

TABLE TRAC INC
Form 10QSB
November 19, 2007

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

Form 10-QSB

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2007

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number 0-28383

Table Trac, Inc.

(Exact name of small business issuer as specified in its charter)

Nevada ----- 88-0336568
(State or other jurisdiction of Incorporation or organization) --- (IRS Employer Identification No.)

15612 Highway 7,
Suite 331 Minnetonka,
Minnesota 55345
(Address of principal executive offices)

(952) 548-8877
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Securities registered pursuant to Section 12(b) of the Act:
None

Securities registered pursuant to Section 12(g) of the Act:
4,001,534 Shares of Common Stock outstanding as of October 31, 2007

Table Trac, Inc.

I N D E X

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Part I. FINANCIAL INFORMATION

Item I. CONDENSED FINANCIAL STATEMENTS

Table Trac, Inc.
Condensed Balance Sheets

| | September 30, 2007 <u>(unaudited)</u> | Dec. 31, 2006 <u>(audited)</u> |
|--|--|--------------------------------------|
| <u>ASSETS</u> | | |
| Current assets: | | |
| Cash | \$128,515 | \$307,371 |
| Accounts receivable, no allowance for doubtful accounts deemed necessary | 1,354,540 | 221,992 |
| Inventory | 107,444 | 96,473 |
| Prepaid expenses | <u>8,550</u> | <u>16,310</u> |
| Total current assets | <u>1,599,049</u> | <u>642,146</u> |
| Patent, net of accumulated amortization | 12,896 | 13,644 |
| Deferred tax asset | - 0 - | 185,000 |
| Accounts receivable, financed contracts - long term | 292,940 | - 0 - |
| Total assets | <u>\$1,904,885</u> | <u>\$ 840,790</u> |
| LIABILITIES AND STOCKHOLDERS EQUITY | | |
| Current liabilities: | | |
| Accounts payable | \$ 16,695 | \$ 13,609 |
| Deferred income taxes | 220,700 | - 0 - |
| Accrued payroll and related tax accruals | 35,973 | 18,258 |

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| | | |
|--|---------------------------|--------------------------|
| Deferred revenue | <u>268,186</u> | <u>174,795</u> |
| Total current liabilities | <u>541,554</u> | <u>206,662</u> |
| Stockholders equity : | | |
| Common stock, \$0.001 par value; 5,000,000 shares authorized: 4,001,534 shares issued and outstanding at September 30, 2007 and 3,991,534 shares issued and outstanding at December 31, 2006 | 1,337,770 | 1,323,770 |
| Retained earnings (Accumulated deficit) | <u>25,561</u> | <u>(689,642)</u> |
| Total stockholders equity | <u>1,363,331</u> | <u>634,128</u> |
| Total liabilities and stockholders equity | <u>\$1,904,885</u> | <u>\$ 840,790</u> |

The accompanying notes are an integral part of these condensed financial statements.

Table Trac, Inc.
Condensed Statements of Operations
(Unaudited)

| | Three Months Ended | | Nine Months Ended | |
|--|--------------------------|--------------------------|-------------------------|-------------------------|
| | July - Sept '07 | July - Sept '06 | Jan. - Sept '07 | Jan. - Sept '06 |
| Net sales | \$1,024,886 | \$470,784 | \$2,113,214 | \$765,548 |
| Cost of sales | <u>230,245</u> | <u>66,666</u> | <u>503,676</u> | <u>103,103</u> |
| Gross Profit | <u>794,641</u> | <u>404,118</u> | <u>1,609,538</u> | <u>662,445</u> |
| Selling, general and administrative expenses | <u>173,542</u> | <u>168,612</u> | <u>522,202</u> | <u>475,349</u> |
| Income from operations | <u>621,099</u> | <u>235,506</u> | <u>1,087,336</u> | <u>187,096</u> |
| Interest income | 29,760 | 0 | 33,867 | 0 |
| Net income before taxes | <u>650,859</u> | <u>235,506</u> | <u>1,121,203</u> | <u>187,096</u> |
| Income tax expense | 234,000 | -0- | 406,000 | 0 |
| Net income | <u>\$ 416,859</u> | <u>\$ 235,506</u> | <u>\$715,203</u> | <u>\$187,096</u> |
| Basic earnings per share | <u>\$ 0.10</u> | <u>\$ 0.06</u> | <u>\$ 0.18</u> | <u>\$ 0.05</u> |
| Weighted average basic shares outstanding | <u>4,001,534</u> | <u>3,969,985</u> | <u>3,998,904</u> | <u>3,962,724</u> |
| Diluted earnings per share | <u>\$ 0.09</u> | <u>\$ 0.05</u> | <u>\$0.16</u> | <u>\$ 0.04</u> |
| Weighted average diluted shares | <u>4,451,587</u> | <u>4,387,832</u> | <u>4,448,956</u> | <u>4,380,572</u> |

