**BIOLASE TECHNOLOGY INC** Form 10-Q/A July 19, 2005 **Table of Contents** 

(Mark One)

# **UNITED STATES** $\mathbf{S}$

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
EODM 10 O/A
FORM 10-Q/A
(Amendment No. 1)
c One)
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2004
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to
Commission File Number 000-19627

# BIOLASE TECHNOLOGY, INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware (State or other jurisdiction of incorporation or organization) 87-0442441 (I.R.S. Employer Identification No.)

#### 981 Calle Amanecer

San Clemente, California 92673

(Address of principal executive offices, including zip code)

(949) 361-1200

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes "No x

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes x No "

Number of shares outstanding of the registrant s common stock, \$0.001 par value, as of April 30, 2004: 24,263,567.

#### BIOLASE TECHNOLOGY, INC.

#### EXPLANATORY NOTE

This Amendment No. 1 on Form 10-Q/A (this Form 10-Q/A) amends our Quarterly Report on Form 10-Q for the first fiscal quarter ended March 31, 2004, as initially filed with the Securities and Exchange Commission (the SEC) on May 10, 2004, and is being filed to reflect the restatement of our consolidated financial statements for the three months ended March 31, 2004 and 2003, as discussed in Note 3 thereto.

As reported in the Form 8-K filed May 20, 2005, we decided to restate our financial statements after reaching the conclusion that we had under accrued sales tax and related penalties and interest for fiscal 2002. The impact of these sales tax and related adjustments that impacted 2002, 2003 and the first three quarters of 2004, as well as other adjustments in the areas of value-added tax ( VAT ), payroll and related accruals, deferred revenue, and other accrued liabilities have led our management to recommend, and our Audit Committee to conclude, that the consolidated financial statements as of and for the years ended December 31, 2003 and 2002, the four quarters of 2003 and the first three quarters of 2004 also need to be restated.

We are restating the unaudited consolidated financial statements in this Form 10-Q/A to correct for the following items:

Under accrual of sales tax, and penalties and interest, and the reflection of subsequent abatement for a portion of the penalties and interest

Refunds that were recorded for VAT, understating our VAT payable

Training services and consumables in our multiple element arrangements for which these applicable elements of revenue were overstated

Recognition of revenue on a Waterlase system that was not fully functional at the time of shipment

Write-off of an account receivable balance for which revenue was improperly recognized

Accruals for bonuses, commissions, payroll, health and dental insurance

Understatement of our excess and obsolete inventory reserve for items that had previously been reserved

Adjustments identified but not originally recorded that were previously determined to be immaterial

Except for the foregoing amended information required to reflect the effects of the restated consolidated financial statements, this Form 10-Q/A continues to describe conditions as presented in the original report on Form 10-Q. The Form 10-Q/A does not reflect events occurring after the filing of the Form 10-Q, or modify or update those disclosures, including exhibits to the Form 10-Q affected by subsequent events. Information not affected by the restatement is unchanged and reflects the disclosures made at the time of the original filing of the Form 10-Q on May 10, 2004. Accordingly, this Form 10-Q/A should be read in conjunction with our filings made with the SEC subsequent to the filing of the original Form 10-Q, including any amendments to those filings. The following items have been amended (and conforming changes have been made where indicated as restated) as a result of the restatement:

Part I Item 1 Financial Statements (unaudited)

Part I Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations

Part I Item 4 Controls and Procedures

The restated consolidated financial statements as of December 31, 2003 and for the years ended December 31, 2002 and 2003 will be included in our Form 10-K as of and for the year ended December 31, 2004. The restatement of the other quarterly and year-to-date periods for 2003 and 2004 will be included in amendments to our Form 10-Q/A for the quarters ended June 30, 2004 and September 30, 2004.

Concurrently with the filing of this Form 10-Q/A, we are filing with the SEC the Form 10-K as of and for the year ended December 31, 2004, which includes the financial statements as of December 31, 2003 and the two years ended December 31, 2003, on a restated basis, and the Form 10-Q/A for the second and third quarters of 2004 to reflect changes required as a result of the restatements described above. No amendments have been made to our previously filed Annual Reports on Form 10-K for fiscal years 2002 or 2003, or the Quarterly Reports on Form 10-Q for the quarters ended March 31, 2003, June 30, 2003 and September 30, 2003 and therefore they should not be relied upon.

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## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS.

