

Burlington Coat Factory Investments Holdings, Inc.  
Form 10-Q  
April 17, 2007

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

For the quarterly period ended March 3, 2007

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

**Commission File Number 1-37917**

**BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC.**  
(Exact Name of Registrant as Specified in its Charter)

**Delaware**  
(State or Other Jurisdiction of  
Incorporation or Organization)

**20-4663833**  
(I.R.S. Employer  
Identification No.)

**1830 Route 130 North**  
**Burlington, New Jersey**  
(Address of Principal Executive Offices)

**08016**  
(Zip Code)

**Registrant's Telephone Number, Including Area Code: (609) 387-7800**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act (check one):

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Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of March 3, 2007, the registrant has 1,000 shares of common stock outstanding (all of which are owned by Burlington Coat Factory Holdings, Inc., our holding company) and are not publicly traded.

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**BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC. AND SUBSIDIARIES**

INDEX

|  | Page |
|--|------|
| <b>Part I - Financial Information:</b>   |      |
| <b>Item 1. Financial Statements (unaudited):</b>   |      |
| Condensed Consolidated Balance Sheets as of March 3, 2007 and June 3, 2006   | 3    |
| Condensed Consolidated Statements of Operations - Nine and Three Months Ended March 3, 2007<br>(Successor) and February 25, 2006 (Predecessor) | 4    |
| Condensed Consolidated Statements of Cash Flows - Nine Months Ended March 3, 2007<br>(Successor) and<br>February 25, 2006 (Predecessor)        | 5    |
| Notes to Condensed Consolidated Financial Statements   | 7    |
| <b>Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition</b>   | 30   |
| <b>Item 3. Quantitative and Qualitative Disclosures About Market Risk</b>  | 42   |
| <b>Item 4. Controls and Procedures</b>   | 42   |
| <b>Part II - Other Information:</b>  |      |
| <b>Item 1. Legal Proceedings</b>   | 44   |
| <b>Item 1A. Risk Factors</b>   | 44   |
| <b>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</b>   | 44   |
| <b>2. Unregistered Sales of Equity Securities and Use of Proceeds</b>  |      |
| <b>Item 3. Defaults Upon Senior Securities</b>   | 44   |
| <b>Item 4. Submission of Matters to Vote of Security Holders</b>   | 44   |
| <b>Item 5. Other Information</b>   | 44   |
| <b>Item 6. Exhibits</b>  | 45   |
| SIGNATURES   | 46   |

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**Part I. FINANCIAL INFORMATION****Item 1. Financial Statements****BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS**

(unaudited)

(All amounts in thousands)

|  | <u>Successor</u>    |                     |
|--|---------------------|---------------------|
|  | March 3, 2007       | June 3, 2006        |
| <b>ASSETS</b>  |                     |                     |
| <b>Current Assets:</b>                                   |                     |                     |
| Cash and Cash Equivalents                                | \$ 59,673           | \$ 58,376           |
| Restricted Cash and Cash Equivalents                     | 2,776               | 13,816              |
| Investments  | 810                 | 591                 |
| Accounts Receivable - Net                                | 41,566              | 42,083              |
| Merchandise Inventories                                  | 766,643             | 708,185             |
| Deferred Tax Assets                                      | 30,612              | 27,916              |
| Prepaid and Other Current Assets                         | 18,751              | 17,835              |
| Assets Held for Sale                                     | 26,690              | 7,661               |
| <b>Total Current Assets</b>                              | <b>947,521</b>      | <b>876,463</b>      |
| Property and Equipment (Net of Accumulated Depreciation) | 972,210             | 1,042,398           |
| Tradenname   | 526,300             | 526,300             |
| Favorable Leases (Net of Accumulated Amortization)       | 600,715             | 626,676             |
| Goodwill   | 56,072              | 58,985              |
| Other Assets   | 60,030              | 69,727              |
| <b>Total Assets</b>                                      | <b>\$ 3,162,848</b> | <b>\$ 3,200,549</b> |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>              |                     |                     |
| <b>Current Liabilities:</b>                              |                     |                     |
| Accounts Payable   | \$ 467,594          | \$ 444,904          |
| Income Taxes Payable                                     | 35,007              | 6,274               |
| Other Current Liabilities                                | 204,013             | 181,760             |
| Current Maturities of Long Term Debt                     | 3,717               | 10,360              |
| <b>Total Current Liabilities</b>                         | <b>710,331</b>      | <b>643,298</b>      |
| Long Term Debt   | 1,433,683           | 1,508,119           |
| Other Liabilities  | 41,828              | 21,974              |
| Deferred Tax Liability                                   | 559,477             | 607,646             |

Commitments and Contingencies

3

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**Stockholders' Equity:**

|   |                     |                     |
|---|---------------------|---------------------|
| Preferred Stock                                   | -                   | -                   |
| Common Stock                                      | -                   | -                   |
| Capital in Excess of Par Value                    | 453,704             | 446,678             |
| Accumulated Deficit                               | (36,175)            | (27,166)            |
| <b>Total Stockholders' Equity</b>                 | <b>417,529</b>      | <b>419,512</b>      |
| <b>Total Liabilities and Stockholders' Equity</b> | <b>\$ 3,162,848</b> | <b>\$ 3,200,549</b> |

See Notes to Condensed Consolidated Financial Statements.

**BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

(unaudited)

(All amounts in thousands)

|   | <u>Nine Months Ended</u>   |                                     | <u>Three Months Ended</u>  |                                     |
|---|----------------------------|-------------------------------------|----------------------------|-------------------------------------|
|   | Successor<br>March 3, 2007 | Predecessor<br>February 25,<br>2006 | Successor<br>March 3, 2007 | Predecessor<br>February 25,<br>2006 |
| <b>REVENUES:</b>  |                            |                                     |                            |                                     |
| Net Sales   | \$ 2,628,912               | \$ 2,619,919                        | \$ 987,299                 | \$ 1,023,662                        |
| Other Revenue   | 30,373                     | 24,209                              | 10,819                     | 8,368                               |
|   | 2,659,285                  | 2,644,128                           | 998,118                    | 1,032,030                           |
| <b>COSTS AND EXPENSES:</b>                                    |                            |                                     |                            |                                     |
| Cost of Sales (Exclusive of<br>Depreciation and Amortization) | 1,649,636                  | 1,663,396                           | 622,253                    | 649,340                             |
| Selling and Administrative<br>Expenses                        | 790,960                    | 765,935                             | 256,319                    | 267,342                             |
| Depreciation  | 106,392                    | 67,979                              | 34,216                     | 22,916                              |
| Amortization  | 33,623                     | 491                                 | 10,726                     | 9                                   |
| Interest Expense  | 102,344                    | 4,238                               | 31,714                     | 894                                 |
| Other (Income), Net   | (4,867)                    | (1,100)                             | (3,204)                    | (3,592)                             |
|   | 2,678,088                  | 2,500,939                           | 952,024                    | 936,909                             |
| <b>(Loss) Income Before Income<br/>Tax (Benefit)</b>          |                            |                                     |                            |                                     |
| <b>Expense</b>  | (18,803)                   | 143,189                             | 46,094                     | 95,121                              |
| Provision for Income Tax<br>(Benefit) Expense                 | (9,794)                    | 55,413                              | 15,042                     | 36,811                              |
| <b>Net (Loss) Income</b>                                      | <b>(9,009)</b>             | <b>87,776</b>                       | <b>31,052</b>              | <b>58,310</b>                       |

|                            |    |         |    |        |    |        |           |
|----------------------------|----|---------|----|--------|----|--------|-----------|
| Total Comprehensive (Loss) |    |         |    |        |    |        |           |
| Income                     | \$ | (9,009) | \$ | 87,776 | \$ | 31,052 | \$ 58,310 |

See Notes to Condensed Consolidated Financial Statements.



**BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(Unaudited)

(All amounts in thousands)

|  | <u>Nine Months Ended</u>   |                                  |
|--|----------------------------|----------------------------------|
|  | Successor<br>March 3, 2007 | Predecessor<br>February 25, 2006 |

**OPERATING ACTIVITIES**

|  |    |                |    |                |
|--|----|----------------|----|----------------|
| Net (Loss) Income  | \$ | (9,009)        | \$ | 87,776         |
| Adjustments to Reconcile Net (Loss) Income to Net Cash Provided by Operating Activities: |    |                |    |                |
| Depreciation   |    | 106,392        |    | 67,979         |
| Amortization   |    | 33,623         |    | 491            |
| Accretion of Debt Discount   |    | 8,801          |    | -              |
| Interest Rate Cap Contract - Adjustment to Market  |    | 1,883          |    | -              |
| Provision for Losses on Accounts Receivable  |    | 2,256          |    | 3,448          |
| Provision for Deferred Income Taxes  |    | (52,703)       |    | (4,280)        |
| Loss on Disposition of Fixed Assets and Leaseholds                                       |    | 1,223          |    | 2,645          |
| Non-Cash Stock Compensation Expense  |    | 6,826          |    | -              |
| Non-Cash Rent Expense and Other  |    | 4,908          |    | (761)          |
| Changes in Assets and Liabilities  |    |                |    |                |
| Investments  |    | (219)          |    | (32,490)       |
| Accounts Receivable  |    | (6,349)        |    | (5,406)        |
| Merchandise Inventories  |    | (58,458)       |    | 11,120         |
| Prepaid and Other Current Assets   |    | (975)          |    | 4,510          |
| Accounts Payable   |    | 22,690         |    | 22,321         |
| Other Current Liabilities  |    | 48,260         |    | 38,803         |
| Cash Received - Lease Incentives   |    | 20,414         |    | 3,998          |
| <b>Net Cash Provided by Operating Activities</b>   |    | <b>129,563</b> |    | <b>200,154</b> |

**INVESTING ACTIVITIES**

|  |  |                 |  |                 |
|--|--|-----------------|--|-----------------|
| Cash Paid for Property and Equipment           |  | (54,343)        |  | (64,759)        |
| Change in Restricted Cash and Cash Equivalents |  | 11,040          |  | 1,135           |
| Proceeds From Sale of Fixed Assets             |  | 4,650           |  | 687             |
| Lease Acquisition Costs                        |  | -               |  | (635)           |
| Other  |  | 66              |  | 20              |
| <b>Net Cash Used in Investing Activities</b>   |  | <b>(38,587)</b> |  | <b>(63,552)</b> |

**FINANCING ACTIVITIES**

|   |  |          |  |           |
|---|--|----------|--|-----------|
| Proceeds from Long Term Debt - ABL Line of Credit |  | 404,858  |  | 470       |
| Principal Payments on Long Term Debt              |  | (1,243)  |  | (101,080) |
| Principal Payments on Term Loan                   |  | (13,500) |  |           |

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|   |           |           |
|---|-----------|-----------|
| Principal Payments on ABL Line of Credit                | (479,994) |           |
| Equity Investment                                       | 200       |           |
| Issuance of Common Stock Upon Exercise of Stock Options | -         | 59        |
| Payment of Dividends                                    | -         | (1,791)   |
| <b>Net Cash Used in Financing Activities</b>            |           |           |
|   | (89,679)  | (102,342) |
| Increase in Cash and Cash Equivalents                   | 1,297     | 34,260    |
| Cash and Cash Equivalents at Beginning of Period        | 58,376    | 47,953    |

|   |    |         |    |        |
|---|----|---------|----|--------|
| <b>Cash and Cash Equivalents at End of Period</b>                                 | \$ | 59,673  | \$ | 82,213 |
| <b>Supplemental Disclosure of Cash Flow Information;</b>                          |    |         |    |        |
| Interest Paid   | \$ | 87,216  | \$ | 4,528  |
| Income Taxes Paid   | \$ | 13,720  | \$ | 41,887 |
| <b>Non-Cash Investing Activities: Accrued Purchases of Property and Equipment</b> | \$ | (2,012) | \$ | 3,901  |

**BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**NINE AND THREE MONTH PERIODS ENDED MARCH 3, 2007 (SUCCESSOR) AND**  
**FEBRUARY 25, 2006 (PREDECESSOR)**  
**(UNAUDITED)**

**1. Basis of Presentation**

The unaudited condensed consolidated financial statements include the accounts of Burlington Coat Factory Investments Holdings, Inc. and all its subsidiaries (“Company”). Burlington Coat Factory Investments Holdings, Inc. has no operations and its only asset is all of the stock in Burlington Coat Factory Warehouse Corporation. All discussions of operations in this report relate to Burlington Coat Factory Warehouse Corporation and its subsidiaries (“BCFWC”), which are reflected in the financial statements of Burlington Coat Factory Investments Holdings, Inc. and its subsidiaries (“Holdings”). Except as expressly indicated or unless the context otherwise requires, as used herein the “Company”, “we”, “us”, or “our” means Burlington Coat Factory Investments Holdings, Inc. and its subsidiaries. The accompanying financial statements are unaudited, but in the opinion of management reflect all adjustments (which are of a normal and recurring nature) necessary for a fair presentation of the results of operations for the interim periods. The balance sheet at June 3, 2006 has been derived from the audited financial statements in the Company's financial statements as of June 3, 2006. Because the Company's business is seasonal in nature, the operating results for the nine and three month periods ended March 3, 2007 and the corresponding periods ended February 25, 2006 are not necessarily indicative of results for the fiscal year.

Although BCFWC continued as the same legal entity after the Merger Transaction (described below in Note 2), the accompanying condensed consolidated statements of operations and cash flows are presented for two periods: Predecessor and Successor, which relate to the period preceding the Merger and the period succeeding the Merger, respectively. We refer to the operations of BCFWC and subsidiaries for both the Predecessor and Successor periods.

**2. Merger Transaction**

On January 18, 2006, BCFWC entered into an Agreement and Plan of Merger, dated as of January 18, 2006 (the “Merger Agreement”), by and among BCFWC, Burlington Coat Factory Holdings, Inc. (f/k/a BCFWC Acquisition, Inc.) (“Parent”) and BCFWC Mergersub, Inc. (“Merger Sub”) to sell all of the outstanding common stock of BCFWC to Parent through a merger with Merger Sub, which were entities directly and indirectly owned by entities affiliated with Bain Capital Partners, LLC (collectively, the “Equity Sponsors” or “Investors”).

On April 13, 2006, the transaction was consummated by the Equity Sponsors through a \$2.1 billion merger of Acquisition Sub with and into BCFWC, with BCFWC being the surviving corporation in the merger (the “Merger”). Under the Merger Agreement, the former holders of BCFWC’s common stock, par value \$1.00 per share, received \$45.50 per share. The Merger consideration was funded through the use of BCFWC’s available cash, cash equity contributions from the Equity Sponsors and the debt financings as described more fully below. We refer to the April 13, 2006 Merger as the “Merger Transaction.”

Immediately following the consummation of the Merger Transaction, Parent entered into a Contribution Agreement with Holdings to effectuate an exchange of shares whereby Parent delivered to Holdings all of the outstanding shares in BCFWC, and Holdings simultaneously issued and delivered to the parent 1,000 shares of common stock constituting all of Holdings’ issued and outstanding stock.

The following principal equity capitalization and financing transactions occurred in connection with the Merger Transaction:

- Aggregate cash equity contributions of approximately \$445 million were made by the Equity Sponsors and \$0.8 million in cash from members of management; and

7

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- BCFWC (1) entered into an \$800 million secured ABL Credit Facility, of which \$225 million was drawn at closing, (2) entered into a \$900 million secured term loan agreement, all of which was drawn at closing, (3) issued \$305 million face amount 11 1/8% Senior Notes due 2014 at a discount of which all the \$299 million proceeds were used to finance the Merger Transaction and (4) received a cash contribution from Holdings of \$75 million from an issuance of \$99.3 million 14 1/2% Senior Discount Notes due 2014, all of which was also used to finance the Merger Transaction.

The proceeds from the equity capitalization and financing transactions, together with \$193 million of our available cash, were used to fund the:

- Purchase of common stock outstanding of approximately \$2.1 billion;
- Settlement of all stock options of BCFWC under the terms of the Merger Agreement of approximately \$13.8 million; and
- Fees and expenses related to the Merger Transaction and the related financing transactions of approximately \$90.8 million.

Immediately following the consummation of the Merger Transaction, the Equity Sponsors indirectly owned 98.5% of the Parent and management owned 1.5% of the Parent.

In connection with the Merger Transaction, effective as of April 13, 2006, the Certificate of Incorporation of BCFWC Mergersub, Inc. became the BCFWC's Certificate of Incorporation which resulted in the following changes to the BCFWC's authorized capital stock from 5,000,000 preferred shares, par value \$1.00 per share, and 100,000,000 common shares, par value \$1.00 per share to 1,000 preferred shares, par value \$0.01 per share, and 10,000 common shares, par value \$1.00 per share, authorized shares of capital stock. As of June 3, 2006 and March 3, 2007, 1,000 shares of BCFWC common stock were held by Holdings and all 1,000 shares of Holdings were held by Parent.

### **3. Principles of Consolidation**

The unaudited condensed consolidated financial statements include the accounts of Burlington Coat Factory Investments Holdings, Inc. and all its subsidiaries in which it has the controlling financial interest through direct ownership of a majority voting interest or a controlling managerial interest. All subsidiaries are wholly owned except one, of which we own seventy-five percent. The investment is consolidated, net of its minority interest. All significant intercompany accounts and transactions have been eliminated.

