AKAMAI TECHNOLOGIES INC Form 10-Q August 10, 2009 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2009

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the transition period from

to

Commission file number 0-27275

Akamai Technologies, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

04-3432319 (I.R.S. Employer

incorporation or organization)

Identification Number)

8 Cambridge Center

Cambridge, MA 02142

(617) 444-3000

(Address, Including Zip Code, and Telephone Number,

Including Area Code, of Registrant s Principal Executive Offices)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 (the Exchange Act) during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes "No"

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x

Accelerated filer "

Non-accelerated filer "
(Do not check if a smaller

Smaller reporting company "

reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

The number of shares outstanding of the registrant s common stock as of August 5, 2009: 172,401,167 shares.

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AKAMAI TECHNOLOGIES, INC.

FORM 10-Q

For the quarterly period ended June 30, 2009

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

AKAMAI TECHNOLOGIES, INC.

CONSOLIDATED BALANCE SHEETS

(UNAUDITED)

	June 30, 2009	December 31, 2008		
	(In thousands,			
	except share data)			
ASSETS				
Current assets:				
Cash and cash equivalents	\$ 321,083	\$ 156,074		
Marketable securities (including restricted securities of \$3,330 at June 30, 2009 and \$3,460 at December 31, 2008)	298,943	174,557		
Accounts receivable, net of reserves of \$16,540 and \$11,270 at June 30, 2009 and December 31, 2008,				
respectively	144,537	139,612		
Prepaid expenses and other current assets	33,161	27,124		
Deferred income tax assets	4,542	4,542		
Total current assets	802,266	501,909		
Property and equipment, net	174,742	174,483		
Marketable securities (including restricted securities of \$153 each at June 30, 2009 and December 31,	,	,		
2008)	306,752	440,996		
Goodwill	441,875	441,258		
Other intangible assets, net	84,518	92,995		
Deferred income tax assets, net	173,749	223,718		
Other assets	5,068	5,592		
Total assets	\$ 1,988,970	\$ 1,880,951		
LIABILITIES AND STOCKHOLDERS EQUITY				
Current liabilities:				
Accounts payable	\$ 19,279	\$ 21,165		
Accrued expenses and other current liabilities	41,419	66,132		
Deferred revenue	28,082	11,506		
Accrued restructuring	1,148	1,653		
Total current liabilities	89,928	100,456		
Other liabilities	14,802	10,619		
Deferred revenue	3,494	1,251		
1% convertible senior notes	199,855	199,855		
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
Total liabilities	308,079	312,181		
Commitments, contingencies and guarantees (Note 15)				
Stockholders equity:				

Preferred stock, \$0.01 par value; 5,000,000 shares authorized; 700,000 shares designated as Series A		
Junior Participating Preferred Stock; no shares issued or outstanding		
Common stock, \$0.01 par value; 700,000,000 shares authorized; 173,515,314 shares issued and		
172,802,114 shares outstanding at June 30, 2009 and 169,371,675 shares issued and outstanding at		
December 31, 2008	1,735	1,694
Additional paid-in capital	4,581,290	4,539,154
Accumulated other comprehensive income (loss)	(12,500)	(24,350)
Treasury stock, at cost, 713,200 shares	(14,994)	
Accumulated deficit	(2,874,640)	(2,947,728)
Total stockholders equity	1,680,891	1,568,770
Total liabilities and stockholders equity	\$ 1,988,970	\$ 1,880,951

The accompanying notes are an integral part of the consolidated financial statements.

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AKAMAI TECHNOLOGIES, INC.

CONSOLIDATED STATEMENTS OF OPERATIONS

(UNAUDITED)

		For the Three Months Ended June 30, 2009 2008 (In the		x Months une 30, 2008	
		except per sh	are amounts)		
Revenues	\$ 204,600	\$ 194,004	\$ 414,968	\$ 381,023	
Costs and operating expenses:					
Cost of revenues	60,009	53,688	120,371	105,263	
Research and development	9,378	9,519	20,234	18,823	
Sales and marketing	41,437	41,188	83,707	77,132	
General and administrative	35,144	33,803	71,212	67,069	
Amortization of other intangible assets	4,238	3,491	8,477	7,081	
Restructuring charge			454		
Total costs and operating expenses	150,206	141,689	304,455	275,368	
Income from operations	54,394	52,315	110,513	105,655	
Interest income	4,059	5,490	8,799	13,531	
Interest expense	(710)	(710)	(1,420)	(1,420)	
Other income (expense), net	184	(970)	1,318	(494)	
Gain (loss) on investments, net	105	64	560	272	
Income before provision for income taxes	58,032	56,189	119,770	117,544	
Provision for income taxes	22,025	21,855	46,682	46,299	
	,	·	,	, 	
Net income	\$ 36,007	\$ 34,334	\$ 73,088	\$ 71,245	
Net income per weighted average share:					
Basic	\$ 0.21	\$ 0.21	\$ 0.43	\$ 0.43	
Diluted	\$ 0.19	\$ 0.19	\$ 0.39	\$ 0.38	
Shares used in per share calculations:					
Basic	172,561	167,417	171,540	166,688	
Diluted	189,556	187,641	188,870	187,493	

The accompanying notes are an integral part of the consolidated financial statements.

