

Tableau Software Inc  
Form SC 13G  
February 14, 2019

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**SCHEDULE 13G**

**Under the Securities Exchange Act of 1934**

Tableau Software, Inc.

(Name of Issuer)

Class A Common Shares

(Title of Class of Securities)

87336U105

(CUSIP Number)

Altimeter Capital Management, LP, One International Place, Suite 4610, Boston, MA 02110

(Name, Address and Telephone Number of Person  
Authorized to Receive Notices and Communications)

December 31, 2018

(Date of Event which Requires Filing of this Statement)

Edgar Filing: Tableau Software Inc - Form SC 13G

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

Rule 13d-1(b)

Rule 13d-1(c)

Rule 13d-1(d)

\* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

CUSIP No. 87336U105 13G Page 2 of 11 Pages

NAMES OF REPORTING PERSONS

1. I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (ENTITIES ONLY)

Altimeter Capital Management General Partner LLC

CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

2. (see instructions)

(a) ..

(b) ..

3. SEC USE ONLY

CITIZENSHIP OR PLACE OF ORGANIZATION

4. Altimeter Capital Management, LP – Delaware

|    |  |
|----|--|
| 5. | SOLE VOTING<br>POWER                         |
| 6. | -0- shares<br>SHARED<br>VOTING POWER         |
| 7. | 3,484,663<br>SOLE<br>DISPOSITIVE<br>POWER    |
| 8. | -0- shares<br>SHARED<br>DISPOSITIVE<br>POWER |
|    | 3,484,663                                    |

NUMBER OF SHARES BENEFICIALLY OWNED BY EACH REPORTING PERSON WITH

9. AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

3,484,663

10. CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (see instructions) ..

PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9)

11. Altimeter Capital Management LP – 4.9%

12.

TYPE OF REPORTING PERSON (see instructions)

Altimeter Capital Management, LP – OO

CUSIP No. 87336U105 13G Page 3 of 11 Pages

NAMES OF REPORTING PERSONS

1. I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (ENTITIES ONLY)

Altimeter Capital Management, LP

CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

2. (see instructions)

(a) ..

(b) ..

3. SEC USE ONLY

CITIZENSHIP OR PLACE OF ORGANIZATION

4. Altimeter Capital Management, LP – Delaware

|  |    |                                |
|--|----|--------------------------------|
|  | 5. | SOLE VOTING<br>POWER           |
|  |    | -0- shares                     |
|  | 6. | SHARED<br>VOTING POWER         |
|  |    | 3,484,663                      |
| NUMBER OF SHARES BENEFICIALLY OWNED BY EACH REPORTING<br>PERSON WITH | 7. | SOLE<br>DISPOSITIVE<br>POWER   |
|  |    | -0- shares                     |
|  | 8. | SHARED<br>DISPOSITIVE<br>POWER |
|  |    | 3,484,663                      |

9. AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

3,484,663

10. CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES

(see instructions) ..

PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9)

11. Altimeter Capital Management LP – 4.9%

12. TYPE OF REPORTING PERSON (see instructions)

Altimeter Capital Management, LP – IA, PN

CUSIP No. 87336U105 13G Page 4 of 11 Pages

NAMES OF REPORTING PERSONS

1. I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (ENTITIES ONLY)

Altimeter General Partner, LLC

CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

2. (see instructions)

(a) ..

(b) ..

3. SEC USE ONLY

CITIZENSHIP OR PLACE OF ORGANIZATION

4. Altimeter Capital Management, LP – Delaware

|  |    |                                |
|--|----|--------------------------------|
|  | 5. | SOLE VOTING<br>POWER           |
|  |    | -0- shares                     |
|  | 6. | SHARED<br>VOTING POWER         |
|  |    | 3,484,663                      |
| NUMBER OF SHARES BENEFICIALLY OWNED BY EACH REPORTING<br>PERSON WITH | 7. | SOLE<br>DISPOSITIVE<br>POWER   |
|  |    | -0- shares                     |
|  | 8. | SHARED<br>DISPOSITIVE<br>POWER |
|  |    | 3,484,663                      |

9. AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

3,484,663

10. CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES

(see instructions) ..

PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9)

11. Altimeter Capital Management LP – 4.9%

12. TYPE OF REPORTING PERSON (see instructions)

Altimeter Capital Management, LP – OO



CUSIP No. 87336U105 13G Page 5 of 11 Pages

NAMES OF REPORTING PERSONS

1. I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (ENTITIES ONLY)

Altimeter Partners Fund, L.P.

CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

2. (see instructions)

(a) ..

(b) ..

