Kearny Financial Corp.
Form 10-Q
February 10, 2014
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q
(Mark One)
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended
December 31, 2013

## OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 000-51093
KEARNY FINANCIAL CORP.
(Exact name of registrant as specified in its charter)

| UNITED STATES | $22-3803741$ <br> (State or other jurisdiction of <br> (Incorporation or organization) |
| :---: | :---: |
| Identification Number) |  |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Non-accelerated filer o

Accelerated filer x Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

The number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: February 7, 2014.
$\$ 0.10$ par value common stock $-66,131,460$ shares outstanding

## KEARNY FINANCIAL CORP. AND SUBSIDIARIES

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## KEARNY FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION <br> (In Thousands, Except Share and Per Share Data)

| Assets | $\begin{gathered} \text { December 31, } \\ 2013 \\ \text { (Unaudited) } \end{gathered}$ |  |  | $\begin{gathered} \text { June } 30, \\ 2013 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Cash and amounts due from depository institutions | \$ | 12,423 | \$ | 13,102 |
| Interest-bearing deposits in other banks |  | 140,869 |  | 113,932 |
| Cash and Cash Equivalents |  | 153,292 |  | 127,034 |
| Debt securities available for sale (amortized cost \$304,792 and |  |  |  |  |
| \$305,283) |  | 298,056 |  | 300,122 |
| Debt securities held to maturity (fair value \$203,580 and \$202,328) |  | 211,342 |  | 210,015 |
| Loans receivable, including unamortized yield adjustments of $\$(1,799)$ and \$(847) |  | 1,554,788 |  | 1,360,871 |
| Less allowance for loan losses |  | (11,493 |  | (10,896 |
| Net Loans Receivable |  | 1,543,295 |  | 1,349,975 |
| Mortgage-backed securities available for sale (amortized cost \$675,197 and $\$ 782,866$ ) |  | 664,480 |  | 780,652 |
| Mortgage-backed securities held to maturity (fair value \$94,002 and |  |  |  |  |
| \$96,447) |  | 100,245 |  | 101,114 |
| Premises and equipment |  | 37,312 |  | 36,994 |
| Federal Home Loan Bank of New York ("FHLB") stock |  | 21,064 |  | 15,666 |
| Interest receivable |  | 7,925 |  | 8,028 |
| Goodwill |  | 108,591 |  | 108,591 |
| Bank owned life insurance |  | 87,494 |  | 86,084 |
| Deferred income tax assets, net |  | 13,250 |  | 9,782 |
| Other assets |  | 12,680 |  | 11,303 |
| Total Assets | \$ | 3,259,026 | \$ | 3,145,360 |
| Liabilities and Stockholders' Equity |  |  |  |  |
| Liabilities |  |  |  |  |
| Deposits: |  |  |  |  |
| Non-interest-bearing | \$ | 193,549 | \$ | 190,964 |
| Interest-bearing |  | 2,184,068 |  | 2,179,544 |
| Total Deposits |  | 2,377,617 |  | 2,370,508 |
| Borrowings |  | 396,868 |  | 287,695 |
| Advance payments by borrowers for taxes |  | 8,202 |  | 7,840 |
| Other liabilities |  | 11,824 |  | 11,610 |

Total Liabilities
2,794,511
2,677,653

Stockholders' Equity
Preferred stock, \$0.10 par value, 25,000,000 shares authorized; none issued and outstanding
Common stock, $\$ 0.10$ par value, $75,000,000$ shares authorized;
$72,737,500$ shares issued; $66,134,860$ and $66,500,740$ shares outstanding, respectively

7,274 7,274
Paid-in capital
215,857
215,722
Retained earnings
331,740
326,167
Unearned Employee Stock Ownership Plan shares; 460,666 shares and 533,400 shares, respectively

| $(4,607$ | $)$ | $(5,334$ | $)$ |
| :--- | :--- | :--- | :--- |
| $(75,775$ | $)$ | $(71,983$ | $)$ |
| $(9,974$ | $)$ | $(4,139$ | $)$ |


| Total Stockholders' Equity |  | 464,515 |  | 467,707 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Total Liabilities and Stockholders' Equity | $\$$ | $3,259,026$ | $\$$ | $3,145,360$ |

See notes to unaudited consolidated financial statements.

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KEARNY FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (In Thousands, Except Per Share Data, Unaudited)

|  | Three Months Ended December 31, |  | Six Months Ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
| Interest Income |  |  |  |  |
| Loans | \$ 16,509 | \$ 15,165 | \$32,325 | \$30,941 |
| Mortgage-backed securities | 5,505 | 6,162 | 11,059 | 13,165 |
| Securities: |  |  |  |  |
| Taxable | 1,221 | 274 | 2,499 | 500 |
| Tax-exempt | 460 | 6 | 914 | 12 |
| Other interest-earning assets | 238 | 195 | 436 | 390 |
| Total Interest Income | 23,933 | 21,802 | 47,233 | 45,008 |
| Interest Expense |  |  |  |  |
| Deposits | 3,594 | 3,773 | 7,226 | 8,050 |
| Borrowings | 1,864 | 2,035 | 3,336 | 4,089 |
| Total Interest Expense | 5,458 | 5,808 | 10,562 | 12,139 |
| Net Interest Income | 18,475 | 15,994 | 36,671 | 32,869 |
| Provision for Loan Losses | 559 | 1,393 | 1,727 | 1,732 |
| Net Interest Income after Provision for Loan Losses | 17,916 | 14,601 | 34,944 | 31,137 |
| Non-Interest Income |  |  |  |  |
| Fees and service charges | 630 | 617 | 1,321 | 1,246 |
| Gain on sale of loans | - | - | 53 | - |
| Gain on sale of securities | 226 | 1,097 | 226 | 1,097 |
| (Loss) gain on sale and write down of real estate owned | - | (239 | ) 1 | (533 |
| Income from bank owned life insurance | 707 | 393 | 1,409 | 776 |
| Electronic banking fees and charges | 296 | 285 | 640 | 574 |
| Miscellaneous | 70 | 132 | 140 | 325 |
| Total Non-Interest Income | 1,929 | 2,285 | 3,790 | 3,485 |
| Non-Interest Expenses |  |  |  |  |
| Salaries and employee benefits | 8,723 | 8,791 | 17,676 | 17,603 |
| Net occupancy expense of premises | 1,607 | 1,655 | 3,269 | 3,253 |
| Equipment and systems | 2,055 | 1,896 | 3,929 | 3,873 |
| Advertising and marketing | 308 | 275 | 559 | 561 |
| Federal deposit insurance premium | 618 | 549 | 1,130 | 1,101 |

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Directors' compensation
Miscellaneous
Total Non-Interest Expenses

| 172 | 175 | 344 | 342 |
| :--- | :--- | :---: | :---: |
| 2,074 | 1,850 | 3,932 | 3,731 |
| $\$ 15,557$ | $\$ 15,191$ | $\$ 30,839$ | $\$ 30,464$ |

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KEARNY FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (Continued) (In Thousands, Except Per Share Data, Unaudited)

|  | Three Months Ended December 31, |  | Six Months Ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
| Income Before Income Taxes | \$4,288 | \$1,695 | \$7,895 | \$4,158 |
| Income Taxes | 1,301 | 518 | 2,322 | 1,321 |
| Net Income | \$2,987 | \$1,177 | \$5,573 | \$2,837 |
| Net Income per Common |  |  |  |  |
| Share (EPS): |  |  |  |  |
| Basic | \$0.05 | \$0.02 | \$0.08 | \$0.04 |
| Diluted | \$0.05 | \$0.02 | \$0.08 | \$0.04 |
| Weighted Average Number of |  |  |  |  |
| Basic | 65,767 | 66,188 | 65,851 | 66,222 |
| Diluted | 65,767 | 66,188 | 65,851 | 66,222 |
| Dividends Declared Per Common Share | \$- | \$- | \$- | \$- |

See notes to unaudited consolidated financial statements.

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## KEARNY FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) <br> (In Thousands, Unaudited)

|  | Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
| December 31, | December 31, |  |  |  |
| Net Income | 2013 | 2012 | 2013 | 2012 |
|  |  |  |  |  |

Other Comprehensive Loss
Net realized gain on securities available for sale, net of deferred income tax expense of $2013 \$(93), \$(93)$ and 2012 \$(452), \$(452)

Net unrealized loss on securities available for sale, net of deferred income tax benefit of: $2013 \$(4,336), \$(3,802)$ and, $2012 \$(3,305), \$(371) \quad(6,993)(4,860)(6,050)(507)$

Net unrealized gain (loss) on derivatives, net of deferred income tax expense (benefit) of: $2013 \$ 1,059$,
$\$(96)$ and $2012 \$$-, \$ 1,532 - (140 ) -


See notes to unaudited consolidated financial statements.
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KEARNY FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY
Six Months Ended December 31, 2012
(In Thousands, Unaudited)

|  | Commo <br> Shares | n Stock <br> Amount | Paid-In Capital | Retained Earnings | Unearned ESOP Shares | Treasury Stock | $\begin{array}{r} \mathrm{A} \\ \mathrm{Co} \end{array}$ | ccumulat <br> Other <br> mprehens <br> Income | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Balance - June 30, } \\ & 2012 \end{aligned}$ | 66,936 | \$7,274 | \$215,539 | \$319,661 | \$(6,789 ) | \$(67,664 ) | \$ | 23,596 | \$491,617 |
| Net income | - | - | - | 2,837 | - | - |  | - | 2,837 |
| Other comprehensive loss, net of income tax benefit | - | - | - | - | - | - |  | $(1,829$ | (1,829 |
| ESOP shares committed to be released (72 shares) | - | - | (33 ) | - | 727 | - |  | - | 694 |
| Dividends contributed for payment of ESOP loan | - | - | (2) | - | - | - |  | - | (2 |
| Stock option expense | - | - | 21 | - | - | - |  | - | 21 |
| Treasury stock purchases | (171 ) | - | - | - | - | (1,635 ) |  | - | (1,635 |
| Restricted stock plan shares earned (8 shares) | - | - | 84 | - | - | - |  | - | 84 |
| Balance - December 31, 2012 | 66,765 | \$7,274 | \$215,609 | \$322,498 | \$(6,062 ) | \$(69,299 ) |  | 21,767 | \$491,787 |

See notes to unaudited consolidated financial statements.
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KEARNY FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY
Six Months Ended December 31, 2013
(In Thousands, Unaudited)

|  | Comm Shares | Stock <br> Amount | Paid-In Capital | Retained Earnings | Unearned ESOP <br> Shares | Treasury Stock | $\begin{gathered} \mathrm{A} \\ \mathrm{Cor} \end{gathered}$ | cumulated Other prehens Loss |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Balance - June 30, } \\ & 2013 \end{aligned}$ | 66,501 | \$7,274 | \$215,722 | \$326,167 | \$(5,334 ) | \$(71,983 ) | \$ | $(4,139$ |  | \$467,707 |
| Net income | - | - | - | 5,573 | - | - |  | - |  | 5,573 |
| Other comprehensive income, net of income tax | - | - | - | - | - | - |  | (5,836 |  | (5,836 ) |
| ESOP shares committed to be released (72 shares) | - | - | 31 | - | 728 | - |  | - |  | 759 |
| Stock option expense | - | - | 20 | - | - | - |  | - |  | 20 |
| Treasury stock purchases | (366 | - | - | - | - | (3,792 ) |  | - |  | (3,792 ) |
| Restricted stock plan shares earned (8 shares) | - | - | 84 | - | - | - |  | - |  | 84 |
| Balance - December 31, 2013 | 66,135 | \$7,274 | \$215,857 | \$331,740 | \$(4,606 ) | \$(75,775 ) | \$ | (9,975 | ) | \$464,515 |

See notes to unaudited consolidated financial statements.

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# KEARNY FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS <br> (In Thousands, Unaudited) 


$\left.\begin{array}{llll}\begin{array}{lll}\text { Purchases of mortgage-backed securities available for sale } \\ \text { Principal repayments on mortgage-backed securities available for }\end{array} & (17,061 & \text { ) } & (79,603 \\ \text { sale }\end{array} \begin{array}{lll}\text { Principal repayments on mortgage-backed securities held to }\end{array}\right)$

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## KEARNY FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued) (In Thousands, Unaudited)

|  | Six Months Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  |  | 2012 |  |
| Cash Flows from Financing Activities: |  |  |  |  |  |  |
| Net increase (decrease) in deposits | \$ | 7,085 |  | \$ | (31,167 | ) |
| Repayment of term FHLB advances |  | (275,043 | ) |  | (42 | ) |
| Proceeds from term FHLB advances |  | 400,000 |  |  | - |  |
| Net change in overnight borrowings |  | (5,000 | ) |  | - |  |
| Decrease in other short-term borrowings |  | (10,775 | ) |  | (7,515 | ) |
| Increase in advance payments by borrowers for taxes |  | 362 |  |  | 327 |  |
| Purchase of common stock of Kearny Financial Corp. for treasury |  | (3,792 | ) |  | (1,635 | ) |
| Dividends contributed for payment of ESOP loan |  | - |  |  | (2 | ) |
| Net Cash Provided by (Used in) Financing Activities |  | 112,837 |  |  | (40,034 | ) |
| Net Increase in Cash and Cash Equivalents |  | 26,258 |  |  | 31,407 |  |
| Cash and Cash Equivalents - Beginning |  | 127,034 |  |  | 155,584 |  |
| Cash and Cash Equivalents - Ending | \$ | 153,292 |  | \$ | 186,991 |  |
| Supplemental Disclosures of Cash Flows Information: |  |  |  |  |  |  |
| Cash paid during the year for: |  |  |  |  |  |  |
| Income taxes, net of refunds | \$ | 2,341 |  | \$ | 714 |  |
| Interest | \$ | 10,448 |  | \$ | 12,125 |  |
| Non-cash investing and financing activities: |  |  |  |  |  |  |
| Acquisition of real estate owned in settlement of loans | \$ | 720 |  | \$ | 2,164 |  |

See notes to unaudited consolidated financial statements.

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## KEARNY FINANCIAL CORP. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

## 1. PRINCIPLES OF CONSOLIDATION

The unaudited consolidated financial statements include the accounts of Kearny Financial Corp. (the "Company"), its wholly-owned subsidiary, Kearny Federal Savings Bank (the "Bank") and the Bank's wholly-owned subsidiaries, KFS Investment Corp., CJB Investment Corp. and KFS Financial Services, Inc. and its wholly-owned subsidiary KFS Insurance Services, Inc. The Company conducts its business principally through the Bank. Management prepared the unaudited consolidated financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP"), including the elimination of all significant inter-company accounts and transactions during consolidation.

## 2. BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Form 10-Q and Regulation S-X and do not include information or footnotes necessary for a complete presentation of financial condition, income, comprehensive income, changes in stockholders' equity and cash flows in conformity with GAAP. However, in the opinion of management, all adjustments (consisting of normal recurring adjustments) necessary for a fair presentation of the unaudited consolidated financial statements have been included. The results of operations for the three-and six-month periods ended December 31, 2013, are not necessarily indicative of the results that may be expected for the entire fiscal year or any other period.

The data in the consolidated statement of financial condition for June 30, 2013 was derived from the Company's 2013 annual report on Form $10-\mathrm{K}$. That data, along with the interim unaudited financial information presented in the consolidated statements of financial condition, income, comprehensive income (loss), changes in stockholders' equity and cash flows should be read in conjunction with the audited consolidated financial statements, including the notes thereto included in the Company's 2013 annual report on Form 10-K.

## 3. NET INCOME PER COMMON SHARE ("EPS")

Basic EPS is based on the weighted average number of common shares actually outstanding including restricted stock awards (see following paragraph) adjusted for Employee Stock Ownership Plan ("ESOP") shares not yet committed to be released. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock, such as outstanding stock options, were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the Company. Diluted EPS is calculated by adjusting the weighted average number of shares of common stock outstanding to include the effect of contracts or securities exercisable or which could be converted into common stock, if dilutive, using the treasury stock method. Shares issued and reacquired during any period are weighted for the portion of the period they were outstanding.

The Financial Accounting Standards Board ("FASB") has issued guidance on determining whether instruments granted in share-based payment transactions are participating securities. This guidance clarifies that all outstanding unvested share-based payment awards that contain rights to non-forfeitable dividends participate in undistributed earnings with common shareholders. Awards of this nature are considered participating securities and the two-class method of computing basic and diluted earnings per share must be applied.

The following is a reconciliation of the numerators and denominators of the basic and diluted earnings per share computations:

Net income
Three Months Ended
December 31, 2013
Income $\quad$ Shares Per Share
(Numerator)
(Denominator) Amount
(In Thousands, Except Per Share Data)

Six Months Ended
December 31, 2013

| Income | Shares | Per Share | Income | Shares | Per Share |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Numerator) | (Denominator) | Amount | (Numerator) | (Denominator) | Amount |
| (In Thousands, Except Per Share Data) | (In Thousands, Except Per Share Data) |  |  |  |  |

Basic earnings per share, income available to common stockholders
Effect of dilutive securities:
Stock options

Net income
\$2,987
\$5,573

Basic earnings per share, income available to common stockholders
Effect of dilutive securities:
Stock options
\$1,177
\$2,837
Income Shares Per Share Income Shares Per Share (Numerator) (Denominator) Amount (Numerator) (Denominator) Amount (In Thousands, Except Per Share Data
(In Thousands, Except Per Share Data)
$\begin{array}{llllll}\$ 1,177 & 66,188 & \$ 0.02 & \$ 2,837 & 66,222 & \$ 0.04\end{array}$
During the three and six months ended December 31, 2013, the average number of options which were considered anti-dilutive totaled approximately $3,053,000$ and $3,122,000$, respectively. During the three and six months ended December 31, 2012, the average number of options which were considered anti-dilutive totaled approximately $3,193,000$ and $3,193,000$, respectively.

## 4. SUBSEQUENT EVENTS

On January 30, 2014, the Company announced the execution of a merger agreement with Atlas Bank ("Atlas") pursuant to which Atlas will merge with and into the Bank. Atlas is headquartered in Brooklyn, New York and had approximately $\$ 112.8$ million in total assets at December 31, 2013. The acquisition will add Atlas's branch offices located in Brooklyn and Staten Island, New York to Kearny's 41 branch network located throughout northern and central New Jersey. Atlas's branch offices are expected to operate under the name, "Atlas Bank, a division of Kearny Federal Savings Bank," for a period of at least one year following the merger.

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Under the terms of the merger agreement, depositors of Atlas will become depositors of the Bank and will have the same rights and privileges in Kearny MHC, the mutual holding company parent of the Company, as if their accounts had been established at the Bank on the date they were originally established at Atlas. As part of the transaction, the Company will issue additional shares of its common stock to Kearny MHC in an amount equal to the fair value of Atlas as determined by an independent appraiser. These shares are expected to be issued immediately prior to the completion of the merger.

The transaction is expected to close during the fourth fiscal quarter ending June 30, 2014 or the subsequent quarter ending September 30, 2014 subject to certain conditions, including approval by Atlas's depositors and customary regulatory approvals.

## 5. RECENT ACCOUNTING PRONOUNCEMENTS

In January, 2013, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2013-01, Balance Sheet (Topic 210): Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities. In the past, the FASB issued ASU 2011-11 as the result of a joint project with the IASB to enhance and provide converged disclosures about financial and derivative instruments that are offset on the balance sheet or are subject to an enforceable master netting arrangement. ASU 2011-11 did not change the conditions for when offsetting is appropriate in US GAAP. However, those conditions differ under IFRS, which results in the single largest financial reporting difference for certain financial institutions. As a result, ASU 2011-11 established new disclosures to reconcile US GAAP and IFRS primarily through the requirement to present information on both a "gross" and "net" basis in the footnotes.

After the issuance of ASU 2011-11, stakeholders informed the FASB that the scope of the new disclosures was unclear, particularly because many contracts contain standard commercial provisions that would equate to a master netting arrangement. In order to clarify its intent and narrow the scope of the new disclosures, the Board issued ASU 2013-01. It states that the disclosures established in ASU 2011-11 only apply to recognized derivative instruments accounted for in accordance with Topic 815, including bifurcated embedded derivatives, repurchase agreements and reverse repurchase agreements, and securities borrowing and securities lending transactions that are offset on the balance sheet under ASC 210-20-45 or 815-10-45, or subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are offset under ASC 210-20-45 or 815-10-45.

ASU 2013-01 is effective for fiscal years beginning on or after January 1, 2013 and interim periods within those years. Retrospective application is required. The new pronouncement did not have an impact on the Company's consolidated financial statements.

On July 17, 2013, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2013-10, Derivatives and Hedging (Topic 815): Inclusion of the Fed Funds Effective Swap Rate (or Overnight Index Swap Rate) as a Benchmark Interest Rate for Hedge Accounting Purposes. The ASU allows the Fed Funds Effective Swap Rate to be used as a U.S. benchmark interest rate for hedge accounting purposes. In the past, only rates on U.S. Treasury obligations and LIBOR were permitted. The ASU was issued as a result of changes in the marketplace that have occurred since the issuance of Statement 133, and more particularly, as a result of the 2008 financial crisis. ASU 2013-10 is applicable to all entities that elect to apply hedge accounting of the benchmark interest rate under Topic 815, Derivatives and Hedging. The ASU is effective July 17, 2013, but only for qualifying new or redesignated hedging relationships entered into on or after that date. In other words, retrospective adoption is not available because it would be inconsistent with the requirement to prepare appropriate documentation at the inception of a hedge. The new pronouncement did not have an impact on the Company's consolidated financial statements.

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## 6. STOCK REPURCHASE PLANS

On March 23, 2012, the Company announced that the Board of Directors authorized a stock repurchase plan to acquire up to 802,780 shares, or $5 \%$ of the Company's outstanding stock held by persons other than Kearny MHC. The Company completed that share repurchase plan during the quarter ended December 31, 2013 at a total cost of approximately $\$ 8,088,000$ and at an average cost per share of $\$ 10.07$.

On December 2, 2013, the Company announced that the Board of Directors authorized a subsequent stock repurchase plan to acquire up to 762,640 shares, or $5 \%$ of the Company's outstanding stock held by persons other than Kearny MHC. Through December 31, 2013 the Company has repurchased a total of 34,200 shares in accordance with this repurchase plan at a total cost of approximately $\$ 358,000$ and at an average cost per share of $\$ 10.46$.

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## 7. SECURITIES AVAILABLE FOR SALE

The amortized cost, gross unrealized gains and losses and fair values of debt and mortgage-backed securities available for sale at December 31, 2013 and June 30, 2013 and stratification by contractual maturity of debt securities available for sale at December 31, 2013 are presented below:

At December 31, 2013

|  | Gross | Gross |  |
| :---: | :---: | :---: | :---: |
| Amortized | Unrealized | Unrealized | Fair |
| Cost | Gains | Losses | Value |
|  | (In Thousands) |  |  |

Securities available for sale:
Debt securities:

| U.S. agency securities | $\$ 4,466$ | $\$ 19$ | $\$ 3$ | $\$ 4,482$ |
| :--- | :--- | :--- | :---: | :---: |
| Obligations of state and political subdivisions | 27,548 | - | 2,463 | 25,085 |
| Asset-backed securities | 73,741 | - | 1,159 | 72,582 |
| Collateralized loan obligations | 30,060 | - | 272 | 29,788 |
| Corporate bonds | 160,094 | 126 | 1,525 | 158,695 |
| Trust preferred securities | 8,883 | - | 1,459 | 7,424 |
| $\quad$ Total debt securities | 304,792 | 145 | 6,881 | 298,056 |
| Mortgage-backed securities: |  |  |  |  |
| Collateralized mortgage obligations: | 9,487 | - | 728 | 8,759 |
| Federal Home Loan Mortgage Corporation | 53,582 | 12 | 4,364 | 49,230 |
| Federal National Mortgage Association | 63,069 | 12 | 5,092 | 57,989 |
| $\quad$ Total collateralized mortgage obligations |  |  |  |  |
| Mortgage pass-through securities: |  |  |  |  |
| Residential pass-through securities: | 5,288 | 297 | - | 5,585 |
| Government National Mortgage Association | 251,131 | 3,987 | 5,705 | 249,413 |
| Federal Home Loan Mortgage Corporation | 270,496 | 6,460 | 5,706 | 271,250 |
| Federal National Mortgage Association | 526,915 | 10,744 | 11,411 | 526,248 |
| $\quad$ Total residential pass-through securities | 94 | 2 |  |  |
| Commercial pass-through securities: | 95,119 | 2 | - | 96 |
| Federal Home Loan Mortgage Corporation | 85,213 | 4 | 4,974 | 80,147 |
| Federal National Mortgage Association | 675,197 | 10,760 | 4,974 | 80,243 |
| $\quad$ Total commercial pass-through securities | $\$ 979,989$ | $\$ 10,905$ | $\$ 28,358$ | 664,480 |
| $\quad$ Total mortgage-backed securities |  |  |  | $\$ 962,536$ |

[^0]At December 31, 2013
Amortized Fair
Cost Value
(In Thousands)
Debt securities available for sale:
Due in one year or less
Due after one year through five years
Due after five years through ten years
Due after ten years
Total

| $\$$ | - | $\$$ | - |
| :--- | :--- | :--- | :--- |
|  | 20,038 |  | 19,978 |
|  | 156,517 |  | 154,853 |
|  | 128,237 |  | 123,225 |
| $\$$ | 304,792 |  | $\$$ |

At June 30, 2013

|  | Gross | Gross |  |
| :---: | :---: | :---: | :---: |
| Amortized | Unrealized | Unrealized | Fair |
| Cost | Gains | Losses | Value |

(In Thousands)
Securities available for sale:
Debt securities:
U.S. agency securities
\$ 4,955
\$ 60
\$ -
\$ 5,015
Obligations of state and political subdivisions

Asset-backed securities
Collateralized loan obligations
Corporate bonds
Trust preferred securities
Total debt securities
Mortgage-backed securities:
Collateralized mortgage obligations:
Federal Home Loan Mortgage

| Corporation | 9,825 | - | 470 | 9,355 |
| :--- | :--- | :--- | :--- | :--- |
| Federal National Mortgage Association | 56,158 | 24 | 3,055 | 53,127 |
| Total collateralized mortgage |  |  |  |  |
| obligations | 65,983 | 24 | 3,525 | 62,482 |

Mortgage pass-through securities:
Residential pass-through securities:
Government National Mortgage

| Association | 5,889 | 444 | - | 6,333 |
| :--- | :--- | :--- | :--- | :--- |
| Federal Home Loan Mortgage | 290,133 | 4,827 | 4,600 | 290,360 |
| Corporation | 326,356 | 9,050 | 3,945 | 331,461 |
| Federal National Mortgage Association |  |  |  |  |
| $\quad$ Total residential pass-through | 622,378 | 14,321 | 8,545 | 628,154 |


| urities | 622,378 | 14,321 | 8,545 | 628,154 |
| :---: | :---: | :---: | :---: | :---: |
| Commercial pass-through securities: |  |  |  |  |
| Federal Home Loan Mortgage |  |  |  |  |
| Corporation | 116 | 2 | - | 118 |
| Federal National Mortgage Association | 94,389 | 3 | 4,494 | 88,898 |
| Total commercial pass-through |  |  |  |  |
| securities | 94,505 | 5 | 4,494 | 90,016 |

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| Total mortgage-backed securities |  | 782,866 |  | 14,350 |  | 16,564 |  | 780,652 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total securities available for sale | \$ | 1,088,149 | \$ | 14,635 | \$ | 22,010 | \$ | 1,080,774 |

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During the six months ended December 31, 2013, proceeds from sales of securities available for sale totaled $\$ 107.7$ million and resulted in gross gains of $\$ 2,060,000$ and gross losses of $\$ 1,834,000$. Proceeds from sales of securities available for sale during the six months ended December 31, 2012, totaled $\$ 70.7$ million and resulted in gross gains of $\$ 1,150,000$ and gross losses of $\$ 47,000$.

At December 31, 2013 and June 30, 2013, securities available for sale with carrying values of approximately $\$ 73.1$ million and $\$ 99.4$ million, respectively, were utilized as collateral for borrowings through the FHLB of New York. As of those same dates, securities available for sale with carrying values of approximately $\$ 6.8$ million and $\$ 4.4$ million, respectively, were pledged to secure public funds on deposit.

The Company's available for sale mortgage-backed securities are generally secured by both residential and commercial mortgage loans with original contractual maturities of ten to thirty years. The effective lives of mortgage-backed securities are generally shorter than their contractual maturities due to principal amortization and prepayment of the mortgage loans comprised within those securities. Investors in mortgage pass-through securities generally share in the receipt of principal repayments on a pro-rata basis as paid by the borrowers. By comparison, collateralized mortgage obligations generally represent individual tranches within a larger investment vehicle that is designed to distribute cash flows received on securitized mortgage loans to investors in a manner determined by the overall terms and structure of the investment vehicle and those applying to the individual tranches within that structure.

## 8. SECURITIES HELD TO MATURITY

The amortized cost, gross unrealized gains and losses and fair values of debt and mortgage-backed securities held to maturity at December 31, 2013 and June 30, 2013 and stratification by contractual maturity of debt securities held to maturity at December 31, 2013 are presented below:

|  | Amortized Cost | At Decem Gross Unrealized Gains (In Th | er 31, 2013 <br> Gross <br> Unrealized <br> Losses <br> usands) | Fair Value |
| :---: | :---: | :---: | :---: | :---: |
| Securities held to maturity: |  |  |  |  |
| Debt securities: |  |  |  |  |
| U.S. agency securities | \$ 144,480 | \$ 10 | \$3,330 | \$ 141,160 |
| Obligations of state and political subdivisions | 66,862 | 12 | 4,454 | 62,420 |
| Total debt securities | 211,342 | 22 | 7,784 | 203,580 |
| Mortgage-backed securities: |  |  |  |  |
| Collateralized mortgage obligations: |  |  |  |  |
| Federal Home Loan Mortgage Corporation | 19 | 1 | - | 20 |
| Federal National Mortgage Association | 296 | 24 | - | 320 |
| Non-agency securities | 93 | 1 | 1 | 93 |
| Total collateralized mortgage obligations | 408 | 26 | 1 | 433 |
| Mortgage pass-through securities: |  |  |  |  |
| Residential pass-through securities: |  |  |  |  |
| Federal Home Loan Mortgage Corporation | 87 | 4 | - | 91 |
| Federal National Mortgage Association | 210 | 7 | - | 217 |
| Total residential pass-through securities | 297 | 11 | - | 308 |
| Commercial pass-through securities: |  |  |  |  |
| Federal National Mortgage Association | 99,540 | - | 6,279 | 93,261 |
| Total commercial pass-through securities | 99,540 | - | 6,279 | 93,261 |
| Total mortgage-backed securities | 100,245 | 37 | 6,280 | 94,002 |
| Total securities held to maturity | \$311,587 | \$59 | \$ 14,064 | \$297,582 |

Debt securities held to maturity:
Due in one year or less
Due after one year through five years
Due after five years through ten years
Due after ten years
Total
At December 31, 2013

|  | Amortized <br> Cost |  | Fair Value |
| :--- | :--- | :--- | :--- | :--- |
| (In Thousands) |  |  |  |

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At June 30, 2013

|  | Gross | Gross |  |
| :---: | :---: | :---: | :---: |
| Amortized | Unrealized | Unrealized |  |
| Cost | Gains | Losses | Fair Value |
|  | (In Thousands) |  |  |

Securities held to maturity:
Debt securities:
U.S. agency securities

Obligations of state and political subdivisions
Total debt securities
Mortgage-backed securities:
Collateralized mortgage obligations:
Federal Home Loan Mortgage Corporation
Federal National Mortgage Association
Non-agency securities
Total collateralized mortgage obligations

| $\$ 144,747$ | $\$ 14$ | $\$ 3,622$ | $\$ 141,139$ |
| :---: | :---: | :---: | :---: |
| 65,268 | 4 | 4,083 | 61,189 |
| 210,015 | 18 | 7,705 | 202,328 |

Mortgage pass-through securities:
Residential pass-through securities: Federal Home Loan Mortgage Corporation Federal National Mortgage Association Total residential pass-through securities

| 98 | 4 | - | 240 |
| :--- | :--- | :--- | :--- |
| 231 | 9 | - | 342 |

Commercial pass-through securities:
Federal National Mortgage Association

| 100,308 | - | 4,716 | 95,592 |
| :---: | :---: | :---: | :---: |
| 100,308 | - | 4,716 | 95,592 |
| 101,114 | 51 | 4,718 | 96,447 |
| $\$ 311,129$ | $\$ 69$ | $\$ 12,423$ | $\$ 298,775$ |

There were no sales of securities held to maturity during the six months ended December 31, 2013. During the six months ended December 31, 2012, proceeds from sales of held to maturity securities totaled $\$ 15,000$ resulting in losses of $\$ 6,000$. The proceeds and losses were fully attributable to the sale of non-investment grade, non-agency collateralized mortgage obligations during the earlier period. The securities sold were originally acquired as investment grade securities upon the in-kind redemption of the Company's interest in the AMF Ultra Short Mortgage Fund during the first quarter of fiscal 2009. The rating of the securities subsequently declined below investment grade resulting in their eligibility for sale from the held-to-maturity portfolio without tainting the status of the remaining securities within the portfolio.