## BIOLASE TECHNOLOGY, INC.

## **CONSOLIDATED BALANCE SHEETS (Unaudited)**

	MARCH 31, 2004		DEC	EMBER 31, 2003
	F	RESTATED		RESTATED
ASSETS				
Current assets:				
Cash and cash equivalents	\$	50,095,000	\$	11,111,000
Accounts receivable, less allowance of \$57,000 and \$64,000 in 2004 and 2003,				
respectively		6,205,000		5,771,000
Inventory		4,038,000		3,808,000
Deferred tax asset		1,508,000		1,508,000
Prepaid expenses and other current assets		1,060,000		1,260,000
Total current assets		62,906,000		23,458,000
Property, plant and equipment, net		1,988,000		1,973,000
Intangible assets, net		2,594,000		2,587,000
Goodwill		2,926,000		2,926,000
Deferred tax asset, net of current portion		13,473,000		12,651,000
Other assets		107,000		1,041,000
Total assets	\$	83,994,000	\$	44,636,000
			_	
LIABILITIES AND STOCKHOLDERS EQUITY				
Current liabilities:				
Line of credit	\$		\$	1,792,000
Accounts payable		2,007,000		3,796,000
Accrued liabilities		5,184,000		5,551,000
Deferred revenue		1,281,000		1,229,000
Deferred gain on sale of building current portion		63,000		63,000
Debt				888,000
Total current liabilities		8,535,000		13,319,000
Deferred gain on sale of building		63,000		79,000
Total liabilities		8,598,000		13,398,000
	-			

**Commitment and Contingencies (Note 9)** 

Stockholders equity:

Preferred stock, par value \$0.001, 1,000,000 shares authorized, no shares issued and outstanding		
Common stock, par value \$0.001, 50,000,000 shares authorized; issued and		
outstanding 24,254,000 shares in 2004 and 21,559,000 shares in 2003	24,000	22,000
Additional paid-in capital	102,686,000	59,134,000
Accumulated other comprehensive loss	(159,000)	(147,000)
Accumulated deficit	(27,155,000)	(27,771,000)
	<del></del>	
Total stockholders equity	75,396,000	31,238,000
Total liabilities and stockholders equity	\$ 83,994,000	\$ 44,636,000
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See accompanying notes to consolidated financial statements.

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## BIOLASE TECHNOLOGY, INC.

## CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

#### THREE MONTHS ENDED

		MARCH 31,		
	RESTAT 2004	ED R	ESTATED 2003	
Net revenue	\$ 14,530.	,000 \$	9,198,000	
Cost of revenue	5,686,	.000	3,378,000	
Gross profit	8,844,	,000	5,820,000	
Other income, net	16,	,000,	16,000	
Operating expenses:				
Sales and marketing	5,336,	,000	3,652,000	
General and administrative	1,667,	,000	833,000	
Engineering and development	772,	.000	512,000	
Total operating expenses	7,775,	,000	4,997,000	
Income from operations	1,085.	,000	839,000	
Non-operating (loss) income, net	(61,	(000,	54,000	
Income before income taxes	1,024,	.000	893,000	
Provision for income taxes	(408,			
Net income	\$ 616,	,000 \$	893,000	
Net income per share:				
Basic	\$	0.03 \$	0.04	
Diluted	\$	0.03 \$	0.04	
Shares used in the calculation of net income per share:				
Basic	22,443,	,000 2	20,383,000	
Diluted	23,777,	,000 2	22,149,000	

See accompanying notes to consolidated financial statements.

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## BIOLASE TECHNOLOGY, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

#### THREE MONTHS ENDED

	MARCH 31,	
	RESTATED 2004	RESTATED 2003
Cash Flows From Operating Activities:		
Net income	\$ 616,000	\$ 893,000
Adjustments to reconcile net income to net cash (used in) provided by operating activities:		
Depreciation and amortization	146,000	65,000
Gain on disposal of assets	(16,000)	(16,000)
Gain on foreign exchange contract		(22,000)
Provision for uncollectible accounts	17,000	148,000
Provision for inventory obsolescence	29,000	107,000
Deferred tax asset	407,000	
Changes in assets and liabilities:		
Accounts receivable	(451,000)	1,002,000
Inventory	(259,000)	(990,000)
Prepaid expenses and other assets	1,134,000	610,000
Accounts payable and accrued liabilities	(2,140,000)	(685,000)
Deferred revenue	36,000	(595,000)
Net cash (used in) provided by operating activities	(481,000)	517,000
Cash Flows From Investing Activities:		
Additions to property, plant and equipment	(134,000)	(39,000)
Business acquisition	(70,000)	
Net cash used in investing activities	(204,000)	(39,000)
Cash Flows From Financing Activities:		
Payment on line of credit	(1,792,000)	
Payments on insurance notes	(888,000)	(156,000)
Proceeds from issuance of common stock, net of expenses	41,877,000	(120,000)
Proceeds from exercise of stock options and warrants	448,000	1,640,000
Net cash provided by financing activities	39,645,000	1,484,000
Effect of exchange rate changes on cash	24,000	(26,000)
Net increase in cash and cash equivalents	38,984,000	1,936,000
Cash and cash equivalents at beginning of period	11,111,000	3,875,000
Cash and cash equivalents at end of period	\$ 50,095,000	\$ 5,811,000

