

MYOS RENS TECHNOLOGY INC.
Form 10-Q
November 14, 2016

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF
1934

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2016

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF
1934

For the transition period from _____ to _____

Commission file number 000-53298

Edgar Filing: MYOS RENS TECHNOLOGY INC. - Form 10-Q

Large accelerated filer Accelerated filer
Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes No

As of November 10, 2016, the registrant had 5,086,055 shares of common stock outstanding.

MYOS RENS TECHNOLOGY INC.

FORM 10-Q

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2016

INDEX

	PAGE
<u>PART I. FINANCIAL INFORMATION</u>	
Item 1. Financial Statements:	
Condensed Consolidated Balance Sheets as of September 30, 2016 (unaudited) and December 31, 2015	3
Condensed Consolidated Statements of Operations and Comprehensive Loss (unaudited) for the three and nine months ended September 30, 2016 and 2015	4
Condensed Consolidated Statements of Cash Flows (unaudited) for the nine months ended September 30, 2016 and 2015	5
Notes to Condensed Consolidated Financial Statements	6
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	22
Item 3. Quantitative and Qualitative Disclosure about Market Risk	33
Item 4. Controls and Procedures	33
<u>PART II. OTHER INFORMATION</u>	
Item 1. Legal Proceedings	34
Item 1A. Risk Factors	34
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	34
Item 3. Defaults Upon Senior Securities	34
Item 4. Mine Safety Disclosures	34
Item 5. Other Information	34
Item 6. Exhibits	35

Signatures

36

2

PART I. FINANCIAL INFORMATION**ITEM 1. FINANCIAL STATEMENTS****MYOS RENS TECHNOLOGY INC. AND SUBSIDIARY****CONDENSED CONSOLIDATED BALANCE SHEETS****(in thousands, except share and per share amounts)**

	September 30, 2016 (Unaudited)	December 31, 2015
ASSETS		
Current assets:		
Cash	\$ 2,889	\$ 879
Accounts receivable, net	1	406
Inventories, net	1,853	1,467
Prepaid expenses and other current assets	62	523
Total current assets	4,805	3,275
Fixed assets, net	246	287
Intangible assets, net	1,579	1,780
Total assets	\$ 6,630	\$ 5,342
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 249	\$ 328
Accrued expenses and other current liabilities	360	717
Convertible note	575	575
Term note	-	100
Total current liabilities	1,184	1,720
Contract liability	125	117
Total liabilities	1,309	1,837
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, \$.001 par value; 500,000 shares authorized; no shares issued and outstanding	-	-
	5	4

Edgar Filing: MYOS RENS TECHNOLOGY INC. - Form 10-Q

Common stock, \$.001 par value; 12,000,000 and 8,000,000 shares authorized; at September 30, 2016 and December 31, 2015, respectively; 5,086,055 and 3,552,873 shares issued and outstanding at September 30, 2016 and December 31, 2015, respectively

Additional paid-in capital	32,350		26,946	
Accumulated deficit	(27,034)	(23,445)
Total stockholders' equity	5,321		3,505	
Total liabilities and stockholders' equity	\$ 6,630		\$ 5,342	

See accompanying notes to unaudited condensed consolidated financial statements

MYOS RENS TECHNOLOGY INC. AND SUBSIDIARY

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS

(Unaudited; in thousands, except per share amounts)

	Three months ended September 30,		Nine months ended September 30,	
	2016	2015	2016	2015
Net revenues	\$39	\$36	\$300	\$124
Cost of sales (excludes amortization of acquired intangibles)	30	396	292	432
Gross profit (loss)	9	(360)	8	(308)
Operating expenses:				
Research and development	108	231	481	634
Selling, general and administrative	703	645	2,881	2,668
Amortization of acquired intangibles	53	53	157	158
Loss on asset impairment	-	-	44	-
Total operating expenses	864	929	3,563	3,460
Operating loss	(855)	(1,289)	(3,555)	(3,768)
Other income (expense):				
Interest income	-	1	-	1
Interest expense	(11)	(5)	(34)	(11)
Total other expense, net	(11)	(4)	(34)	(10)
Loss before income taxes	(866)	(1,293)	(3,589)	(3,778)
Income tax provision	-	(1)	-	(2)
Net loss	(866)	(1,294)	(3,589)	(3,780)
Deemed dividend resulting from warrant modification	-	-	-	(225)
Net loss attributable to common shareholders	\$(866)	\$(1,294)	\$(3,589)	\$(4,005)
Net loss per share attributable to common shareholders				
Basic and diluted	\$(0.17)	\$(0.39)	\$(0.76)	\$(1.25)
Weighted average number of common shares outstanding:				
Basic and diluted	5,064	3,306	4,708	3,192

See accompanying notes to unaudited condensed consolidated financial statements

MYOS RENS TECHNOLOGY INC. AND SUBSIDIARY**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited; in thousands)**

	Nine months ended September 30, 2016 2015	
Cash flows from operating activities:		
Net loss	\$(3,589)	\$(3,780)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation	41	39
Amortization	157	157
Provision for inventory reserve	94	371
Accretion of contract liability	8	13
Decrease in allowance for doubtful accounts	-	(293)
Stock-based compensation	264	730
Impairment charge	44	-
Changes in operating assets and liabilities:		
Accounts receivable	405	660
Inventories	(480)	(371)
Prepaid expenses and other current assets	461	274
Accounts payable and accrued expenses	(436)	229
Net cash used in operating activities	(3,031)	(1,971)
Cash flows from investing activities:		
Purchases of fixed assets	-	(27)
Net cash used in investing activities	-	(27)
Cash flows from financing activities:		
Borrowings of revolving note	-	400
Repayment of term note	(100)	(100)
Proceeds from exercise of warrants, net	-	916
Proceeds from private placement of common stock	5,250	-
Offering costs	(109)	-
Net cash provided by financing activities	5,041	1,216
Net increase (decrease) in cash	2,010	(782)
Cash at beginning of period	879	1,567
Cash at end of period	\$2,889	\$785
Supplemental schedule of cash flow information:		
Cash paid during the period for:		
Interest	\$2	\$11

Edgar Filing: MYOS RENS TECHNOLOGY INC. - Form 10-Q

Income taxes, net of refunds	\$-	\$4
Supplemental schedule of non-cash investing and financing activities:		
Incremental fair value resulting from warrant modification	\$-	\$225
Conversion of revolving note to term note	\$-	\$400

See accompanying notes to unaudited condensed consolidated financial statements

MYOS RENS TECHNOLOGY INC. AND SUBSIDIARY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2016

(Unaudited; amounts in thousands, except share and per share amounts, unless otherwise indicated)

NOTE 1 – NATURE OF OPERATIONS, BASIS OF PRESENTATION AND LIQUIDITY

Nature of Operations

MYOS RENS Technology Inc. is an emerging bionutrition and biotherapeutics company focused on the discovery, development and commercialization of products that improve muscle health and function. The Company was incorporated under the laws of the State of Nevada on April 11, 2007. On March 17, 2016, the Company merged with its wholly-owned subsidiary and changed its name from MYOS Corporation to MYOS RENS Technology Inc. As used in these financial statements, the terms the “Company”, “MYOS”, “our”, or “we”, refer to MYOS RENS Technology Inc. and its subsidiary, unless the context indicates otherwise. On February 25, 2011, the Company entered into an agreement to acquire the intellectual property for Fortetropin[®], our proprietary active ingredient from Peak Wellness, Inc.

Our commercial focus is to leverage our clinical data to develop multiple products to target the large, but currently underserved, markets focused on muscle health. The sales channels through which we sell our products are evolving. The first product we introduced was MYO-T12, which was sold in the sports nutrition market. MYO-T12 is a proprietary formula containing Fortetropin and other ingredients. The formula was sold under the brand name MYO-T12 and later as MYO-X through an exclusive distribution agreement with Maximum Human Performance (“MHP”). The exclusive distribution agreement with MHP terminated in March 2015 and the Company does not expect any future sales to MHP.

In February 2014, we expanded our commercial operations into the age management market through a distribution agreement with Cenegenics Product and Lab Services, LLC (“Cenegenics”), under which Cenegenics distributes a proprietary formulation containing Fortetropin which it previously purchased from the Company through its age management centers and its community of physicians focused on treating a growing population of patients focused on proactively addressing age-related health and wellness concerns. On November 28, 2014, we entered into a settlement agreement with Cenegenics wherein we agreed to accept \$1,900 by April 2016, in full satisfaction of Cenegenics’ outstanding obligations with respect to units of product produced by the Company, including units that had not yet been shipped to Cenegenics at the time of the settlement agreement. During the second quarter of 2015, Cenegenics accepted delivery of the remaining units that we were storing on its behalf. Given the settlement agreement’s extended payment schedule, the Company deferred the revenue and related costs and recorded the revenue and cost of sales as the payments were received in full through April 2016. The distribution agreement with Cenegenics expires in

December 2016.

During the second quarter of 2015 we launched Rē Muscle Health™, our own direct-to-consumer portfolio of muscle health bars, meal replacement shakes and daily supplement powders each powered by a full 6.6 gram single serving dose of Fortetropin. Our Rē Muscle Health products are sold through our e-commerce website, remusclehealth.com, and amazon.com.

We continue to pursue additional distribution and branded sales opportunities. We expect to continue developing our own core branded products in markets such as functional foods, sports and fitness nutrition and rehab and restorative health and to pursue international sales opportunities. There can be no assurance that we will be able to secure distribution arrangements on terms acceptable to the Company, or that we will be able to generate significant sales of our current and future branded products.

Strategic Investment Transaction

On December 17, 2015, the Company entered into a Securities Purchase Agreement (the “Purchase Agreement”) with RENS Technology Inc. (the “Purchaser”), pursuant to which the Purchaser agreed to invest \$20.25 million in the Company (the “Financing”) in exchange for (i) an aggregate of 3,537,037 shares (the “Shares”) of the Company’s common stock, par value \$0.001 per share (“Common Stock”), and (ii) warrants to purchase an aggregate of 884,259 shares of Common Stock (the “Warrants”, and together with the Shares, the “Securities”). The Purchaser agreed to purchase the Securities in three tranches over twenty-four months. In the first tranche, which closed on March 3, 2016, the Purchaser acquired 1,500,000 Shares and a warrant to purchase 375,000 shares of Common Stock (the “First Closing Warrant”) for \$5.25 million. In the second tranche, which we had expected to close in September 2016, the Purchaser would have acquired 925,926 Shares and a warrant to purchase 231,481 shares of Common Stock (the “Second Closing Warrant”) for \$5.0 million. In the third tranche, which we had expected to close within eighteen months of the closing of the second tranche, the Purchaser would have acquired 1,111,111 Shares and a warrant to purchase 277,778 shares of Common Stock (the “Third Closing Warrant”) for \$10.0 million. Each of the Warrants would have been immediately exercisable upon issuance, would expire five years after issuance and would have the following exercise prices: (a) \$7.00 per share for the First Closing Warrant, (b) \$10.80 per share for the Second Closing Warrant and (c) \$18.00 per share for the Third Closing Warrant. In addition, the Company agreed: (i) that the Purchaser would have the right to appoint four persons to the Company’s board of directors, subject to adjustment based on the Purchaser’s ownership percentage of the Company; (ii) to provide the Purchaser with a right to participate in 50% (or 100% if shares are to be issued for less than \$3.50 per share) of any future financings pursued by the Company within 12 months from the closing of the third tranche of the Financing; and, (iii) until the closing of the third tranche, the Company would not take certain actions, including issuing shares (except for certain permitted issuances) or appointing new officers and directors, without the Purchaser’s consent (collectively the “Purchaser’s Rights”).

MYOS RENS TECHNOLOGY INC. AND SUBSIDIARY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2016

(Unaudited; amounts in thousands, except share and per share amounts, unless otherwise indicated)

On August 19, 2016, the Purchaser notified the Company that it did not intend to fulfill its obligation to fund the second tranche of the Financing, notwithstanding its confirmation to the Company in June 2016 that it would provide such funding in accordance with the terms of the Purchase Agreement. The Company has had subsequent discussions with the Purchaser regarding its breach of the terms of the Purchase Agreement and is reviewing all of its options, including legal options, against the Purchaser for its breach of the terms of the Purchase Agreement.

The Purchase Agreement provides that in the event that the Purchaser notifies the Company that it does not intend to fund the Second Closing Subscription Amount, the Purchaser is required to take all requisite action to cause the resignation or removal of one of its designees on the Board of Directors of the Company. Pursuant to the terms of the Purchase Agreement, effective August 23, 2016, Guiying Zhao resigned as a director of the Company. In addition, the Purchaser's Rights terminated effective August 19, 2016.

