

IBERIABANK CORP
Form 10-Q
August 08, 2018

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2018

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File Number 001-37532

IBERIABANK Corporation
(Exact name of registrant as specified in its charter)

Louisiana 72-1280718
(State or other jurisdiction of (I.R.S. Employer
incorporation or organization) Identification Number)

200 West Congress Street
Lafayette, Louisiana 70501
(Address of principal executive office) (Zip Code)
(337) 521-4003
(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes No

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Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer Accelerated Filer

Non-accelerated Filer Smaller Reporting Company

Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

At July 31, 2018, the Registrant had 56,027,383 shares of common stock, \$1.00 par value, which were issued and outstanding.

IBERIABANK CORPORATION AND SUBSIDIARIES
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Part I. FINANCIAL INFORMATION

Item 1. Financial Statements

IBERIABANK CORPORATION AND SUBSIDIARIES

Consolidated Balance Sheets

| | (unaudited) | |
|---|---------------|-------------------|
| (Dollars in thousands, except share data) | June 30, 2018 | December 31, 2017 |
| Assets | | |
| Cash and due from banks | \$299,268 | \$319,156 |
| Interest-bearing deposits in other banks | 428,120 | 306,568 |
| Total cash and cash equivalents | 727,388 | 625,724 |
| Securities available for sale, at fair value | 4,650,915 | 4,590,062 |
| Securities held to maturity (fair values of \$216,309 and \$227,964, respectively) | 221,030 | 227,318 |
| Mortgage loans held for sale, at fair value | 78,843 | 134,916 |
| Loans and leases, net of unearned income | 22,075,783 | 20,078,181 |
| Allowance for loan and lease losses | (136,576) | (140,891) |
| Loans and leases, net | 21,939,207 | 19,937,290 |
| Premises and equipment, net | 326,213 | 331,413 |
| Goodwill | 1,223,772 | 1,188,902 |
| Other intangible assets | 96,892 | 88,562 |
| Other assets | 861,902 | 779,942 |
| Total Assets | \$30,126,162 | \$27,904,129 |
| Liabilities | | |
| Deposits: | | |
| Non-interest-bearing | \$6,814,441 | \$6,209,925 |
| Interest-bearing | 16,616,017 | 15,256,792 |
| Total deposits | 23,430,458 | 21,466,717 |
| Short-term borrowings | 1,054,213 | 991,297 |
| Long-term debt | 1,438,614 | 1,495,835 |
| Other liabilities | 289,468 | 253,489 |
| Total Liabilities | 26,212,753 | 24,207,338 |
| Shareholders' Equity | | |
| Preferred stock, \$1 par value - 5,000,000 shares authorized | | |
| Non-cumulative perpetual, liquidation preference \$10,000 per share; 13,750 and 13,750 shares issued and outstanding, respectively, including related surplus | 132,097 | 132,097 |
| Common stock, \$1 par value - 100,000,000 shares authorized; 56,390,387 and 53,872,272 shares issued and outstanding, respectively | 56,390 | 53,872 |
| Additional paid-in capital | 2,976,833 | 2,787,484 |
| Retained earnings | 860,073 | 769,226 |
| Accumulated other comprehensive income (loss) | (111,984) | (45,888) |
| Total Shareholders' Equity | 3,913,409 | 3,696,791 |
| Total Liabilities and Shareholders' Equity | \$30,126,162 | \$27,904,129 |

The accompanying Notes are an integral part of these Consolidated Financial Statements.

IBERIABANK CORPORATION AND SUBSIDIARIES

Consolidated Statements of Comprehensive Income

(unaudited)

| (Dollars in thousands, except per share data) | Three Months | | Six Months Ended | |
|---|------------------------|-----------|------------------|-----------|
| | Ended June 30, 2018 | 2017 | 2018 | 2017 |
| Interest and Dividend Income | | | | |
| Loans, including fees | \$270,476 | \$179,266 | \$508,545 | \$348,242 |
| Mortgage loans held for sale, including fees | 836 | 1,248 | 1,990 | 2,219 |
| Investment securities: | | | | |
| Taxable interest | 26,617 | 20,246 | 51,945 | 38,110 |
| Tax-exempt interest | 2,708 | 2,060 | 5,474 | 4,124 |
| Other | 3,186 | 1,755 | 6,412 | 4,413 |
| Total interest and dividend income | 303,823 | 204,575 | 574,366 | 397,108 |
| Interest Expense | | | | |
| Deposits: | | | | |
| NOW and MMDA | 26,533 | 12,207 | 47,761 | 23,306 |
| Savings | 521 | 329 | 953 | 649 |
| Time deposits | 9,105 | 4,576 | 15,689 | 9,214 |
| Short-term borrowings | 3,327 | 227 | 5,851 | 504 |
| Long-term debt | 8,224 | 3,593 | 15,110 | 6,974 |
| Total interest expense | 47,710 | 20,932 | 85,364 | 40,647 |
| Net interest income | 256,113 | 183,643 | 489,002 | 356,461 |
| Provision for loan and lease losses | 7,595 | 12,050 | 15,581 | 18,204 |
| Net interest income after provision for loan and lease losses | 248,518 | 171,593 | 473,421 | 338,257 |
| Non-interest Income | | | | |
| Mortgage income | 13,721 | 19,730 | 23,316 | 33,845 |
| Service charges on deposit accounts | 12,950 | 11,410 | 25,858 | 22,563 |
| Title revenue | 6,846 | 6,190 | 11,873 | 10,931 |
| Broker commissions | 2,396 | 2,562 | 4,617 | 5,109 |
| ATM/debit card fee income | 2,925 | 2,646 | 5,558 | 5,129 |
| Credit card and merchant-related income | 3,326 | 2,727 | 6,233 | 5,025 |
| Trust department income | 4,243 | 2,026 | 7,669 | 3,939 |
| Income from bank owned life insurance | 1,261 | 1,241 | 2,543 | 2,552 |
| Gain (loss) on sale of available for sale securities | 3 | 59 | (56 |) 59 |
| Other non-interest income | 6,269 | 5,247 | 10,895 | 9,810 |
| Total non-interest income | 53,940 | 53,838 | 98,506 | 98,962 |
| Non-interest Expense | | | | |
| Salaries and employee benefits | 107,445 | 86,317 | 212,031 | 168,170 |
| Net occupancy and equipment | 19,931 | 16,292 | 39,978 | 32,313 |
| Communication and delivery | 4,213 | 2,956 | 8,115 | 6,000 |
| Marketing and business development | 4,895 | 3,238 | 9,647 | 6,662 |
| Data processing | 9,309 | 6,713 | 21,702 | 13,074 |
| Professional services | 7,160 | 11,219 | 14,551 | 16,553 |
| Credit and other loan related expense | 5,190 | 3,780 | 9,808 | 8,306 |
| Insurance | 6,946 | 4,486 | 14,051 | 9,016 |
| Travel and entertainment | 2,797 | 2,753 | 6,034 | 5,237 |
| Amortization of acquisition intangibles | 6,111 | 1,651 | 11,213 | 3,421 |
| Errors, fines, and losses | 15,700 | 544 | 24,457 | 3,202 |

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| | | | | |
|---|----------|----------|-----------|----------|
| Other non-interest expense | 7,180 | 5,431 | 13,586 | 12,222 |
| Total non-interest expense | 196,877 | 145,380 | 385,173 | 284,176 |
| Income before income tax expense | 105,581 | 80,051 | 186,754 | 153,043 |
| Income tax expense | 30,457 | 28,033 | 48,009 | 50,552 |
| Net Income | 75,124 | 52,018 | 138,745 | 102,491 |
| Less: Preferred stock dividends | 949 | 949 | 4,547 | 4,548 |
| Net Income Available to Common Shareholders | \$74,175 | \$51,069 | \$134,198 | \$97,943 |

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| | | | | |
|--|-----------|----------|-----------|-----------|
| Income available to common shareholders - basic | \$74,175 | \$51,069 | \$134,198 | \$97,943 |
| Less: Earnings allocated to unvested restricted stock | 767 | 361 | 1,409 | 707 |
| Earnings allocated to common shareholders | \$73,408 | \$50,708 | \$132,789 | \$97,236 |
| Earnings per common share - Basic | \$1.31 | \$1.00 | \$2.42 | \$2.01 |
| Earnings per common share - Diluted | 1.30 | 0.99 | 2.41 | 1.99 |
| Cash dividends declared per common share | 0.38 | 0.36 | 0.76 | 0.72 |
| Comprehensive Income | | | | |
| Net Income | \$75,124 | \$52,018 | \$138,745 | \$102,491 |
| Other comprehensive income (loss), net of tax: | | | | |
| Unrealized gains (losses) on securities: | | | | |
| Unrealized holding gains (losses) arising during the period (net of tax effects of \$4,449, \$4,537, \$18,672, and \$6,958, respectively) | (16,734) | 8,426 | (70,240) | 12,922 |
| Less: Reclassification adjustment for gains (losses) included in net income (net of tax effects of \$1, \$21, \$12, and \$21, respectively) | 2 | 38 | (44) | 38 |
| Unrealized gains (losses) on securities, net of tax | (16,736) | 8,388 | (70,196) | 12,884 |
| Fair value of derivative instruments designated as cash flow hedges: | | | | |
| Change in fair value of derivative instruments designated as cash flow hedges during the period (net of tax effects of \$371, \$537, \$1,048, and \$497, respectively) | 1,395 | (996) | 3,944 | (923) |
| Less: Reclassification adjustment for gains (losses) included in net income (net of tax effects of \$11, \$55, \$42, and \$80, respectively) | (40) | (103) | (156) | (148) |
| Fair value of derivative instruments designated as cash flow hedges, net of tax | 1,435 | (893) | 4,100 | (775) |
| Other comprehensive income (loss), net of tax | (15,301) | 7,495 | (66,096) | 12,109 |
| Comprehensive income | \$59,823 | \$59,513 | \$72,649 | \$114,600 |

The accompanying Notes are an integral part of these Consolidated Financial Statements.

IBERIABANK CORPORATION AND SUBSIDIARIES

Consolidated Statements of Shareholders' Equity

(unaudited)

| (In thousands, except share and per share data) | Preferred Stock | | Common Stock | | Additional Paid in Capital | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Total |
|---|-----------------|-----------|--------------|----------|----------------------------------|----------------------|--|-------------|
| | Shares | Amount | Shares | Amount | | | | |
| Balance, December 31, 2016 | 13,750 | \$132,097 | 44,795,386 | \$44,795 | \$2,084,446 | \$704,391 | \$ (26,035) | \$2,939,694 |
| Net income | — | — | — | — | — | 102,491 | — | 102,491 |
| Other comprehensive income/(loss) | — | — | — | — | — | — | 12,109 | 12,109 |
| Cash dividends declared, \$0.72 per share | — | — | — | — | — | (36,752) | — | (36,752) |
| Preferred stock dividends | — | — | — | — | — | (4,548) | — | (4,548) |
| Common stock issued under incentive plans, net of shares surrendered in payment | — | — | 119,494 | 120 | (2,177) | — | — | (2,057) |
| Common stock issued | — | — | 6,100,000 | 6,100 | 479,094 | — | — | 485,194 |
| Share-based compensation cost | — | — | — | — | 7,111 | — | — | 7,111 |
| Balance, June 30, 2017 | 13,750 | \$132,097 | 51,014,880 | \$51,015 | \$2,568,474 | \$765,582 | \$ (13,926) | \$3,503,242 |
| Balance, December 31, 2017 | 13,750 | \$132,097 | 53,872,272 | \$53,872 | \$2,787,484 | \$769,226 | \$ (45,888) | \$3,696,791 |
| Cumulative-effect adjustment due to the adoption of ASU 2016-01 ⁽¹⁾ | — | — | — | — | — | (345) | — | (345) |
| Net income | — | — | — | — | — | 138,745 | — | 138,745 |
| Other comprehensive income/(loss) | — | — | — | — | — | — | (66,096) | (66,096) |
| Cash dividends declared, \$0.76 per share | — | — | — | — | — | (43,006) | — | (43,006) |
| Preferred stock dividends | — | — | — | — | — | (4,547) | — | (4,547) |
| Common stock issued under incentive plans, net of shares surrendered in payment | — | — | 130,342 | 130 | (2,232) | — | — | (2,102) |
| | — | — | 2,787,773 | 2,788 | 211,871 | — | — | 214,659 |

| | | | | | | | | |
|--------------------------------------|--------|-----------|------------|----------|-------------|-----------|--------------|-------------|
| Common stock issued for acquisitions | | | | | | | | |
| Common stock repurchases | — | — | (400,000) | (400) | (30,270) | | | (30,670) |
| Share-based compensation cost | — | — | — | — | 9,980 | — | — | 9,980 |
| Balance, June 30, 2018 | 13,750 | \$132,097 | 56,390,387 | \$56,390 | \$2,976,833 | \$860,073 | \$(111,984) | \$3,913,409 |

(1) Cumulative-effect adjustment to beginning retained earnings for fair value adjustments related to the reclassification of certain equity investments in accordance with ASU 2016-01, adopted as of January 1, 2018.

The accompanying Notes are an integral part of these Consolidated Financial Statements.

IBERIABANK CORPORATION AND SUBSIDIARIES

Consolidated Statements of Cash Flows

(unaudited)

| | For the Six Months Ended June 30, | |
|---|--------------------------------------|--------------|
| | 2018 | 2017 |
| (Dollars in thousands) | | |
| Cash Flows from Operating Activities | | |
| Net income | \$ 138,745 | \$ 102,491 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation, amortization, and accretion, including amortization of purchase accounting adjustments and market value adjustments | (562) | 1,825 |
| Provision for loan and lease losses | 15,581 | 18,204 |
| Share-based compensation cost - equity awards | 9,980 | 7,111 |
| (Gain)/loss on sale of OREO and long-lived assets, net of impairment | 5,131 | (2,950) |
| Loss/(gain) on sale of available for sale securities | 56 | (59) |
| Expense/(benefit) for deferred income taxes | 11,715 | 10,040 |
| Originations of mortgage loans held for sale | (774,849) | (919,207) |
| Proceeds from sales of mortgage loans held for sale | 848,116 | 965,042 |
| Realized and unrealized (gain)/loss on mortgage loans held for sale, net | (22,688) | (33,110) |
| Other operating activities, net | 14,303 | (2,355) |
| Net Cash Provided by Operating Activities | 245,528 | 147,032 |
| Cash Flows from Investing Activities | | |
| Proceeds from sales of available for sale securities | 18,867 | 64,144 |
| Proceeds from maturities, prepayments and calls of available for sale securities | 311,340 | 236,468 |
| Purchases of available for sale securities, net of available for sale securities acquired | (511,074) | (856,187) |
| Proceeds from maturities, prepayments and calls of held to maturity securities | 4,746 | 4,267 |
| Purchases of equity securities, net of equity securities acquired | (11,545) | (1,180) |
| Proceeds from sales of equity securities | 70,371 | 5,059 |
| Increase in loans, net of loans acquired | (501,618) | (481,482) |
| Proceeds from sales of premises and equipment | 2,003 | 2,365 |
| Purchases of premises and equipment, net of premises and equipment acquired | (8,304) | (24,001) |
| Proceeds from dispositions of OREO | 11,431 | 9,949 |
| Cash paid for additional investment in tax credit entities | (1,831) | (2,827) |
| Cash received for acquisition of a business, net of cash paid | 99,318 | — |
| Purchase of bank owned life insurance policies | (50,000) | — |
| Other investing activities, net | 554 | 1,267 |
| Net Cash Used in Investing Activities | (565,742) | (1,042,158) |
| Cash Flows from Financing Activities | | |
| Increase/(decrease) in deposits, net of deposits acquired | 899,752 | (554,983) |
| Net change in short-term borrowings | 62,916 | 74,799 |
| Proceeds from long-term debt, net of long-term debt acquired | 440,299 | 50,000 |
| Repayments of long-term debt | (902,262) | (11,252) |
| Cash dividends paid on common stock | (41,508) | (34,476) |
| Cash dividends paid on preferred stock | (4,547) | (4,548) |
| Net share-based compensation stock transactions | (2,102) | (2,374) |
| Payments to repurchase common stock | (30,670) | — |
| Net proceeds from issuance of common stock | — | 485,194 |
| Net Cash Provided by Financing Activities | 421,878 | 2,360 |
| Net Increase (Decrease) In Cash and Cash Equivalents | 101,664 | (892,766) |

Cash and Cash Equivalents at Beginning of Period

625,724 1,362,126

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Cash and Cash Equivalents at End of Period \$727,388 \$469,360

Supplemental Schedule of Non-cash Activities

Acquisition of real estate in settlement of loans \$2,722 \$6,467

Common stock issued in acquisitions \$214,659 \$—

Supplemental Disclosures

Cash paid for:

Interest on deposits and borrowings \$83,057 \$40,778

Income taxes, net \$19,006 \$40,872

The accompanying Notes are an integral part of these Consolidated Financial Statements.

IBERIABANK CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements

NOTE 1 - BASIS OF PRESENTATION

General

IBERIABANK Corporation is a regional financial holding company with offices in Louisiana, Arkansas, Tennessee, Alabama, Texas, Florida, Georgia, South Carolina, North Carolina, and New York offering commercial, private banking, consumer, small business, wealth and trust management, retail brokerage, mortgage, and title insurance services. The consolidated financial statements include the accounts of the Company and its subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation. Certain amounts reported in prior periods have been reclassified to conform to the current period presentation. These reclassifications did not have a material effect on previously reported consolidated financial statements.

The accompanying unaudited consolidated financial statements have been prepared in accordance with GAAP for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all information or footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments, consisting of normal and recurring items, necessary for a fair presentation of the consolidated financial statements have been made. These interim financial statements should be read in conjunction with the audited consolidated financial statements and footnote disclosures for the Company previously filed with the SEC in the Company's Annual Report on Form 10-K for the year ended December 31, 2017 ("2017 10-K"). Operating results for the period ended June 30, 2018 are not necessarily indicative of the results that may be expected for the year ending December 31, 2018.

When we refer to the "Company," "we," "our," or "us" in this Report, we mean IBERIABANK Corporation and subsidiaries (consolidated). When we refer to the "Parent," we mean IBERIABANK Corporation. See the Glossary of Defined Terms at the end of this Report for terms used throughout this Report.

Concentrations of Credit Risk

Most of the Company's business activity is with customers located in the southeastern United States. The Company's lending activity is concentrated in its market areas within those states. The Company has emphasized originations of commercial loans and private banking loans, defined as loans to higher net worth clients. Repayments on loans are expected to come from cash flows of the borrower and/or guarantor. Losses on secured loans are limited by the net realizable value of the collateral upon default of the borrowers and guarantor support. The Company believes it does not have any excessive concentrations to any one industry, loan type, or customer.

NOTE 2 - RECENT ACCOUNTING PRONOUNCEMENTS

Pronouncements adopted during the six months ended June 30, 2018:

ASU No. 2014-09

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers, which implements a common revenue standard and clarifies the principles used for recognizing revenue. The amendments in the ASU clarify that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

Revenue from Contracts with Customers

The majority of the Company's income streams (e.g., interest and dividend income and mortgage income) are accounted for in accordance with GAAP literature outside the scope of ASC 606, Revenue from Contracts with Customers. Details regarding income recognition for interest and non-interest streams can be found throughout the Company's 2017 10-K (including Note 1 - Summary of Significant Accounting Policies). Impairment losses recognized against certain receivables (e.g., NSF fees) and capitalized costs (e.g., sales commissions) associated with contracts within the scope of ASC 606 are immaterial.

Non-interest income from service charges on deposit accounts, broker commissions, ATM/debit card fee income, credit card and merchant-related income (e.g., interchange fees), and transactional income from traditional banking services (part of other non-interest income) are the significant income streams within the scope of ASC 606 associated with the IBERIABANK reportable segment. Non-interest income from title revenue is associated with the LTC reportable segment.

Recognition of Revenue from Contracts with Customers

The Company enters into various contracts with customers to provide traditional banking services, including asset management, on a routine basis. The Company's performance obligations are generally service-related and provided on a daily or monthly basis. The Company does not typically have performance obligations which extend beyond a reporting period. The performance obligations are generally satisfied upon completion of service (i.e., as services are rendered) and the fees are collected at such time, or shortly thereafter. The fees are readily determinable and allocated individually to each service. It is not typical for contracts to require significant judgment to determine the transaction price. Some contracts contain variable consideration; however, the variable consideration is generally constrained (not estimable) as it is based on the occurrence or nonoccurrence of a contingent event (or another constraint in some circumstances). The Company generally records the variable consideration when the contingent event occurs and the fee is determinable.

The Company provides some services for customers in which it acts in an agent capacity, but generally acts in a principal capacity. Payment terms and conditions vary slightly amongst services; however, amounts are generally invoiced and due or collected by the Company within 30 days, although some fees may be prepaid. The Company bills the customer periodically as performance obligations are satisfied for most services. Therefore, revenue for services provided is generally recognized in the amount invoiced (except in circumstances of prepayment) as that amount corresponds directly to the value of the Company's performance. In the normal course of business, the Company does not generally grant refunds for services provided. As such, the Company does not establish provisions for estimated returns.

Title revenue associated with services provided by LTC, as well as broker commissions, ATM/debit card fee income, credit card and merchant-related income (e.g., interchange fees), and transactional fees from traditional banking services generated within IBERIABANK are generally recognized at the point-in-time the services are provided. The Company has determined this recognition to be appropriate as, upon completion of services, the Company has completed its performance obligations, has a present right to payment (or has collected the cash), and the customer is able to obtain (or has obtained) substantially all of the benefits from the performance obligation (i.e., the provided services). Revenues from service charges on deposit accounts are recognized at the end of the monthly service period (e.g., account service charges) or the date the performance obligation is satisfied (e.g., NSF, stop payment, wire transfer, etc.), except for deposit account services performed by Treasury Management which are recognized on a monthly basis, as these services are performed over that time. Asset management fees (e.g., trust fees) are generally

recognized at the end of the monthly service period, but fees are not collected until the beginning of the subsequent month, although some contracts may have quarterly terms and/or be prepaid. NSF fees which are not initially paid are subsequently recorded as “loans” (along with the overdraft balance) and remain classified as such until the amount is paid or charged-off (generally after 60 days).

Adoption of ASC 606

The Company adopted ASC 606 as of January 1, 2018 for all contracts as of the effective date. Prior period amounts have been reclassified to conform to current guidance requirements related to the net presentation of certain costs associated with interchange fees and rewards programs. The reclassification of prior period amounts reduced non-interest income and non-interest expense by an immaterial amount (approximately \$2.1 million and \$4.3 million for the three and six months ended June 30, 2017, respectively) and had no impact on net income. There was no cumulative adjustment made to opening retained earnings as of January 1, 2018.

ASU No. 2016-01

In January 2016, the FASB issued ASU No. 2016-01, Financial Statements - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities, which impacts how the Company measures certain equity investments and discloses and presents certain financial instruments through the application of the “exit price” notion.

The Company adopted the amendments beginning January 1, 2018. Under the new guidance, equity investments can no longer be classified as trading or available for sale (AFS), and related unrealized holding gains and losses can no longer be recognized in OCI. Per the ASU, such equity investments should be measured at fair value, with adjustments recognized in earnings at the end of each reporting period. As such, the Company reclassified its portfolio of equity investments (which were insignificant at the adoption date and at June 30, 2018) previously classified as AFS investment securities to “other assets.” As these equity investments were previously measured at fair value, implementation of the ASU did not impact the Company’s valuation method. In accordance with the adoption of the ASU, the Company recorded a cumulative-effect adjustment to retained earnings for previously recorded fair value adjustments related to these equity investments, which was insignificant.

The Company elected the practical expedient measurement alternative to prospectively account for other equity investments that do not have readily determinable fair values at cost less impairment plus or minus observable price changes in orderly transactions for an identical or similar investment of the same issuer. These investments are insignificant overall and are classified within “other assets” on the Company’s consolidated balance sheets.

The Company also modified its fair value methodology for loans measured at amortized cost whose fair values were previously disclosed using an “entry price” methodology to an “exit price” methodology, in accordance with the ASU. The Company’s “exit price” methodology estimates the fair value of these loans based on the present value of the future cash flows using the interest rate that would be charged for a similar loan to a borrower with similar risk at the indicated balance sheet date, adjusted for a liquidity discount based on the estimated time period to complete a sale transaction with a market participant. This change in methodology solely impacted the Company’s disclosures, and had no impact to the Company’s consolidated financial statements.

ASU No. 2016-15

In August 2016, the FASB issued ASU No. 2016-15, Statement of Cash Flows (ASC 230): Classification of Certain Cash Receipts and Cash Payments, in order to reduce current diversity in practice in how certain cash receipts and cash payments are presented and classified in the statement of cash flows.

The Company retrospectively adopted the amendments effective January 1, 2018. The adoption of these amendments did not impact the Company’s consolidated statements of cash flows.

ASU No. 2017-12

In August 2017, the FASB issued ASU No. 2017-12, Derivatives and Hedging (ASC 815): Targeted Improvements to Accounting for Hedging Activities, which amends the hedge accounting model to enable entities to better portray the economics of their risk management activities in the financial statements and enhance the transparency and understandability of hedge results.

The Company elected to early adopt the amendments effective January 1, 2018. The modified-retrospective adoption of the amendments did not impact the Company’s consolidated financial statements in the current or prior periods.

Pronouncements issued but not yet adopted:

ASU No. 2016-02 and ASU No. 2018-11

In February 2016, the FASB issued ASU No. 2016-02, Leases (ASC 842). A significant amendment to existing GAAP from this ASU is the recognition of lease assets (i.e., right of use assets) and liabilities on the balance sheet for leases that are classified as operating leases by lessees. The lessor model remains similar to the current accounting model in existing GAAP. Additional amendments include, but are not limited to, the elimination of leveraged leases; modification to the definition of a lease; amendments on sale and leaseback transactions; and disclosure of additional quantitative and qualitative information.

ASU 2016-02 will be effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years, with early adoption permitted.

In July 2018, the FASB issued ASU No. 2018-11, Leases (ASC 842): Targeted Improvements. The amendments include an optional transition method to apply ASU 2016-02 on a prospective basis as of the effective date, with a cumulative effect adjustment to retained earnings in the period of adoption, instead of applying the guidance using a modified retrospective approach as originally required under ASU 2016-02. ASU 2018-11 also provides lessors with a practical expedient, by class of underlying asset, to not separate nonlease components from the associated lease component under certain circumstances, and clarifies which guidance (ASC 842 or ASC 606) to apply to combined lease and nonlease components.

The Company occupies certain banking offices and equipment under operating lease agreements, which currently are not recognized on the consolidated balance sheets. Based on the Company's preliminary analysis of its current portfolio, the impact to the Company's consolidated balance sheets is estimated to result in less than a 1% increase in assets and liabilities. The Company has developed an implementation plan and selected a third-party vendor to assist in the implementation and subsequent accounting for leases under the ASUs. The Company will elect the optional transition method and adopt ASU 2016-02 and ASU No. 2018-11 on January 1, 2019. The Company is still assessing other practical expedients it may elect at adoption, the final determination of the incremental borrowing rate, and the impact to regulatory capital ratios, amongst other matters associated with the ASUs.

The adjustment to retained earnings is not expected to be significant based on the transition guidance associated with current sale-leaseback agreements. The Company also anticipates additional disclosures to be provided at adoption.

ASU No. 2016-13

In June 2016, the FASB issued ASU No. 2016-13, Financial Instruments - Credit Losses (ASC 326): Measurement of Credit Losses on Financial Instruments. The amendments introduce an impairment model that is based on expected credit losses ("ECL"), rather than incurred losses, to estimate credit losses on certain types of financial instruments (e.g., loans and held-to-maturity securities), including certain off-balance sheet financial instruments (e.g., loan commitments). The measurement of ECL should consider historical information, current information, and reasonable and supportable forecasts, including estimates of prepayments, over the contractual term. Financial instruments with similar risk characteristics must be grouped together when estimating ECL.

The ASU also amends the current AFS security impairment model for debt securities. The new model will require an estimate of ECL when the fair value is below the amortized cost of the asset through the use of an allowance to record estimated credit losses (and subsequent recoveries). Non-credit related losses will continue to be recognized through OCI.

In addition, the amendments provide for a simplified accounting model for purchased financial assets with a more-than-insignificant amount of credit deterioration since their origination. The initial estimate of expected credit losses would be recognized through an ALLL with an offset (i.e., increase) to the cost basis of the related financial asset at acquisition.

ASU 2016-13 will be effective for fiscal years beginning after December 15, 2019, including interim periods. The amendments will be applied through a modified-retrospective approach, resulting in a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective. A prospective transition approach is required for debt securities for which OTTI had been recognized before the effective date.

Amounts previously recognized in AOCI as of the date of adoption that relate to improvements in cash flows expected to be collected should continue to be accreted into income over the remaining life of the asset. Recoveries of amounts

previously written off relating to improvements in cash flows after the date of adoption should be recorded in earnings when received.

The Company is currently evaluating the impact of the ASU on the Company's consolidated financial statements; however, the Company has engaged third-party consultants to assist with the ASU and has developed an implementation plan.

NOTE 3 –ACQUISITION ACTIVITY

The acquisitions discussed below qualify as business combinations. The Company accounts for business combinations under the acquisition method in accordance with ASC Topic 805, Business Combinations. See Note 1, Summary of Significant Accounting Policies, in the 2017 10-K for a description of the Company's accounting for business combinations.

2018 Acquisitions

Acquisition of Gibraltar

The Company completed the acquisition of Gibraltar Private Bank & Trust Co. ("Gibraltar") on March 23, 2018. The acquisition added \$1.5 billion in loans and \$1.1 billion in deposits, based on preliminary purchase accounting adjustments. Gibraltar operated eight offices in total, with seven located in the Florida metropolitan statistical areas of Miami, Key West, and Naples and one in New York City.

Under the terms of the Agreement and Plan of Merger, Gibraltar common shareholders received 1.9749 shares of IBERIABANK Corporation common stock for each outstanding share of Gibraltar common stock. Based on the Company's closing common stock price of \$77.00 per share on March 23, 2018, the aggregate value of the acquisition consideration paid at the time of closing was approximately \$214.7 million.

During the first quarter of 2018, the Company recorded preliminary purchase price allocations related to Gibraltar. Throughout the second quarter of 2018, the Company continued to analyze the valuations assigned to the acquired assets and liabilities assumed. Based on new information relating to events or circumstances existing at the acquisition date and revised valuations, the Company updated estimated fair values increasing goodwill by \$10.0 million to \$52.5 million during the second quarter of 2018. This increase is primarily a result of a change in estimated deferred taxes. As of June 30, 2018, the Company continues to review its fair value estimates and additional adjustments may be required. The following table summarizes the consideration paid for Gibraltar's net assets and the preliminary fair value estimates of the identifiable assets acquired and liabilities assumed as of the acquisition date.

| (Dollars in thousands) | Number of Shares | Amount |
|---|------------------|-----------|
| Equity consideration | | |
| Common stock issued | 2,787,773 | \$214,659 |
| Total equity consideration | | 214,659 |
| Non-equity consideration | | |
| Cash | | 7 |
| Total consideration paid | | 214,666 |
| Fair value of net assets assumed including identifiable intangible assets | | 162,175 |
| Goodwill | | \$52,491 |

| (Dollars in thousands) | Gibraltar Fair Value (Preliminary) |
|--------------------------------|------------------------------------|
| Assets | |
| Cash and cash equivalents | \$ 102,575 |
| Investment securities | 19,169 |
| Equity securities | 27,519 |
| Loans | 1,465,278 |
| Core deposit intangible assets | 18,529 |
| Other assets | 12,011 |
| Total assets acquired | \$ 1,645,081 |
| Liabilities | |
| Deposit liabilities | \$ 1,064,803 |
| Long-term borrowings | 405,107 |
| Deferred tax liability, net | 5,960 |
| Other liabilities | 7,036 |
| Total liabilities assumed | \$ 1,482,906 |

The following is a description of the methods used to determine the fair values of significant assets acquired and liabilities assumed presented above.

