

ERIE INDEMNITY CO
Form 10-K/A
January 27, 2003

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FORM 10-K/A
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

(NO FEE REQUIRED)

For the fiscal year ended December 31, 2001

OR

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

[NO FEE REQUIRED]

For the transition period from _____ to _____

Commission File Number 0-24000

ERIE INDEMNITY COMPANY

(Exact name of registrant as specified in its charter)

Pennsylvania

25-0466020

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

100 Erie Insurance Place, Erie, Pennsylvania

16530

(Address of principal executive offices)

(Zip code)

Registrant's telephone number, including area code (814) 870-2000

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act:

Class A Common Stock, stated value \$.0292 per share
Class B Common Stock, stated value \$70 per share

(Title of class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Aggregate market value of voting stock of non-affiliates: There is no active market for the Class B voting stock and no Class B voting stock has been sold in the last year upon which a price could be established.

Indicate the number of shares outstanding of each of the Registrant's classes of common stock, as of the latest practicable date: 63,813,523 Class A shares and 3,070 Class B shares of Common Stock outstanding on February 28, 2002.

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DOCUMENTS INCORPORATED BY REFERENCE:

1. Portions of the Registrant's Annual Report to Shareholders for the fiscal year ended December 31, 2001 (the Annual Report) are incorporated by reference into Parts I, II and IV of this Form 10-K Report.
2. Portions of the Registrant's Proxy Statement relating to the Annual Meeting of Shareholders to be held April 30, 2002 are incorporated by reference into Parts I and III of this Form 10-K Report.

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AMENDMENTS:

On January 16, 2003, the Company filed Amendment No. 4 to its Registration Statement on Form S-3 with the Securities and Exchange Commission (the SEC), amending its registration statement on Form S-3 originally filed on September 20, 2002. The Company hereby amends and restates Items 1, 5, 6, 7, 7A, 8, and 14 of its Annual Report on Form 10-K for the year ended December 31, 2001 that was originally filed with the SEC on March 12, 2002 (the Original Filing) to provide supplemental information and clarifying disclosure requested by the SEC in connection with the Form S-3. This report continues to speak as of the date of the Original Filing, and the Company has not updated the disclosures in this report to speak as of a later date.

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Erie Indemnity

Erie Indemnity

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PART I

Item 1. Business

Erie Indemnity Company (the Company) is a Pennsylvania corporation formed in 1925 to be the attorney-in-fact for Erie Insurance Exchange (the Exchange), a Pennsylvania-domiciled reciprocal insurance exchange. The Company operates predominantly as a provider of sales, underwriting and policy issuance services to the Exchange with management fees from the Exchange accounting for approximately 78% of the Company's consolidated revenues in 2001. The Company also participates in the property and casualty insurance business through its three wholly owned subsidiaries, Erie Insurance Company (Erie Insurance Co.), Erie Insurance Company of New York (Erie NY) and Erie Insurance Property and Casualty Company (Erie P&C) and through its management of the Flagship City Insurance Company (Flagship), a subsidiary of the Exchange. The Company and Exchange also own a 21.6% and 53.5% common stock interest, respectively, in Erie Family Life Insurance Company (EFL), an affiliated life insurance company. Together with the Exchange, the Company and its subsidiaries and affiliates operate collectively under the name Erie Insurance Group.

The Erie Insurance Group is a regional insurance group that underwrites a broad line of personal and commercial coverages. Insurance products are marketed primarily in the Mid-Atlantic and Northeast regions through approximately 7,400 independent agents comprising approximately 1,600 insurance agencies. The property and casualty insurers managed by the Company are licensed to do business in sixteen states and in the District of Columbia and at December 31, 2001, operated in eleven states and the District of Columbia. Branch offices are maintained throughout the eleven contiguous states in which the Company does business.

As of December 31, 2001, the Company had 3,668 full-time employees, of which 1,808 provide claims specific services exclusively for the property and casualty insurance companies of the Erie Insurance Group and 125 perform general services exclusively for EFL. Both the Exchange and EFL reimburse the Company monthly for the cost of these services. None of the Company's employees is covered by a collective bargaining agreement. The Company believes that its relationship with its employees is good.

Erie P&C, Flagship, Erie Insurance Co. and Erie NY participate in an intercompany pooling agreement with the Exchange. Under the pooling agreement all property and casualty reinsurance business of the Erie Insurance Group is ceded to the Exchange. The pooling agreement provides for the Exchange to assume all premiums and losses, including related asset and liability amounts, from all property and casualty affiliates of the Erie Insurance Group. This pooling agreement further provides for Erie Insurance Co. and Erie NY to share proportionately through retrocession in the results of all of the Erie Insurance Group's non-affiliated property and casualty insurance operations. Erie Insurance Co.'s and Erie NY's proportionate share of the reinsurance pool are 5.0 percent and 0.5 percent, respectively. An excess of loss reinsurance agreement between the Exchange, Erie Insurance Co. and Erie NY limits the amount of sustained ultimate net losses in any applicable accident year for the Erie Insurance Co. and Erie NY. The excess of loss reinsurance agreement is excluded from the pooling arrangement.

Information About Business Segments

Reference is made to Note 15 of the Notes to the Consolidated Financial Statements included in the Annual Report for information as to total revenue and net income attributable to the three business segments (management operations, insurance underwriting operations and investment operations) in which the Company is engaged.

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Management Operations

The Company recognizes management fees due from the Exchange as income when the premiums are written because at that time the Company has performed substantially all of the services required to be performed, including sales, underwriting and policy issuance activities, but currently such fees are not paid to the Company by the Exchange until it collects the premiums. Management fees recorded from the Exchange account for approximately 78% of the Company's revenues in 2001. The management fee rate charged to the Exchange is set by the Company's Board of Directors.

The Company's Board of Directors may change the management fee rate at its discretion. However, the maximum fee level which can be charged the Exchange, is limited by the agreement between each policyholder of the Exchange and the Company, to 25 percent of the affiliated assumed (the Erie Insurance Co., Erie NY, Erie P&C and Flagship) and direct premiums written by the Exchange. The Board considers several factors in determining the management fee rate, including the relative financial position of the Exchange and the Company and the long-term capital needs of the Exchange to ensure its continued growth, competitiveness, and superior financial strength. The management fee rate charged the Exchange has been at its maximum permitted level of 25 percent since 1999. In December 2001, the Board voted to maintain the 25 percent management fee rate for all of 2002.

All premiums collected, less the management fee paid to the Company, are retained by the Exchange for the purpose of paying losses, loss adjustment expenses, investment expenses and other miscellaneous expenses including insurance-related taxes, licenses and fees, certain information technology costs covered under a technology cost-sharing agreement, and for other purposes that are to the benefit of the policyholders.

The Company receives a service agreement fee from the Exchange, at the rate of 7% of voluntary assumed written premium as compensation for the management and administration of its voluntary assumed reinsurance business from non-affiliated insurers. Service agreement revenue is earned when reinsurance premiums are earned because the services required to be performed by the Company are completed over the terms of the related treaties. The Company also collects service charges from policyholders who pay their premiums in installments on policies written by the property and casualty insurers of the Erie Insurance Group. The service agreement rate and service charge amount are periodically evaluated by management and are subject to change. Both of these charges are included in service agreement revenue in the Consolidated Statements of Operations.

Insurance Underwriting Operations

Industry

One of the distinguishing features of the property and casualty insurance industry in general is that its products are priced before its costs are known, as premium rates are generally determined before losses are reported. Current prices must be established from forecasts of the ultimate costs expected to arise from exposures underwritten during the coverage period when the rates are applied. This unique pricing environment affects the financial statements primarily through the loss reserves. Changes in statutory, regulatory and case law can significantly affect the liabilities associated with known risks after the insurance contract is in place. Property and casualty insurance companies' ability to increase prices in response to declines in profitability are limited by the large number of competitors and the similarity of products offered, as well as regulatory constraints.

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The profitability of the property and casualty insurance business can be influenced by many external factors some of which include rate competition, the severity and frequency of claims, terrorist actions, natural disasters, state regulation of premium rates, and other areas of competition, defaults of reinsurers, investment market conditions, general business conditions, court decisions that define and may expand the extent of coverage and the amount of compensation due for injuries and losses.

Inflation also can affect the loss costs of property and casualty insurers and, as a consequence, insurance rates. Insurance premiums are established before losses and loss adjustment expenses and the extent to which inflation may impact such expenses, are known. Consequently, in establishing premium rates, the Company attempts to anticipate the potential impact of inflation.

Lines of Business

The property and casualty insurers of the Erie Insurance Group underwrite a broad range of insurance for risks. In 2001, personal lines comprised 71.8% of direct and affiliated assumed premium revenue while commercial lines constituted the remaining 28.2%. The core products in the personal lines are private passenger automobile (75.2%) and homeowners (22.3%) while the core commercial lines consist principally of multi-peril (37.0%), automobile (30.3%) and workers compensation (29.2%).

See Selected Segment Information contained in the Annual Report, for the distribution of direct premiums written by the Erie Insurance Group.

