

SUNOCO INC  
Form 10-Q  
November 06, 2008  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2008

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-6841

**SUNOCO, INC.**

(Exact name of registrant as specified in its charter)

Edgar Filing: SUNOCO INC - Form 10-Q

**PENNSYLVANIA**  
(State or other jurisdiction of  
incorporation or organization)

**23-1743282**  
(I.R.S. Employer  
Identification No.)

**1735 MARKET STREET, SUITE LL, PHILADELPHIA, PA 19103-7583**

(Address of principal executive offices) (Zip Code)

**(215) 977-3000**

(Registrant's telephone number, including area code)

**NOT APPLICABLE**

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer (do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

At September 30, 2008, there were 116,862,264 shares of Common Stock, \$1 par value outstanding.

---

**Table of Contents**

SUNOCO, INC.

INDEX

|  | <b>Page No.</b> |
|--|-----------------|
| <b><u>PART I. FINANCIAL INFORMATION</u></b>  |                 |
| Item 1. <u>Financial Statements (Unaudited)</u>  |                 |
| <u>Condensed Consolidated Statements of Income for the Nine Months Ended September 30, 2008 and 2007</u>     | 1               |
| <u>Condensed Consolidated Statements of Income for the Three Months Ended September 30, 2008 and 2007</u>    | 2               |
| <u>Condensed Consolidated Balance Sheets at September 30, 2008 and December 31, 2007</u>                     | 3               |
| <u>Condensed Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2008 and 2007</u> | 4               |
| <u>Notes to Condensed Consolidated Financial Statements</u>  | 5               |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>         | 20              |
| Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>                                    | 35              |
| Item 4. <u>Controls and Procedures</u>   | 35              |
| <b><u>PART II. OTHER INFORMATION</u></b>   |                 |
| Item 1. <u>Legal Proceedings</u>   | 36              |
| Item 1A. <u>Risk Factors</u>   | 37              |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>                                   | 39              |
| Item 6. <u>Exhibits</u>  | 39              |
| <u>SIGNATURE</u>   | 40              |

**Table of Contents**

## PART I. FINANCIAL INFORMATION

Item 1. Financial Statements (Unaudited)  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME

Sunoco, Inc. and Subsidiaries

(Millions of Dollars and Shares, Except Per-Share Amounts)

|   | <b>For the Nine Months<br/>Ended September 30</b> |               |
|---|---|---------------|
|   | <b>2008</b>                                       | <b>2007</b>   |
|   | <b>(UNAUDITED)</b>                                |               |
| <b>REVENUES</b>   |   |               |
| Sales and other operating revenue (including consumer excise taxes)                           | \$ 44,949   | \$ 31,334     |
| Interest income   | 16  | 16            |
| Gain related to issuance of Sunoco Logistics Partners L.P. limited partnership units (Note 2) |   | 151           |
| Other income, net (Notes 2 and 3)   | 41  | 65            |
|   | 45,006  | 31,566        |
| <b>COSTS AND EXPENSES</b>   |   |               |
| Cost of products sold and operating expenses  | 41,041  | 26,931        |
| Consumer excise taxes   | 1,870   | 1,983         |
| Selling, general and administrative expenses (Note 2)   | 655   | 678           |
| Depreciation, depletion and amortization  | 381   | 355           |
| Payroll, property and other taxes   | 115   | 103           |
| Provision for asset write-downs and other matters (Note 6)                                    | (1)   |               |
| Interest cost and debt expense  | 83  | 96            |
| Interest capitalized  | (26)  | (19)          |
|   | 44,118  | 30,127        |
| Income before income tax expense  | 888   | 1,439         |
| Income tax expense (Note 3)   | 316   | 539           |
| <b>NET INCOME</b>   | <b>\$ 572</b>                                     | <b>\$ 900</b> |
| Earnings per share of common stock:   |   |               |
| Basic   | \$ 4.89   | \$ 7.48       |
| Diluted   | \$ 4.88   | \$ 7.46       |
| Weighted-average number of shares outstanding (Notes 4 and 8):                                |   |               |
| Basic   | 117.0   | 120.4         |
| Diluted   | 117.1   | 120.7         |
| Cash dividends paid per share of common stock (Note 8)  | \$ .875   | \$ .80        |

(See Accompanying Notes)

**Table of Contents**

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

Sunoco, Inc. and Subsidiaries

(Millions of Dollars and Shares, Except Per-Share Amounts)

|   | <b>For the Three Months<br/>Ended September 30</b> |               |
|---|--|---------------|
|   | <b>2008</b>  | <b>2007</b>   |
|   | <b>(UNAUDITED)</b>                                 |               |
| <b>REVENUES</b>   |  |               |
| Sales and other operating revenue (including consumer excise taxes)   | \$ 16,092  | \$ 11,475     |
| Interest income   | 4  | 7             |
| Other income, net (Notes 2 and 3)                                     | 13   | 15            |
|   | 16,109   | 11,497        |
| <b>COSTS AND EXPENSES</b>   |  |               |
| Cost of products sold and operating expenses                          | 14,155   | 10,078        |
| Consumer excise taxes   | 645  | 673           |
| Selling, general and administrative expenses (Note 2)                 | 235  | 221           |
| Depreciation, depletion and amortization                              | 129  | 123           |
| Payroll, property and other taxes                                     | 39   | 36            |
| Provision for asset write-downs and other matters (Note 6)            | 17   |               |
| Interest cost and debt expense  | 27   | 29            |
| Interest capitalized  | (9)  | (5)           |
|   | 15,238   | 11,155        |
| Income before income tax expense                                      | 871  | 342           |
| Income tax expense (Note 3)   | 322  | 126           |
| <b>NET INCOME</b>   | <b>\$ 549</b>                                      | <b>\$ 216</b> |
| <b>Earnings per share of common stock:</b>                            |  |               |
| Basic   | \$ 4.70  | \$ 1.82       |
| Diluted   | \$ 4.70  | \$ 1.81       |
| <b>Weighted-average number of shares outstanding (Notes 4 and 8):</b> |  |               |
| Basic   | 116.9  | 119.0         |
| Diluted   | 116.9  | 119.2         |
| Cash dividends paid per share of common stock (Note 8)                | \$ .30   | \$ .275       |

(See Accompanying Notes)

**Table of Contents**

## CONDENSED CONSOLIDATED BALANCE SHEETS

Sunoco, Inc. and Subsidiaries

(Millions of Dollars)

|   | At<br>September 30<br>2008<br>(UNAUDITED) | At<br>December 31<br>2007 |
|---|---|---------------------------|
| <b>ASSETS</b>   |   |                           |
| Current Assets  |   |                           |
| Cash and cash equivalents                                 | \$ 327                                    | \$ 648                    |
| Accounts and notes receivable, net                        | 3,248                                     | 2,710                     |
| Inventories:  |   |                           |
| Crude oil   | 300                                       | 341                       |
| Petroleum and chemical products                           | 615                                       | 647                       |
| Materials, supplies and other                             | 193                                       | 162                       |
| Deferred income taxes                                     | 132                                       | 130                       |
| Total Current Assets                                      | 4,815                                     | 4,638                     |
| Investments and long-term receivables                     | 171                                       | 175                       |
| Properties, plants and equipment                          | 12,216                                    | 11,466                    |
| Less accumulated depreciation, depletion and amortization | 4,677                                     | 4,427                     |
| Properties, plants and equipment, net                     | 7,539                                     | 7,039                     |
| Deferred charges and other assets                         | 513                                       | 574                       |
| Total Assets  | \$ 13,038                                 | \$ 12,426                 |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>               |   |                           |
| Current Liabilities                                       |   |                           |
| Accounts payable  | \$ 4,840                                  | \$ 4,812                  |
| Accrued liabilities (Note 6)                              | 616                                       | 631                       |
| Short-term borrowings (Note 5)                            | 103                                       |                           |
| Current portion of long-term debt                         | 148                                       | 4                         |
| Taxes payable   | 259                                       | 193                       |
| Total Current Liabilities                                 | 5,966                                     | 5,640                     |
| Long-term debt (Note 5)                                   | 1,483                                     | 1,724                     |
| Retirement benefit liabilities (Note 7)                   | 506                                       | 525                       |
| Deferred income taxes                                     | 1,116                                     | 1,027                     |
| Other deferred credits and liabilities (Note 6)           | 550                                       | 538                       |
| Commitments and contingent liabilities (Note 6)           |   |                           |
| Minority interests (Note 2)                               | 444                                       | 439                       |
| Shareholders' equity (Note 8)                             | 2,973                                     | 2,533                     |
| Total Liabilities and Shareholders' Equity                | \$ 13,038                                 | \$ 12,426                 |

(See Accompanying Notes)



**Table of Contents**

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

Sunoco, Inc. and Subsidiaries

(Millions of Dollars)

|   | <b>For the Nine Months<br/>Ended September 30</b> |               |
|---|---|---------------|
|   | <b>2008</b>                                       | <b>2007</b>   |
|   | <b>(UNAUDITED)</b>                                |               |
| <b>INCREASES (DECREASES) IN CASH AND CASH EQUIVALENTS</b>                                     |   |               |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>  |   |               |
| Net income  | \$ 572  | \$ 900        |
| Adjustments to reconcile net income to net cash provided by operating activities:             |   |               |
| Gain related to issuance of Sunoco Logistics Partners L.P. limited partnership units (Note 2) |   | (151)         |
| Provision for asset write-downs and other matters   | (1)   |               |
| Depreciation, depletion and amortization  | 381   | 355           |
| Deferred income tax expense   | 71  | 153           |
| Minority interest share of Sunoco Logistics Partners L.P. income                              | 61  | 40            |
| Payments less than (in excess of) expense for retirement plans                                | 5   | (49)          |
| Changes in working capital pertaining to operating activities:                                |   |               |
| Accounts and notes receivable   | (489)   | (253)         |
| Inventories   | 42  | (226)         |
| Accounts payable and accrued liabilities  | (7)   | 495           |
| Taxes payable   | 66  | 7             |
| Other   | 37  | (14)          |
| <b>Net cash provided by operating activities</b>  | <b>738</b>  | <b>1,257</b>  |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>  |   |               |
| Capital expenditures  | (892)   | (876)         |
| Proceeds from divestments   | 15  | 46            |
| Other   | 36  | (30)          |
| <b>Net cash used in investing activities</b>  | <b>(841)</b>                                      | <b>(860)</b>  |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>  |   |               |
| Net repayments of short-term borrowings   |   | (25)          |
| Net proceeds from issuance of long-term debt  | 121   | 244           |
| Repayments of long-term debt  | (115)   | (167)         |
| Cash distributions to investors in cokemaking operations                                      | (26)  | (19)          |
| Cash distributions to investors in Sunoco Logistics Partners L.P.                             | (45)  | (41)          |
| Cash dividend payments  | (102)   | (97)          |
| Purchases of common stock for treasury  | (49)  | (300)         |
| Proceeds from issuance of common stock under management incentive plans                       |   | 6             |
| Other   | (2)   | 2             |
| <b>Net cash used in financing activities</b>  | <b>(218)</b>                                      | <b>(397)</b>  |
| <b>Net decrease in cash and cash equivalents</b>  | <b>(321)</b>                                      |               |
| <b>Cash and cash equivalents at beginning of period</b>                                       | <b>648</b>  | <b>263</b>    |
| <b>Cash and cash equivalents at end of period</b>   | <b>\$ 327</b>                                     | <b>\$ 263</b> |



Edgar Filing: SUNOCO INC - Form 10-Q

(See Accompanying Notes)

**Table of Contents****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

## 1. General.

The accompanying condensed consolidated financial statements are presented in accordance with the requirements of Form 10-Q and U.S. generally accepted accounting principles for interim financial reporting. They do not include all disclosures normally made in financial statements contained in Form 10-K. In management's opinion, all adjustments necessary for a fair presentation of the results of operations, financial position and cash flows for the periods shown have been made. All such adjustments are of a normal recurring nature, except for the gain related to Sunoco Logistics Partners L.P.'s prior issuance of limited partnership units, the gains related to an insurance recovery and certain income tax matters, and the provision for asset write-downs (Notes 2, 3 and 6). Results for the three and nine months ended September 30, 2008 are not necessarily indicative of results for the full-year 2008.

## 2. Minority Interests.

## Cokemaking Operations

Sunoco received a total of \$415 million in exchange for interests in its Indiana Harbor cokemaking operations in two separate transactions in 1998 and 2002. Sunoco did not recognize any gain as of the dates of these transactions because the third-party investors were entitled to a preferential return on their respective investments. The returns of the investors were equal to 98 percent of the cash flows and tax benefits from such cokemaking operations during the preferential return period, which continued until the fourth quarter of 2007 at which time the investor entitled to the preferential return recovered its investment and achieved a cumulative annual after-tax return of approximately 10 percent. After payment of the preferential return, the investors are now entitled to a minority interest in the related net income amounting to 34 percent which declines to 10 percent by 2038.

