

FEDERAL REALTY INVESTMENT TRUST  
Form 10-Q  
May 07, 2012  
Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q

QUARTERLY REPORT PURSUANT TO THE SECTION 13 OR 15(D) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2012

OR  
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 1-07533

FEDERAL REALTY INVESTMENT TRUST

(Exact Name of Registrant as Specified in its Declaration of Trust)

Maryland 52-0782497  
(State of Organization) (IRS Employer Identification No.)

1626 East Jefferson Street, Rockville, Maryland 20852  
(Address of Principal Executive Offices) (Zip Code)

(301) 998-8100  
(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer  Accelerated Filer

Non-Accelerated Filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

The number of Registrant's common shares outstanding on May 4, 2012 was 63,914,475.

Table of Contents

FEDERAL REALTY INVESTMENT TRUST  
QUARTERLY REPORT ON FORM 10-Q  
QUARTER ENDED MARCH 31, 2012

TABLE OF CONTENTS

PART I. FINANCIAL INFORMATION	<u>3</u>
Item 1. Financial Statements	<u>3</u>
Consolidated Balance Sheets as of March 31, 2012 (unaudited) and December 31, 2011	<u>4</u>
Consolidated Statements of Comprehensive Income (unaudited) for the three months ended March 31, 2012 and 2011	<u>5</u>
Consolidated Statement of Shareholders' Equity (unaudited) for the three months ended March 31, 2012	<u>6</u>
Consolidated Statements of Cash Flows (unaudited) for the three months ended March 31, 2012 and 2011	<u>7</u>
Notes to Consolidated Financial Statements (unaudited)	<u>8</u>
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>15</u>
Item 3. Quantitative and Qualitative Disclosures about Market Risk	<u>26</u>
Item 4. Controls and Procedures	<u>27</u>
PART II. OTHER INFORMATION	<u>27</u>
Item 1. Legal Proceedings	<u>27</u>
Item 1A. Risk Factors	<u>27</u>
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	<u>28</u>
Item 3. Defaults Upon Senior Securities	<u>28</u>
Item 4. Mine Safety Disclosures	<u>28</u>
Item 5. Other Information	<u>28</u>
Item 6. Exhibits	<u>28</u>
SIGNATURES	<u>29</u>

Table of Contents

PART I—FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

The following balance sheet as of December 31, 2011, which has been derived from audited financial statements, and unaudited interim financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles (GAAP) have been omitted pursuant to those rules and regulations, although the company believes that the disclosures made are adequate to make the information not misleading. It is suggested that these financial statements be read in conjunction with the financial statements and notes thereto included in the company's latest Annual Report on Form 10-K. In the opinion of management, all adjustments (consisting of normal, recurring adjustments) necessary for a fair presentation for the periods presented have been included. The results of operations for the three months ended March 31, 2012 are not necessarily indicative of the results that may be expected for the full year.

Table of ContentsFederal Realty Investment Trust  
Consolidated Balance Sheets

	March 31, 2012	December 31, 2011
	(In thousands, except share data) (Unaudited)	
<b>ASSETS</b>		
Real estate, at cost		
Operating (including \$263,583 and \$263,570 of consolidated variable interest entities, respectively)	\$ 4,251,132	\$ 4,232,608
Construction-in-progress	200,879	193,836
	4,452,011	4,426,444
Less accumulated depreciation and amortization (including \$6,741 and \$4,991 of consolidated variable interest entities, respectively)	(1,150,398 )	(1,127,588 )
Net real estate	3,301,613	3,298,856
Cash and cash equivalents	69,182	67,806
Accounts and notes receivable, net	75,871	75,921
Mortgage notes receivable, net	56,076	55,967
Investment in real estate partnership	34,163	34,352
Prepaid expenses and other assets	120,911	121,492
Debt issuance costs, net of accumulated amortization of \$9,886 and \$9,098, respectively	11,032	11,816
<b>TOTAL ASSETS</b>	<b>\$ 3,668,848</b>	<b>\$ 3,666,210</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Liabilities</b>		
Mortgages payable (including \$207,099 and \$207,683 of consolidated variable interest entities, respectively)	\$ 744,297	\$ 747,523
Capital lease obligations	71,708	63,093
Notes payable	294,685	295,159
Senior notes and debentures	1,004,584	1,004,635
Accounts payable and accrued expenses	92,352	104,660
Dividends payable	44,473	44,229
Security deposits payable	12,441	12,221
Other liabilities and deferred credits	55,770	68,761
Total liabilities	2,320,310	2,340,281
Commitments and contingencies (Note 7)		
Redeemable noncontrolling interests	82,252	85,325
<b>Shareholders' equity</b>		
Preferred shares, authorized 15,000,000 shares, \$.01 par: 5.417% Series 1 Cumulative Convertible Preferred Shares, (stated at liquidation preference \$25 per share), 399,896 shares issued and outstanding	9,997	9,997
Common shares of beneficial interest, \$.01 par, 100,000,000 shares authorized, 63,909,248 and 63,544,150 shares issued and outstanding, respectively	639	636
Additional paid-in capital	1,790,460	1,764,940
Accumulated dividends in excess of net income	(556,783 )	(555,541 )
Accumulated other comprehensive loss	(2,582 )	(3,940 )
Total shareholders' equity of the Trust	1,241,731	1,216,092
Noncontrolling interests	24,555	24,512

Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-Q

Total shareholders' equity	1,266,286	1,240,604
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 3,668,848	\$ 3,666,210

The accompanying notes are an integral part of these consolidated statements.

4

---

Table of ContentsFederal Realty Investment Trust  
Consolidated Statements of Comprehensive Income  
(Unaudited)

	Three Months Ended March 31,	
	2012	2011
	(In thousands, except per share data)	
REVENUE		
Rental income	\$ 140,661	\$ 134,438
Other property income	4,362	2,090
Mortgage interest income	1,266	1,121
Total revenue	146,289	137,649
EXPENSES		
Rental expenses	26,110	29,402
Real estate taxes	16,057	15,407
General and administrative	7,004	6,051
Depreciation and amortization	36,571	30,416
Total operating expenses	85,742	81,276
OPERATING INCOME	60,547	56,373
Other interest income	207	15
Interest expense	(28,793	) (25,044
Early extinguishment of debt	—	296
Income from real estate partnerships	301	323
INCOME FROM CONTINUING OPERATIONS	32,262	31,963
DISCONTINUED OPERATIONS		
Discontinued operations - income	—	421
INCOME BEFORE GAIN ON SALE OF REAL ESTATE	32,262	32,384
Gain on sale of real estate in real estate partnership	11,860	—
NET INCOME	44,122	32,384
Net income attributable to noncontrolling interests	(1,136	) (1,198
NET INCOME ATTRIBUTABLE TO THE TRUST	42,986	31,186
Dividends on preferred shares	(135	) (135
NET INCOME AVAILABLE FOR COMMON SHAREHOLDERS	\$ 42,851	\$ 31,051
EARNINGS PER COMMON SHARE, BASIC		
Continuing operations	\$ 0.48	\$ 0.49
Discontinued operations	—	0.01
Gain on sale of real estate	0.19	—
	\$ 0.67	\$ 0.50
Weighted average number of common shares, basic	63,411	61,471
EARNINGS PER COMMON SHARE, DILUTED		
Continuing operations	\$ 0.48	\$ 0.49
Discontinued operations	—	0.01
Gain on sale of real estate	0.19	—
	\$ 0.67	\$ 0.50
Weighted average number of common shares, diluted	63,585	61,629
COMPREHENSIVE INCOME (Note 2)	\$ 45,480	\$ 32,384
COMPREHENSIVE INCOME ATTRIBUTABLE TO THE TRUST (Note 2)	\$ 44,344	\$ 31,186

The accompanying notes are an integral part of these consolidated statements.

Table of Contents

Federal Realty Investment Trust  
Consolidated Statement of Shareholders' Equity  
For the Three Months Ended March 31, 2012  
(Unaudited)

	Shareholders' Equity of the Trust					Accumulated Dividends in Excess of Net Income	Accumulated Other Comprehensive Loss	Noncontrolling Interests	Total Shareholders' Equity
	Preferred Shares	Common Shares	Additional Paid-in Capital	Shares	Amount				
	Shares	Amount	Shares	Amount					
(In thousands, except share data)									
BALANCE AT DECEMBER 31, 2011	399,896	\$9,997	63,544,150	\$636	\$1,764,940	\$(555,541)	\$(3,940)	\$24,512	\$1,240,604
Net income, excluding \$613 attributable to redeemable noncontrolling interests	—	—	—	—	—	42,986	—	523	43,509
Other comprehensive income	—	—	—	—	—	—	1,358	—	1,358
Dividends declared to common shareholders	—	—	—	—	—	(44,093)	—	—	(44,093)
Dividends declared to preferred shareholders	—	—	—	—	—	(135)	—	—	(135)
Distributions declared to noncontrolling interests	—	—	—	—	—	—	—	(429)	(429)
Common shares issued	—	—	220,835	2	20,988	—	—	—	20,990
Exercise of stock options	—	—	20,590	—	1,317	—	—	—	1,317
Shares issued under dividend reinvestment plan	—	—	6,366	—	582	—	—	—	582
Share-based compensation expense, net	—	—	117,307	1	2,831	—	—	—	2,832
Conversion and redemption of OP units	—	—	—	—	(198)	—	—	(80)	(278)
	—	—	—	—	—	—	—	29	29



Contributions  
from  
noncontrolling  
interests

BALANCE AT	399,896	\$9,997	63,909,248	\$639	\$1,790,460	\$(556,783)	\$(2,582)	\$24,555	\$1,266,286
MARCH 31, 2012									

The accompanying notes are an integral part of these consolidated statements.

6

---

Table of ContentsFederal Realty Investment Trust  
Consolidated Statements of Cash Flows  
(Unaudited)

	Three Months Ended March 31,	
	2012	2011
	(In thousands)	
<b>OPERATING ACTIVITIES</b>		
Net income	\$44,122	\$32,384
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation and amortization, including discontinued operations	36,571	30,569
Gain on sale of real estate in real estate partnership	(11,860)	) —
Early extinguishment of debt	—	(296)
Income from real estate partnerships	(301)	) (323)
Other, net	2,121	997
Changes in assets and liabilities, net of effects of acquisitions and dispositions		
Decrease (increase) in accounts receivable	740	(1,280)
(Increase) decrease in prepaid expenses and other assets	(398)	) 3,779
Decrease in accounts payable and accrued expenses	(1,734)	) (18,365)
Increase (decrease) in security deposits and other liabilities	196	(1,466)
Net cash provided by operating activities	69,457	45,999
<b>INVESTING ACTIVITIES</b>		
Acquisition of real estate	—	(19,196)
Capital expenditures - development and redevelopment	(24,081)	) (18,967)
Capital expenditures - other	(12,958)	) (11,208)
Investment in real estate partnerships	—	(85)
Distribution from real estate partnership in excess of earnings	143	341
Leasing costs	(2,243)	) (3,800)
(Issuance) repayment of mortgage and other notes receivable, net	(143)	) 7
Net cash used in investing activities	(39,282)	) (52,908)
<b>FINANCING ACTIVITIES</b>		
Net borrowings under revolving credit facility, net of costs	—	115,000
Purchase and retirement of senior notes/debentures	—	(75,000)
Repayment of mortgages, capital leases and notes payable	(3,292)	) (45,299)
Issuance of common shares	22,889	49,012
Dividends paid to common and preferred shareholders	(43,984)	) (41,358)
Distributions to and redemptions of noncontrolling interests	(4,412)	) (1,242)
Net cash (used in) provided by financing activities	(28,799)	) 1,113
Increase (decrease) in cash and cash equivalents	1,376	(5,796)
Cash and cash equivalents at beginning of year	67,806	15,797
Cash and cash equivalents at end of period	\$69,182	\$10,001

The accompanying notes are an integral part of these consolidated statements.

