PALL CORP Form 10-Q May 21, 2015

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

R Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended April 30, 2015

o Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from to

Commission File Number: 001-04311

PALL CORPORATION

(Exact name of registrant as specified in its charter)

New York
(State or other jurisdiction of incorporation or organization)

11-1541330
(I.R.S. Employer Identification No.)

25 Harbor Park Drive, Port Washington, NY
(Address of principal executive offices)

11050
(Zip Code)

(516) 484-5400

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes þ No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes þ No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer b Accelerated filer o

Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

The number of shares of the registrant's common stock outstanding as of May 18, 2015 was 106,829,801.

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# PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS. PALL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except per share data)

(Unaudited)

	Apr 30, 2015 Jul 31, 2014
ASSETS	
Current assets:	
Cash and cash equivalents	\$1,094,504 \$964,110
Accounts receivable	547,295 615,713
Inventory	385,994 404,878
Other current assets	154,937 152,522
Total current assets	2,182,730 2,137,223
Property, plant and equipment	725,260 805,327
Goodwill	476,718 491,462
Intangible assets	222,641 242,423
Other non-current assets	133,024 174,045
Total assets	\$3,740,373 \$3,850,480
LIABILITIES AND STOCKHOLDERS' EQUITY	
Current liabilities:	
Notes payable	\$724,802 \$424,943
Accounts payable	156,810 165,373
Accrued liabilities	281,135 328,397
Income taxes payable	21,308 60,775
Current portion of long-term debt	75,950 87,955
Dividends payable	32,544 30,203
Total current liabilities	1,292,549 1,097,646
Long-term debt, net of current portion	373,472 373,793
Income taxes payable – non-current	111,993 150,484
Deferred taxes	95,703 67,303
Other non-current liabilities	232,099 265,897
Total liabilities	2,105,816 1,955,123
Stockholders' equity:	
Common stock, par value \$.10 per share	12,796 12,796
Capital in excess of par value	362,539 327,301
Retained earnings	2,681,965 2,512,961
Treasury stock, at cost	(1,225,623 ) (942,780 )
Accumulated other comprehensive income/(loss)	(197,120 ) (14,921 )
Total stockholders' equity	1,634,557 1,895,357
Total liabilities and stockholders' equity	\$3,740,373 \$3,850,480

See accompanying notes to condensed consolidated financial statements.

# PALL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (In thousands, except per share data) (Unaudited)

	Three Months	s Ended	Nine Months	Ended
	Apr 30, 2015	Apr 30, 2014	Apr 30, 2015	Apr 30, 2014
Net sales	\$681,145	\$682,445	\$2,051,431	\$1,989,193
Cost of sales	325,747	334,371	993,607	971,146
Gross profit	355,398	348,074	1,057,824	1,018,047
Selling, general and administrative expenses	197,683	201,045	592,173	592,228
Research and development	24,025	26,644	73,260	74,890
Restructuring and other charges, net	14,131	11,542	34,905	29,910
Interest expense, net	1,270	4,747	14,210	15,919
Earnings before income taxes	118,289	104,096	343,276	305,100
Provision for income taxes	22,112	15,405	74,427	61,230
Net earnings	\$96,177	\$88,691	\$268,849	\$243,870
Earnings per share:				
Basic	\$0.90	\$0.80	\$2.50	\$2.20
Diluted	\$0.89	\$0.80	\$2.47	\$2.17
Dividends declared per share	\$0.305	\$0.550	\$0.915	\$0.825
Average shares outstanding:				
Basic	107,162	110,183	107,502	110,946
Diluted	108,557	111,466	108,812	112,215

See accompanying notes to condensed consolidated financial statements.

# PALL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME/(LOSS) (In thousands) (Unaudited)

	Three Month		Nine Months	Ended Apr 30, 2014
Net earnings	\$96,177	\$88,691	\$268,849	\$243,870
Other comprehensive income/(loss), net of income taxes:				
Foreign currency translation	2,836	25,041	(198,376)	46,330
Pension liability adjustment	908	619	14,471	(46)
Unrealized investment gains/(losses)	156	(224)	(415)	(598)
Unrealized gains/(losses) on derivatives	1,384	(172)	2,121	5,409
Total other comprehensive income/(loss), net of income taxes	5,284	25,264	(182,199 )	51,095
Comprehensive income/(loss)	\$101,461	\$113,955	\$86,650	\$294,965

See accompanying notes to condensed consolidated financial statements.

# PALL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

	Nine Month			
	Apr 30, 201	5	Apr 30, 20	14
OPERATING ACTIVITIES				
Net cash provided by operating activities	\$360,397		\$342,164	
INVESTING ACTIVITIES				
Capital expenditures	(39,330	)	(50,301	)
Acquisition of businesses, net of cash acquired	(9,382	)	(195,262	)
Purchases of retirement benefit assets	(51,305	)	(29,518	)
Proceeds from retirement benefit assets	54,935		36,020	
Proceeds from sale of assets	2,213		5,618	
Other	(13,420	)	(9,167	)
Net cash used by investing activities	(56,289	)	(242,610	)
FINANCING ACTIVITIES				
Notes payable	299,859		134,992	
Dividends paid	(95,321	)	(88,596	)
Repayments of short-term debt			(3,927	)
Repayments of long-term debt	(397	)	(545	)
Net proceeds from stock plans	12,850		13,814	
Additions to deferred financing costs	(1,535	)		
Purchase of treasury stock	(304,105	)	(250,000	)
Excess tax benefits from stock-based compensation arrangements	3,664		11,327	
Other	(4,516	)		
Net cash used by financing activities	(89,501	)	(182,935	)
Effect of exchange rate changes on cash and cash equivalents	(84,213	)	17,369	
Net increase in cash and cash equivalents	130,394		(66,012	)
Cash and cash equivalents at beginning of year	964,110		936,886	
Cash and cash equivalents at end of period	\$1,094,504		\$870,874	
Supplemental Disclosures	. , , , , .		,	
Interest paid	\$14,782		\$13,068	
Income taxes paid (net of refunds)	77,009		44,782	
	. ,		) · -	

See accompanying notes to condensed consolidated financial statements.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(In thousands, except per share data)

(Unaudited)

#### NOTE 1 - BASIS OF PRESENTATION

The condensed consolidated financial information of Pall Corporation and its subsidiaries (hereinafter collectively called the "Company") included herein is unaudited. Such information reflects all adjustments of a normal recurring nature, which are, in the opinion of Company management, necessary to present fairly the Company's consolidated financial position, results of operations and cash flows as of the dates and for the periods presented herein. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes set forth in the Company's Annual Report on Form 10-K for the fiscal year ended July 31, 2014 ("2014 Form 10-K").

### NOTE 2 - BALANCE SHEET DETAILS

The following tables provide details of selected balance sheet items:

	Apr 30, 2015	Jul 31, 2014
Accounts receivable:	-	
Billed	\$486,155	\$556,928
Unbilled	74,873	72,681
Total	561,028	629,609
Less: Allowances for doubtful accounts	(13,733)	(13,896)
	\$547,295	\$615,713
Unbilled receivables principally relate to revenues accrued for long-term contracts recorde	ed under the	
percentage-of-completion method of accounting.		
	Apr 30, 2015	Jul 31, 2014
Inventory:		
Raw materials and components	\$132,759	\$117,581
Work-in-process	95,630	112,824
Finished goods	157,605	174,473
	\$385,994	\$404,878
	Apr 30, 2015	Jul 31, 2014
Property, plant and equipment:		
Property, plant and equipment	\$1,702,347	\$1,776,983
Less: Accumulated depreciation and amortization	(977,087)	(971,656 )
	\$725,260	\$805,327

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data) (Unaudited)

#### NOTE 3 – GOODWILL AND INTANGIBLE ASSETS

The Company completed its annual goodwill impairment test for all reporting units in the third quarter of fiscal year 2015 and determined that no impairment existed. In addition, the Company had no impairment of goodwill in the prior year. In connection with the annual goodwill impairment test, the Company estimates the fair value of its reporting units using a market approach employing Level 3 inputs as defined in the fair value hierarchy described in Note 11, Fair Value Measurements.

The following table presents changes in the carrying value of goodwill, allocated by reportable segment:

	Sciences	Industrial	Total
Balance at July 31, 2014	\$269,758	\$221,704	\$491,462
Acquisitions	9,112	2,617	11,729
Foreign currency translation / other	(20,154	(6,319)	(26,473)
Balance at April 30, 2015	\$258,716	\$218,002	\$476,718

Goodwill was primarily impacted by changes in the foreign exchange rates used to translate goodwill of foreign subsidiaries. Acquisitions for the Life Sciences segment are primarily related to the immaterial acquisition of Tarpon BioSystems ("Tarpon") and to purchase price allocation adjustments for the acquisition of ATMI LifeSciences. Acquisitions for the Industrial segment are primarily related to a working capital adjustment for the acquisition of Filter Specialists, Inc.

Intangible assets consist of the following:

April 30, 2015	Gross	Accumulated Amortization	Net
Patents and unpatented technology	\$158,142	\$67,563	\$90,579
Customer-related intangibles	164,171	41,638	122,533
Trademarks	16,524	7,901	8,623
Other	3,509	2,603	906
	\$342,346	\$119,705	\$222,641
July 31, 2014	Gross	Accumulated Amortization	Net
July 31, 2014 Patents and unpatented technology	Gross \$165,727		Net \$99,601
•		Amortization	
Patents and unpatented technology	\$165,727	Amortization \$66,126	\$99,601
Patents and unpatented technology Customer-related intangibles	\$165,727 165,759	Amortization \$66,126 33,845	\$99,601 131,914

Intangible assets were primarily impacted by changes in the foreign exchange rates used to translate intangible assets of foreign subsidiaries. Intangibles were additionally impacted by the immaterial acquisition of Tarpon and the purchase of other customer-related intangibles.

