

KAPSTONE PAPER & PACKAGING CORP  
Form 10-Q  
July 29, 2015  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 10-Q**

**x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2015

**o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from                      to

Commission File Number: 001-33494

**KapStone Paper and Packaging Corporation**

(Exact Name of Registrant as Specified in its Charter)

Delaware

20-2699372

Edgar Filing: KAPSTONE PAPER & PACKAGING CORP - Form 10-Q

(State or Other Jurisdiction of  
Incorporation or Organization)

(I.R.S. Employer  
Identification No.)

**KapStone Paper and Packaging Corporation**

**1101 Skokie Blvd., Suite 300**

**Northbrook, IL 60062**

(Address of Principal Executive Offices including zip code)

Registrant's Telephone Number, including area code **(847) 239-8800**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer   
(Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

There were 96,313,868 shares of the Registrant's Common Stock, \$0.0001 par value, outstanding at July 22, 2015.

Table of Contents

**KAPSTONE PAPER AND PACKAGING CORPORATION**

**Index to Form 10-Q**

**TABLE OF CONTENTS**

PART I. FINANCIAL INFORMATION

|   |    |
|---|----|
| <u>Item 1. Consolidated Financial Statements (Unaudited) and Notes to Consolidated Financial Statements</u> | 1  |
| <u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>        | 16 |
| <u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>                                   | 23 |
| <u>Item 4. Controls and Procedures</u>  | 23 |

PART II. OTHER INFORMATION

|  |    |
|--|----|
| <u>Item 1. Legal Proceedings</u>   | 24 |
| <u>Item 1A. Risk Factors</u>   | 24 |
| <u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u> | 24 |
| <u>Item 3. Defaults Upon Senior Securities</u>                             | 24 |
| <u>Item 4. Mine Safety Disclosures</u>                                     | 24 |
| <u>Item 5. Other Information</u>   | 24 |
| <u>Item 6. Exhibits</u>  | 25 |
| <u>SIGNATURE</u>   | 26 |

Table of Contents**PART 1. FINANCIAL INFORMATION****ITEM 1. - FINANCIAL STATEMENTS****KAPSTONE PAPER AND PACKAGING CORPORATION****Consolidated Balance Sheets****(In thousands, except share and per share amounts)**

|   | <b>June 30,<br/>2015<br/>(unaudited)</b> | <b>December 31,<br/>2014</b> |
|---|--|------------------------------|
| <b>Assets</b>   |  |                              |
| Current assets:   |  |                              |
| Cash and cash equivalents   | \$ 28,737                                | \$ 28,467                    |
| Trade accounts receivable (Includes \$413,899 at June 30, 2015, and \$225,577 at December 31, 2014, associated with the securitization facility)  | 427,942                                  | 228,740                      |
| Other receivables   | 13,951                                   | 12,833                       |
| Inventories   | 339,065                                  | 238,329                      |
| Prepaid expenses and other current assets   | 14,455                                   | 7,172                        |
| Total current assets  | 824,150                                  | 515,541                      |
| Plant, property and equipment, net  | 1,407,829                                | 1,386,670                    |
| Other assets  | 12,353                                   | 10,135                       |
| Intangible assets, net  | 359,318                                  | 110,077                      |
| Goodwill  | 701,554                                  | 533,851                      |
| Total assets  | \$ 3,305,204                             | \$ 2,556,274                 |
| <b>Liabilities and Stockholders Equity</b>  |  |                              |
| Current liabilities:  |  |                              |
| Current portion of long-term debt   | \$ 51,750                                | \$                           |
| Short-term borrowings   | 15,000                                   |                              |
| Other current borrowings  | 4,420                                    |                              |
| Dividend payable  | 9,776                                    | 9,911                        |
| Accounts payable  | 208,611                                  | 149,600                      |
| Accrued expenses  | 59,228                                   | 48,340                       |
| Accrued compensation costs  | 63,217                                   | 62,491                       |
| Accrued income taxes  | 573                                      | 6,477                        |
| Deferred income taxes   | 1,836                                    | 1,990                        |
| Total current liabilities   | 414,411                                  | 278,809                      |
| Other liabilities:  |  |                              |
| Long-term debt, net of current portion (Includes \$265,774 at June 30, 2015, and \$167,000 at December 31, 2014, associated with the securitization facility)   | 1,604,967                                | 1,046,063                    |
| Pension and postretirement benefits   | 27,058                                   | 32,800                       |
| Deferred income taxes   | 415,562                                  | 412,293                      |
| Other liabilities   | 16,854                                   | 8,182                        |
| Total other liabilities   | 2,064,441                                | 1,499,338                    |
| Commitments and contingencies   |  |                              |
| Stockholders equity:  |  |                              |
| Preferred stock \$0.0001 par value; 1,000,000 shares authorized; no shares issued and outstanding   |  |                              |
| Common stock \$0.0001 par value; 175,000,000 shares authorized; 96,294,366 shares issued and outstanding (excluding 40,000 treasury shares) at June 30, 2015 and 96,046,554 shares issued and outstanding (excluding 40,000 treasury shares) at December 31, 2014 | 10                                       | 10                           |

Edgar Filing: KAPSTONE PAPER & PACKAGING CORP - Form 10-Q

|  |              |              |
|--|--------------|--------------|
| Additional paid-in-capital                 | 262,298      | 255,505      |
| Retained earnings                          | 615,627      | 574,601      |
| Accumulated other comprehensive loss       | (51,583)     | (51,989)     |
| Total stockholders' equity                 | 826,352      | 778,127      |
| Total liabilities and stockholders' equity | \$ 3,305,204 | \$ 2,556,274 |

See notes to consolidated financial statements.

Table of Contents**KAPSTONE PAPER AND PACKAGING CORPORATION****Consolidated Statements of Comprehensive Income****(In thousands, except share and per share amounts)****(unaudited)**

|   | Three Months Ended June 30, |            | Six Months Ended June 30, |              |
|---|-----------------------------|------------|---------------------------|--------------|
|   | 2015                        | 2014       | 2015                      | 2014         |
| Net sales   | \$ 671,255                  | \$ 590,449 | \$ 1,217,544              | \$ 1,139,401 |
| Cost of sales, excluding depreciation and amortization        | 470,478                     | 392,245    | 852,676                   | 775,493      |
| Depreciation and amortization                                 | 36,996                      | 33,874     | 72,117                    | 66,583       |
| Freight and distribution expenses                             | 53,891                      | 44,924     | 97,318                    | 85,656       |
| Selling, general, and administrative expenses                 | 48,481                      | 34,093     | 86,675                    | 68,238       |
| Operating income  | 61,409                      | 85,313     | 108,758                   | 143,431      |
| Foreign exchange gain / (loss)                                | (53)                        | 125        | (938)                     | 101          |
| Interest expense, net   | 8,515                       | 7,971      | 14,928                    | 17,200       |
| Income before provision for income taxes                      | 52,841                      | 77,467     | 92,892                    | 126,332      |
| Provision for income taxes                                    | 18,585                      | 26,008     | 32,536                    | 42,774       |
| Net income  | \$ 34,256                   | \$ 51,459  | \$ 60,356                 | \$ 83,558    |
| Other comprehensive income, net of tax                        |                             |            |                           |              |
| Pension and postretirement plan reclassification adjustments: |                             |            |                           |              |
| Amortization of prior service costs                           | 12                          | 30         | 24                        | 62           |
| Amortization of net (gain) / loss                             | 191                         | (1)        | 382                       | (3)          |
| Other comprehensive income, net of tax                        | 203                         | 29         | 406                       | 59           |
| Total comprehensive income                                    | \$ 34,459                   | \$ 51,488  | \$ 60,762                 | \$ 83,617    |
| Weighted average number of shares outstanding:                |                             |            |                           |              |
| Basic   | 96,269,619                  | 95,892,033 | 96,196,889                | 95,806,181   |
| Diluted   | 97,664,781                  | 97,418,941 | 97,647,666                | 97,367,354   |
| Net income per share:   |                             |            |                           |              |
| Basic   | \$ 0.36                     | \$ 0.54    | \$ 0.63                   | \$ 0.87      |
| Diluted   | \$ 0.35                     | \$ 0.53    | \$ 0.62                   | \$ 0.86      |
| Dividends declared per common share                           | \$ 0.10                     | \$         | \$ 0.20                   | \$           |

See notes to consolidated financial statements.

Table of Contents**KAPSTONE PAPER AND PACKAGING CORPORATION****Consolidated Statements of Cash Flows****(In thousands)****(unaudited)**

|   | <b>Six Months Ended June 30,</b> |             |
|---|----------------------------------|-------------|
|   | <b>2015</b>                      | <b>2014</b> |
| <b>Operating activities</b>   |                                  |             |
| Net income  | \$ 60,356                        | \$ 83,558   |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                  |             |
| Depreciation and amortization   | 72,117                           | 66,583      |
| Stock-based compensation expense  | 6,537                            | 4,229       |
| Pension and postretirement  | (5,416)                          | (6,834)     |
| Excess tax benefit from stock-based compensation                                  | (1,511)                          | (2,612)     |
| Amortization of debt issuance costs   | 3,047                            | 2,933       |
| Loss on disposal of fixed assets  | 210                              | 1,016       |
| Deferred income taxes   | 2,451                            | 2,179       |
| Changes in assets and liabilities:  |                                  |             |
| Trade accounts receivable, net  | (59,007)                         | (30,851)    |
| Other receivables   | 7,486                            | 2,570       |
| Inventories   | (10,194)                         | (9,664)     |
| Prepaid expenses and other current assets   | (5,537)                          | (2,999)     |
| Other assets  | 747                              | (110)       |
| Accounts payable  | 8,765                            | (638)       |
| Accrued expenses and other liabilities  | 4,120                            | 5,144       |
| Accrued compensation costs  | (8,052)                          | (7,975)     |
| Accrued income taxes  | (3,532)                          | 2,125       |
| Net cash provided by operating activities   | 72,587                           | 108,654     |
| <b>Investing activities</b>   |                                  |             |
| Victory acquisition, net of cash acquired   | (616,564)                        |             |
| Capital expenditures  | (63,711)                         | (73,676)    |
| Net cash used in investing activities   | (680,275)                        | (73,676)    |
| <b>Financing activities</b>   |                                  |             |
| Proceeds from revolving credit facility   | 266,200                          | 97,900      |
| Repayments on revolving credit facility   | (251,200)                        | (97,900)    |
| Proceeds from receivables credit facility   | 103,735                          |             |
| Repayments on receivables credit facility   | (4,962)                          |             |
| Proceeds from long-term debt  | 519,763                          |             |
| Payment on long-term debt   |                                  | (2,350)     |
| Payment of loan amendment and debt issuance costs                                 | (10,790)                         | (706)       |
| Proceeds from other current borrowings  | 6,615                            | 6,300       |
| Repayments on other current borrowings  | (2,195)                          | (3,402)     |
| Cash dividend paid  | (19,464)                         |             |
| Payment of withholding taxes on stock awards                                      | (2,448)                          | (1,641)     |
| Proceeds from exercises of stock options  | 778                              | 389         |
| Proceeds from shares issued to ESPP   | 415                              | 205         |
| Excess tax benefit from stock-based compensation                                  | 1,511                            | 2,612       |
| Net cash provided by financing activities   | 607,958                          | 1,407       |

|   |                  |                  |
|---|------------------|------------------|
| <b>Net increase (decrease) in cash and cash equivalents</b> | <b>270</b>       | <b>36,385</b>    |
| <b>Cash and cash equivalents-beginning of period</b>        | <b>28,467</b>    | <b>12,967</b>    |
| <b>Cash and cash equivalents-end of period</b>              | <b>\$ 28,737</b> | <b>\$ 49,352</b> |

See notes to consolidated financial statements.