Cash and Cash Equivalents: The carrying amount of these assets is a reasonable estimate of fair value based on the short-term nature of these assets.

Investment Securities: Fair values for securities were based on quoted market prices from multiple bond dealers. The simple average of the prices received was used to calculate the adjustments.

Equity Securities: The carrying amount of these securities is a reasonable estimate of fair value based on the short-term nature of these assets.

Loans: Fair values for loans were based on a discounted cash flow methodology that considered factors including loan type, classification status, remaining term of the loan, fixed or variable interest rate, amortization status and current discount rates. The discount rates used for loans were based on current market rates for new originations of comparable loans and included adjustments for any liquidity concerns. The discount rate did not include an explicit factor for credit losses, as that was included as a reduction to the estimated cash flows.

Core Deposit Intangible Assets ("CDI"): The fair value for CDI was estimated based on a discounted cash flow methodology that gave appropriate consideration to expected customer attrition rates, net maintenance cost of the deposit base, alternative costs of funds, and the interest costs associated with the customer deposits. The CDI is being amortized over its estimated useful life of approximately ten years utilizing an accelerated method.

Deposit Liabilities: The fair values used for the demand and savings deposits by definition equal the amount payable on demand at the acquisition date. Fair values for time deposits were estimated using a discounted cash flow analysis, that applied interest rates currently being offered to the contractual interest rates on such time deposits.

Long-term Borrowings: The carrying amount of long-term borrowings at the acquisition date approximated fair value, as the Company immediately paid off the debt upon acquisition.

Acquisition of SolomonParks

On January 12, 2018, the Company's subsidiary, Lenders Title Company ("LTC"), acquired SolomonParks Title & Escrow, LLC ("SolomonParks"). Under the terms of the agreement, LTC paid \$3.3 million in cash to acquire eight title offices in the Nashville, Tennessee area, which resulted in goodwill of \$3.4 million. In addition, the agreement provides for potential additional cash consideration of up to \$750 thousand based on gross revenues over a two-year period after the acquisition.

Information regarding the preliminary allocation of goodwill recorded as a result of these acquisitions to the Company's reportable segments is provided in Note 7 "Goodwill and Other Intangible Assets." The goodwill recorded as a result of these acquisitions is not deductible for tax purposes.

2017 Acquisition

Acquisition of Sabadell United

The Company completed the acquisition of Sabadell United Bank, N.A. ("Sabadell United") from Banco de Sabadell, S.A. ("Banco Sabadell") on July 31, 2017. The acquisition added \$4.0 billion in loans and \$4.4 billion in deposits after fair value adjustments. The acquisition expanded our presence in Southeast Florida adding 25 offices serving the Miami metropolitan area and three offices in Naples, Sarasota and Tampa.

Under the terms of the Stock Purchase Agreement, Banco Sabadell received \$809.2 million in cash and 2,610,304 shares of IBERIABANK Corporation common stock in exchange for 100 percent of Sabadell United's common stock.

The cash consideration was financed through two public common stock offerings completed on December 7, 2016, and March 7, 2017.

During the third quarter of 2017, the Company recorded preliminary purchase price allocations related to Sabadell United. Throughout the remainder of 2017 and the first six months of 2018, the Company continued to analyze the valuations assigned to the acquired assets and liabilities assumed. Based on new information relating to events or circumstances existing at the acquisition date and revised valuations, the Company updated estimated fair values decreasing goodwill by \$22.4 million to \$441.0 million during the second quarter of 2018. This decrease is primarily a result of a change in the estimated fair value of the acquired loans and deferred tax asset. As of June 30, 2018, the Company finalized its valuation of the Sabadell United acquisition.

The following table summarizes the consideration paid for Sabadell United's net assets and the fair value estimates of identifiable assets acquired and liabilities assumed as of the acquisition date. See Note 3, Acquisition Activity, in the 2017 10-K for a description of the methods used to determine the fair values of significant assets acquired and liabilities assumed presented below.

| (Dollars in thousands) | Number of Shares | Amount |
|---|------------------|------------|
| Equity consideration | | |
| Common stock issued | 2,610,304 | \$ 211,043 |
| Total equity consideration | | 211,043 |
| Non-equity consideration | | |
| Cash | | 809,159 |
| Total consideration paid | | 1,020,202 |
| Fair value of net assets assumed including identifiable intangible assets | | 579,157 |
| Goodwill | | \$ 441,045 |

| (Dollars in thousands) | Sabadell United Fair Value |
|--------------------------------|----------------------------------|
| Assets | |
| Cash and cash equivalents | \$ 318,819 |
| Investment securities | 964,123 |
| Loans | 4,030,777 |
| Core deposit intangible assets | 66,600 |
| Deferred tax asset, net | 44,480 |
| Other assets | 92,820 |
| Total assets acquired | \$ 5,517,619 |
| Liabilities | |
| Deposit liabilities | \$ 4,382,780 |
| Short-term borrowings | 520,539 |
| Other liabilities | 35,143 |
| Total liabilities assumed | \$ 4,938,462 |

Information regarding the allocation of goodwill recorded as a result of the acquisition to the Company's reportable segments is provided in Note 7 "Goodwill and Other Intangible Assets." The goodwill recorded as a result of the acquisition is not deductible for tax purposes.

The Company's consolidated financial statements as of and for the period ended June 30, 2018 include the operating results of the acquired assets and liabilities assumed. Due to the system conversion of Sabadell United in October 2017 and subsequent streamlining and integration of the operating activities into those of the Company, historical reporting for the former Sabadell United operations is impracticable and thus disclosure of the revenue from the assets acquired and income before income taxes is impracticable for the period subsequent to acquisition.

The following table presents unaudited pro forma information as if the acquisition occurred on January 1, 2016. The pro forma information does not necessarily reflect the results of operations that would have occurred had the Company acquired Sabadell United on January 1, 2016. Furthermore, cost savings and other business synergies

related to the acquisition are not reflected in the pro forma amounts.

| | Unaudited Pro Forma Information for the | |
|------------------------|---|--|
| | Three months ended June 30, 2017 | Six months ended June 30, 2017 |
| (Dollars in thousands) | | |
| Net interest income | \$224,931 | \$456,018 |
| Non-interest income | 55,094 | 109,849 |
| Net income | 89,851 | 133,143 |

This pro forma information combines the historical consolidated results of operations of IBERIABANK and Sabadell United for the periods presented and gives effect to the following non recurring adjustments:

Fair value adjustments: Pro forma adjustment to net interest income of \$12.3 million for the three months ended June 30, 2017 and \$17.4 million for the six months ended June 30, 2017 to record estimated amortization of premiums and accretion of discounts on acquired loans, securities, and deposits.

Sabadell United accretion / amortization: Pro forma adjustment to net interest income of \$933.3 thousand for the three months ended June 30, 2017 and \$1.3 million for the six months ended June 30, 2017 to eliminate Sabadell United's amortization of premiums and accretion of discounts on previously acquired loans, securities, FDIC indemnification asset, and deposits.

Sabadell United provision for loan losses: Pro forma adjustments were made to provision for loan losses of \$3.9 million for the three months ended June 30, 2017 and \$5.5 million for the six months ended June 30, 2017 to eliminate the reversal (benefit) of Sabadell United's release of provision for loan losses and to account for the provision for loan losses on new loans originated during the period presented.

Amortization of acquired intangibles: Pro forma adjustment to non-interest expense of \$3.6 million for the three months ended June 30, 2017 and \$5.1 million for the six months ended June 30, 2017 to record estimated amortization of acquired intangible assets.

Other adjustments: Pro forma results also include adjustments related to the removal of benefit from release of reserve for unfunded lending commitments, removal of FDIC clawback liability expense, adjustments to FDIC insurance and other regulatory assessment expenses and related income tax effects.

NOTE 4 – INVESTMENT SECURITIES

The amortized cost and fair values of investment securities, with gross unrealized gains and losses, consist of the following:

| | | June 30, 2018 | | | |
|---|-------------------|------------------------------|-------------------------------|----------------------------|-------------|
| (Dollars in thousands) | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Estimated Fair Value | |
| Securities available for sale: | | | | | |
| U.S. Government-sponsored enterprise obligations | \$40,999 | \$ 7 | \$(715) | | \$40,291 |
| Obligations of state and political subdivisions | 263,524 | 1,246 | (3,918) | | 260,852 |
| Mortgage-backed securities | 4,370,968 | 448 | (141,570) | | 4,229,846 |
| Other securities | 122,149 | 22 | (2,245) | | 119,926 |
| Total securities available for sale | \$4,797,640 | \$ 1,723 | \$(148,448) | | \$4,650,915 |
| Securities held to maturity: | | | | | |
| Obligations of state and political subdivisions | \$201,472 | \$ 569 | \$(4,118) | | \$197,923 |
| Mortgage-backed securities | 19,558 | 32 | (1,204) | | 18,386 |
| Total securities held to maturity | \$221,030 | \$ 601 | \$(5,322) | | \$216,309 |
| | | December 31, 2017 | | | |
| (Dollars in thousands) | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Estimated Fair Value | |
| Securities available for sale: | | | | | |
| U.S. Government-sponsored enterprise obligations | \$41,003 | \$ 18 | \$(406) | | \$40,615 |
| Obligations of state and political subdivisions | 271,451 | 4,246 | (1,493) | | 274,204 |
| Mortgage-backed securities | 4,221,472 | 1,461 | (61,028) | | 4,161,905 |
| Other securities | 114,005 | 247 | (914) | | 113,338 |
| Total securities available for sale | \$4,647,931 | \$ 5,972 | \$(63,841) | | \$4,590,062 |
| Securities held to maturity: | | | | | |
| Obligations of state and political subdivisions | \$206,736 | \$ 1,530 | \$(275) | | \$207,991 |
| Mortgage-backed securities | 20,582 | 41 | (650) | | 19,973 |
| Total securities held to maturity | \$227,318 | \$ 1,571 | \$(925) | | \$227,964 |
| Securities with carrying values of \$2.3 billion were pledged to secure public deposits and other borrowings at June 30, 2018 compared to \$2.1 billion at December 31, 2017. | | | | | |

Information pertaining to securities with gross unrealized losses, aggregated by investment category and length of time that individual securities have been in a continuous loss position, is as follows:

| (Dollars in thousands) | June 30, 2018 | | | | | |
|--|-------------------------|----------------------|-------------------------|----------------------|-------------------------|----------------------|
| | Less Than Twelve Months | | Twelve Months or More | | Total | |
| | Gross Unrealized Losses | Estimated Fair Value | Gross Unrealized Losses | Estimated Fair Value | Gross Unrealized Losses | Estimated Fair Value |
| Securities available for sale: | | | | | | |
| U.S. Government-sponsored enterprise obligations | \$ (445) | \$ 29,554 | \$ (270) | \$ 9,730 | \$ (715) | \$ 39,284 |
| Obligations of state and political subdivisions | (991) | 77,872 | (2,927) | 66,467 | (3,918) | 144,339 |
| Mortgage-backed securities | (79,939) | 2,847,301 | (61,631) | 1,220,866 | (141,570) | 4,068,167 |
| Other securities | (1,217) | 87,139 | (1,028) | 23,137 | (2,245) | 110,276 |
| Total securities available for sale | \$ (82,592) | \$ 3,041,866 | \$ (65,856) | \$ 1,320,200 | \$ (148,448) | \$ 4,362,066 |
| Securities held to maturity: | | | | | | |
| Obligations of state and political subdivisions | \$ (3,930) | \$ 147,033 | \$ (188) | \$ 6,861 | \$ (4,118) | \$ 153,894 |
| Mortgage-backed securities | (13) | 320 | (1,191) | 17,740 | (1,204) | 18,060 |
| Total securities held to maturity | \$ (3,943) | \$ 147,353 | \$ (1,379) | \$ 24,601 | \$ (5,322) | \$ 171,954 |

| (Dollars in thousands) | December 31, 2017 | | | | | |
|--|-------------------------|----------------------|-------------------------|----------------------|-------------------------|----------------------|
| | Less Than Twelve Months | | Twelve Months or More | | Total | |
| | Gross Unrealized Losses | Estimated Fair Value | Gross Unrealized Losses | Estimated Fair Value | Gross Unrealized Losses | Estimated Fair Value |
| Securities available for sale: | | | | | | |
| U.S. Government-sponsored enterprise obligations | \$ (254) | \$ 29,744 | \$ (152) | \$ 9,848 | \$ (406) | \$ 39,592 |
| Obligations of state and political subdivisions | (326) | 31,601 | (1,167) | 68,609 | (1,493) | 100,210 |
| Mortgage-backed securities | (26,263) | 2,677,338 | (34,765) | 1,226,058 | (61,028) | 3,903,396 |
| Other securities | (914) | 75,302 | — | — | (914) | 75,302 |
| Total securities available for sale | \$ (27,757) | \$ 2,813,985 | \$ (36,084) | \$ 1,304,515 | \$ (63,841) | \$ 4,118,500 |
| Securities held to maturity: | | | | | | |
| Obligations of state and political subdivisions | \$ (263) | \$ 65,817 | \$ (12) | \$ 3,031 | \$ (275) | \$ 68,848 |
| Mortgage-backed securities | (2) | 333 | (648) | 19,269 | (650) | 19,602 |
| Total securities held to maturity | \$ (265) | \$ 66,150 | \$ (660) | \$ 22,300 | \$ (925) | \$ 88,450 |

The Company assessed the nature of the unrealized losses in its portfolio as of June 30, 2018 and December 31, 2017 to determine if there are losses that should be deemed other-than-temporary. In its analysis of these securities, management considered numerous factors to determine whether there were instances where the amortized cost basis of the debt securities would not be fully recoverable, including, but not limited to:

- ¶ The length of time and extent to which the estimated fair value of the securities was less than their amortized cost;
- ¶ Whether adverse conditions were present in the operations, geographic area, or industry of the issuer;
- ¶ The payment structure of the security, including scheduled interest and principal payments, the issuer's failures to make scheduled payments, if any, and the likelihood of failure to make scheduled payments in the future;
- ¶ Changes to the rating of the security by a rating agency; and
- ¶ Subsequent recoveries or additional declines in fair value after the balance sheet date.

Management believes it has considered these factors, as well as all relevant information available, when determining the expected future cash flows of the securities in question. In each instance, management has determined the cost basis of the securities would be fully recoverable. Management also has the intent to hold debt securities until their maturity or anticipated recovery if the security is classified as available for sale. In addition, management does not believe the Company will be required to sell debt securities before the anticipated recovery of the amortized cost basis of the security. As a result of the Company's analysis, no declines in the estimated fair value of the Company's investment securities were deemed to be other-than-temporary at June 30, 2018 or December 31, 2017.

At June 30, 2018, 656 debt securities had unrealized losses of 3.28% of the securities' amortized cost basis. At December 31, 2017, 544 debt securities had unrealized losses of 1.52% of the securities' amortized cost basis. The unrealized losses for each of the securities related to market interest rate changes and not credit concerns of the issuers. Additional information on securities that have been in a continuous loss position for over twelve months at June 30, 2018 and December 31, 2017 is presented in the following table.

| (Dollars in thousands) | June 30, 2018 | December 31, 2017 |
|---|------------------|----------------------|
| Number of securities: | | |
| Mortgage-backed securities | 193 | 181 |
| Obligations of state and political subdivisions | 30 | 28 |
| Other | 4 | 1 |
| | 227 | 210 |
| Amortized Cost Basis: | | |
| Mortgage-backed securities | \$1,301,428 | \$1,280,739 |
| Obligations of state and political subdivisions | 76,443 | 72,820 |
| Other | 34,165 | 10,000 |
| | \$1,412,036 | \$1,363,559 |
| Unrealized Loss: | | |
| Mortgage-backed securities | \$62,822 | \$35,412 |
| Obligations of state and political subdivisions | 3,115 | 1,180 |
| Other | 1,298 | 152 |
| | \$67,235 | \$36,744 |

The securities noted above carry a rating of AA+/Aaa by S&P and Moody's.

The amortized cost and estimated fair value of investment securities by maturity at June 30, 2018 are presented in the following table. Securities are classified according to their contractual maturities without consideration of principal amortization, potential prepayments or call options. Accordingly, actual maturities may differ from contractual maturities. Weighted average yields are calculated on the basis of the yield to maturity based on the amortized cost of each security.

| (Dollars in thousands) | Securities Available for Sale | | | Securities Held to Maturity | | |
|------------------------------|-------------------------------|-------------------|----------------------------|------------------------------|-------------------|----------------------------|
| | Weighted Average Yield | Amortized Cost | Estimated Fair Value | Weighted Average Yield | Amortized Cost | Estimated Fair Value |
| Within one year or less | 1.77% | \$18,264 | \$18,140 | 4.00% | \$1,436 | \$1,437 |
| One through five years | 2.24 | 132,130 | 129,928 | 2.98 | 8,350 | 8,329 |
| After five through ten years | 2.42 | 1,034,731 | 1,007,737 | 2.60 | 44,076 | 43,775 |
| Over ten years | 2.43 | 3,612,515 | 3,495,110 | 2.63 | 167,168 | 162,768 |
| | 2.42% | \$4,797,640 | \$4,650,915 | 2.64% | \$221,030 | \$216,309 |

The following is a summary of realized gains and losses from the sale of securities classified as available for sale. Gains or losses on securities sold are recorded on the trade date, using the specific identification method.

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|------------------------|--------------------------------------|--------|---------------------------------|--------|
| (Dollars in thousands) | 2018 | 2017 | 2018 | 2017 |
| Realized gains | \$30 | \$242 | \$39 | \$242 |
| Realized losses | (27) | (183) | (95) | (183) |
| | \$3 | \$59 | \$(56) | \$59 |

In addition to the gains above, the Company realized certain gains on calls of securities held to maturity that were not significant to the consolidated financial statements.

Other Equity Securities

The Company accounts for the following securities at cost less impairment plus or minus any observable price changes, which approximates fair value, with the exception of CRA and Community Development Investment Funds, which are recorded at fair value. Other Equity Securities, which are presented in “other assets” on the consolidated balance sheets, are as follows:

| (Dollars in thousands) | June 30, 2018 | December 31, 2017 |
|--|------------------|----------------------|
| Federal Home Loan Bank (FHLB) stock | \$92,333 | \$ 95,171 |
| Federal Reserve Bank (FRB) stock | 85,630 | 79,191 |
| CRA and Community Development Investment Funds | 1,878 | — |
| Other investments | 9,938 | 3,008 |
| | \$189,779 | \$ 177,370 |

NOTE 5 – LOANS AND LEASES

Loans and leases consist of the following for the periods indicated:

| (Dollars in thousands) | June 30, 2018 | December 31, 2017 |
|--|------------------|----------------------|
| Commercial loans and leases: | | |
| Real estate - construction | \$ 1,183,367 | \$ 1,240,396 |
| Real estate - owner-occupied | 2,641,824 | 2,529,885 |
| Real estate - non-owner-occupied | 5,467,113 | 5,167,949 |
| Commercial and industrial ⁽¹⁾ | 5,512,416 | 5,135,067 |
| | 14,804,720 | 14,073,297 |
| Residential mortgage loans: | 4,124,538 | 3,056,352 |
| Consumer loans: | | |
| Home equity | 2,410,617 | 2,292,275 |
| Other | 735,908 | 656,257 |
| | 3,146,525 | 2,948,532 |
| Total | \$22,075,783 | \$20,078,181 |

⁽¹⁾ Includes equipment financing leases.

Net deferred loan origination fees were \$37.7 million and \$29.3 million at June 30, 2018 and December 31, 2017, respectively. Total net discount on the Company's loans was \$159.0 million and \$159.3 million at June 30, 2018 and December 31, 2017, respectively, of which \$83.3 million and \$94.7 million was related to non-impaired loans. Net loan discounts include preliminary discounts recorded on Gibraltar loans, which are subject to change upon receipt of final fair value estimates during the measurement period.

In addition to loans issued in the normal course of business, the Company considers overdrafts on customer deposit accounts to be loans and reclassifies these overdrafts as loans in its consolidated balance sheets. At June 30, 2018 and December 31, 2017, overdrafts of \$10.0 million and \$7.4 million, respectively, have been reclassified to loans.

Loans with carrying values of \$7.6 billion and \$6.6 billion were pledged as collateral for borrowings at June 30, 2018 and December 31, 2017, respectively.

Aging Analysis

The following tables provide an analysis of the aging of loans as of June 30, 2018 and December 31, 2017. Past due and non-accrual loan amounts exclude acquired impaired loans, even if contractually past due or if the Company does not expect to receive payment in full, as the Company is currently accreting interest income over the expected life of the loans.

| (Dollars in thousands) | June 30, 2018 | | | | Total Past Due | Non-accrual | Acquired Impaired | Total |
|------------------------------------|--|---------------|---------------|--------------|----------------------|-------------|----------------------|---------------|
| | Accruing Current or Less Than 30 days Past Due | 30-59 days | 60-89 days | > 90 days | | | | |
| Real estate- construction | \$ 1,161,597 | \$ 698 | \$ — | \$ — | \$ 698 | \$ 1,164 | \$ 19,908 | \$ 1,183,367 |
| Real estate- owner-occupied | 2,521,815 | 1,644 | 1,840 | 220 | 3,704 | 27,730 | 88,575 | 2,641,824 |
| Real estate- non-owner-occupied | 5,370,268 | 4,086 | 502 | — | 4,588 | 10,409 | 81,848 | 5,467,113 |
| Commercial and industrial | 5,413,419 | 3,944 | 2,944 | 728 | 7,616 | 60,741 | 30,640 | 5,512,416 |
| Residential mortgage | 3,956,674 | 5,274 | 7,029 | 7,916 | 20,219 | 13,066 | 134,579 | 4,124,538 |
| Consumer - home equity | 2,305,534 | 8,175 | 2,421 | 450 | 11,046 | 15,369 | 78,668 | 2,410,617 |
| Consumer - other | 725,350 | 3,853 | 749 | — | 4,602 | 2,676 | 3,280 | 735,908 |
| Total | \$ 21,454,657 | \$ 27,674 | \$ 15,485 | \$ 9,314 | \$ 52,473 | \$ 131,155 | \$ 437,498 | \$ 22,075,783 |

| (Dollars in thousands) | December 31, 2017 | | | | Total Past Due | Non-accrual | Acquired Impaired | Total |
|------------------------------------|--|---------------|---------------|--------------|----------------------|-------------|----------------------|---------------|
| | Accruing Current or Less Than 30 days Past Due | 30-59 days | 60-89 days | > 90 days | | | | |
| Real estate- construction | \$ 1,197,766 | \$ 269 | \$ — | \$ 458 | \$ 727 | \$ 2,635 | \$ 39,268 | \$ 1,240,396 |
| Real estate- owner-occupied | 2,398,487 | 1,631 | 659 | 74 | 2,364 | 24,457 | 104,577 | 2,529,885 |
| Real estate- non-owner-occupied | 5,066,084 | 2,086 | 6,405 | 887 | 9,378 | 6,811 | 85,676 | 5,167,949 |
| Commercial and industrial | 5,014,438 | 5,788 | 5,726 | 146 | 11,660 | 77,823 | 31,146 | 5,135,067 |
| Residential mortgage | 2,877,048 | 10,083 | 8,136 | 5,317 | 23,536 | 17,387 | 138,381 | 3,056,352 |
| Consumer - home equity | 2,186,554 | 11,675 | 2,947 | 18 | 14,640 | 12,365 | 78,716 | 2,292,275 |
| Consumer - other | 642,244 | 5,286 | 1,026 | — | 6,312 | 3,910 | 3,791 | 656,257 |
| Total | \$ 19,382,621 | \$ 36,818 | \$ 24,899 | \$ 6,900 | \$ 68,617 | \$ 145,388 | \$ 481,555 | \$ 20,078,181 |

Acquired Loans

As discussed in Note 3, during the third quarter of 2017, the Company acquired loans with fair values of \$4.0 billion from Sabadell United. Certain loans that were acquired in this transaction were covered by loss share agreements between the FDIC and Sabadell United, which were assumed in connection with the Company's acquisition of Sabadell United and afford IBERIABANK loss protection. Covered loans were \$143.8 million and \$158.6 million at June 30, 2018 and December 31, 2017, respectively. Certain acquired loans from Sabadell United were to customers with addresses outside of the United States. Foreign loans, denominated in U.S. dollars, totaled \$356.4 million and \$325.5 million at June 30, 2018 and December 31, 2017, respectively.

During the first quarter of 2018, the Company acquired loans with fair values of \$1.5 billion from Gibraltar based on preliminary purchase accounting adjustments.

Of the total loans acquired from Gibraltar, \$1.46 billion were determined to have no evidence of deteriorated credit quality and are accounted for under ASC Topics 310-10 and 310-20. The remaining \$10.2 million were determined to exhibit deteriorated credit quality since origination under ASC 310-30. The tables below show the fair value estimates of loans acquired from Gibraltar for these two subsections of the portfolio as of the acquisition date. These amounts are subject to change due to the finalization of purchase accounting adjustments.

| | |
|--|-----------------------------------|
| (Dollars in thousands) | Acquired Non-Impaired Loans |
| Contractually required principal and interest at acquisition | \$ 1,695,918 |
| Expected losses and foregone interest | (19,952) |
| Cash flows expected to be collected at acquisition | 1,675,966 |
| Fair value of acquired loans at acquisition | \$ 1,455,044 |

| | |
|---|-------------------------------|
| (Dollars in thousands) | Acquired Impaired Loans |
| Contractually required principal and interest at acquisition | \$43,779 |
| Non-accretable difference (expected losses and foregone interest) | (31,174) |
| Cash flows expected to be collected at acquisition | 12,605 |
| Accretable yield | (2,371) |
| Basis in acquired loans at acquisition | \$10,234 |

The following is a summary of changes in the accretable difference for all loans accounted for under ASC 310-30 during the six months ended June 30:

| | | |
|--|-----------|-----------|
| (Dollars in thousands) | 2018 | 2017 |
| Balance at beginning of period | \$152,623 | \$175,054 |
| Additions | 2,371 | — |
| Transfers from non-accretable difference to accretable yield | (467) | 2,544 |
| Accretion | (25,140) | (28,496) |
| Changes in expected cash flows not affecting non-accretable differences ⁽¹⁾ | 7,597 | 2,439 |
| Balance at end of period | \$136,984 | \$151,541 |

⁽¹⁾ Includes changes in cash flows expected to be collected due to the impact of changes in actual or expected timing of liquidation events, modifications, changes in interest rates and changes in prepayment assumptions.

Troubled Debt Restructurings

Information about the Company's troubled debt restructurings ("TDRs") at June 30, 2018 and 2017 is presented in the following tables. Modifications of loans that are accounted for within a pool under ASC Topic 310-30 are excluded as TDRs. Accordingly, such modifications do not result in the removal of those loans from the pool, even if the modification of those loans would otherwise be considered a TDR. As a result, all such acquired loans that would otherwise meet the criteria for classification as a TDR are excluded from the tables below.

TDRs totaling \$46.7 million and \$28.4 million occurred during the six months ended June 30, 2018 and June 30, 2017, respectively, through modification of the original loan terms.

The following table provides information on how the TDRs were modified during the periods indicated:

| | Three Months | | Six Months | |
|---|---------------|----------|----------------|----------|
| | Ended June 30 | | Ended June 30, | |
| (Dollars in thousands) | 2018 | 2017 | 2018 | 2017 |
| Extended maturities | \$1,790 | \$8,488 | \$7,193 | \$15,014 |
| Maturity and interest rate adjustment | — | 3,886 | 102 | 6,502 |
| Movement to or extension of interest-rate only payments | 1,316 | 38 | 1,364 | 138 |
| Interest rate adjustment | — | 26 | 103 | 26 |
| Forbearance | 1,405 | 3,466 | 13,936 | 4,687 |
| Other concession(s) ⁽¹⁾ | 15,597 | 1,988 | 23,993 | 2,031 |
| Total | \$20,108 | \$17,892 | \$46,691 | \$28,398 |

⁽¹⁾ Other concessions may include covenant waivers, forgiveness of principal or interest associated with a customer bankruptcy, or a combination of any of the above concessions.

