

PRAXAIR INC  
Form 10-Q  
July 29, 2015  
Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the quarterly period ended June 30, 2015

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
PRAXAIR, INC.

(Exact name of registrant as specified in its charter)

DELAWARE

(State or other jurisdiction of incorporation)

1-11037

(Commission File Number)

06-1249050

(IRS Employer Identification No.)

39 OLD RIDGEBURY ROAD, DANBURY, CT

(Address of principal executive offices)

(203) 837-2000

(Registrant's telephone number, including area code)

06810-5113

(Zip Code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

At June 30, 2015, 286,471,609 shares of common stock (\$0.01 par value) of the Registrant were outstanding.

Table of Contents

INDEX

PART I - FINANCIAL INFORMATION

Item 1.	<u>Financial Statements</u>	
	Consolidated Statements of Income - Praxair, Inc. and Subsidiaries Quarters Ended June 30, 2015 and 2014 (Unaudited)	<u>3</u>
	Consolidated Statements of Income - Praxair Inc. and Subsidiaries Six Months Ended June 30, 2015 and 2014 (Unaudited)	<u>4</u>
	<u>Consolidated Statements of Comprehensive Income - Praxair, Inc. and Subsidiaries Quarters Ended June 30, 2015 and 2014 (Unaudited)</u>	<u>5</u>
	Consolidated Statements of Comprehensive Income - Praxair, Inc. and Subsidiaries Six Months Ended June 30, 2015 and 2014 (Unaudited)	<u>6</u>
	<u>Condensed Consolidated Balance Sheets - Praxair, Inc. and Subsidiaries June 30, 2015 and December 31, 2014 (Unaudited)</u>	<u>7</u>
	<u>Condensed Consolidated Statements of Cash Flows - Praxair, Inc. and Subsidiaries Six Months Ended June 30, 2015 and 2014 (Unaudited)</u>	<u>8</u>
	<u>Notes to Condensed Consolidated Financial Statements - Praxair, Inc. and Subsidiaries (Unaudited)</u>	<u>9</u>
Item 2.	<u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>25</u>
Item 3.	<u>Quantitative and Qualitative Disclosures about Market Risk</u>	<u>44</u>
Item 4.	<u>Controls and Procedures</u>	<u>44</u>
<u>PART II - OTHER INFORMATION</u>		
Item 1.	<u>Legal Proceedings</u>	<u>45</u>
Item 1A.	<u>Risk Factors</u>	<u>45</u>
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>49</u>
Item 3.	<u>Defaults Upon Senior Securities</u>	<u>49</u>
Item 4.	<u>Mine Safety Disclosures</u>	<u>49</u>
Item 5.	<u>Other Information</u>	<u>49</u>
Item 6.	<u>Exhibits</u>	<u>50</u>
	<u>Signature</u>	<u>51</u>



Table of Contents

PRAXAIR, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME  
(Millions of dollars, except per share data)  
(UNAUDITED)

	Quarter Ended June 30,		
	2015	2014	
SALES	\$2,738	\$3,113	
Cost of sales, exclusive of depreciation and amortization	1,516	1,767	
Selling, general and administrative	297	335	
Depreciation and amortization	278	293	
Research and development	23	24	
Cost reduction program and other charges	146	—	
Other income (expense) - net	2	3	
OPERATING PROFIT	480	697	
Interest expense - net	40	43	
INCOME BEFORE INCOME TAXES AND EQUITY INVESTMENTS	440	654	
Income taxes	131	183	
INCOME BEFORE EQUITY INVESTMENTS	309	471	
Income from equity investments	10	10	
NET INCOME (INCLUDING NONCONTROLLING INTERESTS)	319	481	
Less: noncontrolling interests	(11	) (14	)
NET INCOME - PRAXAIR, INC.	\$308	\$467	
PER SHARE DATA - PRAXAIR, INC. SHAREHOLDERS			
Basic earnings per share	\$1.07	\$1.59	
Diluted earnings per share	\$1.06	\$1.58	
Cash dividends per share	\$0.715	\$0.65	
WEIGHTED AVERAGE SHARES OUTSTANDING (000's):			
Basic shares outstanding	287,939	292,945	
Diluted shares outstanding	290,102	295,976	

The accompanying notes are an integral part of these financial statements.

Table of Contents

PRAXAIR, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME  
(Millions of dollars, except per share data)  
(UNAUDITED)

	Six Months Ended June 30,		
	2015	2014	
SALES	\$5,495	\$6,139	
Cost of sales, exclusive of depreciation and amortization	3,046	3,493	
Selling, general and administrative	596	661	
Depreciation and amortization	555	578	
Research and development	47	47	
Cost reduction program and other charges	146	—	
Other income (expense) - net	(2	) 12	
OPERATING PROFIT	1,103	1,372	
Interest expense - net	84	89	
INCOME BEFORE INCOME TAXES AND EQUITY INVESTMENTS	1,019	1,283	
Income taxes	293	359	
INCOME BEFORE EQUITY INVESTMENTS	726	924	
Income from equity investments	21	19	
NET INCOME (INCLUDING NONCONTROLLING INTERESTS)	747	943	
Less: noncontrolling interests	(23	) (28	)
NET INCOME - PRAXAIR, INC.	\$724	\$915	
PER SHARE DATA - PRAXAIR, INC. SHAREHOLDERS			
Basic earnings per share	\$2.51	\$3.12	
Diluted earnings per share	\$2.49	\$3.08	
Cash dividends per share	\$1.43	\$1.30	
WEIGHTED AVERAGE SHARES OUTSTANDING (000's):			
Basic shares outstanding	288,541	293,570	
Diluted shares outstanding	290,940	296,679	

The accompanying notes are an integral part of these financial statements.

Table of Contents

PRAXAIR, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)  
(Millions of dollars)  
(UNAUDITED)

	Quarter Ended June 30,	
	2015	2014
NET INCOME (INCLUDING NONCONTROLLING INTERESTS)	\$319	\$481
OTHER COMPREHENSIVE INCOME (LOSS)		
Translation adjustments:		
Foreign currency translation adjustments	70	164
Income taxes	21	(6)
Translation adjustments	91	158
Funded status - retirement obligations (Note 11):		
Retirement program remeasurements	(32)	(18)
Reclassifications to net income	20	14
Income taxes	4	1
Funded status - retirement obligations	(8)	(3)
Derivative instruments (Note 6):		
Current quarter unrealized gain (loss)	—	—
Reclassifications to net income	—	—
Income taxes	—	—
Derivative instruments	—	—
TOTAL OTHER COMPREHENSIVE INCOME (LOSS)	83	155
COMPREHENSIVE INCOME (LOSS) (INCLUDING NONCONTROLLING INTERESTS)	402	636
Less: noncontrolling interests	(21)	(13)
COMPREHENSIVE INCOME (LOSS) - PRAXAIR, INC.	\$381	\$623

The accompanying notes are an integral part of these financial statements.

Table of Contents

PRAXAIR, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(Millions of dollars)  
(UNAUDITED)

	Six Months Ended June 30,		
	2015	2014	
NET INCOME (INCLUDING NONCONTROLLING INTERESTS)	\$747	\$943	
OTHER COMPREHENSIVE INCOME (LOSS)			
Translation adjustments:			
Foreign currency translation adjustments	(574	) 144	
Reclassifications to net income	—	(3	)
Income taxes	(13	) (15	)
Translation adjustments	(587	) 126	
Funded status - retirement obligations (Note 11):			
Retirement program remeasurements	(23	) (16	)
Reclassifications to net income	39	27	
Income taxes	(6	) (4	)
Funded status - retirement obligations	10	7	
Derivative instruments (Note 6):			
Current period unrealized gain	—	3	
Income taxes	—	(1	)
Derivative instruments	—	2	
TOTAL OTHER COMPREHENSIVE INCOME (LOSS)	(577	) 135	
COMPREHENSIVE INCOME (INCLUDING NONCONTROLLING INTERESTS)	170	1,078	
Less: noncontrolling interests	(3	) (25	)
COMPREHENSIVE INCOME - PRAXAIR, INC.	\$167	\$1,053	

The accompanying notes are an integral part of these financial statements.

Table of Contents

PRAXAIR, INC. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (Millions of dollars)  
 (UNAUDITED)

	June 30, 2015	December 31, 2014
<b>ASSETS</b>		
Cash and cash equivalents	\$ 136	\$ 126
Accounts receivable - net	1,760	1,796
Inventories	548	551
Prepaid and other current assets	376	366
<b>TOTAL CURRENT ASSETS</b>	<b>2,820</b>	<b>2,839</b>
Property, plant and equipment (less accumulated depreciation of \$11,878 in 2015 and \$11,857 in 2014)	11,363	11,997
Goodwill	3,065	3,121
Other intangible assets - net	582	603
Other long-term assets	1,237	1,242
<b>TOTAL ASSETS</b>	<b>\$ 19,067</b>	<b>\$ 19,802</b>
<b>LIABILITIES AND EQUITY</b>		
Accounts payable	\$ 782	\$ 864
Short-term debt	532	587
Current portion of long-term debt	2	2
Other current liabilities	930	1,037
<b>TOTAL CURRENT LIABILITIES</b>	<b>2,246</b>	<b>2,490</b>
Long-term debt	8,813	8,669
Other long-term liabilities	2,489	2,457
<b>TOTAL LIABILITIES</b>	<b>13,548</b>	<b>13,616</b>
Commitments and contingencies (Note 12)		
Redeemable noncontrolling interests	175	176
Praxair, Inc. Shareholders' Equity:		
Common stock \$0.01 par value, authorized - 800,000,000 shares, issued 2015 and 2014 - 383,230,625 shares	4	4
Additional paid-in capital	3,989	3,994
Retained earnings	11,768	11,461
Accumulated other comprehensive income (loss)	(3,742)	(3,185)
Less: Treasury stock, at cost (2015 - 96,759,016 shares and 2014 - 93,969,017 shares)	(7,055)	(6,651)
Total Praxair, Inc. Shareholders' Equity	4,964	5,623
Noncontrolling interests	380	387
<b>TOTAL EQUITY</b>	<b>5,344</b>	<b>6,010</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 19,067</b>	<b>\$ 19,802</b>

The accompanying notes are an integral part of these financial statements.



Table of Contents

PRAXAIR, INC. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (Millions of dollars)  
 (UNAUDITED)

	Six Months Ended June 30,		
	2015	2014	
<b>OPERATIONS</b>			
Net income - Praxair, Inc.	\$724	\$915	
Noncontrolling interests	23	28	
Net income (including noncontrolling interests)	747	943	
Adjustments to reconcile net income to net cash provided by operating activities:			
Cost reduction program and other charges, net of payments	135	—	
Depreciation and amortization	555	578	
Deferred income taxes	(17	) 17	
Share-based compensation	17	28	
Working capital:			
Accounts receivable	(44	) (169	)
Inventory	(15	) (33	)
Prepaid and other current assets	(31	) 36	
Payables and accruals	(63	) (32	)
Pension contributions	(12	) (13	)
Long-term assets, liabilities and other	(57	) 28	
Net cash provided by operating activities	1,215	1,383	
<b>INVESTING</b>			
Capital expenditures	(749	) (777	)
Acquisitions, net of cash acquired	(43	) (170	)
Divestitures and asset sales	240	71	
Net cash used for investing activities	(552	) (876	)
<b>FINANCING</b>			
Short-term debt borrowings (repayments) - net	(53	) (186	)
Long-term debt borrowings	756	858	
Long-term debt repayments	(502	) (308	)
Issuances of common stock	61	69	
Purchases of common stock	(469	) (446	)
Cash dividends - Praxair, Inc. shareholders	(412	) (381	)
Excess tax benefit on share-based compensation	17	24	
Noncontrolling interest transactions and other	(25	) (111	)
Net cash (used for) provided by financing activities	(627	) (481	)
Effect of exchange rate changes on cash and cash equivalents	(26	) 9	
Change in cash and cash equivalents	10	35	
Cash and cash equivalents, beginning-of-period	126	138	
Cash and cash equivalents, end-of-period	\$136	\$173	

The accompanying notes are an integral part of these financial statements.

Table of Contents

INDEX TO NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Notes to Condensed Consolidated Financial Statements - Praxair, Inc. and Subsidiaries (Unaudited)

<u>Note 1. Summary of Significant Accounting Policies</u>	<u>10</u>
<u>Note 2. 2015 Cost Reduction Program and Other Charges</u>	<u>10</u>
<u>Note 3. Acquisitions</u>	<u>12</u>
<u>Note 4. Supplemental Information</u>	<u>12</u>
<u>Note 5. Debt</u>	<u>12</u>
<u>Note 6. Financial Instruments</u>	<u>14</u>
<u>Note 7. Fair Value Disclosures</u>	<u>16</u>
<u>Note 8. Earnings Per Share – Praxair, Inc. Shareholders</u>	<u>16</u>
<u>Note 9. Goodwill and Other Intangible Assets</u>	<u>18</u>
<u>Note 10. Share-Based Compensation</u>	<u>19</u>
<u>Note 11. Retirement Programs</u>	<u>20</u>
<u>Note 12. Commitments and Contingencies</u>	<u>21</u>
<u>Note 13. Segments</u>	<u>22</u>
<u>Note 14. Equity and Redeemable Noncontrolling Interests</u>	<u>23</u>

Table of Contents

PRAXAIR, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

1. Summary of Significant Accounting Policies

Presentation of Condensed Consolidated Financial Statements - In the opinion of Praxair, Inc. (Praxair) management, the accompanying condensed consolidated financial statements include all adjustments necessary for a fair presentation of the results for the interim periods presented and such adjustments are of a normal recurring nature. The accompanying condensed consolidated financial statements should be read in conjunction with the notes to the consolidated financial statements of Praxair, Inc. and subsidiaries in Praxair's 2014 Annual Report on Form 10-K. There have been no material changes to the company's significant accounting policies during 2015.

Accounting Standards Implemented in 2015

The following standards were effective for Praxair in 2015 and their adoption did not have a significant impact on the condensed consolidated financial statements:

Reporting Discontinued Operations – In April 2014, the FASB issued updated guidance on the reporting and disclosures of discontinued operations. The new guidance requires that the disposal of a component of an entity be reported as discontinued operations only if the action represents a strategic shift that will have a major effect on an entity's operations and financial results, and would require expanded disclosures. The adoption of this guidance did not have a significant impact on the condensed consolidated financial statements.

Accounting Standards to be Implemented

Revenue Recognition – In May 2014, the FASB issued updated guidance on the reporting and disclosure of revenue. The new guidance requires the evaluation of contracts with customers to determine the recognition of revenue when or as the entity satisfies a performance obligation, and would require expanded disclosures. This guidance is required to be effective beginning in the first quarter 2018 (with early adoption beginning in 2017 optional) and includes several transition options. Praxair is in the early stages of reviewing the new guidance and will provide updates on the expected impact to Praxair in future filings, as determined.

Accounting for Share-based Compensation - In June 2014, the FASB issued updated guidance on the accounting for share-based payments when the terms of an award provide that a performance target could be achieved after the requisite service period. Praxair does not expect this requirement to have a significant impact on the condensed consolidated financial statements. This guidance will be effective for Praxair beginning in the first quarter 2016, with early adoption optional.

Presentation of Debt Issuance Costs – In April 2015, the FASB issued updated guidance on the presentation of debt issuance costs. The new guidance requires debt issuance costs to be classified as debt rather than deferred charges within the condensed consolidated financial statements. Praxair does not expect this requirement to have a significant impact on the condensed consolidated financial statements. This guidance will be effective for Praxair beginning in the first quarter 2016 on a retrospective basis, with early adoption optional. The balance sheet reclassification required by this standard will not be material for Praxair.

Reclassifications – Certain prior years' amounts have been reclassified to conform to the current year's presentation.

Table of Contents

## 2. 2015 Cost Reduction Program and Other Charges

In the second quarter of 2015, Praxair recorded pre-tax charges totaling \$146 million (\$112 million after-tax and noncontrolling interests or \$0.39 per diluted share) related primarily to severance and other costs associated with a cost reduction program, which was initiated in response to lower volumes resulting from economic slowdown in emerging markets and energy related end-markets.