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AKAMAI TECHNOLOGIES, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(UNAUDITED)

	For the Si Ended J 2009	
	(In tho	
Cash flows from operating activities:		
Net income	\$ 73,088	\$ 71,245
Adjustments to reconcile net income to net cash		
provided by operating activities:		
Depreciation and amortization	58,356	46,058
Stock-based compensation expense	28,387	28,248
Provision for deferred income taxes, net	43,167	43,952
Amortization of deferred financing costs	420	420
Provision for doubtful accounts	3,521	736
Excess tax benefits from stock-based compensation	(658)	(10,282)
Loss (gain) on investments and loss on disposal of		
property and equipment, net	(387)	(303)
Gain on divesture of certain assets	(1,062)	` ′
Changes in operating assets and liabilities, net of		
effects of acquisitions:		
Accounts receivable	10,660	(5,708)
Prepaid expenses and other current assets	(4,275)	(8,815)
Accounts payable, accrued expenses and other current	(.,=,3)	(0,010)
liabilities	(21,337)	(8,107)
Deferred revenue	946	1,099
Accrued restructuring	(675)	(543)
Other non-current assets and liabilities	4,149	(197)
o mor non-carrent assets and mannings	1,17	(177)
Net cash provided by operating activities	194,300	157,803
. F		
Cash flows from investing activities:		
Purchases of property and equipment	(34,033)	(45,943)
Capitalization of internal-use software development	(31,033)	(13,7 13)
costs	(13,687)	(12,579)
Purchases of short- and long-term marketable	(13,007)	(12,379)
securities	(162 002)	(358,459)
Proceeds from sales of short- and long-term	(163,882)	(338,439)
marketable securities	141,511	154,033
	141,311	134,033
Proceeds from maturities of short- and long-term	50.161	05.700
marketable securities	50,161	95,782
Cash paid for acquisition of business	(5,779)	
Proceeds from divesture of certain assets	1,350	5 4
Proceeds from the sale of property and equipment	4	74
Decrease in restricted investments held for security	400	
deposits	130	
Net cash used in investing activities	(24,225)	(167,092)
rect cash used in investing activities	(24,223)	(107,092)
Cash flows from financing activities:		

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18,132

10,763

Edgar Filling: AN	AMAI TECHNOL	OGIES INC - F	OIII IU-Q	
Proceeds from the issuance of common stock under				
stock option and employee stock purchase plans				
Excess tax benefits from stock-based compensation	658	10,282		
Repurchase of common stock	(16,905)			
Net cash (used in) provided by financing activities	(5,484)	28,414		
The cash (asea iii) provided by immonig activities	(0,101)	20,111		
Effects of exchange rate changes on cash and cash				
equivalents	418	1,214		
Net increase in cash and cash equivalents Cash and cash equivalents at beginning of period	165,009 156,074	20,339 145,078		
Cash and cash equivalents at beginning of period	130,074	143,076		
Cash and cash equivalents at end of period	\$ 321,083 \$	6 165,417		
cush and cush equi, arong at one of period	Ψ <i>5</i> 21 ,00 <i>5</i> 4	100,117		
	Highland33.6%	-	0.3 0.2 0.2	0.7 -
	Valley			
	(d)			
CARBON STEEL MATERIALS				
IRON ORE				
Production ('000 tonnes)				
,				
	Mt 85%	6,030 5,620	5,5040,5915,239	20,952 19,396
	Newman			
	Joint			
	Venture			
	Goldswort 85%	1,424 1,630	1,73104531,788	6,604 6,114
	Goldswort &5 % Joint	1,424 1,630) 1,730,4531,788	6,604 6,114
	Goldswort &5 % Joint Venture			
	Goldswort &5 % Joint	1,424 1,630 6,570 7,080		6,604 6,114 26,148 22,618
	Goldswort Joint Venture Yandi 85% Joint			
	Goldswort Joint Venture Yandi 85% Joint Venture	6,570 7,080	5,846)3546,882	26,148 22,618
	Goldswort Joint Venture Yandi 85% Joint	6,570 7,080	5,846)3546,882	
	Goldswort Joint Venture Yandi 85% Joint Venture	6,570 7,080	5,840,3546,882 1,2509911,272	26,148 22,618
	Goldswort Joint Venture Yandi 85% Joint Venture Jimblebar 100%	6,570 7,080 1,246 1,130 1,790 1,820	5,840,3546,882 1,2509911,272 1,910,8851,893	26,148 22,618 4,641 4,923
	Goldswort Joint Venture Yandi 85% Joint Venture Jimblebar 100% Samarco 50%	6,570 7,080 1,246 1,130	5,840,3546,882 1,2509911,272 1,910,8851,893	26,148 22,618 4,641 4,923 7,509 6,765
	Goldswort Joint Venture Yandi 85% Joint Venture Jimblebar 100% Samarco 50%	6,570 7,080 1,246 1,130 1,790 1,820	5,840,3546,882 1,2509911,272 1,910,8851,893	26,148 22,618 4,641 4,923 7,509 6,765
METALLURGICAL COAL (e)	Goldswort Joint Venture Yandi 85% Joint Venture Jimblebar 100% Samarco 50%	6,570 7,080 1,246 1,130 1,790 1,820	5,840,3546,882 1,2509911,272 1,910,8851,893	26,148 22,618 4,641 4,923 7,509 6,765
METALLURGICAL COAL (e) Production ('000 tonnes)	Goldswort Joint Venture Yandi 85% Joint Venture Jimblebar 100% Samarco 50%	6,570 7,080 1,246 1,130 1,790 1,820	5,840,3546,882 1,2509911,272 1,910,8851,893	26,148 22,618 4,641 4,923 7,509 6,765
	Goldswort Joint Venture Yandi 85% Joint Venture Jimblebar 100% Samarco 50%	6,570 7,080 1,246 1,130 1,790 1,820 17,060 17,280	5,840,3546,882 1,2509911,272 1,910,8851,893 16,2230,2747,074	26,148 22,618 4,641 4,923 7,509 6,765

Coal (f) **Table of Contents** 8

Gregory 64.1%

Joint Venture BHP

Mitsui

851

703

80% 1,245 1,414

970845 960

1,5215,6781,802

3,626 3,249

6,418 6,108

	QCT Resources (g) Illawarra Total		1,771 7,316	•	1,2608372 1,3286191 8,87974980	,889	5,183 6,573 37,136	
MANGANESE ORES Saleable production ('000 tonnes)								
	South Africa (h)	60%	506	555	579538	490	2,162	2,099
	Australia (h)		282	469	318379	446	1,612	1,501
	Total		788	1,024	897917	936	3,774	3,600
MANGANESE ALLOYS Saleable production ('000 tonnes)								
	South Africa (h)	60%	130	111	106 96	85	397	461
	Australia (h)		65	64	67 64	51	245	215
	Total		195	175	173160	136	642	676
	Refer footnotes on page 5.							

