

BERKSHIRE HATHAWAY INC  
Form DEF 14A  
March 17, 2017

**SCHEDULE 14A INFORMATION**

**Proxy Statement Pursuant to Section 14(a) of the  
Securities Exchange Act of 1934**

**(Amendment No.    )**

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

**Confidential for Use of the Commission Only (as permitted by Rule 14a-6[e][2])**

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material Pursuant to § 240.14a-12

**BERKSHIRE HATHAWAY INC.**

**(Name of Registrant as Specified In Its Charter)**

**(Name of Person(s) Filing Proxy Statement if other than the Registrant)**

Payment of Filing Fee (Check the appropriate box):

No fee required

Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11.

1) Title of each class of securities to which transaction applies:

- 2) Aggregate number of securities to which transaction applies:
- 3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11: (set forth the amount on which the filing fee is calculated and state how it was determined.)
- 4) Proposed maximum aggregate value of transaction:
- 5) Total fee paid:

Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

- 1) Amount Previously Paid:
- 2) Form, Schedule or Registration Statement No.:
- 3) Filing Party:
- 4) Date Filed:



**BERKSHIRE HATHAWAY INC.**

**3555 Farnam Street**

**Omaha, Nebraska 68131**

**NOTICE OF ANNUAL MEETING OF SHAREHOLDERS**

**May 6, 2017**

TO THE SHAREHOLDERS:

Notice is hereby given that the Annual Meeting of the Shareholders of Berkshire Hathaway Inc. will be held at the CenturyLink Center Omaha, 455 North 10<sup>th</sup> Street, Omaha, Nebraska, on May 6, 2017 at 3:45 p.m. for the following purposes:

1. To elect directors.
2. To hold an advisory vote on executive compensation as disclosed in the materials.
3. To hold an advisory vote on whether an advisory vote on executive compensation should be held every one, two or three years.
4. To act on three shareholder proposals if properly presented at the meeting.
5. To consider and act upon any other matters that may properly come before the meeting or any adjournment thereof.

The Board of Directors has fixed the close of business on March 8, 2017 as the record date for determining the shareholders having the right to vote at the meeting or any adjournment thereof. A list of such shareholders will be available for examination by a shareholder for any purpose germane to the meeting during ordinary business hours at the offices of the Corporation at 3555 Farnam Street, Omaha, Nebraska, during the ten days prior to the meeting.

You are requested to date, sign and return the enclosed proxy which is solicited by the Board of Directors of the Corporation and will be voted as indicated in the accompanying proxy statement and proxy. A return envelope is provided which requires no postage if mailed in the United States. If mailed elsewhere, foreign postage must be affixed.

**Prior to the formal annual meeting, the doors will open at the CenturyLink Center at 7:00 a.m. and the movie will be shown at 8:30 a.m. At 9:30 a.m., the question and answer period will commence. The question and answer period will last until 3:30 p.m. (with a short break for lunch). After a recess, the formal Annual Meeting of Shareholders will convene at 3:45 p.m.**

By order of the Board of Directors

SHARON L. HECK, *Secretary*

*Omaha, Nebraska*

*March 17, 2017*

**A shareholder may request meeting credentials for admission to the meeting by completing and promptly returning to the Company the meeting credential order form accompanying this notice. Otherwise, meeting credentials may be obtained at the meeting by persons identifying themselves as shareholders as of the record date. For a record owner, possession of a proxy card will be adequate identification. For a beneficial-but-not-of-record owner, a copy of a broker's statement showing shares held for his or her benefit on March 8, 2017 will be adequate identification.**

**BERKSHIRE HATHAWAY INC.**

**3555 Farnam Street**

**Omaha, Nebraska 68131**

**PROXY STATEMENT**

**FOR ANNUAL MEETING OF SHAREHOLDERS**

**May 6, 2017**

This statement is furnished in connection with the solicitation by the Board of Directors ( Board ) of Berkshire Hathaway Inc. (hereinafter Berkshire or Corporation or Company ) of proxies in the accompanying form for the Annual Meeting of Shareholders to be held on Saturday, May 6, 2017 at 3:45 p.m. and at any adjournment thereof. This proxy statement and the enclosed form of proxy were first sent to shareholders on or about March 17, 2017. If the form of proxy enclosed herewith is executed and returned as requested, it may nevertheless be revoked at any time prior to exercise by filing an instrument revoking it or a duly executed proxy bearing a later date. Solicitation of proxies will be made solely by mail at the Corporation's expense. The Corporation will reimburse brokerage firms, banks, trustees and others for their actual out-of-pocket expenses in forwarding proxy material to the beneficial owners of its common stock.

As of the close of business on March 8, 2017, the record date for the Annual Meeting, the Corporation had outstanding and entitled to vote 770,994 shares of Class A Common Stock (hereinafter called Class A Stock ) and 1,310,304,247 shares of Class B Common Stock (hereinafter called Class B Stock ). Each share of Class A Stock is entitled to one vote per share and each share of Class B Stock is entitled to one-tenthousandth (1/10,000) of one vote per share on all matters submitted to a vote of shareholders of the Corporation. The Class A Stock and Class B Stock vote together as a single class on the matters described in this proxy statement. Only shareholders of record at the close of business on March 8, 2017 are entitled to vote at the Annual Meeting or at any adjournment thereof.

The presence at the meeting, in person or by proxy, of the holders of Class A Stock and Class B Stock holding in the aggregate a majority of the voting power of the Corporation's stock entitled to vote shall constitute a quorum for the transaction of business. A plurality of the votes properly cast for the election of directors by the shareholders attending the meeting, in person or by proxy, will elect directors to office. However, pursuant to the Berkshire Hathaway Inc. Corporate Governance Guidelines, if a director nominee in an uncontested election receives a greater number of votes withheld from his or her election than votes for that director's election, the nominee shall promptly offer his or her resignation to the Board. A committee consisting of the Board's independent directors (which will specifically exclude any director who is required to offer his or her own resignation) shall consider all relevant factors and decide on behalf of the Board the action to be taken with respect to such offered resignation and will determine whether to accept the resignation or take other action. The Corporation will publicly disclose the Board's decision with regard to any resignation offered under these circumstances with an explanation of how the decision was reached, including, if applicable, the reasons for rejecting the offered resignation.

A majority of votes properly cast upon any other question shall decide the question. Abstentions will count for purposes of establishing a quorum, but will not count as votes cast for the election of directors or any other question. Accordingly, abstentions will have no effect on the election of directors and are the equivalent of an against vote on matters requiring a majority of votes properly cast to decide the question. Broker non-votes will not count for purposes of establishing a quorum or as votes cast for the election of directors or any other question and accordingly will have no effect. Shareholders who send in proxies but attend the meeting in person may vote directly if they prefer and withdraw their proxies or may allow their proxies to be voted with the similar proxies sent in by other shareholders.

**IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE SHAREHOLDER MEETING TO BE HELD ON MAY 6, 2017.**

The Proxy Statement for the Annual Meeting of Shareholders to be held on May 6, 2017 and the 2016 Annual Report to the Shareholders are available at [www.berkshirehathaway.com/eproxy](http://www.berkshirehathaway.com/eproxy).

## 1. ELECTION OF DIRECTORS

At the 2017 Annual Meeting of Shareholders, a Board of Directors consisting of 12 members will be elected, each director to hold office until a successor is elected and qualified, or until the director resigns, is removed or becomes disqualified.

The Governance, Compensation and Nominating Committee ( Governance Committee ) has established certain attributes that it seeks in identifying candidates for directors. In particular the Governance Committee looks for individuals who have very high integrity, business savvy, an owner-oriented attitude and a deep genuine interest in Berkshire. These are the same attributes that Warren Buffett, Berkshire's Chairman and CEO, believes to be essential if one is to be an effective member of the Board of Directors. In considering candidates for director, the Governance Committee considers the entirety of each candidate's credentials in the context of these attributes. In the judgment of the Governance Committee as well as that of the Board as a whole, each of the candidates being nominated for director possesses such attributes.

Upon the recommendation of the Governance Committee and Mr. Buffett, the Board of Directors has nominated for election the 12 current directors of the Corporation. Certain information with respect to nominees for election as directors follows:

**WARREN E. BUFFETT**, age 86, has been a director and the controlling shareholder of the Corporation since 1965 and has been its Chairman and Chief Executive Officer since 1970.

Additional Qualifications:

Warren Buffett brings to the Board his 47 years of experience as Chairman and Chief Executive Officer of the Corporation.