Following is a summary of the pre-tax charges by reportable segment.

(millions of dollars)	Severance costs	Other Charges	Total
North America	\$9	\$17	\$26
Europe	11	9	20
South America	15	47	62
Asia	9	10	19
Surface technologies	9	10	19
Total	\$53	\$93	\$146

The severance costs of \$53 million are for the elimination of 1,356 positions. The majority of actions are anticipated to be completed in 2015.

The other costs of \$93 million are primarily related to the consolidation of operations and the exit of other operations due to current economic conditions, primarily in Brazil. Amounts related to asset write-downs are net of expected sale proceeds, which are not significant. Severance costs related to these actions are included in the previous paragraph.

Following is a summary of such activities:

i. The North America charges of \$17 million relate primarily to the decision to consolidate certain manufacturing and distribution locations for efficiencies and cost reduction.

ii. The Europe charges of \$9 million are primarily for the restructuring of operations in Russia and energy-related businesses in Northern Europe.

iii. The South America charges of \$47 million include costs primarily associated with a decision to exit a non-core business and other operations in South America.

iv. The Asia charges of \$10 million include costs primarily related to an asset disposal in China.

v. The Surface Technologies charges of \$10 million relate to the realignment of sales and manufacturing operations in Europe and the United States for efficiencies and cost reduction.

Additionally, income taxes include a \$10 million increase in valuation allowances relating to U.S. foreign tax credit carryforwards, reflecting the impact of current economic conditions.

**Cash Requirements**

The total cash requirements of the cost reduction program and other charges are estimated to be approximately \$77 million, of which \$11 million was paid in the 2015 second quarter. The company estimates that a majority of the remaining liability will be paid in 2015.

**Classification in the consolidated financial statements**

The cost reduction program and other charges of \$146 million are shown as a separate line item on the consolidated statement of operations; the tax benefit of \$33 million is reflected in income taxes and the noncontrolling interests impact was \$1 million. In the consolidated balance sheets, asset write-offs are recorded as a reduction to the carrying value of the related assets and unpaid amounts are recorded as short-term or long-term liabilities. On the consolidated statement of cash flows, the pre-tax impact of the cost reduction program and other charges, net of cash payments, is shown as an adjustment to reconcile net income to net cash provided by operating activities. In the segments Note 13, Praxair excluded these charges from its management definition of segment operating profit; a reconciliation of segments operating profit to consolidated operating profit is shown within the operating profit table.



Table of Contents

## Reconciliation

The following table summarizes the activities related to the company's cost reduction and other charges during the 2015 second quarter:

(millions of dollars)	Severance costs	Other Charges	Total	
Cost reduction program and other charges - Q2 2015	\$53	\$93	\$146	
Less: Cash payments	(11	) —	(11	)
Less: Non-cash asset write-offs	—	(68	) (68	)
Foreign currency translation	(1	) —	(1	)
Balance, June 30, 2015	\$41	\$25	\$66	

## 3. Acquisitions

## 2015 Acquisitions

During the six months ended June 30, 2015, Praxair had acquisitions totaling \$43 million, primarily acquisitions of packaged gases businesses in North and South America. These transactions resulted in goodwill and other intangible assets of \$28 million and \$10 million, respectively (see Note 9).

## 2014 Acquisitions

During the six months ended June 30, 2014, Praxair had acquisitions totaling \$170 million, primarily an industrial gases business in Italy and packaged gases businesses in North and South America. These transactions resulted in goodwill and other intangible assets of \$62 million and \$46 million, respectively (see Note 9).

## 4. Supplemental Information

## Inventories

The following is a summary of Praxair's consolidated inventories:

(Millions of dollars)	June 30, 2015	December 31, 2014
Inventories		
Raw materials and supplies	\$198	\$200
Work in process	54	52
Finished goods	296	299
Total inventories	\$548	\$551

## Long-term receivables

Long-term receivables are not material and are largely reserved. Such long-term receivables are included within other long-term assets in the condensed consolidated balance sheets and totaled \$41 million and \$43 million at June 30, 2015 and December 31, 2014, respectively. These amounts are net of reserves of \$43 million and \$48 million, respectively. The amounts in both periods relate primarily to government receivables in Brazil and other long-term notes receivable from customers. Collectability is reviewed regularly and uncollectible amounts are written-off as appropriate. The account balance changes during 2015 were primarily due to foreign exchange rate movements.

Table of Contents

## 5. Debt

The following is a summary of Praxair's outstanding debt at June 30, 2015 and December 31, 2014:

(Millions of dollars)	June 30, 2015	December 31, 2014
<b>SHORT-TERM</b>		
Commercial paper and U.S. bank borrowings	\$444	\$514
Other bank borrowings (primarily international)	88	73
Total short-term debt	532	587
<b>LONG-TERM</b>		
U.S. borrowings (U.S. dollar denominated unless otherwise noted)		
4.625% Notes due 2015 (a)	—	500
3.25% Notes due 2015 (b, d)	402	408
0.75% Notes due 2016 (b)	400	400
Floating Rate Notes due 2017 (e)	150	—
5.20% Notes due 2017	325	325
1.05% Notes due 2017	400	400
1.20% Notes due 2018	500	500
1.25% Notes due 2018 (c, d)	483	481
4.50% Notes due 2019 (c)	599	599
1.90% Notes due 2019	500	500
1.50% Euro-denominated notes due 2020 (c)	665	722
4.05% Notes due 2021 (c)	499	499
3.00% Notes due 2021 (c)	497	497
2.45% Notes due 2022 (c)	598	598
2.20% Notes due 2022 (c)	499	499
2.70% Notes due 2023 (c)	499	499
2.65% Notes due 2025 (c, e)	398	—
1.625% Euro-denominated notes due 2025 (c)	552	599
3.55% Notes due 2042 (c, e)	666	466
Other	4	4
International bank borrowings	171	167
Obligations under capital leases	8	8
	8,815	8,671
Less: current portion of long-term debt	(2	) (2
Total long-term debt	8,813	8,669
Total debt	\$9,347	\$9,258

(a) In March 2015, Praxair repaid \$500 million of 4.625% notes that became due.

(b) Classified as long-term because of the company's intent to refinance this debt on a long-term basis and the availability of such financing under the terms of an existing \$2.5 billion long-term credit facility.

(c) Amounts are net of unamortized discounts.

(d) June 30, 2015 and December 31, 2014 include a \$10 million and \$14 million fair value increase, respectively, related to hedge accounting. See Note 6 for additional information.

(e) On February 5, 2015, Praxair issued \$150 million of floating rate notes that bear interest at the Federal funds effective rate plus 0.33% due 2017, \$400 million of 2.65% fixed rate notes due 2025 and \$200 million of 3.550% fixed rate notes due in 2042. The proceeds were used for general corporate purposes, including the repayment of outstanding indebtedness.





Table of Contents

## 6. Financial Instruments

In its normal operations, Praxair is exposed to market risks relating to fluctuations in interest rates, foreign currency exchange rates, energy costs and to a lesser extent precious metal prices. The objective of financial risk management at Praxair is to minimize the negative impact of such fluctuations on the company's earnings and cash flows. To manage these risks, among other strategies, Praxair routinely enters into various derivative financial instruments ("derivatives") including interest-rate swap and treasury rate lock agreements, currency-swap agreements, forward contracts, currency options, and commodity-swap agreements. These instruments are not entered into for trading purposes and Praxair only uses commonly traded and non-leveraged instruments.

There are three types of derivatives that the company enters into: (i) those relating to fair-value exposures, (ii) those relating to cash-flow exposures, and (iii) those relating to foreign currency net investment exposures. Fair-value exposures relate to recognized assets or liabilities, and firm commitments; cash-flow exposures relate to the variability of future cash flows associated with recognized assets or liabilities, or forecasted transactions; and net investment exposures relate to the impact of foreign currency exchange rate changes on the carrying value of net assets denominated in foreign currencies.

When a derivative is executed and hedge accounting is appropriate, it is designated as either a fair-value hedge, cash-flow hedge, or a net investment hedge. Currently, Praxair designates all interest-rate and treasury-rate locks as hedges for accounting purposes; however, currency contracts are generally not designated as hedges for accounting purposes unless they are related to forecasted transactions. Whether designated as hedges for accounting purposes or not, all derivatives are linked to an appropriate underlying exposure. On an ongoing basis, the company assesses the hedge effectiveness of all derivatives designated as hedges for accounting purposes to determine if they continue to be highly effective in offsetting changes in fair values or cash flows of the underlying hedged items. If it is determined that the hedge is not highly effective, then hedge accounting will be discontinued prospectively.

Counterparties to Praxair's derivatives are major banking institutions with credit ratings of investment grade or better and no collateral is required, and there are no significant risk concentrations. Management believes the risk of incurring losses on derivative contracts related to credit risk is remote and any losses would be immaterial.

The following table is a summary of the notional amount and fair value of derivatives outstanding at June 30, 2015 and December 31, 2014 for consolidated subsidiaries:

(Millions of dollars)	Notional Amounts		Fair Value			
	June 30, 2015	December 31, 2014	Assets June 30, 2015	December 31, 2014	Liabilities June 30, 2015	December 31, 2014
Derivatives Not Designated as Hedging Instruments:						
Currency contracts:						
Balance sheet items (a)	\$2,497	\$ 2,427	\$ 13	\$ 5	\$ 15	\$ 13
Derivatives Designated as Hedging Instruments:						
Interest rate contracts:						
Interest rate swaps (b)	875	875	10	14	—	—
Total Derivatives	\$3,372	\$ 3,302	\$ 23	\$ 19	\$ 15	\$ 13

(a) Assets are recorded in prepaid and other current assets, and liabilities are recorded in other current liabilities.

(b) Assets are recorded in other current and other long term assets

## Currency Contracts

## Balance Sheet Items

Foreign currency contracts related to balance sheet items consist of forward contracts entered into to manage the exposure to fluctuations in foreign-currency exchange rates on recorded balance sheet assets and liabilities denominated in currencies other than the functional currency of the related operating unit. The fair value adjustments on these contracts are offset by the fair value adjustments recorded on the hedged assets and liabilities.

Forecasted Purchases

Foreign currency contracts related to forecasted purchases consist of forward contracts entered into to manage the exposure to fluctuations in foreign-currency exchange rates on forecasted purchases of capital-related equipment and services denominated

14

---

Table of Contents

in currencies other than the functional currency of the related operating units. These forward contracts were designated and accounted for as cash flow hedges.

## Net Investment Hedge

Praxair has designated the €600 million (\$665 million as of June 30, 2015) 1.50% Euro-denominated notes due 2020 and the €500 million (\$552 million as of June 30, 2015) 1.625% Euro-denominated notes due 2025, as a hedge of the net investment position in its European operations. These Euro-denominated debt instruments reduce the company's exposure to changes in the currency exchange rate on investments in foreign subsidiaries with Euro functional currencies. Since the time the Euro-denominated notes were issued in 2014, exchange rate movements have reduced long-term debt by \$230 million (\$106 million of which was during the first two quarters of 2015), with the offsetting gain shown within the cumulative translation component of AOCI in the condensed consolidated balance sheets and the condensed consolidated statements of comprehensive income.

## Interest Rate Contracts

## Outstanding Interest Rate Swaps

At June 30, 2015, Praxair had \$875 million notional amount of interest-rate swap agreements outstanding related to the \$400 million 3.25% fixed-rate notes that mature in 2015 and to the \$475 million 1.25% notes that mature 2018, which effectively convert fixed-rate interest to variable-rate interest. These swap agreements were designated as fair value hedges with the resulting fair value adjustments recognized in earnings along with an equally offsetting charge / benefit to earnings for the changes in the fair value of the underlying debt instrument. At June 30, 2015, \$10 million was recognized as an increase in the fair value of these notes (\$14 million at December 31, 2014).

## Terminated Treasury Rate Locks

The following table summarizes the unrecognized gains (losses) related to terminated treasury rate lock contracts:

(Millions of dollars)	Year Terminated	Original Gain / (Loss)	Unrecognized Gain / (Loss) (a)	
			June 30, 2015	December 31, 2014
<b>Treasury Rate Locks</b>				
Underlying debt instrument:				
\$500 million 2.20% fixed-rate notes that mature in 2022 (b) 2012		\$(2	) \$(1	) \$(1
\$500 million 3.00% fixed-rate notes that mature in 2021 (b) 2011		11	) (7	) (8
\$600 million 4.50% fixed-rate notes that mature in 2019 (b) 2009		16	7	8
\$500 million 4.625% fixed-rate notes that mature in 2015 (b) 2008		(7	) —	—
Total - pre-tax			\$ (1	) \$ (1
Less: income taxes			—	—
After- tax amounts			\$ (1	) \$ (1

(a) The unrecognized gains / (losses) for the treasury rate locks are shown in accumulated other comprehensive income ("AOCI") and are being recognized on a straight line basis to interest expense – net over the term of the underlying debt agreements. Refer to the table below summarizing the impact on the company's consolidated statements of income and AOCI for current period gain (loss) recognition.

(b) The notional amount of the treasury rate lock contracts are equal to the underlying debt instrument with the exception of the treasury rate lock contract entered into to hedge the \$600 million 4.50% fixed-rate notes that mature in 2019. The notional amount of this contract was \$500 million.



Table of Contents

The following tables summarize the impacts of the company's derivatives on the consolidated statements of income and AOCI:

(Millions of dollars)	Amount of Pre-Tax Gain (Loss) Recognized in Earnings *			
	Quarter Ended June 30,		Six Months Ended June 30,	
	2015	2014	2015	2014
Derivatives Not Designated as Hedging Instruments				
Currency contracts:				
Balance sheet items				
Debt-related	\$ 1	\$ 24	\$(78 )	\$ 29
Other balance sheet items	1	1	(5 )	4
Total	\$ 2	\$ 25	\$(83 )	\$ 33

\* The gains (losses) on balance sheet items are offset by gains (losses) recorded on the underlying hedged assets and liabilities. Accordingly, the gains (losses) for the derivatives and the underlying hedged assets and liabilities related to debt items are recorded in the consolidated statements of income as interest expense-net. Other balance sheet items and anticipated net income gains (losses) are recorded in the consolidated statements of income as other income (expenses)-net.

The following table summarizes the impact of the company's derivatives designated as hedging instruments that impact AOCI:

## Derivatives Designated as Hedging Instruments \*\*

(Millions of dollars)	Quarter Ended		Amount of Gain (Loss) Reclassified from AOCI to the Consolidated Statement of Income	
	Amount of Gain (Loss) Recognized in AOCI		June 30,	June 30,
	June 30,	June 30,	June 30,	June 30,
	2015	2014	2015	2014
Currency contracts:				
Net Investment Hedge	\$—	\$—	\$—	\$—
Less: income taxes	—	—	—	—
Total - Net of Taxes	\$—	\$—	\$—	\$—

(Millions of dollars)	Six Months Ended		Amount of Gain (Loss) Reclassified from AOCI to the Consolidated Statement of Income	
	Amount of Gain (Loss) Recognized in AOCI		June 30,	June 30,
	June 30,	June 30,	June 30,	June 30,
	2015	2014	2015	2014
Currency contracts:				
Net Investment Hedge	\$—	\$(6 )	\$—	\$—
Less: income taxes	—	2	—	—
Total - Net of Taxes	\$—	\$(4 )	\$—	\$—

\*\*The gains (losses) on net investment hedges are recorded as a component of AOCI within foreign currency translation adjustments in the condensed consolidated balance sheets and the condensed consolidated statements of comprehensive income. The gains (losses) on forecasted purchases and treasury rate locks are recorded as a component of AOCI within derivative instruments in the condensed consolidated balance sheets and the condensed consolidated statements of comprehensive income. There was no ineffectiveness for these instruments during 2015 or 2014. The gains (losses) on net investment hedges are reclassified to earnings only when the related currency translation adjustments are required to be reclassified, usually upon sale or liquidation of the investment. The gains (losses) for interest rate contracts are reclassified to earnings as interest expense –net on a straight-line basis over the remaining maturity of the underlying debt. Net losses of less than \$1 million are expected to be reclassified to earnings during the next twelve months.

