Motorola Solutions, Inc. Form 10-Q October 24, 2012

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Form 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the period ended September 29, 2012 or

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TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 period from to

For the transition period from Commission file number: 1-7221

MOTOROLA SOLUTIONS, INC. (Exact name of registrant as specified in its charter)

DELAWARE (State of Incorporation) 1303 E. Algonquin Road, Schaumburg, Illinois (Address of principal executive offices) Registrant's telephone number, including area code: (847) 576-5000 36-1115800(I.R.S. Employer Identification No.)60196(Zip Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No " Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer "Non-accelerated filer Smaller reporting company" (Do not check if a smaller reporting company) Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x The number of shares outstanding of each of the issuer's classes of common stock as of the close of business on September 29, 2012:

Class Common Stock; \$.01 Par Value Number of Shares 280,500,435

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## Part I—Financial Information Motorola Solutions, Inc. and Subsidiaries Condensed Consolidated Statements of Operations (Unaudited)

	Three Months E		Nine Months Er	
(In millions, except per share amounts)	September 29, 2012	October 1, 2011	September 29, 2012	October 1, 2011
Net sales from products	\$1,567	\$1,552	\$4,574	\$4,379
Net sales from services	586	533	1,683	1,524
Net sales	2,153	2,085	6,257	5,903
Costs of product sales	682	679	2,052	1,949
Costs of service sales	384	351	1,085	968
Costs of sales	1,066	1,030	3,137	2,917
Gross margin	1,087	1,055	3,120	2,986
Selling, general and administrative expenses	485	471	1,454	1,414
Research and development expenditures	262	270	785	769
Other charges	16	60	48	221
Operating earnings	324	254	833	582
Other income (expense):				
Interest expense, net	(16)	(18	) (46 )	(59
Gain on sales of investments and businesses, net	19	2	39	21
Other	(3)		(18)	(73
Total other expense		(16	) (25 )	(111
Earnings from continuing operations before income	224			
taxes	324	238	808	471
Income tax expense (benefit)	118	83	266	(93
Earnings from continuing operations	206	155	542	564
Earnings (loss) from discontinued operations, net of		(05		
tax		(25	) 3	404
Net earnings	206	130	545	968
Less: Earnings (loss) attributable to noncontrolling		2		16
interests		2	_	(6
Net earnings attributable to Motorola Solutions, Inc	. 206	128	545	974
Amounts attributable to Motorola Solutions, Inc.				
common stockholders:				
Earnings from continuing operations, net of tax	\$206	\$153	\$542	\$570
Earnings (loss) from discontinued operations, net of		(25	) 3	404
tax		(23	) 5	404
Net earnings	\$206	\$128	\$545	\$974
Earnings (loss) per common share:				
Basic:				
Continuing operations	\$0.73	\$0.46	\$1.83	\$1.69
Discontinued operations		(0.08	0.01	1.20
	\$0.73	\$0.38	\$1.84	\$2.89
Diluted:				
Continuing operations	\$0.72	\$0.45	\$1.80	\$1.66
Discontinued operations	_	(0.07	) 0.01	1.18
	\$0.72	\$0.38	\$1.81	\$2.84
Weighted average common shares outstanding				

Weighted average common shares outstanding:

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Basic	283.1	335.4	296.1	337.3			
Diluted	287.4	339.5	301.5	343.4			
Dividends declared per share	\$0.26	—	\$0.70				
See accompanying notes to condensed consolidated financial statements (unaudited).							

Condensed Consolidated Statements of Comprehensive Income (Unaudited)

