

NuStar Energy L.P.  
Form 10-Q  
November 05, 2009  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2009

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-16417

**NUSTAR ENERGY L.P.**

(Exact name of registrant as specified in its charter)

Edgar Filing: NuStar Energy L.P. - Form 10-Q

**Delaware**  
(State or other jurisdiction of incorporation or organization)

**74-2956831**  
(I.R.S. Employer Identification No.)

**2330 North Loop 1604 West**

**San Antonio, Texas**

(Address of principal executive offices)

**78248**

(Zip Code)

**Registrant's telephone number, including area code (210) 918-2000**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of common units outstanding as of November 1, 2009 was 54,460,549.

**Table of Contents**

**NUSTAR ENERGY L.P. AND SUBSIDIARIES**

**FORM 10-Q**

**TABLE OF CONTENTS**

**PART I FINANCIAL INFORMATION**

Item 1. Financial Statements:

Consolidated Balance Sheets as of September 30, 2009 and December 31, 2008 3

Consolidated Statements of Income for the Three and Nine Months Ended September 30, 2009 and 2008 4

Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2009 and 2008 5

Condensed Notes to Consolidated Financial Statements 6

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 28

Item 3. Quantitative and Qualitative Disclosures About Market Risk 43

Item 4. Controls and Procedures 46

**PART II OTHER INFORMATION**

Item 1. Legal Proceedings 47

Item 6. Exhibits 47

SIGNATURES 48

**Table of Contents****PART I FINANCIAL INFORMATION****Item 1. Financial Statements****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS**

(Thousands of Dollars, Except Unit Data)

	September 30, 2009 (Unaudited)	December 31, 2008
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 12,849	\$ 45,375
Accounts receivable, net of allowance for doubtful accounts of \$1,856 and \$1,174 as of September 30, 2009 and December 31, 2008, respectively	215,349	178,216
Inventories	398,914	220,574
Other current assets	55,027	42,321
<b>Total current assets</b>	<b>682,139</b>	<b>486,486</b>
Property, plant and equipment, at cost	3,632,381	3,507,573
Accumulated depreciation and amortization	(658,834)	(565,749)
Property, plant and equipment, net	2,973,547	2,941,824
Intangible assets, net	46,009	51,704
Goodwill	807,742	806,330
Investment in joint venture	69,761	68,813
Deferred income tax asset	10,206	12,427
Other long-term assets, net	80,216	92,013
<b>Total assets</b>	<b>\$ 4,669,620</b>	<b>\$ 4,459,597</b>
<b>Liabilities and Partners Equity</b>		
Current liabilities:		
Current portion of long-term debt	\$ 694	\$ 713
Accounts payable	301,307	145,963
Payable to related party	9,087	3,441
Notes payable	10,500	22,120
Accrued interest payable	21,819	22,496
Accrued liabilities	46,802	37,454
Taxes other than income tax	18,907	15,333
Income tax payable	1,865	4,504
<b>Total current liabilities</b>	<b>410,981</b>	<b>252,024</b>
Long-term debt, less current portion	1,914,598	1,872,015
Long-term payable to related party	7,102	6,645
Deferred income tax liability	25,545	27,370

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Other long-term liabilities	94,154	94,546
Commitments and contingencies (Note 5)		
Partners' equity:		
Limited partners (54,460,549 common units outstanding as of September 30, 2009 and December 31, 2008)	2,163,973	2,173,462
General partner	47,306	47,801
Accumulated other comprehensive income (loss)	5,961	(14,266)
<b>Total partners' equity</b>	<b>2,217,240</b>	<b>2,206,997</b>
<b>Total liabilities and partners' equity</b>	<b>\$ 4,669,620</b>	<b>\$ 4,459,597</b>

See Condensed Notes to Consolidated Financial Statements.

**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF INCOME****(Unaudited, Thousands of Dollars, Except Unit and Per Unit Data)**

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
<b>Revenues:</b>				
Service revenues	\$ 190,439	\$ 187,104	\$ 549,133	\$ 547,775
Product sales	1,060,808	1,638,122	2,323,960	3,247,805
<b>Total revenues</b>	<b>1,251,247</b>	<b>1,825,226</b>	<b>2,873,093</b>	<b>3,795,580</b>
<b>Costs and expenses:</b>				
Cost of product sales	989,868	1,467,152	2,138,524	3,036,077
<b>Operating expenses:</b>				
Third parties	87,724	92,952	239,656	234,271
Related party	30,466	34,143	92,361	88,202
Total operating expenses	118,190	127,095	332,017	322,473
<b>General and administrative expenses:</b>				
Third parties	9,109	7,846	26,531	23,259
Related party	10,104	12,512	40,998	32,726
Total general and administrative expenses	19,213	20,358	67,529	55,985
Depreciation and amortization expense	36,786	35,143	108,323	100,019
<b>Total costs and expenses</b>	<b>1,164,057</b>	<b>1,649,748</b>	<b>2,646,393</b>	<b>3,514,554</b>
<b>Operating income</b>	<b>87,190</b>	<b>175,478</b>	<b>226,700</b>	<b>281,026</b>
Equity earnings from joint ventures	2,374	2,122	7,698	6,072
Interest expense, net	(19,791)	(25,228)	(60,526)	(67,027)
Other (expense) income, net	(1,961)	1,696	25,883	12,236
<b>Income before income tax expense</b>	<b>67,812</b>	<b>154,068</b>	<b>199,755</b>	<b>232,307</b>
Income tax expense	3,372	2,791	12,225	11,071
<b>Net income</b>	<b>\$ 64,440</b>	<b>\$ 151,277</b>	<b>\$ 187,530</b>	<b>\$ 221,236</b>
<b>Net income per unit applicable to limited partners</b> (Note 10)	<b>\$ 1.03</b>	<b>\$ 2.60</b>	<b>\$ 2.99</b>	<b>\$ 3.77</b>
Weighted average limited partner units outstanding	54,460,549	54,460,549	54,460,549	52,753,696

See Condensed Notes to Consolidated Financial Statements.

**Table of Contents**

**NUSTAR ENERGY L.P. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

(Unaudited, Thousands of Dollars)

	Nine Months Ended September 30,	
	2009	2008
<b>Cash Flows from Operating Activities:</b>		
Net income	\$ 187,530	\$ 221,236
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization expense	108,323	100,019
Amortization of debt related items	(5,266)	(4,786)
Gain on sale or disposition of assets	(21,160)	(5,495)
Provision for deferred income tax	1,020	387
Equity earnings from joint ventures	(7,698)	(6,072)
Distributions of equity earnings from joint ventures	6,750	500
Changes in current assets and current liabilities (Note 11)	(61,226)	(77,237)
Other, net	(2,035)	2,880
<b>Net cash provided by operating activities</b>	<b>206,238</b>	<b>231,432</b>
<b>Cash Flows from Investing Activities:</b>		
Reliability capital expenditures	(32,915)	(28,001)
Strategic and other capital expenditures	(85,736)	(113,554)
Acquisition of East Coast Asphalt Operations		(803,184)
Proceeds from sale or disposition of assets	29,451	6,877
Proceeds from insurance settlement	10,856	
Other	(9)	24
<b>Net cash used in investing activities</b>	<b>(78,353)</b>	<b>(937,838)</b>
<b>Cash Flows from Financing Activities:</b>		
Proceeds from long-term debt borrowings	868,189	1,788,932
Proceeds from short-term debt borrowings	306,828	590,700
Proceeds from senior note offering, net of issuance costs		346,226
Long-term debt repayments	(819,040)	(1,552,553)
Short-term debt repayments	(318,448)	(577,098)
Proceeds from issuance of common units, net of issuance costs		236,215
Contributions from general partner		5,025
Distributions to unitholders and general partner	(197,514)	(176,103)
Decrease in cash book overdrafts	(6,406)	(495)
Other		(4)
<b>Net cash (used in) provided by financing activities</b>	<b>(166,391)</b>	<b>660,845</b>
Effect of foreign exchange rate changes on cash	5,980	(3,562)
Net decrease in cash and cash equivalents	(32,526)	(49,123)
Cash and cash equivalents as of the beginning of the period	45,375	89,838

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Cash and cash equivalents as of the end of the period	\$	12,849	\$	40,715
---	----	--------	----	--------

See Condensed Notes to Consolidated Financial Statements.



---

**Table of Contents**

**NUSTAR ENERGY L.P. AND SUBSIDIARIES**

**CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**1. ORGANIZATION, BASIS OF PRESENTATION AND ACCOUNTING PRONOUNCEMENTS**

***Organization***

NuStar Energy L.P. (NuStar Energy) (NYSE: NS) is engaged in the terminalling and storage of petroleum products, the transportation of petroleum products and anhydrous ammonia, and asphalt and fuels marketing. Unless otherwise indicated, the terms NuStar Energy, the Partnership, we, our and us are used in this report to refer to NuStar Energy L.P., to one or more of our consolidated subsidiaries or to all of them taken as a whole. NuStar GP Holdings, LLC (NuStar GP Holdings) (NYSE: NSH) wholly owns our general partner, Riverwalk Logistics, L.P., and owns a 20.4% total interest in us.

We conduct our operations through our wholly owned subsidiaries, primarily NuStar Logistics, L.P. (NuStar Logistics) and NuStar Pipeline Operating Partnership L.P. (NuPOP). We have three business segments: storage, transportation, and asphalt and fuels marketing.

***Basis of Presentation***

These unaudited consolidated financial statements include the accounts of the Partnership and subsidiaries in which the Partnership has a controlling interest. Intercompany balances and transactions have been eliminated in consolidation. We account for investments in 50% or less-owned entities using the equity method.

These unaudited consolidated financial statements have been prepared in accordance with United States generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities Exchange Act of 1934. Accordingly, they do not include all of the information and notes required by GAAP for complete consolidated financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation have been included and all disclosures made are adequate. All such adjustments are of a normal recurring nature unless disclosed otherwise. Financial information for the three and nine months ended September 30, 2009 and 2008 included in these Condensed Notes to Consolidated Financial Statements is derived from our unaudited consolidated financial statements. Operating results for the three and nine months ended September 30, 2009 are not necessarily indicative of the results that may be expected for the year ending December 31, 2009. The consolidated balance sheet as of December 31, 2008 has been derived from the audited consolidated financial statements as of that date. You should read these consolidated financial statements in conjunction with the consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2008.

We have reviewed and disclosed, as necessary, subsequent events that occurred after September 30, 2009 through November 5, 2009, the date of issuance of these unaudited financial statements.

***New Accounting Pronouncements***

*Measuring Liabilities at Fair Value.* In August 2009, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2009-05, Fair Value Measurements and Disclosures-Measuring Liabilities at Fair Value (ASU 2009-05). ASU 2009-05 clarifies the guidance on the fair value measurement of liabilities for circumstances in which a quoted price in an active market for an identical liability is not available. ASU 2009-05 is effective the first reporting period after issuance. Accordingly, we adopted the provisions of ASU 2009-05 effective October 1, 2009 and do not expect it to materially affect our financial position or results of operations.

*Variable Interest Entities.* In June 2009, the FASB amended certain requirements related to variable interest entities (VIEs), including the requirements for determining whether an entity is a VIE or the primary beneficiary of a VIE. In addition, the amended requirements include additional disclosures about an entity's involvement with a VIE. These amended requirements become effective as of the beginning of a company's first annual reporting period that begins after November 15, 2009 and for interim periods within that first annual reporting period. Accordingly, we will be required to comply with the amended requirements on January 1, 2010 and do not expect it to materially affect our financial position or results of operations.

*Subsequent Events.* In May 2009, the FASB established accounting and disclosure requirements for events or transactions that occur after the balance sheet date but before financial statements are issued or are available to be issued. These requirements include the disclosure of the date through which subsequent events have been evaluated, and the basis for determining that date. We adopted these provisions effective April 1,

2009.

**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

*Contingencies in Business Combinations.* In April 2009, the FASB amended certain requirements related to business combinations to require that assets acquired and liabilities assumed in a business combination that arise from contingencies be recognized at fair value on the acquisition date if fair value can be determined. If fair value cannot be determined, then the acquired contingencies should be accounted for using previous applicable guidance. The amended requirements also made some changes to the accounting for contingent consideration arrangements and the disclosure of assets and liabilities arising from contingencies in a business combination. We adopted these provisions effective January 1, 2009, and there was no impact as this affects business combinations occurring after the effective date.

*Financial Instruments.* In April 2009, the FASB revised its existing disclosure requirements for the fair value of financial instruments in annual and interim financial statements. Starting with interim periods ending after June 15, 2009, we must disclose the fair value of all financial instruments, whether or not recognized at fair value in the balance sheet, along with the related carrying value and methods and significant assumptions used to estimate the fair value. Retrospective application for comparative periods presented is not required. Accordingly, we adopted these provisions effective April 1, 2009 and included the required disclosures in Note 6. Fair Value Measurements.

**2. ACQUISITIONS*****CITGO Asphalt Refining Company Asphalt Operations and Assets***

On March 20, 2008, we acquired CITGO Asphalt Refining Company's asphalt operations and assets (the East Coast Asphalt Operations) for approximately \$840.4 million.

The acquisition of the East Coast Asphalt Operations was accounted for using the purchase method. The purchase price has been allocated based on the estimated fair values of the individual assets acquired and liabilities assumed at the date of acquisition. The purchase price and final purchase price allocation were as follows (in thousands):

Cash paid for the East Coast Asphalt Operations	\$ 801,686
Transaction costs	1,498
<b>Total cash paid</b>	<b>803,184</b>
Fair value of liabilities assumed	37,238
<b>Purchase price</b>	<b>\$ 840,422</b>
Inventories	\$ 327,312
Other current assets	1,439
Property, plant and equipment	450,310
Goodwill	22,132
Intangible assets	11,510
Other long-term assets	27,719
<b>Purchase price allocation</b>	<b>\$ 840,422</b>

**3. INVENTORIES**

Inventories consisted of the following:

Edgar Filing: NuStar Energy L.P. - Form 10-Q

	September 30, 2009	December 31, 2008
	(Thousands of Dollars)	
Crude oil	\$ 109,775	\$ 14,912
Finished products	289,139	205,662
Total	\$ 398,914	\$ 220,574

**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****4. DEBT*****Revolving Credit Agreement***

During the nine months ended September 30, 2009, we borrowed an aggregate \$808.8 million under our five-year revolving credit agreement (the 2007 Revolving Credit Agreement) to fund a portion of our capital expenditures and working capital requirements. Additionally, we repaid \$762.8 million during the nine months ended September 30, 2009. The 2007 Revolving Credit Agreement bears interest based on either an alternative base rate or a LIBOR based rate, which was 1.0% as of September 30, 2009.

