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EverBank Financial Corp  
Form 10-Q  
October 29, 2014

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q  
(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended September 30, 2014.

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_ to \_\_\_\_\_

EverBank Financial Corp

(Exact name of registrant as specified in its charter)

Delaware

001-35533

52-2024090

(State of incorporation)

(Commission File Number)

(I.R.S. Employer Identification No.)

501 Riverside Ave., Jacksonville, FL

32202

(Address of principal executive offices)

(Zip Code)

904-281-6000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of October 24, 2014, there were 123,057,547 shares of common stock outstanding.

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## Part I. Financial Information

## Item 1. Financial Statements (unaudited)

## EverBank Financial Corp and Subsidiaries

## Condensed Consolidated Balance Sheets (unaudited)

(Dollars in thousands, except per share data)

|  | September 30,<br>2014 | December 31,<br>2013 |
|--|-----------------------|----------------------|
| Assets   |                       |                      |
| Cash and due from banks  | \$57,835              | \$46,175             |
| Interest-bearing deposits in banks   | 306,265               | 801,603              |
| Total cash and cash equivalents  | 364,100               | 847,778              |
| Investment securities:   |                       |                      |
| Available for sale, at fair value  | 987,345               | 1,115,627            |
| Held to maturity (fair value of \$115,529 and \$107,921 as of September 30, 2014 and December 31, 2013, respectively)  | 113,751               | 107,312              |
| Other investments  | 194,314               | 128,063              |
| Total investment securities  | 1,295,410             | 1,351,002            |
| Loans held for sale (includes \$768,909 and \$672,371 carried at fair value as of September 30, 2014 and December 31, 2013, respectively)  | 871,736               | 791,382              |
| Loans and leases held for investment:  |                       |                      |
| Loans and leases held for investment, net of unearned income   | 16,579,951            | 13,252,724           |
| Allowance for loan and lease losses  | (57,245               | ) (63,690            |
| Total loans and leases held for investment, net  | 16,522,706            | 13,189,034           |
| Equipment under operating leases, net  | 15,542                | 28,126               |
| Mortgage servicing rights (MSR), net   | 441,243               | 506,680              |
| Deferred income taxes, net   | 3,162                 | 51,375               |
| Premises and equipment, net  | 55,500                | 60,733               |
| Other assets   | 940,943               | 814,874              |
| Total Assets   | \$20,510,342          | \$17,640,984         |
| Liabilities  |                       |                      |
| Deposits:  |                       |                      |
| Noninterest-bearing  | \$1,084,400           | \$1,076,631          |
| Interest-bearing   | 13,389,105            | 12,184,709           |
| Total deposits   | 14,473,505            | 13,261,340           |
| Other borrowings   | 3,977,000             | 2,377,000            |
| Trust preferred securities   | 103,750               | 103,750              |
| Accounts payable and accrued liabilities   | 235,064               | 277,881              |
| Total Liabilities  | 18,789,319            | 16,019,971           |
| Commitments and Contingencies (Note 14)  |                       |                      |
| Shareholders' Equity   |                       |                      |
| Series A 6.75% Non-Cumulative Perpetual Preferred Stock, \$0.01 par value (liquidation preference of \$25,000 per share; 10,000,000 shares authorized; 6,000 issued and outstanding at September 30, 2014 and December 31, 2013) | 150,000               | 150,000              |
| Common Stock, \$0.01 par value (500,000,000 shares authorized; 122,994,480 and 122,626,315 issued and outstanding at September 30, 2014 and December 31, 2013, respectively)   | 1,230                 | 1,226                |

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|  |              |              |
|--|--------------|--------------|
| Additional paid-in capital                           | 840,667      | 832,351      |
| Retained earnings                                    | 780,234      | 690,051      |
| Accumulated other comprehensive income (loss) (AOCI) | (51,108 )    | (52,615 )    |
| Total Shareholders' Equity                           | 1,721,023    | 1,621,013    |
| Total Liabilities and Shareholders' Equity           | \$20,510,342 | \$17,640,984 |

See notes to unaudited condensed consolidated financial statements.

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EverBank Financial Corp and Subsidiaries  
Condensed Consolidated Statements of Income (unaudited)  
(Dollars in thousands, except per share data)

|   | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |           |
|---|-------------------------------------|-----------|------------------------------------|-----------|
|   | 2014                                | 2013      | 2014                               | 2013      |
| Interest Income   |                                     |           |                                    |           |
| Interest and fees on loans and leases                         | \$180,913                           | \$170,110 | \$509,708                          | \$516,619 |
| Interest and dividends on investment securities               | 9,627                               | 13,376    | 29,276                             | 44,439    |
| Other interest income   | 116                                 | 493       | 388                                | 1,108     |
| Total Interest Income   | 190,656                             | 183,979   | 539,372                            | 562,166   |
| Interest Expense  |                                     |           |                                    |           |
| Deposits  | 26,755                              | 24,437    | 72,804                             | 77,827    |
| Other borrowings  | 17,565                              | 20,686    | 49,197                             | 60,450    |
| Total Interest Expense  | 44,320                              | 45,123    | 122,001                            | 138,277   |
| Net Interest Income   | 146,336                             | 138,856   | 417,371                            | 423,889   |
| Provision for Loan and Lease Losses                           | 6,735                               | 3,068     | 15,929                             | 5,016     |
| Net Interest Income after Provision for Loan and Lease Losses | 139,601                             | 135,788   | 401,442                            | 418,873   |
| Noninterest Income  |                                     |           |                                    |           |
| Loan servicing fee income                                     | 35,900                              | 50,713    | 122,934                            | 140,068   |
| Amortization of mortgage servicing rights                     | (19,572)                            | (30,438)  | (59,170)                           | (101,461) |
| Recovery (impairment) of mortgage servicing rights            | 3,071                               | 35,132    | 8,012                              | 80,259    |
| Net loan servicing income                                     | 19,399                              | 55,407    | 71,776                             | 118,866   |
| Gain on sale of loans   | 47,920                              | 51,397    | 129,474                            | 209,545   |
| Loan production revenue                                       | 5,783                               | 10,514    | 15,709                             | 30,066    |
| Deposit fee income  | 3,828                               | 4,952     | 11,696                             | 15,167    |
| Other lease income  | 3,910                               | 6,506     | 12,621                             | 19,388    |
| Other   | 7,374                               | 14,793    | 20,790                             | 30,650    |
| Total Noninterest Income                                      | 88,214                              | 143,569   | 262,066                            | 423,682   |
| Noninterest Expense   |                                     |           |                                    |           |
| Salaries, commissions and other employee benefits expense     | 90,781                              | 111,144   | 283,734                            | 340,080   |
| Equipment expense   | 16,623                              | 20,609    | 52,616                             | 61,168    |
| Occupancy expense   | 7,209                               | 8,675     | 23,166                             | 23,606    |
| General and administrative expense                            | 43,140                              | 85,268    | 126,769                            | 226,198   |
| Total Noninterest Expense                                     | 157,753                             | 225,696   | 486,285                            | 651,052   |
| Income before Provision for Income Taxes                      | 70,062                              | 53,661    | 177,223                            | 191,503   |
| Provision for Income Taxes                                    | 26,543                              | 20,511    | 67,162                             | 73,214    |
| Net Income  | \$43,519                            | \$33,150  | \$110,061                          | \$118,289 |
| Less: Net Income Allocated to Preferred Stock                 | (2,532)                             | (2,532)   | (7,594)                            | (7,594)   |
| Net Income Allocated to Common Shareholders                   | \$40,987                            | \$30,618  | \$102,467                          | \$110,695 |
| Basic Earnings Per Common Share                               | \$0.33                              | \$0.25    | \$0.83                             | \$0.91    |
| Diluted Earnings Per Common Share                             | \$0.33                              | \$0.25    | \$0.82                             | \$0.89    |
| Dividends Declared Per Common Share                           | \$0.04                              | \$0.03    | \$0.10                             | \$0.07    |

See notes to unaudited condensed consolidated financial statements.

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EverBank Financial Corp and Subsidiaries

Condensed Consolidated Statements of Comprehensive Income (unaudited)

(Dollars in thousands)

|  | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |           |
|--|-------------------------------------|-----------|------------------------------------|-----------|
|  | 2014                                | 2013      | 2014                               | 2013      |
| Net Income   | \$43,519                            | \$33,150  | \$110,061                          | \$118,289 |
| Unrealized Gains (Losses) on Debt Securities                                 |                                     |           |                                    |           |
| Reclassification of unrealized gains to noninterest income                   | —                                   | —         | (1,250 )                           | —         |
| Unrealized gains (losses) due to changes in fair value                       | (2,134 )                            | 2,042     | (4,731 )                           | (20,755 ) |
| Other-than-temporary impairment (OTTI) (noncredit portion), net of accretion | —                                   | —         | 685                                | —         |
| Tax effect   | 810                                 | (776 )    | 2,013                              | 7,892     |
| Change in unrealized gains (losses) on debt securities                       | (1,324 )                            | 1,266     | (3,283 )                           | (12,863 ) |
| Interest Rate Swaps  |                                     |           |                                    |           |
| Net unrealized gains (losses) due to changes in fair value                   | 1,932                               | (1,642 )  | (5,543 )                           | 20,124    |
| Reclassification of net unrealized losses <sup>(1)</sup>                     | 4,763                               | 37,523    | 13,269                             | 48,891    |
| Tax effect   | (2,544 )                            | (13,636 ) | (2,936 )                           | (26,247 ) |
| Change in interest rate swaps  | 4,151                               | 22,245    | 4,790                              | 42,768    |
| Other Comprehensive Income (Loss)  | 2,827                               | 23,511    | 1,507                              | 29,905    |
| Comprehensive Income (Loss)  | \$46,346                            | \$56,661  | \$111,568                          | \$148,194 |

Reclassification of net unrealized losses includes \$31,036 recorded to other noninterest income for the three and nine months ended September 30, 2013. Included in interest expense is \$4,763 and \$6,487 for the three months ended September 30, 2014 and 2013, respectively, and \$13,269 and \$17,855 for the nine months ended September 30, 2014 and 2013, respectively.

See notes to unaudited condensed consolidated financial statements.

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EverBank Financial Corp and Subsidiaries

Condensed Consolidated Statements of Shareholders' Equity (unaudited)

(Dollars in thousands)

|  | Shareholders' Equity |                 |                                  |                      |             | Accumulated<br>Other<br>Comprehensive<br>Income (Loss),<br>Net of Tax | Total Equity |
|--|----------------------|-----------------|----------------------------------|----------------------|-------------|---|--------------|
|  | Preferred<br>Stock   | Common<br>Stock | Additional<br>Paid-In<br>Capital | Retained<br>Earnings |             |   |              |
| Balance, January 1, 2014                           | \$ 150,000           | \$ 1,226        | \$ 832,351                       | \$ 690,051           | \$(52,615 ) | \$ 1,621,013  |              |
| Net income   | —                    | —               | —                                | 110,061              | —           | 110,061   |              |
| Other comprehensive income (loss)                  | —                    | —               | —                                | —                    | 1,507       | 1,507   |              |
| Issuance of common stock                           | —                    | 4               | 1,727                            | —                    | —           | 1,731   |              |
| Share-based grants (including income tax benefits) | —                    | —               | 6,589                            | —                    | —           | 6,589   |              |
| Cash dividends on common stock                     | —                    | —               | —                                | (12,284 )            | —           | (12,284 )   |              |
| Cash dividends on preferred stock                  | —                    | —               | —                                | (7,594 )             | —           | (7,594 )  |              |
| Balance, September 30, 2014                        | \$ 150,000           | \$ 1,230        | \$ 840,667                       | \$ 780,234           | \$(51,108 ) | \$ 1,721,023  |              |
| Balance, January 1, 2013                           | \$ 150,000           | \$ 1,210        | \$ 811,085                       | \$ 575,665           | \$(86,784 ) | \$ 1,451,176  |              |
| Net income   | —                    | —               | —                                | 118,289              | —           | 118,289   |              |
| Other comprehensive income (loss)                  | —                    | —               | —                                | —                    | 29,905      | 29,905  |              |
| Issuance of common stock                           | —                    | 15              | 12,155                           | —                    | —           | 12,170  |              |
| Share-based grants (including income tax benefits) | —                    | —               | 7,518                            | —                    | —           | 7,518   |              |
| Cash dividends on common stock                     | —                    | —               | —                                | (8,551 )             | —           | (8,551 )  |              |
| Cash dividends on preferred stock                  | —                    | —               | —                                | (7,594 )             | —           | (7,594 )  |              |
| Balance, September 30, 2013                        | \$ 150,000           | \$ 1,225        | \$ 830,758                       | \$ 677,809           | \$(56,879 ) | \$ 1,602,913  |              |

See notes to unaudited condensed consolidated financial statements.

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EverBank Financial Corp and Subsidiaries  
Condensed Consolidated Statements of Cash Flows (unaudited)  
(Dollars in thousands)

|   | Nine Months Ended<br>September 30, |            |
|---|------------------------------------|------------|
|   | 2014                               | 2013       |
| Operating Activities:   |                                    |            |
| Net income  | \$ 110,061                         | \$ 118,289 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |                                    |            |
| Amortization of premiums and deferred origination costs                                     | 26,313                             | 30,441     |
| Depreciation and amortization of tangible and intangible assets                             | 24,405                             | 30,092     |
| Reclassification of net loss on settlement of interest rate swaps                           | 13,269                             | 48,891     |
| Amortization and impairment of mortgage servicing rights, net of recoveries                 | 51,158                             | 21,202     |
| Deferred income taxes (benefit)   | 47,276                             | 60,269     |
| Provision for loan and lease losses   | 15,929                             | 5,016      |
| Share-based compensation expense  | 5,334                              | 3,953      |
| Gain on extinguishment of debt  | —                                  | (36,031 )  |
| Payments for settlement of forward interest rate swaps                                      | (32,445 )                          | (41,829 )  |
| Other operating activities  | 98                                 | 721        |
| Changes in operating assets and liabilities:  |                                    |            |
| Loans held for sale, including proceeds from sales and repayments                           | (83,475 )                          | 353,529    |
| Other assets  | 184,188                            | 123,711    |
| Accounts payable and accrued liabilities  | 17                                 | 69,799     |
| Net cash provided by (used in) operating activities   | 362,128                            | 788,053    |
| Investing Activities:   |                                    |            |
| Investment securities available for sale:   |                                    |            |
| Purchases   | (125,387 )                         | (195,566 ) |
| Proceeds from sales   | 3,875                              | 159,043    |
| Proceeds from prepayments and maturities  | 241,018                            | 424,435    |
| Investment securities held to maturity:   |                                    |            |
| Purchases   | (19,997 )                          | (30,532 )  |
| Proceeds from prepayments and maturities  | 12,524                             | 64,113     |
| Purchases of other investments  | (384,527 )                         | (61,550 )  |
| Proceeds from sales of other investments  | 318,277                            | 113,272    |
| Net change in loans and leases held for investment  | (3,859,849 )                       | (23,177 )  |
| Purchases of premises and equipment, including equipment under operating leases             | (20,255 )                          | (16,292 )  |
| Purchases of mortgage servicing assets  | (1,082 )                           | (73,580 )  |
| Proceeds related to sale or settlement of other real estate owned                           | 21,778                             | 30,442     |
| Proceeds from insured foreclosure claims  | 131,373                            | 235,296    |
| Proceeds from sale of mortgage servicing rights   | 37,738                             | —          |
| Other investing activities  | 865                                | 5,835      |
| Net cash provided by (used in) investing activities   | (3,643,649 )                       | 631,739    |
| Financing Activities:   |                                    |            |
| Net increase (decrease) in nonmaturity deposits   | (30,001 )                          | 942,027    |
| Net increase (decrease) in time deposits  | 1,244,736                          | (455,970 ) |
| Net change in repurchase agreements   | —                                  | (142,322 ) |
| Net change in short-term Federal Home Loan Bank (FHLB) advances                             | 1,425,000                          | (600,500 ) |
| Proceeds from long-term FHLB advances   | 250,000                            | 325,000    |
| Repayments of long-term FHLB advances, including early extinguishment                       | (75,000 )                          | (112,158 ) |

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|   |            |             |
|---|------------|-------------|
| Early extinguishment of long-term debt              | —          | (733,969 )  |
| Proceeds from issuance of common stock              | 1,731      | 12,170      |
| Other financing activities                          | (18,623 )  | (10,049 )   |
| Net cash provided by (used in) financing activities | 2,797,843  | (775,771 )  |
| Net change in cash and cash equivalents             | (483,678 ) | 644,021     |
| Cash and cash equivalents at beginning of period    | 847,778    | 443,914     |
| Cash and cash equivalents at end of period          | \$364,100  | \$1,087,935 |

See Note 1 for disclosures related to supplemental noncash information.

See notes to unaudited condensed consolidated financial statements.

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EverBank Financial Corp and Subsidiaries

Notes to Condensed Consolidated Financial Statements (unaudited)

(Dollars in thousands, except per share data)

1. Organization and Basis of Presentation

a) Organization — EverBank Financial Corp (the Company) is a savings and loan holding company with two direct operating subsidiaries, EverBank (EB) and EverBank Funding, LLC (EBF). EB is a federally chartered thrift institution with its home office located in Jacksonville, Florida. EverBank's direct banking services are offered nationwide. In addition, EB operates financial centers in Florida and commercial and consumer lending centers across the United States. EB (a) accepts deposits from the general public; (b) originates, purchases, services, sells and securitizes residential real estate mortgage loans, commercial real estate loans and commercial loans and leases; (c) originates consumer and home equity loans; and (d) offers full-service securities brokerage and investment advisory services.

EB's subsidiaries are:

- AMC Holding, Inc., the parent of CustomerOne Financial Network, Inc.;
- Tygris Commercial Finance Group, Inc. (Tygris), the parent of EverBank Commercial Finance, Inc.;
- EverInsurance, Inc.;
- Elite Lender Services, Inc.;
- EverBank Wealth Management, Inc.; and
- Business Property Lending, Inc.

On February 14, 2013, the Company formed EverBank Funding, LLC, a Delaware limited liability company, to facilitate the pooling and securitization of mortgage loans for issuance into the secondary market.

b) Basis of Presentation — The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all information or footnotes necessary for a complete presentation of financial position, results of operations, comprehensive income, and cash flows in conformity with generally accepted accounting principles. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with the audited consolidated financial statements and accompanying notes to the financial statements reported in the Current Report on Form 8-K filed with the Securities and Exchange Commission on July 30, 2014, which represents the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2013 the (Form 10-K) amended for the change in reportable business segments described further in Note 16 and the Form 10-K. Operating results for the interim periods disclosed herein are not necessarily indicative of the results that may be expected for the year ending December 31, 2014. The accompanying unaudited condensed consolidated financial statements include the accounts of the Company and its majority-owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation. The results of operations for acquired companies are included from their respective dates of acquisition. In management's opinion, all adjustments (which include normal recurring adjustments) necessary to present fairly the financial position, results of operations, comprehensive income, and changes in cash flows have been made.

GAAP requires management to make estimates that affect the reported amounts of assets and liabilities and disclosure of contingencies in the condensed consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. Estimates by their nature are based on judgment and available information. Material estimates relate to the Company's allowance for loan and lease losses, loans and leases acquired with evidence of credit deterioration, repurchase obligations, contingent liabilities, and the fair values of investment securities, loans held for sale, MSR and derivative instruments. Because of the inherent uncertainties associated with any estimation process and future changes in market and economic conditions, it is possible that actual results could differ significantly from those estimates.

c) Supplemental Cash Flow Information - Noncash investing activities are presented in the following table:

|   | Nine Months Ended<br>September 30, |           |
|---|------------------------------------|-----------|
|   | 2014                               | 2013      |
| Supplemental Schedules of Noncash Activities:               |                                    |           |
| Loans transferred to foreclosure claims                     | \$431,488                          | \$498,638 |
| Loans transferred from held for sale to held for investment | 231,434                            | 819,250   |
| Loans transferred from held for investment to held for sale | 1,644,258                          | 454,310   |

## 2. Recent Accounting Pronouncements

**Classification of Certain Government-Guaranteed Mortgage Loans upon Foreclosure** — In August 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-14, Troubled Debt Restructurings by Creditors (Subtopic 310-40): Classification of Certain Government-Guaranteed Mortgage Loans upon Foreclosure, which will eliminate diversity in practice relating to how creditors classify government-guaranteed mortgage loans, including Federal Housing Administration (FHA) or the Department of Veterans Affairs (VA) guaranteed loans, upon foreclosure. Under ASU 2014-14 a mortgage must be derecognized and a separate other receivable recognized upon foreclosure when the loan possesses a non-separable government guarantee that the creditor has both the intent and ability to exercise and for which any amount of the claim determined on the basis of the fair value of the real estate is fixed. Other receivables recognized under this guidance are to be measured based on the amount of the principal and interest expected to be recovered from the guarantor. ASU 2014-14 allows for a modified retrospective or prospective adoption in conjunction with ASU 2014-04 and is effective for annual reporting periods beginning on or after December 15, 2014, and interim periods within those annual periods with early adoption permitted. The Company is currently evaluating which method will be employed and the final impact of the standard, however ASU 2014-14 is not expected to have a material impact on the Company's consolidated financial statements or results of operations.

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Repurchase-to-Maturity Transactions — In June 2014, the FASB issued ASU 2014-11, Transfers and Servicing (Topic 860) - Repurchase-to-Maturity Transactions, Repurchase Financings and Disclosures, which changes the accounting for repurchase-to-maturity transactions. Repurchase-to-maturity transactions represent repurchase agreements where the maturity of the security transferred as collateral matches the maturity of the repurchase agreement. Under ASU 2014-11, repurchase-to-maturity transactions will be accounted for as secured borrowings similar to other repurchase agreements. ASU 2014-11 also modifies the accounting for repurchase financings which represent the concurrent transfer of a financial asset and the execution of a repurchase agreement with the same counterparty. Under ASU 2014-11, the transfer and repurchase agreement are accounted for separately with the repurchase agreement accounted for as a secured borrowing. ASU 2014-11 is effective for annual reporting periods beginning on or after December 15, 2014, and interim periods within those annual periods with early adoption permitted. Upon adoption, the accounting for all outstanding repurchase-to-maturity and repurchase financing transactions is to be adjusted through a cumulative-effect adjustment to retained earnings. The Company is currently evaluating the pending adoption of ASU 2014-11 and its impact on its consolidated financial statements.

Revenue from Contracts with Customers — In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (Subtopic 606), which supersedes the guidance in former ASC (Accounting Standards Codification) 605, Revenue Recognition. ASU 2014-09 clarifies the principles for recognizing revenue in order to improve comparability of revenue recognition practices across entities and industries with certain scope exceptions including financial instruments, leases and guarantees. The core principle of ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods and services to customers in an amount that reflects the consideration to which the entity expects to be entitled to in exchange for those goods and services. To satisfy this objective, ASU 2014-09 provides guidance intended to assist in the identification of contracts with customers and separate performance obligations within those contracts, the determination and allocation of the transaction price to those identified performance obligations and the recognition of revenue when a performance obligation has been satisfied. ASU 2014-09 also implements enhanced disclosures regarding the nature, amount, timing, and uncertainty of revenues and cash flows from contracts with customers. ASU 2014-09 is effective for annual reporting periods beginning on or after December 15, 2016, and interim periods within those annual periods with early adoption prohibited. Upon adoption, ASU 2014-09 provides for transition through either a full retrospective approach requiring the restatement of all presented prior periods or a modified retrospective approach which allows for the new recognition standard to be applied to only those contracts that are not completed at the date of transition. If the modified retrospective approach is adopted, a cumulative-effect adjustment to retained earnings is performed with additional disclosures required including the amount by which each line item is affected by the transition as compared to the guidance in effect before adoption and an explanation of the reasons for significant changes in these amounts. The Company is currently evaluating the pending adoption of ASU 2014-09 and its impact on its consolidated financial statements and has not yet identified which transition method will be applied upon adoption.

Presentation of Residential Mortgage Loans Upon Foreclosure — In January 2014, the FASB issued ASU 2014-04, Receivables- Troubled Debt Restructurings by Creditors (Subtopic 310-40), which will eliminate diversity in practice regarding the timing of derecognition for residential mortgage loans when a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan. Under ASU 2014-04, physical possession of residential real estate property is achieved when either the creditor obtains legal title to the residential real estate property upon completion of a foreclosure or the borrower conveys all interest in the residential real estate property through completion of a deed in lieu of foreclosure in order to satisfy that loan. Once physical possession has been achieved, the loan is derecognized and the property recorded within other assets at the lower of cost or fair value (less estimated costs to sell). In addition, the guidance requires both interim and annual disclosure of both the amount of foreclosed residential real estate property held by the creditor and the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure. ASU 2014-04 is effective for annual reporting periods beginning on or after December 15, 2014, and interim periods within those annual periods. Upon adoption, ASU 2014-04 provides for transition through either a modified retrospective or prospective adoption. If the modified retrospective approach is adopted, a cumulative-effect adjustment to retained earnings is performed in adjusting mortgage loans and foreclosed real estate appropriately for any properties existing

at the beginning of the annual period for which the amendments are effective. Prospective adoption represents the adoption of the proposed guidance for any properties covered under the guidance subsequent to adoption. The Company is currently evaluating which method will be employed and the final impact of the standard, however ASU 2014-04 is not expected to have a material impact on the Company's consolidated financial statements or results of operations.

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## 3. Investment Securities

The amortized cost and fair value of investment securities with gross unrealized gains and losses were as follows as of September 30, 2014 and December 31, 2013:

|  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair Value  | Carrying<br>Amount |
|--|-------------------|------------------------------|-------------------------------|-------------|--------------------|
| September 30, 2014   |                   |                              |                               |             |                    |
| Available for sale:  |                   |                              |                               |             |                    |
| Residential collateralized mortgage obligations (CMO) securities - nonagency | \$979,256         | \$9,954                      | \$4,030                       | \$985,180   | \$985,180          |
| Asset-backed securities (ABS)  | 1,847             | —                            | 284                           | 1,563       | 1,563              |
| Other  | 282               | 320                          | —                             | 602         | 602                |
| Total available for sale securities  | \$981,385         | \$10,274                     | \$4,314                       | \$987,345   | \$987,345          |
| Held to maturity:  |                   |                              |                               |             |                    |
| Residential CMO securities - agency  | \$31,530          | \$878                        | \$—                           | \$32,408    | \$31,530           |
| Residential mortgage-backed securities (MBS) - agency                        | 82,221            | 1,458                        | 558                           | 83,121      | 82,221             |
| Total held to maturity securities  | \$113,751         | \$2,336                      | \$558                         | \$115,529   | \$113,751          |
| December 31, 2013  |                   |                              |                               |             |                    |
| Available for sale:  |                   |                              |                               |             |                    |
| Residential CMO securities - nonagency                                       | \$1,097,293       | \$15,253                     | \$3,275                       | \$1,109,271 | \$1,109,271        |
| Asset-backed securities  | 4,144             | —                            | 1,058                         | 3,086       | 3,086              |
| Other  | 2,933             | 337                          | —                             | 3,270       | 3,270              |
| Total available for sale securities  | \$1,104,370       | \$15,590                     | \$4,333                       | \$1,115,627 | \$1,115,627        |
| Held to maturity:  |                   |                              |                               |             |                    |
| Residential CMO securities - agency  | \$41,347          | \$1,408                      | \$5                           | \$42,750    | \$41,347           |
| Residential MBS - agency   | 65,965            | 754                          | 1,548                         | 65,171      | 65,965             |
| Total held to maturity securities  | \$107,312         | \$2,162                      | \$1,553                       | \$107,921   | \$107,312          |

At September 30, 2014 and December 31, 2013, investment securities with a carrying value of \$172,301 and \$181,836, respectively, were pledged to secure other borrowings, securities sold under agreements to repurchase, and for other purposes as required or permitted by law.

For the three months ended September 30, 2014, there were no gross gains or gross losses realized on available for sale investments. For the nine months ended September 30, 2014, gross gains of \$1,250 were realized on available for sale investments with no gross losses having been realized. For the three and nine months ended September 30, 2013, gross gains of \$4,225 were realized on available for sale investments with no gross losses having been realized. The cost of investments sold is calculated using the specific identification method.

The gross unrealized losses and fair value of the Company's investments with unrealized losses, aggregated by investment category and the length of time individual securities have been in a continuous unrealized loss position, at September 30, 2014 and December 31, 2013 are as follows:

|  | Less Than 12 Months |                      | 12 Months or Greater |                      | Total      |                      |
|--|---------------------|----------------------|----------------------|----------------------|------------|----------------------|
|  | Fair Value          | Unrealized<br>Losses | Fair Value           | Unrealized<br>Losses | Fair Value | Unrealized<br>Losses |
| September 30, 2014                     |                     |                      |                      |                      |            |                      |
| Debt securities:                       |                     |                      |                      |                      |            |                      |
| Residential CMO securities - nonagency | \$334,163           | \$2,629              | \$71,318             | \$1,401              | \$405,481  | \$4,030              |
| Residential MBS - agency               | 20,543              | 157                  | 12,111               | 401                  | 32,654     | 558                  |
| Asset-backed securities                | —                   | —                    | 1,563                | 284                  | 1,563      | 284                  |
| Total debt securities                  | \$354,706           | \$2,786              | \$84,992             | \$2,086              | \$439,698  | \$4,872              |
| December 31, 2013                      |                     |                      |                      |                      |            |                      |

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Debt securities:

|  |            |          |           |          |            |          |
|--|------------|----------|-----------|----------|------------|----------|
| Residential CMO securities - nonagency | \$ 169,829 | \$ 3,012 | \$ 10,932 | \$ 263   | \$ 180,761 | \$ 3,275 |
| Residential CMO securities - agency    | 887        | 5        | —         | —        | 887        | 5        |
| Residential MBS - agency               | 54,355     | 1,548    | —         | —        | 54,355     | 1,548    |
| Asset-backed securities                | —          | —        | 3,086     | 1,058    | 3,086      | 1,058    |
| Total debt securities                  | \$ 225,071 | \$ 4,565 | \$ 14,018 | \$ 1,321 | \$ 239,089 | \$ 5,886 |

The Company had unrealized losses at September 30, 2014 and December 31, 2013 on residential CMO securities, residential agency MBS, and ABS. These unrealized losses are primarily attributable to weak market conditions.

Based on the nature of the impairment,

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these unrealized losses are considered temporary. The Company does not intend to sell nor is it more likely than not that it will be required to sell these investments before their anticipated recovery.

At September 30, 2014, the Company had 54 debt securities in an unrealized loss position. A total of 39 were in an unrealized loss position for less than 12 months. These 39 securities consisted of 34 residential nonagency CMO securities and five residential agency MBS. The remaining 15 debt securities were in an unrealized loss position for 12 months or longer. These 15 securities consisted of eight residential nonagency CMO securities, four residential agency MBS and three ABS. Of the \$4,872 in unrealized losses, \$3,969 relate to debt securities that are rated investment grade with the remainder representing securities for which the Company believes it has both the intent and ability to hold to recovery.

At December 31, 2013, the Company had 36 debt securities in an unrealized loss position. A total of 29 were in an unrealized loss position for less than 12 months. These 29 securities consisted of 14 residential nonagency CMO securities, one residential agency CMO security and 14 residential agency MBS. The remaining seven debt securities were in an unrealized loss position for 12 months or longer. These seven securities consisted of three ABS and four residential nonagency CMO securities. Of the \$5,886 in unrealized losses, \$4,659 relate to debt securities that are rated investment grade with the remainder representing securities for which the Company believes it has both the intent and ability to hold to recovery.

When certain triggers indicate the likelihood of an other-than-temporary-impairment (OTTI) or the qualitative evaluation performed cannot support the expectation of recovering the entire amortized cost basis of an investment, the Company performs cash flow analyses that project prepayments, default rates and loss severities on the collateral supporting each security. If the net present value of the investment is less than the amortized cost, the difference is recognized in earnings as a credit-related impairment, while the remaining difference between the fair value and the amortized cost is recognized in AOCI.

For the three months ended September 30, 2014 no OTTI was recognized. For the nine months ended September 30, 2014, the Company recognized non-credit OTTI in earnings of \$685 on available for sale residential nonagency CMO securities with no OTTI recognized on held to maturity securities. These OTTI losses represented additional declines in fair value on securities originally OTTI at December 31, 2013 as a result of regulatory changes created by the Volcker rule, which classifies these investments as covered funds that cannot be held by an insured depository institution resulting in the inability to hold these investments to recovery. There were no OTTI losses recognized on available for sale or held to maturity securities during the three and nine months ended September 30, 2013.

During the three and nine months ended September 30, 2014 and 2013, interest and dividend income on investment securities was comprised of the following:

|  | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |          |
|--|-------------------------------------|----------|------------------------------------|----------|
|  | 2014                                | 2013     | 2014                               | 2013     |
| Interest income on available for sale securities | \$7,243                             | \$11,816 | \$24,020                           | \$40,100 |
| Interest income on held to maturity securities   | 837                                 | 635      | 2,473                              | 1,917    |
| Other interest and dividend income               | 1,547                               | 925      | 2,783                              | 2,422    |
|  | \$9,627                             | \$13,376 | \$29,276                           | \$44,439 |

All investment interest income recognized by the Company during the three and nine months ended September 30, 2014 and 2013 was fully taxable.

4. Loans Held for Sale

Loans held for sale as of September 30, 2014 and December 31, 2013, consist of the following:

|   | September 30,<br>2014 | December 31,<br>2013 |
|---|-----------------------|----------------------|
| Mortgage warehouse (carried at fair value)      | \$468,335             | \$613,459            |
| Other residential (carried at fair value)       | 300,574               | 58,912               |
| Total loans held for sale carried at fair value | 768,909               | 672,371              |
| Government insured pool buyouts                 | 88,607                | 53,823               |
| Other residential                               | 14,220                | 8,939                |

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|  |           |           |
|--|-----------|-----------|
| Commercial and commercial real estate                        | —         | 56,249    |
| Total loans held for sale carried at lower of cost or market | 102,827   | 119,011   |
| Total loans held for sale                                    | \$871,736 | \$791,382 |

The Company typically transfers originated or acquired residential mortgage loans to various financial institutions, government agencies, or government-sponsored enterprises. In addition, the Company enters into loan securitization transactions related to certain conforming residential mortgage loans. In connection with the conforming loan transactions, loans are converted into mortgage-backed securities issued primarily by the Federal Home Loan Mortgage Corporation (FHLMC), the Federal National Mortgage Association (FNMA) and the Government National Mortgage Association (GNMA), and are subsequently sold to third party investors. Typically, the Company accounts for these transfers as sales and either retains or releases the right to service the loans. For non-conforming transactions, the Company sells whole loans outright to qualified institutional buyers and retains the related servicing rights. The Company has elected the fair value option of accounting under GAAP for certain residential mortgage loans originated within the mortgage warehouse. Electing to use the fair value option of accounting allows a better offset of the changes in the fair values of the loans and the derivative instruments used to economically hedge them without the burden of complying with the requirements for hedge accounting. These loans are initially recorded and carried at fair value, with changes in fair value recognized in gain on sale of loans. Loan origination fees are recorded when earned, and related costs are recognized when incurred.

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Other residential loans held for sale carried at fair value represent fixed rate, preferred jumbo residential mortgage loans that the Company originated with the intent to market and sell in the secondary market either through third party sales or securitizations. The Company has elected the fair value option for these loans to provide a better offset of the changes in the fair values of the loans and the derivative instruments used to economically hedge them without the burden of complying with the requirements for hedge accounting.

Other residential loans held for sale that are carried at lower of cost or market value represent loans acquired or originated by the Company with the intention to hold these loans for a short duration and subsequently sell in the near term. Commercial and commercial real estate loans held for sale carried at the lower of cost or market represent the portion of certain commercial lines of credit that the Company has the intent to market and sell.

In addition, the Company also may be exposed to limited liability related to recourse agreements and repurchase agreements made to its issuers and purchasers, which are included in commitments and contingencies in Note 14.

Commitments and contingencies include amounts related to loans sold that the Company may be required to repurchase, or otherwise indemnify or reimburse the investor or insurer for losses incurred, due to material breach of contractual representations and warranties. Refer to Note 14 for the maximum exposure to loss for material breach of contractual representations and warranties.

The following is a summary of cash flows related to transfers accounted for as sales for the three and nine months ended September 30, 2014 and 2013:

|   | Three Months Ended<br>September 30, |             | Nine Months Ended<br>September 30, |             |
|---|-------------------------------------|-------------|------------------------------------|-------------|
|   | 2014                                | 2013        | 2014                               | 2013        |
| Proceeds received from agency securitizations   | \$1,426,139                         | \$2,251,809 | \$3,638,161                        | \$7,345,260 |
| Proceeds received from nonsecuritizations sales - residential                           | 821,010                             | 902,441     | 1,422,271                          | 1,579,749   |
| Proceeds received from nonsecuritizations sales - commercial and commercial real estate | 15,363                              | —           | 94,617                             | —           |
| Proceeds received from nonsecuritizations sales - equipment financing receivables       | 9,401                               | —           | 13,412                             | —           |
| Proceeds received from nonsecuritizations sales   | \$845,774                           | \$902,441   | \$1,530,300                        | \$1,579,749 |
| Repurchased loans from agency sales or securitizations                                  | \$1,122                             | \$1,858     | 3,666                              | 4,028       |
| Repurchased loans from nonagency sales or securitizations                               | —                                   | 6,927       | 4,078                              | 17,143      |

In connection with these transfers, the Company recorded servicing assets in the amount of \$20,848 and \$42,952 for the three and nine months ended September 30, 2014. All servicing assets are initially recorded at fair value using a Level 3 measurement technique. Refer to Note 7 for information relating to servicing activities and MSR. The gains and losses on the transfers which qualified as sales are recorded on the consolidated statements of income in gain on sale of loans, which includes the gain or loss on sale, change in fair value related to our fair value option loans, and the offsetting hedging positions.

The Company periodically transfers conforming residential GNMA mortgages in exchange for mortgage-backed securities. As of September 30, 2014 and December 31, 2013, the Company retained \$86,650 and \$50,534, respectively, of these securities backed by the transferred loans and maintained effective control over these pools of transferred assets. Accordingly, the Company did not record these transfers as sales. These transferred assets were recorded in the condensed consolidated balance sheets as loans held for sale. The remaining securities were sold to unrelated third parties and were recorded as sales.

During the three and nine months ended September 30, 2014, the Company transferred \$192,649 and \$231,434 of both residential mortgage loans and government insured loans from loans held for sale to loans held for investment at lower of cost or market as the Company no longer has the intention to sell these loans to a third party. During the three and nine months ended September 30, 2013, the Company transferred \$73,988 and \$819,250 in residential mortgage

loans held for sale to loans held for investment at lower of cost or market. These transfers occurred as the Company changed its intent to hold these loans for the foreseeable future. In 2013 a majority of the loans transferred were originated residential preferred jumbo adjustable rate mortgages (ARM) which were originally intended to be sold in the secondary market at the time of origination, but as a result of changing economic conditions and the Company's capacity and desire to hold these loans on the balance sheet, the Company changed its intentions and now plans to hold these loans for the foreseeable future and thus transferred these loans to the held for investment portfolio. For those preferred jumbo ARM loans originated after June 2013, the Company has the intent and ability to hold these loans for the foreseeable future and thus preferred jumbo ARM loan originations are originated into the held for investment portfolio.

During the three and nine months ended September 30, 2014, the Company transferred \$208,318 and \$1,644,258 of loans from held for investment to held for sale at lower of cost or market. Of transfers in the three months ended September 30, 2014, \$159,243 were government insured pool buyouts initially acquired for the held for investment portfolio. These loans were transferred to held for sale as they re-performed and were eligible to be re-securitized into GNMA securities. Of the transfers in the first nine months ended September 30, 2014 the Company transferred \$401,499 of re-performing government insured loans that were eligible to be re-securitized, interest only loans of \$343,542 and troubled debt restructuring and non-performing loans of \$79,075 were transferred and sold. These interest only and troubled debt restructuring loans were selected for sale due to the increased Federal Deposit Insurance Corporation (FDIC) assessments associated with carrying mortgages deemed "non-traditional mortgages" and non-performing assets. During the same period the Company transferred \$762,433 of longer duration preferred ARMs due to the decrease in balance sheet capacity as a result of third party loan acquisitions of \$2,475,479 of shorter duration GNMA pool buyouts and other residential mortgage loan purchases. In addition, during the first nine months ended September 30, 2014 the Company transferred and sold \$44,438 of commercial loans to help reduce its concentration in a certain segment of its commercial real estate portfolio. The Company also transferred and sold \$13,271 of equipment financing receivables during the nine months ended September 30, 2014. During the three and nine months ended September 30, 2013, the Company transferred \$127,674 and \$454,310 of loans held for investment to held for sale at the lower of cost or market. The majority of these loans were government insured pool buyouts

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initially acquired for the held for investment portfolio. These loans were transferred to held for sale as they re-performed and were eligible to be re-securitized into GNMA securities.

5. Loans and Leases Held for Investment, Net

Loans and leases held for investment as of September 30, 2014 and December 31, 2013 were comprised of the following:

|  | September 30,<br>2014 | December 31,<br>2013 |
|--|-----------------------|----------------------|
| Residential mortgages  | \$9,402,082           | \$7,044,743          |
| Commercial and commercial real estate                        | 5,192,970             | 4,812,970            |
| Equipment financing receivables                              | 1,839,416             | 1,237,941            |
| Home equity lines  | 139,589               | 151,916              |
| Consumer and credit card                                     | 5,894                 | 5,154                |
| Total loans and leases held for investment, net of discounts | 16,579,951            | 13,252,724           |
| Allowance for loan and lease losses                          | (57,245 )             | (63,690 )            |
| Total loans and leases held for investment, net              | \$16,522,706          | \$13,189,034         |

As of September 30, 2014 and December 31, 2013, the carrying values presented above include net purchased loan and lease discounts and net deferred loan and lease origination costs as follows:

|   | September 30,<br>2014 | December 31,<br>2013 |
|---|-----------------------|----------------------|
| Net purchased loan and lease discounts        | \$54,510              | \$102,416            |
| Net deferred loan and lease origination costs | 84,832                | 54,107               |

During the nine months ended September 30, 2014 the Company's significant purchases included acquisitions of credit impaired residential loans with a recorded investment of \$2,533,686 and equipment financing receivables with a recorded investment of \$216,506. Along with these purchases the Company also purchased into commercial credit facilities with an outstanding commitment of \$105,000 and a net recorded investment of \$66,092 at September 30, 2014.