The accompanying notes are an integral part of these condensed financial statements.

Table Trac, Inc.
Condensed Statements of Cash Flows

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(Unaudited)

| | | <u>Nine Months Ended</u> | |
|-----------------------------|---|--------------------------|-------------------------|
| | | <u>Sept '07</u> | <u>Sept '06</u> |
| OPERATING ACTIVITIES | | | |
| | Net income | \$ 715,203 | \$187,096 |
| | Adjustments to reconcile net income to net cash provided by (used in) operations: | | |
| | | 14,000 | 6,000 |
| | Stock issued for professional services | 1023 | 1,023 |
| | Patents amortization | 405,700 | - 0 - |
| | Deferred income taxes | | |
| | Changes in operating assets and liabilities: | | |
| | | (1,425,488) | (52,171) |
| | Accounts receivable | (10,971) | (87,136) |
| | Inventory | 7,485 | (1,500) |
| | Prepaid expense | 3,086 | 1,145 |
| | Accounts payable | 93,391 | 0 |
| | Deferred revenue | 17,715 | (195) |
| | Accrued payroll | | |
| | Net cash provided by (used in) operating activities | <u>(178,856)</u> | <u>54,262</u> |
| FINANCING ACTIVITIES | | | |
| | Subscriptions received for exercise of restricted common stock option | - 0 - | 2,188 |
| | Net cash provided by financing activities | <u>- 0 -</u> | <u>2,188</u> |
| | Net cash increase (decrease) for period | <u>(178,856)</u> | <u>\$56,450</u> |
| | Cash at beginning of period | 307,371 | 99,996 |
| | Cash at end of period | <u>\$128,515</u> | <u>\$156,446</u> |

The accompanying notes are an integral part of these condensed financial statements.

Table Trac, Inc.
SELECTED NOTES TO CONDENSED FINANCIAL STATEMENTS
September 30, 2007

Note 1. Condensed Financial Statements:

The condensed balance sheet as of September 30, 2007, the condensed statement of operations and cash flows for the periods ended September 30, 2007 and 2006 have been prepared by the Company, without audit. In the opinion of management, all adjustments (which include normal recurring adjustments and adjustments to revenues for compliance with the company's revenue recognition policy) necessary to present fairly the financial position, results of operations and changes in cash flows at September 30, 2007 and for all periods presented have been made.

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Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. It is suggested that these condensed financial statements be read in conjunction with the financial statements and notes thereto included in the Company's December 31, 2006 audited financial statements filed on form 10-KSB.

Note 2. Revenue Recognition:

Revenue from all customers is recognized when all significant contractual obligations have been satisfied and collection of the resulting receivable is reasonably assured. Generally, revenues are recognized upon installation, customer specifications have been met and title and risk of loss have transferred to the customer.

License and maintenance revenue are invoiced and recognized monthly.

If a sale requires customer acceptance due to performance or other acceptance criteria included in the terms of the sale, revenue is recognized at the time of customer acceptance.

When a sale involves multiple elements, revenue is allocated to each respective element in accordance with Emerging Issues Task Force (EITF) 00-21 "Accounting for Revenue Arrangements with Multiple Deliverables." Allocation of revenue to undelivered elements of the arrangement is based on fair value of the element being sold on a stand-alone basis.