Table of Contents

**KAPSTONE PAPER AND PACKAGING CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(In thousands, except share and per share amounts)**

**(unaudited)**

**1. Financial Statements**

The accompanying unaudited consolidated financial statements of KapStone Paper and Packaging Corporation (the Company, we, us, our or KapStone ) have been prepared in accordance with U.S. generally accepted accounting principles ( GAAP ) for interim financial information, the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and notes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of a normal recurring nature) considered necessary for a fair presentation have been included. Operating results for the six months ended June 30, 2015 are not necessarily indicative of the results that may be expected for the year ending December 31, 2015. For further information, refer to the consolidated financial statements and related notes included in our Annual Report on Form 10-K for the year ended December 31, 2014.

We report our business in two reportable segments: Paper and Packaging and Distribution. Our Paper and Packaging segment manufactures and sells a wide variety container board, corrugated products, and specialty paper for industrial and consumer markets. The Distribution segment was acquired June 1, 2015 through the acquisition of Victory Packaging, L.P. and its subsidiaries ( Victory ). See Note 3, Victory Packaging Acquisition, for further detail. Victory is a North American distributor of packaging materials. For more information about our consolidated segments, see Note 12, Segment Information.

In these consolidated financial statements, certain amounts in prior periods consolidated financial statements have been reclassified to conform with the current period presentation. In accordance with Accounting Standards Codification ( ASC ) 280, Segment Reporting, we recast 2015 and 2014 segment information to conform with the current year presentation. For more information see Note 12, Segment Information. None of the reclassifications affected our results of operations, financial position, or cash flows.

**2. Recent Accounting Pronouncements**

In May 2014, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update ( ASU ) No. 2014-09 Revenue from Contracts with Customers . The guidance in this update affects any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets unless those contracts are within the scope of other standards (for example, insurance contracts or lease contracts). The guidance in this update supersedes the revenue recognition requirements in Accounting Standards Codification ( ASC ) Topic 605, Revenue Recognition , and most industry-specific guidance throughout the Industry Topics of the Codification. Additionally, this update supersedes some cost guidance included in Subtopic 605-35, Revenue Recognition Construction-Type and Production-Type Contracts . For a public entity, the amendments are effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. In July 2015, the FASB approved a one-year deferral of the effective date for its new revenue standard for public and nonpublic entities reporting under GAAP. The standard will be effective for public entities for annual reporting

## Edgar Filing: KAPSTONE PAPER & PACKAGING CORP - Form 10-Q

periods beginning after December 15, 2017 and interim periods therein. Additionally the FASB approved the option to early adopt up to the original effective date (fiscal years beginning after December 15, 2016). We are currently evaluating the impact that the adoption of ASU 2014-09 will have on our financial condition, results of operations and disclosures.

In April 2015, the FASB issued ASU 2015-03, *Simplifying the Presentation of Debt Issuance Costs* which changes the presentation of debt issuance costs in financial statements. ASU 2015-03 requires an entity to present such costs in the balance sheet as a direct deduction from the related debt liability rather than as an asset. Amortization of the costs will continue to be reported as interest expense. It is effective for annual reporting periods beginning after December 15, 2016. Early adoption is permitted. The new guidance will be applied retrospectively to each prior period presented. The Company does not expect the adoption of this standard to have a material impact on its consolidated balance sheets.

Table of Contents**3. Victory Packaging Acquisition**

On June 1, 2015, the Company purchased all of the partnership interests in Victory Packaging, L.P. and its subsidiaries ( Victory ) for \$615 million in cash, subject to certain post-closing adjustments. \$40.0 million of the purchase price was placed into escrow to fund certain limited indemnity obligations of Victory. Victory, headquartered in Houston, TX, is a North American distributor of packaging materials. The Company will also be obligated to pay up to an additional \$25.0 million of contingent consideration to the former owners of Victory if certain financial performance criteria are satisfied during the thirty month period following the closing. As of June 30, 2015, the contingent consideration is included in other non-current liabilities on the Company's Consolidated Balance Sheets at a fair value of \$8.4 million.

The acquisition was financed by borrowings under a Second Amended and Restated Credit Agreement dated June 1, 2015 ( Credit Agreement ), which provides for a senior secured credit facility ( the Credit Facility ) in an initial aggregate principal amount of \$1.915 billion, consisting of a Term Loan A-1 in the aggregate amount of \$940.0 million, a Term Loan A-2 in the aggregate amount of \$475.0 million, and a \$500.0 million revolving credit facility ( Revolver ), which includes an accordion feature that provides for, subject to certain terms and conditions, up to \$600.0 million of additional commitments. A portion of the funds borrowed under the Credit Facility were used to pay \$10.6 million of debt issuance costs. See Note 6, Short-term Borrowings and Long-term Debt , for more information on the Credit Agreement and Credit Facility.

The Victory acquisition represented an opportunity to acquire a distributor of packaging products with a strong historical growth track record and meaningful expected synergies with the Company's paper mills and corrugated products manufacturing plants.

Transaction fees and expenses for the Victory acquisition related to due diligence, advisory and legal services have been expensed as incurred. These costs were \$2.6 million for the three and six month periods ended June 30, 2015 and were recorded as selling, general and administrative expenses in the Consolidated Statements of Comprehensive Income.

The Victory acquisition was accounted for in accordance with the provisions of ASC 805, Business Combinations, and the accompanying consolidated financial statements include the results of Victory since June 1, 2015. The Company estimated the fair value of the assets and liabilities of Victory on a preliminary basis at the time of acquisition based on third-party appraisals used to assist in determining the fair market value for acquired tangible and intangible assets and a contingent earnout arrangement. Changes to these allocations may occur as additional information becomes available. The appraisal process for determining the fair value of the acquired assets included a valuation of the acquired assets with a consideration of the three traditional valuation approaches to fair value: cost, market and income. A cost valuation approach was used for equipment and the income valuation approach was used for intangible assets.

The excess of the purchase price paid at the time of the acquisition over the aggregate estimated fair value of net assets acquired was allocated to goodwill. The purchase price allocation is preliminary and subject to final review.

|  |    |         |
|--|----|---------|
| Purchase price (net of \$0.4 million of cash acquired) | \$ | 614,610 |
| Preliminary working capital adjustments (1)            |    | 1,954   |
| Cash paid at closing                                   | \$ | 616,564 |
| Fair value of contingent consideration                 |    | 8,400   |
| Total acquisition consideration                        | \$ | 624,964 |

- 
- (1) Subject to a final post-closing net working capital adjustment within 90 days of the acquisition date.

The following table summarizes the preliminary allocation of the Victory acquisition consideration to the fair value of the assets acquired and liabilities assumed at the date of acquisition:

Table of Contents

|   |    |          |
|---|----|----------|
| Trade accounts receivable                 | \$ | 144,497  |
| Other receivables                         |    | 4,302    |
| Inventories                               |    | 90,542   |
| Prepaid expenses and other current assets |    | 1,746    |
| Plant, property and equipment             |    | 18,865   |
| Other assets                              |    | 3,104    |
| Intangible assets                         |    | 257,700  |
| Accounts payable                          |    | (47,795) |
| Accrued expenses                          |    | (6,905)  |
| Accrued compensation costs                |    | (8,778)  |
| Other noncurrent liabilities              |    | (17)     |
| Goodwill                                  |    | 167,703  |
| Total acquisition consideration           | \$ | 624,964  |

The acquisition of Victory resulted in the recognition of \$167.7 million of goodwill and will be allocated to both the Paper and Packaging and the Distribution segments. The final assignment of goodwill to the segments has not been completed as of the date of these financial statements. Goodwill represents expected synergies with the Company's existing operations by transferring 115,000 tons of corrugated products currently being produced by Victory's existing suppliers to the Company's paper mills and corrugated manufacturing plants. All of the goodwill recognized from the transaction will be deductible for tax purposes.

The following table summarizes the acquired identified intangible assets and their respective fair values and estimated useful lives at the date of acquisition:

|                                       | Estimated<br>Useful Life in<br>Years | Fair Value |
|---------------------------------------|--------------------------------------|------------|
| Customer relationships                | 14                                   | \$ 210,000 |
| Definite-lived trademarks             | 10 - 25                              | 33,500     |
| Favorable / unfavorable leases        | 6                                    | 11,200     |
| Non-compete agreements                | 3 - 5                                | 3,000      |
| Total fair value of intangible assets |                                      | \$ 257,700 |

The customer relationships were valued using the excess earnings method under the income approach. This method reflects the present value of the projected cash flows that are expected to be generated by the customer relationships, less charges representing the contribution of other assets to those cash flows, and an appropriate discount rate to reflect the time value and risk associated with the cash flows. The discount rate applied to the customer relationships' cash flow reflects the risk of the cash flows of the business plus a premium for the risk inherent in intangible assets. The Company utilized a discount rate of 15.0 percent in the valuation of the customer relationships. The 14 year term for customer relationships reflects the period of time at which the present value of cash flows are expected to approximate 90% of the initial value.

