

OFG BANCORP  
Form 10-Q  
November 12, 2013

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2013**

**or**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number 001-12647**

**OFG Bancorp**

**Incorporated in the Commonwealth of Puerto Rico, IRS Employer Identification No. 66-0538893**

Principal Executive Offices:

254 Muñoz Rivera Avenue

San Juan, Puerto Rico 00918

Telephone Number: (787) 771-6800

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer "      Accelerated Filer x      Non-Accelerated Filer "      Smaller Reporting Company "  
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

**Number of shares outstanding of the registrant's common stock, as of the latest practicable date:**

45,660,537 common shares (\$1.00 par value per share) outstanding as of October 31, 2013

---

## TABLE OF CONTENTS

<b>PART I – FINANCIAL INFORMATION</b>		<b>Page</b>
<b>Item 1.</b>	Financial Statements	
	Unaudited Consolidated Statements of Financial Condition	1
	Unaudited Consolidated Statements of Operations	2
	Unaudited Consolidated Statements of Comprehensive Income	3
	Unaudited Consolidated Statements of Changes in Stockholders' Equity	4
	Unaudited Consolidated Statements of Cash Flows	5
	Notes to Unaudited Consolidated Financial Statements	
	Note 1– Organization, Consolidation and Basis of Presentation	7
	Note 2 – Business Combinations	10
	Note 3 – Securities Purchased Under Agreements to Resell and Investments	12
	Note 4 – Loans	18
	Note 5 – Allowance for Loan and Lease Losses	26
	Note 6 – FDIC Loss Share Asset and True-up Payment Obligation	39
	Note 7 – Derivative Activities	41
	Note 8 – Other Assets	43
	Note 9 – Deposits and Related Interests	44
	Note 10 – Borrowings	45
	Note 11 – Offsetting Arrangements	49
	Note 12 – Related Party Transactions	51
	Note 13 – Income Taxes	51
	Note 14 – Stockholders' Equity and Earnings per Common Share	52
	Note 15 – Guarantees	56
	Note 16 – Commitments and Contingencies	58
	Note 17 – Fair Value of Financial Instruments	60
	Note 18 – Business Segments	69
<b>Item 2.</b>	Management's Discussion and Analysis of Financial Condition and Results of Operations	72
	Critical Accounting Policies and Estimates	73
	Overview of Financial Performance	74
	Selected Financial Data	75
	Analysis of Results of Operations	83
	Analysis of Financial Condition	92
<b>Item 3.</b>	Quantitative and Qualitative Disclosures about Market Risk	114

## Edgar Filing: OFG BANCORP - Form 10-Q

<b>Item 4.</b>	Control and Procedures	118
<b>PART II – OTHER INFORMATION</b>		
<b>Item 1.</b>	Legal Proceedings	119
<b>Item 1A.</b>	Risk Factors	119
<b>Item 2.</b>	Unregistered Sales of Equity Securities and Use of Proceeds	120
<b>Item 3.</b>	Default upon Senior Securities	120
<b>Item 4.</b>	Mine Safety Disclosures	121
<b>Item 5.</b>	Other Information	121
<b>Item 6.</b>	Exhibits	121
<b>SIGNATURES</b>		122
<b>EXHIBIT INDEX</b>		

---



## FORWARD-LOOKING STATEMENTS

The information included in this quarterly report on Form 10-Q contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may relate to the financial condition, results of operations, plans, objectives, future performance and business of OFG Bancorp, formerly known as Oriental Financial Group Inc. (“we,” “our,” “us” or the “Company”), including, but not limited to, statements with respect to the adequacy of the allowance for loan losses, delinquency trends, market risk and the impact of interest rate changes, capital markets conditions, capital adequacy and liquidity, and the effect of legal proceedings and new accounting standards on the Company’s financial condition and results of operations. All statements contained herein that are not clearly historical in nature are forward-looking, and the words “anticipate,” “believe,” “continues,” “expect,” “estimate,” “intend,” “project” and similar expressions and future or conditional verbs such as “will,” “would,” “should,” “could,” “might,” “can,” “may,” or similar expressions are generally intended to identify forward-looking statements.

These statements are not guarantees of future performance and involve certain risks, uncertainties, estimates and assumptions by management that are difficult to predict. Various factors, some of which by their nature are beyond the Company’s control, could cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. Factors that might cause such a difference include, but are not limited to:

- the rate of growth in the economy and employment levels, as well as general business and economic conditions;
- changes in interest rates, as well as the magnitude of such changes;
- the fiscal and monetary policies of the federal government and its agencies;
- a credit default by the U.S. or Puerto Rico governments or a downgrade in the credit ratings of the U.S. or Puerto Rico governments;
- changes in federal bank regulatory and supervisory policies, including required levels of capital;
- the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the “Dodd-Frank Act”) on the Company’s businesses, business practices and cost of operations;
- the relative strength or weakness of the consumer and commercial credit sectors and of the real estate market in Puerto Rico;
- the performance of the stock and bond markets;
- competition in the financial services industry;
- additional Federal Deposit Insurance Corporation (“FDIC”) assessments; and

- possible legislative, tax or regulatory changes.

Other possible events or factors that could cause results or performance to differ materially from those expressed in these forward-looking statements include the following: negative economic conditions that adversely affect the general economy, housing prices, the job market, consumer confidence and spending habits which may affect, among other things, the level of non-performing assets, charge-offs and provision expense; changes in interest rates and market liquidity which may reduce interest margins, impact funding sources and affect the ability to originate and distribute financial products in the primary and secondary markets; adverse movements and volatility in debt and equity capital markets; changes in market rates and prices which may adversely impact the value of financial assets and liabilities; liabilities resulting from litigation and regulatory investigations; changes in accounting standards, rules and interpretations; increased competition; the Company's ability to grow its core businesses; decisions to downsize, sell or close units or otherwise change the Company's business mix; and management's ability to identify and manage these and other risks.

All forward-looking statements included in this quarterly report on Form 10-Q are based upon information available to the Company as of the date of this report, and other than as required by law, including the requirements of applicable securities laws, the Company assumes no obligation to update or revise any such forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

## **Item 1. Financial Statements**

---



## OFG BANCORP

## UNAUDITED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

AS OF SEPTEMBER 30, 2013 AND DECEMBER 31, 2012

		September 30,		December 31,
		2013		2012
		(In thousands, except share data)		
<b>ASSETS</b>				
<b>Cash and cash equivalents:</b>				
Cash and due from banks	\$	645,869	\$	855,490
Money market investments		11,651		13,205
<b>Total cash and cash equivalents</b>		<b>657,520</b>		<b>868,695</b>
<b>Securities purchased under agreements to resell</b>		85,000		80,000
<b>Investments:</b>				
Trading securities, at fair value, with amortized cost of \$2,606 (December 31, 2012 - \$508)		2,124		495
Investment securities available-for-sale, at fair value, with amortized cost of \$1,654,133 (December 31, 2012 - \$2,118,825)		1,677,248		2,194,286
Federal Home Loan Bank (FHLB) stock, at cost		24,470		38,411
Other investments		65		73
<b>Total investments</b>		<b>1,703,907</b>		<b>2,233,265</b>
<b>Loans:</b>				
Mortgage loans held-for-sale, at lower of cost or fair value		47,085		64,145
Loans not covered under shared-loss agreements with the FDIC, net of allowance for loan and lease losses of \$49,614 (December 31, 2012 - \$39,921)		4,720,174		4,698,185
Loans covered under shared-loss agreements with the FDIC, net of allowance for loan and lease losses of \$56,555 (December 31, 2012 - \$54,124)		361,564		395,307
<b>Total loans, net</b>		<b>5,128,823</b>		<b>5,157,637</b>
<b>Other assets:</b>				
FDIC shared-loss indemnification asset		207,908		286,799
Foreclosed real estate covered under shared-loss agreements with the FDIC		28,022		22,283
Foreclosed real estate not covered under shared-loss agreements with the FDIC		56,432		51,890
Accrued interest receivable		19,456		14,654
Deferred tax asset, net		147,968		126,652
Premises and equipment, net		83,145		84,997
Customers' liability on acceptances		31,881		26,996

## Edgar Filing: OFG BANCORP - Form 10-Q

Servicing assets			13,651			10,795
Derivative assets			21,345			21,889
Goodwill			86,069			86,069
Other assets			109,098			123,641
<b>Total assets</b>		\$	<b>8,380,225</b>		\$	<b>9,196,262</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>						
<b>Deposits:</b>						
Demand deposits		\$	2,177,090			2,447,151
Savings accounts			1,083,953			634,819
Time deposits			2,349,394			2,608,597
<b>Total deposits</b>			<b>5,610,437</b>			<b>5,690,567</b>
<b>Borrowings:</b>						
Short term borrowings			-			92,210
Securities sold under agreements to repurchase			1,267,423			1,695,247
Advances from FHLB			336,578			536,542
Subordinated capital notes			99,486			146,038
Other borrowings			16,634			16,627
<b>Total borrowings</b>			<b>1,720,121</b>			<b>2,486,664</b>
<b>Other liabilities:</b>						
Derivative liabilities			16,741			26,260
Acceptances executed and outstanding			31,881			26,996
Accrued expenses and other liabilities			121,319			102,169
<b>Total liabilities</b>			<b>7,500,499</b>			<b>8,332,656</b>
<b>Commitments and contingencies (See Note 16)</b>						
<b>Stockholders' equity:</b>						
Preferred stock; 10,000,000 shares authorized; 1,340,000 shares of Series A, 1,380,000 shares of Series B, and 960,000 shares of Series D issued and outstanding, (December 31, 2012 - 1,340,000; 1,380,000; and 960,000) \$25 liquidation value			92,000			92,000
84,000 shares of Series C issued and outstanding (December 31, 2012 - 84,000); \$1,000 liquidation value			84,000			84,000
Common stock, \$1 par value; 100,000,000 shares authorized; 52,690,623 shares issued; 45,660,522 shares outstanding (December 31, 2012 - 52,670,878; 45,580,281)			52,691			52,671
Additional paid-in capital			538,231			537,453
Legal surplus			59,867			52,143
Retained earnings			122,747			70,734
Treasury stock, at cost, 7,030,101 shares (December 31, 2012 - 7,090,597 shares)			(80,642)			(81,275)
Accumulated other comprehensive income, net of tax of \$786 (December 31, 2012 - \$1,802)			10,832			55,880

<b>Total stockholders' equity</b>			<b>879,726</b>			<b>863,606</b>
<b>Total liabilities and stockholders' equity</b>		\$	<b>8,380,225</b>		\$	<b>9,196,262</b>
<b>See notes to unaudited consolidated financial statements.</b>						

## OFG BANCORP

## UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

FOR THE QUARTERS AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2013 AND 2012

	Quarter Ended September 30,				Nine-Month Period Ended September 30,			
	2013		2012		2013		2012	
	(In thousands, except per share data)							
<b>Interest income:</b>								
Loans not covered under shared-loss agreements with the FDIC	\$	87,196	\$	17,964	\$	258,070	\$	53,308
Loans covered under shared-loss agreements with the FDIC		21,657		22,283		65,884		64,167
<b>Total interest income from loans</b>		<b>108,853</b>		<b>40,247</b>		<b>323,954</b>		<b>117,475</b>
Mortgage-backed securities		9,662		23,986		29,559		73,622
Investment securities and other		2,127		1,453		6,564		5,296
<b>Total interest income</b>		<b>120,642</b>		<b>65,686</b>		<b>360,077</b>		<b>196,393</b>
<b>Interest expense:</b>								
Deposits		11,334		6,714		30,756		22,592
Securities sold under agreements to repurchase		7,211		15,344		21,569		49,414
Advances from FHLB and other borrowings		2,321		2,561		6,275		8,595
FDIC-guaranteed term notes		-		-		-		909
Subordinated capital notes		1,144		323		3,973		972
<b>Total interest expense</b>		<b>22,010</b>		<b>24,942</b>		<b>62,573</b>		<b>82,482</b>
<b>Net interest income</b>		<b>98,632</b>		<b>40,744</b>		<b>297,504</b>		<b>113,911</b>
Provision for non-covered loan and lease losses		9,900		3,600		55,343		10,400
Provision for covered loan and lease losses, net		3,074		221		4,957		8,845
<b>Total provision for loan and lease losses</b>		<b>12,974</b>		<b>3,821</b>		<b>60,300</b>		<b>19,245</b>
<b>Net interest income after provision for loan and lease losses</b>		<b>85,658</b>		<b>36,923</b>		<b>237,204</b>		<b>94,666</b>
<b>Non-interest income:</b>								
Banking service revenue		12,642		3,006		38,358		9,231

## Edgar Filing: OFG BANCORP - Form 10-Q

Financial service revenue		7,394		6,042		23,084		17,835
Mortgage banking activities		2,098		2,204		7,776		7,142
<b>Total banking and financial service revenues</b>		<b>22,134</b>		<b>11,252</b>		<b>69,218</b>		<b>34,208</b>
FDIC shared-loss expense, net		(15,965)		(8,096)		(48,801)		(18,505)
Net gain (loss) on:								
Sale of securities		-		36,366		-		55,703
Derivatives		(574)		(1,811)		(224)		(2,944)
Early extinguishment of debt		-		(24,312)		1,061		(24,312)
Other non-interest income		(1,774)		982		574		199
<b>Total non-interest income, net</b>		<b>3,821</b>		<b>14,381</b>		<b>21,828</b>		<b>44,349</b>
<b>Non-interest expense:</b>								
Compensation and employee benefits		22,590		11,323		69,927		32,873
Professional and service fees		7,138		5,844		23,970		16,488
Occupancy and equipment		8,270		4,197		25,552		12,698
Insurance		1,828		1,594		7,229		4,856
Electronic banking charges		3,729		1,415		11,551		4,581
Advertising, business promotion, and strategic initiatives		1,471		1,594		4,550		4,006
Merger and restructuring charges		2,252		-		13,060		-
Foreclosure, repossession and other real estate expenses		2,178		1,060		5,839		2,745
Loan servicing and clearing expenses		2,133		607		5,493		2,530
Taxes, other than payroll and income taxes		4,024		1,091		11,778		2,158
Loss on sale of foreclosed real estate and other repossessed assets		3,561		1,203		7,134		2,485
Communication		782		391		2,481		1,172
Printing, postage, stationary and supplies		824		299		2,841		929
Director and investor relations		230		158		843		809
Other		2,263		873		6,655		2,426
<b>Total non-interest expense</b>		<b>63,273</b>		<b>31,649</b>		<b>198,903</b>		<b>90,756</b>
<b>Income before income taxes</b>		<b>26,206</b>		<b>19,655</b>		<b>60,129</b>		<b>48,259</b>
Income tax expense (benefit)		6,585		1,894		(18,223)		4,888
<b>Net income</b>		<b>19,621</b>		<b>17,761</b>		<b>78,352</b>		<b>43,371</b>
Less: dividends on preferred stock		(3,465)		(3,039)		(10,396)		(5,440)
<b>Income available to common shareholders</b>	<b>\$</b>	<b>16,156</b>	<b>\$</b>	<b>14,722</b>	<b>\$</b>	<b>67,956</b>	<b>\$</b>	<b>37,931</b>

<b>Earnings per common share:</b>									
Basic	\$	<b>0.35</b>	\$	<b>0.36</b>	\$	<b>1.49</b>	\$	<b>0.93</b>	
Diluted	\$	<b>0.34</b>	\$	<b>0.35</b>	\$	<b>1.39</b>	\$	<b>0.92</b>	
<b>Average common shares outstanding and equivalents</b>		<b>53,322</b>		<b>47,978</b>		<b>53,053</b>		<b>43,316</b>	
<b>Cash dividends per share of common stock</b>	\$	<b>0.06</b>	\$	<b>0.06</b>	\$	<b>0.18</b>	\$	<b>0.18</b>	
<b>See notes to unaudited consolidated financial statements.</b>									

## OFG BANCORP

## UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

FOR THE QUARTERS AND NINE-MONTHS PERIODS ENDED SEPTEMBER 30, 2013 AND 2012

	Quarter Ended September 30,				Nine-Month Period Ended September 30,			
	2013		2012		2013		2012	
	(In thousands)				(In thousands)			
<b>Net income</b>	\$	19,621	\$	17,761	\$	78,352	\$	43,371
<b>Other comprehensive loss before tax:</b>								
Unrealized gain (loss) on securities available-for-sale		(5,779)		25,220		(52,346)		34,220
Realized gain on investment securities included in net income		-		(36,366)		-		(55,703)
Unrealized gain (loss) on cash flow hedges		233		(2,052)		4,711		(10,844)
<b>Other comprehensive loss before taxes</b>		<b>(5,546)</b>		<b>(13,198)</b>		<b>(47,635)</b>		<b>(32,327)</b>
Income tax effect		611		999		2,587		4,259
<b>Other comprehensive loss after taxes</b>		<b>(4,935)</b>		<b>(12,199)</b>		<b>(45,048)</b>		<b>(28,068)</b>
<b>Comprehensive income</b>	\$	<b>14,686</b>	\$	<b>5,562</b>	\$	<b>33,304</b>	\$	<b>15,303</b>
<b>See notes to unaudited consolidated financial statements.</b>								

## OFG BANCORP

**UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
**FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2013 AND 2012**

	Nine-Month Period Ended September 30,			
	2013		2012	
	(In thousands)			
<b>Preferred stock:</b>				
Balance at beginning and end of period	\$	176,000	\$	152,000
<b>Common stock:</b>				
Balance at beginning of period		52,671		47,809
Exercised stock options		20		33
Balance at end of period		52,691		47,842
<b>Additional paid-in capital:</b>				
Balance at beginning of period		537,453		499,096
Stock-based compensation expense		1,360		1,159
Exercised stock options		187		361
Lapsed restricted stock units		(728)		(483)
Common stock issuance costs		(16)		-
Preferred stock issuance costs		(25)		(4,978)
Balance at end of period		538,231		495,155
<b>Legal surplus:</b>				
Balance at beginning of period		52,143		50,178
Transfer from retained earnings		7,724		4,229
Balance at end of period		59,867		54,407
<b>Retained earnings:</b>				
Balance at beginning of period		70,734		68,149
Net income		78,352		43,371
Cash dividends declared on common stock		(8,219)		(7,331)
Cash dividends declared on preferred stock		(10,396)		(5,440)
Transfer to legal surplus		(7,724)		(4,229)
Balance at end of period		122,747		94,520
<b>Treasury stock:</b>				
Balance at beginning of period		(81,275)		(74,808)
Stock repurchased		-		(7,022)
Lapsed restricted stock units		556		483
Stock used to match defined contribution plan		77		47
Balance at end of period		(80,642)		(81,300)
<b>Accumulated other comprehensive income, net of tax:</b>				



Edgar Filing: OFG BANCORP - Form 10-Q

Balance at beginning of period		55,880			37,131
Other comprehensive loss, net of tax		(45,048)			(28,068)
<b>Balance at end of period</b>		<b>10,832</b>			<b>9,063</b>
<b>Total stockholders' equity</b>	<b>\$</b>	<b>879,726</b>		<b>\$</b>	<b>771,687</b>
<b>See notes to unaudited consolidated financial statements.</b>					

## OFG BANCORP

## UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2013 AND 2012

	Nine-Month Period Ended September 30,			
	2013		2012	
	(In thousands)			
<b>Cash flows from operating activities:</b>				
Net income	\$	78,352	\$	43,371
Adjustments to reconcile net income to net cash provided by operating activities:				
Amortization of deferred loan origination fees, net of costs		733		462
Amortization of fair value discounts on acquired loans		8,239		-
Amortization of investment securities premiums, net of accretion of discounts		17,116		33,480
Amortization of core deposit and customer relationship intangibles		1,932		107
Amortization of fair value premiums on acquired deposits		12,032		-
FDIC shared-loss expense, net		48,801		18,505
Amortization of prepaid FDIC assessment		-		3,894
Other impairments on securities		8		-
Depreciation and amortization of premises and equipment		7,703		3,424
Deferred income taxes, net		(18,816)		(785)
Provision for covered and non-covered loan and lease losses, net		60,300		19,245
Stock-based compensation		1,360		1,159
(Gain) loss on:				
Sale of securities		-		(55,703)
Sale of mortgage loans held-for-sale		(2,009)		(4,658)
Derivatives		224		2,944
Early extinguishment of debt		(1,061)		24,312
Foreclosed real estate		5,321		2,493
Sale of other repossessed assets		1,813		(8)
Sale of premises and equipment		-		(85)
Originations of loans held-for-sale		(239,804)		(140,925)
Proceeds from sale of loans held-for-sale		125,245		74,815
Net (increase) decrease in:				
Trading securities		(1,629)		(1,334)

## Edgar Filing: OFG BANCORP - Form 10-Q

Accrued interest receivable		(4,802)		5,247
Servicing assets		(2,856)		(188)
Other assets		15,984		(254)
Net increase (decrease) in:				
Accrued interest on deposits and borrowings		(1,658)		(8,227)
Accrued expenses and other liabilities		13,937		(8,578)
<b>Net cash provided by operating activities</b>		<b>126,465</b>		<b>12,713</b>
<b>Cash flows from investing activities:</b>				
Purchases of:				
Investment securities available-for-sale		(32,874)		(1,102,606)
Investment securities held-to-maturity		-		(119,026)
FHLB stock		(32,562)		(454)
Swaps options		-		(6,755)
Maturities and redemptions of:				
Investment securities available-for-sale		477,610		691,246
Investment securities held-to-maturity		-		160,502
FHLB stock		46,503		1,368
Proceeds from sales of:				
Investment securities available-for-sale		120,526		1,145,555
Foreclosed real estate and other repossessed assets		44,754		13,593
Premises and equipment		896		369
Origination and purchase of loans, excluding loans held-for-sale		(911,443)		(172,376)
Principal repayment of loans, including covered loans		806,676		195,336
Reimbursements from the FDIC on shared-loss agreements		32,732		63,272
Additions to premises and equipment		(6,747)		(1,457)
Net change in securities purchased under agreements to resell		(5,000)		(270,000)
<b>Net cash provided by investing activities</b>		<b>541,071</b>		<b>598,567</b>

## OFG BANCORP

## UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS – (Continued)

## FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2013 AND 2012

	Nine-Month Period Ended September 30,			
	2013		2012	
	(In thousands)			
<b>Cash flows from financing activities:</b>				
Net increase (decrease) in:				
Deposits		(96,552)		(222,408)
Short term borrowings		(92,210)		-
Securities sold under agreements to repurchase		(427,931)		(424,312)
FHLB advances		(199,731)		5,013
Subordinated capital notes		(45,491)		-
FDIC-guaranteed term notes		-		(105,000)
Exercise of stock options		207		394
Issuance of common stock costs		(16)		-
Issuance of preferred stock costs		(25)		79,022
Purchase of treasury stock		-		(7,022)
Termination of derivative instruments		1,483		(125)
Dividends paid on preferred stock		(10,226)		(5,440)
Dividends paid on common stock		(8,219)		(7,331)
<b>Net cash used in financing activities</b>		<b>(878,711)</b>		<b>(687,209)</b>
<b>Net change in cash and cash equivalents</b>		<b>(211,175)</b>		<b>(75,929)</b>
Cash and cash equivalents at beginning of period		868,695		591,487
Cash and cash equivalents at end of period	\$	<b>657,520</b>	\$	<b>515,558</b>
<b>Supplemental Cash Flow Disclosure and Schedule of Non-cash Activities:</b>				
Interest paid	\$	64,272	\$	63,266
Income taxes paid	\$	378	\$	8,031
Mortgage loans securitized into mortgage-backed securities	\$	117,687	\$	37,730
Transfer from loans to foreclosed real estate and other repossessed assets	\$	65,716	\$	11,723
Reclassification of loans held-for-investment portfolio to held-for-sale portfolio	\$	42,289	\$	5,182
<b>See notes to unaudited consolidated financial statements</b>				



**OFG BANCORP**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

**NOTE 1 – ORGANIZATION, CONSOLIDATION AND BASIS OF PRESENTATION**

*Nature of Operations*

OFG Bancorp (the “Company”) is a publicly-owned financial holding company incorporated under the laws of the Commonwealth of Puerto Rico. The Company operates through various subsidiaries including, a commercial bank, Oriental Bank (or the “Bank”), a securities broker-dealer, Oriental Financial Services Corp. (“Oriental Financial Services”), an insurance agency, Oriental Insurance, Inc. (“Oriental Insurance”) and a retirement plan administrator, Caribbean Pension Consultants, Inc. (“CPC”). The Company also has a special purpose entity, Oriental Financial (PR) Statutory Trust II (the “Statutory Trust II”). Through these subsidiaries and their respective divisions, the Company provides a wide range of banking and financial services such as commercial, consumer and mortgage lending, leasing, auto loans, financial planning, insurance sales, money management and investment banking and brokerage services, as well as corporate and individual trust services. On April 25, 2013, the Company changed its corporate name from Oriental Financial Group Inc. to OFG Bancorp.

On December 18, 2012, the Company purchased from Banco Bilbao Vizcaya Argentaria, S. A. (“BBVA”), all of the outstanding common stock of each of (i) BBVAPR Holding Corporation (“BBVAPR Holding”), the sole shareholder of Banco Bilbao Vizcaya Argentaria Puerto Rico (“BBVAPR Bank”), a Puerto Rico chartered commercial bank, and BBVA Seguros, Inc. (“BBVA Seguros”), an insurance agency, and (ii) BBVA Securities of Puerto Rico, Inc. (“BBVA Securities”), a registered broker-dealer. This transaction is referred to as the BBVAPR Acquisition” and BBVAPR Holding, BBVAPR Bank, BBVA Seguros and BBVA Securities are collectively referred to as the “BBVAPR Companies” or “BBVAPR.”

*Basis of Presentation and Use of Estimates*

The accounting and reporting policies of the Company conform with U.S. generally accepted accounting principles (“GAAP”) and to banking industry practices.

The unaudited consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”) for interim financial information and should be read in conjunction with the audited consolidated financial statements in our annual report on Form 10-K for the year ended December 31, 2012 (the “2012 Form 10-K”). All significant intercompany balances and transactions have been eliminated in consolidation. These unaudited statements are, in the opinion of management, a fair statement of the results for the periods reported and include all necessary adjustments, all of a normal recurring nature, for a fair statement of such results. Certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to SEC rules and regulations. Management believes that the disclosures made are adequate to make the information presented not misleading. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts

reported in the unaudited consolidated financial statements and related disclosures. These estimates are based on information available as of the date of the consolidated financial statements. While management makes its best judgment, actual amounts or results could differ from these estimates. Interim period results are not necessarily indicative of the results to be expected for the full year.

Certain reclassifications have been made to 2012 unaudited consolidated financial statements and notes to the financial statements to conform to the 2013 presentation, relating to remeasurement adjustments from the BBVAPR Acquisition in December 18, 2012.

### ***Significant Accounting Policies***

We provide a summary of our significant accounting policies in our 2012 Form 10-K under “Notes to Consolidated Financial Statements—Note 1—Summary of Significant Accounting Policies.” During the quarter ended September 30, 2013, management changed the methodology of the general reserve calculation in order to adapt the calculation to the new Company structure after the BBVAPR Acquisition, and better capture the risk characteristics of the different portfolio segments. Principal changes are concentrated in the commercial, consumer and auto and leasing portfolios, as follows:

The commercial portfolio was further segmented by business line (corporate, institutional, middle market, corporate retail, floor plan, and real estate), by collateral type (secured by real estate and other commercial and industrial), and by risk rating/classification (pass, special mention, substandard, doubtful, and individually measured for impairment). The loss factor used for the general valuation reserve (“GVA”) of these loans is established considering the Bank's past twelve-month historical loss experience of each segment and the consideration of environmental factors. The sum of the loss experience factors and the environmental factors will be the GVA factor to be used for the determination of the allowance for loan and lease losses on each category.

**OFG BANCORP**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The consumer portfolio consists of smaller retail loans such as retail credit cards, overdrafts, unsecured personal lines of credit, and personal unsecured loans. The allowance factor, consisting of the historical loss factors and the environmental risk factors will be calculated for each sub-class of loans by delinquency bucket.

The allowance factor on auto and leasing portfolio is impacted by the historical losses, the environmental risk factors and by delinquency buckets. For the determination of the allowance factor, the portfolio will be segmented by FICO score.

The methodology explained before will apply to originated and other loans and to acquired loans accounted for under ASC 310-20.

Below we describe recent accounting changes:

**Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income** - In February 2013, the Financial Accounting Standards Board (the “FASB”) issued an amendment to enhance current disclosure requirements of reclassifications out of accumulated other comprehensive income and their corresponding effect on net income to be presented, in one place, information about significant amounts reclassified and, in some cases, cross-reference to related footnote disclosures. Previously, this information was presented in different places throughout the financial statements. The amendments require disclosure of information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, it requires the presentation, either on the face of the statement where net income is presented or in the notes, of significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income but only if the amount reclassified is required under GAAP to be reclassified to net income in its entirety in the same reporting period. For other amounts that are not required under GAAP to be reclassified in their entirety to net income, the Company is required to cross-reference to other disclosures required under GAAP that provide additional detail about those amounts. The amended guidance was effective for annual and interim reporting periods beginning on or after December 15, 2012, prospectively. Our adoption of the guidance is presented in “Note 14 – Stockholders’ Equity and Earnings per Common Share.”

**Testing Indefinite-Lived Intangible Assets for Impairment** - In July 2012, the FASB issued Accounting Standard Update ( ASU) No. 2012-02, *Intangibles*—

*Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment*. The ASU is intended to simplify the guidance for testing the decline in the realizable value (impairment) of indefinite-lived intangible assets other than goodwill. Some examples of intangible assets subject to the guidance include indefinite-lived trademarks,



licenses and distribution rights. The ASU allows companies to perform a qualitative assessment about the likelihood of impairment of an indefinite-lived intangible asset to determine whether further impairment testing is necessary, similar in approach to the goodwill impairment test. The ASU became effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. Our adoption of the guidance had no effect on our unaudited consolidated financial statements.

**Offsetting Financial Assets and Liabilities** - In December 2011, the FASB issued ASU No. 2011-11, *Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities*. The ASU is intended to enhance current disclosure requirements on offsetting financial assets and liabilities. The new disclosures enable financial statement users to compare balance sheets prepared under GAAP and IFRS, which are subject to different offsetting models. The guidance requires disclosure of both gross and net information about instruments and transactions eligible for offset in the balance sheet as well as instruments and transactions subject to an agreement similar to a master netting arrangement. The disclosures are required irrespective of whether such instruments are presented gross or net on the balance sheet. In January 2013, the FASB issued ASU No. 2013-01, *Balance Sheet (Topic 210): Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities*, which clarify that the scope of this guidance applies to derivatives accounted for in accordance with Topic 815, Derivatives and Hedging, including bifurcated embedded derivatives, repurchase agreements and reverse repurchase agreements, and securities borrowing and securities lending transactions that are either offset in accordance with Section 210-20-45 or Section 815-10-45 or subject to an enforceable master netting arrangement or similar agreement. The amended guidance was effective for annual and interim reporting periods beginning on or after January 1, 2013, with comparative retrospective disclosures required for all periods presented. We adopted the guidance in the first quarter of 2013. Our adoption of the guidance had no effect on our financial condition, results of operations or liquidity since it only impacts disclosures only. The new disclosures required by the amended guidance are included in “Note 11 – Offsetting of Financial Assets and Liabilities” hereto.

**OFG BANCORP**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

**Subsequent Accounting for an Indemnification Asset Recognized at the Acquisition Date as a Result of a Government-Assisted Acquisition of a Financial Institution—** FASB ASU 2012-06, “Business Combinations” (Topic 805) was issued in October 2012. This update addresses the diversity in practice about how to interpret the terms “on the same basis” and “contractual limitations” when subsequently measuring an indemnification asset recognized in a government-assisted (Federal Deposit Insurance Corporation) acquisition of a financial institution that includes a loss-sharing agreement (indemnification agreement). When a reporting entity recognizes an indemnification asset as a result of a government-assisted acquisition of a financial institution and subsequently the cash flows expected to be collected on the indemnification asset change as a result of a change in cash flows expected to be collected on the assets subject to indemnification, the reporting entity should subsequently account for the change in the measurement of the indemnification asset on the same basis as the change in the assets subject to indemnification. Any amortization of changes in value should be limited to the contractual term of the indemnification agreement, that is, the lesser of the term of the indemnification agreement and the remaining life of the indemnified assets. The amendments in this update are effective for fiscal years and interim periods within those years, beginning on or after December 15, 2012. The adoption of this guidance did not have a material effect on the unaudited consolidated financial statements, since the Company already followed the same basis approach.

***Future Application of Accounting Standards***

**Accounting for Financial Instruments—Credit Losses -** In December 2012, the FASB issued a proposed ASU, *Financial Instruments—Credit Losses*. This proposed ASU, or exposure draft, was issued for public comment in order to allow stakeholders the opportunity to review the proposal and provide comments to the FASB, and does not constitute accounting guidance until a final ASU is issued. The exposure draft contains proposed guidance developed by the FASB with the goal of improving financial reporting about expected credit losses on loans, securities and other financial assets held by banks, financial institutions, and other public and private organizations. The exposure draft proposes a new accounting model intended to require earlier recognition of credit losses, while also providing additional transparency about credit risk. The FASB’s proposed model would utilize a single “expected credit loss” measurement objective for the recognition of credit losses, replacing the multiple existing impairment models in GAAP which generally require that a loss be “incurred” before it is recognized. The FASB’s proposed model represents a significant departure from existing GAAP, and may result in material changes to the Company’s accounting for financial instruments. The impact of the FASB’s final ASU to the Company’s financial statements will be assessed when it is issued. The exposure draft does not contain a proposed effective date. This would be included in the final ASU, when issued.

**Other Potential Amendments to Current Accounting Standards -** The FASB and International Accounting Standards Board, either jointly or separately, are currently working on several major projects, including amendments to existing accounting standards governing financial instruments, leases, and consolidation and investment companies. As part of the joint financial instruments project, the FASB has issued a proposed ASU that would result in significant changes to the guidance for recognition and measurement of financial instruments, in addition to the proposed ASU

that would change the accounting for credit losses on financial instruments discussed above. The FASB is also working on a joint project that would require substantially all leases to be capitalized on the balance sheet. Additionally, the FASB has issued a proposal on principal-agent considerations that would change the way the Company needs to evaluate whether to consolidate Variable Interest Entities (“VIE”) and non-VIE partnerships. Furthermore, the FASB has issued a proposed ASU that would change the criteria used to determine whether an entity is subject to the accounting and reporting requirements of an investment company. The principal-agent consolidation proposal would require all VIEs, including those that are investment companies, to be evaluated for consolidation under the same requirements. All of these projects may have significant impacts for the Company. Upon completion of the standards, the Company will need to reevaluate its accounting and disclosures. However, due to ongoing deliberations of the standard setters, the Company is currently unable to determine the effect of future amendments or proposals.

**OFG BANCORP**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

**NOTE 2 – BUSINESS COMBINATIONS*****BBVAPR Acquisition***

On December 18, 2012, the Company purchased from BBVA, all of the outstanding common stock of each of BBVAPR Holding and BBVA Securities for an aggregate purchase price of \$500 million. Immediately following the closing of the BBVAPR Acquisition, the Company merged BBVAPR Bank with and into Oriental Bank, with Oriental Bank continuing as the surviving entity. On August 1, 2013, BBVA Securities was merged with and into Oriental Financial Services, which continued as the surviving entity.

The assets acquired and liabilities assumed as of December 18, 2012 were presented at their fair value. In many cases, the determination of these fair values required management to make estimates about discount rates, expected cash flows, market conditions and other future events that are highly subjective in nature and subject to change. The fair values initially assigned to the assets acquired and liabilities assumed were preliminary and subject to refinement for up to one year after the closing date of the acquisition as new information relative to closing date fair values became available. During the nine-month period ended September 30, 2013, the Company recorded retrospective adjustments to the preliminary estimated fair values of certain acquired loans, foreclosed real estate, deferred income taxes, and other assets acquired, to reflect new information obtained during the measurement period (as defined by ASC Topic 805), about facts and circumstances that existed as of the acquisition date that, if known, would have affected the acquisition-date fair value measurements. As detailed in the table below, the main adjustment occurred in the loans acquired. The adjustment resulted from in-depth reviews of the actual loans terms and amortization schedules. The original cash flows were revised to reflect the results of this review.

Net-assets acquired and their respective measurement period adjustments are reflected in the table below:

								Measurement			
								Period			Fair Value
								Adjustments,			as
	Book Value at		Fair Value		Fair Value at			net at			Remeasured at
	December 18,		Adjustments,		December 18,			December 18,			December 18,
	2012		net		2012			2018			2012
(In thousands)											
<b>Assets</b>											
Cash and cash equivalents	\$ 394,638		\$ -		\$ 394,638			\$ -			\$ 394,638
Investments	561,623		-		561,623			-			561,623
Loans	3,678,979		(118,913)		3,560,066			(26,635)			3,533,431
Accrued interest receivable	19,133		(18,252)		881			-			881
Foreclosed real estate	44,853		(8,896)		35,957			(1,932)			34,025
Deferred tax asset, net	35,327		50,005		85,332			9,455			94,787
Premises and equipment	37,412		29,067		66,479			-			66,479

## Edgar Filing: OFG BANCORP - Form 10-Q

Legacy goodwill	116,353	(116,353)	-	-
Core deposit intangible	-	8,473	8,473	-
Customer relationship intangible	-	5,060	5,060	-
Other assets	119,286	(7,663)	111,623	(2,936)
<b>Total assets acquired</b>	<b>5,007,604</b>	<b>(177,472)</b>	<b>4,830,132</b>	<b>(22,048)</b>
<b>Liabilities</b>				
Deposits	3,472,951	21,489	3,494,440	-
Securities sold under agreements to repurchase	338,020	20,465	358,485	-
Other borrowings	348,624	1,108	349,732	-
Subordinated capital notes	117,000	(7,159)	109,841	-
Accrued expenses and other liabilities	80,392	(1,438)	78,954	-
<b>Total liabilities assumed</b>	<b>4,356,987</b>	<b>34,465</b>	<b>4,391,452</b>	<b>-</b>
<b>Net assets acquired</b>	<b>\$ 650,617</b>	<b>\$ (211,937)</b>	<b>\$ 438,680</b>	<b>\$ (22,048)</b>
<b>Cash consideration</b>	<b>\$ 500,000</b>	<b>\$ -</b>	<b>\$ 500,000</b>	<b>\$ -</b>
<b>Goodwill</b>			<b>\$ 61,320</b>	<b>\$ 22,048</b>

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

**Merger and Restructuring Charges**

Merger and restructuring charges are recorded in the unaudited consolidated statements of operations and include incremental costs to integrate the operations of the Company and BBVAPR. These charges represent costs associated with these one-time activities and do not represent ongoing costs of the fully integrated combined organization.

The following table presents severance and employee-related charges, systems integrations and other merger-related charges in connection with the BBVAPR Acquisition for the quarter and nine-month period ended September 30, 2013:

	Quarter Ended September 30, 2013		Nine-Month Period Ended September 30, 2013	
	(In thousands)		(In thousands)	
Severance and employee-related charges	\$	248	\$	1,398
Systems integrations and related charges		1,719		4,896
Other-contract cancellation fee		285		6,766
<b>Total merger and restructuring charges</b>	<b>\$</b>	<b>2,252</b>	<b>\$</b>	<b>13,060</b>

**Restructuring Reserve**

Restructuring reserves are established by a charge to merger and restructuring charges, and the restructuring charges are included in the merger and restructuring charges table.

The following table presents the changes in restructuring reserves for the quarter and nine-month period ended September 30, 2013:

	Quarter Ended September 30, 2013		Nine-Month Period Ended September 30, 2013	
	(In thousands)		(In thousands)	
<b>Balance at the beginning of the period</b>	\$	276	\$	4,202
Merger and restructuring charges		2,252		13,060
Cash payments and other		(1,437)		(16,171)
<b>Balance at the end of the period</b>	<b>\$</b>	<b>1,091</b>	<b>\$</b>	<b>1,091</b>

Payments under merger and restructuring reserves associated with the BBVAPR Acquisition are expected to continue in the fourth quarter of 2013 and will be accounted under applicable accounting guidance to the cost being incurred.



**OFG BANCORP****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)****NOTE 3 – SECURITIES PURCHASED UNDER AGREEMENTS TO RESELL AND INVESTMENTS***Money Market Investments*

The Company considers as cash equivalents all money market instruments that are not pledged and that have maturities of three months or less at the date of acquisition. At September 30, 2013 and December 31, 2012, money market instruments included as part of cash and cash equivalents amounted to \$11.7 million and \$13.2 million, respectively.

*Securities Purchased Under Agreements to Resell*

Securities purchased under agreements to resell consist of short-term investments and are carried at the amounts at which the assets will be subsequently resold as specified in the respective agreements. At September 30, 2013 and December 31, 2012, securities purchased under agreements to resell amounted to \$85.0 million and \$80.0 million, respectively.

The amounts advanced under those agreements are reflected as assets in the consolidated statements of financial condition. It is the Company's policy to take possession of securities purchased under agreements to resell. Agreements with third parties specify the Company's right to request additional collateral based on its monitoring of the fair value of the underlying securities on a daily basis. The fair value of the collateral securities held by the Company on these transactions as of September 30, 2013 and December 31, 2012 was approximately \$87.7 million and \$82.1 million, respectively.

