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SOUTH JERSEY INDUSTRIES INC

Form 8-K

January 29, 2004

SECURITIES AND EXCHANGE COMMISSION  
Washington, D. C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 or 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of Report January 29, 2004 Commission File Number 1-6364

SOUTH JERSEY INDUSTRIES, INC.  
(Exact name of registrant as specified in its charter)

New Jersey 22-1901645  
(State of incorporation) (IRS employer identification no.)

1 South Jersey Plaza, Folsom, New Jersey 08037  
(Address of principal executive offices, including zip code)

(609) 561-9000  
(Registrant's telephone number, including area code)

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Item 12. Disclosure of Results of Operations and Financial Condition

Recent Earnings

South Jersey Industries' (SJI) unaudited consolidated revenues, income from continuing operations before accounting changes and discontinued operations and net income for the full year of 2003 were \$696.8 million, \$34.6 million and \$33.4 million, respectively. These results compared with the following respective unaudited amounts for the year ended December 31, 2002: \$505.1 million, \$29.4 million and \$29.0 million. Customer growth, favorable weather, lower interest rates, and the start-up of operations at our thermal energy plant were the primary contributors to performance improvement.

Item 9. Regulation FD Disclosure

The following information is furnished pursuant to Item 9, "Regulation FD Disclosure" and Item 12, "Disclosure of Results of Operations and Financial Condition."

On January 29, 2004, South Jersey Industries (SJI) issued a press release setting forth SJI's full year 2003 earnings. A copy of the press release is attached hereto as Exhibit 99 and hereby incorporated by reference.

Exhibit Index

(99) Press release, dated: January 29, 2004, issued by South Jersey Industries.

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Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SOUTH JERSEY INDUSTRIES

By: /s/ David A. Kindlick  
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David A. Kindlick  
Vice President & Chief Financial Officer

Date: January 29, 2004