**HOWARD G. BUFFETT**, age 62, has been a director of the Corporation since 1993. For more than the past five years, Mr. Buffett has been President of Buffett Farms. Since 2013, Mr. Buffett has been the Chairman and Chief Executive Officer of the Howard G. Buffett Foundation, a charitable foundation that directs funding for humanitarian and conservation related issues. Between 1999 and 2013, he served as the President of the Howard G. Buffett Foundation. He is also a director of The Coca-Cola Company. He was a director of Lindsay Corporation until January 2016 and Sloan Implement Company until May 2015.

Additional Qualifications:

Howard Buffett brings to the Board his experience as the owner of a small business, as a past senior executive of a public corporation, as a director of public corporations and as the Chairman and CEO of a large charitable foundation.

**STEPHEN B. BURKE**, age 58, has been a director of the Corporation since 2009. Mr. Burke has been the Chief Executive Officer of NBCUniversal and Executive Vice President of Comcast Corporation since January 2011. Prior to that time, from 2004 until January 2011, he was the Chief Operating Officer of Comcast Corporation, and President of Comcast Cable Communications from 1998 until January 2010. He is also a director of JPMorgan Chase & Co.

Additional Qualifications:

Stephen Burke brings to the Board his experience as a senior executive of a public corporation and his financial expertise as a director of a major banking institution.

**SUSAN L. DECKER**, age 54, has been a director of the Corporation since 2007. Ms. Decker also serves on the boards of directors of Costco Wholesale Corporation, Vail Resorts, Inc. and Vox Media. Since 2016, she has been CEO and co-founder of Raft, a digital media product, launched publicly in 2017. During the 2009-2010 school year, she served as Entrepreneur-in-Residence at Harvard Business School. Prior to that, from June 2000 to April 2009, Ms. Decker held various executive management positions at Yahoo! Inc., a global Internet brand, including President (June 2007 to April 2009), head of the Advertiser and Publisher Group (December 2006 to June 2007) and Chief Financial Officer (June 2000 to June 2007). Before Yahoo!, Ms. Decker spent 14 years with Donaldson, Lufkin & Jenrette. She is a Chartered Financial Analyst and served on the Financial Accounting Standards Advisory Council for a four-year term, from 2000 to 2004.

Additional Qualifications:

Susan Decker brings to the Board her experience as a past senior executive of a public corporation and a director of public corporations and her financial expertise as a former equity securities analyst and a former member of the Financial Accounting Standards Advisory Council.

**WILLIAM H. GATES III**, age 61, has been a director of the Corporation since 2005. Mr. Gates currently serves as Co-Chair of the Bill & Melinda Gates Foundation. Mr. Gates is a director of Microsoft Corporation and served as Chairman of the Board from its incorporation in 1981 until

## Edgar Filing: BERKSHIRE HATHAWAY INC - Form DEF 14A

February 2014. Mr. Gates is currently a Technology Advisor for Microsoft Corporation and was its Chief Executive Officer from 1981 until January 2000.

### Additional Qualifications:

William Gates brings to the Board his experience and financial expertise as the past chairman of the board of directors and chief executive officer of a public corporation and as the Co-Chair of a major charitable foundation.

**DAVID S. GOTTESMAN**, age 90, has been a director of the Corporation since 2004. For more than the past five years, he has been a principal of First Manhattan Co., an investment advisory firm. Mr. Gottesman is Vice Chairman and a trustee of the American Museum of Natural History and a trustee of Mount Sinai Medical Center.

Additional Qualifications:

David Gottesman brings to the Board his experience and financial expertise as principal of a private investment manager.

**CHARLOTTE GUYMAN**, age 60, has been a director of the Corporation since 2003. Ms. Guyman was a general manager with Microsoft Corporation until July 1999 and has been retired since that time. She is a director of Space Needle LLC, a trustee of Save the Children and was former Chairman of the Board of Directors of UW Medicine, an academic medical center.

Additional Qualifications:

Charlotte Guyman brings to the Board her experience as a past senior executive of a public corporation and her financial expertise as the former chairman of a major academic medical center.

**CHARLES T. MUNGER**, age 93, has been a director and Vice Chairman of the Corporation's Board of Directors since 1978. Between 1984 and 2011, he was Chairman of the Board of Directors and Chief Executive Officer of Wesco Financial Corporation, approximately 80%-owned by the Corporation during that period. He also served as President of Wesco Financial Corporation between 2005 and 2011. Mr. Munger is also Chairman of the Board of Directors of Daily Journal Corporation, a director of Costco Wholesale Corporation and Chairman of the Board of Trustees of Good Samaritan Hospital.

Additional Qualifications:

Charles Munger brings to the Board his 38 years of experience as Vice Chairman of the Corporation.

**THOMAS S. MURPHY**, age 91, has been a director of the Corporation since 2003. Mr. Murphy has been retired since 1996. He was Chairman of the Board and Chief Executive Officer of Capital Cities/ABC, Inc. from 1966 to 1990 and from February 1994 until his retirement in 1996. Mr. Murphy is Chairman Emeritus of the Board of Trustees of Save the Children and a trustee of NYU Langone Medical Center.

Additional Qualifications:

Thomas Murphy brings to the Board his experience and financial expertise as a past chief executive officer of a public corporation and as a past director of public corporations.

**RONALD L. OLSON**, age 75, has been a director of the Corporation since 1997. For more than the past five years, he has been a partner in the law firm of Munger, Tolles & Olson LLP. He is also a director of Graham Holdings Company and Western Asset Trusts and a Trustee of California Institute of Technology.

Additional Qualifications:

Ronald Olson brings to the Board his experience and expertise in legal issues and corporate governance as a partner of a law firm and as a director of public corporations.

**WALTER SCOTT, JR.**, age 85, has been a director of the Corporation since 1988. For more than the past five years, he has been a director of Valmont Industries, Inc. Until 2014, Mr. Scott served as Chairman of the Board of Directors of Level 3 Communications, Inc., which is engaged in telecommunications and computer outsourcing and is a successor to certain businesses of Peter Kiewit Sons', Inc. Mr. Scott is also Chairman of the Board of Policy Advisors of Peter Kiewit Institute for Information, Technology and Engineering.

Additional Qualifications:

Walter Scott brings to the Board his experience and financial expertise as a past chief executive officer and as a director of both public and private corporations and as chairman of a major charitable foundation.

**MERYL B. WITMER**, age 55, has been a director of the Corporation since 2013. For more than the past five years, Ms. Witmer has been a managing member of the General Partner of Eagle Capital Partners, L.P., an investment partnership. From 1989 through the end of 2000, she was one of

## Edgar Filing: BERKSHIRE HATHAWAY INC - Form DEF 14A

two General Partners at Buchanan, Parker Asset Management which managed Emerald Partners L.P., an investment partnership. Ms. Witmer is a trustee of University of Virginia Investment Management Company.

### Additional Qualifications:

Meryl Witmer brings to the Board her experience and financial expertise as a manager of an investment fund.

When the accompanying proxy is properly executed and returned, the shares it represents will be voted in accordance with the directions indicated thereon or, if no direction is indicated, the shares will be voted in favor of the election of the 12 nominees identified above. The Corporation expects each nominee to be able to serve if elected, but if any nominee notifies the Corporation

before the annual meeting that he or she is unable to do so, then the proxies will be voted for the remainder of those nominated and, as designated by the directors, may be voted (i) for a substitute nominee or nominees, or (ii) to elect such lesser number to constitute the whole Board as equals the number of nominees who are able to serve.

### *Directors Independence*

The Governance Committee of the Board of Directors has concluded that the following directors are independent in accordance with the director independence standards of the Securities and Exchange Commission pursuant to Item 407(a) of Regulation S-K, and has determined that none of them has a material relationship with the Corporation which would impair his or her independence from management or otherwise compromise his or her ability to act as an independent director: Stephen B. Burke; Susan L. Decker; William H. Gates III; David S. Gottesman; Charlotte Guyman; Thomas S. Murphy; Walter Scott, Jr. and Meryl B. Witmer.

In making its determination with respect to Mr. Scott, the Governance Committee considered his role as a director of and the holder (along with family members and related entities) of 9% of the voting stock of Berkshire Hathaway Energy Company ( BHE ) in which the Corporation owns approximately 90% of the voting stock. The Governance Committee also considered the agreement between the Corporation and Mr. Scott that requires Mr. Scott and his related family interests, before selling their BHE shares, to give the Corporation the right of first refusal to purchase their shares (if the Corporation is legally permitted to buy them) or the opportunity to assign its right to purchase to a third party (if it is not legally permitted to buy them). That same agreement also gives Mr. Scott and his related family interests the right to put their shares to the Corporation (if the Corporation is legally permitted to buy them) at fair market value to be determined by independent appraisal if the sellers do not agree with the price offered by the Corporation, and payable in Berkshire shares. The Governance Committee considered these relationships in light of the attributes it believes need to be possessed by independent-minded directors, including personal financial substance and a lack of economic dependence on the Corporation, as well as business wisdom and ownership of Berkshire shares. The Governance Committee concluded that Mr. Scott's relationships, rather than interfering with his ability to be independent from management, are consistent with the business and financial substance that have made and continue to make him an independent director.

