

GERMAN AMERICAN BANCORP, INC.  
Form 10-Q  
May 06, 2010

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

Quarterly Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Quarterly Period Ended March 31, 2010

Or

Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Transition Period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-15877

German American Bancorp, Inc.  
(Exact name of registrant as specified in its charter)

Indiana  
(State or other jurisdiction of  
incorporation or organization)

35-1547518  
(I.R.S. Employer  
Identification No.)

711 Main Street, Jasper, Indiana 47546  
(Address of Principal Executive Offices and Zip Code)

Registrant's telephone number, including area code: (812) 482-1314

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company:

Large Accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act):

YES  NO

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Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class                      | Outstanding at May 5, 2010 |
|----------------------------|----------------------------|
| Common Stock, no par value | 11,101,560                 |

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CAUTION REGARDING FORWARD-LOOKING STATEMENTS AND ASSOCIATED RISKS

Information included in or incorporated by reference in this Quarterly Report on Form 10-Q, our other filings with the Securities and Exchange Commission (the “SEC”) and our press releases or other public statements, contains or may contain “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Please refer to the discussions of our forward-looking statements and associated risks in our annual report on Form 10-K for the year ended December 31, 2009, in Item 1, “Business – Forward-Looking Statements and Associated Risks” and our discussion of risk factors in Item 1A, “Risk Factors” of that annual report on Form 10-K, as updated from time to time in our subsequent SEC filings, including by Item 2 of Part I of this Report (“Management’s Discussion and Analysis of Financial Condition and Results of Operations”) at the conclusion of that Item 2 under the heading “Forward-Looking Statements and Associated Risks.”

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## GERMAN AMERICAN BANCORP, INC.

## CONSOLIDATED BALANCE SHEETS

(unaudited, dollars in thousands except share and per share data)

|                                                                                                                                | March 31,<br>2010   | December 31,<br>2009 |
|--------------------------------------------------------------------------------------------------------------------------------|---------------------|----------------------|
| <b>ASSETS</b>                                                                                                                  |                     |                      |
| Cash and Due from Banks                                                                                                        | \$ 15,480           | \$ 16,052            |
| Federal Funds Sold and Other Short-term Investments                                                                            | 29,919              | 12,002               |
| Cash and Cash Equivalents                                                                                                      | 45,399              | 28,054               |
| Securities Available-for-Sale, at Fair Value                                                                                   | 260,732             | 250,940              |
| Securities Held-to-Maturity, at Cost (Fair value of \$2,141 and \$2,801 on March 31, 2010 and December 31, 2009, respectively) | 2,101               | 2,774                |
| Loans Held-for-Sale                                                                                                            | 5,270               | 5,706                |
| Loans                                                                                                                          | 867,641             | 879,475              |
| Less: Unearned Income                                                                                                          | (1,623)             | (1,653)              |
| Allowance for Loan Losses                                                                                                      | (10,713)            | (11,016)             |
| Loans, Net                                                                                                                     | 855,305             | 866,806              |
| Stock in FHLB of Indianapolis and Other Restricted Stock, at Cost                                                              | 10,621              | 10,621               |
| Premises, Furniture and Equipment, Net                                                                                         | 21,122              | 22,153               |
| Other Real Estate                                                                                                              | 1,639               | 2,363                |
| Goodwill                                                                                                                       | 9,655               | 9,655                |
| Intangible Assets                                                                                                              | 2,400               | 2,618                |
| Company Owned Life Insurance                                                                                                   | 24,212              | 24,008               |
| Accrued Interest Receivable and Other Assets                                                                                   | 15,556              | 17,267               |
| <b>TOTAL ASSETS</b>                                                                                                            | <b>\$ 1,254,012</b> | <b>\$ 1,242,965</b>  |
| <b>LIABILITIES</b>                                                                                                             |                     |                      |
| Non-interest-bearing Demand Deposits                                                                                           | \$ 158,163          | \$ 155,268           |
| Interest-bearing Demand, Savings, and Money Market Accounts                                                                    | 473,278             | 484,699              |
| Time Deposits                                                                                                                  | 341,554             | 329,676              |
| Total Deposits                                                                                                                 | 972,995             | 969,643              |
| FHLB Advances and Other Borrowings                                                                                             | 151,647             | 148,121              |
| Accrued Interest Payable and Other Liabilities                                                                                 | 13,121              | 11,652               |
| <b>TOTAL LIABILITIES</b>                                                                                                       | <b>1,137,763</b>    | <b>1,129,416</b>     |
| <b>SHAREHOLDERS' EQUITY</b>                                                                                                    |                     |                      |
| Preferred Stock, \$10 par value; 500,000 shares authorized, no shares issued                                                   | —                   | —                    |
| Common Stock, no par value, \$1 stated value; 20,000,000 shares authorized                                                     | 11,102              | 11,077               |
| Additional Paid-in Capital                                                                                                     | 68,892              | 68,816               |
| Retained Earnings                                                                                                              | 30,741              | 29,041               |

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|                                                    |                     |                     |
|----------------------------------------------------|---------------------|---------------------|
| Accumulated Other Comprehensive Income, Net of Tax | 5,514               | 4,615               |
| <b>TOTAL SHAREHOLDERS' EQUITY</b>                  | <b>116,249</b>      | <b>113,549</b>      |
| <b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>  | <b>\$ 1,254,012</b> | <b>\$ 1,242,965</b> |
| End of period shares issued and outstanding        | 11,101,560          | 11,077,382          |

See accompanying notes to consolidated financial statements.

GERMAN AMERICAN BANCORP, INC.  
CONSOLIDATED STATEMENTS OF INCOME  
AND COMPREHENSIVE INCOME

(unaudited, dollars in thousands except share and per share data)

|                                                                 | Three Months Ended<br>March 31, |               |
|-----------------------------------------------------------------|---------------------------------|---------------|
|                                                                 | 2010                            | 2009          |
| <b>INTEREST INCOME</b>                                          |                                 |               |
| Interest and Fees on Loans                                      | \$ 12,839                       | \$ 13,394     |
| Interest on Federal Funds Sold and Other Short-term Investments | 9                               | 17            |
| Interest and Dividends on Securities:                           |                                 |               |
| Taxable                                                         | 2,465                           | 2,190         |
| Non-taxable                                                     | 270                             | 256           |
| <b>TOTAL INTEREST INCOME</b>                                    | <b>15,583</b>                   | <b>15,857</b> |
| <b>INTEREST EXPENSE</b>                                         |                                 |               |
| Interest on Deposits                                            | 2,612                           | 4,005         |
| Interest on FHLB Advances and Other Borrowings                  | 1,322                           | 1,211         |
| <b>TOTAL INTEREST EXPENSE</b>                                   | <b>3,934</b>                    | <b>5,216</b>  |
| <b>NET INTEREST INCOME</b>                                      | <b>11,649</b>                   | <b>10,641</b> |
| Provision for Loan Losses                                       | 1,500                           | 750           |
| <b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b>      | <b>10,149</b>                   | <b>9,891</b>  |
| <b>NON-INTEREST INCOME</b>                                      |                                 |               |
| Trust and Investment Product Fees                               | 391                             | 390           |
| Service Charges on Deposit Accounts                             | 946                             | 1,060         |
| Insurance Revenues                                              | 1,686                           | 1,487         |
| Company Owned Life Insurance                                    | 202                             | 238           |
| Other Operating Income                                          | 1,036                           | 504           |
| Net Gains on Sales of Loans                                     | 318                             | 565           |
| Net Gain (Loss) on Securities                                   | —                               | —             |
| <b>TOTAL NON-INTEREST INCOME</b>                                | <b>4,579</b>                    | <b>4,244</b>  |
| <b>NON-INTEREST EXPENSE</b>                                     |                                 |               |
| Salaries and Employee Benefits                                  | 5,549                           | 5,614         |
| Occupancy Expense                                               | 887                             | 867           |
| Furniture and Equipment Expense                                 | 652                             | 662           |
| FDIC Premiums                                                   | 352                             | 335           |
| Data Processing Fees                                            | 359                             | 357           |
| Professional Fees                                               | 521                             | 607           |
| Advertising and Promotion                                       | 269                             | 288           |
| Supplies                                                        | 195                             | 135           |
| Intangible Amortization                                         | 218                             | 221           |
| Other Operating Expenses                                        | 1,264                           | 995           |
| <b>TOTAL NON-INTEREST EXPENSE</b>                               | <b>10,266</b>                   | <b>10,081</b> |
| <b>Income before Income Taxes</b>                               | <b>4,462</b>                    | <b>4,054</b>  |
| Income Tax Expense                                              | 1,211                           | 1,112         |

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|                                                   |    |       |    |       |
|---------------------------------------------------|----|-------|----|-------|
| NET INCOME                                        | \$ | 3,251 | \$ | 2,942 |
| COMPREHENSIVE INCOME                              | \$ | 4,150 | \$ | 4,305 |
| Earnings Per Share and Diluted Earnings Per Share | \$ | 0.29  | \$ | 0.27  |
| Dividends Per Share                               | \$ | 0.14  | \$ | 0.14  |

See accompanying notes to consolidated financial statements.



GERMAN AMERICAN BANCORP, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(unaudited, dollars in thousands)

|                                                                            | Three Months Ended<br>March 31, |           |
|----------------------------------------------------------------------------|---------------------------------|-----------|
|                                                                            | 2010                            | 2009      |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                |                                 |           |
| Net Income                                                                 | \$ 3,251                        | \$ 2,942  |
| Adjustments to Reconcile Net Income to Net Cash from Operating Activities: |                                 |           |
| Net Amortization (Accretion) on Securities                                 | 109                             | (111)     |
| Depreciation and Amortization                                              | 963                             | 898       |
| Loans Originated for Sale                                                  | (17,467)                        | (46,525)  |
| Proceeds from Sales of Loans Held-for-Sale                                 | 18,221                          | 36,995    |
| Loss in Investment in Limited Partnership                                  | 17                              | 41        |
| Provision for Loan Losses                                                  | 1,500                           | 750       |
| Gain on Sale of Loans , Net                                                | (318)                           | (565)     |
| Loss (Gain) on Sales of Other Real Estate and Repossessed Assets           | (358)                           | 57        |
| Loss (Gain) on Disposition of Premises and Equipment                       | (56)                            | 11        |
| Increase in Cash Surrender Value of Company Owned Life Insurance           | (204)                           | (241)     |
| Equity Based Compensation                                                  | 101                             | 118       |
| Change in Assets and Liabilities:                                          |                                 |           |
| Interest Receivable and Other Assets                                       | 1,694                           | 2,591     |
| Interest Payable and Other Liabilities                                     | 977                             | (636)     |
| Net Cash from Operating Activities                                         | 8,430                           | (3,675)   |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                                |                                 |           |
| Proceeds from Maturities of Securities Available-for-Sale                  | 10,511                          | 8,663     |
| Proceeds from Sales of Securities Available-for-Sale                       | —                               | 379       |
| Purchase of Securities Available-for-Sale                                  | (19,022)                        | (29,587)  |
| Proceeds from Maturities of Securities Held-to-Maturity                    | 674                             | 309       |
| Purchase of Loans                                                          | (175)                           | (550)     |
| Proceeds from Sales of Loans                                               | 1,325                           | 3,603     |
| Loans Made to Customers, Net of Payments Received                          | 8,522                           | 15,885    |
| Proceeds from Sales of Other Real Estate                                   | 1,405                           | 111       |
| Property and Equipment Expenditures                                        | (142)                           | (333)     |
| Proceeds from Sales of Property and Equipment                              | 491                             | —         |
| Net Cash from Investing Activities                                         | 3,589                           | (1,520)   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                                |                                 |           |
| Change in Deposits                                                         | 3,352                           | 10,756    |
| Change in Short-term Borrowings                                            | 3,557                           | (1,600)   |
| Repayments of Long-term Debt                                               | (32)                            | (29)      |
| Dividends Paid                                                             | (1,551)                         | (1,544)   |
| Net Cash from Financing Activities                                         | 5,326                           | 7,583     |
| Net Change in Cash and Cash Equivalents                                    | 17,345                          | 2,388     |
| Cash and Cash Equivalents at Beginning of Year                             | 28,054                          | 44,992    |
| Cash and Cash Equivalents at End of Period                                 | \$ 45,399                       | \$ 47,380 |

