

EXELON CORP  
Form U-1  
March 15, 2005

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As filed with the Securities and Exchange Commission on March 15, 2005 File No. 70-\_\_\_\_\_

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549  
FORM U-1  
APPLICATION-DECLARATION  
UNDER  
THE PUBLIC UTILITY HOLDING COMPANY ACT OF 1935**

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(and the Subsidiaries listed on the  
Signature Page hereto)  
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Public Service  
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(on behalf of the Subsidiaries listed  
on the Signature Page hereto)  
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(Name of companies filing this statement and address of principal executive office)

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(Name of top registered holding company)

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**Item 1. Description of Proposed Transaction**

A. Introduction.

In this Form U-1 application/declaration (this Application ), Applicants are seeking approval pursuant to Sections 6(a), 7, 8, 9, 10, 12, 13, 32 and 33 of the Public Utility Holding Company Act of 1935 (the Act ) and the rules thereunder to engage in various transactions related to the merger of Exelon Corporation ( Exelon ) and Public Service Enterprise Group Incorporated ( PSEG ), as described more fully herein.

On December 20, 2004, Exelon and PSEG, an electric and gas utility holding company that claims exemption from registration pursuant to Rule 2 under Section 3(a)(1) of the Act, entered into an Agreement and Plan of Merger (the Merger Agreement<sup>2</sup> Pursuant to the terms of the Merger Agreement, PSEG will merge into Exelon (the Merger ), thereby ending the separate corporate existence of PSEG. Each PSEG shareholder will be entitled to receive 1.225 shares of Exelon common stock for each PSEG share held and cash in lieu of any fraction of an Exelon share that a PSEG shareholder would have otherwise been entitled to receive. Exelon common stock will be unaffected by the Merger, with each issued and outstanding share remaining outstanding following the Merger as a share in the surviving company. Upon completion of the Merger, Exelon will change its name to Exelon Electric & Gas Corporation.<sup>3</sup>

As the surviving company in the Merger, Exelon will remain the ultimate corporate parent of PECO Energy Company ( PECO ) and Commonwealth Edison Company ( ComEd ) and the other Exelon subsidiaries and become the ultimate corporate parent of Public Service Electric and Gas Company ( PSE&G ), a public utility company under the Act, and the other PSEG subsidiaries.

Exelon will continue to be a registered public utility holding company under the Act, and ComEd, PECO and PSE&G will continue to be operating franchised utility companies. Exelon will remain headquartered in Chicago but will also have energy trading and nuclear headquarters in southeastern Pennsylvania and generation headquarters in Newark, New Jersey. PSE&G will remain headquartered in Newark. PECO will remain headquartered in Philadelphia and ComEd will remain headquartered in Chicago.

The Merger is subject to a number of usual and customary conditions precedent, including receipt by the parties of required state and federal regulatory approvals and filing of pre-merger notification statements under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended ( HSR Act ), and the expiration or termination of the statutory waiting period thereunder. (See Item 4 - Regulatory Approvals.) The boards of directors of Exelon and PSEG have approved the proposed Merger, which will also require approval of the issuance of shares of common stock by Exelon required by the Merger Agreement by the shareholders of Exelon and approval of the Merger by the shareholders of PSEG.

In addition to the changes resulting from the Merger Agreement, the Applicants intend to revise their corporate structure (the Exelon Generation Restructuring ). Although their plans are not yet completely finalized, the Applicants currently propose to implement the following changes, subject to approval, as required, by the Securities and Exchange Commission (the Commission ). After obtaining

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<sup>1</sup> The Applicants are Exelon and its Subsidiaries listed on the Signature Page hereto, and PSEG and its Subsidiaries listed on the Signature Page hereto, and such other direct and indirect subsidiary companies that Exelon may hereinafter form or acquire in accordance with a Commission order or otherwise in accordance with the Act or a rule promulgated thereunder.



<sup>2</sup> A copy of the Merger Agreement was filed with the Commission by Exelon with a Current Report on Form 8-K on December 21, 2004. The Merger Agreement is incorporated herein by reference. The description of the Merger Agreement herein is qualified in its entirety by reference to the full text of the Merger Agreement.

<sup>3</sup> As appropriate in the context, the term "Exelon" refers variously to Exelon Corporation pre-Merger and to Exelon Electric & Gas Corporation post-Merger.

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necessary approvals and third party consents, PSEG Power LLC ( PSEG Power ) and its direct subsidiaries PSEG Nuclear LLC ( PSEG Nuclear ), PSEG Fossil LLC ( PSEG Fossil ) and PSEG Energy Resources & Trade LLC ( PSEG ER&T ) will all cease to exist as separate entities and will become part of Exelon Generation Company, LLC ( Exelon Generation ). The business functions of each of these former PSEG entities will become a part of the respective Exelon Generation business unit. It is anticipated that the subsidiaries owned by these PSEG entities will be retained as direct subsidiaries of Exelon Generation.

Also in connection with the Merger, PSE&G will become a direct subsidiary of Exelon Energy Delivery Company, LLC ( Delivery<sup>4</sup> ). The current subsidiaries of PSE&G will remain intact. PSEG Energy Holdings LLC ( PSEG Holdings ) will become a subsidiary of Exelon, as the successor to PSEG. The current subsidiaries of PSEG Holdings will remain intact. PSEG Services Corporation ( PSEG Services ) will sell all of its assets to Exelon Business Services Company ( Exelon BSC ), change its name, and remain as a non-energy subsidiary. Exelon BSC will be the sole service company of Exelon.

A summary diagram depicting Exelon s proposed post-Merger corporate structure is filed herewith as Exhibit G-1. Diagrams depicting the existing corporate structure of the Exelon system as well as the PSEG system are filed herewith as Exhibits G-2 and G-3, respectively.

Exelon and PSEG have proposed a plan to mitigate any generation market concentration concerns resulting from the Merger, which calls for Exelon to divest certain generation capacity.<sup>5</sup> The sale of this generation capacity will occur as soon as possible within 18 months following close of the Merger. Approval of the Commission will be required for the disposition of this generation capacity because, as a result of the Exelon Generation Restructuring, this generation capacity will be owned by Exelon Generation, a public utility under the Act. The disposition of generation capacity owned by Exelon Generation is referred to as the Generation Divestiture.

In addition to authorization of the Merger, the Exelon Generation Restructuring, and the Generation Divestiture, Applicants are requesting certain related approvals, including:

1. Authorizations related to service company and other affiliate transactions.
2. Issuance by Exelon of common stock in connection with the Merger and employee and director compensation plans as described below.
3. Authorization to the extent required of the consolidation (or replacement in lieu of consolidation) of existing indebtedness and obligations of PSEG and its subsidiaries as obligations of Exelon or its subsidiaries as a result of the Merger.
4. Necessary modifications to Exelon s existing omnibus financing authority granted by order of April 1, 2004 in Holding Company Act Release No. 27830 (the 2004 Financing Order ).

Applicants request that the Commission issue a final order granting the requested authority without an evidentiary hearing, as expeditiously as feasible, but no later than December 15, 2005.

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<sup>4</sup> This will be accomplished through a contribution of the common stock of PSE&G held by Exelon immediately following the Merger to Delivery or other appropriate corporate transaction.

<sup>5</sup> The mitigation plan also proposes to transfer control of the output of a portion of Exelon s baseload nuclear generating capacity, which transfer is not jurisdictional under the Act.

<sup>6</sup> The Exelon Generation Restructuring and Generation Divestiture will require regulatory approvals in addition to those from the Commission as described elsewhere herein.

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B. Description of Exelon and Its Subsidiaries

1. Exelon, Generally

Exelon was incorporated in Pennsylvania in February 1999. On October 20, 2000, Exelon became the ultimate parent corporation for PECO and ComEd, and registered pursuant to Section 5 of the Act.

Exelon, through its subsidiaries, operates in three business segments - Delivery, Generation and Enterprises as described below. In addition to Exelon's three business segments, Exelon BSC, a subsidiary of Exelon, provides Exelon and its subsidiaries with financial, human resources, legal, information technology, supply management and corporate governance services, as well as direction and management of shared functions for Delivery.

Delivery. Exelon's energy delivery business consists of the purchase and sale of electricity and distribution and transmission services by ComEd in northern Illinois and by PECO in southeastern Pennsylvania and the purchase and sale of natural gas and distribution services by PECO in the Pennsylvania counties surrounding the City of Philadelphia.

Generation. Exelon's generation business consists of the owned and contracted for electric generating facilities and energy marketing operations of Exelon Generation, a 49.5% interest in two power stations in Mexico, and the competitive retail sales business of Exelon Energy Company.

Enterprises. Exelon's enterprise business consists primarily of the remaining infrastructure and electrical contracting services of Exelon Enterprises Company, LLC ( Enterprises ) and other investments weighted towards the communications and energy services industries. Exelon plans to divest or wind-down the remaining assets of Enterprises during 2005.

2. The Exelon Utility Subsidiaries

Exelon indirectly owns all of the issued and outstanding membership interests of Exelon Generation, all the issued and outstanding common stock of PECO and substantially all of the issued and outstanding common stock of ComEd,<sup>7</sup> and ComEd owns all the issued and outstanding common stock of Commonwealth Edison Company of Indiana, Inc. (the Indiana Company ) (together, the Exelon Utility Subsidiaries ).

PECO is engaged principally in the purchase, transmission, distribution and sale of electricity to residential, commercial and industrial customers in southeastern Pennsylvania and in the purchase, distribution and sale of natural gas to residential, commercial and industrial customers in the Pennsylvania counties surrounding the City of Philadelphia. PECO is subject to extensive regulation by the Pennsylvania Public Utility Commission ( PAPUC ) as to electric and gas rates, the issuances of certain securities and certain other aspects of PECO's operations. PECO is also subject to regulation by the Federal Energy Regulatory Commission ( FERC ) as to transmission rates, gas pipelines and certain other aspects of its business.

PECO's retail service territory covers approximately 2,100 square miles in southeastern Pennsylvania. PECO provides electric delivery service in an area of approximately 2,000 square miles, with a population of approximately 3.8 million, including 1.5 million in the City of Philadelphia. Natural gas service is supplied in an approximately 1,900 square mile area in southeastern Pennsylvania adjacent to

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<sup>7</sup> In connection with the conversion of warrants and convertible preferred stock that were outstanding prior to the 2000 merger of Unicom Corporation with PECO Energy Corp., a small number of shares of common stock of

ComEd (about 0.1% of the total outstanding) are not owned by Exelon but are held by third parties. *See Exelon Corporation, Holding Co. Act Release No. 27256, note 4 (Oct. 19, 2000) (the 2000 Merger Order )*.

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Philadelphia, with a population of approximately 2.3 million. PECO delivers electricity to approximately 1.5 million customers and natural gas to approximately 460,000 customers.

ComEd is engaged principally in the purchase, transmission, distribution and sale of electricity to a diverse base of residential, commercial, industrial and wholesale customers in northern Illinois. ComEd is subject to extensive regulation by the Illinois Commerce Commission ( ICC ) as to rates, the issuance of certain securities, and certain other aspects of ComEd s operations. ComEd is also subject to regulation by the FERC as to transmission rates and certain other aspects of its business.

ComEd s retail service territory has an area of approximately 11,300 square miles and an estimated population of eight million. The service territory includes the City of Chicago, an area of about 225 square miles with an estimated population of three million. ComEd has approximately 3.7 million customers.

Electric utility restructuring legislation was adopted in Pennsylvania in December 1996 and in Illinois in December 1997. Both Illinois and Pennsylvania permit competition by alternative generation suppliers for retail generation supply while transmission and distribution service remains fully regulated. Both states, through their regulatory agencies, established a phased approach for allowing customers to choose an alternative electric generation supplier, required rate reductions and imposed caps on rates during a transition period, and allowed the collection of competitive transition charges from customers to recover costs that might not otherwise be recovered in a competitive market.

Effective as of January 1, 2001, Exelon effected a restructuring that involved the transfer of the electric generating assets of ComEd and PECO to Exelon Generation, a Pennsylvania limited liability company and a public utility company engaged in the generation, sale and purchase of electricity in Pennsylvania, Illinois and elsewhere and also engaged in the trading of other energy and energy-related commodities and development and ownership of exempt wholesale generators ( EWGs ).

PJM Interconnection, L.L.C. ( PJM ) is the independent system operator and the FERC-approved Regional Transmission Organization ( RTO ) for the Mid-Atlantic and a portion of the Midwest. PJM is the transmission provider under, and the administrator of, the PJM Open Access Transmission Tariff, operates the PJM Interchange Energy Market and Capacity Credit Markets, and conducts the day-to-day operations of the bulk power system of the PJM region. ComEd s and PECO s transmission systems are currently under the control of PJM and, by order dated October 28, 2004 (Holding Co. Act Release No. 27904) (the PJM Order ), the Commission found that the electric utility properties of the Exelon system satisfy the interconnection requirement of Section 2(a)(29)(A) of the Act by reason of PJM s operational control of the transmission assets of ComEd and PECO.

Each of ComEd and PECO is a public utility company within the meaning of the Act. ComEd is also a holding company exempt from registration pursuant to Section 3(a)(1) of the Act, by reason of its ownership of the Indiana Company, which is a fourth public utility company subsidiary, with no retail operations. Delivery is an intermediate registered holding company and a first-tier subsidiary of Exelon. Delivery owns all of the issued and outstanding common stock of PECO and substantially all of the issued and outstanding common stock of ComEd. *See* Note 7.

Exelon Generation is also an electric utility company within the meaning of the Act. Exelon Generation is a wholly owned subsidiary of Exelon Ventures Company, LLC ( Ventures ), which is an intermediate registered holding company and a first tier subsidiary of Exelon. Ventures and Delivery are

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<sup>8</sup> In the 2000 Merger Order approving the formation of Exelon, the Commission had found that the electric utility operations of Exelon constituted a single, integrated electric utility system, and that the gas utility operations of Exelon constituted a single, integrated gas utility system that was a permissible additional system under the

standards of Section 2(a)(11) of the Act. The findings of the 2000 Merger Order were based in part on a certain 100 MW firm west-to-east transmission contract path (the Contract Path ). The PJM Order found that PJM s operational control of the transmission assets of ComEd and PECO obviated the need for the Contract Path.

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referred to herein as the Other Registered Holding Companies. None of the Other Registered Holding Companies has securities outstanding in the hands of the public.

3. Direct Non-Utility Subsidiaries of Exelon

Exelon has direct wholly owned non-utility subsidiaries (in addition to its direct, wholly owned registered holding company subsidiaries, Ventures and Delivery), as follows:

Exelon BSC, a service company, provides administrative, management and technical services to Exelon and its associate companies;

Exelon Investment Holdings, LLC, an Illinois limited liability company, is a holding company for tax-advantaged housing transactions;

UII, LLC, an Illinois limited liability company, is engaged in a like-kind exchange transaction pursuant to which a portion of the proceeds from the sale of ComEd's fossil generating stations was invested in passive generating station leases with entities unrelated to Exelon. The generating stations were leased back to such entities as part of the transaction.<sup>9</sup>

Exelon has the following additional direct subsidiaries: Unicom Assurance Company, Ltd., an inactive captive insurance company, Exelon Capital Trust I, an inactive finance company, Exelon Capital Trust II, an inactive finance company and Exelon Capital Trust III, an inactive finance company.

4. Capitalization of Exelon

The total authorized shares of capital stock of Exelon consist of (i) 1,200,000,000 shares of common stock, no par value and (ii) 100,000,000 shares of preferred stock, no par value.<sup>10</sup> At the close of business on December 31, 2004, 664,187,996 shares of Exelon common stock were outstanding, and no shares of Exelon preferred stock were issued and outstanding. In addition, at that date (i) 2,499,865 shares of common stock were held by Exelon in its treasury, (ii) 25,205,285 shares of common stock were reserved for issuance pursuant to outstanding options to purchase common stock granted under Exelon's Long-Term Incentive Plan, Exelon's Amended and Restated Long-Term Incentive Plan, as amended, and Exelon's 1998 Stock Option Plan (together with Exelon's Directors' Stock Unit Plan, the Exelon Stock Incentive Plans), (iii) 14,777,078 shares of common stock were reserved for the grant of additional awards under the Exelon Stock Incentive Plans, (iv) 7,000,000 shares of common stock were reserved for issuance pursuant to the Dividend Reinvestment and Stock Purchase Plan, (v) 624,495 shares of common stock were reserved for issuance pursuant to outstanding performance shares, (vi) 216,000 shares of common stock were reserved for issuance pursuant to outstanding units under Exelon's Directors' Stock Unit Plan, (vii) 5,357,745 shares of common stock were reserved for issuance under Exelon's Employee Stock Purchase Plan, (viii) 1,060,053 shares of common stock were reserved for issuance pursuant to outstanding restricted shares (shares of common stock subject to forfeiture) and (ix) 1,336,516 shares of common stock were reserved for issuance pursuant to outstanding deferred shares (shares of common stock the issuance of which has been deferred pursuant to Exelon's Deferred Compensation Plan).

As of December 31, 2004, Exelon's capitalization on a consolidated basis was as follows:

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<sup>9</sup> Unicom Investment, Inc., an Illinois corporation, was reorganized as an Illinois limited liability company, UII, LLC on November 10, 2004.



<sup>10</sup> In connection with the proposed Merger, Exelon is seeking approval to amend its Amended and Restated Articles of Incorporation to increase its authorized common stock to 2,000,000,000 shares. *See* File No. 70-10291. That filing also seeks approval for solicitation of proxies in connection with the Merger and certain employee and director plan changes.

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**EXELON CORPORATION**  
**CONDENSED CONSOLIDATED CAPITAL STRUCTURE**

(Dollars in Millions)  
As of December 31, 2004

**Consolidated Capitalization**

|   | <b>Amount</b> | <b>Capital<br/>Structure<br/>Percentage</b> |
|---|---------------|---|
| Common Equity (includes Retained Earnings of \$3,353) | \$ 9,423      | 40.79%                                      |
| Minority Interest                                     | 42            | 0.18%                                       |
| Preferred and Preference Stock                        | 632           | 2.74%                                       |
| Securitization Obligations                            | 4,797         | 20.76%                                      |
| Long-Term Debt  | 7,292         | 31.56%                                      |
| Current Maturities of Long-Term Debt                  | 427           | 1.85%                                       |
| Total Long-Term Debt                                  | 7,719         | 33.41%                                      |
| Short-Term Debt                                       | 490           | 2.12%                                       |
| Total Capital Structure                               | \$ 23,103     | 100.00%                                     |

Additional information regarding Exelon and its subsidiary companies is set forth in the following documents, each of which has been previously filed with the Commission and is incorporated herein by reference:

(i) Annual Report on Form 10-K of Exelon (Commission File No. 1-16169), ComEd (Commission File No. 1-1839), PECO (Commission File No. 1-1401) and Exelon Generation (Commission File Number No. 333-85496) for the fiscal year ended December 31, 2004, filed with the Commission on February 23, 2005;

(ii) The following Current Reports on Form 8-K of Exelon (Commission File No. 1-16169):

| <u>Description</u>                        | <u>Filing Date</u> |
|---|--------------------|
| Current report, items 1.01 and 2.03       | 3/08/05            |
| Current report, item 8.01                 | 3/07/05            |
| Current report, item 5.02                 | 2/25/05            |
| Current report, item 5.02                 | 2/22/05            |
| Current report, items 8.01 and 9.01       | 2/04/05            |
| Current report, item 2.01                 | 2/01/05            |
| Current report, items 1.01 and 5.02       | 1/28/05            |
| Current report, items 2.02, 7.01 and 9.01 | 1/25/05;           |

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(iii) Annual Report on Form U5S for the fiscal year ended December 31, 2003, filed with the Commission on April 30, 2004; and

(iv) Registration Statement on Form S-4, filed with the Commission on February 10, 2005 (File No. 333-122074).

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### **C. Description of PSEG and Its Subsidiaries.**

#### **1. PSEG, Generally.**

PSEG was incorporated under the laws of the State of New Jersey in 1985 and is an exempt public utility holding company. PSEG, through its subsidiaries, operates in three business segments - Delivery, Generation and Enterprises, as described below. In addition to PSEG's three business segments, PSEG Services, a subsidiary of PSEG, provides PSEG and its subsidiaries with financial, human resources, legal, information technology, supply management and corporate governance services.

**Delivery** PSEG's domestic energy delivery business consists of the transmission and distribution of electric energy and gas in New Jersey through PSE&G.

**Generation** PSEG's generation businesses consist of the owned and contracted for electric generation facilities and energy marketing operations of the PSEG Power subsidiaries and the PSEG Global L.L.C. ( PSEG Global ) subsidiaries. PSEG Power has three principal direct wholly owned subsidiaries: PSEG Nuclear, PSEG Fossil and PSEG ER&T. The PSEG Power generation portfolio consists of approximately 14,607 MW of generation in the Northeast and Midwest. PSEG Global has equity ownership interests in approximately 2,404 MW of generation in North America. All the generation assets in the PSEG system are held by PSEG subsidiaries with EWG or FUCO status under the Act or qualifying facility ( QF ) status under the Public Utility Regulatory Policies Act of 1978, as amended ( PURPA ).

**Enterprises** PSEG's enterprise businesses consist primarily of (1) investments in energy-related financial transactions, leveraged leases, operating leases, leveraged buyout funds, marketable securities and a demand-side management business and (2) investments in international generation and delivery businesses qualified as EWGs and foreign utility companies through PSEG Resources L.L.C. ( PSEG Resources ) and through PSEG Global.

#### **2. The PSEG Utility Subsidiary.**

PSE&G is a public utility company within the meaning of the Act and is the only utility subsidiary of PSEG. PSEG directly owns all of the issued and outstanding common stock of PSE&G.

