

SYNOVUS FINANCIAL CORP  
Form 10-Q  
August 04, 2017  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

Quarterly report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended June 30, 2017  
Commission file number 1-10312

SYNOVUS FINANCIAL CORP.  
(Exact name of registrant as specified in its charter)

Georgia 58-1134883  
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

1111 Bay Avenue 31901  
Suite 500, Columbus, Georgia  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (706) 649-2311  
Securities registered pursuant to Section 12(b) of the Act:

| Title of each class   | Name of each exchange on which registered |
|---|---|
| Common Stock, \$1.00 Par Value  |   |
| Series B Participating Cumulative Preferred Stock Purchase Rights         | New York Stock Exchange                   |
| Fixed-to-Floating Rate Non-Cumulative Perpetual Preferred Stock, Series C | New York Stock Exchange                   |
|   | New York Stock Exchange                   |

Securities registered pursuant to Section 12(g) of the Act: NONE

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES x NO "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES x NO "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check One):

Large accelerated filer x Accelerated filer "

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company "

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Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to section 7(a)2(B) of the Securities Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES  NO

Indicate the number of shares outstanding of each of the issuer's class of common stock, as of the latest practicable date.

|                                |               |
|--------------------------------|---------------|
| Class                          | July 31, 2017 |
| Common Stock, \$1.00 Par Value | 121,501,638   |

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INDEX OF DEFINED TERMS

ALCO – Synovus' Asset Liability Management Committee

ASC – Accounting Standards Codification

ASU – Accounting Standards Update

ATM – Automatic teller machine

Basel III – A global regulatory framework developed by the Basel Committee on Banking Supervision

BOLI – Bank-Owned Life Insurance

BOV – Broker's opinion of value

bp – Basis point (bps - basis points)

C&I – Commercial and industrial loans

CCC – Central clearing counterparty

CET1 – Common Equity Tier 1 Capital defined by Basel III capital rules

CME – Chicago Mercantile Exchange

CMO – Collateralized Mortgage Obligation

Code – Internal Revenue Code of 1986, as amended

Company – Synovus Financial Corp. and its wholly-owned subsidiaries, except where the context requires otherwise

Covered Litigation – Certain Visa litigation for which Visa is indemnified by Visa USA members

CRE – Commercial real estate

DIF – Deposit Insurance Fund

Dodd-Frank Act – The Dodd-Frank Wall Street Reform and Consumer Protection Act

EVE – economic value of equity

Exchange Act – Securities Exchange Act of 1934, as amended

FASB – Financial Accounting Standards Board

FDIC – Federal Deposit Insurance Corporation

Federal Reserve Bank – The 12 banks that are the operating arms of the U.S. central bank. They implement the policies of the Federal Reserve Board and also conduct economic research.

Federal Reserve Board – The 7-member Board of Governors that oversees the Federal Reserve System, establishes monetary policy, and monitors the economic health of the country. Its members are appointed by the President, subject to Senate confirmation, and serve 14-year terms.

Federal Reserve System – The 12 Federal Reserve Banks, with each one serving member banks in its own district. This system, supervised by the Federal Reserve Board, has broad regulatory powers over the money supply and the credit structure.

FFIEC – Federal Financial Institutions Examination Council

FHLB – Federal Home Loan Bank

FICO – Fair Isaac Corporation

GA DBF – Georgia Department of Banking and Finance

GAAP – Generally Accepted Accounting Principles in the United States of America

GGL – government guaranteed loans

Global One – Entaire Global Companies, Inc., the parent company of Global One Financial, Inc., as acquired by Synovus on October 1, 2016. Throughout this Report, we refer to this acquisition as "Global One."

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HELOC – Home equity line of credit  
LIBOR – London Interbank Offered Rate  
LTV – Loan-to-collateral value ratio  
NAICS – North American Industry Classification System  
nm – not meaningful  
NPA – Non-performing assets  
NPL – Non-performing loans  
NSF – Non-sufficient funds  
OCI – Other comprehensive income  
OTC – Over-the-counter  
ORE – Other real estate  
OTTI – Other-than-temporary impairment  
Parent Company – Synovus Financial Corp.  
SBA – Small Business Administration  
SCM – State, county, and municipal  
SEC – U.S. Securities and Exchange Commission  
Securities Act – Securities Act of 1933, as amended  
Series C Preferred Stock – Synovus' Fixed-to-Floating Rate Non-Cumulative Perpetual Preferred Stock, Series C, \$25 liquidation preference  
Synovus – Synovus Financial Corp.  
Synovus Bank – A Georgia state-chartered bank and wholly-owned subsidiary of Synovus through which Synovus conducts its banking operations  
Synovus' 2016 Form 10-K – Synovus' Annual Report on Form 10-K for the year ended December 31, 2016  
Synovus Mortgage – Synovus Mortgage Corp., a wholly-owned subsidiary of Synovus Bank  
Synovus Securities – Synovus Securities, Inc., a wholly-owned subsidiary of Synovus  
Synovus Trust – Synovus Trust Company, N.A., a wholly-owned subsidiary of Synovus Bank  
TDR – Troubled debt restructuring (as defined in ASC 310-40)  
Treasury – United States Department of the Treasury  
VIE – Variable interest entity, as defined in ASC 810-10  
Visa – The Visa U.S.A., Inc. card association or its affiliates, collectively  
Visa Class B shares – Class B shares of common stock issued by Visa which are subject to restrictions with respect to sale until all of the Covered Litigation has been settled  
Visa Derivative – A derivative contract with the purchaser of Visa Class B shares which provides for settlements between the purchaser and Synovus based upon a change in the ratio for conversion of Visa Class B shares into Visa Class A shares  
Warrant – A warrant issued to the Treasury by Synovus to purchase up to 2,215,820 shares of Synovus common stock at a per share exercise price of \$65.52 expiring on December 19, 2018, as was issued by Synovus to Treasury in 2008 in connection with the Capital Purchase Program, promulgated under the Emergency Stabilization Act of 2008

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PART I. FINANCIAL INFORMATION  
ITEM 1. - FINANCIAL STATEMENTS  
SYNOVUS FINANCIAL CORP.  
CONSOLIDATED BALANCE SHEETS  
(unaudited)

| (in thousands, except share and per share data)  | June 30, 2017 | December 31, 2016 |
|--|---------------|-------------------|
| <b>ASSETS</b>  |               |                   |
| Cash and cash equivalents  | \$377,213     | 395,175           |
| Interest bearing funds with Federal Reserve Bank   | 468,148       | 527,090           |
| Interest earning deposits with banks   | 6,012         | 18,720            |
| Federal funds sold and securities purchased under resale agreements  | 46,847        | 58,060            |
| Trading account assets, at fair value  | 3,045         | 9,314             |
| Mortgage loans held for sale, at fair value  | 61,893        | 51,545            |
| Investment securities available for sale, at fair value  | 3,827,058     | 3,718,195         |
| Loans, net of deferred fees and costs  | 24,430,512    | 23,856,391        |
| Allowance for loan losses  | (248,095 )    | (251,758 )        |
| Loans, net   | \$24,182,417  | 23,604,633        |
| Premises and equipment, net  | 416,364       | 417,485           |
| Goodwill   | 57,092        | 59,678            |
| Other intangible assets  | 11,843        | 13,223            |
| Other real estate  | 19,476        | 22,308            |
| Deferred tax asset, net  | 320,403       | 395,356           |
| Other assets   | 890,155       | 813,220           |
| Total assets   | \$30,687,966  | 30,104,002        |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>  |               |                   |
| <b>Liabilities</b>   |               |                   |
| <b>Deposits:</b>   |               |                   |
| Non-interest bearing deposits  | \$7,363,476   | 7,085,804         |
| Interest bearing deposits, excluding brokered deposits   | 16,387,032    | 16,183,273        |
| Brokered deposits  | 1,468,308     | 1,378,983         |
| Total deposits   | 25,218,816    | 24,648,060        |
| Federal funds purchased and securities sold under repurchase agreements  | 150,379       | 159,699           |
| Long-term debt   | 2,107,245     | 2,160,881         |
| Other liabilities  | 213,579       | 207,438           |
| Total liabilities  | \$27,690,019  | 27,176,078        |
| <b>Shareholders' Equity</b>  |               |                   |
| Series C Preferred Stock – no par value. Authorized 100,000,000 shares; 5,200,000 shares issued and outstanding at June 30, 2017 and December 31, 2016   | \$125,980     | 125,980           |
| Common stock - \$1.00 par value. Authorized 342,857,143 shares; 142,498,906 issued at June 30, 2017 and 142,025,720 issued at December 31, 2016; 121,661,092 outstanding at June 30, 2017 and 122,266,106 outstanding at December 31, 2016 | 142,499       | 142,026           |
| Additional paid-in capital   | 3,029,754     | 3,028,405         |
| Treasury stock, at cost – 20,837,814 shares at June 30, 2017 and 19,759,614 shares at December 31, 2016  | (709,944 )    | (664,595 )        |
| Accumulated other comprehensive loss   | (47,865 )     | (55,659 )         |
| Retained earnings  | 457,523       | 351,767           |
| Total shareholders' equity   | 2,997,947     | 2,927,924         |

|  |              |            |
|--|--------------|------------|
| Total liabilities and shareholders' equity | \$30,687,966 | 30,104,002 |
|--|--------------|------------|

See accompanying notes to unaudited interim consolidated financial statements.

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CONSOLIDATED STATEMENTS OF INCOME  
(unaudited)

| (in thousands, except per share data)                                   | Six Months Ended |         | Three Months           |         |
|---|------------------|---------|------------------------|---------|
|   | June 30,<br>2017 | 2016    | Ended June 30,<br>2017 | 2016    |
| Interest income:  |                  |         |                        |         |
| Loans, including fees   | \$511,319        | 462,892 | \$261,971              | 232,974 |
| Investment securities available for sale                                | 40,099           | 33,655  | 20,266                 | 16,685  |
| Trading account assets  | 49               | 34      | 21                     | 12      |
| Mortgage loans held for sale  | 972              | 1,238   | 505                    | 650     |
| Federal Reserve Bank balances   | 2,515            | 2,019   | 1,304                  | 1,020   |
| Other earning assets  | 2,957            | 1,878   | 1,443                  | 1,052   |
| Total interest income   | 557,911          | 501,716 | 285,510                | 252,393 |
| Interest expense:   |                  |         |                        |         |
| Deposits  | 35,075           | 32,214  | 18,118                 | 16,200  |
| Federal funds purchased and securities sold under repurchase agreements | 84               | 96      | 45                     | 51      |
| Long-term debt  | 31,728           | 29,763  | 16,250                 | 14,693  |
| Total interest expense  | 66,887           | 62,073  | 34,413                 | 30,944  |
| Net interest income   | 491,024          | 439,643 | 251,097                | 221,449 |
| Provision for loan losses   | 18,934           | 16,070  | 10,260                 | 6,693   |
| Net interest income after provision for loan losses                     | 472,090          | 423,573 | 240,837                | 214,756 |
| Non-interest income:  |                  |         |                        |         |
| Service charges on deposit accounts                                     | 39,593           | 39,950  | 19,820                 | 20,240  |
| Fiduciary and asset management fees                                     | 24,676           | 22,854  | 12,524                 | 11,580  |
| Brokerage revenue   | 14,436           | 13,821  | 7,210                  | 7,338   |
| Mortgage banking income   | 11,548           | 11,425  | 5,784                  | 5,941   |
| Bankcard fees   | 16,438           | 16,718  | 8,253                  | 8,346   |
| Investment securities gains (losses), net                               | 7,667            | 67      | (1)                    | —       |
| (Decrease) increase in fair value of private equity investments, net    | (3,166)          | (278)   | (1,352)                | 113     |
| Other fee income  | 11,033           | 10,084  | 6,164                  | 5,280   |
| Other non-interest income   | 18,314           | 16,392  | 10,299                 | 9,048   |
| Total non-interest income   | 140,539          | 131,033 | 68,701                 | 67,886  |
| Non-interest expense:   |                  |         |                        |         |
| Salaries and other personnel expense                                    | 212,404          | 198,419 | 105,213                | 97,061  |
| Net occupancy and equipment expense                                     | 59,264           | 53,360  | 29,933                 | 26,783  |
| Third-party processing expense  | 26,223           | 22,814  | 13,620                 | 11,698  |
| FDIC insurance and other regulatory fees                                | 13,645           | 13,344  | 6,875                  | 6,625   |
| Professional fees   | 12,907           | 13,307  | 7,551                  | 6,938   |
| Advertising expense   | 11,258           | 9,761   | 5,346                  | 7,351   |
| Foreclosed real estate expense, net                                     | 3,582            | 7,272   | 1,448                  | 4,588   |
| Earnout liability adjustment  | 1,707            | —       | 1,707                  | —       |
| Merger-related expense  | 86               | —       | —                      | —       |
| Loss on early extinguishment of debt, net                               | —                | 4,735   | —                      | —       |
| Fair value adjustment to Visa derivative                                | —                | 720     | —                      | 360     |
| Restructuring charges, net  | 6,524            | 6,981   | 13                     | 5,841   |
| Other operating expenses  | 41,533           | 46,131  | 20,041                 | 21,366  |
| Total non-interest expense  | 389,133          | 376,844 | 191,747                | 188,611 |
| Income before income taxes  | 223,496          | 177,762 | 117,791                | 94,031  |

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|   |           |         |          |         |
|---|-----------|---------|----------|---------|
| Income tax expense                                  | 75,635    | 64,773  | 41,788   | 33,574  |
| Net income  | 147,861   | 112,989 | 76,003   | 60,457  |
| Dividends on preferred stock                        | 5,119     | 5,119   | 2,559    | 2,559   |
| Net income available to common shareholders         | \$142,742 | 107,870 | \$73,444 | 57,898  |
| Net income per common share, basic                  | \$1.17    | 0.85    | \$0.60   | 0.46    |
| Net income per common share, diluted                | 1.16      | 0.85    | 0.60     | 0.46    |
| Weighted average common shares outstanding, basic   | 122,251   | 126,164 | 122,203  | 125,100 |
| Weighted average common shares outstanding, diluted | 123,043   | 126,778 | 123,027  | 125,699 |

See accompanying notes to unaudited interim consolidated financial statements.

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CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(unaudited)

| (in thousands)  | Six Months Ended June 30, |                             |                      |                      |                             |                         |
|---|---------------------------|-----------------------------|----------------------|----------------------|-----------------------------|-------------------------|
|   | 2017                      |                             |                      | 2016                 |                             |                         |
|   | Before-tax<br>Amount      | Tax<br>(Expense)<br>Benefit | Net of Tax<br>Amount | Before-tax<br>Amount | Tax<br>(Expense)<br>Benefit | Net of<br>Tax<br>Amount |
| Net income  | \$223,496                 | (75,635 )                   | 147,861              | 177,762              | (64,773 )                   | 112,989                 |
| Net change related to cash flow hedges:                           |                           |                             |                      |                      |                             |                         |
| Reclassification adjustment for losses realized in net income     | 130                       | (50 )                       | 80                   | 337                  | (130 )                      | 207                     |
| Net unrealized gains on investment securities available for sale: |                           |                             |                      |                      |                             |                         |
| Reclassification adjustment for net gains realized in net income  | (7,667 )                  | 2,952                       | (4,715 )             | (67 )                | 26                          | (41 )                   |
| Net unrealized gains arising during the period                    | 20,250                    | (7,797 )                    | 12,453               | 66,215               | (25,493 )                   | 40,722                  |
| Net unrealized gains  | 12,583                    | (4,845 )                    | 7,738                | 66,148               | (25,467 )                   | 40,681                  |
| Post-retirement unfunded health benefit:                          |                           |                             |                      |                      |                             |                         |
| Reclassification adjustment for gains realized in net income      | (40 )                     | 16                          | (24 )                | (104 )               | 40                          | (64 )                   |
| Actuarial gains arising during the period                         | —                         | —                           | —                    | —                    | —                           | —                       |
| Net unrealized (realized) gains                                   | \$(40 )                   | 16                          | (24 )                | (104 )               | 40                          | (64 )                   |
| Other comprehensive income  | \$12,673                  | (4,879 )                    | 7,794                | 66,381               | (25,557 )                   | 40,824                  |
| Comprehensive income  |                           |                             | \$155,655            |                      |                             | 153,813                 |

| (in thousands)  | Three Months Ended June 30, |                             |                      |                      |                             |                         |
|---|-----------------------------|-----------------------------|----------------------|----------------------|-----------------------------|-------------------------|
|   | 2017                        |                             |                      | 2016                 |                             |                         |
|   | Before-tax<br>Amount        | Tax<br>(Expense)<br>Benefit | Net of Tax<br>Amount | Before-tax<br>Amount | Tax<br>(Expense)<br>Benefit | Net of<br>Tax<br>Amount |
| Net income  | \$117,791                   | (41,788 )                   | 76,003               | 94,031               | (33,574 )                   | 60,457                  |
| Net change related to cash flow hedges:                           |                             |                             |                      |                      |                             |                         |
| Reclassification adjustment for losses realized in net income     | 65                          | (25 )                       | 40                   | 64                   | (25 )                       | 39                      |
| Net unrealized gains on investment securities available for sale: |                             |                             |                      |                      |                             |                         |
| Reclassification adjustment for net losses realized in net income | 1                           | —                           | 1                    | —                    | —                           | —                       |
| Net unrealized gains arising during the period                    | 11,150                      | (4,293 )                    | 6,857                | 19,044               | (7,332 )                    | 11,712                  |
| Net unrealized gains  | 11,151                      | (4,293 )                    | 6,858                | 19,044               | (7,332 )                    | 11,712                  |
| Post-retirement unfunded health benefit:                          |                             |                             |                      |                      |                             |                         |
| Reclassification adjustment for gains realized in net income      | (20 )                       | 8                           | (12 )                | (10 )                | 4                           | (6 )                    |
| Actuarial gains arising during the period                         | —                           | —                           | —                    | —                    | —                           | —                       |
| Net unrealized (realized) gains                                   | \$(20 )                     | 8                           | (12 )                | (10 )                | 4                           | (6 )                    |
| Other comprehensive income  | \$11,196                    | (4,310 )                    | 6,886                | 19,098               | (7,353 )                    | 11,745                  |

|                      |          |        |
|----------------------|----------|--------|
| Comprehensive income | \$82,889 | 72,202 |
|----------------------|----------|--------|

See accompanying notes to unaudited interim consolidated financial statements.

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## SYNOVUS FINANCIAL CORP.

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(unaudited)

| (in thousands, except per share data)                         | Series C<br>Preferred<br>Stock | Common<br>Stock | Additional<br>Paid-in<br>Capital | Treasury<br>Stock | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) | Retained<br>Earnings | Total     |
|---|--------------------------------|-----------------|----------------------------------|-------------------|---|----------------------|-----------|
| Balance at December 31, 2015                                  | \$ 125,980                     | 140,592         | 2,989,981                        | (401,511)         | (29,819)  | 174,973              | 3,000,196 |
| Net income  | —                              | —               | —                                | —                 | —   | 112,989              | 112,989   |
| Other comprehensive income, net of<br>income taxes            | —                              | —               | —                                | —                 | 40,824  | —                    | 40,824    |
| Cash dividends declared on common<br>stock -\$0.24 per share  | —                              | —               | —                                | —                 | —   | (30,015)             | (30,015)  |
| Cash dividends paid on Series C<br>Preferred Stock            | —                              | —               | —                                | —                 | —   | (5,119)              | (5,119)   |
| Repurchases of common stock                                   | —                              | —               | —                                | (171,547)         | —   | —                    | (171,547) |
| Restricted share unit activity                                | —                              | 298             | (4,814)                          | —                 | —   | (89)                 | (4,605)   |
| Stock options exercised                                       | —                              | 118             | 1,917                            | —                 | —   | —                    | 2,035     |
| Share-based compensation net tax<br>benefit                   | —                              | —               | 52                               | —                 | —   | —                    | 52        |
| Share-based compensation expense                              | —                              | —               | 6,849                            | —                 | —   | —                    | 6,849     |
| Balance at June 30, 2016                                      | \$ 125,980                     | 141,008         | 2,993,985                        | (573,058)         | 11,005  | 252,739              | 2,951,659 |
| Balance at December 31, 2016                                  | \$ 125,980                     | 142,026         | 3,028,405                        | (664,595)         | (55,659)  | 351,767              | 2,927,924 |
| Net income  | —                              | —               | —                                | —                 | —   | 147,861              | 147,861   |
| Other comprehensive income, net of<br>income taxes            | —                              | —               | —                                | —                 | 7,794   | —                    | 7,794     |
| Cash dividends declared on common<br>stock - \$0.30 per share | —                              | —               | —                                | —                 | —   | (36,696)             | (36,696)  |
| Cash dividends paid on Series C<br>Preferred Stock            | —                              | —               | —                                | —                 | —   | (5,119)              | (5,119)   |
| Repurchases of common stock                                   | —                              | —               | —                                | (45,349)          | —   | —                    | (45,349)  |
| Restricted share unit activity                                | —                              | 330             | (7,850)                          | —                 | —   | (290)                | (7,810)   |
| Stock options exercised                                       | —                              | 143             | 2,361                            | —                 | —   | —                    | 2,504     |
| Share-based compensation expense                              | —                              | —               | 6,838                            | —                 | —   | —                    | 6,838     |
| Balance at June 30, 2017                                      | \$ 125,980                     | \$ 142,499      | 3,029,754                        | (709,944)         | (47,865)  | 457,523              | 2,997,947 |

See accompanying notes to unaudited interim consolidated financial statements.

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CONSOLIDATED STATEMENTS OF CASH FLOWS  
(unaudited)

|  | Six Months Ended June 30, |             |
|--|---------------------------|-------------|
| (in thousands)   | 2017                      | 2016        |
| Operating Activities   |                           |             |
| Net income   | \$ 147,861                | 112,989     |
| Adjustments to reconcile net income to net cash provided by operating activities:                  |                           |             |
| Provision for loan losses  | 18,934                    | 16,070      |
| Depreciation, amortization, and accretion, net   | 29,334                    | 28,506      |
| Deferred income tax expense  | 70,484                    | 61,283      |
| Decrease in trading account assets   | 6,269                     | 4,096       |
| Originations of mortgage loans held for sale   | (325,094 )                | (320,304 )  |
| Proceeds from sales of mortgage loans held for sale  | 323,861                   | 299,186     |
| Gain on sales of mortgage loans held for sale, net   | (7,049 )                  | (6,946 )    |
| Increase in other assets   | (14,525 )                 | (33,152 )   |
| (Decrease) increase in other liabilities   | (9,667 )                  | 13,162      |
| Investment securities gains, net   | (7,667 )                  | (67 )       |
| Losses and write-downs on other real estate, net   | 2,856                     | 6,089       |
| Decrease in fair value of private equity investments, net  | 3,166                     | 278         |
| Losses and write-downs on other assets held for sale, net  | —                         | 7,902       |
| Loss on early extinguishment of debt, net  | —                         | 4,735       |
| Share-based compensation expense   | 6,838                     | 6,849       |
| Net cash provided by operating activities  | \$ 245,601                | 200,676     |
| Investing Activities   |                           |             |
| Net decrease (increase) in interest earning deposits with banks                                    | 12,708                    | (7,154 )    |
| Net decrease (increase) in federal funds sold and securities purchased under resale agreements     | 11,213                    | (7,866 )    |
| Net decrease (increase) in interest bearing funds with Federal Reserve Bank                        | 58,942                    | (74,519 )   |
| Proceeds from maturities and principal collections of investment securities available for sale     | 313,902                   | 443,128     |
| Proceeds from sales of investment securities available for sale                                    | 338,381                   | 243,609     |
| Purchases of investment securities available for sale  | (748,754 )                | (623,046 )  |
| Proceeds from sales of loans   | 10,747                    | 7,739       |
| Proceeds from sales of other real estate   | 5,492                     | 16,282      |
| Net increase in loans  | (612,309 )                | (660,778 )  |
| Purchases of bank-owned life insurance policies  | (75,000 )                 | —           |
| Net increase in premises and equipment   | (15,386 )                 | (16,769 )   |
| Proceeds from sales of other assets held for sale  | 3,158                     | 296         |
| Net cash used in investing activities  | \$ (696,906)              | (679,078 )  |
| Financing Activities   |                           |             |
| Net increase in demand and savings deposits  | 367,450                   | 595,342     |
| Net increase in certificates of deposit  | 202,927                   | 87,466      |
| Net (decrease) increase in federal funds purchased and securities sold under repurchase agreements | (9,320 )                  | 70,154      |
| Repayments on long-term debt   | (1,128,591)               | (1,455,067) |
| Proceeds from issuance of long-term debt   | 1,075,000                 | 1,400,000   |
| Dividends paid to common shareholders  | (18,349 )                 | (30,015 )   |
| Dividends paid to preferred shareholders   | (5,119 )                  | (5,119 )    |

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|  |           |            |
|--|-----------|------------|
| Stock options exercised                          | 2,504     | 2,035      |
| Repurchases of common stock                      | (45,349 ) | (171,547 ) |
| Restricted stock activity                        | (7,810 )  | (4,605 )   |
| Net cash provided by financing activities        | \$433,343 | 488,644    |
| (Decrease) increase in cash and cash equivalents | (17,962 ) | 10,242     |
| Cash and cash equivalents at beginning of period | 395,175   | 367,092    |
| Cash and cash equivalents at end of period       | \$377,213 | 377,334    |

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## Supplemental Cash Flow Information

Cash paid during the period for:

|                          |         |       |
|--------------------------|---------|-------|
| Income tax payments, net | \$8,768 | 5,849 |
|--------------------------|---------|-------|

|               |        |        |
|---------------|--------|--------|
| Interest paid | 67,007 | 64,424 |
|---------------|--------|--------|

## Non-cash Activities

|  |   |        |
|--|---|--------|
| Premises and equipment transferred to other assets held for sale | — | 18,677 |
|--|---|--------|

|  |       |   |
|--|-------|---|
| Other assets held for sale transferred to premises and equipment | 4,450 | — |
|--|-------|---|

|   |       |       |
|---|-------|-------|
| Loans foreclosed and transferred to other real estate | 5,516 | 8,631 |
|---|-------|-------|

|  |        |       |
|--|--------|-------|
| Loans transferred to other loans held for sale at fair value | 10,584 | 7,314 |
|--|--------|-------|

|  |        |   |
|--|--------|---|
| Dividends declared on common stock during the period but paid after period-end | 18,349 | — |
|--|--------|---|

See accompanying notes to unaudited interim consolidated financial statements.



## Notes to Unaudited Interim Consolidated Financial Statements

### Note 1 - Significant Accounting Policies

#### Business Operations

The accompanying unaudited interim consolidated financial statements of Synovus Financial Corp. include the accounts of the Parent Company and its consolidated subsidiaries. Synovus Financial Corp. is a financial services company based in Columbus, Georgia. Through its wholly-owned subsidiary, Synovus Bank, a Georgia state-chartered bank that is a member of the Federal Reserve System, the company provides commercial and retail banking in addition to a full suite of specialized products and services including private banking, treasury management, wealth management, premium finance and international banking.

Synovus Bank is positioned in some of the highest growth markets in the Southeast, with 248 branches and 327 ATMs in Georgia, Alabama, South Carolina, Florida, and Tennessee.

#### Basis of Presentation

The accompanying unaudited interim consolidated financial statements have been prepared in accordance with the instructions to the SEC Form 10-Q and Article 10 of Regulation S-X; therefore, they do not include all information and footnotes necessary for a fair presentation of financial position, results of operations, comprehensive income, and cash flows in conformity with GAAP. All adjustments consisting of normally recurring accruals that, in the opinion of management, are necessary for a fair presentation of the consolidated financial position and results of operations for the periods covered by this Report have been included. The accompanying unaudited interim consolidated financial statements should be read in conjunction with the consolidated financial statements and related notes appearing in Synovus' 2016 Form 10-K. There have been no significant changes to the accounting policies as disclosed in Synovus' 2016 Form 10-K.

In preparing the unaudited interim consolidated financial statements in accordance with GAAP, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the respective consolidated balance sheets and the reported amounts of revenues and expenses for the periods presented. Actual results could differ significantly from those estimates.

Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for loan losses, the fair value of investment securities, the fair value of private equity investments, and contingent liabilities related to legal matters.

#### Cash and Cash Equivalents

Cash and cash equivalents consist of cash and due from banks. At December 31, 2016, \$533 thousand of the due from banks balance was restricted as to withdrawal. There were no cash and cash equivalents restricted as to withdrawal at June 30, 2017.

#### Short-term Investments

Short-term investments consist of interest bearing funds with the Federal Reserve Bank, interest earning deposits with banks, and federal funds sold and securities purchased under resale agreements. At June 30, 2017 and December 31, 2016, interest bearing funds with the Federal Reserve Bank included \$120.5 million and \$130.0 million, respectively, on deposit to meet Federal Reserve Bank requirements. Interest earning deposits with banks include \$5.9 million and \$5.6 million at June 30, 2017 and December 31, 2016, respectively, which are pledged as collateral in connection with certain letters of credit. Federal funds sold include \$43.3 million and \$56.1 million at June 30, 2017 and December 31, 2016, respectively, which are pledged to collateralize certain derivative financial instruments. Federal funds sold and securities purchased under resale agreements, and federal funds purchased and securities sold under repurchase agreements, generally mature in one day.

