UNIVEST CORP OF PENNSYLVANIA Form 10-Q August 08, 2013 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended June 30, 2013.

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_\_\_ to \_\_\_\_\_\_.

# UNIVEST CORPORATION OF PENNSYLVANIA

**Commission File Number: 0-7617** 

(Exact name of registrant as specified in its charter)

Pennsylvania (State or other jurisdiction of

23-1886144 (IRS Employer

incorporation or organization)

Identification No.)

14 North Main Street, Souderton, Pennsylvania 18964

(Address of principal executive offices)(Zip Code)

Registrant s telephone number, including area code: (215) 721-2400

#### Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes "No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes "No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer

Non-accelerated filer " (Do not check if a smaller reporting company)

Smaller reporting company
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). "Yes x No

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Common Stock, \$5 par value (Title of Class) <u>16,678,341</u> (Number of shares outstanding at July 31, 2013)

# UNIVEST CORPORATION OF PENNSYLVANIA AND SUBSIDIARIES

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# PART I. FINANCIAL INFORMATION

# Item 1. Financial Statements

#### UNIVEST CORPORATION OF PENNSYLVANIA

# CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except per share data)	NAUDITED) June 30, 2013	SEE NOTE) cember 31, 2012
ASSETS		
Cash and due from banks	\$ 45,360	\$ 98,399
Interest-earning deposits with other banks	41,194	47,713
Investment securities held-to-maturity (fair value \$70,029 and \$71,327 at June 30, 2013 and		
December 31, 2012, respectively)	69,425	69,845
Investment securities available-for-sale	416,035	429,734
Loans held for sale	3,609	4,530
Loans and leases held for investment	1,499,993	1,481,862
Less: Reserve for loan and lease losses	(24,718)	(24,746)
Net loans and leases held for investment	1,475,275	1,457,116
Premises and equipment, net	32,493	33,222
Goodwill	57,517	56,238
Other intangibles, net of accumulated amortization and fair value adjustments of \$9,244	,-	, .
and \$10,475 at June 30, 2013 and December 31, 2012, respectively	8,470	6,456
Bank owned life insurance	62,326	61,409
Accrued interest receivable and other assets	43,897	40,179
Total assets	\$ 2,255,601	\$ 2,304,841
LIABILITIES		
Demand deposits, noninterest-bearing	\$ 398,906	\$ 368,948
Demand deposits, interest-bearing	632,563	638,483
Savings deposits	542,566	526,391
Time deposits	299,016	331,511
Total deposits	1,873,051	1,865,333
Customer repurchase agreements	45,388	96,282
Accrued interest payable and other liabilities	36,955	37,955
Subordinated notes	00,500	375
Junior subordinated debt owed to unconsolidated subsidiary trust	20,619	20,619
Total liabilities	1,976,013	2,020,564
SHAREHOLDERS EQUITY		
Common stock, \$5 par value: 48,000,000 shares authorized at June 30, 2013 and December 31, 2012; 18,266,404 shares issued at June 30, 2013 and December 31, 2012; 16,683,009 and 16,770,232 shares outstanding at June 30, 2013 and December 31, 2012,		
respectively	91,332	91,332
Additional paid-in capital	61,702	62,101
Retained earnings	168,233	164,823

Accumulated other comprehensive loss, net of taxes	(13,229)	(6,920)
Treasury stock, at cost; 1,583,395 shares and 1,496,172 shares at June 30, 2013 and December 31, 2012, respectively	(28,450)	(27,059)
Total shareholders equity	279,588	284,277
Total liabilities and shareholders equity	\$ 2,255,601	\$ 2,304,841

Note: The consolidated balance sheet at December 31, 2012 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by U. S. generally accepted accounting principles for complete financial statements. See accompanying notes to the unaudited consolidated financial statements.

# UNIVEST CORPORATION OF PENNSYLVANIA

# CONSOLIDATED STATEMENTS OF INCOME

#### (Unaudited)

		nths Ended		ths Ended ne 30,	
(Dollars in thousands, except per share data)	2013	2012	2013	2012	
Interest income					
Interest and fees on loans and leases:					
Taxable	\$ 15,809	\$ 16,413	\$ 31,751	\$ 32,750	
Exempt from federal income taxes	1,130	1,229	2,244	2,422	
Total interest and fees on loans and leases	16,939	17,642	33,995	35,172	
Interest and dividends on investment securities:					
Taxable	1,432	1,481	2,804	3,234	
Exempt from federal income taxes	1,044	1,097	2,070	2,207	
Other interest income	46	38	81	76	
Total interest income	19,461	20,258	38,950	40,689	
Interest expense					
Interest on deposits	1,155	1,654	2,395	3,507	
Interest on short-term borrowings	15	156	32	262	
Interest on long-term borrowings	183	301	472	609	
Total interest expense	1,353	2,111	2,899	4,378	
Net interest income	18,108	18,147	36,051	36,311	
Provision for loan and lease losses	3,446	1,343	5,520	5,443	
Net interest income after provision for loan and lease losses	14,662	16,804	30,531	30,868	
Noninterest income					
Trust fee income	1,779	1,625	3,513	3,250	
Service charges on deposit accounts	1,098	1,079	2,184	2,179	
Investment advisory commission and fee income	1,811	1,350	3,512	2,606	
Insurance commission and fee income	2,598	2,057	5,316	4,324	
Other service fee income	1,827	1,368	3,525	2,890	
Bank owned life insurance income	413	336	917	1,842	
Other-than-temporary impairment on equity securities		(6)		(9)	
Net gain on sales of investment securities	1,339	24	1,524	282	
Net gain on mortgage banking activities	1,416	1,074	3,112	2,346	
Net loss on dispositions of fixed assets	(6)	(10)	(6)	(9)	
Net gain (loss) on sales and write-downs of other real estate owned	252	(1,071)	(1.866)	(1,102)	
Loss on termination of interest rate swap Other	(1,866)	174	(1,866) 483	422	
Total noninterest income	10,991	8,000	22,466	19,021	

## Noninterest expense

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Salaries and benefits	9,359	9,100	19,219	19,241
Commissions	2,388	1,633	4,503	3,055
Net occupancy	1,408	1,402	2,807	2,796
Equipment	1,212	1,111	2,394	2,145
Marketing and advertising	497	584	862	903
Deposit insurance premiums	400	429	792	873
Restructuring charges			539	
Other	4,022	4,377	8,406	8,499
Total noninterest expense	19,286	18,636	39,522	37,512
•	,	·	ĺ	·
Income before income taxes	6,367	6,168	13,475	12,377
Income taxes	1,537	1,405	3,247	2,351
	,	,	,	,
Net income	\$ 4,830	\$ 4,763	\$ 10,228	\$ 10,026
ret meome	Ψ 4,050	Ψ 1,703	ψ 10,220	Ψ 10,020
Net income per share:				
•	\$ .29	\$ .28	\$ .61	\$ .60
Basic				+
Diluted	.29	.28	.61	.60
Dividends declared	.20	.20	.40	.40

Note: See accompanying notes to the unaudited consolidated financial statements.

