

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP
Form 8-K
October 03, 2006

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549-1004

FORM 8-K
CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) October 3, 2006

GENERAL MOTORS CORPORATION

(Exact Name of Registrant as Specified in its Charter)

STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices)		48265-3000 ----- (Zip Code)

Registrant's telephone number, including area code (313) 556-5000

=====
Check the appropriate box below if the Form 8-K filing is intended to
simultaneously satisfy the filing obligation of the registrant under any of the
following provisions:

{ } Written communications pursuant to Rule 425 under the Securities Act (17 CFR

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

230.425)

- { } Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)
- { } Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- { } Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 8.01. OTHER EVENTS

On October 3, 2006 General Motors Corporation (GM) issued a news release announcing September 2006 sales. The release is as follows:

GM's U.S. Divisions Deliver 338,380 Vehicles In September

- o GM Retail Sales Up 1,385 Vehicles, Compared With Last Year, Led By Saab, Cadillac, Hummer, Buick and GMC
- o Segment Fuel Economy Leaders Chevrolet Silverado and Tahoe, GMC Sierra and Yukon Post Sales Increases
- o 2007 Go To Market Strategy Driven By 23 Vehicles Offering 30 MPG And Backed By The Best Warranty Coverage In The Industry

DETROIT - General Motors' dealers in the United States sold 338,380 new cars and trucks in September. The company sold 1,385 more retail vehicles retail in September than the year before. Retail truck sales, led by full-size pickups and utilities, were up 2 percent. Retail car sales were down 12 percent, partly due to inventory constraints of Chevrolet Aveo, Cobalt and Malibu. Retail sales of 246,797 vehicles were down 3 percent on a sales day-adjusted basis.

"GM's truck business was boosted in September by our segment-leading fuel economy and the addition of the industry's best coverage, including the 5-year/100,000 mile warranty program," said Mark LaNeve, General Motors North America vice president, Vehicle Sales, Service and Marketing.

GM continues to reduce its reliance on low-margin daily rental sales. Sales to daily rental companies were down 26 percent compared to year-ago levels, while our commercial fleet business was up 12 percent. This ongoing planned pull-down of low-margin daily rental sales resulted in total September sales of 338,380 being down 6.8 percent compared with a year ago on a sales day-adjusted basis.

"Our retail business was solid in September and in line with expectations. Importantly, we continue to experience strong customer demand for our launch products and industry-leading lineup of fuel efficient vehicles. Having products like the Chevrolet Cobalt, Malibu and newly redesigned 2007 Aveo in such high demand in the market place is gratifying," LaNeve said. "We're on track to sell more than a million 2006 model year vehicles this year that achieve 30 mpg or better on the highway. We will go even further for the 2007 model year by increasing the number of fuel-sipping vehicle models in the '30 mpg or Over Club' by 9 vehicles, or more than 60 percent, to 23 models. More Americans every

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

day are realizing we have a great story in fuel economy." (A list of the 2007 '30 mpg or Over Club' is shown further down in this document.)

"In addition to our great lineup of fuel efficient vehicles, we have launched the best warranty coverage of any full-line automaker with 5 years/100,000 mile powertrain, courtesy transportation and roadside assistance for each of our 2007 models," LaNeve added. "And, there is no deductible for the warranty, which is fully transferable."

Due to the success of new products, and recent support of the best warranty coverage of any full-line automaker, GM has seen sales over the last few months above the targets set in the North America Turnaround Plan. GM market share has improved in every quarter of 2006, and was at about 25 percent for the third quarter 2006. Calendar year-to-date, GM's retail selling rate remains above 3 million vehicles on an annualized basis and was 3.15 million in the third quarter.