SUPPLEMENTAL CASH FLOW DISCLOSURE: Cash paid during the period for interest	\$ 20,000	\$ 8,000
Cash paid during the period for taxes	\$ 45,000	\$ 2,000

See accompanying notes to consolidated financial statements.

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#### BIOLASE TECHNOLOGY, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### NOTE 1 BASIS OF PRESENTATION

The accompanying interim consolidated financial statements as of March 31, 2004 and for the three months ended March 31, 2004 and 2003 are unaudited and have been restated (Note 3). The accompanying consolidated balance sheet as of December 31, 2003 has also been restated (Note 3). The unaudited consolidated financial statements include the accounts of BIOLASE® Technology, Inc. and its consolidated subsidiaries and have been prepared on a basis consistent with the audited annual consolidated financial statements and include all material adjustments, consisting of normal recurring adjustments and the elimination of all material intercompany transactions and balances, necessary to fairly state the information set forth therein. These unaudited, interim, consolidated financial statements do not include all the footnotes, presentations and disclosures normally required by generally accepted accounting principles in the United States of America (GAAP) for complete financial statements. These financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2004 filed with the Securities and Exchange Commission (the SEC) on the same date as this Form 10-Q/A has been filed.

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the amounts reported in the financial statements and the accompanying notes. Due to the inherent uncertainty involved in making estimates, actual results reported in future periods may differ materially from those estimates.

The results of operations for the three months ended March 31, 2004 are not necessarily indicative of the results to be expected for the full fiscal year.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## **Revenue Recognition**

We sell products domestically to customers through our direct sales force, and internationally through a direct sales force and through distributors. We recognize revenue in accordance with SEC Staff Accounting Bulletin No. 104 which requires that four basic criteria must be met before revenue can be recognized: (1) persuasive evidence of an arrangement exists; (2) delivery has occurred and title and the risks and rewards of ownership have been transferred to our customer or services have been rendered; (3) the price is fixed and determinable; and (4) collectibility is reasonably assured.

Through August 2003, we recognized revenue for products sold domestically when we received a purchase order, the price was fixed or determinable, and payment was received due to a clause in our purchase order that stated that title transfers upon payment in full. We recognized revenue for products sold internationally through our direct sales force when we received a purchase order, the price was fixed or determinable, collectibility of the resulting receivable was probable and installation was completed, which was when the customer became obligated to pay. We recognized revenue for products sold through our distributors internationally when we received a purchase order, the price was fixed or determinable, collectibility of the resulting receivable was probable and the product was delivered. In August 2003, we modified the sales arrangements with our customers so that title transfers to the customer upon shipment for domestic sales, and there is an enforceable obligation to pay upon shipment for international direct sales. Beginning in August 2003, we have been recording revenue for all sales upon shipment.

We adopted EITF 00-21, Accounting for Revenue Arrangements with Multiple Deliverables, on July 1, 2003, which requires us to evaluate whether the separate deliverables in our arrangements can be unbundled. We determined that the sales of our Waterlase® includes separate deliverables consisting of the product, disposables used with the Waterlase, installation and training. We apply the residual value method, which requires us to allocate the total arrangement consideration less the fair value of the undelivered elements to the delivered element. Included in deferred revenue as of March 31, 2004 and December 31, 2003 is \$925,000 (restated) and \$887,000 (restated) respectively of deferred revenue attributable to the undelivered elements which primarily consist of training and installation.

Although all sales are final, we accept returns of products in certain circumstances and record a provision for sales returns based on historical experience concurrent with the recognition of revenue. The sales returns allowance is recorded as a reduction of accounts receivable, revenue and costs of goods sold. As of March 31, 2004 and December 31, 2003, respectively, \$247,000 and \$327,000 was recorded as a reduction of accounts receivable.

