

Kandi Technologies Corp  
Form 10-K  
March 31, 2009

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended December 31, 2008

Commission file number 000-52186

KANDI TECHNOLOGIES, CORP.

(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of incorporation  
or organization)

87-0700927  
(I.R.S. Employer Identification No.)

Jinhua City Industrial Zone  
Jinhua, Zhejiang Province  
People's Republic of China  
Post Code 321016  
(Address of principal executive offices)

(86-579) 83906856

(Registrant's telephone number, including area code)

Securities Registered Pursuant to Section 12(b) of the Act:

Common Stock, Par Value \$0.001 Per Share  
(Title of each class)

NASDAQ Capital Market  
(Name of exchange on which registered)

Securities Registered Pursuant to Section 12(g) of the Act: None.

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

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Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

As of March 31, 2009, there were 19,961,000 shares of the registrant's common stock, \$0.001 par value, issued and outstanding and no shares of the registrant's preferred stock, \$0.001 par value, issued and outstanding. The aggregate market value of the shares of common stock held by non-affiliates of the registrant on July 6, 2007\* was approximately \$10,180,110.

DOCUMENTS INCORPORATED BY REFERENCE: none.

\* Prior to this date, the registrant was a shell company.

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## TABLE OF CONTENTS

## PART I

Item 1.	Business.	1-5
Item 1A.	Risk Factors.	5-13
Item 1B.	Unresolved Staff Comments.	13
Item 2.	Properties.	13-14
Item 3.	Legal Proceedings.	14
Item 4.	Submission of Matters to a Vote of Security Holders.	15-16

## PART II

Item 5.	Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.	16
Item 6.	Selected Financial Data.	17
Item 7.	Management's Discussion and Analysis of Financial Condition and Results of Operations.	17-23
Item 7A.	Quantitative and Qualitative Disclosures about Market Risk.	23
Item 8.	Financial Statements and Supplementary Data.	23
Item 9.	Changes In and Disagreements With Accountants on Accounting and Financial Disclosure.	24
Item 9A.	Controls and Procedures.	24

## PART III

Item 10.	Directors, Executive Officers and Corporate Governance.	25-26
Item 11.	Executive Compensation.	27-28
Item 12.	Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.	28
Item 13.	Certain Relationships and Related Transactions and Director Independence.	28
Item 14.	Principal Accounting Fees and Services.	29

## PART IV

Item 15.	Exhibits, Financial Statement Schedules.	30-34
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## SIGNATURES

SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Annual Report contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These include statements about our expectations, beliefs, intentions or strategies for the future, which we indicate by words or phrases such as “anticipate,” “expect,” “intend,” “plan,” “will,” “we believe,” “our company believes,” “management believe” or similar language. These forward-looking statements are based on our current expectations and are subject to certain risks, uncertainties and assumptions, including those set forth in the discussion under Item 1, “Business”, Item 1A, “Risk Factors” and Item 7, “Management's Discussion and Analysis of Financial Condition and Results of Operations.” Our actual results may differ materially from results anticipated in these forward-looking statements. We base our forward-looking statements on information currently available to us, and we assume no obligation to update them. In addition, our historical financial performance is not necessarily indicative of the results that may be expected in the future and we believe such comparisons cannot be relied upon as indicators of future performance.

Although we believe that the expectations reflected in the forward looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. Except as required by applicable law, including the securities laws of the United States, we do not intend to update any of the forward-looking statements to conform these statements to actual results.

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## PART I

## Item 1. Business.

Except as otherwise indicated by the context, references in this Annual Report to “we,” “us,” “our,” “Kandi,” or the “Company” are to the combined businesses of Kandi Technologies, Corp.

## Introduction

On June 29, 2007, Stone Mountain Resources, Inc., a Delaware corporation (“Stone Mountain”) executed a share exchange agreement (the “Exchange Agreement”) with Continental Development Limited, a Hong Kong corporation (“Continental”) and Excelvantage Group Limited, a British Virgin Islands Company which owned 100% of Continental (the “Continental Shareholder”). Pursuant to the Exchange Agreement, Stone Mountain issued 12,000,000 shares of its common stock to the Continental Shareholder, in exchange for 100% of the common stock of Continental. After the closing of the Exchange Agreement, Stone Mountain had a total of 19,961,000 shares of common stock outstanding, with the Continental Shareholder owning 60.12% of the total issued and outstanding shares of Stone Mountain’s common stock, and the remaining shares outstanding were held by those who held shares of Stone Mountain’s common stock prior to the closing.

As a result of this transaction, Continental became a wholly owned subsidiary of Stone Mountain. Thereafter, the business of the Company was that of Continental’s wholly owned subsidiary, Zhejiang Kandi Vehicles Co., Ltd. On August 13, 2007, we changed our name from Stone Mountain Resources, Inc. to Kandi Technologies, Corp.

Stone Mountain was a public shell company prior to the closing of the Exchange Agreement. Stone Mountain was originally incorporated on March 31, 2004 in the State of Delaware, and operated as a gold exploration company exploring Nevada mineral properties, before ceasing operations in May 30, 2007.

## Business Overview

## General

Kandi’s products include off-road vehicles (which includes ATVs, UTVs, and go-karts), motorcycles and mini-cars.

	The Years Ended of December 31			
	2008		2007	
	Sales Revenue	Costs	Sales Revenue	Costs
Off-Road Business	\$ 39,654,296	\$ 30,263,909	\$ 33,434,662	\$ 26,294,696
Motorcycle Business	3,297	4,227	-	-
Mini-Car Business	856,195	651,732	-	-
Total	\$ 40,513,788	\$ 30,919,868	\$ 33,434,662	\$ 26,294,696

### Off-Road Vehicles

In 2003 Kandi began mass production of go-karts. The Company is now one of the leading manufacturers of go-karts in the People's Republic of China (PRC), producing approximately 15% of China's global exports of this popular recreational vehicle. Kandi produces a wide range of go-karts, from the 90cc class to the 1,000cc class in cylinder displacement. Kandi also produces four-wheeled all-terrain vehicles (ATVs) and specialized utility vehicles (UTVs), which are ATVs special-fitted for agricultural and industrial use.

### Motorcycle Products

In late 2008, Kandi began sales of its newest motorcycle, the three-wheeled "TT," which was designed for enhanced safety and comfort, while maintaining the convenience and fuel efficiency of a motorcycle.

The Company expects significant growth in the sales of the TT and expects to expand the product line in the near term.

### Mini-Car Products

Kandi began sales of its gas-powered Super-mini car ("CoCo") in August 2008. The first generation of CoCo was designed for local neighborhood driving, with a 250cc single cylinder, 4-stroke water-cooled engine with a top speed of 25 mph, achieving 60 mpg. In 2009, the Company will launch the electric CoCo, a stylish mini-car which will run on electrical power. The electric CoCo is designed to achieve a top speed of 25mph, and will have a driving range of 80 miles on a single full charge. The Company expects to sell 50% of the electric CoCo it produces in China, with the rest exported to markets in North America.

The following table shows the breakdown of Kandi's revenues from its customers by geographical markets based on the location of the customer during the fiscal years ended December 31, 2008 and 2007:

	The Years Ended of December 31					
	2008			2007		
	Sales Revenue	Units	Percentage	Sales Revenue	Units	Percentage
North America	\$ 7,292,482	9,010	18%	\$ 23,889,263	33,446	72%
Europe	-	-	-	6,264,492	8,246	19%
China <sup>1</sup>	32,816,168	40,545	81%	2,783,342	3,665	8%
Other Regions	405,138	501	1%	497,565	458	1%
Total	\$ 40,513,788	50,056	100%	\$ 33,434,662	45,815	100%

<sup>1</sup> Products were sold to a third party distributor based in China, however, the Company believes these products were ultimately exported out of China.

### Sales and Distribution

Kandi's sales are made through third-party distributors, which distribute Kandi's products to local wholesalers and retail dealers. Worldwide, Kandi sells its products through six main independent distributors for off-road vehicles.

## Components and Parts, Raw Materials and Sources of Supply

Kandi manufactures the frames of its vehicles and assembles the vehicles in its factory in Jinhua, China. Other components and parts, such as engines, shock absorbers, electrical equipment and tires, are purchased from numerous suppliers. The principal raw materials used by Kandi are steel plate, aluminum, special steels, steel tubes, paints, and plastics, which are purchased from several suppliers. The most important raw material purchased is steel plate. There were six suppliers who accounted for more than 5% of the Company's purchases of major components and parts and principal raw materials during the fiscal year ended December 31, 2008. Kandi does not have and does not anticipate having any difficulty in obtaining its required materials from suppliers and considers its contracts and business relations with the suppliers to be satisfactory.

## Seasonality

Kandi's motorcycle and off-road vehicle businesses have historically experienced some seasonality. However, this seasonality has not generally been material to our financial results.

## Competitive Strengths

The global small vehicle markets are highly competitive. Competition in such markets is based upon a number of factors, including price, quality, reliability, styling, product features and warranties. As a relatively new entrant into the market, many of our competitors are more diversified and have financial and marketing resources that are substantially greater than those of Kandi.

## Employees

As of December 31, 2008, Kandi had a total of 562 employees. None of our employees are represented by any collective bargaining agreements.

## Environmental and Safety Regulation

### Emissions

The United States Environmental Protection Agency ("EPA") and the California Air Resources Board ("CARB") have adopted emissions regulations applicable to Kandi's products. CARB has emissions regulations for ATVs and off-road vehicles which the Company already meets. In October 2002, the EPA established new corporate average emission standards effective for model years 2006 through 2012 for non-road recreational vehicles, including ATVs and off-road vehicles.