# UNIVEST CORPORATION OF PENNSYLVANIA

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

# (Unaudited)

(Dollars in thousands)		Three Months Ended June 30, 2013									
(Dona's in thousands)	Before Tax Amount	Tax Expense (Benefit)	Net of Tax Amount	Before Tax Amount	Tax Expense (Benefit)	Net of Tax Amount					
Income	\$ 6,367	\$ 1,537	\$ 4,830	\$ 6,168	\$ 1,405	\$ 4,763					
Other comprehensive income:											
Net unrealized (losses) gains on available-for-sale											
investment securities:											
Net unrealized holding (losses) gains arising during the											
period	(9,201	) (3,221)	(5,980)	1,417	496	921					
Less: reclassification adjustment for net gains on sales											
realized in net income	(1,339	(468)	(871)	(24)	(9)	(15)					
Less: reclassification adjustment for											
other-than-temporary impairment on equity securities											
realized in net income				6	2	4					
Total net unrealized (losses) gains on available-for-sale											
investment securities	(10,540	(3,689)	(6,851)	1,399	489	910					
Cash flow hedge derivative:											
Net change in fair value of interest rate swap	(119	) (42)	(77)	(563)	(197)	(366)					
Less: reclassification adjustment for loss on termination											
of interest rate swap realized in net income	1,866	653	1,213								
Total cash flow hedge derivative	1,747	611	1,136	(563)	(197)	(366)					
Defined benefit pension plans:	,		,	,	,						
Less: amortization of net loss included in net periodic											
pension costs	349	122	227	292	102	190					
Less: accretion of prior service cost included in net											
periodic pension costs	(63	) (21)	(42)	(64)	(22)	(42)					
	`	, , ,	,	` /	,	,					
Total defined benefit pension plans	286	101	185	228	80	148					
Total defined benefit pension plans	200	101	102	220	00	110					
Other comprehensive (less) income	(0 507	(2.077)	(5,530)	1,064	372	692					
Other comprehensive (loss) income	(8,507	) (2,977)	(5,530)	1,004	3/2	092					
	h /a	\ d\ (4.45)	d. (=00)			<b>.</b>					
Total comprehensive (loss) income	\$ (2,140	) \$ (1,440)	\$ (700)	\$ 7,232	\$ 1,777	\$ 5,455					

					Six	x Months E	nded	June 30,				
(Dollars in thousands)				2013						2012		
	Before Tax					Net of Before				Tax	Net of	
	Tax Expense				Tax T			Tax	Expense			Tax
	Amount (Benefit)		Amount		Amount		(Benefit)		Amount			
Income	\$	13,475	\$	3,247	\$	10,228	\$	12,377	\$	2,351	\$	10,026

Other comprehensive income:

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Net unrealized (losses) gains on available-for-sale								
investment securities:								
Net unrealized holding (losses) gains arising during the								
period	(10,	505)	(3,712	)	(6,893)	517	181	336
Less: reclassification adjustment for net gains on sales								
realized in net income	(1,	524)	(533	)	(991)	(282)	(99)	(183)
Less: reclassification adjustment for								
other-than-temporary impairment on equity securities								
realized in net income						9	3	6
Total net unrealized (losses) gains on available-for-sale								
investment securities	(12,	120)	(4,245	)	(7,884)	244	85	159
Cash flow hedge derivative:	(12)	(2)	(7,270	,	(7,004)	277	0.5	139
Net change in fair value of interest rate swap		43	15		28	(389)	(136)	(253)
Less: reclassification adjustment for loss on termination		43	10		20	(309)	(130)	(233)
	1 (	066	653		1 212			
of interest rate swap realized in net income	1,0	366	053		1,213			
Total cash flow hedge derivative	1,9	909	668		1,241	(389)	(136)	(253)
Defined benefit pension plans:								
Less: amortization of net loss included in net periodic								
pension costs	(	541	224		417	589	206	383
Less: accretion of prior service cost included in net								
periodic pension costs	(	<b>127</b> )	(44	)	(83)	(128)	(45)	(83)
Total defined benefit pension plans	4	514	180		334	461	161	300
			100			.01	101	200
Other community (loss) income	(0.7	706)	(2.205	`	(6 200)	316	110	206
Other comprehensive (loss) income	(9,	706)	(3,397	,	(6,309)	310	110	200
Total comprehensive income	\$ 3,	769	\$ (150	) \$	3,919	\$ 12,693	\$ 2,461	\$ 10,232

Note: See accompanying notes to the unaudited consolidated financial statements.

#### UNIVEST CORPORATION OF PENNSYLVANIA

# CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY

#### (Unaudited)

(Dollars in thousands, except per share data)	Common Shares Outstanding	Com	cumulated Other prehensive ss) Income	Common Stock	Additional Paid-in Capital	Retained Earnings	Treasury Stock	Total
Six Months Ended June 30, 2013								
Balance at December 31, 2012	16,770,232	\$	(6,920)	\$ 91,332	\$ 62,101	\$ 164,823	\$ (27,059)	\$ 284,277
Net income						10,228		10,228
Other comprehensive loss, net of income tax benefit			(6,309)					(6,309)
Cash dividends declared (\$0.40 per share)						(6,693)		(6,693)
Stock issued under dividend reinvestment and								
employee stock purchase plans and other employee	70 120				_	(22)	1 201	1 262
benefit programs	79,139				5	(33)	1,391	1,363
Repurchase of cancelled restricted stock awards Stock-based compensation	(29,533)	)			519 262		(519)	262
Net tax deficiency on stock-based compensation					(11)			(11)
Purchases of treasury stock	(206,870	)			(11)		(3,529)	(3,529)
Restricted stock awards granted	70,041	,			(1,174)	(92)	1,266	(3,327)
restricted stock awards granted	70,041				(1,174)	()2)	1,200	
Balance at June 30, 2013	16,683,009	\$	(13,229)	\$ 91,332	\$ 61,702	\$ 168,233	\$ (28,450)	\$ 279,588
(Dollars in thousands, except per share data)	Common Shares Outstanding	Com	umulated Other prehensive s) Income	Common Stock	Additional Paid-in Capital	Retained Earnings	Treasury Stock	Total
(Dollars in thousands, except per share data)  Six Months Ended June 30, 2012	Shares	Com	Other prehensive		Paid-in			Total
Six Months Ended June 30, 2012	Shares Outstanding	Com	Other prehensive s) Income	Stock	Paid-in Capital	Earnings	Stock	<b>Total</b> \$ 272.979
	Shares	Comp (Los	Other prehensive s) Income		Paid-in			
Six Months Ended June 30, 2012  Balance at December 31, 2011	Shares Outstanding	Comp (Los	Other prehensive s) Income	Stock	Paid-in Capital	<b>Earnings</b> \$ 157,566	Stock	\$ 272,979
Six Months Ended June 30, 2012  Balance at December 31, 2011  Net income	Shares Outstanding	Comp (Los	Other prehensive s) Income	Stock	Paid-in Capital	<b>Earnings</b> \$ 157,566	Stock	\$ 272,979 10,026
Six Months Ended June 30, 2012  Balance at December 31, 2011  Net income  Other comprehensive income, net of income tax	Shares Outstanding	Comp (Los	Other prehensive s) Income	Stock	Paid-in Capital	\$ 157,566 10,026	Stock	\$ 272,979 10,026 206
Six Months Ended June 30, 2012  Balance at December 31, 2011  Net income  Other comprehensive income, net of income tax  Cash dividends declared (\$0.40 per share)	Shares Outstanding	Comp (Los	Other prehensive s) Income	Stock	Paid-in Capital	\$ 157,566 10,026	Stock	\$ 272,979 10,026 206
Six Months Ended June 30, 2012  Balance at December 31, 2011  Net income Other comprehensive income, net of income tax Cash dividends declared (\$0.40 per share)  Stock issued under dividend reinvestment and employee stock purchase plans and other employee benefit programs	Shares Outstanding  16,702,376	Comp (Los	Other prehensive s) Income	Stock	Paid-in Capital	\$ 157,566 10,026	\$ (28,313)	\$ 272,979 10,026 206
Six Months Ended June 30, 2012  Balance at December 31, 2011  Net income Other comprehensive income, net of income tax Cash dividends declared (\$0.40 per share)  Stock issued under dividend reinvestment and employee stock purchase plans and other employee benefit programs  Repurchase of cancelled restricted stock awards	Shares Outstanding 16,702,376	Comp (Los	Other prehensive s) Income	Stock	Paid-in Capital \$ 58,495	\$ 157,566 10,026 (6,706)	<b>Stock</b> \$ (28,313)	\$ 272,979 10,026 206 (6,706)
Six Months Ended June 30, 2012  Balance at December 31, 2011  Net income Other comprehensive income, net of income tax Cash dividends declared (\$0.40 per share)  Stock issued under dividend reinvestment and employee stock purchase plans and other employee benefit programs  Repurchase of cancelled restricted stock awards  Stock-based compensation	Shares Outstanding  16,702,376	Comp (Los	Other prehensive s) Income	Stock	Paid-in Capital \$ 58,495	\$ 157,566 10,026 (6,706)	\$ (28,313)	\$ 272,979 10,026 206 (6,706)
Six Months Ended June 30, 2012  Balance at December 31, 2011  Net income Other comprehensive income, net of income tax Cash dividends declared (\$0.40 per share)  Stock issued under dividend reinvestment and employee stock purchase plans and other employee benefit programs  Repurchase of cancelled restricted stock awards  Stock-based compensation  Net tax deficiency on stock-based compensation	Shares Outstanding 16,702,376 90,339 (13,125)	Comp (Los	Other prehensive s) Income	Stock	Paid-in Capital \$ 58,495	\$ 157,566 10,026 (6,706) (65) (87)	\$ (28,313) \$ (28,313) 1,526 (213)	\$ 272,979 10,026 206 (6,706)
Six Months Ended June 30, 2012  Balance at December 31, 2011  Net income Other comprehensive income, net of income tax Cash dividends declared (\$0.40 per share) Stock issued under dividend reinvestment and employee stock purchase plans and other employee benefit programs Repurchase of cancelled restricted stock awards Stock-based compensation Net tax deficiency on stock-based compensation Purchases of treasury stock	Shares Outstanding 16,702,376 90,339 (13,125) (90,854)	Comp (Los	Other prehensive s) Income	Stock	Paid-in Capital  \$ 58,495  300 847 (84)	\$ 157,566 10,026 (6,706) (65) (87) 33	\$(28,313) 1,526 (213) (1,446)	\$ 272,979 10,026 206 (6,706) 1,461 880
Six Months Ended June 30, 2012  Balance at December 31, 2011  Net income Other comprehensive income, net of income tax Cash dividends declared (\$0.40 per share)  Stock issued under dividend reinvestment and employee stock purchase plans and other employee benefit programs  Repurchase of cancelled restricted stock awards  Stock-based compensation  Net tax deficiency on stock-based compensation	Shares Outstanding 16,702,376 90,339 (13,125)	Comp (Los	Other prehensive s) Income	Stock	Paid-in Capital  \$ 58,495  300 847	\$ 157,566 10,026 (6,706) (65) (87)	\$ (28,313) \$ (28,313) 1,526 (213)	\$ 272,979 10,026 206 (6,706) 1,461 880 (84)

