

WARP 9, INC.  
Form 10QSB  
May 13, 2008

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-QSB**

Quarterly Report under Section 13 or 15(d) of the Securities Exchange Act of 1934 For Quarterly Period Ended March 31, 2008

Transition Report under Section 13 or 15(d) of the Exchange Act For the Transition period from \_\_\_\_\_ to \_\_\_\_\_

**FOR QUARTER ENDED March 31, 2008**

**Commission file number 0-13215**

**WARP 9, INC.**

(Exact name of Registrant as Specified in its Charter)

**Nevada**

(State of Incorporation)

**30-0050402**

(I.R.S. Employer Identification No.)

50 Castilian Dr., Suite 101, Santa Barbara, California 93117

(Address of principal executive offices) (Zip Code)

(805) 964-3313

Registrant's telephone number, including area code

**Securities registered pursuant to Section 12(B) of the Act:**

<b>Title of Each Class</b>	<b>Name of Each Exchange On Which Registered</b>
----------------------------	--

COMMON STOCK

OTC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 12, 13 or 15(d) of the Securities Exchange Act of 1934 during the proceeding 12 months and (2) has been subject to such filing requirements for the past 90 days.

Yes

No

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes

No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date:

Edgar Filing: WARP 9, INC. - Form 10QSB

As of May 7, 2008 the number of shares outstanding of the registrant's only class of common stock was 309,616,014.

Transitional Small Business Disclosure Format (check one)

Yes[]

No[]

---

**TABLE OF CONTENTS**

<b>PART I – PART I - FINANCIAL INFORMATION</b>		<b>Page</b>
Item 1.	Consolidated Financial Statements	
	Consolidated Balance Sheet as of March 31, 2008 (unaudited)	3
	Consolidated Statements of Operations for the Three and Nine Months ended March 31, 2008 and 2007 (unaudited)	4
	Consolidated Statements of Shareholders' Deficit (unaudited)	5
	Consolidated Statements of Cash Flows for the Nine Months ended March 31, 2008 and 2007 (unaudited)	6
	Notes to Consolidated Financial Statements (unaudited)	7
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	10
Item 3.	Controls and Procedures	14
 <b>PART II –PART II - OTHER INFORMATION</b>		
Item 1.	Legal Proceedings	15
Item 2.	Changes in Securities	15
Item 3.	Defaults upon Senior Securities	15
Item 4.	Submission of Matters to a Vote of Security Holders	15
Item 5.	Other Information	15
Item 6.	Exhibits and Reports on Form 8-K	16
Signatures		17

**PART I. FINANCIAL INFORMATION****Item 1. CONSOLIDATED FINANCIAL STATEMENTS**

WARP9, INC. AND SUBSIDIARY  
CONSOLIDATED BALANCE SHEET  
MARCH 31, 2008  
(Unaudited)

ASSETS	
CURRENT ASSETS	
Cash	\$ 779,583
Accounts Receivable, net	312,742
Prepaid and Other Current Assets	12,496
TOTAL CURRENT ASSETS	1,104,821
PROPERTY & EQUIPMENT, at cost	
Furniture, Fixtures & Equipment	89,485
Computer Equipment	505,603
Commerce Server	50,000
Computer Software	9,476
	654,564
Less accumulated depreciation	(553,602)
NET PROPERTY AND EQUIPMENT	100,962
OTHER ASSETS	
Lease Deposit	9,749
Restricted Cash	93,000
Internet Domain, net	1,105
Investment-Carbon Sciences	1,250
Loan Costs	17,967
TOTAL OTHER ASSETS	123,071
TOTAL ASSETS	\$ 1,328,854
LIABILITIES AND SHAREHOLDERS' DEFICIT	
CURRENT LIABILITIES	
Accounts Payable	\$ 55,574
Credit Cards Payable	1,528
Accrued expenses	268,491
Bank Line of Credit	7,916
Deferred Income	71,667
Note Payable	4,000
Customer Deposit	54,360
Derivative Liability-Debenture	213,582
Capitalized Leases, Current Portion	27,498
TOTAL CURRENT LIABILITIES	704,616