Amortization expense for intangible assets for the three and nine months ended April 30, 2015 was \$5,555 and \$17,801, respectively. Amortization expense for intangible assets for the three and nine months ended April 30, 2014 was \$5,399 and \$14,778, respectively. Amortization expense is estimated to be approximately \$5,624 for the remainder of fiscal year 2015, \$22,370 in fiscal year 2016, \$22,080 in fiscal year 2017, \$21,946 in fiscal year 2018, \$19,783 in fiscal year 2019, and \$18,457 in fiscal year 2020.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data) (Unaudited)

#### NOTE 4 – TREASURY STOCK

The following table highlights the share repurchase authorizations in effect during fiscal year 2015:

	Date of Auth	orization		
	Jan 17, 2013	Jul 17, 2014	Oct 9, 2014	Total
Amount available for repurchases as of July 31, 2014	\$81,873	\$600,000	\$	\$681,873
New authorizations	_		200,000	200,000
Utilized	(81,873)	(222,232)		(304,105)
Amount available for repurchases as of April 30, 2015	<b>\$</b> —	\$377,768	\$200,000	\$577,768

Date of Authorization

In August 2014, the Company entered into an Accelerated Share Repurchase ("ASR") agreement with a third-party financial institution to repurchase \$300,000 of the Company's common stock. This transaction was completed in the second quarter of fiscal year 2015. Under the agreement, the Company paid \$300,000 to the financial institution. Upon completion of the transaction, the Company received a total of 3,461 shares with an average price per share of \$86.67. In addition, during the three months ended January 31, 2015, the Company purchased 44 shares on the open market for a total cost of \$4,105 and an average price per share of \$94.26.

During the nine months ended April 30, 2015, 395 shares were issued under the Company's stock-based compensation plans. At April 30, 2015, the Company held 21,222 treasury shares.

#### NOTE 5 – CONTINGENCIES AND COMMITMENTS

With respect to the matters described in Note 14, Contingencies and Commitments, to the Company's consolidated financial statements included in the Company's 2014 Form 10-K and below, the Company has assessed the ultimate resolution of these matters and has reflected appropriate contingent liabilities in the condensed consolidated financial statements as of April 30, 2015 and July 31, 2014.

The Company and its subsidiaries are subject to certain other legal actions that arise in the normal course of business. Other than those legal proceedings and claims discussed in the 2014 Form 10-K and this Note, the Company is not facing any other legal proceedings and claims that would individually or in the aggregate have a reasonably possible material adverse effect on its financial condition or operating results. As such, any reasonably possible loss or range of loss, other than those legal proceedings discussed in the 2014 Form 10-K and this Note, is immaterial. However, the results of legal proceedings cannot be predicted with certainty. If the Company failed to prevail in several of these legal matters in the same reporting period, the operating results of a particular reporting period could be materially adversely affected.

# **Environmental Matters**

The Company's condensed consolidated balance sheet at April 30, 2015 includes liabilities for environmental matters of \$17,434 which relate primarily to the environmental proceedings discussed in the 2014 Form 10-K and as updated in this Note. In the opinion of management, the Company is in substantial compliance with applicable environmental laws and its current accruals for environmental remediation are adequate. However, as regulatory standards under environmental laws are becoming increasingly stringent, there can be no assurance that future developments, additional information and experience gained will not cause the Company to incur material environmental liabilities or costs beyond those accrued in its condensed consolidated financial statements.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data) (Unaudited)

# NOTE 6 - RESTRUCTURING AND OTHER CHARGES, NET

The following tables summarize the restructuring and other charges ("ROTC") recorded in the three and nine months ended April 30, 2015 and April 30, 2014:

ended 11p111 30, 2013 uni	Three Months E	Ended Apr 30, 20	15	Nine Months Er	nded Apr 30, 201	5
	Restructuring (1)	Other Charges/(Gains (2)	) Total	Restructuring (1)	Other Charges/(Gains) (2)	) Total
Severance benefits and other employment contract obligations Professional fees and	\$4,690	\$ —	\$4,690	\$19,711	\$ —	\$19,711
other costs, net of receipt of insurance claim payments	1,375	152	1,527	2,365	397	2,762
Impairment of assets	8,499	_	8,499	12,833	1,620	14,453
Reversal of excess restructuring reserves	(585)	_	(585)	(2,021 )	_	(2,021 )
Cash Non-cash		\$ 152 \$ 152 — \$ 152 Ended Apr 30, 20 Other	\$14,131 \$5,632 8,499 \$14,131		\$ 2,017 \$ 397 1,620 \$ 2,017 aded Apr 30, 2019 Other	\$34,905 \$20,452 14,453 \$34,905
	Restructuring (1)	Charges/(Gains (2)	) Total	Restructuring (1)	Charges/(Gains) (2)	) Total
Severance benefits and other employment contract obligations Professional fees and	\$8,289	\$ —	\$8,289	\$18,751	\$ (402 )	\$18,349
other costs, net of receipt of insurance claim payments	567	1,498	2,065	2,704	3,693	6,397
Impairment of assets and gain on sale of assets, net	3,986	(1,640 )	2,346	3,986	(1,480 )	2,506
Environmental matters	_	_	_	_	4,440	4,440
Reversal of excess restructuring reserves	(1,158)		(1,158)	(1,782)	_	(1,782)
Cash Non-cash	\$11,684 \$7,698 3,986 \$11,684	\$ (142 ) \$ (142 ) — \$ (142 )	\$11,542 \$7,556 3,986 \$11,542	\$23,659 \$19,673 3,986 \$23,659	\$ 6,251 \$ 6,091 160 \$ 6,251	\$29,910 \$25,764 4,146 \$29,910

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data) (Unaudited)

#### (1) Restructuring:

In fiscal year 2012, the Company announced a multi-year strategic cost reduction initiative ("structural cost improvement initiative"). This initiative impacts both segments as well as the Corporate Services Group. The goal of this initiative is to properly position the Company's cost structure globally to perform in the current economic environment without adversely impacting its growth or innovation potential.

Key components of the structural cost improvement initiative include:

the strategic alignment of manufacturing, sales and R&D facilities to cost-effectively deliver high-quality products and superior service to the Company's customers worldwide,

creation of regional and global shared financial services centers for the handling of accounting transaction processing and other accounting functions,

reorganization of sales functions, to more cost-efficiently deliver superior service to the Company's customers globally, and

reductions in headcount across all functional areas, enabled by efficiencies gained through the Company's ERP systems, as well as in order to align to economic conditions.

Restructuring charges recorded in the three and nine months ended April 30, 2015 and April 30, 2014 primarily reflect the expenses incurred in connection with the Company's structural cost improvement initiative as discussed above. In addition, restructuring charges recorded in the three and nine months ended April 30, 2015 include the impairment of assets related to a building held for sale. Restructuring charges recorded in the nine months ended April 30, 2015 include the impairment of assets related to the exit of an immaterial product line. Restructuring charges in the three and nine months ended April 30, 2014 include the impairment of assets related to the discontinuance of a specific manufacturing line due to excess capacity as a result of acquisitions.

# (2) Other Charges/(Gains):

Severance benefits and other employment contract obligations: In the nine months ended April 30, 2014, the Company recorded adjustments related to certain employment contract obligations.

Professional fees and other: In the three months ended April 30, 2014, the Company recorded costs related to the settlement of a legal matter. In the three and nine months ended April 30, 2014, the Company recorded acquisition related legal and other professional fees.

Impairment of assets and gain on sales of assets, net: In the nine months ended April 30, 2015, the Company recorded an impairment related to a redundant software project. In the three months ended April 30, 2014, the Company recorded a gain on the sale of a building in Europe.

Environmental matters: In the nine months ended April 30, 2014, the Company increased its previously established environmental reserve related to a matter in Pinellas Park, Florida.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

The following table summarizes the activity related to restructuring liabilities recorded for the Company's structural cost improvement initiative which began in fiscal year 2012:

•	·	Severance	Other	Total
Original charge		\$61,852	\$3,448	\$65,300
Utilized		(27,365)	(2,798)	(30,163)
Translation		(123)	(47)	(170)
Balance at July 31, 2012		\$34,364	\$603	\$34,967
Additions		21,637	2,840	24,477
Utilized		(29,574)	(1,936)	(31,510 )
Reversal of excess reserves		(500)	(57)	(557)
Translation		313	23	336
Balance at July 31, 2013		\$26,240	\$1,473	\$27,713
Additions		27,803	4,419	32,222
Utilized		(26,178)	(4,596)	(30,774)
Reversal of excess reserves		(1,923)	(107)	(2,030 )
Translation		230	39	269
Balance at July 31, 2014		\$26,172	\$1,228	\$27,400
Additions		19,711	2,365	22,076
Utilized		(24,914 )	(2,084)	(26,998 )
Reversal of excess reserves		(2,000)	(21)	(2,021)
Translation		(2,194)	(73)	(2,267)
Balance at April 30, 2015		\$16,775	\$1,415	\$18,190
NOTE 7 INCOME TAYES				

NOTE 7 – INCOME TAXES

The Company's effective tax rates for the nine months ended April 30, 2015 and April 30, 2014 were 21.7% and 20.1%, respectively. For the nine months ended April 30, 2015, the effective tax rate varied from the U.S. federal statutory rate primarily due to the benefits of foreign operations and a net tax benefit of \$2,880 from the resolution of a U.S. tax audit, partly offset by the establishment of deferred tax liabilities for the repatriation of foreign earnings. For the nine months ended April 30, 2014, the effective tax rate varied from the U.S. federal statutory rate primarily due to the benefits of foreign operations and a net tax benefit of \$10,054 from the resolution of tax audits. During the three months ended April 30, 2015, the Company reached a final agreement with the Internal Revenue Service ("IRS") resolving the outstanding tax positions for fiscal years ended 2009 through 2011. As a result, the Company reversed \$4,402 of previously recorded liabilities related to tax and penalties, and \$4,170 related to interest (\$2,648 net of income tax cost) that were accrued but not assessed as part of the IRS agreement.

At April 30, 2015 and July 31, 2014, the Company had gross unrecognized income tax benefits of \$125,781 and \$202,564, respectively. During the nine months ended April 30, 2015, the amount of gross unrecognized tax benefits decreased by \$76,783, primarily due to the settlement of the IRS income tax examinations for fiscal years ended 2009 through 2011 and the impact of foreign currency translation, partially offset by tax positions taken during the current period. As of April 30, 2015, the amount of net unrecognized income tax benefits that, if recognized, would impact the effective tax rate was \$104,594.

At April 30, 2015 and July 31, 2014, the Company had liabilities of \$8,717 and \$14,556, respectively, for potential payment of interest and penalties.