*Investment Securities*

The amortized cost, gross unrealized gains and losses, fair value, and weighted average yield of the securities owned by the Company at September 30, 2013 and December 31, 2012 were as follows:

	September 30, 2013						
			Gross		Gross		Weighted
	Amortized		Unrealized		Unrealized		Fair
							Average

## Edgar Filing: OFG BANCORP - Form 10-Q

	Cost	Gains	Losses	Value	Yield
(In thousands)					
<b>Available-for-sale</b>					
<b>Mortgage-backed securities</b>					
FNMA and FHLMC certificates	\$ 1,253,599	\$ 39,733	\$ 3,859	\$ 1,289,473	2.89%
GNMA certificates	8,895	465	24	9,336	4.90%
CMOs issued by US Government sponsored agencies	233,904	76	6,303	227,677	1.78%
<b>Total mortgage-backed securities</b>	<b>1,496,398</b>	<b>40,274</b>	<b>10,186</b>	<b>1,526,486</b>	<b>2.76%</b>
<b>Investment securities</b>					
Obligations of US Government sponsored agencies	12,381	-	41	12,340	1.20%
Obligations of Puerto Rico Government and political subdivisions	121,012	-	6,647	114,365	4.39%
Other debt securities	24,342	209	494	24,057	3.46%
<b>Total investment securities</b>	<b>157,735</b>	<b>209</b>	<b>7,182</b>	<b>150,762</b>	<b>4.00%</b>
<b>Total securities available for sale</b>	<b>\$ 1,654,133</b>	<b>\$ 40,483</b>	<b>\$ 17,368</b>	<b>\$ 1,677,248</b>	<b>2.83%</b>

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

	December 31, 2012									
	Amortized		Gross Unrealized Gains		Gross Unrealized Losses		Fair Value		Weighted Average Yield	
	Cost									
	(In thousands)									
<b>Available-for-sale</b>										
<b>Mortgage-backed securities</b>										
FNMA and FHLMC certificates	\$ 1,622,037		\$ 71,411		\$ 1		\$ 1,693,447			3.06%
GNMA certificates	14,177		995		8		15,164			4.89%
CMOs issued by US Government sponsored agencies	288,409		3,784		793		291,400			1.85%
<b>Total mortgage-backed securities</b>	<b>1,924,623</b>		<b>76,190</b>		<b>802</b>		<b>2,000,011</b>			<b>2.89%</b>
<b>Investment securities</b>										
US Treasury securities	26,498		-		2		26,496			0.71%
Obligations of US Government sponsored agencies	21,623		224		-		21,847			1.35%
Obligations of Puerto Rico Government and political subdivisions	120,950		9		438		120,521			3.82%
Other debt securities	25,131		280		-		25,411			3.46%
<b>Total investment securities</b>	<b>194,202</b>		<b>513</b>		<b>440</b>		<b>194,275</b>			<b>2.99%</b>
<b>Total securities available-for-sale</b>	<b>\$ 2,118,825</b>		<b>\$ 76,703</b>		<b>\$ 1,242</b>		<b>\$ 2,194,286</b>			<b>2.90%</b>

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The amortized cost and fair value of the Company's investment securities at September 30, 2013, by contractual maturity, are shown in the next table. Securities not due on a single contractual maturity date, such as collateralized mortgage obligations, are classified in the period of final contractual maturity. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

	September 30, 2013			
	Available-for-sale			
	Amortized Cost		Fair Value	
	(In thousands)			
<b>Mortgage-backed securities</b>				
Due after 5 to 10 years				
FNMA and FHLMC certificates	\$	29,982	\$	30,589
<b>Total due after 5 to 10 years</b>		<b>29,982</b>		<b>30,589</b>
Due after 10 years				
FNMA and FHLMC certificates		1,223,617		1,258,884
GNMA certificates		8,895		9,336
CMOs issued by US Government sponsored agencies		233,904		227,677
<b>Total due after 10 years</b>		<b>1,466,416</b>		<b>1,495,897</b>
<b>Total mortgage-backed securities</b>		<b>1,496,398</b>		<b>1,526,486</b>
<b>Investment securities</b>				
Due in less than one year				
Other debt securities		20,000		19,506
<b>Total due in less than one year</b>		<b>20,000</b>		<b>19,506</b>
Due from 1 to 5 years				
Obligations of Puerto Rico Government and political subdivisions		11,859		10,292
<b>Total due from 1 to 5 years</b>		<b>11,859</b>		<b>10,292</b>
Due after 5 to 10 years				
Obligations of US Government and sponsored agencies		12,381		12,340
<b>Total due after 5 to 10 years</b>		<b>12,381</b>		<b>12,340</b>
Due after 10 years				
Obligations of Puerto Rico Government and political subdivisions		109,153		104,073
Other debt securities		4,342		4,551
<b>Total due after 10 years</b>		<b>113,495</b>		<b>108,624</b>
<b>Total investment securities</b>		<b>157,735</b>		<b>150,762</b>
<b>Total securities available-for-sale</b>	\$	<b>1,654,133</b>	\$	<b>1,677,248</b>

Obligations of Puerto Rico Government and political subdivisions include a \$98.7 million bond at September 30, 2013 with maturity date of July 1, 2024, that is subject to mandatory tender offer for purchase by the end of the third year anniversary of the closing date, which is June 1, 2014.

The Company, as part of its asset/liability management, may purchase U.S. Treasury securities and U.S. government sponsored agency discount notes close to their maturities as alternatives to cash deposits at correspondent banks or as a short term vehicle to reinvest the proceeds of sale transactions until investment securities with attractive yields can be purchased. During the nine-month period ended September 30, 2013, the Company did not execute any sale of securities from its portfolio other than \$120.5 million of available-for-sale GNMA certificates that were sold as part of its recurring mortgage loan origination and securitization activities. These sales produced a nominal gain during such period.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The BBVAPR Acquisition and the related deleverage of the investment securities portfolio that the Company completed during the second half of 2012 reduced the interest rate risk profile of the Company. For the nine-month period ended September 30, 2012, the Company recorded a net gain on sale of securities of \$55.7 million. The table below presents the gross realized gains by category for such period:

Description	Nine-Month Period Ended September 30, 2012							
	Sale Price	Book Value		Gross Gains	Gross Losses			
	(In thousands)							
<b>Sale of securities available-for-sale</b>								
<b>Mortgage-backed securities and CMOs</b>								
FNMA and FHLMC certificates	\$ 936,779	\$	881,834	\$	54,945	\$	-	
GNMA certificates	62,639		62,638		1		-	
CMOs issued by US Government sponsored agencies	19,725		18,372		1,353		-	
<b>Total mortgage-backed securities and CMOs</b>	1,019,143		962,844		56,299		-	
<b>Investment securities</b>								
Obligations of U.S. Government sponsored agencies	80,000		80,000		-		-	
Obligations of Puerto Rico Government and political subdivisions	35,882		36,478		32		628	
Structured credit investments	10,530		10,530		-		-	
<b>Total investment securities</b>	126,412		127,008		32		628	
<b>Total</b>	\$ 1,145,555	\$	1,089,852	\$	56,331	\$	628	

**OFG BANCORP**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

Edgar Filing: OFG BANCORP - Form 10-Q

The following tables show the Company's gross unrealized losses and fair value of investment securities available-for-sale, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at September 30, 2013 and December 31, 2012:

	September 30, 2013						
	12 months or more						
	Amortized		Unrealized		Fair		
	Cost		Loss		Value		
	(In thousands)						
<b>Securities available-for-sale</b>							
CMOs issued by US Government sponsored agencies	\$	4,150	\$	397	\$	3,753	
Obligations of Puerto Rico Government and political subdivisions		1,734		185		1,549	
GNMA certificates		81		11		70	
	\$	<b>5,965</b>	\$	<b>593</b>	\$	<b>5,372</b>	
	Less than 12 months						
	Amortized		Unrealized		Fair		
	Cost		Loss		Value		
	(In thousands)						
<b>Securities available-for-sale</b>							
CMOs issued by US Government sponsored agencies	\$	228,092	\$	5,906	\$	222,186	
FNMA and FHLMC certificates		209,370		3,859		205,511	
Obligations of Puerto Rico Government and political subdivisions		119,278		6,462		112,816	
Other debt securities		20,000		494		19,506	
Obligations of US government and sponsored agencies		12,381		41		12,340	
GNMA certificates		123		13		110	
	\$	<b>589,244</b>	\$	<b>16,775</b>	\$	<b>572,469</b>	
	Total						
	Amortized		Unrealized		Fair		
	Cost		Loss		Value		
	(In thousands)						
<b>Securities available-for-sale</b>							
CMOs issued by US Government sponsored agencies	\$	232,242	\$	6,303	\$	225,939	
FNMA and FHLMC certificates		209,370		3,859		205,511	
Obligations of Puerto Rico Government and political subdivisions		121,012		6,647		114,365	
Other debt securities		20,000		494		19,506	



Edgar Filing: OFG BANCORP - Form 10-Q

Obligations of US government and sponsored agencies		12,381			41			12,340
GNMA certificates		204			24			180
	\$	<b>595,209</b>		\$	<b>17,368</b>		\$	<b>577,841</b>

16

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

	December 31, 2012					
	12 months or more					
	Amortized		Unrealized		Fair	
	Cost		Loss		Value	
	(In thousands)					
<b>Securities available-for-sale</b>						
Obligations of Puerto Rico Government and political subdivisions	\$ 1,673		\$ 12		\$ 1,661	
CMOs issued by US Government sponsored agencies	2,194		178		2,016	
	<b>\$ 3,867</b>		<b>\$ 190</b>		<b>\$ 3,677</b>	
	Less than 12 months					
	Amortized		Unrealized		Fair	
	Cost		Loss		Value	
	(In thousands)					
<b>Securities available-for-sale</b>						
Obligations of Puerto Rico Government and political subdivisions	\$ 19,086		\$ 426		\$ 18,660	
CMOs issued by US Government sponsored agencies	10,671		615		10,056	
US Treasury securities	11,498		2		11,496	
GNMA certificates	84		8		76	
FNMA and FHLMC certificates	68		1		67	
	<b>\$ 41,407</b>		<b>\$ 1,052</b>		<b>\$ 40,355</b>	
	Total					
	Amortized		Unrealized		Fair	
	Cost		Loss		Value	
	(In thousands)					
<b>Securities available-for-sale</b>						
Obligations of Puerto Rico Government and political subdivisions	\$ 20,759		\$ 438		\$ 20,321	
CMOs issued by US Government sponsored agencies	12,865		793		12,072	
US Treasury securities	11,498		2		11,496	
GNMA certificates	84		8		76	
FNMA and FHLMC certificates	68		1		67	

	\$	45,274	\$	1,242	\$	44,032
--	----	--------	----	-------	----	--------

17

---

**OFG BANCORP**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The valuations of the investment securities are performed on a monthly basis. Moreover, the Company conducts quarterly reviews to identify and evaluate each investment in an unrealized loss position for other-than-temporary impairment. Any portion of a decline in value associated with credit loss is recognized in income with the remaining noncredit-related component recognized in other comprehensive income. A credit loss is determined by assessing whether the amortized cost basis of the security will be recovered by comparing the present value of cash flows expected to be collected from the security, discounted at the rate equal to the yield used to accrete current and prospective beneficial interest for the security. The shortfall of the present value of the cash flows expected to be collected in relation to the amortized cost basis is considered to be the “credit loss.” Other-than-temporary impairment analysis is based on estimates that depend on market conditions and are subject to further change over time. In addition, while the Company believes that the methodology used to value these exposures is reasonable, the methodology is subject to continuing refinement, including those made as a result of market developments. Consequently, it is reasonably possible that changes in estimates or conditions could result in the need to recognize additional other-than-temporary impairment charges in the future.

Investments in an unrealized loss position at September 30, 2013 mostly (\$454.2 million, or 76%) consisted of securities issued or guaranteed by the U.S. Treasury or U.S. Government sponsored agencies, all of which are highly liquid securities that have a large and efficient secondary market, and their aggregate losses, and their variability from period to period, are the result of changes in market conditions, and not due to the repayment capacity or creditworthiness of the US agencies that either issued or guaranteed the investments. The remaining investments in an unrealized loss position at September 30, 2013 (\$141.0 million, or 24%) consisted of obligations issued or collateralized by the Government of Puerto Rico and its political subdivisions or instrumentalities. The recent decline in the market value of these securities is mainly related to an increase in volatility that is the result of changes in market conditions, and not a result of deterioration in the creditworthiness of the issuer or guarantor. The securities are rated as “investment grade” or are considered by management to be the credit equivalent of investment grade. At September 30, 2013, the Company does not have the intent to sell any of the investments in an unrealized loss position.

**NOTE 4 - LOANS**

The Company’s loan portfolio is composed of covered loans and non-covered loans. The Company presents loans subject to the loss sharing agreements as “covered loans” in the information below, and loans that are not subject to FDIC loss sharing agreements as “non-covered loans.” The risks of the Eurobank FDIC-assisted acquisition acquired loans are significantly different from those loans not covered under the FDIC loss sharing agreements because of the loss protection provided by the FDIC. Also, loans acquired in the BBVAPR Acquisition are included as non-covered loans in the unaudited consolidated statements of financial condition. Non-covered loans are further segregated between originated loans, acquired loans accounted for under ASC 310-20 (loans with revolving feature and/or acquired at a premium) and acquired loans accounted for under ASC 310-30 (loans acquired with deteriorated credit quality, including those by analogy).

For a summary of the accounting policy related to loans, interest recognition and allowance for loan and lease losses, please refer to the summary of significant accounting policies included in Note 1 of our 2012 Form 10-K under “Notes to Consolidated Financial Statements”.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The composition of the Company's loan portfolio at September 30, 2013 and December 31, 2012 was as follows:

	September 30,		December 31,	
	2013		2012	
	(In thousands)			
<b>Loans not covered under shared-loss agreements with FDIC:</b>				
<b>Originated and other loans and leases held for investment:</b>				
Mortgage	\$ 742,046	\$	805,292	
Commercial	1,173,215		349,075	
Auto and leasing	313,701		37,577	
Consumer	113,509		46,667	
	<b>2,342,471</b>		<b>1,238,611</b>	
<b>Acquired loans:</b>				
<b>Accounted for under ASC 310-20 (Loans with revolving feature and/or acquired at a premium)</b>				
Commercial	97,099		329,463	
Commercial secured by real estate	25,398		20,779	
Auto	335,528		470,601	
Consumer	59,817		70,347	
	<b>517,842</b>		<b>891,190</b>	
<b>Accounted for under ASC 310-30 (Loans acquired with deteriorated credit quality, including those by analogy)</b>				
Mortgage	731,376		801,024	
Commercial	548,995		940,402	
Construction	131,976		193,442	
Auto	416,579		553,075	
Consumer	80,429		123,825	
	<b>1,909,355</b>		<b>2,611,768</b>	
	<b>4,769,668</b>		<b>4,741,569</b>	
Deferred loan cost (fees), net	120		(3,463)	
<b>Loans receivable</b>	<b>4,769,788</b>		<b>4,738,106</b>	
Allowance for loan and lease losses on non-covered loans	(49,614)		(39,921)	
<b>Loans receivable, net</b>	<b>4,720,174</b>		<b>4,698,185</b>	
Mortgage loans held-for-sale	47,085		64,145	
<b>Total loans not covered under shared-loss agreements with FDIC, net</b>	<b>4,767,259</b>		<b>4,762,330</b>	

## Edgar Filing: OFG BANCORP - Form 10-Q

<b>Loans covered under shared-loss agreements with FDIC:</b>				
Loans secured by 1-4 family residential properties		122,001		128,811
Construction and development secured by 1-4 family residential properties		16,674		15,969
Commercial and other construction		272,129		289,070
Leasing		542		7,088
Consumer		6,773		8,493
<b>Total loans covered under shared-loss agreements with FDIC</b>		<b>418,119</b>		<b>449,431</b>
Allowance for loan and lease losses on covered loans		(56,555)		(54,124)
<b>Total loans covered under shared-loss agreements with FDIC, net</b>		<b>361,564</b>		<b>395,307</b>
<b>Total loans, net</b>	<b>\$</b>	<b>5,128,823</b>	<b>\$</b>	<b>5,157,637</b>

19

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

*Non-covered Loans*Originated and Other Loans and Leases Held for Investment

The Company's originated and other held for investment loan transactions are encompassed within four portfolio segments: mortgage, commercial, consumer, and auto and leasing.

The following tables present the aging of the recorded investment in gross originated and other loans held for investment as of September 30, 2013 and December 31, 2012 by class of loans. Mortgage loans past due included delinquent loans in the GNMA buy-back option program. Servicers of loans underlying GNMA mortgage-backed securities must report as their own assets the defaulted loans that they have the option (but not the obligation) to repurchase, even when they elect not to exercise that option.

	September 30, 2013									
										Loans 90+
										Days Past
										Due and
	30-59 Days	60-89 Days	90+ Days	Total Past						Still
	Past Due	Past Due	Past Due	Due	Current	Total Loans	Accruing			
	(In thousands)									
<b>Mortgage</b>										
Traditional (by origination year):										
Up to the year 2002	\$ -	\$ 2,232	\$ 3,984	\$ 6,216	\$ 79,093	\$ 85,309	\$ 23			
Years 2003 and 2004	-	4,919	3,715	8,634	114,014	122,648	-			
Year 2005	-	1,342	1,933	3,275	62,766	66,041	-			
Year 2006	-	3,737	2,796	6,533	84,429	90,962	-			
Years 2007, 2008 and 2009	-	2,099	2,589	4,688	99,862	104,550	46			



## Edgar Filing: OFG BANCORP - Form 10-Q

Years 2010, 2011, 2012 and 2013	-	796	1,643	2,439	106,963	109,402	215
	-	15,125	16,660	31,785	547,127	578,912	284
Non-traditional	-	1,720	1,580	3,300	40,947	44,247	-
Loss mitigation program	-	6,148	14,471	20,619	65,036	85,655	1,071
	-	22,993	32,711	55,704	653,110	708,814	1,355
Home equity secured personal loans	126	-	12	138	583	721	-
GNMA's buy-back option program	-	-	32,511	32,511	-	32,511	-
	<b>126</b>	<b>22,993</b>	<b>65,234</b>	<b>88,353</b>	<b>653,693</b>	<b>742,046</b>	<b>1,355</b>
<b>Commercial</b>							
Commercial secured by real estate	1,993	1,038	19,131	22,162	371,768	393,930	-
Other commercial and industrial	1,256	273	3,559	5,088	774,197	779,285	-
	<b>3,249</b>	<b>1,311</b>	<b>22,690</b>	<b>27,250</b>	<b>1,145,965</b>	<b>1,173,215</b>	-
<b>Consumer</b>	<b>1,414</b>	<b>569</b>	<b>425</b>	<b>2,408</b>	<b>111,101</b>	<b>113,509</b>	-
<b>Auto and leasing</b>	<b>16,682</b>	<b>4,504</b>	<b>2,636</b>	<b>23,822</b>	<b>289,879</b>	<b>313,701</b>	-
<b>Total</b>	<b>\$ 21,471</b>	<b>\$ 29,377</b>	<b>\$ 90,985</b>	<b>\$ 141,833</b>	<b>\$ 2,200,638</b>	<b>\$ 2,342,471</b>	<b>\$ 1,355</b>



GNMA's buy-back option program																			
	48,137		20,760		120,710		189,607		615,685		805,292								-
<b>Commercial</b>																			
Commercial secured by real estate	9,062		271		15,335		24,668		226,606		251,274								-
Other commercial and industrial	345		189		2,378		2,912		94,889		97,801								-
	9,407		460		17,713		27,580		321,495		349,075								-
<b>Consumer</b>	747		92		409		1,248		45,419		46,667								-
<b>Auto and leasing</b>	251		129		131		511		37,066		37,577								-
<b>Total</b>	\$ 58,542		\$ 21,441		\$ 138,963		\$ 218,946		\$ 1,019,665		\$ 1,238,611								\$ -

Delinquency is based on calendar days. This may cause fluctuations from quarter to quarter in the delinquency of mortgage loans, depending in the amount of days each month.

During the quarter ended June 30, 2013, the Company transferred \$55.0 million of non-performing residential mortgage loans held-for-investment to held-for-sale at a fair value of \$27.0 million. The difference between fair value and book value was recorded as charge-offs to the mortgage portfolio. The provision for loan and lease losses during the quarter and six-month period ended June 30, 2013 increased to provide the coverage necessary under the allowance policy for the remaining mortgage loans, following the effects that the aforementioned reclassification had on the mortgage portfolio allowance level.

During the quarter ended September 30, 2013, the Company sold originated performing and non-performing residential mortgage loans held-for-sale with unpaid principal balance of \$62.0 million and recorded a realized loss on the transaction of \$1.4 million.

Increase in delinquencies of the consumer and the auto and leasing portfolios compared to December 31, 2012 is mainly attributed to the fact that during the BBVAPR Acquisition a substantial portion of the acquired non-performing loans were accounted for under ASC 310-30. At September 30, 2013 such portfolios are increasing as new originations are ramping up the balances outstanding. After almost 10 months from the BBVPR Acquisition, those portfolios are beginning to reflect normal delinquency levels as seasoned portfolios.

In addition, during the quarter ended September 30, 2013, the Company sold \$27.3 million non-performing residential mortgage loans acquired in the BBVAPR Acquisition which were accounted for under ASC 310-30, loans acquired with deteriorated credit quality. No realized gain or loss was recorded in the transaction.



## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Acquired Loans Accounted for under ASC 310-20 (Loans with revolving feature and/or acquired at a premium)

Credit cards, retail and commercial revolving lines of credits, floor plans and performing auto loans with FICO scores over 660 acquired at a premium as part of the BBVAPR Acquisition are accounted for under the guidance of ASC 310-20, which requires that any contractually required loan payment receivable in excess of the Company's initial investment in the loans be accreted into interest income on a level-yield basis over the life of the loan. Loans accounted for under ASC 310-20 are placed on non-accrual status when past due in accordance with the Company's non-accrual policy and any accretion of discount or amortization of premium is discontinued. Loans acquired in the BBVAPR Acquisition that were accounted for under the provisions of ASC 310-20, which had fully amortized their premium or discount, recorded at the date of acquisition, are removed from the acquired loan category at the end of the reporting period.

The following table presents the aging of the recorded investment in gross acquired loans accounted for under ASC 310-20 as of September 30, 2013 and December 31, 2012 by class of loans:

	September 30, 2013										Loans 90+
											Days Past
											Due and
	30-59 Days	60-89 Days	90+ Days	Total Past							Still
	Past Due	Past Due	Past Due	Due	Current	Total Loans	Accruing				
	(In thousands)										
Commercial	\$ 1,607	\$ 767	\$ 762	\$ 3,136	\$ 93,963	\$ 97,099	\$ -				
Commercial secured by real estate	229	395	-	624	24,774	25,398	-				
Auto	11,186	2,698	847	14,731	320,797	335,528	-				
Consumer	1,463	46	1,293	2,802	57,015	59,817	-				
<b>Total</b>	<b>\$ 14,485</b>	<b>\$ 3,906</b>	<b>\$ 2,902</b>	<b>\$ 21,293</b>	<b>\$ 496,549</b>	<b>\$ 517,842</b>	<b>\$ -</b>				

	December 31, 2012										Loans 90+

Edgar Filing: OFG BANCORP - Form 10-Q

																		Days Past
																		Due and
	<b>30-59 Days</b>		<b>60-89 Days</b>		<b>90+ Days</b>		<b>Total Past</b>											Still
	<b>Past Due</b>		<b>Past Due</b>		<b>Past Due</b>		<b>Due</b>		<b>Current</b>		<b>Total Loans</b>						Accruing	
(In thousands)																		
Commercial	\$	715	\$	76	\$	193	\$	984	\$	328,479	\$	329,463	\$	-				-
Commercial secured by real estate		315		-		-		315		20,464		20,779		-				-
Auto		6,753		1,023		275		8,051		462,550		470,601		-				-
Consumer		982		-		1,095		2,077		68,270		70,347		-				-
<b>Total</b>	<b>\$</b>	<b>8,765</b>	<b>\$</b>	<b>1,099</b>	<b>\$</b>	<b>1,563</b>	<b>\$</b>	<b>11,427</b>	<b>\$</b>	<b>879,763</b>	<b>\$</b>	<b>891,190</b>	<b>\$</b>	<b>-</b>				<b>-</b>



	<b>(In thousands)</b>					
<b>Non-Accrutable Discount Activity</b>						
Balance at beginning of period	\$		686,231		\$	714,462
Principal losses			(44,301)			(64,785)
Transfer to accrutable yield			(6,010)			(13,757)
<b>Balance at end of period</b>	\$		<b>635,920</b>		\$	<b>635,920</b>



## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

*Covered Loans*

The carrying amount of covered loans at September 30, 2013 and December 31, 2012 is as follows:

	September 30, 2013		December 31, 2012	
	(In thousands)			
Contractual required payments receivable	\$	748,091	\$	874,994
Less: Non-accretable discount		161,427		237,555
Cash expected to be collected		586,664		637,439
Less: Accretable yield		168,545		188,008
Carrying amount, gross		418,119		449,431
Less: Allowance for covered loan and lease losses		56,555		54,124
<b>Carrying amount, net</b>	<b>\$</b>	<b>361,564</b>	<b>\$</b>	<b>395,307</b>

The following tables describe the accretable yield and non-accretable discount activity of covered loans for the quarters and nine-month periods ended September 30, 2013 and 2012:

	Quarter Ended September 30,				Nine-Month Period Ended September 30,			
	2013		2012		2013		2012	
	(In thousands)				(In thousands)			
<b>Accretable yield activity</b>								
Balance at beginning of period	\$	167,132	\$	177,248	\$	188,008	\$	188,822
Accretion		(21,657)		(22,283)		(65,884)		(64,167)
Transfer from non-accretable discount		23,070		28,868		46,421		59,178
<b>Balance at end of period</b>	<b>\$</b>	<b>168,545</b>	<b>\$</b>	<b>183,833</b>	<b>\$</b>	<b>168,545</b>	<b>\$</b>	<b>183,833</b>
	Quarter Ended September 30,				Nine-Month Period Ended September 30,			
	2013		2012		2013		2012	
	(In thousands)				(In thousands)			
<b>Non-accretable discount activity</b>								

Edgar Filing: OFG BANCORP - Form 10-Q

Balance at beginning of period	\$	192,259	\$	314,404	\$	237,555	\$	412,170
Principal losses		(7,762)		(21,533)		(29,707)		(88,989)
Transfer to accretable yield		(23,070)		(28,868)		(46,421)		(59,178)
<b>Balance at end of period</b>	<b>\$</b>	<b>161,427</b>	<b>\$</b>	<b>264,003</b>	<b>\$</b>	<b>161,427</b>	<b>\$</b>	<b>264,003</b>

24

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

*Non-accrual Loans*

The following table presents the recorded investment in loans in non-accrual status by class of loans as of September 30, 2013 and December 31, 2012:

	September 30,		December 31,	
	2013		2012	
	(In thousands)			
<b><u>Originated and other loans and leases held for investment</u></b>				
<b>Mortgage</b>				
Traditional (by origination year):				
Up to the year 2002	\$	4,709	\$	11,362
Years 2003 and 2004		2,967		18,162
Year 2005		3,844		8,859
Year 2006		3,206		15,363
Years 2007, 2008 and 2009		1,990		8,967
Years 2010, 2011, 2012 and 2013		2,866		1,162
		19,582		63,875
Non-traditional		1,580		11,160
Loss mitigation program		21,860		39,957
		43,022		114,992
Home equity secured personal loans		12		10
		<b>43,034</b>		<b>115,002</b>
<b>Commercial</b>				
Commercial secured by real estate		25,312		26,517
Other commercial and industrial		5,526		2,989
		<b>30,838</b>		<b>29,506</b>
<b>Consumer</b>		<b>490</b>		<b>442</b>
<b>Auto and leasing</b>		<b>2,661</b>		<b>131</b>
		<b>77,023</b>		<b>145,081</b>
<b><u>Acquired loans accounted under ASC 310-20</u></b>				
Commercial		762		193
Auto		847		275
Consumer		1,293		1,095
		<b>2,902</b>		<b>1,563</b>
<b>Total non-accrual loans</b>	\$	<b>79,925</b>	\$	<b>146,644</b>

Loans accounted for under ASC 310-30 are excluded from the above table as they are considered to be performing due to the application of the accretion method, in which these loans will accrete interest income over the remaining life of the loans using estimated cash flow analyses.

Effective April 24, 2013, delinquent residential mortgage loans insured or guaranteed under applicable FHA and VA programs are placed in non-accrual when they become 18 months or more past due, since they are insured loans. Before that date, they were placed in non-accrual when they became 90 days or more past due.

At September 30, 2013 and December 31, 2012, loans whose terms have been extended and which are classified as troubled-debt restructurings that are not included in non-accrual loans amounted to \$61.0 million and \$42.2 million, respectively.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## NOTE 5 - ALLOWANCE FOR LOAN AND LEASE LOSSES

*Non-Covered Loans*

The Company maintains an allowance for loan and lease losses at a level that management considers adequate to provide for probable losses based upon an evaluation of known and inherent risks. The Company's allowance for loan and lease losses policy provides for a detailed quarterly analysis of probable losses. The analysis includes a review of historical loan loss experience, value of underlying collateral, current economic conditions, financial condition of borrowers and other pertinent factors. While management uses available information in estimating probable loan losses, future additions to the allowance may be required based on factors beyond the Company's control. We also maintain an allowance for loan losses on acquired loans when: (i) for loans accounted for under ASC 310-30, there is deterioration in credit quality subsequent to acquisition, and (ii) for loans accounted for under ASC 310-20, the inherent losses in the loans exceed the remaining credit discount recorded at the time of acquisition.

*Originated and Other Loans and Leases Held for Investment*

The following tables present the activity in our allowance for loan and lease losses and the related recorded investment of the associated loans for our originated and other loans held for investment portfolio by segment for the periods indicated:

	Quarter Ended September 30, 2013											
	Mortgage		Commercial		Consumer		Auto and Leasing		Unallocated		Total	
	(In thousands)											
<b>Allowance for loan and lease losses:</b>												
<b>Balance at beginning of period</b>	\$	21,375	\$	17,624	\$	2,341	\$	3,641	\$	720	\$	45,701
Charge-offs		(1,758)		(2,234)		(465)		(1,305)		-		(5,762)
Recoveries		-		28		37		639		-		704
Provision for non-covered loan and lease losses		1,374		(703)		2,915		3,143		201		6,930

<b>Balance at end of period</b>	\$	<b>20,991</b>	\$	<b>14,715</b>	\$	<b>4,828</b>	\$	<b>6,118</b>	\$	<b>921</b>	\$	<b>47,573</b>
---------------------------------	----	---------------	----	---------------	----	--------------	----	--------------	----	------------	----	---------------

	<b>Nine-Month Period Ended September 30, 2013</b>													
	<b>Mortgage</b>			<b>Commercial</b>			<b>Consumer</b>			<b>Auto and Leasing</b>		<b>Unallocated</b>		<b>Total</b>
	<b>(In thousands)</b>													
<b>Allowance for loan and lease losses:</b>														
<b>Balance at beginning of period</b>	\$	21,092	\$	17,072	\$	856	\$	533	\$	368	\$	39,921		
Charge-offs		(33,465)		(5,678)		(1,034)		(2,105)		-		(42,282)		
Recoveries		-		291		143		855		-		1,289		
Provision for non-covered loan and lease losses		33,364		3,030		4,863		6,835		553		48,645		
<b>Balance at end of period</b>	\$	<b>20,991</b>	\$	<b>14,715</b>	\$	<b>4,828</b>	\$	<b>6,118</b>	\$	<b>921</b>	\$	<b>47,573</b>		

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

	September 30, 2013											
	Mortgage		Commercial		Consumer		Auto and Leasing		Unallocated		Total	
	(In thousands)											
<b>Allowance for loan and lease losses:</b>												
Ending allowance balance attributable to loans:												
Individually evaluated for impairment	\$	9,333	\$	818	\$	-	\$	-	\$	-	\$	10,151
Collectively evaluated for impairment		11,658		13,897		4,828		6,118		921		37,422
<b>Total ending allowance balance</b>	<b>\$</b>	<b>20,991</b>	<b>\$</b>	<b>14,715</b>	<b>\$</b>	<b>4,828</b>	<b>\$</b>	<b>6,118</b>	<b>\$</b>	<b>921</b>	<b>\$</b>	<b>47,573</b>
<b>Loans:</b>												
Individually evaluated for impairment	\$	82,631	\$	36,048	\$	-	\$	-	\$	-	\$	118,679
Collectively evaluated for impairment		659,415		1,137,167		113,509		313,701		-		2,223,792
<b>Total ending loan balance</b>	<b>\$</b>	<b>742,046</b>	<b>\$</b>	<b>1,173,215</b>	<b>\$</b>	<b>113,509</b>	<b>\$</b>	<b>313,701</b>	<b>\$</b>	<b>-</b>	<b>\$</b>	<b>2,342,471</b>

Provision for non-covered loan losses for the quarter and nine-month period ended September 30, 2013 increased \$6.3 million and \$44.9 million, respectively, when compared to the same periods in 2012. The increase during the nine months period is mostly due to the net impact of \$21.0 million in additional provision for loan and lease losses due to reclassification to held-for-sale of non-performing residential mortgage loans with unpaid principal balance of \$ 62.0 million which were sold during the quarter ended September 30, 2013 and the increase in loan average balances in 2013.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

	Quarter Ended September 30, 2012											
	Mortgage		Commercial		Consumer		Leasing		Unallocated		Total	
	(In thousands)											
<b>Allowance for loan and lease losses:</b>												
<b>Balance at beginning of period</b>	\$	19,788	\$	15,978	\$	998	\$	197	\$	441	\$	37,402
Charge-offs		(1,752)		(65)		(198)		(75)		-		(2,090)
Recoveries		131		28		46		3		-		208
Provision for (recapture of) non-covered loan and lease losses		2,886		(502)		328		119		769		3,600
<b>Balance at end of period</b>	\$	<b>21,053</b>	\$	<b>15,439</b>	\$	<b>1,174</b>	\$	<b>244</b>	\$	<b>1,210</b>	\$	<b>39,120</b>

	Nine-Month Period Ended September 30, 2012											
	Mortgage		Commercial		Consumer		Leasing		Unallocated		Total	
	(In thousands)											
<b>Allowance for loan and lease losses:</b>												
<b>Balance at beginning of period</b>	\$	21,652	\$	12,548	\$	1,423	\$	845	\$	542	\$	37,010
Charge-offs		(4,621)		(3,423)		(563)		(104)		-		(8,711)
Recoveries		131		129		153		8		-		421
Provision for (recapture of) non-covered loan and lease losses		3,891		6,185		161		(505)		668		10,400
<b>Balance at end of period</b>	\$	<b>21,053</b>	\$	<b>15,439</b>	\$	<b>1,174</b>	\$	<b>244</b>	\$	<b>1,210</b>	\$	<b>39,120</b>

	December 31, 2012						
	Mortgage	Commercial	Consumer	Auto and Leasing	Unallocated	Total	



	(In thousands)												
<b>Allowance for loan and lease losses:</b>													
Ending allowance balance attributable to loans:													
Individually evaluated for impairment	\$	5,334	\$	4,121	\$	-	\$	-	\$	-	\$	9,455	
Collectively evaluated for impairment		15,758		12,951		856		533		368		30,466	
<b>Total ending allowance balance</b>	<b>\$</b>	<b>21,092</b>	<b>\$</b>	<b>17,072</b>	<b>\$</b>	<b>856</b>	<b>\$</b>	<b>533</b>	<b>\$</b>	<b>368</b>	<b>\$</b>	<b>39,921</b>	
<b>Loans:</b>													
Individually evaluated for impairment	\$	74,783	\$	46,199	\$	-	\$	-	\$	-	\$	120,982	
Collectively evaluated for impairment		730,159		307,731		48,136		50,720		-		1,136,746	
<b>Total ending loans balance</b>	<b>\$</b>	<b>804,942</b>	<b>\$</b>	<b>353,930</b>	<b>\$</b>	<b>48,136</b>	<b>\$</b>	<b>50,720</b>	<b>\$</b>	<b>-</b>	<b>\$</b>	<b>1,257,728</b>	

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Acquired Loans Accounted for under ASC 310-20 (Loans with revolving feature and/or acquired at a premium)

The following tables present the activity in our allowance for loan losses and related recorded investment of the associated loans in our non-covered acquired loan portfolio, excluding loans accounted for under ASC 310-30, for the quarter and nine-month period ended September 30, 2013:

	Quarter Ended September 30, 2013									
	Commercial		Consumer		Auto		Unallocated		Total	
<b>Allowance for loan and lease losses:</b>										
Balance at beginning of period	\$	924	\$	-	\$	-	\$	-	\$	924
Charge-offs		-		(1,233)		(1,598)		-		(2,831)
Recoveries		6		88		884		-		978
Provision for non-covered loan and lease losses		431		1,145		1,394		-		2,970
Balance at end of period	\$	1,361	\$	-	\$	680	\$	-	\$	2,041
	Nine-Month Period Ended September 30, 2013									
	Commercial		Consumer		Auto		Unallocated		Total	
<b>Allowance for loan and lease losses:</b>										
Balance at beginning of period	\$	-	\$	-	\$	-	\$	-	\$	-
Charge-offs		(25)		(3,847)		(4,723)		-		(8,595)
Recoveries		6		932		3,000		-		3,938
Provision for non-covered loan and lease losses		1,380		2,915		2,403		-		6,698
Balance at end of period	\$	1,361	\$	-	\$	680	\$	-	\$	2,041

	September 30, 2013												
	Commercial			Consumer			Auto			Unallocated			Total
<b>Allowance for loan and lease losses:</b>													
Ending allowance balance attributable to loans:													
Collectively evaluated for impairment		1,361		-		680		-					2,041
<b>Total ending allowance balance</b>	<b>\$</b>	<b>1,361</b>	<b>\$</b>	<b>-</b>	<b>\$</b>	<b>680</b>	<b>\$</b>	<b>-</b>	<b>\$</b>				<b>2,041</b>
<b>Loans:</b>													
Collectively evaluated for impairment		122,497		59,817		335,528		-					517,842
<b>Total ending loan balance</b>	<b>\$</b>	<b>122,497</b>	<b>\$</b>	<b>59,817</b>	<b>\$</b>	<b>335,528</b>	<b>\$</b>	<b>-</b>	<b>\$</b>				<b>517,842</b>

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

*Impaired Loans*

The Company evaluates all loans, some individually and others as homogeneous groups, for purposes of determining impairment. The total investment in impaired commercial loans was \$36.0 million and \$46.2 million at September 30, 2013 and December 31, 2012, respectively. The impaired commercial loans were measured based on the fair value of collateral or the present value of cash flows method, including those identified as troubled-debt restructurings. The valuation allowance for impaired commercial loans amounted to approximately \$818 thousand and \$4.1 million at September 30, 2013 and December 31, 2012, respectively. The total investment in impaired mortgage loans was \$82.6 million and \$74.8 million at September 30, 2013 and December 31, 2012, respectively. Impairment on mortgage loans assessed as troubled-debt restructurings was measured using the present value of cash flows. The valuation allowance for impaired mortgage loans amounted to approximately \$9.3 million and \$5.3 million at September 30, 2013 and December 31, 2012, respectively.

The Company's recorded investment in commercial and mortgage loans that were individually evaluated for impairment, excluding loans accounted for under ASC 310-30, and the related allowance for loan and lease losses at September 30, 2013 and December 31, 2012 are as follows:

Originated and Other Loans and Leases Held for Investment

	September 30, 2013							
	Unpaid		Recorded		Related			
	Principal		Investment		Allowance		Coverage	
	(In thousands)							
Impaired loans with specific allowance:								
Commercial	\$	8,158	\$	6,556	\$	818		12%
Residential troubled-debt restructuring		86,249		82,631		9,333		11%
Impaired loans with no specific allowance:								
Commercial		34,008		29,492		N/A		N/A
<b>Total investment in impaired loans</b>	<b>\$</b>	<b>128,415</b>	<b>\$</b>	<b>118,679</b>	<b>\$</b>	<b>10,151</b>		<b>9%</b>

	December 31, 2012							
	Unpaid		Recorded		Related			
	Principal		Investment		Allowance		Coverage	
	(In thousands)							
Impaired loans with specific allowance								
Commercial	\$	16,666	\$	14,570	\$	4,121		28%
Residential troubled-debt restructuring		76,859		74,783		5,334		7%
Impaired loans with no specific allowance								
Commercial		36,293		31,629		N/A		N/A
<b>Total investment in impaired loans</b>	<b>\$</b>	<b>129,818</b>	<b>\$</b>	<b>120,982</b>	<b>\$</b>	<b>9,455</b>		<b>8%</b>
<i>Acquired Loans Accounted for under ASC-310-20 (Loans with revolving feature and/or acquired at a premium)</i>								
	September 30, 2013							
	Unpaid		Recorded		Specific			
	Principal		Investment		Allowance		Coverage	
	(In thousands)							
Impaired loans with no specific allowance								
Commercial		229		229		N/A		N/A
<b>Total investment in impaired loans</b>	<b>\$</b>	<b>229</b>	<b>\$</b>	<b>229</b>	<b>\$</b>	<b>-</b>		<b>0%</b>

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The following table presents the interest recognized in commercial and mortgage loans that were individually evaluated for impairment, excluding loans accounted for under ASC 310-30, for the quarters and nine-month periods ended September 30, 2013 and 2012:

	Quarter Ended September 30,										
	2013					2012					
	Interest Income Recognized		Average Recorded Investment			Interest Income Recognized		Average Recorded Investment			
(In thousands)											
Impaired loans with specific allowance											
Commercial	\$	5		\$	9,039		\$	40		\$	9,027
Residential troubled-debt restructuring		712			82,388			510			65,932
Impaired loans with no specific allowance											
Commercial		146			28,805			83			28,475
<b>Total interest income from impaired loans</b>	<b>\$</b>	<b>863</b>		<b>\$</b>	<b>120,232</b>		<b>\$</b>	<b>633</b>		<b>\$</b>	<b>103,434</b>

	Nine-Month Period Ended September 30,										
	2013					2012					
	Interest Income Recognized		Average Recorded Investment			Interest Income Recognized		Average Recorded Investment			
Impaired loans with specific allowance											
Commercial	\$	16		\$	14,872		\$	163		\$	16,686
Residential troubled-debt restructuring		1,942			81,406			1,344			61,622
Impaired loans with no specific allowance											
Commercial		438			26,471			261			24,068
<b>Total interest income from impaired loans</b>	<b>\$</b>	<b>2,396</b>		<b>\$</b>	<b>122,749</b>		<b>\$</b>	<b>1,768</b>		<b>\$</b>	<b>102,376</b>



## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

*Modifications*

The following table presents the troubled-debt restructurings during the quarters and nine-month periods ended September 30, 2013 and 2012:

<b>Quarter Ended September 30, 2013</b>									
	<b>Number of contracts</b>	<b>Pre-Modification Outstanding Recorded Investment</b>	<b>Pre-Modification Weighted Average Rate</b>	<b>Pre-Modification Weighted Average Term (in Months)</b>	<b>Post-Modification Outstanding Recorded Investment</b>	<b>Post-Modification Weighted Average Rate</b>	<b>Post-Modification Weighted Average Term (Months)</b>		
<b>(Dollars in thousands)</b>									
Mortgage loans	21	\$ 2,887	6.74%	352	\$ 3,066	6.74%			
<b>Nine-Month Period Ended September 30, 2013</b>									
	<b>Number of contracts</b>	<b>Pre-Modification Outstanding Recorded Investment</b>	<b>Pre-Modification Weighted Average Rate</b>	<b>Pre-Modification Weighted Average Term (in Months)</b>	<b>Post-Modification Outstanding Recorded Investment</b>	<b>Post-Modification Weighted Average Rate</b>	<b>Post-Modification Weighted Average Term (Months)</b>		
<b>(Dollars in thousands)</b>									
Mortgage loans	102	\$ 12,828	6.43%	334	\$ 13,685	5.15%			
Commercial loans	2	1,842	8.99%	87	1,842	4.00%			
<b>Quarter Ended September 30, 2012</b>									
	<b>Number of contracts</b>	<b>Pre-Modification Outstanding Recorded Investment</b>	<b>Pre-Modification Weighted Average Rate</b>	<b>Pre-Modification Weighted Average Term (in Months)</b>	<b>Post-Modification Outstanding Recorded Investment</b>	<b>Post-Modification Weighted Average Rate</b>	<b>Post-Modification Weighted Average Term (Months)</b>		
<b>(Dollars in thousands)</b>									
Mortgage loans	58	\$ 9,006	6.32%	308	\$ 9,789	4.65%			
<b>Nine-Month Period Ended September 30, 2012</b>									



	<b>Number of contracts</b>	<b>Pre-Modification Outstanding Recorded Investment</b>	<b>Pre-Modification Weighted Average Rate</b>	<b>Pre-Modification Weighted Average Term (in Months)</b>	<b>Post-Modification Outstanding Recorded Investment</b>	<b>Post-Modification Weighted Average Rate</b>	<b>Post-Modification Weighted Average Term (Months)</b>
(Dollars in thousands)							
Mortgage loans	155	\$ 23,701	6.44%	310	\$ 25,385	4.86%	
Commercial loans	7	6,981	6.13%	46	6,550	6.17%	

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The following table presents troubled-debt restructurings for which there was a payment default during the twelve-month periods ended September 30, 2013 and 2012:

	Twelve-Month Period Ended September 30,								
	2013				2012				
	Number of Contracts		Recorded Investment		Number of Contracts		Recorded Investment		
	(Dollars in thousands)								
Mortgage loans	30		\$	3,097		37		\$	5,029

*Credit Quality Indicators*

The Company categorizes non-covered originated and acquired loans accounted for under ASC 310-20 into risk categories based on relevant information about the ability of borrowers to service their debt, such as economic conditions, portfolio risk characteristics, prior loss experience, and the results of periodic credit reviews of individual loans.