Of the \$46.7 million of TDRs occurring during the six months ended June 30, 2018, \$20.6 million are on accrual status and \$26.1 million are on non-accrual status. Of the \$28.4 million of TDRs occurring during the six months ended June 30, 2017, \$22.8 million were on accrual status and \$5.6 million were on non-accrual status. The following table presents the end of period balance for loans modified in a TDR during the periods indicated:

| (In thousands, except number of loans) | Three Months Ended June 30, 2018 | | | 2017 | | |
|--|-------------------------------------|---|--|-----------------------|---|--|
| | Number of Loans | Pre-modification Outstanding Recorded Investment | Post-modification Outstanding Recorded Investment | Number of Loans | Pre-modification Outstanding Recorded Investment | Post-modification Outstanding Recorded Investment |
| | | \$ | \$ | | \$ | \$ |
| Real estate- construction | — | \$ — | \$ — | 1 | \$ 275 | \$ 275 |
| Real estate- owner-occupied | 5 | 2,230 | 2,201 | 1 | 32 | 31 |
| Real estate- non-owner-occupied | 5 | 823 | 780 | 6 | 2,721 | 2,795 |
| Commercial and industrial | 16 | 21,103 | 13,618 | 24 | 9,028 | 8,551 |
| Residential mortgage | 7 | 688 | 633 | 6 | 521 | 492 |
| Consumer - home equity | 19 | 2,361 | 2,350 | 33 | 4,820 | 4,807 |
| Consumer - other | 35 | 556 | 526 | 53 | 1,056 | 941 |
| Total | 87 | \$ 27,761 | \$ 20,108 | 124 | \$ 18,453 | \$ 17,892 |

| (In thousands, except number of loans) | Six Months Ended June 30, 2018 | | | 2017 | | |
|--|-----------------------------------|---|--|-----------------------|---|--|
| | Number of Loans | Pre-modification Outstanding Recorded Investment | Post-modification Outstanding Recorded Investment | Number of Loans | Pre-modification Outstanding Recorded Investment | Post-modification Outstanding Recorded Investment |
| | | \$ | \$ | | \$ | \$ |
| Real estate- construction | 1 | \$ 1,950 | \$ 1,013 | 1 | \$ 275 | \$ 275 |
| Real estate- owner-occupied | 7 | 12,921 | 11,290 | 2 | 1,730 | 1,698 |
| Real estate- non-owner-occupied | 14 | 1,912 | 1,854 | 11 | 4,409 | 4,465 |
| Commercial and industrial | 32 | 35,338 | 26,684 | 33 | 9,254 | 8,747 |
| Residential mortgage | 7 | 688 | 633 | 10 | 780 | 730 |
| Consumer - home equity | 33 | 4,170 | 4,133 | 66 | 10,851 | 10,771 |
| Consumer - other | 51 | 1,126 | 1,084 | 83 | 1,907 | 1,712 |
| Total | 145 | \$ 58,105 | \$ 46,691 | 206 | \$ 29,206 | \$ 28,398 |

Information detailing TDRs that defaulted during the three-month and six-month periods ended June 30, 2018 and 2017, and were modified in the previous twelve months (i.e., the twelve months prior to the default) is presented in the following tables. The Company has defined a default as any loan with a payment that is currently past due greater than 30 days, or was past due greater than 30 days at any point during the respective periods, or since the date of modification, whichever is shorter.

| (In thousands, except number of loans) | Three Months Ended June 30, | |
|--|-------------------------------------|-------------------------------------|
| | 2018 | 2017 |
| | Number of Recorded Investment Loans | Number of Recorded Investment Loans |
| Real estate- construction | — \$ — | — \$ — |
| Real estate- owner-occupied | 5 461 | 5 2,297 |
| Real estate- non-owner-occupied | 9 1,448 | 9 5,640 |
| Commercial and industrial | 8 1,437 | 17 8,081 |
| Residential mortgage | 7 775 | 5 454 |
| Consumer - home equity | 11 1,129 | 19 1,532 |
| Consumer - other | 21 232 | 26 667 |
| Total | 61 \$ 5,482 | 81 \$ 18,671 |
| (In thousands, except number of loans) | Six Months Ended June 30, | |
| | 2018 | 2017 |
| | Number of Recorded Investment Loans | Number of Recorded Investment Loans |
| Real estate- construction | — \$ — | 2 \$ 132 |
| Real estate- owner-occupied | 6 9,455 | 7 2,404 |
| Real estate- non-owner-occupied | 15 1,813 | 14 6,406 |
| Commercial and industrial | 21 7,100 | 25 8,239 |
| Residential mortgage | 10 1,081 | 21 1,854 |
| Consumer - home equity | 26 2,242 | 37 2,488 |
| Consumer - other | 48 1,003 | 62 1,221 |
| Total | 126 \$ 22,694 | 168 \$ 22,744 |

NOTE 6 – ALLOWANCE FOR CREDIT LOSSES AND CREDIT QUALITY

Allowance for Credit Losses Activity

A summary of changes in the allowance for credit losses for the six months ended June 30 is as follows:

| (Dollars in thousands) | 2018 | 2017 |
|--|------------|------------|
| Allowance for credit losses | | |
| Allowance for loan and lease losses at beginning of period | \$ 140,891 | \$ 144,719 |
| Provision for loan and lease losses | 15,581 | 18,204 |
| Transfer of balance to OREO and other | (3,943) | 258 |
| Charge-offs | (22,734) | (19,480) |
| Recoveries | 6,781 | 2,524 |
| Allowance for loan and lease losses at end of period | \$ 136,576 | \$ 146,225 |
| Reserve for unfunded commitments at beginning of period | \$ 13,208 | \$ 11,241 |
| Balance created in acquisition accounting | 900 | — |
| Provision for (Reversal of) unfunded lending commitments | 325 | (779) |
| Reserve for unfunded commitments at end of period | \$ 14,433 | \$ 10,462 |
| Allowance for credit losses at end of period | \$ 151,009 | \$ 156,687 |

A summary of changes in the allowance for credit losses, by loan portfolio type, for the six months ended June 30 is as follows:

| (Dollars in thousands) | 2018 | | | | Total |
|--|------------------------|---------------------------|----------------------|--------------|---------------|
| | Commercial Real Estate | Commercial and Industrial | Residential Mortgage | Consumer | |
| Allowance for loan and lease losses at beginning of period | \$ 54,201 | \$ 53,916 | \$ 9,117 | \$ 23,657 | \$ 140,891 |
| Provision for (Reversal of) loan and lease losses | (3,404) | 10,083 | 1,112 | 7,790 | 15,581 |
| Transfer of balance to OREO and other | (506) | (18) | 6 | (3,425) | (3,943) |
| Charge-offs | (1,258) | (13,575) | (196) | (7,705) | (22,734) |
| Recoveries | 384 | 4,403 | 44 | 1,950 | 6,781 |
| Allowance for loan and lease losses at end of period | \$ 49,417 | \$ 54,809 | \$ 10,083 | \$ 22,267 | \$ 136,576 |
| Reserve for unfunded commitments at beginning of period | \$ 4,531 | \$ 5,309 | \$ 555 | \$ 2,813 | \$ 13,208 |
| Balance created in acquisition accounting | 129 | 81 | — | 690 | 900 |
| Provision for (Reversal of) unfunded commitments | 467 | (306) | 160 | 4 | 325 |
| Reserve for unfunded commitments at end of period | \$ 5,127 | \$ 5,084 | \$ 715 | \$ 3,507 | \$ 14,433 |
| Allowance on loans individually evaluated for impairment | \$ 2,274 | \$ 11,946 | \$ 168 | \$ 3,199 | \$ 17,587 |
| Allowance on loans collectively evaluated for impairment | 40,763 | 40,540 | 3,816 | 18,742 | 103,861 |
| Allowance on loans acquired with deteriorated credit quality | 6,380 | 2,323 | 6,099 | 326 | 15,128 |
| Loans and leases, net of unearned income: | | | | | |
| Balance at end of period | \$ 9,292,304 | \$ 5,512,416 | \$ 4,124,538 | \$ 3,146,525 | \$ 22,075,783 |
| Balance at end of period individually evaluated for impairment | 84,217 | 66,683 | 5,873 | 35,550 | 192,323 |

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| | | | | | |
|--|-----------|-----------|-----------|-----------|------------|
| Balance at end of period collectively evaluated for impairment | 9,017,756 | 5,415,093 | 3,984,086 | 3,029,027 | 21,445,962 |
| Balance at end of period acquired with deteriorated credit quality | 190,331 | 30,640 | 134,579 | 81,948 | 437,498 |

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| (Dollars in thousands) | 2017 | | | | |
|--|------------------------|---------------------------|----------------------|-------------|--------------|
| | Commercial Real Estate | Commercial and Industrial | Residential Mortgage | Consumer | Total |
| Allowance for loan losses at beginning of period | \$49,231 | \$60,939 | \$11,249 | \$23,300 | \$144,719 |
| Provision for (Reversal of) loan and lease losses | 5,635 | 8,596 | (1,462) | 5,435 | 18,204 |
| Transfer of balance to OREO and other | 135 | (69) | 2 | 190 | 258 |
| Charge-offs | (1,283) | (11,281) | (75) | (6,841) | (19,480) |
| Recoveries | 334 | 347 | 142 | 1,701 | 2,524 |
| Allowance for loan losses at end of period | \$54,052 | \$58,532 | \$9,856 | \$23,785 | \$146,225 |
| Reserve for unfunded commitments at beginning of period | \$3,207 | \$4,537 | \$657 | \$2,840 | \$11,241 |
| Provision for (Reversal of) unfunded commitments | 296 | (904) | (89) | (82) | (779) |
| Reserve for unfunded commitments at end of period | \$3,503 | \$3,633 | \$568 | \$2,758 | \$10,462 |
| Allowance on loans individually evaluated for impairment | \$1,718 | \$23,964 | \$169 | \$2,273 | \$28,124 |
| Allowance on loans collectively evaluated for impairment | 29,342 | 32,314 | 3,454 | 18,010 | 83,120 |
| Allowance on loans acquired with deteriorated credit quality | 22,992 | 2,254 | 6,233 | 3,502 | 34,981 |
| Loans, net of unearned income: | | | | | |
| Balance at end of period | \$7,182,556 | \$4,195,096 | \$1,346,467 | \$2,831,897 | \$15,556,016 |
| Balance at end of period individually evaluated for impairment | 68,961 | 112,969 | 5,291 | 28,839 | 216,060 |
| Balance at end of period collectively evaluated for impairment | 6,875,012 | 4,050,697 | 1,229,926 | 2,719,694 | 14,875,329 |
| Balance at end of period acquired with deteriorated credit quality | 238,583 | 31,430 | 111,250 | 83,364 | 464,627 |

Portfolio Segment Risk Factors

Commercial real estate loans include loans to commercial customers for long-term financing of land and buildings or for land development or construction of a building. These loans are repaid through revenues from operations of the businesses, rents of properties, sales of properties and refinances. Commercial and industrial loans and leases represent loans to commercial customers to finance general working capital needs, equipment purchases and leases and other projects where repayment is derived from cash flows resulting from business operations. The Company originates commercial business loans on a secured and, to a lesser extent, unsecured basis.

Residential mortgage loans consist of loans to consumers to finance a primary residence. The vast majority of the residential mortgage loan portfolio is comprised of non-conforming 1-4 family mortgage loans secured by properties located in the Company's market areas and originated under terms and documentation that permit their sale in a secondary market.

Consumer loans are offered by the Company in order to provide a full range of retail financial services to its customers and include home equity, credit card and other direct consumer installment loans. The Company originates substantially all of its consumer loans in its primary market areas. Loans in the consumer segment are sensitive to unemployment and other key consumer economic measures.

Credit Quality

The Company utilizes an asset risk classification system in accordance with guidelines established by the Federal Reserve Board as part of its efforts to monitor commercial asset quality. "Special mention" loans are defined as loans with potential weaknesses that may, if not corrected, result in future deterioration of the loan. Special mention loans do not expose the Company to sufficient risk to warrant adverse classification. For problem assets with identified credit issues, the Company has two primary classifications: "substandard" and "doubtful."

Substandard assets have one or more defined weaknesses and are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected. Doubtful assets have the weaknesses of substandard assets with the additional characteristic that the weaknesses make collection or liquidation in full satisfaction of the loan balance outstanding questionable, which makes probability of loss higher based on currently existing facts, conditions, and values. Loans classified as “Pass” do not meet the criteria set forth for special mention, substandard, or doubtful classification and are not considered criticized. Asset risk classifications are determined at origination or acquisition and reviewed on an ongoing basis. Risk classifications are changed if, in the opinion of management, the risk profile of the customer has changed since the last review of the loan relationship.

The Company’s investment in loans by credit quality indicator is presented in the following tables. Asset risk classifications for commercial loans and leases reflect the classification as of June 30, 2018 and December 31, 2017. Credit quality information in the tables below includes total loans acquired (including acquired impaired loans) at the net loan balance, after the application of premiums/discounts, at June 30, 2018 and December 31, 2017. Loan premiums/discounts represent the adjustment of acquired loans to fair value at the acquisition date, as adjusted for income accretion and changes in cash flow estimates in subsequent periods. Loan premiums/discounts include preliminary discounts recorded on acquired Gibraltar loans, which are subject to change upon receipt of final fair value estimates during the measurement period.

Loan delinquency is the primary credit quality indicator that the Company utilizes to monitor consumer asset quality.

| (Dollars in thousands) | June 30, 2018 | | | | | December 31, 2017 | | | | |
|---|---------------|-----------------|--------------|----------|--------------|-------------------|-----------------|--------------|----------|--------------|
| | Pass | Special Mention | Sub-standard | Doubtful | Total | Pass | Special Mention | Sub-standard | Doubtful | Total |
| Commercial real estate - construction | \$1,154,965 | \$12,514 | \$15,876 | \$12 | \$1,183,367 | \$1,189,490 | \$20,351 | \$30,541 | \$14 | \$1,240,386 |
| Commercial real estate - owner-occupied | 2,537,393 | 51,820 | 46,600 | 6,011 | 2,641,824 | 2,388,715 | 82,114 | 56,590 | 2,466 | 2,527,425 |
| Commercial real estate - non-owner-occupied | 5,371,512 | 41,131 | 50,368 | 4,102 | 5,467,113 | 5,104,074 | 19,311 | 42,702 | 1,744 | 5,167,831 |
| Commercial and industrial | 5,316,458 | 73,610 | 92,536 | 29,812 | 5,512,416 | 4,882,554 | 88,149 | 128,961 | 35,403 | 5,135,067 |
| Total | \$14,380,328 | \$179,075 | \$205,380 | \$39,937 | \$14,804,720 | \$13,564,833 | \$209,925 | \$258,794 | \$39,627 | \$13,873,379 |

| (Dollars in thousands) | June 30, 2018 | | | December 31, 2017 | | |
|------------------------|---------------|-------------------|-------------|-------------------|-------------------|-------------|
| | Current | 30+ Days Past Due | Total | Current | 30+ Days Past Due | Total |
| Residential mortgage | \$4,033,339 | \$91,199 | \$4,124,538 | \$2,962,043 | \$94,309 | \$3,056,352 |
| Consumer - home equity | 2,367,409 | 43,208 | 2,410,617 | 2,250,205 | 42,070 | 2,292,275 |
| Consumer - other | 728,263 | 7,645 | 735,908 | 645,498 | 10,759 | 656,257 |
| Total | \$7,129,011 | \$142,052 | \$7,271,063 | \$5,857,746 | \$147,138 | \$6,004,884 |

Impaired Loans

Information on the Company's investment in impaired loans, which include all TDRs and all other non-accrual loans evaluated or measured individually for impairment for purposes of determining the ALLL, is presented in the following tables as of and for the periods indicated.

| (Dollars in thousands) | June 30, 2018 | | | December 31, 2017 | | |
|---|--------------------------|---------------------|-------------------|--------------------------|---------------------|-------------------|
| | Unpaid Principal Balance | Recorded Investment | Related Allowance | Unpaid Principal Balance | Recorded Investment | Related Allowance |
| With no related allowance recorded: | | | | | | |
| Commercial real estate - construction | \$ 13,970 | \$ 13,034 | \$— | \$ 13,763 | \$ 13,013 | \$— |
| Commercial real estate - owner-occupied | 42,072 | 34,476 | — | 50,867 | 44,482 | — |
| Commercial real estate - non-owner-occupied | 16,333 | 15,357 | — | 15,370 | 14,975 | — |
| Commercial and industrial | 47,499 | 30,845 | — | 103,013 | 70,254 | — |
| Residential mortgage | 1,265 | 1,263 | — | 2,004 | 2,001 | — |
| Consumer - home equity | 1,904 | 1,879 | — | 5,906 | 5,634 | — |
| Consumer - other | — | — | — | 75 | 75 | — |
| With an allowance recorded: | | | | | | |
| Commercial real estate - construction | 235 | 151 | (11) | 238 | 156 | (19) |
| Commercial real estate - owner-occupied | 19,662 | 19,526 | (2,121) | 13,314 | 13,287 | (949) |
| Commercial real estate - non-owner-occupied | 1,743 | 1,673 | (142) | 6,051 | 5,872 | (620) |
| Commercial and industrial | 40,228 | 35,838 | (11,946) | 35,306 | 32,162 | (12,736) |
| Residential mortgage | 5,045 | 4,610 | (168) | 5,179 | 4,748 | (172) |
| Consumer - home equity | 29,164 | 28,522 | (2,626) | 27,189 | 26,575 | (2,358) |
| Consumer - other | 5,567 | 5,149 | (573) | 5,354 | 4,893 | (498) |
| Total | \$ 224,687 | \$ 192,323 | \$ (17,587) | \$ 283,629 | \$ 238,127 | \$ (17,352) |
| Total commercial loans and leases | \$ 181,742 | \$ 150,900 | \$ (14,220) | \$ 237,922 | \$ 194,201 | \$ (14,324) |
| Total mortgage loans | 6,310 | 5,873 | (168) | 7,183 | 6,749 | (172) |
| Total consumer loans | 36,635 | 35,550 | (3,199) | 38,524 | 37,177 | (2,856) |

| (Dollars in thousands) | Three Months Ended June 30, 2018 | | Three Months Ended June 30, 2017 | | Six Months Ended June 30, 2018 | | Six Months Ended June 30, 2017 | |
|---|----------------------------------|---------------------|----------------------------------|---------------------|--------------------------------|---------------------|--------------------------------|---------------------|
| | Average Recorded Investment | Interest Recognized | Average Recorded Investment | Interest Recognized | Average Recorded Investment | Interest Recognized | Average Recorded Investment | Interest Recognized |
| With no related allowance recorded: | | | | | | | | |
| Commercial real estate - construction | \$ 12,952 | \$ 198 | \$ 3,953 | \$ 14 | \$ 12,597 | \$ 393 | \$ 3,953 | \$ 39 |
| Commercial real estate - owner-occupied | 30,899 | 209 | 35,589 | 180 | 31,265 | 609 | 35,982 | 453 |
| Commercial real estate - non-owner-occupied | 15,929 | 121 | 4,476 | 40 | 16,558 | 250 | 4,501 | 69 |
| Commercial and industrial | 37,859 | 389 | 38,480 | 175 | 37,806 | 836 | 41,023 | 374 |
| Residential mortgage | 1,272 | 13 | 1,341 | 13 | 1,280 | 27 | 1,349 | 27 |
| Consumer - home equity | 1,910 | 28 | 4,875 | 48 | 1,922 | 52 | 4,885 | 95 |
| With an allowance recorded: | | | | | | | | |
| Commercial real estate - construction | 152 | — | 214 | 2 | 152 | — | 232 | 4 |
| Commercial real estate - owner-occupied | 19,582 | 82 | 17,973 | 86 | 19,696 | 192 | 18,067 | 187 |
| Commercial real estate - non-owner-occupied | 1,631 | 14 | 7,935 | 48 | 1,705 | 39 | 7,965 | 141 |
| Commercial and industrial | 38,134 | 158 | 81,023 | 299 | 38,981 | 357 | 82,011 | 585 |
| Residential mortgage | 4,657 | 47 | 3,986 | 35 | 4,678 | 92 | 4,009 | 70 |
| Consumer - home equity | 28,595 | 304 | 19,482 | 208 | 28,173 | 600 | 18,583 | 398 |
| Consumer - other | 5,220 | 67 | 4,104 | 60 | 5,267 | 139 | 3,969 | 117 |
| Total | \$ 198,792 | \$ 1,630 | \$ 223,431 | \$ 1,208 | \$ 200,080 | \$ 3,586 | \$ 226,529 | \$ 2,559 |
| Total commercial loans and leases | \$ 157,138 | \$ 1,171 | \$ 189,643 | \$ 844 | \$ 158,760 | \$ 2,676 | \$ 193,734 | \$ 1,852 |
| Total mortgage loans | 5,929 | 60 | 5,327 | 48 | 5,958 | 119 | 5,358 | 97 |
| Total consumer loans | 35,725 | 399 | 28,461 | 316 | 35,362 | 791 | 27,437 | 610 |

As of June 30, 2018 and December 31, 2017, the Company was not committed to lend a material amount of additional funds to any customer whose loan was classified as impaired or as a troubled debt restructuring.

NOTE 7 – GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill

Changes to the carrying amount of goodwill by reporting unit for the six months ended June 30, 2018, and the year ended December 31, 2017 are provided in the following table.

| (Dollars in thousands) | IBERIABANK | Mortgage | LTC | Total |
|--|--------------|-----------|----------|--------------|
| Balance, December 31, 2016 | \$ 698,513 | \$ 23,178 | \$ 5,165 | \$ 726,856 |
| Goodwill acquired during the year | 462,046 | — | — | 462,046 |
| Balance, December 31, 2017 | \$ 1,160,559 | \$ 23,178 | \$ 5,165 | \$ 1,188,902 |
| Goodwill acquired during the year (preliminary allocation) and adjustments | 31,490 | — | 3,380 | 34,870 |
| Balance, June 30, 2018 | \$ 1,192,049 | \$ 23,178 | \$ 8,545 | \$ 1,223,772 |

On March 23, 2018, the Company completed its acquisition of Gibraltar. In connection with the acquisition, the Company has recorded \$52.5 million of goodwill based on preliminary fair value estimates of the assets acquired and liabilities assumed in the business combination as of June 30, 2018. On January 12, 2018, the Company's subsidiary, LTC, completed its acquisition of SolomonParks. In connection with the acquisition, LTC recorded \$3.4 million of goodwill based on preliminary estimates. In addition, measurement period adjustments to preliminary fair value estimates related to the acquisition of Sabadell United were updated during the six months ended June 30, 2018, reducing goodwill by \$21.0 million. The accounting for the acquisition of Sabadell United was complete as of June 30, 2018. See Note 3 for additional information regarding these acquisitions.

The Company performed the required annual goodwill impairment test as of October 1, 2017. The Company's annual impairment test did not indicate impairment in any of the Company's reporting units as of the testing date. Following the testing date, management evaluated the events and changes that could indicate that goodwill might be impaired and concluded that a subsequent interim test was not necessary.

Mortgage Servicing Rights

Mortgage servicing rights are recorded at the lower of cost or market value in "other intangible assets" on the Company's consolidated balance sheets and amortized over the remaining servicing life of the loans, with consideration given to prepayment assumptions. Mortgage servicing rights had the following carrying values as of the periods indicated:

| (Dollars in thousands) | June 30, 2018 | | | December 31, 2017 | | |
|---------------------------|-----------------------|--------------------------|---------------------|-----------------------|--------------------------|---------------------|
| | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount |
| Mortgage servicing rights | \$ 10,822 | \$ (4,323) | \$ 6,499 | \$ 9,588 | \$ (3,931) | \$ 5,657 |

Title Plant

The Company held title plant assets recorded in "other intangible assets" on the Company's consolidated balance sheets totaling \$6.8 million on June 30, 2018 and \$6.7 million on December 31, 2017. The increase in title plant assets was the result of the SolomonParks acquisition during the first quarter of 2018. No events or changes in circumstances occurred during the six months ended June 30, 2018 to suggest the carrying value of the title plant was not recoverable.

Intangible assets subject to amortization

In connection with the acquisition of Gibraltar, the Company recorded \$18.5 million of core deposit intangible assets. Core deposit intangible assets are subject to amortization over a ten year period. In connection with the acquisition of SolomonParks, the Company recorded \$156 thousand of non-compete agreement intangible assets. Non-compete agreement intangible assets are subject to amortization over a five year period. Definite-lived intangible assets had the following carrying values included in “other intangible assets” on the Company’s consolidated balance sheets as of the periods indicated:

| (Dollars in thousands) | June 30, 2018 | | | December 31, 2017 | | |
|--|-----------------------|--------------------------|---------------------|-----------------------|--------------------------|---------------------|
| | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount |
| Core deposit intangible assets | \$ 136,183 | \$ (52,812) | \$ 83,371 | \$ 127,957 | \$ (51,971) | \$ 75,986 |
| Customer relationship intangible asset | 1,385 | (1,284) | 101 | 1,143 | (996) | 147 |
| Non-compete agreement | 206 | (48) | 158 | 63 | (39) | 24 |
| Total | \$ 137,774 | \$ (54,144) | \$ 83,630 | \$ 129,163 | \$ (53,006) | \$ 76,157 |

NOTE 8 – DERIVATIVE INSTRUMENTS AND OTHER HEDGING ACTIVITIES

The Company enters into derivative financial instruments to manage interest rate risk, exposures related to liquidity and credit risk, and to facilitate customer transactions. The primary types of derivatives used by the Company include interest rate swap agreements, foreign exchange contracts, interest rate lock commitments, forward sales commitments, written and purchased options and credit derivatives. All derivative instruments are recognized on the consolidated balance sheets as "other assets" or "other liabilities" at fair value, as required by ASC Topic 815, Derivatives and Hedging.

Cash flow hedge relationships mitigate exposure to the variability of future cash flows or other forecasted transactions. The Company enters into interest rate swap agreements in a cash flow hedge to convert forecasted variable interest payments to a fixed rate on its junior subordinated debt. In addition, on May 17, 2018, the Company entered into an interest rate collar and designated the instrument as a cash flow hedge of the risk of fluctuations in interest rates, thereby reducing the Company's exposure to variability in cash flows from variable-rate loans.

For cash flow hedges, the effective and ineffective portions of the gain or loss related to the derivative instrument is initially reported as a component of other comprehensive income and subsequently reclassified into earnings when the forecasted transaction affects earnings or when the hedge is terminated, per the Company's early adoption of ASU No. 2017-12, Derivatives and Hedging (ASC 815): Targeted Improvements to Accounting for Hedging Activities, as of January 1, 2018. In applying hedge accounting for derivatives, the Company establishes and documents a method for assessing the effectiveness of the hedging derivative and a measurement approach for determining the ineffective aspect of the hedge upon the inception of the hedge.

For derivative instruments that are not designated as hedging instruments, changes in the fair value of the derivatives are recognized in earnings immediately.

Information pertaining to outstanding derivative instruments is as follows:

| (Dollars in thousands) | Balance Sheet Location | Derivative Assets - Fair Value | | Balance Sheet Location | Derivative Liabilities - Fair Value | |
|---|---------------------------|-----------------------------------|----------------------|---------------------------|--|----------------------|
| | | June 30, 2018 | December 31, 2017 | | June 30, 2018 | December 31, 2017 |
| Derivatives designated as hedging instruments under ASC Topic 815: | | | | | | |
| Interest rate contracts | Other assets | \$305 | \$ — | Other liabilities | \$— | \$ — |
| Total derivatives designated as hedging instruments under ASC Topic 815 | | \$305 | \$ — | | \$— | \$ — |
| Derivatives not designated as hedging instruments under ASC Topic 815: | | | | | | |
| Interest rate contracts | Other assets | \$4,083 | \$ 20,446 | Other liabilities | \$32,660 | \$ 16,191 |
| Foreign exchange contracts | Other assets | 17 | 7 | Other liabilities | 17 | 7 |
| Forward sales contracts | Other assets | 114 | 136 | Other liabilities | 700 | 279 |
| Written and purchased options | Other assets | 8,385 | 10,654 | Other liabilities | 5,219 | 8,656 |
| Other contracts | Other assets | 9 | 22 | Other liabilities | 11 | 21 |
| Total derivatives not designated as hedging instruments under ASC Topic 815 | | \$12,608 | \$ 31,265 | | \$38,607 | \$ 25,154 |
| Total | | \$12,913 | \$ 31,265 | | \$38,607 | \$ 25,154 |

| (Dollars in thousands) | Derivative Assets - Notional Amount | | Derivative Liabilities - Notional Amount | |
|---|--|----------------------|---|----------------------|
| | June 30, 2018 | December 31, 2017 | June 30, 2018 | December 31, 2017 |
| Derivatives designated as hedging instruments under ASC Topic 815: | | | | |
| Interest rate contracts | \$258,500 | \$— | \$— | \$108,500 |
| Total derivatives designated as hedging instruments under ASC Topic 815 | \$258,500 | \$— | \$— | \$108,500 |
| Derivatives not designated as hedging instruments under ASC Topic 815: | | | | |
| Interest rate contracts | \$1,340,648 | \$1,218,464 | \$1,340,648 | \$1,218,464 |
| Foreign exchange contracts | 881 | 268 | 881 | 268 |
| Forward sales contracts | 45,434 | 82,347 | 187,728 | 142,578 |
| Written and purchased options | 305,931 | 278,638 | 157,594 | 165,198 |
| Other contracts | 33,705 | 29,755 | 74,530 | 86,744 |
| Total derivatives not designated as hedging instruments under ASC Topic 815 | \$1,726,599 | \$1,609,472 | \$1,761,381 | \$1,613,252 |
| Total | \$1,985,099 | \$1,609,472 | \$1,761,381 | \$1,721,752 |

The Company has entered into risk participation agreements with counterparties to transfer or assume credit exposures related to interest rate derivatives. The notional amounts of risk participation agreements sold were \$74.5 million and \$86.7 million at June 30, 2018 and December 31, 2017, respectively. Assuming all underlying third party customers referenced in the swap contracts defaulted at June 30, 2018 and December 31, 2017, the exposure from these agreements would not be material based on the fair value of the underlying swaps.

The Company is party to collateral agreements with certain derivative counterparties. Such agreements require that the Company maintain collateral based on the fair values of individual derivative transactions. In the event of default by the Company, the counterparty would be entitled to the collateral.

At June 30, 2018, the Company was not required to post collateral due to the Company's derivative position at the balance sheet date. At December 31, 2017, the Company was required to post \$552 thousand in cash or securities as collateral for its derivative transactions, which is included in "interest-bearing deposits in banks" on the Company's consolidated balance sheets. Effective January 3, 2017, the Chicago Mercantile Exchange and LCH.Clearnet Limited amended their rulebooks to legally characterize variation margin payments for over-the-counter derivatives they clear as settlements of the derivatives' exposure rather than collateral against the exposures. In light of changes to the aforementioned rulebooks, the Board of Governors of the Federal Reserve System, the Office of the Comptroller of the Currency ("OCC") and the FDIC issued guidance effective August 14, 2017, which is consistent with the SEC's accounting guidance, that allows institutions to treat centrally-cleared derivatives as settled for purposes of the capital rule. At June 30, 2018 and December 31, 2017, the Company was required to post \$37.3 million and \$5.1 million, respectively, in variation margin payments for its derivative transactions, which is required to be netted against the fair value of the derivatives in "other assets/other liabilities" on the consolidated balance sheets. The Company does not anticipate additional assets will be required to be posted as collateral, nor does it believe additional assets would be required to settle its derivative instruments immediately if contingent features were triggered at June 30, 2018. The Company's master netting agreements represent written, legally enforceable bilateral agreements that (1) create a single legal obligation for all individual transactions covered by the master agreement and (2) in the event of default, provide the non-defaulting counterparty the right to accelerate, terminate, and close-out on a net basis all transactions under the agreement and to promptly liquidate or set-off collateral posted by the defaulting counterparty. As permitted by U.S. GAAP, the Company does not offset fair value amounts recognized for the right to reclaim cash collateral or the obligation to return cash collateral against recognized fair value amounts of derivatives executed with the same

counterparty under a master netting agreement.

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The following table reconciles the gross amounts presented in the consolidated balance sheets to the net amounts that would result in the event of offset.

| | June 30, 2018 | | | |
|---|--|---|------------|-----------|
| | Gross Amounts Presented in the Balance Sheet | Gross Amounts Offset in the Balance Sheet Derivatives | Collateral | Net |
| (Dollars in thousands) | | | | |
| Derivatives subject to master netting arrangements | | | | |
| Derivative assets | | | | |
| Interest rate contracts designated as hedging instruments | \$305 | \$ — | \$ — | —\$305 |
| Interest rate contracts not designated as hedging instruments | 4,083 | (310) | — | 3,773 |
| Written and purchased options | 5,268 | — | — | 5,268 |
| Total derivative assets subject to master netting arrangements | \$9,656 | \$ (310) | \$ — | —\$9,346 |
| Derivative liabilities | | | | |
| Interest rate contracts not designated as hedging instruments | \$32,660 | \$ (310) | \$ — | —\$32,350 |
| Written and purchased options | 5,121 | — | — | 5,121 |
| Total derivative liabilities subject to master netting arrangements | \$37,781 | \$ (310) | \$ — | —\$37,471 |

(1) Consists of cash collateral recorded at cost, which approximates fair value, and investment securities.

| | December 31, 2017 | | | |
|---|--|---|------------|----------|
| | Gross Amounts Presented in the Balance Sheet | Gross Amounts Offset in the Balance Sheet Derivatives | Collateral | Net |
| (Dollars in thousands) | | | | |
| Derivatives subject to master netting arrangements | | | | |
| Derivative assets | | | | |
| Interest rate contracts not designated as hedging instruments | \$20,446 | \$ (12,469) | \$ — | \$7,977 |
| Written and purchased options | 8,610 | — | — | 8,610 |
| Total derivative assets subject to master netting arrangements | \$29,056 | \$ (12,469) | \$ — | \$16,587 |
| Derivative liabilities | | | | |
| Interest rate contracts designated as hedging instruments | \$— | \$ — | \$ — | \$— |
| Interest rate contracts not designated as hedging instruments | 16,191 | (12,469) | (552) | 3,170 |
| Total derivative liabilities subject to master netting arrangements | \$16,191 | \$ (12,469) | \$ (552) | \$3,170 |

(1) Consists of cash collateral recorded at cost, which approximates fair value, and investment securities.