## 7. Fair Value Disclosures

The fair value hierarchy prioritizes the input to valuation techniques used to measure fair value into three broad levels as follows:

Level 1 – quoted prices in active markets for identical assets or liabilities

Level 2 – quoted prices for similar assets and liabilities in active markets or inputs that are observable

Level 3 – inputs that are unobservable (for example cash flow modeling inputs based on assumptions)

Assets and Liabilities Measured at Fair Value on a Recurring Basis

The following table summarizes assets and liabilities measured at fair value on a recurring basis:

(Millions of dollars)	Fair Value Measurements Using					
	Level 1		Level 2		Level 3	
	June 30, 2015	December 31, 2014	June 30, 2015	December 31, 2014	June 30, 2015	December 31, 2014
Assets						
Derivatives	—	—	\$23	\$19	—	—
Liabilities						
Derivatives	—	—	\$15	\$13	—	—

The fair values of the derivative assets and liabilities are based on market prices obtained from independent brokers or determined using quantitative models that use as their basis readily observable market parameters that are actively quoted and can be validated through external sources, including third-party pricing services, brokers and market transactions. Investments are marketable securities traded on an exchange.

The fair values of cash and cash equivalents, short-term debt, accounts receivable-net, and accounts payable approximate carrying amounts because of the short maturities of these instruments. The fair value of long-term debt is estimated based on the quoted market prices for similar issues, which is deemed a level 2 measurement. At June 30, 2015, the estimated fair value of Praxair's long-term debt portfolio was \$8,768 million versus a carrying value of \$8,815 million. At December 31, 2014, the estimated fair value of Praxair's long-term debt portfolio was \$8,753 million versus a carrying value of \$8,671 million. Differences from carrying amounts are attributable to interest-rate changes subsequent to when the debt was issued.

## 8. Earnings Per Share – Praxair, Inc. Shareholders

Basic earnings per share is computed by dividing Net income – Praxair, Inc. for the period by the weighted average number of Praxair common shares outstanding. Diluted earnings per share is computed by dividing Net income – Praxair, Inc. for the period by the weighted average number of Praxair common shares outstanding and dilutive common stock equivalents, as follows:

Numerator (Millions of dollars)	Quarter Ended June 30,		Six Months Ended June 30,	
	2015	2014	2015	2014
Net income - Praxair, Inc.	\$308	\$467	\$724	\$915
Denominator (Thousands of shares)				
Weighted average shares outstanding	287,535	292,434	288,142	293,063

Edgar Filing: PRAXAIR INC - Form 10-Q

Shares earned and issuable under compensation plans	404	511	399	507
Weighted average shares used in basic earnings per share	287,939	292,945	288,541	293,570
Effect of dilutive securities				
Stock options and awards	2,163	3,031	2,399	3,109
Weighted average shares used in diluted earnings per share	290,102	295,976	290,940	296,679
Basic Earnings Per Share	\$1.07	\$1.59	\$2.51	\$3.12
Diluted Earnings Per Share	\$1.06	\$1.58	\$2.49	\$3.08

16

---

Table of Contents

Stock options of 2,763,770 and 2,762,255 were antidilutive and therefore excluded in the computation of diluted earnings per share for the quarter and six months ended June 30, 2015, respectively. There were no antidilutive shares for the quarter and six months ended June 30, 2014.

17

---



Table of Contents

## 9. Goodwill and Other Intangible Assets

Changes in the carrying amount of goodwill for the six months ended June 30, 2015 were as follows:

(Millions of dollars)	North America	South America	Europe	Asia	Surface Technologies	Total	
Balance, December 31, 2014	\$2,139	\$147	\$654	\$38	\$143	\$3,121	
Acquisitions (Note 3)	15	13	—	—	—	28	
Purchase adjustments & other	—	—	—	—	—	—	
Foreign currency translation	(16	) (26	) (38	) —	(4	) (84	)
Balance, June 30, 2015	\$2,138	\$134	\$616	\$38	\$139	\$3,065	

Praxair has performed its goodwill impairment tests annually during the second quarter of each year, and historically has determined that the fair value of each of its reporting units was substantially in excess of its carrying value. For the 2015 test completed this quarter, Praxair applied the FASB's updated accounting guidance (refer to Note 1 to the consolidated financial statements of Praxair's 2014 Annual Report on Form 10-K) which allows the Company to first assess qualitative factors to determine the extent of additional quantitative analysis, if any, that may be required to test goodwill for impairment. Based on the qualitative assessments performed, Praxair concluded that it was more likely than not that the fair value of each reporting unit substantially exceeded its carrying value and therefore, further quantitative analysis was not required. As a result, no impairment was recorded.

Changes in the carrying amounts of other intangibles for the six months ended June 30, 2015 were as follows:

(Millions of dollars)	Customer & License/Use Agreements	Non-compete Agreements	Patents & Other	Total	
Cost:					
Balance, December 31, 2014	\$693	\$37	\$47	\$777	
Additions (Note 3)	9	1	—	10	
Foreign currency translation	(8	) —	—	(8	)
Other *	(2	) (1	) —	(3	)
Balance, June 30, 2015	\$692	\$37	\$47	\$776	
Less: Accumulated amortization					
Balance, December 31, 2014	\$(147	) \$(18	) \$(9	) \$(174	)
Amortization expense	(18	) (3	) (2	) (23	)
Foreign currency translation	4	—	—	4	
Other *	(2	) 1	—	(1	)
Balance, June 30, 2015	\$(163	) \$(20	) \$(11	) \$(194	)
Net balance at June 30, 2015	\$529	\$17	\$36	\$582	

\* Other primarily relates to the write-off of fully amortized assets.

There are no expected residual values related to these intangible assets. The remaining weighted-average amortization period for intangible assets is approximately 18 years.

Total estimated annual amortization expense is as follows:

(Millions of dollars)	
Remaining 2015	\$22
2016	45
2017	41
2018	37
2019	35
Thereafter	402
	\$582

Table of Contents

## 10. Share-Based Compensation

Share-based compensation of \$10 million (\$7 million after-tax) and \$13 million (\$9 million after-tax) was recognized during the quarters ended June 30, 2015 and 2014, respectively. Share-based compensation of \$17 million (\$12 million after-tax) and \$28 million (\$19 million after-tax) was recognized during the six months ended June 30, 2015 and 2014, respectively. Expense amounts reflect current estimates of achieving performance targets relating to performance-based compensation. The expense was recorded primarily in selling, general and administrative expenses. There was no share-based compensation cost that was capitalized. For further details regarding Praxair's share-based compensation arrangements and prior-year grants, refer to Note 15 to the consolidated financial statements of Praxair's 2014 Annual Report on Form 10-K.

## Stock Options

The weighted-average fair value of options granted during the six months ended June 30, 2015 was \$11.99 (\$14.62 in 2014 ) based on the Black-Scholes Options-Pricing model. The decrease in grant date fair value year-over-year is primarily attributable to a decrease in volatility.

The following weighted-average assumptions were used to value the grants in 2015 and 2014 :

	Six Months Ended June 30,		
	2015	2014	
Dividend yield	2.2	% 2.0	%
Volatility	13.5	% 15.2	%
Risk-free interest rate	1.51	% 1.57	%
Expected term years	5	5	

The following table summarizes option activity under the plans as of June 30, 2015 and changes during the six-month period then ended (averages are calculated on a weighted basis; life in years; intrinsic value expressed in millions):

	Number of Options (000's)	Average Exercise Price	Average Remaining Life	Aggregate Intrinsic Value
Outstanding at January 1, 2015	10,981	\$89.02		
Granted	1,567	128.38		
Exercised	(839 )	63.20		
Cancelled or Expired	(57 )	121.95		
Outstanding at June 30, 2015	11,652	96.01	5.6	\$299
Exercisable at June 30, 2015	8,892	\$86.73	4.5	\$296

The aggregate intrinsic value represents the difference between the company's closing stock price of \$119.55 as of June 30, 2015 and the exercise price multiplied by the number of options outstanding as of that date. The total intrinsic value of stock options exercised during the quarter and six months ended June 30, 2015 was \$7 million and \$51 million, respectively (\$15 million and \$64 million during the same periods in 2014, respectively).

Cash received from option exercises under all share-based payment arrangements for the quarter and six months ended June 30, 2015 was \$11 million and \$51 million (\$16 million and \$61 million for the same time periods in 2014). The cash tax benefit realized from share-based compensation totaled \$5 million and \$29 million for the quarter and six months ended June 30, 2015, of which \$17 million in excess tax benefits was classified as financing cash flows for the six months ended June 30, 2015 (\$5 million and \$39 million cash tax benefit for the same periods in 2014 of which \$24 million represented excess tax benefit for the six months ended June 30, 2014).

As of June 30, 2015, \$27 million of unrecognized compensation cost related to non-vested stock options is expected to be recognized over a weighted-average period of approximately 1.5 years.

## Performance-Based and Restricted Stock Awards

During the six months ended June 30, 2015, the company granted performance-based stock units to employees which vest principally based on the third anniversary of their grant date. The actual number of shares issued in settlement of a vested award can range from zero to 200 percent of the target number of shares granted based upon the company's attainment of specified performance targets at the end of a three-year period. Compensation expense related to these

awards is recognized over the three-year performance period based on the fair value of the closing market price of the company's common stock on

19

---

Table of Contents

the date of the grant and the estimated performance that will be achieved. Compensation expense will be adjusted during the three-year performance period based upon the estimated performance levels that will be achieved. During the six months ended June 30, 2015, the company also granted restricted stock units to employees. The majority of the restricted stock units vest at the end of a three-year service period. Compensation expense related to the restricted stock units is recognized on a straight line basis over the vesting period.

The weighted-average fair value of performance-based stock and restricted stock units granted during the six months ended June 30, 2015 was \$120.04 and \$120.37, (\$121.16 and \$122.73 for the same periods in 2014). This is based on the closing market price of Praxair's common stock on the grant date adjusted for dividends that will not be paid during the vesting period.

The following table summarizes non-vested performance-based and restricted stock award activity as of June 30, 2015 and changes during the six months then ended (shares based on target amounts, averages are calculated on a weighted basis):

	Performance-Based		Restricted Stock	
	Number of Shares (000's)	Average Grant Date Fair Value	Number of Shares (000's)	Average Grant Date Fair Value
Non-vested at January 1, 2015	833	\$109.09	307	\$106.63
Granted*	215	120.04	82	120.37
Vested	(225)	) 103.16	(87)	) 108.36
Cancelled	(25)	) 113.86	(21)	) 111.08
Non-vested at June 30, 2015	798	\$114.48	281	\$111.51

\* Amounts for performance-based awards include an adjustment of 35 thousand shares relating to the actual payout of 2012 grants in 2015.

In addition to what is included in the table above, there are approximately 16 thousand performance-based shares and 22 thousand restricted stock shares that are non-vested at June 30, 2015 which will be settled in cash due to foreign regulatory limitations. The liability related to these grants reflects the current estimate of performance that will be achieved and the current common stock price.

As of June 30, 2015, based on current estimates of future performance, \$40 million of unrecognized compensation cost related to performance-based awards is expected to be recognized through the first quarter of 2018 and \$19 million of unrecognized compensation cost related to the restricted stock awards is expected to be recognized primarily through the first quarter of 2018.

#### 11. Retirement Programs

The components of net pension and postretirement benefits other than pensions ("OPEB") costs for the quarters and six-months ended June 30, 2015 and 2014 are shown below:

(Millions of dollars)	Quarter Ended June 30,				Six Months Ended June 30,			
	Pensions		OPEB		Pensions		OPEB	
	2015	2014	2015	2014	2015	2014	2015	2014
Service cost	\$14	\$13	\$1	\$1	\$28	\$26	\$2	\$2
Interest cost	29	31	2	3	57	62	4	6
Expected return on plan assets	(39)	(40)	—	—	(78)	(80)	—	—
Net amortization and deferral	21	16	(1)	(2)	41	31	(2)	(4)
Net periodic benefit cost before pension settlement charge	\$25	\$20	\$2	\$2	\$48	\$39	\$4	\$4

Praxair estimates that 2015 required contributions to its pension plans will be in the area of \$15 million, of which \$12 million have been made through June 30, 2015.

In 2014 a number of senior managers retired. These retirees are covered by the U.S. supplemental pension plan which provides for a lump sum benefit payment option. Under certain circumstances, such lump sum payments must be accounted for as a settlement of the related pension obligation, but only when paid. As a result, Praxair anticipates that it will record pension settlement charges of approximately \$7 million in the third quarter 2015 when the payments are made to the retirees.

Table of Contents

## 12. Commitments and Contingencies

## Contingent Liabilities

Praxair is subject to various lawsuits and government investigations that arise from time to time in the ordinary course of business. These actions are based upon alleged environmental, tax, antitrust and personal injury claims, among others. Praxair has strong defenses in these cases and intends to defend itself vigorously. It is possible that the company may incur losses in connection with some of these actions in excess of accrued liabilities. Management does not anticipate that in the aggregate such losses would have a material adverse effect on the company's consolidated financial position or liquidity; however, it is possible that the final outcomes could have a significant impact on the company's reported results of operations in any given period (see Note 17 to the consolidated financial statements of Praxair's 2014 Annual Report on Form 10-K).

Significant matters are:

During May 2009, the Brazilian government published Law 11941/2009 instituting a new voluntary amnesty program ("Refis Program") which allowed Brazilian companies to settle certain federal tax disputes at reduced amounts. During the 2009 third quarter, Praxair decided that it was economically beneficial to settle many of its outstanding federal tax disputes and such disputes were enrolled in the Refis Program, subject to final calculation and review by the Brazilian federal government. The Company recorded estimated liabilities based on the terms of the Refis Program. Since 2009, Praxair has been unable to reach final agreement on the calculations and recently initiated litigation against the government in an attempt to resolve certain items. Open issues relate to the following matters: (i) application of cash deposits and net operating loss carryforwards to satisfy obligations, and (ii) the amount of tax reductions available under the Refis Program. Although it is difficult to estimate the timing of resolution of legal matters in Brazil, it is possible that individual disputed matters may be resolved during the next year.

At June 30, 2015 the most significant non-income and income tax claims in Brazil, after enrollment in the Refis Program, relate to state VAT tax matters and a federal income tax matter where the taxing authorities are challenging the tax rate that should be applied to income generated by a subsidiary company. The total estimated exposure relating to such claims, including interest and penalties, as appropriate, is approximately \$200 million. Praxair has not recorded any liabilities related to such claims based on management judgments, after considering judgments and opinions of outside counsel. Because litigation in Brazil historically takes many years to resolve, it is very difficult to estimate the timing of resolution of these matters; however, it is possible that certain of these matters may be resolved within the near term. The company is vigorously defending against the proceedings.

On September 1, 2010, CADE (Brazilian Administrative Council for Economic Defense) announced alleged anticompetitive activity on the part of five industrial gas companies in Brazil and imposed fines on all five companies. Originally, CADE imposed a civil fine of R\$2.2 billion Brazilian reais (US\$709 million) against White Martins, the Brazil-based subsidiary of Praxair, Inc. In response to a motion for clarification, the fine was reduced to R\$1.7 billion Brazilian reais (US\$548 million) due to a calculation error made by CADE. The amount of the fine is subject to indexation using SELIC. On September 2, 2010, Praxair issued a press release and filed a report on Form 8-K rejecting all claims and stating that the fine represents a gross and arbitrary disregard of Brazilian law.

On October 19, 2010, White Martins filed an annulment petition ("appeal") with the Federal Court in Brasilia seeking to have the fine against White Martins entirely overturned. In order to suspend payment of the fine pending the completion of the appeal process, Brazilian law required that the company tender a form of guarantee in the amount of the fine as security. Currently, 50% of the guarantee is satisfied by letters of credit with a financial institution and 50% of the guarantee is satisfied by equity of a Brazilian subsidiary.

