

WALT DISNEY CO/  
Form 10-Q  
August 01, 2007

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended

Commission File Number 1-11605

June 30, 2007

Incorporated in Delaware

I.R.S. Employer Identification  
No. 95-4545390

500 South Buena Vista Street, Burbank, California 91521

(818) 560-1000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act (Check one).

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

YES NO

There were 1,940,923,599 shares of common stock outstanding as of July 27, 2007.

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

**THE WALT DISNEY COMPANY**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**  
(unaudited; in millions, except per share data)

|  | Quarter Ended    |                 | Nine Months Ended |                 |
|--|------------------|-----------------|-------------------|-----------------|
|  | June 30,<br>2007 | July 1,<br>2006 | June 30,<br>2007  | July 1,<br>2006 |
| Revenues   | \$ 9,045         | \$ 8,474        | \$ 26,580         | \$ 25,095       |
| Costs and expenses   | (7,022)          | (6,734)         | (21,370)          | (21,055)        |
| Gains on sales of equity investments and business                            |                  |                 | 1,052             | 70              |
| Restructuring and impairment (charges) and other credits, net                |                  | 18              |                   | 18              |
| Net interest expense   | (143)            | (133)           | (430)             | (441)           |
| Equity in the income of investees  | 147              | 136             | 389               | 355             |
| Income from continuing operations before income taxes and minority interests | 2,027            | 1,761           | 6,221             | 4,042           |
| Income taxes   | (762)            | (593)           | (2,353)           | (1,409)         |
| Minority interests   | (69)             | (73)            | (77)              | (101)           |
| Income from continuing operations  | 1,196            | 1,095           | 3,791             | 2,532           |
| Discontinued operations, net of tax  | (18)             | 30              | 19                | 60              |
| Net income   | \$ 1,178         | \$ 1,125        | \$ 3,810          | \$ 2,592        |
| Diluted Earnings per share:  |                  |                 |                   |                 |
| Earnings per share, continuing operations                                    | \$ 0.58          | \$ 0.51         | \$ 1.80           | \$ 1.25         |
| Earnings per share, discontinued operations                                  | (0.01)           | 0.01            | 0.01              | 0.03            |
| Earnings per share <sup>(1)</sup>  | \$ 0.57          | \$ 0.53         | \$ 1.81           | \$ 1.28         |
| Basic Earnings per share:  |                  |                 |                   |                 |
| Earnings per share, continuing operations                                    | \$ 0.60          | \$ 0.53         | \$ 1.87           | \$ 1.28         |
| Earnings per share, discontinued operations                                  | (0.01)           | 0.01            | 0.01              | 0.03            |
| Earnings per share   | \$ 0.59          | \$ 0.54         | \$ 1.88           | \$ 1.31         |
| Weighted average number of common and common equivalent shares outstanding:  |                  |                 |                   |                 |
| Diluted  | 2,070            | 2,147           | 2,115             | 2,045           |

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|       |              |       |              |       |
|-------|--------------|-------|--------------|-------|
| Basic | <b>1,982</b> | 2,071 | <b>2,027</b> | 1,978 |
|-------|--------------|-------|--------------|-------|

- (1) Total diluted earnings per share impact may not equal the sum of the column due to rounding.  
*See Notes to Condensed Consolidated Financial Statements*

**THE WALT DISNEY COMPANY**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**

(unaudited; in millions, except per share data)

|  | June 30,<br>2007 | September 30,<br>2006 |
|--|------------------|-----------------------|
| <b>ASSETS</b>  |                  |                       |
| Current assets   |                  |                       |
| Cash and cash equivalents  | \$ 3,464         | \$ 2,411              |
| Receivables  | 5,139            | 4,707                 |
| Inventories  | 608              | 694                   |
| Television costs   | 512              | 415                   |
| Deferred income taxes  | 588              | 592                   |
| Other current assets   | 507              | 743                   |
| <b>Total current assets</b>  | <b>10,818</b>    | <b>9,562</b>          |
| Film and television costs  | 4,967            | 5,235                 |
| Investments  | 934              | 1,315                 |
| Parks, resorts and other property, at cost   |                  |                       |
| Attractions, buildings and equipment   | 29,703           | 28,843                |
| Accumulated depreciation   | (14,721)         | (13,781)              |
|  | <b>14,982</b>    | <b>15,062</b>         |
| Projects in progress   | 929              | 913                   |
| Land   | 1,154            | 1,192                 |
|  | <b>17,065</b>    | <b>17,167</b>         |
| Intangible assets, net   | 2,438            | 2,907                 |
| Goodwill   | 22,015           | 22,505                |
| Other assets   | 1,430            | 1,307                 |
|  | <b>\$ 59,667</b> | <b>\$ 59,998</b>      |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>  |                  |                       |
| Current liabilities  |                  |                       |
| Accounts payable and other accrued liabilities   | \$ 5,137         | \$ 5,917              |
| Current portion of borrowings  | 1,947            | 2,682                 |
| Unearned royalties and other advances  | 2,461            | 1,611                 |
| <b>Total current liabilities</b>   | <b>9,545</b>     | <b>10,210</b>         |
| Borrowings   | 11,728           | 10,843                |
| Deferred income taxes  | 2,451            | 2,651                 |
| Other long-term liabilities  | 3,184            | 3,131                 |
| Minority interests   | 1,202            | 1,343                 |
| Commitments and contingencies (Note 11)  |                  |                       |
| Shareholders' equity   |                  |                       |
| Preferred stock, \$.01 par value   |                  |                       |
| Authorized 100 million shares, Issued none   |                  |                       |
| Common stock, \$.01 par value  |                  |                       |
| Authorized 3.6 billion shares, Issued 2.6 billion shares at June 30, 2007 and 2.5 billion shares at September 30, 2006 | <b>23,990</b>    | <b>22,377</b>         |

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|   |                  |           |
|---|------------------|-----------|
| Retained earnings   | <b>23,926</b>    | 20,630    |
| Accumulated other comprehensive income (loss)   | <b>18</b>        | (8)       |
|   | <b>47,934</b>    | 42,999    |
| Treasury stock, at cost, 586.9 million shares at June 30, 2007 and 436.0 million shares at September 30, 2006 | <b>(16,377)</b>  | (11,179)  |
|   | <b>31,557</b>    | 31,820    |
|   | <b>\$ 59,667</b> | \$ 59,998 |

*See Notes to Condensed Consolidated Financial Statements*

**THE WALT DISNEY COMPANY**

**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

**(unaudited; in millions)**

|  | Nine Months Ended |          |
|--|-------------------|----------|
|  | June 30,          | July 1,  |
|  | 2007              | 2006     |
| <b><i>OPERATING ACTIVITIES OF CONTINUING OPERATIONS</i></b>          |                   |          |
| Net income   | \$ 3,810          | \$ 2,592 |
| Income from discontinued operations                                  | (19)              | (60)     |
| Depreciation and amortization  | 1,099             | 1,082    |
| Gains on sales of equity investments and business                    | (1,052)           | (70)     |
| Deferred income taxes  | (189)             | (135)    |
| Equity in the income of investees                                    | (389)             | (355)    |
| Cash distributions received from equity investees                    | 339               | 361      |
| Minority interests   | 77                | 101      |
| Net change in film and television costs                              | 191               | 444      |
| Equity-based compensation  | 308               | 277      |
| Other  | (112)             | (133)    |
| Changes in operating assets and liabilities:                         |                   |          |
| Receivables  | (508)             | (139)    |
| Inventories  | 85                | (8)      |
| Other assets   | 96                | 46       |
| Accounts payable and other accrued liabilities                       | (331)             | (310)    |
| Income taxes   | 420               | (118)    |
| Cash provided by continuing operating activities                     | 3,825             | 3,575    |
| <b><i>INVESTING ACTIVITIES OF CONTINUING OPERATIONS</i></b>          |                   |          |
| Investments in parks, resorts and other property                     | (986)             | (767)    |
| Sales of investments   | 4                 | 1,073    |
| Proceeds from sales of equity investments and business               | 1,530             | 81       |
| Acquisitions   | (231)             | (34)     |
| Proceeds from sales of fixed assets and other                        | 88                | 6        |
| Cash provided by continuing investing activities                     | 405               | 359      |
| <b><i>FINANCING ACTIVITIES OF CONTINUING OPERATIONS</i></b>          |                   |          |
| Commercial paper borrowings, net                                     | 1,680             | 1,381    |
| Borrowings   | 1,632             | 448      |
| Reduction of borrowings  | (1,916)           | (1,724)  |
| Dividends  | (637)             | (519)    |
| Repurchases of common stock  | (5,198)           | (4,056)  |
| Equity partner contribution  |                   | 48       |
| Exercise of stock options and other                                  | 1,158             | 629      |
| Cash used by continuing financing activities                         | (3,281)           | (3,793)  |
| <b><i>CASH FLOWS OF DISCONTINUED OPERATIONS</i></b>                  |                   |          |
| Net cash provided by operating activities of discontinued operations | 29                | 74       |
| Net cash used in investing activities of discontinued operations     | (3)               | (3)      |
| Net cash provided by financing activities of discontinued operations | 78                | 18       |

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|  |                 |                 |
|--|-----------------|-----------------|
| Increase in cash and cash equivalents          | <b>1,053</b>    | 230             |
| Cash and cash equivalents, beginning of period | <b>2,411</b>    | 1,723           |
| Cash and cash equivalents, end of period       | <b>\$ 3,464</b> | <b>\$ 1,953</b> |

*See Notes to Condensed Consolidated Financial Statements*

**THE WALT DISNEY COMPANY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

## 1. Principles of Consolidation

These Condensed Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information and the instructions to Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, normal recurring adjustments considered necessary for a fair presentation have been reflected in these Condensed Consolidated Financial Statements. Operating results for the quarter and nine months ended June 30, 2007 are not necessarily indicative of the results that may be expected for the year ending September 29, 2007. Certain reclassifications have been made in the prior year financial statements to conform to the current year presentation.

These financial statements should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended September 30, 2006.

In December 1999, DVD Financing, Inc. (DFI), a subsidiary of Disney Vacation Development, Inc. and an indirect subsidiary of the Company, completed a receivables sale transaction which established a facility that permits DFI to sell receivables arising from the sale of vacation club memberships on a periodic basis. In connection with this facility, DFI prepares separate financial statements, although its separate assets and liabilities are also consolidated in these financial statements.

The terms Company, we, us, and our are used in this report to refer collectively to the parent company and the subsidiaries through which our various businesses are actually conducted.

## 2. Segment Information

The operating segments reported below are the segments of the Company for which separate financial information is available and for which segment results are evaluated regularly by the Chief Executive Officer in deciding how to allocate resources and in assessing performance. The Company reports the performance of its operating segments including equity in the income of investees, which consists primarily of cable businesses included in the Media Networks segment. Beginning with the third quarter fiscal 2007 financial statements, the Company reports the ABC Radio business as discontinued operations (see Note 3 for further discussion). Previously, the ABC Radio business was included in the Media Networks segment. Prior period information has been reclassified to conform to the current presentation.

|  | Quarter Ended    |                 | Nine Months Ended |                  |
|--|------------------|-----------------|-------------------|------------------|
|  | June 30,<br>2007 | July 1,<br>2006 | June 30,<br>2007  | July 1,<br>2006  |
| <b>Revenues <sup>(1)</sup> :</b>                 |                  |                 |                   |                  |
| Media Networks                                   | \$ 3,817         | \$ 3,594        | \$ 11,026         | \$ 10,559        |
| Parks and Resorts                                | 2,904            | 2,730           | 7,839             | 7,383            |
| Studio Entertainment                             | 1,775            | 1,705           | 5,958             | 5,524            |
| Consumer Products                                | 549              | 445             | 1,757             | 1,629            |
|  | <b>\$ 9,045</b>  | <b>\$ 8,474</b> | <b>\$ 26,580</b>  | <b>\$ 25,095</b> |
| <b>Segment operating income <sup>(1)</sup> :</b> |                  |                 |                   |                  |
| Media Networks                                   | \$ 1,358         | \$ 1,105        | \$ 3,220          | \$ 2,630         |
| Parks and Resorts                                | 621              | 549             | 1,280             | 1,138            |



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|                      |                 |          |                 |          |
|----------------------|-----------------|----------|-----------------|----------|
| Studio Entertainment | <b>192</b>      | 240      | <b>1,031</b>    | 515      |
| Consumer Products    | <b>118</b>      | 105      | <b>478</b>      | 479      |
|                      | <b>\$ 2,289</b> | \$ 1,999 | <b>\$ 6,009</b> | \$ 4,762 |

- (1) The Studio Entertainment segment receives royalties on Consumer Products sales of merchandise based on certain Studio film properties. This intersegment revenue and operating income was \$43 million and \$25 million for the quarters ended June 30, 2007 and July 1, 2006, respectively, and \$141 million and \$82 million for the nine months ended June 30, 2007 and July 1, 2006, respectively.

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**THE WALT DISNEY COMPANY**
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

A reconciliation of segment operating income to income from continuing operations before income taxes and minority interests is as follows:

|  | Quarter Ended |          | Nine Months Ended |          |
|--|---------------|----------|-------------------|----------|
|  | July 1,       | July 1,  | July 1,           | July 1,  |
|  | June 30,      | 2006     | June 30,          | 2006     |
|  | 2007          |          | 2007              |          |
| Segment operating income   | \$ 2,289      | \$ 1,999 | \$ 6,009          | \$ 4,762 |
| Corporate and unallocated shared expenses                                    | (115)         | (120)    | (352)             | (359)    |
| Amortization of intangible assets  | (4)           | (3)      | (10)              | (8)      |
| Equity-based compensation plan modification charge                           |               |          | (48)              |          |
| Gains on sales of equity investments and business                            |               |          | 1,052             | 70       |
| Restructuring and impairment (charges) and other credits, net                |               | 18       |                   | 18       |
| Net interest expense   | (143)         | (133)    | (430)             | (441)    |
| Income from continuing operations before income taxes and minority interests | \$ 2,027      | \$ 1,761 | \$ 6,221          | \$ 4,042 |

**3. Acquisitions and Dispositions***Fiscal Year 2007*

On June 12, 2007, the Company completed the spin-off of its wholly-owned subsidiary, ABC Radio Holdings, Inc., and its merger into a subsidiary of Citadel Broadcasting Corporation (Citadel). Prior to the spin-off, the Company consolidated its ABC Radio Business, consisting of 22 large-market radio stations and the ABC Radio Network businesses, under ABC Radio Holdings, Inc. The transaction did not include the Company's ESPN Radio or Radio Disney network and station businesses.