The 2007 Revolving Credit Agreement is diversified among numerous participating banks, including Lehman Brothers Bank, FSB (LB Bank), a subsidiary of Lehman Brothers Holdings Inc. (Lehman), which filed for bankruptcy protection in October 2008. LB Bank's participation in the 2007 Revolving Credit Agreement totaled \$42.5 million, of which \$8.7 million remained outstanding as of September 30, 2009. As a result of Lehman's bankruptcy filing in October 2008, LB Bank has elected not to fund its pro rata share of any future borrowings we request, which reduces the total commitment under the 2007 Revolving Credit Agreement to approximately \$1.2 billion. Excluding LB Bank's participation, we had \$547.2 million available for borrowing under the 2007 Revolving Credit Agreement as of September 30, 2009. If other lenders under the 2007 Revolving Credit Agreement file for bankruptcy or experience severe financial hardship due to disruptions and steep declines in the global financial markets and tightening credit supply, they may not honor their pro rata share of our borrowing requests. In addition, the 2007 Revolving Credit Agreement requires us to maintain, as of the end of each four consecutive fiscal quarters, a consolidated debt coverage ratio not to exceed 5.00-to-1.00, which may limit the amount we can borrow to an amount less than the total amount available. As of September 30, 2009, the consolidated debt coverage ratio was 4.6x.

***Gulf Opportunity Zone Revenue Bonds***

On June 26, 2008, the Parish of St. James, where our St. James, Louisiana, terminal is located, issued \$56.2 million of Revenue Bonds (NuStar Logistics, L.P. Project) Series 2008 associated with our St. James terminal expansion. The bonds mature on June 1, 2038. The interest rate is based on a weekly tax-exempt bond market interest rate and is paid monthly. The interest rate was 0.3% as of September 30, 2009. Following the issuance, the proceeds were deposited with a trustee and will be disbursed to us upon our request for reimbursement of expenditures related to our St. James terminal expansion. As of September 30, 2009, we have received \$55.5 million from the trustee, of which \$3.2 million was received during the nine months ended September 30, 2009. As of September 30, 2009, the remaining \$0.7 million in trust are included in Other long-term assets, net, and the \$56.2 million obligation is included in Long-term debt, less current portion in our consolidated balance sheets.

***Lines of Credit***

As of September 30, 2009, we had one short-term line of credit with an uncommitted borrowing capacity of up to \$20.0 million. Outstanding borrowings on this line of credit totaled \$10.5 million as of September 30, 2009 at an interest rate of 2.2%. During the nine months ended September 30, 2009, we borrowed \$306.8 million and repaid \$316.3 million for current working capital needs.

**5. COMMITMENTS AND CONTINGENCIES*****Litigation and Environmental Matters***

We have contingent liabilities resulting from various litigation, claims and commitments, the most significant of which are discussed below. We record accruals for loss contingencies when losses are considered probable and can be reasonably estimated. Legal fees associated with defending the Partnership in legal matters are expensed as incurred. As of September 30, 2009, we have recorded \$0.6 million of accruals related to settled matters and \$79.7 million of accruals for contingent losses. The actual payment of any amounts accrued and the timing of such payments ultimately made is uncertain.

*Grace Energy Corporation Matter.* In 1997, Grace Energy Corporation (Grace Energy) sued subsidiaries of Kanab Pipe Line Partners, L.P. (KPP) and Kanab Services LLC (KSL and, collectively with KPP and their respective subsidiaries, Kanab) in Texas state court. The complaint

## Edgar Filing: NuStar Energy L.P. - Form 10-Q

sought recovery of the cost of remediation of fuel leaks in the 1970s from a pipeline that had once connected a former Grace Energy terminal with Otis Air Force Base in Massachusetts (Otis AFB). Grace Energy alleges the Otis AFB pipeline and related environmental liabilities had been transferred in 1978 to an entity that was part of Kaneb's acquisition of Support Terminal Services, Inc. and its

**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

subsidiaries from Grace Energy in 1993. Kaneb contends that it did not acquire the Otis AFB pipeline and never assumed any responsibility for any associated environmental damage.

In 2000, the court entered final judgment that: (i) Grace Energy could not recover its own remediation costs of \$3.5 million, (ii) Kaneb owned the Otis AFB pipeline and its related environmental liabilities and (iii) Grace Energy was awarded \$1.8 million in attorney costs. Both Kaneb and Grace Energy appealed the final judgment of the trial court to the Texas Court of Appeals in Dallas. In 2001, Grace Energy filed a petition in bankruptcy, which created an automatic stay of actions against Grace Energy. In September 2008, Grace Energy filed its Joint Plan of Reorganization and Disclosure Statement.

The Otis AFB is a part of a Superfund Site pursuant to the Comprehensive Environmental Response Compensation and Liability Act (CERCLA). The site contains a number of groundwater contamination plumes, two of which are allegedly associated with the Otis AFB pipeline. Relying on the final judgment of the Texas state court assigning ownership of the Otis AFB pipeline to Kaneb, the U.S. Department of Justice (the DOJ) advised Kaneb in 2001 that it intends to seek reimbursement from Kaneb for the remediation costs associated with the two plumes. In November 2008, the DOJ forwarded information to us indicating that the past and estimated future remediation expenses associated with one plume are \$71.9 million. The DOJ has indicated that they will not seek recovery of remediation costs for the second plume. The DOJ has not filed a lawsuit against us related to this matter, and we have not made any payments toward costs incurred by the DOJ. We are currently in settlement discussions with other potentially responsible parties and the DOJ.

*Eres Matter.* In August 2008, Eres N.V. (Eres) forwarded a demand for arbitration to CITGO Asphalt Refining Company (CARCO), CITGO Petroleum Corporation (CITGO), NuStar Asphalt Refining, LLC (NuStar Asphalt) and NuStar Marketing LLC (NuStar Marketing, and together with CARCO, CITGO and NuStar Asphalt, the Defendants) contending that the Defendants are in breach of a tanker voyage charter party agreement, dated November 2004, between Eres and CARCO (the Charter Agreement). The Charter Agreement provides for CARCO's use of Eres' vessels for the shipment of asphalt. Eres contends that NuStar Asphalt and/or NuStar Marketing assumed the Charter Agreement when NuStar Asphalt purchased the CARCO assets, and that the Defendants have failed to perform under the Charter Agreement since January 1, 2008. CARCO has demanded that NuStar Asphalt and NuStar Marketing defend and indemnify it against Eres' claims and has filed a lawsuit in the Harris County District Court, Harris County, Texas, seeking to recover on its indemnity claim. This lawsuit has been removed and is currently pending in the U.S. District Court for the Southern District of Texas. In connection with the demand for arbitration, Eres filed a complaint in the U.S. District Court for the Southern District of New York (SDNY) seeking to require the Defendants to arbitrate the dispute and seeking to attach the banking funds of the Defendants (including cash, escrow funds, credits, debts, wire transfers, electronic funds transfers, accounts, letters of credit, freights and charter hire) within the SDNY in amounts of approximately \$78.1 million, pending resolution of arbitration between Eres and the Defendants. This lawsuit has also been removed to and is currently pending in the U.S. District Court for the Southern District of Texas. To date, no funds of the Defendants have been attached. We intend to vigorously defend against these claims.

*Department of Justice Matter.* In February 2008, the DOJ advised us that the U.S. Environmental Protection Agency (the EPA) has requested that the DOJ initiate a lawsuit against NuPOP for (a) failing to prepare adequate Facility Response Plans, as required by Section 311(j)(5) of the Clean Water Act, 33 U.S.C. §1321(j), for certain of our pipeline terminals located in Region VII, by August 30, 1994, and (b) maintaining Spill Prevention, Control and Countermeasure (SPCC) Plans at the terminal that deviate from the SPCC regulations, 40 C.F.R. §112.3. A Facility Response Plan is a plan for responding to a worst case discharge, and to a substantial threat of such a discharge, of oil or hazardous substances. The SPCC rule requires specific facilities to prepare, amend and implement plans to prevent, prepare and respond to oil discharges to navigable waters and adjoining shorelines. We are currently in settlement negotiations with the DOJ to resolve these matters.

*EPA Investigation.* In November 2006, the EPA commenced an investigation at one of the terminals owned by Shore Terminals LLC (Shore). The investigation concerned allegations that Shore failed to comply with certain of its obligations under the Clean Air Act. Shore cooperated fully with the government in its investigation. At the conclusion of the investigation, Shore agreed to plead guilty to four counts of making a false statement under Title 18 United States Code 1001. Shore also agreed to pay a monetary fine of \$1.75 million, contribute \$750,000 to community environmental projects, serve two years of probation and participate in an environmental compliance program. On July 14, 2009, the United States District Court for the Northern District of California accepted the plea agreement.





**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Other**

We are also a party to additional claims and legal proceedings arising in the ordinary course of business. Due to the inherent uncertainty of litigation, there can be no assurance that the resolution of any particular claim or proceeding would not have a material adverse effect on our results of operations, financial position or liquidity. It is possible that if one or more of the matters described above were decided against us, the effects could be material to our results of operations in the period in which we would be required to record or adjust the related liability and could also be material to our cash flows in the periods we would be required to pay such liability.

**Commitments**

In June 2009, we entered into a lease agreement for three asphalt terminals with 1.5 million barrels of storage capacity located in Saginaw, Texas; Gloucester City, New Jersey; and Newport News, Virginia totaling approximately \$33.0 million over a period of about 2.5 years.

**6. FAIR VALUE MEASUREMENTS**

We segregate the inputs used in measuring fair value into three levels: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists.

We have applied fair value recognition and disclosure provisions for financial assets and liabilities and for nonfinancial assets and liabilities that are re-measured at least annually as of January 1, 2008. As permitted, we applied the provisions for nonfinancial assets and liabilities that are not recognized or disclosed at fair value on a recurring basis as of January 1, 2009, which did not affect our financial position or results of operations.

The following assets and liabilities are measured at fair value on a recurring basis:

	Level 1	September 30, 2009		Total
		Level 2	Level 3	
		(Thousands of Dollars)		
Other current assets:				
Product imbalances	\$ 1,263	\$	\$	\$ 1,263
Other long-term assets, net:				
Interest rate swaps		10,127		10,127
Accrued liabilities:				
Product imbalances	(123)			(123)
Derivatives	(19,766)			(19,766)
Total	\$ (18,626)	\$ 10,127	\$	\$ (8,499)

	Level 1	December 31, 2008		Total
		Level 2	Level 3	
		(Thousands of Dollars)		
Other current assets:				
Derivatives	\$ 8,502	\$	\$	\$ 8,502
Product imbalances		11,502		11,502
Other long-term assets, net:				
Interest rate swaps		15,284		15,284

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Accrued liabilities:				
Product imbalances		(2,193)		(2,193)
Total	\$ 8,502	\$ 24,593	\$	\$ 33,095

**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)*****Product Imbalances***

Since the East Pipeline system is an open system, we incur product imbalances as a result of variances in pipeline meter readings and volume fluctuations within the pipeline system due to pressure and temperature changes. As of December 31, 2008, we valued assets and liabilities related to product imbalances by petroleum product at adjusted market prices. Effective January 1, 2009, we began using quoted market prices as of the reporting date to value our assets and liabilities related to product imbalances.

***Interest Rate Swaps***

We estimate the fair value of the interest rate swaps using discounted cash flows, which uses observable inputs such as time to maturity and market interest rates.

***Derivatives***

A portion of our product inventories and related firm commitments qualify for fair value hedge treatment. The fair value of the respective hedged items is determined using quoted market prices.

Our commodity derivative instruments consist of futures contracts and swaps traded on the NYMEX, and the fair values of these contracts are based on their quoted prices. We have consistently applied these valuation techniques in all periods presented.

***Fair Value of Financial Instruments***

We do not record our outstanding debt at fair value in our consolidated balance sheet. The estimated fair value and carrying amount of our fixed-rate debt was as follows:

	September 30, 2009	December 31, 2008
	(Thousands of Dollars)	
Fair value	\$ 1,306,263	\$ 1,157,470
Carrying amount	\$ 1,252,986	\$ 1,261,234

We estimated these fair values using a discounted cash flow analysis, based on our current incremental borrowing rates for similar types of borrowing arrangements. The fair value of our variable rate debt approximates its carrying amount of \$672.8 million as of September 30, 2009.

**7. DERIVATIVES, FINANCIAL INSTRUMENTS AND RISK MANAGEMENT ACTIVITIES**

We utilize various derivative instruments to: (i) manage our exposure to commodity price risk, (ii) engage in a trading program and (iii) manage our exposure to interest rate risk. Our risk management policies and procedures are designed to monitor interest rates, NYMEX and over-the-counter positions, as well as physical volumes, grades, locations and delivery schedules to help ensure that our hedging activities address our market risks. We have a risk management committee that oversees our trading controls and procedures and certain aspects of commodity and trading risk management. Our risk management committee also reviews all new commodity and trading risk management strategies in accordance with our risk management policy, as approved by our board of directors.

In March 2008, the FASB amended and expanded the existing disclosure requirements for derivative instruments to require enhanced disclosures on how and why an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for and their impact on an entity's financial performance, financial position and cash flows. We adopted these disclosure requirements as of January 1, 2009.



