China Lodging Group, Ltd Form 20-F April 21, 2017 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 20-F

| (Mark One) | | |
|------------|---|--|
| | 0 | REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934 |
| | | OR |
| | X | ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the fiscal year ended December 31, 2016 |
| | | OR |
| | 0 | TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to OR |
| | 0 | SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 |

Commission file number: 001-34656

China Lodging Group, Limited

(Exact name of Registrant as specified in its charter)

Not Applicable

(Translation of Registrant s name into English)

CAYMAN ISLANDS

(Jurisdiction of incorporation or organization)

No. 2266 Hongqiao Road

Changning District

Shanghai 200336

People s Republic of China

(86) 21 6195-2011

(Address of principal executive offices)

Min (Jenny) Zhang

Chief Executive Officer

Telephone: +86-21-6076-0606

E-mail: zhangmin@huazhu.com

Facsimile: +86-21-6195-9586

No. 2266 Hongqiao Road

Changning District

Shanghai 200336

People s Republic of China

(Name, Telephone, E-mail and/or Facsimile number and Address of Company Contact Person)

Securities registered or to be registered pursuant to Section 12(b) of the Act:

Title of Each Class American Depositary Shares, each representing four ordinary shares, par value US\$0.0001 per share Name of Each Exchange on Which Registered NASDAQ Global Select Market

Securities registered or to be registered pursuant to Section 12(g) of the Act: None

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|---|
| Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act: None |
| Indicate the number of outstanding shares of each of the issuer s classes of capital or common stock as of the close of the period covered by the annual report. |
| 278,282,366 Ordinary Shares. |
| Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. |
| x Yes o No |
| If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934. o Yes x No |
| o res x no |
| Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. |
| x Yes o No |
| Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). |
| x Yes o No |
| Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or an emerging growth company. See the definitions of large accelerated filer, accelerated filer, and emerging growth company in Rule 12b-2 of the Exchange Act. |

If an emerging growth company that prepares its financial statements in accordance with U.S. GAAP, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Non-accelerated filer o

Accelerated filer o

Large accelerated filer x

Emerging growth company o

| The term new or revised fin Accounting Standards Codifica | ncial accounting standard refers to any update issued by the Financial Accounting after April 5, 2012. | unting Standards Board to its |
|---|---|---|
| Indicate by check mark which | asis of accounting the registrant has used to prepare the financial statements in | cluded in this filing: |
| U.S. GAAP x | International Financial Reporting Standards as issued by the International Accounting Standards Board o | Other o |
| If Other has been checked in to follow. | response to the previous question, indicate by check mark which financial stat | ement item the registrant has elected |
| | | o Item 17 o Item 18 |
| If this is an annual report, indic | te by check mark whether the registrant is a shell company (as defined in Rule | e 12b-2 of the Exchange Act). o Yes x No |
| (APPLICABLE ONLY TO ISS | JERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PA | ST FIVE YEARS) |
| | the registrant has filed all documents and reports required to be filed by Section to the distribution of securities under a plan confirmed by a court. | on 12, 13 or 15(d) of the Securities |
| | | o Yes o No |
| | | |

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CERTAIN CONVENTIONS

Unless otherwise indicated, all translations from U.S. dollars to RMB in this annual report were made at a rate of US\$1.00 to RMB6.9430, the exchange rate as set forth in the H.10 statistical release of the U.S. Federal Reserve Board on December 30, 2016. No representation is made that the RMB amounts referred to herein could have been or could be converted into U.S. dollars at any particular rate or at all. On April 14, 2017, the exchange rate was US\$1.00 to RMB6.8835. Any discrepancies in any table between totals and sums of the amounts listed are due to rounding.

Unless otherwise indicated, in this annual report,

- ADRs are to the American depositary receipts that may evidence our ADSs;
- ADSs are to our American depositary shares, each representing four ordinary shares;
- *China* or the *PRC* are to the People's Republic of China, excluding, for purposes of this annual report, Hong Kong, Macau and Taiwan;
- leased hotels are to leased-and-operated hotels;
- manachised hotels are to franchised-and-managed hotels;
- Ordinary shares are to our ordinary shares, par value US\$0.0001 per share;
- RMB and Renminbi are to the legal currency of China;
- US\$ and U.S. dollars are to the legal currency of the United States; and

• We, us, our company, our and China Lodging are to China Lodging Group, Limited, a Cayman Islands company, and its predecessor entities and subsidiaries.

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ITEM 1. IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISERS

Not applicable.

ITEM 2. OFFER STATISTICS AND EXPECTED TIMETABLE

Not applicable.

ITEM 3. KEY INFORMATION

3.A. Selected Financial Data

The selected consolidated statements of comprehensive income data and selected consolidated cash flow data for the years ended December 31, 2014, 2015 and 2016 and the selected consolidated balance sheet data as of December 31, 2015 and 2016 are derived from our audited consolidated financial statements included herein, which were prepared in accordance with accounting principles generally accepted in the United States, or U.S. GAAP. The selected consolidated statements of comprehensive income data and selected consolidated cash flow data for the years ended December 31, 2012 and 2013 and the selected consolidated balance sheet data as of December 31, 2012, 2013 and 2014 are derived from our audited consolidated financial statements that have not been included herein and were prepared in accordance with U.S. GAAP. The selected financial data set forth below should be read in conjunction with Item 5. Operating and Financial Review and Prospects and the consolidated financial statements and the notes to those statements included herein. The historical results presented below are not necessarily indicative of financial results to be achieved in future periods.

| | | | , | Year Ended Decen | nber 31, | | |
|---|--------------------|--|-------------------------------|--------------------------------------|-------------------------------------|-------|----------------|
| | 2012 (RMB) | | 2013 (RMB) (In thousand | 2014 (RMB) s. except per share | 2015 (RMB) e and per ADS data | (RMB) | 2016 (US\$) |
| Selected Consolidated Statement of Comprehensive Income Data: | is a the Sta | Douglass a citizen of United ates of herica. | <u> </u> | | , | , | |

Douglass

serves as the

Chairman and

President of

Equus

Corporation

International

and Director

of the Issuer.

Paula

Douglass is a

citizen of the

United States

of America.

Paula

Douglass

principal

occupation is

the

management

of personal

and family

investments.

Effective

April 1, 2010,

Paula

Douglass no

longer serves

as a Vice

President of

the Issuer.

Funston is

a citizen of

the United

States of

America.

Funston

serves as the

Chairman of

the Board of

Directors of

Telamerica

Media, Inc.

The address

of Funston s

principal

office is 1701

JFK

Boulevard,

25th Floor,

Philadelphia,

PA 19103.

Tuggle is

a citizen of

the United

States of

America.

Tuggle serves

as Dean and

Professor of

Chapman

University.

The address

of Tuggle s

principal

office is 1

University

Drive,

Orange,

California

92866.

Boyd is a

citizen of the

United States

of America.

Boyd serves

as Medical

Director at

the Boyd

Cosmetic

Surgical

Institute. The

address of

Boyd s

principal

office is 135

E. Maple

Road,

Birmingham,

MI 48009.

The

address of the

principal

office of

Douglass and

Paula

Douglass is

3229

Groveland

Lane,

Houston,

Texas 77019.

| The address |
|---------------|
| of the |
| principal |
| office of the |
| Trusts and |
| Tiel Trust |
| FBO PTD is |
| 5005 |
| Riverway, |
| Suite 250, |
| Houston, |
| Texas 77056 |
| 1 |
| |

Item 3. Source and Amount of Funds or Other Consideration.

Item 3 of the Schedule 13D is hereby amended and supplemented by adding the following thereto:

Each of Funston, Tuggle and Boyd purchased the shares of Common Stock he holds for his individual account using personal funds.