In certain instances, sales are collected under financed contracts, which are considered extended payment terms. In these situations, as the Company has determined and can support "a history of successfully collecting under the original payment terms without making concessions", the extended payment terms are considered fixed or determinable at the outset of the arrangement and accordingly revenue is recognized upon the delivery of the software, assuming that all other revenue recognition criteria have been met.

Accounts receivable include regular customer receivables and amounts from financed contracts coming due within 12 months. Any amounts from financed contracts coming due beyond 12 months are included in accounts receivable financed contracts, long term.

Customer advance deposits are recorded as deferred revenue until such time the associated revenue is recognized.

Note 3. Customer Concentration:

For the three months ended September 30, 2007, the company had 1 customer that represented 74% of total net sales.

Note 4. Inventory:

The Company's inventories consisted of the following:

| | September 30, 2007 | December 31, 2006 |
|-----------------|--------------------|-------------------|
| Raw Materials | \$- 0 - | \$ - 0 - |
| Work-In-Process | \$60,614 | \$8,950 |
| Finished Goods | \$46,830 | \$87,523 |
| | \$107,444 | \$ 96,473 |

Note 5. Stockholders' Equity:

Stock Options and Warrants

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In October 2001, the Company implemented an Employee Stock Incentive Plan. This plan provides for the issuance of options to employees to purchase shares of the Company's common stock at an exercise price at least equal to the fair value of the Company's common stock at the grant date. These options are exercisable for a period of seven years from the date of grant. The Company has reserved 1,000,000 shares of its common stock for potential issuance under this plan. As of September 30, 2007, 507,500 stock options were available for grants.

Effective January 1, 2006 the Company adopted FASB Statement No. 123(R) "Share-Based Payment" (SFAS 123(R)), which requires an entity to reflect on its income statement, instead of pro forma disclosures in its financial footnotes, the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair market value of the award. Statement 123(R) supersedes the Company's previous accounting under Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" for periods beginning prior to December 31, 2005. The Company adopted SFAS 123(R) using the modified prospective transition method. All options granted prior to the adoption of SFAS 123(R) were fully vested and thus no related compensation expense will be recorded in the Company's financial statements. SFAS 123(R) requires companies to estimate the fair value of share-based payment awards on the date of grant using an option-pricing model. The value of the portion of the award that is ultimately expected to vest is recognized as expense over the requisite service periods in the Company's Statements of Operations. The Company recorded \$0 of related compensation expense for the three and nine month periods ended September 30, 2007 and 2006 as no options were granted during the periods.

The Company uses the Black-Sholes-Merton ("Black Sholes") option-pricing model as a method for determining the estimated fair market value for employee stock awards. This is the same option-pricing model used in prior years to calculate pro forma compensation expense under SFAS 123 footnote disclosures. Compensation expense for employee stock awards is recognized on a straight-line basis over the vesting period of the award.

The following is a summary of all activity involving options for the nine month period ended September 30, 2007:

| | Outstanding Options | Weighted Average Exercise Price | Weighted Average Remaining Term (years) | Aggregate Intrinsic Value |
|-----------------------------------|---------------------|---------------------------------|---|---------------------------|
| Balance, December 31, 2006 | <u>475,000</u> | \$ 0.13 | | |
| Granted | - 0 - | | | |
| Excercised | - 0 - | | | |
| Cancelled | - 0 - | | | |
| Balance, September 30, 2007 | <u>475,000</u> | \$ 0.13 | <u>3.85</u> | <u>\$1,071,125</u> |
| Exercisable at September 30, 2007 | <u>475,000</u> | \$ 0.13 | <u>3.85</u> | <u>\$1,071,125</u> |

The aggregate intrinsic value in the table represents the difference between the closing stock price on September 30, 2007 and the exercise price, multiplied by the number of in-the-money options that would have been received by the option holders had all option holders exercised their options on September 30, 2007.