In making its determination with respect to Mr. Gates, the Governance Committee considered that Mr. Gates and his wife are trustees of the Bill & Melinda Gates Foundation ( Gates Foundation ) that since 2006 has received donations from Warren Buffett of 215,599,971 Class B shares of the Corporation. These shares were received in connection with Mr. Buffett's pledge to donate Class B Stock to the Gates Foundation over the remainder of Mr. Buffett's life. Terms of his pledge are described on Berkshire's website at [www.berkshirehathaway.com](http://www.berkshirehathaway.com) under the heading Letters from Warren E. Buffett Regarding Pledges to Make Gifts of Berkshire Stock. The Governance Committee considered these relationships in light of the attributes it believes need to be possessed by independent-minded directors, including personal financial substance and a lack of economic dependence on the Corporation, as well as business wisdom and ownership of Berkshire shares. The Governance Committee concluded that Mr. Gates' relationship to the Gates Foundation had no impact on his independence and that he continues to qualify as an independent director.

Howard G. Buffett is the son of Warren Buffett. Ronald L. Olson is a partner of the law firm of Munger, Tolles & Olson LLP. Munger, Tolles & Olson LLP rendered legal services to the Corporation and its subsidiaries in 2016 and has been rendering services in 2017. The Corporation and its subsidiaries paid fees of \$4.8 million to Munger, Tolles & Olson LLP during 2016.

### *Board of Directors Leadership Structure and Role in Risk Oversight*

Warren E. Buffett is Berkshire's Chief Executive Officer and Chairman of the Board of Directors. He is Berkshire's largest shareholder and owns shares of Berkshire that represent 32.7% of the voting interest and 17.9% of the economic interest. As such he may be deemed to be Berkshire's controlling shareholder. It is Mr. Buffett's opinion that a controlling shareholder who is active in the business, as is currently the case and has been the case for Mr. Buffett for the last 47 years, should hold both roles. This opinion is shared by Berkshire's Board of Directors. The Board of Directors has not named a lead independent director.

Mr. Buffett and the other members of the Board of Directors extensively discuss succession planning at each meeting of the Board. Upon his death or inability to manage Berkshire, no member of the Buffett family will be involved in managing Berkshire but, as very substantial Berkshire shareholders, the Buffett family will assist the Board of Directors in picking and overseeing the CEO selected to succeed Mr. Buffett. At that time, Mr. Buffett believes it would be prudent to have a member of the Buffett family serve as the non-executive Chairman of the Board. Ultimately, however, that decision will be the responsibility of the then Board of Directors.

The full Board of Directors has responsibility for general oversight of risks. It receives reports from Mr. Buffett and other members of senior management at least twice a year on areas of risk facing the Corporation. Also, at least once a year, the senior management of each of the Corporation's significant businesses reports to the Board of Directors on risks facing their respective businesses. In addition, as part of its charter, the Audit Committee discusses Berkshire's policies with respect to risk assessment and risk management.

***Board of Directors Meetings***

Board of Directors actions were taken in 2016 at the Annual Meeting of Directors that followed the 2016 Annual Meeting of Shareholders and at two special meetings and upon two occasions by directors unanimous written consent. Each then current director

attended all meetings of the Board and of the Committees of the Board on which he or she served. Directors are encouraged but not required to attend annual meetings of the Corporation's shareholders. All directors of the Corporation attended the 2016 Annual Meeting of Shareholders.

#### *Meetings of Non-Management and Independent Directors*

Two meetings of non-management directors were held during 2016. Mr. Ronald L. Olson presided as ad hoc chair of the meetings. In addition, following one of the meetings of non-management directors, a meeting of directors determined to be independent was held. Mr. Walter Scott, Jr. presided as ad hoc chair of that meeting. A shareholder or other interested party wishing to contact the non-management directors or independent directors, as applicable, should send a letter to the Secretary of the Corporation at 3555 Farnam Street, Omaha, NE 68131. The mailing envelope must contain a clear notation that the enclosed letter is to be forwarded to the Corporation's non-management directors or independent directors, as applicable.

#### *Board of Directors Committees*

The Board of Directors has established an Audit Committee in accordance with Section 3(a)(58)A of the Securities Exchange Act of 1934. During 2016, the Audit Committee consisted of Susan L. Decker, Charlotte Guyman and Thomas S. Murphy. The Board of Directors has determined that Mr. Murphy and Ms. Decker are each an audit committee financial expert as that term is used in Item 401(h) of Regulation S-K promulgated under the Securities Exchange Act. All current members of the Audit Committee meet the criteria for independence set forth in Rule 10A-3 under the Securities Exchange Act and in Section 303A of the New York Stock Exchange Listed Company Manual. The Audit Committee assists the Board with oversight of a) the integrity of the Corporation's financial statements, b) the Corporation's compliance with legal and regulatory requirements and c) the qualifications and independence of the Corporation's independent public accountants and the Corporation's internal audit function. The Audit Committee meets periodically with the Corporation's independent public accountants, Director of Internal Auditing and members of management and reviews the Corporation's accounting policies and internal controls. The Audit Committee also selects the firm of independent public accountants to be retained by the Corporation to perform the audit. The Audit Committee held six meetings during 2016. The Board of Directors adopted an Audit Committee Charter on April 29, 2000, which was subsequently amended and restated on March 2, 2004. The amended Audit Committee Charter is available on Berkshire's website at [www.berkshirehathaway.com](http://www.berkshirehathaway.com).

The Board of Directors has established a Governance Committee and adopted a Charter to define and outline the responsibilities of its members. A copy of the Governance Committee's Charter is available on Berkshire's website at [www.berkshirehathaway.com](http://www.berkshirehathaway.com). The Governance Committee consists of Susan L. Decker, David S. Gottesman, Walter Scott, Jr. and Meryl B. Witmer, all of whom are independent directors in accordance with the New York Stock Exchange director independence standards.

The role of the Governance Committee is to assist the Board of Directors by a) recommending governance guidelines applicable to Berkshire; b) identifying, evaluating and recommending the nomination of Board members; c) setting the compensation of Berkshire's Chief Executive Officer and performing other compensation oversight; d) reviewing related persons transactions and e) assisting the Board with other related tasks, as assigned from time to time. The Governance Committee met twice during 2016.

#### *Director Nominations*

Berkshire does not have a policy regarding the consideration of diversity in identifying nominees for director. In identifying director nominees, the Governance Committee does not seek diversity, however defined. Instead, as previously discussed, the Governance Committee looks for individuals who have very high integrity, business savvy, an owner-oriented attitude and a deep genuine interest in the Company. With respect to the selection of director nominees at the 2017 Annual Meeting of Shareholders, the Governance Committee recommends the Board nominate each of the 12 directors currently serving on the Board.

Berkshire's Governance Committee has a policy under which it will consider recommendations presented by shareholders. A shareholder wishing to submit such a recommendation should send a letter to the Secretary of the Corporation at 3555 Farnam Street, Omaha, NE 68131. The mailing envelope must contain a clear notation that the enclosed letter is a Director Nominee Recommendation. The Secretary must receive the recommendation by December 15, 2017, for it to be considered by the Committee for the 2018 Annual Meeting of Shareholders. The letter must identify the author as a shareholder and provide a brief summary of the candidate's qualifications. At a minimum, candidates recommended for nomination to the Board of Directors must meet the director independence standards of the New York Stock Exchange. The Governance Committee's policy provides that candidates recommended by shareholders will be evaluated using the same criteria as are applied to all other candidates.

#### *Director Compensation*

Directors of the Corporation or its subsidiaries who are employees or spouses of employees do not receive fees for attendance at directors meetings. A director who is not an employee or a spouse of an employee receives a fee of \$900 for each meeting attended in person and \$300 for

## Edgar Filing: BERKSHIRE HATHAWAY INC - Form DEF 14A

participating in any meeting conducted by telephone. A director who serves as a member of the Audit Committee receives a fee of \$1,000 quarterly. Directors are reimbursed for their out-of-pocket expenses incurred in attending meetings of directors or shareholders. The Company does not provide directors and officers liability insurance to its directors.

