# SECURITIES AND EXCHANGE COMMISSION 

 WASHINGTON, D.C. 20549
## FORM 6-K

## REPORT OF FOREIGN PRIVATE ISSUER <br> PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

FOR THE MONTH OF December 2003

## COMMISSION FILE NUMBER: 1-07628 HONDA GIKEN KOGYO KABUSHIKI KAISHA

(Name of registrant)

# Edgar Filing: HONDA MOTOR CO LTD - Form 6-K 

## (Translation of registrant $s$ name into English)

## 1-1, Minami-Aoyama 2-chome, Minato-ku, Tokyo 107-8556, Japan

(Address of principal executive officers)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F * Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): $\qquad$

Note: Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): $\qquad$

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.


If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule $12 \mathrm{~g} 3-2$ (b): $82-$

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## Exhibit 1:

On December 16, 2003, Honda Motor Co., Ltd. announced the development of its compact, lightweight, fuel-efficient, low emission HF118 Turbofan Engine for the HondaJet Honda s experimental business jet. (Ref. \#C03-088)

## Exhibit 2:

On December 16, 2003, Honda Motor Co., Ltd. announced that the HondaJet, its new experimental compact business jet equipped with Honda-developed HF118 jet engines, successfully completed initial flight tests at Piedmont Triad Airport in North Carolina, U.S. (Ref. \#C03-089)

## Exhibit 3:

On December 17, 2003, Honda Motor Co., Ltd. announced its 2003 forecast and 2004 plan in both sales and production. (Ref. \#03095)

## Exhibit 4:

On December 17, 2003, Honda Motor Co., Ltd. announced that it would establish a new wholly-owned subsidiary in China Honda Motor (China) Investment Co., Ltd. with the objective of strengthening the function of its regional operation center there. (Ref. \#C03-093)

## Exhibit 5:

On December 25, 2003, Honda Motor Co., Ltd. announced that overseas production grew 5.5\% in November, mostly because of increased output in Asia. (Ref. \#C03-096)

## Exhibit 6:

On December 25, 2003, Honda Motor Co., Ltd. announced that the 1.3L version of the Fit has been certified as achieving emission levels which are $75 \%$ lower than the 2005 emission regulation standards established by the Japanese Ministry of Land, Infrastructure and Transport. (Ref. \#A03-067)

Exhibit 7:
Interim Business Report for the First-Half term (six months ended September 30, 2003) of the $80^{\text {th }}$ fiscal period.

## Exhibit 8:

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Semi Annual report for the First-Half term (six months ended September 30, 2003) of the $80^{\text {th }}$ fiscal period.

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Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

HONDA GIKEN KOGYO

KABUSHIKI KAISHA
( HONDA MOTOR CO., LTD )
/s/ Satoshi Aoki

Satoshi Aoki

Senior Managing and

Representative Director

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ref. \#C03-088

## Honda Announces Development of HF118 Turbofan Aircraft Engine

December 16, 2003 Honda Motor Co., Ltd. announced today the development of its compact, lightweight, fuel-efficient, low-emission HF1 18 Turbofan Engine for the HondaJet Honda s experimental business jet.

Honda used its proprietary computational fluid dynamics software to optimize airflow within the compact engine, maximizing performance. The engine s simple, high-performance combustion chamber keeps emission levels low enough to meet the requirements of anticipated standards for compact jets.

On the basis of electronic control technology originally developed for automotive applications, Honda has created the first ultra-compact Full Authority Digital Electronic Control (FADEC) system for this class of engine, which provides superior engine operation and reliability without variable mechanisms.

Development of this engine began in 1999, and it has been submitted to comprehensive testing, including required tests such as the 150 -hour endurance test . The engine has now logged more than 110 hours of flight-testing on other manufacturers aircraft, confirming its reliability.

## Key Specifications

| Engine Type | 2-Spool Turbofan |  |
| :--- | :--- | :--- |
|  | One-Stage Fan, Two-Stage Compressor, Two-Stage Turbine |  |
| Take-off thrust | $757 \mathrm{kgf}(1,670 \mathrm{lbf})$ | Take-off fuel consumption |

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Publicity information relating to the HondaJet and HF118 Turbofan Engine is available from the following URL:
http://www.honda.co.jp/PR/
(This site is intended exclusively for the use of journalists.)

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ref. \#C03-089

## Flight Tests of Honda Experimental Business Jet Begin

December 16, 2003 Honda Motor Co., Ltd. announced today that the HondaJet, its new experimental compact business jet equipped with Honda-developed HF118 jet engines, successfully completed initial flight tests this month at Piedmont Triad Airport in North Carolina, US.

Compared with conventional jets, this experimental aircraft offers superior fuel efficiency and remarkable cabin space. The engines are optimally positioned on the upper surface of the main wing in a unique configuration that reduces drag at high speeds and increases cruising efficiency. This layout also eliminates the need for structural engine mounts in the fuselage, creating over $30 \%$ more cabin space than in a conventional aircraft.

The fuselage is a compact and lightweight co-cured carbon composite structure, yet realizes the largest cabin in its class. The main wing, which features aluminum skin panels formed from single sheets of aluminum that provide a smoother surface than conventional wing configurations, along with Honda s proprietary turbulence-reducing laminar airfoil, work together to significantly improve aerodynamic performance. Additional drag-reducing technologies include the fuselage nose, which is designed to generate laminar flow. These features, in combination with Honda s fuel-efficient HF118 Turbofan Engine, achieve fuel efficiency over 40\% higher than conventional aircraft.

> The HondaJet taking off

The HondaJet on the ground

This experimental aircraft is also outfitted with a state-of-the-art glass cockpit with an integrated avionics system, as well as an autopilot function, anti-icing equipment, and other systems. The jet is scheduled to undergo approximately 200 hours of flight-testing to demonstrate and verify the operability and performance characteristics of its various systems.

Honda began research into compact business jets in 1986, using engines provided by other manufacturers. The HF118 Turbofan Engine-equipped HondaJet experimental compact jet is the first Honda developed aircraft to be outfitted with a Honda engine, a milestone of significance for the company and the industry.

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## Main Specifications

| Provisional name | HondaJet |
| :--- | :--- |
| Seating | $6(2$ crew +4 passengers or $1+5)$ |
| Engine | Honda HF118 Turbofan Engine |
| Maximum take-off thrust $(\mathrm{kgf}(\mathrm{lbf}))$ | $757(1,670) \times 2$ |
| Maximum take-off weight $(\mathrm{kgf}(\mathrm{lbf}))$ | $4,173(9,200)$ |
| Length x width x height $(\mathrm{m}(\mathrm{ft}))$ | $12.5 \times 12.2 \times 4.1(41.1 \times 39.9 \times 13.2)$ |
| Maximum speed $(\mathrm{km} / \mathrm{hr}(\mathrm{knots}))$ | $778(420)$ |
| Service ceiling $(\mathrm{m}(\mathrm{ft}))$ | $12,497(41,000)$ |
| Range $(\mathrm{km}(\mathrm{nm}))$ | $2,037(1,100)$ |
| Fuel consumption $(\mathrm{km} / \mathrm{kg}(\mathrm{nm} / \mathrm{lb}))$ | $3.3(0.8)$ |
| Take-off distance $(\mathrm{m}(\mathrm{ft}))$ | $807(2,647)$ |
| Landing distance $(\mathrm{m}(\mathrm{ft}))$ | $694(2,277)$ |

Diagrams

Publicity information relating to the HondaJet and HF118 Turbofan Engine is available from the following
URL: http://www.honda.co.jp/PR/
(This site is intended exclusively for the use of journalists.)