As a result of the spin-off and merger, Company shareholders received approximately 0.0768 shares of Citadel common stock in exchange for each share of Disney common stock held as of June 6, 2007. An aggregate of 151,707,199 shares of Citadel common stock were issued to Company shareholders in the merger. As part of the transaction, the Company retained \$1.35 billion of cash, representing the proceeds from debt raised by ABC Radio Holdings, Inc. prior to the spin-off. This debt and the other assets and liabilities of the ABC Radio business were removed from the Company's balance sheet as a distribution at book value. Consequently, there was no gain or loss recorded and the negative net book value of \$132 million was credited to retained earnings.

Third quarter results of the ABC Radio business through June 12, 2007 have been reported as discontinued operations. Previously reported results have been reclassified to reflect this presentation.

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**THE WALT DISNEY COMPANY**
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

Summarized financial information for discontinued operations is as follows (in millions):

## Income Statement Data:

|  | Quarter Ended    |                 | Nine Months Ended |                 |
|--|------------------|-----------------|-------------------|-----------------|
|  | June 30,<br>2007 | July 1,<br>2006 | June 30,<br>2007  | July 1,<br>2006 |
| Revenues   | \$ 109           | \$ 146          | \$ 372            | \$ 406          |
| Income (loss) from discontinued operations before income taxes | (11)             | 48              | 51                | 95              |

## Balance Sheet Data:

|                                       | June 12,<br>2007 | September 30,<br>2006 |
|---------------------------------------|------------------|-----------------------|
| <b>Assets</b>                         |                  |                       |
| Current assets                        | \$ 132           | \$ 129                |
| Property and equipment                | 56               | 60                    |
| FCC licenses                          | 476              | 476                   |
| Goodwill                              | 726              | 726                   |
| Other assets                          | 7                | 4                     |
|                                       | <b>1,397</b>     | <b>1,395</b>          |
| <b>Liabilities</b>                    |                  |                       |
| Current liabilities                   | 25               | 20                    |
| Borrowings                            | 1,350            |                       |
| Long-term liabilities                 | 154              | 149                   |
| Net assets of discontinued operations | \$ (132)         | \$ 1,226              |

On February 1, 2007, the Company acquired all the outstanding shares of NASN Limited, an Irish company that operates cable television networks in Europe dedicated to North American sporting events and related programming, for consideration valued at \$112 million consisting of cash and assumption of debt. We are in the process of finalizing the valuation of the assets acquired and liabilities assumed.

On November 21, 2006, in connection with the execution of new long-term agreements for the provision of programming to cable service provider Comcast Corporation (Comcast), the Company sold its 39.5% interest in E! Entertainment Television (E!) to Comcast (which owned the remainder of the interest in E!) for \$1.23 billion, which resulted in a pre-tax gain of \$780 million (\$487 million after-tax). On October 2, 2006, the Company sold its 50% stake in Us Weekly for \$300 million, which resulted in a pre-tax gain of \$272 million (\$170 million after-tax). These gains are reported in Gains on sales of equity investments and business in the Condensed Consolidated Statements of Income.

*Fiscal Year 2006*

On November 23, 2005, the Company sold a cable television equity investment in Spain, which resulted in a pre-tax gain of \$57 million. In addition, on October 7, 2005, the Company sold its Discover Magazine business, which resulted in a pre-tax gain of \$13 million. These gains are reported in Gains on sales of equity investments and business in the Condensed Consolidated Statements of Income.



**THE WALT DISNEY COMPANY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

**4. Borrowings**

During the nine months ended June 30, 2007, the Company's borrowing activity was as follows:

|                                       | September 30,<br>2006 | Additions       | Payments          | Other<br>Activity | June 30,<br>2007 |
|---------------------------------------|-----------------------|-----------------|-------------------|-------------------|------------------|
| Commercial paper borrowings           | \$ 839                | \$ 1,680        | \$                | \$                | \$ 2,519         |
| U.S. medium-term notes                | 6,499                 |                 | (1,250)           |                   | 5,249            |
| Convertible senior notes              | 1,323                 |                 |                   |                   | 1,323            |
| Other U.S. dollar denominated debt    | 305                   |                 | (305)             |                   |                  |
| Privately placed debt                 | 54                    |                 | (54)              |                   |                  |
| European medium-term notes            | 191                   | 75              | (103)             |                   | 163              |
| Preferred stock                       | 353                   |                 |                   | (8)               | 345              |
| Capital Cities/ABC debt               | 183                   |                 |                   | (2)               | 181              |
| Film financing                        | 276                   | 205             | (185)             |                   | 296              |
| Other <sup>(1)</sup>                  | 260                   | 1,352           | (19)              | (1,420)           | 173              |
| Euro Disney borrowings <sup>(2)</sup> | 2,172                 |                 |                   | 173               | 2,345            |
| Hong Kong Disneyland borrowings       | 1,070                 |                 |                   | 11                | 1,081            |
| <b>Total</b>                          | <b>\$ 13,525</b>      | <b>\$ 3,312</b> | <b>\$ (1,916)</b> | <b>\$ (1,246)</b> | <b>\$ 13,675</b> |

<sup>(1)</sup> Additions include \$1.35 billion of pre-spin-off borrowings of ABC Radio Holdings, Inc. reported in financing activities of continuing operations. Other activity includes the transfer of this debt in connection with the spin-off of ABC Radio Holdings, Inc.

<sup>(2)</sup> Other activity includes a \$125 million increase from foreign currency translation as a result of the weakening of the U.S. dollar against the Euro.

**5. Euro Disney and Hong Kong Disneyland**

The Company consolidates Euro Disney and Hong Kong Disneyland and has effective ownership of 51% and 43%, respectively. The following tables set out the impact of consolidating Euro Disney and Hong Kong Disneyland.

**THE WALT DISNEY COMPANY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

The following table presents a condensed consolidating balance sheet for the Company as of June 30, 2007, reflecting the impact of consolidating the balance sheets of Euro Disney and Hong Kong Disneyland.

|   | Before Euro<br>Disney and<br>Hong Kong<br>Disneyland<br>Consolidation | Euro Disney,<br>Hong Kong<br>Disneyland and<br>Adjustments | Total            |
|---|---|--|------------------|
| Cash and cash equivalents                             | \$ 3,044  | \$ 420   | \$ 3,464         |
| Other current assets                                  | 7,060   | 294  | 7,354            |
| <b>Total current assets</b>                           | <b>10,104</b>   | <b>714</b>   | <b>10,818</b>    |
| Investments   | 1,665   | (731)  | 934              |
| Fixed assets  | 12,377  | 4,688  | 17,065           |
| Other assets  | 30,799  | 51   | 30,850           |
| <b>Total assets</b>                                   | <b>\$ 54,945</b>  | <b>\$ 4,722</b>  | <b>\$ 59,667</b> |
| Current portion of borrowings                         | \$ 1,612  | \$ 335   | \$ 1,947         |
| Other current liabilities                             | 7,041   | 557  | 7,598            |
| <b>Total current liabilities</b>                      | <b>8,653</b>  | <b>892</b>   | <b>9,545</b>     |
| Borrowings  | 8,637   | 3,091  | 11,728           |
| Deferred income taxes and other long-term liabilities | 5,454   | 181  | 5,635            |
| Minority interest                                     | 644   | 558  | 1,202            |
| Shareholders' equity                                  | 31,557  |  | 31,557           |
| <b>Total liabilities and shareholders' equity</b>     | <b>\$ 54,945</b>  | <b>\$ 4,722</b>  | <b>\$ 59,667</b> |

The following table presents a condensed consolidating income statement of the Company for the nine months ended June 30, 2007, reflecting the impact of consolidating the income statements of Euro Disney and Hong Kong Disneyland.

|   | Before Euro<br>Disney and<br>Hong Kong<br>Disneyland<br>Consolidation | Euro Disney,<br>Hong Kong<br>Disneyland and<br>Adjustments | Total     |
|---|---|--|-----------|
| Revenues  | \$ 25,286   | \$ 1,294   | \$ 26,580 |
| Cost and expenses                                 | (20,022)  | (1,348)  | (21,370)  |
| Gains on sales of equity investments and business | 1,052   |  | 1,052     |
| Net interest expense                              | (315)   | (115)  | (430)     |
| Equity in the income of investees                 | 324   | 65   | 389       |
|   | 6,325   | (104)  | 6,221     |

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Income (loss) from continuing operations before income taxes  
and minority interests

|  |          |      |          |
|--|----------|------|----------|
| Income taxes                             | (2,328)  | (25) | (2,353)  |
| Minority interests                       | (206)    | 129  | (77)     |
| Income (loss) from continuing operations | 3,791    |      | 3,791    |
| Discontinued operations, net of tax      | 19       |      | 19       |
| Net income                               | \$ 3,810 | \$   | \$ 3,810 |

**THE WALT DISNEY COMPANY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

The following table presents a condensed consolidating cash flow statement of the Company for the nine months ended June 30, 2007, reflecting the impact of consolidating the cash flow statements of Euro Disney and Hong Kong Disneyland.

|  | Before Euro<br>Disney and<br>Hong Kong<br>Disneyland<br>Consolidation | Euro Disney,<br>Hong Kong<br>Disneyland and<br>Adjustments | Total    |
|--|---|--|----------|
| Cash provided by continuing operations           | \$ 3,811  | \$ 14  | \$ 3,825 |
| Investments in parks, resorts and other property | (793)   | (193)  | (986)    |
| Other investing activities                       | 1,391   |  | 1,391    |
| Cash used by financing activities                | (3,281)   |  | (3,281)  |
| Cash flows from discontinued operations          | 104   |  | 104      |
| Increase (decrease) in cash and cash equivalents | 1,232   | (179)  | 1,053    |
| Cash and cash equivalents, beginning of period   | 1,812   | 599  | 2,411    |
| Cash and cash equivalents, end of period         | \$ 3,044  | \$ 420   | \$ 3,464 |

## 6. Pension and Other Benefit Programs

The components of net periodic benefit cost are as follows:

|                                | Pension Plans    |                 |                   |                 | Postretirement Medical Plans |                 |                   |                 |
|--------------------------------|------------------|-----------------|-------------------|-----------------|------------------------------|-----------------|-------------------|-----------------|
|                                | Quarter Ended    |                 | Nine Months Ended |                 | Quarter Ended                |                 | Nine Months Ended |                 |
|                                | June 30,<br>2007 | July 1,<br>2006 | June 30,<br>2007  | July 1,<br>2006 | June 30,<br>2007             | July 1,<br>2006 | June 30,<br>2007  | July 1,<br>2006 |
| Service cost                   | \$ 46            | \$ 47           | \$ 130            | \$ 139          | \$ 5                         | \$ 8            | \$ 17             | \$ 24           |
| Interest cost                  | 74               | 54              | 222               | 166             | 14                           | 15              | 44                | 45              |
| Expected return on plan assets | (75)             | (52)            | (227)             | (156)           | (5)                          | (4)             | (15)              | (12)            |
| Recognized net actuarial loss  | 12               | 36              | 38                | 106             |                              | 11              |                   | 33              |
| Net periodic benefit cost      | \$ 57            | \$ 85           | \$ 163            | \$ 255          | \$ 14                        | \$ 30           | \$ 46             | \$ 90           |

During the nine months ended June 30, 2007, the Company made contributions of \$408 million into its pension and postretirement medical plans. Of this amount, the Company made a discretionary pension contribution of \$350 million in the third quarter of fiscal 2007 to improve the funded status of these plans in anticipation of the new regulations associated with the Pension Protection Act of 2006 (PPA). The United States Treasury Department is in the process of developing implementation guidance for the PPA; however, it is likely the PPA will accelerate



minimum funding requirements beginning in fiscal 2009. The Company does not anticipate making any material contributions to its pension and postretirement medical plans during the remainder of fiscal 2007.

## **7. *Earnings Per Share***

Diluted earnings per share amounts are based upon the weighted average number of common and common equivalent shares outstanding during the period and are calculated using the treasury stock method for equity-based

**THE WALT DISNEY COMPANY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

compensation awards and assuming conversion of the Company's convertible senior notes. For the quarters ended June 30, 2007 and July 1, 2006, options for 14 million and 67 million shares, respectively, were excluded from the diluted earnings per share calculation as they were anti-dilutive. A reconciliation of income from continuing operations and weighted average number of common and common equivalent shares outstanding for calculating diluted earnings per share from continuing operations is as follows:

|   | Quarter Ended    |                 | Nine Months Ended |                 |
|---|------------------|-----------------|-------------------|-----------------|
|   | June 30,<br>2007 | July 1,<br>2006 | June 30,<br>2007  | July 1,<br>2006 |
| Income from continuing operations                         | \$ 1,196         | \$ 1,095        | \$ 3,791          | \$ 2,532        |
| Interest expense on convertible senior notes (net of tax) | 5                | 5               | 16                | 16              |
|   | <b>\$ 1,201</b>  | <b>\$ 1,100</b> | <b>\$ 3,807</b>   | <b>\$ 2,548</b> |

Shares (in millions):

|  |       |       |       |       |
|--|-------|-------|-------|-------|
| Weighted average number of common shares outstanding (basic)         | 1,982 | 2,071 | 2,027 | 1,978 |
| Weighted average dilutive impact of equity-based compensation awards | 43    | 31    | 43    | 22    |
| Assumed conversion of convertible senior notes                       | 45    | 45    | 45    | 45    |

Weighted average number of common and common

|   |       |       |       |       |
|---|-------|-------|-------|-------|
| equivalent shares outstanding (diluted) | 2,070 | 2,147 | 2,115 | 2,045 |
|---|-------|-------|-------|-------|

## 8. Shareholders Equity

The Company declared a \$637 million dividend (\$0.31 per share) on November 28, 2006 related to fiscal 2006, which was paid on January 12, 2007 to shareholders of record on December 15, 2006. The Company paid a \$519 million dividend (\$0.27 per share) during the second quarter of fiscal 2006 related to fiscal 2005.

