LAKELAND FINANCIAL CORP Form 10-Q May 09, 2011

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q

#### [X] QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2011

OR

[ ]TRANSITION REPORT PURSUANT TO SECTION 13 OR 1	5(d)
OF THE SECURITIES EXCHANGE ACT OF 1934	

For the transition	period from	to	

## LAKELAND FINANCIAL CORPORATION (Exact name of registrant as specified in its charter)

Indiana 0-11487 35-1559596
(State or Other Jurisdiction (Commission File Number) (IRS Employer of Incorporation or Organization)

202 East Center Street, P.O. Box 1387, Warsaw, Indiana 46581-1387 (Address of Principal Executive Offices)(Zip Code)

(574) 267-6144 Registrant's Telephone Number, Including Area Code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No\_

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act). (check one):

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $\_$  No X

Number of shares of common stock outstanding at April 30, 2011: 16,200,619

### LAKELAND FINANCIAL CORPORATION Form 10-Q Quarterly Report Table of Contents

#### PART I.

		Page Number
Financial Statements		1
Management's Discussion and Analysis of		
Financial Condition and Results of Operations		35
Quantitative and Qualitative Disclosures About Market Risk		47
Controls and Procedures		48
PART II.		
	Page Number	
Legal Proceedings	49	
Risk Factors	49	
Unregistered Sales of Equity Securities and Use of Proceeds	49	
<u>Defaults Upon Senior Securities</u>	49	
Removed and Reserved	50	
Other Information	50	
<u>Exhibits</u>	50	
Signature Page	51	
	Management's Discussion and Analysis of Financial Condition and Results of Operations Quantitative and Qualitative Disclosures About Market Risk Controls and Procedures  PART II.  Legal Proceedings Risk Factors Unregistered Sales of Equity Securities and Use of Proceeds Defaults Upon Senior Securities Removed and Reserved Other Information Exhibits	Management's Discussion and Analysis of Financial Condition and Results of Operations Quantitative and Qualitative Disclosures About Market Risk Controls and Procedures  PART II.  Page Number Legal Proceedings 49 Risk Factors 49 Unregistered Sales of Equity Securities and Use of Proceeds 49 Defaults Upon Senior Securities 49 Removed and Reserved 50 Other Information 50 Exhibits 50

# PART 1 LAKELAND FINANCIAL CORPORATION ITEM 1 – FINANCIAL STATEMENTS

### LAKELAND FINANCIAL CORPORATION CONSOLIDATED BALANCE SHEETS As of March 31, 2011 and December 31, 2010

(in thousands except for share data)

(Page 1 of 2)

		March 31, 2011 (Unaudited)		2010 2010
ASSETS	Φ.	<b></b>	Φ.	10.710
Cash and due from banks	\$	75,056	\$	42,513
Short-term investments		122,075		17,628
Total cash and cash equivalents		197,131		60,141
•		·		
Securities available for sale (carried at fair value)		368,106		442,620
Real estate mortgage loans held for sale		697		5,606
				,
Loans, net of allowance for loan losses of \$48,495 and \$45,007		2,055,871		2,044,952
		, ,		, ,
Land, premises and equipment, net		30,597		30,405
Bank owned life insurance		39,284		38,826
Accrued income receivable		8,900		9,074
Goodwill		4,970		4,970
Other intangible assets		139		153
Other assets		43,545		45,179
Total assets	\$	2,749,240	\$	2,681,926

(continued)

# LAKELAND FINANCIAL CORPORATION CONSOLIDATED BALANCE SHEETS

As of March 31, 2011 and December 31, 2010 (in thousands except for share data)

### (Page 2 of 2)

		March 31, 2011 (Unaudited)		ecember 31, 2010
LIABILITIES AND EQUITY	( •	onadarea)		
LIABILITIES				
Noninterest bearing deposits	\$	302,552	\$	305,107
Interest bearing deposits	Ψ	1,989,916	Ψ	1,895,918
Total deposits		2,292,468		2,201,025
Total deposits		<b>_</b> , <b>_</b> > <b>_</b> ,		_,_01,0_0
Short-term borrowings				
Securities sold under agreements to repurchase		142,430		142,015
U.S. Treasury demand notes		2,494		2,037
Other short-term borrowings		0		30,000
Total short-term borrowings		144,924		174,052
Accrued expenses payable		12,561		11,476
Other liabilities		2,177		2,318
Long-term borrowings		15,040		15,041
Subordinated debentures		30,928		30,928
Total liabilities		2,498,098		2,434,840
EQUITY				
Common stock: 90,000,000 shares authorized, no par value				
16,198,619 shares issued and 16,103,335 outstanding as of March 31, 2011				
16,169,119 shares issued and 16,078,420 outstanding as of December 31,				
2010		86,401		85,766
Retained earnings		164,754		161,299
Accumulated other comprehensive income		1,419		1,350
Treasury stock, at cost (2011 - 95,284 shares, 2010 - 90,699 shares)		(1,521)		(1,418)
Total stockholders' equity		251,053		246,997
Noncontrolling interest		89		89
Total equity		251,142		247,086

Total liabilities and equity \$ 2,749,240 \$ 2,681,926

The accompanying notes are an integral part of these consolidated financial statements.

# LAKELAND FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF INCOME

For the Three Months Ended March 31, 2011 and 2010 (in thousands except for share and per share data)

(Unaudited)

(Page 1 of 2)

	Three Months Ended March 31,			
	4	2011	2	2010
NET INTEREST INCOME				
Interest and fees on loans				
Taxable	\$	25,865	\$	25,350
Tax exempt		121		19
Interest and dividends on securities				
Taxable		4,057		4,228
Tax exempt		689		645
Interest on short-term investments		18		14
Total interest income		30,750		30,256
Interest on deposits		6,685		6,515
Interest on borrowings		,		,
Short-term		171		249
Long-term		360		531
Total interest expense		7,216		7,295
NET INTEREST INCOME		23,534		22,961
Provision for loan losses		5,600		5,526
NET INTEREST INCOME AFTER PROVISION FOR				
LOAN LOSSES		17,934		17,435
NONINTEREST INCOME				
Wealth advisory fees		818		792
Investment brokerage fees		731		545
Service charges on deposit accounts		1,963		1,858
Loan, insurance and service fees		1,076		920
Merchant card fee income		234		280
Other income		372		532
Mortgage banking income		(49)		91
Net securities gains (losses)		(198)		0
Other than temporary impairment loss on available-for-sale securities:				
Total impairment losses recognized on securities		(121)		(193)

Loss recognized in other comprehensive income	0	22
Net impairment loss recognized in earnings	(121)	(171)
Total noninterest income	4,826	4,847

(continued)

# LAKELAND FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF INCOME

For the Three Months Ended March 31, 2011 and 2010 (in thousands except for share and per share data)

(Unaudited)

(Page 2 of 2)

	Three Months Ended March 31,			
	20	011	2	010
NONINTEREST EXPENSE				
Salaries and employee benefits		8,173		7,511
Occupancy expense		875		789
Equipment costs		554		529
Data processing fees and supplies		1,112		966
Credit card interchange		2		64
Other expense		3,452		3,189
Total noninterest expense		14,168		13,048
INCOME BEFORE INCOME TAX EXPENSE		8,592		9,234
Income tax expense		2,627		3,213
-				
NET INCOME	\$	5,965	\$	6,021
Dividends and accretion of discount on preferred stock		0		805
•				
NET INCOME AVAILABLE TO COMMON SHAREHOLDERS	\$	5,965	\$	5,216
		·		
BASIC WEIGHTED AVERAGE COMMON SHARES	16	,195,352	16	5,091,626
BASIC EARNINGS PER COMMON SHARE	\$	0.37	\$	0.32
DILUTED WEIGHTED AVERAGE COMMON SHARES	16	,285,161	16	5,176,406
DILUTED EARNINGS PER COMMON SHARE	\$	0.37	\$	0.32

The accompanying notes are an integral part of these consolidated financial statements.

# LAKELAND FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

For the Three Months Ended March 31, 2011 and 2010 (in thousands except for share and per share data) (Unaudited)

	Preferred Stock	Common Stock	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Total Stockholders' Equity
Balance at						
•	\$ 54,095	\$ 83,487	\$ 149,94	45 \$ (5,993)	\$ (1,540)	\$ 279,994
Comprehensive						
income:						
Net income			6,02	21		6,021
Other						
comprehensive						
income (loss), net				2.602		2.692
of tax				2,682		2,682
Comprehensive						9.702
income						8,703
Common stock cash dividends						
declared, \$.155						
			(2.40)	2)		(2.403)
per share Treasury shares			(2,493	3)		(2,493)
purchased under						
deferred directors'						
plan						
(5,411 shares)		95			(95)	0
Stock activity		95			(33)	U
under stock						
compensation						
plans (21,100						
shares)		197				197
Stock		171				171
compensation						
expense		813				813
Short sale gain		010				010
received		31				31
Accretion of						
preferred stock						
discount	104		(104	4)		0
Preferred stock						
dividend paid						
and/or accrued			(701	1)		(701)
	\$ 54,199	\$ 84,623			\$ (1,635)	

