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TELE SUDESTE CELULAR PARTICIPACOES SA

Form 425

December 09, 2005

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pursuant to Rule 425 of the Securities Act of 1933

Subject Company: Tele Sudeste Celular Participações S.A.

Commission File No.: 001-14485

This communication is not an offering document and does not constitute an offer to sell or the solicitation of an offer to buy any securities or a solicitation of any vote or approval. Investors in American Depositary Shares ( ADSs ) of Telesp Celular Participações S.A. ( TCP ), Tele Centro Oeste Celular Participações S.A. ( TCO ), Tele Sudeste Celular Participações S.A. ( TSD ) and Tele Leste Celular Participações S.A. ( TLE ) and U.S. holders of ordinary shares and preferred shares of TCP, TCO, TSD, TLE and Celular CRT Participações S.A. ( CRTPart ) and, together with TCP, TCO, TSD and TLE, the Companies ) are urged to read the U.S. prospectus applicable to that Company (or, in the case of holders of ADSs or shares of TCP, other applicable information disseminated by TCP) when it becomes available, because they will contain important information. The U.S. prospectuses prepared for holders of ADSs of TCO, TSD and TLE and for U.S. holders of ordinary shares and preferred shares of TCO, TSD, TLE and CRTPart will be filed with the SEC as part of Registration Statements on Form F-4 of TCP. Investors and security holders may obtain a free copy of the applicable U.S. prospectus (when available) and other documents filed by TCP with the SEC at the SEC s website at [www.sec.gov](http://www.sec.gov). A copy of the applicable U.S. prospectus (when available) may also be obtained for free from TCP.

This communication contains forward-looking statements. These statements are statements that are not historical facts, and are based on estimates of future economic circumstances, industry conditions, company performance and financial results. Statements regarding future financial results, business strategies, future synergies, future costs and future liquidity of the Companies are examples of forward-looking statements. Such statements are subject to a number of risks and uncertainties. There is no guarantee that the expected events, trends or results will actually occur. The statements are based on many assumptions and factors, including general economic and market conditions, industry conditions, and operating factors. Any changes in such assumptions or factors could cause actual results to differ materially from current expectations.

\* \* \*

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The following documents relate to the proposed corporate restructuring of the Companies:

1. Goldman Sachs & Companhia Report regarding TSD
2. Planconsult Report regarding TSD
3. Financial Statements of TSD as of September 30, 2005 and for the nine-month period then ended that accompany the Deloitte Touche Tohmatsu Book Value Report filed pursuant to Rule 425 on December 6, 2005

**GOLDMAN SACHS & COMPANHIA REPORT REGARDING TSD**

**Valuation Report**

**Tele Sudeste Celular Participações S.A. and Telesp Celular Participações S.A.**

**Goldman Sachs & Companhia**

**December 4, 2005**

**Disclaimers**

Goldman Sachs & Co. and Goldman Sachs & Cia. (together, Goldman Sachs ) have been engaged by Telesp Celular Participações S.A. ( TCP ), in accordance with Law No. 6404 of December 15, 1976 (the Corporation Law ), as amended, to perform valuation analyses (the Valuations ) with respect to each of TCP and each of Celular CRT Participações ( CRT ), Tele Sudeste Celular Participações S.A. ( TSD ), Tele Leste Celular Participações S.A. ( TBE ) and Tele Centro Oeste Celular Participações S.A. ( TCO ; together with CRT, TSD and TBE , the Targets ; and together with TCP, the Companies ), in connection with the merger of shares of TCO into TCP and the merger of each of the other Targets into TCP (collectively, the Transactions ).

Our Valuations have been prepared for the exclusive use of TCP s Board of Directors in connection with their analysis of the Transactions, as described further below, and should not be used for any other purposes, including, without limitation, to form the capital of TCP under the terms of the Corporation Law, including, but not limited to, its Article 8. Our Valuations have been prepared in both the Portuguese and English languages, and the Portuguese version shall prevail for all purposes.

In connection with preparing our valuation analyses, we have reviewed, among other things: (i) certain financial analyses and forecasts for each of the Companies prepared and approved by the senior management of each such Company; (ii) publicly available financial statements for the years ended December 31, 2002, 2003 and 2004 of each of the Companies, which were audited by Deloitte Touche Tohmatsu - Auditores Independentes ( Auditors ); (iii) certain other financial information with respect to each of the Companies, including the cash and bank balances, loans and other debt obligations and hedging and contingencies provisions of each Company as of September 30, 2005, as set forth in letters from the Auditors dated December 4, 2005, addressed to each such Company and forwarded to us by the latter and reflecting the best judgment of the Auditors in conformity with generally accepted accounting procedures in Brazil. We also have held discussions with members of the senior management of each of the Companies with respect to their assessment of the past and current business operations, financial condition and prospects of such Companies. The Valuations also take into consideration the distribution of interest on net equity, as well as the payment of dividends as anticipated by the Companies Board of Directors.

In preparing our Valuations, we have assumed and relied, with the express consent of the Companies and without independent verification, on the accuracy, content, truthfulness, consistency, completeness, sufficiency and integrity of the financial, accounting, legal, tax and other information reviewed by or discussed with us, and we have not assumed, and do not hereby assume, any responsibility to independently verify any of the information or to make an independent verification or appraisal of any of the assets or liabilities (contingent or otherwise) of the Companies, nor have we examined the solvency or fair value of the Companies under any laws concerning bankruptcy, insolvency or similar matters. To this effect, we assume no responsibility or liability with respect to the accuracy, truthfulness, integrity, consistency, or sufficiency of such information, for which the respective Companies are solely and exclusively responsible. In addition, we have not assumed any obligation to conduct, and have not conducted, any physical inspection of the properties or facilities of the Companies. With your consent, we have assumed that the financial analyses and forecasts prepared by the senior management of each Company, as approved by the Management of such Company, have been reasonably prepared on a basis reflecting the best currently available estimates and judgments of such Company.

**Disclaimers**

**(Continued)**

You have asked us to prepare our Valuations in connection with the requirement under Article 30 of TCP's By-laws that TCP obtain a determination with respect to the equitable treatment of each of the exchange ratios for the proposed Transactions. Our analysis has been prepared on the basis that, if the Board of Directors of TCP proposed an exchange ratio with respect to each Transaction that falls within the range of exchange ratios implied by the ranges of value indications derived from our Valuations with respect to TCP and the relevant Target involved in such Transaction, applied on a consistent basis, then that exchange ratio would constitute equitable treatment. Our Valuations have been prepared solely based on the discounted cash flow methodology assuming a stable macroeconomic scenario for Brazil. The valuation analyses and the results therefrom do not purport to reflect the prices at which any of the Companies or its securities could be sold, nor do they take into account any element of value that may arise from the accomplishment or expectation of the proposed Transactions. You should further note that we are not an accounting firm and we did not provide accounting or audit services in connection with this Valuation Report. In addition, because these valuation analyses are based upon forecasts of future financial results, they are not necessarily indicative of actual future results, which may be significantly more or less favorable than those suggested by such analyses. Given, further, that these analyses are intrinsically subject to uncertainties and various events or factors outside the control of the Companies and Goldman Sachs, neither Goldman Sachs, nor any of its affiliates and representatives, assume any responsibility or liability if future results differ substantially from the projections presented in the Valuations and make no representation or warranty with respect to such projections.

Our Valuations are necessarily based on economic, monetary, market and other conditions as in effect on, and the information made available to us as of, the date hereof. As a result, the valuation analyses are valid exclusively as of the date hereof as future events and developments may affect their conclusions. We do not assume any obligation to update, review, revise or revoke the Valuations as a result of any subsequent event or development. With respect to the Valuations, TCP and its Board of Directors have not authorized us to solicit, nor have we solicited any indication of interest from third parties to acquire, in whole or in part, any Company's shares. As a result, the results determined in the Valuations do not necessarily correspond to, and should not be construed as representative of, the prices at which any Company could be sold in a third-party acquisition transaction, at which any Company's respective shares trade on the date hereof or will trade at any future time, or at which the shares of TCP will trade after the Transactions.

The preparation of economic and financial analyses such as those conducted in the preparation of the Valuations is a complex process that involves subjective judgment and is not susceptible to partial analysis or summary description. In arriving at its conclusions, Goldman Sachs did not attribute any particular weight to any particular factor considered by it; rather, Goldman Sachs made qualitative judgments as to the importance and relevance of all the factors considered therein. Accordingly, Goldman Sachs believes that the Valuations should be considered as a whole and that selecting portions of its analyses or the factors considered therein could result in an incomplete and incorrect understanding of the conclusions of the Valuations. The results presented herein refer solely to the Transactions and do not extend to any other present or future matters or transactions regarding the Companies, the economic group to which they belong or to the sector in which they operate.

The Valuations are exclusively addressed to TCP's Board of Directors and do not address the underlying business decision by TCP to engage in the Transactions and do not constitute a recommendation to any of the Companies and/or the holders of the respective Companies' shares (including, but not limited to, as to whether any such holder should vote in favor of the Transactions or exercise any appraisal rights or other rights with respect thereto). In addition, the Valuations (i) treat the Companies as stand-alone operations and therefore, the analyses and results of the Valuations do not include any operational, tax or other benefits or losses, or synergies, incremental value and/or costs for the Companies, if any, which may arise from the consummation of the Transactions and (ii) do not address the treatment of the different classes of shares of the Companies, and any adjustments intended to offset, or that may reflect, any specific rights associated with any specific class of shares of the Companies. We are therefore not expressing, and the Valuations do not contain, any views relating to the distribution of economic value among the various classes of shares of any of the Companies.

