SPEEDEMISSIONS INC Form 10-Q November 14, 2011 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## Form 10-Q

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_.

Commission file number: 000-49688

# Speedemissions, Inc.

(Exact name of registrant as specified in its charter)

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Florida 33-0961488 (State or other jurisdiction of (I.R.S. Employer

incorporation or organization) Identification No.)

1015 Tyrone Road

Suite 220

Tyrone, GA 30290 (Address of principal executive offices) (Zip Code)

Issuer s telephone number (770) 306-7667

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer "

Non-accelerated filer "

Smaller reporting company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

As of November 1, 2011, there were 34,388,166 shares of common stock, par value \$0.001, issued and outstanding.

#### Speedemissions, Inc.

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#### CAUTIONARY STATEMENT RELEVANT TO FORWARD-LOOKING INFORMATION

This quarterly report on Form 10-Q of Speedemissions, Inc. (Speedemissions or the Company) contains forward-looking statements within the meaning of the Securities Exchange Act of 1934 (the Exchange Act). These statements are based on management s current expectations, estimates and projections about the emissions testing and safety inspection industry. Forward-looking statements include the information concerning possible or assumed future results of operations of the Company set forth under the heading Management s Discussion and Analysis of Financial Condition and Results of Operations. Forward-looking statements also include statements in which words such as expects, anticipates, intends, plans, believes, estimates, considers and similar expressions are intended to identify such forward-looking statements.

Forward-looking statements are not guarantees of future performance and are subject to certain risks, uncertainties, and other factors, some of which are beyond the Company s control and are difficult to predict. The Company s future results and shareholder values may differ materially from those expressed or forecast in these forward-looking statements. The reader should not place undue reliance on these forward-looking statements, which speak only as of the date of this report. Unless legally required, Speedemissions undertakes no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

#### PART I FINANCIAL INFORMATION

**Item 1. Financial Statements** 

Speedemissions, Inc. and Subsidiaries

**Consolidated Balance Sheets** 

| Assets   | September 30,<br>2011<br>(unaudited) |           | De | ecember 31,<br>2010 |
|--|--------------------------------------|-----------|----|---------------------|
| Current assets:  |                                      |           |    |                     |
| Cash   | \$                                   | 179,264   | \$ | 261,600             |
| Notes receivable current portion   | Ψ                                    | 19,500    | Ψ  | 12,000              |
| Certificate and merchandise inventory  |                                      | 68,622    |    | 77,401              |
| Other current assets   |                                      | 83,103    |    | 58,819              |
| Other current assets   |                                      | 03,103    |    | 30,017              |
| Total current assets   |                                      | 350,489   |    | 409,820             |
| Notes receivable, net of current portion   |                                      | 87,533    |    | 89,643              |
| Property and equipment, at cost less accumulated depreciation and amortization                         |                                      | 580,433   |    | 728,016             |
| Goodwill   |                                      | 2,349,066 |    | 2,349,066           |
| Other assets   |                                      | 105,403   |    | 105,603             |
| Total assets   | \$                                   | 3,472,924 | \$ | 3,682,148           |
| Liabilities and Shareholders Deficit   |                                      |           |    |                     |
| Current liabilities:   | _                                    |           | _  |                     |
| Line of credit   | \$                                   | 60,280    | \$ |                     |
| Accounts payable   |                                      | 143,012   |    | 182,499             |
| Accrued liabilities  |                                      | 190,584   |    | 196,829             |
| Current portion of capitalized lease obligations   |                                      | 48,680    |    | 44,632              |
| Current portion of equipment financing obligations   |                                      | 24,272    |    | 21,778              |
| Current portion deferred rent  |                                      | 35,776    |    | 35,776              |
| Total current liabilities  |                                      | 502,604   |    | 481,514             |
| Capitalized lease obligations, net of current portion  |                                      | 4,307     |    | 41,339              |
| Equipment financing obligations, net of current portion  |                                      | 6,251     |    | 23,788              |
| Deferred rent  |                                      | 107,784   |    | 159,820             |
| Note payable   |                                      | 55,000    |    | 55,000              |
| Other long term liabilities  |                                      | 7,350     |    | 7,350               |
| Total liabilities  |                                      | 683,296   |    | 768,811             |
| Commitments and contingencies  |                                      |           |    |                     |
| Series A convertible, redeemable preferred stock, \$.001 par value, 5,000,000 shares authorized, 5,133 |                                      |           |    |                     |
| shares issued and outstanding; liquidation preference: \$5,133,000                                     |                                      | 4,579,346 |    | 4,579,346           |
| Shareholders deficit:  |                                      |           |    |                     |
| Series B convertible preferred stock, \$.001 par value, 3,000,000 shares authorized, 63,981 shares     |                                      |           |    |                     |
| issued and outstanding with a liquidation preference of \$164,306 at September 30, 2011 and 215,981    |                                      |           |    |                     |
| shares issued and outstanding with a liquidation preference of \$554,642 at December 31, 2010          |                                      | 64        |    | 216                 |
| ,  |                                      | 33,834    |    | 22,789              |