Note 6 - Income Taxes

The Company adopted the provisions of FASB Interpretation No 48, Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109 (FIN 48), on January 1, 2007. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statement 109, Accounting for Income Taxes, and prescribes a recognition threshold and measurement process for financial statement

recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure and transition.

The Company files income tax returns in the U.S. federal jurisdiction, and various state jurisdictions. Based on our evaluation, we have concluded that there are no significant unrecognized tax benefits. Our evaluation was performed for the tax years ended December 31, 2003, 2004, 2005, and 2006, the tax years that remain subject to examination by major tax jurisdictions as of September 30, 2007. We do not believe there will be any material changes in our unrecognized tax positions over the next 12 months.

We may from time to time be assessed interest or penalties by major tax jurisdictions, although any such assessments historically have been minimal and immaterial to our financial results. In accordance with FIN 48, paragraph 19, the Company has decided to classify interest and penalties as a component of income tax expense.

Note 7. Recently Issued Accounting Pronouncements

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements ("SFAS No. 157"). This standard clarifies the principle that fair value should be based on the assumptions that market participants would use when pricing an asset or liability. Additionally, it establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. This standard is effective for financial statements issued for fiscal years beginning after November 15, 2007. We are currently evaluating the impact of this statement. We believe the adoption of SFAS No. 157 will not have a material impact on our consolidated financial position or results of operations.

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Business Overview:

Table Trac, Inc. (the "Company" or "Table Trac") is a Nevada Corporation, formed on June 27, 1995, with principal offices in Minnetonka, Minnesota.

The Company has developed and patented (U.S. patent # 5,957,776) a proprietary information and management system (Table Trac) that automates and monitors the operations of casino table games. In addition to table games management, since 2000 Table Trac has been adding functionality developing related casino system modules for guest rewards and loyalty club, marketing analysis, guest service, promotions administration / management, vault/cage management and audit / accounting. All of these modules use Table Tracs simple to learn browser based interface.

In 2006, the Company launched new products in the areas of Class II S2S gaming communications and related Class II S2S support for promotions administration and management, gaming machine on-line accounting and management, gaming machine vault cage operations, touch screen customer service kiosks, guest service paging and wireless handheld communications. The Company believes that this development has greatly enhanced their opportunities for new system sales in the marketplace. The Company increased the backlog of system installations in process from \$1,196,000 at December 31, 2006 to \$1,648,000 at September 30, 2006, and has delivered 3 systems in Oklahoma and 2 systems in Nicaragua during that same period.

Results of Operations:

Revenues for the three months ended September 30, 2007 increased to \$1,024,886 from \$470,784 in 2006. The increase was attributable to the system installation completed in Oklahoma and Nicaragua during the period. The larger of the 2 systems which was installed in Oklahoma is a direct result of the company's efforts and success with

integration of Class II gaming machines. Cost of sales for the three months ended September 30, 2007 increased to \$230,245 from \$66,666 for the comparable period ended September 30, 2006 as a result of the costs associated with the increased system installations. Operating expenses for the three months ended September 30, 2007 increased to \$173,542 from \$168,612 in 2006. Additional staffing to support the increase in business is primarily responsible for the increase compared to 2006. A result of the aforementioned increase in revenue, net income before taxes increased to \$650,859 for the three months ended September 30, 2007 compared to net income of \$235,506 for the three months ended September 30, 2006. Per share earnings before interest and taxes were \$0.16 for the quarter ending September 30, 2007 and \$0.28 for the nine months ended September 30, 2007. The basic earnings (loss) per share was \$0.10 for the three months ended September 30, 2007, compared to \$(0.06) for the three months ended September 30, 2006.

Revenues for the nine months ended September 30, 2007 increased to \$2,113,214 from \$765,548 in 2006. The increase was attributable to the system installations completed in Oklahoma(3) and Nicaragua(2) during the period. Cost of sales for the nine months ended September 30, 2007 increased to \$503,676 from \$103,103 for the comparable period ended September 30, 2006 as a result of the costs associated with the increase in system installations. Operating expenses for the nine months ended September 30, 2007 increased to \$522,202 from \$475,349 in 2006. Additional staffing to support the increase in business is primarily responsible for the increase compared to 2006. A result of the aforementioned increase in revenue, net income before taxes increased to \$1,121,203 for the nine months ended September 30, 2007 compared to \$187,096 for the nine months ended September 30, 2007. The basic earnings (loss) per share was \$0.18 for the nine months ended September 30, 2007, compared to \$(0.05) for the nine months ended September 30, 2006.