The Company uses the following definitions for risk ratings:

**Special Mention:** Loans classified as “special mention” have a potential weakness that deserves management’s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution’s credit position at some future date.

**Substandard:** Loans classified as “substandard” are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

**Doubtful:** Loans classified as “doubtful” have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, questionable and improbable.

**Loss:** Loans classified as “loss” are considered uncollectible and of such little value that their continuance as bankable assets is not warranted. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather that it is not practical or desirable to defer writing off this worthless loan even though partial recovery may be affected in the future.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

As of September 30, 2013 and December 31, 2012, and based on the most recent analysis performed, the risk category of gross non-covered originated and acquired loans accounted for under ASC 310-20 subject to risk rating by class of loans is as follows:

	September 30, 2013												
	Risk Ratings												
	Balance			Special			Substandard			Doubtful			Individually Measured for
	Outstanding	Pass	Special	Mention	Substandard	Doubtful	Impaired	Special	Mention	Substandard	Doubtful	Impaired	Impairment
	(In thousands)												
<b>Commercial - originated and other loans held for investment</b>													
Commercial secured by real estate:													
Corporate	\$ 58,388	\$ 58,388	\$ -	\$ -	\$ -	\$ -	\$ -						
Institutional	3,857	3,857	-	-	-	-	-						
Middle market	177,309	151,714	13,369	118	-	-	12,108						
Retail	141,925	119,707	1,926	1,468	-	-	18,824						
Floor plan	1,000	1,000	-	-	-	-	-						
Real estate	10,919	10,919	-	-	-	-	-						
	393,398	345,585	15,295	1,586	-	-	30,932						
Other commercial and industrial:													
Corporate	25,171	25,171	-	-	-	-	-						
Institutional	643,555	643,555	-	-	-	-	-						
Middle market	53,337	46,471	3,615	-	-	-	3,251						
Retail	52,206	49,883	162	296	-	-	1,865						
Floor plan	5,548	5,548	-	-	-	-	-						
	779,817	770,628	3,777	296	-	-	5,116						
Total	1,173,215	1,116,213	19,072	1,882	-	-	36,048						
<b>Commercial - acquired loans (under ASC 310-20)</b>													

Edgar Filing: OFG BANCORP - Form 10-Q

Commercial secured by real estate:															
Corporate		12,114		11,664		-		450		-					-
Retail		10,627		9,318		443		866		-					-
Floor plan		2,657		2,556		-		101		-					-
		25,398		23,538		443		1,417		-					-
Other commercial and industrial:															
Corporate		11,923		11,825		-		98		-					-
Institutional		1,700		1,700		-		-		-					-
Retail		36,050		34,859		450		741		-					-
Floor plan		47,426		46,978		320		128		-					-
		97,099		95,362		770		967		-					-
Total		122,497		118,900		1,213		2,384		-					-
<b>Total</b>	<b>\$</b>	<b>1,295,712</b>	<b>\$</b>	<b>1,235,113</b>	<b>\$</b>	<b>20,285</b>	<b>\$</b>	<b>4,266</b>	<b>\$</b>	<b>-</b>	<b>\$</b>	<b>36,048</b>			

34

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

	December 31, 2012											
	Risk Ratings											
												Individually
	Balance				Special							Measured
	Outstanding		Pass		Mention		Substandard		Doubtful			for
	(In thousands)											
Commercial - originated and other loans held for investment												
Commercial secured												
by real estate	\$ 251,274		\$ 183,033		\$ 23,928		\$ 2,127		\$ 99			\$ 42,087
Other commercial and industrial	97,801		80,951		8,569		4,169		-			4,112
	349,075		263,984		32,497		6,296		99			46,199
Commercial - acquired loans (under ASC 310-20)												
Construction and commercial real estate	20,779		20,143		245		391		-			-
Commercial and industrial	329,463		326,916		213		2,334		-			-
	350,242		347,059		458		2,725		-			-
<b>Total</b>	<b>\$ 699,317</b>		<b>\$ 611,043</b>		<b>\$ 32,955</b>		<b>\$ 9,021</b>		<b>\$ 99</b>			<b>\$ 46,199</b>

At September 30, 2013, we had approximately \$839.2 million of credit facilities granted to the Puerto Rico government, including its instrumentalities, public corporations and municipalities, of which \$810.4 million was outstanding as of such date. A substantial portion of our credit exposure to the government of Puerto Rico consists of collateralized loans or obligations that have a specific source of income or revenues identified for its repayment. Some of these obligations consist of senior and subordinated loans to public corporations that obtain revenues from

rates charged for services or products, such as water and electric power utilities. Public corporations have varying degrees of independence from the central government and many receive appropriations or other payments from it. We also have loans to various municipalities for which the good faith, credit and unlimited taxing power of the applicable municipality has been pledged to their repayment. These municipalities are required by law to levy special property taxes in such amounts as shall be required for the payment of all of its general obligation bonds and notes. Another portion of these loans consists of special obligations of various municipalities that are payable from the basic real and personal property taxes collected within such municipalities. The good faith and credit obligations of the municipalities have a first lien on the basic property taxes.

**OFG BANCORP**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**



Edgar Filing: OFG BANCORP - Form 10-Q

For residential and consumer loan classes, the Company evaluates credit quality based on the delinquency status of the loan. As of September 30, 2013 and December 31, 2012, and based on the most recent analysis performed, the risk category of non-covered gross originated loans and acquired loans accounted for under ASC 310-20 not subject to risk rating by class of loans is as follows:

		September 30, 2013								
		Delinquency								
										Individually
Balance										Measured
Outstanding		0-29 days	30-59 days	60-89 days	90-119 days	120-364 days	365+ days			for
		(In thousands)								Impairment
<b>Originated and other loans and leases held for investment</b>										
Mortgage										
Traditional										
(by origination year)										
Up to the year 2002		\$ 85,309	\$ 79,655	\$ -	\$ 2,232	\$ 963	\$ 781	\$ 1,072	\$ 606	
Years 2003 and 2004		122,648	113,887	-	4,919	1,945	1,166	515	216	
Year 2005		66,041	62,661	-	1,342	610	972	352	104	
Year 2006		90,962	84,398	-	3,668	972	834	795	295	
Years 2007, 2008 and 2009		104,550	99,285	-	2,020	-	1,735	676	834	
Years 2010, 2011, 2012 and 2013		109,402	104,011	-	691	335	585	723	3,057	
		578,912	543,897	-	14,872	4,825	6,073	4,133	5,112	
Non-traditional		44,247	40,947	-	1,720	327	262	843	148	
Loss mitigation program		85,655	7,047	-	240	59	91	847	77,371	

## Edgar Filing: OFG BANCORP - Form 10-Q

	708,814	591,891	-	16,832	5,211	6,426	5,823	82,631
Home equity secured								
personal loans	721	583	126	-	-	-	12	-
GNMA's buy-back option program	32,511	-	-	-	5,486	15,735	11,290	-
	742,046	592,474	126	16,832	10,697	22,161	17,125	82,631
Consumer	113,509	110,953	1,416	568	281	113	33	145
Auto and Leasing	313,701	289,879	16,682	4,504	1,904	732	-	-
	1,169,256	993,306	18,224	21,904	12,882	23,006	17,158	82,776
<b>Acquired loans (under ASC 310-20)</b>								
Auto	335,528	320,797	11,186	2,698	630	217	-	-
Consumer	59,817	57,015	1,463	46	1,281	12	-	-
	395,345	377,812	12,649	2,744	1,911	229	-	-
<b>Total</b>	<b>\$ 1,564,601</b>	<b>\$ 1,371,118</b>	<b>\$ 30,873</b>	<b>\$ 24,648</b>	<b>\$ 14,793</b>	<b>\$ 23,235</b>	<b>\$ 17,158</b>	<b>\$ 82,776</b>

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

		December 31, 2012								
		Delinquency								
										Individually
Balance										Measured
Outstanding		0-29 days	30-59 days	60-89 days	90-119 days	120-364 days	365+ days			for
		(In thousands)								Impairment
<b>Originated and other loans and leases held for investment</b>										
Mortgage										
Traditional										
(by origination year):										
Up to the year 2002	\$ 101,268	\$ 80,715	\$ 6,907	\$ 2,116	\$ 886	\$ 3,720	\$ 6,442	\$ 482		
Years 2003 and 2004	149,862	114,341	12,048	5,206	2,082	3,994	11,533	658		
Year 2005	80,900	65,245	4,983	1,746	1,202	1,846	5,727	151		
Year 2006	113,086	84,926	9,012	3,525	1,530	5,103	8,695	295		
Years 2007, 2008 and 2009	121,639	108,357	2,632	1,682	641	2,532	5,732	63		
Years 2010, 2011 and 2012	66,996	64,434	632	769	249	452	460	-		
	633,751	518,018	36,214	15,044	6,590	17,647	38,589	1,649		
Non-traditional	57,819	42,742	2,850	1,067	455	2,287	8,418	-		
Loss mitigation program	87,310	9,595	606	128	102	253	3,492	73,134		

Edgar Filing: OFG BANCORP - Form 10-Q

	778,880	570,355	39,670	16,239	7,147	20,187	50,499	74,783
Home equity secured								
personal loans	736	726	-	-	-	-	10	-
GNMA's buy back								
option program	25,676	-	-	-	6,064	10,659	8,953	-
	805,292	571,081	39,670	16,239	13,211	30,846	59,462	74,783
Consumer	46,667	45,419	747	92	188	218	3	-
Auto and leasing	37,577	37,066	251	129	46	85	-	-
	889,536	653,566	40,668	16,460	13,445	31,149	59,465	74,783
<b>Acquired loans (under ASC 310-20)</b>								
Auto	470,601	462,550	6,753	1,023	264	11	-	-
Consumer	70,347	68,270	982	-	1,089	4	2	-
	540,948	530,820	7,735	1,023	1,353	15	2	-
<b>Total</b>	<b>\$ 1,430,484</b>	<b>\$ 1,184,386</b>	<b>\$ 48,403</b>	<b>\$ 17,483</b>	<b>\$ 14,798</b>	<b>\$ 31,164</b>	<b>\$ 59,467</b>	<b>\$ 74,783</b>

The reduction in mortgage loans over 90 days past due from December 31, 2012 is due to the reclassification of certain non-performing residential mortgage loans originated before 2010, with a net book value of \$59.2 million, to the loan held-for-sale category during the quarter ended June 30, 2013, most of them were later sold during the quarter ended September 30, 2013.

***Non-covered Acquired Loans Accounted under ASC 310-30***

Loans acquired in the BBVAPR Acquisition accounted for under ASC 310-30 were recognized at fair value as of December 18, 2012, which included the impact of expected credit losses, and therefore, no allowance for credit losses was recorded at the acquisition date. To the extent credit deterioration occurs after the date of acquisition, the Company would record an allowance for loan and lease losses. As part of the evaluation of actual versus expected cash flows, the Company assesses on a quarterly basis the credit quality of these loans based on delinquency, severity factors and risk rating, among other assumptions. Migration and credit quality trends are assessed at the pool and individual loan levels, as applicable by comparing information from the latest evaluation period through the end of the reporting period. Management determined that there was no need to record an allowance for loan and lease losses on loans acquired in the BBVAPR Acquisition accounted for under ASC 310-30 as of September 30, 2013 and December 31, 2012.



## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

*Covered Loans*

For covered loans, as part of the evaluation of actual versus expected cash flows, the Company assesses on a quarterly basis the credit quality of these loans based on delinquency, severity factors and risk ratings, among other assumptions. Migration and credit quality trends are assessed at the pool level, by comparing information from the latest evaluation period through the end of the reporting period.

The changes in the allowance for loan and lease losses on covered loans for the quarters and nine-month periods ended September 30, 2013 and 2012 were as follows:

	Quarter Ended September 30,				Nine-Month Period Ended September 30,			
	2013		2012		2013		2012	
	(In thousands)				(In thousands)			
<b>Balance at beginning of the period</b>	\$	53,992	\$	58,628	\$	54,124	\$	37,256
Provision for covered loan and lease losses, net		3,074		221		4,956		8,845
FDIC shared-loss portion of provision for (recapture of) covered loan and lease losses, net		(511)		(1,984)		(2,525)		10,764
<b>Balance at end of the period</b>	\$	<b>56,555</b>	\$	<b>56,865</b>	\$	<b>56,555</b>	\$	<b>56,865</b>

FDIC shared-loss portion of provision for (recapture of) covered loans and lease losses net, represents the credit impairment losses to be covered under the FDIC loss-share agreement which is increasing (decreasing) the FDIC loss-share indemnification asset.

Provision for covered loan losses for the quarter and nine-month period ended September 30, 2013 increased \$2.9 million and decreased \$3.9 million, respectively, when compared to the same periods ended in 2012. During the third quarter of 2013, an agricultural loan pool and loans secured by 1-4 single family residential properties registered impairment due to delayed estimated timing of the cash flows on these pools from delayed foreclosure efforts and particular customers declaring bankruptcy.

Edgar Filing: OFG BANCORP - Form 10-Q

The Company's recorded investment in covered loan pools that have recorded impairments and their related allowance for covered loan and lease losses as of September 30, 2013 and December 31, 2012 are as follows:

	September 30, 2013							
	Unpaid		Recorded		Specific			
	Principal		Investment		Allowance		Coverage	
	(In thousands)							
Impaired covered loan pools with specific allowance								
Loans secured by 1-4 family residential properties	\$	54,515	\$	38,684	\$	11,021		28%
Construction and development secured by 1-4 family residential properties		67,148		16,674		6,789		41%
Commercial and other construction		228,848		115,363		38,130		33%
Consumer		12,351		6,513		615		9%
<b>Total investment in impaired covered loan pools</b>	<b>\$</b>	<b>362,862</b>	<b>\$</b>	<b>177,234</b>	<b>\$</b>	<b>56,555</b>		<b>32%</b>

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

	December 31, 2012							
	Unpaid		Recorded		Specific			
	Principal		Investment		Allowance		Coverage	
	(In thousands)							
Impaired covered loan pools with specific allowance								
Loans secured by 1-4 family residential properties	\$	45,208	\$	29,482	\$	4,986		17%
Construction and development secured by 1-4 family residential properties		68,255		15,185		6,137		40%
Commercial and other construction		252,373		121,237		42,323		35%
Consumer		14,494		8,493		678		8%
<b>Total investment in impaired covered loan pools</b>	<b>\$</b>	<b>380,330</b>	<b>\$</b>	<b>174,397</b>	<b>\$</b>	<b>54,124</b>		<b>31%</b>

## NOTE 6- FDIC LOSS SHARE ASSET AND TRUE-UP PAYMENT OBLIGATION

As part of the Purchase and Assumption Agreement between the Bank and the FDIC (the “Purchase and Assumption Agreement”), the Bank and the FDIC entered into shared-loss agreements whereby the FDIC in connection with the Eurobank acquisition, covers a substantial portion of any losses on loans (and related unfunded loan commitments), foreclosed real estate and other repossessed properties.

The acquired loans, foreclosed real estate, and other repossessed properties subject to the shared-loss agreements are collectively referred to as “covered assets.” Under the terms of the shared-loss agreements, the FDIC absorbs 80% of losses and shares in 80% of loss recoveries on covered assets. The term of the shared-loss agreement covering single family residential mortgage loans is ten years with respect to losses and loss recoveries, while the term of the shared-loss agreement covering commercial loans is five years with respect to losses and eight years with respect to loss recoveries, from the April 30, 2010 acquisition date. The shared-loss agreements also provide for certain costs directly related to the collection and preservation of covered assets to be reimbursed at an 80% level. The indemnification asset represents the portion of estimated losses covered by the shared-loss agreements between the Bank and the FDIC.



The following table presents the activity in the FDIC loss share asset for the nine-month periods ended September 30, 2013 and 2012:

	<b>Nine-Month Period Ended September 30,</b>			
	<b>2013</b>		<b>2012</b>	
	<b>(In thousands)</b>			
<b>Balance at beginning of period</b>	\$	286,799	\$	392,367
Shared-loss agreements reimbursements from the FDIC		(32,732)		(63,272)
Increase (decrease) in expected credit losses to be covered under shared-loss agreements, net		(2,525)		10,764
FDIC shared-loss expense, net		(48,801)		(18,505)
Incurred expenses to be reimbursed under shared-loss agreements		5,167		7,219
<b>Balance at end of period</b>	<b>\$</b>	<b>207,908</b>	<b>\$</b>	<b>328,573</b>

The FDIC shared-loss expense increased as the Company continues to forecast better performance and cash flows from covered loans than previously expected resulting in a minor increase in the amortization of the FDIC shared-loss indemnification asset,

**OFG BANCORP****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The FDIC shared-loss expense of \$48.8 million for the nine-month period ended September 30, 2013 compared to \$18.5 million for the same period in 2012, resulted from the ongoing evaluation of expected cash flows of the covered loan portfolio, which resulted in reduced projected losses expected to be collected from the FDIC and the improved accretable yield on the covered loans. Forecasted losses show a decreasing trend during the nine-month period ended September 30, 2013 as compared to the projections in 2012. The reduction in claimable losses amortizes the shared-loss indemnification asset through shorter of the life of the shared loss agreement or the loan holding period. This amortization is net of the accretion of the discount recorded to reflect the expected claimable loss at its net present value. During the quarter and nine-month period ended September 30, 2013, the net amortization included \$3.3 million and \$10.5 million, respectively, of additional amortization of the FDIC indemnification asset from stepped up cost recoveries on certain construction and leasing loan pools. Additional amortization of the FDIC indemnification asset may be recorded, should the Company continues to experience reduced expected losses. The majority of the FDIC indemnification asset is recorded for projected claimable losses on non-single family loans whose loss share period ends by the second quarter of 2015, although the recovery share period extends for an additional three year period.

The Bank agreed to make a true-up payment, also known as clawback liability, to the FDIC on the date that is 45 days following the last day (such day, the “True-Up Measurement Date”) of the final shared-loss month, or upon the final disposition of all covered assets under the shared-loss agreements in the event losses thereunder fail to reach expected levels. Under the shared-loss agreements, the Bank will pay to the FDIC 50% of the excess, if any, of: (i) 20% of the Intrinsic Loss Estimate of \$906.0 million (or \$181.2 million) (as determined by the FDIC) less (ii) the sum of: (A) 25% of the asset discount (per bid) (or \$227.5 million); plus (B) 25% of the cumulative shared-loss payments (defined as the aggregate of all of the payments made or payable to the Bank minus the aggregate of all of the payments made or payable to the FDIC); plus (C) the sum of the period servicing amounts for every consecutive twelve-month period prior to and ending on the True-Up Measurement Date in respect of each of the shared-loss agreements during which the shared-loss provisions of the applicable shared-loss agreement is in effect (defined as the product of the simple average of the principal amount of shared-loss loans and shared-loss assets at the beginning and end of such period times 1%). The true-up payment represents an estimated liability of \$17.7 million and \$15.5 million, net of discount, as of September 30, 2013 and December 31, 2012, respectively. This estimated liability is accounted for as a reduction of the indemnification asset.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## NOTE 7 — DERIVATIVE ACTIVITIES

During the quarter and nine-month period ended September 30, 2013, losses of \$574 thousand and \$224 thousand, respectively, were recognized and reflected as “Derivative Activities” in the unaudited consolidated statements of operations, which were mainly related to the mortgage hedging activities. During the quarter and nine-month period ended September 30, 2012, losses of \$1.8 million and \$2.9 million, respectively, were recognized and were mainly related to the amortization of premiums paid on options purchased in July 2012 to enter into interest rate swaps, not designated as cash flow hedges, with an aggregate notional amount of \$200.0 million.

The following table details “Derivative Assets” and “Derivative Liabilities” as reflected in the unaudited consolidated statements of financial condition at September 30, 2013 and December 31, 2012:

	September 30,		December 31,	
	2013		2012	
	(In thousands)			
<b>Derivative assets:</b>				
Options tied to S&P 500 Index	\$	17,941	\$	13,233
Interest rate swaps designated as cash flow hedges		29		-
Interest rate swaps not designated as hedges		3,154		8,426
Interest rate caps		221		230
	\$	<b>21,345</b>	\$	<b>21,889</b>
<b>Derivative liabilities:</b>				
Interest rate swaps designated as cash flow hedges	\$	12,983	\$	17,665
Interest rate swaps not designated as hedges		3,154		8,365
Interest rate caps		221		230
Other		383		-
	\$	<b>16,741</b>	\$	<b>26,260</b>

*Interest Rate Swaps*

The Company enters into interest rate swap contracts to hedge the variability of future interest cash flows of forecasted wholesale borrowings, attributable to changes in a predetermined variable index rate. The interest rate swaps effectively fix the Company’s interest payments on an amount of forecasted interest expense attributable to the

variable index rate corresponding to the swap notional stated rate. These swaps are designated as cash flow hedges for the forecasted wholesale borrowing transactions and are properly documented as such, and therefore, qualify for cash flow hedge accounting. Any gain or loss associated with the effective portion of our cash flow hedges was recognized in other comprehensive income and is subsequently reclassified into earnings in the period during which the hedged forecasted transactions affect earnings. Changes in the fair value of these derivatives are recorded in accumulated other comprehensive income to the extent there is no significant ineffectiveness in the cash flow hedging relationships. Currently, the Company does not expect to reclassify any amount included in other comprehensive income related to these interest rate swaps to earnings in the next twelve months.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The following table shows a summary of these swaps and their terms at September 30, 2013:

Type	Notional Amount	Fixed Rate	Variable Rate Index	Trade Date	Settlement Date	Maturity Date
(In thousands)						
Interest Rate Swaps	\$ 25,000	2.4365%	1-Month LIBOR	05/05/11	05/04/12	05/04/16
	25,000	2.6200%	1-Month LIBOR	05/05/11	07/24/12	07/24/16
	25,000	2.6350%	1-Month LIBOR	05/05/11	07/30/12	07/30/16
	50,000	2.6590%	1-Month LIBOR	05/05/11	08/10/12	08/10/16
	100,000	2.6750%	1-Month LIBOR	05/05/11	08/16/12	08/16/16
	40,898	2.4210%	1-Month LIBOR	07/03/13	07/03/13	08/01/23
	\$ 265,898					

An unrealized loss of \$13.0 million was recognized in accumulated other comprehensive income related to the valuation of these swaps at September 30, 2013, and the related liability is being reflected in the accompanying unaudited consolidated statements of financial condition.

At September 30, 2013 and December 31, 2012, interest rate swaps not designated as hedging instruments that were offered to clients represented an asset of \$3.2 million and \$8.4 million, respectively, and were included as part of derivative assets in the unaudited consolidated statements of financial position. The credit risk to these clients stemming from these derivatives, if any, is not material. At September 30, 2013 and December 31, 2012, interest rate swaps not designated as hedging instruments that are the mirror-images of the derivatives offered to clients represented a liability of \$3.2 million and \$8.4 million, respectively, and were included as part of derivative liabilities in the unaudited consolidated statements of financial condition.

The following table shows a summary of these interest rate swaps not designated as hedging instruments and their terms at September 30, 2013:

Type	Notional Amount	Fixed Rate	Variable Rate Index	Settlement Date	Maturity Date
(In thousands)					
Interest Rate Swaps - Derivatives Offered to Clients	\$ 4,186	5.1300%	1-Month LIBOR	07/03/06	07/03/16

Edgar Filing: OFG BANCORP - Form 10-Q

		12,500	5.5050%	1-Month LIBOR	04/11/09	04/11/19
		1,131	5.1500%	3-Month LIBOR	10/24/08	10/24/13
	\$	<b>17,817</b>				
<b>Interest Rate Swaps - Mirror Image Derivatives</b>	\$	4,186	5.1300%	1-Month LIBOR	07/03/06	07/03/16
		12,500	5.5050%	1-Month LIBOR	04/11/09	04/11/19
		1,131	4.9550%	3-Month LIBOR	10/24/08	10/24/13
	\$	<b>17,817</b>				

**OFG BANCORP****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)***Options Tied to Standard & Poor's 500 Stock Market Index*

The Company has offered its customers certificates of deposit with an option tied to the performance of the S&P 500 Index. The Company uses option agreements with major broker-dealers to manage its exposure to changes in this index. Under the terms of the option agreements, the Company receives the average increase in the month-end value of the index in exchange for a fixed premium. The changes in fair value of the option agreements used to manage the exposure in the stock market in the certificates of deposit are recorded in earnings. At September 30, 2013 and December 31, 2012, the purchased options used to manage exposure to the S&P 500 Index on stock indexed deposits represented an asset of \$17.9 million (notional amount of \$33.3 million) and \$13.2 million (notional amount of \$66.6 million), respectively, and the options sold to customers embedded in the certificates of deposit and recorded as deposits in the unaudited consolidated statements of financial condition, represented a liability of \$17.2 million (notional amount of \$32.0 million) and \$12.7 million (notional amount of \$62.3 million), respectively.

*Interest rate caps*

The Company has entered into interest rate cap transactions with various clients with floating-rate debt who wish to protect their financial results against increases in interest rates. In these cases, the Company simultaneously enters into mirror-image interest rate cap transactions with financial counterparties. None of these cap transactions qualify for hedge accounting; therefore, they are marked to market through earnings. The outstanding total notional amount of interest rate caps was \$94.0 million at both September 30, 2013 and December 31, 2012. At September 30, 2013, the interest rate caps sold to clients represented a liability of \$221 thousand and were included as part of derivative liabilities in the unaudited consolidated statements of financial condition. At September 30, 2013, the interest rate caps purchased as mirror-images represented an asset of \$221 thousand and were included as part of derivative assets in the unaudited consolidated statements of financial condition.

**NOTE 8 — OTHER ASSETS**

Other assets at September 30, 2013 and December 31, 2012 consist of the following:

	<b>September 30,</b>		<b>December 31,</b>
	<b>2013</b>		<b>2012</b>

	<b>(In thousands)</b>			
Other prepaid expenses	\$	16,967	\$	19,597
Prepaid FDIC insurance		-		6,451
Core deposit and customer relationship intangibles		12,557		14,490
Other repossessed assets		9,631		6,084
Mortgage tax credits		8,706		8,706
Investment in Statutory Trust		1,086		1,086
Servicing advances		-		7,976
Accounts receivable and other assets		60,151		59,251
	<b>\$</b>	<b>109,098</b>	<b>\$</b>	<b>123,641</b>

Other prepaid expenses amounting to \$17.0 million and \$19.6 million at September 30, 2013 and December 31, 2012, respectively, include prepaid municipal, property and income taxes aggregating to \$10.4 million and \$12.0 million, respectively.

On November 12, 2009, the FDIC adopted a final rule requiring insured depository institutions to prepay on December 31, 2009 their estimated quarterly risk-based assessments for the fourth quarter of 2009, and for all of 2010, 2011, and 2012, along with each institution's risk-based deposit insurance assessment for the third quarter of 2009. The prepayment balance of the assessment amounted to \$6.5 million at December 31, 2012. Pursuant to guidelines issued by the FDIC, the assessment due for the first quarter of 2013 paid on June 28, 2013 was offset by the amount of the credit for prepaid assessments.



**OFG BANCORP****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

As part of the FDIC-assisted acquisition of Eurobank and the recent BBVAPR Acquisition, the Company recorded a core deposit intangible representing the value of checking and savings deposits acquired. At September 30, 2013 and December 31, 2012, this core deposit intangible amounted to \$8.2 million and \$9.5 million, respectively. In addition, as part of the BBVAPR Acquisition on December 18, 2012, the Company recorded a customer relationship intangible amounting to \$5.0 million representing the value of customer relationships acquired in the broker-dealer and insurance subsidiaries as of December 31, 2012. At September 30, 2013, this customer relationship intangible amounted to \$4.3 million.

Other repossessed assets totaled \$9.6 million and \$6.1 million at September 30, 2013 and December 31, 2012, respectively. Repossessed auto loans acquired as part of the BBVAPR Acquisition amounted to \$9.4 million and \$5.9 million at September 30, 2013 and December 31, 2012, respectively.

At September 30, 2013 and December 31, 2012, tax credits for the Company amounted \$8.7 million. Mortgage loan tax credits acquired as part of the BBVAPR Acquisition amounted to \$6.3 million and \$7.4 million at September 30, 2013 and December 31, 2012, respectively. These tax credits do not have an expiration date.

Servicing advances amounting to \$8.0 million at December 31, 2012, represent the advances made to Bayview Loan Servicing, LLC in order to service some of the loans acquired in the FDIC-assisted acquisition of Eurobank. This servicing agreement was terminated effective May 31, 2013.

**NOTE 9 — DEPOSITS AND RELATED INTEREST**

Total deposits as of September 30, 2013 and December 31, 2012 consist of the following:

	September 30, 2013		December 31, 2012	
	(In thousands)			
Non-interest bearing demand deposits	\$	764,467	\$	799,667
Interest-bearing savings and demand deposits		2,399,995		2,282,305
Individual retirement accounts		349,925		377,618
Retail certificates of deposit		665,649		699,983
Institutional certificates of deposits		635,729		602,828

<b>Total core deposits</b>		<b>4,815,765</b>			<b>4,762,401</b>
Brokered deposits		794,672			928,166
<b>Total deposits</b>	\$	<b>5,610,437</b>		\$	<b>5,690,567</b>

The weighted average interest rate of the Company's deposits was 0.73% at September 30, 2013 and 1.33% at December 31, 2012, inclusive of non-interest bearing deposits of \$764.5 million and \$799.7 million, respectively. Interest expense for the quarters and the nine-month periods ended September 30, 2013 and 2012 was as follows:

	<b>Quarter Ended September 30,</b>				<b>Nine-Month Period Ended September 30,</b>			
	<b>2013</b>		<b>2012</b>		<b>2013</b>		<b>2012</b>	
	<b>(In thousands)</b>				<b>(In thousands)</b>			
Demand and savings deposits	\$	5,596	\$	2,547	\$	16,993	\$	8,570
Certificates of deposit		5,738		4,167		13,763		14,022
	\$	<b>11,334</b>	\$	<b>6,714</b>	\$	<b>30,756</b>	\$	<b>22,592</b>

At September 30, 2013 and December 31, 2012, demand and interest-bearing deposits and certificates of deposit included deposits of Puerto Rico Cash & Money Market Fund, Inc., which amounted to \$92.6 million and \$101.5 million, respectively, with a weighted average rate of 0.77% in both periods, and were collateralized with investment securities with a fair value of \$69.8 million and \$80.3 million, respectively.

**OFG BANCORP****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

At September 30, 2013 and December 31, 2012, time deposits in denominations of \$100 thousand or higher, excluding accrued interest and unamortized discounts, amounted to \$1.21 billion and \$1.87 billion, including public fund time deposits from various Puerto Rico government municipalities, agencies, and corporations of \$190.1 million and \$78.3 million, respectively, at a weighted average rate of 0.45% at September 30, 2013 and 0.72% at December 31, 2012.

At September 30, 2013 and December 31, 2012, public fund deposits from various Puerto Rico government agencies were collateralized with investment securities with a fair value of \$97.0 million and \$114.6 million, respectively, and with commercial loans amounting to \$680.0 million at September 30, 2013 and \$485.8 million at December 31, 2012.

The scheduled maturities of certificates of deposit at September 30, 2013 are as follows:

	<b>September 30, 2013</b>	
	<b>(In thousands)</b>	
Within one year:		
Three (3) months or less	\$	693,379
Over 3 months through 1 year		577,003
		1,270,382
Over 1 through 2 years		406,241
Over 2 through 3 years		226,403
Over 3 through 4 years		138,832
Over 4 through 5 years		54,193
	\$	<b>2,096,051</b>

The aggregate amount of overdraft in demand deposit accounts that were reclassified to loans amounted to \$1.0 million and \$2.8 million as of September 30, 2013 and December 31, 2012, respectively.

**NOTE 10 — BORROWINGS***Short term borrowings*

At September 30, 2013, no short term borrowings were outstanding, compared to December 31, 2012 when such borrowings totaled \$92.2 million and mainly consisted of unsecured fixed rate borrowings with a weighted average rate of 0.30%.

***Securities Sold under Agreements to Repurchase***

At September 30, 2013, securities underlying agreements to repurchase were delivered to, and are being held by, the counterparties with whom the repurchase agreements were transacted. The counterparties have agreed to resell to the Company the same or similar securities at the maturity of the agreements.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

At September 30, 2013 and December 31, 2012, securities sold under agreements to repurchase (classified by counterparty), excluding accrued interest in the amount of \$2.4 million at both dates, were as follows:

	September 30,				December 31,			
	2013				2012			
	Borrowing		Fair Value of		Borrowing		Fair Value of	
	Balance		Underlying		Balance		Underlying	
			Collateral				Collateral	
	(In thousands)							
UBS Financial Services Inc.	\$	500,000	\$	593,914	\$	500,000	\$	616,751
JP Morgan Chase Bank NA		255,000		273,143		412,837		443,436
Credit Suisse Securities (USA) LLC		255,000		272,235		255,000		269,943
Deutsche Bank		255,000		272,334		255,000		273,288
Citigroup Global Markets Inc.		-		-		150,000		162,652
Barclays Bank		-		-		68,650		77,521
Wells Fargo		-		-		51,444		54,943
<b>Total</b>	<b>\$</b>	<b>1,265,000</b>	<b>\$</b>	<b>1,411,626</b>	<b>\$</b>	<b>1,692,931</b>	<b>\$</b>	<b>1,898,534</b>

The following table shows a summary of the Company's repurchase agreements and their terms, excluding accrued interest in the amount of \$2.4 million, at September 30, 2013:

	Borrowing		Weighted-	Maturity	
Year of Maturity	Balance		Average	Date	
	(In thousands)		Coupon	Settlement Date	
2014	\$	255,000	0.500%	12/13/2012	1/7/2014
		85,000	0.675%	12/3/2012	12/3/2014
		340,000			
2015		255,000	0.840%	12/10/2012	6/13/2015

Edgar Filing: OFG BANCORP - Form 10-Q

		255,000			
2016		170,000	1.500%	12/6/2012	12/8/2016
		170,000			
2017		500,000	4.665%	3/2/2007	3/2/2017
	\$	<b>1,265,000</b>	<b>2.361%</b>		

The \$255.0 million repurchase agreement maturing on June 13, 2015 and the \$170.0 million repurchase agreement maturing on December 8, 2016 were modified during the quarter ended September 30, 2013. They were originally set to mature on June 13, 2014 and December 8, 2014, respectively.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

*Advances from the Federal Home Loan Bank*

Advances are received from the FHLB under an agreement whereby the Company is required to maintain a minimum amount of qualifying collateral with a fair value of at least 110% of the outstanding advances. At September 30, 2013 and December 31, 2012, these advances were secured by mortgage and commercial loans amounting to \$1.3 billion at both dates. Also, at September 30, 2013, the Company had an additional borrowing capacity with the FHLB of \$681.0 million. At September 30, 2013 and December 31, 2012, the weighted average remaining maturity of FHLB's advances was 11.9 months and 3.5 months, respectively. The original terms of these advances range between one month and seven years, and the FHLB does not have the right to exercise put options at par on any advances outstanding as of September 30, 2013. The following table shows a summary of these advances and their terms, excluding accrued interest in the amount of \$328 thousand, at September 30, 2013:

			<b>Borrowing</b>		<b>Weighted- Average</b>		<b>Settlement</b>		<b>Maturity</b>
<b>Year of Maturity</b>			<b>Balance</b>		<b>Coupon</b>		<b>Date</b>		<b>Date</b>
(In thousands)									
2013		\$	25,000		0.340%		9/4/2013		10/4/2013
			50,000		0.340%		9/10/2013		10/10/2013
			100,000		0.340%		9/16/2013		10/16/2013
			25,000		0.032%		9/24/2013		10/24/2013
			25,000		0.330%		9/30/2013		10/30/2013
			40,898		0.340%		9/3/2013		10/1/2013
			265,898						
2017			4,787		1.240%		4/3/2012		4/3/2017
			4,787						
2018			30,000		2.187%		1/16/2013		1/16/2018
			25,000		2.177%		1/16/2013		1/16/2018
			55,000						
2020			10,565		2.590%		7/19/2013		7/20/2020
			10,565						
		\$	<b>336,250</b>		<b>0.723%</b>				

All of the advances referred to above with maturity dates up to the date of this report were renewed as one-month short-term advances.

*Subordinated Capital Notes*

Subordinated capital notes amounted to \$99.5 million and \$146.0 million at September 30, 2013 and December 31, 2012, respectively.

In August 2003, the Statutory Trust II, a special purpose entity of the Company, was formed for the purpose of issuing trust redeemable preferred securities. In September 2003, \$35.0 million of trust redeemable preferred securities were issued by the Statutory Trust II as part of a pooled underwriting transaction.

The proceeds from this issuance were used by the Statutory Trust II to purchase a like amount of a floating rate junior subordinated deferrable interest debenture issued by the Company. The subordinated deferrable interest debenture has a par value of \$36.1 million, bears interest based on 3-month LIBOR plus 295 basis points (3.20% at September 30, 2013; 3.26% at December 31, 2012), is payable quarterly, and matures on September 17, 2033. It may be called at par after five years and quarterly thereafter (next call date December 2013). The trust redeemable preferred securities have the same maturity and call provisions as the subordinated deferrable interest debenture. The subordinated deferrable interest debenture issued by the Company is accounted for as a liability denominated as a subordinated capital note on the unaudited consolidated statements of financial condition. Under the Dodd-Frank Act, and the capital rules adopted in July 2013, the Company is permitted to continue to include its existing trust preferred securities as Tier 1 capital.



**OFG BANCORP**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

Following are the outstanding subordinated capital notes assumed as part of the BBVAPR Acquisition on December 18, 2012:

Subordinated capital notes issued in September 2006 amounting to \$37.0 million at a fixed rate of 5.76% through September 29, 2011, and three-month LIBOR plus 1.56% thereafter (1.80% at September 30, 2013; 1.87% at December 31, 2012), due September 29, 2016. Interest on these subordinated notes is payable quarterly during the floating-rate period. The Bank has the option to redeem these subordinated capital notes in whole or in part from time to time before maturity at 100% of the principal amount plus any accrued but unpaid interest to the date of redemption, beginning September 29, 2011, and at each payment date thereafter.

Subordinated capital notes issued in September 2006 amounting to \$30.0 million at a variable rate of three-month LIBOR plus 1.56% thereafter (1.80% at September 30, 2013; 1.87% at December 31, 2012), due September 29, 2016. Interest on these subordinated notes is payable quarterly. The Bank has the option to redeem these subordinated capital notes in whole or in part from time to time before maturity at 100% of the principal amount plus any accrued but unpaid interest to the date of redemption, beginning September 29, 2011, and at each payment date thereafter.

These notes qualify as Tier 2 capital at a discounted rate, which totals \$26.8 million at September 30, 2013 and \$50.2 million at December 31, 2012. Generally speaking, subordinated notes are included as Tier 2 capital if they have an original weighted average maturity of at least 5 years and comply with certain other requirements. As the notes approach maturity, they begin to take on characteristics of a short term obligation. For this reason, the outstanding amount eligible for inclusion in Tier 2 capital is reduced, or discounted, as the instruments approach maturity: one fifth of the outstanding amount is excluded each year during the instruments last five years before maturity. When the remaining maturity is less than one year, the instrument is excluded from Tier 2 capital.

