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GENERAL MOTORS CORP
Form 8-K
September 01, 2006

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549-1004

FORM 8-K
CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) September 1, 2006

GENERAL MOTORS CORPORATION

(Exact Name of Registrant as Specified in its Charter)

STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices)		48265-3000 ----- (Zip Code)

Registrant's telephone number, including area code (313) 556-5000

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Check the appropriate box below if the Form 8-K filing is intended to
simultaneously satisfy the filing obligation of the registrant under any of the
following provisions:

{ } Written communications pursuant to Rule 425 under the Securities Act (17 CFR
230.425)

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- { } Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)
- { } Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- { } Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 8.01. OTHER EVENTS

On September 1, 2006 General Motors Corporation (GM) issued a news release announcing August 2006 sales. The release is as follows:

GM Delivers 368,776 Vehicles; Retail Sales Up 8 Percent

- o Sales Gains Driven By Launch Vehicles
- o GM's Fuel-Efficient Vehicles Post Significant Increases: Pontiac G6 Up 35 Percent, Chevrolet Impala Up 29 Percent In Total Sales
- o Full-Size Pickup Truck Retail Sales Up 27 Percent; Large Utilities Up 22 Percent

DETROIT - General Motors' dealers in the United States sold 368,776 new cars and trucks in August. Retail sales were up 8 percent on a sales day adjusted basis, compared with August 2005.

"August retail sales were up almost 30,000 units compared to last year. That's great news. This was one of the stronger retail months of 2006, with our performance led by such launch vehicles as the Pontiac Torrent and G6, Saturn Sky, Chevrolet Cobalt, Impala and Buick Lucerne," said Mark LaNeve, General Motors North America vice president, Vehicle Sales, Service and Marketing. "Importantly, we're capitalizing on the sale of fuel-efficient cars and trucks including such "30 mpg and Above Club" members as Pontiac G6 coupe and G5, Chevy HHR, Cobalt, Malibu and Impala, and Saab 9-3. Our large pickup retail sales for Chevrolet Silverado, Avalanche and GMC Sierra were up 27 percent compared with a year ago. Customers clearly are responding to the quality, value, versatility and fuel efficiency of our cars and trucks. We encourage everyone in the new-vehicle market to take advantage of our Final Summer Bonus Cash sales event that runs through September 5."

Due to the success of new products, GM has seen sales strengthen over the last few months. GM market share on a retail basis has improved significantly in the last 90 days due to great launch vehicle performance and a broad-range of fuel-efficient vehicles.

Consistent with our North America turnaround plan, GM continues to run above 3 million retail units on an annualized basis.

GM also continues to reduce its reliance on low-margin daily rental sales. Daily rental sales were down 20 percent compared to year-ago levels, and were down 23 percent compared to July 2006. Total fleet sales (including daily rentals) were down 15 percent (14,112 vehicles) compared to year-ago levels.

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Total GM U.S. retail passenger car sales are up 5 percent versus August last year, demonstrating that GM can compete in all product categories and take advantage of shifting consumer preferences.

Chevrolet, GMC, Cadillac, Saab and Buick all saw retail sales increases in August.

Buick Lucerne, Pontiac G6, Chevy Malibu and Impala drove the mid-car category. There were retail deliveries of 9,021 Buick Lucerne; 7,889 Pontiac G6 (up 18 percent) and 10,109 Chevy Impala (up 62 percent) vehicles last month.

Chevrolet retail sales were up 8 percent, to 144,640 vehicles, led by an 11-percent increase in retail truck deliveries. Chevrolet also had a 3-percent hike in retail car deliveries, driven by more than 60-percent increases in both Monte Carlo and Impala.

GMC retail sales were up 17 percent for August with 36,394 vehicles delivered, driven by 9,407 all-new 2007 Yukon and Yukon XL sales.

Cadillac retail sales were up 17 percent, to 17,062 vehicles, led by a 22-percent hike in retail trucks, including 3,762 all-new 2007 Escalade and Escalade ESV sales. There was a 13-percent rise in Cadillac retail car deliveries, including 4,041 CTS; 3,138 DTS; and 2,658 STS.