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=Supplement=

## <New Technologies Employed in the HondaJet>

Honda SMH-1 Natural Laminar Flow Wing Section
Wing shape test on T-33 aircraft
IR analysis of air flow

Honda s proprietary SMH-1 achieves low drag and excellent performance at high speeds despite its relative thickness.

## Laminar Flow Nose Section

The optimal design of the fuselage nose generates a laminar flow that reduces drag on the fuselage.

Visualization of flow around the nose section during a wind tunnel test

Over-the-Wing Engine - Mount

Optimal placement of the engine nacelles over the main wing improves aerodynamic performance at high speeds.

Computer - calculated pressure distribution around the over-the-wing mounted engine

## Co-cured Composite Fuselage

The co-cured composite and honeycomb sandwich structure combine to create a new composite structure that enables Honda to develop a lightweight fuselage with more interior space.

## Aluminum Main Wing

The use of an integrally stiffened skin produces a smooth wing surface that promotes laminar flow.

## Glass Cockpit

The aircraft is equipped with a state-of-the-art Garmin G1000 glass cockpit system. Information is efficiently presented on flat-panel flight displays.

Strength testing of the co - cured composite material

Structural configuration of the aluminum main wing

The cockpit

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December 17, 2003

Ref.\# 03095

## 2003/2004 SALES \& PRODUCTION

|  | 2003 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Forecast | \% Change | Plan | \% Change |
| <Global Sales (unit: 10 thousand)> *= New record |  |  |  |  |
| Motorcycles \& ATVs | *approx. 909 | 112\% | *approx. 1,040 | 114\% |
| Automobiles | *291 | 103\% | *320 | 110\% |
| Power Products | *498 | 111\% | *540 | 108\% |
| Total | *1,698 | 110\% | *1,900 | 112\% |


|  | 2003 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Forecast | \% Change | Plan | \% Change |
|  | (Units) |  | (Units) |  |
| <Motorcycles \& ATVs> *= New record |  |  |  |  |
| Japan sales | 410,000 | 97.8\% | 410,000 | 100.0\% |
| Export sales | 430,000 | 94.4\% | 370,000 | 86.0\% |
| Motorcycle Total | 840,000 | 96.0\% | 780,000 | 92.9\% |
| ATVs | 310,000 | 94.3\% | *340,000 | 109.7\% |
| Motorcycle \& ATV Total | 1,150,000 | 95.5\% | 1,120,000 | 97.4\% |
| KD sets | *7,400,000 | 108.9\% | *8,620,000 | 116.5\% |

- Electric power assist bicycle Racoon is not included in the above figures.

| Japan production $(\cdot)$ | 664,000 | $76.5 \%$ | 610,000 | $91.9 \%$ |
| :--- | ---: | ---: | ---: | ---: |
| Overseas production $(\cdot \cdot)$ | $* 8,456,000$ | $119.1 \%$ | $* 9,760,000$ | $115.4 \%$ |
| Global production $(\cdots)$ | $* 9,120,000$ | $114.5 \%$ | $* 10,370,000$ | $113.7 \%$ |

(•) completely built unit (CBU) + complete knock-down (CKD)
( $\cdot$ ) CBU production at local plants (excluding overseas CKD)
(...) Domestic production plus overseas production

|  | 2003 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Forecast | \% Change | Plan | \% Change |
|  | (Units) |  | (Units) |  |
| <Automobiles> *= New record |  |  |  |  |
| - Passenger cars \& light trucks | 485,000 | 79.0\% | 506,000 | 104.3\% |
| Mini vehicles | 255,000 | 88.3\% | 294,000 | 115.3\% |
| Japan sales | 740,000 | 82.0\% | 800,000 | 108.1\% |
| Export sales | 465,000 | 97.7\% | 460,000 | 98.9\% |
| Total | 1,205,000 | 87.4\% | 1,260,000 | 104.6\% |


| KD sets | $1,580,000$ | $111.1 \%$ | $* 1,710,000$ | $108.2 \%$ |
| :--- | :--- | :--- | :--- | :--- |

- Import car sales are included in passenger cars \& light trucks

| Japan production $(\cdot)$ | $1,160,000$ | $83.7 \%$ | $1,220,000$ | $105.2 \%$ |
| :--- | ---: | ---: | ---: | ---: |
| Overseas production $(\cdot \cdot)$ | $* 1,790,000$ | $118.2 \%$ | $* 1,950,000$ | $108.9 \%$ |
| Global production $(\cdots)$ | $* 2,950,000$ | $101.7 \%$ | $* 3,170,000$ | $107.5 \%$ |

(•) completely built unit (CBU) + complete knock-down (CKD)
(. $\cdot$ ) CBU production at local plants (excluding overseas CKD)
$(\cdots)$ Domestic production plus overseas production

|  | 2003 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Forecast | \% Change | Plan | \% Change |
|  | (Units) |  | (Units) |  |
| <Power Products> *= New record |  |  |  |  |
| Japan sales | 445,000 | 90.3\% | 400,000 | 89.9\% |
| Export sales | 4,536,200 | 113.8\% | 5,000,000 | 110.2\% |
| Total | *4,981,200 | 111.2\% | *5,400,000 | 108.4\% |

- OEM engines for export have been included in Japan sales since 2001.

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## Honda Strengthens Function of Regional Operation Center in China

Tokyo, December 17, 2003 Honda Motor Co., Ltd. today announced that it will establish a new wholly-owned subsidiary in China Honda Motor (China) Investment Co., Ltd. with the objective of strengthening the function of its regional operation center there. The new company will be responsible for developing Honda s overall business strategy in China and representing Honda group companies in various areas including corporate communications, and intellectual property management. The company is expected to begin operations in February 2004.

Honda currently has 11 joint ventures and subsidiaries in China for its motorcycle, automobile and power equipment businesses. In April 2003, Honda established its sixth regional operation worldwide in order to manage Honda s growing operations in China more comprehensively. The new company will consolidate the regional headquarters functions and ensure that management decision-making is deeply-rooted in local market conditions and the needs of the customer. This strategy enables Honda to optimize its businesses to respond quickly to changes in the business environment of this rapidly growing market.

The new company will serve as a holding company with various stakes in each Honda company in China. In this way, the company can make timely decisions on the allocation of business resources within the region. The specific investment of Honda Motor (China) Investment Co. in each business subsidiary is to be determined.