Kandi's motorcycles are also subject to EPA and CARB emission standards. Kandi believes that its motorcycles have always complied with these standards. The CARB regulations required additional motorcycle emission reductions in model year 2008 which the Company

*Total segment income from operations before Corporate overhead*

**17.1** 14.9 **31.4** 24.1

**Less: Corporate overhead**

### Engineering

**(3.0)** (3.3) **(6.4)** (7.3)

### Energy

**(1.1)** (1.2) **(2.5)** (2.7)

*Total Corporate overhead*

(4.1) (4.5) (8.9) (10.0)

**Total income/(loss) from operations**

Engineering

**12.8** 7.5 **22.4** 13.2

Energy

**0.2** 2.9 **0.1** 0.9

Other Corporate income/(expense)

**0.5** 0.1 **0.8** (0.5)

**Total income from operations**

**\$13.5** \$10.5 **\$23.3** \$13.6

	<b>June 30, 2008</b>	As of December 31, 2007
<b>Equity investments in unconsolidated subsidiaries:</b>		
Engineering	\$ 2.2	\$ 1.5
Energy	<b>1.2</b>	1.0
<b>Total</b>	<b>\$ 3.4</b>	\$ 2.5

**Table of Contents**

	<b>June 30, 2008</b>	As of December 31, 2007
<b>Segment assets:</b>		
Engineering	<b>\$ 146.9</b>	\$ 138.2
Energy	<b>109.9</b>	112.7
<b>Subtotal segments</b>	<b>256.8</b>	250.9
<i>Other Corporate assets</i>	<b>37.5</b>	25.5
<b>Total</b>	<b>\$ 294.3</b>	\$ 276.4

The Company has determined that interest expense, interest income, income from unconsolidated subsidiaries, and intersegment revenues, by segment, are immaterial for disclosure in these condensed consolidated financial statements.

**5. INCOME TAXES**

The Company adopted the provisions of Financial Accounting Standards Board ( FASB ) Interpretation No. ( FIN ) 48, Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement No. 109 on January 1, 2007. As of June 30, 2008, the Company s reserve for uncertain tax positions totaled approximately \$1.9 million, which was unchanged from December 31, 2007. Additional changes in this reserve could impact the Company s effective tax rate in subsequent periods.

The Company recognizes interest and penalties related to uncertain income tax positions in interest expense and selling, general, and administrative expenses, respectively, in its condensed consolidated statements of income. As of June 30, 2008, the Company s reserves for interest and penalties related to uncertain tax positions totaled \$1.3 million, which was an increase of \$0.1 million from December 31, 2007.

The Company accounts for income taxes in accordance with Statement of Financial Accounting Standards No. ( SFAS ) 109, Accounting for Income Taxes. The Company bases its consolidated effective income tax rate for interim periods on its forecasted annual consolidated effective income tax rate, which includes estimates of the taxable income and revenue for jurisdictions in which the Company operates. In certain foreign jurisdictions, the Company s subsidiaries are subject to a deemed profits tax that is assessed based on revenue. In other foreign jurisdictions or situations, the Company s subsidiaries are subject to income taxes based on taxable income. In certain of these situations, the Company s estimated income tax payments during the year (which are withheld from client invoices at statutory rates) may significantly exceed the tax due per the income tax returns when filed; however, no practical method of refund can be effected. As a result, related income tax assets are routinely assessed for realizability, and valuation allowances against these tax assets are recorded in the event that it is more likely than not that such tax assets will not be realized.

Certain foreign subsidiaries do not have earnings and profits for United States ( U.S. ) tax purposes; therefore, any losses incurred by these subsidiaries do not generate a tax benefit in the calculation of the Company s consolidated income tax provision. If these foreign subsidiaries had positive earnings and profits for U.S. tax purposes, their foreign losses would reduce both the deferred tax liability that was set up on the future remittance back to the U.S. and the Company s effective income tax rate. In addition, valuation allowances against tax benefits of foreign net operating losses may be recorded as a result of the Company s inability to generate sufficient taxable income in certain foreign jurisdictions.

**Table of Contents**

As a result of the foregoing, depending upon foreign revenues and relative profitability, the Company may report high effective income tax rates. The amount of these taxes, when proportioned with U.S. tax rates and income amounts, can cause the Company's consolidated effective income tax rate to fluctuate significantly.

The Company's full-year forecasted effective income tax rate was 42% and 46% at June 30, 2008 and 2007, respectively. As a comparison, the Company's actual effective income tax rate for the year ended December 31, 2007 was 43%.

The variances between the U.S. federal statutory rate of 35% and our forecasted effective income tax rates for these periods is primarily due to taxes on foreign income, which we are not able to offset with U.S. foreign tax credits, and to foreign losses with no U.S. tax benefit. Our effective rate is also impacted by state income taxes, permanent items that are not deductible for U.S. tax purposes and Nigerian income taxes that are levied on a deemed profit basis.

**6. COMMITMENTS & CONTINGENCIES****Commitments**

At June 30, 2008, the Company had certain guarantees and indemnifications outstanding which could result in future payments to third parties. These guarantees generally result from the conduct of the Company's business in the normal course. The Company's outstanding guarantees at June 30, 2008 were as follows:

<i>(In millions)</i>	Maximum undiscounted future payments
Standby letters of credit*:	
Insurance related	\$ 10.6
Other	0.1
Performance and payment bonds*	\$ 12.2

\* *These instruments require no associated liability on the Company's Condensed Consolidated Balance Sheet.*

The Company's banks issue standby letters of credit ( LOCs ) on the Company's behalf under the Unsecured Credit Agreement (the Credit Agreement ) as discussed more fully in the Long-term Debt and Borrowing Agreements note. As of June 30, 2008, the majority of the balance of the Company's outstanding LOCs was issued to insurance companies to serve as collateral for payments the insurers are required to make under certain of the Company's self-insurance programs. These LOCs may be drawn upon in the event that the Company does not reimburse the insurance companies for claims payments made on its behalf. These LOCs renew automatically on an annual basis unless either the LOCs are returned to the bank by the beneficiaries or the banks elect not to renew them.

Bonds are provided on the Company's behalf by certain insurance carriers. The beneficiaries under these performance and payment bonds may request payment from the Company's insurance carriers in the event that the Company does not perform under the project or if subcontractors are not paid. The Company does not expect any amounts to be paid under its outstanding bonds at June 30, 2008. In addition, the Company believes that its bonding lines will be sufficient to meet its bid and performance bonding needs for at least the next year.

**Table of Contents**

**Contingencies**

*Services Agreement.* The Company is party to a Restated and Amended Operations, Maintenance and Services Agreement dated effective January 1, 2005 (the Services Agreement ), with J.M. Huber Corporation ( Huber ) pursuant to which the Company agreed to provide certain operation, maintenance, exploration, development, production and administrative services with respect to certain oil and gas properties owned by Huber in the State of Wyoming. In October 2006, the Wyoming Department of Audit initiated a sales and use tax audit against Huber for the time period 2003 through 2005. In February 2008, the Department of Audit issued revised preliminary audit findings against Huber in the amount of \$4.3 million in tax, interest and penalties in relation to services provided under the Services Agreement. In May 2008, Huber notified the Company of its claim for indemnification under the Services Agreement for the final audit findings, interest and penalties and certain costs relating thereto. The Company does not believe that it had or has any obligation as a vendor to collect and remit Wyoming sales and use tax with respect to certain transactions under the Services Agreement. The Company s and Huber s representatives met with Wyoming tax officials on June 20, 2008, to discuss the status of the audit. Based on that meeting, the Wyoming Department of Revenue agreed to reconsider the issue and to issue revised audit findings, if necessary. The Company has provided Huber with support in defending the audit, including providing supporting documentation and affidavits, reviewing audit materials and legal analysis, and attending the aforementioned meeting with Wyoming tax officials.

*Tax exposures.* The Company believes that amounts estimated and recorded for certain income tax, non-income tax, penalty, and interest exposures (identified through its 2005 restatement process) aggregating \$6.2 million at June 30, 2008 and December 31, 2007, may ultimately be increased or reduced dependent on settlements with the respective taxing authorities. Actual payments could differ from amounts recorded at June 30, 2008 and December 31, 2007 due to favorable or unfavorable tax settlements and/or future negotiations of tax, penalties and interest at less than full statutory rates. Based on information currently available, these recorded amounts have been determined to reflect probable liabilities. However, depending on the outcome of future tax settlements, negotiations and discussions with tax authorities, subsequent conclusions may be reached which result in favorable or unfavorable adjustments to the recorded amounts in future periods.

*Legal proceedings.* Subsequent to the Company s February 2008 announcement of its intention to restate its financial statements for the first three quarters of 2007, four separate complaints were filed by holders of the Company s common stock against the Company, as well as certain of its current and former officers, in the United States District Court for the Western District of Pennsylvania. The complaints in these lawsuits purport to have been made on behalf of a class of plaintiffs consisting of purchasers of the Company s common stock between March 19, 2007 and February 22, 2008. The complaints alleged that the Company and certain of its current and former officers made materially false and misleading statements in violation of Sections 10(b) and 20(a) of the Securities Exchange Act of 1934 and SEC Rule 10b-5 promulgated thereunder. The plaintiffs seek unspecified compensatory damages, attorneys fees, and other fees and costs.

In June 2008, all of the cases were consolidated into a single class action. The lead plaintiff was appointed during July 2008; following the approval of its selection of counsel, a consolidated amended complaint will likely be filed. The Company intends to defend this lawsuit vigorously.

The Company has been named as a defendant or co-defendant in certain other legal proceedings wherein damages are claimed. Such proceedings are not uncommon to the Company s business. After consultations with counsel, management believes that it has recognized adequate provisions for probable and reasonably estimable liabilities associated with these proceedings, and that their ultimate resolutions will not have a material impact on its consolidated financial statements.

**Table of Contents**

*Self-Insurance.* Insurance coverage is obtained for catastrophic exposures, as well as those risks required to be insured by law or contract. The Company requires its insurers to meet certain minimum financial ratings at the time the coverages are placed; however, insurance recoveries remain subject to the risk that the insurer will be financially able to pay the claims as they arise. The Company is insured with respect to its workers' compensation and general liability exposures subject to certain deductibles or self-insured retentions. Loss provisions for these exposures are recorded based upon the Company's estimates of the total liability for claims incurred. Such estimates utilize certain actuarial assumptions followed in the insurance industry.

The Company is self-insured for its primary layer of professional liability insurance through a wholly-owned captive insurance subsidiary. The secondary layer of the professional liability insurance continues to be provided, consistent with industry practice, under a "claims-made" insurance policy placed with an independent insurance company. Under claims-made policies, coverage must be in effect when a claim is made. This insurance is subject to standard exclusions.