Due to the potential resolution of tax examinations and the expiration of various statutes of limitation, the Company believes that it is reasonably possible that the gross amount of unrecognized tax benefits may decrease within the next twelve months by a range of zero to \$50,412.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data) (Unaudited)

NOTE 8 – COMPONENTS OF NET PERIODIC PENSION COST

Net periodic pension benefit cost for the Company's defined benefit pension plans includes the following components:

	Three Month	s Ended					
	U.S. Plans		Foreign Plans	8	Total		
	Apr 30,	Apr 30,	Apr 30,	Apr 30,	Apr 30,	Apr 30,	
	2015	2014	2015	2014	2015	2014	
Service cost	\$2,589	\$2,169	\$849	\$1,005	\$3,438	\$3,174	
Interest cost	2,895	3,028	3,615	4,398	6,510	7,426	
Expected return on plan assets	(2,483)	(2,325)	(3,525)	(3,611	) (6,008	(5,936	)
Amortization of prior service cost/(credit)	365	395		(10	365	385	
Amortization of actuarial loss	1,018	1,344	1,233	1,450	2,251	2,794	
Net periodic benefit cost	\$4,384	\$4,611	\$2,172	\$3,232	\$6,556	\$7,843	
	Nine Months	Ended					
	Nine Months U.S. Plans	Ended	Foreign Plans	S	Total		
		Ended Apr 30,	Foreign Plans Apr 30,	s Apr 30,	Total Apr 30,	Apr 30,	
	U.S. Plans		U			Apr 30, 2014	
Service cost	U.S. Plans Apr 30,	Apr 30,	Apr 30,	Apr 30,	Apr 30,	•	
Service cost Interest cost	U.S. Plans Apr 30, 2015	Apr 30, 2014	Apr 30, 2015	Apr 30, 2014	Apr 30, 2015	2014	
	U.S. Plans Apr 30, 2015 \$7,767 8,687	Apr 30, 2014 \$6,509 9,083	Apr 30, 2015 \$2,687 11,374	Apr 30, 2014 \$2,998 12,923	Apr 30, 2015 \$10,454	2014 \$9,507	)
Interest cost	U.S. Plans Apr 30, 2015 \$7,767 8,687	Apr 30, 2014 \$6,509 9,083	Apr 30, 2015 \$2,687 11,374	Apr 30, 2014 \$2,998 12,923 (10,591	Apr 30, 2015 \$10,454 20,061	2014 \$9,507 22,006	)
Interest cost Expected return on plan assets Amortization of prior service	U.S. Plans Apr 30, 2015 \$7,767 8,687 (7,450 )	Apr 30, 2014 \$6,509 9,083 (6,974)	Apr 30, 2015 \$2,687 11,374 (11,009)	Apr 30, 2014 \$2,998 12,923 (10,591	Apr 30, 2015 \$10,454 20,061 ) (18,459	2014 \$9,507 22,006 (17,565	)
Interest cost Expected return on plan assets Amortization of prior service cost/(credit)	U.S. Plans Apr 30, 2015 \$7,767 8,687 (7,450 ) 1,094	Apr 30, 2014 \$6,509 9,083 (6,974 )	Apr 30, 2015 \$2,687 11,374 (11,009 )	Apr 30, 2014 \$2,998 12,923 (10,591	Apr 30, 2015 \$10,454 20,061 ) (18,459	2014 \$9,507 22,006 (17,565 1,154	)

The Company currently has three stock-based employee and director compensation plans — the Pall Corporation 2012 Stock Compensation Plan, under which the Company may grant stock options, restricted shares, restricted units, performance shares, and performance units; the Management Stock Purchase Plan ("MSPP"); and the Employee Stock Purchase Plan ("ESPP"). These three plans are more fully described in Note 15, Common Stock, to the consolidated financial statements included in the 2014 Form 10-K.

The detailed components of stock-based compensation expense recorded in the condensed consolidated statements of earnings for the three and nine months ended April 30, 2015 and April 30, 2014 are reflected in the table below:

	Three Month	s Ended	Nine Months	Ended
	Apr 30, 2015	Apr 30, 2014	Apr 30, 2015 Apr 30, 201	
Restricted stock units	\$5,969	\$5,064	\$19,292	\$15,511
Stock options	2,340	2,069	6,243	5,555
MSPP	795	961	3,314	2,125
ESPP	263	273	800	771
	\$9,367	\$8,367	\$29,649	\$23,962

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data) (Unaudited)

#### NOTE 10 – EARNINGS PER SHARE

The condensed consolidated statements of earnings present basic and diluted earnings per share. Basic earnings per share is determined by dividing income available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted earnings per share considers the potential effect of dilution on basic earnings per share assuming potentially dilutive shares that meet certain criteria, such as those issuable upon exercise of stock options, were outstanding. The treasury stock method reduces the dilutive effect of potentially dilutive securities as it assumes that any cash proceeds (from the issuance of potentially dilutive securities) are used to buy back shares at the average share price during the period. Equity awards aggregating 445 and 496 were not included in the computation of diluted shares for the three months ended April 30, 2015 and April 30, 2014, respectively, because their effect would have been antidilutive. For the nine months ended April 30, 2015 and April 30, 2014, 345 and 524 antidilutive shares, respectively, were excluded. The following is a reconciliation between basic shares outstanding and diluted shares outstanding:

	Three Months Ended		Nine Months Ended		
	Apr 30, Apr 30,		Apr 30,	Apr 30,	
	2015	2014	2015	2014	
Basic shares outstanding	107,162	110,183	107,502	110,946	
Effect of stock plans	1,395	1,283	1,310	1,269	
Diluted shares outstanding	108,557	111,466	108,812	112,215	

#### NOTE 11 - FAIR VALUE MEASUREMENTS

The Company records certain of its financial assets and liabilities at fair value, which is the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date.

The current authoritative guidance discusses valuation techniques, such as the market approach (comparable market prices), the income approach (present value of future income or cash flow), and the cost approach (cost to replace the service capacity of an asset or replacement cost). Authoritative guidance utilizes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The following is a brief description of those three levels:

Level 1: Use of observable inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Use of inputs other than quoted prices included in Level 1, which are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3: Use of inputs that are unobservable.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

The following table presents, for each of these hierarchy levels, the Company's financial assets and liabilities that are measured at fair value on a recurring basis as of April 30, 2015:

	Fair Value Measurements			
	As of Apr 30, 2015	Level 1	Level 2	Level 3
Financial Assets Carried at Fair Value				
Money market funds	\$4,780	\$4,780	\$	<b>\$</b> —
Available-for-sale securities:				
Equity securities	188	188		_
Debt securities:				
Corporate	28,200		28,200	
U.S. Treasury	13,002		13,002	_
Federal agency	14,604		14,604	
Mortgage-backed	5,977		5,977	
Trading securities	1,528	1,528		
Derivative financial instruments:				
Foreign exchange forward contracts	11,175	_	11,175	_
Financial Liabilities Carried at Fair Value				
Derivative financial instruments:				
Foreign exchange forward contracts	1,979		1,979	

The following table presents, for each of these hierarchy levels, the Company's financial assets and liabilities that are measured at fair value on a recurring basis as of July 31, 2014:

	Fair Value Measurements			
	As of Jul 31, 2014	Level 1	Level 2	Level 3
Financial Assets Carried at Fair Value				
Money market funds	\$4,860	\$4,860	\$—	<b>\$</b> —
Available-for-sale securities:				
Equity securities	4,748	4,748	_	_
Debt securities:				
Corporate	30,243		30,243	
U.S. Treasury	9,724	_	9,724	_
Federal agency	13,719	_	13,719	_
Mortgage-backed	11,405	_	11,405	_
Trading securities	819	819	_	_
Derivative financial instruments:				
Foreign exchange forward contracts	5,931	_	5,931	
Financial Liabilities Carried at Fair Value				
Derivative financial instruments:				
Foreign exchange forward contracts	1,726		1,726	_

The Company's money market funds and equity securities are valued using quoted market prices and, as such, are classified within Level 1 of the fair value hierarchy.

# PALL CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (In thousands, except per share data) (Unaudited)

The fair value of the Company's investments in debt securities are valued utilizing third party pricing services and verified by management. The pricing services use inputs to determine fair value which are derived from observable market sources including reportable trades, benchmark curves, credit spreads, broker/dealer quotes, bids, offers, and other industry and economic events. These investments are included in Level 2 of the fair value hierarchy. The fair values of the Company's foreign currency forward contracts are valued using pricing models, with all significant inputs derived from or corroborated by observable market data such as yield curves, currency spot and forward rates, and currency volatilities. These investments are included in Level 2 of the fair value hierarchy. NOTE 12 – INVESTMENT SECURITIES

The following is a summary of the Company's available-for-sale investment securities by category which are classified within other non-current assets in the Company's condensed consolidated balance sheets. Contractual maturity dates of debt securities held by the benefits protection trusts at April 30, 2015 range from 2015 to 2046.

			Gross	Gross	Net
A 31.20 2015	Cost Basis	l	Unrealized	Unrealized	Unrealized
April 30, 2015	Cost Basis	Fair Value	Holding	Holding	Holding
			Gains	Losses	Gains/(Losses)
Equity securities	\$ 185	\$188	\$3	<b>\$</b> —	\$3
Debt securities:					
Corporate	26,932	28,200	1,268	_	1,268
U.S. Treasury	12,611	13,002	391	_	391
Federal agency	13,674	14,604	930	_	930
Mortgage-backed	5,888	5,977	89	_	89
	\$ 59,290	\$61,971	\$2,681	<b>\$</b> —	\$ 2,681
			Gross	Gross	Net
	Cost/Amortized	1	Gross Unrealized	Gross Unrealized	Net Unrealized
July 31, 2014	Cost/Amortized	l Fair Value	Unrealized	Unrealized	Unrealized
July 31, 2014	Cost/Amortized Cost Basis	l Fair Value	Unrealized Holding	Unrealized Holding	Unrealized Holding
	Cost Basis	Fair Value	Unrealized Holding Gains	Unrealized Holding Losses	Unrealized Holding Gains/(Losses)
July 31, 2014  Equity securities Debt securities:		Fair Value	Unrealized Holding	Unrealized Holding	Unrealized Holding
Equity securities	Cost Basis	Fair Value	Unrealized Holding Gains	Unrealized Holding Losses	Unrealized Holding Gains/(Losses)
Equity securities Debt securities:	Cost Basis \$ 4,160	\$4,748	Unrealized Holding Gains \$588	Unrealized Holding Losses \$—	Unrealized Holding Gains/(Losses) \$ 588
Equity securities Debt securities: Corporate	Cost Basis \$ 4,160 28,987	\$4,748 30,243	Unrealized Holding Gains \$588 1,259	Unrealized Holding Losses \$—	Unrealized Holding Gains/(Losses) \$ 588
Equity securities Debt securities: Corporate U.S. Treasury	Cost Basis \$ 4,160 28,987 9,478	\$4,748 30,243 9,724	Unrealized Holding Gains \$588 1,259 246	Unrealized Holding Losses \$—	Unrealized Holding Gains/(Losses) \$ 588  1,256 246