Since 1994, Honda managed its global operations through a matrix system including both regional operations and its major business line operations. Under this system, Honda s six regional operations Japan, North America, South America, Europe, Asia/Oceania, and China are empowered to make strategic decisions in various business areas including product line-up, manufacturing, sales and investments. At the same time, headquarters functions for each business line automobile, motorcycle, power equipment, and parts make cross-regional decisions and strategic adjustments to optimize the efficiency of Honda operations globally.

## About the new company

| Name of company: | Honda Motor (China) Investment Co., Ltd. |
| :--- | :--- |
| Establishment: | January, 2004 (tentative) |
| Start of operations: | February, 2004 (tentative) |
| Capital: | US\$30million |
| Shareholder: | 100\% owned by Honda Motor Co., Ltd. |
| Representative (CEO): | Atsuyoshi Hyogo |
| Location: | Beijing, China <br> Number of associates: <br> approximately 35 |

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Honda Overseas Production Up 5.5\% In November

December 25, 2003 Honda Motor Co., Ltd., announced today that overseas production grew $5.5 \%$ in November, mostly because of increased output in Asia. It was the 35th consecutive month of overseas production increases at Honda. For the first 11 months of 2003, overseas production is up $17.8 \%$, predominantly due to a surge of $59.2 \%$ in Asia-based production.

November s domestic sales fell $22.1 \%$ overall, but sales of mini-vehicles were up $18.5 \%$, the second consecutive monthly increase. Honda s Life mini-vehicle ( 17,692 units) was the best seller, followed by Fit ( 11,116 ), the new Odyssey ( 6,643 units).

Exports in November were down $19.9 \%$, the fifth straight month of decline, because of decreased shipments to North America.

PRODUCTION, SALES, EXPORTS (November 2003)

## PRODUCTION

|  | November |  | Annual Total - 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Units | Vs.11/02 | Units | Vs. 2002 |
| Domestic (CBU+CKD) | 102,480 | -15.6\% | 1,069,350 | -15.9\% |
| Overseas (CBU only) | 144,635 | +5.5\% | 1,659,160 | +17.8\% |
| Worldwide Total * | 247,115 | -4.4\% | 2,728,510 | +1.8\% |


|  | November |  | Annual Total - 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Units | Vs.11/02 | Units | Vs. 2002 |
| North America | 94,560 | -2.1\% | 1,151,162 | +10.9\% |
| (USA only) | 61,607 | -3.8\% | 787,126 | +12.3\% |
| Europe | 16,712 | -2.3\% | 170,660 | +3.9\% |
| Asia | 26,536 | +43.2\% | 276,284 | +59.2\% |
| Others | 6,827 | +40.6\% | 61,054 | +87.0\% |
| Regional Total | 144,635 | +5.5\% | 1,659,160 | +17.8\% |

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## SALES

| Vehicle type | November |  | Annual Total - 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Units | Vs.11/02 | Units | Vs. 2002 |
| Passenger Cars \& Light Trucks | 32,928 | -39.1\% | 440,389 | -21.2\% |
| (Imports) | (906) | +97.4\% | $(18,886)$ | +133.7\% |
| Mini Vehicles | 26,821 | +18.5\% | 233,214 | -12.8\% |
| Honda Brand TTL | 59,749 | -22.1\% | 673,603 | -18.5\% |

## EXPORTS

|  | November |  | Annual Total - 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Units | Vs.11/02 | Units | Vs. 2002 |
| North America | 16,907 | -38.8\% | 224,689 | -17.4\% |
| (USA only) | 15,803 | -34.5\% | 199,710 | -17.4\% |
| Europe | 8,313 | +58.2\% | 102,588 | +58.6\% |
| Asia | 2,391 | -1.5\% | 18,636 | -38.5\% |
| Others | 9,146 | -13.7\% | 76,777 | +17.8\% |
| Total | 36,757 | -19.9\% | 422,690 | -2.2\% |

For further information, please contact:

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Shigeki Endo

Tatsuya David Iida

Honda Motor Co., Ltd. Corporate Communications Division

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Facsimile: 03-5412-1545

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## Honda Fit Meets 2005 Emission Regulations

December 25， 2003 Honda Motor Co．，Ltd．has announced that the 1．3L version of the Fit，a car widely acclaimed for its advanced packaging， excellent fuel economy，innovative styling，and popularity amongst a broad age range of customers，has been certified as achieving emission levels which are $75 \%$ lower（«巛巛巛 low emission vehicle），than the 2005 emission regulation standards established by the Japanese Ministry of Land，Infrastructure and Transport．This Fit model will be on sale at Honda automobile dealerships nationwide from January 13， 2004.

The Fit 1.5 L version has been certified as achieving emission level $50 \%$ lower（«巛«＜low emission vehicle），than the 2005 standards realizing extremely high environmental friendly emission levels for the Fit lineup．

In addition to the Fit，the Honda Inspire and Odyssey ${ }^{\mathrm{T} 1}$ models are certified as（««巛«« low emission vehicle）and the Life and Stream ${ }^{\mathrm{T} 2}$ models are certified as（«巛巛 low emission vehicle）．By the end of the first half of 2004，Honda plans to bring its entire automobile lineup in compliance with the 2005 emission regulations realizing an even broader lineup of environmentally friendly vehicles．

T 1 S，M，and L types
T 2 FF model

Publicity information for the Fit is available for downloading from the following URL：http：／／www．honda．co．jp／PR／
（This site is intended solely for the use of journalists）

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# INTERIM BUSINESS REPORT FOR THE FIRST-HALF TERM 

(SIX MONTHS ENDED SEPTEMBER 30, 2003)
OF THE 80TH FISCAL PERIOD
(This is a translation of summary information of the interim business report in the Japanese language which is contained in the November 2003 issue of Honda Kabunushi Tsushin (News for Stockholders), mailed on November 21, 2003, to holders of Honda Common Stock in Japan.)

HONDA MOTOR CO., LTD.
(HONDA GIKEN KOGYO KABUSHIKI KAISHA)

TOKYO, JAPAN

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## CONSOLIDATED FINANCIAL SUMMARY



|  |  |  |  |  | Ilar |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | $\mathrm{ST}^{*}$ |
|  | Six months ended September 30, 2003 |  | onths ded ber 30, 02 |  | nths d er 30, |  |  |
| Basic net income per common share | ¥ 249.34 | ¥ | 199.98 | \$ | 2.24 |  |  |
| Basic net income per American share | 124.67 |  | 99.99 |  | 1.12 |  |  |
| Cash dividend per common share | 19 |  | 16 |  |  | ¥ | 38 |

## UNIT SALES BREAKDOWN

For the six months ended September 30, 2003 and 2002

## Units

and forecasts for the fiscal year ending March 31, 2004

Honda Motor Co., Ltd. and Subsidiaries

|  |  | FORECASTS* |
| :---: | :---: | :---: |
| Six months <br> ended | Six months <br> ended <br> September 30, <br> 2003 | Feptember 30, <br> Fiscal year <br> ending <br> March 31, |
|  | 2002 |  |

