

WESTFALL KEVIN P  
Form 4  
February 27, 2007

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
WESTFALL KEVIN P

2. Issuer Name and Ticker or Trading Symbol  
AUTONATION INC /FL [AN]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)  
  
  
  
  
  
  
  
  
  
(Street)

3. Date of Earliest Transaction (Month/Day/Year)  
02/23/2007

\_\_\_\_ Director  
 Officer (give title below)  
\_\_\_\_ 10% Owner  
\_\_\_\_ Other (specify below)  
SVP - Sales

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code	V Amount or (D) Price			
Common Stock	02/23/2007		M	44,314 A \$ 14.38	44,314	D	
Common Stock	02/23/2007		M	28,950 A \$ 17	73,264	D	
Common Stock	02/23/2007		M	35,100 A \$ 16.77	108,364	D	
Common Stock	02/23/2007		S	3,800 D \$ 22.76	104,564	D	
Common Stock	02/23/2007		S	8,400 D \$ 22.75	96,164	D	

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Common Stock	02/23/2007	S	45,100	D	\$ 22.74	51,064	D
Common Stock	02/23/2007	S	5,200	D	\$ 22.73	45,864	D
Common Stock	02/23/2007	S	1,600	D	\$ 22.72	44,264	D
Common Stock	02/23/2007	S	15,100	D	\$ 22.71	29,164	D
Common Stock	02/23/2007	S	29,164	D	\$ 22.7	0 <sup>(1)</sup>	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)	Amount or Number of Shares	
				Code	V (A) (D)	Date Exercisable	Expiration Date	Title	
Employee Stock Option (right to buy)	\$ 14.38	02/23/2007		M	44,314	<sup>(2)</sup>	01/06/2009	Common Stock	44,314
Employee Stock Option (right to buy)	\$ 17	02/23/2007		M	28,950	<sup>(4)</sup>	07/28/2013	Common Stock	28,950
Employee Stock Option (right to buy)	\$ 16.77	02/23/2007		M	35,100	<sup>(5)</sup>	07/27/2014	Common Stock	35,100

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
WESTFALL KEVIN P				SVP - Sales

## Signatures

Jonathan P. Ferrando,  
Attorney-in-Fact

02/27/2007

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Excludes 1,773 shares of AutoNation common stock held indirectly through the AutoNation, Inc. 401(k) Plan.
- (2) The option vested in four equal annual installments beginning on January 6, 2000.
- (3) N/A
- (4) The option vests in four equal annual installments beginning on July 28, 2004.
- (5) The option vests in four equal annual installments beginning on July 27, 2005.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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