Please see Note 4 for disclosure of our transfers and sales of financing receivables.

Acquired Credit Impaired (ACI) Loans and Leases — At acquisition, the Company estimates the fair value of acquired loans and leases by segregating the portfolio into pools with similar risk characteristics. Fair value estimates for acquired loans and leases require estimates of the amounts and timing of expected future principal, interest and other cash flows. For each pool, the Company uses certain loan and lease information, including outstanding principal balance, probability of default and the estimated loss in the event of default to estimate the expected future cash flows for each loan and lease pool.

Acquisition date details of loans and leases acquired with evidence of credit deterioration during the nine months ended September 30, 2014 and 2013 are as follows:

|  | September 30,<br>2014 | September 30,<br>2013 |
|--|-----------------------|-----------------------|
| Contractual payments receivable for acquired loans and leases at acquisition | \$4,334,951           | \$345,890             |
| Expected cash flows for acquired loans and leases at acquisition             | 2,689,008             | 193,549               |
| Basis in acquired loans and leases at acquisition                            | 2,533,686             | 179,027               |

Information pertaining to the ACI portfolio as of September 30, 2014 and December 31, 2013 is as follows:

|  | Residential | Commercial<br>and<br>Commercial<br>Real Estate | Total       |
|--|-------------|--|-------------|
| September 30, 2014                                       |             |  |             |
| Carrying value, net of allowance                         | \$2,408,960 | \$231,705                                      | \$2,640,665 |
| Outstanding unpaid principal balance (UPB)               | 2,446,279   | 236,075  | 2,682,354   |
| Allowance for loan and lease losses, beginning of period | 4,925       | 9,834  | 14,759      |

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|   |           |           |           |
|---|-----------|-----------|-----------|
| Allowance for loan and lease losses, end of period<br>December 31, 2013 | 6,202     | 2,887     | 9,089     |
| Carrying value, net of allowance  | \$646,470 | \$331,771 | \$978,241 |
| Outstanding unpaid principal balance                                    | 696,222   | 339,179   | 1,035,401 |
| Allowance for loan and lease losses, beginning of year                  | 5,175     | 16,789    | 21,964    |
| Allowance for loan and lease losses, end of year                        | 4,925     | 9,834     | 14,759    |

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The Company recorded a provision for loan loss of \$427 and a reduction of provision for loan loss of \$2 for the ACI portfolio for the nine months ended September 30, 2014 and 2013, respectively. The adjustments to provision are the result of changes in expected cash flows on ACI loans.

The following is a summary of the accretable yield activity for the ACI loans during the nine months ended September 30, 2014 and 2013:

|  | Residential | Commercial<br>and<br>Commercial<br>Real Estate | Total     |
|--|-------------|--|-----------|
| September 30, 2014   |             |  |           |
| Balance, beginning of period                                   | \$101,183   | \$59,663                                       | \$160,846 |
| Additions  | 155,372     | —  | 155,372   |
| Accretion  | (51,930)    | (14,878)                                       | (66,808)  |
| Reclassifications (from) to accretable yield                   | (9,440)     | 25,879   | 16,439    |
| Transfer from loans held for investment to loans held for sale | (2,522)     | (344)  | (2,866)   |
| Balance, end of period   | \$192,663   | \$70,320                                       | \$262,983 |
| September 30, 2013   |             |  |           |
| Balance, beginning of period                                   | \$111,868   | \$108,540                                      | \$220,408 |
| Additions  | 12,174      | —  | 12,174    |
| Accretion  | (31,906)    | (22,110)                                       | (54,016)  |
| Reclassifications (from) to accretable yield                   | 27,249      | 23,552   | 50,801    |
| Balance, end of period   | \$119,385   | \$109,982                                      | \$229,367 |

Covered Loans and Leases — Covered loans and leases are acquired and recorded at fair value at acquisition, exclusive of the indemnification agreement with former shareholders of Tygris. All loans and leases acquired through the purchase of Tygris are considered covered during the applicable indemnification period. The recorded investment of loans covered under the Tygris indemnification agreement are \$8,300 and \$24,330 at September 30, 2014 and December 31, 2013, respectively. As of September 30, 2014, the Company does not expect to receive cash payments under this indemnification agreement due to the performance of the underlying loans and leases.

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## 6. Allowance for Loan and Lease Losses

Changes in the allowance for loan and lease losses for the three and nine months ended September 30, 2014 and 2013 are as follows:

|  | Residential<br>Mortgages | Commercial<br>and<br>Commercial<br>Real Estate | Equipment<br>Financing<br>Receivables | Home<br>Equity<br>Lines | Consumer<br>and Credit<br>Card | Total     |
|--|--------------------------|--|---------------------------------------|-------------------------|--------------------------------|-----------|
| <b>Three Months Ended September 30, 2014</b> |                          |  |                                       |                         |                                |           |
| Balance, beginning of period                 | \$20,421                 | \$27,943                                       | \$ 5,565                              | \$2,667                 | \$132                          | \$56,728  |
| Transfers to loans held for sale             | —                        | (2,482 )                                       | —                                     | —                       | —                              | (2,482 )  |
| Provision for loan and lease losses          | 5,115                    | (1,659 )                                       | 2,917                                 | 299                     | 63                             | 6,735     |
| Charge-offs                                  | (2,023 )                 | (568 )   | (1,548 )                              | (171 )                  | (28 )                          | (4,338 )  |
| Recoveries                                   | 127                      | 6  | 180                                   | 289                     | —                              | 602       |
| Balance, end of period                       | \$23,640                 | \$23,240                                       | \$ 7,114                              | \$3,084                 | \$167                          | \$57,245  |
| <b>Three Months Ended September 30, 2013</b> |                          |  |                                       |                         |                                |           |
| Balance, beginning of period                 | \$28,685                 | \$36,881                                       | \$ 4,073                              | \$3,688                 | \$142                          | \$73,469  |
| Provision for loan and lease losses          | 1,976                    | 872  | 274                                   | (55 )                   | 1                              | 3,068     |
| Charge-offs                                  | (3,038 )                 | (6,081 )                                       | (746 )                                | (430 )                  | (28 )                          | (10,323 ) |
| Recoveries                                   | 70                       | 488  | 75                                    | 130                     | 14                             | 777       |
| Balance, end of period                       | \$27,693                 | \$32,160                                       | \$ 3,676                              | \$3,333                 | \$129                          | \$66,991  |
| <b>Nine Months Ended September 30, 2014</b>  |                          |  |                                       |                         |                                |           |
| Balance, beginning of period                 | \$26,497                 | \$29,987                                       | \$ 4,273                              | \$2,812                 | \$121                          | \$63,690  |
| Transfers to loans held for sale             | (5,052 )                 | (2,482 )                                       | —                                     | (191 )                  | —                              | (7,722 )  |
| Provision for loan and lease losses          | 8,249                    | 1,015  | 5,950                                 | 609                     | 109                            | 15,929    |
| Charge-offs                                  | (6,998 )                 | (5,287 )                                       | (3,675 )                              | (650 )                  | (63 )                          | (16,673 ) |
| Recoveries                                   | 944                      | 7  | 566                                   | 504                     | —                              | 2,021     |
| Balance, end of period                       | \$23,640                 | \$23,240                                       | \$ 7,114                              | \$3,084                 | \$167                          | \$57,245  |
| <b>Nine Months Ended September 30, 2013</b>  |                          |  |                                       |                         |                                |           |
| Balance, beginning of period                 | \$33,631                 | \$39,863                                       | \$ 3,181                              | \$5,265                 | \$162                          | \$82,102  |
| Provision for loan and lease losses          | 5,142                    | (1,874 )                                       | 2,530                                 | (765 )                  | (17 )                          | 5,016     |
| Charge-offs                                  | (11,378 )                | (10,309 )                                      | (2,442 )                              | (1,546 )                | (65 )                          | (25,740 ) |
| Recoveries                                   | 298                      | 4,480  | 407                                   | 379                     | 49                             | 5,613     |
| Balance, end of period                       | \$27,693                 | \$32,160                                       | \$ 3,676                              | \$3,333                 | \$129                          | \$66,991  |

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The following tables provide a breakdown of the allowance for loan and lease losses and the recorded investment in loans and leases based on the method for determining the allowance as of September 30, 2014 and December 31, 2013:

|   | Individually<br>Evaluated for<br>Impairment | Collectively<br>Evaluated for<br>Impairment | ACI Loans    | Total         |
|---|---|---|--------------|---------------|
| <b>September 30, 2014</b>                                   |   |   |              |               |
| Allowance for Loan and Lease Losses                         |   |   |              |               |
| Residential mortgages                                       | \$ 2,682                                    | \$ 14,756                                   | \$ 6,202     | \$ 23,640     |
| Commercial and commercial real estate                       | 1,440                                       | 18,913                                      | 2,887        | 23,240        |
| Equipment financing receivables                             | —   | 7,114                                       | —            | 7,114         |
| Home equity lines   | —   | 3,084                                       | —            | 3,084         |
| Consumer and credit card                                    | —   | 167   | —            | 167           |
| Total allowance for loan and lease losses                   | \$ 4,122                                    | \$ 44,034                                   | \$ 9,089     | \$ 57,245     |
| Loans and Leases Held for Investment at Recorded Investment |   |   |              |               |
| Residential mortgages                                       | \$ 16,774                                   | \$ 6,970,146                                | \$ 2,415,162 | \$ 9,402,082  |
| Commercial and commercial real estate                       | 56,934                                      | 4,901,444                                   | 234,592      | 5,192,970     |
| Equipment financing receivables                             | —   | 1,839,416                                   | —            | 1,839,416     |
| Home equity lines   | —   | 139,589                                     | —            | 139,589       |
| Consumer and credit card                                    | —   | 5,894                                       | —            | 5,894         |
| Total loans and leases held for investment                  | \$ 73,678                                   | \$ 13,856,489                               | \$ 2,649,754 | \$ 16,579,951 |
| <br>  |   |   |              |               |
|   | Individually<br>Evaluated for<br>Impairment | Collectively<br>Evaluated for<br>Impairment | ACI Loans    | Total         |
| <b>December 31, 2013</b>                                    |   |   |              |               |
| Allowance for Loan and Lease Losses                         |   |   |              |               |
| Residential mortgages                                       | \$ 9,134                                    | \$ 12,438                                   | \$ 4,925     | \$ 26,497     |
| Commercial and commercial real estate                       | 248   | 19,905                                      | 9,834        | 29,987        |
| Equipment financing receivables                             | —   | 4,273                                       | —            | 4,273         |
| Home equity lines   | —   | 2,812                                       | —            | 2,812         |
| Consumer and credit card                                    | —   | 121   | —            | 121           |
| Total allowance for loan and lease losses                   | \$ 9,382                                    | \$ 39,549                                   | \$ 14,759    | \$ 63,690     |
| Loans and Leases Held for Investment at Recorded Investment |   |   |              |               |
| Residential mortgages                                       | \$ 90,472                                   | \$ 6,302,876                                | \$ 651,395   | \$ 7,044,743  |
| Commercial and commercial real estate                       | 22,747                                      | 4,448,618                                   | 341,605      | 4,812,970     |
| Equipment financing receivables                             | —   | 1,237,941                                   | —            | 1,237,941     |
| Home equity lines   | —   | 151,916                                     | —            | 151,916       |
| Consumer and credit card                                    | —   | 5,154                                       | —            | 5,154         |
| Total loans and leases held for investment                  | \$ 113,219                                  | \$ 12,146,505                               | \$ 993,000   | \$ 13,252,724 |

The Company uses a risk grading matrix to monitor credit quality for commercial and commercial real estate loans. Risk grades are continuously monitored and updated by credit administration personnel based on current information and events. The Company monitors the credit quality of all other loan types based on performing status.

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The following tables present the recorded investment for loans and leases by credit quality indicator as of September 30, 2014 and December 31, 2013:

|   | Performing   | Non-performing     |             | Total        |             |
|---|--------------|--------------------|-------------|--------------|-------------|
|   |              | Accrual            | Nonaccrual  |              |             |
| September 30, 2014                                    |              |                    |             |              |             |
| Residential mortgages:                                |              |                    |             |              |             |
| Residential <sup>(1)</sup>                            | \$5,988,260  | \$—                | \$18,727    | \$6,006,987  |             |
| Government insured pool buyouts<br><sup>(2) (3)</sup> | 2,876,267    | 518,828            | —           | 3,395,095    |             |
| Equipment financing receivables                       | 1,830,676    | —                  | 8,740       | 1,839,416    |             |
| Home equity lines                                     | 137,437      | —                  | 2,152       | 139,589      |             |
| Consumer and credit card                              | 5,863        | —                  | 31          | 5,894        |             |
| Total   | \$10,838,503 | \$518,828          | \$29,650    | \$11,386,981 |             |
|   | Pass         | Special<br>Mention | Substandard | Doubtful     | Total       |
| September 30, 2014                                    |              |                    |             |              |             |
| Commercial and commercial real estate:                |              |                    |             |              |             |
| Mortgage warehouse finance                            | \$1,185,591  | \$—                | \$—         | \$—          | \$1,185,591 |
| Lender finance  | 663,464      | 14,936             | —           | —            | 678,400     |
| Other commercial finance                              | 71,204       | —                  | 356         | —            | 71,560      |
| Commercial real estate                                | 3,085,568    | 29,523             | 142,328     | —            | 3,257,419   |
| Total commercial and commercial real estate           | \$5,005,827  | \$44,459           | \$142,684   | \$—          | \$5,192,970 |
|   | Performing   | Non-performing     |             | Total        |             |
|   |              | Accrual            | Nonaccrual  |              |             |
| December 31, 2013                                     |              |                    |             |              |             |
| Residential mortgages:                                |              |                    |             |              |             |
| Residential <sup>(1)</sup>                            | \$5,096,589  | \$—                | \$56,517    | \$5,153,106  |             |
| Government insured pool buyouts<br><sup>(2) (3)</sup> | 1,219,719    | 671,918            | —           | 1,891,637    |             |
| Equipment financing receivables                       | 1,233,414    | —                  | 4,527       | 1,237,941    |             |
| Home equity lines                                     | 148,646      | —                  | 3,270       | 151,916      |             |
| Consumer and credit card                              | 5,117        | —                  | 37          | 5,154        |             |
| Total   | \$7,703,485  | \$671,918          | \$64,351    | \$8,439,754  |             |
|   | Pass         | Special<br>Mention | Substandard | Doubtful     | Total       |
| December 31, 2013                                     |              |                    |             |              |             |
| Commercial and commercial real estate:                |              |                    |             |              |             |
| Mortgage warehouse finance                            | \$944,219    | \$—                | \$—         | \$—          | \$944,219   |
| Lender finance  | 592,621      | —                  | —           | —            | 592,621     |
| Other commercial finance                              | 84,639       | 135                | 1,106       | —            | 85,880      |
| Commercial real estate                                | 2,989,493    | 34,012             | 166,745     | —            | 3,190,250   |
| Total commercial and commercial real estate           | \$4,610,972  | \$34,147           | \$167,851   | \$—          | \$4,812,970 |

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- (1) For the periods ended September 30, 2014 and December 31, 2013, performing residential mortgages included \$6,203 and \$7,879, respectively, of ACI loans greater than 90 days past due and still accruing.
- (2) For the periods ended September 30, 2014 and December 31, 2013, performing government insured pool buyouts included \$2,097,068 and \$350,312, respectively, of ACI loans greater than 90 days past due and still accruing.
- (3) Non-performing government insured pool buyouts represent loans that are 90 days or greater past due but remain on accrual status as the interest earned is insured and thus collectible from the insuring governmental agency.

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The following tables present an aging analysis of the recorded investment for loans and leases by class as of September 30, 2014 and December 31, 2013:

|   | 30-59 Days<br>Past Due | 60-89 Days<br>Past Due | 90 Days and<br>Greater Past<br>Due | Total Past<br>Due | Current      | Total Loans<br>Held for<br>Investment<br>Excluding<br>ACI |
|---|------------------------|------------------------|------------------------------------|-------------------|--------------|---|
| September 30, 2014                                |                        |                        |                                    |                   |              |   |
| Residential mortgages:                            |                        |                        |                                    |                   |              |   |
| Residential                                       | \$8,000                | \$5,285                | \$18,727                           | \$32,012          | \$5,917,475  | \$5,949,487   |
| Government insured pool<br>buyouts <sup>(1)</sup> | 57,667                 | 36,249                 | 518,828                            | 612,744           | 424,689      | 1,037,433   |
| Commercial and commercial<br>real estate:         |                        |                        |                                    |                   |              |   |
| Mortgage warehouse finance                        | —                      | —                      | —                                  | —                 | 1,185,591    | 1,185,591   |
| Lender finance                                    | —                      | —                      | —                                  | —                 | 678,400      | 678,400   |
| Other commercial finance                          | 31                     | —                      | —                                  | 31                | 67,176       | 67,207  |
| Commercial real estate                            | 2,857                  | 530                    | 495                                | 3,882             | 3,023,298    | 3,027,180   |
| Equipment financing<br>receivables                | 10,718                 | 4,253                  | 2,403                              | 17,374            | 1,822,042    | 1,839,416   |
| Home equity lines                                 | 1,388                  | 527                    | 2,152                              | 4,067             | 135,522      | 139,589   |
| Consumer and credit card                          | 7                      | 11                     | 31                                 | 49                | 5,845        | 5,894   |
| Total loans and leases held for<br>investment     | \$80,668               | \$46,855               | \$542,636                          | \$670,159         | \$13,260,038 | \$13,930,197  |
| December 31, 2013                                 |                        |                        |                                    |                   |              |   |
| Residential mortgages:                            |                        |                        |                                    |                   |              |   |
| Residential                                       | \$10,145               | \$4,683                | \$56,517                           | \$71,345          | \$5,011,257  | \$5,082,602   |
| Government insured pool<br>buyouts <sup>(1)</sup> | 90,795                 | 55,666                 | 671,918                            | 818,379           | 492,367      | 1,310,746   |
| Commercial and commercial<br>real estate:         |                        |                        |                                    |                   |              |   |
| Mortgage warehouse finance                        | —                      | —                      | —                                  | —                 | 944,219      | 944,219   |
| Lender finance                                    | —                      | —                      | —                                  | —                 | 592,621      | 592,621   |
| Other commercial finance                          | —                      | 2                      | 1,005                              | 1,007             | 77,059       | 78,066  |
| Commercial real estate                            | 2,909                  | —                      | —                                  | 2,909             | 2,853,550    | 2,856,459   |
| Equipment financing<br>receivables                | 7,277                  | 3,098                  | 1,024                              | 11,399            | 1,226,542    | 1,237,941   |
| Home equity lines                                 | 2,614                  | 396                    | 3,270                              | 6,280             | 145,636      | 151,916   |
| Consumer and credit card                          | 23                     | 12                     | 37                                 | 72                | 5,082        | 5,154   |
| Total loans and leases held for<br>investment     | \$113,763              | \$63,857               | \$733,771                          | \$911,391         | \$11,348,333 | \$12,259,724  |

(1) Government insured pool buyouts remain on accrual status after 90 days as the interest earned is collectible from the insuring governmental agency.

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Impaired Loans — Impaired loans include loans identified as troubled loans as a result of a borrower's financial difficulties and other loans on which the accrual of interest income is suspended. The Company continues to collect payments on certain impaired loan balances on which accrual is suspended.

The following tables present the unpaid principal balance, the recorded investment and the related allowance for impaired loans as of September 30, 2014 and December 31, 2013:

|  | September 30, 2014             |                               |                      | December 31, 2013              |                               |                      |
|--|--------------------------------|-------------------------------|----------------------|--------------------------------|-------------------------------|----------------------|
|  | Unpaid<br>Principal<br>Balance | Recorded<br>Investment<br>(1) | Related<br>Allowance | Unpaid<br>Principal<br>Balance | Recorded<br>Investment<br>(1) | Related<br>Allowance |
| With an allowance recorded:                        |                                |                               |                      |                                |                               |                      |
| Residential mortgages:                             |                                |                               |                      |                                |                               |                      |
| Residential  | \$10,363                       | \$9,863                       | \$2,682              | \$67,663                       | \$64,079                      | \$9,134              |
| Commercial and commercial real estate:             |                                |                               |                      |                                |                               |                      |
| Commercial real estate                             | 17,331                         | 14,003                        | 1,440                | 1,161                          | 1,172                         | 248                  |
| Total impaired loans with an allowance recorded    | \$27,694                       | \$23,866                      | \$4,122              | \$68,824                       | \$65,251                      | \$9,382              |
| Without a related allowance recorded:              |                                |                               |                      |                                |                               |                      |
| Residential mortgages:                             |                                |                               |                      |                                |                               |                      |
| Residential  | \$8,297                        | \$6,911                       |                      | \$34,898                       | \$26,393                      |                      |
| Commercial and commercial real estate:             |                                |                               |                      |                                |                               |                      |
| Commercial real estate                             | 55,347                         | 42,931                        |                      | 23,281                         | 21,575                        |                      |
| Total impaired loans without an allowance recorded | \$63,644                       | \$49,842                      |                      | \$58,179                       | \$47,968                      |                      |

(1) The primary difference between the unpaid principal balance and recorded investment represents charge offs previously taken.

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The following table presents the average investment and interest income recognized on impaired loans for the three and nine months ended September 30, 2014 and 2013:

|  | Three Months Ended September 30,<br>2014 |                                  | 2013                  |                                  |
|--|--|----------------------------------|-----------------------|----------------------------------|
|  | Average<br>Investment                    | Interest<br>Income<br>Recognized | Average<br>Investment | Interest<br>Income<br>Recognized |
| With and without a related allowance recorded: |  |                                  |                       |                                  |
| Residential mortgages:                         |  |                                  |                       |                                  |
| Residential                                    | \$ 16,283                                | \$ 106                           | \$ 93,535             | \$ 667                           |
| Commercial and commercial real estate:         |  |                                  |                       |                                  |
| Commercial                                     | —  | —                                | 3,578                 | —                                |
| Commercial real estate                         | 56,370                                   | 454                              | 79,808                | 300                              |
| Total impaired loans                           | \$ 72,653                                | \$ 560                           | \$ 176,921            | \$ 967                           |
|  | Nine Months Ended September 30,<br>2014  |                                  | 2013                  |                                  |
|  | Average<br>Investment                    | Interest<br>Income<br>Recognized | Average<br>Investment | Interest<br>Income<br>Recognized |
| With and without a related allowance recorded: |  |                                  |                       |                                  |
| Residential mortgages:                         |  |                                  |                       |                                  |
| Residential                                    | \$ 51,570                                | \$ 1,141                         | \$ 94,534             | \$ 2,143                         |
| Commercial and commercial real estate:         |  |                                  |                       |                                  |
| Commercial                                     | —  | —                                | 4,965                 | 2                                |
| Commercial real estate                         | 41,404                                   | 1,016                            | 79,874                | 764                              |
| Total impaired loans                           | \$ 92,974                                | \$ 2,157                         | \$ 179,373            | \$ 2,909                         |

The following table presents the recorded investment for loans and leases on nonaccrual status by class and loans greater than 90 days past due and still accruing as of September 30, 2014 and December 31, 2013:

|  | September 30, 2014   |  | December 31, 2013    |  |
|--|----------------------|--|----------------------|--|
|  | Nonaccrual<br>Status | Greater than 90<br>Days Past Due<br>and Accruing | Nonaccrual<br>Status | Greater than 90<br>Days Past Due<br>and Accruing |
| Residential mortgages:                 |                      |  |                      |  |
| Residential                            | \$ 18,727            | \$—  | \$ 56,517            | \$—  |
| Government insured pool buyouts        | —                    | 518,828  | —                    | 671,918  |
| Commercial and commercial real estate: |                      |  |                      |  |
| Other commercial finance               | —                    | —  | 1,005                | —  |
| Commercial real estate                 | 44,882               | —  | 17,544               | —  |
| Equipment financing receivables        | 8,740                | —  | 4,527                | —  |
| Home equity lines                      | 2,152                | —  | 3,270                | —  |
| Consumer and credit card               | 31                   | —  | 37                   | —  |
| Total non-performing loans and leases  | \$ 74,532            | \$ 518,828                                       | \$ 82,900            | \$ 671,918                                       |

Troubled Debt Restructurings (TDR) — Modifications considered to be TDRs are individually evaluated for credit loss based on a discounted cash flow model using the loan's effective interest rate at the time of origination. The discounted cash flow model used in this evaluation is adjusted to reflect the modified loan's elevated probability of future default based on the Company's historical redefault rate. These loans are classified as nonaccrual and have been included in the Company's impaired loan disclosures in the tables above. A loan is considered to redefault when it is 30 days past due. Once a modified loan demonstrates a consistent period of performance under the modified terms, generally six months, the Company returns the loan to an accrual classification. If a modified loan defaults under the terms of the

modified agreement, the Company measures the allowance for loan and lease losses based on the fair value of collateral less cost to sell.

Modifications made to residential loans during the period included extension of original contractual maturity date, extension of the period of below market rate interest only payments, or contingent reduction of past due interest. Commercial loan modifications made during the period included extension of original contractual maturity date, payment forbearance, reduction of interest rates, or extension of interest only periods.

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The following is a summary of information relating to modifications considered to be TDRs for the three and nine months ended September 30, 2014 and 2013 that remain as of the respective balance sheet dates:

|             | Three Months Ended September 30, 2014 |                                      |                                       | Nine Months Ended September 30, 2014 |                                      |                                       |
|-------------|---------------------------------------|--------------------------------------|---------------------------------------|--------------------------------------|--------------------------------------|---------------------------------------|
|             | Number of Contracts                   | Pre-modification Recorded Investment | Post-modification Recorded Investment | Number of Contracts                  | Pre-modification Recorded Investment | Post-modification Recorded Investment |
| Loan Type:  |                                       |                                      |                                       |                                      |                                      |                                       |
| Residential | —                                     | \$—                                  | \$—                                   | 3                                    | \$ 1,217                             | \$ 1,218                              |

|                        | Three Months Ended September 30, 2013 |                                      |                                       | Nine Months Ended September 30, 2013 |                                      |                                       |
|------------------------|---------------------------------------|--------------------------------------|---------------------------------------|--------------------------------------|--------------------------------------|---------------------------------------|
|                        | Number of Contracts                   | Pre-modification Recorded Investment | Post-modification Recorded Investment | Number of Contracts                  | Pre-modification Recorded Investment | Post-modification Recorded Investment |
| Loan Type:             |                                       |                                      |                                       |                                      |                                      |                                       |
| Residential            | 10                                    | \$2,805                              | \$2,867                               | 28                                   | \$ 10,693                            | \$ 10,777                             |
| Commercial real estate | —                                     | —                                    | —                                     | 2                                    | 1,695                                | 1,695                                 |
| Total                  | 10                                    | \$2,805                              | \$2,867                               | 30                                   | \$ 12,388                            | \$ 12,472                             |

The number of contracts and recorded investment of loans that were modified during the last 12 months and subsequently defaulted during the three and nine months ended September 30, 2014 and 2013 are as follows:

|             | Three Months Ended September 30, 2014 |                     | Nine Months Ended September 30, 2014 |                     |
|-------------|---------------------------------------|---------------------|--------------------------------------|---------------------|
|             | Number of Contracts                   | Recorded Investment | Number of Contracts                  | Recorded Investment |
| Loan Type:  |                                       |                     |                                      |                     |
| Residential | 2                                     | \$881               | 2                                    | \$881               |

|                          | Three Months Ended September 30, 2013 |                     | Nine Months Ended September 30, 2013 |                     |
|--------------------------|---------------------------------------|---------------------|--------------------------------------|---------------------|
|                          | Number of Contracts                   | Recorded Investment | Number of Contracts                  | Recorded Investment |
| Loan Type:               |                                       |                     |                                      |                     |
| Residential              | 2                                     | \$210               | 3                                    | \$397               |
| Other commercial finance | 1                                     | 673                 | 1                                    | 673                 |
| Total                    | 3                                     | \$883               | 4                                    | \$1,070             |

The recorded investment of TDRs as of September 30, 2014 and December 31, 2013 are summarized as follows:

|                                       | September 30, 2014 | December 31, 2013 |
|---------------------------------------|--------------------|-------------------|
| Loan Type:                            |                    |                   |
| Residential mortgages                 | \$16,774           | \$90,472          |
| Commercial and commercial real estate | 7,119              | 8,598             |
| Total recorded investment of TDRs     | \$23,893           | \$99,070          |
| Accrual Status:                       |                    |                   |
| Current                               | \$14,475           | \$73,180          |
| 30-89 days past-due accruing          | 2,072              | 3,732             |
| 90+ days past-due accruing            | —                  | 306               |
| Nonaccrual                            | 7,346              | 21,852            |
| Total recorded investment of TDRs     | \$23,893           | \$99,070          |

|                                   |          |          |
|-----------------------------------|----------|----------|
| TDRs classified as impaired loans | \$23,893 | \$99,070 |
| Valuation allowance on TDRs       | 2,705    | 9,134    |

The Company included 77 and 133 loans with net recorded investments of \$3,858 and \$15,988 in Chapter 7 bankruptcy as TDRs at September 30, 2014 and December 31, 2013. Please see Note 4 for disclosure of the sale of residential TDRs and non-performing assets that resulted in the decrease in the balances reported above.

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## 7. Servicing Activities and Mortgage Servicing Rights

A summary of MSR activities for the three and nine months ended September 30, 2014 and 2013 is as follows:

|  | Three Months Ended |            | Nine Months Ended |             |
|--|--------------------|------------|-------------------|-------------|
|  | September 30,      |            | September 30,     |             |
|  | 2014               | 2013       | 2014              | 2013        |
| Balance, beginning of period                               | \$437,595          | \$462,718  | \$506,680         | \$375,859   |
| Originated servicing rights capitalized upon sale of loans | 20,848             | 33,025     | 42,952            | 84,018      |
| Acquired servicing rights                                  | —                  | 1,633      | —                 | 65,188      |
| Sale of servicing rights                                   | —                  | —          | (55,547)          | ) —         |
| Amortization   | (19,572)           | ) (30,437) | ) (59,170)        | ) (101,461) |
| Decrease (increase) in valuation allowance                 | 3,071              | 35,132     | 8,012             | 80,259      |
| Other  | (699)              | ) (577)    | ) (1,684)         | ) (2,369)   |
| Balance, end of period                                     | \$441,243          | \$501,494  | \$441,243         | \$501,494   |
| Valuation allowance:                                       |                    |            |                   |             |
| Balance, beginning of period                               | \$3,071            | \$57,836   | \$8,012           | \$102,963   |
| Recoveries   | (3,071)            | ) (35,132) | ) (8,012)         | ) (80,259)  |
| Balance, end of period                                     | \$—                | \$22,704   | \$—               | \$22,704    |

Components of loan servicing fee income for the three and nine months ended September 30, 2014 and 2013 are presented below:

|   | Three Months Ended |          | Nine Months Ended |           |
|---|--------------------|----------|-------------------|-----------|
|   | September 30,      |          | September 30,     |           |
|   | 2014               | 2013     | 2014              | 2013      |
| Contractually specified service fees, net | \$31,106           | \$40,116 | \$99,499          | \$110,489 |
| Other ancillary fees                      | 4,249              | 9,987    | 19,793            | 27,717    |
| Other                                     | 545                | 610      | 3,642             | 1,862     |
|   | \$35,900           | \$50,713 | \$122,934         | \$140,068 |

**Residential**

On March 28, 2014, EverBank received investor approval and recognized the sale of \$55,547 in carrying value and \$9,945,965 in UPB of servicing rights to Green Tree Servicing LLC (GTS), which transferred in May 2014 and was excluded from the MSR portfolio at September 30, 2014.

For loans securitized and sold with servicing retained during the three and nine months ended September 30, 2014 and 2013, management used the following assumptions to determine the fair value of residential MSR at the date of securitization:

|                                | Three Months Ended |          | Nine Months Ended  |          |
|--------------------------------|--------------------|----------|--------------------|----------|
|                                | September 30, 2014 |          | September 30, 2014 |          |
| Average discount rates         | 8.76 %             | — 14.50% | 8.76 %             | — 14.50% |
| Expected prepayment speeds     | 11.35 %            | — 12.59% | 11.35 %            | — 13.76% |
| Weighted-average life in years | 6.16               | — 6.40   | 6.03               | — 6.41   |
|                                | Three Months Ended |          | Nine Months Ended  |          |
|                                | September 30, 2013 |          | September 30, 2013 |          |
| Average discount rates         | 8.57 %             | — 9.40%  | 8.57 %             | — 9.85%  |
| Expected prepayment speeds     | 8.78 %             | — 10.60% | 7.91 %             | — 14.93% |
| Weighted-average life in years | 6.58               | — 7.87   | 5.33               | — 7.87   |

At September 30, 2014 and December 31, 2013, the Company estimated the fair value of its capitalized residential MSR to be approximately \$454,637 and \$528,848, respectively. The carrying value of its residential MSR was \$437,623 and \$499,973 at September 30, 2014 and December 31, 2013, respectively. The unpaid principal balance below excludes \$7,547,000 and \$6,677,000 at September 30, 2014 and December 31, 2013, respectively, for residential loans with no related MSR basis.



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The characteristics used in estimating the fair value of the residential MSR portfolio at September 30, 2014 and December 31, 2013 are as follows:

|  | September 30, 2014 | December 31, 2013 |
|--|--------------------|-------------------|
| Unpaid principal balance                 | \$41,746,000       | \$52,816,000      |
| Gross weighted-average coupon            | 4.41               | % 4.46            |
| Weighted-average servicing fee           | 0.29               | % 0.29            |
| Expected prepayment speed <sup>(1)</sup> | 12.16              | % 14.87           |

The prepayment speed assumptions include a blend of prepayment speeds that are influenced by mortgage interest (1) rates, the current macroeconomic environment and borrower behaviors and may vary over the expected life of the asset.

A sensitivity analysis of the Company's fair value of residential MSR portfolio to hypothetical adverse changes of 10% and 20% to the weighted-average of certain key assumptions as of September 30, 2014 and December 31, 2013 is presented below.

|                         | September 30, 2014 | December 31, 2013 |
|-------------------------|--------------------|-------------------|
| Prepayment Rate         |                    |                   |
| 10% adverse rate change | \$ 18,475          | \$ 22,941         |
| 20% adverse rate change | 35,719             | 44,156            |
| Discount Rate           |                    |                   |
| 10% adverse rate change | 16,794             | 19,303            |
| 20% adverse rate change | 32,418             | 37,294            |

In the previous table, the effect of a variation in a specific assumption on the fair value is calculated without changing any other assumptions. This analysis typically cannot be extrapolated because the relationship of a change in one key assumption to the change in the fair value of the Company's residential mortgage servicing rights usually is not linear. The effect of changing one key assumption will likely result in the change of another key assumption which could impact the sensitivities.

**Commercial**

The carrying value and fair value of our commercial MSR was \$3,620 at September 30, 2014. As of December 31, 2013, the carrying value and fair value of our commercial MSR was \$6,707. The Company recognized \$5,260 and \$2,318 of prepayment penalty income in other noninterest income during the three months ended September 30, 2014 and 2013, and \$10,607 and \$8,714 during the nine months ended September 30, 2014 and 2013, respectively, related to serviced loans in the Business Lending Trusts acquired with the Business Property Lending, Inc. acquisition.

**8. Other Borrowings**

Other borrowings at September 30, 2014 and December 31, 2013 were comprised of the following:

|               | September 30, 2014 | December 31, 2013 |
|---------------|--------------------|-------------------|
| FHLB advances | \$3,953,000        | \$2,353,000       |
| Notes payable | 24,000             | 24,000            |
|               | \$3,977,000        | \$2,377,000       |

Advances from the FHLB at September 30, 2014 and December 31, 2013 were as follows:

|  | September 30, 2014 | December 31, 2013 |
|--|--------------------|-------------------|
| Fixed-rate advances with a weighted-average interest rate of 1.11% and 1.60%, respectively | \$3,953,000        | \$2,353,000       |

Contractual maturity dates for FHLB advances at September 30, 2014 were as follows:

|      |             |
|------|-------------|
| 2014 | \$2,100,000 |
| 2015 | 331,000     |
| 2016 | 190,000     |
| 2017 | 380,000     |

|            |             |
|------------|-------------|
| 2018       | 310,000     |
| 2019       | 80,000      |
| Thereafter | 562,000     |
|            | \$3,953,000 |

FHLB Borrowings

During September 2013, the Company early extinguished FHLB advances with a principal balance of \$770,000. The consideration paid for the early extinguishment was \$733,969 representing the net settlement of the advance balances. The resulting gain of \$36,031 recognized upon extinguishment was recorded in other noninterest income in the consolidated statements of income. As a result of the

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extinguishment, the forecasted transactions related to the interest payments associated with this debt were no longer expected to occur, which resulted in the reclassification of \$31,036 previously recorded in accumulated other comprehensive income to other noninterest income.

Interest expense on FHLB advances for the three months ended September 30, 2014 and 2013 was \$15,904 and \$19,037, respectively. Interest expense on FHLB advances for the nine months ended September 30, 2014 and 2013 was \$44,248 and \$55,293, respectively.

#### 9. Income Taxes

For the three and nine months ended September 30, 2014, the Company's effective income tax rate of 37.9% for both periods differed from the statutory federal income tax rate primarily due to state income taxes. For the three and nine months ended September 30, 2013, the Company's effective income tax rate of 38.2% for both periods differed from the statutory federal income tax rate primarily due to state income taxes.

#### 10. Share-Based Compensation

Option Plans - On March 7, 2014, the Company granted 675,463 options with a fair value per option on the grant date of \$6.51. The fair value of each option award was estimated as of the grant date using the Black-Scholes option-pricing model. Significant assumptions used in the Black-Scholes option-pricing model to determine the fair value of stock options are as follows:

|                         |      |   |
|-------------------------|------|---|
| Risk-free interest rate | 2.04 | % |
| Expected volatility     | 35   | % |
| Expected term (years)   | 6.5  |   |
| Dividend yield          | 0.86 | % |

The risk-free interest rate is based on the U.S. Treasury constant maturity yield for treasury securities with maturities approximating the expected life of the options granted on the date of grant. The expected option terms were based on the vesting term and contractual term of the options using the simplified approach under GAAP. The Company analyzes a group of publicly-traded peer institutions to determine the expected volatility of its stock. The peer group is assessed for adequacy annually, or as circumstances indicate significant changes to the composition of the peer group are warranted. Volatility for the Company's stock is estimated utilizing the average volatility calculated for the peer group, which is based upon weekly price observations over the estimated term of the options granted.

During the nine months ended September 30, 2014, 293,282 options were exercised with a total intrinsic value of \$3,692.

Nonvested Stock - The Company issued 268,678 nonvested shares of stock to certain employees as an incentive for continued employment and certain directors in lieu of cash payouts for compensation during the nine months ended September 30, 2014. The weighted-average grant date fair value of these shares was \$18.14 per share, which is the fair value of the Company's common stock at grant date adjusted for expected dividends as our restricted shares do not accrue dividends.

#### 11. Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per common share for the three and nine months ended September 30, 2014 and 2013:

|  | Three Months Ended |          | Nine Months Ended |           |
|--|--------------------|----------|-------------------|-----------|
|  | September 30,      |          | September 30,     |           |
|  | 2014               | 2013     | 2014              | 2013      |
| Net income   | \$43,519           | \$33,150 | \$110,061         | \$118,289 |
| Less dividends on preferred stock                    | (2,532 )           | (2,532 ) | (7,594 )          | (7,594 )  |
| Net income allocated to common shareholders          | \$40,987           | \$30,618 | \$102,467         | \$110,695 |
| (Units in Thousands)                                 |                    |          |                   |           |
| Average common shares outstanding                    | 122,950            | 122,509  | 122,826           | 122,128   |
| Common share equivalents:                            |                    |          |                   |           |
| Stock options  | 2,323              | 1,518    | 2,299             | 1,617     |
| Nonvested stock                                      | 200                | 97       | 167               | 76        |
| Average common shares outstanding, assuming dilution | 125,473            | 124,124  | 125,292           | 123,821   |

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|                            |        |        |        |        |
|----------------------------|--------|--------|--------|--------|
| Basic earnings per share   | \$0.33 | \$0.25 | \$0.83 | \$0.91 |
| Diluted earnings per share | \$0.33 | \$0.25 | \$0.82 | \$0.89 |

Certain securities were antidilutive and were therefore excluded from the calculation of diluted earnings per share. Common shares attributed to these antidilutive securities had these securities been exercised or converted as of September 30, 2014 and 2013 were as follows:

|               | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |           |
|---------------|-------------------------------------|-----------|------------------------------------|-----------|
|               | 2014                                | 2013      | 2014                               | 2013      |
| Stock Options | 775,715                             | 3,881,489 | 1,134,422                          | 4,516,552 |

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## 12. Derivative Financial Instruments

The fair values of derivatives are reported in other assets, deposits, or accounts payable and accrued liabilities. The fair values are derived using the valuation techniques described in Note 13. The total notional or contractual amounts and fair values as of September 30, 2014 and December 31, 2013 were as follows:

|   | Notional<br>Amount | Fair Value<br>Asset<br>Derivatives | Liability<br>Derivatives |
|---|--------------------|------------------------------------|--------------------------|
| September 30, 2014  |                    |                                    |                          |
| Qualifying hedge contracts accounted for under Accounting Standards Codification (ASC) 815, Derivatives and Hedging |                    |                                    |                          |
| Cash flow hedges:   |                    |                                    |                          |
| Forward interest rate swaps   | \$553,000          | \$1,572                            | \$2,567                  |
| Derivatives not designated as hedging instruments under ASC 815, Derivatives and Hedging                            |                    |                                    |                          |
| Freestanding derivatives:   |                    |                                    |                          |
| Interest rate lock commitments (IRLCs)  | 661,128            | 9,499                              | 565                      |
| Forward and optional forward purchase and sale commitments  | 1,914,871          | 2,640                              | 4,159                    |
| Interest rate swaps and futures   | 310,124            | —                                  | 272                      |
| Foreign exchange contracts  | 726,189            | 420                                | 18,906                   |
| Foreign currency, commodity and metals indexed options  | 153,205            | 7,118                              | —                        |
| Options embedded in client deposits   | 151,721            | —                                  | 7,019                    |
| Indemnification assets  | 109,276            | 6,720                              | —                        |
| Total freestanding derivatives  |                    | 26,397                             | 30,921                   |
| Netting and cash collateral adjustments <sup>(1)</sup>  |                    | (6,096                             | ) (24,392                |
| Total derivatives   |                    | \$21,873                           | \$9,096                  |
|   |                    | Fair Value                         |                          |
|   | Notional           | Asset                              | Liability                |
|   | Amount             | Derivatives                        | Derivatives              |
| December 31, 2013   |                    |                                    |                          |
| Qualifying hedge contracts accounted for under ASC 815, Derivatives and Hedging                                     |                    |                                    |                          |
| Cash flow hedges:   |                    |                                    |                          |
| Forward interest rate swaps   | \$253,000          | \$—                                | \$27,897                 |
| Derivatives not designated as hedging instruments under ASC 815, Derivatives and Hedging                            |                    |                                    |                          |
| Freestanding derivatives:   |                    |                                    |                          |
| IRLCs   | 590,020            | 896                                | 2,566                    |
| Forward and optional forward purchase and sale commitments  | 1,001,489          | 12,228                             | 2,948                    |
| Interest rate swaps   | 75,239             | —                                  | 347                      |
| Foreign exchange contracts  | 807,732            | 4,073                              | 14,318                   |
| Foreign currency, commodity and metals indexed options  | 171,405            | 7,719                              | —                        |
| Options embedded in client deposits   | 170,176            | —                                  | 7,689                    |
| Indemnification assets  | 147,897            | 7,531                              | —                        |
| Total freestanding derivatives  |                    | 32,447                             | 27,868                   |
| Netting and cash collateral adjustments <sup>(1)</sup>  |                    | (4,277                             | ) (40,367                |
| Total derivatives   |                    | \$28,170                           | \$15,398                 |

(1) Amounts represent the effect of legally enforceable master netting agreements that allow the Company to settle positive and negative positions as well as cash collateral and related accrued interest held or placed with the same counterparties. Amounts as of September 30, 2014 and December 31, 2013 include

derivative positions netted totaling \$5,726 and \$1,763, respectively.