Saab delivered 3,157 retail vehicles in August, up 18 percent compared to last year. Saab 9-3 sales were up 39 percent retail.

Buick retail deliveries were up 10 percent, to 17,711 vehicles, powered by a 31-percent rise in retail car deliveries. There were 13,981 combined retail deliveries of LaCrosse and Lucerne, marking the third consecutive month exceeding 10,000 units.

Saturn retail car sales are up 5 percent compared with August 2005, with 8,677 vehicles delivered, including 1,073 Skys.

Chevrolet HHR and Equinox, Saturn Vue and Pontiac Torrent pushed total small utility sales up 18 percent compared with a year ago, and up 45 percent in the first eight months of the year compared to the same period a year ago. Chevrolet HHR saw a 62-percent increase in retail sales compared to last year and had CYTD deliveries of 53,208 vehicles. Chevrolet Equinox had one of its best retail sales months of the year with 7,737 deliveries.

On the truck side of the market, large pickup truck retail deliveries were up 27 percent with 43,185 Chevy Silverado and 16,530 GMC Sierra trucks sold. Chevy Avalanche retail sales were up 42 percent compared to a year ago. GMC had one of its best retail sales months of the year, with 36,394 vehicles delivered, a 17-percent increase from August 2005. There were 2,002 GMC Canyon retail deliveries. GM sold 5,214 all-new 2007 Chevrolet Avalanche; 11,144 Tahoe; 5,332 Suburban; 5,869 GMC Yukon; and 3,538 Yukon XL vehicles at retail in August.

HUMMER had its second-best total sales month of 2006 with 6,711 total deliveries. H3 led the charge, up 10 percent in total sales over August 2005 with its third best month since launch. CYTD total HUMMER sales of 46,497 vehicles were up 49 percent compared with the same eight months one year ago.

GM's luxury utilities also posted solid retail sales results in August, with the all-new 2007 Cadillac Escalade, Escalade ESV and Cadillac SRX. August was the best retail sales month of the year for large utilities, up 22 percent retail;

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large luxury utilities were up 17 percent.

GM sports cars also posted very strong August retail sales results, with a 93-percent improvement compared with year-ago levels. Corvette retail sales were up 31 percent, with 2,984 vehicles delivered. Pontiac Solstice (1,515 vehicles) and Saturn Sky (1,073 vehicles) are continuing their brisk retail sales pace.

LaNeve was very encouraged by strong June, July and August sales performances, led by GM's launch vehicles and passenger cars. "Offering industry-leading products with best-in-class features and outstanding fuel economy means we are doing the right thing for the customer. We are seeing a continuing stability in our sales and positive momentum."

Certified Used Vehicles

August sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Saturn Certified Pre-Owned Vehicles, Saab Certified Pre-Owned Vehicles and HUMMER Certified Pre-Owned Vehicles, were 44,717 units, down 12 percent from last August. Total year-to-date certified GM sales are 347,596 units, down nearly 4 percent from the same period last year.

GM Certified Used Vehicles, the industry's top-selling certified pre-owned brand, posted 38,123 sales in August, down 13 percent from August 2005. Year-to-date sales for GM Certified Used Vehicles are 300,205 units, down 2 percent.

Cadillac Certified Pre-Owned Vehicles posted 3,609 sales in August, up 4 percent from last August. Saturn Certified Pre-Owned Vehicles sold 1,976 units, down 30.5 percent. Saab Certified Pre-Owned Vehicles sold 928 units, up 2 percent. In its eighth month of operation, HUMMER Certified Pre-Owned sold 81 units.

"Although August sales were challenging, the industry's top-selling certified brand, GM Certified Used Vehicles, increased sales 14 percent over July, while both Cadillac and Saab Certified Pre Owned Vehicles showed positive year-to-year gains in August," said LaNeve.