Holdings was incorporated in the State of Delaware on April 10, 2006. Holdings' Certificate of Incorporation authorizes 1,000 shares of common stock, par value of \$0.01 per share. All 1,000 shares are issued and outstanding and Parent is the only holder of record of this stock.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. It is suggested that these condensed consolidated financial statements be read in conjunction with the financial statements and notes thereto included in the Company's registration statement filed with the SEC on October 10, 2006 on Form S-4, as amended and declared effective by the SEC on January 12, 2007.

#### **4. Restricted Cash and Cash Equivalents**

Restricted cash and cash equivalents consist of \$0.4 million pledged as collateral for certain insurance contracts and \$2.4 million contractually restricted and related to the acquisition and maintenance of a building related to a store operated by the Company. Previously, the Company maintained approximately \$11.4 million pledged as collateral for certain insurance contracts. During the third quarter of fiscal 2007, the Company replaced approximately \$11.0 million of this restricted cash with letters of credit agreements as collateral for the contracts.

## 5. Inventories

Merchandise inventories as of March 3, 2007 and June 3, 2006 are valued at the lower of cost, on a First In First Out (FIFO) basis, or market, as determined by the retail inventory method. The Company records its cost of merchandise (net of purchase discounts and certain vendor allowances), certain merchandise acquisition costs (primarily commissions and import fees), inbound freight, warehouse outbound freight, and freight on internally transferred merchandise in the line item "Cost of Sales" in the Company's Condensed Consolidated Statement of Operations. Costs associated with the Company's warehousing, distribution, buying, and store receiving functions are included in the line items "Selling and Administrative Expenses", "Depreciation" and "Amortization" in the Company's Condensed Consolidated Statement of Operations. Warehousing and purchasing costs included in Selling and Administrative Expenses amounted to \$44.7 million and \$14.1 million for the nine and three month periods ended March 3, 2007, respectively, and \$36.8 million and \$12.2 million for the nine and three month periods ended February 25, 2006, respectively. Depreciation related to the warehousing and purchasing functions amounted to \$7.9 million and \$2.8 million for the nine and three month periods ended March 3, 2007 and \$6.2 million and \$2.0 million for the nine and three month periods ended February 25, 2006. Also included in Selling and Administrative Expenses are payroll and payroll related expenses, occupancy related expenses, advertising expenses, store operating expenses and corporate overhead expenses. The Company also establishes reserves for potentially excess and obsolete inventories based on current inventory levels, historical analysis of product sales and current market conditions. The reserves are revised, if necessary, on a quarterly basis for adequacy. The Company's reserves against inventory were \$45.1 million and \$8.9 million as of March 3, 2007 and June 3, 2006, respectively. The increase in the reserves against inventory primarily relates to additional estimated inventory shrinkage for the nine months ended March 3, 2007.

## 6. Investments

The Company classifies its investments in debt and equity securities into held-to-maturity, available-for-sale or trading categories in accordance with the provisions of Statement of Financial Accounting Standards ("SFAS") No. 115, *Accounting For Certain Investments in Debt and Equity Securities*. Debt securities are classified as held-to-maturity when the Company has the positive intent and ability to hold the securities to maturity. Held-to-maturity securities are stated at amortized cost. Debt securities not classified as held-to-maturity are classified as trading securities and are carried at fair market value, with unrealized gains and losses included in net income (loss). The Company's investments not classified as held-to-maturity or trading securities are classified as available-for-sale and are carried at fair market value, with unrealized gains and losses, net of tax, reported as a separate component of stockholders' equity. At the balance sheet dates presented, investments consisted of (in thousands):

|                                       |        | <u>March 3, 2007</u> |       |                   |
|---------------------------------------|--------|----------------------|-------|-------------------|
|                                       | Cost   | Unrealized           | Gains | Fair Market Value |
| Trading Securities (Current):         |        |                      |       |                   |
| Short Term Municipal Bond Investments | \$ 150 | \$ -                 |       | \$ 150            |
| Equity Investments                    | 431    | 229                  |       | 660               |
|                                       | \$ 581 | \$ 229               |       | \$ 810            |

|  |      | <u>June 3, 2006</u> |       |                   |
|--|------|---------------------|-------|-------------------|
|  | Cost | Unrealized          | Gains | Fair Market Value |



## Trading Securities (Current):

|                    |    |     |    |     |    |     |
|--------------------|----|-----|----|-----|----|-----|
| Equity Investments | \$ | 431 | \$ | 160 | \$ | 591 |
|--------------------|----|-----|----|-----|----|-----|

**7. Assets Held for Sale**

“Assets Held for Sale” represents assets owned by the Company that management has committed to sell in the near term. The Company has either identified or is actively seeking potential buyers for these assets as of March 3, 2007. The assets listed as “Assets Held for Sale” are comprised of buildings related to store operations.

**8. Revenue Recognition**

The Company records revenue at the time of sale and delivery of merchandise net of allowances for estimated future returns. The Company accounts for layaway sales and leased department revenue in compliance with Staff Accounting Bulletin ("SAB") No. 101, *Revenue Recognition in Financial Statements*, as revised and rescinded by SAB No. 104, *Revenue Recognition*. Layaway sales are recognized upon delivery of merchandise to the customer. The amount of cash received upon initiation of the

layaway is recorded as a deposit liability within other current liabilities. Gift cards are recorded as a liability at the time of issuance, and upon redemption the related sale is recorded. Except where prohibited by law, after 12 months of non-use, a monthly maintenance fee is deducted from the remaining balance of the gift card and is recorded as other revenue.

## **9. Other Income (Loss), Net**

Other Income (Loss), Net consists of investment income, losses from disposition of fixed assets and other miscellaneous income items. Investment income amounted to \$4.2 million and \$2.1 million for the nine and three month periods ended March 3, 2007, respectively, compared with interest income of \$5.9 million and \$3.1 million for the similar nine and three month periods of a year ago. Losses from disposition of fixed assets amounted to \$1.2 million and \$1.1 million for the nine and three month periods ended March 3, 2007. Losses from disposition of fixed assets amounted to \$2.6 million and \$0.5 million for the nine and three month periods ended February 25, 2006. The Company recorded insurance recoveries of \$1.9 million during the nine and three month periods ended March 3, 2007. These revenues were offset in part by losses of \$0.8 million recorded during the second fiscal quarter relating to the write-off of the net book value of assets damaged at one of its store locations. The Company recorded miscellaneous losses of \$3.5 million related to the write-off of the net book value of assets damaged during Hurricanes Katrina and Wilma, during the second fiscal quarter of 2006

## **10. Income Taxes**

As of March 3, 2007, the Company had a current deferred tax asset of \$30.6 million and a non-current deferred tax liability of \$554.2 million. As of June 3, 2006, the Company had a current deferred tax asset of \$27.9 million and a non-current deferred tax liability of \$607.6 million. Income taxes are provided on an interim basis based upon the Company's estimate of the effective annual income tax rate. As of March 3, 2007 and June 3, 2006, valuation allowances amounted to \$10.6 million and related primarily to state tax net operating losses. The Company believes it is unlikely that it will be able to utilize the benefit of these losses in the future. Current deferred tax assets consisted primarily of certain operating costs and certain inventory related costs not currently deductible for tax purposes. Non-current deferred tax liabilities primarily reflected rent expense, pre-opening costs, intangible costs and depreciation expense not currently deductible for tax purposes.

## **11. Intangible Assets**

The Company accounts for intangible assets in compliance with SFAS No. 142, *Goodwill and Other Intangible Assets*. The Company's intangible assets primarily represent tradenames and net favorable lease positions. The tradename asset "Burlington Coat Factory" is expected to generate cash flows indefinitely and does not have an estimable or finite useful life; and therefore, is accounted for as an indefinite-lived asset not subject to amortization. The values of favorable and unfavorable lease positions are amortized on a straight line basis over the expected lease terms. Amortization of net favorable lease positions is included in "Amortization" on the accompanying Condensed Consolidated Statement of Operations.

The Company tests identifiable intangible assets with an indefinite life for impairment, at a minimum on an annual basis, relying on a number of factors, including operating results, business plans and projected future cash flows. The impairment test for identifiable assets not subject to amortization consists of a comparison of the fair value of the intangible assets with its carrying amount. Identifiable intangible assets that are subject to amortization are evaluated for impairment using a process similar to that used to evaluate other long-lived assets as described in Note 25. An impairment loss is recognized for the amount by which the carrying value exceeds the fair value of the asset.

Intangible assets as of March 3, 2007 and June 3, 2006 are as follows (in thousands):

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|                      | <u>March 3, 2007</u>  |                          |            | <u>June 3, 2006</u>   |                          |            |
|----------------------|-----------------------|--------------------------|------------|-----------------------|--------------------------|------------|
|                      | Gross Carrying Amount | Accumulated Amortization | Net Amount | Gross Carrying Amount | Accumulated Amortization | Net Amount |
| Tradename            | \$ 526,300            | \$ -                     | \$ 526,300 | \$ 526,300            | \$ -                     | \$ 526,300 |
| Net Favorable Leases | \$ 631,149            | \$ (30,434)              | \$ 600,715 | \$ 631,149            | \$ (4,473)               | \$ 626,676 |

Amortization expense related to net favorable leases amounted to \$26.0 million and \$8.2 million for the nine and three month periods ended March 3, 2007, respectively. Amortization expense of net favorable leases for each of the next five fiscal years is estimated to be as follows: fiscal 2008 - \$33.5 million; fiscal 2009 - \$33.5 million; fiscal 2010 - \$33.5 million; fiscal 2011 - \$33.4 million; and fiscal 2012 - \$33.3 million. Amortization for the remainder of fiscal 2007 is expected to be approximately \$8.4 million.

## **12. Goodwill**

Goodwill represents the excess of the acquisition cost over the estimated fair value of tangible assets and other identifiable assets acquired less liabilities assumed. Other identifiable intangible assets include tradenames and net favorable leases. Statement of Financial Accounting Standards No. 142, *Goodwill and Other Intangible Assets* (“SFAS No. 142”) replaces the amortization of goodwill and indefinite-lived intangible assets with periodic tests for the impairment of these assets. SFAS No. 142 requires a comparison, at least annually, of the net book value of the assets and liabilities associated with a reporting unit, including goodwill, with the fair value of the reporting unit, which corresponds to the discounted cash flows of the reporting unit, in the absence of an active market for such unit. The Company’s annual impairment test for impairment of all reporting units occurs during the fourth quarter of each year. The Company has recorded \$59.0 million in goodwill in connection with the Merger Transaction.

## **13. Other Assets**

Other assets consist primarily of deferred financing fees, notes receivable and the net accumulation of excess rent income, accounted for on a straight line basis, over actual rental income receipts.

## **14. Other Current Liabilities**

Other current liabilities primarily consist of sales tax payable, unredeemed store credits and gift certificates, accrued payroll costs, accrued insurance costs, accrued operating expenses, layaway deposits, payroll taxes payable, current portion of deferred rent expense and other miscellaneous items.

## **15. Other Liabilities**

Other liabilities primarily consist of deferred lease incentives and the net accumulation of excess straight line rent expense over actual rental expenditures. Deferred lease incentives are funds received or receivable from landlords used primarily to offset the costs of store remodelings. These deferred lease incentives are amortized over the expected lease term including rent holiday periods and option periods where the exercise of the option can be reasonably assured.

## **16. Lines of Credit**

In connection with the Merger Transaction, BCFWC entered into an \$800 million Available Business Line (ABL) senior secured revolving credit facility. The facility is for a five year period at an interest rate of LIBOR plus a spread which is determined by the Company’s annual average borrowings outstanding. The maximum borrowing under the facility during the nine month period ended March 3, 2007 was \$365.0 million. Average borrowings during the period amounted to \$217.9 million at an average interest rate of 7.2%. At March 3, 2007 and June 3, 2006, \$137.1 million and \$212.2 million, respectively, were outstanding under this credit facility. Commitment fees of .25% are charged on the unused portion of the facility and are included in the line item “Interest Expense” on the Company’s Condensed Consolidated Statements of Operations.

## **17. Store Exit Costs**

The Company establishes reserves covering future lease and one-time termination benefit obligations of closed stores. The long term portion of the reserves is included in the line item “Other Liabilities” in the Company’s Condensed Consolidated Balance Sheets and amounts to \$0.1 million. Reserves at March 3, 2007 and June 3, 2006 consisted of (in thousands):

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| <u>Fiscal Year Reserve Established</u> | <u>Balance at<br/>June 3, 2006</u> | <u>Additions</u> | <u>Payments</u> | <u>Balance at<br/>March 3, 2007</u> |
|--|------------------------------------|------------------|-----------------|-------------------------------------|
| 2004 Future Lease Obligations          | \$ 377                             |                  | \$ 98           | \$ 279                              |
| 2006 Future Lease Obligations          | 494                                |                  | 494             | -                                   |
| 2007 Future Lease Obligations          | -                                  | \$ 404           | 75              | 329                                 |
| 2007 One-Time Termination Benefits     | -                                  | 115              | -               | 115                                 |
|  | \$ 871                             | \$ 519           | \$ 667          | \$ 723                              |

The Company believes that these reserves are adequate to cover the expected contractual lease payments, one-time termination benefits and other ancillary costs related to the closings. Scheduled rent related payments for the costs over the remainder of the contractual obligation periods are: fiscal 2007 - \$0.2 million, fiscal 2008 - \$0.4 million and fiscal 2009 - \$0.1 million.

**18. Long Term Debt**

Long-term debt consists of (in thousands):

|  | March 3, 2007 | June 3, 2006 |
|--|---------------|--------------|
| Industrial Revenue Bonds, 6.0% due in semi-annual payments of various amounts from September 1, 2004 to September 1, 2010  | \$ 4,190      | \$ 5,000     |
| Promissory Note, 4.43% due in monthly payments of \$8 through December 23, 2011  | 394           | 447          |
| Promissory Note, non-interest bearing, due in monthly payments of \$17 through January 1, 2012   | 983           | 1,133        |
| Senior Notes, 11 % due at maturity on April 15, 2014, semi-annual interest payments from October 15, 2006 to April 15, 2014  | 299,538       | 299,179      |
| Senior Discount Notes, 14.5% due at maturity on October 15, 2014, semi-annual discount accretion to maturity amount from October 15, 2006 to April 15, 2008 and semi-annual interest payments from October 15, 2008 to October 15, 2014. 2008 and semi-annual interest payments from October 15, 2008 to October 15, 2014. | 84,958        | 76,517       |
| \$900 million senior secured term loan facility, Libor plus 2.25% due in quarterly payments of \$2,250 from May 30, 2006 to May 28, 2012 with remaining balance payable quarterly in equal amounts through May 28, 2013.   | 884,250       | 897,750      |
| \$800 million ABL senior secured revolving facility, Libor plus spread based on average outstanding balance.   | 137,103       | 212,239      |
| Capital Lease Obligations  | 25,984        | 26,214       |
| Subtotal   | 1,437,400     | 1,518,479    |
| Less Current Portion   | (3,717)       | (10,360)     |
| Long-Term Debt and Obligations Under Capital Leases  | \$ 1,433,683  | \$ 1,508,119 |

The Company has \$58.2 million in deferred financing fees, net of accumulated amortization, as of March 3, 2007 and \$66.3 million as of June 3, 2006 related to its long term debt instruments recorded in the line item "Other Assets" on the Condensed Consolidated Balance Sheets. Amortization of deferred financing fees is included in the line item "Amortization" on the Company's Condensed Consolidated Statement of Operations and amounted to \$7.7 million and \$2.6 million for the nine and three month periods ended March 3, 2007, and \$0.5 million and less than \$0.1 million for the nine and three month periods ended February 25, 2006, respectively. The Company elected to prepay \$9.0 million (one year's amortization) of its term loan facility in November 2006. Amortization expense for the remainder of fiscal 2007 is estimated to be \$2.6 million. Amortization expense for each of the next five fiscal years is estimated to be as follows: fiscal 2008 - \$10.3 million; fiscal 2009 - \$10.4 million; fiscal 2010 - \$10.3 million; fiscal 2011 - \$9.8 million and fiscal 2012 - \$6.7 million. Deferred financing fees have a remaining weighted average amortization period of approximately 5.6 years.

As of March 3, 2007 the Company is in compliance with all of its debt covenants. The agreements regarding the ABL Credit Facility and the Term Loan as well as indenture governing the BCFWC Senior Notes and Holdings Senior Discount Notes contain covenants that, among other things, limit our ability and the ability of our restricted subsidiaries to pay dividends on, redeem or repurchase capital stock; make investments and other restricted payments; incur additional indebtedness or issue preferred stock; create liens; permit dividend or other payment restrictions on our restricted subsidiaries; sell all or substantially all of our assets or consolidate or merge with or into other companies; and engage in transactions with affiliates.

**19. Comprehensive Income**

The Company presents comprehensive income (loss) as a component of stockholders' equity in accordance with SFAS No. 130, *Reporting Comprehensive Income*. For the nine and three month periods ended March 3, 2007 and February 25, 2006, comprehensive income (loss) consisted of net income (loss).