During the six months ended June 30, 2018 and 2017, the Company has not reclassified into earnings any gain or loss as a result of the discontinuance of cash flow hedges because it was probable the original forecasted transaction would not occur by the end of the originally specified term.

At June 30, 2018, the Company does not expect to reclassify a material amount from accumulated other comprehensive income into interest income over the next twelve months for derivatives that will be settled.

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At June 30, 2018 and 2017, and for the three and six months then ended, information pertaining to the effect of the hedging instruments on the consolidated financial statements is as follows:

| | Amount of Gain (Loss) Recognized in OCI, net of taxes | Location of Gain (Loss) Reclassified from Accumulated OCI into Income | Amount of Gain (Loss) Reclassified from Accumulated OCI into Income, net of taxes | | Location of Gain (Loss) Recognized in Income on Derivatives (Amount Excluded from Effectiveness Testing) | Amount of Gain (Loss) Recognized in Income on Derivatives (Amount Excluded from Effectiveness Testing) | |
|-------------------------------------|---|---|---|---------|--|--|------|
| | | | 2018 | 2017 | | 2018 | 2017 |
| (Dollars in thousands) | | | | | | | |
| For the Three Months Ended June 30, | | | | | | | |
| Derivatives in ASC Topic 815 | | | | | | | |
| Cash Flow Hedging Relationships | 2018 | 2017 | 2018 | 2017 | | 2018 | 2017 |
| Interest rate contracts | \$1,395 | \$(996) | \$ (40) | \$(103) | Interest expense | \$ — | \$ — |
| Total | \$1,395 | \$(996) | \$(40) | \$(103) | | \$ — | \$ — |
| (Dollars in thousands) | | | | | | | |
| For the Six Months Ended June 30, | | | | | | | |
| Derivatives in ASC Topic 815 | | | | | | | |
| Cash Flow Hedging Relationships | 2018 | 2017 | 2018 | 2017 | | 2018 | 2017 |
| Interest rate contracts | \$3,944 | \$(923) | \$(156) | \$(148) | Other income (expense) | \$ — | \$ — |
| Total | \$3,944 | \$(923) | \$(156) | \$(148) | | \$ — | \$ — |

Information pertaining to the effect of derivatives not designated as hedging instruments on the consolidated financial statements as of June 30, is as follows:

| Location of Gain (Loss) Recognized in Income on Derivatives | Amount of Gain (Loss) Recognized in Income on Derivatives |
|---|---|
| | |

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| (Dollars in thousands) | | For the Three | | For the Six | |
|--|-----------------|----------------|------------------|----------------|-----------------|
| | | Months Ended | | Months Ended | |
| | | June 30, | | June 30, | |
| | | 2018 | 2017 | 2018 | 2017 |
| Interest rate contracts ⁽¹⁾ | Other income | \$1,458 | \$1,299 | \$2,507 | \$2,416 |
| Foreign exchange contracts | Other income | 5 | 7 | 10 | 14 |
| Forward sales contracts | Mortgage income | 228 | (1,526) | 3,615 | (1,886) |
| Written and purchased options | Mortgage income | 517 | (1,586) | 1,165 | (931) |
| Other contracts | Other income | (2) | 5 | (5) | 9 |
| Total | | \$2,206 | \$(1,801) | \$7,292 | \$(378) |

(1) Includes fees associated with customer interest rate contracts.

NOTE 9 – INCOME TAXES

The Company's provision for income taxes for the three and six months ended June 30, 2018 and 2017 is based on the estimated annual effective tax rate, plus discrete items.

The following table presents the provision for income taxes and the effective tax rates for the periods indicated.

| (Dollars in thousands) | Three Months Ended | | Six Months Ended June | | |
|----------------------------------|--------------------|-----------|-----------------------|------------|---|
| | June 30, | | 30, | | |
| | 2018 | 2017 | 2018 | 2017 | |
| Income before income tax expense | \$ 105,581 | \$ 80,051 | \$ 186,754 | \$ 153,043 | |
| Income tax expense | 30,457 | 28,033 | 48,009 | 50,552 | |
| Effective tax rate | 28.8 | % 35.0 | % 25.7 | % 33.0 | % |

The difference between the Company's effective tax rate for the three and six months ended June 30, 2018 and the U.S. statutory tax rate of 21%, primarily relates to the discrete item of \$6.6 million in income tax expense due to the write-down of deferred tax assets associated with the finalization of the accounting for the Sabadell United acquisition and the related impact of the Tax Act on those adjustments. This adjustment increased the current period effective tax rate by 6.2% from 22.6% to 28.8%. Other items impacting the difference between the Company's effective tax rates for the three and six months ended June 30, 2018 and 2017 and the U.S. statutory tax rates of 21% and 35%, respectively, primarily relates to tax-exempt income, non-deductible expenses, state income taxes (net of federal income tax benefit), and the recognition of tax credits. The effective tax rate may vary significantly due to fluctuations in the amount and source of pretax income, changes in amounts of non-deductible expenses, and timing of the recognition of tax credits.

Provisional amounts in effective tax rate

On December 22, 2017, President Trump signed the Tax Cuts and Jobs Act (the "Tax Act") into law. Under ASC 740, the effects of changes in tax rates and laws are recognized in the period in which the new legislation is enacted. In the case of U.S. federal income taxes, the enactment date is the date the bill becomes law (i.e., upon presidential signature). Among other provisions, the most significant to the Company is the reduction of the corporate income tax rate from 35% to 21%. With respect to the legislation, the Company recognized a provisional one-time increase in tax expense of \$51.0 million as of December 31, 2017 due to a re-measurement of deferred tax assets and liabilities resulting from the decrease in the corporate income tax rate. The Company made no adjustment to the provisional amounts during the first quarter of 2018. During the three months ended June 30, 2018, the Company recognized an adjustment of \$6.6 million in income tax expense due to the write-down of deferred tax assets associated with the finalization of the accounting for the Sabadell United acquisition and the related impact of the Tax Act on those adjustments. This adjustment increased the current period effective tax rate by 6.2% from 22.6% to 28.8%. The accounting for the tax effects of the Tax Act remained incomplete as of June 30, 2018. The Company is in the process of analyzing certain aspects of the Tax Act, obtaining additional information, and refining its calculations, which could potentially affect the measurement of these balances. Information which could result in adjustment to the provisional amount includes, but is not limited to, the filing of the Sabadell United tax returns, elections or changes in IRS tax methods, and further analysis of tax positions. Our estimates may also be affected as we gain a more thorough understanding of the Tax Act. Consistent with the guidance provided under ASC 740, the Company recorded impacts from enactment of the Tax Act in the fourth quarter of 2017 subject to Staff Accounting Bulletin 118, Income Tax Accounting Implications of the Tax Cuts and Jobs Act ("SAB 118"). SAB 118 provides a measurement period not to extend beyond one year of the enactment date to adjust the accounting for certain elements of the tax reform.

NOTE 10 – SHAREHOLDERS' EQUITY, CAPITAL RATIOS AND OTHER REGULATORY MATTERS

Preferred Stock

The following table presents a summary of the Company's non-cumulative perpetual preferred stock:

| | | | | | June 30, 2018 | December 31, 2017 |
|--------------------------|---------------|--------------------------|----------------------------|-----------------------|--------------------|----------------------|
| | Issuance Date | Earliest Redemption Date | Annual Dividend Rate | Liquidation Amount | Carrying Amount | Carrying Amount |
| (Dollars in thousands) | | | | | | |
| Series B Preferred Stock | 8/5/2015 | 8/1/2025 | 6.625 % | \$80,000 | \$76,812 | \$ 76,812 |
| Series C Preferred Stock | 5/9/2016 | 5/1/2026 | 6.600 % | 57,500 | 55,285 | 55,285 |
| | | | | \$137,500 | \$132,097 | \$ 132,097 |

Common Stock

During the second quarter of 2018, the Company's Board of Directors authorized the repurchase of up to 1,137,500 shares of IBERIABANK Corporation's outstanding common stock. Stock repurchases under this program will be made from time to time, on the open market or in privately negotiated transactions. The timing of these repurchases will depend on market conditions and other requirements. The share repurchase program does not obligate the Company to repurchase any dollar amount or number of shares, and expires during the second quarter of 2020. The program may be extended, modified, suspended, or discontinued at any time.

During the second quarter of 2018, the Company repurchased 400,000 common shares for approximately \$30.7 million at a weighted average cost of \$76.67 per share, which included 335,000 common shares repurchased under a plan previously approved by the Board of Directors that has subsequently expired. At June 30, 2018, the remaining common shares that could be repurchased under the current Board-approved plan was 1,073,500 shares. Subsequent to quarter-end and through August 7, 2018, the Company repurchased 363,210 common shares for approximately \$30.4 million.

On March 23, 2018, as part of the Gibraltar acquisition, the Company issued 2,787,773 shares of common stock. The aggregate value of the acquisition consideration paid by the Company at the time of closing was approximately \$214.7 million based on the Company's closing common stock price of \$77.00 per share on March 23, 2018. Gibraltar common shareholders received 1.9749 shares of IBERIABANK Corporation common stock for each outstanding share of Gibraltar common stock. Refer to Note 3, Acquisition Activity, for further detail regarding the Gibraltar acquisition.

Regulatory Capital

The Company and IBERIABANK are subject to various regulatory capital requirements administered by the federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy regulations and the regulatory framework for prompt corrective action, the Company and IBERIABANK, as applicable, must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Management believes that, as of June 30, 2018, the Company and IBERIABANK met all capital adequacy requirements to which they are subject.

As of June 30, 2018, the most recent notification from the FRB categorized IBERIABANK as well-capitalized under the regulatory framework for prompt corrective action (the prompt corrective action requirements are not applicable to the Company). To be categorized as well-capitalized, an institution must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the following table. There are no conditions or events since the notification that management believes have changed that categorization.

NOTE 11 – EARNINGS PER SHARE

Share-based payment awards that entitle holders to receive non-forfeitable dividends before vesting are considered participating securities that are included in the calculation of earnings per share using the two-class method. The two-class method is an earnings allocation formula under which earnings per share is calculated for common stock and participating securities according to dividends declared and participating rights in undistributed earnings. Under this method, all earnings, distributed and undistributed, are allocated to common shares and participating securities based on their respective rights to receive dividends.

The following table presents the calculation of basic and diluted earnings per share for the periods indicated.

| (In thousands, except per share data) | Three Months | | Six Months Ended | |
|--|------------------------|----------|------------------|-----------|
| | Ended June 30, 2018 | 2017 | June 30, 2018 | 2017 |
| Earnings per common share - basic: | | | | |
| Net income | \$75,124 | \$52,018 | \$138,745 | \$102,491 |
| Less: Preferred stock dividends | 949 | 949 | 4,547 | 4,548 |
| Less: Dividends and undistributed earnings allocated to unvested restricted shares | 767 | 361 | 1,409 | 707 |
| Net income allocated to common shareholders - basic | \$73,408 | \$50,708 | \$132,789 | \$97,236 |
| Weighted average common shares outstanding | 55,931 | 50,630 | 54,780 | 48,389 |
| Earnings per common share - basic | 1.31 | 1.00 | 2.42 | 2.01 |
| Earnings per common share - diluted: | | | | |
| Net income allocated to common shareholders - basic | \$73,408 | \$50,708 | \$132,789 | \$97,236 |
| Adjustment for undistributed earnings allocated to unvested restricted shares | (7) | (2) | (26) | (39) |
| Net income allocated to common shareholders - diluted | \$73,401 | \$50,706 | \$132,763 | \$97,197 |
| Weighted average common shares outstanding | 55,931 | 50,630 | 54,780 | 48,389 |
| Dilutive potential common shares | 356 | 354 | 353 | 362 |
| Weighted average common shares outstanding - diluted | 56,287 | 50,984 | 55,133 | 48,751 |
| Earnings per common share - diluted | \$1.30 | \$0.99 | \$2.41 | \$1.99 |

For the three months ended June 30, 2018, and 2017, the calculations for basic shares outstanding exclude the weighted average shares owned by the Recognition and Retention Plan (“RRP”) of 595,856 and 365,087, respectively. For the six months ended June 30, 2018, and 2017, basic shares outstanding exclude 601,018 and 385,876 shares owned by the RRP, respectively.

The effects from the assumed exercises of 156,988 and 69,289 stock options were not included in the computation of diluted earnings per share for the three months ended June 30, 2018 and 2017, respectively, because such amounts would have had an antidilutive effect on earnings per common share. For the six months ended June 30, 2018, and 2017, the effects from the assumed exercise of 156,988 and 69,289 stock options, respectively, were not included in the computation of diluted earnings per share because such amounts would not have an antidilutive effect on earnings per common share.

NOTE 12 – SHARE-BASED COMPENSATION

The Company has various types of share-based compensation plans that permit the granting of awards in the form of stock options, restricted stock, restricted share units and phantom stock. These plans are administered by the Compensation Committee of the Board of Directors, which selects persons eligible to receive awards and determines the terms, conditions and other provisions of the awards. At June 30, 2018, awards of 1,143,224 shares could be made under approved incentive compensation plans. The Company issues shares to fulfill stock option exercises and restricted share units and restricted stock awards vesting from available authorized common shares. At June 30, 2018, the Company believes there are adequate authorized shares to satisfy anticipated stock option exercises and restricted share unit and restricted stock award vesting.

Stock option awards

The Company issues stock options under various plans to directors, officers and other key employees. The option exercise price cannot be less than the fair value of the underlying common stock as of the date of the option grant and the maximum option term cannot exceed ten years.

The following table represents the activity related to stock options during the periods indicated:

| | Number | Weighted Average Exercise Price |
|--|-----------|--|
| Outstanding options, December 31, 2016 | 721,538 | \$ 55.38 |
| Granted | 71,491 | 85.42 |
| Exercised | (64,163) | 55.05 |
| Forfeited or expired | (15,091) | 74.72 |
| Outstanding options, June 30, 2017 | 713,775 | \$ 58.01 |
| Exercisable options, June 30, 2017 | 470,841 | \$ 55.79 |
| Outstanding options, December 31, 2017 | 686,366 | \$ 58.24 |
| Granted | 96,507 | 81.99 |
| Exercised | (34,745) | 53.48 |
| Forfeited or expired | (22,524) | 66.80 |
| Outstanding options, June 30, 2018 | 725,604 | \$ 61.36 |
| Exercisable options, June 30, 2018 | 505,477 | \$ 56.55 |

The Company uses the Black-Scholes option pricing model to estimate the fair value of stock option awards. The following weighted-average assumptions were used for option awards issued during the following periods:

| | For the Six Months Ended June 30, | | | |
|--|--------------------------------------|---|---------|---|
| | 2018 | | 2017 | |
| Expected dividends | 1.8 | % | 1.7 | % |
| Expected volatility | 24.3 | % | 24.9 | % |
| Risk-free interest rate | 2.7 | % | 2.1 | % |
| Expected term (in years) | 5.8 | | 5.6 | |
| Weighted-average grant-date fair value | \$18.44 | | \$18.76 | |

The assumptions above are based on multiple factors, including historical stock option exercise patterns and post-vesting employment termination behaviors, expected future exercise patterns and the expected volatility of the Company's stock price.

The following table represents the compensation expense that is included in non-interest expense and related income tax benefits in the accompanying consolidated statements of comprehensive income related to stock options for the following periods:

| | For the Three Months Ended June 30, | | For the Six Months Ended June 30, | |
|---|---|-------|--|-------|
| (Dollars in thousands) | 2018 | 2017 | 2018 | 2017 |
| Compensation expense related to stock options | \$319 | \$344 | \$631 | \$789 |
| Income tax benefit related to stock options | 23 | 47 | 46 | 115 |

At June 30, 2018, there was \$2.6 million of unrecognized compensation expense related to stock options that is expected to be recognized over a weighted-average period of 3.3 years.

Restricted stock awards

The Company issues restricted stock under various plans for certain officers and directors. The restricted stock awards may not be sold or otherwise transferred until certain restrictions have lapsed. The holders of the restricted stock receive dividends and have the right to vote the shares. The compensation expense for these awards is determined based on the market price of the Company's common stock at the date of grant applied to the total number of shares granted and is recognized over the vesting period (generally three to five years). As of June 30, 2018 and 2017, unrecognized share-based compensation expense associated with these awards totaled \$35.5 million and \$20.0 million, respectively. The unrecognized compensation expense related to restricted stock awards at June 30, 2018 is expected to be recognized over a weighted-average period of 1.5 years.

Restricted share units

During the first six months of 2018 and 2017, the Company issued restricted share units to certain of its executive officers. Restricted share units vest after the end of a three year performance period, based on satisfaction of the market and performance conditions set forth in the restricted share unit agreements. Recipients do not possess voting or investment power over the common stock underlying such units until vesting. The grant date fair value of these restricted share units is the same as the value of the corresponding number of shares of common stock, adjusted for assumptions surrounding the market-based conditions contained in the respective agreements. See Note 1, Summary of Significant Accounting Policies, in the 2017 10-K for further discussion of restricted share units with market or performance conditions.

The following table represents the compensation expense that was included in non-interest expense and related income tax benefits in the accompanying consolidated statements of comprehensive income related to restricted stock awards and restricted share units for the periods indicated:

| | For the Three Months Ended June 30, | | For the Six Months Ended June 30, | |
|--|---|---------|---|---------|
| (Dollars in thousands) | 2018 | 2017 | 2018 | 2017 |
| Compensation expense related to restricted stock awards and restricted share units | \$4,927 | \$3,045 | \$9,349 | \$6,322 |
| Income tax benefit related to restricted stock awards and restricted share units | 1,035 | 1,066 | 1,963 | 2,213 |

The following table represents unvested restricted stock award and restricted share unit activity for the following periods:

| | For the Six Months Ended June 30, | |
|---|--------------------------------------|-----------|
| | 2018 | 2017 |
| Number of shares at beginning of period | 738,187 | 543,258 |
| Granted | 224,170 | 163,353 |
| Forfeited | (56,653) | (9,951) |
| Vested | (138,952) | (185,092) |

Number of shares at end of period 766,752 511,568

Phantom stock awards

The Company issues phantom stock awards to certain key officers and employees. The awards are subject to a vesting period of five years and are paid out in cash upon vesting. The amount paid per vesting period is calculated as the number of vested “share equivalents” multiplied by the closing market price of a share of the Company’s common stock on the vesting date. Share equivalents are calculated on the date of grant as the total award’s dollar value divided by the closing market price of a share of the Company’s common stock on the grant date. Award recipients are also entitled to a “dividend equivalent” on each unvested share equivalent held by the award recipient. A dividend equivalent is a dollar amount equal to the cash dividends that the participant would have been entitled to receive if the participant’s share equivalents were issued in shares of common stock. Dividend equivalents are reinvested as share equivalents that will vest and be paid out on the same date as the underlying share equivalents on which the dividend equivalents were paid. The number of share equivalents accumulated with a dividend equivalent is determined by dividing the aggregate of dividend equivalents paid on the unvested share equivalents by the closing price of a share of the Company’s common stock on the dividend payment date.

The following table indicates compensation expense recorded for phantom stock based on the number of share equivalents vested at June 30 of the periods indicated and the current market price of the Company’s stock at that time:

| | For the Three | | For the Six | |
|---|---------------|---------|--------------|---------|
| | Months Ended | | Months Ended | |
| | June 30, | | June 30, | |
| (Dollars in thousands) | 2018 | 2017 | 2018 | 2017 |
| Compensation expense related to phantom stock | \$2,017 | \$2,889 | \$5,013 | \$5,942 |

The following table represents phantom stock award activity during the periods indicated.

| (Dollars in thousands) | Number of share equivalents (1) | Value of share equivalents (2) |
|-----------------------------|--|---|
| Balance, December 31, 2016 | 472,830 | \$ 39,600 |
| Granted | 105,048 | 8,561 |
| Forfeited share equivalents | (15,104) | 1,231 |
| Vested share equivalents | (150,409) | 12,555 |
| Balance, June 30, 2017 | 412,365 | \$ 33,608 |
| Balance, December 31, 2017 | 393,844 | \$ 30,523 |
| Granted | 140,804 | 10,673 |
| Forfeited share equivalents | (45,821) | 3,473 |
| Vested share equivalents | (126,019) | 10,519 |
| Balance, June 30, 2018 | 362,808 | \$ 27,501 |

(1) Number of share equivalents includes all reinvested dividend equivalents for the periods indicated.

Except for share equivalents at the beginning of each period, which are based on the value at that time, and vested share payments, which are based on the cash paid at the time of vesting, the value of share equivalents is calculated based on the market price of the Company’s stock at the end of the respective periods. The market price of the Company’s stock was \$75.80 and \$81.50 on June 30, 2018, and 2017, respectively.

NOTE 13 – FAIR VALUE MEASUREMENTS

See Note 1 “Summary of Significant Accounting Policies” to the consolidated financial statements of the 2017 10-K for a description of valuation methodologies for assets and liabilities measured at fair value on a recurring and non-recurring basis.

Recurring fair value measurements

The Company has segregated all financial assets and liabilities that are measured at fair value on a recurring basis into the most appropriate level within the fair value hierarchy based on the inputs used to estimate the fair value at the measurement date in the tables below. See Note 1, Summary of Significant Accounting Policies, in the 2017 10-K for a description of how fair value measurements are determined.

| (Dollars in thousands) | June 30, 2018 | | |
|--|---------------|---------|---------------|
| | Level 1 | Level 2 | Level 3 Total |
| Assets | | | |
| Securities available for sale | \$—4,650,915 | \$ | —\$4,650,915 |
| CRA and Community Development Investment Funds | —1,878 | — | 1,878 |
| Mortgage loans held for sale | —78,843 | — | 78,843 |
| Mortgage loans held for investment, at fair value option | —18,274 | — | 18,274 |
| Derivative instruments | —12,913 | — | 12,913 |
| Total | \$—4,762,823 | \$ | —\$4,762,823 |
| Liabilities | | | |
| Derivative instruments | \$—38,607 | \$ | —\$38,607 |
| Total | \$—38,607 | \$ | —\$38,607 |

| | December 31, 2017 | | |
|--|-------------------|---------|---------------|
| | Level 1 | Level 2 | Level 3 Total |
| Assets | | | |
| Securities available for sale | \$—4,590,062 | \$ | —\$4,590,062 |
| Mortgage loans held for sale | —134,916 | — | 134,916 |
| Mortgage loans held for investment, at fair value option | —14,953 | — | 14,953 |
| Derivative instruments | —31,265 | — | 31,265 |
| Total | \$—4,771,196 | \$ | —\$4,771,196 |
| Liabilities | | | |
| Derivative instruments | \$—25,154 | \$ | —\$25,154 |
| Total | \$—25,154 | \$ | —\$25,154 |

During the six months ended June 30, 2018, there were no transfers between the Level 1 and Level 2 fair value categories.

Non-recurring fair value measurements

The Company has segregated all assets and liabilities that are measured at fair value on a non-recurring basis into the most appropriate level within the fair value hierarchy based on the inputs used to determine the fair value at the measurement date in the tables below.

June 30, 2018

(Dollars in thousands)

| | Level 1 | Level 2 | Level 3 | Total |
|-----------|---------|---------|-----------|----------|
| Assets | | | | |
| Loans | \$— | — | -\$71,748 | \$71,748 |
| OREO, net | — | — | 1,721 | 1,721 |
| Total | \$— | — | -\$73,469 | \$73,469 |

December 31, 2017

(Dollars in thousands)

| | Level 1 | Level 2 | Level 3 | Total |
|-----------|---------|---------|-----------|----------|
| Assets | | | | |
| Loans | \$— | — | -\$71,210 | \$71,210 |
| OREO, net | — | — | 3,029 | 3,029 |
| Total | \$— | — | -\$74,239 | \$74,239 |

The tables above exclude the initial measurement of assets and liabilities that were acquired as part of the business combinations disclosed in Note 3, Acquisition Activity. These assets and liabilities were recorded at their fair value upon acquisition in accordance with U.S. GAAP and were not re-measured during the periods presented unless specifically required by U.S. GAAP. Acquisition date fair values represent either Level 2 fair value measurements (investment securities, deposits, property, and equipment) or Level 3 fair value measurements (loans, core deposit intangible assets, and debt.) Refer to Note 3, Acquisition Activity, for further detail.

In accordance with the provisions of ASC Topic 310, the Company records certain loans considered impaired at their estimated fair value. A loan is considered impaired if it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Fair value is measured at the estimated fair value of the collateral for collateral-dependent loans.

The Company did not record any liabilities at fair value for which measurement of the fair value was made on a non-recurring basis as of June 30, 2018 and December 31, 2017.

Fair value option

The Company has elected the fair value option for originated residential mortgage loans held for sale, which allows for a more effective offset of the changes in fair values of the loans and the derivative instruments used to hedge them without the burden of complying with the requirements for hedge accounting. The Company also has a portion of mortgage loans held for investment for which the fair value option was elected upon origination and continue to be accounted for at fair value at June 30, 2018 and December 31, 2017, respectively.

The following table summarizes the difference between the aggregate fair value and the aggregate unpaid principal balance for mortgage loans held for sale and mortgage loans held for investment measured at fair value:

| | June 30, 2018 | | | December 31, 2017 | | |
|---|----------------------|----------------------------|--|----------------------|----------------------------|--|
| | Aggregate Fair Value | Aggregate Unpaid Principal | Aggregate Fair Value Less Unpaid Principal | Aggregate Fair Value | Aggregate Unpaid Principal | Aggregate Fair Value Less Unpaid Principal |
| (Dollars in thousands) | | | | | | |
| Mortgage loans held for sale, at fair value | \$78,843 | \$76,675 | \$2,168 | \$134,916 | \$131,276 | \$3,640 |
| Mortgage loans held for investment, at fair value | 18,274 | 20,548 | (2,274) | 14,953 | 16,306 | (1,353) |

Interest income on mortgage loans held for sale is recognized based on contractual rates and is reflected in interest income on loans held for sale in the consolidated statements of comprehensive income. The following table details net gains (losses) resulting from the change in fair value of loans that were recorded in mortgage income in the consolidated statements of comprehensive income for the three and six months ended June 30, 2018 and 2017. The changes in fair value are mostly offset by economic hedging activities, with an insignificant portion of these changes attributable to changes in instrument-specific credit risk.

| | Net Gains (Losses) Resulting From Changes in Fair Value For the | | | |
|---|---|-------|---|-------|
| | Three Months Ended June 30, 2018 | 2017 | For the Six Months Ended June 30, 2018 | 2017 |
| (Dollars in thousands) | | | | |
| Fair value option | | | | |
| Mortgage loans held for sale, at fair value | \$(331) | \$ 32 | \$(1,472) | \$871 |
| Mortgage loans held for investment, at fair value | (172) | 344 | (921) | (65) |

NOTE 14 – FAIR VALUE OF FINANCIAL INSTRUMENTS

The estimated fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. ASC Topic 825, Financial Instruments, excludes certain financial instruments and all non-financial instruments from its disclosure requirements. Consequently, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company.

The carrying amount and estimated fair values, as well as the level within the fair value hierarchy, of the Company's financial instruments are included in the tables below. See Note 1, Summary of Significant Accounting Policies, in the 2017 10-K for a description of how fair value measurements are determined, except for loans, amended upon implementation of ASU 2016-01, Financial Statements - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities. See Note 2, Recent Accounting Pronouncements, in this Report for a description of how the fair value measurement is determined for loans beginning January 1, 2018.

| (Dollars in thousands) Measurement Category Fair Value | June 30, 2018 | | | | |
|--|-----------------|-------------|-----------|-------------|------------|
| | Carrying Amount | Fair Value | Level 1 | Level 2 | Level 3 |
| Financial Assets | | | | | |
| Securities available for sale | \$4,650,915 | \$4,650,915 | \$— | \$4,650,915 | \$— |
| CRA and Community Development Investment Funds | 1,878 | 1,878 | — | 1,878 | — |
| Mortgage loans held for sale | 78,843 | 78,843 | — | 78,843 | — |
| Derivative instruments | 12,913 | 12,913 | — | 12,913 | — |
| Financial Liabilities | | | | | |
| Derivative instruments | 38,607 | 38,607 | — | 38,607 | — |
| Amortized Cost | | | | | |
| Financial Assets | | | | | |
| Cash and cash equivalents | \$727,388 | \$727,388 | \$727,388 | \$— | \$— |
| Securities held to maturity | 221,030 | 216,309 | — | 216,309 | — |
| Loans and leases, net of unearned income and allowance for loan and lease losses | 21,939,207 | 21,825,925 | — | — | 21,825,925 |
| Financial Liabilities | | | | | |
| Deposits | 23,430,458 | 23,425,170 | — | 23,425,170 | — |
| Short-term borrowings | 1,054,213 | 1,054,213 | 459,213 | 595,000 | — |
| Long-term debt | 1,438,614 | 1,423,382 | — | — | 1,423,382 |

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| (Dollars in thousands) Measurement Category Fair Value | December 31, 2017 | | | | |
|--|-------------------|-------------|-----------|-------------|------------|
| | Carrying Amount | Fair Value | Level 1 | Level 2 | Level 3 |
| Financial Assets | | | | | |
| Securities available for sale | \$4,590,062 | \$4,590,062 | \$— | \$4,590,062 | \$— |
| Mortgage loans held for sale | 134,916 | 134,916 | — | 134,916 | — |
| Derivative instruments | 31,265 | 31,265 | — | 31,265 | — |
| Financial Liabilities | | | | | |
| Derivative instruments | 25,154 | 25,154 | — | 25,154 | — |
| Amortized Cost | | | | | |
| Financial Assets | | | | | |
| Cash and cash equivalents | \$625,724 | \$625,724 | \$625,724 | \$— | \$— |
| Securities held to maturity | 227,318 | 227,964 | — | 227,964 | — |
| Loans and leases, net of unearned income and allowance for loan and lease losses | 19,937,290 | 19,826,857 | — | — | 19,826,857 |
| Financial Liabilities | | | | | |
| Deposits | 21,466,717 | 21,460,782 | — | 21,460,782 | — |
| Short-term borrowings | 991,297 | 991,297 | 516,297 | 475,000 | — |
| Long-term debt | 1,495,835 | 1,476,899 | — | — | 1,476,899 |

The fair value estimates presented herein are based upon pertinent information available to management as of June 30, 2018 and December 31, 2017. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date and, therefore, current estimates of fair value may differ significantly from the amounts presented herein.

NOTE 15 – BUSINESS SEGMENTS

Each of the Company's reportable operating segments serves the specific needs of the Company's customers based on the products and services it offers. The reportable segments are based upon those revenue-producing components for which separate financial information is produced internally and primarily reflect the manner in which resources are allocated and performance is assessed. Further, the reportable operating segments are also determined based on the quantitative thresholds prescribed within ASC Topic 280, Segment Reporting, and consideration of the usefulness of the information to the users of the consolidated financial statements.

The Company reports the results of its operations through three reportable segments: IBERIABANK, Mortgage, and LTC. The IBERIABANK segment represents the Company's commercial and retail banking functions, including its lending, investment, and deposit activities. IBERIABANK also includes the Company's wealth management, capital markets, and other corporate functions. The Mortgage segment represents the Company's origination, funding, and subsequent sale of one-to-four family residential mortgage loans. The LTC segment represents the Company's title insurance and loan closing services.