CARBON STEEL MATERIALS (cont'd)

HOT BRIQUETTED IRON

Production ('000 tonnes)

Port	100%	99	105	291177 276	848	420
Hedland						
Orinoco	50%	46	48	82 67 -	198	160
(i)						
Total		145	153	373243 276	1,046	580

STAINLESS STEEL MATERIALS

NICKEL

Edgar Filing: AK	AMAI TECHNOLO	OGIES I	NC - Fo	orm 10-Q		
Production ('000 tonnes)						
	CMSA 99.8%	7.5	6.4	6.9 9.4 9.1	31.8	28.9
	Yabulu 100%	5.7	6.4	7.5 7.4 7.7	29.0	25.2
	Total	13.2	12.8	14.46.8 16.8	60.8	54.1
CHROME ORES						
Saleable production ('000 tonnes)						
	Samancor 60% (h)	967	921	898674 665	3,158	3,726
CHROME ALLOYS						
Saleable production ('000 tonnes)						
	Samancor 60%	281	273	249192 194	908	1,055
	(h)					
THERMAL COAL						
Production ('000 tonnes)						
	Ingwe 100%	16,034	14,561	17,8141,3794,571	61,323	66,316
	New 100% Mexico	3,695	3,080	3,962,9933,890	14,924	14,485
	COAL 100%	1,229	1,235	1,22/7,5121,329	5,303	5,100
	Kalimanta80%	1,876	1,966	2,1 32 403 5 2,291	8,485	8,001
	(j) Colomb i6 %-33%	6 -	-	687,0911,053	2,831	-
	(k) Total	22,834	20,842	25,8231,01203,134	92,866	93,902
OTHER MINERALS						
DIAMONDS						
Production ('000 carats)						
	Ekati TM 51%	370	309	318375 427	1,428	1,301
PETROLEUM						
Production	Crude oil (000	20,833	20,820	20,000091118,378	79,102	79,784
	& bbl)		,	. , , , -	•	,

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condensate

Natural	(bcf)	63.25	61.75	60.8637.6171.64	261.83	238.63
gas						
LPG	•	167.36	172.56	15510740.61275.60	673.56	681.68
	tonnes)					
Ethane	`	19.94	23.19	9.985.6918.53	67.42	79.82
	tonnes)					

Refer footnotes on page 5.

STEEL

Production ('000 tonnes)

Raw steel100%	1,338	1,455	1,3712,2771,328	5,432	5,461
Marketable00%	1,268	1,425	1,2683451,469	5,316	4,883
steel					
products					

- (a) Interest in Worsley increased from 30% to 86% effective January 2001.
- (b) Mozal produced its first metal in June 2000 and achieved full commissioning of its 253,000 tpa capacity in December 2000.
- (c) Shown on 100% basis. BHP Billiton holds a 52% equity interest in Ok Tedi.
- (d) Included from 1 October 2000, the effective date of the acquisition of Rio Algom.
- (e) Coal production is reported on the basis of saleable product. Production figures include some thermal coal.
- (f) Shown on 100% basis before 20% outside equity interest.
- (g) Production reported represents BHP Billiton's 50% equity interest in MetCoal Holdings. MetCoal Holdings is equally owned by BHP Billiton and Mitsubishi Development Pty Ltd and acquired QCT Resources Limited in November 2000.
- (h) Shown on 100% basis. BHP Billiton interest in saleable production is 60%.
- (i) BHP Billiton ceased its investment in Orinoco in March 2001.
- (j) Production shown on 86.5% basis after allowing for Indonesian state owned corporation's 13.5% share of production.
- (k) Colombian thermal coal interests acquired in September and November 2000.

PRODUCTION AND SHIPMENT REPORT

Q	UARTE	12 MON	THS TO	
JUNE	SEPT	DECMAR OUN E	JUNE	JUNE
2000	2000	2000 20012001	2001	2000

ALUMINIUM

BHP Billiton attributable production and sales unless otherwise stated.

('000 tonnes)

ALUMINA

Production					
Worsley,	177	206	211541 674	1,632	592
Australia					
(a)					
Paranam,	211	213	215213 211	852	857
Suriname	100	400	105111 112		400
Alumar,	109	120	107114 113	454	429
Brazil	407	<i>5</i> 20	522070 000	2.020	1 070
Total	497	539	533868 998	2,938	1,878
Sales					
Worsley,	175	185	205388 725	1,503	624
Australia					
(a)					
Paranam,	205	214	194224 186	818	850
Suriname					
Alumar,	107	110	116120 116	462	403
Brazil	407	5 00	5155001 005	2.702	1.055
Total	487	509	5157321,027	2,783	1,877

ALUMINIUM

Production					
Hillside,	122	126	127122 123	498	494
South					
Africa					
Bayside,	43	46	45 44 43	178	177
South					
Africa		4.0		4=0	
Alumar,	43	43	44 42 43	172	171
Brazil	10	1.1	10 11 0	42	4.1
Valesul,	10	11	12 11 9	43	41
Brazil		7	23 31 32	93	
Mozal, Mozambique	-	/	23 31 32	93	_
(b)					
Total	218	233	251250 250	984	883
10111	210	233	231230 230	704	303

(a) Interest in Worsley increased from 30% to

86% effective January 2001.