Bal	ance at Marc	h
31,	2010	

31, 2010										
Balance at										
January 1, 2011	\$	0 \$	85,766	\$	161,299	\$	1,350 \$	(1,418)	\$	246,997
Comprehensive										
income:										
Net income					5,965					5,965
Other										
comprehensive										
income (loss), net							60			60
of tax							69			69
Comprehensive										C 224
income										6,034
Common stock										
cash dividends										
declared, \$.155					(2.510)					(2.510)
per share					(2,510)					(2,510)
Treasury shares										
purchased under										
deferred directors'										
plan (4,585 shares)			103					(103)		0
			103					(103)		U
Stock activity under stock										
compensation plans (24,500										
shares)			266							266
Stock			200							200
compensation			266							266
expense Balance at March			200							200
31, 2011	\$	0 \$	86,401	\$	164,754	\$	1,419 \$	(1,521)	\$	251,053
31, 2011	φ	υψ	00, <del>1</del> 01	ψ	104,734	φ	1,+12 ψ	(1,541)	φ	231,033

The accompanying notes are an integral part of these consolidated financial statements

# LAKELAND FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Three Months Ended March 31, 2011 and 2010

(in thousands) (Unaudited)

(Page 1 of 2)

Cook flows from anaroting activities	2011	2010
Cash flows from operating activities:  Net income	\$ 5,96	5 \$ 6,021
Adjustments to reconcile net income to net cash from operating	φ <i>5,9</i> 0.	J \$ 0,021
activities:		
Depreciation Depreciation	55	1 561
Provision for loan losses	5,60	
Loss on sale and write down of other real estate owned	17-	· ·
Amortization of intangible assets	1.	
Amortization of loan servicing rights	13-	
Net change in loan servicing rights valuation allowance	(3	
Loans originated for sale	(9,739	<i>'</i>
Net gain on sales of loans	(322	
Proceeds from sale of loans	14,83	
Net loss on sales of premises and equipment	14,03	
Net loss on sales of securities available for sale	19	
Impairment on available for sale securities	12	
Net securities amortization	44	
Stock compensation expense	26	
Earnings on life insurance	(326	
Tax benefit of stock option exercises	(78	
Net change:	(,,	) (00)
Accrued income receivable	17-	4 (530)
Accrued expenses payable	96	
Other assets	1,17	,
Other liabilities	(38	
Total adjustments	14,16	
Net cash from operating activities	20,12	
ı C	,	,
Cash flows from investing activities:		
Proceeds from sale of securities available for sale	68,84	7 0
Proceeds from maturities, calls and principal paydowns of	,	
securities available for sale	22,39	9 26,462
Purchases of securities available for sale	(17,251	
Purchase of life insurance	(132	
Net increase in total loans	(16,789	
Proceeds from sales of land, premises and equipment	1-	
Purchases of land, premises and equipment	(767	
Proceeds from sales of other real estate	57	6 0
Net cash from investing activities	56,89	7 (9,456)

(Continued)

# LAKELAND FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Three Months Ended March 31, 2011 and 2010 (in thousands) (Unaudited) (Page 2 of 2)

	2011	2010
Cash flows from financing activities:		
Net increase (decrease) in total deposits	91,443	180,027
Net increase (decrease) in short-term borrowings	(29,128)	(142,965)
Payments on long-term borrowings	(1)	(1)
Common dividends paid	(2,510)	(2,492)
Preferred dividends paid	0	(701)
Proceeds from stock option exercise	266	225
Purchase of treasury stock	(103)	(96)
Net cash from financing activities	59,967	33,997
Net change in cash and cash equivalents	136,990	41,193
Cash and cash equivalents at beginning of the period	60,141	55,983
Cash and cash equivalents at end of the period	\$ 197,131	\$ 97,176
Cash paid during the period for:		
Interest	\$ 6,323	\$ 7,069
Income taxes	1,015	125
Supplemental non-cash disclosures:		
Loans transferred to other real estate	270	110

The accompanying notes are an integral part of these consolidated financial statements.

# LAKELAND FINANCIAL CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS March 31, 2011

(Table amounts in thousands except for share and per share data)

(Unaudited)

#### NOTE 1. BASIS OF PRESENTATION

This report is filed for Lakeland Financial Corporation (the "Company") and its wholly owned subsidiary, Lake City Bank (the "Bank"). All significant inter-company balances and transactions have been eliminated in consolidation. Also included is the Bank's wholly owned subsidiary, LCB Investments II, Inc. ("LCB Investments"). LCB Investments also owns LCB Funding, Inc. ("LCB Funding"), a real estate investment trust.

The unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with instructions for Form 10-Q. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (all of which are normal and recurring in nature) considered necessary for a fair presentation have been included. Operating results for the three-month period ending March 31, 2011 are not necessarily indicative of the results that may be expected for the year ending December 31, 2011. The 2010 Lakeland Financial Corporation Annual Report on Form 10-K should be read in conjunction with these statements.

#### NOTE 2. EARNINGS PER SHARE

Basic earnings per common share is net income available to common shareholders divided by the weighted average number of common shares outstanding during the period. Diluted earnings per common share includes the dilutive effect of additional potential common shares issuable under stock options, stock awards and warrants.

	Three Months Ended March 31,				
	2011	2	010		
Net income	\$ 5,965	\$	6,021		
Dividends and accretion of discount on preferred stock	0		805		
Net income available to common shareholders	\$ 5,965	\$	5,216		
Weighted average shares outstanding for basic earnings per common					
share	16,195,352	16	5,091,626		
Dilutive effect of stock options and awards and warrants	89,809		84,780		

### Weighted average shares outstanding for diluted earnings per common

share	16,285,161	16,176,406
Basic earnings per common share	\$ 0.37	\$ 0.32
Diluted earnings per common share	\$ 0.37	\$ 0.32

Stock options for 70,000 and 110,000 shares for the three month periods ended March 31, 2011 and March 31, 2010, respectively, were not considered in computing diluted earnings per common share because they were antidilutive. In addition, warrants for 198,269 shares for the period ended March 31, 2010, were not considered in computing diluted earnings per share because they were antidilutive.

NOTE 3. LOANS

		ch 31, 011		December 31, 2010			
Commercial and industrial loans:							
Working capital lines of credit loans	\$ 312,258	14.8	%	\$ 281,546	13.4	%	
Non-working capital loans	376,875	17.9		384,138	18.4		
Total commercial and industrial loans	689,133	32.7		665,684	31.8		
Commercial real estate and multi-family residential loans:							
Construction and land development loans	112,339	5.3		106,980	5.1		
Owner occupied loans	334,562	15.9		329,760	15.8		
Nonowner occupied loans	346,971	16.5		355,393	17.0		
Multifamily loans	22,530	1.1		24,158	1.1		
Total commercial real estate and multi-family residential	,_,			_ 1,120			
loans	816,402	38.8		816,291	39.0		
	,			,			
Agri-business and agricultural loans:							
Loans secured by farmland	99,073	4.7		111,961	5.4		
Loans for agricultural production	118,842	5.7		117,518	5.6		
Total agri-business and agricultural loans	217,915	10.4		229,479	11.0		
Other commercial loans	44,454	2.1		38,778	1.9		
Total commercial loans	1,767,904	84.0		1,750,232	83.7		
Consumer 1-4 family mortgage loans:							
Closed end first mortgage loans	106,176	5.0		103,118	4.9		
Open end and junior lien loans	176,725	8.4		182,325	8.7		
Residential construction and land development loans	3,438	0.2		4,140	0.2		
Total consumer 1-4 family mortgage loans	286,339	13.6		289,583	13.8		
Other consumer loans	50,804	2.4		51,123	2.5		
Total consumer loans	337,143	16.0		340,706	16.3		
Subtotal	2,105,047	100.0	%	2,090,938	100.0	%	
Less: Allowance for loan losses	(48,495)			(45,007)			
Net deferred loan fees	(681)			(979)			
Loans, net	\$2,055,871			\$2,044,952			

#### NOTE 4. ALLOWANCE FOR LOAN LOSSES AND CREDIT QUALITY

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of March 31, 2011:

	Commercial and Industrial	Commercial Real Estate and Multifamily Residential	Agri-business and Agricultural	Other Commercial (in tho	Consumer 1-4 Family Mortgage usands)	Other Consumer
Balance	¢ 21.470	Φ 15.002	Φ 1.210	ф 270	¢ 1.604	Φ (6
January 1, Provision for	\$ 21,479	\$ 15,893	\$ 1,318	\$ 270	\$ 1,694	\$ 68
loan losses	1,371	3,373	(124)	0	1,161	(8
Loans	1,3/1	3,373	(124)	U	1,101	(0
charged-off	(398)	(1,391)	0	0	(378)	(13
Recoveries	97	(1,371)	0		` ′	(13
Net loans	<i></i>		0	0	3	
charged-off	(301)	(1,382)	0	0	(375)	(5
Balance	(301)	(1,302)	Ŭ	O	(373)	(5
March 31,	\$ 22,549	\$ 17,884	\$ 1,194	\$ 270	\$ 2,480	\$ 54
iviaren 51,	22,819	Ψ 17,001	Ψ 1,171	Ψ 270	φ 2,100	ų ,
Allowance for						
loan losses:						
Ending						
allowance						
balance						
attributable to						
loans:						
Individually						
evaluated for						
impairment	\$ 7,612	\$ 4,957	\$ 276	\$ 190	\$ 69	\$
Collectively						
evaluated for						
impairment	14,937	12,927	918	80	2,411	54
Total ending						
allowance						
balance	\$ 22,549	\$ 17,884	\$ 1,194	\$ 270	\$ 2,480	\$ 54
-						
Loans:						
Loans						
individually						
evaluated for	Φ 20.730	Ф. 24.002	Φ 440=	Φ	Φ. 1.677	Ф
impairment	\$ 20,739					
	668,324	790,581	216,822	44,226	284,980	50,74

Edgar Filing: LAKELAND FINANCIAL CORP - Form 10-Q

evaluated for impairment	
Total ending loans balance \$ 689,063 \$ 815,474 \$ 218,007 \$ 44,421 \$	

The recorded investment in loans does not include accrued interest.