Certain expenses not directly attributable to a specific reportable segment are allocated to segments based on pre-determined methods that reflect utilization. Also within IBERIABANK are certain reconciling items that translate reportable segment results into consolidated results. The following tables present certain information regarding our operations by reportable segment, including a reconciliation of segment results to reported consolidated results for the periods presented. Reconciling items between segment results and reported results include:

Elimination of interest income and interest expense representing interest earned by IBERIABANK on interest-bearing checking accounts held by related companies, as well as the elimination of the related deposit balances at the IBERIABANK segment;

Elimination of investment in subsidiary balances on certain operating segments included in total and average segment assets; and

Elimination of intercompany due to and due from balances on certain operating segments that are included in total and average segment assets.

| (Dollars in thousands) | Three Months Ended June 30, 2018 | | | |
|--|----------------------------------|-----------|--------|--------------|
| | IBERIABANK | Mortgage | LTC | Consolidated |
| Interest and dividend income | \$302,387 | \$1,436 | \$— | \$303,823 |
| Interest expense | 47,710 | — | — | 47,710 |
| Net interest income | 254,677 | 1,436 | — | 256,113 |
| Provision for/(reversal of) loan and lease losses | 7,614 | (19) | — | 7,595 |
| Mortgage income | — | 13,721 | — | 13,721 |
| Title revenue | — | — | 6,846 | 6,846 |
| Other non-interest income/(expense) | 33,481 | (105) | (3) | 33,373 |
| Allocated expenses/(income) | (3,873) | 2,868 | 1,005 | — |
| Non-interest expense | 179,932 | 11,966 | 4,979 | 196,877 |
| Income/(loss) before income tax expense | 104,485 | 237 | 859 | 105,581 |
| Income tax expense/(benefit) | 30,211 | 17 | 229 | 30,457 |
| Net income/(loss) | \$74,274 | \$220 | \$630 | \$75,124 |
| Total loans, leases, and loans held for sale, net of unearned income | \$22,026,914 | \$127,712 | \$— | \$22,154,626 |
| Total assets | 29,928,360 | 173,415 | 24,387 | 30,126,162 |
| Total deposits | 23,419,382 | 11,076 | — | 23,430,458 |
| Average assets | 29,599,468 | 148,210 | 23,174 | 29,770,852 |

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| | Three Months Ended June 30, 2017 | | | |
|--|----------------------------------|------------|--------|--------------|
| (Dollars in thousands) | IBERIABANK | Mortgage | LTC | Consolidated |
| Interest and dividend income | \$202,694 | \$1,881 | \$ — | \$204,575 |
| Interest expense | 20,932 | — | — | 20,932 |
| Net interest income | 181,762 | 1,881 | — | 183,643 |
| Provision for/(reversal of) loan and lease losses | 12,134 | (84) | — | 12,050 |
| Mortgage income | — | 19,730 | — | 19,730 |
| Title revenue | — | — | 6,190 | 6,190 |
| Other non-interest income/(expense) | 27,929 | (11) | — | 27,918 |
| Allocated expenses/(income) | (3,322) | 2,490 | 832 | — |
| Non-interest expense | 118,570 | 22,417 | 4,393 | 145,380 |
| Income/(loss) before income tax expense | 82,309 | (3,223) | 965 | 80,051 |
| Income tax expense/(benefit) | 28,745 | (1,094) | 382 | 28,033 |
| Net income/(loss) | \$53,564 | \$(2,129) | \$ 583 | \$52,018 |
| Total loans, leases, and loans held for sale, net of unearned income | \$15,504,171 | \$192,804 | \$ — | \$15,696,975 |
| Total assets | 21,549,557 | 215,862 | 25,308 | 21,790,727 |
| Total deposits | 16,852,620 | 496 | — | 16,853,116 |
| Average assets | 21,593,026 | 226,326 | 24,185 | 21,843,537 |

| | Six Months Ended June 30, 2018 | | | |
|---|--------------------------------|------------|---------|--------------|
| (Dollars in thousands) | IBERIABANK | Mortgage | LTC | Consolidated |
| Interest and dividend income | \$571,162 | \$3,203 | \$1 | \$574,366 |
| Interest expense | 85,364 | — | — | 85,364 |
| Net interest income | 485,798 | 3,203 | 1 | 489,002 |
| Provision for/(reversal of) loan losses | 15,605 | (24) | — | 15,581 |
| Mortgage income | — | 23,316 | — | 23,316 |
| Title revenue | — | — | 11,873 | 11,873 |
| Other non-interest income/(expense) | 63,387 | (67) | (3) | 63,317 |
| Allocated expenses/(income) | (5,352) | 4,034 | 1,318 | — |
| Non-interest expense | 351,748 | 23,882 | 9,543 | 385,173 |
| Income/(loss) before income tax expense | 187,184 | (1,440) | 1,010 | 186,754 |
| Income tax expense/(benefit) | 48,751 | (393) | (349) | 48,009 |
| Net income/(loss) | \$138,433 | \$(1,047) | \$1,359 | \$138,745 |
| Total loans and loans held for sale, net of unearned income | \$22,026,914 | \$127,712 | \$— | \$22,154,626 |
| Total assets | 29,928,360 | 173,415 | 24,387 | 30,126,162 |
| Total deposits | 23,419,382 | 11,076 | — | 23,430,458 |
| Average assets | 28,766,655 | 166,872 | 22,535 | 28,956,062 |

| (Dollars in thousands) | Six Months Ended June 30, 2017 | | | |
|---|--------------------------------|-----------|---------|--------------|
| | IBERIABANK | Mortgage | LTC | Consolidated |
| Interest and dividend income | \$393,517 | \$3,590 | \$1 | \$397,108 |
| Interest expense | 40,647 | — | — | 40,647 |
| Net interest income | 352,870 | 3,590 | 1 | 356,461 |
| Provision for/(reversal of) loan losses | 18,292 | (88 |) — | 18,204 |
| Mortgage income | — | 33,845 | — | 33,845 |
| Title revenue | — | — | 10,931 | 10,931 |
| Other non-interest income/(expense) | 54,213 | (21 |) (6 |) 54,186 |
| Allocated expenses/(income) | (5,496 |) 4,146 | 1,350 | — |
| Non-interest expense | 237,999 | 37,584 | 8,593 | 284,176 |
| Income/(loss) before income tax expense | 156,288 | (4,228 |) 983 | 153,043 |
| Income tax expense/(benefit) | 51,574 | (1,416 |) 394 | 50,552 |
| Net income/(loss) | \$104,714 | \$(2,812 |) \$589 | \$102,491 |
| Total loans and loans held for sale, net of unearned income | \$15,504,171 | \$192,804 | \$— | \$15,696,975 |
| Total assets | 21,549,557 | 215,862 | 25,308 | 21,790,727 |
| Total deposits | 16,852,620 | 496 | — | 16,853,116 |
| Average assets | 21,572,094 | 256,343 | 24,032 | 21,852,469 |

NOTE 16 – COMMITMENTS AND CONTINGENCIES

Off-balance sheet commitments

In the normal course of business, to meet the financing needs of its customers, the Company is a party to credit-related financial instruments, with risk not reflected in the consolidated financial statements. These financial instruments include commitments to extend credit, standby letters of credit, and commercial letters of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets. The credit policies used for these commitments are consistent with those used for on-balance sheet instruments. The Company's exposure to credit loss in the event of non-performance by its customers under such commitments or letters of credit represents the contractual amount of the financial instruments as indicated in the table below. At both June 30, 2018 and December 31, 2017, the fair value of guarantees under commercial and standby letters of credit was \$2.1 million. This fair value will decrease as the existing commercial and standby letters of credit approach their expiration dates.

At June 30, 2018 and December 31, 2017, respectively, the Company had the following financial instruments outstanding and related reserves, whose contract amounts represent credit risk:

| (Dollars in thousands) | June 30, 2018 | December 31, 2017 |
|--|------------------|----------------------|
| Commitments to extend credit | \$ 702,966 | \$ 342,305 |
| Unfunded commitments under lines of credit | 6,503,855 | 6,060,034 |
| Commercial and standby letters of credit | 213,341 | 210,002 |
| Reserve for unfunded lending commitments | 14,433 | 13,208 |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee by the borrower. Since many of the commitments are expected to be drawn upon, the total commitment amounts generally represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral, if any, is based on management's credit evaluation of the customer.

Unfunded commitments under commercial lines of credit, revolving credit lines, and overdraft protection agreements are commitments for possible future extensions of credit to existing customers. Many of these types of commitments do not contain a specified maturity date and may not be drawn upon to the total extent to which the Company is committed. See Note 6, Allowance for Credit Losses and Credit Quality, for additional information related to the Company's reserve for unfunded lending commitments.

Commercial and standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper issuance, bond financing, and similar transactions. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. When necessary they are collateralized, generally in the form of marketable securities and cash equivalents.

Legal proceedings

The nature of the business of the Company's banking and other subsidiaries ordinarily results in a certain amount of claims, litigation, investigations, and legal and administrative cases and proceedings, which are considered incidental to the normal conduct of business. Some of these claims are against entities or assets of which the Company is a successor or acquired in business acquisitions. The Company has asserted defenses to these claims and, with respect to such legal proceedings, intends to continue to defend itself vigorously, litigating or settling cases according to management's judgment as to what is in the best interest of the Company and its shareholders.

In July of 2016, the Company received a subpoena from the Office of Inspector General of the U.S. Department of Housing and Urban Development (“HUD”) requesting information on certain previously originated loans insured by the Federal Housing Administration (“FHA”) as well as other documents regarding the Company's FHA-related policies and practices. After the Company complied with the subpoena, attorneys from the Department of Justice (“DOJ”) informed the Company in late March of 2017 that a civil qui tam suit had been filed against the Company in federal court involving the subject matter of the HUD subpoena. The HUD lawsuit was settled on December 11, 2017 in the amount of \$11.7 million. On February 2, 2018, IBERIABANK filed a lawsuit in the United States District Court for the Eastern District of Louisiana (New Orleans) against Illinois Union Insurance Company and Travelers Casualty and Surety Company of America in an effort to recover the \$11.7 million it paid to settle the HUD matter. IBERIABANK filed that lawsuit to recover the insurance proceeds to which it claims to be entitled under certain Bankers’ Professional Liability insurance policies issued by defendants Illinois Union and Travelers. More specifically, IBERIABANK alleges that the insurers have failed to honor their obligations under the policies to pay IBERIABANK’s losses in connection with the \$11.7 million settlement of disputed allegations relating to IBERIABANK’s professional services in connection with certain mortgage loans insured by the FHA.

The Company assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. Where it is probable that the Company will incur a loss and the amount of the loss can be reasonably estimated, the Company records a liability in its consolidated financial statements. These legal reserves may be increased or decreased to reflect any relevant developments on a quarterly basis. Where a loss is not probable or the amount of loss is not estimable, the Company does not accrue legal reserves. While the outcome of legal proceedings is inherently uncertain, based on information currently available and available insurance coverage, the Company’s management believes that it has established appropriate legal reserves. Any incremental liabilities arising from pending legal proceedings are not expected to have a material adverse effect on the Company’s consolidated financial position, consolidated results of operations, or consolidated cash flows. However, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to the Company’s consolidated financial position, consolidated results of operations, or consolidated cash flows.

As of the date of this filing, the Company believes the amount of losses associated with legal proceedings that it is reasonably possible to incur above amounts already accrued and reported as of June 30, 2018 is not material.

NOTE 17 – RELATED PARTY TRANSACTIONS

In the ordinary course of business, the Company may execute transactions with various related parties. Examples of such transactions may include lending or deposit arrangements, transfers of financial assets, services for administrative support, and other miscellaneous items.

The Company has granted loans to executive officers and directors and their affiliates. These loans, including the related principal additions, principal payments, and unfunded commitments are not material to the consolidated financial statements at June 30, 2018 and December 31, 2017. There were no outstanding loans to such related parties classified as non-accrual, past due, or troubled debt restructurings at June 30, 2018.

Deposits from related parties held by the Company were not material at June 30, 2018 and December 31, 2017.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis is intended to assist readers in understanding the consolidated financial condition and results of operations of IBERIABANK Corporation and its wholly owned subsidiaries (collectively, the "Company") as of and for the period ended June 30, 2018, and updates the Annual Report on Form 10-K for the year ended December 31, 2017. This discussion should be read in conjunction with the unaudited consolidated financial statements, accompanying footnotes and supplemental financial data included herein. The emphasis of this discussion will be amounts as of June 30, 2018 compared to December 31, 2017 for the balance sheets and the three and six months ended June 30, 2018 compared to June 30, 2017 for the statements of comprehensive income. Certain amounts in prior year presentations have been reclassified to conform to the current year presentation.

When we refer to the "Company," "we," "our" or "us" in this Report, we mean IBERIABANK Corporation and subsidiaries (consolidated). When we refer to the "Parent," we mean IBERIABANK Corporation. See the Glossary of Defined Terms at the end of this Report for terms used throughout this Report.

CAUTION ABOUT FORWARD-LOOKING STATEMENTS

To the extent that statements in this Report relate to future plans, objectives, financial results or performance of the Company, these statements are deemed to be "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements, which are based on management's current information, estimates and assumptions and the current economic environment, are generally identified by use of the words "may," "plan," "believe," "expect," "intend," "will," "should," "continue," "potential," "anticipate," "estimate," "predict," "project" or similar expressions, or the negative of these terms or other comparable terminology. The Company's actual strategies and results in future periods may differ materially from those currently expected due to various risks and uncertainties.

Forward-looking statements represent management's beliefs, based upon information available at the time the statements are made, with regard to the matters addressed; they are not guarantees of future performance.

Forward-looking statements are subject to numerous assumptions, risks and uncertainties that change over time and could cause actual results or financial condition to differ materially from those expressed in or implied by such statements. Factors that could cause or contribute to such differences include, but are not limited to: the level of market volatility, our ability to execute our growth strategy, including the availability of future bank acquisition opportunities, our ability to execute on our revenue and efficiency improvement initiatives, unanticipated delays, losses, business disruptions and diversion of management time related to the completion and integration of mergers and acquisitions, refinements to purchase accounting adjustments for acquired businesses and assets and assumed liabilities in these transactions, adjustments of fair values of acquired assets and assumed liabilities and of deferred taxes in acquisitions, actual results deviating from the Company's current estimates and assumptions of timing and amounts of cash flows, credit risk of our customers, effects of low energy and commodity prices, effects of residential real estate prices and levels of home sales, our ability to satisfy capital and liquidity standards, sufficiency of our allowance for loan losses, changes in interest rates, access to funding sources, reliance on the services of executive management, competition for loans, deposits and investment dollars, competition from competitors with greater financial resources than the Company, reputational risks and social factors, changes in government regulations and legislation, increases in FDIC insurance assessments, geographic concentration of our markets, economic or business conditions in our markets or nationally, rapid changes in the financial services industry, significant litigation, cyber-security risks including dependence on our operational, technological, and organizational systems and infrastructure and those of third party providers of those services, hurricanes and other adverse weather events, and valuation of intangible assets. Factors that may cause actual results to differ materially from these forward-looking statements are discussed in the Company's Annual Report on Form 10-K and other filings with the Securities and Exchange Commission (the "SEC"), available at the SEC's website, www.sec.gov, and the Company's website, www.iberiabank.com, under the heading "Investor Relations" and then "Financial Information." All information is as of the date of this Report. Except to the extent required by applicable law or regulation, the Company undertakes no obligation to revise or update publicly any forward-looking statement for any reason.

EXECUTIVE SUMMARY

Corporate Profile

The Company is a \$30.1 billion regional financial holding company with offices in Louisiana, Arkansas, Tennessee, Alabama, Texas, Florida, Georgia, South Carolina, North Carolina, and New York offering commercial, private banking, consumer, small business, wealth and trust management, retail brokerage, mortgage, and title insurance services.

A summary of the Company's financial position and results of operations as of and for the three and six months ended June 30, 2018 is provided below, with further detail provided in subsequent sections of Management's Discussion and Analysis.

Results in 2018 were impacted by the following significant items:

The Company acquired Sabadell United on July 31, 2017 for total consideration of \$1.0 billion. The acquisition added \$4.0 billion in loans and \$4.4 billion in deposits (including approximately \$0.9 billion of non-interest bearing deposits), and significantly impacted results in the first half of 2018 when compared to the same period of 2017.

Acquired earning assets, offset by a lesser amount of acquired interest-bearing liabilities, resulted in higher net interest income. The acquisition benefited certain non-interest income streams, such as service charges on deposit accounts and trust department income, while additional associates and acquired locations increased salaries and employee benefits and net occupancy and equipment non-interest expenses.

The Company acquired Gibraltar on March 23, 2018 for total consideration of \$214.7 million. The acquisition added \$1.5 billion in loans and \$1.1 billion in deposits. The Company incurred approximately \$14.3 million and \$30.6 million in pre-tax merger-related expenses during the three and six months ended June 30, 2018, resulting in a \$0.20 and \$0.43 reduction to GAAP EPS, respectively.

On December 22, 2017, President Trump signed the Tax Cuts and Jobs Act (the "Tax Act") into law. Among other provisions, the most significant to the Company is the reduction of the corporate income tax rate from 35% to 21%, effective January 1, 2018. The reduction in the corporate tax rate resulted in an estimated \$0.18 benefit to GAAP EPS in the second quarter of 2018. Income tax expense was also impacted in the second quarter of 2018 by a \$6.6 million write-down of deferred tax assets associated with the finalization of the accounting for the Sabadell United acquisition and the related impact of the Tax Act on those adjustments, resulting in a \$0.12 reduction to GAAP EPS.

The following summarizes 2Q18 results compared to 2Q17 results:

Net income available to common shareholders for the three months ended June 30, 2018 totaled \$74.2 million, or \$1.30 diluted EPS, compared to \$51.1 million, or \$0.99 diluted EPS, for the same period of 2017. Non-GAAP core EPS, which excludes merger-related costs and other items disclosed in Table 17 - Non-GAAP measures, was \$1.71 in the second quarter of 2018 compared to \$1.10 for the same period of 2017.

Net interest income was \$256.1 million for the second quarter of 2018, a \$72.5 million, or 39%, increase compared to the same quarter of 2017. The increase in net interest income was primarily volume-related due to the Sabadell United and Gibraltar acquisitions, but was also impacted by higher earning asset yields and offset by higher funding costs, ultimately resulting in a 5 basis points increase to net interest margin on a tax-equivalent basis to 3.76% from 3.71%.

Non-interest income for the second quarter of 2018 remained relatively flat at \$53.9 million when compared to the same period of 2017, driven by increases in services charges on deposit accounts and trust department income, offset by a decrease in mortgage income.

Non-interest expense for the second quarter of 2018 increased \$51.5 million, or 35%, to \$196.9 million compared to the same period of 2017, largely due to acquisition-related increases in salaries and employee benefits expense and branch closure expenses.

The Company recorded a provision for loan and lease losses of \$7.6 million for the quarter ended June 30, 2018, a \$4.5 million, or 37%, decrease from the provision recorded for the same period of 2017, primarily driven by an improvement in asset quality, requiring lower specific reserves on impaired loans.

Income before income tax expense increased \$25.5 million to \$105.6 million for the three months ended June 30, 2018, compared to the same period of 2017; however, income tax expense only increased \$2.4 million to \$30.5 million for the second quarter of 2018. Income tax expense was impacted in 2018 by the reduction of the corporate income tax rate from 35% to 21%, effective January 1, 2018. This was offset by a \$6.6 million write-down of deferred tax assets in the current quarter associated with the finalization of the accounting for the Sabadell United acquisition and the related adjustment to provisional amounts recorded upon enactment of the Tax Act. Excluding this adjustment, the current quarter effective tax rate would have been 22.6%. The effective tax rate was 28.8% and 35.0%, respectively, for the three months ended June 30, 2018 and 2017.

The following summarizes year-to-date 2018 compared to 2017 results:

Net income available to common shareholders for the six months ended June 30, 2018 totaled \$134.2 million, or \$2.41 diluted EPS, compared to \$97.9 million, or \$1.99 diluted EPS, for the same period of 2017. Non-GAAP core EPS, which excludes merger-related costs and other items disclosed in Table 17 - Non-GAAP measures, was \$3.09 in the first half of 2018 compared to \$2.13 for the same period of 2017.

Net interest income was \$489.0 million for the first half of 2018, a \$132.5 million, or 37%, increase compared to the same period of 2017. The increase in net interest income was primarily volume-related due to the Sabadell United and Gibraltar acquisitions, but was also impacted by higher earning asset yields and offset by higher funding costs. Net interest margin on a tax-equivalent basis increased 10 basis points to 3.72% from 3.62%.

Non-interest income decreased \$0.5 million, or less than 1%, to \$98.5 million during the six months ended June 30, 2018, primarily due to a decrease in mortgage income offset by increases in certain of the Company's fee income businesses.

Non-interest expense for the first six months of 2018 increased \$101.0 million, or 36%, to \$385.2 million compared to the same period of 2017, largely due to acquisition-related increases in salaries and employee benefits expense, branch closure expenses, amortization of intangibles, net occupancy and equipment expenses, and other merger and conversion-related expenses.

The Company recorded a provision for loan and lease losses of \$15.6 million for the first half of 2018, a \$2.6 million, or 14%, decrease from the provision recorded for the same period of 2017, primarily driven by an improvement in asset quality in the first six months 2018.

Income before income tax expense increased \$33.7 million to \$186.8 million for the six months ended June 30, 2018 compared to the same period of 2017; however, income tax expense decreased \$2.5 million to \$48.0 million for the first half of 2018. The decrease in income tax expense is primarily related to the reduction of the corporate income tax rate from 35% to 21%, effective January 1, 2018. This was partially offset by a \$6.6 million write-down of deferred tax assets in the second quarter of 2018 associated with the finalization of the accounting for the Sabadell United acquisition and the related adjustment to provisional amounts recorded upon enactment of the Tax Act. The effective tax rate was 25.7% and 33.0%, respectively, for the six months ended June 30, 2018 and 2017.

Summary of Financial Condition at June 30, 2018 Compared to December 31, 2017

Total assets at June 30, 2018 were \$30.1 billion, up \$2.2 billion, or 8%, from December 31, 2017, driven by \$1.6 billion of assets acquired through the Gibraltar acquisition and organic growth.

Loans increased \$2.0 billion, or 10%, in 2018, driven by \$1.5 billion of loans acquired from Gibraltar and organic growth.

Total deposits increased \$2.0 billion, or 9%, in 2018, driven by \$1.1 billion of deposits acquired from Gibraltar and organic growth.

Asset quality and credit metrics improved as non-performing loans to total loans were 0.64% at June 30, 2018 compared to 0.76% at December 31, 2017.

Shareholders' equity increased \$216.6 million, or 6%, from year-end 2017, primarily driven by the issuance of 2.8 million shares of common stock in March 2018 as part of consideration for the Gibraltar acquisition.

On May 10, 2018, the Board of Directors of the Company authorized the repurchase of up to 1,137,500 shares of the Company's common stock. During the second quarter of 2018, the Company repurchased 400,000 common shares at a weighted average price of \$76.67 per common share.

2018 Outlook

On July 20, 2018, the Company announced the following updates to the previously provided financial guidance for 2018 as management refined estimates based on six months of actual results. Management believes second quarter 2018 results are in-line with full year 2018 expectations.

The following further details management's expectations for 2018:

- Average earning assets of approximately \$27.4 billion to \$27.6 billion;
- Consolidated annualized loan growth of 12% to 15%;
- Consolidated annualized deposit growth of 13% to 16%;
- Provision expense of approximately \$32 million to \$37 million;
- Non-interest income, on a non-GAAP core basis, of approximately \$205 million to \$210 million;
- Non-interest expense, on a non-GAAP core basis, of approximately \$692 million to \$698 million;
- An effective tax rate of approximately 22% to 23%;
- Net interest margin of approximately 3.65% to 3.70%;
- Pre-tax one time charges of approximately \$37 million to \$39 million; and
- Stable credit quality.

Management also noted the following additional details regarding the updated 2018 financial guidance:

- Pre-tax one time charges were updated to include the previously announced 2018 branch closures;
- The updated 2018 financial guidance above assumes two additional federal funds rate increases in 2018; and
- The expected effective tax rate for the year excludes the income tax effects of merger and other pre-tax non-core adjustments, as well as other income tax adjustments.

In addition, on April 19, 2018, the Company announced its 2020 Strategic Goals, which provide financial and operating targets for Company performance to meet or exceed by the end of 2020.

The 2020 Strategic Goals are as follows:

- Core EPS growth of greater than 10%;
- Core Return on Average Assets of greater than 1.30%;
- Core Return on Average Tangible Common Equity of greater than 15%; and
- Core Tangible Efficiency Ratio of less than 55%.

See the Non-GAAP measures section of Management's Discussion and Analysis for a discussion of how non-GAAP core measures differ from GAAP, and how management uses these non-GAAP measures.

FINANCIAL OVERVIEW

The following table sets forth selected financial ratios and other relevant data used by management to analyze the Company's performance.

TABLE 1—SELECTED CONSOLIDATED FINANCIAL AND OTHER DATA

| | As of and For the Three Months Ended June 30, | | | |
|---|---|---|--------|---|
| | 2018 | | 2017 | |
| Key Ratios ⁽¹⁾ | | | | |
| Return on average assets | 1.01 | % | 0.96 | % |
| Core return on average assets (Non-GAAP) ⁽²⁾ | 1.32 | | 1.06 | |
| Return on average common equity | 7.87 | | 6.08 | |
| Core return on average tangible common equity (Non-GAAP) ^{(2) (3)} | 16.70 | | 8.86 | |
| Equity to assets at end of period | 12.99 | | 16.08 | |
| Earning assets to interest-bearing liabilities at end of period | 145.38 | | 153.37 | |
| Interest rate spread ⁽⁴⁾ | 3.44 | | 3.49 | |
| Net interest margin (TE) ^{(4) (5)} | 3.76 | | 3.71 | |
| Non-interest expense to average assets (annualized) | 2.65 | | 2.67 | |
| Efficiency ratio ⁽⁶⁾ | 63.5 | | 61.2 | |
| Core tangible efficiency ratio (TE) (Non-GAAP) ^{(2) (3) (5) (6)} | 54.3 | | 57.2 | |
| Common stock dividend payout ratio | 28.9 | | 36.2 | |
| Asset Quality Data | | | | |
| Non-performing assets to total assets at end of period ⁽⁷⁾ | 0.54 | % | 0.91 | % |
| Allowance for credit losses to non-performing loans at end of period ⁽⁷⁾ | 107.50 | | 87.66 | |
| Allowance for credit losses to total loans at end of period | 0.68 | | 1.01 | |
| Consolidated Capital Ratios | | | | |
| Tier 1 leverage capital ratio | 9.54 | % | 13.19 | % |
| Common Equity Tier 1 (CET1) | 10.72 | | 14.52 | |
| Tier 1 risk-based capital ratio | 11.27 | | 15.24 | |
| Total risk-based capital ratio | 12.37 | | 16.74 | |

(1) With the exception of end-of-period ratios, all ratios are based on average daily balances during the respective periods.

(2) See Table 17 for GAAP to Non-GAAP reconciliations.

(3) Tangible calculations eliminate the effect of goodwill and acquisition-related intangible assets and the corresponding amortization expense on a tax-effected basis where applicable.

(4) Interest rate spread represents the difference between the weighted average yield on earning assets and the weighted average cost of interest-bearing liabilities. Net interest margin represents net interest income as a percentage of average earning assets.

(5) Fully taxable equivalent ("TE") calculations include the tax benefit associated with related income sources that are tax-exempt using a rate of 21% in 2018 and 35% in 2017.

(6) The efficiency ratio represents non-interest expense as a percentage of total revenues. Total revenues are the sum of net interest income and non-interest income.

(7) Non-performing loans consist of non-accruing loans and loans 90 days or more past due. Non-performing assets consist of non-performing loans and repossessed assets.

ANALYSIS OF RESULTS OF OPERATIONS

Net Interest Income/Net Interest margin

Net interest income is the difference between interest realized on earning assets and interest paid on interest-bearing liabilities and is also the largest driver of earnings. As such, it is subject to constant scrutiny by management. The rate of return and relative risk associated with earning assets are weighed to determine the appropriateness and mix of earning assets. Additionally, the need for lower cost funding sources is weighed against relationships with clients and future growth opportunities. The Company's net interest spread, which is the difference between the yields earned on average earning assets and the rates paid on average interest-bearing liabilities, was 3.44% and 3.49%, during the three months ended June 30, 2018 and 2017, respectively, and 3.42% and 3.41% for the six months ended June 30, 2018 and 2017, respectively. The Company's net interest margin on a taxable equivalent ("TE") basis, which is net interest income (TE) as a percentage of average earning assets, was 3.76% and 3.71%, respectively, for the three months ended June 30, 2018 and 2017, and 3.72% and 3.62% respectively, for the six months ended June 30, 2018 and 2017.

The following table sets forth information regarding (i) the total dollar amount of interest income from earning assets and the resultant average yields; (ii) the total dollar amount of interest expense on interest-bearing liabilities and the resultant average rates; (iii) net interest income; (iv) net interest spread; and (v) net interest margin. Information is based on average daily balances during the indicated periods. Investment security market value adjustments and trade-date accounting adjustments are not considered to be earning assets and, as such, the net effect of these adjustments is included in non-earning assets.

TABLE 2—QUARTERLY AVERAGE BALANCES, NET INTEREST INCOME AND INTEREST YIELDS / RATES

| (Dollars in thousands) | Three Months Ended June 30, 2018 | | | 2017 | | |
|--|-------------------------------------|-----------------------------------|---------------------------|--------------------|-----------------------------------|---------------------------|
| | Average Balance | Interest Income/Expense (1) | Yield/ Rate (TE)(2) | Average Balance | Interest Income/Expense (1) | Yield/ Rate (TE)(2) |
| Earning Assets: | | | | | | |
| Loans: | | | | | | |
| Commercial loans | \$14,631,985 | \$ 178,830 | 4.92 % | \$11,136,842 | \$ 127,301 | 4.64 % |
| Residential mortgage loans | 4,041,259 | 47,215 | 4.67 % | 1,319,207 | 14,345 | 4.35 % |
| Consumer and other loans | 3,157,476 | 44,431 | 5.64 % | 2,827,958 | 37,620 | 5.34 % |
| Total loans | 21,830,720 | 270,476 | 4.98 % | 15,284,007 | 179,266 | 4.74 % |
| Loans held for sale | 72,917 | 836 | 4.59 % | 145,274 | 1,248 | 3.44 % |
| Investment securities ⁽³⁾ | 4,958,769 | 29,325 | 2.42 % | 4,029,491 | 22,306 | 2.32 % |
| Other earning assets | 580,477 | 3,186 | 2.20 % | 650,083 | 1,755 | 1.08 % |
| Total earning assets | 27,442,883 | 303,823 | 4.46 % | 20,108,855 | 204,575 | 4.13 % |
| Allowance for loan losses | (145,565) | | | (146,448) | | |
| Non-earning assets | 2,473,534 | | | 1,881,130 | | |
| Total assets | \$29,770,852 | | | \$21,843,537 | | |
| Interest-bearing liabilities | | | | | | |
| Deposits: | | | | | | |
| NOW accounts | \$4,494,064 | \$ 8,620 | 0.77 % | \$3,124,243 | \$ 3,507 | 0.45 % |
| Savings and money market accounts | 9,146,302 | 18,434 | 0.81 % | 7,079,773 | 9,029 | 0.51 % |
| Certificates of deposit | 2,719,627 | 9,105 | 1.34 % | 1,964,234 | 4,576 | 0.93 % |
| Total interest-bearing deposits ⁽⁴⁾ | 16,359,993 | 36,159 | 0.89 % | 12,168,250 | 17,112 | 0.56 % |
| Short-term borrowings | 1,037,473 | 3,327 | 1.29 % | 352,410 | 227 | 0.26 % |
| Long-term debt | 1,381,625 | 8,224 | 2.39 % | 628,632 | 3,593 | 2.29 % |
| Total interest-bearing liabilities | 18,779,091 | 47,710 | 1.02 % | 13,149,292 | 20,932 | 0.64 % |
| Non-interest-bearing demand deposits | 6,795,878 | | | 4,992,598 | | |
| Non-interest-bearing liabilities | 281,820 | | | 200,673 | | |
| Total liabilities | 25,856,789 | | | 18,342,563 | | |
| Shareholders' equity | 3,914,063 | | | 3,500,974 | | |
| Total liabilities and shareholders' equity | \$29,770,852 | | | \$21,843,537 | | |
| Net earning assets | \$8,663,792 | | | \$6,959,563 | | |
| Net interest income/ Net interest spread | | \$ 256,113 | 3.44 % | | \$ 183,643 | 3.49 % |
| Net interest income (TE) / Net interest margin (TE) ⁽¹⁾ | | \$ 257,562 | 3.76 % | | \$ 186,131 | 3.71 % |

(1) Interest income includes loan fees of \$0.8 million and \$0.7 million for the three-month periods ended June 30, 2018 and 2017, respectively.