**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The fair values of our derivative instruments included in our consolidated balance sheets were as follows:

	Balance Sheet Location	Asset Derivatives		Liability Derivatives	
		September 30, 2009	December 31, 2008	September 30, 2009	December 31, 2008
<b>Derivatives Designated as Fair Value Hedging Instruments:</b>					
Interest rate swaps	Other long-term assets, net	\$ 10,127	\$ 15,284	\$	\$
Commodity contracts	Other current assets		7,005		(6,911)
Commodity contracts	Accrued liabilities	2,416		(7,517)	
<b>Total</b>		<b>12,543</b>	<b>22,289</b>	<b>(7,517)</b>	<b>(6,911)</b>
<b>Derivatives Not Designated as Fair Value Hedging Instruments:</b>					
Commodity contracts	Other current assets		8,408		
Commodity contracts	Accrued liabilities	2,962		(17,627)	
<b>Total</b>		<b>2,962</b>	<b>8,408</b>	<b>(17,627)</b>	
<b>Total Derivatives</b>		<b>\$ 15,505</b>	<b>\$ 30,697</b>	<b>\$ (25,144)</b>	<b>\$ (6,911)</b>

**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The earnings impact of our derivative activity was as follows for the three and nine months ended September 30, 2009:

Derivatives Designated as Fair Value Hedging Instruments	Income Statement Location	Amount of Gain (Loss) Recognized in Income on Derivative (Effective Portion)	Amount of Gain (Loss) Recognized in Income on Hedged Item	Amount of Gain (Loss) Recognized in Income on Derivative (Ineffective Portion)
(Thousands of Dollars)				
<b>Three months ended September 30, 2009:</b>				
Interest rate swaps	Interest expense, net	\$ 953	\$ (953)	\$
Commodity contracts	Cost of product sales	(94)	6,490	6,396
Total		\$ 859	\$ 5,537	\$ 6,396
<b>Nine months ended September 30, 2009:</b>				
Interest rate swaps	Interest expense, net	\$ (5,158)	\$ 5,158	\$
Commodity contracts	Cost of product sales	(14,777)	23,732	8,955
Total		\$ (19,935)	\$ 28,890	\$ 8,955

Derivatives Not Designated as Fair Value Hedging Instruments	Income Statement Location	Amount of Gain (Loss) Recognized in Income (Thousands of Dollars)
<b>Three months ended September 30, 2009:</b>		
Commodity contracts	Cost of product sales	\$ 2,574
<b>Nine months ended September 30, 2009:</b>		
Commodity contracts	Cost of product sales	\$ (8,341)
Commodity contracts	Operating expenses	(3,564)
Total		\$ (11,905)

The following table presents the volume of our derivative activity. The volume of commodity contracts is based on open derivative positions and represents the combined volume of our long and short positions on an absolute basis.

September 30, 2009

## Edgar Filing: NuStar Energy L.P. - Form 10-Q

Commodity contracts (thousands of barrels)		10,978
Interest rate swaps (notional amount in thousands of dollars)	\$	167,500

### ***Commodity Price Risk***

We are exposed to commodity price risk with respect to our product inventories and related firm commitments to purchase and/or sell such inventories. We utilize futures contracts and swaps traded on the NYMEX to manage our exposure to changes in the fair value of certain of our product inventories, related firm commitments and product imbalances with the objective of stabilizing cash flows. Derivative instruments designated and qualifying as fair value hedges are recorded in the consolidated balance sheets as assets or liabilities at fair value, with related mark-to-market adjustments recorded in Cost of product sales in the consolidated statements of income. The offsetting gain or loss on the associated hedged physical inventory or firm commitment, together with the resulting hedge ineffectiveness, is recognized concurrently in Cost of product sales. No component of the associated derivative instruments gains or losses was excluded from our assessment of hedge ineffectiveness.

We record derivative instruments that do not qualify for hedge accounting, but that hedge physical inventory, in the consolidated balance sheets as assets or liabilities at fair value with mark-to-market adjustments recorded in Cost of

**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

product sales or Operating expenses in the consolidated statements of income. Fair value is based on quoted market prices.

From time to time, we also enter into derivative commodity instruments based on our analysis of market conditions in order to attempt to profit from market fluctuations. These derivative instruments are financial positions entered into without underlying physical inventory and are not considered hedges. We record these derivatives in the consolidated balance sheets as assets or liabilities at fair value with mark-to-market adjustments recorded in Product sales in the consolidated statements of income. We did not enter into any such derivatives during the nine months ended September 30, 2009.

As of September 30, 2009, we had \$21.4 million of margin deposits related to our derivative instruments.

**Interest Rate Swaps**

We are a party to certain interest rate swap agreements for the purpose of hedging the interest rate risk associated with a portion of our fixed-rate senior notes. We account for the interest rate swaps as fair value hedges and recognize the fair value of each interest rate swap in the consolidated balance sheet as either an asset or liability. The interest rate swap contracts qualify for the shortcut method of accounting. As a result, changes in the fair value of the derivatives will completely offset the changes in the fair value of the underlying hedged debt. As of September 30, 2009, the weighted-average interest rate for our interest rate swaps was 2.6%.

**Concentration of Credit Risk**

We are exposed to credit risk on our hedging instruments in the event of nonperformance by counterparties. However, because our hedging activities are transacted only with highly rated institutions, we do not anticipate nonperformance by any of these counterparties.

**8. RELATED PARTY TRANSACTIONS**

Our operations are managed by the general partner of our general partner, NuStar GP, LLC. The employees of NuStar GP, LLC perform services for our U.S. operations. Certain of our wholly owned subsidiaries employ persons who perform services for our international operations. We reimburse NuStar GP, LLC for all costs related to its employees, other than costs associated with NuStar GP Holdings under the services agreement described below. We had a payable of \$9.1 million and \$3.4 million, as of September 30, 2009 and December 31, 2008, respectively, with both amounts primarily representing payroll and benefit plan costs, net of payments made by us. We also had a long-term payable of \$7.1 million and \$6.6 million, as of September 30, 2009 and December 31, 2008, respectively, to NuStar GP, LLC related to amounts payable for retiree medical benefits and other post-employment benefits.

The following table summarizes information pertaining to related party transactions with NuStar GP, LLC:

	Three Months Ended September 30,		Three Months Ended September 30,	
	2009	2008	2009	2008
	(Thousands of Dollars)			
Operating expenses	\$ 30,466	\$ 34,143	\$ 92,361	\$ 88,202
General and administrative expenses	10,104	12,512	40,998	32,726

**GP Services Agreement**

NuStar Energy and NuStar GP, LLC entered into a services agreement, effective as of January 1, 2008 (the GP Services Agreement). The GP Services Agreement provides that NuStar GP, LLC will furnish administrative and certain operating services necessary to conduct the business of NuStar Energy. All employees providing services to both NuStar GP Holdings and NuStar Energy are employed by NuStar GP, LLC; therefore, NuStar Energy reimburses NuStar GP, LLC for all employee costs, other than the expenses allocated to NuStar GP Holdings.





**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****9. OTHER INCOME**

Other income consisted of the following:

	Three Months Ended September 30, 2009		Nine Months Ended September 30, 2008	
	2009	2008	2009	2008
	(Thousands of Dollars)			
Gain from insurance proceeds	\$ 174	\$	\$ 9,069	\$ 3,504
Gain from sale or disposition of assets	110	332	21,160	5,650
Foreign exchange (losses) gains	(2,324)	2,451	(4,767)	3,469
Other	79	(1,087)	421	(387)
<b>Other income, net</b>	<b>\$ (1,961)</b>	<b>\$ 1,696</b>	<b>\$ 25,883</b>	<b>\$ 12,236</b>

The gain from sale or disposal of fixed assets for the nine months ended September 30, 2009 includes a gain of \$21.4 million related to the June 15, 2009 sale of the Ardmore-Wynnewood pipeline in Oklahoma and the Trans-Texas pipeline.

For the three and nine months ended September 30, 2009, the gain from insurance proceeds results from insurance claims related to damage caused by Hurricane Ike primarily at our Texas City terminal in the third quarter of 2008. For the nine months ended September 30, 2008, the gain from insurance proceeds relates to business interruption insurance proceeds associated with lost earnings at our pipelines and terminals that serve Valero Energy Corporation's McKee refinery, which experienced a fire in February 2007.

**10. PARTNERS EQUITY***Allocations of Net Income*

Our partnership agreement, as amended, sets forth the calculation to be used to determine the amount and priority of cash distributions that the common unitholders and general partner will receive. The partnership agreement also contains provisions for the allocation of net income and loss to the unitholders and the general partner. For purposes of maintaining partner capital accounts, the partnership agreement specifies that items of income and loss shall be allocated among the partners in accordance with their respective percentage interests. Normal allocations according to percentage interests are done after giving effect, if any, to priority income allocations in an amount equal to incentive cash distributions allocated 100% to the general partner.

*Net Income per Unit*

In 2008, the FASB provided additional guidance regarding the application of the two-class method to calculate earnings per unit for master limited partnerships with incentive distribution rights (IDRs) that are accounted for as equity interests. Under the new guidance, effective January 1, 2009, a master limited partnership must allocate earnings to its IDRs in the calculation of earnings per unit. The terms of our partnership agreement limit distributions to the IDR holders to the amount of available cash calculated for the period. As a result, IDRs are not allocated undistributed earnings or distributions in excess of earnings, thus the effect of adopting the additional guidance was not significant to our calculation of earnings per unit. Previous periods have been restated to conform to this presentation. Basic and diluted net income per unit applicable to limited partners are the same because we have no potentially dilutive securities outstanding.

**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The following table details the calculation of earnings per unit:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
	(Thousands of Dollars, Except Per Unit Data)			
Net income	\$ 64,440	\$ 151,277	\$ 187,530	\$ 221,236
Less general partner distribution (including IDRs) (a)	8,382	8,247	24,876	21,464
Less limited partner distribution	58,000	57,591	173,182	159,903
Distributions less than (greater than) earnings	\$ (1,942)	\$ 85,439	\$ (10,528)	\$ 39,869
<b>General partner earnings:</b>				
Distributions	\$ 8,382	\$ 8,247	\$ 24,876	\$ 21,464
Allocation of distributions less than (greater than) earnings (2%)	(39)	1,709	(211)	797
Total	\$ 8,343	\$ 9,956	\$ 24,665	\$ 22,261
<b>Limited partner earnings:</b>				
Distributions	\$ 58,000	\$ 57,591	\$ 173,182	\$ 159,903
Allocation of distributions less than (greater than) earnings (98%)	(1,903)	83,730	(10,317)	39,072
Total	\$ 56,097	\$ 141,321	\$ 162,865	\$ 198,975
Weighted average limited partner units outstanding	54,460,549	54,460,549	54,460,549	52,753,696
<b>Net income per unit applicable to limited partners:</b>				
Distributions	\$ 1.06	\$ 1.06	\$ 3.18	\$ 3.03
Distributions less than (greater than) earnings	(0.03)	1.54	(0.19)	0.74
Total	\$ 1.03	\$ 2.60	\$ 2.99	\$ 3.77

- (a) For the first quarter of 2008, the general partner distribution used in our calculation of earnings per unit was based on the partnership interests outstanding as of March 31, 2008. We issued approximately 5.1 million common units in April 2008. Actual distribution payments are made within 45 days after the end of each quarter as of a record date that is set after the end of each quarter. Therefore, the general partner's portion of the actual distribution made with respect to the nine months ended September 30, 2008, including the IDRs, which is shown in the distribution table below, exceeded the general partner distribution used in the calculation of earnings per unit.

**Cash Distributions**

In July 2009, we declared a quarterly cash distribution of \$1.0575 per unit that was paid on August 13, 2009 to unitholders of record on August 6, 2009. This distribution related to the second quarter of 2009 and totaled \$65.8 million. In October 2009, we declared a quarterly cash distribution of \$1.065 per unit related to the third quarter of 2009. This distribution will be paid on November 12, 2009 to unitholders of record on November 5, 2009 and will total \$66.4 million.



**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The following table reflects the allocation of total cash distributions to the general and limited partners applicable to the period in which the distributions were earned:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
	(Thousands of Dollars, Except Per Unit Data)			
General partner interest	\$ 1,327	\$ 1,318	\$ 3,963	\$ 3,740
General partner incentive distribution	7,055	6,929	20,913	18,365
<b>Total general partner distribution</b>	<b>8,382</b>	<b>8,247</b>	<b>24,876</b>	<b>22,105</b>
Limited partners distribution	58,000	57,591	173,182	164,879
<b>Total cash distributions</b>	<b>\$ 66,382</b>	<b>\$ 65,838</b>	<b>\$ 198,058</b>	<b>\$ 186,984</b>
Cash distributions per unit applicable to limited partners	\$ 1.065	\$ 1.0575	\$ 3.180	\$ 3.0275

**Comprehensive Income**

The difference between our net income and our comprehensive income resulted from foreign currency translation adjustments. Our total comprehensive income was as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
	(Thousands of Dollars)			
Net income	\$ 64,440	\$ 151,277	\$ 187,530	\$ 221,236
Foreign currency translation adjustment	9,174	(13,817)	20,227	(15,018)
<b>Comprehensive income</b>	<b>\$ 73,614</b>	<b>\$ 137,460</b>	<b>\$ 207,757</b>	<b>\$ 206,218</b>

**11. STATEMENTS OF CASH FLOWS**

Changes in current assets and current liabilities were as follows:

	Nine Months Ended September 30,	
	2009	2008
	(Thousands of Dollars)	
Decrease (increase) in current assets:		
Accounts receivable	\$ (35,339)	\$ (206,125)
Receivable from related party		(425)
Inventories	(178,056)	(133,361)
Other current assets	(10,765)	(5,214)
Increase (decrease) in current liabilities:		
Accounts payable	160,480	235,034

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Payable to related party	5,487	
Accrued interest payable	(677)	5,902
Accrued liabilities	482	14,489
Taxes other than income tax	3,558	11,556
Income tax payable	(6,396)	907
Changes in current assets and current liabilities	\$ (61,226)	\$ (77,237)

**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Cash flows related to interest and income taxes were as follows:

	<b>Nine Months Ended September 30,</b>	
	<b>2009</b>	<b>2008</b>
	<b>(Thousands of Dollars)</b>	
Cash paid for interest, net of amount capitalized	\$ 70,626	\$ 70,643
Cash paid for income taxes, net of tax refunds received	\$ 17,218	\$ 9,968

**12. SEGMENT INFORMATION**

Our operating segments consist of storage, transportation, and asphalt and fuels marketing. Our segments represent strategic business units that offer different services. We evaluate the performance of each segment based on its respective operating income, before general and administrative expenses and certain non-segmental depreciation and amortization expense. General and administrative expenses are not allocated to the operating segments since those expenses relate primarily to the overall management at the entity level. Our principal operations include terminalling and storage lease services, pipeline transportation services and asphalt and fuels marketing. Product sales included in our asphalt and fuels marketing segment consist of sales of asphalt and other petroleum products to third parties. Intersegment revenues result from storage and throughput agreements at lease rates consistent with rates charged to third parties for storage and at pipeline tariffs based upon the published tariff applicable to all shippers.