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| Japan | 214 | 215 | 425 |
| :---: | :---: | :---: | :---: |
| (motorcycles included above) | (214) | (215) | (425) |
| North America | 239 | 291 | 670 |
| (motorcycles included above) | (122) | (138) | (367) |
| Europe | 158 | 155 | 280 |
| (motorcycles included above) | (153) | (150) | (274) |
| Asia | 3,189 | 2,817 | 6,880 |
| (motorcycles included above) | $(3,189)$ | $(2,817)$ | $(6,880)$ |
| Others | 419 | 389 | 825 |
| (motorcycles included above) | (414) | (384) | (820) |
|  |  |  |  |
| Total | 4,219 | 3,867 | 9,080 |
| (motorcycles included above) | $(4,092)$ | $(3,704)$ | $(8,766)$ |
|  |  |  |  |
| Automobiles: |  |  |  |
| Japan | 329 | 426 | 765 |
| North America | 782 | 732 | 1,565 |
| Europe | 113 | 104 | 220 |
| Asia | 163 | 95 | 355 |
| Others | 56 | 49 | 130 |
|  |  |  |  |
| Total | 1,443 | 1,406 | 3,035 |
|  |  |  |  |
| Power Products: |  |  |  |
| Japan | 245 | 252 | 475 |
| North America | 1,053 | 900 | 2,245 |
| Europe | 421 | 424 | 1,260 |
| Asia | 317 | 312 | 865 |
| Others | 159 | 118 | 235 |
| Total | 2,195 | 2,006 | 5,080 |

Explanatory notes: 1. The geographical breakdown of unit sales is based on the location of affiliated and unaffiliated customers.
2. Net sales of power products \& other businesses include revenue from sales of power products and related parts, leisure businesses, trading and finance subsidiaries.

* These forecasts are based on the assumption that the exchange rates for the yen to the U.S. dollar and the euro for the current fiscal year will average $¥ 115$ and $¥ 127$, respectively. This announcement contains forward-looking statements within the meaning of Section 21E of the U.S. Securities Exchange Act of 1934. Honda s actual results could materially differ from those contained in these forward-looking statements as a result of numerous factors outside of Honda s control. Such factors include general economic conditions in Honda sprincipal markets, and foreign exchange rates between the Japanese yen and other major currencies, as well as other factors detailed from time to time in Honda s reports filed with the U.S. Securities and Exchange Commission.


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## NET SALES BREAKDOWN



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| Total | $¥ \mathbf{4 , 0 2 5 , 4 3 1}$ | 100.0\% | $¥ 3,853,611$ |
| :---: | :---: | :---: | :---: |

Explanatory notes: 1. The geographical breakdown of net sales is based on the location of affiliated and unaffiliated customers.
2. Net sales of power products \& other businesses include revenue from sales of power products and related parts, leisure businesses, trading and finance subsidiaries.

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## BUSINESS SEGMENT INFORMATION



## GEOGRAPHICAL SEGMENT INFORMATION



* The geographical segmentation is based on the location where sales originated.
* In addition to the four conventional regions, Japan, North America, Europe and Others, Asia is newly segmented from the first half.


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## FIVE-YEAR FINANCIAL RESULTS

For the years ended March 31, 2000, 2001, 2002 and 2003

| and the six months ended September 30, 2003 Honda Motor Co., Ltd. and Subsidiaries | Year ended March 31, 2000 | Year ended March 31, 2001 | Year ended March 31, 2002 | Year ended March 31, 2003 | $\begin{gathered} \text { Six months } \\ \text { ended } \\ \text { September 30, } \\ 2003 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales and other operating revenue (¥ millions) | $¥ 6,098,840$ | $¥ 6,463,830$ | ¥ 7,362,438 | ¥ 7,971,499 | $\geq \mathrm{4,025,431}$ |
| Operating income ( $¥$ millions) | 426,230 | 406,960 | 639,296 | 689,449 | 301,871 |
| Income before income taxes ( $¥$ millions) | 416,063 | 384,976 | 551,342 | 609,755 | 331,881 |
| Net income ( $¥$ millions) | 262,415 | 232,241 | 362,707 | 426,662 | 239,178 |
| Net income per common share, basic ( $¥$ ) | 269.31 | 238.34 | 372.23 | 439.43 | 249.34 |
| Net income per common share, diluted ( $¥$ ) | 269.31 | 238.34 | 372.23 | 439.43 | 249.34 |
| Total assets ( $¥$ millions) | 4,898,428 | 5,667,409 | 6,940,795 | 7,681,291 | 7,991,787 |
| Total stockholders equity ( $¥$ millions) | 1,930,373 | 2,230,291 | 2,573,941 | 2,629,720 | 2,743,981 |
| Stockholders equity per common share ( $¥$ ) | 1,981.07 | 2,288.87 | 2,641.55 | 2,734.69 | 2,871.68 |
| Research and development ( $¥$ millions) | 334,036 | 352,829 | 395,176 | 436,863 | 218,872 |
| Capital expenditures ( $¥$ millions) | 222,891 | 285,687 | 303,424 | 316,991 | 128,033 |
| Depreciation ( $¥$ millions) | 172,139 | 170,342 | 194,944 | 220,874 | 103,592 |

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## CONSOLIDATED STATEMENTS OF INCOME

| For the six months ended September 30, 2003 and 2002 | Yen |  |
| :---: | :---: | :---: |
| Honda Motor Co., Ltd. and Subsidiaries | (millions) |  |
|  | Six months ended September 30, 2003 | Six months ended September 30, 2002 |
| Net sales and other operating revenue | ¥ 4,025,431 | $¥ 3,853,611$ |
| Operating costs and expenses: |  |  |
| Cost of sales | 2,784,909 | 2,614,864 |
| Selling, general and administrative | 719,779 | 701,855 |
| Research and development | 218,872 | 213,023 |
|  | - | - |
|  | 3,723,560 | 3,529,742 |
|  | - | - |
| Operating income | 301,871 | 323,869 |
| Other income: |  |  |
| Interest | 5,297 | 4,093 |
| Other | 39,412 | 5,541 |
|  | 44,709 | 9,634 |
|  | - | - |
| Other expenses: |  |  |
| Interest | 5,527 | 6,377 |
| Other | 9,172 | 53,425 |
|  | - |  |
|  | 14,699 | 59,802 |
|  | - | - |
| Income before income taxes | 331,881 | 273,701 |
| Income taxes | 128,702 | 107,184 |
| Income before equity in income of affiliates | 203,179 | 166,517 |
| Equity in income of affiliates | 35,999 | 28,262 |
| Net income | 239,178 | 194,779 |
| Retained earnings: |  |  |
| Balance at beginning of period | 3,161,664 | 2,765,600 |
| Cash dividends paid | $(15,386)$ | $(14,616)$ |
| Transfer to legal reserves | $(2,944)$ | (43) |
| Balance at end of period | $¥ \mathbf{3 , 3 8 2 , 5 1 2}$ | ¥ 2,945,720 |


| Yen |  |
| :---: | :---: |
| Six months <br> ended <br> September | Six months <br> ended <br> September 30, |

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|  | $\begin{gathered} 30, \\ 2002 \end{gathered}$ |  | 2001 |  |
| :---: | :---: | :---: | :---: | :---: |
| Basis net income per common share | ¥ | 249.34 | ¥ | 199.98 |
| Basis net income per American share |  | 124.67 |  | 99.99 |