The Company establishes reserves for both insurance-related claims that are known and have been asserted against the Company, as well as for insurance-related claims that are believed to have been incurred but have not yet been reported to the Company's claims administrators as of the respective balance sheet dates. The Company includes any adjustments to such insurance reserves in its consolidated results of operations.

The Company is self-insured with respect to its primary medical benefits program subject to individual retention limits. As part of the medical benefits program, the Company contracts with national service providers to provide benefits to its employees for medical and prescription drug services. The Company reimburses these service providers as claims related to the Company's employees are paid by the service providers.

*Reliance liquidation.* The Company's professional liability insurance coverage had been placed on a claims-made basis with Reliance Insurance Group ("Reliance") for the period July 1, 1994 through June 30, 1999. In 2001, the Pennsylvania Insurance Commissioner placed Reliance into liquidation. Due to the subsequent liquidation of Reliance, the Company is currently uncertain what amounts paid by the Company to settle certain claims totaling in excess of \$2.5 million will be recoverable under the insurance policy with Reliance. The Company is pursuing a claim in the Reliance liquidation and believes that some recovery will result from the liquidation, but the amount of such recovery cannot currently be estimated. The Company had no related receivables recorded from Reliance as of June 30, 2008 and December 31, 2007.

**7. LONG-TERM DEBT AND BORROWING AGREEMENTS**

The Company's Credit Agreement is with a consortium of financial institutions and provides for a commitment of \$60 million through October 1, 2011. The commitment includes the sum of the principal amount of revolving credit loans outstanding (for which there is no sub-limit) and the aggregate face value of outstanding LOCs (which have a sub-limit of \$20.0 million). As of June 30, 2008 and December 31, 2007, there were no borrowings outstanding under the Credit Agreement and outstanding LOCs were \$10.7 million as of both dates.

**Table of Contents**

Under the Credit Agreement, the Company pays bank commitment fees on the unused portion of the commitment, ranging from 0.2% to 0.375% per year based on the Company's leverage ratio. There were no borrowings during the six months ended June 30, 2008. The weighted-average interest rate on the Company's borrowings was 7.57% for the six months ended June 30, 2007. The proceeds from these borrowings under the Credit Agreement were used to meet various working capital requirements.

The Credit Agreement provides pricing options for the Company to borrow at the bank's prime interest rate or at LIBOR plus an applicable margin determined by the Company's leverage ratio (based on a measure of indebtedness to earnings before interest, taxes, depreciation, and amortization ( EBITDA )). The Credit Agreement also requires the Company to meet minimum equity, leverage, interest and rent coverage, and current ratio covenants. In addition, the Company's Credit Agreement with its banks places certain limitations on dividend payments. If any of these financial covenants or certain other conditions of borrowing are not achieved, under certain circumstances, after a cure period, the banks may demand the repayment of all borrowings outstanding and/or require deposits to cover the outstanding letters of credit.

**8. STOCK-BASED COMPENSATION**

As of June 30, 2008, the Company had two fixed stock option plans under which stock options can be exercised. Under the 1995 Stock Incentive Plan (the Plan ), the Company was authorized to grant options for an aggregate of 1,500,000 shares of Common Stock to key employees through its expiration on December 14, 2004. Under the amended 1996 Non-employee Directors' Stock Incentive Plan (the Directors' Plan ), the Company is authorized to grant options and restricted shares for an aggregate of 400,000 shares of Common Stock to non-employee board members through February 18, 2014. Under both plans, the exercise price of each option equals the average market price of the Company's stock on the date of grant. Unless otherwise established, one-fourth of the options granted to key employees became immediately vested and the remaining three-fourths vested in equal annual increments over three years under the now expired Plan, while the options under the Directors' Plan become fully vested on the date of grant and become exercisable six months after the date of grant. Vested options remain exercisable for a period of ten years from the grant date under both plans.

The Company recognized total stock-based compensation expense of \$124,000 and \$313,000 for the six months ended June 30, 2008 and 2007, respectively. As of June 30, 2008 and December 31, 2007, all outstanding options were fully vested under both plans. There were 122,463 and 145,520 exercisable options under the plans as of June 30, 2008 and December 31, 2007, respectively.

The following table summarizes all stock options outstanding for both plans:

	Shares subject to option	Weighted average exercise price per share	Aggregate intrinsic value	Weighted average contractual life remaining in years
Balance at December 31, 2007	145,520	\$ 14.70	\$ 3,841,521	4.8
Options exercised	(23,057)	10.03		
<b>Balance at June 30, 2008</b>	<b>122,463</b>	<b>\$ 15.58</b>	<b>\$ 841,022</b>	<b>5.2</b>

As of June 30, 2008, no shares of the Company's Common Stock remained available for future grants under the expired Plan, while 189,500 shares were available for future grants under the Directors' Plan.

**Table of Contents**

The following table summarizes information about stock options outstanding under both plans as of June 30, 2008:

Range of exercise prices	Options outstanding			Options exercisable	
	Number of options	Average life*	Weighted average exercise price	Number of options	Weighted average exercise price
\$6.25 - \$9.53	26,429	3.1	\$ 8.08	26,429	\$ 8.08
\$10.025 - \$15.625	54,034	3.9	13.92	54,034	13.92
\$20.16 - \$26.86	42,000	8.0	22.43	42,000	22.43
<b>Total</b>	<b>122,463</b>	<b>5.2</b>	<b>\$ 15.58</b>	<b>122,463</b>	<b>\$ 15.58</b>

\* *Average life remaining in years.*

The fair value of options on the respective grant dates was estimated using a Black-Scholes option pricing model. The average risk-free interest rate is based on the U.S. Treasury yield with a term to maturity that approximates the option's expected life as of the grant date. Expected volatility is determined using historical volatilities of the underlying market value of the Company's stock obtained from public data sources. The expected life of the stock options is determined using historical data adjusted for the estimated exercise dates of the unexercised options.

During the second quarter of 2008, the Company issued 40,000 Stock Appreciation Rights (SARs), which vest at varying intervals over a three-year period, in connection with our Chief Executive Officer's recent employment agreement. Future payments for the SARs will be made in cash, subject to the Company's discretion to make such payments in shares of the Company's common stock under the terms of a shareholder-approved equity incentive plan. The Company did not have a shareholder-approved employee equity plan at June 30, 2008. The liability associated with these SARs will require revaluation on a quarterly basis.

## 9. GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill and other intangible assets consist of the following (in thousands):

	June 30, 2008	As of December 31, 2007
Goodwill:		
Engineering	\$ 9,627	\$ 9,627
Energy	7,465	7,465
<i>Total goodwill</i>	<b>17,092</b>	17,092
Other intangible assets, net of accumulated amortization of \$2,631 and \$2,574, respectively	<b>218</b>	275
<i>Goodwill and other intangible assets, net</i>	<b>\$ 17,310</b>	\$ 17,367

There was no change in the carrying amount of goodwill attributable to each business segment for the six months ended June 30, 2008.



**Table of Contents**

Under SFAS 142, Goodwill and Other Intangible Assets, the Company's goodwill balance is not being amortized and goodwill impairment tests are being performed at least annually. Annually, the Company evaluates the carrying value of its goodwill during the second quarter. Given the Company's restatement discussed in Note 2, the Company completed an evaluation of the carrying value of its Energy segment's goodwill as of December 31, 2007. No impairment charge was required as a result of this evaluation. Similarly, no goodwill impairment charge was required in connection with the Company's annual evaluation for the second quarter of 2008.

As of June 30, 2008, the Company's other intangible assets balance comprises a non-compete agreement (totaling \$2.0 million, which is fully amortized) from its 1998 purchase of Steen Production Services, Inc., as well as intangibles primarily related to the value of the contract backlog at the time of the Company's 2006 acquisition of Buck Engineering, P.C. ( Buck ) (totaling \$849,000 with accumulated amortization of \$631,000 as of June 30, 2008). These identifiable intangible assets with finite lives are being amortized over their estimated useful lives. Substantially all of these intangible assets will be fully amortized over the next four years. Amortization expense recorded on the other intangible assets balance was \$57,000 and \$104,000 for the six months ended June 30, 2008 and 2007, respectively.

Estimated future amortization expense for other intangible assets as of June 30, 2008 is as follows (in thousands):

For the six months ending December 31, 2008	\$ 56
Fiscal year 2009	86
Fiscal year 2010	40
Fiscal year 2011	34
Fiscal year 2012	2
<b>Total</b>	<b>\$218</b>

**10. RECENT ACCOUNTING PRONOUNCEMENTS**

In September 2006, the FASB issued SFAS 157, Fair Value Measurements, which defines fair value, establishes guidelines for measuring fair value and expands disclosures regarding fair value measurements. SFAS 157 does not require any new fair value measurements but rather eliminates inconsistencies in guidance found in various prior accounting pronouncements. In February 2008, FASB Staff Position No. ( FSP ) 157-2 was issued, which defers the effective date of SFAS 157 for nonfinancial assets and liabilities until the first interim period in fiscal years beginning after November 15, 2008. The Company is assessing the impact of this statement on its consolidated financial statements and will adopt the provisions of SFAS 157 on January 1, 2009.

In December 2007, the FASB issued SFAS 141 (Revised 2007), Business Combinations. SFAS 141(R) will significantly change the accounting for business combinations. Under SFAS 141(R), an acquiring entity will be required to recognize, with limited exceptions, all the assets acquired and liabilities assumed in a transaction at the acquisition-date fair value. SFAS 141(R) will change the accounting treatment for certain specific acquisition related items including, among other items: (1) expensing acquisition related costs as incurred, (2) valuing noncontrolling interests at fair value at the acquisition date, and (3) expensing restructuring costs associated with an acquired business. SFAS 141(R) also includes a substantial number of new disclosure requirements. SFAS 141(R) is to be applied prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The Company will adopt the provisions of SFAS 141(R) on January 1, 2009.

