

Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

TRUSTCO BANK CORP N Y  
Form 8-K  
January 21, 2003

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of  
the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 21, 2003  
(January 21, 2003)

TrustCo Bank Corp NY

(Exact name of registrant as specified in its charter)

New York  
(State or other jurisdiction of incorporation)

0-10592

14-1630287

-----  
(Commission File Number)

-----  
(IRS Employer Identification No.)

5 Sarnowski Drive, Glenville, New York 12302  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (518) 377-3311  
-----

1

TrustCo Bank Corp NY

Item 5. Other Events

On January 21, 2003, TrustCo Bank Corp NY ("TrustCo") issued two press releases with year to date and fourth quarter

Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

results for the period ending December 31, 2002. Attached is a copy of each press release labeled as Exhibits 99(a) and 99(b).

Item 7

(c) Exhibits

Reg S-K Exhibit No.	Description
99(a)	Highlights Press Release of January 21, 2003, for the period ending December 31, 2002, regarding year to date and fourth quarter results.
99(b)	Press Release of January 21, 2003, for the period ending December 31, 2002, regarding year to date and fourth quarter results.

2

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: January 21, 2003

TrustCo Bank Corp NY  
(Registrant)

By:/s/ Robert T. Cushing  
-----

Robert T. Cushing  
President and  
Chief Executive Officer

Exhibits Index

The following exhibits are filed herewith:

Reg S-K Exhibit No. -----	Description -----	Page -----
99(a)	Highlights Press Release of January 21, 2003, for the period ending December 31, 2002, regarding year to date and fourth quarter results.	5
99(b)	Press Release of January 21, 2003, for the period ending December 31, 2002, regarding year to date and fourth quarter results.	6-7

TRUSTCO  
Bank Corp NY

Exhibit 99(a)  
News Release

-----  
5 Sarnowski Drive, Glenville, New York, 12302

## Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

(518) 377-3311 Fax: (518) 381-3668

Subsidiary: Trustco Bank

NASDAQ - TRST

Contact: Robert Leonard  
Vice President  
518-381-3693

FOR IMMEDIATE RELEASE: Glenville, New York - January 21, 2003

TrustCo Bank Corp NY

(dollars in thousands, except per share data)

	12/02	12/01
Three Months Ended December 31:		
Net Income	\$ 11,014	10,949
Provision for Loan Losses	300	1,575
Average Equivalent Shares Outstanding:		
Basic	74,256,000	71,288,000
Diluted	75,407,000	73,877,000
Net Income per Share:		
Basic	\$ 0.148	0.154
Diluted	0.146	0.148
	=====	=====
Twelve Months Ended December 31:		
Net Income	\$ 49,244	45,510
Provision for Loan Losses	1,420	4,940
Average Equivalent Shares Outstanding:		
Basic	72,675,000	71,154,000
Diluted	74,618,000	73,673,000
Net Income per Share:		
Basic	\$ 0.678	0.640
Diluted	0.660	0.618
	=====	=====
Period End:		
Total Assets	2,696,088	2,578,621
Total Nonperforming Loans	4,918	7,050
Total Nonperforming Assets	5,004	7,653
Allowance for Loan Losses	52,558	57,203
Allowance as a Percentage of Total Loans	3.70%	3.67%

5

TRUSTCO Bank Corp NY

News Release

5 Sarnowski Drive, Glenville, New York, 12302  
(518) 377-3311 Fax: (518) 381-3668

# Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

Subsidiary: Trustco Bank

NASDAQ-- TRST

Contact: Robert M. Leonard  
Vice President  
518-381-3693

FOR IMMEDIATE RELEASE:

TrustCo Announces 2002 Results

Glenville, New York - January 21, 2003

TrustCo Bank Corp NY (TrustCo, NASDAQ:TRST) today announced record results for 2002. Net income for the full year 2002 was \$49.2 million, an increase of \$3.7 million or 8.2% over net income of \$45.5 million for 2001. Diluted earnings per share were \$0.660 for 2002, an increase of 6.8% compared to the \$0.618 diluted earnings per share in 2001. Return on average equity and return on average assets were 26.08% and 1.83% respectively for 2002 and 25.31% and 1.83% respectively for 2001.

## Highlights

Robert T. Cushing and Robert J. McCormick, the Presidents and CEOs of Holding Company and Bank respectively, commented on the strong results for 2002 and it's exceptional performance. "The results for 2002 are right on our targets for all performance measurements. We achieved a return on average equity of 26.08%, an increase in our net income of 8.2% and an efficiency ratio of 36.66%.