**20. Segment Information**

The Company has one reportable segment, operating within the United States. Sales by major product categories are as follows (in thousands):

|               | <u>Nine Months Ended</u>   |                                     | <u>Three Months Ended</u>  |                                     |
|---------------|----------------------------|-------------------------------------|----------------------------|-------------------------------------|
|               | Successor<br>March 3, 2007 | Predecessor<br>February 25,<br>2006 | Successor<br>March 3, 2007 | Predecessor<br>February 25,<br>2006 |
| Apparel       | \$ 2,113,801               | \$ 2,102,335                        | \$ 805,114                 | \$ 835,615                          |
| Home Products | 515,111                    | 517,584                             | 182,185                    | 188,047                             |
|               | \$ 2,628,912               | \$ 2,619,919                        | \$ 987,299                 | \$ 1,023,662                        |

Apparel includes all clothing items for men, women and children and apparel accessories, such as jewelry, perfumes and watches. Home Products includes linens, home furnishings, gifts, baby furniture and baby furnishings.

## **21. Other Revenue**

Other Revenue consists of rental income received from leased departments, subleased rental income, layaway, alteration and other service charges and other miscellaneous items. Layaway, alteration and other service fees amounted to \$12.6 million and \$3.9 million for the nine and three month periods ended March 3, 2007 and \$6.6 million and \$1.3 million for the nine and three month periods ended February 25, 2006, respectively. Rental income from leased departments amounted to \$8.3 million and \$3.5 million for the nine and three month periods ended March 3, 2007, respectively, and \$8.7 million and \$3.8 million for the comparative periods of a year ago. Subleased rental income and other miscellaneous revenue items amounted to \$9.4 million and \$3.4 million for the nine and three month periods ended March 3, 2007 and \$8.9 million and \$3.2 million for the nine and three month periods ended February 25, 2006.

## **22. Vendor Rebates and Allowances**

Rebates and allowances received from vendors are accounted for in compliance with Emerging Issues Task Force ("EITF") Issue No. 02-16, *Accounting by a Customer (including a Reseller) for Certain Consideration Received from a Vendor*. EITF Issue No. 02-16 specifically addresses whether a reseller should account for cash consideration received from a vendor as an adjustment of cost of sales, revenue, or as a reduction to a cost incurred by the reseller. Rebates and allowances received from vendors that are dependent on purchases of inventories are recognized as a reduction of cost of goods sold when the related inventory is sold or marked down. Rebates and allowances that are reimbursements of specific expenses are recognized as a reduction of selling and administrative expenses when earned, up to the amount of the incurred cost. Any vendor reimbursement in excess of the related incurred cost is recorded as a reduction of cost of sales. Rebates and allowances that were reimbursements of specific expenses, which were recognized as a reduction of selling and administrative expenses, amounted to \$0.7 million and \$0.2 million for the nine and three month periods ended March 3, 2007, respectively, and \$0.7 million and \$0.2 million for the nine and three month periods ended February 25, 2006, respectively.

## **23. Capitalized Computer Software Costs**

The Company accounts for capitalized software in accordance with Statement of Position ("SOP") 98-1, *Accounting For the Costs of Computer Software Developed For or Obtained for Internal-Use*. The SOP requires the capitalization of certain costs incurred in connection with developing or obtaining software for internal use. The Company capitalized \$6.8 million and \$1.3 million for the nine and three month periods ended March 3, 2007, respectively, and \$3.6 million and \$1.0 million relating to these costs during the nine and three month periods ended February 25, 2006, respectively.

## **24. Stock Option and Award Plans and Stock-Based Compensation**

On April 13, 2006, the Parent's Board of Directors adopted the 2006 Management Incentive Plan ("Plan"). The Plan provides for the granting of service-based and performance-based stock options and restricted stock to executive officers and other key employees of the Company and its subsidiaries. Pursuant to the Plan, employees are granted options to purchase "units" of common stock in the Parent. Each unit consists of nine shares of Class A common stock and one share of Class L common stock of the Parent. The shares comprising a unit are in the same proportion as the shares of Class A and Class L common stock held by all stockholders of the Parent. The options are exercisable only for whole units and cannot be separately exercised for the individual classes of the Parent common stock. There are



511,122 units reserved under the Plan consisting of 4,600,098 shares of Class A common stock of Holdings and 511,122 shares of Class L common stock of Holdings.

The units granted were granted in three tranches with exercise prices as follows: Tranche 1: \$90 per unit; Tranche 2: \$180 per Unit; and Tranche 3: \$270 per unit. The service-based awards generally cliff vest 40% on the second anniversary of the award with the remaining ratably over the subsequent three years. All options become exercisable upon a change of control and unless determined otherwise by the plan administrator. Upon cessation of employment, options that have not vested will terminate immediately, units issued upon the exercise of vested options will be callable and unexercised vested options will be exercisable for a period of 60 days. The final exercise date for any option granted is the tenth anniversary of the grant date.

As of March 3, 2007, the Parent granted 412,000 options to purchase units. All options granted to date are service based awards. On June 4, 2006, we adopted SFAS No. 123R (Revised 2004), "*Share-Based Payment*," using the modified prospective method, which requires companies to record stock compensation expense for all non-vested and new awards beginning as of the adoption date. Accordingly, prior period amounts presented herein have not been restated. For the nine and three month periods ended March 3, 2007, we recognized non-cash stock compensation expense of \$2.4 million and \$0.8 million, respectively, which is included in the line item "Selling and Administrative Expense" on our Company's Condensed Consolidated Statements of Operations. The adoption of SFAS 123R had no impact on our cash flow from operations or financing activities. At March 3, 2007, there is approximately \$14.0 million of unearned non-cash stock-based compensation that we expect to recognize as

expense over the next 4.2 years. The service based awards are expensed on a straight line basis over the requisite service period of five years. During the nine and three month periods ended March 3, 2007, there were options granted to purchase 74,500 units and 4,500 units, respectively. During the nine months ended March 3, 2007, 10,000 options to purchase units were cancelled. During the period, no options were exercised. At March 3, 2007, no options were exercisable. All units issued and cancelled for each of the Tranches had the same weighted average exercise price as those remaining outstanding at March 3, 2007. As of March 3, 2007 all outstanding units are expected to vest.

The following table summarizes information about the stock options outstanding under Parent's 2006 Plan as of March 3, 2007:

|           | <u>Option Units Outstanding</u> |                    |   | <u>Option Units Exercisable</u> |                    |
|-----------|---------------------------------|--------------------|---|---------------------------------|--------------------|
|           | Range of Exercise Prices        | Number Outstanding | Weighted Average Remaining Contractual Life | Weighted Average Exercise Price | Number Exercisable |
| Tranche 1 | \$ 90                           | 137,333            | 9.2 years                                   | \$ 90                           | 0                  |
| Tranche 2 | \$ 180                          | 137,333            | 9.2 years                                   | \$ 180                          | 0                  |
| Tranche 3 | \$ 270                          | 137,334            | 9.2 years                                   | \$ 270                          | 0                  |
|           |                                 | 412,000            |   |                                 | 0                  |

The fair value of each stock option granted is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions used for grants under Parent's 2006 Plan in fiscal 2006 and fiscal 2007:

|                                    |           |
|------------------------------------|-----------|
| Risk-Free Interest Rate            | 4.75%     |
| Expected Volatility                | 70%       |
| Expected Life                      | 4.5 years |
| Contractual Life                   | 10 years  |
| Expected Dividend Yield            | 0.0%      |
| Fair Value of Option Units Granted |           |
| Tranche 1                          | \$ 53.13  |
| Tranche 2                          | \$ 38.79  |
| Tranche 3                          | \$ 30.53  |

### **Pre-Transaction Stock-Based Compensation Accounting**

Prior to the closing of the Merger transaction, BCFWC applied Accounting Principles Board ("APB") No. 25 in accounting for its stock option awards. Accordingly, compensation expense has not been recorded for the nine and three month periods ended February 25, 2006. The following table illustrates the effect on net income for the nine and three month periods ended February 25, 2006 had BCFWC applied the fair value recognition provisions of SFAS No.

123 (in thousands):

|   | Nine<br>Months Ended<br>February 25, 2006 | Three Months<br>Ended<br>February 25, 2006 |
|---|---|--|
| Net Income as Reported                                | \$ 87,776                                 | \$ 58,310                                  |
| Expense Under Fair Value<br>Method, Net of Tax Effect | (388)                                     | (52)                                       |
| Pro Forma Net Income                                  | \$ 87,388                                 | \$ 58,258                                  |

The fair value of each stock option granted was estimated on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions used for grants in fiscal 2005 (no options were granted during fiscal 2004 or fiscal 2006):

14

|                               | Grant 1 | Grant 2 |
|-------------------------------|---------|---------|
| Number of Shares              | 87,700  | 73,600  |
| Risk-Free Interest Rate       | 4.10%   | 4.10%   |
| Expected Volatility           | 37.65%  | 38.00%  |
|                               | 5.5     | 5.5     |
| Expected Life                 | years   | years   |
|                               | 10      | 10      |
| Contractual Life              | years   | years   |
| Expected Dividend Yield       | 0.20%   | 0.20%   |
| Fair Value of Options Granted | \$ 6.79 | \$ 9.85 |

Any unexercised stock options at the time of the consummation of the Merger transaction were cancelled and each holder received an amount in cash, less applicable withholding taxes, equal to \$45.50 per share less the exercise price of each option.

**Non-vested restricted stock:** At their option, in lieu of receiving an all cash retention bonus, members of management collectively received \$5.9 million in shares of non-vested restricted stock in the form of common stock of Parent. These shares vest on April 13, 2007. Non-vested restricted stock compensation is being amortized over a one year vesting period and amounted to \$4.5 million and \$1.5 million for the nine and three month periods ended March 3, 2007. Deferred compensation expense is recorded capital in excess of par value.

## 25. Impairment of Long-Lived Assets

The Company accounts for impaired long-lived assets in accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*. This statement requires that long-lived assets and certain identifiable intangibles to be held and used by an entity be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Also, long-lived assets and certain intangibles to be disposed of should be reported at the lower of the carrying amount or fair value less cost to sell. The Company considers historical performance and future estimated results in its evaluation of potential impairment and then compares the carrying amount of the asset to the estimated future cash flows expected to result from the use of the asset. If the carrying amount of the asset exceeds the estimated expected undiscounted future cash flows, the Company measures the amount of the impairment by comparing the carrying amount of the asset to its fair value. The estimation of fair value is measured by discounting expected future cash flows at the rate the Company utilizes to evaluate potential investments. Impairment charges recorded during the nine month period ended March 3, 2007 amounted to \$3.6 million. There were no impairment charges recorded during the three month period ended March 3, 2007. For the nine month period ended February 25, 2006 impairment charges amounted to \$1.3 million. There were no impairment charges recorded during the three month period ended February 25, 2006. For the nine months ended March 3, 2007, the impairment charges of \$2.6 million and \$1.0 million were recorded in the line items Depreciation and Amortization, respectively, in the Condensed Consolidated Statements of Operations. For the nine months ended February 25, 2006, impairment charges of \$1.3 million were recorded in the line item Depreciation.

## 26. Discontinued Operations

The Company continuously monitors and evaluates store profitability. Based upon these evaluations, the decision to permanently close a store or to relocate a store within its same trading market is made. Only those stores permanently closed, where sales by another store will not absorb a significant amount of the closed store's sales, are included in the Company's calculation of discontinued operations. There were no discontinued operations recorded during the nine and three month periods ended March 3, 2007 or for the same periods ended February 25, 2006.

## **27. Advertising Costs**

The Company's net advertising costs consist primarily of newspaper and television costs. The production costs of net advertising are charged to expenses as incurred. Net advertising expenses for the nine and three month periods ended March 3, 2007 were \$54.3 million and \$13.0 million, respectively. For the nine and three month periods ended February 25, 2006, advertising costs were \$55.1 million and \$17.9 million, respectively. The Company nets certain cooperative advertising reimbursements received from vendors against specific, incremental, identifiable costs incurred in connection with selling the vendors' products. Any excess reimbursement is characterized as a reduction of inventory and is recognized as a reduction to cost of sales as inventories are sold. Vendor rebates netted against advertising expense were \$0.5 million and \$0.2 million for the nine and three month periods ended March 3, 2007, respectively, and \$0.8 million and \$0.4 million for the comparative nine and three month periods of a year ago.

## **28. Lease Accounting**

The Company calculates rent expense on a straight line basis over the lesser of the lease term including renewal options, if reasonably assured, or the economic life of the leased premises, taking into consideration rent escalation clauses, rent holidays and other lease concessions. The Company expenses rent during the construction or build-out phase of the leased property.

## 29. Derivatives and Hedging Activities

SFAS No. 133, as amended, establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. It requires the recording of all derivatives as either assets or liabilities on the balance sheet, measured at estimated fair value and the recognition of any unrealized gains and losses.

BCFWC entered into two interest rate cap agreements to manage interest rate risk associated with its long-term debt obligations. These agreements are classified as “Other Assets” within our Condensed Consolidated Balance Sheets. Each agreement became effective on May 12, 2006. One interest rate cap agreement has a notional principal amount of \$300,000,000 with a cap rate of seven percent, and terminates on May 31, 2011. The other agreement has a notional principal amount of \$700,000,000 with a cap rate of seven percent, and terminates on May 29, 2009. We do not monitor these interest rate cap agreements for hedge effectiveness. Losses associated with these contracts amounted to \$1.9 million and \$0.2 million during the nine and three month periods ended March 3, 2007 and are included in the line item “Interest Expense” on the Company’s Condensed Consolidated Statements of Operations. The fair market value of the interest rate contracts at March 3, 2007 amounted to \$0.4 million and \$2.3 million at March 3, 2007 and June 3, 2006, respectively.

## 30. Credit Risk

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of cash, cash equivalents and investments. The Company manages the credit risk associated with cash equivalents and investments by investing with high-quality institutions and, by policy, limiting investments only to those which meet prescribed investment guidelines. The Company has a policy of making investments in debt securities with short-term ratings of A-1 (or equivalent) or long-term ratings of A and A-2 (or equivalent). The Company maintains cash accounts that, at times, may exceed federally insured limits. The Company has not experienced any losses from maintaining cash accounts in excess of such limits. Management believes that it is not exposed to any significant risks on its cash and cash equivalent accounts.

## 31. Reclassifications

Certain reclassifications have been made to the Condensed Consolidated Statement of Operations for the nine and three month periods ended February 25, 2006 to conform to the classifications used in the current period. Line of credit commitment fees of \$0.4 million and \$0.2 million previously recorded in the line item “Selling and Administrative Expense” have been reclassified and included in the line item “Interest Expense.” Deferred financing fee amortization of \$0.5 million and less than \$0.1 million for the nine and three month periods ended February 25, 2006 have been reclassified from “Selling and Administrative Expense” to “Amortization”.

## 32. Recent Accounting Pronouncements

a. In December 2004, the FASB issued SFAS No. 123(R), “*Share Based Payment*.” This statement establishes standards for the accounting of transactions in which an entity exchanges its equity instruments for goods and services, primarily with respect to accounting for transactions in which an entity obtains employee services in share-based payment transactions. It also addresses transactions in which an entity incurs liabilities in exchange for goods and services that are based on the fair value of the entity’s equity instruments or that may be settled by the issuance of those equity instruments. Entities will be required to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award (with limited exceptions).