Praxair strongly believes that the allegations are without merit and that the fine will be entirely overturned during the appeal process. The company further believes that it has strong defenses and will vigorously defend against the allegations and related fine up to such levels of the Federal Courts in Brazil as may be necessary. Because appeals in Brazil historically take many years to resolve, it is very difficult to estimate when the appeal will be finally decided. Based on management judgments, after considering judgments and opinions of outside counsel, no reserve has been recorded for this proceeding as management does not believe that a loss is probable.



Table of Contents

## 13. Segments

Sales and operating profit by segment for the quarter and six months ended June 30, 2015 and 2014 are shown below. For a description of Praxair's operating segments, refer to Note 18 to the consolidated financial statements of Praxair's 2014 Annual Report on Form 10-K.

(Millions of dollars)	Quarter Ended June 30,		Six Months Ended June 30,	
	2015	2014	2015	2014
<b>SALES<sup>(a)</sup></b>				
North America	\$1,482	\$1,628	\$2,981	\$3,208
Europe	331	408	657	805
South America	388	509	789	997
Asia	387	394	758	786
Surface Technologies	150	174	310	343
Total sales	\$2,738	\$3,113	\$5,495	\$6,139
	Quarter Ended June 30,		Six Months Ended June 30,	
(Millions of dollars)	2015	2014	2015	2014
<b>OPERATING PROFIT</b>				
North America	\$388	\$398	\$767	\$776
Europe	63	78	125	157
South America	81	113	166	226
Asia	69	76	138	151
Surface Technologies	25	32	53	62
Segment operating profit	626	697	1,249	1,372
Cost reduction program and other charges (Note 2)	(146	) —	(146	) —
Total operating profit	\$480	\$697	\$1,103	\$1,372

(a) Sales reflect external sales only. Intersegment sales, primarily from North America to other segments, were not material.



Table of Contents

## 14. Equity and Redeemable Noncontrolling Interests

## Equity

A summary of the changes in total equity for the quarters ended June 30, 2015 and 2014 is provided below:

(Millions of dollars)	Quarter Ended June 30,			2014		
	2015	2014	2013	2014	2013	2012
Activity	Praxair, Inc. Shareholders' Equity	Noncontrolling Interests	Total Equity	Praxair, Inc. Shareholders' Equity	Noncontrolling Interests	Total Equity
Balance, beginning of period	\$5,018	\$ 375	\$5,393	\$6,600	\$ 398	\$6,998
Net income (a)	308	8	316	467	10	477
Other comprehensive income (loss)	73	7	80	153	2	155
Noncontrolling interests:						
Additions (reductions) (b)	—	—	—	—	3	3
Dividends and other capital changes	—	(10	) (10	) —	(18	) (18
Redemption value adjustments	(1	) —	(1	) —	—	—
Dividends to Praxair, Inc. common stock holders (\$0.715 per share in 2015 and \$0.65 per share in 2014)	(205	) —	(205	) (190	) —	(190
Issuances of common stock:						
For the dividend reinvestment and stock purchase plan	1	—	1	2	—	2
For employee savings and incentive plans	14	—	14	19	—	19
Purchases of common stock	(257	) —	(257	) (157	) —	(157
Tax benefit from share-based compensation	3	—	3	4	—	4
Share-based compensation	10	—	10	13	—	13
Balance, end of period	\$4,964	\$ 380	\$5,344	\$6,911	\$ 395	\$7,306

Table of Contents

(Millions of dollars)	Six Months Ended June 30,			2014			
	2015			2014			
Activity	Praxair, Inc. Shareholders' Equity	Noncontrolling Interests	Total Equity	Praxair, Inc. Shareholders' Equity	Noncontrolling Interests	Total Equity	
Balance, beginning of period	\$5,623	\$ 387	\$6,010	\$6,609	\$ 394	\$7,003	
Net income (a)	724	17	741	915	20	935	
Other comprehensive loss	(557	) (14	) (571	) 136	(1	) 135	
Noncontrolling interests:							
Additions (reductions) (b)	—	2	2	(24	) 3	(21	)
Dividends and other capital changes	—	(12	) (12	) —	(21	) (21	)
Redemption value adjustments	(4	) —	(4	) (1	) —	(1	)
Dividends to Praxair, Inc. common stock holders (\$1.43 per share in 2015 and \$1.30 per share in 2014)	(412	) —	(412	) (381	) —	(381	)
Issuances of common stock:							
For the dividend reinvestment and stock purchase plan	3	—	3	3	—	3	
For employee savings and incentive plans	44	—	44	52	—	52	
Purchases of common stock	(491	) —	(491	) (450	) —	(450	)
Tax benefit from share-based compensation	17	—	17	24	—	24	
Share-based compensation	17	—	17	28	—	28	
Balance, end of period	\$4,964	\$ 380	\$5,344	\$6,911	\$ 395	\$7,306	

Net income for noncontrolling interests excludes Net income related to redeemable noncontrolling interests of \$3 million and \$6 million for the quarter and six months ended June 30, 2015, respectively (\$4 million and \$8 million (a) for the same time periods in 2014, respectively), which is not part of total equity (see redeemable noncontrolling interests section below).

(b) Praxair increased its ownership in certain consolidated subsidiaries. The difference between the purchase price and the related noncontrolling interests was recorded as a decrease in Praxair's additional paid-in-capital.

The components of AOCI are as follows:

(Millions of dollars)	June 30, 2015	December 31, 2014	
Cumulative translation adjustment (includes \$76 million and \$64 million tax charge in June 30, 2015 and December 31, 2014, respectively)			
North America	\$(670	) \$(553	)
South America	(1,832	) (1,510	)
Europe	(432	) (432	)
Asia	(163	) (49	)
Surface Technologies	(21	) (7	)
	(3,118	) (2,551	)
Derivatives - net of taxes	(1	) (1	)
Pension / OPEB funded status obligation (net of \$336 million and \$342 million tax benefit in June 30, 2015 and December 31, 2014, respectively)	(623	) (633	)
	\$(3,742	) \$(3,185	)



Table of Contents

## Redeemable Noncontrolling Interests

Noncontrolling interests with redemption features, such as put/sell options, that are not solely within the Company's control ("redeemable noncontrolling interests") are reported separately in the consolidated balance sheets at the greater of carrying value or redemption value. For redeemable noncontrolling interests that are not yet exercisable, Praxair calculates the redemption value by accreting the carrying value to the redemption value over the period until exercisable. If the redemption value is greater than the carrying value, any increase is adjusted directly to equity and does not impact net income.

Redeemable noncontrolling interests include Yara Praxair, a joint venture in Scandinavia, and two packaged gas distributors in the United States where the noncontrolling interests have put options. In Scandinavia, the noncontrolling shareholder has the right to sell its shares to Praxair starting in 2015 for a period of 4 years at a formula price. Praxair also obtained the right to purchase the shares held by the noncontrolling shareholder starting in 2017 for a period of 2 years, also at a formula price.

The following is a summary of the changes in redeemable noncontrolling interests for the six months ended June 30, 2015 and 2014:

(Millions of dollars)	2015	2014
Balance, January 1,	\$176	\$307
Net income	6	8
Distributions to noncontrolling interest	(5	) (8
Redemption value adjustments/accretion	4	1
Foreign currency translation and other	(6	) (2
Purchase of noncontrolling interest *	—	(112
Balance, June 30,	\$175	\$194

\* In January 2014, Praxair acquired the redeemable noncontrolling interests related to Praxair Distribution Mid-Atlantic, LLC. The cash payment is shown in the financing section of the condensed consolidated statements of cash flows under the caption "Noncontrolling interest transactions and other".

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Consolidated Results

In the second quarter, Praxair reported sales of \$2,738 million, 12% below the prior-year quarter, primarily due to the significant negative impacts from foreign currency translation which reduced sales by 9%. Lower cost pass-through, primarily natural gas, reduced sales by 2%. Excluding these impacts, organic sales were 1% lower than the prior-year quarter as positive price and new project contribution were offset by weaker underlying industrial activity in Brazil and China and in the U.S. from weaker metals, energy and manufacturing. Lower overall volumes reduced sales by 2% and were partially offset by higher overall pricing. Reported operating profit was \$480 million as compared to \$697 million in the prior-year quarter. Operating profit was reduced by a \$146 million charge related to severance and other cost reduction actions in response to global macro-economic conditions. Excluding this charge, adjusted operating profit was \$626 million, 10% below the 2014 second quarter primarily due to negative currency translation effects of 9%. Excluding currency, adjusted operating profit was 1% below the prior-year due to lower volumes and higher costs which were substantially offset by higher pricing. Adjusted operating margin was a strong 22.9%, 50 basis points above the prior year. Reported earnings per share was \$1.06. On an adjusted basis, earnings per share was \$1.45, 8% below the prior-year quarter due to lower net income primarily due to foreign currency impacts, which were partially offset by fewer diluted shares outstanding as a result of net common stock repurchases.

Sales declined 10% for the six months ended June 30, 2015 versus the respective 2014 period. Foreign currency translation reduced sales by 8% and lower cost pass-through lowered sales by 2%. Excluding these impacts, sales were comparable to the prior-year period. Operating profit decreased \$269 million, or 20% for the six months ended June 30, 2015 versus the respective 2014 period. The decrease includes the \$146 million cost reduction charge.

Excluding this charge and the impacts of foreign currency translation, operating profit was comparable to the prior-year period. Adjusted operating margin was strong at 22.7%, 40 basis points above the prior year period. Adjusted earnings per share of \$2.88 was 6% below the prior year due to lower net income, primarily due to foreign currency translation impacts.

#### Outlook

Diluted earnings per share for the third quarter of 2015 are expected to be in the range of \$1.42 to \$1.49 and adjusted diluted earnings per share for the full year of 2015 are expected to be in the range of \$5.80 to \$5.95. This guidance excludes the impact of pension settlement charges expected to be recorded in the third quarter (see Note 11 to the condensed consolidated financial statements). Also, the full-year adjusted diluted earnings per share guidance excludes the impact of the cost reduction program and other charges recorded in the second quarter (see Note 2 to the condensed consolidated financial statements).

Full-year capital expenditures are expected to be about \$1.6 billion.

The company's core business is to build, own, and operate industrial gas plants in order to supply atmospheric and process gases to customers. As such, Praxair believes that its backlog is one indicator of future sales growth. At June 30, 2015, Praxair's backlog of 18 large projects under construction was \$1.7 billion. This represents the total estimated capital cost of large plants under construction. North America and Asia each represent approximately one third of the backlog. The remaining backlog resides in Europe and in South America. These plants will supply customers in the energy, chemical, manufacturing, electronics and metals markets.

Praxair provides quarterly updates on operating results, material trends that may affect financial performance, and financial earnings guidance via quarterly earnings releases and investor teleconferences. These updates are available on the company's website, [www.praxair.com](http://www.praxair.com), but are not incorporated herein.

Table of Contents

The following table provides summary data for the quarters and six months ended June 30, 2015 and 2014:

(Dollar amounts in millions, except per share data)	Quarter Ended June 30,			Six Months Ended June 30,		
	2015	2014	Variance	2015	2014	Variance
<b>Reported Amounts</b>						
Sales	\$2,738	\$3,113	(12 )%	\$5,495	\$6,139	(10 )%
Cost of sales, exclusive of depreciation and amortization	\$1,516	\$1,767	(14 )%	\$3,046	\$3,493	(13 )%
Gross margin (a)	\$1,222	\$1,346	(9 )%	\$2,449	\$2,646	(7 )%
As a percent of sales	44.6 %	43.2 %		44.6 %	43.1 %	
Selling, general and administrative	\$297	\$335	(11 )%	\$596	\$661	(10 )%
As a percent of sales	10.8 %	10.8 %		10.8 %	10.8 %	
Depreciation and amortization	\$278	\$293	(5 )%	\$555	\$578	(4 )%
Cost reduction program and other charges (b)	\$146	\$—		\$146	\$—	
Other income (expense) - net	\$2	\$3		\$(2 )	\$12	
Operating profit	\$480	\$697	(31 )%	\$1,103	\$1,372	(20 )%
As a percent of sales	17.5 %	22.4 %		20.1 %	22.3 %	
Interest expense - net	\$40	\$43	(7 )%	\$84	\$89	(6 )%
Effective tax rate	29.8 %	28.0 %		28.8 %	28.0 %	
Income from equity investments	\$10	\$10	— %	\$21	\$19	11 %
Noncontrolling interests	\$(11 )	\$(14 )	(21 )%	\$(23 )	\$(28 )	(18 )%
Net income - Praxair, Inc.	\$308	\$467	(34 )%	\$724	\$915	(21 )%
Diluted earnings per share	\$1.06	\$1.58	(33 )%	\$2.49	\$3.08	(19 )%
Diluted shares outstanding	290,102	295,976	(2 )%	290,940	296,679	(2 )%
<b>2015 Adjusted Amounts (c)</b>						
Operating profit	\$626	\$697	(10 )%	\$1,249	\$1,372	(9 )%
As a percent of sales	22.9 %	22.4 %		22.7 %	22.3 %	
Effective tax rate	28.0 %	28.0 %		28.0 %	28.0 %	
Net income - Praxair, Inc.	\$420	\$467	(10 )%	\$836	\$915	(9 )%
Diluted earnings per share	\$1.45	\$1.58	(8 )%	\$2.88	\$3.08	(6 )%

(a) Gross margin excludes depreciation and amortization expense.

(b) See Note 2 to the condensed consolidated financial statements.

Adjusted amounts are non-GAAP measures which exclude the impact of the cost reduction program and other charges in the second quarter of 2015 (see Note 2 to the condensed consolidated financial statements). A reconciliation of reported amounts to adjusted amounts can be found in the "Non-GAAP Financial Measures" section of this MD&A.

Table of Contents

## Results of Operations

The changes in consolidated sales and operating profit compared to the prior year are attributable to the following:

Factors Contributing to Changes	Quarter Ended June 30, 2015 vs. 2014		Six Months Ended June 30, 2015 vs. 2014		
	Sales	Operating Profit	Sales	Operating Profit	
Volume	(2	)% (6	)% (1	)% (5	)%
Price	1	% 7	% 1	% 6	%
Cost pass-through	(2	)% —	% (2	)% —	%
Currency	(9	)% (9	)% (8	)% (8	)%
Acquisitions/divestitures	—	% —	% —	% —	%
Other	—	% (23	)% —	% (13	)%
Reported	(12	)% (31	)% (10	)% (20	)%
Add: Cost reduction program and other charges	—	% 21	% —	% 11	%
Adjusted	(12	)% (10	)% (10	)% (9	)%

The following tables provide sales by end-market and distribution method:

Sales by End Markets	Quarter Ended June 30, % of Sales			Six Months Ended June 30, % of Sales			
	2015	2014	% Change*	2015	2014	% Change*	
Manufacturing	25	% 24	% (2	)% 24	% 24	% (1	)%
Metals	17	% 17	% (2	)% 17	% 17	% (2	)%
Energy	13	% 14	% (1	)% 13	% 14	% 1	%
Chemicals	10	% 10	% (3	)% 10	% 10	% (4	)%
Electronics	8	% 7	% 1	% 8	% 7	% 3	%
Healthcare	8	% 8	% 6	% 8	% 8	% 5	%
Food & Beverage	9	% 8	% 7	% 8	% 8	% 7	%
Aerospace	3	% 3	% 4	% 3	% 3	% 4	%
Other	7	% 9	% (6	)% 9	% 9	% (8	)%
	100	% 100	%	100	% 100	%	

\* Excludes impact of currency, natural gas/precious metals cost pass-through and acquisitions/divestitures.