The following table provides compensation information for the year ended December 31, 2016 for each non-management member of the Corporation's Board of Directors.

|                      | Fees Earned<br>or Paid in Cash | Total    |
|----------------------|--------------------------------|----------|
| Howard G. Buffett    | \$ 2,700                       | \$ 2,700 |
| Stephen B. Burke     | 2,700                          | 2,700    |
| Susan L. Decker      | 6,700                          | 6,700    |
| William H. Gates III | 2,700                          | 2,700    |
| David S. Gottesman   | 2,700                          | 2,700    |
| Charlotte Guyman     | 6,700                          | 6,700    |
| Thomas S. Murphy     | 6,700                          | 6,700    |
| Ronald L. Olson      | 2,700                          | 2,700    |
| Walter Scott, Jr.    | 1,500                          | 1,500    |
| Meryl B. Witmer      | 2,700                          | 2,700    |

***Governance, Compensation and Nominating Committee Interlocks and Insider Participation***

The Governance Committee of our Board of Directors currently consists of Walter Scott, Jr., David S. Gottesman, Susan L. Decker and Meryl B. Witmer. None of these individuals has at any time been an officer or employee of the Company. During 2016, none of our executive officers served as a member of the board of directors or compensation committee of any entity for which a member of our Board of Directors or Governance, Compensation and Nominating Committee served as an executive officer.

***Communications with the Board of Directors***

Shareholders and other interested parties who wish to communicate with the Board of Directors or a particular director may send a letter to the Secretary of the Corporation at 3555 Farnam Street, Omaha, NE 68131. The mailing envelope must contain a clear notation indicating that the enclosed letter is a Board Communication or Director Communication. All such letters must clearly state whether the intended recipients are all members of the Board or just certain specified individual directors. The Secretary will make copies of all such letters and circulate them to the appropriate director or directors.

***Corporate Governance Guidelines***

The Board of Directors has adopted Corporate Governance Guidelines to promote effective governance of the Corporation. The Corporate Governance Guidelines are available on Berkshire's website at [www.berkshirehathaway.com](http://www.berkshirehathaway.com).

***Code of Business Conduct and Ethics***

The Corporation has adopted a Code of Business Conduct and Ethics for all Berkshire directors, officers and employees as well as directors, officers and employees of each of its subsidiaries. The Code of Business Conduct and Ethics is available on Berkshire's website at [www.berkshirehathaway.com](http://www.berkshirehathaway.com).

***Related Persons Transactions***

The Charter of the Governance Committee includes procedures for the approval or ratification of any Related Persons Transaction ( Transaction ) as defined in the regulations of the Securities and Exchange Commission. The procedures require that all requests for approval of proposed Transactions or ratification of Transactions be referred to the Chairman of the Governance Committee or directly to the full committee. The full committee reviews any Transaction which the Chairman concludes is material to the Company or which the Chairman is unable to review. Only Transactions which the Governance Committee or its Chairman finds to be in the best interests of Berkshire and its stockholders are approved or ratified. The Chairman reports all Transactions which he reviews to the Governance Committee annually for ratification. Berkshire is not aware of any Transaction entered into since January 1, 2016, or currently proposed, in which a Related Person had, or will have, a direct or indirect material interest.

*Security Ownership of Certain Beneficial Owners and Management*

Warren E. Buffett, whose address is 3555 Farnam Street, Omaha, NE 68131, is a nominee for director and the only person known to the Corporation to be the beneficial owner of more than 5% of the Corporation's Class A Stock. The Bill & Melinda Gates Foundation Trust, whose address is 2365 Carillon Point, Kirkland, WA 98033, of which William H. Gates III is a trustee, is the beneficial owner of more than 5% of the Corporation's Class B Stock. Blackrock Inc. whose address is 55 East 52<sup>nd</sup> Street, New York, NY 10022, reported on a Form 13-G filed with the Securities and Exchange Commission (SEC) on January 19, 2017 it was the beneficial owner of 98,201,083 shares of Class B Common Stock. Such shares represent approximately 7.5% of the outstanding shares of Class B Common Stock. State Street Corporation, whose address is One Lincoln Street, Boston, MA 02111, reported on a Form 13-G filed with the SEC on February 9, 2017 it was the beneficial owner of 81,233,748 shares of Class B Common Stock. Such shares represent 6.2% of the outstanding shares of Class B Common Stock. The Vanguard Group, whose address is 100 Vanguard Boulevard, Malvern, PA 19355, reported on a Form 13-G filed with the SEC on February 10, 2017 it was the beneficial owner of 111,893,952 shares of Class B Common Stock. Such shares represent 8.6% of the outstanding shares of Class B Common Stock. Beneficial ownership of the Corporation's Class A and Class B Stock on March 8, 2017 by Mr. Buffett, the Bill & Melinda Gates Foundation Trust and by other executive officers and directors of the Corporation who own shares is shown in the following table:

| Name                                        | Title of Class of Stock | Shares Beneficially Owned <sup>(1)</sup> | Percentage of Outstanding Stock of Respective Class <sup>(1)</sup> | Percentage of Aggregate Voting Power of Class A and Class B <sup>(1)</sup> | Percentage of Aggregate Economic Interest of Class A and Class B <sup>(1)</sup> |
|---------------------------------------------|-------------------------|------------------------------------------|--------------------------------------------------------------------|----------------------------------------------------------------------------|---------------------------------------------------------------------------------|
| Warren E. Buffett                           | Class A                 | 295,161                                  | 38.3                                                               |                                                                            |                                                                                 |
|                                             | Class B                 | 18,641                                   | *                                                                  | 32.7 <sup>(2)</sup>                                                        | 17.9                                                                            |
| Howard G. Buffett                           | Class A                 | 869 <sup>(3)</sup>                       | 0.1                                                                |                                                                            |                                                                                 |
|                                             | Class B                 | 2,450                                    | *                                                                  | 0.1                                                                        | 0.1                                                                             |
| Stephen B. Burke                            | Class A                 | 28                                       | *                                                                  |                                                                            |                                                                                 |
|                                             | Class B                 |                                          | *                                                                  | *                                                                          | *                                                                               |
| Susan L. Decker                             | Class A                 |                                          | *                                                                  |                                                                            |                                                                                 |
|                                             | Class B                 | 3,125                                    | *                                                                  | *                                                                          | *                                                                               |
| William H. Gates III                        | Class A                 | 4,350 <sup>(4)</sup>                     | 0.6                                                                |                                                                            |                                                                                 |
|                                             | Class B                 | 67,657,371 <sup>(4)</sup>                | 5.2                                                                | 1.2                                                                        | 3.0                                                                             |
| David S. Gottesman                          | Class A                 | 10,276 <sup>(5)</sup>                    | 1.3                                                                |                                                                            |                                                                                 |
|                                             | Class B                 | 2,675,864 <sup>(5)</sup>                 | 0.2                                                                | 1.2                                                                        | 0.7                                                                             |
| Charlotte Guyman                            | Class A                 | 100                                      | *                                                                  |                                                                            |                                                                                 |
|                                             | Class B                 | 300                                      | *                                                                  | *                                                                          | *                                                                               |
| Charles T. Munger                           | Class A                 | 4,883                                    | 0.6                                                                |                                                                            |                                                                                 |
|                                             | Class B                 | 750                                      | *                                                                  | 0.5                                                                        | 0.3                                                                             |
| Thomas S. Murphy                            | Class A                 | 695                                      | 0.1                                                                |                                                                            |                                                                                 |
|                                             | Class B                 | 1,489                                    | *                                                                  | *                                                                          | *                                                                               |
| Ronald L. Olson                             | Class A                 | 308 <sup>(6)</sup>                       | *                                                                  |                                                                            |                                                                                 |
|                                             | Class B                 | 17,435 <sup>(6)</sup>                    | *                                                                  | *                                                                          | *                                                                               |
| Walter Scott, Jr.                           | Class A                 | 100                                      | *                                                                  |                                                                            |                                                                                 |
|                                             | Class B                 |                                          | *                                                                  | *                                                                          | *                                                                               |
| Meryl B. Witmer                             | Class A                 | 3 <sup>(7)</sup>                         | *                                                                  |                                                                            |                                                                                 |
|                                             | Class B                 | 1,000                                    | *                                                                  | *                                                                          | *                                                                               |
| Directors and executive officers as a group | Class A                 | 316,773                                  | 41.1                                                               |                                                                            |                                                                                 |
|                                             | Class B                 | 70,378,425                               | 5.4                                                                | 35.9                                                                       | 22.1                                                                            |

\* less than 0.1%.