At December 31, 2013 and June 30, 2013, securities held to maturity with carrying values of approximately $\$ 123.3$ million and $\$ 123.3$ million, respectively, were utilized as collateral for borrowings through the FHLB of New York. Held to maturity securities were not utilized to secure public funds on deposit at December 31, 2013 or June 30, 2013.

The Company's held to maturity mortgage-backed securities are generally secured by both residential and commercial mortgage loans with original contractual maturities of ten to thirty years. The effective lives of mortgage-backed securities are generally shorter than their contractual maturities due to principal amortization and prepayment of the mortgage loans comprised within those securities. Investors in mortgage pass-through securities generally share in the receipt of principal repayments on a pro-rata basis as paid by the borrowers. By comparison, collateralized mortgage obligations generally represent individual tranches within a larger investment vehicle that is designed to distribute cash flows received on securitized mortgage loans to investors in a manner determined by the overall terms and structure of the investment vehicle and those applying to the individual tranches within that structure.

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## 9. IMPAIRMENT OF SECURITIES

The following two tables summarize the fair values and gross unrealized losses within the available for sale and held to maturity portfolios at December 31, 2013 and June 30, 2013. The gross unrealized losses, presented by security type, represent temporary impairments of value within each portfolio as of the dates presented. Temporary impairments within the available for sale portfolio have been recognized through other comprehensive income as reductions in stockholders' equity on a tax-effected basis.

| Less than 12 Months |  | 12 Months or More |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fair Value | Unrealized <br> Losses | Unrealized <br> Fair Value <br> Losses <br> (In Thousands) | Fair Value | Unrealized |  |
|  |  |  |  |  |  |

Securities Available for Sale:
At December 31, 2013:

| U.S. agency securities | \$957 | \$3 | \$- | \$- | \$957 | \$3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of state and political subdivisions | 25,086 | 2,463 | - | - | 25,086 | 2,463 |
| Asset-backed securities | 72,582 | 1,159 | - | - | 72,582 | 1,159 |
| Collateralized loan obligations | 29,788 | 272 | - | - | 29,788 | 272 |
| Corporate bonds | 113,600 | 1,525 | - | - | 113,600 | 1,525 |
| Trust preferred securities | - | - | 6,424 | 1,459 | 6,424 | 1,459 |
| Collateralized mortgage obligations | 56,566 | 5,092 | - | - | 56,566 | 5,092 |
| Residential pass-through securities | 237,655 | 10,488 | 8,912 | 923 | 246,567 | 11,411 |
| Commercial pass-through securities | 79,972 | 4,974 | - | - | 79,972 | 4,974 |
| Total | \$616,206 | \$25,976 | \$15,336 | \$2,382 | \$631,542 | \$28,358 |
| At June 30, 2013: |  |  |  |  |  |  |
| Obligations of state and political subdivisions | \$25,307 | \$2,253 | \$- | \$- | \$25,307 | \$2,253 |
| Asset-backed securities | 19,675 | 620 | - | - | 19,675 | 620 |
| Collateralized loan obligations | 27,930 | 70 | - | - | 27,930 | 70 |
| Corporate bonds | 149,190 | 949 | - | - | 149,190 | 949 |
| Trust preferred securities | - | - | 6,324 | 1,554 | 6,324 | 1,554 |
| Collateralized mortgage obligations | 60,740 | 3,525 | - | - | 60,740 | 3,525 |
| Residential pass-through securities | 244,429 | 8,545 | - | - | 244,429 | 8,545 |
| Commercial pass-through securities | 89,695 | 4,494 | - | - | 89,695 | 4,494 |
| Total | \$616,966 | \$20,456 | \$6,324 | \$1,554 | \$623,290 | \$22,010 |

The number of available for sale securities with unrealized losses at December 31, 2013 totaled 160 and included four U.S. agency securities, 70 municipal obligations, five asset-backed securities, four collateralized loan obligations, 11 corporate bonds, four trust preferred securities, four collateralized mortgage obligations, 43 residential pass-through securities and 15 commercial pass-through securities. The number of available for sale securities with unrealized losses at June 30, 2013 totaled 153 and included 70 municipal obligations, two asset-backed securities, five collateralized loan obligations, 13 corporate bonds, four trust preferred securities, four collateralized mortgage obligations, 38 residential pass-through securities and 17 commercial pass-through securities.

| Less than 12 Months |  | 12 Months or More |  |
| :---: | :---: | :---: | :---: | :---: |
| Unrealized |  |  |  |
| Fair Value |  |  |  |
| Losses |  |  |  |$\quad$| Fair ValueUnrealized <br> Losses <br> (In Thousands) |
| :---: | Fair Value | Unrealized |
| :---: |

Securities Held to Maturity:
At December 31, 2013:

| U.S. agency securities <br> Obligations of state and <br> political subdivisions | $\$ 130,274$ | $\$ 3,050$ | $\$ 9,720$ | $\$ 280$ | $\$ 139,994$ | $\$ 3,330$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Collateralized mortgage <br> obligations | 58,648 | 4,454 | - | - | 58,648 | 4,454 |
| Commercial pass-through <br> securities | - | - | 38 | 1 | 38 | 1 |
| Total | 93,261 | 6,279 | - | - | 93,261 | 6,279 |
| At June 30, 2013: <br> U.S. agency securities | $\$ 139,699$ | $\$ 3,622$ | $\$-$ | $\$-$ | $\$ 139,699$ | $\$ 3,622$ |
| Obligations of state and <br> political subdivisions | 59,109 | 4,083 | - | - | 59,109 | 4,083 |
| Collateralized mortgage <br> obligations <br> Commercial pass-through <br> securities <br> Total | 4 | 1 | 44 | 1 | 48 | 2 |
|  | 90,935 | 4,716 | - | - | 90,935 | 4,716 |
| $\$ 289,747$ | $\$ 12,422$ | $\$ 44$ | $\$ 1$ | $\$ 289,791$ | $\$ 12,423$ |  |

The number of held to maturity securities with unrealized losses at December 31, 2013 totaled 162 and included seven U.S. agency securities, 132 municipal obligations, three collateralized mortgage obligations and 20 commercial pass-through securities. The number of held to maturity securities with unrealized losses at June 30, 2013 totaled 162 and included seven U.S. agency securities, 132 municipal obligations, four collateralized mortgage obligations and 19 commercial pass-through securities.

In general, if the fair value of a debt security is less than its amortized cost basis at the time of evaluation, the security is "impaired" and the impairment is to be evaluated to determine if it is other than temporary. The Company evaluates the impaired securities in its portfolio for possible other than temporary impairment (OTTI) on at least a quarterly basis. The following represents the circumstances under which an impaired security is determined to be other than temporarily impaired:

When the Company intends to sell the impaired debt security;

- When the Company more likely than not will be required to sell the impaired debt security before recovery of its amortized cost (for example, whether liquidity requirements or contractual or regulatory obligations indicate that the security will be required to be sold before a forecasted recovery occurs); and
- When an impaired debt security does not meet either of the two conditions above, but the Company does not expect to recover the entire amortized cost of the security. According to applicable accounting guidance for debt securities, this is generally when the present value of cash flows expected to be collected is less than the amortized cost of the security.

In the first two circumstances noted above, the amount of OTTI recognized in earnings is the entire difference between the security's amortized cost basis and its fair value at the balance sheet date. In the third circumstance, however, the OTTI is to be separated into the amount representing the credit loss from the amount related to all other factors. The credit loss component is to be recognized in earnings while the non-credit loss component is to be recognized in other comprehensive income. In these cases, OTTI is generally predicated on an adverse change in cash flows (e.g. principal and/or interest payment deferrals or losses) versus those expected at the time of purchase. The absence of an adverse change in expected cash flows generally indicates that a security's impairment is related to other "non-credit loss" factors and is thereby generally not recognized as OTTI.

The Company considers a variety of factors when determining whether a credit loss exists for an impaired security including, but not limited to:

- The length of time and the extent (a percentage) to which the fair value has been less than the amortized cost basis;
- Adverse conditions specifically related to the security, an industry, or a geographic area (e.g. changes in the financial condition of the issuer of the security, or in the case of an asset backed debt security, in the financial condition of the underlying loan obligors, including changes in technology or the discontinuance of a segment of the business that may affect the future earnings potential of the issuer or underlying loan obligors of the security or changes in the quality of the credit enhancement);
- The historical and implied volatility of the fair value of the security;

The payment structure of the debt security;

- Actual or expected failure of the issuer of the security to make scheduled interest or principal payments;
- Changes to the rating of the security by external rating agencies; and
- Recoveries or additional declines in fair value subsequent to the balance sheet date.

At December 31, 2013 and June 30, 2013, the Company held no securities on which credit-related OTTI had been recognized in earnings. The following discussion summarizes the Company's rationale for recognizing the impairments reported in the tables above as "temporary" versus "other-than-temporary". Such rationale is presented by investment type and generally applies consistently to both the available for sale and held to maturity portfolios, except where specifically noted.

[^1]Mortgage-backed Securities. The carrying value of the Company's mortgage-backed securities totaled $\$ 764.7$ million at December 31, 2013 and comprised $60.0 \%$ of total investments and $23.5 \%$ of total assets as of that date. This category of securities primarily includes mortgage pass-through securities and collateralized mortgage obligations issued by U.S. government agencies and/or government-sponsored entities ("GSEs") such as Ginnie Mae, Fannie Mae and Freddie Mac who guarantee the contractual cash flows associated with those securities. Those guarantees were strengthened during the 2008-2009 financial crisis at which time Fannie Mae and Freddie Mac were placed into receivership by the federal government. Through those actions, the U.S. government effectively reinforced the guarantees of their agencies thereby strengthening the creditworthiness of the mortgage-backed securities issued by those agencies.

With credit risk being reduced to negligible levels due primarily to the U.S. government's support of most of these agencies, the unrealized losses on the Company's investment in U.S. agency mortgage-backed securities are due largely to the combined effects of several market-related factors including, most notably, changes in market interest rates. In general, the fair value of certain debt securities, including the Company's mortgage-backed securities, move inversely with changes in market interest rates. As market interest rates increase, the value of the securities, which are generally characterized by fixed interest rates or adjustable rates that lag the movement in market interest rates, decline and vice-versa.

Additionally, movements in market interest rates significantly impact the average lives of mortgage-backed securities by influencing the rate of principal prepayment attributable to refinancing activity. Changes in the expected average lives of such securities significantly impact their fair values due to the extension or contraction of the cash flows that an investor expects to receive over the life of the security. Generally, lower market interest rates prompt greater refinancing activity thereby shortening the average lives of mortgage-backed securities and vice-versa. The historically low mortgage rates prevalent in the marketplace during recent years created significant refinancing incentive for qualified borrowers.

Prepayment rates are also influenced by fluctuating real estate values and the overall availability of credit in the marketplace which significantly impacts the ability of borrowers to qualify for refinancing. The residential real estate marketplace in recent years has been characterized by diminished property values and reduced availability of credit due to tightening underwriting standards. As a consequence, the ability of certain borrowers to qualify for the refinancing of existing loans has been reduced while residential real estate purchase activity has been stifled. These factors have partially offset the effects of historically low interest rates on mortgage-backed security prepayment rates.

The market price of mortgage-backed securities, being the key measure of the fair value to an investor in such securities, is also influenced by the overall supply and demand for such securities in the marketplace. Absent other factors, an increase in the demand for, or a decrease in the supply of a security increases its price. Conversely, a decrease in the demand for, or an increase in the supply of a security decreases its price.

In sum, the factors influencing the fair value of the Company's U.S. agency mortgage-backed securities, as described above, generally result from movements in market interest rates and changing real estate and financial market conditions which affect the supply and demand for such securities. Such market conditions may fluctuate over time resulting in certain securities being impaired for periods in excess of 12 months. However, the longevity of such impairment is not necessarily reflective of an expectation for an adverse change in cash flows signifying a credit loss. Consequently, the impairments of value resulting directly from these changing market conditions are considered "noncredit-related" and "temporary" in nature.

Finally, the Company has the stated ability and intent to "hold to maturity" those securities so designated at December 31, 2013 and does not intend to sell the temporarily impaired available for sale securities prior to the recovery of their fair value to a level equal to or greater than the Company's amortized cost. Moreover, the Company has concluded that the possibility of being required to sell the securities prior to their anticipated recovery is unlikely based upon its strong liquidity, asset quality and capital position as of that date. In light of the factors noted, the Company does not consider its U.S. agency and GSE mortgage-backed securities with unrealized losses at December 31, 2013 to be "other-than-temporarily" impaired as of that date.

In addition to those mortgage-backed securities issued by U.S. agencies and GSEs, the Company held a nominal balance of non-agency mortgage-backed securities at December 31, 2013. Unlike agency and GSE mortgage-backed securities, non-agency collateralized mortgage obligations are not explicitly guaranteed by a U.S. government sponsored entity. Rather, such securities generally utilize the structure of the larger investment vehicle to reallocate credit risk among the individual tranches comprised within that vehicle. Through this process, investors in different tranches are subject to varying degrees of risk that the cash flows of their tranche will be adversely impacted by borrowers defaulting on the underlying mortgage loans. The creditworthiness of certain tranches may also be further enhanced by additional credit insurance protection embedded within the terms of the total investment vehicle.

The fair values of the non-agency mortgage-backed securities are subject to many of the factors applicable to the agency securities that may result in "temporary" impairments in value. However, due to the lack of agency guaranty, the Company also monitors the general level of credit risk for each of its non-agency mortgage-backed securities based upon a variety of factors including, but not limited to, the ratings assigned to its specific tranches by one or more credit rating agencies. As noted above, the level of such ratings and changes thereto, is one of several factors considered by the Company in identifying those securities that may be other-than-temporarily impaired.

The applicable securities maintained their credit-ratings at levels supporting the investment grade assessment by the Company. The Company has the stated ability and intent to "hold to maturity" those securities at December 31, 2013 and has further concluded that the possibility of being required to sell the securities prior to their anticipated recovery is unlikely based upon its strong liquidity, asset quality and capital position as of that date. In light of the factors noted, the Company does not consider its non-agency mortgage-backed securities with unrealized losses at December 31, 2013 to be "other-than-temporarily" impaired as of that date.
U.S. Agency Debt Securities. The carrying value of the Company's U.S. agency debt securities totaled $\$ 149.0$ million at December 31, 2013 and comprised $11.7 \%$ of total investments and $4.6 \%$ of total assets as of that date. Such securities included $\$ 144.5$ million of fixed-rate U.S. agency debentures and $\$ 4.5$ million of securities representing securitized pools of loans issued and fully guaranteed by the Small Business Administration ("SBA"), a U.S. government agency.

With credit risk being reduced to negligible levels due to the issuer's guarantee, the unrealized losses on the Company's investment in U.S. agency debentures are due largely to the combined effects of several market-related factors including, most notably, changes in market interest rates. In general, the fair value of certain debt securities, including the Company's U.S. agency debentures, move inversely with changes in market interest rates. As market interest rates increase, the value of the securities, which are generally characterized by fixed interest rates, decline and vice-versa.

The market price of U.S. agency debentures is also influenced by the overall supply and demand for such securities in the marketplace. Absent other factors, an increase in the demand for, or a decrease
in the supply of a security increases its price. Conversely, a decrease in the demand for, or an increase in the supply of a security decreases its price.

In sum, the factors influencing the fair value of the Company's U.S. agency debentures, as described above, generally result from movements in market interest rates and changing market conditions which affect the supply and demand for such securities. Those market conditions may fluctuate over time resulting in certain securities being impaired for periods in excess of 12 months. However, the longevity of such impairment is not necessarily reflective of an expectation for an adverse change in cash flows signifying a credit loss. Consequently, the impairments of value resulting directly from these changing market conditions are considered "noncredit-related" and "temporary" in nature.

Finally, the Company has the stated ability and intent to "hold to maturity" those securities so designated at December 31, 2013 and does not intend to sell the temporarily impaired available for sale securities prior to the recovery of their fair value to a level equal to or greater than the Company's amortized cost. Furthermore, the Company has concluded that the possibility of being required to sell the securities prior to their anticipated recovery is unlikely based upon its strong liquidity, asset quality and capital position as of that date. In light of the factors noted, the Company does not consider its balance of U.S. agency securities with unrealized losses at December 31, 2013 to be "other-than-temporarily" impaired as of that date.

Obligations of State and Political Subdivisions. The carrying value of the Company's securities representing obligations of state and political subdivisions totaled $\$ 91.9$ million at December 31, 2013 and comprised $7.2 \%$ of total investments and $2.8 \%$ of total assets as of that date. Such securities include approximately $\$ 88.8$ million of fixed-rate, bank-qualified securities representing general obligations of municipalities located within the U.S. or the obligations of their related entities such as boards of education or school districts. The portfolio also includes $\$ 3.1$ million of non-rated bond anticipation notes ("BANs") comprising nine short-term obligations issued by a total of five New Jersey municipalities with whom the Company maintains or seeks to maintain deposit relationships. At December 31, 2013, the fair value of each of the Company's BANs equaled or exceeded their respective carrying values resulting in no reported impairment on those securities as of that date.

As noted earlier, the Company considers the ratings assigned by one or more credit rating agencies, where available, in its evaluation of the impairment attributable to each of its municipal obligations. The Company uses such ratings, in conjunction with the other criteria noted earlier, to identify those securities whose impairments are potentially "credit-related" versus "noncredit-related".

Unrealized losses associated with municipal obligations whose credit ratings exceed certain internally defined thresholds are considered to be indicative of "noncredit-related" impairment given the nominal level of credit losses that would be expected based upon such ratings. That conclusion is generally reinforced, as appropriate, by additional internal analysis supporting the Company's periodic internal investment grade assessment of the security.

At December 31, 2013, each of the Company's impaired municipal obligations were consistently rated by Moody's Investors Service ("Moody's") and Standard \& Poor's Financial Services ("S\&P") well above the thresholds that generally support the Company's investment grade assessment with such ratings equaling or exceeding "A" or higher by S\&P and/or "A1" or higher by Moody's, where rated by those agencies. In the absence of such ratings, the Company relies upon its own internal analysis of the issuer's financial condition to validate its investment grade assessment.

Given the absence of any expectation for an adverse change in cash flows signifying a credit loss, the unrealized losses on the Company's investment in municipal obligations are due largely to the
combined effects of several market-related factors including, most notably, changes in market interest rates. In general, the fair value of certain debt securities, including the Company's municipal obligations, move inversely with changes in market interest rates. As market interest rates increase, the value of the securities, which are generally characterized by fixed interest rates, decline and vice-versa.

The market price of municipal obligations is also influenced by the overall supply and demand for such securities in the marketplace. While these factors may generally reflect the level of available liquidity in the marketplace, demand for individual securities will specifically reflect investors' assessment of an issuer's creditworthiness and resulting expectations for timely and full repayment in accordance with the terms of the applicable security agreement. Absent other factors, an increase in the demand for, or a decrease in the supply of a security increases its price. Conversely, a decrease in the demand for, or an increase in the supply of a security decreases its price.

In sum, the factors influencing the fair value of the Company's municipal obligations, as described above, generally result from movements in market interest rates and changing market conditions which affect the supply and demand for such securities. Those market conditions may fluctuate over time resulting in certain securities being impaired for periods in excess of 12 months. However, the longevity of such impairment is not necessarily reflective of an expectation for an adverse change in cash flows signifying a credit loss. Consequently, the impairments of value resulting directly from these changing market conditions are considered "noncredit-related" and "temporary" in nature.

Finally, the Company has the stated ability and intent to "hold to maturity" those securities so designated at December 31, 2013 and does not intend to sell the temporarily impaired available for sale securities prior to the recovery of their fair value to a level equal to or greater than the Company's amortized cost. Furthermore, the Company has concluded that the possibility of being required to sell the securities prior to their anticipated recovery is unlikely based upon its strong liquidity, asset quality and capital position as of that date. In light of the factors noted, the Company does not consider its balance of obligations of state and political subdivisions with unrealized losses at December 31, 2013 to be "other-than-temporarily" impaired as of that date.

Asset-backed Securities. The carrying value of the Company's asset-backed securities totaled $\$ 72.6$ million at December 31, 2013 and comprised $5.7 \%$ of total investments and $2.2 \%$ of total assets as of that date. This category of securities is comprised entirely of structured, floating-rate securities representing securitized federal education loans with $97 \%$ U.S. government guarantees. The securities represent tranches of a larger investment vehicle designed to reallocate credit risk among the individual tranches comprised within that vehicle. Through this process, investors in different tranches are subject to varying degrees of risk that the cash flows of their tranche will be adversely impacted by borrowers defaulting on the underlying loans. The Company's securities represent the highest credit-quality tranches within the overall structures with each being rated "AA+" by S\&P at December 31, 2013.

With credit risk being reduced to nominal levels due to the guarantees and structural support noted above, the unrealized losses on the Company's investment in asset-backed securities are due largely to the combined effects of several market-related factors including changes in market interest rates and fluctuating demand for such securities in the marketplace. In general, the fair value of certain debt securities, including the Company's asset-backed securities, move inversely with changes in market interest rates. As market interest rates increase, the value of the securities decline and vice-versa. However, the floating-rate nature of the Company's asset-backed securities greatly reduces their sensitivity to such changes in market rates.

More significantly, the market price of asset-backed securities is also influenced by the overall supply and demand for such securities in the marketplace. Absent other factors, an increase in the
demand for, or a decrease in the supply of a security increases its price. Conversely, a decrease in the demand for, or an increase in the supply of a security decreases its price.

In sum, the factors influencing the fair value of the Company's asset-backed securities, as described above, generally result from movements in market interest rates and changing market conditions which affect the supply and demand for such securities. Those market conditions may fluctuate over time resulting in certain securities being impaired for periods in excess of 12 months. However, the longevity of such impairment is not necessarily reflective of an expectation for an adverse change in cash flows signifying a credit loss. Consequently, the impairments of value resulting directly from these changing market conditions are considered "noncredit-related" and "temporary" in nature.

Finally, the Company does not intend to sell the temporarily impaired available for sale securities prior to the recovery of their fair value to a level equal to or greater than the Company's amortized cost. Furthermore, the Company has concluded that the possibility of being required to sell the securities prior to their anticipated recovery is unlikely based upon its strong liquidity, asset quality and capital position as of December 31, 2013. In light of the factors noted, the Company does not consider its balance of asset-backed securities with unrealized losses at December 31, 2013 to be "other-than-temporarily" impaired as of that date.

Collateralized Loan Obligations. The outstanding balance of the Company's collateralized loan obligations totaled $\$ 29.8$ million at December 31, 2013 and comprised $2.3 \%$ of total investments and less than one percent total assets as of that date. This category of securities is comprised entirely of structured, floating-rate securities comprised of securitized commercial loans to large, U.S. corporations. The Company's securities represent tranches of a larger investment vehicle designed to reallocate cash flows and credit risk among the individual tranches comprised within that vehicle. Through this process, investors in different tranches are subject to varying degrees of risk that the cash flows of their tranche will be adversely impacted by borrowers defaulting on the underlying loans.

As noted earlier, the Company considers the ratings assigned by one or more credit rating agencies, where available, in its evaluation of the impairment attributable to each of its collateralized loan obligations. The Company uses such ratings, in conjunction with the other criteria noted earlier, to identify those securities whose impairments are potentially "credit-related" versus "noncredit-related".

Unrealized losses associated with collateralized loan obligations whose credit ratings exceed certain internally defined thresholds are considered to be indicative of "noncredit-related" impairment given the nominal level of credit losses that would be expected based upon such ratings. That conclusion is generally reinforced, as appropriate, by additional internal analysis supporting the Company's periodic internal investment grade assessment of the security.

At December 31, 2013, each of the Company's impaired collateralized loan obligations were consistently rated by Moody's and S\&P well above the thresholds that generally support the Company's investment grade assessment with such ratings equaling "AAA" S\&P and "Aaa" by Moody's, where rated by those agencies.

Given the absence of any expectation for an adverse change in cash flows signifying a credit loss, the unrealized losses on the Company's investment in collateralized loan obligations are due largely to the combined effects of several market-related factors including changes in market interest rates and fluctuating demand for such securities in the marketplace. In general, the fair value of certain debt securities, including the Company's collateralized loan obligations, move inversely with changes in market interest rates. As market interest rates increase, the value of the securities decline and vice-versa.

[^2]However, the floating-rate nature of the Company's collateralized loan obligations greatly reduces their sensitivity to such changes in market rates.

More significantly, the market price of collateralized loan obligations is also influenced by the overall supply and demand for such securities in the marketplace. While these factors may generally reflect the level of available liquidity in the marketplace, demand for individual securities will specifically reflect the performance of the underlying collateral in conjunction with the resiliency of the security's structural support as they affect investors' expectations for timely and full repayment. Absent other factors, an increase in the demand for, or a decrease in the supply of a security increases its price. Conversely, a decrease in the demand for, or an increase in the supply of a security decreases its price.

In sum, the factors influencing the fair value of the Company's collateralized loan obligations, as described above, generally result from movements in market interest rates and changing market conditions which affect the supply and demand for such securities. Those market conditions may fluctuate over time resulting in certain securities being impaired for periods in excess of 12 months. However, the longevity of such impairment is not necessarily reflective of an expectation for an adverse change in cash flows signifying a credit loss. Consequently, the impairments of value resulting directly from these changing market conditions are considered "noncredit-related" and "temporary" in nature.

Finally, the Company does not intend to sell the temporarily impaired available for sale securities prior to the recovery of their fair value to a level equal to or greater than the Company's amortized cost. During the quarter ended December 31, 2013, the Company evaluated its entire portfolio of collateralized loan obligations and sold those securities that it identified as potentially ineligible investments under the terms of the "Volcker Rule" whose provisions were enacted by regulatory agencies during the current quarter in conjunction with the ongoing adoption and implementation of the Dodd-Frank Wall Street Reform and Consumer Protection Act. The Company concluded that the possibility of being required to sell its remaining collateralized loan obligations prior to their anticipated recovery is unlikely based upon their eligibility under the terms of the Volcker Rule in conjunction with the overall strength of the Company's liquidity, asset quality and capital position as of December 31, 2013.

In light of the factors noted, the Company does not consider its balance of collateralized loan obligations with unrealized losses at December 31, 2013 to be "other-than-temporarily" impaired as of that date.

Corporate Bonds. The carrying value of the Company's corporate bonds totaled $\$ 158.7$ million at December 31, 2013 and comprised $12.5 \%$ of total investments and $4.9 \%$ of total assets as of that date. This category of securities is comprised entirely of floating-rate corporate debt obligations of large financial institutions.

As noted earlier, the Company considers the ratings assigned by one or more credit rating agencies, where available, in its evaluation of the impairment attributable to each of its corporate bonds. The Company uses such ratings, in conjunction with the other criteria noted earlier, to identify those securities whose impairments are potentially "credit-related" versus "noncredit-related".

Unrealized losses associated with corporate bonds whose credit ratings exceed certain internally defined thresholds are considered to be indicative of "noncredit-related" impairment given the nominal level of credit losses that would be expected based upon such ratings. That conclusion is generally reinforced, as appropriate, by additional internal analysis supporting the Company's periodic internal investment grade assessment of the security.

[^3]At December 31, 2013, each of the Company's impaired corporate bonds were consistently rated by Moody's and S\&P above the thresholds that generally support the Company's investment grade assessment with such ratings equaling or exceeding "A-" or higher by S\&P and/or "Baa1" or higher by Moody's, where rated by those agencies.

Given the absence of any expectation for an adverse change in cash flows signifying a credit loss, the unrealized losses on the Company's investment in corporate bonds are due largely to the combined effects of several market-related factors including changes in market interest rates and fluctuating demand for such securities in the marketplace. In general, the fair value of certain debt securities, including the Company's corporate bonds, move inversely with changes in market interest rates. As market interest rates increase, the value of the securities decline and vice-versa. However, the floating-rate nature of the Company's corporate bonds greatly reduces their sensitivity to such changes in market rates.

More significantly, the market price of corporate bonds is also influenced by the overall supply and demand for such securities in the marketplace. While these factors may generally reflect the level of available liquidity in the marketplace, demand for individual securities will specifically reflect investors' assessment of an issuer's creditworthiness and resulting expectations for timely and full repayment in accordance with the terms of the applicable security agreement. Absent other factors, an increase in the demand for, or a decrease in the supply of a security increases its price. Conversely, a decrease in the demand for, or an increase in the supply of a security decreases its price.

In sum, the factors influencing the fair value of the Company's corporate bonds, as described above, generally result from movements in market interest rates and changing market conditions which affect the supply and demand for such securities. Those market conditions may fluctuate over time resulting in certain securities being impaired for periods in excess of 12 months. However, the longevity of such impairment is not necessarily reflective of an expectation for an adverse change in cash flows signifying a credit loss. Consequently, the impairments of value resulting directly from these changing market conditions are considered "noncredit-related" and "temporary" in nature.

Finally, the Company does not intend to sell the temporarily impaired available for sale securities prior to the recovery of their fair value to a level equal to or greater than the Company's amortized cost. Furthermore, the Company has concluded that the possibility of being required to sell the securities prior to their anticipated recovery is unlikely based upon its strong liquidity, asset quality and capital position as of December 31, 2013. In light of the factors noted, the Company does not consider its balance of corporate bonds with unrealized losses at December 31, 2013 to be "other-than-temporarily" impaired as of that date.

Trust Preferred Securities. The carrying value of the Company's trust preferred securities totaled $\$ 7.4$ million at December 31, 2013 and comprised less than one percent of total investments and total assets as of that date. The category comprises a total of five "single-issuer" (i.e. non-pooled) trust preferred securities, four of which are impaired as of December 31, 2013, that were originally issued by four separate financial institutions. As a result of bank mergers involving the issuers of these securities, the Company's five trust preferred securities currently represent the de-facto obligations of three separate financial institutions.