GM North America Reports August 2006 Production, 2006 Third Quarter Production Forecast Remains Unchanged at 1.050 Million Vehicles; 2006 Fourth Quarter Production Forecast Set at 1.130 Million Vehicles

In August, GM North America produced 465,000 vehicles (179,000 cars and 286,000 trucks). This is down 25,000 units or 5 percent compared to August 2005 when the region produced 490,000 vehicles (181,000 cars and 309,000 trucks). (Production totals include joint venture production of 26,000 vehicles in August 2006 and 28,000 vehicles in August 2005.)

The region's 2006 third quarter production forecast remains unchanged at 1.050 million vehicles (405,000 cars and 645,000 trucks). In the third quarter of 2005 the region produced 1.146 million vehicles (423,000 cars and 723,000 trucks). Additionally, the region's initial 2006 fourth quarter production forecast is set at 1.130 million vehicles (455,000 cars and 675,000 trucks), down approximately 12 percent, or 150,000 units, compared to 2005 fourth quarter actuals. This production adjustment does not reflect a reduction in GM's sales outlook, but is consistent with our strategy to reduce low-margin daily rentals, and takes into account the plan to shift production of pick-ups to the next generation pick-ups during the fourth quarter.

GM also announced 2006 revised third quarter and initial fourth quarter production forecasts for its international regions.

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GM Europe - GM Europe's 2006 third quarter production forecast remains unchanged at 372,000 vehicles. In the third quarter of 2005 the region built 412,000 vehicles. The region's 2006 initial fourth quarter production forecast is set at 451,000 units, up 2 percent from 2005 fourth quarter actuals.

GM Asia Pacific - GM Asia Pacific's 2006 third quarter production forecast is revised at 425,000 vehicles, down 13 percent from last month's guidance. In the third quarter of 2005 the region built 409,000 vehicles. The region's 2006 initial fourth quarter production forecast is set at 524,000 units, up 25 percent from 2005 fourth quarter actuals.

GM Latin America, Africa and the Middle East - The region's 2006 third quarter production forecast remains unchanged at 217,000 vehicles. In the third quarter of 2005 the region built 207,000 vehicles. The region's 2006 initial fourth quarter production forecast is set at 211,000 units, up 12 percent from 2005 fourth quarter actuals.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the global industry sales leader for 75 years. Founded in 1908, GM today employs about 327,000 people around the world. With global headquarters in Detroit, GM manufactures its cars and trucks in 33 countries. In 2005, 9.17 million GM cars and trucks were sold globally under the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, HUMMER, Opel, Pontiac, Saab, Saturn and Vauxhall. GM operates one of the world's leading finance companies, GMAC Financial Services, which offers automotive, residential and commercial financing and insurance. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. More information on GM can be found at www.gm.com.

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, we use words like "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions to identify forward looking statements, representing our current judgment about possible future events. We believe these judgments are reasonable, but actual results may differ materially due to a variety of important factors. Among other items, such factors might include: the pace of introductions and market acceptance of new products; the effect of competition on our markets and significant changes in the competitive environment; price increases or shortages of fuel; and changes in laws, regulations or tax rates. GM's most recent annual report on Form 10-K and quarterly report on Form 10-Q provide information about these factors, which may be revised or supplemented in future reports to the SEC on Form 10-Q or 8-K.

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Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

		August		Calendar Year-to-Date January - August			
Curr S/D:	27			% Chg			
Prev S/D:	26	2006	2005	per S/D	2006	2005	%Chg
Vehicle Total		368,776	355,180	0.0	2,846,065	3,237,577	-12.1

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Car Total	156,723	150,900	0.0	1,135,885	1,239,383	-8.4
Truck Total	212,053	204,280	0.0	1,710,180	1,998,194	-14.4
Light Truck Total	206,798	198,906	0.1	1,669,971	1,955,262	-14.6
Light Vehicle Total	363,521	349,806	0.1	2,805,856	3,194,645	-12.2