<sup>(1)</sup> Beneficial owners exercise both sole voting and sole investment power unless otherwise stated. Each share of Class A Stock is convertible into 1,500 shares of Class B Stock at the option of the shareholder. As a result, pursuant to Rule 13d-3(d)(1) of the Securities Exchange Act of 1934, a shareholder is deemed to have beneficial ownership of the shares of Class B Stock which such shareholder may acquire upon conversion of the Class A Stock. In order to avoid overstatement, the amount of Class B Stock beneficially owned does not take into account such shares of Class B Stock which may be acquired upon conversion (an amount which is equal to 1,500 times the number of shares of Class A Stock held by a shareholder). The percentage of outstanding Class B Stock is based on the total number of shares of Class B Stock outstanding as of March 8, 2017 and does not take into account shares of Class B Stock which may be issued upon conversion of Class A Stock.

## Edgar Filing: BERKSHIRE HATHAWAY INC - Form DEF 14A

- (2) *Mr. Buffett has entered into a voting agreement with Berkshire providing that, should the combined voting power of Berkshire shares as to which Mr. Buffett has or shares voting and investment power exceed 49.9% of Berkshire's total voting power, he will vote those shares in excess of that percentage proportionately with votes of the other Berkshire shareholders.*
- (3) *Includes 859 Class A shares held by a private foundation for which Mr. Buffett possesses voting and investment power but with respect to which he disclaims any beneficial interest.*
- (4) *Includes 4,050 Class A shares held by a single-member limited liability company of which Mr. Gates is the sole member and 67,657,371 Class B shares owned by the Bill & Melinda Gates Foundation Trust of which Mr. Gates and his wife are co-trustees but with respect to which Mr. and Mrs. Gates disclaim any beneficial interest.*
- (5) *Includes 10,276 Class A shares and 2,675,864 Class B shares as to which Mr. Gottesman or his wife has shared voting power and 9,842 Class A shares and 2,576,575 Class B shares as to which Mr. Gottesman or his wife has shared investment power. Mr. Gottesman has a pecuniary interest in 6,425 Class A shares and 395 Class B shares included herein.*
- (6) *Includes 190 Class A shares and 400 Class B shares held by four trusts for which Mr. Olson is a trustee but with respect to which Mr. Olson disclaims any beneficial interest.*
- (7) *Does not include 2 Class A shares owned by Ms. Witmer's husband and 2 Class A shares owned by her two children.*

*Compensation Discussion and Analysis*

Berkshire's program regarding compensation of its executive officers is different from most public company programs. Mr. Buffett's and Mr. Munger's compensation is reviewed annually by the Governance Committee of the Corporation's Board of Directors. Due to Mr. Buffett's and Mr. Munger's desire that their compensation remain unchanged, the Committee has not proposed an increase in Mr. Buffett's or Mr. Munger's compensation since the Committee was created in 2004. Prior to that time Mr. Buffett recommended to the Board of Directors the amount of his compensation and Mr. Munger's. Mr. Buffett's and Mr. Munger's annual compensation has each been \$100,000 for more than 25 years and Mr. Buffett has advised the Committee that he would not expect or desire such compensation to increase in the future.

The Committee has established a policy that: (i) neither the profitability of Berkshire nor the market value of its stock are to be considered in the compensation of any executive officer; and (ii) all compensation paid to executive officers of Berkshire be deductible under Internal Revenue Code Section 162(m). Under the Committee's compensation policy, Berkshire does not grant stock options to executive officers. The Committee has delegated to Mr. Buffett the responsibility for setting the compensation of Mr. Hamburg, Berkshire's Senior Vice President/Chief Financial Officer.

Mr. Buffett will on occasion utilize Berkshire personnel and/or have Berkshire pay for minor items such as postage or phone calls that are personal. Mr. Buffett reimburses Berkshire for these costs by making an annual payment to Berkshire in an amount that is equal to or greater than the costs that Berkshire has incurred on his behalf. During 2016, Mr. Buffett reimbursed Berkshire \$50,000. Berkshire provides personal and home security services for Mr. Buffett. The cost for these services was \$387,881 in 2016. It should be noted that many large companies maintain security departments that provide costly services to top executives but for which no itemization is provided in their proxy statements. Mr. Buffett and Mr. Munger do not use Company cars or belong to clubs to which the Company pays dues. It should also be noted that neither Mr. Buffett nor Mr. Munger utilizes corporate-owned aircraft for personal use. Each of them is personally a fractional NetJets owner, paying standard rates, and they use Berkshire-owned aircraft for business purposes only.

Factors considered by Mr. Buffett in setting Mr. Hamburg's salary are typically subjective, such as his perception of Mr. Hamburg's performance and any changes in functional responsibility. Mr. Buffett also sets the compensation for each of the CEO's of Berkshire's significant operating businesses. He utilizes many different incentive arrangements, with their terms dependent on such elements as the economic potential or capital intensity of the business. The incentives can be large and are always tied to the operating results for which the CEO has authority. These incentives are related to measures over which the CEO has control.

The following table discloses the compensation received for the three years ended December 31, 2016 by the Corporation's Chief Executive Officer, its other executive officer and its Chief Financial Officer.

**SUMMARY COMPENSATION TABLE**

| Name and<br>Principal Position                                         | Year | Annual Compensation |                           | All<br>Other<br>Compensation | Total<br>Compensation |
|------------------------------------------------------------------------|------|---------------------|---------------------------|------------------------------|-----------------------|
|                                                                        |      | Salary              | Bonus                     |                              |                       |
| Warren E. Buffett<br>Chief Executive Officer/<br>Chairman of the Board | 2016 | \$ 100,000          | \$                        | \$ 387,881 <sup>(2)</sup>    | \$ 487,881            |
|                                                                        | 2015 | 100,000             |                           | 370,244 <sup>(2)</sup>       | 470,244               |
|                                                                        | 2014 | 100,000             |                           | 364,011 <sup>(2)</sup>       | 464,011               |
| Charles T. Munger <sup>(1)</sup><br>Vice Chairman of the Board         | 2016 | 100,000             |                           |                              | 100,000               |
|                                                                        | 2015 | 100,000             |                           |                              | 100,000               |
|                                                                        | 2014 | 100,000             |                           |                              | 100,000               |
| Marc D. Hamburg<br>Senior Vice President/CFO                           | 2016 | 1,550,000           |                           | 13,250 <sup>(4)</sup>        | 1,563,250             |
|                                                                        | 2015 | 1,350,000           |                           | 13,250 <sup>(4)</sup>        | 1,363,250             |
|                                                                        | 2014 | 1,225,000           | 500,000<br><sup>(3)</sup> | 13,000 <sup>(4)</sup>        | 1,738,000             |

<sup>(1)</sup> Mr. Munger is compensated by a Berkshire subsidiary.

<sup>(2)</sup> Represents the costs of personal and home security services provided for Mr. Buffett and paid by Berkshire.

Edgar Filing: BERKSHIRE HATHAWAY INC - Form DEF 14A

<sup>(3)</sup> *Bonus paid in recognition of work performed in connection with a business acquisition.*

<sup>(4)</sup> *Represents contributions to a subsidiary's defined contribution plan in which Mr. Hamburg participates.*

***Governance, Compensation and Nominating Committee Report***

We have reviewed and discussed with management the Compensation Discussion and Analysis to be included in the Company's 2016 Shareholder Meeting Schedule 14A Proxy Statement, filed pursuant to Section 14(a) of the Securities Exchange Act of 1934 (the "Proxy"). Based on the review and discussion referred to on page 8, we recommend that the Compensation Discussion and Analysis be included in the Company's Proxy.

Submitted by the members of the Governance, Compensation and Nominating Committee of the Board of Directors.

Walter Scott, Jr., Chairman  
Susan L. Decker

David S. Gottesman  
Meryl B. Witmer

***Section 16(a) Beneficial Ownership Reporting Compliance***

Section 16(a) of the Securities Exchange Act of 1934 requires the Corporation's officers and directors, and persons who own more than 10% of a registered class of the Corporation's equity securities, to file reports of ownership and changes in ownership with the Securities and Exchange Commission and the New York Stock Exchange. Officers, directors and greater than ten-percent shareholders are required by the regulations of the Securities Exchange Commission to furnish the Corporation with copies of all Section 16(a) forms they file. Based solely on its review of the copies of such forms received by the Corporation, and written representations from certain reporting persons that no Section 16(a) forms were required for those persons, the Corporation believes that during 2016 all filing requirements applicable to its officers, directors and greater than ten-percent shareholders were complied with except as follows. On March 16, 2016, Mr. Olson filed a Form 4 regarding the purchase of 10 shares of Berkshire Class A common stock on March 11, 2016. The Form 4 should have been filed no later than March 15, 2016.