Reinsurance

Reference is made to Note 12 of the Notes to Consolidated Financial Statements contained in the Annual Report for the year ended December 31, 2001, incorporated herein by reference, for a complete discussion of reinsurance transactions.

Combined Ratios

The combined ratio is a standard industry measurement of the results of property and casualty insurance underwriting operations. The statutory combined ratio is the sum of the ratio of incurred losses and loss adjustment expenses to net premiums earned (loss ratio), the ratio of underwriting expenses incurred to net premiums written (expense ratio) and, the ratio of dividends to policyholders to net premiums earned (dividend ratio). The generally accepted accounting principles (GAAP) combined ratio is calculated in the same manner except that it is based on GAAP reported amounts and the denominator for each component is net premiums earned. A combined ratio under 100% generally indicates an underwriting profit; a combined ratio over 100% generally indicates an underwriting loss before contemplation of the time value of money. Investment income, federal income taxes and other non-underwriting income or expense are not reflected in the combined ratio. The profitability of the Erie Insurance Group is a function of income and expense from both its underwriting and investment operations.

The ratios shown in the table below for the Company's property and casualty insurance subsidiaries Erie Insurance Co. and Erie NY, are prepared in accordance with GAAP and with the National Association of Insurance Commissioners (NAIC) Codified Statutory Accounting Practices (SAP). The NAIC Codified SAP contain a provision allowing for prescribed or permitted accounting practices to be determined by each states insurance commissioner. Accordingly, such discretion will continue to allow prescribed or permitted accounting practices that may differ from state to state.

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| | Combined Ratios | | |
|-----------------------------|-------------------------|--------|--------|
| | Year Ended December 31, | | |
| | 2001 | 2000 | 1999 |
| GAAP Combined Ratio | 114.9% | 108.4% | 103.0% |
| Statutory operating ratios: | | | |
| Loss ratio | 84.5 | 80.1 | 74.6 |
| Expense and dividend ratio | 30.1 | 28.2 | 28.2 |
| Statutory Combined Ratio | 114.6% | 108.3% | 102.8% |

Increased loss severity in the Company's private passenger automobile and workers' compensation lines of business, combined with unaffiliated assumed voluntary reinsurance losses from the September 11th terrorists attack on the World Trade Center, contributed to the increased loss ratio in 2001 compared to 2000. The 2001 expense and dividend ratio increased in 2001 partly as a result of the Company's share of expenses related to the eCommerce initiative, which totaled \$1,314,734.

Seasonal Factors

The Company's management fee is earned when premiums are written as substantially all of the services performed by the Company, including sales, underwriting and policy issuance are completed. Historically, due to policy renewal and sales patterns, management fees earned are greater in the second and third quarters of the calendar year. While loss and loss adjustment expenses are not entirely predictable, historically such costs have been greater during the third and fourth quarters, influenced by the weather in the geographic regions where the Erie Insurance Group and affiliated property and casualty insurers operates.

Investment Operations

Investment operations includes investment income and realized gains and losses generated by assets of our management and insurance underwriting operations. Investment operations performance is evaluated based on appreciation of assets, rate of return and overall return.

Financial Condition-Investments

The Company's investment strategy takes a long-term perspective emphasizing investment quality, diversification and investment returns providing for liquidity to meet the short and long-term commitments of the Company. Investments are managed on a total return approach that focuses on current income and capital appreciation. The Company's investment portfolio, at market value, increased to \$840,967,085 at December 31, 2001, which represents 43.4% of total assets. Investment income reflected on the Consolidated Statements of Operations is affected by shifts in the types of investments in the portfolio, changes in interest rates and other factors. Net investment income, was \$49,883,896 in 2001 compared to \$48,400,343 in 2000, and \$43,344,356 in 1999.

The Company reviews the investment portfolio to evaluate positions that might incur other-than-temporary declines in value. For all investment holdings, general economic conditions and/or conditions specifically affecting the underlying issuer or its industry are considered in evaluating impairment in value. In addition to specific factors, the primary factors considered in the Company's review of investment valuation are the length of time the market value is below cost and the amount the market value is below cost.

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If the Company's policy for determining the recognition of impaired positions were different, the Company's Consolidated Statements of Financial Position and results of operations could be significantly impacted. Management believes its investment valuation philosophy and accounting practices result in appropriate and timely measurement of value and recognition of impairment.

Included in investments is a 21.6% common stock interest in EFL of \$44,683,170 at December 31, 2001, which is accounted for under the equity method of accounting. EFL, which was organized in 1967 as a Pennsylvania-domiciled life insurance company, has an A.M. Best and Company Inc. (A.M. Best) rating of A+ (Superior). EFL is primarily engaged in the business of underwriting and selling non-participating individual and group life insurance policies, including universal life and individual and group annuity products in ten states and the District of Columbia.

Reference is made to the Financial Condition section of the Management Discussion and Analysis contained in the Annual Report for the year ended December 31, 2001 incorporated herein by reference, for a complete discussion of investments.

Financial Ratings

Insurance companies are rated by rating agencies to provide insurance consumers and investors with meaningful information on specific insurance companies. Higher ratings generally indicate financial stability and a strong ability to pay claims. The ratings are generally based upon factors relevant to policyholders and are not directed toward return to investors.

The Exchange, Flagship, Erie Insurance Co., Erie P&C and Erie NY all have an A++ (superior) rating from A.M. Best. A++ is the highest rating that A.M. Best gives to insurance companies, and represents a superior ability to meet ongoing obligations to policyholders. In evaluating an insurer's financial and operating performance, A.M. Best reviews the insurer's profitability, leverage and liquidity as well as the insurer's book of business, the adequacy and soundness of its reinsurance, the quality and estimated market value of its assets, the adequacy of its loss reserves and the experience and competency of its management. Management believes that this A.M. Best rating of A++ (superior) is an important factor in marketing the Erie Insurance Group's insurance to its agents and customers.

Competition

The property and casualty markets in which the Company operates are highly competitive. Property and casualty insurers generally compete on the basis of customer service, price, brand recognition, coverages offered, claim handling ability, financial stability and geographic coverage. In addition, because the insurance products of the Erie Insurance Group are marketed exclusively through independent insurance agents, these agents have the opportunity to represent more than one company. The Erie Insurance Group, thus, potentially faces competition within its appointed agencies based on product, price and service relationships.

Market competition bears directly on the price charged for insurance products and services subject to the regulatory limitations. Growth is driven by a company's ability to provide insurance services at a price that is reasonable and acceptable to the customer. In addition, the marketplace is affected by available capacity of the insurance industry. Industry surplus expands and contracts primarily in conjunction with profit levels generated by the industry. Growth is the product of a company's ability to retain existing customers and to attract new customers as well as movement in the average premium per policy charged by the Company. Firming pricing in 2001 and a return to hard market

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conditions, particularly for commercial and personal insurance, have allowed the property and casualty subsidiaries and affiliates to raise prices or maintain current premium rates to gain competitive advantage in the insurance marketplace.

The Erie Insurance Group has followed several strategies which management believes will result in underwriting performance which exceeds those of the property and casualty industry in general. First, the Company employs an underwriting philosophy and product mix targeted to produce an Erie Insurance Group wide underwriting profit, i.e., a combined ratio of less than 100% on a long-term basis, through careful risk selection and rational pricing. The careful selection of risks allows for lower claims frequency and loss severity, thereby enabling insurance to be offered at favorable prices.

Second, Erie Insurance Group's management focuses on consistently providing superior service to policyholders and agents that is reflected in its policy retention and new policy growth rates. Policy retention (the percentage of existing policyholders who renew their policies) remained excellent at 90.9%, 91.0% and 90.5% for the years ended December 31, 2001, 2000 and 1999, respectively, for all lines of business combined. Continued improvement in new policy growth drove the gains experienced in the Erie Insurance Group's direct written premium. Policies in force increased 8.5% to 3,109,583 from 2,865,553 in 2000 and 6.5% in 2000 from 2,689,849 in 1999. See Selected Segment Information contained in the Annual Report for policy in force counts and retention rates for The Erie Insurance Group.

Third, the Erie Insurance Group's business model is designed to provide the advantages of localized marketing and claims servicing with the economies of scale from centralized accounting, administrative, underwriting, investment, information management and other support services.

Finally, the Company carefully selects the independent agencies that represent the Erie Insurance Group. The Erie Insurance Group seeks to be the lead insurer with its agents in order to enhance the agency relationship and the likelihood of receiving the most desirable underwriting opportunities from its agents. The Company has ongoing, direct communications with the agency force. Agents have access to a number of Company-sponsored venues designed to promote sharing of ideas, concerns and suggestions with the senior management of the Erie Insurance Group with the goal of improving communications and service. These efforts have resulted in outstanding agency penetration and the ability to sustain long-term agency partnerships.

Reserves

Loss reserves are established to account for the estimated ultimate costs of loss and loss adjustment expenses for claims that have been reported but not yet settled and claims that have been incurred but not yet reported. The estimated loss reserve for reported claims is based primarily upon a case-by-case evaluation of the type of risk involved and knowledge of the circumstances surrounding each claim and the insurance policy provisions relating to the type of loss. Estimates of reserves for unreported claims and loss settlement expenses are determined on the basis of historical information by line of business as adjusted to current conditions. Inflation is implicitly provided for in the reserving function through analysis of historical loss development patterns that reflect the impact of inflation as well as other factors such as changes in claims handling practices, changes in laws and changes in allowable expenses among other things.