That cost will be recognized over the period during which an employee is required to provide service in exchange for the award (usually the vesting period). The grant-date fair value of employee share options and similar instruments will be estimated using option-pricing models. If an equity award is modified after the grant date, incremental compensation cost will be recognized in an amount equal to the excess of the fair value of the modified award over the fair value of the original award immediately before the modification. This statement is effective for the first fiscal year beginning after June 15, 2005. We adopted Statement No. 123(R) for fiscal 2007, using the modified-prospective method. Under the modified-prospective method, we recognized compensation cost for all awards subsequent to adopting the standard and for the unvested portion of previously granted awards outstanding upon adoption. The statement permits the use of either the straight-line or an accelerated method to amortize the cost as an expense for awards with graded vesting. The impact of adopting SFAS 123 (R) on Net Loss amounted to \$1.1 million and \$0.5 million (net of tax) for the nine and three month periods ended March 3, 2007. SFAS 123 (R) also amended SFAS No. 95, "*Statement of Cash Flows*" to require the benefits for tax deductions in excess of recognized compensation be reported as financing cash inflows rather than as a reduction in income taxes paid, which is included within operating cash flows. The adoption of SFAS 123 (R) had no impact on the Company's cash flows.

b. In December 2004, the FASB issued SFAS No. 153, "*Exchanges of Nonmonetary Assets—An Amendment of APB Opinion No. 29.*" SFAS No. 153 amends Opinion No. 29 to eliminate the exception for nonmonetary exchanges of similar productive assets and replaces it with a general exemption for exchanges of nonmonetary assets that do not have commercial substance. A nonmonetary exchange is considered to have commercial substance if the future cash flows of the entity are expected

to change significantly as a result of the exchange. We adopted SFAS No. 153 effective June 4, 2006. The adoption of SFAS No. 153 did not have an impact on our condensed consolidated financial statements.

c. In May 2005, the FASB issued SFAS No. 154, "*Accounting Changes and Error Corrections—a replacement of APB Opinion No. 20 and FASB Statement No. 3.*" SFAS No. 154 requires retrospective application to prior periods' financial statements of changes in accounting principle, unless it is impracticable to determine either the period-specific effects or the cumulative effect of the change. SFAS No. 154 also requires that retrospective application of a change in accounting principle be limited to the direct effects of the change. Indirect effects of a change in accounting principle, such as a change in nondiscretionary profit-sharing payments resulting from an accounting change, should be recognized in the period of the accounting change. SFAS No. 154 also requires that a change in depreciation, amortization, or depletion method for long-lived, nonfinancial assets be accounted for as a change in accounting estimate affected by a change in accounting principle. SFAS No. 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. We adopted the provisions of SFAS No. 154 as applicable beginning in fiscal 2007. The adoption of SFAS No. 154 did not have an impact on our condensed consolidated financial statements.

d. In June 2006, the FASB issued FASB Interpretation ("FIN") No. 48 - *Accounting for Uncertainty in Income Taxes* - an interpretation of FASB Statement No. 109. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on accounting for derecognition, interest, penalties, accounting in interim periods, disclosure and classification of matters related to uncertainty in income taxes, and transitional requirements upon adoption of FIN 48. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company is currently in the process of assessing the impact of the adoption of FIN 48 on its condensed consolidated financial statements.

e. In February 2006, the FASB issued SFAS No. 155, *Accounting for Certain Hybrid Financial Instruments* - an amendment of FASB Statements No. 133 and 140 (SFAS 155). SFAS 155 simplifies accounting for certain hybrid instruments currently governed by SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities* (SFAS 133), by allowing fair value remeasurement of hybrid instruments that contain an embedded derivative that otherwise would require bifurcation. SFAS 155 also eliminates the guidance in SFAS 133 Implementation Issue No. D1, *Application of Statement 133 to Beneficial Interests in Securitized Financial Assets*, which provides such beneficial interests are not subject to SFAS 133. SFAS 155 amends SFAS No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities* - a replacement of FASB Statement No. 125, by eliminating the restriction on passive derivative instruments that a qualifying special-purpose entity may hold. This statement is effective for financial instruments acquired or subject to a remeasurement after the beginning of the fiscal year starting after September 15, 2006. We do not expect the adoption of this statement to have a material impact on our condensed consolidated financial statements.

f. In March 2006, the FASB issued SFAS No. 156, *Accounting for Servicing of Financial Assets*- an amendment of FASB Statement No. 140 (SFAS 156). SFAS 156 requires an entity to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract in specific situations. Additionally, the servicing asset or servicing liability shall be initially measured at fair value, if practicable. SFAS 156 is effective as of an entity's first fiscal year beginning after September 15, 2006. Early adoption is permitted as of the beginning of an entity's fiscal year, provided the entity has not yet issued financial statements, including interim financial statements, for any period of that fiscal year. We do not expect the adoption of this statement to have a material impact on our condensed consolidated financial statements.

g. In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* which defines fair value, establishes a framework for measurement and expands disclosure about fair value measurements. Where applicable, SFAS 157 simplifies and codifies related guidance within generally accepted accounting principles. This statement shall be effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim



periods within those fiscal years. The Company is in the process of evaluating the impact of SFAS No. 157 on its financial statements.

h. In June of 2006, the FASB ratified the consensus reached by the Emerging Issues Task Force (EITF) on Issue 06-3, *How Taxes Collected from Customers and Remitted to Governmental Authorities Should be Presented in the Income Statement*. The scope of this consensus includes any tax assessed by a governmental authority that is directly imposed on a revenue-producing transaction between a seller and a customer and may include, but is not limited to sales, use, value added and some excise taxes. Additionally, this consensus seeks to address how a company should address the disclosure of such items in interim and annual financial statements, either gross or net pursuant to APB Opinion No. 22, *Disclosure of Accounting Policies*. EITF Issue 06-3 is effective for all financial reports for interim and annual reporting periods beginning after December 15, 2006. The Company presents sales net of sales taxes in its condensed consolidated statement of operations. No change in presentation is anticipated as a result of adoption of EITF 06-3.

i. In September 2006, the SEC issued SAB 108 "*Considering Effects of Prior Year Misstatements When Quantifying Misstatements in Current Year Financials*". SAB 108 provides interpretive guidance on the consideration of the effects of prior year misstatements in quantifying current year financial statement misstatements for the purpose of a materiality assessment. The Company will be required to adopt the provisions of SAB 108 in its first year ending after November 15, 2006. We do not expect

the adoption SAB No. 108 to have a material impact on our condensed consolidated financial statements.

j. In February 2007, the FASB issued SFAS No. 159, “*The Fair Value Option for Financial Assets and Financial Liabilities-including an amendment of FASB Statement No. 115*”. SFAS No. 159 permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value, with unrealized gains and losses related to these financial instruments reported in earnings at each subsequent reporting date. This Statement is effective as of the beginning of an entity’s first fiscal year that begins after November 15, 2007. The Company is in the process of evaluating the impact of SFAS No. 159 on its financial statements.

### 33. Condensed Guarantor Data

On April 13, 2006, BCFWC issued \$305 million aggregate principal amount of 11 % Senior Notes due 2014. The notes were issued under an indenture issued on April 13, 2006. Holdings and subsidiaries of BCFWC have fully and unconditionally guaranteed these notes. In addition, Holdings and certain subsidiaries of BCFWC fully and unconditionally guarantee BCFWC’s obligations under the \$800 million ABL Credit Facility and \$900 million term loan. These guarantees are both joint and several. The following condensed consolidating financial statements present the financial position, results of operations and cash flows of Holdings, BCFWC, and the guarantor subsidiaries. The Company has one non-guarantor subsidiary that is not wholly-owned and is considered to be “minor” as that term is defined in Rule 3-10 of Regulation S-X promulgated by the Securities and Exchange Commission.

Neither the Company nor any of its subsidiaries may declare or pay cash dividends or make other distributions of property to any affiliate unless such dividends are used for certain specified purposes including, among others, to pay general corporate and overhead expenses incurred by Holdings or Parent in the ordinary course of business, or the amount of any indemnification claims made by any director or officer of Holdings or Parent, to pay taxes that are due and payable by Holdings or any of its direct or indirect subsidiaries, or to pay interest on Holdings Senior Discount Notes, *provided* that no event of default under BCFWC’s debt agreements has occurred or will occur as the result of such interest payment.

Certain reclassifications related to store credit and gift card balances, included within the line item “Other Current Liabilities,” have been made to the Condensed Consolidating Balance Sheet as of June 3, 2006 to conform to the classifications used in the current period.

#### BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATING BALANCE SHEETS (SUCCESSOR)

As of March 3, 2007

| ASSETS                               | Holdings | BCFWC     | Guarantors | Eliminations | Consolidated |
|--------------------------------------|----------|-----------|------------|--------------|--------------|
| (All amounts in thousands)           |          |           |            |              |              |
| Current Assets:                      |          |           |            |              |              |
| Cash and Cash Equivalents            | \$       | \$ 12,232 | \$ 47,441  | \$           | \$ 59,673    |
| Restricted Cash and Cash Equivalents |          |           | 2,776      |              | 2,776        |
| Investments                          |          |           | 810        |              | 810          |
| Accounts Receivable                  |          | 40,570    | 996        |              | 41,566       |
| Merchandise Inventories              |          | 1,458     | 765,185    |              | 766,643      |
| Deferred Tax Asset                   |          | 12,860    | 17,752     |              | 30,612       |
| Prepaid and Other Current Assets     |          | 9,870     | 43,204     | (7,633)      | 45,441       |
| Total Current Assets                 |          | 76,990    | 878,164    | (7,633)      | 947,521      |

|  |            |              |                |
|--|------------|--------------|----------------|
| Property and Equipment - Net of Accumulated Depreciation | 59,194     | 913,016      | 972,210        |
| Goodwill   | 56,072     |              | 56,072         |
| Trademark  | 526,300    |              | 526,300        |
| Net Favorable Leases                                     |            | 600,715      | 600,715        |
| Other Assets   | 417,529    | 1,885,316    | (2,243,824)    |
| Total Assets   | \$ 417,529 | \$ 2,603,872 | \$ 2,392,904   |
|  |            |              | \$ (2,251,457) |
|  |            |              | \$ 3,162,848   |

#### LIABILITIES AND STOCKHOLDERS' EQUITY

##### Current Liabilities:

|                           |            |        |            |
|---------------------------|------------|--------|------------|
| Accounts Payable          | \$ 467,594 | \$     | \$ 467,594 |
| Income Taxes Payable      | 42,640     |        | (7,633)    |
| Other Current Liabilities | 114,934    | 89,079 | 204,013    |

|  |            |              |              |                |              |
|--|------------|--------------|--------------|----------------|--------------|
| Current Maturities of Long Term Debt       | 2,250      |              | 1,467        |                | 3,717        |
| Total Current Liabilities                  | 627,418    |              | 90,546       | (7,633)        | 710,331      |
| Long Term Debt                             | 1,318,641  |              | 115,042      |                | 1,433,683    |
| Other Liabilities                          | 10,618     |              | 41,210       | (10,000)       | 41,828       |
| Deferred Tax Liability                     | 229,666    |              | 329,811      |                | 559,477      |
| Stockholders' Equity:                      |            |              |              |                |              |
| Preferred Stock                            |            |              |              |                |              |
| Common Stock                               |            |              | 1,568        | (1,568)        | -            |
| Capital in Excess of Par Value             | 453,704    | 453,704      | 1,705,644    | (2,159,348)    | 453,704      |
| Retained Earnings (Accumulated Deficit)    | (36,175)   | (36,175)     | 109,083      | (72,908)       | (36,175)     |
| Total Stockholders' Equity                 | 417,529    | 417,529      | 1,816,295    | (2,233,824)    | 417,529      |
| Total Liabilities and Stockholders' Equity | \$ 417,529 | \$ 2,603,872 | \$ 2,392,904 | \$ (2,251,457) | \$ 3,162,848 |

**BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATING BALANCE SHEETS (SUCCESSOR)**

As of June 3, 2006

|  | Holdings | BCFWC     | Guarantors | Eliminations | Consolidated |           |     |             |    |           |
|--|----------|-----------|------------|--------------|--------------|-----------|-----|-------------|----|-----------|
| (All amounts in thousands)                             |          |           |            |              |              |           |     |             |    |           |
| <b>ASSETS</b>  |          |           |            |              |              |           |     |             |    |           |
| Current Assets:  |          |           |            |              |              |           |     |             |    |           |
| Cash and Cash Equivalents                              | \$       | —\$       | 48,865     | \$           | 9,511        | \$        | —\$ | 58,376      |    |           |
| Restricted Cash and Cash Equivalents                   |          | —         | —          | 13,816       |              | —         |     | 13,816      |    |           |
| Investments  |          | —         | —          | 591          |              | —         |     | 591         |    |           |
| Accounts Receivable                                    |          | —         | 41,133     | 950          |              | —         |     | 42,083      |    |           |
| Merchandise Inventories                                |          | —         | 1,416      | 706,769      |              | —         |     | 708,185     |    |           |
| Deferred Tax Asset                                     |          | —         | 12,091     | 15,825       |              | —         |     | 27,916      |    |           |
| Prepaid and Other Current Assets                       |          | —         | 9,820      | 20,104       |              | (4,428)   |     | 25,496      |    |           |
| <b>Total Current Assets</b>                            |          | —         | 113,325    | 767,566      |              | (4,428)   |     | 876,463     |    |           |
| Property and Equipment—Net of Accumulated Depreciation |          |           |            |              |              |           |     |             |    |           |
|  |          | —         | 46,521     | 995,877      |              | —         |     | 1,042,398   |    |           |
| Goodwill   |          | —         | 58,985     | —            |              | —         |     | 58,985      |    |           |
| Trademark  |          | —         | 526,300    | —            |              | —         |     | 526,300     |    |           |
| Net Favorable Leases                                   |          | —         | —          | 626,676      |              | —         |     | 626,676     |    |           |
| Other Assets   | 419,512  | 1,883,828 | 470        | (2,234,083)  |              |           |     | 69,727      |    |           |
| <b>Total Assets</b>                                    | \$       | 419,512   | \$         | 2,628,959    | \$           | 2,390,589 | \$  | (2,238,511) | \$ | 3,200,549 |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>            |          |           |            |              |              |           |     |             |    |           |
| Current Liabilities:                                   |          |           |            |              |              |           |     |             |    |           |
| Accounts Payable                                       | \$       | —\$       | 441,811    | \$           | 3,093        | \$        | —\$ | 444,904     |    |           |
| Income Taxes Payable                                   |          | —         | 10,702     | —            |              | (4,428)   |     | 6,274       |    |           |
| Other Current Liabilities                              |          | —         | 110,464    | 71,296       |              | —         |     | 181,760     |    |           |

|  |            |              |              |                |              |
|--|------------|--------------|--------------|----------------|--------------|
| Current Maturities of Long Term Debt       | —          | 9,000        | 1,360        | —              | 10,360       |
| Total Current Liabilities                  | —          | 571,977      | 75,749       | (4,428)        | 643,298      |
| Long Term Debt                             | —          | 1,398,073    | 110,046      | —              | 1,508,119    |
| Other Liabilities                          | —          | 10,000       | 21,974       | (10,000)       | 21,974       |
| Deferred Tax Liability                     | —          | 229,397      | 378,249      | —              | 607,646      |
| Stockholders' Equity:                      |            |              |              |                |              |
| Preferred Stock                            | —          | —            | —            | —              | —            |
| Common Stock                               | —          | 1            | 1,568        | (1,569)        | —            |
| Capital in Excess of Par Value             | 446,678    | 446,677      | 1,796,527    | (2,243,204)    | 446,678      |
| Retained Earnings (Accumulated Deficit)    | (27,166)   | (27,166)     | 6,476        | 20,690         | (27,166)     |
| Total Stockholders' Equity                 | 419,512    | 419,512      | 1,804,571    | (2,224,083)    | 419,512      |
| Total Liabilities and Stockholders' Equity | \$ 419,512 | \$ 2,628,959 | \$ 2,390,589 | \$ (2,238,511) | \$ 3,200,549 |

**BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS (SUCCESSOR)****For the Nine Months Ended March 3, 2007**

|  | <b>Holdings</b>                   | <b>BCFWC</b> | <b>Guarantors</b> | <b>Eliminations</b> | <b>Consolidated</b> |
|--|-----------------------------------|--------------|-------------------|---------------------|---------------------|
|  | <b>(All amounts in thousands)</b> |              |                   |                     |                     |
| <b>REVENUES:</b>   |                                   |              |                   |                     |                     |
| Net Sales  | \$                                | \$ 3,456     | \$ 2,625,456      | \$                  | \$ 2,628,912        |
| Other Revenue  | (9,009)                           | 103,400      | 29,581            | (93,599)            | 30,373              |
|  | (9,009)                           | 106,856      | 2,655,037         | (93,599)            | 2,659,285           |
| <b>COSTS AND EXPENSES:</b>                                 |                                   |              |                   |                     |                     |
| Cost of Sales (Exclusive of Depreciation and Amortization) |                                   | 2,163        | 1,647,473         |                     | 1,649,636           |
| Selling and Administrative Expenses                        |                                   | 117,840      | 673,120           |                     | 790,960             |
| Depreciation   |                                   | 18,235       | 88,157            |                     | 106,392             |
| Amortization   |                                   | 7,362        | 26,261            |                     | 33,623              |
| Interest Expense   |                                   | 92,700       | 9,644             |                     | 102,344             |
| Other Income, Net  |                                   | (1,092)      | (3,775)           |                     | (4,867)             |
|  |                                   | 237,208      | 2,440,880         |                     | 2,678,088           |
| Income (Loss) Before Provision (Benefit) for Income Taxes  |                                   |              |                   |                     |                     |
| Taxes  | (9,009)                           | (130,352)    | 214,157           | (93,599)            | (18,803)            |
| Provision (Benefit) for Income Taxes                       |                                   | (121,343)    | 111,549           |                     | (9,794)             |
| Net Income (Loss)  | \$ (9,009)                        | \$ (9,009)   | \$ 102,608        | \$ (93,599)         | \$ (9,009)          |

**BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS (SUCCESSOR)**

**For the Three Months Ended March 3, 2007**

|  | Holdings                   | BCFWC     | Guarantors | Eliminations | Consolidated |
|--|----------------------------|-----------|------------|--------------|--------------|
|  | (All amounts in thousands) |           |            |              |              |
| <b>REVENUES:</b>   |                            |           |            |              |              |
| Net Sales  | \$                         | \$ 1,349  | \$ 985,950 | \$           | \$ 987,299   |
| Other Revenue  | 31,052                     | 46,916    | 14,261     | (81,410)     | 10,819       |
|  | 31,052                     | 48,265    | 1,000,211  | (81,410)     | 998,118      |
| <b>COSTS AND EXPENSES:</b>                                 |                            |           |            |              |              |
| Cost of Sales (Exclusive of Depreciation and Amortization) |                            | 848       | 621,405    |              | 622,253      |
| Selling and Administrative Expenses                        |                            | 41,296    | 215,023    |              | 256,319      |
| Depreciation   |                            | 6,478     | 27,738     |              | 34,216       |
| Amortization   |                            | 2,458     | 8,268      |              | 10,726       |
| Interest Expense   |                            | 29,032    | 2,682      |              | 31,714       |
| Other (Income), Net  |                            | (434)     | (2,770)    |              | (3,204)      |
|  |                            | 79,678    | 872,346    |              | 952,024      |
| Income (Loss) Before Provision (Benefit) for Income Taxes  |                            |           |            |              |              |
| Taxes  | 31,052                     | (31,413)  | 127,865    | (81,410)     | 46,094       |
| Provision (Benefit) for Income Taxes                       |                            | (62,465)  | 77,507     |              | 15,042       |
| Net Income (Loss)  | \$ 31,052                  | \$ 31,052 | \$ 50,358  | \$ (81,410)  | \$ 31,052    |



**BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS (PREDECESSOR)****For the Nine Months Ended February 25, 2006**

|  | <b>Holdings</b>                   | <b>BCFWC</b> | <b>Guarantors</b> | <b>Eliminations</b> | <b>Consolidated</b> |
|--|-----------------------------------|--------------|-------------------|---------------------|---------------------|
|  | <b>(All amounts in thousands)</b> |              |                   |                     |                     |
| <b>REVENUES:</b>   |                                   |              |                   |                     |                     |
| Net Sales  |                                   | \$ 3,727     | \$ 2,616,192      | \$                  | \$ 2,619,919        |
| Other Revenue  |                                   | 161,000      | 23,423            | (160,214)           | 24,209              |
|  |                                   | 164,727      | 2,639,615         | (160,214)           | 2,644,128           |
| <b>COSTS AND EXPENSES:</b>                                 |                                   |              |                   |                     |                     |
| Cost of Sales (Exclusive of Depreciation and Amortization) |                                   | 2,359        | 1,661,037         |                     | 1,663,396           |
| Selling and Administrative Expenses                        |                                   | 103,501      | 662,434           |                     | 765,935             |
| Depreciation   |                                   | 10,108       | 57,871            |                     | 67,979              |
| Amortization   |                                   | 476          | 15                |                     | 491                 |
| Interest Expense   |                                   | 2,265        | 1,973             |                     | 4,238               |
| Other Income, Net  |                                   | 3,727        | (4,827)           |                     | (1,100)             |
|  |                                   | 122,436      | 2,378,503         |                     | 2,500,939           |
| Income (Loss) Before Provision (Benefit) for Income Taxes  |                                   | 42,291       | 261,112           | (160,214)           | 143,189             |
| Provision (Benefit) for Income Taxes                       |                                   | (45,485)     | 100,898           |                     | 55,413              |
| Net Income (Loss)  |                                   | \$ 87,776    | \$ 160,214        | \$ (160,214)        | \$ 87,776           |

**BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS (PREDECESSOR)**

**For the Three Months Ended February 25, 2006**

|  | <b>Holdings</b> | <b>BCFWC</b> | <b>Guarantors</b> | <b>Eliminations</b> | <b>Consolidated</b> |
|--|-----------------|--------------|-------------------|---------------------|---------------------|
| <b>(All amounts in thousands)</b>                          |                 |              |                   |                     |                     |
| <b>REVENUES:</b>   |                 |              |                   |                     |                     |
| Net Sales  |                 | \$ 1,511     | \$ 1,022,151      | \$                  | \$ 1,023,662        |
| Other Revenue  |                 | 86,717       | 8,084             | (86,433)            | 8,368               |
|  |                 | 88,228       | 1,030,235         | (86,433)            | 1,032,030           |
| <b>COSTS AND EXPENSES:</b>                                 |                 |              |                   |                     |                     |
| Cost of Sales (Exclusive of Depreciation and Amortization) | -               | 955          | 648,385           |                     | 649,340             |
| Selling and Administrative Expenses                        | -               | 41,351       | 225,991           |                     | 267,342             |
| Depreciation   | -               | 3,992        | 18,924            |                     | 22,916              |
| Amortization   | -               | 9            | -                 |                     | 9                   |
| Interest Expense   | -               | 208          | 686               |                     | 894                 |
| Other Income, Net  | -               | 911          | (4,503)           |                     | (3,592)             |
|  |                 | 47,426       | 889,483           |                     | 936,909             |
| Income (Loss) Before Provision (Benefit) for Income Taxes  |                 | 40,802       | 140,752           | (86,433)            | 95,121              |
| Provision (Benefit) for Income Taxes                       |                 | (17,508)     | 54,319            |                     | 36,811              |
| Net Income (Loss)  |                 | \$ 58,310    | \$ 86,433         | \$ (86,433)         | \$ 58,310           |

**BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS (SUCCESSOR)**

|  | <u>For the Nine Month Period Ended March 3, 2007</u> |           |            |             |              |
|--|--|-----------|------------|-------------|--------------|
|  | Holdings   | BCFWC     | Guarantors | Elimination | Consolidated |
|  | (All amounts in thousands)                           |           |            |             |              |
| <b>OPERATING ACTIVITIES</b>                      |  |           |            |             |              |
| Net Cash Provided by Operating Activities        | \$ -   | \$ 59,528 | \$ 70,035  | \$ -        | \$ 129,563   |
| <b>INVESTING ACTIVITIES</b>                      |  |           |            |             |              |
| Acquisition of Property and Equipment            | -  | (7,725)   | (46,618)   | -           | (54,343)     |
| Proceeds Received from Sales of Assets           | -  |           | 4,650      | -           | 4,650        |
| Change in Restricted Cash and Cash Equivalents   |  |           | 11,040     |             | 11,040       |
| Investing Activity-Other                         | -  |           | 66         | -           | 66           |
| Net Cash Used in Investing Activities            |  | (7,725)   | (30,862)   | -           | (38,587)     |
| <b>FINANCING ACTIVITIES</b>                      |  |           |            |             |              |
| Proceeds from Long - Term Debt                   | -  |           |            | -           |              |
| Proceeds from ABL                                | -  | 404,858   |            | -           | 404,858      |
| Principal Payments on Long Term Debt             | -  |           | (1,243)    | -           | (1,243)      |
| Principal Payments on Long Term Loan             | -  | (13,500)  |            | -           | (13,500)     |
| Principal Payments on ABL                        | -  | (479,994) |            | -           | (479,994)    |
| Equity Investment                                | -  | 200       |            | -           | 200          |
| Net Cash Used in Financing Activities            | -  | (88,436)  | (1,243)    | -           | (89,679)     |
| (Decrease) Increase in Cash and Cash Equivalents | -  | (36,633)  | 37,930     | -           | 1,297        |
| Cash and Cash Equivalents at Beginning of Period | -  | 48,865    | 9,511      | -           | 58,376       |
| Cash and Cash Equivalents at End of Period       | \$ -   | \$ 12,232 | \$ 47,441  | \$ -        | \$ 59,673    |



**BURLINGTON COAT FACTORY INVESTMENT HOLDINGS, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS (PREDECESSOR)**

**For the Nine Month Period Ended February 25, 2006**

**Holdings            BCFWC            Guarantors            Elimination            Consolidated**  
**(All amounts in thousands)**

**OPERATING ACTIVITIES**

|   |    |   |    |         |    |        |    |   |    |         |
|---|----|---|----|---------|----|--------|----|---|----|---------|
| Net Cash Provided by Operating Activities | \$ | - | \$ | 105,307 | \$ | 94,847 | \$ | - | \$ | 200,154 |
|---|----|---|----|---------|----|--------|----|---|----|---------|

**INVESTING ACTIVITIES**

|  |   |  |          |  |          |  |   |  |          |
|--|---|--|----------|--|----------|--|---|--|----------|
| Acquisition of Property and Equipment          | - |  | (10,238) |  | (54,521) |  | - |  | (64,759) |
| Change in Restricted Cash and Cash Equivalents | - |  | -        |  | 1,135    |  | - |  | 1,135    |
| Investing Activity-Other                       | - |  | 20       |  | 52       |  | - |  | 72       |
| Net Cash Used in Investing Activities          | - |  | (10,218) |  | (53,334) |  | - |  | (63,552) |

**FINANCING ACTIVITIES**

|  |    |   |           |        |         |        |    |   |           |        |
|--|----|---|-----------|--------|---------|--------|----|---|-----------|--------|
| Principal Payments on Long Term Debt             | -  |   | (100,000) |        | (1,080) |        | -  |   | (101,080) |        |
| Proceeds from Long Term Debt                     | -  |   | -         |        | 470     |        | -  |   | 470       |        |
| Equity Investment                                | -  |   | 59        |        | -       |        | -  |   | 59        |        |
| Dividends  | -  |   | (1,791)   |        | -       |        | -  |   | (1,791)   |        |
| Net Cash Used in Financing Activities            | -  |   | (101,732) |        | (610)   |        | -  |   | (102,342) |        |
| (Decrease) Increase in Cash and Cash Equivalents | -  |   | (6,643)   |        | 40,903  |        | -  |   | 34,260    |        |
| Cash and Cash Equivalents at Beginning of Period | -  |   | 43,942    |        | 4,011   |        | -  |   | 47,953    |        |
| Cash and Cash Equivalents at End of Period       | \$ | - | \$        | 37,299 | \$      | 44,914 | \$ | - | \$        | 82,213 |

### 34. Acquisitions

As described in Note 2, on April 13, 2006, affiliates of Bain Capital Partners, LLC purchased all of the outstanding capital stock of Burlington Coat Factory Warehouse Corporation from its existing stockholders for an aggregate purchase price of approximately \$2.1 billion. The aggregate cost, together with the costs and fees necessary to consummate the transaction, was financed by equity contributions of \$445.8 million, borrowings from an \$800 million ABL Credit Facility, of which \$225 million was drawn at the closing of the Transaction, borrowings from a \$900 million secured term loan agreement, issuance of \$305 million of Senior Notes, of which \$299 million of proceeds was used in the financing of the Transaction, a cash contribution from Investments of \$75 million from an issuance of \$99.3 million Senior Discount Notes and from BCFWC's available cash.

The acquisition of the Company has been accounted for in accordance with SFAS No. 141 "*Business Combinations*." The purchase price was allocated to the assets acquired and liabilities assumed based on the estimates of their respective values at the date of acquisition.

Assets acquired and liabilities assumed in an acquisition are valued based on fair market value measures as determined by management with the assistance of third parties. The method used to determine the asset values include a variety of valuation techniques. With respect to trademarks, management under the advisement of a third party, adopted the income approach to value these intangible assets. Under the income approach, the value of our trademarks was determined by the present value of potential future revenues from such trademarks based on a discounted royalty rate.

With respect to internally developed software, we determined the value based on the assumed dollar value of the cost of recreating the source code of such software. The cost of recreating the source code was based on the labor costs for the man hours assumed to be required to create such source code.

In order to determine the value of our leases, we compared our leases with comparable leases available in the market and discounted current lease rates over the life of our existing leases.

In order to determine the step-up in basis for our assets, we applied either the cost approach or market approach, as management determined appropriate under the advisement of third party valuers. Under the cost approach, the step-up in basis is determined by the current cost of replacement less estimated applicable depreciation. Under the market approach, the step-up is determined by the market value of comparable assets less applicable depreciation.

The following table summarizes the allocation of the purchase price to assets acquired and liabilities assumed at the date of acquisition. The final determination of the tax treatment of deal related expenditures and the impact of the Transaction on the Company's ability to carry forward net operating losses as well as the final determination of actual tax expenses for fiscal 2006 has not been made and could result in material changes to the purchase price allocation.

|                                  | <b>April 13,<br/>2006</b>    |
|----------------------------------|------------------------------|
|                                  | <b><u>(in thousands)</u></b> |
| Total acquisition consideration: |                              |
| Cash paid upon acquisition       | \$ 2,050,918                 |
| Liabilities assumed              | 769,251                      |
| Acquisition related costs        | 4,849                        |

|   |              |
|---|--------------|
|   | 2,825,018    |
| Less: Book value of net assets acquired                 | 1,785,818    |
|   | \$ 1,039,200 |
| Fair value adjustment for property, plant and equipment | 420,870      |
| Tradenames  | 526,300      |
| Net favorable lease positions                           | 637,112      |
| Internally developed software                           | 42,000       |
| Deferred taxes related to valuations                    | (643,154)    |
| Goodwill  | 56,072       |
|   | \$ 1,039,200 |

The aggregate amortization expense for the periods from April 13, 2006 through June 3, 2006 and the nine and three month periods ended March 3, 2007 for the definite lived identifiable intangibles was \$4.5 million, \$26.0 million and \$8.2 million, respectively. Net favorable leases are being amortized on a straight line basis over the expected lives of the related leases. Internally developed software is being amortized on a straight line basis over three years and is being recorded in the line item "Depreciation" on the Company's Condensed Consolidated Statements of Operations. Amortization of internally developed software amounted to \$1.9 million, \$10.5 million and \$3.5 million, respectively, for the period from April 13, 2006 through June 3, 2006 and the nine and three month periods ended March 3, 2007.

*Condensed opening balance sheet as of April 13, 2006 (in thousands):*

|   |           |                  |
|---|-----------|------------------|
| Cash and other current assets                     | \$        | 216,850          |
| Inventory   |           | 757,156          |
| Property, plant and equipment                     |           | 1,065,996        |
| Goodwill  |           | 56,072           |
| Intangibles                                       |           | 1,234,964        |
| Other assets                                      |           | 26,311           |
| <b>Total assets</b>                               | <b>\$</b> | <b>3,357,349</b> |
| Current portion of long-term debt                 | \$        | 10,358           |
| Accounts payable                                  |           | 507,080          |
| Other current liabilities and taxes payable       |           | 226,965          |
| <b>Long-term debt</b>                             |           | <b>1,521,596</b> |
| Other long-term liabilities                       |           | 645,520          |
| Stockholders' equity                              |           | 445,830          |
| <b>Total liabilities and stockholders' equity</b> | <b>\$</b> | <b>3,357,349</b> |

The following table reflects the pro forma revenue and net (loss) for the nine and three month periods presented as though the acquisition and related transactions had taken place at the beginning of the period (amounts in thousands):

|            | <b>Nine Months<br/>Ended</b> | <b>Three Months<br/>Ended</b> |
|------------|------------------------------|-------------------------------|
|            | February 25,<br>2006         | February 25,<br>2006          |
| Revenue    | \$ 2,643,959                 | \$ 1,031,986                  |
| Net (Loss) | \$ (31,773)                  | \$ 18,788                     |





## **BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC. AND SUBSIDIARIES**

### **Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition.**

The Company's management intends for this discussion to provide the reader with information that will assist in understanding our financial statements, the changes in certain key items in those financial statements from period to period, and the primary factors that accounted for those changes, as well as how certain accounting principles affect our financial statements. All discussions of operations in this report relate to Burlington Coat Factory Warehouse Corporation and its subsidiaries ("BCFWC"), which are reflected in the financial statements of Burlington Coat Factory Investments Holdings, Inc. and its subsidiaries ("Holdings"). Except as expressly indicated or unless the context otherwise requires, as used herein the "Company", "we", "us", or "our" means Burlington Coat Factory Investments Holdings, Inc. and its subsidiaries. The following discussion contains forward-looking information and should be read in conjunction with the condensed consolidated financial statements and notes thereto included elsewhere in this report and in the Company's Registration Statement on Form S-4 filed with the Securities and Exchange Commission ("SEC") on October 10, 2006, as amended and declared effective on January 12, 2007. Our actual results could differ materially from the results contemplated by these forward-looking statements due to various factors, including those discussed under the section entitled "Safe Harbor Statement."

#### **Overview**

Burlington Coat Factory experienced an increase in net sales through the first nine months ended March 3, 2007 compared with the first nine months ended February 25, 2006. Net sales were \$2.63 billion for the nine months ended March 3, 2007 and \$2.62 billion for the nine months ended February 25, 2006, a 0.3% increase. The Company's 2006 fiscal year ended June 3, 2006 was a 53 week year. As a result, each of the fiscal quarters in this 2007 fiscal year begins and ends one week later than the corresponding period of the prior fiscal year. Comparing the nine month period ended March 3, 2007 with the nine month period ended March 4, 2006 would show that net sales for the fiscal 2007 period were flat at \$2.63 billion compared with the similar period of fiscal 2006. The Company experienced a 2.0% comparative store sales decrease from the comparative nine month period of a year ago. Gross margin as a percentage of sales increased to 37.2% from 36.5% during the nine month period ended March 3, 2007 compared with the nine month period ended February 25, 2006 due to higher initial margins and reduced freight costs. The Company recorded a net loss of \$9.0 million for the nine month period ended March 3, 2007 compared with net income of \$87.8 million for the nine month period ended February 25, 2006. The primary drivers of this net loss were increases in depreciation, interest and amortization related to the Merger Transaction of April 13, 2006.

For the three months ended March 3, 2007 compared with the three months ended February 25, 2006, net sales decreased \$36.4 million (3.6%). Comparative store sales decreased 2.6% during the quarter. Comparative store sales decreased 6.8% in December, increased 6.3% in January and decreased 0.6% in February compared with the same months last year. The decrease in comparative store sales is primarily attributed to unseasonably warm weather in December, increased returns resulting from the implementation of a new cash refund return policy and Company supply chain issues primarily related to shifting direct store shipments into our distribution centers, which affected merchandise flow. Gross margin percentage increased to 37.0% from 36.6% during the three month period ended March 3, 2007 compared with the three month period ended February 25, 2006 due primarily to higher initial margins and reduced freight costs offset in part by higher markdowns. For the three month period ended March 3, 2007, net income amounted to \$31.1 million compared with \$58.3 million during the period ended February 25, 2006. The decrease in net income is primarily attributable to increases in depreciation, interest and amortization expenses.

