UROPLASTY INC
Form 10QSB
November 14, 2002

Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-QSB

Quarterly Report Under section 13 or 15(d) of the Securities Exchange Act of 1934

For the Quarterly Period Ended September 30, 2002

Commission File No. 000-20989

UROPLASTY, INC.

(Name of Small Business Issuer in its Charter)

Minnesota, U.S.A.	**41-1719250**
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)

2718 Summer Street NE
Minneapolis, Minnesota 55413-2820
(Address of principal executive offices)

(612) 378-1180
(Issuer s telephone number, including area code)

Securities registered under Section 12(g) of the Exchange Act: Common Stock, $.01 par value (Title of class)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the Company was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES [X] NO [ ]

The aggregate market value of the voting stock held by non-affiliates computed by reference to the price at which the stock was sold or the average bid and asked prices of such stock as of October 22, 2002 was $4,506,591.

The number of shares outstanding of the issuer s only class of common stock on October 22, 2002 was 4,461,971.

Transitional Small Business Disclosure Format:

YES [ ] NO [X]

TABLE OF CONTENTS

Table of Contents

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

UROPLASTY, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS
(unaudited)

	September 30, 2002	March 31, 2002
Assets		
Current assets:		
Cash and cash equivalents	$3,508,107	1,046,121
Accounts receivable, net	898,717	845,431
Inventories	564,255	632,102
Deferred offering costs		112,544
Other	154,912	130,518
Total current assets	5,125,991	2,766,716
Property, plant, and equipment, net	804,195	764,855
Intangible assets, net	60,883	72,877
Total assets	$5,991,069	3,604,448

See accompanying notes to consolidated financial statements.

Table of Contents

UROPLASTY, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS
(unaudited)

	September 30, 2002	March 31, 2002
Liabilities and Shareholders Equity		
Current liabilities:		
Accounts payable	$ 174,524	230,631
Accrued liabilities	317,335	399,478
Current maturities long-term debt	36,465	42,311
Total current liabilities	528,324	672,420
Long-term debt less current maturities	435,592	399,222
Total liabilities	963,916	1,071,642
Shareholders equity:		
Common stock $.01 par value; 20,000,000 shares authorized, 4,461,971 and 2,047,332 shares issued and outstanding at September 30, 2002 and March 31, 2002, respectively	44,620	20,473
Additional paid-in capital	8,360,101	6,149,571
Accumulated deficit	(2,871,132)	(3,204,370)
Vendor deposit	(41,200)	(51,000)
Accumulated other comprehensive loss	(465,236)	(381,868)
Total shareholders equity	5,027,153	2,532,806
Total liabilities and shareholders equity	$ 5,991,069	3,604,448

See accompanying notes to consolidated financial statements.

Table of Contents

UROPLASTY, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited)

	Three Months Ended September 30		Six Months Ended September 30	
	2002	**2001**	**2002**	**2001**
Net sales	$1,288,875	1,056,938	2,597,974	2,206,327
Cost of goods sold	355,289	253,928	775,003	433,800
Gross profit	933,586	803,010	1,822,971	1,772,527
Operating expenses				
General and administrative	299,661	310,955	572,128	583,565
Research and development	481,790	411,312	1,001,208	801,350
Selling and marketing	259,664	317,556	513,827	672,623
	1,041,115	1,039,823	2,087,163	2,057,538
Operating loss	(107,529)	(236,813)	(264,192)	(285,011)
Other income (expense)				
Interest income	9,728	4,099	22,593	10,017
Interest expense	(6,059)	(6,768)	(12,339)	(13,206)
Foreign currency exchange gain (loss)	(12,687)	195,628	407,333	109,620
Settlement			180,000	
Other		(332)	(157)	(332)
	(9,018)	192,627	597,430	106,099
Income (loss) before income taxes	(116,547)	(44,186)	333,238	(178,912)
Income tax expense				
Net income (loss)	$ (116,547)	(44,186)	333,238	(178,912)
Basic income (loss) per common share	$ (0.03)	(0.02)	0.11	(0.08)
Diluted income (loss) per common share	$ (0.03)	(0.02)	0.11	(0.08)
Weighted average common shares outstanding:				
Basic	3,893,506	2,293,161	3,109,992	2,288,048
Diluted	3,893,506	2,293,161	3,123,517	2,288,048