As of April 30, 2015, the Company had no gross unrealized losses related to its available-for-sale investments. The following table shows the gross unrealized losses and fair value of the Company's available-for-sale investments with unrealized losses aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position as of July 31, 2014:

July 31, 2014	Less Than 1	2 Months	12 Months	or Greater	Total	
		Gross		Gross		Gross
	Fair Value	Unrealized	Fair Value	Unrealized	Fair Value	Unrealized
	rair value	Holding	Fair value	Holding		Holding
	Los	Losses		Losses		Losses

Debt securities:

Corporate	\$3,384	\$(3	) \$—	<b>\$</b> —	\$3,384	\$(3	)
Mortgage-backed	1,919	(4	) —	_	1,919	(4	)
	\$5,303	\$(7	) \$—	<b>\$</b> —	\$5,303	\$(7	)

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

The following table shows the proceeds and gross gains and losses from the sale of available-for-sale and trading investments primarily related to the Company's benefits protection trust for the three and nine months ended April 30, 2015 and April 30, 2014:

	Three Months	Ended	Nine Months Ended	
	Apr 30, 2015	Apr 30, 2014	Apr 30, 2015	Apr 30, 2014
Proceeds from sales	\$12,489	\$4,915	\$46,238	\$7,973
Realized gross gains on sales	166	93	739	177
Realized gross losses on sales	27	6	39	106

The following is a summary of the Company's trading securities by category which are classified within other non-current assets in the Company's condensed consolidated balance sheets.

	Apr 30, 2015	Jul 31, 2014
Equity securities	\$1,528	\$819
Total trading securities	\$1,528	\$819

The following table shows the net gains and losses recognized on trading securities for the three and nine months ended April 30, 2015 and April 30, 2014:

	Three Month	is Ended	Nine Months Ended	
	Apr 30, Apr 30,		Apr 30,	Apr 30,
	2015	2014	2015	2014
Gains/(losses), net recognized for securities held	\$52	\$(1	) \$20	\$22
Gains/(losses), net recognized for securities sold	(6	· —	(5	) —
Total gains/(losses), net recognized	\$46	\$(1	) \$15	\$22

#### NOTE 13 – DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

The Company manages certain financial exposures through a risk management program that includes the use of foreign exchange derivative financial instruments. Derivatives are executed with counterparties with a minimum credit rating of "A" by Standard & Poors and "A2" by Moody's Investor Services, in accordance with the Company's policies. The Company does not utilize derivative instruments for trading or speculative purposes. As of April 30, 2015, the Company had foreign currency forward contracts outstanding with notional amounts aggregating \$409,098, whose fair values were a net asset of \$9,196.

# Foreign Exchange Related

#### a. Derivatives Not Designated as Hedging Instruments

The risk management objective of holding foreign exchange derivatives is to mitigate volatility to earnings and cash flows due to changes in foreign exchange rates. The Company and its subsidiaries conduct transactions in currencies other than their functional currencies. These transactions include non-functional intercompany and external sales as well as intercompany and external purchases. The Company uses foreign exchange forward contracts, matching the notional amounts and durations of the receivables and payables resulting from the aforementioned underlying foreign currency transactions, to mitigate the exposure to earnings and cash flows caused by the changes in fair value of these receivables and payables from fluctuating foreign exchange rates. The notional amount of foreign currency forward contracts not designated as hedging instruments entered into during the three and nine months ended April 30, 2015 was \$558,312 and \$1,945,416, respectively. The notional amount of foreign currency forward contracts outstanding that were not designated as hedging instruments as of April 30, 2015 was \$322,173.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data) (Unaudited)

#### b. Cash Flow Hedges

The Company uses foreign exchange forward contracts for cash flow hedging on its future transactional exposure to the Euro due to changes in market rates to exchange Euros for British Pounds. The hedges cover a British subsidiary (British Pound functional) with Euro revenues and a Swiss subsidiary (Euro functional) with British Pound expenses. The probability of the occurrence of these transactions is high and the Company's assessment is based on observable facts including the frequency and amounts of similar past transactions. The objective of the cash flow hedges is to lock a portion of the British Pound equivalent amount of Euro sales for the British subsidiary and a portion of the Euro equivalent amount of British Pound expenses for the Swiss subsidiary at the agreed upon exchange rates in the foreign exchange forward contracts. The notional amount of foreign currency forward contracts designated as hedging instruments entered into during the three and nine months ended April 30, 2015 was \$25,000 and \$64,404, respectively. The notional amount of foreign currency forward contracts outstanding designated as hedging instruments as of April 30, 2015 was \$86,925 and covers certain monthly transactional exposures through May 2016. c. Net Investment Hedges

The risk management objective of designating the Company's foreign currency loan as a hedge of a portion of its net investment in a wholly owned Japanese subsidiary is to mitigate the change in the fair value of the Company's net investment due to changes in foreign exchange rates. The Company uses a JPY loan outstanding to hedge its equity of the same amount in the Japanese wholly owned subsidiary. The hedge of net investment consists of a JPY 9 billion loan.

The fair values of the Company's derivative financial instruments included in the condensed consolidated balance sheets are presented as follows:

April 30, 2015	Asset Derivatives Balance Sheet Location	Fair Value	Liability Derivatives Balance Sheet Location	Fair Value
Derivatives designated as hedging instruments				
Foreign exchange forward contracts	Other current assets	\$6,584	Other current liabilities	\$12
Derivatives not designated as hedging instruments				
Foreign exchange forward contracts	Other current assets	\$4,591	Other current liabilities	\$1,967
Total derivatives Nonderivative instruments designated as hedging instruments		\$11,175		\$1,979
Net investment hedge			Current portion of Long-term debt	\$75,627
July 31, 2014	Asset Derivatives Balance Sheet Location	Fair Value	Liability Derivatives Balance Sheet Location	Fair Value
Derivatives designated as hedging instruments				
Foreign exchange forward contracts	Other current assets	\$4,755	Other current liabilities	\$3

Derivatives not designated as hedging instruments  Foreign exchange forward contracts	Other current assets	\$1,176	Other current liabilities	\$1,723
Total derivatives		\$5,931		\$1,726
Nonderivative instruments designated as hedging instruments				
			Current portion of	Ф.07. 570
Net investment hedge			Long-term debt	\$87,570
18				

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data)

(Unaudited)

The amounts of the gains and losses related to the Company's derivative financial instruments designated as hedging instruments for the three and nine months ended April 30, 2015 and April 30, 2014 are presented as follows:

Derivatives in cash flow hedging relationships		Gain/(Loss) I in OCI on	Location of Gain/(Loss) Reclassified from Accumulated OCI into Earnings (Effective Portion)	Amount of Gain/(Loss) Reclassified from Accumulated OCI into Earnings (Effective Portion) (a)			
	Three Mon Apr 30, 2015	ths Ended Apr 30, 2014	,	Three Months Apr 30, 2015		1	
Foreign exchange forward contracts	\$3,270	\$305	Net sales	\$951	\$440		
Total derivatives	\$3,270	\$305	Cost of sales	814 \$1,765	171 \$611		
Derivatives in cash flow hedging relationships	Amount of Gain/(Loss) Recognized in OCI on Derivatives (Effective		Location of Gain/(Loss) Reclassified from Accumulated OCI into Earnings (Effective Portion)	Amount of Ga Reclassified fr Accumulated Earnings (Effe	rom OCI into	)	
	Nine Month	ns Ended		Nine Months l	Ended		
	Apr 30, 2015	Apr 30, 2014		Apr 30, 2015	Apr 30, 2014	1	
Foreign exchange forward contracts	\$7,667	\$5,615	Net sales	\$2,071	\$552		
Total derivatives	\$7,667	\$5,615	Cost of sales	2,752 \$4,823	(695 \$(143	)	

There were no gains or losses recognized in earnings related to the ineffective portion of the hedging relationship (a) or related to the amount excluded from the assessment of hedge effectiveness for the three and nine months ended April 30, 2015 and April 30, 2014.

The amounts of the gains and losses related to the Company's derivative financial instruments not designated as hedging instruments for the three and nine months ended April 30, 2015 and April 30, 2014 are presented as follows:

Derivatives not designated as hedging relationships	Location of Gain/(Loss) Recognized in Earnings on Derivatives	Amount of Gain/(Loss) Recognized in Earnings on Derivatives			
		Three Mont	hs Ended	Nine Months Ended	
		Apr 30, 2015	Apr 30, 2014	Apr 30, 2015 Apr 30, 2014	
Foreign exchange forward contracts	Selling, general and administrative expenses	\$(346	) \$(607)	\$(10,766 ) \$(2,950 )	

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data) (Unaudited)

The amounts of the gains and losses related to the Company's nonderivative financial instruments designated as hedging instruments for the three and nine months ended April 30, 2015 and April 30, 2014 are presented as follows:

Nonderivatives designated as hedging relationships	Amount of G Recognized in Derivatives (I Portion)	n OCI on	Location of Gain/(Loss) Reclassified from Accumulated OCI into Earnings (Effective Portion)	Amount of Gain/(Loss) Reclassified from Accumulated OCI into Earnings (Effective Portion) (b)		
Net investment hedge	Three Months Apr 30, 2015 \$459	s Ended Apr 30, 2014 \$63	N/A	Three Months Apr 30, 2015 \$—	Ended Apr 30, 2014 \$—	
Nonderivatives designated as hedging relationships	Recognized in OCI on Derivatives (Effective		Location of Gain/(Loss) Reclassified from Accumulated OCI into Earnings (Effective Portion)	Amount of Ga Reclassified fr Accumulated ( Earnings (Effe Portion) (b)	om OCI into	
Net investment hedge	Nine Months Apr 30, 2015 \$11,943	Apr 30, 2014	N/A	Nine Months I Apr 30, 2015 \$—	Ended Apr 30, 2014 \$—	

There were no gains or losses recognized in earnings related to the ineffective portion of the hedging relationship (b) or related to the amount excluded from the assessment of hedge effectiveness for the three and nine months ended April 30, 2015 and April 30, 2014.