**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Results of operations for the reportable segments were as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
	(Thousands of Dollars)			
<b>Revenues:</b>				
Storage:				
Third party revenues	\$ 112,697	\$ 106,179	\$ 328,820	\$ 314,449
Intersegment revenues	12,536	9,602	31,528	22,105
<b>Total storage</b>	<b>125,233</b>	<b>115,781</b>	<b>360,348</b>	<b>336,554</b>
Transportation:				
Third party revenues	77,742	80,925	220,313	233,326
Intersegment revenues	273	238	838	644
<b>Total transportation</b>	<b>78,015</b>	<b>81,163</b>	<b>221,151</b>	<b>233,970</b>
Asphalt and fuels marketing:				
Third party revenues	1,060,808	1,638,122	2,323,960	3,247,805
Intersegment revenues				29
<b>Total asphalt and fuels marketing</b>	<b>1,060,808</b>	<b>1,638,122</b>	<b>2,323,960</b>	<b>3,247,834</b>
Consolidation and intersegment eliminations	(12,809)	(9,840)	(32,366)	(22,778)
<b>Total revenues</b>	<b>\$ 1,251,247</b>	<b>\$ 1,825,226</b>	<b>\$ 2,873,093</b>	<b>\$ 3,795,580</b>
<b>Operating income:</b>				
Storage	\$ 44,033	\$ 30,182	\$ 131,082	\$ 103,188
Transportation	35,425	28,961	100,394	96,036
Asphalt and fuels marketing	28,110	137,604	65,298	140,359
Consolidation and intersegment eliminations	41	9	869	(34)
<b>Total segment operating income</b>	<b>107,609</b>	<b>196,756</b>	<b>297,643</b>	<b>339,549</b>
Less general and administrative expenses	19,213	20,358	67,529	55,985
Less other depreciation and amortization	1,206	920	3,414	2,538
<b>Total operating income</b>	<b>\$ 87,190</b>	<b>\$ 175,478</b>	<b>\$ 226,700</b>	<b>\$ 281,026</b>

Total assets by reportable segment were as follows:

	September 30, 2009	December 31, 2008
	(Thousands of Dollars)	
Storage	\$ 2,192,350	\$ 2,140,010
Transportation	1,289,303	1,327,666
Asphalt and fuels marketing	1,117,722	885,492



Edgar Filing: NuStar Energy L.P. - Form 10-Q

Total segment assets	4,599,375	4,353,168
Other partnership assets	70,245	106,429
Total consolidated assets	\$ 4,669,620	\$ 4,459,597

**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****13. CONDENSED CONSOLIDATING FINANCIAL STATEMENTS**

NuStar Energy has no operations and its assets consist mainly of its investments in NuStar Logistics and NuPOP, both wholly owned subsidiaries. The senior notes issued by NuStar Logistics and NuPOP are fully and unconditionally guaranteed by NuStar Energy, and both NuStar Logistics and NuPOP fully and unconditionally guarantee the outstanding senior notes of the other. As a result, the following condensed consolidating financial statements are presented as an alternative to providing separate financial statements for NuStar Logistics and NuPOP.

**Condensed Consolidating Balance Sheets****September 30, 2009****(Thousands of Dollars)**

	<b>NuStar Energy</b>	<b>NuStar Logistics</b>	<b>NuPOP</b>	<b>Non-Guarantor Subsidiaries (a)</b>	<b>Eliminations</b>	<b>Consolidated</b>
<b>Assets</b>						
Cash and cash equivalents	\$ 53	\$ 1,093	\$ 591	\$ 11,112	\$	\$ 12,849
Receivables, net		25,203	8,800	185,423	(4,077)	215,349
Inventories			340	398,797	(223)	398,914
Other current assets		13,262	3,099	38,666		55,027
Intercompany receivable		261,765	680,355		(942,120)	
<b>Current assets</b>	<b>53</b>	<b>301,323</b>	<b>693,185</b>	<b>633,998</b>	<b>(946,420)</b>	<b>682,139</b>
Property, plant and equipment, net		934,948	627,468	1,411,131		2,973,547
Intangible assets, net		2,365		43,644		46,009
Goodwill		18,094	170,652	618,996		807,742
Investment in wholly owned subsidiaries	2,332,761	128,221	872,920	1,877,013	(5,210,915)	
Investment in joint venture				69,761		69,761
Deferred income tax asset				10,206		10,206
Other long-term assets, net	56	24,056	26,424	29,680		80,216
<b>Total assets</b>	<b>\$ 2,332,870</b>	<b>\$ 1,409,007</b>	<b>\$ 2,390,649</b>	<b>\$ 4,694,429</b>	<b>\$ (6,157,335)</b>	<b>\$ 4,669,620</b>
<b>Liabilities and Partners Equity</b>						
Current portion of long-term debt	\$	\$ 694	\$	\$	\$	\$ 694
Payables	5	13,700	10,678	290,088	(4,077)	310,394
Notes payable		10,500				10,500
Accrued interest payable		14,453	7,318	48		21,819
Accrued liabilities	964	9,857	3,430	32,553	(2)	46,802
Taxes other than income tax	63	5,254	3,393	10,197		18,907
Income tax payable		859		1,006		1,865
Intercompany payable	120,559			821,561	(942,120)	
<b>Current liabilities</b>	<b>121,591</b>	<b>55,317</b>	<b>24,819</b>	<b>1,155,453</b>	<b>(946,199)</b>	<b>410,981</b>

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Long-term debt, less current portion	1,355,526	525,449	33,623	1,914,598
Long-term payable to related party	505		6,597	7,102
Deferred tax liability			25,545	25,545
Other long-term liabilities	4,043	1,162	88,949	94,154
Total partners' equity	2,211,279	(6,384)	1,839,219	3,384,262
				(5,211,136)
Total liabilities and partners' equity	\$ 2,332,870	\$ 1,409,007	\$ 2,390,649	\$ 4,694,429
				\$ (6,157,335)
				\$ 4,669,620

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Condensed Consolidating Balance Sheets****December 31, 2008****(Thousands of Dollars)**

	<b>NuStar Energy</b>	<b>NuStar Logistics</b>	<b>NuPOP</b>	<b>Non-Guarantor Subsidiaries (a)</b>	<b>Eliminations</b>	<b>Consolidated</b>
<b>Assets</b>						
Cash and cash equivalents	\$ 53	\$ 2	\$ 656	\$ 44,664	\$	\$ 45,375
Accounts receivable, net	8	33,620	8,421	143,141	(6,974)	178,216
Inventories			347	220,937	(710)	220,574
Other current assets	9	9,472	13,673	19,167		42,321
Intercompany receivable		337,685	666,052		(1,003,737)	
<b>Current assets</b>	<b>70</b>	<b>380,779</b>	<b>689,149</b>	<b>427,909</b>	<b>(1,011,421)</b>	<b>486,486</b>
Property, plant and equipment, net		954,487	629,091	1,358,246		2,941,824
Intangible assets, net		2,771		48,933		51,704
Goodwill		18,613	170,652	617,065		806,330
Investment in wholly owned subsidiaries	2,341,184	82,435	806,706	1,679,065	(4,909,390)	
Investment in joint venture				68,813		68,813
Deferred income tax asset				12,427		12,427
Other long-term assets, net	56	34,557	26,517	30,883		92,013
<b>Total assets</b>	<b>\$ 2,341,310</b>	<b>\$ 1,473,642</b>	<b>\$ 2,322,115</b>	<b>\$ 4,243,341</b>	<b>\$ (5,920,811)</b>	<b>\$ 4,459,597</b>
<b>Liabilities and Partners Equity</b>						
Current portion of long-term debt	\$	\$ 713	\$	\$	\$	\$ 713
Payables		23,900	10,171	122,307	(6,974)	149,404
Notes payable		22,120				22,120
Accrued interest payable		13,830	8,490	176		22,496
Accrued liabilities	1,032	14,998	5,076	16,365	(17)	37,454
Taxes other than income tax	125	3,866	2,687	8,655		15,333
Income tax payable		976		3,528		4,504
Intercompany payable	118,890			884,847	(1,003,737)	
<b>Current liabilities</b>	<b>120,047</b>	<b>80,403</b>	<b>26,424</b>	<b>1,035,878</b>	<b>(1,010,728)</b>	<b>252,024</b>
Long-term debt, less current portion		1,309,763	531,504	30,748		1,872,015
Long-term payable to related party				6,645		6,645
Deferred tax liability				27,370		27,370
Other long-term liabilities		4,992	965	88,589		94,546
Total partners equity	2,221,263	78,484	1,763,222	3,054,111	(4,910,083)	2,206,997
<b>Total liabilities and partners equity</b>	<b>\$ 2,341,310</b>	<b>\$ 1,473,642</b>	<b>\$ 2,322,115</b>	<b>\$ 4,243,341</b>	<b>\$ (5,920,811)</b>	<b>\$ 4,459,597</b>

- (a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Condensed Consolidating Statements of Income****For the Three Months Ended September 30, 2009****(Thousands of Dollars)**

	<b>NuStar Energy</b>	<b>NuStar Logistics</b>	<b>NuPOP</b>	<b>Non-Guarantor Subsidiaries (a)</b>	<b>Eliminations</b>	<b>Consolidated</b>
Revenues	\$	\$ 75,342	\$ 37,796	\$ 1,144,632	\$ (6,523)	\$ 1,251,247
Costs and expenses	521	43,400	28,253	1,098,380	(6,497)	1,164,057
Operating (loss) income	(521)	31,942	9,543	46,252	(26)	87,190
Equity earnings in subsidiaries	64,961	24,581	18,033	27,575	(135,150)	
Equity earnings from joint venture				2,374		2,374
Interest expense, net		(12,800)	(6,058)	(933)		(19,791)
Other income (expense), net		161	(59)	(2,063)		(1,961)
Income before income tax expense	64,440	43,884	21,459	73,205	(135,176)	67,812
Income tax expense		430		2,942		3,372
Net income	\$ 64,440	\$ 43,454	\$ 21,459	\$ 70,263	\$ (135,176)	\$ 64,440

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Condensed Consolidating Statements of Income****For the Three Months Ended September 30, 2008****(Thousands of Dollars)**

	<b>NuStar Energy</b>	<b>NuStar Logistics</b>	<b>NuPOP</b>	<b>Non-Guarantor Subsidiaries (a)</b>	<b>Eliminations</b>	<b>Consolidated</b>
Revenues	\$	\$ 76,295	\$ 37,376	\$ 1,714,321	\$ (2,766)	\$ 1,825,226
Costs and expenses	519	46,201	31,977	1,573,785	(2,734)	1,649,748
Operating (loss) income	(519)	30,094	5,399	140,536	(32)	175,478
Equity earnings in subsidiaries	151,796	111,047	29,667	51,926	(344,436)	
Equity (loss) earnings from joint ventures		(357)		2,479		2,122
Interest expense, net		(17,719)	(6,142)	(1,367)		(25,228)
Other income (expense), net		116	(437)	2,017		1,696
Income before income tax expense	151,277	123,181	28,487	195,591	(344,468)	154,068
Income tax expense				2,791		2,791
Net income	\$ 151,277	\$ 123,181	\$ 28,487	\$ 192,800	\$ (344,468)	\$ 151,277

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Condensed Consolidating Statements of Income****For the Nine Months Ended September 30, 2009****(Thousands of Dollars)**

	<b>NuStar Energy</b>	<b>NuStar Logistics</b>	<b>NuPOP</b>	<b>Non-Guarantor Subsidiaries (a)</b>	<b>Eliminations</b>	<b>Consolidated</b>
Revenues	\$	\$ 219,492	\$ 105,691	\$ 2,561,585	\$ (13,675)	\$ 2,873,093
Costs and expenses	1,560	133,967	77,780	2,447,233	(14,147)	2,646,393
Operating (loss) income	(1,560)	85,525	27,911	114,352	472	226,700
Equity earnings in subsidiaries	189,090	45,787	66,214	100,437	(401,528)	
Equity earnings from joint venture				7,698		7,698
Interest expense, net		(39,381)	(18,175)	(2,970)		(60,526)
Other income, net		21,586	47	4,250		25,883
Income before income tax expense	187,530	113,517	75,997	223,767	(401,056)	199,755
Income tax expense		870		11,355		12,225
Net income	\$ 187,530	\$ 112,647	\$ 75,997	\$ 212,412	\$ (401,056)	\$ 187,530

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.