Extended warranty contracts, which are sold to our non-distributor customers, are recorded as revenue on a straight-line basis over the period of the contracts, which is one year. Included in deferred revenue as of March 31, 2004 and December 31, 2003 is \$356,000 and \$342,000 of deferred revenue for our extended warranty contracts, respectively.

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#### BIOLASE TECHNOLOGY, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **Provision for Warranty Expense**

Products sold directly to end users are under warranty against defects in material and workmanship for a period of one year. Products sold internationally to distributors are covered by a warranty on parts for up to fourteen months with additional coverage on certain components for up to two years. We estimate warranty costs at the time of product shipment based on historical experience. Estimated warranty expenses are recorded as an accrued liability, with a corresponding provision to cost of revenue.

Changes in the product warranty accrual, including expenses incurred under our initial and extended warranties, for the three months ended March 31, 2004 and 2003 were as follows:

#### **Three Months Ended**

	Marc	March 31,	
	2004	2003	
Beginning balance	\$ 727,000	\$ 625,000	
Provision for estimated warranty cost	253,000	290,000	
Warranty expenditures	(167,000)	(290,000)	
	·		
Ending balance	\$ 813,000	\$ 625,000	

## Stock based compensation

We measure compensation expense for stock-based employee compensation plans using the intrinsic value method in accordance with APB No. 25. As the exercise price of all options granted under these plans was equal to the fair market price of the underlying common stock on the grant date, no stock-based employee compensation cost is recognized in the consolidated statements of income.

On December 31, 2002 the Financial Accounting Standards Board (the FASB) issued Statement of Financial Accounting Standard (SFAS) No. 148, Accounting for Stock Based Compensation Transition and Disclosure, which amends SFAS No. 123. SFAS No. 148 requires more prominent and more frequent disclosures about the effects of stock-based compensation by presenting pro forma net income (loss), pro forma net income (loss) per share and other disclosures concerning our stock-based compensation plan.

The following table illustrates the effect on net income and net income per share if we had applied the fair value recognition provisions of SFAS No. 123 to options granted under our stock-based employee compensation plans.

	Three Months Ended March 31,			
		estated 2004		estated 2003
Reported net income	\$ 6	516,000	\$ 8	393,000
Total stock-based employee compensation expense determined under the fair value based method for all awards, net of related tax effects		177,000)	(3	359,000)
Pro-forma net income	\$ 1	39,000	\$ 5	534,000
Basic net income per share:				
Reported	\$	0.03	\$	0.04
Pro-forma Pro-forma	\$	0.01	\$	0.03
Diluted net income per share:				
Reported	\$	0.03	\$	0.04
Pro-forma	\$	0.01	\$	0.02

The pro-forma net income has been revised to reflect the restatement of our unaudited consolidated financial statements described in Note 3 and to reflect revisions in the calculation to stock-based employee compensation expense.

The pro forma amounts were estimated using the Black-Scholes option-pricing model with the following assumptions:

		Three Months Ended March 31,	
	2004	2003	
Expected term (years)	3.50	3.50	
Volatility	66%	80%	
Annual dividend per share	0%	0%	
Risk free interest rate	2.33%	2.03%	
Weighted average fair value	\$ 8.75	\$ 3.58	

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#### BIOLASE TECHNOLOGY, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions, including the expected stock price volatility. Our options have characteristics significantly different from those of traded options, and changes in the subjective input assumptions can materially affect the fair value estimate.

#### Net Income Per Share Basic and Diluted

Basic net income per share is computed by dividing net income by the weighted average number of common shares outstanding for the period. In computing diluted earnings per share, the weighted average number of shares outstanding is adjusted to reflect the effect of potentially dilutive securities.

Stock options totaling 37,000 and 87,000 were not included in the diluted earnings per share amounts for the three months ended March 31, 2004 and March 31, 2003, respectively, as their effect would have been anti-dilutive.

	Three Months Ended  March 31,	
	2004	2003
	Restated	Restated
Weighted average shares outstanding basic	22,443,000	20,383,000
Dilutive effect of stock options and warrants	1,334,000	1,766,000
Weighted average shares outstanding diluted	23,777,000	22,149,000

The dilutive effect of stock options and warrants was decreased by 901,000 and increased by 251,000 for the three months ended March 31, 2004 and 2003, respectively, to reflect a revision in the calculation.