Cash Flow Hedges

As of September 30, 2014, AOCI included \$17,225 of deferred pre-tax net losses expected to be reclassified into earnings during the next 12 months for derivative instruments designated as cash flow hedges of forecasted transactions. The Company is hedging its exposure to the variability of future cash flows for forecasted transactions of fixed-rate debt for a maximum of 13 years.

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## Freestanding Derivatives

The following table shows the net gains and losses recognized for the three and nine months ended September 30, 2014 and 2013 in the condensed consolidated statements of income related to derivatives not designated as hedging instruments under ASC 815, Derivatives and Hedging. These gains and losses are recognized in noninterest income, except for the indemnification assets which are recognized in general and administrative expense.

|  | Three Months Ended    |          | Nine Months Ended     |          |
|--|-----------------------|----------|-----------------------|----------|
|  | September 30,<br>2014 | 2013     | September 30,<br>2014 | 2013     |
| Freestanding derivatives                                 |                       |          |                       |          |
| Gains (losses) on interest rate contracts <sup>(1)</sup> | \$(3,391 )            | \$13,206 | \$(39,186 )           | \$91,265 |
| Gains (losses) on indemnification assets <sup>(2)</sup>  | 260                   | (477 )   | (811 )                | (638 )   |
| Other  | 8                     | (8 )     | (7 )                  | (154 )   |
| Total  | \$(3,123 )            | \$12,721 | \$(40,004 )           | \$90,473 |

(1) Interest rate contracts include interest rate lock commitments, forward and optional forward purchase and sales commitments, and interest rate swaps and futures.

(2) Refer to Note 13 for additional information relating to the indemnification asset.

Interest rate contracts are predominantly used as economic hedges of interest rate lock commitments and loans held for sale. Other derivatives are predominantly used as economic hedges of foreign exchange, commodity and metals risk.

## Credit Risk Contingent Features

Certain of the Company's derivative instruments contain provisions that require the Company to post collateral when derivatives are in a net liability position. The provisions generally are dependent upon the Company's credit rating based on certain major credit rating agencies or dollar amounts in a liability position at any given time which exceed specified thresholds, as indicated in the relevant contracts. In these circumstances, the counterparties could demand additional collateral or require termination or replacement of derivative instruments in a net liability position. The aggregate fair value of all derivative instruments with such credit-risk-related contingent features in a net liability position prior to netting on September 30, 2014 and December 31, 2013 was \$25,905 and \$42,562, respectively. The Company offsets derivative instruments against the rights to reclaim cash collateral or the obligations to return cash collateral in the balance sheet. As of September 30, 2014 and December 31, 2013, \$18,666 and \$42,130, respectively, in collateral was netted against liability derivative positions subject to master netting agreements. As of September 30, 2014 and December 31, 2013, \$56,546 and \$48,500, respectively, of collateral was posted for derivatives with credit risk contingent features.

## Counterparty Credit Risk

The Company is exposed to counterparty credit risk if counterparties to the derivative contracts do not perform as expected. If the counterparty fails to perform, counterparty credit risk equals the amount reported as derivative assets in the balance sheet. The amounts reported as derivative assets are derivative contracts in a gain position, and to the extent subject to master netting arrangements, net of derivatives in a loss position with the same counterparty and cash collateral received. The Company minimizes this risk through obtaining credit approvals, monitoring credit limits, monitoring procedures, and executing master netting arrangements and obtaining collateral, where appropriate. The Company offsets derivative instruments against the rights to reclaim cash collateral or the obligations to return cash collateral in the balance sheet. As of September 30, 2014 and December 31, 2013, \$370 and \$6,040, respectively, in collateral was netted against asset derivative positions subject to master netting agreements. As of September 30, 2014 and December 31, 2013, the Company held \$370 and \$6,040, respectively, in collateral from its counterparties. Counterparty credit risk related to derivatives is considered in determining fair value.

## 13. Fair Value Measurements

Asset and liability fair value measurements have been categorized based upon the fair value hierarchy described below:

Level 1 – Valuation is based upon quoted market prices for identical instruments in active markets.

Level 2 – Valuation is based upon quoted market prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 – Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect estimates or assumptions that market participants would use in pricing the assets or liabilities. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

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## Recurring Fair Value Measurements

As of September 30, 2014 and December 31, 2013, assets and liabilities measured at fair value on a recurring basis, including certain loans held for sale for which the Company has elected the fair value option, are as follows:

|  | Level 1 <sup>(1)</sup> | Level 2     | Level 3 | Netting  | Total       |
|--|------------------------|-------------|---------|----------|-------------|
| September 30, 2014                     |                        |             |         |          |             |
| Financial assets:                      |                        |             |         |          |             |
| Available for sale securities:         |                        |             |         |          |             |
| Residential CMO securities - nonagency | \$—                    | \$985,180   | \$—     |          | \$985,180   |
| Asset-backed securities                | —                      | 1,563       | —       |          | 1,563       |
| Other                                  | 384                    | 218         | —       |          | 602         |
| Total available for sale securities    | 384                    | 986,961     | —       |          | 987,345     |
| Loans held for sale                    | —                      | 468,335     | 300,574 |          | 768,909     |
| Derivative financial instruments:      |                        |             |         |          |             |
| Derivative assets (Note 12)            | —                      | 11,750      | 16,219  | (6,096)  | ) 21,873    |
| Derivative liabilities (Note 12)       | —                      | 32,923      | 565     | (24,392) | ) 9,096     |
|  | Level 1                | Level 2     | Level 3 | Netting  | Total       |
| December 31, 2013                      |                        |             |         |          |             |
| Financial assets:                      |                        |             |         |          |             |
| Available for sale securities:         |                        |             |         |          |             |
| Residential CMO securities - nonagency | \$—                    | \$1,109,271 | \$—     |          | \$1,109,271 |
| Asset-backed securities                | —                      | 3,086       | —       |          | 3,086       |
| Other                                  | 399                    | 2,871       | —       |          | 3,270       |
| Total available for sale securities    | 399                    | 1,115,228   | —       |          | 1,115,627   |
| Loans held for sale                    | —                      | 613,459     | 58,912  |          | 672,371     |
| Derivative financial instruments:      |                        |             |         |          |             |
| Derivative assets (Note 12)            | —                      | 24,020      | 8,427   | (4,277)  | ) 28,170    |
| Derivative liabilities (Note 12)       | —                      | 53,199      | 2,566   | (40,367) | ) 15,398    |

Level 1 derivative assets include interest rate swap futures. These futures are settled on a daily basis between the (1) counterparty and the Company, resulting in the Company holding an outstanding notional balance and a zero derivative balance. See Note 12 for additional information regarding the interest rate future.

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Changes in assets and liabilities measured at Level 3 fair value on a recurring basis for the three and nine months ended September 30, 2014 and 2013 are as follows:

|  | Loans Held<br>for Sale <sup>(1)</sup> | FDIC<br>Clawback<br>Liability <sup>(2)</sup> | Freestanding<br>Derivatives,<br>net <sup>(3)</sup> |
|--|---------------------------------------|--|--|
| <b>Three Months Ended September 30, 2014</b>   |                                       |  |  |
| Balance, beginning of period   | \$156,546                             | \$—  | \$16,712   |
| Issuances  | 304,213                               | —  | 24,191   |
| Sales  | (157,977                              | ) —  | —  |
| Settlements  | (2,754                                | ) —  | (26,278  |
| Gains (losses) included in earnings for the period   | 546                                   | —  | 1,029  |
| Balance, end of period   | \$300,574                             | \$—  | \$15,654   |
| Change in unrealized net gains (losses) included in net income related to assets and liabilities still held as of September 30, 2014 | \$1,273                               | \$—  | \$(1,058   |
| <b>Three Months Ended September 30, 2013</b>   |                                       |  |  |
| Balance, beginning of period   | \$287,906                             | \$(48,993                                    | ) \$(7,496   |
| Issuances  | 164,303                               | —  | 67,276   |
| Sales  | (424,625                              | ) —  | —  |
| Settlements  | (7,966                                | ) —  | (48,292  |
| Gains (losses) included in earnings for the period   | 7,058                                 | (2,681                                       | ) 7,726  |
| Balance, end of period   | \$26,676                              | \$(51,674                                    | ) \$19,214   |
| Change in unrealized net gains (losses) included in net income related to assets and liabilities still held as of September 30, 2013 | \$7,058                               | \$(2,681                                     | ) \$26,709   |
|  | Loans Held<br>for Sale <sup>(1)</sup> | FDIC<br>Clawback<br>Liability <sup>(2)</sup> | Freestanding<br>Derivatives,<br>net <sup>(3)</sup> |
| <b>Nine Months Ended September 30, 2014</b>  |                                       |  |  |
| Balance, beginning of period   | \$58,912                              | \$—  | \$5,861  |
| Issuances  | 568,290                               | —  | 47,105   |
| Sales  | (301,322                              | ) —  | —  |
| Settlements  | (29,642                               | ) —  | (62,244  |
| Gains (losses) included in earnings for the period   | 4,336                                 | —  | 24,932   |
| Balance, end of period   | \$300,574                             | \$—  | \$15,654   |
| Change in unrealized net gains (losses) included in net income related to assets and liabilities still held as of September 30, 2014 | \$1,273                               | \$—  | \$9,792  |
| <b>Nine Months Ended September 30, 2013</b>  |                                       |  |  |
| Balance, beginning of period   | \$—                                   | \$(50,720                                    | ) \$9,092  |
| Issuances  | 455,591                               | —  | 159,070  |
| Transfers into Level 3   | —                                     | —  | 6,628  |
| Sales  | (424,625                              | ) —  | —  |
| Settlements  | (7,966                                | ) —  | (88,552  |
| Gains (losses) included in earnings for the period   | 3,676                                 | (954   | ) (67,024  |
| Balance, end of period   | \$26,676                              | \$(51,674                                    | ) \$19,214   |
| Change in unrealized net gains (losses) included in net income related to assets and liabilities still held as of September 30, 2013 | \$3,676                               | \$(954                                       | ) \$3,493  |

(1) Net realized and unrealized gains on loans held for sale are included in gain on sale of loans.

(2) Changes in fair value of the FDIC clawback liability are recorded in general and administrative expense.

(3) Net realized and unrealized gains (losses) on IRLCs are included in gain on sale of loans. Changes in the fair value of the indemnification assets are recorded in general and administrative expense.

The Company monitors the availability of observable market data to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the Company reports the transfer at the end of the reporting period.

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The following table presents quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a recurring basis at September 30, 2014 and December 31, 2013:

| Level 3 Fair Value Measurement | Fair Value | Valuation Technique  | Unobservable Inputs              | Significant Unobservable Input Value |             |               |
|--------------------------------|------------|----------------------|----------------------------------|--------------------------------------|-------------|---------------|
|                                |            |                      |                                  | Min.                                 | Max.        | Weighted Avg. |
| September 30, 2014             |            |                      |                                  |                                      |             |               |
| Indemnification asset          | \$ 6,720   | Discounted cash flow | Discount rate                    | 4.35                                 | % - 4.35%   | 4.35%         |
|                                |            |                      | Reinstatement rate               | 2.39                                 | % - 68.09%  | 29.92% (1)    |
|                                |            |                      | Loss duration (in months)        | 9                                    | - 93        | 40 (1)        |
|                                |            |                      | Loss severity                    | 2.60                                 | % - 14.95%  | 7.23% (1)     |
| IRLCs, net                     | 8,934      | Discounted cash flow | Loan closing ratio               | 0.00                                 | % - 99.00%  | 80.97% (2)    |
| Loans held for sale            | 300,574    | Discounted cash flow | Cost of funds                    | 2.26                                 | % - 3.16%   | 2.84%         |
|                                |            |                      | Prepayment rate                  | 5.22                                 | % - 24.97%  | 12.00%        |
|                                |            |                      | Default rate                     | 0.00                                 | % - 2.07%   | 0.28%         |
|                                |            |                      | Weighted average life (in years) | 3.29                                 | - 9.88      | 6.49          |
|                                |            |                      | Cumulative loss                  | 0.00                                 | % - 0.40%   | 0.04%         |
|                                |            |                      | Loss severity                    | 1.45                                 | % - 20.10%  | 10.57%        |
|                                |            |                      | December 31, 2013                |                                      |             |               |
| Indemnification asset          | \$ 7,531   | Discounted cash flow | Discount rate                    | 4.35                                 | % - 4.35%   | 4.35%         |
|                                |            |                      | Reinstatement rate               | 0.00                                 | % - 68.98%  | 23.61% (1)    |
|                                |            |                      | Loss duration (in months)        | 9                                    | - 100       | 36 (1)        |
|                                |            |                      | Loss severity                    | (4.96)                               | )% - 19.70% | 6.54% (1)     |
| IRLCs, net                     | (1,670 )   | Discounted cash flow | Loan closing ratio               | 0.00                                 | % - 99.00%  | 79.74% (2)    |
| Loans held for sale            | 58,912     | Discounted cash flow | Cost of funds                    | 2.81                                 | % - 3.75%   | 3.45%         |
|                                |            |                      | Prepayment rate                  | 4.68                                 | % - 14.78%  | 7.58%         |
|                                |            |                      | Default rate                     | 0.00                                 | % - 2.25%   | 0.18%         |
|                                |            |                      | Weighted average life (in years) | 5.05                                 | - 10.74     | 8.25          |
|                                |            |                      | Cumulative loss                  | 0.00                                 | % - 0.61%   | 0.04%         |
|                                |            |                      | Loss severity                    | 0.00                                 | % - 27.20%  | 19.68%        |

(1) The range represents the sum of the highest and lowest values for all tranches that we use in our valuation process.

The range represents the highest and lowest loan closing rates used in the IRLC valuation. The range includes the

(2) closing ratio for rate locks unclosed at the end of the period, as well as the closing ratio for loans which have settled during the period.

Loans Held for Sale Accounted for under the Fair Value Option

The following table presents information on loans held for sale reported under the fair value option at September 30, 2014 and December 31, 2013:

|  |           |
|--|-----------|
| September 30, 2014   |           |
| Fair value carrying amount                                 | \$768,909 |
| Aggregate unpaid principal balance                         | 746,215   |
| Fair value carrying amount less aggregate unpaid principal | \$22,694  |
| December 31, 2013  |           |

|  |           |
|--|-----------|
| Fair value carrying amount                                 | \$672,371 |
| Aggregate unpaid principal balance                         | 659,592   |
| Fair value carrying amount less aggregate unpaid principal | \$12,779  |

No loans recorded under the fair value option were on nonaccrual status at September 30, 2014 or December 31, 2013. Differences between the fair value carrying amount and the aggregate unpaid principal balance include changes in fair value recorded at and subsequent to funding, gains and losses on the related loan commitment prior to funding and premiums or discounts on acquired loans.

The net gains from initial measurement of loans accounted for under the fair value option and subsequent changes in fair value for loans outstanding were \$20,697 and \$21,861 for the three and nine months ended September 30, 2014, respectively, and \$40,474 and \$42,215 for the three and nine months ended September 30, 2013, respectively, and are included in gain on sale of loans. These amounts exclude the impact from offsetting hedging arrangements which are also included in gain on sale of loans in the condensed consolidated statements of income. An immaterial portion of the change in fair value was attributable to changes in instrument-specific credit risk.

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Non-recurring Fair Value Measurements

Certain assets and liabilities are measured at fair value on a non-recurring basis and therefore are not included in the tables above. These measurements primarily result from assets carried at the lower of cost or fair value or from impairment of individual assets. Gains and losses disclosed below represent changes in fair value recognized subsequent to initial classification. The change in the MSR value represents a change due to impairment or recoveries on previous write downs. The carrying value of assets measured at fair value on a non-recurring basis and held at September 30, 2014 and December 31, 2013 and related changes in fair value are as follows:

|  | Level 1 | Level 2 | Level 3  | Total    | Loss (Gain) Due to Change in Fair Value |
|--|---------|---------|----------|----------|---|
| September 30, 2014                       |         |         |          |          |   |
| Collateral-dependent loans               | \$—     | \$—     | \$13,997 | \$13,997 | \$1,440                                 |
| Other real estate owned <sup>(1)</sup>   | —       | —       | 11,067   | 11,067   | 2,502                                   |
| Mortgage servicing rights <sup>(2)</sup> | —       | —       | 63,703   | 63,703   | (8,012)                                 |
| Loans held for sale                      | —       | —       | 9,028    | 9,028    | 372                                     |
| December 31, 2013                        |         |         |          |          |   |
| Collateral-dependent loans               | \$—     | \$—     | \$907    | \$907    | \$248                                   |
| Other real estate owned <sup>(1)</sup>   | —       | —       | 7,009    | 7,009    | 2,008                                   |
| Mortgage servicing rights <sup>(2)</sup> | —       | —       | 448,925  | 448,925  | (94,951)                                |
| Loans held for sale                      | —       | —       | 9,123    | 9,123    | 424                                     |

Gains and losses resulting from subsequent measurement of OREO are included in the condensed consolidated (1) statements of income as general and administrative expense. OREO is included in other assets in the condensed consolidated balance sheets.

(2) The fair value for mortgage servicing rights represents the value of the strata with impairment or recoveries on previous valuation allowances.

The following table presents quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a non-recurring basis at September 30, 2014 and December 31, 2013:

| Level 3 Fair Value Measurement | Fair Value | Valuation Technique       | Unobservable Inputs              | Significant Unobservable Input Value |        |                    |
|--------------------------------|------------|---------------------------|----------------------------------|--------------------------------------|--------|--------------------|
|                                |            |                           |                                  | Min.                                 | Max.   | Weighted Avg.      |
| September 30, 2014             |            |                           |                                  |                                      |        |                    |
| Collateral-dependent loans     | \$13,997   | Appraised value           | Appraised value                  | NM                                   | -NM    | N/A <sup>(1)</sup> |
| Other real estate owned        | 11,067     | Appraised value           | Appraised value                  | NM                                   | -NM    | N/A <sup>(1)</sup> |
| Mortgage servicing rights      | 63,703     | Discounted cash flow      | Prepayment speed                 | 13.49 % - 16.76%                     | 14.67% | <sup>(2)</sup>     |
|                                |            |                           | Discount rate                    | 9.81 % - 9.86%                       | 9.83%  | <sup>(3)</sup>     |
| Loans held for sale            | 9,028      | Discounted cash flow      | Cost of funds                    | 0.83 % - 3.10%                       | 3.05%  |                    |
|                                |            |                           | Prepayment rate                  | 6.80 % - 12.18%                      | 6.91%  |                    |
|                                |            |                           | Default rate                     | 0.00 % - 100%                        | 57.31% |                    |
|                                |            |                           | Weighted average life (in years) | 5.46 - 10.04                         | 9.95   |                    |
|                                |            |                           | Cumulative loss                  | 0.00 % - 71.36%                      | 16.10% |                    |
|                                |            |                           | Loss severity                    | 0.00 % - 71.36%                      | 25.60% |                    |
| December 31, 2013              |            |                           |                                  |                                      |        |                    |
| Collateral-dependent loans     | \$907      | Sales comparison approach | Appraisal value adjustment       | 0.00 % - 47.00%                      | N/A    | <sup>(1)</sup>     |

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|                           |         |                           |                                  |       |          |        |     |
|---------------------------|---------|---------------------------|----------------------------------|-------|----------|--------|-----|
| Other real estate owned   | 7,009   | Sales comparison approach | Appraisal value adjustment       | 0.00  | %-82.00% | N/A    | (1) |
| Mortgage servicing rights | 448,925 | Discounted cash flow      | Prepayment speed                 | 16.50 | %-19.80% | 19.25% | (2) |
|                           |         |                           | Discount rate                    | 9.20  | %-9.80%  | 9.37%  | (3) |
| Loans held for sale       | 9,123   | Discounted cash flow      | Cost of funds                    | 2.81  | %-3.75%  | 3.45%  |     |
|                           |         |                           | Prepayment rate                  | 4.68  | %-14.78% | 7.58%  |     |
|                           |         |                           | Default rate                     | 0.00  | %-2.25%  | 0.18%  |     |
|                           |         |                           | Weighted average life (in years) | 5.05  | -10.74   | 8.25   |     |
|                           |         |                           | Cumulative loss                  | 0.00  | %-0.61%  | 0.04%  |     |
|                           |         |                           | Loss severity                    | 0.00  | %-27.20% | 19.68% |     |

(1) NM - Not Meaningful or N/A - Not Applicable

(2) The prepayment speed assumptions include a blend of prepayment speeds that are influenced by mortgage interest rates, the current macroeconomic environment and borrower behaviors and may vary over the expected life of the asset. The range represents the highest and lowest values for the strata with recoveries on previous valuation allowances.

(3) The discount rate range represents the highest and lowest values for the MSR strata with recoveries on previous valuation allowances.

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## Disclosures about Fair Value of Financial Instruments

The following table presents the carrying amount, estimated fair value, and placement in the fair value hierarchy of the Company's financial instruments as of September 30, 2014 and December 31, 2013. This table excludes financial instruments with short-term or no stated maturity, prevailing market rates and limited credit risk, where carrying amounts approximate fair value. For financial assets such as cash and due from banks, interest-bearing deposits in banks, FHLB restricted stock, and other investments, the carrying amount is a reasonable estimate of fair value. For financial liabilities such as noninterest-bearing demand, interest-bearing demand, and savings and money market deposits, the carrying amount is a reasonable estimate of fair value as these liabilities have no stated maturity.

|  | Carrying<br>Amount | Estimated<br>Fair Value | Level 1 | Level 2     | Level 3    |
|--|--------------------|-------------------------|---------|-------------|------------|
| September 30, 2014                       |                    |                         |         |             |            |
| Financial assets:                        |                    |                         |         |             |            |
| Investment securities:                   |                    |                         |         |             |            |
| Held to maturity                         | \$113,751          | \$115,529               | \$—     | \$115,529   | \$—        |
| Loans held for sale <sup>(1)</sup>       | 102,827            | 103,158                 | —       | 92,151      | 11,007     |
| Loans held for investment <sup>(2)</sup> | 15,126,702         | 15,176,323              | —       | —           | 15,176,323 |
| Financial liabilities:                   |                    |                         |         |             |            |
| Time deposits                            | \$4,890,675        | \$4,918,384             | \$—     | \$4,918,384 | \$—        |
| Other borrowings                         | 3,977,000          | 3,989,363               | —       | 3,989,363   | —          |
| Trust preferred securities               | 103,750            | 90,145                  | —       | —           | 90,145     |
| December 31, 2013                        |                    |                         |         |             |            |
| Financial assets:                        |                    |                         |         |             |            |
| Investment securities:                   |                    |                         |         |             |            |
| Held to maturity                         | \$107,312          | \$107,921               | \$—     | \$107,921   | \$—        |
| Loans held for sale <sup>(1)</sup>       | 119,011            | 121,092                 | —       | 49,619      | 71,473     |
| Loans held for investment <sup>(2)</sup> | 12,153,835         | 12,266,499              | —       | —           | 12,266,499 |
| Financial liabilities:                   |                    |                         |         |             |            |
| Time deposits                            | \$3,654,179        | \$3,680,868             | \$—     | \$3,680,868 | \$—        |
| Other borrowings                         | 2,377,000          | 2,353,858               | —       | 2,353,858   | —          |
| Trust preferred securities               | 103,750            | 86,220                  | —       | —           | 86,220     |

(1) The carrying value of loans held for sale excludes \$768,909 and \$672,371 in loans measured at fair value on a recurring basis as of September 30, 2014 and December 31, 2013, respectively.

(2) The carrying value of loans held for investment is net of the allowance for loan loss of \$50,131 and \$59,417 as of September 30, 2014 and December 31, 2013, respectively. In addition, the carrying values excludes \$1,396,004 and \$1,035,199 of lease financing receivables within our equipment financing receivables portfolio as of September 30, 2014 and December 31, 2013, respectively.

## Disclosures about Fair Value of Financial Instruments

Following are descriptions of the valuation methodologies used for assets and liabilities recorded at fair value and for estimating fair value for financial instruments not carried at fair value:

Investment Securities — Fair values are derived from quoted market prices and values from third party pricing services for which management understands the methods used to determine fair value and is able to assess the values. The Company also performs an assessment on the pricing of investment securities received from third party pricing services to ensure that the prices represent a reasonable estimate of fair value. The procedures include, but are not limited to, initial and on-going review of pricing methodologies and trends. The Company has the ability to challenge values and discuss its analysis with the third party pricing service provider in order to ensure that investments are recorded or disclosed at the appropriate fair value.

When the level and volume of trading activity for certain securities has significantly declined and/or when the Company believes that third party pricing may be based in part on forced liquidations or distressed sales, the Company analyzes each security for the appropriate valuation methodology based on a combination of the market

approach reflecting third party pricing information and a discounted cash flow approach. In calculating the fair value derived from the income approach, the Company makes certain significant assumptions in addition to those discussed above related to the liquidity risk premium, specific non-performance and default experience in the collateral underlying the security. The values resulting from each approach (i.e., market and income approaches) are weighted to derive the final fair value for each security trading in an inactive market. As of September 30, 2014 and December 31, 2013, management did not make any adjustments to the prices provided by the third party pricing service as a result of illiquid or inactive markets.

Loans Held for Sale — Fair values for loans held for sale valued under the fair value option were derived from quoted market prices or from models using loan characteristics including product type, pricing features and loan maturity dates and economic assumptions including prepayment estimates and discount rates based on prices currently offered in secondary markets for similar loans. Certain conforming residential mortgage loans carried at the lower of cost or market are valued using market observable pricing inputs, which are derived from third party loan sales and securitizations and, therefore, are classified within level 2 of the valuation hierarchy. Fair values for non-conforming residential mortgage loans and commercial and commercial real estate loans carried at lower of cost or market were derived from models using characteristics of the loans including product type, pricing features and loan maturity dates and economic assumptions including prepayment estimates, discount rates and estimated credit losses and, therefore, are classified within level 3 of the valuation hierarchy. The Company estimates the fair value of loans held for sale utilizing a discounted cash flow approach which includes an evaluation of the collateral and underlying loan characteristics, as well as assumptions to determine the discount rate such as credit loss and prepayment forecasts, and

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servicing costs. In determining the appropriate discount rate, prepayment and credit assumptions, the Company monitors other capital markets activity for similar collateral being traded and/or interest rates currently being offered for similar products. Discussions related to the fair value of these loans held for sale are held between our internal valuation specialists and executive and business unit management to discuss the key assumptions used in arriving at our estimates. Significant increases (decreases) in any of those assumptions in isolation could result in a significantly lower (higher) fair value measurement.

**Loans Held for Investment** — Fair value of loans held for investment is derived using a discounted cash flow approach which includes an evaluation of the collateral, and underlying loan characteristics. The valuation model uses loan characteristics which includes product type, maturity dates, credit profile of the loans, and the underlying interest rate of the portfolio. This information is input into the valuation models along with various forecast valuation assumptions including credit loss assumptions, servicing cost (if any), prepayment forecasts, and risk adjusted capital to determine the discount rate. These assumptions are derived from internal and third party databases. Noting the valuation is derived from model-based techniques, the Company includes loans held for investment within level 3 of the valuation hierarchy.

**Impaired Loans** — At the time a loan is considered impaired, it is valued at the lower of cost or fair value. Fair value is determined primarily by using an income, cost, or market approach and is normally provided through appraisals. Impaired loans carried at fair value generally receive specific allocations within the allowance for loan and lease losses. For collateral-dependent loans, fair value is commonly based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a level 3 classification of the inputs for determining fair value. For collateral-dependent loans in which a new appraisal is expected in the next quarter, the appraisal is reviewed by an officer and an adjustment is made based on a review of the property, historical changes, and current market rates. Appraisals are performed by certified general appraisers (for commercial properties) or certified residential appraisers (for residential properties) whose qualifications and licenses have been reviewed and verified by the Company. Non-real estate collateral may be valued using an appraisal, net book value per the borrower's financial statements, or aging reports, adjusted or discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business, resulting in a level 3 fair value classification. Impaired loans are evaluated at least quarterly for additional impairment and adjusted accordingly.

**Other Real Estate Owned** — Foreclosed assets are carried at the lower of cost or fair value (less estimated costs to sell). Fair value is generally based upon appraisals or independent market prices that are periodically updated subsequent to classification as OREO. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments on commercial properties are usually significant and typically result in a level 3 classification of the inputs for determining fair value. Appraisals for OREO are performed by certified general appraisers (for commercial properties) or certified residential appraisers (for residential properties) whose qualifications and licenses have been reviewed and verified by the Company. Once received, a member of the Company's valuation services group reviews the assumptions and approaches utilized in the appraisal. To assess the reasonableness of the fair value, the Company's valuation services group compares the assumptions to independent data sources such as recent market data or industry-wide statistics. Non-real estate collateral may be valued using an appraisal, net book value per the borrower's financial statements, or aging reports, adjusted or discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business, resulting in a level 3 fair value classification.

**Mortgage Servicing Rights** — Mortgage servicing rights are evaluated for impairment on a quarterly basis. If the carrying amount of an individual stratum exceeds fair value, impairment is recorded on that stratum so that the servicing asset is carried at fair value. In addition, a third-party valuation is obtained quarterly. The servicing portfolio has been valued using all relevant positive and negative cash flows including servicing fees; miscellaneous income

and float; costs of servicing; the cost of carry of advances; foreclosure losses; and applying certain prevailing assumptions used in the marketplace. Mortgage servicing rights do not trade in an active, open market with readily observable prices. Due to the nature of the valuation inputs, mortgage servicing rights are classified within level 3 of the valuation hierarchy. The fair value of mortgage servicing rights is determined by using a discounted cash flow model to calculate the present value of estimated future net servicing income. The assumptions are a combination of market and Company specific data. On a quarterly basis, the portfolio management group compares the Company's estimated fair value of the mortgage servicing rights to a third-party valuation as part of the valuation process. Discussions are held between executive management and the independent third-party to review the key assumptions used by the respective parties in arriving at those estimates, and adjusted as necessary.

**Time Deposits** — The fair value of fixed-rate certificates of deposit is estimated using quantitative models, including discounted cash flow models that require the use of multiple market inputs including interest rates and spreads to generate continuous yield or pricing curves, and volatility factors. The majority of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third party pricing services. The Company considers the impact of its own credit spreads in the valuation of these liabilities. The credit risk is determined by reference to observable credit spreads in the secondary cash market and therefore are classified within level 2 of the valuation hierarchy.

**Other Borrowings** — For advances that bear interest at a variable rate, the carrying amount is a reasonable estimate of fair value. For fixed-rate advances and repurchase agreements, fair value is estimated using quantitative discounted cash flow models that require the use of interest rate inputs that are currently offered for fixed-rate advances and repurchase agreements of similar remaining maturities. The majority of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third party pricing services. For hybrid advances, fair value is obtained from an FHLB proprietary model mathematical approximation of the market value of the underlying hedge. The terms of the hedge are similar to the advances and therefore classified as level 2 within the valuation hierarchy.

**Trust Preferred Securities** — Fair value is estimated using quantitative models, including discounted cash flow models that require the use of multiple market inputs including interest rates and spreads to generate pricing curves. The majority of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third party pricing services. The Company interpolates its own credit spreads in the valuation of these liabilities. Due to the significance of the credit spread in the valuation inputs, trust preferred securities are classified within level 3 of the valuation hierarchy.

**Interest Rate Swaps, Forward Interest Rate Swaps and Interest Rate Swap Futures** — The fair value of interest rate swaps and forward interest rate swaps are determined by a third party using a derivative valuation model. The inputs used in the valuation model are based

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on contract terms which primarily include start and end swap dates, swap coupon, interest rate curve and notional amounts, and other standard methodologies which are obtained from similar instruments in active markets and, therefore, are classified within level 2 of the valuation hierarchy. See Note 12 for additional information on cash flow hedges.

The fair value of interest rate swap futures is determined based upon quotes provided by the Chicago Mercantile Exchange on which these instruments are traded. As such quotes represent valuations for identical instruments in active markets they are classified within level 1 of the valuation hierarchy. Such pricing is utilized for both active trading and daily settlement of pricing adjustments on outstanding positions. As these pricing adjustments are settled daily between the exchange and the Company, the result as of the balance sheet date is that the Company holds interest futures with an outstanding notional and a level 1 fair value of zero.

Interest Rate Lock Commitments — Fair values of interest rate lock commitments are derived by using valuation models incorporating current market information or by obtaining market or dealer quotes for instruments with similar characteristics, subject to anticipated loan funding probability or fallout. The significant unobservable inputs used in the fair value measurement of IRLCs is the closing ratio, which represents management's estimate of the percentage of loans currently in a lock position which will ultimately close. The loan closing ratio is largely dependent on the loan processing stage that a loan is currently in and the change in prevailing interest rates from the time of the rate lock through the time the loan closes. The closing ratio is computed by our secondary marketing system using historical data and the ratio is periodically reviewed by the secondary marketing group for reasonableness and therefore IRLCs are classified within level 3 of the valuation hierarchy. Generally, the fair value of an IRLC is positive (negative) if the prevailing interest rate is lower (higher) than the IRLC rate. Therefore, an increase in the loan closing probability (i.e., higher percentage of loans estimated to close) will result in the fair value of the IRLC to increase if in a gain position, or decrease if in a loss position.

Forward and Optional Forward Purchase and Sale Commitments — The fair value of forward and optional forward purchase and sale commitments is determined based upon the difference between the settlement values of the commitments and the quoted market values of the securities, which can be quoted using similar instruments in the active market and therefore are classified within level 2 of the valuation hierarchy.

Foreign Exchange Contracts — Fair values of foreign exchange contracts are based on quoted prices for each foreign currency at the balance sheet date. The quoted prices are for similar instruments and therefore, these contracts are classified as level 2 of the valuation hierarchy.

Options and Options Embedded in Client Deposits — For options and embedded options in client deposits, the fair value is determined by obtaining market or dealer quotes for instruments with similar characteristics in active markets and therefore both options and options embedded in client deposits are classified within level 2 of the valuation hierarchy.

Indemnification Asset — To determine the fair value of the indemnification asset the Company uses a cash flow model to project cash flows for GNMA pool buyouts with and without recourse. The significant unobservable inputs used in the fair value measurement of the indemnification asset are the reinstatement rate, loss severity and duration. Significant increases (decreases) in any of those inputs in isolation could result in a significantly lower (higher) fair value measurement. The reinstatement rate is determined by analyzing historical default activity of similar loans. Loss severity is estimated as the interest rate spread between the note and debenture rate of the government insured loans as well as advance costs that are not reimbursable by the FHA, which is then extrapolated over the expected duration. Loss severity represents the interest loss severity as a percentage of UPB. Negative loss severity results from the indemnifying party receiving a debenture rate interest from the insuring agency that more than offsets the lower note rate interest payments due from the indemnifying party under the indemnification agreement. As the Company calculates the fair value of the indemnification asset using unobservable inputs the Company classifies the indemnification asset within level 3 of the valuation hierarchy. The Company's portfolio management group is responsible for analyzing and updating the assumptions and cash flow model of the underlying loans on a quarterly basis, which includes corroboration with historical experience. Counterparty credit risk is taken into account when determining fair value.

See Note 12 for additional information on freestanding derivatives.

#### 14. Commitments and Contingencies

Commitments — Commitments to extend credit are agreements to lend to customers in accordance with predetermined contractual provisions. These commitments, predominantly at variable interest rates, are for specific periods or contain termination clauses and may require the payment of a fee. The total amounts of unused commitments do not necessarily represent future credit exposure or cash requirements, as commitments often expire without being drawn upon.

In order to meet the needs of its clients, the Company also issues standby letters of credit, which are conditional commitments generally to provide credit support for some creditors in case of default. The credit risk and potential cash requirements involved in issuing standby letters of credit are essentially the same as those involved in extending loan facilities to clients.

Unfunded credit extension commitments at September 30, 2014 and December 31, 2013 are as follows:

|   | September 30,<br>2014 | December 31,<br>2013 |
|---|-----------------------|----------------------|
| Commercial lines of credit <sup>(1)</sup>   | \$1,411,688           | \$1,467,894          |
| Home equity lines of credit                 | 20,544                | 28,780               |
| Credit card lines of credit                 | 33,636                | 34,627               |
| Standby letters of credit                   | 844                   | 1,140                |
| Total unfunded credit extension commitments | \$1,466,712           | \$1,532,441          |

Unfunded commercial commitments include \$899,409 and \$1,075,781 of conditional commitments for which certain requirements must be met in order to obtain an advance under the existing commitment as of September 30, 2014 and December 31, 2013, respectively. Of these commitments, \$468,571 and \$360,165 were cancellable by the Company at September 30, 2014 and December 31, 2013, respectively.

The Company enters into floating rate residential loan commitments to lend. There were \$117,245 of these commitments outstanding as of September 30, 2014.

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The Company also has entered into commitments to lend related to loans in the origination pipeline. These commitments represent arrangements to lend funds or provide liquidity subject to specified contractual provisions. The contractual amounts of the Company's commitments to lend in the held for investment origination pipeline at September 30, 2014 and December 31, 2013 are as follows:

|   | September 30,<br>2014 | December 31,<br>2013 |
|---|-----------------------|----------------------|
| Residential                               | \$492,858             | \$531,642            |
| Commercial                                | 681,390               | 208,480              |
| Leasing                                   | 296,803               | 168,857              |
| Total commitments to lend in the pipeline | \$1,471,051           | \$908,979            |

Standby letters of credit issued by third party entities are used to guarantee the Company's performance under various contracts. At September 30, 2014 and December 31, 2013, the Company had approximately \$100,018 and \$60,018, respectively, in letters of credit outstanding.

EverBank periodically enters into forward-dated borrowing agreements with the FHLB to borrow funds at a fixed rate of interest. Prior to the funding date, EverBank has the right to terminate any of the advances subject to voluntary termination fees. The outstanding forward-dated agreements as of September 30, 2014 are as follows:

| Agreement Date | Funding Date  | Amount    | Interest Rate | Maturity Date   |
|----------------|---------------|-----------|---------------|-----------------|
| January 2014   | November 2014 | \$100,000 | 2.91          | % February 2021 |
| May 2014       | November 2015 | 20,000    | 2.87          | % May 2021      |
| May 2014       | November 2015 | 60,000    | 3.48          | % May 2024      |
| August 2014    | December 2015 | 50,000    | 3.36          | % July 2023     |

In the ordinary course of business, the Company enters into commitments to originate residential mortgage loans held for sale at interest rates determined prior to funding. Interest rate lock commitments for loans that the Company intends to sell are considered freestanding derivatives and are recorded at fair value. See Note 12 for information on interest rate lock commitments as they are not included in the table above.

The Company also has an agreement with the Jacksonville Jaguars of the National Football League whereby the Company obtained the naming rights to the football stadium in Jacksonville, Florida. Under the current agreement, the Company is obligated to pay \$400 during the remainder of 2014. On July 3, 2014, the Company entered into an extension to the agreement for the naming rights and under the agreement, the Company is obligated to pay \$43,057 through February 28, 2025.