During the first nine months of fiscal 2007, the Company repurchased 151 million shares for \$5.2 billion, of which 55 million shares were purchased for \$1.9 billion in the third quarter. As of June 30, 2007 the Company had authorization in place to repurchase 374 million additional shares. The repurchase program does not have an expiration date.

The Company received proceeds of \$1.2 billion from the exercise of 52 million stock options during the first nine months of fiscal 2007.

The Company also has 1.0 billion shares of Internet Group Stock at \$0.01 par value authorized. No shares are issued or outstanding.

On June 12, 2007, the Company completed the spin-off of its wholly-owned subsidiary ABC Radio Holdings, Inc. The spin-off resulted in a \$132 million increase to retained earnings (See Note 3 for further discussion).



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**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(unaudited; tabular dollars in millions, except for per share data)

**9. Comprehensive Income**

Comprehensive income (loss), net of tax, is as follows:

|   | Quarter Ended    |                 | Nine Months Ended |                 |
|---|------------------|-----------------|-------------------|-----------------|
|   | June 30,<br>2007 | July 1,<br>2006 | June 30,<br>2007  | July 1,<br>2006 |
| Net income  | \$ 1,178         | \$ 1,125        | \$ 3,810          | \$ 2,592        |
| Market value adjustments for investments and hedges | (2)              | (52)            | (18)              | (15)            |
| Foreign currency translation and other              | 4                | 23              | 44                | (19)            |
| Comprehensive income                                | \$ 1,180         | \$ 1,096        | \$ 3,836          | \$ 2,558        |

Accumulated other comprehensive income (loss), net of tax, is as follows:

|   | June 30,<br>2007 | Sept. 30,<br>2006 |
|---|------------------|-------------------|
| Market value adjustments for investments and hedges | \$ 11            | \$ 29             |
| Foreign currency translation                        | 131              | 87                |
| Additional minimum pension liability adjustment     | (124)            | (124)             |
| Accumulated other comprehensive income (loss)       | \$ 18            | \$ (8)            |

**10. Equity-Based Compensation**

The impact of stock options and restricted stock units (RSUs) on pre-tax income from continuing operations is as follows:

|  | Quarter Ended    |                 | Nine Months Ended |                 |
|--|------------------|-----------------|-------------------|-----------------|
|  | June 30,<br>2007 | July 1,<br>2006 | June 30,<br>2007  | July 1,<br>2006 |
| Stock option compensation expense                  | \$ 42            | \$ 58           | \$ 151            | \$ 176          |
| RSU compensation expense                           | 40               | 38              | 109               | 101             |
|  | 82               | 96              | 260               | 277             |
| Equity-based compensation plan modification charge |                  |                 | 48                |                 |

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|  |       |       |        |        |
|--|-------|-------|--------|--------|
| Total equity-based compensation expense from continuing operations | \$ 82 | \$ 96 | \$ 308 | \$ 277 |
|--|-------|-------|--------|--------|

Unrecognized compensation cost related to unvested stock options and RSUs totaled approximately \$495 million and \$396 million, respectively, as of June 30, 2007.

On January 10, 2007, the Company made its regular annual stock compensation grant which consisted of 22 million stock options and 8 million RSUs, of which 1 million RSUs included market-based performance conditions.

The weighted average fair values of options at their grant date during the nine months ended June 30, 2007 and July 1, 2006 were \$9.26 and \$7.20, respectively.

In anticipation of the ABC Radio transaction, the Company needed to determine whether employee equity-based compensation awards would be adjusted for the dilutive impact of the transaction on the employee awards. Certain of

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(unaudited; tabular dollars in millions, except for per share data)

the Company's plans required such adjustments to be made on an equitable basis. All other plans permitted such adjustments to be made. In order to treat all employees consistently with respect to the ABC Radio transaction (and other similar future transactions), the Company amended the plans such that all plans require equitable adjustments for such transactions. In connection with these amendments, the Company was required to record a non-cash charge of \$48 million in the first quarter of fiscal 2007 representing the estimated fair value of this modification with respect to vested equity-based employee compensation awards. The estimated fair value of the modification with respect to unvested awards remaining at June 30, 2007 is \$16 million and will be expensed over the vesting period of these awards.

**11. Commitments and Contingencies**

The Company has exposure to various legal and other contingencies arising from the conduct of its businesses.

*Legal Matters*

*Milne and Disney Enterprises, Inc. v. Stephen Slesinger, Inc.* On November 5, 2002, Clare Milne, the granddaughter of A. A. Milne, author of the Winnie the Pooh books, and the Company's subsidiary Disney Enterprises, Inc. (DEI) filed a complaint against Stephen Slesinger, Inc. (SSI) in the United States District Court for the Central District of California. On November 4, 2002, Ms. Milne served notices to SSI and DEI terminating A. A. Milne's prior grant of rights to Winnie the Pooh, effective November 5, 2004, and granted all of those rights to DEI. In their lawsuit, Ms. Milne and DEI sought a declaratory judgment, under United States copyright law, that Ms. Milne's termination notices were valid; that SSI's rights to Winnie the Pooh in the United States terminated effective November 5, 2004; that upon termination of SSI's rights in the United States, the 1983 licensing agreement that is the subject of the *Stephen Slesinger, Inc. v. The Walt Disney Company* lawsuit terminated by operation of law; and that, as of November 5, 2004, SSI was entitled to no further royalties for uses of Winnie the Pooh. SSI filed (a) an answer denying the material allegations of the complaint and (b) counterclaims seeking a declaration that (i) Ms. Milne's grant of rights to DEI is void and unenforceable and (ii) DEI remains obligated to pay SSI royalties under the 1983 licensing agreement. The District Court ruled that Milne's termination notices were invalid. The Court of Appeals for the Ninth Circuit affirmed, and on June 26, 2006, the United States Supreme Court denied Milne's petition for a writ of certiorari. On June 23, 2003, SSI filed an amended answer and counterclaims and a third-party complaint against Harriet Hunt (heir to E. H. Shepard, illustrator of the original Winnie the Pooh stories), who had served a notice of termination and a grant of rights similar to Ms. Milne's, and asserted counterclaims against the Company allegedly arising from the Milne and Hunt terminations and the grant of rights to DEI for (a) unlawful and unfair business practices; and (b) breach of the 1983 licensing agreement.

On October 19, 2006, the parties stipulated to SSI's filing its Fourth Amended Answer and Counterclaims (Fourth Amended Answer) seeking (a) to invalidate the Hunt termination notice, (b) to terminate the Company's rights vis-à-vis SSI, and (c) damages in excess of two billion dollars, among other relief. That stipulation also provided that Hunt and the Company need not respond to the Fourth Amended Answer until the conclusion of two events: the state court appeal in *Stephen Slesinger, Inc. v. The Walt Disney Company*, and the trial in the District Court on the validity of the Hunt termination notice. SSI then sought to withdraw both the Fourth Amended Answer and its stipulation, but on November 3, 2006, the District Court denied that request. SSI's motion for summary judgment on the validity of Hunt's 2002 attempt to recapture E. H. Shepard's rights was granted on February 15, 2007, and thereafter, on March 27, 2007, the District Court dismissed as moot all claims against Hunt and three of SSI's counterclaims against the Company related to the Company's agreements with Milne and Hunt concerning the termination and disposition of their rights. In a related development, on January 23, 2007, the Company received notice of a petition by SSI in the United States Patent and Trademark Office seeking, among other things, cancellation of certain Pooh trademark registrations, relief that is effectively duplicative of that sought in the Fourth Amended Answer and, on that ground on February 27, 2007, the Patent and Trademark office granted the Company's request to suspend the proceeding.

*Stephen Slesinger, Inc. v. The Walt Disney Company.* In this lawsuit, filed on February 27, 1991 in the Los Angeles County Superior Court, the plaintiff claims that a Company subsidiary defrauded it and breached a 1983 licensing agreement with respect to certain Winnie the Pooh properties, by failing to account for and pay royalties on revenues



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earned from the sale of Winnie the Pooh movies on videocassette and from the exploitation of Winnie the Pooh merchandising rights. The plaintiff seeks damages for the licensee's alleged breaches as well as confirmation of the plaintiff's interpretation of the licensing agreement with respect to future activities. The plaintiff also seeks the right to terminate the agreement on the basis of the alleged breaches. If each of the plaintiff's claims were to be confirmed in a final judgment, damages as argued by the plaintiff could total as much as several hundred million dollars and adversely impact the value to the Company of any future exploitation of the licensed rights. On March 29, 2004, the Court granted the Company's motion for terminating sanctions against the plaintiff for a host of discovery abuses, including the withholding, alteration, and theft of documents and other information, and, on April 5, 2004, dismissed plaintiff's case with prejudice. Plaintiff's subsequent attempts to disqualify the judge who granted the terminating sanctions were denied in 2004, and its motion for a new trial was denied on January 26, 2005, allowing plaintiff to proceed with its noticed appeal from the April 5, 2004, order of dismissal. Oral argument of the appeal is scheduled for September 20, 2007.

Management believes that it is not currently possible to estimate the impact, if any, that the ultimate resolution of these matters will have on the Company's results of operations, financial position or cash flows.

The Company, together with, in some instances, certain of its directors and officers, is a defendant or co-defendant in various other legal actions involving copyright, breach of contract and various other claims incident to the conduct of its businesses. Management does not expect the Company to suffer any material liability by reason of such actions.

*Contractual Guarantees*

The Company has guaranteed certain special assessment and water/sewer revenue bonds issued by the Celebration Community Development District and the Enterprise Community Development District (collectively, the Districts). The bond proceeds were used by the Districts to finance the construction of infrastructure improvements and the water and sewer system in the mixed-use, residential community of Celebration, Florida. As of June 30, 2007, the remaining debt service obligation guaranteed by the Company was \$66 million, of which \$43 million was principal. The Company is responsible for satisfying any shortfalls in debt service payments, debt service and maintenance reserve funds, and for ensuring compliance with specified rate covenants. To the extent that the Company has to fund payments under its guarantees, the Districts have an obligation to reimburse the Company from future District revenues.

The Company has also guaranteed certain bond issuances by the Anaheim Public Authority that were used by the City of Anaheim to finance construction of infrastructure and a public parking facility adjacent to the Disneyland Resort. Revenues from sales, occupancy and property taxes from the Disneyland Resort and non-Disney hotels are used by the City of Anaheim to repay the bonds. In the event of a debt service shortfall, the Company is responsible for satisfying the shortfall. As of June 30, 2007, the remaining debt service obligation guaranteed by the Company was \$389 million, of which \$104 million was principal. To the extent that subsequent tax revenues exceed the debt service payments in subsequent periods, the Company would be reimbursed for any shortfalls it funded.

To date, tax revenues have exceeded the debt service payments for both the Celebration and Anaheim bonds.

ESPN STAR Sports, a joint-venture in which ESPN owns a 50% equity interest, has an agreement for global programming rights to International Cricket Council Events from 2007 through 2015. Under the terms of the agreement, ESPN and the other joint-venture partner have jointly guaranteed the programming rights obligation totaling \$1.0 billion over the remaining term of the agreement.

## **12. Income Taxes**

As a matter of course, the Company is regularly audited by federal, state and foreign tax authorities. From time to time, these audits result in proposed assessments. The Company believes that its tax positions comply with applicable tax law, and it has adequately provided for any probable and estimable exposures. Accordingly, the Company does not anticipate any material earnings impact from any such assessments.





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(unaudited; tabular dollars in millions, except for per share data)

**13. New Accounting Pronouncements**

*SFAS 159*

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of FASB Statement No. 115* (SFAS 159). SFAS 159 gives the Company the irrevocable option to carry most financial assets and liabilities at fair value, with changes in fair value recognized in earnings. SFAS 159 is effective for the Company's 2009 fiscal year, although early adoption is permitted. The Company is currently assessing the potential effect of SFAS 159 on its financial statements.

*SFAS 158*

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*, an amendment of FASB Statements No. 87, 88, 106, and 132(R) (SFAS 158). This statement requires recognition of the overfunded or underfunded status of defined benefit pension and other postretirement plans as an asset or liability in the statement of financial position and changes in that funded status to be recognized in comprehensive income in the year in which the changes occur. SFAS 158 also requires measurement of the funded status of a plan as of the date of the statement of financial position. The recognition provisions of SFAS 158 are effective for fiscal 2007, while the measurement date provisions are not effective until fiscal year 2009. If the Company had applied SFAS 158 at the end of fiscal 2006, using the Company's June 30, 2006 actuarial valuation, we would have recorded a pre-tax charge to accumulated other comprehensive income totaling \$509 million (\$320 million after tax) representing the difference between the funded status of the plans based on the projected benefit obligation and the amounts recorded on our balance sheet at September 30, 2006.

*SFAS 157*

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* (SFAS 157). SFAS 157 provides a common definition of fair value and establishes a framework to make the measurement of fair value in generally accepted accounting principles more consistent and comparable. SFAS 157 also requires expanded disclosures to provide information about the extent to which fair value is used to measure assets and liabilities, the methods and assumptions used to measure fair value, and the effect of fair value measures on earnings. SFAS 157 is effective for the Company's 2009 fiscal year, although early adoption is permitted. The Company is currently assessing the potential effect of SFAS 157 on its financial statements.