At the end of the third quarter 2007, the Company has inventory in stock and in process adequate to supply its installation schedule for the coming 4rd quarter, and have active system installations in process for 3 casinos.

Liquidity and Capital Resources:

The company's cash balance at September 30, 2007 decreased to \$128,515 from \$307,371 at December 31, 2006 primarily due selling more financed system installations, incurring expenditures for inventory to complete the backlog of system orders and expenditures for research & development for the Class II S2S communications used in Oklahoma casino sales. Net cash used in operations was (\$178,856) for the nine months ended September 30, 2007 versus cash provided by operations of \$54,262 for the nine months ended September 30, 2006. The decrease for the nine months ended September 30, 2007 as compared to the nine months ended September 30, 2006 was due to significant increases in accounts receivable-financed contracts and inventory and is offset substantially by an increase in deferred income taxes.

The Company had no investing or financing activities for the nine months ended September 30, 2007.

There are no known trends, events or uncertainties that are likely to have a material impact on the short or long-term liquidity. The primary source of liquidity in both the short term and the long term will be system sales and the resulting license and maintenance fees from existing systems. Management has been able to manage its expenses and cash flow so that monthly obligations are satisfied by revenues from existing contracts. Management believes that the Company has adequate cash to meet its obligations and continue operations for both existing customer contracts and ongoing product development.

Management Comments/Recent Developments

Corporate activity that has taken place since the end of the first quarter of 2007, is indicative of progress and growth in many areas. Both our internal technical and administrative capabilities have been enhanced with new hires, and looking forward, we have determined that our current growth curve demands that we continue to qualify and place additional staff before the end of the year. On the development side, we have continued to add features to our system for all of our customers and to maintain all customers systems for reliable system performance. Perhaps, most

significantly, we have been successful with integration and full functionality of our system with the multiple class II vendors in Oklahoma. Accordingly, this achievement has been recognized and has led to additional sales and many requests for new system quotations. In April, we closed our second sale in Oklahoma to the Ft. Sill Apaches. In the third quarter we completed phase I of our largest systems sale to date with the Otoe-Missouria (a two-phase contract), and currently have more quotes under consideration. The Company recently returned from our busiest trade show ever, the OIGA (Oklahoma Indian Gaming Association). On the international front, we contracted on a three-casino development deal in Costa Rica in June, and on July 19th, we signed a Master License Agreement with Thunderbird Resorts, providing exclusivity terms to them in exchange for minimum purchase levels. They currently have 35 casinos. The company has been increasing revenues and earnings, and we anticipate this trend to continue.

Off-Balance Sheet Arrangements

As of the date of this Quarterly Report, the company has no off-balance sheet arrangements. There are none and so will not have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that are material to investors. The term "off-balance sheet arrangement" generally means any transaction, agreement or other contractual arrangement to which an entity unconsolidated with us is a party, under which we have: (i) any obligation arising under a guarantee contract, derivative instrument or variable interest; or (ii) a retained or contingent interest in assets transferred to such entity or similar arrangement that serves as credit, liquidity or market risk support for such assets.

Safe Harbor:

The Private Securities Litigation Reform Act of 1995 provides "safe harbor" for forward-looking statements. Certain information included in this Form 10-QSB and other materials filed or to be filed by the Company with the Securities and Exchange Commission (as well as information included in oral statements or other written statements made or to be made by the Company) contain statements that are forward-looking, such as statements relating to plans for sales and marketing, liquidity, and other business activities and developments. Such forward-looking information involves important risks and uncertainties that could significantly affect anticipated results in the future and, accordingly, such results may differ from those expressed in any forward-looking statements made by or on behalf of the Company. These risks and uncertainties include, but are not limited to, dependence on a limited number of customers, general economic conditions, or changes in federal or state laws or regulations.