Saab, Cadillac, Hummer, Buick and GMC all saw retail sales increases in September. Saab led the pack with retail sales up a powerful 45 percent, driven by 9-3 and 9-7X. Cadillac sales are up 22 percent retail, with strong showings by DTS, STS, SRX and the entire Escalade lineup. Hummer continued to show very positive results with H3 sales up 19 percent, helping the division sport an overall 10 percent retail hike. Buick retail sales are up 4 percent led by Lucerne, LaCrosse, Rainier and Terraza. GMC was up 3 percent retail, with sales increases of the Sierra, Yukon, and Yukon XL.

"Customers are recognizing GM's leadership position when it comes to products that offer outstanding value and fuel economy, whether that's a small car or a full-size pickup," LaNeve said.

"We just revealed our brand new 2007 Chevrolet Silverado and GMC Sierra full size pickups at the State Fair of Texas - two vehicles that lead their segment in estimated highway fuel economy and outstanding value." GM has announced carry-over pricing on the most popular versions of the all-new 2007 Chevrolet Silverado and GMC Sierra pickups.

GM's 2007 "30 mpg or Over Club"

The following 2007 GM vehicles achieve 30 miles per gallon or better on the highway, as estimated by the U.S. EPA:

2007 Models	EPA Highway Estimate
Chevrolet Aveo 5 *	34 mpg
Chevrolet Aveo	34 mpg
Pontiac G6	34 mpg
Pontiac Vibe	34 mpg
Pontiac G5 *	32 mpg
Saturn Vue Hybrid *	32 mpg
Saturn Ion	32 mpg
Chevrolet Cobalt	32 mpg
Chevrolet Malibu	32 mpg
Saturn Sky *	31 mpg
Pontiac Solstice *	31 mpg
Chevrolet Monte Carlo	31 mpg
Chevrolet Impala	31 mpg
Saab 9-3 Sport Sedan	30 mpg
Saab 9-3 Convertible *	30 mpg
Saab 9-3 Sport Combi	30 mpg

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Saab 9-5 Sport Sedan *	30 mpg
Saab 9-5 SportCombi *	30 mpg
Pontiac Grand Prix	30 mpg
Buick LaCrosse	30 mpg
Saturn Aura *	30 mpg
Chevrolet Malibu Maxx	30 mpg
Chevrolet HHR	30 mpg

* New to list for 2007

Certified Used Vehicles

September sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Saturn Certified Pre-Owned Vehicles, Saab Certified Pre-Owned Vehicles and HUMMER Certified Pre-Owned Vehicles, were 45,948 units, up 11 percent from last September. Total year-to-date certified GM sales are 393,543 units, down 2 percent from the same period last year.

GM Certified Used Vehicles, the industry's top-selling certified pre-owned brand, posted the highest September sales performance ever for a certified brand with sales of 39,775 units, up over 12 percent from September 2005. Year-to-date sales for GM Certified Used Vehicles are 339,980 units, equivalent to the same period last year.

Cadillac Certified Pre-Owned Vehicles posted 3,818 sales in September, up 31 percent from last September. Saturn Certified Pre-Owned Vehicles sold 1,483 units, down 37 percent. Saab Certified Pre-Owned Vehicles sold 760 units, down 11 percent. In its ninth month of operation, HUMMER Certified Pre-Owned sold 112 units.

"GM Certified Used Vehicles, the industry's best-selling manufacturer-certified brand, posted the segment's strongest September sales performance ever, up more than 12 percent over September 2005," said LaNeve. "GM Certified continues to lead the certified category in sales, as more consumers take advantage of the quality, value and peace of mind offered by top-quality used vehicles backed by GM."

GM North America Reports September and Third Quarter 2006 Production, 2006 Fourth Quarter Production Forecast Revised at 1.110 Million Vehicles

In September, GM North America produced 387,000 vehicles (161,000 cars and 226,000 trucks). This is down 67,000 units or 15 percent compared to September 2005 when the region produced 454,000 vehicles (165,000 cars and 289,000 trucks). (Production totals include joint venture production of 22,000 vehicles in September 2006 and 26,000 vehicles in September 2005.)