## NOTE 14 – ACCUMULATED OTHER COMPREHENSIVE INCOME/(LOSS)

Changes in accumulated other comprehensive income/(loss) by component are presented below:

	Foreign Currency Translation	Defined Benefit Pension Plan	Unrealized Investment Gains/(Losses)	Unrealized Gains/(Losses) on Derivatives	Accumulated Other Comprehensive Income/(Loss)	
Balance at July 31, 2014	\$98,689	\$(121,280)	\$ 2,880	\$ 4,790	\$(14,921	)
Other comprehensive income/(loss) before reclassifications	(198,376 )	_	(34)	6,484	(191,926	)
Amounts reclassified from accumulated other comprehensive income/(loss)	_	5,653	(381 )	(4,363 )	909	
Foreign exchange adjustments and other	_	8,818	_	_	8,818	
Balance at April 30, 2015	\$(99,687)	\$(106,809)	\$ 2,465	\$ 6,911	\$(197,120	)
	Foreign Currency Translation	Defined Benefit Pension Plan	Unrealized Investment Gains/(Losses)	Unrealized Gains/(Losses) on Derivatives	Accumulated Other Comprehensive Income/(Loss)	
Balance at July 31, 2013	\$84,598 46,330	\$(125,211 ) —	\$ 2,123 (813 )	\$ (2,302 ) 5,154	\$(40,792 50,671	)

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Other comprehensive income/(loss) before reclassifications						
Amounts reclassified from accumulated other comprehensive income/(loss)	_	6,551	215	255	7,021	
Foreign exchange adjustments and other	_	(6,597	) —	_	(6,597	)
Balance at April 30, 2014	\$130,928	\$(125,257	\$ 1,525	\$ 3,107	\$10,303	

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands, except per share data) (Unaudited)

Reclassifications out of accumulated other comprehensive income/(loss) are presented below:

	Three Mont Apr 30, 2015	hs	Ended Apr 30, 2014		Nine Mont Apr 30, 2015	ths	Ended Apr 30, 2014		Affected Line Item in the Condensed Consolidated Statement of Earnings
Defined benefit pension plan: Amortization of prior service cost	\$(365	)	\$(385	)	\$(1,096	)	\$(1,154	)	Note (a)
Recognized actuarial gain/(loss)	(2,251	)	(2,794	)	(6,962	)	(8,294	)	Note (a)
Total before tax Tax (expense)/benefit	(2,616 785	)	(3,179 958	)	(8,058 2,405	)	(9,448 2,897	)	
Net of tax Unrealized investment gains/(losses):	\$(1,831	)	\$(2,221	)	\$(5,653	)	\$(6,551	)	
Realized investment gain/(loss)	\$104		\$(217	)	\$579		\$(336	)	Selling, general and administrative
Tax (expense)/benefit Net of tax Unrealized gains/(losses) on derivatives:	(35 \$69	)	78 \$(139	)	(198 \$381	)	121 \$(215	)	
Foreign exchange forward contracts	\$951		\$440		\$2,071		\$552		Sales
Foreign exchange forward contracts	814		171		2,752		(695	)	Cost of sales
Total before tax Tax (expense)/benefit Net of tax	1,765 (205 \$1,560	)	611 (102 \$509	)	4,823 (460 \$4,363	)	(143 (112 \$(255	)	

<sup>(</sup>a) These accumulated other comprehensive income components are included in the computation of net periodic pension cost (see Note 8, Components of Net Periodic Pension Cost, for additional details).

## NOTE 15 – SEGMENT INFORMATION

The Company's reportable segments, which are also its operating segments, consist of the Company's Life Sciences and Industrial businesses.

The following table presents sales and segment profit by business segment reconciled to earnings before income taxes for the three and nine months ended April 30, 2015 and April 30, 2014.

1	Three Months	s Ended	Nine Months Ended		
	Apr 30, 2015	Apr 30, 2014	Apr 30, 2015	Apr 30, 2014	
Sales:					
Life Sciences	\$364,321	\$368,835	\$1,075,241	\$1,041,011	
Industrial	316,824	313,610	976,190	948,182	
Total	\$681,145	\$682,445	\$2,051,431	\$1,989,193	
Segment Profit:					
Life Sciences	\$93,911	\$88,339	\$269,273	\$252,240	
Industrial	56,557	49,350	171,728	146,723	
Total segment profit	150,468	137,689	441,001	398,963	

Corporate Services Group	16,778	17,304	48,610	48,034
ROTC	14,131	11,542	34,905	29,910
Interest expense, net	1,270	4,747	14,210	15,919
Earnings before income taxes	\$118,289	\$104,096	\$343,276	\$305,100

# PALL CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (In thousands, except per share data) (Unaudited)

## NOTE 16 – ACQUISITIONS

2014 Acquisitions

During fiscal year 2014, the Company completed four acquisitions – in the first quarter, Medistad Holding BV ("Medistad"), a European manufacturing entity; in the second quarter, SoloHill Engineering, Inc. ("SoloHill"), a U.S. technology company; in the third quarter, the Life Sciences business of ATMI, Inc. ("ATMI LifeSciences"), a technology leader in the field of single-use bioprocess equipment and consumables for the biopharmaceutical and biotechnology industries; and in the fourth quarter, Filter Specialists, Inc. ("FSI"), a U.S. based worldwide supplier of filtration products and solutions.

The above transactions (the "2014 acquisitions") were funded with available cash and borrowings under the Company's commercial paper program. Tangible and intangible assets acquired and liabilities assumed were recognized based upon their estimated fair values at the respective closing dates. The Company is currently in the process of finalizing the valuations of acquired tangible and intangible assets and liabilities for the FSI acquisition, and will make appropriate adjustments to the purchase price allocation prior to completion of the measurement period, as required. The results of operations for the 2014 acquisitions since their respective acquisition dates are included in the accompanying condensed consolidated financial statements. The results of operations for FSI are reported in the Industrial Segment, and the results of operations for ATMI LifeSciences, Medistad, and SoloHill are reported in the Life Sciences segment. The impact of the acquisitions was not material, individually or in the aggregate, to the Company's condensed consolidated financial position or results from operations. Additionally, assuming these transactions had occurred at the beginning of the respective fiscal years, the consolidated pro forma results would not be materially different from reported results for the three and nine months ended April 30, 2015 and April 30, 2014. NOTE 17 – SUBSEQUENT EVENT

On May 12, 2015, the Company executed an Agreement and Plan of Merger (the "Merger Agreement"), with Danaher Corporation, a Delaware corporation ("Danaher") pursuant to which, among other things and subject to the satisfaction or waiver of specified conditions, Danaher has agreed to acquire the Company for \$127.20 per share in cash. The acquisition is not subject to any financing conditions but will require shareholder and regulatory approval and is expected to close by the end of calendar 2015.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The following discussion should be read together with the accompanying condensed consolidated financial statements and notes thereto and other financial information in this Form 10-Q and in the Pall Corporation and its subsidiaries (hereinafter collectively referred to as the "Company", "we" and "our") Annual Report on Form 10-K for the fiscal year ended July 31, 2014 ("2014 Form 10-K"). Certain information is presented below excluding the impact of foreign exchange translation ("translational FX") (i.e., had exchange rates not changed year over year). We consider year over year change excluding translational FX to be an important measure because by excluding the impact of volatility of exchange rates, underlying impact of volume and rate changes are evident. United States ("U.S.") Dollar amounts discussed below are in thousands, unless otherwise indicated, except per share dollar amounts. In addition, per share dollar amounts are discussed on a diluted basis. Our gross margin is impacted by the fluctuation of the costs of products that are sourced in a currency different from the currency they are sold in ("transactional FX") and our discussion of gross margin below may include references to this. We utilize certain estimates and assumptions that affect the reported financial information as well as to quantify the impact of various significant factors that contribute to the changes in our periodic results included in the discussion below.

#### FORWARD-LOOKING STATEMENTS AND RISK FACTORS

The matters discussed in this Quarterly Report contain "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements are those that address activities, events or developments that we intend, expect, project, believe or anticipate will or may occur in the future. All statements regarding future performance, earnings projections, earnings guidance, management's expectations about our future cash needs and effective tax rate, and other future events or developments are forward-looking statements. Forward-looking statements are those that use terms such as "may," "will," "expect," "believe," "intend," "should," "could," "anticipate," "estin "forecast," "project," "plan," "predict," "potential," and similar expressions. Forward-looking statements contained in this and other written and oral reports are based on management's assumptions and assessments in light of past experience and trends, current conditions, expected future developments and other relevant factors.

Our forward-looking statements are subject to risks and uncertainties and are not guarantees of future performance, and actual results, developments and business decisions may differ materially from those envisaged by our forward-looking statements. Such risks and uncertainties include, but are not limited to, those discussed in Part I-Item 1A.-Risk Factors in the 2014 Form 10-K, and other reports we file with the Securities and Exchange Commission, including: the occurrence of any event, change or other circumstances that could give rise to the termination of the Merger Agreement with Danaher; the outcome of any legal proceedings that may be instituted against us related to the Merger Agreement; the inability to complete the transaction due to the failure to obtain the Required Vote or the failure to satisfy other conditions to completion of the transaction, including the receipt of all regulatory approvals related to the transaction; the disruption of management's attention from our ongoing business operations due to the transaction; the effect of the announcement of the transaction on our relationships with our customers, operating results and business generally; the impact of disruptions in the supply of raw materials and key components for our products from suppliers, including limited or single source suppliers; the impact of terrorist acts, conflicts and wars or natural disasters; the extent to which special U.S. and foreign government laws and regulations, such as the Foreign Corrupt Practices Act and the U.K. Bribery Act, and regulations and procurement policies and practices, including regulations on import-export control, may expose us to liability or impair our ability to compete in international markets; the impact of a significant disruption in, or breach in security of, our information technology systems or we fail to implement, manage or integrate new systems, software and technologies successfully; the impact of economic, political, social and regulatory instability in emerging markets, and other risks characteristic of doing business in emerging markets; fluctuations in foreign currency exchange rates and interest rates; our ability to successfully complete or integrate acquisitions; product defects and unanticipated use or inadequate disclosure with respect to our products; our ability to develop innovative and competitive new products; the impact of global and regional economic conditions and legislative and political developments; our ability to comply with a broad array of regulatory requirements; the loss of one or more members of our senior management team and our ability to recruit and retain qualified management personnel; changes in the demand for our products and business relationships with key

customers and suppliers; changes in product mix and product pricing, particularly with systems products and associated hardware and devices for our consumable filtration products; our ability to deliver our backlog on time; increases in manufacturing and operating costs and/or our ability to achieve the savings anticipated from our structural cost improvement initiative; the impact of environmental, health and safety laws and regulations, and violations; our ability to enforce patents or protect proprietary products and manufacturing techniques; costs and outcomes of pending or future litigation and the availability of insurance or indemnification rights; changes in our effective tax rate; the impact of certain risks associated with potential labor disruptions; our ability to compete effectively in domestic and global markets; and the effect of the restrictive covenants in our debt facilities. Factors or events that could cause our actual results to differ may emerge from time to time, and it is not possible for us to predict all of them. We make these statements as of the date of this disclosure and undertake no obligation to update them, whether as a result of new information, future developments or otherwise.