#### Recently Adopted Accounting Standards Updates

During 2016, the FASB issued ASU 2016-09, Compensation-Stock Compensation: Improvements to Employee Share-Based Payment Accounting. ASU 2016-09 simplifies various aspects of the accounting for employee share-based payment transactions for both public and nonpublic entities, including the accounting for income taxes, forfeitures, and statutory tax withholding requirements, as well as classification in the statement of cash flows. This accounting standard update includes a requirement to record all tax effects associated with share-based compensation

through the income statement. Prior to 2017, tax benefits in excess of compensation cost (“windfalls”) and tax deficiencies (“shortfalls”) were recorded in equity. During the six and three months ended June 30, 2017, Synovus recognized \$4.5 million and \$378 thousand, respectively, of income tax benefits from excess tax benefits that occurred during the six months ended June 30, 2017 from the vesting of restricted share units and exercise of stock options. As of January 1, 2017, Synovus had no previously unrecognized excess tax benefits. Additionally, beginning January 1, 2017, Synovus modified the denominator in the diluted earnings per common share calculation under the treasury stock method to exclude future excess tax benefits as part of the assumed proceeds. Synovus elected to retain its existing accounting policy election to estimate award forfeitures.

During 2015, the FASB issued ASU 2015-17, Income Taxes: Balance Sheet Classification of Deferred Taxes, which became effective January 1, 2017. ASU 2015-17 requires that deferred income tax liabilities and assets be classified as noncurrent in the statement of financial position instead of separating deferred taxes into current and noncurrent amounts. Also, valuation allowances will no longer be classified between current and noncurrent because these allowances will be required to be classified as noncurrent under the new standard. This ASU only impacts classification in the balance sheet, and has no impact on required deferred tax footnote disclosures (i.e., required presentation of “gross” deferred tax assets and “gross” deferred tax liabilities). The current requirement that deferred tax liabilities and assets of a tax-paying component of an entity be offset and presented as a single amount is not affected by this ASU. There is no impact to our balance sheet as a result of this standard because Synovus has not historically distinguished deferred taxes on the balance sheet as current vs. non-current.

#### Reclassifications

Prior periods' consolidated financial statements are reclassified whenever necessary to conform to the current periods' presentation.

#### Note 2 - Acquisition

On October 1, 2016, Synovus completed its acquisition of all of the outstanding stock of Global One. Prior to its acquisition, Global One was an Atlanta-based private specialty financial services company that lended primarily to commercial entities, with all loans fully collateralized by cash value life insurance policies and/or annuities issued by investment grade life insurance companies. Under the terms of the merger agreement, Synovus acquired Global One for an up-front payment of \$30 million, consisting of the issuance of 821 thousand shares of Synovus common stock valued at \$26.6 million and \$3.4 million in cash, with additional payments to Global One's former shareholders over the next three to five years based on earnings from the Global One business as further discussed below.

The acquisition of Global One constituted a business combination. Accordingly, the assets acquired and liabilities assumed were recorded at their estimated fair values as shown in the following table. The determination of fair value required management to make estimates about discount rates, future expected earnings and cash flows, market conditions, future loan growth, and other future events that are highly subjective in nature and subject to change. These fair value estimates reflect measurement period adjustments to the amounts reported as of December 31, 2016, the most significant of which consist of a reduction in goodwill of \$2.6 million and a decrease in the estimated fair value of contingent consideration of \$1.8 million (the income statement impact of such adjustments was insignificant). These fair value estimates are considered preliminary and are subject to change for up to one year after the closing date of the acquisition as additional information becomes available.

| Global One                                     | October<br>1, 2016 |
|--|--------------------|
| (in thousands)                                 | Fair<br>Value      |
| Assets acquired:                               |                    |
| Cash and due from banks                        | \$9,554            |
| Commercial and industrial loans <sup>(1)</sup> | 357,307            |
| Goodwill <sup>(2)</sup>                        | 32,661             |
| Other intangible assets                        | 12,500             |
| Other assets                                   | 3,904              |
| Total assets acquired                          | \$415,926          |
| Liabilities assumed:                           |                    |
| Notes payable <sup>(3)</sup>                   | \$358,560          |
| Contingent consideration                       | 12,234             |
| Deferred tax liability, net                    | 3,229              |
| Other liabilities                              | 11,903             |
| Total liabilities assumed                      | \$385,926          |
| Consideration paid                             | \$30,000           |
| Cash paid                                      | \$3,408            |
| Fair value of common stock issued              | 26,592             |

<sup>(1)</sup> The unpaid principal balance of the loans was \$356.7 million.

<sup>(2)</sup> The goodwill is not expected to be deductible for tax purposes.

<sup>(3)</sup> The unpaid principal balance of the notes payable was \$357.0 million.

Under the terms of the merger agreement, the purchase price includes additional annual payments ("Earnout Payments") to Global One's former shareholders over the next three to five years, with amounts based on a percentage of "Global One Earnings," as defined in the merger agreement. The Earnout Payments will consist of shares of Synovus common stock as well as a smaller cash consideration component.

Other intangible assets consist of existing borrower relationships (11 years useful life), trade name (10 years useful life), and distribution network (8 years useful life) with June 30, 2017 net carrying values of \$10.1 million, \$1.0 million, and \$544 thousand, respectively.

The following is a description of the methods used to determine the fair values of significant assets and liabilities:

Commercial and industrial loans: The fair value of loans was determined based on a discounted cash flow approach. The most significant assumptions used in the valuation of the loan portfolio consisted of the prepayment rate, the probability of extension at maturity, the interest rates on extended loans, and the discount rates. All loans are fully collateralized by cash value life insurance policies and/or annuities issued by investment grade insurance companies. Based on a history of no principal losses on the loan portfolio since inception as well as the collateral position, no losses were estimated in the event of default.

Notes payable: The notes payable were extinguished immediately after the closing of the acquisition. Accordingly, the fair value of notes payable was determined based on the amounts paid to extinguish such notes, inclusive of applicable prepayment penalties, which is consistent with the perspective of a market participant.

Contingent consideration: The fair value of the contingent consideration, which represents the fair value of the above referenced Earnout Payments, was determined based on option pricing methods and a Monte Carlo simulation. The most significant assumptions used in the valuation of the contingent consideration were the expected cash flows, volatility, and discount rates. Future changes in the fair value of the contingent consideration will be recognized in earnings until the contingent consideration arrangement is settled.

#### Note 3 - Share Repurchase Program

Synovus' Board of Directors authorized an up to \$200 million share repurchase program that will expire at the end of 2017. This program was announced on January 17, 2017. As of June 30, 2017, Synovus had repurchased under this

program a total of \$45.3 million, or 1.1 million shares, at an average price of \$42.04 per share.

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## Note 4 - Investment Securities

The amortized cost, gross unrealized gains and losses, and estimated fair values of investment securities available for sale at June 30, 2017 and December 31, 2016 are summarized below.

|   | June 30, 2017     |                        |                         |            |
|---|-------------------|------------------------|-------------------------|------------|
| (in thousands)  | Amortized Cost    | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
| U.S. Treasury securities  | \$83,493          | —                      | (360 )                  | 83,133     |
| U.S. Government agency securities   | 12,088            | 223                    | —                       | 12,311     |
| Mortgage-backed securities issued by U.S. Government agencies                                   | 132,710           | 640                    | (1,125 )                | 132,225    |
| Mortgage-backed securities issued by U.S. Government sponsored enterprises                      | 2,881,234         | 6,169                  | (30,998 )               | 2,856,405  |
| Collateralized mortgage obligations issued by U.S. Government agencies or sponsored enterprises | 734,804           | 84                     | (12,468 )               | 722,420    |
| State and municipal securities  | 290               | —                      | —                       | 290        |
| Corporate debt and other securities   | 20,279            | 205                    | (210 )                  | 20,274     |
| Total investment securities available for sale  | \$3,864,898       | 7,321                  | (45,161 )               | 3,827,058  |
|   | December 31, 2016 |                        |                         |            |
| (in thousands)  | Amortized Cost    | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
| U.S. Treasury securities  | \$108,221         | 225                    | (644 )                  | 107,802    |
| U.S. Government agency securities   | 12,727            | 266                    | —                       | 12,993     |
| Mortgage-backed securities issued by U.S. Government agencies                                   | 174,440           | 1,116                  | (1,354 )                | 174,202    |
| Mortgage-backed securities issued by U.S. Government sponsored enterprises                      | 2,543,495         | 5,416                  | (42,571 )               | 2,506,340  |
| Collateralized mortgage obligations issued by U.S. Government agencies or sponsored enterprises | 905,789           | 1,214                  | (16,561 )               | 890,442    |
| State and municipal securities  | 2,780             | 14                     | —                       | 2,794      |
| Equity securities   | 919               | 2,863                  | —                       | 3,782      |
| Corporate debt and other securities   | 20,247            | —                      | (407 )                  | 19,840     |
| Total investment securities available for sale  | \$3,768,618       | 11,114                 | (61,537 )               | 3,718,195  |

At June 30, 2017 and December 31, 2016, investment securities with a carrying value of \$1.73 billion and \$2.04 billion, respectively, were pledged to secure certain deposits and securities sold under repurchase agreements as required by law and contractual agreements.

Synovus has reviewed investment securities that are in an unrealized loss position as of June 30, 2017 and December 31, 2016 for OTTI and does not consider any securities in an unrealized loss position to be other-than-temporarily impaired. If Synovus intended to sell a security in an unrealized loss position, the entire unrealized loss would be reflected in earnings. Synovus does not intend to sell investment securities in an unrealized loss position prior to the recovery of the unrealized loss, which may be until maturity, and has the ability and intent to hold those securities for that period of time. Additionally, Synovus is not currently aware of any circumstances which will require it to sell any of the securities that are in an unrealized loss position prior to the respective securities' recovery of all such unrealized losses.

Declines in the fair value of available for sale securities below their cost that are deemed to have OTTI are reflected in earnings as realized losses to the extent the impairment is related to credit losses. The amount of the impairment related to other factors is recognized in other comprehensive income. Currently, unrealized losses on debt securities are attributable to increases in interest rates on comparable securities from the date of purchase. Synovus regularly

evaluates its investment securities portfolio to ensure that there are no conditions that would indicate that unrealized losses represent OTTI. These factors include the length of time the security has been in a loss position, the extent that the fair value is below amortized cost, and the credit standing of the issuer. As of June 30, 2017, Synovus had 92 investment securities in a loss position for less than twelve months and 3 investment securities in a loss position for twelve months or longer.

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Gross unrealized losses on investment securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at June 30, 2017 and December 31, 2016 are presented below.

| (in thousands)  | June 30, 2017       |                         |                     |                         |            |                         |
|---|---------------------|-------------------------|---------------------|-------------------------|------------|-------------------------|
|   | Less than 12 Months |                         | 12 Months or Longer |                         | Total      |                         |
|   | Fair Value          | Gross Unrealized Losses | Fair Value          | Gross Unrealized Losses | Fair Value | Gross Unrealized Losses |
| U.S. Treasury securities  | \$64,342            | 360                     | —                   | —                       | 64,342     | 360                     |
| Mortgage-backed securities issued by U.S. Government agencies                                   | 95,492              | 1,125                   | —                   | —                       | 95,492     | 1,125                   |
| Mortgage-backed securities issued by U.S. Government sponsored enterprises                      | 2,161,449           | 30,998                  | —                   | —                       | 2,161,449  | 30,998                  |
| Collateralized mortgage obligations issued by U.S. Government agencies or sponsored enterprises | 668,342             | 11,678                  | 23,212              | 790                     | 691,554    | 12,468                  |
| Corporate debt and other securities   | —                   | —                       | 5,069               | 210                     | 5,069      | 210                     |
| Total   | \$2,989,625         | 44,161                  | 28,281              | 1,000                   | 3,017,906  | 45,161                  |
|   | December 31, 2016   |                         |                     |                         |            |                         |
|   | Less than 12 Months |                         | 12 Months or Longer |                         | Total      |                         |
| (in thousands)  | Fair Value          | Gross Unrealized Losses | Fair Value          | Gross Unrealized Losses | Fair Value | Gross Unrealized Losses |
| U.S. Treasury securities  | \$64,023            | 644                     | —                   | —                       | 64,023     | 644                     |
| Mortgage-backed securities issued by U.S. Government agencies                                   | 128,121             | 1,240                   | 3,626               | 114                     | 131,747    | 1,354                   |
| Mortgage-backed securities issued by U.S. Government sponsored enterprises                      | 2,123,181           | 42,571                  | —                   | —                       | 2,123,181  | 42,571                  |
| Collateralized mortgage obligations issued by U.S. Government agencies or sponsored enterprises | 682,492             | 15,653                  | 24,801              | 908                     | 707,293    | 16,561                  |
| Corporate debt and other securities   | 14,952              | 48                      | 4,888               | 359                     | 19,840     | 407                     |
| Total   | \$3,012,769         | 60,156                  | 33,315              | 1,381                   | 3,046,084  | 61,537                  |



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The amortized cost and fair value by contractual maturity of investment securities available for sale at June 30, 2017 are shown below. The expected life of mortgage-backed securities or CMOs may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties. For purposes of the maturity table, mortgage-backed securities and CMOs, which are not due at a single maturity date, have been classified based on the final contractual maturity date.

| (in thousands)  | Distribution of Maturities at June 30, 2017 |               |                |                    |                    | Total            |
|---|---|---------------|----------------|--------------------|--------------------|------------------|
|   | Within One Year                             | 1 to 5 Years  | 5 to 10 Years  | More Than 10 Years | No Stated Maturity |                  |
| <b>Amortized Cost</b>   |   |               |                |                    |                    |                  |
| U.S. Treasury securities  | \$18,791                                    | 64,702        | —              | —                  | —                  | 83,493           |
| U.S. Government agency securities   | 1,000                                       | 5,612         | 5,476          | —                  | —                  | 12,088           |
| Mortgage-backed securities issued by U.S. Government agencies                                   | —   | —             | 34,868         | 97,842             | —                  | 132,710          |
| Mortgage-backed securities issued by U.S. Government sponsored enterprises                      | 47  | 2,262         | 535,035        | 2,343,890          | —                  | 2,881,234        |
| Collateralized mortgage obligations issued by U.S. Government agencies or sponsored enterprises | —   | —             | 22,173         | 712,631            | —                  | 734,804          |
| State and municipal securities  | 110   | 180           | —              | —                  | —                  | 290              |
| Corporate debt and other securities   | —   | —             | 15,000         | 2,000              | 3,279              | 20,279           |
| <b>Total amortized cost</b>   | <b>\$19,948</b>                             | <b>72,756</b> | <b>612,552</b> | <b>3,156,363</b>   | <b>3,279</b>       | <b>3,864,898</b> |
| <b>Fair Value</b>   |   |               |                |                    |                    |                  |
| U.S. Treasury securities  | \$18,791                                    | 64,342        | —              | —                  | —                  | 83,133           |
| U.S. Government agency securities   | 1,004                                       | 5,682         | 5,625          | —                  | —                  | 12,311           |
| Mortgage-backed securities issued by U.S. Government agencies                                   | —   | —             | 35,007         | 97,218             | —                  | 132,225          |
| Mortgage-backed securities issued by U.S. Government sponsored enterprises                      | 48  | 2,390         | 529,968        | 2,323,999          | —                  | 2,856,405        |
| Collateralized mortgage obligations issued by U.S. Government agencies or sponsored enterprises | —   | —             | 21,950         | 700,470            | —                  | 722,420          |
| State and municipal securities  | 110   | 180           | —              | —                  | —                  | 290              |
| Corporate debt and other securities   | —   | —             | 15,205         | 1,927              | 3,142              | 20,274           |
| <b>Total fair value</b>   | <b>\$19,953</b>                             | <b>72,594</b> | <b>607,755</b> | <b>3,123,614</b>   | <b>3,142</b>       | <b>3,827,058</b> |

Proceeds from sales, gross gains, and gross losses on sales of securities available for sale for the three months ended June 30, 2017 and 2016 are presented below. The specific identification method is used to reclassify gains and losses out of other comprehensive income at the time of sale.

| (in thousands)  | Six Months Ended |           | Three Months        |          |
|---|------------------|-----------|---------------------|----------|
|   | June 30, 2017    | 2016      | Ended June 30, 2017 | 2016     |
| Proceeds from sales of investment securities available for sale | \$338,381        | 243,609   | \$55,752            | —        |
| Gross realized gains on sales                                   | 7,942            | 954       | 239                 | —        |
| Gross realized losses on sales                                  | (275)            | (887)     | (240)               | —        |
| <b>Investment securities gains, net</b>                         | <b>\$7,667</b>   | <b>67</b> | <b>\$(1)</b>        | <b>—</b> |

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## Note 5 - Restructuring Charges

For the six and three months ended June 30, 2017 and 2016, total restructuring charges consist of the following components:

|  | Six Months<br>Ended June<br>30, |       | Three<br>Months<br>Ended June<br>30, |       |
|--|---------------------------------|-------|--------------------------------------|-------|
|  | 2017                            | 2016  | 2017                                 | 2016  |
| (in thousands)                                   |                                 |       |                                      |       |
| Severance charges                                | \$6,453                         | —     | \$—                                  | —     |
| Lease termination charges                        | —                               | 31    | —                                    | (13 ) |
| Asset impairment charges                         | —                               | 6,866 | —                                    | 5,821 |
| Loss (gain) on sale of assets held for sale, net | (4 )                            | 13    | (4 )                                 | 13    |
| Other charges                                    | 75                              | 71    | 17                                   | 20    |
| Total restructuring charges, net                 | \$6,524                         | 6,981 | \$13                                 | 5,841 |

During the first quarter of 2017, Synovus recorded severance charges of \$6.5 million including \$6.2 million for termination benefits incurred in conjunction with a voluntary early retirement program offered during the first quarter of 2017. This program was part of Synovus' ongoing efficiency initiatives. The \$6.2 million accrual was based on the benefits to be paid to employees who accepted the early retirement offer on or prior to the expiration of the program on March 30, 2017. For the three months ended June 30, 2016, Synovus recorded restructuring charges of \$5.8 million with \$4.8 million of those charges related to Synovus' corporate real estate optimization activities and \$1.0 million associated with branch closures. Restructuring charges associated with branch closures during the first quarter of 2016 totaled \$1.1 million.

The following tables present aggregate activity within the accrual for restructuring charges for the six and three months ended June 30, 2017 and 2016:

| (in thousands)  | Severance<br>Charges | Lease<br>Termination<br>Charges | Total    |
|---|----------------------|---------------------------------|----------|
| Balance at December 31, 2016                                | \$ 81                | 3,968                           | 4,049    |
| Accruals for voluntary and involuntary termination benefits | 6,453                | —                               | 6,453    |
| Payments  | (2,803 )             | (438 )                          | (3,241 ) |
| Balance at June 30, 2017                                    | \$ 3,731             | 3,530                           | 7,261    |
| Balance at April 1, 2017                                    | 6,315                | 3,689                           | 10,004   |
| Payments  | (2,584 )             | (159 )                          | (2,743 ) |
| Balance at June 30, 2017                                    | \$ 3,731             | 3,530                           | 7,261    |

| (in thousands)                  | Severance<br>Charges | Lease<br>Termination<br>Charges | Total   |
|---------------------------------|----------------------|---------------------------------|---------|
| Balance at December 31, 2015    | \$ 1,930             | 4,687                           | 6,617   |
| Accruals for lease terminations | —                    | 31                              | 31      |
| Payments                        | (1,337 )             | (343 )                          | (1,680) |
| Balance at June 30, 2016        | \$ 593               | 4,375                           | 4,968   |
| Balance at April 1, 2016        | 1,533                | 4,545                           | 6,078   |
| Accruals for lease terminations | —                    | (13 )                           | (13 )   |
| Payments                        | (940 )               | (157 )                          | (1,097) |
| Balance at June 30, 2016        | \$ 593               | 4,375                           | 4,968   |

All other charges were paid in the quarters that they were incurred. No other restructuring charges resulted in payment accruals.

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## Note 6 - Loans and Allowance for Loan Losses

The following is a summary of current, accruing past due, and non-accrual loans by portfolio class as of June 30, 2017 and December 31, 2016.

## Current, Accruing Past Due, and Non-accrual Loans

June 30, 2017

| (in thousands)                         | Current      | Accruing<br>30-89<br>Days<br>Past Due | Accruing<br>90 Days<br>or<br>Greater<br>Past Due | Total<br>Accruing<br>Past Due | Non-accrual | Total                     |
|--|--------------|---------------------------------------|--|-------------------------------|-------------|---------------------------|
| Investment properties                  | \$6,028,397  | 3,482                                 | 72   | 3,554                         | 3,712       | 6,035,663                 |
| 1-4 family properties                  | 818,327      | 8,657                                 | 101  | 8,758                         | 8,535       | 835,620                   |
| Land and development                   | 529,967      | 1,964                                 | 126  | 2,090                         | 10,931      | 542,988                   |
| Total commercial real estate           | 7,376,691    | 14,103                                | 299  | 14,402                        | 23,178      | 7,414,271                 |
| Commercial, financial and agricultural | 6,915,588    | 14,670                                | 765  | 15,435                        | 69,550      | 7,000,573                 |
| Owner-occupied                         | 4,715,325    | 9,291                                 | 801  | 10,092                        | 24,918      | 4,750,335                 |
| Total commercial and industrial        | 11,630,913   | 23,961                                | 1,566  | 25,527                        | 94,468      | 11,750,908                |
| Home equity lines                      | 1,533,528    | 8,286                                 | 705  | 8,991                         | 20,648      | 1,563,167                 |
| Consumer mortgages                     | 2,444,866    | 7,141                                 | 623  | 7,764                         | 18,035      | 2,470,665                 |
| Credit cards                           | 223,092      | 1,550                                 | 1,258  | 2,808                         | —           | 225,900                   |
| Other consumer loans                   | 1,021,355    | 7,197                                 | 99   | 7,296                         | 2,988       | 1,031,639                 |
| Total consumer                         | 5,222,841    | 24,174                                | 2,685  | 26,859                        | 41,671      | 5,291,371                 |
| Total loans                            | \$24,230,445 | 62,238                                | 4,550  | 66,788                        | 159,317     | 24,456,550 <sup>(1)</sup> |

December 31, 2016

| (in thousands)                         | Current      | Accruing<br>30-89<br>Days<br>Past Due | Accruing<br>90 Days<br>or<br>Greater<br>Past Due | Total<br>Accruing<br>Past Due | Non-accrual | Total                     |
|--|--------------|---------------------------------------|--|-------------------------------|-------------|---------------------------|
| Investment properties                  | \$5,861,198  | 2,795                                 | —  | 2,795                         | 5,268       | 5,869,261                 |
| 1-4 family properties                  | 873,231      | 4,801                                 | 161  | 4,962                         | 9,114       | 887,307                   |
| Land and development                   | 591,732      | 1,441                                 | —  | 1,441                         | 16,233      | 609,406                   |
| Total commercial real estate           | 7,326,161    | 9,037                                 | 161  | 9,198                         | 30,615      | 7,365,974                 |
| Commercial, financial and agricultural | 6,846,591    | 9,542                                 | 720  | 10,262                        | 59,074      | 6,915,927                 |
| Owner-occupied                         | 4,601,356    | 17,913                                | 244  | 18,157                        | 16,503      | 4,636,016                 |
| Total commercial and industrial        | 11,447,947   | 27,455                                | 964  | 28,419                        | 75,577      | 11,551,943                |
| Home equity lines                      | 1,585,228    | 10,013                                | 473  | 10,486                        | 21,551      | 1,617,265                 |
| Consumer mortgages                     | 2,265,966    | 7,876                                 | 81   | 7,957                         | 22,681      | 2,296,604                 |
| Credit cards                           | 229,177      | 1,819                                 | 1,417  | 3,236                         | —           | 232,413                   |
| Other consumer loans                   | 809,419      | 5,771                                 | 39   | 5,810                         | 2,954       | 818,183                   |
| Total consumer                         | 4,889,790    | 25,479                                | 2,010  | 27,489                        | 47,186      | 4,964,465                 |
| Total loans                            | \$23,663,898 | 61,971                                | 3,135  | 65,106                        | 153,378     | 23,882,382 <sup>(2)</sup> |

<sup>(1)</sup> Total before net deferred fees and costs of \$26.0 million.

<sup>(2)</sup> Total before net deferred fees and costs of \$26.0 million.



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The credit quality of the loan portfolio is reviewed and updated no less frequently than quarterly using the standard asset classification system utilized by the federal banking agencies. These classifications are divided into three groups – Not Criticized (Pass), Special Mention, and Classified or Adverse rating (Substandard, Doubtful, and Loss) and are defined as follows:

Pass - loans which are well protected by the current net worth and paying capacity of the obligor (or guarantors, if any) or by the fair value, less cost to acquire and sell in a timely manner, of any underlying collateral.

Special Mention - loans which have potential weaknesses that deserve management's close attention. These loans are not adversely classified and do not expose an institution to sufficient risk to warrant an adverse classification.

Substandard - loans which are inadequately protected by the current net worth and paying capacity of the obligor or by the collateral pledged, if any. Loans with this classification are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful - loans which have all the weaknesses inherent in loans classified as Substandard with the added characteristic that the weaknesses make collection or liquidation in full highly questionable and improbable on the basis of currently known facts, conditions, and values.

Loss - loans which are considered by management to be uncollectible and of such little value that their continuance on the institution's books as an asset, without establishment of a specific valuation allowance or charge-off, is not warranted.

In the following tables, consumer loans are generally assigned a risk grade similar to the classifications described above; however, upon reaching 90 days and 120 days past due, they are generally downgraded to Substandard and Loss, respectively, in accordance with the FFIEC Uniform Retail Credit Classification and Account Management Policy. Additionally, in accordance with the Interagency Supervisory Guidance on Allowance for Loan and Lease Losses Estimation Practices for Loans and Lines of Credit Secured by Junior Liens on 1-4 Family Residential Properties, the risk grade classifications of consumer loans (home equity lines and consumer mortgages) secured by junior liens on 1-4 family residential properties also consider available information on the payment status of any associated senior liens with other financial institutions.

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## Loan Portfolio Credit Exposure by Risk Grade

| June 30, 2017                          |              |                    |                            |                         |                      |                           |
|--|--------------|--------------------|----------------------------|-------------------------|----------------------|---------------------------|
| (in thousands)                         | Pass         | Special<br>Mention | Substandard <sup>(1)</sup> | Doubtful <sup>(2)</sup> | Loss                 | Total                     |
| Investment properties                  | \$5,952,286  | 61,451             | 21,926                     | —                       | —                    | 6,035,663                 |
| 1-4 family properties                  | 788,665      | 24,169             | 22,559                     | 227                     | —                    | 835,620                   |
| Land and development                   | 477,974      | 40,576             | 21,227                     | 3,211                   | —                    | 542,988                   |
| Total commercial real estate           | 7,218,925    | 126,196            | 65,712                     | 3,438                   | —                    | 7,414,271                 |
| Commercial, financial and agricultural | 6,710,038    | 124,412            | 160,354                    | 5,629                   | 140 <sup>(3)</sup>   | 7,000,573                 |
| Owner-occupied                         | 4,590,414    | 52,101             | 106,410                    | 1,410                   | —                    | 4,750,335                 |
| Total commercial and industrial        | 11,300,452   | 176,513            | 266,764                    | 7,039                   | 140                  | 11,750,908                |
| Home equity lines                      | 1,535,583    | —                  | 24,812                     | 373                     | 2,399 <sup>(3)</sup> | 1,563,167                 |
| Consumer mortgages                     | 2,450,658    | —                  | 19,528                     | 313                     | 166 <sup>(3)</sup>   | 2,470,665                 |
| Credit cards                           | 224,643      | —                  | 445                        | —                       | 812 <sup>(4)</sup>   | 225,900                   |
| Other consumer loans                   | 1,028,493    | —                  | 2,808                      | 299                     | 39 <sup>(3)</sup>    | 1,031,639                 |
| Total consumer                         | 5,239,377    | —                  | 47,593                     | 985                     | 3,416                | 5,291,371                 |
| Total loans                            | \$23,758,754 | 302,709            | 380,069                    | 11,462                  | 3,556                | 24,456,550 <sup>(5)</sup> |
| December 31, 2016                      |              |                    |                            |                         |                      |                           |
| (in thousands)                         | Pass         | Special<br>Mention | Substandard <sup>(1)</sup> | Doubtful <sup>(2)</sup> | Loss                 | Total                     |
| Investment properties                  | \$5,794,626  | 43,336             | 31,299                     | —                       | —                    | 5,869,261                 |
| 1-4 family properties                  | 826,311      | 33,928             | 26,790                     | 278                     | —                    | 887,307                   |
| Land and development                   | 514,853      | 60,205             | 27,361                     | 6,987                   | —                    | 609,406                   |
| Total commercial real estate           | 7,135,790    | 137,469            | 85,450                     | 7,265                   | —                    | 7,365,974                 |
| Commercial, financial and agricultural | 6,642,648    | 126,268            | 140,425                    | 6,445                   | 141 <sup>(3)</sup>   | 6,915,927                 |
| Owner-occupied                         | 4,462,420    | 60,856             | 111,330                    | 1,410                   | —                    | 4,636,016                 |
| Total commercial and industrial        | 11,105,068   | 187,124            | 251,755                    | 7,855                   | 141                  | 11,551,943                |
| Home equity lines                      | 1,589,199    | —                  | 22,774                     | 2,892                   | 2,400 <sup>(3)</sup> | 1,617,265                 |
| Consumer mortgages                     | 2,271,916    | —                  | 23,268                     | 1,283                   | 137 <sup>(3)</sup>   | 2,296,604                 |
| Credit cards                           | 230,997      | —                  | 637                        | —                       | 779 <sup>(4)</sup>   | 232,413                   |
| Other consumer loans                   | 814,844      | —                  | 3,233                      | 42                      | 64 <sup>(3)</sup>    | 818,183                   |
| Total consumer                         | 4,906,956    | —                  | 49,912                     | 4,217                   | 3,380                | 4,964,465                 |
| Total loans                            | \$23,147,814 | 324,593            | 387,117                    | 19,337                  | 3,521                | 23,882,382 <sup>(6)</sup> |

<sup>(1)</sup> Includes \$235.8 million and \$256.6 million of Substandard accruing loans at June 30, 2017 and December 31, 2016, respectively.