**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Condensed Consolidating Statements of Income****For the Nine Months Ended September 30, 2008****(Thousands of Dollars)**

	<b>NuStar Energy</b>	<b>NuStar Logistics</b>	<b>NuPOP</b>	<b>Non-Guarantor Subsidiaries (a)</b>	<b>Eliminations</b>	<b>Consolidated</b>
Revenues	\$	\$ 223,483	\$ 109,186	\$ 3,467,964	\$ (5,053)	\$ 3,795,580
Costs and expenses	1,163	135,686	83,917	3,298,809	(5,021)	3,514,554
Operating (loss) income	(1,163)	87,797	25,269	169,155	(32)	281,026
Equity earnings in subsidiaries	222,477	96,364	71,005	124,480	(514,326)	
Equity earnings from joint ventures		353		5,719		6,072
Interest expense, net		(45,873)	(18,575)	(2,579)		(67,027)
Other (expense) income, net	(78)	8,205	(445)	4,554		12,236
Income before income tax expense	221,236	146,846	77,254	301,329	(514,358)	232,307
Income tax expense		976		10,095		11,071
Net income	\$ 221,236	\$ 145,870	\$ 77,254	\$ 291,234	\$ (514,358)	\$ 221,236

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Condensed Consolidating Statements of Cash Flows****For the Nine Months Ended September 30, 2009****(Thousands of Dollars)**

	<b>NuStar Energy</b>	<b>NuStar Logistics</b>	<b>NuPOP</b>	<b>Non-Guarantor Subsidiaries (a)</b>	<b>Eliminations</b>	<b>Consolidated</b>
Net cash provided by (used in) operating activities	\$ 195,845	\$ 81,353	\$ 32,179	\$ 94,395	\$ (197,534)	\$ 206,238
Cash flows from investing activities:						
Capital expenditures		(24,429)	(17,916)	(76,306)		(118,651)
Proceeds from insurance settlement				10,856		10,856
Proceeds from sale or disposition of assets		29,090	35	326		29,451
Other				(9)		(9)
Net cash provided by (used in) investing activities		4,661	(17,881)	(65,133)		(78,353)
Cash flows from financing activities:						
Debt borrowings		1,175,017				1,175,017
Debt repayments		(1,137,488)				(1,137,488)
Distributions to unitholders and general partner	(197,514)	(197,514)		(20)	197,534	(197,514)
Net intercompany borrowings (repayments)	1,669	76,053	(14,363)	(63,359)		
Other		(5,832)		(574)		(6,406)
Net cash (used in) provided by financing activities	(195,845)	(89,764)	(14,363)	(63,953)	197,534	(166,391)
Effect of foreign exchange rate changes on cash		4,841		1,139		5,980
Net increase (decrease) in cash and cash equivalents		1,091	(65)	(33,552)		(32,526)
Cash and cash equivalents as of the beginning of the period	53	2	656	44,664		45,375
Cash and cash equivalents as of the end of the period	\$ 53	\$ 1,093	\$ 591	\$ 11,112	\$	\$ 12,849

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

**Table of Contents****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Condensed Consolidating Statements of Cash Flows****For the Nine Months Ended September 30, 2008****(Thousands of Dollars)**

	NuStar Energy	NuStar Logistics	NuPOP	Non-Guarantor Subsidiaries (a)	Eliminations	Consolidated
Net cash provided by (used in) operating activities	\$ 174,059	\$ 82,741	\$ 23,624	\$ 127,128	\$ (176,120)	\$ 231,432
Cash flows from investing activities:						
Capital expenditures		(37,290)	(6,094)	(98,171)		(141,555)
Acquisition				(803,184)		(803,184)
Proceeds from sale or disposition of assets		4,362		2,515		6,877
Other				24		24
Net cash used in investing activities		(32,928)	(6,094)	(898,816)		(937,838)
Cash flows from financing activities:						
Debt borrowings		2,379,632				2,379,632
Debt repayments		(2,129,651)				(2,129,651)
Senior note offering, net		346,226				346,226
Issuance of common units, net of issuance costs	236,215					236,215
General partner contribution	5,025					5,025
Distributions to unitholders and general partner	(176,103)	(176,103)		(17)	176,120	(176,103)
Net intercompany (repayments) borrowings	(239,196)	(467,071)	(17,100)	723,367		
Other		(432)		(67)		(499)
Net cash (used in) provided by financing activities	(174,059)	(47,399)	(17,100)	723,283	176,120	660,845
Effect of foreign exchange rate changes on cash		(4,319)		757		(3,562)
Net (decrease) increase in cash and cash equivalents		(1,905)	430	(47,648)		(49,123)
Cash and cash equivalents as of the beginning of the period	7	12,284	122	77,425		89,838
Cash and cash equivalents as of the end of the period	\$ 7	\$ 10,379	\$ 552	\$ 29,777	\$	\$ 40,715

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.



**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**  
**FORWARD-LOOKING STATEMENTS**

*This Form 10-Q contains certain estimates, predictions, projections, assumptions and other forward-looking statements that involve various risks and uncertainties. While these forward-looking statements, and any assumptions upon which they are based, are made in good faith and reflect our current judgment regarding the direction of our business, actual results will almost always vary, sometimes materially, from any estimates, predictions, projections, assumptions or other future performance suggested in this report. These forward-looking statements can generally be identified by the words anticipates, believes, expects, plans, intends, estimates, forecasts, budgets, projects, will, could, should, may and similar expressions. These statements reflect our current views with regard to future events and are subject to various risks, uncertainties and assumptions. Please read our Annual Report on Form 10-K for the year ended December 31, 2008, Part I, Item 1A Risk Factors, as well as our subsequent quarterly reports on Form 10-Q, for a discussion of certain of those risks, uncertainties and assumptions.*

*If one or more of these risks or uncertainties materialize, or if the underlying assumptions prove incorrect, our actual results may vary materially from those described in any forward-looking statement. Other unknown or unpredictable factors could also have material adverse effects on our future results. Readers are cautioned not to place undue reliance on this forward-looking information, which is as of the date of the Form 10-Q. We do not intend to update these statements unless it is required by the securities laws to do so, and we undertake no obligation to publicly release the result of any revisions to any such forward-looking statements that may be made to reflect events or circumstances after the date of this report or to reflect the occurrence of unanticipated events.*

**OVERVIEW**

NuStar Energy L.P. (NuStar Energy) is a publicly held Delaware limited partnership engaged in the terminalling and storage of petroleum products, the transportation of petroleum products and anhydrous ammonia, and asphalt and fuels marketing. Unless otherwise indicated, the terms NuStar Energy, the Partnership, we, our and us are used in this report to refer to NuStar Energy L.P., to one or more of our consolidated subsidiaries or to all of them taken as a whole. NuStar GP Holdings, LLC (NuStar GP Holdings) (NYSE: NSH) wholly owns our general partner, Riverwalk Logistics, L.P., and owns a 20.4% total interest in us. Our Management's Discussion and Analysis of Financial Condition and Results of Operations is presented in five sections:

Overview

Results of Operations

Outlook

Liquidity and Capital Resources

Critical Accounting Policies

We conduct our operations through our wholly owned subsidiaries, primarily NuStar Logistics, L.P. (NuStar Logistics) and NuStar Pipeline Operating Partnership L.P. (NuPOP). We have three business segments: storage, transportation, and asphalt and fuels marketing.

**Storage**

We own terminals in the United States, the Netherland Antilles, Canada, Mexico, the Netherlands and the United Kingdom providing approximately 65.9 million barrels of storage capacity. Our terminals provide storage and handling services on a fee basis for petroleum products, specialty chemicals and other liquids, including crude oil and other feedstocks. We also own 60 crude oil and intermediate feedstock storage tanks and related assets that provide an aggregate 12.5 million barrels of storage capacity to refineries in California and Texas.

*Transportation*

We own common carrier refined product pipelines in Texas, Oklahoma, Colorado, New Mexico, Kansas, Nebraska, Iowa, South Dakota, North Dakota and Minnesota covering approximately 5,605 miles, consisting of the Central West System, the East Pipeline and the North Pipeline. The East and North Pipelines also include 21 terminals providing storage capacity of 4.6 million barrels, and the East Pipeline includes two tank farms providing storage capacity of 1.2 million barrels. In addition, we own a 2,000 mile anhydrous ammonia pipeline located in Louisiana, Arkansas,

## **Table of Contents**

Missouri, Illinois, Indiana, Iowa and Nebraska. We also own 812 miles of crude oil pipelines in Texas, Oklahoma, Kansas, Colorado and Illinois, as well as associated crude oil storage facilities providing storage capacity of 1.9 million barrels in Texas and Oklahoma that are located along the crude oil pipelines. We charge tariffs on a per barrel basis for transporting refined products, crude oil and other feedstocks in our refined product and crude oil pipelines and on a per ton basis for transporting anhydrous ammonia in our ammonia pipeline.

### ***Asphalt and Fuels Marketing***

Our asphalt and fuels marketing segment includes our asphalt refining operations and our fuels marketing operations. We refine crude oil to produce asphalt and certain other refined products from our asphalt operations. We own two asphalt refineries with a combined throughput capacity of 104,000 barrels per day and related terminal facilities providing storage capacity of 4.7 million barrels. Additionally, as part of our fuels marketing operations, we purchase gasoline and other refined petroleum products for resale. The activities of the asphalt and fuels marketing segment expose us to the risk of fluctuations in commodity prices, which directly impact the results of operations for the asphalt and fuels marketing segment. We enter into derivative contracts to mitigate the effect of commodity price fluctuations.

### ***Factors Affecting Results of Operations***

The following are what we consider the most important factors affecting the results of our operations:

company-specific factors, such as integrity issues and maintenance requirements that impact the throughput rates of our assets;

seasonal factors that affect the demand for products transported by and/or stored in our assets and the demand for products we sell, particularly asphalt;

industry factors, such as changes in the prices of petroleum products, that affect demand and operations of our competitors;

factors such as commodity price volatility and market structure that impact our asphalt and fuels marketing segment; and

other factors, such as refinery utilization rates and maintenance turnaround schedules, that impact our refineries as well as the operations of refineries served by our assets.

**Table of Contents****RESULTS OF OPERATIONS***Three Months Ended September 30, 2009 Compared to Three Months Ended September 30, 2008***Financial Highlights**

(Unaudited, Thousands of Dollars, Except Unit and Per Unit Data)

	Three Months Ended September 30,		
	2009	2008	Change
<b>Statement of Income Data:</b>			
<b>Revenues:</b>			
Services revenues	\$ 190,439	\$ 187,104	\$ 3,335
Product sales	1,060,808	1,638,122	(577,314)
<b>Total revenues</b>	<b>1,251,247</b>	<b>1,825,226</b>	<b>(573,979)</b>
<b>Costs and expenses:</b>			
Cost of product sales	989,868	1,467,152	(477,284)
Operating expenses	118,190	127,095	(8,905)
General and administrative expenses	19,213	20,358	(1,145)
Depreciation and amortization expense	36,786	35,143	1,643
<b>Total costs and expenses</b>	<b>1,164,057</b>	<b>1,649,748</b>	<b>(485,691)</b>
<b>Operating income</b>	<b>87,190</b>	<b>175,478</b>	<b>(88,288)</b>
Equity earnings from joint ventures	2,374	2,122	252
Interest expense, net	(19,791)	(25,228)	5,437
Other (expense) income, net	(1,961)	1,696	(3,657)
<b>Income before income tax expense</b>	<b>67,812</b>	<b>154,068</b>	<b>(86,256)</b>
Income tax expense	3,372	2,791	581
<b>Net income</b>	<b>\$ 64,440</b>	<b>\$ 151,277</b>	<b>\$ (86,837)</b>
<b>Net income per unit applicable to limited partners</b>	<b>\$ 1.03</b>	<b>\$ 2.60</b>	<b>\$ (1.57)</b>
Weighted average limited partner units outstanding	54,460,549	54,460,549	

**Highlights**

Net income decreased \$86.8 million for the three months ended September 30, 2009, compared to the three months ended September 30, 2008, primarily due to a decrease in segment operating income. Segment operating income decreased \$89.1 million during the three months ended September 30, 2009, compared to the three months ended September 30, 2008, primarily due to a decreased product margin associated with our asphalt operations in our asphalt and fuels marketing segment. The decrease in operating income from our asphalt and fuels marketing segment was partially offset by increased operating income from our storage and transportation segments.



**Table of Contents****Segment Operating Highlights**

(Thousands of Dollars, Except Barrels/Day Information)

	<b>Three Months Ended September 30,</b>		
	<b>2009</b>	<b>2008</b>	<b>Change</b>
<b>Storage:</b>			
Throughput (barrels/day)	708,281	713,323	(5,042)
Throughput revenues	\$ 19,892	\$ 22,640	\$ (2,748)
Storage lease revenues	105,341	93,141	12,200
Total revenues	125,233	115,781	9,452
Operating expenses	63,166	68,699	(5,533)
Depreciation and amortization expense	18,034	16,900	1,134
Segment operating income	\$ 44,033	\$ 30,182	\$ 13,851
<b>Transportation:</b>			
Refined products pipelines throughput (barrels/day)	544,345	652,174	(107,829)
Crude oil pipelines throughput (barrels/day)	318,567	398,341	(79,774)
Total throughput (barrels/day)	862,912	1,050,515	(187,603)
Throughput revenues	\$ 78,015	\$ 81,163	\$ (3,148)
Operating expenses	29,966	39,543	(9,577)
Depreciation and amortization expense	12,624	12,659	(35)
Segment operating income	\$ 35,425	\$ 28,961	\$ 6,464
<b>Asphalt and Fuels Marketing:</b>			
Product sales	\$ 1,060,808	\$ 1,638,122	\$ (577,314)
Cost of product sales	993,648	1,471,084	(477,436)
Operating expenses	34,128	24,770	9,358
Depreciation and amortization expense	4,922	4,664	258
Segment operating income	\$ 28,110	\$ 137,604	\$ (109,494)
<b>Consolidation and Intersegment Eliminations:</b>			
Revenues	\$ (12,809)	\$ (9,840)	\$ (2,969)
Cost of product sales	(3,780)	(3,932)	152
Operating expenses	(9,070)	(5,917)	(3,153)
Total	\$ 41	\$ 9	\$ 32
<b>Consolidated Information:</b>			
Revenues	\$ 1,251,247	\$ 1,825,226	\$ (573,979)
Cost of product sales	989,868	1,467,152	(477,284)
Operating expenses	118,190	127,095	(8,905)
Depreciation and amortization expense	35,580	34,223	1,357
Segment operating income	107,609	196,756	(89,147)
General and administrative expenses	19,213	20,358	(1,145)

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Other depreciation and amortization expense	1,206	920	286
Consolidated operating income	\$ 87,190	\$ 175,478	\$ (88,288)

## **Table of Contents**

### ***Storage***

Throughputs decreased 5,042 barrels per day for the three months ended September 30, 2009, compared to the three months ended September 30, 2008, mainly due to the conversion of some throughput-based contracts to lease-based contracts in January 2009. Throughputs for these terminals are no longer reported, and revenues associated with these terminals are reported as storage lease revenues. In addition, throughputs decreased at the Southlake terminal for the three months ended September 30, 2009 as the shipper diverted throughput. Partially offsetting these decreases were increased throughputs at our Texas City and Corpus Christi crude oil storage tank facilities during the third quarter of 2009 due to the impacts of Hurricanes Dolly, Gustav and Ike in the third quarter of 2008.