Table of Contents

UROPLASTY, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS
Six Months Ended September 30, 2002 and 2001
(Unaudited)

	2002	2001
Cash flows from operating activities:		
Net income (loss)	$ 333,238	(178,912)
Adjustments to reconcile net income (loss) to net cash provided by (used in) operations:		
Depreciation and amortization	107,581	117,810
Loss on disposal of assets		2,120
Stock-based consulting expense	1,508	5,336
Changes in operating assets and liabilities:		
Accounts receivable	(53,286)	186,239
Inventories	67,847	(294,112)
Other current assets	(24,394)	95,821
Accounts payable	34,090	(75,062)
Accrued liabilities	(82,143)	(233,119)
Net cash provided by (used in) operating activities	384,441	(373,879)
Cash flows from investing activities:		
Payments for property, plant and equipment	(38,504)	(7,950)
Proceeds from sale of property, plant and equipment		2,225
Payments for intangible assets	(675)	
Net cash used in investing activities	(39,179)	(5,725)
Cash flows from financing activities:		
Repayment of long-term debt	(26,517)	(24,540)
Net proceeds from issuance of stock	2,265,316	8,000
Net cash provided by (used in) financing activities	2,238,799	(16,540)
Effect of exchange rates on cash and cash equivalents	(122,075)	(16,747)
Net increase (decrease) in cash and cash equivalents	2,461,986	(412,891)
Cash and cash equivalents at beginning of period	1,046,121	1,012,397
Cash and cash equivalents at end of period	$3,508,107	599,506
Supplemental disclosure of cash flow information:		
Cash paid during the period for interest	$ 13,240	14,748
Cash paid during the period for income taxes		
Restricted shares issued for mold purchase	20,600	63,000

See accompanying notes to consolidated financial statements.

Table of Contents

UROPLASTY, INC. AND SUBSIDIARIES

Notes to the Interim Consolidated Financial Statements
(Unaudited)

1. Basis of Presentation

The consolidated financial statements included in this Form 10-QSB have been prepared by Uroplasty, Inc. (Uroplasty or the Company), without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted, pursuant to such rules and regulations, although management believes the disclosures are adequate to make the information presented not misleading. The consolidated results of operations for any interim period are not necessarily indicative of results for a full year. These consolidated statements should be read in conjunction with the consolidated financial statements and related notes included in the Company s Annual Report on Form 10-KSB for the year ended March 31, 2002.

The consolidated financial statements presented herein as of September 30, 2002 and for the three and six-months periods ended September 30, 2002 and 2001 reflect, in the opinion of management, all material adjustments consisting only of normal recurring adjustments necessary for a fair presentation of the consolidated financial position, consolidated results of operations and consolidated cash flows for the interim periods.

The Company has identified certain of its accounting policies that it considers particularly important for the portrayal of the Company s results of operations and financial position and which may require the application of a higher level of judgment by the Company s management, and as a result are subject to an inherent level of uncertainty. These are characterized as critical accounting policies and address revenue recognition, inventories, foreign currency translation and transactions, and impairment of long-lived assets, each more fully described in the Company s Annual Report on Form 10-KSB for the year ended March 31, 2002. Based upon the Company s review, it has determined that these policies remain its most critical accounting policies for the three and six-months periods ended September 30, 2002, and has made no changes to these policies during fiscal 2003.

2. Nature of Business

The Company is currently selling its products outside of the United States and is undertaking clinical trials in the United States and Canada. Based on the Company s current plans, it is anticipated the Company will launch its products in the U.S. after obtaining FDA approval. Completing clinical trials and obtaining FDA approval is a costly and time-consuming process. As a result of the $2.4 million gross proceeds of a Rights Offering completed July 2002, management believes current resources and the funds generated from sale of the Company s products outside the U.S. will be adequate to meet the Company s cash flow needs, including R&D activities associated with existing products and markets through fiscal 2004. Ultimately, the Company will need to achieve profitability and positive cash flows from operations or obtain additional debt or equity financing to fund its operations.

3. New Accounting Pronouncement

In June 2002, the FASB issued SFAS No. 146, Accounting for Costs Associated with Exit or Disposal Activities, which requires that a liability for a cost associated with an exit or disposal activity be recognized when the liability is incurred and nullifies EITF 94-3. The Company plans to adopt SFAS No. 146 in April 2003.