<sup>(2)</sup> The loans within this risk grade are on non-accrual status. Commercial loans generally have an allowance for loan losses in accordance with ASC 310, and retail loans generally have an allowance for loan losses equal to 50% of the loan amount.

<sup>(3)</sup> The loans within this risk grade are on non-accrual status and have an allowance for loan losses equal to the full loan amount.

<sup>(4)</sup> Represent amounts that were 120 days past due. These credits are downgraded to the Loss category with an allowance for loan losses equal to the full loan amount and are generally charged off upon reaching 181 days past due in accordance with the FFIEC Uniform Retail Credit Classification and Account Management Policy.

<sup>(5)</sup> Total before net deferred fees and costs of \$26.0 million.

<sup>(6)</sup> Total before net deferred fees and costs of \$26.0 million.





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The following table details the changes in the allowance for loan losses by loan segment for the six and three months ended June 30, 2017.

## Allowance for Loan Losses and Recorded Investment in Loans

| (in thousands)  | As of and For The Six Months Ended June 30, 2017 |                         |           |            |
|---|--|-------------------------|-----------|------------|
|   | Commercial Real Estate                           | Commercial & Industrial | Retail    | Total      |
| Allowance for loan losses:                            |  |                         |           |            |
| Beginning balance                                     | \$81,816   | 125,778                 | 44,164    | 251,758    |
| Charge-offs   | (3,207)  | (19,535)                | (9,656)   | (32,398)   |
| Recoveries  | 3,648  | 3,282                   | 2,871     | 9,801      |
| Provision for loan losses                             | (4,730)  | 13,912                  | 9,752     | 18,934     |
| Ending balance <sup>(1)</sup>                         | \$77,527   | 123,437                 | 47,131    | 248,095    |
| Ending balance: individually evaluated for impairment | 4,386  | 7,226                   | 1,038     | 12,650     |
| Ending balance: collectively evaluated for impairment | \$73,141   | 116,211                 | 46,093    | 235,445    |
| Loans:  |  |                         |           |            |
| Ending balance: total loans <sup>(1)(2)</sup>         | \$7,414,271                                      | 11,750,908              | 5,291,371 | 24,456,550 |
| Ending balance: individually evaluated for impairment | 73,638   | 122,889                 | 31,688    | 228,215    |
| Ending balance: collectively evaluated for impairment | \$7,340,633                                      | 11,628,019              | 5,259,683 | 24,228,335 |

| (in thousands)  | As of and For The Six Months Ended June 30, 2016 |                         |           |            |
|---|--|-------------------------|-----------|------------|
|   | Commercial Real Estate                           | Commercial & Industrial | Retail    | Total      |
| Allowance for loan losses:                            |  |                         |           |            |
| Beginning balance                                     | \$87,133   | 122,989                 | 42,374    | 252,496    |
| Charge-offs   | (9,277)  | (10,661)                | (7,148)   | (27,086)   |
| Recoveries  | 6,690  | 4,342                   | 2,564     | 13,596     |
| Provision for loan losses                             | (5,187)  | 12,963                  | 8,294     | 16,070     |
| Ending balance <sup>(1)</sup>                         | \$79,359   | 129,633                 | 46,084    | 255,076    |
| Ending balance: individually evaluated for impairment | 12,515   | 14,221                  | 1,691     | 28,427     |
| Ending balance: collectively evaluated for impairment | \$66,844   | 115,412                 | 44,393    | 226,649    |
| Loans:  |  |                         |           |            |
| Ending balance: total loans <sup>(1)(3)</sup>         | \$7,507,695                                      | 10,955,430              | 4,625,410 | 23,088,535 |
| Ending balance: individually evaluated for impairment | 112,954  | 119,805                 | 37,788    | 270,547    |
| Ending balance: collectively evaluated for impairment | \$7,394,741                                      | 10,835,625              | 4,587,622 | 22,817,988 |

<sup>(1)</sup> As of and for the six months ended June 30, 2017 and 2016, there were no purchased credit-impaired loans and no allowance for loan losses for purchased credit-impaired loans.

<sup>(2)</sup> Total before net deferred fees and costs of \$26.0 million.

<sup>(3)</sup> Total before net deferred fees and costs of \$27.6 million.



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## Allowance for Loan Losses and Recorded Investment in Loans

| (in thousands)  | As Of and For The Three Months Ended June 30,<br>2017 |                            |           |            |
|---|---|----------------------------|-----------|------------|
|   | Commercial<br>Real Estate                             | Commercial<br>& Industrial | Consumer  | Total      |
| Allowance for loan losses:                            |   |                            |           |            |
| Beginning balance                                     | \$78,314  | 127,096                    | 48,104    | 253,514    |
| Charge-offs   | (1,299 )  | (12,642 )                  | (5,722 )  | (19,663 )  |
| Recoveries  | 759   | 1,458                      | 1,767     | 3,984      |
| Provision for loan losses                             | (247 )  | 7,525                      | 2,982     | 10,260     |
| Ending balance <sup>(1)</sup>                         | \$77,527  | 123,437                    | 47,131    | 248,095    |
| Ending balance: individually evaluated for impairment | 4,386   | 7,226                      | 1,038     | 12,650     |
| Ending balance: collectively evaluated for impairment | \$73,141  | 116,211                    | 46,093    | 235,445    |
| Loans:  |   |                            |           |            |
| Ending balance: total loans <sup>(1)(2)</sup>         | \$7,414,271   | 11,750,908                 | 5,291,371 | 24,456,550 |
| Ending balance: individually evaluated for impairment | 73,638  | 122,889                    | 31,688    | 228,215    |
| Ending balance: collectively evaluated for impairment | \$7,340,633   | 11,628,019                 | 5,259,683 | 24,228,335 |

| (in thousands)  | As Of and For The Three Months Ended June 30,<br>2016 |                            |           |            |
|---|---|----------------------------|-----------|------------|
|   | Commercial<br>Real Estate                             | Commercial<br>& Industrial | Consumer  | Total      |
| Allowance for loan losses:                            |   |                            |           |            |
| Beginning balance                                     | \$84,557  | 124,878                    | 45,081    | 254,516    |
| Charge-offs   | (7,455 )  | (5,136 )                   | (3,180 )  | (15,771 )  |
| Recoveries  | 5,397   | 3,078                      | 1,163     | 9,638      |
| Provision for loan losses                             | (3,140 )  | 6,813                      | 3,020     | 6,693      |
| Ending balance <sup>(1)</sup>                         | \$79,359  | 129,633                    | 46,084    | 255,076    |
| Ending balance: individually evaluated for impairment | 12,515  | 14,221                     | 1,691     | 28,427     |
| Ending balance: collectively evaluated for impairment | \$66,844  | 115,412                    | 44,393    | 226,649    |
| Loans:  |   |                            |           |            |
| Ending balance: total loans <sup>(1)(3)</sup>         | \$7,507,695   | 10,955,430                 | 4,625,410 | 23,088,535 |
| Ending balance: individually evaluated for impairment | 112,954   | 119,805                    | 37,788    | 270,547    |
| Ending balance: collectively evaluated for impairment | \$7,394,741   | 10,835,625                 | 4,587,622 | 22,817,988 |

<sup>(1)</sup> For the three months ended June 30, 2017 and 2016, there were no purchased credit-impaired loans and no allowance for loan losses for purchased credit-impaired loans.

<sup>(2)</sup> Total before net deferred fees and costs of \$26.0 million.

<sup>(3)</sup> Total before net deferred fees and costs of \$27.6 million.

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The tables below summarize impaired loans (including accruing TDRs) as of June 30, 2017 and December 31, 2016.

## Impaired Loans (including accruing TDRs)

| (in thousands)   | June 30, 2017          |                                |                      | Six Months Ended<br>June 30, 2017 |                                  | Three Months Ended<br>June 30, 2017 |                                  |
|--|------------------------|--------------------------------|----------------------|-----------------------------------|----------------------------------|-------------------------------------|----------------------------------|
|  | Recorded<br>Investment | Unpaid<br>Principal<br>Balance | Related<br>Allowance | Average<br>Recorded<br>Investment | Interest<br>Income<br>Recognized | Average<br>Recorded<br>Investment   | Interest<br>Income<br>Recognized |
| With no related allowance recorded                         |                        |                                |                      |                                   |                                  |                                     |                                  |
| Investment properties                                      | \$—                    | —                              | —                    | 246                               | —                                | —                                   | —                                |
| 1-4 family properties                                      | 253                    | 2,582                          | —                    | 380                               | —                                | 257                                 | —                                |
| Land and development                                       | 2,226                  | 5,539                          | —                    | 2,193                             | —                                | 2,246                               | —                                |
| Total commercial real estate                               | 2,479                  | 8,121                          | —                    | 2,819                             | —                                | 2,503                               | —                                |
| Commercial, financial and agricultural                     | 26,913                 | 33,098                         | —                    | 22,956                            | —                                | 26,202                              | —                                |
| Owner-occupied   | 13,824                 | 20,250                         | —                    | 10,383                            | —                                | 11,910                              | —                                |
| Total commercial and industrial                            | 40,737                 | 53,348                         | —                    | 33,339                            | —                                | 38,112                              | —                                |
| Home equity lines  | 1,064                  | 1,064                          | —                    | 1,060                             | —                                | 1,064                               | —                                |
| Consumer mortgages   | 744                    | 941                            | —                    | 744                               | —                                | 744                                 | —                                |
| Credit cards   | —                      | —                              | —                    | —                                 | —                                | —                                   | —                                |
| Other consumer loans                                       | —                      | —                              | —                    | —                                 | —                                | —                                   | —                                |
| Total consumer   | 1,808                  | 2,005                          | —                    | 1,804                             | —                                | 1,808                               | —                                |
| Total impaired loans with no<br>related allowance recorded | \$45,024               | 63,474                         | —                    | 37,962                            | —                                | 42,423                              | —                                |
| With allowance recorded                                    |                        |                                |                      |                                   |                                  |                                     |                                  |
| Investment properties                                      | \$29,168               | 29,168                         | 1,175                | 29,575                            | 597                              | 29,264                              | 306                              |
| 1-4 family properties                                      | 15,879                 | 15,893                         | 448                  | 16,995                            | 386                              | 16,133                              | 250                              |
| Land and development                                       | 26,112                 | 26,168                         | 2,763                | 27,381                            | 299                              | 26,366                              | 126                              |
| Total commercial real estate                               | 71,159                 | 71,229                         | 4,386                | 73,951                            | 1,282                            | 71,763                              | 682                              |
| Commercial, financial and agricultural                     | 46,569                 | 46,887                         | 5,524                | 46,455                            | 787                              | 48,959                              | 436                              |
| Owner-occupied   | 35,583                 | 35,594                         | 1,702                | 42,814                            | 674                              | 38,318                              | 336                              |
| Total commercial and industrial                            | 82,152                 | 82,481                         | 7,226                | 89,269                            | 1,461                            | 87,277                              | 772                              |
| Home equity lines  | 7,135                  | 7,135                          | 171                  | 8,197                             | 465                              | 7,680                               | 229                              |
| Consumer mortgages   | 18,762                 | 18,762                         | 598                  | 19,720                            | 183                              | 19,009                              | 92                               |
| Credit cards   | —                      | —                              | —                    | —                                 | —                                | —                                   | —                                |
| Other consumer loans                                       | 3,983                  | 3,984                          | 269                  | 4,692                             | 132                              | 4,380                               | 59                               |
| Total consumer   | 29,880                 | 29,881                         | 1,038                | 32,609                            | 780                              | 31,069                              | 380                              |
| Total impaired loans with<br>allowance recorded            | \$183,191              | 183,591                        | 12,650               | 195,829                           | 3,523                            | 190,109                             | 1,834                            |
| Total impaired loans                                       |                        |                                |                      |                                   |                                  |                                     |                                  |
| Investment properties                                      | \$29,168               | 29,168                         | 1,175                | 29,821                            | 597                              | 29,264                              | 306                              |
| 1-4 family properties                                      | 16,132                 | 18,475                         | 448                  | 17,375                            | 386                              | 16,390                              | 250                              |
| Land and development                                       | 28,338                 | 31,707                         | 2,763                | 29,574                            | 299                              | 28,612                              | 126                              |
| Total commercial real estate                               | 73,638                 | 79,350                         | 4,386                | 76,770                            | 1,282                            | 74,266                              | 682                              |
| Commercial, financial and agricultural                     | 73,482                 | 79,985                         | 5,524                | 69,411                            | 787                              | 75,161                              | 436                              |
| Owner-occupied   | 49,407                 | 55,844                         | 1,702                | 53,197                            | 674                              | 50,228                              | 336                              |
| Total commercial and industrial                            | 122,889                | 135,829                        | 7,226                | 122,608                           | 1,461                            | 125,389                             | 772                              |
| Home equity lines  | 8,199                  | 8,199                          | 171                  | 9,257                             | 465                              | 8,744                               | 229                              |
| Consumer mortgages   | 19,506                 | 19,703                         | 598                  | 20,464                            | 183                              | 19,753                              | 92                               |
| Credit cards   | —                      | —                              | —                    | —                                 | —                                | —                                   | —                                |
| Other consumer loans                                       | 3,983                  | 3,984                          | 269                  | 4,692                             | 132                              | 4,380                               | 59                               |

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|                      |           |         |        |         |       |         |       |
|----------------------|-----------|---------|--------|---------|-------|---------|-------|
| Total consumer       | 31,688    | 31,886  | 1,038  | 34,413  | 780   | 32,877  | 380   |
| Total impaired loans | \$228,215 | 247,065 | 12,650 | 233,791 | 3,523 | 232,532 | 1,834 |

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## Impaired Loans (including accruing TDRs)

| (in thousands)   | December 31, 2016      |                                |                      | Year Ended<br>December 31, 2016            |                      |
|--|------------------------|--------------------------------|----------------------|--|----------------------|
|  | Recorded<br>Investment | Unpaid<br>Principal<br>Balance | Related<br>Allowance | Average Interest<br>Recorded<br>Investment | Income<br>Recognized |
| With no related allowance recorded                         |                        |                                |                      |  |                      |
| Investment properties                                      | \$748                  | 793                            | —                    | 2,013                                      | —                    |
| 1-4 family properties                                      | 643                    | 2,939                          | —                    | 1,021                                      | —                    |
| Land and development                                       | 2,099                  | 7,243                          | —                    | 6,769                                      | —                    |
| Total commercial real estate                               | 3,490                  | 10,975                         | —                    | 9,803                                      | —                    |
| Commercial, financial and agricultural                     | 17,958                 | 20,577                         | —                    | 6,321                                      | —                    |
| Owner-occupied   | 5,508                  | 7,377                          | —                    | 8,394                                      | —                    |
| Total commercial and industrial                            | 23,466                 | 27,954                         | —                    | 14,715                                     | —                    |
| Home equity lines  | 1,051                  | 1,051                          | —                    | 1,045                                      | —                    |
| Consumer mortgages   | 744                    | 814                            | —                    | 870  | —                    |
| Credit cards   | —                      | —                              | —                    | —  | —                    |
| Other consumer loans                                       | —                      | —                              | —                    | —  | —                    |
| Total consumer   | 1,795                  | 1,865                          | —                    | 1,915                                      | —                    |
| Total impaired loans with no<br>related allowance recorded | \$28,751               | 40,794                         | —                    | 26,433                                     | —                    |
| With allowance recorded                                    |                        |                                |                      |  |                      |
| Investment properties                                      | \$31,489               | 31,489                         | 2,044                | 42,659                                     | 1,436                |
| 1-4 family properties                                      | 23,642                 | 23,649                         | 769                  | 39,864                                     | 855                  |
| Land and development                                       | 32,789                 | 32,788                         | 5,103                | 25,568                                     | 995                  |
| Total commercial real estate                               | 87,920                 | 87,926                         | 7,916                | 108,091                                    | 3,286                |
| Commercial, financial and agricultural                     | 43,386                 | 45,913                         | 5,687                | 51,968                                     | 1,215                |
| Owner-occupied   | 53,708                 | 53,942                         | 2,697                | 52,300                                     | 1,946                |
| Total commercial and industrial                            | 97,094                 | 99,855                         | 8,384                | 104,268                                    | 3,161                |
| Home equity lines  | 9,638                  | 9,638                          | 971                  | 9,668                                      | 432                  |
| Consumer mortgages   | 20,953                 | 20,953                         | 673                  | 20,993                                     | 1,014                |
| Credit cards   | —                      | —                              | —                    | —  | —                    |
| Other consumer loans                                       | 5,140                  | 5,140                          | 167                  | 5,062                                      | 303                  |
| Total consumer   | 35,731                 | 35,731                         | 1,811                | 35,723                                     | 1,749                |
| Total impaired loans with<br>allowance recorded            | \$220,745              | 223,512                        | 18,111               | 248,082                                    | 8,196                |
| Total impaired loans                                       |                        |                                |                      |  |                      |
| Investment properties                                      | \$32,237               | 32,282                         | 2,044                | 44,672                                     | 1,436                |
| 1-4 family properties                                      | 24,285                 | 26,588                         | 769                  | 40,885                                     | 855                  |
| Land and development                                       | 34,888                 | 40,031                         | 5,103                | 32,337                                     | 995                  |
| Total commercial real estate                               | 91,410                 | 98,901                         | 7,916                | 117,894                                    | 3,286                |
| Commercial, financial and agricultural                     | 61,344                 | 66,490                         | 5,687                | 58,289                                     | 1,215                |
| Owner-occupied   | 59,216                 | 61,319                         | 2,697                | 60,694                                     | 1,946                |
| Total commercial and industrial                            | 120,560                | 127,809                        | 8,384                | 118,983                                    | 3,161                |
| Home equity lines  | 10,689                 | 10,689                         | 971                  | 10,713                                     | 432                  |
| Consumer mortgages   | 21,697                 | 21,767                         | 673                  | 21,863                                     | 1,014                |
| Credit cards   | —                      | —                              | —                    | —  | —                    |
| Other consumer loans                                       | 5,140                  | 5,140                          | 167                  | 5,062                                      | 303                  |
| Total consumer   | 37,526                 | 37,596                         | 1,811                | 37,638                                     | 1,749                |

|                      |           |         |        |         |       |
|----------------------|-----------|---------|--------|---------|-------|
| Total impaired loans | \$249,496 | 264,306 | 18,111 | 274,515 | 8,196 |
|----------------------|-----------|---------|--------|---------|-------|

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The average recorded investment in impaired loans was \$290.3 million and \$281.9 million, respectively, for the six and three months ended June 30, 2016. Excluding accruing TDRs, there was no interest income recognized for the investment in impaired loans for the six and three months ended June 30, 2016. Interest income recognized for accruing TDRs was \$4.0 million and \$2.0 million, respectively, for the six and three months ended June 30, 2016. At June 30, 2017 and December 31, 2016, impaired loans of \$60.8 million and \$53.7 million, respectively, were on non-accrual status.

Concessions provided in a TDR are primarily in the form of providing a below market interest rate given the borrower's credit risk, a period of time generally less than one year with a reduction of required principal and/or interest payments (e.g., interest only for a period of time), or an extension of the maturity of the loan generally for less than one year. Insignificant periods of reduction of principal and/or interest payments, or one-time deferrals of 3 months or less, are generally not considered to be financial concessions.



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The following tables represent, by concession type, the post-modification balance for loans modified or renewed during the six and three months ended June 30, 2017 and 2016 that were reported as accruing or non-accruing TDRs. TDRs by Concession Type

| (in thousands, except contract data)   | Six Months Ended June 30, 2017 |                       |                            |  | Total                 |
|--|--------------------------------|-----------------------|----------------------------|--|-----------------------|
|  | Number of Contracts            | Principal Forgiveness | Below Market Interest Rate | Term Extensions and/or Other Concessions |                       |
| Investment properties                  | —                              | \$ —                  | —                          | —  | —                     |
| 1-4 family properties                  | 16                             | —                     | 2,089                      | 513                                      | 2,602                 |
| Land acquisition                       | 1                              | —                     | —                          | 135                                      | 135                   |
| Total commercial real estate           | 17                             | —                     | 2,089                      | 648                                      | 2,737                 |
| Commercial, financial and agricultural | 28                             | —                     | 5,760                      | 6,279                                    | 12,039                |
| Owner-occupied                         | 1                              | —                     | —                          | 22                                       | 22                    |
| Total commercial and industrial        | 29                             | —                     | 5,760                      | 6,301                                    | 12,061                |
| Home equity lines                      | —                              | —                     | —                          | —  | —                     |
| Consumer mortgages                     | 1                              | —                     | —                          | 9  | 9                     |
| Credit cards                           | —                              | —                     | —                          | —  | —                     |
| Other retail loans                     | 8                              | —                     | —                          | 570                                      | 570                   |
| Total retail                           | 9                              | —                     | —                          | 579                                      | 579                   |
| Total TDRs                             | 55                             | \$ —                  | —7,849                     | 7,528                                    | 15,377 <sup>(1)</sup> |

| (in thousands, except contract data)   | Three Months Ended June 30, 2017 |                       |                            |  | Total                |
|--|----------------------------------|-----------------------|----------------------------|--|----------------------|
|  | Number of Contracts              | Principal Forgiveness | Below Market Interest Rate | Term Extensions and/or Other Concessions |                      |
| Investment properties                  | —                                | \$ —                  | —                          | —  | —                    |
| 1-4 family properties                  | 8                                | —                     | 478                        | 196                                      | 674                  |
| Land and development                   | 1                                | —                     | —                          | 135                                      | 135                  |
| Total commercial real estate           | 9                                | —                     | 478                        | 331                                      | 809                  |
| Commercial, financial and agricultural | 10                               | —                     | 1,895                      | 740                                      | 2,635                |
| Owner-occupied                         | 1                                | —                     | —                          | 22                                       | 22                   |
| Total commercial and industrial        | 11                               | —                     | 1,895                      | 762                                      | 2,657                |
| Home equity lines                      | —                                | —                     | —                          | —  | —                    |
| Consumer mortgages                     | 1                                | —                     | —                          | 9  | 9                    |
| Credit cards                           | —                                | —                     | —                          | —  | —                    |
| Other consumer loans                   | 5                                | —                     | —                          | 295                                      | 295                  |
| Total consumer                         | 6                                | —                     | —                          | 304                                      | 304                  |
| Total TDRs                             | 26                               | \$ —                  | —2,373                     | 1,397                                    | 3,770 <sup>(1)</sup> |

<sup>(1)</sup> No net charge-offs were recorded during the six and three months ended June 30, 2017 upon restructuring of these loans.

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## TDRs by Concession Type

| (in thousands, except contract data)   | Six Months Ended June 30, 2016 |                       |                            |  |                       |
|--|--------------------------------|-----------------------|----------------------------|--|-----------------------|
|  | Number of Contracts            | Principal Forgiveness | Below Market Interest Rate | Term Extensions and/or Other Concessions | Total                 |
| Investment properties                  | 3                              | \$                    | —1,826                     | 148                                      | 1,974                 |
| 1-4 family properties                  | 19                             | —                     | 3,490                      | 1,164                                    | 4,654                 |
| Land acquisition                       | 11                             | —                     | —                          | 1,269                                    | 1,269                 |
| Total commercial real estate           | 33                             | —                     | 5,316                      | 2,581                                    | 7,897                 |
| Commercial, financial and agricultural | 45                             | —                     | 13,948                     | 4,845                                    | 18,793                |
| Owner-occupied                         | 6                              | —                     | 2,667                      | 550                                      | 3,217                 |
| Total commercial and industrial        | 51                             | —                     | 16,615                     | 5,395                                    | 22,010                |
| Home equity lines                      | 3                              | —                     | 224                        | —  | 224                   |
| Consumer mortgages                     | 6                              | —                     | 354                        | 51                                       | 405                   |
| Credit cards                           | —                              | —                     | —                          | —  | —                     |
| Other retail loans                     | 17                             | —                     | 324                        | 1,534                                    | 1,858                 |
| Total retail                           | 26                             | —                     | 902                        | 1,585                                    | 2,487                 |
| Total TDRs                             | 110                            | \$                    | —22,833                    | 9,561                                    | 32,394 <sup>(2)</sup> |

| (in thousands, except contract data)   | Three Months Ended June 30, 2016 |                       |                            |  |                       |
|--|----------------------------------|-----------------------|----------------------------|--|-----------------------|
|  | Number of Contracts              | Principal Forgiveness | Below Market Interest Rate | Term Extensions and/or Other Concessions | Total                 |
| Investment properties                  | 1                                | \$                    | —1,389                     | —  | 1,389                 |
| 1-4 family properties                  | 12                               | —                     | 3,095                      | 324                                      | 3,419                 |
| Land and development                   | 5                                | —                     | —                          | 734                                      | 734                   |
| Total commercial real estate           | 18                               | —                     | 4,484                      | 1,058                                    | 5,542                 |
| Commercial, financial and agricultural | 15                               | —                     | 1,934                      | 1,458                                    | 3,392                 |
| Owner-occupied                         | 2                                | —                     | 1,132                      | 102                                      | 1,234                 |
| Total commercial and industrial        | 17                               | —                     | 3,066                      | 1,560                                    | 4,626                 |
| Home equity lines                      | 1                                | —                     | 28                         | —  | 28                    |
| Consumer mortgages                     | 3                                | —                     | 200                        | 51                                       | 251                   |
| Credit cards                           | —                                | —                     | —                          | —  | —                     |
| Other consumer loans                   | 10                               | —                     | 94                         | 1,449                                    | 1,543                 |
| Total consumer                         | 14                               | —                     | 322                        | 1,500                                    | 1,822                 |
| Total TDRs                             | 49                               | \$                    | —7,872                     | 4,118                                    | 11,990 <sup>(2)</sup> |

<sup>(2)</sup> No net charge-offs were recorded during the six and three months ended June 30, 2016 upon restructuring of these loans.

For both the six and three months ended June 30, 2017, there were three defaults with a recorded investment of \$292 thousand on accruing TDRs restructured during the previous twelve months (defaults are defined as the earlier of the TDR being placed on non-accrual status or reaching 90 days past due with respect to principal and/or interest payments) compared to one default for both the six and three months ended June 30, 2016 with a recorded investment of \$92 thousand.

If, at the time a loan was designated as a TDR, the loan was not already impaired, the measurement of impairment that resulted from the TDR designation closely approximates the reserve derived through specific loan measurement of

impairment in accordance with ASC 310-10-35. Generally, the change in the allowance for loan losses resulting from such TDR designation is not significant. At June 30, 2017, the allowance for loan losses allocated to accruing TDRs totaling \$167.4 million was \$8.5 million compared to accruing TDRs of \$195.8 million with an allocated allowance for loan losses of \$9.8 million at December 31, 2016. Non-accrual, non-homogeneous loans (commercial-type impaired loans greater than \$1 million) that are designated as TDRs are individually measured for the amount of impairment, if any, both before and after the TDR designation.

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## Note 7 - Other Comprehensive Income (Loss)

The following tables illustrate activity within the balances in accumulated other comprehensive income (loss) by component for the six and three months ended June 30, 2017 and 2016.