Total revenues increased \$9.5 million for the three months ended September 30, 2009, compared to the three months ended September 30, 2008, primarily due to higher storage revenues associated with:

an increase of \$4.6 million due to completed tank expansion projects at our Amsterdam, St. James, Jacksonville and Texas City terminals;

an increase of \$2.6 million mainly due to rate escalations, new contracts and increased customer utilization at certain of our domestic terminals;

an increase of \$1.7 million primarily due to the negative impact of Hurricane Ike in the third quarter of 2008 at our Texas City terminal and Texas City and Corpus Christi crude oil storage tank facilities; and

an increase of \$0.7 million at our Point Tupper and St. Eustatius facilities mainly due to product movement and handling fees. These increases were partially offset by a decrease of \$0.9 million due to the sales of our Westwego, Reno and Milwaukee terminals in December 2008.

Operating expenses decreased \$5.5 million for the three months ended September 30, 2009, compared to the three months ended September 30, 2008, primarily due to:

a decrease of \$2.0 million related to an environmental accrual in the third quarter of 2008 that was settled in 2009;

a decrease of \$1.8 million in power costs driven by lower natural gas and marine gas oil prices;

a decrease of \$1.6 million due to higher costs in 2008 related to the impact of Hurricane Ike in the third quarter of 2008; and

a decrease of \$1.0 million in reimbursable expenses mainly due to fewer tank cleaning and blending projects and lower fuel and natural gas costs during the third quarter of 2009.

These decreases were partially offset by a \$1.4 million increase in taxes other than income taxes mainly due to an ad valorem tax settlement in 2008 at one of our refined product terminals.

### ***Transportation***

Throughputs decreased 187,603 barrels per day and revenues decreased \$3.1 million for the three months ended September 30, 2009, compared to the three months ended September 30, 2008, primarily due to:

## Edgar Filing: NuStar Energy L.P. - Form 10-Q

lower throughputs of 54,707 barrels per day and a decrease in revenues of \$1.9 million due to the sale of the Ardmore-Wynnewood pipeline in June 2009;

lower throughputs of 56,619 barrels per day and a decrease in revenues of \$1.4 million on our pipelines serving the Ardmore refinery as the refinery was shut down in the third quarter of 2009 following a lightning strike;

lower throughputs of 26,825 barrels per day and a decrease in revenues of \$0.5 million on our pipelines serving the Three Rivers refinery due to a scheduled turnaround during the third quarter of 2009 and reduced crude run rates as a result of the economic downturn;

lower throughputs of 15,169 barrels per day and a decrease in revenues of \$0.4 million on our refined product pipelines serving the McKee refinery mainly due to lower overall demand from the economic downturn and the sale of the Trans Texas pipeline in June 2009; and

lower throughputs of 13,153 barrels per day due to the sale of the Skelly-Belvieu pipeline in December 2008. The tariff increase that became effective July 1, 2009 partially offset these declines in revenues. These declines were also partially offset by an increase in revenues of \$1.2 million on the East Pipeline primarily a result of the

## **Table of Contents**

tariff increase, increased long-haul throughputs and higher throughputs in 2009 due to the negative impact of Hurricane Ike in the third quarter of 2008.

Operating expenses decreased \$9.6 million for the three months ended September 30, 2009, compared to the three months ended September 30, 2008, primarily due to a \$4.3 million decrease resulting from a reduction in our product imbalance liability due to the effect of lower prices and decreased volumes of product imbalances on the East Pipeline. In addition, power costs decreased \$3.7 million from lower throughputs and natural gas prices and internal overhead costs decreased \$1.5 million from lower salaries and wages, which further contributed to the decrease in operating expenses.

### ***Asphalt and Fuels Marketing***

Sales and cost of product sales decreased \$577.3 million and \$477.4 million, respectively, resulting in a decrease in product margin of \$99.9 million during the three months ended September 30, 2009, compared to the three months ended September 30, 2008. Product margin associated with our asphalt operations decreased \$100.7 million due to less demand, which prevented asphalt prices from increasing consistently with the increase in crude oil prices. The decrease in demand was mainly due to weak private sector activity due to adverse weather conditions on the East Coast and the economic downturn.

Operating expenses increased \$9.4 million for the three months ended September 30, 2009, compared to the three months ended September 30, 2008, primarily due to:

an increase of \$5.6 million due to the leasing of additional terminals;

an increase of \$1.6 million associated with our asphalt operations resulting from the amortization of deferred maintenance costs and higher idle capacity costs;

an increase of \$1.0 million associated with the addition of bunkering activities at our Jacksonville and Texas City terminals; and

an increase of \$0.9 million due to increased tug and barge costs related to new vessels being received at our St. Eustatius facility throughout 2008 and 2009.

These increases were partially offset by lower environmental taxes of \$0.9 million and lower power costs of \$1.4 million at our leased asphalt terminals due to lower natural gas prices.

### ***General***

General and administrative expenses decreased by \$1.1 million for the three months ended September 30, 2009, compared to the three months ended September 30, 2008, primarily due to a decrease in salaries and wages resulting from a lower all-employee bonus accrual. This was partially offset by higher external legal costs and other professional fees. In addition, compensation expense associated with our long-term incentive plans increased, which resulted from an increase in our unit price in the third quarter of 2009.

Interest expense, net decreased by \$5.4 million for the three months ended September 30, 2009, compared to the three months ended September 30, 2008, primarily due to decreases in interest rates, including the variable interest rate paid on our interest rate swaps, and lower debt balances. These decreases in interest expense were partially offset by lower capitalized interest as a result of the completion of various tank expansion projects.

Other income, net decreased by \$3.7 million for the three months ended September 30, 2009, compared to the three months ended September 30, 2008, primarily due to foreign exchange losses related to our Canadian subsidiary.



**Table of Contents***Nine Months Ended September 30, 2009 Compared to Nine Months Ended September 30, 2008***Financial Highlights****(Unaudited, Thousands of Dollars, Except Unit and Per Unit Data)**

	Nine Months Ended September 30,		
	2009	2008	Change
<b>Statement of Income Data:</b>			
<b>Revenues:</b>			
Services revenues	\$ 549,133	\$ 547,775	\$ 1,358
Product sales	2,323,960	3,247,805	(923,845)
<b>Total revenues</b>	<b>2,873,093</b>	<b>3,795,580</b>	<b>(922,487)</b>
<b>Costs and expenses:</b>			
Cost of product sales	2,138,524	3,036,077	(897,553)
Operating expenses	332,017	322,473	9,544
General and administrative expenses	67,529	55,985	11,544
Depreciation and amortization expense	108,323	100,019	8,304
<b>Total costs and expenses</b>	<b>2,646,393</b>	<b>3,514,554</b>	<b>(868,161)</b>
<b>Operating income</b>	<b>226,700</b>	<b>281,026</b>	<b>(54,326)</b>
Equity earnings from joint ventures	7,698	6,072	1,626
Interest expense, net	(60,526)	(67,027)	6,501
Other income, net	25,883	12,236	13,647
<b>Income before income tax expense</b>	<b>199,755</b>	<b>232,307</b>	<b>(32,552)</b>
Income tax expense	12,225	11,071	1,154
<b>Net income</b>	<b>\$ 187,530</b>	<b>\$ 221,236</b>	<b>\$ (33,706)</b>
<b>Net income per unit applicable to limited partners</b>	<b>\$ 2.99</b>	<b>\$ 3.77</b>	<b>\$ (0.78)</b>
Weighted average limited partner units outstanding	54,460,549	52,753,696	1,706,853

**Highlights**

Net income decreased \$33.7 million for the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008, primarily due to a decrease in segment operating income and an increase in general and administrative expenses. This was partially offset by an increase in other income and a decrease in interest expense.

Segment operating income decreased \$41.9 million during the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008, primarily due to a \$75.1 million decrease in operating income for the asphalt and fuels marketing segment, which was mainly due to a decreased product margin associated with our asphalt operations. This was partially offset by an increase in gross margin due to the \$61.0 million hedging loss in the second quarter of 2008. The decrease in operating income from our asphalt and fuels marketing segment was partially offset by increased operating income from our storage and transportation segments.





**Table of Contents****Segment Operating Highlights**

(Thousands of Dollars, Except Barrels/Day Information)

	<b>Nine Months Ended September 30,</b>		
	<b>2009</b>	<b>2008</b>	<b>Change</b>
<b>Storage:</b>			
Throughput (barrels/day)	667,005	756,319	(89,314)
Throughput revenues	\$ 59,648	\$ 68,790	\$ (9,142)
Storage lease revenues	300,700	267,764	32,936
Total revenues	360,348	336,554	23,794
Operating expenses	176,794	183,818	(7,024)
Depreciation and amortization expense	52,472	49,548	2,924
Segment operating income	\$ 131,082	\$ 103,188	\$ 27,894
<b>Transportation:</b>			
Refined products pipelines throughput (barrels/day)	576,165	682,214	(106,049)
Crude oil pipelines throughput (barrels/day)	350,034	405,276	(55,242)
Total throughput (barrels/day)	926,199	1,087,490	(161,291)
Revenues	\$ 221,151	\$ 233,970	\$ (12,819)
Operating expenses	82,856	99,873	(17,017)
Depreciation and amortization expense	37,901	38,061	(160)
Segment operating income	\$ 100,394	\$ 96,036	\$ 4,358
<b>Asphalt and Fuels Marketing:</b>			
Product sales	\$ 2,323,960	\$ 3,247,834	\$ (923,874)
Cost of product sales	2,150,450	3,046,755	(896,305)
Operating expenses	93,676	50,848	42,828
Depreciation and amortization expense	14,536	9,872	4,664
Segment operating income	\$ 65,298	\$ 140,359	\$ (75,061)
<b>Consolidation and Intersegment Eliminations:</b>			
Revenues	\$ (32,366)	\$ (22,778)	\$ (9,588)
Cost of product sales	(11,926)	(10,678)	(1,248)
Operating expenses	(21,309)	(12,066)	(9,243)
Total	\$ 869	\$ (34)	\$ 903
<b>Consolidated Information:</b>			
Revenues	\$ 2,873,093	\$ 3,795,580	\$ (922,487)
Cost of product sales	2,138,524	3,036,077	(897,553)
Operating expenses	332,017	322,473	9,544
Depreciation and amortization expense	104,909	97,481	7,428
Segment operating income	297,643	339,549	(41,906)
General and administrative expenses	67,529	55,985	11,544

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Other depreciation and amortization expense	3,414	2,538	876
Consolidated operating income	\$ 226,700	\$ 281,026	\$ (54,326)

## **Table of Contents**

### ***Storage***

Throughputs decreased 89,314 barrels per day for the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008, mainly due to the conversion of some throughput-based contracts to lease-based contracts in January 2009. Throughputs for these terminals are no longer reported, and revenues associated with these terminals are reported under storage lease revenues. In addition, throughputs decreased due to turnarounds in the first quarter of 2009 at refineries served by our Texas City and Corpus Christi crude oil storage tanks and a turnaround at the McKee refinery in May 2009.

Total revenues increased by \$23.8 million for the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008, primarily due to higher storage revenues associated with:

an increase of \$17.2 million due to completed tank expansion projects at our Amsterdam, St. James, Texas City and Jacksonville terminals;

an increase of \$4.5 million at our Amsterdam terminal resulting from increased product throughput and associated handling fees and the effect of favorable foreign exchange rates;

an increase of \$2.9 million at our Los Angeles and Selby terminals primarily due to higher negotiated storage rates and increased product throughputs;

an increase of \$2.7 million at our Tacoma terminal primarily resulting from an increase in product throughput and associated handling fees; and

an increase of \$2.2 million at our Point Tupper facility mainly due to increased dockage and wharfage revenues and new storage contracts.

These increases were partially offset by a decrease of \$6.7 million at our UK operations mainly due to the effect of foreign exchange rates. In addition, revenues decreased \$2.7 million due to the sales of our Westwego, Reno and Milwaukee terminals in December 2008.

Operating expenses decreased \$7.0 million for the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008, primarily due to decreased power costs driven by lower natural gas and marine gas oil prices and an environmental accrual in the third quarter of 2008 that was settled in 2009.

Depreciation and amortization expense increased \$2.9 million for the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008, primarily due to the completion of various terminal expansion projects.

### ***Transportation***

Throughputs decreased 161,291 barrels per day and revenues decreased \$12.8 million for the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008, primarily due to:

lower throughputs of 47,723 barrels per day and a decrease in revenues of \$6.5 million on our pipelines serving the McKee refinery primarily due to a turnaround in May 2009 and lower overall demand from the economic downturn, as well as decreased throughputs and revenues on the El Paso-Santa Fe Pipeline as a shipper acquired our joint venture partner's interest and is now shipping product on its purchased space rather than our space;

## Edgar Filing: NuStar Energy L.P. - Form 10-Q

a decrease in throughputs of 6,519 barrels per day and a decrease in revenues of \$3.7 million on the Ammonia Pipeline due to high inventory levels of ammonia in the Midwest that carried over from the fall of 2008 and unseasonably wet and cold weather in the first half of 2009;

a decrease in throughputs of 31,108 barrels per day and a decrease in revenues of \$2.3 million on our pipelines serving the Ardmore refinery due to operational issues at the refinery during the second and third quarters of 2009 and a refinery shut down in the third quarter of 2009 following a lightning strike;

a decrease in throughputs of 26,261 barrels per day and a decrease in revenues of \$0.8 million due to the sale of the Ardmore-Wynnewood pipeline in June 2009; and

a decrease in throughputs of 19,963 barrels per day and a decrease in revenues of \$0.8 million on our pipelines serving the Three Rivers refinery due to a scheduled turnaround during the third quarter of 2009 and reduced crude run rates as a result of the economic downturn.

Throughputs also decreased 12,439 barrels per day due to the sale of the Skelly-Belvieu pipeline in December 2008.