Under the requirements of Puerto Rico Banking Act, the Bank must establish a redemption fund for the subordinated capital notes by transferring from undivided profits pre-established amounts as follows:

	<b>Redemption fund</b>
	<b>(In thousands)</b>

2013	\$	28,475
2014		6,700
2015		6,700
2016		5,025
	\$	<b>46,900</b>

*Other borrowings*

Other borrowings, presented in the unaudited consolidated statements of financial condition amounted to \$16.6 million at both September 30, 2013 and December 31, 2012. These borrowings mainly consists of federal funds purchased of \$13.2 million and \$9.9 million at September 30, 2013 and December 31, 2012, respectively, with a weighted average interest rate of 0.30% at both dates, and unsecured fixed-rate borrowings of \$3.4 million and \$6.7 million at September 30, 2013 and December 31, 2012, respectively, with a weighted average interest rate of 0.67% at both dates.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## NOTE 11 – OFFSETTING OF FINANCIAL ASSETS AND LIABILITIES

The following table presents the potential effect of rights of set-off associated with the Company's recognized financial assets and liabilities at September 30, 2013 and December 31, 2012:

September 30, 2013												
									Gross Amounts Not Offset in the Statement of Financial Condition			
			Gross Amounts	Offset in the	Net Amount of							
		Gross Amount	statement of	Assets	in Statement				Cash			
		of	Financial	Presented	of Financial	Financial			Collateral	Net		
		Recognized	Condition		Condition	Instruments			Received	Amount		
		Assets										
(In thousands)												
Derivatives	\$	21,345	\$	-	\$	21,345	\$	1,999	\$	-	\$	19,346
Securities purchased under agreements to resell		85,000		-		85,000		87,667		-		(2,667)
<b>Total</b>	<b>\$</b>	<b>106,345</b>	<b>\$</b>	<b>-</b>	<b>\$</b>	<b>106,345</b>	<b>\$</b>	<b>89,666</b>	<b>\$</b>	<b>-</b>	<b>\$</b>	<b>16,679</b>
December 31, 2012												
									Gross Amounts Not Offset in the Statement of Financial Condition			
			Gross Amounts	Offset in the	Net amount of							
			statement of	Assets	in Statement				Cash			
		Gross Amount	Financial	Presented	of Financial	Financial			Collateral	Net		
		Recognized	Condition		Condition	Instruments			Received	Amount		
		Assets										

Edgar Filing: OFG BANCORP - Form 10-Q

	Assets		Condition		Condition		Instruments		Received		Amount	
(In thousands)												
Derivatives	\$	21,889	\$	-	\$	21,889	\$	2,016	\$	1,380	\$	18,493
Securities purchased under agreements to resell		80,000		-		80,000		82,100		-		(2,100)
<b>Total</b>	<b>\$</b>	<b>101,889</b>	<b>\$</b>	<b>-</b>	<b>\$</b>	<b>101,889</b>	<b>\$</b>	<b>84,116</b>	<b>\$</b>	<b>1,380</b>	<b>\$</b>	<b>16,393</b>

49

**OFG BANCORP****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

September 30, 2013													
								Gross Amounts Not Offset in the Statement of Financial Condition					
						Net Amount of							
				Gross Amounts		Liabilities							
				Offset in the		Presented							
		Gross Amount		Statement of		in Statement				Cash			
		of Recognized		Financial		of Financial		Financial		Collateral		Net	
		Liabilities		Condition		Condition		Instruments		Provided		Amount	
(In thousands)													
Derivatives	\$	20,957	\$	-	\$	20,957	\$	8,198	\$	3,780	\$	8,979	
Securities sold under agreements to repurchase		1,265,000		-		1,265,000		1,411,626		-		(146,626)	
<b>Total</b>	<b>\$</b>	<b>1,285,957</b>	<b>\$</b>	<b>-</b>	<b>\$</b>	<b>1,285,957</b>	<b>\$</b>	<b>1,419,824</b>	<b>\$</b>	<b>3,780</b>	<b>\$</b>	<b>(137,647)</b>	
December 31, 2012													
								Gross Amounts Not Offset in the Statement of Financial Condition					
						Net Amount of							
				Gross Amounts		Liabilities							
				Offset in the		Presented							
		Gross Amount		Statement of		in Statement				Cash			
		of Recognized		Financial		of Financial		Financial		Collateral		Net	
		Liabilities		Condition		Condition		Instruments		Provided		Amount	
(In thousands)													
Derivatives	\$	21,302	\$	-	\$	21,302	\$	11,456	\$	12,770	\$	(2,924)	

Edgar Filing: OFG BANCORP - Form 10-Q

Securities sold under agreements to repurchase		1,692,931		-		1,692,931		1,898,534		-		(205,603)
<b>Total</b>	<b>\$</b>	<b>1,714,233</b>	<b>\$</b>	<b>-</b>	<b>\$</b>	<b>1,714,233</b>	<b>\$</b>	<b>1,909,990</b>	<b>\$</b>	<b>12,770</b>	<b>\$</b>	<b>(208,527)</b>

The Company's derivatives are subject to agreements which allow a right of set-off with each respective counterparty. In addition, the Company's securities purchased under agreements to resell and securities sold under agreements to repurchase have a right of set-off with the respective counterparty under the supplemental terms of the Master Repurchase Agreements. In an event of default, each party has a right of set-off against the other party for amounts owed in the related agreements and any other amount or obligation owed in respect of any other agreement or transaction between them. Security collateral posted to open and maintain a master netting agreement with a counterparty, in the form of cash and securities, may from time to time be segregated in an account at a third-party custodian pursuant to a tri-party Account Control Agreement.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## NOTE 12 — RELATED PARTY TRANSACTIONS

The Bank grants loans to its directors, executive officers and to certain related individuals or organizations in the ordinary course of business. These loans are offered at the same terms as loans to unrelated third parties. As of September 30, 2013 and December 31, 2012, these loan balances amounted to \$19.0 million and \$6.1 million, respectively. The activity and balance of these loans for the quarters and nine-month periods ended September 30, 2013 and 2012 were as follows:

	Quarter Ended September 30,				Nine-Month Period Ended September 30,			
	2013		2012		2013		2012	
	(In thousands)				(In thousands)			
<b>Balance at the beginning of period</b>	\$	8,031	\$	5,058	\$	6,055	\$	3,772
New loans		14,264		-		18,498		1,396
Repayments		(3,289)		(17)		(5,315)		(93)
Credits of persons no longer considered related parties		-		(23)		(232)		(57)
<b>Balance at the end of period</b>	\$	<b>19,006</b>	\$	<b>5,018</b>	\$	<b>19,006</b>	\$	<b>5,018</b>

## NOTE 13 — INCOME TAXES

On June 30, 2013 the Governor signed Act No. 40-2013, known as “Ley de Redistribución y Ajuste de la Carga Contributiva” (Act of Redistribution and Adjustment of Tax Burden), as amended. This Act, along with others signed by the Governor, comprises the budget of the Commonwealth of Puerto Rico for 2013-2014. The main purpose of the Act is to increase government collections in order to alleviate the structural deficit. The most relevant provisions of the Act, as applicable to the Company, and effective for taxable years beginning after December 31, 2012 are as follows: (1) the maximum Corporate Income Tax rate was increased from 30% to 39%; (2) the allowance deduction for determining the income subject to surtax was reduced from \$750,000 to \$25,000 (which must be allocated among the members of a controlled group of corporations); (3) the allowable Net Operating Loss (“NOL”) deduction was reduced to (i) 90% of the corporation’s net income subject to regular tax, for purposes of computing the regular income tax and (ii) 80% of the alternative minimum taxable income for purposes of computing the alternative minimum tax (“AMT”); (4) the NOL carryover period was extended from 10 to 12 years for NOLs incurred in taxable years beginning after December 31, 2004 and before January 1, 2013, and from 7 to 10 years for losses incurred in taxable years beginning after December 31, 2012; (5) a new special tax based on gross income (the “Special Tax”) was added to

the Puerto Rico Internal Revenue Code of 2011, as further described below; and (6) a special tax of 1% on insurance premiums earned after June 30, 2013.

In the case of non-financial institutions, the Special Tax is paid as part of the AMT and thus is accounted for under the provisions of ASC 740. The applicable rate for non-financial institutions increases gradually from 0.2% for gross income equal to or in excess of \$1.0 million up to 0.85% for gross income in excess of \$1.5 billion. In the case of a controlled group of corporations, the tax rate for all members of the group is determined by the aggregate gross income of all members in the group. In the case of financial institutions, the Special Tax is not part of the AMT calculation thus is accounted for as other tax not subject to the provisions of ASC 740 since the same is based on gross income. The applicable rate for financial institutions is 1%, of which fifty percent (50%) may be claimed as a credit against the financial institution's applicable income tax.

At September 30, 2013 and December 31, 2012, the Company's net deferred tax asset amounted to \$148.0 million and \$126.7 million, respectively

At September 30, 2013 and December 31, 2012, Oriental International Bank Inc. ("OIB"), the Bank's international banking entity subsidiary, had \$379 thousand and \$504 thousand, respectively, in income tax effect of unrecognized gain on available-for-sale securities included in other comprehensive income. Following the change in OIB's applicable tax rate from 5% to 0% as a result of a Puerto Rico law adopted in 2011, this remaining tax balance will flow through income as these securities are repaid or sold in future periods. During the quarters ended September 30, 2013 and 2012, \$36 thousand and \$166 thousand, respectively, related to this residual tax effect from OIB was reclassified from accumulated other comprehensive income into income tax provision. During the nine-month periods ended September 30, 2013 and 2012, \$126 thousand and \$1.8 million, respectively, related to this residual effect from OIB was reclassified from accumulated other comprehensive income to income tax provision.



## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The Company maintained an effective tax rate for the nine-month period ended September 30, 2013 lower than the new maximum marginal statutory rate of 39.00%. The reconciliation of the enacted tax rate and the effective income tax rate for the nine-month periods ended September 30, 2013 and 2012 follows:

	Nine-Month Period Ended September 30,							
	2013			2012				
	Amount		Rate	Amount		Rate		
	(Dollars in thousands)							
Tax at statutory rates	\$	23,450		39.00%	\$	14,478		30.00%
Tax effect of exempt income, net		(2,400)		-4.00%		(10,853)		-22.49%
Effect in deferred taxes due to increase in tax rates								
from 30.00% to 39.00%		(38,731)		-64.41%		-		0.00%
Effect of change in tax of IBE		-		0.00%		1,776		3.68%
Other items, net		(542)		-0.90%		(513)		-1.06%
<b>Income tax benefit</b>	<b>\$</b>	<b>(18,223)</b>		<b>-30.32%</b>	<b>\$</b>	<b>4,888</b>		<b>10.13%</b>

The Company classifies unrecognized tax benefits in income taxes payable. These gross unrecognized tax benefits would affect the effective tax rate if realized. The balance of unrecognized tax benefits at September 30, 2013 was \$4.0 million (December 31, 2012 - \$5.3 million). The Company had accrued \$1.2 million at September 30, 2013 (December 31, 2012 - \$1.4 million) for the payment of interest and penalties relating to unrecognized tax benefits. This amount includes unrecognized tax benefits amounting to \$2.4 million at September 30, 2013 and \$3.9 million December 31, 2012 from the BBVAPR Acquisition. There is also \$307 thousand (December 31, 2012 - \$665 thousand) in accrued payment of interest and penalties relating to unrecognized tax benefits from this acquisition

Income tax expense was \$6.6 million for the quarter ended September 30, 2013, compared to \$1.9 million for the same periods in 2012. Income tax benefit of \$18.2 million for the nine-month period ended September 30, 2013 compared to an income tax expense of \$4.9 million for the same period in 2012. The income tax benefit of \$18.2 million for the nine-month period ended September 30, 2013 results from the second quarter 2013 amendment to the Puerto Rico tax Code that resulted in a \$38.6 million benefit from an increase in the Company's deferred tax asset as a result of the increase in corporate income taxes to 39% from 30% partially offset by the Company's resulting higher effective rate of 36%. The same increase in enacted tax rate from 30% to 39% resulted in the increased quarterly income tax expense for this quarter as compared to the same quarter of 2012. Also during this quarter, the Company recorded a reversal of an income tax contingency of \$1.5 million as a result of ending the statute of limitations of certain unrecognized tax benefits at the Bank.

## NOTE 14 — STOCKHOLDERS' EQUITY AND EARNINGS PER COMMON SHARE

***Regulatory Capital Requirements***

The Company (on a consolidated basis) and the Bank are subject to various regulatory capital requirements administered by federal and Puerto Rico banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Pursuant to the Dodd-Frank Act, federal banking regulators have adopted new capital rules that are scheduled to become effective January 1, 2014 for advanced approaches banking organizations and January 1, 2015 for all other covered organizations (subject to certain phase-in periods through January 1, 2019) and that will replace their general risk-based capital rules, advanced approaches rule, market risk rule, and leverage rules.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Quantitative measures established by regulation to ensure capital adequacy currently require the Company and the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined in the regulations) and of Tier 1 capital to average assets (as defined in the regulations). As of September 30, 2013 and December 31, 2012, the Company and the Bank met all capital adequacy requirements to which they are subject. As of September 30, 2013 and December 31, 2012, the Bank is “well capitalized” under the regulatory framework for prompt corrective action. To be categorized as “well capitalized,” an institution must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the following tables.

Regulatory ratios and balances for December 31, 2012 do not reflect any changes as a result of the BBVAPR Acquisition remeasurement adjustments, since an institution is not required to amend previously filed regulatory reports for retrospective adjustments made to provisional amounts during the measurement period.

The Company’s and the Bank’s actual capital amounts and ratios as of September 30, 2013 and December 31, 2012 are as follows:

	Actual			Minimum Capital Requirement		
	Amount	Ratio		Amount	Ratio	
(Dollars in thousands)						
<b>Company Ratios</b>						
<b>As of September 30, 2013</b>						
Total capital to risk-weighted assets	\$ 804,721	16.03%		\$ 401,565	8.00%	
Tier 1 capital to risk-weighted assets	\$ 714,629	14.24%		\$ 200,782	4.00%	
Tier 1 capital to total assets	\$ 714,629	8.74%		\$ 327,072	4.00%	
<b>As of December 31, 2012</b>						
Total capital to risk-weighted assets	\$ 808,188	15.40%		\$ 419,942	8.00%	
Tier 1 capital to risk-weighted assets	\$ 692,017	13.18%		\$ 209,971	4.00%	
Tier 1 capital to total assets	\$ 692,017	6.55%		\$ 422,862	4.00%	

	Actual			Minimum Capital Requirement			Minimum to be Well Capitalized Under Prompt Corrective Action Provisions

	Amount	Ratio	Amount	Ratio	Amount	Ratio
(Dollars in thousands)						
<b>Bank Ratios</b>						
<b>As of September 30, 2013</b>						
Total capital to risk-weighted assets	\$ 749,060	14.98%	\$ 399,924	8.00%	\$ 499,905	10.00%
Tier 1 capital to risk-weighted assets	\$ 659,221	13.19%	\$ 199,962	4.00%	\$ 299,943	6.00%
Tier 1 capital to total assets	\$ 659,221	8.12%	\$ 324,953	4.00%	\$ 406,102	5.00%
<b>As of December 31, 2012</b>						
Total capital to risk-weighted assets	\$ 719,676	13.97%	\$ 412,245	8.00%	\$ 515,307	10.00%
Tier 1 capital to risk-weighted assets	\$ 604,997	11.74%	\$ 206,123	4.00%	\$ 309,184	6.00%
Tier 1 capital to total assets	\$ 604,997	5.76%	\$ 420,406	4.00%	\$ 525,507	5.00%

#### *Additional paid-in capital*

Additional paid-in capital represents contributed capital in excess of par value of common and preferred stock net of costs of the issuance. As of September 30, 2013, accumulated issuance costs charged against additional paid in capital amounted to \$10.1 million and \$13.6 million for preferred and common stock, respectively.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

*Legal Surplus*

The Puerto Rico Banking Act requires that a minimum of 10% of the Bank's net income for the year be transferred to a reserve fund until such fund (legal surplus) equals the total paid in capital on common and preferred stock. At September 30, 2013 and December 31, 2012, the Bank's legal surplus amounted to \$59.9 million and \$52.1 million, respectively. The amount transferred to the legal surplus account is not available for the payment of dividends to shareholders.

*Earnings per Common Share*

The calculation of earnings per common share for the quarters and nine-month periods ended September 30, 2013 and 2012 is as follows:

	Quarter Ended September 30,				Nine-Month Period Ended September 30,			
	2013		2012		2013		2012	
(In thousands, except per share data)								
<b>Net income</b>	\$	19,621	\$	17,761	\$	78,352	\$	43,371
Less: Dividends on preferred stock								
Non-Convertible Preferred Stock (Series A, B, and D)		(1,628)		(1,201)		(4,884)		(3,602)
Convertible preferred stock (Series C)		(1,837)		(1,838)		(5,512)		(1,838)
<b>Income available to common shareholders</b>	\$	<b>16,156</b>	\$	<b>14,722</b>	\$	<b>67,956</b>	\$	<b>37,931</b>
Effect of assumed conversion of the Convertible Preferred Stock		1,837		1,838		5,512		1,838
<b>Income available to common shareholders assuming conversion</b>	\$	<b>17,993</b>	\$	<b>16,560</b>	\$	<b>73,468</b>	\$	<b>39,769</b>

<b>Weighted average common shares and share equivalents:</b>									
Average common shares outstanding		45,927		40,738		45,717			40,828
Effect of dilutive securities:									
Average potential common shares-options		257		102		198			109
Average potential common shares-assuming conversion of convertible preferred stock		7,138		7,138		7,138			2,379
<b>Total weighted average common shares outstanding and equivalents</b>		<b>53,322</b>		<b>47,978</b>		<b>53,053</b>			<b>43,316</b>
<b>Earnings per common share - basic</b>	\$	<b>0.35</b>	\$	<b>0.36</b>	\$	<b>1.49</b>	\$	<b>0.93</b>	
<b>Earnings per common share - diluted</b>	\$	<b>0.34</b>	\$	<b>0.35</b>	\$	<b>1.39</b>	\$	<b>0.92</b>	

In computing diluted earnings per common share, the 84,000 shares of convertible preferred stock, which remain outstanding at September 30, 2013, with a conversion rate, subject to certain conditions, of 84.9798 shares of common stock per share, were included as average potential common shares from the date they were issued and outstanding. Moreover, in computing diluted earnings per common share, the dividends declared during the quarter and nine-month period ended September 30, 2013 on the convertible preferred stock were added back as income available to common shareholders.

For the quarters ended September 30, 2013 and 2012, weighted-average stock options with an anti-dilutive effect on earnings per share not included in the calculation amounted to 196,425 and 708,976, respectively. For the nine-month periods ended September 30, 2013 and 2012, weighted-average stock options with an anti-dilutive effect on earnings per share not included in the calculation amounted to 233,775 and 707,976 respectively.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

*Treasury Stock*

Repurchased common stock is held by the Company as treasury shares. The Company records treasury stock purchases under the cost method whereby the entire cost of the acquired stock is recorded as treasury stock.

The activity in connection with common shares held in treasury by the Company for the nine-month periods ended September 30, 2013 and 2012 is set forth below:

	Nine-Month Period Ended September 30,								
	2013				2012				
			Dollar				Dollar		
	Shares		Amount		Shares		Amount		
(In thousands, except shares data)									
<b>Beginning of period</b>	7,090,597		\$	81,275		6,564,124		\$	74,808
Common shares used upon lapse of restricted stock units	(53,178)			(556)		(46,210)			(483)
Common shares repurchased as part of the stock repurchase program	-			-		603,000			7,022
Common shares used to match defined contribution plan, net	(7,318)			(77)		(25,249)			(47)
<b>End of period</b>	<b>7,030,101</b>		<b>\$</b>	<b>80,642</b>		<b>7,095,665</b>		<b>\$</b>	<b>81,300</b>

*Accumulated Other Comprehensive Income*

Accumulated other comprehensive income, net of income tax, as of September 30, 2013 and December 31, 2012 consisted of:

	September 30,				December 31,			
	2013				2012			
	(In thousands)							
Unrealized gain on securities available-for-sale which are not	\$		23,000		\$		75,347	

Edgar Filing: OFG BANCORP - Form 10-Q

other-than-temporarily impaired				
Income tax effect of unrealized gain on securities available-for-sale		(2,676)		(7,102)
Net unrealized gain on securities available-for-sale which are not				
other-than-temporarily impaired		20,324		68,245
Unrealized loss on cash flow hedges		(12,954)		(17,664)
Income tax effect of unrealized loss on cash flow hedges		3,462		5,299
Net unrealized loss on cash flow hedges		(9,492)		(12,365)
Accumulated other comprehensive income, net of taxes	\$	<b>10,832</b>		\$ <b>55,880</b>

55



## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The following table presents changes in accumulated other comprehensive income by component, net of taxes, for the quarter and the nine-month period ended September 30, 2013:

	Quarter Ended September 30, 2013			Nine-Month Period Ended September 30, 2013		
	Net unrealized gains on securities available-for-sale	Net unrealized loss on cash flow hedges	Accumulated other comprehensive income	Net unrealized gains on securities available-for-sale	Net unrealized loss on cash flow hedges	Accumulated other comprehensive income
	(In thousands)			(In thousands)		
<b>Beginning balance</b>	\$ 25,400	\$ (9,634)	\$ 15,766	\$ 68,245	\$ (12,365)	\$ 55,880
Other comprehensive income before reclassifications	(5,113)	(1,509)	(6,622)	(48,047)	(1,530)	(49,577)
Amounts reclassified out of accumulated other comprehensive income	37	1,651	1,688	126	4,403	4,529
Other comprehensive income (loss)	(5,076)	142	(4,934)	(47,921)	2,873	(45,048)
<b>Ending balance</b>	<b>\$ 20,324</b>	<b>\$ (9,492)</b>	<b>\$ 10,832</b>	<b>\$ 20,324</b>	<b>\$ (9,492)</b>	<b>\$ 10,832</b>

The following table presents reclassifications out of accumulated other comprehensive income for the quarter and nine-month period ended September 30, 2013:

	Amount reclassified out of accumulated other comprehensive income		Affected Line Item in Consolidated Statement of Operations
	Quarter Ended September 30, 2013	Nine-Month Period Ended September 30, 2013	
	(In thousands)		
<b>Cash flow hedges:</b>			
Interest-rate contracts	\$ 1,651	\$ 4,403	Net interest expense

<b>Available-for-sale securities:</b>						
Residual tax effect from OIB's change in applicable tax rate		37			126	Income tax expense
	\$	<b>1,688</b>		\$	<b>4,529</b>	

At September 30, 2013 and December 31, 2012, OIB had \$379 thousand and \$504 thousand, respectively, in the income tax effect of unrecognized gain on available-for-sale securities included in other comprehensive income. Following the change in OIB's applicable tax rate from 5% to 0% as a result of a new Puerto Rico law adopted in 2011, this remaining tax balance will flow through income as these securities are repaid or sold in future periods.

#### NOTE 15 – GUARANTEES

At September 30, 2013 the unamortized balance of the obligations undertaken in issuing the guarantees under standby letters of credit represented a liability of \$24.0 million (December 31, 2012 - \$69.8 million).

As part of the BBVAPR Acquisition, on December 18, 2012, the Company assumed a liability for residential mortgage loans sold by BBVAPR subject to credit recourse, principally loans associated with FNMA residential mortgage loan sales and securitization programs. At September 30, 2013, the unpaid principal balance of residential mortgage loans sold subject to credit recourse was \$173.3 million. In the event of any customer default, pursuant to the credit recourse provided, the Company is required to repurchase the loan or reimburse the third party investor for the incurred loss. The maximum potential amount of future payments that the Company would be required to make under the recourse arrangements in the event of nonperformance by the borrowers is equivalent to the total outstanding balance of the residential mortgage loans serviced with recourse and interest, if applicable. During the quarter and nine months ended September 30, 2013, the Company repurchased approximately \$3.3 million and \$6.5 million, respectively, of unpaid principal balance in mortgage loans subject to the credit recourse provisions. In the event of nonperformance by the borrower, the Company has rights to the underlying collateral securing the mortgage loan. The Company suffers ultimate losses on these loans when the proceeds from a foreclosure sale of the property underlying a defaulted mortgage loan are less than the outstanding principal balance of the loan plus any uncollected interest advanced and the costs of holding and disposing the related property. At September

**OFG BANCORP**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

30, 2013 the Company's liability established to cover the estimated credit loss exposure related to loans sold with credit recourse amounted to \$2.5 million (December 31, 2012 – \$2.5 million).

The estimated losses to be absorbed under the credit recourse arrangements are recorded as a liability when the loans are sold or credit recourse is assumed as part of acquired servicing rights, and are updated by accruing or reversing expense (categorized in the line item "adjustments (expense) to indemnity reserves on loans sold" in the consolidated statements of operations) throughout the life of the loan, as necessary, when additional relevant information becomes available. The methodology used to estimate the recourse liability is a function of the recourse arrangements given and considers a variety of factors, which include actual defaults and historical loss experience, foreclosure rate, estimated future defaults and the probability that a loan would be delinquent. Statistical methods are used to estimate the recourse liability. The expected loss, which represents the amount expected to be lost on a given loan, considers the probability of default and loss severity. The probability of default represents the probability that a loan in good standing would become 90 days delinquent within the following twelve-month period.

When the Company sells or securitizes mortgage loans, it generally makes customary representations and warranties regarding the characteristics of the loans sold. The Company's mortgage operations division groups conforming mortgage loans into pools which are exchanged for FNMA and GNMA mortgage-backed securities, which are generally sold to private investors, or are sold directly to FNMA or other private investors for cash. As required under the such mortgage backed securities programs, quality review procedures are performed by the Company to ensure that asset guideline qualifications are met. To the extent the loans do not meet specified characteristics, the Company may be required to repurchase such loans or indemnify for losses and bear any subsequent loss related to the loans. Repurchases under the Company's representation and warranty arrangements approximated \$3.7 million and \$7.9 million, in unpaid principal balance during the quarter and nine month period ended September 30, 2013, respectively, (September 30, 2012 - \$4.4 million and \$8.0 million, respectively). A substantial amount of these loans reinstate to performing status or have mortgage insurance, and thus the ultimate losses on the loans are not deemed significant.

During the nine-month period ended September 30, 2013, the Company recognized \$477 thousand in losses from the repurchase of residential mortgage loans sold, subject and not subject, to credit recourse.

Servicing agreements relating to the mortgage-backed securities programs of FNMA and GNMA, and to mortgage loans sold or serviced to certain other investors, including FHLMC, require the Company to advance funds to make scheduled payments of principal, interest, taxes and insurance, if such payments have not been received from the borrowers. At September 30, 2013, the Company serviced \$1.9 billion in mortgage loans for third-parties. The Company generally recovers funds advanced pursuant to these arrangements from the mortgage owner, from liquidation proceeds when the mortgage loan is foreclosed or, in the case of FHA/VA loans, under the applicable FHA and VA insurance and guarantees programs. However, in the meantime, the Company must absorb the cost of the funds it advances during the time the advance is outstanding. The Company must also bear the costs of attempting to collect on delinquent and defaulted mortgage loans. In addition, if a defaulted loan is not cured, the mortgage loan would be canceled as part of the foreclosure proceedings and the Company would not receive any future servicing income with respect to that loan. At September 30, 2013, the outstanding balance of funds advanced by the Company under such mortgage loan servicing agreements was approximately \$515 thousand (December 31, 2012 - \$107 thousand). To the extent the mortgage loans underlying the Company's servicing portfolio experience increased delinquencies, the Company would be required to dedicate additional cash resources to comply with its obligation to advance funds as well as incur additional administrative costs related to increases in collection efforts.



## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## NOTE 16 — COMMITMENTS AND CONTINGENCIES

*Loan Commitments*

In the normal course of business, the Company becomes a party to credit-related financial instruments with off-balance-sheet risk to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby and commercial letters of credit, and financial guarantees. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the unaudited consolidated statements of financial condition. The contract or notional amount of those instruments reflects the extent of the Company's involvement in particular types of financial instruments.

The Company's exposure to credit losses in the event of nonperformance by the counterparty to the financial instrument for commitments to extend credit, including commitments under credit card arrangements, and commercial letters of credit is represented by the contractual notional amounts of those instruments, which do not necessarily represent the amounts potentially subject to risk. In addition, the measurement of the risks associated with these instruments is meaningful only when all related and offsetting transactions are identified. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

Summarized credit-related financial instruments at September 30, 2013 and December 31, 2012 were as follows:

	September 30,		December 31,	
	2013		2012	
	(In thousands)			
Commitments to extend credit	\$	436,172	\$	591,679
Commercial letters of credit		1,658		2,918

Commitments from loans acquired as part of the BBVAPR Acquisition amounted to \$349.3 million and \$461.6 million at September 30, 2013 and December 31, 2012, respectively. Commitments to extend credit represent agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if it is deemed necessary by the Company upon the extension of credit, is based on management's credit evaluation of the counterparty.

At September 30, 2013 and December 31, 2012, commitments to extend credit consisted mainly of undisbursed available amounts on commercial lines of credit, construction loans, and revolving credit card arrangements. Since

many of the unused commitments are expected to expire unused or be only partially used, the total amount of these unused commitments does not necessarily represent future cash requirements. These lines of credit had a reserve of \$900 thousand at September 30, 2013 and \$362 thousand at December 31, 2012.

Commercial letters of credit are issued or confirmed to guarantee payment of customers' payables or receivables in short-term international trade transactions. Generally, drafts will be drawn when the underlying transaction is consummated as intended. However, the short-term nature of this instrument serves to mitigate the risk associated with these contracts.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The summary of instruments that are considered financial guarantees in accordance with the authoritative guidance related to guarantor's accounting and disclosure requirements for guarantees, including indirect guarantees of indebtedness of others, at September 30, 2013 and December 31, 2012, is as follows:

	September 30,		December 31,	
	2013		2012	
	(In thousands)			
Standby letters of credit and financial guarantees	\$	24,002	\$	69,789
Loans sold with recourse		173,327		172,492
Commitments to sell or securitize mortgage loans		55,872		83,663

Standby letters of credit and financial guarantees are written conditional commitments issued by the Company to guarantee the payment and/or performance of a customer to a third party ("beneficiary"). If the customer fails to comply with the agreement, the beneficiary may draw on the standby letter of credit or financial guarantee as a remedy. The amount of credit risk involved in issuing letters of credit in the event of nonperformance is the face amount of the letter of credit or financial guarantee. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. The amount of collateral obtained, if it is deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the customer. The Company does not expect any significant losses under these obligations. As part of the BBVAPR Acquisition, the Company assumed \$65.9 million of standby letters of credit and \$169.3 million of loans sold without recourse commitments at December 31, 2012.

*Lease Commitments*

The Company has entered into various operating lease agreements for branch facilities and administrative offices. Rent expense for the quarters ended September 30, 2013 and 2012 amounted to \$2.5 million and \$1.6 million, respectively, and is included in the "occupancy and equipment" caption in the unaudited consolidated statements of operations. For the nine-month periods ended September 30, 2013 and 2012, rent expense amounted to \$7.7 million and \$4.9 million, respectively. Future rental commitments under leases in effect at September 30, 2013, exclusive of taxes, insurance, and maintenance expenses payable by the Company, are summarized as follows:

<b>Year Ending September 30,</b>	<b>Minimum Rent</b>	
	<b>(In thousands)</b>	
2013	\$	2,173

Edgar Filing: OFG BANCORP - Form 10-Q

2014		8,402
2015		8,116
2016		7,492
2017		7,965
Thereafter		24,755
	\$	<b>58,903</b>



**OFG BANCORP**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

***Contingencies***

The Company and its subsidiaries are defendants in a number of legal proceedings incidental to their business. In the ordinary course of business, the Company and its subsidiaries are also subject to governmental and regulatory examinations. Certain subsidiaries of the Company, including the Bank (and its subsidiary OIB), Oriental Financial Services, and Oriental Insurance, are subject to regulation by various U.S., Puerto Rico and other regulators.

The Company seeks to resolve all litigation and regulatory matters in the manner management believes is in the best interests of the Company and its shareholders, and contests allegations of liability or wrongdoing and, where applicable, the amount of damages or scope of any penalties or other relief sought as appropriate in each pending matter.

Subject to the accounting and disclosure framework under the provisions of ASC 450, it is the opinion of the Company's management, based on current knowledge and after taking into account its current legal accruals, that the eventual outcome of all matters would not be likely to have a material adverse effect on the unaudited consolidated statements of financial condition of the Company. Nonetheless, given the substantial or indeterminate amounts sought in certain of these matters, and the inherent unpredictability of such matters, an adverse outcome in certain of these matters could, from time to time, have a material adverse effect on the Company's consolidated results of operations or cash flows in particular quarterly or annual periods. The Company has evaluated all litigation and regulatory matters where the likelihood of a potential loss is deemed reasonably possible. The Company has determined that the estimate of the reasonably possible loss is not significant.

**NOTE 17 - FAIR VALUE OF FINANCIAL INSTRUMENTS**

The Company follows the fair value measurement framework under GAAP.

***Fair Value Measurement***

The fair value measurement framework defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. This framework also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable

inputs when measuring fair value. The standard describes three levels of inputs previously described that may be used to measure fair value.

***Money market investments***

The fair value of money market investments is based on the carrying amounts reflected in the unaudited consolidated statements of financial condition as these are reasonable estimates of fair value given the short-term nature of the instruments.

***Investment securities***

The fair value of investment securities is based on quoted market prices, when available, or market prices provided by recognized broker-dealers. If listed prices or quotes are not available, fair value is based upon externally developed models that use both observable and unobservable inputs depending on the market activity of the instrument. The Company holds two securities categorized as other debt that are classified as Level 3. The estimated fair value of the other debt securities is determined by using a third-party model to calculate the present value of projected future cash flows. The assumptions are highly uncertain and include primarily market discount rates, current spreads, and an indicative pricing. The assumptions used are drawn from similar securities that are actively traded in the market and have similar characteristics as the collateral underlying the debt securities being evaluated. The valuation is performed on a monthly basis.

**OFG BANCORP**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

*Derivative instruments*

The fair value of the interest rate swaps is largely a function of the financial market's expectations regarding the future direction of interest rates. Accordingly, current market values are not necessarily indicative of the future impact of derivative instruments on earnings. This will depend, for the most part, on the shape of the yield curve, the level of interest rates, as well as the expectations for rates in the future. The fair value of most of these derivative instruments is based on observable market parameters, which include discounting the instruments' cash flows using the U.S. dollar LIBOR-based discount rates, and also applying yield curves that account for the industry sector and the credit rating of the counterparty and/or the Company.

Certain other derivative instruments with limited market activity are valued using externally developed models that consider unobservable market parameters. Based on their valuation methodology, derivative instruments are classified as Level 2 or Level 3. The Company has offered its customers certificates of deposit with an option tied to the performance of the S&P Index and uses equity indexed option agreements with major broker-dealers to manage its exposure to changes in this index. Their fair value is obtained through the use of an external based valuation that was thoroughly evaluated and adopted by management as its measurement tool for these options. The payoff of these options is linked to the average value of the S&P Index on a specific set of dates during the life of the option. The methodology uses an average rate option or a cash-settled option whose payoff is based on the difference between the expected average value of the S&P Index during the remaining life of the option and the strike price at inception. The assumptions, which are uncertain and require a degree of judgment, include primarily S&P Index volatility, forward interest rate projections, estimated index dividend payout, and leverage.

*Servicing assets*

Servicing assets do not trade in an active market with readily observable prices. Servicing assets are priced using a discounted cash flow model. The valuation model considers servicing fees, portfolio characteristics, prepayment assumptions, delinquency rates, late charges, other ancillary revenues, cost to service and other economic factors. Due to the unobservable nature of certain valuation inputs, the servicing rights are classified as Level 3.

*Loans receivable considered impaired that are collateral dependent*

The impairment is measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, in accordance with the provisions of ASC 310-10-35. Currently, the associated loans considered impaired are classified as Level 3.

***Foreclosed real estate***

Foreclosed real estate includes real estate properties securing residential mortgage and commercial loans. The fair value of foreclosed real estate may be determined using an external appraisal, broker price option or an internal valuation. These foreclosed assets are classified as Level 3 given certain internal adjustments that may be made to external appraisals.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Assets and liabilities measured at fair value on a recurring and non-recurring basis, including financial liabilities for which the Company has elected the fair value option, are summarized below:

	September 30, 2013									
	Fair Value Measurements									
	Level 1		Level 2		Level 3		Total			
	(In thousands)									
Recurring fair value measurements:										
Investment securities available-for-sale	\$	-	\$	1,657,742	\$	19,506	\$	1,677,248		
Securities purchased under agreements to resell		-		85,000		-		85,000		
Money market investments		11,651		-		-		11,651		
Derivative assets		-		3,404		17,941		21,345		
Servicing assets		-		-		13,651		13,651		
Derivative liabilities		-		(16,741)		(17,199)		(33,940)		
	\$	<b>11,651</b>	\$	<b>1,729,405</b>	\$	<b>33,899</b>	\$	<b>1,774,955</b>		
Non-recurring fair value measurements:										
Impaired commercial loans	\$	-	\$	-	\$	36,048	\$	36,048		
Foreclosed real estate		-		-		48,407		48,407		
	\$	-	\$	-	\$	<b>84,455</b>	\$	<b>84,455</b>		

	December 31, 2012									
	Fair Value Measurements									
	Level 1		Level 2		Level 3		Total			
	(In thousands)									
Recurring fair value measurements:										
Investment securities available-for-sale	\$	-	\$	2,174,274	\$	20,012	\$	2,194,286		
Securities purchased under agreements to resell		-		80,000		-		80,000		
Money market investments		13,205		-		-		13,205		
Derivative assets		-		8,656		13,233		21,889		
Servicing assets		-		-		10,795		10,795		
Derivative liabilities		-		(26,260)		(12,707)		(38,967)		
	\$	<b>13,205</b>	\$	<b>2,236,670</b>	\$	<b>31,333</b>	\$	<b>2,281,208</b>		

Edgar Filing: OFG BANCORP - Form 10-Q

Non-recurring fair value measurements:									
Impaired commercial loans	\$	-	\$	-	\$	46,199	\$	46,199	
Foreclosed real estate		-		-		75,447		75,447	
	\$	-	\$	-	\$	<b>121,646</b>	\$	<b>121,646</b>	

62

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The table below presents a reconciliation of all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the quarters and the nine-month periods ended September 30, 2013 and 2012:

	Quarter Ended September 30, 2013							Total
	Other debt securities available-for-sale	Derivative asset (S&P Purchased Options)	Derivative liability (S&P Embedded Options)	Other debt securities available-for-sale	Derivative asset (S&P Purchased Options)	Derivative liability (S&P Embedded Options)	Other debt securities available-for-sale	
<b>Level 3 Instruments Only</b>								
<b>Balance at beginning of period</b>	\$ 20,058	\$ 16,020	\$ 12,994	\$ (15,315)			\$ 33,757	
Gains (losses) included in earnings	-	1,921	-	(1,994)			(73)	
Changes in fair value of investment securities available for sale included in other comprehensive income	(552)	-	-	-			(552)	
New instruments acquired	-	-	704	-			704	
Principal repayments	-	-	(309)	-			(309)	
Amortization	-	-	-	110			110	
Changes in fair value of servicing assets	-	-	262	-			262	
<b>Balance at end of period</b>	\$ 19,506	\$ 17,941	\$ 13,651	\$ (17,199)			\$ 33,899	

	Quarter Ended September 30, 2012							Total
	Investment securities available-for-sale	Derivative asset (S&P Purchased Options)	Derivative liability (S&P Embedded Options)	Investment securities available-for-sale	Derivative asset (S&P Purchased Options)	Derivative liability (S&P Embedded Options)	Investment securities available-for-sale	
	CLOs	Other debt securities	Other debt securities	CLOs	Other debt securities	Other debt securities	CLOs	

Edgar Filing: OFG BANCORP - Form 10-Q

<b>Level 3 Instruments Only</b>														
<b>Balance at beginning of period</b>	\$	27,280	\$	10,016	\$	11,367	\$	10,776	\$	(10,912)	\$	48,527		
Gains (losses) included in earnings		-		-		1,721		-		(1,707)		14		
Changes in fair value of investment securities available for sale included in other comprehensive income		1,705		1		-		-		-		1,706		
New instruments acquired		-		-		-		487		-		487		
Principal repayments		-		-		-		(307)		-		(307)		
Amortization		17		-		-		-		50		67		
Changes in fair value of servicing assets		-		-		-		(314)		-		(314)		
<b>Balance at end of period</b>	\$	<b>29,002</b>	\$	<b>10,017</b>	\$	<b>13,088</b>	\$	<b>10,642</b>	\$	<b>(12,569)</b>	\$	<b>50,180</b>		



## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

	Nine-Month Period Ended September 30, 2013									
	Investment securities available-for-sale					Derivative				
	Other debt securities		asset (S&P Purchased Options)			liability (S&P Embedded Options)			Total	
<b>Level 3 Instruments Only</b>										
Balance at beginning of period	\$	20,012	\$	13,233	\$	10,795	\$	(12,707)	\$	31,333
Gains (losses) included in earnings		-		4,708		-		(4,807)		(99)
Changes in fair value of investment securities available for sale included in other comprehensive income		(506)		-		-		-		(506)
New instruments acquired		-		-		2,659		-		2,659
Principal repayments		-		-		(855)		-		(855)
Amortization		-		-		-		315		315
Changes in fair value of servicing assets		-		-		1,052		-		1,052
Balance at end of period	\$	19,506	\$	17,941	\$	13,651	\$	(17,199)	\$	33,899

	Nine-Month Period Ended September 30, 2012													
	Investment securities available-for-sale					Derivative								
	CDOs		CLOs securities			asset (S&P Purchased Options)			liability (S&P Embedded Options)		Total			
<b>Level 3 Instruments Only</b>														
(In thousands)														
Balance at beginning of	\$	10,530	\$	26,758	\$	10,024	\$	9,317	\$	10,454	\$	(9,362)	\$	57,721

## Edgar Filing: OFG BANCORP - Form 10-Q

period														
Gains (losses) included in earnings	-	-	-	3,771	-	(3,742)	29							
Changes in fair value of investment securities available for sale included in other comprehensive income	-	2,193	(6)	-	-	-	2,187							
New instruments acquired	-	-	-	-	1,407	-	1,407							
Principal repayments	-	-	-	-	(783)	-	(783)							
Amortization	-	51	(1)	-	-	535	585							
Sales of instruments	(10,530)	-	-	-	-	-	(10,530)							
Changes in fair value of servicing assets	-	-	-	-	(436)	-	(436)							
Balance at end of period	\$ -	\$ 29,002	\$ 10,017	\$ 13,088	\$ 10,642	\$ (12,569)	\$ 50,180							

During the quarters and the nine-month periods ended September 30, 2013 and 2012, there were purchases and sales of assets and liabilities measured at fair value on a recurring basis. There were no transfers into and out of Level 1 and Level 2 fair value measurements during such periods.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The table below presents quantitative information for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) at September 30, 2013:

		September 30, 2013							
		Fair Value		Valuation Technique		Unobservable Input		Range	
		(In thousands)							
Investment securities									
available-for-sale:									
Other debt securities	\$	19,506		Market comparable bonds		Indicative pricing		91.75% - 95.43%	
						Option adjusted spread		992.1% - 1188.0%	
						Yield to maturity		10.201% - 11.970%	
						Spread to maturity		994.0% - 1182.0%	
Derivative assets (S&P									
Purchased Options)	\$	17,941		Option pricing model		Implied option volatility		22.193% - 41.037%	
						Counterparty credit risk			
						(based on 5-year credit default swap ("CDS") spread)		91.160% - 133.97%	
Servicing assets	\$	13,651		Cash flow valuation		Constant prepayment rate		5.78% - 11.46%	
						Discount rate		10.00% - 12.00%	
Derivative liability (S&P	\$	(17,199)		Option pricing model		Implied option volatility		22.193% - 41.03%	

Embedded Options)								
						Counterparty credit risk (based on 5-year CDS spread)		91.160% - 133.97%
Collateral dependant impaired loans	\$	36,048		Fair value of property or collateral		Appraised value less disposable costs		18.30% - 30.00%

***Information about Sensitivity to Changes in Significant Unobservable Inputs***

Other debt securities – The significant unobservable inputs used in the fair value measurement of one of the Company’s other debt securities are indicative comparable pricing, option adjusted spread (“OAS”), yield to maturity, and spread to maturity. Significant changes in any of those inputs in isolation would result in a significantly different fair value measurement. Generally, a change in the assumption used for indicative comparable pricing is accompanied by a directionally opposite change in the assumption used for OAS and a directionally, although not equally proportional, opposite change in the assumptions used for yield to maturity and spread to maturity.

Derivative asset (S&P Purchased Options) – The significant unobservable inputs used in the fair value measurement of the Company’s derivative assets related to S&P purchased options are implied option volatility and counterparty credit risk. Significant changes in any of those inputs in isolation would result in a significantly different fair value measurement. Generally, a change in the assumption used for implied option volatility is not necessarily accompanied by directionally similar or opposite changes in the assumption used for counterparty credit risk.

Servicing assets – The significant unobservable inputs used in the fair value measurement of the Company’s servicing assets are constant prepayment rates and discount rates. Changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments), which may magnify or offset the sensitivities. Mortgage banking activities, a component of total banking and financial service revenue in the unaudited consolidated statements of operations, include the changes from period to period in the fair value of the mortgage loan servicing rights, which may result from changes in the valuation model inputs or assumptions (principally reflecting changes in discount rates and prepayment speed assumptions) and other changes, including changes due to collection/realization of expected cash flows.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Derivative liability (S&P Embedded Options) – The significant unobservable inputs used in the fair value measurement of the Company’s derivative liability related to S&P purchased options are implied option volatility and counterparty credit risk. Significant changes in any of those inputs in isolation would result in a significantly different fair value measurement. Generally, a change in the assumption used for implied option volatility is not necessarily accompanied by directionally similar or opposite changes in the assumption used for counterparty credit risk.