Market Division Vehicle Total	August			Calendar Year-to-Date January - August		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Buick	22,853	23,094	-4.7	171,578	209,566	-18.1
Cadillac	20,036	19,262	0.2	149,780	166,293	-9.9
Chevrolet	210,860	200,393	1.3	1,687,341	1,914,886	-11.9
GMC	42,262	38,349	6.1	324,095	425,368	-23.8
HUMMER	6,711	6,367	1.5	46,497	31,211	49.0
Oldsmobile	0	93	***.*	96	1,634	-94.1
Other - Isuzu	1,125	1,251	-13.4	9,553	9,700	-1.5
Pontiac	39,711	43,483	-12.1	284,581	299,669	-5.0
Saab	3,168	2,726	11.9	24,517	30,163	-18.7
Saturn	22,050	20,162	5.3	148,027	149,087	-0.7

Sales of Vehicles Produced in US/Canada/Mexico

Car	146,896	142,131	-0.5	1,066,142	1,154,658	-7.7
Light Truck	206,798	198,906	0.1	1,669,971	1,955,262	-14.6

Twenty-seven selling days for the August period this year and twenty-six for last year.

*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P
GM Car Deliveries - (United States)
August 2006

	August			Calendar Year-to-Date January - August		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	27	26				

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Century	-2	231	***.*	75	6,140	-98.8
LaCrosse	7,982	7,686	0.0	50,667	66,127	-23.4
LeSabre	87	8,126	-99.0	2,106	67,165	-96.9
Lucerne	10,822	0	***.*	67,928	0	***.*
Park Avenue	1	50	-98.1	32	2,078	-98.5
Regal	0	26	***.*	30	565	-94.7
Buick Total	18,890	16,119	12.9	120,838	142,075	-14.9

CTS	4,275	3,610	14.0	38,947	43,056	-9.5
DeVille	44	1,879	-97.7	692	36,865	-98.1
DTS	5,726	4,202	31.2	38,735	4,202	821.8
Seville	0	2	***.*	9	131	-93.1
STS	2,667	2,818	-8.9	17,472	24,336	-28.2
XLR	170	180	-9.1	2,235	2,875	-22.3
Cadillac Total	12,882	12,691	-2.3	98,090	111,465	-12.0

Aveo	6,191	5,702	4.6	41,269	47,497	-13.1
Cavalier	12	346	-96.7	319	18,138	-98.2
Classic	0	4	***.*	7	42,360	***.*
Cobalt	19,430	18,366	1.9	163,343	148,831	9.8
Corvette	2,990	2,202	30.8	24,847	20,708	20.0
Impala	26,094	19,560	28.5	197,304	160,579	22.9
Malibu	14,856	24,201	-40.9	122,345	139,735	-12.4
Monte Carlo	3,504	1,129	198.9	24,411	22,018	10.9
SSR	258	470	-47.1	3,234	6,254	-48.3
Chevrolet Total	73,335	71,980	-1.9	577,079	606,120	-4.8

Alero	0	68	***.*	67	1,199	-94.4
Aurora	0	0	***.*	0	18	***.*
Oldsmobile Total	0	68	***.*	67	1,217	-94.5

Bonneville	63	524	-88.4	1,009	8,716	-88.4
G5	1,569	0	***.*	1,760	0	***.*
G6	16,362	11,633	35.4	108,640	75,165	44.5
Grand Am	25	360	-93.3	717	30,712	-97.7
Grand Prix	8,986	17,833	-51.5	71,799	82,107	-12.6
GTO	963	647	43.3	7,873	8,419	-6.5
Solstice	1,515	83	***.*	14,403	83	***.*
Sunfire	35	1,217	-97.2	811	22,529	-96.4
Vibe	6,271	5,894	2.5	34,353	48,138	-28.6
Pontiac Total	35,789	38,191	-9.8	241,365	275,869	-12.5

9-2X	234	207	8.9	917	5,704	-83.9
9-3	1,990	1,508	27.1	16,627	18,403	-9.7
9-5	449	705	-38.7	3,057	4,702	-35.0
Saab Total	2,673	2,420	6.4	20,601	28,809	-28.5