Liquidity

As of September 30, 2016, the Company had cash of \$2,889 to meet current obligations and working capital of \$3,621 (current assets of \$4,805, less current liabilities of \$1,184). We have incurred net losses since our inception. For the three months ended September 30, 2016 and 2015, our net loss was \$866 and \$1,294, respectively, and for the nine months ended September 30, 2016 and 2015, our net loss was \$3,589 and \$3,780, respectively. In addition, net cash used in operating activities for the nine months ended September 30, 2016 and 2015 was \$3,030 and \$1,971, respectively. At September 30, 2016 and December 31, 2015, we had an accumulated deficit of \$27,034 and \$23,445, respectively. At September 30, 2016, we had outstanding borrowings of \$575 under a convertible note (See NOTE 6 – Debt – Convertible Note).

As of the filing date of this Form 10-Q, the Company's management believes that there is not sufficient capital resources from operations and existing financing arrangements in order to meet operating expenses for the next twelve months. The Company will need to seek additional funding through public or private financing or through collaborative arrangements with strategic partners as the Company expects that it will continue to incur losses for the immediate future. The Company's management believes the Company's ability to finance future cash needs from its operations depends on its ability to sustain and grow revenue of the new strategic rebranding as well as the Company's ability to access capital markets when necessary to accomplish the Company's strategic objectives. However, there can be no guarantee that the Company will be successful in these efforts, or if they are, that such efforts will be adequate to meet the Company's short-term capital requirements. These facts raise substantial doubt about the Company's ability

to continue as a going concern.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying condensed consolidated balance sheet as of December 31, 2015, which has been derived from audited consolidated financial statements, and the unaudited interim condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (“U.S. GAAP”) and the rules and regulations of the U.S. Securities and Exchange Commission (“SEC”). Certain information and disclosures required by U.S. GAAP for complete consolidated financial statements have been condensed or omitted herein. The unaudited interim condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2015. The unaudited interim condensed consolidated financial statements presented herein reflect all normal adjustments that are, in the opinion of management, necessary for a fair presentation of the statement of the financial position, results of operations and cash flows for the periods presented. The Company is responsible for the unaudited interim condensed consolidated financial statements included in this report. The results of any interim period are not necessarily indicative of the results for the full year.

Principles of Consolidation

The accompanying unaudited interim condensed consolidated financial statements include the accounts of MYOS RENS Technology Inc. and its wholly-owned subsidiary, Atlas Acquisition Corp. All material intercompany balances and transactions have been eliminated in consolidation.

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, equity and the disclosures of contingent assets and liabilities at the date of the financial statement and the reported amounts of revenues and expenses during the reporting period. Making estimates requires management to exercise significant judgment. It is possible that the estimate of the effect of a condition, situation or set of circumstances that existed at the date of the financial statements, which management considered in formulating its estimate, could change in the near term due to one or more future non-conforming events. Accordingly, the actual results could differ significantly from estimates. Significant items subject to such estimates include but are not limited to the valuation of stock-based awards, revenue recognition, measurement of allowances for doubtful accounts and inventory reserves, the selection of asset useful lives, fair value estimations used to test long-lived assets, including intangibles, impairments and provisions necessary for assets and liabilities. The Company has recorded minimal sales during the past nine consecutive quarters. Management's estimates, including evaluation of impairment of long-lived assets and inventory reserves are based in part on forecasted future results. A variety of factors could cause actual results to differ from forecasted results and these differences could have a significant effect on asset carrying amounts.

MYOS RENS TECHNOLOGY INC. AND SUBSIDIARY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2016

(Unaudited; amounts in thousands, except share and per share amounts, unless otherwise indicated)

Cash & Cash Equivalents

As of September 30, 2016 and December 31, 2015, the Company had cash of \$2,889 and \$879, respectively. The Company considers all highly liquid investments purchased with a maturity of three months or less and money market accounts to be cash equivalents. At September 30, 2016 and December 31, 2015, the Company had no cash equivalents.

The Company maintains its bank accounts with high credit quality financial institutions and has never experienced any losses related to these bank accounts. The Company minimizes its credit risk associated with cash by periodically evaluating the credit quality of its financial institutions. The balance at times may exceed federally insured limits.

Concentrations of Risk, Significant Customers and Significant Supplier

Management regularly reviews accounts receivable and if necessary, establishes an allowance for doubtful accounts that reflects management's best estimate of amounts that may not be collectible based on historical collection experience and specific customer information. At September 30, 2016 there was no such allowance and the allowance was \$390 at December 31, 2015. Bad debt expense recognized as a result of an allowance for doubtful accounts is classified under selling, general and administrative expenses in the statements of operations. There were no bad debt expenses for the three and nine months ended September 30, 2016. Based on historical collection experience and other factors, during the three months ended September 30, 2015, management determined that the Cenegenics allowance for doubtful accounts should be reduced to \$97. Accordingly, a reduction in bad debt expense of \$98 and \$293 was recorded for the three and nine months ended September 30, 2015, respectively.

At September 30, 2016 and December 31, 2015, the Company had the following concentrations of net accounts receivable with customers:

(In thousand \$)	September 30, 2016	December 31, 2015
Cenegenics	\$ -	\$ 400
Other customers	1	6

Accounts receivable, net \$ 1 \$ 406

The Company currently relies on one third-party manufacturer to produce Fortetropin (see NOTE 12 – Commitments and Contingencies - Supply Agreement). This manufacturer purchases all the needed raw materials from suppliers and coordinates any additional production steps with third-parties. We have multiple vendors for blending, packaging and labeling of our products.

Inventories

Inventories are valued at the lower of cost or market, with cost determined on a first-in, first-out basis.

Fixed Assets

Fixed assets are stated at cost and depreciated to their estimated residual value over their estimated useful lives of 3 to 7 years. Leasehold improvements are amortized over the lesser of the asset's useful life or the contractual remaining lease term including expected renewals. When assets are retired or otherwise disposed of, the assets and related accumulated depreciation are reversed from the accounts and the resulting gains or losses are included in the statements of operations.

Depreciation is provided using the straight-line method for all fixed assets.

We review our fixed assets for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. We use an estimate of future undiscounted net cash flows of the related assets or groups of assets over their remaining lives in measuring whether the assets are recoverable. If the assets are determined to be unrecoverable, an impairment loss is calculated by determining the difference between the carrying values and the estimated fair value. We did not consider any of our fixed assets to be impaired during the three and nine months ended September 30, 2016 and 2015.

MYOS RENS TECHNOLOGY INC. AND SUBSIDIARY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2016

(Unaudited; amounts in thousands, except share and per share amounts, unless otherwise indicated)

Intangible Assets

The Company's intangible assets consist primarily of intellectual property pertaining to Fortetropin, including its formula, trademarks, trade secrets, patent application and domain names, which was determined to have a fair value of \$2,000 as of December 31, 2011. Based on expansion into new markets and introduction of new formulas, management determined that the intellectual property had a finite useful life of ten (10) years and began amortizing the asset over its estimated useful life beginning April 2014.

In July 2014, the Company acquired the United States patent application for the manufacture of Fortetropin from Deutsches Institut für Lebensmitteltechnik e.V. - the German Institute for Food Technologies ("DIL"). The cost of the patent application, which was granted in August 2014 and capitalized as an intangible asset, was determined to be \$101, based on the present value of the minimum guaranteed royalty payable to DIL using a discount rate of 10%. The intangible asset is being amortized over an estimated useful life of ten (10) years. The remaining contingent royalty payments will be recorded as the contingency is resolved and the royalty becomes payable under the arrangement. For additional information on the supply agreement with DIL refer to "NOTE 12 – Commitments and Contingencies - Supply Agreement."

Intangible assets also include patent costs associated with applying for a patent and being issued a patent. Costs to defend a patent and costs to invalidate a competitor's patent or patent application are expensed as incurred. Upon issuance of the patent, capitalized patent costs are reclassified from intangibles with indefinite lives to intangibles with finite lives and amortized on a straight-line basis over the shorter of the estimated economic life or the initial term of the patent, generally 20 years. During the three and nine months ended September 30, 2016, the Company recorded an impairment loss of \$0 and \$44, respectively. The impairment loss was related to the write-off of capitalized patent costs due to the unlikelihood of certain patents being issued.

Intangible assets at September 30, 2016 and December 31, 2015 consisted of the following:

(In thousand \$)	September 30, 2016	December 31, 2015
Intangibles with finite lives:		

Intellectual property	\$ 2,101	\$ 2,101
Less: accumulated amortization	(522)	(365)
Total intangibles with finite lives:	1,579	1,736
Intangibles with indefinite lives:		
Patent costs	-	44
Total intangibles with indefinite lives:	-	44
Total intangible assets, net	\$ 1,579	\$ 1,780

Assuming no additions, disposals or adjustments are made to the carrying values and/or useful lives of the intangible assets, annual amortization expense for intangible assets is estimated to be \$53 over the remainder of 2016 and \$210 in each of the next five years.

Impairment testing of intangible assets subject to amortization involves comparing the carrying amount of the asset to the forecasted undiscounted future cash flows whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. In the event the carrying value of the asset exceeds the undiscounted future cash flows, the carrying value is considered not recoverable and an impairment exists. An impairment loss is measured as the excess of the asset's carrying value over its fair value, calculated using a discounted future cash flow method. The computed impairment loss is recognized in the period that the impairment occurs. Assets which are not impaired may require an adjustment to the remaining useful lives for which to amortize the asset. Impairment testing requires the development of significant estimates and assumptions involving the determination of estimated net cash flows, selection of the appropriate discount rate to measure the risk inherent in future cash flow streams, assessment of an asset's life cycle, competitive trends impacting the asset as well as other factors. Changes in these underlying assumptions could significantly impact the asset's estimated fair value.

Revenue Recognition

The Company records revenue from product sales when persuasive evidence of an arrangement exists, product has been shipped or delivered, the sales price to the customer is fixed or determinable, and collectability is reasonably assured. Product sales represent revenue from the sale of products and related shipping amounts billed to customers, net of promotional discounts, rebates, and return allowances. Depending on individual customer agreements, sales are recognized either upon shipment of product to customers or upon delivery. With respect to direct-to-consumer sales, both title and risk of loss transfer to customers upon our delivery to the customer. The Company's gross product sales may be subject to sales allowances and deductions in arriving at reported net product sales. For example, we may periodically offer discounts and sales incentives to customers to encourage purchases. Sales incentives are treated as a reduction to the purchase price of the related transaction. Reductions from gross sales for customer discounts and rebates have been minimal. Sales allowances for product returns have not been provided, since under our existing arrangements, distributors are not permitted to return product except for non-conforming product.

MYOS RENS TECHNOLOGY INC. AND SUBSIDIARY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2016

(Unaudited; amounts in thousands, except share and per share amounts, unless otherwise indicated)

Advertising

The Company charges the costs of advertising to selling, general and administrative expenses as incurred. Advertising and promotional costs were \$53 and \$49 for the three months ended September 30, 2016 and 2015, respectively, and \$171 and \$246 for the nine months ended September 30, 2016 and 2015 respectively. Advertising and promotional costs consisted primarily of marketing costs for our Rē Muscle Health products.

Research and Development

Research and development expenses consist primarily of salaries, benefits, and other related costs, including stock-based compensation, for personnel serving in our research and development functions, and other internal operating expenses, the cost of manufacturing our product for clinical study, the cost of conducting clinical studies and the cost of conducting preclinical and research activities. Nonrefundable advance payments for goods or services that will be used or rendered for future research and development activities are initially capitalized and are then recognized as an expense as the related goods are consumed or the services are performed.

Shipping and Handling Costs

The Company records costs of shipping and handling of product to our customers in cost of sales. These expenses were \$4 and \$4 for the three months ended September 30, 2016 and 2015, respectively, and \$18 and \$8 for the nine months ended September 30, 2016 and 2015, respectively.

Stock-based Compensation

Generally, stock-based payments are measured at their estimated fair value on the date of grant. Stock-based compensation expense recognized during a period is based on the estimated number of awards that are ultimately expected to vest. For stock options and restricted stock that do not vest immediately but which contain only a service vesting feature, we recognize compensation cost on the unvested shares and options on a straight-line basis over the remaining vesting period.

The Company uses the Black-Scholes option-pricing model to estimate the fair value of options and the market price of our common stock on the date of grant for the fair value of restricted stock issued. Our determination of fair value of stock-based awards is affected by our stock price as well as assumptions regarding a number of highly complex and subjective variables. These variables include, but are not limited to, our expected stock price volatility over the term of the awards, and certain other market variables such as the risk-free interest rate.

Segment Information

Accounting Standards Codification (“ASC”) 280, *Disclosures about Segments of an Enterprise and Related Information*, establishes standards for reporting information about operating segments and requires selected information for those segments to be presented in the financial statements. It also establishes standards for related disclosures about products and services and geographic areas. Operating segments are identified as components of an enterprise about which separate discrete financial information is available for evaluation by the chief operating decision maker, or decision-making group, in making decisions how to allocate resources and assess performance. Management has determined that the Company operates in one segment.