|                                        |    |       |          |
|----------------------------------------|----|-------|----------|
| Cash Paid During the Period for        |    |       |          |
| Interest                               | \$ | 4,156 | \$ 5,587 |
| Income Taxes                           |    | 3     | —        |
| Supplemental Non Cash Disclosures      |    |       |          |
| Loans Transferred to Other Real Estate | \$ | 323   | \$ 715   |

See accompanying notes to consolidated financial statements.

GERMAN AMERICAN BANCORP, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2010  
(unaudited, dollars in thousands except share and per share data)

Note 1 – Basis of Presentation

German American Bancorp, Inc. operates primarily in the banking industry. The accounting and reporting policies of German American Bancorp, Inc. and its subsidiaries conform to U.S. generally accepted accounting principles. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles have been condensed or omitted. All adjustments which are, in the opinion of management, necessary for a fair presentation of the results for the periods reported have been included in the accompanying unaudited consolidated financial statements, and all such adjustments are of a normal recurring nature. Certain prior year amounts have been reclassified to conform with current classifications. It is suggested that these consolidated financial statements and notes be read in conjunction with the financial statements and notes thereto in the German American Bancorp, Inc. December 31, 2009 Annual Report on Form 10-K.

Note 2 – Per Share Data

The computations of Earnings per Share and Diluted Earnings per Share are as follows:

|                                             | Three Months Ended<br>March 31, |            |
|---------------------------------------------|---------------------------------|------------|
|                                             | 2010                            | 2009       |
| <b>Earnings per Share:</b>                  |                                 |            |
| Net Income                                  | \$ 3,251                        | \$ 2,942   |
| Weighted Average Shares Outstanding         | 11,081,680                      | 11,036,942 |
| Earnings per Share                          | \$ 0.29                         | \$ 0.27    |
| <b>Diluted Earnings per Share:</b>          |                                 |            |
| Net Income                                  | \$ 3,251                        | \$ 2,942   |
| Weighted Average Shares Outstanding         | 11,081,680                      | 11,036,942 |
| Potentially Dilutive Shares, Net            | 6,707                           | —          |
| Diluted Weighted Average Shares Outstanding | 11,088,387                      | 11,036,942 |
| Diluted Earnings per Share                  | \$ 0.29                         | \$ 0.27    |

Stock options for 99,275 and 201,254 shares of common stock were not considered in computing diluted earnings per share for the quarter ended March 31, 2010 and 2009, respectively, because they were anti-dilutive.

GERMAN AMERICAN BANCORP, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2010  
(unaudited, dollars in thousands except share and per share data)

## Note 3 – Securities

The amortized cost, unrealized gross gains and losses recognized in accumulated other comprehensive income (loss), and fair value of Securities Available-for-Sale at March 31, 2010 and December 31, 2009, were as follows:

| Securities Available-for-Sale:                  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value     |
|-------------------------------------------------|-------------------|------------------------------|-------------------------------|-------------------|
| <b>March 31, 2010</b>                           |                   |                              |                               |                   |
| U.S. Treasury and Agency Securities             | \$ 5,000          | \$ 2                         | \$ —                          | \$ 5,002          |
| Obligations of State and Political Subdivisions | 21,678            | 1,281                        | (10)                          | 22,949            |
| Mortgage-backed Securities - Residential        | 222,824           | 7,623                        | (101)                         | 230,346           |
| Equity Securities                               | 2,818             | 22                           | (405)                         | 2,435             |
| <b>Total</b>                                    | <b>\$ 252,320</b> | <b>\$ 8,928</b>              | <b>\$ (516)</b>               | <b>\$ 260,732</b> |
| <b>December 31, 2009</b>                        |                   |                              |                               |                   |
| U.S. Treasury and Agency Securities             | \$ 5,000          | \$ —                         | \$ (30)                       | \$ 4,970          |
| Obligations of State and Political Subdivisions | 21,511            | 931                          | (64)                          | 22,378            |
| Mortgage-backed Securities - Residential        | 214,591           | 7,065                        | (404)                         | 221,252           |
| Equity Securities                               | 2,818             | 13                           | (491)                         | 2,340             |
| <b>Total</b>                                    | <b>\$ 243,920</b> | <b>\$ 8,009</b>              | <b>\$ (989)</b>               | <b>\$ 250,940</b> |

Equity securities that do not have readily determinable fair values are included in the above totals, are carried at historical cost and are evaluated for impairment on a periodic basis. All mortgage-backed securities in the above table are residential mortgage-backed securities and guaranteed by government sponsored entities.

The carrying amount, unrecognized gains and losses and fair value of Securities Held-to-Maturity at March 31, 2010 and December 31, 2009, were as follows:

| Securities Held-to-Maturity:                    | Carrying<br>Amount | Gross<br>Unrecognized<br>Gains | Gross<br>Unrecognized<br>Losses | Fair<br>Value |
|-------------------------------------------------|--------------------|--------------------------------|---------------------------------|---------------|
| <b>March 31, 2010</b>                           |                    |                                |                                 |               |
| Obligations of State and Political Subdivisions | \$ 2,101           | \$ 40                          | \$ —                            | \$ 2,141      |
| <b>December 31, 2009</b>                        |                    |                                |                                 |               |
| Obligations of State and Political Subdivisions | \$ 2,774           | \$ 27                          | \$ —                            | \$ 2,801      |

GERMAN AMERICAN BANCORP, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2010  
(unaudited, dollars in thousands except share and per share data)

## Note 3 – Securities (continued)

The amortized cost and fair value of Securities at March 31, 2010 by contractual maturity are shown below. Expected maturities may differ from contractual maturities because some issuers have the right to call or prepay certain obligations with or without call or prepayment penalties. Mortgage-backed and Equity Securities are not due at a single maturity date and are shown separately.

|                                          | Amortized<br>Cost | Fair<br>Value |
|------------------------------------------|-------------------|---------------|
| <b>Securities Available-for-Sale:</b>    |                   |               |
| Due in one year or less                  | \$ 819            | \$ 833        |
| Due after one year through five years    | 3,469             | 3,668         |
| Due after five years through ten years   | 10,074            | 10,204        |
| Due after ten years                      | 12,316            | 13,246        |
| Mortgage-backed Securities - Residential | 222,824           | 230,346       |
| Equity Securities                        | 2,818             | 2,435         |
| Totals                                   | \$ 252,320        | \$ 260,732    |

|                                        | Carrying<br>Amount | Fair<br>Value |
|----------------------------------------|--------------------|---------------|
| <b>Securities Held-to-Maturity:</b>    |                    |               |
| Due in one year or less                | \$ 175             | \$ 177        |
| Due after one year through five years  | 669                | 683           |
| Due after five years through ten years | 937                | 957           |
| Due after ten years                    | 320                | 324           |
| Totals                                 | \$ 2,101           | \$ 2,141      |

Below is a summary of securities with unrealized losses as of March 31, 2010 and December 31, 2009, presented by length of time the securities have been in a continuous unrealized loss position:

| At March 31, 2010:                              | Less than 12 Months |                    | 12 Months or More |                    | Total         |                    |
|-------------------------------------------------|---------------------|--------------------|-------------------|--------------------|---------------|--------------------|
|                                                 | Fair<br>Value       | Unrealized<br>Loss | Fair<br>Value     | Unrealized<br>Loss | Fair<br>Value | Unrealized<br>Loss |
| U.S. Treasury and Agency Securities             | \$ —                | \$ —               | \$ —              | \$ —               | \$ —          | \$ —               |
| Obligations of State and Political Subdivisions | 1,785               | (10)               | —                 | —                  | 1,785         | (10)               |
| Mortgage-backed Securities - Residential        | 47,964              | (100)              | 39                | (1)                | 48,003        | (101)              |
| Equity Securities                               | 1,619               | (405)              | —                 | —                  | 1,619         | (405)              |
| Total                                           | \$ 51,368           | \$ (515)           | \$ 39             | \$ (1)             | \$ 51,407     | \$ (516)           |

| At December 31, 2009: | Less than 12 Months | 12 Months or More | Total |
|-----------------------|---------------------|-------------------|-------|
|-----------------------|---------------------|-------------------|-------|

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|                                                 | Fair<br>Value | Unrealized<br>Loss | Fair<br>Value | Unrealized<br>Loss | Fair<br>Value | Unrealized<br>Loss |
|-------------------------------------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|
| U.S. Treasury and Agency Securities             | \$ 4,970      | \$ (30)            | \$ —          | \$ —               | \$ 4,970      | \$ (30)            |
| Obligations of State and Political Subdivisions | 3,419         | (64)               | —             | —                  | 3,419         | (64)               |
| Mortgage-backed Securities - Residential        | 47,726        | (403)              | 40            | (1)                | 47,766        | (404)              |
| Equity Securities                               | 1,533         | (491)              | —             | —                  | 1,533         | (491)              |
| Total                                           | \$ 57,648     | \$ (988)           | \$ 40         | \$ (1)             | \$ 57,688     | \$ (989)           |

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GERMAN AMERICAN BANCORP, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2010  
(unaudited, dollars in thousands except share and per share data)

Note 3 – Securities (continued)

Securities are written down to fair value when a decline in fair value is not considered temporary. In estimating other-than-temporary losses, management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the Company has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. The Company doesn't intend to sell or expect to be required to sell these securities, and the decline in fair value is largely due to changes in market interest rates, therefore, the Company does not consider these securities to be other-than-temporarily impaired. All mortgage-backed securities in the Company's portfolio are guaranteed by government sponsored entities, are investment grade, and are performing as expected.