(2) Taxable equivalent yields are calculated using a rate of 21% for 2018 and a rate of 35% for 2017.

- (3) Balances exclude unrealized gains or losses on securities available for sale and the impact of trade date accounting.
- (4) Total deposit costs for the quarters ended June 30, 2018 and 2017 were 0.63% and 0.40%, respectively.

TABLE 3—YEAR-TO-DATE AVERAGE BALANCES, NET INTEREST INCOME AND INTEREST YIELDS / RATES

| (Dollars in thousands) | Six Months Ended June 30, 2018 | | | 2017 | | |
|--|-----------------------------------|-----------------------------------|---------------------------|--------------------|-----------------------------------|---------------------------|
| | Average Balance | Interest Income/Expense (1) | Yield/ Rate (TE)(2) | Average Balance | Interest Income/Expense (1) | Yield/ Rate (TE)(2) |
| Earning Assets: | | | | | | |
| Loans: | | | | | | |
| Commercial loans | \$14,361,314 | \$ 343,490 | 4.84 % | \$11,027,883 | \$ 246,906 | 4.57 % |
| Residential mortgage loans | 3,598,974 | 81,709 | 4.54 % | 1,296,266 | 27,193 | 4.20 % |
| Consumer and other loans | 3,050,324 | 83,346 | 5.51 % | 2,841,390 | 74,143 | 5.26 % |
| Total loans | 21,010,612 | 508,545 | 4.89 % | 15,165,539 | 348,242 | 4.67 % |
| Loans held for sale | 90,873 | 1,990 | 4.38 % | 160,309 | 2,219 | 2.77 % |
| Investment securities ⁽³⁾ | 4,901,427 | 57,419 | 2.40 % | 3,886,106 | 42,234 | 2.28 % |
| Other earning assets | 629,915 | 6,412 | 2.05 % | 885,278 | 4,413 | 1.01 % |
| Total earning assets | 26,632,827 | 574,366 | 4.36 % | 20,097,232 | 397,108 | 4.03 % |
| Allowance for loan losses | (144,934) | | | (145,890) | | |
| Non-earning assets | 2,468,169 | | | 1,901,127 | | |
| Total assets | \$28,956,062 | | | \$21,852,469 | | |
| Interest-bearing liabilities | | | | | | |
| Deposits: | | | | | | |
| NOW accounts | \$4,429,171 | \$ 15,701 | 0.71 % | \$3,181,347 | \$ 6,597 | 0.42 % |
| Savings and money market accounts | 8,906,526 | 33,013 | 0.75 % | 7,145,295 | 17,358 | 0.49 % |
| Certificates of deposit | 2,596,241 | 15,689 | 1.22 % | 2,023,661 | 9,214 | 0.92 % |
| Total interest-bearing deposits ⁽⁴⁾ | 15,931,938 | 64,403 | 0.82 % | 12,350,303 | 33,169 | 0.54 % |
| Short-term borrowings | 1,010,843 | 5,851 | 1.17 % | 381,407 | 504 | 0.27 % |
| Long-term debt | 1,379,487 | 15,110 | 2.21 % | 623,591 | 6,974 | 2.26 % |
| Total interest-bearing liabilities | 18,322,268 | 85,364 | 0.94 % | 13,355,301 | 40,647 | 0.62 % |
| Non-interest-bearing demand deposits | 6,538,622 | | | 4,984,815 | | |
| Non-interest-bearing liabilities | 278,861 | | | 211,274 | | |
| Total liabilities | 25,139,751 | | | 18,551,390 | | |
| Shareholders' equity | 3,816,311 | | | 3,301,079 | | |
| Total liabilities and shareholders' equity | \$28,956,062 | | | \$21,852,469 | | |
| Net earning assets | \$8,310,559 | | | \$6,741,931 | | |
| Net interest income/ Net interest spread | | \$ 489,002 | 3.42 % | | \$ 356,461 | 3.41 % |
| Net interest income (TE) / Net interest margin (TE) ⁽¹⁾ | | \$ 491,912 | 3.72 % | | \$ 361,435 | 3.62 % |

(1) Interest income includes loan fees of \$1.6 million and \$1.4 million for the six-month periods ended June 30, 2018 and 2017, respectively.

(2) Taxable equivalent yields are calculated using a rate of 21% for 2018 and a rate of 35% for 2017.

(3) Balances exclude unrealized gains or losses on securities available for sale and the impact of trade date accounting.

(4) Total deposit costs for the six months ended June 30, 2018 and 2017 were 0.58% and 0.39%, respectively.

Net interest income increased \$72.5 million to \$256.1 million in the second quarter of 2018 when compared to the same quarter of 2017. Rate changes contributed to 6% of this increase while 94% was volume-driven. The primarily volume-driven increase in net interest income for the second quarter of 2018 is the result of a \$7.3 billion, or 36%, increase in average earning assets, primarily due to the Sabadell United and Gibraltar acquisitions, and a 33 basis points, or 8%, increase in earning asset yield. This increase is partially offset by a \$5.6 billion, or 43%, increase in average interest-bearing liabilities compared to the second quarter of 2017, and a 38 basis points, or 59%, increase in associated costs. The total cost of funding in 2Q18 was 75 basis points, compared to 46 basis points in 2Q17. Net interest margin on a tax-equivalent basis increased 5 basis points to 3.76% from 3.71% when comparing the periods. Net interest income increased \$132.5 million to \$489.0 million in the first half of 2018 when compared to the same period of 2017. Rate changes contributed to 9% of this increase while 91% was volume-driven. The primarily volume-driven increase in net interest income for the first half of 2018 is the result of a \$6.5 billion, or 33%, increase in average earning assets, primarily due to the Sabadell United and Gibraltar acquisitions, and a 33 basis points, or 8%, increase in earning asset yield. This increase is partially offset by a \$5.0 billion, or 37%, increase in average interest-bearing liabilities compared to the first half of 2017, and a 32 basis points, or 52%, increase in associated costs. The total cost of funding in the first half of 2018 was 68 basis points, compared to 44 basis points in the first half of 2017. Net interest margin on a tax-equivalent basis increased 10 basis points to 3.72% from 3.62% when comparing the periods. See Table 4 below for additional information regarding the changes in net interest income. The drivers of the increases in the earning asset yields for both the three and six months ended June 30, 2018 included the repricing of variable rate legacy loans and origination coupons above existing portfolio rates, increased recoveries and discount accretion on the acquired loan portfolio, as well as improved purchase yields within the investment securities portfolio. The increases in funding costs when comparing the second quarters of 2018 and 2017 as well as the six months ended June 30, 2018 and 2017 were driven by upward repricing of indexed deposits as well as higher rates on promotional deposit offerings. In addition, funding costs also grew year-over-year as a result of the impact of the Sabadell and Gibraltar acquisitions, which included higher acquired deposit costs relative to the Company's legacy business. The increases in both earning asset yields and funding costs in late 2017 and now 2018 were impacted by the Federal Open Market Committee's interest rate increases of 25 basis points in December 2017, March 2018, and June 2018.

Average loans made up 80% and 76% of average earning assets in the second quarters of 2018 and 2017, respectively, and 79% and 75% for the first six months of 2018 and 2017, respectively. Average loans increased \$6.5 billion when comparing the second quarters of 2018 and 2017, and increased \$5.8 billion when comparing the six months ended June 30, 2018 and 2017. The associated taxable-equivalent yield increased 24 basis points when comparing the second quarters of 2018 and 2017, and increased 22 basis points when comparing the six months ended June 30, 2018 and 2017. The increase in average loans was primarily attributable to the \$4.0 billion and \$1.5 billion in loans acquired through the Sabadell United and Gibraltar acquisitions, respectively, as well as growth within the legacy loan portfolio. The increases in the average loan yields were primarily driven by increased recoveries and discount accretion on the acquired loan portfolio in the second quarter of 2018. Average investment securities increased \$0.9 billion when compared to the same quarter of 2017 and increased \$1.0 billion when compared to the six months ended June 30, 2017, also primarily driven by the acquisitions.

Average interest-bearing deposits made up 87% and 93% of average interest-bearing liabilities in the second quarters of 2018 and 2017, respectively, and 87% and 92% for the six months ended June 30, 2018 and 2017, respectively. The average balance of interest-bearing deposits increased \$4.2 billion when comparing the second quarters of 2018 and 2017, and increased \$3.6 billion when comparing the six months ended June 30, 2018 and 2017, primarily related to the Sabadell United and Gibraltar acquisitions. The rate paid for interest-bearing deposits increased by 33 basis points when comparing the second quarters of 2018 and 2017, and increased 28 basis points when comparing the first six months of 2018 and 2017. The total cost of interest-bearing liabilities increased 38 basis points when comparing the second quarters of 2018 and 2017, and increased 32 basis points when comparing the first six months of 2018 and 2017. In addition to the impact of higher core deposits from the aforementioned acquisitions, the total cost of interest-bearing liabilities also rose due to an upward repricing of indexed deposits, promotional deposit pricing, and increases in the average rate paid on short-term borrowings as maturing advances had lower rates.

The following table displays the dollar amount of changes in interest income and interest expense for major components of earning assets and interest-bearing liabilities. The table distinguishes between (i) changes attributable to volume (changes in average volume between periods times the average yield/rate for the two periods), (ii) changes attributable to rate (changes in average rate between periods times the average volume for the two periods), and (iii) total increase (decrease). Changes attributable to both volume and rate are allocated ratably between the volume and rate categories.

TABLE 4 - SUMMARY OF CHANGES IN NET INTEREST INCOME

| (Dollars in thousands) | Three months ended June 30, 2018 compared to June 30, 2017 | | | Six months ended June 30, 2018 compared to June 30, 2017 | | |
|---|--|----------|----------------------------|---|-----------|----------------------------|
| | Change Attributable To | | Net Increase (Decrease) | Change Attributable To | | Net Increase (Decrease) |
| | Volume | Rate | | Volume | Rate | |
| Earning assets: | | | | | | |
| Loans: | | | | | | |
| Commercial loans | \$41,348 | \$10,181 | \$ 51,529 | \$77,344 | \$ 19,240 | \$ 96,584 |
| Residential mortgage loans | 31,725 | 1,145 | 32,870 | 52,103 | 2,413 | 54,516 |
| Consumer and other loans | 4,718 | 2,093 | 6,811 | 5,974 | 3,229 | 9,203 |
| Loans held for sale | (746) | 334 | (412) | (1,200) | 971 | (229) |
| Investment securities | 5,408 | 1,611 | 7,019 | 11,683 | 3,502 | 15,185 |
| Other earning assets | 68 | 1,363 | 1,431 | (990) | 2,989 | 1,999 |
| Net change in income on earning assets | 82,521 | 16,727 | 99,248 | 144,914 | 32,344 | 177,258 |
| Interest-bearing liabilities: | | | | | | |
| Deposits: | | | | | | |
| NOW accounts | 1,954 | 3,159 | 5,113 | 3,241 | 5,863 | 9,104 |
| Savings and money market accounts | 3,456 | 5,949 | 9,405 | 5,459 | 10,196 | 15,655 |
| Certificates of deposit | 2,120 | 2,409 | 4,529 | 3,003 | 3,472 | 6,475 |
| Borrowings | 7,168 | 563 | 7,731 | 12,352 | 1,131 | 13,483 |
| Net change in expense on interest-bearing liabilities | 14,698 | 12,080 | 26,778 | 24,055 | 20,662 | 44,717 |
| Change in net interest income | \$67,823 | \$4,647 | \$ 72,470 | \$ 120,859 | \$ 11,682 | \$ 132,541 |

Provision for Loan and Lease Losses

Management of the Company formally assesses the ACL quarterly and will make provisions for loan and lease losses and unfunded lending commitments as necessary in order to maintain the appropriateness of the ACL at the balance sheet date.

The Company recorded a provision for loan and lease losses of \$7.6 million for the three months ended June 30, 2018, a \$4.5 million, or 37%, decrease from the provision recorded for the same period of 2017. The Company's total provision for credit losses during the three months ended June 30, 2018, which includes the provision for unfunded lending commitments recorded in non-interest expense, was \$7.7 million, which was \$3.2 million, or 29% below the total provision recorded in the first three months of 2017. For the six months ended June 30, 2018, the Company's provision for loan and lease losses of \$15.6 million was a \$2.6 million, or 14%, decrease from the same period of 2017, while the Company's total provision for credit losses was \$15.9 million, which was \$1.5 million, or 9% below the total provision recorded in the first six months of 2017. The decrease in the provision for credit losses was primarily due to an improvement in asset quality, as both non-performing assets and net charge-offs are lower than in 2017. The Company's provision in 2018 was also limited by asset resolutions and cash flow events on acquired loans that reduced the required ALLL for that portfolio.

See the "Asset Quality" section for further discussion on past due loans, non-performing assets, troubled debt restructurings and the allowance for credit losses.

Non-interest Income

The Company's operating results for the three months ended June 30, 2018 included non-interest income of \$53.9 million compared to \$53.8 million for the same period of 2017. This \$0.1 million increase in non-interest income included the following increases, which were primarily driven by recent acquisitions: \$2.2 million increase in trust department income; \$1.5 million increase in service charges on deposits; \$0.7 million increase in title revenue; and \$0.6 million increase in credit card and merchant-related income; offset by a \$6.0 million decrease in mortgage income. The decline in mortgage income was 26% volume-related, including an \$86.8 million decline in originations and a \$44.1 million decrease in sales volume, while reduced margins in the secondary market contributed to 74% of the decline. The Company's focus on originating mortgage loans held for sale has partially shifted with a mix of new products that entered the portfolio in 2017 and 2018. In addition, an unfavorable fair value adjustment on mortgage loans originated with the intent to sell, which are accounted for under the fair value option, impacted mortgage income during the second quarter of 2018.

On a year-to-date basis, non interest income decreased \$0.5 million from the first six months of 2017 to \$98.5 million primarily the result of a \$10.5 million decrease in mortgage income offset by increases in certain of the Company's fee income businesses. The decline in mortgage income was 41% volume-related, including a \$144.4 million decline in originations and a \$116.9 million decrease in sales volume, while reduced margins in the secondary market contributed to 59% of the decline. Mortgage income was also negatively impacted by unfavorable fair value adjustments compared to the first six months of 2017.

The decrease in mortgage income during the first half of 2018 compared to the same period of 2017 was offset by the following increases, primarily acquisition-related:

- Trust department income increased \$3.7 million;
- Service charges on deposits increased \$3.3 million;
- Title revenue increased \$0.9 million; and
- Credit card and merchant-related income increased \$1.2 million.

Non-interest Expense

The Company's results for the second quarter of 2018 included non-interest expense of \$196.9 million, an increase of \$51.5 million compared to the same quarter of 2017, largely due to merger and compensation-related expenses from acquisition activity. For the quarter, the Company's efficiency ratio was 63.5%, compared to 61.2% in the second quarter of 2017.

Salaries and employee benefits increased \$21.1 million in the second quarter of 2018 when compared to the same period of 2017. Full-time equivalent employees increased by 353 over that period, primarily related to associates brought over from the Sabadell United acquisition (and to a lesser extent, the Gibraltar and SolomonParks acquisitions), which increased compensation and related benefit expenses by \$14.5 million. Severance, retention, and other merger-related compensation expenses increased \$6.6 million, primarily driven by the Gibraltar acquisition. In addition, merit raises, off cycle pay increases, and incentive expense contributed to the increase in salaries and employee benefits between periods.

The following acquisition-related expenses also drove the increase in non-interest expense in the second quarter of 2018 compared to the second quarter of 2017:

- Errors, fines, and losses increased \$15.2 million, primarily due to branch consolidations/closures;
- Amortization of acquisition intangibles increased \$4.5 million;
- Net occupancy and equipment increased \$3.6 million, primarily due to acquired locations;
- Data processing increased \$2.6 million, primarily due to an increase in computer software expenses; and
- Insurance expenses increased \$2.5 million, due to an increase in FDIC Deposit Insurance premiums.

The increase in non-interest expense in the second quarter of 2018 compared to the same period of 2017 was partially offset by a decrease of \$4.1 million in professional services. This decrease is primarily driven by the \$6.0 million HUD litigation accrual recorded in the second quarter of 2017.

Non-interest expense for the first half of 2018 increased \$101.0 million to \$385.2 million, when compared to the first half of 2017, also primarily driven by merger and compensation-related expenses from acquisition activity.

Salaries and employee benefits increased \$43.9 million in the first half of 2018 when compared to the same period of 2017, primarily related to associates brought over from the recent acquisitions, which increased compensation and related benefit expenses by \$30.0 million. Severance, retention, and other merger-related compensation expenses increased \$11.6 million, primarily driven by the Gibraltar acquisition. Also, in the first quarter of 2018, the Company rewarded certain associates a one-time cash bonus following the enactment of tax reform legislation, increasing bonus expense by \$2.3 million. In addition, merit raises, off cycle pay increases, incentive expense, and restricted stock grants contributed to the increase in salaries and employee benefits between periods.

The following acquisition-related expenses also drove the increase in non-interest expense in the first half of 2018 compared to the first half of 2017:

Errors, fines, and losses increased \$21.3 million, primarily due to branch consolidations/closures;

Amortization of acquisition intangibles increased \$7.8 million;

Data processing increased \$8.6 million, primarily conversion related;

Net occupancy and equipment increased \$7.7 million, primarily due to acquired locations; and

Insurance expenses increased \$5.0 million, due to an increase in FDIC Deposit Insurance premiums.

The increase in non-interest expense in the first half of 2018 compared to the same period of 2017 was offset by a decrease in professional services of \$2.0 million. This decrease is primarily driven by the \$6.0 million HUD litigation accrual recorded in the second quarter of 2017.

Income Taxes

For the three months ended June 30, 2018 and 2017, the Company recorded income tax expense of \$30.5 million and \$28.0 million, respectively, which resulted in an effective income tax rate of 28.8% and 35.0%, respectively. For the six months ended June 30, 2018 and 2017, the Company recorded income tax expense of \$48.0 million and \$50.6 million, respectively, which resulted in an effective income tax rate of 25.7% for the first half of 2018 and 33.0% for the same period of 2017. The decrease in the effective income tax rate is primarily related to the reduction of the corporate income tax rate from 35% to 21%, effective January 1, 2018.

The difference between the Company's effective tax rate for the three and six months ended June 30, 2018 and the U.S. statutory tax rate of 21%, primarily relates to the discrete item of \$6.6 million in income tax expense due to the write-down of deferred tax assets associated with the finalization of the accounting for the Sabadell United acquisition and the related impact of the Tax Act on those adjustments. This adjustment increased the current period effective tax rate by 6.2% from 22.6% to 28.8%. Other items impacting the difference between the Company's effective tax rates for the three and six months ended June 30, 2018 and 2017 and the U.S. statutory tax rates of 21% and 35%, respectively, primarily relates to tax-exempt income, non-deductible expenses, state income taxes (net of federal income tax benefit), and the recognition of tax credits. The effective tax rate may vary significantly due to fluctuations in the amount and source of pretax income, changes in amounts of non-deductible expenses, and timing of the recognition of tax credits.

FINANCIAL CONDITION

The following discussion highlights the Company's major categories of earning assets.

Loans and Leases

The Company had total loans and leases of \$22.1 billion at June 30, 2018, an increase of \$2.0 billion from December 31, 2017, which includes \$1.5 billion acquired in the first quarter of 2018 from Gibraltar, and supplemented by legacy loan growth of \$1.1 billion, or 8%, offset by pay-downs and pay-offs on loans primarily from prior period acquisitions.

The Company's loan to deposit ratio was 94% at both June 30, 2018 and December 31, 2017. The percentage of fixed-rate loans to total loans decreased from 41% at the end of 2017 to 39% at June 30, 2018.

The major categories of loans outstanding at June 30, 2018 and December 31, 2017 are presented in the following table.

TABLE 5—SUMMARY OF LOANS

| (Dollars in thousands) | June 30, 2018 | | December 31, 2017 | | \$ Change | % Change |
|--|---------------------|--------------|---------------------|--------------|------------------|-----------|
| | Balance | Mix | Balance | Mix | | |
| Commercial loans and leases: | | | | | | |
| Real estate- construction | \$ 1,183,367 | 5 % | \$ 1,240,396 | 6 % | (57,029) | (5) |
| Real estate- owner-occupied | 2,641,824 | 12 | 2,529,885 | 12 | 111,939 | 4 |
| Real estate- non-owner occupied | 5,467,113 | 25 | 5,167,949 | 26 | 299,164 | 6 |
| Commercial and industrial ⁽¹⁾ | 5,512,416 | 25 | 5,135,067 | 26 | 377,349 | 7 |
| Total commercial loans and leases | 14,804,720 | 67 | 14,073,297 | 70 | 731,423 | 5 |
| Residential mortgage loans | 4,124,538 | 19 | 3,056,352 | 15 | 1,068,186 | 35 |
| Consumer loans: | | | | | | |
| Home equity | 2,410,617 | 11 | 2,292,275 | 12 | 118,342 | 5 |
| Other | 735,908 | 3 | 656,257 | 3 | 79,651 | 12 |
| Total consumer loans | 3,146,525 | 14 | 2,948,532 | 15 | 197,993 | 7 |
| Total loans and leases | \$22,075,783 | 100 % | \$20,078,181 | 100 % | 1,997,602 | 10 |

(1) Includes equipment financing leases.

Loan Portfolio Components

The Company believes its loan portfolio is diversified by product and geography throughout its footprint. With the Gibraltar acquisition, the Company added \$1.5 billion of loans and expanded its presence in Southeast Florida and entered New York. Excluding acquired loans, loan growth thus far in 2018 was strongest in the the Energy Group (reserve-based lending), Corporate Asset Finance division (equipment financing business), and the New Orleans market. Loans in the Energy Group increased \$183.4 million, or 43% since December 31, 2017. Our Corporate Asset Finance division, which was created in 2017, grew loans and leases \$156.7 million, or 58%, thus far in 2018. Our New Orleans market had growth of \$111.3 million, or 6%, in the first six months of 2018.

Commercial Loans

Total commercial loans and leases increased \$731.4 million, or 5%, from December 31, 2017. Commercial loans and leases decreased to 67% of the total portfolio at June 30, 2018 compared to 70% at December 31, 2017, primarily due to a mix-shift from the acquisition of a relatively large residential mortgage portfolio from Gibraltar. Unfunded commitments on commercial loans including approved loan commitments not yet funded were \$5.7 billion at June 30, 2018, an increase of \$701.4 million, or 14%, when compared to the end of the prior year.

Commercial real estate loans include loans to commercial customers for long-term financing of land and buildings or for land development or construction of a building. These loans are repaid from revenues through operations of the businesses, rents of properties, sales of properties and refinances. The Company's underwriting standards generally provide for loan terms of three to seven years, with amortization schedules of generally no more than twenty-five years. Low loan-to-value ratios are generally maintained and usually limited to no more than 80% at the time of origination. The commercial real estate portfolio is comprised of approximately 13% construction loans, 28% owner-occupied loans, and 59% non-owner-occupied loans as of June 30, 2018, consistent with 14%, 28%, and 58%, respectively, at December 31, 2017. Commercial real estate loans increased \$354.1 million, or 4%, during the first six months of 2018, primarily from \$292.5 million in acquired Gibraltar loans.

Commercial and industrial loans and leases represent loans to commercial customers to finance general working capital needs, equipment purchases and leases and other projects where repayment is derived from cash flows resulting from business operations. The Company originates commercial business loans on a secured and, to a lesser extent, unsecured basis. The Company's commercial business loans may be term loans or revolving lines of credit. Term loans are generally structured with terms of no more than three to seven years, with amortization schedules of generally no more than fifteen years. Commercial business term loans are generally secured by equipment, machinery or other corporate assets. The Company also provides for revolving lines of credit generally structured as advances upon perfected security interests in accounts receivable and inventory. Revolving lines of credit generally have annual maturities. The Company obtains personal guarantees of the principals as additional security for most commercial business loans. As of June 30, 2018, commercial and industrial loans and leases totaled \$5.5 billion, a \$377.3 million, or 7% increase, from December 31, 2017, which includes approximately \$43.1 million in loans acquired from Gibraltar. Commercial and industrial loans and leases comprised 25% of the total portfolio at June 30, 2018 and 26% at December 31, 2017.

The following table details the Company's commercial loans and leases by state.

TABLE 6—COMMERCIAL LOANS AND LEASES BY STATE OF ORIGINATION

| (Dollars in thousands) | June 30, 2018 | December 31, \$ 2017 | Change | % Change |
|-----------------------------------|------------------|-------------------------|---------|----------|
| Louisiana | \$3,507,673 | \$3,472,648 | 35,025 | 1 |
| Florida | 4,915,449 | 4,671,023 | 244,426 | 5 |
| Alabama | 1,251,657 | 1,238,482 | 13,175 | 1 |
| Texas | 2,114,301 | 1,961,832 | 152,469 | 8 |
| Georgia | 1,063,011 | 1,023,600 | 39,411 | 4 |
| Arkansas | 708,091 | 704,283 | 3,808 | 1 |
| Tennessee | 597,274 | 576,538 | 20,736 | 4 |
| New York | 40,928 | — | 40,928 | 100 |
| South Carolina and North Carolina | 49,201 | 20,246 | 28,955 | 143 |
| Other ⁽¹⁾ | 557,135 | 404,645 | 152,490 | 38 |
| Total | \$14,804,720 | \$14,073,297 | 731,423 | 5 |

(1) Other loans include primarily equipment financing and corporate asset financing leases, which the Company does not classify by state.

Residential Mortgage Loans

Residential mortgage loans consist of loans to consumers to finance a primary residence. The residential mortgage loan portfolio is comprised of non-conforming 1-4 family mortgage loans secured by properties located in the Company's market areas and originated under terms and documentation that permit their sale in a secondary market, as well as larger mortgage loans of current and prospective private banking clients. These mortgage loans are generally retained to enhance relationships, but also tend to be more profitable due to the expected shorter durations and relatively lower servicing costs associated with loans of this size. The Company does not originate or hold high loan-to-value, negative amortization, option ARM, or other exotic mortgage loans in its portfolio. The Company makes insignificant investments in loans that would be considered sub-prime (e.g., loans with a credit score of less than 620) in order to facilitate compliance with relevant Community Reinvestment Act regulations.

Total residential mortgage loans increased \$1.1 billion, or 35%, compared to December 31, 2017, primarily the result of approximately \$929.6 million in acquired Gibraltar residential mortgage loans.

Consumer and Other Loans

The Company offers consumer loans in order to provide a full range of retail financial services to customers in the communities in which it operates. The Company originates substantially all of its consumer loans in its primary market areas. At June 30, 2018, \$3.1 billion, or 14%, of the total loan portfolio was comprised of consumer loans, compared to \$2.9 billion, or 15%, at the end of 2017.

The majority of the consumer loan portfolio is comprised of home equity loans. Home equity lending allows customers to borrow against the equity in their home and is secured by a first or second mortgage on the borrower's residence. Real estate market values at the time the loan is secured affect the amount of credit extended. Changes in these values may impact the extent of potential losses. Home equity loans were \$2.4 billion at June 30, 2018, an increase of \$118.3 million from December 31, 2017. Unfunded commitments related to home equity loans and lines were \$1.0 billion at June 30, 2018, an increase of \$94.5 million, or 10%, from the end of 2017.

All other consumer loans, which consist of credit card loans, automobile loans and other personal loans, increased \$79.7 million, or 12%, from December 31, 2017, primarily from an increase of \$112.0 million in other personal loans, \$24.9 million of which was acquired from Gibraltar, partially offset by a decrease in indirect automobile loans, a product that is no longer offered.

In order to assess the risk characteristics of the loan portfolio, the Company considers the current U.S. economic environment and that of its primary market areas. See Note 6, Allowance for Credit Losses, to the unaudited consolidated financial statements for credit quality factors by loan portfolio segment.

Additional information on the Company's consumer loan portfolio is presented in the following tables. For the purposes of Table 7, unscorable consumer loans have been included with loans with credit scores below 660. Credit scores reflect the most recent information available as of the dates indicated.

TABLE 7—CONSUMER LOANS BY STATE OF ORIGINATION

| (Dollars in thousands) | June 30, 2018 | December 31, 2017 | \$ Change | % Change |
|-----------------------------------|------------------|----------------------|--------------|-------------|
| Louisiana | \$1,097,894 | \$1,119,462 | (21,568) | (2) |
| Florida | 989,775 | 805,453 | 184,322 | 23 |
| Alabama | 285,886 | 277,601 | 8,285 | 3 |
| Texas | 127,697 | 131,942 | (4,245) | (3) |
| Georgia | 137,833 | 131,910 | 5,923 | 4 |
| Arkansas | 227,656 | 237,627 | (9,971) | (4) |
| Tennessee | 81,191 | 89,383 | (8,192) | (9) |
| New York | 47,699 | — | 47,699 | 100 |
| South Carolina and North Carolina | 32 | 4 | 28 | 700 |
| Other ⁽¹⁾ | 150,862 | 155,150 | (4,288) | (3) |
| Total | \$3,146,525 | \$2,948,532 | 197,993 | 7 |

(1) Other loans include primarily credit card and indirect consumer loans, which the Company does not classify by state.

TABLE 8—CONSUMER LOANS BY CREDIT SCORE

| (Dollars in thousands) | June 30, 2018 | December 31, 2017 |
|------------------------|------------------|----------------------|
| Above 720 | \$2,049,927 | \$1,666,261 |
| 660-720 | 563,986 | 702,118 |
| Below 660 | 532,612 | 580,153 |
| Total consumer loans | \$3,146,525 | \$2,948,532 |

Mortgage Loans Held for Sale

The Company continues to sell the majority of conforming mortgage loan originations in the secondary market rather than assume the interest rate risk associated with these longer term assets. Upon the sale, the Company retains servicing on a limited portion of these loans. Loans held for sale totaled \$78.8 million at June 30, 2018, a decrease of \$56.1 million, or 42%, from \$134.9 million at year-end 2017, as sales activity has outpaced originations during the first two quarters of 2018. Origination and sales volumes have decreased from the comparable 2017 period from reduced activity due to higher interest rates.