Note: See accompanying notes to the unaudited consolidated financial statements.

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# UNIVEST CORPORATION OF PENNSYLVANIA

# CONSOLIDATED STATEMENTS OF CASH FLOWS

# (Unaudited)

(Dollars in thousands)	Six Months Er 2013	nded June 30, 2012
Cash flows from operating activities:		
Net income	\$ 10,228	\$ 10,026
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan and lease losses	5,520	5,443
Depreciation of premises and equipment	1,470	1,369
Other-than-temporary impairment on equity securities	·	9
Net gain on sales of investment securities	(1,524)	(282)
Net gain on mortgage banking activities	(3,112)	(2,346)
Net loss on dispositions of fixed assets	6	9
Net (gain) loss on sales and write-downs of other real estate owned	(252)	1,102
Loss on termination of interest rate swap	1,866	
Bank owned life insurance income	(917)	(1,842)
Stock-based compensation	262	774
Other adjustments to reconcile net income to cash provided by operating activities	1,329	3,145
Originations of loans held for sale	(176,114)	(122,521)
Proceeds from the sale of loans held for sale	180,931	125,854
Contributions to pension and other postretirement benefit plans	(60)	(59)
(Increase) decrease in accrued interest receivable and other assets	(3,845)	400
Decrease in accrued interest payable and other liabilities	(2,553)	(2,272)
Net cash provided by operating activities	13,235	18,809
Cash flows from investing activities:	42.424	
Net cash paid due to acquisitions	(2,170)	(3,225)
Net capital expenditures	(747)	(1,337)
Proceeds from maturities and calls of securities available-for-sale	23,467	81,001
Proceeds from sales of securities available-for-sale	35,415	57,162
Purchases of investment securities available-for-sale	(56,860)	(106,536)
Net increase in loans and leases	(25,154)	(23,854)
Net decrease in interest-earning deposits	6,519	8,147
Proceeds from sales of other real estate owned	2,330	1,482
Proceeds from bank owned life insurance		2,415
Net cash (used in) provided by investing activities	(17,200)	15,255
Cash flows from financing activities:		
Net increase (decrease) in deposits	7,718	(5,310)
Net decrease in short-term borrowings	(50,894)	(14,606)
Repayment of subordinated debt	(375)	(750)
Purchases of treasury stock	(3,529)	(1,446)
Stock issued under dividend reinvestment and employee stock purchase plans and other employee benefit programs	1,363	1,461
Cash dividends paid	(3,357)	(6,699)
Net cash used in financing activities	(49,074)	(27,350)

Net (decrease) increase in cash and due from banks	(53,039)	6,714
Cash and due from banks at beginning of year	98,399	39,857
Cash and due from banks at end of period	\$ 45,360	\$ 46,571
Supplemental disclosures of cash flow information:		
Cash paid for interest	\$ 3,489	\$ 4,759
Cash paid for income taxes, net of refunds received	3,713	1,282
Non cash transactions:		
Noncash transfer of loans to other real estate owned	\$ 1,729	\$
Contingency consideration recorded as goodwill	\$ 454	\$ 842

Note: See accompanying notes to the unaudited consolidated financial statements.

#### UNIVEST CORPORATION OF PENNSYLVANIA AND SUBSIDIARIES

**Notes to the Unaudited Consolidated Financial Statements** 

#### Note 1. Summary of Significant Accounting Policies Principles of Consolidation and Basis of Presentation

The accompanying unaudited consolidated financial statements include the accounts of Univest Corporation of Pennsylvania (the Corporation) and its wholly owned subsidiaries; the Corporation s primary subsidiary is Univest Bank and Trust Co. (the Bank). All significant intercompany balances and transactions have been eliminated in consolidation. The unaudited interim consolidated financial statements included herein have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC). Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP) have been condensed or omitted pursuant to such rules and regulations for interim financial information. The accompanying unaudited consolidated financial statements reflect all adjustments which are of a normal recurring nature and are, in the opinion of management, necessary for a fair presentation of the financial statements for the interim periods presented. Certain prior period amounts have been reclassified to conform to the current-year presentation. Operating results for the six-month period ended June 30, 2013 are not necessarily indicative of the results that may be expected for the year ended December 31, 2013. It is suggested that these unaudited consolidated financial statements be read in conjunction with the audited financial statements and the notes thereto included in the registrant s Annual Report on Form 10-K for the year ended December 31, 2012, which was filed with the SEC on March 4, 2013.

