I2 TECHNOLOGIES INC Form 10-Q May 10, 2006

Table of Contents

UNITED STATES

SECURITIES AN	ND EXCHANGE COMMISSION
	Washington, D.C. 20549
	Form 10-Q
x QUARTERLY REPORT PURSUANT ACT OF 1934 For the quarterly period ended March 31, 2006	TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGI
	or
ACT OF 1934 For the transition period from to	TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ommission file number 0-28030
i2 T	echnologies, Inc.
(Exact Nai	ne of Registrant as Specified in Its Charter)
Delaware (State or other jurisdiction of	75-2294945 (I.R.S. Employer
incorporation or organization)	Identification No.)
One i2 Place	75234

Edgar Filing: I2 TECHNOLOGIES INC - Form 10-Q

11701 Luna Road

Dallas, Texas (Address of principal executive offices)

(Zip code)

(469) 357-1000

(Registrant s telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Large accelerated filer " Accelerated filer x Non-accelerated filer "

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

As of May 3, 2006, the Registrant had 20,768,872 shares of \$0.00025 par value Common Stock outstanding.

i2 TECHNOLOGIES, INC.

QUARTERLY REPORT ON FORM 10-Q

March 31, 2006

TABLE OF CONTENTS

		Page
PART I	FINANCIAL INFORMATION	
Item 1.	Financial Statements (Unaudited)	
	Condensed Consolidated Balance Sheets	2
	Condensed Consolidated Statements of Operations and Comprehensive Income (Loss)	3
	Condensed Consolidated Statements of Cash Flows	5
	Notes to Condensed Consolidated Financial Statements	6
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	17
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	26
Item 4.	Controls and Procedures	26
PART II	OTHER INFORMATION	
Item 1.	<u>Legal Proceedings</u>	27
Item 1A.	Risk Factors	27
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	36
Item 3.	Defaults upon Senior Securities	36
Item 4.	Submission of Matters to a Vote of Security Holders	36
Item 5.	Other Information	36
Item 6.	<u>Exhibits</u>	36
SIGNATU	<u>URES</u>	38

1

PART 1. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

i2 TECHNOLOGIES, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except par value)

	N	March 31		
	(u	2006 (naudited)	Dec	eember 31, 2005
ASSETS				
Current assets:				
Cash and cash equivalents	\$	109,227	\$	112,882
Restricted cash		5,903		4,773
Accounts receivable, net		22,732		25,887
Deferred contract costs		311		311
Other current assets		18,373		19,219
				4 < 2 0 = 2
Total current assets		156,546		163,072
Premises and equipment, net		13,295		14,056
Intangible assets, net		5,154		4,906
Goodwill		14,760		14,440
Non-current deferred tax asset		5,373		5,971
Total assets	\$	195,128	\$	202,445
LIABILITIES AND STOCKHOLDERS DEFICIT				
Current liabilities:	_		_	
Accounts payable	\$	10,569	\$	11,766
Accrued liabilities		33,452		36,925
Accrued compensation and related expenses		14,907		23,847
Deferred revenue		93,678		99,870
Current portion of long-term debt		23,860		25,000
Total current liabilities		176,466		197,408
Long-term debt		83,349		75,691
Total liabilities		259,815		273,099
Commitments and contingencies				
Stockholders deficit: Preferred Stock, \$0.001 par value, 5,000 shares authorized, none issued and outstanding				
Series A junior participating preferred stock, \$0.001 par value, 2,000 shares authorized, none issued and outstanding				
Series B 2.5% convertible preferred stock, \$1,000 par value, 150 shares authorized, 104 issued and outstanding		100,077		100,065
Common stock, \$0.00025 par value, 2,000,000 shares authorized, 20,703 shares issued and outstanding		5		5
Warrants for common stock		3,125		3,125

Edgar Filing: I2 TECHNOLOGIES INC - Form 10-Q

Additional paid-in capital	10,424,058	10,420,262
Accumulated other comprehensive loss	(735)	(1,147)
Accumulated deficit	(10,591,217)	(10,592,964)
Net stockholders deficit	(64,687)	(70,654)
Total liabilities and stockholders deficit	\$ 195,128	\$ 202,445

See accompanying notes to condensed consolidated financial statements.