Table of Contents

Federal Realty Investment Trust  
 Notes to Consolidated Financial Statements  
 March 31, 2012  
 (Unaudited)

**NOTE 1—BUSINESS AND ORGANIZATION**

Federal Realty Investment Trust (the “Trust”) is an equity real estate investment trust (“REIT”) specializing in the ownership, management, and redevelopment of retail and mixed-use properties. Our properties are located primarily in densely populated and affluent communities in strategically selected metropolitan markets in the Mid-Atlantic and Northeast regions of the United States, as well as in California. As of March 31, 2012, we owned or had a majority interest in community and neighborhood shopping centers and mixed-use properties which are operated as 87 predominantly retail real estate projects.

We operate in a manner intended to enable us to qualify as a REIT for federal income tax purposes. A REIT that distributes at least 90% of its taxable income to its shareholders each year and meets certain other conditions is not taxed on that portion of its taxable income which is distributed to its shareholders. Therefore, federal income taxes on our taxable income have been and are generally expected to be immaterial. We are obligated to pay state taxes, generally consisting of franchise or gross receipts taxes in certain states. Such state taxes also have not been material.

**NOTE 2—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES****Principles of Consolidation**

Our consolidated financial statements include the accounts of the Trust, its corporate subsidiaries, and all entities in which the Trust has a controlling interest or has been determined to be the primary beneficiary of a variable interest entity (“VIE”). The equity interests of other investors are reflected as noncontrolling interests or redeemable noncontrolling interests. All significant intercompany transactions and balances are eliminated in consolidation. We account for our interests in joint ventures, which we do not control, using the equity method of accounting. Certain 2011 amounts have been reclassified to conform to current period presentation.

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America, referred to as “GAAP,” requires management to make estimates and assumptions that in certain circumstances affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities, and revenues and expenses. These estimates are prepared using management’s best judgment, after considering past, current and expected events and economic conditions. Actual results could differ from these estimates.

**Comprehensive Income**

In June 2011, the FASB issued ASU 2011-05, “Comprehensive Income (Topic 220): Presentation of Comprehensive Income.” ASU 2011-05 eliminates the option to present components of other comprehensive income as part of the statement of shareholders’ equity and requires the presentation of components of net income and components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In December 2011, the FASB deferred the requirement to present reclassification adjustments for each component of accumulated other comprehensive income in both net income and other comprehensive income on the face of the financial statements. We adopted the standards effective January 1, 2012 and modified the presentation in our consolidated financial statements accordingly.

The components of comprehensive income are as follows:

	Three Months Ended March 31,	
	2012	2011
	(In thousands)	
Net income	\$44,122	\$32,384
Other comprehensive income	1,358	—
Comprehensive income	\$45,480	\$32,384
Net income attributable to noncontrolling interests	(1,136	) (1,198

Comprehensive income attributable to the Trust	\$44,344	\$31,186
--	----------	----------

8

---

Table of Contents

## Other Recently Adopted Accounting Pronouncements

In May 2011, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2011-04, “Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs.” The pronouncement was issued to provide a uniform framework for fair value measurements and related disclosures between U.S. GAAP and International Financial Reporting Standards (“IFRS”). ASU 2011-04 changes certain fair value measurement principles and enhances the disclosure requirements particularly for level 3 fair value measurements. We adopted the standard effective January 1, 2012 and it did not have a significant impact to our consolidated financial statements.

## Consolidated Statements of Cash Flows—Supplemental Disclosures

The following table provides supplemental disclosures related to the Consolidated Statements of Cash Flows:

	Three Months Ended March 31,	
	2012	2011
	(In thousands)	
<b>SUPPLEMENTAL DISCLOSURES:</b>		
Total interest costs incurred	\$31,250	\$26,816
Interest capitalized	(2,457	) (1,772
Interest expense	\$28,793	\$25,044
Cash paid for interest, net of amounts capitalized	\$31,669	\$30,037
Cash paid for income taxes	\$177	\$326
<b>NON-CASH INVESTING AND FINANCING TRANSACTIONS:</b>		
Mortgage loan assumed with acquisition	\$—	\$42,938

## NOTE 3—REAL ESTATE

During 2012, we finalized the purchase price allocations for our December 2011 acquisitions of controlling interests in Montrose Crossing and Plaza El Segundo. The purchase price for Montrose Crossing was \$141.5 million and our 89.9% ownership interest was \$127.2 million which was funded with cash and our pro-rata share of \$80.0 million of new mortgage debt. Approximately \$2.9 million and \$3.8 million of net assets acquired were allocated to other assets for "above market leases" and other liabilities for "below market leases", respectively. The purchase price for Plaza El Segundo was \$192.7 million and our 48.2% ownership interest was funded with \$8.5 million of cash and the assumption of our pro-rata share of the existing \$175.0 million mortgage debt. Approximately \$7.5 million and \$2.3 million of net assets acquired were allocated to other assets for "above market leases" and other liabilities for "below market leases", respectively. The balance sheet at December 31, 2011, has been adjusted to reflect the final purchase price allocation for both properties.

## NOTE 4—REAL ESTATE PARTNERSHIPS

## Federal/Lion Venture LP

We have a joint venture arrangement (the “Partnership”) with affiliates of a discretionary fund created and advised by ING Clarion Partners (“Clarion”). We own 30% of the equity in the Partnership and Clarion owns 70%. We hold a general partnership interest, however, Clarion also holds a general partnership interest and has substantive participating rights. We cannot make significant decisions without Clarion’s approval. Accordingly, we account for our interest in the Partnership using the equity method. As of March 31, 2012, the Partnership owned seven retail real estate properties. We are the manager of the Partnership and its properties, earning fees for acquisitions, dispositions, management, leasing, and financing. Intercompany profit generated from fees is eliminated in consolidation. We also have the opportunity to receive performance-based earnings through our Partnership interest. Accounting policies for the Partnership are similar to accounting policies followed by the Trust. The Partnership is subject to a buy-sell provision which is customary for real estate joint venture agreements and the industry. Either partner may initiate this

provision at any time, which could result in either the sale of our interest or the use of available cash or borrowings to acquire Clarion's interest.

9

---

Table of Contents

The following tables provide summarized operating results and the financial position of the Partnership:

	Three Months Ended March 31,	
	2012	2011
	(in thousands)	
<b>OPERATING RESULTS</b>		
Revenue	\$4,589	\$4,968
Expenses		
Other operating expenses	1,339	1,756
Depreciation and amortization	1,376	1,278
Interest expense	845	848
Total expenses	3,560	3,882
Net income	\$1,029	\$1,086
Our share of net income from real estate partnership	\$358	\$357
	March 31,	December 31,
	2012	2011
	(In thousands)	
<b>BALANCE SHEETS</b>		
Real estate, net	\$177,618	\$178,693
Cash	3,467	3,035
Other assets	5,171	6,116
Total assets	\$186,256	\$187,844
Mortgages payable	\$57,322	\$57,376
Other liabilities	4,217	5,391
Partners' capital	124,717	125,077
Total liabilities and partners' capital	\$186,256	\$187,844
Our share of unconsolidated debt	\$17,197	\$17,213
Our investment in real estate partnership	\$34,163	\$34,352

**Taurus Newbury Street JV II Limited Partnership**

On October 31, 2011, our Newbury Street Partnership sold its entire portfolio of three buildings for \$44.0 million. As part of the sale, we received \$34.6 million of the net proceeds which included the repayment of our \$11.8 million loans. Due to the timing of receiving financial information from the general partner, our share of earnings was recorded one quarter in arrears. Therefore, we recognized the gain on sale of \$11.9 million in the first quarter 2012. The deferred gain was included in "other liabilities and deferred credits" on the balance sheet at December 31, 2011.

**NOTE 5—DEBT**

During the three months ended March 31, 2012, our \$400.0 million revolving credit facility had no amounts outstanding. Our revolving credit facility, term loan and certain notes require us to comply with various financial covenants, including the maintenance of minimum shareholders' equity and debt coverage ratios and a maximum ratio of debt to net worth. As of March 31, 2012, we were in compliance with all loan covenants.

**NOTE 6—FAIR VALUE OF FINANCIAL INSTRUMENTS**

Except as disclosed below, the carrying amount of our financial instruments approximates their fair value. The fair value of our mortgages payable, notes payable and senior notes and debentures is sensitive to fluctuations in interest rates. Quoted market prices (Level 1) were used to estimate the fair value of our marketable senior notes and debentures and discounted cash flow analysis (Level 2) is generally used to estimate the fair value of our mortgages and notes payable. Considerable judgment is necessary to estimate the fair value of financial instruments. The

estimates of fair value presented herein are not necessarily indicative of the amounts that could be realized upon disposition of the financial instruments. A summary of the carrying amount and fair value of our mortgages payable, notes payable and senior notes and debentures is as follows:

10

---



Table of Contents

	March 31, 2012		December 31, 2011	
	Carrying Value	Fair Value	Carrying Value	Fair Value
	(In thousands)			
Mortgages and notes payable	\$1,038,982	\$1,091,798	\$1,042,682	\$1,099,273
Senior notes and debentures	\$1,004,584	\$1,094,273	\$1,004,635	\$1,085,309

As of March 31, 2012, we have two interest rate swap agreements with a notional amount of \$275.0 million that are measured at fair value on a recurring basis. We assess effectiveness of our cash flow hedges both at inception and on an ongoing basis. The effective portion of changes in fair value of the interest rate swaps associated with our cash flow hedges is recorded in accumulated other comprehensive loss and is subsequently reclassified into interest expense as interest is incurred on the related variable rate debt. Within the next 12 months, we expect to reclassify an estimated \$3.9 million as an increase to interest expense. Our cash flow hedges become ineffective if critical terms of the hedging instrument and the debt instrument do not perfectly match such as notional amounts, settlement dates, reset dates, calculation period and LIBOR rate. In addition, we evaluate the default risk of the counterparty by monitoring the credit-worthiness of the counterparty. When ineffectiveness exists, the ineffective portion of changes in fair value of the interest rate swaps associated with our cash flow hedges is recognized in earnings in the period affected. Hedge ineffectiveness did not impact earnings in 2012, and we do not anticipate it will have a significant effect in the future.