PSE&G is an electric and gas utility company engaged principally in the transmission and distribution of electric energy and gas in New Jersey. PSE&G is subject to extensive regulation by the New Jersey Board of Public Utilities ( NJBPU ) as to electric and gas rates, the issuance of securities and certain other aspects of PSE&G's operations. PSE&G is also subject to regulation by the FERC as to electric transmission rates and certain other aspects of its business.

PSE&G's retail service territory covers a corridor of approximately 2,600 square miles running diagonally across New Jersey from Bergen County in the northeast to an area below the city of Camden in the southwest with a population of approximately 5.5 million. PSE&G provides service to approximately 2.0 million electric customers and approximately 1.6 million gas customers.

PSE&G does not own or operate any electric generation facilities. PSE&G, pursuant to an order of the NJBPU issued under the provisions of the New Jersey Electric Discount and Energy Competition Act ( EDECA ), transferred all of its electric generation facilities, plant, equipment and wholesale power trading contracts to its affiliate PSEG ER&T in August 2000. Also, pursuant to an NJBPU order, PSE&G transferred its gas supply business, including its inventories and supply contracts, to a subsidiary of PSEG Power in May 2002. PSE&G continues to own and operate

its electric transmission and electric and gas distribution business. PSE&G has transferred operational control over its electric transmission facilities to PJM.

All electric and gas customers in New Jersey have the ability to choose an electric energy and/or gas supplier. For those retail electric customers located in New Jersey who do not choose a competitive

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electric supplier, New Jersey's Electric Distribution Companies ( EDCs ), including PSE&G, provide basic generation service ( BGS ) or provider of last resort service ( POLR ). The EDCs satisfy their BGS obligations through a competitive state-wide annual auction. PSE&G's affiliate PSEG ER&T, has historically been a successful participant in these auctions and serves several EDCs including PSE&G.

For those retail gas customers located in New Jersey who do not choose a competitive natural gas supplier, New Jersey's gas distribution companies, including PSE&G, provide basic gas supply service ( BGSS ) or POLR. PSE&G has entered into a full requirements contract through 2007 with PSEG ER&T to meet the supply requirements of PSE&G's gas customers.<sup>11</sup> PSEG ER&T charges PSE&G for the gas commodity costs, which PSE&G recovers from its customers. Any difference between rates charged by PSEG ER&T under the BGSS contract and rates charged to PSE&G's customers are deferred and collected or refunded through future adjustments in retail rates.

PSE&G's natural gas facilities consist entirely of local gas distribution facilities in the State of New Jersey and neither PSE&G nor any other PSEG company owns any interstate natural gas facilities subject to the Natural Gas Act.

### 3. Direct Non-Utility Subsidiaries of PSEG.

PSEG has three direct wholly owned non-utility subsidiaries, PSEG Power, PSEG Holdings and PSEG Services:

PSEG Power - PSEG Power has three principal direct wholly owned subsidiaries: PSEG Nuclear, which owns and operates nuclear generating stations; PSEG Fossil, which develops, owns and operates domestic fossil generating stations and other non-nuclear generating stations; and PSEG ER&T, which markets the capacity and production of PSEG Fossil's and PSEG Nuclear's stations, manages the commodity price risks and market risks related to generation and markets electricity, capacity, ancillary services and natural gas products on a wholesale basis. PSEG Power also provides specialized maintenance, repair and plant engineering services on energy-related electro-mechanical equipment to its affiliates.

PSEG Nuclear is an EWG and has an ownership interest in five nuclear generating units and operates three of them: the Salem Nuclear Generating Station, Units 1 and 2, located in New Jersey, each owned 57.41% by PSEG Nuclear and 42.59% by Exelon Generation; and the Hope Creek Nuclear Generating Station, located in New Jersey, which is 100% owned by PSEG Nuclear. Exelon Generation operates the Peach Bottom Atomic Power Station Units 2 and 3, located in Pennsylvania, each of which is 50% owned by PSEG Nuclear and 50% by Exelon Generation. PSEG Nuclear is subject to regulation by the FERC as to its wholesale electric sales and certain other aspects of its business. All of PSEG Nuclear's generation assets are located in PJM. As explained below, it is contemplated that PSEG Nuclear will be merged into Exelon Generation.

PSEG Fossil is an EWG and has direct interests in 12 generating stations in New Jersey and two in Pennsylvania. PSEG Fossil, together with Jersey Central Power and Light Company, is a co-licensee of the Yards Creek Pumped Storage Project, which has a FERC hydroelectric license (Project 2309). All of PSEG Fossil's directly owned generating assets are located in PJM. PSEG Fossil has certain subsidiaries, that are also EWGs, that own generating stations in Connecticut, New York, Indiana and Ohio. PSEG Fossil is subject to regulation by the FERC as to its wholesale electric sales and certain other aspects of its business. As explained below, it is contemplated that PSEG Fossil will be merged into Exelon Generation and the subsidiaries owned by PSEG Fossil will be retained as direct subsidiaries of Exelon Generation.

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<sup>11</sup> The BGSS contract continues year to year thereafter unless terminated by either party consistent with its terms.

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PSEG ER&T conducts energy trading operations and does not own any utility assets. PSEG ER&T is subject to regulation by the FERC as to its wholesale electric sales and certain other aspects of its business. As explained below, it is contemplated that PSEG ER&T will be merged into Exelon Generation.

PSEG Holdings - PSEG Holdings has two principal subsidiaries: PSEG Resources, which invests primarily in energy-related, financial transactions, and PSEG Global, which invests in international generation and delivery businesses qualified as EWGs and FUCOs and domestic generation qualified as EWGs and QFs.<sup>12</sup>

PSEG Resources has investments in energy-related financial transactions and assets including leveraged leases, operating leases, leveraged buyout funds, limited partnerships and marketable securities. PSEG Resources also engages in demand side management services in New Jersey through its subsidiaries.

PSEG Global, through various subsidiaries qualified as FUCOs and EWGs, has investments in electric generation, transmission and distribution facilities in selected international markets and through various subsidiaries qualified as EWGs and QFs, has investments in electric generation in selected domestic markets. PSEG Global's domestic generation assets are located in California, Pennsylvania, Texas, New Hampshire and Hawaii.

PSEG Services is a non-utility service company. As explained below, it is contemplated that PSEG Services will sell all of its assets to Exelon BSC, change its name, and remain as a subsidiary.

#### 4. Capitalization of PSEG.

### PUBLIC SERVICE ENTERPRISE GROUP INCORPORATED CONDENSED CONSOLIDATED CAPITAL STRUCTURE

(Dollars in Millions)  
As of December 31, 2004

#### Consolidated Capitalization

|   | <b>Amount</b> | <b>Capital<br/>Structure<br/>Percentage</b> |
|---|---------------|---|
| Common Equity (includes Retained Earnings of \$2,425) | \$ 5,739      | 29.03%                                      |
| Preferred and Preference Stock                        | 1,281         | 6.48%                                       |
| Securitization Obligations                            | 2,085         | 10.55%                                      |
| Long-Term Debt  | 9,785         | 49.50%                                      |
| Current Maturities of Long-Term Debt                  | 240           | 1.21%                                       |
| Total Long-Term Debt                                  | 10,025        | 50.71%                                      |
| Short-Term Debt                                       | 638           | 3.23%                                       |
| Total Capital Structure                               | \$ 19,768     | 100.00%                                     |

\* \* \* \* \*

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<sup>12</sup> Neither PSEG Holdings nor any of its subsidiaries is a public utility company for purposes of the 1935 Act. PSEG Holdings and its subsidiaries are more fully described in Exhibit G-7.



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Additional information regarding PSEG and its subsidiary companies is set forth in the following documents, each of which has been previously filed with the Commission and is incorporated herein by reference:

(i) Annual Report on Form 10-K of PSEG (Commission File No. 001-09120), PSE&G (Commission File No. 001-00973), PSEG Power (Commission File No. 001-49614), PSEG Holdings (Commission File No. 000-32503) for the fiscal year ended December 31, 2004, filed with the Commission on March 1, 2005;

(ii) The following Current Reports on Form 8-K of PSEG (Commission File No. 001-09120):

| Description                               | Filing Date |
|---|-------------|
| Current report, items 8.01 and 9.01       | 2/04/05     |
| Current report, items 2.02, 8.01 and 9.01 | 2/03/05     |
| Current report, items 1.01 and 9.01       | 1/24/05;    |

(iii) Annual Report on Form U-3A-2 of PSEG for the fiscal year ended December 31, 2004, filed with the Commission on March 1, 2005; and

(iv) Registration Statement on Form S-4, filed with the Commission on February 10, 2005 (File No. 333-122074).

**D. Principal Terms of the Merger Agreement**

The Merger Agreement provides for a business combination whereby PSEG will be merged with and into Exelon, with Exelon surviving. At the effective time of and as a result of the Merger, (i) each outstanding share of PSEG common stock will be converted into the right to receive 1.225 shares of Exelon common stock (the Exchange Ratio ) and (ii) each share of Exelon common stock will remain outstanding. All outstanding PSEG stock options will be converted into options to purchase the number of shares of Exelon common stock determined by multiplying (a) the number of shares of PSEG common stock subject to such stock option immediately prior to the effective time by (b) the Exchange Ratio, at an exercise price per share of Exelon common stock equal to the exercise price per share of PSEG common stock under such stock option immediately prior to the effective time divided by the Exchange Ratio.

Following the effective time of the Merger, the surviving corporation, which will be renamed Exelon Electric & Gas Corporation, will have an eighteen-member board of directors, which will include twelve Exelon directors and six new members nominated by PSEG. John W. Rowe, the current Chairman, President and Chief Executive Officer of Exelon, will become the President and Chief Executive Officer of the surviving corporation. E. James Ferland, the current Chairman, President and Chief Executive Officer of PSEG, will become the non-executive Chairman of the Board of the surviving corporation until his retirement on March 31, 2007, at which time Mr. Rowe will become Chairman of the surviving corporation.

Exelon and PSEG have made customary representations, warranties and covenants in the Merger Agreement, including, among others, covenants (i) by PSEG not to (a) solicit proposals relating to alternative business combination transactions or (b) subject to certain exceptions, enter into discussions concerning alternative business combination transactions, (ii) by Exelon and PSEG to cause shareholder meetings to be held to consider approval of the Merger and related transactions, (iii) subject to PSEG's right to terminate the Merger Agreement to accept a superior proposal (as described in the Merger Agreement), for the board of directors of PSEG to recommend adoption and approval by PSEG's shareholders of the Merger Agreement and related transactions and (iv) for the board of directors of Exelon to recommend approval by Exelon's shareholders of the issuance of shares of Exelon contemplated by the Merger Agreement subject to Exelon's board of directors' right to change its recommendation as required by its

fiduciary duties.

Consummation of the Merger is subject to various customary conditions, including the requisite approval by the shareholders of Exelon and PSEG, respectively, no legal impediment to the Merger, the receipt of required regulatory approvals, the absence of a material adverse effect on Exelon, PSEG or, prospectively, the surviving corporation and the absence of certain specified burdensome actions as a

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condition to the regulatory approvals for the Merger. The Merger Agreement contains certain termination rights for both Exelon and PSEG, and further provides that, upon termination of the Merger Agreement, a termination fee may be payable under specified circumstances including (i) if Exelon enters into a definitive agreement to be acquired, it must pay PSEG a termination fee of \$400 million plus PSEG's transaction expenses up to \$40 million, (ii) if Exelon's board of directors changes its recommendation, it must pay PSEG's transactions expenses up to \$40 million and (iii) if PSEG's board of directors changes its recommendation or if PSEG enters into a definitive agreement for a superior proposal to be acquired it must pay Exelon a termination fee of \$400 million plus Exelon's transaction expenses up to \$40 million.

E. Accounting Treatment for the Merger

The Merger will be accounted for as a purchase by Exelon under accounting principles generally accepted in the United States. Under the purchase method of accounting, the assets and liabilities of PSEG will be recorded, as of completion of the Merger, at their respective fair values and added to those of Exelon. The reported financial condition and results of operations of Exelon issued after completion of the Merger will reflect PSEG's balances and results after completion of the Merger, but will not be restated retroactively to reflect the historical financial position or results of operations of PSEG. Following completion of the Merger, the earnings of the combined company will reflect purchase accounting adjustments, including changes to amortization and depreciation expense for acquired assets.

F. Operation of the Combined System Post-Merger

Following the Merger, ComEd, PECO and PSE&G (the Retail Utility Subsidiaries) will all be subsidiaries of Delivery and will operate their respective electric distribution systems, and PECO and PSE&G will operate their respective gas distribution systems. The electric transmission systems of the Retail Utility Subsidiaries together with the Indiana Company will be interconnected through and subject to the functional control of a single operator, PJM. The Retail Utility Subsidiaries, the Indiana Company and Exelon Generation are referred to herein as the Utility Subsidiaries.

A more detailed description of Exelon's plans to integrate PSEG's operations with those of its existing subsidiaries is set forth in Item 3.B.4.b, below.

G. Exelon Generation Restructuring

After obtaining any appropriate third-party consents, including consents of certain PSEG Power debt holders to certain amendments of PSEG Power debt agreements, the Applicants will undertake the Exelon Generation Restructuring such that PSEG Power and its direct subsidiaries PSEG Nuclear, PSEG Fossil and PSEG ER&T will all cease to exist as separate entities and will become part of Exelon Generation. The business functions of these former PSEG entities will become a part of their respective Exelon Generation business unit. The subsidiaries owned by these PSEG entities will be retained as direct subsidiaries of Exelon Generation, which will continue to be an electric utility company for purposes of the Act. It is contemplated that the Exelon Generation Restructuring will take place contemporaneously with the closing of the Merger. *See* Exhibits G-1, G-2 and G-3 hereto for diagrams of the pre-Merger and post-Merger corporate structures.

It is anticipated that the current subsidiaries of PSEG Fossil that own and/or operate electric generation facilities will remain subsidiaries of Exelon Generation as EWGs. The Exelon Generation Restructuring will not result in any

new public utility subsidiary of Exelon Generation.

Applicants seek such approval as may be required for the Exelon Generation Restructuring.<sup>13</sup>

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<sup>13</sup> Approvals related to the Exelon Generation Restructuring have been sought in the pending FERC Merger filing. A determination will be requested from the New Jersey Department of Environmental Protection ( NJDEP ) that the Industrial Site Recovery Act ( ISRA ) does not apply to the Merger and its related corporate reorganizations including the Generation Restructuring. Filings will also

**Table of Contents****H. Generation Divestiture**

The proposed Merger will increase the total capacity of generation resources owned or controlled by Exelon. To ensure that the combined company does not have market power in any relevant market, Exelon and PSEG have proposed a comprehensive market power mitigation plan designed to address in full FERC's requirements for competitive markets. As part of the plan, the companies have proposed the Generation Divestiture to divest a number of coal, mid-merit, and peaking generating plants and transfer control of the output of a portion of their baseload nuclear generating capacity.

The Applicants propose to divest 1,000 MW of peaking capacity and 1,900 MW of mid-merit capacity, including at least 550 MW of coal capacity which (when combined with the proposed nuclear baseload mitigation discussed below) should fully mitigate the market concentration in all geographic markets.<sup>14</sup> The divestiture will occur either through a swap of assets with owners of generation located outside of PJM or through an outright sale of generating facilities or units within facilities. No more than half of this capacity, i.e. 1,450 MW, will be sold to a single purchaser. In addition, no capacity will be sold to a market participant with a greater than 5% share of installed capacity in either PJM East or Expanded PJM.<sup>15</sup> Furthermore, no more than 25% of this amount of capacity, i.e., 725 MW, will be sold in the aggregate to market participants with 3%–5% of the total installed capacity in either the PJM East or the Expanded PJM markets.

Rather than divest their nuclear baseload units, the Applicants have proposed to FERC to implement a virtual divestiture whereby they will divest themselves, through sales of long-term firm energy rights, of 2,600 MW of nuclear generating capacity in PJM East. Such virtual divestiture will take the form of FERC jurisdictional wholesale power transactions and will not constitute the disposition of utility assets within the meaning of the Act, therefore, no approval by the Commission is required for the virtual divestiture.<sup>16</sup>

The Applicants have not yet identified the specific assets that they intend to divest. However, they recognize that the FERC needs to be assured that the divested generation will be located in PJM East to ensure that FERC market concentration criteria will be met. Applicants also understand that the Commission will need to approve any dispositions of utility assets associated with the Generation Divestiture. As a result, filed herewith as Exhibit G-4 is a list of generation facilities that will be considered for divestiture. Applicants seek Commission approval to dispose of any of the facilities identified on Exhibit G-4.

The Applicants proposed to FERC that they be given 18 months following the closing of the Merger to complete the proposed Generation Divestiture. The Applicants intend to complete the divestiture more quickly, but 18 months may be necessary to conduct a sales process, negotiate all necessary agreements and obtain all necessary regulatory approvals.

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be made with  
the  
Connecticut  
Siting Council  
and the  
Connecticut  
Department of  
Environmental  
Protection with  
respect to the  
implications of  
the Merger and

the Generation  
Restructuring  
to the  
generating  
stations located  
in Connecticut  
and owned by  
a subsidiary of  
PSEG Fossil.

<sup>14</sup> The  
Department of  
Justice will  
also review  
potential  
market power  
issues  
associated with  
the Merger.

<sup>15</sup> PJM East is  
the eastern  
portion of PJM  
Pre-2004, on  
the eastern side  
of transmission  
constraints that  
limit the  
amount of  
energy that can  
be transferred  
from  
generation in  
the western  
part of PJM  
Pre-2004. PJM  
Pre-2004 is the  
original PJM  
Mid-Atlantic  
market before  
PJM was  
expanded, plus  
Allegheny  
Energy.

Expanded PJM  
consists of all  
the geographic  
markets that  
constitute the  
PJM RTO.  
More detail

regarding these terms can be found in the Application for approval of the Merger filed with FERC included as Exhibit D-1 hereto.

<sup>16</sup> For further description of the virtual divestiture see Item 3.B.7.b below.

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Implementation of the proposed mitigation measures, including the Generation Divestiture, will be subject to review by various regulators, including the FERC.<sup>17</sup> None of the proposed mitigation, including the Generation Divestiture, would affect the integration of the combined electric utility operations for purposes of the Act.

Applicants seek such approval as may be required for the Generation Divestiture and authorization to complete the Generation Divestiture during the period of 18 months following consummation of the Merger.

I. Affiliate Transactions

1. Service Company Transactions

Under the 2000 Merger Order, the Commission authorized Exelon to organize and capitalize Exelon BSC as a service company subsidiary, found that Exelon BSC was so organized and conducted, or to be conducted, as to meet the requirements of section 13(b) of the Act with respect to reasonable assurance of efficient and economical performance of services or construction or sale of goods for the benefit of associate companies, at cost fairly and equitably allocated among them (or as permitted by Rule 90), and authorized Exelon BSC to provide ComEd, PECO and other companies in the Exelon system with administrative, management, engineering, construction, environmental, and other support services pursuant to a General Services Agreement.<sup>18</sup>

The 2000 Merger Order directed Exelon to file a post-effective amendment in File No. 70-9645 describing its accounting systems and cost allocation methodologies and requesting a supplemental order of the Commission. On October 1, 2001, Exelon filed Amendment No. 5 (Second Post-Effective) in File No. 70-9645.<sup>19</sup> Thereafter, on October 31, 2003, Exelon submitted a 60-day letter that, as supplemented, described certain proposed changes in allocation methods for corporate governance costs, and the reorganization of Energy Delivery Shared Services, a business unit of Exelon BSC that would begin to provide new services to ComEd and PECO effective January 1, 2004.<sup>20</sup>

In connection with the Merger, PSEG Services will sell all of its assets to Exelon BSC, change its name and remain as a subsidiary. Post-Merger, Exelon BSC intends to add the former PSEG companies as client companies under the General Services Agreement and will provide to the new client companies the same administrative, management, and technical services that it now provides to Exelon system companies, utilizing the same work order procedures and the same methods of allocating costs that are specified in the

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<sup>17</sup>Approvals related to the Generation Divestiture have been sought in the pending FERC Merger filing. Authorizations will be sought from the NJDEP pursuant to ISRA for



generating stations in New Jersey that are transferred as part of the Generation Divestiture pursuant to the mitigation plan.

<sup>18</sup> The form of General Services Agreement was filed as Exhibit B-2 to Amendment No. 3 in File No. 70-9645.

<sup>19</sup> A copy of the Exelon Business Service Company Associate Transaction Procedures Manual (the Manual ) dated October 1, 2001 was filed as Exhibit B-2.1 in File No. 70-9645. A revised copy of the Manual, which incorporated changes requested by the Commission, was provided to the Commission Staff in August of 2003. No supplemental

order was ever issued, although Exelon has fully complied with the requirement to file the post-effective amendment. Therefore, Exelon requests, to the extent the Commission deems it necessary to make additional findings with respect to Exelon BSC, that it make those findings in the instant proceeding.

<sup>20</sup> Under the 2000 Merger Order, Exelon BSC is required to give written notice to the Commission at least 60 days prior to implementing any change in the type and character of the companies receiving services, the methods of allocating costs to associate companies, or the scope or character of services to be

rendered.

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General Services Agreement.<sup>21</sup> In connection with the Transaction, certain employees of PSEG Services may be transferred to and become employees of Exelon BSC, which will be the sole subsidiary service company for the Exelon system.