#### **OVERVIEW**

We are a leading supplier of filtration, separation and purification technologies. Our products are used to remove solid, liquid and gaseous contaminants from a variety of liquids and gases, and are principally made by us, using our engineering capability, fluid management expertise, proprietary filter media and manufacturing expertise. Our products primarily consist of consumable filtration products and filtration systems.

We serve customers through two businesses globally: Life Sciences and Industrial. The Life Sciences business group serves customers in the BioPharmaceutical, Food & Beverage and Medical markets. The Industrial business group serves customers in the Process Technologies, Aerospace and Microelectronics markets. We operate globally in three geographic regions: the Americas; Europe (in which we include the Middle East and Africa); and Asia.

Our reporting currency is the U.S. Dollar. Because we operate through subsidiaries or branches that transact in over thirty foreign currencies around the world, our earnings are exposed to translation risk when the financial statements of the subsidiaries or branches, as stated in their functional currencies, are translated into the U.S. Dollar. We estimate that translational FX decreased sales by approximately \$76,200 and earnings per share by approximately 12 cents in the three months ended April 30, 2015 when compared to the three months ended April 30, 2014. We estimate that translational FX decreased sales by approximately \$140,000 and earnings per share by approximately 26 cents in the nine months ended April 30, 2015 when compared to the nine months ended April 30, 2014.

During fiscal year 2014, we completed four acquisitions – in the first quarter, Medistad Holding BV ("Medistad"), a European manufacturing entity; in the second quarter, SoloHill Engineering, Inc. ("SoloHill"), a U.S. technology company; in the third quarter, the Life Sciences business of ATMI, Inc. ("ATMI LifeSciences"), a technology leader in the field of single-use bioprocess equipment and consumables for the biopharmaceutical and biotechnology industries; and in the fourth quarter, Filter Specialists, Inc. ("FSI"), a U.S. based worldwide supplier of filtration products and solutions.

These acquisitions did not have a material impact on our results from operations or financial position. See Note 16, Acquisitions, to the accompanying condensed consolidated financial statements for further detail.

In the U.S., some of our workforce at our Cortland, New York facility are represented by the United Auto Workers ("UAW"). The employees covered under this collective bargaining agreement represent approximately 7% of our global consumables production capacity. Our contract with the UAW expired in April 2014 and we continued to operate during our negotiations. On November 19, 2014, we declared an impasse in negotiations and implemented our last, best and final offer to the UAW. After further negotiations, we reached agreement with the employees represented by the UAW and have entered into a new three year contract effective December 20, 2014. The agreement has no material impact on our costs and there was no material adverse impact to our business operations either during the pendency of the negotiations or thereafter.

On May 12, 2015, we executed the Merger Agreement with Danaher pursuant to which Danaher agreed to acquire us for \$127.20 per share in cash. For additional details about the Merger Agreement, please refer to our Form 8-K report to the Securities and Exchange Commission filed on May 15, 2015.

#### **RESULTS FROM OPERATIONS**

Net Sales

By Segment

By Segment (dollars in thousands)	Three Months Ended Nine Months Ended					
	Apr 30, 2015	Apr 30, 2014	Apr 30, 2015	Apr 30, 2014		
Life Sciences	\$364,321	\$368,835	\$1,075,241	\$1,041,011		
Industrial	316,824	313,610	976,190	948,182		
Total Sales	\$681,145	\$682,445	\$2,051,431	\$1,989,193		
By Product (dollars in thousands)	Three Months Ended		Nine Months Ended			
	Apr 30, 2015	Apr 30, 2014	Apr 30, 2015	Apr 30, 2014		
Consumables	Apr 30, 2015 \$606,156	Apr 30, 2014 \$603,872	Apr 30, 2015 \$1,800,838	Apr 30, 2014 \$1,743,842		
Consumables Systems						
	\$606,156	\$603,872	\$1,800,838	\$1,743,842		
Systems	\$606,156 74,989 \$681,145 ended April 30	\$603,872 78,573 \$682,445 0, 2015 compa	\$1,800,838 250,593 \$2,051,431 red to the three	\$1,743,842 245,351 \$1,989,193 e and nine		

Three Months
% Change Translational Total % Change Translational Total
Excluding FX % % Change Excluding FX % % Change
Translational Translational

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	FX			FX			
Life Sciences	11.3	(12.5	) (1.2	) 11.2	(7.9	) 3.3	
Industrial	10.6	(9.6	) 1.0	9.1	(6.1	) 3.0	
Total	11.0	(11.2	) (0.2	) 10.2	(7.1	) 3.1	
24							

The percentage change in sales for the three and nine months ended April 30, 2015 compared to the three and nine months ended April 30, 2014 by product, with and without the impact of translational FX, are presented below:

By Product	Three Months					Nine Months			
	% Change					% Change			
	Excluding	Translation	nal	Total		Excluding	Translation	al	Total
	Translational	FX %		% Change		Translational	FX %		% Change
	FX					FX			
Consumables	11.5	(11.1	)	0.4		10.3	(7.0	)	3.3
Systems	6.8	(11.4	)	(4.6	)	9.5	(7.4	)	2.1
Total	11.0	(11.2	)	(0.2	)	10.2	(7.1	)	3.1

Three Months

Total sales increased 11% (excluding translational FX) reflecting growth in all markets in the Life Sciences and Industrial segments. Acquisitions contributed approximately 200 basis points to total sales growth compared to last year. More details regarding sales by segment can be found in the discussions under the section "Segment Review." The approximate 12% increase in consumables sales (excluding translational FX) reflects the same trend as total sales discussed above. Increased pricing contributed approximately \$5,300, or about 90 basis points, to consumables sales growth, reflecting increases in both segments.

The approximate 7% increase in system sales (excluding translational FX) reflects an increase in the Industrial segment partly offset by a decline in the Life Sciences segment, both of which were related to the timing of capital projects.

#### Nine Months

Total sales increased approximately 10% (excluding translational FX) reflecting growth in all markets in the Life Sciences and Industrial segments. Acquisitions contributed approximately 360 basis points to total sales growth compared to last year. More details regarding sales by segment can be found in the discussions under the section "Segment Review."

The approximate 10% increase in consumables sales (excluding translational FX) reflects the same trend as total sales discussed above. Increased pricing contributed approximately \$11,700, or about 70 basis points, to consumables sales growth, reflecting increases in both segments.

The approximate 10% increase in system sales (excluding translational FX) reflects timing of capital projects in both the Life Sciences and Industrial segments.

## Gross Margin

(dollars in thousands)	Three Months	Ended	Nine Months Ended		
	Apr 30, 2015	Apr 30, 2014	Apr 30, 2015	Apr 30, 2014	
Gross Profit	\$355,398	\$348,074	\$1,057,824	\$1,018,047	
% of sales	52.2	51.0	51.6	51.2	
% change	2.1		3.9		

Three Months

The increase in overall gross margin of 120 basis points primarily reflects the impact of the following factors: improved fixed cost leverage in our manufacturing facilities,

improved systems margins, and

improved pricing.

More details regarding gross margin can be found in the discussions under the section "Segment Review."

#### Nine Months

The increase in gross margin of 40 basis points reflects the impact of improved fixed cost leverage in our manufacturing facilities and improved pricing, partly offset by lower gross margin rates from acquisitions and unfavorable transactional FX.

Selling, General and Administrative

(dollars in thousands)	Three Month	Nine Months Ended			
	Apr 30, 2015 A		Apr 30,	Apr 30,	
	Apr 50, 2015	2014	2015	2014	
Selling, general and administrative	\$197,683	\$201,045	\$592,173	\$592,228	
% of sales	29.0	29.5	28.9	29.8	
% change	(1.7)	)	_		

Three Months

The decrease in selling, general and administrative expenses ("SG&A") as a percent of sales of 50 basis points primarily reflects a decrease in costs related to savings generated by our structural cost improvement initiative and the departure of the Company's previous Chief Financial Officer, partly offset by inflationary increases in payroll and other costs. Nine Months

The decrease in SG&A as a percent of sales of 90 basis points primarily reflects a decrease in costs related to savings generated by our structural cost improvement initiative, better fixed cost leverage, and the departure of the Company's previous Chief Financial Officer, partly offset by inflationary increases in payroll and other costs.

Research & Development

(dollars in thousands)	Three Months Ended Nine Months Ende					
	Apr 30, 2015	Apr 30, 2014	Apr 30, 2015	Apr 30, 2014		
Research and development	\$24,025	\$26,644	\$73,260	\$74,890		
% of sales	3.5	3.9	3.6	3.8		
% change	(9.8)		(2.2)	)		

Three Months

Excluding translational FX, research and development ("R&D") expenses decreased about 7% due to decreased spend in the Life Sciences and Industrial segments, some of which was timing related.

Nine Months

Excluding translational FX, R&D expenses were down slightly.

Restructuring and Other Charges, Net

(dollars in thousands)	Three Mor	ths Ended	Nine Mont	ths Ended
	Apr 30,	Apr 30,	Apr 30,	Apr 30,
	2015	2014	2015	2014
Restructuring and other charges, net	\$14,131	\$11,542	\$34,905	\$29,910

In fiscal year 2012, we announced a multi-year strategic cost reduction initiative ("structural cost improvement initiative"). This initiative impacts both segments as well as the Corporate Services Group. Our goal is to properly position our cost structure globally to perform in the current economic environment without adversely impacting our growth or innovation potential.