## Changes in Accumulated Other Comprehensive Income (Loss) by Component (Net of Income Taxes)

| (in thousands)  | Net<br>unrealized<br>gains<br>(losses) on<br>cash flow<br>hedges | Net<br>unrealized<br>gains<br>(losses) on<br>investment<br>securities<br>available<br>for sale | Post-retirement<br>unfunded<br>health benefit | Total    |
|---|--|--|---|----------|
| Balance at December 31, 2016  | \$(12,217 )  | (44,324 )  | 882   | (55,659) |
| Other comprehensive income before reclassifications                     | —  | 12,453   | —   | 12,453   |
| Amounts reclassified from accumulated other comprehensive income (loss) | 80   | (4,715 )   | (24 )   | (4,659 ) |
| Net current period other comprehensive income                           | 80   | 7,738  | (24 )   | 7,794    |
| Balance as of June 30, 2017   | \$(12,137 )  | (36,586 )  | 858   | (47,865) |
| Balance as of April 1, 2017   | \$(12,177 )  | (43,444 )  | 870   | (54,751) |
| Other comprehensive income before reclassifications                     | —  | 6,857  | —   | 6,857    |
| Amounts reclassified from accumulated other comprehensive income (loss) | 40   | 1  | (12 )   | 29       |
| Net current period other comprehensive income                           | 40   | 6,858  | (12 )   | 6,886    |
| Balance as of June 30, 2017   | \$(12,137 )  | (36,586 )  | 858   | (47,865) |

## Changes in Accumulated Other Comprehensive Income (Loss) by Component (Net of Income Taxes)

| (in thousands)  | Net<br>unrealized<br>gains<br>(losses) on<br>cash flow<br>hedges | Net<br>unrealized<br>gains<br>(losses) on<br>investment<br>securities<br>available<br>for sale | Post-retirement<br>unfunded<br>health benefit | Total    |
|---|--|--|---|----------|
| Balance at December 31, 2015  | \$(12,504 )  | (18,222 )  | 907   | (29,819) |
| Other comprehensive income before reclassifications                     | —  | 40,722   | —   | 40,722   |
| Amounts reclassified from accumulated other comprehensive income (loss) | 207  | (41 )  | (64 )   | 102      |
| Net current period other comprehensive income                           | 207  | 40,681   | (64 )   | 40,824   |
| Balance as of June 30, 2016   | \$(12,297 )  | 22,459   | 843   | 11,005   |
| Balance as of April 1, 2016   | \$(12,336 )  | 10,747   | 849   | (740 )   |
| Other comprehensive income (loss) before reclassifications              | —  | 11,712   | —   | 11,712   |
| Amounts reclassified from accumulated other comprehensive income (loss) | 39   | —  | (6 )  | 33       |
| Net current period other comprehensive income (loss)                    | 39   | 11,712   | (6 )  | 11,745   |
| Balance as of June 30, 2016   | \$(12,297 )  | 22,459   | 843   | 11,005   |

In accordance with ASC 740-20-45-11(b), a deferred tax asset valuation allowance associated with unrealized gains and losses not recognized in income is charged directly to other comprehensive income (loss). During the years 2010 and 2011, Synovus recorded a deferred tax asset valuation allowance associated with unrealized gains and losses not recognized in income directly to other comprehensive income (loss) by applying the portfolio approach for allocation of the valuation allowance. Synovus has consistently applied the portfolio approach which treats derivative financial instruments, equity securities, and debt securities as

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a single portfolio. As of June 30, 2017, the balance in net unrealized gains (losses) on cash flow hedges and net unrealized gains (losses) on investment securities available for sale includes unrealized losses of \$12.1 million and \$13.3 million, respectively, related to the residual tax effects remaining in OCI due to a previously established deferred tax asset valuation allowance. Under the portfolio approach, these unrealized losses are realized at the time the entire portfolio is sold or disposed.

## Reclassifications out of Accumulated Other Comprehensive Income (Loss)

| Details About<br>Accumulated Other Comprehensive Income (Loss)<br>Components | Amount<br>Reclassified  |        | Affected Line Item<br>in the Statement Where<br>Net Income is Presented |
|--|---|--------|---|
|  | from<br>Accumulated<br>Other<br>Comprehensive<br>Income (Loss)<br>For the Six<br>Months Ended<br>June 30,<br>2017 | 2016   |   |
| Net unrealized gains (losses) on cash flow hedges:                           |   |        |   |
| Amortization of deferred losses  | \$(130 )  | (140 ) | Interest expense  |
| Amortization of deferred losses  | —   | (197 ) | Loss on early extinguishment of debt,<br>net                            |
|  | 50  | 130    | Income tax (expense) benefit  |
|  | \$(80 )   | (207 ) | Reclassifications, net of income taxes                                  |
| Net unrealized gains on investment securities available for sale:            |   |        |   |
| Realized gain on sale of securities  | \$7,667   | 67     | Investment securities gains, net  |
|  | (2,952 )  | (26 )  | Income tax (expense) benefit  |
|  | \$4,715   | 41     | Reclassifications, net of income taxes                                  |
| Post-retirement unfunded health benefit:                                     |   |        |   |
| Amortization of actuarial gains  | \$40  | 104    | Salaries and other personnel expense                                    |
|  | (16 )   | (40 )  | Income tax (expense) benefit  |
|  | \$24  | 64     | Reclassifications, net of income taxes                                  |

## Reclassifications out of Accumulated Other Comprehensive Income (Loss)

| Details About<br>Accumulated Other Comprehensive Income (Loss)<br>Components | Amount<br>Reclassified  |       | Affected Line Item<br>in the Statement Where<br>Net Income is Presented |
|--|---|-------|---|
|  | from<br>Accumulated<br>Other<br>Comprehensive<br>Income (Loss)<br>For the Three<br>Months Ended<br>June 30,<br>2017 | 2016  |   |
| Net unrealized gains (losses) on cash flow hedges:                           |   |       |   |
| Amortization of deferred losses  | \$(65 )   | (64 ) | Interest expense  |
|  | 25  | 25    | Income tax (expense) benefit  |

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\$ (40 ) (39 ) Reclassifications, net of income taxes

Net unrealized gains on investment securities available for sale:

|   |         |   |  |
|---|---------|---|--|
| Realized net (loss)gain on sale of securities | \$ (1 ) | — | Investment securities gains, net       |
|   | —       | — | Income tax (expense) benefit           |
|   | \$ (1 ) | — | Reclassifications, net of income taxes |

Post-retirement unfunded health benefit:

|                                 |       |      |  |
|---------------------------------|-------|------|--|
| Amortization of actuarial gains | \$ 20 | 10   | Salaries and other personnel expense   |
|                                 | (8 )  | (4 ) | Income tax (expense) benefit           |
|                                 | \$ 12 | 6    | Reclassifications, net of income taxes |

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Note 8 - Fair Value Accounting

Synovus carries various assets and liabilities at fair value based on the fair value accounting guidance under ASC 820, Fair Value Measurements, and ASC 825, Financial Instruments. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an “exit price”) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date.

Fair Value Hierarchy

Synovus determines the fair value of its financial instruments based on the fair value hierarchy established under ASC 820-10, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. A financial instrument’s categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the financial instrument's fair value measurement in its entirety. There are three levels of inputs that may be used to measure fair value. The three levels of inputs of the valuation hierarchy are defined below:

Level 1 Quoted prices (unadjusted) in active markets for identical assets and liabilities for the instrument or security to be valued. Level 1 assets include marketable equity securities, U.S. Treasury securities, and mutual funds.

Observable inputs other than Level 1 quoted prices, such as quoted prices for similar assets and liabilities in active markets, quoted prices in markets that are not active or model-based valuation techniques for which all significant assumptions are derived principally from or corroborated by observable market data. Level 2 assets and liabilities include debt securities with quoted prices that are traded less frequently than exchange-traded

Level 2 instruments and derivative contracts whose value is determined by using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. U.S. Government sponsored agency securities, mortgage-backed securities issued by U.S. Government sponsored enterprises and agencies, obligations of states and municipalities, collateralized mortgage obligations issued by U.S. Government sponsored enterprises, and mortgage loans held-for-sale are generally included in this category.

Unobservable inputs that are supported by little, if any, market activity for the asset or liability. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow models and similar techniques, and may also include the use of market prices of assets or liabilities that are

Level 3 not directly comparable to the subject asset or liability. These methods of valuation may result in a significant portion of the fair value being derived from unobservable assumptions that reflect Synovus' own estimates for assumptions that market participants would use in pricing the asset or liability. This category primarily includes collateral-dependent impaired loans, other real estate, certain equity investments, private equity investments, GGL/SBA loan servicing assets, and contingent consideration.

See "Part II - Item 8. Financial Statements and Supplementary Data - Note 16 - Fair Value Accounting" to the consolidated financial statements of Synovus' 2016 Form 10-K for a description of valuation methodologies for assets and liabilities measured at fair value on a recurring and non-recurring basis.



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## Assets and Liabilities Measured at Fair Value on a Recurring Basis

The following table presents all financial instruments measured at fair value on a recurring basis as of June 30, 2017 and December 31, 2016, according to the valuation hierarchy included in ASC 820-10. For equity and debt securities, class was determined based on the nature and risks of the investments. Transfers between levels during the six and three months ended June 30, 2017 and year ended December 31, 2016 were inconsequential.

| (in thousands)  | June 30, 2017 |           |            | Total<br>Assets and<br>Liabilities<br>at Fair<br>Value |
|---|---------------|-----------|------------|--|
|   | Level 1       | Level 2   | Level<br>3 |  |
| <b>Assets</b>   |               |           |            |  |
| Trading securities:   |               |           |            |  |
| U.S. Government agency securities   | —             | 1,587     | —          | 1,587  |
| Collateralized mortgage obligations issued by U.S. Government sponsored enterprises             | —             | 386       | —          | 386  |
| State and municipal securities  | —             | 1,072     | —          | 1,072  |
| Total trading securities  | \$—           | 3,045     | —          | 3,045  |
| Mortgage loans held for sale  |               |           |            |  |
|   | —             | 61,893    | —          | 61,893   |
| Investment securities available for sale:   |               |           |            |  |
| U.S. Treasury securities  | 83,133        | —         | —          | 83,133   |
| U.S. Government agency securities   | —             | 12,311    | —          | 12,311   |
| Mortgage-backed securities issued by U.S. Government agencies                                   | —             | 132,225   | —          | 132,225  |
| Mortgage-backed securities issued by U.S. Government sponsored enterprises                      | —             | 2,856,405 | —          | 2,856,405  |
| Collateralized mortgage obligations issued by U.S. Government agencies or sponsored enterprises | —             | 722,420   | —          | 722,420  |
| State and municipal securities  | —             | 290       | —          | 290  |
| Corporate debt and other securities <sup>(1)</sup>  | 3,142         | 15,205    | 1,927      | 20,274   |
| Total investment securities available for sale  | \$86,275      | 3,738,856 | 1,927      | 3,827,058  |
| Private equity investments  | —             | —         | 15,698     | 15,698   |
| Mutual funds held in rabbi trusts   | 12,867        | —         | —          | 12,867   |
| GGL/SBA loans servicing asset   | —             | —         | 4,297      | 4,297  |
| Derivative assets:  |               |           |            |  |
| Interest rate contracts   | —             | 15,332    | —          | 15,332   |
| Mortgage derivatives <sup>(2)</sup>   | —             | 1,393     | —          | 1,393  |
| Total derivative assets   | \$—           | 16,725    | —          | 16,725   |
| <b>Liabilities</b>  |               |           |            |  |
| Earnout liability <sup>(3)</sup>  | —             | —         | 13,941     | 13,941   |
| Derivative liabilities:   |               |           |            |  |
| Interest rate contracts   | —             | 13,389    | —          | 13,389   |
| Visa derivative   | —             | —         | 5,053      | 5,053  |
| Total derivative liabilities  | \$—           | 13,389    | 5,053      | 18,442   |

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| (in thousands)  | December 31, 2016 |           |            | Total<br>Assets and<br>Liabilities<br>at Fair<br>Value |
|---|-------------------|-----------|------------|--|
|   | Level 1           | Level 2   | Level<br>3 |  |
| <b>Assets</b>   |                   |           |            |  |
| Trading securities:   |                   |           |            |  |
| Mortgage-backed securities issued by U.S. Government agencies                                   | —                 | 3,460     | —          | 3,460  |
| Collateralized mortgage obligations issued by U.S. Government sponsored enterprises             | —                 | 3,438     | —          | 3,438  |
| State and municipal securities  | —                 | 426       | —          | 426  |
| Other investments   | 1,890             | 100       | —          | 1,990  |
| Total trading securities  | \$1,890           | 7,424     | —          | 9,314  |
| Mortgage loans held for sale  | —                 | 51,545    | —          | 51,545   |
| Investment securities available for sale:   |                   |           |            |  |
| U.S. Treasury securities  | 107,802           | —         | —          | 107,802  |
| U.S. Government agency securities   | —                 | 12,993    | —          | 12,993   |
| Mortgage-backed securities issued by U.S. Government agencies                                   | —                 | 174,202   | —          | 174,202  |
| Mortgage-backed securities issued by U.S. Government sponsored enterprises                      | —                 | 2,506,340 | —          | 2,506,340  |
| Collateralized mortgage obligations issued by U.S. Government agencies or sponsored enterprises | —                 | 890,442   | —          | 890,442  |
| State and municipal securities  | —                 | 2,794     | —          | 2,794  |
| Equity securities   | 3,782             | —         | —          | 3,782  |
| Corporate debt and other securities <sup>(1)</sup>  | 3,092             | 14,952    | 1,796      | 19,840   |
| Total investment securities available for sale  | \$114,676         | 3,601,723 | 1,796      | 3,718,195  |
| Private equity investments  | —                 | —         | 25,493     | 25,493   |
| Mutual funds held in rabbi trusts   | 11,479            | —         | —          | 11,479   |
| Derivative assets:  |                   |           |            |  |
| Interest rate contracts   | —                 | 17,157    | —          | 17,157   |
| Mortgage derivatives <sup>(2)</sup>   | —                 | 3,466     | —          | 3,466  |
| Total derivative assets   | \$—               | 20,623    | —          | 20,623   |
| <b>Liabilities</b>  |                   |           |            |  |
| Earnout liability <sup>(3)</sup>  | —                 | —         | 14,000     | 14,000   |
| Derivative liabilities:   |                   |           |            |  |
| Interest rate contracts   | —                 | 17,531    | —          | 17,531   |
| Visa derivative   | —                 | —         | 5,768      | 5,768  |
| Total derivative liabilities  | \$—               | 17,531    | 5,768      | 23,299   |

(1) Based on an analysis of the nature and risks of these investments, Synovus has determined that presenting these investments as a single asset class is appropriate.

(2) Mortgage derivatives consist of customer interest rate lock commitments that relate to the potential origination of mortgage loans, which would be classified as held for sale and forward loan sales commitments with third-party investors.

(3) Earnout liability consists of contingent consideration obligation related to the Global One acquisition.

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## Fair Value Option

The following table summarizes the difference between the fair value and the unpaid principal balance of mortgage loans held for sale measured at fair value and the changes in fair value of these loans. Mortgage loans held for sale are initially measured at fair value with subsequent changes in fair value recognized in earnings. Changes in fair value are recorded as a component of mortgage banking income in the Consolidated Statements of Income. An immaterial portion of these changes in fair value was attributable to changes in instrument-specific credit risk.

## Changes in Fair Value Included in Net Income

|                              | For the Six<br>Months<br>Ended June<br>30, |       | For the<br>Three<br>Months<br>Ended June<br>30, |      |
|------------------------------|--|-------|---|------|
| (in thousands)               | 2017                                       | 2016  | 2017  | 2016 |
| Mortgage loans held for sale | \$954                                      | 1,850 | \$(249)   | 878  |

## Mortgage Loans Held for Sale

| (in thousands)                                     | As of<br>June 30,<br>2017 | As of<br>December<br>31, 2016 |
|--|---------------------------|-------------------------------|
| Fair value   | \$61,893                  | 51,545                        |
| Unpaid principal balance                           | 60,508                    | 51,114                        |
| Fair value less aggregate unpaid principal balance | \$1,385                   | 431                           |

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Changes in Level 3 Fair Value Measurements and Quantitative Information about Level 3 Fair Value Measurements  
As noted above, Synovus uses significant unobservable inputs in determining the fair value of assets and liabilities classified as Level 3 in the fair value hierarchy. The table below includes a roll-forward of the amounts on the Consolidated Balance Sheets for the six and three months ended June 30, 2017 and 2016 (including the change in fair value), for financial instruments of a material nature that are classified by Synovus within Level 3 of the fair value hierarchy and are measured at fair value on a recurring basis. Transfers between fair value levels are recognized at the end of the reporting period in which the associated changes in inputs occur. During the six and three months ended June 30, 2017 and 2016, Synovus did not have any transfers between levels in the fair value hierarchy.

| (in thousands)   | Six Months Ended June 30, 2017                       |                                  |                    |                                     | GGL /<br>SBA<br>Loans<br>Servicing<br>Asset <sup>(2)</sup> |
|--|--|----------------------------------|--------------------|-------------------------------------|--|
|  | Investment<br>Securities<br>Available<br>for<br>Sale | Private<br>Equity<br>Investments | Visa<br>Derivative | Earnout<br>Liability <sup>(1)</sup> |  |
| Beginning balance, January 1,  | \$1,796  | 25,493                           | (5,768 )           | (14,000 )                           | —  |
| Total gains (losses) realized/unrealized:  |  |                                  |                    |                                     |  |
| Included in earnings   | —  | (3,166 )                         | —                  | (1,707 )                            | (694 )   |
| Unrealized gains (losses) included in other comprehensive income   | 131  | —                                | —                  | —                                   | —  |
| Additions  | —  | —                                | —                  | —                                   | 539  |
| Sales and settlements  | —  | (6,629 )                         | 715                | —                                   | —  |
| Transfer from amortization method to fair value  | —  | —                                | —                  | —                                   | 4,452  |
| Measurement period adjustments related to Global One acquisition   | —  | —                                | —                  | 1,766                               | —  |
| Ending balance, June 30,   | \$1,927  | 15,698                           | (5,053 )           | (13,941 )                           | 4,297  |
| Total net gains (losses) for the period included in earnings attributable to the change in unrealized gains (losses) relating to assets still held at June 30, | \$—  | (3,166 )                         | —                  | (1,707 )                            | (694 )   |

| (in thousands)   | Three Months Ended June 30, 2017                     |                                  |                    |                                     | GGL /<br>SBA<br>Loans<br>Servicing<br>Asset <sup>(2)</sup> |
|--|--|----------------------------------|--------------------|-------------------------------------|--|
|  | Investment<br>Securities<br>Available<br>for<br>Sale | Private<br>Equity<br>Investments | Visa<br>Derivative | Earnout<br>Liability <sup>(1)</sup> |  |
| Beginning balance, April 1,  | \$1,851  | 23,679                           | (5,412 )           | (11,421 )                           | 4,178  |
| Total gains (losses) realized/unrealized:  |  |                                  |                    |                                     |  |
| Included in earnings   | —  | (1,352 )                         | —                  | (1,707 )                            | (376 )   |
| Unrealized gains (losses) included in other comprehensive income   | 76   | —                                | —                  | —                                   | —  |
| Additions  | —  | —                                | —                  | —                                   | 495  |
| Sales and settlements  | —  | (6,629 )                         | 359                | —                                   | —  |
| Measurement period adjustments related to Global One acquisition   | —  | —                                | —                  | (813 )                              | —  |
| Ending balance, June 30,   | \$1,927  | 15,698                           | (5,053 )           | (13,941 )                           | 4,297  |
| Total net gains (losses) for the period included in earnings attributable to the change in unrealized gains (losses) relating to | \$—  | (1,352 )                         | —                  | (1,707 )                            | (376 )   |

assets still held at June 30,

- (1) Earnout liability consists of contingent consideration obligation related to the Global One acquisition.
- (2) Effective January 1, 2017, Synovus elected the fair value option for determining the value of the GGL/SBA loans servicing asset. Synovus has retained servicing responsibilities on sold GGL/SBA loans and receives a servicing fee. The servicing asset is established at fair value at the time of the sale based on an analysis of future cash flows that incorporates estimates for discount rates, prepayment speeds, and delinquency rates. The servicing asset is measured at fair value on a quarterly basis with changes in fair value included with the associated servicing fee in other non-interest income. Prior to 2017, Synovus accounted for the GGL/SBA loans servicing asset using the amortization method.

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| (in thousands)   | Six Months Ended June 30, 2016           |                            |                 |
|--|--|----------------------------|-----------------|
|  | Investment Securities Available for Sale | Private Equity Investments | Visa Derivative |
| Beginning balance, January 1,  | \$1,745                                  | 27,148                     | (1,415 )        |
| Total gains (losses) realized/unrealized:  |  |                            |                 |
| Included in earnings   | —  | (278 )                     | (720 )          |
| Unrealized gains (losses) included in other comprehensive income   | (120 )                                   | —                          | —               |
| Settlements  | —  | (4 )                       | 720             |
| Ending balance, June 30,   | \$1,625                                  | 26,866                     | (1,415 )        |
| Total net gains (losses) for the period included in earnings attributable to the change in unrealized gains (losses) relating to assets still held at June 30, | \$—                                      | (278 )                     | (720 )          |

| (in thousands)   | Three Months Ended June 30, 2016         |                            |                 |
|--|--|----------------------------|-----------------|
|  | Investment Securities Available for Sale | Private Equity Investments | Visa Derivative |
| Beginning balance, April 1,  | \$1,638                                  | 26,757                     | (1,415 )        |
| Total gains (losses) realized/unrealized:  |  |                            |                 |
| Included in earnings   | —  | 113                        | (360 )          |
| Unrealized gains (losses) included in other comprehensive income   | (13 )                                    | —                          | —               |
| Settlements  | —  | (4 )                       | 360             |
| Ending balance, June 30,   | \$1,625                                  | 26,866                     | (1,415 )        |
| Total net gains (losses) for the period included in earnings attributable to the change in unrealized gains (losses) relating to assets still held at June 30, | \$—                                      | 113                        | (360 )          |

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The table below provides an overview of the valuation techniques and significant unobservable inputs used in those techniques to measure financial instruments that are classified within Level 3 of the valuation hierarchy and are measured at fair value on a recurring basis.

|  | Valuation Technique                               | Significant Unobservable Input  | June 30, 2017<br>Range/Weighted<br>Average | December 31,<br>2016<br>Range/Weighted<br>Average |
|--|---|---|--|---|
| Assets and liabilities measured at fair value on a recurring basis |   |   |  |   |
| Investment Securities Available for Sale - Other Investments:      |   |   |  |   |
| Trust preferred securities   | Discounted cash flow analysis                     | Credit spread embedded in discount rate   | 392 bps                                    | 442 bps   |
| Private equity investments   | Individual analysis of each investee company      | Multiple factors, including but not limited to, current operations, financial condition, cash flows, evaluation of business management and financial plans, and recently executed financing transactions related to the investee companies<br>Discount for lack of liquidity <sup>(1)</sup> | N/A<br>N/A                                 | N/A<br>15%  |
| GGL/SBA loans servicing asset                                      | Discounted cash flow analysis                     | Discount rate Prepayment speeds   | 12.01% 6.75%                               | N/A   |
| Earnout liability  | Option pricing methods and Monte Carlo simulation | Global One Earnout, as defined in merger agreement, for the five years ending October 1, 2021   | \$11.8 million - \$16.7 million            | \$9.3 million - \$14.2 million                    |
| Visa derivative liability  | Discounted cash flow analysis                     | Estimated timing of resolution of covered litigation, future cumulative deposits to the covered litigation escrow for settlement of the covered litigation, and estimated future monthly fees payable to the derivative counterparty  | 1-5 years                                  | 1-5 years   |

<sup>(1)</sup> Represents management's estimate of discount that market participants would require based on the instrument's lack of liquidity.

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## Assets Measured at Fair Value on a Non-recurring Basis

Certain assets are recorded at fair value on a non-recurring basis. These non-recurring fair value adjustments typically are a result of the application of lower of cost or fair value accounting or a write-down occurring during the period. For example, if the fair value of an asset in these categories falls below its cost basis, it is considered to be at fair value at the end of the period of the adjustment. The following table presents assets measured at fair value on a non-recurring basis as of the dates indicated for which there was a fair value adjustment during the period.

| (in thousands)             | June 30, 2017 |       |        | December 31, 2016 |       |        |        |
|----------------------------|---------------|-------|--------|-------------------|-------|--------|--------|
|                            | Level         | Level | Total  | Level             | Level | Total  |        |
|                            | 1             | 2     |        | 3                 | 12    |        | 3      |
| Impaired loans*            | \$—           |       | 11,773 | 11,773            | —     | 21,742 | 21,742 |
| Other real estate          | —             |       | 12,367 | 12,367            | —     | 19,305 | 19,305 |
| Other assets held for sale | —             |       | —      | —                 |       | 12,083 | 12,083 |

\* Collateral-dependent impaired loans that were written down to fair value during the period.

The following table presents fair value adjustments recognized in earnings for the three months ended June 30, 2017 and 2016 for the assets measured at fair value on a non-recurring basis.

| (in thousands)             | Six Months |       | Three   |       |
|----------------------------|------------|-------|---------|-------|
|                            | Ended June |       | Months  |       |
|                            | 2017       | 2016  | 2017    | 2016  |
| Impaired loans*            | \$5,808    | 1,162 | \$5,776 | —     |
| Other loans held for sale  | 3,519      | —     | —       | —     |
| Other real estate          | 518        | 3,306 | 280     | 2,053 |
| Other assets held for sale | 238        | 6,625 | —       | 5,593 |

\* Collateral-dependent impaired loans that were written down to fair value during the period.





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The table below provides an overview of the valuation techniques and significant unobservable inputs used in those techniques to measure financial instruments that are classified within Level 3 of the valuation hierarchy and are measured at fair value on a non-recurring basis. The range of sensitivities that management utilized in its fair value calculations is deemed acceptable in the industry with respect to the identified financial instruments.

|  | Valuation Technique   | Significant Unobservable Input             | June 30, 2017<br>Range<br>(Weighted Average) <sup>(1)</sup> | December 31, 2016<br>Range<br>(Weighted Average) <sup>(1)</sup> |
|--|---|--|---|---|
| Assets measured at fair value on a non-recurring basis |   |  |   |   |
| Collateral dependent impaired loans                    | Third-party appraised value of collateral less estimated selling costs  | Discount to appraised value <sup>(2)</sup> | 0% - 60% (46%)  | 0%-52% (25%)  |
|  |   | Estimated selling costs                    | 0% - 10% (7%)   | 0%-10% (7%)   |
| Other loans held for sale                              | Third-party appraised value of collateral less estimated selling costs  | Discount to appraised value <sup>(2)</sup> | N/A   | N/A   |
|  |   | Estimated selling costs                    |   |   |
| Other real estate                                      | Third-party appraised value of real estate less estimated selling costs | Discount to appraised value <sup>(2)</sup> | 0% - 35% (8%)   | 0%-10% (5%)   |
|  |   | Estimated selling costs                    | 0% - 10% (7%)   | 0%-10% (7%)   |
| Other assets held for sale                             | Third-party appraised value less estimated selling costs or BOV         | Discount to appraised value <sup>(2)</sup> | N/A   | 0%-81% (47%)  |
|  |   | Estimated selling costs                    |   | 0%-10% (7%)   |

<sup>(1)</sup> The range represents management's estimate of the high and low of the value that would be assigned to a particular input. For assets measured at fair value on a non-recurring basis, the weighted average is the measure of central tendencies; it is not the value that management is using for the asset or liability.

<sup>(2)</sup> Synovus also makes adjustments to the values of the assets listed above for reasons including age of the appraisal, information known by management about the property, such as occupancy rates, changes to the physical condition of the property, and other factors.

## Fair Value of Financial Instruments

The following table presents the carrying and fair values of financial instruments at June 30, 2017 and December 31, 2016. The fair values represent management's estimates based on various methodologies and assumptions. For financial instruments that are not recorded at fair value on the balance sheet, such as loans held for investment, interest bearing deposits (including brokered deposits), and long-term debt, the fair value amounts should not be taken as an estimate of the amount that would be realized if all such financial instruments were to be settled immediately.



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The carrying and estimated fair values of financial instruments, as well as the level within the fair value hierarchy, as of June 30, 2017 and December 31, 2016 are as follows:

| (in thousands)  | June 30, 2017  |            |         |            |            |
|---|----------------|------------|---------|------------|------------|
|   | Carrying Value | Fair Value | Level 1 | Level 2    | Level 3    |
| <b>Financial assets</b>   |                |            |         |            |            |
| Cash and cash equivalents   | \$377,213      | 377,213    | 377,213 | —          | —          |
| Interest bearing funds with Federal Reserve Bank                                      | 468,148        | 468,148    | 468,148 | —          | —          |
| Interest earning deposits with banks  | 6,012          | 6,012      | 6,012   | —          | —          |
| Federal funds sold and securities purchased under resale agreements                   | 46,847         | 46,847     | 46,847  | —          | —          |
| Trading account assets  | 3,045          | 3,045      | —       | 3,045      | —          |
| Mortgage loans held for sale  | 61,893         | 61,893     | —       | 61,893     | —          |
| Other loans held for sale   | 127            | 127        | —       | 127        | —          |
| Investment securities available for sale  | 3,827,058      | 3,827,058  | 86,275  | 3,738,856  | 1,927      |
| Private equity investments  | 15,698         | 15,698     | —       | —          | 15,698     |
| Mutual funds held in rabbi trusts   | 12,867         | 12,867     | 12,867  | —          | —          |
| Loans, net of deferred fees and costs   | 24,430,512     | 24,191,120 | —       | —          | 24,191,120 |
| GGL/SBA loans servicing asset   | 4,297          | 4,297      | —       | —          | 4,297      |
| Derivative assets   | 16,725         | 16,725     | —       | 16,725     | —          |
| <b>Financial liabilities</b>  |                |            |         |            |            |
| Non-interest bearing deposits   | 7,363,476      | 7,363,476  | —       | 7,363,476  | —          |
| Interest bearing deposits   | 17,855,340     | 17,852,694 | —       | 17,852,694 | —          |
| Federal funds purchased, other short-term borrowings and other short-term liabilities | 150,379        | 150,379    | 150,379 | —          | —          |
| Long-term debt  | 2,107,245      | 2,155,543  | —       | 2,155,543  | —          |
| Other liabilities   | 13,941         | 13,941     | —       | —          | 13,941     |
| Derivative liabilities  | 18,442         | 18,442     | —       | 13,389     | 5,053      |

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| (in thousands)  | December 31, 2016 |            |         |            |            |
|---|-------------------|------------|---------|------------|------------|
|   | Carrying Value    | Fair Value | Level 1 | Level 2    | Level 3    |
| <b>Financial assets</b>   |                   |            |         |            |            |
| Cash and cash equivalents   | \$395,175         | 395,175    | 395,175 | —          | —          |
| Interest bearing funds with Federal Reserve Bank                                      | 527,090           | 527,090    | 527,090 | —          | —          |
| Interest earning deposits with banks  | 18,720            | 18,720     | 18,720  | —          | —          |
| Federal funds sold and securities purchased under resale agreements                   | 58,060            | 58,060     | 58,060  | —          | —          |
| Trading account assets  | 9,314             | 9,314      | 1,890   | 7,424      | —          |
| Mortgage loans held for sale  | 51,545            | 51,545     | —       | 51,545     | —          |
| Investment securities available for sale  | 3,718,195         | 3,718,195  | 114,676 | 3,601,723  | 1,796      |
| Private equity investments  | 25,493            | 25,493     | —       | —          | 25,493     |
| Mutual funds held in rabbi trusts   | 11,479            | 11,479     | 11,479  | —          | —          |
| Loans, net of deferred fees and costs   | 23,856,391        | 23,709,434 | —       | —          | 23,709,434 |
| Derivative assets   | 20,623            | 20,623     | —       | 20,623     | —          |
| <b>Financial liabilities</b>  |                   |            |         |            |            |
| Non-interest bearing deposits   | 7,085,804         | 7,085,804  | —       | 7,085,804  | —          |
| Interest bearing deposits   | 17,562,256        | 17,560,021 | —       | 17,560,021 | —          |
| Federal funds purchased, other short-term borrowings and other short-term liabilities | 159,699           | 159,699    | 159,699 | —          | —          |
| Long-term debt  | 2,160,881         | 2,217,544  | —       | 2,217,544  | —          |
| Other liabilities   | 14,000            | 14,000     | —       | —          | 14,000     |
| Derivative liabilities  | 23,299            | 23,299     | —       | 17,531     | 5,768      |

**Note 9 - Derivative Instruments**

As part of its overall interest rate risk management activities, Synovus utilizes derivative instruments to manage its exposure to various types of interest rate risk. These derivative instruments generally consist of interest rate swaps, interest rate lock commitments made to prospective mortgage loan customers, and commitments to sell fixed-rate mortgage loans. Interest rate lock commitments represent derivative instruments since it is intended that such loans will be sold.