Table of Contents

The fair value of the acquired identified intangible assets is amortized on a straight-line basis over the remaining useful life. The estimated amortization expense for the next five years is as follows:

|            |    |         |
|------------|----|---------|
| 2015       | \$ | 11,392  |
| 2016       |    | 19,528  |
| 2017       |    | 19,528  |
| 2018       |    | 19,518  |
| 2019       |    | 19,409  |
| Thereafter |    | 168,325 |
| Total      | \$ | 257,700 |

In conjunction with the Victory acquisition the Company assumed leases for approximately 70 distribution centers located in the United States, Mexico and Canada of which five are with related parties. The future cash flow payments due under these non-cancellable lease arrangements are as follows:

|            |    |        |
|------------|----|--------|
| 2015       | \$ | 10,713 |
| 2016       |    | 17,598 |
| 2017       |    | 16,374 |
| 2018       |    | 12,602 |
| 2019       |    | 10,789 |
| Thereafter |    | 28,223 |
| Total      | \$ | 96,299 |

Included in the lease commitments above are payments due for the five related party leases, as follows:

|            |    |        |
|------------|----|--------|
| 2015       | \$ | 1,769  |
| 2016       |    | 3,777  |
| 2017       |    | 3,657  |
| 2018       |    | 2,816  |
| 2019       |    | 2,816  |
| Thereafter |    | 12,960 |
| Total      | \$ | 27,795 |

Since the June 1, 2015 acquisition date, the Company's consolidated statement of comprehensive income for the three and six months ended June 30, 2015 includes \$93.4 million of net sales and \$1.7 million of operating income from the operations acquired with the Victory acquisition.

The following unaudited pro forma consolidated results of operations assume that the acquisition of Victory occurred as of January 1, 2014. The unaudited pro forma consolidated results include the accounting effects of the business combination, including the application of the Company's accounting policies, amortization of intangible assets and depreciation of equipment related to preliminary fair value adjustments, interest expense on acquisition related debt, elimination of intercompany sales and income tax effects of the adjustments. The pro forma adjustments are directly attributable to the Victory acquisition, factually supportable and are expected to have a continuing impact on the Company's combined results. Unaudited pro forma data is based on historical information and does not necessarily reflect the actual results that would have occurred,

nor is it indicative of future results of operations.

Table of Contents

|                                | Six Months Ended June 30,<br>(unaudited) |              |
|--------------------------------|--|--------------|
|                                | 2015                                     | 2014         |
| Net sales                      | \$ 1,594,924                             | \$ 1,595,792 |
| Net income                     | \$ 59,346                                | \$ 89,478    |
| Net income per share - diluted | \$ 0.62                                  | \$ 0.92      |

**4. Annual Planned Maintenance Outages**

Annual planned maintenance outage costs for the three months ended June 30, 2015 and 2014 totaled \$11.1 million and \$5.2 million, respectively, and are included in cost of sales. Outage costs for the three months ended June 30, 2015 included an annual planned maintenance outage at the Company's paper mill in Roanoke Rapids, North Carolina. The outage lasted approximately 8 days with a cost of approximately \$8.0 million and a 10,400 reduction in tons produced. In 2014, the planned Roanoke Rapids, North Carolina paper mill outage occurred in October over a similar number of days and cost.

Annual planned maintenance outage costs for the six months ended June 30, 2015 and 2014 totaled \$19.7 million and \$20.0 million, respectively.

**5. Inventories**

Inventories consist of the following at June 30, 2015 and December 31, 2014, respectively:

|                                | (unaudited)<br>June 30,<br>2015 | December 31,<br>2014 |
|--------------------------------|---------------------------------|----------------------|
| Raw materials                  | \$ 100,151                      | \$ 99,390            |
| Work in process                | 3,520                           | 3,634                |
| Finished goods                 | 157,847                         | 63,639               |
| Replacement parts and supplies | 77,091                          | 70,026               |
| Inventory at FIFO costs        | 338,609                         | 236,689              |
| LIFO inventory reserves        | 456                             | 1,640                |
| Inventories                    | \$ 339,065                      | \$ 238,329           |

As of June 30, 2015, Victory's finished goods inventories included in the Consolidated Balance Sheets were \$87.4 million.

**6. Short-term Borrowings and Long-term Debt**



*Second Amended and Restated Credit Agreement*

In conjunction with the Victory acquisition, the Company entered into its amended and restated Credit Agreement. The Credit Agreement, dated June 1, 2015, provides for a senior secured credit facility in an initial aggregate principal amount of \$1.915 billion, consisting of a Term Loan A-1 in the aggregate amount of \$940.0 million, a Term Loan A-2 in the aggregate amount of \$475.0 million, and the Revolver consisting of \$500.0 million (including a \$75.0 million letter of credit sub-facility and a \$45.0 million swing line loan sub-facility). The Credit Facility includes an accordion feature that allows the Company, subject to certain terms and conditions, to increase the commitments under the Credit Facility, to the extent that it shall maintain a pro forma total leverage ratio equal to or less than 2.50 to 1.00 and otherwise, by up to \$600.0 million. The incremental borrowings from the Credit Agreement, consisting of proceeds from Term Loan A-1, Term Loan A-2, and \$115.0 million of borrowings under the Revolver were used to finance the acquisition of Victory and pay certain transaction fees and expenses.

Depending on the type of borrowing, the applicable interest rate under the Credit Facility is calculated at a per annum rate equal to (a) LIBOR plus an applicable margin or (b) the base rate that is calculated as (i) the greatest of (x) the prime rate, (y) the federal funds effective rate plus 0.50% or (z) a daily rate equal to one

Table of Contents

month LIBOR plus 1% plus (ii) an applicable margin. The unused portion of the Revolver is subject to an unused fee that is calculated at a per annum rate (the Unused Fee Rate), which initially is 0.30%.

Commencing with the delivery of the unaudited financial statements for the quarter ending September 30, 2015, the applicable margin for borrowings under the Credit Facility and the Unused Fee Rate will be determined by reference to the pricing grid based on the Company's total leverage ratio. Under such pricing grid, the applicable margins for Term Loan A-1 and Revolver will range from 1.00% to 1.75% for Eurodollar loans and from 0.00% to 0.75% for base rate loans, and the Unused Fee Rate will range from 0.20% to 0.30%. The applicable margins for Term Loan A-2 will range from 1.125% to 1.875% for Eurodollar loans and from 0.125% to 0.875% for base rate loans.

Long-term debt consists of the following at June 30, 2015 and December 31, 2014, respectively:

|  | (unaudited)<br>June 30,<br>2015 | December 31,<br>2014 |
|--|---------------------------------|----------------------|
| Term loan A-1 under Second Amended and Restated Credit Agreement with interest payable monthly at LIBOR plus 1.75% at June 30, 2015  | \$ 940,000                      | \$ 664,125           |
| Term loan A-2 under Second Amended and Restated Credit Agreement with interest payable monthly at LIBOR plus 1.875% at June 30, 2015 | 475,000                         | 231,113              |
| Receivable Credit Facility with interest payable monthly at LIBOR plus 0.75% at June 30, 2015  | 265,774                         | 167,000              |
| Total long-term debt   | 1,680,774                       | 1,062,238            |
| Less current portion of debt   | (51,750)                        |                      |
| Less unamortized debt issuance costs   | (24,057)                        | (16,175)             |
| Long-term debt, net of current portion and debt issuance costs   | \$ 1,604,967                    | \$ 1,046,063         |

Annual principal repayments, paid in quarterly installments, are as follows:

| Fiscal year ending: |              |
|---------------------|--------------|
| 2015                | \$ 25,875    |
| 2016                | 51,750       |
| 2017                | 51,750       |
| 2018                | 51,750       |
| 2019                | 51,750       |
| 2020                | 999,024      |
| 2021                | 4,750        |
| 2022                | 444,125      |
| Total               | \$ 1,680,774 |

The Company incurred approximately \$10.6 million of debt issuance costs associated with the Credit Agreement, which are being amortized using the effective interest method.

**Short-term Borrowings**

As of June 30, 2015, the Company had \$15.0 million of short-term borrowings with an interest rate of 1.93 percent under its \$500 million Revolver.

As of June 30, 2015, the Company had \$466.3 million available for borrowings under the Revolver.

***Receivables Credit Facility***

In June 2015, the Company entered into Amendment No. 1 to Receivables Purchase Agreement (the Amendment ) amending its Receivables Purchase Agreement dated as of September 26, 2014 (the Receivables Purchase Agreement ), which is part of an accounts receivable securitization program (the Securitization Program ). The Amendment included the following changes to the Receivable Purchase Agreement:

Table of Contents

- Victory has been added as an Originator under the Receivables Sale Agreement;
- the principal amount of undivided interests in the receivables the financial institutions that are parties to the Receivables Purchase Agreement (the Purchaser ) are committed to purchase has been increased from up to \$175.0 million to up to \$275.0 million; and
- the Facility Termination Date (as defined in the Receivables Purchase Agreement) has been extended from September 26, 2015 to June 8, 2016 (the date by which the Purchasers commitment to purchase receivables will terminate).

Under our Securitization Program, we sell, on an ongoing basis without recourse, certain trade receivables ( Receivables ) to KapStone Receivables, LLC ( KAR ), which is considered a wholly-owned, bankruptcy-remote variable interest entity ( VIE ). The Company has the authority to direct the activities of the VIE and, as a result, we have concluded that we maintain control of the VIE, are the primary beneficiary (as defined by accounting guidance) and, therefore, consolidate the account balances of KAR. As of June 30, 2015, \$413.9 million of our receivables were sold to KAR. KAR in turn assigns a collateral interest in these receivables to a financial institution under a one-year facility (the Receivables Credit Facility ) for proceeds up to \$275.0 million. The assets of KAR are not available to us until all obligations of KAR are satisfied in the event of bankruptcy or insolvency proceedings.

The Company incurred approximately \$0.2 million of debt issuance costs associated with the Amendment, which is being amortized using the effective interest method.

***Debt Covenants***

Our Credit Agreement governing our Credit Facility contains, among other provisions, covenants with which we must comply. The covenants limit our ability to, among other things, incur indebtedness, create additional liens on our assets, make investments, engage in mergers and acquisitions and sell any assets outside the normal course of business.