Item 4. Purpose of Transaction.

Item 4 of the Schedule 13D is hereby amended and supplemented by adding the following thereto:

On April 1, 2010, Tiel Trust FBO PTD delivered to the Issuer the notice (the Initial Notice) required under the Company s Amended and Restated By-laws (the By-laws) of a proposal nominating seven people to stand for election as directors of the Issuer at the Issuer s next annual or special meeting of stockholders at which directors are to be elected (the 2010 Meeting). Pursuant to the Initial Notice, Tiel Trust FBO PTD nominated Funston, Tuggle, J. Philip Ferguson, John D. White, Paula Douglass, Charles R. Ofner and John P. Wade (the Initial Nominees) to replace seven of the nine directors whose terms expire in 2010. On April 2, 2010, Tiel Trust FBO PTD delivered to the Issuer pursuant to the By-laws a notice (the Updated Notice) nominating two additional people to stand for election as directors of the Issuer at the 2010 Meeting. Pursuant to the Updated Notice, Tiel Trust FBO PTD nominated Boyd and Jonathan H. Godshall, together with the Initial Nominees (collectively, the Nominees), to replace all nine directors whose terms expire in 2010. A copy of the Updated Notice is attached as Exhibit 2 hereto and is incorporated by reference herein. The foregoing description is qualified in its entirety by reference to Exhibit 2.

The Reporting Persons intend to solicit proxies from the Issuer s stockholders to elect the Nominees at the 2010 Meeting.

In connection with their proxy solicitation, the Reporting Persons intend to file a proxy statement with the SEC to solicit stockholders of the Issuer. The Reporting Persons advise all stockholders of the Issuer to read the proxy statement when it becomes available, because it will contain important information. The proxy statement, when filed, and any other relevant documents will be available without charge on the SEC s website at www.sec.gov. Each Reporting Person and each Nominee may be deemed to be a participant in the solicitation of proxies, and their security holdings of the Issuer are set forth in Item 5.

Item 5. Interest in Securities of the Issuer.

Item 5 of the Schedule 13D is hereby amended and restated in its entirety, with effect from the date of this Amendment, as follows:

(a) and (b) As reflected in the following table:

| | Shares Benef Aggregate | icially Owned | Power to | Vote | Dispositive | e Power |
|-----------------------|---------------------------|---------------|----------|--------|-------------|---------|
| Name | No. | % of Class | Sole | Shared | Sole | Shared |
| Sam P. Douglass* | 671,191 | 7.6% | 671,191 | 0 | 671,191 | 0 |
| Douglass Trust IV-FBO | | | | | | |
| Preston** | 282,791 | 3.2% | 282,791 | 0 | 282,791 | 0 |
| Douglass Trust IV-FBO | | | | | | |
| Brooke** | 282,792 | 3.2% | 282,792 | 0 | 282,792 | 0 |
| Tiel Trust FBO SPD** | 52,257 | 0.6% | 52,257 | 0 | 52,257 | 0 |
| Paula T. Douglass* | 115,751 | 1.3% | 115,751 | 0 | 115,751 | 0 |
| Tiel Trust FBO PTD*** | 53,986 | 0.6% | 53,986 | 0 | 53,986 | 0 |
| Lance T. Funston | 217,033 | 2.4% | 217,033 | 0 | 217,033 | 0 |
| Dr. Francis D. Tuggle | 6,536 | 0.0007% | 6,536 | 0 | 6,536 | 0 |
| Charles M. Boyd | 1,098 | 0.0001% | 1,098 | 0 | 1,098 | 0 |
| | | 2 | | | | |

- As of the date of this Amendment, Douglass and Paula Douglass, in their individual capacities, and as trustees of the respective trusts listed herein, have beneficial ownership of 786,942 shares of Common Stock, representing 8.9% of the shares of Common Stock outstanding.
- ** Douglass, as trustee of the Trusts, has sole voting and dispositive power over the Common Stock held by the Trusts.
- ** Paula Douglass, as trustee of Tiel Trust FBO PTD, has sole voting and dispositive power over the Common Stock held by Tiel Trust FBO PTD.
- (c) Except as described below in this paragraph (c), none of the persons described in Item 2 have effected any transaction involving the Common Stock within the past 60 days. In the past 60 days, Funston purchased shares of Common Stock through a brokerage account:

| | Shares of Common | Price Per | |
|-------------------|------------------|-----------|--|
| Date of Purchase | Stock | Share | |
| February 19, 2010 | 12.718 | \$ 3.09 | |

| February 19, 2010 | 24,000 | \$ 3.15 |
|-------------------|--------|---------|
| February 22, 2010 | 24,000 | \$ 3.12 |
| February 22, 2010 | 12,315 | \$ 3.17 |
| February 23, 2010 | 24,000 | \$ 3.16 |
| February 23, 2010 | 24,000 | \$ 3.16 |
| February 24, 2010 | 24,000 | \$ 3.10 |
| February 25, 2010 | 24,000 | \$ 3.11 |
| February 26, 2010 | 24,000 | \$ 3.16 |
| March 1, 2010 | 24,000 | \$ 3.17 |

⁽d) With respect to each person listed in Item 2, no person other than the Reporting Persons is known to have the right to receive or the power to direct receipt of dividends from, or the proceeds from the sale of, the securities owned by such person (except to the extent of the marital property interest therein of the spouse of any such person).

(e) Not applicable.

Item 6. Contracts, Arrangements, Understandings or Relationships with Respect to Securities of the Issuer. Item 6 of the Schedule 13D is hereby amended and restated in its entirety, with effect from the date of this Amendment, as follows:

See the discussion of the Reporting Persons intention to solicit proxies from the Issuer s stockholders to replace at least a majority of the Issuer s current directors, all as referenced in Item 4 above. The Reporting Persons intend to vote their shares of Common Stock for the election of the Nominees at the 2010 Meeting.

See the discussion of MCCA s obligations under the ECMC Purchase referenced in Item 3 of Amendment No. 1 to the Schedule 13D.

Pursuant to Rule 13d-1(k) promulgated under the Act, the Reporting Persons have entered into an agreement with respect to the joint filing of the Schedule 13D and any amendments thereto.

Except for the relationship of Sam P. Douglass as a director of the Issuer, the relationship of Paula T. Douglass, as the wife of Sam P. Douglass, and as otherwise described in prior Amendments No. 1 or No. 4 or this Amendment, there are no contracts, arrangements, understandings or relationships (legal or otherwise) among the Reporting Persons and any other person with respect to any securities of the Issuer, including, but not limited to, transfer or voting of any of the Common Stock, finder s fees, joint ventures, loan or option arrangements, put or calls, guarantees of profits, division of profits or loss, or the giving or withholding of proxies.

In accordance with Rule 13d-4 promulgated under the Securities Exchange Act of 1934, as amended, each Reporting Person expressly declares that the filing of this statement shall not be construed as an admission that he, she or it is, for purposes of Section 13(d) or Section 13(g) of such Act, the beneficial owner of any securities of the Issuer other than as expressly described in Item 5 (including the notes thereto).

Item 7. Material to be Filed as Exhibits.

Item 7 of the Schedule 13D is hereby amended and supplemented, with effect from the date of this Amendment, as follows:

Exhibit 1 Joint Filing Agreement.

Exhibit 2 Letter, dated April 2, 2010, from Tiel Trust FBO Paula T. Douglass to Brett M. Chiles, Secretary of Equus Total Return, Inc., regarding Notice of Nominations of Persons for Election to the Board of Directors of Equus Total Return, Inc.

SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Dated: April 2, 2010

/s/ Sam P. Douglass
Sam P. Douglass, Individually

/s/ Paula T. Douglass Paula T. Douglass, Individually

/s/ Sam P. Douglass Sam P. Douglass, as Trustee of Douglass Trust IV for the Benefit of S. Preston Douglass, Jr.

/s/ Sam P. Douglass
Sam P. Douglass, as Trustee of Douglass
Trust IV for the Benefit of Brooke
Douglass

/s/ Sam P. Douglass Sam P. Douglass, as Trustee of Tiel Trust for the Benefit of Sam P. Douglass

/s/ Paula T. Douglass
Paula T. Douglass, as Trustee of Tiel Trust
for the
Benefit of Paula T. Douglass

/s/ Lance T. Funston Lance T. Funston

/s/ Dr. Francis D. Tuggle Dr. Francis D. Tuggle

/s/ Charles M. Boyd Charles M. Boyd

Exhibit 1

Joint Filing Agreement

In accordance with Rule 13d-1(k) under the Securities Exchange Act of 1934, as amended, the undersigned hereby agree to the joint filing with all other persons signatory below of a statement on Schedule 13D or any amendments thereto, with respect to the common stock of Equus Total Return, Inc., and that this Agreement be included as an attachment to such filing.

Each of the undersigned acknowledges that each shall be responsible for the timely filing of any statement on Schedule 13D and any amendments thereto, and for the completeness and accuracy of the information concerning him or it contained therein, but shall not be responsible for the completeness and accuracy of the information concerning the other persons making such filings, except to the extent that he or it knows or has reason to believe that such information is inaccurate.

This Agreement may be executed in any number of counterparts each of which shall be deemed an original and all of which together shall be deemed to constitute one and the same Agreement.

IN WITNESS WHEREOF, the undersigned hereby execute this Agreement on April 2, 2010.

/s/ Sam P. Douglass Sam P. Douglass, Individually

/s/ Paula T. Douglass Paula T. Douglass, Individually

/s/ Sam P. Douglass Sam P. Douglass, as Trustee of Douglass Trust IV for the Benefit of S. Preston Douglass, Jr.

/s/ Sam P. Douglass Sam P. Douglass, as Trustee of Douglass Trust IV for the Benefit of Brooke Douglass

/s/ Sam P. Douglass
Sam P. Douglass, as Trustee of Tiel Trust
for the
Benefit of Sam P. Douglass

/s/ Paula T. Douglass Paula T. Douglass, as Trustee of Tiel Trust for the Benefit of Paula T. Douglass

/s/ Lance T. Funston

Lance T. Funston

/s/ Dr. Francis D. Tuggle Dr. Francis D. Tuggle

/s/ Charles M. Boyd Charles M. Boyd

Exhibit 2

TIEL TRUST FBO PAULA T. DOUGLASS 5005 RIVERWAY, SUITE 250 HOUSTON, TEXAS 77056

April 2, 2010 VIA PERSONAL DELIVERY Equus Total Return, Inc. Eight Greenway Plaza, Suite 930 Houston, Texas 77046

Attn: Mr. Brett M. Chiles, Secretary of Equus Total Return, Inc.

Re: Notice of Nominations of Persons for Election to the Board of Directors of Equus Total Return, Inc. Dear Mr. Chiles:

Pursuant to and in accordance with the requirements of Article II of the Amended and Restated By-laws (the <u>By-laws</u>) of Equus Total Return, Inc., a Delaware corporation (the <u>Company</u>), Tiel Trust FBO Paula T. Douglass (the <u>Stockholder</u>) hereby gives notice, with respect to the next Annual or Special Meeting of Stockholders of the Company at which directors are to be elected and at any and all adjournments, postponements, recesses, reschedulings or continuations thereof (collectively, the <u>Stockholder Meeting</u>), of its nomination of J. Philip Ferguson, Lance T. Funston, John D. White, Paula T. Douglass, Charles R. Ofner, Dr. Francis D. Tuggle, John P. Wade, Dr. Charles M. Boyd and Jonathan H. Godshall (collectively, the <u>Nominees</u>) to stand for election as directors of the Company for terms expiring in 2011 (the <u>Proposal</u>).

This notice amends and supplements the notice letter, dated as of March 31, 2010, from the Stockholder to the Company.

This notice is being provided in connection with the solicitation in opposition being conducted by the Stockholder and other stockholders of the Company as disclosed in their soliciting materials filed with the Securities and Exchange Commission under Rule 14a-12 promulgated under the Securities Exchange Act of 1934, as amended (the <u>Exchange Act</u>) on March 29, 2010. The Company is cautioned that the proxy rules promulgated under the Exchange Act require that the Company s proxy statement relating to the Stockholder Meeting be filed with the Securities and Exchange Commission in preliminary, and not in definitive, form.

The Stockholder is timely providing this notice in accordance with the By-laws.

All information required to be included in this notice pursuant to the By-laws has been provided by the Stockholder and the Nominees. Where information sought by Schedule 14A under the Exchange Act would be answered in the negative and no response would be required to be included in a proxy statement, a response may not be included below.

The Stockholder represents that it is a holder of record of common stock, par value \$0.001 per share (the <u>Shares</u>), of the Company entitled to vote at the Stockholder Meeting and intends to appear in person or by proxy at such meeting to nominate the Nominees. The Stockholder is the beneficial and record owner of 53,986 Shares. Copies of the certificates (nos. 28267 and 28244) representing record ownership of a portion of such Shares are attached hereto as <u>Exhibit A</u>. The Stockholder does not own any Shares of record that it does not also directly or indirectly beneficially own. The Stockholder intends to remain the record owner of Shares as of the date of the Stockholder Meeting. None of the Shares currently held of record by the Stockholder are subject to margin credit or pledged.

The address of the Stockholder is 5005 Riverway, Suite 250, Houston, Texas 77056.

Information Regarding the Proposal

The Stockholder nominates the Nominees for election at the Stockholder Meeting.

Information Regarding the Nominees

Name, Address and Age J. Philip Ferguson

Business Address: 2301 Kingston Houston, Texas 77019

Home Address: 2301 Kingston Houston, Texas 77019

Age: 64

Position(s) Term of Office
Held with
Company
N/A
Time Served
N/A
N/A

Principal Occupation(s) During Past 5 Years

Non-Executive member of the Board of Directors of ABM Industries Incorporated, a facility services provider, since December 2009. Business consultant since 2007. AIM Capital Management from 2000 to 2007, including as the Chairman. President and Chief Investment Officer, overseeing equity and fixed-income portfolio management, investment strategies and the firm s staff, and Senior Investment Officer, helping to shape its product line, portfolio strategies and investment policies. Mr. Ferguson has served as Vice Chair of The University of Texas Investment Management Company. Mr. Ferguson holds a finance degree from Texas Christian University, a certificate in international law from the City of London College and a juris doctorate degree from The University of Texas School of Law.

The Stockholder determined that Mr. Ferguson should serve as a director because of his over 40 years of experience in fund management oversight and investment management. Mr. Ferguson s experiences with well-known, established investment management companies, such as AIM Capital Management, would provide valuable insight to the Board and the direction of the Company.

Other
Directorships¹
Held by Director
or Nominee
Director of ABM
Industries
Incorporated since
December 2009

Other directorships are

limited to:

(i) publicly

traded

companies in

the United

States;

(ii) companies

that are

otherwise

subject to SEC

reporting

requirements

and

(iii) investment

companies

registered under

the Investment

Company Act of

1940.