Sales by Distribution Method	Quarter Ended June 30, % of Sales		Six Months Ended June 30, % of Sales		
	2015	2014	2015	2014	
On- Site	28	% 29	% 28	% 29	%
Merchant	35	% 34	% 34	% 34	%
Packaged Gas	29	% 29	% 29	% 29	%
Other	8	% 8	% 9	% 8	%
	100	% 100	% 100	% 100	%

Sales decreased \$375 million, or 12%, for the second quarter ended June 30, 2015 versus the respective 2014 period, primarily due to negative currency translation impacts of 9% and lower cost pass-through which reduced sales by 2%.

Excluding these impacts, organic sales decreased 1%. This decrease is due to lower volumes, primarily in North and South America, which was partially offset by a 1% increase in overall price, primarily in South America. For the six months ended June 30, 2015 sales



Table of Contents

decreased \$644 million, or 10%, versus the respective 2014 period primarily due to negative currency translation impacts and cost pass-through.

Gross margin decreased \$124 million, or 9%, for the second quarter and decreased \$197 million or 7%, for the six months ended June 30, 2015 versus the respective 2014 periods primarily due to lower sales. Gross margin as percentage of sales improved to 44.6% for both the second quarter and six months ended June 30, 2015 from 43.2% for the second quarter 2014 and 43.1% for the six months ended June 30, 2014 primarily due to higher pricing and lower cost pass-through.

Selling, general and administrative expense ("SG&A") decreased \$38 million, or 11%, for the second quarter and decreased \$65 million or 10%, for the six months ended June 30, 2015 versus the respective 2014 periods, primarily due to currency effects. SGA as a percent of sales was consistent for all periods presented.

Depreciation and amortization expense decreased \$15 million, or 5%, for the second quarter and decreased \$23 million or 4%, for the six months ended June 30, 2015 versus the respective 2014 periods. Currency effects reduced depreciation and amortization expense by \$27 million and \$48 million for the quarter and six-month periods respectively. This was partially offset by higher depreciation expense primarily related to new project start-ups.

Other income (expense) – net was a \$2 million benefit in the second quarter, compared to \$3 million in the prior-year quarter. For the year-to-date period, other income was a \$(2) million expense, compared to a \$12 million benefit in the prior-year. Other income (expense) - net in 2014 included a gain on an asset sale in South America.

Reported operating profit decreased \$217 million, or 31%, for the second quarter ended June 30, 2015 and \$269 million, or 20%, for the six months ended June 30, 2015 versus each of the respective periods in 2014. The decreases in both periods included \$146 million related to the cost reduction program. Excluding this charge, adjusted operating profit decreased \$71 million and \$123 million in the second quarter and six months ended June 30, 2015, respectively, versus the comparative periods in 2014. Higher pricing in both periods increased operating profit but was more than offset by the negative impacts of foreign currency translation and lower volumes. A discussion of operating profit by segment is included in the segment discussion that follows.

Interest expense-net decreased \$3 million, or 7%, for the quarter and \$5 million, or 6%, for the six months ended June 30, 2015 versus the respective periods in 2014. Lower average interest rates reduced expense by \$6 million and \$13 million for the quarter and six months ended June 30, 2015, respectively. These decreases were partially offset by the impact of higher debt levels which increased interest expense by \$2 million and \$5 million for the quarter and six months ended June 30, 2015, respectively.

The reported effective tax rate for the quarter and six months ended June 30, 2015 was 29.8% and 28.8%, respectively, and 28.0% for both the 2014 quarter and six month periods. The 2015 periods include a tax benefit of \$33 million related to the cost reduction program and other charges. Excluding this benefit, the adjusted effective tax rate for the quarter and six months ended June 30, 2015 remained at 28%.

Income from equity investments for the quarters ended June 30, 2015 and 2014 was \$10 million in both periods. Income from equity investments for the six months ended June 30, 2015 and 2014 was \$21 million and \$19 million, respectively. Praxair's significant sources of equity income are in China, Italy, and the Middle East.

At June 30, 2015, non-controlling interests consisted primarily of non-controlling shareholders' investments in Asia (primarily China and India), Europe (primarily Italy and Scandinavia), and North America (primarily within the U.S. packaged gas business). Non-controlling interests decreased \$3 million and \$5 million for the quarter and six months ended June 30, 2015 versus the respective 2014 periods. These decreases were primarily attributable to the acquisition

of the non-controlling interest in a U.S. packaged gas business during the first quarter of 2014, and impacts of foreign currency translation.

Reported Net income-Praxair, Inc. decreased \$159 million, or 34%, for the second quarter ended June 30, 2015 and \$191 million, or 21%, for the six months ended June 30, 2015 versus each of the respective periods in 2014. The decreases in both periods included a \$112 million charge related to the cost reduction program and other charges. Excluding this charge, adjusted Net income-Praxair, Inc decreased \$47 million and \$79 million in the second quarter and six months ended June 30, 2015, respectively, versus the comparative periods in 2014. The decreases in both periods were primarily due to lower adjusted operating profit, which was significantly impacted by foreign currency translation, partially offset by lower adjusted income taxes, lower interest expense, and lower non-controlling interests. The percentage changes in adjusted net income decreased less than sales due to the improved operating margin, lower non-controlling interest and lower interest expense.

Table of Contents

Reported Earning per share decreased \$0.52 and \$0.59 in the second quarter and six months ended June 30, 2015, respectively, versus the respective periods in 2014. The decreases in both periods included \$0.39 related to the cost reduction program and other charges. Excluding this charge, adjusted EPS decreased \$0.13 and \$0.20 in the second quarter and six months ended June 30, 2015, respectively, versus the comparative periods in 2014. The decreases in both periods were attributable to lower net income which was partially offset by a reduction in the number of diluted shares outstanding as a result of the company's net repurchases of common stock.

## Other Comprehensive Income

Other comprehensive income for the quarter ended June 30, 2015 of \$83 million resulted primarily from positive currency translation adjustments of \$91 million. Other comprehensive loss for the six months ended June 30, 2015 of \$577 million results primarily from negative currency translation adjustments of \$587 million. The translation adjustments reflect the impact of translating local currency foreign subsidiary financial statements to U.S. dollars. The negative translation adjustments in the six-month period resulted primarily from the strengthening of the U.S. dollar against most major currencies. See "Currency" section of the MD&A for exchange rates used for translation purposes and Note 14 to the condensed consolidated financial statements for a summary of the currency translation adjustment component of accumulated other comprehensive income by segment.

## Segment Discussion

The following summary of sales and operating profit by segment provides a basis for the discussion that follows.

(Dollar amounts in millions)	Quarter Ended June 30,			Six Months Ended June 30,		
	2015	2014	Variance	2015	2014	Variance
<b>SALES</b>						
North America	\$1,482	\$1,628	(9 )%	\$2,981	\$3,208	(7 )%
Europe	331	408	(19 )%	657	805	(18 )%
South America	388	509	(24 )%	789	997	(21 )%
Asia	387	394	(2 )%	758	786	(4 )%
Surface Technologies	150	174	(14 )%	310	343	(10 )%
	\$2,738	\$3,113	(12 )%	\$5,495	\$6,139	(10 )%
<b>OPERATING PROFIT</b>						
North America	\$388	\$398	(3 )%	\$767	\$776	(1 )%
Europe	63	78	(19 )%	125	157	(20 )%
South America	81	113	(28 )%	166	226	(27 )%
Asia	69	76	(9 )%	138	151	(9 )%
Surface Technologies	25	32	(22 )%	53	62	(15 )%
Segment operating profit	626	697	(10 )%	1,249	1,372	(9 )%
Cost reduction program and other charges (Note 2)	(146 )	—		(146 )	—	
Total operating profit	\$480	\$697	(31 )%	\$1,103	\$1,372	(20 )%

Table of Contents

## North America

	Quarter Ended June 30,			Six Months Ended June 30,		
	2015	2014	Variance	2015	2014	Variance
Sales	\$1,482	\$1,628	(9 )%	\$2,981	\$3,208	(7 )%
Cost of sales, exclusive of depreciation and amortization	765	896		1,556	1,766	
Gross margin	717	732		1,425	1,442	
Operating expenses	175	182		354	365	
Depreciation and amortization	154	152		304	301	
Operating profit	\$388	\$398	(3 )%	\$767	\$776	(1 )%
Margin %	26.2	% 24.4	%	25.7	% 24.2	%

	Quarter Ended June 30, 2015 vs. 2014		Six Months Ended June 30, 2015 vs. 2014	
	% Change		% Change	
	Sales	Operating Profit	Sales	Operating Profit
Factors Contributing to Changes				
Volume	(2 )%	(4 )%	1 %	(1 )%
Price	1 %	3 %	(1 )%	2 %
Cost pass-through	(5 )%	— %	(4 )%	— %
Currency	(3 )%	(3 )%	(3 )%	(3 )%
Acquisitions/divestitures	— %	— %	— %	— %
Other	— %	1 %	— %	1 %
	(9 )%	(3 )%	(7 )%	(1 )%

The following tables provide sales by end-market and distribution method:

	Quarter Ended June 30,			Six Months Ended June 30,		
	% of Sales		% Change*	% of Sales		% Change*
	2015	2014		2015	2014	
Sales by End Markets						
Manufacturing	31	% 30	(4 )%	31	% 30	(1 )%
Metals	11	% 11	(9 )%	11	% 12	(8 )%
Energy	18	% 21	1 %	18	% 20	4 %
Chemicals	10	% 10	(5 )%	10	% 10	(6 )%
Electronics	4	% 4	11 %	5	% 4	19 %
Healthcare	7	% 7	4 %	7	% 7	4 %
Food & Beverage	9	% 8	6 %	9	% 8	7 %
Aerospace	2	% 1	8 %	1	% 1	1 %
Other	8	% 8	(10 )%	8	% 8	(7 )%
	100	% 100	%	100	% 100	%

\* Excludes impact of currency, natural gas/precious metals cost pass-through and acquisitions/divestitures.

	Quarter Ended June 30,		Six Months Ended June 30,	
	% of Sales		% of Sales	
	2015	2014	2015	2014
Sales by Distribution Method				
On- Site	28	% 31	% 28	% 31
Merchant	37	% 35	% 37	% 35
Packaged Gas	33	% 32	% 33	% 32
Other	2	% 2	% 2	% 2
	100	% 100	% 100	% 100



Table of Contents

The North America segment includes Praxair's industrial gases operations in the United States, Canada and Mexico. North America segment sales decreased \$146 million, or 9%, as compared to the prior-year quarter. Excluding currency and cost pass-through impacts, organic sales were 1% below the prior-year quarter due to lower volumes partially offset by higher price. By end-market, sales growth to the aerospace and food and beverage industries was primarily offset by declines in sales to metals and manufacturing. On-site volumes to steel customers were lower along with volumes of liquid nitrogen to energy customers in the U.S. and Mexico. Packaged gas volumes, including hardgoods, were lower as compared to the prior year quarter. For the six-month period, sales decreased \$227 million, or 7%. Sales were in line with the prior year excluding the impacts of currency and cost pass-through and grew to the electronics, food and beverage, and healthcare end-markets offset by metals and manufacturing.

North America segment operating profit decreased \$10 million, or 3%, in the quarter as compared to the prior year and was in line excluding currency impacts. The impact of lower volumes was partially offset by other higher pricing. Operating profit decreased \$9 million, or 1%, for the six months ended June 30, 2015 versus the respective 2014 period. However, operating profit increased 2% excluding currency impacts and was primarily driven by higher pricing and cost reduction actions.

## Europe

	Quarter Ended June 30,			Six Months Ended June 30,		
	2015	2014	Variance %	2015	2014	Variance %
Sales	\$331	\$408	(19)%	\$657	\$805	(18)%
Cost of sales, exclusive of depreciation and amortization	188	230		370	448	
Gross margin	143	178		287	357	
Operating expenses	44	58		90	115	
Depreciation and amortization	36	42		72	85	
Operating profit	\$63	\$78	(19)%	\$125	\$157	(20)%
Margin %	19.0%	19.1%		19.0%	19.5%	
	Quarter Ended June 30, 2015 vs. 2014			Six Months Ended June 30, 2015 vs. 2014		
	% Change		% Change	% Change		% Change
	Sales		Operating Profit	Sales		Operating Profit
Factors Contributing to Changes						
Volume	(1)	)%	(4)	)%	(1)	)%
Price	—	%	2	%	—	%
Cost pass-through	1	%	—	%	1	%
Currency	(19)	)%	(19)	)%	(18)	)%
Acquisitions/divestitures	—	%	—	%	—	%
Other	—	%	2	%	—	%
	(19)	)%	(19)	)%	(18)	)%

Table of Contents

The following tables provide sales by end-market and distribution method:

	Quarter Ended June 30,			Six Months Ended June 30,		
	% of Sales 2015	2014	% Change*	% of Sales 2015	2014	% Change*
<b>Sales by End Markets</b>						
Manufacturing	23	% 21	% 7	% 22	% 22	% 4
Metals	17	% 16	% 3	% 17	% 16	% 6
Energy	6	% 8	% (24)	)% 6	% 7	% (17)
Chemicals	14	% 15	% (4)	)% 14	% 15	% (5)
Electronics	7	% 6	% 4	% 8	% 7	% 6
Healthcare	11	% 11	% 2	% 11	% 11	% —
Food & Beverage	10	% 9	% 5	% 9	% 9	% 4
Aerospace	1	% 1	% —	% 1	% 1	% —
Other	11	% 13	% (3)	)% 12	% 12	% (2)
	100	% 100	%	100	% 100	%

\* Excludes impact of currency, natural gas/precious metals cost pass-through and acquisitions/divestitures

	Quarter Ended June 30,		Six Months Ended June 30,	
	% of Sales 2015	2014	% of Sales 2015	2014
<b>Sales by Distribution Method</b>				
On- Site	19	% 18	% 19	% 19
Merchant	33	% 36	% 34	% 35
Packaged Gas	44	% 43	% 43	% 43
Other	4	% 3	% 4	% 3
	100	% 100	% 100	% 100

Europe segment sales decreased by \$77 million, or 19% in the second quarter as compared to the prior year due to negative currency translation impacts. Excluding currency effects, overall sales were comparable to the prior-year quarter. By end-market, higher sales to manufacturing, metals, and food and beverage were partially offset by lower sales to energy customers in Northern Europe. For the year-to-date period, sales decreased by \$148 million, or 18% as compared to the prior year, for the same reasons discussed above.

Europe segment operating profit decreased by \$15 million, or 19% in the second quarter as compared to the prior year due to negative currency translation impacts. Excluding currency impacts, overall operating profit was modestly above prior year as cost reduction actions and higher pricing offset the impact of lower volumes. For the six month period, operating profit decreased \$32 million, or 20% as compared to the prior year due to negative currency translation impacts. Excluding currency impacts, operating profit decreased 2% driven by higher costs, as costs in the first quarter of 2014 were reduced by \$5 million energy credits in Italy.

**South America**

	Quarter Ended June 30,			Six Months Ended June 30,		
	2015	2014	Variance	2015	2014	Variance
Sales	\$388	\$509	(24 )%	\$789	\$997	(21 )%
Cost of sales, exclusive of depreciation and amortization	219	279		440	555	
Gross margin	169	230		349	442	
Operating expenses	54	71		111	127	
Depreciation and amortization	34	46		72	89	
Operating profit	\$81	\$113	(28 )%	\$166	\$226	(27 )%
Margin %	20.9	% 22.2	%	21.0	% 22.7	%





Table of Contents

	Quarter Ended June 30, 2015 vs. 2014		Six Months Ended June 30, 2015 vs. 2014	
	% Change Sales	% Change Operating Profit	% Change Sales	% Change Operating Profit
Factors Contributing to Changes				
Volume	(4)	)% (7)	)% (4)	)% (11)
Price	7	% 30	% 6	% 29
Cost pass-through	1	% —	% 1	% —
Currency	(28)	)% (28)	)% (24)	)% (24)
Acquisitions/divestitures	—	% —	% —	% —
Other	—	% (23)	)% —	% (21)
	(24)	)% (28)	)% (21)	)% (27)

The following tables provide sales by end-market and distribution method:

	Quarter Ended June 30, 2015			Six Months Ended June 30, 2015		
	% of Sales 2015	2014	% Change*	% of Sales 2015	2014	% Change*
Sales by End Markets						
Manufacturing	21	% 21	% 4	% 22	% 21	% 5
Metals	29	% 29	% 2	% 28	% 29	(1)%
Energy	2	% 2	% 15	% 2	% 2	% 21
Chemicals	9	% 9	% 3	% 9	% 9	% 3
Electronics	—	% —	% —	% —	% —	% —
Healthcare	18	% 17	% 11	% 17	% 17	% 9
Food & Beverage	12	% 12	% 6	% 12	% 13	% 7
Aerospace	—	% —	% —	% —	% —	% —
Other	9	% 10	(6)%	% 10	% 9	(8)%
	100	% 100	%	100	% 100	%

\* - Excludes impact of currency, natural gas/precious metals cost pass-through and acquisitions/divestitures.