GM North America built 1.050 million vehicles (417,000 cars and 633,000 trucks) in the third quarter of 2006. This is down 96,000 units, or 8 percent, compared with third quarter 2005 when the region produced 1.146 million vehicles (423,000 cars and 723,000 trucks). Additionally, the region's 2006 fourth quarter production forecast is revised at 1.110 million vehicles (446,000 cars and 664,000 trucks), down 2 percent or 20,000 units from last month's guidance. In the fourth quarter of 2005, the region produced 1.281 million vehicles.

GM also announced 2006 revised third and fourth quarter production forecasts for its international regions.

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM Europe - GM Europe's 2006 third quarter-production forecast is revised at 374,000 vehicles, up 2,000 units from last month's guidance. In the third quarter of 2005 the region built 412,000 vehicles. The region's 2006 fourth quarter production forecast is revised at 445,000 units, down 6,000 units from last month's guidance. In the fourth quarter of 2005 the region built 443,000 vehicles.

GM Asia Pacific - GM Asia Pacific's 2006 third-quarter production forecast is revised at 430,000 vehicles, up 5,000 units from last month's guidance. In the third quarter of 2005 the region built 409,000 vehicles. The region's 2006 fourth quarter production forecast is revised at 496,000 units, down 28,000 units from last month's guidance. In the fourth quarter of 2005 the region built 420,000 vehicles.

GM Latin America, Africa and the Middle East - The region's 2006 third-quarter production forecast is revised at 216,000 vehicles, down 1,000 units from last month's guidance. In the third quarter of 2005 the region built 207,000 vehicles. The region's 2006 fourth quarter production forecast is revised at 215,000 units, up 4,000 from last month's guidance. In the fourth quarter of 2005 the region built 188,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the global industry sales leader for 75 years. Founded in 1908, GM today employs about 327,000 people around the world. With global headquarters in Detroit, GM manufactures its cars and trucks in 33 countries. In 2005, 9.17 million GM cars and trucks were sold globally under the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, HUMMER, Opel, Pontiac, Saab, Saturn and Vauxhall. GM operates one of the world's leading finance companies, GMAC Financial Services, which offers automotive, residential and commercial financing and insurance. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. More information on GM can be found at www.gm.com.

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, we use words like "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions to identify forward-looking statements, representing our current judgment about possible future events. We believe these judgments are reasonable, but actual results may differ materially due to a variety of important factors. Among other items, such factors might include: the pace of introductions and market acceptance of new products; the effect of competition on our markets and significant changes in the competitive environment; price increases or shortages of fuel; and changes in laws, regulations or tax rates. GM's most recent annual report on Form 10-K and quarterly report on Form 10-Q provide information about these factors, which may be revised or supplemented in future reports to the SEC on Form 10-Q or 8-K.

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

		September			Calendar Year-to-Date January - September		
Curr S/D:	26			% Chg			
Prev S/D:	25	2006	2005	per S/D	2006	2005	%Chg
Vehicle Total		338,380	349,202	-6.8	3,184,445	3,586,779	-11.2

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

	2006	2005	% Chg	2006	2005	%Chg
Car Total	137,450	146,824	-10.0	1,273,335	1,386,207	-8.1
Truck Total	200,930	202,378	-4.5	1,911,110	2,200,572	-13.2
Light Truck Total	196,575	197,973	-4.5	1,866,546	2,153,235	-13.3
Light Vehicle Total	334,025	344,797	-6.9	3,139,881	3,539,442	-11.3

Market Division Vehicle Total	September			Calendar Year-to-Date January - September		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Buick	19,463	21,050	-11.1	191,041	230,616	-17.2
Cadillac	20,217	16,507	17.8	169,997	182,800	-7.0
Chevrolet	190,825	205,238	-10.6	1,878,166	2,120,124	-11.4
GMC	39,141	37,233	1.1	363,236	462,601	-21.5
HUMMER	6,739	5,806	11.6	53,236	37,017	43.8
Oldsmobile	0	67	***.*	96	1,701	-94.4
Other - Isuzu	1,397	1,152	16.6	10,950	10,852	0.9
Pontiac	37,376	41,597	-13.6	321,957	341,266	-5.7
Saab	3,069	1,983	48.8	27,586	32,146	-14.2
Saturn	20,153	18,569	4.4	168,180	167,656	0.3