10

286,655 \$

50,74

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of December 31, 2010:

	nmercial Industrial	Commercial Real Estate and Multifamily Residential	Agri-business d Agricultural	Other Commercial (in thou	1821	Consumer 1-4 Family Mortgage		Other Consumer
Allowance for loan losses: Ending allowance balance attributable to loans:				(iii iiioc	150.	ilus)		
Individually evaluated for								
	\$ 6,911	\$ 4,663	\$ 301	\$ 190	\$	76	\$	
Collectively evaluated for							,	
impairment	14,568	11,230	1,017	80		1,618		68
Total ending allowance								
balance	\$ 21,479	\$ 15,893	\$ 1,318	\$ 270	\$	1,694	\$	68
Loans:								
Loans individually evaluated for								
	\$ 20,988	\$ 23,358	\$ 1,259	\$ 197	\$	2,204	\$	
Loans collectively evaluated for								
impairment	644,551	791,715	228,305	38,542		287,729		51,1
Total ending								
loans balance	\$ 665,539	\$ 815,073	\$ 229,564	\$ 38,739	\$	289,933	\$	51,11

The recorded investment in loans does not include accrued interest.

The following is an analysis of the allowance for loan losses for the three months ended March 31, 2010:

		Three Months ended March 31, 2010				
Balance at beginning of period		\$	32,073			
Provision for loan losses			5,526			
Loans charged-off			(1,532)			
Recoveries			265			
Net loans charged-off			(1,267)			
Balance at end of period		\$	36,332			
	Three Mont	hes en	ded			
	March	131,				
	2011		2010			
Allowance for loan losses to total loans	2.30%		1.81%			

The following table presents loans individually evaluated for impairment as of and for the three month period ended March 31, 2011:

With no related allowance recorded: Commercial real estate and multi-family residential	Unpaid Principal Balance	Recorded Investment	Allowance for Loan Losses Allocated (in the	Average Recorded Investment usands)	Interest Income Recognized	Cash Basis Interest Income Recognized
loans:						
Nonowner occupied loans \$	857	\$ 856	\$ 0	\$ 856	\$	\$
With an allowance recorded:						
Commercial and industrial loans:						
Working capital lines of						
credit loans	5,630	5,631	3,303	5,615	3	3
Non-working capital loans	15,107	15,108	4,309	15,163	127	7
Commercial real estate and multi-family residential loans:						
Construction and land development	1,395	1,393	245	1,396	(	)

Edgar Filing: LAKELAND FINANCIAL CORP - Form 10-Q

loans							
Owner							
occupied loans		2,942	2,943	912	3,205	6	
Nonowner							
occupied loans		19,711	19,701	3,800	19,950	17	
Multifamily		0	0	0	0	0	
loans		0	0	0	0	0	
Agri-business and agricultura loans:							
Loans							
secured by		20-	200	0.0	404		
farmland		397	398	83	401	0	
Loans for agricultural							
production		787	787	193	819	0	
production		707	707	173	017	O .	
Other commercial loans		194	195	190	195	0	
loans		194	193	190	193	U	
Consumer 1-4 family mortgage loans:	ļ						
Closed end							
first mortgage							
loans		1,675	1,675	69	1,844	12	
Open end and junior lien							
loans		0	0	0	47	0	
Residential							
construction							
loans		0	0	0	0	0	
Od							
Other		0	0	0	0	0	
consumer loans	S	0	0	0	0	0	
Total	\$	48,695 \$	48,687	\$ 13,104	\$ 49,491	\$ 165	\$
- 0 1111	4	. υ, υ, υ	10,007	15,101	Ψ 12,121	Ψ 100	Ψ

The recorded investment in loans does not include accrued interest.

The following table presents loans individually evaluated for impairment by class of loans as of December 31, 2010:

With no related allowance recorded: Commercial real estate and multi-family residential	Unpaid Principal Balance	(	Recorded Investment (in thousands)	Allowance for Loan Losses Allocated
loans:				
Nonowner occupied loans	\$ 870	\$	869	\$ 0
With an allowance recorded:				
Commercial and industrial loans:				
Working capital lines of credit loans	5,651		5,652	2,944
Non-working capital loans	15,335		15,336	3,967
Commercial real estate and multi-family residential				
loans:				
Construction and land development loans	1,402		1,401	195
Owner occupied loans	2,908		2,909	948
Nonowner occupied loans	18,186		18,179	3,520
Multifamily loans	0		0	0
Agri-business and agricultural loans:				
Loans secured by farmland	405		406	83
Loans for agricultural production	853		853	218
Other commercial loans	197		197	190
Other commercial loans	197		197	190
Consumer 1-4 family mortgage loans:				
Closed end first mortgage loans	2,067		2,063	75
Open end and junior lien loans	141		141	1
Residential construction loans	0		0	0
				0
Other consumer loans	0		0	0
Total	\$ 48,015	\$	48,006	\$ 12,141
	-			

The recorded investment in loans does not include accrued interest.

	ch 31, 010
Average of impaired loans during the year	\$ 33,942
Interest income recognized during impairment	25
Cash-basis interest income recognized	21

The following table presents the recorded investment in nonaccrual and loans past due over 90 days still on accrual by class of loans as of March 31, 2011 and December 31, 2010:

	No	March 3 naccrual (in thou	Loans Over S Acc	December 3  Nonaccrual  (in thous	Loa Ov	Loans Past Due Over 90 Days Still Accruing		
Commercial and industrial		(III tilot	isaiius)			(iii tilous	anus)	
loans:								
Non-impaired watch list								
loans	\$	284	\$	0	\$	372	\$	0
Working capital lines of	•						•	
credit loans		5,382		0		5,405		0
Non-working capital loans		4,656		0		4,786		0
~								
Commercial real estate and								
multi-family residential loans:								
Non-impaired watch list		25		0		26		0
loans  Construction and land		25		0		26		0
		1 202		0		1 400		0
development loans		1,393		0		1,400		0
Owner occupied loans		2,575		0		2,935		$0 \\ 0$
Nonowner occupied loans		19,250 0		0		19,049		0
Multifamily loans		U		U		U		U
Agri-business and								
agricultural loans:								
Non-impaired watch list								
loans		25		0		0		0
Loans secured by farmland		398		0		406		0
Loans for agricultural		370		U		700		0
production		788		0		878		0
production		700		U		070		O
Other commercial loans				0		197		0
Consumer 1-4 family								
mortgage loans:								
Closed end first mortgage								
loans		916		755		842		318
Open end and junior lien								
loans		0		0		267		0
Residential construction								
loans		0		0		0		0
Other consumer loans		196		9		20		12
Total	\$	35,888	\$	764	\$	36,583	\$	330
1 Ottal	Ψ	22,000	Ψ	704	Ψ	50,505	Ψ	550

The recorded investment in loans does not include accrued interest.

The following table presents the aging of the recorded investment in past due loans as of March 31, 2011 by class of loans:

Edgar Filing: LAKELAND FINANCIAL CORP - Form 10-Q

Commercial and industrial loans:		30-89 Days Past Due		Greater than 90 Days Past Due		Total Past Due (in thousands)	Loans Not Past Due			Total	
Non-impaired watch											
list loans	\$	0	\$	284	(	\$ 284	\$	43,819	\$	44,103	
Working capital lines of credit loans		0		5,382		5,382		293,898		299,280	
Non-working capital loans		276		4,656		4,932		340,748		345,680	
Commercial real estate and multi-family residential loans: Non-impaired watch											
list loans		0		25		25		58,257		58,282	
Construction and land								,		, ,	
development loans		1,359		1,393		2,752		92,413		95,165	
Owner occupied loans		0		2,575		2,575		311,783		314,358	
Nonowner occupied											
loans		0		19,250		19,250		305,918		325,168	
Multifamily loans		0		0		0		22,501		22,501	
Agri-business and agricultural loans:											
Non-impaired watch											
list loans		0		25		25		4,069		4,094	
Loans secured by				200		200		06.655		07.052	
farmland		0		398		398		96,655		97,053	
Loans for agricultural		0		700		700		116.072		116.060	
production		0		788		788		116,072		116,860	
Other commercial loans	}	0		0		0		44,421		44,421	
Consumer 1-4 family mortgage loans:											
Closed end first		1.006		1.651		0.665		102 200		105.055	
mortgage loans		1,996		1,671		3,667		102,288		105,955	
Open end and junior lien loans		90		0		90		177,172		177,262	
Residential construction loans		0		0		0		3,438		3,438	
Other consumer loans		92		205		297		50,449		50,746	
Total	\$	3,813	\$	36,652	(	\$ 40,465	\$	2,063,901	\$	2,104,366	

The recorded investment in loans does not include accrued interest.