The fair values of the interest rate swap agreements are based on the estimated amounts we would receive or pay to terminate the contracts at the reporting date and are determined using interest rate pricing models and interest rate related observable inputs. The fair value of our swaps at March 31, 2012 was a liability of \$2.6 million and is included in "accounts payable and accrued expenses" on our consolidated balance sheet. The change in valuation on our interest rate swaps was \$1.4 million (including \$1.0 million reclassified from other comprehensive income to earnings) for the three months ended March 31, 2012 and is included in "accumulated other comprehensive loss". A summary of our financial liabilities that are measured at fair value on a recurring basis, by level within the fair value hierarchy is as follows:

	March 31, 2012				December 31, 2011			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
	(In thousands)							
Interest rate swaps	\$—	\$2,582	\$—	\$2,582	\$—	\$3,940	\$—	\$3,940

**NOTE 7—COMMITMENTS AND CONTINGENCIES**

We are sometimes involved in lawsuits, warranty claims, and environmental matters arising in the ordinary course of business. Management makes assumptions and estimates concerning the likelihood and amount of any potential loss relating to these matters.

We are currently a party to various legal proceedings. We accrue a liability for litigation if an unfavorable outcome is probable and the amount of loss can be reasonably estimated. If an unfavorable outcome is probable and a reasonable estimate of the loss is a range, we accrue the best estimate within the range; however, if no amount within the range is a better estimate than any other amount, the minimum within the range is accrued. Legal fees related to litigation are expensed as incurred. We do not believe that the ultimate outcome of these matters, either individually or in the aggregate, could have a material adverse effect on our financial position or overall trends in results of operations; however, litigation is subject to inherent uncertainties. Also under our leases, tenants are typically obligated to indemnify us from and against all liabilities, costs and expenses imposed upon or asserted against us (1) as owner of the properties due to certain matters relating to the operation of the properties by the tenant, and (2) where appropriate, due to certain matters relating to the ownership of the properties prior to their acquisition by us.

Under the terms of certain partnership agreements, the partners have the right to exchange their operating partnership units for cash or the same number of our common shares, at our option. A total of 326,140 operating partnership units are outstanding which have a total fair value of \$31.6 million, based on our closing stock price on March 31, 2012.



Table of Contents

## NOTE 8—SHAREHOLDERS' EQUITY

The following table provides a summary of dividends declared and paid per share:

	Three Months Ended March 31,			
	2012		2011	
	Declared	Paid	Declared	Paid
Common shares	\$0.690	\$0.690	\$0.670	\$0.670
5.417% Series 1 Cumulative Convertible Preferred shares	\$0.339	\$0.339	\$0.339	\$0.339

On February 24, 2011, we entered into an at the market (“ATM”) equity program in which we may from time to time offer and sell common shares having an aggregate offering price of up to \$300.0 million. We intend to use the net proceeds to fund potential acquisition opportunities, fund our development and redevelopment pipeline, repay amounts outstanding under our revolving credit facility and/or for general corporate purposes. For the three months ended March 31, 2012, we issued 220,792 common shares at a weighted average price per share of \$96.58 for net cash proceeds of \$21.0 million and paid \$0.3 million in commissions related to the sales of these common shares.

## NOTE 9—COMPONENTS OF RENTAL INCOME

The principal components of rental income are as follows:

	Three Months Ended March 31,	
	2012	2011
	(In thousands)	
Minimum rents		
Retail and commercial	\$103,135	\$96,736
Residential (1)	6,410	5,525
Cost reimbursement	26,957	28,830
Percentage rent	1,957	1,395
Other	2,202	1,952
Total rental income	\$140,661	\$134,438

(1) Residential minimum rents consist of the rental amounts for residential units at Rollingwood Apartments, The Crest at Congressional Plaza Apartments, Santana Row and Bethesda Row.

Minimum rents include the following:

	Three Months Ended March 31,	
	2012	2011
	(In millions)	
Straight-line rents	\$0.6	\$1.0
Amortization of above market leases	\$(0.9)	\$(0.6)
Amortization of below market leases	\$1.1	\$0.9

## NOTE 10—DISCONTINUED OPERATIONS

Results of properties disposed or held for disposal which meet certain requirements, constitute discontinued operations and as such, the operations of these properties are classified as discontinued operations for all periods presented. A summary of the financial information for the discontinued operations is as follows:

Three Months Ended  
March 31,

	2011 (in millions)
Revenue from discontinued operations	\$1.0
Income from discontinued operations	\$0.4

12

---

Table of Contents

## NOTE 11—SHARE-BASED COMPENSATION PLANS

A summary of share-based compensation expense included in net income is as follows:

	Three Months Ended March 31,	
	2012	2011
	(In thousands)	
Share-based compensation incurred		
Grants of common shares	\$2,674	\$1,935
Grants of options	158	254
	2,832	2,189
Capitalized share-based compensation	(230	) (182
Share-based compensation expense	\$2,602	\$2,007

## NOTE 12—EARNINGS PER SHARE

We have calculated earnings per share (“EPS”) under the two-class method. The two-class method is an earnings allocation methodology whereby EPS for each class of common stock and participating securities is calculated according to dividends declared and participation rights in undistributed earnings. For the three months ended March 31, 2012 and 2011, we had 0.3 million weighted average unvested shares outstanding, which are considered participating securities. Therefore, we have allocated our earnings for basic and diluted EPS between common shares and unvested shares; the portion of earnings allocated to the unvested shares is reflected as “earnings allocated to unvested shares” in the reconciliation below.

In the dilutive EPS calculation, dilutive stock options were calculated using the treasury stock method consistent with prior periods. There were no anti-dilutive stock options for the three months ended March 31, 2012. Approximately 0.1 million stock options have been excluded for the three months ended March 31, 2011 as they were anti-dilutive. The conversions of downREIT operating partnership units and 5.417% Series 1 Cumulative Convertible Preferred Shares are anti-dilutive for all periods presented and accordingly, have been excluded from the weighted average common shares used to compute diluted EPS.

Table of Contents

	Three Months Ended March 31,	
	2012	2011
	(In thousands, except per share data)	
<b>NUMERATOR</b>		
Income from continuing operations	\$32,262	\$31,963
Less: Preferred share dividends	(135 )	(135 )
Less: Income from continuing operations attributable to noncontrolling interests	(1,136 )	(1,188 )
Less: Earnings allocated to unvested shares	(209 )	(191 )
Income from continuing operations available for common shareholders	30,782	30,449
Results from discontinued operations attributable to the Trust	—	411
Gain on sale of real estate in real estate partnership	11,860	—
Net income available for common shareholders, basic and diluted	\$42,642	\$30,860
<b>DENOMINATOR</b>		
Weighted average common shares outstanding—basic	63,411	61,471
Effect of dilutive securities:		
Stock options	174	158
Weighted average common shares outstanding—diluted	63,585	61,629
<b>EARNINGS PER COMMON SHARE, BASIC</b>		
Continuing operations	\$0.48	\$0.49
Discontinued operations	—	0.01
Gain on sale of real estate	0.19	—
	\$0.67	\$0.50
<b>EARNINGS PER COMMON SHARE, DILUTED</b>		
Continuing operations	\$0.48	\$0.49
Discontinued operations	—	0.01
Gain on sale of real estate	0.19	—
	\$0.67	\$0.50
Income from continuing operations attributable to the Trust	\$31,126	\$30,775

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward-Looking Statements

The following discussion should be read in conjunction with the consolidated interim financial statements and notes thereto appearing in Item 1 of this report and the more detailed information contained in our Annual Report on Form 10-K for the year ended December 31, 2011 filed with the Securities and Exchange Commission (the "SEC") on February 16, 2012.

This Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. When we refer to forward-looking statements or information, sometimes we use words such as "may," "will," "could," "should," "plans," "intends," "expects," "believes," "estimates," "anticipates" and "continues." Forward-looking statements are not historical facts or guarantees of future performance and involve certain known and unknown risks, uncertainties, and other factors, many of which are outside our control, that could cause actual results to differ materially from those we describe.

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this Quarterly Report on Form 10-Q. Except as may be required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events or otherwise. You should carefully review the risks and the risk factors included in our Annual Report on Form 10-K for the year ended December 31, 2011 and under Part II, Item 1A in this Quarterly Report on Form 10-Q, before making any investments in us.

Overview

We are an equity real estate investment trust ("REIT") specializing in the ownership, management, and redevelopment of high quality retail and mixed-use properties located primarily in densely populated and affluent communities in strategically selected metropolitan markets in the Northeast and Mid-Atlantic regions of the United States, as well as in California. As of March 31, 2012, we owned or had a majority interest in community and neighborhood shopping centers and mixed-use properties which are operated as 87 predominantly retail real estate projects comprising approximately 19.2 million square feet (excludes unconsolidated joint venture properties). In total, the real estate projects were 93.8% leased and 92.6% occupied at March 31, 2012. A joint venture in which we own a 30% interest owned seven retail real estate projects totaling approximately 1.0 million square feet as of March 31, 2012. In total, the joint venture properties in which we own a 30% interest were 87.8% leased and occupied at March 31, 2012.

2012 Significant Equity Transactions

On February 24, 2011, we entered into an at the market ("ATM") equity program in which we may from time to time offer and sell common shares having an aggregate offering price of up to \$300.0 million. We intend to use the net proceeds to fund potential acquisition opportunities, fund our development and redevelopment pipeline, repay amounts outstanding under our revolving credit facility and/or for general corporate purposes. For the three months ended March 31, 2012, we issued 220,792 common shares at a weighted average price per share of \$96.58 for net cash proceeds of \$21.0 million and paid \$0.3 million in commissions related to the sales of these common shares. As of March 31, 2012, we had the capacity to issue up to \$137.0 million in common shares under our ATM equity program.

Final Purchase Price Allocation of 2011 Property Acquisitions

During 2012, we finalized the purchase price allocations for our December 2011 acquisitions of controlling interests in Montrose Crossing and Plaza El Segundo. The purchase price for Montrose Crossing was \$141.5 million and our 89.9% ownership interest was \$127.2 million which was funded with cash and our pro-rata share of \$80.0 million of new mortgage debt. Approximately \$2.9 million and \$3.8 million of net assets acquired were allocated to other assets for "above market leases" and other liabilities for "below market leases", respectively. The purchase price for Plaza El Segundo was \$192.7 million and our 48.2% ownership interest was funded with \$8.5 million of cash and the assumption of our pro-rata share of the existing \$175.0 million mortgage debt. Approximately \$7.5 million and \$2.3 million of net assets acquired were allocated to other assets for "above market leases" and other liabilities for "below market leases", respectively. The balance sheet at December 31, 2011, has been adjusted to reflect the final purchase

price allocation for both properties.