As noted earlier, the Company considers the ratings assigned by one or more credit rating agencies, where such ratings are available, in its evaluation of the impairment attributable to each of its trust preferred securities. The Company uses such ratings, in conjunction with other criteria, to identify those securities whose impairments are potentially "credit-related" versus "noncredit-related".

[^4]Unrealized losses associated with trust preferred securities whose credit ratings exceed certain internally defined thresholds are considered to be indicative of "noncredit-related" impairment given the nominal level of credit losses that would be expected based upon such ratings. That conclusion is generally reinforced, as appropriate, by additional internal analysis supporting the Company's internal investment grade assessment of the security.

At December 31, 2013, the Company owned two securities at an amortized cost of $\$ 3.0$ million that were consistently rated by Moody's and S\&P above the thresholds that generally support the Company's investment grade assessment. The securities were originally issued through Chase Capital II and currently represent de-facto obligations of JPMorgan Chase \& Co.

The Company has attributed the unrealized losses on these securities to the combined effects of several market-related factors including movements in market interest rates and general level of liquidity of such securities in the marketplace based on overall supply and demand.

With regard to interest rates, the Company's impaired trust preferred securities are variable rate securities whose interest rates generally float with three-month LIBOR plus a margin. Based upon the historically low level of short-term market interest rates, the current yield on these securities is comparatively low. Consequently, the fair value of the securities, as determined based upon their market price, reflects the adverse effects of the historically low market interest rates at December 31, 2013.

More significantly, the market prices of the impaired trust preferred securities also currently reflect the effect of reduced demand for such securities given the increasingly credit risk-averse nature of financial institutions in the current marketplace. Additionally, such prices reflect the effects of increased supply arising from financial institutions selling such investments and reducing assets for capital adequacy purposes, as noted earlier.

In addition to the securities noted above, the Company owned two additional trust preferred securities at an amortized cost of $\$ 4.9$ million whose external credit ratings by both S\&P and Moody's fell below the thresholds that the Company normally associates with investment grade securities. The securities were originally issued through BankBoston Capital Trust IV and MBNA Capital B and currently represent de-facto obligations of Bank of America Corporation.

The Company's evaluation of the unrealized loss associated with these securities considered a variety of factors to determine if any portion of the impairment was credit-related at December 31, 2013. Factors generally considered in such evaluations included the financial strength and viability of the issuer and its parent company, the security's historical performance through prior business and economic cycles, rating consistency or variability among rating companies, the security's current and anticipated status regarding payment default or deferral of contractual payments to investors and the impact of these factors on the present value of the security's expected future cash flows in relation to its amortized cost basis.

In its evaluation, the Company noted the overall financial strength and continuing expected viability of the issuing entity's parent, particularly given their systemically critical role in the marketplace. The Company noted the security's absence of historical defaults or payment deferrals throughout prior business cycles including the recent fiscal crisis that triggered the current economic weaknesses prevalent in the marketplace. Given these factors, the Company had no basis upon which to estimate an adverse change in the expected cash flows over the securities' remaining terms to maturity.

In sum, the factors influencing the fair value of the Company's trust preferred securities and the resulting impairment attributable to each generally resulted from movements in market interest rates and changing market conditions which affect the supply and demand for such securities. Such market

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conditions may generally fluctuate over time resulting in the securities being impaired for periods in excess of 12 months. However, the longevity of such impairment is not reflective of an expectation for an adverse change in cash flows signifying a credit loss. Consequently, the impairments of value arising from these changing market conditions are both "noncredit-related" and "temporary" in nature.

Finally, the Company does not intend to sell the temporarily impaired available for sale securities prior to the recovery of their fair value to a level equal to or greater than the Company's amortized cost. Furthermore, the Company has concluded that the possibility of being required to sell the securities prior to their anticipated recovery is unlikely based upon its strong liquidity, asset quality and capital position as of December 31, 2013. Moreover, as "single issuer" obligations, these securities fall outside the scope of the Volker rule discussed earlier that originally identified pooled trust preferred securities as potentially ineligible investments for banks. In light of the factors noted, the Company does not consider its investments in trust preferred securities with unrealized losses at December 31, 2013 to be "other-than-temporarily" impaired as of that date.

## 10. LOAN QUALITY AND ALLOWANCE FOR LOAN LOSSES

Past Due Loans. A loan's "past due" status is generally determined based upon its "P\&I delinquency" status in conjunction with its "past maturity" status, where applicable. A loan's "P\&I delinquency" status is based upon the number of calendar days between the date of the earliest P\&I payment due and the "as of" measurement date. A loan's "past maturity" status, where applicable, is based upon the number of calendar days between a loan's contractual maturity date and the "as of" measurement date. Based upon the larger of these criteria, loans are categorized into the following "past due" tiers for financial statement reporting and disclosure purposes: Current (including 1-29 days past due), 30-59 days, 60-89 days and 90 or more days.

Nonaccrual Loans. Loans are generally placed on nonaccrual status when contractual payments become 90 days or more past due, and are otherwise placed on nonaccrual when the Company does not expect to receive all P\&I payments owed substantially in accordance with the terms of the loan agreement. Loans that become 90 days past maturity, but remain non-delinquent with regard to ongoing P\&I payments may remain on accrual status if: (1) the Company expects to receive all P\&I payments owed substantially in accordance with the terms of the loan agreement, past maturity status notwithstanding, and (2) the borrower is working actively and cooperatively with the Company to remedy the past maturity status through an expected refinance, payoff or modification of the loan agreement that is not expected to result in a troubled debt restructuring ("TDR") classification. All TDRs are placed on nonaccrual status for a period of no less than six months after restructuring, irrespective of past due status. Nonaccrual loans and accruing loans that are 90 days or more past due are generally defined as "nonperforming loans".

Payments received in cash on nonaccrual loans, including both the principal and interest portions of those payments, are generally applied to reduce the carrying value of the loan for financial statement purposes. When a loan is returned to accrual status, any accumulated interest payments previously applied to the carrying value of the loan during its nonaccrual period are recognized as interest income as an adjustment to the loan's yield over its remaining term.

Loans that are not considered to be TDRs are generally returned to accrual status when payments due are brought current and the Company expects to receive all remaining P\&I payments owed substantially in accordance with the terms of the loan agreement. Non-TDR loans may also be returned to accrual status when a loan's payment status falls below 90 days past due and the Company: (1) expects receipt of the remaining past due amounts within a reasonable timeframe, and (2) expects to receive all remaining P\&I payments owed substantially in accordance with the terms of the loan agreement.

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Acquired Loans. Loans that we acquire through acquisitions are recorded at fair value with no carryover of the related allowance for credit losses. Determining the fair value of the loans involves estimating the amount and timing of principal and interest cash flows expected to be collected on the loans and discounting those cash flows at a market rate of interest.

The excess of cash flows expected at acquisition over the estimated fair value is referred to as the accretable discount and is recognized into interest income over the remaining life of the loan. The difference between contractually required payments at acquisition and the cash flows expected to be collected at acquisition is referred to as the nonaccretable discount. The nonaccretable discount represents estimated future credit losses expected to be incurred over the life of the loan. Subsequent decreases to the expected cash flows require us to evaluate the need for an allowance for credit losses. Subsequent improvements in expected cash flows result in the reversal of a corresponding amount of the nonaccretable discount which we then reclassify as accretable discount that is recognized into interest income over the remaining life of the loan using the interest method. Our evaluation of the amount of future cash flows that we expect to collect is performed in a similar manner as that used to determine our allowance for credit losses. Charge-offs of the principal amount on acquired loans would be first applied to the nonaccretable discount portion of the fair value adjustment.

Acquired loans that met the criteria for nonaccrual of interest prior to the acquisition may be considered performing upon acquisition, regardless of whether the customer is contractually delinquent, if we can reasonably estimate the timing and amount of the expected cash flows on such loans and if we expect to fully collect the new carrying value of the loans. As such, we may no longer consider the loan to be nonaccrual or nonperforming and may accrue interest on these loans, including the impact of any accretable discount.

At December 31, 2013, the remaining outstanding principal balance and carrying amount of acquired credit-impaired loans totaled approximately $\$ 12,265,000$ and $\$ 9,992,000$ respectively. By comparison, at June 30, 2013, the remaining outstanding principal balance and carrying amount of acquired credit-impaired loans totaled approximately $\$ 9,874,000$ and $\$ 6,050,000$ respectively. The increase in the balances between comparative periods primarily reflects the Company's repurchase of a prior participant's interest in a performing loan that was originally designated as credit impaired at the time of acquisition.

The carrying amount of acquired credit-impaired loans for which interest is not being recognized due to the uncertainty of the cash flows relating to such loans totaled $\$ 1,926,000$ and $\$ 1,952,000$ at December 31, 2013 and June 30, 2013, respectively.

The balance of the allowance for loan losses at December 31, 2013 and June 30, 2013 included approximately $\$ 14,000$ and $\$ 17,000$ of valuation allowances, respectively, for a specifically identified impairment attributable to acquired credit-impaired loans. The valuation allowances were attributable to additional impairment recognized on the applicable loans subsequent to their acquisition, net of any charge offs recognized during that time.

The following table presents the changes in the accretable yield relating to the acquired credit-impaired loans for the three and six months ended December 31, 2013 and December 31, 2012.

Beginning balance
Accretion to interest income
Disposals
Reclassifications from nonaccretable difference Ending balance

## Beginning balance

Accretion to interest income
Disposals
Reclassifications from nonaccretable difference Ending balance


Classification of Assets. In compliance with the regulatory guidelines, the Company's loan review system includes an evaluation process through which certain loans exhibiting adverse credit quality characteristics are classified "Special Mention", "Substandard", "Doubtful" or "Loss".

An asset is classified as "Substandard" if it is inadequately protected by the paying capacity and net worth of the obligor or the collateral pledged, if any. Substandard assets include those characterized by the distinct possibility that the insured institution will sustain some loss if the deficiencies are not corrected. Assets classified as "Doubtful" have all of the weaknesses inherent in those classified as "Substandard", with the added characteristic that the weaknesses present make collection or liquidation in full highly questionable and improbable, on the basis of currently existing facts, conditions and values. Assets, or portions thereof, classified as "Loss" are considered uncollectible or of so little value that their continuance as assets is not warranted.

Management evaluates loans classified as substandard or doubtful for impairment in accordance with applicable accounting requirements. As discussed in greater detail below, a valuation allowance is established through the provision for loan losses for any impairment identified through such evaluations. To the extent that impairment identified on a loan is classified as "Loss", that portion of the loan is charged off against the allowance for loan losses. In a limited number of cases, the entire net carrying value of a loan may be determined to be impaired based upon a collateral-dependent impairment analysis. However, the borrower's adherence to contractual repayment terms precludes the recognition of a "Loss" classification and charge off. In these limited cases, a valuation allowance equal to $100 \%$ of the impaired loan's carrying value may be maintained against the net carrying value of the asset.

The classification of loan impairment as "Loss" is based upon a confirmed expectation for loss. For loans primarily secured by real estate, the expectation for loss is generally confirmed when: (a) impairment is identified on a loan individually evaluated in the manner described below and, (b) the loan is presumed to be collateral-dependent such that the source of loan repayment is expected to arise solely from sale of the collateral securing the applicable loan. Impairment identified on non-collateral-dependent loans may or may not be eligible for a "Loss" classification depending upon the other salient

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facts and circumstances that affect the manner and likelihood of loan repayment. However, loan impairment that is classified as "Loss" is charged off against the ALLL concurrent with that classification.

Assets which do not currently expose the Company to a sufficient degree of risk to warrant an adverse classification but have some credit deficiencies or other potential weaknesses are designated as "Special Mention" by management. Adversely classified assets, together with those rated as "Special Mention", are generally referred to as "Classified Assets". Non-classified assets are internally rated within one of four "Pass" categories or as "Watch" with the latter denoting a potential deficiency or concern that warrants increased oversight or tracking by management until remediated.

Management performs a classification of assets review, including the regulatory classification of assets, generally on a monthly basis. The results of the classification of assets review are validated by the Company's third party loan review firm during their quarterly, independent review. In the event of a difference in rating or classification between those assigned by the internal and external resources, the Company will generally utilize the more critical or conservative rating or classification. Final loan ratings and regulatory classifications are presented monthly to the Board of Directors and are reviewed by regulators during the examination process.

Allowance for Loan Losses. The allowance for loan losses is a valuation account that reflects the Company's estimation of the losses in its loan portfolio to the extent they are both probable and reasonable to estimate. The balance of the allowance is generally maintained through provisions for loan losses that are charged to income in the period that estimated losses on loans are identified by the Company's loan review system. The Company charges confirmed losses on loans against the allowance as such losses are identified. Recoveries on loans previously charged-off are added back to the allowance.

The Company's allowance for loan loss calculation methodology utilizes a "two-tier" loss measurement process that is generally performed monthly. Based upon the results of the classification of assets and credit file review processes described earlier, the Company first identifies the loans that must be reviewed individually for impairment. Factors considered in identifying individual loans to be reviewed include, but may not be limited to, loan type, classification status, contractual payment status, performance/accrual status and impaired status.

The loans considered by the Company to be eligible for individual impairment review include its commercial mortgage loans, comprising multi-family and nonresidential real estate loans, construction loans and commercial business loans as well as its one-to-four family mortgage loans comprising first mortgage loans, home equity loans and home equity lines of credit.

A reviewed loan is deemed to be impaired when, based on current information and events, it is probable that we will be unable to collect all amounts due according to the contractual terms of the loan agreement. Once a loan is determined to be impaired, management performs an analysis to determine the amount of impairment associated with that loan.

In measuring the impairment associated with collateral dependent loans, the fair value of the real estate collateralizing the loan is generally used as a measurement proxy for that of the impaired loan itself as a practical expedient. Such values are generally determined based upon a discounted market value obtained through an automated valuation module or prepared by a qualified, independent real estate appraiser.

[^5]The Company generally obtains independent appraisals on properties securing mortgage loans when such loans are initially placed on nonperforming or impaired status with such values updated approximately every six to twelve months thereafter throughout the collections, bankruptcy and/or foreclosure processes. Appraised values are typically updated at the point of foreclosure, where applicable, and approximately every six to twelve months thereafter while the repossessed property is held as real estate owned.

As supported by accounting and regulatory guidance, the Company reduces the fair value of the collateral by estimated selling costs, such as real estate brokerage commissions, to measure impairment when such costs are expected to reduce the cash flows available to repay the loan.

The Company establishes valuation allowances in the fiscal period during which the loan impairments are identified. The results of management's individual loan impairment evaluations are validated by the Company's third party loan review firm during their quarterly, independent review. Such valuation allowances are adjusted in subsequent fiscal periods, where appropriate, to reflect any changes in carrying value or fair value identified during subsequent impairment evaluations which are generally updated monthly by management.

The second tier of the loss measurement process involves estimating the probable and estimable losses which addresses loans not otherwise reviewed individually for impairment as well as those individually reviewed loans that are determined to be non-impaired. Such loans include groups of smaller-balance homogeneous loans that may generally be excluded from individual impairment analysis, and therefore collectively evaluated for impairment, as well as the non-impaired loans within categories that are otherwise eligible for individual impairment review.

Valuation allowances established through the second tier of the loss measurement process utilize historical and environmental loss factors to collectively estimate the level of probable losses within defined segments of the Company's loan portfolio. These segments aggregate homogeneous subsets of loans with similar risk characteristics based upon loan type. For allowance for loan loss calculation and reporting purposes, the Company currently stratifies its loan portfolio into seven primary segments: residential mortgage loans, commercial mortgage loans, construction loans, commercial business loans, home equity loans, home equity lines of credit and other consumer loans. Each primary segment is further stratified to distinguish between loans originated and purchased through third parties from loans acquired through business combinations. Commercial business loans include secured and unsecured loans as well as loans originated through SBA programs. Additional criteria may be used to further group loans with common risk characteristics. For example, such criteria may distinguish between loans secured by different collateral types or separately identify loans supported by government guarantees such as those issued by the SBA.

In regard to historical loss factors, the Company's allowance for loan loss calculation calls for an analysis of historical charge-offs and recoveries for each of the defined segments within the loan portfolio. The Company currently utilizes a two-year moving average of annual net charge-off rates (charge-offs net of recoveries) by loan segment, where available, to calculate its actual, historical loss experience. The outstanding principal balance of the non-impaired portion of each loan segment is multiplied by the applicable historical loss factor to estimate the level of probable losses based upon the Company's historical loss experience.

The timeframe between when loan impairment is first identified by the Company and when such impairment may ultimately be charged off varies by loan type. For example, unsecured consumer and commercial loans are generally classified as "Loss" at 120 days past due resulting in their outstanding balances being charged off at that time.

[^6]By contrast, the timing of charge offs regarding the impairment associated with secured loans has historically been far more variable. The Company's secured loans, comprising a large majority of its loan total portfolio, consist primarily of residential and nonresidential mortgage loans and commercial/business loans secured by properties located in New Jersey where the foreclosure process currently takes 24-36 months to complete. The charge off of impairment relating to secured loans is generally recognized upon the confirmation of an expected loss which is generally triggered by the condition of collateral dependency. While the facts and circumstances that affect the manner and likelihood of repayment vary from loan to loan, the Company generally considers the referral of a loan to foreclosure, coupled with the absence of other viable sources of loan repayment, to be demonstrable evidence of collateral dependency. Depending upon the nature of the collections process applicable to a particular loan, an early determination of collateral dependency could result in a nearly concurrent charge off of a newly identified impairment. By contrast, a presumption of collateral dependency may only be determined after the completion of lengthy loan collection and/or workout efforts, including bankruptcy proceedings, which may extend several months or more after a loan's impairment is first identified.

As noted, the second tier of the Company's allowance for loan loss calculation also utilizes environmental loss factors to estimate the probable losses within the loan portfolio. Environmental loss factors are based upon specific qualitative criteria representing key sources of risk within the loan portfolio. Such risk criteria includes the level of and trends in nonperforming loans; the effects of changes in credit policy; the experience, ability and depth of the lending function's management and staff; national and local economic trends and conditions; credit risk concentrations and changes in local and regional real estate values. For each category of the loan portfolio, a level of risk, developed from a number of internal and external resources, is assigned to each of the qualitative criteria utilizing a scale ranging from zero (negligible risk) to 15 (high risk), with higher values potentially ascribed to exceptional levels of risk that exceed the standard range, as appropriate. The sum of the risk values, expressed as a whole number, is multiplied by $.01 \%$ to arrive at an overall environmental loss factor, expressed in basis points, for each loan category.

The Company's ALLL calculation methodology incorporates its risk-rating classification system into the calculation of environmental loss factors by loan type. The risk-rating classification system ascribes a numerical rating of " 1 " through " 9 " to each loan within the portfolio. The ratings " 5 " through " 9 " represent the numerical equivalents of the traditional loan classifications "Watch", "Special Mention", "Substandard", "Doubtful" and "Loss", respectively, while lower ratings, "1" thr " 4 ", represent risk-ratings within the least risky "Pass" category. The environmental loss factor applicable to each non-impaired loan within a category, as described above, is "weighted" by a multiplier based upon the loan's risk-rating classification. Within any single loan category, a "higher" environmental loss factor is ascribed to those loans with comparatively higher risk-rating classifications resulting in a proportionately greater ALLL requirement attributable to such loans compared to the comparatively lower risk-rated loans within that category.

In evaluating the impact of the level and trends in nonperforming loans on environmental loss factors, the Company first broadly considers the occurrence and overall magnitude of prior losses recognized on such loans over an extended period of time. For this purpose, losses are considered to include both charge offs as well as loan impairments for which valuation allowances have been recognized through provisions to the allowance for loan losses, but have not yet been charged off. To the extent that prior losses have generally been recognized on nonperforming loans within a category, a basis is established to recognize existing losses on loans collectively evaluated for impairment based upon the current levels of nonperforming loans within that category. Conversely, the absence of material prior losses attributable to delinquent or nonperforming loans within a category may significantly diminish, or even preclude, the consideration of the level of nonperforming loans in the calculation of the environmental loss factors attributable to that category of loans.

[^7]Once the basis for considering the level of nonperforming loans on environmental loss factors is established, the Company then considers the current dollar amount of nonperforming loans by loan type in relation to the total outstanding balance of loans within the category. A greater portion of nonperforming loans within a category in relation to the total suggests a comparatively greater level of risk and expected loss within that loan category and vice-versa.

In addition to considering the current level of nonperforming loans in relation to the total outstanding balance for each category, the Company also considers the degree to which those levels have changed from period to period. A significant and sustained increase in nonperforming loans over a 12-24 month period suggests a growing level of expected loss within that loan category and vice-versa.

As noted above, the Company considers these factors in a qualitative, rather than quantitative fashion when ascribing the risk value, as described above, to the level and trends of nonperforming loans that is applicable to a particular loan category. As with all environmental loss factors, the risk value assigned ultimately reflects the Company's best judgment as to the level of expected losses on loans collectively evaluated for impairment.

The sum of the probable and estimable loan losses calculated through the first and second tiers of the loss measurement processes as described above, represents the total targeted balance for the Company's allowance for loan losses at the end of a fiscal period. As noted earlier, the Company establishes all additional valuation allowances in the fiscal period during which additional individually identified loan impairments and additional estimated losses on loans collectively evaluated for impairment are identified. The Company adjusts its balance of valuation allowances through the provision for loan losses as required to ensure that the balance of the allowance for loan losses reflects all probable and estimable loans losses at the close of the fiscal period. Notwithstanding calculation methodology and the noted distinction between valuation allowances established on loans collectively versus individually evaluated for impairment, the Company's entire allowance for loan losses is available to cover all charge-offs that arise from the loan portfolio.

Although management believes that the Company's allowance for loans losses is established in accordance with management's best estimate, actual losses are dependent upon future events and, as such, further additions to the level of loan loss allowances may be necessary.

The following tables present the balance of the allowance for loan losses at December 31, 2013 and June 30, 2013 based upon the calculation methodology described above. The table identifies the valuation allowances attributable to identified impairments on individually evaluated loans, including those acquired with deteriorated credit quality, as well as those valuation allowances for impairments on loans evaluated collectively. The underlying balance of loans receivable applicable to each category is also presented. The balance of loans receivable reported in the tables below excludes yield adjustments and the allowance for loan losses.

|  | Allowance for Loan Losses and Loans Receivable at December 31, 2013 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential <br> Mortgage | Commercial Mortgage | Construction |  |  Home <br> Commercial Equity <br> Business Loans <br> (In Thousands)  |  |  |  | Home <br> Equity Lines of Credit | Other Consumer | Total |
| Balance of allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |
| Originated and purchased loans |  |  |  |  |  |  |  |  |  |  |  |
| Loans individually evaluated for impairment |  | \$706 | \$ 383 | \$ | - |  | \$ - |  | \$76 | \$ | \$ - | \$1,165 |
| Loans collectively evaluated for | 2545 |  |  | 36 |  |  | 259 | 295 |  | 23 |  |
| Allowance for loan | 2,545 | 5,813 |  | 36 |  |  | 259 | 295 | 36 | 23 | 9,007 |
| losses on originated and purchased loans | 3,251 | 6,196 |  | 36 |  |  | 259 | 371 | 36 | 23 | 10,172 |
| Loans acquired at fair value |  |  |  |  |  |  |  |  |  |  |  |
| Loans acquired with deteriorated credit quality | - | - |  | - |  |  | 14 | - | - | - | 14 |
| Other acquired loans individually evaluated for impairment | - | 33 |  | - |  |  | 267 | - | - | - | 300 |
| Loans collectively evaluated for impairment | 23 | 345 |  | 35 |  |  | 502 | 64 | 38 | - | 1,007 |
| Allowance for loan losses on loans acquired at fair value | 23 | 378 |  | 35 |  |  | 783 | 64 | 38 | - | 1,321 |
| Total allowance for loan losses | $\$ 3,274$ | \$ 6,574 | \$ | 71 |  |  | 1,042 | \$435 | \$74 | \$ 23 | \$ 11,493 |
| - 37 - |  |  |  |  |  |  |  |  |  |  |  |

Allowance for Loan Losses and Loans Receivable at December 31, 2013 (continued)

| Residential Commercial |  | Commercial | Home |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Home | Equity |  |
|  |  |  | Equity | Lines of | Other |
| Mortgage Mortgage | Construction | Business | Loans | Credit | Consumer |
|  |  | (In Thousan |  |  |  |

Changes in the allowance for loan losses for the three months ended
December 31, 2013:
At September 30, 2013:

| Allocated | $\$ 3,547$ | $\$ 6,220$ | $\$ 103$ | $\$ 980$ | $\$ 469$ | $\$ 76$ | $\$ 11$ | $\$ 11,406$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Unallocated | - | - | - | - | - | - | - | - |
| Total allowance for <br> loan losses | 3,547 | 6,220 | 103 | 980 | 469 | 76 | 11 | 11,406 |
| Total charge offs | $(278$ | $)$ | - | - | $(672$ | $)$ | $(1$ | $)$ |

Total unallocated provisions

At December 31, 2013:

| Allocated | 3,274 | 6,574 | 71 | 1,042 | 435 | 74 | 23 | 11,493 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unallocated | - | - | - | - | - | - | - | - |
| Total allowance for loan losses | \$3,274 | \$ 6,574 | \$ 71 | \$ 1,042 | \$435 | \$74 | \$ 23 | \$ 11,493 |

Allowance for Loan Losses and Loans Receivable at December 31, 2013 (continued)

| Residential Commercial |  |  | Commercial | Home |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Home | Equity |  |  |
|  |  |  |  | Equity | Lines of | Other |  |
| Mortgage | Mortgage | Construction | Business | Loans | Credit | Consumer | Total |
|  |  |  | (in Thous |  |  |  |  |

Changes in the allowance for loan losses for the six months ended
December 31, 2013:
At June 30, 2013:

| Allocated | $\$ 3,660$ | $\$ 5,359$ | $\$ 81$ | $\$ 1,218$ | $\$ 490$ | $\$ 76$ | $\$ 12$ | $\$ 10,896$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Unallocated | - | - | - | - | - | - | - | - |
| Total allowance for <br> loan losses | 3,660 | 5,359 | 81 | 1,218 | 490 | 76 | 12 | 10,896 |
| Total charge offs | $(508$ | $)$ | $(34$ | $)$ | - | $(1,080$ | $)$ | $(34$ |
| Ta |  |  |  |  |  |  |  |  |

Total unallocated provisions

At December 31, 2013:

| Allocated | 3,274 | 6,574 | 71 | 1,042 | 435 | 74 | 23 | 11,493 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unallocated | - | - | - | - | - | - |  | - |
| Total allowance for |  |  |  |  |  |  |  |  |
| loan losses | \$3,274 | \$ 6,574 | \$ 71 | \$ 1,042 | \$435 | \$74 | \$ 23 | \$ 11,493 |

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Allowance for Loan Losses and Loans Receivable at December 31, 2012

| Residential Commercial |  |  | Commercial | Home |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Home | Equity |  |  |
|  |  |  |  | Equity | Lines of | Other |  |
| Mortgage | Mortgage | Construction | Business | Loans | Credit | Consumer | Total |
|  |  |  | (in Thous |  |  |  |  |

Changes in the allowance for loan losses for the three months ended
December 31, 2012:
At September 30,
2012:
$\left.\begin{array}{lllllllll}\text { Allocated } & \$ 4,115 & \$ 3,592 & \$ 232 & \$ 1,401 & \$ 429 & \$ 67 & \$ 13 & \$ 9,849 \\ \begin{array}{l}\text { Unallocated }\end{array} & - & - & - & - & - & - & - & - \\ \begin{array}{l}\text { Total allowance for } \\ \text { loan losses }\end{array} & 4,115 & 3,592 & 232 & 1,401 & 429 & 67 & 13 & 9,849 \\ \text { Total charge offs } & (405 & ) & (187 & ) & - & - & (63 & ) \\ \\ \text { Total recoveries } & - & - & - & - & 8 & - & - & (1\end{array}\right)(656 \quad)$

Total unallocated provisions

At December 31, 2012:

| Allocated | 4,103 | 4,139 | 187 | 1,590 | 485 | 75 | 15 | 10,594 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Unallocated | - | - | - | - | - | - | - | - |
| Total allowance for <br> loan losses | $\$ 4,103$ | $\$ 4,139$ | $\$ 187$ | $\$ 1,590$ | $\$ 485$ | $\$ 75$ | $\$ 15$ | $\$ 10,594$ |

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| Allowance for Loan Losses and Loans Receivable at December 31, 2012 (continued) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Residential Commercial |  | Commercial |  | Home |  |
|  |  | Home | Equity |  |
|  |  | Equity | Lines of | Other |
| Mortgage | Mortgage Construction |  | Business | Loans | Credit | Consumer |
|  |  |  | (in Thous |  |  |  |

Changes in the allowance for loan losses for the six months ended December 31, 2012:

At June 30, 2012:

| Allocated | $\$ 4,572$ | $\$ 3,443$ | $\$ 277$ | $\$ 1,310$ | $\$ 447$ | $\$ 54$ | $\$ 14$ | $\$ 10,117$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Unallocated | - | - | - | - | - | - | - | - |
| Total allowance for <br> loan losses | 4,572 | 3,443 | 277 | 1,310 | 447 | 54 | 14 | 10,117 |
| Total charge offs | $(903$ | $)$ | $(200$ | $)$ | - | $(116$ | $)$ | $(70$ |
| Total recoveries |  |  |  |  |  |  |  |  |

Total unallocated provisions

At December 31, 2012:

| Allocated | 4,103 | 4,139 | 187 | 1,590 | 485 | 75 | 15 | 10,594 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Unallocated <br> Total allowance for <br> loan losses | - | - | - | - | - | - | - | - |
| $\$ 4,103$ | $\$ 4,139$ | $\$ 187$ | $\$ 1,590$ | $\$ 485$ | $\$ 75$ | $\$ 15$ | $\$ 10,594$ |  |

[^8]Allowance for Loan Losses and Loans Receivable
at December 31, 2013

|  |  |  |  |  | Home |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Home | Equity |  |  |
| Residential | Commercial |  | Commercial | Equity | Lines of | Other |  |
| Mortgage | Mortgage | Construction | Business | Loans | Credit | Consumer | Total |
|  |  |  | (In Thou |  |  |  |  |

Balance of loans receivable:

Originated and purchased loans Loans individually evaluated for $\begin{array}{llllllll}\text { impairment } & \$ 12,918 & \$ 5,708 & \$- & \$ 1,070 & \$ 831 & \$ 17 & \$-\end{array}$ Loans collectively evaluated for $\begin{array}{lllllllll}\text { impairment } & 496,299 & 749,405 & 3,907 & 26,043 & 67,317 & 10,716 & 4,233 & 1,357,920\end{array}$ Total originated and purchased $\begin{array}{lllllllll}\text { loans } & 509,217 & 755,113 & 3,907 & 27,113 & 68,148 & 10,733 & 4,233 & 1,378,464\end{array}$

Loans acquired at fair value Loans acquired with deteriorated credit quality Other acquired loans individually evaluated for

| impairment | 359 | 1,317 | 2,109 | 2,153 | 559 | 680 | - | 7,177 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans collectively evaluated for impairment | 1,250 | 104,499 | 2,553 | 28,057 | 10,153 | 14,327 | 115 | 160,954 |
| Total loans acquired at fair value | 1,609 | 107,174 | 4,977 | 38,529 | 10,712 | 15,007 | 115 | 178,123 |
| Total loans Unamortized yield adjustments | \$510,826 | \$ 862,287 | \$ 8,884 | \$ 65,642 | \$78,860 | \$25,740 | \$4,348 | $\begin{aligned} & 1,556,587 \\ & (1,799 \end{aligned}$ |

Loans receivable
\$1,554,788

Allowance for Loan Losses and Loans Receivable
at June 30, 2013

|  |  | Home |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Residential Commercial | Commercial | Home <br> Equity | Equity <br> Lines of | Other |  |  |
| Mortgage Mortgage | Construction | Business <br> (In Thousands) | Loans | Credit | Consumer | Total |

Balance of allowance for loan losses:

Originated and purchased loans Loans individually evaluated for $\begin{array}{lllllllll}\text { impairment } & \$ 697 & \$ 430 & \$- & \$- & \$ 110 & \$- & \$- & \$ 1,237 \\ \begin{array}{l}\text { Loans collectively } \\ \text { evaluated for }\end{array} & & & & & & & & \\ \begin{array}{l}\text { impairment }\end{array} & 2,939 & 4,356 & 50 & 252 & 300 & 35 & 12 & 7,944 \\ \begin{array}{l}\text { Allowance for loan } \\ \text { losses on originated } \\ \text { and purchased loans }\end{array} & 3,636 & 4,786 & 50 & 252 & 410 & 35 & 12 & 9,181\end{array}$

Loans acquired at fair value Loans acquired with deteriorated credit

| quality | - | - | 17 | - | - | 17 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Other acquired loans <br> individually <br> evaluated for <br> impairment | - | 84 | - |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Loans collectively <br> evaluated for <br> impairment | 24 | 489 | 31 | 209 | 80 | - | 824 |

Allowance for loan
losses on loans

| acquired at fair value 24 | 573 | 31 | 966 | 80 | 41 | - | 1,715 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total allowance for |  |  |  |  |  |  |  |
| loan losses $\$ 3,660$ | $\$ 5,359$ | $\$ 81$ | $\$ 1,218$ | $\$ 490$ | $\$ 76$ | $\$ 12$ | $\$ 10,896$ |

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Allowance for Loan Losses and Loans Receivable at June 30, 2013 (continued)


Balance of loans receivable:

Originated and purchased loans Loans individually evaluated for $\begin{array}{llllllll}\text { impairment } & \$ 14,412 & \$ 7,865 & \$- & \$ 1,076 & \$ 1,145 & \$- & \$-\end{array}$ Loans collectively evaluated for $\begin{array}{llllllll}\text { impairment } & 484,575 & 540,491 & 5,717 & 25,975 & 65,581 & 10,461 & 4,145\end{array} 1,136,945$ Total originated and purchased $\begin{array}{lllllllll}\text { loans } & 498,987 & 548,356 & 5,717 & 27,051 & 66,726 & 10,461 & 4,145 & 1,161,443\end{array}$

Loans acquired at fair value Loans acquired with deteriorated
 Other acquired loans individually evaluated for

| impairment | 359 | 2,079 | 2,570 | 2,746 | 606 | 626 | - | 8,986 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Loans collectively <br> evaluated for <br> impairment | 1,301 | 115,163 | 3,248 | 36,387 | 13,481 | 15,526 | 133 | 185,239 |

Total loans acquired at fair

| value | 1,660 | 118,472 | 6,134 | 43,637 | 14,087 | 16,152 | 133 | 200,275 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans <br> T \$500,647 | $\$ 666,828$ | $\$ 11,851$ | $\$ 70,688$ | $\$ 80,813$ | $\$ 26,613$ | $\$ 4,278$ | $1,361,718$ |  |
| Unamortized yield <br> adjustments |  |  |  |  |  | $(847$ |  |  |

Loans receivable

The following tables present key indicators of credit quality regarding the Company's loan portfolio based upon loan classification and contractual payment status at December 31, 2013 and June 30, 2013.