Guarantees — The Company sells and securitizes conventional conforming and federally insured single-family residential mortgage loans predominantly to government-sponsored entities (GSEs), such as Fannie Mae and Freddie Mac. The Company also sells residential mortgage loans, primarily those that do not meet criteria for whole loan sales to GSEs, through whole loan sales to private non-GSE purchasers. In doing so, representations and warranties regarding certain attributes of the loans are made to the GSE or the third-party purchaser. Subsequent to the sale, if it is determined that the loans sold are (1) with respect to the GSEs, in breach of these representations or warranties or (2) with respect to non-GSE purchasers, in material breach of these representations and warranties, the Company generally has an obligation to either: (a) repurchase the loan for the UPB, accrued interest and related advances, (b) indemnify the purchaser or (c) make the purchaser whole for the economic benefits of the loan. From 2004 through September 30, 2014, the Company originated and securitized approximately \$62,902,660 of mortgage loans to GSEs and private non-GSE purchasers. A majority of the loans sold to non-GSEs were agency deliverable products that were eventually sold by large aggregators of agency product who eventually securitized and sold to the agencies. In some cases, the Company also has an obligation to repurchase loans in the event of early payment default (EPD) which is typically triggered if a borrower does not make the first several payments due after the loan has been sold to an investor. The Company is subject to EPD provisions on certain jumbo loan products and the community reinvestment loans the Company originates and sells under the State of Florida housing program. The total non-conforming UPB sold subject to early prepayment default protection was \$691,431 at September 30, 2014. Total originations of community reinvestment loans sold under the State of Florida housing program were minimal. The reserve for early payment default is limited to 90 days and is estimated based on historical default factors.

The Company's obligations vary based upon the nature of the repurchase demand and the current status of the mortgage loan. The Company establishes reserves for estimated losses inherent in the Company's origination of mortgage loans. In estimating the accrued liability for loan repurchase and make-whole obligations, the Company estimates probable losses inherent in the population of all loans sold based on trends in claims requests and actual loss severities experienced. The liability includes accruals for probable contingent losses in addition to those identified in the pipeline of repurchase or make-whole requests. There is additional inherent uncertainty in the estimate because the Company historically sold a majority of loans servicing released prior to 2009 and currently does not have servicing performance metrics on a majority of those loans it originated and sold. The estimation process is designed to include amounts based on actual losses experienced from actual repurchase activity. The baseline for the repurchase reserve uses historical loss factors that are applied to loan pools originated in 2003 through September 30, 2014 and sold in years 2004 through September 30, 2014. Loss factors, tracked by year of loss, are calculated using actual losses incurred on repurchase or make-whole arrangements. The historical loss factors experienced are accumulated for each sale vintage (year loan was sold) and are applied to more recent sale vintages to estimate inherent losses not yet realized. The Company's estimated recourse related to these loans was \$24,712 and \$20,225 at September 30, 2014 and December 31, 2013, respectively, and is recorded in accounts payable and accrued liabilities.

In the ordinary course of its loan servicing activities, the Company routinely initiates actions to foreclose real estate securing serviced loans. For certain serviced loans, there are provisions in which the Company is either obligated to fund foreclosure-related costs or to repurchase loans in default. Additionally, as servicer, the Company could be obligated to repurchase loans from or indemnify GSEs for loans originated by defunct originators. The outstanding principal balance on loans serviced at September 30, 2014 and December 31, 2013, was \$49,292,765 and

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\$59,492,239, respectively. The amount of estimated recourse recorded in accounts payable and accrued liabilities related to servicing activities at September 30, 2014 and December 31, 2013, was \$4,075 and \$23,668, respectively. Federal Reserve Requirement — The Federal Reserve Board (FRB) requires certain institutions, including EB, to maintain cash reserves in the form of vault cash and average account balances with the Federal Reserve Bank. The reserve requirement is based on average deposits outstanding and was approximately \$138,949 and \$149,381 at September 30, 2014 and December 31, 2013, respectively.

Legal Actions — On April 13, 2011, each of the Company and EverBank entered into a consent order with the Office of Thrift Supervision (OTS) with respect to EverBank's mortgage foreclosure practices and the Company's oversight of those practices. The Office of the Comptroller of the Currency (OCC) succeeded the OTS with respect to EverBank's consent order, and the Board of Governors of the FRB succeeded the OTS with respect to the Company's consent order. The consent orders require, among other things, that the Company establish a new compliance program for mortgage servicing and foreclosure operations and that the Company ensure that it has dedicated resources for communicating with borrowers, policies and procedures for outsourcing foreclosure or related functions and management information systems that ensure timely delivery of complete and accurate information. The Company was also required to retain an independent firm as part of an "Independent Foreclosure Review" program to conduct a review of residential foreclosure actions that were pending from January 1, 2009 through December 31, 2010 in order to determine whether any borrowers sustained financial injury as a result of any errors, misrepresentations or deficiencies and to provide remediation as appropriate.

In August 2013, EverBank reached an agreement with the OCC that would end its participation in the Independent Foreclosure Review program mandated by the April 2011 consent order and replace it with an accelerated remediation process. The agreement included a cash payment of \$39,932, which was paid in 2013 by EverBank to a settlement fund, that provides relief to qualified borrowers and approximately \$6,344, which was substantially paid in the first quarter of 2014 to organizations certified by the U.S. Department of Housing and Urban Development (HUD) or other tax-exempt organizations that have as a principal mission providing affordable housing, foreclosure prevention and/or educational assistance to low and moderate income individuals and families. This agreement has not eliminated all of our risks associated with foreclosure-related practices, and it does not protect EverBank from potential individual borrower claims or class action lawsuits, any of which could result in additional expenses. Consistent with the agreement, an amendment to the April 2011 consent order was entered into on October 15, 2013. All terms of the April 2011 consent order that were not explicitly superseded by the amendment remain in effect without modification. In October 2013, EverBank received a letter from the OCC requesting, in connection with the April 2011 consent order, that EverBank provide the OCC with an action plan, along with other mortgage servicers, to identify errors and remediate borrowers serviced by EverBank for the period from January 1, 2011 through the present day, that may have been harmed by similar errors identified in the Independent Foreclosure Review. As of September 30, 2014, EverBank accrued \$3,491 for potential future remediation payments to borrowers as a result of the implementation of the action plan.

In September 2014, the Office of the Inspector General of HUD issued a report finding that EverBank did not properly determine that mortgagors were eligible to participate in FHA's Preforeclosure Sale Program in accordance with HUD requirements. The report recommended that the Deputy Assistant Secretary for Single Family Housing require EverBank to (1) reimburse HUD for the 11 ineligible preforeclosure sale claims totaling \$1,560, which the Company has recognized in general and administrative expense, and (2) develop and implement policies and procedures in accordance with HUD requirements to properly determine mortgagor eligibility for the program.

In addition, other government agencies, including state attorneys general and the U.S. Department of Justice, continue to investigate various mortgage related practices of the Company and other major mortgage servicers. The Company continues to cooperate with these investigations. These investigations could result in material fines, penalties, equitable remedies (including requiring default servicing or other process changes), or other enforcement actions, as well as significant legal cost in responding to governmental investigations and additional litigation. The Company has evaluated subsequent events through the date in which financial statements are available to be issued and currently, the Company is unable to estimate any loss that may result from penalties or fines imposed by the OCC or other governmental agencies and hence, no amounts have been accrued.

In light of the uncertainties involved in these government proceedings, there is no assurance that the ultimate resolution of these matters will not significantly exceed the reserves currently accrued by the Company. In the ordinary course of business, the Company and its subsidiaries are routinely involved in various claims and legal actions.

#### 15. Variable Interest Entities

The Company, in the normal course of business, engages in certain activities that involve variable interest entities (VIEs), which are legal entities that lack sufficient equity to finance their activities, or the equity investors of the entities as a group lack any of the characteristics of a controlling interest. The primary beneficiary of a VIE is generally the enterprise that has both the power to direct the activities most significant to the economic performance of the VIE and the obligation to absorb losses or receive benefits that could potentially be significant to the VIE. The Company evaluates its interest in certain entities to determine if these entities meet the definition of a VIE and whether the Company is the primary beneficiary and should consolidate the entity based on the variable interests it held both at inception and when there is a change in circumstances that requires a reconsideration. If the Company is determined to be the primary beneficiary of a VIE, it must account for the VIE as a consolidated subsidiary. If the Company is determined not to be the primary beneficiary of a VIE but holds a variable interest in the entity, such variable interests are accounted for under accounting standards as deemed appropriate.

#### Non-consolidated VIEs

The table below summarizes select information related to variable interests held by the Company at September 30, 2014 and December 31, 2013:

|                                  | September 30, 2014 |                  | December 31, 2013 |                  |
|----------------------------------|--------------------|------------------|-------------------|------------------|
|                                  | Total Assets       | Maximum Exposure | Total Assets      | Maximum Exposure |
| Loans provided to VIEs           | \$126,543          | \$126,543        | \$150,749         | \$150,749        |
| On-balance-sheet securitizations | 86,650             | 86,650           | 50,534            | 50,534           |
| Debt securities                  | 1,100,712          | 1,100,712        | 1,219,915         | 1,219,915        |

#### Loans provided to VIEs

The Company has provided funding to certain unconsolidated VIEs sponsored by third parties. These VIEs are generally established to finance certain small business loans originated by third parties and are not considered to have significant equity at risk. The entities are primarily funded through the issuance of loans from the Company and a certified development company (CDC). The Company's loan is secured by a first lien. Although the Company retains the servicing rights to the loan, the Company is unable to unilaterally make all decisions necessary to direct the activities that most significantly impact the VIE; therefore, it is not the primary beneficiary. The principal risk to which these entities are exposed is credit risk related to the underlying assets. The loans to these VIEs are included in the Company's overall analysis of the allowance for loan and lease losses and reserve for unfunded commitments, respectively. The Company does not provide any implicit or explicit liquidity guarantees or principal value guarantees to these VIEs. The Company records these commercial loans on its condensed consolidated balance sheet as loans held for investment.

#### On-balance sheet securitizations

The Company engages in on-balance-sheet securitizations which are securitizations that do not qualify for sales treatment; thus, the assets remain on the Company's condensed consolidated balance sheet. The Company securitizes mortgage loans generally through a GSE, such as GNMA, FNMA or FHLMC (U.S. agency-sponsored mortgages). Occasionally, the Company will transfer conforming residential mortgages to GNMA in exchange for mortgage-backed securities. The Company maintains effective control over pools of transferred assets that remain unsold at the end of the period. Accordingly, the Company has not recorded these transfers as sales. These transferred assets are recorded in the condensed consolidated balance sheet as loans held for sale.

#### Debt securities

All MBS, CMO and ABS securities owned by the Company are issued through VIEs. The related VIEs were not consolidated, as the Company was not determined to be the primary beneficiary. See Note 3 for information related to debt securities.

#### Mortgage securitizations

The Company provides a variety of mortgage loan products to a diverse customer base. Once originated, the Company often securitizes these loans through the use of VIEs. These VIEs are funded through the issuance of trust certificates backed solely by the transferred assets. These mortgage loan securitizations are non-recourse except in accordance with the Company's standard obligations under representations and warranties. Thereby, the transaction effectively transfers the risk of future credit losses to the purchasers of the securities issued by the trust. The Company generally retains the servicing rights of the transferred assets but does not retain any other interest in the entities.

As noted above, the Company securitizes mortgage loans through government-sponsored entities or through private label (non-agency sponsored) securitizations. The Company is not the primary beneficiary of its U.S. agency-sponsored mortgage securitizations, because the Company does not have the power to direct the activities of the VIE that most significantly impact the entity's economic performance. Therefore, the Company does not consolidate these U.S. agency-sponsored mortgage securitizations. Additionally, the Company does not consolidate VIEs of private label securitizations. Although the Company is the servicer of the VIE, the servicing relationship is deemed to be a fiduciary relationship and, therefore, the Company is not deemed to be the primary beneficiary of the entity. Refer to Note 4 for information related to sales of residential mortgage receivables and Note 7 for information related to mortgage servicing rights.

#### 16. Segment Information

During the second quarter of 2014, the Company, completed certain changes to its organizational structure that resulted in the re-classification of the Company's three reportable business segments from Banking and Wealth Management, Mortgage Banking and Corporate Services into Consumer Banking, Commercial Banking, and Corporate Services. See Note 1 on information relating to the amendment of prior period segment information. The Company's reportable business segments are strategic business units that offer distinctive products and services marketed through different channels. These segments are managed separately because of their marketing and distribution requirements.

The Consumer Banking segment includes consumer deposit services and activities, residential lending and servicing, wealth management, and capital markets. Commercial Banking includes commercial and commercial real estate

lending, lender finance, equipment finance and leasing, mortgage warehouse finance and commercial deposits. The Corporate Services segment provides services to the Consumer Banking and Commercial Banking segments including executive management, technology, legal, human resources, marketing, corporate development, treasury, accounting, finance and other services and transaction-related items. Direct expenses are allocated to the reporting segments. Unallocated expenses are included in Corporate Services. Certain other expenses, including interest expense on trust preferred debt and transaction-related items, are included in the Corporate Services segment. The chief operating decision maker's review of each segment's performance is based on segment income, which is defined as income from operations before income taxes and certain corporate allocations. Additionally, total net revenue is defined as net interest income before provision for loan and lease losses and total noninterest income. Intersegment revenue among the Company's business units reflects the results of a funds transfer pricing (FTP) process, which takes into account assets and liabilities with similar interest rate sensitivity and maturity characteristics and reflects the allocation of net interest income related to the Company's overall asset and liability management activities. This provides for the creation of an economic benchmark, which allows the Company to determine the profitability of the Company's products and cost centers by calculating profitability spreads between product yields and internal references. However, business segments have some latitude to retain certain interest rate exposures related to client pricing decisions within guidelines. FTP serves to transfer interest rate risk to the Treasury function through a transfer pricing methodology and cost allocation model. The basis for the allocation of net interest income is a function of the Company's methodologies and assumptions that management believes are appropriate to accurately reflect business segment results. These factors are subject to change based on changes in current interest rates and market conditions.

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The results of each segment are reported on a continuing basis. The following table presents financial information of reportable business segments as of and for the three and nine months ended September 30, 2014 and 2013. The eliminations column includes intersegment eliminations required for consolidation purposes.

|                               | As of and for the Three Months Ended September 30, 2014 |                       |                       |              |              |
|-------------------------------|---|-----------------------|-----------------------|--------------|--------------|
|                               | Consumer<br>Banking                                     | Commercial<br>Banking | Corporate<br>Services | Eliminations | Consolidated |
| Net interest income (expense) | \$84,635  | \$63,302              | \$(1,601 )            | \$—          | \$146,336    |
| Total net revenue             | 159,876   | (1) 76,099            | (1,425 )              | —            | 234,550      |
| Intersegment revenue          | 17,635  | (17,635 )             | —                     | —            | —            |
| Depreciation and amortization | 2,246   | 3,452                 | 1,971                 | —            | 7,669        |
| Income before income taxes    | 48,624  | (1) 46,981            | (25,543 )             | —            | 70,062       |
| Total assets                  | 13,292,823  | 7,257,986             | 120,054               | (160,521 )   | 20,510,342   |

|                               | As of and for the Three Months Ended September 30, 2013 |                       |                       |              |              |
|-------------------------------|---|-----------------------|-----------------------|--------------|--------------|
|                               | Consumer<br>Banking                                     | Commercial<br>Banking | Corporate<br>Services | Eliminations | Consolidated |
| Net interest income (expense) | \$76,011  | \$64,423              | \$(1,578 )            | \$—          | \$138,856    |
| Total net revenue             | 207,074   | (2) 76,776            | (1,425 )              | —            | 282,425      |
| Intersegment revenue          | 17,754  | (17,754 )             | —                     | —            | —            |
| Depreciation and amortization | 2,630   | 5,388                 | 1,948                 | —            | 9,966        |
| Income before income taxes    | 37,249  | (2) 39,024            | (22,612 )             | —            | 53,661       |
| Total assets                  | 11,578,876  | 6,029,290             | 213,745               | (209,822 )   | 17,612,089   |

|                               | As of and for the Nine Months Ended September 30, 2014 |                       |                       |              |              |
|-------------------------------|--|-----------------------|-----------------------|--------------|--------------|
|                               | Consumer<br>Banking                                    | Commercial<br>Banking | Corporate<br>Services | Eliminations | Consolidated |
| Net interest income (expense) | \$236,753  | \$185,386             | \$(4,768 )            | \$—          | \$417,371    |
| Total net revenue             | 466,005  | (1) 217,601           | (4,169 )              | —            | 679,437      |
| Intersegment revenue          | 48,332   | (48,332 )             | —                     | —            | —            |
| Depreciation and amortization | 6,842  | 11,721                | 5,842                 | —            | 24,405       |
| Income before income taxes    | 124,487  | (1) 131,195           | (78,459 )             | —            | 177,223      |
| Total assets                  | 13,292,823   | 7,257,986             | 120,054               | (160,521 )   | 20,510,342   |

|                               | As of and for the Nine Months Ended September 30, 2013 |                       |                       |              |              |
|-------------------------------|--|-----------------------|-----------------------|--------------|--------------|
|                               | Consumer<br>Banking                                    | Commercial<br>Banking | Corporate<br>Services | Eliminations | Consolidated |
| Net interest income (expense) | \$232,894  | \$195,718             | \$(4,723 )            | \$—          | \$423,889    |
| Total net revenue             | 618,942  | (2) 232,791           | (4,162 )              | —            | 847,571      |
| Intersegment revenue          | 45,624   | (45,624 )             | —                     | —            | —            |
| Depreciation and amortization | 7,905  | 16,903                | 5,279                 | —            | 30,087       |
| Income before income taxes    | 142,762  | (2) 122,811           | (74,070 )             | —            | 191,503      |
| Total assets                  | 11,578,876   | 6,029,290             | 213,745               | (209,822 )   | 17,612,089   |

Segment earnings in the Consumer Banking segment included \$3,071 recovery on the MSR valuation allowance (1) for the three months ended September 30, 2014 and an \$8,012 recovery on the MSR valuation allowance for the nine months ended September 30, 2014.

Segment earnings in the Consumer Banking segment included a \$35,132 recovery on the MSR valuation allowance (2) for the three months ended September 30, 2013 and a \$80,259 recovery on the MSR valuation allowance for the nine months ended September 30, 2013.



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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Note: The information contained in this Item includes changes related to reportable business segments discussed in the Notes to Financial Statements. The Company filed a Current Report on Form 8-K with the Securities and Exchange Commissions (the "SEC") on July 30, 2014 to reclassify historical segment information presented in the Company's Annual Report on Form 10-K for the year ended December 31, 2013, which was filed with the SEC on February 28, 2014 (the "Form 10-K").

The following discussion and analysis is intended to assist readers in understanding the financial condition and results of operations of the Company during the three and nine months ended September 30, 2014 and should be read in conjunction with the condensed consolidated financial statements and notes thereto included in this Quarterly Report on Form 10-Q, the Form 10-K and the Current Report on Form 8-K filed with the SEC on July 30, 2014, which reclassified historical segment information presented in the Form 10-K.

Forward-Looking Statements

This report contains certain statements that are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995 and are intended to be protected by the safe harbor provided therein. We generally identify forward-looking statements by terminology such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates" or the negative version of those or other comparable words. These forward-looking statements are not historical facts, and are based on current expectations, estimates and projections about our industry, management's beliefs and certain assumptions made by management, many of which, by their nature, are inherently uncertain and beyond our control. Accordingly, you are cautioned that any such forward-looking statements are not guarantees of future performance and are subject to certain risks, uncertainties and assumptions that are difficult to predict. Although we believe that the expectations reflected in such forward-looking statements are reasonable as of the date made, expectations may prove to have been materially different from the results expressed or implied by such forward-looking statements. Unless otherwise required by law, we also disclaim any obligation to update our view of any such risks or uncertainties or to announce publicly the result of any revisions to the forward-looking statements contained in this report. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements, including, but not limited to, those factors described in Part I, Item 1A "Risk Factors" contained in our Annual Report on Form 10-K for the period ended December 31, 2013, as filed with the SEC on February 28, 2014 and in Part II, Item 1A "Risk Factors" contained in this report, and include risks discussed in this Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) and in other periodic reports we file with the SEC. These factors include without limitation:

- deterioration of general business and economic conditions, including the real estate and financial markets, in the United States and in the geographic regions and communities we serve;
- risks related to liquidity, including the adequacy of our cash flow from operations and borrowings to meet our short-term liquidity needs;
- changes in interest rates that affect the pricing of our financial products, the demand for our financial services and the valuation of our financial assets and liabilities, mortgage servicing rights and mortgage loans held for sale;
- risk of higher loan and lease charge-offs;
- legislative or regulatory actions affecting or concerning mortgage loan modification, refinancing and foreclosure;
- risk of individual claims or further fines, penalties, equitable remedies, or other enforcement actions relating to our mortgage related practices;
- our ability to comply with any supervisory actions to which we are or become subject as a result of examination by our regulators;
- our ability to comply with the amended consent order and the terms and conditions of our settlement of the Independent Foreclosure Review, including the associated costs;
- concentration of our commercial real estate loan portfolio;
- higher than normal delinquency and default rates affecting our mortgage banking business;
- execution of current or future acquisition, reorganization or disposition transactions including, the risk that we may not realize the anticipated benefits of such transactions;

limited ability to rely on brokered deposits as a part of our funding strategy;  
concentration of mass-affluent clients and jumbo mortgages;  
the effectiveness of the hedging strategies we use to manage our mortgage pipeline;  
the effectiveness of our derivatives to manage interest rate risk;  
delinquencies on our equipment leases and reductions in the resale value of leased equipment;  
increases in loan repurchase requests and our reserves for loan repurchases;  
failure to prevent a breach to our Internet-based system and online commerce security;  
soundness of other financial institutions;  
changes in currency exchange rates or other political or economic changes in certain foreign countries;  
disruptions in the credit and financial markets in the United States and globally  
the competitive industry and market areas in which we operate;  
historical growth rate and performance may not be a reliable indicator of future results;  
loss of key personnel;  
fraudulent and negligent acts by loan applicants, mortgage brokers, other vendors and our employees;  
costs of compliance or failure to comply with laws, rules, regulations and orders that govern our operations;  
failure to establish and maintain effective internal controls and procedures;  
impact of current and future legal and regulatory changes, including the Dodd-Frank Wall Street Reform and  
Consumer Protection Act of 2010 (the Dodd-Frank Act) and the capital requirements promulgated by the Basel  
Committee on Banking Supervision ("Basel

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Committee");

effects of changes in existing U.S. government or government-sponsored mortgage programs;

changes in laws and regulations that may restrict our ability to originate or increase our risk of liability with respect to certain mortgage loans;

legislative action regarding foreclosures or bankruptcy laws;

changes to generally accepted accounting principles (GAAP);

environmental liabilities with respect to properties that we take title to upon foreclosure; and

inability of EverBank, our banking subsidiary, to pay dividends.

### Reclassifications

Certain prior period information in this MD&A has been reclassified to conform to current period classifications.

### Introduction and Overview

We are a thrift holding company which operates primarily through our direct subsidiary, EverBank (EB or EverBank). EB is a federally chartered thrift institution with its home office located in Jacksonville, Florida. References to “we,” “our,” “us,” the “Company”, or EFC refer to the holding company and its subsidiaries that are consolidated for financial reporting purposes. We are a diversified financial services company that provides innovative banking, lending and investment products and services to clients nationwide through scalable, low-cost distribution channels. Our business model attracts financially sophisticated, self-directed, mass-affluent clients and a diverse base of small and medium-sized business clients. We market and distribute our products and services primarily through our integrated on-line financial portal, which is augmented by our nationwide network of independent financial advisors, high-volume financial centers in targeted Florida markets and other business offices throughout the country. These channels are connected by technology-driven centralized platforms, which provide operating leverage throughout our business.

We have a suite of asset origination and fee income businesses that individually generate attractive financial returns and collectively leverage our core deposit franchise and client base. We originate, invest in, sell and service residential mortgage loans, equipment leases, and various other consumer and commercial loans, as market conditions warrant. Our organic origination activities are scalable, significant relative to our balance sheet size and provide us with substantial growth potential. Our origination, lending and servicing expertise positions us to acquire assets in the capital markets when risk-adjusted returns available through acquisition exceed those available through origination. Our rigorous analytical approach provides capital markets discipline to calibrate our levels of asset origination, retention and acquisition. These activities diversify our earnings, strengthen our balance sheet and provide us with flexibility to capitalize on market opportunities.

Our deposit franchise fosters strong relationships with a large number of financially sophisticated clients and provides us with a stable and flexible source of low, all-in cost funding. We have a demonstrated ability to grow our client deposit base significantly with short lead time by adapting our product offerings and marketing activities rather than incurring the higher fixed operating costs inherent in more branch-intensive banking models. Our extensive offering of deposit products and services includes proprietary features that distinguish us from our competitors and enhance our value proposition to clients. Our products, distribution and marketing strategies allow us to generate substantial deposit growth while maintaining an attractive mix of high-value transaction and savings accounts.

### Performance Highlights

#### Third Quarter 2014 Key Highlights

GAAP net income available to common shareholders was \$41.0 million for the third quarter 2014, compared to \$32.3 million for the second quarter 2014 and \$30.6 million for the third quarter 2013.

GAAP diluted earnings per share were \$0.33, a 27% increase from \$0.26 in the second quarter 2014 and a 32% increase from \$0.25 in the third quarter 2013.

Return on average equity was 10.6% for the quarter.

Portfolio loans held for investment of \$16.6 billion, an increase of 8% compared to the prior quarter.

Retained originations of \$1.7 billion in the quarter; year to date retained originations of \$4.3 billion.

Total assets of \$20.5 billion, an increase of 4% compared to the prior quarter.

Total deposits of \$14.5 billion, an increase of 4% compared to the prior quarter.

• Tangible common equity per common share increased 8% year over year to \$12.36 at September 30, 2014.

• Strong capital position with bank tier 1 leverage ratio of 8.5% and bank total risk-based capital ratio of 14.0%.

• Adjusted non-performing assets to total assets improved to 0.50% at September 30, 2014. Annualized net charge-offs to total loans and leases held for investment remained low at 0.09% for the quarter.

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## Financial Highlights

|   | Three Months Ended |           | Table 1<br>Nine Months Ended |           |   |
|---|--------------------|-----------|------------------------------|-----------|---|
|   | September 30,      |           | September 30,                |           |   |
| (dollars in thousands, except per share amounts)                | 2014               | 2013      | 2014                         | 2013      |   |
| For the Period:   |                    |           |                              |           |   |
| Operating Results:  |                    |           |                              |           |   |
| Total revenue <sup>(1)</sup>                                    | \$234,550          | \$282,425 | \$679,437                    | \$847,571 |   |
| Net interest income   | 146,336            | 138,856   | 417,371                      | 423,889   |   |
| Provision for loan and lease losses                             | 6,735              | 3,068     | 15,929                       | 5,016     |   |
| Noninterest income  | 88,214             | 143,569   | 262,066                      | 423,682   |   |
| Noninterest expense   | 157,753            | 225,696   | 486,285                      | 651,052   |   |
| Net income  | 43,519             | 33,150    | 110,061                      | 118,289   |   |
| Net earnings per common share, basic                            | 0.33               | 0.25      | 0.83                         | 0.91      |   |
| Net earnings per common share, diluted                          | 0.33               | 0.25      | 0.82                         | 0.89      |   |
| Performance Metrics:  |                    |           |                              |           |   |
| Yield on interest-earning assets                                | 3.95               | % 4.32    | % 4.12                       | % 4.40    | % |
| Cost of interest-bearing liabilities                            | 1.01               | % 1.18    | % 1.03                       | % 1.22    | % |
| Net interest margin   | 3.02               | % 3.24    | % 3.20                       | % 3.33    | % |
| Return on average assets  | 0.85               | % 0.72    | % 0.78                       | % 0.86    | % |
| Return on risk-weighted assets <sup>(2)</sup>                   | 1.37               | % 1.16    | % 1.21                       | % 1.39    | % |
| Return on average equity <sup>(3)</sup>                         | 10.6               | % 8.7     | % 9.0                        | % 10.8    | % |
| Efficiency ratio <sup>(4)</sup>                                 | 67                 | % 80      | % 72                         | % 77      | % |
| Credit Quality Ratios:  |                    |           |                              |           |   |
| Net charge-offs to average loans and leases held for investment | 0.09               | % 0.30    | % 0.13                       | % 0.22    | % |
| Consumer Banking Metrics:                                       |                    |           |                              |           |   |
| Unpaid principal balance of loans originated (in millions)      | \$2,302.1          | \$2,700.2 | \$6,235.5                    | \$8,853.8 |   |
| Jumbo residential mortgage loans originated (in millions)       | 1,187.2            | 767.0     | 3,103.5                      | 2,583.0   |   |
| Unpaid principal balance of loans sold (in millions)            | 2,172.6            | 3,164.5   | 4,914.1                      | 8,730.4   |   |
| Commercial Banking Metrics:                                     |                    |           |                              |           |   |
| Loan and lease originations:                                    |                    |           |                              |           |   |
| Commercial and commercial real estate (in millions)             | \$361.4            | \$174.4   | \$804.8                      | \$757.9   |   |
| Equipment financing receivables (in millions)                   | 392.8              | 177.2     | 958.8                        | 514.8     |   |

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| Financial Highlights  | Table 1 (cont.)       |                      |   |
|---|-----------------------|----------------------|---|
| (dollars in thousands, except per share amounts)  | September 30,<br>2014 | December 31,<br>2013 |   |
| As of Period End:   |                       |                      |   |
| Balance Sheet Data:   |                       |                      |   |
| Loans and leases held for investment, net   | \$16,522,706          | \$13,189,034         |   |
| Total assets  | 20,510,342            | 17,640,984           |   |
| Deposits  | 14,473,505            | 13,261,340           |   |
| Total liabilities   | 18,789,319            | 16,019,971           |   |
| Total shareholders' equity  | 1,721,023             | 1,621,013            |   |
| Loans and leases held for investment as a percentage of deposits  | 115                   | % 100                | % |
| Credit Quality Ratios:  |                       |                      |   |
| Adjusted non-performing assets as a percentage of total assets (see Table 17)                                     | 0.50                  | % 0.65               | % |
| Allowance for loan and lease losses (ALLL) as a percentage of loans and leases held for investment (see Table 18) | 0.35                  | % 0.48               | % |
| ALLL as a percentage of loans and leases held for investment (excluding ASC 310-30) (see Table 18)                | 0.35                  | % 0.40               | % |
| Government insured pool buyouts as a percentage of loans and leases held for investment                           | 20                    | % 14                 | % |
| Capital:  |                       |                      |   |
| Common equity tier 1 ratio (EFC consolidated, Basel I) <sup>(5)</sup>   | 12.0                  | % 12.1               | % |
| Tier 1 leverage ratio (bank level) (see Table 37)   | 8.5                   | % 9.0                | % |
| Total risk-based capital ratio (bank level) (see Table 37)  | 14.0                  | % 14.3               | % |
| Tangible common equity per common share <sup>(6)</sup>  | \$12.36               | \$11.57              |   |
| Consumer Banking Metrics:   |                       |                      |   |
| Unpaid principal balance of loans serviced for the Company and others (in millions)                               | \$50,830.6            | \$61,035.3           |   |
| Consumer Banking loans as a percentage of loans and leases held for investment                                    | 58                    | % 54                 | % |
| Consumer deposits (in millions)   | \$12,087.8            | \$11,434.7           |   |
| Commercial Banking Metrics:   |                       |                      |   |
| Commercial Banking loans as a percentage of loans and leases held for investment                                  | 42                    | % 46                 | % |
| Commercial deposits (in millions)   | \$2,385.7             | \$1,826.7            |   |

(1) Total revenue is defined as net interest income before provision for loan and lease losses and total noninterest income.

(2) Return on average risk-weighted assets equals net income divided by average risk-weighted assets. Under the regulatory guidelines for risk-based capital, on-balance sheet assets and credit equivalent amounts of derivatives and off-balance sheet items are assigned to one of several broad risk categories according to the obligor or, if relevant, the guarantor or the nature of any collateral. The aggregate dollar amount in each risk category is then multiplied by the risk weight associated with that category. The resulting weighted values from each of the risk categories are aggregated for determining total risk-weighted assets.

(3) Return on average equity is calculated as net income less dividends declared on the Series A 6.75% Non-Cumulative Perpetual Preferred Stock divided by average common shareholders' equity (average shareholders' equity less average Series A 6.75% Non-Cumulative Perpetual Preferred Stock).

(4) The efficiency ratio represents noninterest expense as a percentage of total revenues. We use the efficiency ratio to measure noninterest costs expended to generate a dollar of revenue.

(5) The common equity tier 1 ratio is calculated as common tier 1 capital divided by risk-weighted assets. Common tier 1 capital is calculated as tier 1 capital less the Series A 6.75% Non-Cumulative Perpetual Preferred Stock. Under the regulatory guidelines for risk-based capital, on-balance sheet assets and credit equivalent amounts of

derivatives and off-balance sheet items are assigned to one of several broad risk categories according to the obligor or, if relevant, the guarantor or the nature of any collateral. The aggregate dollar amount in each risk category is then multiplied by the risk weight associated with that category. The resulting weighted values from each of the risk categories are aggregated for determining total risk-weighted assets.

Calculated as tangible common shareholders' equity divided by shares of common stock. Tangible common shareholders' equity equals shareholders' equity less goodwill, other intangible assets and perpetual preferred stock (6)(see Table 1B). Tangible common equity per common share is calculated using a denominator that includes actual period end common shares outstanding. Tangible common equity per common share is a non-GAAP financial measure, and its most directly comparable GAAP financial measure is book value per common share.

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A reconciliation of adjusted net income to net income, which is the most directly comparable GAAP measure, is as follows:

| Adjusted Net Income  | Table 1A                            |            |                                    |            |
|--|-------------------------------------|------------|------------------------------------|------------|
|  | Three Months Ended<br>September 30, |            | Nine Months Ended<br>September 30, |            |
| (dollars in thousands, except per share data)                                | 2014                                | 2013       | 2014                               | 2013       |
| Net income   | \$43,519                            | \$33,150   | \$110,061                          | \$118,289  |
| Transaction expense and non-recurring regulatory related expense, net of tax | 2,201                               | 20,203     | 3,960                              | 43,670     |
| Increase (decrease) in Bank of Florida non-accretable discount, net of tax   | 198                                 | (439)      | ) 932                              | (27)       |
| Mortgage Servicing Right (MSR) impairment (recovery), net of tax             | (1,904)                             | ) (21,783) | ) (4,967)                          | ) (49,761) |
| Restructuring cost, net of tax   | —                                   | 3,242      | 630                                | 3,242      |
| OTTI losses on investment securities (Volcker Rule), net of tax              | —                                   | —          | 425                                | —          |
| Adjusted net income  | \$44,014                            | \$34,373   | \$111,041                          | \$115,413  |
| Adjusted net income allocated to preferred stock                             | 2,532                               | 2,532      | 7,594                              | 7,594      |
| Adjusted net income allocated to common shareholders                         | \$41,482                            | \$31,841   | \$103,447                          | \$107,819  |
| Adjusted net earnings per common share, basic                                | \$0.34                              | \$0.26     | \$0.84                             | \$0.88     |
| Adjusted net earnings per common share, diluted                              | \$0.33                              | \$0.26     | \$0.83                             | \$0.87     |
| Weighted average common shares outstanding:<br>(units in thousands)          |                                     |            |                                    |            |
| Basic  | 122,950                             | 122,509    | 122,826                            | 122,128    |
| Diluted  | 125,473                             | 124,124    | 125,292                            | 123,821    |

A reconciliation of tangible equity and tangible common equity to shareholders' equity, which is the most directly comparable GAAP measure, and tangible assets to total assets, which is the most directly comparable GAAP measure, is as follows:

| Tangible Equity, Tangible Common Equity and Tangible Assets | Table 1B              |                      |
|---|-----------------------|----------------------|
|   | September 30,<br>2014 | December 31,<br>2013 |
| (dollars in thousands)                                      |                       |                      |
| Shareholders' equity  | \$1,721,023           | \$1,621,013          |
| Less:   |                       |                      |
| Goodwill  | 46,859                | 46,859               |
| Intangible assets   | 4,232                 | 5,813                |
| Tangible equity   | 1,669,932             | 1,568,341            |
| Less:   |                       |                      |
| Perpetual preferred stock                                   | 150,000               | 150,000              |
| Tangible common equity                                      | \$1,519,932           | \$1,418,341          |
| Total assets  | \$20,510,342          | \$17,640,984         |
| Less:   |                       |                      |
| Goodwill  | 46,859                | 46,859               |
| Intangible assets   | 4,232                 | 5,813                |
| Tangible assets   | \$20,459,251          | \$17,588,312         |

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## Analysis of Statements of Income

The following table sets forth, for the periods indicated, information regarding (i) the total dollar amount of interest income of the Company from earning assets and the resultant average yields; (ii) the total dollar amount of interest expense on interest-bearing liabilities and the resultant average rates; (iii) net interest income; (iv) net interest spread; and (v) net interest margin.

Average Balance Sheet, Interest and Yield/Rate Analysis<sup>(1) (2) (3)</sup>

Table 2A

| (dollars in thousands)                                    | Three Months Ended<br>September 30, 2014 |           |            | September 30, 2013 |           |            |
|---|--|-----------|------------|--------------------|-----------|------------|
|   | Average<br>Balance                       | Interest  | Yield/Rate | Average<br>Balance | Interest  | Yield/Rate |
| <b>Assets:</b>  |  |           |            |                    |           |            |
| <b>Interest-earning assets:</b>                           |  |           |            |                    |           |            |
| Cash and cash equivalents                                 | \$184,449                                | \$116     | 0.25 %     | \$878,078          | \$493     | 0.22 %     |
| Investments   | 1,322,842                                | 9,627     | 2.90 %     | 1,619,621          | 13,376    | 3.30 %     |
| Loans held for sale                                       | 1,866,562                                | 15,740    | 3.37 %     | 1,932,075          | 18,207    | 3.77 %     |
| <b>Loans and leases held for investment:</b>              |  |           |            |                    |           |            |
| <b>Consumer Banking:</b>                                  |  |           |            |                    |           |            |
| <b>Residential mortgages:</b>                             |  |           |            |                    |           |            |
| Residential   | 5,261,448                                | 45,245    | 3.44 %     | 4,244,971          | 36,588    | 3.45 %     |
| Government insured pool buyouts                           | 3,738,326                                | 36,102    | 3.86 %     | 2,235,466          | 31,018    | 5.55 %     |
| Residential mortgages                                     | 8,999,774                                | 81,347    | 3.62 %     | 6,480,437          | 67,606    | 4.17 %     |
| Home equity lines   | 137,993                                  | 2,074     | 5.96 %     | 162,194            | 1,708     | 4.18 %     |
| Other consumer and credit card                            | 4,945                                    | 108       | 8.70 %     | 6,241              | 263       | 16.72 %    |
| <b>Commercial Banking:</b>                                |  |           |            |                    |           |            |
| <b>Commercial and commercial real estate:</b>             |  |           |            |                    |           |            |
| Commercial real estate and other commercial               | 3,263,260                                | 46,156    | 5.62 %     | 3,346,321          | 52,058    | 6.18 %     |
| Mortgage warehouse finance                                | 1,191,602                                | 8,822     | 2.90 %     | 1,062,274          | 8,496     | 3.13 %     |
| Lender finance  | 630,336                                  | 5,677     | 3.52 %     | 456,075            | 4,220     | 3.62 %     |
| Commercial and commercial real estate                     | 5,085,198                                | 60,655    | 4.72 %     | 4,864,670          | 64,774    | 5.28 %     |
| Equipment financing receivables                           | 1,625,813                                | 20,989    | 5.16 %     | 1,041,040          | 17,552    | 6.74 %     |
| Total loans and leases held for investment                | 15,853,723                               | 165,173   | 4.15 %     | 12,554,582         | 151,903   | 4.82 %     |
| Total interest-earning assets                             | 19,227,576                               | \$190,656 | 3.95 %     | 16,984,356         | \$183,979 | 4.32 %     |
| Noninterest-earning assets                                | 1,206,336                                |           |            | 1,449,836          |           |            |
| Total assets  | \$20,433,912                             |           |            | \$18,434,192       |           |            |
| <b>Liabilities and Shareholders' Equity:</b>              |  |           |            |                    |           |            |
| <b>Interest-bearing liabilities:</b>                      |  |           |            |                    |           |            |
| <b>Deposits:</b>  |  |           |            |                    |           |            |
| Interest-bearing demand                                   | \$2,821,448                              | \$4,382   | 0.62 %     | \$3,055,881        | \$5,025   | 0.65 %     |
| Market-based money market accounts                        | 403,670                                  | 621       | 0.61 %     | 416,145            | 672       | 0.64 %     |
| Savings and money market accounts, excluding market-based | 5,077,685                                | 8,069     | 0.63 %     | 5,214,061          | 8,362     | 0.64 %     |
| Market-based time   | 561,292                                  | 1,171     | 0.83 %     | 621,675            | 1,244     | 0.79 %     |
| Time, excluding market-based                              | 4,501,948                                | 12,512    | 1.10 %     | 3,082,451          | 9,134     | 1.18 %     |
| Total deposits  | 13,366,043                               | 26,755    | 0.79 %     | 12,390,213         | 24,437    | 0.78 %     |
| <b>Borrowings:</b>  |  |           |            |                    |           |            |
| Trust preferred securities                                | 103,750                                  | 1,661     | 6.35 %     | 103,750            | 1,649     | 6.31 %     |
| Federal Home Loan Bank (FHLB) advances                    | 3,808,326                                | 15,904    | 1.63 %     | 2,511,830          | 19,037    | 2.97 %     |

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|   |              |           |      |   |              |           |      |   |
|---|--------------|-----------|------|---|--------------|-----------|------|---|
| Other   | 24,000       | —         | 0.00 | % | 13           | —         | 0.00 | % |
| Total borrowings                                    | 3,936,076    | 17,565    | 1.75 | % | 2,615,593    | 20,686    | 3.10 | % |
| Total interest-bearing liabilities                  | 17,302,119   | \$44,320  | 1.01 | % | 15,005,806   | \$45,123  | 1.18 | % |
| Noninterest-bearing demand deposits                 | 1,173,181    |           |      |   | 1,515,123    |           |      |   |
| Other noninterest-bearing liabilities               | 259,794      |           |      |   | 351,762      |           |      |   |
| Total liabilities                                   | 18,735,094   |           |      |   | 16,872,691   |           |      |   |
| Total shareholders' equity                          | 1,698,818    |           |      |   | 1,561,501    |           |      |   |
| Total liabilities and shareholders' equity          | \$20,433,912 |           |      |   | \$18,434,192 |           |      |   |
| Net interest income/spread                          |              | \$146,336 | 2.94 | % |              | \$138,856 | 3.14 | % |
| Net interest margin                                 |              |           | 3.02 | % |              |           | 3.24 | % |
| Memo: Total deposits including non-interest bearing | \$14,539,224 | \$26,755  | 0.73 | % | \$13,905,336 | \$24,437  | 0.70 | % |

(1) The average balances are principally daily averages, and for loans, include both performing and non-performing balances.