**Table of Contents**

In December 2007, the FASB issued SFAS 160, Noncontrolling Interests in Consolidated Financial Statements. SFAS 160 establishes new accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary (minority interest) is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements and separate from the parent company's equity. Among other requirements, this statement requires consolidated net income to be reported at amounts that include the amounts attributable to both the parent and the noncontrolling interest. It also requires disclosure, on the face of the Consolidated Statement of Income, of the amounts of consolidated net income attributable to the parent and to the noncontrolling interest. SFAS 160 is effective for the first interim period in fiscal years beginning on or after December 15, 2008. The Company is assessing the impact of this statement on its consolidated financial statements and will adopt the provisions of SFAS 160 on January 1, 2009.

- 17 -

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**Table of Contents**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

The following discussion should be read in conjunction with Item 1, Financial Statements in Part I of this quarterly report on Form 10-Q. The discussion in this section contains forward-looking statements that involve risks and uncertainties. These forward-looking statements are based on our current expectations about future events. These expectations are subject to risks and uncertainties, many of which are beyond our control. For a discussion of important risk factors that could cause actual results to differ materially from those described or implied by the forward-looking statements contained herein, see the Note with Respect to Forward-Looking Statements and Risk Factors sections included in our Annual Report on Form 10-K for the year ended December 31, 2007 (the Form 10-K).

**Restatement**

Subsequent to the issuance of our condensed consolidated financial statements for the quarter ended June 30, 2007, we determined that accounting errors were included in our previously issued condensed consolidated financial statements. We have restated our previously issued condensed consolidated financial statements for the three and six months ended June 30, 2007; see Note 2 to our condensed consolidated financial statements in this Form 10-Q for further discussion of these matters. All amounts and commentary included in this Management's Discussion and Analysis of Financial Condition and Results of Operations section give effect to the restatement.

**Business Overview and Environment**

We provide engineering and energy expertise for public and private sector clients worldwide. Our primary services include engineering design for the transportation, water and other civil infrastructure markets, architectural and environmental services, construction management services for buildings and transportation projects, and operations and maintenance of oil and gas production facilities. We view our short and long-term liquidity as being dependent upon our results of operations, changes in working capital and our borrowing capacity. Our financial results are impacted by appropriations of public funds for infrastructure and other government-funded projects, capital spending levels in the private sector, and the demand for our services in the engineering and energy markets. We could be affected by additional external factors such as price fluctuations and capital expenditures in the energy industry.

*Engineering*

Our Engineering segment provides a variety of design and related consulting services. Our services include program management, design-build, construction management, consulting, planning, surveying, mapping, geographic information systems, architectural and interior design, construction inspection, constructability reviews, site assessment and restoration, strategic regulatory analysis and regulatory compliance.

For the past several years, we have observed increased federal spending activity by the Department of Defense (DoD) and the Department of Homeland Security (DHS), including the Federal Emergency Management Agency (FEMA). In turn, we have focused more marketing and sales activity on these agencies of the United States of America (U.S.) federal government. As a result of pursuing this strategy, we have significantly increased our revenues from U.S. federal government contracting activity over this time period. Additional government spending in these areas or on transportation infrastructure could result in profitability and liquidity improvements for us. Significant contractions in any of these areas could unfavorably impact our profitability and liquidity. In 2005, the U.S. Congress approved a six-year \$286.5

**Table of Contents**

billion transportation infrastructure bill entitled SAFETEA-LU, the Safe, Accountable, Flexible, Efficient Transportation Equity Act A Legacy for Users. This funding reflects an increase of approximately 46% over its predecessor, TEA-21. With this bill enacted, we saw an increase in state spending on transportation infrastructure projects for the years ended December 31, 2006 and 2007, and we expect this state spending to maintain a consistent level of activity over the remainder of 2008. Engineering contracts awarded during the first and second quarters include a two-part contract for an estimated \$2.7 million to complete environmental investigations and preliminary and final design for the new Vrooman Road Bridge over the Grand River in Lake County, Ohio and a \$3.4 million contract by the Kane County (Ill.) Division of Transportation for the final design of the Fox River Bridge, including 1.3 miles of new highway and a pedestrian bridge.

In March 2004, we announced that we had been awarded a five-year IDIQ contract with FEMA for up to \$750 million to serve as the program manager to develop, plan, manage, implement, and monitor the Multi-Hazard Flood Map Modernization Program ( FEMA Map Mod Program ) for flood hazard mitigation across the U.S. and its territories. As of June 30, 2008, approximately \$62 million of this contract value was included in our funded backlog. Although we expect additional funding authorizations, we do not anticipate realizing all of our unfunded backlog balance (totaling \$262 million at June 30, 2008) through the contract award period, which concludes March 10, 2009. We expect work and revenue related to authorizations prior to March 10, 2009 to continue for approximately three years. In the future, we may be required to reduce our FEMA backlog as better estimates become available. During the second half of 2008, we will compete for contracts in FEMA's planned Risk Mapping, Analysis and Planning MAP Program ( Risk MAP Program ), which is intended to be the successor to the FEMA Map Mod Program.

*Energy*

Our Energy segment provides a full range of services for operating third-party oil and gas production facilities worldwide. These services range from complete outsourcing solutions to specific services such as training, personnel recruitment, pre-operations engineering, maintenance management systems, field operations and maintenance, procurement, and supply chain management. Many of these service offerings are enhanced by the utilization of our managed services operating model as a service delivery method. Our Energy segment serves both major and smaller independent oil and gas producing companies, but we do not pursue exploration opportunities for our own account or own any oil or natural gas reserves.

During the first half of 2008, we were able to increase revenues related to our international business through the renewal of a \$5.8 million-per-year contract with Nigeria LNG Ltd. for an additional three years, with an option for a two-year extension, to provide a wide variety of operations, maintenance and support activities for the Liquefied Natural Gas Complex located at Bonny Island, Rivers State, Nigeria. This extension provided us with various pricing improvements over our previous contract. In addition, we had several new contracts in West Africa that began in the fourth quarter of 2007. While several of our managed services contracts were completed or cancelled, activity on several new managed services projects increased or commenced in the second and third quarters of 2008 and will contribute to our results in the second half of 2008.

**Table of Contents****Executive Overview**

Our revenues were \$345.8 million for the six months ended June 30, 2008, a 3% decrease over the \$355.5 million reported for 2007. This decrease was driven by the period-over-period decrease of 26% in our Energy segment, partially offset by the period-over-period increase of 18% in our Engineering segment. The decrease in Energy's revenue was primarily driven by a client's sale of properties and the resulting termination of one of our managed services contracts during the third quarter of 2007 and the change in the scope and subsequent cancellation of another of our managed services contracts, offset partially by the revenue impact of a new managed services contract that began in the third quarter of 2007. The 18% revenue growth in our Engineering segment for the first half of 2008 primarily related to an increase in work performed as support for the Department of Homeland Security's efforts to secure U.S. borders, an increase in work performed for our unconsolidated joint venture operating in Iraq, an increase in our transportation-related revenues, and the recognition of a non-recurring project settlement under a previously awarded contract that was subsequently reprocured by the client.

Our earnings per diluted common share were \$1.62 for the six months ended June 30, 2008, compared to \$0.86 per diluted common share reported for 2007. Income from operations for the six months ended June 30, 2008 was \$23.3 million, which improved from \$13.6 million for 2007. These overall results were driven by profitability improvements on certain federal and state projects, an increase in work for our unconsolidated joint venture in Iraq, and the favorable impact of a non-recurring project settlement during 2008. Income from operations for the six months ended June 30, 2008 was \$22.4 million in our Engineering segment, an increase from \$13.2 million for 2007. Unfavorably impacting our overall period-over-period increase in income from operations was our Energy segment's income from operations of \$0.1 million for the six months ended June 30, 2008 compared \$0.9 million for 2007. Our Energy segment's income from operations was impacted by restatement costs totaling \$4.2 million for the first half of 2008.

**Results of Operations**

The following table reflects a summary of our operating results (excluding intercompany transactions) for the three and six months ended June 30, 2008 and 2007. We evaluate the performance of our segments primarily based on income from operations before Corporate overhead allocations. Corporate overhead includes functional unit costs related to finance, legal, human resources, information technology, communications, and other Corporate functions and is allocated between our Engineering and Energy segments based on a three-part formula comprising revenues, assets and payroll, or based on beneficial or causal relationships.

	For the three months ended June 30,				For the six months ended June 30,			
	2008		2007		2008		2007	
	<i>(Dollars in millions)</i>							
<b>Revenues</b>		<i>(1)</i>		<i>(1)</i>		<i>(1)</i>		<i>(1)</i>
Engineering	<b>\$113.5</b>	66%	\$ 98.7	53%	<b>\$222.2</b>	64%	\$189.0	53%
Energy	<b>57.4</b>	34%	87.1	47%	<b>123.6</b>	36%	166.5	47%
<b>Total revenues</b>	<b>\$170.9</b>	100%	\$185.8	100%	<b>\$345.8</b>	100%	\$355.5	100%

**Table of Contents**

	For the three months ended June 30,				For the six months ended June 30,			
	2008		2007		2008		2007	
	<i>(Dollars in millions)</i>							
<b>Income from operations before Corporate overhead</b>		(2)		(2)		(2)		(2)
Engineering	\$ 15.8	13.9%	\$ 10.8	10.9%	\$ 28.8	13.0%	\$ 20.5	10.8%
Energy	1.3	2.3%	4.1	4.7%	2.6	2.1%	3.6	2.2%
<i>Total segment income from operations before Corporate overhead</i>	<b>17.1</b>	<i>10.0%</i>	14.9	<i>8.0%</i>	<b>31.4</b>	<i>9.1%</i>	24.1	<i>6.8%</i>
<b>Less: Corporate overhead</b>								
Engineering	(3.0)	-2.6%	(3.3)	-3.3%	(6.4)	-2.9%	(7.3)	-3.9%
Energy	(1.1)	-1.9%	(1.2)	-1.4%	(2.5)	-2.0%	(2.7)	-1.6%
<i>Total Corporate overhead</i>	<b>(4.1)</b>	<i>-2.4%</i>	(4.5)	<i>-2.4%</i>	<b>(8.9)</b>	<i>-2.6%</i>	(10.0)	<i>-2.8%</i>
<b>Total income/(loss) from operations</b>								
Engineering	12.8	11.3%	7.5	7.6%	22.4	10.1%	13.2	7.0%
Energy	0.2	0.3%	2.9	3.3%	0.1	0.1%	0.9	0.5%
Other Corporate income/(expense)	0.5		0.1		0.8		(0.5)	
<b>Total income from operations</b>	<b>\$ 13.5</b>	<i>7.9%</i>	\$ 10.5	<i>5.7%</i>	<b>\$ 23.3</b>	<i>6.7%</i>	\$ 13.6	<i>3.8%</i>

(1) Reflects percentage of total company revenues.