The following table presents the aging of the recorded investment in past due loans as of December 31, 2010 by class of loans:

Edgar Filing: LAKELAND FINANCIAL CORP - Form 10-Q

Commercial and industrial loans:		30-89 Days Past Due		Greater than 90 Days Past Due		Total Past Due (in thousands)		Loans Not Past Due		Total
Non-impaired watch										
list loans	\$	0	\$	372	\$	372	\$	54,977	Φ	55,349
Working capital lines	Ψ	U	ψ	312	ψ	312	Ψ	34,911	Ψ	33,349
of credit loans		0		5,405		5,405		261,556		266,961
Non-working capital		Ţ,		2,.02		2,.00		201,000		200,501
loans		462		4,786		5,248		337,981		343,229
				·		·				
Commercial real estate and multi-family residential loans:										
Non-impaired watch				•		2.5		60.450		60, 100
list loans		0		26		26		60,473		60,499
Construction and land		0		1 400		1 400		00.000		90.490
development loans Owner occupied loans		0 27		1,400 2,935		1,400 2,962		88,089 304,702		89,489
Nonowner occupied		21		2,933		2,902		304,702		307,664
loans		0		19,049		19,049		314,245		333,294
Multifamily loans		0		19,049		19,049		24,127		24,127
with the state of		O O		Ü		· · ·		24,127		24,127
Agri-business and agricultural loans:										
Non-impaired watch										
list loans		0		0		0		4,131		4,131
Loans secured by										
farmland		0		406		406		109,465		109,871
Loans for agricultural										
production		0		878		878		114,684		115,562
0.1		0		107		107		20.542		20.720
Other commercial loans	3	0		197		197		38,542		38,739
Consumer 1-4 family mortgage loans: Closed end first										
mortgage loans		2,333		1,160		3,493		99,405		102,898
Open end and junior		2,333		1,100		3,773		<i>77</i> , <del>4</del> 0 <i>5</i>		102,070
lien loans		237		267		504		182,395		182,899
Residential										10_,027
construction loans		0		0		0		4,136		4,136
										•
Other consumer loans		145		32		177		50,934		51,111
Total	\$	3,204	\$	36,913	\$	40,117	\$	2,049,842	\$	2,089,959

The recorded investment in loans does not include accrued interest.

#### Troubled Debt Restructurings:

Troubled debt restructured loans are included in the totals for impaired loans. The Company has allocated \$5.5 million and \$4.1 million of specific reserves to customers whose loan terms have been modified in troubled debt restructurings as of March 31, 2011 and December 31, 2010. The Company is not committed to lend additional funds to debtors whose loans have been modified in a troubled debt restructuring.

	March 31, 2011			December 31, 2010
		(	(in thousands)	
Accruing troubled debt restructured loans	\$	7,656		\$ 8,547
Nonaccrual troubled debt restructured loans		9,730		6,091
Total troubled debt restructured loans	\$	17,386		\$ 14,638

#### Credit Quality Indicators:

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes commercial loans individually by classifying the loans as to credit risk. This analysis is performed on a quarterly basis for Special Mention, Substandard and Doubtful grade loans and annually on Pass grade loans over \$250,000.

The Company uses the following definitions for risk ratings:

Special Mention. Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

Substandard. Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized to be the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful. Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristics that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans with the exception of consumer troubled debt restructurings which are evaluated and listed with Substandard commercial grade loans. Loans listed as not rated are consumer loans included in groups of homogenous loans. As of March 31, 2011 and based on the most recent analysis performed, the risk category of loans by class of loans is as follows:

Commercial and industrial loans:	Pass	Special Mention	Substandard (in thousands)	Doubtful	Not Rated
	\$ 0	\$ 15,995	\$ 28,108	\$ 0	\$ 0
Working capital lines of credit loans	293,649	0	5,631	0	0
Non-working capital loans	328,670	7,100	8,008	0	1,894
Commercial real estate and multi-family residential loans:					
Non-impaired watch list loans  Construction and land	0	23,120	35,162	0	0
development loans Owner occupied loans	93,772 311,314	0	1,393 2,943	0	0 92
Nonowner occupied loans	304,611	0	20,557	0	
Multifamily loans	22,501	0	0	0	0
Agri-business and agricultural loans:					
Non-impaired watch list loans	0	2,040	2,054	0	0
Loans secured by farmland	96,633	0	398	0	22
Loans for agricultural production	115,893	0	787	0	180
Other commercial loans	44,112	0	318	0	0
Consumer 1-4 family mortgage loans: Closed end first					
mortgage loans Open end and junior	18,220	2,036	1,252	0	84,447
lien loans	13,701	0	171	0	
	0	0	0	0	3,438

# Residential construction loans

Other consumer loans	10,741	0	497	0	39,518
Total	\$ 1,653,817 \$	50,291 \$	107,279 \$	0 \$	292,979

The recorded investment in loans does not include accrued interest.

As of December 31, 2010 the risk category of loans by class of loans is as follows:

	Pass	Special Mention	Substandard (in thousands)	Doubtful		Not Rated
Commercial and industrial loans:			(			
Non-impaired watch						
list loans	\$ 0	\$ 22,282	\$ 33,067	\$	0	\$ 0
Working capital lines						
of credit loans	261,210	0	5,751		0	0
Non-working capital						
loans	325,976	0	15,327		0	1,926
Commercial real estate and multi-family residential loans:						
Non-impaired watch						
list loans	0	23,722	36,777		0	0
Construction and land		23,722	30,111		Ü	Ŭ
development loans	88,088	0	1,401		0	0
Owner occupied loans		0	2,911		0	92
Nonowner occupied			_,,			, <u> </u>
loans	314,247	0	19,047		0	0
Multifamily loans	24,127	0	0		0	0
	,					
Agri-business and						
agricultural loans:						
Non-impaired watch	0	2.000	0.100		0	0
list loans	0	2,008	2,123		0	0
Loans secured by	100 444	0	405		0	22
farmland	109,444	0	405		0	22
Loans for agricultural	114 405	0	0.52		0	214
production	114,495	0	853		0	214
Other commercial						
loans	38,400	0	339		0	0
Iouns	30,400	O .	337		U	O
Consumer 1-4 family mortgage loans:						
Closed end first						
mortgage loans	17,398	427	1,386		0	83,687
Open end and junior						
lien loans	13,380	0	178		0	169,341
Residential						
construction loans	0	0	0		0	4,136
Other consumer loans	9,394	0	497		0	41,220
Total	\$ 1,620,820	\$ 48,439	\$ 120,062	\$	0	\$ 300,638

The recorded investment in loans does not include accrued interest.

#### **NOTE 5. SECURITIES**

Information related to the fair value and amortized cost of securities available for sale and the related gross unrealized gains and losses recognized in accumulated other comprehensive income (loss) is provided in the tables below.

March 21, 2011	Fair Value	Gross Unrealized Gain	Gross Unrealized Losses	Amortized Cost
March 31, 2011	Φ 1.020	Φ 05	Φ 0	Φ 1.004
U.S. Treasury securities	\$ 1,029	\$ 25	\$ 0	\$ 1,004
Agency residential mortgage-backed securities	257,068	5,673	(687)	252,082
Non-agency residential mortgage-backed				
securities	40,393	317	(2,121)	42,197
State and municipal securities	69,616	1,955	(250)	67,911
Total	\$ 368,106	\$ 7,970	\$ (3,058)	\$ 363,194
December 31, 2010				
U.S. Treasury securities	\$ 1,036	\$ 32	\$ 0	\$ 1,004
Agency residential mortgage-backed securities	308,851	10,422	(837)	299,266
Non-agency residential mortgage-backed				
securities	62,773	331	(6,136)	68,578
State and municipal securities	69,960	1,538	(637)	69,059
Total	\$ 442,620	\$ 12,323	\$ (7,610)	\$ 437,907

Information regarding the fair value and amortized cost of available for sale debt securities by maturity as of March 31, 2011 is presented below. Maturity information is based on contractual maturity for all securities other than mortgage-backed securities. Actual maturities of securities may differ from contractual maturities because borrowers may have the right to prepay the obligation without prepayment penalty.

	F	Fair	Amo	ortized
	V	alue	C	ost
Due in one year or less	\$	1,570	\$	1,555
Due after one year through five years		13,211		12,683
Due after five years through ten years		37,127		36,067
Due after ten years		18,737		18,610
		70,645		68,915
Mortgage-backed securities		297,461		294,279
Total debt securities	\$	368,106	\$	363,194

Information regarding security proceeds, gross gains and gross losses are presented below.

	Three months ended March 31,					
	2011	2010				
Sales of securities available for sale						
Proceeds	\$ 68,847	\$	0			
Gross gains	3,929		0			
Gross losses	(4,127)		0			

The Company sold 20 securities with a total book value of \$69.1 million and a total fair value of \$68.8 million during the first three months of 2011. The sales were related to a strategic realignment of the securities portfolio, and included six of the seven non-agency residential mortgage backed securities on which the Company had previously recognized other-than-temporary impairment. There were no securities sales during the first three months of 2010.

Purchase premiums or discounts are recognized in interest income using the interest method over the terms of the securities or over estimated lives for mortgage-backed securities. Gains and losses on sales are based on the amortized cost of the security sold and recorded on the trade date.

Securities with carrying values of \$265.2 million and \$253.1 million were pledged as of March 31, 2011 and 2010, as collateral for deposits of public funds, securities sold under agreements to repurchase, borrowings from the FHLB and for other purposes as permitted or required by law.

Information regarding securities with unrealized losses as of March 31, 2011 and December 31, 2010 is presented below. The tables distribute the securities between those with unrealized losses for less than twelve months and those with unrealized losses for twelve months or more.

