BlackRock Inc. Form 10-Q November 08, 2007

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

| | Washington, DC 20549 | |
|---|--|--|
| | FORM 10-Q | |
| | | |
| ARTERLY REPORT PURSUANT Γ OF 1934. rterly period ended September 30, 2007 | T TO SECTION 13 OR 15(d) | OF THE SECURITIES EXCHANGE |
| | OR | |
| Γ OF 1934. sition period from to | | OF THE SECURITIES EXCHANGE |
| В | BlackRock, Inc. | |
| (Exact na | ame of registrant as specified in its chart | ier) |
| | | |
| Delaware (State or other jurisdiction of incorporation or organization) 40 Eas | st 52nd Street, New York, NY 10022 | 32-0174431 (I.R.S. Employer Identification No.) |
| | ARTERLY REPORT PURSUANT OF 1934. ANSITION REPORT PURSUANT OF 1934. Issition period from to Co B (Exact na (State or other jurisdiction of incorporation or organization) | FORM 10-Q ARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) T OF 1934. ANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) T OF 1934. Isition period from to Commission file number 001-33099 BlackRock, Inc. (Exact name of registrant as specified in its chart Delaware (State or other jurisdiction of |

(Zip Code)

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(Registrant s telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one)

Large accelerated filer x Accelerated filer " Non-accelerated filer "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

As of October 31, 2007, there were 116,824,060 shares of the registrant s common stock outstanding.

BlackRock, Inc.

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PART I FINANCIAL INFORMATION

Item 1. Financial Statements

BlackRock, Inc.

Condensed Consolidated Statements of Financial Condition

(Dollar amounts in thousands)

(unaudited)

| | September 30, | December 31, |
|---|---------------|---------------|
| | 2007 | 2006 |
| Assets | | |
| Cash and cash equivalents | \$ 2,320,579 | \$ 1,160,304 |
| Accounts receivable | 1,155,996 | 964,366 |
| Due from affiliates | 96,606 | 113,184 |
| Investments | 2,680,751 | 2,097,574 |
| Separate account assets | 4,829,861 | 4,299,879 |
| Deferred mutual fund sales commissions, net | 178,407 | 177,242 |
| Property and equipment, net | 250,481 | 214,784 |
| Intangible assets, net | 5,789,240 | 5,882,430 |
| Goodwill | 5,454,521 | 5,257,017 |
| Other assets | 322,092 | 302,712 |
| Total assets | \$ 23,078,534 | \$ 20,469,492 |
| Liabilities | | |
| Accrued compensation | \$ 807,870 | \$ 1,051,273 |
| Accounts payable and accrued liabilities | 776,928 | 753,839 |
| Due to affiliates | 245,890 | 243,836 |
| Short-term borrowings | 450,000 | |
| Long-term borrowings | 946,879 | 253,167 |
| Separate account liabilities | 4,829,861 | 4,299,879 |
| Deferred taxes | 1,792,199 | 1,738,670 |
| Other liabilities | 501,716 | 237,856 |
| Total liabilities | 10,351,343 | 8,578,520 |
| Non-controlling interest | 1,458,879 | 1,109,092 |
| Staakhaldans agnity | | |
| Stockholders equity Common stock (\$0.01 par value, 500,000,000 shares authorized, 117,381,582 shares issued at September 30, | | |
| 2007 and December 31, 2006) | 1.174 | 1,174 |
| Series A participating preferred stock (\$0.01 par value, 500,000,000 shares authorized and 12,604,918 shares | 1,1/4 | 1,1/4 |
| issued and outstanding) | 126 | 126 |
| Additional paid-in capital | 10,070,480 | 9,799,447 |
| Retained earnings | 1,387,478 | 9,799,447 |
| Accumulated other comprehensive income, net | 85,478 | 44,666 |
| Treasury stock, common, at cost (2,025,045 and 972,685 shares held at September 30, 2007 and | 05,470 | 44,000 |
| December 31, 2006, respectively) | (276,424) | (57,354) |

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| Total stockholders equity | 11,268,312 | 10,781,880 |
|--|---------------|---------------|
| Total liabilities, non-controlling interest and stockholders equity | \$ 23,078,534 | \$ 20,469,492 |
| See accompanying notes to condensed consolidated financial statements. | | |

PART I FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

BlackRock, Inc.