LONG TERM LIABILITIES	
Note payable, Other	123,349
Note payable	87,981
Convertible Debenture	469,326
Beneficial Conversion Feature	(62,367)
Capitalized Leases	12,172
TOTAL LONG TERM LIABILITIES	630,461
TOTAL LIABILITIES	1,335,077
SHAREHOLDERS' DEFICIT	
Common stock, \$0.001 par value; 495,000,000 authorized shares; 295,154,476 shares issued and outstanding	295,154
Additional paid in capital	6,800,356
Accumulated deficit	(7,101,733)
TOTAL SHAREHOLDERS' DEFICIT	(6,223)
TOTAL LIABILITIES AND SHAREHOLDERS' DEFICIT	\$ 1,328,854

The accompanying notes are an integral part of these financial statements

WARP9, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(Unaudited)

	Three Months Ended		Nine Months Ended	
	3/31/2008	3/31/2007	3/31/2008	3/31/2007
REVENUE	\$ 580,477	\$ 771,989	\$ 1,834,143	\$ 2,108,419
COST OF SERVICES	28,603	146,679	105,034	452,850
GROSS PROFIT	551,874	625,310	1,729,109	1,655,569
OPERATING EXPENSES				
Selling, general and administrative expenses	332,809	487,320	1,145,346	1,477,334
Research and development	13,285	1,395	31,610	108,772
Depreciation and amortization	21,474	24,805	63,519	71,269
TOTAL OPERATING EXPENSES	367,568	513,520	1,240,475	1,657,375
INCOME/LOSS FROM OPERATIONS BEFORE OTHER INCOME (EXPENSES)	184,306	111,790	488,634	(1,806)
OTHER INCOME/(EXPENSE)				
Interest income	12,989	957	12,842	1,769
Other income	4,786	22,407	15,802	78,576
Interest expense	(62,972)	(82,179)	(195,563)	(199,260)
Amortization of loan cost	(15,072)	(16,875)	(57,184)	(50,625)
Stock option expense	(4,422)	(9,695)	(17,069)	(50,078)
TOTAL OTHER INCOME (EXPENSE)	(64,691)	(85,385)	(241,172)	(219,618)
INCOME/LOSS FROM OPERATIONS BEFORE PROVISION FOR TAXES	119,615	26,405	247,462	(221,424)
PROVISION FOR INCOME TAXES	-	-	-	-
NET INCOME/LOSS	119,615	26,405	247,462	(221,424)

Edgar Filing: WARP 9, INC. - Form 10QSB

BASIC AND DILUTED INCOME/LOSS PER SHARE	\$	0.00	\$	0.00	\$	0.00	\$	(0.00)
---	----	------	----	------	----	------	----	--------

WEIGHTED-AVERAGE COMMON SHARES OUTSTANDING BASIC AND DILUTED	245,282,938	216,786,532	243,092,689	207,806,367
--	-------------	-------------	-------------	-------------

The accompanying notes are an integral part of these financial statements

WARP9, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENT OF SHAREHOLDERS DEFICIT  
(Unaudited)

	Shares	Common Stock	Additional Paid-in Capital	Accumulated Deficit	Total
Balance, June 30, 2007	227,910,128	\$ 227,910	\$ 6,251,506	\$ (7,349,195)	\$ (869,779)
Issuance of common stock in August 2007, note 3					
Convertible debenture	11,009,174	11,009	108,991	-	120,000
Issuance of common stock in September 2007, note 3					
Convertible debenture	6,363,636	6,364	63,636	-	70,000
Derivative liability	-	-	73,940	-	73,940
Stock option expense	-	-	6,709	-	6,709
Stock issuance cost	-	-	(45)	-	(45)
Issuance of common stock in October 2007, note 3					
Convertible debenture	11,235,955	11,236	88,764	-	100,000
Derivative liability	-	-	42,026	-	42,026
Stock option expense	-	-	5,938	-	5,938
Stock issuance cost	-	-	(87)	-	(87)
Issuance of common stock in January 2008, note 3					
Convertible debenture	11,842,105	11,842	33,158	-	45,000
Issuance of common stock in February 2008, note 3					
Convertible debenture	13,043,478	13,043	39,131	-	52,174
Issuance of common stock in March 2008, note 3					
Convertible debenture	13,750,000	13,750	24,750	-	38,500
Derivative liability	-	-	57,564	-	57,564
Stock option expense	-	-	4,422	-	4,422