	Less than 12 months			12	12 months or more				Total			
				Fa		Unrealized			Fair		ealized	
	`	Value	Lo	osses	Val	ue	Lo	osses	7	Value	L	osses
March 31, 2011												
U.S. Treasury securities	\$	0	\$	0	\$	0	\$	0	\$	0	\$	0
Agency residential												
mortgage-backed securities		58,049		687		0		0		58,049		687
Non-agency residential												
mortgage-backed securities		0		0	29	,621		2,121		29,621		2,121
State and municipal securities		10,656		199		430		51		11,086		250
Total temporarily impaired	\$	68,705	\$	886	\$ 30,	,051	\$	2,172	\$	98,756	\$	3,058
December 31, 2010												
December 31, 2010												
U.S. Treasury securities	\$	0	\$	0	\$	0	\$	0	\$	0	\$	0
Agency residential												
mortgage-backed securities		55,193		821	4.	,170		16		59,363		837
Non-agency residential												
mortgage-backed securities		1,607		2	50.	,786		6,134		52,393		6,136
State and municipal securities		15,811		577		422		60		16,233		637
Total temporarily impaired	\$	72,611	\$	1,400	\$ 55.	,378	\$	6,210	\$	127,989	\$	7,610

The number of securities with unrealized losses as of March 31, 2011 and December 31, 2010 is presented below.

	Less than 12 months	12 months or more	Total
March 31, 2011			
U.S. Treasury securities	0	0	0
Agency residential mortgage-backed securities	15	0	15
Non-agency residential mortgage-backed securities	0	9	9
State and municipal securities	21	1	22
Total temporarily impaired	36	10	46
December 31, 2010			
U.S. Treasury securities	0	0	0
Agency residential mortgage-backed securities	13	1	14
Non-agency residential mortgage-backed securities	1	18	19
State and municipal securities	35	1	36
Total temporarily impaired	49	20	69

All of the following are considered to determine whether or not the impairment of these securities is other-than-temporary. Eighty seven percent of the securities are backed by the U.S. Government, government agencies, government sponsored agencies or are A rated or better, except for certain non-local municipal securities which are not rated. Mortgage-backed securities which are not issued by the U.S. Government or government sponsored agencies (non-agency residential mortgage-backed securities) met specific criteria set by the Asset Liability Management Committee at their time of purchase, including having the highest rating available by either Moody's or S&P. None of the securities have call provisions (with the exception of the municipal securities) and payments as originally agreed have been received. For the government, government-sponsored agency and municipal securities, management did not have concerns of credit losses and there was nothing to indicate that full principal will not be received. Management considered the unrealized losses on these securities to be primarily interest rate driven and did not expect material losses given current market conditions unless the securities are sold, which at this time management does not have the intent to sell nor will it more likely than not be required to sell these securities before the recovery of their amortized cost basis.

As of March 31, 2011, the Company had \$40.4 million of collateralized mortgage obligations which were not issued by the federal government or government sponsored agencies, but were rated AAA by S&P and/or Aaa by Moody's at the time of purchase. At December 31, 2010, the Company had \$62.8 million of these collateralized mortgage obligations. During the first quarter of 2011, the Company sold eight of the non-agency residential mortgage backed securities as part of a strategic realignment of the investment portfolio. The securities sold had a book value of \$21.9 million and a fair value of \$17.7 million. The sales included six of the seven non-agency mortgage backed securities on which the Company had previously recognized other-than-temporary impairment. Two of the 15 remaining non-agency residential mortgage backed securities were still rated AAA/Aaa as of March 31, 2011, but 13 were downgraded by S&P, Fitch and/or Moody's, including nine which were ranked below investment grade by one or more rating agencies. Of the five securities rated AAA/Aaa at December 31, 2010, three have been downgraded, but were still rated as investment grade. Of the 10 that were below AAA/Aaa at December 31, 2010, one incurred further downgrades.

For these non-agency residential mortgage-backed securities, additional analysis is performed to determine if the impairment is temporary or other-than-temporary in which case impairment would need to be recorded for these securities. The Company performs an independent analysis of the cash flows of the individual securities based upon assumptions as to collateral defaults, prepayment speeds, expected losses and the severity of potential losses. Based upon the initial review, securities may be identified for further analysis computing the net present value using an appropriate discount rate (the current accounting yield) and comparing it to the book value of the security to determine if there is any other-than-temporary impairment that must be recorded. Based on this analysis of the non-agency residential mortgage-backed securities, the Company recorded an other-than-temporary impairment of \$121,000 relating to one security in the three-months ended March 31, 2011, which is equal to the credit loss, establishing a new, lower amortized cost basis. Because management did not have the intent to sell these securities nor did management believe that it was more likely than not they would be required to sell these securities before the recovery of their new, lower amortized cost basis, management did not consider the remaining unrealized losses of the investment securities to be other-than-temporarily impaired at March 31, 2011.

The following table provides information about debt securities for which only a credit loss was recognized in income and other losses are recorded in other comprehensive income. The table represents the three months ended March 31, 2011 and 2010.

Three Months Ended March 31, 2011		imulated it Losses
Balance January 1, 2011	\$	1,812
Sales of securities for which other-than-temporary impairment losses were previously		
recognized		(1,739)
Additional increases to the amount of credit loss for which other-than-temporary impairment		
was previously recognized		121
Balance March 31, 2011	\$	194
	Accu	mulated
	C	redit
Three Months Ended March 31, 2010	Lo	osses
Balance January 1, 2010	\$	225
Additions related to other-than-temporary impairment losses not previously recognized		171
Balance March 31, 2010	\$	396

Information on securities with at least one rating below investment grade as of March 31, 2011 is presented below.

							3/31/201	11-Month	3-Month	6-Month	1
		Other Than		March ?	31, 2011		Lowest	Constant	Constant	Constan	t
		Temporary		Amortized		Unrealized	Credit		Default	Default	Credit
Description	CUSIP	Impairment	Value	Cost	Value	Gain/(Loss)	Rating	Rate	Rate	Rate	Support
CWHL											
2006-18							~~				
	12543WAJ7	\$ 0	\$ 3,565	\$ 3,496	\$ 3,259	\$ (237)	CC	3.52	6.24	4.00	3.82
CWALT 2005-46CB											
A1	12667G6U2	0	3,894	3,712	3,387	(325)	CC	2.69	2.18	3 1.76	5 4.09
CWALT											
2005-J8											
	12667GJ20	0	5,608	5,377	4,990	(387)	Caa2	0.00	0.00	0.84	4 6.99
CHASE							- 4	- 4		• 04	
	16162WNE5	0	1,129	1,121	1,129	8	B1	3.44	2.15	5 2.02	2 4.39
CHASE											
2006-S3	16160V A E7	0	2 197	2 102	2.090	(102)	CC	7 71	5 05	7 610	2 260
1A5 CMSI	16162XAE7	0	2,187	2,183	2,080	(103)	CC	7.71	5.87	6.43	3.60
2007-6 1A5	173103AF2	0	3,122	3,120	3,066	(54)	B1	3.87	2.04	1 2.22	2 0.00
GSR	1/31037122		J,144	3,140	2,000	( <i>J</i> -r)	Dī	، ن، د	2.0-1	t 2,22	2 0.00
2006-10F											
	36266WAC6	0	4,507	4,193	3,989	(204)	CC	0.00	0.00	0.00	3.46
MANA	00-0		,	,	- ,						
2007-F1											
1A1	59023YAA2	0	2,785	2,731	2,291	(440)	D	0.00	4.91	2.46	6 0.00
RFMSI											
2006-S5											
A14	74957EAP2	194	3,117	2,871	2,598	(273)	CC	3.86	5.30	4.50	0 1.49
		\$ 194	\$ 29,914	\$ 28,804	\$ 26,789	\$ (2,015)					

All of these securities are super senior or senior tranche non-agency residential mortgage-backed securities. The credit support is the credit support percentage for a tranche from other subordinated tranches, which is the amount of principal in the subordinated tranches expressed as a percentage of the remaining principal in the super senior/senior tranche. The super senior/senior tranches receive the prepayments and the subordinate tranches absorb the losses. The super senior/senior tranches do not absorb losses until the subordinate tranches are gone.

The Company does not have a history of actively trading securities, but keeps the securities available for sale should liquidity or other needs develop that would warrant the sale of securities. While these securities are held in the available for sale portfolio, it is management's current intent and ability is to hold them until a recovery in fair value or maturity.

#### NOTE 6. EMPLOYEE BENEFIT PLANS

Components of Net Periodic Benefit Cost

	Three Months Ended March 31,							
	Pension Benefits				SERP Benefits			
	20	11	20	10	20	11	2010	
Interest cost	\$	36	\$	34	\$	17	\$	17
Expected return on plan assets		(39)		(39)		(20)		(21)
Recognized net actuarial loss		20		25		15		14
Net pension expense	\$	17	\$	20	\$	12	\$	10

The Company previously disclosed in its financial statements for the year ended December 31, 2010 that it did not expect to contribute to its pension in 2011 and did expect to contribute \$90,000 to its SERP plan in 2011. No contributions were made to the pension plan and \$90,000 was contributed to the SERP plan as of March 31, 2011.

#### NOTE 7. NEW ACCOUNTING PRONOUNCEMENTS

In January 2011, the FASB issued ASU No. 2011-01, "Deferral of the Effective Date of Disclosures about Troubled Debt Restructurings in Update No. 2010-20." The provisions of ASU No. 2010-20 required the disclosure of more granular information on the nature and extent of troubled debt restructurings and their effect on the allowance for loan and lease losses effective for the Company's reporting period ended March 31, 2011. The amendments in ASU No. 2011-01 defer the effective date related to these disclosures, enabling creditors to provide such disclosures after the FASB completes their project clarifying the guidance for determining what constitutes a troubled debt restructuring. As the provisions of this ASU only defer the effective date of disclosure requirements related to troubled debt restructurings, the adoption of this ASU will have no impact on the Company's statements of income and condition.

