VALSPAR CORP Form 10-Q September 05, 2007

Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 27, 2007

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to ____

Commission File Number: 1-3011

THE VALSPAR CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

36-2443580

(I.R.S. Employer Identification No.)

1101 Third Street South Minneapolis, MN 55415

(Address of principal executive offices, including zip code)

612/332-7371

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes x No

As of August 30, 2007, The Valspar Corporation had 100,558,460 shares of common stock outstanding, excluding 17,884,164 shares held in treasury. The Company had no other classes of stock outstanding.

-1-

THE VALSPAR CORPORATION

Index to Form 10-Q

for the Quarter Ended July 27, 2007

PART I.	FINANCIAL INFORMATION	<u>Pa</u>	ge No.
Item 1.	Financial Statements		
	Condensed Consolidated Balance Sheets July 27, 2007, July 28, 2006 and October 27, 2006	2	3
	Condensed Consolidated Statements of Income Three months and nine months ended July 27, 2007 and July 28, 2006	4	
	Condensed Consolidated Statements of Cash Flows Nine months ended July 27, 2007 and July 28, 2006	5	
	Notes to Condensed Consolidated Financial Statements July 27, 2007	6	13
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	13	16

Item 3.	Quantitative and Qualitative Disclosures About Market Risk	16 17
Item 4.	Controls and Procedures	17
PART II.	OTHER INFORMATION	
Item 1.	<u>Legal Proceedings</u>	17
Item 6.	<u>Exhibits</u>	17
<u>SIGNATURES</u>		18

Table of Contents

-2-

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

THE VALSPAR CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS (DOLLARS IN THOUSANDS)

ASSETS CURRENT ASSETS:			uly 27, 2007 audited)	July 28, 2006 naudited)	etober 27, 2006 (Note)
Cash and cash equivalents			\$ 83,954	\$ 60,583	\$ 88,238
Accounts receivable less allowances (7/27/07 10/27/06 \$13,145) Inventories:	\$10,633; 7/28/06	\$12,898;	568,877	534,475	475,736
Manufactured products			187,005	167,022	172,561
Raw materials, supplies and work-in-process			120,478	86,849	109,256
			307,483	253,871	281,817
Deferred income taxes			31,508	40,144	32,422
Prepaid expenses and other			100,370	84,973	90,104

		y 27, 007	July 28, 2006	(October 27, 2006
TOTAL CURRENT ASSETS	1,0	092,192	974,046	5	968,317
GOODWILL	1,3	298,077	1,328,958	3	1,336,098
INTANGIBLES, NET		536,317	360,241	L	361,957
OTHER ASSETS		73,659	63,588	3	63,470
LONG-TERM DEFERRED INCOME TAXES		2,195	3,129)	2,088
PROPERTY, PLANT AND EQUIPMENT	9	971,313	833,122	2	877,391
Less accumulated depreciation	(4	478,111)	(420,027	7)	(417,786)
	4	493,202	413,095	5	459,605
	\$ 3,4	495.642	\$ 3.143.057	7 \$	3,191,535

NOTE: The Balance Sheet at October 27, 2006 has been derived from the audited consolidated financial statements at that date. See Notes to Condensed Consolidated Financial Statements

Table of Contents

-3-

THE VALSPAR CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS - CONTINUED

(DOLLARS IN THOUSANDS)

LIABILITIES AND STOCKHOLDERS EQUITY CURRENT LIABILITIES:		July 27, 2007 naudited)	2006		October 27 2006 (Note)	
Notes payable	\$	347,407	\$	37,310	\$	139,136
Current portion of long-term debt	Ψ	100,028	Ψ	350,026	Ψ	350,027
Trade accounts payable		398,930		337,747		368,159
Income taxes		35,399		55,128		38,455
Accrued liabilities		253,235		274,123		301,100
TOTAL CURRENT LIABILITIES		1,134,999		1,054,334		1,196,877
LONG-TERM DEBT		603,351		550,124		350,267
DEFERRED INCOME TAXES		241,767		203,934		199,816

	July 27, 2007	July 28, 2006	October 27, 2006
DEFERRED LIABILITIES	158,880	153,045	185,789
MANDATORILY REDEEMABLE STOCK	33,924		18,723
STOCKHOLDERS EQUITY: Common Stock (Par Value \$.50; Authorized 250,000,000 shares;			
Shares issued, including shares in treasury 118,442,624)	59,220	60,220	60,220
Additional paid-in capital	303,155	311,548	326,011
Retained earnings	1,075,762	969,693	1,007,225
Other	66,694	19,183	24,084
	1,504,831	1,360,644	1,417,540
Less cost of Common Stock in treasury (7/27/07 17,944,651 shares; 7/28/06 18,843,267 shares; 10/27/06 18,538,360 shares)	182,110	179,024	177,477
	1,322,721	1,181,620	1,240,063
	\$ 3,495,642	\$ 3,143,057	\$ 3,191,535

NOTE: The Balance Sheet at October 27, 2006 has been derived from the audited consolidated financial statements at that date.

See Notes to Condensed Consolidated Financial Statements

Table of Contents

-4-

THE VALSPAR CORPORATION AND SUBSIDIARIES

 $CONDENSED\ CONSOLIDATED\ STATEMENTS\ OF\ INCOME\ (UNAUDITED)$

(DOLLARS IN THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)

THREE MONTHS ENDED

NINE MONTHS ENDED

	July 27, 2007	July 28, 2006	July 27, 2007	July 28, 2006
Net sales	\$ 893,498	\$ 797,376	\$ 2,396,492	\$ 2,193,957
Cost of goods sold	614,976	550,718	1,672,005	1,534,715
Gross profit	278,522	246,658	724,487	659,242
Research and development	24,096	21,202	69,991	61,149
Selling and administrative	149,981	136,534	420,613	378,126
Income from operations	104,445	88,922	233,883	219,967
Interest expense	16,033	10,897	46,962	32,607
Other (income)/expense - net	1,301	1,495	3,345	2,650
Income before income taxes	87,111	76,530	183,576	184,710