*SAB 108*

In September 2006, the U.S. Securities and Exchange Commission (SEC) staff issued Staff Accounting Bulletin No. 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements* (SAB 108). SAB 108 was issued in order to eliminate the diversity in practice surrounding how public companies quantify financial statement misstatements. SAB 108 requires that registrants quantify errors using both a balance sheet and income statement approach and evaluate whether either approach results in a misstated amount that, when all relevant quantitative and qualitative factors are considered, is material. SAB 108 must be implemented by the end of the Company's fiscal 2007. The Company believes the adoption of SAB 108 will not have a material impact on its financial statements.

*FIN 48*

In July 2006, the FASB issued FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (FIN 48). FIN 48 clarifies the accounting for income taxes by prescribing a minimum probability threshold that a tax position must meet before a financial statement benefit is recognized. The minimum threshold is defined in FIN 48 as a tax position that is more likely than not to be sustained upon examination by the applicable taxing authority, including resolution of any related appeals or litigation processes, based on the technical merits of the position. The tax benefit to be recognized is measured as the largest amount of benefit that is greater than fifty percent likely of being realized upon ultimate settlement. FIN 48 must be applied to all existing tax positions upon initial adoption. The cumulative effect of applying FIN 48 at adoption, if any, is to be reported as an adjustment to beginning retained earnings for the year of adoption. FIN 48 is effective for the Company's 2008 fiscal

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year. The Company currently estimates that adoption will result in a reduction of \$135 million to \$150 million to beginning retained earnings in fiscal year 2008.

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*EITF 06-3*

In June 2006, the FASB issued Emerging Issues Task Force Issue No. 06-3, *How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross versus Net Presentation)* (EITF 06-3). EITF 06-3 indicates that the presentation of taxes within the scope of this issue on either a gross or net basis is an accounting policy decision that should be disclosed. The Company's policy is to present the taxes collected from customers and remitted to governmental authorities on a net basis.

**14. Subsequent Event**

On August 1, 2007, the Company acquired all the outstanding shares of New Horizons Interactive, Ltd. (NHI), a Canadian company that operates clubpenguin.com, an online virtual world for children. The purchase price included upfront cash consideration of approximately \$350 million and additional consideration of up to \$350 million that may be paid if NHI achieves predefined earnings targets for calendar years 2008 and 2009.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Item 2: Management's Discussion and Analysis of Financial Condition and Results of Operations**

**ORGANIZATION OF INFORMATION**

Management's Discussion and Analysis provides a narrative of the Company's financial performance and condition that should be read in conjunction with the accompanying financial statements. It includes the following sections:

Overview

Seasonality

Business Segment Results

Quarter Results

Nine-Month Results

Other Financial Information

Financial Condition

Commitments and Contingencies

Other Matters

Market Risk

**OVERVIEW**

Our summary consolidated results are presented below:

|  | Quarter Ended    |                 |        | Nine Months Ended |                 |        |
|--|------------------|-----------------|--------|-------------------|-----------------|--------|
|  | June 30,<br>2007 | July 1,<br>2006 | Change | June 30,<br>2007  | July 1,<br>2006 | Change |
| (in millions, except per share data)   |                  |                 |        |                   |                 |        |
| Revenues   | \$ 9,045         | \$ 8,474        | 7 %    | \$ 26,580         | \$ 25,095       | 6 %    |
| Costs and expenses   | (7,022)          | (6,734)         | 4 %    | (21,370)          | (21,055)        | 1 %    |
| Gains on sales of equity investments and business                            |                  |                 |        | 1,052             | 70              | nm     |
| Restructuring and impairment (charges) and other credits, net                |                  | 18              | nm     |                   | 18              | nm     |
| Net interest expense   | (143)            | (133)           | 8 %    | (430)             | (441)           | (2) %  |
| Equity in the income of investees  | 147              | 136             | 8 %    | 389               | 355             | 10 %   |
| Income from continuing operations before income taxes and minority interests | 2,027            | 1,761           | 15 %   | 6,221             | 4,042           | 54 %   |
| Income taxes   | (762)            | (593)           | 28 %   | (2,353)           | (1,409)         | 67 %   |

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|   |                 |          |       |                 |          |        |
|---|-----------------|----------|-------|-----------------|----------|--------|
| Minority interests                                    | (69)            | (73)     | (5) % | (77)            | (101)    | (24) % |
| Income from continuing operations                     | <b>1,196</b>    | 1,095    | 9 %   | <b>3,791</b>    | 2,532    | 50 %   |
| Discontinued operations, net of tax                   | (18)            | 30       | nm    | <b>19</b>       | 60       | (68) % |
| Net income  | \$ <b>1,178</b> | \$ 1,125 | 5 %   | \$ <b>3,810</b> | \$ 2,592 | 47 %   |
| Diluted earnings per share from continuing operations | \$ <b>0.58</b>  | \$ 0.51  | 14 %  | \$ <b>1.80</b>  | \$ 1.25  | 44 %   |

*Quarter Results*

Revenues for the quarter increased 7%, or \$571 million, to \$9.0 billion, net income increased 5% to \$1.2 billion, and diluted earnings per share from continuing operations increased 14% to \$0.58.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

Earnings growth was primarily due to increased sales of ABC Studios productions and lower programming and production costs at our broadcasting businesses, higher affiliate and advertising revenues at our cable businesses, higher guest spending at Walt Disney World and Disneyland and higher theme park attendance at Walt Disney World and the success of *Pirates of the Caribbean: At World's End* at our theatrical distribution business. These increases were partially offset by lower DVD sales due to the success of *The Chronicles of Narnia: The Lion, The Witch and The Wardrobe* in the prior-year quarter.

*Nine-month Results*

Revenues for the nine-months increased 6%, or \$1.5 billion, to \$26.6 billion, net income increased 47% to \$3.8 billion, and diluted earnings per share from continuing operations increased 44% to \$1.80.

At the operating segments, earnings growth was primarily due to higher affiliate and advertising revenues at our cable businesses, increased sales of ABC Studios productions in international, domestic syndication, and DVD markets, fewer hours of sports programming at the ABC Television Network, higher DVD sales due to the success of Disney/Pixar's *Cars* and *Pirates of the Caribbean: Dead Man's Chest* and increased guest spending and theme park attendance at Walt Disney World and Disneyland Resort Paris.

Results for the current and prior-year nine months included the net favorable impact of the items summarized in the following tables (amounts in millions, except for per share data):

| Favorable/(unfavorable) impact                                   | Nine Months Ended June 30, 2007 |               |                |
|--|---------------------------------|---------------|----------------|
|  | Pre-Tax                         | Net<br>Income | Diluted<br>EPS |
| Gain on sale of equity investment in E! Entertainment Television | \$ 780                          | \$ 487        | \$ 0.23        |
| Gain on sale of equity investment in Us Weekly                   | 272                             | 170           | 0.08           |
| Equity-based compensation plan modification charge               | (48)                            | (30)          | (0.01)         |
| Total  | \$ 1,004                        | \$ 627        | \$ 0.30        |

|  | Nine Months Ended July 1, 2006 |               |                |
|--|--------------------------------|---------------|----------------|
|  | Pre-Tax                        | Net<br>Income | Diluted<br>EPS |
| Gains on sales of a cable television equity investment in Spain and the Discover Magazine business | \$ 70                          | \$ 44         | \$ 0.02        |
| Non-taxable gain on deemed termination of Pixar distribution agreement                             | 48                             | 48            | 0.02           |
| Impairment of Pixar related sequel projects  | (26)                           | (16)          | (0.01)         |
| Total <sup>(1)</sup>   | \$ 92                          | \$ 76         | \$ 0.04        |

<sup>(1)</sup> Total diluted earnings per share impact may not equal the sum of the column due to rounding.

**SEASONALITY**

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The Company's businesses are subject to the effects of seasonality. Consequently, the operating results for the quarter and nine months ended June 30, 2007 for each business segment, and for the Company as a whole, are not necessarily indicative of results to be expected for the full year.

Media Networks advertising revenues are typically somewhat higher during the fall and somewhat lower during the summer months. Affiliate revenues are typically collected ratably throughout the year. Recognition of certain affiliate revenues at ESPN is deferred until annual programming commitments are met. These commitments are typically satisfied during the second half of the Company's fiscal year which generally results in higher revenue recognition during that period.



**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

Parks and Resorts revenues fluctuate with changes in theme park attendance and resort occupancy resulting from the seasonal nature of vacation travel and leisure activities. Peak attendance and resort occupancy generally occur during the summer months when school vacations occur and during early-winter and spring-holiday periods.

Studio Entertainment revenues fluctuate due to the timing and performance of releases in the theatrical, home entertainment, and television markets. Release dates are determined by several factors, including competition and the timing of vacation and holiday periods.

Consumer Products revenues are influenced by seasonal consumer purchasing behavior and by the timing and performance of animated theatrical releases.

**BUSINESS SEGMENT RESULTS**

The Company evaluates the performance of its operating segments based on segment operating income, which is shown below along with segment revenues:

| (in millions)                    | Quarter Ended    |                 |        | Nine Months Ended |                 |        |
|----------------------------------|------------------|-----------------|--------|-------------------|-----------------|--------|
|                                  | June 30,<br>2007 | July 1,<br>2006 | Change | June 30,<br>2007  | July 1,<br>2006 | Change |
| <i>Revenues:</i>                 |                  |                 |        |                   |                 |        |
| Media Networks                   | \$ 3,817         | \$ 3,594        | 6 %    | \$ 11,026         | \$ 10,559       | 4 %    |
| Parks and Resorts                | 2,904            | 2,730           | 6 %    | 7,839             | 7,383           | 6 %    |
| Studio Entertainment             | 1,775            | 1,705           | 4 %    | 5,958             | 5,524           | 8 %    |
| Consumer Products                | 549              | 445             | 23 %   | 1,757             | 1,629           | 8 %    |
|                                  | \$ 9,045         | \$ 8,474        | 7 %    | \$ 26,580         | \$ 25,095       | 6 %    |
| <i>Segment operating income:</i> |                  |                 |        |                   |                 |        |
| Media Networks                   | \$ 1,358         | \$ 1,105        | 23 %   | \$ 3,220          | \$ 2,630        | 22 %   |
| Parks and Resorts                | 621              | 549             | 13 %   | 1,280             | 1,138           | 12 %   |
| Studio Entertainment             | 192              | 240             | (20) % | 1,031             | 515             | 100 %  |
| Consumer Products                | 118              | 105             | 12 %   | 478               | 479             |        |
|                                  | \$ 2,289         | \$ 1,999        | 15 %   | \$ 6,009          | \$ 4,762        | 26 %   |

The following table reconciles segment operating income to income before income taxes and minority interests:

| (in millions)                                      | Quarter Ended    |                 |        | Nine Months Ended |                 |        |
|--|------------------|-----------------|--------|-------------------|-----------------|--------|
|  | June 30,<br>2007 | July 1,<br>2006 | Change | June 30,<br>2007  | July 1,<br>2006 | Change |
| Segment operating income                           | \$ 2,289         | \$ 1,999        | 15 %   | \$ 6,009          | \$ 4,762        | 26 %   |
| Corporate and unallocated shared expenses          | (115)            | (120)           | (4) %  | (352)             | (359)           | (2) %  |
| Amortization of intangible assets                  | (4)              | (3)             | 33 %   | (10)              | (8)             | 25 %   |
| Equity-based compensation plan modification charge |                  |                 |        | (48)              |                 | nm     |

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|  |                 |          |      |                 |              |       |       |
|--|-----------------|----------|------|-----------------|--------------|-------|-------|
| Gains on sales of equity investments and business                            |                 |          |      |                 | <b>1,052</b> | 70    | nm    |
| Restructuring and impairment (charges) and other credits, net                |                 | 18       | nm   |                 |              | 18    | nm    |
| Net interest expense   | <b>(143)</b>    | (133)    | 8 %  |                 | <b>(430)</b> | (441) | (2) % |
| Income from continuing operations before income taxes and minority interests | \$ <b>2,027</b> | \$ 1,761 | 15 % | \$ <b>6,221</b> | \$ 4,042     | 54 %  |       |

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

Depreciation expense from continuing operations is as follows:

| (in millions)   | Quarter Ended    |                 |        | Nine Months Ended |                 |        |
|---|------------------|-----------------|--------|-------------------|-----------------|--------|
|   | June 30,<br>2007 | July 1,<br>2006 | Change | June 30,<br>2007  | July 1,<br>2006 | Change |
| Media Networks  |                  |                 |        |                   |                 |        |
| Cable Networks  | \$ 22            | \$ 23           | (4) %  | \$ 66             | \$ 64           | 3 %    |
| Broadcasting  | 26               | 22              | 18 %   | 70                | 67              | 4 %    |
| Total Media Networks                                  | 48               | 45              | 7 %    | 136               | 131             | 4 %    |
| Parks and Resorts                                     |                  |                 |        |                   |                 |        |
| Domestic  | 198              | 199             | (1) %  | 594               | 608             | (2) %  |
| International   | 79               | 71              | 11 %   | 226               | 207             | 9 %    |
| Total Parks and Resorts                               | 277              | 270             | 3 %    | 820               | 815             | 1 %    |
| Studio Entertainment                                  | 4                | 9               | (56) % | 20                | 20              |        |
| Consumer Products                                     | 4                | 5               | (20) % | 13                | 15              | (13) % |
| Corporate   | 34               | 28              | 21 %   | 100               | 93              | 8 %    |
| Total depreciation expense from continuing operations | \$ 367           | \$ 357          | 3 %    | \$ 1,089          | \$ 1,074        | 1 %    |

**Business Segment Results**    *Quarter Results*

**Media Networks**

The following table provides supplemental revenue and segment operating income detail for the Media Networks segment:

| (in millions)                    | Quarter Ended    |                 |        | Nine Months Ended |                 |        |
|----------------------------------|------------------|-----------------|--------|-------------------|-----------------|--------|
|                                  | June 30,<br>2007 | July 1,<br>2006 | Change | June 30,<br>2007  | July 1,<br>2006 | Change |
| <i>Revenues:</i>                 |                  |                 |        |                   |                 |        |
| Cable Networks                   | \$ 2,305         | \$ 2,206        | 4 %    | \$ 6,372          | \$ 5,914        | 8 %    |
| Broadcasting                     | 1,512            | 1,388           | 9 %    | 4,654             | 4,645           |        |
|                                  | \$ 3,817         | \$ 3,594        | 6 %    | \$ 11,026         | \$ 10,559       | 4 %    |
| <i>Segment operating income:</i> |                  |                 |        |                   |                 |        |
| Cable Networks                   | \$ 1,063         | \$ 975          | 9 %    | \$ 2,487          | \$ 2,165        | 15 %   |
| Broadcasting                     | 295              | 130             | >100 % | 733               | 465             | 58 %   |

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\$ 1,358 \$ 1,105 23 % \$ 3,220 \$ 2,630 22 %

*Revenues*

Media Networks revenues increased 6%, or \$223 million, to \$3.8 billion, consisting of a 4% increase, or \$99 million, at the Cable Networks and a 9% increase, or \$124 million, at Broadcasting.