	Quarter Ended June 30, 2015		Six Months Ended June 30, 2015	
	% of Sales 2015	2014	% of Sales 2015	2014
Sales by Distribution Method				
On- Site	27	% 26	% 27	% 26
Merchant	41	% 42	% 41	% 42
Packaged Gas	29	% 30	% 29	% 29
Other	3	% 2	% 3	% 3
	100	% 100	% 100	% 100

South America segment sales in the second quarter decreased \$121 million, or 24%, versus the prior-year quarter. Currency translation impacts reduced sales by 28%, primarily due to the significant devaluation of the Brazilian Real against the US dollar. Excluding negative currency impacts, sales grew 4% primarily from higher pricing. This was partially offset by lower volumes in Brazil and across the region due to economic contraction and slower industrial production. Sales were higher to healthcare and chemicals markets. Sales growth to the manufacturing and metals markets was driven by higher pricing, which offset lower volumes due to weak customer demand. For the six-month period sales decreased \$208 million, or 21%, from 2014. Excluding currency translation impacts, sales grew by 3% primarily related to higher pricing offset by lower volumes.

Segment operating profit decreased \$32 million, or 28%, in the second quarter primarily due to currency translation impacts. Excluding currency effects, operating profit was comparable to the prior-year quarter. For the six-month period operating profit decreased \$60 million, or 27%. Excluding negative currency effects, operating profit decreased 3% from the six-month period as improved pricing was more than offset by lower volumes and inflationary cost

Edgar Filing: PRAXAIR INC - Form 10-Q

increases.

	Quarter Ended June 30,			Six Months Ended June 30,		
	2015	2014	Variance	2015	2014	Variance
Sales	\$387	\$394	(2 )%	\$758	\$786	(4 )%
Cost of sales, exclusive of depreciation and amortization	245	250		478	501	
Gross margin	142	144		280	285	
Operating expenses	30	26		56	53	
Depreciation and amortization	43	42		86	81	
Operating profit	\$69	\$76	(9 )%	\$138	\$151	(9 )%
Margin %	17.8	% 19.3	%	18.2	% 19.2	%

	Quarter Ended June 30, 2015 vs. 2014		Six Months Ended June 30, 2015 vs. 2014	
	% Change Sales	% Change Operating Profit	% Change Sales	% Change Operating Profit
Factors Contributing to Changes				
Volume / Sale of Equipment	1	% (5 )%	(1 )%	(8 )%
Price	—	% —	% —	% (1 )%
Cost pass-through	(2 )%	% —	% (2 )%	% —
Currency	(2 )%	(2 )%	(2 )%	(2 )%
Acquisitions/divestitures	1	% 1	% 1	% 1
Other	—	% (3 )%	% —	% 1
	(2 )%	(9 )%	(4 )%	(9 )%

The following tables provide sales by end-market and distribution method:

	Quarter Ended June 30,			Six Months Ended June 30,		
	% of Sales 2015	2014	% Change*	% of Sales 2015	2014	% Change*
Sales by End Markets						
Manufacturing	10	% 10	% (9 )%	10	% 10	% (8 )%
Metals	29	% 29	% 2	% 30	% 28	% 5
Energy	3	% 2	% 30	% 3	% 2	% 17
Chemicals	12	% 12	% —	% 12	% 12	% (1 )%
Electronics	31	% 33	(5 )%	32	% 33	(5 )%
Healthcare	1	% 1	(14 )%	1	% 1	(16 )%
Food & Beverage	2	% 2	% —	% 2	% 2	% —
Aerospace	—	% —	% —	% —	% —	% —
Other	12	% 11	% 5	% 10	% 12	(15 )%
	100	% 100	%	100	% 100	%

\* Excludes impact of currency, natural gas/precious metals cost pass-through and acquisitions/divestitures

	Quarter Ended June 30,		Six Months Ended June 30,	
	% of Sales 2015	2014	% of Sales 2015	2014
Sales by Distribution Method				
On- Site	50	% 48	% 50	% 50
Merchant	31	% 29	% 31	% 29
Packaged Gas	12	% 13	% 12	% 12
Other	7	% 10	% 7	% 9

100

% 100

% 100

% 100

%

Table of Contents

Asia segment sales decreased \$7 million, or 2% in the second quarter as compared to the prior year due to the impacts of currency and cost pass-through of precious metals prices used in electronic materials end markets. Excluding these impacts, sales increased 2%. Volumes grew 1% due to new project start-ups in India, Korea and China, partially offset by lower underlying volumes in China. By end-market, sales grew primarily to metals customers in India, while sales to manufacturing customers were lower. Strong growth in on-site volumes due to new plant start-ups accounted for the increase in on-site sales as a percentage of total segment sales. For the six month period, sales decreased \$28 million or 4% as compared to the prior year largely for the same reasons discussed above. The 1% decline in volumes was primarily due to a plant sale in China in the first quarter of 2014.

Asia segment operating profit decreased \$7 million, or 9% in the second quarter as compared to the prior year. The decrease was primarily due to lower volumes which reduced operating profit by 5%, negative currency impacts, primarily in India, and increases in costs. The prior-year quarter also included a \$4 million benefit due to an insurance recovery. For the six month period, operating profit decreased \$13 million, or 9% as compared to the prior year, largely for the same reasons discussed above. The 8% decline in volumes was impacted by a sale of equipment in China in the first quarter of 2014. This was partially offset by lower costs and productivity gains.

## Surface Technologies

	Quarter Ended June 30,			Six Months Ended June 30,		
	2015	2014	Variance	2015	2014	Variance
Sales	\$150	\$174	(14 )%	\$310	\$343	(10 )%
Cost of sales, exclusive of depreciation and amortization	99	112		202	223	
Gross margin	51	62		108	120	
Operating expenses	15	19		34	36	
Depreciation and amortization	11	11		21	22	
Operating profit	\$25	\$32	(22 )%	\$53	\$62	(15 )%
Margin %	16.7	% 18.4	%	17.1	% 18.1	%

	Quarter Ended June 30, 2015 vs. 2014		Six Months Ended June 30, 2015 vs. 2014	
	% Change Sales	% Change Operating Profit	% Change Sales	% Change Operating Profit
Factors Contributing to Changes				
Volume/Price	(6 )%	(17 )%	(2 )%	(8 )%
Cost pass-through	—	% —	% —	% —
Currency	(8 )%	(7 )%	(8 )%	(7 )%
Acquisitions/divestitures	—	% —	% —	% —
Other	—	% 2	% —	% —
	(14 )%	(22 )%	(10 )%	(15 )%

Table of Contents

The following table provides sales by end-market:

	Quarter Ended June 30,			Six Months Ended June 30,			
	% of Sales		% Change*	% of Sales		% Change*	
	2015	2014		2015	2014		
Sales by End Markets							
Manufacturing	12	% 14	% (21)	)% 12	% 13	% (13)	)%
Metals	8	% 8	% (5)	)% 8	% 8	% (8)	)%
Energy	24	% 27	% (16)	)% 25	% 27	% (9)	)%
Chemicals	3	% 2	% 30	% 2	% 2	% 16	%
Electronics	1	% 1	% —	% 1	% 1	% —	%
Healthcare	—	% —	% —	% —	% —	% —	%
Food & Beverage	4	% 3	% —	% 4	% 3	% —	%
Aerospace	37	% 33	% 2	% 36	% 33	% 5	%
Other	11	% 12	% (13)	)% 12	% 13	% (9)	)%
	100	% 100	%	100	% 100	%	

\* Excludes impact of currency, natural gas/precious metals cost pass-through and acquisitions/divestitures

Surface Technologies segment sales decreased \$24 million, or 14% in the quarter and \$33 million or 10% for the six-month period as compared to the prior year. Currency impacts reduced sales by 8% in the quarter and for the six-month period, primarily due to a weaker Euro, British pound and Japanese yen versus the U.S. dollar. Excluding currency impact, organic sales decreased by 6% and 2% for the quarter and six-month period respectively, primarily due to lower sales to the manufacturing and energy end-markets partially offset by aerospace improvement.

Surface Technologies segment operating profit decreased \$7 million, or 22% in the second quarter and \$9 million or 15% for the six-month period. Excluding currency, operating profit decreased 15% and 8% the quarter and the six-month period versus the respective 2014 periods due primarily to lower volumes to industrial manufacturing and energy markets primarily in North America and Europe, partially offset by cost control.

Table of Contents

## Currency

The results of Praxair's non-U.S. operations are translated to the company's reporting currency, the U.S. dollar, from the functional currencies. For most foreign operations, Praxair uses the local currency as its functional currency. There is inherent variability and unpredictability in the relationship of these functional currencies to the U.S. dollar and such currency movements may materially impact Praxair's results of operations in any given period.

To help understand the reported results, the following is a summary of the significant currencies underlying Praxair's consolidated results and the exchange rates used to translate the financial statements (rates of exchange expressed in units of local currency per U.S. dollar):

Currency	Percentage of YTD 2015 Consolidated Sales	Exchange Rate for Income Statement Year-To-Date Average		Exchange Rate for Balance Sheet	
		2015	2014	June 30, 2015	December 31, 2014
Brazilian real	12	% 2.96	2.29	3.10	2.66
Euro	12	% 0.90	0.73	0.90	0.83
Canadian dollar	8	% 1.23	1.10	1.25	1.16
Mexican peso	6	% 15.13	13.11	15.73	14.75
Chinese yuan	5	% 6.22	6.17	6.20	6.21
Korean won	4	% 1,099	1,049	1,116	1,094
India rupee	3	% 62.85	60.79	63.65	63.04
Argentine peso	1	% 8.82	7.82	9.09	8.55
Norwegian krone	<1%	7.75	6.04	7.86	7.45
Colombian peso	<1%	2,484	1,958	2,599	2,392
Russian ruble	<1%	57.28	35.01	55.32	60.74
Thailand bhat	<1%	32.94	32.55	33.82	32.91

Table of Contents

## Liquidity, Capital Resources and Other Financial Data

The following selected cash flow information provides a basis for the discussion that follows:

(Millions of dollars)	Six Months Ended June 30,	
	2015	2014
<b>NET CASH PROVIDED BY (USED FOR):</b>		
<b>OPERATING ACTIVITIES</b>		
Net income (including noncontrolling interest)	\$747	\$943
Non-cash charges (credits):		
Add: Depreciation and amortization	555	578
Add: Deferred income taxes	(17	) 17
Add: Share-based compensation	17	28
Add: Cost reduction program and other charges (a)	135	—
Net income adjusted for non-cash charges	1,437	1,566
Working capital	(153	) (198
Pension contributions	(12	) (13
Long-term assets, liabilities and other	(57	) 28
Net cash provided by operating activities	\$1,215	\$1,383
<b>INVESTING ACTIVITIES</b>		
Capital expenditures	(749	) (777
Acquisitions, net of cash acquired	(43	) (170
Divestitures and asset sales	240	71
Net cash used for investing activities	\$(552	) \$(876
<b>FINANCING ACTIVITIES</b>		
Debt increases (reductions) - net	201	364
Issuances (purchases) of common stock - net	(408	) (377
Cash dividends - Praxair, Inc. shareholders	(412	) (381
Excess tax benefit on share-based compensation	17	24
Noncontrolling interest transactions and other	(25	) (111
Net cash (used for) provided by financing activities	\$(627	) \$(481
Effect of exchange rate changes on cash and cash equivalents	\$(26	) \$9
Cash and cash equivalents, end-of-period	\$136	\$173

(a) See Note 2 to the condensed consolidated financial statements.

## Cash Flow from Operations

Cash provided by operations of \$1,215 million for the six months ended June 30, 2015 decreased \$168 million, or 12%, versus 2014. \$129 million of the decrease was due to lower net income adjusted for non-cash charges. In addition, changes in long-term assets, liabilities and other were partially offset by lower working capital requirements as compared to the prior year.

Praxair estimates that total 2015 required contributions to its pension plans will be in the area of \$15 million, of which \$12 million have been made through June 30, 2015. At a minimum, Praxair contributes to its pension plans to comply with local regulatory requirements (e.g., ERISA in the United States). Discretionary contributions in excess of the local minimum requirements are made based on many factors, including long-term projections of the plans' funded status, the economic environment, potential risk of overfunding, pension insurance costs and alternative uses of the cash. Changes to these factors can impact the amount and timing of discretionary contributions from year to year.

## Table of Contents

### Investing

Net cash used for investing of \$552 million for the six months ended June 30, 2015 decreased \$324 million versus 2014 primarily due to lower acquisition expenditures and higher proceeds from divestitures and asset sales.

Capital expenditures for the six months ended June 30, 2015 were \$749 million, \$28 million lower than the prior year. Capital expenditures related primarily to investments in new plant and production equipment for growth.

Approximately 60% of the capital expenditures were in North America with the rest in Asia, Europe and South America.

Acquisitions for the six months ended June 30, 2015 were \$43 million, primarily packaged gases businesses in North and South America. Acquisitions in the prior-year period of \$170 million were primarily an industrial gases business in Italy and packaged gas businesses in North and South America, and an equity investment in the Middle East. (see Note 3 to the condensed consolidated financial statements).

For the six months ended June 30, 2015 divestitures and asset sales were \$240 million, primarily due to the sale of fixed assets under construction to a customer in the North America energy market. Divestitures and asset sales in the prior-year period were \$71 million, primarily the sale of Praxair's industrial gas business in France.

### Financing

Cash used for financing activities was \$627 million for the six months ended June 30, 2015. Cash dividends of \$412 million were higher than the prior year due to a 10% increase in dividends per share from \$1.30 to \$1.43. Net repurchases of common stock increased \$31 million to \$408 million and debt increased by \$201 million.

In February 2015, Praxair issued \$150 million of floating rate notes that bear interest at the Federal funds effective rate plus 0.33% due 2017, \$400 million of 2.65% fixed rate notes due 2025 and \$200 million of 3.550% fixed rate notes due in 2042.

In March 2015, Praxair repaid \$500 million of 4.625% notes that became due.

### Debt Covenants

Praxair's \$2.5 billion senior unsecured credit facility and long-term debt agreements contain various covenants (refer to Note 11 to the consolidated financial statements of Praxair's 2014 Annual Report on Form 10-K). The only financial covenant requires Praxair not to exceed a maximum 70% leverage ratio, as defined in the agreements. For purposes of the leverage ratio calculation, consolidated shareholders' equity excludes changes in the cumulative foreign currency translation adjustments after June 30, 2011. At both June 30, 2015 and December 31, 2014, the actual leverage ratio calculated in accordance with the agreements was 54%.

### Other Financial Data

Praxair's debt to capital ratio was 62.5% at June 30, 2015 versus 54.5% at June 30, 2014. Although net debt increased \$219 million during this period, the increase in the debt to capital ratio is due primarily to lower capital. The equity component of capital was reduced by a \$1,897 million loss in accumulated other comprehensive income, primarily from currency impacts.

After-tax return on capital ("ROC") was consistent year-over-year at 12.6% for the four-quarter trailing period ended June 30, 2015 and 2014.

Return on equity ("ROE") for the four-quarter trailing period ended June 30, 2015 was strong at 30.5% and 220 basis-points above prior year.