**Disclaimers**

**(Continued)**

Goldman, Sachs & Co. and its affiliates, as part of their investment banking business, are continually engaged in performing financial analyses with respect to businesses and their securities in connection with mergers and acquisitions, negotiated underwritings, competitive biddings, secondary distributions of listed and unlisted securities, private placements and other transactions as well as for estate, corporate and other purposes. We have been engaged by TCP and, irrespective of whether the Transactions are consummated, we will receive a fee for the services provided by us. Moreover, TCP has agreed to reimburse our expenses and indemnify us for certain liabilities that may arise as a result of our engagement. In addition, we have provided certain investment banking services to the Company from time to time, including having acted as the Company's financial advisors in connection with its rights offerings of 2002 and 2004 and in the voluntary tender offer for the acquisition of TCO shares in 2004. We also have provided and currently are providing certain investment banking services to Telefónica, S.A., one of the indirect controlling shareholders in TCP, including, in its cash offer to acquire the entire issued and to be issued share capital of O2 plc. We also may provide investment banking services to each of the Companies and their affiliates in the future. In connection with the above-described services we have received, and may receive, compensation.

Goldman, Sachs & Co. is a full service securities firm engaged, either directly or through its affiliates, in securities trading, investment management, financial planning and benefits counseling, risk management, hedging, financing and brokerage activities for both companies and individuals. In the ordinary course of these activities, Goldman, Sachs & Co. and its affiliates may provide such services to each of the Companies and their respective affiliates, may actively trade the debt and equity securities (or related derivative securities) of each of the Companies and their respective affiliates for their own account and for the accounts of their customers and may at any time hold long and short positions of such securities.

In preparing the Valuations, in accordance with applicable laws and regulations, we did not take into account (i) the tax consequences of the Transactions for the holders of the Companies' shares, and (ii) the impact of any fees and expenses that may result from the consummation of the Transactions, including, but not limited to, those related to any depositary services that may be charged to the holders of the Companies' ADSs. In addition, pursuant to applicable laws and regulations, we have excluded the tax-related effects associated with the future use by TCP of the non-amortized premium arising from the purchase by TCP of shares of the Targets. The financial calculations contained in the Valuations may not always result in a precise sum due to rounding.

Based upon and subject to the foregoing and based upon other matters as we considered relevant, if the exchange ratio approved by TCP's Board of Directors with respect to each Transaction is within the implied exchange ratios derived from the Valuations with respect to TCP and the relevant Target involved in such Transaction, it is our view that such exchange ratio as of the date hereof would constitute equitable treatment as understood in the manner described above.

GOLDMAN SACHS & COMPANHIA

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*Goldman Sachs does not provide accounting, tax or legal advice. In addition, we mutually agree that, subject to applicable law, you (and your employees, representatives and other agents) may disclose any aspects of any potential transaction or structure described herein that are necessary to support any U.S. federal income tax benefits, and all materials of any kind (including tax opinions and other tax analyses) related to those benefits, with no limitations imposed by Goldman Sachs.*



**I. Overview of the Transaction**

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**Overview of the Transaction**

**Illustrative Structure of Vivo**

**Post-Transaction Proposed Structure**

*Source: Management of Companies*

*Note: Does not represent the complete corporate structure*

<sup>1</sup> *Future name of Telesp Celular Participações S.A. Vivo will incorporate all assets and liabilities of TSD, CRT and TBE, and all the shares of TCO*

**Valuation Analyses Methodology**

Valuation analyses were performed as of September 30, 2005 based on a projection period from 2005 to 2014. All projections used for purposes of the valuations of each of the Companies were prepared by the senior management of that company

Unlevered free cash flows (before financing costs) were projected by the Companies in Reais and subsequently converted to US Dollars at the average projected exchange rate for each year

Illustrative enterprise values of each of the Companies were determined by the sum of:

Net present value indications calculated as of September 30, 2005 with respect to the unlevered free cash flows for the projection period, and

Net present value indications calculated as of September 30, 2005 with respect to the illustrative terminal value, determined using the perpetuity growth methodology applied to a normalized unlevered free cash flow (capex equal to depreciation and excluding temporary tax benefits)

The valuation analyses prepared for Telesp Celular Participações S.A. (TCP) included the following components: (i) projected free cash flows for its wholly owned subsidiaries, Telesp Celular S.A. and Global Telecom S.A.; (ii) adjustments to reflect the net present value of TCP's expenses, and (iii) value indication of TCP's equity interest in TCO, calculated using the Discounted Cash Flow methodology

The illustrative present values of the unlevered free cash flows were calculated using a weighted average cost of capital ( WACC ) between 11.25% and 12.75%. The perpetuity growth rate for the unlevered free cash flow was between 3% and 5%

**Valuation Analyses Methodology**

The equity value indications calculated for each of the Companies were determined by subtracting from the illustrative enterprise value previously calculated the total value of (i) the net debt and contingencies, as set forth in the audited balance sheets as of September 30, 2005, and (ii) the interest on capital and dividends already declared, both converted to US dollars at such date

The indicative equity values indications per share for each of the Companies were determined by dividing the equity value indications by the total number of shares outstanding

Values were adjusted to reflect treasury shares (reduces the number of shares used to determine the equity value indications per share)

The valuation analyses result in aggregate equity value indications for each of the Companies and do not allocate value between any classes of shares. No adjustments were made as to potential benefits that may arise from the transaction, such as synergies or tax gains

The illustrative ranges of exchange ratios calculated for the Companies were determined by the consistent comparison of the illustrative equity value indications per share calculated for each of them

**II. Summary of Valuation Analyses**

**Summary of Valuation Analyses**

**Valuation Based on Discounted Cash Flow Methodology**

**Results of Valuation Analyses    Indicative Equity Values (R\$ 000 \$)**

<sup>1</sup> *Economic valuation based on projections prepared by the management of Companies, using a WACC between 11.25% and 12.75% and a perpetuity growth rate between 3% and 5%*

**Summary of Valuation Analyses**

**Implied Exchange Ratios**

**TCP Price per Share (R\$)**

**TSD Price per Share (R\$)**

**Implied Exchange Ratios (TCP Shares per TSD Shares)<sup>1</sup>**

<sup>1</sup> *Implied exchange ratios based on the consistent comparison of the equity values indications per share calculated for TCP and TSD*

**Summary of Valuation Analyses**

**Range of Equity Values per Share**

(In Millions of Reais, Except per Share Values)

	TCP		TSD	
	Range of Indicative Values		Range of Indicative Values	
Enterprise Value	13,778	19,742	4,214	5,849
Net Debt <sup>(1)</sup>	4,951	4,951	(236)	(236)
Equity Value	8,827	14,791	4,450	6,085
Number of Shares (000 s) <sup>(2)</sup>	662,324	662,324	91,831	91,831
Equity Value per Share	13.33	22.33	48.46	66.26

<sup>1</sup> Includes (i) net financial debt and net contingencies from audited financial statements as of September 30, 2005, and (ii) and dividends and interest on capital already announced but not paid by the Companies

<sup>2</sup> Shares outstanding as of September 30, 2005 (Source: Management of Companies). Excludes treasury shares



**A. Background Information**

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**Macroeconomic Assumptions**
**Projected for the Fiscal Year Ending December 31**

	2005E	2006E	2007E	2008E	2009E	2010E	2011E	2012E	2013E	2014E
Gross Domestic Product (GDP) Real Growth	3.2%	3.5%	3.4%	3.4%	3.4%	3.4%	3.4%	3.4%	3.4%	3.4%
Inflation Rates										
IPCA	5.5%	4.3%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%
IGP-DI	1.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%
IGP-M	1.5%	5.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%
FX Rate R\$ / US \$ (end of period)	2.25	2.45	2.56	2.68	2.80	2.85	2.91	2.97	3.03	3.09
FX Rate R\$ / US \$ (average)	2.47	2.40	2.52	2.63	2.75	2.84	2.89	2.95	3.01	3.07

Source: Goldman Sachs Economic Research, BACEN, IBGE and CNI

**Weighted Average Cost of Capital Calculation**

**Risk-Free Rate**

10-year US Treasury <sup>(a)</sup>	4,4%
(+) Brazil Sovereign Spread Average <sup>(b)</sup>	4,6%
	<hr/>
<b>(=) Assumed Risk-Free Rate</b>	<b>9,0%</b>
	<hr/>

**Cost of Equity**

US Equity Risk Premium <sup>(c)</sup>	5,6%
Beta <sup>(d)</sup>	1,10
(+) Assumed Risk-Free Rate	9,0%
	<hr/>
<b>(=) Cost of Equity</b>	<b>15,2%</b>
	<hr/>

**Cost of Debt**

Pre-tax Cost of Debt <sup>(e)</sup>	9,3%
(x) Marginal Tax Rate	34,0%
	<hr/>
<b>(=) Cost of Debt</b>	<b>6,1%</b>
	<hr/>

**WACC Calculation**

Target Debt / Total Capitalization	35,0%
Target Equity / Total Capitalization	65,0%
	<hr/>
<b>WACC (Nominal US\$)</b>	<b>12,0%</b>
	<hr/>

- (a) Average yield of the 10 year on-the-run U.S. Treasury Bond (average for the last 3 months until November 30, 2005) (Source: Factset)
- (b) Average spread of the 2040 Brazilian Government Bond over the 10 year on-the-run US Treasury Bond (average for the last 3 months until November 30, 2005) (Source: Factset)
- (c) Equity Risk Premium based on US Long-Horizon Equity Risk Premia in US dollars from 1974 to 2003 (Source: International Equity Risk Premia Report 2004 Ibbotson 2004 report)
- (d) Average unlevered beta for comparable international players of 001, relevered, based on Target Debt/ Total Capitalization of 35% (Source: BARRA as of November 14, 2005)
- (e) Assumes spread of 25 bps between Companies cost of debt and the Brazilian Government Bond