Capitalized Costs

Certain external and internal costs directly related to the development, redevelopment and leasing of real estate, including pre-

15

---



## Table of Contents

construction costs, real estate taxes, insurance, construction costs and salaries and related costs of personnel directly involved, are capitalized. We capitalized external and internal costs related to both development and redevelopment activities of \$16 million and \$2 million, respectively, for the three months ended March 31, 2012 and \$17 million and \$1 million, respectively, for the three months ended March 31, 2011. We capitalized external and internal costs related to other property improvements of \$10 million and less than \$1 million, respectively, for the three months ended March 31, 2012 and \$8 million and less than \$1 million, respectively, for the three months ended March 31, 2011. We capitalized external and internal costs related to leasing activities of \$1 million and \$1 million, respectively, for the three months ended March 31, 2012 and \$3 million and \$1 million, respectively, for the three months ended March 31, 2011. The amount of capitalized internal costs for salaries and related benefits for development and redevelopment activities, other property improvements, and leasing activities were \$1 million, less than \$1 million, and \$1 million, respectively, for both the three months ended March 31, 2012 and 2011.

### Outlook

We seek growth in earnings, funds from operations, and cash flows primarily through a combination of the following:

- growth in our portfolio from property development and redevelopments,
- growth in our same-center portfolio, and
- expansion of our portfolio through property acquisitions.

Our properties are predominately located in densely populated, affluent areas with high barriers to entry which allow us to take advantage of redevelopment opportunities that enhance our operating performance through renovation, expansion, reconfiguration, and/or retensing. We evaluate our properties on an ongoing basis to identify these types of opportunities. In 2012, we expect to have redevelopment projects stabilizing with projected costs of approximately \$57 million.

Additionally, we continue to invest in the development at Assembly Row which is a long-term development project we expect to be involved in over the coming years. The carrying value of the development portion of this project at March 31, 2012 is approximately \$155 million. The project currently has zoning entitlements to build 2.3 million square feet of commercial-use buildings, 2,100 residential units, and a 200 room hotel. In December 2011, we entered into agreements with AvalonBay Communities ("AvalonBay") for a portion of the first phase of residential and retail development at Assembly Row which will include 575 residential units (by AvalonBay) and approximately 323,000 square feet of retail space. The Massachusetts Bay Transit Authority (MBTA) will also construct the new orange line T-Stop at the property. Construction commenced during first quarter 2012 and we expect the first phase to be stabilized in 2015. We will also continue our infrastructure work during 2012. We expect to invest between \$20 million and \$40 million in 2012, net of expected public funding.

We continue our predevelopment work related to the long-term redevelopment of Mid-Pike Plaza in Rockville, Maryland, which will be renamed Pike & Rose, a long-term, multi-phased, mixed-use project. The property currently has zoning entitlements to build 1.7 million square feet of commercial-use buildings and 1,583 residential units. Phase I of Pike & Rose involves demolition of roughly 25% of the existing GLA at Mid-Pike Plaza and construction of 493 residential units, 151,000 square feet of retail space and 79,000 square of office space. We expect construction of Phase I to commence in mid-2012 with stabilization in 2015/2016. We expect to invest between \$40 million and \$60 million in 2012.

The development of future phases of Assembly Row, Pike & Rose and Santana Row will be pursued opportunistically based on, among other things, market conditions, our evaluation of whether those phases will generate an appropriate financial return and our ability to structure the development of those future phases, through entitlement sales, third party capital investment or otherwise, in a way that should mitigate our risk of those future phases.

Our same-center growth is primarily driven by increases in rental rates on new leases and lease renewals and changes in portfolio occupancy. Over the long-term, the infill nature and strong demographics of our properties provide a strategic advantage allowing us to maintain relatively high occupancy and increase rental rates. We have continued to see signs of improvement for many of our tenants as well as increased interest from prospective tenants for our retail spaces. While there can be no assurance that these positive signs will continue, we remain cautiously optimistic regarding the improved trends we have seen over the past two years. While we have seen improvements over much of

our portfolio, we continue to see some tenants being negatively impacted by the economic environment and some filing for bankruptcy, though at a lower rate than in previous years. We believe the locations of our centers and diverse tenant base mitigates the negative impact of the economic environment, however, any reduction in our tenants' abilities to pay base rent, percentage rent or other charges, will adversely affect our financial condition and results of operations. We expect to continue to see small changes in occupancy over the short term and expect increases in occupancy and rental rates to be a driver of our same-center growth over the long term as we are able to re-lease vacant spaces. We seek to maintain a mix of strong national, regional, and local retailers. At March 31, 2012, no single tenant accounted for more than 2.5% of annualized base rent.

We continue to review acquisition opportunities in our primary markets that complement our portfolio and provide long-term

## Table of Contents

growth opportunities. Generally, our acquisitions do not initially contribute significantly to earnings growth; however, they provide long-term re-leasing growth, redevelopment opportunities, and other strategic opportunities. Any growth from acquisitions is contingent on our ability to find properties that meet our qualitative standards at prices that meet our financial hurdles. Changes in interest rates may affect our success in achieving earnings growth through acquisitions by affecting both the price that must be paid to acquire a property, as well as our ability to economically finance the property acquisition. Generally, our acquisitions are initially financed by available cash and/or borrowings under our revolving credit facility which may be repaid later with funds raised through the issuance of new equity or new long-term debt. On occasion we also finance our acquisitions through the issuance of common shares, preferred shares, or downREIT units as well as through new or assumed mortgages.

At March 31, 2012, the leasable square feet in our properties was 92.6% occupied and 93.8% leased. The leased rate is higher than the occupied rate due to leased spaces that are being redeveloped or improved or that are awaiting permits and, therefore, are not yet ready to be occupied. Our occupancy and leased rates are subject to variability over time due to factors including acquisitions, the timing of the start and stabilization of our redevelopment projects, lease expirations and tenant bankruptcies.

### Lease Rollovers

For the first quarter 2012, we signed leases for a total of 473,000 square feet of retail space including 461,000 square feet of comparable space leases (leases for which there was a prior tenant) at an average rental increase of 17% on a cash basis and 24% on a straight-line basis. New leases for comparable spaces were signed for 224,000 square feet at an average rental increase of 31% on a cash basis and 40% on a straight-line basis. Renewals for comparable spaces were signed for 237,000 square feet at an average rental increase of 4% on a cash basis and 10% on a straight-line basis.

The rental increases associated with comparable spaces generally include all leases signed in arms-length transactions reflecting market leverage between landlords and tenants during the period. The comparison between average rent for expiring leases and new leases is determined by including minimum rent and percentage rent paid on the expiring lease and minimum rent and in some instances, projections of first lease year percentage rent, to be paid on the new lease. In some instances, management exercises judgment as to how to most effectively reflect the comparability of spaces reported in this calculation. The change in rental income on comparable space leases is impacted by numerous factors including current market rates, location, individual tenant creditworthiness, use of space, market conditions when the expiring lease was signed, capital investment made in the space and the specific lease structure.

The leases signed in 2012 generally become effective over the following two years though some may not become effective until 2014 and beyond. Further, there is risk that some new tenants will not ultimately take possession of their space and that tenants for both new and renewal leases may not pay all of their contractual rent due to operating, financing or other matters. However, these increases do provide information about the tenant/landlord relationship and the potential increase we may achieve in rental income over time.

In 2012, we expect a similar level of leasing activity compared to prior years with overall positive increases in rental income. However, changes in rental income associated with individual signed leases on comparable spaces may be positive or negative, and we can provide no assurance that the rents on new leases will continue to increase at the above disclosed levels, if at all.

### Same-Center

Throughout this section, we have provided certain information on a “same-center” basis. Information provided on a same-center basis includes the results of properties that we owned and operated for the entirety of both periods being compared except for properties for which significant redevelopment or expansion occurred during either of the periods being compared and properties classified as discontinued operations. As of March 31, 2012, all or a portion of 78 properties were considered same-center and seven were considered redevelopment or expansion. Three properties were removed from same-center and one property was added to same-center compared to the designations as of December 31, 2011. While there is judgment surrounding changes in designations, we typically move redevelopment properties to same-center once they have stabilized, which is typically considered 95% occupancy or when the growth expected from the redevelopment has been included in the comparable periods. We typically remove properties from same center when the redevelopment has or is expected to have a significant impact to property operating income

within the calendar year. Acquisitions are moved to same-center once we have owned the property for comparable periods and the property is not under significant development or expansion.

Table of Contents

## RESULTS OF OPERATIONS - THREE MONTHS ENDED MARCH 31, 2012 AND 2011

	2012	2011	Change Dollars	%	
	(Dollar amounts in thousands)				
Rental income	\$140,661	\$134,438	\$6,223	4.6	%
Other property income	4,362	2,090	2,272	108.7	%
Mortgage interest income	1,266	1,121	145	12.9	%
Total property revenue	146,289	137,649	8,640	6.3	%
Rental expenses	26,110	29,402	(3,292)	(11.2)	)%
Real estate taxes	16,057	15,407	650	4.2	%
Total property expenses	42,167	44,809	(2,642)	(5.9)	)%
Property operating income	104,122	92,840	11,282	12.2	%
Other interest income	207	15	192	1,280.0	%
Income from real estate partnerships	301	323	(22)	(6.8)	)%
Interest expense	(28,793)	(25,044)	(3,749)	15.0	%
Early extinguishment of debt	—	296	(296)	(100.0)	)%
General and administrative expense	(7,004)	(6,051)	(953)	15.7	%
Depreciation and amortization	(36,571)	(30,416)	(6,155)	20.2	%
Total other, net	(71,860)	(60,877)	(10,983)	18.0	%
Income from continuing operations	32,262	31,963	299	0.9	%
Discontinued operations - income	—	421	(421)	(100.0)	)%
Gain on sale of real estate in real estate partnership	11,860	—	11,860	100.0	%
Net income	44,122	32,384	11,738	36.2	%
Net income attributable to noncontrolling interests	(1,136)	(1,198)	62	(5.2)	)%
Net income attributable to the Trust	\$42,986	\$31,186	\$11,800	37.8	%

## Property Revenues

Total property revenue increased \$8.6 million, or 6.3%, to \$146.3 million in the three months ended March 31, 2012 compared to \$137.6 million in the three months ended March 31, 2011. The percentage occupied at our shopping centers decreased to 92.6% at March 31, 2012 compared to 93.5% at March 31, 2011. Changes in the components of property revenue are discussed below.

## Rental Income

Rental income consists primarily of minimum rent, cost reimbursements from tenants and percentage rent. Rental income increased \$6.2 million, or 4.6%, to \$140.7 million in the three months ended March 31, 2012 compared to \$134.4 million in the three months ended March 31, 2011 due primarily to the following:

- an increase of \$6.9 million attributable to properties acquired in 2011, and
  - an increase of \$0.8 million at redevelopment properties due primarily to increased occupancy at certain properties and higher rental rates on new and renewal leases,
- partially offset by
- a decrease of \$1.8 million at same-center properties due primarily to lower recovery income as a result of lower recoverable expenses (primarily snow removal costs).