The Erie Insurance Group establishes loss and loss expense reserves for the Erie Insurance Group and for all states as a whole for various lines of business groupings. Bulk and incurred but not reported reserves are allocated to each company, state, and line of business. The Erie Insurance Group reviews the

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insurance laws of all states in which it operates, not just domiciliary states, to ensure that carried loss and loss adjustment expense reserves meet requirements. The statutory annual statements filed by the companies comprising the Erie Insurance Group contain actuarial opinions as to reserve adequacy as required by the states in which the Erie Insurance Group does business.

The loss and loss adjustment expense reserves are computed in accordance with accepted loss reserving standards and principles for the purpose of making a reasonable provision for all unpaid loss and loss expense obligations under the terms of the Erie Insurance Group's property and casualty insurers' policies and agreements. However, the process of estimating the liability for unpaid losses and loss adjustment expenses is inherently judgmental and can be influenced by factors subject to variation. Possible sources of variation include claim frequency and severity, changing rates of inflation as well as changes in other economic conditions, judicial trends and legislative changes. It is unlikely that future losses and loss adjustment expenses will develop exactly as projected. The Company continually refines reserves as experience develops and new information becomes known. The Company reflects adjustments to reserves in the results of operations in the periods in which the estimates are changed. With the exception of reserves relating to certain workers' compensation cases, which have been discounted at 2.5% in 2001 and 2000, loss reserves are not discounted.

The Erie Insurance Group continuously reevaluates reserve estimates and retrospectively reviews past reserve estimates. The Erie Insurance Group modifies its selections when it observes current development diverging from its selected development pattern. The Erie Insurance Group also performs various reasonability checks. Historical variation between actual and estimated development has not been material in relation to policyholder surplus as of the year ended December 31, 2001. For a reconciliation of beginning and ending property and casualty unpaid losses and loss adjustment expense reserves for each of the last three years, see Note 9 of the Notes to Consolidated Financial Statements contained in the Annual Report.

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The following table sets forth the development of the Company's property and casualty subsidiaries' reserves for unpaid losses and loss adjustment expenses from 1992 through 2001, the period that the Company's property and casualty subsidiaries have assumed underwriting activity under the intercompany pool.

Property and Casualty Subsidiaries of Erie Indemnity Company**Reserves for Unpaid Losses and Loss Adjustment Expenses**

| (amounts in millions) | Year Ended December 31, | | | | | | | | | |
|---|-------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | 2001 | 2000 | 1999 | 1998 | 1997 | 1996 | 1995 | 1994 | 1993 | 1992 |
| Net liability for unpaid losses and loss adjustment expense (LAE) | \$ 118.7 | \$ 102.3 | \$ 95.0 | \$ 91.4 | \$ 89.5 | \$ 84.9 | \$ 79.0 | \$ 68.9 | \$ 65.4 | \$ 61.0 |
| <i>Net liability re-estimated as of:</i> | | | | | | | | | | |
| One year later | | 110.4 | 103.0 | 91.3 | 88.9 | 87.2 | 78.4 | 65.7 | 61.8 | 59.0 |
| Two years later | | | 103.9 | 93.2 | 85.3 | 86.6 | 79.4 | 65.3 | 58.5 | 55.2 |
| Three years later | | | | 94.1 | 87.6 | 83.4 | 80.2 | 68.6 | 60.1 | 53.4 |
| Four years later | | | | | 87.5 | 84.4 | 78.2 | 69.4 | 65.7 | 56.1 |
| Five years later | | | | | | 84.5 | 78.9 | 68.2 | 67.3 | 60.9 |
| Six years later | | | | | | | 79.8 | 68.8 | 68.8 | 62.9 |
| Seven years later | | | | | | | | 69.7 | 68.2 | 64.3 |
| Eight years later | | | | | | | | | 69.3 | 63.8 |
| Nine years later | | | | | | | | | | 64.8 |
| Cumulative (deficiency) redundancy | | (8.1) | (8.9) | (2.7) | 2.0 | 0.4 | (0.8) | (0.8) | (3.9) | (3.8) |
| Net liability for unpaid losses and LAE | \$ 118.7 | \$ 102.3 | \$ 95.0 | \$ 91.4 | \$ 89.5 | \$ 84.9 | \$ 79.0 | \$ 68.9 | \$ 65.4 | \$ 61.0 |
| Reinsurance recoverable on unpaid losses | 438.6 | 375.6 | 337.9 | 334.8 | 323.9 | 301.5 | 278.3 | 275.9 | 288.5 | 293.0 |
| Gross liability for unpaid losses and LAE | \$ 557.3 | \$ 477.9 | \$ 432.9 | \$ 426.2 | \$ 413.4 | \$ 386.4 | \$ 357.3 | \$ 344.8 | \$ 353.9 | \$ 354.0 |
| <i>Gross re-estimated liability as of:</i> | | | | | | | | | | |
| One year later | | \$ 500.4 | \$ 463.2 | \$ 414.3 | \$ 410.6 | \$ 394.2 | \$ 351.0 | \$ 327.3 | \$ 323.2 | \$ 408.4 |
| Two years later | | | 464.9 | 429.0 | 398.4 | 398.2 | 362.3 | 332.7 | 322.8 | 312.6 |
| Three years later | | | | 426.9 | 406.0 | 388.0 | 373.0 | 351.6 | 332.7 | 313.2 |
| Four years later | | | | | 402.4 | 391.3 | 367.7 | 364.0 | 358.2 | 325.9 |
| Five years later | | | | | | 389.3 | 370.8 | 361.8 | 371.8 | 349.2 |
| Six years later | | | | | | | 368.6 | 365.0 | 370.3 | 364.1 |

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|------------------------------------|----------------|----------------|---------------|-------------|---------------|----------------|----------------|----------------|----------------|
| Seven years later | | | | | | | <u>363.0</u> | 374.9 | 362.1 |
| Eight years later | | | | | | | | <u>373.4</u> | 367.9 |
| Nine years later | | | | | | | | | <u>365.4</u> |
| Cumulative (deficiency) redundancy | <u>(22.5)</u> | <u>(32.0)</u> | <u>(0.7)</u> | <u>11.0</u> | <u>(2.9)</u> | <u>(11.3)</u> | <u>(18.2)</u> | <u>(19.5)</u> | <u>(11.4)</u> |

Table of Contents**Reserves for Unpaid Losses and Loss Adjustment Expenses
(Continued)**

| (amounts in millions) | Year Ended December 31, | | | | | | | | | |
|---|-------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | 2001 | 2000 | 1999 | 1998 | 1997 | 1996 | 1995 | 1994 | 1993 | 1992 |
| <i>Cumulative amount of net liability paid through:</i> | | | | | | | | | | |
| One years later | | \$ 41.2 | \$ 38.9 | \$ 33.6 | \$ 31.3 | \$ 32.6 | \$ 29.3 | \$ 22.1 | \$ 24.2 | \$ 22.0 |
| Two years later | | | 59.2 | 52.4 | 48.3 | 48.7 | 44.7 | 36.2 | 34.9 | 34.2 |
| Three years later | | | | 63.9 | 59.2 | 57.8 | 53.9 | 44.7 | 42.2 | 39.3 |
| Four years later | | | | | 65.5 | 63.5 | 59.4 | 49.8 | 46.5 | 43.3 |
| Five years later | | | | | | 67.4 | 62.5 | 53.2 | 49.1 | 45.6 |
| Six years later | | | | | | | 64.8 | 55.0 | 51.3 | 47.1 |
| Seven years later | | | | | | | | 56.5 | 52.6 | 48.5 |
| Eight years later | | | | | | | | | 53.7 | 49.4 |
| Nine years later | | | | | | | | | | 50.2 |
| <i>Cumulative amount of gross liability paid through:</i> | | | | | | | | | | |
| One years later | | \$ 174.4 | \$ 158.9 | \$ 145.4 | \$ 136.9 | \$ 141.3 | \$ 131.9 | \$ 134.0 | \$ 140.6 | \$ 130.3 |
| Two years later | | | 244.9 | 228.2 | 211.5 | 212.2 | 199.2 | 199.9 | 214.7 | 205.6 |
| Three years later | | | | 274.9 | 256.8 | 250.0 | 235.7 | 233.4 | 247.2 | 244.7 |
| Four years later | | | | | 280.5 | 271.6 | 256.0 | 253.4 | 264.4 | 262.0 |
| Five years later | | | | | | 285.9 | 267.7 | 265.0 | 275.3 | 270.9 |
| Six years later | | | | | | | 276.1 | 272.3 | 282.8 | 277.1 |
| Seven years later | | | | | | | | 277.6 | 288.1 | 281.3 |
| Eight years later | | | | | | | | | 292.5 | 284.9 |
| Nine years later | | | | | | | | | | 288.7 |

Additional information with respect to the reserve activity of the Company's property and casualty subsidiaries may be found at Note 9 of the Notes to Consolidated Financial Statements contained in the Annual Report.