#### Inventory

We value inventory at the lower of cost or market (determined by the first-in, first-out method). We periodically evaluate the carrying value of inventory and maintain an allowance for obsolescence to adjust the carrying value to the lower of cost or market, based on physical and technical functionality as well as other factors affecting the recoverability of the asset through future sales. The allowance for obsolescence is adjusted based on such evaluation, with a corresponding provision included in cost of revenue. Components of inventory were as follows:

	March 31,	December 31,
	2004	2003
	Restated	Restated
Materials	\$ 1,847,000	\$ 1,725,000
Work-in-process	907,000	894,000
Finished goods	1,284,000	1,189,000
Inventory	\$ 4,038,000	\$ 3,808,000

#### **Property, Plant and Equipment**

We state property, plant and equipment at acquisition cost less accumulated depreciation and amortization. The cost of property, plant and equipment is depreciated using the straight-line method over the estimated useful lives of the respective assets, except for leasehold improvements, which are amortized over the lesser of the estimated useful lives of the respective assets or the related lease terms. Maintenance and repairs are expensed as incurred. Upon sale or disposition of assets, any gain or loss is included in the consolidated statements of income.

We continually monitor events and changes in circumstances, which could indicate that the carrying balances of property, plant and equipment may exceed the undiscounted expected future cash flows from those assets. If such a condition were to exist, we will recognize an impairment loss based on the excess of the carrying amount over the fair value of the assets.

Property, plant and equipment consisted of the following:

	March 31,	December 31,
	2004	2003
Total cost Accumulated depreciation	\$ 2,670,000 (682,000)	\$ 2,576,000 (603,000)
Net property, plant and equipment	\$ 1,988,000	\$ 1,973,000

#### **Intangible Assets and Goodwill**

Costs incurred to establish and defend patents, trademarks and licenses and to acquire products and process technologies are capitalized and amortized over their estimated useful lives. Useful lives are based on our estimate of the period that the assets will generate revenue or otherwise productively support our business.

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#### BIOLASE TECHNOLOGY, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Goodwill and other intangible assets with indeterminate lives are no longer subject to amortization but are tested for impairment annually or whenever events or changes in circumstances indicate that the asset might be impaired. Intangible assets with finite lives continue to be subject to amortization and any impairment is determined in accordance with SFAS No. 144. In our estimate, no provision for impairment is currently required on any of our intangible assets or goodwill. We recorded amortization expense for the three months ended March 31, 2004 and March 31, 2003 of \$63,000 and \$6,000, respectively.

The following table presents details of our intangible assets, related accumulated amortization and goodwill. Other intangible assets consist of acquired customer lists and a non-compete agreement.

	As	of December 31,	2003	As of March 31, 2004			
		Accumulated			Accumulated		
	Gross	Amortization	Net	Gross	Amortization	Net	
Patents (10 years)	\$ 1,284,000	\$ (150,000)	\$ 1,134,000	\$ 1,284,000	\$ (183,000)	\$ 1,101,000	
Trademarks (6 years)	69,000	(60,000)	9,000	69,000	(63,000)	6,000	
Trade names (Indefinite life)	979,000		979,000	979,000		979,000	
Other (4 to 6 years)	523,000	(58,000)	465,000	593,000	(85,000)	508,000	
•							
Total	\$ 2,855,000	\$ (268,000)	\$ 2,587,000	\$ 2,925,000	\$ (331,000)	\$ 2,594,000	
Goodwill (Indefinite life)	\$ 2,926,000		\$ 2,926,000	\$ 2,926,000		\$ 2,926,000	

#### Non-operating (loss) income, net

Non-operating (loss) income, net consists of interest income and expense and foreign currency gains and losses. The operations and cash flows of our German subsidiary, are translated to U.S. dollars at average exchange rates during the period and its assets and liabilities are translated the end-of-period exchange rates. Translation gains or losses related to the net assets located in Germany are shown as a component of accumulated other comprehensive (loss) income in stockholders equity. Foreign currency gains or losses relating to sales and purchase transactions which are denominated in other than U.S. dollars are shown as a net gain or loss in the consolidated statements of income.