(2) Reflects percentage of segment revenues for segment line items and percentage of total Company revenues for total line items.

**Comparisons of the Three Months Ended June 30, 2008 and 2007**

In this three-month discussion, unless specified otherwise, all references to 2008 and 2007 relate to the three months ended June 30, 2008 and 2007, respectively.

**Revenues**

## Edgar Filing: Kandi Technologies Corp - Form 10-K

Our revenues totaled \$170.9 million for 2008 compared to \$185.8 million for 2007, reflecting a decrease of \$14.9 million or 8%. This decrease was driven by a period-over-period reduction of 34% in our Energy segment's revenues, partially offset by the period-over-period growth of 15% in our Engineering segment. The decrease in Energy's revenue was primarily driven by a client's sale of properties and the resulting termination of one of our major managed services contracts during the third quarter of 2007 and the change in the scope and subsequent cancellation of another managed services contract. The 15% revenue growth in our Engineering segment primarily related to an increase in work performed as support for the Department of Homeland Security's efforts to secure U.S. borders, an increase in work performed for our unconsolidated joint venture operating in Iraq, and an increase in our transportation-related revenues.

- 21 -

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**Table of Contents**

**Engineering.** Revenues were \$113.5 million for 2008 compared to \$98.7 million for 2007, reflecting an increase of \$14.8 million or 15%. The following table presents Engineering revenues by client type:

<i>Revenues by client type</i>	For the three months ended June 30,			
	2008			2007
		<i>(Dollars in millions)</i>		
Federal government	<b>\$ 58.9</b>	52%	\$48.2	49%
State and local government	<b>44.1</b>	39%	38.3	39%
Domestic private industry	<b>10.5</b>	9%	12.2	12%
<i>Total Engineering revenues</i>	<b>\$113.5</b>	100%	\$98.7	100%

The increase in our Engineering segment's revenues for 2008 was primarily related to an increase of \$6.8 million in work performed as support for the Department of Homeland Security's efforts to secure U.S. borders, an increase of \$4.6 million in work performed for our unconsolidated joint venture operating in Iraq, an increase in our transportation-related revenues, as well as growth in most of our other engineering practice areas. The increase in 2008 revenues was partially offset by a decrease in project incentive awards of \$2.6 million as compared to 2007.

Total revenues from FEMA were \$24 million and \$26 million for 2008 and 2007, respectively. As a result of achieving certain performance levels on the FEMA Map Mod Program, we recognized revenues from project incentive awards totaling \$1.3 million and \$1.5 million for 2008 and 2007, respectively. The decreased project incentive awards on the FEMA Map Mod Program for 2008 represents a lower project incentive award pool as compared to 2007, while we achieved consistent performance levels on the tasks completed.

**Energy.** Revenues were \$57.4 million for 2008 compared to \$87.1 million for 2007, reflecting a decrease of \$29.7 million or 34%. The Energy segment serves both major and smaller independent oil and gas producing companies in both the U.S and foreign markets.

The following table presents Energy revenues by market:

<i>Revenues by market</i>	For the three months ended June 30,			
	2008			2007
		<i>(Dollars in millions)</i>		
Domestic	<b>\$ 41.1</b>	72%	\$ 73.5	84%
Foreign	<b>16.3</b>	28%	13.6	16%
<i>Total Energy revenues</i>	<b>\$ 57.4</b>	100%	\$ 87.1	100%

The decrease in Energy's domestic revenues for 2008 as compared to 2007 was primarily the result of our managed services contract with Escambia Operating Company, LLC ( Escambia ) being terminated in connection with Escambia's sale of certain gas producing properties and the change in the scope and subsequent cancellation of our managed services contract with Brooks Range Petroleum Corporation. Also in our domestic operations, one of our major managed services contracts was renegotiated in 2008 and resulted in a significant reduction in revenue activity. International revenues increased primarily as a result of the scheduled shut-down of liquefied natural gas facilities in Nigeria for which we provided operations and maintenance services, coupled with more favorable pricing which went into effect on this contract in the

**Table of Contents**

fourth quarter of 2007. These scheduled shut-down activities generate significant revenue in short periods of time and typically do not recur until the next scheduled shut-down. The 2008 shut-down activities were completed during the second quarter of 2008.

**Gross Profit**

Our gross profit totaled \$32.3 million for 2008 compared to \$27.7 million for 2007, reflecting an increase of \$4.6 million or 17%. Gross profit included unallocated Corporate income of \$0.6 million for 2008 versus \$0.2 million of expense for 2007. Gross profit expressed as a percentage of revenues increased to 18.9% for 2008 compared to 14.9% for 2007. The increase in gross profit for 2008 is primarily attributable to our Engineering segment's increased revenue volume compared to 2007 and a decrease in total general liability insurance costs of \$0.6 million due to higher claims activity in 2007. Additionally, we experienced favorable claims development of \$0.8 million related to our self-insured professional liability reserves in 2008.

Direct labor and subcontractor costs are major components in our cost of work performed due to the project-related nature of our service businesses. Direct labor costs expressed as a percentage of revenues were 33.4% for 2008 compared to 27.1% for 2007, while subcontractor costs expressed as a percentage of revenues were 19.5% and 29.2% for 2008 and 2007, respectively. In the Energy segment, we used fewer subcontractors during 2008, as compared to 2007 when we incurred more subcontractor costs in connection with drilling exploratory wells for our customers on certain managed services contracts. Expressed as a percentage of revenues, direct labor and subcontractor costs increased in the Engineering segment period over period due to project mix.

**Engineering.** Gross profit was \$23.3 million for 2008 compared to \$20.2 million for 2007, reflecting an increase of \$3.1 million or 15%. Engineering's gross profit expressed as a percentage of revenues was 20.5% for both 2008 and 2007. The increase in gross profit is primarily attributable to Engineering's improved revenue volume compared to 2007. Gross profit expressed as a percentage of revenues remained consistent even with the decrease in project incentive awards of \$2.6 million as compared to 2007.

**Energy.** Gross profit was \$8.4 million for 2008 compared to \$7.3 million for 2007, reflecting an increase of \$1.1 million or 16%. Gross profit expressed as a percentage of revenues increased to 14.7% for 2008 compared to 8.4% for 2007. Despite its 34% revenue decrease in 2008, Energy posted a gross profit improvement due to its significant margin improvement on its current contracts and a decrease of \$0.8 million in self-insured general liability costs. In our domestic operations, the 2008 gross profit amounts associated with the aforementioned managed services projects which experienced revenue reductions were relatively consistent with the 2007 gross profit amounts.

**Selling, General and Administrative Expenses**

Our SG&A expenses totaled \$18.7 million for 2008 compared to \$17.1 million for 2007, reflecting an increase of \$1.6 million or 9%. Included in SG&A for 2007 were unallocated Corporate-related costs of \$0.1 million, as compared to negligible Corporate-related costs in 2008. This overall increase in SG&A expenses resulted from restatement-related professional fees totaling \$3.3 million which were incurred in the second quarter of 2008 and impacted our Energy segment. This increase was partially offset by a \$0.4 million reduction in allocated Corporate overhead costs, which primarily related to cost containment measures that included a reduction in payroll costs in 2008. SG&A expenses expressed as a percentage of revenues increased to 11.0% for 2008 from 9.2% for 2007. This overall increase in SG&A expenses expressed as a percentage of revenues is related to a combination of the previously mentioned restatement costs and the 8% decrease in revenues as compared to 2007.

**Table of Contents**

In connection with the restatement, our Audit Committee has conducted an independent investigation of the issues surrounding the restatement and retained outside advisors to assist. We have also incurred restatement-related fees for work performed by our independent auditors and other professional fees for work in responding to inquiries from the SEC regarding the restatement. Restatement-related costs will continue to impact our SG&A expenses during the remainder of 2008.

**Engineering.** SG&A expenses were \$10.5 million for 2008 compared to \$12.7 million for 2007, reflecting a decrease of \$2.2 million or 17%. SG&A expenses expressed as a percentage of revenues decreased to 9.2% for 2008 from 12.8% for 2007. This decrease primarily related to cost containment measures implemented in the Engineering segment and a reduction of \$0.3 million in allocated Corporate overhead costs, attributable to a decrease in payroll costs. The decrease in SG&A expenses expressed as a percentage of revenues is driven primarily by a combination of the increase in revenues during 2008 and the effects of our cost containment measures.

**Energy.** SG&A expenses were \$8.2 million for 2008 compared to \$4.4 million for 2007, reflecting an increase of \$3.8 million or 87%. SG&A expenses expressed as a percentage of revenues increased to 14.3% for 2008 from 5.0% for 2007. This increase in SG&A expenses expressed as a percentage of revenues is primarily attributable to a combination of the aforementioned 34% decrease in revenues and \$3.3 million in professional fees recognized in 2008 related to the restatement of our consolidated financial statements.

**Other Income/(Expense)**

The other income and expense categories discussed below totaled \$0.9 million of income for 2008 compared to \$0.5 million of income for 2007.

Equity income from our unconsolidated subsidiaries produced income of \$0.9 million for 2008 compared to \$0.4 million for 2007. This increase was primarily related to new work orders being performed by our unconsolidated Engineering joint venture operating in Iraq.

Our recurring interest expense reflected nominal amounts in 2008 and 2007 primarily due to our being in a net invested position under our Unsecured Credit Agreement ( Credit Agreement ) during both periods. Interest income was \$0.2 million and \$0.1 million for 2008 and 2007, respectively. Interest expense on unpaid taxes was \$0.2 million for 2008 compared to a negligible amount of reductions for 2007.

Our other, net income/(expense) was nominal for 2008 and 2007. These amounts primarily include currency-related gains and losses.