Name, Address and Age Lance T. Funston

Business Address: 1701 JFK Boulevard 25th Floor Philadelphia, PA 19103

Home Address: 298 Tower Land Penn Valley, PA 19072

Age: 67

Position(s) Term of Office Held with Company N/A Time Served N/A N/A

Principal Occupation(s) During Past 5 Years

Non-Executive Chairman of the Board of Directors of Telamerica Media, Inc., a media aggregator, since 1993. Non-Executive Chairman of the Board of Directors of Ultimark Products, LLC, a consumer products company, since 2000. Mr. Funston attended Harvard Business School, receiving an MBA in 1970. During his tenure at Harvard, he founded Portfolio Management Systems Incorporated, which developed investment management systems for major financial institutions including John Hancock, Fidelity Mutual. American General, Sun Life, and Bank of America. Appointed assistant to the director of the Federal Deposit Insurance Corporation in 1967 by President Lyndon Johnson; subsequently appointed as special assistant to a governor of the Federal Reserve Board.

The Stockholder determined that Mr. Funston should serve as a director due to his entrepreneurial skills, which have a proven track record of success. In addition, Mr. Funston has a wide range of experience in various business sectors that benefit the Company s portfolio, and his relationships and experience in management and operations would provide the Board and the Company with a valuable benefit.

Other
Directorships¹
Held by Director
or Nominee
None

Name, Address and Age

John D. White

Business Address: 1100 Louisiana **Suite 5005** Houston, Texas 77002

Home Address: 4028 Overbrook Lane Houston, Texas 77027

Age: 61

Position(s) **Term of Office** and Length of Held with **Company Time Served** N/A N/A

Principal Occupation(s) During Past 5 Years

Co-Founder, Chief Executive Officer and Chairman of the Board of Directors of Standard Renewable Energy Group, LLC, a private equity fund, since 2006. Partner and member of the Board of Directors at Murphree Venture Partners, a private equity fund, since 2008. Managing Director of The Wind Alliance since January 2009. Partner at the law firm of Jones. Walker, Waechter, Poitevent, Carrère & Denègre, L.L.P. from 2003 to 2006. Mr. White s experience in the energy sector reflected the industry s development from 1978 through 2006. Regent, Texas A&M University System 2003 to 2009, Chairman of the Board of Regents, 2005 to 2007 and Vice Chairman 2007 to 2009. Director, Greater Houston Partnership, 2002, 2005 and since 2007. Director, Texas Institute for Genomic Medicine, 2005 to 2008 and Chairman of the Board 2005 to 2008. Member, Greater Houston Partnership Economic Development Advisory Committee, 1996 to 1998 and 2008.

The Stockholder determined that Mr. White should serve as a director because he brings a wide variety of investment experience to the Board and has earned a strong reputation as a civic leader. The Board would also benefit from Mr. White s business, entrepreneurial and legal experience.

Other Directorships¹ **Held by Director** or Nominee

Director of Trulite, Inc. since 2006.

| Name, Address and Age Charles R. Ofner Business Address: 2187 Troon Road Houston, Texas 77019 Home Address: 2187 Troon Road Houston, Texas 77019 Age: 64 | Position(s) Held with Company N/A | Term of Office and Length of Time Served N/A | Principal Occupation(s) During Past 5 Years Owner of Ofner Associates, Inc., a company primarily engaged in international exploration & production and oil services, since 2001. Non-Executive member of the Board of Directors and investor in South Texas Algae, LLC, a company whose business plan is to grow and harvest algae for the production of diesel fuel, since 2008. Consultant to Al-Ettehad Oil Services, Ltd. since 2004. Director of Stewart & Stevenson Services, Inc., a company which operated in a highly regulated industry sector, from 2000 to 2006. As a member of the corporate governance committee and chairman of the compensation committee, Mr. Ofner has in depth experience with statutory corporate governance requirements and with incentive based compensation programs. The Stockholder determined that Mr. Ofner should serve as a director due to the global perspective he would bring to the Board as a result of his over 30 years of international business experience. Also, Mr. Ofner s financial, operations and business development experiences and skills will provide the Board with insight into investment philosophies, particularly with respect to portfolio companies with diverse products, services and domiciles. | Directorships¹ Held by Director or Nominee Director of Stewart & Stevenson Services, Inc. from 2000 to 2006. |
|---|-----------------------------------|---|--|--|
| Dr. Francis D. Tuggle Business Address: 8 Greenway Plaza Suite 930 | Director | Term expires 2010; Director since 1991. | domiciles. Professor at the George L. Argyros School of Business and Economics at Chapman University since January 2006 and Dean from July 2002 to January 2006. | None |

Other

Houston, Texas 77046

Home Address: 20465 Via Torralba Yorba Linda, CA 92887

Age: 67

Professor at the Kogod College of Business Administration at American University from July 1999 to June 2002 where he was Dean from July 1990 to June 1996.

The Stockholder determined that Mr. Tuggle should serve as a director because of his extensive experience in academia, including his service as a former dean of the Rice University School of Business and American University. His experience provides the Board with a unique approach to understanding and solving complex organizational and economic issues.

| Name, Address and Age John P. Wade Business Address: 5005 Riverway Suite 250 Houston, Texas 77056 Home Address: 5555 Del Monte No. 1203 Houston, Texas 77056 Age: 65 | Position(s) Held with Company N/A | Term of Office and Length of Time Served N/A | Principal Occupation(s) During Past 5 Years Senior and Managing Partner of Wade & Company, LLP, a public accounting firm, since 1984. The Stockholder determined that Mr. Wade should serve as a director because of his tax expertise and his twenty-year history with the Company, which provides him with a unique understanding of investment funds and business development companies. | Other Directorships¹ Held by Director or Nominee None |
|---|--|---|--|---|
| Charles M. Boyd, M.D. & MBA Business Address: 135 E. Maple Road Birmingham, MI 48009 Home Address: 1393 Esch Court Ann Arbor, MI 48104 Age: 44 | Director | Term expires 2010; Director since 2005. | Medical Director at The Boyd Cosmetic Surgical Institute since April 2009. Dr. Boyd served as Associate Chief of Staff, Office of Clinical Affairs, at the University of Michigan from 2006 to April 2008. He was also an Assistant Professor, Dept. of Dermatology, Div. of Cutaneous Oncology and Dept. of Otolaryngology Head and Neck Surgery, Div. of Facial Plastic Surgery, at the University of Michigan from 1999 to January 2007. He has been a Director of the Company since 2005, serving as the chairman of the compensation committee and member of the audit committee. The Stockholder determined that Dr. Boyd should serve as a director because of his diverse perspective attributable to his medical education. Dr. Boyd s expertise provides the Board with insight into the issues and opportunities in the growing healthcare industry. | None |

Name, Address and Age Jonathan H. Godshall

Business Address: 5360 Spring Park Houston, Texas 77056

Home Address: 5360 Spring Park Houston, Texas 77056

Age: 61

Position(s) Term of Office Held with and Length of Company Time Served N/A N/A

Principal Occupation(s) During Past 5 Years

President and Chief Executive Officer of Verdient Technologies LLC, a company focused on technology based energy efficiency products, since July 2007. President and Chief Executive Officer of Trulite, Inc., a business that is commercializing clean power generator products, primarily hydrogen fuel cells, from June 2006 to October 2008. President and Chief Executive Officer of New Point Energy Solutions, L.P., a solar panel installation and service business, from October 2006 to May 2007. Self-employed business consultant from February 2004 to August 2006. From 1986 to 2001, Mr. Godshall was the President and Chief Executive Officer of Igloo Products Corp., marketing coolers and related products on a worldwide basis. Prior to joining Igloo, Mr. Godshall was the Vice President and General Manager of Anderson Clayton Foods, a food products company, from 1979 to 1986.

Mr. Godshall s professional career is replete with firsthand knowledge in operations and management. His impressive resume reflects a depth of experience with both large and small companies, qualifying him uniquely for service on a business development company board overseeing a diversified portfolio.