#### **Items Affecting Comparability**

*Predecessor/Successor bases of accounting*

On January 18, 2006, BCFWC entered into the Merger Agreement among BCFWC, Parent and Merger Sub to sell the entire company to entities directly owned by Bain Capital (collectively, the "Equity Sponsors"). On April 13, 2006, the transaction was consummated by the Equity Sponsors through a \$2.1 billion merger of Merger Sub into BCFWC with BCFWC being the surviving corporation in the Merger. Under the Merger Agreement, former holders of BCFWC's common stock, par value \$1.00 per share, received \$45.50 per share, or approximately \$2.1 billion.

Although BCFWC continued as the same legal entity after the Merger Transaction, the accompanying consolidated balance sheets, statements of operations, and cash flows are presented for two periods: Predecessor and Successor, which relate to the period preceding the Merger and the period succeeding the Merger, respectively. We refer to the operations of BCFWC and subsidiaries for both the Predecessor and Successor periods.

As a result of the Merger Transaction, our assets and liabilities have been adjusted to their fair value as of the closing date, April 13, 2006. Depreciation and amortization expenses are higher in successor accounting periods due to these fair value assessments resulting in increases to the carrying value of our property, plant and equipment and intangible assets.

Interest expense has increased substantially in the successor accounting periods in connection with our financing arrangements, which includes an \$800 million senior secured ABL Credit Facility, a \$900 million secured term loan, \$305 million senior notes and \$99.3 million Holdings Senior Discount Notes, each of which are further described in the liquidity section that follows.

### **Current Conditions**

*Store Openings, Closings, and Relocations.* As of March 3, 2007, the Company operated 380 stores (compared to 369 stores as of February 25, 2006) under the names "Burlington Coat Factory Warehouse" ("BCF"), (358 stores), "Cohoes Fashions"(4 stores), "MJM Designer Shoes" (17 stores), and "Super Baby Depot" (1 store). During the first nine months of fiscal 2007, the Company opened eighteen (18) Burlington Coat Factory Stores, reopened three (3) stores previously closed due to Hurricanes Katrina and Wilma and converted two (2) of its existing Cohoes Fashions stores to Burlington Coat Factory stores. During the nine months ended March 3, 2007, three (3) Burlington Coat Factory stores, one (1) MJM designer shoe store, one (1) Super Baby Depot store and one (1) Cohoes Fashions store were closed. In addition, the Company anticipates closing two (2) of the four (4) remaining Cohoes Fashions stores during the fourth fiscal quarter and plans to continue operating the remaining two under the Cohoes name. Two (2) stores were remodeled during the nine month period ended March 3, 2007. The Company plans to open one additional Burlington Coat Factory store during the remainder of fiscal 2007.

*Management Initiatives.* We recently engaged a management consulting company to assist us with identifying key characteristics of our customers segments in order to more effectively serve these customer segments.

### **Key Performance Measures**

Management considers numerous factors in assessing the Company's performance. Key performance measures used by management include comparative store sales, inventory turnover, inventory levels, gross margin, net operating margin and liquidity.

*Comparative Store Sales.* Comparative store sales measure performance of a store during the current reporting period against the performance of the same store in the corresponding period of the previous year. The Company defines its comparative store sales as sales of those stores (net of sales discounts) that are beginning their four hundred and twenty-fifth day of operation (approximately 1 year and 2 months). Existing stores whose square footage has been changed by more than 20% and relocated stores are classified as new stores for comparative store sales purposes. The Company experienced a decrease in comparative store sales of 2.0% and 2.6% in the nine and three month periods ended March 3, 2007 compared with the nine and three month periods ended February 25, 2006. The decreases are primarily attributable to unseasonably warm weather in December, increased returns resulting from the implementation of a new cash refund return policy and Company supply chain issues primarily related to shifting direct store shipments into our distribution centers, which affected merchandise flow.

*Inventory Turnover.* Inventory turnover is a measure that indicates how efficiently inventory is bought and sold. It measures the length of time the Company owns its inventory. This is significant because usually the longer the inventory is owned, the more likely markdowns may be used to sell the inventory. Inventory turnover is calculated by dividing the retail sales before sales discounts by the average retail inventory for the period being measured. The inventory turnover rate was 1.8 and 1.9 as of March 3, 2007 and February 25, 2006, respectively.

Inventory levels are monitored by management to assure that the stores are properly stocked to service customer needs while at the same time assuring that stores are not over-stocked which would necessitate increased markdowns to

move slow-selling merchandise. Management is continuously exploring ways to maximize inventory turnover. At March 3, 2007, inventory was \$766.6 million versus \$709.8 million at February 25, 2006. This increase in inventory is due primarily to the increase in the number of stores operating in the fiscal 2007 period compared with the similar fiscal 2006 period, and to a slight increase in comparative store inventory of approximately 2.0%.

*Gross Margin.* Gross margin is a measure used by management to indicate whether the Company is selling merchandise at an appropriate gross profit. Gross margin is the difference between net sales and the cost of sales. For the nine month period ended March 3, 2007 compared with the nine month period ended February 25, 2006 the Company experienced an increase in gross margin percentage to 37.2% from 36.5%. For the three month periods ended March 3, 2007 and February 25, 2006, the gross margin percentage increased to 37.0% from 36.6%. These increases are due primarily to increases in initial margins and reduced freight costs in the current year's nine and three month periods compared with the nine and three month periods ended February 25, 2006.

*Net Operating Margin.* Net operating margin provides management with an indication of the operating profitability of the Company. Net operating margin is the difference between revenues (net sales and other revenue) and the combination of the

cost of sales and operating expenses (Selling and Administrative Expenses, Depreciation, Amortization and losses on disposition of assets). The margins for the nine and three month periods ended March 3, 2007 were \$77.5 million and \$73.5 million, respectively, compared with \$143.7 million and \$91.9 million for the comparative nine and three month periods of a year ago. These decreases are due primarily to increases in depreciation and amortization relating to the merger and related transactions of April 13, 2006.

*Liquidity.* Liquidity measures the Company's ability to generate cash. Management measures liquidity through cash flow and working capital. Cash flow is the measure of cash generated from operating, financing, and investing activities. The Company experienced a decrease in cash flow of \$33.0 million during the nine month period ended March 3, 2007 compared with the nine month period ended February 25, 2006. Increases in cash paid for interest expense and inventory expenditures were offset in part by decreases in capital expenditures and lower net debt repayments. Working capital at March 3, 2007 was \$233.7 million compared with \$406.0 million at February 25, 2006. This decrease in working capital is due primarily to a decrease in the Company's cash position, resulting from the use of available cash to fund part of the Merger Transaction.

### **Critical Accounting Policies and Estimates**

The Company's unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires management to make estimates and assumptions that affect (i) the reported amounts of assets and liabilities; (ii) the disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements; and (iii) the reported amounts of revenues and expenses during the reporting period. On an on-going basis, management evaluates its estimates and judgments, including those related to revenue returns, bad debts, inventories, income taxes, financing operations, asset impairment, retirement benefits, risk participation agreements, vendor promotional allowances, reserves for closed store and contingencies and litigation. Historical experience and various other factors, that are believed to be reasonable under the circumstances, form the basis for making estimates and judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

The Company believes that the following represent its more critical estimates and assumptions used in the preparation of its unaudited condensed consolidated financial statements:

*Inventory.* The Company's inventory is valued at the lower of cost or market using the retail first-in, first-out ("FIFO") inventory method. Under the retail inventory method, the valuation of inventory at cost and resulting gross margin are calculated by applying a calculated cost to retail ratio to the retail value of inventory. The retail inventory method is an averaging method that has been widely used in the retail industry due to its practicality. Additionally, the use of the retail inventory method will result in valuing inventory at the lower of cost or market if markdowns are currently taken as a reduction of the retail value of inventory. Inherent in the retail inventory method calculation are certain significant management judgments and estimates including, merchandise markups, markdowns and shrinkage which significantly impact the ending inventory valuation at cost as well as the resulting gross margin. Management believes that the Company's retail inventory method and application of FIFO provides an inventory valuation which approximates cost using a first-in, first-out assumption and results in carrying value at the lower of cost or market. Estimates are used to charge inventory shrinkage for the first three fiscal quarters of the fiscal year. An actual physical inventory is conducted at the end of the fiscal year to calculate actual shrinkage. The Company also estimates its required markdown allowances applicable to aged inventory. If actual market conditions are less favorable than those projected by management, additional markdowns may be required. While the Company makes estimates on the basis of the best information available to it at the time estimates are made, over accruals or under accruals may be uncovered as a result of the physical inventory requiring fourth quarter adjustments.

*Insurance.* The Company has risk participation agreements with insurance carriers with respect to workers' compensation, liability insurance and health insurance. Pursuant to these arrangements, the Company is responsible for paying individual claims up to designated dollar limits. The amounts included in the Company's costs related to these claims are estimated and can vary based on changes in assumptions or claims experience included in the associated insurance programs. An increase in worker's compensation claims by employees, health insurance claims by employees or liability claims will result in a corresponding increase in the Company's costs related to these claims. Insurance reserves amounted to \$34.1 million and \$30.8 million at March 3, 2007 and June 3, 2006, respectively.

*Reserves for Revenue Returns.* The Company records reserves for future revenue returns. The reserves are based on current revenue volume and historical claim experience. If claims experience differs from historical levels, revisions in the Company's estimates may be required. Sales reserves amounted to \$5.5 million and \$1.9 million at March 3, 2007 and June 3, 2006. The increase in reserves is primarily in response to the Company's new cash back return policy.

*Long-Lived Assets.* The Company tests for recoverability of long-lived assets whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. This includes performing an analysis of anticipated undiscounted future net cash flows of long-lived assets. If the carrying value of the related assets exceeds the undiscounted cash flow, the Company reduces the carrying value to its fair value, which is generally calculated using discounted cash flows. Various factors including future sales growth and profit margins are included in this analysis. To the extent these future projections change, the conclusion

regarding impairment may differ from the estimates. Future adverse changes in market conditions or poor operating results of underlying assets could result in losses or an inability to recover the carrying value of the assets that may not be reflected in an asset's current carrying value, thereby possibly requiring an impairment charge in the future.

*Allowance for Doubtful Accounts.* The Company maintains allowances for bad checks, miscellaneous receivables and losses on credit card accounts. This reserve is calculated based upon historical collection activities adjusted for current conditions.

*Estimates related to certain Employee Benefit Plans.* The Company has significant employee benefit expenses related to its discretionary, noncontributory profit-sharing plan for certain employees who meet age and service requirements and its match of employee contributions to the Company's 401(k) plan. The Company estimates its expenses related to these plans on a quarterly basis based on historical employee contribution rates, estimated eligible wages and estimated plan forfeitures. In the quarter ended March 3, 2007, the Company decided not to make a contribution to the profit sharing plan year December 31, 2006. As a result, \$8.4 million of previously recorded employee benefit costs, were reversed and recorded in the quarter as an offset to selling and administrative costs during the three months ended March 3, 2007. An additional \$1.0 million was recorded as an offset to selling and administrative costs related to the variance between estimated and actual plan forfeitures for calendar year 2006.

## Results of Operations

The following table sets forth certain items in the Condensed Consolidated Statements of Operations as a percentage of net sales for the nine and three month periods ended March 3, 2007 and February 25, 2006.

|  | <u>Percentage of Net Sales</u><br><u>Nine Months Ended</u><br>(unaudited) |                                     | <u>Percentage of Net Sales</u><br><u>Three Months Ended</u><br>(unaudited) |                                     |
|--|---|-------------------------------------|--|-------------------------------------|
|  | Successor<br>March 3,<br>2007   | Predecessor<br>February 25,<br>2006 | Successor<br>March 3,<br>2007  | Predecessor<br>February 25,<br>2006 |
| Net Sales  | 100%  | 100.0%                              | 100%   | 100.0%                              |
| Cost of Sales (Exclusive of<br>Depreciation and<br>Amortization) | 62.8  | 63.5                                | 63.0   | 63.4                                |
| Selling & Administrative Expenses                                | 30.1  | 29.3                                | 26.0   | 26.1                                |
| Depreciation   | 4.0   | 2.6                                 | 3.5  | 2.2                                 |
| Amortization   | 1.3   |                                     | 1.1  | -                                   |
| Interest Expense   | 3.9   | 0.1                                 | 3.2  | 0.1                                 |
| Other Income (Loss), Net   | 0.2   | -                                   | 0.3  | (0.4)                               |
| Other Revenue  | 1.2   | 0.9                                 | 1.2  | 0.8                                 |



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|                                   |        |      |      |      |
|-----------------------------------|--------|------|------|------|
| Income (Loss) before Income Taxes | (0.7)  | 5.5  | 4.7  | 9.3  |
| Income Tax Expense (Benefit)      | 0.4    | 2.1  | 1.5  | 3.6  |
| Net Income (Loss)                 | (0.3)% | 3.4% | 3.2% | 5.7% |

## *Sales*

### **Nine Month Period Ended March 3, 2007 compared with Nine Month Period Ended February 25, 2006**

Consolidated net sales increased \$9.0 million (0.3%) to \$2.63 billion for the nine month period ended March 3, 2007 compared with the nine month period ended February 25, 2006. As previously noted, the Company's prior fiscal year ended June 3, 2006 was a 53 week fiscal year and as a result, the current fiscal year and each of its quarters begins and ends one week later than the corresponding period of the prior fiscal year. Net sales for the thirty-nine week period of fiscal 2006 ended March 4, 2006 were \$2.63 billion. Comparing the nine month period ended March 3, 2007 with the nine month period ended March 4, 2006 would show that net sales for the fiscal 2007 period were flat at \$2.63 billion compared with the similar period of fiscal 2006. Comparative stores sales decreased 2.0% for the nine month period ended March 3, 2007 due primarily to unseasonably warm weather in November and December, increased returns resulting from the implementation of a new cash refund return policy and Company supply chain issues primarily related to shifting direct store shipments into our distribution centers, which affected merchandise flow.

The Company defines its comparative store sales as sales of those stores (net of sales discounts) that are beginning their four hundred and twenty-fifth day of operation (approximately 1 year and 2 months). Existing stores whose square footage has been changed by more than 20% and relocated stores are classified as new stores for comparative store sales purposes. This method is used in this section in comparing the results of operations for the nine and three month periods ended March 3, 2007 with the results of operations for the nine and three month periods ended February 25, 2006.

Eighteen new Burlington Coat Factory department stores opened during the first nine months of fiscal 2007 contributed \$52.6 million to net sales for the nine month period ended March 3, 2007.

The Cohoes Fashions stores contributed \$27.2 million to consolidated sales for the nine month period ended March 3, 2007 compared with \$36.1 million for the nine month period ended February 25, 2006. This decrease is due to comparative store sales decreases of 23.5% during the nine month period of fiscal 2007 compared with the period ended February 25, 2006. In February, 2007, the Company closed one of its Cohoes stores and converted two others to Burlington Coat Factory stores. The Company plans to close two additional Cohoes stores during the fourth quarter of fiscal 2007.

The MJM Designer Shoes stores contributed \$41.1 million to sales for the nine month period ended March 3, 2007 compared with \$41.6 million for the nine month period ended February 25, 2006. Comparative store sales decreased 1.2% during the nine month period of fiscal 2007 compared with the period ended February 25, 2006.

## ***Other Revenue***

Other Revenue (consisting of rental income from leased departments, sublease rental income, layaway, alteration and other service charges and miscellaneous revenue items) increased to \$30.4 million for the nine month period ended March 3, 2007 compared with \$24.2 million for the nine month period ended February 25, 2006. This increase is primarily related to gift card service fees.

## ***Cost of Sales***

Cost of sales decreased \$13.8 million (0.8%) for the nine month period ended March 3, 2007 compared with the nine month period ended February 25, 2006. Cost of sales, as a percentage of net sales, decreased to 62.8% in the fiscal 2007 nine month period from 63.5% in the fiscal 2006 nine month period. The decrease in cost of sales as a percentage of sales was due primarily to decreases in initial merchandise costs and reduced freight costs offset in part

by increased markdown costs during the nine month period ended March 3, 2007 compared with the period ended February 25, 2006. The Company's cost of sales and gross margin may not be comparable to those of other entities, since some entities include all of the costs related to their buying and distribution functions in cost of sales. The Company includes these costs in the Selling and Administrative Expenses and Depreciation line items in the Condensed Consolidated Statements of Operations. The Company includes in its Cost of Sales line item all costs of merchandise (net of purchase discounts and certain vendor allowances), inbound freight, warehouse outbound freight and freight related to internally transferred merchandise and certain merchandise acquisition costs, primarily commissions and import fees.