The Company's equity securities consist of non-controlling investments in other banking organizations. When a decline in fair value below cost is deemed to be other-than-temporary, the unrealized loss must be recognized as a charge to earnings. At March 31, 2010 and December 31, 2009, certain equity securities in the Company's portfolio with fair values below amortized cost were deemed to not be other-than-temporarily impaired due in large part to the overall financial condition of the issuers which included continued profitability throughout the first quarter of 2010 and during 2009 and that the fair value of the securities has declined due to difficult macroeconomic conditions for equity security valuations of banking organizations. In addition, the length of time that fair value has been less than cost was assessed and it is reasonable to expect that fair value can recover to a level greater than cost in a reasonable period of time.

Proceeds from the sales of Available-for-Sale Securities are summarized below:

|                                | Three Months<br>Ended<br>March 31,<br>2010 | Three Months<br>Ended<br>March 31,<br>2009 |
|--------------------------------|--------------------------------------------|--------------------------------------------|
| Proceeds from Sales and Calls  | \$ —                                       | \$ 379                                     |
| Gross Gains on Sales and Calls | —                                          | —                                          |
| Income Taxes on Gross Gains    | —                                          | —                                          |

Note 4 – Loans

Total loans, as presented on the balance sheet, are comprised of the following classifications:

|                                 | March 31,<br>2010 | December 31,<br>2009 |
|---------------------------------|-------------------|----------------------|
| Commercial and Industrial Loans | \$ 197,490        | \$ 188,962           |
| Commercial Real Estate Loans    | 328,565           | 334,255              |
| Agricultural Loans              | 144,396           | 156,845              |
| Consumer Loans                  | 113,640           | 114,736              |

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|                            |            |            |
|----------------------------|------------|------------|
| Residential Mortgage Loans | 83,550     | 84,677     |
| Total Loans                | \$ 867,641 | \$ 879,475 |
| Less: Unearned Income      | (1,623)    | (1,653)    |
| Allowance for Loan Losses  | (10,713)   | (11,016)   |
| Loans, Net                 | \$ 855,305 | \$ 866,806 |

Information Regarding Impaired Loans:

|                                                            |        |          |
|------------------------------------------------------------|--------|----------|
| Impaired Loans with No Allowance for Loan Losses Allocated | \$ 684 | \$ 1,213 |
| Impaired Loans with Allowance for Loan Losses Allocated    | 6,931  | 6,932    |
| Amount of Allowance Allocated to Impaired Loans            | 2,138  | 3,024    |



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## Note 5 – Allowance for Loan Losses

A summary of the activity in the Allowance for Loan Losses follows:

|                                      | March 31,<br>2010 | March 31,<br>2009 |
|--------------------------------------|-------------------|-------------------|
| Balance as of January 1              | \$ 11,016         | \$ 9,522          |
| Provision for Loan Losses            | 1,500             | 750               |
| Recoveries of Prior Loan Losses      | 102               | 514               |
| Loan Losses Charged to the Allowance | (1,905)           | (742)             |
| Balance as of March 31               | \$ 10,713         | \$ 10,044         |

## Note 6 – Segment Information

The Company's operations include three primary segments: core banking, trust and investment advisory services, and insurance operations. The core banking segment involves attracting deposits from the general public and using such funds to originate consumer, commercial and agricultural, commercial and agricultural real estate, and residential mortgage loans, primarily in the Company's local markets. The core banking segment also involves the sale of residential mortgage loans in the secondary market. The trust and investment advisory services segment involves providing trust, investment advisory, and brokerage services to customers. The insurance segment offers a full range of personal and corporate property and casualty insurance products, primarily in the affiliate banks' local markets.

The core banking segment is comprised by the Company's banking subsidiary, German American Bancorp, which operates through 28 retail banking offices. Net interest income from loans and investments funded by deposits and borrowings is the primary revenue for the core-banking segment. The trust and investment advisory services segment's revenues are comprised primarily of fees generated by German American Financial Advisors & Trust Company. These fees are derived by providing trust, investment advisory, and brokerage services to its customers. The insurance segment consists of German American Insurance, Inc., which provides a full line of personal and corporate insurance products from seven offices; and German American Reinsurance Company, Ltd., which reinsures credit insurance products sold by the Company's affiliate banks. Commissions derived from the sale of insurance products are the primary source of revenue for the insurance segment.

The following segment financial information has been derived from the internal financial statements of German American Bancorp, Inc., which are used by management to monitor and manage the financial performance of the Company. The accounting policies of the three segments are the same as those of the Company. The evaluation process for segments does not include holding company income and expense. Holding company amounts are the primary differences between segment amounts and consolidated totals, and are reflected in the column labeled "Other" below, along with amounts to eliminate transactions between segments.

Three Months Ended  
March 31, 2010

| Core<br>Banking | Trust and<br>Investment<br>Advisory<br>Services | Insurance | Other | Consolidated<br>Totals |
|-----------------|-------------------------------------------------|-----------|-------|------------------------|
|-----------------|-------------------------------------------------|-----------|-------|------------------------|

|                                   |           |       |       |          |           |
|-----------------------------------|-----------|-------|-------|----------|-----------|
| Net Interest Income               | \$ 12,086 | \$ 2  | \$ 8  | \$ (447) | \$ 11,649 |
| Net Gains on Sales of Loans       | 318       | —     | —     | —        | 318       |
| Net Gain (Loss) on Securities     | —         | —     | —     | —        | —         |
| Trust and Investment Product Fees | 1         | 391   | —     | (1)      | 391       |
| Insurance Revenues                | 13        | 6     | 1,674 | (7)      | 1,686     |
| Noncash Item:                     |           |       |       |          |           |
| Provision for Loan Losses         | 1,500     | —     | —     | —        | 1,500     |
| Depreciation and Amortization     | 720       | 6     | 237   | —        | 963       |
| Income Tax Expense                | 1,438     | (51)  | 113   | (289)    | 1,211     |
| Segment Profit (Loss)             | 3,367     | (77)  | 161   | (200)    | 3,251     |
| Segment Assets                    | 1,248,042 | 2,151 | 8,535 | (4,716)  | 1,254,012 |

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## Note 6 – Segment Information (continued)

Three Months Ended  
March 31, 2009

|                                   | Core<br>Banking | Trust and<br>Investment<br>Advisory<br>Services | Insurance | Other    | Consolidated<br>Totals |
|-----------------------------------|-----------------|-------------------------------------------------|-----------|----------|------------------------|
| Net Interest Income               | \$ 10,747       | \$ 1                                            | \$ 13     | \$ (120) | \$ 10,641              |
| Net Gains on Sales of Loans       | 565             | —                                               | —         | —        | 565                    |
| Net Gain (Loss) on Securities     | —               | —                                               | —         | —        | —                      |
| Trust and Investment Product Fees | 1               | 390                                             | —         | (1)      | 390                    |
| Insurance Revenues                | 16              | 2                                               | 1,483     | (14)     | 1,487                  |
| Noncash Item:                     |                 |                                                 |           |          |                        |
| Provision for Loan Losses         | 750             | —                                               | —         | —        | 750                    |
| Depreciation and Amortization     | 665             | 7                                               | 226       | —        | 898                    |
| Income Tax Expense                | 1,342           | (53)                                            | 23        | (200)    | 1,112                  |
| Segment Profit (Loss)             | 2,950           | (80)                                            | 36        | 36       | 2,942                  |
| Segment Assets                    | 1,197,562       | 1,929                                           | 8,640     | (3,828)  | 1,204,303              |

## Note 7 – Stock Repurchase Plan

On April 26, 2001 the Company announced that its Board of Directors approved a stock repurchase program for up to 607,754 (as adjusted for subsequent stock dividends) of the outstanding Common Shares of the Company. Shares may be purchased from time to time in the open market and in large block privately negotiated transactions. The Company is not obligated to purchase any shares under the program, and the program may be discontinued at any time before the maximum number of shares specified by the program is purchased. As of March 31, 2010, the Company had purchased 334,965 (as adjusted for subsequent stock dividends) shares under the program. No shares were purchased under the plan during the three months ended March 31, 2010.

## Note 8 – Equity Plans and Equity Based Compensation

The Company maintains equity incentive plans under which stock options, restricted stock, and other equity incentive awards can be granted. At March 31, 2010, the Company has reserved 657,956 shares of Common Stock (as adjusted for subsequent stock dividends and subject to further customary anti-dilution adjustments) for the purpose of issuance pursuant to outstanding and future grants of options, restricted stock, and other equity awards to officers, directors and other employees of the Company.

For the three months ended March 31, 2010 and 2009, the Company granted no options, and accordingly, recorded no stock option expense related to option grants during the three months ended March 31, 2010 and 2009. In addition, there was no unrecognized option expense as all outstanding options were fully vested prior to March 31, 2010 and 2009.

During the quarters ended March 31, 2010 and 2009, the Company granted awards of 24,178 and 42,775 shares of restricted stock, respectively. The expense recorded for the restricted stock grants totaled \$100 (or \$60, net of an income tax benefit of \$40) during the three months ended March 31, 2010. The expense recorded for the restricted stock grants totaled \$118 (or \$71, net of an income tax benefit of \$47) during the three months ended March 31, 2009. Unrecognized expense associated with the restricted stock grants totaled \$300 and \$352 as of March 31, 2010 and 2009, respectively.

The Company maintains an Employee Stock Purchase Plan (a 1999 plan that expired at the end of the most recent plan year in August 2009; a 2009 plan that is substantively the same in all material respects has succeeded the 1999 plan for the annual offering period that commenced in August 2009) whereby eligible employees have the option to purchase the Company's common stock at a discount. The plan year for the Employee Stock Purchase Plan runs from August 17 through August 16 of the subsequent year.

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Note 8 – Equity Plans and Equity Based Compensation (continued)

The purchase price of the shares under this Plan is 95% of the fair market value of the Company's common stock as of the last day of the plan year. The 1999 plan provided for the purchase of up to 542,420 shares of common stock, and the 2009 plan provides for the purchase of up to 500,000 shares of common stock. The Company may obtain shares for sale under both the 1999 and 2009 plans by purchases on the open market or from private sources, or by issuing authorized but unissued common shares. Funding for the purchase of common stock is from employee and Company contributions. The Employee Stock Purchase Plan was not considered compensatory and no expense was recorded during the 2008/2009 and 2009/2010 plan years.