(2) Interest income on loans includes the effects of discount accretion and net deferred loan origination costs accounted for as yield adjustments.

(3) All interest income was fully taxable for all periods presented.

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| (dollars in thousands)                                    | Average Balance Sheet, Interest and Yield/Rate Analysis <sup>(1) (2) (3)</sup> |           |            | Table 2B           |           |            |
|---|--|-----------|------------|--------------------|-----------|------------|
|   | Nine Months Ended  |           |            | September 30, 2013 |           |            |
|   | Average<br>Balance   | Interest  | Yield/Rate | Average<br>Balance | Interest  | Yield/Rate |
| Assets:   |  |           |            |                    |           |            |
| Interest-earning assets:                                  |  |           |            |                    |           |            |
| Cash and cash equivalents                                 | \$205,191  | \$388     | 0.25 %     | \$682,971          | \$1,108   | 0.22 %     |
| Investments   | 1,346,749  | 29,276    | 2.90 %     | 1,724,627          | 44,439    | 3.44 %     |
| Loans held for sale                                       | 1,315,991  | 35,626    | 3.61 %     | 2,304,750          | 60,887    | 3.52 %     |
| Loans and leases held for investment:                     |  |           |            |                    |           |            |
| Consumer Banking:   |  |           |            |                    |           |            |
| Residential mortgages:                                    |  |           |            |                    |           |            |
| Residential   | 5,353,680  | 138,400   | 3.45 %     | 3,916,919          | 104,582   | 3.56 %     |
| Government insured pool buyouts                           | 2,816,247  | 95,223    | 4.51 %     | 2,498,966          | 101,949   | 5.44 %     |
| Residential mortgages                                     | 8,169,927  | 233,623   | 3.81 %     | 6,415,885          | 206,531   | 4.29 %     |
| Home equity lines   | 143,589  | 4,572     | 4.26 %     | 169,585            | 6,231     | 4.91 %     |
| Other consumer and credit card                            | 5,307  | 598       | 15.08 %    | 6,885              | 395       | 7.67 %     |
| Commercial Banking:                                       |  |           |            |                    |           |            |
| Commercial and commercial real estate:                    |  |           |            |                    |           |            |
| Commercial real estate and other commercial               | 3,255,204  | 138,218   | 5.64 %     | 3,366,704          | 151,252   | 5.97 %     |
| Mortgage warehouse finance                                | 974,975  | 21,332    | 2.89 %     | 1,000,843          | 24,195    | 3.19 %     |
| Lender finance  | 614,821  | 17,291    | 3.71 %     | 399,009            | 11,852    | 3.92 %     |
| Commercial and commercial real estate                     | 4,845,000  | 176,841   | 4.84 %     | 4,766,556          | 187,299   | 5.21 %     |
| Equipment financing receivables                           | 1,413,365  | 58,448    | 5.51 %     | 949,035            | 55,276    | 7.77 %     |
| Total loans and leases held for investment                | 14,577,188   | 474,082   | 4.33 %     | 12,307,946         | 455,732   | 4.93 %     |
| Total interest-earning assets                             | 17,445,119   | \$539,372 | 4.12 %     | 17,020,294         | \$562,166 | 4.40 %     |
| Noninterest-earning assets                                | 1,297,879  |           |            | 1,378,070          |           |            |
| Total assets  | \$18,742,998   |           |            | \$18,398,364       |           |            |
| Liabilities and Shareholders' Equity:                     |  |           |            |                    |           |            |
| Interest-bearing liabilities:                             |  |           |            |                    |           |            |
| Deposits:   |  |           |            |                    |           |            |
| Interest-bearing demand                                   | \$2,881,053  | \$12,960  | 0.60 %     | \$2,958,063        | \$16,259  | 0.73 %     |
| Market-based money market accounts                        | 410,245  | 1,872     | 0.61 %     | 422,899            | 2,268     | 0.72 %     |
| Savings and money market accounts, excluding market-based | 5,027,940  | 23,179    | 0.62 %     | 4,976,491          | 26,861    | 0.72 %     |
| Market-based time   | 574,810  | 3,379     | 0.79 %     | 676,396            | 4,084     | 0.81 %     |
| Time, excluding market-based                              | 3,634,566  | 31,414    | 1.16 %     | 3,405,257          | 28,355    | 1.11 %     |
| Total deposits  | 12,528,614   | 72,804    | 0.78 %     | 12,439,106         | 77,827    | 0.84 %     |
| Borrowings:   |  |           |            |                    |           |            |
| Trust preferred securities                                | 103,750  | 4,949     | 6.38 %     | 103,750            | 4,935     | 6.36 %     |
| FHLB advances   | 3,049,705  | 44,248    | 1.91 %     | 2,546,521          | 55,293    | 2.86 %     |
| Repurchase agreements                                     | —  | —         | 0.00 %     | 18,661             | 222       | 1.59 %     |
| Other   | 24,000   | —         | 0.00 %     | 4                  | —         | 0.00 %     |
| Total borrowings  | 3,177,455  | 49,197    | 2.04 %     | 2,668,936          | 60,450    | 2.99 %     |
| Total interest-bearing liabilities                        | 15,706,069   | \$122,001 | 1.03 %     | 15,108,042         | \$138,277 | 1.22 %     |
| Noninterest-bearing demand deposits                       | 1,134,883  |           |            | 1,428,937          |           |            |
| Other noninterest-bearing liabilities                     | 240,202  |           |            | 344,053            |           |            |

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|   |              |           |      |   |              |           |      |   |
|---|--------------|-----------|------|---|--------------|-----------|------|---|
| Total liabilities                                   | 17,081,154   |           |      |   | 16,881,032   |           |      |   |
| Total shareholders' equity                          | 1,661,844    |           |      |   | 1,517,332    |           |      |   |
| Total liabilities and shareholders' equity          | \$18,742,998 |           |      |   | \$18,398,364 |           |      |   |
| Net interest income/spread                          |              | \$417,371 | 3.09 | % |              | \$423,889 | 3.18 | % |
| Net interest margin                                 |              |           | 3.20 | % |              |           | 3.33 | % |
| Memo: Total deposits including non-interest bearing | \$13,663,497 | \$72,804  | 0.71 | % | \$13,868,043 | \$77,827  | 0.75 | % |

(1) The average balances are principally daily averages, and for loans, include both performing and non-performing balances.

(2) Interest income on loans includes the effects of discount accretion and net deferred loan origination costs accounted for as yield adjustments.

(3) All interest income was fully taxable for all periods presented.

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Increases and decreases in interest income and interest expense result from changes in average balances (volume) of interest-earning assets and interest-bearing liabilities, as well as changes in average interest rates. The following table shows the effect that these factors had on the interest earned on our interest-earning assets and the interest incurred on our interest-bearing liabilities.

Analysis of Change in Net Interest Income<sup>(1)</sup>

Table 3

| (dollars in thousands)                                       | Three Months Ended<br>September 30, 2014 Compared<br>to September 30, 2013 |             |          | Nine Months Ended<br>September 30, 2014 Compared<br>to September 30, 2013 |             |            |
|--|--|-------------|----------|---|-------------|------------|
|  | Increase (Decrease) Due to<br>Volume                                       | Rate        | Total    | Increase (Decrease) Due to<br>Volume                                      | Rate        | Total      |
| <b>Interest-earning assets:</b>                              |  |             |          |   |             |            |
| Cash and cash equivalents                                    | \$(389 )   | \$12        | \$(377 ) | \$(775 )  | \$55        | \$(720 )   |
| Investments  | (2,468 )   | (1,281 )    | (3,749 ) | (9,713 )  | (5,450 )    | (15,163 )  |
| Loans held for sale  | (622 )   | (1,845 )    | (2,467 ) | (26,049 )   | 788         | (25,261 )  |
| <b>Loans and leases held for investment:</b>                 |  |             |          |   |             |            |
| <b>Consumer Banking:</b>                                     |  |             |          |   |             |            |
| <b>Residential mortgages:</b>                                |  |             |          |   |             |            |
| Residential  | 8,833  | (176 )      | 8,657    | 38,256  | (4,438 )    | 33,818     |
| Government insured pool buyouts                              | 21,024   | (15,940 )   | 5,084    | 12,909  | (19,635 )   | (6,726 )   |
| Residential mortgages  | 29,857   | (16,116 )   | 13,741   | 51,165  | (24,073 )   | 27,092     |
| Home equity lines  | (255 )   | 621         | 366      | (955 )  | (704 )      | (1,659 )   |
| Other consumer and credit card                               | (55 )  | (100 )      | (155 )   | (91 )   | 294         | 203        |
| <b>Commercial Banking:</b>                                   |  |             |          |   |             |            |
| <b>Commercial and commercial real estate:</b>                |  |             |          |   |             |            |
| Commercial real estate and other commercial                  | (1,295 )   | (4,607 )    | (5,902 ) | (4,979 )  | (8,055 )    | (13,034 )  |
| Mortgage warehouse finance                                   | 1,020  | (694 )      | 326      | (617 )  | (2,246 )    | (2,863 )   |
| Lender finance   | 1,590  | (133 )      | 1,457    | 6,322   | (883 )      | 5,439      |
| Commercial and commercial real estate                        | 1,315  | (5,434 )    | (4,119 ) | 726   | (11,184 )   | (10,458 )  |
| Equipment financing receivables                              | 9,941  | (6,504 )    | 3,437    | 26,971  | (23,799 )   | 3,172      |
| Total loans and leases held for investment                   | 40,803   | (27,533 )   | 13,270   | 77,816  | (59,466 )   | 18,350     |
| Total change in interest income                              | 37,324   | (30,647 )   | 6,677    | 41,279  | (64,073 )   | (22,794 )  |
| <b>Interest-bearing liabilities:</b>                         |  |             |          |   |             |            |
| <b>Deposits:</b>   |  |             |          |   |             |            |
| Interest-bearing demand                                      | \$(386 )   | \$(257 )    | \$(643 ) | \$(423 )  | \$(2,876 )  | \$(3,299 ) |
| Market-based money market accounts                           | (20 )  | (31 )       | (51 )    | (68 )   | (328 )      | (396 )     |
| Savings and money market accounts,<br>excluding market-based | (219 )   | (74 )       | (293 )   | 278   | (3,960 )    | (3,682 )   |
| Market-based time  | (121 )   | 48          | (73 )    | (613 )  | (92 )       | (705 )     |
| Time, excluding market-based                                 | 4,206  | (828 )      | 3,378    | 1,909   | 1,150       | 3,059      |
| Total deposits   | 3,460  | (1,142 )    | 2,318    | 1,083   | (6,106 )    | (5,023 )   |
| <b>Borrowings:</b>   |  |             |          |   |             |            |
| Trust preferred securities                                   | —  | 12          | 12       | —   | 14          | 14         |
| FHLB advances  | 9,691  | (12,824 )   | (3,133 ) | 10,776  | (21,821 )   | (11,045 )  |
| Repurchase agreements  | —  | —           | —        | (222 )  | —           | (222 )     |
| Total borrowings   | 9,691  | (12,812 )   | (3,121 ) | 10,554  | (21,807 )   | (11,253 )  |
| Total change in interest expense                             | 13,151   | (13,954 )   | (803 )   | 11,637  | (27,913 )   | (16,276 )  |
| Total change in net interest income                          | \$24,173   | \$(16,693 ) | \$7,480  | \$29,642  | \$(36,160 ) | \$(6,518 ) |

(1)

The effect of changes in volume is determined by multiplying the change in volume by the previous period's average yield/cost. Similarly, the effect of rate changes is calculated by multiplying the change in average yield/cost by the previous period's volume. Changes applicable to both volume and rate have been allocated to rate.

#### Net Interest Income

##### Third Quarter of 2014 compared to Third Quarter of 2013

Net interest income is affected by both changes in interest rates and the amount and composition of earning assets and interest-bearing liabilities. Net interest margin is defined as net interest income as a percentage of average interest-earning assets. Net interest income increased by \$7.5 million, or 5%, in the third quarter of 2014 compared to the same period in 2013 due to an increase in interest income of \$6.7 million, or 4%, as well as a decrease in interest expense of \$0.8 million, or 2%, which was affected by both an overall increase in the amount of interest

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earning assets which was partially offset by the continuation of a low interest rate environment which drove tighter spreads due to continued price competition for new volumes. Our net interest margin decreased by 22 basis points in the third quarter of 2014 compared to the same period in 2013, which was led by a decrease in yields on our interest-earning assets partially offset by a decrease in yields on our interest-bearing liabilities.

Yields on our interest-earning assets decreased by 37 basis points in the third quarter of 2014 compared to the same period in 2013, primarily due to a decrease in yields from our investment securities, loans held for sale and loans and leases held for investment. The decrease in yields on our investment securities is due to paydowns and sales of higher yielding investment securities during 2014 with a weighted average rate of 3.17% offset by the purchase of investment securities at lower yields with a weighted average rate of 2.62%. The sales of higher yielding securities were driven by the Volcker Rule as well as increased Federal Deposit Insurance Company (FDIC) assessments on certain other types of investments. For more information on the Volcker Rule, see the "Asset and Liability Management and Market Risk" section in this Quarterly Report on Form 10-Q. The lower yields on the purchased securities are consistent with the tightening of spreads as well as the continued low interest rates prevalent in the market.

The yields on our loans held for sale decreased 40 basis points in the third quarter of 2014 compared to the same period in 2013 primarily due to the decrease in the current market mortgage rates. Due to the nature of the loans held for sale account and the turnover of that account, the yields on these assets can vary depending on the current market interest rates available in the market.

The yields on our loans held for investment portfolio decreased 67 basis points in the third quarter of 2014 compared to the same period in 2013 which was consistent across most of our portfolios. The yield on our residential mortgages held for investment decreased 55 basis points in the third quarter of 2014 compared to the same period in 2013 due to continued production and acquisition of current market rate assets coupled with paydowns of higher yielding assets originated or purchased in a higher interest rate environment. In addition, our yields on our government insured pool buyouts decreased due to the acquisition of loans at market rates coupled with a large increase in the average balance of these assets drove yields lower in the residential portfolio. The yield on our commercial and commercial real estate portfolio decreased 56 basis points due to production of current market rate commercial assets coupled with paydowns of higher yielding assets, as well as the sale of certain non-performing assets (NPAs) in the fourth quarter of 2013. Some of the assets sold were high yielding assets as a result of the discount accretion associated with certain credit impaired assets that were acquired during a period of market dislocation, however we saw declines in noninterest expense due to the reduction of non-performing assets, including salaries and commissions, related to management of those NPAs as well as a reduction in our FDIC deposit insurance assessment fees related to those assets. Yields on our equipment financing receivables decreased 158 basis points in the third quarter of 2014 compared to the same period in 2013 due primarily to continued production of leases at current market interest rates coupled with a decline in the accretion income associated with the leases acquired in the 2010 acquisition of our leasing business, which we acquired at a substantial discount to par due to market dislocation.

The rate on our interest-bearing liabilities decreased 17 basis points in the third quarter of 2014 compared to the same period in 2013 which was led by a shift in the relative make-up of our interest-bearing liabilities as long term other borrowings made up a larger percentage of our interest-bearing liability position in the third quarter of 2014 compared to the same period in 2013. The rates paid on total borrowings decreased 135 basis points in the third quarter of 2014 compared to the same period in 2013 due to the make-up of the other borrowings balance with an increase in our short term borrowings as we ramped up our deposit gathering initiatives at the end of the second quarter of 2014 to help fund the balance sheet growth experienced in the last two quarters. The rates paid on our deposits remained relatively constant as they increased one basis point in the third quarter of 2014 compared to the same period in 2013 due to the growth in higher rate time deposits as compared to lower rate interest-bearing demand, money market and savings accounts.

Average balances of our interest-earning assets increased by \$2.2 billion, or 13%, in the third quarter of 2014 compared to the same period in 2013 primarily due to a \$3.3 billion increase in loans and leases held for investment. This was partially offset by a \$0.3 billion decrease in investment securities and a \$0.7 billion decrease in cash and cash equivalents.

The decrease in the average balance of our investment securities portfolio is driven primarily by continued principal paydowns as well as the sale of certain investments during 2013 and 2014. The decrease in the average balance of our cash and cash equivalents balance in the third quarter of 2014 compared to the same period in 2013 is due to the increase in our loans held for investment balance, including the purchase of third party Government National Mortgage Association (GNMA) pool buyout loans and strong retained organic loan growth.

The increase in the average balance of our loans held for investment was primarily driven by increases in our residential mortgages and equipment financing portfolios. The increase in the average balance of our residential mortgage portfolio is primarily due to several third party acquisitions of government insured pool buyouts and the continued origination of our preferred jumbo adjustable rate mortgage (ARM) product for investment. In addition, our equipment financing portfolio saw continued strong origination volumes in the third quarter of 2014. Please see "Analysis of Statements of Condition" for additional information on our loans held for investment.

Average balances in our interest-bearing liabilities increased by \$2.3 billion, or 15%, in the third quarter of 2014 compared to the same period in 2013 primarily due to an increase in the average balance of our other borrowings of \$1.3 billion driven by an increase in short-term FHLB advances to help fund the balance sheet growth over the last year. This increase was coupled with an increase in our total deposits of \$1.0 billion in the third quarter of 2014 compared to the same period in 2013.

Nine Months Ended September 30, 2014 compared to Nine Months Ended September 30, 2013

Net interest income decreased by \$6.5 million, or 2%, in the first nine months of 2014 compared to the same period in 2013 due to a decrease in interest income of \$22.8 million, or 4%, partially offset by a decrease in interest expense of \$16.3 million, or 12%. Our net interest margin decreased by 13 basis points in the first nine months of 2014 compared to the same period in 2013, which was led by a decrease in yields in our interest-earning assets due to tighter spreads resulting from a contraction in refinance volume and price competition for new volumes mostly offset by a decrease in yields on interest-bearing liabilities which was affected by a relatively low interest rate environment.

Yields on our interest-earning assets decreased by 28 basis points in the first nine months of 2014 compared to the same period in 2013, primarily due to a decrease in yields from our investment securities and loans and leases held for investment partially offset by an increase in yields from our loans held for sale. The yield on our investment securities portfolio decreased 56 basis points due to paydowns and sales of higher yielding investment securities during 2014 with a weighted average rate of 3.17% offset by the purchase of investment securities at lower yields with a weighted average rate of 2.62%. The lower yields on these securities is consistent with the tightening of spreads as well as the continued low interest rates prevalent in the market.

The yields on our loans held for investment portfolio decreased 60 basis points in the first nine months of 2014 compared to the same period in 2013 which was consistent across most of our portfolios. The yield on our residential mortgages held for investment decreased 48 basis

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points in the first nine months of 2014 compared to the same period in 2013 due to continued production and acquisition of current market rate assets coupled with paydowns of higher yielding assets originated or purchased in a higher interest rate environment and during periods of market dislocation. In addition, the acquisition of several government insured pool buyout portfolios at current market rates drove yields lower in the residential portfolio. The yield on our commercial and commercial real estate portfolio decreased 37 basis points due to production and acquisition of current market rate commercial assets coupled with paydowns of higher yielding assets, lower prepayment fees as well as the sale of certain non-performing assets in the fourth quarter of 2013. Some of the assets sold were high yielding assets as a result of the discount accretion associated with certain acquired credit impaired assets that were acquired during a period of market dislocation, however we saw declines in noninterest expense due to the reduction of non-performing assets including salaries and commissions related to management of those NPAs as well as a reduction in our FDIC deposit insurance assessment fees related to those assets. Yields on our equipment financing receivables decreased 226 basis points in the first nine months of 2014 compared to the same period in 2013 primarily due to continued production of leases at current market interest rates coupled with a decline in the leases acquired in the 2010 acquisition of our leasing business which we acquired at a substantial discount to par due to market dislocation.

The yields on our loans held for sale increased 9 basis points in the first nine months of 2014 compared to the same period in 2013 primarily due to the increase in the current market mortgage rates. Due to the nature of the loans held for sale account and the turnover of that account, the yields on these assets can vary depending on the current market interest rates.

The rate on our interest-bearing liabilities decreased 19 basis points in the first nine months of 2014 compared to the same period in 2013, which was led by a decrease in the rates paid on deposits as well as the relative make-up of our other borrowings balance during the first nine months of 2014 compared to the same period in 2013. The rates paid on our deposits decreased 6 basis points in the first nine months of 2014 compared to the same period in 2013 due to the reduction of interest rates paid on our demand, savings and money market accounts partially offset by an increase in rates paid on our time based deposits. The rates paid on other borrowings decreased 95 basis points in the first nine months of 2014 compared to the same period in 2013 due to the make-up of our FHLB borrowings which saw an increase in short term borrowings which are being used to fund loan acquisitions during the year as we increase our deposit gathering initiatives to help fund the balance sheet growth experienced in 2014.

Average balances of our interest-earning assets increased by \$0.4 billion, or 2%, in the first nine months of 2014 compared to the same period in 2013 primarily due to a \$2.3 billion increase in loans and leases held for investment partially offset by a \$1.0 billion decrease in loans held for sale, a \$0.4 billion decrease in investment securities and a \$0.5 billion decrease in cash and cash equivalents.

The increase in the average balance of our loans held for investment was driven primarily by increases in our residential mortgages and equipment financing portfolios. The increase in the average balance of our residential mortgages portfolio is primarily due to the continued origination of our preferred jumbo ARM product for investment as well as several third party acquisitions of government insured pool buyouts. In addition, our equipment finance portfolio saw continued strong origination volumes in 2014. Please see "Analysis of Statements of Condition" for additional information on our loans held for investment.

The decrease in the average balance of our agency loans held for sale is primarily a result of slower refinance origination activity which can be seen throughout the industry. In addition, we continue to focus on balance sheet growth and have retained a majority of our preferred ARM originations into loans held for investment which had an effect on the average balance of loans held for sale in the first nine months of 2014 compared to the same period in 2013. Please see "Analysis of Statements of Condition" for additional information on our loans held for sale.

The decrease in the average balance of our investment securities portfolio is driven primarily by continued principal paydowns as well as the sale of certain investments during 2013 and 2014. The decrease in the average balance of our cash and cash equivalents balance in the first nine months of 2014 compared to the same period in 2013 is due to the increase in our loans held for investment balance, including the purchase of third party GNMA pool buyout loans and strong retained organic loan growth. This was partially offset by a reduction in our loans held for sale balances.

Average balances in our interest-bearing liabilities increased by \$0.6 billion, or 4%, in the first nine months of 2014 compared to the same period in 2013 primarily due to an increase in FHLB advances.

#### Provision for Loan and Lease Losses

We assess the allowance for loan and lease losses and make provisions for loan and lease losses as deemed appropriate in order to maintain the adequacy of the allowance for loan and lease losses. Increases in the allowance for loan and lease losses are achieved through provisions for loan and lease losses that are charged against net interest income. Additional allowance may result from a reduction of the net present value (NPV) of our acquired credit impaired (ACI) loans in instances where we have a decrease in our cash flow expectations.

#### Third Quarter of 2014 Compared to Third Quarter of 2013

We recorded a provision for loan and lease losses of \$6.7 million in the third quarter of 2014, which is an increase from \$3.1 million in the same period in 2013. Provision expense increased \$3.7 million, or 120%, in the third quarter of 2014 as compared to the same period in 2013, however such expense remains low primarily due to improving loan performance as a result of a more stable market, increasing property values, which continues to decrease severity upon default, as well as an improvement in the portfolio composition that includes higher credit quality EverBank originated loans. Net charge-offs were \$3.7 million in the third quarter of 2014 compared to \$9.5 million in the same period in 2013. The decrease in charge-offs was primarily driven by our commercial and commercial real estate portfolio as a result of the sale of our nonperforming assets in the fourth quarter of 2013. This decrease included a decrease of \$2.2 million in net charge-offs associated with our ACI portfolio, however the NPV and the expected internal rate of return (IRR) of the ACI pools were unaffected by these charge-offs as these were included in the cash flow expectations which drove the impairment in prior periods. The net charge-off ratio was 0.09% in the third quarter of 2014 compared to 0.30% in the same period in 2013.

For further discussion of changes in our allowance for loan and lease losses, please see the "Loan and Lease Quality" section for information on net charge-offs, non-performing assets, and other factors considered by management in assessing the credit quality of the loan portfolio and establishing our allowance for loan and lease losses.

#### Nine Months Ended September 30, 2014 Compared to Nine Months Ended September 30, 2013

We recorded a provision for loan and lease losses of \$15.9 million in the first nine months of 2014, which is an increase of 218% from \$5.0 million in the same period in 2013. Provision expense increased \$10.9 million in the first nine months of 2014 as compared to the same period in 2013, due to the continued growth in our loans held for investment balances due to acquisition and origination of loans held for

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investment. Net charge-offs were \$14.7 million in the first nine months of 2014 compared to \$20.1 million in the same period in 2013. The net charge-off ratio was 0.13% in the first nine months of 2014 compared to 0.22% in the same period in 2013.

For further discussion of changes in our allowance for loan and lease losses, please see the "Loan and Lease Quality" section for information on net charge-offs, non-performing assets, and other factors considered by management in assessing the credit quality of the loan portfolio and establishing our allowance for loan and lease losses.

## Noninterest Income

The following table illustrates the primary components of noninterest income for the periods indicated.

| Noninterest Income           | Table 4                             |           |                                    |            |
|------------------------------|-------------------------------------|-----------|------------------------------------|------------|
|                              | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |            |
| (dollars in thousands)       | 2014                                | 2013      | 2014                               | 2013       |
| Loan servicing fee income    | \$35,900                            | \$50,713  | \$122,934                          | \$140,068  |
| Amortization of MSR          | (19,572 )                           | (30,438 ) | (59,170 )                          | (101,461 ) |
| Recovery (impairment) of MSR | 3,071                               | 35,132    | 8,012                              | 80,259     |
| Net loan servicing income    | 19,399                              | 55,407    | 71,776                             | 118,866    |
| Gain on sale of loans        | 47,920                              | 51,397    | 129,474                            | 209,545    |
| Loan production revenue      | 5,783                               | 10,514    | 15,709                             | 30,066     |
| Deposit fee income           | 3,828                               | 4,952     | 11,696                             | 15,167     |
| Other lease income           | 3,910                               | 6,506     | 12,621                             | 19,388     |
| Other                        | 7,374                               | 14,793    | 20,790                             | 30,650     |
| Total Noninterest Income     | \$88,214                            | \$143,569 | \$262,066                          | \$423,682  |

## Third Quarter of 2014 compared to Third Quarter of 2013

Noninterest income decreased by \$55.4 million, or 39%, in the third quarter of 2014 compared to the same period in 2013. The decrease in noninterest income was primarily driven by a reduction in net loan servicing income, gain on sale of loans, loan production revenue, other lease income and other noninterest income.

Net loan servicing income decreased by \$36.0 million, or 65%, in the third quarter of 2014 compared to the same period in 2013. The decrease was primarily due to recoveries of \$3.1 million recognized on the MSR valuation allowance in the third quarter of 2014 compared to \$35.1 million in recoveries recognized in the third quarter of 2013. In addition, servicing fees decreased by \$14.8 million, or 29%, in the third quarter of 2014 primarily due to the sale of \$9.9 billion in unpaid principal balance (UPB) of servicing rights to Green Tree Servicing LLC (GTS) on March 28, 2014. These decreases were partially offset by a decrease in amortization of \$10.9 million due to the GTS sale and lower projected prepayment speeds.

Gain on sale of loans decreased by \$3.5 million, or 7%, in the third quarter of 2014 compared to the same period in 2013, primarily driven by lower agency mortgage lending volume. Agency mortgage lending volume decreased by \$0.8 billion, or 43%, to \$1.1 billion in the third quarter of 2014 compared to the same period in 2013. The decrease in agency mortgage lending volume and the increased pricing competition is consistent with the decline in the overall mortgage origination market. Refinance activity in the market continues to decline as the incentive for refinance activity has fallen as interest rates have risen coupled with fewer borrowers that have a price incentive to refinance under government sponsored programs such as Home Affordability Refinance Program (HARP). Our refinance volume was \$0.9 billion in the third quarter of 2014 compared to \$1.6 billion in the third quarter of 2013. In addition, we continue to focus on organic growth of our balance sheet and originated \$916.1 million of our preferred ARM product in the third quarter of 2014 compared to \$653.2 million in the third quarter of 2013. The continued focus on the organic growth of our balance sheet has an impact on the absolute value of our gain on sale income, however it also has an ongoing effect to our net interest income and earnings in the future. These decreases in agency volumes were partially offset by third party sales of loans in our existing portfolio including \$110.6 million in sales of reperforming government insured pool buyouts and sales of \$544.6 million of preferred ARM loans with gains of \$9.7 million and \$3.5 million, respectively.

Loan production revenue decreased by \$4.7 million, or 45%, in the third quarter of 2014 compared to the same period in 2013 due to the aforementioned decreases in agency origination volume coupled with the origination of loans with the intent to hold for the foreseeable future. Due to the increase in loans originated into the loans held for investment account, loan fee revenue is deferred and recognized as an adjustment of yield.

Other lease income decreased by \$2.6 million, or 40%, in the third quarter of 2014 compared to the same period in 2013 primarily due to decreases in the balance of our operating leases.

Other noninterest income decreased by \$7.4 million, or 50%, in the third quarter of 2014 compared to the same period in 2013 primarily due to a \$5.0 million net gain on the early extinguishment of \$770 million of our FHLB advances and a \$4.2 million gain on the sale of \$159.0 million of our available for sale securities in the third quarter of 2013. These decreases are partially offset by an increase of \$2.9 million in income related to prepayment fees on certain serviced commercial loans acquired in the Business Property Lending, Inc. (BPL) acquisition.

Nine Months Ended September 30, 2014 compared to Nine Months Ended September 30, 2013

Noninterest income decreased by \$161.6 million, or 38%, in the first nine months of 2014 compared to the same period in 2013. The decrease in noninterest income was driven primarily by a reduction in net loan servicing income, gain on sale of loans, loan production revenue, other lease income and other noninterest income.

Net loan servicing income decreased by \$47.1 million, or 40%, in the first nine months of 2014 compared to the same period in 2013. The decrease was primarily due to a \$72.2 million decrease in recoveries recognized on the MSR valuation allowance in the first nine months of 2014 compared to the same period in 2013. The recoveries of previous valuation allowances are a result of continued decreases in the expected

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prepayment rates during the period. In addition, servicing fees decreased by \$17.1 million, or 12%, in the first nine months of 2014 primarily due to the sale of \$9.9 billion in UPB of servicing rights to GTS on March 28, 2014, partially offset by the acquisition of \$13.0 billion in UPB of residential servicing rights on April 1, 2013. These decreases were partially offset by a decrease in amortization of \$42.3 million due to the GTS sale and lower projected prepayment speeds as a result of increases in mortgage interest rates, which led to lower refinancing activity along with a decreased impact of government-sponsored refinancing programs, which were elevated in early 2013.

Gain on sale of loans decreased by \$80.1 million, or 38%, in the first nine months of 2014 compared to the same period in 2013, primarily driven by lower agency mortgage lending volume. Agency mortgage lending volume decreased by \$3.1 billion, or 50%, to \$3.1 billion in the first nine months of 2014 compared to the same period in 2013. The decrease in agency mortgage lending volume and the increased pricing competition is consistent with the decline in the overall mortgage origination market. Refinance activity in the market continues to decline as the incentive for refinance activity has fallen as interest rates have risen coupled with fewer borrowers that have a price incentive to refinance under government sponsored programs such as HARP. Our refinance volume was \$2.7 billion in the first nine months of 2014 compared to \$6.2 billion in the first nine months of 2013. Of the \$6.2 billion originated in the first nine months of 2014, \$3.5 billion was from purchase money business compared to \$2.7 billion in the first nine months of 2013. The decrease in gain on sale of loans was also driven by the increased originations of our preferred ARM products which we plan to hold for the foreseeable future. We originated \$2.6 billion of our preferred ARM product in the first nine months of 2014. The continued focus on the organic growth of our balance sheet has an impact on the absolute value of our gain on sale income, however it also has an ongoing effect on our net interest income and earnings in the future. The decrease in the gain on sale of loans related to the decrease in our loan originations and pricing competition was partially offset by gain on sale related to sales of \$343 million of certain interest only loans as well as the sale of \$79 million of residential non-performing loans, including troubled debt restructuring (TDRs), in the second quarter of 2014. These loans were selected for sale due to the higher FDIC assessments associated with carrying mortgages deemed "non-traditional mortgages" and non-performing assets. During the third quarter of 2014, we sold \$544.6 million of preferred ARM loans with gains of \$3.5 million. In addition, the Company sold \$288.7 million of re-performing government insured pool buyouts in the first nine months of 2014 with gains of \$25.1 million compared to \$544.1 million in the same period in 2013 with gains of \$37.8 million.

Loan production revenue decreased by \$14.4 million, or 48%, in the first nine months of 2014 compared to the same period in 2013 due to the aforementioned decreases in agency origination volume. Direct revenues and expenses for our preferred ARM portfolio held for investment are deferred and recognized as an adjustment to yield over the life of the loan which also contributed to the reduction.

Other lease income decreased by \$6.8 million, or 35%, in the first nine months of 2014 compared to the same period in 2013 primarily due to decreases in the balance of our operating leases.

Other noninterest income decreased by \$9.9 million, or 32%, in the first nine months of 2014 compared to the same period in 2013 primarily due to \$4.0 million in income in the first quarter of 2013 related to the recovery of losses experienced on loans and servicing rights previously acquired, a \$5.0 million net gain on the early extinguishment of \$770 million of our FHLB advances in the third quarter of 2013 and a \$4.2 million gain on the sale of \$159.0 million of our available for sale securities in the third quarter of 2013. These decreases were partially offset by an increase of \$1.9 million in income related to prepayment fees on certain serviced commercial loans acquired in the BPL acquisition and a \$2.0 million gain on sale of MSR related to the GTS sale in the first quarter of 2014.

On March 28, 2014, we recognized the transfer of servicing rights to GTS as a sale which resulted in a net loss of \$3.9 million recognized in other noninterest income, of which a loss of \$5.9 million was estimated and recorded in the fourth quarter of 2013 and a gain of \$2.0 million was recorded in the first quarter of 2014, upon investor approval. The sales agreement included a customary, temporary subservicing arrangement. Also, we obtained the necessary investor approvals related to the sale of our default servicing platform. The loans associated with both the sale of MSR and the subserviced portfolio transferred in May 2014. The sale and the subservicing arrangement affected our noninterest expense beginning in the second quarter of 2014. The sale also impacted both servicing fees and amortization of MSR.

## Noninterest Expense

The following table illustrates the primary components of noninterest expense for the periods indicated.

## Noninterest Expense

Table 5

| (dollars in thousands)                                       | Three Months Ended |           | Nine Months Ended |           |
|--|--------------------|-----------|-------------------|-----------|
|  | September 30,      |           | September 30,     |           |
|  | 2014               | 2013      | 2014              | 2013      |
| Salaries, commissions and other employee benefits expense    | \$90,781           | \$111,144 | \$283,734         | \$340,080 |
| Equipment expense  | 16,623             | 20,609    | 52,616            | 61,168    |
| Occupancy expense  | 7,209              | 8,675     | 23,166            | 23,606    |
| General and administrative expense:                          |                    |           |                   |           |
| Legal and professional fees, excluding consent order expense | 7,061              | 7,158     | 21,652            | 21,544    |
| Credit-related expenses                                      | 6,356              | 11,856    | 22,728            | 32,675    |
| FDIC premium assessment and other agency fees                | 6,684              | 6,708     | 13,440            | 28,768    |
| Advertising and marketing expense                            | 6,175              | 6,516     | 15,538            | 23,217    |
| Subservicing expense   | 3,673              | —         | 6,155             | —         |
| Consent order expense  | 1,634              | 32,475    | 4,489             | 64,698    |
| Other  | 11,557             | 20,555    | 42,767            | 55,296    |
| Total general and administrative expense                     | 43,140             | 85,268    | 126,769           | 226,198   |
| Total Noninterest Expense                                    | \$157,753          | \$225,696 | \$486,285         | \$651,052 |

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Third Quarter of 2014 Compared to Third Quarter of 2013

Noninterest expense decreased by \$67.9 million, or 30%, in the third quarter of 2014 compared to the same period in 2013. The decrease in noninterest expense was driven by decreases in salaries, commissions and employee benefits and general and administrative expense.

Salaries, commissions and employee benefits decreased by \$20.4 million, or 18%, in the third quarter of 2014 compared to the same period in 2013. The decrease is primarily due to lower headcount in our consumer banking business as a result of the restructuring and repositioning activities we have executed over the last several quarters. Consumer Banking salaries, commissions and employee benefits decreased by \$19.5 million in the third quarter of 2014, which included a reduction of headcount associated with the transfer of the default servicing platform in May 2014 as well as a decrease in production volumes related to slowed refinance activity that continue to drive the decline in commissions expense. Headcount was down 34% and 8% in our Consumer Banking and Commercial Banking reporting segments, respectively, as of September 30, 2014 compared to the same period in 2013.

General and administrative expense decreased by \$42.1 million, or 49%, in the third quarter of 2014 compared to the same period in 2013 primarily due to decreases in credit-related expenses, consent order expense and other general and administrative expense.

Credit-related expenses decreased by \$5.5 million, or 46%, in the third quarter of 2014 compared to the same period in 2013 primarily due to a \$4.4 million decrease in our repurchase reserve expenses related to our serviced loans and a decrease of \$3.1 million due to a reduction in the amount of unrecoverable advance losses related to our government-insured loans. These decreases were partially offset by an increase of \$1.5 million in our repurchase reserve expenses related to our originated loans. We describe our reserves subject to representations and warranties in Note 14 to our condensed consolidated financial statements and in the "Loans Subject to Representations and Warranties" section of this Quarterly Report on Form 10-Q.

Consent order expenses decreased by \$30.8 million, or 95%, in the third quarter of 2014 compared to the same period in 2013, due to decreases in professional fee costs associated with the review and estimated remediation payments as a result of the settlement of the consent order with the Office of the Comptroller of the Currency (OCC) in the third quarter of 2013.

Other general and administrative expense decreased by \$9.0 million, or 44%, in the third quarter of 2014 compared to the same period in 2013 primarily due to a decrease in clawback expense related to the settlement of our FDIC clawback liability in 2013 and an increase in the amount of direct origination costs being deferred due to the increased origination of loans where we are not applying the fair value option.

Nine Months Ended September 30, 2014 Compared to Nine Months Ended September 30, 2013

Noninterest expense decreased by \$164.8 million, or 25%, in the first nine months of 2014 compared to the same period in 2013. The decrease in noninterest expense was driven by decreases in salaries, commissions and employee benefits, equipment expense and general and administrative expense.

Salaries, commissions and employee benefits decreased by \$56.3 million, or 17%, in the first nine months of 2014 compared to the same period in 2013. The decrease is primarily due to lower headcount in our consumer banking business as a result of the restructuring and repositioning activities we have executed over the last several quarters. In addition, lower production volumes related to slowed refinance activity continue to drive the decline in commissions expense. Consumer Banking salaries, commissions and employee benefits decreased by \$47.6 million, or 22%, in the first nine months of 2014, which included a reduction of headcount associated with the transfer of the default servicing platform in May 2014 as well as a decrease in production partially offset by an increase in salaries expense in 2013 due to additional headcount due to the servicing rights purchased on April 1, 2013. Headcount was down 34% and 8% in our Consumer Banking and Commercial Banking reporting segments, respectively, as of September 30, 2014 compared to the same period in 2013.

General and administrative expense decreased by \$99.4 million, or 44%, in the first nine months of 2014 compared to the same period in 2013 primarily due to decreases in credit-related expenses, FDIC premium assessment and other agency fees, advertising and marketing expense, consent order expense and other general and administrative expense, which was partially offset by an increase in subservicing expenses compared to the same period in 2013.

Credit-related expenses decreased by \$9.9 million, or 30%, in the first nine months of 2014 compared to the same period in 2013 primarily due to a \$12.3 million decrease in our repurchase reserve expenses related to our serviced loans and a decrease of \$6.1 million due to a reduction in the amount of unrecoverable advance losses related to our government-insured loans. These decreases were partially offset by an increase of \$10.4 million in our repurchase reserve expenses related to our originated loans. We describe our reserves for loans subject to representations and warranties in Note 14 in our condensed consolidated financial statements and in the "Loans Subject to Representations and Warranties" section of this Quarterly Report on Form 10-Q.

FDIC premium assessment and other agency fees decreased by \$15.3 million, or 53%, in the first nine months of 2014 compared to the same period in 2013 primarily due to the balance sheet repositioning activities that occurred during the third quarter of 2013 including the sale of non-agency securities with high interest only concentration and the sales of \$343 million of certain interest only loans as well as the sale of \$79 million of residential non-performing loans, including TDR's.

Advertising and marketing expense decreased by \$7.7 million, or 33%, in the first nine months of 2014, compared to the same period in 2013. This decrease was due to a reduction in overall marketing expenses related to deposit gathering initiatives and sponsorships due to the balance sheet and business repositioning activities we executed in the first half of 2014.

Consent order expenses decreased by \$60.2 million, or 93%, in the first nine months of 2014 compared to the same period in 2013, due to decreases in professional fee costs associated with the review and estimated remediation payments as a result of the settlement of the consent order with the OCC in 2013.

Other general and administrative expense decreased by \$12.5 million, or 23%, in the first nine months of 2014 compared to the same period in 2013 primarily due to a decrease in loan origination expense as a result of lower production volumes as well as a decrease in interest losses on serviced loans that are paid in full, which was related to a decline in refinance activity and a decline in our servicing portfolio as a result of the GTS sale.

Subservicing expense increased by \$6.2 million in the first nine months of 2014 compared to the same period in 2013. This increase is related to the execution of a subservicing agreement with GTS for our government insured loan portfolio in connection with the transfer of our

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default servicing platform to GTS in May 2014.