4. Inventories

Inventories are stated at the lower of cost (first-in, first-out method) or market (net realizable value) and consist of the following:

	September 30, 2002	March 31, 2002
Raw materials	$ 78,561	91,050
Work-in-process	138,348	134,490
Finished goods	347,346	406,562
	$564,255	632,102

Table of Contents

5. Comprehensive Income (loss)

Comprehensive income (loss) consists of net income (loss), and the translation adjustment as follows:

	Three Months Ended September 30,		Six Months Ended September 30,	
	2002	2001	2002	2001
Net income (loss)	$(116,547)	(44,186)	333,238	(178,912)
Items of other comprehensive income (loss):				
Translation adjustment	7,903	16,235	(83,386)	11,790
	$(108,644)	(27,951)	249,852	(167,122)

6. Reverse Stock Split

On April 2, 2002, the Company effected a 1-for-3 reverse stock split. All historical share and per share amounts have been restated to reflect the reverse stock split.

7. Reconciliation of Net income (loss) and Share Amounts Used in EPS Calculation

Basic income (loss) per common share is calculated by dividing net income (loss) by the weighted-average common shares outstanding during the period. Diluted income (loss) per common share for the three and six-months ended September 30, 2002 and 2001 was calculated using the treasury-stock method to compute the weighted average common stock outstanding assuming the conversion of dilutive potential common shares.

	Basic income (loss) per share to common shareholders	Effect of dilutive securities	Diluted income (loss) per share to common shareholders
For the three months ended: September 30, 2002			
Net loss	$ (116,547)		(116,547)
Shares	3,893,506		3,893,506
Per share amount	$ (0.03)		(0.03)
For the three months ended: September 30, 2001			
Net loss	$ (44,186)		(44,186)
Shares	2,293,161		2,293,161
Per share amount	$ (0.02)		(0.02)

Table of Contents

	Basic income (loss) per share to common shareholders	Effect of dilutive securities	Diluted income (loss) per share to common shareholders
For the six months ended:			
September 30, 2002			
Net income	$ 333,238		333,238
Shares	3,109,992	13,525	3,123,517
Per share amount	$ 0.11		0.11
For the six months ended:			
September 30, 2001			
Net loss	$ (178,912)		(178,912)
Shares	2,288,048		2,288,048
Per share amount	$ (0.08)		(0.08)

The following options and warrants outstanding at September 30, 2002 and 2001 to purchase shares of common stock were excluded from diluted loss per share, because of the anti-dilutive effect:

	Number of Options/Warrants	Range of exercise prices
For the three months ended:		
September 30, 2002	1,707,789	$1.10 to $10.50
September 30, 2001	540,166	$1.50 to $10.50
For the six months ended:		
September 30, 2002	1,263,289	$1.50 to $10.50
September 30, 2001	540,166	$1.50 to $10.50

8. Stock Option Grants

On September 4, 2002, the Company granted 444,500 stock options to its Directors and employees. The stock options vest over a period of five years. All options become fully vested when the Company receives written FDA market approval or in case a change in control should occur.

9. Rights Offering

In July 2002, the Company completed its rights offering to its shareholders in which the Company sold 798,213 units with aggregate proceeds of $2.4 million. Each unit consisted of three shares of common stock and a warrant to acquire one additional share of common stock for $2.00 per share. These warrants expire on July 31, 2004. The allocated relative fair value of the shares issued in the offering were less than the Company s common stock price on the offerings closing date which resulted in a bonus element to the stockholders who participated in the offering, similar to a stock dividend. Therefore, the Company has retroactively increased the weighted average shares outstanding for all periods to reflect the incremental 267,402 shares attributable to the bonus element.

10. Vendor Deposits

In September 2001, the Company executed an agreement with a vendor to manufacture a mold for one of the Company s products. As consideration, the Company issued 20,000 shares in September 2001. The Company amended the agreement in September 2002 and issued an additional 20,000 shares of common stock to be held in escrow until completion of the mold. The Company recorded the fair value of the restricted common stock aggregating $41,200, as of September 30, 2002, as a vendor deposit in shareholders equity.

Table of Contents

11. Settlement

On October 26, 2001, the Company reached a litigation settlement with a third party. Net proceeds from the Settlement, totaling $388,000, were recognized upon receipt of cash. In May 2002, the Company received the final payment and recorded a $180,000 gain related to this settlement.