***Selling and Administrative Expenses***

Selling and Administrative Expenses increased \$25.0 million (3.3%) from the fiscal 2006 nine month period to the fiscal 2007 nine month period. The increase in selling and administrative expenses was due primarily to the increased number of stores in operation during the nine month period of fiscal 2007 compared with the period ended February 25, 2006 and \$25.3 million in expenses related to the Merger Transaction incurred during fiscal 2007. This increase was partially offset by a decrease in comparative store payroll expenses of approximately \$5.0 million and the reversal of an estimated employee benefit expense of \$9.4 million resulting from the Company's decision not to make a discretionary contribution to the employee profit sharing plan for the plan year ended December 31, 2006. As a percentage of Net Sales, Selling and Administrative Expenses were 30.1% for

the nine month period ended March 3, 2007 compared with 29.3% for the nine month period ended February 25, 2006.

### ***Depreciation***

Depreciation expense amounted to \$106.4 million in the nine month period ended March 3, 2007 compared with \$68.0 million in the nine month period ended February 25, 2006. This increase of \$38.4 million is attributable primarily to the step up in basis of the Company's fixed assets related to the Merger Transaction of approximately \$416 million and to capital additions made subsequent to fiscal 2006's second quarter.

### ***Amortization***

Amortization expense related to the amortization of net favorable leases and deferred debt charges amounted to \$33.6 million for the nine month period ended March 3, 2007 compared with \$0.5 million for the nine month period ended February 25, 2006. The increase is attributable to increased deferred debt charges and favorable lease assets recorded as part of the Merger Transaction.

### ***Interest Expense***

Interest expense was \$102.3 million and \$4.2 million for the nine month period ended March 3, 2007 and February 25, 2006, respectively. The increase in interest expense is primarily related to our ABL Credit Facility, our secured term loan, BCFWC senior notes and our senior discount notes which all relate to financing activities related to the Merger.

### ***Other (Income), Net***

Other (Income), Net (consisting of investment income, gains and losses on disposition of assets and other miscellaneous items) increased \$3.8 million to \$4.9 million for the nine month period ended March 3, 2007 compared with the nine month period ended February 25, 2006. The increase is primarily related to the recording of \$1.1 million in net insurance recoveries related to the Company's Hurricane Katrina and Wilma claims and a fire loss in one of the Company's stores during fiscal 2007. This compares with insurance losses of \$3.5 million recorded during last fiscal year's nine month period. Losses on write-offs of fixed assets from closed stores for the nine months ended March 3, 2007 amounted to \$1.2 million compared with \$2.6 million for the nine months ended February 25, 2006. Investment income amounted to \$4.2 million compared with \$5.9 million for the nine month periods ended March 3, 2007 and February 25, 2006, respectively.

### ***Income Tax***

The Company estimates its fiscal 2007 effective tax rate to be approximately 43.7%. Significant factors that could impact the annual effective tax rate include management's assessment of certain tax matters and our estimate of income for the year. The impact of significant discrete items is separately recognized in the quarter in which they occur, including for the current nine month period, the offset of payroll related tax credits and the offset of merger transaction costs on the tax return to tax provision true-up.

In determining the quarterly provision for income taxes, the Company uses an estimated annual effective tax rate based on forecasted annual income, permanent items, and statutory tax rates. Our effective tax rate for the first nine months of fiscal 2007 is 52.3% which compares with 38.7% for the first nine months of fiscal 2006.

Income tax benefit was \$9.8 million for the nine month period ended March 3, 2007, compared with income tax expense of \$55.4 million for the nine month period ended February 25, 2006.

*Net Loss*

Net loss amounted to \$9.0 million for the nine month period ended March 3, 2007 compared with net income of \$87.8 million for the comparative period of last year. The decrease in earnings of \$96.8 million is due primarily to continuing expenses resulting from the Merger Transaction of April 13, 2006, including increased depreciation, amortization and interest expense.

*Sales*

**Three Month Period Ended March 3, 2007 compared with Three Month Period Ended February 25, 2006**

Consolidated net sales decreased \$36.4 million (3.6%) to \$987.3 million for the three month period ended March 3, 2007 compared with the three month period ended February 25, 2006. Net sales for the thirteen week period ended March 4, 2006 were \$986.5 million. Comparative store sales decreased 2.6% for the comparative three month period ended March 3, 2007. This decrease is primarily attributable to unseasonably warm weather in December, increased returns resulting from the implementation of a new cash refund return policy and Company supply chain issues primarily related to shifting direct store shipments into our distribution centers, which affected merchandise flow.

Eighteen new Burlington Coat Factory department stores opened during the first nine month period ended March 3, 2007 and contributed \$24.9 million to net sales for the three month period ended March 3, 2007.

The Cohoes Fashions stores contributed \$8.2 million to consolidated sales for the three month period ended March 3, 2007 compared with \$13.5 million for the three month period ended February 25, 2006. This decrease is primarily due to the conversion of two Cohoes stores to BCF stores resulting in a comparative store sales decrease of 35.5% during the three month period of fiscal 2007 compared with the three months ended February 25, 2006.

The MJM Designer Shoes stores contributed \$12.6 million to sales for the three month period ended March 3, 2007 compared with \$13.8 million for the period ended February 25, 2006 of fiscal 2006. Comparative store sales decreased 3.1% during the three month period of fiscal 2007 compared with the three months ended February 25, 2006.

### ***Other Revenue***

Other Revenue (consisting of rental income from leased departments, sublease rental income, layaway, alteration and other service charges and miscellaneous revenue items) increased to \$10.8 million for the three month period ended March 3, 2007 compared with \$8.4 million for the period ended February 25, 2006. This increase is primarily related to gift card service fees.

### ***Cost of Sales***

Cost of sales decreased \$27.1 million (4.2%) for the three month period ended March 3, 2007 compared with the three month period ended February 25, 2006. The dollar decrease in cost of sales was due primarily to the decrease in net sales during the three month period ended March 3, 2007 compared with the three month period ended February 25, 2006 and to lower costs from improved initial merchandise purchases and reduced freight costs. Cost of sales as a percentage of net sales decreased to 63.0% in the fiscal 2007 three month period from 63.4% in the fiscal 2006 three month period.

### ***Selling and Administrative Expenses***

Selling and Administrative Expenses decreased \$11.0 million (4.1%) from the fiscal 2006 three month period to the fiscal 2007 three month period. The decrease in selling and administrative expenses was primarily due to a reversal of anticipated expenses of approximately \$9.4 million related to the Company's decision not to make a contribution to its employee profit sharing plan for the benefit year ended December 31, 2006, decreases of \$4.9 million in advertising expenses and decreases of approximately \$5.0 million in comparative store payroll costs. This decrease was offset in part by new store operating costs and by \$8.0 million in fees incurred related to the Merger transaction. As a percentage of Net Sales, Selling and Administrative Expenses were 26.0% for the three month period ended March 3, 2007 compared with 26.1% for the three month period ended February 25, 2006.

### ***Depreciation***

Depreciation expense amounted to \$34.2 million in the three month period ended March 3, 2007 compared with \$22.9 million in the three month period ended February 25, 2006. This increase of \$11.3 million is attributable primarily to the step up in basis of the Company's fixed assets related to the Merger Transaction of approximately \$416 million and

to capital additions made subsequent to fiscal 2006's third fiscal quarter.

***Amortization***

Amortization expense related to the amortization of net favorable leases and deferred debt charges amounted to \$10.7 million for the three month period ended March 3, 2007 compared with less than \$0.1 million for the three month period ended February 25, 2006. The increase is attributable to increased deferred debt charges and favorable lease assets recorded as part of the Merger Transaction.

***Interest Expense***

Interest expense was \$31.7 million and \$0.9 million for the three month periods ended March 3, 2007 and February 25, 2006, respectively. The increase in interest expense was related to the additional debt incurred as a result of the Merger Transaction.

### ***Other (Income), Net***

Other (Income), Net (consisting of investment income, gains and losses on disposition of assets and other miscellaneous items) decreased \$0.4 million to \$3.2 million for the three month period ended March 3, 2007 compared with the similar fiscal period of last year. The decrease is primarily related to investment income decreases of \$1.0 million and an increase of \$0.6 million in losses on write-offs of fixed assets in the three month period ended March 3, 2007 compared with the three month period ended February 25, 2006. In addition, the Company recorded a miscellaneous income item of \$0.6 million in last year's third fiscal quarter. These decreases were offset in part by insurance recoveries recorded during this year's three month period of \$1.9 million related to Hurricane Katrina and Wilma claims.

### ***Income Tax***

Income tax expense was \$15.0 million for the three month period ended March 3, 2007 and \$36.8 million for the similar fiscal period of last year. The effective tax rate was 32.6% for the three months ended March 3, 2007 and 38.7% for the similar period of a year ago.

### ***Net Income***

Net income amounted to \$31.1 million for the three month period ended March 3, 2007 compared with \$58.3 million for the comparative period of last year. This decrease of \$27.2 million is due primarily to continuing increased expenses related to depreciation, amortization and interest and advisory fees incurred as a result of the Merger Transaction and related financing transactions.

## **Liquidity and Capital Resources**

### ***Overview***

The Company was able to satisfy its cash requirements for current operations, expansions (such as new store openings), and other initiatives primarily from cash flows provided by operating activities, combined with the sale of senior notes, short-term borrowings and utilizing available lines of credit under our revolving credit facility.

### ***Operational Growth***

During the first nine months of fiscal 2007, the Company opened eighteen new Burlington Coat Factory Warehouse department stores. As of March 3, 2007, the Company operates stores under the names "Burlington Coat Factory Warehouse" (358 stores), "Cohoes Fashions" (4 stores), "MJM Designer Shoes" (17 stores), and "Super Baby Depot" (1 store). The Company estimates spending approximately \$45.6 million, net of landlord allowances, in capital expenditures during fiscal 2007 including \$29.0 million for store expenditures, \$7.1 million for upgrades of warehouse facilities and \$9.5 million for computer and other equipment expenditures. For the first nine months of fiscal 2007, capital expenditures amounted to approximately \$35.9 million, net of landlord allowances.

The Company monitors the availability of desirable locations for its stores from such sources as dispositions by other retail chains and bankruptcy auctions. The Company may seek to acquire a number of such locations in one or more transactions. Additionally, the Company may consider strategic acquisitions. If the Company undertakes such transactions, the Company may seek additional financing to fund acquisition and carry charges (i.e., the cost of rental, maintenance, tax and other obligations associated with such properties from the time of commitment to acquire to the time that such locations can be readied for opening as Company stores) related to these stores. There can be no assurance, however, that any additional locations will become available from other retailers or that, if available, the



Company will undertake to bid or be successful in bidding for such locations. Furthermore, to the extent that the Company decides to purchase additional store locations, it may be necessary to finance such acquisitions with additional long-term borrowings.

***Working Capital***

Working capital increased to \$233.7 million from \$233.2 million at June 3, 2006.

***Net Cash Provided by Operating Activities***

Net cash provided by operating activities amounted to \$129.6 million for the nine months ended March 3, 2007 compared with \$200.2 million for the nine months ended February 25, 2006. This decrease is primarily related to increased inventory purchases made during the current year's nine month period compared to the prior year's period and higher interest expense payments in the current period due to the Merger Transaction.

### ***Dividends***

Payment of dividends is prohibited under our credit agreements, except for limited circumstances.

### **Liquidity and Capital Resources Summary**

The Company believes that its current capital expenditures and operating requirements can be satisfied from internally generated funds and from short term borrowings under its ABL Credit Facility. To the extent that the Company decides to purchase additional store locations, or to undertake unusual transactions such as an acquisition, it may be necessary to finance such transactions with additional long term borrowings.

### ***Long-Term Borrowings, Lines of Credit and Capital Lease Obligations***

Holdings and each of our current and future subsidiaries, except one subsidiary which is considered minor, have jointly, severally and unconditionally guaranteed BCFWC's obligations pursuant to the \$800 million ABL Credit Facility, \$900 million Term Loan and the \$305 million Senior Notes due 2014.

The Company's long-term borrowings at March 3, 2007 consisted of:

#### ***\$800 Million ABL Credit Facility***

The Company entered that certain credit agreement dated as of April 13, 2006 (the "ABL Agreement"). The ABL Credit Facility establishes a revolving credit loan facility with the principal amount of commitments and loans thereunder not to exceed \$800 million (which may be increased or decreased pursuant to the provisions of the ABL Agreement). Borrowings under the ABL facility are limited by a borrowing base which is calculated periodically based on specified percentages of the value of eligible inventory and eligible credit card receivables, subject to certain reserves and other adjustments. The ABL facility is guaranteed by certain of our U.S. subsidiaries and secured by (a) a perfected first priority lien on all of our inventory, accounts and personal property related to inventory and accounts and our equity interests in certain of our U.S. subsidiaries and (b) a perfected second priority lien on substantially all of our other real and personal property and that of our subsidiaries, in each case subject to various limitations and exceptions. The termination date of the ABL Agreement is the earlier of May 28, 2011 or the date that all obligations under such agreement are satisfied. As of March 3, 2007, we had \$137.1 million outstanding under the ABL facility and unused availability of \$411.3 million.

#### ***Term Loan Facility***

The Term Loan Agreement establishes a term loan in a principal amount not to exceed \$900 million. The term loan facility is guaranteed by certain of our subsidiaries and secured by (a) a perfected first priority lien on substantially all of our real and personal property and that of our subsidiaries and (b) a perfected second priority lien on all of our inventory, accounts and personal property related to inventory and accounts and that of our subsidiaries, in each case subject to various limitations and exceptions. At the closing of the Merger Transaction, the total amount of the term loan was drawn to finance the transaction. The termination date of the Term Loan Agreement is the earlier of May 28, 2013 or the date upon which all obligations pursuant to the Loan Agreements are satisfied. The Company elected to prepay \$9.0 million (one year's amortization) of the loan facility in November 2006. As of March 3, 2007, we had \$884.3 million outstanding under our term loan facility.

#### ***BCFWC Senior Notes***

On April 13, 2006, BCFWC issued \$305.0 million aggregate principal amount of senior notes due April 15, 2014 (referred to herein as the "Senior Notes"). The notes were issued at a discount and yielded \$299.0 million at the transaction date. BCFWC issued the Senior Notes in transactions exempt from or not subject to registration under the Securities Act, pursuant to Rule 144A and Regulation S under the Securities Act. On October 10, 2006, BCFWC, the guarantor subsidiaries and Holdings (as a guarantor) filed a registration statement with the Securities and Exchange Commission (SEC) to register exchange notes issued in exchange for these notes, and on January 12, 2007, the SEC declared the amended registration statement effective. All of the privately placed Senior Notes were tendered for exchange and BCFWC's exchange offer closed on February 16, 2007. As of March 3, 2007, we had \$299.5 million outstanding in senior notes.

***Holdings Senior Discount Notes***

On April 13, 2006, we issued, through our newly-formed holding company, Burlington Coat Factory Investments Holdings, Inc., \$99.3 million aggregate principal amount of 14<sup>1</sup>/<sub>2</sub>% Senior Discount Notes due October 15, 2014 (referred to herein as the "Holdings Senior Discount Notes"). The senior discount notes were issued at a discount and yielded \$75.0 million at the transaction date. Holdings issued the Senior Discount Notes in transactions exempt from or not subject to registration under

the Securities Act, pursuant to Rule 144A and Regulation S under the Securities Act. For reporting purposes, the payment obligations related to the \$75 million of Senior Discount Notes issued by Holdings and the related debt costs have been “pushed down” to the consolidated statements of the Company. On October 10, 2006, Holdings filed a registration statement with the Securities and Exchange Commission (SEC) to register these notes, and on January 12, 2007, the SEC declared the amended registration statement effective. All of the privately placed Holdings Senior Discount Notes were tendered for exchange and Holdings’ exchange offer closed on February 12, 2007. As of March 3, 2007, we had \$85.0 million outstanding in Senior Discount Notes.

#### ***Loan from Burlington County Board of Freeholders***

On December 5, 2001, the Company borrowed \$2.0 million from the Burlington County Board of Chosen Freeholders. The proceeds were used for part of the acquisition and development costs of a new warehouse facility in Edgewater Park, New Jersey. The loan is interest-free and matures on January 1, 2012. The loan is to be repaid in monthly installments of \$16,667 which began on February 1, 2002. The loan is secured by a letter of credit in the amount of \$1.2 million. As of March 3, 2007 we had \$1.0 million outstanding under the loan.

#### ***Capital Lease Obligations***

The Company has capital lease obligations relating to two of its stores. The lease terms at inception for these locations extended over twenty-three years and twenty-one years. The capital lease obligations equal the present value of the minimum lease payments under the leases and amounted to \$27.1 million. At March 3, 2007, capital lease obligations amounted to \$26.0 million. During the nine months of fiscal 2007, \$1.9 million of lease payments were applied to interest and \$0.2 million were applied against capital lease obligations.

#### ***Refunding Bonds***

The Refunding Bonds consist of \$4.2 million of outstanding term bonds maturing on September 1, 2010. The term bonds bear interest at the rate of 6.125% per annum. The average interest rate and average scheduled maturity of the Refunding Bonds are 6.125% and 2.1 years, respectively. Payment of the principal and interest are guaranteed under an irrevocable letter of credit in the amount of \$4.3 million. Refunding Bonds consisting of \$0.8 million of term bonds matured on September 1, 2006.