Note 9 – Employee Benefit Plans

The Company acquired through previous bank mergers a noncontributory defined benefit pension plan with benefits based on years of service and compensation prior to retirement. The benefits under the plan were suspended in 1998. The following tables represent the components of net periodic benefit cost for the periods presented:

|                                      | Three Months Ended |       |
|--------------------------------------|--------------------|-------|
|                                      | 2010               | 2009  |
| Service Cost                         | \$ —               | \$ —  |
| Interest Cost                        | 9                  | 9     |
| Expected Return on Assets            | (1)                | (3)   |
| Amortization of Transition Amount    | —                  | —     |
| Amortization of Prior Service Cost   | (1)                | (1)   |
| Recognition of Net (Gain)/Loss       | 6                  | 5     |
| Net Periodic Benefit Cost            | \$ 13              | \$ 10 |
| Loss on Settlements and Curtailments | None               | None  |

The Company previously disclosed in its financial statements for the year ended December 31, 2009, that it expected to contribute \$75 to the pension plan during the fiscal year ending December 31, 2010. As of March 31, 2010, the Company has contributed \$25 to the pension plan.

Note 10 – Fair Value

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by

observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Company used the following methods and significant assumptions to estimate the fair value of each type of financial instrument:

Investment Securities: The fair values for investment securities are determined by quoted market prices, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on market prices of similar securities (Level 2). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3).

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Note 10 – Fair Value (continued)

Impaired Loans: Values for collateral dependent loans are generally based on appraisals obtained from licensed real estate appraisers and in certain circumstances consideration of offers obtained to purchase properties prior to foreclosure. Appraisals for commercial real estate generally use three methods to derive value: cost, sales or market comparison and income approach. The cost method bases value in the cost to replace the current property. Value of market comparison approach evaluates the sales price of similar properties in the same market area. The income approach considers net operating income generated by the property and an investors required return. Adjustments are routinely made in the appraisal process to adjust for differences between the comparable sale and income data available. Such adjustments are typically significant and result in a Level 3 classification of the inputs for determining fair value.

Other Real Estate: Nonrecurring adjustments to certain commercial and residential real estate properties classified as other real estate (ORE) are measured at the lower of carrying amount or fair value, less costs to sell. Fair values are generally based on third party appraisals of the property utilizing similar techniques as discussed above for Impaired Loans, resulting in a Level 3 classification. In cases where the carrying amount exceeds the fair value, less costs to sell, impairment loss is recognized.

Loans Held-for-Sale: The fair values of loans held for sale are determined by using quoted prices for a similar asset, adjusted for specific attributes of that loan (Level 2).

Assets and Liabilities Measured on a Recurring Basis

Assets and liabilities measured at fair value on a recurring basis are summarized below:

|                                                    | Fair Value Measurements at March 31, 2010 Using<br>Quoted Prices in |                                                     |                                                     |                                                 |
|----------------------------------------------------|---------------------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------------|-------------------------------------------------|
|                                                    | Carrying Value                                                      | Active Markets for<br>Identical Assets<br>(Level 1) | Significant Other<br>Observable Inputs<br>(Level 2) | Significant<br>Unobservable Inputs<br>(Level 3) |
| <b>Assets:</b>                                     |                                                                     |                                                     |                                                     |                                                 |
| U.S. Treasury and Agency Securities                | \$ 5,002                                                            | \$ —                                                | \$ 5,002                                            | \$ —                                            |
| Obligations of State and Political<br>Subdivisions | 22,949                                                              | —                                                   | 22,949                                              | —                                               |
| Mortgage-backed Securities-Residential             | 230,346                                                             | —                                                   | 230,346                                             | —                                               |
| Equity Securities                                  | 2,435                                                               | 2,082                                               | —                                                   | 353                                             |
| Loans Held-for-Sale                                | 5,270                                                               | —                                                   | 5,270                                               | —                                               |

|                | Fair Value Measurements at December 31, 2009 Using<br>Quoted Prices in |                                                     |                                                     |                                                 |
|----------------|------------------------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------------|-------------------------------------------------|
|                | Carrying Value                                                         | Active Markets for<br>Identical Assets<br>(Level 1) | Significant Other<br>Observable Inputs<br>(Level 2) | Significant<br>Unobservable Inputs<br>(Level 3) |
| <b>Assets:</b> |                                                                        |                                                     |                                                     |                                                 |

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|                                                 |    |         |    |       |    |         |    |     |
|-------------------------------------------------|----|---------|----|-------|----|---------|----|-----|
| U.S. Treasury and Agency Securities             | \$ | 4,970   | \$ | —     | \$ | 4,970   | \$ | —   |
| Obligations of State and Political Subdivisions |    | 22,378  |    | —     |    | 22,378  |    | —   |
| Mortgage-backed Securities-Residential          |    | 221,252 |    | —     |    | 221,252 |    | —   |
| Equity Securities                               |    | 2,340   |    | 1,987 |    | —       |    | 353 |
| Loans Held-for-Sale                             |    | 5,706   |    | —     |    | 5,706   |    | —   |

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GERMAN AMERICAN BANCORP, INC.  
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## Note 10 – Fair Value (continued)

The table below presents a reconciliation and income statement classification of gains and losses for equity securities that do not have readily determinable fair values and are evaluated for impairment on a periodic basis. These assets were measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the period ended March 31, 2010:

|                                                                       | Fair Value<br>Measurements<br>Using Significant<br>Unobservable Inputs<br>(Level 3)<br>Available-for-Sale<br>Securities |
|-----------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|
| <b>Three Months Ended March 31, 2010:</b>                             |                                                                                                                         |
| Balance of Recurring Level 3 Assets at January 1, 2010                | \$ 353                                                                                                                  |
| Sale of Securities                                                    | —                                                                                                                       |
| Other-than-temporary Impairment Charges Recognized through Net Income | —                                                                                                                       |
| Ending Balance, March 31, 2010                                        | \$ 353                                                                                                                  |

## Assets and Liabilities Measured on a Non-Recurring Basis

Assets and liabilities measured at fair value on a non-recurring basis are summarized below:

|                                          | Fair Value Measurements at March 31, 2010 Using<br>Quoted Prices in |                                                     |                                                     |                                                 |
|------------------------------------------|---------------------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------------|-------------------------------------------------|
|                                          | Carrying Value                                                      | Active Markets for<br>Identical Assets<br>(Level 1) | Significant Other<br>Observable Inputs<br>(Level 2) | Significant<br>Unobservable Inputs<br>(Level 3) |
| <b>Assets:</b>                           |                                                                     |                                                     |                                                     |                                                 |
| Impaired Loans with Specific Allocations | \$ 4,549                                                            | \$ —                                                | \$ —                                                | \$ 4,549                                        |
| Other Real Estate                        | 1,639                                                               | —                                                   | —                                                   | 1,639                                           |

|                                          | Fair Value Measurements at December 31, 2009 Using<br>Quoted Prices in |                                                     |                                                     |                                                 |
|------------------------------------------|------------------------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------------|-------------------------------------------------|
|                                          | Carrying Value                                                         | Active Markets for<br>Identical Assets<br>(Level 1) | Significant Other<br>Observable Inputs<br>(Level 2) | Significant<br>Unobservable Inputs<br>(Level 3) |
| <b>Assets:</b>                           |                                                                        |                                                     |                                                     |                                                 |
| Impaired Loans with Specific Allocations | \$ 3,699                                                               | \$ —                                                | \$ —                                                | \$ 3,699                                        |
| Other Real Estate                        | 2,363                                                                  | —                                                   | —                                                   | 2,363                                           |

Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a carrying amount of \$6,487 with a valuation allowance of \$1,938, resulting in an additional provision for loan losses of \$574 for the three months ended March 31, 2010. Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a carrying amount of \$6,602 with a valuation allowance of \$2,903, resulting in an additional provision for loan losses of \$2,517 for the year ended December 31, 2009.

Other Real Estate which is measured at the lower of carrying or fair value less costs to sell, had a carrying amount of \$1,639 at March 31, 2010. No additional write-down occurred for the three months ended March 31, 2010. Other Real Estate which is measured at the lower of carrying or fair value less costs to sell, had a carrying amount of \$2,363 at December 31, 2009, resulting in a write-down of \$228 for the year ending December 31, 2009.

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## Note 10 – Fair Value (continued)

The carrying amount and estimated fair values of the Company's financial instruments, not previously presented, are provided in the table below. Not all of the Company's assets and liabilities are considered financial instruments, and therefore are not included in the table. Because no active market exists for a significant portion of the Company's financial instruments, fair value estimates were based on subjective judgments, and therefore cannot be determined with precision.

|                                            | March 31, 2010    |               | December 31, 2009 |               |
|--------------------------------------------|-------------------|---------------|-------------------|---------------|
|                                            | Carrying<br>Value | Fair<br>Value | Carrying<br>Value | Fair<br>Value |
| <b>Financial Assets:</b>                   |                   |               |                   |               |
| Cash and Short-term Investments            | \$ 45,399         | \$ 45,399     | \$ 28,054         | \$ 28,054     |
| Securities Held-to-Maturity                | 2,101             | 2,141         | 2,774             | 2,801         |
| FHLB Stock and Other Restricted Stock      | 10,621            | N/A           | 10,621            | N/A           |
| Loans, including Loans Held-for-Sale, Net  | 860,575           | 857,305       | 872,512           | 880,077       |
| Accrued Interest Receivable                | 6,088             | 6,088         | 6,605             | 6,605         |
| <b>Financial Liabilities:</b>              |                   |               |                   |               |
| Demand, Savings, and Money Market Deposits | (631,441)         | (631,441)     | (639,967)         | (639,967)     |
| Other Time Deposits                        | (341,554)         | (341,656)     | (329,676)         | (330,628)     |
| Short-term Borrowings                      | (38,358)          | (38,358)      | (34,801)          | (34,801)      |
| Long-term Debt                             | (113,289)         | (115,579)     | (113,320)         | (114,742)     |
| Accrued Interest Payable                   | (2,070)           | (2,070)       | (2,292)           | (2,292)       |
| <b>Unrecognized Financial Instruments:</b> |                   |               |                   |               |
| Commitments to Extend Credit               | —                 | —             | —                 | —             |
| Standby Letters of Credit                  | —                 | —             | —                 | —             |
| Commitments to Sell Loans                  | —                 | —             | —                 | —             |

The fair value for cash and short-term investments and accrued interest receivable is estimated to be equal to their carrying value. The fair values of securities held to maturity are based on quoted market prices or dealer quotes, if available, or by using quoted market prices for similar instruments. The fair value of loans held-for-sale is estimated using commitment prices or market quotes on similar loans. The fair value of loans are estimated by discounting future cash flows using the current rates at which similar loans would be made for the average remaining maturities. It was not practicable to determine the fair value of FHLB stock and other restricted stock due to restrictions placed on its transferability. The fair value of demand deposits, savings accounts, money market deposits, short-term borrowings and accrued interest payable is the amount payable on demand at the reporting date. The fair value of fixed-maturity time deposits and long-term borrowings are estimated using the rates currently offered on these instruments for similar remaining maturities. Commitments to extend credit and standby letters of credit are generally short-term or variable rate with minimal fees charged. These instruments have no carrying value, and the fair value is not significant. The fair value of commitments to sell loans is the cost or benefit of settling the commitments with the counter-party at the reporting date. At March 31, 2010 and December 31, 2009, none of the Company's commitments to sell loans were mandatory, and there is no cost or benefit to settle these commitments.