Aura	1,781	0		1,782	0	
ION	10,300	9,355	6.0	71,269	68,860	3.5
Saturn L Series	0	76	***.*	20	4,968	-99.6
Sky	1,073	0	***.*	4,774	0	***.*
Saturn Total	13,154	9,431	34.3	77,845	73,828	5.4

GM Total	156,723	150,900	0.0	1,135,885	1,239,383	-8.4

GM Car Deliveries by Production Source						

GM North America *	146,896	142,131	-0.5	1,066,142	1,154,658	-7.7

GM Import	9,827	8,769	7.9	69,743	84,725	-17.7

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GM Total 156,723 150,900 0.0 1,135,885 1,239,383 -8.4

* Includes U.S./Canada/Mexico

2-1P
GM Car Deliveries - (United States)
August 2006

	August			Calendar Year-to-Date January - August		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	27	26				
GM Car Deliveries by Production Source and Marketing Division						
Buick Total	18,890	16,119	12.9	120,838	142,075	-14.9
Cadillac Total	12,882	12,691	-2.3	98,090	111,465	-12.0
Chevrolet Total	67,144	66,278	-2.4	535,810	558,623	-4.1
Oldsmobile Total	0	68	***.*	67	1,217	-94.5
Pontiac Total	34,826	37,544	-10.7	233,492	267,450	-12.7
Saturn Total	13,154	9,431	34.3	77,845	73,828	5.4
GM North America Total*	146,896	142,131	-0.5	1,066,142	1,154,658	-7.7
Chevrolet Total	6,191	5,702	4.6	41,269	47,497	-13.1
Pontiac Total	963	647	43.3	7,873	8,419	-6.5
Saab Total	2,673	2,420	6.4	20,601	28,809	-28.5
GM Import Total	9,827	8,769	7.9	69,743	84,725	-17.7

GM Vehicle Deliveries by Marketing Division

Buick Total	22,853	23,094	-4.7	171,578	209,566	-18.1
Cadillac Total	20,036	19,262	0.2	149,780	166,293	-9.9
Chevrolet Total	210,860	200,393	1.3	1,687,341	1,914,886	-11.9
GMC Total	42,262	38,349	6.1	324,095	425,368	-23.8
HUMMER Total	6,711	6,367	1.5	46,497	31,211	49.0
Oldsmobile Total	0	93	***.*	96	1,634	-94.1
Other-Isuzu Total	1,125	1,251	-13.4	9,553	9,700	-1.5
Pontiac Total	39,711	43,483	-12.1	284,581	299,669	-5.0
Saab Total	3,168	2,726	11.9	24,517	30,163	-18.7
Saturn Total	22,050	20,162	5.3	148,027	149,087	-0.7
GM Total	368,776	355,180	0.0	2,846,065	3,237,577	-12.1

* Includes US/Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
August 2006

	August			Calendar Year-to-Date January - August		
	2006	2005	% Chg per S/D	2006	2005	%Chg

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Selling Days (S/D)	27	26				

Rainier	690	1,311	-49.3	9,766	11,022	-11.4
Rendezvous	2,386	3,412	-32.7	32,130	42,623	-24.6
Terraza	887	2,252	-62.1	8,844	13,846	-36.1
Total Buick	3,963	6,975	-45.3	50,740	67,491	-24.8

Escalade	2,851	2,774	-1.0	24,274	21,861	11.0
Escalade ESV	1,875	984	83.5	8,767	10,074	-13.0
Escalade EXT	739	637	11.7	3,422	6,077	-43.7
SRX	1,689	2,176	-25.3	15,227	16,816	-9.4
Total Cadillac	7,154	6,571	4.8	51,690	54,828	-5.7