	Three Months E		
(In millions)	September 29,	October 1,	
	2012	2011	
Net earnings	\$206	\$130	
Other comprehensive income (loss):			
Amortization of retirement benefit adjustments, net of tax of \$14 and \$19	53	34	
Remeasurement of Postretirement Health Care Plan, net of tax of \$52 and \$0	87		
Foreign currency translation adjustment, net of tax of \$21 and \$3	4	(34	)
Net gain (loss) on derivative hedging instruments, net of tax of \$0 and \$(1)	2	(5	)
Net unrealized loss on securities, net of tax of $(5)$ and $(6)$	(6)	(9	)
Total other comprehensive income (loss)	140	(14	)
Comprehensive income	346	116	
Less: Earnings attributable to noncontrolling interest	_	2	
Comprehensive income attributable to Motorola Solutions, Inc. common shareholders	\$346	\$114	
-	Nine Months Er	ıded	
$(\mathbf{U}_{\mathbf{r}}, \mathbf{u}; \mathbf{u}; \mathbf{u})$	September 29,	October 1,	
(In millions)	2012	2011	
Net earnings	\$545	\$968	
Other comprehensive income (loss):			
Amortization of retirement benefit adjustments, net of tax of \$65 and \$55	148	99	
Remeasurement of retirement benefits, net of tax of \$52 and \$9	87	(77	)
Foreign currency translation adjustment, net of tax of \$11 and \$(2)	(18)	49	
Net gain (loss) on derivative hedging instruments, net of tax of \$0 and \$(1)	4	(3	)
Net unrealized gain on securities, net of tax of \$1 and \$0	2		
Total other comprehensive income	223	68	
Comprehensive income	768	1,036	
Less: Loss attributable to noncontrolling interest		(6	)
Comprehensive income attributable to Motorola Solutions, Inc. common shareholders	\$768	\$1,042	
See accompanying notes to condensed consolidated financial statements (unaudited).			

## Motorola Solutions, Inc. and Subsidiaries Condensed Consolidated Balance Sheets (Unaudited)

(In millions, except par value amounts)	September 29, 2012	December 31, 2011
ASSETS		
Cash and cash equivalents	\$1,779	\$1,881
Sigma Fund and short-term investments	1,760	3,210
Accounts receivable, net	1,704	1,866
Inventories, net	538	512
Deferred income taxes	662	613
Other current assets	828	686
Total current assets	7,271	8,768
Property, plant and equipment, net	860	896
Investments	162	166
Deferred income taxes	2,017	2,375
Goodwill	1,430	1,428
Other assets	280	296
Total assets	\$12,020	\$13,929
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current portion of long-term debt	\$4	\$405
Accounts payable	646	677
Accrued liabilities	2,475	2,733
Total current liabilities	3,125	3,815
Long-term debt	1,860	1,130
Other liabilities	3,138	3,710
Stockholders' Equity		
Preferred stock, \$100 par value	_	—
Common stock, \$.01 par value:	3	3
Authorized shares: 600.0		
Issued shares: 9/29/12-282.3; 12/31/11-320.0		
Outstanding shares: 9/29/12-280.5; 12/31/11-318.8		
Additional paid-in capital	5,161	7,071
Retained earnings	1,361	1,016
Accumulated other comprehensive loss	(2,653)	(2,876)
Total Motorola Solutions, Inc. stockholders' equity	3,872	5,214
Noncontrolling interests	25	60
Total stockholders' equity	3,897	5,274
Total liabilities and stockholders' equity	\$12,020	\$13,929
See accompanying notes to condensed consolidated financial statements (unaudited).		

Condensed Consolidated Statement of Stockholders' Equity (Unaudited)

(In millions)	Shares	Common Stock and Additional Paid-in Capital	Accumulated Other Comprehensiv Income (Loss Net of Tax	ve	Retained Earnings	Noncontro Interests	lling
Balance at December 31, 2011	320.0	\$ 7,074	\$ (2,876	)	\$1,016	\$ 60	
Net earnings					545		
Net unrealized gain on securities, net of tax of \$1			2				
Foreign currency translation adjustments, net of tax of \$11			(18	)			
Amortization of retirement benefit adjustments, net of tax of \$65			148				
Remeasurement of retirement benefits, net of tax of \$52	2		87				
Issuance of common stock and stock options exercised	5.8	26					
Share repurchase program	(43.5)	(2,112)					
Excess tax benefit from share-based compensation		17					
Share-based compensation expense		139					
Net gain on derivative hedging instruments, net of tax of \$0	of		4				
Acquisition of noncontrolling interest from Japanese subsidiary		20				(35	)
Dividends declared					(200)		
Balance at September 29, 2012	282.3	\$ 5,164	\$ (2,653	)	\$1,361	\$ 25	
See accompanying notes to condensed consolidated fin	ancial sta	atements (un	audited).				