Loans held for sale have primarily been fixed-rate single-family residential mortgage loans under contracts to be sold in the secondary market. In most cases, loans in this category are sold within thirty days of closing. Buyers generally have recourse to return a purchased loan to the Company under limited circumstances. See Note 1, Summary of Significant Accounting Policies, in the Annual Report on Form 10-K for the year ended December 31, 2017, for further discussion.

Investment Securities

Investment securities increased by \$54.6 million, or 1%, since December 31, 2017 to \$4.9 billion at June 30, 2018, primarily due to purchases of additional investment securities, partially offset by unfavorable market valuation on available-for-sale securities. Approximately 95% of the Company's investment portfolio is in available-for-sale securities, which experience unrealized losses as interest rates rise. Investment securities approximated 16% and 17% of total assets at June 30, 2018 and December 31, 2017, respectively.

All of the Company's mortgage-backed securities were issued by government-sponsored enterprises at June 30, 2018 and December 31, 2017. The Company does not hold any Fannie Mae or Freddie Mac preferred stock, corporate equity, collateralized debt obligations, collateralized loan obligations, or structured investment vehicles, nor does it hold any private label collateralized mortgage obligations, subprime, Alt-A, sovereign debt, or second lien elements in its investment portfolio. At June 30, 2018 and December 31, 2017, the Company's investment portfolio did not contain any securities that are directly backed by subprime or Alt-A mortgages.

Funds generated as a result of sales and prepayments of investment securities are used to fund loan growth and purchase other securities. The Company continues to monitor market conditions and take advantage of market opportunities with appropriate risk and return elements.

Short-term Investments

Short-term investments primarily result from excess funds invested overnight in interest-bearing deposit accounts at the FRB and the FHLB of Dallas. These balances fluctuate daily depending on the funding needs of the Company and earn interest at the current FHLB and FRB discount rates. The balance in interest-bearing deposits at other institutions increased \$121.6 million, or 40%, from December 31, 2017 to \$428.1 million at June 30, 2018, primarily due to deposit growth. The Company's cash activity is further discussed in the "Liquidity and Other Off-Balance Sheet Activities" section below.

Asset Quality

The lending activities of the Company are governed by underwriting policies established by management and approved by the Board Risk Committee of the Board of Directors. Commercial risk personnel, in conjunction with senior lending personnel, underwrite the vast majority of commercial loans. The Company provides centralized underwriting of substantially all residential mortgage, small business and consumer loans. Established loan origination procedures require appropriate documentation, including financial data and credit reports. For loans and leases secured by real property, the Company generally requires property appraisals, title insurance or a title opinion, hazard insurance, and flood insurance, where appropriate.

Loan payment performance is monitored and late charges are generally assessed on past due accounts. Delinquent and problem loans are administered by functional teams of specialized risk officers. Risk ratings on commercial exposures (as described below) are reviewed on an ongoing basis and are adjusted as necessary based on the obligor's risk profile and debt capacity. The loan review department is responsible for independently assessing and validating risk ratings assigned to commercial exposures through a periodic sampling process. All other loans are also subject to loan reviews through a similar periodic sampling process.

The Company utilizes an asset risk classification system in accordance with guidelines established by the FRB as part of its efforts to monitor commercial asset quality. In connection with their examinations of insured institutions, both federal and state examiners also have the authority to identify problem assets and, if appropriate, reclassify them. There are three classifications for problem assets: "substandard," "doubtful," and "loss", all of which are considered adverse classifications. Substandard assets have one or more defined weaknesses and are characterized by the distinct possibility that the Company will sustain some loss if the weaknesses are not corrected. Doubtful assets have the weaknesses of substandard assets with the additional characteristic that the weaknesses make collection or liquidation in full questionable, and there is a high probability of loss based on currently existing facts, conditions and values. An

asset classified as loss is considered not collectible and of such little value that continuance as an asset of the Company is not warranted. The Company exercises judgment in determining the risk classification of its commercial exposures.

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Commercial loans are placed on non-accrual status when any of the following occur: 1) the loan is maintained on a cash basis because of deterioration in the financial condition of the borrower; 2) collection of the full contractual amount of principal or interest is not expected (even if the loan is currently paying as agreed); or 3) when principal or interest has been in default for a period of 90 days or more, unless the loan is both well secured and in the process of collection. Factors considered in determining the collection of the full contractual amount of principal or interest include assessment of the borrower's cash flow, valuation of underlying collateral, and the ability and willingness of guarantors to provide credit support. Certain commercial loans are also placed on non-accrual status when payment is not past due and full payment of principal and interest is expected, but we have doubt about the borrower's ability to comply with existing repayment terms. Consideration will be given to placing a loan on non-accrual due to the deterioration of the debtor's repayment ability, the repayment of the loan becoming dependent on the liquidation of collateral, an existing collateral deficiency, the loan being classified as "doubtful" or "loss", the client filing for bankruptcy, and/or foreclosure being initiated. Regarding all classes within the C&I and CRE portfolios, the determination of a borrower's ability to make the required principal and interest payments is based on an examination of the borrower's current financial statements, industry, management capabilities, and other qualitative factors. When a loan is placed on non-accrual status, the accrual of interest income ceases and accrued but unpaid interest is generally reversed against interest income.

Real estate acquired by the Company through foreclosure or by deed-in-lieu of foreclosure is classified as OREO, and is recorded at the lesser of the related loan balance (the pro-rata carrying value for acquired loans) or estimated fair value less costs to sell. Closed bank branches are also classified as OREO and recorded at the lower of cost or market value.

Under GAAP, certain loan modifications or restructurings are designated as TDRs. In general, the modification or restructuring of a debt constitutes a TDR if the Company, for economic or legal reasons related to the borrower's financial difficulties, grants a concession to the borrower that the Company would not otherwise consider under current market conditions. See Note 1, Summary of Significant Accounting Policies, in the 2017 10-K for further details.

Non-performing Assets

The Company defines non-performing assets as non-accrual loans, accruing loans more than 90 days past due, OREO, and foreclosed property. Management continuously monitors and transfers loans to non-accrual status when warranted.

The Company accounts for loans currently or formerly covered by loss sharing agreements with the FDIC, other loans acquired with deteriorated credit quality, as well as all loans acquired with significant discounts that did not exhibit deteriorated credit quality at acquisition, in accordance with ASC Topic 310-30. Collectively, all loans accounted for under ASC 310-30 are referred to as "acquired impaired loans." Application of ASC Topic 310-30 results in significant accounting differences, compared to loans originated or acquired by the Company that are not accounted for under ASC 310-30. See Note 1, Summary of Significant Accounting Policies, in the 2017 10-K for further details. Due to the significant difference in accounting for acquired impaired loans, the Company believes inclusion of these loans in certain asset quality ratios that reflect non-performing assets in the numerator or denominator (or both) results in significant distortion to these ratios. In addition, because loan-level charge-offs related to acquired impaired loans are not recognized in the financial statements until the cumulative amounts exceed the original loss projections on a pool basis, the net charge-off ratio for acquired loans is not consistent with the net charge-off ratio for other loan portfolios. The inclusion of these loans in certain asset quality ratios could result in a lack of comparability across quarters or years, and could impact comparability with other portfolios that were not impacted by acquired impaired loan accounting. The Company believes that the presentation of certain asset quality measures excluding acquired impaired loans, as indicated below, and related amounts from both the numerator and denominator provides better perspective into underlying trends related to the quality of its loan portfolio. Accordingly, the asset quality measures in the tables below present asset quality information excluding acquired impaired loans, as indicated within each table, and related amounts.

The following table sets forth the composition of the Company's non-performing assets, including accruing loans 90 days or more past due and TDRs for the periods indicated.

TABLE 9—NON-PERFORMING ASSETS AND TROUBLED DEBT RESTRUCTURINGS

| (Dollars in thousands) | June 30, 2018 | December 31, 2017 | \$ Change | % Change |
|--|------------------|----------------------|--------------|-------------|
| Non-accrual loans: | | | | |
| Commercial | \$ 100,044 | \$ 111,726 | (11,682) | (10) |
| Mortgage | 13,066 | 17,387 | (4,321) | (25) |
| Consumer and credit card | 18,045 | 16,275 | 1,770 | 11 |
| Total non-accrual loans | 131,155 | 145,388 | (14,233) | (10) |
| Accruing loans 90 days or more past due | 9,314 | 6,900 | 2,414 | 35 |
| Total non-performing loans ^{(1) (4)} | 140,469 | 152,288 | (11,819) | (8) |
| OREO and foreclosed property ⁽²⁾ | 22,267 | 26,533 | (4,266) | (16) |
| Total non-performing assets ⁽¹⁾ | 162,736 | 178,821 | (16,085) | (9) |
| Performing troubled debt restructurings ⁽³⁾ | 88,341 | 81,291 | 7,050 | 9 |
| Total non-performing assets and performing troubled debt restructurings ⁽¹⁾ | \$ 251,077 | \$ 260,112 | (9,035) | (3) |
| Non-performing loans to total loans ^{(1) (4)} | 0.64 | % 0.76 | % | |
| Non-performing assets to total assets ⁽¹⁾ | 0.54 | % 0.64 | % | |
| Non-performing assets and performing troubled debt restructurings to total assets ⁽¹⁾ | 0.83 | % 0.93 | % | |
| Allowance for credit losses to non-performing loans | 107.50 | % 101.19 | % | |
| Allowance for credit losses to total loans | 0.68 | % 0.77 | % | |

⁽¹⁾ Non-performing loans and non-performing assets include accruing loans 90 days or more past due.

⁽²⁾ OREO and foreclosed property at June 30, 2018 and December 31, 2017 include \$5.6 million and \$4.5 million, respectively, of former bank properties held for development or resale.

⁽³⁾ Performing troubled debt restructurings for June 30, 2018 and December 31, 2017 exclude \$71.2 million and \$68.5 million, respectively, in troubled debt restructurings that meet non-performing asset criteria.

⁽⁴⁾ Non-performing loans exclude acquired impaired loans, even if contractually past due or if the Company does not expect to receive payment in full, as the Company is currently accreting interest income over the expected life of the loans.

Total non-performing assets decreased \$16.1 million, or 9%, compared to December 31, 2017, as non-performing loans decreased \$11.8 million. Non-performing loans were 0.64% of total loans at June 30, 2018, 12 basis points lower than at December 31, 2017. Total non-performing assets were 0.54% of total assets at June 30, 2018, ten basis points below December 31, 2017. The decrease in non-accrual loans was primarily related to the payments and charge-offs of non-accrual loans since December 31, 2017. Including TDRs that are in compliance with their modified terms, total non-performing assets and TDRs decreased \$9.0 million during the first six months of 2018.

The allowance for credit losses covered 107.5% of non-performing loans at June 30, 2018 compared to 101.2% at December 31, 2017. The Company has considered collateral support on non-performing assets in determining the allowance for credit losses.

At June 30, 2018, the Company had \$205.4 million of commercial assets classified as substandard and \$39.9 million of commercial assets classified as doubtful. Accordingly, the aggregate of the Company's classified commercial assets was \$245.3 million, or 0.81% of assets and 1.66% of total commercial loans. At December 31, 2017, classified commercial assets totaled \$298.5 million, or 1.07% of assets and 2.12% of total commercial loans. The \$53.2 million decrease in commercial classified assets over the past six months is primarily due to payments on these classified assets.

In addition to the problem loans described above, there were \$179.1 million of commercial loans classified as special mention at June 30, 2018. Special mention loans are defined as loans with potential weaknesses that may, if not

corrected, result in future deterioration of the loan. Special mention loans were 1.21% of total commercial loans at June 30, 2018 and 1.49% at December 31, 2017. Special mention loans at June 30, 2018 decreased \$30.9 million, or 15%, from December 31, 2017, primarily from upgrades to a limited number of customer relationships during the first half of 2018.

Past Due and Non-accrual Loans

Past due status is based on the contractual terms of loans. Total past due and non-accrual loans were 0.83% of total loans and leases at June 30, 2018 compared to 1.07% at December 31, 2017. Additional information on past due loans and leases is presented in the following table.

TABLE 10—PAST DUE AND NON-ACCRUAL LOAN SEGREGATION⁽¹⁾

| (Dollars in thousands) | June 30, 2018 | | December 31, 2017 | | \$ Change | % Change |
|--------------------------------------|---------------|--------------------------|-------------------|--------------------------|-----------|----------|
| | Amount | % of Outstanding Balance | Amount | % of Outstanding Balance | | |
| Accruing: | | | | | | |
| 30-59 days past due | \$27,674 | 0.13 | \$36,818 | 0.18 | (9,144) | (25) |
| 60-89 days past due | 15,485 | 0.07 | 24,899 | 0.12 | (9,414) | (38) |
| 90-119 days past due | 7,397 | 0.03 | 5,986 | 0.03 | 1,411 | 24 |
| 120 days past due or more | 1,917 | 0.01 | 914 | 0.01 | 1,003 | 110 |
| | 52,473 | 0.24 | 68,617 | 0.34 | (16,144) | (24) |
| Non-accrual: | 131,155 | 0.59 | 145,388 | 0.73 | (14,233) | (10) |
| Total past due and non-accrual loans | \$183,628 | 0.83 | \$214,005 | 1.07 | (30,377) | (14) |

Past due and non-accrual loan amounts exclude acquired impaired loans, even if contractually past due or if the

(1) Company does not expect to receive payment in full, as the Company is currently accreting interest income over the expected life of the loans.

Total past due and non-accrual loans decreased \$30.4 million from December 31, 2017 to \$183.6 million at June 30, 2018. The change was due to both a \$16.1 million decrease in accruing loans past due and a decrease of \$14.2 million in non-accrual loans. The decrease in accruing past due loans was primarily a result of a limited number of commercial credits that moved from 30-89 days past due at December 31, 2017 to current at June 30, 2018. 53% of accruing loans past due were past due less than 60 days (compared to 54% at December 31, 2017).

Allowance for Credit Losses

The allowance for credit losses represents management's best estimate of probable credit losses inherent at the balance sheet date. Determination of the allowance for credit losses involves a high degree of complexity and requires significant judgment. Several factors are taken into consideration in the determination of the overall allowance for credit losses. Based on facts and circumstances available, management of the Company believes that the allowance for credit losses was appropriate at June 30, 2018 to cover probable losses in the Company's loan portfolio. However, future adjustments to the allowance may be necessary, and the results of operations could be adversely affected, if circumstances differ substantially from the assumptions used by management in determining the allowance for credit losses. See the "Application of Critical Accounting Policies and Estimates" and Note 1, Summary of Significant Accounting Policies, in the Annual Report on Form 10-K for the year ended December 31, 2017 for more information.

The following table sets forth the activity in the Company's allowance for credit losses for the six-month periods ended June 30, 2018 and 2017.

TABLE 11—SUMMARY OF ACTIVITY IN THE ALLOWANCE FOR CREDIT LOSSES

| (Dollars in thousands) | June 30, 2018 | June 30, 2017 |
|--|------------------|------------------|
| Allowance for loan and lease losses at beginning of period | \$140,891 | \$144,719 |
| Provision for loan and lease losses | 15,581 | 18,204 |
| Transfer of balance to OREO and other | (3,943) | 258 |
| Charge-offs | (22,734) | (19,480) |
| Recoveries | 6,781 | 2,524 |
| Allowance for loan and lease losses at end of period | 136,576 | 146,225 |
| Reserve for unfunded commitments at beginning of period | 13,208 | 11,241 |
| Balance created in acquisition accounting | 900 | — |
| Provision for (Reversal of) unfunded commitments | 325 | (779) |
| Reserve for unfunded lending commitments at end of period | 14,433 | 10,462 |
| Allowance for credit losses at end of period | \$151,009 | \$156,687 |

The allowance for credit losses was \$151.0 million at June 30, 2018, or 0.68% of total loans and leases, \$3.1 million lower than at December 31, 2017. The allowance for credit losses as a percentage of loans and leases was 0.77% at December 31, 2017. The decrease in the allowance for credit losses as a percentage of loans and leases was primarily the result of the acquired Gibraltar loans, as those acquired loans are recorded at estimated fair value as of the acquisition date, which includes an estimate of expected losses in this portfolio, and as a result, no allowance for loan losses is established as of the acquisition date. Additionally, recoveries on acquired loans during 2018 reduced the required allowance for credit losses for that portfolio.

Net charge-offs during the second quarter of 2018 were \$11.7 million, an increase of \$0.8 million from the comparable 2017 period. Net charge-offs were 0.21% of average loans and leases on an annualized basis for the second quarter of 2018 compared to 0.29% for the comparable 2017 period. The decrease in net charge-off percentage is due to both an increase in average loans and leases between periods and one large charge-off in the current quarter that was specifically reserved for in a prior period.

Net charge-offs during the first six months of 2018 were \$16.0 million, or 0.15% of average loans and leases on an annualized basis, as compared to net charge-offs of \$17.0 million, or 0.23% annualized, for the first six months of 2017. The decrease in net charge-offs was primarily the result of higher recoveries in 2018, including one commercial recovery of \$3.3 million, partially offset by a \$3.3 million increase in gross charge-offs during the comparable periods. The provision for loan and lease losses covered 98% and 107% of net charge-offs for the first six months of 2018 and 2017, respectively.

At June 30, 2018 and December 31, 2017, the ALLL covered 97% and 93% of total non-performing loans, respectively.

FUNDING SOURCES

Deposits, both those obtained from clients in its primary market areas and those acquired through acquisitions, are the Company's principal source of funds for use in lending and other business purposes. The Company attracts local deposit accounts by offering a wide variety of products, competitive interest rates and convenient branch office locations and service hours, as well as on-line banking services at www.iberiabank.com and www.virtualbank.com. Increasing core deposits is a continuing focus of the Company and has been accomplished through the development of client relationships and acquisitions. Short-term and long-term borrowings are also important funding sources for the Company. Other funding sources include subordinated debt and shareholders' equity. Refer to the "Liquidity and Other Off-Balance Sheet Activities" section below for further discussion of the Company's sources and uses of funding. The following discussion highlights the major changes in the mix of deposits and other funding sources during the first six months of 2018.

Deposits

The Company's ability to attract and retain customer deposits is critical to the Company's continued success. Total deposits increased \$2.0 billion, or 9%, to \$23.4 billion at June 30, 2018, from \$21.5 billion at December 31, 2017, driven by \$1.1 billion of deposits acquired from Gibraltar in March of 2018 and organic growth. Excluding acquired deposits, deposit growth during 2018 was strongest in the Energy Group, the Southwest Louisiana market, and the Virtual Bank division (digital banking).

The following table sets forth the composition of the Company's deposits as of the dates indicated.

TABLE 12—DEPOSIT COMPOSITION BY PRODUCT

| (Dollars in thousands) | June 30, 2018 | | December 31, 2017 | | \$ Change | % Change |
|---|----------------|-------|-------------------|-------|-----------|----------|
| | Ending Balance | Mix | Ending Balance | Mix | | |
| Non-interest-bearing deposits | \$6,814,441 | 29 % | \$6,209,925 | 29 % | 604,516 | 10 |
| NOW accounts | 4,453,152 | 19 | 4,348,939 | 20 | 104,213 | 2 |
| Money market accounts | 8,467,906 | 36 | 7,674,291 | 36 | 793,615 | 10 |
| Savings accounts | 850,425 | 4 | 846,074 | 4 | 4,351 | 1 |
| Certificates of deposit and other time deposits | 2,844,534 | 12 | 2,387,488 | 11 | 457,046 | 19 |
| Total deposits | \$23,430,458 | 100 % | \$21,466,717 | 100 % | 1,963,741 | 9 |

Short-term Borrowings

The Company may obtain advances from the FHLB of Dallas based upon its ownership of FHLB stock and certain pledges of its real estate loans and investment securities, provided certain standards related to the Company's creditworthiness have been met. These advances are made pursuant to several credit programs, each of which has its own interest rate and range of maturities. The level of short-term borrowings can fluctuate significantly on a daily basis depending on funding needs and the source of funds chosen to satisfy those needs.

The Company also enters into repurchase agreements to facilitate customer transactions that are accounted for as secured borrowings. These transactions typically involve the receipt of deposits from customers that the Company collateralizes with its investment portfolio and have an average rate of 46.6 basis points.

Total short-term borrowings increased \$62.9 million, or 6%, from December 31, 2017, to \$1.1 billion at June 30, 2018, which included an increase of \$120.0 million in outstanding short-term FHLB advances, partially offset by a decrease of \$57.1 million in repurchase transactions. The increase in short-term FHLB advances was primarily due to additional advances made in the current quarter, causing the average rate on short-term borrowings to rise as maturing advances had lower rates. On a quarter-to-date average basis, short-term borrowings increased \$685.1 million, or 194%, from the second quarter of 2017, primarily due to short-term FHLB advances and repurchase agreements acquired from Sabadell United in the third quarter of 2017 and additional short-term advances made in the current quarter.

Total short-term borrowings were 4% of total liabilities and 42% of total borrowings at June 30, 2018 compared to 4% and 40%, respectively, at December 31, 2017. On a quarter-to-date average basis, short-term borrowings were 4% of total liabilities and 43% of total borrowings in the second quarter of 2018, compared to 2% and 36%, respectively, during the same period of 2017.

Long-term Debt

Long-term debt decreased \$57.2 million, or 4%, from December 31, 2017, to \$1.4 billion at June 30, 2018, which included \$405.1 million in acquired long-term FHLB advances from Gibraltar which was immediately paid off upon acquisition during the first quarter of 2018. The Company made an additional \$497.2 million in repayments, partially offset by \$440.0 million of long-term FHLB advances, in the first half of 2018. On a period-end basis, long-term debt was 5% of total liabilities at June 30, 2018 compared to 6% at December 31, 2017.

On a quarter-to-date average basis, long-term debt increased to \$1.4 billion in the second quarter of 2018, \$753.0 million, or 120%, higher than the second quarter of 2017, primarily from additional long-term FHLB advances in the third and fourth quarters of 2017 to improve liquidity and to take advantage of attractive rates. Average long-term debt was 5% of average total liabilities during the second quarter of 2018 compared to 3% during the same period of 2017.

Long-term debt at June 30, 2018 included \$1.3 billion in fixed-rate advances from the FHLB of Dallas that cannot be prepaid without incurring substantial penalties. The remaining debt consisted of \$120.1 million of the Company's junior subordinated debt and \$44.4 million in notes payable on investments in new market tax credit entities. Interest on the junior subordinated debt is payable quarterly and may be deferred at any time at the election of the Company for up to 20 consecutive quarterly periods. During any deferral period, the Company is subject to certain restrictions, including being prohibited from declaring dividends to its common shareholders. The junior subordinated debt is redeemable by the Company in whole or in part.

CAPITAL RESOURCES

Common Stock

Shareholders' equity increased \$216.6 million, or 6%, during the first two quarters of 2018, primarily from the Company's issuance of 2.8 million shares of common stock at a price of \$77.00 per common share on March 23, 2018 as part of the Gibraltar acquisition. The net increase to equity from the offering was \$214.7 million. See Note 10, Shareholders' Equity, Capital Ratios, and Other Regulatory Matters, to the unaudited consolidated financial statements for more information.

The increase in shareholders' equity was also a result of undistributed income to common shareholders of \$95.7 million, but was negatively impacted by a \$66.1 million decrease in accumulated other comprehensive income, primarily resulting from a lower valuation of the Company's available for sale investment securities from rising short-term interest rates.

In 2018, the Company's Board of Directors authorized a share repurchase program of up to 1,137,500 shares of IBERIABANK Corporation common stock. During the first six months of 2018, the Company repurchased 400,000 common shares for \$30.7 million at a weighted average cost of \$76.67 per share, which included 335,000 common shares repurchased under a plan previously approved by the Board of Directors that has subsequently expired. At June 30, 2018, the remaining common shares that could be repurchased under the current Board-approved plan was 1,073,500 shares. Subsequent to June 30, 2018 and through August 7, 2018, the Company repurchased 363,210 shares of common stock for approximately \$30.4 million.

The Company's quarterly dividend to common shareholders was \$0.38 per common share in the first two quarters of 2018, compared to \$0.36 in the first and second quarters of 2017, a 6% increase. The dividend payout ratio was 31.0% for the current year, down from 35.9% in the comparable 2017 period.

Regulatory Capital

Federal regulations impose minimum regulatory capital requirements on all institutions with deposits insured by the FDIC. The FRB imposes similar capital regulations on bank holding companies. Compliance with bank and bank holding company regulatory capital requirements, which include leverage and risk-based capital guidelines, are monitored by the Company on an ongoing basis. Under the risk-based capital method, a risk weight is assigned to balance sheet and off-balance sheet items based on regulatory guidelines.

At June 30, 2018 and December 31, 2017, the Company exceeded all required regulatory capital ratios, and the regulatory capital ratios of IBERIABANK were in excess of the levels established for "well-capitalized" institutions, as shown in the following table.

TABLE 13—REGULATORY CAPITAL RATIOS

| Ratio | Entity | Well-Capitalized Minimums | June 30, December 31, | |
|-----------------------------|------------------------|---------------------------|-----------------------|-------------|
| | | | 2018 Actual | 2017 Actual |
| Tier 1 Leverage | IBERIABANK Corporation | N/A | 9.54 % | 9.35 % |
| | IBERIABANK | 5.00 % | 9.42 | 9.10 |
| Common Equity Tier 1 (CET1) | IBERIABANK Corporation | N/A | 10.72 | 10.57 |
| | IBERIABANK | 6.50 % | 11.12 | 10.86 |

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| | | | | | |
|---------------------------|------------------------|-------|---|-------|-------|
| Tier 1 risk-based capital | IBERIABANK Corporation | N/A | | 11.27 | 11.16 |
| | IBERIABANK | 8.00 | % | 11.12 | 10.86 |
| Total risk-based capital | IBERIABANK Corporation | N/A | | 12.37 | 12.37 |
| | IBERIABANK | 10.00 | % | 11.74 | 11.55 |

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Minimum capital ratios are subject to a capital conservation buffer. In order to avoid limitations on distributions, including dividend payments, and certain discretionary bonus payments to executive officers, an institution must hold a capital conservation buffer above its minimum risk-based capital requirements. This capital conservation buffer is calculated as the lowest of the differences between the actual CET1 ratio, Tier 1 Risk-Based Capital Ratio, and Total Risk-Based Capital ratio and the corresponding minimum ratios. At June 30, 2018, the required minimum capital conservation buffer was 1.875%, which will increase by 0.625% and be fully phased-in on January 1, 2019 at 2.50%. At June 30, 2018, the capital conservation buffers of the Company and IBERIABANK were 4.37% and 3.74%, respectively. Management believes that at June 30, 2018, the Company and IBERIABANK would have met all capital adequacy requirements on a fully phased-in basis if such requirements were then effective. Capital ratios at June 30, 2018 were impacted by the Gibraltar acquisition, as the common stock issued in 2018 resulted in an increase in our risk-based capital ratios.

LIQUIDITY AND OTHER OFF-BALANCE SHEET ACTIVITIES

Liquidity refers to the Company's ability to generate sufficient cash flows to support its operations and to meet its obligations, including the withdrawal of deposits by customers, commitments to originate loans, and its ability to repay its borrowings and other liabilities. Liquidity risk is the risk to earnings or capital resulting from the Company's inability to fulfill its obligations as they become due. Liquidity risk also develops from the Company's failure to timely recognize or address changes in market conditions that affect the ability to liquidate assets in a timely manner or to obtain adequate funding to continue to operate on a profitable basis.

The primary sources of funds for the Company are deposits and borrowings. Other sources of funds include repayments and maturities of loans and investment securities, securities sold under agreements to repurchase, and, to a lesser extent, off-balance sheet borrowing availability. Certificates of deposit scheduled to mature in one year or less at June 30, 2018 totaled \$1.9 billion. Based on past experience, management believes that a significant portion of maturing deposits will remain with the Company. Additionally, the majority of the investment securities portfolio is classified as available for sale, which provides the ability to liquidate unencumbered securities as needed. Of the \$4.9 billion in the investment securities portfolio, \$2.6 billion is unencumbered and \$2.3 billion has been pledged to support repurchase transactions, public funds deposits and certain long-term borrowings. Due to the relatively short implied duration of the investment securities portfolio, the Company has historically experienced consistent cash inflows on a regular basis. Securities cash flows are highly dependent on prepayment speeds and could change materially as economic or market conditions change.

Scheduled cash flows from the amortization and maturities of loans and securities are relatively predictable sources of funds. Conversely, deposit flows, prepayments of loan and investment securities, and draws on customer letters and lines of credit are greatly influenced by general interest rates, economic conditions, competition, and customer demand. The FHLB of Dallas provides an additional source of liquidity to make funds available for general requirements and also to assist with the variability of less predictable funding sources. At June 30, 2018, the Company had \$1.9 billion of outstanding FHLB advances, \$595.0 million of which was short-term and \$1.3 billion was long-term. Additional FHLB borrowing capacity available at June 30, 2018 amounted to \$7.3 billion. At June 30, 2018, the Company also had various funding arrangements with the Federal Reserve Bank's discount window and commercial banks providing up to \$288.3 million in the form of federal funds and other lines of credit. At June 30, 2018, there were no balances outstanding on these lines and all of the funding was available to the Company.

Liquidity management is both a daily and long-term function of business management. The Company manages its liquidity with the objective of maintaining sufficient funds to respond to the predicted needs of depositors and borrowers and to take advantage of investments in earning assets and other earnings enhancement opportunities. Excess liquidity is generally invested in short-term investments such as overnight deposits. On a longer-term basis, the Company maintains a strategy of investing in various lending and investment security products. The Company uses its sources of funds primarily to fund loan commitments and to meet its ongoing commitments associated with its operations. Based on its available cash at June 30, 2018 and current deposit modeling, the Company believes it has adequate liquidity to fund ongoing operations. The Company has adequate availability of funds from deposits, borrowings, repayments and maturities of loans and investment securities to provide the Company additional working capital if needed.

ASSET/LIABILITY MANAGEMENT, MARKET RISK AND COUNTERPARTY CREDIT RISK

The principal objective of the Company's asset and liability management function is to evaluate the Company's interest rate risk included in certain balance sheet accounts, determine the appropriate level of risk given the Company's business focus, operating environment, capital and liquidity requirements, and performance objectives, establish prudent asset concentration guidelines and manage the risk consistent with Board approved guidelines. Through such management, the Company seeks to reduce the vulnerability of its operations to changes in interest rates. The Company's actions in this regard are taken under the guidance of the Asset and Liability Committee. The Asset and Liability Committee normally meets monthly to review, among other things, the sensitivity of the Company's assets and liabilities to interest rate changes, local and national market conditions, and interest rates. In connection therewith, the Asset and Liability Committee generally reviews the Company's liquidity, cash flow needs, composition of investments, deposits, borrowings, and capital position.