In April 2011, the FASB issued ASU No. 2011-02, "A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring." The provisions of ASU No. 2011-02 provide additional guidance related to determining whether a creditor has granted a concession, include factors and examples for creditors to consider in evaluating whether a restructuring results in a delay in payment that is insignificant, prohibit creditors from using the borrower's effective rate test to evaluate whether a concession has been granted to the borrower, and add factors for creditors to use in determining whether a borrower is experiencing financial difficulties. A provision in ASU No. 2011-02 also ends the FASB's deferral of the additional disclosures about troubled debt restructurings as required by ASU No. 2010-20. The provisions of ASU No. 2011-02 are effective for the Company's reporting period ending September 30, 2011. The adoption of ASU No. 2011-02 is not expected to have a material impact on the Company's statements of income and condition.

#### NOTE 8. FAIR VALUE DISCLOSURES

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1 Quoted prices (unadjusted) for identical assets or liabilities in active

markets that the entity has the ability to access as of the measurement

date.

Level 2 Significant other observable inputs other than Level 1 prices such as

quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated

by observable market data.

Level 3 Significant unobservable inputs that reflect a company's own assumptions

about the assumptions that market participants would use in pricing an

asset or liability.

The Company used the following methods and significant assumptions to estimate the fair value of each type of financial instrument:

Securities: Securities available for sale are valued primarily by a third party pricing service. The fair values of securities available for sale are determined on a recurring basis by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or pricing models utilizing significant observable inputs such as matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs). These models utilize the market approach with standard inputs that include, but are not limited to benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data. There were no transfers from or into Level 1, Level 2 or Level 3 during the first three months of 2011.

Mortgage Banking Derivative: The fair value of derivatives are based on observable market data as of the measurement date (Level 2).

Impaired loans: Impaired loans with specific allocations of the allowance for loan losses are generally assessed against higher than normal discounted advance ratios of collateral as approved at the time of funding, with consideration given for any supplemental credit support from guarantors. Consideration is given for the type and nature of collateral, as well as the anticipated liquidation value to develop a discount for the advance ratios on each credit. Commercial real estate is generally discounted from its appraised value by 20-50% after various considerations including age of the appraisal, current net operating income realized, general market conditions where the property is located, type of property and potential buyer base. The appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant. Raw and finished inventory is discounted from its cost or book value by 35-65%, depending on the marketability of the goods. Finished goods are generally discounted by 30-60%, depending on the ease of marketability, cost of transportation or scope of use of the finished good. Work in process inventory is typically discounted by 50-100%, depending on the length of manufacturing time, types of components used in the completion process, and the breadth of the user base. Equipment is valued at a percentage of depreciated book value or recent appraised value, if available, and is typically discounted at 30-70% after various

considerations including age and condition of the equipment, marketability, breadth of use, and whether the equipment includes unique components or add-ons. Marketable securities are discounted by 10-30%, depending on the type of investment, age of valuation report and general market conditions. This methodology is based on a market approach and typically results in a Level 3 classification of the inputs for determining fair value.

Mortgage servicing rights: As of March 31, 2011 the fair value of the Company's Level 3 servicing assets for residential mortgage loans was \$2.4 million, some of which are not currently impaired and therefore carried at amortized cost. These residential mortgage loans have a weighted average interest rate of 5.18%, a weighted average maturity of 20 years and are secured by homes generally within the Company's market area of Northern Indiana. A valuation model is used to estimate fair value, which is based on an income approach. The inputs used include estimates of prepayment speeds, discount rate, cost to service, escrow account earnings, contractual servicing fee income, ancillary income, late fees, and float income. The most significant assumption used to value MSRs is prepayment rate. Prepayment rates are estimated based on published industry consensus prepayment rates. At March 31, 2011 the constant prepayment speed (PSA) used was 273 and the discount rate used was 9.5%. At March 31, 2010 the constant prepayment speed (PSA) used was 335 and the discount rate used was 9.5%.

Other real estate owned: Nonrecurring adjustments to certain commercial and residential real estate properties classified as other real estate owned are measured at the lower of carrying amount or fair value, less costs to sell. Fair values are generally based on third party appraisals of the property, resulting in a Level 3 classification. In cases where the carrying amount exceeds the fair value, less costs to sell, an impairment loss is recognized.

Real estate mortgage loans held for sale: Real estate mortgage loans held for sale are carried at the lower of cost or fair value, as determined by outstanding commitments, from third party investors.

The table below presents the balances of assets measured at fair value on a recurring basis:

Assets	March 31, 2011 Fair Value Measurements Using Level 1 Level 2 Level 3 (in thousands)						Assets at Fair Value	
U.S. Treasury securities	\$	1,029	\$	0	\$	0	\$	1,029
Agency residential								
mortgage-backed securities		0		257,068		0		257,068
Non-agency residential								
mortgage-backed securities		0		40,393		0		40,393
State and municipal securities		0		69,616		0		69,616
Total Securities		1,029		367,077		0		368,106
Mortgage banking derivative		0		116		0		116
Total assets	\$	1,029	\$	367,193	\$	0	\$	368,222
Assets	L	Fair evel 1	December Jeasurements U Level 2 (in thou	Level 3 at 3			Assets Fair Value	
U.S. Treasury securities	\$	1,036	\$	0	\$	0	\$	1,036
Agency residential								
mortgage-backed securities		0		308,851		0		308,851
Non-agency residential								
mortgage-backed securities		0		62,773		0		62,773
State and municipal securities		0		69,960		0		69,960
Total Securities		1,036		441,584		0		442,620
Mortgage banking derivative		0		357		0		357
Total assets	\$	1,036	\$	441,941	\$	0	\$	442,977

The table below presents the balances of assets measured at fair value on a nonrecurring basis:

	March 31, 2011 Fair Value Measurements Using							.ssets
Assets	Level 1	ган		vel 2	_	evel 3		ir Value
Assets	LCVCI I		LC	(in thousar		CVCI 3	at I a	ii vaiuc
Impaired loans: Commercial and industrial loans:				(iii diodsai	ids)			
Working capital lines of credit								
loans	\$	0	\$	0	\$	2,327	\$	2,327
Non-working capital loans	Ť	0	, , , , , , , , , , , , , , , , , , ,	0	Ť	4,469	,	4,469
Commercial real estate and multi-family residential loans:  Construction and land								
development loans		0		0		1,150		1,150
Owner occupied loans		0		0		2,030		2,030
Nonowner occupied loans		0		0		15,911		15,911
Multifamily loans		0		0		0		0
Watthanniy Toans		U		- U		O O		U
Agri-business and agricultural loans:								
Loans secured by farmland		0		0		314		314
Loans for agricultural production		0		0		594		594
Other commercial loans		0		0		4		4
Consumer 1-4 family mortgage loans:								
Closed end first mortgage loans		0		0		560		560
Open end and junior lien loans		0		0		0		0
Residential construction loans		0		0		0		0
Other consumer loans		0		0		0		0
Total impaired loans	\$	0	\$	0	\$	27,359	\$	27,359
Mortgage servicing rights		0		0		12		12
Other real estate owned		0		0		20		20

Edgar Filing:	LAKELAND FINANCIAL	CORP -	Form 10-Q
Lagar i iiiig.			1 01111 10 🔾

Total assets	\$ 0	\$ 0	\$ 27,391	\$ 27,391
30				

Assets	Level 1	Fair `		December 31, asurements Using vel 2			Assets at Fair Value	
7155015	Level 1		LC	(in thousand		ati	an value	
Impaired loans: Commercial and industrial				(	,			
loans: Working capital lines of credit								
loans	\$	0	\$	0	\$ 2,708	\$	2,708	
Non-working capital loans	Ψ	0	Ψ	0	4,990	Ψ	4,990	
Tion working capital round		Ü			1,550		1,770	
Commercial real estate and multi-family residential loans:  Construction and land								
development loans		0		0	1,207		1,207	
Owner occupied loans		0		0	1,960		1,960	
Nonowner occupied loans		0		0	14,666		14,666	
Multifamily loans		0		0	0		0	
·								
Agri-business and agricultural								
loans:								
Loans secured by farmland		0		0	322		322	
Loans for agricultural								
production		0		0	635		635	
Other commercial loans		0		0	7		7	
Consumer 1-4 family mortgage loans:								
Closed end first mortgage loans		0		0	815		815	
Open end and junior lien loans		0		0	140		140	
Residential construction loans		0		0	0		0	
Other consumer loans		0		0	0		0	
Total impaired loans	\$	0	\$	0	\$ 27,450	\$	27,450	
		_		_				
Mortgage servicing rights		0		0	11		11	
Tatal assets	ф	0	Φ.	0	¢ 27.461	ф	27.461	
Total assets	\$	0	\$	0	\$ 27,461	\$	27,461	

Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a gross carrying amount of \$39.7 million, with a valuation allowance of \$12.3 million, resulting in an additional provision for loan losses of \$979,000 for the three months ended March 31, 2011. In addition, \$3,000 in impairment of mortgage servicing rights, measured using Level 3 inputs within the fair value hierarchy, was recovered during the three months ended March 31, 2011. The Company also recognized a \$21,000 reduction in the value of other real estate owned during the three months ended March 31, 2011.

The following table contains the estimated fair values and the related carrying values of the Company's financial instruments. Items which are not financial instruments are not included.