MYOS RENS TECHNOLOGY INC. AND SUBSIDIARY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2016

(Unaudited; amounts in thousands, except share and per share amounts, unless otherwise indicated)

Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants. The authoritative guidance on fair value measurements establishes a consistent framework for measuring fair value on either a recurring or nonrecurring basis whereby observable and unobservable inputs, used in valuation techniques, are assigned a hierarchical level. A financial asset or liability's classification is determined based on the lowest level input that is significant to the fair value measurement. At September 30, 2016 and December 31, 2015, the Company's financial instruments consist primarily of cash, accounts receivable, accounts payable and accrued expenses and short-term debt. Due to their short-term nature, the carrying amounts of the Company's financial instruments approximated their fair values.

Basic and Diluted Earnings (Loss) Per Share

Basic and diluted net loss per share is computed by dividing net loss available to common stockholders for the period by the weighted average number of common shares outstanding during the period. Potential dilutive securities outstanding are not included in the computation of diluted net loss per share, because including potential dilutive securities outstanding in the denominator of a diluted per-share computation would result in an anti-dilutive per share amount when an entity has a net loss for the period. For the three and nine months ended September 30, 2016 and 2015, the Company incurred a net loss. Accordingly, the Company's common stock equivalents were anti-dilutive and excluded from the diluted net loss per share computation. The aggregate number of potentially dilutive common stock equivalents outstanding at September 30, 2016 excluded from the diluted net loss per share computation because their inclusion would be anti-dilutive were 1,681,658, which includes warrants to purchase an aggregate of 1,136,878 shares of common stock, options to purchase an aggregate of 301,090 shares of common stock, 222,290 shares of common stock issuable upon the conversion of a convertible promissory note and accrued interest thereon (See NOTE 6 – Debt – Convertible Note) and unvested restricted stock awards of 21,400 shares of common stock. The aggregate number of potentially dilutive common stock equivalents outstanding at September 30, 2016 excluded from the diluted net loss per share computation because their inclusion would be anti-dilutive were 1,216,808, which includes warrants to purchase an aggregate of 761,878 shares of common stock, options to purchase an aggregate of 443,480 shares of common stock and unvested restricted stock awards of 11,450 shares of common stock.

Income Taxes

Income taxes are accounted for under the asset and liability method in accordance with ASC 740, "Accounting for Income Taxes" ("ASC 740"). Deferred tax assets and liabilities are recognized for the future tax consequences

attributable to differences between the financial carrying amounts of existing assets and liabilities and their respective tax bases as well as operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the periods in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Deferred tax assets are reduced by a valuation allowance to the extent that the recoverability of the asset is unlikely to be recognized.

The Company follows ASC 740 rules governing uncertain tax positions, which provides guidance for recognition and measurement. This prescribes a threshold condition that a tax position must meet for any of the benefits of the uncertain tax position to be recognized in the financial statements. It also provides accounting guidance on recognition, classification and disclosure of these uncertain tax positions. The Company has no uncertain income tax positions.

Interest costs and penalties related to income taxes are classified as interest expense and operating expenses, respectively, in the Company's financial statements. For the three and nine months ended September 30, 2016 and 2015, the Company did not recognize any interest or penalty expense related to income taxes. The Company files income tax returns in the U.S. federal jurisdiction and states in which it does business.

MYOS RENS TECHNOLOGY INC. AND SUBSIDIARY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2016

(Unaudited; amounts in thousands, except share and per share amounts, unless otherwise indicated)

NOTE 3 – RECENT ACCOUNTING PRONOUNCEMENTS

From time to time, new accounting guidance is issued by the Financial Accounting Standards Board (“FASB”) or other standard setting bodies that is adopted by the Company as of the effective date or, in some cases where early adoption is permitted, in advance of the effective date. The Company has assessed the recently issued guidance that is not yet effective and, unless otherwise indicated below, believes the new guidance will not have a material impact on the Company’s results of operations, cash flows or financial position.

In March 2016, the FASB issued Accounting Standard Update (“ASU”) No. 2016-09, Compensation – Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting (“ASU 2016-09”). ASU 2016-09 provides guidance designed to simplify several aspects of the accounting for share-based payment transactions, including guidance relating to accounting for income taxes with respect to share-based payment awards; providing generally that excess tax benefits related to share-based awards should be recorded as a reduction to income tax expense (currently, excess tax benefits generally are recorded to additional-paid-in-capital); providing generally that excess tax benefits related to share-based awards should be classified along with other income tax cash flows as an operating activity (currently, excess tax benefits generally are separated from other income tax cash flows and classified as a financing activity); providing that an entity may make an accounting policy election either to base compensation cost accruals on the number of awards expected to vest (as required by current guidance) or to account for forfeitures when they occur; modifying the current exception to liability classification such that partial cash settlement of an award for tax withholding purposes would not result, by itself, in liability classification of the award if the amount withheld does not exceed the maximum statutory tax rate in the employees' applicable jurisdictions (currently, an award cannot qualify for equity classification, rather than liability classification, if the amount withheld exceeds the minimum statutory withholding requirements); and providing that cash paid by an employer when directly withholding shares for tax withholding purposes should be classified as a financing activity on the statement of cash flows (currently there is no authoritative guidance addressing this classification issue). The guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2016. Early adoption is permitted (if early adoption occurs in an interim period, any adjustments will be reflected as of the beginning of the fiscal year that includes the interim period). Depending on the particular issue addressed by the guidance, application of the guidance will be made prospectively, retrospectively or subject to a retrospective transition method. We are currently evaluating the potential impact of adopting this guidance on the Company's results of operations, cash flows and financial position.

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842) Section A – Leases: Amendments to the FASB Accounting Standard Codification (“ASU 2016-02”). ASU 2016-02 provides guidance that will change the requirements for accounting for leases. The principal change under the new accounting guidance is that lessees under leases classified as operating leases will recognize a right-of-use asset and a lease liability. Current lease accounting does not require lessees to recognize assets and liabilities arising under operating leases on the balance sheet. Under the new guidance, lessees (including lessees under leases classified as finance leases and operating leases) will recognize a right-to-use asset and a lease liability on the balance sheet, initially measured as the present value of lease payments under the lease. Expense recognition and cash flow presentation guidance will be based upon whether the lease is classified as an operating lease or a finance lease (the classification criteria for distinguishing between finance leases and operating leases is substantially similar to the classification criteria for distinguishing between capital leases and operating leases under current guidance). The standard is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. Early adoption is permitted. The new standard must be adopted using a modified retrospective transition approach for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements; the guidance provides certain practical expedients. The Company is currently evaluating this guidance to determine its impact on the Company’s results of operations, cash flows and financial position.

MYOS RENS TECHNOLOGY INC. AND SUBSIDIARY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2016

(Unaudited; amounts in thousands, except share and per share amounts, unless otherwise indicated)

In November 2015, the FASB issued ASU No. 2015-17, Income Taxes (Topic 740): Balance Sheet Classification of Deferred Taxes (“ASU 2015-17”). ASU 2015-17 requires that deferred tax assets and liabilities be classified as noncurrent in a classified statement of financial position. The amendments in this Update may be applied either prospectively to all deferred tax liabilities and assets or retrospectively to all periods presented and is effective for periods beginning after December 15, 2016. We are currently evaluating the effect that the updated standard will have on our consolidated financial statements and related disclosures.

In July 2015, the FASB issued ASU No. 2015-11, Inventory (Topic 330): Simplifying the Measurement of Inventory (“ASU 2015-11”) which changes the measurement principle for inventory from the lower of cost or market to the lower of cost and net realizable value. ASU 2015-11 defines net realizable value as estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. The new guidance must be applied on a prospective basis and is effective for periods beginning after December 15, 2016, with early adoption permitted. We are currently evaluating the effect that the updated standard will have on our consolidated financial statements and related disclosures.

In April 2015, the FASB issued ASU No. 2015-03, “Simplifying the Presentation of Debt Issuance Costs” (“ASU 2015-03”), which requires all debt issuance costs be presented in the balance sheet as a direct deduction from the carrying value of the associated debt. Prior to the issuance of this standard, debt issuance costs, which are specific incremental costs, other than those paid to the lender, that are directly attributable to issuing a debt instrument (i.e., third party costs), were required to be presented in the balance sheet as a deferred charge (i.e., an asset). Under ASU 2015-03, the presentation of debt issuance costs is consistent with the presentation for a debt discount, (i.e., a direct adjustment to the carrying value of the debt). ASU 2015-03 does not affect the recognition and measurement of debt issuance costs. Accordingly, the amortization of such costs should continue to be calculated using the interest method and be reported as interest expense. ASU 2015-03 is effective for us in financial statements issued for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. The Company believes the new guidance will not have a material impact on the Company’s results of operations, cash flows or financial position. The adoption of this standard as of January 1, 2016, did not have any impact on our consolidated financial statements.

In January 2015, the FASB issued ASU No. 2015-01, “Income Statement – Extraordinary and Unusual Items (Subtopic 225-20) – Simplifying Income Statement Presentation by Eliminating the Concept of Extraordinary Items,” (“ASU 2015-01”). ASU 2015-01 eliminates from U.S. GAAP the concept of extraordinary items and, therefore, it will no longer be necessary for entities to assess items for potential classification as extraordinary items in their financial

statements. The accounting changes in ASU 2015-01 are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. Early adoption is permitted provided that the standard is applied from the beginning of the fiscal year of adoption. The adoption of this standard as of January 1, 2016, did not have any impact on our consolidated financial statements.

In August 2014, the FASB issued ASU No. 2014-15, “Presentation of Financial Statements – Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity’s Ability to Continue as a Going Concern” (“ASU 2014-15”). The amendments in this standard define management’s responsibility to evaluate whether there is substantial doubt about an organization’s ability to continue as a going concern and provides related footnote disclosure requirements. Under U.S. GAAP, financial statements are prepared under the presumption that the reporting organization will continue to operate as a going concern, except in limited circumstances. Financial reporting under this presumption is commonly referred to as the going concern basis of accounting. The going concern basis of accounting establishes the fundamental basis for measuring and classifying assets and liabilities. This standard provides guidance on when there is substantial doubt about an organization’s ability to continue as a going concern and how the underlying conditions and events should be disclosed in the footnotes. It is intended to reduce diversity that existed in footnote disclosures because of the lack of guidance about when substantial doubt existed. The amendments in this standard are effective for us beginning in the first quarter of 2017. Early application is permitted. The Company believes the new standard will not have a material impact on the Company’s results of operations, cash flows or financial position.

In May 2014, the FASB issued ASU No. 2014-09, “Revenue from Contracts with Customers” (“ASU 2014-09”). ASU 2014-09 supersedes nearly all existing revenue recognition guidance under U.S. GAAP and requires revenue to be recognized when promised goods or services are transferred to customers in an amount that reflects the consideration that is expected to be received for those goods or services. Additionally, qualitative and quantitative disclosures are required about customer contracts, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract. This accounting guidance is effective for us beginning in the first quarter of 2018 using one of two prescribed transition methods. The Company believes the new standard will not have a material impact on the Company’s results of operations, cash flows or financial position.

MYOS RENS TECHNOLOGY INC. AND SUBSIDIARY**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****September 30, 2016****(Unaudited; amounts in thousands, except share and per share amounts, unless otherwise indicated)****NOTE 4 – INVENTORIES, NET**

Inventories, net at September 30, 2016 and December 31, 2015 consisted of the following:

(In thousand \$)	September 30, 2016	December 31, 2015
Raw materials	\$ 2,443	\$ 1,997
Work in process	37	1
Finished goods	103	167
	2,583	2,165
Less: inventory reserves	(730)	(698)
Inventories, net	\$ 1,853	\$ 1,467

NOTE 5 – FIXED ASSETS

Fixed assets at September 30, 2016 and December 31, 2015 consisted of the following:

(In thousand \$)	September 30, 2016	December 31, 2015
Furniture, fixtures and equipment	\$ 116	\$ 116
Computers and software	66	66
Leasehold improvements	239	239
Other	7	7
Total fixed assets	428	428
Less: accumulated depreciation and amortization	(182)	(141)
Net book value of fixed assets	\$ 246	\$ 287

Depreciation and amortization expense was \$14 and \$14 for the three months ended September 30, 2016 and 2015, respectively and \$41 and \$39 for the nine months ended September 30, 2016 and 2015, respectively. Repairs and maintenance costs are expensed as incurred.

