PRO DEX INC
Form 10-Q
May 12, 2014

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE XACT OF 1934.

For the quarterly period ended March 31, 2014

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE $^{\rm O}{\rm ACT}$ OF 1934.

For the transition period from ______ to _____ .

Commission File Number 0-14942

PRO-DEX, INC.

(Exact name of registrant as specified in its charter)

Colorado 84-1261240

(State or Other Jurisdiction of Incorporation or Organization) (IRS Employer Identification No.)

2361 McGaw Avenue, Irvine, California 92614

(Address of principal executive offices and zip code)

949-769-3200

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes

x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer o Non-accelerated filer o Smaller reporting company x Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Indicate the number of shares outstanding of each of the Registrant's classes of Common Stock outstanding as of the latest practicable date: 4,211,019 shares of Common Stock, no par value, as of May 2, 2014.

PRO-DEX, INC. AND SUBSIDIARIES

QUARTERLY REPORT ON FORM 10-Q

FOR THE THREE AND NINE MONTHS ENDED MARCH 31, 2014

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PART I — FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

PRO-DEX, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

(In thousands, except share amounts)

	March 2014	131,	June 30, 2013	
ASSETS				
Current Assets:				
Cash and cash equivalents	\$	1,926	\$	1,680
Accounts receivable, net of				
allowance for doubtful		1,102		1,339
accounts of \$42 and \$24,		1,102		1,557
respectively				
Unbilled receivables		998		244
Other current receivables		68		34
Inventory		3,184		3,834
Prepaid expenses		206		157
Deferred income taxes		60		59
Total current assets		7,544		7,347
Investments		834		370
Equipment and leasehold		1,682		2,065
improvements, net		1,002		2,003
Real estate held for sale		_		733
Intangibles		53		
Other assets		77		80
Total assets	\$	10,190	\$	10,595

LIABILITIES AND SHAREHOLDERS' EQUITY

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The accompanying notes are an integral part of these condensed consolidated financial statements.

PRO-DEX, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS

(Unaudited)

(In thousands, except per share amounts)

	Three Mor Ended March 31, 2014 2		Nine Mo Ended March 3 2014	
Net sales Cost of sales Gross profit	1,864	53,060 2,177 883	\$7,599 5,564 2,035	\$9,527 6,376 3,151
Operating expenses: Selling expenses General and administrative expenses Research and development costs Total operating expenses	420 381	311 853 490 1,654	408 1,304 1,121 2,833	907 2,087 1,360 4,354
Operating loss Interest expense Interest income Realized gain on sale of investments		(771) (2) —		(1,203) (8) —
Loss from continuing operations before income taxes Income tax benefit		(773) (8)		(1,211) (27)
Loss from continuing operations Income (loss) from discontinued operations, net of income taxes Net loss Other comprehensive income, net of tax: Unrealized gain from marketable equity investments Less: Reclassification of gains included in net loss Comprehensive loss	(27) \$(385) \$ 20	_	167 \$(512) 225 (27)	_
Basic and diluted loss per share: Loss from continuing operations Income (loss) from discontinued operations Net loss	\$(0.11) \$ (0.01) \$(0.12) \$	0.01	0.05	0.02

Weighted average common shares outstanding:

Basic	3,342	3,341	3,344	3,313
Diluted	3,342	3,341	3,344	3,313
Common shares outstanding	3,344	3,341	3,344	3,341

The accompanying notes are an integral part of these condensed consolidated financial statements.

PRO-DEX, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(In thousands)

	NY NA 4
	Nine Months
	Ended
	March 31,
	2014 2013
CASH FLOWS FROM OPERATING ACTIVITIES:	
Loss from continuing operations	\$(679) \$(1,184)
Adjustments to reconcile loss from continuing operations to net cash used in operating activities:	
Depreciation and amortization	398 443
Gain on sale of investments	(27) —
Loss on retirement of equipment	6 —
Share-based compensation	42 107
Allowance for doubtful accounts receivable	18 5
Changes in operating assets and liabilities:	
Accounts receivable and other current receivables	189 86
Unbilled receivables	(754) —
Inventory	650 (955)
Prepaid expenses and other assets	(46) (35)
Accounts payable, accrued expenses and deferred rent	(272) 134
Deferred revenue	136 —
Income taxes receivable and payable	(4) 46
Net cash used in continuing operating activities	(343) (1,353)
Income from discontinued operations	167 72
Adjustments to reconcile income from discontinued operations to net cash provided by	
discontinued operating activities:	
Gain on sale of real estate held for sale	(167) —
Net cash provided by discontinued operating activities	
Net cash used in operating activities	(343) (1,281)
CASH FLOWS FROM INVESTING ACTIVITIES:	
Purchases of investments	(327) —
Purchases of equipment and leasehold improvements	(25) (68)
Proceeds from sale of equipment	4 —
Proceeds from sale of investments	88 —
Acquisition of intangibles	(53) —
Net cash used in continuing investing activities	(313) (68)
Net cash provided by discontinued investing activities:	•
Proceeds from sale of real estate held for sale	900 —
Net cash provided by (used in) investing activities	587 (68)
	` ,

CASH FLOWS FROM FINANCING ACTIVITIES:

Proceeds from exercise of stock options Principal payments on capital lease and bank term loan Net cash provided by (used in) financing activities	6 (4) 2	50 (774) (724)
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents, beginning of period Cash and cash equivalents, end of period	246 1,680 \$1,926	(2,073) 4,112 \$2,039

The accompanying notes are an integral part of these condensed consolidated financial statements.