***Independent Public Accountants***

Deloitte & Touche LLP ( "Deloitte" ) served as the Corporation's principal independent public accountants for 2016. Representatives from that firm will be present at the Annual Meeting of Shareholders. The Corporation has not selected independent public accountants for the current year, since its normal practice is for the Audit Committee of the Board of Directors to make such selection later in the year. The following table shows the fees paid or accrued for audit services and fees paid for audit-related, tax and all other services rendered by Deloitte for each of the last two years (in millions):

|                                   | 2016    | 2015    |
|-----------------------------------|---------|---------|
| Audit Fees <sup>(a)</sup>         | \$ 44.1 | \$ 35.4 |
| Audit-Related Fees <sup>(b)</sup> | 1.5     | 2.2     |
| Tax Fees <sup>(c)</sup>           | 0.8     | 0.5     |
|                                   | \$ 46.4 | \$ 38.1 |

(a) Audit fees include fees for the audit of the Corporation's consolidated financial statements and interim reviews of the Corporation's quarterly financial statements, audit services provided in connection with required statutory audits of many of the Corporation's insurance subsidiaries and certain of its non-insurance subsidiaries and comfort letters, consents and other services related to Securities and Exchange Commission matters.

(b) Audit-related fees primarily include fees for certain audits of subsidiaries not required for purposes of Deloitte's audit of the Corporation's consolidated financial statements or for any other statutory or regulatory requirements, audits of certain subsidiary employee benefit plans and consultations on various accounting and reporting matters.

(c) Tax fees include fees for services relating to tax compliance, tax planning and tax advice. These services include assistance regarding federal, state and international tax compliance, tax return preparation and tax audits.

The Audit Committee has considered whether the non-audit services provided to the Company by Deloitte impaired the independence of Deloitte and concluded that they did not.

## Edgar Filing: BERKSHIRE HATHAWAY INC - Form DEF 14A

All of the services performed by Deloitte were pre-approved in accordance with the pre-approval policy adopted by the Audit Committee on May 5, 2003. The policy provides guidelines for audit, audit-related, tax and other non-audit services that may be provided by Deloitte to the Company. The policy (a) identifies the guiding principles that must be considered by the Audit Committee in approving services to ensure that Deloitte's independence is not impaired; (b) describes the audit, audit-related and tax services that may be provided and the non-audit services that are prohibited; and (c) sets forth pre-approval requirements for all permitted services. Under the policy, requests to provide services that require specific approval by the Audit Committee will be submitted to the Audit Committee by both the Company's independent auditor and its Chief Financial Officer. All requests for services to be provided by the independent auditor that do not require specific approval by the Audit Committee will be submitted to the Company's Chief Financial Officer and must include a detailed description of the services to be rendered. The Chief Financial Officer will determine whether such services are included within the list of services that have received the general pre-approval of the Audit Committee. The Audit Committee will be informed on a timely basis of any such services rendered by the independent auditor.

*Report of the Audit Committee*

February 23, 2017

To the Board of Directors of Berkshire Hathaway Inc.

We have reviewed and discussed the consolidated financial statements of the Corporation and its subsidiaries to be set forth in the Corporation's 2016 Annual Report to Shareholders and in Item 8 of the Corporation's Annual Report on Form 10-K for the year ended December 31, 2016 with management of the Corporation and Deloitte & Touche LLP, independent public accountants for the Corporation.

We have discussed with Deloitte & Touche LLP the matters required to be discussed by the Public Company Accounting Oversight Board (PCAOB), as adopted in Auditing Standard No. 16 (Communications with Audit Committees). We have received the written disclosures and the letter from Deloitte & Touche LLP required by the applicable PCAOB requirements for independent accountant communications with audit committees with respect to auditor independence and have discussed with Deloitte & Touche LLP its independence from the Corporation.

It is not the duty of the Audit Committee to plan or conduct audits or to determine that the Corporation's financial statements are complete and accurate and in accordance with generally accepted accounting principles; that is the responsibility of management and the Corporation's independent public accountants. In giving its recommendation to the Board of Directors, the Audit Committee has relied on (i) management's representation that such financial statements have been prepared with integrity and objectivity and in conformity with generally accepted accounting principles and (ii) the reports of the Corporation's independent public accountants with respect to such financial statements.

Based on the review and discussions with management of the Corporation and Deloitte & Touche LLP referred to above, we recommend to the Board of Directors that the Corporation publish the consolidated financial statements of the Corporation and subsidiaries for the year ended December 31, 2016 in the Corporation's Annual Report on Form 10-K and in the Corporation's 2016 Annual Report to Shareholders.

Submitted by the members of the Audit Committee of the Board of Directors.

Thomas S. Murphy, Chairman  
Susan L. Decker

Charlotte Guyman

## **2. ADVISORY VOTE ON EXECUTIVE COMPENSATION**

At the Company's 2014 Annual Meeting of Shareholders, 99.6% of the votes cast on the advisory vote on the executive compensation proposal were in favor of our executive compensation policies. The Board of Directors and Governance Committee reviewed these results and determined that, given the significant level of support, no changes to our executive compensation policies were necessary at that time. In addition, at the Company's 2014 Annual Meeting of Shareholders, 82.5% of the votes cast were in favor of holding an advisory vote on executive compensation every three years. The Governance Committee reviewed these results and determined that the Company's shareholders should vote on a say-on-pay proposal every three years. Accordingly, a say-on-pay vote is being taken at this year's Annual Meeting of Shareholders.

**Resolved, that the shareholders of the Company approve, on an advisory basis, the compensation paid to the Company's Named Executive Officers, as disclosed pursuant to Item 402 of Regulation S-K, including the Compensation Discussion and Analysis, the accompanying compensation tables, and the related narrative discussion, in the Company's 2017 Annual Meeting Proxy Statement.**

This is an advisory vote, and is not binding on the Company. The Board and the Governance, Compensation and Nominating Committee, which is comprised of independent directors, expect to take into account the outcome of this vote when considering future executive compensation decisions to the extent they can determine the cause or causes of any significant negative voting results. Shareholders are encouraged to read the Company's disclosure pursuant to Item 402, including the Compensation Discussion and Analysis, the accompanying compensation tables, and the related narrative disclosure, in this proxy statement.

**The Board of Directors recommends that you vote FOR the approval, on an advisory basis, of the resolution approving the Company's executive compensation. Proxies given without instructions will be voted FOR approval of this resolution.**

**3. ADVISORY VOTE ON THE FREQUENCY OF AN ADVISORY VOTE ON EXECUTIVE COMPENSATION**

Section 14A of the Exchange Act, in addition to providing shareholders with the opportunity to cast an advisory vote on executive compensation, requires that the Company not less frequently than every six years provide shareholders with an advisory vote on whether the advisory vote on executive compensation should be held every one, two or three years. The last such vote occurred at the 2014 Annual Meeting of Shareholders.

The Board continues to believe that a frequency of every three years for the advisory vote on executive compensation is the most appropriate choice for conducting and responding to a say-on-pay vote for the Company. Shareholders who have concerns

about executive compensation during the interval between say-on-pay votes are welcome to bring their specific concerns to the attention of the Board. Please refer to Communications with the Board of Directors in this proxy statement for information about communicating with the Board.

The proxy card provides shareholders with the opportunity to choose among four options (holding the vote every one, two or three years, or abstaining) and, therefore, shareholders will not be voting to approve or disapprove the Board's recommendation.

Shareholders are being asked to vote on the following resolution:

**Resolved, that the shareholders of the Company determine, on an advisory basis, that the frequency with which the shareholders of the Company shall have an advisory vote on the compensation of the Company's Named Executive Officers set forth in the Company's proxy statement is:**

**Choice 1** every year;

**Choice 2** every two years;

**Choice 3** every three years; or

**Choice 4** abstain from voting.

Although this advisory vote on the frequency of the say-on-pay vote is non-binding, the Board and the Governance Committee will take into account the outcome of the vote when considering the frequency of future advisory votes on executive compensation.

#### 4. SHAREHOLDER PROPOSAL

Mr. Tom Beers and Ms. Mary Durfee are the joint owners of 100 shares of Class B Common Stock and have given notice that a representative of Clean Yield Asset Management intends to present for action at the meeting the following proposal.

**Resolved**, that the shareholders of Berkshire Hathaway Inc. ( Company ) hereby request that the Company provide a report, updated semiannually, disclosing the Company's:

1. Policies and procedures for making, with corporate funds or assets, contributions and expenditures (direct or indirect) to
  - (a) participate or intervene in any political campaign on behalf of (or in opposition to) any candidate for public office, or
  - (b) influence the general public, or any segment thereof, with respect to an election or referendum.
2. Monetary and non-monetary contributions and expenditures (direct and indirect) used in the manner described in section 1. above, including:
  - a. The identity of the recipient as well as the amount paid to each; and
  - b. The title(s) of the person(s) in the Company responsible for decision-making.