Key components of the structural cost improvement initiative include:

the strategic alignment of our manufacturing, sales and R&D facilities to cost-effectively deliver high-quality products and superior service to our customers worldwide,

creation of regional and global shared financial services centers for the handling of accounting transaction processing and other accounting functions,

reorganization of sales functions, to more cost-efficiently deliver superior service to our customers globally, and reductions in headcount across all functional areas, enabled by efficiencies gained through our ERP systems, as well as in order to align to economic conditions.

The structural cost improvement initiative is now expected to generate \$125,000 in annualized cost savings ("targeted savings") over a four year period, which will allow us to invest in resources where needed. Previously, the savings target was \$100,000 in annualized cost savings over a three year period. We achieved over 40% of the targeted savings by the end of fiscal year 2013 and about 30% in fiscal year 2014. We expect to achieve more than 20% of the targeted savings in fiscal year 2015 and the balance in fiscal year 2016. We expect to fund these restructuring activities with cash flows generated from operating activities.

Restructuring and other charges ("ROTC") in the three and nine months ended April 30, 2015 primarily reflect the expenses incurred in connection with our structural cost improvement initiative, as discussed above, including severance costs of \$4,690 and \$19,711, respectively. In addition, ROTC recorded in the three and nine months ended April 30, 2015 include the impairment of assets related to a building held for sale. The nine months ended April 30, 2015 include the impairment of assets related to the exit of an immaterial product line as well as a redundant software project.

ROTC in the three and nine months ended April 30, 2014 primarily reflect the expenses incurred in connection with our structural cost improvement initiative, as discussed above, including severance costs of \$8,289 and \$18,751, respectively. In addition, ROTC in the three and nine months ended April 30, 2014 includes the impairment of assets of \$3,986 related to the discontinuance of a specific manufacturing line due to excess capacity as a result of recent acquisitions. The nine months ended April 30, 2014 includes an increase of \$4,440 to our previously established environmental reserves related to a matter in Pinellas Park, Florida.

The details of ROTC, as well as the activity related to restructuring liabilities that were recorded related to our structural cost improvement initiative, can be found in Note 6, Restructuring and Other Charges, Net, to the accompanying condensed consolidated financial statements.

Interest Expense, Net

(dollars in thousands)	Three Months Ended				
	Apr 30,	Apr 30,	Apr 30,	Apr 30,	
	2015	2014	2015	2014	
Interest expense, net	\$1,270	\$4,747	\$14,210	\$15,919	

#### Three Months

Interest expense, net, in the three months ended April 30, 2015 reflects the reversal of accrued interest of \$4,170, related to the resolution of U.S. and foreign tax audits. Interest expense, net, in the three months ended April 30, 2014 reflects the reversal of accrued interest of \$1,478, related to the resolution of foreign tax audits. Excluding these benefits, interest expense, net, in the three months ended April 30, 2015 and April 30, 2014 would have been \$5,440 and \$6,225, respectively. The resulting decrease in net interest expense of \$785 was primarily driven by a decrease in income tax related interest expense other than the items referenced above, partly offset by the impact of increased commercial paper borrowing.

#### Nine Months

Interest expense, net, in the nine months ended April 30, 2015 reflects the reversal of accrued interest of \$4,170, related to the resolution of U.S. and foreign tax audits. Interest expense, net, in the nine months ended April 30, 2014 reflects the reversal of accrued interest of \$1,478, related to the resolution of foreign tax audits. Excluding these benefits, interest expense, net, in the nine months ended April 30, 2015 and April 30, 2014 would have been \$18,380 and \$17,397, respectively. The resulting increase in net interest expense of \$983 was primarily driven by the impact of increased commercial paper borrowing, partly offset by increased interest income.

#### **Income Taxes**

(dollars in thousands)	Three Mon	Nine Months Ended			
	Apr 30,	Apr 30,	Apr 30,	Apr 30,	
	2015	2014	2015	2014	
Income taxes	\$22,112	\$15,405	\$74,427	\$61,230	
Effective tax rate (%)	18.7	14.8	21.7	20.1	

The effective tax rate for the three and nine months ended April 30, 2015 includes a net tax benefit of \$2,880 from the resolution of a U.S. tax audit, partly offset by the establishment of deferred tax liabilities for the repatriation of foreign earnings. The effective tax rate for the three and nine months ended April 30, 2014 reflects a net tax benefit of \$10,054 from the resolution of foreign tax audits. Excluding these impacts and the impact of ROTC, discussed above, the effective tax rate for the three months ended April 30, 2015 and April 30, 2014 would have been 21.7% and 22.5%, respectively. The effective tax rate for the nine months ended April 30, 2015 and April 30, 2014 would have been 21.7% and 22.2%, respectively. The decrease in the effective tax rate for the nine months ended April 30, 2015 resulted primarily from the retroactive aspects of the Tax Increase Prevention Act of 2014 enacted during the second quarter. We expect our effective tax rate for the full fiscal year 2015 to be approximately 22.5%, exclusive of the impact of ROTC and discrete items. The actual effective tax rate for the full fiscal year 2015 may differ materially based on several factors, including the geographical mix of earnings in tax jurisdictions, enacted tax laws, the resolution of tax audits, the timing and amount of foreign dividends, state and local taxes, the ratio of permanent items to pretax book income, and the implementation of various global tax strategies as well as other factors.

## Net Earnings

(dollars in thousands, except per share data)	Three Mon	Nine Months Ended		
	Apr 30,	Apr 30,	Apr 30,	Apr 30,
	2015	2014	2015	2014
Net Earnings	\$96,177	\$88,691	\$268,849	\$243,870
Diluted earnings per share	\$0.89	\$0.80	\$2.47	\$2.17

Three Months

We estimate that translational FX decreased earnings per share by approximately 12 cents in the three months ended April 30, 2015 when compared to the three months ended April 30, 2014. The decrease in share count increased diluted earnings per share by approximately 2 cents.

#### Nine Months

We estimate that translational FX decreased earnings per share by approximately 26 cents in the nine months ended April 30, 2015 when compared to the nine months ended April 30, 2014. The decrease in share count increased diluted earnings per share by approximately 7 cents.

SEGMENT R	EVIEW									
(dollars in tho	ousands)				Thre	e Months	s Ended		Nine Months	Ended
					Apr :	30, 2015	Apr 30, 2	2014	Apr 30, 2015	Apr 30, 2014
Sales:										
Life Sciences					\$364	1,321	\$368,835	5	\$1,075,241	\$1,041,011
Industrial					316,	824	313,610		976,190	948,182
Total					\$681	1,145	\$682,445	5	\$2,051,431	\$1,989,193
Segment profi										
Life Sciences		it			\$93,		\$88,339		\$269,273	\$252,240
Industrial seg	_				56,5	57	49,350		171,728	146,723
Total segment	-				150,4		137,689		441,001	398,963
Corporate Ser	vices Group				16,7		17,304		48,610	48,034
ROTC					14,13		11,542		34,905	29,910
Interest expen					1,270		4,747		14,210	15,919
Earnings befo	re income tax	es			\$118	3,289	\$104,096	)	\$343,276	\$305,100
Life Sciences										
(dollars in thousands)	Three Montl	hs Ended				Nine M	onths End	ed		
	Apr 30,	% of	Apr 30,	% of	•	A mm 20	2015 % 0	of	Apr 30, 20	% of
	2015	Sales	2014	Sales	S	Apr 30,	Sale	es	Apr 30, 20	Sales
Sales	\$364,321		\$368,835			\$1,075,	241		\$1,041,01	1
Cost of sales	162,391	44.6	166,394	45.1		477,819	44.4	4	456,428	43.8
Gross margin	201,930	55.4	202,441	54.9		597,422	55.0	5	584,583	56.2
SG&A	93,529	25.7	97,391	26.4		283,964	26.4	4	284,441	27.3
R&D	14,490	4.0	16,711	4.5		44,185	4.1		47,902	4.6
Segment profit	\$93,911	25.8	\$88,339	24.0		\$269,27	73 25.0	)	\$252,240	24.2
SALES (dolla	rs in thousand	is)			Thre	e Months	s Ended		Nine Months	Ended
211223 (0011								2014		Apr 30, 2014
By Market an	d Product				1-1-1	00, 2010	11p1 00, 2	.01.	11p1 00, <b>2</b> 010	11p1 00, 201
BioPharmace					\$244	1.531	\$235,724	ļ.	\$702,557	\$650,467
Food & Bever					41,6		46,097		127,969	133,720
Medical					51,70		56,212		159,198	168,589
Total Consum	nables sales				\$337		\$338,033	3	\$989,724	\$952,776
Systems Sales					26,4	•	30,802		85,517	88,235
Total Life Sci					\$364		\$368,835	5	\$1,075,241	\$1,041,011
By Region					,	,	, ,		, , ,	, , ,
Americas					\$119	9,740	\$108,612	2	\$339,815	\$308,701
Europe					173,9	*	188,073		526,763	536,828
Asia					70,6		72,150		208,663	195,482
Total Life Sci	ences Sales				\$364		\$368,835	5	\$1,075,241	\$1,041,011
					'	•	,		. , -, -	. , ,-
29										
-										

The percentage change in sales for the three and nine months ended April 30, 2015 compared to the three and nine months ended April 30, 2014, with and without the impact of translational FX, are presented below:

SALES % CHANGE	E Three Months					Nine Months					
	% Change					% Change					
	Excluding	Translation	nal	Total		Excluding	Translational		Total		
	Translationa	al FX %		% Change		Translational	FX %		% Change		
	FX					FX					
By Market and Product											
BioPharmaceuticals	16.0	(12.3	)	3.7		15.8	(7.8	)	8.0		
Food & Beverage	5.2	(14.9	)	(9.7	)	5.7	(10.0	)	(4.3	)	
Medical	4.0	(11.9	)	(7.9	)	1.3	(6.9	)	(5.6	)	
Total Consumables sales	12.5	(12.5	) .	_		11.8	(7.9	)	3.9		
Systems Sales	(2.1	) (12.1	)	(14.2	)	4.1	(7.2	)	(3.1	)	
Total Life Sciences sales	11.3	(12.5	)	(1.2	)	11.2	(7.9	)	3.3		
By Region											
Americas	11.9	(1.7	)	10.2		11.8	(1.7	)	10.1		
Europe	12.8	(20.3	)	(7.5	)	10.1	(12.0	)	(1.9	)	
Asia	6.5	(8.5	)	(2.0	)	13.1	(6.4	)	6.7		
Total Life Sciences sales	11.3	(12.5	)	(1.2	)	11.2	(7.9	)	3.3		
771 A. 71											

Three Months

BioPharmaceuticals consumables sales growth (excluding translational FX) reflects overall market strength and growth in traditional BioPharmaceuticals and single use systems.