Sales					
Hillside,	122	126	127121 124	498	494
South					
Africa					
Bayside,	47	41	46 42 50	179	189
South					
Africa					
Alumar,	44	42	43 41 45	171	172
Brazil					
Valesul,	11	11	11 7 12	41	40
Brazil					
Mozal,	-	5	20 32 33	90	-
Mozambique					
(b)					
Total	224	225	247243 264	979	895

(b) Mozal produced its first metal in June 2000 and achieved full commissioning of its 253,000 tpa capacity in December 2000.

PRODUCTION AND SHIPMENT REPORT

Q	UARTEF	12 MON'	THS TO	
JUNE	SEPT	DECMAR OUN E	JUNE	JUNE
2000	2000	2000 20012001	2001	2000

BASE METALS

BHP Billiton attributable production and sales unless otherwise stated.

Escondida, Chile

Material ('000 mined tonnes) (100%)	•	75,557	77,4734669717,115	304,800266,726
Sulphide ('000 ore tonnes) milled (100%)	11,528	12,358	11,51314,12180,650	45,671 46,199
Average (%) copper grade	1.83%	1.85%	1.94%95%.82%	1.89% 1.93%
Production('000 ex Mill tonnes) (100%)	184.5	199.5	190176.4159.5	725.8 780.9
Production				
Copper in ('000 concentrateonnes)	106.0	114.0	1091701.8 92.3	417.3 449.7

	Gold in (fine 16,358 20,469 17,5186,02143,652 65,726 75,772 concentrateunces)
	Copper ('000 20.1 20.0 20.\(\frac{1}{2}\)1.0 22.0 83.4 80.2 cathode tonnes) (SXEW)
	Sales
	Copper in ('000 117.0 89.4 1221513.2 91.2 416.3 459.7 concentrateonnes)
	Gold in (fine 19,478 17,582 21,81378,81143,422 70,656 83,094 concentrateunces)
	Copper ('000 24.0 22.1 19.\&1.8 23.1 86.8 83.7 cathode tonnes) (SXEW)
OK Tedi, Papua New Guinea (a)	
	Material ('000 21,020 22,299 22,6223,2422,482 89,698 84,296 mined tonnes)
	Ore ('000 7,997 7,371 8,286,2508,116 32,023 27,653 milled tonnes) Average head
	grades
	- Copper (%) 0.97% 0.93% 0.91%85%0.92% 0.90% 0.88%
	- Gold (g/t) 0.98 0.99 0.770.70 0.82 0.82 0.84
	Production
	Copper in ('000 56.0 51.5 55.953.5 55.2 216.1 185.4 concentrateonnes)
	Gold in (fine 149,565144,357 130,13087,514207,928 521,131440,239 concentrateunces)
	Sales
	Copper in ('000 46.0 37.6 55.555.5 70.0 218.6 187.2 concentrateonnes)
	Gold in (fine 122,739104,586 141,549,71364,354 530,224432,907 concentrateunces)
	(a) Ok Tedi data shown on 100% basis. BHP Billiton holds a 52% equity interest in Ok Tedi.
Tintaya, Peru	
	Material ('000 16,244 16,394 16,71243,56)66,447 64,130 59,650 mined tonnes)
	mined tonnes) Ore ('000 1,519 1,620 1,744,4291,508 6,301 5,709 milled tonnes)

	Average copper grade	(%)	1.61%	1.56%	1.561/47%.56%	1.54%	1.68%
	Production	n					
	Copper in	000')	22.0	23.4	24.819.1 20.8	88.1	87.3
	Gold in concentra	(fine	9,641	8,173	5,457,0549,050	28,734	39,484
	Sales						
	Copper in concentra		21.0	18.3	25.312.5 33.1	89.2	86.8
		(fine	7,563	6,603	5,4331,62191,560	27,223	37,372
Cerro Colorado, Chile (a)							
	Material mined	('000 tonnes)	-	-	14,957,3424,177	42,475	-
	Ore	('000 tonnes)	-	-	3,2644793,546	10,290	-
	Average copper grade		-	-	1.081%09%.09%	1.09%	-
	Production	n					
	Copper	('000 tonnes)	-	-	31 32 34	97	-
	Sales						
	Copper cathode	('000 tonnes)	-	-	30 33 34	97	-
Alembara Amerika (s)			-		100%) included f		
Alumbrera, Argentina (a)							
		('000 tonnes)	-	-	27,8253,8297,182	80,834	-
	Ore	('000 tonnes)	-	-	7,097,0417,445	21,583	-
	head grades						
	- Copper	(%)	-	-	0.649%7190.74%	0.70%	-

- Gold	(g/t)	-	-	0.8 0.8 1.0	0.9	-
Production	on					
Copper in concentra		-	-	10.311.2 12.4	33.9	-
Gold in concentra	(fine atounces)	-	-	31,250,7541,455	104,459	-
Gold in dore	(fine ounces)	-	-	1,922 1,80 2 ,285	6,009	-
Sales						
Copper in concentra	•	-	-	7 9 16	32	-
Gold in concentra	(fine atounces)	-	-	26,20796345,999	100,453	-
Gold in dore	(fine ounces)	-	-	2,114 2,86 2 ,853	7,837	-

⁽a) Alumbrera (BHP Billiton 25%) included from 1 October 2000, the effective date of the acquisition of Rio Algom.