## Other Property Income

Other property income increased \$2.3 million, or 108.7%, to \$4.4 million in the three months ended March 31, 2012 compared to \$2.1 million in the three months ended March 31, 2011. Included in other property income are items which, although recurring, tend to fluctuate more than rental income from period to period, such as lease termination fees. This increase is



Table of Contents

primarily due to an increase in lease termination fees at same-center properties.

Property Expenses

Total property expenses decreased \$2.6 million, or 5.9%, to \$42.2 million in the three months ended March 31, 2012 compared to \$44.8 million in the three months ended March 31, 2011. Changes in the components of property expenses are discussed below.

Rental Expenses

Rental expenses decreased \$3.3 million, or 11.2%, to \$26.1 million in the three months ended March 31, 2012 compared to \$29.4 million in the three months ended March 31, 2011. This decrease is primarily due to the following: a decrease of \$4.1 million in repairs and maintenance at same-center properties primarily due to lower snow removal costs, and

a decrease of \$0.3 million in bad debt expense at same-center properties, partially offset by

an increase of \$0.6 million related to properties acquired in 2011, and

an increase of \$0.6 million in other operating costs.

As a result of the changes in rental income, other property income and rental expenses as discussed above, rental expenses as a percentage of rental income plus other property income decreased to 18.0% in the three months ended March 31, 2012 from 21.5% in the three months ended March 31, 2011.

Real Estate Taxes

Real estate tax expense increased \$0.7 million, or 4.2% to \$16.1 million in the three months ended March 31, 2012 compared to \$15.4 million in the three months ended March 31, 2011 due primarily to \$0.9 million from properties acquired in 2011 partially offset by tax refunds at certain same-center properties.

Property Operating Income

Property operating income increased \$11.3 million, or 12.2%, to \$104.1 million in the three months ended March 31, 2012 compared to \$92.8 million in the three months ended March 31, 2011. This increase is primarily due to properties acquired in 2011 and growth in earnings at same-center and redevelopment properties.

Other

Interest Expense

Interest expense increased \$3.7 million, or 15.0%, to \$28.8 million in the three months ended March 31, 2012 compared to \$25.0 million in the three months ended March 31, 2011. This increase is due primarily to the following: an increase of \$3.2 million due to mortgage loans secured by Plaza El Segundo and Montrose Crossing both of which were acquired in 2011,

an increase of \$0.9 million due to a higher overall weighted average borrowing rate, and

an increase of \$0.3 million due to higher borrowings

partially offset by

an increase of \$0.7 million in capitalized interest.

Gross interest costs were \$31.3 million and \$26.8 million in the three months ended March 31, 2012 and 2011, respectively. Capitalized interest was \$2.5 million and \$1.8 million in the three months ended March 31, 2012 and 2011, respectively.

Early Extinguishment of Debt

The \$0.3 million of income from early extinguishment of debt in the three months ended March 31, 2011 is due to the write-off of unamortized debt premium net of a 3.0% prepayment premium and unamortized debt fees related to the payoff of our mortgage loan on Tower Shops prior to its contractual prepayment date.

## Table of Contents

### General and Administrative Expense

General and administrative expense increased \$1.0 million, or 15.7%, to \$7.0 million in the three months ended March 31, 2012 from \$6.1 million in the three months ended March 31, 2011. This increase is due primarily to higher personnel related costs partially offset by lower acquisition costs resulting from a lower volume of potential acquisitions.

### Depreciation and Amortization

Depreciation and amortization expense increased \$6.2 million, or 20.2%, to \$36.6 million in the three months ended March 31, 2012 from \$30.4 million in the three months ended March 31, 2011. This increase is due primarily to 2011 acquisitions, accelerated depreciation due to the change in use of certain redevelopment buildings and capital improvements at same-center properties.

### Discontinued Operations— Income

Income from discontinued operations represents the operating income of properties that have been disposed or will be disposed, which is required to be reported separately from results of ongoing operations. The reported operating income of \$0.4 million for the three months ended March 31, 2011 primarily represents the operating income for the period during which we owned properties sold/disposed of in 2011.

### Gain on Sale of Real Estate in Real Estate Partnership

The \$11.9 million gain on sale of real estate in real estate partnership in the three months ended March 31, 2012 is due to the sale of our Newbury Street Partnership's entire portfolio of three buildings on October 31, 2011. Due to the timing of receiving financial information from the general partner, our share of earnings was recorded one quarter in arrears. Therefore, we recognized the gain on sale of \$11.9 million in the three months ended March 31, 2012.

### Recently Adopted Accounting Pronouncements

In May 2011, the FASB issued Accounting Standards Update (“ASU”) 2011-04, “Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs.” The pronouncement was issued to provide a uniform framework for fair value measurements and related disclosures between U.S. GAAP and International Financial Reporting Standards (“IFRS”). ASU 2011-04 changes certain fair value measurement principles and enhances the disclosure requirements particularly for level 3 fair value measurements. We adopted the standard effective January 1, 2012 and it did not have a significant impact to our consolidated financial statements.

In June 2011, the FASB issued ASU 2011-05, “Comprehensive Income (Topic 220): Presentation of Comprehensive Income.” ASU 2011-05 eliminates the option to present components of other comprehensive income as part of the statement of shareholders’ equity and requires the presentation of components of net income and components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In December 2011, the FASB deferred the requirement to present reclassification adjustments for each component of accumulated other comprehensive income in both net income and other comprehensive income on the face of the financial statements. We adopted the standards effective January 1, 2012 and modified the presentation in our consolidated financial statements accordingly.

### Liquidity and Capital Resources

Due to the nature of our business and strategy, we typically generate significant amounts of cash from operations. The cash generated from operations is primarily paid to our common and preferred shareholders in the form of dividends. As a REIT, we must generally make annual distributions to shareholders of at least 90% of our taxable income.

Our short-term liquidity requirements consist primarily of normal recurring operating expenses, obligations under our capital and operating leases, regular debt service requirements (including debt service relating to additional or replacement debt, as well as scheduled debt maturities), recurring expenditures, non-recurring expenditures (such as tenant improvements and redevelopments) and dividends to common and preferred shareholders. Our long-term capital requirements consist primarily of maturities under our long-term debt agreements, development and redevelopment costs and potential acquisitions.

We intend to operate with and maintain a conservative capital structure that will allow us to maintain strong debt service coverage and fixed-charge coverage ratios as part of our commitment to investment-grade debt ratings. In the



short and long term, we may seek to obtain funds through the issuance of additional equity, unsecured and/or secured debt financings, joint venture relationships relating to existing properties or new acquisitions, and property dispositions that are consistent with this conservative structure.

Table of Contents

Cash and cash equivalents increased \$1.4 million to \$69.2 million at March 31, 2012; however, cash and cash equivalents are not the only indicator of our liquidity. We have a \$400.0 million unsecured revolving credit facility which matures on July 6, 2015 and had no borrowings during the three months ended March 31, 2012. In addition, we have an option (subject to bank approval) to increase the credit facility through an accordion feature to \$800.0 million. Our \$275.0 million unsecured term loan which matures on November 21, 2018 also has an option (subject to bank approval) to increase the term loan through an accordion feature to \$350.0 million. As of March 31, 2012, we had the capacity to issue up to \$137.0 million in common shares under our ATM equity program.

We have approximately \$192 million of debt maturing in 2012, of which \$175.0 million relates to our 6.00% senior notes that mature in July 2012. We currently believe that cash flows from operations, cash on hand, our ATM equity program, our revolving credit facility and our general ability to access the capital markets will be sufficient to finance our operations and fund our debt service requirements (including maturities) and capital expenditures.

Our overall capital requirements during 2012 will depend upon acquisition opportunities, the level of improvements and redevelopments on existing properties and the timing and cost of development of Assembly Row, Pike & Rose and future phases of Santana Row. While the amount of future expenditures will depend on numerous factors, we expect to incur higher amounts in 2012 compared to those incurred in 2011 related to capital investments for development, redevelopment and existing properties as we progress with our active development pipeline. These amounts will be funded on a short-term basis with cash flow from operations, cash on hand, our revolving credit facility and/or proceeds from shares issued under our ATM equity program, and on a long-term basis, with long-term debt or equity. If necessary, we may access the debt or equity capital markets to finance significant acquisitions. Given our past ability to access the capital markets, we expect debt or equity to be available to us. Although there is no intent at this time, if market conditions deteriorate, we may also delay the timing of certain development and redevelopment projects as well as limit future acquisitions, reduce our operating expenditures, or re-evaluate our dividend policy.

In addition to conditions in the capital markets which could affect our ability to access those markets, the following factors could affect our ability to meet our liquidity requirements:

- restrictions in our debt instruments or preferred shares may limit us from incurring debt or issuing equity at all, or on acceptable terms under then-prevailing market conditions; and
- we may be unable to service additional or replacement debt due to increases in interest rates or a decline in our operating performance.

## Summary of Cash Flows

	Three Months Ended March 31,	
	2012	2011
	(In thousands)	
Cash provided by operating activities	\$69,457	\$45,999
Cash used in investing activities	(39,282 )	(52,908 )
Cash (used in) provided by financing activities	(28,799 )	1,113
Increase (decrease) in cash and cash equivalents	1,376	(5,796 )
Cash and cash equivalents, beginning of year	67,806	15,797
Cash and cash equivalents, end of period	\$69,182	\$10,001

Net cash provided by operating activities increased \$23.5 million to \$69.5 million during the three months ended March 31, 2012 from \$46.0 million during the three months ended March 31, 2011. The increase was primarily attributable to the payment in 2011 of the \$16.2 million final judgment related to a previously disclosed lawsuit offset by higher net income before certain non-cash items.

Net cash used in investing activities decreased \$13.6 million to \$39.3 million during the three months ended March 31, 2012 from \$52.9 million during the three months ended March 31, 2011. The decrease was primarily attributable to:

-

\$19.2 million decrease in acquisitions of real estate due to the January 2011 Tower Shops acquisition and no acquisitions in 2012,  
partially offset by

\$6.9 million increase in capital investments.

Net cash used in financing activities increased \$29.9 million to \$28.8 million during the three months ended March 31, 2012

21

---

Table of Contents

compared to \$1.1 million of cash provided during the three months ended March 31, 2011. The increase was primarily attributable to:

\$115.0 million decrease in net borrowings on our revolving credit facility, and

\$26.1 million decrease in net proceeds from the issuance of common shares due primarily to the sale of 0.6 million shares under our ATM equity program in the three months ended March 31, 2011 compared to 0.2 million in the three months ended March 31, 2012,

partially offset by

\$75.0 million repayment of 4.50% senior notes in February 2011, and

- \$42.0 million decrease in repayment of mortgages, capital leases and notes payable due to the \$41.0 million payoff of the Tower Shops mortgage assumed with the acquisition in January 2011.