Credit-Rating Classification of Loans Receivable
at December 31, 2013

| Residential Commercial |  |  | Commercial | Home |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Home | Equity |  |  |
|  |  |  |  | Equity | Lines of | Other |  |
| Mortgage | Mortgage | Construction | Business | Loans | Credit | Consumer | Total |
|  |  |  | (In Thou |  |  |  |  |

Originated and purchased loans Non-classified $\quad \$ 494,101 \quad \$ 746,812 \quad \$ 3,537 \quad \$ 25,636 \quad \$ 67,139 \quad \$ 10,567 \quad \$ 4,232 \quad \$ 1,352,024$ Classified:

| Special mention | 1,756 | 1,295 | 370 | 121 | 177 | 56 | 1 | 3,776 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Substandard |  |  |  |  |  |  |  |  |


| Loans acquired at fair value |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-classified | 1,250 | 99,031 | - | 22,318 | 10,000 | 14,301 | 110 | 147,010 |
| Classified: |  |  |  |  |  |  |  |  |
| Special mention | - | 4,713 | - | 5,440 | 19 | 26 | 3 | 10,201 |
| Substandard | 359 | 3,430 | 4,977 | 10,765 | 693 | 680 | 2 | 20,906 |
| Doubtful | - | - | - | 6 | - | - | - | 6 |
| Loss | - | - | - | - | - | - | - | - |
| Total classified |  |  |  |  |  |  |  |  |
| loans | 359 | 8,143 | 4,977 | 16,211 | 712 | 706 | 5 | 31,113 |
| Total loans acquired at fair |  |  |  |  |  |  |  |  |
| value | 1,609 | 107,174 | 4,977 | 38,529 | 10,712 | 15,007 | 115 | 178,123 |
| Total loans | \$510,826 | \$ 862,287 | \$ 8,884 | \$ 65,642 | \$78,860 | \$25,740 | \$4,348 | \$ 1,556,587 |

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Credit-Rating Classification of Loans Receivable at June 30, 2013

|  |  |  |  |  | Home |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Home | Equity |  |  |
| Residential | Commercial |  | Commercial | Equity | Lines of | Other |  |
| Mortgage | Mortgage | Construction | Business | Loans | Credit | Consumer | Total |
|  |  |  | (In Thou |  |  |  |  |


| Originated and <br> purchased loans |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Non-classified <br> Classified: | $\$ 482,462$ | $\$ 538,544$ | $\$ 5,717$ | $\$ 25,630$ | $\$ 65,353$ | $\$ 10,339$ | $\$ 4,118$ | $\$ 1,132,163$ |
| Special mention | 1,843 | 983 | - | 50 | 228 | 28 | - | 3,132 |
| Substandard | 14,682 | 8,527 | - | 1,371 | 1,145 | 94 | 27 | 25,846 |
| Doubtful <br> Loss <br> Total classified <br> loans <br> Total originated <br> and purchased <br> loans | - | - | - | - | - | - | - | - |

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Contractual Payment Status of Loans Receivable at December 31, 2013


| Originated and purchased loans |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current | \$496,557 | \$ 750,653 | \$ 3,907 | \$ 25,972 | \$67,752 | \$ 10,613 | \$ 4,043 | \$1,359,497 |
| Past due: |  |  |  |  |  |  |  |  |
| 30-59 days | 1,606 | 597 | - | 27 | 128 | 74 | 114 | 2,546 |
| 60-89 days | 1,573 | 864 | - | 53 | 130 | 29 | 44 | 2,693 |
| 90+ days | 9,481 | 2,999 | - | 1,061 | 138 | 17 | 32 | 13,728 |
| Total past due | 12,660 | 4,460 | - | 1,141 | 396 | 120 | 190 | 18,967 |
| Total originated and purchased loans | 509,217 | 755,113 | 3,907 | 27,113 | 68,148 | 10,733 | 4,233 | 1,378,464 |
| Loans acquired at fair value |  |  |  |  |  |  |  |  |
| Current | 1,250 | 105,257 | 3,726 | 34,089 | 10,209 | 14,327 | 114 | 168,972 |
| Past due: |  |  |  |  |  |  |  |  |
| 30-59 days | - | 778 | - | 225 | 126 | - | - | 1,129 |
| 60-89 days | - | - | - | 500 | 121 | - | - | 621 |
| 90+ days | 359 | 1,139 | 1,251 | 3,715 | 256 | 680 | 1 | 7,401 |
| Total past due | 359 | 1,917 | 1,251 | 4,440 | 503 | 680 | 1 | 9,151 |
| Total loans acquired at fair value | 1,609 | 107,174 | 4,977 | 38,529 | 10,712 | 15,007 | 115 | 178,123 |
| Total loans | \$510,826 | \$ 862,287 | \$ 8,884 | \$ 65,642 | \$78,860 | \$25,740 | \$4,348 | \$1,556,587 |

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Contractual Payment Status of Loans Receivable at June 30, 2013

| Residential | Commercial |  | Commercial | Home |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Home | Equity |  |  |
|  |  |  |  | Equity | Lines of | Other |  |
| Mortgage | Mortgage | Construction | Business (In Thous | Loans <br> nds) | Credit | Consumer | Total |


| Originated and purchased loans |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current | \$484,836 | \$ 542,504 | \$ 5,717 | \$ 26,141 | \$66,186 | \$ 10,346 | \$3,925 | \$1,139,655 |
| Past due: |  |  |  |  |  |  |  |  |
| 30-59 days | 2,297 | 836 | - | - | 21 | 115 | 166 | 3,435 |
| 60-89 days | 1,515 | - | - | - | 186 | - | 27 | 1,728 |
| 90+ days | 10,339 | 5,016 | - | 910 | 333 | - | 27 | 16,625 |
| Total past due | 14,151 | 5,852 | - | 910 | 540 | 115 | 220 | 21,788 |
| Total originated and purchased loans | 498,987 | 548,356 | 5,717 | 27,051 | 66,726 | 10,461 | 4,145 | 1,161,443 |
| Loans acquired at fair value |  |  |  |  |  |  |  |  |
| Current | 1,301 | 116,150 | 4,448 | 39,819 | 13,295 | 15,477 | 124 | 190,614 |
| Past due: |  |  |  |  |  |  |  |  |
| 30-59 days | - | 258 | - | 45 | 433 | - | 8 | 744 |
| 60-89 days | - | 186 | - | 284 | 62 | 49 | - | 581 |
| 90+ days | 359 | 1,878 | 1,686 | 3,489 | 297 | 626 | 1 | 8,336 |
| Total past due | 359 | 2,322 | 1,686 | 3,818 | 792 | 675 | 9 | 9,661 |
| Total loans acquired at fair value | 1,660 | 118,472 | 6,134 | 43,637 | 14,087 | 16,152 | 133 | 200,275 |
| Total loans | \$500,647 | \$ 666,828 | \$ 11,851 | \$ 70,688 | \$80,813 | \$26,613 | \$4,278 | \$1,361,718 |

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The following tables present information relating to the Company's nonperforming and impaired loans at December 31, 2013 and June 30, 2013. Loans reported as " $90+$ days past due accruing" in the table immediately below are also reported in the preceding contractual payment status table under the heading " $90+$ days past due".

## Performance Status of Loans Receivable at December 31, 2013

|  | Residential <br> Mortgage | Commercial <br> Mortgage | Construction | Commercial Business (In Thous | Home <br> Equity <br> Loans sands) | Home Equity Lines of Credit | Other Consumer | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Originated and purchased loans |  |  |  |  |  |  |  |  |
| Performing | \$499,414 | \$ 749,493 | \$ 3,907 | \$ 25,998 | \$68,010 | \$ 10,716 | \$4,201 | \$1,361,739 |
| Nonperforming: |  |  |  |  |  |  |  |  |
| $90+$ days past due |  |  |  |  |  |  |  |  |
| accruing | - | - | - | 45 | - | - | 32 | 77 |
| Nonaccrual | 9,803 | 5,620 | - | 1,070 | 138 | 17 | - | 16,648 |
| Total |  |  |  |  |  |  |  |  |
| nonperforming | 9,803 | 5,620 | - | 1,115 | 138 | 17 | 32 | 16,725 |
| Total originated and purchased loans | 509,217 | 755,113 | 3,907 | 27,113 | 68,148 | 10,733 | 4,233 | 1,378,464 |
| Loans acquired at fair value |  |  |  |  |  |  |  |  |
| Performing | 1,250 | 105,543 | 2,553 | 34,700 | 10,456 | 14,327 | 114 | 168,943 |
| Nonperforming: |  |  |  |  |  |  |  |  |
| 90+ days past due |  |  |  |  |  |  |  |  |
| accruing | - | - | - | 445 | - | - | - | 445 |
| Nonaccrual | 359 | 1,631 | 2,424 | 3,384 | 256 | 680 | 1 | 8,735 |
| Total |  |  |  |  |  |  |  |  |
| nonperforming | 359 | 1,631 | 2,424 | 3,829 | 256 | 680 | 1 | 9,180 |
| Total loans acquired at fair value | 1,609 | 107,174 | 4,977 | 38,529 | 10,712 | 15,007 | 115 | 178,123 |
| Total loans | \$510,826 | \$ 862,287 | \$ 8,884 | \$ 65,642 | \$78,860 | \$25,740 | \$4,348 | \$ 1,556,587 |

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Performance Status of Loans Receivable at June 30, 2013

|  |  |  | Home |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential Commercial |  | Home | Equity |  |  |  |
| Mortgage | Mortgage | Comstruction | Corcial | Equity | Lines of | Other |
|  |  | Business | Loans | Credit | Consumer | Total |


| Originated and <br> purchased loans <br> Performing <br> Nonperforming: <br> 90+ days past due <br> accruing | $\$ 487,671$ | $\$ 540,585$ | $\$ 5,717$ | $\$ 25,975$ | $\$ 66,320$ | $\$ 10,461$ | $\$ 4,118$ | $\$ 1,140,847$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Nonaccrual <br> Total <br> nonperforming <br> Total originated and <br> purchased loans | - | 11,316 | 7,771 | - |  |  |  |  |

Impairment Status of Loans Receivable at December 31, 2013


Originated and purchased loans Non-impaired loans $\$ 496,299 \quad \$ 749,405 \quad \$ 3,907 \quad \$ 26,043 \quad \$ 67,317 \quad \$ 10,716 \quad \$ 4,233 \quad \$ 1,357,920$ Impaired loans: Impaired loans with no allowance for $\begin{array}{llllllllllllllllll}\text { impairment } & 10,305 & 5,327 & - & 1,070 & 730 & 17 & - & 17,449\end{array}$
Impaired loans with
allowance for
impairment:
Unpaid principal


Allowance for impairment (706) (383 ) - $\quad$ (76 ) - $\quad-\quad(1,165)$
Balance of impaired loans net of allowance for

| impairment | 1,907 | $(2$ | - | 25 | - | - | 1,930 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Total impaired loans, excluding allowance Total originated and purchased loans
s

Carrying value of impaired loans:

Loans acquired at fair value
$\begin{array}{llllllllll}\text { Non-impaired loans } & 1,250 & 104,499 & 2,553 & 28,057 & 10,153 & 14,327 & 115 & 160,954\end{array}$ Impaired loans:
Impaired loans with no allowance for $\begin{array}{lllllllll}\text { impairment } & 359 & 2,184 & 2,424 & 10,031 & 559 & 680 & - & 16,237\end{array}$ Impaired loans with allowance for
impairment:
Unpaid principal $\begin{array}{lllllllll}\text { balance } & - & 491 & - & 441 & - & - & 932\end{array}$

Allowance for


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| Balance of impaired <br> loans net of <br> allowance for | - | 458 | - | 160 | - | - | - | 618 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| impairment |  |  |  |  |  |  |  |  |
| Total impaired loans, <br> excluding allowance | 359 | 2,675 | 2,424 | 10,472 | 559 | 680 | - | 17,169 |
| Total loans acquired <br> at fair value | 1,609 | 107,174 | 4,977 | 38,529 | 10,712 | 15,007 | 115 | 178,123 |
| Total loans | $\$ 510,826$ | $\$ 862,287$ | $\$ 8,884$ | $\$ 65,642$ | $\$ 78,860$ | $\$ 25,740$ | $\$ 4,348$ | $\$ 1,556,587$ |

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Impairment Status of Loans Receivable at December 31, 2013 (continued)

|  | Residential <br> Mortgage | Commercial <br> Mortgage | Construction | Commercial Business (In Thousan | Home <br> Equity <br> Loans <br> s) | Home <br> Equity <br> Lines of Credit | Other Consumer | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unpaid principal balance of impaired loans: |  |  |  |  |  |  |  |  |

Originated and purchased

| loans | $\$ 18,543$ | $\$ 6,132$ | $\$-$ | $\$ 1,114$ | $\$ 848$ | $\$ 17$ | $\$-$ | $\$ 26,654$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Loans acquired at

| fair value | 417 | 3,078 | 2,976 | 12,222 | 592 | 680 | - | 19,965 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Total impaired

| loans | $\$ 18,960$ | $\$ 9,210$ | $\$ 2,976$ | $\$ 13,336$ | $\$ 1,440$ | $\$ 697$ | $\$-$ | $\$ 46,619$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

For the three months ended
December 31, 2013

Average balance of $\begin{array}{llllllll}\text { impaired loans } & \$ 13,781 & \$ 10,312 & \$ 2,431 & \$ 11,638 & \$ 1,336 & \$ 577 & \$-\end{array}$ Interest earned on | impaired loans | $\$ 54$ | $\$ 40$ | $\$-$ | $\$ 188$ | $\$ 25$ | $\$ 6$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

For the six months ended
December 31, 2013
Average balance of $\begin{array}{lllllllll}\text { impaired loans } & \$ 14,124 & \$ 10,733 & \$ 2,620 & \$ 10,056 & \$ 1,474 & \$ 620 & \$- & \$ 39,627\end{array}$ Interest earned on $\begin{array}{lllllllll}\text { impaired loans } & \$ 86 & \$ 86 & \$- & \$ 371 & \$ 39 & \$ 6 & \$- & \$ 588\end{array}$

For the three months ended
December 31, 2012
Average balance of $\begin{array}{lllllllll}\text { impaired loans } & \$ 16,303 & \$ 12,020 & \$ 1,758 & \$ 8,918 & \$ 1,742 & \$ 18 & \$- & \$ 40,759\end{array}$

Interest earned on | impaired loans | $\$ 47$ | $\$ 36$ | $\$-$ | $\$ 112$ | $\$ 14$ | $\$-$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

For the six months ended
December 31, 2012
$\begin{array}{lllllllll}\text { Average balance of } & \$ 16,350 & \$ 12,209 & \$ 1,805 & \$ 8,979 & \$ 1,757 & \$ 37 & \$- & \$ 41,137\end{array}$

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impaired loans
Interest earned on impaired loans
\$87
\$ $54 \quad \$$ -
\$ 242
\$30
\$
\$
\$413

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Impairment Status of Loans Receivable at June 30, 2013


Originated and purchased loans Non-impaired loans $\$ 484,575 \quad \$ 540,491 \quad \$ 5,717 \quad \$ 25,975 \quad \$ 65,581 \quad \$ 10,461 \quad \$ 4,145 \quad \$ 1,136,945$ Impaired loans: Impaired loans with no allowance for
 Impaired loans with allowance for impairment: Unpaid principal $\begin{array}{lllllllll}\text { balance } & 2,654 & 395 & - & 119 & - & - & 3,168\end{array}$

Allowance for

Balance of impaired loans net of allowance for $\begin{array}{lllllllll}\text { impairment } & 1,957 & (35 & - & - & - & -9 & -931\end{array}$
Total impaired loans, excluding allowance Total originated and purchased loans $\begin{array}{llllllll}498,987 & 548,356 & 5,717 & 27,051 & 66,726 & 10,461 & 4,145 & 1,161,443\end{array}$

Loans acquired at fair value

| Non-impaired loans | 1,301 | 115,163 | 3,248 | 36,387 | 13,481 | 15,526 | 133 | 185,239 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Impaired loans:
Impaired loans with no allowance for

| impairment | 359 | 2,795 | 2,886 | 6,251 | 606 | 626 | - | 13,523 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Impaired loans with allowance for
impairment:
Unpaid principal

| balance | - | 514 | - | 999 | - | - | 1,513 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Allowance for impairment(757(841

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| Balance of impaired <br> loans net of <br> allowance for | - | 430 | - | 242 | - | - | - | 672 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| impairment | - | 3,309 | 2,886 | 7,250 | 606 | 626 | - | 15,036 |
| Total impaired loans, <br> excluding allowance | 359 | 1,660 | 118,472 | 6,134 | 43,637 | 14,087 | 16,152 | 133 |

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| Impairment Status of Loans Receivable at June 30, 2013 (continued) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential Mortgage | Commercial Mortgage | Construction |  | Commercial <br> Business <br> In Thousand | Home <br> Equity <br> Loans <br> ds) | Home <br> Equity Lines of Credit | Other Consumer | Total |
| Unpaid principal <br> balance of impaired <br> loans: |  |  |  |  |  |  |  |  |  |
| Originated and purchased |  |  |  |  |  |  |  |  |  |
| loans | \$ 20,682 | \$ 8,956 | \$ |  | \$ 1,120 | \$1,169 | \$- | \$ - | \$31,927 |
| Loans acquired at fair value | 417 | 4,077 | 3,419 |  | 10,168 | 614 | 626 | - | 19,321 |
| Total impaired |  |  |  |  |  |  |  |  |  |
| loans | \$ 21,099 | \$ 13,033 | \$ 3,419 |  | \$ 11,288 | \$1,783 | \$626 | \$ - | \$51,248 |
| - 54 - |  |  |  |  |  |  |  |  |  |

Troubled Debt Restructurings ("TDRs"). A modification to the terms of a loan is generally considered a TDR if the Bank grants a concession to the borrower that it would not otherwise consider for economic or legal reasons related to the debtor's financial difficulties. In granting the concession, the Bank's general objective is to make the best of a difficult situation by obtaining more cash or other value from the borrower or otherwise increase the probability of repayment.

A TDR may include, but is not necessarily limited to, the modification of loan terms such as a temporary or permanent reduction of the loan's stated interest rate, extension of the maturity date and/or reduction or deferral of amounts owed under the terms of the loan agreement. In measuring the impairment associated with restructured loans that qualify as TDRs, the Company compares the cash flows under the loan's existing terms with those that are expected to be received in accordance with its modified terms. The difference between the comparative cash flows is discounted at the loan's effective interest rate prior to modification to measure the associated impairment. The impairment is charged off directly against the allowance for loan loss at the time of restructuring resulting in a reduction in carrying value of the modified loan that is accreted into interest income as a yield adjustment over the remaining term of the modified cash flows.

All restructured loans that qualify as TDRs are placed on nonaccrual status for a period of no less than six months after restructuring, irrespective of the borrower's adherence to a TDR's modified repayment terms during which time TDRs continue to be adversely classified and reported as impaired. TDRs may be returned to accrual status if (1) the borrower has paid timely P\&I payments in accordance with the terms of the restructured loan agreement for no less than six consecutive months after restructuring, and (2) the Company expects to receive all P\&I payments owed substantially in accordance with the terms of the restructured loan agreement at which time the loan may also be returned to a non-adverse classification while retaining its impaired status.

The following table presents information regarding the restructuring of the Company's troubled debts during the three and six months ended December 31, 2013 and December 31, 2012 and any defaults during those periods of TDRs that were restructured within 12 months of the date of default. There were no restructurings or applicable defaults of the Company's troubled debt during the three and six months ended December 31, 2013.

## Troubled Debt Restructurings of Loans Receivable at December 31, 2012



Troubled debt restructuring activity for the three months ended December 31, 2012

Originated and purchased loans
Number of loans 2

Pre-modification outstanding


Loans acquired at fair value
Number of loans
Pre-modification outstanding recorded investment \$- \$- \$- \$- \$- \$- \$-Post-modification outstanding recorded investment
Charge offs against the allowance for loan loss for impairment recognized at modification

Troubled debt
restructuring defaults
Originated and
purchased loans
Number of loans
Outstanding recorded investment

Loans acquired at fair value
Number of loans
Outstanding recorded investment
\$-
\$- \$ -
\$ -
\$ -
\$-\$\$ -\$-

- 56 -

Troubled Debt Restructurings of Loans Receivable at December 31, 2012


Troubled debt
restructuring activity
for the six
months ended
December 31, 2012
Originated and purchased loans $\begin{array}{llllllllll}\text { Number of loans } & 2 & - & - & & 1 & - & - & 3\end{array}$ Pre-modification outstanding

| recorded investment <br> Post-modification <br> outstanding <br> recorded investment | $\$ 331$ | 269 | - | $\$-$ | $\$-$ | $\$ 99$ | $\$-$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Charge offs against <br> the allowance <br> for loan loss for |  | - | - | 94 | - | - | 363 |  |
| impairment <br> recognized at <br> modification | 63 | - | - | - | 7 | - | - |  |

Loans acquired at fair value
Number of loans
Pre-modification outstanding recorded investment \$- \$- \$ -
Post-modification outstanding recorded investment
Charge offs against the allowance for loan loss for impairment recognized at modification

Troubled debt
restructuring defaults

Originated and purchased loans
Number of loans
Outstanding recorded investment \$- \$- \$ - \$ - \$- \$- \$- \$-

Loans acquired at fair value
Number of loans
Outstanding recorded investment

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The manner in which the terms of a loan are modified through a troubled debt restructuring generally includes one or more of the following changes to the loan's repayment terms:

- Interest Rate Reduction: Temporary or permanent reduction of the interest rate charged against the outstanding balance of the loan.
- Capitalization of Prior Past Dues: Capitalization of prior amounts due to the outstanding balance of the loan.
- Extension of Maturity or Balloon Date: Extending the term of the loan past its original balloon or maturity date.
- Deferral of Principal Payments: Temporary deferral of the principal portion of a loan payment.
- Payment Recalculation and Re-amortization: Recalculation of the recurring payment obligation and resulting loan amortization/repayment schedule based on the loan's modified terms.


## 11. BORROWINGS

Fixed rate advances from the FHLB of New York mature as follows:

| December 31, 2013 |  |  |  | June 30, 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Weighted |  |  |  |  |
|  | Average |  |  |  |  |
|  | Interest |  |  |  |  |
| Amounted | Average |  |  |  |  |
| Rate | Amount | Interest |  |  |  |
| Rate |  |  |  |  |  |

Maturing in years ending June 30:

| 2014 | $\$ 225,000$ | 0.42 | $\%$ | $\$ 105,000$ | 0.39 | $\%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| 2021 | 810 | 4.94 |  | 854 | 4.94 |  |
| 2023 | 145,000 | 3.04 |  | 145,000 | 3.04 |  |
|  | 370,810 | 1.46 | $\%$ | 250,854 | 1.94 | $\%$ |
| Fair value adjustments | 69 |  |  | 77 |  |  |
|  | $\$ 370,879$ |  |  | $\$ 250,931$ |  |  |

At December 31, 2013, $\$ 225.0$ million in advances are due within one year and are comprised entirely of 90 -day advances. The remaining $\$ 145.8$ million in advances are due after one year of which $\$ 145.0$ million are callable in April 2018.

At December 31, 2013, FHLB advances were collateralized by the FHLB capital stock owned by the Bank and mortgage loans and securities with carrying values totaling approximately $\$ 684.4$ million and $\$ 196.4$ million, respectively. At June 30, 2013, FHLB advances were collateralized by the FHLB capital stock owned by the Bank and mortgage loans and securities with carrying values totaling approximately $\$ 433.2$ million and $\$ 222.7$ million, respectively.

Borrowings at December 31, 2013 and June 30, 2013 also included overnight borrowings in the form of depositor sweep accounts totaling $\$ 26.0$ million and $\$ 36.8$ million, respectively. Depositor sweep accounts are short term borrowings representing funds that are withdrawn from a customer's noninterest-bearing deposit account and invested in an uninsured overnight investment account that is collateralized by specified investment securities owned by the Bank.

## 12. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

The Company has entered into interest rate derivative agreements to manage the interest rate exposure relating to certain wholesale funding positions. Such sources of wholesale funding included floating-rate brokered money market deposits indexed to one-month LIBOR as well as 90 -day fixed-rate FHLB advances that are forecasted to be periodically redrawn at maturity for the same 90 -day term as the original advance. All the Company's derivative agreements have been designated as cash flow hedges with changes in their fair value recorded as an adjustment through other comprehensive income on an after-tax basis.

The effects of derivative instruments on the Consolidated Financial Statements for December 31, 2013 and June 30, 2013 are as follows:

|  | Notional/ Contract Amount |  | Fair Value (Dollars in |  | Balance Sheet Location <br> Thousands) |  | Expiration Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Derivatives designated as hedging instruments |  |  |  |  |  |  |  |
| At December 31, 2013: |  |  |  |  |  |  |  |
| Interest rate swaps: |  |  |  |  |  |  |  |
| Effective July 1, 2013 | \$ | 165,000 | \$ | 1,610 |  | Other assets | July 1, 2018 August 20, |
| Effective August 19, 2013 |  | 75,000 |  | (561 | ) | Other assets | 2018 |
|  |  |  |  |  |  |  | October 9, |
| Effective October 9, 2013 |  | 50,000 |  | 243 |  | Other assets | 2018 |
| Effective June 5, 2015 |  | 60,000 |  | 1,491 |  | Other assets | June 5, 2020 |
| Interest rate caps: |  |  |  |  |  |  |  |
| Effective June 5, 2013 |  | 40,000 |  | 1,375 |  | Other assets | June 5, 2018 |
| Effective July 1, 2013 |  | 35,000 |  | 1,251 |  | Other assets | July 1, 2018 |
| Total | \$ | 425,000 | \$ | 5,409 |  |  |  |
| At June 30, 2013: |  |  |  |  |  |  |  |
| Interest rate swaps: |  |  |  |  |  |  |  |
| Effective July 1, 2013 | \$ | 165,000 | \$ | 1,617 |  | Other assets | July 1, 2018 |
| Effective June 5, 2015 |  | 60,000 |  | 1,220 |  | Other assets | June 5, 2020 |
| Interest rate caps: |  |  |  |  |  |  |  |
| Effective June 5, 2013 |  | 40,000 |  | 1,485 |  | Other assets | June 5, 2018 |
| Effective July 1, 2013 |  | 35,000 |  | 1,323 |  | Other assets | July 1, 2018 |
| Total | \$ | 300,000 | \$ | 5,645 |  |  |  |

[^9]| Amount of Gain <br> (Loss) | Location of Gain <br> (Loss) | Amount of Gain <br> (Loss) |
| :---: | :---: | :---: |
| Recognized in | Recognized in | Recognized in |
| OCI on | Income on | Income on |
| Derivatives, net | Derivatives | Derivatives |
| of tax (Effective | (Ineffective | (Ineffective |
| Portion) | Portion) | Portion) |
|  | (Dollars in Thousands) |  |

Derivatives in cash flow hedges
For the three months ended December 31, 2013:
Interest rate swaps:
Effective July 1, 2013 \$ 571
Effective August 19, 2013293
Effective October 9, 2013144
Effective June 5, 2015372
Interest rate caps:
Effective June 5, $2013 \quad 75$
Effective July 1, 201378
Total
For the six months ended December 31, 2013:
Interest rate swaps:
Effective July 1, 2013
Effective June 5, 2015
Effective August 19, 2013
\$ 1,533

Effective October 9, 2013
Interest rate caps:
Effective June 5, 2013
Effective July 1, 2013
Total

| $\$$ | $(4$ | $)$ | Not Applicable | $\$$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | 160 |  | Not Applicable |  | - |
|  | $(333$ | $)$ | Not Applicable |  | - |
|  | 144 |  | Not Applicable |  | - |
|  | $(64$ |  |  |  |  |
|  | $(43$ | $)$ | Not Applicable |  | - |
| $\$$ | $(140$ | $)$ |  |  |  |
|  |  |  | $\$$ | - |  |

There were no derivatives held by the Company at and for the six months ended December 31, 2012.
The Company has in place an enforceable master netting arrangement with each counterparty. All master netting arrangements include rights to offset associated with the Company's recognized derivative assets, derivative liabilities, and cash collateral received and pledged. Accordingly, the Company, where appropriate, offsets all derivative asset and liability positions with the cash collateral received and pledged. At December 31, 2013 and June 30, 2013, the Company's derivatives were in net asset positions totaling $\$ 5,409,000$ and $\$ 5,645,000$, respectively, which were included in the balance of other assets as of those dates. At December 31, 2013 and June 30, 2013, the gross asset positions were $\$ 5,970,000$ and $\$ 5,645,000$ and gross liability positions were $\$ 561,000$ and $\$ 0$, respectively. Financial collateral required under the enforceable master netting arrangement in the amount of $\$ 4,480,000$ and $\$ 5,500,000$ at December 31, 2013 and June 30, 2013, respectively, were not included as offsetting amounts.