**Income Taxes**

Our provisions for income taxes resulted in effective income tax rates of 43% and 45% for the three months ended June 30, 2008 and 2007, respectively. These rates reflect the change needed to adjust from the full-year forecasted 2008 and 2007 effective income tax rates as of March 31, 2008 and 2007 to the full-year forecasted effective income tax rates as of June 30, 2008 and 2007, respectively. (See discussion under the heading Income Taxes in the section entitled Comparison of Six Months Ended June 30, 2008 and 2007.)

**Table of Contents****Comparisons of the Six Months Ended June 30, 2008 and 2007**

In this six-month discussion, unless specified otherwise, all references to 2008 and 2007 relate to the six months ended June 30, 2008 and 2007, respectively.

**Revenues**

Our revenues totaled \$345.8 million for 2008 compared to \$355.5 million for 2007, reflecting a decrease of \$9.7 million or 3%. This decrease was driven by a period-over-period reduction of 26% in Energy's revenues segment, partially offset by a period-over-period revenue growth of 18% in our Engineering segment. The decrease in Energy's revenue was primarily driven by a client's sale of properties and the resulting termination of one of our major managed services contracts during the third quarter of 2007 and the change in the scope and subsequent cancellation of another managed services contract, offset partially by the revenue impact of a new managed services contract that began in the third quarter of 2007. The 18% revenue growth in our Engineering segment primarily related to an increase in work performed as support for the Department of Homeland Security's efforts to secure U.S. borders, an increase in work performed for our unconsolidated joint venture operating in Iraq, an increase in our transportation-related revenues and the recognition of a non-recurring project settlement.

**Engineering.** Revenues were \$222.2 million for 2008 compared to \$189.0 million for 2007, reflecting an increase of \$33.2 million or 18%. The following table presents Engineering revenues by client type:

<i>Revenues by client type</i>	For the six months ended June 30,			
	<b>2008</b>			<b>2007</b>
		<i>(Dollars in millions)</i>		
Federal government	<b>\$114.9</b>	52%	\$ 90.5	48%
State and local government	<b>86.2</b>	39%	75.4	40%
Domestic private industry	<b>21.1</b>	9%	23.1	12%
<i>Total Engineering revenues</i>	<b>\$222.2</b>	100%	\$189.0	100%

The increase in our Engineering segment's revenues for 2008 was primarily related to an increase of \$9.9 million in work performed as support for the Department of Homeland Security's efforts to secure U.S. borders, an increase of \$9.1 million in work performed for our unconsolidated joint venture operating in Iraq, an increase in our transportation-related revenues, an increase of \$1.9 million due to a non-recurring project settlement, and growth in most of our other engineering practice areas. The increase in 2008 revenues was partially offset by a decrease in project incentive awards of \$2.6 million as compared to 2007.

Total revenues from FEMA were \$49 million and \$52 million for 2008 and 2007, respectively. As a result of achieving certain performance levels on the FEMA Map Mod Program, we recognized revenues from project incentive awards totaling \$2.1 million and \$2.5 million for 2008 and 2007, respectively. The decreased project incentive awards on the FEMA Map Mod Program for 2008 represents a lower project incentive award pool as compared to 2007, while we achieved higher performance levels on the tasks completed.

**Energy.** Revenues were \$123.6 million for 2008 compared to \$166.5 million for 2007, reflecting a decrease of \$42.9 million or 26%. The Energy segment serves both major and smaller independent oil and gas producing companies in both the U.S and foreign markets.

**Table of Contents**

The following table presents Energy revenues by market:

<i>Revenues by market</i>	For the six months ended June 30,			
	2008		2007	
		<i>(Dollars in millions)</i>		
Domestic	<b>\$ 90.8</b>	73%	\$ 138.4	83%
Foreign	<b>32.8</b>	27%	28.1	17%
<i>Total Energy revenues</i>	<b>\$123.6</b>	100%	\$ 166.5	100%

The decrease in Energy's domestic revenues for 2008 as compared to 2007 was primarily the result of our managed services contract with Escambia Operating Company, LLC ( Escambia ) being terminated in connection with Escambia's sale of certain gas producing properties and the change in the scope and subsequent cancellation of our managed services contract with Brooks Range Petroleum Corporation. These decreases in revenues were offset partially by the effect of our managed services contract with Double Eagle Petroleum, on which we began work during the third quarter of 2007. This contract was substantially completed during the first half of 2008. Also in our domestic operations, one of our major managed services contracts was renegotiated in 2008 and resulted in a significant reduction in revenue activity. International revenues increased primarily as a result of the scheduled shut-down of liquefied natural gas facilities in Nigeria for which we provided operations and maintenance services, coupled with more favorable pricing which went into effect on this contract in the fourth quarter of 2007. These scheduled shut-down activities generate significant revenue in short periods of time and typically do not recur until the next scheduled shut-down. The 2008 shut-down activities were completed during the second quarter of 2008.

**Gross Profit**

Our gross profit totaled \$59.0 million for 2008 compared to \$48.3 million for 2007, reflecting an increase of \$10.7 million or 22%. Gross profit included unallocated Corporate income of \$1.0 million for 2008 versus \$0.4 million of expense for 2007. Gross profit expressed as a percentage of revenues increased to 17.1% for 2008 compared to 13.6% for 2007. The increase in gross profit for 2008 is primarily attributable to our Engineering segment's increased revenue volume compared to 2007, a non-recurring project settlement of \$1.9 million, and a decrease in total general liability insurance costs of \$1.7 million due to higher claims activity in 2007. Additionally, we experienced favorable claims development of \$1.4 million related to our self-insured professional liability reserves during 2008. An increase in workers' compensation costs of \$0.7 million, related primarily to higher claims activity in our Energy segment, served to partially offset our overall increase in gross profit for 2008.

Direct labor and subcontractor costs are major components in our cost of work performed due to the project-related nature of our service businesses. Direct labor costs expressed as a percentage of revenues were 32.2% for 2008 compared to 28.4% for 2007, while subcontractor costs expressed as a percentage of revenues were 20.6% and 27.5% for 2008 and 2007, respectively. In the Energy segment, we used fewer subcontractors during 2008, while in 2007 we incurred more subcontractor costs in connection with drilling exploratory wells for our customers on certain managed services contracts. Expressed as a percentage of revenues, direct labor decreased and subcontractor costs increased in the Engineering segment period over period due to project mix.

- 26 -

**Table of Contents**

**Engineering.** Gross profit was \$43.7 million for 2008 compared to \$37.5 million for 2007, reflecting an increase of \$6.2 million or 16%. The increase in gross profit for 2008 is primarily attributable to improved revenue volume compared to 2007 and the non-recurring project settlement of \$1.9 million. Engineering's gross profit expressed as a percentage of revenues was 19.7% and 19.9% for 2008 and 2007, respectively. Gross profit expressed as a percentage of revenues remained consistent even with the decrease in project incentive awards of \$2.9 million as compared to 2007.

**Energy.** Gross profit was \$14.3 million for 2008 compared to \$11.2 million for 2007, reflecting an increase of \$3.1 million or 28%. Gross profit expressed as a percentage of revenues increased to 11.6% for 2008 compared to 6.7% for 2007. Gross profit expressed as a percentage of revenues was favorably impacted by a decrease of \$2.0 million in self-insured general liability costs, partially offset by an increase of \$0.7 million in workers compensation expense. In our domestic operations, the 2008 gross profit amounts associated with the aforementioned managed services projects which experienced revenue reductions were relatively consistent with the 2007 gross profit amounts.

**Selling, General and Administrative Expenses**

Our SG&A expenses totaled \$35.7 million for 2008 compared to \$34.7 million for 2007, reflecting an increase of \$1.0 million or 3%. Included in SG&A for 2008 and 2007 were unallocated Corporate-related costs of \$0.2 million and \$0.1 million, respectively. This overall increase in SG&A expenses resulted from restatement-related professional fees totaling \$4.2 million which were incurred in the first half of 2008 and impacted our Energy segment. This increase was partially offset by a \$1.1 million reduction in allocated Corporate overhead costs, which primarily related to cost containment measures that included a reduction in payroll costs and professional fees of \$1.0 million for 2008. SG&A expenses expressed as a percentage of revenues increased to 10.3% for 2008 from 9.8% for 2007. This overall increase in SG&A expenses expressed as a percentage of revenues is related to a combination of the previously mentioned restatement costs and the 3% decrease in revenues as compared to 2007.

**Engineering.** SG&A expenses were \$21.3 million for 2008 compared to \$24.3 million for 2007, reflecting a decrease of \$3.0 million or 13%. SG&A expenses expressed as a percentage of revenues decreased to 9.6% for 2008 from 12.9% for 2007. This decrease primarily related to cost containment measures implemented in the Engineering segment and a reduction of \$0.9 million in allocated Corporate overhead costs, which is attributable to a decrease in payroll costs and professional fees. The decrease in SG&A expenses expressed as a percentage of revenues is driven primarily by a combination of the increase in revenues during 2008 and the aforementioned effects of cost containment.

**Energy.** SG&A expenses were \$14.2 million for 2008 compared to \$10.3 million for 2007, reflecting an increase of \$3.9 million or 38%. SG&A expenses expressed as a percentage of revenues increased to 11.5% for 2008 from 6.2% for 2007. This increase in SG&A expenses expressed as a percentage of revenues is primarily attributable to a combination of the aforementioned 26% decrease in revenues and \$4.2 million in professional fees recognized in 2008 related to the restatement of our consolidated financial statements, partially offset by the previously mentioned decreases in Corporate overhead costs.

**Other Income/(Expense)**

The other income and expense categories discussed below totaled \$1.7 million of income for 2008 compared to \$0.4 million of income for 2007.

**Table of Contents**

Equity income from our unconsolidated subsidiaries produced income of \$1.5 million for 2008 compared to \$0.7 million for 2007. This increase was primarily related to new work orders being performed by our unconsolidated Engineering joint venture operating in Iraq.

Our recurring interest expense decreased to a nominal amount in 2008 compared to \$0.3 million for 2007 primarily due to our being in a net invested position under our Unsecured Credit Agreement ( Credit Agreement ) during 2008. We were in a net borrowed position under our Credit Agreement for a portion of the corresponding period in 2007. Interest income was \$0.4 million and \$0.2 million for 2008 and 2007, respectively. Interest expense on unpaid taxes was \$0.3 million for 2008 compared to \$0.1 million for 2007.