As of June 30, 2015, the Company was in compliance with all applicable covenants in the Credit Agreement.

***Fair Value of Debt***

As of June 30, 2015, the fair value of the Company s debt approximates the carrying value of \$1.7 billion as the variable interest rates re-price frequently at current market rates. The debt was valued using Level 2 inputs in the fair value hierarchy, which are significant observable inputs including quoted prices for debt of similar terms and maturities. Our weighted-average cost of borrowings was 1.82 percent and 2.00 percent for the six months ended June 30, 2015 and June 30, 2014, respectively.

***Other Borrowing***

In 2015 and 2014, the Company entered into short-term financing agreements of \$6.6 million and \$6.3 million, respectively, at an annual interest rate of 1.70 percent and 1.69 percent, respectively, for its annual property insurance premiums. The 2015 agreement requires the Company to pay three quarterly payments through the term of the financing agreement ending on December 31, 2015. As of June 30, 2015 and 2014, there was \$4.4 million and \$2.9 million, respectively, outstanding under these agreements which is included in Other current borrowings on the Consolidated Balance Sheets.

**7. Income Taxes**

The Company's effective income tax rate for the six months ended June 30, 2015 and 2014 was 35.0 percent and 33.9 percent, respectively. Our tax rate is affected by recurring items such as state income taxes as well as discrete items that may occur in any given period but are not consistent from period to period. In addition to state income taxes, the domestic manufacturing deduction (which largely offset the impact of state income taxes) had the most significant impact on the difference between our statutory U.S. federal income tax rate of 35 percent and our effective income tax rate for both periods.

Table of Contents

In the normal course of business, the Company is subject to examination by taxing authorities. The Company's open federal tax years are 2011 and 2013. The Company has open tax years for state income tax filings generally starting in 2011.

## 8. Net Income per Share

The Company's basic and diluted net income per share is calculated as follows:

|   | Three Months Ended June 30, |            | Six Months Ended June 30, |            |
|---|-----------------------------|------------|---------------------------|------------|
|   | 2015                        | 2014       | 2015                      | 2014       |
| Net income  | \$ 34,256                   | \$ 51,459  | \$ 60,356                 | \$ 83,558  |
| Weighted-average number of common shares for basic net income per share | 96,269,619                  | 95,892,033 | 96,196,889                | 95,806,181 |
| Incremental effect of dilutive common stock equivalents:                |                             |            |                           |            |
| Unexercised stock options   | 1,124,212                   | 1,186,789  | 1,153,586                 | 1,199,319  |
| Unvested restricted stock awards  | 270,950                     | 340,119    | 297,191                   | 361,854    |
| Weighted-average number of shares for diluted net income per share      | 97,664,781                  | 97,418,941 | 97,647,666                | 97,367,354 |
| Net income per share - basic  | \$ 0.36                     | \$ 0.54    | \$ 0.63                   | \$ 0.87    |
| Net income per share - diluted  | \$ 0.35                     | \$ 0.53    | \$ 0.62                   | \$ 0.86    |

Approximately 800,000 and 78,000 of unexercised stock options were outstanding at June 30, 2015 and 2014, respectively, but were not included in the computation of diluted earnings per share because the options were anti-dilutive.

## 9. Pension Plan and Post-Retirement Benefits

### Defined Benefit Plan

Net pension benefit recognized for the three and six months ended June 30, 2015 and 2014 for the Company's defined benefit plan (the Pension Plan) are as follows:

|  | Three Months Ended June 30, |          | Six Months Ended June 30, |          |
|--|-----------------------------|----------|---------------------------|----------|
|  | 2015                        | 2014     | 2015                      | 2014     |
| Service cost for benefits earned               | \$ 1,215                    | \$ 2,449 | \$ 2,430                  | \$ 4,898 |
| Interest cost on projected benefit obligations | 6,901                       | 7,180    | 13,801                    | 14,360   |
| Expected return on plan assets                 | (10,236)                    | (11,030) | (20,472)                  | (22,061) |

Edgar Filing: KAPSTONE PAPER & PACKAGING CORP - Form 10-Q

|   |            |            |            |            |
|---|------------|------------|------------|------------|
| Amortization of net loss                | 534        |            | 1,068      |            |
| Amortization of prior service cost      | 69         | 100        | 138        | 201        |
| Net pension benefit - Company plan      | (1,517)    | (1,301)    | (3,035)    | (2,602)    |
| Net pension cost - multi -employer plan | 88         | 81         | 175        | 165        |
| Total net pension benefit               | \$ (1,429) | \$ (1,220) | \$ (2,860) | \$ (2,437) |

KapStone funds the Pension Plan according to IRS funding requirements. Based on those requirements, KapStone funded \$0.7 million for the six months ended June 30, 2015 and expects to fund an additional \$0.4 million in 2015.

**Defined Contribution Plan**

We offer a 401(k) Defined Contribution Plan ( Contribution Plan ) to eligible employees. The Company s monthly contributions are based on the matching of certain employee contributions or based on a union negotiated formula. For the three months ended June 30, 2015 and 2014, the Company recognized expense of \$5.0 million and \$4.0 million, respectively, for the Company contributions to the Contribution Plan. For the six months ended June 30, 2015 and 2014, the Company recognized expense of \$10.0 million and \$8.2 million, respectively, for the Company contributions to the Contribution Plan. The amounts for the three and

Table of Contents

six month periods ended June 30, 2015 include \$0.3 million attributable to Victory. Effective in 2015, Longview Fibre Paper and Packaging, Inc. ( Longview ) salaried personnel received a 401(k) contribution rather than a cash balance plan contribution.

## 10. Stock-Based Compensation

In March, 2015, the Company's compensation committee of the board of directors approved stock-based awards to executive officers, certain employees and directors. The 2015 awards consisted of the grant of 555,451 stock options and 181,590 restricted stock units.

In May, 2015, the Company's compensation committee of the board of directors approved new stock awards for certain employees. In total, 7,494 stock options and 2,346 restricted stock units were awarded.

The Company accounts for stock-based awards in accordance with ASC 718, *Compensation - Stock Compensation*, which requires that the cost resulting from all share-based payment transactions be recognized as compensation cost over the vesting period based on the fair value of the instrument on the date of grant.

Total stock-based compensation expense related to the stock option and restricted stock unit grants for the three and six months ended June 30, 2015 and 2014 is as follows:

|  | Three Months Ended June 30, |          | Six Months Ended June 30, |          |
|--|-----------------------------|----------|---------------------------|----------|
|  | 2015                        | 2014     | 2015                      | 2014     |
| Stock option compensation expense          | \$ 1,272                    | \$ 674   | \$ 3,222                  | \$ 2,198 |
| Restricted stock unit compensation expense | 1,485                       | 637      | 3,315                     | 2,031    |
| Total stock-based compensation expense     | \$ 2,757                    | \$ 1,311 | \$ 6,537                  | \$ 4,229 |

Total unrecognized stock-based compensation cost related to the stock options and restricted stock units as of June 30, 2015 and December 31, 2014 is as follows:

|   | June 30,  | December 31, |
|---|-----------|--------------|
|   | 2015      | 2014         |
| Unrecognized stock option compensation expense          | \$ 5,426  | \$ 3,243     |
| Unrecognized restricted stock unit compensation expense | 6,180     | 3,923        |
| Total unrecognized stock-based compensation expense     | \$ 11,606 | \$ 7,166     |

As of June 30, 2015, total unrecognized compensation cost related to non-vested stock options and restricted stock units is expected to be recognized over a weighted average period of 2.3 years and 2.2 years, respectively.



**Stock Options**

Stock option awards vest as follows: 50% after two years and the remaining 50% upon the earlier of after three years or upon a grantee of such stock options attaining the age 65. The stock options awarded in 2015 have a contractual term of ten years and are subject to forfeiture should the recipient terminate his or her employment with the Company for certain reasons prior to vesting in his or her awards, or the occurrence of certain other events such as termination with cause. The exercise price of these stock options is based on the closing market price of our common stock on the date of grant (\$31.89 for March 2015 awards and \$27.44 for May 2015 awards) and compensation expense is recorded on an accelerated basis over the awards' vesting periods.

The weighted average fair value of the stock options granted in March 2015, May 2015 and March 2014 was \$10.08, \$8.59 and \$10.36, respectively. The fair value was calculated using the Black-Scholes option-pricing model based on the market price at the grant date and the weighted average assumptions specific to the underlying options. The expected term used by the Company is based on the historical average life of stock option awards. The expected volatility assumption is based on the volatility of our common stock from the same time period as the expected term of the stock options. The risk-free interest rate was selected based upon yields of U.S. Treasury issues with a term similar to the expected life of the stock options.

Table of Contents

The assumptions utilized for calculating the fair value of stock options during the period are as follows:

| Stock Options Black-Scholes assumptions (weighted average): | Six Months Ended June 30, |        |
|---|---------------------------|--------|
|   | 2015                      | 2014   |
| Expected volatility   | 39.08%                    | 39.93% |
| Expected life (years)                                       | 4.90                      | 4.30   |
| Risk-free interest rate                                     | 1.35%                     | 1.34%  |
| Expected dividend yield                                     | 1.25%                     | %      |

The following table summarizes stock options amounts and activity:

|                                       | Options   |    | Weighted<br>Average<br>Exercise<br>Price |  | Weighted<br>Average<br>Remaining<br>Life (Years) |    | Intrinsic<br>Value<br>(dollars in<br>thousands) |
|---------------------------------------|-----------|----|--|--|--|----|---|
| <b>Outstanding at January 1, 2015</b> | 2,759,306 | \$ | 11.81                                    |  | 6.8  | \$ | 48,799  |
| Granted                               | 562,945   |    | 31.83                                    |  |  |    |   |
| Exercised                             | (85,802)  |    | 10.11                                    |  |  |    |   |
| Forfeited                             | (34,353)  |    | 23.54                                    |  |  |    |   |
| <b>Outstanding at June 30, 2015</b>   | 3,202,096 | \$ | 15.28                                    |  | 6.9  | \$ | 33,156  |
| <b>Exercisable at June 30 2015</b>    | 1,936,643 | \$ | 7.26                                     |  | 5.5  | \$ | 30,855  |

For the three and six months ended June 30, 2015, cash proceeds from the exercise of stock options totaled \$0.3 million and \$0.8 million, respectively. For the three and six months ended June 30, 2014, cash proceeds from the exercise of stock options totaled \$0.2 million and \$0.4 million, respectively.