The following table presents details of non-operating (loss) income, net:

#### Three Months Ended

	Marc	h 31,
	2004	2003
(Loss) gain on foreign currency transactions	\$ (47,000)	\$ 46,000
Gain on forward exchange contract		22,000
Interest income	7,000	5,000
Interest expense	(21,000)	(19,000)
	\$ (61,000)	\$ 54,000

#### **New Accounting Pronouncements**

In December 2003, the FASB issued FASB Interpretation No. 46R, Consolidation of Variable Interest Entities (FIN 46R). FIN 46R requires the application of either FIN 46 or FIN 46R by Public Entities to all Special Purpose Entities (SPE) created prior to February 1, 2003 as of December 31, 2003 for calendar year-end companies. FIN 46R is applicable to all non-SPEs created prior to February 1, 2003 at the end of the first interim or annual period ending after March 15, 2004. For all entities created subsequent to January 31, 2003, Public Entities were required to apply the provisions of FIN 46R. The adoption of FIN 46R did not have an impact to our consolidated financial position, results of operations or cash flows.

### NOTE 3 RESTATEMENT OF FINANCIAL STATEMENTS

On May 20, 2005, we announced the restatement of our consolidated financial statements for the years ended December 31, 2003 and 2002, the four quarters of 2003, and the first, second and third fiscal quarters of 2004. The unaudited consolidated financial statements included in this Form 10-Q/A for the three months ended March 31, 2004 and 2003 are restated to correct for the following errors:

Adjustments Impacting Stockholders Equity or Net Income

#### Revenue

During the fourth quarter of 2003, we did not identify all revenue transactions that contained a training element to be performed after product shipment. This resulted in us recognizing revenue before we had performed the related services and resulted in an overstatement of revenue in the period the product was shipped. As a result, we decreased revenue for the undelivered training that had not been performed during the first quarter of 2004 and recognized revenue for training that had been performed during the first quarter of 2004, which had originally been recorded as a reduction to sales and marketing expense. There were no adjustments for the first quarter of 2003.

During the first quarter of 2004, we improperly recognized revenue on consumables that had not been shipped as of March 31, 2004. As a result, we have reduced revenue and increased deferred revenue for the first quarter of 2004.

During the fourth quarter of 2003, we did not identify a Waterlase system that was not fully functional at the time of shipment, which resulted in the overstatement of revenue and cost of revenue and cost of revenue in the fourth quarter of 2003 and recognized the revenue and cost of revenue in the first quarter of 2004 when the final part required for functionality was delivered.

#### Cost of revenue

During the first quarter of 2004, we increased our excess and obsolete reserve for items that had previously been reserved.

#### General and administrative expense

Sales tax liability, related penalties and interest, and gains recognized on the abatement of certain penalties and interest

We charged our customers sales tax on purchases, but were late in filing sales tax returns and remitting amounts collected to certain states from 1998 to 2004. Additionally, the sales tax liability we recorded was understated. In accordance with the applicable accounting rules we are required to accrue, as a liability, interest and penalties under the applicable statutes, on late filings for which payment of sales tax has not been made. We have restated the consolidated financial statements for the first quarter of 2004 and 2003 to accrue these penalties and interest as a liability and to adjust for the under accrual of sales tax expense. During the first quarter of 2004, we reached agreements with certain states and were relieved from our liability to pay certain of the penalties and interest. Accordingly, we recognized a gain for the difference between the amount of penalties and interest that we had accrued as a liability and the amount we will pay to those states.

#### Value-added tax

We determined that certain refunds previously claimed on our value-added tax (VAT) returns and refunds recorded as a reduction of our VAT liability would be disallowed due to the improper collection of value-added tax information required at the time of product shipment. As a result, we increased our operating expense to properly reflect our liability for these items for the first quarter of 2004 and 2003.

#### Employee compensation

During the first quarter of 2004, we did not record certain payroll and commission expenses and over accrued health and dental insurance and our bonus expense. During the first quarter of 2003, we under accrued bonus and vacation expense and we over accrued payroll expense for general and administrative personnel.

## Other

During 2002, we identified but did not originally record adjustments determined to be immaterial individually and in the aggregate.

During the first quarter of 2004, we wrote off a receivable for a service part that was never delivered. We reduced the revenue in the third quarter of 2003, and in the first quarter of 2004 eliminated the write off related to this service part.

#### **Income Taxes**

The provision for income taxes has been revised to reflect the impact of the errors listed above. For the first quarter of 2003, the tax provision was zero due to the uncertainty regarding the realizability of deferred tax assets. As a result, the impact for the errors resulted in a benefit against which a full valuation allowance was recorded. For the first quarter of 2004, the annual effective tax rate was applied to the as restated income before income taxes resulting in a reduced provision for income taxes and an increase in deferred tax assets. We also increased deferred tax assets for the stock option deduction benefit recorded to additional paid-in-capital for options exercised in the first quarter of 2004.