12. Foreign Currency Gains (Losses)

For the three-month period ended September 30, 2002 and 2001, the Company recognized foreign currency gains (losses) of $(12,687) and $195,628, respectively. For the six-month period ended September 30, 2002 and 2001, the Company recognized foreign currency gains of $407,333 and $109,620, respectively. At September 30, 2002 and 2001, the Company had $2.7 million and $4.7 million of dollars denominated intercompany debt at its Dutch subsidiary. Except for $1.1 million of dollars of long-term balance as per September 30, 2001, these intercompany balances are revolving in nature and are not deemed to be long-term balances. The long-term balance has been repaid in the remainder of fiscal 2002 and in the six months period ended September 30, 2002.

13. Subsequent Event

On October 1, 2002, the lease for the U.S. facility was renewed for an additional period of 36 months ending February 28, 2006. The annual rent is $68,525.

ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

This Report on Form 10-QSB should be read in conjunction with the Annual Report on Form 10-KSB for the period ended March 31, 2002.

Forward-looking Statements

The Registrant may from time to time make written or oral forward-looking statements , including statements contained in this filing by the Company with the Securities and Exchange Commission and in its reports to stockholders, as well as elsewhere. Forward-looking statements are statements such as those contained in projections, plans, objectives, estimates, statements of future economic performance, and assumptions related to any of the foregoing, and may be identified by the use of forward-looking terminology, such as may , expect , anticipate , estimate , go continue , or other comparable terminology. By their very nature, forward-looking statements are subject to known and unknown risks and uncertainties relating to the Company s future performance that may cause the actual results, performance, or achievements of the Company, or industry results, to differ materially from those expressed or implied in any such forward-looking statements. Any such statement is qualified by reference to the following cautionary statements.

The Registrant s business operates in highly competitive markets and is subject to changes in general economic conditions, competition, customer and market preferences, government regulation, the impact of tax regulation, foreign exchange rate fluctuations, the degree of market acceptance of products, the uncertainties of potential litigation, as well as other risks and uncertainties detailed elsewhere herein and from time to time in the Registrant s Securities and Exchange Commission filings.

In this filing, the section entitled Management s Discussion and Analysis of Financial Condition and Results of Operations contains forward-looking statements. Various factors and risks (not all of which are identifiable at this time) could cause the Company s results, performance, or achievements to differ materially from that contained in the Company s forward-looking statements, and investors are cautioned that any forward-looking statement contained herein or elsewhere is qualified by and subject to the warnings and cautionary statements contained above and in the Company s other filings with the Securities and Exchange Commission.

The Company does not undertake and assumes no obligation to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

Table of Contents

Overview

Uroplasty, Inc. develops, manufactures, and/or markets medical products in certain segments of the urology, colon and rectal, wound care, otolaryngology and plastic surgery markets. Products sold by the Company are subject to regulation by the U.S. FDA and/or various regulating agencies in countries outside the U.S. Existing sales have been, and future sales growth is expected to be, derived from Macroplastique and related ancillary products designed for use by urologists, gynecologists, and uro-gynecologists for the primary treatment of stress urinary incontinence (SUI) and for the treatment of vesicoureteral reflux (VUR), a condition in which urine flows backward from the bladder to the kidney. Macroplastique is comprised of soft, irregularly textured, vulcanized, medical grade silicone elastomer implants suspended in a biocompatible carrier solution. When injected via a minimally invasive procedure in the soft tissue of the mid-urethra and bladder neck (in the case of SUI), and at the ureteral orifice (in the case of vesicoureteral reflux), the implants act as a bulking material to restore urinary continence or to eliminate reflux of urine from the bladder to the kidneys.

In addition to the urological applications, the Company s implantable tissue bulking material is also marketed by the Company outside the U.S. for the indications of fecal incontinence, reconstructive and cosmetic plastic surgery applications and vocal cord rehabilitation under the trade names PTP Implants , Bioplastique Implants and VOX Implants , respectively. In The Netherlands and United Kingdom, the Company s direct sales force distributes certain wound care products on behalf of another company in accordance with an executed Distributor Agreement. Under the terms of the Distributor Agreement, the Company is not obligated to purchase any minimum level of wound care products.

The Company s products are currently sold by a direct sales force in the United Kingdom, and by a network of distributors in numerous countries outside the U.S., including Canada, Western Europe, Australia, and Central and South America. In September 1999, the Company received FDA approval to initiate human clinical studies in the U.S. for the Company s primary product Macroplastique in the treatment of female SUI. The Company is currently conducting the human clinical procedures at various clinical sites across the United States and Canada.