The following table sets forth the minority interest balances and the changes in these balances attributable to the third-party investors' interests in cokemaking operations (in millions of dollars):

|  | Nine Months<br>Ended September 30 |        |
|--|-----------------------------------|--------|
|  | 2008                              | 2007   |
| Balance at beginning of year                       | \$ 83                             | \$ 102 |
| Nonconventional fuel credit and other tax benefits |                                   | (16)   |
| Preferential return                                |                                   | 16     |
| Minority interest share of income                  | 13                                |        |
| Cash distributions to third-party investors        | (26)                              | (19)   |
| Balance at end of period                           | \$ 70                             | \$ 83  |

The nonconventional fuel credit and other tax benefits that were allocated to third-party investors prior to the completion of the preferential return period were included as income in the Coke segment, while the investors' preferential return was recorded as expense in the Corporate and Other segment. The net of these two amounts represented a noncash change in minority interests in cokemaking operations, which was recognized in other income, net, in the condensed consolidated statements of income. Upon completion of the preferential return period, the third-party investor's share of net income generated by the Company's cokemaking operations is recorded as a noncash increase in minority interest expense in the Coke segment and is included in selling, general and administrative expenses in the condensed consolidated statements of income.

**Table of Contents**

The Company indemnifies third-party investors (including a former investor in Sunoco's Jewell cokemaking operations) for certain tax benefits that were available to them during the preferential return period in the event the Internal Revenue Service disallows the tax deductions and benefits allocated to the third parties. These tax indemnifications are in effect until the applicable tax returns are no longer subject to Internal Revenue Service review. Although the Company believes the possibility is remote that it will be required to do so, at September 30, 2008, the maximum potential payment under these tax indemnifications would have been approximately \$180 million.

## Logistics Operations

Sunoco's interest in Sunoco Logistics Partners L.P. (the Partnership), including its 2 percent general partnership interest, is 43 percent. Sunoco's general partnership interest also includes incentive distribution rights which provide Sunoco, as the general partner, up to 50 percent of the Partnership's incremental cash flow. The accounts of the Partnership are included in Sunoco's condensed consolidated financial statements.

The Partnership's prior issuance of common units to the public resulted in an increase in the value of Sunoco's proportionate share of the Partnership's equity as the issuance price per unit exceeded Sunoco's carrying amount per unit at the time of issuance. Prior to the conversion of Sunoco's remaining subordinated units to common units in February 2007, the resultant gain to Sunoco on the prior issuance of common units to the public had been deferred as a component of minority interest in the Company's condensed consolidated balance sheets as the common units issued did not represent residual interests in the Partnership due to Sunoco's ownership of the subordinated units. The deferred gain, which amounted to \$151 million (\$90 million after tax), was recognized in income in the first quarter of 2007 when Sunoco's remaining subordinated units converted to common units at which time the common units became residual interests.

The following table sets forth the minority interest balance and the changes to this balance attributable to the third-party investors' interests in Sunoco Logistics Partners L.P. (in millions of dollars):

|  | <b>Nine Months</b>        |             |
|--|---------------------------|-------------|
|  | <b>Ended September 30</b> |             |
|  | <b>2008</b>               | <b>2007</b> |
| Balance at beginning of year   | \$ 356                    | \$ 503      |
| Gain recognized in income related to prior issuance of the Partnership's limited partnership units |                           | (151)       |
| Minority interest share of income*   | 61                        | 40          |
| Increase attributable to Partnership management incentive plan                                     | 2                         | 2           |
| Cash distributions to third-party investors**  | (45)                      | (41)        |
| Balance at end of period   | \$ 374                    | \$ 353      |

\* Included in selling, general and administrative expenses in the condensed consolidated statements of income.

\*\* During 2007 and the first nine months of 2008, the Partnership increased its quarterly cash distribution per unit from \$.8125 to \$.965.

**Table of Contents****3. Income Tax Matters.**

During the second quarter of 2008, Sunoco settled economic nexus issues pertaining to certain state corporate income tax returns filed for prior years. In connection with this settlement, a \$6 million pretax gain (\$10 million after tax) was recognized in other income, net, in the condensed consolidated statement of income for the nine months ended September 30, 2008. In addition, as a result of the settlement, unrecognized tax benefits decreased \$13 million in the second quarter of 2008. At September 30, 2008 and December 31, 2007, unrecognized tax benefits totaled \$55 and \$69 million, respectively. The Company's federal income tax returns have been examined by the Internal Revenue Service for all years through 2004. It is reasonably possible that a federal examination for the years 2005 and 2006 will be completed within the next twelve months. If the examination was to be completed and settled, the Company anticipates that the total amount of unrecognized tax benefits could decrease by approximately \$35 million as a result of the settlement of certain tax depreciation, manufacturing deduction and inventory-related matters.

**4. Earnings Per Share Data.**

The following table sets forth the reconciliation of the weighted-average number of common shares used to compute basic earnings per share (EPS) to those used to compute diluted EPS (in millions):

|  | Nine Months                |       | Three Months               |       |
|--|----------------------------|-------|----------------------------|-------|
|  | Ended September 30<br>2008 | 2007  | Ended September 30<br>2008 | 2007  |
| Weighted-average number of common shares outstanding - basic | 117.0                      | 120.4 | 116.9                      | 119.0 |
| Add effect of dilutive stock incentive awards                | .1                         | .3    |                            | .2    |
| Weighted-average number of shares - diluted                  | 117.1                      | 120.7 | 116.9                      | 119.2 |

**5. Floating-Rate Notes.**

The Company has \$103 million of floating-rate notes due in 2034, which are remarketed on a weekly basis. Although the Company intends to continue remarketing these notes, there is uncertainty as to whether such efforts will continue to be successful in the current market environment. In October 2008, the Company repurchased \$28 million of these notes which could not be remarketed at such time while retaining the right to remarket them in the future. In the event that the remaining notes cannot be successfully remarketed, it is possible that the Company may choose to repurchase them rather than refinance them on a long-term basis. As a result, the \$103 million of floating-rate notes have been reclassified from long-term debt to short-term borrowings in the condensed consolidated balance sheet at September 30, 2008.

**6. Commitments and Contingent Liabilities.****Commitments**

Over the years, Sunoco has sold thousands of retail gasoline outlets as well as refineries, terminals, coal mines, oil and gas properties and various other assets. In connection with these sales, the Company has indemnified the purchasers for potential environmental and other contingent liabilities related to the period prior to the transaction dates. In most cases, the effect of these arrangements was to afford protection for the purchasers.

**Table of Contents**

with respect to obligations for which the Company was already primarily liable. While some of these indemnities have spending thresholds which must be exceeded before they become operative, or limits on Sunoco's maximum exposure, they generally are not limited. The Company recognizes the fair value of the obligations undertaken for all guarantees entered into or modified after January 1, 2003. In addition, the Company accrues for any obligations under these agreements when a loss is probable and reasonably estimable. The Company cannot reasonably estimate the maximum potential amount of future payments under these agreements.

**Environmental Remediation Activities**

Sunoco is subject to extensive and frequently changing federal, state and local laws and regulations, including, but not limited to, those relating to the discharge of materials into the environment or that otherwise relate to the protection of the environment, waste management and the characteristics and composition of fuels. As with the industry generally, compliance with existing and anticipated laws and regulations increases the overall cost of operating Sunoco's businesses, including remediation, operating costs and capital costs to construct, maintain and upgrade equipment and facilities.

Existing laws and regulations result in liabilities and loss contingencies for remediation at Sunoco's facilities and at formerly owned or third-party sites. The accrued liability for environmental remediation is classified in the condensed consolidated balance sheets as follows (in millions of dollars):

|  | At<br>September 30<br>2008 | At<br>December 31<br>2007 |
|--|----------------------------|---------------------------|
| Accrued liabilities                    | \$ 36                      | \$ 39                     |
| Other deferred credits and liabilities | 86                         | 83                        |
|  | \$ 122                     | \$ 122                    |

The following table summarizes the changes in the accrued liability for environmental remediation activities by category (in millions of dollars):

|                               | Refineries | Retail<br>Sites | Chemicals<br>Facilities | Pipelines<br>and<br>Terminals | Hazardous<br>Waste<br>Sites | Other | Total  |
|-------------------------------|------------|-----------------|-------------------------|-------------------------------|-----------------------------|-------|--------|
| Balance at January 1, 2007    | \$ 34      | \$ 69           | \$ 3                    | \$ 12                         | \$ 2                        | \$ 1  | \$ 121 |
| Accruals                      | 10         | 15              | 1                       | 4                             | 1                           |       | 31     |
| Payments                      | (8)        | (15)            | (1)                     | (4)                           | (1)                         |       | (29)   |
| Other                         |            |                 |                         |                               | 1                           |       | 1      |
| Balance at September 30, 2007 | \$ 36      | \$ 69           | \$ 3                    | \$ 12                         | \$ 3                        | \$ 1  | \$ 124 |
| Balance at January 1, 2008    | \$ 35      | \$ 67           | \$ 4                    | \$ 12                         | \$ 3                        | \$ 1  | \$ 122 |
| Accruals                      | 8          | 16              |                         | 1                             | 2                           |       | 27     |
| Payments                      | (9)        | (16)            |                         | (3)                           | (2)                         |       | (30)   |
| Other                         | 1          | 2               |                         |                               |                             |       | 3      |
| Balance at September 30, 2008 | \$ 35      | \$ 69           | \$ 4                    | \$ 10                         | \$ 3                        | \$ 1  | \$ 122 |

Sunoco's accruals for environmental remediation activities reflect management's estimates of the most likely costs that will be incurred over an extended period to remediate identified conditions for which the costs are both probable and reasonably estimable. Engineering studies, historical experience and other factors are used to identify and evaluate remediation alternatives and their related costs in determining the estimated accruals.



---

**Table of Contents**

for environmental remediation activities. Losses attributable to unasserted claims are also reflected in the accruals to the extent they are probable of occurrence and reasonably estimable.

Total future costs for the environmental remediation activities identified above will depend upon, among other things, the identification of any additional sites, the determination of the extent of the contamination at each site, the timing and nature of required remedial actions, the nature of operations at each site, the technology available and needed to meet the various existing legal requirements, the nature and terms of cost-sharing arrangements with other potentially responsible parties, the availability of insurance coverage, the nature and extent of future environmental laws and regulations, inflation rates, terms of consent agreements or remediation permits with regulatory agencies and the determination of Sunoco's liability at the sites, if any, in light of the number, participation level and financial viability of the other parties. Management believes it is reasonably possible (i.e., less than probable but greater than remote) that additional environmental remediation losses will be incurred. At September 30, 2008, the aggregate of the estimated maximum additional reasonably possible losses, which relate to numerous individual sites, totaled approximately \$105 million. However, the Company believes it is very unlikely that it will realize the maximum reasonably possible loss at every site. Furthermore, the recognition of additional losses, if and when they were to occur, would likely extend over many years and, therefore, likely would not have a material impact on the Company's financial position.

Under various environmental laws, including the Resource Conservation and Recovery Act ( RCRA ) (which relates to solid and hazardous waste treatment, storage and disposal), Sunoco has initiated corrective remedial action at its facilities, formerly owned facilities and third-party sites. At the Company's major manufacturing facilities, Sunoco has consistently assumed continued industrial use and a containment/remediation strategy focused on eliminating unacceptable risks to human health or the environment. The remediation accruals for these sites reflect that strategy. Accruals include amounts to prevent off-site migration and to contain the impact on the facility property, as well as to address known, discrete areas requiring remediation within the plants. Activities include closure of RCRA solid waste management units, recovery of hydrocarbons, handling of impacted soil, mitigation of surface water impacts and prevention of off-site migration.

Many of Sunoco's current terminals are being addressed with the above containment/remediation strategy. At some smaller or less impacted facilities and some previously divested terminals, the focus is on remediating discrete interior areas to attain regulatory closure.

Sunoco owns or operates certain retail gasoline outlets where releases of petroleum products have occurred. Federal and state laws and regulations require that contamination caused by such releases at these sites and at formerly owned sites be assessed and remediated to meet the applicable standards. The obligation for Sunoco to remediate this type of contamination varies, depending on the extent of the release and the applicable laws and regulations. A portion of the remediation costs may be recoverable from the reimbursement fund of the applicable state, after any deductible has been met.

The accrued liability for hazardous waste sites is attributable to potential obligations to remove or mitigate the environmental effects of the disposal or release of certain pollutants at third-party sites pursuant to the Comprehensive Environmental Response Compensation and Liability Act ( CERCLA ) (which relates to releases and remediation of hazardous substances) and similar state laws. Under CERCLA, Sunoco is potentially

## Table of Contents

subject to joint and several liability for the costs of remediation at sites at which it has been identified as a potentially responsible party ( PRP ). As of September 30, 2008, Sunoco had been named as a PRP at 41 sites identified or potentially identifiable as Superfund sites under federal and state law. The Company is usually one of a number of companies identified as a PRP at a site. Sunoco has reviewed the nature and extent of its involvement at each site and other relevant circumstances and, based upon the other parties involved or Sunoco's level of participation therein, believes that its potential liability associated with such sites will not be significant.