The objective of interest rate risk management is to control the effects that interest rate fluctuations have on net interest income and on the net present value of the Company's earning assets and interest-bearing liabilities. Management and the Board are responsible for managing interest rate risk and employing risk management policies that monitor and limit this exposure. Interest rate risk is measured using net interest income simulation and asset/liability net present value sensitivity analyses. The Company uses financial modeling to measure the impact of changes in interest rates on the net interest margin and to predict market risk. Estimates are based upon numerous assumptions including the nature and timing of interest rate levels including yield curve shape, prepayments on loans and securities, deposit decay rates, pricing decisions on loans and deposits, reinvestment/replacement of asset and liability cash flows, and others. These analyses provide a range of potential impacts on net interest income and portfolio equity caused by interest rate movements.

Included in the modeling are instantaneous parallel rate shift scenarios, which are utilized to establish exposure limits. These scenarios are known as "rate shocks" because all rates are modeled to change instantaneously by the indicated shock amount, rather than a gradual rate shift over a period of time.

The Company's interest rate risk model indicates that the Company is asset sensitive in terms of interest rate sensitivity. Based on the Company's interest rate risk model at June 30, 2018, the table below illustrates the impact of an immediate and sustained 100 and 200 basis points increase or decrease in interest rates on net interest income over the next twelve months.

TABLE 14—INTEREST RATE SENSITIVITY

| Shift in Interest Rates (in bps) | % Change in Projected Net Interest Income |
|-------------------------------------|--|
| +200 | +1.9% |
| +100 | +1.2% |
| -100 | (4.2)% |
| -200 | (14.0)% |

The influence of using the forward curve as of June 30, 2018 as a basis for projecting the interest rate environment would approximate a 0.8% increase in net interest income over the next 12 months. The computations of interest rate risk shown above are performed on a static balance sheet and do not necessarily include certain actions that management may undertake to manage this risk in response to unanticipated changes in interest rates and other factors to include shifts in deposit behavior.

The short-term interest rate environment is primarily a function of the monetary policy of the FRB. The principal tools of the FRB for implementing monetary policy are open market operations, or the purchases and sales of U.S. Treasury and Federal agency securities, as well as the establishment of a short-term target rate. The FRB's objective for open market operations has varied over the years, but the focus has gradually shifted toward attaining a specified level of the Federal funds rate to achieve the long-run goals of price stability and sustainable economic growth. The Federal funds rate is the basis for overnight funding and drives the short end of the yield curve. Longer maturities are influenced by the market's expectations for economic growth and inflation, but can also be influenced by FRB

purchases and sales and expectations of monetary policy going forward.

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On June 14, 2018, the Federal Open Market Committee (“FOMC”) voted to raise the target federal funds rate by 0.25% to a range of 1.75%-2.00%. The FOMC has now raised rates by one and three-fourths of a percentage point since the financial crisis in 2008, a sign of its confidence in the health of the economy. The FOMC expects that economic conditions will continue to evolve in a manner that will warrant additional gradual increases in the federal funds rate in 2018 and beyond. In addition to the FOMC increasing the target federal funds rate, the FRB also began to remove accommodation in 2017 by reducing the amount of debt held on its balance sheet. The FRB is expected to continue to wind-down its asset purchase program throughout 2018 and over the next several years. As the FOMC increases the federal funds rate and the FRB reduces its debt, it is possible that overall interest rates could rise, which may negatively impact the housing markets and the U.S. economy as a whole. In addition, deflationary pressures, while possibly lowering our operating costs, could have a significant negative effect on our borrowers, especially our business borrowers, and the values of collateral securing loans, which could negatively affect our financial performance.

The Company’s commercial loan portfolio is also impacted by fluctuations in the level of one-month LIBOR, as a large portion of this portfolio reprices based on this index, and to a lesser extent Prime. Our net interest income may be reduced if more interest-bearing liabilities than interest-earning assets reprice or mature during a period when interest rates are rising, or if more interest-earning assets than interest-bearing liabilities reprice or mature during a period when interest rates are declining.

The table below presents the Company’s anticipated repricing of loans and investment securities over the next four quarters.

TABLE 15—REPRICING OF CERTAIN EARNING ASSETS⁽¹⁾

| (Dollars in thousands) | 3Q 2018 | 4Q 2018 | 1Q 2019 | 2Q 2019 | Total less than one year |
|-------------------------------------|--------------|-------------|-------------|-------------|--------------------------|
| Investment securities | \$101,158 | \$161,198 | \$146,171 | \$181,819 | \$590,346 |
| Fixed rate loans | 761,851 | 653,095 | 560,252 | 544,618 | 2,519,816 |
| Variable rate loans | 10,419,665 | 485,308 | 314,349 | 343,182 | 11,562,504 |
| Total fixed and variable rate loans | 11,181,516 | 1,138,403 | 874,601 | 887,800 | 14,082,320 |
| | \$11,282,674 | \$1,299,601 | \$1,020,772 | \$1,069,619 | \$14,672,666 |

⁽¹⁾ Amounts include expected maturities, scheduled paydowns, expected prepayments, and loans subject to caps and floors, and exclude the repricing of assets from prior periods, as well as non-accrual loans and market value adjustments.

As part of its asset/liability management strategy, the Company has seen greater levels of loan originations with adjustable or variable rates of interest in commercial and consumer loan products, which typically have shorter terms than residential mortgage loans. The majority of fixed-rate, long-term, agency-conforming residential loans are sold in the secondary market to avoid bearing the interest rate risk associated with longer duration assets in the current rate environment. However, the Sabadell and Gibraltar acquisitions brought a considerable amount of jumbo, non-agency-conforming residential mortgage loan exposure onto the balance sheet, both fixed rate and variable rate in nature, which has increased the overall duration of the portfolio. Considering all of this, as of June 30, 2018, \$13.3 billion, or 60%, of the Company’s total loan portfolio had variable interest rates, of which \$2.1 billion, or 10%, had an expected repricing date beyond the next four quarters. The Company had no significant concentration to any single borrower or industry segment at June 30, 2018.

The Company’s strategy with respect to liabilities in recent periods has been to emphasize transaction accounts, particularly non-interest or low interest-bearing transaction accounts, which are significantly less sensitive to changes in interest rates. At June 30, 2018, 88% of the Company’s deposits were in transaction and limited-transaction accounts, compared to 89% at December 31, 2017. Non-interest-bearing transaction accounts were 29% of total deposits at both June 30, 2018 and December 31, 2017.

Much of the liquidity increase experienced in the past several years has been due to a significant increase in non-interest-bearing demand deposits. The behavior of non-interest-bearing deposits and other types of demand deposits is one of the most important assumptions used in determining the interest rate and liquidity risk positions. A loss of these deposits in the future would reduce the asset sensitivity of the Company's balance sheet as interest-bearing funds would most likely be increased to offset the loss of this favorable funding source.

The table below presents the Company's anticipated repricing of liabilities over the next four quarters.

TABLE 16—REPRICING OF LIABILITIES^{\$}

| (Dollars in thousands) | 3Q 2018 | 4Q 2018 | 1Q 2019 | 2Q 2019 | Total less than one year |
|------------------------|-------------|-----------|-----------|-----------|--------------------------------|
| Time deposits | \$489,816 | \$369,711 | \$480,513 | \$589,169 | \$1,929,209 |
| Short-term borrowings | 1,009,213 | 25,000 | — | 20,000 | 1,054,213 |
| Long-term debt | 684,016 | 685 | 90,691 | 100,698 | 876,090 |
| | \$2,183,045 | \$395,396 | \$571,204 | \$709,867 | \$3,859,512 |

⁽¹⁾ Amounts exclude the repricing of liabilities from prior periods.

As part of an overall interest rate risk management strategy, derivative instruments may also be used as an efficient way to modify the repricing or maturity characteristics of on-balance sheet assets and liabilities. Management may from time to time engage in such derivative instruments to effectively manage interest rate risk. These derivative instruments of the Company would modify net interest sensitivity to levels deemed appropriate.

IMPACT OF INFLATION OR DEFLATION AND CHANGING PRICES

The unaudited consolidated financial statements and related financial data presented herein have been prepared in accordance with GAAP, which generally require the measurement of financial position and operating results in terms of historical dollars, without considering changes in relative purchasing power over time due to inflation. Unlike most industrial companies, the majority of the Company's assets and liabilities are monetary in nature. As a result, interest rates generally have a more significant impact on the Company's performance than does the effect of inflation. Although fluctuations in interest rates are neither completely predictable nor controllable, the Company regularly monitors its interest rate position and oversees its financial risk management by establishing policies and operating limits. Interest rates do not necessarily move in the same direction or in the same magnitude as the prices of goods and services, since such prices are affected by inflation to a larger extent than interest rates. Although not as critical to the banking industry as to other industries, inflationary factors may have some impact on the Company's growth, earnings, total assets and capital levels.

Conversely, a period of deflation could affect our business, as well as all financial institutions and other industries. Deflation could lead to lower profits, higher unemployment, lower production and deterioration in overall economic conditions. In addition, deflation could depress economic activity, including loan demand and the ability of borrowers to repay loans, and consequently impair earnings through increasing the value of debt while decreasing the value of collateral for loans.

Management believes the most significant potential impact of inflation and deflation on financial results relates to the Company's ability to maintain a sufficient amount of capital to cushion against future losses. However, the Company could employ certain risk management tools to maintain its balance sheet strength in the event a deflationary scenario were to develop.

Non-GAAP Measures

This discussion and analysis included herein contains financial information determined by methods other than in accordance with GAAP. The Company's management uses these non-GAAP financial measures in their analysis of the Company's performance. Non-GAAP measures include, but are not limited to, descriptions such as core, tangible, and pre-tax pre-provision. These measures typically adjust GAAP performance measures to exclude the effects of the amortization of intangibles and include the tax benefit associated with revenue items that are tax-exempt, as well as adjust income available to common shareholders for certain significant activities or transactions that, in management's opinion, can distort period-to-period comparisons of the Company's performance. Transactions that are typically excluded from non-GAAP performance measures include realized and unrealized gains/losses on former bank owned real estate, realized gains/losses on securities, income tax gains/losses, merger related charges and recoveries, litigation charges and recoveries, and debt repayment penalties. Management believes presentations of these non-GAAP financial measures provide useful supplemental information that is essential to a proper understanding of the operating results of the Company's core businesses. These non-GAAP disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Reconciliations of GAAP to non-GAAP disclosures are presented in Table 17, with the exception of forward-looking information. The Company is unable to estimate GAAP EPS guidance without unreasonable efforts due to the nature of one-time or unusual items that cannot be predicted, and therefore has not provided this information under Regulation S-K Item 10(e)(1)(i)(B).

TABLE 17—RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES

| (Dollars in thousands, except per share amounts) | Three Months Ended June 30, 2018 | | | June 30, 2017 | | |
|--|-------------------------------------|-----------|-----------------------------|---------------|-----------|-----------------------------|
| | Pre-tax | After-tax | Per share ⁽²⁾ | Pre-tax | After-tax | Per share ⁽²⁾ |
| Net income | \$105,581 | \$75,124 | \$ 1.32 | \$80,051 | \$52,018 | \$ 1.01 |
| Less: Preferred stock dividends | — | 949 | 0.02 | — | 949 | 0.02 |
| Income available to common shareholders (GAAP) | \$105,581 | \$74,175 | \$ 1.30 | \$80,051 | \$51,069 | \$ 0.99 |
| Non-interest income adjustments ⁽¹⁾⁽³⁾ : | | | | | | |
| (Gain) loss on sale of investments and other non-interest income | (3) | (2) | — | (59) | (38) | — |
| Non-interest expense adjustments ⁽¹⁾⁽³⁾ : | | | | | | |
| Merger-related expense | 14,333 | 11,012 | 0.20 | 1,066 | 789 | 0.02 |
| Compensation-related expense | 1,781 | 1,354 | 0.02 | 378 | 246 | — |
| Impairment of long-lived assets, net of (gain) loss on sale | 5,413 | 4,114 | 0.07 | (1,306) | (849) | (0.02) |
| Litigation expense | — | — | — | 6,000 | 5,481 | 0.11 |
| Other non-core non-interest expense | (95) | (72) | — | — | — | — |
| Total non-interest expense adjustments | 21,432 | 16,408 | 0.29 | 6,138 | 5,667 | 0.11 |
| Income tax expense (benefit) - provisional impact of TCJA ⁽⁴⁾ | — | 6,572 | 0.12 | — | — | — |
| Core earnings (Non-GAAP) | 127,010 | 97,153 | 1.71 | 86,130 | 56,698 | 1.10 |
| Provision for loan losses ⁽¹⁾ | 7,595 | 5,772 | | 12,050 | 7,833 | |
| Pre-provision earnings, as adjusted (Non-GAAP) ⁽³⁾ | \$134,605 | \$102,925 | | \$98,180 | \$64,531 | |

(1) Excluding preferred stock dividends, merger-related expense, and litigation expense, after-tax amounts are calculated using a tax rate of 24% in 2018 and 35% in 2017, which approximates the marginal tax rate.

(2) Diluted per share amounts may not appear to foot due to rounding.

(3) Adjustments to GAAP results include certain significant activities or transactions that, in management's opinion, can distort period-to-period comparisons of the Company's performance. These adjustments

include, but are not limited to, realized and unrealized gains or losses on former bank-owned real estate, realized gains or losses on the sale of investment securities, merger-related expenses, litigation charges and recoveries, debt prepayment penalties, and gains, losses, and impairment charges on long-lived assets.

- (4) Estimated net impact of the Tax Cuts and Jobs Act ("TCJA") enacted on December 22, 2017 is subject to refinement in future periods as further information becomes available.

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| (Dollars in thousands, except per share amounts) | Six Months Ended June 30, 2018 | | | June 30, 2017 | | |
|--|-----------------------------------|------------|-----------------------------|---------------|------------|-----------------------------|
| | Pre-tax | After-tax | Per share ⁽²⁾ | Pre-tax | After-tax | Per share ⁽²⁾ |
| Net income | \$ 186,754 | \$ 138,745 | \$ 2.49 | \$ 153,043 | \$ 102,491 | \$ 2.08 |
| Less: Preferred stock dividends | — | 4,547 | 0.08 | — | 4,548 | 0.09 |
| Income available to common shareholders (GAAP) | \$ 186,754 | \$ 134,198 | \$ 2.41 | \$ 153,043 | \$ 97,943 | \$ 1.99 |
| Non-interest income adjustments ⁽¹⁾⁽³⁾ : | | | | | | |
| (Gain) loss on sale of investments and other non-interest income | 56 | 42 | — | (59 |) (38 |) — |
| Non-interest expense adjustments ⁽¹⁾⁽³⁾ : | | | | | | |
| Merger-related expense | 30,560 | 23,529 | 0.43 | 1,120 | 824 | 0.02 |
| Compensation-related expense | 3,002 | 2,282 | 0.04 | 476 | 309 | 0.01 |
| Impairment of long-lived assets, net of (gain) loss on sale | 7,487 | 5,690 | 0.10 | 123 | 80 | — |
| Litigation expense | — | — | — | 6,000 | 5,481 | 0.11 |
| Other non-core non-interest expense | (778 |) (592 |) (0.01 |) — | — | — |
| Total non-interest expense adjustments | 40,271 | 30,909 | 0.56 | 7,719 | 6,694 | 0.14 |
| Income tax expense (benefit) - provisional impact of TCJA ⁽⁴⁾ | — | 6,572 | 0.12 | — | — | — |
| Income tax expense (benefit) - other | — | 173 | — | — | — | — |
| Core earnings (Non-GAAP) | 227,081 | 171,894 | 3.09 | 160,703 | 104,599 | 2.13 |
| Provision for loan losses ⁽¹⁾ | 15,581 | 11,841 | | 18,204 | 11,833 | |
| Pre-provision earnings, as adjusted (Non-GAAP) ⁽³⁾ | \$ 242,662 | \$ 183,735 | | \$ 178,907 | \$ 116,432 | |

⁽¹⁾ Excluding preferred stock dividends, merger-related expense, and litigation expense, after-tax amounts are calculated using a tax rate of 24% in 2018 and 35% in 2017, which approximates the marginal tax rate.

⁽²⁾ Diluted per share amounts may not appear to foot due to rounding.

⁽³⁾ Adjustments to GAAP results include certain significant activities or transactions that, in management's opinion, can distort period-to-period comparisons of the Company's performance. These adjustments include, but are not limited to, realized and unrealized gains or losses on former bank-owned real estate, realized gains or losses on the sale of investment securities, merger-related expenses, litigation charges and recoveries, debt prepayment penalties, and gains, losses, and impairment charges on long-lived assets.

⁽⁴⁾ Estimated net impact of the Tax Cuts and Jobs Act ("TCJA") enacted on December 22, 2017 is subject to refinement in future periods as further information becomes available.

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| | As of and For the Three Months Ended June 30, | | |
|---|--|--------------|---|
| (Dollars in thousands) | 2018 | 2017 | |
| Net interest income (GAAP) | \$256,113 | \$183,643 | |
| Taxable equivalent benefit | 1,449 | 2,488 | |
| Net interest income (TE) (Non-GAAP) ⁽¹⁾ | \$257,562 | \$186,131 | |
| Non-interest income (GAAP) ⁽³⁾ | \$53,940 | \$53,838 | |
| Taxable equivalent benefit | 336 | 668 | |
| Non-interest income (TE) (Non-GAAP) ^{(1) (3)} | 54,276 | 54,506 | |
| Taxable equivalent revenues (Non-GAAP) ^{(1) (3)} | 311,838 | 240,637 | |
| Securities (gains) losses and other non-interest income | (3 |) (59 |) |
| Core taxable equivalent revenues (Non-GAAP) ^{(1) (3)} | \$311,835 | \$240,578 | |
| Total non-interest expense (GAAP) ⁽³⁾ | \$196,877 | \$145,380 | |
| Less: Intangible amortization expense | 6,111 | 1,651 | |
| Tangible non-interest expense (Non-GAAP) ^{(2) (3)} | 190,766 | 143,729 | |
| Less: Merger-related expense | 14,333 | 1,066 | |
| Compensation-related expense | 1,781 | 378 | |
| Impairment of long-lived assets, net of (gain) loss on sale | 5,413 | (1,306 |) |
| Litigation expense | — | 6,000 | |
| Other non-core non-interest expense | (95 |) — | |
| Core tangible non-interest expense (Non-GAAP) ^{(2) (3)} | \$169,334 | \$137,591 | |
| Average assets (GAAP) | \$29,770,852 | \$21,843,537 | |
| Less: Average intangible assets, net | 1,332,220 | 753,088 | |
| Total average tangible assets (Non-GAAP) ⁽²⁾ | \$28,438,632 | \$21,090,449 | |
| Total shareholders' equity (GAAP) | \$3,913,409 | \$3,503,242 | |
| Less: Goodwill and other intangibles | 1,314,165 | 752,336 | |
| Preferred stock | 132,097 | 132,097 | |
| Tangible common equity (Non-GAAP) ⁽²⁾ | \$2,467,147 | \$2,618,809 | |
| Average shareholders' equity (GAAP) | \$3,914,063 | \$3,500,974 | |
| Less: Average preferred equity | 132,097 | 132,097 | |
| Average common equity | 3,781,966 | 3,368,877 | |
| Less: Average intangible assets, net | 1,332,220 | 753,088 | |
| Average tangible common shareholders' equity (Non-GAAP) ⁽²⁾ | \$2,449,746 | \$2,615,789 | |
| Return on average assets (GAAP) | 1.01 | % 0.96 | % |
| Effect of non-core revenues and expenses | 0.31 | 0.10 | |
| Core return on average assets (Non-GAAP) | 1.32 | % 1.06 | % |
| Return on average common equity (GAAP) | 7.87 | % 6.08 | % |
| Effect of non-core revenues and expenses | 2.43 | 0.67 | |
| Core return on average common equity (Non-GAAP) | 10.30 | % 6.75 | % |
| Effect of intangibles ⁽²⁾ | 6.40 | 2.11 | |
| Core return on average tangible common equity (Non-GAAP) ⁽²⁾ | 16.70 | % 8.86 | % |

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| | | | | |
|---|------|---|------|---|
| Efficiency ratio (GAAP) ⁽³⁾ | 63.5 | % | 61.2 | % |
| Effect of tax benefit related to tax-exempt income ⁽³⁾ | (0.4 |) | (0.8 |) |
| Efficiency ratio (TE) (Non-GAAP) ⁽¹⁾⁽³⁾ | 63.1 | % | 60.4 | % |
| Effect of amortization of intangibles | (1.9 |) | (0.7 |) |

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| | | | | |
|---|--------------|---|--------------|---|
| Effect of non-core items | (6.9 |) | (2.5 |) |
| Core tangible efficiency ratio (TE) (Non-GAAP) ⁽¹⁾ ⁽²⁾ ⁽³⁾ | 54.3 | % | 57.2 | % |
| Total assets (GAAP) | \$30,126,162 | | \$21,790,727 | |
| Less: Goodwill and other intangibles | 1,314,165 | | 752,336 | |
| Tangible assets (Non-GAAP) ⁽²⁾ | \$28,811,997 | | \$21,038,391 | |
| Tangible common equity ratio (Non-GAAP) ⁽²⁾ | 8.56 | % | 12.45 | % |
| Cash Yield: | | | | |
| Earning assets average balance (GAAP) | \$27,442,883 | | \$20,108,855 | |
| Add: Adjustments | 142,013 | | 72,310 | |
| Earning assets average balance, as adjusted (Non-GAAP) | \$27,584,896 | | \$20,181,165 | |
| Net interest income (GAAP) | \$256,113 | | \$183,643 | |
| Add: Adjustments | (16,954 |) | (12,176 |) |
| Net interest income, as adjusted (Non-GAAP) | \$239,159 | | \$171,467 | |
| Yield, as reported | 3.76 | % | 3.71 | % |
| Add: Adjustments | (0.27 |) | (0.26 |) |
| Yield, as adjusted (Non-GAAP) | 3.49 | % | 3.45 | % |

⁽¹⁾ Fully taxable-equivalent (TE) calculations include the tax benefit associated with related income sources that are tax-exempt using a rate of 21% for 2018 and a rate of 35% for 2017.

⁽²⁾ Tangible calculations eliminate the effect of goodwill and acquisition-related intangibles and the corresponding amortization expense on a tax-effected basis where applicable.

⁽³⁾ Certain prior period amounts have been reclassified to conform to the net presentation requirements of ASU No. 2014-09, Revenue from Contracts with Customers, which was adopted effective January 1, 2018.

Glossary of Defined Terms

| Term | Definition |
|-----------------|--|
| 2017 10-K | Annual Report on Form 10-K for the year ended December 31, 2017 |
| ACL | Allowance for credit losses |
| Acquired loans | Loans acquired in a business combination |
| AFS | Securities available for sale |
| ALLL | Allowance for loan and lease losses |
| AOCI | Accumulated other comprehensive income (loss) |
| ASC | Accounting Standards Codification |
| ASU | Accounting Standards Update |
| Banco Sabadell | Banco de Sabadell, S.A. |
| C&I | Commercial and Industrial loans |
| CDI | Core deposit intangible assets |
| CEO | Chief Executive Officer |
| CET1 | Common Equity Tier 1 Capital defined by Basel III capital rules |
| CFO | Chief Financial Officer |
| CRE | Commercial Real Estate Loans |
| Company | IBERIABANK Corporation and Subsidiaries |
| Covered Loans | Acquired loans with loss protection provided by the FDIC |
| DOJ | Department of Justice |
| ECL | Expected credit losses |
| EPS | Earnings per common share |
| Exchange Act | Securities Exchange Act of 1934 |
| FASB | Financial Accounting Standards Board |
| FDIC | Federal Deposit Insurance Corporation |
| FHA | Federal Housing Administration |
| FHLB | Federal Home Loan Bank |
| FOMC | Federal Open Market Committee |
| FRB | Board of Governors of the Federal Reserve System |
| GAAP | Accounting principles generally accepted in the United States of America |
| Gibraltar | Gibraltar Private Bank & Trust Co. |
| HUD | U.S. Department of Housing and Urban Development |
| IBERIABANK | Banking subsidiary of IBERIABANK Corporation |
| Legacy loans | Loans that were originated directly or otherwise underwritten by the Company |
| LIBOR | London Interbank Borrowing Offered Rate |
| LTC | Lenders Title Company |
| Non-GAAP | Financial measures determined by methods other than in accordance with GAAP |
| OCC | Office of the Comptroller of the Currency |
| OCI | Other comprehensive income |
| OREO | Other real estate owned |
| OTTI | Other than temporary impairment |
| Parent | IBERIABANK Corporation |
| RRP | Recognition and Retention Plan |
| Sabadell United | Sabadell United Bank, N.A. |
| SEC | Securities and Exchange Commission |
| SolomonParks | SolomonParks Title & Escrow, LLC |
| TE | Fully taxable equivalent |
| Tax Act | Tax Cuts and Jobs Act |
| TDR | Troubled debt restructuring |

U.S. United States of America

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Item 3. Quantitative and Qualitative Disclosures About Market Risk

Quantitative and qualitative disclosures about market risk are presented at December 31, 2017 in Part II, Item 7A of the 2017 10-K, filed with the Securities and Exchange Commission on February 23, 2018. Additional information at June 30, 2018 is included herein under Item 2, “Management’s Discussion and Analysis of Financial Condition and Results of Operations”.

Item 4. Controls and Procedures

An evaluation of the effectiveness of the Company’s disclosure controls and procedures as of June 30, 2018 was carried out under the supervision, and with the participation of, the Chief Executive Officer (“CEO”) and Chief Financial Officer (“CFO”). Based on that evaluation, the CEO and CFO have concluded that the Company’s disclosure controls and procedures are effective in alerting them in a timely manner to material information required to be disclosed by the Company in reports that it files or submits under the Securities Exchange Act of 1934 (the “Exchange Act”).

Disclosure controls and procedures are designed to ensure that information required to be disclosed in reports filed by the Company under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms. Disclosure controls are also designed with the objective of ensuring that such information is accumulated and communicated to the Company’s management, including the CEO and the CFO, as appropriate, to allow timely decisions regarding required disclosures. Disclosure controls include review of internal controls that are designed to provide reasonable assurance that transactions are properly authorized, assets are safeguarded against unauthorized or improper use and transactions are properly recorded and reported. There was no significant change in the Company’s internal controls over financial reporting during the last fiscal quarter that has materially affected, or is reasonably likely to materially affect, the internal control over financial reporting.

Any control system, no matter how well conceived and operated, can provide only reasonable assurance that its objectives are achieved. The design of a control system inherently has limitations, including the controls’ cost relative to their benefits. Additionally, controls can be circumvented. No cost-effective control system can provide absolute assurance that all control issues and instances of fraud, if any, will be detected.

Part II. Other Information

Item 1. Legal Proceedings

See the "Legal Proceedings" section of "Note 16 – Commitments and Contingencies" of the Notes to the Unaudited Consolidated Financial Statements, incorporated herein by reference.

Item 1A. Risk Factors

For information regarding risk factors that could affect the Company's results of operations, financial condition and liquidity, see the risk factors disclosed in the "Risk Factors" section of the Company's 2017 10-K, filed with the Securities and Exchange Commission on February 23, 2018.

The risk factors below relate to the acquisition of Gibraltar Private Bank & Trust Co., which we refer to as "Gibraltar," and are in addition to the risk factors previously disclosed in the Company's 2017 10-K. The Company completed its acquisition of Gibraltar on March 23, 2018.

We may fail to realize all of the anticipated benefits of the Gibraltar acquisition.

The success of the acquisition will depend, in part, on our ability to realize the anticipated benefits and cost savings from combining our business with the business of Gibraltar. If we are not able to achieve these objectives, the anticipated benefits and cost savings of the Gibraltar acquisition may not be realized fully, or at all, or may take longer to realize than expected.

We have incurred significant transaction and acquisition-related integration costs in connection with the Gibraltar acquisition.

We have incurred significant costs associated with completing the Gibraltar acquisition and integrating Gibraltar's operations, and are continuing to assess the impact of these costs. Although we believe that the elimination of duplicate costs, as well as the realization of other efficiencies related to the integration of Gibraltar's business, will offset incremental transaction and merger-related costs over time, this net benefit may not be achieved in the near term, or at all.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Information concerning IBERIABANK Corporation's repurchases of its outstanding common stock during the three-month period ended June 30, 2018, is included in the following table:

Issuer Purchases of Equity Securities

| Period | Total Number of Shares Purchased | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs |
|------------------|----------------------------------|------------------------------|--|--|
| April 1-30, 2018 | 130,000 | 76.25 | 130,000 | 617,494 |
| May 1-9, 2018 | 205,000 | 75.58 | 205,000 | — |
| May 10-31, 2018 | 65,000 | 80.97 | 65,000 | 1,072,500 |
| June 1-30, 2018 | — | — | — | 1,072,500 |
| Total | 400,000 | 76.67 | 400,000 | 1,072,500 |

On May 9, 2018, IBERIABANK Corporation completed its then current stock repurchase program, which commenced in May 2016, and under which the Company repurchased a total of 537,506 shares at an average price per share of \$68.94. On May 10, 2018, IBERIABANK Corporation's Board of Directors authorized the repurchase of up to 1,137,500 shares of the Company's outstanding common stock. Stock repurchases under this program will be made from time to time, on the open market or in privately negotiated transactions, at the discretion of the management of the Company. The timing of these repurchases will depend on market conditions and other requirements. The Company currently anticipates the share repurchase program will extend over a two-year time frame, or earlier if the shares have been repurchased. The share repurchase program does not obligate the Company to repurchase any dollar amount or number of shares, and the program may be extended, modified, suspended, or discontinued at any time. Subsequent to quarter-end and through August 7, 2018, the Company repurchased 363,210 common shares for approximately \$30.4 million and an average price paid per share of \$83.63.

Restrictions on Dividends and Repurchase of Stock

Holders of IBERIABANK Corporation common stock are only entitled to receive such dividends as the Company's Board of Directors may declare out of funds legally available for such payments. Furthermore, holders of IBERIABANK Corporation common stock are subject to the prior dividend rights of any holders of the Company's preferred stock then outstanding. There were 13,750 shares of preferred stock outstanding at June 30, 2018. IBERIABANK Corporation understands the importance of returning capital to shareholders. Management will continue to execute the capital planning process, including evaluation of the amount of the common stock dividend, with the Board of Directors and in conjunction with the regulators, subject to the Company's results of operations. Also, IBERIABANK Corporation is a bank holding company, and its ability to declare and pay dividends is dependent on certain federal regulatory considerations, including the guidelines of the Federal Reserve regarding capital adequacy and dividends.

Item 3. Defaults Upon Senior Securities

Not Applicable.

Item 4. Mine Safety Disclosures

Not Applicable.

Item 5. Other Information

None.

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Item 6. Exhibits

Exhibit No. 31.1 [Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.](#)

Exhibit No. 31.2 [Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.](#)

Exhibit No. 32.1 [Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.](#)

Exhibit No. 32.2 [Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.](#)

Exhibit No. 101.INS XBRL Instance Document.

Exhibit No. 101.SCHXBRL Taxonomy Extension Schema.

Exhibit No. 101.CALXBRL Taxonomy Extension Calculation Linkbase.

Exhibit No. 101.DEF XBRL Taxonomy Extension Definition Linkbase.

Exhibit No. 101.LABXBRL Taxonomy Extension Label Linkbase.

Exhibit No. 101.PRE XBRL Taxonomy Extension Presentation Linkbase.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

IBERIABANK
Corporation

Date: August 8, 2018 By: /s/ Daryl G. Byrd
Daryl G. Byrd
President and Chief
Executive Officer

Date: August 8, 2018 By: /s/ Anthony J. Restel
Anthony J. Restel
Vice Chairman and Chief
Financial Officer