The table below presents a detail of investment securities available-for-sale classified as Level 3 at September 30, 2013:

		September 30, 2013							
		Amortized		Unrealized		Fair Value		Weighted	Principal
Type	Cost		Gains (Losses)			Yield		Protection	
(In thousands)									
Other debt securities	\$ 20,000	\$	(494)	\$	19,506	3.50%		N/A	

*Fair Value of Financial Instruments*

The information about the estimated fair value of financial instruments required by GAAP is presented hereunder. The aggregate fair value amounts presented do not necessarily represent management’s estimate of the underlying value of the Company.

The estimated fair value is subjective in nature, involves uncertainties and matters of significant judgment, and therefore, cannot be determined with precision. Changes in assumptions could affect these fair value estimates. The fair value estimates do not take into consideration the value of future business and the value of assets and liabilities that are not financial instruments. Other significant tangible and intangible assets that are not considered financial instruments are the value of long-term customer relationships of retail deposits, and premises and equipment.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The estimated fair value and carrying value of the Company's financial instruments at September 30, 2013 and December 31, 2012 is as follows:

	September 30,				December 31,			
	2013				2012			
	Fair		Carrying		Fair		Carrying	
	Value		Value		Value		Value	
(In thousands)								
<b>Level 1</b>								
<b>Financial Assets:</b>								
Cash and cash equivalents	\$	657,520	\$	657,520	\$	868,695	\$	868,695
<b>Level 2</b>								
<b>Financial Assets:</b>								
Securities purchased under agreements to resell		85,000		85,000		80,000		80,000
Trading securities		2,124		2,124		495		495
Investment securities available-for-sale		1,657,742		1,657,742		2,174,274		2,174,274
Federal Home Loan Bank (FHLB) stock		24,470		24,470		38,411		38,411
Derivative assets		3,404		3,404		8,656		8,656
<b>Financial Liabilities:</b>								
Derivative liabilities		16,741		16,741		26,260		26,260
Short term borrowings		-		-		92,210		92,210
<b>Level 3</b>								
<b>Financial Assets:</b>								
Investment securities available-for-sale		19,506		19,506		20,012		20,012
Total loans (including loans held-for-sale)								
Non-covered loans, net		4,856,251		4,767,259		4,766,179		4,762,330
Covered loans, net		429,660		361,564		489,885		395,307
Derivative assets		17,941		17,941		13,233		13,233
FDIC shared-loss indemnification asset		162,333		207,908		204,646		286,799
Accrued interest receivable		19,456		19,456		14,654		14,654
Servicing assets		13,651		13,651		10,795		10,795
<b>Financial Liabilities:</b>								
Deposits		5,632,569		5,610,437		5,797,097		5,690,567
		1,323,257		1,267,423		1,741,272		1,695,247

Edgar Filing: OFG BANCORP - Form 10-Q

Securities sold under agreements to repurchase											
Advances from FHLB		335,721			336,578			538,355			536,542
Federal funds purchased		13,302			13,302			9,901			9,901
Term notes		2,709			2,734			7,912			6,726
Subordinated capital notes		97,929			99,486			146,415			146,038
Accrued expenses and other liabilities		121,319			121,319			102,169			102,169

67

**OFG BANCORP**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The following methods and assumptions were used to estimate the fair values of significant financial instruments at September 30, 2013 and December 31, 2012:

- Cash and cash equivalents (including money market investments and time deposits with other banks), accrued interest receivable, securities purchased under agreements to resell, securities sold but not yet delivered, accrued expenses and other liabilities have been valued at the carrying amounts reflected in the unaudited consolidated statements of financial condition as these are reasonable estimates of fair value given the short-term nature of the instruments.
- Investments in FHLB stock are valued at their redemption value.
- The fair value of investment securities, including trading securities, is based on quoted market prices, when available, or market prices provided by recognized broker-dealers. If listed prices or quotes are not available, fair value is based upon externally developed models that use both observable and unobservable inputs depending on the market activity of the instrument. The estimated fair value of the structured credit investments is determined by using a third-party cash flow valuation model to calculate the present value of projected future cash flows. The assumptions used which are highly uncertain and require a high degree of judgment, include primarily market discount rates, current spreads, duration, leverage, default, home price depreciation, and loss rates. The assumptions used are drawn from a wide array of data sources, including the performance of the collateral underlying each deal. The external-based valuation, which is obtained at least on a quarterly basis, is analyzed and its assumptions are evaluated and incorporated in either an internal-based valuation model when deemed necessary, or compared to counterparties' prices and agreed by management.
- The fair value of the FDIC shared-loss indemnification asset represents the present value of the estimated cash payments (net of amounts owed to the FDIC) expected to be received from the FDIC for future losses on covered assets based on the credit assumptions on estimated cash flows for each covered asset pool and the loss sharing percentages. The ultimate collectability of the FDIC shared-loss indemnification asset is dependent upon the performance of the underlying covered loans, the passage of time and claims paid by the FDIC which are impacted by the Bank's adherence to certain guidelines established by the FDIC.
- The fair value of servicing assets is estimated by using a cash flow valuation model which calculates the present value of estimated future net servicing cash flows, taking into consideration actual and expected loan prepayment rates, discount rates, servicing costs, and other economic factors, which are determined based on current market conditions.



- The fair values of the derivative instruments are provided by valuation experts and counterparties. Certain derivatives with limited market activity are valued using externally developed models that consider unobservable market parameters. The Company has offered its customers certificates of deposit with an option tied to the performance of the S&P Index, and uses equity indexed option agreements with major broker-dealers to manage its exposure to changes in this index. Their fair value is obtained through the use of an external based valuation that was thoroughly evaluated and adopted by management as its measurement tool for these options. The payoff of these options is linked to the average value of the S&P Index on a specific set of dates during the life of the option. The methodology uses an average rate option or a cash-settled option whose payoff is based on the difference between the expected average value of the S&P Index during the remaining life of the option and the strike price at inception. The assumptions, which are uncertain and require a degree of judgment, include primarily S&P Index volatility, forward interest rate projections, estimated index dividend payout, and leverage.
- Fair value of derivative liabilities, which include interest rate swaps and forward-settlement swaps, are based on the net discounted value of the contractual projected cash flows of both the pay-fixed receive-variable legs of the contracts. The projected cash flows are based on the forward yield curve, and discounted using current estimated market rates.
- The fair value of the covered and non-covered loan portfolio (including loans held-for-sale) is estimated by segregating by type, such as mortgage, commercial, consumer, and leasing. Each loan segment is further segmented into fixed and adjustable interest rates and by performing and non-performing categories. The fair value of performing loans is calculated by discounting contractual cash flows, adjusted for prepayment estimates (voluntary and involuntary), if any, using estimated current market discount rates that reflect the credit and interest rate risk inherent in the loan. This fair value is not currently an indication of an exit price as that type of assumption could result in a different fair value estimate.
- The fair value of demand deposits and savings accounts is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is based on the discounted value of the contractual cash flows, using estimated current market discount rates for deposits of similar remaining maturities.

**OFG BANCORP**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

- For short term borrowings and federal funds purchased, the carrying amount is considered a reasonable estimate of fair value. The fair value of long-term borrowings, which include securities sold under agreements to repurchase, advances from FHLB, FDIC-guaranteed term notes, other term notes, and subordinated capital notes, is based on the discounted value of the contractual cash flows using current estimated market discount rates for borrowings with similar terms, remaining maturities and put dates.
- The fair value of commitments to extend credit and unused lines of credit is based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standings.

**NOTE 18 – BUSINESS SEGMENTS**

The Company segregates its businesses into the following major reportable segments of business: Banking, Financial Services, and Treasury. Management established the reportable segments based on the internal reporting used to evaluate performance and to assess where to allocate resources. Other factors such as the Company's organization, nature of its products, distribution channels and economic characteristics of the products were also considered in the determination of the reportable segments. The Company measures the performance of these reportable segments based on pre-established goals of different financial parameters such as net income, net interest income, loan production, and fees generated. The Company's methodology for allocating non-interest expenses among segments is based on several factors such as revenue, employee headcount, occupied space, dedicated services or time, among others. These factors are reviewed on a periodical basis and may change if the conditions warrant.

Banking includes the Bank's branches and traditional banking products such as deposits and commercial, consumer and mortgage loans. Mortgage banking activities are carried out by the Bank's mortgage banking division, whose principal activity is to originate mortgage loans for the Company's own portfolio. As part of its mortgage banking activities, the Company may sell loans directly into the secondary market or securitize conforming loans into mortgage-backed securities.

Financial Services is comprised of the Bank's trust division, Oriental Financial Services, Oriental Insurance, and CPC. The core operations of this segment are financial planning, money management and investment banking, brokerage services, insurance sales activity, corporate and individual trust and retirement services, as well as pension plan administration services.

The Treasury segment encompasses all of the Company's asset/liability management activities, such as purchases and sales of investment securities, interest rate risk management, derivatives, and borrowings. Intersegment sales and transfers, if any, are accounted for as if the sales or transfers were to third parties, that is, at current market prices.

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Following are the results of operations and the selected financial information by operating segment as of and for the quarters and the nine-month periods ended September 30, 2013 and 2012:

	Quarter Ended September 30, 2013											
			Financial				Total Major				Consolidated	
	Banking		Services		Treasury		Segments		Eliminations		Total	
(In thousands)												
Interest income	\$	108,852	\$	95	\$	11,695	\$	120,642	\$	-	\$	120,642
Interest expense		(10,994)		-		(11,016)		(22,010)		-		(22,010)
Net interest income		97,858		95		679		98,632		-		98,632
Provision for non-covered loan and lease losses		(9,900)		-		-		(9,900)		-		(9,900)
Provision for covered loan and lease losses		(3,074)		-		-		(3,074)		-		(3,074)
Non-interest income (loss)		(3,462)		7,114		169		3,821		-		3,821
Non-interest expenses		(52,654)		(6,168)		(4,451)		(63,273)		-		(63,273)
Intersegment revenue		562		-		-		562		(562)		-
Intersegment expenses		-		(461)		(101)		(562)		562		-
Income before income taxes	\$	29,330	\$	580	\$	(3,704)	\$	26,206	\$	-	\$	26,206
Total assets	\$	7,581,357	\$	40,994	\$	2,172,315	\$	9,794,666	\$	(1,414,441)	\$	8,380,225

	Quarter Ended September 30, 2012											
			Financial				Total Major				Consolidated	
	Banking		Services		Treasury		Segments		Eliminations		Total	
(In thousands)												
Interest income	\$	40,247	\$	-	\$	25,439	\$	65,686	\$	-	\$	65,686

## Edgar Filing: OFG BANCORP - Form 10-Q

Interest expense	(4,787)	-	(20,155)	(24,942)	-	(24,942)
Net interest income	35,460	-	5,284	40,744	-	40,744
Provision for non-covered loan and lease losses	(3,600)	-	-	(3,600)	-	(3,600)
Provision for covered loan and lease losses, net	(221)	-	-	(221)	-	(221)
Non-interest income(loss)	(2,401)	6,072	10,710	14,381	-	14,381
Non-interest expenses	(24,250)	(2,540)	(4,859)	(31,649)	-	(31,649)
Intersegment revenue	343	-	-	343	(343)	-
Intersegment expenses	-	(265)	(78)	(343)	343	-
<b>Income before income taxes</b>	<b>\$ 5,331</b>	<b>\$ 3,267</b>	<b>\$ 11,057</b>	<b>\$ 19,655</b>	<b>\$ -</b>	<b>\$ 19,655</b>
<b>Total assets</b>	<b>\$ 3,157,599</b>	<b>\$ 16,370</b>	<b>\$ 3,590,836</b>	<b>\$ 6,764,805</b>	<b>\$ (713,148)</b>	<b>\$ 6,051,657</b>

70

## OFG BANCORP

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

	Nine-Month Period Ended September 30, 2013						
		Financial		Total Major			Consolidated
	Banking	Services	Treasury	Segments	Eliminations		Total
	(In thousands)						
Interest income	\$ 323,935	\$ 277	\$ 35,865	\$ 360,077	\$ -	\$ -	\$ 360,077
Interest expense	(31,489)	-	(31,084)	(62,573)	-	-	(62,573)
Net interest income	292,446	277	4,781	297,504	-	-	297,504
Provision for non-covered loan and lease losses	(55,343)	-	-	(55,343)	-	-	(55,343)
Provision for covered loan and lease losses, net	(4,957)	-	-	(4,957)	-	-	(4,957)
Non-interest income (loss)	(5,286)	22,915	4,199	21,828	-	-	21,828
Non-interest expenses	(168,487)	(18,945)	(11,471)	(198,903)	-	-	(198,903)
Intersegment revenue	1,524	-	-	1,524	(1,524)	-	-
Intersegment expenses	-	(1,247)	(277)	(1,524)	1,524	-	-
<b>Income before income taxes</b>	<b>\$ 59,897</b>	<b>\$ 3,000</b>	<b>\$ (2,768)</b>	<b>\$ 60,129</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 60,129</b>

	Nine-Month Period Ended September 30, 2012						
		Financial		Total Major			Consolidated
	Banking	Services	Treasury	Segments	Eliminations		Total
	(In thousands)						
Interest income	\$ 117,475	\$ -	\$ 78,918	\$ 196,393	\$ -	\$ -	\$ 196,393
Interest expense	(15,856)	-	(66,626)	(82,482)	-	-	(82,482)
Net interest income	101,619	-	12,292	113,911	-	-	113,911
Provision for non-covered loan and lease losses	(10,400)	-	-	(10,400)	-	-	(10,400)
Provision for covered loan and lease losses, net	(8,845)	-	-	(8,845)	-	-	(8,845)
Non-interest income	(2,726)	17,803	29,272	44,349	-	-	44,349
	(71,845)	(13,050)	(5,861)	(90,756)	-	-	(90,756)

Non-interest expenses														
Intersegment revenue		1,187		-		-		1,187		(1,187)				-
Intersegment expenses		-		(870)		(317)		(1,187)		1,187				-
<b>Income before income taxes</b>	<b>\$</b>	<b>8,990</b>	<b>\$</b>	<b>3,883</b>	<b>\$</b>	<b>35,386</b>	<b>\$</b>	<b>48,259</b>	<b>\$</b>	<b>-</b>	<b>\$</b>	<b>48,259</b>		

**NOTE 19 – SUBSEQUENT EVENTS**

On October 10, 2013 Oriental Bank, the Company's banking subsidiary, successfully completed the conversion of BBVAPR's operations and technology platform to the Company's platform. The Company acquired BBVA's PR operations in December 2012.





**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**INTRODUCTION**

The following discussion of the Company's financial condition and results of operations should be read in conjunction with the "Selected Financial Data" and the Company's unaudited consolidated financial statements and related notes. This discussion and analysis contains forward-looking statements. Please see "Forward-Looking Statements" and the risk factors set forth in our 2012 Form 10-K for the year ended December 31, 2012 (the "2012 Form 10-K"), for discussion of the uncertainties, risks and assumptions associated with these statements.

The Company is a publicly-owned financial holding company that provides a full range of banking and financial services through its subsidiaries, including commercial, consumer, auto and mortgage lending; checking and savings accounts; financial planning, insurance and securities brokerage services; and corporate and individual trust and retirement services. The Company operates through three major business segments: Banking, Financial Services, and Treasury, and distinguishes itself based on quality service. The Company has 55 branches in Puerto Rico and a subsidiary in Boca Raton, Florida. The Company's long-term goal is to strengthen its banking and financial services franchise by expanding its lending businesses, increasing the level of integration in the marketing and delivery of banking and financial services, maintaining effective asset-liability management, growing non-interest revenue from banking and financial services, and improving operating efficiencies.

The Company's diversified mix of businesses and products generates both the interest income traditionally associated with a banking institution and non-interest income traditionally associated with a financial services institution (generated by such businesses as securities brokerage, fiduciary services, investment banking, insurance agency, and retirement plan administration). Although all of these businesses, to varying degrees, are affected by interest rate and financial market fluctuations and other external factors, the Company's commitment is to continue producing a balanced and growing revenue stream.

The BBVAPR Acquisition, the deleveraging of the Company's investment securities portfolio, and the continued organic growth of its banking operations have transformed the profitability of the Company in line with its strategic direction. The Company has begun to realize the anticipated benefits of the BBVAPR Acquisition as reflected by its significantly larger and higher yielding loan assets, a significantly larger deposit base and balances, and a sharply reduced size of its investment securities portfolio. It expects to continue to benefit from a more diverse business portfolio as well as increased scale and leadership in its market despite challenging economic conditions in Puerto Rico. In the third quarter of 2013, the Company completed the conversion of all former BBVAPR businesses to its technology platform in line with its original integration plan. The Company expects that this will enable it to roll out new technology enhanced products and services to its current and target customer base.



## **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

The preparation of financial statements in accordance with U.S. Generally Accepted Accounting Principles (“GAAP”) requires management to make a number of judgments, estimates and assumptions that affect the reported amount of assets, liabilities, income and expenses in the consolidated financial statements. Understanding our accounting policies and the extent to which we use management judgment and estimates in applying these policies is integral to understanding our financial statements. We provide a summary of our significant accounting policies in “Note 1—Summary of Significant Accounting Policies” of our annual report on 2012 Form 10-K for the year ended December 31, 2012 (the “2012 Form 10-K”).

In the “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Policies and Estimates” section of our 2012 Form 10-K, we identified the following accounting policies as critical because they require significant judgments and assumptions about highly complex and inherently uncertain matters and the use of reasonably different estimates and assumptions could have a material impact on our reported results of operations or financial condition:

- Business combination
- Allowance for loan and lease losses
- Financial instruments

We evaluate our critical accounting estimates and judgments on an ongoing basis and update them as necessary based on changing conditions. Management has reviewed and approved these critical accounting policies and has discussed its judgments and assumptions with the Audit and Compliance Committee of our Board of Directors. There have been no material changes in the methods used to formulate these critical accounting estimates from those discussed in our 2012 Form 10-K other than the one described below.

During the quarter ended September 30, 2013, management changed the methodology of the general reserve calculation in order to adapt the calculation to the new Company structure after the BBVAPR Acquisition, and better capture the risk characteristics of the different portfolio segments. Principal changes are concentrated in the commercial, consumer and auto and leasing portfolios, as follows:

The commercial portfolio was further segmented by business line (corporate, institutional, middle market, corporate retail, floor plan, and real estate), by collateral type (secured by real estate and other commercial and industrial), and by risk rating/classification (pass, special mention, substandard, doubtful, and individually measured for impairment). The loss factor used for the general reserve of these loans is established considering the Bank's past 12-month historical loss experience of each segment and the consideration of environmental factors. The sum of the loss experience factors and the environmental factors will be the GVA factor to be used for the determination of the allowance for loan and lease losses on each category.

The consumer portfolio consists of smaller retail loans such as retail credit cards, overdrafts, unsecured personal lines of credit, and personal unsecured loans. The allowance factor, consisting of the historical loss factors and the environmental risk factors will be calculated for each sub-class of loans by delinquency bucket.

The allowance factor on auto and leasing portfolio is impacted by the historical losses, the environmental risk factors and by delinquency buckets. For the determination of the allowance factor, the portfolio will be segmented by FICO score.

The methodology explained before will apply to originated and other loans and to acquired loans accounted for under ASC 310-20.

**OVERVIEW OF FINANCIAL PERFORMANCE**

<b>SELECTED FINANCIAL DATA</b>								
	<b>Quarter Ended September 30,</b>			<b>Nine-Month Period Ended September 30,</b>				
			<b>Variance</b>					<b>Variance</b>
	<b>2013</b>	<b>2012</b>	<b>%</b>	<b>2013</b>	<b>2012</b>			<b>%</b>
<b>EARNINGS DATA:</b>								
<b>(In thousands, except per share data)</b>								
Interest income	\$ 120,642	\$ 65,686	83.7%	\$ 360,077	\$ 196,393			83.3%
Interest expense	22,010	24,942	-11.8%	62,573	82,482			-24.1%
<b>Net interest income</b>	<b>98,632</b>	<b>40,744</b>	<b>142.1%</b>	<b>297,504</b>	<b>113,911</b>			<b>161.2%</b>
Provision for non-covered loan and lease losses	9,900	3,600	175.0%	55,343	10,400			432.1%
Provision for covered loan and lease losses, net	3,074	221	1291.0%	4,957	8,845			-44.0%
<b>Total provision for loan and lease losses, net</b>	<b>12,974</b>	<b>3,821</b>	<b>239.5%</b>	<b>60,300</b>	<b>19,245</b>			<b>213.3%</b>
<b>Net interest income after provision for loan and lease losses</b>	<b>85,658</b>	<b>36,923</b>	<b>132.0%</b>	<b>237,204</b>	<b>94,666</b>			<b>150.6%</b>
Non-interest income	3,821	14,381	-73.4%	21,828	44,349			-50.8%
Non-interest expenses	63,273	31,649	99.9%	198,903	90,756			119.2%
<b>Income before taxes</b>	<b>26,206</b>	<b>19,655</b>	<b>33.3%</b>	<b>60,129</b>	<b>48,259</b>			<b>24.6%</b>
Income tax expense (benefit)	6,585	1,894	247.7%	(18,223)	4,888			-472.8%
<b>Net income</b>	<b>19,621</b>	<b>17,761</b>	<b>10.5%</b>	<b>78,352</b>	<b>43,371</b>			<b>80.7%</b>
Less: dividends on preferred stock	(3,465)	(3,039)	153.0%	(10,396)	(5,440)			-188.7%
<b>Income available to common shareholders</b>	<b>\$ 16,156</b>	<b>\$ 14,722</b>	<b>9.7%</b>	<b>\$ 67,956</b>	<b>\$ 37,931</b>			<b>79.2%</b>
<b>PER SHARE DATA:</b>								
<b>Basic</b>	<b>\$ 0.35</b>	<b>\$ 0.36</b>	<b>-2.7%</b>	<b>\$ 1.49</b>	<b>\$ 0.93</b>			<b>60.0%</b>
<b>Diluted</b>	<b>\$ 0.34</b>	<b>\$ 0.35</b>	<b>-2.2%</b>	<b>\$ 1.38</b>	<b>\$ 0.92</b>			<b>50.8%</b>
Average common shares outstanding	45,927	40,738	12.7%	45,717	40,827			12.0%
Average common shares outstanding and equivalents	53,322	47,978	11.1%	53,053	43,316			22.5%
	\$ 0.06	\$ 0.06	0.0%	\$ 0.18	\$ 0.18			0.0%

Cash dividends declared per common share													
Cash dividends declared on common shares	\$	2,740	\$	2,445	12.0%	\$	8,219	\$	7,331	12.1%			
<b>PERFORMANCE RATIOS:</b>													
Return on average assets (ROA)		0.94%		1.11%	-15.4%		1.22%		0.89%	36.7%			
Return on average common equity (ROE)		9.20%		9.35%	-1.6%		12.96%		8.06%	60.9%			
Equity-to-assets ratio		10.50%		12.75%	-17.7%		10.50%		12.75%	-17.7%			
Efficiency ratio		52.39%		60.87%	-13.9%		54.24%		61.27%	-11.5%			
Interest rate spread		5.30%		2.75%	92.7%		5.24%		2.54%	106.3%			
Interest rate margin		5.31%		2.82%	88.3%		5.24%		2.60%	101.5%			

<b>SELECTED FINANCIAL DATA - (Continued)</b>						
	<b>September 30,</b>		<b>December 31,</b>		<b>Variance</b>	
	<b>2013</b>		<b>2012</b>		<b>%</b>	
<b>PERIOD END BALANCES AND CAPITAL RATIOS:</b>	<b>(In thousands, except per share data)</b>					
<b>Investments and loans</b>						
Investments securities	\$	1,703,907	\$	2,233,265		-23.7%
Loans and leases not covered under shared-loss agreements with the FDIC, net		4,767,259		4,762,331		0.1%
Loans and leases covered under shared-loss agreements with the FDIC, net		361,564		395,307		-8.5%
<b>Total investments and loans</b>	<b>\$</b>	<b>6,832,730</b>	<b>\$</b>	<b>7,390,903</b>		<b>-7.6%</b>
<b>Deposits and borrowings</b>						
Deposits	\$	5,611,133	\$	5,689,563		-1.4%
Securities sold under agreements to repurchase		1,267,423		1,695,247		-25.2%
Other borrowings		452,001		792,423		-43.0%
<b>Total deposits and borrowings</b>	<b>\$</b>	<b>7,330,557</b>	<b>\$</b>	<b>8,177,233</b>		<b>-10.4%</b>
<b>Stockholders' equity</b>						
Preferred stock	\$	176,000	\$	176,000		0.0%
Common stock		52,691		52,671		0.0%
Additional paid-in capital		538,231		537,453		0.1%
Legal surplus		59,867		52,143		14.8%
Retained earnings		122,747		70,734		73.5%
Treasury stock, at cost		(80,642)		(81,275)		0.8%
Accumulated other comprehensive income		10,832		55,880		-80.6%
<b>Total stockholders' equity</b>	<b>\$</b>	<b>879,726</b>	<b>\$</b>	<b>863,606</b>		<b>1.9%</b>
<b>Per share data</b>						
<b>Tangible book value per common share</b>	<b>\$</b>	<b>15.63</b>	<b>\$</b>	<b>15.31</b>		<b>2.1%</b>
<b>Market price at end of period</b>	<b>\$</b>	<b>16.19</b>	<b>\$</b>	<b>13.35</b>		<b>21.3%</b>
<b>Capital ratios</b>						
<b>Leverage capital</b>		<b>8.74%</b>		<b>6.42%</b>		<b>36.1%</b>
<b>Tier 1 risk-based capital</b>		<b>14.24%</b>		<b>12.94%</b>		<b>10.0%</b>
<b>Total risk-based capital</b>		<b>16.03%</b>		<b>15.15%</b>		<b>5.8%</b>
<b>Tier 1 common equity to risk-weighted assets</b>		<b>10.24%</b>		<b>9.11%</b>		<b>12.5%</b>
<b>Financial assets managed</b>						
Trust assets managed	\$	2,671,432	\$	2,514,401		6.2%
Broker-dealer assets gathered	\$	2,509,656	\$	2,722,196		-7.8%





**FINANCIAL HIGHLIGHTS**

Income available to common shareholders for the quarter and nine-month period ended September 30, 2013, increased to \$16.2 million and \$68.0 million, or \$0.34 and \$1.39 per diluted share, respectively, when compared to the same periods in 2012. The income available to common shareholders shows a significant improvement over the \$14.7 million and \$37.9 million for the quarter and nine-month period ended September 30, 2012, respectively.

Interest income from loans for the quarter and nine-month period ended September 30, 2013, increased 170.5% and 175.8% when compared with the same periods in 2012, while net interest margin expanded to 5.31% from 2.82% in the third quarter of 2012, and to 5.24% for the nine-month period ended September 30, 2013, from 2.60% for the same period in 2012.

During the quarter ended September 30, 2013, the Company's return on assets was 0.94% and its return on equity was 9.20%. The Company improved its efficiency ratio, which decreased to 52.39% from 60.87% when compared with the same quarter in 2012. For the nine-month period ended September 30, 2013, the Company's return on assets was 1.22% and its return on equity was 12.96% both of which represent improvements from the same period in 2012. The efficiency ratio decreased to 54.24% from 61.27% when compared with the same period in 2012.

Operating revenues for the quarter ended September 30, 2013 increased 85.9%, or \$47.3 million, to \$102.5 million when compared to the same period in 2012. Operating revenues for the nine-month period ended September 30, 2013 increased 101.8%, or \$161.1 million, to \$319.3 million when compared to the same period in 2012.

	Quarter Ended September 30,				Nine-Month Period Ended September 30,			
	2013		2012		2013		2012	
	(In thousands)				(In thousands)			
<b><u>OPERATING REVENUE</u></b>								
Net interest income	\$	98,632	\$	40,744	\$	297,504	\$	113,911
Non-interest income, net		3,821		14,381		21,828		44,349
<b>Total operating revenue</b>	<b>\$</b>	<b>102,453</b>	<b>\$</b>	<b>55,125</b>	<b>\$</b>	<b>319,332</b>	<b>\$</b>	<b>158,260</b>

**Interest Income**

Total interest income for the quarter and nine-month period ended September 30, 2013 increased 83.7% to \$120.6 million and 83.3% to \$360.1 million, respectively, as compared to the same periods in 2012. This was a result of an increase in interest income from loans of \$68.6 million, or 170.5%, and \$206.5 million, or 175.8%, when compared to the quarter and nine-month period ended September 30, 2012, respectively. This increase was partially offset by a decrease in interest income from investments of \$13.7 million, or 53.7%, and \$42.8 million, or 54.2%, compared to the quarter and nine-month period ended September 30, 2012, respectively. This result was related to the BBVAPR Acquisition in which the non-covered loans portfolio increased by approximately \$3.6 billion when compared to same period in 2012. In addition, the yield on covered loans increased from 20.37% and 18.50% for the quarter and nine-month period ended September 30, 2012, respectively, to 23.62% and 23.28% for the quarter and nine-month period ended September 30, 2013. This increase in yield is the result of higher projected cash flows on certain pools of covered loans, as credit losses have been lower than initially estimated for these loan pools. The covered portfolio is beginning to have cost recoveries on pools with lower carrying amounts, and these have the effect of increasing net interest income. Such cost recoveries for the quarter and nine-month period ended September 30, 2013 amounted \$3.3 million and \$10.4 million, respectively from certain the leasing and the construction loan pools. The accretable yield amounted to \$168.5 million at September 30, 2013 compared to \$188.0 million at December 31, 2012.

Interest income from investments reflects a 53.7% and 54.2% decrease for the quarter and nine-month period ended September 30, 2013, as compared to the same periods in 2012, primarily related to the lower balance in the investment securities portfolio due to the sale of investments securities as part of the deleverage executed during the third and fourth quarters of 2012 in connection with the BBVAPR Acquisition.

### **Interest Expense**

Total interest expense for the quarter and nine-month period ended September 30, 2013 decreased 11.8% to \$22.0 million and 24.1% to \$62.6 million, respectively, as compared to the same periods in 2012. This reflects the lower cost of both securities sold under

agreements to repurchase (2.27% vs. 2.03%; 2.08% vs. 2.17%) and deposits (0.80% vs. 1.21%; 0.73% vs. 1.33%) for the quarter and nine-month period ended September 30, 2013, respectively, as compared to the same periods in 2012. Such lower cost reflects continuing progress in the repricing of the Company's core retail deposits and further reductions in its cost of funds, in addition to the reduction in the repurchase agreements as a result of the deleverage executed during the third and fourth quarters of 2012 in connection with the BBVAPR Acquisition.

### **Net Interest Income**

Net interest income for the quarter and nine-month period ended September 30, 2013 was \$98.6 million and \$297.5 million, respectively, an increase of 142.1% and 161.2%, respectively, when compared with the same periods in 2012. The increase was mostly due to the net effect of an increase of 385.4% and 384.1% for the quarter and nine-month period ended September 30, 2013, respectively, in interest income from non-covered loans as a result of higher loan balances following the BBVAPR Acquisition. It is also due to a decrease of 11.8% and 24.1% in interest expense for the same respective periods due to lower cost of funds, partially offset by a decrease of 53.7% and 54.2% for the same respective periods on interest income from investments, related to lower balances from the aforementioned deleverage transactions and a lower yield in the investment securities portfolio.

Net interest margin of 5.31% and 5.24% for the quarter and nine-month period ended September 30, 2013, respectively, increased 249 basis points and 264 basis points when compared to the quarter and nine-month period ended September 30, 2012.

### **Provision for Loan and Lease Losses**

Provision for non-covered loans losses for the quarter and nine-month period ended September 30, 2013 increased \$6.3 million and \$44.9 million, respectively, when compared to the same periods in 2012. The increase during the nine month period is mostly due to the net impact of \$21.0 million in additional provision for loan and lease losses due to reclassification to held-for-sale of non-performing residential mortgage loans with a book value of \$59.2 million which most were sold during the quarter ended September 30, 2013 and the increase in loan average balances in 2013. Provision for covered loans losses for the quarter and nine-month period ended September 30, 2013 increased \$2.9 million and decreased \$3.9 million, respectively, when compared to the same periods in 2012. During the third quarter of 2013, an agricultural loan pool and loans secured by 1-4 single family residential properties registered impairment due to delayed estimated timing of the cash flows on these pools from delayed foreclosure efforts and particular customers declaring bankruptcy.

## **Non-Interest Income**

During the quarter and nine-month period ended September 30, 2013, core banking and financial services revenues increased 96.7% to \$22.1 million and 102.3% to \$69.2 million, respectively, as compared to the same periods in 2012, primarily reflecting a \$9.6 million and \$29.1 million increase in banking services revenue to \$12.6 million and \$38.4 million for the quarter and nine-month period ended September 30, 2013, respectively, attributed to an increase of 153.3% in deposits from September 30, 2012, which is principally attributed to the BBVAPR Acquisition.

The FDIC shared-loss expense of \$48.8 million for the nine-month period ended September 30, 2013, respectively, compared to \$18.5 million for the same period in 2012, resulted from the ongoing evaluation of expected cash flows of the covered loan portfolio, which resulted in reduced projected losses expected to be collected from the FDIC and the improved accretable yield on the covered loans. During the quarter and nine-month period ended September 30, 2013, the net amortization included \$3.3 million and \$10.5 million of additional amortization of the FDIC indemnification asset from stepped up cost recoveries on certain construction and leasing loan pools.

There was no gain or loss on the sale of securities in the quarter and nine-month period ended September 30, 2013, as compared to gains of \$36.4 million and \$55.7 million in the same periods in 2012.

## **Non-Interest Expense**

Non-interest expense increased to \$63.3 million and \$198.9 million for the quarter and nine-month period ended September 30, 2013, respectively, compared to \$31.6 million and \$90.8 million in the same periods of the previous year, due to the Company's expanded

operations as a result of the BBVAPR Acquisition, including merger and restructuring costs of \$2.3 million and \$13.1 million for such periods in 2013, respectively. BBVA integration process is substantially completed. Also, the nine-month period ended September 30, 2013 reflects a \$4.1 million impact of the new 1.0% tax on gross revenues, recently enacted in the amendments to the Puerto Rico tax Code.

The efficiency ratio for the quarter and nine-month period ended September 30, 2013 was 52.39% and 54.24%, respectively, compared to 60.87% and 61.27% for the same periods in 2012.

### **Income Tax Expense**

Income tax expense was \$6.6 million for the quarter ended September 30, 2013, compared to \$1.9 million for the same periods in 2012. Income tax benefit of \$18.2 million for the nine-month period ended September 30, 2013 compared to an income tax expense of \$4.9 million for the same period in 2012. The income tax benefit of \$18.2 million for the nine-month period ended September 30, 2013, was due to the recent amendments to the Puerto Rico tax code that resulted in a \$38.6 million benefit from an increase in the Company's deferred tax asset as a result of the increase in corporate income taxes to 39% from 30% partially offset by the Company's resulting higher effective rate of 36%. The same increase in enacted tax rate from 30% to 39% resulted in the increased quarterly income tax expense for this quarter as compared to the same quarter of 2012.

### **Income Available to Common Shareholders**

For the quarter and nine-month period ended September 30, 2013, the Company's income available to common shareholders amounted to \$16.2 million and \$68.0 million, respectively, compared to \$14.7 million and \$37.9 million for the same periods in 2012. Earnings per basic common share and fully diluted common share were \$0.35 and \$0.34 for the third quarter of 2013, respectively, compared to earnings per basic and fully diluted common share of \$0.36 and \$0.35 for the third quarter of 2012. Income per basic common share and fully diluted common share were \$1.49 and \$1.39, respectively, for the nine-month period ended September 30, 2013, compared to income per basic and fully diluted common share of \$0.93 and \$0.92 for the same period in 2012.

### **Interest Earning Assets**

The loan portfolio declined to \$5.129 billion at September 30, 2013 compared to \$5.158 billion at December 31, 2012 primarily due to the early pay down of some commercial loans and the sale during the quarter ended September 30, 2013 of non-performing residential mortgage loans with a book value of \$59.2 million. The investment portfolio of

\$1.704 billion at September 30, 2013 decreased 23.7% compared to \$2.233 billion at December 31, 2012. The decrease in the investments portfolio is mainly due to redemptions and maturities of investment securities available for sale.

### **Interest Bearing Liabilities**

Total deposits decreased slightly to \$5.610 billion at September 30, 2013, compared to \$5.690 billion at December 31, 2012. Core deposits, including time deposits, increased 1.1% compared to December 31, 2012, while brokered deposits decreased 14.4%. Securities sold under agreements to repurchase decreased 25.2%, or \$427.8 million, as the Company used available cash to pay off \$428 million of repurchase agreements at maturity. During the nine-month period ended September 30, 2013, the Company settled, prior to maturity, a former BBVAPR subordinated note of \$50 million.

### **Stockholders' Equity**

Stockholders' equity at September 30, 2013 was \$879.7 million compared to \$863.6 million at December 31, 2012, an increase of 1.9%. This increase reflects the net income for the nine-month period ended September 30, 2013, partially offset by the change in other comprehensive income.

Book value per share was \$15.63 at September 30, 2013 compared to \$15.31 at December 31, 2012.

The Company maintains capital ratios in excess of regulatory requirements. At September 30, 2013, Tier 1 Leverage Capital Ratio was 8.74%, Tier 1 Risk-Based Capital Ratio was 14.24%, and Total Risk-Based Capital Ratio was 16.03%.

### **Return on Average Assets and Common Equity**

Return on average common equity (“ROE”) for the quarter and nine-month period ended September 30, 2013 was 9.20% and 12.96%, respectively, up from 9.35% and 8.06% for the quarter and nine-month period ended September 30, 2012, respectively. Return on average assets (“ROA”) for the quarter and nine-month period ended September 30, 2013 was 0.94% and 1.22%, respectively, from 1.11% and 0.89% for the same periods in 2012. The decrease in ROE and ROA for the quarter ended September 30, 2013 is mostly due to the increase in average assets of approximately \$2.0 billion or 30.6% and average common equity of approximately \$72.6 million or 11.5% from September 30, 2012, partially offset by an increase of \$1.9 million or 10.5% in net income, resulting from the BBVAPR Acquisition. The increases in ROE and ROA is mostly due to a 10.5% and 80.7% increase in net income from \$17.8 million and \$43.4 million in the quarter and nine-month period ended September 30, 2012, respectively, to \$19.6 million and \$78.3 million in the quarter and nine-month period ended September 30, 2013, respectively.

### **Assets under Management**

At September 30, 2013, total assets managed by the Company’s trust division and CPC increased 1.25% to \$2.671 billion, compared to \$2.514 billion at December 31, 2012. At September 30, 2013, total assets managed by the securities-broker-dealer subsidiary from its customer investment accounts decreased 7.8% to \$2.510 billion, compared to \$2.722 billion at December 31, 2012. Changes in trust and broker-dealer related assets primarily reflect differences in market values.

### **Lending**

Total loan production of \$1.151 billion for the nine-month period ended September 30, 2013 increased 267.5% year over year, including \$549.5.0 million in the quarter ended September 30, 2013. Total commercial loan production of \$543.6 million for the nine-month period ended September 30, 2013, increased 303.3% from the same period in 2012, including \$365.3 million in the quarter ended September 30, 2013. These increases are directly related to the BBVAPR Acquisition as the Company continues building a strong institutional pipeline.

Mortgage loan production of \$60.7 million and \$239.1 million for the quarter and nine-month period ended September 30, 2013, respectively, increased 29.1% and 69.7% from the same periods in 2012. The Company sells most of its conforming mortgage loans in the secondary market and retains the servicing rights. The increase in mortgage loan production is the result of the integration the mortgage operations of BBVAPR and Oriental Bank.

Consumer loans production for the quarter and nine-month period ended September 30, 2013 totaled \$28.6 million and \$77.8 million, up 200.0% and 247.8% when compared with the same periods in 2012. The increase in consumer lending is the result of the benefits of a larger branch network and origination platform following the BBVAPR Acquisition.

Auto and leasing production for the quarter and nine-month period ended September 30, 2013 totaled \$95.0 million and \$290.7 million, respectively, up from \$6.3 million and \$15.2 million in the quarter and nine-month period ended September 30, 2012, respectively. The increase is mainly attributed to the significant auto loan business newly acquired by the Company in the BBVAPR Acquisition.

While the loan portfolio remains far greater than it was a year ago and loan production for the quarter and nine-month period ended September 30, 2013 has increased considerably from the same periods in 2012, total loan portfolio have declined slightly by \$28.8 million from \$5.158 billion at December 31, 2012 to \$5.129 billion at September 30, 2013, mostly as the result of scheduled pay downs and maturities in both the non-covered and covered portfolios, a scheduled pay down of a Puerto Rico government obligation of about \$125 million, and the sale of residential non-performing loans to held-for-sale.

### **Credit Quality on Non-Covered Loans**

Net credit losses, excluding acquired loans, increased \$3.2 million to \$5.1 million, and \$32.7 million to \$41.0 million during the quarter and nine-month period ended September 30, 2013, respectively, representing 0.98% and 2.66% of average non-covered loans outstanding, versus 0.64% and 0.94% in the same periods in 2012. The credit losses for the nine-month period ended September 30, 2013 include a \$27 million charge-off from nonperforming mortgage loans transferred into the loan held-for-sale category which most were later sold during the quarter ended September 30, 2013. The allowance for loan and lease losses on non-covered loans excluding loans accounted for under ASC 310-30, increased to \$49.6 million. The allowances for loan and leases excluding acquired loans increased to \$47.6 million (2.03% of total non-covered loans, excluding acquired loans) at September 30, 2013, compared to \$39.9 million (3.24% of total non-covered loans) at December 31, 2012. The increase reflects higher loan balances, particularly in the auto



and consumer portfolios, partially offset by the reduction in residential non-performing loans from the aforementioned sale of these assets during this quarter.

Non-performing loans (“NPLs”), which exclude loans covered under shared-loss agreements with the FDIC and loans acquired in the BBVAPR Acquisition accounted under ASC 310-30, decreased to \$79.6 million at September 30, 2013 compared to \$145.1 million at December 31, 2012 primarily due to the reclassification of certain non-performing residential mortgage loans with a net book value of \$59.2 million, to the loan held-for-sale category which were later sold during the quarter ended September 30, 2013.

### **Non-GAAP Measures**

The Company uses certain non-GAAP measures of financial performance to supplement the consolidated financial statements presented in accordance with GAAP. The Company presents non-GAAP measures that management believes are useful and meaningful to investors. Non-GAAP measures do not have any standardized meaning, are not required to be uniformly applied, and are not audited. Therefore, they are unlikely to be comparable to similar measures presented by other companies. The presentation of non-GAAP measures is not intended to be a substitute for, and should not be considered in isolation from, the financial measures reported in accordance with GAAP.