Our other, net income/(expense) was nominal for 2008 and 2007. These amounts primarily include currency-related gains and losses.

**Income Taxes**

Our provisions for income taxes resulted in effective income tax rates of 42% and 46% for the six months ended June 30, 2008 and 2007, respectively. The decrease in our full-year 2008 forecasted effective income tax rate as of June 30, 2008 was the result of higher forecasted domestic taxable income in 2008, which is taxed at a lower rate than our foreign operations and improved profitability in certain international jurisdictions.

The variance between the U.S. federal statutory rate of 35% and our full-year forecasted effective income tax rates for these periods is primarily due to taxes on foreign income, which we are not able to offset with U.S. foreign tax credits, and to foreign losses with no U.S. tax benefit. Our effective rate is also impacted by state income taxes, permanent items that are not deductible for U.S. tax purposes, and Nigerian income taxes that are levied on a deemed profit basis.

**Contract Backlog**

<i>(In millions)</i>	<b>June 30, 2008</b>	As of December 31, 2007
Engineering		
Funded	<b>\$ 482.5</b>	\$ 425.6
Unfunded	<b>648.4</b>	696.6
Total Engineering	<b>1,130.9</b>	1,122.2
Energy	<b>186.1</b>	191.7
<i>Total</i>	<b>\$1,317.0</b>	\$1,313.9

For our Engineering segment, funded backlog consists of that portion of uncompleted work represented by signed contracts and/or approved task orders, and for which the procuring agency has appropriated and allocated the funds to pay for the work. Total backlog incrementally includes that portion of contract value for which options have not yet been exercised or task orders have not been approved. We refer to this incremental contract value as unfunded backlog. U.S. government agencies, and many state and local governmental agencies, operate under annual fiscal appropriations and fund various contracts only on an incremental basis. In addition, our clients may terminate contracts at will or not exercise option years. Our ability to realize revenues from our backlog depends on the availability of funding for various federal, state and local government agencies; therefore, no assurance can be given that all backlog will be realized.

**Table of Contents**

In the Energy segment, our managed services contracts typically have one to five-year terms and up to ninety-day cancellation provisions. Our labor services contracts in the Energy segment typically have one to three-year terms and up to thirty-day cancellation provisions. For these managed services and labor contracts, backlog includes our forecast of the next twelve months' revenues based on existing contract terms and operating conditions. For our managed services contracts, fixed management fees related to the contract term beyond twelve months are not included in backlog. Backlog related to fixed-price contracts within the Energy segment is based on the related contract value. On a periodic basis, backlog on fixed-price contracts is reduced as related revenue is recognized. Oil and gas industry merger, acquisition and divestiture transactions affecting our clients can result in increases and decreases in our Energy segment's backlog.

*Engineering*

As of June 30, 2008 and December 31, 2007, approximately \$62 million and \$57 million of our funded backlog, respectively, related to the \$750 million FEMA Map Mod Program contract to assist FEMA in conducting a large-scale overhaul of the nation's flood hazard maps, which commenced late in the first quarter of 2004. This contract includes data collection and analysis, map production, product delivery, and effective program management; and seeks to produce digital flood hazard data, provide access to flood hazard data and maps via the Internet, and implement a nationwide state-of-the-art infrastructure that enables all-hazard mapping. Although we expect additional funding authorizations, we do not anticipate realizing all of our unfunded FEMA backlog balance (totaling \$262 million at June 30, 2008) through the contract award period, which concludes March 10, 2009. We expect work and revenue related to authorizations prior March 10, 2009 to continue for approximately three years. In the future, we may be required to reduce our FEMA backlog as better estimates become available. During the second half of 2008, we will compete for contracts in FEMA's planned Risk Mapping, Analysis and Planning MAP Program (Risk MAP Program), which is intended to be the successor to the FEMA Map Mod Program.

*Energy*

The Energy segment's backlog for 2008 was lower as compared to December 31, 2007. Several new onshore managed services projects are currently in the discussion and proposal stages.

***Liquidity and Capital Resources***

We have three principal sources of liquidity to fund our operations: our existing cash and cash equivalents, cash generated by operations, and our available capacity under our Credit Agreement. In addition, certain customers have provided us with cash advances for use as working capital related to those customers' contracts. At June 30, 2008 and December 31, 2007, we had \$42.5 million and \$22.1 million, respectively, of cash and cash equivalents and \$100.7 million and \$84.6 million in working capital, respectively. Our available capacity under our \$60 million Credit Agreement, after consideration of outstanding letters of credit, was approximately \$49.3 million (82% availability) at both June 30, 2008 and December 31, 2007. Our current ratios were 1.66 to 1 and 1.56 to 1 at June 30, 2008 and December 31, 2007, respectively.

Our cash flows are primarily impacted from period to period by fluctuations in working capital. Factors such as our contract mix, commercial terms, and delays in the start of projects may impact our working capital. In line with industry practice, we accumulate costs during a given month and then bill those costs in the following month for many of our contracts. While salary costs associated with the contracts are paid on a bi-weekly basis, certain subcontractor costs are generally not paid until we receive payment from our customers. As of June 30, 2008 and December 31, 2007, \$17.0 million and \$15.3 million, respectively, of our accounts payable balance comprised invoices with pay-when-paid terms.

**Table of Contents**

*Cash Provided by Operating Activities*

Cash provided by operating activities was \$22.9 million for the six months ended June 30, 2008 and \$13.9 million for the same period in 2007.

Our cash provided by operating activities for 2008 resulted from net income of \$14.4 million, mainly as a result of our Engineering segment's strong performance and decreases in our Energy segment's receivables and net unbilled revenues balances during the first half of 2008. These decreases are attributable to the reduced revenue volume in the onshore managed services projects. These improvements were offset by a decrease in our Energy segment's accounts payable at June 30, 2008, which was again due to a decrease in activity related to certain of our Energy segment's managed services contracts, as one of our major managed services projects was substantially completed during the quarter.

Our total days sales outstanding in receivables and unbilled revenues, net of billings in excess, increased in both segments, and on a consolidated basis from 84 days at year-end 2007 to 91 days at the end of the second quarter of 2008. This 2008 increase in days sales outstanding was primarily driven by the 32% decrease in revenues in our Energy segment for the quarter ended June 30, 2008 as compared to the quarter ended December 31, 2007, while our Energy segment's combined accounts receivables and net unbilled revenues only decreased by 17% at June 30, 2008 as compared to December 31, 2007.

Our cash provided by operating activities for the six months ended June 30, 2007 primarily reflected net income of \$7.6 million and a decrease in prepaid income taxes. Our increase in receivables during the six months ended June 30, 2007 was more than offset by a decrease in net unbilled revenues.

*Cash Used in Investing Activities*

Cash used in investing activities was \$2.5 million and \$0.6 million for the six months ended June 30, 2008 and 2007, respectively. Our cash used in investing activities related entirely to capital expenditures, with the majority of our 2008 additions pertaining to office equipment and leasehold improvements related to office openings or relocations, computer software purchases, and vehicles purchased for an Energy project in Nigeria. We also acquire various assets through operating leases, which reduce the level of capital expenditures that would otherwise be necessary to operate both segments of our business.

*Cash Provided by/(Used in) Financing Activities*

Cash provided by financing activities was nominal for the six months ended June 30, 2008 as compared to cash used in financing activities of \$11.3 million for the same period in 2007. The cash used by financing activities for the six months ended June 30, 2007 primarily reflected net repayments of borrowings totaling \$11.0 million under our Credit Agreement. In addition, our book overdrafts decreased \$1.0 million for the six months ended June 30, 2007. Payments on capital lease obligations totaled \$0.2 million and \$0.4 million for the six months ended June 30, 2008 and 2007, respectively. Proceeds from the exercise of stock options were \$0.2 million and \$1.0 million for the six months ended June 30, 2008 and 2007, respectively.

*Credit Agreement*

Our Credit Agreement is with a consortium of financial institutions and provides for a commitment of \$60 million through October 1, 2011. The commitment includes the sum of the principal amount of revolving credit loans outstanding and the aggregate face value of outstanding standby letters of credit (LOCs) not to exceed \$20.0 million. As of June 30, 2008 and December 31, 2007, there were no borrowings outstanding under the Credit Agreement and the outstanding LOCs were \$10.7 million as of both dates.

**Table of Contents**

The Credit Agreement provides for us to borrow at the bank's prime interest rate or at LIBOR plus an applicable margin determined by our leverage ratio (based on a measure of indebtedness to EBITDA). The Credit Agreement requires us to meet minimum equity, leverage, interest and rent coverage, and current ratio covenants. If any of these financial covenants or certain other conditions of borrowing is not achieved, under certain circumstances, after a cure period, the banks may demand the repayment of all borrowings outstanding and/or require deposits to cover the outstanding letters of credit.

*Financial Condition & Liquidity*

We plan to utilize our cash and borrowing capacity under the Credit Agreement for, among other things, short-term working capital needs, including the satisfaction of contractual obligations and payment of taxes, to fund capital expenditures, and to support strategic opportunities that management identifies. We continue to pursue growth in our core businesses, and are specifically seeking to expand our Engineering operations through organic growth and strategic acquisitions that align with our core competencies. We consider investments, acquisitions and geographic expansion as components of our growth strategy and intend to use both existing cash and the Credit Agreement to fund such endeavors. We also periodically review our segments, and our service offerings within those segments, for financial performance and growth potential. As such, we may also consider streamlining our current organizational structure if we conclude that such actions would further increase our operating efficiency and strengthen our competitive position over the long term.

As part of our evaluation of strategic alternatives, we engaged an investment banker to assist our Board of Directors in pursuing the sale of our Energy segment. This activity commenced during July 2007. Discussions with several potential buyers were in process during the second half of 2007; however, all substantive discussions related to a possible sale ceased during the first quarter of 2008 due to our Energy segment's revenue-related restatement. We have resumed our evaluation of our strategic alternatives, including consideration of a potential sale of the Energy segment, during the third quarter of 2008. If we choose to consummate a sale of the Energy segment, any proceeds realized would be reinvested in our Engineering segment in order to continue to grow that business.