Astro	2	1,045	-99.8	353	17,175	-97.9
C/K Suburban(Chevy)	6,463	6,866	-9.4	48,035	64,433	-25.4
Chevy C/T Series	22	21	0.9	205	178	15.2
Chevy W Series	215	224	-7.6	1,918	1,828	4.9
Colorado	9,116	7,782	12.8	64,644	99,282	-34.9
Equinox	11,622	10,014	11.8	80,955	98,570	-17.9
Express Cutaway/G Cut	1,859	1,807	-0.9	13,689	12,717	7.6
Express Panel/G Van	8,195	6,783	16.3	60,051	60,841	-1.3
Express/G Sportvan	1,226	901	31.0	13,190	15,174	-13.1
HHR	8,620	5,760	44.1	75,448	10,174	641.6
Kodiak 4/5 Series	953	821	11.8	8,212	7,160	14.7
Kodiak 6/7/8 Series	253	340	-28.3	2,536	2,822	-10.1
S/T Blazer	10	155	-93.8	108	4,553	-97.6
S/T Pickup	0	2	***.*	4	144	-97.2
Tahoe	12,163	9,944	17.8	110,577	114,051	-3.0
Tracker	0	8	***.*	11	465	-97.6
TrailBlazer	12,901	22,251	-44.2	118,718	169,552	-30.0
Uplander	6,060	6,809	-14.3	44,388	52,283	-15.1
Venture	9	303	-97.1	180	6,558	-97.3
.....						
Avalanche	6,651	4,484	42.8	32,103	48,579	-33.9
Silverado-C/K Pickup	51,185	42,093	17.1	434,937	522,227	-16.7
Chevrolet Fullsize Pickups	57,836	46,577	19.6	467,040	1,308,766	-64.3
.....						
Chevrolet Total	137,525	128,413	3.1	1,110,262	1,308,766	-15.2

Canyon	2,562	2,012	22.6	16,303	26,813	-39.2
Envoy	6,621	9,674	-34.1	51,288	82,088	-37.5
GMC C/T Series	23	11	101.3	159	141	12.8
GMC W Series	606	666	-12.4	3,648	4,372	-16.6
Safari (GMC)	0	164	***.*	56	3,075	-98.2
Savana Panel/G Classic	1,503	1,446	0.1	12,062	15,105	-20.1
Savana Special/G Cut	425	323	26.7	8,830	9,968	-11.4
Savana/Rally	109	151	-30.5	1,847	1,553	18.9
Sierra	17,564	13,062	29.5	142,129	171,139	-17.0
Sonoma	0	1	***.*	0	64	***.*
Topkick 4/5 Series	704	1,609	-57.9	8,116	11,289	-28.1
Topkick 6/7/8 Series	1,354	431	202.5	5,862	5,442	7.7
Yukon	6,316	4,708	29.2	45,640	55,100	-17.2
Yukon XL	4,475	4,091	5.3	28,155	39,219	-28.2
GMC Total	42,262	38,349	6.1	324,095	425,368	-23.8

HUMMER H1	32	35	-12.0	261	263	-0.8
HUMMER H2	1,227	1,560	-24.3	10,979	16,712	-34.3
HUMMER H3	5,452	4,772	10.0	35,257	14,236	147.7
HUMMER Total	6,711	6,367	1.5	46,497	31,211	49.0

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Bravada	0	20	***.*	19	287	-93.4
Silhouette	0	5	***.*	10	130	-92.3
Oldsmobile Total	0	25	***.*	29	417	-93.0

Other-Isuzu F Series	124	142	-15.9	895	828	8.1
Other-Isuzu H Series	1	4	-75.9	82	35	134.3
Other-Isuzu N Series	1,000	1,105	-12.9	8,576	8,837	-3.0
Other-Isuzu Total	1,125	1,251	-13.4	9,553	9,700	-1.5

Aztek	20	296	-93.5	315	4,299	-92.7
Montana	23	263	-91.6	344	3,207	-89.3
Montana SV6	328	3,878	-91.9	11,955	15,439	-22.6
Torrent	3,551	855	299.9	30,602	855	***.*
Pontiac Total	3,922	5,292	-28.6	43,216	23,800	81.6