Sales of Vehicles Produced in US/Canada/Mexico

	2006	2005	% Chg	2006	2005	%Chg
Car	128,077	136,251	-9.6	1,194,219	1,290,909	-7.5
Light Truck	196,575	197,973	-4.5	1,866,546	2,153,235	-13.3

Twenty-six selling days for the September period this year and twenty-five for last year.

*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P
GM Car Deliveries - (United States)
September 2006

Selling Days (S/D)	September			Calendar Year-to-Date January - September		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	26	25				

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Century	4	214	-98.2	79	6,354	-98.8
LaCrosse	6,163	7,871	-24.7	56,830	73,998	-23.2
LeSabre	82	4,474	-98.2	2,188	71,639	-96.9
Lucerne	8,155	0	***.*	76,083	0	***.*
Park Avenue	5	35	-86.3	37	2,113	-98.2
Regal	0	17	***.*	30	582	-94.8
Buick Total	14,409	12,611	9.9	135,247	154,686	-12.6
CTS	3,847	3,847	-3.8	42,794	46,903	-8.8
DeVille	38	1,064	-96.6	730	37,929	-98.1
DTS	5,820	3,667	52.6	44,555	7,869	466.2
Seville	0	3	***.*	9	134	-93.3
STS	2,530	2,212	10.0	20,002	26,548	-24.7
XLR	252	226	7.2	2,487	3,101	-19.8
Cadillac Total	12,487	11,019	9.0	110,577	122,484	-9.7
Aveo	5,815	7,728	-27.6	47,084	55,225	-14.7
Cavalier	12	437	-97.4	331	18,575	-98.2
Classic	6	-8	***.*	13	42,352	***.*
Cobalt	15,215	17,500	-16.4	178,558	166,331	7.4
Corvette	3,056	2,372	23.9	27,903	23,080	20.9
Impala	21,863	21,700	-3.1	219,167	182,279	20.2
Malibu	11,976	23,156	-50.3	134,321	162,891	-17.5
Monte Carlo	3,170	826	269.0	27,581	22,844	20.7
SSR	202	489	-60.3	3,436	6,743	-49.0
Chevrolet Total	61,315	74,200	-20.5	638,394	680,320	-6.2
Alero	0	52	***.*	67	1,251	-94.6
Aurora	0	0	***.*	0	18	***.*
Oldsmobile Total	0	52	***.*	67	1,269	-94.7
Bonneville	51	455	-89.2	1,060	9,171	-88.4
G5	1,722	0	***.*	3,482	0	***.*
G6	13,002	13,422	-6.9	121,642	88,587	37.3
Grand Am	35	356	-90.5	752	31,068	-97.6
Grand Prix	12,697	13,830	-11.7	84,496	95,937	-11.9
GTO	1,022	994	-1.1	8,895	9,413	-5.5
Solstice	1,475	598	137.2	15,878	681	***.*
Sunfire	17	1,292	-98.7	828	23,821	-96.5
Vibe	3,651	6,379	-45.0	38,004	54,517	-30.3
Pontiac Total	33,672	37,326	-13.3	275,037	313,195	-12.2
9-2X	233	96	133.4	1,150	5,800	-80.2
9-3	1,823	1,145	53.1	18,450	19,548	-5.6
9-5	480	610	-24.3	3,537	5,312	-33.4
Saab Total	2,536	1,851	31.7	23,137	30,660	-24.5
Aura	3,183	0	***.*	4,965	0	***.*
ION	8,754	9,735	-13.5	80,023	78,595	1.8
Saturn L Series	0	30	***.*	20	4,998	-99.6
Sky	1,094	0	***.*	5,868	0	***.*
Saturn Total	13,031	9,765	28.3	90,876	83,593	8.7
GM Total	137,450	146,824	-10.0	1,273,335	1,386,207	-8.1