NOTE 6 – DEBT

Convertible Note

On December 17, 2015, concurrent with the execution of the Purchase Agreement with RENS Technology Inc., the Company issued an unsecured promissory note in the principal amount of \$575 (the “Note”) to Gan Ren, a related party of RENS Agriculture. The Note bears interest at a rate of 8% per annum and matures on December 17, 2016 (the “Maturity Date”) and had accrued interest of \$36 at September 30, 2016. On the Maturity Date, the Note and any accrued interest thereon will automatically convert into shares of Common Stock at \$2.75 per share (the “Conversion Price”), unless earlier converted. At any time prior to the Maturity Date, the holder of the Note may convert in whole or in part the Note and any accrued interest into shares of Common Stock at the Conversion Price. Subject to conversion terms, the Note may be prepaid in whole or in part at any time by the Company prior to the Maturity Date, without penalty. In the event of a prepayment, the holder will have the right to convert the unpaid principal and accrued interest owing under the Note, in whole or in part, into shares of Common Stock at the Conversion Price. The Note includes standard events of default including non-payment of the principal or accrued interest due on the Note. Upon an event of default, all obligations under the Note will become due and payable.

MYOS RENS TECHNOLOGY INC. AND SUBSIDIARY**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****September 30, 2016****(Unaudited; amounts in thousands, except share and per share amounts, unless otherwise indicated)****Term Note**

On September 10, 2015, the Company converted its outstanding revolving note with City National Bank, which had a termination date of August 31, 2015, into a term note (the "Term Note"). The Term Note provided that the then outstanding balance of \$400 shall be payable along with interest thereon on the last day of each month in four (4) consecutive installments of \$100, with the final installment due and payable in full on December 31, 2015. At September 30, 2016 there were no borrowings under the Term Note. At December 31, 2015, the balance under the Term Note was \$100 which was paid in full on January 7, 2016.

NOTE 7 - PREPAID EXPENSES, OTHER CURRENT ASSETS AND ACCRUED EXPENSES**Prepaid Expenses and Other Current Assets**

Prepaid expenses and other current assets consist of various payments that the Company has made in advance for goods or services to be received in the future. Prepaid expenses and other current assets at September 30, 2016 and December 31, 2015 consisted of the following:

(In thousand \$)	September 30, 2016	December 31, 2015
Prepaid insurance	\$ 53	\$ 32
Prepaid inventory purchases	1	250
Deferred charges ⁽¹⁾	-	217
Other	8	24
Total prepaid expenses and other current assets	\$ 62	\$ 523

⁽¹⁾ Deferred charges as of December 31, 2015 primarily represents cost of inventory shipped to Cenegenics in May 2015

Accrued Expenses and Other Current Liabilities

Accrued expenses consist of estimated future liability payments that relate to the current and prior accounting periods. Management reviews these estimates regularly to determine their reasonableness. Accrued expenses at September 30, 2016 and December 31, 2015 consisted of the following:

(In thousand \$)	September 30, 2016	December 31, 2015
Advertising and promotional expense payable	\$ 171	\$ 171
Audit fees payable	60	64
Deferred rent	42	47
Research & development	30	30
Accrued interest expense	45	13
Accrued salaries & bonuses	-	151
Deferred revenue ⁽¹⁾	-	228
Other accrued expenses	12	13
Total accrued expenses	\$ 360	\$ 717

Deferred revenue as of December 31, 2015 represents revenue that was recognized in connection with inventory shipped to Cenegenics in May 2015. The shipment was made under a settlement agreement with Cenegenics that included extended payment terms. The Company has collected payment from Cenegenics for this shipment and there is no deferred revenue as of September 30, 2016.

MYOS RENS TECHNOLOGY INC. AND SUBSIDIARY**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****September 30, 2016****(Unaudited; amounts in thousands, except share and per share amounts, unless otherwise indicated)****NOTE 8 – STOCKHOLDERS' EQUITY**

Changes in stockholders' equity for the nine months ended September 30, 2016 were as follows:

(In thousand \$)	Common Stock		Additional	Accumulated	Total
	Shares	Amount	paid-in	deficit	stockholders'
			capital		equity
Balance at December 31, 2015	3,552,873	\$ 4	\$ 26,946	\$ (23,445)) \$ 3,505
Private placement, net	1,500,000	1	5,140	-	5,141
Stock-based compensation expense	33,182	-	264	-	264
Net loss	-	-	-	(3,589)) (3,589)
Balance at September 30, 2016	5,086,055	\$ 5	\$ 32,350	\$ (27,034)) \$ 5,321

Increase in Number of Authorized Shares

On March 8, 2016, the Company filed a Certificate of Amendment to its Articles of Incorporation with the Secretary of State of the State of Nevada to increase the number of authorized shares of common stock. As a result of the amendment, the number of the Company's authorized shares of common stock increased from 8,000,000 to 12,000,000.

Issuances of Common Stock

The Company has periodically issued common stock in connection with certain private and public offerings.

For the nine months ended September 30, 2016 and the year ended December 31, 2015, the Company has received aggregate gross proceeds of \$6,251 from these offerings as follows:

Edgar Filing: MYOS RENS TECHNOLOGY INC. - Form 10-Q

(In thousand \$)			Gross
Date	Shares		Proceeds
May 18, 2015	190,609	(1)	\$ 1,001
November 30, 2015	193,865	(2)	-
March 3, 2016	1,500,000	(3)	5,250
	1,884,474		\$ 6,251

Shares issued pursuant to Warrant Exercise Agreements with certain holders of the Series D warrants. For (1) additional information refer to Part IV, Item 15, “Notes to Consolidated Financial Statements: Note 9 – Warrants” of the Company’s Annual Report on Form 10-K for the year ended December 31, 2015.

Shares issued pursuant to Make Whole Shares provision of the November 2014 registered offering. For additional (2) information refer to Part IV, Item 15, “Notes to Consolidated Financial Statements: Note 9 – Warrants” of the Company’s Annual Report on Form 10-K for the year ended December 31, 2015.

(3) Shares issued pursuant to the closing of the first tranche of the Financing with RENS Technology Inc. on March 3, 2016.

MYOS RENS TECHNOLOGY INC. AND SUBSIDIARY**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****September 30, 2016****(Unaudited; amounts in thousands, except share and per share amounts, unless otherwise indicated)****NOTE 9 - WARRANTS**

On March 3, 2016, the Company completed the first tranche of the Financing, pursuant to which the Purchaser acquired a warrant to purchase 375,000 shares of Common Stock. The First Closing Warrant is immediately exercisable upon issuance, will expire five years after issuance and has an exercise price of \$7.00 per share. The First Closing Warrant was determined to have an estimated aggregate fair value of \$480 at issuance.

The following table summarizes information about warrants outstanding and exercisable at September 30, 2016:

Description	Issuance Date	Number of Shares Underlying Warrants Originally Issued	Shares Underlying Warrants Exchanged, Exercised or Expired	Shares Underlying Warrants Outstanding and Exercisable	Exercise Price	Expiration Term in Years
Series A (1)	January 27, 2014	315,676	-	315,676	\$ 15.00	0.33
Series B (1)	January 27, 2014	157,846	-	157,846	\$ 45.00	2.32
Series C (2)	November 19, 2014	145,399	(142,957)	2,442	\$ 12.00	3.63
			142,957	142,957	\$ 9.00	3.63
Series E (2)	November 19, 2014	145,399	(145,399)	-	\$ 15.00	N/A
			142,957	142,957	\$ 9.00	5.63
First Closing (3)	March 3, 2016	375,000	-	375,000	\$ 7.00	4.42
		1,139,320	(2,442)	1,136,878		

(1) Issued in connection with the January 27, 2014 private placement transaction.

(2) Issued in connection with the November 19, 2014 registered-direct public offering, and subsequently revised pursuant to Warrant Exercise Agreements entered into on May 18, 2015.

(3) Issued upon the closing of the first tranche of the Financing with RENS Technology Inc. on March 3, 2016.

Edgar Filing: MYOS RENS TECHNOLOGY INC. - Form 10-Q

The following table summarizes the activities in warrants for the nine months ended September 30, 2016:

	Shares Underlying Warrants	Weighted Average Exercise Price
Balance at December 31, 2015	761,878	\$ 18.95
Warrants issued	375,000	7.00
Balance at September 30, 2016	1,136,878	\$ 15.01

The following table summarizes the assumptions used to value the warrants at the issuance date using the Black-Scholes option pricing model:

Description	Issuance / Modification Date	Number of Shares Underlying Warrants Issued	Stock Price on Measurement Date	Exercise Price	Expected Term	Expected Volatility	Dividend Yield	Risk Free Rate
Series A	January 27, 2014	315,676	\$ 7.00	\$ 15.00	3.00	150.00 %	0.00 %	0.76 %
Series B	January 27, 2014	157,846	\$ 7.00	\$ 45.00	5.00	150.00 %	0.00 %	1.61 %
Series C	November 19, 2014	145,399	\$ 9.37	\$ 12.00	5.50	94.60 %	0.00 %	1.64 %
Repricing Series C	May 18, 2015	142,957	\$ 5.95	\$ 9.00	5.00	96.34 %	0.00 %	1.46 %
Series E	November 19, 2014	145,399	\$ 9.37	\$ 15.00	7.50	94.60 %	0.00 %	1.64 %
Repricing Series E	May 18, 2015	142,957	\$ 5.95	\$ 9.00	7.00	96.34 %	0.00 %	1.87 %
First Closing	March 3, 2016	375,000	\$ 1.74	\$ 7.00	5.00	130.07 %	0.00 %	1.33 %

MYOS RENS TECHNOLOGY INC. AND SUBSIDIARY**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****September 30, 2016****(Unaudited; amounts in thousands, except share and per share amounts, unless otherwise indicated)****NOTE 10 - STOCK COMPENSATION****Equity Incentive Plan**

The Company's 2012 Equity Incentive Plan (as amended, the "Plan") provides for the issuance of up to 550,000 shares of our common stock. The Plan provides for grants of stock options, stock appreciation rights, restricted stock, other stock-based awards and other cash-based awards. As of September 30, 2016, the remaining shares of common stock available for future issuance of awards was 180,629. The Company granted an aggregate of 30,000 options to purchase restricted common stock to certain directors prior to the adoption of the Plan of which 25,000 options to purchase restricted common stock are outstanding and exercisable at September 30, 2016.

Stock Option

The following table summarizes stock option activity for the nine months ended September 30, 2016:

	Shares Under Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (Years)
Balance at December 31, 2015	400,545	\$ 14.56	8.61
Options forfeited	(34,750)	12.51	
Options cancelled	(64,705)	13.14	
Balance at September 30, 2016	301,090	\$ 15.09	6.96

At September 30, 2016, the exercisable options had no intrinsic value.

The following table summarizes information about options outstanding and exercisable at September 30, 2016:

Options Outstanding			Options Exercisable		
Exercise Price	Options Outstanding	Weighted Average Remaining Contractual Life	Exercise Price	Options Exercisable	Weighted Average Remaining Contractual Life
\$7.00	5,000	5.65	\$7.00	5,000	5.65
\$8.60	22,000	7.45	\$8.60	22,000	7.45
\$10.00	5,040	6.36	\$10.00	5,040	6.36
\$11.00	3,000	6.27	\$11.00	3,000	6.27
\$12.10	30,500	7.61	\$12.10	30,500	7.61
\$12.50	95,550	7.67	\$12.50	53,800	7.19
\$13.45	2,000	7.73	\$13.45	1,000	7.73
\$13.50	12,000	7.74	\$13.50	6,000	7.74
\$13.75	6,000	7.93	\$13.75	6,000	7.93
\$17.50	100,000	6.36	\$17.50	100,000	6.36
\$32.00	15,000	4.79	\$32.00	15,000	4.79
\$34.50	5,000	4.82	\$34.50	5,000	4.82
	301,090			252,340	

As of September 30, 2016, there were 48,750 remaining unvested options, with vesting terms ranging from 1.3 to 2.3 years. As of September 30, 2016, vested options had a weighted-average remaining contractual term of 6.7 years and a weighted-average exercise price of \$15.57 per share.

MYOS RENS TECHNOLOGY INC. AND SUBSIDIARY**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****September 30, 2016****(Unaudited; amounts in thousands, except share and per share amounts, unless otherwise indicated)****Restricted Stock**

The following table summarizes restricted stock awards activities for the nine months ended September 30, 2016:

	Shares	Share Price
Restricted stock awards unvested at December 31, 2015	18,450	\$9.09
Granted	38,182	1.78
Vested	(30,232)	5.40
Forfeited	(5,000)	2.27
Restricted stock awards unvested at September 30, 2016	21,400	\$2.85

At September 30, 2016, the weighted-average remaining vesting period of unvested restricted stock awards was 0.8 years.

Stock-Based Compensation:

Stock-based compensation was \$38 and \$165 for the three months ended September 30, 2016 and 2015, respectively, and \$264 and \$730 for the nine months ended September 30, 2016 and 2015, respectively. Stock-based compensation consists of expenses related to the issuance of stock options and restricted stock.

The following table summarizes the components of stock-based compensation included in the statements of operations for the three and nine months ended September 30, 2016 and 2015:

(In thousand \$)	Three months ended September 30,	Nine months ended September 30,

	2016	2015	2016	2015
Research & development	\$6	\$25	\$7	\$75
Selling, general and administrative	32	140	257	655
Total stock-based compensation	\$38	\$165	\$264	\$730

The aggregate unrecognized compensation expense of stock options and restricted stock awards at September 30, 2016 was \$281 which will be recognized through January 2019.