PART II. OTHER INFORMATION

ITEM 1. Legal Proceedings

None.

ITEM 2: Unregistered Sales of Equity Securities and Use of Proceeds

On March 13, 2007, we issued 10,000 shares of our common stock to a consultant in consideration for services received. In connection with this issuance, we relied upon the exemptions from registration provided by Section 4(2) of the Securities Act of 1933 and Rules 505 and 506 promulgated thereunder, since this was a private transaction, not involving any general solicitation and not constituting a public offering.

ITEM 3. CONTROLS AND PROCEDURES

(a) Evaluation of disclosure controls and procedures. Our Chief Executive Officer who also serves as our principal Financial Officer evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covering this report. Based on this

evaluation, our Chief Executive Officer and Principal Financial Officer concluded that our disclosure controls and procedures are effective to provide reasonable assurance that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by the Securities and Exchange Commission's rules and forms and that our disclosure controls and procedures are designed to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Principal Financial Officer, as appropriate to allow timely decisions regarding required disclosure..

(b) Changes in internal controls. There were no changes in our internal controls over financial reporting that occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

It should be noted that the Company does not have a formal audit committee. Its board of directors oversees the responsibilities of the audit committee. The board is fully aware that there is a lack of segregation of duties due to the small number of employees dealing with general administrative and financial matters. However, the board has determined that considering the employees involved and the control procedures in place, risks associated with such a lack of segregation are insignificant and the potential benefits of adding employees to clearly segregate duties does not justify the expenses associated with such increases at this time.

ITEM 4. Submission of Matters to a vote of Security Holders

None.

ITEM 5. Other Information

None.

ITEM 6. Exhibits and Reports on Form 8-K

None.

SIGNATURE

In accordance with the requirements of the Exchange Act, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Table Trac, Inc.
Date November 19, 2007
By: /s/ Chad Hoehne
President CEO

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER
PURSUANT TO SECURITIES EXCHANGE ACT OF 1934
RULE 13a-14(a) OR 15d-14(a)**

I, Chad Hoehne, certify that:

1. I have reviewed and read this Quarterly Report on Form 10-QSB of Table Trac, Inc.;
2. Based on my knowledge, this Quarterly Report does not contain any untrue statement of a material fact or omit to

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state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Quarterly Report;

3. Based on my knowledge, the financial statements and other financial information included in this Quarterly Report, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this Quarterly Report;

4. I am responsible for establishing and maintaining disclosure controls and procedures (as defined in the Exchange Act Rules 13a-15e and 15(e)) for the registrant and have:

(a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervisions, to ensure that material information relating to the registrant is made known to us by others within those entities, particularly during the period in which this Quarterly Report is being prepared;

(b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this Quarterly Report based on such evaluation; and

(c) disclosed in this Quarterly Report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and board of directors performing the equivalent functions of an audit committee:

(a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting; and

Date: November 19, 2007

By: /s/ Chad Hoehne

Name: Chad Hoehne

Title: Chief Executive Officer and Principal Financial Officer

CERTIFICATION PURSUANT TO SECURITIES EXCHANGE ACT OF 1934
RULE 13a-14(b) OR 15d-14(b) AND
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the quarterly report of Table Trac, Inc. (the "Company") on Form 10-QSB for quarter ended September 30, 2007 as filed with the Securities and Exchange Commission on the date hereof (the "Quarterly Report"), I, Chad Hoehne, Chief Executive Officer and principal financial officer of the Company, certify for the purpose of complying with Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 (the "Exchange Act") and Section 1350 of Chapter 63 of Title 18 of the United States Code, that:

1. the Quarterly Report fully complies with the requirements of Section 13(a) or 15(d) of the Exchange Act; and
2. the information contained in the Quarterly Report fairly presents, in all material respect, the financial condition and results of operations of the Company.

Dated: November 19, 2007

By: /s/ Chad Hoehne

Chief Executive Officer and Principal Financial Officer