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## CONSOLIDATED BALANCE SHEETS

| March 31, 2003 and September 30, 2003 and 2002 | Yen |  |  |
| :---: | :---: | :---: | :---: |
| Honda Motor Co., Ltd. and Subsidiaries | (millions) |  |  |
| Assets | $\begin{gathered} \text { September 30, } \\ 2003 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2003 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2002 \end{gathered}$ |
|  | (Unaudited) | (Audited) | (Unaudited) |
| Current assets: |  |  |  |
| Cash and cash equivalents | $\geq \mathbf{6 2 4 , 8 4 2}$ | $¥ 547,404$ | $¥ 518,408$ |
| Trade accounts and notes receivable | 320,461 | 444,498 | 332,185 |
| Finance subsidiaries receivables, net | 1,081,896 | 1,097,541 | 980,852 |
| Inventories | 784,796 | 751,980 | 670,268 |
| Deferred income taxes | 200,134 | 202,376 | 205,290 |
| Other current assets | 311,660 | 248,561 | 227,826 |
|  | - |  |  |
| Total current assets | 3,323,789 | 3,292,360 | 2,934,829 |
|  | - | - |  |
| Finance subsidiaries receivables, net | 2,416,333 | 2,230,020 | 2,024,071 |
| Investments and advances | 482,839 | 412,971 | 395,138 |
| Property, plant and equipment, at cost: |  |  |  |
| Land | 347,596 | 342,991 | 336,708 |
| Buildings | 932,332 | 942,747 | 912,139 |
| Machinery and equipment | 1,986,273 | 2,023,724 | 2,018,426 |
| Construction in progress | 93,159 | 72,112 | 96,542 |
|  |  |  |  |
|  | 3,359,360 | 3,381,574 | 3,363,815 |
| Less accumulated depreciation | 1,970,848 | 1,987,231 | 1,987,880 |
| Net property, plant and equipment | 1,388,512 | 1,394,343 | 1,375,935 |
| Other assets | 380,314 | 351,597 | 241,612 |
| Total assets | ¥ 7,991,787 | ¥ 7,681,291 | ¥ 6,971,585 |

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| Liabilities and Stockholders Equity |  | Yen <br> (millions) |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 30, } \\ 2003 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2003 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2002 \end{gathered}$ |
|  | (Unaudited) | (Audited) | (Unaudited) |
| Current liabilities: |  |  |  |
| Short-term debt | ¥ 803,532 | $¥ 877,954$ | ¥ 937,819 |
| Current portion of long-term debt | 405,533 | 304,342 | 142,231 |
| Trade payables | 766,238 | 830,671 | 775,584 |
| Accrued expenses | 789,475 | 777,492 | 719,596 |
| Income taxes payable | 65,439 | 64,179 | 66,269 |
| Other current liabilities | 324,475 | 267,752 | 232,643 |
|  | - | - | - |
| Total current liabilities | 3,154,692 | 3,122,390 | 2,874,142 |
|  | - |  |  |
| Long-term debt | 1,283,072 | 1,140,182 | 953,833 |
| Other liabilities | 810,042 | 788,999 | 550,260 |
| Total liabilities | 5,247,806 | 5,051,571 | 4,378,235 |
|  | - |  |  |
| Stockholders equity: |  |  |  |
| Common stock | 86,067 | 86,067 | 86,067 |
| Capital surplus | 172,719 | 172,529 | 172,529 |
| Legal reserves | 32,335 | 29,391 | 29,012 |
| Retained earnings | 3,382,512 | 3,161,664 | 2,945,720 |
| Adjustments from foreign currency translation | $(567,690)$ | $(469,472)$ | $(455,149)$ |
| Net unrealized gains on marketable equity securities | 31,544 | 14,820 | 12,611 |
| Minimum pension liabilities adjustments | $(308,384)$ | $(308,513)$ | $(187,824)$ |
| Accumulated other comprehensive income (loss) | $(844,530)$ | $(763,165)$ | $(630,362)$ |
| Treasury stock | $(85,122)$ | $(56,766)$ | $(9,616)$ |
| Total stockholders equity | 2,743,981 | 2,629,720 | 2,593,350 |
| Total liabilities and stockholders equity | ¥ 7,991,787 | $¥ 7,681,291$ | $\geq$ 7 6,971,585 |

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## CONSOLIDATED STATEMENTS OF CASH FLOWS

| For the six months ended September 30, 2003 and 2002 | Yen |  |
| :---: | :---: | :---: |
| Honda Motor Co., Ltd. and Subsidiaries | (millions) |  |
|  | Six months ended September 30, 2003 | Six months ended September 30, 2002 |
| Cash flows from operating activities: |  |  |
| Net income | ¥ 239,178 | $¥ \quad 194,779$ |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Depreciation | 103,592 | 102,105 |
| Deferred income taxes | 66,145 | $(8,713)$ |
| Equity in income of affiliates | $(35,999)$ | $(28,262)$ |
| Loss on fair value adjustment of derivative instrument (profit) | $(44,410)$ | 43,462 |
| Decrease (increase) in assets: |  |  |
| Trade accounts and notes receivable | 117,169 | 97,858 |
| Inventories | $(50,251)$ | $(62,948)$ |
| Increase (decrease) in trade payables | $(36,811)$ | $(26,445)$ |
| Other, net | $(56,008)$ | 60,393 |
| Net cash provided by operating activities | 302,605 | 372,229 |
| Cash flows from investing activities: |  |  |
| Decrease (increase) in investments and advances | 21,109 | 11,785 |
| Capital expenditures | $(128,033)$ | $(133,290)$ |
| Proceeds from sales of property, plant and equipment | 7,609 | 5,517 |
| Decrease (increase) in finance subsidiaries receivables | $(425,584)$ | $(417,561)$ |
| Net cash used in investing activities | $(524,899)$ | $(533,549)$ |
| Cash flows from financing activities: |  |  |
| Increase (decrease) in short-term debt | 19,679 | $(4,164)$ |
| Proceeds from long-term debt | 412,544 | 349,893 |
| Repayment of long-term debt | $(76,343)$ | $(229,568)$ |
| Acquisition of treasury stock | $(28,769)$ | $(9,567)$ |
| Cash dividends paid | $(15,386)$ | $(14,616)$ |
| Increase (decrease) in commercial paper classified as long-term debt | 354 | 2,069 |
| Net cash provided by (used in) financing activities | 312,079 | 94,047 |
| Effect of exchange rate changes on cash and cash equivalents | $(12,347)$ | $(23,760)$ |
| Net change in cash and cash equivalents | 77,438 | $(91,033)$ |
| Cash and cash equivalents at beginning of year | 547,404 | 609,441 |
| Cash and cash equivalents at end of year | ¥ 624,842 | $¥ \quad 518,408$ |