Edgar Filing: WARP 9, INC. - Form 10QSB

Stock issuance cost	-	-	(47)	-	(47)
Net Income	-	-	-	247,462	247,462
Balance, March 31, 2008	295,154,476	\$ 295,154	\$ 6,800,356	\$ (7,101,733)	\$ (6,223)

The accompanying notes are an integral part of these financial statements

WARP9, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

	March 31, 2008	2007
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income/(loss)	\$ 247,462	\$ (221,424)
Adjustment to reconcile net loss to net cash used in operating activities		
Depreciation and amortization	63,519	71,141
Conversion feature recorded as interest expense	89,045	86,605
Cost of stock options recognized	17,069	50,078
Amortization of loan costs	57,184	50,625
Derivative expense	38,817	17,949
Bad debt expense	15,308	40,913
(Increase) Decrease in:		
Accounts receivable	(101,820)	(226,715)
Prepaid and other assets	(4,417)	(7,593)
Increase (Decrease) in:		
Accounts payable	7,155	24,477
Accrued expenses	47,216	66,488
Deferred Income	71,667	(57,333)
Other liabilities	15,036	(24,841)
<b>NET CASH PROVIDED/(USED) IN OPERATING ACTIVITIES</b>	<b>563,241</b>	<b>(129,630)</b>
<b>CASH FLOWS USED IN INVESTING ACTIVITIES:</b>		
Purchase of stock for investment	-	(10,000)
Purchase of property and equipment	(4,355)	(3,702)
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<b>(4,355)</b>	<b>(13,702)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Payment on note payable	(9,000)	(9,000)
Payments on notes payable, other	(143,580)	-
Payments on capitalized leases	(23,385)	(38,484)
Change in line of credit	(35,000)	52,574
Stock Issuance Costs	(179)	(735)
<b>NET CASH PROVIDED/(USED) BY FINANCING ACTIVITIES</b>	<b>(211,144)</b>	<b>4,355</b>

NET INCREASE (DECREASE) IN CASH		347,742	(138,977)
CASH, BEGINNING OF PERIOD		431,841	387,180
CASH, END OF PERIOD	\$	779,583	\$ 248,203
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION			
Interest paid	\$	10,745	\$ 12,884
Taxes paid	\$	-	\$ -

SUPPLEMENTAL SCHEDULE OF NON-CASH TRANSACTIONS

During the nine months ended March 31, 2008, the Company issued

67,244,348

shares of common stock at a fair value of \$425,674 for the convertible debenture.

During the nine months ended March 31, 2007, the Company issued

38,107,082

shares of common stock at a fair value of \$245,000 for the convertible debenture.

The accompanying notes are an integral part of these financial statements

WARP 9, INC. AND SUBSIDIARY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED  
MARCH 31, 2008

1. BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-QSB and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all normal recurring adjustments considered necessary for a fair presentation have been included. Operating results for the nine month period ended March 31, 2008 are not necessarily indicative of the results that may be expected for the year ending June 30, 2008. For further information refer to the financial statements and footnotes thereto included in the Company's Form 10-KSB/A for the year ended June 30, 2007.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of Warp 9, Inc. is presented to assist in understanding the Company's financial statements. The financial statements and notes are representations of the Company's management, which is responsible for their integrity and objectivity. These accounting policies conform to accounting principles generally accepted in the United States of America and have been consistently applied in the preparation of the financial statements.

Stock-Based Compensation

As of June 30, 2006, the Company adopted Financial Accounting Standards No. 123 (revised 2004), "Share-Based Payment" (FAS) No. 123R, that addresses the accounting for share-based payment transactions in which an enterprise receives employee services in exchange for either equity instruments of the enterprise or liabilities that are based on the fair value of the enterprise's equity instruments or that may be settled by the issuance of such equity instruments. The statement eliminates the ability to account for share-based compensation transactions, as we formerly did, using the intrinsic value method as prescribed by Accounting Principles Board, or APB, Opinion No. 25, "Accounting for Stock Issued to Employees," and generally requires that such transactions be accounted for using a fair-value-based method and recognized as expenses in our statement of income. The adoption of (FAS) No. 123R by the Company had no material impact on the statement of income.