NOTE 11 - INCOME TAXES

Due to the Company's history of losses and uncertainty of future taxable income, a valuation allowance has been established to fully offset net operating losses and other deferred tax assets. The valuation allowance will be maintained until sufficient positive evidence exists to support that it is no longer necessary. The Company is liable for various state minimum taxes which are immaterial.

MYOS RENS TECHNOLOGY INC. AND SUBSIDIARY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2016

(Unaudited; amounts in thousands, except share and per share amounts, unless otherwise indicated)

NOTE 12 – COMMITMENTS AND CONTINGENCIES

Operating Lease

The Company leases its corporate offices under an operating lease. The term of the lease is five years commencing on January 1, 2015 and expiring on December 31, 2019. We have two options to renew our lease for an additional three years each.

At September 30, 2016, the future minimum lease payments under the non-cancellable operating lease in excess of one year is as follows:

(In thousand \$)

Years Ended December 31,	Amount
2016 (remaining three months)	\$ 45
2017	181
2018	187
2019	191
Total	\$ 604

Rent expense, including common area maintenance charges and taxes, was \$55 and \$61 for the three months ended September 30, 2016 and 2015, respectively, and \$155 and \$172 for the nine months ended September 30, 2016 and 2015, respectively.

Defined Contribution Plan

The Company established a 401(k) Plan (the “401(k) Plan”) for eligible employees of the Company effective April 1, 2014. Generally, all employees of the Company who are at least twenty-one years of age and who have completed three months of service are eligible to participate in the 401(k) Plan. The 401(k) Plan is a defined contribution plan

that provides that participants may make salary deferral contributions, of up to the statutory maximum allowed by law (subject to make-up contributions) in the form of voluntary payroll deductions. The Company's matching contribution is equal to 100 percent on the first four percent of a participant's compensation which is deferred as an elective deferral. The Company's aggregate matching contribution were \$5 and \$10 for the three months ended September 30, 2016 and 2015, respectively, and \$21 and \$37 for the nine months ended September 30, 2016 and 2015, respectively.

Supply Agreement

On July 18, 2014, the Company entered into the First Amended and Restated Exclusive Supply Agreement (the "Supply Agreement") with DIL. Pursuant to the Supply Agreement, DIL manufactures and supplies Fortetropin exclusively to the Company and may not manufacture Fortetropin for other entities. In exchange, the Company agreed to purchase minimum quantities of Fortetropin at fixed prices through 2016. DIL agreed to assign its United States patent application for the manufacture of the formula to the Company and the Company agreed, for a period of seven years from the expiration of the Supply Agreement, to pay DIL a low single-digit royalty payment for each kilogram of Fortetropin produced by the Company, subject to certain minimum and maximum amounts. DIL also granted the Company a right of first refusal to license and/or acquire the European patent it owns for the manufacture of the formula. The Supply Agreement expires on December 31, 2016, and may be renewed for additional one-year periods unless terminated by either party by giving a ninety day notice before the expiration of the current term.

The minimum purchase obligations under the Supply Agreement are €3,685, or approximately \$4,131, in 2016 including, respectively, 2014, 2015 and first nine months 2016 purchase commitments of €229, or approximately \$257, €1,728, or approximately \$1,937, and €1,296, or approximately \$1,453 that were not yet made and €432, or approximately \$484, for the remaining three months of 2016. Our failure to meet the 2016 minimum purchase commitment could be considered a material breach under the terms of the Supply Agreement, and DIL can seek to hold the Company in material breach. This would require DIL to provide written notice of such breach, and the Company would have sixty days to fulfill the minimum purchase commitment. If we do not cure the breach within sixty days, DIL may terminate the Supply Agreement immediately upon sending us written notification. If the Supply Agreement is terminated, DIL may attempt to invalidate the related U.S. patent owned by the Company, which could cause us to incur significant expenses to defend against such claim. If DIL is successful in invalidating the U.S. patent, we may be limited from manufacturing, selling or using Fortetropin, which would adversely impact our business, financial condition and results of operations.

Legal Proceedings

On October 27, 2016, Cutler Holdings, L.L.C. ("Cutler") filed a complaint in the Superior Court of New Jersey alleging that the Company failed to make certain rental payments that are in dispute in the amount of \$257,000, of which \$208,000 has been accrued for as of September 30, 2016. The complaint also seeks compensatory and other damages in an unspecified amount. The Company is currently in discussions with Cutler to resolve the complaint.

To the knowledge of our management, except as described above, there is no litigation currently pending or contemplated against us, any of our officers or directors in their capacity as such or against any of our property.

MYOS RENS TECHNOLOGY INC. AND SUBSIDIARY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2016

(Unaudited; amounts in thousands, except share and per share amounts, unless otherwise indicated)

Note 13 – Related Party Transactions

The following is a description of the transactions we have engaged in with our directors, director nominees and officers and beneficial owners of more than five percent of our voting securities and their affiliates:

On August 1, 2015, we entered into a consulting agreement with Muscle Longevity LLC, a company that has the same owner as Ultra Pro Sports, LLC, and a greater than 5% beneficial owner of our common stock at December 31, 2015. Under the terms of the agreement, Muscle Longevity LLC agreed to provide introductions and referrals to new distribution channels for our products including, but not limited to, health and wellness centers and sports nutrition companies and to conduct industry research and advise us regarding distributors, markets, and sales opportunities for the Company's products. As compensation for the services, Muscle Longevity LLC was paid a consulting fee of \$16 per month. The agreement ended on September 30, 2016.

On December 17, 2015, we issued an unsecured promissory note in the principal amount of \$575 to Gan Ren, the son of Ren Ren, who is currently a director of the Company and its largest stockholder. The note bears interest at a rate of 8% per annum and matures one year from the date of issuance. Upon maturity, the note and any accrued interest thereon will automatically convert into shares of common stock at \$2.75 per share unless earlier converted. (See NOTE 6 – Debt – Convertible Note)

On November 8, 2016, we sold \$112 of product to RENS Agriculture Science and Technology Co., an affiliate of our director Ren Ren. We received \$56 on such date and will receive the balance once the product has been shipped.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our unaudited interim condensed consolidated financial statements and related notes thereto included elsewhere in this Quarterly Report on Form 10-Q and the consolidated financial statements and related notes thereto in our Annual Report on Form 10-K for the year ended December 31, 2015.

Certain statements in this section contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. All statements contained in this report and not clearly historical in nature are forward-looking, and the words "may," "will," "should," "could," "would," "expects," "plans," "anticipates," "believes," "estimates," "projects," "predicts," "intends," "potential," and similar expressions (as well as other words or expressions referencing future events, conditions or circumstances) generally are intended to identify forward-looking statements. Any statements in this report that are not historical facts are forward-looking statements. Actual results may differ materially from those projected or implied in any forward-looking statements. Such statements involve risks and uncertainties, including but not limited to those relating to product and customer demand, market acceptance of our products, the ability to create new products, the ability to achieve a sustainable profitable business, the effect of economic conditions, the ability to protect our intellectual property rights, competition from other providers and products, risks in product development, our ability to raise capital to fund continuing operations, and other factors discussed from time to time in our filings with the Securities and Exchange Commission. The Company undertakes no obligation to update or revise any forward-looking statement for events or circumstances after the date on which such statement is made except as required by law. Amounts in this section are in thousands, unless otherwise indicated.

Overview

We were incorporated in the State of Nevada on April 11, 2007. On March 17, 2016, we merged with our wholly-owned subsidiary and changed our name from MYOS Corporation to MYOS RENS Technology Inc. Prior to February 2011, we did not have any operations and did not generate any revenues. In February 2011, we acquired our proprietary active ingredient called Fortetropin[®], the first clinically proven natural myostatin reducing agent. Since February 2011, our principal business activities have been focused on deepening our scientific understanding of the activity of Fortetropin, and to leverage this knowledge to strengthen and build our intellectual property; developing sales and marketing strategies aimed at expanding our commercial presence; evaluating the value of Fortetropin in therapeutic markets, including the treatment of sarcopenia, cachexia, anorexia, obesity and muscular-related conditions; and, conducting research and development focused on the discovery, development and commercialization of other products and technologies aimed at maintaining or improving the health and performance of muscle tissue.

Plan of Operation

We are focused on the discovery, development and commercialization of nutritional supplements, functional foods, therapeutic products and other technologies aimed at maintaining or improving the health and performance of muscle tissue. Our initial core ingredient is Fortetropin, a natural, reversible, temporary myostatin reducing agent. Our plan of action is to: (i) create a sales platform through marketing products containing our proprietary ingredient Fortetropin in established, growing, and new markets and strategic selection of partnerships and collaborations to maximize near-term and future revenues, (ii) deepen the scientific understanding of the activity of Fortetropin, specifically as a natural, reversible, temporary reducer of the regulatory protein myostatin, and to leverage this knowledge to strengthen and build our intellectual property, (iii) conduct research and development activities to evaluate myostatin modulation in a range of both wellness and disease states, (iv) identify other products and technologies which may broaden our portfolio and define a business development strategy to protect, enhance and accelerate the growth of our products, (v) reduce the cost of manufacturing through process improvement, and (vi) identify contract manufacturing resources that can fully meet our future growth requirements. We believe that myostatin regulation represents a rational entry point for our drug discovery efforts and are evaluating therapeutic targets in this area.

In February 2014, we expanded our commercial operations into the age management market through a distribution agreement with Cenegenics Product and Lab Services, LLC (“Cenegenics”), under which Cenegenics distributes a proprietary formulation containing Fortetropin which it previously purchased from the Company through its age management centers and its community of physicians focused on treating a growing population of patients focused on proactively addressing age-related health and wellness concerns. On November 28, 2014, we entered into a settlement agreement with Cenegenics wherein we agreed to accept \$1,900 by April 2016 in full satisfaction of Cenegenics’ outstanding obligations with respect to units of product produced by the Company, including units that had not yet been shipped to Cenegenics at the time of the settlement agreement. During the second quarter of 2015, Cenegenics accepted delivery of the remaining units that we were storing on its behalf. Given the settlement agreement’s extended payment schedule, the Company deferred the revenue and related cost associated with the shipment and recorded the revenue and cost of sales as the payments were received in full through April 2016. The distribution agreement with Cenegenics expires in December 2016.

During the second quarter of 2015 we launched Rē Muscle Health[™], our own direct-to-consumer portfolio of muscle health bars, meal replacement shakes and daily supplement powders each powered by a full 6.6 gram single serving dose of Fortetropin. Our Rē Muscle Health products are sold through our e-commerce website, remusclehealth.com, and amazon.com.

We have taken significant steps towards a strategic rebrand and a messaging overhaul and expect to launch a newly named and packaged product line in early 2017. Our branding overhaul will focus on utilizing a new stratified brand family to target newly trending demographics differently across multiple online and traditional sales channels. We continue to pursue additional distribution and branded sales opportunities.

We expect to continue developing our own core branded products in markets such as functional foods, sports and fitness nutrition and rehab and restorative health and to pursue international sales opportunities. We believe the growing awareness of the potential therapeutic uses of myostatin reducing agents supports continued development of our own core products. We remain committed to developing new products, improving our existing products and reducing the cost of manufacturing our products by finding more efficient manufacturing processes and contract manufacturers.

There can be no assurance that we will be able to secure distribution arrangements on terms acceptable to the Company, or that we will be able to generate significant sales of our current and future branded products.

The Company currently relies on one third-party manufacturer to produce Fortetropin. This manufacturer purchases all the necessary raw materials from suppliers and coordinates any additional production steps with third-parties. We have multiple vendors for blending, packaging and labeling our finished products.

Strategic Investment Transaction

On December 17, 2015, the Company entered into a Securities Purchase Agreement (the “Purchase Agreement”) with RENS Technology Inc. (the “Purchaser”), pursuant to which the Purchaser agreed to invest \$20.25 million in the Company (the “Financing”) in exchange for (i) an aggregate of 3,537,037 shares (the “Shares”) of the Company’s common stock, par value \$0.001 per share (“Common Stock”), and (ii) warrants to purchase an aggregate of 884,259 shares of Common Stock (the “Warrants”, and together with the Shares, the “Securities”). The Purchaser agreed to purchase the Securities in three tranches over twenty-four months. In the first tranche, which closed on March 3, 2016, the Purchaser acquired 1,500,000 Shares and a warrant to purchase 375,000 shares of Common Stock (the “First Closing Warrant”) for \$5.25 million. In the second tranche, which we had expected to close in September 2016, the Purchaser would have acquired 925,926 Shares and a warrant to purchase 231,481 shares of Common Stock (the “Second Closing Warrant”) for \$5.0 million. In the third tranche, which we had expected would close within eighteen months of the

closing of the second tranche, the Purchaser would have acquired 1,111,111 Shares and a warrant to purchase 277,778 shares of Common Stock (the “Third Closing Warrant”) for \$10.0 million. Each of the Warrants would be immediately exercisable upon issuance, would expire five years after issuance and would have the following exercise prices: (a) \$7.00 per share for the First Closing Warrant, (b) \$10.80 per share for the Second Closing Warrant and (c) \$18.00 per share for the Third Closing Warrant. In addition, the Company agreed: (i) that the Purchaser would have the right to appoint four persons to the Company’s board of directors, subject to adjustment based on the Purchaser’s ownership percentage of the Company; (ii) to provide the Purchaser with a right to participate in 50% (or 100% if shares are to be issued for less than \$3.50 per share) of any future financings pursued by the Company within 12 months from the closing of the third tranche of the Financing; and, (iii) until the closing of the third tranche, the Company would not take certain actions, including issuing shares (except for certain permitted issuances) or appointing new officers and directors, without the Purchaser’s consent (collectively the “Purchaser’s Rights”).