Restricted Stock

Restricted stock units are restricted as to transferability until the earlier of their vesting three years from the grant date or a grantee of such restricted stock units attaining the age 65. These restricted stock units are subject to forfeiture should applicable employees terminate their employment with the Company for certain reasons prior to vesting in their awards, or the occurrence of certain other events. The value of these restricted stock units is based on the closing market price of our common stock on the date of grant and compensation expense is recorded on a straight-line basis over the awards' vesting periods.

The following table summarizes unvested restricted stock units amounts and activity:

Weighted  
Average  
Grant Date

|                                       | Units     |    | Fair Value |
|---------------------------------------|-----------|----|------------|
| <b>Outstanding at January 1, 2015</b> | 588,067   | \$ | 16.98      |
| Granted                               | 183,936   |    | 31.83      |
| Vested                                | (227,125) |    | 10.94      |
| Forfeited                             | (16,707)  |    | 20.81      |
| <b>Outstanding at June 30, 2015</b>   | 528,171   | \$ | 24.71      |

11. **Commitments and Contingencies**

We are from time to time subject to various administrative and legal investigations, claims and proceedings incidental to our business, including environmental and safety matters, labor and employments matters, personal injury claims, contractual disputes and taxes. We establish reserves for claims and

Table of Contents

proceedings when it is probable that liabilities exist and where reasonable estimates can be made. We also maintain insurance that may limit our financial exposure for defense costs, as well as liability, if any, for claims covered by the insurance (subject also to deductibles and self-insurance amounts). While any investigation, claim or proceeding has an element of uncertainty, and we cannot predict or assure the outcome of any claim or proceeding involving the Company, we believe the outcome of any pending or threatened claim or proceeding (other than those that cannot be assessed due to their preliminary nature), or all of them combined, will not have a material adverse effect on our results of operations, cash flows or financial condition.

The Company's subsidiary, Longview, is a potentially responsible party under the Comprehensive Environmental Response, Compensation and Liability Act with respect to the Lower Duwamish Waterway Superfund Site in the State of Washington (the Site). The U.S. Environmental Protection Agency (EPA) asserts that the Site is contaminated as a result of discharges from various businesses and government entities located along the Lower Duwamish Waterway, including a corrugated converting plant owned and operated by Longview. In November 2014, the EPA issued a Record of Decision (ROD) for the Site. The ROD includes a selected remedy for the Site. In the ROD, EPA states that the total estimated net present value costs (discounted at 2.3%) for the selected remedy are \$342 million. At least 40 potentially responsible parties, including Longview, have entered into an Allocation Agreement. Pursuant to the Allocation Agreement, the parties will attempt to determine each party's portion of the cost to remediate the site. The allocation process is not expected to be completed until 2017. Based on available information provided to the Company to date, the Company cannot reasonably estimate its potential liability.

The Longview union contract expired in June 2014. On June 12, 2015, the union representing the Longview facility provided a 10 Day Notice, which made it possible for the union to go out on legal strike at any time after June 22, 2015. To date, the union has not exercised that right and the bargaining process is continuing with the Longview union on their contract. If we are unable to extend or negotiate new agreements without work stoppages, it could negatively impact our ability to manufacture our products and adversely affect our results of operations.

There have been no material changes in any of our legal proceedings since December 31, 2014.

## 12. Segment Information

Prior to the acquisition of Victory on June 1, 2015, we manufactured and sold packaging products and reported the Company's consolidated results as one reportable segment. In connection with the acquisition, we began reporting in two reportable segments: Paper and Packaging and Distribution. These segments represent distinct businesses that are managed separately because of differing products and services. Each of these businesses requires distinct operating and marketing strategies.

**Paper and Packaging:** This segment manufactures and sells a wide variety of container board, corrugated products, and specialty paper for industrial and consumer markets.

**Distribution:** Through Victory, a North American distributor of packaging materials, and its approximately 70 distribution centers located in the United States, Mexico and Canada, the Company provides packaging materials and related products to a wide variety of customers.

Each segment's profits and losses are measured on operating profits before interest expense and interest income.

Table of Contents

|                                  |            |                                |            |                            |                                     |                         |                                  | Total |
|----------------------------------|------------|--------------------------------|------------|----------------------------|-------------------------------------|-------------------------|----------------------------------|-------|
| Three Months Ended June 30, 2015 | Trade      | Net Sales<br>Inter-<br>segment | Total      | Operating<br>Income (Loss) | Depreciation<br>and<br>Amortization | Capital<br>Expenditures | Assets<br>at<br>June 30,<br>2015 |       |
| Paper and Packaging              | \$ 577,857 | \$ 788                         | \$ 578,645 | \$ 71,844                  | \$ 34,187                           | \$ 30,256               | \$ 2,553,708                     |       |
| Distribution (a)                 | 93,398     |                                | 93,398     | 1,720                      | 1,945                               | 243                     | 527,704                          |       |
| Corporate (b)                    |            |                                |            | (12,155)                   | 864                                 | 4,450                   | 223,792                          |       |
| Intersegment eliminations        |            | (788)                          | (788)      |                            |                                     |                         |                                  |       |
|                                  | \$ 671,255 | \$                             | \$ 671,255 | \$ 61,409                  | \$ 36,996                           | \$ 34,949               | \$ 3,305,204                     | Total |

|                                  |            |                                |            |                            |                                     |                         |                               | Total |
|----------------------------------|------------|--------------------------------|------------|----------------------------|-------------------------------------|-------------------------|-------------------------------|-------|
| Three Months Ended June 30, 2014 | Trade      | Net Sales<br>Inter-<br>segment | Total      | Operating<br>Income (Loss) | Depreciation<br>and<br>Amortization | Capital<br>Expenditures | Assets<br>at June<br>30, 2014 |       |
| Paper and Packaging              | \$ 590,449 | \$                             | \$ 590,449 | \$ 94,392                  | \$ 32,937                           | \$ 37,540               | \$ 2,664,290                  |       |
| Distribution (a)                 |            |                                |            |                            |                                     |                         |                               |       |
| Corporate                        |            |                                |            | (9,079)                    | 937                                 | 3,716                   | 71,208                        |       |
| Intersegment eliminations        |            |                                |            |                            |                                     |                         |                               |       |
|                                  | \$ 590,449 | \$                             | \$ 590,449 | \$ 85,313                  | \$ 33,874                           | \$ 41,256               | \$ 2,735,498                  | Total |

| Six Months Ended June 30, 2015 | Trade        | Net Sales<br>Inter-<br>segment | Total        | Operating<br>Income (Loss) | Depreciation<br>and<br>Amortization | Capital<br>Expenditures |  |  |
|--------------------------------|--------------|--------------------------------|--------------|----------------------------|-------------------------------------|-------------------------|--|--|
| Paper and Packaging            | \$ 1,124,146 | \$ 788                         | \$ 1,124,934 | \$ 130,136                 | \$ 68,664                           | \$ 56,506               |  |  |
| Distribution (a)               | 93,398       |                                | 93,398       | 1,720                      | 1,945                               | 243                     |  |  |
| Corporate                      |              |                                |              | (23,098)                   | 1,508                               | 6,962                   |  |  |
| Intersegment eliminations      |              | (788)                          | (788)        |                            |                                     |                         |  |  |
|                                | \$ 1,217,544 | \$                             | \$ 1,217,544 | \$ 108,758                 | \$ 72,117                           | \$ 63,711               |  |  |

| Six Months Ended June 30, 2014 | Trade        | Net Sales<br>Inter-<br>segment | Total        | Operating<br>Income (Loss) | Depreciation<br>and<br>Amortization | Capital<br>Expenditures |  |  |
|--------------------------------|--------------|--------------------------------|--------------|----------------------------|-------------------------------------|-------------------------|--|--|
| Paper and Packaging            | \$ 1,139,401 | \$                             | \$ 1,139,401 | \$ 161,842                 | \$ 64,859                           | \$ 68,880               |  |  |
| Distribution (a)               |              |                                |              |                            |                                     |                         |  |  |
| Corporate                      |              |                                |              | (18,411)                   | 1,724                               | 4,796                   |  |  |
| Intersegment eliminations      |              |                                |              |                            |                                     |                         |  |  |
|                                | \$ 1,139,401 | \$                             | \$ 1,139,401 | \$ 143,431                 | \$ 66,583                           | \$ 73,676               |  |  |

(a) The 2015 results include Victory for the period of June 1 through June 30, 2015

(b) Goodwill associated with the Victory acquisition is currently included in Corporate and will be allocated between the Paper and Packaging and Distribution segments upon completion of the Company's analysis to determine the assignment of goodwill.

Table of Contents

## ITEM 2.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS**

This Quarterly Report on Form 10-Q includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We have based these forward-looking statements on our current expectations and projections about future events. These forward-looking statements are subject to known and unknown risks, uncertainties and assumptions about us that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as may, should, could, would, expect, plan, anticipate, believe, estimate, the negative of such terms or other similar expressions. Factors that might cause or contribute to such a discrepancy include, but are not limited to, those described in Part I Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2014 and in our other Securities and Exchange Commission filings. The information contained in this Form 10-Q represents our best judgment at the date of this report based on information currently available. In providing forward-looking statements, KapStone does not intend, and does not undertake any duty or obligation, to update its statements as a result of new information, future events or otherwise.

The following discussion should be read in conjunction with our Consolidated Financial Statements and related Notes thereto included elsewhere in this report.

**Comparison of Results of Operations for the Three Months Ended June 30, 2015 and 2014**

(In thousands)

|                                | Three Months Ended June 30, |            | Increase/<br>(Decrease) |
|--------------------------------|-----------------------------|------------|-------------------------|
|                                | 2015                        | 2014       |                         |
| Paper and packaging            | \$ 578,645                  | \$ 590,449 | \$ (11,804)             |
| Distribution                   | 93,398                      |            | 93,398                  |
| Intersegment eliminations      | (788)                       |            | (788)                   |
| Net sales                      | \$ 671,255                  | \$ 590,449 | \$ 80,806               |
| Paper and packaging            | 71,844                      | 94,392     | (22,548)                |
| Distribution                   | 1,720                       |            | 1,720                   |
| Corporate                      | (12,155)                    | (9,079)    | (3,076)                 |
| Income from operations         | \$ 61,409                   | \$ 85,313  | \$ (23,904)             |
| Foreign exchange gain / (loss) | (53)                        | 125        | (178)                   |
| Interest expense, net          | 8,515                       | 7,971      | 544                     |
| Income before taxes            | 52,841                      | 77,467     | (24,626)                |
| Provision for income taxes     | 18,585                      | 26,008     | (7,423)                 |
| Net income                     | \$ 34,256                   | \$ 51,459  | \$ (17,203)             |

Consolidated net sales for the quarter ended June 30, 2015 were \$671.3 million compared to \$590.4 million for the second quarter of 2014, an increase of \$80.8 million, or 13.7 percent. The increase in net sales was driven primarily by the Victory acquisition on June 1, 2015, which accounted for \$93.4 million of net sales.