Condensed Consolidated Statements of Income

(Dollar amounts in thousands, except per share data)

(unaudited)

| | Three months ended September 30, | | Nine mont Septeml | | | |
|---|-------------------------------------|----|----------------------|-----------------|----|-----------|
| | 2007 | | 2006 | 2007 | | 2006 |
| Revenue | | | | | | |
| Investment advisory and administration fees | | | | | | |
| Unaffiliated | \$ 495,127 | \$ | 158,707 | \$ 1,169,760 | \$ | 606,748 |
| Affiliated | 680,685 | | 115,799 | 1,878,308 | | 331,395 |
| Distribution fees | 32,310 | | 2,263 | 89,997 | | 7,177 |
| Other revenue | 89,957 | | 46,289 | 262,411 | | 134,131 |
| Total revenue | 1,298,079 | | 323,058 | 3,400,476 | | 1,079,451 |
| Expenses | | | | | | |
| Employee compensation and benefits | 505,107 | | 198,099 | 1,270,883 | | 566,993 |
| Portfolio administration and servicing costs | | | | | | |
| Unaffiliated | 16,308 | | 9,201 | 47,405 | | 28,378 |
| Affiliated | 122,542 | | 7,181 | 353,609 | | 20,151 |
| Amortization of deferred sales commissions | 28,763 | | 1,341 | 79,034 | | 4,645 |
| General and administration | 194,442 | | 75,834 | 602,290 | | 192,666 |
| Termination of closed-end fund administration and servicing | | | | | | |
| arrangements | 128,114 | | | 128,114 | | |
| Fee sharing payment | | | | | | 34,450 |
| Amortization of intangible assets | 31,085 | | 2,394 | 93,193 | | 6,451 |
| Total expenses | 1,026,361 | | 294,050 | 2,574,528 | | 853,734 |
| Operating income | 271,718 | | 29,008 | 825,948 | | 225,717 |
| Non-operating income (expense) | | | | | | |
| Net gain (loss) on investments | 117,895 | | (1,737) | 478,458 | | 9,165 |
| Interest and dividend income | 20,109 | | 5,668 | 52,204 | | 16,675 |
| Interest expense | (9,815) | | (2,022) | (31,023) | | (6,021) |
| Total non-operating income | 128,189 | | 1,909 | 499,639 | | 19,819 |
| Income before income taxes and non-controlling interest | 399,907 | | 30,917 | 1,325,587 | | 245,536 |
| Income tax expense | 63,168 | | 11,108 | 298,086 | | 89,963 |
| Income before non-controlling interest | 336,739 | | 19,809 | 1,027,501 | | 155,573 |
| Non-controlling interest | 81,539 | | 895 | 354,669 | | 2,394 |

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| Net income | \$ | 255,200 | \$ | 18,914 | \$ | 672,832 | \$ | 153,179 |
|---------------------------------------|-------------|------------|----|-----------|----|------------|----|-----------|
| | | | | | | | | |
| Earnings per share | | | | | | | | |
| Basic | \$ | 1.99 | \$ | 0.29 | \$ | 5.24 | \$ | 2.38 |
| Diluted | \$ | 1.94 | \$ | 0.28 | \$ | 5.12 | \$ | 2.29 |
| Dividends declared and paid per share | \$ | 0.67 | \$ | 0.42 | \$ | 2.01 | \$ | 1.26 |
| Weighted-average shares outstanding | | | | | | | | |
| Basic | 128,161,027 | | 64 | 1,761,447 | 12 | 28,501,575 | 6 | 4,326,752 |
| Diluted | 13 | 31,316,455 | 67 | 7,477,536 | 13 | 31,534,188 | 6 | 6,903,553 |

See accompanying notes to condensed consolidated financial statements.

PART I FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

BlackRock, Inc.

Condensed Consolidated Statements of Comprehensive Income

(Dollar amounts in thousands)

(unaudited)

| | Three mon Septeml | | Nine months ended September 30, | | |
|--|----------------------|-----------|------------------------------------|------------|--|
| | 2007 | 2006 | 2007 | 2006 | |
| Net income | \$ 255,200 | \$ 18,914 | \$ 672,832 | \$ 153,179 | |
| Other comprehensive income, net of tax: | | | | | |
| Net unrealized gain (loss) from available-for-sale investments | (1,417) | 456 | (2,288) | 507 | |
| Foreign currency translation adjustment | 24,527 | 467 | 43,100 | 3,793 | |
| Minimum pension liability adjustment | | 379 | | 379 | |
| | | | | | |
| Comprehensive income | \$ 278,310 | \$ 20,216 | \$ 713,644 | \$ 157,858 | |

See accompanying notes to condensed consolidated financial statements.

PART I FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

BlackRock, Inc.

Condensed Consolidated Statements of Cash Flows

(Dollar amounts in thousands)

(unaudited)

| | Nine mont Septem 2007 | |
|--|-----------------------------|------------|
| Cash flows from operating activities | | |
| Net income | \$ 672,832 | \$ 153,179 |
| Adjustments to reconcile net income to cash from operating activities: | | |
| Non-controlling interest | 354,669 | 2,394 |
| Depreciation and amortization | 143,387 | 29,301 |
| Amortization of deferred mutual fund sales commissions | 79,034 | 4,645 |
| Stock-based compensation | 142,329 | 78,567 |
| Deferred income taxes | (100,576) | (32,965) |
| Other net gains and net purchases of investments | (584,373) | (3,976) |
| Earnings from equity method investees | (55,783) | (2,413) |
| Distributions of earnings from equity method investees | 9,375 | 820 |
| Other adjustments | (1,644) | (2,828) |
| Changes in operating assets and liabilities: | | |
| Accounts receivable | (195,236) | (66,582) |
| Due from affiliates | | |