"We are very encouraged by these results as an indication that our banking strategy of delivering high quality services through our network of community based branches is not only meeting our customer needs, but also providing the desired financial results for our shareholders."

Recently, Nancy A. McNamara, Senior Vice President, indicated that she is contemplating retiring in May 2004. In the interim she will work closely with other TrustCo executives to insure a smooth transition of her responsibilities.

6

## 2002 Results

Net income for 2002 was \$49.2 million, an increase of 8.2% over the net income of \$45.5 million in 2001. The increase in net income combined with TrustCo's capital management process resulted in a return on average equity of 26.08% for 2002 and 25.31% for 2001. TrustCo's efficiency ratio for 2002 was 36.66% compared to 38.96% in 2001.

Commenting on the efficiency ratio, they noted, "Our efficiency ratio continues to reflect our focus on reducing operating costs at every level in the organization. The results for 2002 are world-class." In addition, TrustCo has paid-out approximately 89% of 2002's net income to shareholders in the form of cash dividends on its common stock. They noted, "The primary focus used by TrustCo to measure our performance is return on average equity, because that ratio is a clear indicator of how well we are able to invest and generate returns on the funds that our owners have given to us. For 2002 we achieved a

## Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

26.08% return on average equity while at the same time opening seven new branch offices, insuring growth into the future."

Also, enclosed are tables of quarterly and year to date information for 2002 and 2001.

TrustCo is a \$2.7 billion bank holding company and through its subsidiary Trustco Bank, operates 62 offices in Albany, Columbia, Dutchess, Greene, Montgomery, Rennselaer, Rockland, Saratoga, Schenectady, Schoharie, Warren, Washington, and Westchester Counties in New York, and Bennington County in Vermont. In addition, the bank operates a full service Trust Department that has \$897 million of assets under management. The common shares of TrustCo are traded on the NASDAQ National Market tier of the NASDAQ Stock Market under the symbol TRST.

Except for the historical information contained herein, the matters discussed in this news release and other information contained in TrustCo's Securities and Exchange Commission filings may express "forward-looking statements". Those forward-looking statements may involve risk and uncertainties, including statements containing future events or performance and assumptions and other statements of historical facts.

TrustCo wishes to caution readers not to place undue reliance on any forward-looking statements, which speak only as of the date made. Readers are advised that various risk factors, including, but not limited to: (1) credit risk, (2) interest rate risk, (3) competition, (4) changes in the regulatory environment, and (5) changes in general business and economic trends, could cause the actual results or circumstances for future periods to differ materially from those anticipated or projected in the forward-looking statements.

7

TRUSTCO BANK CORP NY  
SCHENECTADY, NY

(dollars in thousands, except per share data)

	12/31/2002	Three Months Ended 09/30/2002
Summary of operations		
Net interest income (TE)	\$26,090	\$25,817
Provision for loan losses	300	300
Net securities transactions	1,328	2,399
Noninterest income	4,618	4,465
Noninterest expense	17,794	11,422
Net income	11,014	13,291
Per common share		
Net income per share:		
- Basic	0.148	0.183
- Diluted	0.146	0.179
Cash dividends	0.150	0.150

## Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

Tangible Book value at period end	3.16	3.08
Market price at period end	10.78	10.58
At period end		
Full time equivalent employees	468	469
Full service banking offices	62	63
Performance ratios		
Return on average assets	1.64 %	1.92
Return on average equity (1)	22.17	27.50
Efficiency (2)	35.30	36.26
Net interest spread (TE)	3.77	3.61
Net interest margin (TE)	4.09	3.93
Dividend payout ratio	101.08	81.64
Capital ratios at period end (3)		
Total equity to assets	7.78	7.54
Tier 1 risk adjusted capital	15.48	14.43
Total risk adjusted capital	16.77	15.71
Asset quality analysis at period end		
Nonperforming loans to total loans	0.35 %	0.42
Nonperforming assets to total assets	0.19	0.25
Allowance for loan losses to total loans	3.70	3.61
Coverage ratio (4)	10.7 X	8.6 X

- (1) Average equity excludes the effect of the market value adjustment for securities available for sale.
- (2) Calculated as noninterest expense (excluding ORE income/expense, goodwill amortization and any nonrecurring charges) divided by taxable equivalent net interest income plus noninterest income (excluding net securities transactions).
- (3) Capital ratios exclude the effect of the market value adjustment for securities available for sale.
- (4) Calculated as allowance for loan losses divided by total nonperforming loans.
- TE = Taxable equivalent.