#### Use of Estimates

The preparation of the unaudited consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant changes include fair value measurement of investment securities available-for-sale and assessment for impairment of certain investment securities, reserve for loan and lease losses, valuation of goodwill and other intangible assets, mortgage servicing rights, deferred tax assets and liabilities, benefit plans and stock-based compensation expense.

#### Recent Accounting Pronouncements

In February 2013, the Financial Accounting Standards Board (FASB) issued an Accounting Standards Update (ASU) to improve the transparency of reporting reclassifications out of accumulated other comprehensive income. The guidance requires entities to present, either on the face of the statement where net income is presented or in a single footnote, significant amounts that are required under U.S. GAAP to be reclassified to net income in their entirety. For other amounts that are not required under U.S. GAAP to be reclassified in their entirety to net income, an entity is required to provide a cross-reference to other required U.S. GAAP disclosures. The amendment is effective for reporting periods beginning after December 15, 2012, or January 1, 2013 for the Corporation. The application of the provisions of this standard did not have a material impact on the Corporation s financial statements although it resulted in additional disclosures which are included in Note 10, Accumulated Other Comprehensive (Loss) Income.

In December 2011, the FASB issued an ASU regarding disclosures about offsetting assets and liabilities. The scope of this accounting guidance was further clarified by an ASU issued by the FASB in January 2013. This guidance affects entities that have financial instruments and derivative instruments that are either (1) offset in accordance with U.S. GAAP or (2) subject to an enforceable master netting arrangement or similar agreement. This information will enable users of an entity s financial statements to evaluate the effect or potential effect of netting arrangements on an entity s financial position, including the effect or potential effect of rights of setoff associated with certain financial instruments and derivative instruments within the scope of this guidance. The guidance is effective for annual reporting periods beginning on or after January 1, 2013. The provisions of this guidance did not have any impact on the Corporation s financial statements.

#### Note 2. Acquisition

On May 1, 2013, the Corporation and its insurance subsidiary, Univest Insurance, Inc., completed the acquisition of John T. Fretz Insurance Agency, Inc., a full-service property and casualty insurance agency providing solutions to both personal and commercial clients. The acquisition expands the Corporation s insurance business and increases its market share in its core market.

The Corporation paid \$2.2 million in cash at closing with additional contingent consideration to be paid in annual installments over the three-year period ended April 30, 2016 based on the achievement of certain levels of revenue. At the acquisition date, the Corporation recorded the estimated fair value of the contingent consideration of \$454 thousand in other liabilities. The estimated fair value of the contingent consideration liability was calculated using a discounted cash flow model of future contingent payments based on projected revenue related to the acquired business. The potential cash payments that could result from the contingent consideration arrangement range from \$0 thousand to a maximum of \$930 thousand cumulative over the next three years. The fair value of the contingent consideration liability will be reviewed on a quarterly basis and any valuation adjustments resulting from a change in the discount rate or estimated future contingent payments based on projected revenue of the acquired business affecting the contingent consideration liability will be recorded through noninterest expense.

As a result of the John T. Fretz Insurance Agency, Inc. acquisition, the Corporation recorded goodwill of \$1.3 million (inclusive of the contingent consideration) and customer related intangibles of \$1.3 million. The goodwill is expected to be deductible for tax purposes. The customer related intangibles will be amortized over seven years using the sum-of-the-years-digits amortization method. The allocation of the purchase price to goodwill, customer related intangibles and the contingent consideration liability, as of June 30, 2013, are preliminary estimates and are subject to adjustment within the measurement period. The acquisition was accounted for in accordance with accounting standards for business combinations.

#### Note 3. Investment Securities

The following table shows the amortized cost and the estimated fair value of the held-to-maturity securities and available-for-sale securities at June 30, 2013 and December 31, 2012 by contractual maturity within each type:

(Dollars in thousands)	Aı	mortized Cost	Un	At June Gross realized Gains	( Uni	013 Gross realized	Fa	ir Value	An	nortized Cost	Un	Decemb Gross realized Gains	G Unr	, 2012 Fross ealized	Fa	ir Value
,		Cost		Jailis	-	JUSSES	га	ii vaiue		Cost		Jams	L	USSES	га	ii value
Securities Held-to-Maturity																
Corporate bonds:																
Within 1 year	\$	12,313	\$	118	\$		\$	12,431	\$	3,026	\$	7	\$		\$	3,033
After 1 year to 5 years		57,112		969		(483)		57,598		66,819		1,526		(51)		68,294
		69,425		1,087		(483)		70,029		69,845		1,533		(51)		71,327
Total	\$	69,425	\$	1,087	\$	(483)	\$	70,029	\$	69,845	\$	1,533	\$	(51)	\$	71,327
Securities Available-for-Sale																
U.S. treasuries:																
After 5 years to 10 years	\$	4,963	\$		\$	(200)	\$	4,763	\$	4,960	\$		\$	(22)	\$	4,938
		4,963				(200)		4,763		4,960				(22)		4,938
U.S. government corporations and agencies:																
Within 1 year		5,998		51				6,049		1,517		9				1,526
After 1 year to 5 years		153,254		490		(1,649)		152,095	1	148,120		1,509		(70)		149,559
After 5 years to 10 years		15,885				(608)		15,277		20,953		109		(5)		21,057

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	175,137	541	(2,257)	173,421	170,590	1,627	(75)	172,142
State and political subdivisions:								
Within 1 year	5,383	34		5,417	4,607	75		4,682
After 1 year to 5 years	3,925	40	(36)	3,929	4,130	88	(19)	4,199
After 5 years to 10 years	41,966	844	(562)	42,248	36,499	1,245	(7)	37,737
Over 10 years	66,555	2,098	(313)	68,340	70,495	5,055		75,550
	117,829	3,016	(911)	119,934	115,731	6,463	(26)	122,168
Residential mortgage-backed securities:								
After 5 years to 10 years	22,236	468	(73)	22,631	20,140	777		20,917
Over 10 years	44,750	617	(75)	45,292	66,962	2,861		69,823
	66,986	1,085	(148)	67,923	87,102	3,638		90,740

(Dollars in thousands)	Amortized Cost	At June Gross Unrealized Gains	30, 2013 Gross Unrealized Losses	Fair Value	Amortized Cost	At Decemb Gross Unrealized Gains	er 31, 2012 Gross Unrealized Losses	Fair Value
Collateralized mortgage obligations:								
After 1 year to 5 years	155	3		158	41			41
After 5 years to 10 years					626	7		633
Over 10 years	10,335	74	(93)	10,316	25,698	645	(5)	26,338
	10,490	77	(93)	10,474	26,365	652	(5)	27,012
Corporate bonds:	ŕ		Ì	ŕ			, ,	
After 1 year to 5 years	10,081	23	(207)	9,897	4,993	21		5,014
After 5 years to 10 years	22,179		(1,068)	21,111				
	32,260	23	(1,275)	31,008	4,993	21		5,014
Money market mutual funds:								
Within 1 year	5,500			5,500	4,878			4,878
	5,500			5,500	4,878			4,878
Equity securities:								
No stated maturity	2,161	867	(16)	3,012	2,279	696	(133)	2,842
	2,161	867	(16)	3,012	2,279	696	(133)	2,842
Total	\$ 415,326	\$ 5,609	\$ (4,900)	\$ 416,035	\$ 416,898	\$ 13,097	\$ (261)	\$ 429,734

Expected maturities may differ from contractual maturities because debt issuers may have the right to call or prepay obligations without call or prepayment penalties. Unrealized losses in investment securities at June 30, 2013 and December 31, 2012 do not represent other-than-temporary impairments.