Food & Beverage consumables sales growth (excluding translational FX) reflects growth in Europe.

Medical consumables sales growth (excluding translational FX) reflects an increase in OEM sales.

Life Sciences systems sales decline reflects timing of capital spending by BioPharmaceuticals and Food & Beverage customers.

Life Sciences gross margin increased 50 basis points primarily due to:

- improved fixed cost leverage in our manufacturing facilities,
- improved systems margins,
- a purchase accounting adjustment in the prior year related to the step-up of acquired inventory,
- favorable impact from a lower proportion of systems sales to total sales, as systems sales typically carry lower margins than consumables sales, and
- improved pricing.

These factors were partly offset by unfavorable product mix within the BioPharmaceuticals and Food & Beverage markets

Life Sciences SG&A as a percentage of sales declined nearly 75 basis points primarily due to our structural cost improvement initiative. R&D as a percentage of sales decreased close to 55 basis points.

Life Sciences segment profit increased 6%. Excluding translational FX, segment profit grew 21%. Segment profit margin increased 180 basis points reflecting the improvement in gross margin and decreases in R&D and SG&A. Nine Months

The acquisition of ATMI LifeSciences contributed approximately 270 basis points to Life Sciences consumables sales growth compared to last year.

BioPharmaceuticals consumables sales growth (excluding translational FX) reflects overall market strength, growth in traditional BioPharmaceuticals and single use systems, and the benefit of the ATMI LifeSciences acquisition. Food & Beverage consumables sales growth (excluding translational FX) reflects growth in all three regions. Medical consumables sales growth (excluding translational FX) reflects increased OEM and Hospital Critical Care sales.

Life Sciences systems sales growth primarily reflects timing of capital spending by Food & Beverage customers. Life Sciences gross margin declined by approximately 60 basis points primarily due to:

Nower gross margin rates from the ATMI LifeSciences acquisition,

unfavorable transactional FX (particularly the Yen/U.S. dollar, Yen/Euro and Pound/Euro relationships), and unfavorable product mix.

These factors were partly offset by improved fixed cost leverage in our manufacturing facilities and improved pricing. Life Sciences SG&A as a percentage of sales declined 90 basis points primarily attributable to our structural cost improvement initiative and the benefit from increased leverage of fixed cost SG&A on a higher sales base. R&D as a percentage of sales decreased almost 50 basis points.

Life Sciences segment profit grew 7%. Excluding translational FX, segment profit grew 17%. Segment profit margin increased 80 basis points reflecting decreases in SG&A and R&D, partly offset by the decline in gross margin. Industrial

maustrai								
(dollars in thousands)	Three Mont	hs Ended			Nine M	onths Ended		
tilousalius)	Apr 30,	% of	Apr 30,	% of	Apr 30,	% of	Apr 30,	% of
	2015	Sales	2014	Sales	2015	Sales	2014	Sales
Sales	\$316,824		\$313,610		\$976,19	90	\$948,182	
Cost of sales	163,356	51.6	167,977	53.6	515,788	52.8	514,718	54.3
Gross margin	153,468	48.4	145,633	46.4	460,402	47.2	433,464	45.7
SG&A	87,376	27.6	86,350	27.5	259,599	26.6	259,753	27.4
R&D	9,535	3.0	9,933	3.2	29,075	3.0	26,988	2.8
Segment profit	\$56,557	17.9	\$49,350	15.7	\$171,72	28 17.6	\$146,723	15.5
SALES (dollars i	in thousands)				Three Months Ended Nine Months			s Ended
					Apr 30,	Apr 30,	Apr 30,	Apr 30,
					2015	2014	2015	2014
By Market and P	roduct							
Process Technolo	ogies				\$134,452	\$137,348	\$410,780	\$402,090
Aerospace					55,277	54,088	172,424	166,181
Microelectronics					78,519	74,403	227,910	222,795
Total Consumable	les sales				\$268,248	\$265,839	\$811,114	\$791,066
Systems Sales					48,576	47,771	165,076	157,116
Total Industrial S	Sales				\$316,824	\$313,610	\$976,190	\$948,182
By Region								
Americas					\$119,704	\$107,087	\$362,729	\$315,505
Europe					88,958	88,635	272,346	284,136
Asia					108,162	117,888	341,115	348,541
Total Industrial S	Sales				\$316,824	\$313,610	\$976,190	\$948,182

The percentage change in sales for the three and nine months ended April 30, 2015 compared to the three and nine months ended April 30, 2014, with and without the impact of translational FX, are presented below:

SALES % CHANGE	Three Months					Nine Months				
	% Change				% Change	% Change				
	Excluding	Translation	nal T	Γotal %		Excluding	Translationa	al	Total	
	Translational	FX %	C	Change		Translational	FX %		% Change	;
	FX					FX				
By Market and Product										
Process Technologies	8.9	(11.0	) (	2.1	)	9.0	(6.8	)	2.2	
Aerospace	8.6	(6.4	) 2	2.2		7.3	(3.5	)	3.8	
Microelectronics	13.8	(8.3	) 5	5.5		8.0	(5.7	)	2.3	
Total Consumables sales	10.2	(9.3	) 0	).9		8.4	(5.9	)	2.5	
Systems Sales	12.5	(10.8	) 1	1.7		12.6	(7.5	)	5.1	
Total Industrial Sales	10.6	(9.6	) 1	1.0		9.1	(6.1	)	3.0	
By Region										
Americas	13.9	(2.1	) 1	11.8		16.6	(1.6	)	15.0	
Europe	22.4	(22.0	) 0	).4		8.1	(12.2	)	(4.1	)
Asia	(1.4)	(6.9	) (	(8.3	)	3.0	(5.1	)	(2.1	)
Total Industrial Sales	10.6	(9.6	) 1	1.0		9.1	(6.1	)	3.0	
Three Months										

The acquisition of FSI contributed approximately 500 basis points to Industrial consumables sales growth compared to last year.

Process Technologies consumables sales increased 9% (excluding translational FX). The sales results excluding translational FX by key submarkets are discussed below:

Consumables sales in the Machinery & Equipment submarket, which represented a little over 20% of total Industrial consumables sales in the quarter, increased approximately 3% primarily due to the impact of the FSI acquisition, partly offset by broad based end-market weakness.

Consumables sales in the Fuels & Chemicals submarket, which represented a little over 20% of total Industrial consumables sales in the quarter, increased about 26% driven by the impact of the FSI acquisition as well as growth in Europe.

Consumables sales in the Power Generation submarket, which represented under 10% of total Industrial consumables sales in the quarter, were down about 7% on decreases in all regions.

Aerospace consumables sales increased on strength in Commercial sales.

Microelectronics consumables sales growth reflects strength in all three regions.

The increase in Industrial systems sales primarily reflects timing of capital spending in the Process Technologies market.

Industrial gross margin increased 200 basis points primarily due to:

improved fixed cost leverage in our manufacturing facilities,

improved systems margins,

favorable consumables product and customer mix, and

improved pricing.

These factors were partly offset by unfavorable transactional FX (particularly the Yen/U.S. dollar, Yen/Euro relationships) and lower gross margin rates from the FSI acquisition.

Industrial SG&A as a percentage of sales increased close to 10 basis points, while R&D as a percentage of sales decreased 20 basis points.

Industrial segment profit increased 15%. Excluding translational FX, segment profit grew 29%. Segment profit margin increased close to 220 basis points driven by the improvement in gross margin and the decrease in R&D, partly offset by a slight increase in SG&A.

#### Nine Months

The acquisition of FSI contributed approximately 580 basis points to Industrial consumables sales growth compared to last year.

Process Technologies consumables sales increased 9% (excluding translational FX). The sales results excluding translational FX by key submarkets are discussed below:

Consumables sales in the Machinery & Equipment submarket, which represented a little over 20% of total Industrial consumables sales in the nine months, increased 6% reflecting the same factors as discussed above in the three months.

Consumables sales in the Fuels & Chemicals submarket, which represented almost 20% of total Industrial consumables sales in the nine months, increased about 19% reflecting the same factors as discussed above in the three months

Consumables sales in the Power Generation submarket, which represented less than 10% of total Industrial consumables sales in the nine months, decreased 2% on weakness in Europe and Asia.

Aerospace consumables sales increased primarily on strength in Commercial and Military sales.

Microelectronics consumables sales growth reflects strength in all three regions.

The increase in Industrial systems sales primarily reflects timing of capital spending in the Process Technologies market.

Industrial gross margin increased 150 basis points reflecting the same factors as discussed above in the three months. Industrial SG&A as a percentage of sales decreased 80 basis points primarily attributable to our structural cost improvement initiative and the benefit from increased leverage of fixed cost SG&A on a higher sales base. R&D as a percentage of sales increased 20 basis points.

Industrial segment profit increased 17%. Excluding translational FX, segment profit grew 27%. Segment profit margin increased about 210 basis points driven by an increase in gross margin and a decline in SG&A, partly offset by an increase in R&D.

Corporate Services Group

(dollars in thousands)	Three Months Ended	Nine Months Ended		
	Apr 30, 2015 Apr 30, 2014	Apr 30, Apr 30,		
	Apr 30, 2013 2014	2015 2014		
Corporate Services Group expenses	\$16,778 \$17,304	\$48,610 \$48,034		
% Change	(3.0)	1.2		

The decrease in Corporate Services Group expenses in the quarter primarily reflects a decrease in costs related to the departure of the Company's previous Chief Financial Officer.

The increase in Corporate Services Group expenses in the nine months primarily reflects an increase in certain compensation related costs, partly offset by a decrease in costs related to the departure of the Company's previous Chief Financial Officer.

#### LIQUIDITY AND CAPITAL RESOURCES

We utilize cash flow generated from operations and our commercial paper program to meet our short-term liquidity needs. We consider our cash balances, lines of credit and access to the commercial paper and other credit markets, along with the cash typically generated from operations, to be sufficient to meet our anticipated liquidity needs. Net debt, was approximately \$79,700 at April 30, 2015, compared to a net cash position of approximately \$77,400 at July 31, 2014, a change of \$157,100. The components of the change in net cash/(debt) are presented below:

(dollars in thousands)	As of Jul 31, 2014	Increase/Decrease	Translational FX	As of Apr 30, 2015
Cash	\$964,110			