Management believes that none of the current remediation locations, which are in various stages of ongoing remediation, is individually material to Sunoco as its largest accrual for any one Superfund site, operable unit or remediation area was less than \$8 million at September 30, 2008. As a result, Sunoco's exposure to adverse developments with respect to any individual site is not expected to be material. However, if changes in environmental laws or regulations occur, such changes could impact multiple Sunoco facilities, formerly owned facilities and third-party sites at the same time. As a result, from time to time, significant charges against income for environmental remediation may occur.

The Company maintains insurance programs that cover certain of its existing or potential environmental liabilities, which programs vary by year, type and extent of coverage. For underground storage tank remediations, the Company can also seek reimbursement through various state funds of certain remediation costs above a deductible amount. For certain acquired properties, the Company has entered into arrangements with the sellers or others that allocate environmental liabilities and provide indemnities to the Company for remediating contamination that occurred prior to the acquisition dates. Some of these environmental indemnifications are subject to caps and limits. No accruals have been recorded for any potential contingent liabilities that will be funded by the prior owners as management does not believe, based on current information, that it is likely that any of the former owners will not perform under any of these agreements. Other than the preceding arrangements, the Company has not entered into any arrangements with third parties to mitigate its exposure to loss from environmental contamination. Claims for recovery of environmental liabilities that are probable of realization totaled \$14 million at September 30, 2008 and are included principally in deferred charges and other assets in the condensed consolidated balance sheets.

### Regulatory Matters

In May 2004, the U.S. Environmental Protection Agency ( EPA ) adopted a rule under the Clean Air Act (which relates to emissions of materials into the air) which is phasing in limitations on the sulfur content of off-road diesel fuel that began in June 2007. This rule also provides for banking and trading credit systems. The ultimate impact of this rule, which largely relates to operations at Sunoco's Tulsa refinery, may depend upon the effectiveness of the credit systems, Sunoco's flexibility to modify its production slate and the impact on any capital expenditures of technology selection, permitting requirements and construction schedules, as well as any effect on prices created by the changes in the level of off-road diesel fuel production.

In connection with the phase-in of these off-road diesel fuel rules, Sunoco had initiated an approximately \$400 million capital project at the Tulsa refinery, which included a new 24 thousand barrels-per-day hydrotreating unit, sulfur recovery unit and tail gas treater. In August 2008, Sunoco elected not to proceed with this project and, as a result, recorded a \$17



---

**Table of Contents**

million provision (\$10 million after tax) to write-off the expenditures incurred to date to construct these facilities. This charge is reflected in provision for asset write-downs and other matters in the condensed consolidated statements of income. In connection with its decision not to proceed with this project, in the third quarter of 2008, the Company increased its accrual for sulfur credits by \$26 million (\$16 million after tax), which relates primarily to production at this facility during the first nine months of 2008. Sunoco is currently continuing to pursue the potential sale of the Tulsa refinery.

National Ambient Air Quality Standards ( NAAQS ) for ozone and fine particles promulgated in 2004 by the EPA have resulted in identification of non-attainment areas throughout the country, including Texas, Pennsylvania, Ohio, New Jersey and West Virginia, where Sunoco operates facilities. The EPA has designated certain areas, including Philadelphia and Houston, as moderate non-attainment areas for ozone, which requires them to meet the ozone requirements by 2010, before currently mandated federal control programs would take effect. If a region is not able to demonstrate attainment by 2010, there would be more stringent offset requirements, and, if a region cannot submit an approvable State Implementation Plan ( SIP ), there could be other negative consequences. In December 2006, the District of Columbia Circuit Court of Appeals overturned the EPA's ozone attainment plan, including revocation of Clean Air Act Section 185(a) fee provisions. Sunoco will likely be subject to non-attainment fees in Houston, but any additional costs are not expected to be material. In 2005, the EPA also identified 21 counties which, based on 2003-2004 data, now are in attainment of the fine particles standard. Sunoco's Toledo refinery is within one of these attainment areas. In September 2006, the EPA issued a final rule tightening the standard for fine particles. This standard is currently being challenged in federal court by various states and environmental groups. In March 2007, the EPA issued final rules to implement the 1997 fine particle matter (PM 2.5) standards. States had until April 2008 to submit plans to the EPA demonstrating attainment by 2010 or, at the latest, 2015. However, the March 2007 rule does not address attainment of the September 2006 standard. In March 2008, the EPA promulgated a new, more stringent ozone standard, which was challenged in a lawsuit in May 2008 by environmental organizations. Regulatory programs, when established to implement the EPA's air quality standards, could have an impact on Sunoco and its operations. However, the potential financial impact cannot be reasonably estimated until the lawsuit is resolved, the EPA promulgates regulatory programs to attain the standards, and the states, as necessary, develop and implement revised SIPs to respond to the new regulations.

Through the operation of its refineries, chemical plants, marketing facilities and coke plants, Sunoco's operations emit greenhouse gases ( GHG ), including carbon dioxide. There are various legislative and regulatory measures to address GHG emissions which are in various stages of review, discussion or implementation. These include federal and state actions to develop programs for the reduction of GHG emissions. While it is currently not possible to predict the impact, if any, that these issues will have on the Company or the industry in general, they could result in increases in costs to operate and maintain the Company's facilities, as well as capital outlays for new emission control equipment at these facilities. In addition, regulations limiting GHG emissions or carbon content of products, which target specific industries such as petroleum refining or chemical or coke manufacturing could adversely affect the Company's ability to conduct its business and also may reduce demand for its products.

Under a law that was enacted in August 2005, a renewable fuels mandate for ethanol use in gasoline was established (immediately in California and on May 5, 2006 for the rest of the nation). Although the act did not ban MTBE,

---

**Table of Contents**

during the second quarter of 2006, Sunoco discontinued the use of MTBE and increased its use of ethanol in gasoline. This change by Sunoco and other refiners in the industry has price and supply implications in the marketplace. In December 2007, another law was enacted which increases automobile mileage standards nearly 40 percent to 35 miles per gallon by 2020 and increases the renewable fuels mandate to 36 billion gallons per year by 2022. Any additional federal and state legislation could also have a significant impact on market conditions and the profitability of Sunoco and the industry in general.

**MTBE Litigation**

Sunoco, along with other refiners, manufacturers and sellers of gasoline are defendants in approximately 27 lawsuits in 4 states and the Commonwealth of Puerto Rico, which allege MTBE contamination in groundwater. Plaintiffs, who include water purveyors and municipalities responsible for supplying drinking water and private well owners, allege that refiners and suppliers of gasoline containing MTBE are responsible for manufacturing and distributing a defective product that contaminates groundwater. Plaintiffs are asserting primarily product liability claims and additional claims including nuisance, trespass, negligence, violation of environmental laws and deceptive business practices. In addition, several actions commenced by state authorities allege natural resource damages. Plaintiffs may seek to rely on a joint liability of industry theory at trial, although there has been no ruling as to whether the plaintiffs will be permitted to pursue this theory. Plaintiffs are seeking compensatory damages, and in some cases injunctive relief, punitive damages and attorneys' fees.

In December 2007, Sunoco, along with other refiners, entered into a settlement in principle pertaining to certain other MTBE cases, including 53 in which Sunoco was a defendant. The settlement required a cash payment by the group of settling refiner defendants of approximately \$422 million (which included attorneys' fees) plus an agreement in the future to fund costs of treating existing wells as to which MTBE has not currently been detected but which later is detected, over four consecutive quarters, above certain concentration levels. As MTBE is no longer used, and based on a generally declining trend in MTBE contamination, the Company does not anticipate substantial costs associated with the future treatment of existing wells. The Company established a \$28 million accrual (\$17 million after tax), representing its allocation percentage of the settlement, in the fourth quarter of 2007 and recognized an \$18 million gain (\$11 million after tax) in the second quarter of 2008 in connection with an insurance recovery, both of which are reflected in provision for asset write-downs and other matters in the consolidated statements of income. Sunoco made a cash payment of approximately \$28 million in October 2008. The proceeds of the insurance settlement will be recovered by Sunoco during the fourth quarter of 2008.

The majority of the remaining MTBE cases have been removed to federal court and consolidated for pretrial purposes in the U.S. District Court for the Southern District of New York (MDL 1358). Discovery is proceeding in all of these cases. Two of the cases are scheduled to proceed to trial in January 2009 and a third case is listed for trial in June 2009. Sunoco is a defendant in all three of these cases. Sunoco recently participated in a settlement mediation relating to MTBE cases in the Fort Montgomery, NY area which include the two cases scheduled for trial in January 2009 and two state cases. Sunoco reached a tentative settlement with the plaintiffs, which is contingent upon approval by all plaintiffs who were not present at the mediation and by the town of Highlands. The impact of the settlement was not material.

**Table of Contents**

For the group of MTBE cases that are not covered by the settlement, there has been insufficient information developed about the plaintiffs' legal theories or the facts that would be relevant to an analysis of the ultimate liability to Sunoco. Based on the current law and facts available at this time, no accrual has been established for any potential damages at September 30, 2008 and Sunoco believes that these cases will not have a material adverse effect on its consolidated financial position.

**Conclusion**

Many other legal and administrative proceedings are pending or may be brought against Sunoco arising out of its current and past operations, including matters related to commercial and tax disputes, product liability, antitrust, employment claims, leaks from pipelines and underground storage tanks, natural resource damage claims, premises-liability claims, allegations of exposures of third parties to toxic substances (such as benzene or asbestos) and general environmental claims. Although the ultimate outcome of these proceedings and other matters identified above cannot be ascertained at this time, it is reasonably possible that some of these matters could be resolved unfavorably to Sunoco. Management believes that these matters could have a significant impact on results of operations for any future quarter or year. However, management does not believe that any additional liabilities which may arise pertaining to such matters would be material in relation to the consolidated financial position of Sunoco at September 30, 2008. Furthermore, management does not believe that the overall costs for environmental remediation activities will have a material impact over an extended period of time on Sunoco's cash flows or liquidity.

**7. Retirement Benefit Plans.**

The following tables set forth the components of defined benefit plans and postretirement benefit plans expense (in millions of dollars):

|  | <b>Defined Benefit<br/>Plans</b>              |              | <b>Postretirement<br/>Benefit Plans</b>       |              |
|--|---|--------------|---|--------------|
|  | <b>Nine Months<br/>Ended<br/>September 30</b> |              | <b>Nine Months<br/>Ended<br/>September 30</b> |              |
|  | <b>2008</b>                                   | <b>2007</b>  | <b>2008</b>                                   | <b>2007</b>  |
| Service cost (cost of benefits earned during the year) | \$ 36   | \$ 38        | \$ 7  | \$ 7         |
| Interest cost on benefit obligations                   | 61  | 62           | 19  | 19           |
| Expected return on plan assets                         | (80)  | (73)         |   |              |
| Amortization of:                                       |   |              |   |              |
| Prior service cost (benefit)                           | 1   | 1            | (1)   | (1)          |
| Actuarial losses                                       | 10  | 24           | 1   | 2            |
| Special termination benefits and settlement losses     | 5   | 2            |   |              |
| <b>Total expense</b>                                   | <b>\$ 33</b>                                  | <b>\$ 54</b> | <b>\$ 26</b>                                  | <b>\$ 27</b> |

**Table of Contents**

|  | Defined Benefit Plans |                   | Postretirement Benefit Plans |                   |
|--|-----------------------|-------------------|------------------------------|-------------------|
|  | Three Months Ended    |                   | Three Months Ended           |                   |
|  | September 30 2008     | September 30 2007 | September 30 2008            | September 30 2007 |
| Service cost (cost of benefits earned during the year) | \$ 12                 | \$ 13             | \$ 3                         | \$ 2              |
| Interest cost on benefit obligations                   | 21                    | 21                | 6                            | 7                 |
| Expected return on plan assets                         | (27)                  | (25)              |                              |                   |
| Amortization of:                                       |                       |                   |                              |                   |
| Prior service cost (benefit)                           |                       |                   |                              |                   |
| Actuarial losses                                       | 2                     | 8                 |                              |                   |
| Special termination benefits and settlement losses     | 5                     |                   |                              |                   |
| Total expense  | \$ 13                 | \$ 17             | \$ 9                         | \$ 9              |

## 8. Shareholders Equity.

|  | At                    | At               |
|--|-----------------------|------------------|
|  | September 30 2008     | December 31 2007 |
|  | (Millions of Dollars) |                  |
| Common stock, par value \$1 per share  | \$ 281                | \$ 281           |
| Capital in excess of par value         | 1,664                 | 1,662            |
| Retained earnings                      | 5,842                 | 5,372            |
| Accumulated other comprehensive loss   | (175)                 | (193)            |
| Common stock held in treasury, at cost | (4,639)               | (4,589)          |
| Total                                  | \$ 2,973              | \$ 2,533         |

During the first nine months of 2008, the Company repurchased 782 thousand shares of its common stock for \$49 million. At September 30, 2008, the Company had a remaining authorization from its Board to repurchase up to \$600 million of Company common stock from time to time depending on prevailing market conditions and available cash.