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## EXPLANATORY NOTES

Honda Motor Co., Ltd. and Subsidiaries

1. The Company prepares its consolidated financial statements in conformity with accounting principles generally accepted in the United States because the Company has issued American Depositary Receipts listed on the New York Stock Exchange and files reports with the U.S. Securities and Exchange Commission. All segment information, however, is prepared in accordance with a Ministerial Ordinance under the Securities and Exchange Law of Japan.
2. The average exchange rates for the fiscal second quarter ended September 30, 2003 were $¥ 117.60=$ U.S. $\$ 1$ and $¥ 132.26=$ eurol. The average exchange rates for the corresponding period last year were $¥ 119.24=$ U.S. $\$ 1$ and $¥ 117.32=$ eurol .
3. United States dollar amounts have been translated from yen solely for the convenience of the reader at the rate of $¥ 111.25=$ U.S. $\$ 1$, the mean of the telegraphic transfer selling exchange rate and the telegraphic transfer buying exchange rate prevailing on the Tokyo foreign exchange market on September 30, 2003.
4. The Company s Common Stock-to-ADR exchange rate was changed from two shares of Common Stock to one ADR to one share of Common Stock to two ADRs, effective January 10, 2002.
5. The Company has adopted the provisions of Statement of Financial Accounting Standards (SFAS) No. 130, Reporting Comprehensive Income. The following table represents components of the Company s comprehensive income. Other comprehensive income (loss) consists of changes in adjustments from foreign currency translation, net unrealized gains on marketable equity securities and minimum pension liabilities adjustment.
$\left.\begin{array}{llc} & & \\ & & \text { Yen } \\ \text { (millions) }\end{array}\right]$

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6. Certain reclassifications have been made to the prior year s consolidated financial statements to conform those financial statements to the presentation used for the fiscal second quarter ended September 30, 2003.
7. The number of treasury stocks has been excluded from the calculation for basic net income per common share.

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## CONSOLIDATED STATEMENTS OF CASH FLOWS

## Divided into Non-financial Services Businesses and Finance Subsidiaries (Unaudited)

| For the six months ended September 30, 2003 | Yen |  |
| :---: | :---: | :---: |
|  | (millions) |  |
|  |  |  |
| Honda Motor Co., Ltd. and Subsidiaries |  |  |
|  | Six months ended |  |
|  | September 30, 2003 |  |
|  | Non-financial services businesses | Finance subsidiaries |
| Cash flows from operating activities: |  |  |
| Net income | ¥ 215,830 | $\geq 23,373$ |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Depreciation | 103,397 | 195 |
| Deferred income taxes | 23,620 | 42,525 |
| Equity in income of affiliates | $(35,947)$ |  |
| Loss on fair value adjustment of derivative instrument (profit) | $(42,848)$ | $(1,562)$ |
| Decrease (increase) in trade accounts and notes receivable | 112,349 |  |
| Decrease (increase) in inventories | $(50,251)$ |  |
| Increase (decrease) in trade payables | $(37,392)$ |  |
| Other, net | $(35,087)$ | $(16,345)$ |
|  | - |  |
| Net cash provided by operating activities | 253,671 | 48,186 |
| Cash flows from investing activities: |  |  |
| Decrease (increase) in investments and advances* | 33,460 | 19 |
| Capital expenditures | $(127,870)$ | (163) |
| Proceeds from sales of property, plant and equipment | 5,014 | 2,595 |
| Decrease (increase) in finance subsidiaries receivables |  | $(430,018)$ |
| Net cash used in investing activities | $(89,396)$ | $(427,567)$ |
| Free cash flow (cash flows from operating and investing activities) | 164,275 | $(379,381)$ |
| Free cash flow of non-financial services businesses excluding the increase in loans (amounting to |  |  |
| $¥ 81,986$ million) to finance subsidiaries (Note) | 149,966 |  |
| Cash flows from financing activities: |  |  |
| Increase (decrease) in short-term debt* | $(22,570)$ | 26,099 |
| Proceeds from long-term debt* | 5,126 | 414,720 |
| Repayment of long-term debt* | $(5,684)$ | $(70,834)$ |
| Proceeds from issuance of common stock |  | 1,860 |
| Acquisition of treasury stock | $(28,769)$ |  |
| Cash dividends paid | $(15,411)$ |  |
| Increase (decrease) in commercial paper classified as long-term debt |  | 354 |
| Net cash provided by financing activities | $(67,308)$ | 372,199 |

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| Effect of exchange rate changes on cash and cash equivalents | $(11,582)$ |  | (765) |
| :---: | :---: | :---: | :---: |
| Net change in cash and cash equivalents | 85,385 |  | $(7,947)$ |
| Cash and cash equivalents at beginning of year | 530,343 |  | 17,061 |
| Cash and cash equivalents at end of year | ¥ 615,728 | $¥$ | 9,114 |

Notes:
Non-financial services businesses loans to finance subsidiaries. These cash flows were included in the items of Other, net of non-financial services businesses, and Increase (decrease) in short-term debt, and Repayment of long-term debt of finance subsidiaries (marked by *).

Free cash flow of non-financial services businesses excluding the increase in lending to finance subsidiaries are stated for readers information.

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UNCONSOLIDATED FINANCIAL SECTION

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## UNCONSOLIDATED BALANCE SHEETS

|  | Yen |  |  |
| :---: | :---: | :---: | :---: |
| March 31, 2003 and September 30, 2003 and 2002 (millions) |  |  |  |
| Honda Motor Co., Ltd. |  |  |  |
| Assets | September 30, 2003 | $\begin{gathered} \text { March 31, } \\ 2003 \end{gathered}$ | September 30, 2002 |
| Current assets | ¥ 843,731 | ¥ 829,444 | $¥ \quad 783,642$ |
| Cash and bank deposits | 313,546 | 236,336 | 165,257 |
| Notes/accounts receivable | 233,424 | 281,278 | 235,441 |
| Inventories | 130,360 | 129,999 | 119,092 |
| Other | 169,548 | 185,533 | 266,744 |
| Allowance for doubtful accounts | $(3,149)$ | $(3,704)$ | $(2,895)$ |
| Fixed assets | 1,274,329 | 1,231,887 | 1,217,210 |
| Tangible fixed assets | 598,854 | 593,607 | 583,016 |
| Buildings | 183,176 | 174,581 | 168,358 |
| Machinery and equipment | 83,428 | 87,484 | 93,153 |
| Land | 252,944 | 249,258 | 242,710 |
| Other | 79,304 | 82,283 | 78,794 |
| Intangible fixed assets | 6,155 | 5,688 | 3,467 |
| Investments and others | 669,319 | 632,592 | 630,727 |
| Investment securities | 501,218 | 466,527 | 471,267 |
| Other investments | 187,773 | 185,876 | 178,911 |
| Allowance for doubtful accounts | $(19,673)$ | $(19,812)$ | $(19,451)$ |
|  |  |  |  |
| Total assets | $¥ \mathbf{2 , 1 1 8 , 0 6 1}$ | $¥ 2,061,331$ | $¥ 2,000,853$ |

Explanatory note: The amounts described above disregard figures of less than one million yen.