GM Car Deliveries by Production Source

GM North America*	128,077	136,251	-9.6	1,194,219	1,290,909	-7.5
GM Import	9,373	10,573	-14.8	79,116	95,298	-17.0

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM Total	137,450	146,824	-10.0	1,273,335	1,386,207	-8.1
----------	---------	---------	-------	-----------	-----------	------

* Includes U.S./Canada/Mexico

2-1P
GM Car Deliveries - (United States)
September 2006

	September			Calendar Year-to-Date January - September		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	26	25				

GM Car Deliveries by Production Source and Marketing Division

Buick Total	14,409	12,611	9.9	135,247	154,686	-12.6
Cadillac Total	12,487	11,019	9.0	110,577	122,484	-9.7
Chevrolet Total	55,500	66,472	-19.7	591,310	625,095	-5.4
Oldsmobile Total	0	52	***.*	67	1,269	-94.7
Pontiac Total	32,650	36,332	-13.6	266,142	303,782	-12.4
Saturn Total	13,031	9,765	28.3	90,876	83,593	8.7
GM North America Total*	128,077	136,251	-9.6	1,194,219	1,290,909	-7.5

***.*

***.*

Chevrolet Total	5,815	7,728	-27.6	47,084	55,225	-14.7
Pontiac Total	1,022	994	-1.1	8,895	9,413	-5.5
Saab Total	2,536	1,851	31.7	23,137	30,660	-24.5
GM Import Total	9,373	10,573	-14.8	79,116	95,298	-17.0

GM Vehicle Deliveries by Marketing Division

Buick Total	19,463	21,050	-11.1	191,041	230,616	-17.2
Cadillac Total	20,217	16,507	17.8	169,997	182,800	-7.0
Chevrolet Total	190,825	205,238	-10.6	1,878,166	2,120,124	-11.4
GMC Total	39,141	37,233	1.1	363,236	462,601	-21.5
HUMMER Total	6,739	5,806	11.6	53,236	37,017	43.8
Oldsmobile Total	0	67	***.*	96	1,701	-94.4
Other-Isuzu Total	1,397	1,152	16.6	10,950	10,852	0.9
Pontiac Total	37,376	41,597	-13.6	321,957	341,266	-5.7
Saab Total	3,069	1,983	48.8	27,586	32,146	-14.2
Saturn Total	20,153	18,569	4.4	168,180	167,656	0.3
GM Total	338,380	349,202	-6.8	3,184,445	3,586,779	-11.2

* Includes US/Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
September 2006