Synovus may also utilize interest rate swaps to manage interest rate risks primarily arising from its core banking activities. These interest rate swap transactions generally involve the exchange of fixed and floating interest rate payment obligations without the exchange of underlying principal amounts. Swaps may be designated as either cash flow hedges or fair value hedges, as discussed below. As of June 30, 2017 and December 31, 2016, Synovus had no outstanding interest rate swap contracts utilized to manage interest rate risk related to core banking activities.

Synovus is party to master netting arrangements with its dealer counterparties; however, Synovus does not offset assets and liabilities under these arrangements for financial statement presentation purposes.

**Counterparty Credit Risk and Collateral**

Entering into derivative contracts potentially exposes Synovus to the risk of counterparties' failure to fulfill their legal obligations, including, but not limited to, potential amounts due or payable under each derivative contract. Notional principal amounts are often used to express the volume of these transactions, but the amounts potentially subject to credit risk are much smaller. Synovus assesses the credit risk of its dealer counterparties by regularly monitoring publicly available credit rating information, evaluating other market indicators, and periodically reviewing detailed financials. Dealer collateral requirements are determined via risk-based policies and procedures and in accordance with existing agreements. Synovus seeks to minimize dealer credit risk by dealing with highly rated counterparties and by obtaining collateral for exposures above certain predetermined limits. Management closely monitors credit conditions within the customer swap portfolio, which management deems to be of higher risk than dealer

counterparties. Collateral is secured at origination and credit related fair value adjustments are recorded against the asset value of the derivative as deemed necessary based upon an analysis, which includes consideration of the current asset value of the swap, customer credit rating, collateral value, and customer standing with regards to its swap contractual obligations and other related matters. Such asset values fluctuate based upon changes in interest rates regardless of changes in notional amounts and changes in customer specific risk.

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### Cash Flow Hedges

As of June 30, 2017 and December 31, 2016, there were no cash flow hedges outstanding. The unamortized deferred net loss balance from previously terminated cash flow hedges at December 31, 2016 of \$(130) thousand was recognized during the six months ended June 30, 2017.

### Fair Value Hedges

As of June 30, 2017 and December 31, 2016, there were no fair value hedges outstanding. The unamortized deferred gain balance on all previously terminated fair value hedges at December 31, 2016 of \$873 thousand was recognized during the six months ended June 30, 2017.

### Customer Related Derivative Positions

Synovus enters into interest rate swap agreements to facilitate the risk management strategies of a small number of commercial banking customers. Synovus mitigates this risk by entering into equal and offsetting interest rate swap agreements with highly rated counterparties. The interest rate swap agreements are free-standing derivatives and are recorded at fair value on Synovus' Consolidated Balance Sheets. Fair value changes are recorded as a component of non-interest income. As of June 30, 2017, the notional amount of customer related interest rate derivative financial instruments, including both the customer position and the offsetting position, was \$1.49 billion, an increase of \$160.4 million compared to December 31, 2016.

### Visa Derivative

In conjunction with the sale of Class B shares of common stock issued by Visa to Synovus as a Visa USA member, Synovus entered into a derivative contract with the purchaser, which provides for settlements between the parties based upon a change in the ratio for conversion of Visa Class B shares to Visa Class A shares. The conversion ratio changes when Visa deposits funds to a litigation escrow established by Visa to pay settlements for certain litigation, for which Visa is indemnified by Visa USA members. The litigation escrow is funded by proceeds from Visa's conversion of Class B shares. The fair value of the derivative contract was \$5.1 million and \$5.8 million at June 30, 2017 and December 31, 2016, respectively. The fair value of the derivative contract is determined based on management's estimate of the timing and amount of the Covered Litigation settlement, and the resulting payments due to the counterparty under the terms of the contract. Management believes that the estimate of Synovus' exposure to the Visa indemnification and fees associated with the Visa derivative is adequate based on current information, including Visa's recent announcements and disclosures. However, future developments in the litigation could require potentially significant changes to Synovus' estimate. See "Part II - Item 8. Financial Statements and Supplementary Data - Note 19 - Visa Shares and Related Agreements" of Synovus' 2016 Form 10-K for further information.

### Mortgage Derivatives

Synovus originates first lien residential mortgage loans for sale into the secondary market. Mortgage loans are sold by Synovus for conversion to securities and the servicing of these loans is generally sold to a third-party servicing aggregator, or Synovus sells the mortgage loans as whole loans to investors either individually or in bulk on a servicing released basis.

Synovus enters into interest rate lock commitments for residential mortgage loans which commits it to lend funds to a potential borrower at a specific interest rate and within a specified period of time. Interest rate lock commitments that relate to the origination of mortgage loans that, if originated, will be held for sale, are considered derivative financial instruments under applicable accounting guidance. Outstanding interest rate lock commitments expose Synovus to the risk that the price of the mortgage loans underlying the commitments may decline due to increases in mortgage interest rates from inception of the rate lock to the funding of the loan.

At June 30, 2017 and December 31, 2016, Synovus had commitments to fund at a locked interest rate, primarily fixed-rate mortgage loans to customers in the amount of \$87.8 million and \$88.2 million, respectively. Fair value adjustments related to these commitments resulted in a loss of \$(416) thousand and a gain of \$1.2 million for the six months ended June 30, 2017 and 2016, respectively, which was recorded as a component of mortgage banking income in the Consolidated Statements of Income.

At June 30, 2017 and December 31, 2016, outstanding commitments to sell primarily fixed-rate mortgage loans amounted to \$102.5 million and \$126.5 million, respectively. Such commitments are entered into to reduce the exposure to market risk arising from potential changes in interest rates, which could affect the fair value of mortgage

loans held for sale and outstanding rate lock commitments, which guarantee a certain interest rate if the loan is ultimately funded or granted by Synovus as a mortgage loan held for sale. The commitments to sell mortgage loans are at fixed prices and are scheduled to settle at specified dates that generally do not exceed 90 days. Fair value adjustments related to these outstanding commitments to sell mortgage loans resulted in a loss of \$(1.7) million and \$(1.6) million for the six months ended June 30, 2017 and 2016, respectively, which were recorded as a component of mortgage banking income in the Consolidated Statements of Income.



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## Collateral Requirements

Pursuant to the Dodd-Frank Act, certain derivative transactions have collateral requirements, both at the inception of the trade and as the value of each derivative position changes. As of June 30, 2017, collateral totaling \$43.3 million of federal funds sold was pledged to the derivative counterparties to comply with collateral requirements. Effective January 3, 2017, the CME amended its rulebook to legally characterize variation margin cash payments for cleared OTC derivatives as settlement rather than as collateral. As a result, in 2017, Synovus began reducing the corresponding derivative asset and liability balances for CME-cleared OTC derivatives to reflect the settlement of those positions via the exchange of variation margin.

The impact of derivative instruments on the Consolidated Balance Sheets at June 30, 2017 and December 31, 2016 is presented below.

| (in thousands)  | Fair Value of Derivative Assets         |               |                   | Fair Value of Derivative Liabilities    |               |                   |
|---|---|---------------|-------------------|---|---------------|-------------------|
|   | Location on Consolidated Balance Sheets | June 30, 2017 | December 31, 2016 | Location on Consolidated Balance Sheets | June 30, 2017 | December 31, 2016 |
| Derivatives not designated as hedging instruments:      |   |               |                   |   |               |                   |
| Interest rate contracts                                 | Other assets                            | \$ 15,332     | 17,157            | Other liabilities                       | 13,389        | 17,531            |
| Mortgage derivatives                                    | Other assets                            | 1,393         | 3,466             | Other liabilities                       | —             | —                 |
| Visa derivative   |   | —             | —                 | Other liabilities                       | 5,053         | 5,768             |
| Total derivatives not designated as hedging instruments |   | \$ 16,725     | 20,623            |   | 18,442        | 23,299            |

The pre-tax effect of fair value hedges on the Consolidated Statements of Income for the six and three months ended June 30, 2017 and 2016 is presented below.

| (in thousands)                                    | Location of Gain (Loss) Recognized in Income | Gain (Loss) Recognized in Income |       |
|---|--|----------------------------------|-------|
|   |  | Six Months Ended June 30, 2017   | 2016  |
| Derivatives not designated as hedging instruments |  |                                  |       |
| Interest rate contracts <sup>(1)</sup>            | Other non-interest income                    | \$(1 )                           | 33    |
| Mortgage derivatives <sup>(2)</sup>               | Mortgage banking income                      | (2,073 )                         | (485) |
| Total   |  | \$(2,074 )                       | (452) |

  

| (in thousands)                                    | Location of Gain (Loss) Recognized in Income | Gain (Loss) Recognized in Income |       |
|---|--|----------------------------------|-------|
|   |  | Three Months Ended June 30, 2017 | 2016  |
| Derivatives not designated as hedging instruments |  |                                  |       |
| Interest rate contracts <sup>(1)</sup>            | Other non-interest income                    | \$—                              | 27    |
| Mortgage derivatives <sup>(2)</sup>               | Mortgage banking income                      | (289 )                           | (335) |
| Total   |  | \$(289 )                         | (308) |

(1) Gain (loss) represents net fair value adjustments (including credit related adjustments) for customer swaps and offsetting positions.

(2) Gain (loss) represents net fair value adjustments recorded for interest rate lock commitments and commitments to sell mortgage loans to third-party investors.

During the six months ended June 30, 2017 and 2016, Synovus reclassified \$873 thousand and \$950 thousand, respectively, from hedge-related basis adjustment, a component of long-term debt, as a reduction to interest expense. During the six months ended June 30, 2016, Synovus reclassified \$1.3 million from hedge-related basis adjustment, as a reduction to loss on early extinguishment of debt, net. As of June 30, 2017, all deferred gains related to hedging relationships that had been previously terminated had been recognized into earnings.

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## Note 10 - Net Income Per Common Share

The following table displays a reconciliation of the information used in calculating basic and diluted earnings per common share for the six and three months ended June 30, 2017 and 2016.

| (in thousands, except per share data)                            | Six Months Ended |         | Three Months           |         |
|--|------------------|---------|------------------------|---------|
|  | June 30,<br>2017 | 2016    | Ended June 30,<br>2017 | 2016    |
| Basic Net Income Per Common Share:                               |                  |         |                        |         |
| Net income available to common shareholders                      | \$ 142,742       | 107,870 | \$ 73,444              | 57,898  |
| Weighted average common shares outstanding                       | 122,251          | 126,164 | 122,203                | 125,100 |
| Net income per common share, basic                               | \$ 1.17          | 0.85    | \$ 0.60                | 0.46    |
| Diluted Net Income Per Common Share:                             |                  |         |                        |         |
| Net income available to common shareholders                      | \$ 142,742       | 107,870 | \$ 73,444              | 57,898  |
| Weighted average common shares outstanding                       | 122,251          | 126,164 | 122,203                | 125,100 |
| Potentially dilutive shares from outstanding equity-based awards | 792              | 614     | 824                    | 599     |
| Weighted average diluted common shares                           | 123,043          | 126,778 | 123,027                | 125,699 |
| Net income per common share, diluted                             | \$ 1.16          | 0.85    | \$ 0.60                | 0.46    |

Basic net income per common share is computed by dividing net income by the average common shares outstanding for the period. Diluted net income per common share reflects the dilution that could occur if securities or other contracts to issue common stock were exercised or converted. The dilutive effect of outstanding options and restricted share units is reflected in diluted net income per common share, unless the impact is anti-dilutive, by application of the treasury stock method.

As of June 30, 2017 and 2016, there were 2.2 million and 2.5 million, respectively, potentially dilutive shares related to the Warrant and stock options to purchase shares of common stock that were outstanding during 2017 and 2016, but were not included in the computation of diluted net income per common share because the effect would have been anti-dilutive.

## Note 11 - Share-based Compensation

## General Description of Share-based Plans

Synovus has a long-term incentive plan under which the Compensation Committee of the Board of Directors has the authority to grant share-based awards to Synovus employees. At June 30, 2017, Synovus had a total of 5.7 million shares of its authorized but unissued common stock reserved for future grants under the 2013 Omnibus Plan. The 2013 Omnibus Plan authorizes 8.6 million common share equivalents available for grant, where grants of options count as one share equivalent and grants of full value awards (e.g., restricted share units, market restricted share units, and performance share units) count as two share equivalents. Any restricted share units that are forfeited and options that expire unexercised will again become available for issuance under the Plan. The Plan permits grants of share-based compensation including stock options, restricted share units, market restricted share units, and performance share units. The grants generally include vesting periods ranging from three to five years and contractual terms of ten years. Stock options are granted at exercise prices which equal the fair value of a share of common stock on the grant-date. Market restricted share units and performance share units are granted at target and are compared annually to required market and performance metrics to determine final units vested and compensation expense. Synovus has historically issued new shares to satisfy share option exercises and share unit conversions. Dividend equivalents are paid on outstanding restricted share units, market restricted share units, and performance share units in the form of additional restricted share units that vest over the same vesting period or the vesting period left on the original restricted share unit grant.

## Share-based Compensation Expense

Total share-based compensation expense was \$6.8 million and \$3.5 million for the six and three months ended June 30, 2017, respectively, and \$6.8 million and \$3.5 million for the six and three months ended June 30, 2016, respectively.

## Stock Options

No stock option grants were made during the six months ended June 30, 2017. At June 30, 2017, there were 826 thousand outstanding stock options to purchase shares of common stock with a weighted average exercise price of \$17.81 per share.

**Restricted Share Units, Performance Share Units, and Market Restricted Share Units**

During the six months ended June 30, 2017, Synovus awarded 230 thousand restricted share units that have a service-based vesting period of three years and awarded 73 thousand performance share units that vest upon service and performance conditions.

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Synovus also granted 73 thousand market restricted share units during the six months ended June 30, 2017. The weighted average grant-date fair value of the awarded restricted share units, performance share units and market restricted share units was \$41.93 per share. Market restricted share units and performance share units are granted at target and are compared annually to required market and performance metrics. The performance share units vest upon meeting certain service and performance conditions. Return on average assets (ROAA) performance is evaluated each year over a three-year performance period, with share distribution determined at the end of the three years. The number of performance share units that will ultimately vest ranges from 0% to 150% of target based on Synovus' three-year weighted average ROAA (as defined). The market restricted share units have a three-year service-based vesting component as well as a total shareholder return multiplier. The number of market restricted share units that will ultimately vest ranges from 75% to 125% of target based on Synovus' total shareholder return. At June 30, 2017, including dividend equivalents granted, there were 983 thousand restricted share units, performance share units and market restricted share units outstanding with a weighted average grant-date fair value of \$32.82 per share.

## Note 12 - Commitments and Contingencies

In the normal course of business, Synovus enters into commitments to extend credit such as loan commitments and letters of credit to meet the financing needs of its customers. Synovus uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The contractual amount of these financial instruments represents Synovus' maximum credit risk should the counterparty draw upon the commitment, and should the counterparty subsequently fail to perform according to the terms of the contract. Since many of the commitments are expected to expire without being drawn upon, total commitment amounts do not necessarily represent future cash requirements. Additionally, certain commitments (primarily consumer) can generally be canceled by providing notice to the borrower.

The allowance for credit losses associated with unfunded commitments and letters of credit is a component of the unfunded commitments reserve recorded within other liabilities on the Consolidated Balance Sheets. Additionally, unearned fees relating to letters of credit are recorded within other liabilities on the Consolidated Balance Sheets.

These amounts are not material to Synovus' Consolidated Balance Sheets.

Unfunded lending commitments and letters of credit at June 30, 2017 and December 31, 2016 are presented below.

| (in thousands)   | June 30,<br>2017 | December<br>31, 2016 |
|--|------------------|----------------------|
| Letters of credit*   | \$155,542        | 150,948              |
| Commitments to fund commercial real estate, construction, and land development loans | 1,427,947        | 1,394,162            |
| Unused credit card lines   | 1,152,324        | 1,103,431            |
| Commitments under home equity lines of credit  | 1,126,766        | 1,096,052            |
| Commitments to fund commercial and industrial loans                                  | 5,039,168        | 4,792,834            |
| Other loan commitments   | 308,386          | 307,772              |
| Total unfunded lending commitments and letters of credit                             | \$9,210,133      | 8,845,199            |

\* Represent the contractual amount net of risk participations of approximately \$61 million and \$83 million at June 30, 2017 and December 31, 2016, respectively.

## Note 13 - Legal Proceedings

Synovus and its subsidiaries are subject to various legal proceedings and claims that arise in the ordinary course of its business. Additionally, in the ordinary course of business, Synovus and its subsidiaries are subject to regulatory examinations, information gathering requests, inquiries and investigations. Synovus, like many other financial institutions, has been the target of numerous legal actions and other proceedings asserting claims for damages and related relief for losses. These actions include claims and counterclaims asserted by individual borrowers related to their loans and allegations of violations of state and federal laws and regulations relating to banking practices, including putative class action matters. In addition to actual damages if Synovus does not prevail in asserted legal actions, credit-related litigation could result in additional write-downs or charge-offs of loans, which could adversely

affect Synovus' results of operations during the period in which the write-down or charge-off were to occur. Synovus carefully examines and considers each legal matter, and, in those situations where Synovus determines that a particular legal matter presents loss contingencies that are both probable and reasonably estimable, Synovus establishes an appropriate accrual. An event is considered to be probable if the future event is likely to occur. While the final outcome of any legal proceeding

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is inherently uncertain, based on the information currently available, advice of counsel and available insurance coverage, management believes that the amounts accrued with respect to legal matters as of June 30, 2017 are adequate. The actual costs of resolving legal claims may be higher or lower than the amounts accrued. In addition, where Synovus determines that there is a reasonable possibility of a loss in respect of legal matters, Synovus considers whether it is able to estimate the total reasonably possible loss or range of loss. An event is "reasonably possible" if "the chance of the future event or events occurring is more than remote but less than likely." An event is "remote" if "the chance of the event or future event occurring is more than slight but less than reasonably possible." In many situations, Synovus may be unable to estimate reasonably possible losses due to the preliminary nature of the legal matters, as well as a variety of other factors and uncertainties. For those legal matters where Synovus is able to estimate a range of reasonably possible losses, management currently estimates the aggregate range from our outstanding litigation is from zero to \$12 million in excess of the amounts accrued, if any, related to those matters. This estimated aggregate range is based upon information currently available to Synovus, and the actual losses could prove to be higher. As there are further developments in these legal matters, Synovus will reassess these matters, and the estimated range of reasonably possible losses may change as a result of this assessment. Based on Synovus' current knowledge and advice of counsel, management presently does not believe that the liabilities arising from these legal matters will have a material adverse effect on Synovus' consolidated financial condition, results of operations or cash flows. However, it is possible that the ultimate resolution of these legal matters could have a material adverse effect on Synovus' results of operations for any particular period. Synovus intends to vigorously pursue all available defenses to these legal matters, but will also consider other alternatives, including settlement, in situations where there is an opportunity to resolve such legal matters on terms that Synovus considers to be favorable, including in light of the continued expense and distraction of defending such legal matters. Synovus maintains insurance coverage, which may be available to cover legal fees, or potential losses that might be incurred in connection with such legal matters. The above-noted estimated range of reasonably possible losses does not take into consideration insurance coverage which may or may not be available for the respective legal matters.

Note 14 - Agreement with World's Foremost Bank and Capital One Bank

On April 17, 2017, Synovus Bank entered into a definitive agreement to acquire certain card assets and assume certain liabilities of World's Foremost Bank (WFB), a wholly-owned subsidiary of Cabela's Incorporated. Immediately following the closing of this transaction, Synovus will sell the credit card assets and related liabilities to Capital One Bank (USA), National Association, a subsidiary of Capital One Financial Corporation (Capital One), while retaining the brokered time deposits portfolio. As of June 30, 2017 the WFB brokered deposits portfolio had a carrying value of approximately \$1.1 billion. Pursuant to the terms of the agreement, Synovus will receive \$75 million in consideration from Cabela's and Capital One upon closing. Closing of the transaction is subject to customary regulatory approvals and the satisfaction of other closing conditions.

The transaction will be accounted for as an assumption of liabilities pursuant to the asset acquisition model and the earning of fees for services performed. The \$75 million in consideration will be recorded as a transaction fee, to be recognized upon closing of the transaction as no continuing involvement or contingencies with respect to the sale of the credit card assets and related liabilities will exist. If the transaction between Synovus and Capital One referred to above does not occur immediately after the transaction between Synovus and WFB, then the transaction between Synovus and WFB will be rescinded, including

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repayment of any cash amounts paid and return of any assets and liabilities transferred, such that Cabela's, WFB, Capital One and Synovus will be in the same position as if the transaction had never occurred.

Additionally, the deposit liabilities acquired by Synovus will be recorded at fair value determined in accordance with the Brokered CD Curve Discount Methodology, as defined in the agreement. In the event that the book value of the deposits is less than the fair value of the deposits, Capital One will provide a cash payment to Synovus to compensate Synovus for the difference; however, Synovus is not required to make any payment if the fair value of the deposits is less than the book value. At June 30, 2017 the deposit portfolio had a weighted average cost of funds of approximately 1.82%, maturities ranging from 2017 through 2023, and a weighted average maturity of approximately 2.79 years. For additional information regarding this transaction, please refer to Synovus' Current Report on Form 8-K filed with the SEC on April 17, 2017.



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ITEM 2. – MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

In this Report, the words “Synovus,” “the Company,” “we,” “us,” and “our” refer to Synovus Financial Corp. together with Synovus Bank and Synovus’ other wholly-owned subsidiaries, except where the context requires otherwise.

FORWARD-LOOKING STATEMENTS

Certain statements made or incorporated by reference in this Report which are not statements of historical fact including those under "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in this Report, constitute forward-looking statements within the meaning of, and subject to the protections of, Section 27A of the Securities Act, and Section 21E of the Exchange Act. Forward-looking statements include statements with respect to Synovus' beliefs, plans, objectives, goals, targets, expectations, anticipations, assumptions, estimates, intentions and future performance and involve known and unknown risks, many of which are beyond Synovus' control and which may cause Synovus' actual results, performance or achievements or the commercial banking industry or economy generally, to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements.

All statements other than statements of historical fact are forward-looking statements. You can identify these forward-looking statements through Synovus' use of words such as “believes,” “anticipates,” “expects,” “may,” “will,” “assume,” “predicts,” “could,” “should,” “would,” “intends,” “targets,” “estimates,” “projects,” “plans,” “potential” and other similar words or expressions of the future or otherwise regarding the outlook for Synovus' future business and financial performance and/or the performance of the commercial banking industry and economy in general. Forward-looking statements are based on the current beliefs and expectations of Synovus' management and are subject to significant risks and uncertainties. Actual results may differ materially from those contemplated by such forward-looking statements. A number of factors could cause actual results to differ materially from those contemplated by the forward-looking statements in this document. Many of these factors are beyond Synovus' ability to control or predict. These factors include, but are not limited to:

- (1) the risk that competition in the financial services industry may adversely affect our future earnings and growth; the risk that we may not realize the expected benefits from our efficiency and growth initiatives, which could
- (2) negatively affect our future profitability;
- (3) the risk that our current and future information technology system enhancements and initiatives may not be successfully implemented, which could negatively impact our operations;
- (4) the risk that our enterprise risk management framework may not identify or address risks adequately, which may result in unexpected losses;
- (5) the risk that our allowance for loan losses may prove to be inadequate or may be negatively affected by credit risk exposures;
- (6) the risk that any future economic downturn could have a material adverse effect on our capital, financial condition, results of operations and future growth; changes in the interest rate environment, including changes to the federal funds rate, and competition in our
- (7) primary market area may result in increased funding costs or reduced earning assets yields, thus reducing margins and net interest income;
- (8) our ability to attract and retain key employees;
- (9) the risk that we may be required to make substantial expenditures to keep pace with the rapid technological changes in the financial services market; risks related to our reliance on third parties to provide key components of our business infrastructure, including
- (10) the costs of services and products provided to us by third parties, and risks related to disruptions in service or financial difficulties of a third-party vendor; risks related to a failure in or breach of our operational or security systems of our infrastructure, or those of our
- (11) third-party vendors and other service providers, including as a result of cyber-attacks, which could disrupt our businesses, result in the disclosure or misuse of confidential or proprietary information, damage our reputation, increase our costs or cause losses;



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- (12) the impact of recent and proposed changes in governmental policy, laws and regulations, including proposed and recently enacted changes in the regulation of banks and financial institutions, or the interpretation or application thereof and the uncertainty of future implementation and enforcement of these regulations in light of the 2016 national election results;
- (13) the risk that we could realize losses if we determine to sell non-performing assets and the proceeds we receive are lower than the carrying value of such assets;
- (14) the risk that we may be exposed to potential losses in the event of fraud on cash accounts and/or theft;
- (15) the risk that we may not be able to identify suitable acquisition targets as part of our growth strategy and even if we are able to identify suitable acquisition targets, we may not be able to complete such acquisitions on favorable terms, if at all, or successfully integrate bank or nonbank acquisitions into our existing operations;
- (16) the impact on our financial results, reputation, and business if we are unable to comply with all applicable federal and state regulations or other supervisory actions or directives and any necessary capital initiatives;
- (17) the risks that if economic conditions worsen or regulatory capital rules are modified, or the results of mandated “stress testing” do not satisfy certain criteria, we may be required to undertake initiatives to improve our capital position;
- (18) changes in the cost and availability of funding due to changes in the deposit market and credit market; restrictions or limitations on access to funds from historical and alternative sources of liquidity could adversely affect our overall liquidity, which could restrict our ability to make payments on our obligations and our ability to support asset growth and sustain our operations and the operations of Synovus Bank;
- (19) our ability to receive dividends from our subsidiaries could affect our liquidity, including our ability to pay dividends or take other capital actions;
- (20) risks related to regulatory approval to take certain actions, including any dividends on our common stock or Series C Preferred Stock, any repurchases of common stock or any other issuance or redemption of any other regulatory capital instruments, as well as any applications in respect of expansionary initiatives;
- (21) risks related to recent and proposed changes in the mortgage banking industry, including the risk that we may be required to repurchase mortgage loans sold to third parties and the impact of the “ability to pay” and “qualified mortgage” rules on our loan origination process and foreclosure proceedings;
- (22) the risk that our current tax position, including the realization of our deferred tax assets in the future, could be subject to comprehensive tax reform;
- (23) the risk that we could have an “ownership change” under Section 382 of the Code, which could impair our ability to timely and fully utilize our net operating losses and built-in losses that may exist when such “ownership change” occurs;
- (24) the costs and effects of litigation, investigations, inquiries or similar matters, or adverse facts and developments related thereto;
- (25) risks related to the fluctuation in our stock price;
- (26) the effects of any damages to our reputation resulting from developments related to any of the items identified above; and
- (27) other factors and other information contained in this Report and in other reports and filings that we make with the SEC under the Exchange Act, including, without limitation, those found in "Risk Factors" of this Report.
- (28) For a discussion of these and other risks that may cause actual results to differ from expectations, refer to “Part I-Item 1A. Risk Factors” and other information contained in Synovus' 2016 Form 10-K and our other periodic filings, including quarterly reports on Form 10-Q and current reports on Form 8-K, that we file from time to time with the SEC. All written or oral forward-looking statements that are made by or are attributable to Synovus are expressly qualified by this cautionary notice. You should not place undue reliance on any forward-looking statements since those statements speak only as of the date on which the statements are made. Synovus undertakes no obligation to update any forward-looking information and statements, whether written or oral, to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of new information or unanticipated events, except as may otherwise be required by law.