Increased Cable Networks revenues were primarily due to growth of \$75 million from cable and satellite operators, \$15 million from advertising revenues and \$9 million from other revenues. Revenues from cable and satellite operators are generally derived from fees charged on a per subscriber basis, and the increase in the current quarter was due to contractual rate increases and subscriber growth primarily at ESPN and at the domestic Disney/ABC Cable Networks. These increases were partially offset by lower recognition of previously deferred revenues related to annual programming commitments at ESPN as discussed below. The remaining deferred revenues totaling \$359 million as of the end of the current quarter are expected to be recognized in the fourth quarter of the current year compared to \$171 million of deferred revenues which were recognized in the fourth quarter of the prior year. Increased advertising revenue was driven by increases at the domestic Disney/ABC Cable Networks.

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**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

Certain of the Company's contracts with cable and satellite operators include annual programming commitments. In these cases, revenue subject to the commitment is deferred until the annual commitments are satisfied which generally results in revenue shifting from the first half of the year to the second half. During the quarter, the Company recognized previously deferred revenues of \$49 million related to these commitments compared to \$106 million in the prior-year quarter. The decrease in the revenue recognized was driven by the timing of sports programming.

Increased Broadcasting revenues were primarily due to increased sales of ABC Studios productions and higher advertising revenues at the ABC Television Network. Increased sales of ABC Studios productions reflected strong international, domestic syndication and DVD sales, led by *Lost*, *Desperate Housewives* and *Scrubs*. The increase in advertising revenue at the ABC Television Network was due to higher advertising rates and higher sold inventory, partially offset by lower ratings.

*Costs and Expenses*

Costs and expenses, which consist primarily of programming rights costs, production cost amortization, distribution and marketing expenses, labor costs and general and administrative costs, were flat at \$2.6 billion consisting of a 3% decrease, or \$38 million, at Broadcasting and a 2% increase, or \$25 million, at the Cable Networks. The increase at Cable Networks reflected higher programming and other costs at ESPN and the international Disney Channels, partially offset by the benefit of the transition of ESPN's mobile phone operations to a licensing model. The decrease at Broadcasting was due to lower programming and production costs, including a decrease in the number of pilot productions, partially offset by increased costs associated with the Disney-branded mobile phone service.

*Sports Programming Costs*

The Company has various contractual commitments for the purchase of television rights for sports and other programming, including the NFL, NASCAR, Major League Baseball, National Basketball Association and various college football and basketball conferences and football bowl games. The costs of these contracts have increased significantly in recent years. We enter into these contractual commitments with the expectation that, over the life of the contracts, revenue from advertising on content across multiple media and affiliate fees will exceed the costs of the programming. While contract costs may initially exceed incremental revenues and negatively impact operating income, it is our expectation that the combined value to our networks from all of these contracts will result in long-term benefits. The actual impact of these contracts on the Company's results over the term of the contracts is dependent upon a number of factors, including the strength of advertising markets, effectiveness of marketing efforts and the size of viewer audiences.

*Segment Operating Income*

Segment operating income increased 23%, or \$253 million, to \$1.4 billion for the quarter due to an increase of \$88 million at the Cable Networks and \$165 million at Broadcasting. The increase at Cable Networks was primarily due to increases at ESPN and at the domestic Disney/ABC Cable Networks. The increase at Broadcasting was due to higher sales of ABC Studios productions, lower programming and production costs and higher advertising revenue at the ABC Television Network. Also included in segment operating income is income from equity investees of \$146 million for the quarter compared to \$128 million in the prior-year quarter.

*Radio Disposition*

On June 12, 2007, the Company completed the spin-off of its wholly-owned subsidiary, ABC Radio Holdings, Inc., which was then merged into a subsidiary of Citadel Broadcasting Corporation (Citadel). Prior to the spin-off, the Company consolidated its ABC Radio Business, consisting of 22 large-market radio stations and the ABC Radio Network businesses, under ABC Radio Holdings. The transaction did not include the Company's ESPN Radio or Radio Disney network and station businesses. The results of the ABC Radio business through June 12, 2007 have been reported as discontinued operations. The Company now includes the ESPN Radio and Radio Disney network and stations businesses with Cable Networks in the Media Networks segment. Prior to the transaction, the Company's radio businesses were included with Broadcasting in the Media Networks segment. Previously reported results have been reclassified to reflect this presentation.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

Summarized financial information for the discontinued operations is as follows (in millions, except per share data):

|  | Quarter Ended<br>June 30, |                 | Nine Months Ended |                 |
|--|---------------------------|-----------------|-------------------|-----------------|
|  | 2007                      | July 1,<br>2006 | June 30,<br>2007  | July 1,<br>2006 |
| Revenues   | \$ 109                    | \$ 146          | \$ 372            | \$ 406          |
| Income (loss) from discontinued operations before income taxes | (11)                      | 48              | 51                | 95              |
| Income (loss) from discontinued operations, net of tax         | (18)                      | 30              | 19                | 60              |
| Diluted EPS, discontinued operations                           | (0.01)                    | 0.01            | 0.01              | 0.03            |

**Parks and Resorts**

*Revenues*

Revenues at Parks and Resorts increased 6%, or \$174 million, to \$2.9 billion due to increases of \$105 million at our domestic resorts and \$69 million at our international resorts.

Domestic Parks and Resorts

At our domestic parks and resorts, revenue growth was primarily due to increased guest spending at Walt Disney World and Disneyland Resort and higher theme park attendance and vacation club ownership sales at Walt Disney World. Increased guest spending was primarily due to higher average daily room rates and higher merchandise sales at Walt Disney World, and higher average ticket prices at Disneyland Resort.

The following table presents attendance, per capita theme park guest spending and hotel statistics for our domestic properties:

|                                      | East Coast<br>Quarter Ended |                 | West Coast<br>Quarter Ended |                 | Total Domestic<br>Quarter Ended |                 |
|--------------------------------------|-----------------------------|-----------------|-----------------------------|-----------------|---------------------------------|-----------------|
|                                      | June 30,<br>2007            | July 1,<br>2006 | June 30,<br>2007            | July 1,<br>2006 | June 30,<br>2007                | July 1,<br>2006 |
| <b>Parks</b>                         |                             |                 |                             |                 |                                 |                 |
| <i>(Increase/decrease)</i>           |                             |                 |                             |                 |                                 |                 |
| Attendance                           | 4 %                         | 7 %             | 1 %                         | 1 %             | 3 %                             | 5 %             |
| Per Capita Guest Spending            | 2 %                         | 1 %             | 3 %                         | 9 %             | 2 %                             | 4 %             |
| <b>Hotels</b>                        |                             |                 |                             |                 |                                 |                 |
| Occupancy                            | 93 %                        | 92 %            | 96 %                        | 96 %            | 93 %                            | 93 %            |
| Available Room Nights (in thousands) | 2,154                       | 2,207           | 202                         | 202             | 2,356                           | 2,409           |
| Per Room Guest Spending              | \$ 235                      | \$ 225          | \$ 322                      | \$ 296          | \$ 243                          | \$ 231          |

Per room guest spending consists of the average daily hotel room rate as well as guest spending on food, beverages and merchandise at the hotels.

International Parks and Resorts

At our international parks and resorts, revenue growth was due to the favorable impact of foreign currency translation, as a result of the weakening of the U.S. dollar against the Euro, and higher guest spending and theme park attendance at Disneyland Resort Paris. Increased guest

spending at Disneyland Resort Paris was primarily due to higher average daily room rates.

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**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

*Costs and Expenses*

Costs and expenses, which consist principally of labor, costs of merchandise, food and beverages sold, depreciation, repairs and maintenance, entertainment, and marketing and sales expense, increased 5%, or \$102 million. The increase in costs and expenses was primarily due to increases at Disneyland Resort Paris, Walt Disney World, and Disneyland Resort. The increase at Disneyland Resort Paris was primarily due to the unfavorable impact of foreign currency translation, as a result of the weakening of the U.S. dollar against the Euro, volume related costs and labor cost inflation. The increase at Walt Disney World was primarily due to labor cost inflation and new guest offerings, partially offset by lower pension and postretirement medical expense and decreased marketing costs. The increase at Disneyland Resort was driven by labor cost inflation and new guest offerings, partially offset by lower pension and postretirement medical expense.

*Segment Operating Income*

Segment operating income increased 13%, or \$72 million, to \$621 million, reflecting increases at Walt Disney World and Disneyland Resort.

**Studio Entertainment**

*Revenues*

Revenues increased 4%, or \$70 million, to \$1.8 billion primarily due to increases of \$333 million in worldwide theatrical distribution and \$41 million in worldwide television distribution, partially offset by a decrease of \$320 million in worldwide home entertainment.

The increase in worldwide theatrical distribution revenue was driven by the strong performance of *Pirates of the Caribbean: At World's End* compared to *Cars* in the prior-year quarter. Higher worldwide television distribution revenues were primarily due to stronger performing titles available in the domestic pay television market in the current quarter.

The decrease in worldwide home entertainment revenues was primarily due to lower DVD unit sales in the current quarter reflecting the strong performance of *The Chronicles of Narnia: The Lion, The Witch and The Wardrobe* in the prior-year quarter.

*Cost and Expenses*

Costs and expenses, which consist primarily of production cost amortization, distribution and marketing expenses, product costs, and participation costs, increased 8%, or \$118 million, primarily due to an increase in worldwide theatrical distribution partially offset by a decrease in worldwide home entertainment.

The increase in worldwide theatrical distribution costs was primarily due to higher production cost amortization, distribution expenses, and participation costs. Higher amortization and participation costs were driven by *Pirates of the Caribbean: At World's End*. The increase in distribution costs included extensive marketing campaigns for *Pirates of the Caribbean: At World's End* and Disney/Pixar's *Ratatouille*, which was released domestically late in the current quarter. Lower costs and expenses in worldwide home entertainment were primarily due to decreases in participation costs, distribution and marketing expenses, and production cost amortization, all of which were due to the decline in unit sales in the current quarter.

*Segment Operating Income*

Segment operating income decreased 20% to \$192 million primarily due to a decrease in worldwide home entertainment partially offset by an increase in international theatrical distribution.



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**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

**Consumer Products**

*Revenues*

Revenues for the quarter increased 23%, or \$104 million, to \$549 million, primarily due to increases of \$68 million at Disney Interactive Studios and \$15 million at Merchandise Licensing. Growth at Disney Interactive Studios was due to increased unit volumes reflecting the success of the self-published video game based on *Pirates of the Caribbean: At World's End*. Growth at Merchandise Licensing was due to higher earned royalties across multiple product categories led by *Cars* merchandise. Revenues also included license royalties at the Disney Store North America chain, which commenced in the first quarter of fiscal 2007. These gains were partially offset by a higher revenue share with the Studio Entertainment segment.

Consumer Products segment revenues generated from recent Studio Entertainment properties are shared with the Studio segment. The increased revenues from Studio properties, primarily *Cars* and *Pirates of the Caribbean*, resulted in an increase in this allocation in the current quarter.

*Costs and Expenses*

Costs and expenses increased 24%, or \$83 million to \$431 million, primarily due to higher cost of sales, video game development costs and marketing costs at Disney Interactive Studios and higher operating costs at Merchandise Licensing.

*Operating Income*

Segment operating income increased 12%, or \$13 million, to \$118 million, driven by increased unit volumes at Disney Interactive Studios, higher earned revenues at Merchandise Licensing, and Disney Store North America license royalties, partially offset by a higher revenue share with the Studio Entertainment segment.

***Business Segment Results    Nine Month Results***

**Media Networks**

*Revenues*

Media Networks revenues increased 4%, or \$467 million, to \$11.0 billion, consisting of an 8% increase, or \$458 million, at the Cable Networks and a \$9 million increase at Broadcasting.

Increased Cable Networks revenues were primarily due to growth of \$231 million from cable and satellite operators, \$94 million from advertising revenues and \$133 million from other revenues. The increase in cable and satellite operator revenues was driven by contractual rate increases and subscriber growth at ESPN, the international Disney Channels and the domestic Disney/ABC Cable Networks. These increases were partially offset by higher net revenue deferrals at ESPN due to annual programming commitments. For the nine months ended June 30, 2007, the Company deferred revenues of \$359 million related to these commitments compared to \$158 million in the prior-year period. The deferred revenues are expected to be recognized in the fourth quarter. Increased advertising revenue was driven by an increase at ESPN primarily due to higher sales of Monday Night Football (which moved to ESPN from the ABC Television Network) compared to Sunday Night Football in the prior year. Advertising revenue also increased at the domestic Disney/ABC Cable Networks and the international Disney Channels. Higher other revenues were driven by DVD sales, primarily *High School Musical*, and the settlement of a claim in the bankruptcy of a distributor.