	March	n 31, 2011	December 31, 2010			
	Carrying	Estimated	Carrying	Estimated		
	Value	Fair Value	Value	Fair Value		
		(in t	housands)			
Financial Assets:						
Cash and cash equivalents	\$ 197,131	\$ 197,131	\$ 60,141	\$ 60,141		
Securities available for sale	368,106	368,106	442,620	442,620		
Real estate mortgages held for sale	697	704	5,606	5,661		
Loans, net	2,055,871	2,053,757	2,044,952	2,041,812		
Federal Home Loan Bank stock	8,511	N/A	8,511	N/A		
Federal Reserve Bank stock	3,420	N/A	3,420	N/A		
Accrued interest receivable	8,891	8,891	9,064	9,064		
Financial Liabilities:						
Certificates of deposit	(1,015,872)	(1,026,963)	(949,559)	(962,456)		
All other deposits	(1,276,596)	(1,276,596)	(1,251,466)	(1,251,466)		
Securities sold under agreements to						
repurchase	(142,430)	(142,430)	(142,015)	(142,015)		
Other short-term borrowings	(2,494)	(2,494)	(32,037)	(32,037)		
Long-term borrowings	(15,040)	(15,882)	(15,041)	(15,991)		
Subordinated debentures	(30,928)	(31,251)	(30,928)	(31,242)		
Standby letters of credit	(339)	(339)	(321)	(321)		
Accrued interest payable	(5,871)	(5,871)	(4,978)	(4,978)		

For purposes of the above disclosures of estimated fair value, the following assumptions were used as of March 31, 2011 and December 31, 2010. The estimated fair value for cash and cash equivalents, demand and savings deposits, variable rate loans, variable rate short term borrowings and accrued interest is considered to approximate cost. The fair value of Federal Home Loan Bank and Federal Reserve Bank stock is not determinable as there are restrictions on its transferability. The estimated fair value for fixed rate loans, certificates of deposit and fixed rate borrowings is based on discounted cash flows using current market rates applied to the estimated life. Real estate mortgages held for sale are based upon the actual contracted price for those loans sold but not yet delivered, or the current Federal Home Loan Mortgage Corporation price for normal delivery of mortgages with similar coupons and maturities at year-end. The fair value of subordinated debentures is based on the rates currently available to the Company with similar term and remaining maturity and credit spread. The fair value of off-balance sheet items is based on the current fees or cost that would be charged to enter into or terminate such arrangements. The estimated fair value of other financial instruments approximate cost and are not considered significant to this presentation.

#### NOTE 9. COMPREHENSIVE INCOME

Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses on securities available-for-sale and changes in the funded status of pension plans which are also recognized as separate components of equity. Following is a summary of other comprehensive income for the three months ended March 31, 2011 and 2010:

Three months ended March 31, 2011 2010 (in thousands) Net income \$ 5.965 6,021 Other comprehensive income Change in securities available for sale: Unrealized holding gain (loss) on securities available for sale arising during the period (121)4,302 Reclassification adjustment for (gains)/losses included in net income 198 0 Reclassification adjustment for other-than-temporary impairment 121 171 Net securities gain activity during the period 198 4,473 Tax effect (12)(1,793)Net of tax amount 186 2,680 Defined benefit pension plans: Net gain(loss) on defined benefit pension plans (233)(35)Amortization of net actuarial loss 35 39 Net gain /(loss) activity during the period (198)4 Tax effect 81 (2)Net of tax amount 2 (117)Total other comprehensive income, net of tax 69 2,682 \$ \$ Comprehensive income 6,034 8,703

The following table summarizes the changes within each classification of accumulated other comprehensive income for the three months ended March 31, 2011 and 2010:

Unrealized loss on securities	Balance at December 31, 2010		Pe Ch	nrrent eriod nange ousands)	Balance at March 31, 2011	
available for sale						
without other-than-temporary						
impairment	\$	4,285	\$	(966)	\$	3,319
Unrealized loss on securities						
available for sale						
with other-than-temporary						
impairment		(1,425)		1,152		(273)
Total unrealized loss on securities						
available for sale		2,860		186		3,046
Unrealized loss on defined benefit						
pension plans		(1,510)		(117)		(1,627)

Total	\$ 1,350	\$ 69	\$ 1,419
33			

Unrealized loss on securities available for sale	Balance at December 31, 2009		Po Ch	urrent eriod nange ousands)	Balance at March 31, 2010		
without other-than-temporary							
impairment	\$	(2,814)	\$	2,672	\$	(142)	
Unrealized loss on securities available for sale							
with other-than-temporary							
impairment		(1,606)		8		(1,598)	
Total unrealized loss on securities							
available for sale		(4,420)		2,680		(1,740)	
Unrealized loss on defined benefit							
pension plans		(1,573)		2		(1,571)	
-		·					
Total	\$	(5,993)	\$	2,682	\$	(3,311)	

#### NOTE 10. SUBSEQUENT EVENTS

There were no subsequent events that would have a material impact to the financial statements presented in this Form 10-Q.

#### NOTE 11. RECLASSIFICATIONS

Certain amounts appearing in the financial statements and notes thereto for prior periods have been reclassified to conform with the current presentation. The reclassification had no effect on net income or stockholders' equity as previously reported.

# Part 1 LAKELAND FINANCIAL CORPORATION ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION and RESULTS OF OPERATIONS

March 31, 2011

#### **OVERVIEW**

Lakeland Financial Corporation is the holding company for Lake City Bank. The Company is headquartered in Warsaw, Indiana and operates 43 offices in 12 counties in Northern Indiana and a loan production office in Indianapolis, Indiana. The Company earned \$6.0 million for the first three months of 2011 and 2010. Net income was positively impacted by a \$573,000 increase in net interest income in 2011 from the same period in 2010. Offsetting this positive impact was an increase of \$1.1 million in noninterest expense, an increase of \$74,000 in the provision for loan losses and a decrease of \$21,000 in noninterest income from 2010. Basic earnings per common share for the first three months of 2011 were \$0.37 per share, versus \$0.32 per share for the first three months of 2010. Diluted earnings per common share reflect the potential dilutive impact of stock options, stock awards and warrants. Diluted earnings per common share for the first three months of 2010 were impacted by \$805,000 in dividends and accretion of discount on preferred stock.

#### **RESULTS OF OPERATIONS**

#### Net Interest Income

For the three-month period ended March 31, 2011, net interest income totaled \$23.5 million, an increase of 2.5%, or \$573,000, versus the first three months of 2010. This increase was primarily due to a \$116.7 million, or 4.8%, increase in average earning assets to \$2.562 billion. The Company's net interest margin was 3.78% for the three month period ended March 31, 2011, versus 3.86% for the comparable period in 2010.

Given the Company's mix of interest earning assets and interest bearing liabilities at March 31, 2011, the Company would generally be considered to have a relatively neutral balance sheet structure. The Company's balance sheet structure would normally be expected to produce a stable or declining net interest margin in a declining rate environment. As the Company's balance sheet has become more neutral in structure, management believes rate movements and other factors such as deposit mix, market deposit rate pricing and non-bank deposit products could have an impact on net interest margin. Over time, the Company's mix of deposits has shifted to more reliance on certificates of deposits, specifically public fund deposits and brokered deposits, transaction accounts and corporate and public fund money market and repurchase agreements, which generally carry a higher interest rate cost than other types of interest bearing deposits.

During the first three months of 2011, total interest and dividend income increased by \$494,000, or 1.6%, to \$30.8 million, versus \$30.3 million during the first three months of 2010. This increase was primarily the result of an increase in average earning assets of \$116.7 million, or 4.8%. The tax equivalent yield on average earning assets decreased 14 basis points to 4.9% for the three-month period ended March 31, 2011 versus the same period of 2010.

During the first three months of 2011, loan interest income increased by \$617,000, or 2.4%, to \$26.0 million, versus \$25.4 million during the first three months of 2010. The increase was driven by an \$87.4 million, or 4.4%, increase in average daily loan balances.

The average daily securities balances for the first three months of 2011 increased \$24.5 million, or 5.9%, to \$438.5 million, versus \$414.0 million for the same period of 2010. During the same periods, income from securities decreased by \$127,000, or 2.6%, to \$4.7 million versus \$4.9 million during the first three months of 2010. The decrease was primarily the result of a 38 basis point decrease in the tax equivalent yield on securities, to 4.7%, versus 5.1% in the first three months of 2010.

Despite the Company's change in deposit mix to include higher costing deposit types, total interest expense decreased \$79,000, or 1.1%, to \$7.2 million for the three-month period ended March 31, 2011, from \$7.3 million for the comparable period in 2010. The decrease was primarily the result of a nine basis point decrease in the Company's daily cost of funds to 1.2%, versus 1.3% for the same period of 2010. This decrease was generally caused by lower competitive interest rates in the Company's market areas than were present in early 2010 and favorable pricing on brokered certificates of deposit.

On an average daily basis, total deposits (including demand deposits) increased \$296.9 million, or 15.4%, to \$2.225 billion for the three-month period ended March 31, 2010, versus \$1.928 billion during the same period in 2010. On an average daily basis, noninterest bearing demand deposits were \$294.2 million for the three-month period ended March 31, 2011, versus \$240.7 million for the same period in 2010. On an average daily basis, interest bearing transaction accounts increased \$180.5 million, or 29.5%, to \$792.4 million for the three-month period ended March 31, 2011, versus the same period in 2010. When comparing the three months ended March 31, 2011 with the same period of 2010, the average daily balance of time deposits, which pay a higher rate of interest compared to demand deposit and transaction accounts, decreased \$3.7 million. The rate paid on time deposit accounts decreased 27 basis points to 1.7% for the three-month period ended March 31, 2011, versus the same period in 2010. Despite the low interest rate environment, the Company has been able to attract and retain retail deposit customers through offering innovative deposit products such as Rewards Checking and Savings. These products pay somewhat higher interest rates, but also encourage certain customer behaviors such as using debit cards and electronic statements, which have the effect of generating additional third-party fee income and reducing the Company's processing costs.