## 13. BENEFIT PLANS - COMPONENTS OF NET PERIODIC EXPENSE

The following table sets forth the aggregate net periodic benefit expense for the Bank's Benefit Equalization Plan, Postretirement Welfare Plan and Directors' Consultation and Retirement Plan:


## 14. FAIR VALUE OF FINANCIAL INSTRUMENTS

The guidance on fair value measurement establishes a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices in active markets for identical assets or liabilities.
Level 2: Observable inputs other than Level 1 prices, such as quoted for similar assets or liabilities; quoted prices in markets that are not active; or inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

In addition, the guidance requires the Company to disclose the fair value for assets and liabilities on both a recurring and non-recurring basis.

The assets and liabilities measured at fair value on a recurring basis are summarized below:

## Fair Value Measurements Using

| Quoted Prices |  |  |  |
| :---: | :---: | :---: | :---: |
| in Active |  |  |  |
| Markets for | Significant Other | Significant |  |
| Identical Assets | Observable | Unobservable |  |
| (Level 1) | Inputs (Level 2) | Inputs (Level 3) | Balance |
|  | (In Thousands) |  |  |

At December 31, 2013:
Debt securities
available for sale:

| U.S. agency securities | \$ | - |  | \$ | 4,482 | \$ | - | \$ | 4,482 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of state and political subdivisions |  |  | - |  | 25,085 |  | - |  | 25,085 |
| Asset-backed securities |  |  | - |  | 72,582 |  | - |  | 72,582 |
| Collateralized loan obligations |  |  | - |  | 29,788 |  | - |  | 29,788 |
| Corporate bonds |  |  | - |  | 158,695 |  | - |  | 158,695 |
| Trust preferred securities |  |  | - |  | 6,424 |  | 1,000 |  | 7,424 |
| Total debt securities |  |  |  |  | 297,056 |  | 1,000 |  | 298,056 |

Mortgage-backed securities
available for sale:
Collateralized mortgage

| obligations | - | 57,989 | - | 57,989 |
| :--- | :--- | :--- | :--- | :---: |
| Residential pass-through <br> securities | - | 526,248 | - | 526,248 |


| Commercial pass-through securities |  | - |  | 80,243 |  | - |  | 80,243 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total mortgage- |  |  |  |  |  |  |  |  |
| backed securities |  | - |  | 664,480 |  | - |  | 664,480 |
| Total securities available for sale | \$ | - | \$ | 961,536 | \$ | 1,000 | \$ | 962,536 |
| Derivative instruments: |  |  |  |  |  |  |  |  |
| Interest rate swaps | \$ | - | \$ | 2,783 | \$ | - | \$ | 2,783 |
| Interest rate caps |  | - |  | 2,626 |  | - |  | 2,626 |
| Total derivatives | \$ | - | \$ | 5,409 | \$ | - | \$ | 5,409 |

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| Fair Value Measurements Using |  |  |  |
| :---: | :---: | :---: | :---: |
| Quoted |  |  |  |
| Prices in |  | Significant |  |
| Active |  | Unobservable |  |
| Markets for | Significant Other | Inputs (Level | Balance |
| Identical | Observable | 3) |  |
| Assets | Inputs (Level 2) | (In Thousands) |  |

At June 30, 2013:
Debt securities
available for sale:

| U.S. agency securities | \$ | - | \$ | 5,015 | \$ | - | \$ | 5,015 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of state and political subdivisions |  | - |  | 25,307 |  | - |  | 25,307 |
| Asset-backed securities |  | - |  | 24,798 |  | - |  | 24,798 |
| Collateralized loan obligations |  | - |  | 78,486 |  | - |  | 78,486 |
| Corporate bonds |  | - |  | 159,192 |  | - |  | 159,192 |
| Trust preferred securities |  | - |  | 6,324 |  | 1,000 |  | 7,324 |
| Total debt securities |  | - |  | 299,122 |  | 1,000 |  | 300,122 |

Mortgage-backed securities available for sale:

| Collateralized mortgage obligations |  | - |  | 62,482 |  | - |  | 62,482 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential pass-through securities |  | - |  | 628,154 |  | - |  | 628,154 |
| Commercial pass-through securities |  | - |  | 90,016 |  | - |  | 90,016 |
| Total mortgagebacked securities |  | - |  | 780,652 |  | - |  | 780,652 |
| Total securities available for sale | \$ | - | \$ | 1,079,774 | \$ | 1,000 | \$ | 1,080,774 |
| Derivative instruments: |  |  |  |  |  |  |  |  |
| Interest rate swaps | \$ | - | \$ | 2,837 | \$ | - | \$ | 2,837 |
| Interest rate caps |  |  |  | 2,808 |  | - |  | 2,808 |
| Total derivatives | \$ | - | \$ | 5,645 | \$ | - | \$ | 5,645 |

The fair values of securities available for sale (carried at fair value) or held to maturity (carried at amortized cost) are primarily determined by obtaining matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs).

The Company holds a trust preferred security with a par value of $\$ 1.0$ million, a de-facto obligation of Mercantil Commercebank Florida Bancorp, Inc., whose fair value has been determined by using Level 3 inputs. It is a part of a $\$ 40.0$ million private placement with a coupon of $8.90 \%$ issued in

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1998 and maturing in 2028. Generally management has been unable to obtain a market quote due to a lack of trading activity for this security. Consequently, the security's fair value as reported at December 31, 2013 and June 30, 2013 is based upon the present value of its expected future cash flows assuming the security continues to meet all its payment obligations and utilizing a discount rate based upon the security's contractual interest rate.

The Company has contracted with a third party vendor to provide periodic valuations for its interest rate derivatives to determine the fair value of its interest rate caps and swaps. The vendor utilizes standard valuation methodologies applicable to interest rate derivatives such as discounted cash flow analysis and extensions of the Black-Scholes model. Such valuations are based upon readily observable market data and are therefore considered Level 2 valuations by the Company.

For the three and six months ended December 30, 2013, there were no purchases, sales, issuances, or settlements of assets or liabilities whose fair values are determined based upon Level 3 inputs on a recurring basis. For those same periods, there were no transfers of assets or liabilities within the fair valuation measurement hierarchy between Level 1 and Level 2 inputs.

The assets and liabilities measured at fair value on a non-recurring basis are summarized below:

| Fair Value Measurements Using |  |  |  |
| :---: | :---: | :---: | :---: |
| Quoted Prices in |  |  |  |
| Active Markets for | Significant Other | Significant |  |
| Identical Assets | Observable Inputs | Unobservable Inputs |  |
| (Level 1) | (Level 2) | (Level 3) | Balance |

At December 31, 2013

| Impaired loans | $\$$ | - | $\$$ | - | $\$$ | 10,966 | $\$$ | 10,966 |
| :--- | :--- | :--- | :--- | :--- | :--- | ---: | ---: | ---: |
| Real estate owned |  | - |  | - |  |  |  |  |
| At June 30, 2013 |  |  |  |  |  |  |  |  |
| Impaired loans | $\$$ | - | $\$$ | - | $\$$ | 14,603 | $\$$ | 14,603 |
| Real estate owned |  | - |  | - |  | 229 |  | 229 |

[^10]The following table presents additional quantitative information about assets measured at fair value on a non-recurring basis and for which the Company has utilized adjusted Level 3 inputs to determine fair value:

(1) The fair value basis of impaired loans is generally determined based on an independent appraisal of the market value of a loan's underlying collateral.
(2) The fair value basis of real estate owned is generally determined based upon the lower of an independent appraisal of the property's market value or the applicable listing price or contracted sales price.
(3) The fair value basis of impaired loans and real estate owned is adjusted to reflect management estimates of disposal costs including, but not necessarily limited to, real estate brokerage commissions and title transfer fees, with such cost estimates generally ranging from $6 \%$ to $10 \%$ of collateral or property market value.

An impaired loan is evaluated and valued at the time the loan is identified as impaired at the lower of cost or market value. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. Market value is measured based on the value of the collateral securing the loan and is classified at a Level 3 in the fair value hierarchy. Once a loan is identified as individually impaired, management measures impairment in accordance with the FASB's guidance on accounting by creditors for impairment of a loan with the fair value estimated using the market value of the collateral reduced by estimated disposal costs. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceeds the recorded investments in such loans. Impaired loans are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly.

At December 31, 2013, impaired loans valued using Level 3 inputs comprised loans with principal balances totaling $\$ 12.5$ million and valuation allowances of $\$ 1.5$ million reflecting fair values of $\$ 11.0$ million. By comparison, at June 30, 2013, impaired loans valued using Level 3 inputs comprised loans with principal balances totaling $\$ 16.7$ million and valuation allowances of $\$ 2.1$ million reflecting fair values of $\$ 14.6$ million.

Once a loan is foreclosed, the fair value of the real estate owned continues to be evaluated based upon the market value of the repossessed real estate originally securing the loan. For the year-to-date period ended December 31, 2013, there were no real estate properties whose carrying values were written down utilizing Level 3 inputs. By
comparison, real estate owned whose carrying value was written down utilizing Level 3 inputs during the year ended June 30,2013 comprised one property with a fair value totaling $\$ 229,000$.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments at December 31, 2013 and June 30, 2013:

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Cash and Cash Equivalents, Interest Receivable and Interest Payable. The carrying amounts for cash and cash equivalents, interest receivable and interest payable approximate fair value because they mature in three months or less.

Securities. See the discussion presented on Page 62 concerning assets measured at fair value on a recurring basis.
Loans Receivable. Except for certain impaired loans as previously discussed, the fair value of loans receivable is estimated by discounting the future cash flows, using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities, of such loans.

FHLB of New York Stock. The carrying amount of restricted investment in bank stock approximates fair value, and considers the limited marketability of such securities.

Deposits. The fair value of demand, savings and club accounts is equal to the amount payable on demand at the reporting date. The fair value of certificates of deposit is estimated using rates currently offered for deposits of similar remaining maturities. The fair value estimates do not include the benefit that results from the low-cost funding provided by deposit liabilities compared to the cost of borrowing funds in the market.

Advances from FHLB. Fair value is estimated using rates currently offered for advances of similar remaining maturities.

Interest Rate Derivatives. See the discussion presented on Page 62 concerning assets measured at fair value on a recurring basis.

Commitments. The fair value of commitments to fund credit lines and originate or participate in loans is estimated using fees currently charged to enter into similar agreements taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed rate loan commitments, fair value also considers the difference between current levels of interest and the committed rates. The carrying value, represented by the net deferred fee arising from the unrecognized commitment, and the fair value, determined by discounting the remaining contractual fee over the term of the commitment using fees currently charged to enter into similar agreements with similar credit risk, is not considered material for disclosure. The contractual amounts of unfunded commitments are presented on Page 95.

The carrying amounts and estimated fair values of financial instruments are as follows:
Carrying Amount and Fair Value Measurements at December 31, 2013

Quoted
Prices in
Active Significant Markets for Other Significant Identical Observable Unobservable

| Carrying <br> Amount | Fair Value | Assets <br> (Level 1) <br> (In | Inputs <br> (Level 2) | Inputs <br> (Level 3) |
| :---: | :---: | :---: | :---: | :---: |
|  | Thousands) |  |  |  |

Financial assets:

| Cash and cash equivalents | $\$ 153,292$ | $\$ 153,292$ | $\$ 153,292$ | $\$-$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Debt securities <br> available for sale | 298,056 | 298,056 | - | 297,056 | 1,000 |
| Debt securities <br> held to maturity | 211,342 | 203,580 | - | 203,580 | - |
| Loans receivable <br> Mortgage-backed <br> securities available for sale | $1,543,295$ | $1,527,610$ | - | - | $1,527,610$ |
| Mortgage-backed | 664,480 | 664,480 | - | 664,480 | - |
| securities held to maturity | 100,245 | 94,002 | - | 94,002 | - |
| FHLB Stock | 21,064 | 21,064 | - | - | 21,064 |
| Interest receivable | 7,925 | 7,925 | 7,925 | - | - |

Financial liabilities:

| Deposits (A) | $2,377,617$ | $2,386,540$ | $1,412,216$ | - | 974,324 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Borrowings | 396,868 | 399,387 | - | - | 399,387 |
| Interest payable on | 1,028 | 1,028 | 1,028 | - | - |
| $\quad$borrowings |  |  |  |  |  |
| Derivative instruments: | 2,783 | 2,783 | - | 2,783 | - |
| Interest rate swaps | 2,626 | 2,626 | - | 2,626 | - |

(A) Includes accrued interest payable on deposits of \$70,000 at December 31, 2013.

\left.|  | Carrying Amount and Fair Value Measurements at |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| June 30, 2013 |  |  |  |  |  |
| Quoted |  |  |  |  |  |$\right)$

(A) Includes accrued interest payable on deposits of \$47,000 at June 30, 2013.

Limitations. Fair value estimates are made at a specific point in time based on relevant market information and information about the financial instruments. These estimates do not reflect any premium or discount that could result from offering for sale at one time the entire holdings of a particular financial instrument. Because no market value exists for a significant portion of the financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments and other factors. These estimates are subjective in nature, involve uncertainties and matters of judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

The fair value estimates are based on existing on-and-off balance sheet financial instruments without attempting to value anticipated future business and the value of assets and liabilities that are not considered financial instruments. Other significant assets and liabilities that are not considered financial assets and liabilities include premises and equipment, and advances from borrowers for taxes and insurance. In addition, the ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not
been considered in any of the estimates.
Finally, reasonable comparability between financial institutions may not be likely due to the wide range of permitted valuation techniques and numerous estimates which must be made given the absence of active secondary markets for many of the financial instruments. This lack of uniform valuation methodologies introduces a greater degree of subjectivity to these estimated fair values.

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## 15. COMPREHENSIVE LOSS

The components of accumulated other comprehensive loss included in stockholders' equity at December 31, 2013 and June 30, 2013 are as follows:


Other comprehensive loss and related tax effects for the three and six months ended December 31, 2013 and December 31, 2012 are presented in the following table:

Three Months Ended
December 31,
20132012
(Dollars in thousands)

Net realized gain on securities available for sale

| (2) | \$ | ( 226 | \$ | (1,097 | ) | \$ | ( 226 | ) | \$ | (1,097 | ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net unrealized holding loss on securities available for sale | \$ | ( 11,329) | \$ | (8,172 | ) | \$ | ( 9,852 | ) | \$ | (884 | ) |
| Net unrealized gain (loss) on derivatives |  | 2,591 |  | - |  |  | (236 | ) |  | - |  |
| Benefit plans: |  |  |  |  |  |  |  |  |  |  |  |
| Amortization of: |  |  |  |  |  |  |  |  |  |  |  |
| Actuarial (gain) loss (1) |  | (1 |  | 13 |  |  | (2 | ) |  | 26 |  |
| Past service cost (1) |  | 12 |  | 12 |  |  | 24 |  |  | 24 |  |
| New actuarial gain (loss) |  | - |  | - |  |  | 803 |  |  | (1,186 | ) |
| Net change in benefit plans accrued expense |  | 11 |  | 25 |  |  | 825 |  |  | (1,136 |  |
| Other comprehensive loss before taxes |  | (8,953 |  | (9,244 | ) |  | (9,489 | ) |  | (3,117 | ) |
| Tax effect (3) |  | 3,366 |  | 3,748 |  |  | 3,654 |  |  | 1,288 |  |
| Other comprehensive loss | \$ | (5,587 ) | \$ | (5,496 | ) | \$ | (5,835 | ) | \$ | (1,829 | ) |

(1)

Represents amounts reclassified out of accumulated other comprehensive income and included in the computation of net periodic pension expense. See Note 13 - Benefit Plans for additional information
(2) Represents amounts reclassified out of accumulated other comprehensive income and included in gain on sale of securities.
(3) The amounts included in income taxes for items reclassified out of accumulated other comprehensive income totaled $\$(89), \$ 244, \$(422)$ and $\$(916)$ for the three and six months ended December 31, 2013 and 2012, respectively.

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# ITEM 2. <br> MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS 

## Forward-Looking Statements

This Form 10-Q may include certain forward-looking statements based on current management expectations. Such forward-looking statements may be identified by reference to a future period or periods or by the use of forward-looking terminology, such as "may", "will", "believe", "expect", "estimate", "anticipate", "continue", or similar t variations on those terms, or the negative of those terms. The actual results of the Company could differ materially from those management expectations. Factors that could cause future results to vary from current management expectations include, but are not limited to, general economic conditions, legislative and regulatory changes, monetary and fiscal policies of the federal government, changes in tax policies, rates and regulations of federal, state and local tax authorities. Additional potential factors include changes in interest rates, deposit flows, cost of funds, demand for loan products and financial services, competition, changes in the quality or composition of loan and investment portfolios of the Company. Other factors that could cause future results to vary from current management expectations include changes in accounting principles, policies or guidelines, and other economic, competitive, governmental and technological factors affecting the Company's operations, markets, products, services and prices. Further description of the risks and uncertainties to the business are included in the Company's other filings with the Securities and Exchange Commission.

## Restructuring and Wholesale Growth Transactions

The following discussion presents an overview of certain balance sheet restructuring and wholesale growth transactions executed by the Company during the prior fiscal year ended June 30, 2013 and will serve as a point of reference for subsequent discussions included in this report.

The Company completed a series of balance sheet restructuring and wholesale growth transactions during the latter half of fiscal 2013 that improved the financial position and operating results of the Company and the Bank. Through the restructuring transactions, the Company reduced its concentration in agency mortgage-backed securities ("MBS") in favor of other investment sectors within the portfolio. As a result, the Company reduced its exposure to residential mortgage prepayment and extension risk while enhancing the overall yield of the investment portfolio and providing some additional protection to earnings against potential movements in market interest rates. The gains recognized through the sale of MBS enabled the Company to fully offset the costs of prepaying a portion of its high-rate Federal Home Loan Bank ("FHLB") advances during the year. The Company also modified the terms of its remaining high-rate FHLB advances to a lower interest rate while extending the duration of that modified funding to better protect against potential increases in interest rates in the future.

The key features and characteristics of the restructuring transactions executed during the latter half of fiscal 2013 were as follows:

- The Company sold available for sale agency MBS totaling approximately $\$ 330.0$ million with a weighted average book yield of $1.78 \%$ resulting in a one-time gain on sale totaling approximately $\$ 9.1$ million;
- A portion of the proceeds from the noted MBS sales were used to prepay $\$ 60.0$ million of fixed-rate FHLB advances at a weighted average rate of $3.99 \%$ resulting in a one-time expense of $\$ 8.7$ million largely attributable to the prepayment penalties paid to the FHLB to extinguish the debt; and

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- The Company reinvested the remaining proceeds from the noted MBS sales into a diversified mix of high-quality securities with an aggregate tax-effective yield modestly exceeding that of the MBS sold. Such securities primarily included:

Fixed-rate, bank-qualified municipal obligations;
Floating-rate corporate bonds issued by financial companies;
Floating-rate, asset-backed securities comprising education loans with $97 \%$ U.S. government guarantees;
Fixed-rate agency commercial MBS secured by multi-family mortgage loans; and
Fixed-rate agency collateralized mortgage obligations ("CMO").

- The Company modified the terms of its remaining $\$ 145.0$ million of "putable" FHLB advances with a weighted average cost of $3.68 \%$ and weighted average remaining maturity of approximately 4.5 years. Such advances were subject to the FHLB's quarterly "put" option enabling it to demand repayment in full in the event of an increase in interest rates. The terms of the modified advances extended their "non-putable" period to five years with a final stated maturity of ten years while reducing their average interest rate by $0.64 \%$ to $3.04 \%$ at no immediate cost to the Company.

The Company augmented the restructuring transaction noted above by also executing a limited wholesale growth strategy during the latter half of fiscal 2013. The strategy has further enhanced the Company's net interest income and operating results without significantly impacting the sensitivity of its Economic Value of Equity ("EVE") to movements in interest rates - a key measure of long-term exposure to interest rate risk.

In conjunction with the wholesale growth strategy, the Company drew an additional $\$ 300.0$ million of wholesale funding that was utilized to purchase a diverse set of high-quality investment securities of an equivalent amount. The key features and characteristics of the wholesale growth transactions were as follows:

- Wholesale funding sources utilized in the strategy included 90-day FHLB borrowings and money-market deposits indexed to one-month LIBOR acquired through Promontory Interfinancial Network's ("Promontory") Insured Network Deposits ("IND") program.
- The Company utilized interest rate derivatives in the form of "plain vanilla" swaps and caps with aggregate notional amounts totaling $\$ 300.0$ million to serve as cash flow hedges to manage the interest rate risk exposure of the floating rate funding sources noted above.
- The investment securities acquired with this funding primarily included:
o Floating-rate corporate bonds issued by financial companies;
Fixed-rate agency collateralized mortgage obligations ("CMO").

Comparison of Financial Condition at December 31, 2013 and June 30, 2013
General. Total assets increased by $\$ 113.7$ million to $\$ 3.26$ billion at December 31, 2013 from $\$ 3.15$ billion at June 30, 2013. The increase in total assets was primarily attributable to increases in the balances of loans, FHLB stock and cash and cash equivalents that were partially offset by a decline in the balance of mortgage-backed securities. The net increase in total assets was complemented by increases in the balances of deposits and borrowings that were partially offset by a decline in stockholders' equity.

Cash and Cash Equivalents. Cash and cash equivalents, which consist primarily of interest-earning and non-interest-earning deposits in other banks, increased by $\$ 26.3$ million to $\$ 153.3$ million at December 31, 2013 from $\$ 127.0$ million at June 30, 2013. The increase in the balance of cash and cash equivalents at December 31, 2013 primarily reflected additional cash held to fulfill the Company's commitment to fund $\$ 39.0$ million of new commercial mortgage loans that closed during the first week of January 2014.

Notwithstanding the additional liquidity held at December 31, 2013, the Company generally expects to continue maintaining the average balance of interest-earning and non-interest-earning cash and equivalents at comparatively lower levels than those maintained during prior years to reduce the opportunity cost of holding excess liquidity in the current low rate environment. Management will continue to monitor the level of short term, liquid assets in relation to the expected need for such liquidity to fund the Company's strategic initiatives - particularly those relating to the expansion of its commercial lending functions. The Company may alter its liquidity reinvestment strategies based upon the timing and relative success of those initiatives.

Debt Securities Available for Sale. Debt securities classified as available for sale decreased by $\$ 2.1$ million to $\$ 298.1$ million at December 31, 2013 from $\$ 300.1$ million at June 30, 2013. The net decrease primarily reflected security sales of totaling $\$ 55.4$ million during the six months ended December 31, 2013 that were partially offset by security purchases totaling $\$ 55.2$ million during the same period. The security sales primarily reflected the Company's decision to reduce its investment in certain collateralized loan obligations that may become ineligible investments under the terms of the "Volcker Rule" whose provisions were enacted by regulatory agencies during the quarter ended December 31, 2013 in conjunction with the ongoing adoption and implementation of the Dodd-Frank Wall Street Reform and Consumer Protection Act. Security purchases for the period primarily reflect the reinvestment of the security sale proceeds into other eligible sectors within the portfolio.

The net change in debt securities available for sale also reflected a net increase in the net unrealized loss within the portfolio coupled with repayments of principal attributable to amortization during the first six months of fiscal 2014. The net unrealized loss for this portfolio increased by $\$ 1.5$ million to $\$ 6.7$ million at December 31, 2013 from $\$ 5.2$ million at June 30, 2013. The increase in the net unrealized loss was primarily attributable to declines in the fair value of several sectors within the portfolio that resulted from recent increases in market interest rates. Partially offsetting these declines was an increase in the fair value of the Company's investment in single-issuer, trust preferred securities whose unrealized losses decreased by $\$ 95,000$ to $\$ 1.5$ million at December 31, 2013 from $\$ 1.6$ million at June 30, 2013.

At December 31, 2013, the available for sale debt securities portfolio included U.S. agency debentures, single-issuer trust preferred securities, corporate bonds, asset-backed securities, collateralized loan obligations and municipal obligations. Based on its evaluation, management has concluded that no other-than-temporary impairment is present within this segment of the investment portfolio as of that date.

[^11]Additional information regarding debt securities available for sale at December 31, 2013 is presented in Note 7 and Note 9 to the unaudited consolidated financial statements.

Debt Securities Held to Maturity. Debt securities classified as held to maturity increased by $\$ 1.3$ million to $\$ 211.3$ million at December 31, 2013 from $\$ 210.0$ million at June 30, 2013. The net increase primarily reflected purchases of municipal obligations totaling $\$ 2.5$ million during the six months ended December 31, 2013 that were partially offset by maturities and repayments of such securities during that same period.

At December 31, 2013, the held to maturity debt securities portfolio included U.S. agency debentures and municipal obligations, a small portion of which represent non-rated, short term, bond anticipation notes ("BANs") issued by New Jersey municipalities with whom the Bank maintains or seeks to maintain deposit relationships. Based on its evaluation, management has concluded that no other-than-temporary impairment is present within this segment of the investment portfolio as of that date.

Additional information regarding debt securities held to maturity at December 31, 2013 is presented in Note 8 and Note 9 to the unaudited consolidated financial statements.

Loans Receivable. Loans receivable, net of unamortized premiums, deferred costs and the allowance for loan losses, increased by $\$ 193.3$ million to $\$ 1.54$ billion at December 31, 2013 from $\$ 1.35$ billion at June 30, 2013. The increase in net loans receivable was primarily attributable to new loan origination and purchase volume outpacing loan repayments during the six months ended December 31, 2013.

Residential mortgage loans, including home equity loans and lines of credit, increased by $\$ 7.4$ million to $\$ 615.4$ million at December 31, 2013 from $\$ 608.1$ million at June 30, 2013. The components of the net increase included an increase in the balance of one-to-four family first mortgage loans of $\$ 10.2$ million to $\$ 510.8$ million at December 31, 2013 from $\$ 500.6$ million at June 30, 2013. Partially offsetting this increase was a net reduction in the balance of home equity loans of $\$ 2.0$ million to $\$ 78.9$ million at December 31, 2013 from $\$ 80.8$ million for those same comparative periods. Additionally, the balance of home equity lines of credit decreased by $\$ 875,000$ to $\$ 25.7$ million at December 31, 2013 from $\$ 26.6$ million at June 30, 2013.

Residential mortgage loan activity for the six months ended December 31, 2013 continues to reflect the Company's diminished strategic focus on such loans coupled with the reduced level of "new purchase" loan demand resulting from a weak economy and lower real estate values. The modest increase in the outstanding balance of the portfolio reflected slowing refinancing activity resulting primarily from longer-term mortgage rates increasing from their historical lows during the current period. Such increases in mortgage rates were largely attributable to market expectations for a reduction or "tapering" in the Federal Reserve's efforts to stimulate the economy by maintaining longer-term interest rates at historically low levels through quantitative easing. Through this policy, the Federal Reserve has aggressively purchased mortgage-backed securities in the open market thereby driving the yield on such securities, and their underlying mortgage loans, to historical lows. Slowing the rate of such purchases by the Federal Reserve is expected to result in an increase in longer-term interest rates. The likelihood of such action by the Federal Reserve was reinforced by their formal announcement in December 2013 indicating their expectation to begin the process of tapering in early 2014.

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As a portfolio lender cognizant of potential exposure to interest rate risk, the Bank has generally refrained from lowering its long-term, fixed-rate residential mortgage rates to the levels available in the marketplace. Consequently, a portion of the Company's residential mortgage borrowers may continue to seek long-term, fixed-rate refinancing opportunities from other market resources resulting in further declines in the outstanding balance of its residential mortgage loan portfolio.

In total, residential mortgage loan origination and purchase volume for the six months ended December 31, 2013 was $\$ 50.1$ million and $\$ 10.3$ million, respectively, while aggregate originations of home equity loans and home equity lines of credit totaled $\$ 18.4$ million for that same period.

Commercial loans, in aggregate, increased by $\$ 190.4$ million to $\$ 927.9$ million at December 31, 2013 from $\$ 737.5$ million at June 30, 2013. The components of the aggregate increase included an increase in commercial mortgage loans totaling $\$ 195.4$ million that was partially offset by a decline in commercial business loans of $\$ 5.0$ million. The ending balances of commercial mortgage loans and commercial business loans at December 31, 2013 were $\$ 862.3$ million and $\$ 65.6$ million, respectively. Commercial loan origination volume for the six months ended December 31, 2013 totaled $\$ 212.1$ million comprising $\$ 203.8$ million and $\$ 8.3$ million of commercial mortgage and commercial business loans originations, respectively. Commercial loan originations were augmented with the purchase of commercial loan participations totaling $\$ 48.0$ million during the six months ended December 31, 2013.

The outstanding balance of construction loans, net of loans-in-process, decreased by $\$ 3.0$ million to $\$ 8.9$ million at December 31, 2013 from $\$ 11.9$ million at June 30, 2013. Construction loan disbursements for the six months ended December 31, 2013 totaled $\$ 2.4$ million.

Finally, other loans, primarily comprising account loans, deposit account overdraft lines of credit and other consumer loans, increased $\$ 70,000$ to $\$ 4.4$ million at December 31, 2013 from $\$ 4.3$ million at June 30, 2013. Other loan originations for the six months ended December 31, 2013 totaled approximately $\$ 974,000$.

Additional information regarding loans receivable at December 31, 2013 is presented in Note 10 to the unaudited consolidated financial statements.

Nonperforming Loans. At December 31, 2013, nonperforming loans decreased by $\$ 5.0$ million to $\$ 25.9$ million or $1.67 \%$ of total loans from $\$ 30.9$ million or $2.27 \%$ of total loans as of June 30,2013 . The balance of nonperforming loans at December 31, 2013 included $\$ 25.4$ million and $\$ 522,000$ of "nonaccrual" loans and loans reported as "over 90 days past due and accruing", respectively. By comparison, the balance of nonperforming loans at June 30, 2013 was comprised entirely of "nonaccrual" loans.