**Off-Balance Sheet Arrangements**

We have a joint venture arrangement (the “Partnership”) with affiliates of a discretionary fund created and advised by ING Clarion Partners (“Clarion”). We own 30% of the equity in the Partnership and Clarion owns 70%. We hold a general partnership interest, however, Clarion also holds a general partnership interest and has substantive participating rights. We cannot make significant decisions without Clarion’s approval. Accordingly, we account for our interest in the Partnership using the equity method. As of March 31, 2012, the Partnership owned seven retail real estate properties. We are the manager of the Partnership and its properties, earning fees for acquisitions, management, leasing and financing. We also have the opportunity to receive performance-based earnings through our Partnership interest. The Partnership is subject to a buy-sell provision which is customary in real estate joint venture agreements and the industry. Either partner may initiate this provision at any time, which could result in either the sale of our interest or the use of available cash or borrowings to acquire Clarion’s interest. Accounting policies for the Partnership are similar to accounting policies followed by the Trust. At March 31, 2012, our investment in the Partnership was \$34.2 million and the Partnership had approximately \$57.3 million of mortgages payable outstanding.

On October 31, 2011, our Newbury Street Partnership sold its entire portfolio of three buildings for \$44.0 million. As part of the sale, we received \$34.6 million of the net proceeds which included the repayment of our \$11.8 million loans. Due to the timing of receiving financial information from the general partner, our share of earnings was recorded one quarter in arrears. Therefore, we recognized the gain on sale of \$11.9 million in the first quarter 2012.

Table of Contents

## Debt Financing Arrangements

The following is a summary of our total debt outstanding as of March 31, 2012:

Description of Debt	Original Debt Issued	Principal Balance as of March 31, 2012	Stated Interest Rate as of March 31, 2012	Maturity Date
(Dollars in thousands)				
Mortgages payable (1)				
Secured fixed rate				
Courtyard Shops	Acquired	\$6,981	6.87	% July 1, 2012
Bethesda Row	Acquired	19,993	5.37	% January 1, 2013
Bethesda Row	Acquired	3,978	5.05	% February 1, 2013
White Marsh Plaza (2)	Acquired	9,207	6.04	% April 1, 2013
Crow Canyon	Acquired	19,835	5.40	% August 11, 2013
Idylwood Plaza	16,910	16,206	7.50	% June 5, 2014
Leesburg Plaza	29,423	28,198	7.50	% June 5, 2014
Loehmann's Plaza	38,047	36,464	7.50	% June 5, 2014
Pentagon Row	54,619	52,345	7.50	% June 5, 2014
Melville Mall (3)	Acquired	22,131	5.25	% September 1, 2014
THE AVENUE at White Marsh	Acquired	56,293	5.46	% January 1, 2015
Barracks Road	44,300	38,771	7.95	% November 1, 2015
Hauppauge	16,700	14,616	7.95	% November 1, 2015
Lawrence Park	31,400	27,481	7.95	% November 1, 2015
Wildwood	27,600	24,155	7.95	% November 1, 2015
Wynnewood	32,000	28,006	7.95	% November 1, 2015
Brick Plaza	33,000	28,581	7.42	% November 1, 2015
Plaza El Segundo	Acquired	175,000	6.33	% August 5, 2017
Rollingwood Apartments	24,050	23,150	5.54	% May 1, 2019
Shoppers' World	Acquired	5,405	5.91	% January 31, 2021
Montrose Crossing	80,000	79,777	4.20	% January 10, 2022
Mount Vernon (4)	13,250	10,455	5.66	% April 15, 2028
Chelsea	Acquired	7,585	5.36	% January 15, 2031
Subtotal		734,613		
Net unamortized premium		9,684		
Total mortgages payable		744,297		
Notes payable				
Unsecured fixed rate				
Various (5)	13,087	10,285	3.10	% Various through 2013
Term loan (6)	275,000	275,000	LIBOR + 1.45%	November 21, 2018
Unsecured variable rate				
Revolving credit facility (7)	400,000	—	LIBOR + 1.15%	July 6, 2015
Escondido (municipal bonds) (8)	9,400	9,400	0.12	% October 1, 2016
Total notes payable		294,685		
Senior notes and debentures				
Unsecured fixed rate				
6.00% notes	175,000	175,000	6.00	% July 15, 2012

Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-Q

5.40% notes	135,000	135,000	5.40	% December 1, 2013
5.95% notes	150,000	150,000	5.95	% August 15, 2014
5.65% notes	125,000	125,000	5.65	% June 1, 2016
6.20% notes	200,000	200,000	6.20	% January 15, 2017
5.90% notes	150,000	150,000	5.90	% April 1, 2020
7.48% debentures	50,000	29,200	7.48	% August 15, 2026
6.82% medium term notes	40,000	40,000	6.82	% August 1, 2027
Subtotal		1,004,200		
Net unamortized premium		384		
Total senior notes and debentures		1,004,584		
Capital lease obligations				
Various		71,708	Various	Various through 2106
Total debt and capital lease obligations		\$2,115,274		

23

---

Table of Contents

- 1) Mortgages payable do not include our 30% share (\$17.2 million) of the \$57.3 million debt of the partnership with a discretionary fund created and advised by ING Clarion Partners.  
The interest rate of 6.04% represents the weighted average interest rate for two mortgage loans secured by this property. The loan balance represents an interest only loan of \$4.4 million at a stated rate of 6.18% and the remaining balance at a stated rate of 5.96%.
- 2) We acquired control of Melville Mall through a 20-year master lease and secondary financing. Because we control the activities that most significantly impact this property and retain substantially all of the economic benefit and risk associated with it, this property is consolidated and the mortgage loan is reflected on the balance sheet, though it is not our legal obligation.
- 3) The interest rate is fixed at 5.66% for the first ten years and then will be reset to a market rate in 2013. The lender has the option to call the loan on April 15, 2013 or any time thereafter.
- 4) The interest rate of 3.10% represents the weighted average interest rate for two unsecured fixed rate notes payable. These notes mature on May 1, 2012 and January 31, 2013.
- 5) We entered into two interest rate swap agreements that effectively fix the rate on the term loan at 3.17%.
- 6) No amount was drawn under our revolving credit facility during the three months ended March 31, 2012.  
The bonds require monthly interest only payments through maturity. The bonds bear interest at a variable rate determined weekly, which would enable the bonds to be remarketed at 100% of their principal amount. The Escondido Promenade property is not encumbered by a lien.
- 7) Our revolving credit facility, term loan and other debt agreements include financial and other covenants that may limit our operating activities in the future. As of March 31, 2012, we were in compliance with all of the financial and other covenants. If we were to breach any of our debt covenants and did not cure the breach within an applicable cure period, our lenders could require us to repay the debt immediately and, if the debt is secured, could immediately begin proceedings to take possession of the property securing the loan. Many of our debt arrangements, including our public notes, term loan and our revolving credit facility, are cross-defaulted, which means that the lenders under those debt arrangements can put us in default and require immediate repayment of their debt if we breach and fail to cure a default under certain of our other debt obligations. As a result, any default under our debt covenants could have an adverse effect on our financial condition, our results of operations, our ability to meet our obligations and the market value of our shares. Our organizational documents do not limit the level or amount of debt that we may incur. The following is a summary of our scheduled principal repayments as of March 31, 2012:

	Unsecured (In thousands)	Secured	Capital Lease	Total
2012	\$185,255	\$15,634	\$18	\$200,907
2013	135,030	73,521	(1) 22	208,573
2014	150,000	157,838	25	307,863
2015	—	(2) 204,936	27	204,963
2016	134,400	2,521	30	136,951
Thereafter	694,200	280,163	71,586	1,045,949
	\$1,298,885	\$734,613	\$71,708	\$2,105,206 (3)

- 1) Includes the repayment of the outstanding mortgage payable balance on Mount Vernon. The lender has the option to call the loan on April 15, 2013 or any time thereafter.
- 2) Our \$400.0 million revolving credit facility matures on July 6, 2015, subject to a one-year extension at our option. As of March 31, 2012, there was \$0 drawn under this credit facility.
- 3) The total debt maturities differs from the total reported on the consolidated balance sheet due to the unamortized net premium or discount on certain mortgage loans, senior notes and debentures as of March 31, 2012.





## Table of Contents

### Interest Rate Hedging

We may use derivative instruments to manage exposure to variable interest rate risk. We generally enter into interest rate swaps to manage our exposure to variable interest rate risk and treasury locks to manage the risk of interest rates rising prior to the issuance of debt. We enter into derivative instruments that qualify as cash flow hedges and do not enter into derivative instruments for speculative purposes.

The interest rate swaps associated with our cash flow hedges are recorded at fair value on a recurring basis. We assess effectiveness of our cash flow hedges both at inception and on an ongoing basis. The effective portion of changes in fair value of the interest rate swaps associated with our cash flow hedges is recorded in other comprehensive income which is included in accumulated other comprehensive loss on our consolidated balance sheet and our consolidated statement of shareholders' equity. Our cash flow hedges become ineffective if critical terms of the hedging instrument and the debt instrument do not perfectly match such as notional amounts, settlement dates, reset dates, calculation period and LIBOR rate. In addition, we evaluate the default risk of the counterparty by monitoring the credit-worthiness of the counterparty which includes reviewing debt ratings and financial performance. However, management does not anticipate non-performance by the counterparty. If a cash flow hedge is deemed ineffective, the ineffective portion of changes in fair value of the interest rate swaps associated with our cash flow hedges is recognized in earnings in the period affected.

In November 2011, we entered into two interest rate swap agreements that effectively fixed the rate on the term loan at 3.17%. Both swaps were designated and qualified as cash flow hedges and were recorded at fair value. Hedge ineffectiveness did not impact earnings in 2012, and we do not anticipate it will have a significant effect in the future.

### REIT Qualification

We intend to maintain our qualification as a REIT under Section 856(c) of the Code. As a REIT, we generally will not be subject to corporate federal income taxes on income we distribute to our shareholders as long as we satisfy certain technical requirements of the Code, including the requirement to distribute at least 90% of our taxable income to our shareholders.

### Funds From Operations

Funds from operations ("FFO") is a supplemental non-GAAP financial measure of real estate companies' operating performance. The National Association of Real Estate Investment Trusts ("NAREIT") defines FFO as follows: net income, computed in accordance with the U.S. GAAP, plus real estate related depreciation and amortization and excluding extraordinary items, gains and losses on the sale of real estate, and impairment write-downs of depreciable real estate. We compute FFO in accordance with the NAREIT definition, and we have historically reported our FFO available for common shareholders in addition to our net income and net cash provided by operating activities. It should be noted that FFO:

- does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income);
- should not be considered an alternative to net income as an indication of our performance; and
- is not necessarily indicative of cash flow as a measure of liquidity or ability to fund cash needs, including the payment of dividends.

We consider FFO available for common shareholders a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of the real estate assets diminishes predictably over time, as implied by the historical cost convention of GAAP and the recording of depreciation. We use FFO primarily as one of several means of assessing our operating performance in comparison with other REITs. Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs.