Exelon requests that the Commission find, to the extent required, that following the transactions described herein, Exelon BSC will continue to be organized and conducted in a manner to meet the requirements of Section 13(b) of the Act. Recognizing that it will take some time for conversion to Exelon BSC platforms of the work order procedures, cost capture and allocation processes of the portion of Exelon BSC that was formerly PSEG Services, Applicants request authority to delay the full implementation of all services and systems relative to the new PSEG clients for a period not longer than one year after the date of the consummation of the Merger.

2. Other Inter-Company Goods and Services At Cost

(a) Incidental Services

The 2000 Merger Order recognized that ComEd, PECO and Exelon Generation may provide services incidental to their utility businesses, such as infrastructure services and storm outage emergency repairs, to one another and other associate companies in accordance with rules 87, 90 and 91. In accordance with these rules also, a utility may provide certain goods, through a leasing arrangement or otherwise, to one or more associate companies, and may use certain assets for the benefit of one or more associate companies. Following the Merger, PSE&G also may provide these incidental services to, or receive these incidental services from, the other Exelon companies. PSE&G also may provide goods, through a leasing arrangement or otherwise, to one or more associate companies, and may use certain assets for the benefit of one or more associate companies.

(b) Services Required for the Efficient Operation of Exelon Generation's Businesses

Under the 2000 Merger Order, the Commission authorized Exelon Generation and any future subsidiary of Exelon Generation and AmerGen Energy Company, LLC ( AmerGen ) to provide services at cost to each other as required for the efficient operation of the Exelon system generating facilities. Although Exelon Generation is an electric utility company under the Act, it is not subject to state rate regulation and has no captive customers. Following the Merger, as is the case now, Exelon Generation will own and operate generating facilities, engage in energy marketing and trading, and invest in and own exempt wholesale generators, intermediate companies and other permitted investments such as Rule 58 energy-related companies, all of which are operated as an integral part of its system generating facilities. Accordingly, Exelon Generation proposes that post-Merger it, and all of its current and future subsidiaries, including the former PSEG subsidiaries, will provide services at cost to each other as required for the efficient operation of Exelon Generation's businesses.

(c) Services at the Interface between Generation and Transmission and Distribution

Under the 2000 Merger Order, the Commission authorized Exelon Generation to render and receive services at cost from ComEd and PECO related to the interface primarily switchyard facilities between the generation function of Exelon Generation and the transmission and distribution functions of ComEd and PECO. Applicants request authorization for ComEd, PECO, PSE&G, Exelon Generation and its subsidiaries to render and receive the same types of services at cost, among each other following the Merger.

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<sup>21</sup> Exelon and PSE&G are seeking

approval of  
the General  
Services  
Agreement  
from the  
NJBPU.  
Following  
the Merger,  
Exelon BSC  
may file with  
the  
Commission  
60-day  
letters  
regarding  
changes in  
allocation  
factors or  
other  
changes.

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(d) Exelon Generation Services in Connection with Supply of Electricity and Natural Gas

1. Background

a. Scheduling Coordination Agreements. PSE&G is obligated to purchase electricity from certain QFs pursuant to PURPA, is obligated to purchase electricity from certain EWGs under restructured former PURPA contracts, and receives an allocation of hydroelectric power from the St. Lawrence Power Project. Pursuant to a stipulation filed at the NJBPU, PSE&G is obligated to resell this power at wholesale into the PJM spot market. As PSE&G owns no generation and engages in no other wholesale energy transactions, it relies upon its affiliate PSEG ER&T to schedule these transactions on its behalf and to submit bids for capacity as directed by PSE&G. PSEG ER&T also fulfills certain billing and accounting functions with respect to such energy and capacity. These services are provided under two agreements ( Scheduling Coordination Agreements ) pursuant to which PSE&G receives the full PJM market value for the electricity. PSE&G either (i) pays PSEG ER&T a cost-based fee, or (ii) enables PSEG ER&T to receive a credit from PJM for capacity from the purchases described above against any emergency power it would otherwise have to pay for under the PJM Open Access Transmission Tariff. The Scheduling Coordination Agreements will be assumed by Exelon Generation by operation of law.

b. BGSS Gas Contract. PSEG ER&T provides full-requirements gas supply service to PSE&G pursuant to a contract approved by the NJBPU for the purpose of satisfying all of PSE&G s retail gas service obligations ( BGSS Gas Contract ). As part of the transaction approved by the NJBPU, PSEG ER&T assumed the PSE&G entitlements under most of its gas transportation and storage contracts with interstate pipelines. In a few cases, the entitlements remained with PSE&G and PSEG ER&T administers the contracts as PSE&G s agent. The BGSS Gas Contract will be assumed by Exelon Generation by operation of law.

2. Exelon Generation Services in Connection with Supply of Electricity and Natural Gas.

Under the 2000 Merger Order, the Commission authorized Exelon Generation to provide, at cost, supply planning services and assistance to ComEd and PECO and to assist the utilities in obtaining energy supply resources from unaffiliated sellers, in each case in connection with the utility s unbundled retail sales and/or wholesale sales, to the extent that energy supply is not provided by Exelon Generation. The Retail Utility Subsidiaries might require assistance from Exelon Generation with respect to the procurement process for the procurement of energy for the utilities bundled as well as unbundled retail sales. For this reason, and also to allow Exelon Generation to provide any jurisdictional services currently provided by PSEG ER&T pursuant to the Scheduling Coordination Agreements and the BGSS Gas Contract, the Applicants request that the authorization obtained in the 2000 Merger Order be modified not only to include PSE&G, but also to relate to the Retail Utility Subsidiaries bundled retail sales, as well as unbundled retail sales and/or wholesale sales, of both electricity and natural gas. Thus, the Applicants request that the Commission authorize Exelon Generation to provide, at cost, supply planning services and assistance to the Retail Utility Subsidiaries and to assist the utilities in obtaining, or disposing of, energy supply resources from unaffiliated sellers, in each case in connection with the Retail Utility Subsidiaries bundled and unbundled retail sales and/or wholesale sales, to the extent that energy supply is not provided by Exelon Generation. <sup>22</sup>

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<sup>22</sup> The described services will be provided at cost, with the exception of some services under the

Scheduling  
Coordination  
Agreements,  
which provide,  
as an alternate  
mechanism for  
PSE&G to  
compensate  
PSEG ER&T  
(Exelon  
Generation  
after the  
Exelon  
Generation  
Restructuring)  
for scheduling  
coordination  
services, for  
PSEG ER&T  
to receive a  
credit from  
PJM for  
capacity, all as  
described  
above.

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(e) Modification of Intercompany Services Authorized by the 2000 Merger Order

ComEd currently provides to and receives from affiliates certain services in accordance with an Affiliated Interests Agreement ( ComEd AIA ) approved by the ICC. PECO s form of Mutual Services Agreement ( PECO MSA ) under which PECO provides and receives certain services from affiliates has been approved by the PAPUC.<sup>23</sup> In connection with the Merger, PSE&G plans to enter into a Mutual Services Agreement (the PSE&G MSA ) to govern affiliated interest transactions between PSE&G and its affiliates other than Exelon BSC as service provider.<sup>24</sup> Such transactions would be executed at cost, consistent with Rules 90 and 91.

The 2000 Merger Order approved, as part of the filing in File No. 70-9645, Exhibit B-3.3 (Part B), which listed then existing arrangements under the ComEd AIA, the PECO MSA, or individual contracts pursuant to which ComEd and PECO received or rendered services at other than cost. Those arrangements or contracts have all either concluded, or are being conducted currently at cost. Such Exhibit B-3.3 (Part A) listed those services expected to be provided by one Exelon (non-service) company to another company at cost. These services are reported in a semi-annual report of affiliate transactions. The report for the first six months of the year is filed under a Rule 24 certificate at the time of the filing of Exelon s Rule 24 certificate for the second quarter. The report for the second six months of the year is filed as an attachment to Exelon BSC s Report on Form U-13-60. Exelon proposes to modify the service providers and recipients under the types of services so described in the 2000 Merger Order so that each of ComEd, PECO, PSE&G and Exelon Generation may provide, at cost, the listed services to associate companies in the new Exelon system under the same conditions as currently apply to the Exelon system companies.<sup>25</sup>

In addition to the services authorized to be provided and received as described in such Exhibit B-3.3 as contemplated by the 2000 Merger Order, as modified herein, Applicants request authorization for the following additional services to be provided at cost. These services will also be subject to the aforementioned reporting requirements.

- a) PowerLabs Services to ComEd, PECO and PSE&G. Exelon Generation was authorized to provide Instrument Calibration services to PECO in Exhibit B-3.3. Since the time of the 2000 Merger Order, the department of Exelon Generation that performed those services has been placed in a separate first-tier Rule 58 subsidiary of Exelon Generation. The new company, which is called Exelon PowerLabs, LLC ( PowerLabs ), provides Instrument Calibration services at cost to Exelon Generation under the authority in the 2000 Merger Order permitting Exelon Generation and any future subsidiary of Exelon Generation to provide services at cost to each other as required for the efficient operation of the Exelon system generating facilities. PowerLabs also provides Instrument Calibration services at cost, pursuant to Rule 87(b)(1), to Exelon BSC, which passes them through, at cost, to ComEd and PECO. Applicants request that PowerLabs be authorized to provide Instrument Calibration and other technical services, at cost, directly to ComEd, PECO and PSE&G, in addition to Exelon Generation.
- b) Energy Efficiency Audit Services by the Retail Utility Subsidiaries to Other Exelon Companies. ComEd Technical Services performs site efficiency assessments, which review

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<sup>23</sup> The ComEd AIA and PECO MSA were filed as Exhibits B-3.1 and B-3.2, respectively, in File



No. 70-9645.

<sup>24</sup> Exelon and PSE&G are seeking approval of the PSE&G MSA from the NJBPU. The PSEG MSA is filed as Exhibit B-4 hereto.

<sup>25</sup> Such services as described on Exhibit B-3.3 include: services provided by the Retail Utility Subsidiaries: regulatory and legislative services, call center, central mail, fleet services, real estate and facilities, distribution technical services, telephone overflow coverage, strategic marketing and sourcing, installation and maintenance of substation equipment, purchase of materials and logistics, metering equipment and

rubber goods,  
customer  
services rep  
emergency  
training,  
environmental  
and lab  
services,  
training for  
electrical and  
fire; and  
services  
provided by  
Exelon  
Generation:  
instrument  
calibration,  
operation of  
Richmond  
Frequency  
Converters and  
synchronous  
condenser  
maintenance.

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current energy use profiles and identify cost-savings opportunities ( Energy Efficiency Audit Services ). ComEd has provided a small volume of these services at cost to Exelon Generation and PECO under Rules 87, 90 and 91, as services incidental to its utility business. In anticipation that the volume of these services may grow over time, may be provided by the other Retail Utility Subsidiaries and may be useful to other Exelon system companies, the Applicants request the Retail Utility Subsidiaries be authorized to provide Energy Efficiency Audit Services to other companies in the Exelon system at cost.

- c) Exelon Generation Maintenance, Repair and Plant Engineering Services. PSEG Power provides a range of specialized maintenance, repair and plant engineering services on energy-related electro-mechanical equipment. PSEG Power provides these services to PSEG Fossil and its EWG subsidiaries, as well as to PSEG Nuclear, PSE&G and PSEG Services. PSEG Power charges its affiliates a blended hourly rate that recovers the fully allocated cost of providing these services. PSEG Power charges PSE&G approximately \$3.4 million on an annual basis for the services it provides to PSE&G. PSEG Power charges PSEG Fossil's EWG subsidiaries approximately \$150,000 on an annual basis for the services it provides to these entities. After the Exelon Generation Restructuring, PSEG Power will be part of Exelon Generation. Thus, Applicants request authorization for Exelon Generation to provide these services, at cost, to other Exelon companies, including, but not limited to, PSE&G, Exelon BSC, ComEd and PECO.
- d) Peak Shaving Services. To facilitate PSEG ER&T's provision of BGSS to PSE&G, PSE&G provides a peaking natural gas supply to PSEG ER&T from three Liquefied Propane Air ( LPA ) Plants and one Liquefied Natural Gas ( LNG ) Plant. The LPA and LNG peaking supplies are economical alternatives to gas supply contracts for very short periods of time. PSE&G charges PSEG ER&T for all labor, material and other costs that are required to operate and maintain the facilities along with a carrying cost for the return on and depreciation of the investment. PECO may enter into similar arrangements with Exelon Generation regarding similar gas peak facilities owned by it. Applicants request authorization for PSE&G to provide these peak shaving services to Exelon Generation, as successor to PSEG ER&T and for PECO to provide similar peak shaving services to Exelon Generation, in the event PECO enters into similar arrangements with Exelon Generation.

**J. Issuance of Common Stock in the Merger**

Exelon requests approval to issue that number of shares of its common stock necessary to comply with its obligations under the Merger Agreement. Exelon expects that it will issue approximately 341 million shares of common stock to the former holders of PSEG common stock in the Merger. This includes approximately 14 million shares of common stock, or options on its common stock, Exelon will be required to issue at the consummation of the Merger to satisfy the obligations under various PSEG stock option and employee benefit plans.

Upon completion of the Merger, each outstanding option to purchase shares of PSEG common stock will be assumed by Exelon and substituted with an option to purchase shares of Exelon common stock, exercisable on generally the same terms and conditions that applied before the Merger. The number of shares of Exelon common stock subject to the substitute Exelon stock option will equal the number of shares of PSEG common stock subject to the PSEG stock option immediately prior to completion of the Merger, multiplied by the exchange ratio, rounded down to the nearest whole share. The per share exercise price of each substitute Exelon stock option will equal the exercise price of the PSEG stock option immediately prior to completion of the Merger divided by the exchange ratio, rounded up to the nearest whole cent. In addition, upon completion of the Merger, Exelon will assume all PSEG equity-based awards and substitute them with equity-based awards with respect to shares of Exelon common stock on generally the same terms and conditions that applied before completion of the Merger. The number of shares of Exelon common stock issuable under those awards, and the exercise prices for those awards, will be adjusted to take into account the exchange ratio (1.225) in the Merger.



**Table of Contents****K. PSEG Indebtedness Assumed**

As a consequence of the Merger and the Exelon Generation Restructuring, all the existing consolidated indebtedness of PSEG will become consolidated indebtedness of Exelon. As the surviving entity in the Merger, Exelon will become the successor obligor on all outstanding indebtedness directly issued by PSEG. Further, subject to receipt of the appropriate consents, upon the Exelon Generation Restructuring, indebtedness and obligations of PSEG Power, PSEG Nuclear, PSEG Fossil and PSEG ER&T will become obligations of Exelon Generation. Prior to the closing of the Merger, PSEG Power's debt holders will be solicited for consent to amendments to certain of its existing debt instruments to reflect the changes in credit profile and other circumstances that will result from the assumption by Exelon Generation of PSEG Power indebtedness.<sup>26</sup>

Exelon will not legally assume or become successor obligor on any outstanding indebtedness of PSEG system companies, except (as noted above) for PSEG indebtedness for which Exelon is successor obligor. Exelon may issue guaranties on behalf of former PSEG system companies subject to the limitations on guaranties contained in the 2004 Financing Order, modified as described below. Likewise, except for the obligations of PSEG Power, PSEG Nuclear, PSEG Fossil and PSEG ER&T for which Exelon Generation becomes successor obligor in the Generation Restructuring, Exelon Generation will not legally assume any outstanding indebtedness of any PSEG system company. Exelon Generation may issue guaranties on behalf of former PSEG system companies subject to the limitations on guaranties contained in the 2004 Financing Order, modified as described below.

Filed herewith as Exhibit G-5 are descriptions of all outstanding indebtedness and obligations of PSEG that are expected to become consolidated indebtedness of Exelon following the Merger.<sup>27</sup> Filed as Exhibit G-6 is a description of all existing inter-company guaranties in the PSEG system that will remain in place following the Merger.<sup>28</sup>

Applicants seek approval to the extent required for the consolidation of indebtedness, or in the case of Exelon and Exelon Generation, becoming the successor obligor under the indebtedness, and continuation of inter-company guaranties, as described above. Applicants further request authority to continue existing financing arrangements, guarantees and hedging arrangements, as well as any transactions undertaken to extend the terms of or replace, refund or refinance existing obligations and the issuance of new obligations in exchange for existing obligations, provided in each case that the issuing entity's total capitalization is not increased as a result of such financing transaction except as permitted by the 2004 Financing Order modified as discussed below.

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<sup>26</sup> For purposes of the Securities Act of 1933, the assumption by Exelon Generation of the obligations of PSEG Power which have been the subject of changed terms by reason of the consent solicitation

may be considered the offering of new securities by Exelon Generation that requires registration on an S-4 Registration Statement. However, as a matter of corporate law, the intention is that Exelon Generation will become the successor obligor on the obligations, as amended, by operation of law in the Exelon Generation Restructuring.

<sup>27</sup> Applicants will update this exhibit to reflect changes that may occur prior to the issuance of an order in this proceeding.

<sup>28</sup> In addition, Exelon will increase its consolidated indebtedness by approximately \$3.2 billion as a result of the outstanding consolidated obligations of PSEG

Holdings, the non-utility subsidiary of PSEG which will become a first tier subsidiary of Exelon. These obligations are included in the calculations of the pro forma post-Merger capitalization of Exelon. All such obligations would have been exempt from the requirement of Commission approval under Rule 52(b) if issued by a subsidiary of a registered holding company so no approval for their assumption is sought in this proceeding.

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L. Modifications to 2004 Financing Order

1. The 2004 Financing Order

On April 1, 2004, Exelon received approval from the Commission in the 2004 Financing Order (Docket No. 70-10189) to engage in certain financing transactions. The 2004 Financing Order authorized, through April 15, 2007, certain financing transactions, including the issuance of common stock, preferred securities, equity-linked securities, long-term debt and short-term debt in an aggregate amount not to exceed \$8.0 billion above the amount outstanding for Exelon and Exelon Generation at December 31, 2003, with no separate sublimit for short-term debt.<sup>29</sup> The 2004 Financing Order also authorized the use of up to \$4 billion of the proceeds of financings for investments in EWGs and FUCOs, and reserved jurisdiction over a request to use an additional \$3 billion of the proceeds of financings for investments in EWGs and FUCOs.

Because the 2004 Financing Order did not contemplate a transaction of the magnitude of the current Merger, Exelon is requesting, as noted in Item 1. J. above, approval for the issuance of its common stock in the Merger and related to stock options and employee plans. In addition, certain modifications to the 2004 Financing Order are necessary to accommodate the addition of the PSEG system into the Exelon system. Except for the issuance of common stock in the Merger and the specific modifications listed below, however, Exelon is not seeking any changes to the approvals granted in the 2004 Financing Order.

In particular, Exelon is not proposing to increase the authorized amount of new financing it will be permitted above the existing authorized \$8 billion. As noted in the 2004 Financing Order: Applicants state that [the \$8 billion External Limit] does not include the refunding or replacement of securities where capitalization is not increased from that in place at [a specified date]. Applicants state that any refunding or replacement of securities where capitalization is not increased from that in place at [the specified date] will be through the issuance of securities of the type authorized in [the 2004 Financing Order]. Applicants request that the base level of capitalization, against which the authorized increase of \$8 billion will be measured, will be adjusted to be the pro forma capitalization of Exelon or Exelon Generation, as the case may be, as of the date of consummation of the Merger and Exelon Generation Restructuring.

Exelon proposes that the 2004 Financing Order will remain in full force and effect except to the extent expressly modified by the Commission's order in this matter. Except as specifically modified herein, all parameters, restrictions and conditions imposed in the 2004 Financing Order will remain in effect.

2. Requested Modifications or Extensions of 2004 Financing Order<sup>30</sup>

Applicants seek approval for the following modifications to the 2004 Financing Order:

- i. The definition of Utility Subsidiaries under the 2004 Financing Order be amended to include PSE&G, and the definition of Nonutility Subsidiaries be amended to include all non-utility subsidiary companies of PSE&G.

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<sup>29</sup> The 2004 Financing Order replaced the approval granted by the Commission in Docket



No. 70-9693 to engage in certain financing transactions pursuant to orders dated November 2, 2000 (Holding Co. Act Release No. 35-27266) and December 8, 2000 (Holding Co. Act Release No. 35-27296) (collectively, the 2000 Orders ) that expired on March 31, 2004. The 2000 Orders had authorized up to \$4.0 billion of financing.

<sup>30</sup> Capitalized terms used in this Item 1.L. and not otherwise defined herein shall have the meanings assigned to such terms in the 2004 Financing Order.