---

**Table of Contents**

The tariff increase that became effective July 1, 2009 partially offset these declines in revenues. These declines were also partially offset by an increase in revenues of \$2.4 million on the East Pipeline primarily as a result of the tariff increase and increased long-haul throughputs.

Operating expenses decreased \$17.0 million for the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008, primarily due to:

a decrease of \$7.0 million due to a reduction in our product imbalance liability resulting from lower prices of product imbalances on the East Pipeline, partially offset by a hedging loss;

a decrease of \$6.4 million in power costs resulting from lower throughputs and lower natural gas prices; and

a decrease of \$3.1 million in maintenance expenses on certain of the refined product pipelines resulting from fewer repair projects in 2009.

***Asphalt and Fuels Marketing***

Sales and cost of product sales decreased \$923.9 million and \$896.3 million, respectively, resulting in a decrease in product margin of \$27.6 million during the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008. Product margin associated with our asphalt operations decreased \$33.5 million due to less demand, which prevented asphalt prices from increasing consistently with the increase in crude oil prices, partially offset by an increase in product margin due to the \$61.0 million hedging loss in the second quarter of 2008. In addition, product margin associated with our bunkering activities decreased \$9.3 million, mainly due to a significant decrease in the market price per metric ton of bunker fuel at our St. Eustatius and Point Tupper facilities. The bunkering product margin also decreased due to lower product volumes at St. Eustatius and a hedging gain in the third quarter of 2008, which we did not have in 2009.

These decreases were partially offset by an increase in product margin of \$15.3 million related to our other marketing operations due to increased volumes from entering new markets.

Operating expenses increased by \$42.8 million for the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008, primarily due to:

an increase of \$20.7 million due to a full nine months of asphalt operations related to our acquisition of the East Coast Asphalt Operations, the amortization of deferred maintenance costs, higher idle capacity costs and increased asphalt terminal rentals;

an increase of \$5.2 million related to increased tug and barge costs associated with new vessels being received at our St. Eustatius facility throughout 2008 and 2009; and

an increase of \$3.1 million due to increased storage costs resulting from increased tank rentals.

Depreciation and amortization expense increased \$4.7 million for the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008, due to our acquisition of the East Coast Asphalt Operations in March 2008.

***General***

General and administrative expenses increased by \$11.5 million for the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008, primarily due to an increase in compensation expense associated with our long-term incentive plans resulting from an increase in our unit price during the nine months ended September 30, 2009. In addition, general and administrative expenses increased due to higher external legal costs and other professional fees.

## Edgar Filing: NuStar Energy L.P. - Form 10-Q

Interest expense, net decreased by \$6.5 million for the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008, primarily due to decreases in interest rates, including the variable interest rate paid on our interest rate swaps, and lower debt balances. These decreases in interest expense were partially offset by increased interest expense from the issuance of \$350.0 million of 7.65% senior notes in April 2008 and lower capitalized interest.

**Table of Contents**

Other income, net consisted of the following:

	<b>Nine Months Ended September 30,</b>	
	<b>2009</b>	<b>2008</b>
	<b>(Thousands of Dollars)</b>	
Gain from insurance proceeds	\$ 9,069	\$ 3,504
Gain from sale or disposition of assets	21,160	5,650
Foreign exchange (losses) gains	(4,767)	3,469
Other	421	(387)
<b>Other income, net</b>	<b>\$ 25,883</b>	<b>\$ 12,236</b>

Other income, net increased by \$13.6 million for the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008, primarily due to increases on the gain on the sale or disposition of assets and the gain from insurance proceeds. The gain from sale or disposition of fixed assets for the nine months ended September 30, 2009 includes a gain of \$21.4 million related to the June 15, 2009 sale of the Ardmore-Wynnewood pipeline in Oklahoma and the Trans-Texas pipeline.

For the nine months ended September 30, 2009, the gain from insurance proceeds results from insurance claims related to damage caused by Hurricane Ike primarily at our Texas City terminal in the third quarter of 2008. For the nine months ended September 30, 2008, the gain from insurance proceeds relates to business interruption insurance proceeds associated with lost earnings at our pipelines and terminals that serve Valero Energy Corporation's McKee refinery, which experienced a fire in February 2007.

These increases were partially offset by foreign exchange losses during the nine months ended September 30, 2009 related to our Canadian subsidiary compared to gains for the nine months ended September 30, 2008.

**OUTLOOK**

We expect our results in the fourth quarter to be lower than the third quarter mainly due to lower asphalt sales and margins. Typically, asphalt sales decline in the fourth quarter for seasonal reasons, including decreased road construction during colder months. While we expect relatively strong fourth quarter results from our transportation and storage segments, those will not be enough to offset the decline from our asphalt and fuels marketing segment as compared to the third quarter. Despite increases in the storage and transportation segments, we expect the consolidated results for the full year 2009 to be lower than the results of 2008 due to the decline in the results of the asphalt and fuels marketing segment.

***Transportation Segment***

We expect throughputs for the fourth quarter of 2009 to increase slightly compared to the third quarter due to a lighter refinery maintenance schedule in the fourth quarter. We expect the fourth quarter to continue to benefit from the tariff increase effective July 1, 2009 and the completion of the pipeline expansion project on June 30, 2009 as well as lower operating expenses.

***Storage Segment***

Fourth quarter results for the storage segment should be slightly lower as compared to the third quarter mainly due to higher operating expenses.

***Asphalt and Fuels Marketing Segment***

For the fourth quarter of 2009, we expect earnings from our asphalt and fuels marketing segment to be lower compared to the third quarter, primarily due to our asphalt operations, which we expect to follow the typical seasonal decline in sales and margin.

**Table of Contents****LIQUIDITY AND CAPITAL RESOURCES*****General***

Our primary cash requirements are for distributions to partners, working capital requirements, including inventory purchases, debt service, capital expenditures, acquisitions and normal operating expenses. On an annual basis, we typically generate sufficient cash from our operations to fund day-to-day operating and general and administrative expenses, reliability capital expenditures, interest expense and distribution requirements. We also have available borrowing capacity under our revolving credit facility, and, to the extent necessary, we may raise additional funds through equity or debt offerings under our \$3.0 billion shelf registration statement for strategic capital expenditures or other cash requirements not funded from operations. However, there can be no assurance regarding the availability of any additional funds or whether such additional funds will be available on terms acceptable to us. The volatility of the capital and credit markets could affect our cost of capital and ability to access the capital and credit markets.

***Cash Flows for the Nine Months Ended September 30, 2009 and 2008***

The following table summarizes our cash flows from operating, investing and financing activities:

	<b>Nine Months Ended September 30,</b>	
	<b>2009</b>	<b>2008</b>
	<b>(Thousands of Dollars)</b>	
Net cash provided by (used in):		
Operating activities	\$ 206,238	\$ 231,432
Investing activities	(78,353)	(937,838)
Financing activities	(166,391)	660,845
Effect of foreign exchange rate changes on cash	5,980	(3,562)
Net decrease in cash and cash equivalents	\$ (32,526)	\$ (49,123)

Net cash provided by operating activities for the nine months ended September 30, 2009 was \$206.2 million, compared to \$231.4 million for the nine months ended September 30, 2008. This decrease in cash from operating activities is primarily due to lower net income of \$187.5 million for the nine months ended September 30, 2009, compared to \$221.2 million for the nine months ended September 30, 2008. Additionally, net income for the nine months ended September 30, 2009 included the gain on the sale of the Ardmore-Wynnewood and Trans-Texas pipelines while net income for the prior year did not.

Working capital increased \$61.2 million during the nine months ended September 30, 2009, compared to \$77.2 million during the nine months ended September 30, 2008. Depreciation and amortization expense was \$108.3 million in 2009, compared to \$100.0 million in 2008, mainly due to our acquisition of the East Coast Asphalt Operations in March 2008 and the completion of various terminal expansion projects.

For the nine months ended September 30, 2009, net proceeds from debt borrowings and proceeds from asset sales and insurance claims, combined with cash on hand, were used to fund our distributions to unitholders and our general partner, capital expenditures and increased working capital requirements. Cash flows from investing activities include proceeds of \$29.0 million from the sale of the Ardmore-Wynnewood and Trans-Texas pipelines and insurance proceeds of \$10.9 million related to damages caused by Hurricane Ike in the third quarter of 2008 primarily at our Texas City terminal.

For the nine months ended September 30, 2008, the proceeds from long-term and short-term debt borrowings, net of repayments, our issuance of common units and senior notes, combined with cash on hand, were used to fund the acquisition of the East Coast Asphalt Operations, our capital expenditures primarily related to various terminal expansion projects and our distributions to unitholders and the general partner.

***2007 Revolving Credit Agreement***

Our five-year revolving credit agreement (the 2007 Revolving Credit Agreement) is diversified among numerous participating banks, including Lehman Brothers Bank, FSB (LB Bank), a subsidiary of Lehman Brothers Holdings Inc. (Lehman), which filed for bankruptcy protection in October 2008. LB Bank's participation in the 2007 Revolving Credit Agreement totaled \$42.5 million, of which we had \$8.7 million outstanding as of





---

## **Table of Contents**

September 30, 2009. As a result of Lehman's bankruptcy filing, LB Bank has elected not to fund its pro rata share of any future borrowings we request, which reduces the total commitment under the 2007 Revolving Credit Agreement to approximately \$1.2 billion. Excluding LB Bank's participation, we had \$547.2 million available for borrowing under the 2007 Revolving Credit Agreement as of September 30, 2009. If other lenders under the 2007 Revolving Credit Agreement file for bankruptcy or experience severe financial hardship due to recent disruptions and steep declines in the global financial markets and tightening credit supply, they may not honor their pro rata share of our borrowing requests. In addition, the 2007 Revolving Credit Agreement requires us to maintain, as of the end of each four consecutive fiscal quarters, a consolidated debt coverage ratio not to exceed 5.00-to-1.00, which may limit the amount we can borrow to an amount less than the total amount available. As of September 30, 2009, the consolidated debt coverage ratio was 4.6x.

The 2007 Revolving Credit Agreement matures in December 2012, and we do not have any other significant debt maturing until 2012 and 2013, when four of our five senior notes become due.

### ***Shelf Registration Statement***

Our shelf registration statement on Form S-3 permits us to offer and sell various types of securities, including NuStar Energy common units and debt securities of NuStar Logistics and NuPOP, having an aggregate value of up to \$3.0 billion (the 2007 Shelf Registration Statement). We filed the 2007 Shelf Registration Statement to gain additional flexibility in accessing capital markets for, among other things, the repayment of outstanding indebtedness, working capital, capital expenditures and acquisitions. As of September 30, 2009, we had \$2.3 billion available under our \$3.0 billion shelf registration statement.

If the volatility of the capital markets continues, our access to the capital markets may be limited, or we could face increased costs when accessing the capital markets. In addition, it is possible that our ability to access the capital and credit markets may be limited by these or other factors at a time when we would like or need to do so, which could have an impact on our ability to refinance maturing debt and/or react to changing economic and business conditions.

### ***Capital Requirements***

Our operations are capital intensive, requiring significant investments to maintain, upgrade or enhance existing operations and to comply with environmental and safety laws and regulations. Our capital expenditures consist of:

reliability capital expenditures, such as those required to maintain equipment reliability and safety and to address environmental and safety regulations; and

strategic and other capital expenditures, such as those to expand and upgrade pipeline capacity or asphalt refinery operations and to construct new pipelines, terminals and storage tanks. In addition, strategic capital expenditures may include acquisitions of pipelines, terminals or storage tank assets.

During the nine months ended September 30, 2009, our reliability capital expenditures totaled \$32.9 million, primarily related to maintenance upgrade projects at our terminals, pipelines and refineries. Strategic and other capital expenditures for the nine months ended September 30, 2009 totaled \$85.7 million and were mainly due to a pipeline expansion on the southern end of the East Pipeline and projects at our Texas City terminal.

For the full year of 2009, we expect to incur approximately \$220.0 million of capital expenditures, including \$65.0 million for reliability capital projects and \$155.0 million for strategic and other capital projects. We continue to evaluate our capital budget and make changes as economic conditions warrant. If conditions warrant, our actual capital expenditures for 2009 may exceed or be lower than the budgeted amounts. We believe cash generated from operations, combined with other sources of liquidity previously described, will be sufficient to fund our capital expenditures in 2009, and our internal growth projects can be accelerated or scaled back depending on the capital markets.

### ***Working Capital Requirements***

The asphalt and fuels marketing segment requires us to make substantial investments in inventory. Increases in commodity prices could cause our working capital requirements to increase, which could affect our liquidity. Our working capital requirements will vary with the seasonal nature of asphalt demand as we build and store inventories during periods of lower demand in order to sell it during periods of higher demand.

This seasonal nature of demand

**Table of Contents**

will also affect the accounts receivable and accounts payable balances, which will vary depending on timing of payments.

**Distributions**

In July 2009, we declared a quarterly cash distribution of \$1.0575 per unit that was paid on August 13, 2009 to unitholders of record on August 6, 2009. This distribution related to the second quarter of 2009 and totaled \$65.8 million. In October 2009, we declared a quarterly cash distribution of \$1.065 per unit related to the third quarter of 2009. This distribution will be paid on November 12, 2009 to unitholders of record on November 5, 2009 and will total \$66.4 million.

The following table reflects the allocation of total cash distributions to the general and limited partners applicable to the period in which the distributions were earned:

	Three Months Ended September 30, 2009		Three Months Ended September 30, 2008	
	(Thousands of Dollars, Except Per Unit Data)			
General partner interest	\$ 1,327	\$ 1,318	\$ 3,963	\$ 3,740
General partner incentive distribution	7,055	6,929	20,913	18,365
<b>Total general partner distribution</b>	<b>8,382</b>	<b>8,247</b>	<b>24,876</b>	<b>22,105</b>
Limited partners distribution	58,000	57,591	173,182	164,879
<b>Total cash distributions</b>	<b>\$ 66,382</b>	<b>\$ 65,838</b>	<b>\$ 198,058</b>	<b>\$ 186,984</b>
Cash distributions per unit applicable to limited partners	\$ 1.065	\$ 1.0575	\$ 3.180	\$ 3.0275

Distributions declared for the quarter are paid within 45 days following the end of each quarter based on the partnership interests outstanding as of a record date that is set after the end of each quarter.