The report shall be presented to the board of directors or relevant board committee and posted on the Company's website within 12 months from the date of the annual meeting.

#### Supporting Statement

As long-term shareholders of Berkshire Hathaway, we support transparency and accountability in corporate spending on political activities. These include any activities considered intervention in any political campaign under the Internal Revenue Code, such as direct and indirect contributions to political candidates, parties or committees; ballot initiatives; independent expenditures; or electioneering communications on

behalf of federal, state or local candidates.

Disclosure is in the best interest of the company and its shareholders and critical for compliance with federal ethics laws. Moreover, the Supreme Court's *Citizens United* decision recognized the importance of political spending disclosure for shareholders when it said, "[D]isclosure permits citizens and shareholders to react to the speech of corporate entities in a proper way. This transparency enables the electorate to make informed decisions and give proper weight to different speakers and messages. Gaps in transparency and accountability may expose the company to reputational and business risks that could threaten long-term shareholder value.

According to publicly available data, Berkshire has contributed at least \$55,976 in corporate funds since the 2004 election cycle. (CQ: <http://moneyline.cq.com> and National Institute on Money in State Politics: <http://www.followthemoney.org>).

But relying on publicly available data may not provide a complete picture of a company's political spending. For example, the Berkshire Hathaway's payments to trade associations used for political activities are undisclosed and unknown. In some companies, corporate managers do not know how trade associations use their company's money politically. The proposal asks Berkshire Hathaway to disclose all of its political spending, including payments to trade associations and other tax exempt organizations used for political purposes. This would bring it in line with a growing number of leading companies, including **Capital One**, **JP Morgan Chase**, and **Visa**, that support political disclosure and accountability and present this information on their websites.

The Company's Board and its shareholders need comprehensive disclosure to be able to fully evaluate the political use of corporate assets. We urge your support for this critical governance reform.

**THE BOARD OF DIRECTORS UNANIMOUSLY FAVORS A VOTE AGAINST THE PROPOSAL FOR THE FOLLOWING REASONS:**

The Board of Directors does not believe that the reporting of Berkshire's political contributions is an appropriate use of its resources and recommends that our shareholders vote against this proposal. Berkshire and its subsidiaries fully comply with all disclosure requirements pertaining to political contributions under federal, state and local laws. The Parent Company makes no political contributions and Mr. Buffett does not instruct the managers of Berkshire subsidiaries to make any political contributions. During the past several years, political contributions of Berkshire subsidiaries have been less than \$10 million per year or less than 0.1% of Berkshire's consolidated annual operating expenditures.

Additionally, we do not agree with the proponents assertion that gaps in transparency and accountability may expose the company to reputational and business risks that could threaten long-term shareholder value. To the contrary, the Board of Directors believes the adoption of the reporting being proposed, in addition to creating unnecessary administrative costs, could expose Berkshire subsidiaries to competitive harm without commensurate benefit to our shareholders.

**Proxies given without instructions will be voted against this shareholder proposal.**

**5. SHAREHOLDER PROPOSAL**

Ms. Marcia Sage is the owner of 30 shares of Class B Common Stock and has given notice that a representative of Baldwin Brothers Inc. intends to present for action at the meeting the following proposal.

**WHEREAS:** Research indicates methane leaks from gas operations could erase the climate benefits of reducing coal use. Methane emissions are a significant contributor to climate change, with an impact on global temperature roughly 84 times that of CO<sub>2</sub> over a 20 year period. Leaked methane represented 30 billion dollars of lost revenue (3 percent of gas produced) in 2012. Yet, an October 2016 study published in *Nature* indicates methane emissions from the oil and gas sector are 20 to 60 percent higher than previously thought.

While utilities are increasingly reliant on the safe, reliable, and efficient delivery of gas along the value chain, the 2015 failure of a gas injection well at Southern California Gas Company's Aliso Canyon Storage Field in Los Angeles revealed major vulnerabilities in the maintenance and safety of natural gas storage facilities. The incident exposed both a lack of oversight and contingency planning in the face of a well blowout.

The casing failure of well SS-25 precipitated the release of over 100,000 tons of methane into the atmosphere, resulting in the relocation of 8,000 families and jeopardizing California's mitigation objectives under the state's climate law AB-32. Relocation, clean up, and well containment costs have soared to over 700 million dollars to date, with criminal filings and civil lawsuits against SoCal Gas pending.

There are over 400 gas storage facilities around the country. According to the Energy Information Administration (EIA), over 80 percent of these facilities are also located in depleted oil wells, many drilled decades ago. Berkshire Hathaway has storage facilities that may face similar risks through the Northern Natural Gas Company subsidiary, which is estimated to hold the 11<sup>th</sup> highest volume of natural gas in the country.

A failure by companies to proactively inspect, monitor, and upgrade critical transportation and storage infrastructure with the aim of reducing methane emissions may invite more rigorous regulations. The EPA released new rules in May 2016 to reduce oil and gas sector methane emissions by 11 million metric tons by 2025.

Poor oversight of gas infrastructure, including storage facilities, has a direct economic impact on Berkshire Hathaway, as lost gas is not available for sale. We believe a strong program of measurement, mitigation, target setting and disclosure reduces regulatory and legal risk, maximizes gas for sale, and bolsters shareholder value.

**RESOLVED:** Shareholders request Berkshire Hathaway issue a report (by October 2017, at reasonable cost, omitting proprietary information) reviewing the Company's policies, actions and plans to measure, monitor, mitigate, disclose, and set quantitative reduction targets for methane emissions resulting from all operations, including storage and transportation, under the Company's financial or operational control.

**SUPPORTING STATEMENT:** We believe the report should include the leakage rate as a percentage of production, throughput, and/or stored gas; management of high risk infrastructure; best practices; worst performing assets; environmental impact; reduction targets and methods to track progress over time. Best practice strategy would utilize real-time measurement and monitoring.



---

**THE BOARD OF DIRECTORS UNANIMOUSLY FAVORS A VOTE AGAINST THE PROPOSAL FOR THE FOLLOWING REASONS:**

The Board of Directors does not believe that issuance of a report reviewing the Company's policies, actions and plans to measure, monitor, mitigate, disclose and set quantitative reduction targets for methane emissions resulting from all operations, including storage and transportation, under the Company's financial or operational control is a prudent exercise to undertake. We recognize the importance to our shareholders and to the future of Berkshire and its subsidiary companies of minimizing methane releases from an environmental, safety and cost perspective. Northern Natural Gas, one of Berkshire's two gas pipeline businesses, has been an active participant in the U.S. Environmental Protection Agency's Natural Gas STAR Program since 1994. This program is a voluntary partnership between the U.S. Environmental Protection Agency and the oil and gas industry and promotes the implementation of technologies and practices to reduce emissions of methane and transparently report the information. In March 2016, Northern Natural Gas and Kern River Gas Transmission Company, Berkshire's other gas pipeline business, along with MidAmerican Energy Company, our Iowa based regulated gas and electric utility, became founding partners of the U.S. Environmental Protection Agency's voluntary Natural Gas STAR Methane Challenge Program. The Methane Challenge Program builds upon the STAR program, creating a structure through which companies submit plans to make specific, quantifiable emission reduction commitments and report results.

Berkshire's two natural gas transmission and distribution pipelines have significantly reduced and avoided releases of methane, thus reducing greenhouse gas emissions, enhancing pipeline integrity, making their operations safer, and reducing costs for customers through reductions in lost gas. Reports of methane emissions and reductions are submitted to the U.S. Environmental Protection Agency and have been made available on the U.S. Environmental Protection Agency's website. Methane emissions and reduction information is publicly available and we do not believe that a separate report is required.

**Proxies given without instructions will be voted against this shareholder proposal.**

**6. SHAREHOLDER PROPOSAL**

The Nebraska Peace Foundation owns one share of Class A Common Stock and has given notice that a representative of The Nebraska Peace Foundation intends to present for action at the meeting the following proposal.

WHEREAS: Climate scientists assert with near unanimity that climate changes caused primarily by greenhouse gas emissions pose an existential threat to civilization. The ubiquitous burning of fossil fuels and their infrastructures must now be radically curtailed within a few short years to prevent the worst of possible consequences of climate changes.

AND WHEREAS: Many investors and advisers warn of large future losses by companies in the fossil fuel industry. The risks of stranded fossil-fuel assets, regulatory action, carbon pricing, litigation, and investor flight have many corporate executives rethinking the value of fossil fuel investments. Recently, Earth Institute Director Jeffrey Sachs urged institutional investors to exercise their fiduciary responsibility to reduce the risk of losses via fossil fuel divestment.