Other
Directorships¹
Held by Director
or Nominee

Director of Trulite, Inc. since 2006.

Interested Directors²

| Interested Directors | | | |
|---|--------------------------------|---|--|
| Name, Address and Age Paula T. Douglass ³ | Position(s) Held with Fund N/A | Term of Office and Length of Time Served N/A | Principal Occupation(s) During Past 5 Years Mrs. Douglass served as Vice |
| | Fund | Time Served | During Past 5 Years |
| | | | the Fund s investment in Trulite, Inc. and serves as a director on the board of this renewable energy company. Mrs. Douglass serves on the Board of Visitors for Pepperdine School of Law and is a |
| | | | turates for the Huissanites of |

trustee for the University of

Other Directorships Held by Director or Nominee

Director of Trulite, Inc. since

2008.

Houston Foundation. She is a co-founder and an Advisory Director for the Kelly Day Endowment on the Status of Women and Human Rights in the Middle East at the James A. Baker Institute for Public Policy at Rice University. Mrs. Douglass holds a Bachelor of Arts degree from the University of Oklahoma and a Doctor of Jurisprudence from the University of Houston School of Law. The Board would benefit from Mrs. Douglass disciplined investment approach gained from her legal and business experience, her entrepreneurial drive and her many relationships in various industries.

2 Interested directors are interested persons (as defined in the Investment Company Act of 1940). Mrs. Douglass is deemed to be an interested director by reason of: (i) her relationship to Sam P. Douglass, who directly or indirectly owns, holds or controls, with the power to vote, five percent or more of the outstanding voting securities of the Company; and (ii) her current or former

affiliation with

the Company and/or the Company s former investment adviser.

Mrs. Douglass is the spouse of Sam P.
Douglass, a member of the Board of Directors of the Company.

Dollar Range of Equity Securities Beneficially Owned by the Nominees

Range of Equity **Securities in All Funds** Overseen or to be Overseen by **Director Dollar Range of** or Nominee in Family **Equity** of Securities in the Company⁴ Name **Investment Companies** J. Philip Ferguson None None Lance T. Funston Over \$100,000 Over \$100,000 John D. White None None Charles R. Ofner None None \$10,001-\$50,000 \$10,001-\$50,000 Dr. Francis D. Tuggle John P. Wade None None \$1-\$10,000 Dr. Charles M. Boyd \$1-\$10,000 Jonathan H. Godshall None None **Interested Director** Paula T. Douglass Over \$100,000 Over \$100,000

Director Compensation

During 2009, Mr. Tuggle and Dr. Boyd each received: (i) \$5,000 for each quarter served on the Company s Board plus \$2,000 for each meeting of the directors attended; (ii) \$1,000 for participation in each meeting conducted by telephonic conference; (iii) \$1,000 for each committee meeting attended; and (iv) reimbursement for all out-of-pocket expenses relating to attendance at such meetings. During 2009, it is estimated that Mr. Tuggle was paid total compensation of approximately \$54,000 in the form of fees earned or paid in cash for service as a director of the Company. During 2009, it is estimated that Dr. Boyd was paid total compensation of approximately \$66,000 in the form of fees earned or paid in cash for service as a director of the Company.

Absence of Involvement in Certain Legal Proceedings

During the past ten years:

- (a) No petition under the Federal bankruptcy laws or any state insolvency law has been filed by or against, and no receiver, fiscal agent or similar officer has been appointed by a court for the business or property of, any Nominee, or any partnership in which any Nominee was a general partner at or within two years before the time of such filing, or any corporation or business association of which the Nominee was an executive officer at or within two years before the time of such filing;
- (b) No Nominee has been convicted in a criminal proceeding or is a named subject of a pending criminal proceeding (excluding traffic violations and other minor offenses);
- Based on beneficial ownership as of March 31, 2010.

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Aggregate Dollar

- (c) No Nominee has been the subject of any order, judgment or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, permanently or temporarily enjoining such person from, or otherwise limiting, the following activities:
 - (i) Acting as a futures commission merchant, introducing broker, commodity trading advisor, commodity pool operator, floor broker, leverage transaction merchant, any other person regulated by the Commodity Futures Trading Commission, or an associated person of any of the foregoing, or as an investment advisor, underwriter, broker or dealer in securities, or as an affiliated person, director or employee of any investment company, bank, savings and loan association or insurance company, or engaging in or continuing any conduct or practice in connection with such activity;
 - (ii) Engaging in any type of business practice; or
 - (iii) Engaging in any activity in connection with the purchase or sale of any security or commodity or in connection with any violation of Federal or State securities laws or Federal commodities laws;
- (d) No Nominee has been the subject of any order, judgment or decree, not subsequently reversed, suspended or vacated, of any Federal or State authority barring, suspending or otherwise limiting for more than 60 days the right of such person to engage in any activity described in paragraph (c)(i) above, or to be associated with persons engaged in any such activity;
- (e) No Nominee has been found by a court of competent jurisdiction in a civil action or by the Commission to have violated any Federal or State securities law, where the judgment in such civil action or finding by the Commission has not been subsequently reversed, suspended or vacated;
- (f) No Nominee has been found by a court of competent jurisdiction in a civil action or by the Commodity Futures Trading Commission to have violated any Federal commodities law, where the judgment in such civil action or finding by the Commodity Futures Trading Commission has not been subsequently reversed, suspended or vacated;
- (g) No Nominee has been the subject of, or a party to, any Federal or State judicial or administrative order, judgment, decree, or finding, not subsequently reversed, suspended or vacated, relating to an alleged violation of:
 - (i) Any Federal or State securities or commodities law or regulation; or
 - (ii) Any law or regulation respecting financial institutions or insurance companies including, but not limited to, a temporary or permanent injunction, order of disgorgement or restitution, civil money penalty or

temporary or permanent cease-and-desist order, or removal or prohibition order; or

- (iii) Any law or regulation prohibiting mail or wire fraud or fraud in connection with any business entity; and
- (h) No Nominee has been the subject of, or a party to, any sanction or order, not subsequently reversed, suspended or vacated, of any self-regulatory organization (as defined in Section 3(a)(26) of the Exchange Act), any registered entity (as defined in Section 1(a)(29) of the Commodity Exchange Act), or any equivalent exchange, association, entity or organization that has disciplinary authority over its members or persons associated with a member.

Interest in and Relationships with the Company

For over 20 years, Mr. Wade, either in his individual capacity or as a representative of Wade & Company LLP, an accounting firm of which he is the Senior and Managing Partner (or other accounting firms with which he was associated previously), has provided tax consulting, tax return preparation and other advisory services to the Company for fees. Since January 1, 2008, the Company has paid a total of approximately \$80,000 to Wade & Company LLP for such services. Mr. Wade has also provided tax consulting, tax return preparation and other administrative and advisory services for Mr. and Mrs. Douglass, their family members and entities in which they hold interests, including the Stockholder and the other trust Participants (as defined below).

Mr. Godshall is a shareholder of Trulite, Inc., the non-executive Vice Chairman of its Board of Directors and also served as its chief executive officer from August 2006 until October 2008 and a consultant from December 2008 until March 2010. Mr. Godshall owns less than 5% of Trulite s equity in the form of shares and options. Mrs. Douglass has served as a director of Trulite, Inc. since 2008. Mr. White is the non-executive Chairman of the Board of Directors of Trulite, Inc. and owns approximately 6% of the majority owner of Trulite, Inc. Since June 2008, the Company has made investments in Trulite in the form of loans and warrants. The loans currently bear interest at a rate of 18% and the warrants entitle the Company to acquire approximately 10% of Trulite s equity. The current outstanding principal amount of the loans is approximately \$2.3 million, and the current unpaid interest is approximately \$200,000. The current obligations under the loans are the largest aggregate amount of such obligations since they were incurred.