**B. Telesp Celular Participações S.A.**

**Operational Projections for Telesp Celular S.A.**

**Population<sup>1</sup> (million) e Penetration (%)**

**Subscribers (million)**

**Minutes of Use ( MOU )**

**Average Revenue per User ( ARPU ) (R\$)**

*Source: Based on projections prepared by the management of Companies*

<sup>1</sup> *Population in regions where Vivo is present*

**Financial Projections for Telesp Celular S.A.**

**Net Revenues (R\$ mm)**

**Operating Costs and Expenses (R\$ mm)**

**EBITDA (R\$ mm) and EBITDA Margin (%)**

**Capex (R\$ mm)**

*Source: Based on projections prepared by the management of Companies*

**Operational Projections for Global Telecom S.A.**

**Population<sup>1</sup> (million) e Penetration (%)**

**Subscribers (million)**

**Minutes of Use ( MOU )**

**Average Revenue per User ( ARPU ) (R\$)**

*Source: Based on projections prepared by the management of Companies*

<sup>1</sup> *Population in regions where Vivo is present*

**Financial Projections for Global Telecom S.A.**

**Net Revenues (R\$ mm)**

**Operating Costs and Expenses (R\$ mm)**

**EBITDA (R\$ mm) and EBITDA Margin (%)**

**Capex (R\$ mm)**

*Source: Based on projections prepared by the management of Companies*



**Operational Projections for Tele Centro Oeste Celular Participações S.A.**

**Population<sup>1</sup> (million) e Penetration (%)**

**Subscribers (million)**

**Minutes of Use ( MOU )**

**Average Revenue per User ( ARPU ) (R\$)**

*Source: Based on projections prepared by the management of Companies*

<sup>1</sup> *Population in regions where Vivo is present*

**Financial Projections for Tele Centro Oeste Celular Participações S.A.**

**Net Revenues (R\$ mm)**

**Operating Costs and Expenses (R\$ mm)**

**EBITDA (R\$ mm) and EBITDA Margin (%)**

**Capex (R\$ mm)**

*Source: Based on projections prepared by the management of Companies*

**Results for Telesp Celular Participações S.A.****(R\$ mm)****For the Fiscal Year Ending on December 31**

	2005E	2006E	2007E	2008E	2009E	2010E	2011E	2012E	2013E	2014E
Unlevered Net Income <sup>(1)</sup>	492	436	599	879	1,234	1,633	2,010	2,373	2,729	3,045
(+) Depreciation and Amortization	1,003	1,224	1,255	1,323	1,352	1,331	1,126	1,043	1,038	1,046
(-) Capex	1,419	1,225	904	926	941	943	943	944	952	974
(-) Change in Working Capital	58	17	(24)	38	34	12	(24)	11	4	(71)
<b>Free Cash Flow</b>	<b>18</b>	<b>419</b>	<b>973</b>	<b>1,238</b>	<b>1,612</b>	<b>2,009</b>	<b>2,217</b>	<b>2,462</b>	<b>2,811</b>	<b>3,188</b>
<b>Terminal Year Free Cash Flow <sup>(2)</sup></b>										<b>2,600</b>

Source: Based on projections prepared by the management of Companies

<sup>1</sup> Net Income before interest, depreciation and amortization less adjusted taxes

<sup>2</sup> Free Cash Flow for terminal value indication adjusted to (i) eliminate temporary tax benefits (ii) average change in working capital for the last two years of projection and (iii) normalized Capex with index Capex / Service Net Revenues equal to average of projected years (2006E - 2014E)

**C. Tele Sudeste Celular Participações S.A.**

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**Operational Projections for Tele Sudeste Celular Participações S.A.**

**Population<sup>1</sup> (million) e Penetration (%)**

**Subscribers (million)**

**Minutes of Use ( MOU )**

**Average Revenue per User ( ARPU ) (R\$)**

*Source: Based on projections prepared by the management of Companies*

<sup>1</sup> *Population in regions where Vivo is present*

**Financial Projections for Tele Sudeste Celular Participações S.A.**

**Net Revenues (R\$ mm)**

**Operating Costs and Expenses (R\$ mm)**

**EBITDA (R\$ mm) and EBITDA Margin (%)**

**Capex (R\$ mm)**

*Source: Based on projections prepared by the management of Companies*

**Results for Tele Sudeste Celular Participações S.A.**

(R\$ mm)

**For the Fiscal Year Ending on December 31**

	2005E	2006E	2007E	2008E	2009E	2010E	2011E	2012E	2013E	2014E
Unlevered Net Income <sup>(1)</sup>	109	187	292	393	508	589	668	745	818	892
(+) Depreciation and Amortization	354	339	296	268	218	223	215	207	208	213
(-) Capex	298	231	200	187	196	206	214	219	228	237
(-) Change in Working Capital	(47)	77	(4)	(11)	(3)	(35)	(6)	(10)	(10)	(6)
<b>Free Cash Flow</b>	<b>211</b>	<b>218</b>	<b>392</b>	<b>485</b>	<b>534</b>	<b>641</b>	<b>675</b>	<b>743</b>	<b>809</b>	<b>873</b>
<b>Terminal Year Free Cash Flow <sup>(2)</sup></b>										<b>705</b>

Source: Based on projections prepared by the management of Companies

<sup>1</sup> Net Income before interest, depreciation and amortization less adjusted taxes

<sup>2</sup> Free Cash Flow for terminal value adjusted to (i) eliminate temporary tax benefits (ii) average change in working capital for the last two years of projection and (iii) normalized Capex with index Capex / Service Net Revenues equal to average of projected years (2006E 2014E)

**Appendix A: Glossary**



**Glossary**

**ARPU:** average revenue per user (average for the period) in nominal Reais per month

**Beta:** Coefficient that measures the non-diversifiable risk to which an asset is subject to. The coefficient is determined by a linear regression of the variation of the price of the asset and the variation of the price of the market portfolio

**Capex (capital expenditures):** investments in fixed assets

**EBITDA:** earnings before interest, taxes, depreciation and amortization

**EBIT:** earnings before interest and taxes

**Unlevered net income:** earnings before interest, depreciation and amortization, less adjusted taxes

**Minutes of Use ( MOU ):** total minutes (outgoing and incoming) per subscriber per month

**Market Risk Premium:** additional return relative to the risk free rate required by investors, in order to compensate for the higher risk of investing in the stock market

**PLANCONSULT REPORT REGARDING TSD**

**TELE SUDESTE CELULAR S.A.**

**ACTUAL NET EQUITY AT MARKET VALUE**

**VALUATION REPORT**

**EXECUTIVE SUMMARY**

December/2005

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**I - OBJECT**

**PLANCONSULT Planejamento e Consultoria Ltda.** was retained by **TELE SUDESTE PARTICIPAÇÕES S.A.** (TSD) to render the Valuation Report on the Actual Net Equity at Market Value of the Company, on the basis date of September 30, 2005. This paper refers to the corporate restructuring process, whose object is the process of exchange of shares and merger of associated companies, according to the provisions applicable to the calculation of the exchange ratios of shares, under the provisions of article 264 of Law No. 6,404 of December 15, 1976, as amended by Law No. 9,457 of May 5, 1997.

## **II - PRESENTATION OF THE COMPANY**

### **1) THE COMPANY**

TSD is the Holding Company that controls 100% of Telerj Celular S.A. and Telest Celular S.A., both of them authorized for the rendering of Personal Mobile Services in their operating areas. Telerj Celular S.A. operates in the State of Rio de Janeiro and Telest Celular S.A. operates in the State of Espírito Santo.

The Company was incorporated pursuant to the laws of the Federative Republic of Brazil under the name of Tele Sudeste Celular Participações S.A., a company with an indefinite term of duration, known as Tele Sudeste. It as a corporation that operates in accordance with the Brazilian corporate law. Its head office is located at Praia de Botafogo, 501, Torre Corcovado, 7<sup>th</sup> floor, 22250-040, Rio de Janeiro, RJ, Brazil.

**III - INFORMATION BASIS**

The accounting information, showed in the interim balance sheet of the Company reviewed by independent auditors on the basis date of September 30, 2005, has been used as a starting point.

The report is based on interviews with the Company's management and on managerial data, additional information, written or oral, furnished by the Company, ageing schedule of receivables and suppliers, loan transactions controls, and debt hedging, among others.

This report does not constitute an audit report on accounting statements used or on any other information included herein and, therefore, it shall not be interpreted as such.

**IV - SUBSEQUENT EVENTS**

This valuation does not reflect events occurred after issuance of this report, as well as any relevant fact occurring between the valuation basis date and the date on which this document was issued that has not been informed to PLANCONSULT.

As of the date of this report, PLANCONSULT is not aware of any event that may substantially change the result of this valuation.



**V - SCOPE**

The methodology has been applied to calculate the market value of the Actual Net Equity (ANE) of the Company, and mainly considered the assets and liabilities registered in the accounting information reviewed by the Company's independent auditors, under the rules of IBRACON applicable to the statements on the basis date of September 30, 2005, and further, the interim balance sheets furnished by the Company's subsidiaries.

This methodology is applicable to determine the market value of assets and liabilities of a certain company. Its application considers as starting point the accounting values of assets and liabilities and makes adjustments to several of these items in order to reflect their respective probable realization values.

For that purpose, the following procedures have been carried out:

Reading and analysis of interim balance sheets furnished by the Company and its controlled companies;

Analysis of assets and liabilities accounts registered in the Company's and its controlled companies' balance sheets, aiming at identifying items that might be adjusted, as well as the calculation of their probable market value;

Adjustments of accounting statements to their market value based on the result of our analysis;

Adjustments of property, plant and equipment by their respective market value, based on the analysis carried out by the technical staff of PLANCONSULT with experience in evaluating fixed assets of telecommunications companies;

Calculation of investments values of the Company and its subsidiaries by the equity method of accounting, based on the net equity at market of these subsidiaries;

Calculation of tax effects (income tax and social contribution) on the surplus and deficit resulting from such valuation;

Calculation of the market value of the Company's net equity (Exhibit I).