The Company adopted FAS 123R using the modified prospective method which requires the application of the accounting standard as of June 30, 2006. Our financial statements as of and for the nine months ended March 31, 2008 reflect the impact of adopting FAS 123R. In accordance with the modified prospective method, the financial statements for prior periods have not been restated to reflect, and do not include, the impact of FAS 123R.

Stock-based compensation expense recognized during the period is based on the value of the portion of stock-based payment awards that is ultimately expected to vest. Stock-based compensation expense recognized in the consolidated statement of operations during the nine months ended March 31, 2008, included compensation expense for the stock-based payment awards granted prior to, but not yet vested, as of March 31, 2008 based on the grant date fair value estimated in accordance with the pro forma provisions of FAS 148, and compensation expense for the stock-based payment awards granted subsequent to March 31, 2008, based on the grant date fair value estimated in accordance with FAS 123R. As stock-based compensation expense recognized in the statement of income for the nine months ended March 31, 2008 is based on awards ultimately expected to vest, it has been reduced for estimated forfeitures, FAS 123R requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent

periods if actual forfeitures differ from those estimates. In the pro forma information required under FAS 148 for the periods prior to the year ended June 30, 2007, we accounted for forfeitures as they occurred. The stock-based compensation expense recognized in the consolidated statement of operations during the nine months ended March 31, 2008 is \$17,069.

Reclassification

Certain items included in the three and nine months ended March 31, 2007 financial statements have been reclassified to conform to the current year presentation.

WARP 9, INC. AND SUBSIDIARY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED  
MARCH 31, 2008

3. CAPITAL STOCK

During the nine months ended March 31, 2008, the Company issued 67,244,348 shares of common stock at prices ranging from of \$0.0023 per share to \$0.0110 per share for the conversion of the debenture with a value of \$425,674.

4. CONVERTIBLE DEBENTURES

On December 28, 2005, we consummated a securities purchase agreement with Cornell Capital Partners L.P. providing for the sale by us to Cornell of our 10% secured convertible debentures in the aggregate principal amount of \$1,200,000 of which the first installment of \$400,000 was advanced immediately. The net amount of the first installment received by the Company was \$295,500 after paying total fees of \$92,500, which included legal, structuring, due diligence, commitment fees, and prior liability of \$12,000. An interest expense of \$100,000, representing the value of the conversion feature in accordance to EITF 00-27 was recorded for the first installment. Under EITF 00-27, the Company records a beneficial conversion cost associated with the convertibility feature of the security that equals the value of any discount to market available at the time of conversion. This beneficial conversion cost is recorded at the time the convertible security is first issued and is amortized over the stated terms.

Holders of the debentures may convert at any time amounts outstanding under the debentures into shares of our common stock at a conversion price per share equal to the lesser of (i) \$0.15 or (ii) 80% of the lowest volume weighted average price of our common stock during the five trading days immediately preceding the conversion date as quoted by Bloomberg, LP. Cornell has agreed not to short any of the shares of Common Stock. EITF 00-19 is applicable to debentures issued by the Company in instances where the number of shares into which a debenture can be converted is not fixed. For example, when a debenture converts at a discount to market based on the stock price on the date of conversion. In such instances, EITF 00-19 requires that the embedded conversion option of the convertible debentures be bifurcated from the host contract and recorded at their fair value. In accounting for derivatives under EITF 00-19, the Company records a liability representing the estimated present value of the conversion feature considering the historic volatility of the Company's stock, and a discount representing the imputed interest associated with the beneficial conversion feature. The discount is then amortized over the life of the debentures and the derivative liability is adjusted periodically according to stock price fluctuations. At the time of conversion, any remaining derivative liability is charged to additional paid-in capital. For purpose of determining derivative liability, the Company uses Black Scholes modeling for computing historic volatility.

We have the right to redeem a portion or all amounts outstanding under the debenture prior to the maturity date at a 20% redemption premium provided that the closing bid price of our common stock is less than \$0.15. In addition, in the event of redemption, we are required to issue to Cornell 50,000 shares of common stock for each \$100,000 redeemed.