Highland Valley, Canada (a)

Material mined (100%)	('000 tonnes)	-	-	21,2093,10148,988	59,295	-
Ore milled (100%)	('000 tonnes)	-	-	13,11515,78141,355	36,294	-
Average copper grade	(%)	-	-	0.420%43%0.43%	0.43%	-
Productio	n					
Copper in concentra	•	-	-	16.014.8 14.1	45.0	-
Molybder in conc	•	-	-	0.3 0.2 0.2	0.7	-
Sales						
Copper in concentra	•	-	-	10.512.8 14.1	37.5	-
Molybder in conc	*	-	-	0.4 0.3 0.3	1.0	-

⁽a) Highland Valley (BHP Billiton 33.6%) included from 1 October 2000, the effective date of the acquisition of Rio Algom.

Cannington, Australia

Selbaie, Canada

Material mined	('000 tonnes)	430	430	460464 507	1,861 1,618
Ore milled	('000 tonnes)	420	408	461422 490	1,781 1,604
Average head					
grades					
- Silver	(g/t)	667	653	615539 577	599 636
- Lead	(%)	14.0%	14.5%	14.01%.0%3.2%	13.3% 14.1%
- Zinc	(%)	4.6%	5.1%	6.0%.0%5.5%	5.4% 5.1%
Production					
				0.40540.000.00	
Silver in concentra	•		8,195	8,1964,9898,392	31,770 29,664
Lead in	` ′	53,871	54,029	52,14078,60387,127	210,872200,480
Zinc in	(tonnes)	15,212	15,556	21,31385,86280,363	76,122 61,754
concentra	ate				
Sales					
Silver in	•	-	7,485	7,095,7799,333	32,693 29,985
concentra Lead in	(tonnes)		48,504	45,3500)89634,466	217,164205,383
concentra					
Zinc in concentra	(tonnes) ate	18,144	13,853	15,72246,79250,739	75,113 64,806
Ore	('000')	904	327	1,884902 896	3,682 3,525
milled	tonnes)	704	321	1,004702 070	3,002 3,323
Average head					
grades					
- Zinc	(%)	1.56%	1.61%	1.521%53%.51%	1.51% 1.84%
- Copper	(%)	0.44%	0.45%	0.44%/45%0.44%	0.44% 0.49%
- Gold	(g/t)	0.38	0.51	0.490.46 0.45	0.45 0.40
- Silver	(g/t)	34.85	22.66	29.428.0025.60	25.60 43.12
Production	on.				
Zinc in	(tonnes)	11 231	11 350	11,21301,8109,740	43,140 44,600
concentra		111,431	11,339	11,430,0107,740	45,140 44,000
Copper in		3,338	3,593	3,308,3603,093	13,353 13,500
Gold in	(ounces	8,426	12,574	10,236,6009,141	40,551 33,600

	concentrate Silver in ('000 588 concentrateunces)	494	606447 337	1,884 2,646
	Sales			
	Zinc in (tonnes) 9,351	9,383	9,7861098,406	36,684 44,800
	concentrate Copper in(tonnes) 3,012 concentrate	2,983	3,3852583,039	12,665 15,600
	Gold in (ounces) 7,029 concentrate	6,283	11,717061788,207	36,444 44,300
	Silver in ('000 621 concentrateunces)	535	494445 405	1,879 3,005
Pering, South Africa				
	Ore ('000 333 milled tonnes) Average head grades	336	336327 345	1,343 1,365
	_	2.03%	2.22%03%2.09%	2.09% 2.03%
	- Lead (%) 0.63%	0.68%	0.68%55%0.60%	0.64% 0.68%
	Duaduation			
	Production Zinc in (tonnes) 4,831	5 005	5,49590105,398	20,912 20,654
	concentrate	2,002	3,123,010,370	20,312 20,031
	Lead in (tonnes) 1,446 concentrate	1,616	1,601,3211,486	6,024 6,417
	Sales			
	Zinc in (tonnes) 5,304 concentrate	4,927	4,988,1715,063	20,149 20,631
	Lead in (tonnes) 1,914 concentrate	1,702	1,2465871,493	6,028 7,637
San Manuel, USA				
	Production	2.0	2725 22	10.2 12.1
	Copper ('000 3.0 cathode tonnes) (SXEW)	2.8	2.7 2.5 2.3	10.3 13.1
Dinto Wollow USA				
Pinto Valley, USA	Production			
	Copper ('000 4.3 cathode tonnes)	4.3	4.4 4.0 3.8	16.4 18.2

Q	UARTE	12 MON'	THS TO	
JUNE	SEPT	DECMAR OUN E	JUNE	JUNE
2000	2000	2000 20012001	2001	2000

CARBON STEEL MATERIALS

BHP Billiton attributable production and sales unless otherwise stated.

('000 tonnes)

IRON ORE (a)

Pilbara, Western Australia

Production					
Mt	6,030	5,620	5,50405915,239	20,952	19,396
Newman					
Joint					
Venture					
Goldsworthy	1,424	1,630	1,7310,4531,788	6,604	6,114
Joint					
Venture Yandi	6 570	7.000	5 0 MM 5 MC 000	26 140	22 610
Joint	6,570	7,080	5,840,3546,882	26,148	22,018
Venture					
Jimblebar	1,246	1,130	1,2509911,272	4,641	4,923
Total	,	15,460	14,312203895,181	58,345	•
10111	13,270	15,100	11,323,3000,101	50,515	55,051
Chimmonto					
Shipments	2 707	2010			440=6
Lump	•	3,940	3,7309503,823	· · · · · ·	14,076
Fines	11,239	11,040	11,400,17111,545	45,151	39,598
Total	14,826	14,980	15,1135012115,368	60,597	53,674
(a) Iron ore production	n and shipi	ments are	reported on a		
wet tonnes basis.					
Production	1,790	1,820	1,91108851,893	7,509	6,765
Shipments	1,715	1,670	2,1510,6991,460	6,971	7,195
_					

METALLURGICAL COAL (a)