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**INTRODUCTION AND CORPORATE PROFILE**

Synovus Financial Corp. is a financial services company and a registered bank holding company headquartered in Columbus, Georgia. Through its wholly-owned subsidiary, Synovus Bank, a Georgia state-chartered bank that is a member of the Federal Reserve System, the company provides commercial and retail banking in addition to a full suite of specialized products and services including private banking, treasury management, wealth management, premium finance and international banking. Synovus also provides mortgage services, financial planning, and investment advisory services through its wholly-owned subsidiaries, Synovus Mortgage, Synovus Trust, and Synovus Securities, as well as its GLOBALT and Creative Financial Group divisions.

Synovus Bank is positioned in some of the highest growth markets in the Southeast, with 248 branches and 327 ATMs in Georgia, Alabama, South Carolina, Florida, and Tennessee.

The following financial review summarizes the significant trends, changes in our business, transactions, and other matters affecting Synovus' results of operations for the six and three months ended June 30, 2017 and financial condition as of June 30, 2017 and December 31, 2016. This discussion supplements, and should be read in conjunction with, the unaudited interim consolidated financial statements and notes thereto contained elsewhere in this Report and the consolidated financial statements of Synovus, the notes thereto, and management's discussion and analysis contained in Synovus' 2016 Form 10-K.

Management's Discussion and Analysis of Financial Condition and Results of Operations consists of:

Discussion of Results of Operations - Reviews Synovus' financial performance, as well as selected balance sheet items, items from the statements of income, and certain key ratios that illustrate Synovus' performance.

Credit Quality, Capital Resources and Liquidity - Discusses credit quality, market risk, capital resources, and liquidity, as well as performance trends. It also includes a discussion of liquidity policies, how Synovus obtains funding, and related performance.

Additional Disclosures - Discusses additional important matters including critical accounting policies and non-GAAP financial measures used within this Report.

A reading of each section is important to understand fully the nature of our financial performance.

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## DISCUSSION OF RESULTS OF OPERATIONS

## Consolidated Financial Highlights

| (dollars in thousands, except per share data) | Six Months Ended June 30, |         |           | Three Months Ended June 30, |         |          |   |
|---|---------------------------|---------|-----------|-----------------------------|---------|----------|---|
|   | 2017                      | 2016    | Change    | 2017                        | 2016    | Change   |   |
| Net interest income                           | \$491,024                 | 439,643 | 11.7      | % \$251,097                 | 221,449 | 13.4     | % |
| Provision for loan losses                     | 18,934                    | 16,070  | 17.8      | 10,260                      | 6,693   | 53.3     |   |
| Non-interest income                           | 140,539                   | 131,033 | 7.3       | 68,701                      | 67,886  | 1.2      |   |
| Adjusted non-interest income <sup>(1)</sup>   | 136,038                   | 131,244 | 3.7       | 70,054                      | 67,773  | 3.4      |   |
| Total revenues <sup>(2)</sup>                 | 623,896                   | 570,609 | 9.3       | 319,799                     | 289,335 | 10.5     |   |
| Non-interest expense                          | 389,133                   | 376,844 | 3.3       | 191,747                     | 188,611 | 1.7      |   |
| Adjusted non-interest expense <sup>(1)</sup>  | 382,048                   | 361,587 | 5.7       | 191,442                     | 182,410 | 5.0      |   |
| Income before income taxes                    | 223,496                   | 177,762 | 25.7      | 117,791                     | 94,031  | 25.3     |   |
| Net income                                    | 147,861                   | 112,989 | 30.9      | 76,003                      | 60,457  | 25.7     |   |
| Net income available to common shareholders   | 142,742                   | 107,870 | 32.3      | 73,444                      | 57,898  | 26.9     |   |
| Net income per common share, basic            | 1.17                      | 0.85    | 36.6      | 0.60                        | 0.46    | 29.9     |   |
| Net income per common share, diluted          | 1.16                      | 0.85    | 36.3      | 0.60                        | 0.46    | 29.6     |   |
| Net interest margin                           | 3.46                      | % 3.27  | % 19 bps  | 3.51                        | % 3.27  | 24 bps   |   |
| Net charge-off ratio (annualized)             | 0.19                      | 0.12    | 7 bps     | 0.26                        | 0.11    | 15 bp    |   |
| Return on average assets                      | 0.98                      | 0.78    | 20 bps    | 1.00                        | 0.83    | 17 bp    |   |
| Efficiency ratio <sup>(3)</sup>               | 62.31                     | 65.97   | (366) bps | 59.90                       | 65.11   | (521) bp |   |

<sup>(1)</sup> See “Non-GAAP Financial Measures” in this Report for the applicable reconciliation to the most comparable GAAP measure.

<sup>(2)</sup> Consists of net interest income and non-interest income excluding net investment securities gains.

<sup>(3)</sup> Non-interest expense as a percentage of the sum of net interest income (fully taxable equivalent basis) and non-interest income excluding net investment securities gains/losses.

| (dollars in thousands, except per share data)                  | June 30, 2017 | March 31, 2017 | Sequential Quarter Change | June 30, 2016 | Year-Over-Year Change |
|--|---------------|----------------|---------------------------|---------------|-----------------------|
| Loans, net of deferred fees and costs                          | \$24,430,512  | 24,258,468     | 172,044                   | 23,060,908    | 1,369,604             |
| Total deposits   | 25,218,816    | 25,105,712     | 113,104                   | 23,925,922    | 1,292,894             |
| Total average deposits   | 24,991,708    | 24,918,855     | 72,853                    | 23,608,027    | 1,383,681             |
| Average core deposits <sup>(1)</sup>                           | 23,612,149    | 23,538,068     | 74,081                    | 22,271,027    | 1,341,122             |
| Average core transaction deposits <sup>(1)</sup>               | 18,409,170    | 18,147,856     | 261,314                   | 16,849,367    | 1,559,803             |
| Non-performing assets ratio                                    | 0.73          | % 0.77         | (4) bps                   | 0.81          | (8) bps               |
| Non-performing loans ratio                                     | 0.65          | 0.65           | —                         | 0.67          | (2) bps               |
| Past due loans over 90 days                                    | 0.02          | 0.01           | 1 bp                      | 0.03          | (1) bp                |
| Tier 1 capital   | \$2,734,983   | 2,758,794      | (23,811)                  | 2,627,572     | 107,411               |
| Common equity Tier 1 capital (transitional)                    | 2,829,340     | 2,672,648      | 156,692                   | 2,616,181     | 213,159               |
| Total risk-based capital                                       | 3,340,155     | 3,274,612      | 65,543                    | 3,146,897     | 193,258               |
| Tier 1 capital ratio   | 10.02%        | 10.18          | (16) bps                  | 10.06         | (4) bps               |
| Common equity Tier 1 capital ratio (transitional)              | 10.37         | 9.86           | 51 bps                    | 10.01         | 36 bps                |
| Total risk-based capital ratio                                 | 12.24         | 12.08          | 16 bps                    | 12.05         | 19 bps                |
| Total shareholders' equity to total assets ratio               | 9.77          | 9.66           | 11 bps                    | 10.02         | (25) bps              |
| Tangible common equity to tangible assets ratio <sup>(1)</sup> | 9.15          | 9.04           | 11 bps                    | 9.52          | (37) bps              |
| Return on average common equity                                | 10.34         | 9.97           | 37 bps                    | 8.26          | 208 bps               |

|   |       |       |        |      |         |
|---|-------|-------|--------|------|---------|
| Return on average tangible common equity <sup>(1)</sup> | 10.62 | 10.26 | 36 bps | 8.33 | 229 bps |
|---|-------|-------|--------|------|---------|

<sup>(1)</sup> See “Non-GAAP Financial Measures” in this Report for the applicable reconciliation to the most comparable GAAP measure.

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## Results for the Six and Three Months Ended June 30, 2017

For the six months ended June 30, 2017, net income available to common shareholders was \$142.7 million, or \$1.16 per diluted common share, an increase of 32.3% and 36.3%, respectively, compared to the six months ended June 30, 2016. For the three months ended June 30, 2017, net income available to common shareholders was \$73.4 million, or \$0.60 per diluted common share, an increase of 26.8% and 29.6%, respectively, compared to the three months ended June 30, 2016. For the six and three months ended June 30, 2017, results include an income tax benefit of \$4.5 million and \$378 thousand, respectively, from adoption of a new accounting standard update effective January 1, 2017 which includes a requirement to record all tax effects associated with share-based compensation through the income statement.

Total revenues of \$623.9 million for the six months ended June 30, 2017 are up 9.3% compared to the six months ended June 30, 2016. Total revenues of \$319.8 million for the three months ended June 30, 2017 are up 10.5% vs. the same time period in 2016 with net interest income and non-interest income excluding net investment securities gains growing 13.4% and 3.4%, respectively, from the prior year. Net interest income was \$251.1 million for the three months ended June 30, 2017, up \$29.6 million, or 13.4%, compared to the three months ended June 30, 2016. The net interest margin was 3.51% for the three months ended June 30, 2017, an increase of 9 basis points from the first quarter of 2017 and 24 basis points from 3.27% for the second quarter of 2016. The yield on earning assets was 3.99%, up 11 basis points from the first quarter of 2017 and up 26 basis points compared to the second quarter of 2016 and the effective cost of funds was up two basis points from both first quarter 2017 and second quarter 2016 at 0.48%. The yield on loans was 4.36%, an increase of 11 basis points sequentially and 21 basis points from the second quarter of 2016 and the yield on investment securities was 2.11%, an increase of 4 basis points sequentially and 22 basis points from the second quarter of 2016. Earning asset yields also benefited from a reduction of the average balance of lower yielding funds held at the Federal Reserve.

Non-interest income for the six and three months ended June 30, 2017 was \$140.5 million and \$68.7 million, respectively, up \$9.5 million, or 7.3%, and up \$815 thousand, or 1.2%, compared to the six and three months ended June 30, 2016, respectively. Adjusted non-interest income, which excludes net investment securities gains and decrease in fair value of private equity investments, net was up \$4.8 million, or 3.7%, and up \$2.3 million, or 3.4%, for the six and three months ended June 30, 2017, compared to the same periods a year ago.

Non-interest expense for the six and three months ended June 30, 2017 was \$389.1 million and \$191.7 million, respectively, compared to \$376.8 million and \$188.6 million for the six and three months ended June 30, 2016, respectively. Adjusted non-interest expense for the six and three months ended June 30, 2017, which excludes restructuring charges, net, loss on early extinguishment of debt, net, litigation settlement expense, merger-related expense, fair value adjustment to Visa derivative, and amortization of intangibles, increased \$20.5 million, or 5.7%, and \$9.0 million, or 5.0%, compared to the same periods in 2016, respectively. Synovus has generated positive operating leverage through the first half of 2017, with the year-over-year expense growth primarily driven by strategic investments in talent and technology, higher third-party processing expense relating to third-party lending partnerships servicing fees, the addition of Global One, and expenses associated with Synovus Bank's transition to a single bank operating environment and single brand. Strategic investments in talent and technology accounted for approximately \$10 million and \$5 million of the increase for the six and three months ended June 30, 2017, respectively, compared to the same periods in 2016, as Synovus continues to add key talent and invest in technology to enhance the customer experience. Third-party processing expense relating to the servicing fees of third-party lending partnerships increased by \$2.2 million and \$1.2 million for the six and three months ended June 30, 2017, respectively, compared to the same periods in 2016, and Global One operating expenses accounted for \$1.8 million and \$568 thousand of the increase compared to the six and three months ended June 30, 2016, respectively. Expenses associated with Synovus Bank's transition to a single bank operating environment and single brand resulted in higher expenses of \$2.9 million and \$1.9 million compared to the six and three months ended June 30, 2016, respectively. See "Non-GAAP Financial Measures" in this Report for the applicable reconciliation to the most comparable GAAP measure.

Credit quality metrics continued to be favorable during the three months ended June 30, 2017. The non-performing assets ratio declined 4 basis points to 0.73%, compared to 0.77% in the prior quarter, and was down 8 basis points from 0.81% a year ago. Net charge-offs for the six months ended June 30, 2017 were \$22.6 million, or 0.19% as a



percentage of average loans annualized, compared to \$13.5 million, or 0.12%, as a percentage of average loans annualized for the six months ended June 30, 2016. The \$9.1 million or 67.5% increase from 2016 is primarily the result of charge-offs on a legacy credit that was fully reserved as well as a reduction in recoveries. For the six months ended June 30, 2017, the provision for loan losses was \$18.9 million, an increase of \$2.9 million, or 17.8%, compared to the six months ended June 30, 2016 primarily due to a decline in recoveries. The allowance for loan losses at June 30, 2017 was \$248.1 million, or 1.02% of total loans, compared to \$251.8 million, or 1.06% of total loans, at December 31, 2016 and \$255.1 million, or 1.11% of total loans, at June 30, 2016.

During the first quarter of 2017, Synovus recorded restructuring charges of \$6.5 million consisting primarily of termination benefits incurred in conjunction with a voluntary early retirement program offered during the quarter. This program was part of Synovus' ongoing efficiency initiatives. During the first half of 2016, Synovus recorded restructuring charges of \$7.0 million consisting primarily of asset impairment charges related to corporate real estate optimization activities and branch closures.

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At June 30, 2017, total loans were \$24.43 billion, an increase of \$574.1 million, or 4.9% annualized, and \$1.37 billion or 5.9%, compared to December 31, 2016 and June 30, 2016, respectively. Year-over-year loan growth was driven by a \$795.5 million or 7.3% increase in C&I loans and a \$666.0 million or 14.4% increase in consumer loans, partially offset by a \$93.4 million or 1.2% decline in CRE loans.

During the second quarter of 2017, total average deposits increased \$72.9 million, or 1.2% annualized, compared to the first quarter of 2017, and increased \$1.38 billion, or 5.9%, compared to the second quarter of 2016. Average core transaction deposits increased \$261.3 million, or 5.8% annualized, compared to the prior quarter, and were up \$1.56 billion, or 9.3%, compared to the second quarter of 2016. The increase in average deposits for the three months ended June 30, 2017 compared to the three months ended June 30, 2016 was due to growth in average core transaction deposits, which represented 73.7% of average deposits for the second quarter of 2017 compared to 71.4% a year ago. See “Non-GAAP Financial Measures” in this Report for the applicable reconciliation to the most comparable GAAP measure.

During January 2016, Synovus repurchased \$124.7 million of its subordinated notes that matured on June 15, 2017 in conjunction with Synovus' cash tender offer that commenced on December 23, 2015 and expired on January 22, 2016. Results for the six months ended June 30, 2016 included a \$4.7 million pre-tax loss relating to this tender offer.

During the six months ended June 30, 2017, Synovus repurchased \$45.3 million in common stock under the current share repurchase program, which authorizes repurchases of up to \$200 million of the Company's common stock to be executed during 2017. Additionally, during the first quarter of 2017, Synovus increased the quarterly common stock dividend by 25% to \$0.15 per share effective with the quarterly dividend declared during the first quarter of 2017. Total shareholders' equity was \$3.00 billion at June 30, 2017, compared to \$2.93 billion at December 31, 2016, and \$2.95 billion at June 30, 2016. Return on average common equity was 10.34% at June 30, 2017, compared to 9.42% at December 31, 2016, and 8.26% at June 30, 2016. Return on average tangible common equity was 10.62% at June 30, 2017, compared to 9.65% at December 31, 2016, and 8.33% at June 30, 2016. See "Non-GAAP Financial Measures" in this Report for the applicable reconciliation to the most comparable GAAP measure.

**2017 Outlook**

For 2017, management currently expects:

- ▲Average loan growth of 5% to 7%
- ▲Average total deposits growth of 5% to 7%
- ▲Net interest income growth of 12% to 14%
- ▲Adjusted non-interest income\* growth of 2% to 4%
- ▲Total non-interest expense growth of 2% to 4%
- ▲Effective income tax rate of 34% to 35%
- ▲Net charge-off ratio of 15 to 20 bps

\* See “Non-GAAP Financial Measures” in this Report for the applicable reconciliation to the most comparable GAAP measure.

**Changes in Financial Condition**

During the six months ended June 30, 2017, total assets increased \$584.0 million from \$30.10 billion at December 31, 2016 to \$30.69 billion. The principal component of this increase was an increase in loans, net of deferred fees and costs, of \$574.1 million. Additionally, investment securities available for sale, at fair value, increased by \$108.9 million, and Synovus increased its investment in BOLI policies by \$75.0 million during the six months ended June 30, 2017. An increase of \$570.8 million in deposits provided the primary funding source for the growth in loans and investments.

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## Loans

The following table compares the composition of the loan portfolio at June 30, 2017, December 31, 2016, and June 30, 2016.

| (dollars in thousands)                      | June 30, 2017 | December 31, 2016 | June 30, 2017 vs. December 31, 2016 |   | June 30, 2017 vs. June 30, 2016 |        |
|---|---------------|-------------------|-------------------------------------|---|---------------------------------|--------|
|   |               |                   | Change <sup>(1)</sup>               | % | Change                          | %      |
| Investment properties                       | \$6,035,663   | 5,869,261         | 5.7                                 | % | 5,850,970                       | 3.2 %  |
| 1-4 family properties                       | 835,620       | 887,307           | (11.7)                              | ) | 967,334                         | (13.6) |
| Land and development                        | 542,988       | 609,406           | (22.0)                              | ) | 689,391                         | (21.2) |
| Total commercial real estate                | 7,414,271     | 7,365,974         | 1.3                                 |   | 7,507,695                       | (1.2)  |
| Commercial, financial and agricultural      | 7,000,573     | 6,915,927         | 2.5                                 |   | 6,596,835                       | 6.1    |
| Owner-occupied                              | 4,750,335     | 4,636,016         | 5.0                                 |   | 4,358,595                       | 9.0    |
| Total commercial and industrial             | 11,750,908    | 11,551,943        | 3.5                                 |   | 10,955,430                      | 7.3    |
| Home equity lines                           | 1,563,167     | 1,617,265         | (6.7)                               | ) | 1,657,109                       | (5.7)  |
| Consumer mortgages                          | 2,470,665     | 2,296,604         | 15.3                                |   | 2,132,114                       | 15.9   |
| Credit cards                                | 225,900       | 232,413           | (5.7)                               | ) | 236,034                         | (4.3)  |
| Other consumer loans                        | 1,031,639     | 818,183           | 52.6                                |   | 600,153                         | 71.9   |
| Total consumer                              | 5,291,371     | 4,964,465         | 13.3                                |   | 4,625,410                       | 14.4   |
| Total loans                                 | 24,456,550    | 23,882,382        | 4.8                                 |   | 23,088,535                      | 5.9    |
| Deferred fees and costs, net                | (26,038)      | (25,991)          | 0.4                                 |   | (27,627)                        | (5.8)  |
| Total loans, net of deferred fees and costs | \$24,430,512  | 23,856,391        | 4.9                                 | % | 23,060,908                      | 5.9 %  |

<sup>(1)</sup> Percentage changes are annualized

At June 30, 2017, total loans were \$24.43 billion, an increase of \$574.1 million, or 4.9% annualized, and \$1.37 billion or 5.9%, compared to December 31, 2016 and June 30, 2016, respectively. Year-over-year loan growth was driven by a \$795.5 million or 7.3% increase in C&I loans and a \$666.0 million or 14.4% increase in consumer loans, partially offset by a \$93.4 million or 1.2% decline in CRE loans.

## Commercial Loans

Total commercial loans (which are comprised of C&I and CRE loans) at June 30, 2017 were \$19.17 billion, or 78.4% of the total loan portfolio, compared to \$18.92 billion, or 79.2%, at December 31, 2016 and \$18.46 billion, or 80.0%, at June 30, 2016.

At June 30, 2017 and December 31, 2016, Synovus had 27 and 29 commercial loan relationships, respectively, with total commitments of \$50 million or more (including amounts funded). The average funded balance of these relationships at both June 30, 2017 and December 31, 2016 was approximately \$34 million.

## Commercial and Industrial Loans

The C&I loan portfolio represents the largest category of Synovus' total loan portfolio and is currently concentrated on small to middle market C&I lending dispersed throughout a diverse group of industries primarily in the Southeast and other selected areas in the United States, including health care and social assistance, manufacturing, retail trade, real-estate related industries, finance and insurance, professional, scientific, and technical services as well as wholesale trade, shown in the following table (aggregated by NAICS code). The portfolio is relationship focused and, as a result, Synovus' lenders have in-depth knowledge of the borrowers, most of which have guaranty arrangements. C&I loans are originated through Synovus' local market banking divisions and the Corporate Banking Group to commercial customers primarily to finance capital expenditures, including real property, plant and equipment, or as a source of working capital. In accordance with Synovus' lending policy, each loan undergoes a detailed underwriting process which incorporates uniform underwriting standards and oversight in proportion to the size and complexity of the lending relationship. As of June 30, 2017, approximately 93% of Synovus' C&I loans are secured by real estate,

business equipment, inventory, and other types of collateral. C&I loans of \$11.75 billion, representing 48.1% of the total loan portfolio, grew \$199.0 million, or 3.5% annualized, from December 31, 2016 and \$795.5 million, or 7.3%, from June 30, 2016. The year-over-year growth in C&I loans reflects \$356.7 million in loans added from the Global One acquisition on October 1, 2016.

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| Commercial and Industrial Loans by Industry<br>(dollars in thousands) | June 30, 2017 |                  | December 31, 2016 |                  |
|---|---------------|------------------|-------------------|------------------|
|   | Amount        | % <sup>(1)</sup> | Amount            | % <sup>(1)</sup> |
| Health care and social assistance                                     | \$2,640,636   | 22.5 %           | \$2,594,572       | 22.5 %           |
| Manufacturing   | 928,275       | 7.9              | 872,559           | 7.5              |
| Retail trade  | 870,760       | 7.4              | 905,083           | 7.8              |
| Real estate and rental and leasing                                    | 805,709       | 6.9              | 771,188           | 6.7              |
| Finance and insurance   | 722,162       | 6.1              | 764,811           | 6.6              |
| Professional, scientific, and technical services                      | 711,833       | 6.1              | 681,529           | 5.9              |
| Wholesale trade   | 705,147       | 6.0              | 645,124           | 5.6              |
| Real estate other   | 587,531       | 5.0              | 517,426           | 4.5              |
| Accommodation and food services                                       | 537,025       | 4.6              | 530,232           | 4.6              |
| Construction  | 464,747       | 3.9              | 465,632           | 4.0              |
| Transportation and warehousing  | 423,253       | 3.6              | 397,357           | 3.4              |
| Agriculture, forestry, fishing, and hunting                           | 373,340       | 3.2              | 387,589           | 3.4              |
| Administration, support, waste management, and remediation            | 272,302       | 2.3              | 287,391           | 2.5              |
| Educational services  | 239,964       | 2.0              | 222,516           | 1.9              |
| Information   | 222,223       | 1.9              | 240,437           | 2.1              |
| Other services  | 802,345       | 6.8              | 810,437           | 7.0              |
| Other industries  | 443,656       | 3.8              | 458,060           | 4.0              |
| Total commercial and industrial loans                                 | \$11,750,908  | 100.0%           | \$11,551,943      | 100.0%           |

<sup>(1)</sup> Loan balance in each category expressed as a percentage of total C&I loans.

At June 30, 2017, \$7.00 billion of C&I loans, or 28.7% of the total loan portfolio, represented loans originated for the purpose of financing commercial, financial, and agricultural business activities. The primary source of repayment on these loans is revenue generated from products or services offered by the business or organization. The secondary source of repayment is the collateral, which consists primarily of equipment, inventory, accounts receivable, time deposits, cash surrender value of life insurance, and other business assets.

At June 30, 2017, \$4.75 billion of C&I loans, or 19.4% of the total loan portfolio, represented loans originated for the purpose of financing owner-occupied properties. The primary source of repayment on these loans is revenue generated from products or services offered by the business or organization. The secondary source of repayment on these loans is the real estate. These loans are predominately secured by owner-occupied properties and other real estate, and to a lesser extent, other types of collateral.

#### Commercial Real Estate Loans

Total CRE loans consist of investment properties loans, 1-4 family properties loans, as well as land and development loans. These loans are subject to the same uniform lending policies referenced above. CRE loans of \$7.41 billion, representing 30.3% of the total loan portfolio, increased \$48.3 million, or 1.3% annualized, from December 31, 2016 and decreased \$93.4 million, or 1.2%, from June 30, 2016. The decline from a year ago was driven by strategic reductions in 1-4 family properties as well as land and development loans, partially offset by growth in investment properties.

#### Investment Properties Loans

Investment properties loans consist of construction and mortgage loans for income producing properties and are primarily made to finance multi-family properties, hotels, office buildings, shopping centers, warehouses, and other investment property. Total investment properties loans as of June 30, 2017 were \$6.04 billion, or 81.4% of the total CRE portfolio and 24.7% of the total loan portfolio, compared to \$5.87 billion, or 79.7% of the total CRE portfolio, and 24.6% of the total loan portfolio at December 31, 2016, an increase of \$166.4 million, or 5.7% annualized, driven by strong growth in the multi-family investment property category. Synovus' investment properties portfolio is well diversified by property type, geography (primarily within Synovus' primary market areas of Georgia, Alabama, Tennessee, South Carolina, and Florida), and tenants. The investment properties loans are primarily secured by the property being financed by the loans; however, these loans may also be secured by real estate or other assets beyond

the property being financed.

#### 1-4 Family Properties Loans

1-4 family properties loans include construction loans to homebuilders and commercial mortgage loans to real estate investors and are almost always secured by the underlying property being financed by such loans. These properties are primarily located in the markets served by Synovus. Construction loans are generally interest-only loans and typically have maturities of three years or less, and commercial mortgage loans generally have maturities of three to five years, with amortization periods of up to fifteen

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to twenty years. At June 30, 2017, 1-4 family properties loans totaled \$835.6 million, or 11.3% of the total CRE portfolio and 3.4% of the total loan portfolio, compared to \$887.3 million, or 12.0% of the total CRE portfolio and 3.7% of the total loan portfolio at December 31, 2016.

**Land and Development Loans**

Land and development loans include commercial and residential development as well as land acquisition loans and are secured by land held for future development, typically in excess of one year. These loans have short-term maturities and are typically unamortized. Properties securing these loans are substantially within the Synovus footprint, and loan terms generally include personal guarantees from the principals. Loans in this portfolio are underwritten based on the loan to value of the collateral and the capacity of the guarantor(s). Total land and development loans were \$543.0 million at June 30, 2017, or 2.2% of the total loan portfolio, a decline of \$66.4 million, or 22.0% annualized, from December 31, 2016. Synovus continues to strategically reduce its exposure to these types of loans.

**Consumer Loans**

The consumer loan portfolio consists of a wide variety of loan products offered through Synovus' banking network as well as third-party lending partnerships, including first and second residential mortgages, home equity lines, credit card loans, home improvement loans, student loans, and other consumer loans. The majority of Synovus' consumer loans are consumer mortgages and home equity lines secured by first and second liens on residential real estate primarily located in the markets served by Synovus.

Consumer loans at June 30, 2017 totaled \$5.29 billion, representing 21.6% of the total loan portfolio compared to \$4.96 billion, or 20.8% of the total loan portfolio at December 31, 2016, and \$4.63 billion, or 20.0% of the total loan portfolio at June 30, 2016. Consumer loans increased \$326.9 million, or 13.3% annualized, from December 31, 2016 and \$666.0 million, or 14.4%, from June 30, 2016 as a result of the strategic initiative to diversify the composition of the loan portfolio. Consumer mortgages grew \$174.1 million or 15.3% annualized, from December 31, 2016, and \$338.6 million, or 15.9%, from June 30, 2016 primarily due to continued recruiting of mortgage loan originators in strategic markets throughout the footprint as well as enhanced origination efforts, which also create additional cross-selling opportunities for other products. Credit card loans totaled \$225.9 million at June 30, 2017, including \$58.4 million of commercial credit card loans. The commercial credit card loans relate to Synovus' commercial customers who utilize corporate credit cards for various business activities. Other consumer loans increased \$213.5 million, or 52.6% annualized, from December 31, 2016, and \$431.5 million, or 71.9%, from June 30, 2016 due to two consumer-based lending partnerships. One lending partnership, which began near the end of the third quarter of 2015, is a program that provides merchants and contractors nationwide with the ability to offer term financing to their customers for major purchases and home improvement projects. The other lending partnership, which began in the second quarter of 2016, primarily provides qualified borrowers the ability to refinance student loan debt. As of June 30, 2017, these partnerships had combined balances of \$699.5 million, or 2.9% of the total loan portfolio.

Consumer loans are subject to uniform lending policies and consist primarily of loans with strong borrower credit scores. Synovus makes consumer lending decisions based upon a number of key credit risk determinants including FICO scores as well as loan-to-value and debt-to-income ratios. Risk levels 1-6 (descending) are assigned to consumer loans based upon a risk score matrix. At least annually, the consumer loan portfolio data is sent to a consumer credit reporting agency for a refresh of customers' credit scores so that management can evaluate ongoing consistency or negative migration in the quality of the portfolio, which impacts the allowance for loan losses. The most recent credit score refresh was completed as of June 30, 2017. Revolving lines of credit are regularly reviewed for any material change in financial circumstances, and when appropriate, the line of credit may be suspended for further advances. FICO scores within the residential real estate portfolio have generally remained stable over the last several years. At June 30, 2017, weighted-average FICO scores within the residential real estate portfolio were 761 for HELOCs and 770 for consumer mortgages. Conservative debt-to-income ratios (average HELOC debt to income ratio of loans originated) were maintained in the second quarter of 2017 at 32.3% compared to 31.1% in the first quarter of 2017. HELOC utilization rates (total amount outstanding as a percentage of total available lines) of 56.7% and 58.3% at June 30, 2017 and December 31, 2016, respectively, and loan-to-value ratios based upon prudent guidelines were maintained to ensure consistency with Synovus' overall risk philosophy. At June 30, 2017, 36% of home equity line balances were secured by a first lien, and 64% were secured by a second lien. Apart from credit card loans and

unsecured loans, Synovus does not originate loans with LTV ratios greater than 100% at origination except for infrequent situations provided that certain underwriting requirements are met. Additionally, at origination, loan maturities are determined based on the borrower's ability to repay (cash flow or earning power of the borrower that represents the primary source of repayment) and the collateralization of the loan, including the economic life of the asset being pledged. Collateral securing these loans provides a secondary source of repayment in that the collateral may be liquidated. Synovus determines the need for collateral on a case-by-case basis. Factors considered include the purpose of the loan, current and prospective credit-worthiness of the customer, terms of the loan, and economic conditions.



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Higher-risk consumer loans as defined by the FDIC are consumer loans (excluding consumer loans defined as nontraditional mortgage loans) where, as of the origination date or, if the loan has been refinanced, as of the refinance date, the probability of default within two years is greater than 20%, as determined using a defined historical stress period. These loans are not a part of Synovus' consumer lending strategy, and Synovus does not currently offer specific higher-risk consumer loans, alt-A, no documentation or stated income residential real estate loan products. Synovus estimates that, as of June 30, 2017, it had \$100.7 million of higher-risk consumer loans (1.9% of the consumer portfolio and 0.4% of the total loan portfolio) compared to \$108.8 million as of June 30, 2016. Included in these amounts as of both June 30, 2017 and 2016 are approximately \$12 million of accruing TDRs.

**Deposits**

Deposits provide the most significant funding source for interest earning assets. The following table shows the relative composition of average deposits for the time periods indicated.

**Composition of Average Deposits**

| (dollars in thousands)                             | June 30,<br>2017 | % <sup>(1)</sup> | March 31,<br>2017 | % <sup>(1)</sup> | December<br>31, 2016 | % <sup>(1)</sup> | June 30,<br>2016 | % <sup>(1)</sup> |
|--|------------------|------------------|-------------------|------------------|----------------------|------------------|------------------|------------------|
| Non-interest bearing demand deposits               | \$7,298,845      | 29.2 %           | 7,174,146         | 28.8             | 7,280,033            | 29.5             | 6,930,336        | 29.4             |
| Interest bearing demand deposits                   | 4,837,053        | 19.4             | 4,784,329         | 19.2             | 4,488,135            | 18.2             | 4,233,310        | 17.9             |
| Money market accounts, excluding brokered deposits | 7,427,562        | 29.7             | 7,424,627         | 29.8             | 7,359,067            | 29.8             | 7,082,759        | 30.0             |
| Savings deposits                                   | 805,019          | 3.2              | 909,660           | 3.7              | 908,725              | 3.7              | 746,225          | 3.2              |
| Time deposits, excluding brokered deposits         | 3,243,670        | 13.0             | 3,245,306         | 13.0             | 3,244,373            | 13.2             | 3,278,396        | 13.9             |
| Brokered deposits                                  | 1,379,559        | 5.5              | 1,380,787         | 5.5              | 1,380,932            | 5.6              | 1,337,001        | 5.6              |
| Total average deposits                             | 24,991,708       | 100.0%           | 24,918,855        | 100.0            | 24,661,265           | 100.0            | 23,608,027       | 100.0            |
| Average core deposits <sup>(2)</sup>               | 23,612,149       | 94.5             | 23,538,068        | 94.5             | 23,280,334           | 94.4             | 22,271,027       | 94.3             |
| Average core transaction deposits <sup>(2)</sup>   | \$18,409,170     | 73.7 %           | 18,147,856        | 72.8             | 17,776,147           | 72.1             | 16,849,367       | 71.4             |

<sup>(1)</sup> Deposits balance in each category expressed as percentage of total deposits.

<sup>(2)</sup> See "Non-GAAP Financial Measures" in this Report for the applicable reconciliation to the most comparable GAAP measure.

During the second quarter of 2017, total average deposits increased \$72.9 million, or 1.2% annualized, compared to the first quarter of 2017, and increased \$1.38 billion, or 5.9%, compared to the second quarter of 2016. Average core transaction deposits increased \$261.3 million, or 5.8% annualized, compared to the prior quarter, and were up \$1.56 billion, or 9.3%, compared to the second quarter of 2016. The increase in average deposits for the three months ended June 30, 2017 compared to the three months ended June 30, 2016 was due to growth in average core transaction deposits, which represented 73.7% of average deposits for the second quarter of 2017 compared to 71.4% a year ago. See "Non-GAAP Financial Measures" in this Report for the applicable reconciliation to the most comparable GAAP measure.

Average non-interest bearing demand deposits as a percentage of total average deposits were 29.2% for the three months ended June 30, 2017, compared to 28.8% for the three months ended March 31, 2017, and 29.4% for the three months ended June 30, 2016.

Average time deposits of \$100,000 and greater for the three months ended June 30, 2017, March 31, 2017, and June 30, 2016 were \$2.86 billion, \$2.79 billion, and \$2.90 billion, respectively, and included average brokered time deposits of \$815.5 million, \$761.2 million, and \$885.6 million, respectively. These larger deposits represented 11.4%, 11.2%, and 12.3% of total average deposits for the three months ended June 30, 2017, March 31, 2017, and June 30, 2016, respectively, and included brokered time deposits which represented 3.3%, 3.1%, and 3.8% of total average deposits for the three months ended June 30, 2017, March 31, 2017, and June 30, 2016, respectively. Given the growth in core transaction deposits, Synovus continues to decrease its reliance on higher cost time deposits.

During May 2016, Synovus launched a bank deposit sweep product, which resulted in the addition of approximately \$293 million in deposits from existing customers of Synovus Securities. These customers previously had their cash balances invested in mutual funds with an unaffiliated institution. The total aggregate balance of these accounts was approximately \$338.5 million as of June 30, 2017.

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During the second quarter of 2017, total average brokered deposits represented 5.5% of Synovus' total average deposits compared to 5.5% and 5.6% of total average deposits the previous quarter and the second quarter a year ago, respectively.

## Non-interest Income

Non-interest income for the six and three months ended June 30, 2017 was \$140.5 million and \$68.7 million, respectively, up \$9.5 million, or 7.3%, and up \$815 thousand, or 1.2%, compared to the six and three months ended June 30, 2016, respectively. Adjusted non-interest income, which excludes net investment securities gains and decrease in fair value of private equity investments, net was up \$4.8 million, or 3.7%, and up \$2.3 million, or 3.4%, for the six and three months ended June 30, 2017, compared to the same periods a year ago. See "Non-GAAP Financial Measures" in this Report for the applicable reconciliation to the most comparable GAAP measure.

The following table shows the principal components of non-interest income.

| Non-interest Income<br>(in thousands)                     | Six Months Ended June 30, |         |             | Three Months Ended June 30, |        |             |
|---|---------------------------|---------|-------------|-----------------------------|--------|-------------|
|   | 2017                      | 2016    | %<br>Change | 2017                        | 2016   | %<br>Change |
| Service charges on deposit accounts                       | \$39,593                  | 39,950  | (0.9 )%     | \$19,820                    | 20,240 | (2.1 )%     |
| Fiduciary and asset management fees                       | 24,676                    | 22,854  | 8.0         | 12,524                      | 11,580 | 8.2         |
| Brokerage revenue   | 14,436                    | 13,821  | 4.4         | 7,210                       | 7,338  | (1.7 )      |
| Mortgage banking income                                   | 11,548                    | 11,425  | 1.1         | 5,784                       | 5,941  | (2.6 )      |
| Bankcard fees   | 16,438                    | 16,718  | (1.7 )      | 8,253                       | 8,346  | (1.1 )      |
| Investment securities gains (losses), net                 | 7,667                     | 67      | nm          | (1 )                        | —      | nm          |
| Decrease in fair value of private equity investments, net | (3,166 )                  | (278 )  | nm          | (1,352 )                    | 113    | nm          |
| Other fee income  | 11,033                    | 10,084  | 9.4         | 6,164                       | 5,280  | 16.7        |
| Other non-interest income                                 | 18,314                    | 16,392  | 11.7        | 10,299                      | 9,048  | 13.8        |
| Total non-interest income                                 | \$140,539                 | 131,033 | 7.3 %       | \$68,701                    | 67,886 | 1.2 %       |

## Principal Components of Non-interest Income

Service charges on deposit accounts for the six and three months ended June 30, 2017 were down \$357 thousand, or 0.9%, and down \$420 thousand, or 2.1%, respectively, compared to the six and three months ended June 30, 2016. Service charges on deposit accounts consist of NSF fees, account analysis fees, and all other service charges. NSF fees were \$17.9 million and \$8.9 million for the six and three months ended June 30, 2017, respectively, down \$411 thousand, or 2.2%, and \$249 thousand, or 2.7%, compared to the six and three months ended June 30, 2016, respectively. The decline in NSF fees from prior year is primarily due to lower Regulation E opt-in rates on new accounts as well as lower incident levels given higher average deposit balances. Account analysis fees were \$12.3 million and \$6.2 million for the six and three months ended June 30, 2017, respectively, up \$260 thousand, or 2.2%, and down \$35 thousand, or 0.6%, compared to the six and three months ended June 30, 2016, respectively. All other service charges on deposit accounts, which consist primarily of monthly fees on retail demand deposit and saving accounts, for the six and three months ended June 30, 2017 were \$9.4 million and \$4.7 million, down \$207 thousand, or 2.2%, and \$136 thousand, or 2.8%, compared to the same periods in 2016.

Fiduciary and asset management fees are derived from providing estate administration, employee benefit plan administration, personal trust, corporate trust, corporate bond, investment management, and financial planning services. Fiduciary and asset management fees increased \$1.8 million, or 8.0%, and \$944 thousand, or 8.2%, for the six and three months ended June 30, 2017, respectively, compared to the six and three months ended June 30, 2016. The year-over-year increase is driven by growth in total assets under management, which ended the quarter at \$12.43 billion, an increase of 10.3% from June 30, 2016, from higher equity markets as well as increased banker productivity, as Synovus continues to benefit from new talent additions.

Brokerage revenue, which consists primarily of brokerage commissions, was \$14.4 million and \$7.2 million for the six and three months ended June 30, 2017, respectively, up \$615 thousand, or 4.4%, and down \$128 thousand, or 1.7%, compared to the six and three months ended June 30, 2016, respectively. The increase for the first half of 2017

compared to the first half of 2016 is largely driven by growth in brokerage assets under management, which ended the quarter at \$2.12 billion, an increase of 19.4% from June 30, 2016, as well as increased banker productivity, as Synovus continues to benefit from new talent additions.

Mortgage banking income was \$11.5 million and \$5.8 million for the six and three months ended June 30, 2017, respectively, compared to \$11.4 million and \$5.9 million for the same periods in 2016. During the second quarter of 2017, mortgage production

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excluding portfolio loan production increased 7.2% sequentially and declined 7.2% from the same time period in 2016, reflecting a decline in refinancing volume. Total mortgage production for the first half of 2017 was \$635.9 million (which includes \$310.0 million of portfolio loans), down 0.8% from the first half of 2016.

Bankcard fees totaled \$16.4 million and \$8.3 million for the six and three months ended June 30, 2017, respectively, compared to \$16.7 million and \$8.3 million for the same periods in 2016. Bankcard fees consist primarily of credit card interchange fees and debit card interchange fees. Debit card interchange fees were \$8.6 million, up \$105 thousand, or 1.2%, and \$4.4 million, up \$70 thousand, or 1.6%, for the six and three months ended June 30, 2017, respectively, compared to the same periods in 2016. Credit card interchange fees were \$11.1 million, down \$108 thousand, or 1.0%, and \$5.6 million, down \$100 thousand, or 1.7%, for the six and three months ended June 30, 2017, respectively, compared to the same periods in 2016.

Investment securities gains, net of \$7.7 million for the six months ended June 30, 2017 included a \$3.4 million gain on the sale of an equity position and a \$4.3 million gain from the repositioning of the investment securities portfolio during the first quarter of 2017.

Other fee income includes fees for letters of credit and unused lines of credit, safe deposit box fees, access fees for automated teller machine use, customer swap dealer fees, and other service charges. Other fee income was higher by \$949 thousand, or 9.4%, and \$884 thousand, or 16.7%, for the six and three months ended June 30, 2017, respectively, compared to the same periods in 2016 driven by higher customer swap dealer fees and syndication arranger fees.

The main components of other non-interest income are income from BOLI policies, insurance commissions, gains from sales of GGL/SBA loans, card sponsorship fees, and other miscellaneous items. The increase of \$1.9 million, or 11.7%, and \$1.3 million, or 13.8%, during the six and three months ended June 30, 2017, respectively, compared to the same periods in 2016, was due primarily to growth in BOLI revenues, gains on sales of GGL/SBA loans, and insurance revenues. BOLI revenues grew \$1.5 million and \$863 thousand during the six and three months ended June 30, 2017, respectively, driven by additional investments in BOLI policies. Gains from the sale of GGL/SBA loans were up \$1.2 million compared to 2016 on a year-to-date basis and for the second quarter compared to the second quarter of 2016. Insurance revenues grew \$480 thousand, or 25.5%, and \$168 thousand, or 18.8%, during the six and three months ended June 30, 2017, compared to the same periods in 2016.

Non-interest Expense

Non-interest expense for the six and three months ended June 30, 2017 was \$389.1 million and \$191.7 million, respectively, compared to \$376.8 million and \$188.6 million for the six and three months ended June 30, 2016, respectively. Adjusted non-interest expense for the six and three months ended June 30, 2017, which excludes restructuring charges, net, loss on early extinguishment of debt, net, litigation settlement expense, merger-related expense, fair value adjustment to Visa derivative, and amortization of intangibles, increased \$20.5 million, or 5.7%, and \$9.0 million, or 5.0%, compared to the same periods in 2016, respectively. Synovus has generated positive operating leverage through the first half of 2017, with the year-over-year expense growth primarily driven by strategic investments in talent and technology, higher third-party processing expense relating to third-party lending partnerships servicing fees, the addition of Global One, and expenses associated with Synovus Bank's transition to a single bank operating environment and single brand. Strategic investments in talent and technology accounted for approximately \$10 million and \$5 million of the increase for the six and three months ended June 30, 2017, respectively, compared to the same periods in 2016, as Synovus continues to add key talent and invest in technology to enhance the customer experience. Third-party processing expense relating to the servicing fees of third-party lending partnerships increased by \$2.2 million and \$1.2 million for the six and three months ended June 30, 2017, respectively, compared to the same periods in 2016, and Global One operating expenses accounted for \$1.8 million and \$568 thousand of the increase compared to the six and three months ended June 30, 2016, respectively. Expenses associated with Synovus Bank's transition to a single bank operating environment and single brand resulted in higher expenses of \$2.9 million and \$1.9 million compared to the six and three months ended June 30, 2016, respectively. See "Non-GAAP Financial Measures" in this Report for the applicable reconciliation to the most comparable GAAP measure.



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The following table summarizes the components of non-interest expense for the six and three months ended June 30, 2017 and 2016.

## Non-interest Expense

| (in thousands)                            | Six Months Ended June 30, |         |             | Three Months Ended June 30, |         |             |
|---|---------------------------|---------|-------------|-----------------------------|---------|-------------|
|   | 2017                      | 2016    | %<br>Change | 2017                        | 2016    | %<br>Change |
| Salaries and other personnel expense      | \$212,404                 | 198,419 | 7.0 %       | \$105,213                   | 97,061  | 8.4 %       |
| Net occupancy and equipment expense       | 59,264                    | 53,360  | 11.1        | 29,933                      | 26,783  | 11.8        |
| Third-party processing expense            | 26,223                    | 22,814  | 14.9        | 13,620                      | 11,698  | 16.4        |
| FDIC insurance and other regulatory fees  | 13,645                    | 13,344  | 2.3         | 6,875                       | 6,625   | 3.8         |
| Professional fees                         | 12,907                    | 13,307  | (3.0 )      | 7,551                       | 6,938   | 8.8         |
| Advertising expense                       | 11,258                    | 9,761   | 15.3        | 5,346                       | 7,351   | (27.3)      |
| Foreclosed real estate expense, net       | 3,582                     | 7,272   | (50.7)      | 1,448                       | 4,588   | (68.4)      |
| Earnout liability adjustment              | 1,707                     | —       | nm          | 1,707                       | —       | nm          |
| Merger-related expense                    | 86                        | —       | nm          | —                           | —       | —           |
| Loss on early extinguishment of debt, net | —                         | 4,735   | nm          | —                           | —       | —           |
| Fair value adjustment to Visa derivative  | —                         | 720     | nm          | —                           | 360     | nm          |
| Restructuring charges, net                | 6,524                     | 6,981   | (6.5 )      | 13                          | 5,841   | nm          |
| Other operating expenses                  | 41,533                    | 46,131  | (10.0)      | 20,041                      | 21,366  | (6.2 )      |
| Total non-interest expense                | \$389,133                 | 376,844 | 3.3 %       | \$191,747                   | 188,611 | 1.7 %       |

Salaries and other personnel expenses increased \$14.0 million, or 7.0%, and \$8.2 million, or 8.4%, for the six and three months ended June 30, 2017, respectively, compared to the same periods in 2016, primarily due to annual merit increases, talent additions, higher self-insurance expense, and Global One.

Net occupancy and equipment expense was up \$5.9 million, or 11.1%, and \$3.2 million, or 11.8%, for the six and three months ended June 30, 2017, respectively, compared to the same periods in 2016 as costs associated with growth in technology investments offset efficiencies gained in occupancy and related expenses. Synovus' branch network consists of 248 locations at June 30, 2017 compared to 253 branches a year ago.

Third-party processing expense includes all third-party core operating system and processing charges as well as third-party servicing charges. Third-party processing expense increased \$3.4 million, or 14.9%, and \$1.9 million, or 16.4%, for the six and three months ended June 30, 2017, respectively, compared to the same periods in 2016, driven by an increase of \$2.2 million and \$1.2 million for the six and three months ended June 30, 2017, respectively, compared to the same periods in 2016, from servicing charges associated with loan growth from Synovus' two consumer-based lending partnerships.

FDIC insurance and other regulatory fees increased by \$301 thousand, or 2.3%, and \$250 thousand, or 3.8%, for the six and three months ended June 30, 2017, compared to the same periods in 2016. On March 15, 2016, the FDIC approved a final rule to increase the DIF to the statutorily required minimum level of 1.35%. Congress, in the Dodd-Frank Act, increased the minimum for the DIF reserve ratio, the ratio of the amount in the fund to insured deposits, from 1.15% percent to 1.35% and required that the ratio reach that level by September 30, 2020. Further, the Dodd-Frank Act also made banks with \$10 billion or more in total assets responsible for the increase from 1.15% to 1.35%. Under a rule adopted by the FDIC in 2011, regular assessment rates for all banks would decline when the reserve ratio reached 1.15%, which occurred during the second quarter of 2016. Banks with total assets of less than \$10 billion have substantially lower assessment rates under the 2011 rule. The final rule imposed on banks with at least \$10 billion in assets a surcharge of 4.5 cents per \$100 of their assessment base, after making certain adjustments. The FDIC expects the reserve ratio will likely reach 1.35% after approximately two years of payments of the surcharges. The final rule became effective on July 1, 2016 with surcharge assessments beginning July 1, 2016. Synovus' FDIC insurance cost remained relatively flat to prior levels following the surcharge assessment since regular

assessment rates declined at the same time the surcharge assessment became effective.

Professional fees for the six months ended June 30, 2017 were down \$400 thousand, or 3.0%, compared to the same period in 2016, from declines in legal expenses. For the three months ended June 30, 2017, professional fees were higher by \$613 thousand, or 8.8%, compared to the same period in 2016, driven by increases in consulting expense related to Synovus Bank's transition to a single bank operating environment.



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Advertising expense for the six months ended June 30, 2017 was up \$1.5 million, compared to the same period in 2016 due primarily to a timing related increase as Synovus incurred expenses during the first quarter of 2017 associated with brand and targeted advertising efforts, including an ad that ran across Synovus' footprint during the Superbowl.

Foreclosed real estate expense declined \$3.7 million, or 50.7%, and \$3.1 million or, 68.4%, for the six and three months ended June 30, 2017, respectively, compared to the same periods in 2016 due to lower disposition-related costs. ORE balances declined \$13.8 million to \$19.5 million at June 30, 2017 compared to prior year.

During the second quarter of 2017, Synovus recorded contingent consideration expense of \$1.7 million resulting from an update to the estimated fair value of the Global One earnout liability.

Merger-related expense consists of professional fees relating to the October 1, 2016 acquisition of Global One. See "Note 2- Acquisition" in this Report for more information on the October 1, 2016 acquisition of Global One.

During January 2016, Synovus repurchased \$124.7 million of its subordinated notes that matured on June 15, 2017 in conjunction with Synovus' cash tender offer that commenced on December 23, 2015 and expired on January 22, 2016. Results for the six months ended June 30, 2016 included a \$4.7 million pre-tax loss relating to this tender offer.

For the six months ended June 30, 2017, Synovus recorded severance charges of \$6.5 million including \$6.2 million for termination benefits incurred in conjunction with a voluntary early retirement program offered during the first quarter. This program was part of Synovus' ongoing efficiency initiatives. For the three months ended June 30, 2016, Synovus recorded restructuring charges of \$5.8 million with \$4.8 million of those charges related to Synovus' corporate real estate optimization activities and \$1.0 million associated with branch closures. Restructuring charges associated with branch closures during the first quarter of 2016 totaled \$1.1 million.

Other operating expenses for the six and three months ended June 30, 2017 included a \$2.4 million gain from the settlement of a contingent receivable while the six months ended June 30, 2016 included litigation settlement expense of \$2.7 million recognized during the first quarter of 2016.

The efficiency ratio improved to below 60% at 59.90% in the second quarter of 2017, down from 65.11% a year ago. The adjusted efficiency ratio was 59.56% in the second quarter of 2017, compared to 63.00% in the second quarter of 2016. The calculation of the adjusted efficiency ratio was revised during the first quarter of this year. ORE expense and other credit costs had been excluded since the financial crisis due to the abnormal level of expenditure. Given the more normalized level of expense that Synovus is now experiencing, these costs will be included in the calculation hereafter and previous quarters have been restated as well. The change in the calculation resulted in a higher adjusted efficiency ratio. See "Non-GAAP Financial Measures" in this Report for the applicable reconciliation to the most comparable GAAP measure.

**Income Tax Expense**

Income tax expense was \$75.6 million and \$41.8 million for the six and three months ended June 30, 2017, respectively, representing effective tax rates of 33.8% and 35.5% during the respective periods compared to income tax expense of \$64.8 million and \$33.6 million for the six and three months ended June 30, 2016, respectively, representing effective tax rates of 36.4% and 35.7% during the respective periods. The rate decrease for the first half of 2017 compared to the same period in 2016 was primarily due to adoption of the new accounting standard update for share-based compensation effective January 1, 2017 which includes a requirement to record all tax effects associated with share-based compensation through the income statement. These tax effects, which are determined upon the vesting of restricted share units and the exercise of stock options, are treated as discrete items in the period in which they occur. For the six and three months ended June 30, 2017, the impact from the adoption of the new accounting standard update was an income tax benefit of \$4.5 million and \$378 thousand, respectively. Synovus currently estimates that the benefit from this accounting standard update for the remainder of 2017 will be less than \$1.0 million per quarter.

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## CREDIT QUALITY, CAPITAL RESOURCES AND LIQUIDITY

## Credit Quality

Synovus continuously monitors the quality of its loan portfolio by industry, property type, geography, as well as credit quality metrics and maintains an allowance for loan losses that management believes is sufficient to absorb probable losses inherent in its loan portfolio. Credit quality metrics have remained favorable during the first six months of 2017.

The table below includes selected credit quality metrics.

## Credit Quality Metrics

| (dollars in thousands)  | June 30,<br>2017 | December 31,<br>2016 | June 30,<br>2016 |
|---|------------------|----------------------|------------------|
| Non-performing loans  | \$159,317        | 153,378              | 154,072          |
| Impaired loans held for sale <sup>(1)</sup>                                     | 127              | —                    | —                |
| Other real estate   | 19,476           | 22,308               | 33,289           |
| Non-performing assets   | \$178,920        | 175,686              | 187,361          |
| Non-performing loans as a % of total loans                                      | 0.65             | % 0.64               | 0.67             |
| Non-performing assets as a % of total loans, other loans held for sale, and ORE | 0.73             | 0.74                 | 0.81             |
| Loans 90 days past due and still accruing                                       | \$4,550          | 3,135                | 5,964            |
| As a % of total loans   | 0.02             | % 0.01               | 0.03             |
| Total past due loans and still accruing   | \$66,788         | 65,106               | 55,716           |
| As a % of total loans   | 0.27             | % 0.27               | 0.24             |
| Net charge-offs, quarter  | \$15,679         | 8,319                | 6,133            |
| Net charge-offs/average loans, quarter  | 0.26             | % 0.14               | 0.11             |
| Net charge-offs, year-to-date   | \$22,597         | 28,738               | 13,490           |
| Net charge-offs/average loans, year-to-date                                     | 0.19             | % 0.12               | 0.12             |
| Provision for loan losses, quarter  | \$10,260         | 6,259                | 6,693            |
| Provision for loan losses, year-to-date   | 18,934           | 28,000               | 16,070           |
| Allowance for loan losses   | 248,095          | 251,758              | 255,076          |
| Allowance for loan losses as a % of total loans                                 | 1.02             | % 1.06               | 1.11             |

<sup>(1)</sup> Represent only impaired loans that have been specifically identified to be sold. Impaired loans held for sale are carried at the lower of cost or fair value, less costs to sell, based primarily on estimated sales proceeds net of selling costs.

## Non-performing Assets

Total NPAs were \$178.9 million at June 30, 2017, a \$3.2 million, or 1.8%, increase from \$175.7 million at December 31, 2016 and a \$8.4 million, or 4.5%, decrease from \$187.4 million at June 30, 2016. The year-over-year decline in non-performing assets was driven by the continued resolution of problem assets including workouts and dispositions. Total non-performing assets as a percentage of total loans, other loans held for sale, and other real estate were 0.73% at June 30, 2017 compared to 0.74% at December 31, 2016 and 0.81% at June 30, 2016.

## Retail Trade Loan Portfolio

As of June 30, 2017, loans in the retail trade industry consisted of \$870.8 million of C&I loans and \$864.9 million of CRE (investment properties) loans. These portfolios are well-diversified geographically. Based on an analysis of these portfolios as of June 30, 2017, we believe that the majority of these loans do not have exposure to the retail sectors which are most adversely impacted by competition from online retail and big-box retail store closures. As of June 30, 2017, these portfolios had non-performing loans of \$6.0 million, 0.03% of loans past due 90 days or more, and 0.16% of loans past due 30 days or more as a percentage of total retail trade loans outstanding.

## Troubled Debt Restructurings

Accruing TDRs were \$167.4 million at June 30, 2017, compared to \$195.8 million at December 31, 2016 and \$205.2 million at June 30, 2016. Accruing TDRs declined \$28.4 million, or 14.5%, from December 31, 2016 and \$37.8 million, or 18.4%, from a year ago primarily due to lower TDR inflows, fewer TDRs having to retain the TDR

designation upon subsequent renewal, refinance, or modification, and pay-offs.