Broadcasting revenues were essentially flat as higher sales of ABC Studios productions and increased political advertising revenue at the owned television stations were largely offset by a decrease in advertising revenue at the ABC Television Network. Increased sales of ABC Studios productions reflected higher international, domestic syndication and DVD sales of the hit dramas *Desperate Housewives*, *Lost*, and *Grey's Anatomy*. The decrease in advertising revenue at the ABC Television Network was primarily due to fewer hours of sports programming primarily due to the absence of Monday Night Football, the Super Bowl and three College Bowl games, partially offset by an increase in primetime. In primetime, higher advertising rates and sold inventory were partially offset by lower ratings.



**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

*Costs and Expenses*

Costs and expenses decreased 1%, or \$71 million, to \$8.2 billion consisting of a 6% decrease, or \$250 million, at Broadcasting partially offset by a 4% increase, or \$179 million, at the Cable Networks. The increase at Cable Networks was primarily due to increased costs at ESPN driven by higher programming costs for Monday Night Football compared to Sunday Night Football in the prior year and higher programming and other costs at the domestic Disney/ABC Cable Networks and at the international Disney Channels. These increases were partially offset by the benefit from the transition of ESPN's mobile phone operations to a licensing model. The decrease at Broadcasting was due to lower sports programming costs, partially offset by increases in other programming and production costs (including the cost to replace sports programming) and higher costs for the Disney mobile phone service.

*Segment Operating Income*

Segment operating income increased 22%, or \$590 million, to \$3.2 billion for the nine months due to increases of \$322 million at the Cable Networks and \$268 million at Broadcasting. The increase at the Cable Networks was due primarily to growth at ESPN, the domestic Disney/ABC Cable Networks and at the international Disney Channels. The increase at Broadcasting was due to higher sales of ABC Studios productions, fewer hours of sports programming at the ABC Television Network, and higher revenues at the owned television stations, partially offset by higher costs associated with the Disney mobile phone service. Also included in segment operating income is income from equity investees of \$387 million for the nine months compared to \$335 million in the prior-year.

**Parks and Resorts**

*Revenues*

Revenues at Parks and Resorts increased 6%, or \$456 million, to \$7.8 billion due to increases of \$305 million at our domestic resorts and \$151 million at our international resorts.

Domestic Parks and Resorts

At our domestic parks and resorts, revenue growth was due to increased guest spending, theme park attendance, and vacation club ownership sales at Walt Disney World. Increased guest spending was due to higher ticket prices, increased food, beverage and merchandise spending and higher average room rates.

The following table presents attendance, per capita theme park guest spending and hotel statistics for our domestic properties:

|                                      | East Coast        |         | West Coast        |         | Total Domestic    |         |
|--------------------------------------|-------------------|---------|-------------------|---------|-------------------|---------|
|                                      | Nine Months Ended |         | Nine Months Ended |         | Nine Months Ended |         |
|                                      | June 30,          | July 1, | June 30,          | July 1, | June 30,          | July 1, |
|                                      | 2007              | 2006    | 2007              | 2006    | 2007              | 2006    |
| <b>Parks</b>                         |                   |         |                   |         |                   |         |
| Increase/(decrease)                  |                   |         |                   |         |                   |         |
| Attendance                           | 5 %               | 5 %     | (1) %             | 11 %    | 3 %               | 7 %     |
| Per Capita Guest Spending            | 4 %               | 0 %     | 2 %               | 11 %    | 3 %               | 3 %     |
| <b>Hotels</b>                        |                   |         |                   |         |                   |         |
| Occupancy                            | 89 %              | 87 %    | 92 %              | 94 %    | 89 %              | 87 %    |
| Available Room Nights (in thousands) | 6,454             | 6,622   | 607               | 607     | 7,061             | 7,229   |
| Per Room Guest Spending              | \$ 226            | \$ 218  | \$ 301            | \$ 280  | \$ 232            | \$ 223  |

Per room guest spending consists of the average daily hotel room rate as well as guest spending on food, beverages and merchandise at the hotels.



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**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

**International Parks and Resorts**

At our international parks and resorts, revenue growth was due to the favorable impact of foreign currency translation, as a result of the weakening of the U.S. dollar against the Euro, and higher theme park attendance, guest spending, and hotel occupancy at Disneyland Resort Paris. These revenue increases were partially offset by lower theme park attendance and guest spending at Hong Kong Disneyland Resort.

*Costs and Expenses*

Costs and expenses increased 5%, or \$314 million. The increase in costs and expenses was due to increases at Disneyland Resort Paris and Walt Disney World. The increase at Disneyland Resort Paris was primarily due to the unfavorable impact of foreign currency translation, as a result of the weakening of the U.S. dollar against the Euro, volume-related costs and labor cost inflation. The increase at Walt Disney World was primarily due to labor cost inflation, new guest offerings, and volume-related costs, partially offset by lower pension and postretirement medical expense.

*Segment Operating Income*

Segment operating income increased 12%, or \$142 million, to \$1.3 billion, primarily due to increases at Walt Disney World and Disneyland Resort Paris, partially offset by a decline at Hong Kong Disneyland Resort.

**Studio Entertainment**

*Revenues*

Revenues increased 8%, or \$434 million, to \$6.0 billion primarily due to an increase of \$343 million in worldwide home entertainment driven by increased DVD unit sales resulting from the strong performance of *Pirates of the Caribbean: Dead Man's Chest* and Disney/Pixar's *Cars* in the current period compared to *The Chronicles of Narnia: The Lion, The Witch and The Wardrobe* in the prior-year period.

*Cost and Expenses*

Costs and expenses decreased 2%, or \$82 million primarily due to a decrease in worldwide theatrical distribution driven by lower film cost write-downs and distribution costs. Lower distribution costs were driven by a decrease in international distribution costs as the prior-year period included more titles in release.

*Segment Operating Income*

Segment operating income increased \$516 million to \$1.0 billion primarily due to increases in worldwide home entertainment and worldwide theatrical distribution.

**Consumer Products**

*Revenues*

Revenues increased 8%, or \$128 million, to \$1.8 billion, primarily due to increases of \$66 million at Merchandise Licensing and \$58 million at Disney Interactive Studios. Growth at Merchandise Licensing was due to higher earned royalties across multiple product categories led by the strong performance of *Cars* merchandise. Growth at Disney Interactive Studios was due to the performance of current period titles, which included *Pirates of the Caribbean: At World's End* and *Spectrobes*, compared to prior period titles, which included *The Chronicles of Narnia* and *Chicken Little*. These gains were partially offset by a higher revenue share with the Studio Entertainment segment due to increased revenues from Studio properties, primarily *Cars*, and lower contractual minimum guarantee revenues.

*Costs and Expenses*

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Costs and expenses increased 10%, or \$111 million, primarily due to an increase at Disney Interactive Studios due to higher cost of sales, video game development costs and marketing costs.

### *Operating Income*

Segment operating income was essentially flat as higher operating income at Merchandise Licensing was offset by lower results at Disney Interactive Studios due to the increased investment in video game development.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

**OTHER FINANCIAL INFORMATION****Net Interest Expense**

Net interest expense is as follows:

| (in millions)                  | Quarter Ended    |                 |        | Nine Months Ended |                 |        |
|--------------------------------|------------------|-----------------|--------|-------------------|-----------------|--------|
|                                | June 30,<br>2007 | July 1,<br>2006 | Change | June 30,<br>2007  | July 1,<br>2006 | Change |
| Interest expense               | \$ (183)         | \$ (158)        | 16 %   | \$ (538)          | \$ (526)        | 2 %    |
| Interest and investment income | 40               | 25              | 60 %   | 108               | 85              | 27 %   |
| Net interest expense           | \$ (143)         | \$ (133)        | 8 %    | \$ (430)          | \$ (441)        | (2) %  |

Interest expense increased 16% for the quarter driven by higher effective interest rates. For the nine months, interest expense increased 2% driven by higher effective interest rates and the write-off of remaining debt issuance costs for quarterly interest bonds, which were redeemed during the first quarter of fiscal 2007, partially offset by lower average debt balances.

Interest and investment income increased for the quarter due to favorable market value adjustments on investments in the current period and higher average cash balances. For the nine months, interest and investment income increased due to higher average cash balances and favorable market value adjustments on investments, partially offset by a \$12 million recovery in the second quarter of fiscal 2006 in connection with the Company's leveraged lease investment with United Airlines which had been written off previously.

**Income Taxes**

The effective income tax rate is as follows:

|                           | Quarter Ended    |                 |         | Nine Months Ended |                 |         |
|---------------------------|------------------|-----------------|---------|-------------------|-----------------|---------|
|                           | June 30,<br>2007 | July 1,<br>2006 | Change  | June 30,<br>2007  | July 1,<br>2006 | Change  |
| Effective Income Tax Rate | 37.6 %           | 33.7 %          | 3.9 ppt | 37.8 %            | 34.9 %          | 2.9 ppt |

The effective income tax rate increased for the quarter and nine months primarily due to a reduction in the tax benefits realized from an exclusion of certain foreign source income and a benefit in the prior-year quarter from a non-taxable gain recorded in connection with the Pixar acquisition. For the nine months, the effective income tax rate also increased due to an adjustment to previously recognized tax benefits with respect to Hong Kong Disneyland, which was recorded in the second quarter of fiscal 2007.

The exclusion of certain foreign source income was repealed on a phase-out basis as part of the *American Jobs Creation Act of 2004*. No exclusion is available for transactions originating after the first quarter of fiscal 2007.

**Minority Interests**

Minority interest expense is as follows:

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| (in millions)             | Quarter Ended    |                 |        | Nine Months Ended |                 |        |
|---------------------------|------------------|-----------------|--------|-------------------|-----------------|--------|
|                           | June 30,<br>2007 | July 1,<br>2006 | Change | June 30,<br>2007  | July 1,<br>2006 | Change |
| Minority interest expense | \$ (69)          | \$ (73)         | (5) %  | \$ (77)           | \$ (101)        | (24) % |



**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

Minority interest expense decreased for the nine months due to the impact of increased losses at Hong Kong Disneyland, partially offset by the impacts of increased profits at ESPN and decreased losses at Disneyland Resort Paris. The minority interest impact is determined on income after royalties, financing costs and income taxes.

**FINANCIAL CONDITION**

The change in cash and cash equivalents is as follows:

| (in millions)                                    | Nine Months Ended |                 | Change        |
|--|-------------------|-----------------|---------------|
|  | June 30,<br>2007  | July 1,<br>2006 |               |
| Cash provided by continuing operating activities | \$ 3,825          | \$ 3,575        | \$ 250        |
| Cash provided by continuing investing activities | 405               | 359             | 46            |
| Cash used by continuing financing activities     | (3,281)           | (3,793)         | 512           |
| Cash flows from discontinued operations          | 104               | 89              | 15            |
| <b>Increase in cash and cash equivalents</b>     | <b>\$ 1,053</b>   | <b>\$ 230</b>   | <b>\$ 823</b> |

**Operating Activities**

Cash provided by continuing operating activities increased by \$250 million to \$3.8 billion primarily due to higher operating performance at Studio Entertainment, Parks and Resorts and Media Networks and lower NFL payments, partially offset by higher income tax payments.

*Film and Television Costs*

The Company's Studio Entertainment and Media Networks segments incur costs to acquire and produce television and feature film programming. Film and television production costs include all internally produced content such as live action and animated feature films, animated direct-to-video programming, television series, television specials, theatrical stage plays or other similar product. Programming costs include film or television product licensed for a specific period from third parties for airing on the Company's broadcast, cable networks and television stations. Programming assets are generally recorded when the programming becomes available to us with a corresponding increase in programming liabilities. Accordingly, we analyze our programming assets net of the related liability.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

The Company's film and television production and programming activity for the nine months ended June 30, 2007 and July 1, 2006 are as follows:

| (in millions)  | Nine Months Ended |                 |
|--|-------------------|-----------------|
|  | June 30,<br>2007  | July 1,<br>2006 |
| <b>Beginning balances:</b>                                     |                   |                 |
| Production and programming assets                              | \$ 5,650          | \$ 5,937        |
| Programming liabilities  | (1,118)           | (1,083)         |
|  | <b>4,532</b>      | <b>4,854</b>    |
| <b>Spending:</b>   |                   |                 |
| Film and television production                                 | 2,134             | 2,185           |
| Broadcast programming  | 2,967             | 3,070           |
|  | <b>5,101</b>      | <b>5,255</b>    |
| <b>Amortization:</b>   |                   |                 |
| Film and television production                                 | (2,522)           | (2,619)         |
| Broadcast programming  | (2,770)           | (3,080)         |
|  | <b>(5,292)</b>    | <b>(5,699)</b>  |
| Change in film and television production and programming costs | (191)             | (444)           |
| Pixar film cost acquired                                       |                   | 500             |
| Other non-cash activity  | 62                | 41              |
| <b>Ending balances:</b>  |                   |                 |
| Production and programming assets                              | 5,479             | 5,953           |
| Programming liabilities  | (1,076)           | (1,002)         |
|  | <b>\$ 4,403</b>   | <b>\$ 4,951</b> |

**Investing Activities**

Cash provided by continuing investing activities during the nine months ended June 30, 2007 of \$405 million was due to proceeds from the sales of our interests in E! Entertainment Television and Us Weekly, totaling \$1.5 billion, and from sales of fixed assets, partially offset by investments in parks, resorts and other property and acquisitions. During the nine months ended June 30, 2007, the Company invested \$986 million in parks, resorts and other properties as follows:

| (in millions) | Nine Months Ended |                 |
|---------------|-------------------|-----------------|
|               | June 30,<br>2007  | July 1,<br>2006 |

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|                         |        |        |
|-------------------------|--------|--------|
| Media Networks          | \$ 123 | \$ 117 |
| Parks and Resorts       |        |        |
| Domestic                | 536    | 385    |
| International           | 193    | 182    |
| Total Parks and Resorts | 729    | 567    |
| Studio Entertainment    | 49     | 24     |
| Consumer Products       | 17     | 8      |
| Corporate               | 68     | 51     |
|                         | \$ 986 | \$ 767 |

Capital expenditures for the Parks and Resorts segment are principally for new rides and attractions and recurring capital improvements. The increase in capital expenditures at the domestic parks and resorts was primarily due to a deposit on two new cruise ships and new rides and attractions at Disneyland Resort including the *Finding Nemo Submarine Voyage*.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

**Financing Activities**

Cash used in continuing financing activities during the nine months ended June 30, 2007 of \$3.3 billion primarily reflected share repurchases and dividends, partially offset by proceeds from borrowings and the exercise of stock options.