9-7X	495	306	55.8	3,916	1,354	189.2
Saab Total	495	306	55.8	3,916	1,354	189.2

Relay	1,077	1,512	-31.4	5,037	11,834	-57.4
VUE	7,819	9,219	-18.3	65,145	63,425	2.7
Saturn Total	8,896	10,731	-20.2	70,182	75,259	-6.7

GM Total	212,053	204,280	0.0	1,710,180	1,998,194	-14.4

GM TRUCK Deliveries by Production Source						

GM North America *	210,459	202,574	0.0	1,698,291	1,985,316	-14.5

GM Import	1,594	1,706	-10.0	11,889	12,878	-7.7

GM Total	212,053	204,280	0.0	1,710,180	1,998,194	-14.4

GM Light Duty Truck Deliveries by Production Source						

GM North America *	206,798	198,906	0.1	1,669,971	1,955,262	-14.6

GM Import	0	0	***.*	0	0	***.*

GM Total	206,798	198,906	0.1	1,669,971	1,955,262	-14.6

* Includes U.S./Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
August 2006

	August		% Chg per S/D	Calendar Year-to-Date January - August		
	2006	2005		2006	2005	%Chg
Selling Days (S/D)	27	26				

GM TRUCK Deliveries by Production Source and Marketing Division						

Buick Total	3,963	6,975	-45.3	50,740	67,491	-24.8
Cadillac Total	7,154	6,571	4.8	51,690	54,828	-5.7
Chevrolet Total	137,356	128,239	3.1	1,108,899	1,307,439	-15.2
GMC Total	41,760	37,790	6.4	321,173	421,643	-23.8

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HUMMER Total	6,711	6,367	1.5	46,497	31,211	49.0
Oldsmobile Total	0	25	***.*	29	417	-93.0
Other-Isuzu Total	202	278	-30.0	1,949	1,874	4.0
Pontiac Total	3,922	5,292	-28.6	43,216	23,800	81.6
Saab Total	495	306	55.8	3,916	1,354	189.2
Saturn Total	8,896	10,731	-20.2	70,182	75,259	-6.7

GM North America

Total*	210,459	202,574	0.0	1,698,291	1,985,316	-14.5
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Chevrolet Total	169	174	-6.5	1,363	1,327	2.7
GMC Total	502	559	-13.5	2,922	3,725	-21.6
Other-Isuzu Total	923	973	-8.7	7,604	7,826	-2.8
GM Import Total	1,594	1,706	-10.0	11,889	12,878	-7.7

GM Light Truck Deliveries by Production Source and Marketing Division

Buick Total	3,963	6,975	-45.3	50,740	67,491	-24.8
Cadillac Total	7,154	6,571	4.8	51,690	54,828	-5.7
Chevrolet Total	136,082	127,007	3.2	1,097,391	1,296,778	-15.4
GMC Total	39,575	35,632	7.0	306,310	404,124	-24.2
HUMMER Total	6,711	6,367	1.5	46,497	31,211	49.0
Oldsmobile Total	0	25	***.*	29	417	-93.0
Pontiac Total	3,922	5,292	-28.6	43,216	23,800	81.6
Saab Total	495	306	55.8	3,916	1,354	189.2
Saturn Total	8,896	10,731	-20.2	70,182	75,259	-6.7

GM North America

Total*	206,798	198,906	0.1	1,669,971	1,955,262	-14.6
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GM Light Truck Deliveries by Marketing Division

Buick Total	3,963	6,975	-45.3	50,740	67,491	-24.8
Cadillac Total	7,154	6,571	4.8	51,690	54,828	-5.7
Chevrolet Total	136,082	127,007	3.2	1,097,391	1,296,778	-15.4
GMC Total	39,575	35,632	7.0	306,310	404,124	-24.2
HUMMER Total	6,711	6,367	1.5	46,497	31,211	49.0
Oldsmobile Total	0	25	***.*	29	417	-93.0
Pontiac Total	3,922	5,292	-28.6	43,216	23,800	81.6
Saab Total	495	306	55.8	3,916	1,354	189.2
Saturn Total	8,896	10,731	-20.2	70,182	75,259	-6.7
GM Total	206,798	198,906	0.1	1,669,971	1,955,262	-14.6