The top line shows the estimated liability that was recorded at the end of each of the indicated years for all current and prior year unpaid losses and loss expenses. The upper portion of the table shows re-estimations of the original recorded reserve as of the end of each successive year. The estimate is increased or decreased as payments are made and more information becomes known about the development of remaining unpaid claims. The lower portion of the table shows the cumulative amount paid in succeeding years for losses incurred prior to the Statement of Financial Position date. The cumulative deficiency or redundancy represents the aggregate amount by which original estimates of reserves as of that year-end have changed in subsequent years. An excess in reserves means that reserves established in prior years exceeded actual losses and

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loss adjustment expenses or were reevaluated at less than the originally reserved amount. A deficiency in reserves means that the reserves established in prior years were less than actual losses and loss adjustment expenses or were reevaluated at more than the originally reserved amount.

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The property and casualty insurers of the Company do not discount reserves except for workers' compensation reserves on a non-tabular basis. The workers' compensation reserves are discounted at a risk-adjusted 2.5% interest rate as permitted by the Insurance Department of the Commonwealth of Pennsylvania. The discount is based upon the Erie Insurance Group's historical workers' compensation payout pattern. Our reserve liability, as a result of this discounting, was reduced by \$2.4 million and \$1.5 million at December 31, 2001 and 2000, respectively.

The 2001 unpaid losses and loss adjustment expenses reserve of \$557.3 million includes the Company's property and casualty insurance subsidiaries' share of estimated incurred losses from the unaffiliated reinsurance business stemming from the September 11th attack on the World Trade Center. Incurred losses are the total losses sustained by an insurer or reinsurer under its policies or contracts, whether paid or unpaid, and include a provision for incurred but not reported losses. The portion of World Trade Center losses recorded by the Company's property and casualty subsidiaries after giving effect to recoveries from the excess of loss agreement with the Exchange was \$5.8 million, or \$0.06 per share, after taxes. The Company's property and casualty insurance subsidiaries are exposed to both direct and reinsurance losses arising from possible future terrorist actions.

Adverse development on loss reserves established for the year ended December 31, 2000 was the result of an increase in loss costs experienced by the Company on its direct business related to its automobile liability and workers' compensation lines of business. The development for the personal and commercial automobile liability lines of business has been above expected due to changes in claims handling procedures, which makes the extrapolation of future development from historical patterns very difficult. Development has also been above expected on uninsured motorist bodily injury and underinsured motorist bodily injury coverages due to precedents set by unfavorable court decisions and an evolving arbitration system. The increase in claims development costs for the workers' compensation line of business has been above expected largely because of the reevaluation of known claims in which the claimants suffered catastrophic injuries. Adverse development on loss reserves established for the year ended December 31, 1999 was the result of an increase in loss severity experienced by the Company on its direct business and additional losses on its voluntary assumed reinsurance business related to the late December 1999 European wind storms.

Government Regulation

The Company's property and casualty insurers are subject to supervision and regulation in the states in which they transact business. The primary purpose of such supervision and regulation is the protection of policyholders. The extent of such regulation varies, but generally derives from state statutes which delegate regulatory, supervisory and administrative authority to state insurance departments. Accordingly, the authority of the state insurance departments includes the establishment of standards of solvency that must be met and maintained by insurers, the licensing to do business of insurers and agents, the nature of the limitations on investments, the approval of premium rates for property and casualty insurance, the provisions that insurers must make for current losses and future liabilities, the deposit of securities for the benefit of policyholders, the approval of policy forms, notice requirements for the cancellation of policies and the approval of certain changes in control. In addition, many states have enacted variations of competitive rate-making laws that allow insurers to set certain premium rates for certain classes of insurance without having to obtain the prior approval of the state insurance department. State insurance departments also conduct periodic examinations of the affairs of insurance companies and require the filing of annual and other reports relating to the financial condition of insurance companies.

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The Company's property and casualty insurance subsidiaries may be required, under the solvency or guaranty laws of the various states in which they are licensed, to pay assessments to fund policyholder losses or liabilities of insolvent insurance companies. Depending on state law, insurers can be assessed an amount that is generally equal to between 1% and 2% of premiums written for the relevant lines of insurance in that state each year to pay the claims of an insolvent insurer. Certain states permit these assessments, or a portion thereof, to be recorded as an offset to future premium taxes. The Company's property and casualty insurance subsidiaries have made accruals for their portion of assessments related to such insolvencies based upon the most current information furnished by the guaranty associations. Reference is made to Note 2 of the Notes to Consolidated Financial Statements contained in the Annual Report for the year ended December 31, 2001, incorporated herein by reference, for a complete discussion of guaranty association assessment accruals and their related offsetting tax credits.

The Company's property and casualty insurers are also required to participate in various involuntary insurance programs for automobile insurance, as well as other property and casualty lines, in states in which such companies operate. These involuntary programs provide various insurance coverages to individuals or other entities that otherwise are unable to purchase such coverage in the voluntary market. These programs include joint underwriting associations, assigned risk plans, fair access to insurance requirements (FAIR) plans, reinsurance facilities and windstorm plans. Legislation establishing these programs generally provides for participation in proportion to voluntary writings of related lines of business in that state. Generally, state law requires participation in such programs as a condition to doing business in that state. The loss ratio on insurance written under involuntary programs has traditionally been greater than the loss ratio on insurance in the voluntary market; however, the impact of these involuntary programs on the Company's property and casualty insurers has been immaterial.

Most states have enacted legislation that regulates insurance holding company systems. Each insurance company in the holding company system is required to register with the insurance supervisory authority of its state of domicile and furnish information regarding the operations of companies within the holding company system that may materially affect the operations, management or financial condition of the insurers within the system. Pursuant to these laws, the respective insurance departments may examine the Company and insurance companies of the Erie Insurance Group at any time, require disclosure of material transactions with the insurers and the Company as an insurance holding company and require prior approval of certain transactions between the Company and the insurance companies of the Erie Insurance Group.

All transactions within the holding company system affecting the insurers the Company manages are filed with the applicable insurance departments and must be fair and reasonable. Approval of the applicable insurance commissioner is required prior to the consummation of transactions affecting the control of an insurer. In some states, the acquisition of 10% or more of the outstanding common stock of an insurer or its holding company is presumed to be a change in control.

Pennsylvania regulations limit the amount of dividends EFL can pay its shareholders and limit the amount of dividends the Erie Insurance Co. and Erie Insurance Property and Casualty Company can pay to the Company, while New York state regulates the amount of dividends Erie NY can pay to the Erie Insurance Co. The limitations are fully described and reference is made herein to Note 13 of the Notes to Consolidated Financial Statements contained in the Annual Report for the year ended December 31, 2001, incorporated by reference.

Table of Contents**Financial Regulation**

The Company's property and casualty insurance subsidiaries are required to file financial statements prepared using SAP with state regulatory authorities. The adjustments necessary to reconcile the Company's property and casualty insurance subsidiaries' net income and shareholders equity prepared in accordance with SAP to net income and shareholders' equity prepared in accordance with GAAP are as follows:

| | Net Income | | |
|--|------------------------------------|-------------|-------------|
| | Year Ended December 31, | | |
| | 2001 | 2000 | 1999 |
| | (in thousands) | | |
| SAP amounts | \$ (4,929) | \$ 5,091 | \$ 9,546 |
| Adjustments: | | | |
| Deferred policy acquisition costs | 3,816 | 1,798 | 542 |
| Deferred income taxes | 1,392 | 32 | 226 |
| Federal alternative minimum tax credit recoverable | 0 | 188 | 0 |
| Salvage and subrogation | 312 | 221 | 158 |
| Incurred premium adjustment | (1,816) | (798) | (542) |
| Other | 83 | 10 | (59) |
| GAAP amounts | \$ (1,142) | \$ 6,542 | \$ 9,871 |

| | Shareholders' Equity | | |
|---|-----------------------------|-------------|-------------|
| | As of December 31, | | |
| | 2001 | 2000 | 1999 |
| | (in thousands) | | |
| SAP amounts | \$ 92,128 | \$ 89,637 | \$ 81,709 |
| Adjustments: | | | |
| Deferred policy acquisition costs | 17,018 | 13,202 | 11,405 |
| Difference between GAAP and SAP deferred income taxes | (354) | 3,569 | 3,350 |
| Salvage and subrogation | 3,661 | 3,349 | 3,128 |
| Statutory reserves | 0 | 865 | 2,656 |
| Incurred premium adjustment | (14,018) | (12,202) | (11,405) |
| Unrealized gains net of deferred taxes | 4,722 | 2,331 | 38 |
| Other | 223 | 7 | (3) |
| GAAP amounts | \$ 103,380 | \$ 100,758 | \$ 90,878 |

Effective January 1, 2001, the NAIC adopted the Codification of Statutory Accounting Practices (Codification) as the NAIC-supported basis of accounting. Codification resulted in changes to the SAP-based financial statements of the Company's property and casualty subsidiaries, the most significant of which was the recording of statutory deferred taxes for certain of the Company's property and casualty insurance subsidiaries. The total cumulative adjustment increased the surplus of the Company's property/casualty insurance subsidiaries by \$4.4 million as of January 1, 2001.

