

MANITOWOC CO INC  
Form DEFA14A  
March 22, 2012

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**SCHEDULE 14A**

**Proxy Statement Pursuant to Section 14(a) of the**  
**Securities Exchange Act of 1934**

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to §240.14a-12

**The Manitowoc Company**

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.
- Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

1) Title of each class of securities to which transaction applies:

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- 2) Aggregate number of securities to which transaction applies:
  
  
  
  
  
  
  
  
  
  
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**Important Notice Regarding the Availability of Proxy Materials for the Shareholder Meeting**

to be held on May 1, 2012, for The Manitowoc Company, Inc.

This communication presents only an overview of the more complete proxy materials that are available to you on the Internet. We encourage you to access and review all of the important information contained in the proxy materials before voting. To view the proxy statement and annual report, go to [www.proxydocs.com/mtw](http://www.proxydocs.com/mtw). To submit your proxy while visiting this site, you will need the 12 digit control number in the box below.

Under United States Securities and Exchange Commission rules, proxy materials do not have to be delivered in paper. Proxy materials can be distributed by making them available on the Internet. We have chosen to use these procedures for our 2012 Annual Meeting and need YOUR participation.

*If you want to receive a paper or e-mail copy of the proxy materials, you must request one. There is no charge to you for requesting a copy. In order to receive a paper package in time for this year's annual meeting, please make this request on or before April 23, 2012.*

**For a Convenient Way to VIEW Proxy Materials**

**and**

**VOTE Online go to: [www.proxydocs.com/mtw](http://www.proxydocs.com/mtw)**

**Proxy Materials Available to View or Receive:**

- 1. Proxy Statement**
- 2. Annual Report**

Printed materials may be requested by one of the following methods:

**INTERNET**

[www.investorelections.com/mtw](http://www.investorelections.com/mtw)

**TELEPHONE**

(866) 648-8133

**\*E-MAIL**

[paper@investorelections.com](mailto:paper@investorelections.com)

**You must use the 12 digit control number**

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located in the shaded gray box below.

\* If requesting material by e-mail, please send a blank e-mail with the 12 digit control number (located below) in the subject line. No other requests, instructions or other inquiries should be included with your e-mail requesting material.



ACCOUNT NO.

SHARES

**The Manitowoc Company, Inc. Notice of Annual Meeting**

Date: Tuesday, May 1, 2012

Time: 9:00 A.M. (Central Daylight Time)

Place: Holiday Inn, 4601 Calumet Avenue, Manitowoc, Wisconsin

The purpose of the Annual Meeting is to take the following action:

**The Board of Directors recommends that you vote FOR the following.**

1. Election of Three Directors

**Nominees**      01 Roy V. Armes      02 Cynthia M. Egnotovich      03 James L. Packard

2. The approval of the Company's Short-Term Incentive Plan.

3. The approval of an amendment to the Company's 2003 Incentive Stock and Awards Plan.

4. The ratification of the appointment of PricewaterhouseCoopers LLP as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2012.

5. An advisory vote to approve the compensation of the Company's named executive officers.

6. Such other business as may properly come before the Annual Meeting.