3. SEC USE ONLY

CITIZENSHIP OR PLACE OF ORGANIZATION

4. Altimeter Partners Fund, L.P. – Delaware

|  |    |                                |
|--|----|--------------------------------|
|  | 5. | SOLE VOTING<br>POWER           |
|  |    | -0- shares                     |
|  | 6. | SHARED<br>VOTING POWER         |
|  |    | 3,484,663                      |
| NUMBER OF SHARES BENEFICIALLY OWNED BY EACH REPORTING<br>PERSON WITH | 7. | SOLE<br>DISPOSITIVE<br>POWER   |
|  |    | -0- shares                     |
|  | 8. | SHARED<br>DISPOSITIVE<br>POWER |
|  |    | 3,484,663                      |

9. AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

3,484,663

10. CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES

(see instructions) ..

PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9)

11. Altimeter Partners Fund, L.P. – 4.9%

12. TYPE OF REPORTING PERSON (see instructions)

Altimeter Partners Fund, L.P. – PN

CUSIP No. 87336U105 13G Page 6 of 11 Pages

NAMES OF REPORTING PERSONS

1. I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (ENTITIES ONLY)

Brad Gerstner

CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

2. (see instructions)

(a) ..

(b) ..

3. SEC USE ONLY

CITIZENSHIP OR PLACE OF ORGANIZATION

4. Brad Gerstner – United States

|    |  |
|----|--|
| 5. | SOLE VOTING<br>POWER                         |
| 6. | -0- shares<br>SHARED<br>VOTING POWER         |
| 7. | 3,484,663<br>SOLE<br>DISPOSITIVE<br>POWER    |
| 8. | -0- shares<br>SHARED<br>DISPOSITIVE<br>POWER |
|    | 3,484,663                                    |

NUMBER OF SHARES BENEFICIALLY OWNED BY EACH REPORTING PERSON WITH

9. AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

3,484,663

10. CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (see instructions) ..

PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9)

11. Brad Gerstner – 4.9%

12.

TYPE OF REPORTING PERSON (see instructions)

Brad Gerstner – IN

CUSIP No. 87336U105 13G Page 7 of 11 Pages

**Item 1.**

**(a) Name of Issuer**

Tableau Software, Inc.

**Address of Issuer's Principal Executive Offices**

**(b)** 1621 North 34th St.

Seattle, WA 98103

**Item 2.**

**Name of Person Filing**

This joint statement on Schedule 13G is being filed by Altimeter Capital Management General Partner LLC (the "General Partner"), Altimeter Capital Management, LP (the "Investment Manager"), Altimeter General Partner, LLC (the "Fund General Partner"), Altimeter Partners Fund, L.P. (the "Fund") and Brad Gerstner, who are collectively referred to as the "Reporting Persons." Mr. Gerstner is the sole managing principal of the General Partner, the

**(a)** Investment Manager and the Fund General Partner. The General Partner is the sole general partner of the Investment Manager, which is the investment manager of the Fund. The Fund General Partner is the sole general partner of the Fund. The Reporting Persons have entered into a Joint Filing Agreement, dated as of the date hereof, a copy of which is filed with this Schedule 13G as Exhibit 1 (which is incorporated herein by reference), pursuant to which the Reporting Persons have agreed to file this statement jointly in accordance with the provisions of Rule 13d-1(k) under the Act.

**Address of the Principal Office or, if none, residence**

**(b)** The principal business office of the Reporting Persons with respect to the shares reported hereunder is One International Place, Suite 4610, Boston, MA 02110.

**Citizenship**

**(c)** Each of the Investment Manager and the Fund is a Delaware limited partnership. Each of the General Partner and the Fund General Partner is a Delaware limited liability company. Mr. Gerstner is a United States citizen.

**(d) Title of Class of Securities**

Class A common shares

**(e)**

**CUSIP Number**

87336U105

**Item 3. If this statement is filed pursuant to §§240.13d-1(b) or 240.13d-2(b) or (c), check whether the person filing is a:**

Not applicable.

- (a) " Broker or dealer registered under section 15 of the Act (15 U.S.C. 78o).
- (b) " Bank as defined in section 3(a)(6) of the Act (15 U.S.C. 78c).
- (c) " Insurance company as defined in section 3(a)(19) of the Act (15 U.S.C. 78c).
- (d) " Investment company registered under section 8 of the Investment Company Act of 1940 (15 U.S.C. 80a-8).
- (e) " An investment adviser in accordance with §240.13d-1(b)(1)(ii)(E);
- (f) " An employee benefit plan or endowment fund in accordance with §240.13d-1(b)(1)(ii)(F);
- (g) " A parent holding company or control person in accordance with §240.13d-1(b)(1)(ii)(G);
- (h) " A savings associations as defined in Section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813);
- (i) " A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the Investment Company Act of 1940 (15 U.S.C. 80a-3);
- (j) " Group, in accordance with §240.13d-1(b)(1)(ii)(J).