The NAIC has adopted risk-based capital (RBC) standards that require insurance companies to calculate and, report statutory capital and surplus needs based on a formula measuring underwriting, investment and other business risks

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inherent in an individual company's operations. These RBC standards have not affected the operation of the Company's property and casualty insurance subsidiaries and affiliates because each of them has statutory capital and surplus in excess of RBC requirements.

Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995: Certain forward-looking statements contained herein involve risks and uncertainties. These statements include certain discussions relating to management fee revenue, cost of management operations, underwriting, premium and investment income volume, business strategies, profitability and business relationships and the Company's other business activities during 2001 and beyond. In some cases, you can identify forward-looking statements by terms such as may, will, should, could, would, expect, plan, intend, anticipate, believe, estimate, project, predict, potential and similar expressions. Forward-looking statements reflect the Company's current views about future events, are based on assumptions and are subject to known and unknown risks and uncertainties that may cause results to differ materially from those anticipated in those statements. Many of the factors that will determine future events or achievements are beyond our ability to control or predict.

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Item 2. Properties

The Company and its subsidiaries, the Exchange and its subsidiary, Flagship, and EFL share a corporate home office complex in Erie, Pennsylvania which contains 549,786 square feet and is owned by the Exchange. At December 31, 2001 in addition to the Erie branch office, the Company also operated 22 additional field offices in 11 states. Of these sites, 17 provide both agency support and claims services and are referred to as Branch Offices , while the remaining 5 provide only claims services and are considered Claims Offices .

The Company owns three of its field offices. Three field offices are owned by and leased from the Exchange. The annual rent expense incurred by the Company for the field offices and home office complex totaled \$10,842,301 in 2001. One office is owned by and leased from EFL at an annual rental in 2001 of \$311,760. The remaining 14 offices are leased from various unaffiliated parties at an aggregate annual rental in 2001 of approximately \$1,815,000. Total rent and operating expenses for all office space occupied by the Company in 2001 was \$18,938,140, of which \$11,984,989, or approximately 63%, was reimbursed for office space used by it s affiliates.

Item 3. Legal Proceedings

Information concerning the legal proceedings of the Company is incorporated by reference to the section Legal Proceedings in the Company s definitive Proxy Statement with respect to the Company s Annual Meeting of Shareholders to be held on April 30, 2002 to be filed with the Securities and Exchange Commission within 120 days of December 31, 2001 (the Proxy Statement).

Item 4. Submission of Matters to a Vote of Security Holders

No matters were submitted to a vote of security holders during the fourth quarter of 2001.

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PART II

Item 5. Market for Registrant's Common Stock and Related Shareholder Matters

Reference is made to "Market Price of and Dividends on the Common Stock and Related Shareholder Matters" in the Annual Report for the year ended December 31, 2001, incorporated herein by reference, for information regarding the high and low sales prices for the Company's stock and additional information regarding such stock of the Company.

As of February 28, 2002, there were approximately 1,093 beneficial shareholders of record of the Company's Class A non-voting common stock and 29 beneficial shareholders of record of the Company's Class B voting common stock.

Of the 63,813,523 shares of the Company's Class A common stock outstanding as of February 28, 2002, approximately 22,824,839 shares are freely transferable without restriction or further registration under the Securities Act of 1933 (the Act), as amended unless purchased by affiliates of the Company as that term is defined in Rule 144 under the Act. The 40,988,684 remaining outstanding shares of Class A common stock (the Restricted Shares) are held by the Company's directors, executive officers and their affiliates and are restricted securities that are eligible to be sold publicly pursuant to an effective registration statement under the Act or in accordance with the applicable exemption, including Rule 144, from the registration requirements under the Act. The Company is unable to estimate the amount of Restricted Shares that may be sold under Rule 144 since this amount will depend in part on the price for the Class A common stock, the personal circumstances of the sellers and other factors. Sales of a substantial number of Restricted Shares in the public market, or the availability of such shares, could adversely affect the price of the Class A common stock.

In general, under Rule 144 as currently in effect, a person (or persons whose shares are aggregated for purposes of Rule 144) who beneficially has owned Restricted Shares for at least two years, including affiliates of the Company, is entitled to sell within any three-month period a number of shares that does not exceed the greater of: (1) one percent of the number of shares of Class A common stock then outstanding, or (2) the average weekly trading volume of the Class A common stock in The NASDAQ Stock Market_{SM} during the four calendar weeks preceding the date on which notice of sale is filed with the SEC. Sales under Rule 144 are also subject to certain manner of sale provisions, notice requirements and the availability of current public information about the Company. However, a person (or persons whose shares are aggregated for purposes of Rule 144) who is deemed not to have been an affiliate of the Company at any time during the 90 days preceding a sale, and who beneficially has owned the Restricted Shares for at least three years at the time of sale, would be entitled to sell such shares under Rule 144(k) without regard to the aforesaid limitations.

Item 6. Selected Consolidated Financial Data

Reference is made to "Selected Consolidated Financial Data" in the Annual Report for the year ended December 31, 2001, incorporated herein by reference.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

Reference is made to "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Annual Report for the year ended December 31, 2001, incorporated herein by reference.

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Item 7a. Quantitative and Qualitative Disclosure about Market Risk

Reference is made to "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Annual Report for the year ended December 31, 2001, incorporated herein by reference.

Item 8. Financial Statements and Supplementary Data

Reference is made to the "Consolidated Financial Statements" and the "Quarterly Results of Operations" contained in the "Notes to Consolidated Financial Statements" in the Annual Report for the year ended December 31, 2001, incorporated herein by reference.

Item 9. Changes In and Disagreements With Accountants on Accounting and Financial Disclosures

None.

Table of Contents**PART III****Item 10. Directors and Executive Officers of the Registrant**

Erie Insurance Group President and CEO, Stephen A. Milne, retired from the Company effective January 18, 2002. Jan R. Van Gorder, Senior Executive Vice President, Secretary and General Counsel, is acting President and CEO until a new President and CEO is selected. Mr. Milne remains on the Board of Directors of the Company and the Erie Indemnity Company, the principal management company of the Erie Insurance Group.

Directors are elected to one year terms at the Company's annual meeting of Shareholders. Following are the Company's officers and directors:

(a) Certain information as to the Directors of the Company is as follows:

| <u>Name</u> | <u>Age as of 12/31/01</u> | <u>Present Principal Position with Erie Indemnity Company and Other Material Positions Held During the Last Five Years</u> |
|------------------------------------|-----------------------------------|--|
| Samuel P. Black, III 1,3,4,6 | 59 | Director since 1997. President, Treasurer and Secretary, Samuel P. Black & Associates, Inc. insurance agency; Director the Company, Erie Insurance Company, Flagship City Insurance Company, Erie Insurance Property & Casualty Company and Erie Family Life Insurance Company. |
| J. Ralph Borneman, Jr. 3,4 | 63 | Director since 1992. President and Chief Executive Officer, Body-Borneman Associates, Inc., insurance agency. President, Body-Borneman, Ltd. and Body-Borneman, Inc., insurance agencies. Director the Company, Erie Insurance Company, Erie Family Life Insurance Company, Erie Insurance Company of New York and National Penn Bancshares. |
| Patricia Garrison-Corbin 2,4,5C | 54 | Director since 2000. President, P.G. Corbin & Company 1987 - Present. Director the Company, Erie Insurance Company and Erie Family Life Insurance Company. |
| Susan Hirt Hagen 1,6C | 66 | Director since 1980. Managing Partner, Hagen, Herr & Peppin, Group Relations Consultants since 1990; Director the Company, Erie Insurance Company and Erie Family Life Insurance Company, since 1980. |

1 Member of Executive Committee

2 Member of Audit Committee

3 Member of Executive Compensation Committee

4 Member of Nominating Committee

5 Member of Investment Committee

6 Member of Charitable Giving Committee

C Committee Chairperson

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| Name | Age as of 12/31/01 | Present Principal Position with Erie Indemnity Company and Other Material Positions Held During the Last Five Years |
|------------------------|-----------------------------------|---|
| F. William Hirt 1C,6 | 76 | Director since 1965. Chairman of the Board of the Company, Erie Insurance Company, Erie Family Life Insurance Company, Erie Insurance Property & Casualty Company and Flagship City Insurance Company since September 1993; Chairman of the Board of Erie Insurance Company of New York since April 1994. Chairman of the Executive Committee of the Company and the Erie Family Life Insurance Company since November 1990; Interim President and Chief Executive Officer of the Company, Erie Family Life Insurance Company, Erie Insurance Company, Erie Insurance Property & Casualty Company, Flagship City Insurance Company and Erie Insurance Company of New York from January 1, 1996 to February 12, 1996; Chairman of the Board, Chief Executive Officer and Chairman of the Executive Committee of the Company, Erie Family Life Insurance Company and Erie Insurance Company for more than five years prior thereto; Director the Company, Erie Insurance Company, Flagship City Insurance Company, Erie Family Life Insurance Company, Erie Insurance Property & Casualty Company and Erie Insurance Company of New York. |
| Samuel P. Katz 2,3 | 52 | Director since 2000. Chief Executive Officer, Greater Philadelphia First, July 2000 - Present; Managing Partner, Wynnefield Capital Advisors, Inc., 1997 - Present; President, Entersport Capital Advisors, Inc., 1997 - Present; Partner, Stafford Capital Partners, L.P. 1994 - 1997; Director the Company, Erie Insurance Company and Erie Family Life Insurance Company. |
| Claude C. Lilly, III 2 | 55 | Director since 2000. Professor and Dean, University of North Carolina, Charlotte 1997 - Present; Professor, Florida State University 1978 - 1997; Director the Company, Erie Insurance Company and Erie Family Life Insurance Company. |