Edgar Filing: KAPSTONE PAPER & PACKAGING CORP - Form 10-Q

Paper and Packaging segment net sales decreased by \$11.8 million to \$578.6 for the quarter ended June 30, 2015, due to \$6.4 million of lower prices and a less favorable product mix, \$3.5 million due to a stronger U.S. dollar compared to the Euro and \$1.9 million due to lower volume. Average mill selling price per ton for the quarter ended June 30, 2015 was \$667 compared to \$685 for the prior year's quarter reflecting a stronger U.S. dollar compared to the Euro, lower export containerboard prices and a less favorable product mix partially offset by higher domestic kraft paper prices.

Paper and Packaging segment sales to external customers by product line were as follow:

| Product Line Revenue: | Net Sales (in thousands) |            | Increase/   |        | Tons Sold |         | Increase/  |        |
|-----------------------|--------------------------|------------|-------------|--------|-----------|---------|------------|--------|
|                       | 2015                     | 2014       | (Decrease)  | %      | 2015      | 2014    | (Decrease) | %      |
| Containerboard /      |                          |            |             |        |           |         |            |        |
| Corrugated products   | \$ 366,578               | \$ 373,223 | \$ (6,645)  | (1.8)% | 442,746   | 450,525 | (7,779)    | (1.7)% |
| Specialty paper       | 189,504                  | 193,077    | (3,573)     | (1.9)% | 266,911   | 269,224 | (2,313)    | (0.9)% |
| Other                 | 22,563                   | 24,149     | (1,586)     | (6.6)% |           |         |            |        |
| Product sold          | \$ 578,645               | \$ 590,449 | \$ (11,804) | (2.0)% | 709,657   | 719,749 | (10,092)   | (1.4)% |

Tons of product sold for the quarter ended June 30, 2015 was 709,657 tons compared to 719,749 tons for the quarter ended June 30, 2014, a decrease of 10,092 tons, or 1.4 percent, as follows:



Table of Contents

- Containerboard sales decreased by 13,224 tons to 224,713 tons primarily due to lower domestic containerboard shipments reflecting an 18 percent increase in demand from the Company's corrugated manufacturing plants. Corrugated products sales volume increased 5,496 tons or, 2.6 percent.
- Specialty paper sales volume decreased by 2,313 tons to 266,911 tons primarily due to lower export kraft paper shipments of 14,061 tons partially offset by higher Roll Pulp and Kraftpak® shipments.

Distribution segment net sales of \$93.4 million reflect sales for Victory which the Company acquired on June 1, 2015.

Cost of sales, excluding depreciation and amortization expense, for the quarter ended June 30, 2015 was \$470.5 million compared to \$392.2 million for the second quarter of 2014, an increase of \$78.3 million, or 20.0 percent. The increase in cost of sales was mainly due to the \$72.7 million impact of the Victory acquisition, including \$3.9 million of inventory step-up. Excluding the acquisition, cost of sales increased by \$5.6 million, or 1.4 percent, due to \$5.6 million of higher planned maintenance outage costs and \$3.9 million of inflation, partially offset by \$3.1 million of lower severance charges and \$0.8 million of favorable other input costs. Planned maintenance outage costs of approximately \$11.1 million and \$5.2 million are in cost of sales for the quarters ended June 30, 2015 and 2014, respectively.

Depreciation and amortization expense for the quarter ended June 30, 2015 totaled \$37.0 million compared to \$33.9 million for the quarter ended June 30, 2014. The increase of \$3.1 million was primarily due to \$1.9 million from the Victory acquisition, including \$1.6 million of amortization expense for acquired intangible assets, \$1.0 million as the result of higher capital spending and \$0.5 million of accelerated depreciation.

Freight and distribution expenses for the quarter ended June 30, 2015 totaled \$53.9 million compared to \$44.9 million for the quarter ended June 30, 2014. The increase of \$9.0 million was primarily due to \$8.5 million from the Victory acquisition, \$1.7 million due to product and customer mix partially offset by \$1.2 million of lower fuel costs.

Selling, general and administrative expenses for the quarter ended June 30, 2015 totaled \$48.5 million compared to \$34.1 million for the quarter ended June 30, 2014. The increase of \$14.4 million, or 42.2 percent, was primarily due to \$8.7 million for Victory direct selling and administrative expenses during June. Excluding the Victory acquisition, selling, general, and administrative expenses increased by \$5.7 million due to \$2.6 million of acquisition related expenses, \$1.4 million of higher stock based compensation expense, \$1.0 million of higher compensation and benefit related expenses, \$0.4 million of bad debt expense and \$0.4 million of higher legal expenses partially offset by \$0.4 million of lower Longview integration costs. For the quarter ended June 30, 2015, selling, general and administrative expenses as a percentage of net sales increased to 7.2 percent from 5.8 percent in the quarter ended June 30, 2014.

Net interest expense for the quarters ended June 30, 2015 and 2014 was \$8.5 million and \$8.0 million, respectively. Interest expense reflects interest on the outstanding borrowings under the Credit Facility and the Receivables Credit Facility and amortization of debt issuance costs. Interest expense was \$0.5 million higher in the quarter ended June 30, 2015, primarily due to higher term loan balances associated with the Victory acquisition.

Provision for income taxes for the quarters ended June 30, 2015 and 2014 was \$18.6 million and \$26.0 million, respectively, reflecting an effective income tax rate of 35.2 percent for the quarter ended June 30, 2015, compared to 33.6 percent for the similar period in 2014. The lower provision for income taxes in 2015 primarily reflects lower pre-tax income of \$24.6 million partially offset by a \$0.4 million deferred tax adjustment associated with the Victory acquisition.

Table of Contents**Comparison of Results of Operations for the Six Months Ended June 30, 2015 and 2014****(In thousands)**

|                                | <b>Six Months Ended June 30,</b> |              | <b>Increase/<br/>(Decrease)</b> |
|--------------------------------|----------------------------------|--------------|---------------------------------|
|                                | <b>2015</b>                      | <b>2014</b>  |                                 |
| Paper and packaging            | \$ 1,124,934                     | \$ 1,139,401 | \$ (14,467)                     |
| Distribution                   | 93,398                           |              | 93,398                          |
| Intersegment eliminations      | (788)                            |              | (788)                           |
| Net sales                      | \$ 1,217,544                     | \$ 1,139,401 | \$ 245,846                      |
| Paper and packaging            | 130,136                          | 161,842      | (31,706)                        |
| Distribution                   | 1,720                            |              | 1,720                           |
| Corporate                      | (23,098)                         | (18,411)     | (4,687)                         |
| Income from operations         | \$ 108,758                       | \$ 143,431   | \$ (34,673)                     |
| Foreign exchange gain / (loss) | (938)                            | 101          | (1,039)                         |
| Interest expense, net          | 14,928                           | 17,200       | (2,272)                         |
| Income before taxes            | 92,892                           | 126,332      | (33,440)                        |
| Provision for income taxes     | 32,536                           | 42,774       | (10,238)                        |
| Net income                     | \$ 60,356                        | \$ 83,558    | \$ (23,202)                     |

Consolidated net sales for the six months ended June 30, 2015 were \$1,217.5 million compared to \$1,139.4 million for the six months of 2014, an increase of \$78.1 million, or 6.9 percent. The increase in net sales was driven primarily by the Victory acquisition, which accounted for \$93.4 million of net sales.

Paper and Packaging segment net sales of \$1,124.9 million decreased by \$14.5 million due to \$6.3 million reflecting a stronger U.S. dollar compared to the Euro, \$5.5 million due to lower prices and a less favorable product mix, and \$2.7 million due to lower volume. Average mill selling price per ton for the six months ended June 30, 2015 was \$675 compared to \$685 for the prior period reflecting a stronger U.S. dollar compared to the Euro lower containerboard prices and a less favorable product mix partially offset by higher domestic kraft paper prices.

Paper and Packaging segment sales to external customers by product line were as follow:

| Product Line Revenue: | <b>Net Sales (in thousands)</b> |              | <b>Increase/<br/>(Decrease)</b> |          | <b>Tons Sold</b> |             | <b>Increase/<br/>(Decrease)</b> |          |
|-----------------------|---------------------------------|--------------|---------------------------------|----------|------------------|-------------|---------------------------------|----------|
|                       | <b>2015</b>                     | <b>2014</b>  | <b>(Decrease)</b>               | <b>%</b> | <b>2015</b>      | <b>2014</b> | <b>(Decrease)</b>               | <b>%</b> |
| Containerboard /      |                                 |              |                                 |          |                  |             |                                 |          |
| Corrugated products   | \$ 710,886                      | \$ 709,468   | \$ 1,418                        | 0.2%     | 856,074          | 856,442     | (368)                           | (0.0)%   |
| Specialty paper       | 368,707                         | 382,086      | (13,379)                        | (3.5)%   | 514,637          | 536,674     | (22,037)                        | (4.1)%   |
| Other                 | 45,341                          | 47,847       | (2,506)                         | (5.2)%   |                  |             |                                 |          |
| Product sold          | \$ 1,124,934                    | \$ 1,139,401 | \$ (14,467)                     | (1.3)%   | 1,370,711        | 1,393,116   | (22,405)                        | (1.6)%   |

Tons of product sold for the six months ended June 30, 2015 was 1,370,711 tons compared to 1,393,116 tons for the six months ended June 30, 2014, a decrease of 22,405 tons, or 1.6 percent, as follows:

- Containerboard tons sold decreased by 13,298 tons primarily due to lower domestic shipments reflecting higher demand from the Company's corrugated products manufacturing plants. Corrugated products sales volumes increased by 12,931 tons or 3.1 percent (or approximately 4 percent on a MSF basis) compared to 2014.
- Specialty paper sales volume decreased by 22,037 tons to 514,637 tons primarily due to lower kraft paper export shipments of 22,513 tons, or 30 percent. 2014 volumes were higher as customers ordered ahead of an announced \$50 per ton kraft paper price increase.