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

	September			Calendar Year-to-Date January - September		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	26	25				
Rainier	708	1,683	-59.6	10,474	12,705	-17.6
Rendezvous	3,331	4,314	-25.8	35,461	46,937	-24.4
Terraza	1,015	2,442	-60.0	9,859	16,288	-39.5
Total Buick	5,054	8,439	-42.4	55,794	75,930	-26.5
Escalade	2,985	2,449	17.2	27,259	24,310	12.1
Escalade ESV	1,892	920	97.7	10,659	10,994	-3.0
Escalade EXT	851	495	65.3	4,273	6,572	-35.0
SRX	2,002	1,624	18.5	17,229	18,440	-6.6
Total Cadillac	7,730	5,488	35.4	59,420	60,316	-1.5
Astro	11	971	-98.9	364	18,146	-98.0
C/K Suburban (Chevy)	5,837	5,640	-0.5	53,872	70,073	-23.1
Chevy C/T Series	28	14	92.3	233	192	21.4
Chevy W Series	263	254	-0.4	2,181	2,082	4.8
Colorado	7,697	7,648	-3.2	72,341	106,930	-32.3
Equinox	8,573	8,987	-8.3	89,528	107,557	-16.8
Express Cutaway/G Cut	1,775	1,989	-14.2	15,464	14,706	5.2
Express Panel/G Van	6,107	6,026	-2.6	66,158	66,867	-1.1
Express/G Sportvan	899	978	-11.6	14,089	16,152	-12.8
HHR	10,214	8,602	14.2	85,662	18,776	356.2
Kodiak 4/5 Series	892	888	-3.4	9,104	8,048	13.1
Kodiak 6/7/8 Series	234	486	-53.7	2,770	3,308	-16.3
S/T Blazer	1	158	-99.4	109	4,711	-97.7
S/T Pickup	0	4	***.*	4	148	-97.3
Tahoe	10,146	9,151	6.6	120,723	123,202	-2.0
Tracker	0	3	***.*	11	468	-97.6
TrailBlazer	15,328	21,412	-31.2	134,046	190,964	-29.8
Uplander	3,330	5,423	-41.0	47,718	57,706	-17.3
Venture	5	222	-97.8	185	6,780	-97.3
Avalanche	6,206	4,131	44.5	38,309	52,710	-27.3
Silverado-C/K Pickup	51,964	48,051	4.0	486,901	570,278	-14.6
Chevrolet Fullsize Pickups	58,170	52,182	7.2	525,210	622,988	-15.7
Chevrolet Total	129,510	31,038	-5.0	1,239,772	1,439,804	-13.9
Canyon	2,059	2,254	-12.2	18,362	29,067	-36.8
Envoy	6,510	6,157	1.7	57,798	88,245	-34.5
GMC C/T Series	29	15	85.9	188	156	20.5
GMC W Series	444	420	1.6	4,092	4,792	-14.6
Safari (GMC)	0	139	***.*	56	3,214	-98.3
Savana Panel/G Classic	1,329	1,492	-14.4	13,391	16,597	-19.3
Savana Special/G Cut	355	406	-15.9	9,185	10,374	-11.5
Savana/Rally	147	157	-10.0	1,994	1,710	16.6
Sierra	17,604	16,232	4.3	159,733	187,371	-14.8
Sonoma	0	2	***.*	0	66	***.*
Topkick 4/5 Series	620	752	-20.7	8,736	12,041	-27.4
Topkick 6/7/8 Series	448	424	1.6	6,310	5,866	7.6
Yukon	5,451	5,094	2.9	51,091	60,194	-15.1
Yukon XL	4,145	3,689	8.0	32,300	42,908	-24.7
GMC Total	39,141	37,233	1.1	363,236	462,601	-21.5

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

HUMMER H1	32	28	9.9	293	291	0.7
HUMMER H2	1,583	1,724	-11.7	12,562	18,436	-31.9
HUMMER H3	5,124	4,054	21.5	40,381	18,290	120.8
HUMMER Total	6,739	5,806	11.6	53,236	37,017	43.8
Bravada	0	14	***.*	19	301	-93.7
Silhouette	0	1	***.*	10	131	-92.4
Oldsmobile Total	0	15	***.*	29	432	-93.3
Other-Isuzu F Series	141	123	10.2	1,036	951	8.9
Other-Isuzu H Series	12	4	188.5	94	39	141.0
Other-Isuzu N Series	1,244	1,025	16.7	9,820	9,862	-0.4
Other-Isuzu Total	1,397	1,152	16.6	10,950	10,852	0.9
Aztek	18	287	-94.0	333	4,586	-92.7
Montana	16	235	-93.5	360	3,442	-89.5
Montana SV6	347	2,342	-85.8	12,302	17,781	-30.8
Torrent	3,323	1,407	127.1	33,925	2,262	***.*
Pontiac Total	3,704	4,271	-16.6	46,920	28,071	67.1
9-7X	533	132	288.3	4,449	1,486	199.4
Saab Total	533	132	288.3	4,449	1,486	199.4
Relay	727	1,267	-44.8	5,764	13,101	-56.0
VUE	6,395	7,537	-18.4	71,540	70,962	0.8
Saturn Total	7,122	8,804	-22.2	77,304	84,063	-8.0
GM Total	200,932	202,378	-4.5	1,911,110	2,200,572	-13.2