The Company's funding strategy is focused on leveraging its retail branch network to grow traditional retail deposits and on its presence with commercial customers and public fund entities in its Indiana markets. In addition, the Company has utilized out of market deposit programs such as brokered certificates of deposit and the Certificate of Deposit Account Registry Service (CDARS) program. Due to ongoing loan growth, the Company has expanded its funding strategy over time to include these out of market deposit programs. The Company believes that these deposit programs represent an appropriate tool in the overall liquidity and funding strategy. On an average daily basis, total brokered certificates of deposit increased \$67.8 million to \$175.8 million for the three-month period ended March 31, 2011, versus \$108.1 million for the same period in 2010. On an average daily basis, total public fund certificates of deposit decreased \$61.1 million to \$94.6 million for the three-month period ended March 31, 2011, versus \$155.7 million for the same period in 2010. In addition, the Company had average public fund interest bearing transaction accounts of \$101.8 million in the three months ended March 31, 2011, versus \$75.6 million for the comparable period of 2010. Availability of public fund deposits can be cyclical, primarily due to the timing differences between when real estate property taxes are collected versus when those tax revenues are spent, as well as the intense competition for these funds.

Average daily balances of borrowings were \$203.7 million during the three months ended March 31, 2011, versus \$343.8 million during the same period of 2010, and the rate paid on borrowings increased 17 basis points to 1.1%. The decrease in average borrowings during 2011 was driven by the discontinuance of the Federal Reserve Bank's Term Auction Facility (TAF) during the first quarter of 2010. Average daily borrowings under the facility were \$118.8 million during the three months ended March 31, 2010, and the Company's last borrowing matured on April 8, 2010. On an average daily basis, total deposits (including demand deposits) and purchased funds increased 6.9% during the three-month period ended March 31, 2011 versus the same period in 2010.

The Board of Directors and management recognize the importance of liquidity during times of normal operations and in times of stress. Therefore, during 2010, the Company formalized and expanded upon its extensive Contingency Funding Plan (CFP). The formal CFP was developed to ensure that the multiple liquidity sources available to the Company are detailed. The CFP identifies the potential funding sources, which include the Federal Home Loan Bank of Indianapolis, The Federal Reserve Bank, brokered certificates of deposit, certificates of deposit available from the Certificate of Deposit Account Registry Service (CDARS), repurchase agreements, and Fed Funds. The CFP also address the role of the securities portfolio in liquidity.

Further, the plan identifies CFP Team members and expressly details their respective roles. Potential risk scenarios are identified and the plan includes multiple scenarios, including short-term and long-term funding crisis situations. Under the long-term funding crisis, two additional scenarios are identified: a moderate risk scenario and a highly stressed scenario. The CFP indicates the responsibilities and the actions to be taken by the CFP Team under each scenario. Monthly reports to management and the Board of Directors under the CFP include an early warning indicator matrix and pro forma cash flows for the various scenarios. The Company will continue to carefully monitor its liquidity planning and will consider adjusting its plans as circumstances warrant.

The following tables set forth consolidated information regarding average balances and rates:

# DISTRIBUTION OF ASSETS, LIABILITIES AND STOCKHOLDERS' EQUITY; INTEREST RATES AND INTEREST DIFFERENTIAL

(in thousands of dollars)

		2010				
	Average	2011 Interest	Yield	Average	2010 Interest	Yield
	Balance	Income	(1)	Balance	Income	(1)
ASSETS Earning assets: Loans:			· ·			,
Taxable (2)(3)	\$ 2,086,488	\$ 25,865	5.03%	\$ 2,007,769	\$ 25,350	5.12%
Tax exempt (1) Investments:	10,768	179	6.76	2,039	28	5.47
(1)						
Available for sale	438,470	5,092	4.71	413,988	5,196	5.09
Short-term investments	23,230	10	0.17	19,860	8	0.16
Interest bearing deposits	2,908	8	1.12	1,502	6	1.62
Total earning assets	2,561,864	31,155	4.93%	2,445,158	30,587	5.07%
Nonearning assets:						
Cash and due from banks	51,923	0		41,168	0	
Premises and equipment	30,422	0		29,442	0	
Other nonearning assets	95,708	0		90,704	0	
Less allowance for loan losses	(46,638)	0		(33,778)	0	

\$ 2,693,279

\$

31,155

\$ 2,572,694

30,587

Total assets

- (1) Tax exempt income was converted to a fully taxable equivalent basis at a 35 percent tax rate for 2011 and 2010. The tax equivalent rate for tax exempt loans and tax exempt securities included the TEFRA adjustment applicable to nondeductible interest expenses.
- (2) Loan fees, which are immaterial in relation to total taxable loan interest income for the three months ended March 31, 2011 and 2010, are included as taxable loan interest income.
- (3) Nonaccrual loans are included in the average balance of taxable loans.

# DISTRIBUTION OF ASSETS, LIABILITIES AND STOCKHOLDERS' EQUITY; INTEREST RATES AND INTEREST DIFFERENTIAL (Cont.)

(in thousands of dollars)

Three	Λ	<b>Months</b>	Ended	1	March	31

	2011								010	
	A		Int	terest			Average	Int	erest	
LIABILITIES AND STOCKHOLDE EQUITY		alance	Ex	pense	Yield	]	Balance		pense	Yield
Interest bearing liabilities:										
Savings deposits	\$	163,802	\$	224	0.55%	\$	97,211	\$	124	0.52%
Interest bearing checking	•		·			7	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	7		5.527.
accounts		792,443		2,435	1.25		611,916		1,677	1.11
Time deposits:										
In denominations										
under \$100,000		339,387		1,656	1.98		324,666		2,016	2.52
In denominations										
over \$100,000		634,973		2,370	1.51		653,393		2,698	1.67
Miscellaneous short-term		,,,,,,		_,_,			000,070		_,02	-101
borrowings		157,709		171	0.44		272,860		249	0.37
Long-term borrowings										
and subordinated		45.060		260	2.10		70.060		521	2.02
debentures		45,968		360	3.18		70,969		531	3.03
Total interest bearing										
liabilities		2,134,282		7,216	1.37%		2,031,015		7,295	1.46%
Noninterest										

·

bearing

liabilities

Edgar Filing: LAKELAND FINANCIAL CORP - Form 10-Q

and stockholders' equity:						
Demand						
deposits	294,158	0		240,685	0	
Other						
liabilities	14,815	0		16,310	0	
Stockholders'						
equity	250,024	0		284,784	0	
Total						
liabilities and						
stockholders'						
equity	\$ 2,693,279	\$ 7,216		\$ 2,572,794	\$ 7,295	
Net interest differential - yield on						
average daily earning						
assets		\$ 23,939	3.78%		\$ 23,292	3.86%

#### Provision for Loan Losses

Based on management's review of the adequacy of the allowance for loan losses, provisions for loan losses of \$5.6 million were recorded during the three-month period ended March 31, 2011, versus provisions of \$5.5 million recorded during the same period of 2010. Factors impacting the provision included the amount and status of classified and watch list credits, the level of charge-offs, management's overall view on current credit quality and the regional and national economic conditions impacting credit quality, the amount and status of impaired loans, the amount and status of past due accruing loans (90 days or more), and overall loan growth as discussed in more detail below in the analysis relating to the Company's financial condition.

#### Noninterest Income

Noninterest income categories for the three-month periods ended March 31, 2011 and 2010 are shown in the following table:

		Three Months Ended March 31,			
	20	011	2	2010	Percent Change
Wealth advisory fees	\$	818	\$	792	3.3%
Investment brokerage fees		731		545	34.1
Service charges on deposit accounts		1,963		1,858	5.7
Loan, insurance and service fees		1,076		920	17.0
Merchant card fee income		234		280	(16.4)
Other income		372		532	(30.1)
Mortgage banking income (loss)		(49)		91	(153.8)
Net securities gains (losses)		(198)		0	N/A
Impairment on available-for-sale securities (includes total losses of \$121 and \$193,					
net of \$0 and \$22 recognized in other comprehensive income,					
pre-tax)		(121)		(171)	(29.2)
Total noninterest income	\$	4,826	\$	4,847	(0.4)%

Noninterest income remained stable decreasing \$21,000 for the three-month period ended March 31, 2011, versus the same period in 2010. Non-interest income was positively impacted by investment brokerage income, which increased by \$186,000. In addition, loan, insurance and service fees increased by \$156,000, driven by greater debit card usage and increases in other ancillary revenue sources. Non-interest income was negatively impacted by \$198,000 in losses on security sales related to a strategic realignment of the securities portfolio, which included the sale of eight non-agency residential mortgage backed securities, among other securities. Further impacting noninterest income was a net loss of \$49,000 in mortgage banking income (loss). This loss resulted from a non-cash decrease in the fair value of the mortgage banking derivative of \$219,000 during the first quarter of 2011. The decline in the derivative value was due to significantly lower mortgage loan volumes during the quarter in comparison to prior fiscal periods. In addition, other income declined due to the write-down of other real estate owned totaling \$194,000.

### Noninterest Expense

Noninterest expense categories for the three-month periods ended March 31, 2011 and 2010 are shown in the following table:

		Three Months Ended March 31,		
	2011	2010	Percent Change	
Salaries and employee benefits	\$ 8,173	\$ 7,511	8.8%	
Occupancy expense	875			