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|  |  |  |  |
| :---: | :---: | :---: | :---: |
| Liabilities and Stockholders Equity | $\begin{gathered} \text { September 30, } \\ 2003 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2003 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2002 \end{gathered}$ |
| Current liabilities | ¥ 481,579 | ¥ 525,315 | ¥ 500,231 |
| Notes/accounts payable | 274,306 | 280,392 | 293,055 |
| Short-term bank loans | 2,554 | 3,352 | 626 |
| Accrued expenses | 21,736 | 36,478 | 31,655 |
| Accrued product warranty | 47,666 | 47,978 | 43,078 |
| Accrued employees bonuses | 36,046 | 41,132 | 31,440 |
| Other | 99,269 | 115,982 | 100,376 |
| Fixed liabilities | 131,066 | 114,761 | 91,079 |
| Long-term bank loans | 798 | 883 | 949 |
| Reserve for product warranties | 37,172 | 38,313 | 30,444 |
| Accrued employees retirement benefits | 83,257 | 65,176 | 49,474 |
| Other | 9,838 | 10,388 | 10,211 |
| Total liabilities | 612,646 | 640,077 | 591,311 |
| Common stock | 86,067 | 86,067 | 86,067 |
| Capital surplus | 170,504 | 168,912 | 168,912 |
| Retained earnings (including legal reserves) | 1,295,782 | 1,201,333 | 1,138,572 |
| Unrealized gains on securities available for sale | 38,183 | 21,707 | 25,606 |
| Treasury stock | $(85,122)$ | $(56,766)$ | $(9,616)$ |
| Total stockholders equity | 1,505,415 | 1,421,254 | 1,409,541 |
| Total liabilities and stockholders equity | ¥ 2,118,061 | $¥ 2,061,331$ | $¥ 2,000,853$ |

Note: $\quad$ Reclassifications on stockholders equity have been made to the prior periods-end to conform to the Amended Regulations Concerning the Terms, Forms and Methods of Preparation of Semi-annual Financial Statements, Etc.

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## UNCONSOLIDATED STATEMENTS OF INCOME

For the six months ended September 30, 2003 and 2002

| and forecasts for fiscal year ending March 31, 2004 | Yen |
| :--- | :---: |
| (millions) |  |

Honda Motor Co., Ltd.

|  |  |  |  |
| :--- | :--- | :--- | :--- |

Explanatory note: The amounts described above disregard figures of less than one million yen.

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These forecasts are based on the assumption that the exchange rates for the yen to the U.S. dollar and the euro for the current fiscal year will average $¥ 115$ and $¥ 127$, respectively. This announcement contains forward-looking statements within the meaning of Section 21E of the U.S. Securities Exchange Act of 1934. Honda s actual results could materially differ from those contained in these forward-looking statements as a result of numerous factors outside of Honda s control. Such factors include general economic conditions in Honda s principal markets, and foreign exchange rates between the Japanese yen and other major currencies, as well as other factors detailed from time to time in Honda s reports filed with the U.S. Securities and Exchange Commission.

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## COMMON STOCK INFORMATION

As of September 30, 2003

Honda Motor Co., Ltd.

|  |  |  |
| :--- | :--- | :--- | :--- |
| Number of shares authorized to be issued | $3,600,000,000$ shares |  |
| Number of shares issued and outstanding | $974,414,215$ shares |  |
| Number of stockholders | 56,386 |  |
| Share prices (closing prices on the Tokyo Stock Exchange) | High | $¥ 5,510$ (September 2003) |
|  | Low | $¥ 3,570$ (April 2003) |
|  | Close | $¥ 4,470$ (September 30, 2003) |

## BREAKDOWN OF STOCKHOLDERS

| As of September 30, 2003 Honda Motor Co., Ltd. | Number of stockholders | Number of shares held (thousands) |
| :---: | :---: | :---: |
| Individuals and others | 54,419 | 64,029 |
| Government and municipal corporations | 1 | 4 |
| Financial institutions | 266 | 475,834 |
| Securities companies | 41 | 3,500 |
| Domestic companies and others | 715 | 98,324 |
| Foreign institutions and individuals | 943 | 313,836 |
| Treasury stock | 1 | 18,884 |
|  |  |  |
| Total | 56,386 | 974,414 |

Explanatory notes:

1. The number of shares described above disregard figures of less than one thousand shares.
2. Domestic companies and others include shares of the Japan Securities Depository Center.

## PRINCIPAL STOCKHOLDERS

| As of September 30, 2003 Honda Motor Co., Ltd. | Number of shares held (thousands) | \% |
| :---: | :---: | :---: |
| Japan Trustee Services Bank, Ltd. | 48,958 | 5.0 |
| State Street Bank and Trust Company, N.A. | 41,768 | 4.3 |
| The Master Trust Bank of Japan, Ltd. | 41,360 | 4.2 |
| The Bank of Tokyo-Mitsubishi, Ltd. | 40,555 | 4.2 |
| The Tokio Marine \& Fire Insurance Co., Ltd. | 37,459 | 3.8 |
| The Chase Manhattan Bank, N.A., London | 30,442 | 3.1 |
| Meiji Life Insurance Company | 28,444 | 2.9 |

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| UFJ Bank, Limited | 25,929 | 2.7 |
| :--- | :--- | :--- |
| Sompo Japan Insurance Inc. | 23,830 | 2.4 |
| The Mitsubishi Trust \& Banking Corp. | 21,769 | 2.2 |
|  | - |  |

Explanatory notes: 1. The number of shares described above disregard figures of less than one thousand shares.
2. Number of shares of the Company s common stock held by Japan Trustee Services Bank, Ltd., The Master Trust Bank of Japan, Ltd., are owned exclusively in connection with their trust businesses.
3. State Street Bank and Trust Company, N.A. and The Chase Manhattan Bank, N.A., London conduct custody services of the Company s common stock mainly owned by institutional investors in Europe and the United States and are also nominees of shares of the Company s common stock held by such institutional investors.

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## FIVE-YEAR FINANCIAL RESULTS (UNCONSOLIDATED)

For the years ended March 31, 2000, 2001, 2002 and 2003

| and the six months ended September 30, 2003 Honda Motor Co., Ltd. | Year ended March 31, 2000 | Year ended March 31, 2001 | Year ended March 31, 2002 | Year ended March 31, 2003 | Six months ended September 30, 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales ( $¥$ millions) | $¥ 2,919,840$ | $¥ 3,042,022$ | $¥ 3,211,186$ | ¥ 3,322,719 | ¥ 1,580,708 |
| Ordinary profit ( $¥$ millions) | 201,440 | 137,374 | 218,987 | 242,680 | 152,131 |
| Net income ( $¥$ millions) | 135,322 | 11,326 | 134,925 | 170,035 | 110,315 |
| Net income per common share ( $¥$ ) | 138.88 | 11.62 | 138.47 | 174.63 | 115.00 |
| Total assets ( $¥$ millions) | 1,758,588 | 1,765,814 | 1,937,805 | 2,061,331 | 2,118,061 |
| Stockholders equity ( $¥$ millions) | 1,212,899 | 1,236,686 | 1,342,648 | 1,421,254 | 1,505,415 |
| Stockholders equity per common share ( $¥$ ) | 1,244.75 | 1,269.16 | 1,377.92 | 1,477.49 | 1,575.48 |
| Common stock ( $¥$ millions) | 86,067 | 86,067 | 86,067 | 86,067 | 86,067 |
| Stockholders equity ratio (\%) | 69.0\% | 70.0\% | 69.3\% | 68.9\% | 71.1\% |

Explanatory note: The amounts over one million yen described above disregard figures of less than one million yen.