12 TECHNOLOGIES, INC.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)

(In thousands, except per share data)

		onths Ended ech 31,
	2006	2005
D.	(unaudited)	(unaudited)
Revenues: Software solutions	¢ 16 022	¢ 25 400
Software solutions Services	\$ 16,922 23,874	\$ 25,409 27,627
Maintenance	23,214	25,818
Contract	33	3,057
Contract	33	3,037
Total revenues	64,043	81,911
Costs and expenses:		
Cost of revenues:		
Software solutions	3,403	4,927
Services and maintenance	23,336	28,685
Sales and marketing	10,954	18,368
Research and development	8,698	11,800
General and administrative	13,455	25,643
Restructuring charges and adjustments	(50)	11,848
Total costs and expenses	59,796	101,271
Operating income (loss)	4,247	(19,360)
Non-operating income (expense), net	157	(4,760)
Income (loss) before income taxes	4,404	(24,120)
Income tax expense	2,014	1,582
Income (loss) from continuing operations	2,390	(25,702)
Income from discontinued operations, net of taxes		1,210
Net income (loss)	\$ 2,390	\$ (24,492)
Preferred stock dividend and accretion of discount	629	743
Net income (loss) applicable to common shareholders	\$ 1,761	\$ (25,235)
Net income (loss) per common share applicable to common shareholders: Total:		
Basic	\$ 0.07	\$ (1.36)
Diluted	\$ 0.07	\$ (1.36)
Discontinued operations		
Basic Basic	\$	\$ 0.06

Edgar Filing: I2 TECHNOLOGIES INC - Form 10-Q

Diluted	\$	\$ 0.06
Continuing operations including preferred dividend and accretion of discount		
Basic	\$ 0.07	\$ (1.42)
Diluted	\$ 0.07	\$ (1.42)
Weighted-average common shares outstanding:		
Basic	25,195	18,613
Diluted	25,653	18,613

See accompanying notes to condensed consolidated financial statements.

12 TECHNOLOGIES, INC.

${\bf CONDENSED\ CONSOLIDATED\ STATEMENTS\ OF\ OPERATIONS\ AND\ COMPREHENSIVE\ INCOME\ (LOSS)}$

(In thousands, except per share data)

Three Months Ended

	March 31,		
	2006	2005	
	(unaudited)	(unaudited)	
Comprehensive income (loss):			
Net income (loss) applicable to common shareholders	\$ 1,761	\$ (25,235)	
Other comprehensive income (loss):			
Unrealized gain on available-for-sale securities arising during the period		4	
Foreign currency translation adjustments	412	(1,496)	
Total other comprehensive income (loss)	412	(1,492)	
Total comprehensive income (loss)	\$ 2,173	\$ (26,727)	

See accompanying notes to condensed consolidated financial statements.

12 TECHNOLOGIES, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

	Three Months F 2006 (unaudited)	Ended March 31 2005 (unaudited)
Cash flows from operating activities:	(,	(
Net income (loss)	\$ 2,390	\$ (24,492)
Adjustments to reconcile net income (loss) to net cash used in operating activities:		
Depreciation and amortization	1,814	1,713
Stock option expense	3,652	,
Amortization of deferred compensation	138	188
Gain on sale of securities	(501)	
(Gain) loss on disposal of equipment	(29)	718
Provision (credit) for bad debts charged to costs and expenses	(34)	163
Deferred income taxes	905	230
Changes in operating assets and liabilities, excluding the effects of acquisitions:	705	230
Accounts receivable, net	3,254	3,431
Other current assets	625	(491)
Accounts payable	(1,181)	964
Accrued liabilities	(4,049)	15,873
	(8,916)	(4,991)
Accrued compensation and related expenses Deferred revenue		
Deferred revenue	(6,042)	1,189
Net cash used in operating activities	(7,974)	(5,505)
Cash flows from investing activities:		
Restrictions (added to) released from cash	(1,130)	1,720
Purchases of premises and equipment	(578)	(1,008)
Proceeds from sale of of premises and equipment	141	(1,000)
Purchases of short-term investments	111	(20,000)
Proceeds from sale of short-term investments		16,850
Proceeds from sale of securities	501	10,030
Business acquisition	(569)	
Purchases of long-term investments	(309)	(500)
r dichases of long-term investments		(300)
Net cash used in investing activities	(1,635)	(2,938)
Cash flows from financing activities:		
Repurchase of debt	(1,140)	
Proceeds from sale of convertible debt	7,500	
Payment of debt issuance costs	(493)	
Net proceeds from common stock issuance from options and employee stock purchase plans	(493)	8
Net proceeds from common stock issuance from options and employee stock purchase plans	U	O
Net cash provided by financing activities	5,873	8
Effect of exchange rates on cash	81	(1,319)
Effect of exchange rates on cash	81	(1,319)
Net change in cash and cash equivalents	(3,655)	(9,754)
Cash and cash equivalents at beginning of period	112,882	133,273

Edgar Filing: I2 TECHNOLOGIES INC - Form 10-Q

Supplemental cash flow information Income taxes paid (net of refunds received) \$ 1,76	0	