We also issued to Cornell five-year warrants to purchase 1,500,000, 4,000,000 and 4,000,000 shares of Common Stock at \$0.08, \$0.10 and \$0.12 per share, respectively.

Edgar Filing: WARP 9, INC. - Form 10QSB

The second installment of \$350,000 (\$295,000 net of fees) was advanced on January 27, 2006. An interest expense of \$87,500 was incurred, representing the value of the conversion feature in accordance to EITF 00-27.

The last installment of \$450,000 (\$395,000 net of fees) was advanced on May 9, 2006, after the registration statement was declared effective by the Securities and Exchange Commission. An interest expense of \$112,500, representing the value of the conversion feature in accordance to EITF 00-27, was incurred at the receipt of this first installment.

The debentures mature on the third anniversary of the date of issuance, and the Company is not required to make any payments until the maturity dates. Interest is accrued at 10% per annum on

WARP 9, INC. AND SUBSIDIARY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED  
MARCH 31, 2008

the principal balance outstanding. At March 31, 2008, the outstanding balance of the debentures were \$469,326 and the interest accrued was \$189,929.

#### 5. INCOME TAXES

The Company and its subsidiary files income tax returns in the U.S. Federal jurisdiction, and the state of California. With few exceptions, the Company is no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations by tax authorities for years before 2003.

The Company adopted the provisions of FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes*, on July 1, 2007. Deferred income taxes have been provided by temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for tax purposes. To the extent allowed by GAAP, we provide valuation allowances against the deferred tax assets for amounts when the realization is uncertain.

Included in the balance at March 31, 2008, are no tax positions for which the ultimate deductibility is highly certain but for which there is uncertainty about the timing of such deductibility. Because of the impact of deferred tax accounting, other than interest and penalties, the disallowance of the shorter deductibility period would not affect the annual effective tax rate but would accelerate the payment of cash to the taxing authority to an earlier period.

The Company's policy is to recognize interest accrued related to unrecognized tax benefits in interest expense and penalties in operating expenses.

#### 6. SUBSEQUENT EVENTS

During the month of April 2008, the Company issued 14,461,538 shares of common stock for the conversion of the debenture with a fair value of \$37,600.

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Cautionary Statements

This Form 10-QSB may contain “forward-looking statements,” as that term is used in federal securities laws, about Warp 9, Inc.’s financial condition, results of operations and business. These statements include, among others:

- statements concerning the potential benefits that Warp 9, Inc. (“W9” or the “Company”) may experience from its business activities and certain transactions it contemplates or has completed; and
- statements of W9’s expectations, beliefs, future plans and strategies, anticipated developments and other matters that are not historical facts. These statements may be made expressly in this Form 10-QSB. You can find many of these statements by looking for words such as “believes,” “expects,” “anticipates,” “estimates,” “opines,” or similar expressions used in this Form 10-QSB. These forward-looking statements are subject to numerous assumptions, risks and uncertainties that may cause W9’s actual results to be materially different from any future results expressed or implied by W9 in those statements. The most important facts that could prevent W9 from achieving its stated goals include, but are not limited to, the following:
  - (a) volatility or decline of the Company's stock price;
  - (b) potential fluctuation in quarterly results;
  - (c) failure of the Company to earn revenues or profits;
  - (d) inadequate capital to continue or expand its business, and inability to raise additional capital or financing to implement its business plans;
  - (e) failure to further commercialize its technology or to make sales;
  - (f) reduction in demand for the Company's products and services;
  - (g) rapid and significant changes in markets;
  - (h) litigation with or legal claims and allegations by outside parties;
  - (i) insufficient revenues to cover operating costs;
  - (j) failure of the re-licensing or other commercialization of the Roaming Messenger technology to produce revenues or profits;
  - (k) adverse impact of outstanding convertible debenture on Company’s stock price.

There is no assurance that the Company will be profitable, the Company may not be able to successfully develop, manage or market its products and services, the Company may not be able to attract or retain qualified executives and technology personnel, the Company may not be able to obtain customers for its products or services, the Company's products and services may become obsolete, government regulation may hinder the Company's business, additional dilution in outstanding stock ownership may be incurred due to the issuance of more shares, warrants and stock options, the exercise of outstanding warrants and stock options, or the conversion of outstanding convertible debentures, and other risks inherent in the Company's businesses.