During the nine months ended June 30, 2007, the Company's borrowing activity was as follows:

|                                       | September 30,    |                 |                   | June 30,          |                  |
|---------------------------------------|------------------|-----------------|-------------------|-------------------|------------------|
|                                       | 2006             | Additions       | Payments          | Other<br>Activity | 2007             |
| Commercial paper borrowings           | \$ 839           | \$ 1,680        | \$                | \$                | \$ 2,519         |
| U.S. medium-term notes                | 6,499            |                 | (1,250)           |                   | 5,249            |
| Convertible senior notes              | 1,323            |                 |                   |                   | 1,323            |
| Other U.S. dollar denominated debt    | 305              |                 | (305)             |                   |                  |
| Privately placed debt                 | 54               |                 | (54)              |                   |                  |
| European medium-term notes            | 191              | 75              | (103)             |                   | 163              |
| Preferred stock                       | 353              |                 |                   | (8)               | 345              |
| Capital Cities/ABC debt               | 183              |                 |                   | (2)               | 181              |
| Film financing                        | 276              | 205             | (185)             |                   | 296              |
| Other <sup>(1)</sup>                  | 260              | 1,352           | (19)              | (1,420)           | 173              |
| Euro Disney borrowings <sup>(2)</sup> | 2,172            |                 |                   | 173               | 2,345            |
| Hong Kong Disneyland borrowings       | 1,070            |                 |                   | 11                | 1,081            |
| <b>Total</b>                          | <b>\$ 13,525</b> | <b>\$ 3,312</b> | <b>\$ (1,916)</b> | <b>\$ (1,246)</b> | <b>\$ 13,675</b> |

(1) Additions include \$1.35 billion of pre-spin-off borrowings of ABC Radio Holdings, Inc. reported in financing activities of continuing operations. Other activity includes the transfer of this debt in connection with the spin-off of ABC Radio Holdings, Inc.

(2) Other activity includes a \$125 million increase from foreign currency translation as a result of the weakening of the U.S. dollar against the Euro.

The Company's bank facilities as of June 30, 2007 were as follows:

| (in millions)                 | Committed<br>Capacity | Capacity<br>Used | Unused<br>Capacity |
|-------------------------------|-----------------------|------------------|--------------------|
| Bank facilities expiring 2010 | \$ 2,250              | \$               | \$ 2,250           |
| Bank facilities expiring 2011 | 2,250                 | 212              | 2,038              |
| <b>Total</b>                  | <b>\$ 4,500</b>       | <b>\$ 212</b>    | <b>\$ 4,288</b>    |

These bank facilities allow for borrowings at LIBOR-based rates plus a spread which ranges from 0.175% to 0.75% depending on the amount borrowed and the Company's public debt rating. As of June 30, 2007, the Company had not borrowed under these bank facilities although \$212 million of letters of credit had been issued under the facility expiring in 2011.

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The Company may use commercial paper borrowings up to the amount of its unused bank facilities, in conjunction with term debt issuance and operating cash flow, to retire or refinance other borrowings before or as they come due.

The Company declared a \$637 million dividend (\$0.31 per share) on November 28, 2006 related to fiscal 2006, which was paid on January 12, 2007 to shareholders of record on December 15, 2006. The Company paid a \$519 million dividend (\$0.27 per share) during the second quarter of fiscal 2006 related to fiscal 2005.

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**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

During the nine months ended June 30, 2007, the Company repurchased 151 million shares of Disney common stock for \$5.2 billion. As of June 30, 2007 the Company had authorization in place to repurchase 374 million additional shares. The repurchase program does not have an expiration date.

We believe that the Company's financial condition is strong and that its cash balances, other liquid assets, operating cash flows, access to debt and equity capital markets and borrowing capacity, taken together, provide adequate resources to fund ongoing operating requirements and future capital expenditures related to the expansion of existing businesses and development of new projects. However, the Company's operating cash flow and access to the capital markets can be impacted by macroeconomic factors outside of its control. In addition to macroeconomic factors, the Company's borrowing costs can be impacted by short and long-term debt ratings assigned by independent rating agencies, which are based, in significant part, on the Company's performance as measured by certain credit metrics such as interest coverage and leverage ratios. As of June 30, 2007, Moody's Investors Service's long and short-term debt ratings for the Company were A2 and P-1, respectively, with stable outlook; and Standard & Poor's long and short-term debt ratings for the Company were A- and A-2, respectively, and were placed on CreditWatch positive on May 21, 2007. The Company's bank facilities contain only one financial covenant, relating to interest coverage, which the Company met on June 30, 2007, by a significant margin. The Company's bank facilities also specifically exclude certain entities, such as Euro Disney and Hong Kong Disneyland, from any representations, covenants or events of default.

Hong Kong Disneyland is subject to semi-annual financial performance covenants under its commercial term loan and revolving credit facility agreement. The commercial term loan had a balance of approximately \$293 million on June 30, 2007. The revolving credit facility has not been drawn on to date. In July 2006, lenders under the commercial term loan and revolving credit facility agreement provided a waiver to these covenants for the September 30, 2006 and March 31, 2007 measurement dates. The revolving credit facility is not available for the period the waiver is in effect. The covenants will be in effect for the September 30, 2007 measurement date.

In anticipation of the prospect that the covenants will not be met at that date, and that Hong Kong Disneyland may require alternative sources of financing to meet its operating and development needs, Hong Kong Disneyland is currently engaged in discussions with the Company and Hong Kong Disneyland's majority shareholder (the Government of the Hong Kong Special Administrative Region) regarding financing arrangements that will assist in meeting these needs. The Company expects that such financing likely would include additional investment by the Company. Although these discussions may not be completed prior to the time that compliance with the covenants is determined, management believes that Hong Kong Disneyland will be successful in refinancing the commercial term loan or taking other actions that will facilitate completion of the discussions and will be successful in developing long-term financial arrangements necessary to meet its financial and development needs.

Euro Disney has covenants under its debt agreements that limit its investment and financing activities. Since fiscal year 2006, Euro Disney has also been required to meet financial performance covenants that necessitate improvements to its operating margin.

If compliance with financial performance covenants cannot be achieved through increased revenues, Euro Disney would have to appropriately reduce operating costs, curtail a portion of planned capital expenditures (outside those contained in its multi-year investment program) and/or seek assistance from Disney or other parties as permitted under the loan agreements. Although no assurances can be given, Euro Disney currently believes that it will meet its financial performance covenants in fiscal year 2007 through increased revenues and continuing cost containment, without the need for any of the additional measures referred to above.

**COMMITMENTS AND CONTINGENCIES**

*Legal and Tax Matters*

As disclosed in Notes 11 and 12 to the Condensed Consolidated Financial Statements the Company has exposure for certain legal and tax matters.

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**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

*Contractual Commitments and Guarantees*

See Note 11 to the Condensed Consolidated Financial Statements for information regarding the Company's contractual commitments and guarantees.

**OTHER MATTERS**

**Accounting Policies and Estimates**

We believe that the application of the following accounting policies, which are important to our financial position and results of operations, requires significant judgments and estimates on the part of management. For a summary of our significant accounting policies, see Note 2 to the Consolidated Financial Statements in the 2006 Annual Report on Form 10-K.

*Film and Television Revenues and Costs*

We expense the cost of film and television productions over the applicable product life cycle based upon the ratio of the current period's gross revenues to the estimated remaining total gross revenues (Ultimate Revenues) for each production. If our estimate of Ultimate Revenues decreases, amortization of film and television costs may be accelerated. Conversely, if estimates of Ultimate Revenues increase, film and television cost amortization may be slowed. For film productions, Ultimate Revenues include revenues from all sources that will be earned within ten years of the date of the initial theatrical release. For television series, we include revenues that will be earned within ten years of the delivery of the first episode, or if still in production, five years from the date of delivery of the most recent episode, if later.

With respect to films intended for theatrical release, the most sensitive factor affecting our estimate of Ultimate Revenues (and therefore affecting film cost amortization and/or impairment) is domestic theatrical performance. Revenues derived from other markets subsequent to the domestic theatrical release (e.g. the home video or international theatrical markets) have historically been highly correlated with domestic theatrical performance. Domestic theatrical performance varies primarily based upon the public interest and demand for a particular film, the quality of competing films at the time of release, as well as the level of marketing effort. Upon a film's release and determination of domestic theatrical performance, the Company's estimates of revenues from succeeding windows and markets are revised based on historical relationships. The most sensitive factor affecting our estimate of Ultimate Revenues for released films is the extent of home entertainment sales achieved. Home entertainment sales vary based on the volume and quality of competing home video products as well as the manner in which retailers market and price our products.

With respect to television series or other television productions intended for broadcast, the most sensitive factor affecting estimates of Ultimate Revenues is the program's rating. Program ratings, which are an indication of market acceptance, directly affect the Company's ability to generate advertising revenues during the airing of the program. In addition, television series with greater market acceptance are more likely to generate incremental revenues through the eventual sale of the program rights in syndication. Alternatively, poor ratings may result in a television series cancellation, which would require the immediate write-off of any unamortized production costs.

We expense the cost of television broadcast rights for acquired movies, series and other programs based on the number of times the program is expected to be aired. Amortization of these television programming assets is accelerated if we reduce the estimated future airings and slowed if we increase the estimated future airings. The number of future airings of a particular program is impacted primarily by the program's ratings in previous airings, expected advertising rates and availability and quality of alternative programming. Accordingly, planned usage is reviewed periodically and revised if necessary. Rights costs for multi-year sports programming arrangements are amortized based upon the ratio of the current period's gross revenues to Ultimate Revenues (the Projected Revenue Method) or on a straight line basis, as appropriate. Gross revenues include both advertising revenues and an allocation of affiliate fees. If the annual contractual payments related to each season over the term of a multi-year sports programming arrangement approximate each season's rights cost based on the Projected Revenue Method, we expense the related annual payments during the applicable season. If Ultimate Revenues change significantly from projections, rights costs amortization may be accelerated or slowed.





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**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

Costs of film and television productions and programming rights for our broadcast businesses and cable networks are subject to valuation adjustments pursuant to applicable accounting rules. The net realizable value of the television broadcast program licenses and rights are reviewed using a daypart methodology. A daypart is defined as an aggregation of programs broadcast during a particular time of day or programs of a similar type. The Company's dayparts are: early morning, daytime, late night, primetime, news, children, and sports (includes network and cable). The net realizable values of other cable programming assets are reviewed on an aggregated basis for each cable channel. Estimated values are based upon assumptions about future demand and market conditions. If actual demand or market conditions are less favorable than our projections, film, television and programming cost write-downs may be required.

*Revenue Recognition*

The Company has revenue recognition policies for its various operating segments that are appropriate to the circumstances of each business. See Note 2 to the Consolidated Financial Statements in the 2006 Annual Report on Form 10-K for a summary of these revenue recognition policies.

We record reductions to home entertainment and software product revenues for estimated future returns of merchandise and for customer programs and sales incentives. These estimates are based upon historical return experience, current economic trends and projections of customer demand for and acceptance of our products. If we underestimate the level of returns and concessions in a particular period, we may record less revenue in later periods when returns exceed the estimated amount. Conversely, if we overestimate the level of returns and concessions for a period, we may have additional revenue in later periods when returns and concessions are less than estimated.

Revenues from advance theme park ticket sales are recognized when the tickets are used. For non-expiring, multi-day tickets, we recognize revenue over a three-year time period based on estimated usage patterns, which are derived from historical usage patterns. A change in these estimated usage patterns could have an impact on the timing of revenue recognition.

*Pension and Postretirement Benefit Plan Actuarial Assumptions*

The Company's pension and postretirement medical benefit obligations and related costs are calculated using actuarial concepts, within the framework of SFAS No. 87 *Employer's Accounting for Pensions* and SFAS No. 106, *Employer's Accounting for Postretirement Benefits Other than Pensions*, respectively. Two critical assumptions, the discount rate and the expected return on plan assets, are important elements of expense and/or liability measurement. We evaluate these critical assumptions annually. Refer to the 2006 Annual Report on Form 10-K for estimated impacts of changes in these assumptions. Other assumptions include the healthcare cost trend rate and employee demographic factors such as retirement patterns, mortality, turnover and rate of compensation increase.

The discount rate enables us to state expected future cash payments for benefits as a present value on the measurement date. The guideline for setting this rate is a high-quality long-term corporate bond rate. A lower discount rate increases the present value of benefit obligations and increases pension expense. The assumed discount rate for pension plans reflects the market rates for high-quality corporate bonds currently available. The Company's discount rate was determined by considering the average of pension yield curves constructed of a large population of high quality corporate bonds. The resulting discount rate reflects the matching of plan liability cash flows to the yield curves.

To determine the expected long-term rate of return on the plan assets, we consider the current and expected asset allocation, as well as historical and expected returns on each plan asset class. A lower expected rate of return on pension plan assets will increase pension expense.