If we commit to funding future acquisitions, we may need to restructure our Credit Agreement, add a temporary credit facility, and/or pursue other financing vehicles in order to execute such transactions. We may also explore issuing equity in the Company to fund some portion of an acquisition. After giving effect to the foregoing, we believe that the combination of our cash and cash equivalents, cash generated from operations and our existing Credit Agreement will be sufficient to meet our operating and capital expenditure requirements for the foreseeable future.

**Contractual Obligations and Off-Balance Sheet Arrangements**

There were no material changes in the contractual obligations and off-balance sheet arrangements disclosed in our 2007 Form 10-K.

**Critical Accounting Estimates**

There were no material changes in the critical accounting estimates disclosed in our 2007 Form 10-K.

**Table of Contents**

**Recent Accounting Pronouncements**

In September 2006, the FASB issued SFAS 157, Fair Value Measurements, which defines fair value, establishes guidelines for measuring fair value and expands disclosures regarding fair value measurements. SFAS 157 does not require any new fair value measurements but rather eliminates inconsistencies in guidance found in various prior accounting pronouncements. In February 2008, FASB Staff Position No. ( FSP ) 157-2 was issued, which defers the effective date of SFAS 157 for nonfinancial assets and liabilities until the first interim period in fiscal years beginning after November 15, 2008. We are assessing the impact of this statement on our consolidated financial statements and will adopt the provisions of SFAS 157 on January 1, 2009.

In December 2007, the FASB issued SFAS 141 (Revised 2007), Business Combinations. SFAS 141(R) will significantly change the accounting for business combinations. Under SFAS 141(R), an acquiring entity will be required to recognize, with limited exceptions, all the assets acquired and liabilities assumed in a transaction at the acquisition-date fair value. SFAS 141(R) will change the accounting treatment for certain specific acquisition related items including, among other items: (1) expensing acquisition related costs as incurred, (2) valuing noncontrolling interests at fair value at the acquisition date, and (3) expensing restructuring costs associated with an acquired business. SFAS 141(R) also includes a substantial number of new disclosure requirements. SFAS 141(R) is to be applied prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. We will adopt the provisions of SFAS 141(R) on January 1, 2009.

In December 2007, the FASB issued SFAS 160, Noncontrolling Interests in Consolidated Financial Statements. SFAS 160 establishes new accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary (minority interest) is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements and separate from the parent company's equity. Among other requirements, this statement requires consolidated net income to be reported at amounts that include the amounts attributable to both the parent and the noncontrolling interest. It also requires disclosure, on the face of the Consolidated Statement of Income, of the amounts of consolidated net income attributable to the parent and to the noncontrolling interest. SFAS 160 is effective for the first interim period in fiscal years beginning on or after December 15, 2008. We are assessing the impact of this statement on our consolidated financial statements and will adopt the provisions of SFAS 160 on January 1, 2009.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

There were no material changes in the exposure to market risk disclosed in our Form 10-K.

**Item 4. Controls and Procedures.**

**Conclusions Regarding the Effectiveness of Disclosure Controls and Procedures**

Under the supervision and with participation of our management, including our Chief Executive Officer and Acting Chief Financial Officer, we evaluated our disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act ), as of June 30, 2008. This evaluation considered various procedures designed to ensure that information we disclose in reports filed or submitted under the Exchange Act is recorded, processed,

## **Table of Contents**

summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and that such information is accumulated and communicated to management, including our Chief Executive Officer and Acting Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. Based upon that evaluation, our Chief Executive Officer and Acting Chief Financial Officer concluded that our disclosure controls and procedures were not effective as of June 30, 2008. Notwithstanding this determination, our management has concluded that the financial statements included in this Form 10-Q fairly present in all material respects our financial position, results of operations and cash flows for the periods presented in conformity with generally accepted accounting principles in the United States ( GAAP ).

A material weakness is a control deficiency, or combination of control deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the company's annual or interim financial statements would not be prevented or detected on a timely basis. Management identified the following material weaknesses as of June 30, 2008:

1. We did not maintain effective controls over the posting of manual journal entries. Specifically, appropriately experienced personnel did not review manual journal entries in sufficient detail to identify accounting errors associated with manual revenue accruals within our Energy Segment's domestic onshore managed services projects. This control deficiency resulted in the misstatement of our revenue and unbilled revenue accounts and required restatement to the previously issued unaudited condensed consolidated financial statements as described in Note 2 to the unaudited condensed consolidated financial statements included in this Form 10-Q. Additionally, this control deficiency could result in a misstatement in the aforementioned accounts that would result in a material misstatement to the annual or interim consolidated financial statements that would not be prevented or detected. Accordingly, we have determined that this control deficiency constitutes a material weakness.
2. We did not maintain effective project accounting related controls, including monitoring, over our Energy Segment's domestic onshore managed services projects. Specifically, we did not have a complement of operations and accounting personnel reviewing project profitability or unbilled revenue realizability in sufficient detail to identify the accounting errors. These control deficiencies resulted in the misstatement of our revenue and unbilled revenue accounts and required restatement to previously issued unaudited condensed consolidated financial statements as described in Note 2 to the unaudited condensed consolidated financial statements included in this Form 10-Q. Additionally, these control deficiencies, when aggregated, could result in a misstatement in the aforementioned accounts that would result in a material misstatement to the annual or interim consolidated financial statements that would not be prevented or detected. Accordingly, we have determined that these control deficiencies, in the aggregate, constitute a material weakness.

### **Changes in Internal Control Over Financial Reporting**

Except as discussed below, there was no change in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter ended June 30, 2008, and that have materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents**

**Plan for Remediation**

We believe the steps described below, some of which we have already taken as noted herein, together with others that are ongoing or that we plan to take, will remediate the material weaknesses discussed above:

- (1) We improved our manual journal entry process within our Energy segment by requiring representatives from Finance and Project Accounting to review manual revenue related journal entries, thus further segregating the review and approval functions; updating and then re-communicating our revised policies and procedures; and training personnel on manual revenue related journal entry requirements (began in the first quarter of 2008).
- (2) We enhanced our reviews of project profitability and unbilled revenue realizability on all Energy segment domestic onshore managed services projects by improving and then re-communicating our policies and procedures. Improvements included, but were not limited to, standardizing the processes for gathering, reporting and reviewing project financials; requiring the appropriate operations and financial personnel review of this financial information; and requiring documentation and distribution of the project profitability analyses to Corporate Finance (began in the first quarter of 2008). In addition, in the first quarter of 2008, we conducted training on revenue recognition requirements.
- (3) We re-emphasized to our Energy segment senior management the need to focus on effective operations and financial personnel collaboration as a means of mitigating significant risks and strengthening our control environment. In this regard, we have stressed the importance of operations and financial personnel collaborating and interacting during the monthly accounting close and financial reporting processes (began in the first quarter of 2008).
- (4) We are in the process of reviewing staff competencies within our Energy segment and will use the results of that review in our overall financial statement risk assessment process. This process will include an assessment of the knowledge and experience of management and supervisory personnel within the Energy segment's Finance Department (began in the second quarter of 2008).
- (5) We made personnel changes that strengthen the control environment within the Energy segment's Finance Department. Specifically, we hired a Vice President, Controller and Chief Accounting Officer and a Project Accountant for the Energy Segment, and terminated the Energy segment's CFO and Manager of Project Accounting in the second quarter of 2008. With assistance from the new Vice President, Controller and Chief Accounting Officer, we have hired a new Manager of Project Accounting and we began working to fill additional financial positions (began in the second quarter of 2008).

**PART II OTHER INFORMATION**

**Item 1. Legal Proceedings.**

We have been named as a defendant or co-defendant in legal proceedings wherein damages are claimed. Such proceedings are not uncommon to our business. We believe that we have recognized adequate provisions for probable and reasonably estimable liabilities associated with these proceedings, and that their ultimate resolutions will not have a material impact on our consolidated financial position or annual results of operations or cash flows.

**Table of Contents**

*Class Action Complaints.* Subsequent to our February 2008 announcement of our intention to restate our financial statements for the first three quarters of 2007, four separate complaints were filed by holders of our common stock against us, as well as certain of our current and former officers, in the United States District Court for the Western District of Pennsylvania. The complaints in these lawsuits purport to have been made on behalf of a class of plaintiffs consisting of purchasers of our common stock between March 19, 2007 and February 22, 2008. The complaints alleged that we and certain of our current and former officers made materially false and misleading statements in violation of Sections 10(b) and 20(a) of the Securities Exchange Act of 1934 and SEC Rule 10b-5 promulgated thereunder. The plaintiffs seek unspecified compensatory damages, attorneys' fees, and other fees and costs.

In June 2008, all of the cases were consolidated into a single action. The lead plaintiff was appointed during July 2008; following the approval of its selection of counsel, a consolidated amended complaint will likely be filed. We intend to defend this lawsuit vigorously.

**Item 1a. Risk Factors.**

There were no material changes in the risk factors disclosed in our Form 10-K.

**Item 6. Exhibits.**

(a) The following exhibits are included herewith as a part of this Report:

Exhibit No.	Description
3.1	Articles of Incorporation, as amended, filed as Exhibit 3.1 to our Annual Report on Form 10-K for the fiscal year ended December 31, 1993, and incorporated herein by reference.
3.2	By-laws, as amended, filed as Exhibit 3.2 to our Annual Report on Form 10-K for the fiscal year ended December 31, 1994, and incorporated herein by reference.
4.1	Rights Agreement dated November 16, 1999, between us and American Stock Transfer and Trust Company, as Rights Agent, filed as Exhibit 4.1 to our Report on Form 8-K dated November 16, 1999, and incorporated herein by reference.
31.1	Certification of the Chief Executive Officer pursuant to Rule 13a-14(a), filed herewith.
31.2	Certification of the Acting Chief Financial Officer pursuant to Rule 13a-14(a), filed herewith.
32.1	Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, filed herewith.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MICHAEL BAKER CORPORATION

/s/ Craig O. Stuver

Dated: August 11, 2008

Craig O. Stuver  
Senior Vice President, Corporate  
Controller,  
Treasurer and Acting Chief Financial  
Office

- 36 -