Condensed Consolidated Statements of Cash Flows

(Unaudited)

(Unaudited)			
	Nine Months E		
(In millions)	September 29,	October 1,	
(III IIIIII0II3)	2012	2011	
Operating			
Net earnings attributable to Motorola Solutions, Inc.	\$545	\$974	
Loss attributable to noncontrolling interests	—	(6	)
Net earnings	545	968	
Earnings from discontinued operations, net of tax	3	404	
Earnings from continuing operations	542	564	
Adjustments to reconcile earnings from continuing operations to net cash provided l	ру		
operating activities:	5		
Depreciation and amortization	151	273	
Non-cash other expense	12	39	
Share-based compensation expense	139	123	
Gain on sales of investments and businesses, net	(39)		)
Loss from the extinguishment of long-term debt	6	81	,
Deferred income taxes	203	30	
Changes in assets and liabilities, net of effects of acquisitions and dispositions:	205	50	
Accounts receivable	189	82	
Inventories	(51)	(38	)
Other current assets			
	· · · · · · · · · · · · · · · · · · ·	<b>`</b>	)
Accounts payable and accrued liabilities		(230	)
Other assets and liabilities	· · · · · · · · · · · · · · · · · · ·	(93	)
Net cash provided by operating activities from continuing operations	504	804	
Investing	(1		、 、
Acquisitions and investments, net	61	(26	)
Proceeds from (used for) sales of investments and businesses, net	· · · · · · · · · · · · · · · · · · ·	1,064	
Capital expenditures	· · · · · · · · · · · · · · · · · · ·	(103	)
Proceeds from sales of property, plant and equipment	9	6	
Proceeds from sales of Sigma Fund investments, net	1,450	225	
Proceeds from sales of short-term investments, net	—	6	
Net cash provided by investing activities from continuing operations	1,342	1,172	
Financing			
Repayment of debt	(412 )	(617	)
Net proceeds from issuance of debt	747		
Contributions to Motorola Mobility	(73 )	(3,275	)
Issuance of common stock	79	148	
Purchase of common stock	(2,112)	(744	)
Excess tax benefits from share-based compensation	17	39	
Payments of dividends	(197)	)	
Distribution from (to) discontinued operations	(11)	102	
Net cash used for financing activities from continuing operations	(1,962)	(4,347	)
Discontinued Operations	,	-	
Net cash provided by operating activities from discontinued operations	2	65	
Net cash used for investing activities from discontinued operations	_	(8	)
Net cash provided by (used for) financing activities from discontinued operations	11	(102	Ĵ
		45	,
	( )		

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Effect of exchange rate changes on cash and cash equivalents from discontinued			
operations			
Net cash provided by (used for) discontinued operations	—	—	
Effect of exchange rate changes on cash and cash equivalents from continuing operations	14	(52	)
Net decrease in cash and cash equivalents	(102	) (2,423	)
Cash and cash equivalents, beginning of period	1,881	4,208	
Cash and cash equivalents, end of period	\$1,779	\$1,785	
Cash Flow Information			
Cash paid during the period for:			
Interest, net	\$61	\$110	
Income and withholding taxes, net of refunds	104	57	

See accompanying notes to condensed consolidated financial statements (unaudited).

Notes to Condensed Consolidated Financial Statements

(Dollars in millions, except as noted)

(Unaudited)

### 1. Basis of Presentation

The condensed consolidated financial statements as of September 29, 2012 and for the three and nine months ended September 29, 2012 and October 1, 2011, include, in the opinion of management, all adjustments (consisting of normal recurring adjustments and reclassifications) necessary to present fairly the condensed consolidated balance sheets, statements of operations, statements of comprehensive income, statement of stockholder's equity, and statements of cash flows of Motorola Solutions, Inc. ("Motorola Solutions" or the "Company") for all periods presented. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") have been condensed or omitted. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Form 10-K for the year ended December 31, 2011. The results of operations for the three and nine months ended September 29, 2012 are not necessarily indicative of the operating results to be expected for the full year.

The preparation of financial statements in conformity with U.S. GAAP requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

Recent Accounting Pronouncements

In December 2011, the Financial Accounting Standards Board ("FASB") issued ASU 2011-12, which deferred the guidance on whether to require entities to present reclassification adjustments out of accumulated other comprehensive income by component in both the statement where net income is presented and the statement where other comprehensive income is presented for both interim and annual financial statements, as required by ASU 2011-05. The Company adopted all other requirements of ASU 2011-05 effective January 1, 2012.