**Item 4. Ownership.**

As of December 31, 2018 the Reporting Persons beneficially owned 3,484,663 Class A Common Shares of the Issuer, representing approximately 4.9% of such class of securities. The beneficial ownership of each Reporting Person is as follows: (i) the Fund beneficially owns 3,484,663 Class A Common Shares representing approximately 4.9% of the class; and (ii) the Investment Manager, as the investment manager of the Fund, and Mr. Gerstner, as the sole managing partner of the Investment Manager, each beneficially own 3,484,663 Class A Common Shares of the Issuer, representing approximately 4.9% of the class. All ownership percentages of the securities reported herein are based upon a total of 71,551,528 Class A Common Shares of the Issuer outstanding as of November 6, 2018.

Provide the following information regarding the aggregate number and percentage of the class of securities of the issuer identified in Item 1.

**(a) Amount beneficially owned:**

Altimeter Capital Management General Partner LLC - 3,484,663 shares  
Altimeter Capital Management, LP -3,484,663 shares  
Altimeter General Partner, LLC - 3,484,663 shares  
Altimeter Partners Fund, L.P. -3,484,663 shares  
Brad Gerstner - 3,484,663 shares

**(b) Percent of class:**

Altimeter Capital Management General Partner LLC - 4.9%  
Altimeter Capital Management, LP - 4.9%  
Altimeter General Partner, LLC - 4.9%  
Altimeter Partners Fund, L.P. - 4.9%  
Brad Gerstner - 4.9%

**(c) Number of shares as to which the person has:**

**(i) Sole power to vote or to direct the vote**

Altimeter Capital Management General Partner LLC. -0-  
Altimeter Capital Management, LP -0-  
Altimeter General Partner, LLC -0-  
Altimeter Partners Fund, L.P. -0-  
Brad Gerstner -0-

**(ii) Shared power to vote or to direct the vote**

Altimeter Capital Management General Partner LLC - 3,484,663 shares  
Altimeter Capital Management, LP - 3,484,663  
Altimeter General Partner, LLC - 3,484,663 shares  
Altimeter Partners Fund, L.P. - 3,484,663

Brad Gerstner – 3,484,663

**(iii) Sole power to dispose or to direct the disposition of**

Altimeter Capital Management General Partner LLC. -0-

Altimeter Capital Management, LP -0-

Altimeter General Partner, LLC. -0-

Altimeter Partners Fund, L.P. -0-

Brad Gerstner -0-

**(iv) Shared power to dispose or to direct the disposition of**

Altimeter Capital Management General Partner LLC - 3,484,663 shares

Altimeter Capital Management, LP – 3,484,663

Altimeter General Partner, LLC - 3,484,663 shares

Altimeter Partners Fund, L.P. – 3,484,663

Brad Gerstner – 3,484,663

\*\* Shares reported herein for the General Partner, the Investment Manager and the Fund General Partner represent Class A Shares beneficially owned and held of record by the Fund for which the Investment Manager serves as the investment manager and the Fund General Partner serves as general partner. The General Partner serves as the sole general partner of the Investment Manager. Shares reported herein for Mr. Gerstner represent Class A Shares beneficially owned and held of record by the Fund. Mr. Gerstner is the sole managing principal of the General Partner, the Investment Manager and the Fund General Partner.



**Item 5. Ownership of Five Percent or Less of a Class.**

If this statement is being filed to report the fact that as of the date hereof the reporting person has ceased to be the beneficial owner of more than five percent of the class of securities, check the following. x

**Item 6. Ownership of More than Five Percent on Behalf of Another Person.**

Not applicable.

**Item 7. Identification and Classification of the Subsidiary Which Acquired the Security Being Reported on By the Parent Holding Company.**

Not applicable.

**Item 8. Identification and Classification of Members of the Group.**

Not applicable.

**Item 9. Notice of Dissolution of Group.**

Not applicable.

**Item 10. Certification.**

Edgar Filing: Tableau Software Inc - Form SC 13G

By signing below I certify that, to the best of my knowledge and belief, the securities referred to above were not acquired and are not held for the purpose of or with the effect of changing or influencing the control of the issuer of the securities and were not acquired and are not held in connection with or as a participant in any transaction having that purpose or effect.

CUSIP No. 87336U105 13G Page 10 of 11 Pages

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

February 14, 2019

**ALTIMETER CAPITAL MANAGEMENT GENERAL PARTNER LLC**

By: /s/ Hab Siam

Hab Siam, Chief Compliance Officer

**ALTIMETER CAPITAL MANAGEMENT, LP**

By: /s/ Hab Siam

Hab Siam, Chief Compliance Officer

**ALTIMETER GENERAL PARTNER, LLC**

By: /s/ Hab Siam

Hab Siam, Chief Compliance Officer

**ALTIMETER PARTNERS FUND, L.P.**

By: /s/ Hab Siam

Hab Siam, Chief Compliance Officer

**BRAD GERSTNER**

By: /s/ Brad Gerstner

Brad Gerstner, individually