Note 11 – Mergers and Acquisition Activity

German American Bancorp, the banking subsidiary of the Company, entered into a Branch Purchase Agreement with Farmers State Bank of Alto Pass, Ill. dated February 17, 2010. Under the Agreement, German American Bancorp has agreed to purchase the two branches of Farmers in metropolitan Evansville, Indiana. One of the branches is located in Evansville (Vanderburgh County, Indiana) and the other in adjacent Newburgh (Warrick County, Indiana).

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Note 11 – Mergers and Acquisition Activity (continued)

In general, German American has agreed to buy and assume from Farmers all of Farmers' interest in the physical assets associated with the branches (including the real estate of the branches, automated teller machines, and furniture, fixtures and equipment) and most of the loans and deposits of the branches. Loans to be purchased are expected to total approximately \$40 million and deposits to be assumed are expected to approximate \$50 million at the time of closing. In addition, a fixed sum of \$4.9 million will be paid by German American for all assets other than loans and cash balances.

Consummation of the transaction is currently expected to be completed within the second quarter of 2010.

Note 12 – New Accounting Pronouncements

On June 12, 2009, the FASB issued new guidance impacting FASB ASC 860, Transfers and Servicing. The new guidance amends ASC 860, and will require more information about transfers of financial assets, including securitization transactions, and where entities have continuing exposure to the risks related to transferred financial assets. It eliminates the concept of a “qualifying special-purpose entity,” changes the requirements for derecognizing financial assets, and requires additional disclosures. The new standard was effective January 1, 2010. The adoption of this standard did not have a material effect on the Company’s consolidated results of operations or financial position.

On June 12, 2009, the FASB issued new guidance impacting FASB ASC 810-10, Consolidation (Statement No. 167 amends FIN 46(R)). The new guidance replaces the quantitative-based risks and rewards calculation for determining which enterprise, if any, has a controlling financial interest in a variable interest entity with a qualitative approach focused on identifying which enterprise has the power to direct the activities of a variable interest entity (VIE) that most significantly impact the entity’s economic performance and (1) the obligation to absorb losses of the entity or (2) the right to receive benefits from the entity. Unlike previous guidance, this Statement requires ongoing reconsideration of whether (1) an entity is a VIE and (2) an enterprise is the primary beneficiary of a VIE. It is expected that the amendments will result in more entities consolidating VIEs that previously were not consolidated. This new guidance will also require additional disclosures about the Company’s involvement in variable interest entities. This new guidance was effective January 1, 2010. The adoption of this standard did not have a material effect on the Company’s consolidated results of operations or financial position.

In January 2010, the FASB amended guidance for fair value measurements and disclosures to clarify and provide additional disclosure requirements related to recurring and non-recurring fair value measurements. The update requires new disclosures for transfers in and out of Levels 1 and 2, and requires a reconciliation be provided for the activity in Level 3 fair value measurements. A reporting entity should disclose separately the amounts of significant transfers in and out of Levels 1 and 2 and provide an explanation for the transfers. This guidance is effective for interim periods beginning after December 15, 2009, and did not have a material effect on the Company’s consolidated results of operations or financial position. In the reconciliation for fair value measurements using observable inputs (Level 3) a reporting entity should present separately information about purchases, sales, issuances, and settlements on a gross basis rather than a net basis. Disclosures relating to purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurement will become effective beginning after December 15, 2010, and for interim periods within those fiscal years. The adoption of this standard is not expected to have a material effect on the Company’s consolidated results of operations or financial position.



Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

GERMAN AMERICAN BANCORP, INC.  
MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

German American Bancorp, Inc. is a financial services holding company based in Jasper, Indiana. The Company's Common Stock is traded on NASDAQ's Global Select Market, under the symbol GABC. The principal subsidiary of German American Bancorp, Inc. is its banking subsidiary, German American Bancorp, which operates through 28 retail banking offices in the ten contiguous Southern Indiana counties of Daviess, Dubois, Gibson, Knox, Lawrence, Martin, Monroe, Perry, Pike, and Spencer. German American Bancorp owns a trust, brokerage, and financial planning subsidiary, which operates from its banking offices, and a full line property and casualty insurance agency with seven insurance agency offices throughout its market area.

Throughout this Management's Discussion and Analysis, as elsewhere in this report, when we use the term "Company", we will usually be referring to the business and affairs (financial and otherwise) of the Company and its subsidiaries and affiliates as a whole. Occasionally, we will refer to the term "parent company" or "holding company" when we mean to refer to only German American Bancorp, Inc.

This section presents an analysis of the consolidated financial condition of the Company as of March 31, 2010 and December 31, 2009 and the consolidated results of operations for the three months ended March 31, 2010 and 2009. This discussion should be read in conjunction with the consolidated financial statements and other financial data presented elsewhere herein and with the financial statements and other financial data, as well as the Management's Discussion and Analysis of Financial Condition and Results of Operations, included in the Company's December 31, 2009 Annual Report on Form 10-K.

#### MANAGEMENT OVERVIEW

This updated discussion should be read in conjunction with the Management Overview that was included in our Management's Discussion and Analysis of Financial Condition and Results of Operations in the Company's December 31, 2009 Annual Report on Form 10-K.

During the first quarter of 2010, the Company generated earnings of \$3,251,000 or \$0.29 per share. On a net income basis, first quarter 2010 earnings were approximately 11% higher than the \$2,942,000 or \$0.27 per share reported in the first quarter of 2009. Earnings in the first quarter 2010 compared with the first quarter 2009 were positively affected by an improved net interest margin and higher level of non-interest revenues, offset by modestly higher non-interest operating costs and elevated level of provision for loan losses. Each of these areas will be discussed in more detail below.

In the second quarter of 2010, the Company plans to complete its acquisition of two branches (including their related loan assets and deposit liabilities) of another bank in the Evansville, Indiana banking market, which is a new market for the Company. For further information see Note 11 to the Company's consolidated financial statements included in Item 1 of this Report.

#### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The financial condition and results of operations for German American Bancorp, Inc. presented in the Consolidated Financial Statements, accompanying Notes to the Consolidated Financial Statements, and selected financial data appearing elsewhere within this Report, are, to a large degree, dependent upon the Company's accounting

policies. The selection of and application of these policies involve estimates, judgments and uncertainties that are subject to change. The critical accounting policies and estimates that the Company has determined to be the most susceptible to change in the near term relate to the determination of the allowance for loan losses, the valuation of securities available for sale, and the valuation allowance on deferred tax assets.

#### Allowance for Loan Losses

The Company maintains an allowance for loan losses to cover probable incurred credit losses at the balance sheet date. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged-off. A provision for loan losses is charged to operations based on management's periodic evaluation of the necessary allowance balance. Evaluations are conducted at least quarterly and more often if deemed necessary. The ultimate recovery of all loans is susceptible to future market factors beyond the Company's control.



The Company has an established process to determine the adequacy of the allowance for loan losses. The determination of the allowance is inherently subjective, as it requires significant estimates, including the amounts and timing of expected future cash flows on impaired loans, estimated losses on other classified loans and pools of homogeneous loans, and consideration of past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions, and other factors, all of which may be susceptible to significant change. The allowance consists of two components of allocations, specific and general. These two components represent the total allowance for loan losses deemed adequate to cover losses inherent in the loan portfolio.

Commercial and agricultural loans are subject to a standardized grading process administered by an internal loan review function. The need for specific reserves is considered for credits when graded substandard or special mention, or when: (a) the customer's cash flow or net worth appears insufficient to repay the loan; (b) the loan has been criticized in a regulatory examination; (c) the loan is on non-accrual; or, (d) other reasons where the ultimate collectibility of the loan is in question, or the loan characteristics require special monitoring. Specific allowances are established in cases where management has identified significant conditions or circumstances related to an individual credit that we believe indicates the loan is impaired. Specific allocations on impaired loans are determined by comparing the loan balance to the present value of expected cash flows or expected collateral proceeds. Allocations are also applied to categories of loans not considered individually impaired but for which the rate of loss is expected to be greater than historical averages, including those graded substandard or special mention and non-performing consumer or residential real estate loans. Such allocations are based on past loss experience and information about specific borrower situations and estimated collateral values.

General allocations are made for other pools of loans, including non-classified loans, homogeneous portfolios of consumer and residential real estate loans, and loans within certain industry categories believed to present unique risk of loss. General allocations of the allowance are primarily made based on a three-year historical average for loan losses for these portfolios, judgmentally adjusted for economic factors and portfolio trends.

Due to the imprecise nature of estimating the allowance for loan losses, the Company's allowance for loan losses includes a minor unallocated component. The unallocated component of the allowance for loan losses incorporates the Company's judgmental determination of inherent losses that may not be fully reflected in other allocations, including factors such as economic uncertainties, lending staff quality, industry trends impacting specific portfolio segments, and broad portfolio quality trends. Therefore, the ratio of allocated to unallocated components within the total allowance may fluctuate from period to period.

#### Securities Valuation

Securities available-for-sale are carried at fair value, with unrealized holding gains and losses reported separately in accumulated other comprehensive income (loss), net of tax. The Company obtains market values from a third party on a monthly basis in order to adjust the securities to fair value. Equity securities that do not have readily determinable fair values are carried at cost. Additionally, all securities are required to be written down to fair value when a decline in fair value is other than temporary; therefore, future changes in the fair value of securities could have a significant impact on the Company's operating results. In determining whether a market value decline is other than temporary, management considers the reason for the decline, the extent of the decline, the duration of the decline and whether the Company intends to sell or believes it will be required to sell the securities prior to recovery. As of March 31, 2010, gross unrealized losses on the securities available-for-sale portfolio totaled approximately \$516,000. As of March 31, 2010, held-to-maturity securities had a gross unrecognized gain of approximately \$40,000.

#### Income Tax Expense

Income tax expense involves estimates related to the valuation allowance on deferred tax assets and loss contingencies related to exposure from tax examinations.

A valuation allowance reduces deferred tax assets to the amount management believes is more likely than not to be realized. In evaluating the realization of deferred tax assets, management considers the likelihood that sufficient taxable income of appropriate character will be generated within carryback and carryforward periods, including consideration of available tax planning strategies. Tax related loss contingencies, including assessments arising from tax examinations and tax strategies, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. In considering the likelihood of loss, management considers the nature of the contingency, the progress of any examination or related protest or appeal, the views of legal counsel and other advisors, experience of the Company or other enterprises in similar matters, if any, and management's intended response to any assessment.