The details of the foregoing procedures and calculations are set forth in Chapter VIII of this report.

The methodology and scope of this report are aimed at evaluating a company in operation, therefore, except for tax costs and credits, any cost related to expenses ordinarily incurred in the realization of assets or payment of liabilities, as well as those related to bankruptcy or liquidation procedures of companies, such as terminations, costs in connection with judicial disputes, retainment of third parties (legal counsels, advisors, etc.) have not been considered in our calculations.



When existing, the total amount of goodwill and negative goodwill registered in the account for investments in controlled companies, the amount prepaid for acquisition of shares concerning the special goodwill reserve and their respective tax credits have been disregarded in the result of this valuation.

The ANE methodology exclusively considers the market value of tangible assets and adjusted liabilities at market, excluding, therefore, market values of intangible assets, which are registered in most of the companies in operation, and disregarding the prospective future profitability of the company.

Consequently, the object of our analysis was not the identification and valuation of the Company's intangible assets, which were not accounted for in the accounting statements, or the identification and quantification of liabilities unregistered and undisclosed by the Company's Management.

The Fixed Assets were valued as follows:

#### 1. Development of the analysis

- 1.1 PLANCONSULT requested from to the Company the existing individual records and/or information of asset or engineer control of all its equity assets, for the basis date of September 30, 2005, containing, but not limited to, the following information:

Number of the asset or of its control

Account

Place

Purchase date

Description of the asset

Original purchase values, monetary adjustment and depreciation

Other information

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The information already available at the accounting and technical files of the Company were used at most in order to preserve the memory of the Company.

The register of offer prices of equipment was also requested, containing the most recently used prices and the prices effectively paid by the Company, as well as the amounts for installation and manpower of contractors.

- 1.2 PLANCONSULT carried out, due to the short amount of time available, by a reduced sampling, a physical inspection of the assets under analysis, jointly with the Company.

On the places where the inspections were carried out, employees of the Company accompanied the staff of PLANCONSULT. These people were familiar with the assets under inspection and could clarify the doubts regarding the physical inventory of the assets.

- 1.3 Based on the accounting file sent by the Company, for the basis date of September 30, 2005, PLANCONSULT processed a summary of the amounts per account.

Based on such summary, the accounts with relevant amounts were set forth, due to the representation of the accounting values over the total adjusted value of the company and due to the operational status of the account.

## 2. Items valued at market value

Market Value is considered the value that the asset would obtain in a purchase and sale transaction, within a reasonable term, not being the purchaser and the seller constrained to transact and considering that the parties know their assets in detail.

PLANCONSULT bases their valuation of the Fixed Assets on the ABNT RULES. These rules impose the current rules in force applicable to valuation, setting forth guidelines that are basic to the good valuation and basically orientate, according to two methods:

### Comparative method

The value of the asset is obtained from the comparison of market data regarding other assets of similar characteristics.

### Cost method

The value of the asset results from a summary or detailed budget or from the composition of the cost of other assets that are equal (manufacturing cost) or equivalent (replacement cost) to the object of the valuation.

The valuation of fixed assets, as a rule, is carried out through the method of replacement or substitution cost. In the case under analysis, the replacement or substitution cost may be summarized as the sum total of the purchase price of the fixed assets with all the implications of taxes, transportation costs to the place of use, with the costs of materials for installation, respective labor, including in regard to special or regular finish, engineering, supervision, etc.

Information relating to recent purchase of fixed assets (goods and services), resulted from quotations and negotiations with suppliers in the Brazilian market, were obtained from the Company.

Researches on the useful lives of each kind of fixed assets, mainly set forth on account of their use and technological obsolescence, were also carried out, in order to find out the effective depreciation rate to be applied to each asset.

The depreciation factor adjusts the market value of the asset. By applying the due depreciation to the price (or cost), the market price is found out.

The valuation presented in this work normally fit in the Precise Valuations of the RULES of ABNT (Associação Brasileira de Normas Técnicas), except for the accounts and items that present a lower value (please refer to Chapter II Methodology) and that fit in the Expeditious Valuations .

The fixed assets with relevant economic values, belonging to the accounts below related to Assets and Installations in Service (BIS), were valued using the traditional methods (at market value):

a) Switch Equipment

BIS Analog central office switching systems

BIS Analog central office switching systems GATEWAY

BIS Analog home location register (HLR)

BIS Other switch equipment Analog

BIS Digital central office switching systems

BIS Digital central office switching systems GATEWAY

BIS Digital home location register (HLR)

BIS Other switch equipment Digital

b) Transmission Equipment

BIS ERB (radio base station) Analog

BIS Microcells Analog

BIS Minicells Analog

BIS Repeaters Analog

BIS Antennas Analog

BIS Radios Analog

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BIS ERB (radio base station) digital

BIS Microcells digital

BIS Minicells digital

BIS Repeaters digital

BIS Antennas digital

BIS Radios digital

BIS Optical modem digital

BIS Concentrator digital

c) Infrastructure

BIS Towers

BIS Posts

BIS Containers

BIS Energy Equipment

BIS Central Air Conditioning Equipment

BIS Batteries

BIS Equipment to fight fire

d) Software use rights

BIS Software Maintenance of ERBs (radio base stations)

BIS Software Maintenance of switching



3. Items valued at accounting residual amount

Considering the final objective of the works and its low economic value, the assets that belong to the accounts below were valued at their accounting residual amount:

a) Transmission Equipment

BIS Other Equipment and means of Analog transmission

BIS Other Equipment and means of digital transmission

BIS Air and underground optical cabo

b) Terminal equipment

BIS Private Equipment Rent

BIS Private Equipment Free lease

BIS Private Equipment Tads

c) Real estate properties

BIS Real estate properties

d) Buildings

BIS Buildings

e) Infrastructure

BIS Elevators

BIS Underground piping

BIS Other supports and protectors

BIS Appurtenances on third parties properties

f) Software use rights

BIS Software Call Center

BIS Software Billing

BIS Software Sap

BIS Software Saf

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BIS Software Human resources

BIS Software Gir

BIS Software Others

g) Concession license

BIS Exploitation concession license

h) Other assets

BIS Cptc Analog/Digital

BIS Pre-paid

BIS Intelligent network

BIS Analog/Digital voice mail

BIS Analog/Digital short message

BIS Other Equipment/platforms

BIS Vehicles fleet

BIS Managerial vehicles

BIS Tools and instruments for repairment/construction

BIS Equipment of telesupervision

BIS Computing Equipment

BIS Equipment of tests and measures

BIS Furniture and other assets of general use

BIS Brands and patents

BIS Other intangible assets

- i) Assets and installations in progress (BIA)

## **VI - PROCEDURES**

The main procedures adopted in our analysis were the following:

### **1) Uniformity in the companies under consideration**

The analysis carried out for all Companies complied with the same precepts and methodology.

We do not describe the meaning of each Asset and Liability Accounts (Capital Accounts) provided that the Company (and its respective Controlled Companies) has to comply with the Accounts Plan (including the content thereof) determined by the regulatory body of the telecommunications sector - ANATEL.

Certain Assets and Liabilities accounts may have their original accounting value set to zero, pursuant to the balance sheets delivered by the Company (and of its respective Controlled Companies).

The Market Value arises out of the calculation of the Present Value of each Capital Account, taking into consideration their respective ageing and a discount rate equal to the capital cost of the company (based on the study carried out by Banco Goldman Sachs, retained by the Company to render a valuation based on the Economic Value Method), duly adjusted in order to consider inflation differences between the Brazilian and U.S. currencies.

### **2) Treatment of the Goodwill**

Based on the opinion of Machado, Meyer, Sendacz e Opice Advogados, as to the interpretation of the Corporation Law (art. 264, *caput* and paragraph 2 of Law No. 6,404/76) in connection with the treatment of the goodwill, negative goodwill and any reserve for losses in the merger of shares, we have disregarded these items in the calculation of the net equity of the Company at market value.

### **3) Discount rate**

In relation to the flow discount rate at Present Value of each capital account, we have adopted in this analysis the capital cost equal to 15.9407% p.a., in accordance with EXHIBIT II, considering that all amounts existing in the financial statements furnished by the Company are expressed in Brazilian currency (R\$ - Reais).

**4) Term**

Accounts Payable were considered as an average term of 15 days.

As from such term, we considered the final maturity informed, that is, 30 days from 1 one to 30 days, 60 days from 31 to 60 days, 90 days from 61 to 90. From 90 days on, it was adopted the bad debt provision.

**5) Current Assets**

a) Available Funds

Considered as Market Value They are already at Actual Present Value.

b) Receivables, net

In the calculation of the Market Value, it has been considered the following:

The ageing of each Account and Sub-account furnished by the Company;

Reduction Factors resulting from amounts which will not be effectively received calculated by means of statistic data provided by the Company.

The Discount rate explained in item 3 above, to calculate the Present Value of Accounts and Sub-accounts.

c) Inventories

In the calculation of the Market Value, it has been considered the following:

The ageing of each Account and Sub-account furnished by the Company (the average turnover indexes of handsets inventory was used to determine the ageing).

Zero value for obsolete inventory, calculated by means of statistic data furnished by the Company.