Section 16(a) of the Exchange Act

None of the Nominees has failed to file on a timely basis reports related to the Company that are required by Section 16(a) of the Exchange Act.

Arrangements or Understandings

None of the Nominees has any substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon at the Stockholder Meeting other than the interest of each Nominee in being elected to serve as a director of the Company and as otherwise described

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in this notice, including any exhibit hereto. Except as otherwise specified in this notice, including any exhibit hereto, (1) none of the Nominees owns Shares of record that it does not own beneficially, (2) none of the Nominees has purchased or sold any Shares within the past two years, (3) none of the Nominees who are not or would not be an interested person and none of his or her immediate family members, is the beneficial or record owner of any securities in (i) an investment adviser, principal underwriter, or sponsoring insurance company of the Company or (ii) a person (other than a registered investment company) directly or indirectly controlling, controlled by, or under common control with an investment adviser, principal underwriter, or sponsoring insurance company of the Company.

Nominees who own or owned Shares on the record date for the Stockholder Meeting have informed the Stockholder that they expect to vote such Shares for Stockholder s Nominees. Except for the foregoing and as otherwise provided herein, the Nominees are not, and have not been within the past year, a party to any contract, arrangement or understanding with any person with respect to any securities of the Company, including, but not limited to, joint ventures, loan or option arrangements, puts or calls, guarantees against loss or guarantees of profits, division of losses or profits, or the giving or withholding of proxies. The Nominees do not beneficially own, directly or indirectly, any securities of any parent or subsidiary of the Company.

None of the Nominees has any arrangement or understanding with respect to future employment by the Company or any of its affiliates or with respect to any future transactions to which the Company or any of its affiliates will be or may be a party.

Mrs. Douglass has arranged with Mr. Funston for Mr. Funston to advance up to \$300,000 to her to pay the costs and expenses of conducting the proxy solicitation. Under the arrangement, if any such amounts are advanced, they are to be repaid on terms mutually agreeable to Mrs. Douglass and Mr. Funston. There are no other arrangements or understandings between the Nominees or any other person pursuant to which the nominations are to be made by the Stockholder.

Consent of Each Nominee

The consent of each Nominee to serve as a director of the Company, if so elected, is attached hereto as Annex 1. *Material Proceedings Adverse to the Company*

There are no pending material proceedings to which any Nominee, or any of their respective affiliates, is a party adverse to the Company or any of its affiliated persons, or in which any of the Nominees or any of their affiliates has a material interest adverse to the Company or any of its affiliated persons.

Information Regarding the Participants

The Stockholder, the Nominees, Mr. Douglass, Douglass Trust IV FBO S. Preston Douglass, Jr., Douglass Trust IV FBO Brooke Douglass and Tiel Trust FBO Sam P. Douglass are or may be deemed participants in the solicitation of proxies under the federal proxy rules and are hereinafter collectively referred to as the Participants. None of the Participants has any

substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon at the Stockholder Meeting other than (i) with respect to the Nominees, the interest of each such Nominees in being elected to serve as a director of the Company, (ii) as otherwise described in this notice, including any exhibit hereto and (iii) as set forth in the Schedule 13D and related amendments filed with the Securities and Exchange Commission by certain of the Participants.

During the past ten years, no Participant has been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors).

Exhibit B includes (i) the name and business address of each of the Participants, (ii) the class and number of Shares of the Company which are owned beneficially, directly or indirectly, by each of the Participants, (iii) each Participant s present principal occupation or employment and the name, principal business and address of any corporation or other organization in which such employment is carried on. None of the Participants owns Shares of record that it does not own beneficially.

Set forth on <u>Exhibit C</u> is a schedule of the purchases and sales by the Participants in the securities of the Company within the past two years, if any. Each Participant used its own investment capital to purchase all such securities listed therein as purchased by such Participant.

Except (i) as disclosed in the Schedule 13D and related amendments on file with the Securities and Exchange Commission for certain Participants, (ii) for Nominees as disclosed above and (iii) as otherwise provided in this notice, including any exhibits hereto, the Participants are not, and have not been within the past year, a party to any contract, arrangement or understanding with any person with respect to any securities of the Company, including, but not limited to, joint ventures, loan or option arrangements, puts or calls, guarantees against loss or guarantees of profits, division of losses or profits, or the giving or withholding of proxies.

The Participants do not beneficially own, directly or indirectly, any securities of any parent or subsidiary of the Company.

No Participant has any arrangement or understanding with any person with respect to future employment by the Company or any of its affiliates or with respect to any future transactions to which the Company or any of its affiliates will or may be a party.

Information Regarding the Solicitation

The Stockholder intends to appear at the Stockholder Meeting to nominate the Nominees. Proxies may be solicited by mail, advertisement, telephone, facsimile, the Internet, telegraph and personal solicitation by the Participants. No additional compensation will be paid to the Participants for the solicitation of proxies. Banks, brokerage houses and other custodians, nominees and fiduciaries will be requested to forward the Participants solicitation material to their customers for whom they hold shares, and the Participants will reimburse them for their reasonable out-of-pocket expenses.

Mrs. Douglass has retained MacKenzie Partners, Inc. (the <u>Soliciting Agent</u>) to assist in the solicitation of proxies for the Nominees and for related services. The Soliciting Agent has been paid a retainer of \$10,000, and Mrs. Douglass expects to pay the Soliciting Agent a fee to

be mutually agreed upon completion of the engagement. In addition, Mrs. Douglass has agreed to reimburse the Soliciting Agent for its reasonable out-of-pocket expenses and to indemnify it in respect of certain claims in connection with its retention. Approximately 15 persons will be used by the Soliciting Agent in its solicitation efforts.

The expense of preparing, assembling, printing and mailing the proxy statement and related materials and the cost of soliciting proxies for the Nominees will be borne by Mrs. Douglass, subject to the arrangement with Mr. Funston described above. In the event the Nominees are elected to the Board of Directors of the Company (the <u>Board</u>) at the Stockholder Meeting, Mrs. Douglass intends to seek reimbursement of such expenses from the Company and not to submit such reimbursement to a vote of stockholders.

The Stockholder estimates that the total expenditures relating to the proxy solicitation incurred by the Participants is expected be approximately \$500,000, approximately \$35,000 of which has been incurred to date.

General

The Stockholder reserves the right to nominate substitute and additional nominees for election to the Board for any reason. Shares represented by proxies given to the Stockholder will be voted for any substitute or additional nominees. The Stockholder reserves the right to nominate substitute persons for any reason, including if any of the Nominees become disqualified following the date hereof. Additionally, if any Nominee (or substitute thereof) is unable or unwilling to stand for election for any reason at the Stockholder Meeting, the Stockholder intends to nominate a person in the place of such Nominee (or substitute thereof). The Stockholder s reservation of the foregoing rights, and any of the foregoing actions that may be taken by the Stockholder, would be without prejudice to the issue of whether any action by the Company was valid under the circumstances and will not limit the Stockholder s and the other Participants rights to challenge such actions.

The Stockholder also reserves the right to make modifications to the foregoing proposals and make additional proposals for any reason. The Company is cautioned not to take any action that would adversely impact the Stockholder s ability to effectuate a change in the majority of the Board or the right of the Company s stockholders to support the Stockholder s nominations and/or proposals.

The Stockholder, in furnishing this notice, does not concede the validity or enforceability of any of the provisions of the By-laws or any other matter, including any provisions in the By-laws that purport to impose advance notice requirements or otherwise limit the right of any stockholder to present business for consideration at any meeting of the stockholders, and expressly reserves the right to challenge the validity, application and interpretation of any such provisions or any other matter.