## RESULTS OF OPERATIONS

## Net Income:

Net income increased \$309,000 or 11% to \$3,251,000 or \$0.29 per share for the quarter ended March 31, 2010, compared to \$2,942,000 or \$0.27 per share for the first quarter of 2009.

## Net Interest Income:

Net interest income is the Company's single largest source of earnings, and represents the difference between interest and fees realized on earning assets, less interest paid on deposits and borrowed funds. Several factors contribute to the determination of net interest income and net interest margin, including the volume and mix of earning assets, interest rates, and income taxes. Many factors affecting net interest income are subject to control by management policies and actions. Factors beyond the control of management include the general level of credit and deposit demand, Federal Reserve Board monetary policy, and changes in tax laws.

The following table summarizes net interest income (on a tax-equivalent basis). For tax-equivalent adjustments, an effective tax rate of 34% was used for all periods presented (1).

|                                                              | Average Balance Sheet<br>(Tax-equivalent basis / dollars in thousands) |                     |                 |                                      |                     |                 |
|--------------------------------------------------------------|------------------------------------------------------------------------|---------------------|-----------------|--------------------------------------|---------------------|-----------------|
|                                                              | Three Months Ended<br>March 31, 2010                                   |                     |                 | Three Months Ended<br>March 31, 2009 |                     |                 |
|                                                              | Principal<br>Balance                                                   | Income /<br>Expense | Yield /<br>Rate | Principal<br>Balance                 | Income /<br>Expense | Yield /<br>Rate |
| <b>Assets</b>                                                |                                                                        |                     |                 |                                      |                     |                 |
| Federal Funds Sold and Other                                 |                                                                        |                     |                 |                                      |                     |                 |
| Short-term Investments                                       | \$ 25,257                                                              | \$ 9                | 0.15%           | \$ 22,239                            | \$ 17               | 0.32%           |
| <b>Securities:</b>                                           |                                                                        |                     |                 |                                      |                     |                 |
| Taxable                                                      | 238,211                                                                | 2,465               | 4.14%           | 180,754                              | 2,190               | 4.85%           |
| Non-taxable                                                  | 26,590                                                                 | 410                 | 6.16%           | 23,100                               | 388                 | 6.71%           |
| Total Loans and Leases (2)                                   | 877,629                                                                | 12,906              | 5.96%           | 887,910                              | 13,450              | 6.13%           |
| Total Interest Earning Assets                                | 1,167,687                                                              | 15,790              | 5.46%           | 1,114,003                            | 16,045              | 5.82%           |
| Other Assets                                                 | 96,518                                                                 |                     |                 | 92,219                               |                     |                 |
| <b>Less: Allowance for Loan<br/>Losses</b>                   |                                                                        |                     |                 |                                      |                     |                 |
|                                                              | (11,308)                                                               |                     |                 | (9,832)                              |                     |                 |
| Total Assets                                                 | \$ 1,252,897                                                           |                     |                 | \$ 1,196,390                         |                     |                 |
| <b>Liabilities and Shareholders'<br/>Equity</b>              |                                                                        |                     |                 |                                      |                     |                 |
| <b>Interest-bearing Demand,<br/>Savings and Money Market</b> |                                                                        |                     |                 |                                      |                     |                 |
| Deposits                                                     | \$ 476,246                                                             | \$ 426              | 0.36%           | \$ 445,524                           | \$ 864              | 0.79%           |
| Time Deposits                                                | 342,488                                                                | 2,186               | 2.59%           | 353,500                              | 3,141               | 3.60%           |
| FHLB Advances and Other<br>Borrowings                        | 151,318                                                                | 1,322               | 3.54%           | 131,876                              | 1,211               | 3.72%           |
| Total Interest-bearing<br>Liabilities                        | 970,052                                                                | 3,934               | 1.64%           | 930,900                              | 5,216               | 2.27%           |
| Demand Deposit Accounts                                      | 154,219                                                                |                     |                 | 146,308                              |                     |                 |

|                                            |              |              |       |
|--------------------------------------------|--------------|--------------|-------|
| Other Liabilities                          | 13,391       | 12,624       |       |
| Total Liabilities                          | 1,137,662    | 1,089,832    |       |
| Shareholders' Equity                       | 115,235      | 106,558      |       |
| Total Liabilities and Shareholders' Equity | \$ 1,252,897 | \$ 1,196,390 |       |
| Cost of Funds                              |              | 1.36%        | 1.90% |
| Net Interest Income                        | \$ 11,856    | \$ 10,829    |       |
| Net Interest Margin                        |              | 4.10%        | 3.92% |

(1) Effective tax rates were determined as though interest earned on the Company's investments in municipal bonds and loans was fully taxable.

(2) Loans held-for-sale and non-accruing loans have been included in average loans.

Net interest income increased \$1,008,000 or 9% (an increase of \$1,027,000 or 9% on a tax-equivalent basis) for the quarter ended March 31, 2010 compared with the same quarter of 2009. The net interest margin represents tax-equivalent net interest income expressed as a percentage of average earning assets. The tax equivalent net interest margin for the first quarter 2010 was 4.10% compared to 3.92% for the first quarter of 2009. The yield on earning assets totaled 5.46% during the quarter ended March 31, 2010 compared to 5.82% in the same period of 2009 while the cost of funds (expressed as a percentage of average earning assets) totaled 1.36% during the quarter ended March 31, 2010 compared to 1.90% in the same period of 2009.

Average earning assets increased by approximately \$53.7 million or 5% during the three months ended March 31, 2010 compared with the same period of 2009. Average loans outstanding declined by \$10.3 million or 1% during the three months ended March 31, 2010 compared with the first quarter of 2009. The increase in average earning assets was related to an increased securities portfolio in the three months ended March 31, 2010. The key driver of the increased securities portfolio and overall increased average earnings assets was a higher level of average core deposits (core deposits defined as demand deposits - both interest and non-interest bearing, savings, money market and time deposits in denominations of less than \$100,000). During the first quarter of 2010, average core deposits increased \$43.7 million or 5%, compared to the first quarter of 2009.

The expansion of the Company's net interest income and net interest margin in the three months ended March 31, 2010 compared with the first quarter of 2009 has been aided by utilization of interest rate floors on adjustable rate commercial and agricultural loans. As of March 31, 2010 the Company's commercial and agricultural loan portfolio totaled \$670.5 million of which approximately 67% were adjustable rate loans. Of these adjustable rate loans, approximately 84% contain interest rate floors which range predominantly from 4% to 7%. At March 31, 2010, approximately \$228 million of these loans were at their contractual floor.

Also contributing to the expansion of the Company's net interest income and net interest margin in the first quarter of 2010 compared with the first quarter of 2009 has been the relative liability sensitive nature of the Company's balance sheet. The Company has been able to effectively lower interest rates on its interest-bearing non-maturity deposits while continuing to expand its core deposit base. In addition, a significant level of time deposits matured during the past year allowing the Company to lower its cost of funds of these deposits in a time of historically low interest rates.

#### Provision for Loan Losses:

The Company provides for loan losses through regular provisions to the allowance for loan losses. The provision is affected by net charge-offs on loans and changes in specific and general allocations of the allowance. The provision for loan loss totaled \$1,500,000 during the quarter ended March 31, 2010, representing an increase of \$750,000 or 100% from the first quarter 2009 provision of \$750,000.

During the first quarter of 2010, the annualized provision for loan loss represented 0.68% of average loans outstanding compared with 0.34% on an annualized basis of average loans outstanding during the first quarter of 2009. Net charge-offs totaled \$1,803,000 or 0.82% on an annualized basis of average loans outstanding during the three months ended March 31, 2010 compared with \$228,000 or 0.10% on an annualized basis of average loans outstanding during the same period of 2009. The elevated level of net charge-offs during the first quarter of 2010 was the result of the disposition of two commercial real estate loan relationships during the first quarter of 2010. The resulting net charge-offs of these two relationships totaled approximately \$1.7 million which had been nearly fully allocated in prior periods.

The provision for loan losses made during the quarter ended March 31, 2010 was made at a level deemed necessary by management to absorb estimated, probable incurred losses in the loan portfolio. A detailed evaluation of the adequacy of the allowance for loan losses is completed quarterly by management, the results of which are used to determine provision for loan losses. Management estimates the allowance balance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions, and other factors.

## Non-interest Income:

During the first quarter of 2010, non-interest income increased approximately 8% over the first quarter of 2009.

| Non-interest Income<br>(\$ in thousands) | Three Months<br>Ended March 31, |          | Change from<br>Prior Period |                   |
|------------------------------------------|---------------------------------|----------|-----------------------------|-------------------|
|                                          | 2010                            | 2009     | Amount<br>Change            | Percent<br>Change |
| Trust and Investment Product Fees        | \$ 391                          | \$ 390   | \$ 1                        | —%                |
| Service Charges on Deposit Accounts      | 946                             | 1,060    | (114)                       | -11%              |
| Insurance Revenues                       | 1,686                           | 1,487    | 199                         | 13%               |
| Company Owned Life Insurance             | 202                             | 238      | (36)                        | -15%              |
| Other Operating Income                   | 1,036                           | 504      | 532                         | 106%              |
| Subtotal                                 | 4,261                           | 3,679    | 582                         | 16%               |
| Net Gains on Sales of Loans              | 318                             | 565      | (247)                       | -44%              |
| Net Gain (Loss) on Securities            | —                               | —        | —                           | —%                |
| Total Non-interest Income                | \$ 4,579                        | \$ 4,244 | \$ 335                      | 8%                |

Deposit service charges and fees declined by 11% during the first quarter of 2010 compared with the first quarter of 2009 due in large part to less customer utilization of the Company's overdraft protection program. Insurance revenues increased 13% during the quarter ended March 31, 2010, compared with 2009. The increase was largely attributable to an increase in contingency revenue at the Company's property and casualty insurance subsidiary, German American Insurance.

Other operating income increased \$532,000 or 106% during the first quarter of 2010 compared with the same period of 2009. The increase was attributable to the gain on sale of a commercial other real estate owned property and to a lesser extent a gain from the sale of a former operations office facility of the Company.

During the first quarter of 2010, the net gain on sale of residential loans decreased 44% from the gain recognized in the first quarter of 2009 driven largely by a lower level of loans sold into the secondary market during 2010 as compared to 2009. Loans sold during 2010 totaled \$17.9 million compared to \$36.6 million during the first quarter of 2009.