Because the statements are subject to risks and uncertainties, actual results may differ materially from those expressed or implied by the forward-looking statements. W9 cautions you not to place undue reliance on the statements, which speak only as of the date of this Form 10-QSB. The cautionary statements contained or referred to in this section should be considered in connection with any subsequent written or oral forward-looking statements that W9 or persons acting on its behalf may issue. The Company does not undertake any obligation to review or confirm analysts' expectations or estimates or to release publicly any revisions to any forward-looking statements to reflect events or circumstances after the date of this Form 10-QSB, or to reflect the occurrence of unanticipated events.

### **Current Overview**

Warp 9 is a provider of e-commerce software platforms and services for the catalog and retail industry. Our suite of software platforms are designed to help multi-channel retailers maximize the Internet channel by applying our technologies for online catalogs, email marketing campaigns, and interactive visual merchandising. Offered as an outsourced and fully managed Software-as-a-Service ("SaaS") model, our products allow customers to focus on their core business, rather than technical implementations and software and hardware architecture, design, and maintenance. We also offer professional services to our clients which include online catalog design, merchandizing and optimization, order management, e-mail marketing campaign development, integration to third party payment processing and fulfillment systems, analytics, custom reporting and strategic consultation.

Our products and services allow our clients to lower costs and focus on promoting and marketing their brand, product line and website while leveraging the investments we have made in technology and infrastructure to operate a dynamic online Internet presence.

We charge our customers a monthly fee for using our e-commerce software based on a Software-as-a-Service model. These fees include fixed monthly charges, and variable fees based on the sales volume of our clients' e-commerce websites. Unlike traditional software companies that sell software on a perpetual license where quarterly and annual revenues are quite difficult to predict, our SaaS model spreads the collection of contract revenue over several quarters or years and makes our revenues more predictable for a longer period of time.

While the Warp 9 Internet Commerce System (ICS) is our flagship and highest revenue product, we have been developing and deploying new products based on a proprietary virtual publishing technology that we have developed. These new products will allow for the creation

of interactive web versions of paper catalogs and magazines where users can flip through pages with a mouse and click on products or advertisements. These magazines or catalogs will have built-in integration for e-commerce transactions through our ICS product and other transaction based activities. Accordingly, when shoppers click on a product, they are taken to the e-commerce product page where they can add that product to their shopping cart for purchasing. Clients utilizing this technology have discovered when exposing consumers to the virtual catalogs, a higher average order size and significant increase in rate of conversion result. We have been selling this solution on a limited basis as a professional service while we refine the product and technology. We believe there are many markets for our virtual catalog and magazine technology and we intend to test market these new products in the near future.

On October 23, 2007, we licensed our patent-pending mobile technology and certain trademarks on a non-exclusive basis to Zingerang Software. Under the terms of the agreement, Warp 9 will retain ownership of the technology and trademarks, as well as any improvements and derivatives created by Zingerang Software. Warp 9 is entitled to receive royalties based on revenues from sales if any, generated by Zingerang Software. This agreement allows us to enhance and augment our technology and intellectual property portfolio without using direct resources, and still allows us to seek other licensing options in the future.

### **Results of Operations for the Three-Months and Nine-Months Ended March 31, 2008 Compared to the Three-Months and Nine-Months Ended March 31, 2007**

#### REVENUE

Total revenue for the three-month period ended March 31, 2008 decreased by (\$191,512) to \$580,477 from \$771,989 in the same period of the prior year. The overall decrease in revenue was primarily the result of the elimination of the pass-through Internet marketing expense as an item of revenue and, to a lesser degree, an increase in recurring revenue and a decrease in professional services revenue. For the nine-month period ended March 31, 2008 total revenue decreased 13% or (\$274,276) to \$1,834,143 from \$2,108,419 in the same period of the prior year. The overall decrease in revenue was primarily the result of the elimination of the pass-through Internet marketing expense as an item of revenue offset by an increase in recurring revenue and a decrease in professional services revenue.