AND WHEREAS: BH and subsidiaries hold considerable investments in fossil-fuel companies, including Phillips 66 and Suncor Energy.

BE IT RESOLVED: Shareholders require that BH divest its holdings in companies involved in the extracting, processing, and/or burning of fossil fuels within 12 years to protect its investment portfolio from financial losses.

**SUPPORTING STATEMENT:**

Originating on college campuses in 2011, the movement to divest from fossil fuels has become the fastest growing divestment movement in history. By September 2016, 595 institutions including pension funds, foundations, and university endowments and tens of thousands of individuals have divested \$3.4 trillion in assets worldwide from fossil fuels.

The Rockefeller Brothers Fund, a fortune that originated from the company that became ExxonMobil, began divesting fossil fuels in 2014. By the end of 2015, the Bill and Melinda Gates Foundation had followed suit and sold all its holdings in ExxonMobil and BP. In 2015 as well, the London-based Guardian Media Group announced it would sell all the fossil fuel assets in its investment fund. GMG chair Neil Berkett stated that the decision was based on both financial and ethical grounds as fossil fuel assets had performed relatively poorly in recent years and were threatened by future climate change action: This means we can adopt socially responsible investment criteria without putting at risk [GMC's] core purpose to generate long-term returns.

## Edgar Filing: BERKSHIRE HATHAWAY INC - Form DEF 14A

Major corporations are also beginning to divest. In 2015, insurance giant AXA announced plans to sell 500 million of coal assets. AXA CEO Henri de Castries: It is our responsibility, as a long-term investor, to consider carbon as a risk and to accompany the global energy transition. Divesting from coal contributes both to de-risking our investment portfolios and to building better alignment with AXA's corporate responsibility strategy to build a stronger, safer and more sustainable society.

---

**THE BOARD OF DIRECTORS UNANIMOUSLY FAVORS A VOTE AGAINST THE PROPOSAL FOR THE FOLLOWING REASONS:**

The Board of Directors does not believe that divesting its holdings in companies involved in the extracting, processing, and/or burning of fossil fuels within 12 years is appropriate. The Board believes that Berkshire should not limit its universe of potential investments based upon complex social and moral issues. Berkshire's businesses and the companies in which it invests have corporate governance structures in place to comply with state and federal laws, including compliance with state and federal environmental regulations and laws which reduce the environmental impact of their operations.

**Proxies given without instructions will be voted against this shareholder proposal.**

**7. OTHER MATTERS**

As of the date of this statement your management knows of no business to be presented to the meeting that is not referred to in the accompanying notice other than the approval of the minutes of the last Annual Meeting of Shareholders, which action will not be construed as approval or disapproval of any of the matters referred to in such minutes. As to other business that may properly come before the meeting, it is intended that proxies properly executed and returned will be voted in respect thereof at the discretion of the person voting the proxies in accordance with his or her best judgment, including upon any shareholder proposal about which the Corporation did not receive timely notice.

*Annual Report*

The Annual Report to the Shareholders for 2016 accompanies this proxy statement, but is not deemed a part of the proxy soliciting material.

**A copy of the 2016 Form 10-K report as filed with the Securities and Exchange Commission, excluding exhibits, will be mailed to shareholders without charge upon written request to: Sharon L. Heck, Secretary, Berkshire Hathaway Inc., 3555 Farnam Street, Omaha, NE 68131. Such request must set forth a good-faith representation that the requesting party was either a holder of record or a beneficial owner of Class A or Class B Stock of the Corporation on March 8, 2017. Exhibits to the Form 10-K will be mailed upon similar request and payment of specified fees. The 2016 Form 10-K is also available through the Securities and Exchange Commission's website ([www.sec.gov](http://www.sec.gov)).**

*Proposals of Shareholders*

Any shareholder proposal intended to be considered for inclusion in the proxy statement for presentation at the 2018 Annual Meeting must be received by the Corporation by November 15, 2017. The proposal must be in accordance with the provisions of Rule 14a-8 promulgated by the Securities and Exchange Commission under the Securities Exchange Act of 1934. It is suggested the proposal be submitted by certified mail return receipt requested. Shareholders who intend to present a proposal at the 2018 Annual Meeting without including such proposal in the Corporation's proxy statement must provide the Corporation notice of such proposal no later than January 31, 2018. The Corporation reserves the right to reject, rule out of order or take other appropriate action with respect to any proposal that does not comply with these and other applicable requirements.

By order of the Board of Directors

SHARON L. HECK, *Secretary*

*Omaha, Nebraska*

*March 17, 2017*

**BERKSHIRE HATHAWAY INC.**

**Annual Meeting of Shareholders to be held on May 6, 2017**

**This Proxy is Solicited on Behalf of the Board of Directors**

**P** The undersigned hereby appoints Marc D. Hamburg and Walter Scott, Jr., or either of them, as proxies, with  
**R** power of substitution to each proxy and substitute, to vote the Class A Common Stock (CLA) and Class B  
**O** Common Stock (CLB) of the undersigned at the 2017 Annual Meeting of Shareholders of Berkshire Hathaway  
**X** Inc. and at any adjournment thereof, as indicated on the reverse hereof on the matters specified, and as said  
proxies may determine in the exercise of their best judgment on any other matters which may properly come  
before the meeting or any adjournment thereof.

**Y**

**IF PROPERLY EXECUTED AND RETURNED, THIS PROXY WILL BE VOTED AS SPECIFIED  
OR, IF NOT SPECIFIED, WILL BE VOTED FOR ELECTING ALL DIRECTOR NOMINEES; FOR  
THE ADVISORY VOTE ON EXECUTIVE COMPENSATION AS WELL AS FOR A 3 YEAR  
FREQUENCY OF A VOTE ON EXECUTIVE COMPENSATION; AND AGAINST THE THREE  
SHAREHOLDER PROPOSALS.**

**PLEASE SIGN ON THE REVERSE SIDE AND MAIL PROMPTLY  
IN THE ENCLOSED ENVELOPE**

SEE REVERSE  
SIDE

SEE REVERSE  
SIDE

**Please mark  
votes as in  
this example.**

**IMPORTANT NOTICE REGARDING THE  
AVAILABILITY OF PROXY MATERIALS FOR  
THE SHAREHOLDER MEETING TO BE HELD  
ON MAY 6, 2017.**

**The Board of Directors Recommends a Vote For All  
Nominees.**

**The following material is available at  
[www.berkshirehathaway.com/eproxy](http://www.berkshirehathaway.com/eproxy).  
Proxy Statement  
Annual Report**

1. Election of Directors

**MARK HERE**

**Nominees:** Warren E. Buffett, Charles T. Munger,

**FOR ADDRESS**

Howard G. Buffett, Stephen B. Burke, Susan L.

**CHANGE AND**

Decker, William H. Gates III, David S. Gottesman,

**NOTE AT LEFT**

Charlotte Guyman, Thomas S. Murphy, Ronald L. Olson,

Walter Scott, Jr. and Meryl B. Witmer

|                 |                 |
|-----------------|-----------------|
| <b>FOR</b>      | <b>WITHHELD</b> |
| <b>ALL</b>      | <b>FROM ALL</b> |
| <b>NOMINEES</b> | <b>NOMINEES</b> |

**Please sign exactly as your name  
appears. If acting as attorney, executor,  
trustee or in representative capacity,  
sign name and title.**

**For, except vote withheld from the above nominee(s).**

**Signature:**

**Date**

**Signature:**

**Date**

**The Board of Directors Recommends a Vote For Item 2.**

2. Non-binding resolution to approve the compensation of the Company's Named Executive Officers, as described in the 2017 Proxy Statement.

**FOR                  AGAINST                  ABSTAIN**

**The Board of Directors Recommends You Vote For a 3 Year Frequency.**

3. Non-binding resolution to determine the frequency (whether annual, biennial or triennial) with which shareholders of the Company shall be entitled to have an advisory vote on executive compensation.

**1 YEAR  
2 YEAR                  3 YEAR                  ABSTAIN**

**The Board of Directors Recommends a Vote Against Item 4.**

4. Shareholder proposal regarding political contributions.

**FOR                  AGAINST                  ABSTAIN**

**The Board of Directors Recommends a Vote Against Item 5.**

5. Shareholder proposal regarding methane gas emissions.

**FOR                  AGAINST                  ABSTAIN**

**The Board of Directors Recommends a Vote Against Item 6.**

6. Shareholder proposal regarding divesting of investments in companies involved with fossil fuels.

**FOR                  AGAINST                  ABSTAIN**