## Non-interest Expense:

During the quarter ended March 31, 2010, non-interest expense increased approximately 2% compared with the same period of 2009.

| Non-interest Expense<br>(\$ in thousands)     | Three Months<br>Ended March 31, |          | Change from<br>Prior Period |                   |
|-----------------------------------------------|---------------------------------|----------|-----------------------------|-------------------|
|                                               | 2010                            | 2009     | Amount<br>Change            | Percent<br>Change |
| Salaries and Employee Benefits                | \$ 5,549                        | \$ 5,614 | \$ (65)                     | -1%               |
| Occupancy, Furniture and Equipment<br>Expense | 1,539                           | 1,529    | 10                          | 1%                |
| FDIC Premiums                                 | 352                             | 335      | 17                          | 5%                |
| Data Processing Fees                          | 359                             | 357      | 2                           | 1%                |
| Professional Fees                             | 521                             | 607      | (86)                        | -14%              |
| Advertising and Promotion                     | 269                             | 288      | (19)                        | -7%               |
| Intangible Amortization                       | 218                             | 221      | (3)                         | -1%               |

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|                            |           |           |        |     |
|----------------------------|-----------|-----------|--------|-----|
| Other Operating Expenses   | 1,459     | 1,130     | 329    | 29% |
| Total Non-interest Expense | \$ 10,266 | \$ 10,081 | \$ 185 | 2%  |

Salaries and benefits expense declined approximately 1% during the first quarter of 2010 compared with the first quarter of 2009. The decrease was primarily the result of lower costs associated with the Company's partially self-insured health insurance plan. Professional fees declined 14% during the quarter ended March 31, 2010 compared with the same quarter of 2009 as a result of lower legal expenses.

Other operating expenses increased by 29% during the quarter ended March 31, 2010 compared with the first quarter of 2009. The increase was largely attributable to an increased level of loan collection costs, amortization expense related to a new markets tax credit project in which the Company invested in the fourth quarter of 2009, and increased supplies expense related to the Company's common identity initiative.

Income Taxes:

The Company's effective income tax rate approximated 27.1% during the three months ended March 31, 2010 compared with 27.4% during the same period of 2009. The effective tax rate in both 2010 and 2009 was lower than the blended statutory rate of 39.6% resulting primarily from the Company's tax-exempt investment income on securities and loans, income tax credits generated from investments in affordable housing projects and a new markets tax credit project, and income generated by subsidiaries domiciled in a state with no state or local income tax.

FINANCIAL CONDITION

Total assets at March 31, 2010 increased \$11.0 million to \$1.254 billion compared with \$1.243 billion in total assets at December 31, 2009. Cash and cash equivalents increased \$17.3 million to \$45.4 million at March 31, 2010 compared with \$28.1 million at year-end 2009. Securities available-for-sale increased \$9.8 million to \$260.7 million at March 31, 2010 compared with \$250.9 million at year-end 2009. The increase in cash and cash equivalents and securities available-for-sale was attributable to an overall decline in Company's loan portfolio combined with modest deposit and borrowed fund growth.

End-of-period loans outstanding declined 5% on an annualized basis during the first quarter of 2010 compared with the year-ended December 31, 2009. The overall decline in the level of loans has largely been driven by soft loan demand in the commercial real estate and consumer portfolios attributable a cautious economic environment and a seasonal decline in the Company's agricultural loan portfolio. These declines were partially offset by an increase in the level of commercial and industrial portfolio driven largely by short-term tax exempt loan financing to school corporations in the Company's primary market areas.

End of Period Loan Balances:

| (\$ in thousands)               | December          |             | Current          | Annualized        |
|---------------------------------|-------------------|-------------|------------------|-------------------|
|                                 | March 31,<br>2010 | 31,<br>2009 | Period<br>Change | Percent<br>Change |
| Commercial and Industrial Loans | \$ 197,490        | \$ 188,962  | \$ 8,528         | 18%               |
| Commercial Real Estate Loans    | 328,565           | 334,255     | (5,690)          | -7%               |
| Agricultural Loans              | 144,396           | 156,845     | (12,449)         | -32%              |
| Consumer Loans                  | 113,640           | 114,736     | (1,096)          | -4%               |
| Residential Mortgage Loans      | 83,550            | 84,677      | (1,127)          | -5%               |
| Total Loans                     | \$ 867,641        | \$ 879,475  | \$ (11,834)      | -5%               |

The Company's allowance for loan losses totaled \$10.7 million at March 31, 2010. This level of allowance represents a decline of \$303,000 or 3% from year-end 2009. The decline was attributable to the disposition of two commercial real estate loan relationships during the first quarter of 2010. The resulting net charge-off on these two relationships totaled approximately \$1.7 million which had been nearly fully allocated in prior periods. The allowance for loan losses represented 1.24% of period end loans at March 31, 2010 compared with 1.25% at year-end 2009. The allowance for loan losses represented 115% of period end non-performing loans at March 31, 2010 and 125% of period end non-performing loans at December 31, 2009.



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End-of-period deposits increased approximately 1% on an annualized basis during the quarter-ended March 31, 2010 compared with year-end December 31, 2009.

End of Period Deposit Balances:

| (\$ in thousands)                                         | December          |             | Current          | Annualized        |
|-----------------------------------------------------------|-------------------|-------------|------------------|-------------------|
|                                                           | March 31,<br>2010 | 31,<br>2009 | Period<br>Change | Percent<br>Change |
| Non-interest-bearing Demand Deposits                      | \$ 158,163        | \$ 155,268  | \$ 2,895         | 7%                |
| Interest-bearing Demand, Savings, & Money                 |                   |             |                  |                   |
| Market Accounts                                           | 473,278           | 484,699     | (11,421)         | -9%               |
| Time Deposits < \$100,000                                 | 261,095           | 256,401     | 4,694            | 7%                |
| Time Deposits of \$100,000 or more &<br>Brokered Deposits | 80,459            | 73,275      | 7,184            | 39%               |
| Total Deposits                                            | \$ 972,995        | \$ 969,643  | \$ 3,352         | 1%                |

## Non-performing Assets:

The following is an analysis of the Company's non-performing assets at March 31, 2010 and December 31, 2009 (dollars in thousands):

|                                                 | March 31,<br>2010 | December 31,<br>2009 |
|-------------------------------------------------|-------------------|----------------------|
| Non-accrual Loans                               | \$ 9,129          | \$ 8,374             |
| Past Due Loans (90 days or more)                | 178               | 113                  |
| Restructured Loans                              | 26                | 306                  |
| Total Non-performing Loans                      | 9,333             | 8,793                |
| Other Real Estate                               | 1,639             | 2,363                |
| Total Non-performing Assets                     | \$ 10,972         | \$ 11,156            |
| Non-performing Loans to Total Loans             | 1.08%             | 1.00%                |
| Allowance for Loan Loss to Non-performing Loans | 114.79%           | 125.28%              |

Non-performing assets totaled \$11.0 million at March 31, 2010 compared with \$11.2 million at December 31, 2009. Non-performing loans totaled \$9.3 million at March 31, 2010 compared to \$8.8 million of non-performing loans at December 31, 2009. Non-performing loans represented 1.08% of total outstanding loans at March 31, 2010 compared with 1.00% of total loans outstanding at year-end 2009. The increase in non-performing loans was primarily attributable to a single commercial real estate loan that migrated from the Company's watch list to a non-performing credit during the first quarter of 2010.

## Capital Resources:

Federal banking regulations provide guidelines for determining the capital adequacy of bank holding companies and banks. These guidelines provide for a more narrow definition of core capital and assign a measure of risk to the various categories of assets. The Company is required to maintain minimum levels of capital in proportion to total risk-weighted assets and off-balance sheet exposures such as loan commitments and standby letters of credit.

Tier 1, or core capital, consists of shareholders' equity less goodwill, core deposit intangibles, other identifiable intangibles and certain deferred tax assets defined by bank regulations. Tier 2 capital currently consists of the amount of the allowance for loan losses which does not exceed a defined maximum allowance limit of 1.25 percent of gross risk adjusted assets and subordinated debenture obligations. Total capital is the sum of Tier 1 and Tier 2 capital.

The minimum requirements under these standards are generally at least a 4.0 percent leverage ratio, which is Tier 1 capital divided by defined "total assets"; 4.0 percent Tier 1 capital to risk-adjusted assets; and, an 8.0 percent total capital to risk-adjusted assets ratios. Under these guidelines, the Company, on a consolidated basis, and its subsidiary bank, have capital ratios that exceed the regulatory minimums.

The Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA) requires federal regulatory agencies to define capital tiers. These are: well-capitalized, adequately-capitalized, under-capitalized, significantly under-capitalized, and critically under-capitalized. Under these regulations, a "well-capitalized" entity must achieve a Tier 1 risk-based capital ratio of at least 6.0 percent; a total capital ratio of at least 10.0 percent; and, a leverage ratio of at least 5.0 percent, and not be under a capital directive. The Company's subsidiary bank was categorized as well-capitalized as of March 31, 2010.

At March 31, 2010, management was not under such a capital directive, nor was it aware of any current recommendations by banking regulatory authorities which, if they were to be implemented, would have or are reasonably likely to have, a material effect on the Company's liquidity, capital resources or operations.

The table below presents the Company's consolidated capital ratios under regulatory guidelines:

|                                        | Minimum<br>for<br>Capital | At<br>March 31,<br>2010 | At<br>December<br>31,<br>2009 |
|----------------------------------------|---------------------------|-------------------------|-------------------------------|
|                                        | Adequacy<br>Purposes      |                         |                               |
| Leverage Ratio                         | 4.00%                     | 8.10%                   | 7.64%                         |
| Tier 1 Capital to Risk-adjusted Assets | 4.00%                     | 10.51%                  | 10.10%                        |
| Total Capital to Risk-adjusted Assets  | 8.00%                     | 14.32%                  | 14.09%                        |

As of March 31, 2010, shareholders' equity increased by \$2.7 million to \$116.2 million compared with \$113.5 million at year-end 2009. The increase in shareholders' equity was primarily attributable to an increase of \$1.7 million in retained earnings and an increase of \$899,000 in accumulated other comprehensive income. Shareholders' equity represented 9.3% of total assets at March 31, 2010 and 9.1% at December 31, 2009. Shareholders' equity included \$12.1 million of goodwill and other intangible assets at March 31, 2010 compared to \$12.3 million of goodwill and other intangible assets at December 31, 2009.

#### Liquidity:

The Consolidated Statement of Cash Flows details the elements of changes in the Company's consolidated cash and cash equivalents. Total cash and cash equivalents increased \$17.3 million during the three months ended March 31, 2010 ending at \$45.4 million. During the three months ended March 31, 2010, operating activities resulted in net cash inflows of \$8.4 million. Investing activities resulted in net cash inflows of \$3.6 million during the three months ended March 31, 2010. Financing activities resulted in net cash inflows for the three month period ended March 31, 2010 of \$5.3 million.