<sup>31</sup> The authority under the 2004 Financing Order, as it relates to non-utilities,

applies to all  
other direct  
and indirect  
subsidiaries  
that Exelon  
may  
hereinafter  
form or acquire  
in accordance  
with a  
Commission  
order or  
otherwise in  
accordance  
with the Act or  
a rule  
promulgated  
thereunder. By

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- ii. The Utility Money Pool authority be amended to permit: (a) PSE&G to become a participant in the Utility Money Pool, with a participation limit for borrowing of \$1 billion, and (b) Exelon Generation to borrow up to \$1.5 billion (an increase from \$1 billion) at any one time outstanding from the Utility Money Pool.<sup>32</sup>
- iii. To authorize the establishment of a Nonutility Money Pool. <sup>33</sup>
- iv. To add authority, to the extent not exempt under Rule 52, for PSE&G to enter into Hedge Instruments and Anticipatory Hedges of the same type and under the same conditions as authorized under the 2004 Financing Order.
- v. To add authority for Exelon to enter into guarantees to or on behalf of the PSEG companies, and PSE&G to enter into Non-Exempt Utility Guarantees, all under the terms and conditions authorized under the 2004 Financing Order.
- vi. To increase to \$8 billion (from the current \$6 billion) the aggregate authority for Exelon and Exelon Generation to issue guaranties.
- vii. To add authority for PSE&G to pay dividends out of capital to the extent of PSE&G's retained earnings immediately prior to the Merger where such retained earnings are transferred to paid in capital in accordance with purchase accounting.
- viii. To add authority for Delivery to pay dividends out of capital to the extent of PSE&G's retained earnings immediately prior to the Merger where such retained earnings are transferred to paid in capital in accordance with purchase accounting.
- ix. To add authority for Exelon Generation to pay dividends out of capital to the extent of the retained earnings of PSEG Power, PSEG Nuclear, PSEG Fossil and PSEG ER&T immediately prior to the Merger where such retained earnings are transferred to paid in capital in accordance with purchase accounting.
- x. To add authority for Ventures to pay dividends out of capital to the extent of the retained earnings of (A) PSEG Power, PSEG Nuclear, PSEG Fossil and PSEG ER&T immediately prior to the Merger where such retained earnings are transferred to paid in capital in accordance with purchase accounting and (B) PSEG Holdings immediately prior to the Merger where such retained earnings are transferred to paid in capital in

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extending the authorizations of the 2004 Financing Order to the new, former PSEG, non-utility subsidiaries acquired in the Merger, such subsidiaries will be authorized, in

each case  
subject to the  
restrictions and  
conditions of  
the 2004  
Financing  
Order, inter  
alia to: (i)  
create and  
enter into  
transactions  
with Financing  
Subsidiaries,  
(ii) issue  
intra-system  
advances and  
guarantees, to  
the extent not  
exempt  
pursuant to  
Rules 45(b)  
and 52, to or  
on behalf of  
other  
Non-Utility  
Subsidiaries  
and others,  
(iii) benefit  
from the  
issuance by  
Exelon of  
guaranties  
approved by  
the 2004  
Financing  
Order,  
(iv) participate  
in the  
Nonutility  
Money Pool,  
subject to the  
release of  
jurisdiction  
over the  
formation of  
the Nonutility  
Money Pool as  
specified in the  
2004 Financing  
Order, (v) pay  
dividends out

of capital or unearned surplus, (vi) enter into Non-Exempt Non-Utility Guaranties (as defined in the 2004 Financing Order), and (vii) change the par value, or change between par value and no-par stock, or change the form of such equity from common stock to limited partnership or limited liability company interests or similar instruments, or from such instruments to common stock, without additional Commission approval.

<sup>32</sup> The 2004 Financing Order authorized Unicom Investments, Inc. to participate in the Utility Money Pool as a lender only. Unicom Investments, Inc. has been reorganized and is now UII,

LLC.

<sup>33</sup> The  
Commission  
reserved  
jurisdiction  
over the  
establishment  
of a Nonutility  
Money Pool in  
the 2004  
Financing  
Order.

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accordance with purchase accounting in the event PSEG Holdings becomes a subsidiary of Ventures rather than a direct subsidiary of Exelon.<sup>34</sup>

- xi. To increase Exelon's authority to pay dividends out of capital by the amount of PSEG's retained earnings immediately prior to the Merger where such retained earnings are transferred to paid in capital in accordance with purchase accounting.<sup>35</sup>
- xii. To add authority for Exelon, Exelon Generation, Ventures, Delivery and PSE&G to declare and pay dividends out of current earnings before any deduction resulting from impairment of goodwill or other intangibles recognized as a result of the Merger.<sup>36</sup>
- xiii. To increase to 75 million shares (from 42 million shares approved by the 2004 Financing Order) the number of shares of Exelon common stock that may be issued, following the Merger, under Exelon's dividend reinvestment plan, employee stock ownership plan, certain incentive compensation plans and certain other employee benefit plans, including PSEG plans assumed as part of the Merger, as described below (collectively, the Plans).
- xiv. To increase the amount of financing proceeds that may be used for investments in EWGs and FUCOs such that aggregate investment within the meaning of Rule 53 does not exceed \$8.0 billion (an increase from \$4 billion currently authorized).<sup>37</sup>
- xv. To provide that the base capitalization against which the limit of additional financing of \$8 billion authorized in the 2004 Financing Order is measured shall be the pro forma capitalization of Exelon or Exelon Generation as the case may be, as of the date of consummation of the Merger and the Exelon Generation Restructuring. Financial information given herein as to the pro forma effect of the Merger is as of the date indicated and is illustrative only of the actual opening balance sheet of Exelon post-Merger that will be used for this purpose. As required under the 2004 Financing Order, all financing where capitalization is not increased from that in place at the Merger date will be through the issuance of securities of the type authorized in the 2004 Financing Order, modified as described herein, and subject to the Financing Parameters (as defined in the 2004 Financing Order).<sup>38</sup>

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<sup>34</sup> Such dividend authority is requested in the event that Exelon were to do an internal restructuring to move PSEG Holdings, a non-utility subsidiary to be a subsidiary of Ventures rather than as a direct first tier subsidiary of

Exelon as is contemplated to be the structure immediately following the Merger. No further approval under the Act would be required for such a restructuring for PSEG Holdings under the authorization granted in Holding Co. Act Release No. 27545 (June 27, 2002).

<sup>35</sup> This new approval will not affect the authority of ComEd and Exelon to pay dividends out of capital up to \$500 million as approved in the 2004 Financing Order.

<sup>36</sup> Applicants ask the Commission to reserve jurisdiction over this request pending completion of the record.

<sup>37</sup> In the 2004 Financing



Order, the  
Commission  
authorized up  
to \$4 billion in  
File  
No. 70-10189.

<sup>38</sup> The  
capitalization  
base for  
Exelon and  
Exelon  
Generation,  
respectively,  
will be  
measured  
according to  
the balance  
sheet prepared  
to reflect  
consummation  
of the Merger,  
by taking the  
post-Merger  
outstanding  
common stock  
or membership  
interests  
(excluding  
retained  
earnings),  
preferred and  
preference  
securities,  
long-term debt,  
short-term  
debt, current  
portion of  
long-term debt  
and  
securitization  
obligations, as  
applicable, of  
Exelon and  
Exelon  
Generation.  
Increases in  
capitalization  
through  
securities  
issuances of

Exelon and  
Exelon  
Generation, as  
the case may  
be, will count  
towards the  
\$8 billion  
limit; but  
increases in  
consolidated  
capitalization  
resulting from  
exempt  
securities  
issuances (such  
as issuances of  
state  
commission  
approved  
securities by  
the Retail  
Utility  
Subsidiaries)  
and increases  
to retained  
earnings will

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- xvi. To add authority for Exelon Generation to engage in tax-exempt financing pursuant to sale or lease transactions of its utility assets as described below.
  - xvii. To amend the expiration of the authority granted in the 2004 Financing Order so that Authorization Period shall mean the period ending the later of (A) April 15, 2009 or (B) the 15th day of the month that is 40 months following the month in which the order in this matter is entered (an extension from April 15, 2007).
3. Parameters for Financing Authorization.

The proposed financing transactions will be subject to the Financing Parameters, as set forth in the 2004 Financing Order, without modification. Accordingly the limits on effective cost of money on financings, maturity, issuance expense and use of proceeds shall be unchanged. The 30% common equity condition shall apply to PSE&G as a Utility Subsidiary.<sup>39</sup> The 30% Condition will be unchanged for Exelon, ComEd, PECO and Exelon Generation. Finally, the Investment Grade Condition (as defined in the 2004 Financing Order) will apply to PSE&G to the extent it requires Commission approval for any securities issuance.<sup>40</sup>

4. Filing of Certificates of Notification

Exelon currently files quarterly reports in connection with the 2004 Financing Order. Applicants propose to continue to file Rule 24 certificates containing the information required by the 2004 Financing Order for the post-Merger Exelon system, including equivalent information relating to former PSEG system subsidiaries.

5. Increase in Shares for Plans; New and Adopted Plans

The 2004 Financing Order authorized Exelon to issue and/or acquire in open market transactions, or by some other method which complies with applicable law and Commission interpretations then in effect, up to 42 million shares of Exelon common stock (adjusted for a stock split) under Exelon's dividend reinvestment plan, employee stock ownership plan, certain incentive compensation plans and certain other employee benefit plans. Such issuances are in addition to common stock that may be issued under the general financing authorization of \$8 billion. Exelon proposes to increase the number of shares authorized for this purpose to 75 million to accommodate two new Exelon plans and the former PSEG plans that will become Exelon's responsibility following the Merger. Exelon stock will be used, following the Merger, to satisfy requirements under the PSEG plans to provide common stock. These plans are summarized below.

Exelon Corporation 2006 Long-Term Incentive Plan

The purpose of the Exelon Corporation 2006 Long-Term Incentive Plan (the Incentive Plan) is to encourage designated key employees of Exelon and its subsidiaries to contribute materially to the growth of the company, thereby benefiting Exelon's shareholders. The Incentive Plan authorizes the following types of grants singly, in combination or in tandem: non-qualified stock options, incentive stock options,

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not reduce available financing. Retirement or redemption of securities or reductions in equity through stock buybacks by Exelon or Exelon Generation, as the case may be, in each case with available funds will correspondingly increase available financing.

<sup>39</sup> Under the 2004 Financing Order, the consequence of failing to satisfy the 30% Condition when required is that the Applicant issuer would not be authorized to issue securities in a transaction subject to Commission approval except for securities which would result in an increase in such common equity percentages.

<sup>40</sup> PSE&G receives approval from the NJPBU for all of its securities issuances, both long-term and short-term and, therefore, is not seeking Commission approval for any exempt securities issuances hereunder.

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stock appreciation rights, restricted stock and restricted stock units, including performance share awards and performance units. <sup>41</sup>

Exelon Corporation Employee Stock Purchase Plan For Unincorporated Subsidiaries

The purposes of the Exelon Corporation Employee Stock Purchase Plan For Unincorporated Subsidiaries (the Purchase Plan ) are to provide employees of participating subsidiaries added incentive to remain employed and promote Exelon s bests interests by permitting these employees to purchase shares of Exelon common stock at below-market prices through payroll deductions on substantially the same basis as employees who participate in Exelon s qualified employee stock purchase plan.<sup>42</sup>

Public Service Enterprise Group Incentive Plans

The purposes of the Public Service Enterprise Group Incorporated 1989 Long-Term Incentive Plan (the 1989 Plan ), the Public Service Enterprise Group Incorporated 2001 Long-Term Incentive Plan (the 2001 Plan ), and the Public Service Enterprise Group Incorporated 2004 Long-Term Incentive Plan (the 2004 Plan, and together with the 1989 Plan and 2001 Plan, the PSEG Incentive Plans ) are to promote the growth and profitability of the company and its subsidiaries by enabling them to attract and retain the best available personnel for positions of substantial responsibility; to motivate participants, by means of appropriate incentives, to achieve long-range goals; to provide incentive compensation opportunities that are competitive with those of other similar companies; and to align participants interests with those of the company s shareholders and thereby promote the long-term financial interest of the company and its subsidiaries, including the growth in value of the company s equity and enhancement of long-term shareholder return. Outstanding, unexercised award grants under the 1989 Plan and the 2001 Plan are nonqualified stock options. Award grants under the 2004 Plan may be stock options, stock appreciation rights, restricted stock, stock units, performance shares, cash awards or any combination thereof. <sup>43</sup>

Public Service Enterprise Group Incorporated Stock Plan for Outside Directors (the Directors Plan<sup>44</sup> )

The Directors Plan provides annual grants (currently, 1,000 shares) of restricted stock to outside directors for service on PSEG s Board of Directors. These shares of restricted stock vest upon the director s retirement from the Board following his/her 70th birthday.

Public Service Enterprise Group Incorporated Directors Compensation Program (the Directors Compensation Program )<sup>45</sup>

Under the Directors Compensation Program, one-half of each outside director s annual retainer (the total amount of which is currently \$50,000) is paid in shares of PSEG common stock.

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<sup>41</sup> The Incentive Plan is incorporated by reference to Annex H to Exelon s Registration Statement on Form S-4 filed February 10, 2005 in File No. 333-122704, which is included as Exhibit C hereto.

<sup>42</sup> The Purchase Plan is incorporated by reference to Annex I to Exelon s Registration Statement on Form S-4 filed February 10, 2005 in File No. 333-122704, which is included as Exhibit C hereto.

<sup>43</sup> The 1989 Plan is incorporated by reference to Exhibit 10 to the PSEG Quarterly Report on Form 10-Q for the quarter ended September 30, 2002, File No. 001-09120. The 2001 Plan is incorporated by reference to Exhibit 10a(7) to the PSEG Annual Report on Form 10-K for the year ended December 31, 2000, File No. 001-09120. The 2004 Plan is incorporated by reference to Exhibit 10a(21) to the PSEG Annual Report on Form 10-K for the year ended December 31, 2003, File No. 001-09120.

<sup>44</sup> The Directors Plan is incorporated by reference to Exhibit 10a(17) to the PSEG Annual Report on Form 10-K for the year ended December 31, 2002, File No. 001-09120.

<sup>45</sup> The Directors Compensation Program is incorporated by reference to Exhibit 10a(20) to the PSEG Annual Report on Form 10-K for the year ended December 31, 2002, File No. 001-09120.

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Public Service Enterprise Group Incorporated Deferred Compensation Program for Directors (the Directors Deferred Plan )<sup>46</sup>

PSEG outside directors who elect to defer a portion of their fees under the Directors Deferred Plan may elect to have all or a portion of the amounts deferred treated as if they were invested in PSEG common stock ( Phantom Stock ). Any shares distributed under the Directors Deferred Plan are purchased on the open market for that purpose.

Public Service Enterprise Group Incorporated Employee Stock Purchase Plan (the ESPP<sup>47</sup>)

The ESPP allows all employees of PSEG and its participating subsidiaries to purchase shares of PSEG common stock through payroll deduction at a 5% discount from market price.

6. Nonutility Money Pool

In the 2004 Financing Order, the Commission noted that Exelon requested authority to establish the Nonutility Money Pool to be operated on the same terms and conditions as the Utility Money Pool, except that Exelon funds made available to the Money Pools would be made available to the Utility Money Pool first to the extent it is operated and needed and thereafter to the Nonutility Money Pool. None of the Utility Subsidiaries will be a participant in the Nonutility Money Pool, and no loans through the Nonutility Money Pool can be made to, and no borrowings through the Nonutility Money Pool can be made by, Exelon, Ventures or Delivery.<sup>48</sup>

Furthermore, other Non-Utility Subsidiaries (i.e., Non-Utility Subsidiaries that are not currently anticipated to participate in the Non-Utility Money Pool and such that are acquired or formed in the future, collectively, Other Non-Utility Subsidiaries ) may lend funds to and borrow from the Non-Utility Money Pool, when established, without the need for additional authority from the Commission.<sup>49</sup>

7. Exelon Generation Tax-Exempt Financing

Exelon Generation may be able to incur lower financing costs by taking advantage of tax-exempt financing where a governmental entity, such as a county or a state authority or agency, issues securities and lends the proceeds to Exelon Generation or where Exelon Generation sells or leases an undivided interest in one or more of its generating facilities and related assets to the governmental entity and leases back or purchases the assets and operates such assets as before. Exelon Generation's payments to the governmental entity under such arrangements will provide payments of principal, interest and any other amounts due under the bonds issued by the governmental entity. In connection with such transactions, Exelon Generation seeks approval for the sale, lease or other transfer and lease back, purchase or other operating arrangement of generating and related assets that constitute utility assets under the Act. Such sale, lease or other transfer and lease back, purchase or other operation arrangement would be solely for financing purposes and would not affect the operation of the assets. This request does not seek to increase the amount of authorized financing and any financing under this authority would have to come within the

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<sup>46</sup> The Directors Deferred Plan is incorporated by reference to Exhibit 10a(1) to the PSEG Annual Report on Form 10-K for the year ended December 31, 1999, File No. 001-09120.

<sup>47</sup> The ESPP is incorporated by reference to the PSEG Registration Statement on Form S-8, No. 333-106330 filed on June 20, 2003.

<sup>48</sup> To the extent necessary, Applicants request that the Commission release jurisdiction over the formation of the Nonutility Money Pool.

<sup>49</sup> See *NiSource, Inc., Holding Co.* Act Release No. 27789 (December 30, 2003).



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limits approved in the 2004 Financing Order, as it may be modified herein, but is solely to cover the technical disposition and acquisition of utility assets that is involved in this type of financing.<sup>50</sup>

**8. Pro Forma Financial Information**

Exelon is a financially sound company, and following the Merger will remain sound, with investment grade ratings from major rating agencies. The Exelon system's ratings as of December 31, 2004 from Standard & Poor's Corporation (S&P), Moody's Investors Service (Moody's) and Fitch Investors Service, Inc. (Fitch), as well as the ratings of PSE at that date, are set forth in the following table. Exelon expects that following the Merger, it will maintain investment grade ratings at Exelon and each of the Utility Subsidiaries with respect to each type of obligation rated.<sup>51</sup>

| <b>Company and type of rating</b>     | <b>S&amp;P</b> | <b>Moody's</b> | <b>Fitch</b> |
|---------------------------------------|----------------|----------------|--------------|
| Exelon                                |                |                |              |
| Corporate                             | A-             | NR             | NR           |
| Unsecured                             | BBB+           | Baa2           | BBB+         |
| Commercial Paper                      | A-2            | P-2            | F2           |
| ComEd                                 |                |                |              |
| Corporate                             | A-             | NR             | NR           |
| Secured                               | A-             | A3             | A-           |
| Unsecured                             | BBB+           | Baa1           | BBB+         |
| Preferred Stock/ Trust Securities     | BBB            | Baa3           | BBB          |
| Commercial Paper                      | A-2            | P-2            | F2           |
| Transitional Trust Note <sup>52</sup> | AAA            | Aaa            | AAA          |

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<sup>50</sup> The Commission has approved this type of financing on numerous occasions. E.g., *Appalachian Power Co.*, Holding Co. Act Release No. 27283 (November 27, 2000).

<sup>51</sup> The Indiana Company was created for historical reasons and does not currently have any publicly issued securities or securities ratings.

<sup>52</sup> These are obligations of a special purpose subsidiary of ComEd.

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| <b>Company and type of rating</b>     | <b>S&amp;P</b> | <b>Moody s</b> | <b>Fitch</b> |
|---------------------------------------|----------------|----------------|--------------|
| <b>PECO</b>                           |                |                |              |
| Corporate                             | A-             | NR             | NR           |
| Secured                               | A-             | A2             | A            |
| Unsecured                             | BBB+           | A3             | A-           |
| Preferred Stock                       | BBB            | Baa2           | BBB+         |
| Trust Securities                      | BBB            | Baa1           | BBB+         |
| Commercial Paper                      | A-2            | P-1            | F1           |
| Transitional Trust Note <sup>53</sup> | AAA            | Aaa            | AAA          |
| <b>Exelon Generation</b>              |                |                |              |
| Corporate                             | A-             | Baa1           |              |
| Unsecured                             | A-             | Baa1           | BBB+         |
| Commercial Paper                      | A-2            | P-2            | F2           |
| <b>PSE&amp;G</b>                      |                |                |              |
| Corporate                             | BBB            | NR             | NR           |
| Secured                               | A-             | A3             | A            |
| Unsecured                             | BBB-           | Baa1           | A-           |
| Preferred Stock                       | BB+            | Baa3           | BBB+         |
| Commercial Paper                      | A-3            | P-2            | F-2          |
| PSE&G Transition Funding Notes        | AAA            | Aaa            | AAA          |

NR=not rated

Exelon also has a sound capital structure. At September 30, 2004, Exelon's consolidated common equity as a percentage of consolidated capitalization was 40.18%.<sup>54</sup> Details regarding Exelon's consolidated capitalization are shown in the table in Item 1.B.4. above. Following the Merger, Exelon will

<sup>53</sup> These are obligations of a special purpose subsidiary of PECO.

<sup>54</sup> Consolidated capitalization includes securitization obligations. If securitization obligations were excluded in the calculation, Exelon's equity component of consolidated capitalization would be 50.10% at September 30, 2004.

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continue to have sound capitalization. The following shows the pro forma post-Merger Exelon consolidated capitalization as of September 30, 2004.

**EXELON CORPORATION**  
**PRO FORMA CONDENSED CONSOLIDATED CAPITAL STRUCTURE**  
(Dollars in Millions)  
As of September 30, 2004

|   | <b>Exelon</b> |                                     | <b>Post-Merger Pro Forma</b> |                                     |
|---|---------------|-------------------------------------|------------------------------|-------------------------------------|
|   | <b>Amount</b> | <b>Capital Structure Percentage</b> | <b>Amount</b>                | <b>Capital Structure Percentage</b> |
| Common Equity (includes Retained Earnings of \$3,256) | \$ 9,546      | 40.18%                              | \$ 22,189                    | 42.89%                              |
| Minority Interest                                     | 53            | 0.22%                               | 53                           | 0.10%                               |
| Preferred and Preference Stock                        | 632           | 2.66%                               | 1,913                        | 3.70%                               |
| Securitization Obligations                            | 4,978         | 20.95%                              | 7,449                        | 14.40%                              |
| Long-Term Debt  | 7,814         | 32.89%                              | 18,250                       | 35.27%                              |
| Current Maturities of Long-Term Debt                  | 410           | 1.73%                               | 901                          | 1.74%                               |
| Total Long-Term Debt                                  | 8,224         | 34.62%                              | 19,151                       | 37.01%                              |
| Short-Term Debt                                       | 325           | 1.37%                               | 985                          | 1.90%                               |
| Total Capital Structure                               | \$ 23,758     | 100.00%                             | \$ 51,740                    | 100.00%                             |

As part of the Exelon Generation Restructuring, PSEG Power, PSEG Nuclear, PSEG Fossil and PSEG ER&T will become a part of Exelon Generation, which will continue to have a strong capitalization following those transactions. As a result of the accounting for the Merger, however, the retained earnings of the PSEG subsidiaries combining with Exelon Generation will be eliminated. Accordingly, as noted above, Applicants request that Exelon Generation be authorized to pay dividends out of capital to the extent of the pre-Merger retained earnings of PSEG Power, PSEG Nuclear, PSEG Fossil and PSEG ER&T.