On August 19, 2016, the Purchaser notified the Company that it did not intend to fulfill its obligation to fund the second tranche of the Financing, notwithstanding its confirmation to the Company in June 2016 that the Purchaser would provide such funding in accordance with the terms of the Purchase Agreement.

The Company has had subsequent discussions with the Purchaser regarding its breach of the terms of the Purchase Agreement and is reviewing all of its options, including legal options, against the Purchaser for its breach of the terms of the Purchase Agreement.

The Purchase Agreement provides that in the event that the Purchaser notifies the Company that it does not intend to fund the Second Closing Subscription Amount, the Purchaser is required to take all requisite action to cause the resignation or removal of one of its designees on the Board of Directors of the Company. Pursuant to the terms of the Purchase Agreement, effective August 23, 2016, Guiying Zhao resigned as a director of the Company. In addition, the Purchaser’s Rights terminated, effective August 19, 2016.

Clinical and Basic Research Programs

We invest in research and development activities externally through academic and industry collaborations aimed at enhancing our products, optimizing manufacturing and broadening the product portfolio. We have developed the following collaborations with various academic centers:

In May 2015, we initiated a dose response clinical study led by Jacob Wilson, Ph.D., CSCS*D, Professor of Health Sciences and Human performance at the University of Tampa, to examine the effects of Fortetropin supplementation on plasma myostatin levels at various dosing levels in young adult males and females. This study is intended to help us better define the dose response curve, the minimal effective dose and effects of Fortetropin on serum myostatin. In this double blind placebo controlled clinical study, 80 male and female subjects ranging in ages between 18 and 22 were randomized into four groups such that no significant differences in serum myostatin concentration existed between groups. Following assignment to one of the four groups, blood samples were collected to establish baseline

values. Subjects were subsequently supplemented with three different doses of Fortetropin (2.0g, 4.0g and 6.6g) and a matching placebo for one week. Following a week of supplementation, blood samples were collected and serum myostatin levels were assayed. Results demonstrated that Fortetropin is effective as a myostatin reducing agent at daily doses of 4.0g and 6.6g. This research, which continues to build upon our current knowledge of Fortetropin, may result in the formulation of new products. Data from this study was presented at the 2016 International Conference on Frailty & Sarcopenia in April 2016.

In May 2014, we entered into an agreement with the University of Tampa to study the effects of Fortetropin supplementation in conjunction with modest resistance training in average men. The study was a double-blind, placebo-controlled trial which examined the effects of Fortetropin on skeletal muscle growth, lean body mass, strength, and power in recreationally trained males. Forty-five subjects were divided into placebo, 6.6g and 19.8g dosing arms of Fortetropin daily for a period of 12 weeks. Results demonstrated a statistically significant increase in both muscle thickness and lean body mass in subjects taking Fortetropin compared to placebo. Additionally, a statistically significant decrease in fat mass in subjects in the 19.8g arm was noted. The clinical study also analyzed blood myostatin, follistatin and cytokines levels via high-sensitivity enzyme-linked immunosorbent assay (“ELISA”) based spectrophotometric. Serum was analyzed for a plethora of relative cytokine levels via high-sensitivity enhanced chemiluminescent-based methods. The Interferon-Gamma (“IFN- γ ”) inflammatory cytokine protocol screening showed no statistically significant changes in serum levels of IFN- γ for subjects in the placebo group. However, subjects in both Fortetropin daily dosing arms experienced statistically significant decreases ($p < 0.05$) in serum levels of the IFN- γ inflammatory cytokine. IFN- γ is recognized as a signature pro-inflammatory cytokine protein that plays a central role in inflammation and autoimmune diseases. Excess levels of inflammatory cytokines are associated with muscle-wasting diseases such as sarcopenia and cachexia. The lipid serum safety protocol demonstrated that daily use of Fortetropin at recommended and three times the recommended dose had no adverse lipid effect and did not adversely affect cholesterol, HDL or triglyceride levels. Data from the study was presented at the American College of Nutrition’s 55th annual conference. A separate mechanism of action study at the University of Tampa demonstrated that in addition to reducing serum myostatin levels, Fortetropin showed activity in mTOR and Ubiquitin pathways, two other crucial signaling pathways in the growth and maintenance of healthy muscle. Specifically, the preclinical data showed that Fortetropin up-regulates the mTOR regulatory pathway. The mTOR pathway is responsible for production of a protein kinase related to cell growth and proliferation that increases skeletal muscle mass. Up-regulation of the mTOR pathway is important in preventing muscle atrophy. We believe Fortetropin's ability to affect the mTOR pathway may have a significant impact in treating patients suffering from degenerative muscle diseases and suggests that Fortetropin-based products may help slow muscle loss secondary to immobility and denervation. The preclinical data also demonstrated that Fortetropin acts to reduce the synthesis of proteins in the Ubiquitin pathway, a highly selective, tightly regulated system that serves to activate muscle breakdown. Over-production in the Ubiquitin pathway is responsible for muscle degradation. We believe Fortetropin's ability to regulate production in the Ubiquitin pathway may have significant implications for repairing age-related muscle loss and for patients suffering from chronic diseases causing cachexia. The study was published in June 2016 in the Journal of the American College of Nutrition.

The foregoing agreements are an integral part of our business strategy and we believe they will provide a clear scientific rationale for Fortetropin's role as a nutritional product and support its use in different medical and health applications in the future.

Results of Operations***Three months ended September 30, 2016 compared to Three months ended September 30, 2015***

(In thousand \$)	Three months ended		Change		
	September 30, 2016	September 30, 2015	Dollars	%	
Net revenue	\$39	\$36	\$3	8	%
Cost of sales	30	396	(366)	-92	%
Gross profit (loss)	9	(360)	369	102	%
Operating expenses:					
Research and development	108	231	(123)	-53	%
Selling, general and administrative	703	645	58	9	%
Amortization	53	53	-	0	%
Total operating expenses	864	929	(65)	-7	%
as a % of net revenue	N/M	-258	%		
Operating loss	(855)	(1,289)	434	34	%
Other (expense), net	11	(4)	(7)	175	%
Income tax (expense)	-	(1)	1	N/M	
Net loss	\$(866)	\$(1,294)	\$428	-33	%

N/M = Percentage change not meaningful

Net sales

Net sales for the three months ended September 30, 2016 increased \$3, or 8%, compared to net sales for the three months ended September 30, 2015. The increase in net sales was primarily due to a shift in commercial strategy - from exclusive distribution relationships to e-commerce sales of our Rē Muscle Health portfolio of branded products, which we began selling during the second quarter of 2015. We continue to explore strategic partnerships and collaborations opportunities to expand the commercial distribution of Fortetropin and our Rē Muscle Health portfolio of products.

Cost of sales

Cost of sales for the three months ended September 30, 2016 decreased \$366, or 92%, compared to cost of sales for the three months ended September 30, 2015. The decrease in cost of sales was primarily due to inventory write offs of \$371 in 2015 compared to \$94 in 2016.

Gross profit (loss)

Gross profit for the three months ended September 30, 2016 was \$9, an increase of 102% compared to gross loss of \$360 for the three months ended September 30, 2015 primarily due to inventory write offs of \$371 in 2015 compared to \$94 in 2016.

Operating expenses

Research and development expenses for the three months ended September 30, 2016 decreased \$123, or 53%, compared to research and development expenses for the three months ended September 30, 2015. The decrease in research and development expenses was due primarily to a decrease of \$80 in personnel costs and a decrease of \$31 in clinical study costs.

Selling, general and administrative expenses for the three months ended September 30, 2016 increased \$58, or 9%, compared to selling, general and administrative expenses for the three months ended September 30, 2015. The increase in selling, general and administrative expenses was due primarily to a \$98 reversal of prior year expense related to the reduction in the allowance for doubtful accounts recorded against the Cenegenics' accounts receivable recognized in 2015 that did not recur, an increase of \$76 in marketing and promotion expenses; partially offset by a decrease in personnel costs of \$168 consisting mostly of stock-based compensation.

Other (expense), net

Other (expense), net for the three months ended September 30, 2016 increased \$7, or 190%, compared to other (expense), net for the three months ended September 30, 2015. The increase in other (expense), net was due to \$12 of interest expense related to the convertible note during the three months ended September 30, 2016, compared to \$5 of interest expense during the three months ended September 30, 2015 related to the October 2013 revolving credit agreement (as amended, the "Revolving Note").

Nine months ended September 30, 2016 Compared to Nine months ended September 30, 2015

(In thousand \$)	Nine months ended		Change	
	September 30, 2016	2015	Dollars	%
Net revenue	\$300	\$124	\$176	142 %
Cost of sales	292	432	(140)	-32 %
Gross profit (loss)	8	(308)	316	103 %
as a % of net revenue	3	% -248 %		
Operating expenses:				
Research and development	481	634	(153)	-24 %
Selling, general and administrative	2,881	2,668	213	8 %
Amortization	157	158	(1)	-1 %
Loss on asset impairments	44	-	44	N/M
Total operating expenses	3,563	3,460	103	3 %
Operating loss	(3,555)	(3,768)	213	6 %
Other (expense), net	(34)	(10)	24	240 %
Income tax (expense)	-	(2)	2	N/M
Net loss	\$(3,589)	\$(3,780)	191	-5 %

N/M = Percentage change not meaningful

Net sales

Net sales for the nine months ended September 30, 2016 increased \$176, or 142%, compared to net sales for the nine months ended September 30, 2015. The increase in net sales was primarily due to an increase in sales revenue related to the collections of deferred revenue from a distributor of \$150 and an increase in direct sales of \$88 partially offset by a decrease of \$57 related to another distributor. We continue to explore strategic partnerships and collaborations opportunities to expand the commercial distribution of Fortetropin and our Rē Muscle Health portfolio of products.

Cost of sales

Cost of sales for the nine months ended September 30, 2016 decreased \$140, or 32%, compared to cost of sales for the nine months ended September 30, 2015. The decrease in cost of sales was primarily due to inventory write offs of

\$276 in 2015 that did not recur in 2016 partially offset by lower margins related to e-commerce sales.

Gross profit (loss)

Gross profit for the nine months ended September 30, 2016 was \$8, an increase of 103% compared to gross loss of \$308 for the three months ended September 30, 2015 primarily due to net increase in sales of \$176 offset by inventory write offs in 2015.

Operating expenses

Research and development expenses for the nine months ended September 30, 2016 decreased \$153, or 24%, compared to research and development expenses for the nine months ended September 30, 2015. The decrease in research and development expenses was primarily due to a \$152 decrease in personnel costs associated with our clinical and basic research programs and a decrease in clinical study costs.

Selling, general and administrative expenses for the nine months ended September 30, 2016 increased \$213, or 8%, compared to selling, general and administrative expenses for the nine months ended September 30, 2015. The increase in selling, general and administrative expenses was primarily due to a \$269 increase in investor and public relations costs, and a \$293 reversal of prior year expense related to the reduction in the allowance for doubtful accounts recorded against the Cenegenics' accounts receivable that did not recur in 2016. These increases were partially offset by a decrease in personnel costs of \$389 consisting mostly of stock-based compensation and a \$94 decrease in professional and consulting fees.

Other (expense), net

Other (expense), net for the nine months ended September 30, 2016 increased \$24, or 240%, compared to other (expense), net for the nine months ended September 30, 2015. The increase in other (expense), net was due to \$35 of interest expense related to the convertible note during the nine months ended September 30, 2016, compared to \$11 of interest expense during the nine months ended September 30, 2015 related to the revolving note.