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## BIOLASE TECHNOLOGY, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The net effect of these errors is to increase revenue by \$26,000 and zero, to increase cost of revenue by \$23,000 and \$31,000, and to increase operating expenses by \$88,000 and \$16,000, for the first quarter of 2004 and 2003, respectively. The provision for income taxes has been revised to reflect the impact of these adjustments.

The following table is a reconciliation of net income as previously reported to amounts as restated for the periods indicated:

	Three Months	Three Months
	Ended	Ended
	March 31, 2004	March 31, 2003
Net income, as previously reported	\$ 672,000	\$ 940,000
Adjustments to revenue:		
Undelivered training element	(75,000)	
Training performed	98,000	
Consumables not shipped	(52,000)	
Product delivered	55,000	
Total revenue related adjustments	26,000	
Total 16 Totale 15 and adjustments		
Adjustments to cost of revenue:		
Employee compensation	18,000	(16,000)
Inventory	(33,000)	
Product delivered	(8,000)	
Other		(15,000)
Total cost of revenue related adjustments	(23,000)	(31,000)
Total cost of fevenue ferated adjustments	(23,000)	(31,000)
Adjustments to sales and marketing expense:		
Employee compensation	(24,000)	
Other		(27,000)
Total sales and marketing expense related adjustments	(24,000)	(27,000)
Total sales and marketing expense related adjustments	——————————————————————————————————————	(27,000)
Adjustments to general and administrative expense:		
Sales tax	(40,000)	(66,000)
Penalties and interest on sales tax	(47,000)	(52,000)
Gain on abatement of penalties	62,000	
Value-added tax	(15,000)	
Employee compensation	(31,000)	64,000

Other		7,000	65,000
Total general and administrative expense related adjustments		(64,000)	11,000
Adjustments to income tax provision		29,000	
Restated net income	\$	616,000	\$ 893,000
	_		
Net income per share (restated):			
Basic	\$	0.03	\$ 0.04
Diluted	\$	0.03	\$ 0.04

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#### BIOLASE TECHNOLOGY, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Adjustments Not Impacting Stockholders Equity or Net Income

As of March 31, 2004, we have reclassified amounts from accrued liabilities to deferred revenue so that all deferred revenue items are included in the same balance sheet component. In addition, we reclassified our value added tax receivable included in prepaid expenses and other current assets as a reduction to our value added tax payable included in accrued liabilities. The adjustments not impacting stockholders equity as of December 31, 2003, including the adjustments to the balance sheets for prior periods, are more fully described in Note 3 to the consolidated financial statements filed in our Form 10-K with the SEC on the same date as this Form 10-Q/A has been filed.

We have corrected the presentation of certain amounts related to the training component included in our multiple element arrangements, which had incorrectly been classified as a reduction to sales and marketing expense when the training was performed, to revenue. We have corrected the presentation of the expenses for our training, which had incorrectly been classified as sales and marketing expense, to cost of revenue. Also, we corrected the presentation of the deferred gain on the sale of our building from net revenue to other income.

The following table sets forth selected consolidated balance sheet data, showing previously reported amounts, restatement adjustments not impacting stockholders equity and restatement adjustments impacting stockholders equity for the periods indicated.

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## BIOLASE TECHNOLOGY, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

## **Consolidated Balance Sheet Data**

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	As Previously	Adjustments Not Impacting Stockholders	Adjustments Impacting Stockholders	As
	Reported	Equity	Equity	Restated
ASSETS				
Current assets:				
Cash and cash equivalents	\$ 50,095,000	\$	\$	\$ 50,095,000
Accounts receivable	6,205,000			6,205,000
Inventory	4,022,000		16,000	4,038,000
Deferred tax asset	1,079,000		429,000	1,508,000
Prepaid expenses and other current assets	1,117,000	(57,000)		1,060,000
Total current assets	62,518,000	(57,000)	445,000	62,906,000
Property, plant and equipment, net	1,988,000	(= 1,111)	2,222	1,988,000
Intangible assets, net	2,594,000			2,594,000
Goodwill	2,926,000			2,926,000
Deferred tax asset, net of current portion	12,241,000		1,232,000	13,473,000
Other assets	107,000			107,000
Total assets	\$ 82,374,000	\$ (57,000)	\$ 1,677,000	\$ 83,994,000
2001 455045	¢ 02,57 1,000	(27,000)	ψ 1,0,000	¢ 00,55 1,000
LIABILITIES AND STOCKHOLDERS EQUITY				
Current liabilities:				
Accounts payable	\$ 2,024,000	\$	\$ (17,000)	\$ 2,007,000
Accrued liabilities	4,967,000	(583,000)	800,000	5,184,000
Deferred revenue	490,000	526,000	265,000	1,281,000
Deferred gain on sale of building current portion	63,000			63,000
Total current liabilities	7,544,000	(57,000)	1,048,000	8,535,000
Deferred gain on sale of building	63,000	, ,	, ,	63,000
Total liabilities	7,607,000	(57,000)	1,048,000	8,598,000
1 van nasmaes		(37,000)		0,570,000
Stockholders equity:				
Preferred stock				
Common stock	24,000			24,000
Additional paid-in capital	101,511,000		1,175,000	102,686,000
Accumulated other comprehensive loss	(159,000)			(159,000)
Accumulated deficit	(26,609,000)		(546,000)	(27,155,000)