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The following shows the pro forma post-Merger Exelon Generation consolidated capitalization as of September 30, 2004.

**EXELON GENERATION  
PRO FORMA CONDENSED CONSOLIDATED CAPITAL STRUCTURE**  
(Dollars in Millions)  
As of September 30, 2004

|  | <b>Exelon Generation</b> |                                     | <b>Post-Merger Pro Forma</b> |                                     |
|--|--------------------------|-------------------------------------|------------------------------|-------------------------------------|
|  | <b>Amount</b>            | <b>Capital Structure Percentage</b> | <b>Amount</b>                | <b>Capital Structure Percentage</b> |
| Common Equity (includes Undistributed Earnings of \$1,031) | \$ 3,330                 | 56.54%                              | \$ 10,222                    | 62.12%                              |
| Minority Interest  | 55                       | 0.93%                               | 55                           | 0.33%                               |
| Long-Term Debt   | 2,444                    | 41.49%                              | 6,083                        | 36.97%                              |
| Current Maturities of Long-Term Debt                       | 61                       | 1.04%                               | 95                           | 0.58%                               |
| Total Long-Term Debt                                       | 2,505                    | 42.53                               | 6,178                        | 37.55%                              |
| Short-Term Debt  |                          |                                     |                              |                                     |
| Total Capital Structure                                    | \$ 5,890                 | 100.00%                             | \$ 16,455                    | 100.00%                             |

PSE&G has a sound capital structure, with capitalization at December 31, 2004 as follows:

**PUBLIC SERVICE ELECTRIC AND GAS COMPANY  
CONDENSED CONSOLIDATED CAPITAL STRUCTURE**

(Dollars in Millions)  
As of December 31, 2004

**Consolidated Capitalization**

|   | <b>Amount</b> | <b>Capital Structure Percentage</b> |
|---|---------------|-------------------------------------|
| Common Equity (includes Retained Earnings of \$656) | \$ 2,700      | 33.61%                              |
| Preferred and Preference Stock                      | 80            | 1.00%                               |
| Securitization Obligations                          | 2,085         | 25.96%                              |

|                                      |          |         |
|--------------------------------------|----------|---------|
| Long-Term Debt                       | 2,938    | 36.57%  |
| Current Maturities of Long-Term Debt | 125      | 1.56%   |
| Total Long-Term Debt                 | 3,063    | 38.13%  |
| Short-Term Debt                      | 105      | 1.30%   |
| Total Capital Structure              | \$ 8,033 | 100.00% |

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The following shows the pro forma post-Merger PSE&G consolidated capitalization as of September 30, 2004.

**PUBLIC SERVICE ELECTRIC AND GAS COMPANY  
PRO FORMA CONDENSED CONSOLIDATED CAPITAL STRUCTURE**

(Dollars in Millions)  
As of September 30, 2004

|   | PSE&G    |                                    | Post-Merger Pro<br>Forma |                                    |
|---|----------|------------------------------------|--------------------------|------------------------------------|
|   | Amount   | Capital<br>Structure<br>Percentage | Amount                   | Capital<br>Structure<br>Percentage |
| Common Equity (includes Retained Earnings of \$592) | \$ 2,637 | 31.85%                             | \$ 6,000                 | 50.04%                             |
| Preferred and Preference Stock                      | 80       | 0.97%                              | 80                       | 0.67%                              |
| Securitization                                      | 2,124    | 25.65%                             | 2,299                    | 19.17%                             |
| Long-Term Debt                                      | 2,936    | 35.46%                             | 3,053                    | 25.46%                             |
| Current Maturities of Long-Term Debt                | 218      | 2.63%                              | 273                      | 2.28%                              |
| Total Long-Term Debt                                | 3,154    | 38.09%                             | 3,326                    | 27.74%                             |
| Short-Term Debt                                     | 285      | 3.44%                              | 285                      | 2.38%                              |
| Total Capital Structure                             | \$ 8,280 | 100.00%                            | \$ 11,990                | 100.00%                            |

**Item 2. Fees, Commissions And Expenses.**

The fees, commissions and expenses to be paid or incurred, directly or indirectly, in connection with the Merger, including the solicitation of proxies, registration of securities of Exelon under the Securities Act of 1933, and other related matters, are estimated to be approximately \$70 million, as discussed in Item 3.B.2.

**Item 3. Applicable Statutory Provisions.****A. Applicable Provisions.**

Sections 6(a), 7, 8, 9, 10, 12, 13, 32 and 33 of the Act and the rules thereunder are considered applicable to the proposed transactions.

To the extent that the proposed transactions are considered by the Commission to require authorizations, exemption or approval under any section of the Act or the rules and regulations thereunder other than those set forth above, request for such authorization, exemption or approval is hereby made.

B. Section 10 of the Act.

Section 10(b) provides that, if the requirements of Section 10(f) are satisfied, the Commission shall approve an acquisition under Section 9(a) unless the Commission finds that:

(i) such acquisition will tend towards interlocking relations or the concentration of control of public utility companies, of a kind or to an extent detrimental to the public interest or the interests of investors or consumers;

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(ii) in case of the acquisition of securities or utility assets, the consideration, including all fees, commissions, and other remuneration, to whomsoever paid, to be given, directly or indirectly, in connection with such acquisition is not reasonable or does not bear a fair relation to the sums invested in or the earning capacity of the utility assets to be acquired or the utility assets underlying the securities to be acquired; or

(iii) such acquisition will unduly complicate the capital structure of the holding-company system of the applicant or will be detrimental to the public interest or the interests of investors or consumers or the proper functioning of such holding-company system.

Section 10(c) of the Act provides that, notwithstanding the provisions of Section 10(b), the Commission shall not approve:

(i) an acquisition of securities or utility assets, or of any other interest, which is unlawful under the provisions of Section 8 or is detrimental to the carrying out of the provisions of Section 11; or

(ii) the acquisition of securities or utility assets of a public utility or holding company unless the Commission finds that such acquisition will serve the public interest by tending towards the economical and the efficient development of an integrated public utility system.

As set forth more fully below, the Merger complies with all of the applicable provisions of Section 10 of the Act and should be approved by the Commission.

1. Section 10(b)(1).

The standards of Section 10(b)(1) are satisfied because the proposed Merger will not tend towards interlocking relations or the concentration of control of public utility companies, of a kind or to an extent detrimental to the public interest or the interests of investors or consumers. By its nature, any merger results in new links between previously unrelated companies. The Commission has recognized, however, that such interlocking relationships are permissible in the interest of efficiencies and economies. *See Northeast Utilities*, 50 S.E.C. 427, 443 (1990), *as modified*, 50 S.E.C. 511 (1991), *aff d sub nom. City of Holyoke v. SEC*, 972 F.2d 358 (D.C. Cir. 1992) (finding that interlocking relationships are necessary to integrate the two merging entities). The links that will be established as a result of the Merger are not the types of interlocking relationships targeted by Section 10(b)(1), which was primarily aimed at preventing uneconomical combinations.<sup>55</sup> In contrast, the Merger will achieve various operating synergies. Among other things, the PSEG subsidiaries will enter into contractual arrangements with other Exelon system companies under which various administrative and management services will be provided. Because substantial benefits will accrue to the public, investors and consumers from the affiliation of Exelon and PSEG, whatever interlocking relationships may arise from the combination are not detrimental.

Under the Section 10(b)(1) concentration of control test, the Commission considers various factors, including the size of the resulting system and the competitive effects of the acquisition. *Entergy Corp., Holding Co. Act Release No. 25952* (Dec. 17, 1993), *request for reconsideration denied*, *Holding Co. Act Release No. 26037* (Apr. 28, 1994), *remanded sub nom. Cajun Elec. Power Coop. Inc. v. SEC*, 1994 WL 704047 (D.C. Cir. Nov. 16, 1994) *on remand*, *Entergy Corp., Holding Co. Act Release No. 26410* (Nov. 17, 1995) (citations omitted). These factors are discussed below.

(a) Size.



As the Commission has recognized, Section 10(b)(1) does not impose any precise limits on holding company growth. *American Electric Power Company, Inc.*, 46 S.E.C. 1299, 1307 (1978)

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<sup>55</sup> See Section 1(b)(4) of the Act (finding that the public interest and interests of consumers and investors are adversely affected when the growth and extension of holding companies bears no relation to the economy of management and operation or the integration and coordination of related operating properties . . . ).

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( *AEP* ). The Commission has rejected a mechanical size analysis under Section 10(b)(1) in favor of assessing the size of the resulting system as it relates to the efficiencies and economies that can be achieved through the integration and coordination of the new system's utility operations. *Entergy, supra* (rejecting conclusory assertions that the combined systems would be too large to satisfy [Section 10(b)(1)] and finding that merger created a large system, but not one that exceeds the economies of scale of current electrical generation and transmission technology. ). Section 10(b)(1) allows the Commission to exercise its best judgment as to the maximum size of a holding company in a particular area, considering the state of the art and the area or region affected. *AEP, supra*. The Merger will not create a huge, complex and irrational system but, rather, will afford the opportunity to achieve economies of scale and efficiencies for the benefit of investors and consumers.

If approved, Exelon will serve approximately 7 million electric customers and 2 million gas customers located primarily in three states. As of September 30, 2004, the combined consolidated assets of Exelon and PSEG totaled approximately \$81 billion and, for the nine months ended September 30, 2004, combined consolidated operating revenues totaled approximately \$19 billion. As of December 31, 2004, the combined owned generating capacity of Exelon and PSEG was approximately 40,363 MW.

The following table shows Exelon's relative size as compared to other registered systems in terms of assets, operating revenues and customers: <sup>56</sup>

| System                           | Total<br>Assets<br>(\$<br>Millions) | Operating Revenues<br>(\$ Millions) | U.S. Electric<br>Customers<br>(Thousands) |
|----------------------------------|-------------------------------------|-------------------------------------|---|
| E.ON AG                          | 140,897                             | 58,405                              | 1,208                                     |
| National Grid Transco plc        | 57,021                              | 12,531                              | 3,750                                     |
| Dominion Resources Inc.          | 44,186                              | 12,078                              | 3,900                                     |
| American Electric Power Co. Inc. | 36,743                              | 14,545                              | 5,013                                     |
| Southern Company                 | 35,045                              | 11,251                              | 4,136                                     |
| Exelon (pro forma)               | 80,865                              | 25,863 <sup>57</sup>                | 7,300                                     |

In *AEP*, the Commission noted that, although the framers of the Act were concerned about the evils of bigness, they were also aware that the combination of isolated local utilities into an integrated system afforded opportunities for economies of scale, the elimination of duplicate facilities and activities, the sharing of production capacity and reserves and generally more efficient operations... [and] [t]hey wished to preserve these opportunities. *AEP*, 46 S.E.C. at 1309. By virtue of the Merger, Exelon will be in a position to realize precisely these types of benefits. Among other things, the Merger is expected to yield operating cost savings, corporate and administrative savings and purchasing savings, among others. These expected economies and efficiencies from the combined utility operations are described in greater detail in Item 3.B.5 below.

(b) Concentration of Control.

The Commission's analysis under Section 10(b)(1) also includes a consideration of federal antitrust policies.

<sup>56</sup> Data derived from U.S. Securities and Exchange Commission, Financial and Corporate Report,  *Holding Companies Registered under the Public Utility Holding Company Act of 1935 as of June 1, 2004* (data provided is as of December 31, 2003); Exelon data from Unaudited Pro Forma Combined Condensed Financial Statements included

in S-4 Registration Statement filed as Exhibit C hereto.

<sup>57</sup> Nine months ended September 30, 2004, Post-Merger Pro Forma annualized.

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The proposed Merger will increase the total capacity of generation resources owned or controlled by Exelon. To ensure that the combined company does not have market power in any relevant market, Exelon and PSEG have proposed a comprehensive market power mitigation plan designed to address in full FERC's requirements for competitive markets. As part of the plan, the companies have proposed the Generation Divestiture as described in Item 1.H above.

The potential competitive concerns will be considered by other regulators, including the FERC and the Department of Justice. Pursuant to the HSR Act, Exelon and PSEG are required to file with the Antitrust Division Premerger Notification and Report Forms. See 16 C.F.R. Parts 801 through 803. The HSR Act prohibits consummation of the Merger until the statutory waiting period has expired or been terminated. Similarly, the Merger cannot proceed unless and until the FERC has approved the Merger, which will include review of potential competitive concerns pursuant to its authority under Section 203 of the Federal Power Act.

In these circumstances, the Commission has found, and the courts have agreed, that it is appropriate for the Commission to look to the FERC's expertise in operating issues, in determining that the standards of Section 10(b)(1) are met. In this regard, the Court of Appeals for the D.C. Circuit has found:

[W]hen the SEC and another regulatory agency both have jurisdiction over a particular transaction, the SEC may watchfully defer[] to the proceedings held before - and the result reached by - that other agency.

*Madison Gas & Electric Co. v. SEC*, 168 F.3d 1337, 1341-42 (D.C. 1999), citing *City of Holyoke Gas & Electric Department v. SEC*, 972 F.2d 358 (D.C. Cir. 1992) (dismissing challenge to order approving merger that asserted Commission could not rely on FERC and state review of competitive effects). Consistent with the foregoing, the Division in its 1995 Report on the Regulation of Public Utility Holding Companies (the 1995 Report) recommended that the SEC avoid duplicative review of acquisitions and, where possible, defer to the work of other regulators in reviewing acquisitions. 1995 Report at 66.

2. Section 10(b)(2).

Section 10(b)(2) of the Act precludes approval of an acquisition if the consideration to be paid in connection with the Merger, including all fees, commissions and other remuneration, is not reasonable or does not bear a fair relation to the sums invested in or the earning capacity of the utility assets to be acquired or the utility assets underlying the securities to be acquired. The Commission has found persuasive evidence that the standards of Section 10(b)(2) are satisfied where, as here, the agreed upon consideration for an acquisition is the result of arms-length negotiations between the managements of the companies involved, supported by an opinion of a financial advisor. See *Entergy Corp.*, 51 S.E.C. 869, 879 (1993); *Southern Company, Holding Co.* Act Release No. 24579 (Feb. 12, 1988).

The consideration paid in the Merger is reasonable for several reasons.

First, the former PSEG shareholders will hold about 32% and the Exelon shareholders will hold approximately 68% of the shares of Exelon following the Merger.

Second, as explained in the joint proxy statement/prospectus (included in Exhibit C hereto) (the Joint Proxy Statement), the historical price data for Exelon and PSEG common stock provide support for the consideration of 1.225 shares of Exelon common stock for each share of PSEG common stock.

Third, the merger consideration is the product of extensive and vigorous arms-length negotiations between Exelon and PSEG. These negotiations were preceded by extensive due diligence, analysis and evaluation of the assets, liabilities and business prospects of each of the respective companies. This process is described in Background of the Merger in the Joint Proxy Statement. As recognized by the Commission in Ohio Power Co., Holding Co. Act Release No. 16753 (June 8, 1970), prices arrived at through arms-length negotiations are particularly persuasive evidence that Section 10(b)(2) is satisfied.

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Fourth, nationally recognized independent investment bankers have reviewed extensive information concerning Exelon and PSEG, analyzed the merger consideration employing a variety of valuation methodologies, and ultimately opined that the merger consideration is fair to the respective holders of Exelon common stock and PSEG common stock. The investment bankers' analyses are described in detail and their opinions are included in full in the Joint Proxy Statement. The assistance of independent consultants in setting consideration has been recognized by the Commission as evidence that the requirements of Section 10(b)(2) have been met.

Finally, submitting the share issuance for approval by the Exelon shareholders and the Merger for approval by the PSEG shareholders will provide additional assurance that the prices paid are reasonable.

Another consideration under Section 10(b)(2) is the overall fees, commissions and expenses to be incurred in connection with the Merger. Exelon believes that the Merger costs will be reasonable and fair in light of the size and complexity of the proposed Merger, and that the anticipated benefits of the Merger to the public, investors and consumers. *See, e.g., Entergy Corp.*, 51 S.E.C. at 881, n. 63 (fees and expenses of \$38 million, representing approximately 2% of the value of the consideration paid to the shareholders of Gulf States Utilities); *Northeast Utilities, Holding Co.* Act Release No. 25548 (June 3, 1992) (fees and expenses of approximately 2% of the value of the assets to be acquired); and *American Electric Power Company, Inc.*, Holding Company Act Release No. 27186 (June 14, 2000) at n. 40 (total fees, commissions and expenses of approximately \$72.7 million, representing 1.1% of the value of the total consideration paid by American Electric Power to the shareholders of Central and South West Corp.).

The total expenses of the Merger are approximately \$70 million (\$41 million for Exelon and \$29 million for PSEG) which constitute about one half of one percent of the value of the consideration paid by Exelon in the Merger.

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Pursuant to an engagement letter dated October 26, 2004, Exelon has agreed to pay JPMorgan a fee of \$15 million in consideration for its services as financial advisor, \$5 million of which was paid following the public announcement of the execution of the Merger Agreement, \$5 million of which is payable upon approval of the issuance of shares of Exelon common stock as contemplated by the Merger Agreement by Exelon shareholders and \$5 million of which is payable upon completion of the Merger. Pursuant to an engagement letter dated November 5, 2004, Exelon has agreed to pay Lehman Brothers a fee of \$15 million in consideration for its services as financial advisor, \$5 million of which was due upon the public announcement of the execution of the Merger Agreement, \$5 million of which is payable upon approval of the issuance of shares of Exelon common stock as contemplated by the Merger Agreement by Exelon shareholders and \$5 million of which is payable upon completion of the Merger.

Pursuant to an engagement letter dated November 8, 2004, PSEG has agreed to pay Morgan Stanley a fee of \$20 million in consideration for its services as financial advisor, \$5 million of which was paid following the public announcement of the execution of the Merger Agreement, \$5 million of which is payable upon PSEG shareholder approval of the Merger Agreement and \$10 million of which is payable upon completion of the Merger.

### 3. Section 10(b)(3).

Section 10(b)(3) requires the Commission to determine whether the Merger will unduly complicate the capital structure or be detrimental to the public interest or the interest of investors or consumers or the proper functioning of the Exelon system.

The capital structure of the Exelon system will not change materially as a result of the Merger. In the Merger, Exelon will acquire 100% of the issued and outstanding common stock of PSE&G. Hence, the Merger will not create

any publicly-held minority stock interest in the voting securities of any public utility

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<sup>58</sup> The value of the consideration, \$12,629 million, is taken from the pro forma financial statements in the Joint Proxy Statement.

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company. The outstanding debt securities and preferred stock of PSE&G will also remain as outstanding obligations of PSE&G and will not be recourse to Exelon or any other company in the Exelon system.

The capital structures of Exelon and PSEG and the pro forma consolidated capital structure of Exelon are set forth in Item 1 hereof.

As those tables show, Exelon's pro forma consolidated common equity to total capitalization ratio of 42.89% will comfortably exceed the traditionally acceptable 30% level. See *Northeast Utilities*, 50 S.E.C. at 440, n. 47. Common equity as a percentage of capitalization of each of the Utility Subsidiaries, other than PECO, is and will remain well over 30%.<sup>59</sup>

Section 10(b)(3) also requires the Commission to determine whether the proposed combination will be detrimental to the public interest, the interests of investors or consumers or the proper functioning of the combined Exelon system. The proposed combination of Exelon and PSEG is entirely consistent with the proper functioning of a registered holding company system. Exelon's and PSEG's electric utility operations are contiguous and interconnected and will be operated as a single interconnected and coordinated electric utility system following the Merger. Likewise, Exelon's existing gas utility operations and PSE&G's gas operations, which serve Pennsylvania and New Jersey, will be an integrated gas utility system as described *infra* following the Merger.

The Merger will result in substantial, and otherwise unavailable, savings and benefits to the public and to consumers and investors of both companies. Moreover, the Merger is subject to review by the PAPUC and the NJBPU, as well as the FERC, and notice has been given to the ICC, all of which ensures that the interests of customers will be adequately protected. For these reasons, Exelon believes that the Merger will be in the public interest and the interest of investors and consumers and will not be detrimental to the proper functioning of the resulting holding company system.

#### 4. Section 10(c)(1).

##### (a) The Merger Will be Lawful Under Section 8.

Section 10(c)(1) first requires that the Merger be lawful under Section 8. That section was intended to prevent holding companies, by the use of separate subsidiaries, from circumventing state restrictions on common ownership of gas and electric operations. The Merger will not result in any new situation of common ownership of so-called combination systems within a given state. PSE&G already provides electric and gas service in overlapping areas of New Jersey. Moreover, the NJBPU has jurisdiction over the Merger. Accordingly, the Merger does not raise any issue under Section 8.

##### (b) The Merger Will Not be Detrimental to Carrying Out the Provisions of Section 11.

Section 10(c)(1) also requires that the Merger not be detrimental to the carrying out of the provisions of section 11. Section 11(b)(1), in turn, directs the Commission generally to limit a registered holding company to a single integrated public utility system, either electric or gas. An exception to this requirement, as discussed below, is provided in Section 11(b)(1)(A) - (C) (the ABC clauses), which permits a registered holding company to retain one or more additional (i.e., secondary) integrated public utility systems if the system satisfies the criteria of the ABC clauses.