The Stockholder s material interest in the Proposal and the nominations described in this notice is to replace at least a majority of the Board because the Stockholder believes that the Board has failed to pursue a cohesive strategy to address valuation and other strategic issues facing the Company and has failed to seek and put into place a chief executive officer with fund

management experience. In addition, certain members of the Board have stated an intention to take actions that would be inconsistent with the Stockholder s preferred management structure and strategy.

Attached hereto as Annex 2 is a letter from Mr. Douglass, in his capacity as a director, affirming that he intends to oppose actions by the Company at the Stockholder Meeting.

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As you are aware, this notice is being provided a number of days before the Company s deadline for submission of director nominees and stockholder proposals provided for in the By-laws; although the Stockholder has endeavored to fully satisfy all requirements for this notice set forth in the By-laws, please contact Stephen A. Massad (713.229.1475) or Paul F. Perea (713.229.1674) of Baker Botts L.L.P. immediately should the Company require any additional information.

Sincerely,

/s/ Paula T. Douglass Paula T. Douglass, as Trustee of Tiel Trust for the Benefit of Paula T. Douglass

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Exhibit A [See attached share certificates]

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Exhibit B

Set forth below are the names and specified ownership and other information with respect to each of the Participants.

| Name and Address of Beneficial Owner Sam P. Douglass 3229 Groveland Lane Houston, Texas 77019 | Number of Shares Owned of Record (Percent of Class) ⁵ | Number of Shares Owned Beneficially and Nature of Beneficial Ownership (Percent of Class) 671,191 (7.6%)* | Principal Occupation or Employment and the Name, Principal Business and Address of Any Corporation or Other Organization in which Such Employment is Carried On Chairman and President of Equus Corporation International, an investment company, and Director of Equus Total Return, Inc. P.O. Box 130197 Houston, Texas 77219 |
|--|---|---|--|
| Paula T. Douglass | | 115,751 | Management of personal and |
| 3229 Groveland Lane Houston, Texas 77019 | | (1.3%)* | family investments. 3229 Groveland Lane |
| Houston, Texas 77019 | | | Houston, Texas 77019 |
| Douglass Trust IV-FBO Preston 5005 Riverway Suite 250 Houston, Texas 77056 | 275,793 (3.1%)** | 282,791 (3.2%)** | N/A |
| Douglass Trust IV-FBO Brooke 5005 Riverway Suite 250 Houston, Texas 77056 | 275,793 (3.1%)** | 282,792 (3.2%)** | N/A |
| Tiel Trust FBO SPD 5005 Riverway Suite 250 Houston, Texas 77056 | 52,257** (+) | 52,257** (+) | N/A |
| The percentages were calculated on the basis that 8,861,646 shares of Common Stock were outstanding as | | | |

of March 31, 2010, as represented by the Company in its Annual Report on Form 10-K for the year ended December 31, 2009 filed with the SEC on March 31, 2010.

Sam P. Douglass and Paula T. Douglass, in their individual capacities, and as trustees of the respective trusts listed herein, have beneficial ownership of 786,942 shares of Common Stock, representing 8.9% of the shares of Common Stock outstanding.

Sam P. Douglass, as trustee of the **Douglass Trust** IV-FBO S. Preston Douglass, **Douglass Trust** IV-FBO Brooke Douglass, and Tiel Trust FBO Sam P. Douglass, has sole voting and dispositive power over the Common Stock

held by such trusts.

*** Paula T.

Douglass, as trustee of Tiel Trust FBO Paula T. Douglass, has sole voting and dispositive power over the Common Stock held by such

+ Indicates less than one percent.

trust.

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| Name and Address of Beneficial Owner Tiel Trust FBO PTD 5005 Riverway Suite 250 Houston, Texas 77056 | Number of Shares Owned of Record (Percent of Class) ⁵ 53,986*** (+) | Number of Shares Owned Beneficially and Nature of Beneficial Ownership (Percent of Class) 53,986*** (+) | Principal Occupation or Employment and the Name, Principal Business and Address of Any Corporation or Other Organization in which Such Employment is Carried On N/A |
|--|---|---|---|
| J. Philip Ferguson 2301 Kingston Houston, Texas 77019 | | | Business consultant. 2301 Kingston |
| , | | | Houston, Texas 77019 |
| Lance T. Funston 1701 JFK Boulevard 25th Floor Philodelphia BA 10103 | | 217,033 (2.4%) | Chairman of the Board of Directors of Telamerica Media, Inc., a media aggregator. |
| Philadelphia, PA 19103 | | | 1701 JFK Boulevard 25th Floor Philadelphia, PA 19103 |
| John D. White 1100 Louisiana | | | Partner at Murphree Venture Partners, a private equity fund. |
| Suite 5005 Houston, Texas 77002 | | | 1100 Louisiana Suite 5005 Houston, Texas 77002 |
| Charles R. Ofner 2187 Troon Road Houston, Texas 77019 | | | Owner of Ofner Associates, Inc., a company that engages in exploration & production and oil services. |
| | | | 2187 Troon Road Houston, Texas 77019 |
| Dr. Francis D. Tuggle 1 University Drive | | 6,536 (+) | Dean and Professor of Chapman University. |
| Orange, California 92866 | | | 1 University Drive Orange, California 92866 |
| John P. Wade 5005 Riverway | | | Senior & Managing Partner of Wade & Company, LLP, an |

Suite 250 Houston, Texas 77056 accounting firm.

5005 Riverway Suite 250 Houston, Texas 77056

B-2

| Name and Address of Beneficial Owner | Number of Shares Owned of Record (Percent of Class) ⁵ | Number of Shares Owned Beneficially and Nature of Beneficial Ownership (Percent of Class) | Principal Occupation or Employment and the Name, Principal Business and Address of Any Corporation or Other Organization in which Such Employment is Carried On |
|--|---|---|---|
| Dr. Charles M. Boyd 135 E. Maple Road Birmingham, MI 48009 | | 1,098 (+) | Medical Director at The Boyd Cosmetic Surgical Institute. |
| Diffining main, 1411 1000) | | | 135 E. Maple Road Birmingham, MI 48009 |
| Jonathan H. Godshall 5360 Spring Park Houston, Texas 77056 | | | President and Chief Executive Officer of Verdient Technologies LLC, a company focused on technology based energy efficiency products. |
| | | B-3 | 5360 Spring Park Houston, Texas 77056 |

$\frac{\text{Exhibit C}}{\text{TRANSACTIONS IN SECURITIES OF EQUUS TOTAL RETURN, INC.}}$

The following tables set forth information with respect to all purchases and sales of securities by the Participants during the past two years (numbers in parentheses indicate sales):

Transactions in Common Stock

| | Sam P. | Paula T. | Lance T. |
|---------|----------|----------|----------|
| Date | Douglass | Douglass | Funston |
| 4/3/08 | 500 | 500 | |
| 4/4/08 | 300 | 500 | |
| 4/7/08 | 200 | 2,100 | |
| 4/7/08 | 2,900 | | |
| 4/8/08 | 600 | 875 | |
| 2/19/10 | | | 12,718 |
| 2/19/10 | | | 24,000 |
| 2/22/10 | | | 24,000 |
| 2/22/10 | | | 12,315 |
| 2/23/10 | | | 24,000 |
| 2/23/10 | | | 24,000 |
| 2/24/10 | | | 24,000 |
| 2/25/10 | | | 24,000 |
| 2/26/10 | | | 24,000 |
| 3/1/10 | | | 24,000 |
| | C-1 | | |

Annex 1

[See the Attached Consent of Each Nominee]

To the Secretary of Equus Total Return, Inc.:

As required by Article II of the Amended and Restated By-laws of Equus Total Return, Inc., a Delaware corporation (the Corporation), and the United States federal securities laws, and in connection with the Notice of Nominations of Persons for Election to the Board of Directors of Equus Total Return, Inc. (the Notice) to be delivered to the Corporation by or on behalf of Sam P. Douglass, Paula T. Douglass and/or family trusts and/or associated persons, the undersigned hereby consents to being named in the Notice and in any proxy statement, consent statement or other solicitation materials as a nominee for election to the Board of Directors of the Corporation at the Corporation s next Annual or Special Meeting of stockholders and, if elected at such meeting, to serving as a director of the Corporation.