The Company’s management has reported and discussed the results of operations herein both on a GAAP basis and on a pre-tax pre-provision operating income basis (defined as net interest income, plus banking and financial services revenue, less non-interest expenses, as calculated on the table below). The Company’s management believes that, given the nature of the items excluded from the definition of pre-tax pre-provision operating income, it is useful to state what the results of operations would have been without them so that investors can see the financial trends from the Company’s continuing business.

During the quarter and nine-month period ended September 30, 2013, the Company's pre-tax pre-provision operating income was approximately \$59.7 million and \$180.9 million, respectively, an increase of 193.6% and 215.3 % from \$20.3 million and \$57.4 million in the same periods of last year. Pre-tax pre-provision operating income is calculated as follows:

	Quarter Ended September 30,				Nine-Month Period Ended September 30,			
	2013		2012		2013		2012	
	(In thousands)				(In thousands)			
<b><u>PRE-TAX PRE-PROVISION OPERATING INCOME</u></b>								
Net interest income	\$	98,632	\$	40,744	\$	297,504	\$	113,911
Core non-interest income:								
Financial service revenue		7,394		6,043		23,084		17,833
Banking service revenue		12,642		3,006		38,358		9,231
Mortgage banking activities		2,098		2,204		7,776		7,142
<b>Total core non-interest income</b>		<b>22,134</b>		<b>11,253</b>		<b>69,218</b>		<b>34,206</b>
Non-interest expenses		(63,273)		(31,649)		(198,903)		(90,756)
Less merger and restructuring charges		2,252		-		13,060		-
		(61,021)		(31,649)		(185,843)		(90,756)
<b>Total pre-tax pre-provision operating income</b>	\$	<b>59,745</b>	\$	<b>20,348</b>	\$	<b>180,879</b>	\$	<b>57,361</b>

Tangible common equity consists of common equity less goodwill and core deposit intangibles. Tier 1 common equity consists of common equity less goodwill, core deposit intangibles, net unrealized gains on available for sale securities, net unrealized losses on cash flow hedges, and disallowed deferred tax asset and servicing assets. Ratios of tangible common equity to total assets, tangible common equity to risk-weighted assets, total equity to risk-weighted assets and Tier 1 common equity to risk-weighted assets are non-GAAP measures.

At September 30, 2013, tangible common equity to total assets and tangible common equity to risk-weighted assets increased to 7.34% and 12.26%, respectively, from 6.74% and 11.75% at December 31, 2012. Total equity to risk-weighted assets and Tier 1 common equity to risk-weighted assets at September 30, 2013 increased to 17.53% and 10.24%, respectively, from 16.45% and 9.18% at December 31, 2012

Ratios calculated based upon Tier 1 common equity have become a focus of regulators and investors, and management believes ratios based on Tier 1 common equity assist investors in analyzing the Company's capital position. Furthermore, management and many stock analysts use tangible common equity in conjunction with more traditional bank capital ratios to compare the capital adequacy of banking organizations. Neither Tier 1 common equity nor tangible common equity or related measures should be considered in isolation or as a substitute for stockholders' equity, total assets or any other measure calculated in accordance with GAAP.

<b>ANALYSIS OF RESULTS OF OPERATIONS</b>							
The following tables show major categories of interest-earning assets and interest-bearing liabilities, their respective interest income, expenses, yields and costs, and their impact on net interest income due to changes in volume and rates for the quarters and nine-month periods ended September 30, 2013 and 2012:							
<b>TABLE 1 - QUARTERLY ANALYSIS OF NET INTEREST INCOME AND CHANGES DUE TO VOLUME/RATE FOR THE QUARTERS ENDED SEPTEMBER 30, 2013 AND 2012</b>							
	Interest		Average rate		Average balance		
	September 2013	September 2012	September 2013	September 2012	September 2013	September 2012	
(Dollars in thousands)							
<b>A - TAX EQUIVALENT SPREAD</b>							
Interest-earning assets	\$ 120,642	\$ 65,686	6.49%	4.54%	\$ 7,436,171	\$ 5,787,501	
Tax equivalent adjustment	5,049	5,671	0.27%	0.39%	-	-	
Interest-earning assets - tax equivalent	125,691	71,357	6.76%	4.93%	7,436,171	5,787,501	
Interest-bearing liabilities	22,010	24,942	1.19%	1.79%	7,388,763	5,568,464	
Tax equivalent net interest income / spread	103,681	46,415	5.58%	3.14%	47,408	219,037	
Tax equivalent interest rate margin			6.21%	5.79%			
<b>B - NORMAL SPREAD</b>							
Interest-earning assets:							
Investments:							
Investment securities	11,520	25,028	2.62%	2.99%	1,761,476	3,346,420	
Trading securities	28	3	4.24%	4.88%	2,642	246	
Money market investments	241	408	0.18%	0.20%	538,839	831,310	
<b>Total investments</b>	<b>11,789</b>	<b>25,439</b>	<b>2.05%</b>	<b>2.44%</b>	<b>2,302,957</b>	<b>4,177,976</b>	

<b>Loans not covered under shared-loss agreements</b>									
<b>with the FDIC:</b>									
<b>Originated and Other loans held-for-investment</b>									
Mortgage	11,010		12,165	5.81%	6.22%		757,752		781,838
Commercial	9,505		4,313	4.08%	5.41%		932,853		318,716
Consumer	2,245		868	9.59%	8.46%		93,657		41,022
Auto and Leasing	7,170		617	10.55%	8.15%		271,727		30,266
<b>Total originated non-covered loans</b>	<b>29,930</b>		<b>17,963</b>	<b>5.82%</b>	<b>6.13%</b>		<b>2,055,989</b>		<b>1,171,842</b>
<b>Acquired</b>									
Mortgage	11,062		-	5.76%	-		768,710		-
Commercial	27,071		-	10.93%	-		990,997		-
Consumer	4,710		-	12.00%	-		157,014		-
Auto	14,423		-	7.27%	-		793,801		-
<b>Total acquired non-covered loans</b>	<b>57,266</b>		<b>-</b>	<b>8.45%</b>	<b>-</b>		<b>2,710,522</b>		<b>-</b>
<b>Total non-covered loans</b>	<b>87,196</b>		<b>17,963</b>	<b>7.32%</b>	<b>6.13%</b>		<b>4,766,511</b>		<b>1,171,842</b>
<b>Loans covered under shared-loss agreements</b>									
<b>with the FDIC</b>	<b>21,657</b>		<b>22,284</b>	<b>23.62%</b>	<b>20.37%</b>		<b>366,703</b>		<b>437,683</b>
<b>Total loans</b>	<b>108,853</b>		<b>40,247</b>	<b>8.48%</b>	<b>10.00%</b>		<b>5,133,214</b>		<b>1,609,525</b>
<b>Total interest earning assets</b>	<b>120,642</b>		<b>65,686</b>	<b>6.49%</b>	<b>4.54%</b>		<b>7,436,171</b>		<b>5,787,501</b>

	Interest				Average rate				Average balance				
	September		September		September		September		September		September		
	2013		2012		2013		2012		2013		2012		
	(Dollars in thousands)												
<b>Interest-bearing liabilities:</b>													
<b>Deposits:</b>													
Non-interest bearing deposits	-		-		0.00%		0.00%		855,084		184,409		
NOW accounts	2,778		1,964		0.80%		0.90%		1,383,072		877,608		
Savings and money market accounts	2,313		548		0.98%		0.93%		941,892		236,746		
Individual retirement accounts	1,161		1,582		1.33%		1.71%		350,207		369,833		
Retail certificates of deposit	2,748		1,607		1.61%		1.93%		681,224		332,274		
<b>Total core deposits</b>	<b>9,000</b>		<b>5,701</b>		<b>0.85%</b>		1.14%		<b>4,211,479</b>		<b>2,000,870</b>		
Institutional certificates of deposit	2,622		319		1.63%		1.81%		643,064		70,537		
Brokered deposits	1,679		766		0.84%		2.15%		799,723		142,366		
	<b>4,301</b>		<b>1,085</b>		<b>1.19%</b>		2.04%		<b>1,442,787</b>		<b>212,903</b>		
Deposits fair value premium amortization	(2,382)		(108)		-		-		-		-		
Core deposit intangible amortization	415		36		-		-		-		-		
<b>Total deposits</b>	<b>11,334</b>		<b>6,714</b>		<b>0.80%</b>		1.21%		<b>5,654,266</b>		<b>2,213,773</b>		
<b>Borrowings:</b>													
Securities sold under agreements to repurchase	7,211		15,344		2.27%		2.03%		1,268,544		3,029,037		
Advances from FHLB and other borrowings	2,321		2,561		2.53%		3.54%		366,692		289,571		
Subordinated capital notes	1,144		323		4.61%		3.58%		99,261		36,083		
<b>Total borrowings</b>	<b>10,676</b>		<b>18,228</b>		<b>2.46%</b>		2.17%		<b>1,734,497</b>		<b>3,354,691</b>		
<b>Total interest bearing liabilities</b>	<b>22,010</b>		<b>24,942</b>		<b>1.19%</b>		1.79%		<b>7,388,763</b>		<b>5,568,464</b>		
<b>Net interest income / spread</b>	<b>\$ 98,632</b>		<b>\$ 40,744</b>		<b>5.30%</b>		<b>2.75%</b>						
<b>Interest rate margin</b>					<b>5.31%</b>		<b>2.82%</b>						
									<b>\$ 47,408</b>		<b>\$ 219,037</b>		

Excess of average interest-earning assets over														
average interest-bearing liabilities														
Average interest-earning assets to average interest-bearing liabilities ratio											100.64%		103.93%	
<b>C - CHANGES IN NET INTEREST INCOME DUE TO:</b>														
		<b>Volume</b>			<b>Rate</b>									
								<b>Total</b>						
		<b>(In thousands)</b>												
<b>Interest Income:</b>														
Investments	\$	(11,417)	\$	(2,233)	\$	(13,650)								
Loans		51,488		17,118		68,606								
<b>Total interest income</b>		40,071		14,885		54,956								
<b>Interest Expense:</b>														
Deposits		10,434		(5,814)		4,620								
Securities sold under agreements to repurchase		(8,918)		785		(8,133)								
Other borrowings		1,242		(661)		581								
<b>Total interest expense</b>		2,758		(5,690)		(2,932)								
<b>Net Interest Income</b>	\$	37,313	\$	20,575	\$	57,888								

<b>TABLE 1/A - YEAR-TO-DATE ANALYSIS OF NET INTEREST INCOME AND CHANGES DUE TO VOLUME/RATE</b>												
<b>FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2013 AND 2012</b>												
	<b>Interest</b>				<b>Average rate</b>				<b>Average balance</b>			
	<b>September</b>		<b>September</b>		<b>September</b>		<b>September</b>		<b>September</b>		<b>September</b>	
	<b>2013</b>		<b>2012</b>		<b>2013</b>		<b>2012</b>		<b>2013</b>		<b>2012</b>	
<b>(Dollars in thousands)</b>												
<b>A - TAX EQUIVALENT SPREAD</b>												
<b>Interest-earning assets</b>	\$	<b>360,077</b>	\$	<b>196,393</b>	<b>6.34%</b>	<b>4.48%</b>	\$	<b>7,570,317</b>	\$	<b>5,848,052</b>		
Tax equivalent adjustment		<b>15,019</b>		<b>16,423</b>	<b>0.32%</b>	<b>1.40%</b>		<b>-</b>		<b>-</b>		
<b>Interest-earning assets - tax equivalent</b>		<b>375,096</b>		<b>212,816</b>	<b>6.66%</b>	<b>5.88%</b>		<b>7,570,317</b>		<b>5,848,052</b>		
Interest-bearing liabilities		<b>62,573</b>		<b>82,482</b>	<b>1.10%</b>	<b>1.94%</b>		<b>7,550,937</b>		<b>5,668,927</b>		
<b>Tax equivalent net interest income / spread</b>		<b>312,523</b>		<b>130,334</b>	<b>5.56%</b>	<b>3.94%</b>		<b>19,380</b>		<b>179,125</b>		
<b>Tax equivalent interest rate margin</b>					<b>5.56%</b>	<b>4.00%</b>						
<b>B - NORMAL SPREAD</b>												
<b>Interest-earning assets:</b>												
<b>Investments:</b>												
Investment securities		<b>35,254</b>		<b>77,723</b>	<b>2.43%</b>	<b>2.94%</b>		<b>1,933,834</b>		<b>3,522,358</b>		
Trading securities		<b>78</b>		<b>8</b>	<b>6.19%</b>	<b>3.24%</b>		<b>1,680</b>		<b>329</b>		
Money market investments		<b>791</b>		<b>1,187</b>	<b>0.19%</b>	<b>0.23%</b>		<b>543,661</b>		<b>688,594</b>		
<b>Total investments</b>		<b>36,123</b>		<b>78,918</b>	<b>1.94%</b>	<b>2.50%</b>		<b>2,479,175</b>		<b>4,211,281</b>		
<b>Loans not covered under shared-loss agreements</b>												
<b>with the FDIC:</b>												
<b>Originated</b>												



## Edgar Filing: OFG BANCORP - Form 10-Q

Mortgage	32,947		36,645	5.74%	6.13%	765,735	797,135
Commercial	19,483		12,463	3.87%	5.35%	670,779	310,419
Consumer	5,239		2,465	9.39%	8.47%	74,357	38,826
Auto and leasing	15,091		1,735	10.72%	8.29%	187,703	27,920
<b>Total originated non-covered loans</b>	<b>72,760</b>		<b>53,308</b>	<b>5.71%</b>	<b>6.05%</b>	<b>1,698,574</b>	<b>1,174,300</b>
<b>Acquired</b>							
Mortgage	33,370		-	5.70%	0.00%	779,942	-
Commercial	89,723		-	10.10%	0.00%	1,184,770	-
Consumer	15,472		-	12.08%	0.00%	170,726	-
Auto	46,745		-	7.08%	0.00%	879,770	-
<b>Total acquired non-covered loans</b>	<b>185,310</b>		<b>-</b>	<b>8.19%</b>	<b>0.00%</b>	<b>3,015,208</b>	<b>-</b>
<b>Total non-covered loans</b>	<b>258,070</b>		<b>53,308</b>	<b>7.30%</b>	<b>6.05%</b>	<b>4,713,782</b>	<b>1,174,300</b>
<b>Loans covered under shared-loss agreements</b>							
<b>with the FDIC:</b>	<b>65,884</b>		<b>64,167</b>	<b>23.28%</b>	<b>18.50%</b>	<b>377,350</b>	<b>462,471</b>
<b>Total loans</b>	<b>323,954</b>		<b>117,475</b>	<b>8.48%</b>	<b>9.57%</b>	<b>5,091,132</b>	<b>1,636,771</b>
<b>Total interest earning assets</b>	<b>360,077</b>		<b>196,393</b>	<b>6.34%</b>	<b>4.48%</b>	<b>7,570,307</b>	<b>5,848,052</b>

	Interest				Average rate				Average balance				
	September		September		September		September		September		September		
	2013		2012		2013		2012		2013		2012		
	(Dollars in thousands)												
<b>Interest-bearing liabilities:</b>													
<b>Deposits:</b>													
Non-interest bearing deposits	-		-		0.00%		0.00%		797,373		181,004		
NOW accounts	8,487		6,781		0.80%		1.04%		1,408,648		872,207		
Savings and money market accounts	7,134		1,683		1.06%		0.95%		898,619		235,596		
Individual retirement accounts	3,696		4,925		1.36%		1.78%		362,032		369,012		
Retail certificates of deposit	8,788		5,402		1.70%		2.18%		688,080		331,107		
<b>Total core deposits</b>	<b>28,105</b>		<b>18,791</b>		<b>0.90%</b>		<b>1.26%</b>		<b>4,154,752</b>		<b>1,988,926</b>		
Institutional deposits	7,981		1,424		1.69%		1.92%		627,818		99,101		
Brokered deposits	5,458		2,657		0.87%		1.92%		837,916		184,977		
<b>Total wholesale deposits</b>	<b>13,439</b>		<b>4,081</b>		<b>1.22%</b>		<b>1.92%</b>		<b>1,465,734</b>		<b>284,078</b>		
Deposits fair value premium amortization	(12,032)		(387)		0.00%		0.00%		-		-		
Core deposit intangible amortization	1,244		107		0.00%		0.00%		-		-		
<b>Total deposits</b>	<b>30,756</b>		<b>22,592</b>		<b>0.73%</b>		<b>1.33%</b>		<b>5,620,486</b>		<b>2,273,004</b>		
<b>Borrowings:</b>													
Securities sold under agreements to repurchase	21,569		49,414		2.08%		2.17%		1,382,670		3,042,961		
Advances from FHLB and other borrowings	6,275		8,595		1.93%		3.99%		434,088		287,425		
FDIC-guaranteed term notes	-		909		0.00%		4.11%		-		29,454		
Subordinated capital notes	3,973		972		4.66%		3.59%		113,693		36,083		
<b>Total borrowings</b>	<b>31,817</b>		<b>59,890</b>		<b>2.20%</b>		<b>2.35%</b>		<b>1,930,451</b>		<b>3,395,923</b>		
	<b>62,573</b>		<b>82,482</b>		<b>1.10%</b>		<b>1.94%</b>		<b>7,550,937</b>		<b>5,668,927</b>		

<b>Total interest bearing liabilities</b>																			
<b>Net interest income / spread</b>	\$	<b>297,504</b>	\$	<b>113,911</b>			5.24%	<b>2.54%</b>											
<b>Interest rate margin</b>							<b>5.24%</b>	<b>2.60%</b>											
<b>Excess of average interest-earning assets over average interest-bearing liabilities</b>													\$	<b>19,380</b>	\$	<b>179,125</b>			
<b>Average interest-earning assets to average interest-bearing liabilities ratio</b>														<b>100.26%</b>		<b>103.16%</b>			
<b>C - CHANGES IN NET INTEREST INCOME DUE TO:</b>																			
		<b>Volume</b>		<b>Rate</b>		<b>Total</b>													
		<b>(In thousands)</b>																	
<b>Interest Income:</b>																			
Investments	\$	(32,459)	\$	(10,336)	\$	(42,795)													
Loans		148,867		57,612		206,479													
<b>Total interest income</b>		<b>116,408</b>		<b>47,276</b>		<b>163,684</b>													
<b>Interest Expense:</b>																			
Deposits		33,272		(25,108)		8,164													
Securities sold under agreements to repurchase		(26,962)		(884)		(27,846)													
Other borrowings		5,782		(6,009)		(227)													
<b>Total interest expense</b>		<b>12,092</b>		<b>(32,001)</b>		<b>(19,909)</b>													
<b>Net Interest Income</b>	\$	<b>104,316</b>	\$	<b>79,277</b>	\$	<b>183,593</b>													

## Net Interest Income

Net interest income amounted to \$98.6 million and \$297.5 million for the quarter and the nine-month period ended September 30, 2013, respectively, a 142.1% and 161.2% increase from \$40.7 million and \$113.9 million for the same periods in 2012. These changes reflect a decrease of 11.8% and 24.1% in interest expense and an increase of 170.5% and 175.8% in interest income from loans, partially offset by a 53.7% and 54.2% decrease in interest income from investments when comparing the quarter and nine-month period ended September 30, 2013 and 2012, respectively.

Interest rate spread for the quarter ended September 30, 2013 increased 255 basis points to 5.30% from 2.75% in the same period of 2012. This increase is mainly due to the net effect of a 60 basis point decrease in the average cost of funds from 1.79% to 1.19%, and a 195 basis point increase in the average yield of interest-earning assets from 4.54% to 6.49%. For the nine-month period ended September 30, 2013, interest rate spread increased 270 basis point to 5.24% from 2.54% in the same period of 2012. This increase is mainly due to the net effect of a 84 basis point decrease in the average cost of funds from 1.94% to 1.10%, and a 186 basis point increase in the average yield of interest-earning assets from 4.48% to 6.34%.

The increase in interest income for the quarter was primarily the result of an increase of \$40.1 million in interest-earning assets volume variance, and a \$14.9 million increase in interest rate variance. The nine-month period increase in interest income was primarily the result of an increase of \$116.4 million in interest earning assets volume variance, and a \$47.3 million increase in interest rate variance. Interest income from loans increased 170.5% to \$108.9 million and 175.8% to \$323.9 million for the quarter and nine-month period ended September 30, 2013, respectively, mainly due to the loan portfolio acquired as part of the BBVAPR Acquisition. This was mitigated by the fact that interest income on investments decreased 53.7% to \$11.8 million and 54.2% to \$36.1 million in the quarter and nine-month period ended September 30, 2013, respectively, compared to the same periods in 2012, reflecting a lower balance in the investment securities portfolio due to the sale of investments securities as part of the deleverage executed during the third and fourth quarters of 2012 in connection with the BBVAPR Acquisition.

Interest expense decreased 11.8% to \$22.0 million and 24.1% to \$62.6 million for the quarter and nine-month period ended September 30, 2013, respectively. The decrease for the quarter was primarily the result of an \$5.7 million decrease in interest rate variance, partially offset by a \$2.8 million increase in interest-bearing liabilities volume variance. The nine-month period decrease was primarily the result of a \$32.0 million decrease in interest rate variance, partially offset by an \$12.1 million increase in interest-bearing liabilities volume variance. The decrease in interest rate variance is due to a reduction in the cost of funds and the increase in the volume variance is due to the increase in the balance of deposits, which reflected a decrease in cost of funds of 60 basis points to 1.19% and 84 basis points to 1.10% for the quarter and nine-month period ended September 30, 2013, respectively, compared to the same periods in 2012. The cost of deposits decreased 41 basis points to 0.80% and 60 basis points to 0.73% for the quarter and nine-month period ended September 30, 2013, respectively, compared to 1.21% and 1.33% for the same periods in 2012, primarily due to continuing progress in repricing core deposits and to the maturity of higher cost brokered deposits during such period in 2013. The cost of borrowings increased by 29 basis points to 2.46% and decreased 15 basis points to 2.20% in the quarter and nine-month period ended September 30, 2013, respectively, compared to

2.17% and 2.35% for the same periods in 2012.

For the quarter and nine-month period ended September 30, 2013, the average balance of total interest-earning assets was \$7.435 billion and \$7.570 billion, respectively, an increase of 28.5% and 29.4% compared to 2012. The increase in average balance of interest-earning assets was mainly attributable to an increase in average loans for the quarter and nine-month period ended September 30, 2013 of 218.9% and 211.9% , respectively, resulting from the acquisition of the BBVAPR loan portfolio, mitigated by a reduction of 44.9% and 41.1% in the average investments for the quarter and the nine-month period ended September 30, 2013 as a result of the aforementioned sale of investments as part of the deleverage plan in connection with the BBVAPR Acquisition. For the quarter ended September 30, 2013, the average yield on interest-earning assets was 6.49% compared to 4.54% for the same quarter in 2012, and for the nine-month period ended September 30, 2013, was 6.34% compared to 4.48% for the same period in 2012. This was mainly due to the increase in average balance and higher average yields in the non-covered loan portfolio, which their average yield increased to 7.32% from 6.13% and to 7.30% from 6.05 % for quarter and nine-month period ended September 30, 2013, respectively, compared to the same periods in 2012.

<b>TABLE 2 - NON-INTEREST INCOME SUMMARY</b>										
	<b>Quarter Ended September 30,</b>						<b>Nine-Month Period Ended September 30,</b>			
	<b>2013</b>		<b>2012</b>		<b>Variance</b>		<b>2013</b>		<b>2012</b>	<b>Variance</b>
	<b>(Dollars in thousands)</b>									
Banking service revenue	12,642		3,006		320.6%		38,358		9,231	315.5%
Financial service revenue	\$ 7,394		\$ 6,042		22.4%		\$ 23,084		\$ 17,835	29.4%
Mortgage banking activities	2,098		2,204		-4.8%		7,776		7,142	8.9%
<b>Total banking and financial service revenue</b>	<b>22,134</b>		<b>11,252</b>		<b>96.7%</b>		<b>69,218</b>		<b>34,208</b>	<b>102.3%</b>
FDIC shared-loss expense, net	(15,965)		(8,096)		-97.2%		(48,801)		(18,505)	-163.7%
Net gain (loss) on:										
Sale of securities available for sale	-		36,366		-100.0%		-		55,703	-100.0%
Derivatives	(574)		(1,811)		68.3%		(224)		(2,944)	92.4%
Early extinguishment of subordinated capital notes	-		(24,312)		100.0%		1,061		(24,312)	104.4%
Other	(1,774)		982		-280.7%		574		199	188.4%
	(18,313)		3,129		-685.3%		(47,390)		10,141	-567.3%
<b>Total non-interest income, net</b>	<b>\$ 3,821</b>		<b>\$ 14,381</b>		<b>-73.4%</b>		<b>\$ 21,828</b>		<b>\$ 44,349</b>	<b>-50.8%</b>

### Non-Interest Income

Non-interest income is affected by the amount of securities, derivatives and trading transactions, the level of trust assets under management, transactions generated by clients' financial assets serviced by the securities broker-dealer and insurance subsidiaries, the level of mortgage banking activities, and the fees generated from loans and deposit accounts. It is also affected by the FDIC shared-loss expense, which varies depending on the results of the on-going evaluation of expected cash flows of the loan portfolio acquired in the FDIC-assisted acquisition.

As shown in Table 2 above, the Company recorded non-interest income in the amount of \$3.8 million and \$21.8 million for the quarter and nine-month period ended September 30, 2013, respectively, compared to \$14.4 million and \$44.3 million for the same periods in 2012, a decrease of \$10.6 million and \$22.5 million, respectively.

During the quarter and nine-month period ended September 30, 2013, the Company did not have any gain or loss on sale of securities as compared to the same periods in 2012, in which the Company had a gain of \$36.4 million and \$55.7 million, respectively. In the quarter ended September 30, 2013, the Company sold \$532.4 million of securities with an average yield of 3.86%.

Also, the increase in the FDIC shared-loss expense to \$16.0 million and \$48.8 million for the quarter and the nine-month period ended September 30, 2013, respectively, compared to \$8.1 million and \$18.5 million for the same periods in 2012, resulted from the ongoing evaluation of expected cash flows of the covered loan portfolio, which resulted in reduced projected losses expected to be collected from the FDIC and the improved accretible yield on the covered loans. Forecasted losses show a decreasing trend during the nine-month period ended September 30, 2013 as compared to the projections in 2012. The reduction in claimable losses amortizes the shared-loss indemnification asset through the life of the shared loss agreement. This amortization is net of the accretion of the discount recorded to reflect the expected claimable loss at its net present value. During the quarter and nine-month period ended September 30, 2013, the net amortization included \$3.3 million and \$10.5 million of additional amortization of the FDIC indemnification asset from stepped up cost recoveries on certain construction and leasing loan pools. Additional amortization of the FDIC indemnification asset may be recorded, should the Company continues to experience reduced expected losses. The majority of the FDIC indemnification asset is recorded for projected claimable losses on non-single family loans whose loss share period ends by the second quarter of 2015, although the recovery share period extends for an additional three year period.

During the quarter ended September 30, 2013, the Company recognized a realized loss of \$1.5 million, included as "Net gain (loss) on other", from the sale of performing and non-performing residential mortgage loans, consisting of \$62.0 million originated by Oriental Bank. The loss is the result of approximately \$700 thousand withheld by the buyer related to advanced property tax escrows and the remaining loss resulting from the final pricing and amount of loans sold.

Banking service revenue, which consists primarily of fees generated by deposit accounts, electronic banking services, and customer services, increased 320.6% to \$12.6 million and 315.5% to \$38.4 million in the quarter and nine-month period ended September 30,

2013, respectively, from \$3.0 million and \$9.2 million for the same periods in 2012. This increase for the quarter and nine-month period ended September 30, 2013, is attributable to an increase in transaction volume due to the larger deposit portfolio, as a result of the BBVAPR Acquisition.

Financial service revenue, which consists of commissions and fees from fiduciary activities, and securities brokerage and insurance activities, increased 22.4% to \$7.4 million and 29.4% to \$23.1 million, for the quarter and nine-month period ended September 30, 2013, respectively, compared to \$6.0 million and \$17.8 million for the same periods in 2012. This increase is mainly due to increased brokerage, trust and insurance business and transactions as a result of the BBVAPR Acquisition.

Income generated from mortgage banking activities decreased 4.8% to \$2.1 million and increased 8.9% to \$7.8 million for the quarter and nine-month period ended September 30, 2013, respectively, compared to \$2.2 million and \$7.1 million for the same periods in 2012. Such increase is mainly a result of an increase in mortgage loan production for the nine-month period ended September 30, 2013 when compared to the same periods in 2012, as the Company sells the majority of its originated loans into secondary markets. This increase in loan production is partially offset by the effect of the rise in interest rates during the quarter ended September 30, 2013 when compared to the same quarter in 2012, resulting in decreased profit margins from the sale of mortgage loans.

<b>TABLE 3 - NON-INTEREST EXPENSES SUMMARY</b>										
	<b>Quarter Ended September 30,</b>						<b>Nine-Month Period Ended September 30,</b>			
	<b>2013</b>		<b>2012</b>		<b>Variance %</b>		<b>2013</b>		<b>2012</b>	<b>Variance %</b>
<b>(Dollars in thousands)</b>										
Compensation and employee benefits	\$ 22,590		\$ 11,323		99.5%		\$ 69,927		\$ 32,873	112.7%
Professional and service fees	7,138		5,844		22.1%		23,970		16,488	45.4%
Occupancy and equipment	8,270		4,197		97.0%		25,552		12,698	101.2%
Merger and restructuring charges	2,252		-		100.0%		13,060		-	100.0%
Taxes, other than payroll and income taxes	4,024		1,091		268.8%		11,778		2,158	445.8%
Electronic banking charges	3,729		1,415		163.5%		11,551		4,581	152.2%
Insurance	1,828		1,594		14.7%		7,229		4,856	48.9%
Foreclosure, repossession and other real estate expenses	2,178		1,060		105.5%		5,839		2,745	112.7%
	3,561		1,203		196.0%		7,134		2,485	187.1%



## Edgar Filing: OFG BANCORP - Form 10-Q

Loss on sale of foreclosed real estate and other repossessed assets										
Loan servicing and clearing expenses	2,133		607	251.4%		5,493		2,530	117.1%	
Advertising, business promotion, and strategic initiatives	1,471		1,594	-7.7%		4,550		4,006	13.6%	
Printing, postage, stationery and supplies	824		299	175.6%		2,841		929	205.8%	
Communication	782		391	100.0%		2,481		1,172	111.7%	
Director and investor relations	230		158	45.6%		843		809	4.2%	
Other operating expenses	2,263		873	159.2%		6,655		2,426	174.3%	
<b>Total non-interest expenses</b>	<b>\$ 63,273</b>		<b>\$ 31,649</b>	<b>99.9%</b>		<b>\$ 198,903</b>		<b>\$ 90,756</b>	<b>119.2%</b>	
<b>Relevant ratios and data:</b>										
Efficiency ratio	<b>52.39%</b>		<b>60.87%</b>			<b>54.24%</b>		<b>61.27%</b>		
Compensation and benefits to non-interest expense	<b>35.70%</b>		<b>35.78%</b>			<b>35.16%</b>		<b>36.22%</b>		
Compensation to total assets owned	<b>1.08%</b>		<b>0.75%</b>			<b>1.11%</b>		<b>0.72%</b>		
Average number of employees	<b>1,562</b>		<b>755</b>			<b>1,569</b>		<b>750</b>		
Average compensation per employee	<b>\$ 57.85</b>		<b>\$ 60.00</b>			<b>\$ 59.42</b>		<b>\$ 58.44</b>		
Assets owned per average employee	<b>\$ 5,365</b>		<b>\$ 8,015</b>			<b>\$ 5,341</b>		<b>\$ 8,069</b>		

### Non-Interest Expenses

Non-interest expense for the quarter ended September 30, 2013 reached \$63.3 million, representing an increase of 99.9% compared to \$31.6 million for the quarter ended September 30, 2012. For the nine-month period ended September 30, 2013, non-interest expense reached \$198.9 million, representing an increase of 119.2% compared to \$90.8 million for the same periods in 2012, due to the Company's expanded operations as a result of the BBVAPR Acquisition.

Compensation and employee benefits increased 99.5% and 112.7% to \$22.6 million and \$69.9 million for the quarter and nine-month period ended September 30, 2013, respectively, from \$11.3 million and \$32.9 million for the same periods in 2012. These increases are mainly driven by the integration of the employees of BBVAPR.

Professional and service fees increased 22.1% to \$7.1 million and 45.4% to \$24.0 million for the quarter and nine-month period ended September 30, 2013, respectively, as compared to \$5.8 million and \$16.5 million for the same periods in 2012, mainly due to professional expenses related to the BBVAPR integration.

Occupancy and equipment expenses increased 97.0% to \$8.3 million and 101.2% to \$25.6 million for the quarter and nine-month period ended September 30, 2013, as compared to \$4.2 million and \$12.7 million for the same periods in 2012, as a result of the BBVAPR Acquisition in which the Bank acquired 36 branches and the building where our new headquarters are located. During the nine-month period ended September 30, 2013, the Company consolidated 9 branches.

Electronic banking charges increased 163.5% to \$3.7 million and 152.2% to \$11.6 million for the quarter and nine-month period ended September 30, 2013, respectively, as compared to \$1.4 million and \$4.6 million for the same periods in 2012, mostly due to the increase in expenses related to merchant business and card interchange transactions resulting from our banking business growth from BBVAPR Acquisition.

During the quarter and nine-month period ended September 30, 2013, the Company incurred \$2.3 million and \$13.1 million, respectively, in expenses related to the merger and restructuring charges. This amount includes a \$3.7 million charge related to an early termination of a contract with a third party servicer of certain loan portfolios acquired in the FDIC-assisted transaction and \$4.9 million related to systems integration. These charges represent costs associated with these one-time activities and do not represent ongoing costs of the fully integrated combined organization.

Taxes, other than payroll and income taxes, for the quarter and nine-month period ended September 30, 2013 increased to \$4.0 million and to \$11.8 million, respectively, as compared to \$1.1 million and \$2.2 million for the same periods in 2012. The increase primarily reflects a \$1.5 million and \$ 4.1 million impact for the quarter and nine-month period ended September 30, 2013, respectively, from the application of the new 1.0% tax on gross revenues which was part of the recently enacted amendments to the Puerto Rico tax code.

Foreclosure, repossession and other real estate expenses for the quarter and nine-month period ended September 30, 2013 increased 105.5% to \$2.2 million and 112.7% to \$5.8 million, respectively, as compared to \$1.1 million and \$2.7 million for the same periods in 2012, principally due to the increase in foreclosures during 2013 as compared to 2012.

The increase in the Company's net-interest income resulted in a decrease in the efficiency ratio to 52.39% for the quarter ended September 30, 2013 compared to 60.87% for the quarter ended September 30, 2012, and a decrease to 54.24% for the nine-month period ended September 30, 2013 from 61.27% from the same period in the prior year. The efficiency ratio measures how much of a company's revenue is used to pay operating expenses. The Company computes its efficiency ratio by dividing non-interest expenses by the sum of its net interest income and non-interest income, but excluding gains on the sale of investments securities, derivatives gains or losses, credit-related other-than-temporary impairment losses, FDIC shared-loss expense, losses on the early extinguishment of repurchase agreements, other gains and losses, and other income that may be considered volatile in nature. Management believes that the exclusion of those items permits greater comparability. Amounts presented as part of non-interest income that are excluded from the efficiency ratio computation amounted to losses of \$18.3 million and \$47.4 million for the quarter and nine-month period ended September 30, 2013, respectively, compared to gains of \$3.1 million and \$10.1 million for the same periods in 2012. Revenue for purposes of the efficiency ratio for the quarter and nine-month period ended September 30, 2013 amounted to \$120.8 million and \$366.7 million, respectively, compared to \$52.0

million and \$148.1 million for the same periods in 2012.

**Provision for Loan and Lease Losses**

The provision for non-covered loan and lease losses for the quarter and nine-month period ended September 30, 2013 totaled \$13.0 million and \$60.3 million, respectively, an increase of \$9.2 million and \$41.1 million from the same periods in 2012. The provision for non-covered loan and leases for the nine-month period ended September 30, 2013, include the net impact of \$21.0 million in additional provision for loan and lease losses from the reclassification to held-for-sale of non-performing residential mortgage loans with a book value of \$59.2 million. During this quarter we completed the sale of these loans that consisted of the majority of Oriental legacy residential non-performing loans, originated before 2010. Based on an analysis of the credit quality and the composition of the Company's loan portfolio, management determined that the provision for the quarter ended September 30, 2013 was adequate in order to maintain the allowance for loan and lease losses at an adequate level to provide for probable losses based upon an evaluation of known and inherent risks.

During the quarter and nine-month period ended September 30, 2013, net credit losses amounted to \$5.1 million and \$41.0 million, respectively, representing increases of 168.8% and 393.9% when compared to \$1.9 million and \$8.3 million reported for the same periods in 2012. The increase during the quarter ended September 30, 2013 was primarily due to an increase of \$2.2 million in net losses for commercial loans, compared to the same period in 2012. The increase was primarily due to an increase of \$28.8 million in net credit losses for mortgage loans during the nine-month period ended September 30, 2013, compared to the same period in 2012. These include \$27.0 million in charge-offs due to the aforementioned reclassification to held-for-sale of non-performing residential loans with a book value of \$59.2 million, which were sold during the quarter ended September 30, 2013.

Total charge-offs on originated and other loans held-for-investment increased 175.7% to \$5.8 million and 385.4% to \$42.3 million for the quarter and nine-month period ended September 30, 2013, respectively, as compared to the same periods in 2012, and total recoveries increased from \$208 thousand and \$421 thousand in the quarter and nine-month period ended September 30, 2012, respectively, to \$704 thousand and \$1.3 million in the quarter and the nine-month period ended September 30, 2013, respectively. As a result, the recoveries to charge-offs ratio increased from 9.95% to 12.22% for the quarter ended September 30, 2013 as compared to the same period in 2012. For the nine-month period ended September 30, 2013, the recoveries to charge-offs ratio decreased from 4.83% to 3.05% compared to same period in 2012.

The loans acquired in the BBVAPR Acquisition accounted for under ASC 310-20 (loans with revolving feature and/or acquired at a premium) were recognized at fair value as of December 18, 2012, which included the impact of expected credit losses. Provision for loan and lease losses on these loans for the quarter and the nine-month period ended September 30, 2013 was \$3.0 million and \$6.7 million, respectively. Loans acquired in the BBVAPR Acquisition accounted for under ASC 310-30 (loans acquired with deteriorated credit quality, including those by analogy) were also recognized at fair value as of December 18, 2012, which included the impact of expected credit losses. This portfolio did not require provision for loan and lease losses for the quarter and the nine-month period ended September 30, 2013.

The loans covered by the FDIC shared-loss agreement were recognized at fair value as of April 30, 2010, which included the impact of expected credit losses. To the extent credit deterioration occurs in covered loans after the date of acquisition, the Company records an allowance for loan and lease losses. Also, the Company records an increase in the FDIC shared-loss indemnification asset for the expected reimbursement from the FDIC under the shared-loss agreements. Provision for covered loans and lease losses for the quarter and nine-month period ended September 30, 2013 was \$3.1 million and \$5.0 million, reflecting the Company's quarterly revision of the expected cash flows in the covered loan portfolio considering actual experiences and changes in the Company's expectations for the remaining terms of the loan pools.

Please refer to the "Allowance for Loan and Lease Losses and Non-Performing Assets" section in this MD&A and Table 8 through Table 13 below for more detailed information concerning the allowances for loan and lease losses, net credit losses and credit quality statistics.

## Income Taxes

Income tax expense was \$6.6 million for the quarter ended September 30, 2013, compared to \$1.9 million for the same period in 2012. Income tax benefit of \$18.2 million for the nine-month period ended September 30, 2013 compared to an income tax expense of \$4.9 million for the same period in 2012. The income tax benefit of \$18.2 million for the nine-month period ended September 30, 2013 was due to the recent amendments to the Puerto Rico tax code that resulted in a \$38.6 million benefit from an increase in the Company's deferred tax asset as a result of the increase in corporate income taxes to 39% from 30% partially offset by the Company's resulting higher effective rate of 36%. The same increase in enacted tax rate from 30% to 39% resulted in the increased quarterly income tax expense for this quarter as compared to the same quarter of 2012. Also during this quarter, the Company recorded a reversal of an income tax contingency of \$1.5 million as a result of the expiration of the statute of limitations of certain tax positions.

**ANALYSIS OF FINANCIAL CONDITION**

<b>TABLE 4 - ASSETS SUMMARY AND COMPOSITION</b>						
	<b>September 30,</b>		<b>December 31,</b>			
	<b>2013</b>		<b>2012</b>			<b>Variance %</b>
<b>(Dollars in thousands)</b>						
<b>Investments:</b>						
FNMA and FHLMC certificates	\$	1,289,473	\$	1,693,447		-23.9%
Obligations of US Government sponsored agencies		12,340		21,847		-43.5%
US Treasury securities		-		26,496		-100.0%
CMOs issued by US Government sponsored agencies		227,677		291,400		-21.9%
GNMA certificates		9,336		15,164		-38.4%
Puerto Rico Government and political subdivisions		114,365		120,521		-5.1%
FHLB stock		24,470		38,411		-36.3%
Other debt securities		24,058		25,411		-5.3%
Other investments		2,188		568		285.2%
<b>Total investments</b>		<b>1,703,907</b>		<b>2,233,265</b>		<b>-23.7%</b>
<b>Loans:</b>						
Loans not covered under shared-loss agreements with the FDIC		4,769,788		4,738,106		0.7%
Allowance for loan and lease losses on non covered loans		(49,614)		(39,921)		-24.3%
<b>Non covered loans receivable, net</b>		<b>4,720,174</b>		<b>4,698,185</b>		<b>0.5%</b>
Mortgage loans held for sale		47,085		64,145		-26.6%
<b>Total loans not covered under shared-loss agreements with the FDIC, net</b>		<b>4,767,259</b>		<b>4,762,330</b>		<b>0.1%</b>
Loans covered under shared-loss agreements with the FDIC		418,119		449,431		-7.0%
Allowance for loan and lease losses on covered loans		(56,555)		(54,124)		-4.5%
<b>Total loans covered under shared-loss agreements with the FDIC, net</b>		<b>361,564</b>		<b>395,307</b>		<b>-8.5%</b>
<b>Total loans, net</b>		<b>5,128,823</b>		<b>5,157,637</b>		<b>-0.6%</b>
Securities purchased under agreements to resell		85,000		80,000		<b>6.3%</b>

## Edgar Filing: OFG BANCORP - Form 10-Q

<b>Total securities and loans</b>		<b>6,917,730</b>			<b>7,470,902</b>		<b>-7.4%</b>
<b>Other assets:</b>							
Cash and due from banks		645,869			855,490		-24.5%
Money market investments		11,651			13,205		-11.8%
FDIC shared-loss indemnification asset		207,908			286,799		-27.5%
Foreclosed real estate		84,454			74,173		13.9%
Accrued interest receivable		19,456			14,654		32.8%
Deferred tax asset, net		147,968			126,652		16.8%
Premises and equipment, net		83,145			84,997		-2.2%
Servicing assets		13,651			10,795		26.5%
Derivative assets		21,345			21,889		-2.5%
Goodwill		86,069			86,069		0.0%
Other assets		140,979			150,637		-6.4%
<b>Total other assets</b>		<b>1,462,495</b>			<b>1,725,360</b>		<b>-15.2%</b>
<b>Total assets</b>	<b>\$</b>	<b>8,380,225</b>		<b>\$</b>	<b>9,196,262</b>		<b>-8.9%</b>
<b>Investments portfolio composition:</b>							
FNMA and FHLMC certificates		75.9%			75.8%		
Obligations of US Government sponsored agencies		0.7%			1.0%		
US Treasury securities		0.0%			1.2%		
CMOs issued by US Government sponsored agencies		13.4%			13.0%		
GNMA certificates		0.5%			0.7%		
Puerto Rico Government and political subdivisions		6.7%			5.4%		
FHLB stock		1.4%			1.7%		
Other debt securities and other investments		1.4%			1.2%		
		<b>100.0%</b>			<b>100.0%</b>		

## Assets Owned

At September 30, 2013, the Company's total assets amounted to \$8.380 billion, a decrease of 8.9% when compared to \$9.196 billion at December 31, 2012, and interest-earning assets decreased 7.4% from \$7.471 billion at December 31, 2012 to \$6.920 billion at September 30, 2013.