The composition of nonperforming loans at December 31, 2013 continued to include a disproportionate balance of residential mortgage loans originally acquired from Countrywide Home Loans, Inc. ("Countrywide") which continue to be serviced by their acquirer, Bank of America through its subsidiary, BAC Home Loans Servicing, LP ("BOA"). In total, nonperforming Countrywide loans totaled $\$ 8.9$ million or $34.3 \%$ of total nonperforming loans at December 31, 2013. As of that same date, the Company owned a total of 84 residential mortgage loans with an aggregate outstanding balance of $\$ 37.3$ million that were originally acquired from Countrywide. Of these loans, an additional five loans totaling $\$ 1.6$ million are 30-89 days past due and are in various stages of collection.

Additional information about the Company's nonperforming loans at December 31, 2013 is presented in Note 10 to the unaudited consolidated financial statements.

Allowance for Loan Losses. During the six months ended December 31, 2013, the balance of the allowance for loan losses increased by approximately $\$ 597,000$ to $\$ 11.5$ million or $0.74 \%$ of total loans at December 31, 2013 from $\$ 10.9$ million or $0.80 \%$ of total loans at June 30 , 2013. The increase resulted from provisions of $\$ 1.7$ million during the six months ended December 31, 2013 that were partially offset by charge offs, net of recoveries, totaling approximately $\$ 1.1$ million.

With regard to loans individually evaluated for impairment, the balance of the Company's allowance for loan losses attributable to such loans decreased by $\$ 599,000$ to $\$ 1.5$ million at December 31, 2013 from $\$ 2.1$ million at June 30, 2013. The balance of this portion of the allowance at December 31, 2013 reflected the allowance for impairment identified on $\$ 4.0$ million of impaired loans while an additional $\$ 33.7$ million of impaired loans had no allowance for impairment as of that date. By comparison, the comparable portion of the allowance at June 30, 2013 reflected the impairment identified on $\$ 4.7$ million of impaired loans while an additional $\$ 34.8$ million of impaired loans had no impairment as of that date. The outstanding balances of impaired loans reflect the cumulative effects of various adjustments including, but not limited to, purchase accounting valuations and prior charge offs, where applicable, which are considered in the evaluation of impairment.

With regard to loans evaluated collectively for impairment, the balance of the Company's allowance for loan losses attributable to such loans increased by $\$ 1.2$ million to $\$ 10.0$ million at December 31, 2013 from $\$ 8.8$ million at June 30, 2013. The increase in the balance of this portion of the allowance largely reflected the additional allowance attributable to an overall increase of $\$ 196.7$ million in the non-impaired portion of the loan portfolio between comparative periods. The increase in the allowance also reflected changes in the Company's historical and environmental loss factors made in accordance with its allowance for loan loss calculation methodology as discussed earlier.

Specifically, the Company's loan portfolio experienced a net annualized average charge-off rate of 15 basis points during the six months ended December 31, 2013 representing a decrease of 13 basis points from the 28 basis points of charge offs reported for fiscal 2013. The historical loss factors used in the Company's allowance for loan loss calculation methodology were updated to reflect the effect of these charge offs on the average annualized historical charge off rates by loan segment over the two year look-back period used by that methodology. In conjunction with the net changes to the outstanding balance of the applicable loans, the changes to these factors resulted in a net decrease of $\$ 214,000$ in the applicable portion of the allowance to $\$ 2.2$ million at December 31, 2013 from $\$ 2.4$ million as of June 30, 2013.

Regarding environmental loss factors, changes to such factors during the six month period ended December 31, 2013 were limited to increases applicable to the Company's acquired portfolio of SBA loans. All such loans were initially recorded at fair value at acquisition reflecting any impairment identified on such loans at that time. Subsequent to their acquisition, however, the Company has identified and recognized additional impairment and charge offs attributable to this subset of acquired loans. While the level of this "post-acquisition" impairment has generally been limited, the Company considers such losses in developing the environmental loss factors used to calculate the required allowance applicable to the non-impaired portion of such loans. In recognition of these considerations, the Company has modified the following environmental loss factors applicable to the acquired SBA loans during the six months ended December 31, 2013 from those levels that were in effect at June 30, 2013:

- Level of and trends in nonperforming loans: Increased ( +3 ) from " 12 " to " 15 " reflecting continuing increases in the level of nonperforming loans and associated losses within the portfolio segment.

[^12]Given their prior acquisition at fair value, the environmental loss factors established for loans acquired though business combinations generally reflect a comparatively lower level of risk than those applicable to the remaining portfolio. The level of environmental loss factors attributable to these loans continue to be monitored and adjusted, as above, to reflect the Company's best judgment as to the level of incurred losses on the acquired loans that are collectively evaluated for impairment.

In conjunction with the net changes to the outstanding balance of the applicable loans, the noted increase in the environmental loss factors resulted in a net increase of $\$ 1.4$ million in the applicable valuation allowances to $\$ 7.8$ million at December 31, 2013 from $\$ 6.4$ million at June 30, 2013.

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The following tables present the historical and environmental loss factors, reported as a percentage of outstanding loan principal, that were the basis for computing the portion of the allowance for loan losses attributable to loans collectively evaluated for impairment at December 31, 2013 and June 30, 2013.

| Allowance for Loan Losses |  |  |  |
| :---: | :---: | :---: | :---: |
| Allocation of Loss Factors on Loans Collectively Evaluated for Impairment |  |  |  |
| at December 31, 2013 |  |  |  |
| Historical | Environmental |  |  |
| Loan Category | Loss Factors | Loss Factors (2) | Total |


| Residential mortgage loans |  |  |  |
| :--- | :--- | :--- | :--- |
| Originated | $0.06 \%$ | $0.30 \%$ | $0.36 \%$ |
| Purchased | $2.58 \%$ | $0.75 \%$ | $3.33 \%$ |
| Acquired in merger | $1.62 \%$ | $0.24 \%$ | $1.86 \%$ |

Home equity loans

| Originated | $0.13 \%$ | $0.36 \%$ | $0.49 \%$ |
| :--- | :--- | :--- | :--- |
| Acquired in merger | $0.35 \%$ | $0.24 \%$ | $0.59 \%$ |
|  |  |  |  |
| Home equity lines of credit | $0.00 \%$ | $0.36 \%$ | $0.36 \%$ |
| Originated | $0.00 \%$ | $0.24 \%$ | $0.24 \%$ |
| Acquired in merger |  |  |  |
| Construction loans | $0.00 \%$ | $0.72 \%$ | $0.72 \%$ |
| 1-4 family <br> Originated <br> Acquired in merger | $0.00 \%$ | $0.24 \%$ | $0.24 \%$ |
| Multi-family <br> Originated <br> Acquired in merger | $0.00 \%$ | $0.72 \%$ | $0.72 \%$ |
| Nonresidential | $0.00 \%$ | $0.24 \%$ | $0.24 \%$ |
| Originated  <br> Acquired in merger $0.00 \%$ | $0.72 \%$ | $0.72 \%$ |  |
|  | $0.00 \%$ | $0.24 \%$ | $0.24 \%$ |


| Commercial mortgage loans |  |  |  |
| :--- | :--- | :--- | :--- |
| Multi-family | $0.00 \%$ | $0.72 \%$ | $0.72 \%$ |
| $\quad$ Originated | $0.00 \%$ | $0.24 \%$ | $0.24 \%$ |
| $\quad$ Acquired in merger |  |  |  |
| Nonresidential | $0.10 \%$ | $0.72 \%$ | $0.82 \%$ |
| $\quad$ Originated | $0.00 \%$ | $0.24 \%$ | $0.24 \%$ |
| Acquired in merger |  |  |  |

Commercial business loans
Secured (1-4 family)

| Originated | $0.00 \%$ | $0.72 \%$ | $0.72 \%$ |
| :--- | :--- | :--- | :--- |
| Acquired in merger | $0.00 \%$ | $0.24 \%$ | $0.24 \%$ |
| Secured (Other) |  |  |  |
| Originated | $0.08 \%$ | $0.72 \%$ | $0.80 \%$ |
| Acquired in merger | $0.06 \%$ | $0.24 \%$ | $0.30 \%$ |

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| Unsecured |  |  |  |
| :--- | :--- | :--- | :--- |
| Originated | $0.00 \%$ | $0.57 \%$ | $0.57 \%$ |
| Acquired in merger | $0.00 \%$ | $0.18 \%$ | $0.18 \%$ |

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| Allowance for Loan Losses |  |  |  |
| :--- | :---: | :---: | :---: |
| Loan Category | Allocation of Loss Factors on Loans Collectively Evaluated for Impairment <br> at December 31, 2013 (continued) <br> Historical <br> Loss Factors | Environmental <br> Loss Factors (2) | Total |
| SBA 7A | $0.00 \%$ | $0.72 \%$ | $0.72 \%$ |
| Originated <br> Acquired in merger | $19.01 \%$ | $0.27 \%$ | $19.28 \%$ |
| SBA Express | $0.00 \%$ | $0.72 \%$ | $0.72 \%$ |
| Originated | $0.00 \%$ | $0.27 \%$ | $0.27 \%$ |
| Acquired in merger | $0.00 \%$ | $0.72 \%$ | $0.72 \%$ |
| SBA Line of Credit | $0.52 \%$ | $0.27 \%$ | $0.79 \%$ |
| Originated | $0.00 \%$ | $0.72 \%$ | $0.72 \%$ |
| Acquired in merger | $0.00 \%$ | $0.27 \%$ | $0.27 \%$ |

Other consumer loans (1)
(1) The Company generally maintains an environmental loss factor of $0.18 \%-0.27 \%$ on other consumer loans while historical loss factors range from $0.00 \%$ to $60.23 \%$ based on loan type. Resulting balances in the allowance for loan losses are immaterial and therefore excluded from the presentation.
(2) "Base" environmental factors reported excluding the effect of "weights" attributable to internal credit-rating classification as follows: "Pass-1": 70\%, "Pass-2": $80 \%$, "Pass-3": $90 \%$, "Pass-4": $100 \%$, "Watch": $200 \%$, "Special Mention": $400 \%$, "Substandard": $600 \%$, "Doubtful": $800 \%$. (e.g. Environmental loss factor applicable to originated residential mortgage loan rated as "Substandard": $0.30 \% \times 600 \%=1.8 \%$ ).

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| Allowance for Loan Losses |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Allocation of Loss Factors on Loans Collectively Evaluated for Impairment |  |  |  |  |
| at June 30, 2013 |  |  |  |  |
| Loan Category | Historical | Environmental |  |  |

Residential mortgage loans

| Originated | 0.09\% | 0.30\% | 0.39\% |
| :---: | :---: | :---: | :---: |
| Purchased | 2.78\% | 0.75\% | 3.53\% |
| Acquired in merger | 1.62\% | 0.24\% | 1.86\% |
| Home equity loans |  |  |  |
| Originated | 0.15\% | 0.36\% | 0.51\% |
| Acquired in merger | 0.30\% | 0.24\% | 0.54\% |
| Home equity lines of credit |  |  |  |
| Originated | 0.00\% | 0.36\% | 0.36\% |
| Acquired in merger | 0.00\% | 0.24\% | 0.24\% |
| Construction loans |  |  |  |
| 1-4 family |  |  |  |
| Originated | 0.00\% | 0.72\% | 0.72\% |
| Acquired in merger | 0.00\% | 0.24\% | 0.24\% |
| Multi-family |  |  |  |
| Originated | 0.00\% | 0.72\% | 0.72\% |
| Acquired in merger | 0.00\% | 0.24\% | 0.24\% |
| Nonresidential |  |  |  |
| Originated | 0.00\% | 0.72\% | 0.72\% |
| Acquired in merger | 0.00\% | 0.24\% | 0.24\% |

## Commercial mortgage loans

Multi-family
Originated
Acquired in merger
Nonresidential
Originated
Acquired in merger

| $0.00 \%$ | $0.72 \%$ | $0.72 \%$ |
| :--- | :--- | :--- |
| $0.00 \%$ | $0.24 \%$ | $0.24 \%$ |
|  |  |  |
| $0.13 \%$ | $0.72 \%$ | $0.85 \%$ |
| $0.11 \%$ | $0.24 \%$ | $0.35 \%$ |

Commercial business loans
Secured (1-4 family)

| Originated | $0.00 \%$ | $0.72 \%$ | $0.72 \%$ |
| :--- | :--- | :--- | :--- |
| Acquired in merger | $0.00 \%$ | $0.24 \%$ | $0.24 \%$ |
| Secured (Other) | $0.08 \%$ | $0.72 \%$ | $0.80 \%$ |
| Originated | $0.07 \%$ | $0.24 \%$ | $0.31 \%$ |
| $\quad$ Acquired in merger | $0.00 \%$ | $0.57 \%$ | $0.57 \%$ |
| Unsecured | $0.00 \%$ | $0.18 \%$ | $0.18 \%$ |

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| Allowance for Loan Losses |  |  |  |
| :---: | :---: | :---: | :---: |
| Allocation of Loss Factors on Loans Collectively Evaluated for Impairment at June 30, 2013 (continued) |  |  |  |
| Loan Cat | Historical Loss Factors | Environmental Loss Factors (2) | Total |
| SBA 7A |  |  |  |
| Originated | 0.00\% | 0.72\% | 0.72\% |
| Acquired in merger | 1.58\% | 0.24\% | 1.82\% |
| SBA Express |  |  |  |
| Originated | 0.00\% | 0.72\% | 0.72\% |
| Acquired in merger | 0.00\% | 0.24\% | 0.24\% |
| SBA Line of Credit |  |  |  |
| Originated | 0.00\% | 0.72\% | 0.72\% |
| Acquired in merger | 0.00\% | 0.24\% | 0.24\% |
| SBA Other |  |  |  |
| Originated | 0.00\% | 0.72\% | 0.72\% |
| Acquired in merger | 0.00\% | 0.24\% | 0.24\% |

Other consumer loans (1)
(1) The Company generally maintains an environmental loss factor of $0.27 \%$ on other consumer loans while historical loss factors range from $0.00 \%$ to $100.00 \%$ based on loan type. Resulting balances in the allowance for loan losses are immaterial and therefore excluded from the presentation.
(2) "Base" environmental factors reported excluding the effect of "weights" attributable to internal credit-rating classification as follows: "Pass-1": $70 \%$, "Pass-2": $80 \%$, "Pass-3": $90 \%$, "Pass-4": $100 \%$, "Watch": $200 \%$, "Special Mention": $400 \%$, "Substandard": $600 \%$, "Doubtful": $800 \%$. (e.g. Environmental loss factor applicable to originated residential mortgage loan rated as "Substandard": $0.30 \%$ x $600 \%=1.8 \%$ ).

Additional information about the Company's allowance for loan losses at December 31, 2013 is presented in Note 10 to the unaudited consolidated financial statements.

Mortgage-backed Securities Available for Sale. Mortgage-backed securities available for sale decreased by $\$ 116.2$ million to $\$ 664.5$ million at December 31, 2013 from $\$ 780.7$ million at June 30, 2013. The net decrease partly reflected sales of securities totaling $\$ 52.1$ million during the six months ended December 31, 2013 partially offset by purchases totaling $\$ 17.1$ million during the same period. The proceeds from mortgage-backed security sales were primarily used to fund loan growth during the period while security purchases represented 30 -year, fixed-rate agency MBS that were acquired based upon their Community Reinvestment Act eligibility.

The net decrease in mortgage-backed securities available for sale also reflected cash repayment of principal, net of discount accretion and premium amortization as well as an aggregate decrease in the fair value of the applicable securities resulting in an increase in the unrealized loss in the portfolio between comparative periods.

At December 31, 2013, the available for sale mortgage-backed securities portfolio included agency pass-through securities and agency collateralized mortgage obligations. Based on its evaluation,
management has concluded that no other-than-temporary impairment is present within this segment of the investment portfolio as of that date.

Additional information regarding mortgage-backed securities available for sale at December 31, 2013 is presented in Note 7 and Note 9 to the unaudited consolidated financial statements.

Mortgage-backed Securities Held to Maturity. Mortgage-backed securities held to maturity, decreased by $\$ 869,000$ to $\$ 100.2$ million at December 31, 2013 from $\$ 101.1$ million at June 30, 2013. The decrease was largely attributable to cash repayment of principal, net of discount accretion and premium amortization.

At December 31, 2013, the held to maturity mortgage-backed securities portfolio primarily included agency pass-through securities and agency collateralized mortgage obligations. As of that date, the Company also held a nominal balance of non-agency mortgage-backed securities whose aggregate carrying values and market values totaled $\$ 93,000$ and $\$ 93,000$, respectively. Based on its evaluation, management has concluded that no other-than-temporary impairment is present within this segment of the investment portfolio as of that date.

Additional information regarding mortgage-backed securities held to maturity at December 31, 2013 is presented in Note 8 and Note 9 to the unaudited consolidated financial statements.

Other Assets. The aggregate balance of other assets, including premises and equipment, FHLB stock, interest receivable, goodwill, bank owned life insurance, deferred income taxes and other miscellaneous assets, increased by $\$ 11.9$ million to $\$ 288.3$ million at December 31, 2013 from $\$ 276.4$ million at June 30, 2013. The increase in other assets partly reflected a $\$ 5.4$ million increase in the investment in FHLB stock resulting from an increase in the Bank's mandatory investment attributable to the increase in the balance of borrowings with the FHLB. The change also reflected a $\$ 3.5$ million increase in net deferred income tax assets resulting primarily from increases in the unrealized losses within the available for sale securities portfolio and a $\$ 1.4$ million increase in the cash surrender value of the Company's bank owned life insurance.

The balance of real estate owned ("REO"), included in other assets, increased by $\$ 319,000$ to $\$ 2.4$ million at December 31, 2013 from $\$ 2.1$ million at June 30, 2013 while the number of properties held in REO increased to ten from eight for those same comparative periods, respectively. The net change in the carrying value and number of REO properties reflected the acquisition and sale of several properties during the period. Two properties with aggregate carrying values totaling $\$ 273,000$ and $\$ 245,000$, respectively, were under contract for sale at December 31, 2013 with such values generally reflecting the net sale proceeds that the Bank expects to receive based upon the terms of that contract.

The remaining increases and decreases in other assets generally comprised normal growth or operating fluctuations in their respective balances.

Deposits. The balance of total deposits increased by $\$ 7.1$ million to $\$ 2.38$ billion at December 31, 2013 from $\$ 2.37$ billion at June 30, 2013. The net increase in deposit balances reflected a $\$ 4.5$ million increase in interest-bearing deposits as well as an increase of $\$ 2.6$ million in non-interest-bearing checking accounts. The increase in interest-bearing deposit accounts comprised a $\$ 14.5$ million increase in interest-bearing checking accounts coupled with a $\$ 6.1$ million increase in savings accounts. These increases were partially offset by a $\$ 16.1$ million decline in certificates of deposit.

The increase in interest-bearing checking accounts largely reflected aggregate growth in retail accounts while the balance of the Company's brokered money market deposits remained generally stable

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between comparative periods. The Company's brokered money market deposits were originally acquired through Promontory Interfinancial Network's Insured Network Deposits ("IND") program in conjunction with the wholesale funding transactions completed during the latter half of fiscal 2013. The Company's IND deposit balances totaled approximately $\$ 229.5$ million at December 31, 2013 compared to $\$ 229.6$ million at June 30, 2013.

The net decline in the balance of certificates of deposit partly reflects the Company's active management of deposit pricing during the six months ended December 31, 2013 to support net interest rate spread and margin which continued to allow for some degree of controlled outflow of shorter-term retail time deposits. However, the net change in certificate of deposit balances also reflected the Company's efforts to extend the duration of its time deposits for interest rate risk management purposes. Toward that end, the Bank increased its offering rates on certain longer-term retail time deposits during the quarter ended December 31, 2013 with an emphasis on attracting "new money" within the four-to-five year maturity tranche. Concurrently, the Bank also began to utilize a deposit listing service through which it has attracted "non-brokered" wholesale time deposits targeting institutional investors with a three-to-five investment horizon. The Bank generally prohibits the withdrawal of its listing service deposits prior to maturity further reinforcing the resiliency of those deposits in a rising rate environment. The balance of the Bank's listing service deposits totaled approximately $\$ 9.0$ million at December 31, 2013 with the balance of funding expected to increase over the near term. Finally, the Bank acquired a small portfolio of longer-term, brokered certificates of deposit during the current quarter whose balances totaled approximately $\$ 19.2$ million at December 31, 2013.

Borrowings. The balance of borrowings increased by $\$ 109.2$ million to $\$ 396.9$ million at December 31, 2013 from $\$ 287.7$ million at June 30, 2013. The reported increase primarily reflected an additional $\$ 120.0$ million of FHLB advances drawn primarily to fund loan growth during the period. For interest rate risk management purposes, the Company has utilized interest rate derivatives to effectively swap the rolling 90-day maturity/repricing characteristics of the new borrowings into fixed rate for five years.

The change in borrowing balances also reflected a $\$ 10.8$ million decline in the balance of customer sweep accounts to $\$ 26.0$ million at December 31, 2013 from $\$ 36.8$ million at June 30, 2013. Sweep accounts are short-term borrowings representing funds that are withdrawn from a customer's non-interest-bearing deposit account and invested in an uninsured overnight investment account that is collateralized by specified investment securities owned by the Company.

Other Liabilities. The balance of other liabilities, including advance payments by borrowers for taxes and other miscellaneous liabilities, increased by $\$ 576,000$ to $\$ 20.0$ million at December 31, 2013 from $\$ 19.5$ million at June 30, 2013 reflecting normal operating fluctuations in such balances.

Stockholders' Equity. Stockholders' equity decreased $\$ 3.2$ million to $\$ 464.5$ million at December 31, 2013 from $\$ 467.7$ million at June 30, 2013. The decrease was partly attributable a $\$ 5.8$ million increase in accumulated other comprehensive loss due primarily to a net decline in the fair value of the Company's available for sale securities that was partially offset by an increase in the fair value of its derivatives portfolio. The net decline in stockholders' equity also reflected a $\$ 3.8$ million increase in Treasury stock resulting from the Company's repurchase of 365,880 shares of its common stock during the period at an average price of $\$ 10.36$ per share. These decreases were partially offset by $\$ 5.6$ million in net income coupled with a reduction of unearned ESOP shares for plan shares earned during the current period.

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Comparison of Operating Results for the Three Months Ended December 31, 2013 and December 31, 2012
General. The Company reported net income of $\$ 2,987,000$ or $\$ 0.05$ per diluted share for the three months ended December 31, 2013; an increase of $\$ 1,810,000$ compared to net income of $\$ 1,177,000$ or $\$ 0.02$ per diluted share for the three months ended December 31, 2012. The increase in net income between comparative quarters reflected an increase in net interest income coupled with a decrease in the provision for loan losses that were partially offset by a decline in non-interest income and an increase in non-interest expense. In total, these factors resulted in an overall increase in pre-tax income and the provision for income taxes.

Net Interest Income. Net interest income for the three months ended December 31, 2013 was $\$ 18.5$ million, an increase of $\$ 2.5$ million from $\$ 16.0$ million for the three months ended December 31, 2012. The increase in net interest income between the comparative periods resulted from an increase in interest income coupled with a decline in interest expense. In general, the increase in interest income was attributable to an increase in the average balance of interest-earning assets that was partially offset by a decrease in their average yield. The decrease in interest expense primarily reflected a decline in the cost of interest-bearing liabilities that was partially offset by an increase in their average balance.

As a result of these factors, the Company's net interest rate spread increased eight basis points to $2.33 \%$ for the three months ended December 31, 2013 from $2.25 \%$ for the three months ended December 31, 2012. The increase in the net interest rate spread reflected a 20 basis point decrease in the cost of interest-bearing liabilities to $0.85 \%$ from $1.05 \%$ that was partially offset by decline in the yield on earning assets of 12 basis points to $3.18 \%$ from $3.30 \%$ for the same comparative periods. A discussion of the factors contributing to the overall change in yield on earning assets and cost of interest-bearing liabilities is presented in the separate discussion and analysis of interest income and interest expense below.

The factors contributing to the increase in net interest rate spread were also reflected in the Company's net interest margin. However, those effects were partially offset by other factors resulting in a four basis point increase in the Company's net interest margin to $2.46 \%$ for the three months ended December 31, 2013 from $2.42 \%$ for the three months ended December 31, 2012. The additional factors resulting in the comparatively smaller increase in net interest margin include the foregone interest income associated with the use of earning assets to fund the Company's share repurchase programs. For the three months ended December 31, 2013, the average balance of treasury stock increased by $\$ 5.8$ million to $\$ 74.6$ million from $\$ 68.9$ million for the three months ended December 31, 2012.

Interest Income. Total interest income increased by $\$ 2.1$ million to $\$ 23.9$ million for the three months ended December 31, 2013 from $\$ 21.8$ million for the three months ended December 31, 2012. As noted above, the increase in interest income reflected a $\$ 362.2$ million increase in the average balance of interest-earning assets to $\$ 3.01$ billion for the quarter ended December 31, 2013 from $\$ 2.64$ billion for the quarter ended December 31, 2012. The effect on interest income from the increase in average balance was partially offset by a 12 basis point decline in the average yield on interest earning assets to $3.18 \%$ from $3.30 \%$ those same comparative periods.

Interest income from loans increased $\$ 1.3$ million to $\$ 16.5$ million for the three months ended December 31, 2013 from $\$ 15.2$ million for the three months ended December 31, 2012. The increase in interest income on loans was attributable to an increase in their average balance that was partially offset by a decrease in their average yield.

The average balance of loans increased by $\$ 230.9$ million to $\$ 1.51$ billion for the three months ended December 31, 2013 from $\$ 1.28$ billion for the three months ended December 31, 2012. The
reported increase in the average balance of loans reflected an aggregate increase of $\$ 281.0$ million in the average balance of commercial loans to $\$ 885.4$ million for the three months ended December 31, 2013 from $\$ 604.4$ million for the three months ended December 31, 2012. The Company's commercial loans generally comprise commercial mortgage loans, including multi-family and nonresidential mortgage loans, as well as secured and unsecured commercial business loans.

The increase in the average balance of commercial loans was partially offset by a decline in the average balance of residential mortgage loans which decreased by $\$ 42.2$ million to $\$ 616.6$ million for the three months ended December 31, 2013 from $\$ 658.8$ million for the three months ended December 31, 2012. The Company's residential mortgages generally comprise one-to-four family first mortgage loans, home equity loans and home equity lines of credit.

The net increase in the average balance of loans also reflected a $\$ 7.0$ million decline in the average balance of construction loans whose aggregate average balances decreased to $\$ 9.7$ million for the three months ended December 31, 2013 from $\$ 16.7$ million for the three months ended December 31, 2012. For those same comparative periods, the average balance of consumer loans also decreased by $\$ 216,000$ to $\$ 4.4$ million from $\$ 4.6$ million.

The effect on interest income attributable to the increase in the average balance of loans was partially offset by a decrease in their average yield. The average yield on loans decreased by 37 basis points to $4.36 \%$ for the three months ended December 31, 2013 from $4.73 \%$ for the three months ended December 31, 2012. The reduction in the overall yield on the Company's loan portfolio primarily reflects the effect of loan origination volume at comparatively lower market interest rates than the aggregate portfolio coupled with the effects of the downward re-pricing of adjustable-rate loans.

Interest income from mortgage-backed securities decreased $\$ 657,000$ to $\$ 5.5$ million for the three months ended December 31, 2013 from $\$ 6.2$ million for the three months ended December 31, 2012. The decrease in interest income reflected a decline in the average balance of mortgage-backed securities that was partially offset by an increase in their average yield. The average balance of mortgage-backed securities decreased $\$ 280.2$ million to $\$ 835.9$ million for the three months ended December 31, 2013 from $\$ 1.12$ billion for the three months ended December 31, 2012. For those same comparative periods, the average yield on mortgage-backed securities increased 42 basis points to $2.63 \%$ for the three months ended December 31, 2013 from $2.21 \%$ for the three months ended December 31, 2012.

The decrease in the average balance of mortgage-backed securities primarily reflected the net effects of the restructuring and wholesale growth transactions completed during the latter half of fiscal 2013. The decrease in average balance also reflected other security sales and principal repayments outpacing the level of other security purchases during the period. As noted earlier, a significant portion of mortgage-backed security sale proceeds during the current fiscal year have been used to fund commercial loan originations while the purchases of such securities have resulted largely from the Bank's Community Reinvestment Act commitments.

The increase in the overall yield of the mortgage-backed securities portfolio was primarily attributable to a decrease in purchased premium amortization during the current quarter arising from a reduction in loan prepayments reflecting the overall increase in longer-term market interest rates during the quarter that reduced the incentive for borrowers to refinance.

Interest income from non-mortgage-backed securities increased $\$ 1.4$ million to $\$ 1.7$ million for the three months ended December 31, 2013 from $\$ 280,000$ for the three months ended December 31, 2012. The increase in interest income reflected increases in both the average balance and average yield of non-mortgage-backed securities between comparative periods. The average balance of these securities

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increased $\$ 408.3$ million to $\$ 513.7$ million for the three months ended December 31, 2013 from $\$ 105.4$ million for the three months ended December 31, 2012. For those same comparative periods, the average yield on non-mortgage-backed securities increased by 24 basis points to $1.31 \%$ from $1.07 \%$.

The increase in the average balance of non-mortgage-backed securities primarily reflected the net effects of the restructuring and wholesale growth transactions completed during the latter half of fiscal 2013. The increase in average balance also reflected other security purchases outpacing the level of other sales and principal repayments during the period.

The increase in the average balance of non-mortgage backed securities included a $\$ 315.7$ million increase in the average balance of taxable securities to $\$ 419.0$ million during the three months ended December 31, 2013 from $\$ 103.3$ million during the three months ended December 31, 2012. For those same comparative periods, the average balance of tax-exempt securities increased by $\$ 92.6$ million to $\$ 94.7$ million from $\$ 2.1$ million.

The increase in the average yield on non-mortgage backed securities reflected a 10 basis point increase in the yield of taxable securities to $1.17 \%$ during the three months ended December 31, 2013 from $1.07 \%$ during the three months ended December 31, 2012 augmented by an 87 basis point increase in the average yield on tax-exempt securities to $1.94 \%$ from $1.07 \%$ between those same comparative periods. The changes in the average yields of the taxable and tax-exempt sectors of the non-mortgage-backed securities portfolios primarily reflected the restructuring and wholesale growth transactions completed during the latter half of fiscal 2013 coupled with the effects of other security purchases and sales within the portfolio during the current fiscal year.

Interest income from other interest-earning assets increased by $\$ 43,000$ to $\$ 238,000$ for the three months ended December 31, 2013 from $\$ 195,000$ for the three months ended December 31, 2012. The increase in interest income was primarily attributable to an 11 basis point increase in average yield to $0.67 \%$ for the three months ended December 31, 2013 from $0.56 \%$ for the three months ended December 31, 2012. For those same comparative periods, the average balance of other interest-earning assets increased by $\$ 3.3$ million to $\$ 142.9$ million from $\$ 139.7$ million.

The nominal change in the average balance of other interest-earning assets between comparative periods largely reflects a consistent level of such assets maintained by the Company in the aggregate between comparative periods. The corresponding increase in the average yield, however, reflects proportionately greater average balances of higher yielding assets within the category, such as FHLB stock, in relation to other, lower yielding asset types such as interest-bearing deposits.