Dated: March 29, 2010

/s/ J. Philip Ferguson
Name: J. Philip Ferguson

To the Secretary of Equus Total Return, Inc.:

As required by Article II of the Amended and Restated By-laws of Equus Total Return, Inc., a Delaware corporation (the Corporation), and the United States federal securities laws, and in connection with the Notice of Nominations of Persons for Election to the Board of Directors of Equus Total Return, Inc. (the Notice) to be delivered to the Corporation by or on behalf of Sam P. Douglass, Paula T. Douglass and/or family trusts and/or associated persons, the undersigned hereby consents to being named in the Notice and in any proxy statement, consent statement or other solicitation materials as a nominee for election to the Board of Directors of the Corporation at the Corporation s next Annual or Special Meeting of stockholders and, if elected at such meeting, to serving as a director of the Corporation.

Dated: March 31, 2010

/s/ Lance Funston
Name: Lance Funston

To the Secretary of Equus Total Return, Inc.:

As required by Article II of the Amended and Restated By-laws of Equus Total Return, Inc., a Delaware corporation (the Corporation), and the United States federal securities laws, and in connection with the Notice of Nominations of Persons for Election to the Board of Directors of Equus Total Return, Inc. (the Notice) to be delivered to the Corporation by or on behalf of Sam P. Douglass, Paula T. Douglass and/or family trusts and/or associated persons, the undersigned hereby consents to being named in the Notice and in any proxy statement, consent statement or other solicitation materials as a nominee for election to the Board of Directors of the Corporation at the Corporation s next Annual or Special Meeting of stockholders and, if elected at such meeting, to serving as a director of the Corporation.

Dated: March 30, 2010

/s/ John D. White Name: John D. White

To the Secretary of Equus Total Return, Inc.:

As required by Article II of the Amended and Restated By-laws of Equus Total Return, Inc., a Delaware corporation (the Corporation), and the United States federal securities laws, and in connection with the Notice of Nominations of Persons for Election to the Board of Directors of Equus Total Return, Inc. (the Notice) to be delivered to the Corporation by or on behalf of Sam P. Douglass, Paula T. Douglass and/or family trusts and/or associated persons, the undersigned hereby consents to being named in the Notice and in any proxy statement, consent statement or other solicitation materials as a nominee for election to the Board of Directors of the Corporation at the Corporation s next Annual or Special Meeting of stockholders and, if elected at such meeting, to serving as a director of the Corporation.

Dated: March 31, 2010

/s/ Paula T. Douglass Name: Paula T. Douglass

To the Secretary of Equus Total Return, Inc.:

As required by Article II of the Amended and Restated By-laws of Equus Total Return, Inc., a Delaware corporation (the Corporation), and the United States federal securities laws, and in connection with the Notice of Nominations of Persons for Election to the Board of Directors of Equus Total Return, Inc. (the Notice) to be delivered to the Corporation by or on behalf of Sam P. Douglass, Paula T. Douglass and/or family trusts and/or associated persons, the undersigned hereby consents to being named in the Notice and in any proxy statement, consent statement or other solicitation materials as a nominee for election to the Board of Directors of the Corporation at the Corporation s next Annual or Special Meeting of stockholders and, if elected at such meeting, to serving as a director of the Corporation.

Dated: March 30, 2010

/s/ Charles R. Ofner Name: Charles R. Ofner

To the Secretary of Equus Total Return, Inc.:

As required by Article II of the Amended and Restated By-laws of Equus Total Return, Inc., a Delaware corporation (the Corporation), and the United States federal securities laws, and in connection with the Notice of Nominations of Persons for Election to the Board of Directors of Equus Total Return, Inc. (the Notice) to be delivered to the Corporation by or on behalf of Sam P. Douglass, Paula T. Douglass and/or family trusts and/or associated persons, the undersigned hereby consents to being named in the Notice and in any proxy statement, consent statement or other solicitation materials as a nominee for election to the Board of Directors of the Corporation at the Corporation s next Annual or Special Meeting of stockholders and, if elected at such meeting, to serving as a director of the Corporation.

Dated: March 30, 2010

/s/ Francis D. Tuggle Name: Francis D. Tuggle

To the Secretary of Equus Total Return, Inc.:

As required by Article II of the Amended and Restated By-laws of Equus Total Return, Inc., a Delaware corporation (the Corporation), and the United States federal securities laws, and in connection with the Notice of Nominations of Persons for Election to the Board of Directors of Equus Total Return, Inc. (the Notice) to be delivered to the Corporation by or on behalf of Sam P. Douglass, Paula T. Douglass and/or family trusts and/or associated persons, the undersigned hereby consents to being named in the Notice and in any proxy statement, consent statement or other solicitation materials as a nominee for election to the Board of Directors of the Corporation at the Corporation s next Annual or Special Meeting of stockholders and, if elected at such meeting, to serving as a director of the Corporation.

Dated: March 30, 2010

/s/ John P. Wade Name: John P. Wade

To the Secretary of Equus Total Return, Inc.:

As required by Article II of the Amended and Restated By-laws of Equus Total Return, Inc., a Delaware corporation (the Corporation), and the United States federal securities laws, and in connection with the Notice of Nominations of Persons for Election to the Board of Directors of Equus Total Return, Inc. (the Notice) to be delivered to the Corporation by or on behalf of Sam P. Douglass, Paula T. Douglass and/or family trusts and/or associated persons, the undersigned hereby consents to being named in the Notice and in any proxy statement, consent statement or other solicitation materials as a nominee for election to the Board of Directors of the Corporation at the Corporation s next Annual or Special Meeting of stockholders and, if elected at such meeting, to serving as a director of the Corporation.

Dated: April 1, 2010

/s/ Charles M. Boyd Name: Charles M. Boyd

To the Secretary of Equus Total Return, Inc.:

As required by Article II of the Amended and Restated By-laws of Equus Total Return, Inc., a Delaware corporation (the Corporation), and the United States federal securities laws, and in connection with the Notice of Nominations of Persons for Election to the Board of Directors of Equus Total Return, Inc. (the Notice) to be delivered to the Corporation by or on behalf of Sam P. Douglass, Paula T. Douglass and/or family trusts and/or associated persons, the undersigned hereby consents to being named in the Notice and in any proxy statement, consent statement or other solicitation materials as a nominee for election to the Board of Directors of the Corporation at the Corporation s next Annual or Special Meeting of stockholders and, if elected at such meeting, to serving as a director of the Corporation.

Dated: April 1, 2010

/s/ Jonathan H. Godshall Name: Jonathan H. Godshall

Annex 2

[See the Attached Letter from Mr. Sam P. Douglass]

SAM P. DOUGLASS 3229 GROVELAND LANE HOUSTON, TEXAS 77019

March 31, 2010 Equus Total Return, Inc. Eight Greenway Plaza, Suite 930 Houston, Texas 77046 Ladies and Gentlemen:

This letter confirms that I intend to oppose actions by Equus Total Return, Inc. at the next annual or special meeting of stockholders to elect a slate of directors other than the nominees of Tiel Trust FBO Paula T. Douglass.

Sincerely,

/s/ Sam P. Douglass Sam P. Douglass