Distribution segment net sales of \$93.4 million reflect sales for Victory which the Company acquired on June 1, 2015.

Cost of sales, excluding depreciation and amortization expense, for the six months ended June 30, 2015 was \$852.7 million compared to \$775.5 million for the six months of 2014, an increase of \$77.2 million, or 10.0 percent. The increase in cost of sales was mainly due to the \$72.7 million impact of the Victory acquisition, including \$3.9 million of inventory step-up. Excluding the acquisition, cost of sales increased by \$4.5 million due to \$7.0 million of inflation, \$3.7 million of lower productivity partially offset by \$4.1 million due to lower sales volume and \$2.4 million of lower severance charges. Planned maintenance outage costs of approximately \$19.7 million and \$20.0 million were included in cost of sales for the six months ended June 30, 2015 and 2014, respectively.

Table of Contents

Depreciation and amortization expense for the six months ended June 30, 2015 totaled \$72.1 million compared to \$66.6 million for the six months ended June 30, 2014. The increase of \$5.5 million was primarily due to \$1.9 million from the Victory acquisition, including \$1.6 million of amortization expense for acquired intangible assets, \$2.4 million as the result of higher capital spending and \$1.2 million of accelerated depreciation due to various paper machine upgrades.

Freight and distribution expenses for the six months ended June 30, 2015 totaled \$97.3 million compared to \$85.7 million for the six months ended June 30, 2014. The increase of \$11.6 million was primarily due to \$8.5 million from the Victory acquisition and \$4.7 million due to product and customer mix, which was partially offset by \$2.4 million of lower fuel costs.

Selling, general and administrative expenses for the six months ended June 30, 2015 totaled \$86.7 million compared to \$68.3 million for the six months ended June 30, 2014. The increase of \$18.4 million, or 26.7 percent, includes \$8.7 million for Victory direct selling and administrative expenses during June. Excluding the Victory acquisition, selling, general, and administrative expenses increased by \$9.7 million due to \$3.5 million of higher compensation and benefit related expenses, \$2.3 million of higher stock based compensation expense, \$2.6 million of Victory acquisition expenses, \$0.9 million of higher legal expenses, and \$0.4 million bad debt expense, partially offset by \$1.0 million of lower Longview integration expenses. For the six months ended June 30, 2015, selling, general and administrative expenses as a percentage of net sales increased to 7.1 percent from 6.0 percent in the six months ended June 30, 2014.

Net interest expense for the six months ended June 30, 2015 and 2014 was \$14.9 million and \$17.2 million, respectively. Interest expense reflects interest on the outstanding borrowings under the Credit Facility and the Receivables Credit Facility and amortization of debt issuance costs. Interest expense was \$2.3 million lower in the six months ended June 30, 2015, primarily due to lower borrowings under the term loans for the first five months of 2015 and lower interest rates on the term loans and the Receivables Credit Facility.

Provision for income taxes for the six months ended June 30, 2015 and 2014 was \$32.5 million and \$42.8 million, respectively, reflecting an effective income tax rate of 35.0 percent for the six months ended June 30, 2015, compared to 33.9 percent for the similar period in 2014. The lower provision for income taxes in 2015 primarily reflects lower pre-tax income of \$33.4 million.

**Liquidity and Capital Resources**

*Acquisition*

On June 1, 2015, the Company purchased all of the partnership interests in Victory for \$615 million in cash, subject to certain post-closing adjustments. The Company will also be obligated to pay up to an additional \$25.0 million of contingent consideration to the former owners of Victory if certain performance criteria are satisfied during the thirty months following the closing. As of June 30, 2015, the contingent consideration is included in other non-current liabilities on the Company's Consolidated Balance Sheets at a fair value of \$8.4 million.

*Credit Facility*

In conjunction with the Victory acquisition, the Company entered into an amended Credit Agreement, which provides for a senior secured credit facility in an initial aggregate principal amount of \$1.915 billion, consisting of a Term Loan A-1 in the aggregate amount of \$940.0 million, a Term Loan A-2 in the aggregate amount of \$475.0 million, and the Revolver consisting of \$500.0 million (including a \$75.0 million letter of credit sub-facility and a \$45.0 million swing line loan sub-facility). The Credit Facility also includes an accordion feature that allows the Company, subject to certain terms and conditions, to increase the commitments under the Credit Facility to the extent that it shall maintain a pro forma total leverage ratio equal to or less than 2.5 to 1.00 and otherwise by up to \$600.0 million. The incremental borrowings from the Credit Agreement, consisting of proceeds from Term Loan A-1, Term Loan A-2, and \$115.0 million of borrowings under the Revolver were used to finance the Company's acquisition of Victory and pay certain transaction fees and expenses.

Depending on the type of borrowing, the applicable interest rate under the Credit Facility is calculated at a per annum rate equal to (a) LIBOR plus an applicable margin or (b) the base rate that is calculated as (i) the greatest of (x) the prime rate, (y) the federal funds effective rate plus 0.50% or (z) a daily rate equal to one month LIBOR plus 1% plus (ii) an applicable margin. The unused portion of the Revolver is subject to an unused fee that is calculated at a per annum rate (the Unused Fee Rate), which initially is 0.30%.

Table of Contents

Commencing with the delivery of the financial statements for the quarter ending September 30, 2015, the applicable margin for borrowings under the Credit Facility and the Unused Fee Rate will be determined by reference to the pricing grid based on the Company's total leverage ratio. Under such pricing grid, the applicable margins for Term Loan A-1 and Revolver will range from 1.00% to 1.75% for Eurodollar loans and from 0.00% to 0.75% for base rate loans, and the Unused Fee Rate will range from 0.20% to 0.30%. The applicable margins for Term Loan A-2 will range from 1.125% to 1.875% for Eurodollar loans and from 0.125% to 0.875% for base rate loans.

Annual principal repayments, paid in quarterly installments, are as follows:

| <b>Fiscal year ending:</b> |           |                  |
|----------------------------|-----------|------------------|
| 2015                       | \$        | 25,875           |
| 2016                       |           | 51,750           |
| 2017                       |           | 51,750           |
| 2018                       |           | 51,750           |
| 2019                       |           | 51,750           |
| 2020                       |           | 999,024          |
| 2021                       |           | 4,750            |
| 2022                       |           | 444,125          |
| <b>Total</b>               | <b>\$</b> | <b>1,680,774</b> |

As of June 30, 2015, the Company had \$466.3 million available for borrowings under the Revolver.

***Receivables Credit Facility***

In June 2015, the Company entered into the Amendment to its Receivables Purchase Agreement. The Amendment included the following changes to the Receivable Purchase Agreement:

- Victory has been added as an Originator under the Receivables Sale Agreement;
- the principal amount of undivided interests in the receivables the financial institutions that are parties to the Receivables Purchase Agreement (the Purchasers) are committed to purchase has been increased from up to \$175.0 million to up to \$275.0 million; and
- the Facility Termination Date (as defined in the Receivables Purchase Agreement) has been extended from September 26, 2015 to June 8, 2016 (the date by which the Purchasers commitment to purchase receivables will terminate).

As of June 30, 2015, the Company had \$265.8 million of outstanding borrowings under its \$275 million Receivables Credit Facility at an interest rate of 0.9 percent.

***Other Borrowing***

In January 2015, the Company entered into a short-term financing agreement of \$6.6 million at an annual interest rate of 1.70 percent for its annual property insurance premiums. The agreement requires the Company to pay three quarterly payments through the term of the financing agreement ending on December 1, 2015. As of June 30, 2015, there was \$4.4 million outstanding under the current agreement.

***Debt Covenants***

The Company must comply on a quarterly basis with the financial covenants of its Credit Agreement, including a maximum permitted leverage ratio. The leverage ratio is calculated by dividing the Company's debt net of available cash by its rolling twelve month total earnings before interest expense, taxes, depreciation and amortization and allowable adjustments. The maximum permitted leverage ratio declines over the life of the Credit Agreement. On June 30, 2015, the maximum permitted leverage ratio was 4.50 to 1.00. On June 30, 2015, the Company was in compliance with a leverage ratio of 3.4 to 1.00.



Table of Contents

The Credit Agreement also includes a financial covenant requiring a minimum interest coverage ratio. This ratio is calculated by dividing the Company's trailing twelve month total earnings before interest expense, taxes, depreciation and amortization and allowable adjustments by the sum of our net cash interest payments during the twelve month period. For the quarter ended June 30, 2015, the interest coverage ratio was required to be at least 3.00 to 1.00. On June 30, 2015, the Company was in compliance with the Credit Agreement with an interest coverage ratio of 15.8 to 1.00.

As of June 30, 2015, KapStone was also in compliance with all other covenants in the Credit Agreement.

***Income taxes***

The Company's effective income tax rate, excluding discrete items for 2015, is projected to be 34.6 percent. The cash tax rate for 2015 is projected to be 35.0 percent.

***Sources and Uses of Cash***

| Six months ended June 30 (in thousands)   | 2015      | 2014       | Incr / (Dcr) |
|---|-----------|------------|--------------|
| Operating activities                      | \$ 72,587 | \$ 108,654 | \$ (36,067)  |
| Investing activities                      | (680,275) | (73,676)   | (606,599)    |
| Financing activities                      | 607,958   | 1,407      | 606,551      |
| Total change in cash and cash equivalents | \$ 270    | \$ 36,385  | \$ (36,115)  |

Cash and cash equivalents increased by \$0.3 million from December 31, 2014, reflecting \$72.6 million of net cash provided by operating activities, \$608.3 million of net cash used in investing activities, and \$608.0 million of net cash provided by financing activities in the first six months of 2015.

Net cash provided by operating activities was \$72.6 million, comprised primarily of net income for the first six months of \$60.4 million and non-cash charges of \$77.4 million. Changes in operating assets and liabilities used \$65.2 million of cash. Net cash provided by operating activities decreased by \$36.1 million in the six months ended June 30, 2015, compared to the six months ended June 30, 2014, mainly due to a \$23.2 million decrease in net income and an \$22.8 million increase in cash used for working capital, partially offset by higher non-cash charges of \$9.9 million. The increase in cash used for working capital in the six months ended June 30, 2015 is primarily due to higher trade accounts receivables and inventories balances.