Provision for Income Taxes and Effective Tax Rates

Provision for Income Taxes and Effective Tax Rates

|                            | Table 6            |          |                   |          |
|----------------------------|--------------------|----------|-------------------|----------|
|                            | Three Months Ended |          | Nine Months Ended |          |
|                            | September 30,      |          | September 30,     |          |
| (dollars in thousands)     | 2014               | 2013     | 2014              | 2013     |
| Provision for income taxes | \$26,543           | \$20,511 | \$67,162          | \$73,214 |
| Effective tax rates        | 37.9               | % 38.2   | % 37.9            | % 38.2   |

For the three and nine months ended September 30, 2014 and 2013, our effective income tax rate differs from the statutory federal income tax rate primarily due to state income taxes.

#### Segment Results

We evaluate our overall financial performance through three financial reporting segments: Consumer Banking, Commercial Banking, and Corporate Services. To generate financial information by operating segment, we use an internal profitability reporting system which is based on a series of management estimates and allocations. We continually review and refine many of these estimates and allocations, several of which are subjective in nature. Any changes we make to estimates and allocations that may affect the reported results of any business segment do not affect our consolidated financial position or consolidated results of operations.

We use funds transfer pricing in the calculation of the respective operating segment's net interest income to measure the value of funds used in and provided by an operating segment. The difference between the interest income on earning assets and the interest expense on funding liabilities and the corresponding funds transfer pricing charge for interest income or credit for interest expense results in net interest income. We allocate risk-adjusted capital to our segments based upon the credit, liquidity, operating and interest rate risk inherent in the segment's asset and liability composition and operations. These capital allocations are determined based upon formulas that incorporate regulatory, GAAP and economic capital frameworks including risk-weighting assets, allocating noninterest expense and incorporating economic liquidity premiums for assets deemed by management to lower liquidity profiles.

The following table summarizes segment earnings and total assets for each of our segments as of and for each of the periods shown:

#### Segments Earnings and Segment Assets

|                         | Table 7A           |              |                   |              |
|-------------------------|--------------------|--------------|-------------------|--------------|
|                         | Three Months Ended |              | Nine Months Ended |              |
|                         | September 30,      |              | September 30,     |              |
| (dollars in thousands)  | 2014               | 2013         | 2014              | 2013         |
| <b>Segment Earnings</b> |                    |              |                   |              |
| Consumer Banking        | \$48,624           | \$37,249     | \$124,487         | \$142,762    |
| Commercial Banking      | 46,981             | 39,024       | 131,195           | 122,811      |
| Corporate Services      | (25,543)           | ) (22,612)   | ) (78,459)        | ) (74,070)   |
| Segment earnings        | \$70,062           | \$53,661     | \$177,223         | \$191,503    |
| <b>Segment Assets</b>   |                    |              |                   |              |
| Consumer Banking        | \$13,292,823       | \$11,578,876 | \$13,292,823      | \$11,578,876 |
| Commercial Banking      | 7,257,986          | 6,029,290    | 7,257,986         | 6,029,290    |
| Corporate Services      | 120,054            | 213,745      | 120,054           | 213,745      |
| Eliminations            | (160,521)          | ) (209,822)  | ) (160,521)       | ) (209,822)  |
| Total assets            | \$20,510,342       | \$17,612,089 | \$20,510,342      | \$17,612,089 |

The following tables summarize segment income for each of our segments as of and for each of the periods shown:

#### Business Segments Selected Financial Information

|                                       | Table 7B |            |           |              |              |
|---------------------------------------|----------|------------|-----------|--------------|--------------|
| (dollars in thousands)                | Consumer | Commercial | Corporate | Eliminations | Consolidated |
|                                       | Banking  | Banking    | Services  |              |              |
| Three Months Ended September 30, 2014 |          |            |           |              |              |
| Net interest income (loss)            | \$84,635 | \$63,302   | \$(1,601) | ) \$—        | \$146,336    |
| Provision for loan and lease losses   | 5,476    | 1,259      | —         | —            | 6,735        |

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|  |          |          |             |      |           |
|--|----------|----------|-------------|------|-----------|
| Net interest income (loss) after provision for loan and lease losses | 79,159   | 62,043   | (1,601 )    | —    | 139,601   |
| Total noninterest income   | 75,241   | 12,797   | 176         | —    | 88,214    |
| Total noninterest expense  | 105,776  | 27,859   | 24,118      | —    | 157,753   |
| Income (loss) before income tax                                      | \$48,624 | \$46,981 | \$(25,543 ) | \$ — | \$ 70,062 |

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| Business Segments Selected Financial Information                     |                  |                    |                    |              | Table 7C     |
|--|------------------|--------------------|--------------------|--------------|--------------|
| (dollars in thousands)   | Consumer Banking | Commercial Banking | Corporate Services | Eliminations | Consolidated |
| Three Months Ended September 30, 2013                                |                  |                    |                    |              |              |
| Net interest income (loss)   | \$76,011         | \$64,423           | \$(1,578)          | \$—          | \$138,856    |
| Provision for loan and lease losses                                  | 1,918            | 1,150              | —                  | —            | 3,068        |
| Net interest income (loss) after provision for loan and lease losses | 74,093           | 63,273             | (1,578)            | —            | 135,788      |
| Total noninterest income   | 131,063          | 12,353             | 153                | —            | 143,569      |
| Total noninterest expense  | 167,907          | 36,602             | 21,187             | —            | 225,696      |
| Income (loss) before income tax                                      | \$37,249         | \$39,024           | \$(22,612)         | \$—          | \$53,661     |
| Business Segments Selected Financial Information                     |                  |                    |                    |              | Table 7D     |
| (dollars in thousands)   | Consumer Banking | Commercial Banking | Corporate Services | Eliminations | Consolidated |
| Nine Months Ended September 30, 2014                                 |                  |                    |                    |              |              |
| Net interest income (loss)   | \$236,753        | \$185,386          | \$(4,768)          | \$—          | \$417,371    |
| Provision for loan and lease losses                                  | 8,966            | 6,963              | —                  | —            | 15,929       |
| Net interest income (loss) after provision for loan and lease losses | 227,787          | 178,423            | (4,768)            | —            | 401,442      |
| Total noninterest income   | 229,252          | 32,215             | 599                | —            | 262,066      |
| Total noninterest expense  | 332,552          | 79,443             | 74,290             | —            | 486,285      |
| Income (loss) before income tax                                      | \$124,487        | \$131,195          | \$(78,459)         | \$—          | \$177,223    |
| Business Segments Selected Financial Information                     |                  |                    |                    |              | Table 7E     |
| (dollars in thousands)   | Consumer Banking | Commercial Banking | Corporate Services | Eliminations | Consolidated |
| Nine Months Ended September 30, 2013                                 |                  |                    |                    |              |              |
| Net interest income (loss)   | \$232,894        | \$195,718          | \$(4,723)          | \$—          | \$423,889    |
| Provision for loan and lease losses                                  | 4,357            | 659                | —                  | —            | 5,016        |
| Net interest income (loss) after provision for loan and lease losses | 228,537          | 195,059            | (4,723)            | —            | 418,873      |
| Total noninterest income   | 386,048          | 37,073             | 561                | —            | 423,682      |
| Total noninterest expense  | 471,823          | 109,321            | 69,908             | —            | 651,052      |
| Income (loss) before income tax                                      | \$142,762        | \$122,811          | \$(74,070)         | \$—          | \$191,503    |

| Consumer Banking  | Table 8                          |          |                                 |           |
|---|----------------------------------|----------|---------------------------------|-----------|
| Consumer Banking  | Three Months Ended September 30, |          | Nine Months Ended September 30, |           |
| (dollars in thousands)  | 2014                             | 2013     | 2014                            | 2013      |
| Net interest income   | \$84,635                         | \$76,011 | \$236,753                       | \$232,894 |
| Provision for loan and lease losses                           | 5,476                            | 1,918    | 8,966                           | 4,357     |
| Net interest income after provision for loan and lease losses | 79,159                           | 74,093   | 227,787                         | 228,537   |
| Noninterest income  |                                  |          |                                 |           |
| Net loan servicing income (loss)                              | 19,113                           | 55,384   | 71,009                          | 118,833   |
| Gain on sale of loans   | 46,752                           | 51,178   | 127,772                         | 209,240   |
| Loan production revenue                                       | 5,033                            | 9,754    | 13,386                          | 27,776    |
| Deposit fee income  | 3,806                            | 4,932    | 11,634                          | 15,103    |
| Other   | 537                              | 9,815    | 5,451                           | 15,096    |
| Total noninterest income                                      | 75,241                           | 131,063  | 229,252                         | 386,048   |
| Noninterest expense:  |                                  |          |                                 |           |

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|   |          |          |           |           |
|---|----------|----------|-----------|-----------|
| Salaries, commissions and other employee benefits expense | 50,976   | 70,521   | 165,466   | 213,042   |
| Equipment and occupancy expense                           | 12,509   | 15,835   | 40,002    | 44,251    |
| General and administrative expense                        | 42,291   | 81,551   | 127,084   | 214,530   |
| Total noninterest expense                                 | 105,776  | 167,907  | 332,552   | 471,823   |
| Segment earnings  | \$48,624 | \$37,249 | \$124,487 | \$142,762 |

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Third Quarter of 2014 compared to Third Quarter of 2013

Consumer Banking segment earnings increased by \$11.4 million, or 31%, in the third quarter of 2014 compared to the same period in 2013 primarily due to a decrease in noninterest expense partially offset by a decrease in noninterest income.

Net interest income increased by \$8.6 million, or 11%, in the third quarter of 2014 compared to the same period in 2013 due to an increase in interest income of \$7.7 million, or 6%, coupled with a decrease in interest expense of \$1.0 million in the third quarter of 2014. Please see "Analysis of Statements of Income" for an explanation of changes in average balances and yields/rates.

Noninterest income decreased by \$55.8 million, or 43%, in the third quarter of 2014 compared to the same period in 2013. The decrease was driven primarily by a decrease in net loan servicing income of \$36.3 million, or 65%, coupled with a decrease in gain on sale of loans, loan production revenue and other income of \$4.4 million, \$4.7 million, and \$9.3 million, respectively, in the third quarter of 2014 compared to the same period in 2013. Please see "Analysis of Statements of Income" for an explanation of the changes in the activity related to these items.

Noninterest expense decreased by \$62.1 million, or 37%, in the third quarter of 2014 compared to the same period in 2013. The decrease in the third quarter of 2014 was primarily due to decreases in salaries, commissions and employee benefits and general and administrative expense.

Salaries, commissions, and employee benefits decreased by \$19.5 million, or 28%, in the third quarter of 2014 compared to the same period in 2013. The decrease was primarily due to a decrease in headcount of 34% at September 30, 2014 compared to the same period in 2013.

General and administrative expense decreased by \$39.3 million, or 48%, in the third quarter of 2014 compared to the same period in 2013 due to decreases in consent order expenses and other credit-related expenses. Consent order expenses decreased by \$30.7 million in the third quarter of 2014 compared to the same period in 2013 as a result of the settlement of our consent order with the OCC in 2013.

Credit-related expenses decreased by \$6.5 million, or 61%, in the third quarter of 2014, compared to the same period in 2013 primarily due to a reduction in losses on nonrecoverable advances associated with our government insured loans and a decrease in repurchase reserve expenses. Please see "Loan and Lease Quality" for additional discussion of our repurchase reserves.

Nine Months Ended September 30, 2014 compared to Nine Months Ended September 30, 2013

Consumer Banking segment earnings decreased by \$18.3 million, or 13%, in the first nine months of 2014 compared to the same period in 2013, primarily due to a decrease in noninterest income partially offset by a decrease in noninterest expense.

Net interest income increased by \$3.9 million, or 2%, in the first nine months of 2014 compared to the same period in 2013 due to a decrease in interest expense of \$17.0 million, or 12%, in the first nine months of 2014 partially offset by a decrease in interest income of \$13.2 million, or 3%, in the first nine months of 2014. Please see "Analysis of Statements of Income" for an explanation of changes in average balances and yields/rates.

Noninterest income decreased by \$156.8 million, or 41%, in the first nine months of 2014 compared to the same period in 2013. The decrease was driven by a decrease in gain on sale of loans of \$81.5 million coupled by a decrease in net loan servicing income, loan production revenue and other noninterest income of \$47.8 million, \$14.4 million and \$9.6 million, respectively, in the first nine months of 2014 compared to the same period in 2013. Please see "Analysis of Statements of Income" for an explanation of the changes in the activity related to these items.

Noninterest expense decreased by \$139.3 million, or 30%, in the first nine months of 2014 compared to the same period in 2013. The decrease in the first nine months of 2014 was primarily due to decreases in salaries, commissions and employee benefits and general and administrative expenses.

Salaries, commissions, and employee benefits decreased \$47.6 million, or 22%, in the first nine months of 2014 compared to the same period in 2013. The decrease was primarily due to a decrease in headcount of 34% at September 30, 2014 compared to the same period in 2013, in addition to decreases in mortgage lending volumes, which decreased commissions by \$4.4 million in the first nine months of 2014 compared to the same period in 2013. In addition, origination volume of preferred ARMs increased by \$262.9 million in the first nine months of 2014 compared to the same period in 2013 resulting in the deferral of additional salaries expense.

General and administrative expenses decreased by \$87.4 million, or 41%, in the first nine months of 2014 compared to the same period in 2013 primarily due to decreases in consent order expenses, advertising expenses, FDIC assessment and other agency fees and other credit-related expenses. Consent order expenses decreased by \$57.0 million in the first nine months of 2014, compared to the same period in 2013, as a result of the settlement of our consent order in 2013, which required significant third party costs for the first nine months of 2013. Advertising expenses decreased \$20.2 million in the first nine months of 2014 compared to the same period in 2013 primarily due to slowed deposit gathering initiatives resulting from repositioning of our asset balances and change in our funding strategy. FDIC assessment and other agency fees attributed to the segment decreased by \$10.0 million in the first nine months of 2014 compared to the same period in 2013 due to a lower concentration of so called "higher risk" asset classes due to our asset repositioning activities over the last several quarters, as well as a favorable adjustment to our previously paid FDIC fees in the first quarter of 2014. Other credit-related expenses decreased by \$8.3 million in the first nine months of 2014 compared to the same period in 2013 primarily due to a net decrease in repurchase reserve expenses and a reduction in losses on nonrecoverable advances associated with our government insured loans. Please see "Loan and Lease Quality" for additional discussion of our repurchase reserves.

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Commercial Banking

|   | Three Months Ended |          | Table 9<br>Nine Months Ended |           |
|---|--------------------|----------|------------------------------|-----------|
|   | September 30,      |          | September 30,                |           |
| (dollars in thousands)  | 2014               | 2013     | 2014                         | 2013      |
| Net interest income   | \$63,302           | \$64,423 | \$185,386                    | \$195,718 |
| Provision for loan and lease losses                           | 1,259              | 1,150    | 6,963                        | 659       |
| Net interest income after provision for loan and lease losses | 62,043             | 63,273   | 178,423                      | 195,059   |
| Noninterest income:   |                    |          |                              |           |
| Loan production revenue                                       | 750                | 760      | 2,323                        | 2,290     |
| Other lease income  | 3,910              | 6,506    | 12,621                       | 19,388    |
| Other   | 8,137              | 5,087    | 17,271                       | 15,395    |
| Total noninterest income                                      | 12,797             | 12,353   | 32,215                       | 37,073    |
| Noninterest expense   |                    |          |                              |           |
| Salaries, commissions and other employee expense              | 16,833             | 18,660   | 47,596                       | 57,230    |
| Equipment and occupancy expense                               | 4,680              | 6,879    | 15,791                       | 21,339    |
| General and administrative expense                            | 6,346              | 11,063   | 16,056                       | 30,752    |
| Total noninterest expense                                     | 27,859             | 36,602   | 79,443                       | 109,321   |
| Segment earnings  | \$46,981           | \$39,024 | \$131,195                    | \$122,811 |

## Third Quarter of 2014 compared to Third Quarter of 2013

Commercial Banking segment earnings increased by \$8.0 million, or 20%, in the third quarter of 2014 compared to the same period in 2013 primarily due to an increase in noninterest income and a decrease in noninterest expense partially offset by a decrease in net interest income.

Net interest income decreased by \$1.1 million, or 2%, in the third quarter of 2014 compared to the same period in 2013 due to a decrease in interest income of \$1.0 million in the third quarter of 2014 coupled with an increase in interest expense allocated to the segment of \$0.1 million in the third quarter of 2014. Please see "Analysis of Statements of Income" for an explanation of changes in average balances and yields/rates.

Noninterest income in our Commercial Banking segment increased by \$0.4 million, or 4%, in the third quarter of 2014 compared to the same period in 2013. The increase was driven by elevated prepayment income associated with commercial loans serviced and lower servicing fees on the commercial loans serviced acquired in the BPL acquisition partially offset by lower lease income as a result of a decrease in our equipment under operating leases.

Noninterest expense decreased by \$8.7 million, or 24%, in the third quarter of 2014 compared to the same period in 2013 due to decreases in salaries, commissions, and employee benefits, equipment and occupancy expenses and general and administrative expenses. Salaries, commissions, and employee benefits decreased by \$1.8 million in the third quarter of 2014 compared to the same period in 2013 due to certain restructuring activities including the alignment and integration of our commercial lending platforms and the sale of non-performing assets consummated in the fourth quarter of 2013 which reduced staffing levels required to manage the non-performing assets. Equipment and occupancy expense decreased \$2.2 million in the third quarter of 2014 compared to the same period in 2013 as a result of the same restructuring and alignment activities described above. General and administrative expense decreased \$4.7 million, or 43%, primarily due to a decrease in clawback expense related to the settlement of our FDIC clawback liability in 2013.

## Nine Months Ended September 30, 2014 compared to Nine Months Ended September 30, 2013

Commercial Banking segment earnings increased by \$8.4 million, or 7%, in the first nine months of 2014 compared to the same period in 2013 primarily due to a decrease in noninterest expense partially offset by a decrease in net interest income after provision for loan and leases losses and a decrease in noninterest income.

Net interest income decreased by \$10.3 million, or 5%, in the first nine months of 2014 compared to the same period in 2013 due to a decrease in interest income of \$9.6 million in the first nine months of 2014 coupled with an increase in interest expense allocated to the segment of \$0.7 million in the first nine months of 2014. Please see "Analysis of Statements of Income" for an explanation of changes in average balances and yields/rates. In addition, net interest

income after provision for loan losses decreased by an additional \$6.3 million due to increases in the provision for loan and lease losses. Please see "Loan and Lease Quality" for an explanation and rollforward of changes in the ALLL.

Noninterest income in our Commercial Banking segment decreased by \$4.9 million, or 13%, in the first nine months of 2014 compared to the same period in 2013. The decrease was driven by lower lease income as a result of a decrease in our equipment under operating leases.

Noninterest expense decreased by \$29.9 million, or 27%, in the first nine months of 2014 compared to the same period in 2013 primarily due to decreases in salaries, commissions, and employee benefits, occupancy and equipment and general and administrative expenses.

Salaries, commissions, and employee benefits decreased by \$9.6 million, or 17%, in the first nine months of 2014 compared to the same period in 2013 due to certain restructuring activities including the alignment and integration of our commercial lending platforms and the sale of non-performing assets consummated in the fourth quarter of 2013, which reduced staffing levels required to manage the non-performing assets. Equipment and occupancy expense decreased \$5.5 million in the first nine months of 2014 compared to the same period in 2013 as a result of the same restructuring and alignment activities described above. General and administrative expenses decreased by \$14.7 million in the first nine months of 2014 compared to the same period in 2013. The decrease in the first nine months of 2014 was primarily driven by decreases in our FDIC insurance assessments due to balance sheet repositioning in late 2013 and 2014, including the sale of nonperforming

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assets, which impacts our ongoing FDIC assessment. The FDIC assessment expense was also impacted by a positive adjustment to our risk assessment in prior quarters, which resulted in a \$5.4 million refund of our previously paid insurance assessments.

## Corporate Services

## Corporate Services

|  | Table 10           |             |                   |             |
|--|--------------------|-------------|-------------------|-------------|
|  | Three Months Ended |             | Nine Months Ended |             |
|  | September 30,      |             | September 30,     |             |
|  | 2014               | 2013        | 2014              | 2013        |
| (dollars in thousands)   |                    |             |                   |             |
| Net interest income (loss) after provision for loan and lease losses | \$(1,601 )         | \$(1,578 )  | \$(4,768 )        | \$(4,723 )  |
| Total noninterest income   | 176                | 153         | 599               | 561         |
| Noninterest expense:   |                    |             |                   |             |
| Salaries, commissions and employee benefits                          | 22,972             | 21,963      | 70,672            | 69,808      |
| Equipment and occupancy  | 6,643              | 6,570       | 19,989            | 19,184      |
| Other general and administrative                                     | 11,415             | 11,293      | 31,762            | 40,942      |
| Intersegment allocations   | (16,912 )          | (18,639 )   | (48,133 )         | (60,026 )   |
| Total noninterest expense  | 24,118             | 21,187      | 74,290            | 69,908      |
| Segment earnings   | \$(25,543 )        | \$(22,612 ) | \$(78,459 )       | \$(74,070 ) |

## Third Quarter of 2014 compared to Third Quarter of 2013

Corporate Services segment loss increased by \$2.9 million, or 13%, in the third quarter of 2014 compared to the same period in 2013 primarily due to an increase in noninterest expense.

Noninterest expense increased by \$2.9 million, or 14%, in the third quarter of 2014 compared to the same period in 2013 primarily due to a decrease in intersegment allocations.

General and administrative expense increased \$0.1 million, or 1%, in the third quarter of 2014 compared to the same period in 2013 due to a reduction in the amount of advertising and marketing expense. Advertising and marketing expense is directly allocated to the segments and thus the increase in advertising and marketing had a direct effect on the amount of intersegment allocations. Intersegment allocations decreased by \$1.7 million, or 9%, in the third quarter of 2014 compared to the same period in 2013 as a result of certain repositioning activities, which impacted Corporate Services headcount as a percentage of overall headcount, which is the primary driver of intersegment allocations.

## Nine Months Ended September 30, 2014 compared to Nine Months Ended September 30, 2013

Corporate Services segment loss increased by \$4.4 million, or 6%, in the first nine months of 2014 compared to the same period in 2013 primarily due to an increase in noninterest expense. Noninterest expense increased by \$4.4 million, or 6%, in the first nine months of 2014 compared to the same period in 2013.

General and administrative expense decreased \$9.2 million, or 22%, in the first nine months of 2014 compared to the same period in 2013 due to a reduction in the amount of advertising and marketing expense. Advertising and marketing expense is directly allocated to the segments and thus the decrease in advertising and marketing had a direct effect on the amount of intersegment allocations. Intersegment allocations decreased by \$11.9 million, or 20%, in the first nine months of 2014 compared to the same period in 2013 as a result of certain repositioning activities, which impacted Corporate Services headcount as a percentage of overall headcount, which is the primary driver of intersegment allocations.

## Analysis of Statements of Condition

## Investment Securities

Our overall investment strategy focuses on acquiring investment-grade senior mortgage-backed securities backed by seasoned loans with high credit quality and credit enhancements to generate earnings in the form of interest and dividends while offering liquidity, credit and interest rate risk management opportunities to support our asset and liability management strategy. Within our investment strategy, we also utilize highly rated structured products including Re-securitized Real Estate Mortgage Investment Conduits (Re-REMICs) for the added protection from credit losses and ratings deteriorations that accompany alternative securities. All securities investments satisfy our internal guidelines for credit profile and generally have a relatively short duration which helps mitigate interest rate risk arising from changes in market interest rates.

Available for sale securities are used as part of our asset and liability management strategy and may be sold in response to, or in anticipation of, factors such as changes in market conditions and interest rates, changes in security prepayment rates, liquidity considerations and regulatory capital requirements.

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The following tables show the amortized cost and fair value of investment securities as of September 30, 2014 and December 31, 2013:

| Investment Securities   | Table 11          |                              |                               |               |                    |
|---|-------------------|------------------------------|-------------------------------|---------------|--------------------|
| (dollars in thousands)  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value | Carrying<br>Amount |
| September 30, 2014  |                   |                              |                               |               |                    |
| Available for sale:   |                   |                              |                               |               |                    |
| Residential Collateralized Mortgage Obligation (CMO) securities - nonagency | \$979,256         | \$9,954                      | \$4,030                       | \$985,180     | \$985,180          |
| Asset-backed securities (ABS)   | 1,847             | —                            | 284                           | 1,563         | 1,563              |
| Other   | 282               | 320                          | —                             | 602           | 602                |
| Total available for sale securities   | 981,385           | 10,274                       | 4,314                         | 987,345       | 987,345            |
| Held to maturity:   |                   |                              |                               |               |                    |
| Residential CMO securities - agency   | 31,530            | 878                          | —                             | 32,408        | 31,530             |
| Residential Mortgage Backed Securities (MBS) - agency                       | 82,221            | 1,458                        | 558                           | 83,121        | 82,221             |
| Total held to maturity securities   | 113,751           | 2,336                        | 558                           | 115,529       | 113,751            |
| Total investment securities   | \$1,095,136       | \$12,610                     | \$4,872                       | \$1,102,874   | \$1,101,096        |
| December 31, 2013   |                   |                              |                               |               |                    |
| Available for sale:   |                   |                              |                               |               |                    |
| Residential CMO securities - nonagency                                      | \$1,097,293       | \$15,253                     | \$3,275                       | \$1,109,271   | \$1,109,271        |
| Asset-backed securities   | 4,144             | —                            | 1,058                         | 3,086         | 3,086              |
| Other   | 2,933             | 337                          | —                             | 3,270         | 3,270              |
| Total available for sale securities   | 1,104,370         | 15,590                       | 4,333                         | 1,115,627     | 1,115,627          |
| Held to maturity:   |                   |                              |                               |               |                    |
| Residential CMO securities - agency   | 41,347            | 1,408                        | 5                             | 42,750        | 41,347             |
| Residential MBS - agency  | 65,965            | 754                          | 1,548                         | 65,171        | 65,965             |
| Total held to maturity securities   | 107,312           | 2,162                        | 1,553                         | 107,921       | 107,312            |
| Total investment securities   | \$1,211,682       | \$17,752                     | \$5,886                       | \$1,223,548   | \$1,222,939        |

## Residential — Nonagency

At September 30, 2014, our residential nonagency portfolio consisted entirely of investments in residential nonagency CMO securities. Investments in residential nonagency CMO securities totaled \$1.0 billion, or 89%, of our investment securities portfolio. Our residential nonagency CMO securities decreased to \$1.0 billion at September 30, 2014 from \$1.1 billion at December 31, 2013, or 11%, primarily due to principal payments received of \$241.9 million which were partially offset by the purchase of \$122.2 million in additional securities.

Our residential nonagency CMO securities are secured by seasoned first-lien fixed and adjustable rate residential mortgage loans. Mortgage collateral is structured into a series of classes known as tranches, each of which contains a different maturity profile and pay-down priority in order to suit investor demands for duration, yield, credit risk and prepayment volatility. We have primarily invested in CMO securities rated in the highest category assigned by a nationally recognized statistical ratings organization. Many of these securities are Re-REMICs, which adds credit subordination to provide protection against future losses and rating downgrades. Re-REMICs constituted \$627.0 million, or 64%, of our residential nonagency CMO investment securities at September 30, 2014.

We have internal guidelines for the credit quality and duration of our residential nonagency CMO securities portfolio and monitor these on a regular basis. At September 30, 2014, the portfolio carried a weighted average Fair Isaac Corporation, or FICO, score of 730, a weighted average amortized loan-to-value ratio, or LTV, of 61%, and was seasoned an average of 118 months. This portfolio includes protection against credit losses through subordination in the securities structures and borrower equity.

During the three months ended September 30, 2014, there were no sales of residential nonagency CMO securities. For the nine months ended September 30, 2014, we sold available for sale corporate securities with a book value of \$2.6 million and recorded net securities gains totaling \$1.3 million. During the three and nine months ended September 30, 2013, we sold residential nonagency CMO securities with a book value of \$154.8 million and recorded net securities gains totaling \$4.2 million.

Residential — Agency

At September 30, 2014, our residential agency portfolio consisted of both residential agency CMO securities and residential agency MBS securities. Investments in residential agency CMO securities totaled \$31.6 million, or 3%, of our investment securities portfolio. Our residential agency MBS portfolio totaled \$82.4 million, or 7%, of our investment securities portfolio. The residential agency CMO and MBS available for sale securities are included in Other in the table above. Our residential agency portfolio is secured by seasoned first-lien fixed and adjustable rate residential mortgage loans insured by government sponsored entities (GSEs).

Our residential agency CMO securities decreased by \$9.8 million, or 24%, to \$31.6 million at September 30, 2014 from \$41.4 million at December 31, 2013 primarily due to principal payments received. Our residential agency MBS securities increased by \$16.2 million, or 25%, to \$82.4 million at September 30, 2014, from \$66.2 million at December 31, 2013 primarily due to purchases of \$19.5 million in additional securities partially offset by principal payments received.

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## Loans Held for Sale

The following table presents the balance of each major category in our loans held for sale portfolio at September 30, 2014 and December 31, 2013:

| Loans Held for Sale<br>(dollars in thousands)                | Table 12A             |                      |
|--|-----------------------|----------------------|
|  | September 30,<br>2014 | December 31,<br>2013 |
| Mortgage warehouse (carried at fair value)                   | \$468,335             | \$613,459            |
| Other residential (carried at fair value)                    | 300,574               | 58,912               |
| Total loans held for sale carried at fair value              | 768,909               | 672,371              |
| Government insured pool buyouts                              | 88,607                | 53,823               |
| Other residential  | 14,220                | 8,939                |
| Commercial and commercial real estate                        | —                     | 56,249               |
| Total loans held for sale carried at lower of cost or market | 102,827               | 119,011              |
| Total loans held for sale                                    | \$871,736             | \$791,382            |

## Mortgage Warehouse

At September 30, 2014, agency mortgage warehouse loans accounted for at fair value totaled \$468.3 million, or 54%, of our total loans held for sale portfolio. Our mortgage warehouse loans are comprised of agency deliverable products that we typically sell within three months subsequent to origination. We economically hedge our mortgage warehouse portfolio with forward purchase and sales commitments designed to protect against potential changes in fair value. Given the short duration that these loans are present on our balance sheet, we have elected fair value accounting on this portfolio of loans due to the burden of complying with the requirements of hedge accounting. Mortgage warehouse loans accounted for at fair value decreased by \$145.1 million, or 24%, from December 31, 2013 due to the interest rates experienced late in the third quarter of 2014 compared to the fourth quarter of 2013.

The following table represents the length of time the mortgage warehouse loans have been classified as held for sale:

| Mortgage Warehouse<br>(dollars in thousands) | Table 12B             |                      |
|--|-----------------------|----------------------|
|  | September 30,<br>2014 | December 31,<br>2013 |
| 30 days or less                              | \$341,095             | \$378,736            |
| 31- 90 days                                  | 110,935               | 199,743              |
| Greater than 90 days                         | 16,305                | 34,980               |
|  | \$468,335             | \$613,459            |

Subsequent to September 30, 2014, we sold \$2.3 million of the mortgage warehouse loans classified as held for sale that were held for more than 90 days. The remaining \$14.0 million of warehouse loans, held for more than 90 days, were made up of conforming or government product and were current at September 30, 2014.

## Other Residential Loans Carried at Fair Value

At September 30, 2014, our other residential loans carried at fair value totaled \$300.6 million, or 34%, of our total loans held for sale portfolio. The Company has elected the fair value option of accounting under GAAP for certain fixed rate residential jumbo mortgage loans held for sale. Electing to use fair value accounting allows a better offset of the changes in the fair values of the loans and the derivative instruments used to economically hedge them without the burden of complying with the requirements for hedge accounting. During the nine months ended September 30, 2014, we originated \$568.3 million and sold \$301.3 million of other residential loans carried at fair value.

## Government Insured

At September 30, 2014, our government insured pool buyout loans totaled \$88.6 million, or 10%, of our total loans held for sale portfolio. During the three and nine months ended September 30, 2014, we transferred and sold \$112.0 million and \$293.0 million, respectively of conforming mortgages to GNMA in exchange for mortgage-backed securities. At September 30, 2014, there were \$86.7 million in GNMA securities that were transferred and included in the loans held for sale balance for which we retained effective control of the assets. In addition to the ability to work-out these assets and securitize into GNMA pools, we have acquired a significant portion of these assets at a discount to UPB. The UPB and a portion of the interest is government insured which provides an attractive overall

return on the underlying delinquent assets.

**Other Residential Loans Carried at Lower of Cost or Market Value (LOCOM)**

Our other residential loans carried at LOCOM increased to \$14.2 million, or 2% of our total loans held for sale portfolio at September 30, 2014 from \$8.9 million at December 31, 2013.

**Commercial and Commercial Real Estate**

Commercial and commercial real estate loans represent revolving credit facilities to other specialty finance companies, where the Company is lead agent. As lead agent the Company holds a portion of each facility within its commercial loans held for investment portfolio with the remaining portion being held with the intent to sell. Our commercial and commercial real estate portfolio decreased from \$56.2 million at December 31, 2013 to \$0 at September 30, 2014. The reduction was primarily due to transfers to held for sale of \$44.4 million, loans sales of \$94.6 million, and paydowns and payoffs on existing loans.

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## Loans and Leases Held for Investment

The following table presents the balance of each major category in our loans and leases held for investment portfolio at September 30, 2014 and at December 31, 2013:

| Loans and Leases Held for Investment          | Table 13              |                      |
|---|-----------------------|----------------------|
| (dollars in thousands)                        | September 30,<br>2014 | December 31,<br>2013 |
| Residential mortgages:                        |                       |                      |
| Residential                                   | \$6,006,987           | \$5,153,106          |
| Government insured pool buyouts               | 3,395,095             | 1,891,637            |
| Commercial and commercial real estate         | 5,192,970             | 4,812,970            |
| Equipment financing receivables               | 1,839,416             | 1,237,941            |
| Home equity lines                             | 139,589               | 151,916              |
| Consumer and credit card                      | 5,894                 | 5,154                |
| Total loans and leases, net of discounts      | 16,579,951            | 13,252,724           |
| Allowance for loan and lease losses           | (57,245 )             | (63,690 )            |
| Total loans and leases, net                   | \$16,522,706          | \$13,189,034         |
| The balances presented above include:         |                       |                      |
| Net purchase loan and lease discounts         | \$54,510              | \$102,416            |
| Net deferred loan and lease origination costs | 84,832                | 54,107               |

Please see the "Analysis for the Allowance for Loan and Lease Losses" section for a more detailed description of the composition of these balances.

## Residential Mortgage Loans

At September 30, 2014, our residential mortgage loans totaled \$6.0 billion, or 36%, of our total held for investment loan and lease portfolio. We primarily offer our customers residential closed-end mortgage loans typically secured by first liens on one-to-four family residential properties.

Residential mortgage loans increased by \$853.9 million, or 17%, to \$6.0 billion at September 30, 2014 from \$5.2 billion at December 31, 2013. The increase was due primarily to retained originations of \$2.6 billion partially offset by transfers of \$1.2 billion in UPB of loans from held for investment (HFI) to held for sale (HFS) as well as paydowns and payoffs of existing loans during the nine months ended September 30, 2014.

## Government Insured Buyouts

At September 30, 2014, our government insured buyout loan portfolio totaled \$3.4 billion, or 20%, of our total loans held for investment portfolio. Government insured pool buyouts increased by \$1.5 billion, or 79%, to \$3.4 billion at September 30, 2014 from \$1.9 billion at December 31, 2013. The increase was primarily the result of mortgage pool buyout purchases of \$2.7 billion, partially offset by \$401.5 million of loans being transferred from loans held for investment to loans held for sale, and \$431.5 million of delinquent loans reaching foreclosure, with the remaining decline the product of paydowns and payoffs of existing loans.

We have a history of servicing FHA loans. As a servicer, the buyout opportunity is the right to purchase above market rate, government insured loans at par (i.e., the amount that has to be passed through to the GNMA security holder when repurchased). For banks like EverBank, with cost effective sources of short term capital, this strategy represents a very attractive return with limited additional investment risk.

Each loan in a GNMA pool is insured or guaranteed by one of several federal government agencies, including the Federal Housing Administration, Department of Veterans' Affairs or the Department of Agriculture's Rural Housing Service. The loans must at all times comply with the requirements for maintaining such insurance or guarantee. Prior to our acquisition of these loans, we perform due diligence to ensure a valid guarantee is in place; therefore we believe that a negligible amount of principal is at risk.

Duration is a potential risk of holding these loans and exposes us to interest rate risk and the risk of a funding mismatch. In most cases, acquired loans or loans purchased out of our servicing assets are greater than 89 days past due upon purchase. Loans that go through foreclosure have an expected duration of one to two years, depending on the state's servicing timelines. Bankruptcy proceedings and loss mitigation requirements could extend the duration of

these loans. Extensions for these reasons do not impact the insurance or guarantee and are modeled into the acquisition price.

Loans can re-perform on their own or through loss mitigation and/or modification. Most loans are 20 to 30 year fixed rate instruments. Re-performing loans earn a higher yield as they can earn an above market note rate rather than a government guaranteed reimbursement rate. In order to mitigate the duration risk on re-performing loans, EverBank has the ability to sell those loans into the secondary market.

Under these government programs, servicing operations must comply with the government agencies' servicing requirements in order to avoid interest curtailments (principal is not at risk). As a result, operational capacity poses a risk to the potential claim payment through missed servicing milestones. For acquired pool buyouts, we, in general, purchase loans early in the default cycle to obtain control of the files before processing errors jeopardize claims. Before we contract a third party to service a portion of our government insured buyout portfolio, we perform due diligence to ensure the servicer is (1) an approved servicer of mortgage loans for the various GSEs and other government agencies, (2) properly licensed and qualified to do business and is in good standing in each jurisdiction in which such licensing and qualification is necessary, (3) an approved servicer for any nationally recognized insurer providing mortgage insurance on the loans being serviced, and (4) qualified to act as servicer, and

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we confirm that no event has occurred which would make the third party unable to comply with all such eligibility requirements or would require notification to the GSEs or other government agencies.

**Commercial and Commercial Real Estate Loans**

At September 30, 2014, our commercial and commercial real estate loans, which include owner-occupied and non-owner occupied commercial real estate, commercial investment properties, asset-backed and small business commercial loans, totaled \$5.2 billion, or 31%, of our total held for investment loan and lease portfolio.

Commercial and commercial real estate loans increased by \$380.0 million, or 8%, to \$5.2 billion at September 30, 2014 from \$4.8 billion at December 31, 2013. This change was primarily due to origination activity of \$738.7 million, purchases of \$66.1 million, increases in utilization by existing customers on lines of credit of \$32.7 million, partially offset by paydowns of \$417.7 million and \$44.4 million of loans being transferred from HFI to HFS. Originations during the nine months ended September 30, 2014 included advances on new customer relationships within the lender finance and mortgage warehouse operations totaling \$340.5 million at September 30, 2014. The increase in utilization by existing customers was driven largely by growth within our mortgage warehouse operations, which provides short-term revolving facilities to mid-sized, high-quality mortgage banking companies. These facilities are primarily collateralized by agency and government residential loans originated by our clients.

**Equipment Financing Receivables**

Equipment financing receivables increased by \$601.5 million, or 49%, to \$1.8 billion, or 11%, of our total held for investment loan and lease portfolio at September 30, 2014 from \$1.2 billion at December 31, 2013. The increase was the result of originations of \$761.1 million, acquisitions of \$216.5 million and earned income of \$55.2 million, partially offset by paydowns on existing loan and lease receivables of \$412.0 million, amortization of deferred origination costs of \$10.5 million, charge-offs of \$3.8 million, transfers to HFS of \$13.3 million and loan and lease expirations and disposals. Our equipment finance portfolio generally consists of short-term and medium-term leases and loans secured by essential use office product, healthcare, industrial, trucking and information technology equipment to small and mid-size lessees and borrowers.

**Home Equity Lines**

At September 30, 2014, our home equity lines totaled \$139.6 million, or 1%, of our total held for investment loan and lease portfolio, a decrease of \$12.3 million, or 8%, from \$151.9 million at December 31, 2013, primarily due to paydowns on our existing lines of credit.

**Consumer and Credit Card Loans**

At September 30, 2014, consumer and credit card loans, in the aggregate, totaled \$5.9 million, or less than 1% of our total held for investment portfolio. These loans include direct personal loans, credit card loans and lines of credit, automobile and other loans to our clients which are generally secured by personal property. Lines of credit are generally floating rate loans that are unsecured or secured by personal property.

**Mortgage Servicing Rights**

The following table presents the change in our MSR portfolio for the three and nine months ended September 30, 2014 and 2013:

|  | Table 14                            |           |                                    |           |
|--|-------------------------------------|-----------|------------------------------------|-----------|
|  | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |           |
| (dollars in thousands)                                     | 2014                                | 2013      | 2014                               | 2013      |
| Balance, beginning of period                               | \$437,595                           | \$462,718 | \$506,680                          | \$375,859 |
| Originated servicing rights capitalized upon sale of loans | 20,848                              | 33,025    | 42,952                             | 84,018    |
| Acquired servicing rights                                  | —                                   | 1,633     | —                                  | 65,188    |
| Sale of servicing rights                                   | —                                   | —         | (55,547)                           | )         |
| Amortization   | (19,572)                            | )         | (30,437)                           | )         |
| Decrease (increase) in valuation allowance                 | 3,071                               | 35,132    | 8,012                              | 80,259    |
| Other  | (699)                               | )         | (577)                              | )         |
| Balance, end of period                                     | \$441,243                           | \$501,494 | \$441,243                          | \$501,494 |
| Valuation allowance:                                       |                                     |           |                                    |           |

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|                              |          |           |          |           |
|------------------------------|----------|-----------|----------|-----------|
| Balance, beginning of period | \$3,071  | \$57,836  | \$8,012  | \$102,963 |
| Recoveries                   | (3,071 ) | (35,132 ) | (8,012 ) | (80,259 ) |
| Balance, end of period       | \$—      | \$22,704  | \$—      | \$22,704  |

We carry MSR at amortized cost net of any required valuation allowance. We amortize MSR in proportion to and over the period of estimated net servicing income and evaluate MSR quarterly for impairment.