#### FORWARD-LOOKING STATEMENTS AND ASSOCIATED RISKS

The Company from time to time in its oral and written communications makes statements relating to its expectations regarding the future. These types of statements are considered "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The Company may include forward-looking statements in filings with the Securities and Exchange Commission ("SEC"), such as this Form 10-Q, in other written materials, and in oral statements made by senior management to analysts, investors, representatives of the media, and others. Such forward looking statements can include statements about the Company's net interest income or net interest margin; its adequacy of allowance for loan losses, levels of provisions for loan losses, and the quality of the Company's loans and other assets; simulations of changes in interest rates; expected results from mergers with or acquisitions of other businesses; litigation results; tax estimates and recognition; dividend policy; parent company cash resources and cash requirements, and parent company capital resources; estimated cost savings, plans and objectives for future operations; and expectations about the Company's financial and business performance and other business matters as well as economic and market conditions and trends. They often can be identified by the use of words like "expect," "may," "will," "would," "could," "should," "intend," "project," "estimate," "believe" or "anticipate," or similar expressions.

In this Report, the Company's statements regarding its expectations concerning its expectation of completing its acquisition of two branches in the Evansville, Indiana banking market during the second quarter of 2010 are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. While the Company expects that all conditions to closing will be satisfied and this acquisition completed on the agreed terms,

the satisfaction of some of the closing conditions is outside of the Company's control and cannot be assured.

It is intended that these forward-looking statements speak only as of the date they are made, and the Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the forward-looking statement is made. Readers are cautioned that, by their nature, forward-looking statements are based on assumptions and are subject to risks, uncertainties, and other factors. Actual results may differ materially from the expectations of the Company that are expressed or implied by any forward-looking statement.

Readers are cautioned that, by their nature, all forward-looking statements are based on assumptions and are subject to risks, uncertainties, and other factors. Actual results may differ materially and adversely from the expectations of the Company that are expressed or implied by any forward-looking statement. The discussions in this Item 2 list some of the factors that could cause the Company's actual results to vary materially from those expressed or implied by any forward-looking statements. Other risks, uncertainties, and factors that could cause the Company's actual results to vary materially from those expressed or implied by any forward-looking statement include the unknown future direction of interest rates and the timing and magnitude of any changes in interest rates; the effects of changes in competitive conditions; of the possibility that the Company may acquire other businesses or intangible customer relationships of other companies and the costs of integrations of such acquired businesses and intangible customer relationships; the introduction, withdrawal, success, and timing of business initiatives and strategies, including asset/liability management strategies; changes in customer borrowing, repayment, investment, and deposit practices; changes in fiscal, monetary, and tax policies; changes in financial and capital markets; the possibility of a recession or other adverse change in general economic conditions, either nationally or regionally, resulting in, among other things, credit quality deterioration; the impact, extent and timing of technological changes; possible future capital management activities that the Company may utilize, including possible future sales or repurchases or redemptions by the Company of debt or equity securities issued by it or that it may issue; actions of the Federal Reserve Board; actions of the Treasury and the Federal Deposit Insurance Corporation under the Emergency Economic Stabilization Act of 2008 and the Federal Deposit Insurance Act (and specifically actions of the Federal Deposit Insurance Corporation in respect of possible future special assessments of deposit insurance premiums), and other legislative and regulatory actions and reforms; changes in accounting principles and interpretations; the inherent uncertainties involved in litigation and regulatory proceedings which could result in the Company's incurring loss or damage regardless of the merits of the Company's claims or defenses; and the continued availability of earnings and excess capital sufficient for the lawful and prudent declaration and payment of cash dividends.

Investors should consider these risks, uncertainties, and other factors, in addition to those mentioned by the Company in its Annual Report on Form 10-K for its fiscal year ended December 31, 2009, and other SEC filings from time to time, when considering any forward-looking statement.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company's exposure to market risk is reviewed on a regular basis by the Asset/Liability Committee and Boards of Directors of the parent company and its subsidiary bank. Primary market risks which impact the Company's operations are liquidity risk and interest rate risk.

The liquidity of the parent company is dependent upon the receipt of dividends from its subsidiary bank, which is subject to certain regulatory limitations. The Bank's source of funding is predominately core deposits, maturities of securities, repayments of loan principal and interest, federal funds purchased, securities sold under agreements to repurchase and borrowings from the Federal Home Loan Bank.

The Company monitors interest rate risk by the use of computer simulation modeling to estimate the potential impact on its net interest income under various interest rate scenarios, and by estimating its static interest rate sensitivity position. Another method by which the Company's interest rate risk position can be estimated is by computing estimated changes in its net portfolio value ("NPV"). This method estimates interest rate risk exposure from movements in interest rates by using interest rate sensitivity analysis to determine the change in the NPV of discounted cash flows from assets and liabilities.

NPV represents the market value of portfolio equity and is equal to the estimated market value of assets minus the estimated market value of liabilities. Computations are based on a number of assumptions, including the relative levels of market interest rates and prepayments in mortgage loans and certain types of investments. These

computations do not contemplate any actions management may undertake in response to changes in interest rates, and should not be relied upon as indicative of actual results. In addition, certain shortcomings are inherent in the method of computing NPV. Should interest rates remain or decrease below current levels, the proportion of adjustable rate loans could decrease in future periods due to refinancing activity. In the event of an interest rate change, prepayment levels would likely be different from those assumed in the table. Lastly, the ability of many borrowers to repay their adjustable rate debt may decline during a rising interest rate environment.

The table below provides an assessment of the risk to NPV in the event of a sudden and sustained 2% increase and decrease in prevailing interest rates (dollars in thousands).

| Interest Rate Sensitivity as of March 31, 2010 |                        |          |                                                             |            |  |
|------------------------------------------------|------------------------|----------|-------------------------------------------------------------|------------|--|
| Changes<br>in rates                            | Net Portfolio<br>Value |          | Net Portfolio Value<br>as a % of Present Value<br>of Assets |            |  |
|                                                | \$ Amount              | % Change | NPV Ratio                                                   | Change     |  |
| +2%                                            | \$ 128,745             | (12.47)% | 10.72%                                                      | (104) b.p. |  |
| Base                                           | 147,092                | —        | 11.76%                                                      | —          |  |
| -2%                                            | 116,509                | (20.79)% | 9.20%                                                       | (256) b.p. |  |

This Item 3 includes forward-looking statements. See “Forward-looking Statements” included in Part I, Item 2 of this Report for a discussion of certain factors that could cause the Company’s actual exposure to market risk to vary materially from that expressed or implied above. These factors include possible changes in economic conditions; interest rate fluctuations, competitive product and pricing pressures within the Company’s markets; and equity and fixed income market fluctuations. Actual experience may also vary materially to the extent that the Company’s assumptions described above prove to be inaccurate.

#### Item 4. Controls and Procedures

As of March 31, 2010, the Company carried out an evaluation, under the supervision and with the participation of its principal executive officer and principal financial officer, of the effectiveness of the design and operation of its disclosure controls and procedures. Based on this evaluation, the Company's principal executive officer and principal financial officer concluded that the Company's disclosure controls and procedures were as of that date effective in timely alerting them to material information required to be included in the Company's periodic reports filed with the Securities and Exchange Commission. There are inherent limitations to the effectiveness of systems of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective systems of disclosure controls and procedures can provide only reasonable assurances of achieving their control objectives.

There was no change in the Company’s internal control over financial reporting that occurred during the Company’s first fiscal quarter of 2010 that has materially affected, or is reasonably likely to materially affect, the Company’s internal control over financial reporting.



## PART II. OTHER INFORMATION

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(e) The following table sets forth information regarding the Company's purchases of its common shares during each of the three months ended March 31, 2010.

| Period           | Total Number Of<br>Shares (or<br>Units) Purchased | Average<br>Price Paid<br>Per<br>Share (or<br>Unit) | Total<br>Number of<br>Shares (or<br>Units)<br>Purchased<br>as Part of<br>Publicly<br>Announced<br>Plans or<br>Programs | Maximum<br>Number (or<br>Approximate<br>Dollar Value)<br>of Shares (or<br>Units) that<br>May Yet Be<br>Purchased Under<br>the Plans or<br>Programs(1) |
|------------------|---------------------------------------------------|----------------------------------------------------|------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1/1/10 – 1/31/10 | —                                                 | —                                                  | —                                                                                                                      | 272,789                                                                                                                                               |
| 2/1/10 – 2/28/10 | —                                                 | —                                                  | —                                                                                                                      | 272,789                                                                                                                                               |
| 3/1/10 – 3/31/10 | —                                                 | —                                                  | —                                                                                                                      | 272,789                                                                                                                                               |
|                  | —                                                 | —                                                  | —                                                                                                                      | —                                                                                                                                                     |

(1) On April 26, 2001, the Company announced that its Board of Directors had approved a stock repurchase program for up to 607,754 of its outstanding common shares, of which the Company had purchased 334,965 common shares through March 31, 2010 (both such numbers adjusted for subsequent stock dividends). The Board of Directors established no expiration date for this program. The Company purchased no shares under this program during the three months ended March 31, 2010.

## Item 6. Exhibits

The exhibits described by the Exhibit Index immediately following the Signature Page of this Report are incorporated herein by reference.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GERMAN AMERICAN BANCORP, INC.

Date: May 5, 2010

By/s/Mark A. Schroeder  
Mark A. Schroeder  
Chairman of the Board and Chief Executive Officer

Date: May 5, 2010

By/s/Bradley M. Rust  
Bradley M. Rust  
Executive Vice President and Chief Financial Officer

INDEX OF EXHIBITS

| Exhibit No. | Description                                                                                                                                                                                                                                                                                                                                                                                                               |
|-------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2           | Branch Purchase Agreement between German American Bancorp, as Buyer, Farmers State Bank of Alto Pass, Ill., as Seller, and Farmers State Holding Corp., as the Seller Affiliate, dated February 17, 2010. Schedules identified in the list of Schedules to this Agreement are not filed as part of this Exhibit, but the Registrant agrees to furnish to the Commission supplementally any omitted schedule upon request. |
| 31.1        | Sarbanes-Oxley Act of 2002, Section 302 Certification for Chairman of the Board and Chief Executive Officer.                                                                                                                                                                                                                                                                                                              |
| 31.2        | Sarbanes-Oxley Act of 2002, Section 302 Certification for Executive Vice President and Chief Financial Officer.                                                                                                                                                                                                                                                                                                           |
| 32.1        | Sarbanes-Oxley Act of 2002, Section 906 Certification for Chairman of the Board and Chief Executive Officer.                                                                                                                                                                                                                                                                                                              |
| 32.2        | Sarbanes-Oxley Act of 2002, Section 906 Certification for Executive Vice President and Chief Financial Officer.                                                                                                                                                                                                                                                                                                           |