Adjusted EBITDA amounts for the quarter and six months ended June 30, 2015 decreased from amounts for the respective 2014 periods due primarily to negative currency translation impacts.

Debt-to-Adjusted EBITDA was at 2.4 and 2.3 for the four-quarter trailing period ended June 30, 2015 and 2014, respectively.



See the "Non-GAAP Financial Measures" section below for definitions and reconciliations of these non-GAAP measures to reported GAAP amounts.

Legal Proceedings

See Note 12 to the condensed consolidated financial statements.

38

---

Table of Contents

## Non-GAAP Financial Measures

The following non-GAAP measures are intended to supplement investors' understanding of the company's financial information by providing measures which investors, financial analysts and management use to help evaluate the company's financial leverage, return on net assets employed and operating performance. Special items which the company does not believe to be indicative of on-going business trends are excluded from these calculations so that investors can better evaluate and analyze historical and future business trends on a consistent basis. Definitions of these non-GAAP measures may not be comparable to similar definitions used by other companies and are not a substitute for similar GAAP measures.

The following are the non-GAAP measures presented in the MD&A:

(Dollar amounts in millions, except per share data)	June 30,	
	2015	2014
Debt-to-capital	62.5	% 54.5
After-tax return on capital	12.6	% 12.6
Return on equity	30.5	% 28.3
Adjusted EBITDA for the quarter ended	\$914	\$1,000
Adjusted EBITDA for the six months ended	\$1,825	\$1,969
Debt-to-adjusted EBITDA	2.4	2.3

2015 Adjusted amounts:*	Quarter Ended June 30,		Six Months Ended June 30,	
	2015	2014	2015	2014
Operating profit	\$626	\$697	\$1,249	\$1,372
As a percent of sales	22.9	% 22.4	% 22.7	% 22.3
EBITDA	\$914	\$1,000	\$1,825	\$1,969
EBITDA margin	33.4	% 32.1	% 33.2	% 32.1
Effective tax rate	28.0	% 28.0	% 28.0	% 28.0
Net income - Praxair, Inc.	\$420	\$467	\$836	\$915
Diluted earnings per share	1.45	1.58	2.88	3.08

\* The adjusted amounts for 2015 exclude the impact of the second quarter cost reduction program and other charges of \$146 million (\$112 million net of tax and noncontrolling interest). See Note 2 to the condensed consolidated financial statements.

## Debt-to-Capital Ratio

The debt-to-capital ratio is a measure used by investors, financial analysts and management to provide a measure of financial leverage and insights into how the company is financing its operations.

(Dollar amounts in millions)	Six Months Ended June 30,	
	2015	2014
Debt	\$9,347	\$9,165
Less: cash and cash equivalents	(136)	(173)
Net debt	9,211	8,992
Equity and redeemable noncontrolling interests		
Redeemable noncontrolling interests	175	194
Praxair, Inc. shareholders' equity	4,964	6,911
Noncontrolling interests	380	395
Total equity and redeemable noncontrolling interests	5,519	7,500
Capital	\$14,730	\$16,492
DEBT-TO-CAPITAL RATIO	62.5	% 54.5



Table of Contents

## After-tax Return on Capital (ROC)

After-tax return on capital is a measure used by investors, financial analysts and management to evaluate the return on net assets employed in the business. ROC measures the after-tax operating profit that the company was able to generate with the investments made by all parties in the business (debt, noncontrolling interests and Praxair, Inc. shareholders' equity).

	2015			2014		
	Four Quarter Trailing	Six Months Ended June 30, 2015	Six Months Ended December 31, 2014	Four Quarter Trailing	Six Months Ended June 30, 2014	Six Months Ended December 31, 2013
(Dollar amounts in millions)						
Adjusted operating profit (see below)	\$2,623	\$1,249	\$1,374	\$2,741	\$1,372	\$1,369
Less: adjusted income taxes (see below)	(674 )	(326 )	(348 )	(719 )	(359 )	(360 )
Less: tax benefit on interest expense*	(48 )	(23 )	(25 )	(47 )	(25 )	(22 )
Add: equity income	44	21	23	36	19	17
Net operating profit after-tax (NOPAT)	\$1,945	\$921	\$1,024	\$2,011	\$1,007	\$1,004
Capital:						
June 30th	\$14,730			\$16,492		
March 31st	\$14,842			\$16,319		
December 31st, 2014 & 2013	\$15,318			\$15,983		
September 30th, 2014 & 2013	\$16,083			\$15,757		
June 30th, 2014 & 2013	\$16,492			\$15,548		
Five-quarter average	\$15,493			\$16,020		
AFTER-TAX ROC	12.6 %			12.6 %		

\* Tax benefit on interest expense is computed using the effective rate. The effective tax rate used was 28% for 2015 and 2014.

## Return on Praxair, Inc. Shareholders' Equity (ROE)

Return on Praxair, Inc. shareholders' equity is a measure used by investors, financial analysts and management to evaluate operating performance from a Praxair shareholder perspective. ROE measures the net income attributable to Praxair, Inc. that the company was able to generate with the money shareholders have invested.

	2015			2014		
	Four Quarter Trailing	Six Months Ended June 30, 2015	Six Months Ended December 31, 2014	Four Quarter Trailing	Six Months Ended June 30, 2014	Six Months Ended December 31, 2013
(Dollar amounts in millions)						
Adjusted Net income - Praxair, Inc. (see below)	\$1,773	\$836	\$937	\$1,828	\$915	\$913
Praxair, Inc. shareholders' equity						
June 30th	\$4,964			\$6,911		
March 31st	\$5,018			\$6,600		
December 31st, 2014 & 2013	\$5,623			\$6,609		
September 30th, 2014 & 2013	\$6,552			\$6,210		

Edgar Filing: PRAXAIR INC - Form 10-Q

June 30th, 2014 & 2013	\$6,911		\$5,928	
Five-quarter average	\$5,814		\$6,452	
ROE	30.5	%	28.3	%

40

---

Table of Contents

## Adjusted EBITDA, Adjusted EBITDA Margin and Debt-to-Adjusted EBITDA Ratio

These measures are used by investors, financial analysts and management to assess a company's ability to meet its financial obligations.

	Quarter Ended June 30,	
	2015	2014
(Dollar amounts in millions)		
Adjusted net income - Praxair, Inc. (see below)	\$420	\$467
Add: noncontrolling interest	12	14
Add: interest expense - net	40	43
Add: adjusted income taxes (see below)	164	183
Add: depreciation and amortization	278	293
Adjusted EBITDA	\$914	\$1,000
Reported Sales	\$2,738	\$3,113
Adjusted EBITDA Margin	33.4	% 32.1

	2015		2014		2014	
	Four Quarter Trailing	Six Months Ended June 30, 2015	Six Months Ended December 31, 2014	Four Quarter Trailing	Six Months Ended June 30, 2014	Six Months Ended December 31, 2013
(Dollar amounts in millions)						
Adjusted net income - Praxair, Inc. (see below)	\$1,773	\$836	\$937	\$1,828	\$915	\$913
Add: adjusted noncontrolling interest (see below)	48	24	24	62	28	34
Add: adjusted interest expense - net (see below)	172	84	88	168	89	79
Add: adjusted income taxes (see below)	674	326	348	719	359	360
Add: depreciation and amortization	1,147	555	592	1,146	578	568
ADJUSTED EBITDA	\$3,814	\$1,825	\$1,989	\$3,923	\$1,969	\$1,954
Reported Sales		5,495			6,139	
Adjusted EBITDA Margin		33.2	%		32.1	%

## Net Debt:

June 30th	\$9,211	\$8,992
March 31st	\$9,279	\$9,126
December 31st, 2014 & 2013	\$9,132	\$8,673
September 30th, 2014 & 2013	\$8,953	\$8,892
June 30th, 2014 & 2013	\$8,992	\$9,004
Five-quarter average	\$9,113	\$8,937
DEBT-TO-ADJUSTED EBITDA RATIO	2.4	2.3



Table of Contents

## Adjusted Amounts

The adjusted amounts for 2015 exclude the impact of the second quarter cost reduction program and other charges of \$146 million (\$112 million net of tax and noncontrolling interest). See Note 2 to the condensed consolidated financial statements. Adjusted amounts for the six months ended December 31, 2014 exclude the impact of the Venezuela currency devaluation, pension settlement charge and bond redemption charge. Adjusted amounts for the six months ended December 31, 2013 exclude the impact of pension settlement, bond redemption charge and income tax benefit. The company does not believe these items are indicative of on-going business trends and, accordingly, the impact is excluded from the reported amounts so that investors can better evaluate and analyze historical and future business trends on a consistent basis. For a description of these items, refer to Notes 2, 5 & 11 to the consolidated financial statements of Praxair's 2014 Annual Report on Form 10-K.

Certain amounts for 2014 and 2013 have been included for reference purposes and to facilitate the calculations contained herein.

(Dollar amounts in millions, except per share data)	Quarter Ended June 30,		Six Months Ended June 30,		Six Months Ended December 31,		
	2015	2014	2015	2014	2014	2013	
Adjusted Operating Profit							
Reported operating profit	\$480	\$697	\$1,103	\$1,372	\$1,236	\$1,360	
Add: Venezuela currency devaluation	—	—	—	—	131	—	
Add: Pension settlement charge	—	—	—	—	7	9	
Add: Cost reduction program	146	—	146	—	—	—	
Total adjustments	146	—	146	—	138	9	
Adjusted operating profit	\$626	\$697	\$1,249	\$1,372	\$1,374	\$1,369	
Reported percent change	(31	)%	(20	)%	(9	)%	
Adjusted percent change	(10	)%	(9	)%	—	%	
Adjusted Interest Expense							
Reported interest expense	\$40	\$43	\$84	\$89	\$124	\$97	
Less: Bond redemption	—	—	—	—	(36	) (18	)
Total adjustments	—	—	—	—	(36	) (18	)
Adjusted interest expense	\$40	\$43	\$84	\$89	\$88	\$79	
Adjusted Income Taxes and Effective Tax Rate							
Reported income taxes	\$131	\$183	\$293	\$359	\$332	\$311	
Add: Bond redemption	—	—	—	—	14	6	
Add: Income tax benefit	—	—	—	—	—	40	
Add: Pension settlement charge	—	—	—	—	2	3	
Add: Venezuela currency devaluation	—	—	—	—	—	—	
Add: Cost reduction program	33	—	33	—	—	—	
Total adjustments	33	—	33	—	16	49	
Adjusted income taxes	\$164	\$183	\$326	\$359	\$348	\$360	



Table of Contents

(Dollar amounts in millions, except per share data)	Quarter Ended June 30,		Six Months Ended June 30,		Six Months Ended December 31,	
	2015	2014	2015	2014	2014	2013
Adjusted Effective Tax Rate						
Reported income before income taxes and equity investments	\$440	\$654	\$1,019	\$1,283	\$1,112	\$1,263
Add: Bond redemption	—	—	—	—	36	18
Add: Pension settlement charge	—	—	—	—	7	9
Add: Venezuela currency devaluation	—	—	—	—	131	—
Add: Cost reduction program	146	—	146	—	—	—
Total adjustments	146	—	146	—	174	27
Adjusted income before income taxes and equity investments	\$586	\$654	\$1,165	\$1,283	\$1,286	\$1,290
Adjusted effective tax rate	28.0	% 28.0	% 28.0	% 28.0	% 27.1	% 27.9
Adjusted Noncontrolling Interests						
Reported noncontrolling interests	\$11	\$14	\$23	\$28	\$24	\$50
Less: Income tax benefit	—	—	—	—	—	(16)
Add: Cost reduction program	1	—	1	—	—	—
Total adjustments	1	—	1	—	—	(16)
Adjusted Noncontrolling Interests	\$12	\$14	\$24	\$28	\$24	\$34
Adjusted Net Income - Praxair, Inc.						
Reported net income - Praxair, Inc.	\$308	\$467	\$724	\$915	\$779	\$919
Add: Bond redemption	—	—	—	—	22	12
Less: Income tax benefit	—	—	—	—	—	(24)
Add: Pension settlement charge	—	—	—	—	5	6
Add: Venezuela currency devaluation	—	—	—	—	131	—
Add: Cost reduction program	112	—	112	—	—	—
Total adjustments	112	—	112	—	158	(6)
Adjusted net income - Praxair, Inc.	\$420	\$467	\$836	\$915	\$937	\$913
Reported percent change	(34	)%	(21	)%	(15	)%
Adjusted percent change	(10	)%	(9	)%	3	%
Adjusted Diluted Earnings Per Share						
Reported diluted EPS		\$1.06	\$1.58	\$2.49	\$3.08	
Add: Bond redemption		—	—	—	—	
Less: Income tax benefit		—	—	—	—	
Add: Pension settlement charge		—	—	—	—	
Add: Venezuela currency devaluation		—	—	—	—	
Add: Cost reduction program		0.39	—	0.39	—	
Total adjustments		\$0.39	\$—	\$0.39	\$—	
Adjusted diluted EPS		\$1.45	\$1.58	\$2.88	\$3.08	

Edgar Filing: PRAXAIR INC - Form 10-Q

Reported percent change	(33	)%	(19	)%
Adjusted percent change	(8	)%	(6	)%
New Accounting Standards				

Refer to Note 1 of the condensed consolidated financial statements.

Forward-looking Statements

This document contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management’s reasonable expectations and assumptions as of the date the statements are made but involve risks and uncertainties. These risks and uncertainties include, without limitation: the performance of stock markets generally; developments in worldwide and national economies and other international events and circumstances; changes in foreign currencies and in interest rates; the cost and availability of electric power, natural gas and other raw materials; the ability to achieve price increases to offset cost increases; catastrophic events including natural disasters, epidemics and acts of war and terrorism; the ability to attract, hire, and retain qualified personnel; the impact of changes in financial accounting standards; the impact of changes in pension plan liabilities; the impact of tax, environmental, healthcare and other legislation and government regulation in jurisdictions in which the company operates; the cost and outcomes of investigations, litigation and regulatory proceedings; continued timely development and market acceptance of new products and applications; the impact of competitive products and pricing; future financial and operating performance of major customers and industries served; the impact of information technology system failures, network disruptions and breaches in data security; and the effectiveness and speed of integrating new acquisitions into the business. These risks and uncertainties may cause actual future results or circumstances to differ materially from the projections or estimates contained in the forward-looking statements. The company assumes no obligation to update or provide revisions to any forward-looking statement in response to changing circumstances. The above listed risks and uncertainties are further described in Item 1A (Risk Factors) in this report which should be reviewed carefully. Please consider the company’s forward-looking statements in light of those risks.

Table of Contents

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Refer to Item 7A. to Part II of Praxair's 2014 Annual Report on Form 10-K for discussion.

Item 4. Controls and Procedures

Based on an evaluation of the effectiveness of Praxair's disclosure controls and procedures, which was made under the supervision and with the participation of management, including Praxair's principal executive officer and principal financial officer, the principal executive officer and principal financial officer have each concluded that, (a) as of the end of the quarterly period covered by this report, such disclosure controls and procedures are effective in ensuring that information required to be disclosed by Praxair in reports that it files under the Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and accumulated and communicated to management including Praxair's principal executive officer and principal financial officer, to allow timely decisions regarding required disclosure.

There were no changes in Praxair's internal control over financial reporting that occurred during the quarterly (b) period covered by this report that have materially affected, or are reasonably likely to materially affect, Praxair's internal control over financial reporting.

Table of Contents

PART II - OTHER INFORMATION

Praxair, Inc. and Subsidiaries

Item 1. Legal Proceedings

See Note 12 to the condensed consolidated financial statements for a description of current legal proceedings.

Item 1A. Risk Factors

Due to the size and geographic reach of the company's operations, a wide range of factors, many of which are outside of the company's control, could materially affect the company's future operations and financial performance.

Management believes the following risks may significantly impact the company:

**General Economic Conditions** - Weakening economic conditions in markets in which the company does business may adversely impact the company's financial results and/or cash flows.