- 1 Member of Executive Committee
- 2 Member of Audit Committee
- 3 Member of Executive Compensation Committee
- 6 Member of Charitable Giving Committee
- C Committee Chairperson

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| <u>Name</u> | <u>Age as of 12/31/01</u> | <u>Present Principal Position with Erie Indemnity Company and Other Material Positions Held During the Last Five Years</u> |
|-----------------------|-----------------------------------|---|
| Stephen A. Milne 1,5 | 53 | Director since 1996. Retired President and Chief Executive Officer of the Company, Erie Insurance Company, Erie Family Life Insurance Company, Flagship City Insurance Company, Erie Insurance Property & Casualty Company and Erie Insurance Company of New York 1996 - January 18, 2002; Executive Vice President of the Company, Erie Insurance Company, Flagship City Insurance Company, Erie Insurance Property & Casualty Company and Erie Insurance Company of New York 1994 - 1996. Director the Company, Erie Insurance Company, Erie Family Life Insurance Company, Erie Insurance Company of New York, Flagship City Insurance Company and Erie Insurance Property & Casualty Company. |
| Henry N. Nassau 1,5 | 47 | Director since 2000. General Counsel, Internet Capital Group 1999 - Present; Partner, Dechert, Price & Rhoades 1987 - 1999; Director the Company, Erie Insurance Company and Erie Family Life Insurance Company. |
| John M. Petersen 1,4C | 73 | Director since 1979. Retired; President and Chief Executive Officer of the Company, Erie Family Life Insurance Company, Erie Insurance Company, Flagship City Insurance Company and Erie Insurance Property & Casualty Company 1993 - 1995 and Erie Insurance Company of New York 1994 - 1995; Director the Company, Erie Insurance Company, Flagship City Insurance Company, Erie Family Life Insurance Company, Erie Insurance Property & Casualty Company, Erie Insurance Company of New York, and Spectrum Control. |

- 1 Member of Executive Committee
- 4 Member of Nominating Committee
- 5 Member of Investment Committee
- C Committee Chairperson

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| <u>Name</u> | <u>Age as of 12/31/01</u> | <u>Present Principal Position with Erie Indemnity Company and Other Material Positions Held During the Last Five Years</u> |
|-----------------------------------|-----------------------------------|--|
| Jan R. Van Gorder 1 | 54 | Director since 1990. Acting President and Chief Executive Officer of the Company, Erie Insurance Company, Erie Family Life Insurance Company, Flagship City Insurance Company, Erie Insurance Property and Casualty Company and Erie Insurance Company of New York since January 19, 2002. Senior Executive Vice President, Secretary and General Counsel of the Company, Erie Family Life Insurance Company and Erie Insurance Company since 1990 and of Flagship City Insurance Company and Erie Insurance Property & Casualty Company since 1992 and 1993, respectively and of Erie Insurance Company of New York since 1994. Director the Company, Erie Insurance Company, Flagship City Insurance Company, Erie Insurance Property & Casualty Company, Erie Insurance Company of New York and Erie Family Life Insurance Company. |
| Robert C. Wilburn 2C, 3C, 4, 5 | 58 | Director since 1999. President and Chief Executive Officer, The Gettysburg National Battlefield Museum Foundation since 2001; Distinguished Service Professor, Carnegie Mellon University since 1999; Retired, President and Chief Executive Officer, Colonial Williamsburg Foundation, 1992 - 1999; Director - the Company, Erie Insurance Company and Erie Family Life Insurance Company. |

- 1 Member of Executive Committee
- 2 Member of Audit Committee
- 3 Member of Executive Compensation Committee
- 4 Member of Nominating Committee
- 5 Member of Investment Committee
- C Committee Chairperson

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(b) Certain information as to the executive officers of the Company is as follows:

| <u>Name</u> | <u>Age as of 12/31/01</u> | <u>Principal Occupation for Past Five Years and Positions with Erie Insurance Group</u> |
|--|-----------------------------------|---|
| Acting President & Chief Executive Officer Jan R. Van Gorder, Esq. | 54 | Acting President and Chief Executive Officer since January 19, 2002. Senior Executive Vice President, Secretary and General Counsel of the Company, EFL and Erie Insurance Co. since 1990, and of Flagship and Erie P&C since 1992 and 1993, respectively, and of Erie NY since April 1994. |
| Executive Vice Presidents Philip A. Garcia | 45 | Executive Vice President and Chief Financial Officer since 1997; Senior Vice President and Controller 1993 - 1997. Director, the Erie NY, Flagship and Erie P&C. |
| Jeffrey A. Ludrof | 42 | Executive Vice President - Insurance Operations of the Company, Erie Insurance Co., Flagship, Erie P&C, and Erie NY since 1999; Senior Vice President 1994 - 1999; Regional Vice President 1993 - 1994. Director Erie NY, Flagship and Erie P&C. |

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| <u>Name</u> | <u>Age as of 12/31/01</u> | <u>Principal Occupation for Past Five Years and Positions with Erie Insurance Group</u> |
|--|-----------------------------------|---|
| Senior Vice Presidents Eugene C. Connell | 47 | Senior Vice President since 1990. |
| Michael J. Krahe | 48 | Senior Vice President since 1999; Vice President 1994 - 1999. |
| George R. Lucore | 51 | Senior Vice President since 1995; Regional Vice President 1993 - 1995. |
| Thomas B. Morgan | 38 | Senior Vice President since October 2001; Assistant Vice President and Branch Manager 1997 - October 2001; Independent Insurance Agent 1988 - 1997. |
| Timothy G. NeCastro | 41 | Senior Vice President and Controller since 1997; Department Manager - Internal Audit November 1996 - 1997. |
| James R. Roehm | 53 | Senior Vice President since 1991. |
| John P. Sommerwerck | 51 | Senior Vice President and Chief Information Officer since May 2000 |
| Barry P. Stiles | 52 | Senior Vice President since 1999; Vice President 1993 - 1999. |
| Michael S. Zavasky | 49 | Senior Vice President since 1998; Vice President and Managing Director of Reinsurance 1990 - 1998. |
| Douglas F. Ziegler | 51 | Senior Vice President, Treasurer and Chief Investment Officer since 1993. |
| Regional Vice Presidents George D. Dufala | 30 | Regional Vice President since April 2000; Assistant Vice President 1993 - April 2000. |
| Douglas N. Fitzgerald | 45 | Regional Vice President since 1993. |
| Terry L. Hamman | 47 | Regional Vice President since 1995; Assistant Vice President 1993 - 1995. |
| Eric D. Root | 33 | Regional Vice President since April 2000; Branch manager 1996 - April 2000. |

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Item 11. Executive Compensation

The answer to this item is incorporated by reference to the Company's definitive Proxy Statement relating to the Annual Meeting of Shareholders to be held on April 30, 2002, except for the Performance Graph, which has not been incorporated herein by reference.

Item 12. Security Ownership of Certain Beneficial Owners and Management

The answer to this item is incorporated by reference to the Company's definitive Proxy Statement relating to the Annual Meeting of Shareholders to be held on April 30, 2002 to be filed with the Securities and Exchange Commission within 120 days of December 31, 2001.

Item 13. Certain Relationships and Related Transactions

Since the formation of the Company and the Exchange in 1925, the Company, as the attorney-in-fact appointed by the policyholders of the Exchange, has managed the property/casualty insurance operations of the Exchange. The Company's operations are interrelated with the operations of the Exchange, and the Company's results of operations are largely dependent on the success of the Exchange.

Reference is made to Note 10 of the Notes to Consolidated Financial Statements in the Annual Report for the year ended December 31, 2001, incorporated herein by reference, for a complete discussion of related party transactions.

Information with respect to certain relationships with Company directors is incorporated by reference to the Company's definitive Proxy Statement relating to the Annual Meeting of Shareholders to be held on April 30, 2002 to be filed with the Securities and Exchange Commission within 120 days of December 31, 2001.