The Discount rate explained in item 3 above, to calculate the Present Value of Accounts and Sub-accounts.

d) Advance to Suppliers

The accounting values already represent the Market Value They are already at Actual Present Value.

e) JSCP (Interest on Own Capital) and Dividends

The accounting values already represent the Market Value They are already at Actual Present Value.

f) Deferred taxes and tax credits

f.1) Tax credits

In the calculation of the Market Value, it has been considered the following:

The ageing of each Account and Sub-account furnished by the Company;

The Discount rate explained in item 3 above, to calculate the Present Value of Accounts and Sub-accounts.

f.2) ICMS ( value-added tax ) over Services to be Appropriated

In the calculation of the Market Value, it has been considered the following:

The ageing of each Account and Sub-account furnished by the Company;

The Discount rate explained in item 3 above, to calculate the Present Value of Accounts and Sub-accounts.

f.3) Social Contribution and Deferred Income Tax

In the calculation of the Market Value, it has been considered the following:

The ageing of each Account and Sub-account furnished by the Company;

The Discount rate explained in item 3 above, to calculate the Present Value of Accounts and Sub-accounts.

g) Loans and financing

In the calculation of the Market Value, it has been considered the following:

The ageing of each Account and Sub-account furnished by the Company;

Reduction Factors resulting from amounts which will not be effectively received calculated by means of statistic data furnished by the Company.

The Discount rate explained in item 3 above, to calculate the Present Value of Accounts and Sub-accounts.

h) Derivative transactions

In the calculation of the Market Value, the accrual furnished by the Company, which is already at Actual Present Value, has been considered.

i) Prepaid expenses



The accounting values already represent the Market Value They are already at Actual Present Value.

j) Other assets

The accounting values already represent the Market Value They are already at Actual Present Value.

**6) Long Term Receivables**

a) Deferred taxes and tax credits

a.1) Tax credits

In the calculation of the Market Value, it has been considered the following:

The ageing of each Account and Sub-account furnished by the Company;

The Discount rate explained in item 3 above, to calculate the Present Value of Accounts and Sub-accounts.

a.2) Social Contribution and Deferred Income Tax

In the calculation of the Market Value, it has been considered the following:

The ageing of each Account and Sub-account furnished by the Company;

The Discount rate explained in item 3 above, to calculate the Present Value of Accounts and Sub-accounts.

b) Loans and financing

In the calculation of the Market Value, it has been considered the following:

The ageing of each Account and Sub-account furnished by the Company;

Reduction Factors resulting from amounts which will not be effectively received calculated by means of statistic data furnished by the Company.

The Discount rate explained in item 3 above, to calculate the Present Value of Accounts and Sub-accounts.

c) Derivative transactions

In the calculation of the Market Value, it has been considered the following:

The ageing of each Account and Sub-account furnished by the Company;

The Discount rate explained in item 3 above, to calculate the Present Value of Accounts and Sub-accounts.

d) Prepaid expenses

The accounting values already represent the Market Value They are already at Actual Present Value.

e) Other assets

The accounting values already represent the Market Value They are already at Actual Present Value.

7) **Permanent Asset**

a) Investments

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Equity Accounting: In the cases of equity interests held in controlled companies, the accounting balances, presented in the balance sheet of the companies that are controlled by the Company, were adjusted at market value by using the same criteria adopted by the Company. The value posted as equity interest of the Company in these associated companies was then adjusted, based on the shareholders' equities of their controlled companies at market value. As previously mentioned, for the purposes of the exchange ratio, the total net amount of goodwill and negative goodwill possibly registered in the investment account held by the companies, was not considered.

Other sub accounts

The accounting values already represent the Market Value They are already at Actual Present Value.

b) Fixed Assets

In the calculation of the Market Value, it has been considered the following:

Properties and Facilities in Operation    BIS

PLANCONSULT, by means of its staff specialized in the valuation of fixed assets of telecommunications companies, carried out a valuation of these assets, at market value, under the Valuation Rules in force and the already presented Chapter V above.

Properties and Facilities in Progress    BIA

The accounting values already represent the Market Value    They are already at Actual Present Value.

c) Deferred Assets

Goodwill

As previously mentioned, for the purposes of the exchange ratio, the total net amount of goodwill and negative goodwill possibly registered in the investment account held by the companies, was not considered.

Point of Presence Rights (Fundo de Comércio)

The accounting values already represent the Market Value    They are already at Actual Present Value.

Other

The accounting values already represent the Market Value    They are already at Actual Present Value.

**8) Current Liability**

a) Personnel, social charges and benefits

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The accounting values already represent the Market Value They are already at Actual Present Value.

- b) Trade accounts payable

In the calculation of the Market Value, it has been considered the following:

The ageing of each Account and Sub-account furnished by the Company;

The Discount rate explained in item 3 above, to calculate the Present Value of Accounts and Sub-accounts.

- c) Taxes, rates and contributions

In the calculation of the Market Value, it has been considered the following:

The ageing of each Account and Sub-account furnished by the Company;

The Discount rate explained in item 3 above, to calculate the Present Value of Accounts and Sub-accounts.

- d) Loans and financing

In the calculation of the Market Value, the accrual furnished by the Company, which is already at Actual Present Value (MTM), has been considered.

- e) Derivative transactions

In the calculation of the Market Value, the accrual furnished by the Company, which is already at Actual Present Value (MTM), has been considered.

- f) Interest on own capital and dividends

The accounting values already represent the Market Value They are already at Actual Present Value.

- g) Provision for contingencies

The accounting values already represent the Market Value They are already at Actual Present Value.

- h) Other liabilities

The accounting values already represent the Market Value They are already at Actual Present Value.

## 9) Long Term Liabilities

- a) Taxes, rates and contributions

In the calculation of the Market Value, it has been considered the following:

The ageing of each Account and Sub-account furnished by the Company;

The Discount rate explained in item 3 above, to calculate the Present Value of Accounts and Sub-accounts.

- b) Loans and financing

In the calculation of the Market Value, the accrual furnished by the Company, which is already at Actual Present Value (MTM), has been considered.

- c) Derivative transactions

In the calculation of the Market Value, the accrual furnished by the Company, which is already at Actual Present Value (MTM), has been considered.

d) Provision for contingencies

The accounting values already represent the Market Value They are already at Actual Present Value.

e) Advance for Future Capital Increase - AFAC

The accounting values already represent the Market Value They are already at Actual Present Value.

f) Other liabilities

The accounting values already represent the Market Value They are already at Actual Present Value.

**10) Minority interest**

In case of minority interest in the capital stock, the reduction equal to such minority interest (in R\$) is required before the calculation of the equity accounting to be considered in the respective Controlling Company.

**11) Treasury Shares**

Treasury shares owned by the Company shall not be considered provided that they are related to the Net Equity account.

**12) Capital Recourses**

The accounting values already represent the Market Value They are already at Actual Present Value.

**13) Tax effect on the carried out adjustments Capital gain or loss**

- a) Whereas part of the adjustments made to the shareholders' equity of the Company would result on a capital gain or loss, deductible for tax purposes, the tax credit (or debt) of income tax and social contribution must be considered as an adjustment factor in the shareholders' equity of the Company, since, as of the maturity date of the assessed assets and liabilities, the gain (or loss) assessed as a result of the adjusts shall cause a tax credit (or debt).
- b) As a result, the tax effect (tax credit or debt) resulting from the adjustments mentioned above was calculated considering:

The average tax rate of income tax and social contribution of the Company, furnished by it.

An amortization term of 10 years.

The Discount rate presented on item 3 above for the calculation of the Present Value.

- c) The amount of such tax effect was dully added to (or subtracted from) the Actual Net Equity at Market Value.



**VII - CONCLUSION**

Based on the object, scope, methodology and data furnished by the Company (and its controlled companies), the market value to the Actual Net Equity as of September 30, 2005 is R\$ 2,017,851,499.43.

#### **VIII - PLANCONSULT**

PLANCONSULT is a leading company in the valuation market of large telecommunications companies.

PLANCONSULT has been assisting for over twenty-five years largest groups and companies within the country engaged in several industries.

In order to make a difference in the market and to always keep itself as a company with the highest quality in the segment, PLANCONSULT continuously invests in state of the art technology, communication and qualified personnel.

It has a high tech computer and telecommunication network, enabling the quickest and safest performance. PLANCONSULT also works with a mobile network, including own hardware, software and telecommunication, which, if required, constitutes a complete working structure inside client's offices, speeding up the work pace, optimizing costs and results, in addition to enable a close follow-up by the client on work development.

PLANCONSULT has been carrying out throughout last years hundreds of valuations to several of the largest and most important companies of the country, in addition to present them to governmental institutions such as Banco Nacional de Desenvolvimento Econômico S.A. Participações - BNDESPAR, Ministry of Finance, Internal Revenue Services, Comissão de Valores Mobiliários - CVM (Brazilian Securities Commission), etc.

PLANCONSULT has been acting as advisor and consultant in privatization transactions, under Decree No. 91,991, of November 28, 1985 (company's valuation and stockholding control), including the appraisal of several companies that have already been privatized (Banestado, Banespa, Usiminas, PQU, Açominas, Celpav, Sibra, Banco Meridional, CESP, ELETROPAULO, and the 53 subsidiaries of TELEBRÁS System).

It has been further provided services of technical and financial due diligence, particularly to meet the needs of financial organism as for example IDB (Inter-American Development Bank).