In December 2011, the FASB issued Accounting Standards Update No. 2011-11 "Disclosures about Offsetting Assets and Liabilities." The standard requires additional disclosure to enhance the comparability of U.S. GAAP and International Financial Reporting Standards ("IFRS") financial statements. The new standard is effective for annual and interim periods beginning January 1, 2013. Retrospective application is required. The guidance concerns disclosure only and will not have an impact on the Company's consolidated financial position or results of operations.

### 2. Discontinued Operations

On January 1, 2012, the Company completed a series of transactions which resulted in exiting the amateur, marine and airband radio businesses. The operating results of the amateur, marine and airband radio businesses, formerly included as part of the Government segment, are reported as discontinued operations in the condensed consolidated statements of operations for all periods presented.

On October 28, 2011, the Company completed the sale of its Wireless Broadband businesses. The operating results of the Wireless Broadband businesses, formerly included as part of the Enterprise segment, are reported as discontinued operations in the condensed consolidated statements of operations for all periods presented.

On April 29, 2011 the Company completed the sale of certain assets and liabilities of its Networks business to Nokia Siemens Networks ("NSN"). The results of operations of the portions of the Networks business sold to NSN are reported as discontinued operations in the condensed consolidated statements of operations for all periods presented.

The following table displays summarized activity in the Company's condensed consolidated statements of operations
for discontinued operations during the three and nine months ended September 29, 2012 and October 1, 2011.

for discontinued operations during the three and hin	Three Months I	-	20	Nine Months H			
	September 29, 2012	2011		September 29, 2012		October 1, 2011	
Net sales	\$ <u> </u>	\$81		\$—		\$1,309	
Operating earnings	φ— —	10		\$ <u> </u>		213	
Gains (losses) on sales of investments and		10		11		215	
businesses, net		(52	)	(7	)	436	
Earnings (loss) before income taxes		(37	)	8		642	
Income tax expense (benefit)		(12		5		238	
Earnings (loss) from discontinued operations, net of							
tax		(25	)	3		404	
3. Other Financial Data							
Statement of Operations Information							
Other Charges							
Other charges included in Operating earnings consis	st of the followin	g:					
	Three Months I	Ended		Nine Months I	Ξn	ded	
	September 29,	October 1,		September 29,	r.	October 1,	
	2012	2011		2012		2011	
Other charges (income):							
Amortization of intangible assets	\$6	\$50		\$18		\$150	
Legal matters and intellectual property reserve						48	
adjustments, net							
Pension plan adjustments						(9	)
Reorganization of business charges	10	10		30		32	
	\$16	\$60		\$48		\$221	
Other Income (Expense)			_				
Interest expense, net, and Other, both included in O	-		of t	-	_		
	Three Months I			Nine Months I			
	September 29,			September 29,			
<b>T</b> , , <b>·</b> , <b>·</b> , ( ) , ,	2012	2011		2012		2011	
Interest income (expense), net:	¢ ( <b>20</b>	¢ (21	`	¢ (70	`	¢ (105	`
Interest expense		\$(31	)	\$(79 33	)	\$(105	)
Interest income	13	13	`		`	46 \$(59	)
Other:	\$(16)	\$(18	)	\$(46	)	\$(39	)
Losses from the extinguishment of long-term debt	\$—	\$—		\$(6	`	\$(81	)
Investment impairments	هــــــــــــــــــــــــــــــــــــ	φ <u> </u>		\$(0 (8	) )	(3)	
Foreign currency gain (loss)	(0)	(6	)	(11)	) )	5	)
Loss on Sigma Fund investments		(2			)	(2	)
Other	3	8	,	7		8	)
	\$(3)	\$—			)	\$(73	)
	+(-)	Ψ		+(+0	,	+(,-	,
7							

### Earnings Per Common Share

The computation of basic and diluted earnings per common share attributable to Motorola Solutions, Inc. common stockholders is as follows:

	Amounts attributable to Motorola Solutions, Inc. common stockholders Earnings from continuing			
	operations	- Net Harnings		
Three Months Ended	September 29, 2012	October 1, 2011	September 29, 2012	October 1, 2011
Basic earnings per common share:				
Earnings	\$206	\$153	\$206	\$128
Weighted average common shares outstanding	283.1	335.4	283.1	335.4
Per share amount	\$0.73	\$0.46	\$0.73	\$0.38
Diluted earnings per common share:				
Earnings	\$206	\$153	\$206	\$128
Weighted average common shares outstanding	283.1	335.4	283.1	335.4
Add effect of dilutive securities:				
Share-based awards	4.3	4.1	4.3	4.1
Diluted weighted average common shares	287.4	339.5	287.4	339.5
outstanding	207.4	559.5	287.4	559.5
Per share amount	\$0.72	\$0.45	\$0.72	\$0.38
	Amounts attrib	utable to Motoro	ola Solutions, Inc.	
	common stockh	nolders		
	Earnings from		Net Earnings	
	Continuing Op	perations	Net Lamings	
Nine Months Ended	September 29,	October 1,	September 29,	October 1,
Nine Months Ended	September 29, 2012	October 1, 2011	September 29, 2012	October 1, 2011
Nine Months Ended Basic earnings per common share:	L .		<b>.</b> .	
	L .		<b>.</b> .	
Basic earnings per common share:	2012	2011	2012	2011
Basic earnings per common share: Earnings	2012 \$542	2011 \$570	2012 \$545	2011 \$974
Basic earnings per common share: Earnings Weighted average common shares outstanding Per share amount	2012 \$542 296.1	2011 \$570 337.3	2012 \$545 296.1	2011 \$974 337.3
Basic earnings per common share: Earnings Weighted average common shares outstanding	2012 \$542 296.1	2011 \$570 337.3	2012 \$545 296.1	2011 \$974 337.3
Basic earnings per common share: Earnings Weighted average common shares outstanding Per share amount Diluted earnings per common share:	2012 \$542 296.1 \$1.83	2011 \$570 337.3 \$1.69	2012 \$545 296.1 \$1.84	2011 \$974 337.3 \$2.89
Basic earnings per common share: Earnings Weighted average common shares outstanding Per share amount Diluted earnings per common share: Earnings	2012 \$542 296.1 \$1.83 \$542	2011 \$570 337.3 \$1.69 \$570	2012 \$545 296.1 \$1.84 \$545	2011 \$974 337.3 \$2.89 \$974
Basic earnings per common share: Earnings Weighted average common shares outstanding Per share amount Diluted earnings per common share: Earnings Weighted average common shares outstanding	2012 \$542 296.1 \$1.83 \$542	2011 \$570 337.3 \$1.69 \$570	2012 \$545 296.1 \$1.84 \$545	2011 \$974 337.3 \$2.89 \$974
Basic earnings per common share: Earnings Weighted average common shares outstanding Per share amount Diluted earnings per common share: Earnings Weighted average common shares outstanding Add effect of dilutive securities:	2012 \$542 296.1 \$1.83 \$542 296.1 5.4	2011 \$570 337.3 \$1.69 \$570 337.3 6.1	2012 \$545 296.1 \$1.84 \$545 296.1 5.4	2011 \$974 337.3 \$2.89 \$974 337.3 6.1
Basic earnings per common share: Earnings Weighted average common shares outstanding Per share amount Diluted earnings per common share: Earnings Weighted average common shares outstanding Add effect of dilutive securities: Share-based awards	2012 \$542 296.1 \$1.83 \$542 296.1	2011 \$570 337.3 \$1.69 \$570 337.3	2012 \$545 296.1 \$1.84 \$545 296.1	2011 \$974 337.3 \$2.89 \$974 337.3

In the computation of diluted earnings per common share from both continuing operations and on a net earnings basis for the three and nine months ended September 29, 2012, the assumed exercise of 6.1 million and 6.0 million stock options, respectively, were excluded because their inclusion would have been antidilutive. In the computation of diluted earnings per common share from both continuing operations and on a net earnings basis for the three and nine months ended October 1, 2011, the assumed exercise of 8.9 million and 8.8 million stock options, respectively, and the assumed vesting of 0.3 million and 0.2 million restricted stock units, respectively, were excluded because their inclusion would have been antidilutive.