Queensland, Australia

Samarco, Brazil

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Production					
<u>CQCA</u>					
Blackwater	839	1,056	1,0716,0661,130	4,328	3,547
Goonyella	836	924	9659671,122	3,977	3,453
Peak	831	893	886571 779	3,129	3,612
Downs					
Saraji	558	608	433504 530	2,074	2,319
Norwich	533	480	434411 503	1,828	2,069
Park	2.505	2.061	2.5045104.064	15.226	1.5.000
CQCA total	3,597	3,961	3,794,5194,064	15,336	15,000
totai					
Gregory					
Joint Venture					
Gregory	125	297	109292 382	1,081	810
Crinum	578	554	861553 578	2,545	
Gregory	703	851	970845 960	3,626	
JV total	705	001	7,0015 700	2,020	3,2 .>
<u>BHP</u>					
<u>Mitsui</u>					
Coal (b)					554
Moura (c)	-	-		- 2.272	554
Riverside	563	745	727834 966	3,272	
South	682	669	798844 836	3,146	2,533
Walker Creek					
BHP	1,245	1,414	1,52156781,802	6,418	6,108
Mitsui	-,- :-	-,	-,,,,	-,	-,
Coal total					
Queensland	5,545	6,226	6,289,0426,826	25,380	24,357
<u>total</u>					
Shipments					
Coking	4,177	4,554	4,669,4014,813	18,437	17,744
coal	,	ŕ		,	ŕ
Weak	1,111	1,065	1,4661381,245	4,914	4,574
coking					
coal	510	622	657171 601	2 207	1 042
Thermal coal	512	633	657474 624	2,387	1,943
Total	5,800	6,252	6,792,0136,682	25.738	24,261
	-,0	- ,	-,,,,	-,0	,

⁽a) Coal production is reported on the basis of saleable product.Production figures include some thermal coal.(b) BHP Mitsui Coal production shown on 100% basis before 20% outside equity interest.

(c) Moura sold in August 1999.

OCT Resources, Australia (a)

Production					
CQCA	-	-	7312,0931,263	3,087	-
Gregory Joint	-	-	173213 242	628	-
Venture South	-	-	355531 582	1,468	-
Blackwater Total	-	-	1,2608372,087	5,183	-
Shipments					
Coking coal	-	-	87166331,476	3,985	-
Weak coking coal	-	-	146227 231	604	-
Thermal coal	-	-	245209 268	722	-
Total	-	-	1,2627,0691,975	5,311	-

(a) Production and shipments reported represents BHP Billiton's 50% equity interest in MetCoal Holdings. MetCoal Holdings is equally owned by BHP Billiton and Mitsubishi Development Pty Ltd and acquired QCT Resources Limited in November 2000.

Illawarra, Australia

1,771	1,738	1,32186191,889	6,573	6,276
1,573	1,326	1,5 112,4101,686	5,933	5,748
85	128	165 67 246	606	469
1,658	1,454	1,67/7,4771,932	6,539	6,217
	1,573 85	1,573 1,326 85 128	1,573 1,326 1,51124101,686 85 128 165 67 246	1,573 1,326 1,51124101,686 5,933 85 128 165 67 246 606

MANGANESE ORES South Africa

Saleable	506	555	579538 490	2,162	2,099
production					
(a)					

⁽a) Shown on 100% basis, BHP Billiton interest in saleable production is 60%.

<u>Australia</u>							
	Saleable production (a)	282	469	318379	446	1,612	1,501
	(a) Shown on 100% basi production is 60%.	is, BHP Bi	illiton interes	st in saleable	е		
MANGANESE ALLOYS							
South Africa							
	Saleable production (a)	130	111	106 96	85	397	461
	(a) Shown on 100% interest in saleable p						
<u>Australia</u>							
	Saleable production (a)	65	64	67 64	51	245	215
	(a) Shown on 100% basi production is 60%.	is, BHP Bi	illiton interes	st in saleable	Э		
HOT BRIQUETTED IRON							
Port Hedland, Australia							
	Production	99	105	291177	276	848	420
	Shipments	72	54	107238	342	741	404
Orinoco, Venezuela (a)							
	Production	46	48	82 67	-	198	160
	Shipments	47	40	66 52	-	159	169
	(a) BHP Billiton ceased in March 2001.	ts investm	nent in Orinc	oco in			

PRODUCTION AND SHIPMENT REPORT

QUARTER ENDED 12 MONTHS TO

		JUNE	SEPT	DECMAR (0	HNE	JUNE	JUNE
		2000	2000	2000 20012	2001	2001	2000
STAINLESS STEEL MATERIALS							
BHP Billiton attributable production and sales	unless otherwise	stated.					
('000 tonnes)							
NICKEL							
CMSA, Colombia						• • •	
	Production	7.5	6.4	6.9 9.4	9.1	31.8	28.9
	Sales	7.4	6.4	5.5 8.8	10.2	30.9	28.6
Yabulu, Australia							
	Production						
	Nickel	5.7	6.4	7.5 7.4	7.7	29.0	25.2
	Cobalt	0.4	0.4	0.4 0.5	0.5	1.8	1.6
	Sales						
	Nickel	7.4	6.3	6.3 6.5	8.2	27.3	26.6
	Cobalt	0.3	0.4	0.4 0.4	0.4	1.6	1.5
CHROME ORES							
South Africa		0.6	001	0006	.	2 4 7 0	2 = 2 (
	Saleable production (a)	967	921	898674	665	3,158	3,726
CHROME ALLOYS	(a) Shown on 10 interest in saleab						
South Africa							
South Africa	Saleable production (a)	281	273	249192	194	908	1,055
	(a) Shown on 10 interest in saleab						