GM TRUCK Deliveries by Production Source

GM North America *	199,302	201,051	-4.7	1,897,593	2,186,367	-13.2
GM Import	1,628	1,327	18.0	13,517	14,205	-4.8
GM Total	200,930	202,378	-4.5	1,911,110	2,200,572	-13.2

GM Light Duty Truck Deliveries by Production Source

GM North America *	196,575	197,973	-4.5	1,866,546	2,153,235	-13.3
GM Import	0	0	***.*	0	0	***.*
GM Total	196,575	197,973	-4.5	1,866,546	2,153,235	-13.3

* Includes U.S./Canada/Mexico

3-1P

GM Truck Deliveries - (United States)
September 2006

	September			Calendar Year-to-Date January - September		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	26	25				

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM TRUCK Deliveries by Production Source and Marketing Division

Buick Total	5,054	8,439	-42.4	55,794	75,930	-26.5
Cadillac Total	7,730	5,488	35.4	59,420	60,316	-1.5
Chevrolet Total	129,308	130,857	-5.0	1,238,207	1,438,296	-13.9
GMC Total	38,801	36,900	1.1	359,974	458,543	-21.5
HUMMER Total	6,739	5,806	11.6	53,236	37,017	43.8
Oldsmobile Total	0	15	***.*	29	432	-93.3
Other-Isuzu Total	311	339	-11.8	2,260	2,213	2.1
Pontiac Total	3,704	4,271	-16.6	46,920	28,071	67.1
Saab Total	533	132	288.3	4,449	1,486	199.4
Saturn Total	7,122	8,804	-22.2	77,304	84,063	-8.0
GM North America Total*	199,302	201,051	-4.7	1,897,593	2,186,367	-13.2

Chevrolet Total	202	181	7.3	1,565	1,508	3.8
GMC Total	340	333	-1.8	3,262	4,058	-19.6
Other-Isuzu Total	1,086	813	28.4	8,690	8,639	0.6
GM Import Total	1,628	1,327	18.0	13,517	14,205	-4.8

GM Light Truck Deliveries by Production Source and Marketing Division

Buick Total	5,054	8,439	-42.4	55,794	75,930	-26.5
Cadillac Total	7,730	5,488	35.4	59,420	60,316	-1.5
Chevrolet Total	128,093	129,396	-4.8	1,225,484	1,426,174	-14.1
GMC Total	37,600	35,622	1.5	343,910	439,746	-21.8
HUMMER Total	6,739	5,806	11.6	53,236	37,017	43.8
Oldsmobile Total	0	15	***.*	29	432	-93.3
Pontiac Total	3,704	4,271	-16.6	46,920	28,071	67.1
Saab Total	533	132	288.3	4,449	1,486	199.4
Saturn Total	7,122	8,804	-22.2	77,304	84,063	-8.0
GM North America Total*	196,575	197,973	-4.5	1,866,546	2,153,235	-13.3

GM Light Truck Deliveries by Marketing Division

Buick Total	5,054	8,439	-42.4	55,794	75,930	-26.5
Cadillac Total	7,730	5,488	35.4	59,420	60,316	-1.5
Chevrolet Total	128,093	129,396	-4.8	1,225,484	1,426,174	-14.1
GMC Total	37,600	35,622	1.5	343,910	439,746	-21.8
HUMMER Total	6,739	5,806	11.6	53,236	37,017	43.8
Oldsmobile Total	0	15	***.*	29	432	-93.3
Pontiac Total	3,704	4,271	-16.6	46,920	28,071	67.1
Saab Total	533	132	288.3	4,449	1,486	199.4
Saturn Total	7,122	8,804	-22.2	77,304	84,063	-8.0
GM Total	196,575	197,973	-4.5	1,866,546	2,153,235	-13.3