#### COST OF REVENUE

The cost of revenue for the three-month period ended March 31, 2008 decreased (\$118,076) to \$28,603 as compared to \$146,679 for the three-month period ended March 31, 2007 representing a decrease of 80%, and for the nine-month period ended March 31, 2007 cost of revenue decreased 77% by (\$347,816) to \$105,034 from \$452,850 in the same period of the prior year. The decrease was primarily due to the elimination of the pass-through Internet marketing expense as an item of revenue and partially offset by an increase in the amount of sales commissions paid.

## SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Selling, general and administrative (SG&A) expenses decreased by (\$154,511) during the three months ended March 31, 2008 to \$332,809 as compared to \$487,320 for the three-month period ended March 31, 2007. For the nine-month period ended March 31, 2008 SG&A expenses decreased by (\$331,988) to \$1,145,346 from \$1,477,334 for the period ending March 31, 2007. The decrease in SG&A expenses was primarily due to the elimination of expenses associated with the Roaming Messenger operations including office space rental expense and a reduction in certain ongoing vendor provided professional services and insurance.

## RESEARCH AND DEVELOPMENT

Research and development expenses increased to \$13,285 during the three months ended March 31, 2008 compared to \$1,395 for the same period ending March 31, 2007. The increase in R&D expense for this period was due to focus on existing Warp 9 product enhancements as well as new products. In the nine-month period ending March 31, 2008 the research and development expenses decreased by (\$77,162) to \$31,610 as compared to \$108,772 for the nine months ended March 31, 2007. The decrease for the nine month period is primarily due to the elimination of research and development costs associated with the Roaming Messenger operations.

## DEPRECIATION AND AMORTIZATION

Expenses related to depreciation and amortization was \$21,474 for the three months ended March 31, 2008 as compared to \$24,805 for the three months ended March 31, 2007, and for the nine months ended March 31, 2008, the depreciation and amortization was \$63,519 as compared to \$71,269 during the same period of the prior year.

## OTHER INCOME AND EXPENSE

Total other income and expense for the three months ended March 31, 2008 was (\$64,691) compared to (\$85,385) for the same period of the prior year and for the nine-month period ending March 31, 2008, was (\$241,172) as compared to (\$219,618) for the same period of the prior year. The increase of other expense is due to a reduction in rental income from the sub-lease of office space, as well as an increase in the derivative liability valuation and interest expense related to the Cornell convertible debenture.

## NET INCOME

For the three months ended March 31, 2008, net income was \$119,615 as compared to a net income of \$26,405 for the three months ended March 31, 2007. The change in the net income for the three months ended March 31, 2007 was primarily due to an increase in operating income partially off-set by a decrease in rental income from the sub-lease of office space. For the nine-month period ended March 31, 2008, the net income was \$247,462 compared to a net loss of (\$221,424) for the nine months ended March 31, 2007. The increase in net income for the nine months was primarily due to the elimination of costs previously associated with the Roaming Messenger operations and an increase in revenue from e-commerce products and services.

### **Liquidity and Capital Resources**

The Company had cash at March 31, 2008 of \$779,583 as compared to cash of \$248,203 as of March 31, 2007. The Company had net working capital (i.e. the difference between current assets and current liabilities) of \$400,205 at March 31, 2008 as compared to a net working capital deficit of (\$482,178) at March 31, 2007.

Cash flow provided by operating activities was \$563,241 for the nine months ended March 31, 2008 as compared to cash used for operating activities of (\$129,630) during the nine months ended March 31, 2007.

Cash flow used in investing activities was (\$4,355) for the nine months ended March 31, 2008 as compared to cash used in investing activities of (\$13,702) during the nine months ended March 31, 2007.

Cash flow used by financing activities was (\$211,144) for the nine months ended March 31, 2008 as compared to cash provided by financing activities of \$4,355 for the nine months ended March 31, 2007.

While we expect that our capital needs in the foreseeable future may be met by cash-on-hand and positive cash-flow, there is no assurance that the Company will have sufficient capital to finance its growth and business operations, or that such capital will be available on terms that are favorable to the Company or at all. In the current financial environment, it has been difficult for the Company to obtain equipment leases and other business financing. There is no assurance that we would be able to obtain additional working capital through the private placement of common stock or from any other source.

### **Off-Balance Sheet Arrangements**

None.

### **Item 3. CONTROLS AND PROCEDURES**

The Company's Chairman, Chief Executive Officer, and Acting Chief Financial Officer have evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this quarterly report and, based on this evaluation, has concluded that the disclosure controls and procedures are effective.