The Company increased the quarterly cash dividend paid on common stock from \$.25 per share (\$1.00 per year) to \$.275 per share (\$1.10 per year) beginning with the second quarter of 2007 and then to \$.30 per share (\$1.20 per year) beginning with the second quarter of 2008.

**Table of Contents**

## 9. Comprehensive Income.

The following table sets forth Sunoco's comprehensive income (in millions of dollars):

|   | Nine Months  |        | Three Months |        |
|---|--------------|--------|--------------|--------|
|   | Ended        |        | Ended        |        |
|   | September 30 |        | September 30 |        |
|   | 2008         | 2007   | 2008         | 2007   |
| Net income  | \$ 572       | \$ 900 | \$ 549       | \$ 216 |
| Other comprehensive income, net of related income taxes:                    |              |        |              |        |
| Reclassification to earnings of:  |              |        |              |        |
| Actuarial loss amortization   | 7            | 16     | 2            | 5      |
| Prior service cost amortization   |              |        |              |        |
| Settlement losses   | 3            |        | 3            |        |
| Net hedging gains (losses)  | (29)         | (49)   | 44           | (3)    |
| Reclassifications of net hedging (gains) losses to earnings                 | 44           | 10     | (3)          | 1      |
| Net increase (decrease) in unrealized gain on available-for-sale securities | (7)          | 6      | (2)          | 1      |
| Comprehensive income  | \$ 590       | \$ 883 | \$ 593       | \$ 220 |

Sunoco uses derivative instruments to hedge a variety of commodity price risks. Beginning in the second quarter of 2006, Sunoco increased its use of ethanol as an oxygenate component in gasoline in response to the renewable fuels mandate for ethanol and the discontinuance of the use of MTBE as a gasoline blending component. Since then, most of the ethanol purchased by Sunoco was through normal fixed-price purchase contracts. To reduce the margin risk created by these fixed-price contracts, the Company entered into derivative contracts to sell gasoline at a fixed price to hedge a similar volume of forecasted floating-price gasoline sales over the term of the ethanol contracts. In effect, these derivative contracts have locked in an acceptable differential between the gasoline price and the cost of the ethanol purchases for gasoline blending during this period.

Sunoco is exposed to credit risk in the event of nonperformance by derivative counterparties. Management believes this risk is not significant as the Company has established credit limits with such counterparties which require the settlement of net positions when these credit limits are reached. As a result, the Company had no significant derivative counterparty credit exposure at September 30, 2008.

As a result of increases in the price of gasoline, the fair value of the fixed-price gasoline contracts decreased \$49 and \$62 million (\$29 and \$37 million after tax) in the first nine months of 2008 and 2007, respectively. As these derivative contracts have been designated as cash flow hedges, these decreases in fair value are not initially included in earnings but rather are reflected in the net hedging losses component of comprehensive income in the table above. The fair value of these contracts at the time the positions are closed is recognized in earnings when the hedged items are recognized in earnings, with Sunoco's margin reflecting the differential between the gasoline sales prices hedged to a fixed price and the cost of fixed-price ethanol purchases. Net gains (losses) totaling \$(69) and \$2 million (\$41) and \$1 million after tax) were reclassified to earnings in the first nine months of 2008 and 2007, respectively, when these hedged items were recognized in earnings.

**Table of Contents**

## 10. Fair Value Measurements.

Effective January 1, 2008, the Company adopted the provisions of Statement of Financial Accounting Standards No. 157, Fair Value Measurements (SFAS No. 157), which pertain to certain balance sheet items measured at fair value on a recurring basis. SFAS No. 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about such measurements that are permitted or required under other accounting pronouncements. While SFAS No. 157 may change the method of calculating fair value, it does not require any new fair value measurements.

In accordance with SFAS No. 157, the Company determines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. As required, the Company utilizes valuation techniques that maximize the use of observable inputs (levels 1 and 2) and minimize the use of unobservable inputs (level 3) within the fair value hierarchy established by SFAS No. 157. The Company generally applies the market approach to determine fair value. This method uses pricing and other information generated by market transactions for identical or comparable assets and liabilities. Assets and liabilities are classified within the fair value hierarchy based on the lowest level (least observable) input that is significant to the measurement in its entirety.

The following table sets forth the assets and liabilities measured at fair value on a recurring basis, by input level, in the condensed consolidated balance sheet at September 30, 2008 (in millions of dollars):

|   | Quoted Prices in<br>Active<br>Markets<br>for Identical<br>Assets or<br>Liabilities<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Total  |
|---|---|---|--|--------|
| <b>Assets:</b>                              |   |   |  |        |
| Cash equivalents*                           | \$ 279  | \$  | \$   | \$ 279 |
| Available-for-sale securities (Note 9)      | 9   | 9   |  | 18     |
| Derivative contract hedging gains (Note 9)  | 3   | 48  |  | 51     |
|   | \$ 291  | \$ 57   | \$   | \$ 348 |
| <b>Liabilities:</b>                         |   |   |  |        |
| Derivative contract hedging losses (Note 9) | \$ 8  | \$ 50   | \$   | \$ 58  |
|   | \$ 8  | \$ 50   | \$   | \$ 58  |

\* Consists of time deposits of \$50 million or less per financial institution.

The Company is currently evaluating the impact on its financial statements of the remaining provisions of SFAS No. 157 pertaining to measurements of certain nonfinancial assets and liabilities, which must be implemented effective January 1, 2009.

In addition, in February 2007, Statement of Financial Accounting Standards No. 159, The Fair Value Option for Financial Assets and Financial Liabilities (SFAS No. 159), was issued and became effective January 1, 2008. SFAS No. 159 permits entities to choose to measure many financial instruments and certain other eligible items at fair value that were not previously required to be measured at fair value, with unrealized gains and losses on such items reported in earnings. The Company did not elect the use of fair value measurements for any items under SFAS No. 159 as of September 30, 2008.

**Table of Contents**

## 11. Business Segment Information.

The following tables set forth certain income statement information concerning Sunoco's business segments (in millions of dollars):

|   | Sales and Other<br>Operating Revenue |                   | Segment Income<br>(Loss)<br>(after tax) |
|---|--------------------------------------|-------------------|---|
|   | Unaffiliated<br>Customers            | Inter-<br>segment |   |
| <b>Nine Months Ended September 30, 2008</b> |                                      |                   |   |
| Refining and Supply                         | \$ 22,211                            | \$ 11,875         | \$ 333                                  |
| Retail Marketing                            | 13,317                               |                   | 98                                      |
| Chemicals                                   | 2,458                                |                   | 40                                      |
| Logistics                                   | 6,386                                | 2,149             | 56                                      |
| Coke  | 577                                  | 8                 | 77                                      |
| Corporate and Other                         |                                      |                   | (32)*                                   |
| <b>Consolidated</b>                         | <b>\$ 44,949</b>                     |                   | <b>\$ 572</b>                           |
| <b>Nine Months Ended September 30, 2007</b> |                                      |                   |   |
| Refining and Supply                         | \$ 14,527                            | \$ 8,779          | \$ 729                                  |
| Retail Marketing                            | 10,545                               |                   | 68                                      |
| Chemicals                                   | 2,064                                |                   | 28                                      |
| Logistics                                   | 3,833                                | 1,279             | 33                                      |
| Coke  | 365                                  | 8                 | 31                                      |
| Corporate and Other                         |                                      |                   | 11**                                    |
| <b>Consolidated</b>                         | <b>\$ 31,334</b>                     |                   | <b>\$ 900</b>                           |

\* Consists of \$26 million of after-tax corporate expenses, \$17 million of after-tax net financing expenses and other, an \$11 million after-tax gain related to an insurance recovery, a \$10 million after-tax gain related to income tax matters and a \$10 million after-tax provision for asset write-downs related to a capital project which the Company has elected not to complete (Notes 3 and 6).

\*\* Consists of \$44 million of after-tax corporate expenses, \$35 million of after-tax net financing expenses and other and a \$90 million after-tax gain related to the prior issuance of Sunoco Logistics Partners L.P. limited partnership units (Note 2).

**Table of Contents**

|  | Sales and Other<br>Operating Revenue |                   | Segment Income<br>(Loss)<br>(after tax) |
|--|--------------------------------------|-------------------|---|
|  | Unaffiliated<br>Customers            | Inter-<br>segment |   |
| <b>Three Months Ended September 30, 2008</b> |                                      |                   |   |
| Refining and Supply                          | \$ 8,209                             | \$ 4,182          | \$ 424                                  |
| Retail Marketing                             | 4,705                                |                   | 72                                      |
| Chemicals                                    | 886                                  |                   | 19                                      |
| Logistics                                    | 2,069                                | 759               | 20                                      |
| Coke   | 223                                  | 2                 | 29                                      |
| Corporate and Other                          |                                      |                   | (15)*                                   |
| <b>Consolidated</b>                          | <b>\$ 16,092</b>                     |                   | <b>\$ 549</b>                           |
| <b>Three Months Ended September 30, 2007</b> |                                      |                   |   |
| Refining and Supply                          | \$ 5,455                             | \$ 3,079          | \$ 171                                  |
| Retail Marketing                             | 3,663                                |                   | 31                                      |
| Chemicals                                    | 732                                  |                   | 13                                      |
| Logistics                                    | 1,496                                | 438               | 14                                      |
| Coke   | 129                                  | 3                 | 7                                       |
| Corporate and Other                          |                                      |                   | (20)**                                  |
| <b>Consolidated</b>                          | <b>\$ 11,475</b>                     |                   | <b>\$ 216</b>                           |

\* Consists of \$(2) million of after-tax corporate expenses (benefit), which includes an \$11 million favorable income tax consolidation adjustment, as well as \$7 million of after-tax net financing expenses and other and a \$10 million after-tax provision for asset write-downs related to a capital project which the Company has elected not to complete (Note 6).

\*\* Consists of \$11 million of after-tax corporate expenses and \$9 million of after-tax net financing expenses and other.

#### 12. New Accounting Pronouncements.

In December 2007, Statement of Financial Accounting Standards No. 141 (revised 2007), Business Combinations (SFAS No. 141R), was issued. SFAS No. 141R retains the fundamental requirements of Statement of Financial Accounting Standards No. 141, Business Combinations. Under the new standard, the acquirer must recognize the assets acquired, the liabilities assumed and any noncontrolling interest in the acquiree measured at their fair values as of the acquisition date. SFAS No. 141R also requires that contingent consideration be recognized at fair value on the acquisition date and that any acquisition-related costs be recognized separately from the acquisition and expensed as incurred.

In December 2007, Statement of Financial Accounting Standards No. 160, Noncontrolling Interests in Consolidated Financial Statements (SFAS No. 160), was issued. Among other things, SFAS No. 160 amends Accounting Research Bulletin No. 51, Consolidated Financial Statements, to establish standards for the accounting and reporting of noncontrolling (minority) interests in consolidated financial statements. The new standard will require that minority interests be reported as a component of shareholders' equity and that consolidated net income include amounts attributable to the minority interests with such amounts separately disclosed on the face of the income statement. SFAS No. 160 also will require that all changes in minority interests that do not result in a loss of control of the subsidiary be accounted for as equity transactions.



**Table of Contents**

In March 2008, Statement of Financial Accounting Standards No. 161, Disclosures about Derivative Instruments and Hedging Activities ( SFAS No. 161 ), was issued. SFAS No. 161 amends and expands the disclosure requirements for derivative instruments and hedging activities under Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities ( SFAS No. 133 ). SFAS No. 161 will require a more detailed discussion of how an entity uses derivative instruments and hedging activities and how such derivative instruments and related hedged items affect the entity's financial position, financial performance and cash flows. Among other things, the expanded disclosures will also require presentation of the fair values of derivative instruments and their gains and losses in tabular format and enhanced liquidity disclosures, including discussion of credit-risk-related derivative features.

In May 2008, Statement of Financial Accounting Standards No. 162, The Hierarchy of Generally Accepted Accounting Principles ( SFAS No. 162 ), was issued. SFAS No. 162 identifies a consistent framework, or hierarchy, for selecting accounting principles used in the preparation of financial statements presented in conformity with generally accepted accounting principles of nongovernmental entities.

SFAS No. 141R, SFAS No. 160 and SFAS No. 161 must be implemented effective January 1, 2009 and SFAS No. 162 will be effective 60 days after the Securities and Exchange Commission approves the Public Company Accounting Oversight Board's amendments to Statement on Auditing Standards No. 69, The Meaning of Present Fairly in Conformity with Generally Accepted Accounting Principles. Sunoco is evaluating the impact of these new accounting pronouncements on its financial statements.