Liquidity and Capital Resources

Working capital at September 30, 2016 and December 31, 2015 is summarized as follows:

(In thousand \$)	September 30, 2016	December 31, 2015	Increase (Decrease)
Current assets:			
Cash	\$ 2,889	\$ 879	\$ 2,010
Accounts receivable, net	1	406	(405)
Inventories, net	1,853	1,467	386
Prepaid expenses and other current assets	62	523	(461)
Total current assets	\$ 4,805	\$ 3,275	\$ 1,530
Current liabilities:			
Accounts payable	\$ 249	\$ 328	\$ (79)
Accrued expenses and other current liabilities	360	717	(357)
Convertible note	575	575	-
Term note	-	100	(100)
Total current liabilities	\$ 1,184	\$ 1,720	\$ (536)
Working capital	\$ 3,621	\$ 1,555	\$ 2,066
Current ratio	4.06	1.90	

Working capital increased \$2,066 to \$3,621 at September 30, 2016 compared to \$1,555 at December 31, 2015. Changes in working capital components were as follows:

Cash increased \$2,010 primarily due to net proceeds of \$5,141 received from the first tranche of the Financing. (See Note 1 to the Condensed Consolidated Financial Statements in Item 1. of this Quarterly Report) partially offset by the cash used in operations of \$3,031 during the nine months ended September 30, 2016.

Accounts receivable, net decreased \$405 primarily due to a decrease of \$400 of accounts receivable from Cenegenics, consisting of \$322 of payments received under the Cenegenics settlement agreement and \$78 resulting from expected product returns.

Inventories, net increased \$386 primarily due to inventory purchases of \$467, which was partially offset by deferred charges of \$153 related to the cost of inventory previously shipped to Cenegenics (of which \$101 was recognized in cost of sales upon receipt of payment of the commensurate sale during the nine months ended September 30, 2016 and \$52 was written-off as unrecoverable costs related to the return of non-conforming goods) that was deferred until payment of the commensurate sale was received.

Prepaid expenses and other current assets decreased \$461 primarily due to a decrease in prepaid inventory of \$250, higher prepaid insurance of \$49, partially offset by a decrease in deferred charges of \$153 related to cost of inventory previously shipped to Cenegenics (refer to the above discussion on inventories, net) and \$65 related to deferred financing costs being reclassified to additional paid-in capital upon the closing of the first tranche of the Financing.

Accounts payable decreased \$79 primarily due to the timing of payments.

Accrued expenses decreased \$357 primarily due to a \$228 decrease in deferred revenue related to product shipped to Cenegenics (of which \$150 was recognized during the nine months ended September 30, 2016 upon receipt of payment from the customer and \$78 was written off as unrecoverable costs related to product returns for non-conforming goods). In addition, accrued salaries decreased by \$151 due to the payout of accrued personnel expenses.

The term note payable decreased \$100 as a result of repayment during 2016.

At September 30, 2016, we had cash of \$2,889 and total assets of \$6,630 (which includes intangible assets of \$1,579).

As of the filing date of this Form 10-Q, the Company's management believes that there is not sufficient capital resources from operations and existing financing arrangements in order to meet operating expenses for the next twelve months. The Company will need to seek additional funding through public or private financing or through collaborative arrangements with strategic partners as the Company expects that it will continue to incur losses for the immediate future. The Company's management believes the Company's ability to finance future cash needs from its operations depends on its ability to sustain and grow revenue of the new strategic rebranding as well as the Company's ability to access capital markets when necessary to accomplish the Company's strategic objectives. However, there can be no guarantee that the Company will be successful in these efforts, or if they are, that such efforts will be adequate to meet the Company's short-term capital requirements. These facts raise substantial doubt about the Company's ability to continue as a going concern.

Summarized cash flows for the nine months ended September 30, 2016 and 2015 are as follows:

	2016	2015	Change
Net cash (used by) operating activities	\$(3,031)	\$(1,971)	\$(1,060)
Net cash (used in) investing activities	-	(27)	27
Net cash provided by financing activities	5,041	1,216	3,825
Net increase/(decrease) in cash	\$2,010	\$(782)	\$2,792

Cash flows from operating activities represent net loss adjusted for certain non-cash items and changes in operating assets and liabilities. Net cash used by operating activities for the nine months ended September 30, 2016 increased \$1,060 compared to the nine months ended September 30, 2015 primarily due to higher operating expenses and lower working capital, partially offset by lower gross profit.

There was no cash used in investing activities for the nine months ended September 30, 2016. Net cash used in investing activities for the nine months ended September 30, 2015 included additions to fixed assets of \$27.

Net cash provided by financing activities includes proceeds from borrowing and issuing equity instruments. Net cash provided by financing activities for the nine months ended September 30, 2016 includes net proceeds of \$5,141 from the closing of the first tranche of the Financing, offset by \$100 used to pay off the term note on January 7, 2016. Net cash provided by financing activities for the nine months ended September 30, 2015 includes net proceeds of \$916 received from the cash exercise of the Series D warrants and net borrowing of \$300 made under the Term Note (as defined below).

Convertible Note

On December 17, 2015, concurrent with the execution of the Purchase Agreement with RENS Technology Inc., the Company issued an unsecured promissory note in the principal amount of \$575 (the "Note") to Gan Ren, a related party of RENS Agriculture. The Note bears interest at a rate of 8% per annum and matures on December 17, 2016 (the "Maturity Date") and had accrued interest of \$36 at September 30, 2016. On the Maturity Date, the Note and any accrued interest thereon will automatically convert into shares of Common Stock at \$2.75 per share (the "Conversion Price"), unless earlier converted. At any time prior to the Maturity Date, the holder of the Note may convert in whole or in part the Note and any accrued interest into shares of Common Stock at the Conversion Price. Subject to conversion terms, the Note may be prepaid in whole or in part at any time by the Company prior to the Maturity Date, without penalty. In the event of a prepayment, the holder will have the right to convert the unpaid principal and accrued interest owing under the Note, in whole or in part, into shares Common Stock at the Conversion Price. The Note includes standard events of default including non-payment of the principal or accrued interest due on the Note. Upon an event of default, all obligations under the Note will become due and payable.

Term Note

On September 10, 2015, the Company converted its outstanding revolving note with City National Bank, which had a termination date of August 31, 2015, into a term note (the "Term Note"). The Term Note provided that the then outstanding balance of \$400 shall be payable along with interest thereon on the last day of each month in four (4) consecutive installments of \$100, with the final installment due and payable in full on December 31, 2015. The Term Note was collateralized by all inventory, chattel paper, accounts, equipment, general intangibles, securities and instruments and contained customary events of default, including failure to make payment and bankruptcy. At September 30, 2016 there were no borrowings under the Term Note. At December 31, 2015, the balance under the Term Note was \$100. The Term Note was paid in full on January 7, 2016.

Long-term Contractual Obligations

At September 30, 2016, the Company's enforceable and legally binding contractual obligations include future minimum lease payments under a non-cancellable operating lease and purchase obligations under a long-term supply agreement.

At September 30, 2016, the future minimum lease payments under the non-cancellable operating lease in excess of one year were as follows:

(In thousand \$)

Years Ended December 31,	Amount
2016 (remaining three months)	\$ 45
2017	181
2018	187
2019	191
Total	\$ 604

For additional information about the operating lease refer to "NOTE 12 – Commitments and Contingencies – Operating Lease" in our notes to condensed consolidated financial statements.

See the discussion in "Convertible Note" above for a description of such contractual obligation.

On July 18, 2014, the Company entered into the First Amended and Restated Exclusive Supply Agreement (the "Supply Agreement") with DIL. Pursuant to the Supply Agreement, DIL manufactures and supplies Fortetropin exclusively to the Company and may not manufacture Fortetropin for other entities. In exchange, the Company agreed to purchase minimum quantities of Fortetropin at fixed prices through 2016. DIL agreed to assign its United States patent application for the manufacture of the formula to the Company and the Company agreed, for a period of seven years from the expiration of the Supply Agreement, to pay DIL a low single-digit royalty payment for each kilogram of Fortetropin produced by the Company, subject to certain minimum and maximum amounts. DIL also granted the Company a right of first refusal to license and/or acquire the European patent it owns for the manufacture of the formula. The Supply Agreement expires on December 31, 2016, and may be renewed for additional one-year periods unless terminated by either party by giving a ninety day notice before the expiration of the current term.

The minimum purchase obligations under the Supply Agreement are €3,685, or approximately \$4,131, in 2016 including, respectively, 2014, 2015 and first nine months 2016 purchase commitments of €229, or approximately \$257, €1,728, or approximately \$1,937, and €1,296, or approximately \$1,453 that were not yet made and €432, or approximately \$484, for the remaining three months of 2016. Our failure to meet the 2016 minimum purchase commitment could be considered a material breach under the terms of the Supply Agreement, and DIL can seek to hold the Company in material breach. This would require DIL to provide written notice of such breach, and the Company would have sixty days to fulfill the minimum purchase commitment. If we do not cure the breach within sixty days, DIL may terminate the Supply Agreement immediately upon sending us written notification. If the Supply Agreement is terminated, DIL may attempt to invalidate the related U.S. patent owned by the Company, which could cause us to incur significant expenses to defend against such claim. If DIL is successful in invalidating the U.S. patent, we may be limited from manufacturing, selling or using Fortetropin, which would adversely impact our business, financial condition and results of operations.

Off-Balance Sheet Arrangements

We do not have any off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

Recent Accounting Pronouncements

In March 2016, the Financial Accounting Standards Board (“FASB”) issued Accounting Standard Update (“ASU”) No. 2016-09, Compensation – Stock Compensation (Topic 718): Improvements to Employee share-Based Payment Accounting (ASU 2016-09”). ASU 2016-09 provides guidance designed to simplify several aspects of the accounting for share-based payment transactions, including guidance relating to accounting for income taxes with respect to share-based payment awards; providing generally that excess tax benefits related to share-based awards should be recorded as a reduction to income tax expense (currently, excess tax benefits generally are recorded to additional-paid-in-capital); providing generally that excess tax benefits related to share-based awards should be classified along with other income tax cash flows as an operating activity (currently, excess tax benefits generally are separated from other income tax cash flows and classified as a financing activity); providing that an entity may make an accounting policy election either to base compensation cost accruals on the number of awards expected to vest (as required by current guidance) or to account for forfeitures when they occur; modifying the current exception to liability classification such that partial cash settlement of an award for tax withholding purposes would not result, by itself, in liability classification of the award if the amount withheld does not exceed the maximum statutory tax rate in the employees' applicable jurisdictions (currently, an award cannot qualify for equity classification, rather than liability classification, if the amount withheld exceeds the minimum statutory withholding requirements); and providing that cash paid by an employer when directly withholding shares for tax withholding purposes should be classified as a financing activity on the statement of cash flows (currently there is no authoritative guidance addressing this classification issue). The guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2016. Early adoption is permitted (if early adoption occurs in an interim period, any adjustments will be reflected as of the beginning of the fiscal year that includes the interim period). Depending on the particular issue addressed by the guidance, application of the guidance will be made prospectively, retrospectively or subject to a retrospective transition method. We are currently evaluating the potential impact of adopting this guidance on the Company's results of operations, cash flows and financial position.

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842) Section A – Leases: Amendments to the FASB Accounting Standards Codification (“ASU 2016-02”). ASU 2016-02 provides guidance that will change the requirements for accounting for leases. The principal change under the new accounting guidance is that lessees under leases classified as operating leases will recognize a right-of-use asset and a lease liability. Current lease accounting does not require lessees to recognize assets and liabilities arising under operating leases on the balance sheet. Under the new guidance, lessees (including lessees under leases classified as finance leases and operating leases) will recognize a right-to-use asset and a lease liability on the balance sheet, initially measured as the present value of lease payments under the lease. Expense recognition and cash flow presentation guidance will be based upon whether the

lease is classified as an operating lease or a finance lease (the classification criteria for distinguishing between finance leases and operating leases is substantially similar to the classification criteria for distinguishing between capital leases and operating leases under current guidance). The standard is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. Early adoption is permitted. The new standard must be adopted using a modified retrospective transition approach for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements; the guidance provides certain practical expedients. The Company is currently evaluating this guidance to determine its impact on the Company's results of operations, cash flows and financial position.

In November 2015, the FASB issued ASU No. 2015-17, Income Taxes (Topic 740): Balance Sheet Classification of Deferred Taxes ("ASU 2015-17") ASU 2015-17 requires that deferred tax assets and liabilities be classified as noncurrent in a classified statement of financial position. The amendments in this Update may be applied either prospectively to all deferred tax liabilities and assets or retrospectively to all periods presented and is effective for periods beginning after December 15, 2016. We are currently evaluating the effect that the updated standard will have on our consolidated financial statements and related disclosures.

In July 2015, FASB issued ASU No. 2015-11, Inventory (Topic 330): Simplifying the Measurement of Inventory ("ASU 2015-11") which changes the measurement principle for inventory from the lower of cost or market to the lower of cost and net realizable value. ASU 2015-11 defines net realizable value as estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. The new guidance must be applied on a prospective basis and is effective for periods beginning after December 15, 2016, with early adoption permitted. We are currently evaluating the effect that the updated standard will have on our consolidated financial statements and related disclosures.