Praxair serves a diverse group of industries across more than 50 countries, which generally leads to financial stability through various business cycles. However, a broad decline in general economic or business conditions in the industries served by its customers could adversely affect the demand for Praxair's products and impair the ability of our customers to satisfy their obligations to the company, resulting in uncollected receivables and/or unanticipated contract terminations or project delays. In addition, many of the company's customers are in businesses that are cyclical in nature, such as the chemicals, electronics, metals and refining industries. Downturns in these industries may adversely impact the company during these cycles. Additionally, such conditions could impact the utilization of the company's manufacturing capacity which may require the company to recognize impairment losses on tangible assets such as property, plant and equipment as well as intangible assets such as intellectual property or goodwill.

**Cost and Availability of Raw Materials and Energy** - Increases in the cost of energy and raw materials and/or disruption in the supply of these materials could result in lost sales or reduced profitability.

Energy is the single largest cost item in the production and distribution of industrial gases. Most of Praxair's energy requirements are in the form of electricity, natural gas and diesel fuel for distribution. Praxair attempts to minimize the financial impact of variability in these costs through the management of customer contracts and reducing demand through operational productivity and energy efficiency. Large customer contracts typically have escalation and pass-through clauses to recover energy and feedstock costs. Such attempts may not successfully mitigate cost variability which could negatively impact its financial condition or results of operations. The supply of energy has not been a significant issue in the geographic areas where it conducts business. However, regional energy conditions are unpredictable and may pose future risk.

For carbon dioxide, carbon monoxide, helium, hydrogen, specialty gases and surface technologies, raw materials are largely purchased from outside sources. Where feasible, Praxair sources several of these gases, including carbon dioxide, hydrogen and calcium carbide, as chemical or industrial by products. In addition, Praxair has contracts or commitments for, or readily available sources of, most of these raw materials; however, their long-term availability and prices are subject to market conditions. A disruption in supply of such raw materials could impact the company's ability to meet contractual supply commitments.

**International Events and Circumstances** - The company's international operations are subject to the risks of doing business abroad and international events and circumstances may adversely impact its business, financial condition or results of operations.

Praxair has substantial international operations which are subject to risks including devaluations in currency exchange rates, transportation delays and interruptions, political and economic instability and disruptions, restrictions on the transfer of funds, the imposition of duties and tariffs, import and export controls, changes in governmental policies, labor unrest, possible nationalization and/or expropriation of assets, domestic and international tax laws and compliance with governmental regulations. These events could have an adverse effect on the international operations in the future by reducing the demand for its products, decreasing the prices at which it can sell its products, reducing the U.S. dollar value of revenue from international operations or otherwise having an adverse effect on its business.

**Global Financial Markets Conditions** - Macroeconomic factors may impact the company's ability to obtain financing or increase the cost of obtaining financing which may adversely impact the company's financial results and/or cash

flows.

45

---

Table of Contents

Volatility and disruption in the U.S. and global credit and equity markets, from time to time, could make it more difficult for Praxair to obtain financing for its operations and/or could increase the cost of obtaining financing. In addition, the company's borrowing costs can be affected by short and long-term debt ratings assigned by independent rating agencies which are based, in significant part, on the company's performance as measured by certain criteria such as interest coverage and leverage ratios. A decrease in these debt ratings could increase the cost of borrowing or make it more difficult to obtain financing. While the impact of volatility in the global credit markets cannot be predicted with certainty, the company believes that it has sufficient operating flexibility, cash reserves, and funding sources to maintain adequate amounts of liquidity to meet its business needs around the world.

Competitor Actions - The inability to effectively compete could adversely impact results of operations.

Praxair operates within a highly competitive environment worldwide. Competition is based on price, product quality, delivery, reliability, technology and service to customers. Competitors' behavior related to these areas could potentially have significant impacts on the company's financial results.

Governmental Regulations - The company is subject to a variety of United States and foreign government regulations. Changes in these regulations could have an adverse impact on the business, financial position and results of operations.

The company is subject to regulations in the following areas, among others:

Environmental protection including climate change;

Domestic and international tax laws and currency controls;

Safety;

Securities laws (e.g., SEC and generally accepted accounting principles in the United States);

Trade and import/ export restrictions;

Antitrust matters;

Global anti-bribery laws, including the U.S. Foreign Corrupt Practices Act;

Healthcare reimbursement regulations; and

Conflict minerals

Changes in these or other regulatory areas may impact the company's profitability, may require the company to spend additional resources to comply with the regulations, or may restrict the company's ability to compete effectively in the marketplace. Noncompliance with such laws and regulations could result in penalties or sanctions that could have an adverse impact on the company's financial results. Environmental protection is discussed further below.

Praxair is subject to various environmental and occupational health and safety laws and regulations, including those governing the discharge of pollutants into the air or water, the storage, handling and disposal of chemicals, hazardous substances and wastes, the remediation of contamination, the regulation of greenhouse gas emissions, and other potential climate change initiatives. Violations of these laws could result in substantial penalties, third party claims for property damage or personal injury, or sanctions. The company may also be subject to liability for the investigation and remediation of environmental contamination at properties that it owns or operates and at other properties where Praxair or its predecessors have operated or arranged for the disposal of hazardous wastes. Although management does not believe that any such liabilities will have a material adverse impact on its financial position and results of operations, management cannot provide assurance that such costs will not increase in the future or will not become material. See the section captioned "Management's Discussion and Analysis – Environmental Matters" in Item 7 of Praxair's 2014 Annual Report on Form 10-K.

Catastrophic Events - Catastrophic events could disrupt the operations of the company and/or its customers and suppliers and may have a significant adverse impact on the results of operations.

The occurrence of catastrophic events or natural disasters such as extreme weather, including hurricanes and floods; health epidemics; acts of war or terrorism; could disrupt or delay the company's ability to produce and distribute its products to customers and could potentially expose the company to third-party liability claims. In addition, such events could impact the company's customers and suppliers resulting in temporary or long-term outages and/or the limitation of supply of energy and other raw materials used in normal business operations. To mitigate these risks, Praxair evaluates the direct and indirect business risks; consults with vendors, insurance providers and industry experts; makes investments in suitably resilient design and technology, and conducts regular reviews of the business

risks with management. Despite these steps, however, these situations are outside the company's control and may have a significant adverse impact on the company's financial results.

Table of Contents

**Retaining Qualified Personnel** - The inability to attract and retain qualified personnel may adversely impact the company's business.

If Praxair fails to attract, hire and retain qualified personnel, the company may not be able to develop, market or sell its products or successfully manage its business. Praxair is dependent upon its highly skilled, experienced and efficient workforce to be successful. Much of Praxair's competitive advantage is based on the expertise and experience of its key personnel regarding its marketing, technology, manufacturing and distribution infrastructure, systems and products. The inability to attract and hire qualified individuals or the loss of key employees in very skilled areas could have a negative effect on the company's financial results.

**Technological Advances** - If the company fails to keep pace with technological advances in the industry or if new technology initiatives do not become commercially accepted, customers may not continue to buy the company's products and results of operations could be adversely affected.

Praxair's research and development is directed toward developing new and improved methods for the production and distribution of industrial gases and the development of new markets and applications for the use of these gases. This results in the frequent introduction of new industrial gas applications and the development of new advanced air separation process technologies. The company also conducts research and development for its surface technologies to improve the quality and durability of coatings and the use of specialty powders for new applications and industries. As a result of these efforts, the company develops new and proprietary technologies and employs necessary measures to protect such technologies within the global geographies in which the company operates. These technologies help Praxair to create a competitive advantage and to provide a platform for the company to grow its business. If Praxair's research and development activities do not keep pace with competitors or if it does not create new technologies that benefit customers, future results of operations could be adversely affected.

**Litigation and Governmental Investigations** - The outcomes of litigation and governmental investigations may affect the company's financial results.

Praxair is subject to various lawsuits and governmental investigations arising out of the normal course of business that may result in adverse outcomes. These actions are based upon alleged environmental, tax, antitrust and personal injury claims, among others. Adverse outcomes in some or all of the claims pending may result in significant monetary damages or injunctive relief that could adversely affect its ability to conduct business. While management currently believes that resolving all of these matters, individually or in the aggregate, will not have a material adverse impact on the company's financial position or liquidity, the litigation and other claims Praxair faces are subject to inherent uncertainties and management's view of these matters may change in the future. There exists the possibility of a material adverse impact on the company's results of operations for the period in which the effect of an unfavorable final outcome becomes probable and reasonably estimable.

**Tax Liabilities** - Potential tax liabilities could adversely impact the company's financial position and results of operations.

Praxair is subject to income and other taxes in both the United States and numerous foreign jurisdictions. The determination of the company's worldwide provision for income taxes and other tax liabilities requires judgment and is based on diverse legislative and regulatory structures that exist in the various jurisdictions where the company operates. Although management believes its estimates are reasonable, the ultimate tax outcome may differ from the amounts recorded in its financial statements and may materially affect the company's financial results for the period when such determination is made. See Notes 5 and 17 to the consolidated financial statements of Praxair's 2014 Annual Report on Form 10-K.

**Pension Liabilities** - Risks related to our pension benefit plans may adversely impact our results of operations and cash flows.

Pension benefits represent significant financial obligations that will be ultimately settled in the future with employees who meet eligibility requirements. Because of the uncertainties involved in estimating the timing and amount of future payments and asset returns, significant estimates are required to calculate pension expense and liabilities related to the company's plans. The company utilizes the services of independent actuaries, whose models are used to facilitate these calculations. Several key assumptions are used in the actuarial models to calculate pension expense and liability amounts recorded in the consolidated financial statements. In particular, significant changes in actual investment



returns on pension assets, discount rates, or legislative or regulatory changes could impact future results of operations and required pension contributions. For information regarding the potential impacts regarding significant assumptions used to estimate pension expense, including discount rates and the expected long-term rates of return on plan assets. See “Critical Accounting Policies - Pension Benefits” included in “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in Item 7 of Praxair’s 2014 Annual Report on Form 10-K.

Operational Risks - Operational risks may adversely impact the company’s business or results of operations.

Table of Contents

Praxair's operating results are dependent on the continued operation of its production facilities and its ability to meet customer contract requirements and other needs. Insufficient or excess capacity threatens the company's ability to generate competitive profit margins and may expose the company to liabilities related to contract commitments. Operating results are also dependent on the company's ability to complete new construction projects on time, on budget and in accordance with performance requirements. Failure to do so may expose the business to loss of revenue, potential litigation and loss of business reputation.

Also inherent in the management of the company's production facilities and delivery systems, including storage, vehicle transportation and pipelines, are operational risks that require continuous training, oversight and control. Material operating failures at production, storage facilities or pipelines, including fire, toxic release and explosions, or the occurrence of vehicle transportation accidents could result in loss of life, damage to the environment, loss of production and/or extensive property damage, all of which may negatively impact the company's financial results. Information Technology Systems – The Company may be subject to information technology system ("IT") failures, network disruptions and breaches in data security.

Praxair relies on IT systems and networks for business and operational activities, and also stores and processes sensitive business and proprietary information in these systems and networks. These systems are susceptible to outages due to fire, floods, power loss, telecommunications failures, viruses, break-ins and similar events, or breaches of security. Management has taken steps to address these risks and concerns by implementing advanced security technologies, internal controls, network and data center resiliency and recovery processes. Despite these steps, however, operational failures and breaches of security from increasingly sophisticated cyber threats could lead to the loss or disclosure of confidential information, result in regulatory actions and have a material adverse impact on Praxair's operations, reputation and financial results.

Acquisitions and Joint Ventures - The inability to effectively integrate acquisitions or collaborate joint venture partners could adversely impact the company's financial position and results of operations.

Praxair has evaluated, and expects to continue to evaluate, a wide array of potential strategic acquisitions and joint ventures. Many of these transactions, if consummated, could be material to its financial condition and results of operations. In addition, the process of integrating an acquired company, business or group of assets may create unforeseen operating difficulties and expenditures. Although historically the company has been successful with its acquisition strategy and execution, the areas where the company may face risks include:

- The need to implement or remediate controls, procedures and policies appropriate for a larger public company at companies that prior to the acquisition lacked these controls, procedures and policies;
- Diversion of management time and focus from operating existing business to acquisition integration challenges;
- Cultural challenges associated with integrating employees from the acquired company into the existing organization;
- The need to integrate each company's accounting, management information, human resource and other administrative systems to permit effective management;
- Difficulty with the assimilation of acquired operations and products;
- Failure to achieve targeted synergies; and
- Inability to retain key employees and business relationships of acquired companies.

Foreign acquisitions and joint ventures involve unique risks in addition to those mentioned above, including those related to integration of operations across different cultures and languages, currency risks and the particular economic, political and regulatory risks associated with specific countries. Also, the anticipated benefit of the company's acquisitions may not materialize. Future acquisitions or dispositions could result in potentially dilutive issuances of equity securities, the incurrence of debt, contingent liabilities or amortization expenses, or impairments of goodwill, any of which could adversely impact the company's financial results.

Table of Contents

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Purchases of Equity Securities- Certain information regarding purchases made by or on behalf of the company or any affiliated purchaser (as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934, as amended) of its common stock during the quarter ended June 30, 2015 is provided below:

Period	Total Number of Shares Purchased (Thousands)	Average Price Paid Per Share	Total Numbers of Shares Purchased as Part of Publicly Announced Program (1) (Thousands)	Approximate Dollar Value of Shares that May Yet be Purchased Under the Program (2) (Millions)
April 2015	317	\$ 121.99	317	\$ 765
May 2015	1,034	\$ 120.30	1,034	\$ 640
June 2015	766	\$ 121.42	766	\$ 547
Second Quarter 2015	2,117	\$ 120.96	2,117	\$ 547

On January 28, 2014, the Company's board of directors approved the repurchase of \$1.5 billion of its common (1) stock (2014 program) which could take place from time to time on the open market (which could include the use of 10b5-1 trading plans) or through negotiated transactions, subject to market and business conditions.

As of June 30, 2015, the Company purchased \$953 million of its common stock pursuant to the 2014 program, leaving an additional \$547 million remaining authorized under the 2014 program. The 2014 program does not have any stated expiration date. In addition, on July 28, 2015, the Company's board of directors approved the repurchase (2) of \$1.5 billion of its common stock ("2015 program") which could take place from time to time on the open market (which could include the use of 10b5-1 trade plans) or through negotiated transactions, subject to market and business conditions. The 2015 program does not have any stated expiration date. The 2015 program is in addition to the 2014 program.

## Item 3. Defaults Upon Senior Securities

None.

## Item 4. Mine Safety Disclosures

Not applicable.

## Item 5. Other Information

On July 29, 2015, Praxair announced cost reduction and other charges totaling \$146 million (\$112 million after tax and noncontrolling interests, or \$0.39 per diluted share). See Note 2 to the condensed consolidated financial statements included in "Item 1. Financial Statements" in this Form 10-Q.

Table of Contents

Item 6. Exhibits

(a) Exhibits

10.01*	Form of Non-Employee Director Restricted Stock Unit Award Agreement under the Amended and Restated 2009 Praxair, Inc Long Term Incentive Plan is filed herewith.
12.01	Computation of Ratio of Earnings to Fixed Charges.
31.01	Rule 13a-14(a) Certification
31.02	Rule 13a-14(a) Certification
32.01	Section 1350 Certification (such certifications are furnished for the information of the Commission and shall not be deemed incorporated by reference into any filing under the Securities Act or the Exchange Act).
32.02	Section 1350 Certification (such certifications are furnished for the information of the Commission and shall not be deemed incorporated by reference into any filing under the Securities Act or the Exchange Act).
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase
101.DEF	XBRL Taxonomy Extension Definition Linkbase

\* Indicates a management contract or compensatory plan or arrangement.

Table of Contents

SIGNATURE

Praxair, Inc. and Subsidiaries

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PRAXAIR, INC.

(Registrant)

Date: July 29, 2015

By: /s/ Elizabeth T. Hirsch

Elizabeth T. Hirsch  
Vice President and Controller  
(On behalf of the Registrant  
and as Chief Accounting Officer)