PLANCONSULT, in addition to its qualification and know-how, facilities, personnel, and own computer systems (hardware and software) that have already been developed and proved, has the necessary and indispensable experience in the segment of **TELECOMMUNICATIONS COMPANIES**, stressing the valuation works for publicly-held companies, namely:

**TELEBRÁS System and CRT Privatization**

TELEACRE - Telecomunicações do Acre S.A.  
TELASA - Telecomunicações de Alagoas S.A.  
TELAMAZON - Telecomunicações do Amazonas S.A.  
TELEAMAPÁ - Telecomunicações do Amapá S.A.  
TELEBAHIA - Telecomunicações da Bahia S.A.  
TELEBAHIA Celular S.A.  
TELECEARÁ - Telecomunicações do Ceará S.A.  
TELEBRÁS - Telecomunicações Brasileiras S.A.  
TELEBRASÍLIA - Telecomunicações de Brasília S.A.  
TELEST - Telecomunicações do Espírito Santo S.A.  
TELEST Celular S.A.  
TELEGOIÁS - Telecomunicações de Goiás S.A.  
TELMA - Telecomunicações do Maranhão S.A.  
TELEMIG - Telecomunicações de Minas Gerais S.A.  
TELEMS - Telecomunicações do Mato Grosso do Sul S.A.  
TELEMAT - Telecomunicações do Mato Grosso S.A.  
TELEPARÁ - Telecomunicações do Pará S.A.  
TELPA - Telecomunicações da Paraíba S.A.  
TELPE - Telecomunicações de Pernambuco S.A.  
TELEPISA - Telecomunicações do Piauí S.A.  
TELEPAR - Telecomunicações do Paraná S.A.  
EMBRATEL - Empresa Brasileira de Telecomunicações S.A.  
TELERJ - Telecomunicações do Rio de Janeiro S.A.  
TELERJ Celular S.A.  
TELERN - Telecomunicações do Rio Grande do Norte S.A.  
TELERON - Telecomunicações de Rondônia S.A.  
TELAIMA - Telecomunicações de Roraima S.A.  
CRT - Companhia Riograndense de Telecomunicações  
CTMR - Companhia Telefônica Melhoramento e Resistência  
CRT Celular S.A.  
TELESC - Telecomunicações de Santa Catarina S.A.  
TELERGIPE - Telecomunicações de Sergipe S.A.  
CPqD - Centro de Pesquisa e Desenvolvimento - TELEBRÁS  
CTBC - Companhia Telefônica da Borda do Campo  
TELESP - Telecomunicações de São Paulo S.A.  
TELESP Celular S.A.

**Telefônica**

CETERP - Centrais Telefônicas de Ribeirão Preto S.A.  
CRT Celular S.A.  
CTBC - Companhia Telefônica da Borda do Campo  
TELEBAHIA Celular S.A.  
TELERGIPE Celular S.A.  
TELERJ Celular S.A.  
TELESP - Telecomunicações de São Paulo S.A.  
TELEST Celular S.A.

**Tele Centro Sul Participações S/A TCS (atual BRASIL TELECOM)**

Companhia Telefônica Melhoria e Resistência CTMR  
CRT Companhia Riograndense de Telecomunicações  
Telecomunicações de Brasília S.A. - TELEBRASÍLIA  
Telecomunicações de Goiás S.A. - TELEGOIÁS  
Telecomunicações de Mato Grosso do Sul S.A. - TELEMS  
Telecomunicações de Mato Grosso S.A. TELEMAT  
Telecomunicações de Rondônia S.A TELERON  
Telecomunicações de Santa Catarina S.A. TELESC  
Telecomunicações do Acre S.A. - TELEACRE  
Telecomunicações de Mato Grosso S.A. TELEMAT  
Telecomunicações de Rondônia S.A TELERON  
Telecomunicações de Santa Catarina S.A. TELESC  
Telecomunicações do Acre S.A. - TELEACRE  
Telecomunicações do Paraná S.A. TELEPAR

**Telesp Celular**

CETERP Celular S.A.  
GLOBAL TELECOM S.A.  
TELESP Celular S.A

**TIM**

Maxitel S.A.  
TIM Nordeste Telecomunicações S.A

**VÉSPER**

VÉSPER S.A.  
VÉSPER SÃO PAULO S.A

PLANCONSULT has also carried out valuations for several publicly-held companies engaged in other segments of the Brazilian economy, which not only have been approved by the companies themselves but also by regulatory bodies, including CVM.

**IX - DISCLAIMER**

- 1) This Valuation Report on the Actual Net Equity at Market Value was prepared by PLANCONSULT Planejamento e Consultoria Ltda. ( PLANCONSULT ), aiming at the process of exchange of shares and mergers of associated companies, according to the provisions applicable to the calculation of the exchange ratios of shares set forth in the article 264 of Law No. 6,404 of December 15, 1976, as amended by Law No. 9,457, of May 5, 1997.
- 2) This Valuation Report on Actual Net Equity has been prepared by PLANCONSULT based on the information furnished by the Company's management, as well as other publicly available information, including the financial statements of the Company audited and reviewed by DELOITTE TOUCHE TOHMATSU. PLANCONSULT has taken all care and acted with high diligence standards in order to demand that the information provided by the Company be true and consistent with those audited or reviewed. However, there is no assurance that such information is true and complete.
- 3) PLANCONSULT did not conduct any legal, accounting or any other due diligence or carried out any independent investigation on the information made available in order to prepare this Valuation Report. Therefore, this report did not consider the impacts of any audit or investigation. PLANCONSULT assumes no responsibility for the truthfulness, accuracy or extension of the information obtained.
- 4) PLANCONSULT has not analyzed the legal validity and effectiveness of the processed information taking into account that such analysis is beyond its professional scope. The validity and enforceability of liens or encumbrances on the Company's assets have not as well been analyzed. However, the amounts relating to such liens or encumbrances have been considered in our report.
- 5) Therefore, PLANCONSULT does not assume any responsibility on the legal, engineering or financial matter beyond those implicit in the exercise of its specific functions at issue, which are specifically set forth in the applicable legislation, codes and regulations.
- 6) The Company's managers did not in any way directed, made difficult or took any action which might hinder the access, use or knowledge of any information relevant for the quality of the work, and stated that all documents and/or other information existing to enable the accomplishment of the work and quality of the respective conclusions were made available to PLANCONSULT.
- 7) PLANCONSULT represents that the number of shares of the company at issue, which PLANCONSULT itself, its controlling persons and other persons bound to them are holders, or which are under their discretionary management, is zero.
- 8) PLANCONSULT states the non existence of any conflict or communion of interest, effective or potential, with the controlling person of the company, or minority shareholders of the company, or in relation to any other involved company, its respective partners, or in connection with the operation itself of exchange of shares and mergers of associated companies.

- 9) There is no assurance that any of the premises, estimates, projections, partial or total results or conclusions used or showed in this Valuation Report will be effectively accomplished or determined, in whole or in part. The final results may be different from the projections, and those differences may be relevant and further be impacted by market conditions, among others. Therefore, there is no guarantee on the part of PLANCONSULT as to the accomplishment or not of the projections herein, specifically which occurrence depends on future and uncertain events.
- 10) The fixed assets of the company have been appraised by PLANCONSULT.
- 11) The Valuation Report did not consider any future benefit that a potential success of the operation of exchange of shares and mergers of companies may eventually bring to themselves.
- 12) The information included herein reflects the financial and accounting conditions of the company on 09/30/2005. Any amendment to these conditions may change the result showed herein.
- 13) This Valuation Report must be used exclusively within the scope of the operation of exchange of shares and mergers of companies, duly informed to the market by applicable means.
- 14) Analysis reports on other companies and sectors prepared by PLANCONSULT and/or its affiliates may address market premises in a way different from this Valuation Report.
- 15) This Valuation Report may not be reproduced or published, in whole or in part, without the prior consent of PLANCONSULT.
- 16) The basis date of this Valuation Report is 09/30/2005.

São Paulo, December 2, 2005.

PLANCONSULT Planejamento e Consultoria Ltda.

CORECON: RE/2849 - SP

CRA: E-1256 - SP

CREA: 21.973 - SP

**Edgar Victor Salem**

CRA: 12.500 - SP

CREA: 46.152 - SP

**Ubyrajara Pitta**

CORECON: 4.907 - SP

**Edward Dias Moreno**

CRC: 1SP064073/O-0

**X - EXHIBITS**

**EXHIBIT I Balance sheets**

**EXHIBIT II Discount rate**

**EXHIBIT I**

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**Tele Sudeste Celular**  
**Participações S.A. REAL**

<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents		56,663,641.56
Net accounts receivable		
Inventories		
Advances to suppliers		
Interests on own capital and dividends		28,002,037.90
Deferred tax and tax credits		3,901,060.78
Tax credits		3,678,210.30
Anticipated income tax and social contribution		2,543,911.13
Withheld income tax		909,898.71
ICMS credit		
Pis, Cofins and other credits		224,400.46
ICMS over services to be appropriated		
Deferred social contribution and income tax		222,850.48
11221151	Deferred income tax tax losses	
11221152	Deferred income tax contingencies	520.54
11221153	Deferred income tax provision for losses in inventory	
11221154	Deferred income tax over bad debt provision	
11221155	Deferred income tax over amortization of unrealized goodwill	
11221156	Deferred income tax over suppliers	97,397.75
11221157	Deferred income tax over loyalty programs	
11221159	Deferred income tax other temporary differences	65,942.35
11221161	Deferred social contribution negative basis	
11221162	Deferred social contribution contingencies	187.40
11221163	Deferred social contribution provision for losses in inventory	
11221164	Deferred social contribution over bad debt provision	
11221165	Deferred social contribution over amortization of unrealized goodwill	
11221166	Deferred social contribution over suppliers	35,063.19
11221167	Deferred social contribution over loyalty programs	
11221169	Deferred social contribution other temporary differences	23,739.24
14311111	Goodwill over investment restructuring	
14391111	Accumulated amortization Goodwill restructuring	
21191914	Provision of goodwill with investment	
22191914	Provision of goodwill with investment	
Loans and financings		
Derivative transactions		
Anticipated expenses		
Other current assets		725,865.84
<b>Total current assets</b>		<b>89,292,606.08</b>
<b>NON-CURRENT ASSETS:</b>		
Deferred tax and tax credits		44,558,644.63
Tax credits		44,241,342.64
Anticipated income tax and social contribution		44,241,342.64
ICMS credit		
12121171	ICMS credit Purchases	
12121172	ICMS credit Eletric energy	
12121173	ICMS credit Fixed asset	
12121174	ICMS credit Services rendered	
12121179	ICMS credit Other	
Pis, Cofins and other credits		
12121191	Cofins credits	
12121192	PIS credits	