At September 30, 2013, loans represented 74% of total interest-earning assets while investments represented 26%, compared to 70% and 30%, respectively, at December 31, 2012.

The Company's loan portfolio is comprised of residential mortgage loans, commercial loans collateralized by mortgages on real estate located in Puerto Rico, other commercial and industrial loans, consumer loans, leases, and auto loans. Auto loans were added as part of the recent BBVAPR Acquisition. At September 30, 2013, the Company's loan portfolio decreased 0.69% to \$5.129 billion compared to \$5.158 billion at December 31, 2012. The covered loan portfolio decreased \$33.7 million, or 8.5%, from December 31, 2012. The non-covered loan portfolio increased \$4.9 million, or 0.1%.

The FDIC shared-loss indemnification asset amounted to \$207.9 million as of September 30, 2013 and \$286.8 million as of December 31, 2012, representing a 27.5% reduction. The FDIC shared-loss indemnification asset is reduced as claims over losses recognized on covered loans are collected from the FDIC. Realized credit losses in excess of previously forecasted estimates result in an increase in the FDIC shared-loss indemnification asset. Conversely, if realized credit losses are less than previously forecasted estimates, the FDIC shared-loss indemnification asset is amortized through the term of the shared-loss agreements. The decrease in the FDIC shared-loss indemnification asset is mainly related to reimbursements of \$32.7 million received from the FDIC, and net amortization of \$48.8 during the nine-month period ended September 30, 2013.

Investments principally consist of U.S. treasury securities, U.S. government and agency bonds, mortgage-backed securities, and Puerto Rico government and agency bonds. At September 30, 2013, the investment portfolio decreased 23.7% to \$1.704 billion from \$2.233 billion at December 31, 2012. This decrease is mostly due to the effect of a decrease of \$404.0 million in FNMA and FHLMC certificates. During the quarter and nine-month period ended September 30, 2013, the Company did not have realized gains or losses from the sale of securities.



<b>TABLE 5 — LOANS RECEIVABLE COMPOSITION</b>						
	<b>September 30,</b>			<b>December 31,</b>		<b>Variance</b>
	<b>2013</b>			<b>2012</b>		<b>%</b>
	<b>(In thousands)</b>					
<b>Loans not covered under shared-loss agreements with FDIC:</b>						
<b>Originated and other loans and leases held for investment:</b>						
Mortgage	\$	742,046		\$	804,942	-7.8%
Commercial		1,173,215			353,930	231.5%
Auto and leasing		313,701			50,720	518.5%
Consumer		113,509			48,136	135.8%
<b>Total originated and other loans and leases held for investment</b>		<b>2,342,471</b>			<b>1,257,728</b>	<b>86.2%</b>
<b>Acquired loans:</b>						
<b>Accounted for under ASC 310-20</b>						
Commercial and industrial		97,099			317,244	-69.4%
Construction and commercial real estate		25,398			29,215	-13.1%
Auto		335,528			457,894	-26.7%
Consumer		59,817			68,878	-13.2%
		<b>517,842</b>			<b>873,231</b>	<b>-40.7%</b>
<b>Accounted for under ASC 310-30</b>						
Commercial		548,995			942,267	-41.7%
Construction		131,976			196,692	-32.9%
Mortgage		731,376			810,135	-9.7%
Auto		416,579			554,938	-24.9%
Consumer		80,429			118,171	-31.9%
		<b>1,909,355</b>			<b>2,622,203</b>	<b>-27.2%</b>
		<b>2,427,197</b>			<b>3,495,434</b>	<b>-30.6%</b>
		<b>4,769,668</b>			<b>4,753,162</b>	<b>0.3%</b>
Deferred loans fees, net		120			(3,463)	103.5%
<b>Loans receivable</b>		<b>4,769,788</b>			<b>4,749,699</b>	<b>0.4%</b>
Allowance for loan and lease losses on non-covered loans		(49,614)			(39,921)	-24.3%
<b>Loans receivable, net</b>		<b>4,720,174</b>			<b>4,709,778</b>	<b>0.2%</b>
Mortgage loans held-for-sale		47,085			64,145	-26.6%
<b>Total loans not covered under shared-loss agreements with FDIC, net</b>		<b>4,767,259</b>			<b>4,773,923</b>	<b>-0.1%</b>

<b>Loans covered under shared-loss agreements with FDIC:</b>						
Loans secured by 1-4 family residential properties		122,001			128,811	-5.3%
Construction and development secured by 1-4 family residential properties		16,674			15,969	4.4%
Commercial and other construction		272,129			289,070	-5.9%
Leasing		542			7,088	-92.4%
Consumer		6,773			8,493	-20.3%
<b>Total loans covered under shared-loss agreements with FDIC</b>		<b>418,119</b>			<b>449,431</b>	<b>-7.0%</b>
Allowance for loan and lease losses on covered loans		(56,555)			(54,124)	-4.5%
<b>Total loans covered under shared-loss agreements with FDIC, net</b>		<b>361,564</b>			<b>395,307</b>	<b>-8.5%</b>
<b>Total loans receivable, net</b>	<b>\$</b>	<b>5,128,823</b>		<b>\$</b>	<b>5,169,230</b>	<b>-0.8%</b>

As shown in Table 5 above, total loans receivable net amounted to \$5.1 billion at September 30, 2013 compared to \$5.2 billion at December 31, 2013.

The Company's originated and other loans held-for-investment portfolio composition and trends were as follows:

- Mortgage loan portfolio amounted to \$742.0 million (31.7% of the gross originated loan portfolio) compared to \$804.9 million (64.1% of the gross originated loan portfolio) at December 31, 2012. Mortgage loan production totaled \$60.7 million and \$239.1 million for the quarter and nine-month period ended September 30, 2013, respectively, which represents an increase of 29.1% and 69.7% from \$47.0 million and \$140.9 million in the previous year quarter and nine-month period, respectively.
- Commercial loan portfolio amounted to \$1.173 billion (50.1% of the gross originated loan portfolio) compared to \$353.9 million (28.1% of the gross originated loan portfolio) at December 31, 2012. Commercial loan production increased 738.4% to \$365.3 million for the third quarter ended September 30, 2013 and increased 303.3% to \$543.6 million for the nine-month period ended September 30, 2013 from \$43.6 million and \$134.8 million for the same period in 2012.
- Consumer loan portfolio amounted to \$113.5 million (4.8% of the gross originated loan portfolio) compared to \$48.1 million (3.8% of the gross originated loan portfolio) at December 31, 2012. Consumer loan production increased 200.0% to \$28.6 million for the quarter ended September 30, 2013 and 247.8% to \$77.8 million for the nine-month period ended September 30, 2013 from \$9.5 million and \$22.4 million for the same period in 2012.
- Auto and leasing portfolio amounted to \$313.7 million (13.4% of the gross originated loan portfolio) compared to \$50.7 million (4.0% of the gross originated loan portfolio) at December 31, 2012. Auto and leasing production was \$95.0 million for the quarter ended September 30, 2013 and \$290.7 million for the nine-month period ended September 30, 2013, compared to \$6.3 million and \$15.2 million for the same period in 2012 during which the Company only originated leases. The auto business line was added as part of the BBVAPR Acquisition.

At September 30, 2013 the Company's non-covered BBVAPR acquired loan portfolio composition was as follows:							
Portfolio Type		Carrying Amounts		% of Gross Non-Covered Acquired Portfolio			
(In thousands)							
Mortgage	\$	731,376		30.1%			

Edgar Filing: OFG BANCORP - Form 10-Q

Commercial		803,468		33.1%				
Auto		752,107		31.0%				
Consumer		140,246		5.8%				
	\$	<b>2,427,197</b>		<b>100.00%</b>				

95

<b>TABLE 6 - LIABILITIES SUMMARY AND COMPOSITION</b>					
	<b>September 30,</b>		<b>December 31,</b>		<b>Variance</b>
	<b>2013</b>		<b>2012</b>		<b>%</b>
<b>(Dollars in thousands)</b>					
<b>Deposits:</b>					
Non-interest bearing deposits	\$	764,467	\$	799,667	-4.4%
NOW accounts		1,412,279		1,647,072	-14.3%
Savings and money market accounts		986,872		634,133	55.6%
Certificates of deposit		2,443,404		2,604,701	-6.2%
<b>Total deposits</b>		<b>5,607,022</b>		<b>5,685,573</b>	<b>-1.4%</b>
Accrued interest payable		3,415		4,994	-31.6%
<b>Total deposits and accrued interest payable</b>		<b>5,610,437</b>		<b>5,690,567</b>	<b>-1.4%</b>
<b>Borrowings:</b>					
Short term borrowings		-		92,210	-100.0%
Securities sold under agreements to repurchase		1,267,423		1,695,247	-25.2%
Advances from FHLB		336,578		536,542	-37.3%
Federal funds purchased		13,202		9,901	33.3%
Other term notes		3,432		6,726	-49.0%
Subordinated capital notes		99,486		146,038	-31.9%
<b>Total borrowings</b>		<b>1,720,121</b>		<b>2,486,664</b>	<b>-30.8%</b>
<b>Total deposits and borrowings</b>		<b>7,330,558</b>		<b>8,177,231</b>	<b>-10.4%</b>
Derivative liabilities		16,741		26,260	-36.2%
Acceptances outstanding		31,881		26,996	18.1%
Other liabilities		121,319		102,169	18.7%
<b>Total liabilities</b>	\$	<b>7,500,499</b>	\$	<b>8,332,656</b>	<b>-10.0%</b>
<b>Deposits portfolio composition percentages:</b>					
Non-interest bearing deposits		13.6%		14.1%	
NOW accounts		25.2%		29.0%	
Savings and money market accounts		17.6%		11.2%	
Certificates of deposit		43.6%		45.7%	
		<b>100.0%</b>		<b>100.0%</b>	
<b>Borrowings portfolio composition percentages:</b>					
Short term borrowings		0.0%		3.7%	
Securities sold under agreements to repurchase		73.6%		68.1%	

## Edgar Filing: OFG BANCORP - Form 10-Q

Advances from FHLB		19.6%			21.6%		
Federal funds purchased		0.8%			0.4%		
Other term notes		0.2%			0.3%		
Subordinated capital notes		5.8%			5.9%		
		<b>100.0%</b>			<b>100.0%</b>		
<b>Securities sold under agreements to repurchase (excluding accrued interest)</b>							
Amount outstanding at period-end	\$	1,265,000		\$	1,692,931		
Daily average outstanding balance	\$	1,382,670		\$	2,888,558		
Maximum outstanding balance at any month-end	\$	1,552,269		\$	3,050,000		

96

## Liabilities and Funding Sources

As shown in Table 6 above, at September 30, 2013, the Company's total liabilities were \$7.500 billion, 10.0% less than the \$8.333 billion reported at December 31, 2012. Deposits and borrowings, the Company's funding sources, amounted to \$7.331 billion at September 30, 2013 versus \$8.177 billion at December 31, 2012, an 10.4% decrease.

At September 30, 2013, deposits represented 77% and borrowings represented 23% of interest-bearing liabilities, compared to 70% and 30%, respectively, at December 31, 2012. At September 30, 2013, deposits and accrued interest payable, the largest category of the Company's interest-bearing liabilities, were \$5.610 billion, down 1.4% from \$5.691 billion at December 31, 2012. Core deposits increased 1.1% to \$4.816 billion at September 30, 2013 from December 31, 2012, and brokered deposits decreased 14.4% to \$794.7 million as of September 30, 2013 from \$928.2 million at December 31, 2012.

Borrowings consist mainly of funding sources through the use of repurchase agreements, FHLB advances, subordinated capital notes, and short-term borrowings. At September 30, 2013, borrowings amounted to \$1.720 billion, 30.8% lower than the \$2.487 billion reported at December 31, 2012. Repurchase agreements as of September 30, 2013 decreased \$427.8 million to \$1.267 billion from \$1.695 billion at December 31, 2012, as the Company used available cash to pay off repurchase agreements at maturity.

As a member of the FHLB, the Bank can obtain advances from the FHLB, secured by the FHLB stock owned by the Bank, as well as by certain of the Bank's mortgage loans and investment securities. Advances from FHLB amounted to \$336.6 million and \$536.5 million as of September 30, 2013 and December 31, 2012, respectively. These advances mature from October 2013 through January 2018.

## Stockholders' Equity

At September 30, 2013, the Company's total stockholders' equity was \$879.7 million, a 1.9% increase when compared to \$863.6 million at December 31, 2012. Increase in stockholders' equity was mainly driven by the income for the nine-month period, partially offset by changes to other comprehensive income.

Tangible common equity to total assets increased to 7.34% from 6.74% at the end of the last year. Tier 1 Leverage Capital Ratio increased to 8.74% from 6.55%, Tier 1 Risk-Based Capital Ratio increased to 14.24% from 13.18%, and Total Risk-Based Capital Ratio increased to 16.03% from 15.40% at December 31, 2012.

Regulatory ratios and balances for December 31, 2012 do not reflect any changes as a result of the BBVAPR Acquisition remeasurement adjustments, since an institution is not required to amend previously filed regulatory reports for retrospective adjustments made to provisional amounts during the measurement period.



The following are the consolidated capital ratios of the Company at September 30, 2013 and December 31, 2012:

<b>TABLE 7 — CAPITAL, DIVIDENDS AND STOCK DATA</b>						
	<b>September 30,</b>		<b>December 31,</b>		<b>Variance</b>	
	<b>2013</b>		<b>2012</b>		<b>%</b>	
<b>(Dollars in thousands, except per share data)</b>						
<b>Capital data:</b>						
Stockholders' equity	\$	879,726	\$	863,606		1.9%
<b>Regulatory Capital Ratios data:</b>						
<b>Leverage capital ratio</b>		<b>8.74%</b>		<b>6.55%</b>		33.4%
Minimum leverage capital ratio required		4.00%		4.00%		
Actual tier 1 capital	\$	714,629	\$	692,017		3.3%
Minimum tier 1 capital required	\$	327,072	\$	422,862		-22.7%
Excess over regulatory requirement	\$	387,557	\$	269,155		44.0%
<b>Tier 1 risk-based capital ratio</b>		<b>14.24%</b>		<b>13.18%</b>		8.0%
Minimum tier 1 risk-based capital ratio required		4.00%		4.00%		
Actual tier 1 risk-based capital	\$	714,629	\$	692,017		3.3%
Minimum tier 1 risk-based capital required	\$	200,782	\$	209,971		-4.4%
Excess over regulatory requirement	\$	513,847	\$	482,046		6.6%
Risk-weighted assets	\$	5,019,562	\$	5,249,270		-4.4%
<b>Total risk-based capital ratio</b>		<b>16.03%</b>		<b>15.40%</b>		4.1%
Minimum total risk-based capital ratio required		8.00%		8.00%		
Actual total risk-based capital	\$	804,721	\$	808,188		-0.4%
Minimum total risk-based capital required	\$	401,565	\$	419,942		-4.4%
Excess over regulatory requirement	\$	501,956	\$	388,246		29.3%
Risk-weighted assets	\$	5,019,562	\$	5,249,270		-4.4%
<b>Tangible common equity to total assets</b>		<b>7.34%</b>		<b>6.74%</b>		8.9%
<b>Tangible common equity to risk-weighted assets</b>		<b>12.26%</b>		<b>11.75%</b>		4.3%
<b>Total equity to total assets</b>		<b>10.50%</b>		<b>9.39%</b>		11.8%
<b>Total equity to risk-weighted assets</b>		<b>17.53%</b>		<b>16.45%</b>		6.6%
<b>Tier 1 common equity to risk-weighted assets</b>		<b>10.24%</b>		<b>9.18%</b>		11.5%
Tier 1 common equity capital	\$	513,759	\$	482,009		6.6%
<b>Stock data:</b>						

Edgar Filing: OFG BANCORP - Form 10-Q

Outstanding common shares		45,660,522			45,580,281		0.2%
Book value per common share	\$	15.63		\$	15.31		2.1%
Tangible book value per common share	\$	13.47		\$	13.10		2.8%
Market price at end of period	\$	16.19		\$	13.35		21.3%
Market capitalization at end of period	\$	739,244		\$	608,497		21.5%

	Nine-Month Period Ended September 30,						
	2013		2012				Variance
							%
<b>Common dividend data:</b>							
Cash dividends declared	\$	8,219	\$	7,331			12.1%
Cash dividends declared per share	\$	0.18	\$	0.18			0.0%
Payout ratio		12.95%		19.60%			-33.9%
Dividend yield		1.48%		2.28%			-35.0%

The following table presents a reconciliation of the Company's total stockholders' equity to tangible common equity and total assets to tangible assets at September 30, 2013 and December 31, 2012:

	<b>September 30,</b>		<b>December 31,</b>	
	<b>2013</b>		<b>2012</b>	
	<b>(In thousands, except share or per share information)</b>			
Total stockholders' equity	\$	879,726	\$	863,606
Preferred stock		(176,000)		(176,000)
Preferred stock issuance costs		10,130		10,115
Goodwill		(86,069)		(64,021)
Core deposit intangible		(8,218)		(9,463)
Customer relationship intangible		(4,338)		(5,027)
<b>Total tangible common equity</b>	<b>\$</b>	<b>615,231</b>	<b>\$</b>	<b>619,210</b>
Total assets		8,380,225		9,193,368
Goodwill		(86,069)		(64,021)
Core deposit intangible		(8,218)		(9,463)
Customer relationship intangible		(4,338)		(5,027)
<b>Total tangible assets</b>	<b>\$</b>	<b>8,281,600</b>	<b>\$</b>	<b>9,114,857</b>
<b>Tangible common equity to tangible assets</b>		<b>7.43%</b>		<b>6.79%</b>
Common shares outstanding at end of period		45,660,522		45,580,281
<b>Tangible book value per common share</b>	<b>\$</b>	<b>13.47</b>	<b>\$</b>	<b>13.59</b>

The tangible common equity ratio and tangible book value per common share are non-GAAP measures. Management and many stock analysts use the tangible common equity ratio and tangible book value per common share in conjunction with more traditional bank capital ratios to compare the capital adequacy of banking organizations. Neither tangible common equity nor tangible assets or related measures should be considered in isolation or as a substitute for stockholders' equity, total assets or any other measure calculated in accordance with GAAP. Moreover, the manner in which the Company calculates its tangible common equity, tangible assets and any other related measures may differ from that of other companies reporting measures with similar names.

The Tier 1 common equity to risk-weighted assets ratio is another non-GAAP measure. Ratios calculated based upon Tier 1 common equity have become a focus of regulators and investors, and management believes ratios based on Tier 1 common equity assist investors in analyzing the Company's capital position. In connection with the Supervisory Capital Assessment Program, the Federal Reserve Board began supplementing its assessment of the capital adequacy of a large bank holding company based on a variation of Tier 1 capital, known as Tier 1 common equity.

Because Tier 1 common equity is not formally defined by GAAP or, unlike Tier 1 capital, codified in the federal banking regulations, this measure is considered to be a non-GAAP financial measure. Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied and are not audited. To mitigate these limitations, the Company has procedures in place to calculate these measures using the appropriate GAAP or regulatory components. Although these non-GAAP financial measures are frequently used by stakeholders in the evaluation of a company, they have limitations as analytical tools and should not be considered in isolation or as a substitute for analyses of results as reported under GAAP.

The table below presents a reconciliation of the Company's total common equity (GAAP) at September 30, 2013 and December 31, 2012 to Tier 1 common equity (non-GAAP):

	September 30,		December 31	
	2013		2012	
	(In thousands)			
Common stockholders' equity	\$	713,856	\$	697,721
Unrealized gains on available-for-sale securities, net of income tax		(20,324)		(68,245)
Unrealized losses on cash flow hedges, net of income tax		9,492		12,365
Disallowed deferred tax assets		(89,275)		(80,242)
Disallowed servicing assets		(1,365)		(1,079)
Intangible assets:				
Goodwill		(86,069)		(64,021)
Other disallowed intangibles		(12,556)		(14,490)
<b>Total Tier 1 common equity</b>	<b>\$</b>	<b>513,759</b>	<b>\$</b>	<b>482,009</b>
<b>Tier 1 common equity to risk-weighted assets</b>		<b>10.24%</b>		<b>9.18%</b>

The following table presents the Company's capital adequacy information at September 30, 2013 and December 31, 2012:

	September 30,		December 31,	
	2013		2012	
	(In thousands)			
Risk-based capital:				
Tier 1 capital	\$	714,629	\$	692,017
Supplementary (Tier 2) capital		90,092		116,171
<b>Total risk-based capital</b>	<b>\$</b>	<b>804,721</b>	<b>\$</b>	<b>808,188</b>
Risk-weighted assets:				
Balance sheet items	\$	4,825,348	\$	4,928,265
Off-balance sheet items		194,214		340,634
<b>Total risk-weighted assets</b>	<b>\$</b>	<b>5,019,562</b>	<b>\$</b>	<b>5,268,899</b>
Ratios:				
Tier 1 capital (minimum required - 4%)		14.24%		13.18%
Total capital (minimum required - 8%)		16.03%		15.40%
Leverage ratio		8.74%		6.55%
Equity to assets		10.50%		9.39%
Tangible common equity to assets		7.34%		6.74%

The Federal Reserve Board has risk-based capital guidelines for bank holding companies. Under the guidelines, the minimum ratio of qualifying total capital to risk-weighted assets is 8%. At least half of the total capital is to be comprised of qualifying common stockholders' equity, qualifying noncumulative perpetual preferred stock (including related surplus), minority interests related to qualifying common or noncumulative perpetual preferred stock directly issued by a consolidated U.S. depository institution or foreign bank subsidiary, and restricted core capital elements (collectively, "Tier 1 Capital"). Banking organizations are expected to maintain at least 50% of their Tier 1 Capital as common equity. Except as otherwise discussed below in light of the Dodd-Frank Act in connection with certain debt or equity instruments issued on or after May 19, 2010, not more than 25% of qualifying Tier 1 Capital may consist of qualifying cumulative perpetual preferred stock, trust preferred securities or other so-called restricted core capital elements. "Tier 2 Capital" may consist, subject to certain limitations, of allowance for loan and lease losses; perpetual preferred stock and related surplus; hybrid capital instruments, perpetual debt, and mandatory convertible debt securities; term subordinated debt and intermediate-term preferred stock, including related surplus; and unrealized holding gains on equity securities. "Tier 3 Capital" consists of qualifying unsecured subordinated debt.

The sum of Tier 2 and Tier 3 Capital may not exceed the amount of Tier 1 Capital. At September 30, 2013 and December 31, 2012, the Company was a "well capitalized" institution for regulatory purposes.

The Federal Reserve Board has regulations with respect to risk-based and leverage capital ratios that require most intangibles, including goodwill and core deposit intangibles, to be deducted from Tier 1 Capital. The only types of identifiable intangible assets that may be included in, that is, not deducted from, an organization's capital are readily marketable mortgage servicing assets, nonmortgage servicing assets, and purchased credit card relationships.

In addition, the Federal Reserve Board has established minimum leverage ratio (Tier 1 Capital to total assets) guidelines for bank holding companies and member banks. These guidelines provide for a minimum leverage ratio of 3% for bank holding companies and member banks that meet certain specified criteria, including that they have the highest regulatory rating. All other bank holding companies and member banks are required to maintain a minimum ratio of Tier 1 Capital to total assets of 4%. The guidelines also provide that banking organizations experiencing internal growth or making acquisitions are expected to maintain strong capital positions substantially above the minimum supervisory levels without significant reliance on intangible assets. Furthermore, the guidelines state that the Federal Reserve Board will continue to consider a "tangible Tier 1 leverage ratio" and other indicators of capital strength in evaluating proposals for expansion or new activities.

Under the Dodd-Frank Act, federal banking regulators are required to establish minimum leverage and risk-based capital requirements on a consolidated basis for insured institutions, depository institution holding companies, and non-bank financial companies supervised by the Federal Reserve Board. The minimum leverage and risk-based capital requirements are to be determined based on the minimum ratios established for insured depository institutions under prompt corrective action regulations. In effect, such provision of the Dodd-Frank Act (i.e., Section 171), which is commonly known as the Collins Amendment, applies to bank holding companies the same leverage and risk based capital requirements that apply to insured depository institutions. Because the capital requirements must be the same for insured depository institutions and their holding companies, the Collins Amendment generally excludes certain debt or equity instruments, such as cumulative perpetual preferred stock and trust preferred securities, from Tier 1 Capital, subject to a three-year phase-out from Tier 1 qualification for such instruments issued before May 19, 2010, with the phase-out commencing on January 1, 2014 for advanced approaches banking organizations and January 1, 2015 for other bank holding companies with consolidated assets of \$15 billion or more as of December 31, 2009. However, such instruments issued before May 19, 2010 by a bank holding company, such as the Company, with total consolidated assets of less than \$15 billion as of December 31, 2009, are not affected by the Collins Amendment and may continue to be included in Tier 1 Capital as a restricted core capital element.

In July 2013, the Office of the Comptroller of the Currency (the "OCC"), the Federal Reserve Board, and the FDIC adopted new rules that revise and replace the agencies' current capital rules. The new capital rules revise the agencies' risk-based and leverage capital requirements for banking organizations, and consolidate three separate notices of proposed rulemaking that the OCC, Federal Reserve Board and FDIC published in the Federal Register on August 30, 2012, with selected changes. These rules implement a revised definition of regulatory capital, a new common equity Tier 1 minimum capital requirement, a higher minimum Tier 1 capital requirement, and, for banking organizations subject to the advanced approaches risk-based capital rules, a supplementary leverage ratio that incorporates a broader set of exposures in the denominator. The rules incorporate these new requirements into the agencies' prompt corrective action framework. In addition, the rules establish limits on a banking organization's capital distributions and certain discretionary bonus payments if the banking organization does not hold a specified amount of common equity Tier 1 capital in addition to the amount necessary to meet its minimum risk-based capital requirements.

Further, the rules amend the methodologies for determining risk-weighted assets for all banking organizations; introduce disclosure requirements that would apply to top-tier banking organizations domiciled in the United States with \$50 billion or more in total assets; and adopt changes to the agencies' regulatory capital requirements that meet the requirements of Section 171 and Section 939A of the Dodd-Frank Act. These rules also codify the agencies' current capital rules, which have previously resided in various appendices to their respective regulations, into a harmonized integrated regulatory framework.

The Company's common stock is traded on the New York Stock Exchange ("NYSE") under the symbol "OFG." At September 30, 2013 and December 31, 2012, the Company's market capitalization for its outstanding common stock was \$839.2 million (\$16.19 per share) and \$608.5 million (\$13.35 per share), respectively.



The following table provides the high and low prices and dividends per share of the Company's common stock for each quarter in 2013, 2012 and 2011:

	Price				Cash	Dividend
	High		Low		Per share	
<b>2013</b>						
September 30, 2013	\$ 18.97		\$ 16.13		\$ 0.06	
June 30, 2013	\$ 18.11		\$ 14.26		\$ 0.06	
March 31, 2013	\$ 15.83		\$ 13.85		\$ 0.06	
<b>2012</b>						
December 31, 2012	\$ 13.35		\$ 9.98		\$ 0.06	
September 30, 2012	\$ 11.49		\$ 10.02		\$ 0.06	
June 30, 2012	\$ 12.37		\$ 9.87		\$ 0.06	
March 31, 2012	\$ 12.69		\$ 11.25		\$ 0.06	
<b>2011</b>						
December 31, 2011	\$ 12.35		\$ 9.19		\$ 0.06	
September 30, 2011	\$ 13.20		\$ 9.18		\$ 0.05	
June 30, 2011	\$ 13.07		\$ 11.26		\$ 0.05	
March 31, 2011	\$ 12.84		\$ 11.40		\$ 0.05	

The Bank is considered "well capitalized" under the regulatory framework for prompt corrective action. The table below shows the Bank's regulatory capital ratios at September 30, 2013 and at December 31, 2012:

	September 30,	December 31,	Variance
	2013	2012	%
(Dollars in thousands)			
<b>Oriental Bank Regulatory Capital Ratios:</b>			
<b>Total Tier 1 Capital to Total Assets</b>	<b>8.12%</b>	<b>5.76%</b>	<b>41.0%</b>
Actual tier 1 capital	\$ 659,221	\$ 604,997	9.0%
Minimum capital requirement (4%)	\$ 324,953	\$ 420,406	-22.7%
Minimum to be well capitalized (5%)	\$ 406,102	\$ 525,507	-22.7%
<b>Tier 1 Capital to Risk-Weighted Assets</b>	<b>13.19%</b>	<b>11.74%</b>	<b>12.4%</b>
Actual tier 1 risk-based capital	\$ 659,221	\$ 604,997	9.0%
Minimum capital requirement (4%)	\$ 199,962	\$ 206,123	-3.0%
Minimum to be well capitalized (6%)	\$ 299,943	\$ 309,184	-3.0%
<b>Total Capital to Risk-Weighted Assets</b>	<b>14.98%</b>	<b>13.97%</b>	<b>7.2%</b>
Actual total risk-based capital	\$ 749,060	\$ 719,676	4.1%

Edgar Filing: OFG BANCORP - Form 10-Q

Minimum capital requirement (8%)	\$	399,924		\$	412,245		-3.0%
Minimum to be well capitalized (10%)	\$	499,905		\$	515,307		-3.0%

102

## **Company's Financial Assets Managed**

The Company's financial assets managed include those managed by the Company's trust division, retirement plan administration subsidiary, and its broker-dealer subsidiary. The Company's trust division offers various types of IRAs and manages 401(k) and Keogh retirement plans and custodian and corporate trust accounts, while the retirement plan administration subsidiary, CPC, manages private retirement plans. At September 30, 2013, total assets managed by the Company's trust division and CPC amounted to \$2.671 billion, compared to \$2.514 billion at December 31, 2012. Oriental Financial Services offers a wide array of investment alternatives to its client base, such as tax-advantaged fixed income securities, mutual funds, stocks, bonds and money management wrap-fee programs. At September 30, 2013, total assets gathered by Oriental Financial Services from its customer investment accounts decreased to \$2.510 billion, compared to \$2.722 billion in assets gathered at December 31, 2012. Changes in trust and broker-dealer related assets primarily reflect differences in market values.

## **Allowance for Loan and Lease Losses and Non-Performing Assets**

The Company maintains an allowance for loan and lease losses at a level that management considers adequate to provide for probable losses based upon an evaluation of known and inherent risks. The Company's allowance for loan and lease losses policy provides for a detailed quarterly analysis of probable losses. Tables 8 through 13 set forth an analysis of activity in the allowance for loan and lease losses and present selected loan loss statistics. In addition, Table 5 sets forth the composition of the loan portfolio.

### **Non-covered Loans**

At September 30, 2013, the Company's allowance for non-covered loan and lease losses amounted to \$49.6 million, \$47.6 million of such allowance corresponded to originated and other loans held for investment, or 2.03% of total non-covered originated and other loans held for investment at September 30, 2013, compared to \$39.9 million or 3.24% of total non-covered originated and other loans held for investment at December 31, 2012. The allowance for residential mortgage loans and commercial loans decreased by 0.48% (or \$101 thousands), and 13.8% (or \$2.4 million), respectively, when compared with the balance recorded at December 31, 2012. The allowance for consumer loans and auto and leases increased by 466.4% (or \$4.0 million), and 1,047.8% (or \$5.6 million), respectively, when compared with balances recorded at December 31, 2012. The unallocated allowance at September 30, 2013 decreased by 150.3%, or \$553 thousand, when compared with the balance recorded at December 31, 2012.

Please refer to the “Provision for Loan and Lease Losses” section in this MD&A for a more detailed analysis of provisions for loan and lease losses.

Loans acquired in a business acquisition are recorded at their fair value at the acquisition date. Credit cards, floor plans, revolving lines of credit, and auto loans with FICO scores over 660, acquired as part of the BBVAPR Acquisition are accounted for under the guidance of ASC 310-20, which requires that any differences between contractually required loan payment receivable in excess of the Company’s initial investment in the loans be accreted into interest income on a level-yield basis over the life of the loan. Loans acquired in the BBVAPR Acquisition that were accounted for under the provisions of ASC 310-20 which had fully amortized their premium or discount, recorded at the date of acquisition, at the end of the reporting period are removed from the acquired loan category. Allowance for loan and lease losses recorded for acquired loans at September 30, 2013. There was no allowance for loan and lease losses recorded for acquired loans at December 31, 2012.

The remaining loans acquired in the BBVAPR Acquisition are accounted for under ASC-310-30 and were recognized at fair value as of December 18, 2012. The Company does not believe differences between cash flows collected on the loans acquired in the BBVAPR Acquisition accounted for under ASC-310-30 and those anticipated at December 18, 2012 are the result of credit deterioration from our original estimates, and thus no allowance for these loans was recorded as of September 30, 2013.

During the quarter ended September 30, 2013, management changed the methodology of the general reserve calculation for originated and other loans and for loans acquired and accounted for under ASC 310-20 in order to adapt the calculation to the new Company structure after the BBVAPR Acquisition, and better capture the risk characteristics of the different portfolio segments. Principal changes are concentrated in the commercial, consumer and auto and leasing portfolios. Commercial loan portfolio was further segmented by business line (corporate, institutional, middle market, commercial retail, floor plan, and real estate), by collateral type (secured by real estate and other commercial and industrial), and by risk rating/classification (pass, special mention, substandard, doubtful, and individually measured for impairment). The loss factor used for the general reserve of these loans is established considering the Bank's past twelve-month historical loss experience and the consideration of environmental factors. The sum of the

loss experience factors and the environmental factors will be the GVA factor to be used for the determination of the allowance for loan and lease losses on each category. Consumer consists of smaller retail loans such as retail credit cards, overdrafts, unsecured personal lines of credit, and personal unsecured loans. The allowance factor of consumer loans, consisting of the historical loss factors and the environmental risk factors will be calculated for each group of loans by delinquency bucket. Auto and leasing factor on these loans is impacted by the historical losses, the environmental risk factors and by delinquency buckets. For the determination of the allowance factor, the auto and leasing portfolio will be segmented by FICO score.

The Company's non-performing assets include non-performing loans and foreclosed real estate (see Tables 11 and 12). At September 30, 2013 and December 31, 2012, the Company had \$79.9 million and \$146.6 million, respectively, of non-accrual non-covered loans, including acquired loans accounted under ASC 310-20 (loans with revolving feature and/or acquired at a premium). Covered loans and loans acquired from BBVAPR with credit deterioration are considered to be performing due to the application of the accretion method under ASC 310-30. At September 30, 2013 and December 31, 2012, loans whose terms have been extended and which are classified as troubled-debt restructuring that are not included in non-performing assets amounted to \$61.0 million and \$42.2 million, respectively.

At September 30, 2013, the Company's non-performing assets decreased 22.7% to \$176.6 million (2.90% of total assets, excluding covered assets and acquired loans with deteriorated credit quality) from \$228.5 million (3.71% of total assets, excluding covered assets and acquired loans with deteriorated credit quality) at December 31, 2012. The Company does not expect non-performing loans to result in significantly higher losses as most are well-collateralized with adequate loan-to-value ratios. At September 30, 2013, the allowance for non-covered originated loans and lease losses to non-performing loans coverage ratio was 59.78% (27.52% at December 31, 2012).

The Company follows a conservative residential mortgage lending policy, with more than 90% of its residential mortgage portfolio consisting of fixed-rate, fully amortizing, fully documented loans that do not have the level of risk associated with subprime loans offered by certain major U.S. mortgage loan originators. Furthermore, the Company has never been active in negative amortization loans or adjustable rate mortgage loans, including those with teaser rates, and does not originate construction and development loans.

The following items comprise non-performing assets:

1. Originated and other loans held for investment:

**Mortgage loans** — are placed on non-accrual status when they become 90 days or more past due and are written-down, if necessary, based on the specific evaluation of the collateral underlying the loan, except for FHA and VA insured mortgage loans which are placed in non-accrual when they become 18 months or more past due. At September 30,

2013, the Company's originated non-performing mortgage loans totaled \$45.6 million (55.3% of the Company's non-performing loans), a 60.4% decrease from \$115.0 million (78.5% of the Company's non-performing loans) at December 31, 2012. Non-performing loans in this category are primarily residential mortgage loans. The non-performing loans decrease is primarily due to the reclassification of certain non-performing residential mortgage loans, with a net book value of \$59.2 million, to the loan held-for-sale category. Without this re-classification to loans held-for-sale, non-performing loan balances would have been relatively consistent between December 31, 2012 and September 30, 2013.

Commercial loans — are placed on non-accrual status when they become 90 days or more past due and are written-down, if necessary, based on the specific evaluation of the underlying collateral, if any. At September 30, 2013, the Company's originated non-performing commercial loans amounted to \$30.8 million (37.4% of the Company's non-performing loans), a 4.5% increase when compared to non-performing commercial loans of \$29.5 million at December 31, 2012 (20.1% of the Company's non-performing loans). Most of this portfolio is collateralized by commercial real estate properties.

Consumer loans — are placed on non-accrual status when they become 90 days past due and written-off when payments are delinquent 120 days in personal loans and 180 days in credit cards and personal lines of credit. At September 30, 2013, the Company's originated non-performing consumer loans amounted to \$490 thousand (0.6% of the Company's total non-performing loans), a 10.9% decrease from \$442 thousand at December 31, 2012 (0.3% of the Company's total non-performing loans).

Auto and leases — are placed on non-accrual status when they become 90 days past due and partially written-off to collateral value when payments are delinquent 120 days, and fully written-off when payments are delinquent 180 days. At September 30,

2013, the Company's originated non-performing auto and leases amounted to \$2.7 million (3.2% of the Company's total non-performing loans), an increase of 1931.3% from \$131 thousand at December 31, 2012 (0.1% of the Company's total non-performing loans).

2. Acquired loans accounted for under ASC 310-20 (loans with revolving features and/or acquired at premium):

Commercial revolving lines of credit and credit cards - are placed on non-accrual status when they become 90 days or more past due and are written-down, if necessary, based on the specific evaluation of the underlying collateral, if any. At September 30, 2013, the Company's acquired non-performing commercial lines of credit accounted for under ASC 310-20 amounted to \$762 thousand (0.9% of the Company's non-performing loans), a 294.8% increase when compared to non-performing commercial lines of credit accounted for under ASC 310-20 of \$193 thousand at December 31, 2012 (0.1% of the Company's non-performing loans).

Auto loans acquired at premium - are placed on non-accrual status when they become 90 days past due and written-off when payments are delinquent 120 days. At September 30, 2013, the Company's acquired non-performing auto loans accounted for under ASC 310-20 totaled \$847 thousand (1.0% of the Company's non-performing loans), a 208.0% increase when compared to non-performing auto loans accounted for under ASC 310-20 of \$275 thousand at December 31, 2012 (0.2% of the Company's non-performing loans).

Consumer revolving lines of credit and credit cards — are placed on non-accrual status when they become 90 days past due and written-off when payments are delinquent 180 days. At September 30, 2013, the Company's acquired non-performing consumer lines of credit and credit cards accounted for under ASC 310-20 totaled \$1.3 million (1.6% of the Company's non-performing loans), an 18.1% increase when compared to non-performing consumer lines of credit and credit cards accounted for under ASC 310-20 of \$1.1 million at December 31, 2012 (0.7% of the Company's non-performing loans).

3. Acquired loans accounted for under ASC 310-30 are considered to be performing due to the application of the accretion method, in which these loans will accrete interest income over the remaining life of the loans using estimated cash flow analyses. Credit related decreases in expected cash flows, compared to those previously forecasted, are recognized by recording a provision for credit losses on non-covered loans when it is probable that all cash flows expected at acquisition will not be collected.

4. Foreclosed real estate is initially recorded at the lower of the related loan balance or fair value less cost to sell as of the date of foreclosure. Any excess of the loan balance over the fair value of the property is charged against the allowance for loan and lease losses. Subsequently, any excess of the carrying value over the estimated fair value less disposition cost is charged to operations. Net losses on the sale of foreclosed real estate for the quarter and nine-month

period ended September 30, 2013 amounted to \$712 thousand and \$3.3 million, respectively, compared to \$1.2 million and \$2.5 million for the same quarter in 2012.

The Company has two mortgage loan modification programs. These are the Loss Mitigation Program and the Non-traditional Mortgage Loan Program. Both programs are intended to help responsible homeowners to remain in their homes and avoid foreclosure, while also reducing the Company's losses on non-performing mortgage loans.

The Loss Mitigation Program helps mortgage borrowers who are or will become financially unable to meet the current or scheduled mortgage payments. Loans that qualify under this program are those guaranteed by FHA, VA, RHS, "Banco de la Vivienda de Puerto Rico," conventional loans guaranteed by Mortgage Guaranty Insurance Corporation (MGIC), conventional loans sold to the FNMA and FHLMC, and conventional loans retained by the Company. The program offers diversified alternatives such as regular or reduced payment plans, payment moratorium, mortgage loan modification, partial claims (only FHA), short sale, and payment in lieu of foreclosure.

The Non-traditional Mortgage Loan Program is for non-traditional mortgages, including balloon payment, interest only/interest first, variable interest rate, adjustable interest rate and other qualified loans. Non-traditional mortgage loan portfolios are segregated into the following categories: performing loans that meet secondary market requirement and are refinanced by the credit underwriting guidelines of FHA/VA/FNMA/FMAC, and performing loans not meeting secondary market guidelines, processed by the Company's current credit and underwriting guidelines. The Company achieved an affordable and sustainable monthly payment by taking specific, sequential, and necessary steps such as reducing the interest rate, extending the loan term, capitalizing arrearages, deferring the payment of principal or, if the borrower qualifies, refinancing the loan.



There may not be a foreclosure sale scheduled within 60 days prior to a loan modification under any such programs. This requirement does not apply to loans where the foreclosure process has been stopped by the Company. In order to apply for any of the loan modification programs, the borrower may not be in active bankruptcy or have been discharged from Chapter 7 bankruptcy since the loan was originated. Loans in these programs will be evaluated by management for troubled-debt restructuring classification if the Company grants a concession for legal or economic reasons due to the debtor's financial difficulties.