PRODUCTION AND SHIPMENT REPORT

JUNE

2000

QUARTER ENDED

SEPT

2000

DECMAR**OUN**E

2000 20012001

12 MONTHS TO

JUNE JUNE

2001

2000

THERMAL COAL BHP Billiton attributable production and s	ales unless otherwis	e stated.				
('000 tonnes)						
Ingwe, South Africa						
	Production	16,034	14,561	17,8141,3794,571	61,323	66,316
	Sales					
	Export	6,287	6,569	6,489,1646,557	25,778	25,800
	Local utility	8,735	7,098	10,27639576,821	31,148	34,900
	Inland	1,375	1,217	1,47132071,110	5,007	5,400
	Total	16,397	14,884	18,235,3284,488	61,933	66,100
New Mexico, USA						
	Production					
	Navajo Coal	1,976	1,544	2,111983&,170	7,671	8,365
	San Juan Coal	1,719	1,536	1,84231551,720	7,253	6,120
	Total	3,695	3,080	3,962,9933,890	14,924	14,485
	Sales - local utility	3,208	3,785	3,565,5663,434	14,351	13,607
COAL, Australia						
	Production	1,229	1,235	1,22/7,5121,329	5,303	5,100
	Sales					
	Export	1,024	949	685,1901,201	4,025	4,100
	Inland	229	392	235396 399	1,422	1,000
	Total	1,253	1,341	92/05861,600	5,447	5,100
Kalimantan, Indonesia (a)						
	Production					
	Senakin	928	905	1,0509241,099	3,996	4,019
	Satui	703	818	871926 981	3,637	3,068
	Petangis	245	243	213185 211	852	914
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Total	1,876	1,966	2,134,0352,291	8,485	8,001
Sales - export	2,179	2,075	2,0499422,308	8,375	8,197

(a) Reported on 86.5% basis after allowing for the Indonesian state-owned corporation's 13.5% share of all production.

CDC & CZN, Colombia (a)

Production	-	-	687,0911,053	2,831	-
Sales - export	-	-	6716102 959	2,737	-

(a) BHP Billiton acquired a one third interest in CDC in September 2000. A consortium owned equally by BHP Billiton, Anglo American and Glencore International acquired a 50% interest in CZN in November 2000.

PRODUCTION AND SHIPMENT REPORT

Q	UARTEF	12 MON'	THS TO	
JUNE	SEPT	DECMARQUINE	JUNE	JUNE
2000	2000	2000 20012001	2001	2000

OTHER MINERALS

BHP Billiton attributable production and sales unless otherwise stated.

DIAMONDS

Ekati, Canada

Production('000	370	309	318375 427	1,428	1,301
carats)					

PLATINUM GROUP METALS (ounces)

Hartley, Zimbabwe (a)

Production							
Platinum in	-	-	-	-	-	-	9,063
final leach							
concentrate Palladium in	_	_	_	_	_	_	6.944
final leach							0,5 1 1
concentrate							
Rhodium in	-	-	-	-	-	-	611

final leach concentrate

Shipments				
Platinum in final leach	3,402	-	 -	- 23,149
concentrate Palladium in final leach	2,701	-	 -	- 17,018
concentrate Rhodium in final leach	172	-	 -	- 1,711
concentrate				

⁽a) Sale of Hartley finalised in December 2000.

PRODUCTION AND SHIPMENT REPORT

QUARTER ENDED 12 MONTHS TO
JUNE SEPT DECMARQUINE JUNE JUNE
2000 2000 2000 20012001 2001 2000

PETROLEUM

BHP Billiton attributable production unless otherwise stated.

CRUDE OIL & CONDENSATE ('000 barrels)

Bass	8,282	7,807	7,096,9906,946	28,833	35,918
Strait					
North West	1,378	1,225	1,144,2401,239	4,848	5,656
Shelf -					
condensate					
North West	1,764	1,682	1,88158201,757	7,145	5,764
Shelf -					
Wanaea/Cossack					
Laminaria	3,889	4,369	3,875,5333,076	14,853	9,182
(a)					
Buffalo	897	757	763	1,520	2,854
(b)					
Griffin	1,223	1,991	1,7 1242411,194	7,141	5,659
Pakistan	-	-	- 3 14	15	-
(c)					
Papua	-	-		-	1,178
New					
Guinea					
(d)					
Americas	754	826	944941 958	3,669	3,552

	Liverpool Bay	2,218	1,716	1,97284692,516	8,678 7,497
	Bruce/Keith (e)	428	447	601674 678	2,400 2,524
	Total	20,833	20,820	20,000091118,378	79,102 79,784
NATURAL GAS (billion cubic feet)					
	Bass Strait	23.49	27.78	18.926.9126.75	96.40 79.57
	North West Shelf - Domestic	3.09	3.13	3.28.29 3.81	13.50 13.00
	North West Shelf - LNG	14.26	15.19	13.834.2413.47	56.74 60.07
	Griffin	0.48	0.75	0.820.73 0.84	3.14 1.43
	Pakistan (c)	-	-	0.40 2.03	2.43 -
	Americas	5.31	5.21	5.38.19 5.52	21.30 17.88
	Bruce	6.52	5.01	9.3180.43 7.59	32.41 28.30
	Keith (e)	-	-	0.110.24 0.25	0.60 -
	Liverpool Bay	10.10	4.68	9.070.1811.38	35.31 38.38
	Total	63.25	61.75	60.867.6171.64	261.83 238.63
LPG ('000 tonnes)					
	Bass Strait	118.25	127.94	9517103.21117.66	454.24 491.59
	North West Shelf	30.33	31.48	30.690.4431.65	124.26 121.58
	Griffin	1.08	1.57	1.500.51 -	3.58 4.11
	Bruce	17.70	11.57	26.723.0124.85	86.15 64.40
	Keith (e)	-	-	0.43.45 1.44	5.33 -
	Total	167.36	172.56	15510740.60275.60	673.56 681.68
ETHANE ('000 tonnes)		19.94	23.19	9.985.6918.53	67.42 79.82
METHANOL ('000 tonnes)		7.56	-		- 35.14

⁽a) Laminaria commenced production in November 1999.