Total stockholders equity	74,767,000		629,000	75,396,000
Total liabilities and stockholders equity	\$ 82,374,000	\$ (57,000)	\$ 1,677,000	\$ 83,994,000

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## BIOLASE TECHNOLOGY, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

## **Consolidated Balance Sheet Data**

<b>December 31, 200</b>
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	As Previously	Adjustments Not Impacting Stockholders	Adjustments Impacting Stockholders	As
	Reported	Equity	Equity	Restated
ASSETS				
Current assets:				
Cash and cash equivalents	\$ 11,111,000	\$	\$	\$ 11,111,000
Accounts receivable	5,771,000			5,771,000
Inventory	3,752,000		56,000	3,808,000
Deferred charges on products shipped	55,000	(55,000)		
Deferred tax asset	1,079,000		429,000	1,508,000
Prepaid expenses and other current assets	1,528,000	(268,000)		1,260,000
Total current assets	23,296,000	(323,000)	485,000	23,458,000
Property, plant and equipment, net	1,973,000			1,973,000
Intangible assets, net	2,587,000			2,587,000
Goodwill	2,926,000			2,926,000
Deferred tax asset, net of current portion	12,678,000		(27,000)	12,651,000
Other assets	1,041,000			1,041,000
Total assets	\$ 44,501,000	\$ (323,000)	\$ 458,000	\$ 44,636,000
LIADH INTECAND CHACKHAI DEDC FAHION				
LIABILITIES AND STOCKHOLDERS EQUITY Current liabilities:				
Line of credit	\$ 1.792.000	\$	\$	\$ 1,792,000
Accounts payable	\$ 1,792,000 3,590,000	223,000	(17,000)	3,796,000
Accrued liabilities	5,940,000	(1,111,000)	722,000	5,551,000
Customer deposits	223,000	(223,000)	722,000	3,331,000
Deferred revenue	144,000	788,000	297,000	1,229,000
Deferred gain on sale of building current portion	63,000	700,000	277,000	63,000
Debt	888,000			888,000
Total current liabilities	12,640,000	(323,000)	1,002,000	13,319,000
Deferred gain on sale of building	79,000		, ,	79,000
Total liabilities	12,719,000	(323,000)	1,002,000	13,398,000
Stockholders equity:				
Preferred stock				
Common stock	22,000			22,000

Additional paid-in capital	59,188,000	(54,000)	59,134,000
Accumulated other comprehensive loss	(147,000)		(147,000)
Accumulated deficit	(27,281,000)	(490,000)	(27,771,000)
	<del></del>	<del></del>	
Total stockholders equity	31,782,000	(544,000)	31,238,000
		<del></del>	
Total liabilities and stockholders equity	\$ 44,501,000 \$ (323,000	0) \$ 458,000	\$ 44,636,000
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## BIOLASE TECHNOLOGY, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The following table sets forth selected consolidated statement of income data, showing previously reported amounts, restatement adjustments not impacting net income and restatement adjustments impacting net income for the periods indicated:

## **Consolidated Statement of Income Data**

#### Three Months Ended March 31, 2004

	As	As		
	Previously	Adjustments	Impacting	As
	Reported	Not Impacting Net Income	Net Income	Restated
Net revenue	\$ 14,425,000	\$ 79,000	\$ 26,000	\$ 14,530,000
Cost of revenue	5,138,000	525,000	23,000	5,686,000
Gross profit	9,287,000	(446,000)	3,000	8,844,000
Other income, net		16,000		16,000
Operating expenses:				
Sales and marketing	5,742,000	(430,000)	24,000	5,336,000
General and administrative	1,603,000			