#### ***Promissory Note***

In January 2006, the Company purchased the groundlease and sublease related to one of our store locations. This purchase was partially financed through the issuance of a promissory note in the principal amount of \$0.5 million. The note bears interest at 4.43% per annum and matures on December 23, 2011. The loan evidenced by the note is to be repaid in equal monthly installments of \$7,539 which began on February 23, 2006. As of March 3, 2007, we had \$0.4 million outstanding under the loan.

#### ***Interest Rate Cap Agreements***

In May 2006, we hedged a portion of our interest rate risk, consistent with the requirements under the Section 5.14 of the Term Loan Agreement through the use of interest rate cap agreements. The Company entered into two interest rate caps to manage interest rate risk associated with its long-term debt obligations. Each agreement became effective on May 30, 2006. One interest rate cap agreement has a notional principal amount of \$300,000,000 with a cap rate of seven percent, with a reference floating rate which appears on the Telerate Page 3750 two days prior to the reset date, and terminates on May 31, 2011. The other agreement has a notional principal amount of \$700,000,000 with a cap rate of seven percent, with the same reference floating rate as the other interest rate cap agreement, and terminates on May 29, 2009. We do not monitor these interest rate cap agreements for hedge effectiveness. Gains and losses associated

with these contracts are included within the line item "Interest Expense" on the Company's Condensed Consolidated Statement of Operations. The Company paid \$2.5 million for these agreements on May 30, 2006. The fair value of these rate cap agreements was \$0.4 million as of March 3, 2007. The fair values of the interest rate cap agreements are recorded under the caption "Other Assets" on the Company's Condensed Consolidated Balance Sheets.

***Letters of Credit***

The Company also had letter of credit agreements with a bank in the amount of \$45.3 million and \$12.4 million guaranteeing performance under various leases, insurance contracts and utility agreements at March 3, 2007 and June 3, 2006, respectively.

**Off-Balance Sheet Arrangements and Contractual Obligations**

As of March 3, 2007, the Company had no material off-balance sheet arrangements except for operating leases and letter of credit agreements.

The following table sets forth certain information regarding our contractual obligations as of March 3, 2007 (in thousands):

Payments During Fiscal Years

| Contractual Obligations    | Total               | Fiscal 2007        |                   |                   |                   |                   |                     |
|----------------------------|---------------------|--------------------|-------------------|-------------------|-------------------|-------------------|---------------------|
|                            |                     | Less Than One Year | 2008              | 2009              | 2010              | 2011              | Thereafter          |
| Long Term Debt             | \$ 1,431,228        | \$ 68              | \$ 5,670          | \$ 10,269         | \$ 10,377         | \$ 10,496         | \$ 1,394,348        |
| Interest on Long Term Debt | 776,378             | 36,714             | 112,561           | 125,691           | 124,931           | 124,887           | 251,594             |
| Capital Leases             | 54,592              | 624                | 2,497             | 2,497             | 2,566             | 2,616             | 43,792              |
| Operating Leases           | 647,570             | 33,121             | 133,387           | 109,847           | 85,718            | 63,538            | 221,959             |
| Purchase Obligations       | 366,876             | 351,324            | 11,531            | 1,818             | 1,738             | 465               | 0                   |
| <b>Total</b>               | <b>\$ 3,276,644</b> | <b>\$ 421,851</b>  | <b>\$ 265,646</b> | <b>\$ 250,122</b> | <b>\$ 225,330</b> | <b>\$ 202,002</b> | <b>\$ 1,911,693</b> |

### Safe Harbor Statement

Statements made in this report that are forward-looking (within the meaning of the Private Securities Litigation Reform Act of 1995) are not historical facts and involve a number of risks and uncertainties. Such statements include but are not limited to, proposed store openings and closings, proposed capital expenditures, projected financing requirements, proposed developmental projects, projected sales and earnings, the Company's ability to maintain selling margins, and the effect of the adoption of recent accounting pronouncements on the Company's condensed consolidated financial statements. Among the factors that could cause actual results to differ materially are the following: general economic conditions; consumer demand; consumer preferences; weather patterns; competitive factors, including pricing and promotional activities of major competitors; the availability of desirable store locations on suitable terms; the availability, selection and purchasing of attractive merchandise on favorable terms; import risks; the Company's ability to control costs and expenses; unforeseen computer related problems; any unforeseen material loss or casualty; the effect of inflation; and other factors that may be described in the Company's filings with the Securities and Exchange Commission. The Company does not undertake to publicly update or revise its forward-looking statements even if experience or future changes make it clear that any projected results expressed or implied will not be realized.

### Recent Accounting Pronouncements

a. In December 2004, the FASB issued SFAS No. 123(R), "*Share Based Payment*." This statement establishes standards for the accounting of transactions in which an entity exchanges its equity instruments for goods and services, primarily with respect to accounting for transactions in which an entity obtains employee services in share-based payment transactions. It also addresses transactions in which an entity incurs liabilities in exchange for goods and services that are based on the fair value of the entity's equity instruments or that may be settled by the issuance of those equity instruments. Entities will be required to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award (with limited exceptions). That cost will be recognized over the period during which an employee is required to provide service in exchange for

the award (usually the vesting period). The grant-date fair value of employee share options and similar instruments will be estimated using option-pricing models. If an equity award is modified after the grant date, incremental compensation cost will be recognized in an amount equal to the excess of the fair value of the modified award over the fair value of the original award immediately before the modification. This statement is effective for the first fiscal year beginning after June 15, 2005. We adopted Statement No. 123(R) for fiscal 2007. The statement requires us to use either the modified-prospective method or modified retrospective method. We utilized the modified-prospective method. Under the modified-prospective method, we recognized compensation cost for all awards subsequent to adopting the standard and for the unvested portion of previously granted awards outstanding upon adoption. The statement permits the use of either the straight-line or an accelerated method to amortize the cost as an expense for awards with graded vesting. The impact of adopting SFAS 123 (R) on Net Loss amounted to \$1.1 million and \$0.5 million (net of tax) for the nine and three month periods ended March 3, 2007. SFAS 123 (R) also amended FAS No. 95, "*Statement of Cash Flows*" to require the cost benefits for tax deductions in excess of recognized compensation be reported as financing cash inflows rather than as a reduction in income taxes paid, which is included within operating cash flows. The adoption of SFAS 123 (R) had no impact on the Company's cash flows.

b. In December 2004, the FASB issued SFAS No. 153, "*Exchanges of Nonmonetary Assets—An Amendment of APB Opinion No. 29.*" SFAS No. 153 amends Opinion No. 29 to eliminate the exception for nonmonetary exchanges of similar productive assets and replaces it with a general exemption for exchanges of nonmonetary assets that do not have commercial substance. A nonmonetary exchange is considered to have commercial substance if the future cash flows of the entity are expected to change

significantly as a result of the exchange. We adopted SFAS No. 153 effective June 4, 2006. The adoption of SFAS No. 153 did not have an impact on our consolidated financial statements.

c. In May 2005, the FASB issued SFAS No. 154, “*Accounting Changes and Error Corrections—a replacement of APB Opinion No. 20 and FASB Statement No. 3.*” SFAS No. 154 requires retrospective application to prior periods’ financial statements of changes in accounting principle, unless it is impracticable to determine either the period-specific effects or the cumulative effect of the change. SFAS No. 154 also requires that retrospective application of a change in accounting principle be limited to the direct effects of the change. Indirect effects of a change in accounting principle, such as a change in nondiscretionary profit-sharing payments resulting from an accounting change, should be recognized in the period of the accounting change. SFAS No. 154 also requires that a change in depreciation, amortization, or depletion method for long-lived, nonfinancial assets be accounted for as a change in accounting estimate effected by a change in accounting principle. SFAS No. 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. We adopted the provisions of SFAS No. 154 as applicable beginning in fiscal 2007. The adoption of SFAS No. 154 did not have an impact on our consolidated financial statements.

d. In June 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 48 - *Accounting for Uncertainty in Income Taxes* - an interpretation of FASB Statement No. 109. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on accounting for derecognition, interest, penalties, accounting in interim periods, disclosure and classification of matters related to uncertainty in income taxes, and transitional requirements upon adoption of FIN 48. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company is currently in the process of assessing the impact of the adoption of FIN 48 on its condensed consolidated financial statements.

e. In February 2006, the FASB issued SFAS No. 155, *Accounting for Certain Hybrid Financial Instruments* - an amendment of FASB Statements No. 133 and 140 (SFAS 155). SFAS 155 simplifies accounting for certain hybrid instruments currently governed by SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities* (SFAS 133), by allowing fair value remeasurement of hybrid instruments that contain an embedded derivative that otherwise would require bifurcation. SFAS 155 also eliminates the guidance in SFAS 133 Implementation Issue No. D1, *Application of Statement 133 to Beneficial Interests in Securitized Financial Assets*, which provides such beneficial interests are not subject to SFAS 133. SFAS 155 amends SFAS No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities* - a replacement of FASB Statement No. 125, by eliminating the restriction on passive derivative instruments that a qualifying special-purpose entity may hold. This statement is effective for financial instruments acquired or subject to a remeasurement after the beginning of the fiscal year starting after September 15, 2006. We do not expect the adoption of this statement to have a material impact on our condensed consolidated financial statements.

f. In March 2006, the FASB issued SFAS No. 156, *Accounting for Servicing of Financial Assets*- an amendment of FASB Statement No. 140 (SFAS 156). SFAS 156 requires an entity to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract in specific situations. Additionally, the servicing asset or servicing liability shall be initially measured at fair value, if practicable. SFAS 156 is effective as of an entity’s first fiscal year beginning after September 15, 2006. Early adoption is permitted as of the beginning of an entity’s fiscal year, provided the entity has not yet issued financial statements, including interim financial statements, for any period of that fiscal year. We do not expect the adoption of this statement to have a material impact on our condensed consolidated financial statements.

g. In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* which defines fair value, establishes a framework for measurement and expands disclosure about fair value measurements. Where applicable, SFAS 157 simplifies and codifies related guidance within generally accepted accounting principles. This statement



shall be effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company is in the process of evaluating the impact of SFAS No. 157 on its financial statements.

h. In June of 2006, the FASB ratified the consensus reached by the Emerging Issues Task Force (EITF) on Issue 06-3, *How Taxes Collected from Customers and Remitted to Governmental Authorities Should be Presented in the Income Statement*. The scope of this consensus includes any tax assessed by a governmental authority that is directly imposed on a revenue-producing transaction between a seller and a customer and may include, but is not limited to sales, use, value added and some excise taxes. Additionally, this consensus seeks to address how a company should address the disclosure of such items in interim and annual financial statements, either gross or net pursuant to APB Opinion No. 22, *Disclosure of Accounting Policies*. EITF Issue 06-3 is effective for all financial reports for interim and annual reporting periods beginning after December 15, 2006. The Company presents sales net of sales taxes in its condensed consolidated statement of operations. No change in presentation is anticipated as a result of EITF 06-3.

i. In September 2006, the SEC issued SAB 108 "*Considering Effects of Prior Year Misstatements When Quantifying Misstatements in Current Year Financials*". SAB 108 provides interpretive guidance on the consideration of the effects of prior year misstatements in quantifying current year financial statement misstatements for the purpose of a materiality assessment. The Company will be required to adopt the provisions of SAB 108 in its first year ending after November 15, 2006. We do not expect

the adoption SAB No. 108 to have a material impact on our condensed consolidated financial statements.

j. In February 2007, the FASB issued SFAS No. 159, “*The Fair Value Option for Financial Assets and Financial Liabilities-including an amendment of FASB Statement No. 115*”. SFAS No. 159 permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value, with unrealized gains and losses related to these financial instruments reported in earnings at each subsequent reporting date. This Statement is effective as of the beginning of an entity’s first fiscal year that begins after November 15, 2007. The Company is in the process of evaluating the impact of SFAS No. 159 on its financial statements.

### Item 3. Quantitative and Qualitative Market Risk Disclosures

We are exposed to certain market risks as part of our ongoing business operations. Primary exposures include changes in interest rates, as borrowings under our ABL Credit Facility and term loan will bear interest at floating rates based on LIBOR or the base rate, in each case plus an applicable borrowing margin. We will manage our interest rate risk by balancing the amount of fixed-rate and floating-rate debt. For fixed-rate debt, interest rate changes do not affect earnings or cash flows. Conversely, for floating-rate debt, interest rate changes generally impact our earnings and cash flows, assuming other factors are held constant.

At March 3, 2007, we had \$390.1 million principal amount of fixed-rate debt and \$1,021.4 million of available floating-rate debt. Based on \$1,021.4 million outstanding as floating rate debt, an immediate increase of one percentage point would cause an increase to cash interest expense of approximately \$10.2 million per year.

If a one percentage point increase in interest rates were to occur over the next four quarters excluding the interest rate cap, such an increase would result in the following additional interest expenses (assuming current borrowing level remain constant) (all amounts in thousands):

|                           | <b>Principal<br/>Outstanding<br/>at March 3,<br/>2007</b> | <b>Additional<br/>Interest<br/>Expense<br/>Q4 2007</b> | <b>Additional<br/>Interest<br/>Expense<br/>Q1 2008</b> | <b>Additional<br/>Interest<br/>Expense<br/>Q2 2008</b> | <b>Additional<br/>Interest<br/>Expense<br/>Q3 2008</b> |
|---------------------------|---|--|--|--|--|
| <b>Floating Rate Debt</b> |   |  |  |  |  |
| ABL Credit Facility       | \$ 137,103  | \$ 343   | \$ 343   | \$ 343   | \$ 343   |
| Term Loan                 | 884,250   | 2,211  | 2,211  | 2,211  | 2,205  |
| <b>Total</b>              | <b>\$ 1,021,353</b>                                       | <b>2,554</b>   | <b>\$ 2,554</b>  | <b>\$ 2,554</b>  | <b>\$ 2,548</b>  |

The Company has two interest rate cap agreements for a maximum principal amount of \$1.0 billion which limit our interest rate exposure to 7% for our first billion of borrowings under our variable rate debt obligations and if interest rates were to increase above the 7% cap rate, then the maximum interest rate exposure for the Company would be \$16.4 million assuming constant current borrowing levels of \$1 billion. Currently, the Company has unlimited interest rate risk related to its variable rate debt in excess of \$1 billion. At March 3, 2007, the Company’s borrowing rates related to its ABL Credit Facility and its Term Loan before applicable borrowing margins, were 5.32% and 5.36%, respectively.

Our ability to satisfy our interest payment obligations on our outstanding debt will depend largely on our future performance, which, in turn, is subject to prevailing economic conditions and to financial, business and other factors

beyond our control. If we do not have sufficient cash flow to service our interest payment obligations on our outstanding indebtedness and if

we cannot borrow or obtain equity financing to satisfy those obligations, our business and results of operations will be materially adversely affected. We cannot be assured that any replacement borrowing or equity financing could be successfully completed.

A change in interest rates generally does not have an impact upon our future earnings and cash flow for fixed-rate debt instruments. As fixed-rate debt matures, however, and if additional debt is acquired to fund the debt repayment, future earnings and cash flow may be affected by changes in interest rates. This effect would be realized in the periods subsequent to the periods when the debt matures.

#### **Item 4. Controls and Procedures**

Under the supervision and with the participation of management, including our principal executive officer and principal financial officer, we evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) or 15d-15e under the Securities Exchange Act of 1934 (the "Exchange Act")). Based upon that evaluation, the principal executive officer and principal financial officer have concluded that, as of the end of the period covered by this report, our disclosure controls and procedures were effective.

There were no changes in our internal control over financial reporting during the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

This quarterly report does not include a report of management's assessment regarding internal control over financial reporting due to a transition period established by the rules of the SEC for newly established public companies.

**BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC.  
AND SUBSIDIARIES**

**PART II - OTHER INFORMATION**

**Item 1. Legal Proceedings.**

No material legal proceedings have commenced or been terminated during the period covered by this report. We are party to various other litigation matters, in most cases involving ordinary and routine claims incidental to our business. We cannot estimate with certainty our ultimate legal and financial liability with respect to such pending litigation matters. However, we believe, based on our examination of such matters, that our ultimate liability will not have a material adverse effect on our financial position, results of operations or cash flows.

**Item 1A. Risk Factors.**

At March 3, 2007, there had not been any material changes to the information related to the Item 1A, "Risk Factors" disclosed in the Company's Registration Statement on Form S-4 filed with the SEC on October 10, 2006, as amended, and declared effective by the SEC on January 12, 2007.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

None.

**Item 3. Defaults Upon Senior Securities.**

None.

**Item 4. Submission of Matters to a Vote of Security Holders.**

None.

**Item 5. Other Information.**

None.

**Item 6. Exhibits.**

- 31.1 Certification of Principal Executive Officer pursuant to Rule 13a - 14(a) and Rule 15d - 14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Principal Financial Officer pursuant to Rule 13a - 14(a) and Rule 15d - 14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**BURLINGTON COAT FACTORY INVESTMENTS HOLDINGS, INC.**

/s/ Mark A. Nesci  
Mark A. Nesci  
President & Chief Executive Officer

/s/ Thomas Fitzgerald  
Thomas Fitzgerald  
Executive Vice President - Chief Financial Officer

Date: April 17, 2007