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## BOARD OF DIRECTORS

As of September 30, 2003

## Chairman and Representative Director

Yoshihide Munekuni
President and Representative Director
Takeo Fukui
Executive Vice President and Representative Director
Koichi Amemiya
Senior Managing and Representative Directors
Michiyoshi Hagino
Minoru Harada
Motoatsu Shiraishi
Satoshi Aoki
Hiroshi Okubo
Managing Directors
Atsuyoshi Hyogo
Satoshi Dobashi
Satoshi Toshida
Koki Hirashima
Koichi Kondo
Yasuo Ikenoya
Toru Onda
Akira Takano
Takanobu Ito

Directors
Satoru Kishi
Mikio Yoshimi
Masaaki Kato
Shigeru Takagi
Masahiro Yoshimura
Hiroshi Kuroda
Akio Hamada
Teruo Kowashi
Seiichi Moriguchi
Tetsuo Iwamura
Takashi Yamamoto
Masaru Takabayashi
Tatsuhiro Oyama
Suguru Kanazawa
Manabu Nishimae
Fumihiko Ike
Masaya Yamashita
Hiroshi Kobayashi
Director and Advisor
Hiroyuki Yoshino
Corporate Auditors
Kunihiro Chujo*
Koji Miyajima*
Koukei Higuchi
Kuniyasu Yamada

* Full-time service auditor

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HONDA MOTOR CO., LTD. AND SUBSIDIARIES

## Consolidated Financial Statements

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## HONDA MOTOR CO., LTD. AND SUBSIDIARIES

## Consolidated Balance Sheets

September 30, 2002 and 2003 and March 31, 2003


## Edgar Filing: HONDA MOTOR CO LTD - Form 6-K

| Liabilities and Stockholders Equity |  |  |  |
| :---: | :---: | :---: | :---: |
| Current liabilities: |  |  |  |
| Short-term debt (note 5) | $¥$ 937,819 | $¥$ 803,532 | $¥ 877,954$ |
| Current portion of long-term debt (note 5) | 142,231 | 405,533 | 304,342 |
| Trade payables: |  |  |  |
| Notes | 24,736 | 26,570 | 26,076 |
| Accounts | 750,848 | 739,668 | 804,595 |
| Accrued expenses | 719,596 | 789,475 | 777,492 |
| Income taxes payable | 66,269 | 65,439 | 64,179 |
| Other current liabilities | 232,643 | 324,475 | 267,752 |
| Total current liabilities | 2,874,142 | 3,154,692 | 3,122,390 |
| Long-term debt (note 5) | 953,833 | 1,283,072 | 1,140,182 |
| Other liabilities (note 6) | 550,260 | 810,042 | 788,999 |
| Total liabilities | 4,378,235 | 5,247,806 | 5,051,571 |
| Stockholders equity: |  |  |  |
| Common stock, authorized $3,600,000,000$ shares ; issued $974,414,215$ shares at September 30, 2002 and 2003 and March 31, 2003 | 86,067 | 86,067 | 86,067 |
| Capital surplus | 172,529 | 172,719 | 172,529 |
| Legal reserves | 29,012 | 32,335 | 29,391 |
| Retained earnings | 2,945,720 | 3,382,512 | 3,161,664 |
| Accumulated other comprehensive income (loss) (notes 4 and 8) | $(630,362)$ | $(844,530)$ | $(763,165)$ |
| Treasury stock, at cost $1,932,337$ shares at September 30, 2002, 18,884,208 shares at September 30, 2003 and 12,797,465 shares at March 31, 2003 | $(9,616)$ | $(85,122)$ | $(56,766)$ |
| Total stockholders equity | 2,593,350 | 2,743,981 | 2,629,720 |
| Commitments and contingent liabilities (notes 11 and 12) |  |  |  |
| Total liabilities and stockholders equity | $¥ 6,971,585$ | $¥ 7,991,787$ | ¥ 7,681,291 |

See accompanying notes to consolidated financial statements.

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HONDA MOTOR CO., LTD. AND SUBSIDIARIES

## Consolidated Statements of Income

For the six months ended September 30, 2002 and 2003 and the year ended March 31, 2003

|  | Yen (millions) |  |  |
| :---: | :---: | :---: | :---: |
|  | September | September | March |
|  | 30, 2002 | 30, 2003 | 31, 2003 |
|  | unaudited | unaudited | audited |
| Net sales and other operating revenue | $¥ 3,853,611$ | $¥ 4,025,431$ | $¥ 7,971,499$ |
| Operating costs and expenses: |  |  |  |
| Cost of sales | 2,614,864 | 2,784,909 | 5,410,192 |
| Selling, general and administrative | 701,855 | 719,779 | 1,434,995 |
| Research and development | 213,023 | 218,872 | 436,863 |
|  | - | - |  |
|  | 3,529,742 | 3,723,560 | 7,282,050 |
|  | - | - |  |
| Operating income | 323,869 | 301,871 | 689,449 |
| Other income (note 1 (q)): |  |  |  |
| Interest | 4,093 | 5,297 | 7,445 |
| Other | 5,541 | 39,412 | 5,741 |
|  | 9,634 | 44,709 | 13,186 |
|  | - | - |  |
| Other expenses (note 1(q)): |  |  |  |
| Interest | 6,377 | 5,527 | 12,207 |
| Other | 53,425 | 9,172 | 80,673 |
|  |  | - |  |
|  | 59,802 | 14,699 | 92,880 |
|  |  | - |  |
| Income before income taxes and equity in income of affiliates | 273,701 | 331,881 | 609,755 |
| Income taxes : |  |  |  |
| Current | 115,897 | 62,557 | 176,632 |
| Deferred | $(8,713)$ | 66,145 | 68,433 |
|  | 107,184 | 128,702 | 245,065 |
|  |  |  |  |
| Income before equity in income of affiliates | 166,517 | 203,179 | 364,690 |
| Equity in income of affiliates | 28,262 | 35,999 | 61,972 |
| Net income | $¥ 194,779$ | ¥ 239,178 | ¥ 426,662 |


|  | Yen |  |  |
| :---: | :---: | :---: | :---: |
|  | September <br> 30, 2002 | September $\text { 30, } 2003$ | March <br> 31, 2003 |
| Basic net income per common share (note 1(o)): |  |  |  |
|  | ¥ 199.98 | $¥ 249.34$ | ¥ 439.43 |

See accompanying notes to consolidated financial statements.

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# HONDA MOTOR CO., LTD. AND SUBSIDIARIES 

## Consolidated Statements of Stockholders Equity

For the six months ended September 30, 2002 and 2003 and the year ended March 31, 2003

## Yen (millions)

## September

30, 2002