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<sup>59</sup> As noted in the 2004 Financing Order, PECO has common equity of less than 30% when including securitization and the effects of a receivable contribution (as described in File No. 70-10189) but Exelon anticipates that PECO's common equity ratio will continue to improve and that PECO will reach a level of common equity of at least 30% of



capitalization by December 31, 2010 (at which time all securitization bonds are expected to be retired and therefore will not be a consideration in the calculation). At December 31, 2004, PECO's common equity was 21% of total capitalization calculated in accordance with GAAP and was 66% excluding securitization and the effects of the receivable contribution.

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In the 2000 Merger Order, the Commission determined that Exelon's primary system, comprised of the electric utility facilities of ComEd and PECO, constitutes an integrated electric utility system; and that the gas utility properties of PECO constitute an integrated gas utility system that is retainable under the standards of the ABC clauses. At issue in this proceeding is whether Exelon's acquisition of PSE&G, which operates as both an electric and gas utility in New Jersey, will result in a system that is detrimental to the carrying out of the provisions of section 11.

As explained more fully below, the combination of the electric utility operations of the Utility Subsidiaries will result in a single, integrated electric utility system. In addition, the combination of PSE&G's gas utility properties with those of PECO will comprise an integrated gas utility system that may be retained by Exelon as an additional system under the ABC clauses of Section 11(b)(1).

These standards are addressed below.

(i) Integration of Electric Operations.

The threshold question is whether the electric utility properties of the Utility Subsidiaries will form a single integrated public utility system, which, as applied to electric utility companies, is defined in Section 2(a)(29)(A) to mean:

a system consisting of one or more units of generating plants and/or transmission lines and/or distributing facilities, whose utility assets, whether owned by one or more electric utility companies, are physically interconnected or capable of physical interconnection and which under normal conditions may be economically operated as a single interconnected and coordinated system confined in its operations to a single area or region, in one or more States, not so large as to impair (considering the state of the art and the area or region affected) the advantages of localized management, efficient operation, and the effectiveness of regulation.

The Commission has interpreted this provision to establish four separate requirements for integration, as applied to an electric system: physical interconnection; coordination; limitation to a single area or region; and no impairment of localized management, efficient operation, and the effectiveness of regulation. See *National Rural Electric Cooperative Association v. Securities and Exchange Commission*, 276 F.3d 609 at 611 (D.C. Cir. 2002). The combined electric utility operations will satisfy each of these tests.

A. Interconnection

The first requirement for an integrated electric utility system is that the electric generation and/or transmission and/or distribution facilities comprising the system be physically interconnected or capable of physical interconnection. As found by the Commission in the PJM Order, electric properties within PJM are physically interconnected through PJM. In addition, the electric facilities and retail service areas of PSE&G and the Exelon Utility Subsidiaries are adjacent and their facilities are interconnected at numerous points (see Exhibit E-1). Under traditional analysis, this fact alone satisfies the interconnection requirement. See e.g., *Energy East, Holding Company* Act Release No. 27546 (June 27, 2002).

B. Coordination.

Historically, the Commission has interpreted the requirement that an integrated electric system be economically operated under normal conditions as a single interconnected and coordinated system to refer to the physical operation of utility assets as a system in which, among other things, the generation and/or flow of current within the system may be centrally controlled and allocated as need or economy directs. See, e.g., *Conectiv, Inc., Holding Co.* Act Release No. 26832 (Feb. 25, 1998), citing *The North American Company*, 11 S.E.C. 194, 242 (1942), *aff'd*, 133 F.2d 148 (2d

Cir. 1943), *aff d on constitutional issues*, 327 U.S. 686 (1946). The Commission has noted that, through this standard, Congress intended that the utility properties be so connected and operated that there is coordination among all parts, and that those parts bear an integral operating relationship to one another. *See Cities Service Co.*, 14 S.E.C. 28 at 55 (1943). Traditionally, the most obvious indicia of coordinated operations was the ability to jointly dispatch all

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system generating units automatically on an economic basis in order to achieve the lowest overall cost of electricity. As noted in the PJM Order, the facilities of PJM members are subject to the control of a single operator, PJM: As the single control operator, PJM exercises functional control, including centralized dispatch of generation, over a contiguous, interconnected electric transmission system that encompasses the operations of its members, including PECO and ComEd. Of course, PSE&G is also a member of PJM and accordingly the analysis of the PJM Order applies equally to the post-Merger Exelon system.

Under Section 2(a)(29)(A), the Commission must also find that the resulting interconnected and coordinated system may be economically operated. This calls for a determination that coordinated operation of the combined company's facilities is likely to produce economies and efficiencies. The question of whether a combined system will be economically operated under Section 10(c)(2) and Section 2(a)(29)(A) was addressed by the U.S. Court of Appeals in *Madison Gas and Electric Company v. SEC*, 168 F.3d 1337 (D.C. Cir. 1999). In that case, the court determined that in analyzing whether a system will be economically coordinated, the focus must be on whether the acquisition as a whole will tend toward efficiency and economy. *Id.* at 1341. As discussed below, the Merger will meet this standard.

In short, all aspects of the combined system will be centrally directed and efficiently planned and coordinated. As with other utility combinations approved by the Commission, the combined system will be capable of being economically operated as a single interconnected and coordinated system as demonstrated by the variety of means through which its operations will be coordinated and the efficiencies and economies expected to be realized by the proposed Merger.

#### C. Single Area or Region.

As required by Section 2(a)(29)(A), the electric utility operations of Exelon following the Merger will be confined to a single area or region in one or more States, all within PJM. *See, e.g., Pepco Holding, Inc.*, Holding Co. Act Release No. 27553 (July 24, 2002) (the high degree of operational coordination and energy trading that occurs within the PJM RTO demonstrate that the mid-Atlantic U.S. is a single area or region in both operational and economic terms). The Commission should find, based on the PJM Order and the facts presented herein, that the territories of ComEd, PECO and PSE&G also constitute a single area or region in both operational and economic terms.

#### D. Size.

The final clause of Section 2(a)(29)(A) requires the Commission to look to the size of the combined system (considering the state of the art and the area or region affected) and its effect upon localized management, efficient operation, and the effectiveness of regulation. In the instant matter, these standards are easily met. The size of the Exelon electric system will not impair the advantages of localized management, efficient operation or the effectiveness of regulation. Instead, the proposed Merger will actually increase the efficiency of operations.

**Localized Management** Although PSE&G will necessarily come under new holding company management as a result of the Merger, it will continue to exist as a separate legal entity. PSE&G will continue to be headquartered in Newark, and the utility will continue to operate through regional offices with local service centers and line crews available to respond to customers' needs.

This operational structure, which is similar to that currently in place at ComEd and PECO, will permit the local, district and regional management teams of PSE&G to budget for operation of the electric distribution system and to schedule work forces in order to provide the same (or better) quality of service to customers of PSE&G. In short, PSE&G will continue to be managed on a day-to-day basis at a local level, particularly in areas that must be responsive to local needs. Accordingly, the advantages of localized management will not be impaired.

**Efficient Operation** As discussed below in the analysis of Section 10(c)(2), the Merger will result in greater economies and efficiencies. Operations will be more efficiently performed on a centralized basis because of economies of scale, standardized operating and maintenance practices and closer coordination of system-wide matters.

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**Effective Regulation** The Merger will not impair the effectiveness of regulation at either the state or federal level. PSE&G will continue to be regulated by the NJBPU with respect to retail rates, service, securities issuances and other matters, and by FERC with respect to interstate electric sales for resale and transmission services.

### (ii) Integration of Gas Operations.

The gas utility properties of PSE&G, when added to those owned by PECO, will form an integrated gas utility system, which is defined in Section 2(a)(29)(B) to mean:

a system consisting of one or more gas utility companies which are so located and related that substantial economies may be effectuated by being operated as a single coordinated system confined in its operations to a single area or region, in one or more States, not so large as to impair (considering the state of the art and the area or region affected) the advantages of localized management, efficient operation, and the effectiveness of regulation: provided, that gas utility companies deriving natural gas from a common source of supply may be deemed to be included in a single area or region.

Thus, the definition of an integrated gas utility system has three distinct parts, each of which will be satisfied in this case.

#### A. Coordination.

In order to find coordination among the gas utility companies in the same holding company system, the Commission has historically focused primarily on the operating economies that may be effectuated through coordinated management of gas supply portfolios (i.e., gas purchase arrangements, transportation agreements, and storage assets), the access of the gas utility companies in the same holding company system to common market and supply-area hubs, the functional merger of separate gas supply departments under common management, and sharing of data management software systems. *See NIPSCO Industries, Inc.*, 53 S.E.C. 1296 at 1306-1309 (1999); *New Century Enterprises, Inc.*, Holding Co. Act Release No. 27212 (Aug. 16, 2000).

As discussed further in Item 2.B.5, below, Applicants state that the Merger will produce significant benefits to the public, investors and consumers. Applicants expect that the Merger will enable them to take advantage of future strategic opportunities in the increasingly competitive and rapidly evolving markets for energy and energy services in the United States. In particular, Applicants believe that the combined companies will be better positioned to take advantage of operating economies and efficiencies. Although PECO and PSE&G will continue to conduct their gas distribution operations through their respective corporate entities, and do not currently plan to combine gas supply operations, the systems nonetheless will be operated as a single coordinated system.

In 2004, Exelon BSC reorganized and expanded its Energy Delivery Shared Services ( EDSS ) business unit. EDSS now houses employees who provide executive or centralized management services to ComEd and PECO (but not to Exelon, Exelon Generation or Enterprises), or whose duties include performing work on both ComEd and PECO projects. At that time, each of the major operating areas of the utilities assumed a new consolidated structure, with a single management team overseeing both ComEd and PECO functions. This structure focuses on the standardization of electric utility processes across both companies and the achievement of synergies through consolidation of common functions. Numerous operational and administrative and general functions overseen by EDSS management are applied at PECO across both electric and gas operations. These include policies and practices, training and methods, contractor and supply management, call center dispatch, financial planning and accounting services, construction services and vehicle services, among others. Applicants expect that post-Merger, this model will be expanded to include PSE&G's gas as well as electric utility operations. Thus, EDSS will house employees who will perform work on behalf of both the PECO and the PSE&G gas systems. In this way, EDSS will coordinate the management of the

two gas systems in areas such as executive services, asset management, customer service and marketing services, support

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services and business operations. With respect to business operations, as the PSE&G and PECO gas systems share many common features, (e.g. percentage of cast iron, steel and plastic pipes that make up the infrastructure) coordination can also be achieved by the use of common Supervisory Control and Data Acquisition ( SCADA ) approaches and monitoring of pressures and flows at all of the points at which PSE&G and PECO take gas off the interstate pipeline systems; the use of common system design standards and criteria, the development of common material specifications to improve procurement processes and reduce costs and sharing of best work practices and the use of a common work management system. Further, PSE&G and PECO s systems are both subject to the same federal standards with respect to construction, operation and maintenance which results in opportunities for further coordination and efficiencies.

With regard to natural gas service itself, a significant amount of the gas distributed by PECO and PSE&G is purchased from the same supply basins in Texas and Louisiana, and is transported on the Texas Eastern and Transcontinental pipelines, and is stored in common storage areas owned by those and other pipelines (e.g. Dominion, Equitrans). These common portfolio resources should bring long-term benefits to the companies customers. Moreover, as the dynamics and structure of the natural gas industry continue to change, the marketplace will create even more options for the companies to create value through coordination of their respective gas supply portfolios. <sup>60</sup>

#### B. Single Area or Region.

The combined gas system of PECO and PSE&G will also be confined to a single area or region in New Jersey and southeastern Pennsylvania.

#### C. Size.

For the same reasons given above in connection with the discussion of impacts of the Merger on the combined electric system, localized management, efficient operation, and the effectiveness of regulation will not be impaired by the resulting size of the integrated gas utility system.

#### (iii) Retention of Combined Gas System.

As indicated, under the ABC clauses of Section 11(b)(1), a registered holding company can own one or more additional integrated public utility systems if certain conditions are met. Specifically, the Commission must find that (A) the additional system cannot be operated as an independent system without the loss of substantial economies which can be secured by the retention of control by such holding company of such system, (B) the additional system is located in one state or adjoining states, and (C) the combination of systems under the control of a single holding company is not so large . . . as to impair the advantages of localized management, efficient operation, or the effectiveness of regulation.

#### A. Loss of Economies.

Clause A requires a showing that each additional integrated system (in this case, the integrated gas utility system formed by combining the operations of PECO and PSE&G) cannot be operated as an independent system without the loss of substantial economies which can be secured by the retention of control by a holding company of such system. Historically, the Commission has considered four ratios as a guide to determining whether lost economies would be substantial under Section 11(b)(1)(A). Specifically, the Commission has considered the estimated loss of economies expressed in terms of the ratio of increased expenses to the system s total operating revenues, operating revenue deductions, gross income and net income. *See Engineers Public Service Co.*, 12 SEC 41 (1942), *rev d on other grounds and remanded*, 138 F. 2d 936 (DC Cir. 1943), *vacated as moot*, 332 US 788 (1947) ( *Engineers* ), and *New England Electric System*, 41 S.E.C. 888, 893 - 899 (1964). In *Engineers*, the Commission suggested that cost



increases resulting in a 6.78% loss of operating revenues, a 9.72% increase in operating revenue

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Although PSEG ER&T currently procures the natural gas supply and manages pipeline capacity and gas storage services for the PSE&G gas system, and PECO performs these functions itself, as noted above, the source of supply, pipelines and location of storage for the two systems overlap to a large extent.

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deductions, a 25.44% loss of gross income, and 42.46% loss of net income would afford an impressive basis for finding a loss of substantial economies associated with a divestiture. 12 SEC at 59. More recently, the Commission has indicated that it will no longer require a comparison of resulting loss ratios to those in earlier cases. *See CP&L Energy, Inc., Holding Co.* Act Release No. 27284 (Nov. 27, 2000), fn. 40.

In its early decisions, the Commission considered the increases in operational expenses that were anticipated upon divestiture, but also took into account, as offsetting benefits, the significant competitive advantages that were perceived to flow from a separation of gas and electric operations. The Commission's assumption was that a combination of gas and electric operations is typically disadvantageous to the gas operations and, hence, the public interest and the interests of investors and consumers would be benefited by a separation of gas from the electric operations. In more recent cases, however, the Commission has recognized that the historical ratios may not provide an adequate indication of the substantial loss of economies that may occur by forcing a separation of electric and gas. Specifically, beginning with its decision in *New Century Energies, Inc.*, 53 S.E.C. 54 (1997), the Commission took notice of the changing circumstances in today's electric and gas industries, notably the increasing convergence of the electric and gas industries. The Commission concluded that, in these circumstances, separation of gas and electric businesses may cause the separated entities to be weaker competitors than they would be together. This factor adds to the quantifiable loss of economies caused by increased costs. 53 S.E.C. at 76. This view was repeated in subsequent cases, including the 2000 Merger Order and *WPL Holdings, Inc.*, 53 S.E.C. 501 (1997). The Commission has also recognized that revenue enhancement opportunities and other benefits likely to be realized from a convergence merger would be diminished or lost if the Commission forced a divestiture of the additional system. *See SCANA Corp., Holding Co.* Act Release No. 27133 (Feb. 9, 2000); and *Northeast Utilities, Holding Co.* Act Release No. 27127 (Jan. 31, 2000).

The Commission in the 2000 Merger Order found that the PECO gas utility operations constituted a permissible additional integrated public utility system.

The Applicants are preparing a study that analyzes the lost economies that the combined gas utility operations would suffer if Exelon could not retain them (the Gas Study<sup>61</sup>). Among other things, divestiture of the gas operations would cause consumers to forfeit the cost-saving benefits that they may obtain from Exelon's ability to offer a complete package of energy products and services.

The 2000 Merger Order noted the Commission's policy determination that significant economies and competitive advantages inure in the ownership of both gas and electric operations.<sup>62</sup> Besides the loss of these inherent economies, other substantial economies would be lost by the separation of the gas operations from the Exelon electric system. These lost economies would include decreased efficiencies from separate meter reading, meter testing and billing operations; expenses for duplicative customer service operations; plus a loss of savings due to the inability to exploit synergies in areas such as facilities maintenance, emergency work coordination and other administrative operations. A final consideration is that the electric and gas operations of PSE&G have long been under its control. The Merger will not alter the status quo with respect to these operations.<sup>63</sup> Further, the Merger will be subject to review by the PAPUC, which has jurisdiction over PECO, and the NJBPU, which has jurisdiction over PSE&G.

#### B. Same State or Adjoining States.

The proposed Merger does not raise any issue under Section 11(b)(1)(B) of the Act, as the gas utility properties are located and operate exclusively in adjoining states, Pennsylvania and New Jersey. Thus, the requirement that each additional system be located in one State or adjoining States is satisfied.

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<sup>61</sup> See Exhibit G-9 hereto.

<sup>62</sup> 2000 Merger Order, *citing WPL Holdings, Inc.*, Holding Co. Act Release No. 26856 (Apr. 14, 1998), *aff d*, *Madison Gas and Electric Co. v. SEC*, 972 F.2d 358 (D.C. Cir. 1992); *TUC Holding Co.*, Holding Co. Act Release No. 26749 (Aug. 1, 1997); and *New Century Energies, Inc.*, 53 S.E.C. 54 (1997).

<sup>63</sup> *See New Century Energies, Inc.*, 53 S.E.C. 54 (1997).

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## C. Size.

Further, retention of the combined gas utility business does not raise any issues under Section 11(b)(1)(C) of the Act. The combination of both electric and gas utility systems under the control of a single holding company will be not so large . . . as to impair the advantages of localized management, efficient operation, or the effectiveness of regulation. As the Commission has recognized, the determinative consideration is not size alone or size in an absolute sense, either big or small, but size in relation to its effect, if any, non-localized management, efficient operation and effective regulation. From these perspectives, it is clear that the continued ownership of the combined gas system by Exelon is not too large.

As of December 31, 2004, and giving effect to the Merger, the combined gas utility operations would represent only about 11% of Exelon's post-Merger gross utility plant, and only about 14% of Exelon's post-Merger net operating revenues.

The local operations of PSE&G will continue to be handled from PSE&G's local operations centers, with supplemental support provided by other Exelon system companies with personnel and other resources in close proximity. Thus, the advantages of localized management will be preserved.

## (iv) Retention of PSEG's Non-Utility Interests.

Section 11(b)(1) permits a registered holding company to retain such other businesses as are reasonably incidental, or economically necessary or appropriate, to the operations of [an] integrated public utility system. The Commission has historically interpreted this provision to require an operating or functional relationship between the non-utility activity and the system's core utility business. *See, e.g. Michigan Consolidated Gas Co.*, 44 S.E.C. 361 (1970), *aff'd*, 444 F.2d 913 (D.C. Cir. 1971); *United Light and Railways Co.*, 35 S.E.C. 516 (1954); *CSW Credit, Inc.*, 51 S.E.C. 984 (Mar. 2, 1994); and *Jersey Central Power and Light Co., Holding Co.* Act Release No. 24348 (Mar. 18, 1987).

In addition, the Commission has permitted new registered holding companies to retain passive investments which, although not meeting the functional relationship test, could nevertheless be acquired under the standards of Section 9(c)(3) of the Act.

Exhibit G-7 lists and describes those non-utility businesses conducted by PSEG and its subsidiary companies. As a result of the Merger, those non-utility businesses and interests will become businesses and interests of Exelon. Except as discussed below, these non-utility interests are fully retainable by Exelon under the Act.

In previous matters, including the 2000 Merger Order, the Commission determined it was appropriate to exclude from the computation of aggregate investment for purposes of Rule 58 investments made at a time the company was not part of a registered holding company system.<sup>64</sup> *See also New Century Energies, supra.* In this matter as well, Applicants ask the Commission to confirm that pre-existing investments by PSEG and its subsidiaries in energy-related companies prior to the effective date of Rule 58 will not count in the calculation of the 15% limitation for purposes of the safe harbor under Rule 58.

## (v) Post-Merger Corporate Structure: The Intermediate Holding Company

Section 11(b)(2) of the Act requires the Commission to ensure that the corporate structure or continued existence of any company in the holding company system does not unduly or unnecessarily complicate the structure, or unfairly or inequitably distribute voting power among security holders, of the holding company system. Section 11(b)(2) also directs the Commission to require each registered system company to take such action as the Commission shall find necessary in order that such holding company

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<sup>64</sup> Safe harbor under Rule 58 is available so long as, among other things, a registered holding company's aggregate investment in energy-related companies does not exceed 15% of the consolidated capitalization of the registered holding company.

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shall cease to be a holding company with respect to each of its subsidiary companies which itself has a subsidiary company which is a holding company, in other words, to eliminate great-grandfather holding companies.

Post-Merger, there will be one instance of a great-grandfather holding company, the continued existence of which the Commission approved in the 2000 Merger Order. Exelon, through Delivery, owns substantially all of the outstanding common stock of ComEd (*see* note 7) which, in turn, is a holding company for the Indiana Company. The Indiana Company has no retail customers and owns only transmission facilities with a depreciated book value at December 31, 2004 of only \$7.4 million. The operation of the Indiana Company's transmission facilities is subject to the control of PJM. Accordingly, the Indiana Company has virtually no business operations with outside third parties. As noted in the 2000 Merger Order:

We do not believe in any event that the proposed corporate structure of the Exelon system implicates the abuses that section 11(b)(2) of the Act was intended to prevent. These abuses, facilitated by the pyramiding of holding company groups, involved the diffusion of control and the creation of different classes of debt or stock with unequal voting rights. Those abuses are not at issue in this matter.