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Deferred social contribution and income tax			317,302.00
12121151	Deferred income tax	tax losses	
12121152	Deferred income tax	contingencies	
12121153	Deferred income tax	provision for losses in inventory	
12121154	Deferred income tax	over bad debt provision	
12121155	Deferred income tax	over amortization of unrealized goodwill	

12121159	Deferred income tax	other temporary differences	
12121161	Deferred social contribution	negative basis	
12121162	Deferred social contribution	contingencies	
12121163	Deferred social contribution	provision for losses in inventory	
12121164	Deferred social contribution	over bad debt provision	
12121165	Deferred social contribution	over amortization of unrealized goodwill	
12121169	Deferred social contribution	other temporary differences	317,302.00
14311113	Goodwill over investment	long term	
Loans and financings			
Derivative transactions			
Anticipated expenses			
Other non-current assets			456,766.84
<b>Total non-current assets</b>			<b>45,015,411.47</b>
<b>PERMANENT ASSETS:</b>			
Investments			2,010,735,193.68
Property, plant and equipment			107,587.15
Deferred assets			
<b>Total permanent assets</b>			<b>2,010,842,780.83</b>
<b>Total assets</b>			<b>2,145,150,798.38</b>

<b>LIABILITIES</b>	
<b>CURRENT LIABILITIES:</b>	
Personnel, charges and social benefits	438,575.34
Suppliers and accounts payable	4,814,531.26
Taxes, charges and contributions	2,550,081.86
Loans and financings	
Derivative transactions	
Interests on shareholders' equity and dividends	35,495,645.80
Provision for contingencies	2,082.18
Other current liabilities	16,828,497.21
<b>Total current liabilities</b>	<b>60,129,413.65</b>
<b>NON-CURRENT LIABILITIES:</b>	
Taxes, charges and contributions	
Loans and financings	
Derivative transactions	
Provision for contingencies	
Advance payment for future capital increase	
Other current liabilities	
<b>Total non-current liabilities</b>	
<b>MINORITY SHAREHOLDERS</b>	
<b>SHAREHOLDERS' EQUITY</b>	
Capital stock	
Shares in treasury	
Capital reserves	
Profits reserves	
Revaluation reserves	
Accumulated profits	
Net income of the period	
Result in the conversion of Balance Sheet	
<b>Total shareholders' equity</b>	<b>2,085,021,384.73</b>
Shareholders' equity less Goodwill Reserve	<b>1,881,835,110.44</b>
<b>FUNDS SUBJECT TO CAPITALIZATION</b>	
<b>Total liabilities</b>	<b>2,145,150,798.38</b>
	1,881,835,110.44
Tax credit	(67,169,885.30)
	2,085,021,384.73
Real shareholders' equity - adjusted shareholders equity	(203,186,274.29)
Income tax and social contribution rates (38,328%)	(77,877,235.21)
Tax credit	(67,169,885.30)
Final real shareholders' equity with tax effect	<b>2,017,851,499.43</b>

**EXHIBIT II**

<b>Parameters</b>	<b>Value</b>	<b>Comments</b>
FCF terminal growth rate	4.00%	EBITDA growth without license 2014 / risk free
Tax Rate (Tc)	34%	
Debt/equity ratio (D/E)	45.0%	Calculated from market values
Equity/value ratio (E/V)	69.0%	Calculated from the debt/equity ratio
Debt/value ratio (D/V)	31.0%	[1 - (equity/value) ratio]
Equity beta	1.01	The adjusted Bloomberg beta of the industry was used
Debt beta	0.35	WACC
Asset beta	0.81	$\{(1-Tc)D / [(1-Tc)D + E]\} * B_{debt} + \{E / [(1-Tc) D + E]\} * B_{equity}$
Equity return (Re)	15.1%	WACC
Debt return (Rd)	8.0%	Average cost of debt USD
Asset return	12.9%	WACC
Risk-free rate	4.25%	Federal Reserve (T-bond 10 yrs yield)
Market premium (rM-rF)	10.7%	Brazil market premium (Damodaran)
<b>WACC</b>	<b>12.02%</b>	$[(1-Tc)*(Rd*D/V) + (Re*E/V)]$
U.S. inflation	2%	
Brazilian inflation	5.57%	

**Used Discount rate 15.9407%**

**FINANCIAL STATEMENTS OF TSD AS OF SEPTEMBER 30, 2005 AND FOR THE NINE-MONTH PERIOD THEN ENDED  
THAT ACCOMPANY THE DELOITTE TOUCHE TOHMATSU BOOK VALUE REPORT FILED PURSUANT TO RULE 425 ON  
DECEMBER 6, 2005**

*(Convenience Translation into English from the  
Original Previously Issued in Portuguese)*

***Tele Sudeste Celular***

***Participações S.A.***

*Financial Statements for the Nine-Month*

*Period September 30, 2005 and*

*Independent Auditors Report*

*Deloitte Touche Tohmatsu Auditores Independentes*

Tele Sudeste Celular Participações S.A.

(Convenience Translation into English from the Original Previously Issued in Portuguese)

INDEPENDENT AUDITORS REPORT

To the Shareholders and Management of

Tele Sudeste Celular Participações S.A.

Rio de Janeiro - RJ

1. We have audited the accompanying balance sheet of Tele Sudeste Celular Participações S.A. as of September 30, 2005 and the related statement of income and change in shareholders' equity for the nine-month period then ended, prepared under the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements.
2. Our work was conducted in accordance with the Brazilian auditing standards and comprised: (a) planning of the work, taking into consideration the significance of the balances, the volume of transactions and the accounting and internal control systems of the Company; (b) checking, on a test basis, the evidence and records that support the amounts and accounting information disclosed; and (c) evaluating the relevant accounting practices and estimates adopted by management, as well as the presentation of the financial statements taken as a whole.
3. Considering the special purpose of these financial statements (see Note 2), the Company is not presenting the statement of changes in financial position for the nine-month period ended at September 30, 2005, that is required for a complete presentation of the financial statements in Brazil.
4. In our opinion, except for the omission discussed in paragraph 3, that results in an incomplete presentation of the financial statements, the financial statements referred to in paragraph 1 present fairly, in all material respects, the financial position of Tele Sudeste Celular Participações S.A. as of September 30, 2005, the results of its operations and the changes in shareholders' equity for the nine-month period then ended in accordance with accounting practices adopted in Brazil.
5. The accompanying financial statements have been translated into English for the convenience of readers outside Brazil.

São Paulo, December 4, 2005

DELOITTE TOUCHE TOHMATSU  
Auditores Independentes

José Domingos do Prado  
Engagement Partner



Tele Sudeste Celular Participações S.A.

(Convenience Translation into English from the Original Previously Issued in Portuguese)

TELE SUDESTE CELULAR PARTICIPAÇÕES S.A.

## BALANCE SHEET AS OF SEPTEMBER 30, 2005

(In thousands of Brazilian reais - R\$)

<b>ASSETS</b>	<b>09.30.05</b>
<b>CURRENT ASSETS</b>	
Cash and cash equivalents	76
Financial investments	56,588
Interest on capital and dividends	28,002
Deferred and recoverable taxes	4,200
Other assets	726
<b>Total current assets</b>	<b>89,592</b>
<b>NONCURRENT ASSETS</b>	
Deferred and recoverable taxes	55,627
Other assets	530
<b>Total noncurrent assets</b>	<b>56,157</b>
<b>PERMANENT ASSETS</b>	
Investments	1,990,421
Property, plant and equipment, net	108
<b>Total permanent assets</b>	<b>1,990,529</b>
<b>TOTAL ASSETS</b>	<b>2,136,278</b>
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>	<b>09.30.05</b>
<b>CURRENT LIABILITIES</b>	
Payroll and related accruals	446
Trade accounts payable	4,822
Taxes payable	2,582
Interest on capital and dividends payable	35,496
Reserve for contingencies	2
Other liabilities	44,104
<b>Total current liabilities</b>	<b>87,452</b>
<b>SHAREHOLDERS EQUITY</b>	

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Capital	927,945
Capital reserves	170,449
Revenue reserves	235,207
Retained earnings	715,094
	<hr/>
Total shareholders' equity	2,048,695
FUNDS FOR CAPITALIZATION	131
	<hr/>
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	2,136,278
	<hr/>

The accompanying notes are an integral part of these financial statements.

Tele Sudeste Celular Participações S.A.

(Convenience Translation into English from the Original Previously Issued in Portuguese)

TELE SUDESTE CELULAR PARTICIPAÇÕES S.A.

STATEMENT OF INCOME  
FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2005

(In thousands of Brazilian reais - R\$)

	<b>09.30.05</b>
	<u>                    </u>
<b>OPERATING REVENUES (EXPENSES)</b>	
General and administrative expenses	(3,806)
Other operating expenses	(11)
Other operating revenue	635
Equity pick-up	73,250
	<u>                    </u>
	70,068
<b>OPERATING INCOME BEFORE FINANCIAL INCOME (EXPENSES)</b>	<u>70,068</u>
Financial income	10,124
<b>INCOME BEFORE TAXES</b>	<u>80,192</u>
Income and social contribution taxes	(2,230)
<b>NET INCOME FOR THE PERIOD</b>	<u><u>77,962</u></u>

The accompanying notes are an integral part of these financial statements.