In April 2015, the FASB issued ASU No. 2015-03, "Simplifying the Presentation of Debt Issuance Costs" ("ASU 2015-03"), which requires all debt issuance costs be presented in the balance sheet as a direct deduction from the carrying value of the associated debt. Prior to the issuance of this standard, debt issuance costs, which are specific incremental costs, other than those paid to the lender, that are directly attributable to issuing a debt instrument (i.e., third party costs), were required to be presented in the balance sheet as a deferred charge (i.e., an asset). Under ASU 2015-03, the presentation of debt issuance costs is consistent with the presentation for a debt discount, (i.e., a direct adjustment to the carrying value of the debt). ASU 2015-03 does not affect the recognition and measurement of debt issuance costs. Accordingly, the amortization of such costs should continue to be calculated using the interest method and be reported as interest expense. ASU 2015-03 is effective for us in financial statements issued for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. The Company believes the new standard will not have a material impact on the Company's results of operations, cash flows or financial position. The adoption of this standard as of January 1, 2016, did not have any impact on our consolidated financial statements.

In January 2015, the FASB issued ASU No. 2015-01, “Income Statement – Extraordinary and Unusual Items (Subtopic 225-20) – Simplifying Income Statement Presentation by Eliminating the Concept of Extraordinary Items,” (“ASU 2015-01”). ASU 2015-01 eliminates from accounting principles generally accepted in the U.S. (“U.S. GAAP”) the concept of extraordinary items and, therefore, it will no longer be necessary for entities to assess items for potential classification as extraordinary items in their financial statements. The accounting changes in ASU 2015-01 are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. Early adoption is permitted provided that the guidance is applied from the beginning of the fiscal year of adoption. The Company believes the new standard will not have a material impact on the Company’s results of operations, cash flows or financial position. The adoption of this standard as of January 1, 2016, did not have any impact on our consolidated financial statements.

In August 2014, the FASB issued ASU No. 2014-15, “Presentation of Financial Statements – Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity’s Ability to Continue as a Going Concern” (“ASU 2014-15”). The amendments in this standard define management’s responsibility to evaluate whether there is substantial doubt about an organization’s ability to continue as a going concern and provides related footnote disclosure requirements. Under U.S. GAAP, financial statements are prepared under the presumption that the reporting organization will continue to operate as a going concern, except in limited circumstances. Financial reporting under this presumption is commonly referred to as the going concern basis of accounting. The going concern basis of accounting establishes the fundamental basis for measuring and classifying assets and liabilities. This standard provides guidance on when there is substantial doubt about an organization’s ability to continue as a going concern and how the underlying conditions and events should be disclosed in the footnotes. It is intended to reduce diversity that existed in footnote disclosures because of the lack of guidance about when substantial doubt existed. The amendments in this standard are effective for us beginning in the first quarter of 2017. Early application is permitted. The Company believes the new standard will not have a material impact on the Company’s results of operations, cash flows or financial position.

In May 2014, the FASB issued ASU No. 2014-09, “Revenue from Contracts with Customers” (“ASU 2014-09”). ASU 2014-09 supersedes nearly all existing revenue recognition guidance under U.S. GAAP and requires revenue to be recognized when promised goods or services are transferred to customers in an amount that reflects the consideration that is expected to be received for those goods or services. Additionally, qualitative and quantitative disclosures are required about customer contracts, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract. This accounting guidance is effective for us beginning in the first quarter of 2018 using one of two prescribed transition methods. The Company believes the new standard will not have a material impact on the Company’s results of operations, cash flows or financial position.

Critical Accounting Policies

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, equity and the disclosures of contingent assets and liabilities at the date of the financial statement and the reported amounts of revenues and expenses during the reporting period. Making estimates requires management to exercise significant judgment. It is at least reasonably possible that the estimate of the effect of a condition, situation or set of circumstances that existed at the date of the financial statements, which management considered in formulating its estimate, could change in the near term due to one or more future non-conforming events. Accordingly, the actual results could differ significantly from estimates. Significant items subject to such estimates include but are not limited to the valuation of stock-based awards, measurement of allowances for doubtful accounts and inventory reserves, the selection of asset useful lives, fair value estimations used to test long-lived assets, including intangibles, for impairment and provisions necessary for assets and liabilities. The Company has recorded minimal sales to its distributors during the past nine consecutive quarters. Management's estimates, including evaluation of impairment of long-lived assets and inventory reserves are based in part on forecasted future results. A variety of factors could cause actual results to differ from forecasted results and these differences could have a significant effect on asset carrying amounts.

Concentrations of Credit Risk

Management regularly reviews accounts receivables, and if necessary, establishes an allowance for doubtful accounts that reflects management's best estimate of amounts that may not be collectible based on historical collection experience and specific customer information. Bad debt expense recognized as a result of an allowance for doubtful accounts is classified under selling, general and administrative expenses in the statements of operations. If we are unable to collect our outstanding accounts receivable from our distributors, or if our distributors are unable or unwilling to purchase our products, our operating results and financial condition will be adversely affected.

Fair Value of Long-Lived Assets

We review long-lived assets, including fixed assets and intangibles with finite lives, for recoverability when events or changes in circumstances indicate that the net carrying amount is greater than its fair value. Assets are grouped and evaluated at the lowest level for their identifiable cash flows that are largely independent of the cash flows of other groups of assets. We consider historical performance and future estimated results in our evaluation of potential impairment and then compare the carrying amount of the asset to the future estimated cash flows expected to result from the use of the asset. If the carrying amount of the asset exceeds estimated expected undiscounted future cash flows, we measure the amount of impairment by comparing the carrying amount of the asset to its fair value. The estimation of fair value is generally measured by discounting expected future cash flows at the rate we utilize to evaluate potential investments. We estimate fair value based on the information available in making the necessary estimates, judgments and projections.

Our policy is to evaluate intangible assets subject to amortization for possible impairment whenever events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. Impairment testing of intangible assets subject to amortization involves comparing the carrying amount of the asset to the forecasted undiscounted future cash flows. In the event the carrying value of the asset exceeds the undiscounted future cash flows, the carrying value is considered not recoverable and an impairment exists. An impairment loss is measured as the excess of the asset's carrying value over its fair value, calculated using a discounted future cash flow method. The computed impairment loss is recognized in the period that the impairment occurs. Assets which are not impaired may require an adjustment to the remaining useful lives for which to amortize the asset.

Stock-based Compensation

Generally, stock-based payments are measured at their estimated fair value on the date of grant. Stock-based awards to non-employees are re-measured at fair value each financial reporting date until performance is complete. Stock-based compensation expense recognized during a period is based on the estimated number of awards that are ultimately expected to vest. For stock options and restricted stock that do not vest immediately but which contain only a service vesting feature, we recognize compensation cost on the unvested shares and options on a straight-line basis over the remaining vesting period.

The Company uses the Black-Scholes option-pricing model to estimate the fair value of options and the market price of our common stock on the date of grant for the fair value of restricted stock issued. Our determination of fair value of stock-based awards is affected by our stock price as well as assumptions regarding a number of highly complex and subjective variables. These variables include, but are not limited to our expected stock price volatility over the term of the awards, and certain other market variables such as the risk free interest rate.

Income Taxes

We account for income taxes using an asset and liability approach which allows for the recognition and measurement of deferred tax assets based upon the likelihood of realization of tax benefits in future years. Under the asset and liability approach, deferred taxes are provided for the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. A valuation allowance is provided for deferred tax assets if it is more likely than not these items will either expire before we are able to realize their benefits, or that future deductibility is uncertain.

We record a valuation allowance for deferred tax assets, if any, based on our estimates of future taxable income as well as tax planning strategies when it is more likely than not that a portion or all of its deferred tax assets will not be realized. If we are able to utilize more of our deferred tax assets than the net amount previously recorded when unanticipated events occur, an adjustment to deferred tax assets would increase our net income when those events occur.

Inventory Reserves

Inventories are valued at the lower of cost or market, with cost determined on a first-in, first-out basis. Our policy is to recognize an inventory reserve as a loss in earnings in the period in which evidence exists that the market value of inventory is less than its cost due to damage, physical deterioration, obsolescence, changes in price levels or other causes. Inventory “market value” is initially deemed to be current replacement cost, but it cannot be more than the net realizable value, and it cannot be less than the net realizable value, less an approximate normal profit margin. Net realizable value is the estimated selling price in the ordinary course of business, less costs to complete and sell finished goods, including direct selling costs such as transportation and sales commissions. The multiple possible outcomes that can result from applying lower of cost or market can make inventory valuation highly complex.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are a smaller reporting company, and therefore, we are not required to provide information required by this Item of Form 10-Q.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Our management is responsible for establishing and maintaining a system of disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) that is designed to provide reasonable assurance that information we are required to disclose in the reports that we file or submit under the Exchange Act are recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitations, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer's management, including its principal executive officer or officers and principal financial officer or officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

In accordance with Exchange Act Rules 13a-15 and 15d-15, an evaluation was completed by Joseph Mannello, our Principal Executive Officer and Principal Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of September 30, 2016. Based on that evaluation, Mr. Mannello concluded that our disclosure controls and procedures were effective.

Changes in internal control over financial reporting

In connection with the recent changes in the members of our management team, we assessed the effectiveness of our internal control over financial reporting. After such assessment, we concluded that there were no changes in our internal control over financial reporting during the quarter ended September 30, 2016 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II-OTHER INFORMATION

Item 1. Legal Proceedings.

To the knowledge of our management, except as set forth below, there is no litigation currently pending or contemplated against us, any of our officers or directors in their capacity as such or against any of our property.

On October 27, 2016, Cutler Holdings, L.L.C. (“Cutler”) filed a complaint in the Superior Court of New Jersey alleging that the Company failed to make certain rental payments that are in dispute in the amount of \$257,000, of which \$208,000 has been accrued for as of September 30, 2016. The complaint also seeks compensatory and other damages in an unspecified amount. The Company is currently in discussions with Cutler to resolve the complaint.

Item 1A. Risk Factors.

Factors that could cause our actual results to differ materially from those in this report are any of the risks described in our Annual Report on Form 10-K for the year ended December 31, 2015 filed with the SEC on March 30, 2016. Any of these factors could result in a significant or material adverse effect on our results of operations or financial condition. Additional risk factors not presently known to us or that we currently deem immaterial may also impair our business or results of operations.

As of the date of this report, except as set forth below, there have been no material changes to the risk factors disclosed in our Annual Report on Form 10-K for the year ended December 31, 2015 filed with the SEC, except we may disclose changes to such factors or disclose additional factors from time to time in our future filings with the SEC.

There may not be sufficient capital resources from operations and existing financing arrangements in order to meet operating expenses and working capital requirements for the next twelve months. These facts raise substantial doubt about the Company’s ability to continue as a going concern.

Our financial statements as of September 30, 2016 have been prepared under the assumption that we will continue as a going concern for the next twelve months. Our ability to continue as a going concern is dependent upon our ability to generate profitable operations in the future and/or to obtain the necessary financing to meet our obligations and repay

our liabilities arising from normal business operations when they come due. We plan to continue to provide for our capital requirements by issuing additional equity. No assurance can be given that additional capital will be available when required or on terms acceptable to us. We also cannot give assurance that we will achieve sufficient revenues in the future to achieve profitability and cash flow positive operations. The outcome of these matters cannot be predicted at this time and there are no assurances that, if achieved, we will have sufficient funds to execute our business plan or to generate positive operating results. If adequate funds are not available to us when we need it, we may need to curtail our operations which would, in turn, further raise substantial doubt about our ability to continue as a going concern and hinder our ability to obtain future financing.

As of the filing date of this Form 10-Q, management believes that there may not be sufficient capital resources from operations and existing financing arrangements in order to meet operating expenses and working capital requirements for the next twelve months, primarily due to the failure of RENS Technology Inc. to fund the required amounts. These facts raise substantial doubt about the Company's ability to continue as a going concern. Accordingly, we are evaluating various alternatives, including reducing operating expenses, securing additional financing for future business activities and other strategic alternatives. There can be no assurance that the Company will be able to generate the level of operating revenues in its business plan, or if additional sources of financing will be available on acceptable terms, if at all. If no additional sources of financing are available, our future operating prospects may be adversely affected.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

None

Item 3. Defaults Upon Senior Securities.

None

Item 4. Mine Safety Disclosures.

None

Item 5. Other Information.

None

34

Item 6. Exhibits.

No.	Description
31.1	Certification of Principal Executive Officer and Principal Financial Officer pursuant to Securities Exchange Act Rules 13a-14(a) and 15(d)-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1*	Certification of Principal Executive Officer and Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Labels Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

* Furnished herewith

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MYOS RENS TECHNOLOGY INC.

Date: November 14, 2016 By: */s/ Joseph Mannello*
Name: Joseph Mannello
Title: Interim Chief Executive Officer