### Covered Loans

The allowance for loan and lease losses on covered loans acquired in the FDIC-assisted acquisition of Eurobank is accounted under the provisions of ASC 310-30. Under this accounting guidance, the allowance for loan and lease losses on covered loans is evaluated at each financial reporting period, based on forecasted cash flows. Credit related decreases in expected cash flows, compared to those previously forecasted, are recognized by recording a provision for credit losses on covered loans when it is probable that all cash flows expected at acquisition will not be collected. The portion of the loss on covered loans reimbursable from the FDIC is recorded as an offset to the provision for credit losses and increases the FDIC shared-loss indemnification asset.

During the quarter ended September 30, 2013, the assessment of actual versus expected cash flows resulted in a net provision of \$3.1 million.

For the nine-month period ended September 30, 2013, the net provision for covered loans amounted to \$5.0 million. The allowance for covered loans increased from \$54.1 million at December 31, 2012 to \$56.6 million at September 30, 2013. The increase in the allowance and the provision during the quarter ended September 30, 2013, is mainly attributable to the assessment of actual versus expected cash flow results. Certain pools of agricultural and commercial loans secured by real estate experienced delays in the foreclosure process and increased numbers of customers in bankruptcy resulting delays in the timing of the expected cash flows, thereby increasing the impairments and allowance recorded. Net additional allowance was recorded with no offsetting net adjustment to the FDIC shared-loss indemnification asset, as recorded impairments were mainly attributed to delay timing in the expected cash flows rather than additional forecasted losses.

<b>TABLE 8 — ALLOWANCE FOR LOAN AND LEASE LOSSES SUMMARY</b>											
<b>Quarter Ended September 30,</b>						<b>Nine-Month Period Ended September 30,</b>					
						<b>Variance</b>					
<b>2013</b>		<b>2012</b>		<b>%</b>		<b>2013</b>		<b>2012</b>		<b>%</b>	
<b>(Dollars in thousands)</b>											
<b>Non-covered loans</b>											
<b>Originated loans:</b>											
<b>Balance at beginning of period</b>	\$	45,701	\$	37,402	22.2%	\$	39,921	\$	37,010	7.9%	
Provision for non-covered loan and lease losses		6,930		3,600	92.5%		48,645		10,400	367.7%	
Charge-offs		(5,762)		(2,090)	175.7%		(42,282)		(8,711)	385.4%	
Recoveries		704		208	238.5%		1,289		421	206.2%	
		47,573		39,120	21.6%		47,573		39,120	21.6%	
<b>Acquired loans accounted for under ASC 310-20:</b>											
<b>Balance at beginning of period</b>	\$	924	\$	-	0.0%	\$	-	\$	-	0.0%	
Provision for non-covered loan and lease losses		2,970		-	100.0%		6,698		-	100.0%	
Charge-offs		(2,831)		-	100.0%		(8,595)		-	100.0%	
Recoveries		978		-	100.0%		3,938		-	100.0%	
		2,041		-	100.0%		2,041		-	100.0%	
<b>Total non-covered loans balance at end of period</b>	\$	<b>49,614</b>	\$	<b>39,120</b>	<b>26.8%</b>	\$	<b>49,614</b>	\$	<b>39,120</b>	<b>26.8%</b>	

<b>Allowance for loans and lease losses on originated loans to:</b>												
Total originated loans	2.03%		3.31%	-38.6%		2.03%		3.31%	-38.6%			
Non-performing originated loans	59.78%		33.20%	80.1%		59.78%		33.20%	80.1%			
<b>Allowance for loans and lease losses on acquired loans accounted for under ASC 310-20:</b>												
Total acquired loans accounted for under ASC 310-20	0.39%		-	100.0%		0.39%		-	100.0%			
Non-performing acquired loans accounted for under ASC 310-20	70.33%		-	100.0%		70.33%		-	100.0%			
<b>Covered loans</b>												
<b>Balance at beginning of period</b>	\$ 53,992	\$ 58,628	-7.9%	\$ 54,124	\$ 37,256	45.3%						
Provision for covered loan and lease losses, net	3,074	221	1291.0%	4,956	8,845	-44.0%						
FDIC shared-loss portion on (provision for) recapture of loan and lease losses	(511)	(1,984)	-74.2%	(2,525)	10,764	-123.5%						
<b>Balance at end of period</b>	\$ 56,555	\$ 56,865	-0.5%	\$ 56,555	\$ 56,865	-0.5%						



<b>TABLE 9 — ALLOWANCE FOR NON-COVERED LOAN AND LEASE LOSSES BREAKDOWN</b>						
		September 30,		December 31,		Variance
	2013			2012		%
(Dollars in thousands)						
<b>Originated and other loans held for investment</b>						
<b>Allowance balance:</b>						
Mortgage	\$	20,991		\$	21,092	-0.5%
Commercial		14,715			17,072	-13.8%
Auto and leasing		6,118			533	1047.8%
Consumer		4,828			856	464.0%
Unallocated allowance		921			368	150.3%
<b>Total allowance balance</b>	<b>\$</b>	<b>47,573</b>		<b>\$</b>	<b>39,921</b>	<b>19.2%</b>
<b>Allowance composition:</b>						
Mortgage		44.12%			52.83%	-16.5%
Commercial		30.93%			42.76%	-27.7%
Auto and leasing		12.86%			1.34%	859.7%
Consumer		10.15%			2.14%	374.3%
Unallocated allowance		1.94%			0.93%	108.6%
		<b>100.00%</b>			<b>100.00%</b>	
<b>Allowance coverage ratio at end of period applicable to:</b>						
Mortgage		2.83%			2.62%	8.0%
Commercial		1.25%			4.89%	-74.4%
Auto and leasing		1.95%			1.42%	37.5%
Consumer		4.25%			1.83%	131.9%
Unallocated allowance to total originated loans		0.04%			0.03%	32.3%
<b>Total allowance to total originated loans</b>		<b>2.03%</b>			<b>3.22%</b>	<b>-37.0%</b>
<b>Allowance coverage ratio to non-performing loans:</b>						
Mortgage		46.04%			18.34%	151.0%
Commercial		47.72%			57.86%	-17.5%
Auto and leasing		229.91%			406.87%	-43.5%
Consumer		985.31%			193.67%	408.8%
<b>Total</b>		<b>59.78%</b>			<b>27.52%</b>	<b>117.2%</b>
<b>Acquired loans accounted for under ASC 310-20</b>						

## Edgar Filing: OFG BANCORP - Form 10-Q

<b>Allowance balance:</b>						
Commercial	\$	1,361	\$	-		100.0%
Auto		680		-		0.0%
<b>Total allowance balance</b>	<b>\$</b>	<b>2,041</b>	<b>\$</b>	<b>-</b>		<b>100.0%</b>
<b>Allowance composition:</b>						
Commercial		66.68%		-		100.0%
Auto		1.43%		-		0.0%
		<b>100.00%</b>		<b>-</b>		
<b>Allowance coverage ratio at end of period applicable to:</b>						
Commercial		0.88%		-		100.0%
Auto		0.18%		-		0.0%
<b>Total allowance to total acquired loans</b>		<b>0.25%</b>		<b>-</b>		<b>100.0%</b>
<b>Allowance coverage ratio to non-performing loans:</b>						
Commercial		178.61%		-		100.0%
Auto loans		80.28%		-		0.0%
Consumer		0.00%		-		0.0%

108

<b>TABLE 10 — NET CREDIT LOSSES STATISTICS ON NON-COVERED ORIGINATED LOAN AND LEASES</b>								
	<b>Quarter Ended September 30,</b>					<b>Nine-Month Period Ended September 30,</b>		
					<b>Variance</b>			<b>Variance</b>
	<b>2013</b>	<b>2012</b>		<b>%</b>		<b>2013</b>	<b>2012</b>	<b>%</b>
	<b>(In thousands)</b>					<b>(In thousands)</b>		
<b>Mortgage</b>								
Charge-offs	\$ (1,758)	\$ (1,752)		0.3%	\$ (33,466)	\$ (4,621)		624.2%
Recoveries	-	131		-100.0%	-	131		-100.0%
<b>Total</b>	<b>(1,758)</b>	<b>(1,621)</b>		<b>8.5%</b>	<b>(33,466)</b>	<b>(4,490)</b>		<b>645.3%</b>
<b>Commercial</b>								
Charge-offs	(2,234)	(65)		3336.9%	(5,678)	(3,423)		65.9%
Recoveries	28	28		0.0%	290	129		124.8%
<b>Total</b>	<b>(2,206)</b>	<b>(37)</b>		<b>5862.2%</b>	<b>(5,388)</b>	<b>(3,294)</b>		<b>63.6%</b>
<b>Consumer</b>								
Charge-offs	(465)	(198)		134.8%	(1,034)	(563)		83.7%
Recoveries	37	46		-19.6%	145	153		-5.2%
<b>Total</b>	<b>(428)</b>	<b>(152)</b>		<b>181.6%</b>	<b>(889)</b>	<b>(410)</b>		<b>116.8%</b>
<b>Auto and leasing</b>								
Charge-offs	(1,305)	(75)		1640.0%	(2,105)	(104)		1924.0%
Recoveries	639	3		21200.0%	855	8		10587.5%
<b>Total</b>	<b>(666)</b>	<b>(72)</b>		<b>825%</b>	<b>(1,250)</b>	<b>(96)</b>		<b>1202.1%</b>
<b>Net credit losses</b>								
Total charge-offs	(5,762)	(2,090)		175.7%	(42,283)	(8,711)		385.4%
Total recoveries	704	208		238.5%	1,290	421		206.4%
<b>Total</b>	<b>\$ (5,058)</b>	<b>\$ (1,882)</b>		<b>168.8%</b>	<b>\$ (40,993)</b>	<b>\$ (8,290)</b>		<b>394.5%</b>
<b>Net credit losses to average loans outstanding:</b>								
Mortgage	0.93%	0.83%		12.0%	5.89%	0.77%		664.9%
Commercial	0.95%	0.05%		1800.0%	0.77%	1.38%		-44.2%
Consumer	1.83%	1.48%		23.6%	1.27%	1.33%		-4.5%
Auto and leasing	0.98%	0.95%		3.2%	0.61%	0.42%		45.2%
<b>Total</b>	<b>0.98%</b>	<b>0.64%</b>		<b>53.1%</b>	<b>2.66%</b>	<b>0.94%</b>		<b>183.0%</b>
	<b>12.22%</b>	<b>9.95%</b>		<b>22.8%</b>	<b>3.05%</b>	<b>4.83%</b>		<b>-36.9%</b>

Edgar Filing: OFG BANCORP - Form 10-Q

<b>Recoveries to charge-offs</b>													
<b>Average originated loans:</b>													
Mortgage	\$	757,912	\$	781,838	-3.1%	\$	757,912	\$	781,838	-3.1%			
Commercial		932,853		318,716	192.7%		932,853		318,716	192.7%			
Consumer		93,657		41,022	128.3%		93,657		41,022	128.3%			
Auto and leasing		271,727		30,266	797.8%		271,727		30,266	797.8%			
<b>Total</b>	<b>\$</b>	<b>2,056,149</b>	<b>\$</b>	<b>1,171,842</b>	<b>75.5%</b>	<b>\$</b>	<b>2,056,149</b>	<b>\$</b>	<b>1,171,842</b>	<b>75.5%</b>			

109



**TABLE 11 — NON-PERFORMING ASSETS**

	September 30,		December 31,		Variance
	2013		2012		(%)
(Dollars in thousands)					
<b>Non-performing assets:</b>					
Non-accruing loans					
Troubled Debt Restructuring loans	\$	30,625	\$	50,468	-39.3%
Other loans		49,300		96,176	-48.7%
Accruing loans					
Troubled Debt Restructuring loans		2,089		-	100.0%
Other loans		473		-	100.0%
Total non-performing loans	\$	82,487	\$	146,644	-43.8%
Foreclosed real estate not covered under the shared-loss agreements with the FDIC		84,386		75,447	11.8%
Other repossessed asset		9,700		6,084	59.4%
Mortgage loans held for sale		-		319	-100.0%
	\$	<b>176,573</b>	\$	<b>228,494</b>	<b>-22.7%</b>
<b>Non-performing assets to total assets, excluding covered assets and acquired loans with deteriorated credit quality (including those by analogy)</b>		<b>2.90%</b>		<b>3.71%</b>	<b>-21.8%</b>
<b>Non-performing assets to total capital</b>		<b>20.07%</b>		<b>26.46%</b>	<b>-24.1%</b>

	Quarter Ended September 30,				Nine-Month Period Ended September 30,			
	2013		2012		2013		2012	
(In thousands)								
<b>Interest that would have been recorded in the period if the loans had not been classified as non-accruing loans</b>	\$	560	\$	1,597	\$	1,371	\$	4,147

<b>TABLE 12 — NON-PERFORMING LOANS</b>						
	<b>September 30,</b>		<b>December 31,</b>		<b>Variance</b>	
	<b>2013</b>		<b>2012</b>		<b>%</b>	
<b>(Dollars in thousands)</b>						
<b>Non-performing loans:</b>						
<b>Originated and other loans held for investment</b>						
Mortgage	\$	45,596	\$	115,002		-60.4%
Commercial		30,838		29,506		4.5%
Consumer		490		442		10.9%
Auto and leasing		2,661		131		1931.3%
<b>Acquired loans accounted for under ASC 310-20 (Loans with revolving feature and/or acquired at a premium)</b>						
Commercial		762		193		294.8%
Auto loans		847		275		208.0%
Consumer		1,293		1,095		18.1%
<b>Total</b>	<b>\$</b>	<b>82,487</b>	<b>\$</b>	<b>146,644</b>		<b>-43.8%</b>
<b>Non-performing loans composition percentages:</b>						
<b>Originated loans</b>						
Mortgage		55.3%		78.5%		
Commercial		37.4%		20.1%		
Consumer		0.6%		0.3%		
Auto and leasing		3.2%		0.1%		
<b>Acquired loans accounted for under ASC 310-20 (Loans with revolving feature and/or acquired at a premium)</b>						
Commercial		0.9%		0.1%		
Auto loans		1.0%		0.2%		
Consumer		1.6%		0.7%		
<b>Total</b>		<b>100.0%</b>		<b>100.0%</b>		
<b>Non-performing loans to:</b>						
Total loans, excluding covered loans and loans accounted for		<b>2.89%</b>		<b>6.88%</b>		<b>-58.0%</b>

Edgar Filing: OFG BANCORP - Form 10-Q

under ASC 310-30 (including those by analogy)						
Total assets, excluding covered assets and loans accounted for						
under ASC 310-30 (including those by analogy)		<b>1.36%</b>			<b>2.38%</b>	<b>-42.9%</b>
Total capital		<b>9.38%</b>			<b>17.04%</b>	<b>-45.0%</b>
<b>Non-performing loans with partial charge-offs to:</b>						
Total loans, excluding covered loans and loans accounted for						
under ASC 310-30 (including those by analogy)		<b>0.47%</b>			<b>2.01%</b>	<b>-76.6%</b>
Non-performing loans		<b>16.13%</b>			<b>29.17%</b>	<b>-44.7%</b>
<b>Other non-performing loans ratios:</b>						
Charge-off rate on non-performing loans to non-performing loans						
on which charge-offs have been taken		<b>59.77%</b>			<b>27.86%</b>	<b>114.5%</b>
Allowance for loan and lease losses to non-performing						
loans on which no charge-offs have been taken		<b>71.71%</b>			<b>37.81%</b>	<b>89.7%</b>

<b>TABLE 13 — HIGHER RISK RESIDENTIAL MORTGAGE LOANS</b>										
September 30, 2013										
Higher-Risk Residential Mortgage Loans*										
									High Loan-to-Value Ratio Mortgages	
Junior Lien Mortgages			Interest Only Loans				LTV 90% and over			
Carrying			Carrying				Carrying			
Value	Allowance	Coverage	Value	Allowance	Coverage	Value	Allowance	Coverage	Value	Coverage
(In thousands)										
<b>Delinquency:</b>										
0 - 89 days	\$ 13,743	\$ 336	2.44%	\$ 25,470	\$ 902	3.54%	\$ 89,964	\$ 2,825	3.14%	
90 - 119 days	495	31	6.26%	267	12	4.49%	639	69	10.80%	
120 - 179 days	-	-		-	-	0.00%	1,827	184	10.07%	
180 - 364 days	16	2	12.50%	153	28	18.30%	1,208	127	10.51%	
365+ days	838	131	15.63%	280	79	28.21%	1,488	217	14.58%	
Total	\$ 15,092	\$ 500	3.31%	\$ 26,170	\$ 1,021	3.90%	\$ 95,126	\$ 3,422	3.60%	
Percentage of total loans excluding acquired loans accounted for under ASC 310-30	0.52%			0.90%			3.28%			
<b>Refinanced or Modified Loans:</b>										
Amount	\$ 2,588	\$ 292	11.28%	\$ -	\$ -	0.00%	\$ 18,474	\$ 1,994	10.79%	
Percentage of Higher-Risk Loan										
Category	17.15%			0.00%			19.42%			
<b>Loan-to-Value Ratio:</b>										
Under 70%	\$ 11,019	\$ 352	3.19%	\$ 2,223	\$ 149	6.70%	\$ -	\$ -	-	
70% - 79%	2,785	72	2.59%	4,311	154	3.57%	-	-	-	
80% - 89%	978	39	3.99%	7,284	258	3.54%	-	-	-	
90% and over	310	37	11.94%	12,352	460	3.72%	95,126	3,422	3.60%	
	\$ 15,092	\$ 500	3.31%	\$ 26,170	\$ 1,021	3.90%	\$ 95,126	\$ 3,422	3.60%	

\* Loans may be included in more than one higher-risk loan category and excludes acquired residential mortgage loans.

The following table includes the Company's lending and investment exposure to the Puerto Rico Government, including its agencies and instrumentalities:

**TABLE 14 - PUERTO RICO GOVERNMENT RELATED LOANS AND SECURITIES**

Loans and Securities:	September 30, 2013	Maturity				Comment
		Less than 6 Month	6 to 12 Months	1 to 3 Years	More than 3 Years	
(In thousands)						
Central government	\$ 297,950	\$ 167,950	\$ 100,000	\$ -	\$ 30,000	Repayment sources include all tax revenues, including COFINA
Public corporations	327,460	50,000	185,199	-	92,261	\$90,467 which mature in more than 3 years, with pledged securities (rating > A)
Municipalities	211,378	-	-	507	210,871	Repayment from property taxes
Investment securities	146,311	-	123,990	-	22,321	\$98,690 which mature in less than a year , potential sources of repayment include COFINA
<b>Total</b>	<b>\$ 983,099</b>	<b>\$ 217,950</b>	<b>\$ 409,189</b>	<b>\$ 507</b>	<b>\$ 355,453</b>	

Some highlights follow on the data included above:

- Loans to Central Government and Public Corporations are collateralized or have specific payment sources.
- Loans to municipalities are backed by unlimited taxing power or real and personal property taxes.
- 64% of loans and securities balances mature in 12-months or less.
- Amounts in the table above do not include total valuation allowance of approximately 2.61%.
- Investment securities include \$98.7 million acquired credit positions not publicly traded as PR bonds.
- Deposits from municipalities, Central Government and other government entities totaled \$491.7 million at September 30, 2013.



**ITEM 3. *QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK***

**Background**

The Company's risk management policies are established by its Board of Directors (the "Board") and implemented by management through the adoption of a risk management program, which is overseen and monitored by the Chief Risk Officer and the Risk Management and Compliance Committee. The Company has continued to refine and enhance its risk management program by strengthening policies, processes and procedures necessary to maintain effective risk management.

All aspects of the Company's business activities are susceptible to risk. Consequently, risk identification and monitoring are essential to risk management. As more fully discussed below, the Company's primary risk exposures include, market, interest rate, credit, liquidity, operational and concentration risks.

**Market Risk**

Market risk is the risk to earnings or capital arising from adverse movements in market rates or prices, such as interest rates or prices. The Company evaluates market risk together with interest rate risk. The Company's financial results and capital levels are constantly exposed to market risk. The Board and management are primarily responsible for ensuring that the market risk assumed by the Company complies with the guidelines established by policies approved by the Board. The Board has delegated the management of this risk to the Asset/Liability Management Committee ("ALCO") which is composed of certain executive officers from the business, treasury and finance areas. One of ALCO's primary goals is to ensure that the market risk assumed by the Company is within the parameters established in such policies.

**Interest Rate Risk**

Interest rate risk is the exposure of the Company's earnings or capital to adverse movements in interest rates. It is a predominant market risk in terms of its potential impact on earnings. The Company manages its asset/liability position in order to limit the effects of changes in interest rates on net interest income. ALCO oversees interest rate risk, liquidity management and other related matters.

In discharging its responsibilities, ALCO examines current and expected conditions in global financial markets, competition and prevailing rates in the local deposit market, liquidity, unrealized gains and losses in securities, recent or proposed changes to the investment portfolio, alternative funding sources and their costs, hedging and the possible



purchase of derivatives such as swaps, and any tax or regulatory issues which may be pertinent to these areas.

On a monthly basis, the Company performs a net interest income simulation analysis on a consolidated basis to estimate the potential change in future earnings from projected changes in interest rates. These simulations are carried out over a one-year time horizon, assuming certain gradual upward and downward interest rate movements, achieved during a twelve-month period. Simulations are carried out in two ways:

- (i) using a static balance sheet as the Company had on the simulation date, and
  
- (ii) using a dynamic balance sheet based on recent growth patterns and business strategies.

The balance sheet is divided into groups of assets and liabilities detailed by maturity or re-pricing and their corresponding interest yields and costs. As interest rates rise or fall, these simulations incorporate expected future lending rates, current and expected future funding sources and costs, the possible exercise of options, changes in prepayment rates, deposits decay and other factors which may be important in projecting the future growth of net interest income.

The Company uses a software application to project future movements in the Company's balance sheet and income statement. The starting point of the projections generally corresponds to the actual values of the balance sheet on the date of the simulations.

These simulations are highly complex, and use many simplifying assumptions that are intended to reflect the general behavior of the Company over the period in question. There can be no assurance that actual events will match these assumptions in all cases. For this reason, the results of these simulations are only approximations of the true sensitivity of net interest income to changes in market interest rates. The following table presents the results of the simulations at September 30, 2013 for the most likely scenario, assuming a one-year time horizon:

	Net Interest Income Risk (one year projection)							
	Static Balance Sheet				Growing Simulation			
	Amount		Percent		Amount		Percent	
	Change		Change		Change		Change	
<b>Change in interest rate</b>	<b>(Dollars in thousands)</b>							
+ 200 Basis points	\$	11,727		3.26%	\$	12,634		3.60%
+ 100 Basis points	\$	6,706		1.86%	\$	7,166		2.04%
- 50 Basis points	\$	(305)		-0.08%	\$	(55)		-0.02%

The impact of -100 and -200 basis point reductions in interest rates is not presented in view of current level of the federal funds rate and other short-term interest rates.

Future net interest income could be affected by the Company's investments in callable securities, prepayment risk related to mortgage loans and mortgage-backed securities, and any structured repurchase agreements and advances from the FHLB in which it may enter into from time to time. As part of the strategy to limit the interest rate risk and reduce the re-pricing gaps of the Company's assets and liabilities, the Company has executed certain transactions which include extending the maturity and the re-pricing frequency of the liabilities to longer terms reducing the amounts of its structured repurchase agreements and entering into hedge-designated swaps to hedge the variability of future interest cash flows of forecasted wholesale borrowings that only consist of advances from the FHLB as of September 30, 2013.

The Company maintains an overall interest rate risk management strategy that incorporates the use of derivative instruments to minimize significant unplanned fluctuations in earnings that are caused by interest rate volatility. The Company's goal is to manage interest rate sensitivity by modifying the repricing or maturity characteristics of certain balance sheet assets and liabilities so that the net interest margin is not, on a material basis, adversely affected by movements in interest rates. As a result of interest rate fluctuations, hedged fixed-rate assets and liabilities will appreciate or depreciate in market value. Also, for some fixed-rate assets or liabilities, the effect of this variability in earnings is expected to be substantially offset by the Company's gains and losses on the derivative instruments that are linked to the forecasted cash flows of these hedged assets and liabilities. The Company considers its strategic use of derivatives to be a prudent method of managing interest-rate sensitivity as it reduces the exposure of earnings and the market value of its equity to undue risk posed by changes in interest rates. The effect of this unrealized appreciation or depreciation is expected to be substantially offset by the Company's gains or losses on the derivative instruments that are linked to these hedged assets and liabilities. Another result of interest rate fluctuations is that the contractual interest income and interest expense of hedged variable-rate assets and liabilities, respectively, will increase or

decrease.

Derivative instruments that are used as part of the Company's interest risk management strategy include interest rate swaps, forward-settlement swaps, futures contracts, and option contracts that have indices related to the pricing of specific balance sheet assets and liabilities. Interest rate swaps generally involve the exchange of fixed and variable-rate interest payments between two parties based on a common notional principal amount and maturity date. Interest rate futures generally involve exchanged-traded contracts to buy or sell U.S. Treasury bonds and notes in the future at specified prices. Interest rate options represent contracts that allow the holder of the option to (i) receive cash or (ii) purchase, sell, or enter into a financial instrument at a specified price within a specified period. Some purchased option contracts give the Company the right to enter into interest rate swaps and cap and floor agreements with the writer of the option. In addition, the Company enters into certain transactions that contain embedded derivatives. When the embedded derivative possesses economic characteristics that are not clearly and closely related to the economic characteristics of the host contract, it is bifurcated and carried at fair value. Please refer to Note 7 to the accompanying unaudited consolidated financial statements for further information concerning the Company's derivative activities.

Following is a summary of certain strategies, including derivative activities, currently used by the Company to manage interest rate risk:

Interest rate swaps — The Company entered into hedge-designated swaps to hedge the variability of future interest cash flows of forecasted wholesale borrowings, attributable to changes in the one-month LIBOR rate. Once the forecasted wholesale borrowings transactions occurred, the interest rate swap effectively fixes the Company's interest payments on an amount of forecasted interest expense attributable to the one-month LIBOR rate corresponding to the swap notional stated rate. A derivative asset of \$29 thousand was recognized at September 30, 2013, related to the valuation of these swaps. Refer to Note 7 of the unaudited consolidated financial statements for a description of these swaps.

As part of the BBVAPR Acquisition, the Company assumed certain derivative contracts from BBVAPR, including interest rate swaps not designated as hedging instruments which are utilized to convert certain fixed-rate loans to variable rates, and the mirror-images of these interest rate swaps in which BBVAPR entered into to minimize its interest rate risk exposure that results from offering the derivatives to clients. These interest rate swaps are marked to market through earnings. At September 30, 2013, interest rate swaps offered to clients not designated as hedging instruments represented a derivative asset of \$3.2 million, and the mirror-image interest rate swaps in which BBVAPR entered into represented a derivative liability of \$3.2 million. Refer to Note 7 of the unaudited consolidated financial statements for a description of these swaps.

S&P options — The Company has offered its customers certificates of deposit with an option tied to the performance of the S&P 500 Index. At the end of five years, the depositor receives a minimum return or a specified percentage of the average increase of the month-end value of the S&P 500 Index. The Company uses option agreements with major money center banks and major broker-dealer companies to manage its exposure to changes in that index. Under the terms of the option agreements, the Company receives the average increase in the month-end value of S&P 500 Index in exchange for a fixed premium. The changes in fair value of the options purchased and the options embedded in the certificates of deposit are recorded in earnings.

At September 30, 2013 and December 31, 2012, the fair value of the purchased options used to manage the exposure to the S&P 500 Index on stock-indexed certificates of deposit represented an asset of \$17.2 million and \$13.2 million, respectively, and the options sold to customers embedded in the certificates of deposit represented a liability of \$16.5 million and \$12.7 million, respectively.

Wholesale borrowings — The Company uses interest rate swaps to hedge the variability of interest cash flows of certain advances from the FHLB that are tied to a variable rate index. The interest rate swaps effectively fix the Company's interest payments on these borrowings. As of September 30, 2013, the Company had \$266 million in interest rate swaps at an average rate of 2.60% designated as cash flow hedges for \$266 million in advances from the FHLB that reprice or are being rolled over on a monthly basis.

## **Credit Risk**

Credit risk is the possibility of loss arising from a borrower or counterparty in a credit-related contract failing to perform in accordance with its terms. The principal source of credit risk for the Company is its lending activities. In Puerto Rico, the Company's principal market, economic conditions are challenging, as they have been for the last few years, due to a shrinking population and a shrinking economy, a housing sector that remains under pressure, and the Puerto Rico government's large indebtedness and structural budget deficit.

The Company manages its credit risk through a comprehensive credit policy which establishes sound underwriting standards by monitoring and evaluating loan portfolio quality, and by the constant assessment of reserves and loan concentrations. The Company also employs proactive collection and loss mitigation practices.

The Company may also encounter risk of default in relation to its securities portfolio. The securities held by the Company are principally agency mortgage-backed securities. Thus, a substantial portion of these instruments are guaranteed by mortgages, a U.S. government-sponsored entity, or the full faith and credit of the U.S. government.

The Company's Executive Credit Committee, composed of its Chief Executive Officer, Chief Credit Risk Officer and other senior executives, has primary responsibility for setting strategies to achieve the Company's credit risk goals and objectives. Those goals and objectives are set forth in the Company's Credit Policy as approved by the Board.

## Liquidity Risk

Liquidity risk is the risk of the Company not being able to generate sufficient cash from either assets or liabilities to meet obligations as they become due without incurring substantial losses. The Board has established a policy to manage this risk. The Company's cash requirements principally consist of deposit withdrawals, contractual loan funding, repayment of borrowings as these mature, and funding of new and existing investments as required.

The Company's business requires continuous access to various funding sources. While the Company is able to fund its operations through deposits as well as through advances from the FHLB of New York and other alternative sources, the Company's business is dependent upon other wholesale funding sources. Although the Company has selectively reduced its use of wholesale funding sources, such as repurchase agreements and brokered deposits, it is still significantly dependent on repurchase agreements. The Company's repurchase agreements have been structured with initial terms that mature from one month to five years for five repurchase agreements amounting to \$765.0 million, and a \$500 million repurchase agreement that matures on March 2, 2017.

Brokered deposits are typically offered through an intermediary to small retail investors. The Company's ability to continue to attract brokered deposits is subject to variability based upon a number of factors, including volume and volatility in the global securities markets, the Company's credit rating, and the relative interest rates that it is prepared to pay for these liabilities. Brokered deposits are generally considered a less stable source of funding than core deposits obtained through retail bank branches. Investors in brokered deposits are generally more sensitive to interest rates and will generally move funds from one depository institution to another based on small differences in interest rates offered on deposits.

The Company participates in the Federal Reserve Bank's Borrower-In Custody Program which allows it to pledge certain type of loans while keeping physical control of the collateral.

Although the Company expects to have continued access to credit from the foregoing sources of funds, there can be no assurance that such financing sources will continue to be available or will be available on favorable terms. In a period of financial disruption or if negative developments occur with respect to the Company, the availability and cost of the Company's funding sources could be adversely affected. In that event, the Company's cost of funds may increase, thereby reducing its net interest income, or the Company may need to dispose of a portion of its investment portfolio, which depending upon market conditions, could result in realizing a loss or experiencing other adverse accounting consequences upon the dispositions. The Company's efforts to monitor and manage liquidity risk may not be successful to deal with dramatic or unanticipated changes in the global securities markets or other reductions in liquidity driven by the Company or market-related events. In the event that such sources of funds are reduced or eliminated and the Company is not able to replace these on a cost-effective basis, the Company may be forced to curtail or cease its loan origination business and treasury activities, which would have a material adverse effect on its operations and financial condition.

As of September 30, 2013, the Company had approximately \$657.5 million in cash and cash equivalents, \$178 million in investment securities that are not pledged as collateral, \$681.0 million in borrowing capacity at the FHLB of New York and \$873 million in borrowing capacity at the Federal Reserve's discount window available to cover liquidity needs.

## **Operational Risk**

Operational risk is the risk of loss from inadequate or failed internal processes, personnel and systems or from external events. All functions, products and services of the Company are susceptible to operational risk.

The Company faces ongoing and emerging risk and regulatory pressure related to the activities that surround the delivery of banking and financial products and services. Coupled with external influences such as market conditions, security risks, and legal risk, the potential for operational and reputational loss has increased. In order to mitigate and control operational risk, the Company has developed, and continues to enhance, specific internal controls, policies and procedures that are designed to identify and manage operational risk at appropriate levels throughout the organization. The purpose of these policies and procedures is to provide reasonable assurance that the Company's business operations are functioning within established limits.

The Company classifies operational risk into two major categories: business specific and corporate-wide affecting all business lines. For business specific risks, a risk assessment group works with the various business units to ensure consistency in policies, processes and assessments. With respect to corporate-wide risks, such as information security, business recovery, legal and compliance, the Company has specialized groups, such as Information Security, Enterprise Risk Management, Corporate Compliance, Information Technology, Legal and Operations. These groups assist the lines of business in the development and implementation of risk management practices specific to the needs of the business groups. All these matters are reviewed and discussed in the Information Technology Steering Committee, and the Risk Management and Compliance Committee.

The Company is subject to extensive United States federal and Puerto Rico regulations, and this regulatory scrutiny has been significantly increasing over the last several years. The Company has established and continues to enhance procedures based on legal and regulatory requirements that are reasonably designed to ensure compliance with all applicable statutory and regulatory requirements. The Company has a corporate compliance function headed by a Compliance Director who reports to the Chief Risk Officer and is responsible for the oversight of regulatory compliance and implementation of a company-wide compliance program.

## **Concentration Risk**

Substantially all of the Company's business activities and a significant portion of its credit exposure are concentrated in Puerto Rico. As a consequence, the Company's profitability and financial condition may be adversely affected by an extended economic slowdown, adverse political or economic developments in Puerto Rico or the effects of a natural disaster, all of which could result in a reduction in loan originations, an increase in non-performing assets, an increase in foreclosure losses on mortgage loans, and a reduction in the value of its loans and loan servicing portfolio.



**ITEM 4. CONTROLS AND PROCEDURES**

**Disclosure Controls and Procedures**

As of the end of the period covered by this quarterly report on Form 10-Q, an evaluation was carried out under the supervision and with the participation of the Company's management, including the Chief Executive Officer ("CEO") and the Chief Financial Officer ("CFO"), of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based upon such evaluation, the CEO and the CFO have concluded that, as of the end of such period, the Company's disclosure controls and procedures provided reasonable assurance of effectiveness in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act. Notwithstanding the foregoing, a control system, no matter how well designed and operated, can provide only reasonable, not absolute assurance that it will detect or uncover failures within the Company to disclose material information otherwise required to be set forth in the Company's periodic reports.

**Internal Control over Financial Reporting**

There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the quarter ended September 30, 2013, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART – II OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

The Company and its subsidiaries are defendants in a number of legal proceedings incidental to their business. The Company is vigorously contesting such claims. Based upon a review by legal counsel and the development of these matters to date, management is of the opinion that the ultimate aggregate liability, if any, resulting from these claims will not have a material adverse effect on the Company's financial condition or results of operations.

**ITEM 1A. RISK FACTORS**

Except as set for the below, there have been no material changes to the risk factors previously disclosed in the Company's annual report on Form 10-K for the year ended December 31, 2012. In addition to other information set forth in this report, you should carefully consider the risk factors included in the Company's annual report on Form 10-K, as updated by this report or other filings the Company makes with the SEC under the Exchange Act. Additional risks and uncertainties not presently known to the Company at this time or that the Company currently deems immaterial may also adversely affect the Company's business, financial condition or results of operations.

*Most of our business is conducted in Puerto Rico, which in recent years has experienced a downturn in the economy and in the real estate market.*

Because most of our business activities are conducted in Puerto Rico and a significant portion of our credit exposure on our loan portfolio, which is the largest component of our interest-earning assets, is concentrated in Puerto Rico, our profitability and financial condition may be adversely affected by an extended economic slowdown, adverse political or economic developments in Puerto Rico or the effects of a natural disaster, all of which could result in a reduction in loan originations, an increase in non-performing assets, an increase in foreclosure losses on mortgage loans, and a reduction in the value of our loans and loan servicing portfolio. The Puerto Rico economy has been in a recession since the fourth quarter of the Commonwealth's fiscal year ended June 30, 2006.

A period of reduced economic growth or a recession has historically resulted in a reduction in lending activity and an increase in the rate of default in commercial loans, consumer loans and residential mortgages. A recession may have a significant adverse impact on our net interest income and fee income. We may also experience significant losses on the loan portfolio due to a higher level of defaults on commercial loans, consumer loans and residential mortgages. For a discussion of the impact of the economy on our loan portfolios, see "—A prolonged economic downturn or

recession or a continuing decline in the real estate market would likely result in an increase in delinquencies, defaults and foreclosures and in a reduction in loan origination activity, which would adversely affect our financial results.”

The prolonged recessionary economic environment accelerated the devaluation of properties and increased portfolio delinquency when compared with previous periods. Additional economic weakness in Puerto Rico and the U.S. mainland could further pressure residential property values, loan delinquencies, foreclosures and the cost of repossessing and disposing of real estate collateral.

The business activities of the BBVAPR Companies are similarly concentrated in the Puerto Rico market. Moreover, as a result of the BBVAPR Acquisition and the deleveraging of our balance sheet in the last quarter of 2012, our loan portfolio has become the largest component of our interest-earning assets. Consequently, the BBVAPR Acquisition has increased the risk we face in the event of a continued downturn in the Puerto Rico economy.

***A credit default or ratings downgrade on the Puerto Rico government’s debt obligations could adversely affect the value of our loans to the government of Puerto Rico and our investment portfolio of Puerto Rico government bonds.***

Even though the economy of Puerto Rico is closely related to the economy of the rest of the United States and many of Puerto Rico’s government issuers are investment-grade borrowers in the U.S. capital markets, prevailing economic conditions and the fiscal situation of the government of Puerto Rico has led nationally recognized rating agencies to downgrade debt obligations of the Puerto Rico government.

On December 13, 2012, Moody’s Investors Service (“Moody’s”) downgraded the rating of Puerto Rico’s general obligation debt to Baa3 from Baa1 and assigned a negative outlook. In taking such action, Moody’s stated, in part, that economic growth prospects remain weak after six years of recession and could be further dampened by the Commonwealth’s efforts to control spending and

reform its retirement system, both of which are needed to stabilize the Commonwealth's financial results. It also stated that the lack of significant economic growth drivers and the Commonwealth's declining population have also reduced prospects for a strong economic recovery, and that debt levels are very high and continue to grow, while financial performance has been weak, including lackluster revenue growth and large structural budget gaps that have led to a persistent reliance on deficit financings and serial debt restructurings to support operations in recent years. It further said that reform of the Commonwealth's severely underfunded retirement systems is needed to avoid asset depletion and future budget pressure.

On March 13, 2013, Standard & Poor's Rating Services ("S&P") downgraded Puerto Rico's general obligation debt ratings from "BBB" to "BBB-" with a negative outlook. In taking such action, S&P stated that the downgrade reflects a significantly larger estimated budget deficit in 2013 than was originally expected, which will make it difficult for Puerto Rico to achieve a structurally balanced budget within the next two fiscal years. Furthermore, on April 5, 2013, S&P recognized the considerable impact that the newly enacted Puerto Rico pension reform could have on reducing one of the most meaningful sources of long-term budgetary and cash-flow pressures for the Commonwealth, but that the impact of these measures on the Commonwealth's ratings will largely be determined by the degree of progress Puerto Rico makes in eliminating its structural general fund deficit.

On March 20, 2013, Fitch Ratings ("Fitch") downgraded Puerto Rico's general obligation bonds to "BBB-" from "BBB+," with a negative outlook. In taking such action, Fitch stated that Puerto Rico's economic and revenue underperformance significantly increased the size of the operating imbalance for the fiscal year ended June 30, 2013, and the gap that the Commonwealth needs to address in fiscal year 2014. Furthermore, on April 8, 2013, Fitch stated that the pension reforms that Puerto Rico recently enacted are positive and an important step toward achieving credit stability. However, it also said that Puerto Rico continues to face several challenges including a very large structural budget gap that is unlikely to be resolved before fiscal year 2015.

It is uncertain how capital markets may react to any potential future ratings downgrade in Puerto Rico government debt obligations. However, a further deterioration of economic or fiscal conditions in Puerto Rico, with possible negative ratings implications, could adversely affect the value of our loans to the government of Puerto Rico and the value of our investment portfolio of Puerto Rico government bonds.

At September 30, 2013, we had approximately \$839.2 million of credit facilities granted to the Puerto Rico government, including its instrumentalities, public corporations and municipalities, of which \$ 810.4 million was outstanding as of such date. A substantial portion of our credit exposure to the government of Puerto Rico consists of collateralized loans or obligations that have a specific source of income or revenues identified for its repayment. Some of these obligations consist of senior and subordinated loans to public corporations that obtain revenues from rates charged for services or products, such as water and electric power utilities. Public corporations have varying degrees of independence from the central government and many receive appropriations or other payments from it. We also have loans to various municipalities for which the good faith, credit and unlimited taxing power of the applicable municipality has been pledged to their repayment. These municipalities are required by law to levy special property taxes in such amounts as shall be required for the payment of all of its general obligation bonds and notes. Another

portion of these loans consists of special obligations of various municipalities that are payable from the basic real and personal property taxes collected within such municipalities. The good faith and credit obligations of the municipalities have a first lien on the basic property taxes.

Furthermore, as of September 30, 2013, we had approximately \$146.3 million in obligations issued and guaranteed by the Puerto Rico government, including certain instrumentalities or public corporations, as part of our investment securities portfolio. We continue to closely monitor the economic and fiscal situation of Puerto Rico and evaluate the portfolio for any declines in value that management may consider being other-than-temporary.

Approximately 64% of our Puerto Rico government loans and obligations mature in the next 12 months or less. At September 30, 2013, we also had deposits of approximately \$491.7 million from the government of Puerto Rico.

**Item 2. *UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS***

None

**Item 3. *DEFAULTS UPON SENIOR SECURITIES***

None.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 5. OTHER INFORMATION**

None.

**Item 6. Exhibits**

**Exhibit No.**

**Description of Document:**

10 Employment Agreement, dated August 22, 2013, by and between OFG Bancorp and José Rafael Fernández.

31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101 The following materials from OFG Bancorp's Quarterly Report on Form 10-Q for the quarter ended September 30, 2013, formatted in XBRL (eXtensible Business Reporting Language): (i) Unaudited Consolidated Statements of Financial Condition, (ii) Unaudited Consolidated Statements of Operations, (iii) Unaudited Consolidated Statements

of Comprehensive Income, (iv) Unaudited Consolidated Statements of Changes in Stockholders' Equity, (v) Unaudited Consolidated Statements of Cash Flows, and (vi) Notes to Unaudited Consolidated Financial Statements.





**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**OFG Bancorp**

**(Registrant)**

By: /s/ José Rafael Fernández

Date: November 8, 2013

José Rafael Fernández  
President and Chief Executive Officer

By: /s/ Ganesh Kumar

Date: November 8, 2013

Ganesh Kumar  
Executive Vice President and Chief Financial  
Officer