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Common stock, \$.001 par value, 250,000,000 shares authorized, 33,904,466 and 22,789,288 shares issued and outstanding at September 30, 2011 and December 31, 2010, respectively

| issued and outstanding at September 30, 2011 and December 31, 2010, respectively |              |              |
|--|--------------|--------------|
| Additional paid-in capital   | 15,917,549   | 15,806,600   |
| Accumulated deficit  | (17,741,165) | (17,495,614) |
| Total shareholders deficit   | (1,789,718)  | (1,666,009)  |
| Total liabilities and shareholders deficit                                       | \$ 3,472,924 | \$ 3,682,148 |

See accompanying notes to consolidated financial statements.

 $Speedemissions, Inc.\ and\ Subsidiaries$ 

**Consolidated Statements of Operations** 

(unaudited)

|   |    | Three Months Ended<br>September 30 |    |            | Nine Months Ended<br>September 30 |            |      |           |
|---|----|------------------------------------|----|------------|-----------------------------------|------------|------|-----------|
|   |    | 2011                               |    | 2010       |                                   | 2011       |      | 2010      |
| Revenue   | \$ | 2,164,562                          | \$ | 2,313,816  | \$                                | 6,428,518  | \$ ′ | 7,262,663 |
| Costs of operations:                                |    |                                    |    |            |                                   |            |      |           |
| Cost of emission certificates                       |    | 469,756                            |    | 498,599    |                                   | 1,420,251  |      | 1,607,340 |
| Store operating expenses                            |    | 1,368,170                          |    | 1,487,037  |                                   | 4,193,946  | 4    | 4,579,162 |
| General and administrative expenses                 |    | 334,822                            |    | 380,301    |                                   | 1,091,861  |      | 1,261,924 |
| (Gain) loss on disposal of assets                   |    | (2,660)                            |    |            |                                   | (43,282)   |      | 9,713     |
| Gain from settlement of lawsuit                     |    |                                    |    | (106,881)  |                                   |            |      | (106,881) |
|   |    |                                    |    |            |                                   |            |      |           |
| Operating income (loss)                             |    | (5,526)                            |    | 54,760     |                                   | (234,258)  |      | (88,595)  |
| Interest income (expense)                           |    |                                    |    |            |                                   |            |      |           |
| Interest income                                     |    | 760                                |    | 1,272      |                                   | 2,280      |      | 1,900     |
| Interest expense                                    |    | (4,366)                            |    | (4,937)    |                                   | (13,573)   |      | (17,174)  |
|   |    |                                    |    |            |                                   |            |      |           |
| Interest expense, net                               |    | (3,606)                            |    | (3,665)    |                                   | (11,293)   |      | (15,274)  |
| 1 /   |    | , , ,                              |    | , ,        |                                   | , , ,      |      | . , ,     |
| Net income (loss)                                   | \$ | (9,132)                            | \$ | 51,095     | \$                                | (245,551)  | \$   | (103,869) |
| Tet meone (1038)                                    | Ψ  | (2,132)                            | Ψ  | 31,073     | Ψ                                 | (213,331)  | Ψ    | (103,007) |
| Dagia not income (loss) non shore                   | \$ | 0.00                               | \$ | 0.00       | \$                                | (0.01)     | \$   | (0.01)    |
| Basic net income (loss) per share                   | Ф  | 0.00                               | Ф  | 0.00       | Ф                                 | (0.01)     | Ф    | (0.01)    |
|   |    | 0.00                               | Φ. | 0.00       | _                                 | (0.04)     | Φ.   | (0.04)    |
| Diluted net income (loss) per share                 | \$ | 0.00                               | \$ | 0.00       | \$                                | (0.01)     | \$   | (0.01)    |
|   |    |                                    |    |            |                                   |            |      |           |
| Weighted average common shares outstanding, basic   |    | 33,764,249                         |    | 13,179,213 |                                   | 29,813,331 | 9    | 9,570,761 |
|   |    |                                    |    |            |                                   |            |      |           |
| Weighted average common shares outstanding, diluted |    | 33,764,249                         |    | 17,456,711 |                                   | 29,813,331 | 9    | 9,570,761 |