Net cash used in investing activities includes \$616.6 million for the Victory acquisition and \$63.7 million for capital expenditures. Net cash used in investing activities increased by \$606.6 million in the six months ended June 30, 2015 compared to the first six months of 2014, primarily due to the Victory acquisition, partially offset by \$10.0 million of lower capital spending.

Net cash provided by financing activities was \$608.0 million, reflecting \$519.8 million of additional borrowings under the Credit Agreement, \$98.8 million of net borrowings under the Receivables Credit Facility, \$15.0 million of net short-term borrowings under the Revolver, and \$4.4 million of net proceeds from other current borrowings for our annual property insurance premiums partially offset by \$19.5 million of dividend payments and \$10.8 million of debt issuance costs for the Credit Agreement. Net cash provided by financing activities increased by \$606.6 million in the six months ended June 30, 2015, compared to the six months ended June 30, 2014, primarily due to net borrowings, partially offset by the cash dividend payment.

*Future Cash Needs*

The Company expects that cash generated from operating activities will be sufficient to meet its remaining 2015 cash needs. The cash needs consist of \$41.4 million of principal and interest on our term loans under the Credit Facility and amounts outstanding under the Receivable Credit Facility, \$19.5 million of cash dividend payments (subject to approval by our board of directors), funding an additional \$0.4 million contribution to our Pension Plan and any additional working capital needs. In addition, capital expenditures for the full year are estimated at \$135.0 million.

Should the need arise, we have the ability to draw from our \$500.0 million Revolver. In addition, if available and subject to specified conditions, we may have the ability to put in place and borrow under our \$600.0 million accordion provision of our Revolver. As of June 30, 2015, we have \$466.3 million available for borrowings under our Revolver.

Table of Contents

**Off-Balance Sheet Arrangements**

We have not entered into any off-balance sheet financing arrangements. The Company established a special purpose entity in connection with the Receivables Credit Facility, which is consolidated as part of our financial statements. We have not guaranteed any debt or commitments of other entities or entered into any options on non-financial assets.

Table of Contents

**ITEM 3.**

**QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Market risk is the sensitivity of income to changes in interest rates, commodity prices, equity prices, and other market-driven rates or prices.

Under our Credit Agreement, at June 30, 2015 we have an outstanding Credit Facility consisting of two term loans totaling approximately \$1.4 billion outstanding and the Revolver that provides for borrowing of up to \$500 million. Depending on the type of borrowing, the applicable interest rate under the Credit Facility is calculated at a per annum rate equal to (a) LIBOR plus an applicable margin or (b) the base rate that is calculated as (i) the greatest of (x) the prime rate, (y) the federal funds effective rate plus 0.50% or (z) a daily rate equal to one month LIBOR plus 1% plus (ii) an applicable margin. The unused portion of the Revolver is also subject to the Unused Fee Rate.

The applicable margin for borrowings under the Credit Facility and the Unused Fee Rate is determined by reference to the pricing grid based on the Company's total leverage ratio. Under such pricing grid, the applicable margins for Term Loan A-1 and Revolver ranges from 1.0% to 1.75% for Eurodollar loans and from 0.0% to 0.75% for base rate loans and the Unused Fee Rate ranges from 0.20% to 0.30%. The applicable margins for Term Loan A-2 ranges from 1.125% to 1.875% for Eurodollar loans and from 0.125% to 0.875% for base rate loans. At June 30, 2015 the weighted average interest rate of the term loans was 1.98 percent.

Under our Receivables Credit Facility, at June 30, 2015 we have \$265.8 million of outstanding borrowings. The outstanding capital of each investment in the receivable interests shall accrue yield for each day at a rate per annum equal to the sum of (a) for any day, the one-month Eurodollar rate for U.S. dollar deposits plus (b) the applicable margin. At June 30, 2015 the interest rate on outstanding amounts under the Receivables Credit Facility was 0.9 percent.

Changes in market rates may impact the base or LIBOR rate under all borrowings. For instance, if the LIBOR rate was to increase or decrease by one percentage point (1.0%), our annual interest expense would change by approximately \$16.9 million based upon our expected future monthly term loan balances per our existing repayment schedule and the Receivables Credit Facility.

We are exposed to price fluctuations of certain commodities used in production. Key raw materials and energy used in the production process include roundwood and woodchips, old corrugated containers, fuel oil, electricity and caustic soda. We purchase these raw materials and energy at market prices, and do not use forward contracts or other financial instruments to hedge our exposure to price risk related to these commodities.

We are exposed to price fluctuations in the price of our finished goods. The prices we charge for our products are primarily based on market conditions.

We are exposed to currency fluctuations as we invoice certain European customers in Euros. The Company did not use forward contracts to reduce the impact of currency fluctuations during the quarter ended June 30, 2015. No such contracts were outstanding at June 30, 2015.

**ITEM 4.**

**CONTROLS AND PROCEDURES**

As of the end of the period covered by this report, our Chief Executive Officer and our Chief Financial Officer carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as required by Rule 13a-15(b) under the Securities Exchange Act of 1934. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of June 30, 2015.

There were no changes in our internal control over financial reporting during the three months ended June 30, 2015 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

**PART II. OTHER INFORMATION**

**ITEM 1.**

**LEGAL PROCEEDINGS**

There have been no material changes in the legal proceedings described in our Form 10-K for the year ended December 31, 2014.

**ITEM 1A.**

**RISK FACTORS**

With the exception of the following update to the risk factors relating to the Victory acquisition, there have been no material changes from the Risk Factors described in our Form 10-K for the year ended December 31, 2014 ( Form 10-K ). Each of the Risk Factors below should be read in conjunction with the Risk Factors and information disclosed in our Form 10-K.

***The anticipated benefits of the Victory Packaging acquisition may not be realized.***

We acquired Victory Packaging with the expectation that the acquisition of Victory Packaging would result in various benefits including, among others, enhanced revenues and cash flows, an additional distribution channel for the Company's converting facilities and corrugated box products and increased mill vertical integration. In addition, we expect the acquisition of Victory Packaging to allow the Company to allocate more linerboard production to converting operations and reduce exposure to the relatively lower price export sales of linerboard, expand and optimize our linerboard and medium production capabilities, strengthen the company's design and packaging capabilities, enhance our logistics and vendor managed inventory experience and expand our converting and corrugated box presence nationally. The acquisition presents challenges to management, including the integration of operations, information systems, properties and personnel of Victory Packaging and our existing operations. Achieving the anticipated benefits of the acquisition is subject to a number of uncertainties, including, but not limited to, whether we can retain the Victory Packaging management team and integrate our business and the Victory Packaging business in an efficient and effective manner. Failure to achieve these anticipated benefits could result in increased costs, decreases in the amount of expected revenues and diversion of management's time and energy and could materially and adversely impact our business, financial condition and operating results.

***If we fail to extend or renegotiate the collective bargaining agreements as they expire from time to time, or if our unionized employees were to engage in a strike or other work stoppage, our business and operating results could be materially harmed.***

The Longview union contract expired in June 2014. On June 12, 2015, the union representing the Longview facility provided a 10 Day Notice, which made it possible for the union to go out on legal strike at any time after June 22, 2015. To date, the union has not exercised that right and the bargaining process is continuing with the Longview union on their contract. If we are unable to extend or negotiate new agreements without work stoppages, it could negatively impact our ability to manufacture our products and adversely affect our results of operations.

**ITEM 2.**

**UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.

**ITEM 3.**

**DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4.**

**MINE SAFETY DISCLOSURES**

None.

**ITEM 5.**

**OTHER INFORMATION**

None.

Table of Contents

**ITEM 6.**

**EXHIBITS**

The following Exhibits are filed as part of this report.

| <b>Exhibit No.</b> | <b>Description</b>   |
|--------------------|--|
| 2.3                | Equity Purchase Agreement, dated as of May 4, 2015, by and among KapStone Kraft Paper Corporation, KapStone Charleston Kraft, LLC, VP Holdco, Inc. and Victory Packaging Management, LLC. Incorporated by reference to Exhibit 2.1 to the Company's Current Report on Form 8-K filed on May 4, 2015.   |
| 10.14              | Second Amended and Restated Credit Agreement, dated as of June 1, 2015, by and among KapStone Kraft Paper Corporation, as Borrower, KapStone Paper and Packaging Corporation (the Company), and certain subsidiaries of Borrower from time to time party thereto, as Guarantors, the lenders from time to time party thereto, Bank of America, N.A., as Administrative Agent, Swing Line Lender and L/C issuer and Barclays Bank PLC and Wells Fargo Bank, National Association as co-Syndication Agents. Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on June 1, 2015. |
| 10.15              | Amendment No. 1 to Receivables Purchase Agreement, dated as of June 10, 2015, by and among the Company, as Servicer, KapStone Receivables, LLC, as Seller, the financial institutions from time to time party thereto, as Purchasers, and Wells Fargo Bank, N.A. as Administrative Agent. Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on June 10, 2015.  |
| 10.16              | Amendment No. 1 to Receivables Sale Agreement, dated as of June 10, 2015, by and among the Company, as Servicer, KapStone Receivables, LLC, as Buyer, and KapStone Kraft Paper Corporation, KapStone Container Corporation, KapStone Charleston Kraft LLC, Longview Fibre Paper and Packaging, Inc., and Victory Packaging, L.P., as originators. Incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed on June 10, 2015.  |
| 31.1               | Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
| 31.2               | Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
| 32.1               | Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| 32.2               | Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| 101.INS            | XBRL Instance Document.  |
| 101.SCH            | XBRL Taxonomy Extension Schema.  |
| 101.CAL            | XBRL Taxonomy Extension Calculation Linkbase.  |
| 101.DEF            | XBRL Taxonomy Extension Definition Linkbase.   |
| 101.LAB            | XBRL Taxonomy Extension Label Linkbase.  |



101.PRE XBRL Extension Presentation Linkbase.

Table of Contents

**SIGNATURE**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

KAPSTONE PAPER AND PACKAGING CORPORATION

July 29, 2015

By:

/s/ Andrea K. Tarbox  
Andrea K. Tarbox  
Vice President and Chief Financial Officer  
(duly authorized officer and principal financial officer)