* Includes US/Canada/Mexico

GM Production Schedule - 09/01/06

Units 000s	GMNA			GME2	GMLAAM3	GMAP4	Total Worldwide	GMNA 1		International
	Car1	Truck1	Total					Car	Truck	
2006 Q3 #	405	645	1,050	372	217	425	2,064	12	48	195
O/(U) prior forecast: @ *	0	0	0	0	0	(61)	(61)	0	0	(36)

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2006 Q4 #	455	675	1,130	451	211	524	2,316	11	45	246
O/(U) prior forecast:@ *	0	0	0	0	0	0	0	0	0	0

Units 000s	GMNA						Total Worldwide	GMNA 1		International
	Carl	Truck1	Total	GME2	GMLAAM3	GMAP4		Car	Truck	
2001										
1st Qtr.	580	634	1,214	538	138	51	1,941	18	9	NA
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16	NA
3rd Qtr.	574	664	1,238	373	146	74	1,832	11	15	NA
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16	NA
CY	2,365	2,745	5,110	1,842	575	256	7,786	51	56	NA
2002										
1st Qtr.	600	753	1,353	456	131	65	2,005	11	11	NA
2nd Qtr.	688	865	1,553	453	141	74	2,221	15	17	NA
3rd Qtr.	568	740	1,308	408	132	87	1,935	19	20	NA
4th Qtr.	602	824	1,426	453	157	81	2,117	14	25	NA
CY	2,458	3,182	5,640	1,770	561	307	8,278	59	73	NA
2003										
1st Qtr.	591	860	1,451	491	127	77	2,146	19	24	NA
2nd Qtr.	543	837	1,380	488	128	90	2,086	19	24	NA
3rd Qtr.	492	753	1,245	393	135	120	1,893	20	17	NA
4th Qtr.	558	827	1,385	446	157	133	2,121	16	20	NA
CY	2,184	3,277	5,461	1,818	547	420	8,246	74	85	NA
2004										
1st Qtr.	525	820	1,345	473	159	296	2,273	19	19	247
2nd Qtr.	543	846	1,389	503	172	337	2,401	18	48	284
3rd Qtr.	463	746	1,209	411	185	314	2,119	16	43	261
4th Qtr.	466	811	1,277	442	200	386	2,305	17	47	324
CY	1,997	3,223	5,220	1,829	716	1,333	9,098	70	158	1,116
2005										
1st Qtr.	470	712	1,182	502	185	335	2,204	16	51	286
2nd Qtr.	458	789	1,247	501	195	398	2,341	17	49	337
3rd Qtr.	423	723	1,146	412	207	409	2,174	15	50	199
4th Qtr.	483	798	1,281	443	188	420	2,332	14	68	197
CY	1,834	3,022	4,856	1,858	775	1,562	9,051	62	218	1,019
2006										
1st Qtr.	496	759	1,255	494	194	472	2,415	18	50	246
2nd Qtr.	462	775	1,237	495	206	482	2,420	17	58	258
3rd Qtr. #	405	645	1,050	372	217	425	2,064	12	48	195
4th Qtr. #	455	675	1,130	451	211	524	2,316	11	45	246
CY	1,818	2,854	4,672	1,812	828	1,903	9,215	58	201	945

* Variance reported only if current production estimate by region differs from

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prior production estimate by 5K units or more
@ Numbers may vary due to rounding
Denotes estimate

- (1) GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- (2) GME includes GM-AvtoVAZ joint venture production beginning in Q1 (2004)
- (3) GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- (4) GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004.
- (5) International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Forward Looking Statements language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

(Registrant)

Date: September 1, 2006

By: /s/PAUL W. SCHMIDT

(Paul W. Schmidt, Controller)