⁽b) Buffalo sold effective September 2000.

- (c) Zamzama extended well test commenced in March 2001.
- (d) PNG assets sold in December 1999.
- (e) Keith commenced production in November 2000.

PRODUCTION AND SHIPMENT REPORT							
		_		RENDED	12 MONTHS TO		
		JUNE	SEPT	DECMARQUINE		JUNE	
STEEL		2000	2000	2000 20012001	2001	2000	
BHP Billiton attributable production unless ot	herwise stated						
('000 tonnes)	ner wise stated.						
PRODUCTION							
Iron Sands							
	NZS,	699	723	712274 478	2,187	2,587	
	New Zealand						
Coke	Zearand						
	Port	599	616	599578 643	2,436	2,396	
	Kembla,						
Iron	Australia						
non	Port	1.211	1,298	1,231,1771,269	4.976	4,921	
	Kembla,	-,	-,	-,, ,	.,	.,	
D 0 1	Australia						
Raw Steel	Dout	1 222	1 200	1 22/61201 176	4.920	4.006	
	Port Kembla,	1,223	1,308	1,22161201,176	4,830	4,906	
	Australia						
	NZS,	115	147	146157 152	602	555	
	New Zealand						
	Total	1,338	1,455	1,3712,2771,328	5,432	5,461	
	Delta,	183	193	186190 197	766	688	
	Ohio (a)						
Marketable Steel Products							
	Flat						
	Products						
	Flat and	1,181	1,242	1,152,0941,183	4,671	4,729	
	Tinplate products						
	products						

Coated

	Products Rolled and coated		534	531	464462	474	1,931	2,120
	products Flat and coated		108	137	125139	135	537	533
	products (NZS) Rolled and coated products	nd	92	70	98 81	89	338	313
	(offshore Building products (includes offshore)	8	62	40	34 42	42	154	197
	Total (b)		,268	1,425	1,2683451	,469	5,316	4,883
	Delta, Ohio (a)		179	189	182186	193	750	675
DESPATCHES (c) Business unit despatches								
	Flat Products		,267	1,243	1,0690981	,294	4,704	4,661
	Coated Products		772	732	691666	813	2,903	3,052
	Total (d)	1	,356	1,236	1,2317,2821	,587	5,343	4,858
External despatches								
	Australia	Domestic (e)	466	485	503515	585	2,089	1,921
		Export	670	541	515546	757	2,359	2,051
	New Zealand	Domestic (e)	42	67	62 56	55	240	184
		Export	84	68	55 77	97	298	373
	Other offshore		94	75	102 88	93	357	329
	Total	1		1,236	1,2317,2821		5,343	4,858
	Delta, Ohio (a)		174	190	177190	191	748	673

⁽a) Production and despatches reported is that proportion determined by BHP Billiton's equity interest in North Star BHP LLC (50%).

⁽b) Total excludes production for intra-business sales. Therefore, the total figure is less than the sum of the individual businesses.

- (c) Steel products only. Excludes pig iron and by-products.
- (d) Total excludes intra-business sales. Therefore, the total figure is less than the sum of the individual businesses.
- (e) Includes despatches to OneSteel Limited from 1 November 2000.

PRODUCTION AND SHIPMENT REPORT

Roboetton and sim ment keroki								
	QI	QUARTER ENDED				12 MONTHS TO		
	JUNE	SEPT	DECMA	R OUT	NΕ	JUNE	JUNE	
	2000	2000	2000 20	001200	01	2001	2000	
STEEL - DISCONTINUED OPERATIONS (a)								
BHP Billiton attributable production unless otherwise sta	ated.	l						
('000 tonnes)								
PRODUCTION								
<u>Iron Ore</u>								
Whyalla		656	254	-	-	909	2,817	
Australia	ı							
<u>Coke</u> Whyalla	, 146	149	49			198	761	
Australia		149	43	-	-	190	701	
<u>Iron</u>								
Whyalla		270	102	-	-	372	1,568	
Australia	ı							
Raw Steel	266	245	00			244	1.005	
Whyalla Australia		243	99	-	-	344	1,005	
Newcast		_	-	-	-	-	434	
Australia								
Sydney, Australia	115	128	36	-	-	164	397	
Total	381	373	135	_	_	508	1,836	
							,	
Marketable Steel Products								
Long	767	551	171	_	_	723	2,640	
products							,	
Other	107	-	-	-	-	-	430	
offshore (USA)								
(b)								

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Total (b)

876 540

171 - -

711 3,125

Long

DESPATCHES (c)

External despatches

Business unit despatches

						,
107	-	-	-	-	-	430
769	527	166	-		692	3,047
565	482	150	-	-	631	2,170
98	45	16	-	-	61	448
107	_	_	_	_	_	430
769	527	166	_	_	692	3,048
	769 565 98 107	769 527 565 482 98 45 107 -	769 527 166 565 482 150 98 45 16 107 -	769 527 166 - 565 482 150 - 98 45 16 - 107	769 527 166 - 565 482 150 98 45 16 107	769 527 166 - 692 565 482 150 631 98 45 16 61

527

166 - - 701 2,667

662

⁽a) Data tables reflect the spin-out of OneSteel Limited from BHP Billiton effective 31 October 2000.

⁽b) US steel businesses were sold in June 2000.

⁽c) Steel products only. Excludes pig iron and by-products.

⁽d) Total excludes intra-business sales. Therefore, the total figure is less than the sum of the individual businesses.