The Company s current objectives are to focus on sales and marketing activities designed to increase market penetration and sales of Macroplastique for SUI, VUR, and fecal incontinence applications in countries outside the U.S., and to efficiently and effectively execute the Macroplastique human clinical study for treatment of female SUI within the U.S.

The Company has identified certain of its accounting policies that it considers particularly important for the portrayal of the Company s results of operations and financial position and which may require the application of a higher level of judgment by the Company s management, and as a result are subject to an inherent level of uncertainty. These are characterized as critical accounting policies and address revenue recognition, inventories, foreign currency translation and transactions, and impairment of long-lived assets, each more fully described in the Company s Annual Report on Form 10-KSB for the year ended March 31, 2002. Based upon the Company s review, it has determined that these policies remain its most critical accounting policies for the three and six-months periods ended September 30, 2002, and has made no changes to these policies during fiscal 2003.

Set forth below is management s discussion and analysis of the financial condition and results of operations for the three and six-months periods ended September 30, 2002 and 2001.

Results of Operations

Net Sales: The Macroplastique product line accounts for approximately 88% of total net sales during the periods presented. In the second quarter ended September 30, 2002, net sales of all products were $1,288,875, representing a $231,937 or 22% increase when compared to net sales of $1,056,938 for the second quarter ended September 30, 2001. During the six months ended September 30, 2002, net sales of all products were $2,597,974, representing a $391,647 or 18% increase when compared to net sales of $2,206,327 during the six months ended September 30, 2001. The sales increase is the result of increased unit sales to our customers and fluctuations in foreign currency exchange rates between the U.S. Dollar (the functional reporting currency) and the Euro and the British Pound (currencies of the Company s subsidiaries).

Management expects unit sales of Macroplastique will increase in the remaining two quarters of fiscal 2003, as compared to unit sales of fiscal 2002. In November 2001, the Company launched Macroplastique product enhancements and began new distributor training. The improvements provided surgeons with a delivery system designed for ease of use. Management believes that, as a result, an increasing number of doctors will perform procedures that will broaden the Macroplastique penetration of the SUI and VUR markets. Additionally, with the sales launch of PTP Implants for the indication of fecal incontinence to international markets outside the U.S. in May 2002, Uroplasty expects incremental sales to be derived by this new product from our expansion into the Colon and Rectal Surgeon market. Fecal incontinence affects up to 16 million, or 1 out of 13 adults in the U.S. There can be no assurance, however, the Company s efforts to increase sales and market penetration will be successful.

Table of Contents

Gross Profit: Gross profit was $933,586 and $803,010 for the quarter ended September 30, 2002 and 2001, respectively, or 72% and 76% of net sales. Gross profit was $1,822,971 and $1,772,527 for the six months ended September 30, 2002 and 2001, respectively, or 70% and 80% of net sales. High production volumes in the first quarter of fiscal 2002 to prepare for the product launch in November 2001 resulted in a high gross margin. Excess manufacturing capacity is causing lower gross profit margins in the current-year period. Gross profit in any one period is highly variable depending on production volumes. The Company anticipates increased utilization of manufacturing capacity and unit sales in the remaining quarters of fiscal 2003, which should result in higher gross margins.

General and Administrative Expense: General and administrative (G&A) expenses decreased from $310,955 during the second quarter of fiscal 2002 to $299,661 during the second quarter of fiscal 2003 and decreased from $583,565 during the six months ended September 30, 2001 to $572,128 during the six months ended September 30, 2002.

Research and Development Expense: Research and development (R&D) expenses increased $70,478, or 17%, from $411,312 during the second quarter of fiscal 2002 to $481,790 during the second quarter of fiscal 2003 and increased 25% from $801,350 during the six months ended September 30, 2001 to $1,001,208 during the six months ended September 30, 2002. The increase in R&D expense resulted from an increase in clinical costs relating to patient procedures and follow-up examinations due to significant increases in clinical study patient enrollment.

Selling and Marketing Expenses: Selling and marketing (S&M) costs decreased 18% from $317,556 during the second quarter of fiscal 2002 to $259,664 during the second quarter of fiscal 2003 and decreased 24% from $672,623 during the six months ended September 30, 2001 to $513,827 during the six months ended September 30, 2002. This decrease was as expected from the fiscal 2002 restructuring of the international sales and marketing departments.