Interest Expense. Total interest expense decreased $\$ 350,000$ to $\$ 5.5$ million for the three months ended December 31, 2013 from $\$ 5.8$ million for the three months ended December 31, 2012. As noted earlier, the decrease in interest expense reflected a decrease in the average cost of interest-bearing liabilities which declined 20 basis points to $0.85 \%$ for the three months ended December 31, 2013 from $1.05 \%$ for the three months ended December 31, 2012. The decrease in the average cost was partially offset by a $\$ 355.1$ million increase in the average balance of interest-bearing liabilities to $\$ 2.57$ billion from $\$ 2.22$ billion for the same comparative periods.

Interest expense attributed to deposits decreased $\$ 179,000$ to $\$ 3.6$ million for the three months ended December 31, 2013 from $\$ 3.8$ million for the three months ended December 31, 2012. The decrease in interest expense was attributable to a decline in the average cost of interest-bearing deposits that was partially offset by an increase in their average balance.

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The cost of interest-bearing deposits declined by 10 basis points to $0.67 \%$ for the three months ended December 31, 2013 from $0.77 \%$ for the three months ended December 31, 2012. The reported decline in the average cost was reflected in the decreases in the average costs of certificates of deposit and savings accounts that were partially offset by an increase in the average cost of interest-bearing checking accounts. For those comparative periods, the average cost of certificates of deposit declined 16 basis points to $1.02 \%$ from $1.18 \%$ while the average cost of savings accounts decreased five basis points to $0.16 \%$ from $0.21 \%$.

In contrast, the average cost of interest-bearing checking accounts increased by 14 basis points to $0.53 \%$ for the three months ended December 31, 2013 from $0.39 \%$ for the three months ended December 31, 2012. The increase in cost primarily reflected the effect of money-market deposits maintained as a wholesale funding source through Promontory Interfinancial Network's Insured Network Deposits ("IND") program in conjunction with the wholesale growth transactions completed during the latter half of fiscal 2013. The comparatively higher cost of such "non-retail" funding in relation to the Company's "retail" money market accounts primarily reflects the use of derivatives instruments to hedge the interest rate risk of that floating rate funding source for a period of five years.

The overall decrease in the average cost of interest-bearing deposits was partially offset by a $\$ 184.9$ million increase in their average balance to $\$ 2.15$ billion for the three months ended December 31, 2013 from $\$ 1.97$ billion for the three months ended December 31, 2012. The reported increase in the average balance was primarily attributable to a $\$ 243.4$ million increase in the average balance of interest-bearing checking accounts to $\$ 727.4$ million for the three months ended December 31, 2013 from $\$ 483.9$ million for the three months ended December 31, 2012. The reported increase in the average balance of interest-bearing checking accounts was largely attributable to the "non-retail" money market funding that was acquired in conjunction with the wholesale growth transactions noted above. The average balance of this funding source totaled $\$ 226.3$ million for the three months ended December 31, 2013 with no such balances being reported during the earlier comparative period.

The increase in interest-bearing deposits also reflected a $\$ 31.4$ million increase in the average balance of savings accounts to $\$ 467.3$ million for the three months ended December 31, 2013 from $\$ 436.0$ million for the three months ended December 31, 2012.

The reported increases in average balance of interest-bearing checking and savings accounts were partially offset by a decline in the average balance of certificates of deposit. For those same comparative periods, the average balance of certificates of deposit decreased $\$ 89.9$ million to $\$ 955.6$ million from $\$ 1.05$ billion. As noted earlier, the reported decline in certificates of deposit was largely attributable to the Company's active management of deposit pricing to support net interest rate spread and margin which continued to allow for some degree of controlled outflow of short-term time deposits during the six months ended December 31, 2013. Partially offsetting this decline was an increase in average balance of longer-term certificates of deposit originated through the Bank's retail branch and "non-retail" deposit listing service resources.

Interest expense attributed to borrowings decreased by $\$ 171,000$ to $\$ 1.9$ million for the three months ended December 31, 2013 from $\$ 2.0$ million for the three months ended December 31, 2012. The decrease in interest expense on borrowings reflected a decrease in their average cost that was partially offset by an increase in their average balance. The average cost of borrowings decreased by 145 basis points to $1.76 \%$ for the three months ended December 31, 2013 from $3.21 \%$ for the three months ended December 31, 2012. For those same comparative periods, the average balance of borrowings increased $\$ 170.2$ million to $\$ 423.7$ million from $\$ 253.5$ million.

[^13]The decrease in the average cost of borrowings and the increase in their average balance partly reflected the effects of restructuring and wholesale growth transactions completed during the latter half of fiscal 2013. The decrease also reflects effects of the additional FHLB advances drawn during the first six months of the current fiscal year as well as the effects of the associated interest rate derivatives used to hedge the cost of those advances. In total, the average cost of FHLB advances decreased by 179 basis points to $1.87 \%$ for the three months ended December 31, 2013 from $3.66 \%$ for the three months ended December 31, 2012. For those same comparative periods, the average balance of FHLB advances increased by $\$ 172.0$ million to $\$ 388.7$ million from $\$ 216.7$ million.

The noted increase in the average balance of FHLB advances was partially offset by a $\$ 1.9$ million decrease in the average balance of other borrowings to $\$ 35.0$ million for the three months ended December 31, 2013 from $\$ 36.9$ million for the three months ended December 31, 2012. For those same comparative periods, the average cost of other borrowings declined by five basis points to $0.50 \%$ from $0.55 \%$. Other borrowings primarily include depositor overnight sweep accounts.

Provision for Loan Losses. The provision for loan losses decreased by $\$ 834,000$ to $\$ 559,000$ for the three months ended December 31, 2013 from $\$ 1.4$ million for the three months ended December 31, 2012. The decrease in the provision primarily reflected a lower level of specific losses recognized on nonperforming loans individually reviewed for impairment coupled with an overall reduction in net charge offs between comparative periods. This net reduction in provision expense was partially offset by a greater provision for loan losses on non-impaired loans due largely to their comparatively greater aggregate growth during the current period. Non-impaired loans are collectively evaluated for impairment using historical and environmental loss factors which were updated during the current period in accordance with the Bank's allowance for loan loss calculation methodology.

Additional information regarding the allowance for loan losses and the associated provisions recognized during the three months ended December 31, 2013 is presented in Note 10 to the unaudited consolidated financial statements as well as the Comparison of Financial Condition at December 31, 2013 and June 30, 2013 presented earlier.

Non-Interest Income. Non-interest income decreased $\$ 356,000$ to $\$ 1.9$ million for the three months ended December 31, 2013 from $\$ 2.3$ million for the three months ended December 31, 2012. However, excluding gains and losses on the sale of securities and real estate owned ("REO"), non-interest income increased by $\$ 276,000$ between those same comparative periods. The increase in non-interest income, as adjusted, was largely attributable to a $\$ 314,000$ increase in income from bank owned life insurance that was due primarily to an increase in the average balance of the underlying insurance assets between comparative periods. The increase in non-interest income also reflected increases in electronic banking and other fees and service charges due to an increase in applicable transaction activity. Partially offsetting these increases was a $\$ 62,000$ decline in miscellaneous income due largely to reduced levels of REO rental income between comparative periods.

The overall decrease in non-interest income also reflected an $\$ 871,000$ decline in security sale gains reflecting a lower level of net gains arising from security sales during the current period. This decline in non-interest income was partially offset by the absence in the current period of losses on the sale and write down of REO that totaled $\$ 239,000$ during the earlier comparative period.

Non-Interest Expenses. Non-interest expense increased by $\$ 366,000$ to $\$ 15.6$ million for the three months ended December 31, 2013 from $\$ 15.2$ million for the three months ended December 31, 2012. The net increase in non-interest expense primarily reflected increases in equipment and systems expense, federal deposit insurance expense and miscellaneous expense. These increases were partially offset by declines in certain employee compensation and premises occupancy expenses. Less noteworthy

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increases and decreases in other categories of non-interest expense reflected normal operating fluctuations within those categories.

The reported increase in equipment and systems expense was largely attributable to certain expenses relating to the Company's upcoming conversion of its primary core processing and related customer-facing systems to more robust and enhanced systems provided by Fiserv, Inc. ("Fiserv"). The Company had previously selected and engaged Fiserv to be its primary source of internal and customer-facing technology solutions including, but not limited to, core and item processing, Internet banking and electronic bill payment, and ATM/debit card management and processing. Fiserv will also provide the Company with technology solutions supporting data communications, electronic document management, data warehouse and reporting, financial accounting and analysis as well as certain forms of loan and credit-related analyses. Through the relationship with Fiserv, the Company also intends to enhance and expand its technology-based services offerings to include mobile banking, person-to-person payments and online account opening.

The conversions to the Fiserv platform are expected to take place during the third and fourth quarters of fiscal 2014 during which the Company expects to incur additional one-time conversion- related expenses. However, upon completing all applicable system conversions and integrations with Fiserv, the Company anticipates that its recurring technology service provider expenses will be reduced by approximately $\$ 1.0$ million per year. Such anticipated cost savings are based upon the current composition and transactional characteristics of the Company's customer account base and may vary over time based upon changes to those factors.

The reported increase in deposit insurance expense reflects an increase in the Bank's FDIC insurance premiums arising primarily from the growth in the Bank's total assets which, when offset by tangible capital, generally establishes the calculation basis of those premiums.

The increase in miscellaneous expense includes the recognition of certain costs associated with professional services rendered in support of the Company's strategic efforts to expand its business into insurance agency activities and commercial and industrial ("C\&I") lending.

The decrease in salaries and employee benefits expense primarily reflected changes to actuarial assumptions relating to the Bank's multi-employer defined benefit pension plan for employees that reduced the required contributions and associated expense to be recognized during fiscal 2014.

Finally, the overall increase in non-interest expense was further offset by a decline in premises occupancy expenses that were primarily attributable to a net reduction in property tax expense resulting from the Company's tax appeal efforts to reduce its property tax obligations on certain branch facilities.

Provision for Income Taxes. The provision for income taxes increased $\$ 783,000$ to $\$ 1.3$ million for the three months ended December 31, 2013 from $\$ 518,000$ for the three months ended December 31, 2012. The variance in income tax expense between comparative quarters was largely attributable to underlying differences in the level of the taxable portion of pre-tax income between comparative periods. The Company's effective tax rate during the three months ended December 31, 2013 was $30.3 \%$ which, in relation to statutory income tax rates, reflected the effects of tax-favored income sources included in pre-tax income. By comparison, the Company's effective tax rate for the three months ended December 31, 2012 was $30.6 \%$.

[^14]Comparison of Operating Results for the Six Months Ended December 31, 2013 and December 31, 2012
General. The Company reported net income of $\$ 5,573,000$ or $\$ 0.08$ per diluted share for the six months ended December 31, 2013; an increase of $\$ 2,736,000$ compared to net income of $\$ 2,837,000$ or $\$ 0.04$ per diluted share for the six months ended December 31, 2012. The increase in net income between comparative quarters reflected increases in net interest income and non-interest income coupled with a decrease in the provision for loan losses that were partially offset by an increase in non-interest expense. In total, these factors resulted in an overall increase in pre-tax income and the provision for income taxes.

Net Interest Income. Net interest income for the six months ended December 31, 2013 was $\$ 36.7$ million, an increase of $\$ 3.8$ million from $\$ 32.9$ million for the six months ended December 31, 2012. The increase in net interest income between the comparative periods resulted from an increase in interest income coupled with a decline in interest expense. In general, the increase in interest income was attributable to an increase in the average balance of interest-earning assets that was partially offset by a decrease in their average yield. The decrease in interest expense primarily reflected a decline in the cost of interest-bearing liabilities that was partially offset by an increase in their average balance.

As a result of these factors, the Company's net interest rate spread increased four basis points to $2.35 \%$ for the six months ended December 31, 2013 from $2.31 \%$ for the six months ended December 31, 2012. The increase in the net interest rate spread reflected a 26 basis point decrease in the cost of interest-bearing liabilities to $0.83 \%$ from $1.09 \%$ that was partially offset by decline in the yield on earning assets of 22 basis points to $3.18 \%$ from $3.40 \%$ for the same comparative periods. A discussion of the factors contributing to the overall change in yield on earning assets and cost of interest-bearing liabilities is presented in the separate discussion and analysis of interest income and interest expense below.

The factors contributing to the increase in net interest rate spread were also reflected in the Company's net interest margin. However, those effects were more than offset by other factors resulting in a two basis point decrease in the Company's net interest margin to $2.47 \%$ for the six months ended December 31, 2013 from $2.49 \%$ for the six months ended December 31, 2012. The additional factors resulting in the decrease in net interest margin include the foregone interest income associated with the use of earning assets to fund the Company's share repurchase programs. For the six months ended December 31, 2013, the average balance of treasury stock increased by $\$ 5.2$ million to $\$ 73.6$ million from $\$ 68.4$ million for the six months ended December 31, 2012.

Interest Income. Total interest income increased by $\$ 2.2$ million to $\$ 47.2$ million for the six months ended December 31, 2013 from $\$ 45.0$ million for the six months ended December 31, 2012. As noted above, the increase in interest income reflected a $\$ 322.1$ million increase in the average balance of interest-earning assets to $\$ 2.97$ billion for the six months ended December 31, 2013 from $\$ 2.65$ billion for the six months ended December 31, 2012. The effect on interest income from the increase in average balance was partially offset by a 22 basis point decline in the average yield on interest earning assets to $3.18 \%$ from $3.40 \%$ those same comparative periods.

Interest income from loans increased $\$ 1.4$ million to $\$ 32.3$ million for the six months ended December 31, 2013 from $\$ 30.9$ million for the six months ended December 31, 2012. The increase in interest income on loans was attributable to an increase in their average balance that was partially offset by a decrease in their average yield.

The average balance of loans increased by $\$ 186.1$ million to $\$ 1.47$ billion for the six months ended December 31, 2013 from $\$ 1.28$ billion for the six months ended December 31, 2012. The reported increase in the average balance of loans reflected an aggregate increase of $\$ 248.9$ million in the average

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balance of commercial loans to $\$ 843.1$ million for the six months ended December 31, 2013 from $\$ 594.2$ million for the six months ended December 31, 2012. The Company's commercial loans generally comprise commercial mortgage loans, including multi-family and nonresidential mortgage loans, as well as secured and unsecured commercial business loans.

The increase in the average balance of commercial loans was partially offset by a decline in the average balance of residential mortgage loans which decreased by $\$ 55.1$ million to $\$ 614.2$ million for the six months ended December 31, 2013 from $\$ 669.3$ million for the six months ended December 31, 2012. The Company's residential mortgages generally comprise one-to-four family first mortgage loans, home equity loans and home equity lines of credit.

The net increase in the average balance of loans also reflected a $\$ 7.6$ million decline in the average balance of construction loans whose aggregate average balances decreased to $\$ 10.5$ million for the six months ended December 31, 2013 from $\$ 18.1$ million for the six months ended December 31, 2012. For those same comparative periods, the average balance of consumer loans also decreased by $\$ 76,000$ to $\$ 4.4$ million from $\$ 4.5$ million.

The effect on interest income attributable to the net increase in the average balance of loans was partially offset by a decrease in their average yield. The average yield on loans decreased by 42 basis points to $4.40 \%$ for the six months ended December 31, 2013 from $4.82 \%$ for the six months ended December 31, 2012. The reduction in the overall yield on the Company's loan portfolio primarily reflects the effect of loan origination volume at comparatively lower market interest rates than the aggregate portfolio coupled with the effects of the downward re-pricing of adjustable rate loans.

Interest income from mortgage-backed securities decreased $\$ 2.1$ million to $\$ 11.1$ million for the six months ended December 31, 2013 from $\$ 13.2$ million for the six months ended December 31, 2012. The decrease in interest income reflected a decline in the average balance of mortgage-backed securities that was partially offset by an increase in their average yield. The average balance of mortgage-backed securities decreased $\$ 303.9$ million to $\$ 854.9$ million for the six months ended December 31, 2013 from $\$ 1.16$ billion for the six months ended December 31, 2012. For those same comparative periods, the average yield on mortgage-backed securities increased 32 basis points to $2.59 \%$ for the six months ended December 31, 2013 from $2.27 \%$ for the six months ended December 31, 2012.

The decrease in the average balance of mortgage-backed securities primarily reflected the net effects of the restructuring and wholesale growth transactions completed during the latter half of fiscal 2013. The decrease in average balance also reflected other security sales and principal repayments outpacing the level of other security purchases during the period. As noted earlier, a significant portion of mortgage-backed security sale proceeds during the current fiscal year have been used to fund commercial loan originations while the purchases of such securities have resulted largely from the Bank's Community Reinvestment Act commitments.

The increase in the overall yield of the mortgage-backed securities portfolio was primarily attributable to a decrease in purchased premium amortization during the current quarter arising from a reduction in loan prepayments reflecting the overall increase in longer-term market interest rates during the quarter that reduced the incentive for borrowers to refinance.

Interest income from non-mortgage-backed securities increased $\$ 2.9$ million to $\$ 3.4$ million for the six months ended December 31, 2013 from $\$ 512,000$ for the six months ended December 31, 2012. The increase in interest income reflected an increase in the average balance of such securities that was partially offset by a decline in their average yield between comparative periods. The average balance of non-mortgage-backed securities increased $\$ 439.0$ million to $\$ 515.2$ million for the six months ended

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December 31, 2013 from $\$ 76.2$ million for the six months ended December 31, 2012. For those same comparative periods, the average yield on non-mortgage-backed securities decreased by three basis points to $1.32 \%$ from $1.35 \%$.

The increase in the average balance of non-mortgage-backed securities primarily reflected the net effects of the restructuring and wholesale growth transactions completed during the latter half of fiscal 2013. The increase in average balance also reflected other security purchases outpacing the level of other sales and principal repayments during the period.

The increase in the average balance of non-mortgage backed securities included a $\$ 347.3$ million increase in the average balance of taxable securities to $\$ 421.3$ million during the six months ended December 31, 2013 from $\$ 74.0$ million during the six months ended December 31, 2012. For those same comparative periods, the average balance of tax-exempt securities increased by $\$ 91.7$ million to $\$ 93.9$ million from $\$ 2.2$ million.

The decrease in the average yield on non-mortgage backed securities reflected a 16 basis point decline in the yield of taxable securities to $1.19 \%$ during the six months ended December 31, 2013 from $1.35 \%$ during the six months ended December 31, 2012. This decline in yield was partially offset by an 87 basis point increase in the average yield on tax-exempt securities to $1.95 \%$ from $1.08 \%$ between those same comparative periods. The changes in the average yields of the taxable and tax-exempt sectors of the non-mortgage-backed securities portfolios primarily reflected the restructuring and wholesale growth transactions completed during the latter half of fiscal 2013 coupled with the effects of other security purchases and sales within the portfolio during the current fiscal year.

Interest income from other interest-earning assets increased by $\$ 46,000$ to $\$ 436,000$ for the six months ended December 31, 2013 from $\$ 390,000$ for the six months ended December 31, 2012. The increase in interest income was primarily attributable to a seven basis point increase in average yield to $0.67 \%$ for the six months ended December 31, 2013 from $0.60 \%$ for the six months ended December 31, 2012. For those same comparative periods, the average balance of other interest-earning assets increased by $\$ 891,000$ to $\$ 130.2$ million from $\$ 129.3$ million.

The nominal change in the average balance of other interest-earning assets between comparative periods largely reflects a consistent level of such assets maintained by the Company in the aggregate between comparative periods. The corresponding increase in the average yield, however, reflects proportionately greater average balances of higher yielding assets within the category, such as FHLB stock, in relation to other, lower yielding asset types such as interest-bearing deposits.

Interest Expense. Total interest expense decreased $\$ 1.6$ million to $\$ 10.6$ million for the six months ended December 31, 2013 from $\$ 12.1$ million for the six months ended December 31, 2012. As noted earlier, the decrease in interest expense reflected a decrease in the average cost of interest-bearing liabilities which declined 26 basis points to $0.83 \%$ for the six months ended December 31, 2013 from $1.09 \%$ for the six months ended December 31, 2012. The decrease in the average cost was partially offset by a $\$ 307.5$ million increase in the average balance of interest-bearing liabilities to $\$ 2.54$ billion from $\$ 2.23$ billion for the same comparative periods.

Interest expense attributed to deposits decreased $\$ 824,000$ to $\$ 7.2$ million for the six months ended December 31, 2013 from $\$ 8.1$ million for the six months ended December 31, 2012. The decrease in interest expense was attributable to a decline in the average cost of interest-bearing deposits that was partially offset by an increase in their average balance.

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The cost of interest-bearing deposits declined by 14 basis points to $0.67 \%$ for the six months ended December 31, 2013 from $0.81 \%$ for the six months ended December 31, 2012. The reported decline in the average cost was reflected in the decreases in the average costs of certificates of deposit and savings accounts that were partially offset by an increase in the average cost of interest-bearing checking accounts. For those comparative periods, the average cost of certificates of deposit declined 19 basis points to $1.03 \%$ from $1.22 \%$ while the average cost of savings accounts decreased seven basis points to $0.16 \%$ from $0.23 \%$.

In contrast, the average cost of interest-bearing checking accounts increased by 10 basis points to $0.53 \%$ for the six months ended December 31, 2013 from $0.43 \%$ for the six months ended December 31, 2012. The increase in cost primarily reflected the effect of money-market deposits maintained as a wholesale funding source through Promontory IND program in conjunction with the wholesale growth transactions completed during the latter half of fiscal 2013. The comparatively higher cost of such "non-retail" funding in relation to the Company's "retail" money market accounts primarily reflects the use of derivatives instruments to hedge the interest rate risk of that floating rate funding source for a period of five years.

The overall decrease in the average cost of interest-bearing deposits was partially offset by a $\$ 173.7$ million increase in their average balance to $\$ 2.15$ billion for the six months ended December 31, 2013 from $\$ 1.98$ billion for the six months ended December 31, 2012. The reported increase in the average balance was primarily attributable to a $\$ 249.5$ million increase in the average balance of interest-bearing checking accounts to $\$ 727.6$ million for the six months ended December 31, 2013 from $\$ 478.0$ million for the six months ended December 31, 2012. The reported increase in the average balance of interest-bearing checking accounts was largely attributable to the "non-retail" money market funding that was acquired in conjunction with the wholesale growth transactions noted above. The average balance of this funding source totaled $\$ 226.9$ million for the six months ended December 31, 2013 with no such balances being reported during the earlier comparative period.

The increase in interest-bearing deposits also reflected a $\$ 34.1$ million increase in the average balance of savings accounts to $\$ 467.9$ million for the six months ended December 31, 2013 from $\$ 433.8$ million for the six months ended December 31, 2012.

The reported increases in average balance of interest-bearing checking and savings accounts were partially offset by a decline in the average balance of certificates of deposit. For those same comparative periods, the average balance of certificates of deposit decreased $\$ 110.0$ million to $\$ 959.0$ million from $\$ 1.07$ billion. As noted earlier, the reported decline in certificates of deposit was largely attributable to the Company's active management of deposit pricing to support net interest rate spread and margin which continued to allow for some degree of controlled outflow of short-term time deposits during the six months ended December 31, 2013. Partially offsetting this decline was an increase in average balance of longer-term certificates of deposit originated through the Bank's retail branch and "non-retail" deposit listing service resources.

Interest expense attributed to borrowings decreased by $\$ 753,000$ to $\$ 3.3$ million for the six months ended December 31, 2013 from $\$ 4.1$ million for the six months ended December 31, 2012. The decrease in interest expense on borrowings reflected a decrease in their average cost that was partially offset by an increase in their average balance. The average cost of borrowings decreased by 153 basis points to $1.74 \%$ for the six months ended December 31, 2013 from $3.27 \%$ for the six months ended December 31, 2012. For those same comparative periods, the average balance of borrowings increased $\$ 133.8$ million to $\$ 384.2$ million from $\$ 250.4$ million.

[^15]The decrease in the average cost of borrowings and the increase in their average balance partly reflected the effects of restructuring and wholesale growth transactions completed during the latter half of fiscal 2013. The decrease also reflects effects of the additional FHLB advances drawn during the first six months of the current fiscal year as well as the effects of the associated interest rate derivatives used to hedge the cost of those advances. In total, the average cost of FHLB advances decreased by 186 basis points to $1.86 \%$ for the six months ended December 31, 2013 from $3.72 \%$ for the six months ended December 31, 2012. For those same comparative periods, the average balance of FHLB advances increased by $\$ 135.1$ million to $\$ 349.0$ million from $\$ 213.9$ million.

The noted increase in the average balance of FHLB advances was partially offset by a $\$ 1.2$ million decrease in the average balance of other borrowings to $\$ 35.2$ million for the six months ended December 31, 2013 from $\$ 36.4$ million for the six months ended December 31, 2012. For those same comparative periods, the average cost of other borrowings declined by eight basis points to $0.50 \%$ from $0.58 \%$. Other borrowings primarily include depositor overnight sweep accounts.

Provision for Loan Losses. The provision for loan losses remained consistent at $\$ 1.7$ million for the comparative six month periods ended December 31, 2013 and December 31, 2012. However, the provision in the current period reflected a lower level of specific losses recognized on nonperforming loans individually reviewed for impairment coupled with an overall reduction in net charge offs between comparative periods. This net reduction in provision expense was substantially offset by a greater provision for loan losses on non-impaired loans due largely to their comparatively greater aggregate growth during the current period. Non-impaired loans are collectively evaluated for impairment using historical and environmental loss factors which were updated during the current period in accordance with the Bank's allowance for loan loss calculation methodology.

Additional information regarding the allowance for loan losses and the associated provisions recognized during the six months ended December 31, 2013 is presented in Note 10 to the unaudited consolidated financial statements as well as the Comparison of Financial Condition at December 31, 2013 and June 30, 2013 presented earlier.

Non-Interest Income. Non-interest income increased $\$ 305,000$ to $\$ 3.8$ million for the six months ended December 31, 2013 from $\$ 3.5$ million for the six months ended December 31, 2012. Excluding gains and losses on the sale of securities and REO, non-interest income increased by $\$ 642,000$ between those same comparative periods. The increase in non-interest income, as adjusted, was largely attributable to a $\$ 633,000$ increase in income from bank owned life insurance that was due primarily to an increase in the average balance of the underlying insurance assets between comparative periods. The increase in non-interest income also reflected increases in electronic banking and other fees and service charges due to an increase in applicable transaction activity. Non-interest income during the current period also reflected gains relating to the sale of SBA loan originations for which no such sale gains were reported during the earlier comparative period.

Partially offsetting these increases was an $\$ 185,000$ decline in miscellaneous income due, in part, to the absence in the current period of a gain on the sale of a parcel of vacant land adjacent to one of the Bank's branches that was recorded during the earlier comparative period. The decline in miscellaneous income also reflected reduced levels of REO rental income between comparative periods.

The overall decrease in non-interest income also reflected an $\$ 871,000$ decline in security sale gains reflecting a lower level of net gains arising from security sales during the current period. This decline in non-interest income was partially offset by $\$ 1,000$ in net gains on the sale of REO during the current period compared to sale losses and write down of REO that totaled $\$ 533,000$ during the earlier comparative period.

Non-Interest Expenses. Non-interest expense increased by $\$ 375,000$ to $\$ 30.8$ million for the six months ended December 31, 2013 from $\$ 30.5$ million for the six months ended December 31, 2012. Such increases were reflected across most categories of non-interest expense including salaries and employee benefits expense, premises occupancy expense, equipment and systems expense, federal deposit insurance expense and miscellaneous expense. Less noteworthy increases and decreases in other categories of non-interest expense reflected normal operating fluctuations within those categories.

The increase in salaries and employee benefits expense primarily reflected increases in employee wages and salaries expense and health insurance expense. The increases in these expenses were partially offset by a decrease in the expense associated with the Bank's multi-employer defined benefit pension plan for employees due to changes in actuarial assumptions that reduced the required contributions and associated expense to be recognized during fiscal 2014.

The increase in premises occupancy expenses were primarily attributable to an increase in facility rent expense that was partially offset by a net reduction in property tax expense resulting from the Company's tax appeal efforts to reduce its property tax obligations on certain branch facilities.

The reported increase in equipment and systems expense was largely attributable to certain expenses relating to the upcoming conversion of the Company's primary core processing and related customer-facing systems to more robust and enhanced systems provided by Fiserv, Inc. ("Fiserv"). The Company had previously selected and engaged Fiserv to be its primary source of internal and customer-facing technology solutions including, but not limited to, core and item processing, Internet banking and electronic bill payment, and ATM/debit card management and processing. Fiserv will also provide the Company with technology solutions supporting data communications, electronic document management, data warehouse and reporting, financial accounting and analysis as well as certain forms of loan and credit-related analyses. Through the relationship with Fiserv, the Company also intends to enhance and expand its technology-based services offerings to include mobile banking, person-to-person payments and online account opening.

The conversions to the Fiserv platform are expected to take place during the third and fourth quarters of fiscal 2014 during which the Company expects to incur additional one-time conversion- related expenses. However, upon completing all applicable system conversions and integrations with Fiserv, the Company anticipates that its recurring technology service provider expenses will be reduced by approximately $\$ 1.0$ million per year. Such anticipated cost savings are based upon the current composition and transactional characteristics of the Company's customer account base and may vary over time based upon changes to those factors.

The reported increase in deposit insurance expense reflects an increase in the Bank's FDIC insurance premiums arising primarily from the growth in the Bank's total assets which, when offset by tangible capital, generally establishes the calculation basis of those premiums.

Finally, the increase in miscellaneous expense includes the recognition of certain costs associated with professional services rendered in support of the Company's strategic efforts to expand its business into insurance agency activities and commercial and industrial ("C\&I") lending. These increases in expense were partially offset by a decline in REO-related expenses.

Provision for Income Taxes. The provision for income taxes increased $\$ 1.0$ million to $\$ 2.3$ million for the six months ended December 31, 2013 from $\$ 1.3$ million for the six months ended December 31, 2012. The variance in income tax expense between comparative quarters was largely attributable to underlying differences in the level of the taxable portion of pre-tax income between comparative periods. The Company's effective tax rate during the six months ended December 31, 2013 was $29.4 \%$ which, in relation to statutory income tax rates, reflected the effects of tax-favored income sources included in pre-tax income. By comparison, the Company's effective tax rate for the six months ended December 31, 2012 was 31.8\%.

## Liquidity and Capital Resources

Our liquidity, represented by cash and cash equivalents, is a product of our operating, investing and financing activities. Our primary sources of funds are deposits, borrowings, amortization, prepayments and maturities of mortgage-backed securities and outstanding loans, maturities and calls of debt securities and funds provided from operations. In addition to cash and cash equivalents, we invest excess funds in short-term interest-earning assets such as overnight deposits or U.S. agency securities, which provide liquidity to meet lending requirements. While scheduled payments from the amortization of loans and mortgage-backed securities and maturing securities and short-term investments are relatively predictable sources of funds, general interest rates, economic conditions and competition greatly influence deposit flows and prepayments on loans and mortgage-backed securities.

The Bank is required to have enough investments that qualify as liquid assets in order to maintain sufficient liquidity to ensure a safe operation. Management generally maintains cash and cash equivalents for this purpose. Investments that qualify as liquid assets are supplemented by those securities classified as available for sale at December 31, 2013, which included $\$ 664.5$ million of mortgage-backed securities and $\$ 298.1$ million of debt securities that can readily be sold if necessary.

As noted earlier, the balance of the Company's cash and cash equivalents increased by $\$ 26.3$ million to $\$ 153.3$ million at December 31, 2013 from $\$ 127.0$ million at June 30, 2013. The increase in the balance of cash and cash equivalents at December 31, 2013 primarily reflected additional cash held to fulfill the Company's commitment to fund $\$ 39.0$ million of new commercial mortgage loans that closed during the first week of January 2014.

Notwithstanding the additional liquidity held at December 31, 2013, the Company generally expects to continue maintaining the average balance of interest-earning and non-interest-earning cash and equivalents at comparatively lower levels than those maintained during prior years to reduce the opportunity cost of holding excess liquidity in the current low rate environment. Management will continue to monitor the level of short term, liquid assets in relation to the expected need for such liquidity to fund the Company's strategic initiatives - particularly those relating to the expansion of its commercial lending functions. The Company may alter its liquidity reinvestment strategies based upon the timing and relative success of those initiatives.

At December 31, 2013, the Company had outstanding commitments to originate and purchase loans totaling approximately $\$ 108.9$ million compared to $\$ 60.1$ million at June 30, 2013. Construction loans in process and unused lines of credit were $\$ 11.7$ million and $\$ 61.9$ million, respectively, at December 31, 2013 compared to $\$ 11.6$ million and $\$ 69.4$ million, respectively, at June 30, 2013. The Company is also subject to the contingent liabilities resulting from letters of credit whose outstanding balances totaled $\$ 1.3$ million and $\$ 1.8$ million at December 31, 2013 and June 30, 2013, respectively.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates

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or other termination clauses and may require payment of a fee by the customer. Our exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit is represented by the contractual notional amount of those instruments. We use the same credit policies in making commitments and conditional obligations as we do for on-balance-sheet instruments. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

As noted earlier, for the six months ended December 31, 2013, the balance of total deposits increased by $\$ 7.1$ million to $\$ 2.38$ billion reflecting the Company's active management of deposit pricing during the period to support net interest spread and margin while extending the duration of term deposits for interest rate risk management purposes. The balance of certificates of deposit with maturities of greater than 12 months increased to $\$ 377.6$ million at December 31, 2013 compared to $\$ 334.9$ million at June 30, 2013 with such balances representing $39.1 \%$ and $34.1 \%$ of total certificates of deposit at the close of each period, respectively.

Borrowings from the FHLB of New York are available to supplement the Company's liquidity position and, to the extent that maturing deposits do not remain with the Company, management may replace such funds with advances. As of December 31, 2013, the Company's outstanding balance of FHLB advances, excluding fair value adjustments, totaled $\$ 370.8$ million. Of these advances, $\$ 145.0$ million represent long-term, fixed-rate advances maturing in 2023 that have terms enabling the FHLB to call the borrowing at their option prior to maturity. Short-term FHLB advances at December 31, 2013 included $\$ 225.0$ million of 90 -day, fixed-rate borrowings. The remaining $\$ 810,000$ of advances represents one fixed-rate, amortizing advance maturing in 2021.

The Company has the capacity to borrow additional funds from the FHLB, through a line of credit or by taking additional short-term or long-term advances. Such borrowings are an option available to management if funding needs change or to lengthen liabilities. Most of the Bank's mortgage-backed and debt securities are held in safekeeping at the FHLB of New York with a majority being available as collateral if necessary. In addition to the FHLB advances, the Bank has other borrowings totaling $\$ 26.0$ million representing overnight "sweep account" balances linked to customer demand deposits.

We are a party to financial instruments with off-balance-sheet risk in the normal course of our business of investing in loans and securities as well as in the normal course of maintaining and improving the Bank's facilities. These financial instruments include significant purchase commitments, such as commitments related to capital expenditure plans and commitments to purchase securities or mortgage-backed securities and commitments to extend credit to meet the financing needs of our customers. At December 31, 2013, we had no significant off-balance sheet commitments to purchase securities or for capital expenditures.

Consistent with its goals to operate a sound and profitable financial organization, the Bank actively seeks to maintain its status as a well-capitalized institution in accordance with regulatory standards. As of December 31, 2013, the Bank exceeded all capital requirements of federal banking regulators.

The following table sets forth the Bank's capital position at December 31, 2013 and June 30, 2013, as compared to the minimum regulatory capital requirements:

|  |  |  | To Be Well |
| :---: | :---: | :---: | :---: |
|  |  |  | Capitalized Under <br> Actual <br> Amount |
|  |  | Fatio Capital | Prompt Corrective |

As of December 31, 2013:

| Total capital (to |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| risk-weighted assets) <br> Tier 1 capital (to | $\$ 355,552$ | 20.18 | $\%$ | $\$$ | 140,956 | 8.00 | $\%$ | $\$$ | 176,195 | 10.00 |

As of June 30, 2013:
Total capital (to

| risk-weighted assets) | $\$$ | 353,386 | 21.77 | $\%$ | $\$ 129,850$ | 8.00 | $\%$ | $\$$ | 162,313 | 10.00 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Recent Accounting Pronouncements
For a discussion of the expected impact of recently issued accounting pronouncements that have yet to be adopted by the Company, please refer to Note 5 to the unaudited consolidated financial statements.

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## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

Qualitative Analysis. The majority of our assets and liabilities are sensitive to changes in interest rates. Consequently, interest rate risk is a significant form of business risk that must be managed by the Company. Interest rate risk is generally defined in regulatory nomenclature as the risk to the Company's earnings or capital arising from the movement of interest rates. It arises from several risk factors including: the differences between the timing of rate changes and the timing of cash flows (re-pricing risk); the changing rate relationships among different yield curves that affect bank activities (basis risk); the changing rate relationships across the spectrum of maturities (yield curve risk); and the interest-rate-related options embedded in bank products (option risk).

Regarding the risk to the Company's earnings, movements in interest rates significantly influence the amount of net interest income recognized by the Company. Net interest income is the difference between:

- The interest income recorded on our earning assets, such as loans, securities and other interest-earning assets; and
- The interest expense recorded on our costing liabilities, such as interest-bearing deposits and borrowings.

Net interest income is, by far, the Company's largest revenue source to which the Company adds its noninterest income and from which it deducts its provision for loan losses, noninterest expense and income taxes to calculate net income. Movements in market interest rates, and the effect of such movements on the risk factors noted above, significantly influence the "spread" between the interest earned by the Company on its loans, securities and other interest-earning assets and the interest paid on its deposits and borrowings. Movements in interest rates that increase, or "widen", that net interest spread enhance the Company's net income. Conversely, movements in interest rates that reduce, or "tighten", that net interest spread adversely impact the Company's net income.

For any given movement in interest rates, the resulting degree of movement in an institution's yield on interest earning assets compared with that of its cost of interest-bearing liabilities determines if an institution is deemed "asset sensitive" or "liability sensitive". An asset sensitive institution is one whose yield on interest-earning assets reacts more quickly to movements in interest rates than its cost of interest-bearing liabilities. In general, the earnings of asset sensitive institutions are enhanced by upward movements in interest rates through which the yield on its earning assets increases faster than its cost of interest-bearing liabilities resulting in a widening of its net interest spread. Conversely, the earnings of asset sensitive institutions are adversely impacted by downward movements in interest rates through which the yield on its earning assets decreases faster than its cost of interest-bearing liabilities resulting in a tightening of its net interest spread.

In contrast, a liability sensitive institution is one whose cost of interest-bearing liabilities reacts more quickly to movements in interest rates than its yield on interest-earning assets. In general, the earnings of liability sensitive institutions are enhanced by downward movements in interest rates through which the cost of interest-bearing liabilities decreases faster than its yield on its earning assets resulting in a widening of its net interest spread. Conversely, the earnings of liability sensitive institutions are adversely impacted by upward movements in interest rates through which the cost of interest-bearing liabilities increases faster than its yield on its earning assets resulting in a tightening of its net interest spread.

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The degree of an institution's asset or liability sensitivity is traditionally represented by its "gap position". In general, gap is a measurement that describes the net mismatch between the balance of an institution's earning assets that are maturing and/or re-pricing over a selected period of time compared to that of its costing liabilities. Positive gaps represent the greater dollar amount of earning assets maturing or re-pricing over the selected period of time than costing liabilities. Conversely, negative gaps represent the greater dollar amount of costing liabilities maturing or re-pricing over the selected period of time than earning assets. The degree to which an institution is asset or liability sensitive is reported as a negative or positive percentage of assets, respectively. The industry commonly focuses on cumulative one-year and three-year gap percentages as fundamental indicators of interest rate risk sensitivity.

Based upon the findings of the Company's internal interest rate risk analysis, the Company is considered to be liability sensitive. Liability sensitivity characterizes the balance sheets of many thrift institutions and is generally attributable to the comparatively shorter contractual maturity and/or re-pricing characteristics of the institution's deposits and borrowings versus those of its loans and investment securities.

With respect to the maturity and re-pricing of its interest-bearing liabilities, at December 31, 2013, $\$ 587.8$ million or $60.9 \%$ of our certificates of deposit mature within one year with an additional $\$ 180.4$ million or $18.7 \%$ maturing after one year but within two years. The remaining $\$ 197.2$ million or $20.4 \%$ of certificates at December 31, 2013 have remaining terms to maturity exceeding two years. Based on current market interest rates, the majority of these certificates are projected to re-price to a level at or below their current rates to the extent they remain with the Company at maturity and are renewed at the same original term to maturity.

Excluding fair value adjustments, the balance of FHLB advances total $\$ 370.8$ million at December 31, 2013 and comprises both short-term and long-term advances with fixed rates of interest. Of these advances, $\$ 145.0$ million mature during fiscal 2023, but are initially callable at par during fiscal 2018 and quarterly thereafter until maturity. An additional $\$ 225.0$ million of FHLB term advances represent short-term, 90 -day advances that the Company expects to roll over upon maturity for at least a five-year period from their original draw dates. The Company utilized interest rate derivatives in the form of interest rate swaps and caps to limit its exposure to increasing interest rates related to these short-term advances. The remaining $\$ 809,000$ of FHLB borrowings represents one amortizing advance maturing in 2021.

With respect to the maturity and re-pricing of the Company's interest-earning assets, at December 31, 2013, $\$ 38.2$ million, or $2.5 \%$ of our total loans will reach their contractual maturity dates within one year with the remaining $\$ 1.51$ billion, or $97.5 \%$ of total loans having remaining terms to contractual maturity in excess of one year. Of loans maturing after one year, $\$ 1.00$ billion had fixed rates of interest while the remaining $\$ 514.0$ million had adjustable rates of interest with such loans representing $64.5 \%$ and $33.00 \%$ of total loans, respectively.

Regarding investment securities, at December 31, 2013, $\$ 3.8$ million or $0.3 \%$ of our securities will reach their contractual maturity dates within one year with the remaining $\$ 1.27$ billion, or $99.7 \%$ of total securities, having remaining terms to contractual maturity in excess of one year. Of the latter category, $\$ 975.8$ million comprising $76.6 \%$ of our total securities had fixed rates of interest while the remaining $\$ 294.6$ million comprising $23.1 \%$ of our total securities had adjustable or floating rates of interest.

At December 31, 2013, mortgage-related assets, including mortgage loans and mortgage-backed securities, total $\$ 2.2$ billion and comprise $74.9 \%$ of total earning assets. In addition to remaining term to maturity and interest rate type as discussed above, other factors contribute significantly to the level of interest rate risk associated with mortgage-related assets. In particular, the scheduled amortization of
principal and the borrower's option to prepay any or all of a mortgage loan's principal balance, where applicable, has a significant effect on the average lives of such assets and, therefore, the interest rate risk associated with them. In general, the prepayment rate on lower yielding assets tends to slow as interest rates rise due to the reduced financial incentive for borrowers to refinance their loans. By contrast, the prepayment rate of higher yielding assets tends to accelerate as interest rates decline due to the increased financial incentive for borrowers to prepay or refinance their loans to comparatively lower interest rates. These characteristics tend to diminish the benefits of falling interest rates to liability sensitive institutions while exacerbating the adverse impact of rising interest rates.

The Company generally retained its liability sensitivity during the six months ended December 31, 2013 while the degree of that sensitivity, as measured internally by the institution's one-year and three-year gap percentages, increased during the period. Specifically, the Company's cumulative one-year gap percentage changed to $-11.59 \%$ at December 31, 2013 from $-1.87 \%$ at June 30, 2013 while the Company's cumulative three-year gap percentage changed to $-12.52 \%$ from $+0.11 \%$ over those same comparative periods.

The change in the Company's one-year and three-year gaps between comparative periods reflects, in part, modeling assumption changes regarding the Company's brokered money market deposits. This change resulted in a reallocation of brokered money market balances into the one-month re-pricing bucket for gap reporting purposes for analysis periods beginning in fiscal 2014. By contrast, at June 30, 2013, core deposit decay assumptions had been utilized to allocate such balances across the various re-pricing intervals across the maturity gap horizon. This change increased the balance of liabilities re-pricing within the cumulative one and three year periods thereby widening the negative gap reported for those periods.

Other factors contributing to the widening of the negative gaps for the cumulative one and three year intervals include a reduced balance of loan-related cash flows re-pricing within those periods due to slowing of mortgage loan prepayment assumptions coupled with the additional utilization of short-term FHLB advances which increased the balance of interest-bearing liabilities re-pricing within those periods. The Company's one and three year gap measures do not currently reflect the effect of the Company's interest rate derivatives and the effective extension of liability duration arising from their use as cash flow hedges.

As a liability sensitive institution, the Company's net interest spread is generally expected to benefit from overall reductions in market interest rates. Conversely, its net interest spread is generally expected to be adversely impacted by overall increases in market interest rates. However, the general effects of movements in market interest rates can be diminished or exacerbated by "nonparallel" movements in interest rates across a yield curve. Nonparallel movements in interest rates generally occur when shorter term and longer term interest rates move disproportionately in a directionally consistent manner. For example, shorter term interest rates may decrease faster than longer term interest rates which would generally result in a "steeper" yield curve. Alternately, nonparallel movements in interest rates may also occur when shorter term and longer term interest rates move in a directionally inconsistent manner. For example, shorter term interest rates may rise while longer term interest rates remain steady or decline which would generally result in a "flatter" yield curve.

[^16]At its extreme, a yield curve may become "inverted" for a period of time during which shorter term interest rates exceed longer term interest rates. While inverted yield curves do occasionally occur, they are generally considered a "temporary" phenomenon portending a change in economic conditions that will restore the yield curve to its normal, positively sloped shape.

In general, the interest rates paid on the Company's deposits tend to be determined based upon the level of shorter term interest rates. By contrast, the interest rates earned on the Company's loans and investment securities generally tend to be based upon the level of longer term interest rates to the extent such assets are fixed rate in nature. As such, the overall "spread" between shorter term and longer interest rates when earning assets and costing liabilities re-price greatly influences the Company's overall net interest spread over time. In general, a wider spread between shorter term and longer term interest rates, implying a "steeper" yield curve, is beneficial to the Company's net interest spread. By contrast, a narrower spread between shorter term and longer term interest rates, implying a "flatter" yield curve, or a negative spread between those measures, implying an inverted yield curve, adversely impacts the Company's net interest spread.

As noted earlier, the Company continues to execute various strategies to mitigate the risk to its net interest rate spread and margin arising from adverse changes in interest rates and the shape of the yield curve. Such strategies include deploying excess liquidity in higher yielding interest-earning assets, such as commercial loans and investment securities, while continuing to lower its cost of interest-bearing liabilities by reducing deposit offering rates. More recently, the Company has extended the duration of its wholesale funding sources through cost effective use of interest rate derivatives that effectively converted short-term wholesale funding sources into longer-term, fixed-rate funding sources. Through various deposit pricing strategies, the Company has allowed for some controlled outflow of shorter term certificates while attracting term deposits with longer maturities through both its retail and "non-retail" deposit listing service channels.

Notwithstanding these efforts, the risk of further net interest rate spread and margin compression is significant as the yield on Company's interest-earning assets continues to reflect the impact of the greater declines in longer term market interest rates in recent years compared to the lesser concurrent reductions in shorter term market interest rates that affect its cost of interest-bearing liabilities. In particular, the Company's ability to further reduce the cost of its interest-bearing deposits is increasingly limited based on most deposit offering rates already falling well below $1.00 \%$ at December 31, 2013. Moreover, the Company's liability sensitivity may adversely affect net income in the future when market interest rates ultimately increase from their historical lows and its cost of interest-bearing liabilities may rise faster than its yield on interest-earning assets.

Given the inherent liability sensitivity of its balance sheet, the Company's business plan also calls for greater expansion into commercial and industrial ("C\&I") lending. Toward that end, the Company is actively seeking to augment its retail lending resources with an experienced team of business lenders focused on the origination of floating-rate and shorter-term fixed-rate loans and the corresponding core deposit account balances typically associated with such relationships. As a complement to this retail business lending strategy, the Company is also evaluating strategies through which floating-rate and other shorter-term fixed-rate C\&I loans may be acquired through wholesale resources.

The Company maintains an Asset/Liability Management ("ALM") Program to address all matters relating to the management of interest rate risk and liquidity risk. The program is overseen by the Board of Directors through its Interest Rate Risk Management Committee comprising five members of the Board with our Chief Operating Officer, Chief Financial Officer and Chief Risk/Investment Officer participating as management's liaison to the committee. The committee meets quarterly to address management of our assets and liabilities, including review of our liquidity and interest rate risk profiles, loan and deposit pricing and production volumes, investment and wholesale funding strategies, and a variety of other asset and liability management topics. The results of the committee's quarterly review are reported to the full Board, which adjusts the Company's ALM policies and strategies, as it considers necessary and appropriate.

The Board of Directors has assigned the responsibility for the operational aspects of the ALM program to the Company's Asset/Liability Management Committee ("ALCO"). The ALCO is a management committee comprising the Chief Executive Officer, Chief Operating Officer, Chief Financial Officer, Chief Lending Officer, Branch Administrator, Chief Risk/Investment Officer, Treasurer and Controller. Additional members of the Company's management team may be asked to participate on the ALCO, as appropriate.

Responsibilities conveyed to the ALCO by the Board of Directors include:

- Developing ALM-related policies and associated operating procedures and controls that will identify and measure the risks associated with ALM while establishing the limits and thresholds relating thereto;
- Developing ALM-related operating strategies and tactics designed to manage the relevant risks within the applicable policy thresholds and limits while supporting the achievement of the goals and objectives of the Company's strategic business plan;
- Developing, implementing and maintaining a management- and Board-level ALM monitoring and reporting system;
- Ensuring that the ALCO and the Board of Directors are kept abreast of current technologies, procedures and industry best practices that may be utilized to carry out their ALM-related duties and responsibilities;
- Ensuring the periodic independent validation of the Bank's ALM risk management policies and operating practices and controls; and
- Conducting periodic ALCO committee meetings to review all matters relating to ALM strategies and risk management activities.

Quantitative Analysis. The quantitative analysis regularly conducted by management measures interest rate risk from both a capital and earnings perspective. With regard to capital, the Company's internal interest rate risk analysis calculates the sensitivity of the Company's EVE ratio to movements in interest rates. EVE represents the present value of the expected cash flows from the Bank's assets less the present value of the expected cash flows arising from its liabilities adjusted for the value of off-balance sheet contracts. The EVE ratio represents the dollar amount of the Bank's EVE divided by the present value of its total assets for a given interest rate scenario. In essence, EVE attempts to quantify the economic value of the Company using a discounted cash flow methodology while the EVE ratio reflects that value as a form of capital ratio. The degree to which the EVE ratio changes for any hypothetical interest rate scenario from its "base case" measurement is a reflection of an institution's sensitivity to interest rate risk.

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The Company's EVE ratio is first calculated in a "base case" scenario that assumes no change in interest rates as of the measurement date. The model then measures the change in the EVE ratio throughout a series of interest rate scenarios representing immediate and permanent, parallel shifts in the yield curve up and down 100, 200 and 300 basis points with additional scenarios modeled where appropriate. The model requires that interest rates remain positive for all points along the yield curve for each rate scenario which may preclude the modeling of certain "down rate" scenarios during periods of lower market interest rates. The Company's interest rate risk management policy establishes acceptable floors for the EVE ratio and caps for the maximum change in the EVE ratio throughout the scenarios modeled.

As illustrated in the tables below, the Company's EVE would be negatively impacted by an increase in interest rates. This result is expected given the Company's liability sensitivity noted earlier. Specifically, based upon the comparatively shorter maturity and/or re-pricing characteristics of its interest-bearing liabilities compared with that of its interest-earning assets, an upward movement in interest rates would have a disproportionately adverse impact on the present value of the Company's assets compared to the beneficial impact arising from the reduced present value of its liabilities. Hence, the Company's EVE and EVE ratio decline in the increasing interest rate scenarios. Historically low interest rates at December 31, 2013 and June 30, 2013 precluded the modeling of certain scenarios as parallel downward shifts in the yield curve of 100 basis points or more would result in negative interest rates for many points along that curve.

The following tables present the results of the Company's internal EVE analysis as of December 31, 2013 and June 30, 2013, respectively.

At December 31, 2013
Economic Value of Equity

|  | Economic Value of Equity |  | as \% of Present Value of Assets |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Net | Basis |
|  |  |  | Portfolio |  | Point |
| Changes in |  |  |  |  |  |
| Rates (1) | \$ Amount | \$ Change | \% Change | Value Ratio | Change |
| (In Thousands) |  |  |  |  |  |
| +300 bps | 206,138 | -187,876 | -48\% | 7.22\% | -528 bps |
| +200 bps | 282,009 | -112,005 | -28\% | 9.53\% | -297 bps |
| +100 bps | 349,291 | -44,723 | -11\% | 11.42\% | -108 bps |
| 0 bps | 394,014 | - | - | 12.50\% | - |

At June 30, 2013
Economic Value of Equity

| Changes in Rates (1) | \$ Amount | \$ Change | \% Change | Value | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  | (In Thousands) |  |  |  |  |
| +300 bps | 225,946 | -192,783 |  | -46\% | 8.13\% | -550 bps |
| +200 bps | 309,100 | -109,629 | -26\% | 10.71\% | -292 bps |
| +100 bps | 378,311 | -40,418 | -10\% | 12.67\% | -96 bps |
| 0 bps | 418,729 | - | - | 13.63\% |  |

(1) The $-100 \mathrm{bps},-200 \mathrm{bps}$ and -300 bps scenarios are not shown due to the low prevailing interest rate environment.

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The declines in the dollar amount of EVE and the EVE ratio largely reflect the increase in market interest rates during the six months ended December 31, 2013 in relation to the Company's overall IRR profile. Given the Company's overall liability sensitivity as discussed earlier, the increase in market interest rates during that time resulted in a decline in the economic value of the Company's earning assets that more than offset the reduced economic value of its liabilities. Hence, the Company's EVE and EVE ratio declined between comparative periods across all rate scenarios presented.

Notwithstanding the noted declines in EVE and the EVE ratios, the sensitivity of those measures to movements in interest rates between comparative periods remained fairly stable. A comparative industry benchmark regarding interest rate risk is the "sensitivity measure" which is generally defined as the change in an institution's NPV ratio, measured in basis points, in an immediate and permanent, adverse parallel shift in interest rates of plus or minus 200 basis points. Based upon the tables above, the Company's sensitivity measure increased nominally to -297 basis points at December 31, 2013 from - 292 basis points at June 30, 2013 which indicates stability in the Bank's sensitivity to movements in interest rates from period to period. This stability in the Company's IRR profile is further reinforced by the nominal changes between comparative periods in the percentage change in EVE across the various interest rate scenarios modeled.

There are numerous internal and external factors that may contribute to changes in an institution's sensitivity measure. Internally, changes in the composition and allocation of an institution's balance sheet and the interest rate risk characteristics of its components can significantly alter the exposure to interest rate risk as quantified by the changes in the sensitivity measure. However, changes to certain external factors, most notably changes in the level of market interest rates and overall shape of the yield curve, can significantly alter the projected cash flows of the institution's interest-earning assets and interest-costing liabilities and the associated present values thereof. Changes in internal and external factors from period to period can complement one another's effects to reduce overall sensitivity, partly or wholly offset one another's effects, or exacerbate one another's adverse effects and thereby increase the institution's exposure to interest rate risk as quantified by the sensitivity measure.

As noted earlier, the Company's internal interest rate risk analysis also includes an "earnings-based" component which, compared to EVE-based analysis, generally focuses on shorter-term exposure to interest rate risk. A quantitative, earnings-based approach to measuring interest rate risk is strongly encouraged by bank regulators as a complement to the "EVE-based" methodology. However, there are no commonly accepted "industry best practices" that specify the manner in which "earnings-based" interest rate risk analysis should be performed with regard to certain key modeling variables. Such variables include, but are not limited to, those relating to rate scenarios (e.g., immediate and permanent rate "shocks" versus gradual rate change "ramps", "parallel" versus "nonparallel" yield curve changes) measurement periods (e.g., one year versus two year, cumulative versus noncumulative), measurement criteria (e.g., net interest income versus net income) and balance sheet composition and allocation ("static" balance sheet, reflecting reinvestment of cash flows into like instruments, versus "dynamic" balance sheet, reflecting internal budget and planning assumptions).

The Company is aware that the absence of a commonly shared, industry-standard set of analysis criteria and assumptions on which to base an "earnings-based" analysis could result in inconsistent or misinterpreted disclosure concerning an institution's level of interest rate risk. Consequently, the Company limits the presentation of its earnings-based interest rate risk analysis to the scenarios presented in the table below. Consistent with the EVE analysis above, such scenarios utilize immediate and permanent rate "shocks" that result in parallel shifts in the yield curve. For each scenario, projected net interest income is measured over a one year period utilizing a static balance sheet assumption through which incoming and outgoing asset and liability cash flows are reinvested into the same instruments. Product pricing and earning asset prepayment speeds are appropriately adjusted for each rate scenario.

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As illustrated in the tables below, the Company's net interest income would be negatively impacted by a parallel upward shift in the yield curve. Like the EVE results presented earlier, this result is expected given the Company's liability sensitivity noted earlier. The tables below reflect a modest decrease in the sensitivity of net interest income to movements in interest rates between the comparative periods as analyzed from this earnings-based perspective.

At December 31, 2013


At June 30, 2013


Notwithstanding the rate change scenarios presented in the EVE and earnings-based analyses above, future interest rates and their effect on net portfolio value or net interest income are not predictable. Computations of prospective effects of hypothetical interest rate changes are based on numerous assumptions, including relative levels of market interest rates, prepayments and deposit run-offs and should not be relied upon as indicative of actual results. Certain shortcomings are inherent in this type of computation. Although certain assets and liabilities may have similar maturity or periods of re-pricing, they may react at different times and in different degrees to changes in market interest rates. The interest rate on certain types of assets and liabilities, such as demand deposits and savings accounts, may fluctuate in advance of changes in market interest rates, while rates on other types of assets and liabilities may lag behind changes in market interest rates. Certain assets, such as adjustable-rate mortgages, generally have features which restrict changes in interest rates on a short-term basis and over the life of the asset. In the event of a change in interest rates, prepayments and early withdrawal levels could deviate significantly from those assumed in making calculations set forth above. Additionally, an increased credit risk may result as the ability of many borrowers to

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service their debt may decrease in the event of an interest rate increase.

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## ITEM 4. CONTROLS AND PROCEDURES

Based on their evaluation of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act"), the Company's principal executive officer and the principal financial officer have concluded that as of the end of the period covered by this Quarterly Report on Form 10-Q such disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms and is accumulated and communicated to the Company's management, including the principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosures.

During the quarter under report, there was no change in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II

ITEM 1. Legal Proceedings

At December 31, 2013, neither the Company nor the Bank were involved in any pending legal proceedings other than routine legal proceedings occurring in the ordinary course of business, which involve amounts in the aggregate believed by management to be immaterial to the financial condition of the Company and the Bank.

ITEM 1A. Risk Factors

Management of the Company does not believe there have been any material changes with regard to the Risk Factors previously disclosed under Items 1A. of the Company's Form 10-K for the year ended June 30, 2013 previously filed with the Securities and Exchange Commission.

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

## ISSUER PURCHASES OF EQUITY SECURITIES

The following table reports information regarding repurchases of the Company's common stock during the quarter ended December 31, 2013.

|  |  |  | Total Number of <br> Shares Purchased as | Maximum Number of <br> Shares that |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  | Part of Publicly |
| May Yet Be |  |  |  |  |

(1) On March 23, 2012, the Company announced the authorization of a seventh repurchase program for up to 802,780 shares or $5 \%$ of shares outstanding which was completed in November 2013. On December 2, 2013, the Company announced the authorization of a, eighth repurchase program for up to 762,640 shares or $5 \%$ of shares outstanding which remains in effect at December 31, 2013.

ITEM 3. Defaults Upon Senior Securities

Not applicable.

ITEM 4. Mine Safety Disclosures

Not applicable.

ITEM 5. Other Information

None.

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ITEM 6. Exhibits

The following Exhibits are filed as part of this report:
$3.1 \quad$ Charter of Kearny Financial Corp. (1)
3.2
4.0
10.1
10.2
10.3
10.4
10.5
10.6
10.7
10.8
10.9
10.10
10.11
10.12
11.0
16.0
31.1
31.2
32.0
101.INS
101.SCH
101.CAL
101.LAB
101.PRE
1.01.DEF

By-laws of Kearny Financial Corp. (2)
Specimen Common Stock Certificate of Kearny Financial Corp. (1)
Employment Agreement between Kearny Federal Savings Bank and Sharon Jones (2)
Employment Agreement between Kearny Federal Savings
Bank and William C. Ledgerwood (2)
Employment Agreement between Kearny Federal Savings
Bank and Erika K. Parisi (2)
Employment Agreement between Kearny Federal Savings Bank and Patrick M. Joyce (2)
Employment Agreement between Kearny Federal Savings
Bank and Craig L. Montanaro (2)
Directors Consultation and Retirement Plan (1)
Benefit Equalization Plan (1)
Benefit Equalization Plan for Employee Stock
Ownership Plan (1)
Kearny Financial Corp. 2005 Stock Compensation and Incentive Plan (3)
Kearny Federal Savings Bank Director Life Insurance Agreement (4)
Kearny Federal Savings Bank Executive Life Insurance Agreement (4)
Employment Agreement between Kearny Federal Savings Bank and Eric B. Heyer (5)
Statement regarding computation of earnings per share (Filed herewith).
Letter Regarding Change in Certifying Accountant (6)
Certification of CEO pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
Certification of CFO pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
XBRL Instance Document
XBRL Schema Document
XBRL Calculation Linkbase Document
XBRL Labels Linkbase Document
XBRL Presentation Linkbase Document
XBRL Definition Linkbase Document

Incorporated by reference to the exhibit to the Registrant's Registration Statement on Form S-1 (File No. 333-118815).
(2) Incorporated by reference to the exhibit to the Registrant's Annual Report on Form 10-K filed for the year ended June 30, 2008 (File No. 000-51093).
(3) Incorporated by reference to Exhibit 4.1 to the Registrant's Registration Statement on Form S-8 (File No. 333-130204).
(4) Incorporated by reference to the exhibits to the Registrant's Form 8-K filed on August 18, 2005 (File No. 000-51093).
(5) Incorporated by reference to the exhibit to the Registrant's Form 8-K filed on June 30, 2011 (File No. 000-51093).
(6) Incorporated by reference to the exhibit to the Registrant's Current Report on Form 8-K filed on July 5, 2013 (File No. 000-51093).

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

KEARNY FINANCIAL CORP.
Date: February 10, 2014

Date: February 10, 2014
By:
/s/ Eric B. Heyer
Eric B. Heyer
Senior Vice President and
Chief Financial Officer
(Principal financial and accounting officer)


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