13. Logistics Acquisition Agreement.

On April 28, 2008, Sunoco Logistics Partners L.P. entered into definitive agreements with affiliates of Exxon Mobil Corporation to acquire a 472-mile refined products pipeline system, six refined products terminal facilities with a combined storage capacity of approximately 1.2 million barrels and certain other related assets located in Texas for approximately \$200 million. The transactions, which are subject to satisfaction of certain closing conditions, are expected to be completed in the fourth quarter of 2008.

**Table of Contents**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations  
RESULTS OF OPERATIONS - NINE MONTHSEarnings Profile of Sunoco Businesses (after tax)

|  | Nine Months           |        |          |
|--|-----------------------|--------|----------|
|  | Ended<br>September 30 |        | Variance |
|  | 2008                  | 2007   |          |
|  | (Millions of Dollars) |        |          |
| Refining and Supply  | \$ 333                | \$ 729 | \$ (396) |
| Retail Marketing   | 98                    | 68     | 30       |
| Chemicals  | 40                    | 28     | 12       |
| Logistics  | 56                    | 33     | 23       |
| Coke   | 77                    | 31     | 46       |
| Corporate and Other:   |                       |        |          |
| Corporate expenses   | (26)                  | (44)   | 18       |
| Net financing expenses and other                                     | (17)                  | (35)   | 18       |
| Asset write-downs and other matters                                  | 1                     |        | 1        |
| Income tax matters   | 10                    |        | 10       |
| Issuance of Sunoco Logistics Partners L.P. limited partnership units |                       | 90     | (90)     |
| Consolidated net income  | \$ 572                | \$ 900 | \$ (328) |

Analysis of Earnings Profile of Sunoco Businesses

In the nine-month period ended September 30, 2008, Sunoco earned \$572 million, or \$4.88 per share of common stock on a diluted basis, compared to \$900 million, or \$7.46 per share, in the first nine months of 2007.

The \$328 million decrease in results in the first nine months of 2008 was primarily due to lower margins in Sunoco's Refining and Supply business (\$211 million). Also contributing to the decline in earnings were the absence of a gain recognized in 2007 related to the prior issuance of Sunoco Logistics Partners L.P. limited partnership units (\$90 million), higher expenses (\$117 million), lower production of refined products (\$37 million), lower gains on asset divestments (\$15 million), lower retail gasoline and distillate sales volumes (\$16 million) and a provision for asset write-downs relating to a capital project which the Company has elected not to complete (\$10 million). Partially offsetting these negative factors were higher average retail gasoline and distillate margins (\$60 million); higher income attributable to Sunoco's Coke (\$46 million), Logistics (\$23 million) and Chemicals (\$12 million) businesses; lower net financing expenses (\$18 million); and gains recognized in 2008 related to an insurance recovery (\$11 million) and certain income tax matters (\$10 million).

**Table of Contents***Refining and Supply*

|  | <b>For the Nine<br/>Months Ended<br/>September 30</b> |             |
|--|---|-------------|
|  | <b>2008</b>   | <b>2007</b> |
| Income (millions of dollars)                           | \$ 333  | \$ 729      |
| Wholesale margin* (per barrel):                        |   |             |
| Total Refining and Supply                              | \$ 8.51   | \$ 9.94     |
| Northeast Refining                                     | \$ 8.70   | \$ 8.05     |
| MidContinent Refining                                  | \$ 7.99   | \$ 15.37    |
| Crude inputs as percent of crude unit rated capacity** | 86%   | 91%         |
| Throughputs (thousands of barrels daily):              |   |             |
| Crude oil  | 782.5   | 818.3       |
| Other feedstocks                                       | 83.3  | 79.0        |
| <br>Total throughputs                                  | <br>865.8   | <br>897.3   |
| Products manufactured (thousands of barrels daily):    |   |             |
| Gasoline   | 397.3   | 432.3       |
| Middle distillates                                     | 317.2   | 304.1       |
| Residual fuel  | 55.2  | 66.3        |
| Petrochemicals   | 35.7  | 36.3        |
| Lubricants   | 11.7  | 11.7        |
| Other  | 80.6  | 79.6        |
| <br>Total production                                   | <br>897.7   | <br>930.3   |
| Less: Production used as fuel in refinery operations   | 40.2  | 43.2        |
| <br>Total production available for sale                | <br>857.5   | <br>887.1   |

\* Wholesale sales revenue less related cost of crude oil, other feedstocks, product purchases and terminalling and transportation divided by production available for sale.

\*\* Reflects the impact of a 10 thousand barrels-per-day increase in crude unit capacity in MidContinent Refining in July 2007 attributable to a crude unit debottleneck project at the Toledo refinery.

Refining and Supply earned \$333 million in the first nine months of 2008 versus \$729 million in the first nine months of 2007. The \$396 million decrease in results was primarily due to significantly lower realized margins (\$211 million) and higher expenses (\$140 million). Also contributing to the decline were lower production volumes (\$37 million). The lower margins reflect the negative impact of much higher average crude oil costs and lower product demand than a year ago, especially for gasoline, and a \$16 million after-tax charge for sulfur credits relating to production at the Tulsa refinery (see Note 6 to the condensed consolidated financial statements), while the higher expenses were largely the result of increased prices for purchased fuel and utilities. Production volumes decreased approximately 7.2 million barrels in the first nine months of 2008 compared to the year-ago period. Planned and unplanned maintenance work and economically driven rate reductions in the current period reduced production throughout the refining system, while production in the first nine months of 2007 was negatively impacted by major turnaround and expansion work at the Philadelphia refinery as well as downtime at the Tulsa and Marcus Hook refineries.

**Table of Contents***Retail Marketing*

|                                     | <b>For the Nine<br/>Months Ended<br/>September 30</b> |             |
|-------------------------------------|---|-------------|
|                                     | <b>2008</b>   | <b>2007</b> |
| Income (millions of dollars)        | \$ 98   | \$ 68       |
| Retail margin* (per barrel):        |   |             |
| Gasoline                            | \$ 5.20   | \$ 4.15     |
| Middle distillates                  | \$ 5.95   | \$ 4.88     |
| Sales (thousands of barrels daily): |   |             |
| Gasoline                            | 288.5   | 303.2       |
| Middle distillates                  | 37.4  | 41.3        |
|                                     | 325.9   | 344.5       |
| Retail gasoline outlets             | 4,716   | 4,687       |

\* Retail sales price less related wholesale price, terminalling and transportation costs and consumer excise taxes per barrel. The retail sales price is the weighted-average price received through the various branded marketing distribution channels.

Retail Marketing earned \$98 million in the first nine months of 2008 versus \$68 million in the first nine months of 2007. The \$30 million increase in earnings was primarily due to higher retail gasoline (\$53 million) and distillate (\$7 million) margins and lower expenses (\$5 million), partially offset by lower retail gasoline (\$12 million) and distillate (\$4 million) sales volumes and lower divestment gains from the Retail Portfolio Management (RPM) program (\$15 million), in part due to the recognition in the third quarter of 2008 of impairment losses and associated costs totaling \$5 million after tax on certain properties held for sale at September 30, 2008. The Company anticipates that the future gains to be recognized from the divestment of sites under the RPM program will exceed the impairment losses and associated costs recognized during the quarter.

**Table of Contents***Chemicals*

|                              | <b>For the Nine<br/>Months Ended<br/>September 30</b> |             |
|------------------------------|---|-------------|
|                              | <b>2008</b>   | <b>2007</b> |
| Income (millions of dollars) | \$ 40   | \$ 28       |
| Margin* (cents per pound):   |   |             |
| All products**               | 10.6¢   | 10.1¢       |
| Phenol and related products  | 9.1¢  | 8.6¢        |
| Polypropylene**              | 12.5¢   | 11.9¢       |
| Sales (millions of pounds):  |   |             |
| Phenol and related products  | 1,797   | 1,869       |
| Polypropylene                | 1,662   | 1,747       |
| Other                        | 57  | 61          |
|                              | 3,516   | 3,677       |

\* Wholesale sales revenue less the cost of feedstocks, product purchases and related terminalling and transportation divided by sales volumes.

\*\* The polypropylene and all products margins include the impact of a long-term supply contract with Equistar Chemicals, L.P. which is priced on a cost-based formula that includes a fixed discount.

Chemicals earned \$40 million in the first nine months of 2008 versus \$28 million in the first nine months of 2007. The \$12 million increase in earnings was due primarily to higher margins (\$13 million) and lower expenses (\$12 million), partially offset by lower sales volumes (\$11 million). The lower expenses during the first nine months of 2008 were largely due to the transfer of cumene and propylene splitter assets to Refining and Supply, effective January 1, 2008.

*Logistics*

Sunoco's Logistics segment earned \$56 million in the first nine months of 2008 versus \$33 million in the prior year period. The \$23 million increase was due to earnings from Sunoco Logistics Partners L.P. primarily resulting from increased pipeline fees and higher lease acquisition margins in its western pipeline system. Also contributing to the increase were higher earnings from the eastern pipeline system and terminalling operations.

On April 28, 2008, Sunoco Logistics Partners L.P. entered into definitive agreements with affiliates of Exxon Mobil Corporation to acquire a 472-mile refined products pipeline system, six refined products terminal facilities with a combined storage capacity of approximately 1.2 million barrels and certain other related assets located in Texas for approximately \$200 million. The transactions, which are subject to satisfaction of certain closing conditions, are expected to be completed in the fourth quarter of 2008.

*Coke*

Coke earned \$77 million in the nine-month period ended September 30, 2008 versus \$31 million in the first nine months of 2007. The \$46 million increase in earnings was due primarily to increased price realizations from coal and coke production and higher coke sales volumes at Jewell. Partially offsetting these positive factors were lower tax benefits from cokemaking operations and higher minority interest, selling, general and administrative and depreciation expenses. Beginning in 2008, most of the coke production at the Jewell cokemaking operation and all of the coke production at the Indiana Harbor cokemaking operation are no longer eligible to generate nonconventional fuel tax credits.

---

**Table of Contents**

In February 2007, SunCoke Energy entered into an agreement with two affiliates of OAO Severstal under which a local affiliate of SunCoke Energy will build, own and operate a second 550 thousand tons-per-year cokemaking facility and associated cogeneration power plant at its Haverhill site. Limited operations from this cokemaking facility commenced in July 2008 with full operations expected in the first quarter of 2009. Total capital outlays for the project are estimated at \$265 million, of which \$239 million has been spent through September 30, 2008. In connection with this agreement, the customers agreed to purchase, over a 15-year period, a combined 550 thousand tons per year of coke from the cokemaking facility. In addition, the heat recovery steam generation associated with the cokemaking process will produce and supply steam to the 67 megawatt turbine, which will provide, on average, 46 megawatts of power into the regional power market. With the income attributable to this project and the anticipated impact of higher coal prices at Jewell in the fourth quarter of 2008, Coke's income is expected to total approximately \$110-\$115 million after tax for the full-year 2008.

In February 2008, SunCoke Energy entered into an agreement with U.S. Steel under which SunCoke Energy will build, own and operate a 650 thousand tons-per-year cokemaking facility adjacent to U.S. Steel's steelmaking facility in Granite City, Illinois. Construction of this facility, which is estimated to cost approximately \$300 million, is currently underway and is expected to be completed in the fourth quarter of 2009. Expenditures through September 30, 2008 totaled \$101 million. In connection with this agreement, U.S. Steel has agreed to purchase, over a 15-year period, such coke production as well as the steam generated from the heat recovery cokemaking process at this facility.

In March 2008, SunCoke Energy entered into an agreement with AK Steel under which SunCoke Energy will build, own and operate a cokemaking facility and associated cogeneration power plant adjacent to AK Steel's Middletown, Ohio steelmaking facility. These facilities, which are expected to cost approximately \$350 million, will be capable of producing approximately 550 thousand tons of coke per year. In addition, the heat recovery steam generation associated with the cokemaking process will provide, on average, 46 megawatts of power into the regional power market. In connection with this agreement, which is contingent upon receipt of all necessary permits on terms acceptable to SunCoke Energy and available economic incentives, AK Steel has agreed to purchase, over a 20-year period, all of the coke and available electrical power from these facilities.

SunCoke Energy is currently discussing other opportunities for developing new heat recovery cokemaking facilities with several domestic and international steel companies. Such cokemaking facilities could be either wholly owned or owned through a joint venture with one or more parties. The steel company customers would be expected to purchase coke production under long-term contracts. The facilities will also generate steam, which is typically sold to the steel customer, or electrical power, which could be sold to the steel customer or into the local power market.

*Corporate and Other*

**Corporate Expenses** Corporate administrative expenses were \$26 million after tax in the first nine months of 2008 versus \$44 million after tax in the first nine months of 2007. The \$18 million decrease was primarily due to lower accruals for performance-related incentive compensation.

**Net Financing Expenses and Other** Net financing expenses and other were \$17 million after tax in the current nine-month period versus \$35 million after tax in the first nine months of 2007. The \$18 million decrease was primarily due to lower interest expense (\$4 million), higher capitalized interest (\$5 million) and the absence of expense attributable to the preferential return of third-party investors in Sunoco's Indiana Harbor cokemaking operations (\$8 million). The preferential return period related to Indiana Harbor ended in the fourth quarter of 2007 (see Note 2 to the condensed consolidated financial statements).