Originated servicing rights decreased by \$12.2 million, or 37%, in the third quarter of 2014 compared to the same period in 2013, and by \$41.1 million, or 49%, during the nine months ended September 30, 2014 compared to the same period in 2013. The decrease was primarily due to lower mortgage lending volume of \$0.4 billion and \$2.6 billion for the three and nine months ended September 30, 2014 compared to the same periods in 2013. Volumes have decreased as a result of the continuing decline in overall refinance activity in the market as the incentive for refinance activity has fallen as interest rates have risen.

Acquired servicing rights decreased \$1.6 million and \$65.2 million for the three and nine months ended September 30, 2014, respectively, compared to the same periods in 2013. The decrease of \$65.2 million for the nine months ended September 30, 2014 is due to the purchase of servicing rights of Fannie Mae residential servicing assets on April 1, 2013.

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Sale of servicing rights increased by \$55.5 million for the nine months ended September 30, 2014 compared to the same period in 2013, due to the sale of \$9.9 billion in UPB of servicing rights to GTS on March 28, 2014, which transferred in May 2014.

Amortization expense decreased by \$10.9 million, or 36%, in the third quarter of 2014 compared to the same period in 2013, and by \$42.3 million, or 42%, during the nine months ended September 30, 2014 compared to the same period in 2013. The decrease in amortization expense was primarily due to lower refinancing activity resulting in lower prepayment speeds compared to the same period in 2013. Additionally, a portion of the decrease in amortization expense is due to the sale of servicing rights to GTS. Annualized amortization rates as of September 30, 2014 and 2013 approximated 16.5% and 26.7%, respectively.

A decrease in actual prepayment speeds as compared to previously expected speeds was the primary driver for the recovery of the MSR valuation allowance during the nine months ended September 30, 2014 compared to the same period in 2013. At September 30, 2014, we estimate that approximately 18.4% of our portfolio was eligible to refinance under the HARP program. As such, near term annualized prepayment speeds were estimated at 11.9% at September 30, 2014.

**Other Assets**

The following table sets forth other assets by category as of September 30, 2014 and December 31, 2013:

| Other Assets   | Table 15              |                      |
|--|-----------------------|----------------------|
| (dollars in thousands)   | September 30,<br>2014 | December 31,<br>2013 |
| Foreclosure claims receivable, net of allowance of \$17,736 and \$14,398, respectively | \$414,490             | \$208,226            |
| Accrued interest receivable  | 139,637               | 66,782               |
| Servicing advances, net of allowance of \$11,784 and \$10,995 respectively             | 85,887                | 225,436              |
| Income taxes receivable, net   | 55,141                | 71,372               |
| Corporate advances, net of allowance of \$5,215 and \$6,168, respectively              | 50,494                | 64,702               |
| Goodwill   | 46,859                | 46,859               |
| Margin receivable, net   | 37,880                | 6,370                |
| Other real estate owned (OREO), net of allowance of \$374 and \$5,958, respectively    | 24,501                | 29,034               |
| Fair value of derivatives, net   | 21,873                | 28,170               |
| Prepaid assets   | 13,440                | 12,270               |
| Intangible assets, net   | 4,232                 | 5,813                |
| Other  | 46,509                | 49,840               |
|  | \$940,943             | \$814,874            |

Other assets increased by \$126.1 million, or 15%, to \$940.9 million at September 30, 2014 from \$814.9 million at December 31, 2013. The increase was driven primarily by increases in foreclosure claims receivable, accrued interest receivable and margin receivable, which were partially offset by decreases in servicing advances, income taxes receivable, and corporate advances.

Foreclosure claims receivable increased by \$206.3 million, or 99%, from December 31, 2013 to September 30, 2014. The increase was primarily due to the purchase of \$2.5 billion of delinquent Government National Mortgage Association (GNMA) pool buyouts for the nine months ended September 30, 2014 of which \$196.3 million was either purchased subsequent to foreclosure or has been foreclosed upon since acquisition. Amounts recognized within foreclosure claims receivable represent the claims associated with insured loans while awaiting completion of their conveyance to the FHA.

Accrued interest receivable increased by \$72.9 million, or 109%, from December 31, 2013 to September 30, 2014. The increase was due primarily to interest accrued on delinquent GNMA pool buyouts purchased during the nine months ended September 30, 2014 with a net recorded investment totaling \$2.5 billion. These loans are acquired as delinquent loans with the FHA insuring the investor's receipt of the government guaranteed reimbursement rate of interest which is typically tied to the 10 year treasury yield. As a result, interest continues to accrue throughout the life of these loans ceasing only at the time of foreclosure.

Margin receivable increased by \$31.5 million at September 30, 2014, compared to December 31, 2013. The increase was primarily the result of additional collateral being posted for certain derivative trading activity related to the hedging of our pipeline as well as for new forward-starting interest rate swaps entered into during the third quarter of 2014. Collateral pledged related to the hedging of our pipeline increased as the fair value of our forward sales commitments declined from December 31, 2013 resulting in additional margin being required. Forward-starting interest rate swaps with a total notional value of \$500 million were entered into during the third quarter of 2014 in order to lock in long-term funding costs on variable-rate forecasted debt. The execution of these trades resulted in additional margin requirements. See Note 12 in our condensed consolidated financial statements for more information related to our netting and cash collateral adjustments.

Servicing advances decreased \$139.5 million, or 62%, from December 31, 2013 to September 30, 2014 primarily due to \$115.0 million of escrow advances transferred to GTS in May 2014 in conjunction with default servicing platform and MSR sale. Additionally, the decrease is partially related to timing and seasonality of escrow advance payments.

Income taxes receivable decreased by \$16.2 million, or 23%, from December 31, 2013 to September 30, 2014. The decrease was primarily due to an increase in current income tax expense for the period.

Corporate advances decreased by \$14.2 million, or 22%, from December 31, 2013 to September 30, 2014. The decrease was due to reimbursement of corporate advances in conjunction with the MSR sale to GTS.

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## Deferred Tax Asset

Our net deferred tax asset decreased by \$48.2 million to \$3.2 million at September 30, 2014 from \$51.4 million at December 31, 2013. The net deferred tax asset was impacted by a decrease in the deferred tax liability balance as a result of the sale of mortgage servicing rights to GTS. The balance was also impacted by an increase in deferred tax liability associated with equipment leases.

## Accumulated Other Comprehensive Income

Accumulated other comprehensive income increased by \$1.5 million to a loss of \$51.1 million at September 30, 2014, from a loss of \$52.6 million at December 31, 2013, primarily due to the reclassifications of unrealized losses during the period into income partially offset by net unrealized losses as a result of changes in fair value related to our interest rate swaps and debt securities.

## Loan and Lease Quality

We use a comprehensive methodology to monitor credit quality and prudently manage credit concentration within our portfolio of loans and leases. Our underwriting policies and practices govern the risk profile, credit and geographic concentration for our loan and lease portfolios. We also have a comprehensive methodology to monitor these credit quality standards, including a risk classification system that identifies potential problem loans based on risk characteristics by loan type as well as the early identification of deterioration at the individual loan level. In addition to our ALLL, we have additional protections against potential credit losses, including credit indemnification agreements, purchase discounts on acquired loans and leases and other credit-related reserves, such as those on unfunded commitments.

## Discounts on Acquired Loans and Lease Financing Receivables

For acquired credit-impaired, or ACI, loans accounted for under ASC 310-30, we periodically reassess cash flow expectations at a pool or loan level. In the case of improving cash flow expectations for a particular loan or pool of loans, we reclassify an amount of non-accretable difference as accretable yield, thus increasing the prospective yield of the pool. In the case of deteriorating cash flow expectations, we record a provision for loan or lease losses following the allowance for loan loss framework. For more information on ACI loans accounted for under ASC 310-30, see Note 5 in our condensed consolidated financial statements.

The following table presents a bridge from UPB, or contractual net investment, to carrying value for ACI loans accounted for under ASC 310-30 at September 30, 2014 and December 31, 2013:

| (dollars in thousands)  | Table 16    |                                       |             |
|---|-------------|---------------------------------------|-------------|
|   | Residential | Commercial and Commercial Real Estate | Total       |
| Under ASC 310-30  |             |                                       |             |
| September 30, 2014  |             |                                       |             |
| UPB or contractual net investment                                   | \$2,446,279 | \$236,075                             | \$2,682,354 |
| Plus: contractual interest due or unearned income                   | 2,075,314   | 90,180                                | 2,165,494   |
| Contractual cash flows due  | 4,521,593   | 326,255                               | 4,847,848   |
| Less: nonaccretable difference                                      | 1,913,768   | 21,343                                | 1,935,111   |
| Less: Allowance for loan losses                                     | 6,202       | 2,887                                 | 9,089       |
| Expected cash flows   | 2,601,623   | 302,025                               | 2,903,648   |
| Less: accretable yield  | 192,663     | 70,320                                | 262,983     |
| Carrying value  | \$2,408,960 | \$231,705                             | \$2,640,665 |
| Carrying value as a percentage of UPB or contractual net investment | 98 %        | 98 %                                  | 98 %        |
| December 31, 2013   |             |                                       |             |
| UPB or contractual net investment                                   | \$696,222   | \$339,179                             | \$1,035,401 |
| Plus: contractual interest due or unearned income                   | 578,945     | 101,297                               | 680,242     |
| Contractual cash flows due  | 1,275,167   | 440,476                               | 1,715,643   |
| Less: nonaccretable difference                                      | 522,589     | 39,208                                | 561,797     |

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|   |           |           |           |
|---|-----------|-----------|-----------|
| Less: Allowance for loan losses                                     | 4,925     | 9,834     | 14,759    |
| Expected cash flows   | 747,653   | 391,434   | 1,139,087 |
| Less: accretable yield  | 101,183   | 59,663    | 160,846   |
| Carrying value  | \$646,470 | \$331,771 | \$978,241 |
| Carrying value as a percentage of UPB or contractual net investment | 93        | % 98      | % 94      |

In our residential ACI portfolio, \$1.5 million of impairment was recognized for the nine months ended September 30, 2014. Within this portfolio, we also reclassified \$9.4 million from accretable yield to nonaccretable difference due to decreases in cash flow expectations on our government insured pool buyouts.

In our commercial and commercial real estate ACI portfolio, no significant impairment was recognized for the nine months ended September 30, 2014. Within this portfolio, we reclassified \$25.9 million from nonaccretable difference to accretable yield due to increases in cash flow expectations.

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## Problem Loans and Leases

Loans and leases are placed on nonaccrual status when, in the judgment of management, the probability of collection of interest is deemed to be insufficient to warrant further accrual, which is generally when the loan becomes 90 days past due as defined by the OCC, with the exception of government insured loans and ACI loans. When a loan is placed on nonaccrual status, previously accrued but unpaid interest is reversed from interest income, and both the accrual of interest income and the amortization of unamortized deferred fees, costs, discounts and premiums are suspended. Concurrent with the placing of a loan on nonaccrual status, an assessment must be performed, considering both the creditworthiness of the borrower and the value of any collateral underlying the loan, to determine whether doubt exists about the collectability of the recorded investment in the loan. If collectability of the recorded investment in the loan is in doubt, any payments received subsequent to placing the loan on nonaccrual status are applied using the cost recovery method reducing the recorded investment to the extent necessary to eliminate such doubt. Once it can be determined that no doubt exists regarding the collectability of the recorded investment in the loan, subsequent interest payments may be recorded as interest income on a cash basis.

For purposes of disclosure in the table below, we exclude government insured pool buyout loans from our definition of non-performing loans and leases. We also exclude ACI loans from non-performing status because we expect to fully collect their new carrying value which reflects purchase discounts. If we are unable to reasonably estimate future cash flows, these loans may be classified as nonaccrual loans and interest income will not be recognized until the timing and amount of future cash flows can be reasonably estimated.

Real estate we acquired as a result of foreclosure or by deed-in-lieu of foreclosure is classified as OREO until sold, and is carried at the balance of the loan at the time of foreclosure or at estimated fair value less estimated costs to sell, whichever is less.

In cases where a borrower experiences financial difficulties and we make certain concessionary modifications to contractual terms, the loan is classified as a TDR. Loans restructured with terms and at a rate equal to or greater than that of a new loan with comparable risk at the time the contract is modified are not considered to be impaired loans in calendar years subsequent to the restructuring.

The following table sets forth the composition of our NPA including nonaccrual, accruing loans and leases past due 90 or more days, TDR and OREO, as of the dates indicated. The balances of NPA reflect the net investment in such assets including deductions for purchase discounts.

| Non-Performing Assets <sup>(1)</sup>                       | Table 17              |                      |
|--|-----------------------|----------------------|
| (dollars in thousands)                                     | September 30,<br>2014 | December 31,<br>2013 |
| Nonaccrual loans and leases:                               |                       |                      |
| Consumer Banking:  |                       |                      |
| Residential mortgages                                      | \$23,067              | \$59,526             |
| Home equity lines  | 2,152                 | 3,270                |
| Other consumer and credit card                             | 31                    | 18                   |
| Commercial Banking:  |                       |                      |
| Commercial and commercial real estate                      | 46,819                | 18,569               |
| Equipment financing receivables                            | 6,803                 | 4,527                |
| Total nonaccrual loans and leases                          | 78,872                | 85,910               |
| Accruing loans 90 days or more past due                    | —                     | —                    |
| Total non-performing loans (NPL)                           | 78,872                | 85,910               |
| Other real estate owned                                    | 24,501                | 29,034               |
| Total non-performing assets                                | 103,373               | 114,944              |
| Troubled debt restructurings less than 90 days past due    | 16,547                | 76,913               |
| Total NPA and TDR <sup>(1)</sup>                           | \$119,920             | \$191,857            |
| Total NPA and TDR  | \$119,920             | \$191,857            |
| Government insured 90 days or more past due still accruing | 2,632,744             | 1,039,541            |
| Loans accounted for under ASC 310-30:                      |                       |                      |

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|   |             |   |             |   |
|---|-------------|---|-------------|---|
| 90 days or more past due  | 10,519      |   | 10,083      |   |
| Total regulatory NPA and TDR  | \$2,763,183 |   | \$1,241,481 |   |
| Adjusted credit quality ratios: <sup>(1)</sup>  |             |   |             |   |
| NPL to total loans  | 0.45        | % | 0.61        | % |
| NPA to total assets   | 0.50        | % | 0.65        | % |
| NPA and TDR to total assets   | 0.58        | % | 1.09        | % |
| Credit quality ratios including government insured loans and loans accounted for under ASC 310-30 : |             |   |             |   |
| NPL to total loans  | 15.65       | % | 8.12        | % |
| NPA to total assets   | 13.39       | % | 6.60        | % |
| NPA and TDR to total assets   | 13.47       | % | 7.04        | % |

We define NPA as nonaccrual loans, accruing loans past due 90 days or more and foreclosed property. Our NPA calculation excludes government insured pool buyout loans for which payment is insured by the government. We also exclude ACI loans accounted for under ASC 310-30 because we expect to fully collect the carrying value of such loans.

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Total NPA and TDR decreased by \$71.9 million, or 37%, to \$119.9 million at September 30, 2014 from \$191.9 million at December 31, 2013. This decrease was primarily attributable to a \$7.0 million decrease in nonaccrual loans and leases and a \$60.4 million decrease in TDRs less than 90 days past due. The decrease in nonaccrual loans was primarily attributable to a decrease in residential nonaccrual loans of \$36.5 million, or 61%, offset partially by a \$28.3 million increase in commercial and commercial real estate nonaccrual loans. The decreases in residential nonaccrual loans and TDRs less than 90 days past due were both due to the sale of residential mortgage loans during the second quarter of 2014. The increases in commercial nonaccrual loans were the result of our periodic credit reviews and additional information that was made available to us in the second quarter of 2014. The main reason for the downgrades was the review of these borrower's ability to repay the debt based on operations or other forms of subordinate support coupled with deteriorated collateral values since origination.

Total regulatory NPA and TDR increased by \$1.5 billion, or 123%, to \$2.8 billion at September 30, 2014 from \$1.2 billion at December 31, 2013. This increase was primarily attributable to a \$1.6 billion increase in government insured 90 days or more past due still accruing due to \$2.5 billion in acquisitions of government insured pool buyouts during the first nine months of 2014.

We use an asset risk classification system in compliance with guidelines established by the OCC Handbook as part of our efforts to monitor asset quality. In connection with examinations of insured institutions, examiners have the authority to identify problem assets and, if appropriate, classify them. There are three classifications for problem assets: "substandard," "doubtful," and "loss." Substandard assets have one or more defined weaknesses and are characterized by the distinct possibility that the insured institution will sustain some loss if the deficiencies are not corrected. Doubtful assets have the weaknesses of substandard assets with the additional characteristic that the weaknesses make collection or liquidation in full questionable and there is a high probability of loss based on currently existing facts, conditions and values. An asset classified as loss is considered uncollectible and of such little value that continuance as an asset is not warranted. Commercial loans with adverse classifications are reviewed by the commercial credit committee of our executive credit committee monthly.

In addition to the problem loans described above, as of September 30, 2014, we had special mention loans and leases totaling \$56.4 million, or 0.3% of the total loan portfolio, which are not included in either the non-accrual or 90 days past due loan and lease categories. Special mention loans exhibit potential credit weaknesses or downward trends that may result in future rating downgrades, but no loss of principal or interest is expected at this time. Special mention loans and leases increased by \$10.4 million, or 23%, to \$56.4 million at September 30, 2014, from \$46.0 million at December 31, 2013. The increase was primarily driven by one relationship within our Lender Finance business, which has been substantially remediated. No losses are expected at this time, and management will continue to closely monitor this relationship.

Analysis for the Allowance for Loan and Lease Losses

The tables below set forth the calculation of the ALLL based on the method for determining the allowance.

Analysis for Loan and  
Lease Losses

Table 18

| (dollars in thousands)                   | September 30, 2014     |           |          | December 31, 2013      |           |          |   |
|--|------------------------|-----------|----------|------------------------|-----------|----------|---|
|  | Excluding ACI<br>Loans | ACI Loans | Total    | Excluding ACI<br>Loans | ACI Loans | Total    |   |
| Residential mortgages                    | \$17,438               | \$6,202   | \$23,640 | \$21,572               | \$4,925   | \$26,497 |   |
| Commercial and<br>commercial real estate | 20,353                 | 2,887     | 23,240   | 20,153                 | 9,834     | 29,987   |   |
| Equipment financing<br>receivables       | 7,114                  | —         | 7,114    | 4,273                  | —         | 4,273    |   |
| Home equity lines                        | 3,084                  | —         | 3,084    | 2,812                  | —         | 2,812    |   |
| Consumer and credit<br>card              | 167                    | —         | 167      | 121                    | —         | 121      |   |
| Total ALLL                               | \$48,156               | \$9,089   | \$57,245 | \$48,931               | \$14,759  | \$63,690 |   |
|  | 0.35                   | % 0.34    | % 0.35   | % 0.40                 | % 1.49    | % 0.48   | % |

ALLL as a percentage of  
loans and leases held for  
investment

|   |              |             |              |              |           |              |
|---|--------------|-------------|--------------|--------------|-----------|--------------|
| Residential mortgages                         | \$6,986,920  | \$2,415,162 | \$9,402,082  | \$6,393,348  | \$651,395 | \$7,044,743  |
| Commercial and<br>commercial real estate      | 4,958,378    | 234,592     | 5,192,970    | 4,471,365    | 341,605   | 4,812,970    |
| Equipment financing<br>receivables            | 1,839,416    | —           | 1,839,416    | 1,237,941    | —         | 1,237,941    |
| Home equity lines                             | 139,589      | —           | 139,589      | 151,916      | —         | 151,916      |
| Consumer and credit<br>card                   | 5,894        | —           | 5,894        | 5,154        | —         | 5,154        |
| Total loans and leases<br>held for investment | \$13,930,197 | \$2,649,754 | \$16,579,951 | \$12,259,724 | \$993,000 | \$13,252,724 |

The recorded investment in loans and leases held for investment, excluding ACI loans, increased by \$1.7 billion, or 14%, to \$13.9 billion at September 30, 2014 from \$12.3 billion at December 31, 2013. The increase is primarily attributable to new originations and acquisitions.

#### Residential

The recorded investment in residential mortgages, excluding ACI loans, increased by \$593.6 million, or 9%, to \$7.0 billion at September 30, 2014, from \$6.4 billion at December 31, 2013. The ALLL for residential mortgages, excluding ACI loans, decreased by \$4.1 million, or 19%, to \$17.4 million at September 30, 2014, from \$21.6 million at December 31, 2013 due to the transfer of \$5.1 million in specific reserves to loans held for sale in conjunction with the sale of non-performing and TDR loans as discussed in Note 4 to our condensed consolidated financial statements, as well as the continued performance of our high credit quality residential first portfolio. Charge-off activity for residential mortgages decreased by 38% to \$7.0 million for the nine months ended September 30, 2014 from \$11.4 million for the nine months ended September 30, 2013. Loan performance and historical loss rates are analyzed using the prior 12 months delinquency rates and actual charge-offs.

The table below presents our residential mortgage portfolio, excluding government insured, by vintage year and by product type. The table below further segregates our portfolio between loans that were originated by the Company and those that were acquired. The

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differentiation made between acquired loans and originated loans is due to the difference in the accounting guidance applicable to each of these pools of loans when it comes to the recording of our allowance for loan and lease losses.

## Residential Mortgage Loans Held for Investment Analysis

Table 19

| September 30, 2014<br>(dollars in thousands)    | Origination Year |             | Total       |
|---|------------------|-------------|-------------|
|   | Prior - 2009     | 2010 - 2014 |             |
| Originated residential loans:                   |                  |             |             |
| Jumbo 5/1                                       | \$144,610        | \$1,292,578 | \$1,437,188 |
| Jumbo 7/1                                       | 46,291           | 1,968,676   | 2,014,967   |
| Jumbo 10/1                                      | 49,384           | 1,060,029   | 1,109,413   |
| Jumbo fixed                                     | 3,849            | 48,464      | 52,313      |
| Other originated                                | 252,378          | 151,381     | 403,759     |
| Total originated residential loans              | 496,512          | 4,521,128   | 5,017,640   |
| Acquired or repurchased residential loans:      |                  |             |             |
| Loan repurchases                                | 34,390           | 43,984      | 78,374      |
| Other acquired:                                 |                  |             |             |
| ASC 310-20 (non-ACI loan acquisitions)          | 686,020          | 167,900     | 853,920     |
| ASC 310-30 (ACI loan acquisitions)              | 56,747           | 306         | 57,053      |
| Total acquired or repurchased residential loans | 777,157          | 212,190     | 989,347     |
| Total residential mortgage loans                | \$1,273,669      | \$4,733,318 | \$6,006,987 |

Due to economic conditions, our capacity for balance sheet growth and the historical credit quality of our originated jumbo loans, we have retained a significant portion of the preferred jumbo ARM products that we have originated since 2010. Our sales team targets borrowers with high FICO scores and our underwriting standards require low LTV ratios. The result of these underwriting practices is a portfolio with high credit quality and LTV ratios that provide greater collateral coverage for potential losses. As of September 30, 2014, the \$4.5 billion in residential loans originated on or after January 1, 2010 and retained in loans held for investment had a weighted average original LTV of 66% and a weighted average original FICO score of 764. Of those residential loans, \$1.7 million were greater than 30 days past due at September 30, 2014.

ACI loans are recorded at fair value on the date of acquisition and accrue income over the life of the loan based on expected cash flows. Under the accounting guidance, expected losses are a component of the expected cash flow analysis performed with no allowance necessary unless the present value of future expected cash flows discounted at the effective interest rate of the pool decreases such that the book value of the pool is considered impaired. As of September 30, 2014 less than \$1 million of allowance exists for our residential ACI portfolio as it has been performing as expected. Non-ACI loans are also recorded at fair value on the date of acquisition and credit losses subsequent to acquisition are included in the allowance for loan losses. As such, these loans carry an allowance that is smaller than what the inherent credit losses are at the acquisition date.

Although we structure all of our loan sales as non-recourse sales, the underlying sales agreements require us to make certain market standard representations and warranties at the time of sale, which may require under certain circumstances for us to repurchase a loan that does not meet these representations and warranties. Repurchased loans are acquired at fair value and when delinquent are recorded at collateral value with no associated allowance.

The table below presents our government insured residential mortgage pool buyout loans by delinquency status and by product type.

## Government Insured Pool Buyouts Loans Held for Investment Analysis

Table 20

| September 30, 2014<br>(dollars in thousands) | Delinquency Status |                          |                                   | Total       |
|--|--------------------|--------------------------|-----------------------------------|-------------|
|  | Current            | 30 - 89 Days<br>Past Due | 90 Days or<br>Greater Past<br>Due |             |
| FHA insured                                  | \$495,333          | \$134,648                | \$2,522,976                       | \$3,152,957 |
| VA/Other government insured                  | 132,746            | 16,105                   | 93,287                            | 242,138     |

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|                          |           |           |             |             |
|--------------------------|-----------|-----------|-------------|-------------|
| Total government insured | \$628,079 | \$150,753 | \$2,616,263 | \$3,395,095 |
|--------------------------|-----------|-----------|-------------|-------------|

Government insured pool buyouts consist of loans that are insured or guaranteed by one of several federal government agencies, including the Federal Housing Administration, Department of Veterans' Affairs or the Department of Agriculture's Rural Housing Service. As a servicer of these loans, we have the opportunity to purchase above market rate, government insured loans at par. In most cases, acquired loans or loans purchased out of our servicing assets are greater than 89 days past due upon purchase. Loans that go through foreclosure have an expected duration of one to two years, depending on the state's servicing timelines, which may vary widely based on state foreclosure laws. Allowance related to these government insured loans is low as payment of a majority of the principal, interest and servicer advances related to these loans is insured by the various government agencies.

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The table below presents the five highest concentration percentages by state for the Company's government insured residential mortgage pool buyout loans by product type and the corresponding states' percentages of the United States (U.S.) population.

| Government Insured Buyouts Concentration of Credit Risk<br>September 30, 2014 | State Concentration |          | Table 21           |   |
|---|---------------------|----------|--------------------|---|
|   | FHA                 | VA/Other | % of US Population |   |
| New Jersey  | 11.0                | %        | 2.8                | % |
| Florida   | 8.1                 | % 6.5    | % 6.1              | % |
| New York  | 7.9                 | %        | 6.3                | % |
| Illinois  | 6.1                 | %        | 4.2                | % |
| California  | 5.7                 | %        | 12.1               | % |
| Texas   |                     | 14.0     | % 8.1              | % |
| Georgia   |                     | 10.6     | % 3.1              | % |
| North Carolina  |                     | 5.7      | % 3.1              | % |
| Ohio  |                     | 5.1      | % 3.7              | % |

**Commercial and Commercial Real Estate**

The recorded investment for commercial and commercial real estate loans, excluding ACI loans, increased by \$487.0 million, or 11%, to \$5.0 billion at September 30, 2014, from \$4.5 billion at December 31, 2013. The increase is due primarily to advances to new customers in the lender finance and mortgage warehouse operations and increased utilization by existing customers of our mortgage warehouse finance operations as well as organic growth in our commercial and commercial real estate portfolio during the nine months ended September 30, 2014.

The ALLL for commercial and commercial real estate loans, excluding ACI loans, increased by 1%, to \$20.4 million at September 30, 2014, from \$20.2 million at December 31, 2013. The reserve on loans collectively evaluated for impairment decreased by 5% to \$18.9 million at September 30, 2014 from \$19.9 million at December 31, 2013. The reserves on commercial and commercial real estate loans individually evaluated for impairment increased to \$1.4 million at September 30, 2014, from \$0.2 million at December 31, 2013. The outstanding balance of loans individually evaluated for impairment increased by 150% from December 31, 2013 to September 30, 2014. The ALLL as a percentage of loans and leases held for investment for commercial and commercial real estate, excluding ACI loans, decreased to 0.41% as of September 30, 2014 compared with 0.45% at December 31, 2013. The decreased coverage ratio is due to improvement in the credit quality of our loans and lower delinquencies on our collectively evaluated for impairment loans.

For commercial and commercial real estate loans, the most significant historical loss factors include credit quality and charge-off activity. The loss factors used in our allowance calculation have remained consistent over the periods presented. Charge-off activity is analyzed using a 15 quarter time period to determine loss rates consistent with loan segments used in recording the allowance estimate. During periods of more consistent and stable performance, this 15 quarter period is considered the most relevant starting point for analyzing the reserve. During periods of significant volatility and severe loss experience, a shortened time period may be used which is more reflective of expected future losses. At September 30, 2014, two segments that are included in commercial and commercial real estate loans used shortened historical loss periods of 8 and 6 quarters compared to three segments having used 12, 8 and 4 at December 31, 2013. Charge-off activity for commercial and commercial real estate decreased to \$5.3 million for the nine months ended September 30, 2014, from \$10.3 million for the nine months ended September 30, 2013. Loan delinquency is one of the leading indicators of credit quality. As of September 30, 2014 and December 31, 2013, less than 0.1% of the recorded investment in commercial and commercial real estate, excluding ACI loans, was past due.

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The table below presents our commercial and commercial real estate portfolio by vintage year and by product type and further segregates our portfolio between those loans originated or acquired by the Company.

| Commercial and Commercial Real Estate Loans Held for Investment Analysis |                  | Table 22    |             |
|--|------------------|-------------|-------------|
| September 30, 2014<br>(dollars in thousands)                             | Origination Year |             | Total       |
|  | Prior - 2009     | 2010 - 2014 |             |
| Commercial real estate - originated                                      |                  |             |             |
| Owner occupied   | \$44,259         | \$71,558    | \$115,817   |
| Non-owner occupied   | 74,842           | 838,001     | 912,843     |
| Other commercial real estate   | 51,354           | 400,864     | 452,218     |
| Originated commercial real estate  | 170,455          | 1,310,423   | 1,480,878   |
| Commercial - originated  |                  |             |             |
| Mortgage warehouse finance   | —                | 1,185,591   | 1,185,591   |
| Lender finance   | 52,871           | 625,529     | 678,400     |
| Other commercial originated  | 2,502            | 63,075      | 65,577      |
| Originated commercial  | 55,373           | 1,874,195   | 1,929,568   |
| Total originated commercial and commercial real estate                   | 225,828          | 3,184,618   | 3,410,446   |
| Commercial and commercial real estate - acquired                         |                  |             |             |
| Acquired non-credit impaired (ASC 310-20)                                | 1,494,020        | 53,912      | 1,547,932   |
| Acquired credit impaired (ASC 310-30)                                    | 234,453          | 139         | 234,592     |
| Total acquired commercial and commercial real estate                     | 1,728,473        | 54,051      | 1,782,524   |
| Total commercial and commercial real estate                              | \$1,954,301      | \$3,238,669 | \$5,192,970 |

As of September 30, 2014, the \$3.2 billion of commercial and commercial real estate loans originated by the Company on or after January 1, 2010 had a weighted average original LTV of 66% and a weighted average current risk rating of 4.7. Loans with a risk rating of one through six are considered pass rated loans with an acceptable amount of risk for the Company. Loans rated as seven or higher present increased risk to the Company and are therefore more closely monitored. As of September 30, 2014, \$9.9 million of commercial and commercial real estate loans originated by the Company on or after January 1, 2010 are rated at level six, or watch rated, representing loans that may have exhibited potential signs of credit weakness but that remain pass rated due to an expectation that the borrower will be able to stabilize its performance and \$16.6 million are rated at level seven, or special mention, representing loans that have a pending event that will occur within the next 180 days that could create material weakness in the transaction and that could jeopardize loan repayment. The special mention rating is generally viewed as being temporary in nature such that the loan is expected to either be upgraded to a risk rating of six or downgraded to a risk rating of eight. As of September 30, 2014, \$1.7 million of commercial and commercial real estate loans originated by the Company on or after January 1, 2010 are rated at level eight or substandard, representing loans for which the balance is considered at risk as it is not adequately protected by the paying capacity of the borrower or by the collateral pledged, if any. All remaining loans originated by the Company on or after January 1, 2010 are rated five or better. The weighted average original LTV ratio and weighted average current risk rating calculated above excludes our mortgage warehouse finance loans as these loans are comprised of repurchase agreements executed with well capitalized mortgage lenders. Mortgage warehouse finance loans are typically collateralized by agency deliverable loans and are underwritten at a discount when compared to the UPB of the originated mortgage loans to account for potential reductions in the fair value of the loan subsequent to origination. The weighted average original LTV ratio also excludes lender finance loans due to the structured nature of these participated loans. Of the \$3.2 billion of commercial and commercial real estate loans originated by the Company on or after January 1, 2010, none were greater than 30 days past due at September 30, 2014.

Acquired credit impaired loans are recorded at fair value on the date of acquisition and accrue income over the life of the loan based on expected cash flows. Under the accounting guidance, expected losses are a component of the expected cash flow analysis performed with no allowance necessary unless the present value of future expected cash flows discounted at the effective interest rate of the pool decreases such that the book value of the pool is considered impaired. As of September 30, 2014 our commercial ACI portfolio had an allowance of \$2.9 million or 1.2% of the

recorded investment in commercial ACI loans. Non-ACI loans are also recorded at fair value on the date of acquisition and only credit losses subsequent to acquisition are included in the allowance for loan losses. As such, these loans carry an allowance that is smaller than what the inherent credit losses are at the acquisition date. A majority of the \$1.5 billion in non-credit impaired, acquired loans were acquired in our acquisition of BPL at fair value with no allowance recorded at acquisition. As additional losses are incurred and modeled, we record the applicable provision and allowance for loan and lease losses.

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## Equipment Financing Receivables

The table below presents our equipment financing receivables portfolio by delinquency status and collateral type. Equipment Financing Receivables Held for Investment Analysis Table 23

| (dollars in thousands)                | Delinquency Status |                       |                             | Total       |
|---------------------------------------|--------------------|-----------------------|-----------------------------|-------------|
|                                       | Current            | 30 - 89 Days Past Due | 90 Days or Greater Past Due |             |
| Healthcare                            | \$529,182          | \$3,262               | \$1,070                     | \$533,514   |
| Office products                       | 400,865            | 9,546                 | 1,249                       | 411,660     |
| Information technology                | 242,016            | 1,189                 | 52                          | 243,257     |
| Small fleet trucking                  | 203,739            | 114                   | —                           | 203,853     |
| Construction                          | 155,594            | —                     | —                           | 155,594     |
| Other                                 | 290,646            | 860                   | 32                          | 291,538     |
| Total equipment financing receivables | \$1,822,042        | \$14,971              | \$2,403                     | \$1,839,416 |

Our equipment financing business finances essential-use health care, office products, technology, small fleet trucking, construction and other types of equipment primarily to small and medium-sized lessees and borrowers with financing terms ranging from 36 to 60 months. Allowance related to these loans and leases is low due to the shorter financing terms of these products and the quality of the underlying collateral securing the transaction. Of the \$1.8 billion in equipment financing receivables less than 30 days past due, \$4.3 million are on nonaccrual status and of the \$15.0 million in equipment financing receivables 30-89 days past due, \$2.0 million are on nonaccrual status. It is the Company's policy to keep a loan or lease on nonaccrual status until the borrower has demonstrated performance according to the terms of their agreement for a period generally of at least six months.

The following table provides an analysis of the ALLL, provision for loan and lease losses and net charge-offs for the three and nine months ended September 30, 2014 and 2013:

| (dollars in thousands)                | Table 24                         |          |                                 |          |
|---------------------------------------|----------------------------------|----------|---------------------------------|----------|
|                                       | Three Months Ended September 30, |          | Nine Months Ended September 30, |          |
|                                       | 2014                             | 2013     | 2014                            | 2013     |
| ALLL, beginning of period             | \$56,728                         | \$73,469 | \$63,690                        | \$82,102 |
| Charge-offs:                          |                                  |          |                                 |          |
| Consumer Banking:                     |                                  |          |                                 |          |
| Residential mortgages                 | 2,023                            | 3,038    | 6,998                           | 11,378   |
| Home equity lines                     | 171                              | 430      | 650                             | 1,546    |
| Other consumer and credit card        | 28                               | 28       | 63                              | 65       |
| Commercial Banking:                   |                                  |          |                                 |          |
| Commercial and commercial real estate | 568                              | 6,081    | 5,287                           | 10,309   |
| Equipment financing receivables       | 1,548                            | 746      | 3,675                           | 2,442    |
| Total charge-offs                     | 4,338                            | 10,323   | 16,673                          | 25,740   |
| Recoveries:                           |                                  |          |                                 |          |
| Consumer Banking:                     |                                  |          |                                 |          |
| Residential mortgages                 | 127                              | 70       | 944                             | 298      |
| Home equity lines                     | 289                              | 130      | 504                             | 379      |
| Other consumer and credit card        | —                                | 14       | —                               | 49       |
| Commercial Banking:                   |                                  |          |                                 |          |
| Commercial and commercial real estate | 6                                | 488      | 7                               | 4,480    |
| Equipment financing receivables       | 180                              | 75       | 566                             | 407      |
| Total recoveries                      | 602                              | 777      | 2,021                           | 5,613    |
| Net charge-offs                       | 3,736                            | 9,546    | 14,652                          | 20,127   |
| Provision for loan and lease losses   | 6,735                            | 3,068    | 15,929                          | 5,016    |

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|  |          |          |          |          |
|--|----------|----------|----------|----------|
| Other  | (2,482 ) | —        | (7,722 ) | —        |
| ALLL, end of period                                  | \$57,245 | \$66,991 | \$57,245 | \$66,991 |
| Net charge-offs to average loans held for investment | 0.09 %   | 0.30 %   | 0.13 %   | 0.22 %   |

Net charge-offs for the nine months ended September 30, 2014 totaled \$14.7 million, down \$5.5 million, or 27%, over the nine months ended September 30, 2013. The decrease in net charge-offs is primarily due to improved delinquency and credit performance and decreased charge-offs in the commercial and commercial real estate portfolio for the nine months ended September 30, 2014 following the disposal of non-performing commercial loans performed during the fourth quarter of 2013.

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### Loans Subject to Representations and Warranties

We originate residential mortgage loans, primarily first-lien home loans, through our direct channels with the intent of selling a majority of them in the secondary mortgage market. We sell and securitize conventional conforming and federally insured single-family residential mortgage loans predominantly to GSEs, such as Federal National Mortgage Association (FNMA) and Federal Home Loan Mortgage Company (FHLMC). A majority of the loans sold to non-GSEs were agency deliverable product that were eventually sold by large aggregators of agency product who securitized and sold the loans to the agencies. We also sell residential mortgage loans that do not meet the criteria for whole loan sales to GSEs (nonconforming mortgage loans) to private non-GSE purchasers through whole loan sales. Although we structure all of our loan sales as non-recourse sales, the underlying sale agreements require us to make certain market standard representations and warranties at the time of sale, which may vary from agreement to agreement. Such representations and warranties typically include those made regarding the existence and sufficiency of file documentation, credit information, compliance with underwriting guidelines and the absence of fraud by borrowers or other third parties such as appraisers in connection with obtaining the loan. We have exposure to potential loss because, among other things, the representations and warranties we provide purchasers typically survive for the life of the loan.

Beginning in 2009, higher loan delinquencies, resulting from deterioration in overall economic conditions and trends, particularly those impacting the residential housing sector, caused investors to carefully examine and re-underwrite credit files for those loans in default to determine if there had been a breach of a representation or a warranty in the sale agreement. Investors have most often cited missing documentation, program violations and information misrepresentations as the grounds for us to repurchase loans.

Upon receipt of a repurchase demand from an investor, we review the requests and re-underwrite the loan. We also verify any third-party information included as support for the repurchase demand. In certain cases, we may request the investor to provide additional information to assist us in our determination of whether we are obligated to repurchase the loan.

Upon completion of our own internal investigation as to the validity of a repurchase claim, our findings are discussed by senior management and subject-matter experts as part of our loan repurchase subcommittee. If the subcommittee determines that we are obligated to repurchase a loan, such recommendation is presented to executive management for review and approval.

If it is determined that the loans sold are (1) with respect to the GSEs, in breach of these representations or warranties, or (2) with respect to non-GSE purchasers, in material breach of these representations and warranties, we generally have an obligation to either: (a) repurchase the loan for the UPB, accrued interest and related advances, (b) indemnify the purchaser or (c) make the purchaser whole for the economic benefits of the loan. Our obligations vary based upon the nature of the repurchase demand and the current status of the mortgage loan. For example, if an investor has already liquidated the mortgage loan, the investor no longer has a mortgage asset that we could repurchase.

Of the three courses of action described above, a loan repurchase is the only remedy where we will place the loan asset that is the subject of the repurchase demand, assuming we cannot cure the breach and redeliver the loan into the secondary market, on our balance sheet. In the case of indemnification, the investor still owns the loan asset and we indemnify the investor for losses incurred resulting from our breach of a representation or warranty. In the case of a make-whole payment, the investor or subsequent purchaser of a loan asset has liquidated the loan and there is no loan asset for us to repurchase.

At the time we repurchase a loan, we determine whether to hold the loan for sale or for investment. If the loan is sellable on the secondary market, we may elect to do so. If the loan is not sellable on the secondary market or there are other reasons why we would elect to retain the loan, we will service the asset to minimize our losses. This may include, depending on the status of the loan at the time of repurchase, modifying the loan, or foreclosure on the loan and subsequent liquidation of the mortgage property.

When we sell residential mortgage loans on the secondary mortgage market, our repurchase obligations are typically not limited to any specific period of time. Rather, the contractual representations and warranties we make on these loans survive indefinitely for the life of the loan.

We also have a limited repurchase exposure for early payment defaults (EPD) which are typically triggered if a borrower does not make the first several payments due after the mortgage loan has been sold to an investor. Certain of our private investors have agreed to waive EPD provisions for conventional conforming and federally insured single-family residential mortgage loans and certain jumbo loan products. However, we are subject to EPD provisions and prepayment protection provisions on non-conforming jumbo loan products and community reinvestment loans. As of September 30, 2014 total non-conforming jumbo UPB sold subject to early prepayment default protection was \$691.4 million.