In September 2006, the FASB issued SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*, an amendment of FASB Statements No. 87, 88, 106, and 132(R) (SFAS 158). See Note 13 to the Condensed Consolidated Financial Statements for further discussion.

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**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

*Goodwill, Intangible Assets, Long-lived Assets and Investments*

SFAS No. 142, *Goodwill and Other Intangible Assets* (SFAS 142) requires that goodwill and other indefinite-lived intangible assets be tested for impairment on an annual basis. In assessing the recoverability of goodwill and other indefinite-lived intangible assets, market values and projections regarding estimated future cash flows and other factors are used to determine the fair value of the respective assets. If these estimates or related projections change in the future, we may be required to record impairment charges for these assets.

As required by SFAS 142, goodwill is allocated to various reporting units, which are generally one reporting level below the operating segment. SFAS 142 requires the Company to compare the fair value of each reporting unit to its carrying amount on an annual basis to determine if there is potential goodwill impairment. If the fair value of a reporting unit is less than its carrying value, an impairment loss is recorded to the extent that the fair value of the goodwill within the reporting unit is less than the carrying value of its goodwill.

To determine the fair value of our reporting units, we generally use a present value technique (discounted cash flow) corroborated by market multiples when available and as appropriate. The factor most sensitive to change with respect to our discounted cash flow analyses is the estimated future cash flows of each reporting unit which is, in turn, sensitive to our estimates of future revenue growth and margins for these businesses. If actual revenue growth and/or margins are lower than our expectations, the impairment test results could differ. A present value technique was not used to determine the fair value of the ABC Television Network, a business within the Television Broadcasting reporting unit within the Media Networks operating segment. To determine the fair value of the ABC Television Network, we used a revenue multiple, as a present value technique would not capture the full fair value of the ABC Television Network and there is little comparable market data available due to the scarcity of television networks. If there were a publicly disclosed sale of a comparable network, this may provide better market information with which to estimate the value of the ABC Television Network and could impact our impairment assessment. We applied what we believe to be the most appropriate valuation methodology for each of the reporting units. If we had established different reporting units or utilized different valuation methodologies, the impairment test results could differ.

SFAS 142 requires the Company to compare the fair values of other indefinite-lived intangible assets to their carrying amounts. If the carrying amount of an indefinite-lived intangible asset exceeds its fair value, an impairment loss is recognized. Fair values for goodwill and other indefinite-lived intangible assets are determined based on discounted cash flows, market multiples, or appraised values as appropriate.

The Company has cost and equity investments. The fair value of these investments is dependent on the performance of the investee companies, as well as volatility inherent in the external markets for these investments. In assessing potential impairment for these investments, we consider these factors as well as forecasted financial performance of our investees. If these forecasts are not met, impairment charges may be required.

*Contingencies and Litigation*

We are currently involved in certain legal proceedings and, as required, have accrued estimates of the probable and estimable losses for the resolution of these claims. These estimates have been developed in consultation with outside counsel and are based upon an analysis of potential results, assuming a combination of litigation and settlement strategies. It is possible, however, that future results of operations for any particular quarterly or annual period could be materially affected by changes in our assumptions or the effectiveness of our strategies related to these proceedings. See Note 11 to the Condensed Consolidated Financial Statements for more detailed information on litigation exposure.

*Income Tax Audits*

As a matter of course, the Company is regularly audited by federal, state and foreign tax authorities. From time to time, these audits result in proposed assessments. Our estimates of potential liability related to income tax audits are made in consultation with outside tax and legal counsel where appropriate and are based upon the expected outcome of proceedings (or negotiations) with taxing and legal authorities in consideration of applicable tax statutes and related interpretations and precedents. The actual outcome of such proceedings and the ultimate actual liability borne by the Company are subject to change based on a number of factors, including the Company's decision to settle rather than

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**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)**

litigate a matter, relevant legal precedent related to similar matters and the Company's success in supporting its filing positions with taxing authorities.

*Stock Option Compensation Expense*

Compensation expense for stock options is estimated on the date of grant using the binomial valuation option-pricing model. The weighted average assumptions used in the binomial valuation model during the nine months ended June 30, 2007 were 26% for the expected volatility, 1.38 for the expected exercise multiple (the multiple of exercise price to grant price at which exercises are expected to occur on average) and 7.4% for the expected termination rate. Although the initial fair value of stock options is not adjusted after the grant date, changes in the Company's assumptions may change the estimated fair value of and therefore, the expense related to future stock option grants. The assumptions that cause the greatest variation in fair value in the binomial valuation model are the assumed volatility and expected exercise multiple. Increases or decreases in either the assumed volatility or expected exercise multiple will cause the binomial option value to increase or decrease, respectively.

The volatility assumption considers both historical and implied volatility and may be impacted by the Company's performance as well as changes in economic and market conditions. The expected exercise multiple may be influenced by the Company's future stock performance, stock price volatility and employee turnover rate. Refer to the 2006 Annual Report on Form 10-K for estimated impacts of changes in these assumptions.

*New Accounting Pronouncements*

See Note 13 to the Condensed Consolidated Financial Statements for information regarding new accounting pronouncements.

**MARKET RISK**

The Company is exposed to the impact of interest rate changes, foreign currency fluctuations and changes in the market values of its investments.

**Policies and Procedures**

In the normal course of business, we employ established policies and procedures to manage the Company's exposure to changes in interest rates, foreign currencies and the fair market value of certain investments in debt and equity securities using a variety of financial instruments.

Our objectives in managing exposure to interest rate changes are to limit the impact of interest rate volatility on earnings and cash flows and to lower overall borrowing costs. To achieve these objectives, we primarily use interest rate swaps to manage net exposure to interest rate changes related to the Company's portfolio of borrowings. By policy, the Company maintains fixed-rate debt as a percentage of its net debt between minimum and maximum percentages.

Our objective in managing exposure to foreign currency fluctuations is to reduce volatility of earnings and cash flow in order to allow management to focus on core business issues and challenges. Accordingly, the Company enters into various contracts that change in value as foreign exchange rates change to protect the U.S. dollar equivalent value of its existing foreign currency assets, liabilities, commitments and forecasted foreign currency revenues. The Company utilizes option strategies and forward contracts that provide for the sale of foreign currencies to hedge probable, but not firmly committed, transactions. The Company also uses forward contracts to hedge foreign currency assets and liabilities. The principal foreign currencies hedged are the Euro, British pound, Japanese yen and Canadian dollar. Cross-currency swaps are used to effectively convert foreign currency denominated borrowings to U.S. dollar denominated borrowings. By policy, the Company maintains hedge coverage between minimum and maximum percentages of its forecasted foreign exchange exposures generally for periods not to exceed five years. The gains and losses on these contracts offset changes in the U.S. dollar equivalent value of the related exposures.

It is the Company's policy to enter into foreign currency and interest rate derivative transactions and other financial instruments only to the extent considered necessary to meet its objectives as stated above. The Company does not enter into these transactions or any other hedging transactions for speculative purposes.



**Item 3. Quantitative and Qualitative Disclosures about Market Risk.** See Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

**Item 4. Controls and Procedures**

**Evaluation of Disclosure Controls and Procedures** We have established disclosure controls and procedures to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to the officers who certify the Company's financial reports and to other members of senior management and the Board of Directors.

Based on their evaluation as of June 30, 2007, the principal executive officer and principal financial officer of the Company have concluded that the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) are effective to ensure that the information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms.

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**PART II. OTHER INFORMATION**

**ITEM 1. Legal Proceedings**

Since our Form 10-Q filing for the quarter ended March 31, 2007, developments identified below occurred in the following legal proceedings. For information on certain other legal proceedings, see Note 11 to the Condensed Consolidated Financial Statements included in this report.

*Stephen Slesinger, Inc. v. The Walt Disney Company.* In this lawsuit, filed on February 27, 1991 in the Los Angeles County Superior Court, the plaintiff claims that a Company subsidiary defrauded it and breached a 1983 licensing agreement with respect to certain Winnie the Pooh properties, by failing to account for and pay royalties on revenues earned from the sale of Winnie the Pooh movies on videocassette and from the exploitation of Winnie the Pooh merchandising rights. The plaintiff seeks damages for the licensee's alleged breaches as well as confirmation of the plaintiff's interpretation of the licensing agreement with respect to future activities. The plaintiff also seeks the right to terminate the agreement on the basis of the alleged breaches. If each of the plaintiff's claims were to be confirmed in a final judgment, damages as argued by the plaintiff could total as much as several hundred million dollars and adversely impact the value to the Company of any future exploitation of the licensed rights. On March 29, 2004, the Court granted the Company's motion for terminating sanctions against the plaintiff for a host of discovery abuses, including the withholding, alteration, and theft of documents and other information, and, on April 5, 2004, dismissed plaintiff's case with prejudice. Plaintiff's subsequent attempts to disqualify the judge who granted the terminating sanctions were denied in 2004, and its motion for a new trial was denied on January 26, 2005, allowing plaintiff to proceed with its noticed appeal from the April 5, 2004, order of dismissal. Oral argument of the appeal is scheduled for September 20, 2007.

Management believes that it is not currently possible to estimate the impact, if any, that the ultimate resolution of these and matters previously disclosed in Form 10-K for the year ended September 30, 2006 and in subsequent reports on Form 10-Q will have on the Company's results of operations, financial position or cash flows.

The Company, together with, in some instances, certain of its directors and officers, is a defendant or co-defendant in various other legal actions involving copyright, breach of contract and various other claims incident to the conduct of its businesses. Management does not expect the Company to suffer any material liability by reason of such actions.

**ITEM 1A. Risk Factors**

The Private Securities Litigation Reform Act of 1995 (the Act) provides a safe harbor for forward-looking statements made by or on behalf of the Company. We may from time to time make written or oral statements that are forward-looking including statements contained in this report and other filings with the Securities and Exchange Commission and in reports to our shareholders. All forward-looking statements are made on the basis of management's views and assumptions regarding future events and business performance as of the time the statements are made and the Company does not undertake any obligation to update its disclosure relating to forward looking matters. Actual results may differ materially from those expressed or implied. Such differences may result from actions taken by the Company, including restructuring or strategic initiatives (including capital investments or asset acquisitions or dispositions), as well as from developments beyond the Company's control, including: adverse weather conditions or natural disasters; health concerns; international, political or military developments; technological developments; and changes in domestic and global economic conditions, competitive conditions and consumer preferences. Such developments may affect travel and leisure businesses generally and may, among other things, affect the performance of the Company's theatrical and home entertainment releases, the advertising market for broadcast and cable television programming, expenses of providing medical and pension benefits, demand for our products and performance of some or all company businesses either directly or through their impact on those who distribute our products. Additional factors are in the 2006 Annual Report on Form 10-K and in subsequent reports on Form 10-Q under the Item 1A, Risk Factors.

**PART II. OTHER INFORMATION (continued)****ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The following table provides information about Company purchases of equity securities that are registered by the Company pursuant to Section 12 of the Exchange Act during the quarter ended June 30, 2007:

| Period        |                | Total Number of Shares Purchased <sup>(1)</sup> | Weighted Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs <sup>(2)</sup> |
|---------------|----------------|---|---------------------------------------|--|---|
| April 1, 2007 | April 30, 2007 | 24,856,354                                      | 34.80                                 | 24,755,700   | 86 million  |
| May 1, 2007   | May 31, 2007   | 14,892,293                                      | 35.78                                 | 14,793,100   | 389 million   |
| June 1, 2007  | June 30, 2007  | 16,108,541                                      | 34.44                                 | 15,985,800   | 374 million   |
| Total         |                | 55,857,188                                      | 34.96                                 | 55,534,600   | 374 million   |

<sup>(1)</sup> 322,588 shares were purchased on the open market to provide shares to participants in the Walt Disney Investment Plan (WDIP) and Employee Stock Purchase Plan (ESPP). These purchases were not made pursuant to a publicly announced repurchase plan or program.

<sup>(2)</sup> Under a share repurchase program implemented effective June 10, 1998, the Company is authorized to repurchase shares of its common stock. On May 1, 2007, following share repurchases made through May 1, 2007, the Company's Board of Directors increased the repurchase authorization to a total of 400 million shares as of that date. The repurchase program does not have an expiration date.

**PART II. OTHER INFORMATION (continued)**

**ITEM 6. Exhibits**

See Index of Exhibits.



SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE WALT DISNEY COMPANY  
(Registrant)

By: /s/ THOMAS O. STAGGS  
Thomas O. Staggs, Senior Executive Vice  
President and Chief Financial Officer

August 1, 2007

Burbank, California

INDEX OF EXHIBITS

| Number and Description of Exhibit   | Document Incorporated by Reference<br>from a Previous Filing or Filed<br>Herewith, as Indicated below |
|---|---|
| (Numbers Coincide with Item 601 of Regulation S-K)  |   |
| 3.1 Amended and Restated Bylaws of the Registrant, as amended<br>June 27, 2007  | Exhibit 3.1 to Current Report on Form 8-K of the Company filed<br>June 29, 2007                       |
| 10.1 Form of Restricted Stock Unit Award Agreement in Lieu of<br>Equitable Adjustment   | Filed herewith  |
| 31(a) Rule 13a-14(a) Certification of Chief Executive<br><br>Officer of the Company in accordance with Section 302 of the<br>Sarbanes-Oxley Act of 2002 | Filed herewith  |
| 31(b) Rule 13a-14(a) Certification of Chief Financial<br><br>Officer of the Company in accordance with Section 302 of the<br>Sarbanes-Oxley Act of 2002 | Filed herewith  |
| 32(a) Section 1350 Certification of Chief Executive<br><br>Officer of the Company in accordance with Section 906 of the<br>Sarbanes-Oxley Act of 2002*  | Furnished   |
| 32(b) Section 1350 Certification of Chief Financial<br><br>Officer of the Company in accordance with Section 906 of the<br>Sarbanes-Oxley Act of 2002*  | Furnished   |

\* A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.