Table of Contents**PART IV****Item 14. Exhibits, Financial Statement Schedules and Reports on Form 8-K**

(a) Financial statements, financial statement schedules and exhibits filed:

(1) Consolidated Financial Statements

| | <u>Page*</u> |
|---|--------------|
| Erie Indemnity Company and Subsidiaries: | |
| Independent Auditors Report on the Consolidated Financial Statements | 29 |
| Consolidated Statements of Operations for the three years ended December 31, 2001, 2000 and 1999 | 30 |
| Consolidated Statements of Financial Position as of December 31, 2001 and 2000 | 31 |
| Consolidated Statements of Cash Flows for the three years ended December 31, 2001, 2000 and 1999 | 32 |
| Consolidated Statements of Shareholders Equity for the three years ended December 31, 2001, 2000 and 1999 | 33 |
| Notes to Consolidated Financial Statements | 34 |

(2) Financial Statement Schedules

| | <u>Page</u> |
|---|-------------|
| Erie Indemnity Company and Subsidiaries: | |
| Report of Independent Auditors on Schedules | |
| Schedule I. Summary of Investments - Other than Investments in Related Parties | 37 |
| Schedule IV. Reinsurance | 38 |
| Schedule VI. Supplemental Information Concerning Property/Casualty Insurance Operations | 39 |

All other schedules have been omitted since they are not required, not applicable or the information is included in the financial statements or notes thereto.

* Refers to the respective page of Erie Indemnity Company's 2001 Annual Report to Shareholders. The Consolidated Financial Statements and Notes to Consolidated Financial Statements and Auditors Report thereon on pages 29 to 47 are incorporated by reference. With the exception of the portions of such Annual Report specifically incorporated by reference in this Item and Items 1, 5, 6, 7, 7a and 8, such Annual Report shall not be deemed filed as part of this Form 10-K Report or otherwise subject to the liabilities of Section 18 of the Securities Exchange Act of 1934.

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(3) Exhibits

| Exhibit Number | Description of Exhibit |
|---------------------------|---|
| 3.1* | Articles of Incorporation of Registrant |
| 3.2** | Amended and Restated By-laws of Registrant |
| 3.3## | Amended and Restated By-laws of Registrant dated March 9, 1999 |
| 4A* | Form of Registrant's Class A Common Stock certificate |
| 4B* | Form of Registrant's Class B Common Stock certificate |
| 10.1*** | Retirement Plan for Employees of Erie Insurance Group, effective as of December 31, 1989 |
| 10.2*** | Restatement of Supplemental Retirement Plan for Certain Members of the Erie Insurance Group Retirement Plan for Employees, effective as of January 1, 1990 |
| 10.3*** | Deferred Compensation Plan of Registrant |
| 10.4*** | Retirement Plan for Outside Directors of Registrant, effective as of January 1, 1991 |
| 10.5*** | Employee Savings Plan of Erie Insurance Group, effective as of April 1, 1992 |
| 10.6*** | Amendment to Employee Savings Plan of Erie Insurance Group |
| 10.7*** | Supplemental 401(k) Plan of Erie Insurance Group effective as of January 1, 1994 |
| 10.8*** | Service Agreement dated January 1, 1989 between Registrant and Erie Insurance Company |
| 10.9*** | Service Agreement dated June 21, 1993 between Registrant and Erie Insurance Property & Casualty Company |
| 10.10*** | Service Agreement dated June 21, 1993 between Registrant and Flagship City Insurance Company |
| 10.11*** | Reinsurance Pooling Agreement dated January 1, 1992 between Erie Insurance Company and Erie Insurance Exchange |

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| Exhibit Number | Description of Exhibit |
|---------------------------|---|
| 10.12*** | Form of Subscriber s Agreement whereby policyholders of Erie Insurance Exchange appoint Registrant as their Attorney-in-Fact |
| 10.13* | Stock Redemption Plan of Registrant dated December 14, 1989 |
| 10.14* | Stock Purchase Agreement dated December 20, 1991, between Registrant and Erie Insurance Exchange relating to the capital stock of Erie Insurance Company |
| 10.15** | Property Catastrophe Excess of Loss Reinsurance Agreement dated January 1, 1994 between Erie Insurance Exchange and Erie Insurance Co. |
| 10.16**** | Stock Redemption Plan of Registrant as restated December 12, 1995 |
| 10.17**** | Property Catastrophe Excess of Loss Reinsurance Agreement dated January 1, 1995 between Erie Insurance Exchange and Erie Insurance Company of New York |
| 10.18**** | Service Agreement dated January 1, 1995 between Registrant and Erie Insurance Company of New York |
| 10.19**** | Consulting Agreement for Investing Services dated January 2, 1996 between Erie Indemnity Company and John M. Petersen |
| 10.20***** | Agreement dated April 29, 1994 between Erie Indemnity Company and Thomas M. Sider |
| 10.21***** | Aggregate Excess of Loss Reinsurance Agreement effective January 1, 1997 between Erie Insurance Exchange, by and through its Attorney-in-Fact, Erie Indemnity Company and Erie Insurance Company and its wholly-owned subsidiary Erie Insurance Company of New York |
| 10.22# | 1997 Annual Incentive Plan of Erie Indemnity Company |
| 10.23# | Erie Indemnity Company Long-Term Incentive Plan |
| 10.24# | Employment Agreement dated December 16, 1997 by and between Erie Indemnity Company and Stephen A. Milne |
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(b) Reports on Form 8-K:

On December 12, 2001 the Company filed a report on Form 8-K, reporting under Item 5, that the Company would recognize charges for realized capital losses related to the sale of certain impaired securities, as well as, realized charges for other-than-temporary impairments of equity and debt securities held in the Company s available-for-sale investment portfolios.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: January 27, 2003

ERIE INDEMNITY COMPANY
(Registrant)
Principal Officers

/s/ Jeffrey A. Ludrof

Jeffrey A. Ludrof, President and CEO
/s/ Philip A. Garcia

Philip A. Garcia, Executive Vice President & CFO
/s/ Timothy G. NeCastro

Timothy G. NeCastro, Senior Vice President & Controller
Board of Directors

/s/ Samuel P. Black, III

Samuel P. Black, III

Claude C. Lilly, III

/s/ Jeffrey A. Ludrof

J. Ralph Borneman, Jr.

Jeffrey A. Ludrof

/s/ Patricia Garrison-Corbin

Patricia Garrison-Corbin

Henry N. Nassau

/s/ John M. Petersen

Susan Hirt Hagen

John M. Petersen

/s/ F. William Hirt

/s/ Jan R. Van Gorder

F. William Hirt

Jan R. Van Gorder

/s/ Robert C. Wilburn

Samuel P. Katz

Robert C. Wilburn

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CERTIFICATIONS

I, Jeffrey A. Ludrof, certify that:

1. I have reviewed this annual report on Form 10-K/A of Erie Indemnity Company;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;

Date: January 24, 2003

/s/ Jeffrey A. Ludrof

Jeffrey A. Ludrof, President & CEO

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CERTIFICATIONS

I, Philip A. Garcia, certify that:

1. I have reviewed this annual report on Form 10-K/A of Erie Indemnity Company;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;

Date: January 24, 2003

/s/ Philip A. Garcia

Philip A. Garcia, Executive Vice President & CFO

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INDEPENDENT AUDITORS' REPORT

To The Board of Directors and Shareholders
Erie Indemnity Company

We have audited the consolidated statements of financial position of Erie Indemnity Company and subsidiaries (Company) as of December 31, 2001 and 2000 and the related consolidated statements of operations, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2001, as contained in the 2001 annual report, incorporated by reference in the annual report on Form 10-K for the year ended December 31, 2001. In connection with our audits of the financial statements, we also have audited the financial statement schedules, as listed in the accompanying index. These financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Erie Indemnity Company and subsidiaries as of December 31, 2001 and 2000, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2001 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the related financial statement schedules, when considered in relation to the basic financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

/s/ Malin, Bergquist & Company, LLP
Malin, Bergquist & Company, LLP

Erie, Pennsylvania
February 7, 2002

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SCHEDULE I - SUMMARY OF INVESTMENTS OTHER THAN INVESTMENTS IN RELATED PARTIES

December 31, 2001

| Type of Investment | Cost or Amortized Cost | Fair Value | Amount at which Shown in the Consolidated Statements of Financial Position |
|--|------------------------------|-------------------|--|
| (In Thousands) | | | |
| Available-for-sale securities: | | | |
| Fixed maturities: | | | |
| U.S. treasuries & government agencies | \$ 11,211 | \$ 11,713 | \$ 11,713 |
| States & political subdivisions | 42,392 | 44,121 | 44,121 |
| Special revenue | 110,267 | 113,418 | 113,418 |
| Public utilities | 25,150 | 26,270 | 26,270 |
| U.S. industrial & miscellaneous | 311,757 | 319,308 | 319,308 |
| Foreign | 26,634 | 27,476 | 27,476 |
| Redeemable preferred stocks | 16,012 | 17,567 | 17,567 |
| Equity securities: | | | |
| Common stock: | | | |
| U.S. banks, trusts & insurance companies | 3,284 | 4,082 | 4,082 |
| U.S. industrial & miscellaneous | 28,718 | 59,709 | 59,709 |
| Non-redeemable preferred stock: | | | |
| Public Utilities | 2,370 | 2,379 | 2,379 |
| U.S. banks, trusts & insurance companies | 14,685 | 15,565 | 15,565 |
| U.S. industrial & miscellaneous | 91,185 | 91,647 | 91,647 |
| Foreign | 19,485 | 20,416 | 20,416 |
| Total available-for-sale securities | \$ 703,150 | \$ 753,671 | \$ 753,671 |
| Real estate mortgage loans | \$ 5,700 | \$ 5,700 | \$ 5,700 |
| Limited partnerships | 79,668 | 81,596 | 81,596 |
| Total investments | \$ 788,518 | \$ 840,967 | \$ 840,967 |