An increase or decrease in FFO available for common shareholders does not necessarily result in an increase or decrease in aggregate distributions because our Board of Trustees is not required to increase distributions on a quarterly basis unless necessary for us to maintain REIT status. However, we must distribute at least 90% of our taxable income to remain qualified as a REIT. Therefore, a significant increase in FFO will generally require an increase in distributions to shareholders although not necessarily on a proportionate basis.



Table of Contents

The reconciliation of net income to FFO available for common shareholders is as follows:

	Three Months Ended March	
	31,	2011
	2012	2011
	(In thousands)	
Net income	\$44,122	\$32,384
Net income attributable to noncontrolling interests	(1,136)	(1,198)
Gain on sale of real estate in real estate partnership	(11,860)	—
Depreciation and amortization of real estate assets	32,415	27,589
Amortization of initial direct costs of leases	2,936	2,240
Depreciation of joint venture real estate assets	381	427
Funds from operations	66,858	61,442
Dividends on preferred shares	(135)	(135)
Income attributable to operating partnership units	247	243
Income attributable to unvested shares	(316)	(280)
Funds from operations available for common shareholders	\$66,654	\$61,270
Weighted average number of common shares, diluted (1)	63,943	61,991
Funds from operations available for common shareholders, per diluted share	\$1.04	\$0.99

(1) The weighted average common shares used to compute FFO per diluted common share includes operating partnership units that were excluded from the computation of diluted EPS. Conversion of these operating partnership units is dilutive in the computation of FFO per diluted common share but is anti-dilutive for the computation of diluted EPS for the periods presented.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our use of financial instruments, such as debt instruments, subjects us to market risk which may affect our future earnings and cash flows, as well as the fair value of our assets. Market risk generally refers to the risk of loss from changes in interest rates and market prices. We manage our market risk by attempting to match anticipated inflow of cash from our operating, investing and financing activities with anticipated outflow of cash to fund debt payments, dividends to common and preferred shareholders, investments, capital expenditures and other cash requirements.

We may enter into certain types of derivative financial instruments to further reduce interest rate risk. We use interest rate protection and swap agreements, for example, to convert some of our variable rate debt to a fixed-rate basis or to hedge anticipated financing transactions. We use derivatives for hedging purposes rather than speculation and do not enter into financial instruments for trading purposes. As of March 31, 2012, we were party to two interest rate swap agreements that effectively fixed the rate on the term loan at 3.17%.

#### Interest Rate Risk

The following discusses the effect of hypothetical changes in market rates of interest on interest expense for our variable rate debt and on the fair value of our total outstanding debt, including our fixed-rate debt. Interest rate risk amounts were determined by considering the impact of hypothetical interest rates on our debt. Quoted market prices were used to estimate the fair value of our marketable senior notes and debentures and discounted cash flow analysis is generally used to estimate the fair value of our mortgages and notes payable. Considerable judgment is necessary to estimate the fair value of financial instruments. This analysis does not purport to take into account all of the factors that may affect our debt, such as the effect that a changing interest rate environment could have on the overall level of economic activity or the action that our management might take to reduce our exposure to the change. This analysis assumes no change in our financial structure.

#### Fixed Interest Rate Debt

The majority of our outstanding debt obligations (maturing at various times through 2031 or, with respect to capital lease obligations through 2106) have fixed interest rates which limit the risk of fluctuating interest rates. However,

interest rate fluctuations may affect the fair value of our fixed rate debt instruments. At March 31, 2012, we had \$2.1 billion of fixed-rate debt outstanding, including our \$275.0 million term loan as the rate is effectively fixed by two interest rate swap agreements,

## Table of Contents

and \$71.7 million of capital lease obligations. If market interest rates used to calculate the fair value on our fixed-rate debt instruments at March 31, 2012 had been 1.0% higher, the fair value of those debt instruments on that date would have decreased by approximately \$66.1 million. If market interest rates used to calculate the fair value on our fixed-rate debt instruments at March 31, 2012 had been 1.0% lower, the fair value of those debt instruments on that date would have increased by approximately \$70.1 million.

### Variable Interest Rate Debt

Generally, we believe that our primary interest rate risk is due to fluctuations in interest rates on our variable rate debt. At March 31, 2012, we had \$9.4 million of variable rate debt outstanding which consisted of municipal bonds. Our revolving credit facility had no outstanding balance as of March 31, 2012. Based upon this amount of variable rate debt and the specific terms, if market interest rates increased 1.0%, our annual interest expense would increase by approximately \$0.1 million, and our net income and cash flows for the year would decrease by approximately \$0.1 million. Conversely, if market interest rates decreased 1.0%, our annual interest expense would decrease by less than \$0.1 million with a corresponding increase in our net income and cash flows for the year.

## ITEM 4. CONTROLS AND PROCEDURES

### Periodic Evaluation and Conclusion of Disclosure Controls and Procedures

An evaluation has been performed, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of March 31, 2012. Based on this evaluation, our management, including our Chief Executive Officer and Chief Financial Officer, concluded that our disclosure controls and procedures were effective as of March 31, 2012 to provide reasonable assurance that information required to be disclosed in our reports filed or submitted under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC.

### Changes in Internal Control Over Financial Reporting

There has been no change in our internal control over financial reporting during quarterly period covered by this reports that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

None.

### ITEM 1A. RISK FACTORS

There have been no material changes to the risk factors previously disclosed in our Annual Report for the year ended December 31, 2011 filed with the SEC on February 16, 2012. These factors include, but are not limited to, the following:

- risks that our tenants will not pay rent, may vacate early or may file for bankruptcy or that we may be unable to renew leases or re-let space at favorable rents as leases expire;
- risks that we may not be able to proceed with or obtain necessary approvals for any redevelopment or renovation project, and that completion of anticipated or ongoing property redevelopment or renovation projects that we do pursue may cost more, take more time to complete or fail to perform as expected;
- risk that we are investing a significant amount in ground-up development projects that may be dependent on third parties to deliver critical aspects of certain projects, requires spending a substantial amount upfront in infrastructure, and assumes receipt of public funding which has been committed but not entirely funded;
- risks normally associated with the real estate industry, including risks that:
  - occupancy levels at our properties and the amount of rent that we receive from our properties may be lower than expected,
  - new acquisitions may fail to perform as expected,



Table of Contents

• competition for acquisitions could result in increased prices for acquisitions,  
• environmental issues may develop at our properties and result in unanticipated costs, and  
• because real estate is illiquid, we may not be able to sell properties when appropriate;  
• risks that our growth will be limited if we cannot obtain additional capital;  
• risks associated with general economic conditions, including local economic conditions in our geographic markets;  
risks of financing, such as our ability to consummate additional financings or obtain replacement financing on terms  
• which are acceptable to us, our ability to meet existing financial covenants and the limitations imposed on our  
operations by those covenants, and the possibility of increases in interest rates that would result in increased interest  
expense; and  
risks related to our status as a real estate investment trust, commonly referred to as a REIT, for federal income tax  
• purposes, such as the existence of complex tax regulations relating to our status as a REIT, the effect of future  
changes in REIT requirements as a result of new legislation, and the adverse consequences of the failure to qualify as  
a REIT.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Under the terms of various operating partnership agreements of certain of our affiliated limited partnerships, the interests of limited partners in those limited partnerships may be redeemed, subject to certain conditions, for cash or an equivalent number of our common shares, at our option. On January 4, 2012 and March 28, 2012, we redeemed 907 and 33,267 operating partnership units, respectively, for cash.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

A list of exhibits to this Quarterly Report on Form 10-Q is set forth on the Exhibit Index immediately preceding such exhibits and is incorporated herein by reference.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto authorized.

FEDERAL REALTY INVESTMENT TRUST

May 7, 2012

/s/ Donald C. Wood  
Donald C. Wood,  
President, Chief Executive Officer and Trustee  
(Principal Executive Officer)

May 7, 2012

/s/ Andrew P. Blocher  
Andrew P. Blocher,  
Senior Vice President -  
Chief Financial Officer and Treasurer  
(Principal Financial and Accounting Officer)



Table of Contents

EXHIBIT INDEX

Exhibit No.	Description
3.1	Declaration of Trust of Federal Realty Investment Trust dated May 5, 1999 as amended by the Articles of Amendment of Declaration of Trust of Federal Realty Investment Trust dated May 6, 2004, as corrected by the Certificate of Correction of Articles of Amendment of Declaration of Trust of Federal Realty Investment Trust dated June 17, 2004, as amended by the Articles of Amendment of Declaration of Trust of Federal Realty Investment Trust dated May 6, 2009 (previously filed as Exhibit 3.1 to the Trust's Registration Statement on Form S-3 (File No. 333-160009) and incorporated herein by reference)
3.2	Amended and Restated Bylaws of Federal Realty Investment Trust dated February 12, 2003, as amended October 29, 2003, May 5, 2004, February 17, 2006 and May 6, 2009 (previously filed as Exhibit 3.2 to the Trust's Registration Statement on Form S-3 (File No. 333-160009) and incorporated herein by reference)
4.1	Specimen Common Share certificate (previously filed as Exhibit 4(i) to the Trust's Annual Report on Form 10-K for the year ended December 31, 1999 (File No. 1-07533) and incorporated herein by reference)
4.2	Articles Supplementary relating to the 5.417% Series 1 Cumulative Convertible Preferred Shares of Beneficial Interest (previously filed as Exhibit 4.1 to the Trust's Current Report on Form 8-K filed on March 13, 2007, (File No. 1-07533) and incorporated herein by reference)
4.3	Amended and Restated Rights Agreement, dated March 11, 1999, between the Trust and American Stock Transfer & Trust Company (previously filed as Exhibit 1 to the Trust's Registration Statement on Form 8-A/A filed on March 11, 1999 (File No. 1-07533) and incorporated herein by reference)
4.4	First Amendment to Amended and Restated Rights Agreement, dated as of November 2003, between the Trust and American Stock Transfer & Trust Company (previously filed as Exhibit 4.5 to the Trust's Annual Report on Form 10-K for the year ended December 31, 2003 (File No. 1-07533) and incorporated herein by reference)
4.5	Second Amendment to Amended and Restated Rights Agreement, dated as of March 11, 2009, between the Trust and American Stock Transfer & Trust Company (previously filed as Exhibit 4.3 to the Trust's current Report on Form 8-K (File No. 001-07533) and incorporated herein by reference)
4.6	Indenture dated December 1, 1993 related to the Trust's 7.48% Debentures due August 15, 2026; and 6.82% Medium Term Notes due August 1, 2027; (previously filed as Exhibit 4(a) to the Trust's Registration Statement on Form S-3 (File No. 33-51029), and amended on Form S-3 (File No. 33-63687), filed on December 13, 1993 and incorporated herein by reference)
4.7	Indenture dated September 1, 1998 related to the Trust's 5.65% Notes due 2016; 6.00% Notes due 2012; 6.20% Notes due 2017; 5.40% Notes due 2013; 5.95% Notes due 2014 and the 5.90% Notes due 2020 (previously filed as Exhibit 4(a) to the Trust's Registration Statement on Form S-3 (File No. 333-63619) filed on September 17, 1998 and incorporated herein by reference)
4.8	

Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-Q

Pursuant to Regulation S-K Item 601(b)(4)(iii), the Trust by this filing agrees, upon request, to furnish to the Securities and Exchange Commission a copy of other instruments defining the rights of holders of long-term debt of the Trust

- 10.1 Amended and Restated 1993 Long-Term Incentive Plan, as amended on October 6, 1997 and further amended on May 6, 1998 (previously filed as Exhibit 10.26 to the Trust's Annual Report on Form 10-K for the year ended December 31, 1998 (File No. 1-07533) and incorporated herein by reference)
- 10.2 Severance Agreement between the Trust and Donald C. Wood dated February 22, 1999 (previously filed as a portion of Exhibit 10 to the Trust's Quarterly Report on Form 10-Q for the quarter ended March 31, 1999 (File No. 1-07533) (the "1999 1Q Form 10-Q") and incorporated herein by reference)
- 10.3 Executive Agreement between Federal Realty Investment Trust and Donald C. Wood dated February 22, 1999 (previously filed as a portion of Exhibit 10 to the 1999 1Q Form 10-Q and incorporated herein by reference)
- 10.4 Amendment to Executive Agreement between Federal Realty Investment Trust and Donald C. Wood dated February 16, 2005 (previously filed as Exhibit 10.12 to the Trust's Annual Report on Form 10-K for the year ended December 31, 2004 (File No. 1-07533) (the "2004 Form 10-K") and incorporated herein by reference)
- 10.5 Split Dollar Life Insurance Agreement dated August 12, 1998 between the Trust and Donald C. Wood (previously filed as a portion of Exhibit 10 to the Trust's Annual Report on Form 10-K for the year ended December 31, 2000 (File No. 1-07533) and incorporated herein by reference)

Table of Contents

EXHIBIT INDEX

Exhibit No.	Description
10.6	2001 Long-Term Incentive Plan (previously filed as Exhibit 99.1 to the Trust's S-8 Registration Number 333-60364 filed on May 7, 2001 and incorporated herein by reference)
10.7	Health Coverage Continuation Agreement between Federal Realty Investment Trust and Donald C. Wood dated February 16, 2005 (previously filed as Exhibit 10.26 to the 2004 Form 10-K and incorporated herein by reference)
10.8	Severance Agreement between the Trust and Dawn M. Becker dated April 19, 2000 (previously filed as Exhibit 10.26 to the Trust's 2005 2Q Form 10-Q and incorporated herein by reference)
10.9	Amendment to Severance Agreement between the Trust and Dawn M. Becker dated February 16, 2005 (previously filed as Exhibit 10.27 to the 2004 Form 10-K and incorporated herein by reference)
10.10	Form of Restricted Share Award Agreement for awards made under the Trust's 2003 Long-Term Incentive Award Program for shares issued out of 2001 Long-Term Incentive Plan (previously filed as Exhibit 10.28 to the 2004 Form 10-K and incorporated herein by reference)
10.11	Form of Restricted Share Award Agreement for awards made under the Trust's Annual Incentive Bonus Program for shares issued out of 2001 Long-Term Incentive Plan (previously filed as Exhibit 10.29 to the 2004 Form 10-K and incorporated herein by reference)
10.12	Form of Option Award Agreement for awards made under the Trust's 2003 Long-Term Incentive Award Program for shares issued out of the 2001 Long-Term Incentive Plan (previously filed as Exhibit 10.32 to the 2005 Form 10-K and incorporated herein by reference)
10.13	Amended and Restated 2001 Long-Term Incentive Plan (previously filed as Exhibit 10.34 to the Trust's Quarterly Report on Form 10-Q for the quarter ended June 30, 2008 (File No. 1-07533) and incorporated herein by reference)
10.14	Change in Control Agreement between the Trust and Andrew P. Blocher dated February 12, 2007 (previously filed as Exhibit 10.27 to the Trust's Quarterly Report on Form 10-Q for the quarter ended September 30, 2008 (File No. 1-07533) and incorporated herein by reference)
10.15	Amendment to Severance Agreement between the Trust and Donald C. Wood dated January 1, 2009 (previously filed as Exhibit 10.26 to the Trust's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 1-07533) ("the 2008 Form 10-K") and incorporated herein by reference)
10.16	Second Amendment to Executive Agreement between the Trust and Donald C. Wood dated January 1, 2009 (previously filed as Exhibit 10.27 to the Trust's 2008 Form 10-K and incorporated herein by reference)
10.17	Amendment to Health Coverage Continuation Agreement between the Trust and Donald C. Wood dated January 1, 2009 (previously filed as Exhibit 10.28 to the Trust's 2008 Form 10-K and incorporated herein by reference)

Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-Q

- 10.18 Second Amendment to Severance Agreement between the Trust and Dawn M. Becker dated January 1, 2009 (previously filed as Exhibit 10.30 to the Trust's 2008 Form 10-K and incorporated herein by reference)
- 10.19 Amendment to Change in Control Agreement between the Trust and Andrew P. Blocher dated January 1, 2009 (previously filed as Exhibit 10.31 to the Trust's 2008 Form 10-K and incorporated herein by reference)
- 10.20 Amendment to Stock Option Agreements between the Trust and Andrew P. Blocher dated February 17, 2009 (previously filed as Exhibit 10.32 to the Trust's 2008 Form 10-K and incorporated herein by reference)
- 10.21 Restricted Share Award Agreement between the Trust and Andrew P. Blocher dated February 17, 2009 (previously filed as Exhibit 10.33 to the Trust's 2008 Form 10-K and incorporated herein by reference)
- 10.22 Combined Incentive and Non-Qualified Stock Option Agreement between the Trust and Andrew P. Blocher dated February 17, 2009 (previously filed as Exhibit 10.34 to the Trust's 2008 Form 10-K and incorporated herein by reference)
- 10.23 Severance Agreement between the Trust and Andrew P. Blocher dated February 17, 2009 (previously filed as Exhibit 10.35 to the Trust's 2008 Form 10-K and incorporated herein by reference)
- 10.24 2010 Performance Incentive Plan (previously filed as Appendix A to the Trust's Definitive Proxy Statement for the 2010 Annual Meeting of Shareholders (File No. 01-07533) and incorporated herein by reference)

Table of Contents

EXHIBIT INDEX

Exhibit No.	Description
10.25	Amendment to 2010 Performance Incentive Plan (“the 2010 Plan”) (previously filed as Appendix A to the Trust’s Proxy Supplement for the 2010 Annual Meeting of Shareholders (File No. 01-07533) and incorporated herein by reference)
10.26	Restricted Share Award Agreement between the Trust and Donald C. Wood dated October 12, 2010 (previously filed as Exhibit 10.36 to the Trust’s Quarterly Report on Form 10-Q for the quarter ended September 30, 2010 (File No. 01-07533) and incorporated herein by reference)
10.27	Form of Restricted Share Award Agreement for awards made under the Trust’s Long-Term Incentive Award Program and the Trust’s Annual Incentive Bonus Program and basic awards with annual vesting for shares issued out of the 2010 Plan (previously filed as Exhibit 10.34 to the Trust’s Annual Report on Form 10-K for the year ended December 31, 2010 (File No. 1-07533) (the “2010 Form 10-K”) and incorporated herein by reference)
10.28	Form of Restricted Share Award Agreement for long-term vesting and retention awards made under the Trust’s Long-Term Incentive Award Program for shares issued out of the 2010 Plan (previously filed as Exhibit 10.35 to the Trust’s 2010 Form 10-K (File No. 1-07533) and incorporated herein by reference)
10.29	Form of Restricted Share Award Agreement for front loaded awards made under the Trust’s Long-Term Incentive Award Program for shares issued out of the 2010 Plan (previously filed as Exhibit 10.36 to the Trust’s 2010 Form 10-K (File No. 1-07533) and incorporated herein by reference)
10.30	Form of Performance Share Award Agreement for shares awarded out of the 2010 Plan (previously filed as Exhibit 10.37 to the Trust’s 2010 Form 10-K (File No. 1-07533) and incorporated herein by reference)
10.31	Form of Option Award Agreement for awards made under the Trust’s Long-Term Incentive Award Program for shares issued out of the 2010 Plan (previously filed as Exhibit 10.38 to the Trust’s 2010 Form 10-K (File No. 1-07533) and incorporated herein by reference)
10.32	Form of Option Award Agreement for front loaded awards made under the Trust’s Long-Term Incentive Award Program for shares issued out of the 2010 Plan (previously filed as Exhibit 10.39 to the Trust’s 2010 Form 10-K (File No. 1-07533) and incorporated herein by reference)
10.33	Form of Option Award Agreement for basic options awarded out of the 2010 Plan (previously filed as Exhibit 10.40 to the Trust’s 2010 Form 10-K (File No. 1-07533) and incorporated herein by reference)
10.34	Form of Restricted Share Award Agreement, dated as of February 10, 2011, between the Trust and each of Dawn M. Becker and Andrew P. Blocher (previously filed as Exhibit 10.41 to the Trust’s 2010 Form 10-K (File No. 1-07533) and incorporated herein by reference)
10.35	Credit Agreement dated as of July 7, 2011, by and among the Trust, as Borrower, the financial institutions party thereto and their permitted assignees under Section 12.6., as Lenders, Wells Fargo Bank, National Association, as Administrative Agent, PNC Bank, National Association, as Syndication Agent, Wells Fargo Securities, LLC, as a Lead Arranger and Book Manager, and PNC Capital Markets LLC, as a Lead Arranger and Book Manager (previously filed as Exhibit 10.1 to the Trust’s Current Report on Form 8-K

Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-Q

(File No. 1-07533), filed on July 11, 2011 and incorporated herein by reference)

10.36 Credit Agreement dated as of November 22, 2011, by and among the Trust, as Borrower, the financial institutions party thereto and their permitted assignees under Section 12.6., as Lenders, PNC Bank, National Association, as Administrative Agent, Capital One, N.A., as Syndication Agent, PNC Capital Markets, LLC, as a Lead Arranger and Book Manager, and Capital One, N.A., as a Lead Arranger and Book Manager (previously filed as Exhibit 10.1 to the Trust's Current Report on Form 8-K (File No. 1-07533), filed on November 28, 2011 and incorporated herein by reference)

31.1 Rule 13a-14(a) Certification of Chief Executive Officer (filed herewith)

31.2 Rule 13a-14(a) Certification of Chief Financial Officer (filed herewith)

32.1 Section 1350 Certification of Chief Executive Officer (filed herewith)

32.2 Section 1350 Certification of Chief Financial Officer (filed herewith)

101 The following materials from Federal Realty Investment Trust's Quarterly Report on Form 10-Q for the quarter ended March 31, 2012, formatted in XBRL (Extensible Business Reporting Language): (1) the Consolidated Balance Sheets, (2) the Consolidated Statements of Operations, (3) the Consolidated Statement of Shareholders' Equity, (4) the Consolidated Statements of Cash Flows, and (5) Notes to Consolidated Financial Statements that have been detail tagged.

32