With respect to the Delivery chain, only the presence of the Indiana Company raises an issue under section 11(b)(2). The Indiana Company has no retail customers and holds only a very small amount of transmission assets directly related to the distribution business of ComEd. . . . [T]he Indiana Company has been in existence for decades and federal and state regulators have perceived no abuses in the arrangement.

We think that it is appropriate to look through the intermediate holding companies (or to treat them as a single company) for purposes of the analysis under section 11(b)(2) of the Act. Accordingly, we do not find it necessary to require the elimination of the intermediate holding companies to ensure that the corporate structure of the Exelon system or continued existence of any system company does not unduly or unnecessarily complicate the structure of the Exelon system.

5. Section 10(c)(2).

The Merger will serve the public interest by tending toward the economical and efficient development of an integrated public utility system, and therefore will satisfy the requirements of Section 10(c)(2) of the Act.

The proposed Merger will create the nation's premier utility company, with over seven million electric customers and two million gas customers in three states. By sharing resources and best practices, the proposed Merger will enhance operations across the Exelon system and strengthen Exelon's ability post-Merger to provide cost-effective, safe and reliable service. The Merger will result in numerous economies and efficiencies within the meaning of the Act:

Increased Scale and Scope; Diversification. The combined company will have increased scale and scope in both energy delivery and generation. In addition, the combined company is expected to have greater diversification and balance in its energy delivery business and generation portfolio. This increased scale, scope and diversification is expected to result in improved service and reliability. With respect to the energy delivery business, the combined company will have three urban utility franchises with service areas encompassing more than 18 million people. The combined company also will have a large gas distribution portfolio to complement its electric distribution business. The combined generation portfolio will be more balanced in terms of geography, fuel mix, dispatch and load-servicing capacity.

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**Commitment to Competition.** Exelon and PSEG have been staunch advocates for competitive retail and wholesale markets in electricity and gas. This shared vision will allow the new company to be even more active in the promotion of competitive markets and the development of energy-related services. In addition, New Jersey, Pennsylvania and Illinois all have passed legislation bringing competition to the electric industry, and are in varying phases of the transition to full competition. The regulatory knowledge and experience of each company will enhance the merged company's ability to manage the transition to competition for the benefit of both customers and shareholders.

**Improved Nuclear Operations.** Given Exelon's strong, successful performance in running the nation's largest nuclear fleet, the Applicants expect to realize improved stability, higher capacity utilization rates and lower costs from combining nuclear operations under one management. Higher capacity utilization rates means that the Applicants would be producing more energy from their nuclear fleet that can be sold in the wholesale markets, which should have a procompetitive effect in the wholesale energy markets located in the PJM region where the Applicants are located. This in turn should be beneficial to the Applicants' retail customers as well as to retail customers throughout the PJM region. Increasing nuclear output will have a small but significant tendency to lower wholesale prices. This is because increasing the amount of energy at the bottom of the stack will in at least some hours lower the PJM marginal cost. All else being equal, therefore, this should lower Locational Marginal Prices (LMP), particularly in PJM East.

**Anticipated Financial Strength and Flexibility.** The diversification of the energy delivery and generation portfolios of the combined company should result in a more stable cash flow, with approximately half of the combined company's earnings and cash flow coming from the three regulated utilities and approximately half coming from the unregulated generation business.

**Sharing of Best Practices.** The Merger will combine companies with complementary areas of expertise; Exelon's expertise in generation operations and PSEG's expertise in transmission and distribution operations.

**Substantial Synergies.** Exelon and PSEG have estimated synergies from the Merger to be approximately \$400 million pre-tax in the first full year after closing, growing to approximately \$500 million pre-tax annually in the second full year, excluding out-of-pocket costs to achieve and transaction costs. Approximately 85% of these synergies are cost related and 15% are based on increased production at PSEG's nuclear plants. These cost savings and productivity improvements will result from a consolidation of the proven capabilities of both companies, including implementing certain practices and processes that have been successful in achieving cost reductions since the 2000 merger of Unicom and PECO. Savings are expected to come from the elimination of duplicative activities in corporate and administrative operations, marketing and trading operations, as well as fossil, nuclear and utility management functions; improved operating efficiencies in nuclear operations; efficiencies and savings generated from consolidation of corporate programs and information technology platforms; and supply chain benefits realized from improved sourcing efficiencies.

Although some of the anticipated economies and efficiencies will be fully realized only in the longer term, they are properly considered in determining whether the standards of Section 10(c)(2) have been met. *See AEP*, 46 S.E.C. at 1320 - 1321. Some potential benefits cannot be precisely estimated; nevertheless, they too are entitled to be considered. As the Commission has observed, "[s]pecific dollar forecasts of future savings are not necessarily required; a demonstrated potential for economies will suffice even when these are not precisely quantifiable." *Centerior Energy Corp.*, 49 S.E.C. at 480.

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6. Section 10(f).

Section 10(f) provides that:

The Commission shall not approve any acquisition as to which an application is made under this section unless it appears to the satisfaction of the Commission that such State laws as may apply in respect of such acquisition have been complied with, except where the Commission finds that compliance with such State laws would be detrimental to the carrying out of the provisions of section 11.

As previously indicated, the Merger is subject to review by or notice to each of the affected state regulators.

C. Rules 53 and 54.

The 2004 Financing Order authorizes Exelon to engage in financings for the purposes of investing in EWGs and FUCOs so long as the aggregate investment in EWGs and FUCOs does not exceed \$4 billion. The 2004 Financing Order reserves jurisdiction over a request to engage in an additional \$3 billion in EWG and FUCO-related financing transactions. Exelon requests the Commission authorize it to engage in financings post-Merger for the purposes of investing in EWGs and FUCOs so long as the aggregate investment in EWGs and FUCOs does not exceed \$8.0 billion.

In support of this request, Exelon presents the following.

1. Rule 53 Generally

Under Rule 53(a), the Commission shall not make certain specified findings under Sections 7 and 12 in connection with a proposal by a holding company to issue securities for the purpose of acquiring the securities of or other interest in an EWG, or to guarantee the securities of an EWG, if each of the conditions in paragraphs (a)(1) through (a)(4) thereof are met, provided that none of the conditions specified in paragraphs (b)(1) through (b)(3) of Rule 53 exists.

As of December 31, 2004, the consolidated amount of Exelon's aggregate investment in EWGs and FUCOs (as that term is defined in Rule 53) was \$2.2 billion, which is in excess of 50% of Exelon's average consolidated retained earnings (calculated as required by Rule 53) of \$3.0 billion as of that date. As a result of the sale of Sithe Energies, Inc. ( Sithe ) on January 31, 2005, Exelon's aggregate investment in EWGs decreased to approximately \$1.4 billion. In the 2004 Financing Order, the Commission authorized Exelon to enter into financing transactions in respect of an aggregate investment in EWGs and FUCOs of up to \$4 billion and reserved jurisdiction over the remainder of Exelon's \$7.0 billion request. It is anticipated that, as a result of the Merger, Exelon's aggregate investment in EWGs and FUCOs will be approximately \$6.5 billion.<sup>65</sup> Accordingly, Exelon requests that the Commission approve an aggregate investment limit of \$8.0 billion.

Exelon satisfies all of the requirements of Rule 53(a) except for clause (1) thereof. None of the conditions specified in Rule 53(b) is, or is expected to be, applicable.<sup>66</sup> For the reasons that follow, the proposed increased aggregate investment:

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<sup>65</sup> This amount is premised upon the successful execution of the Exelon Generation Restructuring, but not the Generation Divestiture described in Item 1.H.



<sup>66</sup> Exelon represents that it will remain in compliance with the requirements of Rule 53(a), other than Rule 53(a)(1), at all times through the Authorization Period. Exelon will file a post-effective amendment in to this Application/Declaration in the event that one of the circumstances described in Rule 53(b) should occur during the period through the end of the Authorization Period.

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(1) Will not have a substantial adverse impact upon the financial integrity of the registered holding company system; and

(2) Will not have an adverse impact on any utility subsidiary of the registered holding company, or its customers, or on the ability of State commissions to protect such subsidiary or customers.

Rule 53(c).

As described in Item 1.L.5, because of the accounting for the Merger under GAAP, the retained earnings of Exelon post-Merger will be less than the combined retained earnings balances of Exelon and PSEG prior to the Merger. The Commission has considered similar situations in which previously significant amounts of retained earnings were eliminated.<sup>67</sup> Write-offs reducing retained earnings have been caused by unrecovered stranded costs, disposition of generating assets, the purchase accounting required in certain mergers and other factors.<sup>68</sup> The Commission has recognized that these are extraordinary events and, while retained earnings have been reduced, the changes causing such reduction have not adversely affected the fundamental financial strength of the holding company system. In this matter there can be no question that Exelon currently is, and post-Merger will be, a financially sound holding company with significant equity.

## 2. EWG and FUCO Earnings and Losses

With regard to capitalization, since December 31, 2000, there has been no material adverse impact on Exelon's consolidated capitalization resulting from Exelon's investments in EWGs and FUCOs. Exelon's common equity ratio has remained above 30% since 2000.

| <b>December 31,</b> | <b>Common Equity</b> |
|---------------------|----------------------|
| <b>2000</b>         | <b>Ratio</b>         |
|                     | <b>(%)</b>           |
| 2000                | 31.3                 |
| 2001                | 35.0                 |
| 2002                | 32.1                 |
| 2003                | 34.9                 |
| 2004                | 40.8                 |

These ratios are within acceptable industry ranges. The proposed transactions will not have any material adverse impact on capitalization.

In the aggregate, Exelon's EWG and FUCO investments have been profitable for all annual periods ending December 31, 2000 through December 31, 2002 and for the quarter ended June 30, 2003. While in 2003 Exelon recorded losses of \$1.2 billion (\$729 million net of income tax) in connection with

<sup>67</sup> See, e.g., *FirstEnergy Corp.*, Holding Co. Act Release No. 27459 (Oct. 29, 2001), *Conectiv, Inc.*, Holding Co. Act Release No. 27111 (Dec. 14, 1999).

<sup>68</sup> In *FirstEnergy*, *supra*, the subject merger eliminated the acquired company's retained earnings, and in *Conectiv*, *supra*, retained earnings were affected by write-offs resulting from de-regulation legislation and previous merger eliminating acquired company's retained earnings). See also *Northeast Utilities*, Holding Co. Act Release No. 27147 (March 7, 2000) (restructuring legislation, asset divestitures and securitization resulted in EWG investments in excess of 50% of retained earnings).

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two of its EWG investments, Exelon New England Holdings Company ( *EBG* ) and Sithe Energies, Inc. ( *Sithe* ), Exelon has since transferred the ownership of *EBG* to *EBG*'s lenders (on May 25, 2004, recognizing a net gain of \$85 million) and disposed of *Sithe* on January 31, 2005 (see discussion below). Excluding the losses at these two companies, for which substantially all required write-offs have been taken, Exelon's remaining EWGs were profitable in 2003. For the twelve months ending December 31, 2004, Exelon's EWGs have been, in the aggregate, profitable. For information on EWG earnings, please see item 5a of Exelon's quarterly filed Rule 24 certificates.

On November 25, 2003, Exelon Generation, Reservoir Capital Group ( *Reservoir* ) and *Sithe* completed a series of transactions resulting in Exelon Generation and *Reservoir* each indirectly owning a 50% interest in *Sithe* (Exelon Generation owned 49.9% prior to November 25, 2003).

Both Exelon Generation's and *Reservoir*'s 50% interests in *Sithe* were subject to put and call options. On September 29, 2004, Exelon Generation exercised its call option and entered into an agreement to acquire *Reservoir*'s 50% interest in *Sithe* for \$97 million. On November 1, 2004, Exelon Generation entered into an agreement to sell *Sithe* to *Dynegy Inc.* ( *Dynegy* ) for \$135 million in cash.

On January 31, 2005, subsidiaries of Exelon Generation completed a series of transactions that resulted in Exelon Generation's exit from its investment in *Sithe*. Specifically, subsidiaries of Exelon Generation closed on the acquisition of *Reservoir*'s 50% interest in *Sithe* and the sale of 100% of *Sithe* to *Dynegy*. Prior to closing on the sale to *Dynegy*, subsidiaries of Exelon Generation received from *Sithe* approximately \$65 million in cash distributions. As a result of the sale, Exelon deconsolidated from its balance sheet approximately \$820 million of debt and was released from approximately \$125 million of credit support. Additionally, Exelon issued certain guarantees to *Dynegy* that will be taken into account in the final determination of the gain or loss on sale.

On October 13, 2004, *Sithe* transferred all of the shares of *Sithe International, Inc.* and its subsidiaries to a subsidiary of Exelon Generation in exchange for the cancellation of a \$92 million note and accrued interest. *Sithe International*, through its subsidiaries, had a 49.5% interest in two Mexican business trusts that own the *Termoeléctrica del Golfo* ( *TEG* ) and *Termoeléctrica Peñoles* ( *TEP* ) power stations, two 230 MW petcoke-fired generating facilities in Tamuín, Mexico that commenced commercial operations in the second quarter of 2004. Both the *TEG* and *TEP* power stations are EWGs.

### 3. Risk Analysis and Mitigation.

Exelon has a comprehensive risk analysis and mitigation process in place.<sup>69</sup>

All of Exelon's investments in EWGs and FUCOs are segregated from ComEd and PECO, and in the future will remain segregated from ComEd, PECO and PSE&G. Any losses that may be incurred by such EWGs and FUCOs would have no effect on the rates of the Retail Utility Subsidiaries. Exelon represents that it will not seek recovery through higher rates from the Retail Utility Subsidiaries' utility customers in order to compensate Exelon for any possible losses that it or any Subsidiary may sustain on the investment in EWGs or FUCOs or for any inadequate returns on such investments.

### 4. Financial Ratios.

**Growth in Retained Earnings.** Both Exelon and PSEG have had significant increases in retained earnings over the past four years. Since the 2000 Merger, Exelon's retained earnings have grown from \$334 million to \$3,353 million, an increase of 935%. Also during this period, PSEG's retained earnings have increased by 66%, from \$1,459 million to

\$2,425 million.

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<sup>69</sup> This process was described in detail in Amendment No. 4 in File No. 70-9693, filed December 5, 2000. Exelon is aware of proposed Rule 55, which would codify the Commission's practice of requiring holding companies to institute a risk management process. See Holding Co. Act Release No. 27342 (Feb. 7, 2001). Exelon will comply with the requirements of Rule 55 if it is adopted.

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**Financial Ratios.** Exelon's requested \$8.0 billion aggregate investment in EWGs and FUCOs would represent a conservative and reasonable commitment of Exelon capital for a company the size of Exelon post-Merger. For example, investments of this amount would be equal to only approximately:

15.5% of Exelon's pro-forma total consolidated capitalization (\$51.7 billion)<sup>0</sup>

24.5% of pro forma consolidated utility plant and equipment (\$32.7 billion),

9.9% of pro forma total consolidated assets (\$80.9 billion), and

18.1% of the pro forma market value of Exelon's outstanding common stock (\$44.3 billion)<sup>1</sup>

These percentages are substantially better than the comparable figures relied on by the Commission in approving Exelon's aggregate investment in the 2004 Financing Order. Based on Exelon's financial condition at December 31, 2003, a \$7.0 billion aggregate investment in EWGs and FUCOs would have represented 28.7% of consolidated capitalization, 38.6% of consolidated utility plant, 16.7% of consolidated assets and 32.1% of market value of Exelon common stock. Accordingly, the calculations show that Exelon should be authorized to invest the proceeds of financings in EWGs and FUCOs as requested.

#### 5. State Commissions.

The PAPUC has previously advised the Commission that Exelon's proposed aggregate investment of up to \$7.0 billion in EWGs and FUCOs would not adversely affect the state commission's ability to continue to assure adequate protection of utility customers and ratepayers, and the ICC has previously advised the Commission that Exelon's proposed aggregate investment of up to \$5.5 billion in EWGs and FUCOs would not adversely affect the state commission's ability to continue to assure adequate protection of utility customers and ratepayers. Exelon and PSE&G have asked the NJBPU to advise the Commission that Exelon's proposed aggregate investment of up to \$7.0 billion in EWGs and FUCOs would not adversely affect the state commission's ability to continue to assure adequate protection of utility customers and ratepayers. Exelon plans to seek any necessary confirmation from each state commission regarding its request contained herein for an increase in aggregate investment authority.

#### 6. Rule 54.

Rule 54 provides that, in determining whether to approve the issue or sale of any securities for purposes other than the acquisition of any EWG or FUCO or other transactions unrelated to EWGs or FUCOs, the Commission shall not consider the effect of the capitalization or earnings of subsidiaries of a registered holding company that are EWGs or FUCOs if the requirements of Rule 53(a), (b) and (c) are satisfied. As described above in detail, Exelon may not be in compliance with all of the provisions of the Rule 53 safe harbor post-Merger. Exelon believes that, for the reasons set out above, the Commission should approve the increased limit on aggregate investment. For those same reasons, Exelon requests the Commission to make no adverse findings under Rule 54 in connection with the approvals sought herein for other purposes.

<sup>70</sup> This calculation of capitalization includes securitization obligations.

<sup>71</sup> The market value of Exelon common stock is calculated based on the pro forma number of shares of Exelon common stock to be outstanding immediately following the Merger assuming conversion of PSEG common stock, times the closing stock price of Exelon common stock at December 31, 2004 of \$44.07 per share.



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### **Item 4. Regulatory Approvals.**

#### **New Jersey Board of Public Utilities**

As a utility in the State of New Jersey, PSE&G is subject to the jurisdiction of the NJBPU. Under Section 48:2-51.1 of New Jersey's public utility law, the NJBPU's approval is required in connection with the indirect transfer of the capital stock of PSE&G resulting from the Merger. In considering the Merger, the NJBPU is required to evaluate the impact of the Merger in four areas: competition, the rates of ratepayers affected by the Merger, the employees of the affected public utility, and the provision of safe and adequate utility service at just and reasonable rates.

On February 4, 2005, Exelon and PSE&G made the initial filing of their joint application with the NJBPU for approval of the indirect transfer of the capital stock of PSE&G resulting from the Merger. While New Jersey law does not specify a timetable for completion of the NJBPU's review, Exelon and PSE&G have asked that the NJBPU handle the matter on an expedited basis.

In addition, while not required by law to complete the Merger, Exelon and PSEG have made it a condition to the Merger that PSE&G receive an order from the NJBPU allowing PSE&G to defer certain pension and other post-retirement benefit expenses that will be recognized in connection with the purchase accounting treatment of the Merger, and providing that PSE&G's rate recovery of pension and other post-retirement benefits will be calculated consistently with recovery of such amounts in the absence of the Merger.<sup>72</sup> On February 4, 2005, Exelon and PSE&G made the initial filing of their joint application with the NJBPU to obtain the order.<sup>73</sup>

#### **New Jersey Department of Environmental Protection**

Subsidiaries of PSEG own facilities in New Jersey that are industrial establishments as defined in ISRA. The parties intend to file their application with NJDEP for a letter of non-applicability under ISRA with respect to the Merger, the Generation Restructuring and Merger related corporate restructurings during the first quarter of 2005.<sup>74</sup>

#### **New York Public Service Commission**

As an owner of generation facilities in the State of New York, a subsidiary of PSEG Power is subject to the jurisdiction of the New York Public Service Commission ( NYPSC ). Under Section 70 of the New York Public Service Law, the NYPSC's written consent is required in connection with the indirect transfer of ownership interests in such subsidiary of PSEG Power in connection with the Merger. Under Section 70 of the New York Public Service Law, the NYPSC must determine whether the Merger is in the public interest. The parties intend to file their application for approval with the NYPSC during the first quarter of 2005.<sup>75</sup>

#### **Pennsylvania Public Utility Commission**

PECO and PSE&G are subject to the jurisdiction of the PAPUC. The issuance to each of PECO and PSE&G of a certificate of public convenience and necessity by the PAPUC may be required as a result

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<sup>72</sup> For a description of this matter, see Risk Factors Risks Relating to the Merger The combined company may be unable to obtain permission from the NJBPU to recover PSE&G's pension and other post-retirement benefit expenses, which could have an adverse effect on its cash flow and results of operations in the Registration Statement on Form S-4 filed as Exhibit C hereto.

<sup>73</sup> See Exhibit D-2 hereto.



<sup>74</sup> *See* Exhibit D-5 hereto.

<sup>75</sup> *See* Exhibit D-6 hereto.

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of the indirect transfer of the capital stock of PSE&G in connection with the Merger under Chapters 11, 22 and 28 of the Public Utility Code of Pennsylvania. The standard for approval is whether the transaction is necessary and proper for the service, accommodation, convenience or safety of the public. This standard has been applied by the PAPUC to require that applicants demonstrate that the transaction will affirmatively promote the service, accommodation, convenience or safety of the public in some substantial way. In addition, under provisions enacted as part of Pennsylvania's electric and natural gas restructuring legislation, the PAPUC must consider:

whether a proposed transaction is likely to result in anticompetitive or discriminatory conduct, including the unlawful exercise of market power, which would prevent retail electric or natural gas customers in Pennsylvania from obtaining the benefits of a properly functioning and workable competitive retail electric or natural gas market; and

the effect of the proposed transaction on the natural gas distribution company employees and authorized collective bargaining agreement.

On February 4, 2005, PECO and PSE&G made the initial filing of their joint application for approval by the PAPUC under the Public Utility Code of Pennsylvania or a determination that Chapters 11, 22 and 28 are not applicable to the Merger.<sup>76</sup> While the Public Utility Code of Pennsylvania does not specify a timetable for completion of the PAPUC's review, PECO and PSE&G have asked that the PAPUC handle the matter on an expedited basis.

Illinois Commerce Commission ComEd has filed a notice with respect to the Merger with the ICC. Formal approval of the Merger by the ICC is not required.<sup>77</sup>

Connecticut As the owner of generation stations in the State of Connecticut, PSEG Power Connecticut LLC, an indirect subsidiary of PSEG Power, is subject to the jurisdiction of the Connecticut Siting Council ( CSC ) under Connecticut public utility laws and the Connecticut Department of Environmental Protection ( CDEP ) under Connecticut environmental law. The indirect transfer of the ownership interests in these entities may require the approval of the CDEP and will require the approval of the CSC. The parties filed their application with the CSC on March 3, 2005 and intend to file their application for approval with the CDEP during the first quarter of 2005.<sup>78</sup>

Nuclear Regulatory Commission ( NRC )

PSEG Power holds a NRC operating license for its Salem and Hope Creek nuclear generating facilities. This license authorizes PSEG Power to own and/or operate its nuclear generating facilities. The Atomic Energy Act provides that a license may not be transferred or, in any manner disposed of, directly or indirectly, through transfer of control of any license unless the NRC finds that the transfer complies with the Atomic Energy Act and consents to the transfer. Therefore, the consent of the NRC is required for the transfer of control pursuant to the Merger of the license held by PSEG Power. The NRC will consent to the transfer if it determines that:

the proposed transferee is qualified to be the holder of the license; and

the transfer of the license is otherwise consistent with applicable provisions of laws, regulations and orders of the NRC.

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<sup>76</sup> See Exhibit D-4 hereto.

<sup>77</sup> See Exhibit D-3 hereto.

<sup>78</sup> See Exhibit D-7 hereto.



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The parties have filed applications with the NRC.<sup>79</sup>

### Federal Energy Regulatory Commission

Each of Exelon and PSEG has public utility subsidiaries subject to the jurisdictions of FERC under the Federal Power Act. Section 203 of the Federal Power Act provides that no public utility may sell or otherwise dispose of its jurisdictional facilities, directly or indirectly merge or consolidate its facilities with those of any other person, or acquire any security of any other public utility, without first having obtained authorization from FERC.

FERC has stated that, in analyzing a merger under Section 203, it will evaluate the following criteria:

the effect of the merger on competition in wholesale electric power markets, utilizing an initial screening approach derived from the Department of Justice/Federal Trade Commission-Initial Merger Guidelines to determine if a merger will result in an increase in an applicant's market power;

the effect of the merger on the applicants' FERC jurisdictional ratepayers; and

the effect of the merger on state and federal regulation of the applicants.

On February 4, 2005 Exelon and PSEG made the initial filing of their application for approval with FERC. Included in the filing was the parties' market concentration mitigation plan.<sup>80</sup> The market concentration mitigation plan contemplates (1) the divestiture of fossil fuel generating facilities with 2,900 MW of generating capacity and (2) the transfer of control of 2,600 MW of baseload nuclear capacity through either long-term firm baseload energy sales contracts or an annual auction. Exelon and PSEG have not offered to divest any nuclear generating facilities and do not anticipate doing so.

In addition, while not required by the Federal Power Act, Exelon and PSEG have made it a condition to completion of the Merger that FERC approve under Section 205 of the Federal Power Act the sale by the public utility subsidiaries of the combined company of wholesale power and related services at market-based rates.

### Antitrust

Under the provisions of the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended, the Merger cannot be completed until both Exelon and PSEG file a notification of the proposed transaction with the Antitrust Division of the United States Department of Justice and the Federal Trade Commission (FTC) and the specified waiting periods have expired or been terminated. The parties have been informed that the Antitrust Division will review the case and the FTC will not.

At any time before the Merger is completed, the Antitrust Division could challenge or seek to block the Merger under the antitrust laws, as it deems necessary or desirable in the public interest. Other competition promoting agencies with jurisdiction over the Merger could also initiate action to challenge or block the Merger. In addition, in some jurisdictions, a competitor, customer or other third party could initiate a private action under the antitrust laws challenging or seeking to enjoin the Merger, before or after it is completed. Based upon an examination of information available relating to the businesses in which the companies are engaged, Exelon and PSEG believe, with the market concentration mitigation plan they have proposed, that completion of the Merger will not violate United States or applicable foreign antitrust laws.

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<sup>79</sup> See Exhibits D-8, D-9 and D-10 hereto.

<sup>80</sup> See Exhibit D-1 hereto.



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The Merger may also be subject to review by the governmental authorities of various other jurisdictions under the antitrust laws of those jurisdictions.

**Federal Communications Commission**

The Federal Communications Commission ( FCC ) must approve the transfer of control of telecommunications permits or licenses. The Communications Act of 1934 prohibits the transfer, assignment or disposal in any manner of any license, or any rights thereunder, to any person without authorization from the FCC. PSEG's subsidiaries hold telecommunications licenses and, together with the appropriate subsidiaries of Exelon, will seek the necessary approvals from the FCC for the assignment of or transfer of control over such licenses in connection with the Merger. Under the Communications Act, the FCC will approve a transfer of control if it serves the public interest, convenience, and necessity.

**Private Letter Ruling of the Internal Revenue Service**

United States Treasury Regulations generally provide for the nonrecognition of gain or loss for United States federal income tax purposes with respect to the transfer of certain decommissioning trust funds maintained by nuclear power plant owners in connection with the transfer of an interest in a nuclear power plant. The precise application of these Treasury Regulations in the context of the Merger, however, is not free from doubt. Therefore, Exelon and PSEG have agreed to seek a ruling from the Internal Revenue Service confirming that no gain or loss will be recognized for United States federal income tax purposes with respect to the transfer of PSEG's decommissioning trust funds as a result of the Merger.

Except as stated above, no state or federal regulatory agency other than the Commission under the Act has jurisdiction over the proposed Merger.

**NJBPU Approval Regarding PSE&G Securities Issuances**

The NJBPU has authority under N.J.S.A. 48:3-7, N.J.S.A. 48:3-9 and N.J.S.A. 14:1-5,9 to approve the issuance of securities by PSE&G. PSE&G, a New Jersey corporation, obtains approval from the NJBPU for all of its securities issuances, including both long-term and short-term debt securities. Its existing approvals include authority to issue up to \$750 million of short-term debt through January 2, 2007 (Order of Approval, Docket No. EF04101117 (December 2, 2004)). Further, PSE&G has authority to issue various long-term debt securities in an amount not to exceed \$525 million through December 31, 2005. (Order of Approval, Docket No. EF03121003 (April 28, 2004)). Accordingly, PSE&G is not seeking any approval from the Commission for the issuance of exempt securities, but will rely on Rule 52(a).

PSE&G has pending an application with the NJBPU seeking approval in connection with the issuance of up to \$150 million of securitization obligations under N.J.S.A. 48:3-57. If the application is approved, the NJBPU would authorize a transition bond charge which amounts would be sold by PSE&G to a special purpose Financing Subsidiary in connection with the securitization financing. Because PSE&G will be covered by the general authorizations applicable to the Exelon system approving formation and activities of Financing Subsidiaries and entering into servicing agreements at market rates in compliance with rating agency requirements, PSE&G will need no further approval from the Commission for the proposed \$150 million securitization financing.

**Item 5. Procedure.**

The Commission is respectfully requested to publish the requisite notice under Rule 23 with respect to this Application as soon as possible, such notice to specify a date by which comments must be entered and such date being the date when an order of the Commission granting and permitting this Application to become effective may be entered by the Commission. The Applicants request that the Commission's order be issued as soon as the rules allow, and that there should not be a 30-day waiting period between issuance of the Commission's order and the date on which the order is to become effective. The Applicants hereby waive a recommended decision by a hearing officer or any other responsible officer

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of the Commission and consent that the Division of Investment Management may assist in the preparation of the Commission's decision and/or order, unless the Division opposes the matters proposed herein.

**Item 6. Exhibits And Financial Statements.**

A. Exhibits.

- A-1 Amended and Restated Articles of Incorporation of Exelon (incorporated by reference to Exhibit 3.1 to Exelon's Registration Statement on Form S-4, filed May 15, 2000 (File No. 333-37082))
- A-2 Amendment to Amended and Restated Articles of Incorporation of Exelon (incorporated by reference to Exhibit 3.1 to Exelon's Quarterly Report on Form 10-Q for the quarter ended June 30, 2004, filed July 28, 2004 (File No. 001-16169))
- A-3 Form of Amendment to Amended and Restated Articles of Incorporation of Exelon, (incorporated by reference to Exhibit 4.1 to Exelon's Registration Statement on Form S-4, filed February 10, 2005 (File No. 333-122074))
- B-1 Agreement and Plan of Merger between Exelon and PSEG, dated as of December 20, 2004 (incorporated by reference to Exhibit 2.1 to Current Report on Form 8-K, filed December 21, 2004 (File No. 001-16169))
- B-2 Exelon Indenture (incorporated by reference to Exhibit 4.1 to Exelon's Registration Statement on Form S-3, filed March 27, 2001 (File No. 333-57540))
- B-3 Exelon Generation Indenture (incorporated by reference to Exhibit 4.1 to Exelon's Registration Statement on Form S-4, filed April 4, 2002 (File No. 333-85496))
- B-4 Form of PSEG Mutual Services Agreement
- B-5 Description of Exelon Service Providers and existing agreements under State approved affiliated interest requirements (incorporated by reference to Exhibit B-3.3 to Exelon's Application on Form U-1, filed October 18, 2000 (File No. 70-09645))
- C Exelon's Registration Statement on Form S-4, filed February 10, 2005, including the Joint Proxy Statement and Prospectus of Exelon and PSEG (File No. 333-122074) (incorporated by reference)
- D-1 Joint Application of Exelon and PSEG to the FERC regarding Merger, filed February 4, 2005 (excluding exhibits and testimony, which Applicant will supply upon request of the Commission)



- D-2 Joint Petition of Exelon and PSE&G to the NJBPU for Approval of a Change in Control of PSE&G, and Related Authorizations, filed February 4, 2005 (excluding exhibits and testimony, which Applicants will supply upon request of the Commission)
- D-3 ComEd's Notice of Holding Company Merger to the ICC, filed February 4, 2005 (excluding exhibits and attachments, which Applicants will supply upon request of the Commission)
- D-4 Joint Application of PECO and PSE&G to PAPUC for Approval of the Merger of

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PSEG with and into Exelon, filed February 4, 2005 (excluding exhibits and testimony, which Applicants will supply upon request of the Commission)

- D-5 Joint Application of Exelon and PSEG with NJDEP for Letter of Non-Applicability under ISRA (to be filed by amendment)
- D-6 Joint Application of Exelon and PSEG to NYPS&C for Approval of Indirect Transfer of Ownership Interests (to be filed by amendment)
- D-7 Joint Request of PSEG Power Connecticut, LLC and Exelon Corporation to CSC for Approval of Transfer of Certificate of Environmental Compatibility and Public Need, filed March 3, 2005 (excluding exhibits and testimony, which Applicants will supply upon request of the Commission)
- D-8 Application of PSEG Nuclear LLC to NRC for Proposed License Transfer and Conforming License Amendments Relating to the Merger of PSEG and Exelon (excluding exhibits and testimony, which Applicants will supply upon request of the Commission)
- D-9 Application of Exelon Generation to NRC for Approval of License Transfers (excluding exhibits and testimony, which Applicants will supply upon request of the Commission)
- D-10 Application of AmerGen to NRC for Approval of Indirect License Transfers (excluding exhibits and testimony, which Applicants will supply upon request of the Commission)
- E-1 Map of combined transmission systems of Exelon and PSEG (to be filed by amendment)
- E-2 Map of combined gas service territory of Exelon and PSEG (to be filed by amendment)
- F Opinions of counsel (to be filed by amendment)
- G-1 Diagram of Exelon's Post-Merger Corporate Structure
- G-2 Diagram of Existing Corporate Structure of Exelon System
- G-3 Diagram of Existing Corporate Structure of PSEG System
- G-4 List of Generation Facilities Subject to Divestiture
- G-5 Description of all outstanding indebtedness and obligations of PSEG
- G-6 Description of all inter-company guaranties in PSEG system

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|-----|--|
| G-7 | Analysis of Non-Utility Interests of PSEG  |
| G-8 | Analysis of the Economic Impact of a Divestiture of the Gas Operations of PECO Energy Company (incorporated by reference to Exhibit J-1 to Exelon's Application on Form U-1, filed March 16, 2000 (File No. 70-09645)) |
| G-9 | Analysis of the Economic Impact of a Divestiture of the Gas Operations of PECO and PSE&G (to be filed by amendment)  |
| H   | Proposed Form of Notice  |

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B. **Financial Statements.**

- FS-1 Consolidated Balance Sheet of Exelon as of December 31, 2004  
(incorporated by reference to Exelon's Annual Report on Form 10-K for the year ended December 31, 2004, filed February 23, 2005 (File No. 1-16169))
- FS-2 Consolidated Statement of Income of Exelon for the year ended December 31, 2004 (incorporated by reference to Exelon's Annual Report on Form 10-K for the year ended December 31, 2004, filed February 23, 2005 (File No. 1-16169))
- FS-3 Consolidated Balance Sheet of PSEG as of December 31, 2004  
(incorporated by reference to PSEG's Annual Report on Form 10-K for the year ended December 31, 2004, filed February 28, 2005 (File No. 1-09120))
- FS-4 Consolidated Statement of Operations of PSEG for the year ended December 31, 2004 (incorporated by reference to PSEG's Annual Report on Form 10-K for the year ended December 31, 2004, filed February 28, 2005 (File No. 1-09120))

**Item 7. Information as to Environmental Effects**

The proposed transaction involves neither a major federal action nor significantly affects the quality of the human environment as those terms are used in Section 102(2)(C) of the National Environmental Policy Act, 42 U.S.C. Sec. 4321 et seq. No federal agency is preparing an environmental impact statement with respect to this matter.

SIGNATURES

Pursuant to the requirements of the Public Utility Holding Company Act of 1935, each of the undersigned companies has duly caused this amended Application/Declaration to be signed on its behalf by the undersigned thereunto duly authorized.

Date: March 15, 2005

**Public Service Enterprise Group Incorporated**

**Public Service Electric and Gas Company\***  
**PSEG Power LLC\***  
**PSEG Energy Holdings LLC\***  
**PSEG Service Corporation**  
 80 Park Plaza  
 Newark, New Jersey 07102

\* Including one or more subsidiaries

**Exelon Corporation**

**Commonwealth Edison Company\***  
**Exelon Energy Delivery Company, LLC\***  
**Exelon Business Services Company\***  
**Exelon Ventures, LLC\***  
 10 South Dearborn Street  
 37<sup>th</sup> Floor  
 Chicago, Illinois 60603  
**PECO Energy Company\***  
 2301 Market Street  
 Philadelphia, Pennsylvania 19101  
**Exelon Generation Company, LLC\***

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300 Exelon Way  
Kennett Square, Pennsylvania 19348

\* Including one or more subsidiaries

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**By Public Service Enterprise  
Group Incorporated**

By: /s/ R. Edwin Selover  
Name: R. Edwin Selover  
Title: Senior Vice President and General  
Counsel

Public Service Enterprise Group  
Incorporated  
80 Park Plaza  
Newark, New Jersey 07102

**By Exelon Corporation**

By: /s/ Elizabeth A. Moler  
Name: Elizabeth A. Moler  
Title: Executive Vice President  
Government and Environmental Affairs and  
Public Policy  
Exelon Corporation  
101 Constitution Avenue, NW  
Suite 400 East  
Washington, DC 20001  
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**INDEX TO EXHIBITS**

**Exhibit**

| <b>No.</b> | <b>Description</b>   |
|------------|--|
| A-1        | Amended and Restated Articles of Incorporation of Exelon (incorporated by reference to Exhibit 3.1 to Exelon's Registration Statement on Form S-4, filed May 15, 2000 (File No. 333-37082))  |
| A-2        | Amendment to Amended and Restated Articles of Incorporation of Exelon (incorporated by reference to Exhibit 3.1 to Exelon's Quarterly Report on Form 10-Q for the quarter ended June 30, 2004, filed July 28, 2004 (File No. 001-16169))           |
| A-3        | Form of Amendment to Amended and Restated Articles of Incorporation of Exelon, (incorporated by reference to Exhibit 4.1 to Exelon's Registration Statement on Form S-4, filed February 10, 2005 (File No. 333-122074))                            |
| B-1        | Agreement and Plan of Merger between Exelon and PSEG, dated as of December 20, 2004 (incorporated by reference to Exhibit 2.1 to Current Report on Form 8-K, filed December 21, 2004 (File No. 001-16169))   |
| B-2        | Exelon Indenture (incorporated by reference to Exhibit 4.1 to Exelon's Registration Statement on Form S-3, filed March 27, 2001 (File No. 333-57540))  |
| B-3        | Exelon Generation Indenture (incorporated by reference to Exhibit 4.1 to Exelon's Registration Statement on Form S-4, filed April 4, 2002 (File No. 333-85496))  |
| B-4        | Form of PSEG Mutual Services Agreement   |
| B-5        | Description of Exelon Service Providers and existing agreements under State approved affiliated interest requirements (incorporated by reference to Exhibit B-3.3 to Exelon's Application on Form U-1, filed October 18, 2000 (File No. 70-09645)) |
| C          | Exelon's Registration Statement on Form S-4, filed February 10, 2005, including the Joint Proxy Statement and Prospectus of Exelon and PSEG (File No. 333-122074) (incorporated by reference)  |
| D-1        | Joint Application of Exelon and PSEG to the FERC regarding Merger, filed February 4, 2005 (excluding exhibits and testimony, which Applicant will supply upon request of the Commission)   |
| D-2        | Joint Petition of Exelon and PSE&G to the NJBPU for Approval of a Change in Control of PSE&G, and Related Authorizations, filed February 4, 2005 (excluding exhibits and testimony, which Applicants   |

will supply upon request of the Commission)

- D-3 ComEd's Notice of Holding Company Merger to the ICC, filed February 4, 2005 (excluding exhibits and attachments, which Applicants will supply upon request of the Commission)
  - D-4 Joint Application of PECO and PSE&G to PAPUC for Approval of the Merger of
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**Exhibit**

| <b>No.</b> | <b>Description</b>   |
|------------|--|
|            | PSEG with and into Exelon, filed February 4, 2005 (excluding exhibits and testimony, which Applicants will supply upon request of the Commission)  |
| D-5        | Joint Application of Exelon and PSEG with NJDEP for Letter of Non-Applicability under ISRA (to be filed by amendment)  |
| D-6        | Joint Application of Exelon and PSEG to NYPSC for Approval of Indirect Transfer of Ownership Interests (to be filed by amendment)  |
| D-7        | Joint Request of PSEG Power Connecticut, LLC and Exelon Corporation to CSC for Approval of Transfer of Certificate of Environmental Compatibility and Public Need, filed March 3, 2005 (excluding exhibits and testimony, which Applicants will supply upon request of the Commission) |
| D-8        | Application of PSEG Nuclear LLC to NRC for Proposed License Transfer and Conforming License Amendments Relating to the Merger of PSEG and Exelon (excluding exhibits and testimony, which Applicants will supply upon request of the Commission)                                       |
| D-9        | Application of Exelon Generation to NRC for Approval of License Transfers (excluding exhibits and testimony, which Applicants will supply upon request of the Commission)  |
| D-10       | Application of AmerGen to NRC for Approval of Indirect License Transfers (excluding exhibits and testimony, which Applicants will supply upon request of the Commission)   |
| E-1        | Map of combined transmission systems of Exelon and PSEG (to be filed by amendment)   |
| E-2        | Map of combined gas service territory of Exelon and PSEG (to be filed by amendment)  |
| F          | Opinions of counsel (to be filed by amendment)   |
| G-1        | Diagram of Exelon's Post-Merger Corporate Structure  |
| G-2        | Diagram of Existing Corporate Structure of Exelon System   |
| G-3        | Diagram of Existing Corporate Structure of PSEG System   |
| G-4        | List of Generation Facilities Subject to Divestiture   |
| G-5        | Description of all outstanding indebtedness and obligations of PSEG  |

- G-6 Description of all inter-company guaranties in PSEG system
  - G-7 Analysis of Non-Utility Interests of PSEG
  - G-8 Analysis of the Economic Impact of a Divestiture of the Gas Operations of PECO Energy Company (incorporated by reference to Exhibit J-1 to Exelon's Application on Form U-1, filed March 16, 2000 (File No. 70-09645))
  - G-9 Analysis of the Economic Impact of a Divestiture of the Gas Operations of PECO and PSE&G (to be filed by amendment)
  - H Proposed Form of Notice
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Exhibit

| <u>No.</u> | <u>Description.</u>   |
|------------|---|
| FS-1       | Consolidated Balance Sheet of Exelon as of December 31, 2004 (incorporated by reference to Exelon's Annual Report on Form 10-K for the year ended December 31, 2004, filed February 23, 2005 (File No. 1-16169))                    |
| FS-2       | Consolidated Statement of Income of Exelon for the year ended December 31, 2004 (incorporated by reference to Exelon's Annual Report on Form 10-K for the year ended December 31, 2004, filed February 23, 2005 (File No. 1-16169)) |
| FS-3       | Consolidated Balance Sheet of PSEG as of December 31, 2004 (incorporated by reference to PSEG's Annual Report on Form 10-K for the year ended December 31, 2004, filed February 28, 2005 (File No. 1-09120))                        |
| FS-4       | Consolidated Statement of Operations of PSEG for the year ended December 31, 2004 (incorporated by reference to PSEG's Annual Report on Form 10-K for the year ended December 31, 2004, filed February 28, 2005 (File No. 1-09120)) |