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SCHEDULE IV - REINSURANCE

| | <u>Direct</u> | <u>Ceded to Other Companies</u> | <u>Assumed From Other Companies</u> | <u>Net Amount</u> | <u>Percentage of Amount Assumed to Net</u> |
|----------------------------------|----------------|---|---|-----------------------|--|
| December 31, 2001 | | | | | |
| Premiums for the year | | | | | |
| Property and Liability Insurance | \$ 432,306,939 | \$ 439,697,934 | \$ 145,039,248 | \$ 137,648,253 | 105.4% |
| December 31, 2000 | | | | | |
| Premiums for the year | | | | | |
| Property and Liability Insurance | \$ 377,569,981 | \$ 382,394,388 | \$ 128,532,601 | \$ 123,708,194 | 103.9% |
| December 31, 1999 | | | | | |
| Premiums for the year | | | | | |
| Property and Liability Insurance | \$ 351,227,872 | \$ 356,608,390 | \$ 122,604,391 | \$ 117,223,873 | 104.6% |

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SCHEDULE VI SUPPLEMENTAL INFORMATION CONCERNING PROPERTY/CASUALTY INSURANCE OPERATIONS

| | Deferred Policy Acquisition Costs | Reserves for Unpaid Loss & LAE Expenses | Discount, if any deducted from reserves* | Unearned Premiums | Earned Premiums | Net Investment Income |
|--|--|--|--|----------------------|--------------------|-----------------------------|
| (In Thousands) | | | | | | |
| @ 12/31/01 | | | | | | |
| Consolidated P&C Entities | \$ 17,018 | \$ 557,278 | \$ 2,390 | \$ 311,969 | \$ 137,648 | \$ 17,071 |
| Unconsolidated P&C Entities | 0 | 0 | 0 | 0 | 0 | 0 |
| Proportionate share of registrant & subsidiaries | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | <u>\$ 17,018</u> | <u>\$ 557,278</u> | <u>\$ 2,390</u> | <u>\$ 311,969</u> | <u>\$ 137,648</u> | <u>\$ 17,071</u> |
| @ 12/31/00 | | | | | | |
| Consolidated P&C Entities | \$ 13,202 | \$ 477,879 | \$ 1,509 | \$ 263,855 | \$ 123,708 | \$ 18,381 |
| Unconsolidated P&C Entities | 0 | 0 | 0 | 0 | 0 | 0 |
| Proportionate share of registrant & subsidiaries | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | <u>\$ 13,202</u> | <u>\$ 477,879</u> | <u>\$ 1,509</u> | <u>\$ 263,855</u> | <u>\$ 123,708</u> | <u>\$ 18,381</u> |
| @ 12/31/99 | | | | | | |
| Consolidated P&C Entities | \$ 11,405 | \$ 432,895 | \$ 1,377 | \$ 237,452 | \$ 117,224 | \$ 16,765 |
| Unconsolidated P&C Entities | 0 | 0 | 0 | 0 | 0 | 0 |
| Proportionate share of registrant & subsidiaries | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | <u>\$ 11,405</u> | <u>\$ 432,895</u> | <u>\$ 1,377</u> | <u>\$ 237,452</u> | <u>\$ 117,224</u> | <u>\$ 16,765</u> |

* Workers compensation incurred but not reported (IBNR) loss and loss adjustment reserves were discounted at 2.5% for all years presented.

Table of ContentsSCHEDULE VI SUPPLEMENTAL INFORMATION CONCERNING PROPERTY/CASUALTY INSURANCE OPERATIONS
(CONTINUED)

| | Loss and Loss Adjustment Expense | | Amortization of Deferred Policy Acquisition Costs | Net Loss & LAE | Premiums |
|--|--|-------------------|---|-------------------|-------------------|
| | Incurred (1) | Related to (2) | | Paid | Written |
| | Current Year | Prior Years | | | |
| (In Thousands) | | | | | |
| @ 12/31/01 | | | | | |
| Consolidated P&C Entities | \$ 111,258 | \$ 5,943 | \$ 24,276 | \$ 100,840 | \$ 146,936 |
| Unconsolidated P&C Entities | 0 | 0 | 0 | 0 | 0 |
| Proportionate share of registrant & subsidiaries | 0 | 0 | 0 | 0 | 0 |
| Total | <u>\$ 111,258</u> | <u>\$ 5,943</u> | <u>\$ 24,276</u> | <u>\$ 100,840</u> | <u>\$ 146,936</u> |
| @ 12/31/00 | | | | | |
| Consolidated P&C Entities | \$ 93,416 | \$ 6,148 | \$ 22,793 | \$ 92,236 | \$ 128,044 |
| Unconsolidated P&C Entities | 0 | 0 | 0 | 0 | 0 |
| Proportionate share of registrant & subsidiaries | 0 | 0 | 0 | 0 | 0 |
| Total | <u>\$ 93,416</u> | <u>\$ 6,148</u> | <u>\$ 22,793</u> | <u>\$ 92,236</u> | <u>\$ 128,044</u> |
| @ 12/31/99 | | | | | |
| Consolidated P&C Entities | \$ 88,422 | (\$703) | \$ 22,507 | \$ 84,192 | \$ 118,426 |
| Unconsolidated P&C Entities | 0 | 0 | 0 | 0 | 0 |
| Proportionate share of registrant & subsidiaries | 0 | 0 | 0 | 0 | 0 |
| Total | <u>\$ 88,422</u> | <u>(\$703)</u> | <u>\$ 22,507</u> | <u>\$ 84,192</u> | <u>\$ 118,426</u> |

* Workers compensation incurred but not reported (IBNR) loss and loss adjustment reserves were discounted at 2.5% for all years presented.

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(Pursuant to Item 601 of Regulation S-K)

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| 3.1* | Articles of Incorporation of Registrant | |
| 3.2** | Amended and Restated By-laws of Registrant | |
| 3.3## | Amended and Restated By-laws of Registrant dated March 9, 1999 | |
| 4A* | Form of Registrant's Class A Common Stock certificate | |
| 4B* | Form of Registrant's Class B Common Stock certificate | |
| 10.1*** | Retirement Plan for Employees of Erie Insurance Group, effective as of December 31, 1989 | |
| 10.2*** | Restatement of Supplemental Retirement Plan for Certain Members of the Erie Insurance Group Retirement Plan for Employees, effective as of January 1, 1990 | |
| 10.3*** | Deferred Compensation Plan of Registrant | |
| 10.4*** | Retirement Plan for Outside Directors of Registrant, effective as of January 1, 1991 | |
| 10.5*** | Employee Savings Plan of Erie Insurance Group, effective as of April 1, 1992 | |
| 10.6*** | Amendment to Employee Savings Plan of Erie Insurance Group | |
| 10.7*** | Supplemental 401(k) Plan of Erie Insurance Group effective as of January 1, 1994 | |
| 10.8*** | Service Agreement dated January 1, 1989 between Registrant and Erie Insurance Company | |
| 10.9*** | Service Agreement dated June 21, 1993 between Registrant and Erie Insurance Property & Casualty Company | |
| 10.10*** | Service Agreement dated June 21, 1993 between Registrant and Flagship City Insurance Company | |
| 10.11*** | Reinsurance Pooling Agreement dated January 1, 1992 between Erie Insurance Company and Erie Insurance Exchange | |

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|---------------------------|---|---|
| 10.12*** | Form of Subscriber s Agreement whereby policyholders of Erie Insurance Exchange appoint Registrant as their Attorney-in-Fact | |
| 10.13* | Stock Redemption Plan of Registrant dated December 14, 1989 | |
| 10.14* | Stock Purchase Agreement dated December 20, 1991, between Registrant and Erie Insurance Exchange relating to the capital stock of Erie Insurance Company | |
| 10.15** | Property Catastrophe Excess of Loss Reinsurance Agreement dated January 1, 1994 between Erie Insurance Exchange and Erie Insurance Co. | |
| 10.16**** | Stock Redemption Plan of Registrant restated as of December 12, 1995 | |
| 10.17**** | Property Catastrophe Excess of Loss Reinsurance Agreement dated January 1, 1995 between Erie Insurance Exchange and Erie Insurance Company of New York | |
| 10.18**** | Service Agreement dated January 1, 1995 between Registrant and Erie Insurance Company of New York | |
| 10.19***** | Consulting Agreement for Investing Services dated January 2, 1996 between Erie Indemnity Company and John M. Petersen | |
| 10.20***** | Agreement dated April 29, 1994 between Erie Indemnity Company and Thomas M. Sider | |
| 10.21***** | Aggregate Excess of Loss Reinsurance Agreement effective January 1, 1997 between Erie Insurance Exchange, by and through its Attorney-in-Fact, Erie Indemnity Company and Erie Insurance Company and its wholly-owned subsidiary Erie Insurance Company of New York | |
| 10.22# | 1997 Annual Incentive Plan of Erie Indemnity Company | |
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