**Table of Contents**

**Asset Write-Downs and Other Matters** During the third quarter of 2008, Sunoco elected not to proceed with a capital project at its Tulsa refinery and, in connection therewith, recorded a \$10 million after-tax provision to write-off the expenditures incurred to date on this project. During the second quarter of 2008, Sunoco recognized an \$11 million after-tax gain on an insurance recovery related to an MTBE litigation settlement (see Note 6 to the condensed consolidated financial statements).

**Income Tax Matters** During the second quarter of 2008, Sunoco recognized a \$10 million after-tax gain related to the settlement of economic nexus issues pertaining to certain state corporate income tax returns filed for prior years (see Note 3 to the condensed consolidated financial statements).

**Issuance of Sunoco Logistics Partners L.P. Limited Partnership Units** During the first quarter of 2007, Sunoco recognized a \$90 million after-tax gain related to the prior issuance of limited partnership units of the Partnership to the public. (See Note 2 to the condensed consolidated financial statements.)

**Analysis of Condensed Consolidated Statements of Income**

**Revenues** Total revenues were \$45.01 billion in the first nine months of 2008 compared to \$31.57 billion in the first nine months of 2007. The 43 percent increase was primarily due to higher refined product prices and higher crude oil prices in connection with the crude oil gathering and marketing activities of the Company's Logistics operations. Partially offsetting these positive factors were lower refined product sales volumes.

**Costs and Expenses** Total pretax costs and expenses were \$44.12 billion in the current nine-month period compared to \$30.13 billion in the first nine months of 2007. The 46 percent increase was primarily due to higher crude oil and refined product acquisition costs. The higher acquisition costs were largely the result of price increases, partially offset by lower crude oil throughputs. Also contributing to the increase in pretax costs and expenses were higher crude oil costs in connection with the crude oil gathering and marketing activities of the Company's Logistics operations.

**Table of Contents**

## RESULTS OF OPERATIONS THREE MONTHS

Earnings Profile of Sunoco Businesses (after tax)

|                                     | Three Months |        |          |
|-------------------------------------|--------------|--------|----------|
|                                     | Ended        |        |          |
|                                     | September 30 |        | Variance |
|                                     | 2008         | 2007   |          |
| Refining and Supply                 | \$ 424       | \$ 171 | \$ 253   |
| Retail Marketing                    | 72           | 31     | 41       |
| Chemicals                           | 19           | 13     | 6        |
| Logistics                           | 20           | 14     | 6        |
| Coke                                | 29           | 7      | 22       |
| Corporate and Other:                |              |        |          |
| Corporate expenses                  | 2            | (11)   | 13       |
| Net financing expenses and other    | (7)          | (9)    | 2        |
| Asset write-downs and other matters | (10)         |        | (10)     |
| Consolidated net income             | \$ 549       | \$ 216 | \$ 333   |

Analysis of Earnings Profile of Sunoco Businesses

In the three-month period ended September 30, 2008, Sunoco earned \$549 million, or \$4.70 per share of common stock on a diluted basis, compared to \$216 million, or \$1.81 per share, in the third quarter of 2007.

The \$333 million increase in results in the third quarter of 2008 was primarily due to higher margins in Sunoco's Refining and Supply (\$352 million) and Retail Marketing (\$59 million) businesses, higher income attributable to Sunoco's Coke (\$22 million), Logistics (\$6 million) and Chemicals (\$6 million) businesses and a favorable income tax consolidation adjustment in the third quarter of 2008 (\$11 million). Partially offsetting these increases in earnings were higher expenses (\$44 million), lower production of refined products (\$48 million), lower gains on asset divestments (\$6 million), lower retail gasoline sales volumes (\$7 million) and a provision for asset write-downs relating to a capital project which the Company has elected not to complete (\$10 million).



**Table of Contents***Refining and Supply*

|  | <b>For the Three<br/>Months Ended<br/>September 30</b> |             |
|--|--|-------------|
|  | <b>2008</b>  | <b>2007</b> |
| Income (millions of dollars)                           | \$ 424   | \$ 171      |
| Wholesale margin* (per barrel):                        |  |             |
| Total Refining and Supply                              | \$ 14.72   | \$ 8.06     |
| Northeast Refining                                     | \$ 15.20   | \$ 6.35     |
| MidContinent Refining                                  | \$ 13.41   | \$ 13.10    |
| Crude inputs as percent of crude unit rated capacity** | 88%  | 96%         |
| Throughputs (thousands of barrels daily):              |  |             |
| Crude oil  | 803.6  | 873.1       |
| Other feedstocks                                       | 89.4   | 79.1        |
| <br>Total throughputs                                  | <br>893.0  | <br>952.2   |
| Products manufactured (thousands of barrels daily):    |  |             |
| Gasoline   | 404.8  | 456.9       |
| Middle distillates                                     | 331.1  | 329.0       |
| Residual fuel  | 58.1   | 73.2        |
| Petrochemicals   | 38.5   | 37.7        |
| Lubricants   | 11.6   | 11.1        |
| Other  | 81.1   | 80.4        |
| <br>Total production                                   | <br>925.2  | <br>988.3   |
| Less: Production used as fuel in refinery operations   | 41.3   | 45.5        |
| <br>Total production available for sale                | <br>883.9  | <br>942.8   |

\* Wholesale sales revenue less related cost of crude oil, other feedstocks, product purchases and terminalling and transportation divided by production available for sale.

\*\* Reflects the impact of a 10 thousand barrels-per-day increase in crude unit capacity in MidContinent Refining in July 2007 attributable to a crude unit debottleneck project at the Toledo refinery.

Refining and Supply earned \$424 million in the third quarter of 2008 versus \$171 million in the third quarter of 2007. The \$253 million increase in results was primarily due to higher realized margins (\$352 million), partially offset by higher expenses (\$44 million) and lower production volumes (\$48 million). The higher margins primarily resulted from tighter product markets following storms in the U.S. Gulf Coast region, partially offset by a \$16 million after-tax charge for sulfur credits relating to production at the Tulsa refinery (see Note 6 to the condensed consolidated financial statements). The higher expenses were largely the result of increased prices for purchased fuel and utilities. Production volumes decreased approximately 5.4 million barrels in the third quarter of 2008 compared to the year-ago period primarily due to economically driven rate reductions.

**Table of Contents***Retail Marketing*

|                                     | <b>For the Three<br/>Months Ended<br/>September 30</b> |             |
|-------------------------------------|--|-------------|
|                                     | <b>2008</b>  | <b>2007</b> |
| Income (millions of dollars)        | \$ 72  | \$ 31       |
| Retail margin* (per barrel):        |  |             |
| Gasoline                            | \$ 7.85  | \$ 4.68     |
| Middle distillates                  | \$ 5.94  | \$ 3.41     |
| Sales (thousands of barrels daily): |  |             |
| Gasoline                            | 287.0  | 302.9       |
| Middle distillates                  | 37.3   | 37.3        |
|                                     | 324.3  | 340.2       |
| Retail gasoline outlets             | 4,716  | 4,687       |

\* Retail sales price less related wholesale price, terminalling and transportation costs and consumer excise taxes per barrel. The retail sales price is the weighted-average price received through the various branded marketing distribution channels.

Retail Marketing earned \$72 million in the current quarter versus \$31 million in the third quarter of 2007. The \$41 million increase in earnings was primarily due to higher average retail gasoline (\$54 million) and distillate (\$5 million) margins, partially offset by lower retail gasoline sales volumes (\$7 million) and lower divestment gains attributable to the Retail Portfolio Management program (\$6 million), largely attributable to the recognition in the third quarter of 2008 of impairment losses and associated costs totaling \$5 million after tax.

*Chemicals*

|                              | <b>For the Three<br/>Months Ended<br/>September 30</b> |             |
|------------------------------|--|-------------|
|                              | <b>2008</b>  | <b>2007</b> |
| Income (millions of dollars) | \$ 19  | \$ 13       |
| Margin* (cents per pound):   |  |             |
| All products**               | 12.0¢  | 10.0¢       |
| Phenol and related products  | 10.6¢  | 8.7¢        |
| Polypropylene**              | 14.0¢  | 11.7¢       |
| Sales (millions of pounds):  |  |             |
| Phenol and related products  | 607  | 633         |
| Polypropylene                | 531  | 623         |
| Other                        | 14   | 19          |
|                              | 1,152  | 1,275       |

\* Wholesale sales revenue less the cost of feedstocks, product purchases and related terminalling and transportation divided by sales volumes.

\*\*

## Edgar Filing: SUNOCO INC - Form 10-Q

The polypropylene and all products margins include the impact of a long-term supply contract with Equistar Chemicals, L.P. which is priced on a cost-based formula that includes a fixed discount. Chemicals earned \$19 million in the third quarter of 2008 versus \$13 million in the third quarter of 2007. The \$6 million increase in earnings was due primarily to higher margins (\$16 million), partially offset by lower sales volumes (\$9 million).

---

**Table of Contents**

*Logistics*

Sunoco's Logistics segment earned \$20 million in the third quarter of 2008 versus \$14 million in the third quarter of 2007. The \$6 million increase was due to earnings from Sunoco Logistics Partners L.P. primarily resulting from increased pipeline fees and higher lease acquisition margins in its western pipeline system. Also contributing to the increase were higher earnings from the eastern pipeline system and terminalling operations.

*Coke*

Coke earned \$29 million in the third quarter of 2008 versus \$7 million in the third quarter of 2007. The \$22 million increase in earnings was due primarily to increased price realizations from coal and coke production and higher coke sales volumes at Jewell, partially offset by higher minority interest expense.

*Corporate and Other*

**Corporate Expenses** Corporate administrative expenses (income) were \$(2) million after tax in the third quarter of 2008 versus \$11 million after tax in the third quarter of 2007. The \$13 million decrease in expenses was primarily due to an \$11 million favorable income tax consolidation adjustment in the third quarter of 2008. This adjustment essentially reversed unfavorable adjustments recorded in the first half of the year.

**Net Financing Expenses and Other** Net financing expenses and other were \$7 million after tax in the third quarter of 2008 versus \$9 million after tax in the third quarter of 2007. The \$2 million decrease was primarily due to higher capitalized interest (\$3 million) and the absence of expense attributable to the preferential return of third-party investors in Sunoco's Indiana Harbor cokemaking operations (\$2 million), partially offset by lower interest income (\$3 million).

**Asset Write-Downs and Other Matters** During the third quarter of 2008, Sunoco elected not to proceed with a capital project at its Tulsa refinery and, in connection therewith, recorded a \$10 million after-tax provision to write-off the expenditures incurred to date on this project (see Note 6 to the condensed consolidated financial statements).

**Analysis of Condensed Consolidated Statements of Income**

**Revenues** Total revenues were \$16.11 billion in the third quarter of 2008 compared to \$11.50 billion in the third quarter of 2007. The 40 percent increase was primarily due to higher refined product prices and higher crude oil prices in connection with the crude oil gathering and marketing activities of the Company's Logistics operations. Partially offsetting these positive factors were lower refined product sales volumes.

**Costs and Expenses** Total pretax costs and expenses were \$15.24 billion in the current three-month period compared to \$11.16 billion in the third quarter of 2007. The 37 percent increase was primarily due to higher crude oil and refined product acquisition costs. The higher acquisition costs were largely the result of price increases, partially offset by lower crude oil throughputs. Also contributing to the increase in pretax costs and expenses were higher crude oil costs in connection with the crude oil gathering and marketing activities of the Company's Logistics operations.

---

**Table of Contents**

## FINANCIAL CONDITION

Cash and Working Capital

At September 30, 2008, Sunoco had cash and cash equivalents of \$327 million compared to \$648 million at December 31, 2007 and had a working capital deficit of \$1,151 million compared to a working capital deficit of \$1,002 million at December 31, 2007. The \$321 million decrease in cash and cash equivalents was due to an \$841 million net use of cash in investing activities and a \$218 million net use of cash in financing activities, partially offset by \$738 million of net cash provided by operating activities ( cash generation ). Management believes that the current levels of cash and working capital are adequate to support Sunoco's ongoing operations. Sunoco's working capital position is considerably stronger than indicated because of the relatively low historical costs assigned under the LIFO method of accounting for most of the inventories reflected in the condensed consolidated balance sheets. The current replacement cost of all such inventories exceeded their carrying value at September 30, 2008 by \$4,171 million. Inventories valued at LIFO, which consist of crude oil as well as petroleum and chemical products, are readily marketable at their current replacement values. Certain recent legislative and regulatory proposals effectively could limit, or even eliminate, use of the LIFO inventory method for financial and income tax purposes. Although the final outcome of these proposals cannot be ascertained at this time, the ultimate impact to Sunoco of the transition from LIFO to another inventory method could be material.

