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| Schwab Gisela Form 4 March 27, 2019 FORM 4 Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b). | | | | | | | ERSHIP OF Act of 1934, 1935 or Section | OMB APPROVAL OMB 3235-0287 Number: January 31, Expires: 2005 Estimated average burden hours per response 0.5 | | | |
|---|---|---|--|---------------------------------------|--|---------|--|---|--|-----------|--|
| (Print or Type | Responses) | | | | | | | | | | |
| Schwab Gisela Symbol | | | | I I I I I I I I I I I I I I I I I I I | | | | 5. Relationship of Reporting Person(s) to Issuer (Check all applicable) | | | |
| (Last) | (First) (A | Middle) | 3. Date of Earliest Transaction (Check | | | | | •• | | | |
| | | | | Month/Day/Year) | | | | Director 10% Owner X Officer (give title Other (specify below) below) Pres, Prod Dev & Med Aff & CMO | | | |
| | | | | onth/Day/Year) | | | | 6. Individual or Joint/Group Filing(Check Applicable Line) _X_Form filed by One Reporting Person | | | |
| ALAMED | A, CA 94502 | | | | | | | Form filed by M Person | ore than One Re | porting | |
| (City) | (State) | (Zip) | Tabl | le I - Non-l | Derivative S | ecurit | ies Acqui | ired, Disposed of, | or Beneficial | ly Owned | |
| 1.Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | unsaction Date 2A. Deemed th/Day/Year) Execution Date, if any (Month/Day/Year) | | | 4. Securitie pror Disposed (Instr. 3, 4) Amount | d of (E |)) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. 7. Nature of Ownership Indirect Form: Beneficial Direct (D) Ownership or Indirect (Instr. 4) (I) (Instr. 4) | | |
| Common Stock | 03/25/2019 | | | М | 100,000 | А | \$ 7.18 | 416,513 <u>(1)</u> | D | | |
| Common Stock | 03/25/2019 | | | S <u>(2)</u> | 100,000 | D | \$ 23.14 (3) | 316,513 | D | | |
| Common Stock | | | | | | | | 14,738 <u>(4)</u> | Ι | By 401(k) | |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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displays a currently valid OMB control number.

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transactio Code (Instr. 8) | 5. Number of orDerivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | Expiration Date | | 7. Title and Amount Underlying Securitie (Instr. 3 and 4) | |
|---|---|---|---|--|---|-----------------------|--------------------|---|------------------------|
| | | | | Code V | (A) (D) | Date Exercisable | Expiration Date | Title | Amou Numb Shares |
| Option (right to buy) | \$ 7.18 | 03/25/2019 | | М | 100,000 | 12/09/2010 <u>(5)</u> | 12/08/2019 | Common Stock | 100,0 |

Reporting Owners

| Reporting Owner Name / Address | Relationships | | | | | | |
|---|---------------|-----------|--------------------------------|-------|--|--|--|
| 1 0 | Director | 10% Owner | Officer | Other | | | |
| Schwab Gisela C/O EXELIXIS, INC. 1851 HARBOR BAY PARKWAY ALAMEDA, CA 94502 | | | Pres, Prod Dev & Med Aff & CMO | | | | |
| Signatures | | | | | | | |
| /s/ Jennifer Drimmer Rokovich, Attor in Fact | rney | 03/2 | 27/2019 | | | | |

<u>**Signature of Reporting Person</u>

Date

Explanation of Responses:

- * If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Includes 66,250 shares of Exelixis, Inc. common stock that will be issued to the Reporting Person upon vesting of restricted stock units.
- (2) The sales reported on this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person on February 21, 2019.

Represents the weighted average sales price. The shares were sold in multiple transactions at prices ranging from \$23.00 to \$23.31. Reporting Person undertakes to provide Exelixis, Inc., any security holder of Exelixis, Inc., or the staff of the Securities and Exchange

- (3) Reporting reason undertacts to provide Exercises, inc., any security notice of Exercises, inc., of the start of the securities and Exercises
 (3) Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in footnote 3 to this Form 4.
- (4) Represents shares of Exelixis, Inc. common stock under the Exelixis, Inc. 401(k) Plan, pursuant to a plan statement dated as of March 22, 2019.
- (5) The option, representing the right to purchase a total of 195,409 shares of Exelixis, Inc. common stock, became fully exercisable on December 9, 2013.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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