

GOODE DAVID R

Form 4

November 04, 2004

FORM 4**UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

Check this box
if no longer
subject to
Section 16.
Form 4 or
Form 5
obligations
may continue.
See Instruction
1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF
SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section
30(h) of the Investment Company Act of 1940

OMB APPROVAL

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(Print or Type Responses)

1. Name and Address of Reporting Person *
GOODE DAVID R

2. Issuer Name **and** Ticker or Trading
Symbol
NORFOLK SOUTHERN CORP
[NSC]

5. Relationship of Reporting Person(s) to
Issuer

(Check all applicable)

(Last) (First) (Middle)

THREE COMMERCIAL PLACE

(Street)

NORFOLK, VA 23510-2191

3. Date of Earliest Transaction
(Month/Day/Year)
11/02/2004

☐ Director ☐ 10% Owner
☒ Officer (give title below) ☐ Other (specify below)
Chrmn. & CEO & Dir.

4. If Amendment, Date Original
Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check
Applicable Line)
☒ Form filed by One Reporting Person
☐ Form filed by More than One Reporting
Person

(City) (State) (Zip)

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code	V	Amount	(A) or (D)	Price
Common Stock	11/02/2004		M		120,000	A	\$ 26.0208
Common Stock	11/02/2004		S		23,600	D	\$ 34
Common Stock	11/02/2004		S		4,800	D	\$ 34.01
Common Stock	11/02/2004		S		5,900	D	\$ 34.02
Common Stock	11/02/2004		S		2,100	D	\$ 34.03

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Common Stock	11/02/2004	S	8,300	D	\$ 34.04	678,569	D
Common Stock	11/02/2004	S	11,500	D	\$ 34.05	667,069	D
Common Stock	11/02/2004	S	2,900	D	\$ 34.06	664,169	D
Common Stock	11/02/2004	S	200	D	\$ 34.07	663,969	D
Common Stock	11/02/2004	S	2,200	D	\$ 34.08	661,769	D
Common Stock	11/02/2004	S	10,800	D	\$ 34.09	650,969	D
Common Stock	11/02/2004	S	4,600	D	\$ 34.1	646,369	D
Common Stock	11/02/2004	S	13,700	D	\$ 34.11	632,669	D
Common Stock	11/02/2004	S	11,200	D	\$ 34.12	621,469	D
Common Stock	11/02/2004	S	4,600	D	\$ 34.13	616,869	D
Common Stock	11/02/2004	S	500	D	\$ 34.14	616,369	D
Common Stock	11/02/2004	S	1,400	D	\$ 34.15	614,969	D
Common Stock	11/02/2004	S	7,400	D	\$ 34.16	607,569	D
Common Stock	11/02/2004	S	4,300	D	\$ 34.17	603,269	D
Common Stock						13,023 ⁽¹⁾	I

By
401(k)
Plan

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474
(9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security	2. Conversion or Exercise	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any	4. Transaction Code	5. Number of Derivative Securities	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)
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(Instr. 3)	Price of Derivative Security	(Month/Day/Year)	(Instr. 8)	Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)		Date Exercisable	Expiration Date	Title	Amount Number Shares	
			Code	V	(A)	(D)				
Option (granted 1996)	\$ 26.0208	11/02/2004	M <u>(2)</u>		120,000 (2)		01/29/1997	01/28/2006	Common Stock	120,00

Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
GOODE DAVID R THREE COMMERCIAL PLACE NORFOLK, VA 23510-2191	X		Chrmn. & CEO & Dir.	

Signatures

D. M. Martin, via P.O.A. for David R.
Goode

11/04/2004

__Signature of Reporting Person

Date

Explanation of Responses:

* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

- (1) Represents the approximate number of whole shares of Common Stock estimated -- on the basis of the unit accounting system used by the Plan Administrator -- as of November 2, 2004, the last date on which a formal statement was available, to have been credited to the reporting person's account in the Norfolk Southern Corporation Thrift and Investment Plan (TIP), a trustee 401(k) plan. In accordance with TIP's terms applicable to all participants, acquisitions were made at various times and at various prices.
- (2) Reflects exercise and resulting cancellation of stock option, in a single transaction, exempt under Rule 16b-3. The stock option was granted under the Long-Term Incentive Plan (a Rule 16b-3 plan).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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