See accompanying notes to consolidated financial statements.

 $Speedemissions, Inc.\ and\ Subsidiaries$ 

#### **Consolidated Statements of Cash Flows**

#### (unaudited)

|   | Nine Mon<br>Septem | ber 30,      |
|---|--------------------|--------------|
| Cash flows from operating activities:                                       | 2011               | 2010         |
| Net loss  | \$ (245,551)       | \$ (103,869) |
| Adjustments to reconcile net loss to net cash used in operating activities: | φ (2+3,331)        | \$ (103,609) |
| Depreciation and amortization   | 155,180            | 206,088      |
| (Gain) loss on disposal of assets   | (43,282)           | 9,713        |
| Stock issued for services   | 3,000              | 9,713        |
| Share-based compensation  | 54,842             | 25,201       |
| Gain from settlement of lawsuit   | 34,642             |              |
|   |                    | (106,881)    |
| Changes in operating assets and liabilities:                                | 9.770              | (19.622)     |
| Certificate and merchandise inventory                                       | 8,779              | (18,633)     |
| Other current assets  | (24,283)           | (42,481)     |
| Other assets  | 200                | (1,800)      |
| Accounts payable and accrued liabilities                                    | (45,734)           | 33,596       |
| Other liabilities   | (54,552)           | (30,781)     |
| Net cash used in operating activities                                       | (191,401)          | (29,847)     |
| Cash flows from investing activities:                                       |                    |              |
| Proceeds from note receivable   | 12,127             | 3,742        |
| Proceeds from sales of property and equipment                               | 31,623             | 20,000       |
| Purchases of property and equipment   | (10,938)           | (60,449)     |
| Net cash provided by (used in) investing activities                         | 32,812             | (36,707)     |
| Cash flows from financing activities:                                       |                    |              |
| Net proceeds from warrant exercise  | 64,000             |              |
| Net proceeds from line of credit  | 60,280             |              |
| Payments on equipment financing obligations                                 | (15,043)           | (14,716)     |
| Payments on capitalized leases  | (32,984)           | (44,547)     |
| Net cash provided by (used in) financing activities                         | 76,253             | (59,263)     |
| Net decrease in cash  | (82,336)           | (125,817)    |
| Cash at beginning of period   | 261,600            | 449,203      |
| Cash at beginning of period   | 201,000            |              |
| Cash at end of period   | \$ 179,264         | \$ 323,386   |
| Supplemental Information:   | ф. 10.552          | o 16512      |
| Cash paid during the period for interest                                    | \$ 13,573          | \$ 16,513    |
| Supplemental Disclosure of Non-Cash Activity:                               |                    |              |
| Note receivable from disposal of assets                                     | \$ 15,000          | \$           |

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See accompanying notes to consolidated financial statements.

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Speedemissions, Inc.

Notes to Consolidated Financial Statements