## Balance Sheet Information

Cash and Cash Equivalents

The Company's cash and cash equivalents (which are highly-liquid investments with an original maturity of three months or less) were \$1.8 billion and \$1.9 billion at September 29, 2012 and December 31, 2011, respectively. Of these amounts, \$63 million at both September 29, 2012 and December 31, 2011, was restricted. Sigma Fund

The Sigma Fund consists of the following:

			September 29, 2012	December 31, 2011
Cas Sec	ı ırities:		\$—	\$264
U.S	government, agency, and governme	ent-sponsored enterprise obligations	1,758 \$1,758	2,944 \$3,208

Investments

Investments consist of the following:

C C	Recorded Value		Less			
September 29, 2012	Short-term	Investments	Unrealized	Unrealized	Cost	
*	Investments		Gains	Loss	Basis	
Available-for-sale securities:						
U.S. government, agency and	\$—	\$15	\$—	\$—	\$15	
government-sponsored enterprise obligations	2	11			13	
Corporate bonds	Z			_		
Mortgage-backed securities		2			2	
Common stock and equivalents	_	30	4		26	
	2	58	4		56	
Other securities, at cost	—	90	—		90	
Equity method investments		14			14	
	\$2	\$162	\$4	\$—	\$160	
	Recorded Value		Less			
	Recorded Va	lue	Less			
D 1 21 2011	Recorded Va Short-term		Less Unrealized	Unrealized	Cost	
December 31, 2011		lue Investments		Unrealized Loss	Cost Basis	
December 31, 2011 Available-for-sale securities:	Short-term		Unrealized			
	Short-term Investments	Investments	Unrealized Gains	Loss	Basis	
Available-for-sale securities:	Short-term		Unrealized			
Available-for-sale securities: U.S. government, agency and	Short-term Investments	Investments	Unrealized Gains	Loss	Basis	
Available-for-sale securities: U.S. government, agency and government-sponsored enterprise obligations	Short-term Investments \$—	Investments \$16	Unrealized Gains	Loss	Basis \$16	
Available-for-sale securities: U.S. government, agency and government-sponsored enterprise obligations Corporate bonds	Short-term Investments \$—	Investments \$16 10	Unrealized Gains	Loss	Basis \$16 12	
Available-for-sale securities: U.S. government, agency and government-sponsored enterprise obligations Corporate bonds Mortgage-backed securities	Short-term Investments \$—	Investments \$16 10 2	Unrealized Gains \$ 	Loss \$	Basis \$16 12 2	
Available-for-sale securities: U.S. government, agency and government-sponsored enterprise obligations Corporate bonds Mortgage-backed securities	Short-term Investments \$ 2  	Investments \$16 10 2 11	Unrealized Gains \$  2	Loss \$	Basis \$16 12 2 10	
Available-for-sale securities: U.S. government, agency and government-sponsored enterprise obligations Corporate bonds Mortgage-backed securities Common stock and equivalents Other securities, at cost	Short-term Investments \$ 2  	Investments \$16 10 2 11 39	Unrealized Gains \$  2	Loss \$	Basis \$16 12 2 10 40	
Available-for-sale securities: U.S. government, agency and government-sponsored enterprise obligations Corporate bonds Mortgage-backed securities Common stock and equivalents	Short-term Investments \$ 2  	Investments \$16 10 2 11 39 106	Unrealized Gains \$  2	Loss \$	Basis \$16 12 2 10 40 106	

### Accounts Receivable, Net Accounts receivable, net, consists of the following:

	September 29,	
	2012	2011
Accounts receivable	\$1,754	\$1,911
Less allowance for doubtful accounts	· /	(45)
	\$1,704	\$1,866
Inventories, Net		
Inventories, net, consist of the following:		
	September 29,	
	2012	2011
Finished goods	\$323	\$319
Work-in-process and production materials	378	363
	701	682
Less inventory reserves	(163)	(170)
	\$538	\$512
Other Current Assets		
Other current assets consist of the following:		
	September 29,	December 31,
	2012	2011
Costs and earnings in excess of billings	\$445	\$302
Contract-related deferred costs	150	142
Tax-related refunds receivable	83	85
Other	150	157
	\$828	\$686
Property, Plant and Equipment, Net		
Property, plant and equipment, net, consists of the following:		
	September 29,	December 31,
	2012	2011
Land	\$56	\$69
Building	760	774
Machinery and equipment	1,917	2,052
	2,733	2,895
Less accumulated depreciation	(1,873)	(1,999))
_	\$860	\$896
	0011 020	·11· 1 @ 40

Depreciation expense for the three months ended September 29, 2012 and October 1, 2011 was \$39 million and \$42 million, respectively. Depreciation expense for the nine months ended September 29, 2012 and October 1, 2011 was \$133 million and \$123 million, respectively.

### Other Assets

Other assets consist of the following:

	-	December 31,
	2012	2011
Intangible assets	\$30	\$48
Long-term receivables	43	37
Other	207	211
	\$280	\$296
Accrued Liabilities		
Accrued liabilities consist of the following:		
-	September 29,	December 31,
	2012	2011
Deferred revenue	\$799	\$774
Billings in excess of costs and earnings	389	250
Compensation	352	471
Tax liabilities	70	126
Customer reserves	126	125
Dividend payable	73	70
Networks purchase price adjustment		96
Other	666	821
	\$2,475	\$2,733
Other Liabilities	-	
Other liabilities consist of the following:		
	September 29,	December 31,
	2012	2011
Defined benefit plans, including split dollar life insurance policies	\$2,268	\$2,675
Postretirement health care benefit plan	164	295
Deferred revenue	278	275
Unrecognized tax benefits	97	112
Other	331	353
	\$3,138	\$3,710
	$\psi J, 1 J 0$	$\psi_{2},110$

#### Stockholders' Equity

Share Repurchase Program: On July 28, 2011, the Company announced that its Board of Directors approved a share repurchase program that allows the Company to purchase up to \$2.0 billion of its outstanding common stock through December 31, 2012. On January 30, 2012, the Company announced that its Board of Directors authorized up to \$1.0 billion in additional funds for use under the existing share repurchase program through the end of 2012. On February 26, 2012, the Company entered into a stock purchase agreement with Carl C. Icahn and certain of his affiliates to purchase 23,739,362 shares of its common stock. On July 25, 2012, the Company announced that its Board of Directors authorized up to \$2.0 billion in additional funds for share repurchase, bringing the aggregate amount of the share repurchase program to \$5.0 billion, and extended the entire share repurchase program indefinitely with no expiration date. The Company paid an aggregate of \$308 million during the third quarter of 2012, including transactions costs, to repurchase 6.5 million shares at an average price of \$47.47 per share. During the first nine months of 2012, the Company paid an aggregate of \$2.1 billion, including transaction costs, to repurchase 43.5 million shares at an average price of \$48.50 per share. As of September 29, 2012, the Company has used approximately \$3.2 billion of the share repurchase authority, including transaction costs, to repurchase shares, leaving approximately \$1.8 billion of authority available for repurchases. All repurchased shares have been retired.

Payment of Dividends: During the three and nine months ended September 29, 2012, the Company paid \$63 million and \$197 million, respectively, in cash dividends to holders of its common stock.

Noncontrolling Interest: On January 1, 2012, the Company entered into a series of transactions which resulted in exiting the amateur, marine and airband radio businesses. One of those transactions was acquiring the remaining 20% of the land mobile radio business previously owned by our Japanese joint venture. The acquisition of the remaining 20% of this land mobile radio business, in which the Company already had a controlling interest, resulted in a decrease of \$35 million to the Company's noncontrolling interest, and an increase of \$20 million to the Company's additional paid in capital, which primarily represents the increase in deferred tax assets from the acquisition of the 20% of the land mobile radio business assets.

## 4. Debt and Credit Facilities

During the second quarter of 2012, the Company issued an aggregate face principle amount of \$750 million of 3.750% Senior Notes due May 15, 2022 (the "2022 Senior Notes"). Also during the second quarter of 2012, the Company called for the redemption of the \$400 million aggregate principal amount outstanding of its 5.375% Senior Notes due November 2012 (the "2012 Senior Notes"). All of the 2012 Senior Notes were redeemed in the second quarter of 2012 for an aggregate purchase price of approximately \$408 million. During the second quarter of 2012, after accelerating the amortization of debt issuance costs and debt discounts, the Company recognized a loss of approximately \$6 million related to this redemption within Other income (expense) in the condensed consolidated statements of operations. This debt was repurchased with a portion of the proceeds from the issuance of the 2022 Senior Notes.

As of September 29, 2012, the Company had a \$1.5 billion unsecured syndicated revolving credit facility (the "2011 Motorola Solutions Credit Agreement") scheduled to mature on June 30, 2014. The 2011 Motorola Solutions Credit Agreement includes a provision pursuant to which the Company can increase the aggregate credit facility size up to a maximum of \$2.0 billion by adding lenders or having existing lenders increase their commitments. The Company must comply with certain customary covenants, including maximum leverage and minimum interest coverage ratios as defined in the 2011 Motorola Solutions Credit Agreement. The Company was in compliance with its financial covenants as of September 29, 2012. The Company did not borrow under the 2011 Motorola Solutions Credit Agreement during the three and nine months ended September 29, 2012.

### 5. Risk Management

### Foreign Currency Risk

At September 29, 2012, the Company had outstanding foreign exchange contracts with notional amounts totaling \$558 million, compared to \$524 million outstanding at December 31, 2011. Management believes that these financial instruments should not subject the Company to undue risk due to foreign exchange movements because gains and losses on these contracts should generally offset gains and losses on the underlying assets, liabilities and transactions, except for the ineffective portion of the instruments, which are charged to Other within Other income (expense) in the Company's condensed consolidated statements of operations.

The following table shows the five largest net notional amounts of the positions to buy or sell foreign currency as of September 29, 2012 and the corresponding positions as of December 31, 2011:

	Notional Amount	mount		
Net Buy (Sell) by Currency	September 29, De	ecember 31,		
	2012 20	)11		
Chinese Renminbi	\$(266 ) \$(	(283)		
Euro	(64 ) 8			
British Pound	63 55	i		
Malaysian Ringgit	34 37	,		
Israeli Shekel	(32) 8			
	(32) ) 8			

## Interest Rate Risk

At September 29, 2012, the Company had \$1.9 billion of long-term debt, including the current portion of long-term debt, which is primarily priced at long-term, fixed interest rates.

As part of its liability management program, one of the Company's European subsidiaries has outstanding interest rate agreements ("Interest Agreements") relating to Euro-denominated loans. The interest on the Euro-denominated loans is variable. The Interest Agreements change the characteristics of interest payments from variable to maximum fixed-rate payments. The Interest Agreements are not accounted for as a part of a hedging relationship and, accordingly, the changes in the fair value of the Interest Agreements are included in Other income (expense) in the Company's condensed consolidated statements of operations. As of September 29, 2012, the fair value of the Interest Agreements was in a liability position of \$4 million, compared to a liability position of \$3 million at December 31, 2011.

## Counterparty Risk

The use of derivative financial instruments exposes the Company to counterparty credit risk in the event of non-performance by counterparties. However, the Company's risk is limited to the fair value of the instruments when the derivative is in an asset position. The Company actively monitors its exposure to credit risk. As of September 29, 2012, all of the counterparties have investment grade credit ratings. The Company is not exposed to material net credit risk with any single counterparty. As of September 29, 2012, the Company was exposed to an aggregate net credit risk of approximately \$4 million with all counterparties.

The following tables summarize the fair values and location in the condensed consolidated balance sheets of all derivative financial instruments held by the Company, at September 29, 2012 and December 31, 2011:

	Fair Values of Derivative Instruments			
	Assets		Liabilities	
September 29, 2012	Fair Value	Balance Sheet Location	Fair Value	Balance Sheet Location
Derivatives designated as hedging instruments:				
Foreign exchange contracts	\$1	Other assets	\$—	Other liabilities
Derivatives not designated as hedging instruments:				
Foreign exchange contracts	4	Other assets	1	Other liabilities
Interest agreement contracts		Other assets	4	Other liabilities
Total derivatives not designated as hedging	4		5	
instruments	-			
Total derivatives	\$5		\$5	
		of Derivative Ir		
	Assets		Liabilities	
December 31, 2011	Fair Value	Balance Sheet Location	Fair Value	Balance Sheet Location
Derivatives designated as hedging instruments:				
Foreign exchange contracts	\$—	Other assets	\$2	Other liabilities
Derivatives not designated as hedging instruments:				
Foreign exchange contracts	1	Other assets	3	Other liabilities
Interest agreement contracts	_	Other assets	3	Other liabilities
Total derivatives not designated as hedging instrum	ents 1		6	
Total derivatives	\$1		\$8	

Fair Values of Derivative Instruments

The following tables summarize the effect of derivative instruments in our condensed consolidated statements of operations, including amounts related to discontinued operations, for the three and nine months ended September 29, 2012 and October 1, 2011:

	Three Months Ended			Statement of		
Gain (loss) on Derivative Instruments	September 29, 2012	October 1, 2011		Operations Location		
Derivatives not designated as hedging instruments:						
Interest rate contracts	\$(4	\$(3	)	Other income (expense)		
Foreign exchange contracts	(1	) 8		Other income (expense)		
Total derivatives not designated as hedging instruments	\$(5	\$5				
	Nine Months Ended			Statement of		
L				<b>Operations Location</b>		