PRO-DEX, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - CONTINUED

(Unaudited)

(In thousands)

Nine Months Ended March 31,

20142013

Supplemental disclosures of cash flow information:

Noncash investing and financing activities:

Capital lease agreement for the acquisition of equipment \$--\$22

Cash paid during the period for:

Interest \$7 \$10 Income taxes \$7 \$5

The accompanying notes are an integral part of these condensed consolidated financial statements.

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PRO-DEX, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 1. BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of Pro-Dex, Inc. ("we", "us", "our", "Pro-Dex" or the "Company") have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") for interim financial information and with the instructions to Form 10-Q and Regulation S-K. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. These financial statements should be read in conjunction with the consolidated financial statements presented in our Annual Report on Form 10-K for the fiscal year ended June 30, 2013. In the opinion of management, all adjustments considered necessary for a fair presentation have been included. The results of operations for such interim periods are not necessarily indicative of the results that may be expected for the full year. For further information, refer to the consolidated financial statements and footnotes thereto included in our Annual Report on Form 10-K for the year ended June 30, 2013.

Recent Accounting Standards

In August 2013, the FASB issued ASU No. 2013-11, "Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists," that sets forth circumstances in which an unrecognized tax benefit, generally reflecting the difference between a tax position taken or expected to be taken on a company's income tax return and the benefit recognized on its financial statements, should be presented in the company's financial statements as a liability rather than as a reduction of a deferred tax asset. The ASU is effective for fiscal years, and interim periods within those years, beginning after December 15, 2013, with early adoption permitted. The adoption of these provisions is not expected to have a material impact on the consolidated financial statements of the Company.

Reclassifications

Certain prior period balances have been reclassified to conform to the current period presentation. The reclassifications have no effect on previously reported results of operations or accumulated deficit.

NOTE 2. COMPOSITION OF CERTAIN FINANCIAL STATEMENT ITEMS

Inventory

Inventory is stated at the lower of cost (first-in, first-out) or market and consists of the following (in thousands):

March June 31, 30, 2014 2013

Raw materials /purchased components	\$1,170	\$1,640
Work in process	700	572
Sub-assemblies /finished components	977	1,291
Finished goods	337	331
Total inventory	\$3,184	\$3,834

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PRO-DEX, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Investments

Investments are stated at market value and consist of the following (in thousands):

March June 31, 30, 2014 2013

Marketable equity securities \$834 \$370

Investments at March 31, 2014 and June 30, 2013 had an aggregate cost basis of \$632,000 and \$365,000, respectively, gross unrealized gains aggregating \$220,000 and \$5,000, respectively, and unrealized losses of 18,000 and \$0, respectively. During the three and nine months ended March 31, 2014, we sold certain of our investments in marketable equity securities of publicly held companies and recorded realized gains of \$27,000.

Intangibles

Intangibles at March 31, 2014 consist of legal fees incurred in connection with patent applications, and will be amortized over the life of the applicable patent upon its issuance.

NOTE 3. WARRANTY

The warranty accrual is based on historical costs of warranty repairs and expected future identifiable warranty expenses, and is included in accrued expenses in the accompanying consolidated balance sheets. As of March 31, 2014 and June 30, 2013, the warranty reserve related to continuing operations amounted to \$224,000 and \$321,000, respectively. Warranty expenses are included in cost of sales in the accompanying consolidated statements of operations. Changes in estimates to previously established warranty accruals result from current period updates to assumptions regarding repair costs and warranty return rates, and are included in current period warranty expense. Total warranty expense for the three months ended March 31, 2014 and 2013 was \$53,000 and \$127,000, respectively, and for the nine months ended March 31, 2014 and 2013 was \$81,000 and \$252,000, respectively.

Information regarding the accrual for warranty costs for the three and nine months ended March 31, 2014 and 2013 are as follows (in thousands):

As of and for the Three Months Ended

	March 31,
	2014 2013
Beginning balance	\$200 \$361
Accruals during the period	70 107
Changes in estimates of prior period warranty accruals	(17) 20
Warranty amortization	(29) (89)
Ending balance	\$224 \$399

PRO-DEX, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

As of and for the Nine Months Ended March 31, 2014 2013 \$321 \$526 Beginning balance Accruals during the period 167 261 Changes in estimates of prior period warranty accruals (86) (9)Warranty amortization (178) (379)Ending balance \$224 \$399

NOTE 4. NET INCOME (LOSS) PER SHARE

The Company calculates basic net earnings (loss) per share by dividing net income (loss) by the weighted-average number of common shares outstanding during the reporting period. Diluted earnings (loss) per share reflects the effects of potentially dilutive securities, which consist entirely of outstanding stock options.

Potential common shares of 38,771 and 27,019 have been excluded from diluted weighted average common shares for the three months ended March 31, 2014 and 2013, as the effect would have been anti-dilutive. Similarly, potential common shares of 25,648 and 13,487 have been excluded from diluted weighted average common shares for the nine months ended March 31, 2014 and 2013, as the effect would have been anti-dilutive.

The following table presents reconciliations of the numerators and denominators of the basic and diluted earnings (loss) per share computations for net income (loss). In the tables below, income (loss) amounts represent the numerator, and share amounts represent the denominator (in thousands, except per share amounts):

Three Nine
Months Months
Ended Ended
March March
31, 31,
20142013 20142013

Basic & Diluted:

Loss from continuing operations