Cash Flows from Operating Activities

In the first nine months of 2008, Sunoco's cash generation was \$738 million compared to \$1,257 million in the first nine months of 2007. This \$519 million decrease in cash generation was primarily due to lower operating results and an increase in working capital levels pertaining to operating activities.

Financial Capacity

Management currently believes that future cash generation will be sufficient to satisfy Sunoco's ongoing capital requirements, to fund its pension obligations (see Pension Plan Funded Status below) and to pay the current level of cash dividends on Sunoco's common stock. However, from time to time, the Company's short-term cash requirements may exceed its cash generation due to various factors including reductions in margins for products sold and increases in the levels of capital spending (including acquisitions) and working capital. During those periods, the Company may supplement its cash generation with proceeds from financing activities.

The Company has a \$1.3 billion revolving credit facility with a syndicate of 18 participating banks (the Facility), of which \$1.2245 billion matures in August 2012 with the balance to mature in August 2011. The Facility provides the Company with access to short-term financing and is intended to support the issuance of commercial paper, letters of credit and other debt. The Company also can borrow directly from the participating banks under the Facility. In September 2008, Lehman Brothers, one of the participating banks with a commitment under the Facility amounting to \$20.0 million, declared bankruptcy and the Company believes Lehman Brothers will not fund its loan commitment. In October 2008, Wachovia, another participant with a \$75.5 million commitment, agreed to be acquired by Wells Fargo after experiencing significant financial difficulties. The Company can make no assurances that this transaction will close. However, the Company believes that Wells Fargo will honor Wachovia's commitment under the Facility, if this proposed acquisition occurs. The Facility is subject to commitment fees, which are not material. Under the terms of the Facility, Sunoco is required to maintain tangible net worth (as defined in the Facility) in an amount greater than or equal to targeted tangible net worth (targeted tangible net worth being

---

**Table of Contents**

determined by adding \$1.125 billion and 50 percent of the excess of net income over share repurchases (as defined in the Facility) for each quarter ended after March 31, 2004). At September 30, 2008, the Company's tangible net worth was \$3.2 billion and its targeted tangible net worth was \$1.8 billion. The Facility also requires that Sunoco's ratio of consolidated net indebtedness, including borrowings of Sunoco Logistics Partners L.P., to consolidated capitalization (as those terms are defined in the Facility) not exceed .60 to 1. At September 30, 2008, this ratio was .30 to 1. At September 30, 2008, the Facility was being used to support \$103 million of floating-rate notes due in 2034.

The \$103 million of floating-rate notes are remarketed on a weekly basis. Although the Company intends to continue remarketing these notes, there is uncertainty as to whether such efforts will continue to be successful in the current market environment. In October 2008, the Company repurchased \$28 million of these notes which could not be remarketed at such time while retaining the right to remarket them in the future. In the event that the remaining notes cannot be successfully remarketed, it is possible that the Company may choose to repurchase them rather than refinance them on a long-term basis. As a result, the \$103 million of floating-rate notes have been reclassified from long-term debt to short-term borrowings in the condensed consolidated balance sheet at September 30, 2008. Any inability to remarket these notes would have no impact on the Company's liquidity as they currently represent a reduction in available funds under the Facility which would be available for future borrowings if the notes were repaid.

Sunoco Logistics Partners L.P. has a \$400 million revolving credit facility with a syndicate of 10 participating banks, which expires in November 2012. This facility is available to fund the Partnership's working capital requirements, to finance acquisitions, and for general partnership purposes. In September 2008, Lehman Brothers, one of the participating banks with a commitment under the facility amounting to \$5 million, declared bankruptcy and the Partnership believes Lehman Brothers will not fund its future loan commitment. In October 2008, Wachovia, another participant with a \$40 million commitment, agreed to be acquired by Wells Fargo after experiencing significant financial difficulties. The Partnership can make no assurances that this transaction will close. However, the Partnership believes that Wells Fargo will honor Wachovia's commitment under the facility if this proposed acquisition occurs. Amounts outstanding under this facility totaled \$101 and \$91 million at September 30, 2008 and December 31, 2007, respectively. The facility is expected to be used to initially fund the Partnership's pending refined product pipeline system acquisition in Texas. The facility contains a covenant requiring the Partnership to maintain a ratio of up to 4.75 to 1 of its consolidated total debt (including letters of credit) to its consolidated EBITDA (each as defined in the facility). At September 30, 2008, the Partnership's ratio of its consolidated debt to its consolidated EBITDA was 2.1 to 1. In connection with the pipeline system acquisition, the Partnership entered into an additional \$100 million 364-day revolving credit facility in May 2008, which is available to fund the same activities as under its \$400 million revolving credit facility. In the event the acquisition is terminated, this new facility will be terminated. The new facility contains the same covenant requirement as the \$400 million revolving credit facility. At September 30, 2008, there were no outstanding borrowings under the 364-day credit facility.

In August 2008, a wholly owned subsidiary of the Company, Sunoco Receivables Corporation, Inc. ( SRC ), entered into a 364-day accounts receivable securitization facility, which permits borrowings and supports the issuance of letters of credit by SRC up to a total of \$200 million. Under the receivables facility, certain subsidiaries of the Company will sell their accounts receivable from time to time to SRC. In turn, SRC may sell undivided ownership interests in such receivables to commercial paper conduits in exchange for cash or letters of credit. The Company has agreed to continue servicing the receivables for SRC. Upon the sale of the interests in the accounts receivable by SRC, the conduits have a first priority perfected security interest in such receivables and, as a result, the receivables will not be available to the creditors of the Company or its other subsidiaries. At September 30, 2008, there were no borrowings under the receivables facility.

**Table of Contents**

The following table sets forth Sunoco's outstanding debt (in millions of dollars):

|                                   | At<br>September 30<br>2008 | At<br>December 31<br>2007 |
|-----------------------------------|----------------------------|---------------------------|
| Short-term borrowings             | \$ 103                     | \$ 4                      |
| Current portion of long-term debt | 148                        | 4                         |
| Long-term debt                    | 1,483                      | 1,724                     |
| Total debt*                       | \$ 1,734                   | \$ 1,728                  |

\* Includes \$525 and \$515 million at September 30, 2008 and December 31, 2007, respectively, attributable to Sunoco Logistics Partners L.P.

Management believes there is sufficient borrowing capacity available to pursue strategic opportunities as they arise. In addition, the Company has the option of issuing additional common or preference stock or selling an additional portion of its Sunoco Logistics Partners L.P. interests, and Sunoco Logistics Partners L.P. has the option of issuing additional common units.

## PENSION PLAN FUNDED STATUS

The following table sets forth the components of the change in market value of the investments in Sunoco's defined benefit pension plans (in millions of dollars):

|   | Ten Months<br>Ended<br>October 31, 2008 | Year Ended<br>December 31, 2007 |
|---|---|---------------------------------|
| Market value of investments at beginning of period                  | \$ 1,315                                | \$ 1,287                        |
| Increase (reduction) in market value of investments resulting from: |   |                                 |
| Net investment income (loss)  | (332)                                   | 75                              |
| Company contributions   | 8                                       | 100                             |
| Plan benefit payments   | (122)                                   | (147)                           |
|   | \$ 869                                  | \$ 1,315                        |

As a result of the poor performance of the financial markets during the first ten months of 2008, the estimated projected benefit obligation of the Company's defined benefit plans at October 31, 2008 exceeds the market value of the plan assets by approximately \$270 million. It is likely that the Company will be required to recognize a charge to the accumulated other comprehensive loss component of shareholders' equity at December 31, 2008 and that additional contributions to the plans will be necessary as a result of the financial market performance. However, due to uncertainty about the factors impacting these computations, including the performance of plan investments over the remainder of the year and the impact of any changes in actuarial assumptions used to estimate the projected benefit obligation (primarily the discount rate), the amount of such charge and the level of contributions cannot be determined at this time. The Company estimates that if the investment return for the remainder of 2008 is zero and the discount rate assumption is 6.75 percent (increased from the 6.25 percent assumed at the preceding year end to reflect current market rates), an unfavorable after-tax adjustment of approximately \$225 million would be required.

---

**Table of Contents**

to the accumulated other comprehensive loss component of shareholders' equity at December 31, 2008. In addition, the Company would likely make contributions of approximately \$200 million before September 15, 2009 to achieve the minimum funding requirements necessary to avoid any impact on the normal benefit provisions of the plans. The poor investment results for the plans during the first ten months of 2008 will also likely result in higher pension expense in the future due to lower expected returns on plan assets and higher amortization of actuarial losses. Based on the assumptions used above for November and December of 2008, pension expense for 2009 would increase by approximately \$20 million after tax.

**DIVIDENDS AND SHARE REPURCHASES**

The Company increased the quarterly cash dividend paid on common stock from \$.25 per share (\$1.00 per year) to \$.275 per share (\$1.10 per year) beginning with the second quarter of 2007 and then to \$.30 per share (\$1.20 per year) beginning with the second quarter of 2008.

During the first nine months of 2008, the Company repurchased 782 thousand shares of its common stock for \$49 million. At September 30, 2008, the Company had a remaining authorization from its Board to repurchase up to \$600 million of Company common stock from time to time depending on prevailing market conditions and available cash (see Item 2. Unregistered Sales of Equity Securities and Use of Proceeds below).

**NEW ACCOUNTING PRONOUNCEMENTS**

For a discussion of recently issued accounting pronouncements requiring adoption subsequent to September 30, 2008, see Note 12 to the condensed consolidated financial statements.

**FORWARD-LOOKING STATEMENTS**

Some of the information included in this quarterly report on Form 10-Q contains forward-looking statements (as defined in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934). These forward-looking statements discuss estimates, goals, intentions and expectations as to future trends, plans, events, results of operations or financial condition, or state other information relating to the Company, based on current beliefs of management as well as assumptions made by, and information currently available to, Sunoco. Forward-looking statements generally will be accompanied by words such as anticipate, believe, budget, could, estimate, expect, forecast, intend, may, plan, possible, potential, predict, project, scheduled, should, or other similar words, phrases or expressions that convey uncertainty of future events or outcomes. Although management believes these forward-looking statements are reasonable, they are based upon a number of assumptions concerning future conditions, any or all of which may ultimately prove to be inaccurate. Forward-looking statements involve a number of risks and uncertainties. Important factors that could cause actual results to differ materially from the forward-looking statements include, without limitation:

Changes in refining, marketing and chemical margins;

Changes in coal and coke prices;

Variation in crude oil and petroleum-based commodity prices and availability of crude oil and feedstock supply or transportation;

Effects of transportation disruptions;



**Table of Contents**

Changes in the price differentials between light-sweet and heavy-sour crude oils;

Changes in the marketplace which may affect supply and demand for Sunoco's products;

Changes in competition and competitive practices, including the impact of foreign imports;

Effects of weather conditions and natural disasters on the Company's operating facilities and on product supply and demand;

Age of, and changes in, the reliability, efficiency and capacity of, the Company's operating facilities or those of third parties;

Changes in the level of capital expenditures or operating expenses;

Effects of adverse events relating to the operation of the Company's facilities and to the transportation and storage of hazardous materials (including equipment malfunction, explosions, fires, spills, and the effects of severe weather conditions);

Changes in the level of environmental capital, operating or remediation expenditures;

Delays and/or costs related to construction, improvements and/or repairs of facilities (including shortages of skilled labor, the issuance of applicable permits and inflation);

Changes in product specifications;

Availability and pricing of ethanol;

Political and economic conditions in the markets in which the Company, its suppliers or customers operate, including the impact of potential terrorist acts and international hostilities;

Military conflicts between, or internal instability in, one or more oil producing countries, governmental actions and other disruptions in the ability to obtain crude oil;

Ability to conduct business effectively in the event of an information systems failure;

Ability to identify acquisitions, execute them under favorable terms and integrate them into the Company's existing businesses;

Ability to enter into joint ventures and other similar arrangements under favorable terms;

## Edgar Filing: SUNOCO INC - Form 10-Q

Changes in the availability and cost of equity and debt financing, including amounts under the Company's revolving credit facilities;

Performance of financial institutions impacting the Company's liquidity, including those supporting the Company's revolving credit and accounts receivable securitization facilities;

**Table of Contents**

Impact on the Company's liquidity and ability to raise capital as a result of changes in the credit ratings assigned to the Company's debt securities or credit facilities;

Changes in credit terms required by suppliers;

Changes in insurance markets impacting costs and the level and types of coverage available;

Changes in accounting rules and/or tax laws or their interpretations, including the method of accounting for inventories and pensions;

Changes in financial markets impacting pension expense and funding requirements;

Risks related to labor relations and workplace safety;

Nonperformance or force majeure by, or disputes with, major customers, suppliers, dealers, distributors or other business partners;

General economic, financial and business conditions which could affect Sunoco's financial condition and results of operations;

Changes in, or new, statutes and government regulations or their interpretations, including those relating to the environment and global warming;

Claims of the Company's noncompliance with statutory and regulatory requirements; and

Changes in the status of, or initiation of new, litigation, arbitration, or other proceedings to which the Company is a party or liability resulting from such litigation, arbitration, or other proceedings, including natural resource damage claims.