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As of September 30, 2014, we had 315 active repurchase requests. We have summarized the activity for the three and nine months ended September 30, 2014 and 2013 below regarding repurchase requests received, requests successfully defended, and loans that we repurchased or for which we indemnified investors or made investors whole with the corresponding origination years:

## Loan Repurchase Activity

| (dollars in thousands)                       | Three Months Ended |             | Table 25<br>Nine Months Ended |             |
|--|--------------------|-------------|-------------------------------|-------------|
|  | September 30,      |             | September 30,                 |             |
|  | 2014               | 2013        | 2014                          | 2013        |
| Agency                                       | 28                 | 16          | 133                           | 91          |
| Agency Aggregators / Non-GSE <sup>(1)</sup>  | 84                 | 50          | 219                           | 170         |
| Repurchase requests received                 | 112                | 66          | 352                           | 261         |
| Agency                                       | 30                 | 17          | 116                           | 64          |
| Agency Aggregators / Non-GSE <sup>(1)</sup>  | 117                | 29          | 191                           | 123         |
| Requests successfully defended               | 147                | 46          | 307                           | 187         |
| Agency                                       | 21                 | 10          | 39                            | 24          |
| Agency Aggregators / Non-GSE <sup>(1)</sup>  | 11                 | 17          | 31                            | 66          |
| Loans repurchased, indemnified or made whole | 32                 | 27          | 70                            | 90          |
| Agency                                       | \$1,316            | \$962       | \$2,151                       | \$2,265     |
| Agency Aggregators / Non-GSE <sup>(1)</sup>  | 972                | 1,206       | 2,413                         | 5,659       |
| Net realized losses on loan repurchases      | \$2,288            | \$2,168     | \$4,564                       | \$7,924     |
| Years of origination of loans repurchased    | 2003 - 2013        | 2000 - 2013 | 2003 - 2013                   | 2000 - 2013 |

<sup>(1)</sup> Includes a majority of agency deliverable products that were sold to large aggregators of agency eligible loans who securitized and sold the loans to the agencies.

We have summarized repurchase statistics by vintage below:

## Summary Statistics by Vintage

| Losses to date<br>(dollars in thousands) | Table 26     |              |              | Total        |
|--|--------------|--------------|--------------|--------------|
|  | 2004 - 2005  | 2006 - 2009  | 2010 - 2014  |              |
| Total sold UPB                           | \$11,334,198 | \$18,997,792 | \$32,570,670 | \$62,902,660 |
| Request rate <sup>(1)</sup>              | 0.46         | % 2.02       | % 0.30       | % 0.87       |
| Requests received                        | 236          | 1,788        | 425          | 2,449        |
| Pending requests                         | 28           | 249          | 30           | 307          |
| Resolved requests                        | 208          | 1,539        | 395          | 2,142        |
| Repurchase rate                          | 38           | % 37         | % 20         | % 34         |
| Loans repurchased                        | 80           | 576          | 79           | 735          |
| Average loan size                        | \$222        | \$215        | \$229        | \$223        |
| Loss severity                            | 15           | % 46         | % 8          | % 37         |
| Losses realized                          | \$2,577      | \$56,706     | \$1,443      | \$60,726     |
| Losses realized (bps)                    | 2.3          | 29.8         | 0.4          | 9.7          |

<sup>(1)</sup> Request rate is calculated as the number of requests received to date, compared to the total number of loans sold for the period.

The most common reasons for loan repurchases and make-whole payments relate to missing documentation, program violation, and claimed misrepresentations related to undisclosed debts, appraisal value and/or stated income. Additionally, we also received requests to repurchase or make whole loans because they did not meet the specified investor guidelines. Repurchase demands relating to early payment defaults generally surface typically within six (6) months of selling the loan to an investor. From 2004 through 2009, we sold loans servicing released, therefore the lack of servicing statistics and status of the loans sold is not known. As such, there is additional uncertainty

surrounding the reserves for repurchase obligations for loans sold or securitized.

Along with the contingent obligation associated with representations and warranties noted above, the Company also has a noncontingent obligation to stand ready to perform over the term of the representations and warranties. A liability is established when the obligation is both probable and reasonably estimable and is recognized as a reduction on net gain on loan sales and securitizations. When calculating the reserve associated with this noncontingent obligation, we estimate the probable losses inherent in the population of all loans sold based on trends in repurchase requests and actual loss severities experienced.

Recently the Federal Housing Finance Agency (FHFA) announced that a new representations and warranties framework was to be implemented in order to provide lenders a higher degree of certainty and clarity around repurchase exposure, as well as consistency around

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repurchase timelines and remedies. For conventional loans that are acquired by FNMA or FHLMC on a flow basis on or after January 1, 2013, the lender will be relieved of its obligation to remedy mortgage loans that are in breach of certain underwriting and eligibility representations and warranties if the borrower meets one of two payment history requirements and the other eligibility criteria described herein. To be eligible for the new representation and warranty framework, a mortgage loan must meet the following requirements: (A) the mortgage loan must have a January 1, 2013 or later acquisition date (whole loan purchases or mortgage loans delivered into MBS) and (B) the mortgage loan must meet one of the following payment history requirements: (1) the borrower was not 30 days delinquent during the 36 months following the acquisition date or (2) the borrower (i) had no more than two 30-day delinquencies and no 60-day or greater delinquencies, during the 36 months following the acquisition date; and (ii) was current as of the 60th month following the acquisition date. Added emphasis will be made going forward on performing post-purchase reviews in order to support the new framework and identify data discrepancies and other defects at purchase as opposed to at default. This change in approach will have an impact on the calculated reserves for the 2013 book year and forward.

The following is a rollforward of our reserves for repurchase losses for the three and nine months ended September 30, 2014 and September 30, 2013:

|   | Table 27              |                       |                       |                       |
|---|-----------------------|-----------------------|-----------------------|-----------------------|
|   | Three Months Ended    |                       | Nine Months Ended     |                       |
| (dollars in thousands)  | September 30,<br>2014 | September 30,<br>2013 | September 30,<br>2014 | September 30,<br>2013 |
| Balance, beginning of period  | \$26,373              | \$21,960              | \$20,225              | \$27,000              |
| Provision for new sales/securitizations                                       | 627                   | 1,012                 | 1,651                 | 3,124                 |
| Provision (release of provision) for changes in estimate of existing reserves | —                     | (1,718                | ) 7,400               | (3,114                |
| Net realized losses on repurchases  | (2,288                | ) (2,168              | ) (4,564              | ) (7,924              |
| Balance, end of period  | \$24,712              | \$19,086              | \$24,712              | \$19,086              |

The liability for repurchase losses was \$24.7 million as of September 30, 2014, compared to \$19.1 million as of September 30, 2013. The increase in the liability is primarily due to the increased number of repurchase requests received during the current period from agency aggregators and non-GSEs and an increase in the reserve for active repurchase requests due to increased information and clarity into the repurchase loan pipeline, including the probability of repurchase and underlying collateral values. The following table provides a breakout of the repurchase reserve into its major components as of September 30, 2014 and December 31, 2013.

|  | Table 28              |                      |
|--|-----------------------|----------------------|
| (dollars in thousands)                           | September 30,<br>2014 | December 31,<br>2013 |
| Reserve for active (pending) repurchase requests | \$17,393              | \$12,440             |
| Remaining repurchase reserve                     | 7,319                 | 7,785                |
| Total repurchase reserve                         | \$24,712              | \$20,225             |

As seen in the pending pipeline analysis below, the majority of active repurchase requests are for loans sold or securitized prior to 2010. We believe repurchase requests for these vintages will ease going forward as the FHFA announced in 2013 its goal for FNMA to complete its demands for remedies for breaches of representations and warranties related to pre-conservatorship loan activity by the end of 2013. We have seen an easing of repurchase requests related to most of our counterparties as a result of FNMA's progress.

|   | Table 29    |             |             |          |
|---|-------------|-------------|-------------|----------|
| (dollars in thousands)                      | 2002 - 2003 | 2004 - 2009 | 2010 - 2014 | Total    |
| Pending Pipeline at September 30, 2014      |             |             |             |          |
| Active repurchase requests                  | 7           | 277         | 31          | 315      |
| UPB of active repurchase (pending) requests | \$1,433     | \$65,990    | \$6,872     | \$74,295 |
| Pending Pipeline at December 31, 2013       |             |             |             |          |

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|   |       |          |         |          |
|---|-------|----------|---------|----------|
| Active repurchase requests                  | 5     | 301      | 34      | 340      |
| UPB of active repurchase (pending) requests | \$707 | \$73,005 | \$7,995 | \$81,707 |

We performed a sensitivity analysis on our remaining repurchase reserve by varying the foreclosure rate, repurchase rate, frequency and severity assumptions independently for each loan sale vintage year. The pending pipeline was held constant for the sensitivity analysis as this portion of the reserve is based on previously received repurchase requests from counterparties with a severity based on the actual repurchase requests received from the counterparty. By increasing these assumptions by 10% and 20%, the reserve balance as of September 30, 2014 would have increased from \$24.7 million to \$27.4 million and \$29.0 million which is an increase of 11% and 18% from the baseline. Based upon qualitative and quantitative factors, including the number of pending repurchase requests, rescission rates and trends in loss severities, we may make adjustments to the base reserve balance to incorporate recent, known trends.

Loan Servicing

When we service residential mortgage loans where either FNMA or FHLMC is the owner of the underlying mortgage loan asset, we are subject to potential repurchase risk for: (1) breaches of loan level representations and warranties even though we may not have originated the mortgage loan; and (2) failure to service such loans in accordance with the applicable GSE servicing guide. If a loan purchased or securitized by FNMA or FHLMC is in breach of an origination representation or warranty, such GSE may look to the loan servicer for repurchase.

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If we are obligated to repurchase a loan from either FNMA or FHLMC, we seek indemnification from the counterparty that sold us the MSR if the counterparty is a third party, which presents potential counterparty risk if such party is unable or unwilling to satisfy its indemnification obligations.

Total acquired UPB for counterparties unable or unwilling to satisfy their indemnification obligations subject to repurchase risk was \$6.3 billion at September 30, 2014. At September 30, 2014, we were actively servicing \$1.1 billion of remaining UPB. During 2014, no new counterparties were identified that were unwilling or unable to satisfy their indemnification obligations.

The following is a rollforward of our reserves for servicing repurchase losses related to these counterparties for the three and nine months ended September 30, 2014 and September 30, 2013:

| (dollars in thousands)  | Reserves for Repurchase Obligations for Loans Serviced |                       |                       |                       | Table 30 |
|---|--|-----------------------|-----------------------|-----------------------|----------|
|   | Three Months Ended                                     |                       | Nine Months Ended     |                       |          |
|   | September 30,<br>2014                                  | September 30,<br>2013 | September 30,<br>2014 | September 30,<br>2013 |          |
| Balance, beginning of period  | \$5,802  | \$23,518              | \$23,668              | \$26,026              |          |
| Provision (release of provision) for changes in estimate of existing reserves | (626   | ) 4,531               | (6,966                | ) 5,820               |          |
| Net realized losses on repurchases  | (1,101   | ) (5,316              | ) (12,627             | ) (9,113              | )        |
| Balance, end of period  | \$4,075  | \$22,733              | \$4,075               | \$22,733              |          |

The liability for repurchase losses was \$4.1 million as of September 30, 2014 compared to \$22.7 million as of September 30, 2013. The decrease in the liability since September 30, 2013 is primarily due to the run-off of losses for active repurchase requests that were estimated in the prior periods, changes in estimates of existing reserves, and a decrease in the number of repurchase requests received. Net realized losses increased by \$3.5 million for the nine months ended September 30, 2014 compared to the nine months ended September 30, 2013. Along with the increased losses, the Company received just 33 repurchase requests in the nine months ended September 30, 2014, while settling 348 repurchase requests through make-whole payments, loan repurchases and rescinded requests for the same period.

| (dollars in thousands)                           | Analysis of Reserves for Repurchase Obligations for Loans Serviced |                      | Table 31 |
|--|--|----------------------|----------|
|  | September 30,<br>2014  | December 31,<br>2013 |          |
| Reserve for active (pending) repurchase requests | \$1,478  | \$10,338             |          |
| Remaining repurchase reserve                     | 2,597  | 13,330               |          |
| Total Repurchase Reserve                         | \$4,075  | \$23,668             |          |

| (dollars in thousands)  | Pending Pipeline Analysis of Reserves for Repurchase Obligations for Loans Serviced |                      | Table 32 |
|-------------------------|---|----------------------|----------|
|                         | Three Months Ended  |                      |          |
|                         | September 30,<br>2014   | December 31,<br>2013 |          |
| UPB of pending pipeline | \$7,175   | \$57,988             |          |

|   |    |     |
|---|----|-----|
| Number of new repurchase requests received in quarter | 5  | 294 |
| Number of repurchase requests settled in quarter      | 28 | 142 |
| Active repurchase requests at period end              | 46 | 361 |

The reduction in repurchase requests along with the increase in request settlements led to an overall reduction of \$50.8 million of UPB within the pending pipeline from December 31, 2013 to September 30, 2014. As can be seen in the analysis above, the reduction of UPB within the pending pipeline led to a decrease of \$8.9 million in repurchase liability for active repurchase requests from December 31, 2013 to September 30, 2014. The remaining repurchase reserve decreased by \$10.7 million from December 31, 2013 to September 30, 2014 due to the previously mentioned increase in net realized losses and the FHFAs announcement that FNMA was to complete its demands for remedies for breaches of representations and warranties related to pre-conservatorship loan activity.

We performed a sensitivity analysis on our loan servicing repurchase reserve by varying the frequency and severity assumptions. By increasing the frequency and severity 20%, the reserve balance as of September 30, 2014 would have

increased by 73% from the baseline. Conversely, by decreasing the frequency and the severity by 20%, the reserve balance as of September 30, 2014 would have decreased by 23%. Based upon qualitative and quantitative factors, including the number of pending repurchase requests, rescission rates and trends in loss severities, management may make adjustments to the base reserve balance to incorporate recent, observable trends.

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The following is a sensitivity analysis as of September 30, 2014 of our reserve related to our estimated servicing repurchase losses based on ASC Topic 460, Guarantees:

| Sensitivity of Servicing Repurchase Losses<br>(dollars in thousands) | Frequency and Severity |         |         |          |          |
|--|------------------------|---------|---------|----------|----------|
|  | Up 20%                 | Up 10%  | Base    | Down 10% | Down 20% |
| Reserve for servicing repurchase losses                              | \$7,057                | \$5,930 | \$4,075 | \$3,970  | \$3,137  |

Table 33

**Loans in Foreclosure**

Losses can arise from certain government agency agreements which limit the agency's repayment guarantees on foreclosed loans, resulting in certain minimal foreclosure costs being borne by servicers. In particular, government insured loans serviced under GNMA guidelines require servicers to fund any foreclosure claims not otherwise covered by insurance claim funds of the U.S. Department of Housing and Urban Development and/or the U.S. Department of Veterans Affairs.

Other than foreclosure-related costs associated with servicing government insured loans, we have not entered into any servicing agreements that require us, as servicer, to cover foreclosure-related costs.

**Funding Sources**

Deposits obtained from clients are our primary source of funds for use in lending, acquisitions and other business purposes. We generate deposit client relationships through our consumer direct, financial center and financial intermediary distribution channels. The consumer direct channel includes: Internet, email, telephone and mobile device access to product and customer support offerings. Our differentiated products, integrated online financial portal and value-added account features deepen our interactions and relationships with our clients resulting in high retention rates. Other funding sources include short-term and long-term borrowings and shareholders' equity. FHLB borrowings have become an important funding source as we have grown.

**Deposits**

The following table shows the distribution of our deposits by type of deposit at the dates indicated:

| Deposits<br>(dollars in thousands)                        | Table 34           |                   |
|---|--------------------|-------------------|
|   | September 30, 2014 | December 31, 2013 |
| Noninterest-bearing demand                                | \$1,084,400        | \$1,076,631       |
| Interest-bearing demand                                   | 2,941,171          | 3,006,401         |
| Market-based money market accounts                        | 397,617            | 413,137           |
| Savings and money market accounts, excluding market-based | 5,159,642          | 5,110,992         |
| Market-based time   | 511,923            | 597,858           |
| Time, excluding market-based                              | 4,378,752          | 3,056,321         |
| Total deposits  | \$14,473,505       | \$13,261,340      |

Our major source of funds and liquidity is our deposit base, which provides funding for our investment securities and our loan and lease portfolios. We carefully manage our interest paid on deposits to control the level of interest expense we incur. The mix and type of interest-bearing and noninterest-bearing deposits in our deposit base changes due to our funding needs, marketing activities and market conditions.

Total deposits increased by \$1.2 billion, or 9%, to \$14.5 billion at September 30, 2014 from \$13.3 billion at December 31, 2013. During the first nine months of 2014, noninterest-bearing demand deposits remained flat at \$1.1 billion. Interest-bearing deposits increased by \$1.2 billion, or 10%, to \$13.4 billion at September 30, 2014 from \$12.2 billion at December 31, 2013. This increase in interest-bearing deposits was primarily due to growth in time deposits.

**FHLB Borrowings**

In addition to deposits, we use borrowings from the FHLB as a source of funds to meet the daily liquidity needs of our clients and fund growth in earning assets. Our FHLB borrowings increased \$1.6 billion, or 68%, to \$4.0 billion at September 30, 2014 from \$2.4 billion at December 31, 2013.

The table below summarizes the average outstanding balance of our FHLB advances, the weighted average interest rate, and the maximum amount of borrowings in each category outstanding at any month end during the three and nine months ended September 30, 2014 and 2013, respectively.



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| FHLB Borrowings                | Table 35           |             |                   |             |
|--------------------------------|--------------------|-------------|-------------------|-------------|
| (dollars in thousands)         | Three Months Ended |             | Nine Months Ended |             |
|                                | September 30,      |             | September 30,     |             |
|                                | 2014               | 2013        | 2014              | 2013        |
| Fixed-rate advances:           |                    |             |                   |             |
| Average daily balance          | \$3,808,326        | \$2,511,830 | \$3,050,254       | \$2,491,148 |
| Weighted-average interest rate | 1.14 %             | 1.95 %      | 1.34 %            | 1.97 %      |
| Maximum month-end amount       | \$3,953,000        | \$2,642,700 | \$4,278,000       | \$2,642,700 |
| Convertible advances:          |                    |             |                   |             |
| Average daily balance          | \$—                | \$—         | \$—               | \$9,963     |
| Weighted-average interest rate | — %                | — %         | — %               | 4.24 %      |
| Maximum month-end amount       | \$—                | \$—         | \$—               | \$17,000    |
| Overnight advances:            |                    |             |                   |             |
| Average daily balance          | \$—                | \$—         | \$183             | \$45,311    |
| Weighted-average interest rate | — %                | — %         | 0.36 %            | 0.39 %      |
| Maximum month-end amount       | \$—                | \$—         | \$50,000          | \$200,500   |

**Liquidity Management**

Liquidity refers to the measure of our ability to meet the cash flow requirements of depositors and borrowers, while at the same time meeting our operating, capital and strategic cash flow needs. We continuously monitor our liquidity position to ensure that assets and liabilities are managed in a manner that will meet all short-term and long-term cash requirements.

Funds invested in short-term marketable instruments, the continuous maturing of other interest-earning assets, cash flows from self-liquidating investments such as mortgage-backed securities, the possible sale of available for sale securities, and the ability to securitize certain types of loans provide sources of liquidity from an asset perspective. The liability base provides sources of liquidity through issuance of deposits and borrowed funds. In addition, equity capital raises provide us with sources of liquidity. To manage fluctuations in short-term funding needs, we utilize borrowings under lines of credit with other financial institutions, such as the Federal Home Loan Bank of Atlanta, securities sold under agreements to repurchase, federal fund lines of credit with correspondent banks, and, for contingent purposes, the Federal Reserve Bank Discount Window. We also have access to term advances with the FHLB, as well as brokered certificates of deposits, for longer term liquidity needs. We believe our sources of liquidity are sufficient to meet our cash flow needs for the foreseeable future.

We continued to maintain a strong liquidity position during the third quarter of 2014. Cash and cash equivalents were \$364.1 million, available for sale investment securities were \$1.0 billion, and total deposits were \$14.5 billion as of September 30, 2014.

As of September 30, 2014, we had a \$6.1 billion line of credit with the FHLB, of which \$4.1 billion was utilized. Based on asset size, the maximum potential line available with the FHLB was \$6.9 billion at September 30, 2014, assuming eligible collateral to pledge. As of September 30, 2014, we pledged collateral with the Federal Reserve Board (FRB) that provided \$41.1 million of borrowing capacity at the discount window but did not have any borrowings outstanding. The maximum potential borrowing at the FRB is limited only by eligible collateral.

At September 30, 2014, our capacity to obtain deposits under the Promontory Interfinancial Network, LLC's CDARS® One-Way Buy<sup>SM</sup> Program was \$3.1 billion with a current deposit balance of \$107.4 million. Although our capacity under the program was \$3.1 billion at September 30, 2014, funding from this source is also limited by the overall network volume of CDARS One-Way Buy deposits available in the marketplace. Our treasury function views \$500.0 million as the practical maximum capacity for this type of deposit funding. As of September 30, 2014, our availability under federal funds commitments was \$65.0 million with no outstanding borrowings.

We continue to evaluate the ultimate impact of the implementation of the new capital and liquidity standards under the Basel III Capital Rules and the Dodd-Frank Act on the Company's liquidity management functions.

**Capital Management**

Management, including our Board of Directors, regularly reviews our capital position to help ensure it is appropriately positioned under various operating and market environments.

#### 2014 Capital Actions

On October 23, 2014, the Company's Board of Directors declared a quarterly cash dividend of \$0.04 per common share, payable on November 24, 2014, to stockholders of record as of November 12, 2014. Also on October 23, 2014, the Company's Board of Directors declared a quarterly cash dividend of \$421.875, payable on January 5, 2015, for each share of 6.75% Series A Non-Cumulative Perpetual Preferred Stock held as of December 19, 2014.

On July 25, 2014, the Company's Board of Directors declared a quarterly cash dividend of \$0.04 per common share, payable on August 25, 2014, to stockholders of record as of August 13, 2014. Also on July 25, 2014, the Company's Board of Directors declared a quarterly cash dividend of \$421.875, payable on October 6, 2014, for each share of 6.75% Series A Non-Cumulative Perpetual Preferred Stock held as of September 19, 2014.

On April 25, 2014, the Company's Board of Directors declared a quarterly cash dividend of \$0.03 per common share, payable on May 22, 2014, to stockholders of record as of May 12, 2014. Also on April 25, 2014, the Company's Board of Directors declared a quarterly cash dividend of \$421.875, payable on July 7, 2014, for each share of 6.75% Series A Non-Cumulative Perpetual Preferred Stock held as of June 23, 2014.

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On January 24, 2014, the Company's Board of Directors declared a quarterly cash dividend of \$0.03 per common share, which was paid on February 22, 2014, to stockholders of record as of February 11, 2014. Also on January 24, 2014, the Company's Board of Directors declared a quarterly cash dividend of \$421.875, payable on April 7, 2014, for each share of 6.75% Series A Non-Cumulative Perpetual Preferred Stock held as of March 21, 2014.

Capital Ratios

As a savings and loan holding company, we are not currently subject to specific statutory capital requirements. However, we are required to serve as a source of strength for EverBank and must have the ability to provide financial assistance if EverBank experiences financial distress.

As a result of recent regulatory requirements pursuant to the Dodd-Frank Act and Basel III, EverBank will be subject to increasingly stringent regulatory capital requirements.

At September 30, 2014, EverBank exceeded all currently effective regulatory capital requirements and is considered to be "well-capitalized" with a Tier 1 leverage ratio of 8.5% and a total risk-based capital ratio of 14.0%. Management believes, at September 30, 2014, that we and EverBank would meet all capital adequacy requirements under the Basel III capital rules on a fully phased-in basis if such requirements were currently effective.

The table below shows regulatory capital and risk-weighted assets for EB at September 30, 2014 and December 31, 2013:

|  |                    |                   |
|--|--------------------|-------------------|
| Regulatory Capital (bank level)                            | Table 36           |                   |
| (dollars in thousands)                                     | September 30, 2014 | December 31, 2013 |
| Shareholders' equity                                       | \$1,769,205        | \$1,662,164       |
| Less: Goodwill and other intangibles                       | (49,957 )          | (51,072 )         |
| Disallowed servicing asset                                 | (23,524 )          | (20,469 )         |
| Disallowed deferred tax asset                              | —                  | (63,749 )         |
| Add: Accumulated losses on securities and cash flow hedges | 49,516             | 50,608            |
| Tier 1 Capital   | 1,745,240          | 1,577,482         |
| Add: Allowance for loan and lease losses                   | 57,245             | 63,690            |
| Total regulatory capital                                   | \$1,802,485        | \$1,641,172       |
| Adjusted total assets                                      | \$20,480,723       | \$17,554,236      |
| Risk-weighted assets                                       | 12,869,352         | 11,467,411        |

The regulatory capital ratios for EB, along with the capital amounts and ratios for the minimum OCC requirement and the framework for prompt corrective action are as follows:

|  |              |       |                                   |       |  |       |   |  |
|--|--------------|-------|-----------------------------------|-------|--|-------|---|--|
| Regulatory Capital Ratios (bank level)     | Table 37     |       |                                   |       |  |       |   |  |
|  | Actual       |       | For OCC Capital Adequacy Purposes |       | To Be Well Capitalized Under Prompt Corrective Action Provisions |       |   |  |
| (dollars in thousands)                     | Capital      | Ratio | Minimum Amount                    | Ratio | Minimum Amount   | Ratio |   |  |
| September 30, 2014                         |              |       |                                   |       |  |       |   |  |
| Tier 1 capital to adjusted tangible assets | \$ 1,745,240 | 8.5   | % \$ 819,229                      | 4.0   | % \$ 1,024,036   | 5.0   | % |  |
| Total capital to risk-weighted assets      | 1,802,485    | 14.0  | 1,029,548                         | 8.0   | 1,286,935  | 10.0  |   |  |
| Tier 1 capital to risk-weighted assets     | 1,745,240    | 13.6  | N/A                               | N/A   | 772,161  | 6.0   |   |  |
| December 31, 2013                          |              |       |                                   |       |  |       |   |  |
| Tier 1 capital to adjusted tangible assets | \$ 1,577,482 | 9.0   | % \$ 702,169                      | 4.0   | % \$ 877,712   | 5.0   | % |  |
| Total capital to risk-weighted assets      | 1,641,172    | 14.3  | 917,393                           | 8.0   | 1,146,741  | 10.0  |   |  |
| Tier 1 capital to risk-weighted assets     | 1,577,482    | 13.8  | N/A                               | N/A   | 688,045  | 6.0   |   |  |
| Restrictions on Paying Dividends           |              |       |                                   |       |  |       |   |  |

Federal banking regulations impose limitations upon certain capital distributions by savings banks, such as certain cash dividends, payments to repurchase or otherwise acquire its shares, payments to shareholders of another institution in a cash-out merger and other distributions charged against capital. The OCC regulates all capital distributions by EB directly or indirectly to us, including dividend payments. EB may not pay dividends to us if, after paying those dividends, it would fail to meet the required minimum levels under risk-based capital guidelines and the minimum leverage and tangible capital ratio requirements, or in the event the OCC notifies EB that it is subject to heightened supervision. Under the Federal Deposit Insurance Act, an insured depository institution such as EB is prohibited from making capital distributions, including the payment of dividends, if, after making such distribution, the institution would become “undercapitalized.” Payment of dividends by EB also may be restricted at any time at the discretion of the appropriate regulator if it deems the payment to constitute an “unsafe and unsound” banking practice.

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## Asset and Liability Management and Market Risk

Interest rate risk is our primary market risk and results from our business of investing in interest-earning assets with funds obtained from interest-bearing deposits and borrowings. Interest rate risk is defined as the risk of loss of future earnings or market value due to changes in interest rates. We are subject to this risk because:

- assets and liabilities may mature or re-price at different times or by different amounts;
- short-term and long-term market interest rates may change by different amounts;
- similar term rate indices may exhibit different re-pricing characteristics; and
- the life of assets and liabilities may shorten or lengthen as interest rates change.

Interest rates may also have a direct or indirect effect on loan demand, credit losses, mortgage origination volume, the fair value of MSRs and other items affecting earnings. Our objective is to measure the impact of interest rate changes on our capital and earnings and manage the balance sheet in order to decrease interest rate risk.

Interest rate risk is primarily managed by the Asset and Liability Committee (ALCO), which is composed of certain executive officers and other members of management, in accordance with policies approved by our Board of Directors. ALCO has employed policies that attempt to manage our interest-sensitive assets and liabilities, in order to control interest rate risk and avoid incurring unacceptable levels of credit or concentration risk. We manage our exposure to interest rates by structuring our balance sheet according to these policies in the ordinary course of business. In addition, the ALCO policy permits the use of various derivative instruments to manage interest rate risk or hedge specified assets and liabilities.

Consistent with industry practice, we primarily measure interest rate risk by utilizing the concept of "Economic Value of Equity" (EVE) which is defined as the present value of assets less the present value of liabilities. EVE scenario analysis estimates the fair value of the balance sheet in alternative interest rate scenarios. The EVE does not consider management intervention and assumes the new rate environment is constant and the change is instantaneous. Further, as this framework evaluates risks to the current balance sheet only, changes to the volumes and pricing of new business opportunities that can be expected in the different interest rate outcomes are not incorporated in this analytical framework. For instance, analysis of our history suggests that declining interest rate levels are associated with higher loan production volumes at higher levels of profitability. While this business hedge historically offsets most, if not all, of the heightened amortization of our MSR portfolio and other identified risks associated with declining interest rate scenarios, these factors fall outside of the EVE framework. As a result, we further evaluate and consider the impact of other business factors in a separate net income sensitivity analysis.

If EVE rises in a different interest rate scenario, that would indicate incremental prospective earnings in that hypothetical rate scenario. A perfectly matched balance sheet would result in no change in the EVE, no matter what the rate scenario. The table below shows the estimated impact on EVE of increases in interest rates of 1%, 2% and 3% and decreases in interest rates of 1%, as of September 30, 2014 and December 31, 2013.

| Interest Rate Sensitivity<br><br>(dollars in thousands) | Table 38             |                    |                      |                    |
|---|----------------------|--------------------|----------------------|--------------------|
|   | September 30, 2014   |                    | December 31, 2013    |                    |
|   | Net Change in<br>EVE | % Change of<br>EVE | Net Change in<br>EVE | % Change of<br>EVE |
| Up 300 basis points                                     | \$(63,396 )          | (2.8 )%            | \$(42,848 )          | (2.0 )%            |
| Up 200 basis points                                     | 1,708                | 0.1 %              | 32,737               | 1.6 %              |
| Up 100 basis points                                     | 27,019               | 1.2 %              | 52,188               | 2.5 %              |
| Down 100 basis points                                   | (154,792 )           | (6.7 )%            | (145,849 )           | (7.0 )%            |

The projected exposure of EVE to changes in interest rates at September 30, 2014 was in compliance with established policy guidelines. Exposure amounts depend on numerous assumptions. Due to historically low interest rates, the table above may not predict the full effect of decreasing interest rates upon our net interest income that would occur under a more traditional, higher interest rate environment because short-term interest rates are near zero percent and facts underlying certain of our modeling assumptions, such as the fact that deposit and loan rates cannot fall below zero percent, distort the model's results.

Volcker Rule

The Dodd-Frank Act added a new Section 13 to the Bank Holding Company Act, which is commonly referred to as the Volcker Rule. Generally, the Volcker Rule prohibits a “banking entity” from engaging in “proprietary trading” or from acquiring or retaining an ownership interest in, sponsoring, or having certain relationships with hedge funds, private equity funds and other “covered funds.” Through a series of extensions, the Federal Reserve Board has generally extended the deadline for conforming activities and investments under the Rule to July 21, 2015. The Volcker Rule provides a significantly broader definition to proprietary trading, and captures many activities that would not traditionally have been referred to as proprietary trading, including risk mitigating hedging, market-making activities. This will require the Company to undertake a careful review to ensure that it has identified all potential Volcker Rule proprietary trading within the organization. Like the prohibition on proprietary trading, the restrictions on “covered funds” – the term for any fund covered by the Volcker Rule – apply to many entities and investment activities that would not traditionally have been referred to as hedge funds or private equity funds, including the acquisition of an “ownership interest” in certain trust preferred collateralized debt obligations, collateralized loan obligations and Re-REMICs that are considered to be “covered funds” under the Rule. Based on our evaluation of the impact of these changes, investments with a carrying value of \$223.1 million at September 30, 2014, have been identified that may be required to be divested. The Volcker Rule also requires the Company to develop and provide for the continued administration of a compliance program reasonably designed to ensure and monitor the Company’s compliance with the Rule. We continue to evaluate the Volcker Rule and the final rules adopted thereunder.

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### Use of Derivatives to Manage Risk

#### Interest Rate Risk

An integral component of our interest rate risk management strategy is our use of derivative instruments to minimize significant fluctuations in earnings caused by changes in interest rates. As part of our overall interest rate risk management strategy, we enter into contracts or derivatives to hedge interest rate lock commitments, loans held for sale, trust preferred debt, and forecasted issuances of debt. These derivatives include forward purchase and sales commitments (FSA), optional forward purchase and sales commitments (OFSA), forward interest rate swaps and interest rate swap futures.

We enter into these derivative contracts with major financial institutions or purchase them from active exchanges where applicable. Credit risk arises from the inability of these counterparties to meet the terms of the contracts. We minimize this risk through the execution of collateral arrangements, master netting arrangements, exposure limits and monitoring procedures.

#### Commodity Market Risk

Commodity risk represents exposures to deposit instruments linked to various commodity and metals markets. We offer market-based deposit products consisting of MarketSafe® products, which provide investment capabilities for clients seeking portfolio diversification with respect to commodities and other indices, which are typically unavailable from our banking competitors. MarketSafe® deposits rate of return is based on the movement of a particular market index. In order to manage the risk that may occur from fluctuations in the related markets, we enter into offsetting options with exactly the same terms as the commodity linked MarketSafe® deposits, which provide an economic hedge.

#### Foreign Exchange Risk

Foreign exchange risk represents exposures to changes in the values of deposits and future cash flows denominated in currencies other than the U.S. dollar. We offer WorldCurrency® deposit products which provide investment capabilities to clients seeking portfolio diversification with respect to foreign currencies. The products include WorldCurrency® single-currency certificates of deposit and money market accounts denominated in the world's major currencies. In addition, we offer foreign currency linked MarketSafe® deposits which provide returns based upon foreign currency linked indices. Exposure to loss on these products will increase or decrease over their respective lives as currency exchange rates fluctuate. In addition, we offer foreign exchange contracts to small and medium size businesses with international payment needs. Foreign exchange contract products, which include spot and simple forward contracts, represent agreements to exchange the currency of one country for the currency of another country at an agreed-upon price on an agreed-upon settlement date. Exposure to loss on these contracts will increase or decrease over their respective lives as currency exchange and interest rates fluctuate. These types of products expose us to a degree of risk. To manage the risk that may occur from fluctuations in world currency markets, we enter into offsetting short-term forward foreign exchange contracts with terms that match the amount and the maturity date of our single-currency certificates of deposit, money market deposit instruments, or foreign exchange contracts. In addition, we enter into offsetting options with exactly the same terms as the foreign currency linked MarketSafe® deposits, which provide an economic hedge. For more information, including the notional amount and fair value, of these derivatives, see Note 12 in our condensed consolidated financial statements.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

See the "Asset and Liability Management and Market Risk" section of Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### Item 4. Controls and Procedures

##### Disclosure Controls and Procedures

The Company's management, including the Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of September 30, 2014. The Company's disclosure controls and procedures are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms, and that

such information is accumulated and communicated to the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of September 30, 2014.

Changes in Internal Control over Financial Reporting

There were no changes in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter ended September 30, 2014 that have materially affected or are reasonably likely to materially affect the Company's internal control over financial reporting.

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Part II. Other Information

Item 1. Legal Proceedings

We are subject to various claims and legal actions in the ordinary course of our business. Some of these matters include employee-related matters and inquiries and investigations by governmental agencies regarding our employment practices. We are not presently party to any legal proceedings the resolution of which we believe would have a material adverse effect on our business, operating results, financial condition or cash flows.

In addition to the legal proceedings previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2013, as filed with the SEC on February 28, 2014, and in our Quarterly Report on Form 10-Q for the quarter ended June 30, 2014, as filed with the SEC on July 30, 2014, we are currently subject to the following legal proceedings:

Mortgage Electronic Registration Services Related Litigation

MERS, EverHome Mortgage Company, EverBank and other lenders and servicers that have held mortgages through MERS are parties to the following material and class action lawsuits where the plaintiffs allege improper mortgage assignment and, in some instances, the failure to pay recording fees in violation of state recording statutes: (1) State of Ohio, ex. rel. David P. Joyce, Prosecuting Attorney General of Geauga County, Ohio v. MERSCORP, Inc., Mortgage Electronic Registration Services, Inc. et al. filed in October 2011 in the Court of Common Pleas for Geauga County, Ohio, and later removed to federal court and subsequently remanded to state court; (2) State of Iowa, by and through Darren J. Raymond, Plymouth County Attorney v. MERSCORP, Inc., Mortgage Electronic Registration Services, Inc., et al., filed in March 2012 in the Iowa District Court for Plymouth County, later removed to federal court and now on appeal to the United States Court of Appeals for the Eighth Circuit; (3) Boyd County, ex. rel. Phillip Hedrick, County Attorney of Boyd County, Kentucky, et al. v. MERSCORP, Inc., Mortgage Electronic Registration Services, Inc., et al. filed in April 2012 in the United States District Court for the Eastern District of Kentucky and now on appeal to the United States Court of Appeals for the Sixth Circuit; (4) St. Clair County, Illinois v. Mortgage Electronic Registration Systems, Inc., MERSCORP, Inc. et al., filed in May 2012 in the Circuit Court of the Twentieth Judicial Circuit, St. Clair County, Illinois; (5) County of Multnomah v. Mortgage Electronic Registration Systems, Inc., et al., filed in December 2012 in an Oregon state court, later removed to the U.S. District Court for the District of Oregon and subsequently remanded back to the state court; (6) Delaware County, PA, Recorder of Deeds v. MERSCORP, Inc., Mortgage Electronic Registration Systems, Inc., et al., filed in November 2013 in the Court of Common Pleas of Delaware County, Pennsylvania, and later removed to federal court and subsequently remanded back to state court; and (7) County of Ramsey and County of Hennepin, Minnesota v. MERSCORP Holdings, Inc., et al. filed in February 2013 in the Second Judicial District Court, subsequently removed to the U.S. District Court, District of Minnesota and now on appeal to the United States Court of Appeals for the Eighth Circuit. In these material and class action lawsuits, the plaintiffs in each case generally seek judgment from the courts compelling the defendants to record all assignments, restitution, compensatory and punitive damages, and appropriate attorneys' fees and costs. We believe the plaintiff's claims are without merit and intend to contest all such claims vigorously.

Estate of Daniels

EverBank is a party in Richard Paul Lee Daniels, as Personal Representative of the Estate of Daniels, for the benefit of the Estate and Survivors v. EverBank, filed on September 4, 2014 in the Fourth Judicial Circuit, Duval County Florida. In this case plaintiff seeks damages, alleging negligence and attractive nuisance on the part of the defendants.

Item 1A. Risk Factors

Our operations and financial results are subject to various risks and uncertainties, which could adversely affect our business, financial condition, results of operations, cash flows, and the trading price of our common stock. You should carefully consider the risks and uncertainties described below and in our prior filings. Additional risks not presently known to us or that we currently believe are immaterial may also significantly impair our business, financial condition and results of operation. There have not been any material changes from the discussion of risk factors affecting the Company previously disclosed in Part I, Item 1A, "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2013, as filed with the SEC on February 28, 2014. The Risk Factors set forth the material factors that could affect our financial condition and operations. Readers should not consider any descriptions of such factors

to be a complete set of all potential risks that could affect the Company.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Default Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

None.

Item 5. Other Information

None.

Item 6. Exhibits

A list of exhibits to this Form 10-Q is set forth on the Exhibit Index and is incorporated herein by reference.

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Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

EverBank Financial Corp

Date: October 29, 2014

/s/ Robert M. Clements  
Robert M. Clements  
Chairman of the Board and Chief Executive Officer  
(Principal Executive Officer)

Date: October 29, 2014

/s/ Steven J. Fischer  
Steven J. Fischer  
Executive Vice President and Chief Financial Officer  
(Principal Financial and Accounting Officer)

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EXHIBIT INDEX

| Exhibit<br>No. | Description   |
|----------------|---|
| 3.1            | Amended and Restated Certificate of Incorporation of EverBank Financial Corp (filed as Exhibit 3.1 to the Company's Quarterly Report on Form 10-Q filed with the SEC on November 13, 2012 and incorporated herein by reference)   |
| 3.2            | Amended and Restated Bylaws of EverBank Financial Corp (filed as Exhibit 3.2 to the Company's Quarterly Report on Form 10-Q filed with the SEC on May 30, 2012 and incorporated herein by reference)  |
| 31.1           | Certification of Chief Executive Officer pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.**  |
| 31.2           | Certification of Chief Financial Officer pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.**  |
| 32.1           | Certification of Chief Executive Officer pursuant to Rule pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.**  |
| 32.2           | Certification of Chief Financial Officer pursuant to Rule pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.**  |
| 101            | The following materials from the Company's 10-Q for the period ended September 30, 2014, formatted in Extensible Business Reporting Language (XBRL): (a) Condensed Consolidated Balance Sheets; (b) Condensed Consolidated Statements of Income; (c) Condensed Consolidated Statements of Comprehensive Income (Loss); (d) Condensed Consolidated Statements of Shareholders' Equity; (e) Condensed Consolidated Statements of Cash Flows; and (f) Notes to Condensed Consolidated Financial Statements.* |
| *              | Furnished herewith. Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.   |
| **             | Filed herewith  |