Securities with a carrying value of \$305.7 million and \$368.2 million at June 30, 2013 and December 31, 2012, respectively, were pledged to secure public deposits and for other purposes as required by law.

The following table presents information related to sales of securities available-for-sale during the six months ended June 30, 2013 and 2012:

	Six Months E	nded June 30,
(Dollars in thousands)	2013	2012
Securities available-for-sale:		
Proceeds from sales	\$ 35,415	\$ 57,162
Gross realized gains on sales	1,524	1,178
Gross realized losses on sales		896
Tax expense related to net realized gains on sales	533	99

The Corporation realized other-than-temporary impairment charges to noninterest income of \$0 thousand and \$9 thousand, respectively, on its equity portfolio during the six months ended June 30, 2013 and 2012. The Corporation determined that it was probable that the fair value of certain equity securities would not recover to the Corporation s cost basis within a reasonable period of time due to a decline in the financial stability of the underlying companies. The Corporation carefully monitors all of its equity securities and has not taken impairment losses on certain other equity securities in an unrealized loss position, at this time, as the financial performance of the underlying companies is not indicative of the market deterioration of their stock and it is probable that the market value of the equity securities will recover to the Corporation s cost basis in the individual securities in a reasonable amount of time. The equity securities within the following table consist of common stocks of other financial institutions, which have experienced declines in value consistent with the industry as a whole. Management

evaluated the near-term prospects of the issuers in relation to the severity and duration of the impairment. The Corporation has the intent and ability to hold these securities until recovery to the Corporation s cost basis occurs. The Corporation does not consider these investments to be other-than-temporarily impaired at June 30, 2013 and December 31, 2012.

Management evaluates debt securities, which are comprised of U.S. government, government sponsored agencies, municipalities, corporate bonds and other issuers, for other-than-temporary impairment and considers the current economic conditions, the length of time and the extent to which the fair value has been less than cost, interest rates and the bond rating of each security. All of the debt securities are rated as investment grade and management believes that it will not incur any losses. The unrealized losses on the Corporation s investments in debt securities are temporary in nature since they are primarily related to market interest rates and are not related to the underlying credit quality of the issuers within our investment portfolio. The Corporation does not have the intent

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to sell the debt securities and believes it is more likely than not, that it will not have to sell the securities before recovery of their cost basis. The Corporation has not recognized any other-than-temporary impairment charges on debt securities for the six months ended June 30, 2013 and 2012.

At June 30, 2013 and December 31, 2012, there were no investments in any single non-federal issuer representing more than 10% of shareholders equity.

The following table shows the amount of securities that were in an unrealized loss position at June 30, 2013 and December 31, 2012:

			At June	30, 2013		
	Less than Tv	velve Month	Twelve Mon	ths or Long	er To	otal
		Unrealized	l	Unrealized	l	Unrealized
(Dollars in thousands)	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
U.S. treasuries	\$ 4,763	\$ (200	) \$	\$	\$ 4,763	\$ (200)
U.S. government corporations and agencies	111,718	(2,257	)		111,718	(2,257)
State and political subdivisions	25,144	(911	)		25,144	(911)
Residential mortgage-backed securities	25,535	(148	)		25,535	(148)
Collateralized mortgage obligations	6,602	(93	)		6,602	(93)
Corporate bonds	45,778	(1,758	)		45,778	(1,758)
Equity securities	1,064	(16	)		1,064	(16)
Total	\$ 220,604	\$ (5,383	) \$	\$	\$ 220,604	\$ (5,383)

				At De	emb	er 31, 2012			
	Less than Tw	velve	Month	Twelve 1	Mont	ths or Longe	r To	otal	
		Unr	realized			Unrealized		_	ealized
(Dollars in thousands)	Fair Value	L	osses	Fair V	alue	Losses	Fair Value	L	osses
U.S. treasuries	\$ 4,938	\$	(22)	\$		\$	\$ 4,938	\$	(22)
U.S. government corporations and agencies	36,793		(75)				36,793		(75)
State and political subdivisions	4,574		(14)	4	80	(12)	5,054		(26)
Collateralized mortgage obligations	5,006		(5)				5,006		(5)
Corporate bonds	10,410		(51)				10,410		(51)
Equity securities	976		(133)				976		(133)
Total	\$ 62,697	\$	(300)	\$ 4	80	\$ (12)	\$ 63,177	\$	(312)

Note 4. Loans and Leases Summary of Major Loan and Lease Categories

(Dollars in thousands)	At Ju	me 30, 2013	At Dece	ember 31, 2012
Commercial, financial and agricultural	\$	439,907	\$	468,421
Real estate-commercial		580,400		530,122
Real estate-construction		84,027		91,250
Real estate-residential secured for business purpose		32,329		35,179
Real estate-residential secured for personal purpose		144,002		146,526
Real estate-home equity secured for personal purpose		84,109		82,727

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Loans to individuals	43,598	43,780
Lease financings	91,621	83,857
Total loans and leases held for investment, net of		
deferred income	\$ 1,499,993	\$ 1,481,862
	(10.10=)	(10.075)
Unearned lease income, included in the above table	\$ (13,437)	\$ (12,355)
Net deferred costs (fees), included in the above table	\$ 2,205	\$ 1,432
Overdraft deposits included in the above table	\$ 161	\$ 128

Overdraft deposits are re-classified as loans and are included in the total loans and leases on the balance sheet.

#### Age Analysis of Past Due Loans and Leases

The following presents, by class of loans and leases, an aging of past due loans and leases, loans and leases which are current and the recorded investment in loans and leases greater than 90 days past due which are accruing interest at June 30, 2013 and December 31, 2012:

(Dollars in thousands)	D	0-59 Days t Due*	Da	60-89 ys Past Due*	T 90	eater Than Days t Due*	Total st Due*	(	Current*	a	otal Loans nd Leases Held for nvestment	Inve Grea 90 Pas Acc	corded estment ater than Days st Due and cruing terest*
At June 30, 2013													
Commercial, financial and agricultural	\$	949	\$	274	\$		\$ 1,223	\$	435,538	\$	439,907	\$	
Real estate commercial real estate and							Í		,		ĺ		
construction:													
Commercial real estate		1,391					1,391		560,112		580,400		
Construction									68,453		84,027		
Real estate residential and home equity:													
Residential secured for business purpose		353		37			390		31,770		32,329		
Residential secured for personal purpose		2,176		155		221	2,552		140,720		144,002		221
Home equity secured for personal purpose		459		77		74	610		83,499		84,109		<b>74</b>
Loans to individuals		519		276		190	985		42,575		43,598		190
Lease financings		1,010		324		36	1,370		89,902		91,621		36
Total	\$	6,857	\$	1,143	\$	521	\$ 8,521	<b>\$</b> 1	1,452,569	\$	1,499,993	\$	521

<sup>\*</sup> Excludes impaired loans and leases.

(Dollars in thousands)	30-59 Days Past Due*	60-89 Days Past Due*	Greater Than 90 Days Past Due*	Total Past Due*	Current*	Total Loans and Leases Held for Investment	Recorded Investment Greater than 90 Days Past Due and Accruing Interest*
At December 31, 2012							
Commercial, financial and agricultural	\$ 416	\$ 95	\$	\$ 511	\$ 464,588	\$ 468,421	\$
Real estate commercial real estate and construction:							
Commercial real estate	1,173			1,173	504,086	530,122	
Construction	306			306	74,959	91,250	
Real estate residential and home equity:							
Residential secured for business purpose	1,663			1,663	33,344	35,179	
Residential secured for personal purpose	1,617	152		1,769	143,953	146,526	
Home equity secured for personal purpose	276	64	54	394	82,333	82,727	54
Loans to individuals	551	115	347	1,013	42,729	43,780	347
Lease financings	1,001	273	40	1,314	82,138	83,857	40

Total \$ 7,003 \$ 699 \$ 441 \$ 8,143 \$ 1,428,130 \$ 1,481,862 \$ 441

\* Excludes impaired loans and leases.

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#### Nonaccrual and Troubled Debt Restructured Loans and Lease Modifications

The following presents, by class of loans and leases, nonaccrual loans and leases (including nonaccrual troubled debt restructured loans and lease modifications) and accruing troubled debt restructured loans and lease modifications at June 30, 2013 and December 31, 2012:

		_	une 30, 2013			A	At Dec	cember 31, 201	12	
(Dollars in thousands)	Nonaccrual Loans and Leases*	Trou Res Lo	ubled Debt structured pans and Lease difications	In Lo	Total npaired ans and Leases	Nonaccrual Loans and Leases*	Tro Re Loai	Accruing publed Debt structured as and Lease odifications	In Lo	Total npaired ans and eases*
Commercial, financial and agricultural	\$ 1,708	\$	1,438	\$	3,146	\$ 2,842	\$	480	\$	3,322
Real estate commercial real estate and construction:										
Commercial real estate	8,726		10,171		18,897	14,340		10,523		24,863
Construction	13,531		2,043		15,574	13,588		2,397		15,985
Real estate residential and home equity:										
Residential secured for business purpose	169				169	172				172
Residential secured for personal purpose	730				730	804				804
Loans to individuals			38		38			38		38
Lease financings	343		6		349	386		19		405
Total	\$ 25,207	\$	13,696	\$	38,903	\$ 32,132	\$	13,457	\$	45,589

## Credit Quality Indicators

The following tables present by class, the recorded investment in loans and leases held for investment by credit quality indicator at June 30, 2013 and December 31, 2012.

The Corporation employs a ten (10) grade risk rating system related to the credit quality of commercial loans and residential real estate loans secured for a business purpose of which the first six categories are pass categories (credits not adversely rated). The following is a description of the internal risk ratings and the likelihood of loss related to each risk rating. Loans with risk ratings of one through five are reviewed based on the relationship dollar amount with the borrower: loans with a relationship total of \$2.5 million or greater are reviewed quarterly; loans with a relationship balance of less than \$2.5 million but greater than \$500 thousand are reviewed annually based on the borrower s fiscal year; loans with a relationship balance of less than \$500 thousand are reviewed only if the loan becomes 60 days or more past due. Loans with risk ratings of six are also reviewed quarterly; loans with a relationship balance of less than \$2.0 million but greater than \$500 thousand are reviewed annually; loans with a relationship balance of less than \$500 thousand are reviewed only if the loan becomes 60 days or more past due. Loans with risk ratings of seven are reviewed at least quarterly, and as often as monthly, at management s discretion. Loans with risk ratings of eight through ten are reviewed monthly.

- 1. Cash Secured No credit risk
- 2. Fully Secured Negligible credit risk

<sup>\*</sup> Includes non-accrual troubled debt restructured loans and lease modifications of \$503 thousand and \$579 thousand at June 30, 2013 and December 31, 2012, respectively.

- 3. Strong Minimal credit risk
- 4. Satisfactory Nominal credit risk
- 5. Acceptable Moderate credit risk
- 6. Pre-Watch Marginal, but stable credit risk
- 7. Special Mention Potential weakness
- 8. Substandard Well-defined weakness
- 9. Doubtful Collection in-full improbable
- 10. Loss Considered uncollectible

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Commercial Credit Exposure Credit Risk by Internally Assigned Grades

	Co	ommerci and Ag	,	inancial tural	Real Estate	e Commercial	Real Estate	Construction		te Residential usiness Purpose
(Dollars in thousands)	Jur	At ne 30, 013	Dec	At cember 31, 2012	At June 30, 2013	At December 31, 2012	At June 30, 2013	At December 31, 2012	At June 30, 2013	At December 31, 2012
Grade:										
1. Cash secured/ 2. Fully										
secured	\$	851	\$	2,263	\$	\$	\$	\$	\$	\$
3. Strong		6,106		5,227	9,502	9,591	6,241	3,907		
4. Satisfactory	3	88,401		40,747	21,123	25,837	1,701	1,783	113	335
5. Acceptable	24	13,168		260,042	353,806	321,194	31,900	26,331	23,593	22,764
6. Pre-watch	10	5,622		106,436	140,034	110,476	27,942	42,190	4,412	8,458
7. Special Mention	2	23,053		31,825	13,415	16,187		548	1,902	288
8. Substandard	2	22,706		21,881	42,520	45,844	16,243	16,491	2,309	3,334
9. Doubtful						993				
10. Loss										
Total	\$ 43	9,907	\$	468,421	\$ 580,400	\$ 530,122	\$ 84,027	\$ 91,250	\$ 32,329	\$ 35,179

The Corporation monitors the credit risk profile by payment activity for the following classifications of loans and leases: residential real estate loans secured for a personal purpose, home equity loans secured for a personal purpose, loans to individuals and lease financings. Nonperforming loans and leases are loans past due 90 days or more, loans and leases on non-accrual of interest and troubled debt restructured loans and lease modifications. Performing loans and leases are reviewed only if the loan becomes 60 days or more past due. Nonperforming loans and leases are reviewed monthly. Performing loans and leases have a nominal to moderate risk of loss. Nonperforming loans and leases are loans or leases with a well-defined weakness and where collection in-full is improbable.

Credit Exposure Real Estate Residential Secured for Personal Purpose, Real Estate Home Equity Secured for Personal Purpose, Loans to individuals, Lease Financing Credit Risk Profile by Payment Activity

		e Residential ersonal Purpose	Secured	e Home Equity for Personal irpose	Loans to	) individuals	Lease	Financing
(Dollars in thousands)	At	At	At	At	At	At	At	At
	June 30,	December 31,	June 30,	December 31,	June 30,	December 31,	June 30,	December 31,
	2013	2012	2013	2012	2013	2012	2013	2012
Performing	\$ 143,051	\$ 145,722	\$ 84,035	\$ 82,673	\$ 43,370	\$ 43,395	\$ 91,236	\$ 83,412
Nonperforming	951	804	74	54	228	385	385	445
Total	\$ 144,002	\$ 146,526	\$ 84,109	\$ 82,727	\$ 43,598	\$ 43,780	\$ 91,621	\$ 83,857

Risks associated with lending activities include, among other things, the impact of changes in interest rates and economic conditions, which may adversely impact the ability of borrowers to repay outstanding loans, and impact the value of the associated collateral.

Commercial, financial and agricultural loans, commercial real estate loans, construction loans and residential real estate loans with a business purpose are generally perceived as having more risk of default than residential real estate loans with a personal purpose and consumer loans. These types of loans involve larger loan balances to a single borrower or groups of related borrowers. Commercial real estate loans may be affected to a greater extent than residential loans by adverse conditions in real estate markets or the economy because commercial real estate borrowers ability to repay their loans depends on successful development of their properties and factors affecting residential real estate borrowers.

Commercial, financial and agricultural business loans are typically based on the borrowers ability to repay the loans from the cash flow of their businesses. These loans may involve greater risk because the availability of funds to repay each loan depends substantially on the success of the business itself. In addition, the collateral securing the loans often depreciates over time, is difficult to appraise and liquidate and fluctuates in value based on the success of the business.

Risk of loss on a construction loan depends largely upon whether our initial estimate of the property s value at completion of construction equals or exceeds the cost of the property construction (including interest). During the

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construction phase, a number of factors can result in delays and cost overruns. If estimates of value are inaccurate or if actual construction costs exceed estimates, the value of the property securing the loan may be insufficient to ensure full repayment when completed through a permanent loan or by seizure of collateral. Included in real estate-construction is track development financing. Risk factors related to track development financing include the demand for residential housing and the real estate valuation market. When projects move slower than anticipated, the properties may have significantly lower values than when the original underwriting was completed, resulting in lower collateral values to support the loan. Extended time frames also cause the interest carrying cost for a project to be higher than the builder projected, negatively impacting the builder s profit and cash flow and, therefore, their ability to make principal and interest payments.

Commercial real estate loans and residential real estate loans with a business purpose secured by owner-occupied properties are dependent upon the successful operation of the borrower s business. If the operating company suffers difficulties in terms of sales volume and/or profitability, the borrower s ability to repay the loan may be impaired. Loans secured by properties where repayment is dependent upon payment of rent by third party tenants or the sale of the property may be impacted by loss of tenants, lower lease rates needed to attract new tenants or the inability to sell a completed project in a timely fashion and at a profit.

Commercial, financial and agricultural loans, commercial real estate loans, construction loans and residential real estate loans secured for a business purpose are more susceptible to a risk of loss during a downturn in the business cycle. The Corporation has strict underwriting, review, and monitoring procedures in place, however, these procedures cannot eliminate all of the risks related to these loans.

The Corporation focuses on both assessing the borrower's capacity and willingness to repay and on obtaining sufficient collateral. Commercial, financial and agricultural loans are generally secured by the borrower's assets and by personal guarantees. Commercial real estate and residential real estate loans secured for a business purpose are originated primarily within the Southeastern Pennsylvania market area at conservative loan-to-value ratios and often by a guarantee of the borrowers. Management closely monitors the composition and quality of the total commercial loan portfolio to ensure that any credit concentrations by borrower or industry are closely monitored.

The Corporation originates fixed-rate and adjustable-rate real estate-residential mortgage loans that are secured by the underlying 1- to 4-family residential properties for personal purposes. Credit risk exposure in this area of lending is minimized by the evaluation of the credit worthiness of the borrower, including debt-to-equity ratios, credit scores and adherence to underwriting policies that emphasize conservative loan-to-value ratios of generally no more than 80%. Residential mortgage loans granted in excess of the 80% loan-to-value ratio criterion are generally insured by private mortgage insurance.

In the real estate-home equity loan portfolio secured for a personal purpose, credit exposure is minimized by the evaluation of the creditworthiness of the borrower, including debt-to-equity ratios, credit scores and adherence to the Corporation s underwriting policies. Combined loan-to-value ratios are generally limited to 80%, but increased to 85% for the Corporation s strongest profile borrower. Other credit considerations and compensating factors may warrant higher combined loan-to-value ratios.

Credit risk for direct consumer loans is controlled by strict adherence to conservative underwriting standards that consider debt-to-income levels and the creditworthiness of the borrower and, if secured, collateral values. These loans are included within the portfolio of loans to individuals.

The primary risks that are involved with lease financing receivables are credit underwriting and borrower industry concentrations. The Corporation has strict underwriting, review, and monitoring procedures in place to mitigate this risk. Risk also lies in the residual value of the underlying equipment. Residual values are subject to judgments as to the value of the underlying equipment that can be affected by changes in economic and market conditions and the financial viability of the residual guarantors and insurers. To the extent not guaranteed or assumed by a third party, or otherwise insured against, the Corporation bears the risk of ownership of the leased assets. This includes the risk that the actual value of the leased assets at the end of the lease term will be less than the residual value. The Corporation greatly reduces this risk primarily by using \$1.00 buyout leases, in which the entire cost of the leased equipment is included in the contractual payments, leaving no residual payment at the end of the lease terms.

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Six Months Ended June 30, 2012 Reserve for loan and lease losses:

# Reserve for Loan and Lease Losses and Recorded Investment in Loans and Leases

The following presents, by portfolio segment, a summary of the activity in the reserve for loan and lease losses, the balance in the reserve for loan and lease losses disaggregated on the basis of impairment method and the recorded investment in loans and leases disaggregated on the basis of impairment method for the three and six months ended June 30, 2013 and 2012:

	Real Estate														
					Rea	l Estate	Resid	lential an	d						
				eal Estate					7						
		mmercial, ancial and	Co	mmercial and		ıred for ısiness		cured for ersonal	τ.	ans to	,	Lease			
(Dollars in thousands)		anciai anu ricultural	Cor					urpose					Una	allocated	Total
Three Months Ended June 30, 2013						*									
Tiffee Worths Ended June 30, 2013															
Reserve for loan and lease losses:															
Beginning balance	\$	11,883	\$	8,032	\$	570	\$	792	\$	628	\$	1,358	\$	1,959	\$ 25,222
Charge-offs		(90)		(3,691)		(24)		(23)		(224)		(267)		N/A	(4,319)
Recoveries		39		42				1		<b>78</b>		209		N/A	369
(Recovery of provision) provision		(437)		4,279		40		314		211		(88)		(873)	3,446
For the a below as	\$	11 205	\$	9.663	\$	<b>50</b> (	\$	1 004	\$	693	φ	1 212	\$	1 007	¢ 24 710
Ending balance	Þ	11,395	Þ	8,662	Þ	586	Þ	1,084	Þ	093	Ф	1,212	Þ	1,086	\$ 24,718
Three Months Ended June 30, 2012															
Reserve for loan and lease losses:															
Beginning balance	\$	11,701	\$	13,352	\$	948	\$	732	\$	704	\$	1,160	\$	2,000	\$ 30,597
Charge-offs		(1,458)		(133)				(2)		(119)		(310)		N/A	(2,022)
Recoveries		362		44		3		1		26		148		N/A	584
Provision (recovery of provision)		1,416		(947)		(117)		153		108		163		567	1,343
, , ,		·													,
Ending balance	\$	12,021	\$	12,316	\$	834	\$	884	\$	719	\$	1,161	\$	2,567	\$ 30,502
	-	,	-	,	_		-		-		_	-,	-	_,	+
							Dos	al Estate							
						F		ai Estate lential an	d						
					Rea			ne Equity							
				eal Estate				ecured							
		mmercial,						for .	_						
(Dollars in thousands)		ancial and		and		ısiness		ersonal urpose		ans to		Lease	Ume	allocated	Total
(Donars in thousands)	Ag	ricultural	CO.	nstruction	rı	irpose	r	urpose	ma	ividuais	FIII	ancings	Ulla	mocateu	Totai
Six Months Ended June 30, 2013															
Reserve for loan and lease losses:															
Beginning balance	\$	11,594	\$	7,507	\$	639	\$	980	\$	679	\$	1,326	\$	2,021	\$ 24,746
Charge-offs		(1,161)		(4,073)		(74)		(27)		(404)		(426)		N/A	(6,165)
Recoveries		87		48		8		3		112		359		N/A	617
Provision (recovery of provision)		875		5,180		13		128		306		<b>(47)</b>		(935)	5,520
Ending balance	\$	11,395	\$	8,662	\$	586	\$	1,084	\$	693	\$	1,212	\$	1,086	\$ 24,718

Beginning balance	\$ 11,262	\$ 13,317	\$ 823	\$ 735	\$ 730	\$ 1,344	\$ 1,659	\$ 29,870
Charge-offs	(3,165)	(1,675)		(2)	(240)	(646)	N/A	(5,728)
Recoveries	415	140	55	3	57	247	N/A	917
Provision (recovery of provision)	3,509	534	(44)	148	172	216	908	5,443
Ending balance	\$ 12,021	\$ 12,316	\$ 834	\$ 884	\$ 719	\$ 1,161	\$ 2,567	\$ 30,502

N/A Not applicable

(Dollars in thousands)	Fin	mmercial, ancial and ricultural	Co	and	Res Sec B		Resi Ho	eal Estate dential and me Equity Secured for Personal Purpose	Lo	oans to ividuals	Lease nancings	Una	illocated		Total
At June 30, 2013															
Reserve for loan and lease losses:															
Ending balance: individually evaluated															
for impairment	\$	230	\$		\$		\$		\$		\$	\$	N/A	\$	230
Ending balance: collectively evaluated															
for impairment		11,165		8,662		586		1,084		693	1,212		1,086		24,488
Total ending balance	\$	11,395	\$	8,662	\$	586	\$	1,084	\$	693	\$ 1,212	\$	1,086	\$	24,718
Loans and leases held for investment:															
Ending balance: individually evaluated															
for impairment	\$	3,146	\$	34,471	\$	169	\$	730	\$	38	\$			\$	38,554
Ending balance: collectively evaluated															
for impairment		436,761		629,956		32,160		227,381	•	43,560	91,621			1	,461,439
Total ending balance	\$	439,907	\$	664,427	\$	32,329	\$	228,111	\$	43,598	\$ 91,621			\$ 1	,499,993

	Co	ommercial,		eal Estate ommercial	Re	esidential	Res Ho	eal Estate idential and ome Equity ccured for					
(Dollars in thousands)		nancial and gricultural	Co	and nstruction	_	Business Purpose		Personal Purpose	 oans to ividuals	Lease nancings	Una	allocated	Total
At June 30, 2012													
Reserve for loan and lease losses:													
Ending balance: individually evaluated													
for impairment	\$	432	\$		\$		\$		\$	\$	\$	N/A	\$ 432
Ending balance: collectively evaluated													
for impairment		11,589		12,316		834		884	719	1,161		2,567	30,070
Total ending balance	\$	12,021	\$	12,316	\$	834	\$	884	\$ 719	\$ 1,161	\$	2,567	\$ 30,502
Loans and leases held for investment:													
Ending balance: individually evaluated													
for impairment	\$	5,647	\$	37,545	\$	177	\$	312	\$ 49	\$			\$ 43,730
Ending balance: collectively evaluated													
for impairment		492,308		559,647		31,920		218,601	43,988	75,255			1,421,719
Total ending balance	\$	497,955	\$	597,192	\$	32,097	\$	218,913	\$ 44,037	\$ 75,255			\$ 1,465,449

N/A Not applicable

**Impaired Loans** 

The following presents, by class of loans, the recorded investment and unpaid principal balance of impaired loans, the amounts of the impaired loans for which there is not an allowance for credit losses and the amounts for which there is an allowance for credit losses at June 30, 2013 and December 31, 2012:

	At June 30, 2013 Unpaid							At December 31, 2012 Unpaid						
(Dollars in thousands)		orded stment	Pri	ncipal lance		ated vance		orded stment	Pri	ncipal lance		lated wance		
Impaired loans with no related allowance recorded:														
Commercial, financial and agricultural	\$ 2	2,504	\$	4,082			\$	2,646	\$	4,504				
Real estate commercial real estate	18	8,897	2	8,269			2	4,863	3	0,991				
Real estate construction	15	5,574	1	7,594			1	5,985	1	7,959				
Real estate residential secured for business purpose		169		181				172		184				
Real estate residential secured for personal purpose		730		730				804		804				
Loans to individuals		38		55				38		55				
Total impaired loans with no allowance recorded	\$ 37	7,912	\$ 5	0,911			\$4	4,508	\$ 5	4,497				
Impaired loans with an allowance recorded:														
Commercial, financial and agricultural	\$	642	\$	702	\$	230	\$	676	\$	717	\$	208		
Total impaired loans with an allowance recorded	\$	642	\$	702	\$	230	\$	676	\$	717	\$	208		

	A	t June 30, 20: Unpaid	At December 31, 2012 Unpaid					
(Dollars in thousands)	Recorded Investment	Principal Balance	Related Allowance	Recorded Investment	Principal Balance		elated owance	
Total impaired loans:								
Commercial, financial and agricultural	\$ 3,146	\$ 4,784	\$ 230	\$ 3,322	\$ 5,221	\$	208	
Real estate commercial real estate	18,897	28,269		24,863	30,991			
Real estate construction	15,574	17,594		15,985	17,959			
Real estate residential secured for business purpose	169	181		172	184			
Real estate residential secured for personal purpose	730	730		804	804			
Loans to individuals	38	55		38	55			
Total impaired loans	\$ 38,554	\$ 51,613	\$ 230	\$ 45,184	\$ 55,214	\$	208	

The following presents by class of loans, the average recorded investment in impaired loans and an analysis of interest on impaired loans:

(Dollars in thousands)	Average Recorded Investment	Int In	Ended Ju terest come gnized*	Interes That Hav Rece Ui	ot Income t Would we Been ognized nder riginal erms	Average Recorded Investment	Int Inc	Ended Ju erest come gnized*	Interes That Hav Reco Un	of Income Would e Been ognized nder iginal erms
Commercial, financial and agricultural	\$ 2,469	\$	8	\$	23	\$ 6,011	\$	31	\$	60
Real estate commercial real estate	21,434		<b>147</b>		191	19,863		44		257
Real estate construction	15,675		28		185	16,639		35		190
Real estate residential secured for business										
purpose	169				2	161				2
Real estate residential secured for personal										
purpose	751				12	185				3
Real estate home equity secured for personal										
purpose	6									
Loans to individuals	38		1			49		2		
Total	\$ 40,542	\$	184	\$	413	\$ 42,908	\$	112	\$	512

<sup>\*</sup> Includes interest income recognized on accruing troubled debt restructured loans of \$184 thousand and \$109 thousand for the three months ended June 30, 2013 and 2012, respectively.

(Dollars in thousands)	Six Mo Average Recorded Investment	In In	nded June terest come egnized*	Interes That Hav Reco Un	st Income Would e Been ognized nder iginal erms	Six M Average Recorded Investment	Int Inc	nded Jur erest come gnized*	That Hav Reco Un Or	t Income Would e Been ognized nder iginal erms
Commercial, financial and agricultural	\$ 2,731	\$	16	\$	62	\$ 5,596	\$	33	\$	152
Real estate commercial real estate	22,732		302		416	20,421		87		526
Real estate construction	15,758		56		369	16,250		52	385	

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Real estate residential secured for business						
purpose	178		5	140		3
Real estate residential secured for personal						
purpose	773		24	130		4
Real estate home equity secured for personal						
purpose	3			4		
Loans to individuals	42	2		49	3	
Total	\$ 42,217	\$ 376	\$ 876	\$ 42,590	\$ 175	\$ 1,070

<sup>\*</sup> Includes interest income recognized on accruing troubled debt restructured loans of \$370 thousand and \$167 thousand for the six months ended June 30, 2013 and 2012, respectively.

#### **Table of Contents**

#### Troubled Debt Restructured Loans

The following presents, by class of loans, information regarding accruing and non-accrual loans that were restructured:

Three Months Ended June 30, Three Months Ended June 30, 2013 2012

Pre- Post- Pre- PostRestructuriRgstructuring RestructuriRgstructuring
Numb@utstandin@utstanding Numburtstandin@utstanding
of Recorded Recorded Related of Recorded Recorded Related
Loans Investment InvestmentAllowance

(Dollars in thousands)

**Accruing Troubled Debt Restructured Loans:** 

Commercial, financial and agricultural

1