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At June 30, 2017, the allowance for loan losses allocated to these accruing TDRs was \$8.5 million compared to \$9.8 million at December 31, 2016 and \$12.7 million at June 30, 2016. Accruing TDRs are considered performing because they are performing in accordance with the restructured terms. At June 30, 2017 and December 31, 2016, 98% and 99%, respectively, of accruing TDRs were current. In addition, subsequent defaults on accruing TDRs (defaults defined as the earlier of the TDR being placed on non-accrual status or reaching 90 days past due with respect to principal and/or interest payments within twelve months of the TDR designation) have remained low, and consisted of three defaults with a recorded investment of \$292 thousand for the six months ended June 30, 2017 compared to one default with a recorded investment of \$92 thousand for the six months ended June 30, 2016.

| Accruing TDRs by Risk Grade | June 30, 2017 |         | December 31, 2016 |         | June 30, 2016 |         |
|-----------------------------|---------------|---------|-------------------|---------|---------------|---------|
|                             | Amount        | %       | Amount            | %       | Amount        | %       |
| (dollars in thousands)      |               |         |                   |         |               |         |
| Pass                        | \$69,943      | 41.8 %  | \$81,615          | 41.7 %  | 64,314        | 31.3 %  |
| Special Mention             | 20,550        | 12.3 %  | 29,250            | 14.9 %  | 33,744        | 16.5 %  |
| Substandard accruing        | 76,902        | 45.9 %  | 84,911            | 43.4 %  | 107,107       | 52.2 %  |
| Total accruing TDRs         | \$167,395     | 100.0 % | \$195,776         | 100.0 % | 205,165       | 100.0 % |

## Accruing TDRs Aging by Portfolio Class

| (in thousands)                         | June 30, 2017 |                     |                   |         |
|--|---------------|---------------------|-------------------|---------|
|  | Current       | 30-89 Days Past Due | 90+ Days Past Due | Total   |
| Investment properties                  | \$27,991      | —                   | —                 | 27,991  |
| 1-4 family properties                  | 15,483        | 397                 | —                 | 15,880  |
| Land and development                   | 22,908        | —                   | —                 | 22,908  |
| Total commercial real estate           | 66,382        | 397                 | —                 | 66,779  |
| Commercial, financial and agricultural | 36,248        | 1,517               | —                 | 37,765  |
| Owner-occupied                         | 34,480        | —                   | —                 | 34,480  |
| Total commercial and industrial        | 70,728        | 1,517               | —                 | 72,245  |
| Home equity lines                      | 6,571         | 344                 | —                 | 6,915   |
| Consumer mortgages                     | 17,193        | 538                 | —                 | 17,731  |
| Credit cards                           | —             | —                   | —                 | —       |
| Other consumer loans                   | 3,669         | 56                  | —                 | 3,725   |
| Total consumer                         | 27,433        | 938                 | —                 | 28,371  |
| Total accruing TDRs                    | \$164,543     | 2,852               | —                 | 167,395 |

| (in thousands)                         | December 31, 2016 |                     |                   |        |
|--|-------------------|---------------------|-------------------|--------|
|  | Current           | 30-89 Days Past Due | 90+ Days Past Due | Total  |
| Investment properties                  | \$30,182          | 133                 | —                 | 30,315 |
| 1-4 family properties                  | 22,694            | —                   | —                 | 22,694 |
| Land and development                   | 26,015            | 10                  | —                 | 26,025 |
| Total commercial real estate           | 78,891            | 143                 | —                 | 79,034 |
| Commercial, financial and agricultural | 31,443            | 798                 | —                 | 32,241 |
| Owner-occupied                         | 52,333            | —                   | —                 | 52,333 |
| Total commercial and industrial        | 83,776            | 798                 | —                 | 84,574 |
| Home equity lines                      | 7,526             | 412                 | —                 | 7,938  |

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|                      |           |       |   |         |
|----------------------|-----------|-------|---|---------|
| Consumer mortgages   | 18,518    | 572   | — | 19,090  |
| Credit cards         | —         | —     | — | —       |
| Other consumer loans | 5,013     | 127   | — | 5,140   |
| Total consumer       | 31,057    | 1,111 | — | 32,168  |
| Total accruing TDRs  | \$193,724 | 2,052 | — | 195,776 |

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Non-accruing TDRs were \$10.1 million at June 30, 2017 compared to \$11.4 million at December 31, 2016.

Non-accruing TDRs generally may be returned to accrual status if there has been a period of performance, consisting usually of at least a six month sustained period of repayment performance in accordance with the terms of the agreement.

Potential Problem Loans

Potential problem loans are defined by management as being certain performing loans with a well-defined weakness where there is known information about possible credit problems of borrowers which causes management to have concerns about the ability of such borrowers to comply with the present repayment terms of such loans. Potential problem commercial loans consist of commercial Substandard accruing loans but exclude loans 90 days past due and still accruing interest and accruing TDRs classified as Substandard since these loans are disclosed separately. Potential problem commercial loans were \$149.2 million at June 30, 2017 compared to \$162.0 million and \$144.1 million at December 31, 2016 and June 30, 2016, respectively. Synovus cannot predict whether these potential problem loans ultimately will become non-performing loans or result in losses.

Net Charge-offs

Net charge-offs for the six months ended June 30, 2017 were \$22.6 million, or 0.19% as a percentage of average loans annualized, compared to \$13.5 million, or 0.12%, as a percentage of average loans annualized for the six months ended June 30, 2016. The \$9.1 million or 67.5% increase from 2016 is primarily the result of charge-offs on a legacy credit that was fully reserved as well as a reduction in recoveries.

Provision for Loan Losses and Allowance for Loan Losses

For the six months ended June 30, 2017, the provision for loan losses was \$18.9 million, an increase of \$2.9 million, or 17.8%, compared to the six months ended June 30, 2016 primarily due to a decline in recoveries.

The allowance for loan losses at June 30, 2017 was \$248.1 million, or 1.02% of total loans, compared to \$251.8 million, or 1.06% of total loans, at December 31, 2016 and \$255.1 million, or 1.11% of total loans, at June 30, 2016.

Capital Resources

Synovus and Synovus Bank are required to comply with capital adequacy standards established by their primary federal regulator, the Federal Reserve. Synovus has always placed great emphasis on maintaining a solid capital base and continues to satisfy applicable regulatory capital requirements.

At June 30, 2017, Synovus and Synovus Bank's capital levels each exceeded well-capitalized requirements currently in effect. The following table presents certain ratios used to measure Synovus and Synovus Bank's capitalization.

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## Capital Ratios

| (dollars in thousands)   | June 30, 2017 | December 31, 2016 |
|--|---------------|-------------------|
| Tier 1 capital   |               |                   |
| Synovus Financial Corp.  | \$2,734,983   | 2,685,880         |
| Synovus Bank   | 3,098,126     | 3,187,583         |
| Common equity Tier 1 capital (transitional)                    |               |                   |
| Synovus Financial Corp.  | 2,829,340     | 2,654,287         |
| Synovus Bank   | 3,098,126     | 3,187,583         |
| Total risk-based capital                                       |               |                   |
| Synovus Financial Corp.  | 3,340,155     | 3,201,268         |
| Synovus Bank   | 3,348,941     | 3,441,563         |
| Tier 1 capital ratio   |               |                   |
| Synovus Financial Corp.  | 10.02         | % 10.07           |
| Synovus Bank   | 11.37         | 11.97             |
| Common equity Tier 1 ratio (transitional)                      |               |                   |
| Synovus Financial Corp.  | 10.37         | 9.96              |
| Synovus Bank   | 11.37         | 11.97             |
| Total risk-based capital to risk-weighted assets ratio         |               |                   |
| Synovus Financial Corp.  | 12.24         | 12.01             |
| Synovus Bank   | 12.29         | 12.93             |
| Leverage ratio   |               |                   |
| Synovus Financial Corp.  | 9.30          | 8.99              |
| Synovus Bank   | 10.20         | 10.68             |
| Tangible common equity to tangible assets ratio <sup>(1)</sup> |               |                   |
| Synovus Financial Corp.  | 9.15          | 9.09              |

<sup>(1)</sup> See " Non-GAAP Financial Measures" in this Report for the applicable reconciliation to the most comparable GAAP measure.

The Basel III capital rules became effective January 1, 2015, for Synovus and Synovus Bank, subject to a transition period for several aspects, including the capital conservation buffer and certain regulatory capital adjustments and deductions, as described below. Under the Basel III capital rules, the minimum capital requirements for Synovus and Synovus Bank include a common equity Tier 1 (CET1) ratio of 4.5%; Tier 1 capital ratio of 6%; total capital ratio of 8%; and leverage ratio of 4%. When fully phased-in on January 1, 2019, the Basel III capital rules include a capital conservation buffer of 2.5% that is added on top of each of the minimum risk-based capital ratios. The implementation of the capital conservation buffer began on January 1, 2016 at the 0.625% level and will be phased-in over a three-year period (increasing by that amount on each subsequent January 1, until it reaches 2.5% on January 1, 2019). As a financial holding company, Synovus and its subsidiary bank, Synovus Bank, are required to maintain capital levels required for a well-capitalized institution as defined by federal banking regulations. Under the Basel III capital rules, Synovus and Synovus Bank are well-capitalized if each has a CET1 ratio of 6.5% or greater, a Tier 1 risk-based capital ratio of 8% or greater, a total risk-based capital ratio of 10% or greater, a leverage ratio of 5% or greater, and are not subject to any written agreement, order, capital directive, or prompt corrective action directive from a federal and/or state banking regulatory agency to meet and maintain a specific capital level for any capital measure. During the six months ended June 30, 2017, Synovus repurchased \$45.3 million in common stock under the current share repurchase program which was authorized during the fourth quarter of 2016 by Synovus' Board of Directors. The current share repurchase program authorized share repurchases of up to \$200 million of the Company's common stock to be executed during 2017. As of June 30, 2017 and August 4, 2017, the remaining authorization under this program was \$154.7 million and \$141.3 million, respectively.

As of June 30, 2017, total disallowed deferred tax assets were \$142.0 million or 0.52% of risk-weighted assets compared to \$218.3 million or 0.82% of risk-weighted assets at December 31, 2016. Disallowed deferred tax assets for CET1 were \$113.6 million at June 30, 2017 compared to \$131.0 million at December 31, 2016, due to a three-year phase-in of the total disallowed deferred tax asset for the CET1 capital measure. Basel III revised the deferred tax asset limitation criteria effective January 1, 2015 and now includes the component of deferred tax assets arising from temporary timing differences in regulatory capital up to certain levels of CET1. Thus, the disallowed portion of deferred tax assets is comprised of net operating loss carryforwards and tax credit carryforwards. Synovus' deferred tax asset is projected to continue to decline, thus creating additional regulatory capital in future periods. See "Part II - Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Income Taxes" in Synovus' 2016 Form 10-K for more information on Synovus' net deferred tax asset.



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Synovus' CET1 ratio was 10.02% at June 30, 2017 under Basel III transitional provisions and the estimated fully phased-in CET1 ratio, as of June 30, 2017, was 9.82%, both of which are well in excess of regulatory requirements. See "Non-GAAP Financial Measures" in this Report for the applicable reconciliation to the most comparable GAAP measure.

Management currently believes, based on internal capital analysis and earnings projections, that Synovus' capital position is adequate to meet current and future regulatory minimum capital requirements.

### Dividends

Synovus has historically paid a quarterly cash dividend to the holders of its common stock. Management and the Board of Directors closely monitor current and projected capital levels, liquidity (including dividends from subsidiaries), financial markets and other economic trends, as well as regulatory requirements regarding the payment of dividends. During the first quarter of 2017, Synovus increased the quarterly common stock dividend by 25% to \$0.15 per share effective with the quarterly dividend declared during the first quarter of 2017.

Synovus' ability to pay dividends on its capital stock, consisting of the common stock and the Series C Preferred Stock, is primarily dependent upon dividends and distributions that it receives from its bank and non-banking subsidiaries, which are restricted by various regulations administered by federal and state bank regulatory authorities, as further discussed below in the section titled "Liquidity." During the first quarter of 2017, Synovus Bank paid upstream cash dividends of \$100.0 million to Synovus and during the second quarter of 2017, Synovus Bank made upstream cash distributions to Synovus totaling \$200.0 million including cash dividends of \$65.2 million.

Additionally, during the second quarter of 2017, Synovus Securities made upstream cash distributions to Synovus of \$10.0 million. For the year ended December 31, 2016, Synovus Bank paid upstream cash dividends to Synovus totaling \$325.0 million with \$180.0 million paid during the first six months of 2016.

Synovus declared dividends of \$0.30 and \$0.24 per common share for the six months ended June 30, 2017 and 2016, respectively, and paid dividends of \$0.15 and \$0.24 during the six months ended June 30, 2017 and 2016. In addition to dividends paid on its common stock, Synovus paid dividends of \$5.1 million on its Series C Preferred Stock during both the six months ended June 30, 2017 and 2016.

### Liquidity

Liquidity represents the extent to which Synovus has readily available sources of funding needed to meet the needs of depositors, borrowers and creditors, to support asset growth, and to otherwise sustain operations of Synovus and its subsidiaries, at a reasonable cost, on a timely basis, and without adverse consequences. ALCO monitors Synovus' economic, competitive, and regulatory environment and is responsible for measuring, monitoring, and reporting on liquidity and funding risk, interest rate risk, and market risk and has the authority to establish policies relative to these risks. ALCO, operating under liquidity and funding policies approved by the Board of Directors, actively analyzes contractual and anticipated cash flows in order to properly manage Synovus' liquidity position.

Contractual and anticipated cash flows are analyzed under normal and stressed conditions to determine forward looking liquidity needs and sources. Synovus analyzes liquidity needs under various scenarios of market conditions and operating performance. This analysis includes stress testing and measures expected sources and uses of funds under each scenario. Emphasis is placed on maintaining numerous sources of current and potential liquidity to allow Synovus to meet its obligations to depositors, borrowers, and creditors on a timely basis.

Liquidity is generated primarily through maturities and repayments of loans by customers, maturities and sales of investment securities, deposit growth, and access to sources of funds other than deposits. Management continuously monitors and maintains appropriate levels of liquidity so as to provide adequate funding sources to manage customer deposit withdrawals, loan requests, and funding maturities. Liquidity is also enhanced by the acquisition of new deposits. Each of the banking divisions monitors deposit flows and evaluates local market conditions in an effort to retain and grow deposits.

Synovus Bank also generates liquidity through the national deposit markets through the issuance of brokered certificates of deposit and money market accounts. Synovus Bank accesses these funds from a broad geographic base to diversify its sources of funding and liquidity. Synovus Bank has the capacity to access funding through its membership in the FHLB System. At June 30, 2017, based on currently pledged collateral, Synovus Bank had access to incremental funding of \$480 million, subject to FHLB credit policies, through utilization of FHLB advances.

In addition to bank level liquidity management, Synovus must manage liquidity at the parent company level for various operating needs including the servicing of debt, the payment of dividends on our common stock and preferred stock, share repurchases, payment of general corporate expenses and potential capital infusions into subsidiaries. The primary source of liquidity for Synovus consists of dividends from Synovus Bank, which is governed by certain rules and regulations of the GA DBF and the Federal Reserve Bank. During the first quarter of 2017, Synovus Bank paid upstream cash dividends of \$100.0 million to Synovus

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and during the second quarter of 2017, Synovus Bank made upstream cash distributions to Synovus totaling \$200.0 million including cash dividends of \$65.2 million. Additionally, during the second quarter of 2017, Synovus Securities made upstream cash distributions to Synovus of \$10.0 million. For the year ended December 31, 2016, Synovus Bank paid upstream cash dividends to Synovus totaling \$325.0 million with \$180.0 million paid during the first six months of 2016. Synovus' ability to receive dividends from Synovus Bank in future periods will depend on a number of factors, including, without limitation, Synovus Bank's future profits, asset quality, liquidity and overall condition. In addition, GA DBF rules and related statutes contain limitations on payments of dividends by Synovus Bank without the approval of the GA DBF. During the second quarter, Synovus' parent company paid off the remaining balance of \$278.6 million of its subordinated notes at their maturity date of June 15, 2017.

Synovus presently believes that the sources of liquidity discussed above, including existing liquid funds on hand, are sufficient to meet its anticipated funding needs. However, if economic conditions were to significantly deteriorate, regulatory capital requirements for Synovus or Synovus Bank increase as the result of regulatory directives or otherwise, or Synovus believes it is prudent to enhance current liquidity levels, then Synovus may seek additional liquidity from external sources. See "Part I – Item 1A. Risk Factors - Changes in the cost and availability of funding due to changes in the deposit market and credit market may adversely affect our capital resources, liquidity and financial results." of Synovus' 2016 Form 10-K.

**Earning Assets and Sources of Funds**

Average total assets for the six months ended June 30, 2017 increased \$1.45 billion, or 5.0%, to \$30.54 billion as compared to \$29.09 billion for the first six months of 2016. Average earning assets increased \$1.53 billion, or 5.7%, in the first six months of 2017 compared to the same period in 2016 and represented 93.7% of average total assets at June 30, 2017, as compared to 93.1% at June 30, 2016. The increase in average earning assets resulted from a \$1.44 billion increase in average loans, net, and a \$310.1 million increase in average taxable investment securities. These increases were partially offset by a \$259.1 million decrease in interest bearing funds held at the Federal Reserve Bank. Average interest bearing liabilities increased \$1.07 billion, or 5.6%, to \$20.13 billion for the first six months of 2017 compared to the same period in 2016. The increase in interest bearing liabilities was driven by a \$594.8 million increase in interest bearing demand deposits and a \$545.3 million increase in money market deposit accounts. Average non-interest bearing demand deposits increased \$365.6 million, or 5.3%, to \$7.24 billion for the first six months of 2017 compared to the same period in 2016.

Net interest income for the six months ended June 30, 2017 was \$491.0 million, an increase of \$51.4 million, or 11.7%, compared to \$439.6 million for the six months ended June 30, 2016.

The net interest margin was 3.46% for the six months ended June 30, 2017, an increase of 19 basis points from 3.27% for the six months ended June 30, 2016. The yield on earning assets was 3.93%, up 20 basis points compared to the first six months of 2016 and the effective cost of funds increased 1 basis point to 0.47%. The yield on loans was 4.31%, an increase of 16 basis points from the six months ended June 30, 2016 and the yield on investment securities was 2.09%, an increase of 18 basis points from the six months ended June 30, 2016. Earning asset yields also benefited from a reduction of the average balance of lower yielding funds held at the Federal Reserve.

On a sequential quarter basis, net interest income increased by \$11.2 million and the net interest margin increased by 9 basis points. The increase in net interest income was driven by a \$236.9 million increase in average earning assets with a \$319.6 million increase in average loans, net. This increase in loans was partially offset by a \$80.6 million decrease in lower yielding funds held at the Federal Reserve. The increase in net interest income for the quarter was also driven by margin expansion. Additionally, the rate increases in December, March, and June favorably impacted net interest income and the net interest margin for the six months ended June 30, 2017 compared to the six months ended June 30, 2016 and the three months ended June 30, 2017 compared to the three months ended March 31, 2017 and the three months ended June 30, 2016. The yield on earning assets was 3.99%, up 26 basis points from the second quarter of 2016. The effective cost of funds was 0.48% for the second quarter 2017, up 2 basis points from the second quarter of 2016.

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Quarterly yields earned on average interest-earning assets and rates paid on average interest-bearing liabilities for the five most recent quarters are presented below.

| Average Balances, Interest, and Yields<br>(dollars in thousands) (yields and rates<br>annualized) | 2017              |               | 2016              |                  |                   |
|---|-------------------|---------------|-------------------|------------------|-------------------|
|   | Second<br>Quarter | First Quarter | Fourth<br>Quarter | Third<br>Quarter | Second<br>Quarter |
| <b>Interest Earning Assets:</b>   |                   |               |                   |                  |                   |
| Taxable investment securities <sup>(1)</sup>  | \$3,844,688       | 3,841,556     | 3,643,510         | 3,544,933        | 3,529,030         |
| Yield   | 2.11              | % 2.06        | % 1.92            | 1.83             | 1.89              |
| Tax-exempt investment securities <sup>(1)(3)</sup>  | \$340             | 2,730         | 2,824             | 2,943            | 3,491             |
| Yield (taxable equivalent) <sup>(3)</sup>   | 6.87              | % 5.81        | 5.82              | 5.96             | 6.08              |
| Trading account assets  | \$3,667           | 6,443         | 6,799             | 5,493            | 3,803             |
| Yield   | 2.28              | % 1.72        | 2.63              | 0.93             | 1.27              |
| Commercial loans <sup>(2)(3)</sup>  | \$19,137,733      | 19,043,384    | 18,812,659        | 18,419,484       | 18,433,638        |
| Yield   | 4.27              | % 4.16        | 4.05              | 4.03             | 4.04              |
| Consumer loans <sup>(2)</sup>   | \$5,215,258       | 4,992,683     | 4,911,149         | 4,720,082        | 4,497,147         |
| Yield   | 4.49              | % 4.40        | 4.27              | 4.30             | 4.32              |
| Allowance for loan losses   | \$(251,219)       | \$(253,927)   | \$(253,713)       | \$(255,675)      | \$(251,101)       |
| Loans, net <sup>(2)</sup>   | \$24,101,772      | 23,782,140    | 23,470,095        | 22,883,892       | 22,679,684        |
| Yield   | 4.36              | % 4.25        | 4.14              | 4.14             | 4.15              |
| Mortgage loans held for sale  | \$52,224          | 46,554        | 77,652            | 87,524           | 72,477            |
| Yield   | 3.87              | % 4.01        | 3.51              | 3.32             | 3.59              |
| Federal funds sold, due from Federal Reserve<br>Bank, and other short-term investments            | \$561,503         | 654,322       | 982,355           | 998,565          | 907,614           |
| Yield   | 1.00              | % 0.77        | 0.49              | 0.48             | 0.47              |
| Federal Home Loan Bank and Federal Reserve<br>Bank Stock <sup>(4)</sup>                           | \$177,323         | 170,844       | 121,079           | 70,570           | 77,571            |
| Yield   | 2.99              | % 3.42        | 3.75              | 4.99             | 5.15              |
| Total interest earning assets   | \$28,741,517      | 28,504,589    | 28,304,314        | 27,593,912       | 27,273,670        |
| Yield   | 3.99              | % 3.88        | 3.73              | 3.71             | 3.73              |
| <b>Interest Bearing Liabilities:</b>  |                   |               |                   |                  |                   |
| Interest bearing demand deposits  | \$4,837,053       | 4,784,329     | 4,488,135         | 4,274,117        | 4,233,310         |
| Rate  | 0.23              | % 0.19        | 0.16              | 0.16             | 0.18              |
| Money Market accounts, excluding brokered<br>deposits   | \$7,427,562       | \$7,424,627   | 7,359,067         | 7,227,030        | 7,082,759         |
| Rate  | 0.32              | % 0.31        | 0.29              | 0.29             | 0.31              |
| Savings deposits  | \$805,019         | 909,660       | 908,725           | 797,961          | 746,225           |
| Rate  | 0.04              | % 0.11        | 0.12              | 0.07             | 0.06              |
| Time deposits under \$100,000   | \$1,202,746       | 1,215,593     | 1,229,809         | 1,248,294        | 1,262,280         |
| Rate  | 0.67              | % 0.64        | 0.64              | 0.64             | 0.64              |
| Time deposits over \$100,000  | \$2,040,924       | 2,029,713     | 2,014,564         | 2,030,242        | 2,016,116         |
| Rate  | 0.94              | % 0.92        | 0.90              | 0.88             | 0.89              |
| Non-maturing brokered deposits  | \$564,043         | 619,627       | 638,779           | 634,596          | 451,398           |
| Rate  | 0.54              | % 0.41        | 0.31              | 0.29             | 0.39              |
| Brokered time deposits  | \$815,515         | 761,159       | 742,153           | 775,143          | 885,603           |
| Rate  | 0.94              | % 0.92        | 0.90              | 0.88             | 0.85              |
| Total interest bearing deposits   | \$17,692,862      | 17,744,708    | 17,381,232        | 16,987,383       | 16,677,691        |
| Rate  | 0.41              | % 0.39        | 0.37              | 0.37             | 0.39              |
|   | \$183,400         | 176,854       | 219,429           | 247,378          | 221,276           |

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Federal funds purchased and securities sold under  
repurchase agreements

|                                    |              |            |            |            |            |
|------------------------------------|--------------|------------|------------|------------|------------|
| Rate                               | 0.10         | % 0.09     | 0.08       | 0.09       | 0.09       |
| Long-term debt                     | \$2,270,452  | 2,184,072  | 2,190,716  | 2,114,193  | 2,279,043  |
| Rate                               | 2.83         | % 2.83     | 2.65       | 2.71       | 2.55       |
| Total interest bearing liabilities | \$20,146,714 | 20,105,634 | 19,791,377 | 19,348,954 | 19,178,010 |

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|  |             |           |           |             |           |   |
|--|-------------|-----------|-----------|-------------|-----------|---|
| Rate   | 0.68        | % 0.65    | 0.62      | 0.63        | 0.65      | % |
| Non-interest bearing demand deposits         | \$7,298,845 | 7,174,146 | 7,280,033 | \$7,042,908 | 6,930,336 |   |
| Effective cost of funds                      | 0.48        | % 0.46    | 0.44      | 0.44        | 0.46      | % |
| Net interest margin                          | 3.51        | % 3.42    | 3.29      | 3.27        | 3.27      | % |
| Taxable equivalent adjustment <sup>(3)</sup> | \$298       | 309       | 322       | \$330       | 329       |   |

(1) Excludes net unrealized gains (losses).

(2) Average loans are shown net of deferred fees and costs. Non-performing loans are included.

(3) Reflects taxable-equivalent adjustments, using the statutory federal income tax rate of 35%, in adjusting interest on tax-exempt loans and investment securities to a taxable-equivalent basis.

(4) Included as a component of Other Assets on the balance sheet.

#### Net Interest Income and Rate/Volume Analysis

The following tables set forth the major components of net interest income and the related annualized yields and rates for the six months ended June 30, 2017 and 2016, as well as the variances between the periods caused by changes in interest rates versus changes in volume.

#### Net Interest Income and Rate/Volume Analysis

|   | Six Months Ended June 30, |            |           |         | 2017 Compared to 2016 |      |               |          |            |  |
|---|---------------------------|------------|-----------|---------|-----------------------|------|---------------|----------|------------|--|
|   | Average Balances          |            | Interest  |         | Annualized Yield/Rate |      | Change due to |          | Increase   |  |
| (dollars in thousands)  | 2017                      | 2016       | 2017      | 2016    | 2017                  | 2016 | Volume        | Rate     | (Decrease) |  |
| <b>Assets</b>   |                           |            |           |         |                       |      |               |          |            |  |
| <b>Interest earning assets:</b>   |                           |            |           |         |                       |      |               |          |            |  |
| Taxable investment securities   | \$3,843,131               | 3,533,080  | \$40,069  | 33,579  | 2.09%                 | 1.90 | \$2,921       | 3,569    | \$6,490    |  |
| Tax-exempt investment securities <sup>(2)</sup>                                     | 1,528                     | 3,791      | 45        | 118     | 5.95                  | 6.23 | (70 )         | (3 )     | (73 )      |  |
| Total investment securities   | 3,844,659                 | 3,536,871  | 40,114    | 33,697  | 2.09                  | 1.91 | 2,851         | 3,566    | 6,417      |  |
| Trading account assets  | 5,047                     | 4,510      | 49        | 34      | 1.93                  | 1.49 | 4             | 11       | 15         |  |
| Taxable loans, net <sup>(1)</sup>   | 24,122,851                | 22,686,162 | 510,222   | 461,792 | 4.27                  | 4.09 | 29,139        | 19,291   | 48,430     |  |
| Tax-exempt loans, net <sup>(1)(2)</sup>   | 72,553                    | 73,223     | 1,688     | 1,692   | 4.69                  | 4.65 | (15 )         | 11       | (4 )       |  |
| Allowance for loan losses   | (252,565 )                | (254,599 ) |           |         |                       |      |               |          |            |  |
| Loans, net  | 23,942,839                | 22,504,786 | 511,910   | 463,484 | 4.31                  | 4.15 | 29,124        | 19,302   | 48,426     |  |
| Mortgage loans held for sale  | 49,405                    | 67,908     | 972       | 1,238   | 3.93                  | 3.65 | (335 )        | 69       | (266 )     |  |
| Federal funds sold, due from Federal Reserve Bank, and other short-term investments | 607,656                   | 896,777    | 2,684     | 2,129   | 0.88                  | 0.48 | (688 )        | 1,243    | 555        |  |
| Federal Home Loan Bank and Federal Reserve Bank stock                               | 174,101                   | 79,125     | 2,788     | 1,768   | 3.20                  | 4.47 | 2,105         | (1,085 ) | 1,020      |  |
| Total interest earning assets   | \$28,623,707              | 27,089,977 | \$558,517 | 502,350 | 3.93%                 | 3.73 | \$33,061      | 23,106   | \$56,167   |  |
| Cash and due from banks   | 396,305                   | 405,564    |           |         |                       |      |               |          |            |  |
|   | 414,810                   | 441,197    |           |         |                       |      |               |          |            |  |

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|                             |              |            |
|-----------------------------|--------------|------------|
| Premises and equipment, net |              |            |
| Other real estate           | 21,723       | 41,586     |
| Other assets <sup>(3)</sup> | 1,080,397    | 1,111,448  |
| Total assets                | \$30,536,942 | 29,089,772 |

Liabilities and Shareholders' Equity

Interest-bearing

liabilities:

|   |              |            |          |        |       |       |         |       |         |
|---|--------------|------------|----------|--------|-------|-------|---------|-------|---------|
| Interest-bearing demand deposits  | \$4,810,836  | 4,216,024  | \$5,001  | 3,673  | 0.21% | 0.18% | \$531   | 797   | \$1,328 |
| Money market accounts   | 8,017,785    | 7,472,471  | 12,857   | 11,852 | 0.32  | 0.32  | 865     | 140   | 1,005   |
| Savings deposits  | 857,050      | 734,199    | 329      | 232    | 0.08  | 0.06  | 37      | 60    | 97      |
| Time deposits   | 4,032,971    | 4,115,172  | 16,887   | 16,457 | 0.84  | 0.80  | (326)   | 756   | 430     |
| Federal funds purchased and securities sold under repurchase agreements | 180,145      | 199,599    | 84       | 96     | 0.09  | 0.09  | (9)     | (3)   | (12)    |
| Long-term debt  | 2,227,501    | 2,320,508  | 31,728   | 29,763 | 2.83  | 2.57  | (1,185) | 3,150 | 1,965   |
| Total interest-bearing liabilities                                      | \$20,126,288 | 19,057,973 | \$66,886 | 62,073 | 0.67  | 0.65  | \$(87)  | 4,900 | \$4,813 |
| Non-interest bearing deposits   | 7,236,840    | 6,871,279  |          |        |       |       |         |       |         |
| Other liabilities   | 214,381      | 203,923    |          |        |       |       |         |       |         |
| Shareholders' equity  | 2,959,433    | 2,956,597  |          |        |       |       |         |       |         |