Other Income (Expense): Other income (expense) includes interest income, interest expense, foreign currency exchange gains and losses, settlement income and other non-operating costs when incurred. The Company s financial results are subject to material fluctuations based on changes in currency exchange rates. Other income (expense) was $(9,018) and $192,627 for the second quarter ended September 30, 2002 and 2001 and $597,430 and $106,099 for the six months ended September 30, 2002 and 2001. The majority of the differences between periods was due to foreign currency exchange gains and losses and the $180,000 of settlement proceeds in the first quarter of fiscal 2003 from the litigation. On October 26, 2001, the Company reached a litigation settlement with a third party. Net proceeds from the Settlement, totaling $388,000, were recognized upon receipt of cash. In May 2002, the Company received the final payment and recorded a $180,000 gain related to this settlement. Exchange gains and losses are recognized primarily as a result of fluctuations in currency rates between the U.S. Dollar (the functional reporting currency) and the Euro and British Pound (currencies of the Company s subsidiaries), as well as their effect on the dollar denominated intercompany obligations between the Company and its foreign subsidiaries. At September 30, 2002 and 2001, the Company had $2.7 million and $4.7 million of dollars denominated intercompany debt at its foreign Dutch subsidiary. Except for $1.1 million of dollars of long-term balance as per September 30, 2001, these intercompany balances are revolving in nature and are not deemed to be long-term balances. The long-term balance has been repaid in the remainder of fiscal 2002 and in the six months period ended September 30, 2002. The Company recognized foreign currency gains and losses of $(12,687) and $195,628 for the second quarter ended September 30, 2002 and 2001 and $407,333 and $109,620 for the six months ended September 30, 2002 and 2001. The currency gains are primarily the result of a weakened U.S. Dollar compared to the Euro and the currency losses the result of a strengthened U.S. Dollar compared to the Euro.

As described in note 9 to the financial statements, the Company has retroactively increased the weighted average shares outstanding for all periods to reflect the incremental 267,402 shares attributable to the bonus element related to the rights offering.

Liquidity and Capital Resources

As of September 30, 2002, the Company s cash and cash equivalent balances totaled $3,508,107. The capital resources existing at September 30, 2002 were derived from operations during the fiscal years ended March 31, 1997 and 1998, plus the net proceeds from the Company s sale of approximately 1.7 million shares of Common Stock in June 1998 and the sale of approximately 2.4 million shares of Common Stock in July 2002.

At September 30, 2002, the Company had working capital of approximately $4.6 million. During the six months ended September 30, 2002, operating activities provided $384,441 of cash, compared to using $373,879 of cash in the prior-year period. This improvement of cash was primarily attributable to foreign currency exchange gains of $407,000 and a $180,000 gain from the proceeds from a lawsuit settlement. Accounts receivable increased by $53,286, due to the timing of payment by our customers. Other current assets, accounts payable, accrued expenses fluctuated due to the timing of payments.

Table of Contents

The Company currently has no financing arrangements in place with any bank for general working capital needs, and no material unused sources of liquidity other than the cash, equipment leasing arrangements, and its accounts receivable and inventory balances at September 30, 2002 of $898,717 and $564,255, respectively.

As of September 30, 2002, the allowance for inventory obsolescence is $69,000. The introduction last year of the modified products has made some units of the non-modified products obsolete.

During the term of the fiscal 2003 Rights Offering, a total of 2,394,639 shares of Common Stock and 798,213 Common Stock Purchase Warrants were sold to shareholders of the Company. Gross proceeds recorded in the six-months period ended September 30, 2002 were $2,394,639.

The Company has operations in the U.S. and internationally. U.S. net operating loss carryforwards cannot be used to offset taxable income in foreign jurisdictions. Furthermore, repatriation of dividends to the U.S. parent may result in additional foreign or U.S. taxes.

The Company s financial condition and results of operations could be materially affected by fluctuations in foreign currency exchange rates and weak economic conditions in foreign markets where the Company s products are distributed. The effects of these conditions could include reduced unit sales and reduced sales in dollars when converted from foreign currency amounts and material gains and losses on transactions denominated in foreign currencies. Furthermore, because the Company s U.S. operations are funded by sales denominated in foreign currency, strengthening of the U.S. dollar against the Euro, and/or the British Pound could have an adverse effect on the Company s cash flow and results of operations.