The Company's Board of Directors adopted Internal Controls Policies and Procedures that included Internal Controls Accounting Policy and Procedures, Approval Authority Limits

and Check Signing Authority Policy effective January 1, 2007 in accordance with Sarbanes Oxley.

The Company's Board of Directors adopted the Code of Conduct that applies to all of the directors, officers and employees of the Company on September 24, 2007.

There have been no changes in the Company's internal control over financial reporting that occurred during the Company's first fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## **PART II. - OTHER INFORMATION**

### **Item 1. LEGAL PROCEEDINGS**

None.

### **Item 2. CHANGES IN SECURITIES**

During the three months ended March 31, 2008, the Company issued 38,635,583 shares of common stock at prices ranging from \$.0023 per share to \$.004 per share for the conversion of the Cornell debenture resulting in an outstanding balance reduction of \$135,673.91.

### **Item 3. DEFAULTS UPON SENIOR SECURITIES**

None.

### **Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

None.

### **Item 5. OTHER INFORMATION**

Effective as of October 23, 2007, the Company signed a Nonexclusive Technology License Agreement (the "License Agreement") with Zingerang Software, Inc., a California corporation ("Zingerang"). The Company granted a non-exclusive, worldwide, sub-licensable, non-transferable, royalty-bearing right and license to make, have made, import, use, offer for sale, sell, reproduce, distribute, display, perform or otherwise exploit the Company's Roaming Messenger® technology, Roaming Messenger® and eCapsule® trademarks, and patent application numbers 20060165030, 20060123396, and 20030110097 (collectively, the "Roaming Messenger Technology") for a period of five years. Warp 9 is entitled to receive royalties based on a percentage of gross sales and retain ownership of the technology and trademarks, as well as any improvements and derivatives created by Zingerang.

**Item 6. EXHIBITS AND REPORTS ON FORM 8-K**

(a) Exhibits

EXHIBIT NO.	DESCRIPTION
3.1	Articles of Incorporation (1)
3.2	Bylaws (1)
4.1	Specimen Certificate for Common Stock (1)
4.2	Non-Qualified Employee Stock Option Plan (2)
10.1	First Agreement and Plan of Reorganization between Latinocare Management Corporation, a Nevada corporation, and Warp 9, Inc., a Delaware corporation (3)
10.2	Second Agreement and Plan of Reorganization between Latinocare Management Corporation, a Nevada corporation, and Warp 9, Inc., a Delaware corporation (4)
10.3	Exchange Agreement and Representations for Shareholders of Warp 9, Inc.(3)
10.4	Termination and Assignment (5)
31.1	Section 302 Certification
32.1	Section 906 Certification

(1)Incorporated by reference from the exhibits included with the Company's prior Report on Form 10-KSB filed with the Securities and Exchange Commission, dated March 31, 2002.

(2)Incorporated by reference from the exhibits included in the Company's Information Statement filed with the Securities and Exchange Commission, dated August 1, 2003.

(3)Incorporated by reference from the exhibits included with the Company's prior Report on Form SC 14F1 filed with the Securities and Exchange Commission, dated April 8, 2003.

(4)Incorporated by reference from the exhibits included with the Company's prior Report on Form 8K filed with the Securities and Exchange Commission, dated May 30, 2003.

(5)Incorporated by reference from the exhibits included with the Company's prior Report on Form 8K filed with the Securities and Exchange Commission, dated May 7, 2007.

(b) The following is a list of Current Reports on Form 8-K filed by the Company during and subsequent to the quarter for which this report is filed.

None.

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: May 13, 2008

WARP 9, INC.  
(Registrant)

By: *\s\Harinder Dhillon*  
Harinder Dhillon, Chief Executive Officer and  
President

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

By: *\s\Louie Ucciferri*  
Louie Ucciferri, Chairman  
Corporate Secretary, Acting  
Chief Financial Officer  
(Principal Financial / Accounting  
Officer)

Dated: May 13, 2008

By: *\s\Harinder Dhillon*  
Harinder Dhillon, Chief Executive  
Officer and President  
(Principal Executive Officer)

Dated: May 13, 2008