Tele Sudeste Celular Participações S.A.

(Convenience Translation into English from the Original Previously Issued in Portuguese)

TELE SUDESTE CELULAR PARTICIPAÇÕES S.A.

STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY

FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2005

(In thousands of Brazilian reais - R\$)

	Share capital	Capital reserve		Income reserve		Retained earnings	Total
		Goodwill	Tax incentive	Statutory reserve	Reserve for expansion		
BALANCE AT DECEMBER 31, 2004	891,460	203,345	3,589	54,910	180,297	637,132	1,970,733
Capital increase with reserve	36,485	(36,485)					
Net income						77,962	77,962
BALANCE AT SEPTEMBER 30, 2005	927,945	166,860	3,589	54,910	180,297	715,094	2,048,695

The accompanying notes are an integral part of these financial statements.

Tele Sudeste Celular Participações S.A.

(Convenience Translation into English from the Original Previously Issued in Portuguese)

TELE SUDESTE CELULAR PARTICIPAÇÕES S.A.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2005

(In thousands of Brazilian reais - R\$, unless otherwise indicated)

1. OPERATIONS

Tele Sudeste Celular Participações S.A. ( Tele Sudeste or Company ) is a publicly-traded company which, as of September 30, 2005, is controlled by Brasilcel N.V. (50.47% of total capital), Sudestecel Participações S.A. (25.54% of total capital), Tagilo Participações Ltda. (10.90% of total capital) and Avista Participações Ltda. (4.11% of total capital). Sudestecel, Tagilo and Avista are wholly-owned subsidiaries of Brasilcel N.V.

Brasilcel N.V. is jointly controlled by Telefónica Móviles, S.A. (50.00% of total capital), PT Móveis, Serviços de Telecomunicações, SGPS, S.A. (49.999% of total capital) and Portugal Telecom, SGPS, S.A. (0.001% of total capital).

Tele Sudeste has a full controlling interest in the operators Telerj Celular S.A. ( Telerj ) and Telest Celular S.A. ( Telest ), which provide mobile telephone services in the States of Rio de Janeiro and Espírito Santo, respectively, including activities necessary or useful to perform the services, in accordance with the licenses granted to them.

The licenses granted to Telerj and Telest are valid until November 30, 2005 and November 30, 2008, respectively, and are renewable, once only, for a 15-year term, by means of the payment of charges equivalent to approximately 1% of the annual billing of the operators.

The business of the subsidiaries, including the services they may provide, are regulated by the National Telecommunications Agency (Agência Nacional de Telecomunicações - ANATEL), the telecommunications regulatory agency, in accordance with Law No. 9,472, of July 16, 1997, and complementary regulations, decrees, rulings and plans.

On July 29, 2005, the Company's Board of Directors approved the corporate restructuring of Telest Celular S.A. by a merger with Telerj Celular S.A. The proposed restructuring was submitted to ANATEL on September 6, 2005.

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The objective of this operation was to obtain financial and operational benefits, among others, with a reduction in administrative costs and publications, as well as rationalization of accounting procedures.

### 2. PRESENTATION OF THE FINANCIAL STATEMENTS

The financial statements have been prepared in accordance with generally accepted accounting practices in Brazil and Brazilian Corporate Legislation, which include the norms applicable to public telecommunications services concessionaires and the norms and accounting procedures established by the Brazilian Securities Commission (Comissão de Valores Mobiliários - CVM).

Tele Sudeste Celular Participações S.A.

The Company year ends on December 31 of each year. These interim financial statements were prepared to serve as a basis for corporate restructuring purposes, involving the Company, TCP Participações S.A., Tele Leste Celular Participações S.A., Tele Centro Oeste Celular Participações S.A. and Celular CRT Participações S.A., all of which are publicly-held companies under common share control. The objective of the restructuring is to transfer the share control and the minority participations to TCP, through an exchange of shares. This proposal will require the approval of the shareholders of the various companies involved and, if approved, will be based on the relation of the exchange to the economic value to be established in a report issued by independent experts.

Consequently, the balance sheet, the income statement and the statement of changes in shareholders' equity only include the operations effected in the first nine months of 2005, which are presented without comparison to any prior period. Additionally, in view of the specific purpose of these interim financial statements, the Company is not presenting the statement of changes in financial position.

### 3. SUMMARY OF THE PRINCIPAL ACCOUNTING PRACTICES

#### a) Cash and cash equivalents

Are considered to be all available balances in cash and banks and all highly liquid temporary cash investments, stated as cost plus interest accrued to the balance sheet date, with original maturity dates of three months or less.

#### b) Investments

Represents goodwill recorded on acquisitions of consolidated subsidiaries and permanent investments in unconsolidated affiliates and subsidiaries that are accounted for under the equity method. The accounting practices of direct and indirect subsidiaries are consistent with those applied by the Company.

#### c) Income and social contribution taxes

Are calculated and recorded based on the tax rates in effect on the balance sheet date, on an accrual basis.

#### d) Reserve for contingencies

The reserve is recorded based on the opinion of external legal and the Company's management, how to the probable result of the dependent subject, and are update until to date the balance sheet for the probable amount of the loss, observed the nature of each contingency.

Tele Sudeste Celular Participações S.A.

4. DEFERRED AND RECOVERABLE TAXES

	<b>09.30.05</b>
	<u>          </u>
Prepaid income and social contribution taxes	57,970
Withholding income tax	979
Other recoverable taxes	242
	<u>          </u>
Total recoverable taxes	59,191
Deferred income and social contribution taxes	636
	<u>          </u>
Total	59,827
	<u>          </u>
Current	4,200
Noncurrent	55,627

5. OTHER ASSETS

	<b>09.30.05</b>
	<u>          </u>
Advances to employees	14
Receivable from Group companies	677
Tax incentives	530
Other assets	35
	<u>          </u>
Total	1,256
	<u>          </u>
Current	726
Noncurrent	530

6. INVESTMENTS

a) Participation in subsidiaries

<u>Investees</u>	<u>Total</u>	<u>Total common shares</u>	<u>Shareholders equity as of</u>	<u>Net income (loss) as of</u>
	interest - %	(in thousands)	30.09.05	30.09.05
Telerj Celular S.A.	100	30,449	1,633,657	17,582
Telest Celular S.A.	100	2,039	356,764	55,668

b) Movement



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The movement of the investments of Controlled, of period nine month end of September 30, 2005, is as follow:

	<b>09.30.05</b>
Amount in the begin year	1,917,171
Equity	73,250
Amount of September 30	<b>1,990,421</b>

Tele Sudeste Celular Participações S.A.

7. OTHER LIABILITIES

	<b>09.30.05</b>
	<u>          </u>
Intercompany liabilities	7,037
Reverse split of shares (a)	37,067
	<u>          </u>
<b>Total</b>	<b>44,104</b>
	<u>          </u>

(a) Refers to the credit made available to shareholders who are beneficiaries of the excess shares resulting from the reverse split of the Company's share capital.

8. SHAREHOLDERS' EQUITY

a) Capital

An Extraordinary Shareholders' Meeting held on March 29, 2005 approved a reverse split of the 449,009,994,135 nominative book-entry shares, without par value, comprising 189,434,957,933 common shares and 259,575,036,202 preferred shares, representing capital, in the proportion of 5,000 (five thousand) shares to 1 (one) share of the same class. Capital now comprises 89,801,999 nominative book-entry shares, without par value, of which 37,886,992 are common shares and 51,915,007 are preferred shares.

On July 29, 2005, the Company advised the shareholders of a capital increase of R\$36,485, corresponding to the tax benefit from the merged goodwill, effectively realized during the 2004 fiscal year. The capital increased from R\$891,460 to R\$927,945, with the issue of 2,029,225 new common shares, guaranteeing the right of preference as established in article 171 of Law No. 6,404/76, and establishing that funds arising from possible future exercise of the right of preference should be credited to the companies Sudestecel Participações S.A. and Tagilo Participações Ltda.

The capital as of September 30, 2005 comprises shares without par value, as follows:

	<b>Thousands</b>
	<b>of shares</b>
	<b>09.30.05</b>
	<u>          </u>
Common shares	39,916
Preferred shares	51,915
	<u>          </u>
<b>Total</b>	<b>91,831</b>
	<u>          </u>

b) Interest on capital and dividends

The preferred shares do not have voting rights, except in the cases stipulated in the bylaws. They are, however, assured priority in the reimbursement of capital, without premium, and the right to participate in a dividend 10% higher than that attributed to each common share.

The dividends are calculated in accordance with the Company's bylaws and corporate law, which establishes a minimum dividend of 25% of income for the financial year.

Tele Sudeste Celular Participações S.A.

c) Special goodwill reserve

This reserve represents the formation of a special goodwill reserve as a result of the Company's corporate restructuring, which is being capitalized in favor of the controlling shareholder at the time of effective realization of the tax benefit.

d) Revenue reserve

d.1) Statutory reserve

The statutory reserve is calculated based on 5% of net annual income until the reserve reaches 20% of capital or 30% of capital plus capital reserves; from then on, appropriations to this reserve are no longer compulsory. The purpose of this reserve is to ensure the integrity of capital and it may only be used to set off losses or to increase capital.

d.2) Other revenue reserves

The special reserve for expansion and modernization is based on the capital expenditure budget prepared by management, which demonstrates the need for funds for investment projects for the coming financial years.

9. INSURANCE

The Company has a policy of monitoring the risks inherent in its operations. Accordingly, as of September 30, 2005, the Companies had insurance policies in effect to cover third-party liability. The Management of the Company considers that the amounts are sufficient to cover possible losses. The principal responsibility covered by insurance and corresponding amounts is shown below:

<u>Type</u>	<u>Amounts insured</u>
General third-party liability - RCG	R\$ 7,560