8

### FINANCIAL HIGHLIGHTS, Continued

	Twelve Months Ended	
	12/31/2002	12/31/2001
Summary of operations		
Net interest income (TE)	\$103,289	\$102,416
Provision for loan losses	1,420	4,940
Net securities transactions	7,499	4,517
Noninterest income	19,799	21,285
Noninterest expense	55,326	51,313
Net income	49,244	45,510

Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

Per common share

Net income per share:		
- Basic	0.678	0.640
- Diluted	0.660	0.618
Cash dividends	0.600	0.541
Tangible Book value at period end	3.16	2.88
Market price at period end	10.78	12.57

Performance ratios

Return on average assets	1.83 %	1.83
Return on average equity (1)	26.08	25.31
Efficiency (2)	36.66	38.96
Net interest spread (TE)	3.65	3.83
Net interest margin (TE)	4.00	4.31
Dividend payout ratio	88.58	84.58

9

CONSOLIDATED BALANCE SHEETS  
(dollars in thousands)

12/31/2002

ASSETS

Loans, net	\$1,369,743
Securities available for sale	653,163
Federal funds sold and other short term investments	542,125

Total earning assets 2,565,031

Cash and due from banks	63,957
Bank premises and equipment	19,544
Other assets	47,556

Total assets \$2,696,088

LIABILITIES

Deposits:	
Demand	\$178,058
Interest-bearing checking	338,740
Savings	715,349
Money Market	130,914
Certificates of deposit > \$100 thou	137,513
Other time deposits	773,694

Total deposits 2,274,268



Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

Short-term borrowings	141,231
Long-term debt	427
Other liabilities	45,318
<hr/>	
Total liabilities	2,461,244
SHAREHOLDERS' EQUITY	234,844
<hr/>	
Total liabilities and shareholders' equity	\$2,696,088
<hr/> <hr/>	
Number of common shares outstanding, in thousands	74,178

10

CONSOLIDATED STATEMENTS OF INCOME  
(dollars in thousands, except per share data)

	12/31/2002	Three Months 09/30/
Interest income		
Loans	26,967	28
Investments	8,351	8
Federal funds sold and other short term investments	1,895	2
<hr/>		
Total interest income	37,213	38
Interest expense		
Deposits	12,811	13
Borrowings	417	
<hr/>		
Total interest expense	13,228	14
<hr/>		
Net interest income	23,985	23
Provision for loan losses	300	
<hr/>		
Net interest income after provision for loan losses	23,685	23
Net securities transactions	1,328	2

Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

Noninterest income	4,618	4
Noninterest expense	17,794	11
-----		
Income before income taxes	11,837	19
Income tax expense	823	5
-----		
Net income	\$11,014	\$13
=====		
Net income per share:		
- Basic	\$0.148	\$0
- Diluted	\$0.146	\$0
Avg equivalent shares outstanding, in thousands:		
- Basic	74,256	72
- Diluted	75,407	74
=====		

11

CONSOLIDATED STATEMENTS OF INCOME  
(dollars in thousands, except per share data)

	Twelve Months Ended	
	12/31/02	12/3
Interest income		
Loans	\$111,993	119
Investments	33,284	38
Federal funds sold and other short term investments	8,458	10
-----		
Total interest income	153,735	168
Interest expense		
Deposits	55,150	66
Borrowings	2,870	6
-----		
Total interest expense	58,020	72
-----		
Net interest income	95,715	95
Provision for loan losses	1,420	4
-----		
Net interest income after provision for loan losses	94,295	90

Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

Net securities transactions	7,499	4
Noninterest income	19,799	21
Noninterest expense	55,326	51
<hr/>		
Income before income taxes	66,267	65
Income tax expense	17,023	19
<hr/>		
Net income	\$49,244	45
<hr/>		
Net income per share:		
- Basic	\$0.678	0
- Diluted	\$0.660	0
Avg equivalent shares outstanding, in thousands:		
- Basic	72,675	71
- Diluted	74,618	73
<hr/>		

12

CONSOLIDATED AVERAGE BALANCE SHEETS  
(in thousands)

	12/31/2002	Three Months Ended	
		09/30/2002	12/31/2001
Total assets	\$2,672,676	2,748,406	2,532,314
Shareholders' equity	\$224,299	220,687	207,002
Total loans	\$1,468,160	1,519,558	1,556,180
Interest earning assets	\$2,561,030	2,636,263	2,420,064
Interest-bearing liabilities	\$2,203,967	2,278,769	2,083,476

  

	Twelve Months Ended	
	12/31/2002	12/31/2001
Total assets	\$2,693,505	2,488,169
Shareholders' equity	\$214,963	202,848
Total loans	\$1,512,448	1,518,768
Interest earning assets	\$2,579,379	2,376,359
Interest-bearing liabilities	\$2,230,224	2,053,100

###