Management expects continued high costs associated with the conduct of the U.S. human clinical study for Macroplastique pursuant to the FDA approved IDE, the subsequent U.S. Premarket Approval process, and pre-commercialization and market launch costs in the U.S. relating to Macroplastique for female SUI.

As a result of the proceeds of the Rights Offering, management believes that current resources and the funds generated from sale of the Company s products outside the U.S. will be adequate to meet the Company s cash flow needs, including R&D activities associated with existing products and markets through fiscal 2004.

ITEM 3. CONTROLS AND PROCEDURES.

Disclosure Controls and Procedures. Within the 90 days prior to the date of this report, Daniel G. Holman, our President, Chief Executive Officer, Chief Financial Officer and Arie J. Koole, our Controller, Principal Accounting Officer, carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rule 13a-15b under the Securities Exchange Act of 1934. Based on their review of our disclosure controls and procedures, such officers have concluded that our disclosure controls and procedures are effective in timely alerting them to material information relating to us that is required to be included in our periodic SEC filings.

Internal Controls and Procedures. There were no significant changes in internal controls or in other factors that could significantly affect these controls subsequent to the date of their evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Table of Contents

PART II. OTHER INFORMATION

Except as indicated below, none of the items contained in PART II of Form 10-QSB are applicable to the Company for the three months ended September 30, 2002.

ITEM 2. CHANGES IN SECURITIES

(c) Recent Sales of Unregistered Securities

On September 30, 2002, the Registrant sold 20,000 shares of its Common Stock, valued on the date of issuance at $20,600, to one vendor as part of a specialized supply contract. The shares were exempt from registration under Section 4(2) of the Securities Act because they were issued subject to investment representations by the purchaser and the certificate representing the shares bore a restrictive legend.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.

(a) Exhibits

99.1	Certifications by the Chief Executive Officer/Chief Financial Officer and the Controller pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

(b) Reports on Form 8-K

None

Table of Contents

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

UROPLASTY, INC

Date: November 14, 2002 by: /s/ DANIEL G. HOLMAN

Daniel G. Holman
President, Chief Executive Officer,
Chief Financial Officer and Director (Principal Executive and Financial Officer)

Date: November 14, 2002 by: /s/ ARIE J. KOOLE

Arie J. Koole
Controller (Principal Accounting Officer)

Table of Contents

CERTIFICATION PURSUANT TO
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Daniel G. Holman, certify that:

1. I have reviewed this quarterly report on Form 10-QSB of Uroplasty, Inc. (the Registrant);

2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;

3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this quarterly report;

4. The Registrant s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the Registrant and we have:

(a) designed such disclosure controls and procedures to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

(b) evaluated the effectiveness of the Registrant s disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the Evaluation Date); and

(c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

5. The Registrant s other certifying officer and I have disclosed, based on our most recent evaluation, to the Registrant s auditors and the audit committee of Registrant s board of directors (or persons performing the equivalent function):

(a) all significant deficiencies in the design or operation of internal controls which could adversely affect the Registrant s ability to record, process, summarize and report financial data and have identified for the Registrant s auditors any material weaknesses in internal controls; and

(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant s internal controls; and

6. The Registrant s other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 14, 2002.

By /s/ DANIEL G. HOLMAN

Daniel G. Holman, President, Chief Executive Officer and
Chief Financial Officer (Principal Financial Officer)

Table of Contents

CERTIFICATION PURSUANT TO
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Arie J. Koole, certify that:

1. I have reviewed this quarterly report on Form 10-QSB of Uroplasty, Inc. (the Registrant);

2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;

3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this quarterly report;

4. The Registrant s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the Registrant and we have:

(a) designed such disclosure controls and procedures to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

(b) evaluated the effectiveness of the Registrant s disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the Evaluation Date); and

(c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

5. The Registrant s other certifying officer and I have disclosed, based on our most recent evaluation, to the Registrant s auditors and the audit committee of Registrant s board of directors (or persons performing the equivalent function):

(a) all significant deficiencies in the design or operation of internal controls which could adversely affect the Registrant s ability to record, process, summarize and report financial data and have identified for the Registrant s auditors any material weaknesses in internal controls; and

(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant s internal controls; and

6. The Registrant s other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 14, 2002.

By /s/ ARIE J. KOOLE

Arie J. Koole, Controller (Principal Accounting Officer)