**Long-Term Debt Obligations**

We are a party to the following long-term debt agreements:

the 2007 Revolving Credit Agreement due December 10, 2012, with a balance of \$606.1 million as of September 30, 2009;

NuStar Logistics 6.875% senior notes due July 15, 2012 with a face value of \$100.0 million, 6.05% senior notes due March 15, 2013 with a face value of \$229.9 million and 7.65% senior notes due April 15, 2018 with a face value of \$350.0 million;

NuPOP's 7.75% senior notes due February 15, 2012 and 5.875% senior notes due June 1, 2013 with an aggregate face value of \$500.0 million;

the \$56.2 million revenue bonds due June 1, 2038 associated with the St. James terminal expansion (Gulf Opportunity Zone Revenue Bonds);

the £21 million term loan due December 11, 2012 (UK Term Loan); and

## Edgar Filing: NuStar Energy L.P. - Form 10-Q

the \$12.0 million note payable in annual installments through December 31, 2015 to the Port of Corpus Christi Authority of Nueces County, Texas, with a balance of \$4.8 million as of September 30, 2009, associated with the construction of a crude oil storage facility in Corpus Christi, Texas (Port Authority of Corpus Christi Note Payable).

Please refer to Note 4 of the Notes to Consolidated Financial Statements in Item 1. Financial Statements for a more detailed discussion of certain of our long-term debt agreements.

Our 2007 Revolving Credit Agreement and UK Term Loan each require that we maintain certain financial ratios and include other restrictive covenants, including a prohibition on distributions if any defaults, as defined in the agreements, exist or would result from the distribution. Our management believes that we are in compliance with all of these ratios and covenants as of September 30, 2009.

## **Table of Contents**

### ***Interest Rate Swaps***

As of September 30, 2009, the weighted-average interest rate for our interest rate swaps was 2.6%. As of September 30, 2009 and December 31, 2008, the aggregate estimated fair value of the interest rate swaps included in Other long-term assets, net in our consolidated balance sheets was \$10.1 million and \$15.3 million, respectively.

### ***Credit Ratings***

On October 26, 2009, Standard and Poor's changed our rating outlook to stable from negative. On July 28, 2009, Moody's changed our rating outlook to stable from negative.

### ***Commitments***

In June 2009, we entered into a lease agreement for three asphalt terminals with 1.5 million barrels of storage capacity located in Saginaw, Texas; Gloucester City, New Jersey; and Newport News, Virginia totaling approximately \$33.0 million over a period of about 2.5 years.

### ***Environmental, Health and Safety***

We are subject to extensive federal, state and local environmental and safety laws and regulations, including those relating to the discharge of materials into the environment, waste management, pollution prevention measures, pipeline integrity and operator qualifications, among others. Because more stringent environmental and safety laws and regulations are continuously being enacted or proposed, the level of future expenditures required for environmental, health and safety matters is expected to increase.

### ***Contingencies***

We are subject to certain loss contingencies, the outcomes of which could have an adverse effect on our cash flows and results of operations, as further disclosed in Note 5 of the Notes to Consolidated Financial Statements in Item 1. Financial Statements.

## **CRITICAL ACCOUNTING POLICIES**

The preparation of financial statements in accordance with United States generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. Our critical accounting policies are disclosed in our Annual Report on Form 10-K for the year ended December 31, 2008.

**Table of Contents****Item 3. Quantitative and Qualitative Disclosures About Market Risk****Interest Rate Risk**

We manage our debt by considering various financing alternatives available in the market, and we manage our exposure to changing interest rates principally through the use of a combination of fixed-rate debt and variable-rate debt. In addition, we utilize interest rate swap agreements to manage a portion of the exposure to changing interest rates by converting certain fixed-rate debt to variable-rate debt. Borrowings under the 2007 Revolving Credit Agreement and Gulf Opportunity Zone Revenue Bonds expose us to increases in the benchmark interest rate.

The following table provides information about our long-term debt and interest rate derivative instruments, all of which are sensitive to changes in interest rates. For long-term debt, principal cash flows and related weighted-average interest rates by expected maturity dates are presented. For interest rate swaps, the table presents notional amounts and weighted-average interest rates by expected (contractual) maturity dates. Weighted-average variable rates are based on implied forward interest rates in the yield curve at the reporting date.

	September 30, 2009						Total	Fair Value
	Expected Maturity Dates							
	2009	2010	2011	2012	2013	There-after		
	(Thousands of Dollars, Except Interest Rates)							
<b>Long-term Debt:</b>								
Fixed rate	\$ 713	\$ 770	\$ 832	\$ 384,521	\$ 480,902	\$ 350,608	\$ 1,218,346	\$ 1,306,263
Average interest rate	8.0%	8.0%	8.0%	7.4%	6.0%	7.7%	6.9%	
Variable rate	\$	\$	\$	\$ 606,106	\$	\$ 56,200	\$ 662,306	\$ 662,306
Average interest rate				1.0%		0.3%	0.9%	

**Interest Rate Swaps Fixed to Variable:**

Notional amount	\$	\$	\$	\$ 60,000	\$ 107,500	\$	\$ 167,500	\$ 10,127
Average pay rate	2.6%	3.5%	4.7%	5.3%	5.3%		4.2%	
Average receive rate	6.3%	6.3%	6.3%	6.3%	6.1%		6.3%	

	December 31, 2008						Total	Fair Value
	Expected Maturity Dates							
	2009	2010	2011	2012	2013	There-after		
	(Thousands of Dollars, Except Interest Rates)							
<b>Long-term Debt:</b>								
Fixed rate	\$ 713	\$ 770	\$ 832	\$ 381,647	\$ 480,902	\$ 350,627	\$ 1,215,491	\$ 1,157,470
Average interest rate	8.0%	8.0%	8.0%	7.4%	6.0%	7.7%	6.9%	
Variable rate	\$	\$	\$	\$ 555,294	\$	\$ 56,200	\$ 611,494	\$ 611,494
Average interest rate				1.9%		0.9%	1.8%	

**Interest Rate Swaps Fixed to Variable:**

Notional amount	\$	\$	\$	\$ 60,000	\$ 107,500	\$	\$ 167,500	\$ 15,284
Average pay rate	3.2%	3.9%	4.3%	4.5%	4.3%		4.0%	
Average receive rate	6.3%	6.3%	6.3%	6.3%	6.1%		6.3%	

**Table of Contents****Commodity Price Risk**

Since the operations of our marketing segment expose us to commodity price risk, we enter into derivative instruments to mitigate the effect of commodity price fluctuations. The derivative instruments we use consist primarily of futures contracts and swaps traded on the NYMEX.

We have a risk management committee that oversees our trading controls and procedures and certain aspects of risk management. Our risk management committee also reviews all new risk management strategies in accordance with our risk management policy, approved by our board of directors.

Derivative instruments designated and qualifying as fair value hedges are recorded in the consolidated balance sheets at fair value with mark-to-market adjustments recorded in Cost of product sales in the consolidated statements of income. The offsetting gain or loss on the associated hedged physical inventory is recognized concurrently in Cost of product sales. We record derivative instruments that do not qualify for hedge accounting in the consolidated balance sheets at fair value with mark-to-market adjustments recorded in Cost of product sales or Operating expenses. The market fluctuations in inventory are not recognized until the physical sale takes place. Fair value is based on quoted market prices.

On a limited basis, we also enter into derivative commodity instruments based on our analysis of market conditions in order to attempt to profit from market fluctuations. These derivative instruments are financial positions entered into without underlying physical inventory and are not considered hedges. We record these derivatives in the consolidated balance sheets at fair value with mark-to-market adjustments recorded in Product sales. We did not enter into any such derivatives during the nine months ended September 30, 2009.

The following tables provide information about our derivative instruments, the fair value of which will fluctuate with changes in commodity prices:

	Contract Volumes (Thousands of Barrels)	September 30, 2009 Weighted Average		Fair Value of Current Asset (Liability) (Thousands of Dollars)
		Pay Price	Receive Price	
<b>Fair Value Hedges:</b>				
Futures short: (refined products)	737	N/A	\$ 75.20	\$ (3,038)
Swaps short: (refined products)	142	N/A	\$ 59.98	(400)
<b>Economic Hedges:</b>				
Futures long: (crude oil and refined products)	1,160	\$ 77.20	N/A	410
Futures short: (crude oil and refined products)	1,437	N/A	\$ 62.95	(19,001)
Swaps short: (crude oil and refined products)	8	N/A	\$ 59.98	(23)
<b>Total fair value of open positions</b>				<b>\$ (22,052)</b>



**Table of Contents**

	Contract Volumes (Thousands of Barrels)	December 31, 2008 Weighted Average		Fair Value of Current Asset (Liability) (Thousands of Dollars)
		Pay Price	Receive Price	
<b>Fair Value Hedges:</b>				
Futures short: (refined products)	445	N/A	\$ 43.88	\$ (2,370)
<b>Economic Hedges:</b>				
Futures long: (crude oil and refined products)	119	\$ 39.92	N/A	654
Futures short: (crude oil and refined products)	754	N/A	\$ 48.95	(3,131)
<b>Total fair value of open positions</b>				<b>\$ (4,847)</b>

**Table of Contents**

**Item 4. Controls and Procedures**

*(a) Evaluation of disclosure controls and procedures.*

Our management has evaluated, with the participation of the principal executive officer and principal financial officer of NuStar GP, LLC, the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report, and has concluded that our disclosure controls and procedures were effective as of September 30, 2009.

*(b) Changes in internal control over financial reporting.*

There has been no change in our internal control over financial reporting that occurred during our last fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents****PART II OTHER INFORMATION****Item 1. Legal Proceedings**

The information below describes new proceedings or material developments in proceedings that we previously reported in our annual report on Form 10-K for the year ended December 31, 2008, as well as our subsequent quarterly reports on Form 10-Q.

*Grace Energy Corporation Matter.* In 1997, Grace Energy Corporation (Grace Energy) sued subsidiaries of Kaneb Pipe Line Partners, L.P. (KPP) and Kaneb Services LLC (KSL and, collectively with KPP and their respective subsidiaries, Kaneb) in Texas state court. The complaint sought recovery of the cost of remediation of fuel leaks in the 1970s from a pipeline that had once connected a former Grace Energy terminal with Otis Air Force Base in Massachusetts (Otis AFB). Grace Energy alleges the Otis AFB pipeline and related environmental liabilities had been transferred in 1978 to an entity that was part of Kaneb's acquisition of Support Terminal Services, Inc. and its subsidiaries from Grace Energy in 1993. Kaneb contends that it did not acquire the Otis AFB pipeline and never assumed any responsibility for any associated environmental damage.

In 2000, the court entered final judgment that: (i) Grace Energy could not recover its own remediation costs of \$3.5 million, (ii) Kaneb owned the Otis AFB pipeline and its related environmental liabilities and (iii) Grace Energy was awarded \$1.8 million in attorney costs. Both Kaneb and Grace Energy appealed the final judgment of the trial court to the Texas Court of Appeals in Dallas. In 2001, Grace Energy filed a petition in bankruptcy, which created an automatic stay of actions against Grace Energy. In September 2008, Grace Energy filed its Joint Plan of Reorganization and Disclosure Statement.

The Otis AFB is a part of a Superfund Site pursuant to the Comprehensive Environmental Response Compensation and Liability Act (CERCLA). The site contains a number of groundwater contamination plumes, two of which are allegedly associated with the Otis AFB pipeline. Relying on the final judgment of the Texas state court assigning ownership of the Otis AFB pipeline to Kaneb, the U.S. Department of Justice (the DOJ) advised Kaneb in 2001 that it intends to seek reimbursement from Kaneb for the remediation costs associated with the two plumes. In November 2008, the DOJ forwarded information to us indicating that the past and estimated future remediation expenses associated with one plume are \$71.9 million. The DOJ has indicated that they will not seek recovery of remediation costs for the second plume. The DOJ has not filed a lawsuit against us related to this matter, and we have not made any payments toward costs incurred by the DOJ. We are currently in settlement discussions with other potentially responsible parties and the DOJ.

*EPA Investigation Baltimore, Maryland facility.* In September 2009, an administrative complaint was filed by the U.S. Environmental Protection Agency (EPA) in Region III against NuStar Terminals Operations Partnership, L.P. (NTOP) and NuStar Terminals Services, Inc. (NTS). The administrative complaint alleges that certain violations occurred at NTOP's Baltimore, Maryland terminal facility. The alleged violations include failure to comply with certain discharge limitations and certain monitoring and reporting obligations, as required by Section 301 of the Clean Water Act, 33 U.S.C. § 1311. The administrative complaint further alleges that NTOP and NTS violated certain provisions of the Code of Maryland Regulations, which the EPA is entitled to enforce on behalf of the State of Maryland pursuant to Section 3008(a) of the Resource Conservation and Recovery Act, 42 U.S.C. § 6928(a). The total civil penalty sought by the EPA is \$199,400. We are currently investigating these claims and intend to vigorously defend against them.

**Item 6. Exhibits**

\*Exhibit 12.01 Statement of Computation of Ratio of Earnings to Fixed Charges.

\*Exhibit 31.01 Rule 13a-14(a) Certifications (under Section 302 of the Sarbanes-Oxley Act of 2002).

\*Exhibit 32.01 Section 1350 Certifications (as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002).

\* Filed herewith.

+ Identifies management contracts or compensatory plans or arrangements required to be filed as an exhibit hereto.



**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**NUSTAR ENERGY L.P.**  
**(Registrant)**

**By: Riverwalk Logistics, L.P., its general partner**  
**By: NuStar GP, LLC, its general partner**

**By: /s/ Curtis V. Anastasio**  
**Curtis V. Anastasio**  
**President and Chief Executive Officer**  
**November 5, 2009**

**By: /s/ Steven A. Blank**  
**Steven A. Blank**  
**Senior Vice President, Chief Financial Officer and**  
**Treasurer**  
**November 5, 2009**

**By: /s/ Thomas R. Shoaf**  
**Thomas R. Shoaf**  
**Vice President and Controller**  
**November 5, 2009**