* Includes US/Canada/Mexico

GM Production Schedule - 10/03/06

Units 000s	GMNA					Total Worldwide	GMNA 1		International
	Car1	Truck1	Total	GME2	GMLAAM3		GMAP4	Car	
-----	-----	-----	-----	-----	-----	-----	-----	-----	-----

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

2006 Q3 #	417	633	1,050	374	216	430	2,070	12	48	198
O/(U) prior forecast:@ *	12	(12)	0	2	(1)	5	6	0	0	3
2006 Q4 #	446	664	1,110	445	215	496	2,266	11	45	234
O/(U) prior forecast:@ *	(9)	(11)	(20)	(6)	4	(28)	(50)	0	0	(12)

Units 000s	GMNA						Total Worldwide	GMNA 1		International
	Carl	Truck1	Total	GME2	GMLAAM3	GMAP4		Car	Truck	
2001										
1st Qtr.	580	634	1,214	538	138	51	1,941	18	9	NA
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16	NA
3rd Qtr.	574	664	1,238	373	146	74	1,832	11	15	NA
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16	NA
CY	2,365	2,745	5,110	1,842	575	256	7,786	51	56	NA
2002										
1st Qtr.	600	753	1,353	456	131	65	2,005	11	11	NA
2nd Qtr.	688	865	1,553	453	141	74	2,221	15	17	NA
3rd Qtr.	568	740	1,308	408	132	87	1,935	19	20	NA
4th Qtr.	602	824	1,426	453	157	81	2,117	14	25	NA
CY	2,458	3,182	5,640	1,770	561	307	8,278	59	73	NA
2003										
1st Qtr.	591	860	1,451	491	127	77	2,146	19	24	NA
2nd Qtr.	543	837	1,380	488	128	90	2,086	19	24	NA
3rd Qtr.	492	753	1,245	393	135	120	1,893	20	17	NA
4th Qtr.	558	827	1,385	446	157	133	2,121	16	20	NA
CY	2,184	3,277	5,461	1,818	547	420	8,246	74	85	NA
2004										
1st Qtr.	525	820	1,345	473	159	296	2,273	19	19	247
2nd Qtr.	543	846	1,389	503	172	337	2,401	18	48	284
3rd Qtr.	463	746	1,209	411	185	314	2,119	16	43	261
4th Qtr.	466	811	1,277	442	200	386	2,305	17	47	324
CY	1,997	3,223	5,220	1,829	716	1,333	9,098	70	158	1,116
2005										
1st Qtr.	470	712	1,182	502	185	335	2,204	16	51	286
2nd Qtr.	458	789	1,247	501	195	398	2,341	17	49	337
3rd Qtr.	423	723	1,146	412	207	409	2,174	15	50	199
4th Qtr.	483	798	1,281	443	188	420	2,332	14	68	197
CY	1,834	3,022	4,856	1,858	775	1,562	9,051	62	218	1,019
2006										
1st Qtr.	496	759	1,255	494	194	472	2,415	18	50	246
2nd Qtr.	462	775	1,237	495	206	482	2,420	17	58	258
3rd Qtr. #	417	633	1,050	374	216	430	2,070	12	48	198

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

4th Qtr. #	446	664	1,110	445	215	496	2,266	11	45	234
	-----	-----	-----	-----	---	-----	-----	--	---	---
CY	1,821	2,831	4,652	1,808	831	1,880	9,171	58	201	936
	-----	-----	-----	-----	---	-----	-----	---	---	---

See notes on next page.

* Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more

@ Numbers may vary due to rounding

Denotes estimate

- (1) GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- (2) GME includes GM-AvtoVAZ joint venture production beginning in Q1 (2004)
- (3) GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- (4) GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004.
- (5) International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Forward Looking Statements language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

(Registrant)

Date: October 3, 2006

By: /s/PAUL W. SCHMIDT

(Paul W. Schmidt, Controller)