The factors identified above are believed to be important factors (but not necessarily all of the important factors) that could cause actual results to differ materially from those expressed in any forward-looking statement made by Sunoco. Other factors not discussed herein could also have material adverse effects on the Company. All forward-looking statements included in this quarterly report on Form 10-Q are expressly qualified in their entirety by the foregoing cautionary statements. The Company undertakes no obligation to update publicly any forward-looking statement (or its associated cautionary language) whether as a result of new information or future events.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

There have been no material changes to the Company's exposure to market risk since December 31, 2007.

**Item 4. Controls and Procedures**

As required by Rule 13a-15 under the Exchange Act, as of the end of the period covered by this report, the Company carried out an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures. This evaluation was carried out under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and President and the Company's Senior Vice President and Chief Financial Officer. Based upon that evaluation, the Company's Chief Executive Officer and President and the Company's Senior Vice President and Chief Financial Officer concluded that the Company's disclosure controls and procedures are

effective.

---

**Table of Contents**

Disclosure controls and procedures are designed to ensure that information required to be disclosed in Company reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in Company reports filed under the Exchange Act is accumulated and communicated to management, including the Company's Chief Executive Officer and President and the Company's Senior Vice President and Chief Financial Officer as appropriate, to allow timely decisions regarding required disclosure.

There have been no changes in the Company's internal control over financial reporting during the third quarter of 2008 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

Various lawsuits and governmental proceedings arising in the ordinary course of business are pending against the Company, as well as the lawsuits and proceedings discussed below:

**Administrative Proceedings**

In October 2008, Sunoco, Inc. (R&M), a wholly owned subsidiary of Sunoco, Inc., received notice from the U.S. Department of Justice ( DOJ ) that the U.S. Environmental Protection Agency ( EPA ) has referred to DOJ an enforcement action against Sunoco for alleged violations of the national emission standards for hazardous air pollutants ( NESHAP ) for benzene waste operations at Sunoco's Eagle Point refinery. EPA is seeking a penalty in excess of \$100 thousand.

**MTBE Litigation**

Sunoco, along with other refiners, manufacturers and sellers of gasoline are defendants in approximately 27 lawsuits in 4 states and the Commonwealth of Puerto Rico, which allege MTBE contamination in groundwater. Plaintiffs, who include water purveyors and municipalities responsible for supplying drinking water and private well owners, allege that refiners and suppliers of gasoline containing MTBE are responsible for manufacturing and distributing a defective product that contaminates groundwater. Plaintiffs are asserting primarily product liability claims and additional claims including nuisance, trespass, negligence, violation of environmental laws and deceptive business practices. In addition, several actions commenced by state authorities allege natural resource damages. Plaintiffs may seek to rely on a joint liability of industry theory at trial, although there has been no ruling as to whether the plaintiffs will be permitted to pursue this theory. Plaintiffs are seeking compensatory damages, and in some cases injunctive relief, punitive damages and attorneys' fees.

In December 2007, Sunoco, along with other refiners, entered into a settlement in principle pertaining to certain other MTBE cases, including 53 in which Sunoco was a defendant. The settlement required a cash payment by the group of settling refiner defendants of approximately \$422 million

---

**Table of Contents**

(which included attorneys' fees) plus an agreement in the future to fund costs of treating existing wells as to which MTBE has not currently been detected but which later is detected, over four consecutive quarters, above certain concentration levels. As MTBE is no longer used, and based on a generally declining trend in MTBE contamination, the Company does not anticipate substantial costs associated with the future treatment of existing wells. The Company established a \$17 million after-tax accrual, representing its allocation percentage of the settlement, in the fourth quarter of 2007 and recognized an \$11 million after-tax gain in the second quarter of 2008 in connection with an insurance recovery. Sunoco made a cash payment of approximately \$28 million in October 2008. The proceeds of the insurance settlement will be recovered by Sunoco during the fourth quarter of 2008.

The majority of the remaining MTBE cases have been removed to federal court and consolidated for pretrial purposes in the U.S. District Court for the Southern District of New York (MDL 1358). Discovery is proceeding in all of these cases. Two of the cases, *Basso* and *Tonneson*, are scheduled to proceed to trial in January 2009 and a third case, *City of New York*, is listed for trial in June 2009. Sunoco is a defendant in all three of these cases. Sunoco recently participated in a settlement mediation relating to MTBE cases in the Fort Montgomery, NY area which include *Basso* and *Tonneson* and two state cases, *Abrevaya* and *Armstrong*. Sunoco reached a tentative settlement with the plaintiffs, which is contingent upon approval by all plaintiffs who were not present at the mediation and by the town of Highlands. The impact of the settlement was not material.

For the group of MTBE cases that are not covered by the settlement, there has been insufficient information developed about the plaintiffs' legal theories or the facts that would be relevant to an analysis of the ultimate liability to Sunoco. Based on the current law and facts available at this time, no accrual has been established for any potential damages at September 30, 2008 and Sunoco believes that these cases will not have a material adverse effect on its consolidated financial position.

Many other legal and administrative proceedings are pending or may be brought against Sunoco arising out of its current and past operations, including matters related to commercial and tax disputes, product liability, antitrust, employment claims, leaks from pipelines and underground storage tanks, natural resource damage claims, premises-liability claims, allegations of exposures of third parties to toxic substances (such as benzene or asbestos) and general environmental claims. Although the ultimate outcome of these proceedings cannot be ascertained at this time, it is reasonably possible that some of them could be resolved unfavorably to Sunoco. Management of Sunoco believes that any liabilities that may arise from such matters would not be material in relation to Sunoco's business or consolidated financial position at September 30, 2008.

Item 1A. Risk Factors

As required by Securities and Exchange Commission regulations, a discussion of the significant risk factors facing Sunoco is included each year-end in the Company's Form 10-K. The following discussion is an update to the risk factors disclosed in the Company's 2007 Form 10-K:

***From time to time, our cash needs may exceed our internally generated cash flow, and our business could be materially and adversely affected if we are unable to obtain the necessary funds from financing activities.***

---

**Table of Contents**

From time to time, we may need to supplement our cash generation with proceeds from financing activities. We have \$1.8 billion of revolving credit facilities and a \$200 million accounts receivable securitization facility which provide us with available financing to meet our cash needs. In September 2008, Lehman Brothers, one of the participating banks with an aggregate commitment under the revolving credit facilities totaling \$25.0 million, declared bankruptcy and we believe Lehman Brothers will not fund its future loan commitments. In October 2008, Wachovia, another participant with a \$115.5 million aggregate commitment under the revolving credit facilities, agreed to be acquired by Wells Fargo after experiencing significant financial difficulties. We can make no assurances that this transaction will close. However, we believe that Wells Fargo will honor Wachovia's commitments under the facilities if this proposed acquisition occurs. Furthermore, in light of this uncertainty and the volatile current market environment, we can make no assurances that we will be able to obtain the full amount of the funds available under these facilities to satisfy our cash requirements. Our failure to do so could have a material adverse effect on our business.

***Any reduction in our credit ratings or in the Partnership's credit ratings could materially and adversely affect our business, financial condition, liquidity or ability to raise capital, and results of operations.***

We currently maintain investment grade ratings by Fitch, Moody's and S&P. (Ratings from credit agencies are not recommendations to buy, sell or hold our securities. Each rating should be evaluated independently of any other rating.) We cannot provide assurance that any of our current ratings will remain in effect for any given period of time or that a rating will not be lowered or withdrawn entirely by a rating agency if, in its judgment, circumstances so warrant. Specifically, if Fitch, Moody's or S&P were to downgrade our long-term rating, particularly below investment grade, our borrowing costs would increase, which could adversely affect our ability to attract potential investors and our funding sources could decrease. In addition, we may not be able to obtain favorable credit terms from our suppliers or they may require us to provide collateral, letters of credit or other forms of security which would drive up our operating costs. As a result, a downgrade in our credit ratings could have a materially adverse impact on our future operations and financial position.

***We maintain insurance against many, but not all, potential losses or liabilities arising from operating hazards in amounts that we believe to be prudent. Failure by one or more insurers to honor their coverage commitments for an insured event could materially and adversely affect our future cash flows, operating results and financial condition.***

We maintain insurance against many, but not all, potential losses or liabilities arising from operating hazards in amounts that we believe to be prudent. Our insurance program includes a number of insurance carriers, including American International Group, or AIG, and its subsidiaries. Disruptions in the U.S. financial markets have resulted in the deterioration in the financial condition of many financial institutions, including insurance companies. We are not currently aware of any information which would indicate that any of our insurers are unlikely to perform in the event of a covered incident. However, in light of this uncertainty and the volatile current market environment, we can make no assurances that we will be able to obtain the full amount of our insurance coverage for insured events. Our failure to do so could have a material adverse effect on our future cash flows, operating results and financial condition.

There have been no other material changes to the risk factors faced by us since December 31, 2007.

---

**Table of Contents**

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The Company did not repurchase any of its common stock during the three-month period ended September 30, 2008. As of September 30, 2008, the Company had approximately \$600 million of its common stock that may yet be purchased under a \$1 billion share repurchase program. This program, which was approved by the Company's Board of Directors on September 7, 2006, has no stated expiration date.

**Item 6. Exhibits**

**Exhibits:**

- 3(ii) - Sunoco, Inc. Bylaws, as amended and restated effective September 4, 2008 (incorporated by reference to Exhibit 3(ii) of the Company's Current Report on Form 8-K dated September 9, 2008, File No. 1-6841).
- 10.1 - Sunoco, Inc. Directors' Deferred Compensation Plan I, as amended and restated effective September 4, 2008.
- 10.2 - Sunoco, Inc. Directors' Deferred Compensation Plan II, as amended and restated effective September 4, 2008.
- 10.3 - Amended Schedule to the Forms of Indemnification Agreement.
- 10.4 - Schedule 2.1 to the Deferred Compensation and Benefits Trust Agreement.
- 10.5 - Schedule 2.1 to the Directors' Deferred Compensation and Benefits Trust Agreement.
- 12 - Statement re Sunoco, Inc. and Subsidiaries Computation of Ratio of Earnings to Fixed Charges for the Nine-Month Period Ended September 30, 2008.
- 31.1 - Certification Pursuant to Exchange Act Rule 13a-14(a) or Rule 15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 - Certification Pursuant to Exchange Act Rule 13a-14(a) or Rule 15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 - Certification Pursuant to Exchange Act Rule 13a-14(b) or Rule 15d-14(b) and Section 1350 of Chapter 63 of Title 18 of the United States Code, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 - Certification Pursuant to Exchange Act Rule 13a-14(b) or Rule 15d-14(b) and Section 1350 of Chapter 63 of Title 18 of the United States Code, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

We are pleased to furnish this Form 10-Q to shareholders who request it by writing to:

Sunoco, Inc.  
Investor Relations  
  
1735 Market Street  
  
Philadelphia, PA 19103-7583



**Table of Contents**

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SUNOCO, INC.

By: /s/ JOSEPH P. KROTT  
Joseph P. Krott  
Comptroller  
(Principal Accounting Officer)

Date: November 6, 2008

**Table of Contents**

EXHIBIT INDEX

**Exhibit**

| <b>Number</b> | <b>Exhibit</b>  |
|---------------|---|
| 3(ii)         | Sunoco, Inc. Bylaws, as amended and restated effective September 4, 2008 (incorporated by reference to Exhibit 3(ii) of the Company's Current Report on Form 8-K dated September 9, 2008, File No. 1-6841).         |
| 10.1          | Sunoco, Inc. Directors' Deferred Compensation Plan I, as amended and restated effective September 4, 2008.  |
| 10.2          | Sunoco, Inc. Directors' Deferred Compensation Plan II, as amended and restated effective September 4, 2008.   |
| 10.3          | Amended Schedule to the Forms of Indemnification Agreement.   |
| 10.4          | Schedule 2.1 to the Deferred Compensation and Benefits Trust Agreement.   |
| 10.5          | Schedule 2.1 to the Directors' Deferred Compensation and Benefits Trust Agreement.  |
| 12            | Statement re Sunoco, Inc. and Subsidiaries Computation of Ratio of Earnings to Fixed Charges for the Nine-Month Period Ended September 30, 2008.  |
| 31.1          | Certification Pursuant to Exchange Act Rule 13a-14(a) or Rule 15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 31.2          | Certification Pursuant to Exchange Act Rule 13a-14(a) or Rule 15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 32.1          | Certification Pursuant to Exchange Act Rule 13a-14(b) or Rule 15d-14(b) and Section 1350 of Chapter 63 of Title 18 of the United States Code, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2          | Certification Pursuant to Exchange Act Rule 13a-14(b) or Rule 15d-14(b) and Section 1350 of Chapter 63 of Title 18 of the United States Code, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |