

DRS TECHNOLOGIES INC
Form 10-Q
February 09, 2005

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**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 10-Q

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the quarterly period ended December 31, 2004

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the transition period from _____ to
Commission file number 1-8533

DRS Technologies, Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

13-2632319

(IRS Employer Identification No.)

5 Sylvan Way, Parsippany, New Jersey 07054

(Address of principal executive offices)

(973) 898-1500

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2). Yes No

As of February 4, 2005, 27,322,891 shares of DRS Technologies, Inc. \$0.01 par value common stock were outstanding.

DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

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For the Quarter Ended December 31, 2004**

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PART I FINANCIAL INFORMATION

Item 1. Financial Statements

DRS TECHNOLOGIES, INC. AND SUBSIDIARIES
Consolidated Balance Sheets
(in thousands, except share data)
(Unaudited)

	December 31, 2004	March 31, 2004
Assets		
Current assets		
Cash and cash equivalents	\$ 258,169	\$ 56,790
Accounts receivable, net of allowances for doubtful accounts of \$3,539 and \$3,996 as of December 31, 2004 and March 31, 2004, respectively	248,041	234,195
Inventories, net	188,744	175,439
Prepaid expenses, deferred income taxes and other current assets	17,210	18,943
Assets of discontinued operations	38,864	40,614
	<u>751,028</u>	<u>525,981</u>
Total current assets		
Property, plant and equipment, less accumulated depreciation of \$97,800 and \$72,759 at December 31, 2004 and March 31, 2004, respectively	139,661	142,378
Acquired intangible assets, net	92,926	97,922
Goodwill	827,424	798,883
Other noncurrent assets	31,408	29,788
	<u>1,842,447</u>	<u>1,594,952</u>
Total assets		
Liabilities and Stockholders' Equity		
Current liabilities		
Current installments of long-term debt	\$ 2,683	\$ 5,864
Short-term bank debt		45
Accounts payable	100,412	84,292
Accrued expenses and other current liabilities	283,270	284,360
Liabilities of discontinued operations	11,263	12,757
	<u>397,628</u>	<u>387,318</u>
Total current liabilities		
Long-term debt, excluding current installments	748,551	565,530
Other liabilities	46,338	46,479
	<u>1,192,517</u>	<u>999,327</u>
Total liabilities		
Commitments and contingencies		
Stockholders' equity		
Preferred stock, no par value. Authorized 2,000,000 shares; none issued at December 31, 2004 and March 31, 2004		
Common Stock, \$.01 par value per share. Authorized 50,000,000 shares; issued 27,287,891 and 27,063,093 shares at December 31, 2004 and March 31, 2004, respectively	273	271
Additional paid-in capital	461,658	456,664
Retained earnings	182,880	139,247
Accumulated other comprehensive earnings	7,655	3,035
Unamortized stock compensation	(2,536)	(3,592)

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	December 31, 2004	March 31, 2004
Total stockholders' equity	649,930	595,625
Total liabilities and stockholders' equity	\$ 1,842,447	\$ 1,594,952

See accompanying Notes to Consolidated Financial Statements.

DRS TECHNOLOGIES, INC. AND SUBSIDIARIES
Consolidated Statements of Earnings
(in thousands, except share data)
(Unaudited)

	Three Months Ended December 31,		Nine Months Ended December 31,	
	2004	2003	2004	2003
Revenues	\$ 338,232	\$ 274,381	\$ 947,436	\$ 647,819
Costs and expenses	298,983	246,498	845,881	582,345
Operating income	39,249	27,883	101,555	65,474
Interest income	389	84	687	600
Interest and related expenses	9,447	7,511	27,447	14,689
Other expense	303	203	455	452
Earnings from continuing operations before minority interest and income taxes	29,888	20,253	74,340	50,933
Minority interest	551	537	1,476	1,326
Earnings from continuing operations before income taxes	29,337	19,716	72,864	49,607
Income taxes	12,500	8,474	31,053	21,626
Earnings from continuing operations	16,837	11,242	41,811	27,981
Earnings from discontinued operations, net of tax	624	391	1,822	391
Net earnings	\$ 17,461	\$ 11,633	\$ 43,633	\$ 28,372

Net earnings per share of common stock:

Basic earnings per share:					
Earnings from continuing operations	\$ 0.62	\$ 0.45	\$ 1.55	\$ 1.20	
Earnings from discontinued operations, net of tax	\$ 0.02	\$ 0.02	\$ 0.07	\$ 0.02	
Net earnings	\$ 0.64	\$ 0.46	\$ 1.61	\$ 1.21	
Diluted earnings per share:					
Earnings from continuing operations	\$ 0.60	\$ 0.44	\$ 1.51	\$ 1.17	
Earnings from discontinued operations, net of tax	\$ 0.02	\$ 0.02	\$ 0.07	\$ 0.02	
Net earnings	\$ 0.62	\$ 0.45	\$ 1.57	\$ 1.19	

See accompanying Notes to Consolidated Financial Statements.

DRS TECHNOLOGIES, INC. AND SUBSIDIARIES
Consolidated Statements of Cash Flows
(in thousands)
(Unaudited)

	Nine Months Ended December 31,	
	2004	2003
Cash Flows from Operating Activities		
Earnings from continuing operations	\$ 41,811	\$ 27,981
Adjustments to reconcile earnings from continuing operations to cash flows from operating activities of continuing operations:		
Depreciation and amortization	30,348	19,641
Stock-based compensation	923	94
Deferred income taxes	(378)	220
Inventory reserve and provision for doubtful accounts	2,925	2,663
Amortization and write-offs of deferred financing fees	2,576	1,214
Other, net	1,163	1,035
Changes in assets and liabilities, net of effects from business combinations:		
(Increase) decrease in accounts receivable	(3,262)	7,131
Increase in inventories	(6,378)	(23,501)
Decrease (increase) in prepaid expenses and other current assets	1,422	(3,363)
Increase in accounts payable	16,318	416
Increase (decrease) in accrued expenses and other current liabilities	832	(4,852)
(Decrease) increase in customer advances	(4,520)	8,470
Other, net	(2,432)	(168)
	81,348	36,981
Net cash provided by operating activities of continuing operations	81,348	36,981
Net cash provided by operating activities of discontinued operations	2,697	1,114
	84,045	38,095
Net cash provided by operating activities	84,045	38,095
Cash Flows from Investing Activities		
Capital expenditures	(20,742)	(15,693)
Acquisition-related payments, net	(45,141)	(243,999)
Disposition of property, plant and equipment	825	
Other, net	228	1,158
	(64,830)	(258,534)
Net cash used in investing activities of continuing operations	(64,830)	(258,534)
Net cash used in investing activities of discontinued operations	(596)	(176)
	(65,426)	(258,710)
Net cash used in investing activities	(65,426)	(258,710)
Cash Flows from Financing Activities		
Net (payments) borrowings of short-term debt	(82)	487
Additional borrowings of long-term debt		236,165
Proceeds from senior subordinated notes, including advanced interest	211,986	350,000
Debt issuance costs	(3,745)	(14,955)
Repayment of long-term debt	(30,218)	(419,343)
Proceeds from stock option exercises	3,316	1,041
Other, net	240	120
	181,497	153,515
Net cash provided by financing activities of continuing operations	181,497	153,515

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	Nine Months Ended December 31,	
	<u> </u>	<u> </u>
Net cash used in financing activities of discontinued operations	(23)	(4)
	<u> </u>	<u> </u>
Net cash provided by financing activities	181,474	153,511
Effect of exchange rates on cash and cash equivalents	1,286	852
	<u> </u>	<u> </u>
Net increase (decrease) in cash and cash equivalents	201,379	(66,252)
Cash and cash equivalents, beginning of period	56,790	95,938
	<u> </u>	<u> </u>
Cash and cash equivalents, end of period	\$ 258,169	\$ 29,686
	<u> </u>	<u> </u>

See accompanying Notes to Consolidated Financial Statements

DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Unaudited)

1. Basis of Presentation

The accompanying unaudited Consolidated Financial Statements of DRS Technologies, Inc., its wholly-owned subsidiaries and a partnership of which DRS owns an 80% controlling interest (hereinafter, DRS or the Company) have been prepared in accordance with accounting principles generally accepted in the United States of America and with the instructions to Form 10-Q and Article 10 of Regulation S-X. In the opinion of the Company, the interim consolidated financial information provided herein reflects all adjustments (consisting of normal and recurring adjustments) necessary for a fair presentation of the Company's consolidated financial position as of December 31, 2004, the results of its operations for the three- and nine-month periods ended December 31, 2004 and 2003, and its cash flows for the nine-month periods ended December 31, 2004 and 2003. The results of operations for the three- and nine-month periods ended December 31, 2004 are not necessarily indicative of the results to be expected for the full year. Certain fiscal 2004 amounts have been reclassified to conform to the fiscal 2005 presentation. These interim Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements of the Company for the fiscal year ended March 31, 2004, included in the Company's filing on Form 10-K, as amended, for the year ended March 31, 2004.

As more fully described in Note 3, during the three months ended December 31, 2004, Company management agreed to a plan to sell two of the operating units acquired in connection with the Company's acquisition of Integrated Defense Technologies, Inc. The two operating units are DRS Weather Systems, Inc. (DRS Weather) and DRS Broadcast Technology (DRS Broadcast). As a result of the planned divestiture, DRS Weather and DRS Broadcast's assets and liabilities to be disposed of are presented on the face of the balance sheet as "Assets of discontinued operations" and "Liabilities of discontinued operations", respectively, as of December 31, 2004. The results of operations of DRS Weather and DRS Broadcast for the three- and nine-month periods ended December 31, 2004 are included in the Consolidated Statements of Earnings as "Earnings from discontinued operations." The cash flows of the discontinued operations are also presented separately in the Consolidated Statement of Cash Flows for the nine months ended December 31, 2004. All corresponding prior year periods presented in the Consolidated Financial Statements have been restated to reflect the discontinued operations presentation.

On November 4, 2003, a wholly-owned subsidiary of the Company merged with and into Integrated Defense Technologies, Inc. (IDT) in a purchase business combination with IDT being the surviving corporation and continuing as a wholly-owned subsidiary of DRS (the Merger). The total consideration for the Merger consisted of \$261.3 million in cash (excluding cash acquired of \$27.5 million) and 4,323,172 shares of DRS common stock, or an aggregate value of approximately \$367.4 million, and the assumption of \$201.0 million in debt, including \$0.2 million of IDT's capital leases. The Company financed the Merger with borrowings under its credit facility, the issuance of \$350.0 million of senior subordinated notes and with existing cash on hand. The results of IDT's operations have been included in the Company's consolidated financial statements since the date of the Merger.

During the fourth quarter of the prior fiscal year, the Company implemented a new organizational operating structure that realigned its four legacy operating segments (i.e., the Electronic Systems Group, Electro-Optical Systems Group, Flight Safety and Communications Group, and the Intelligence, Training and Test Group) into two operating segments. The two new operating segments are the Command, Control, Communications, Computers and Intelligence Group (C4I Group) and the

Surveillance and Reconnaissance Group (SR Group). See Note 12 for a description of the operations of the C4I Group and SR Group. All prior-year amounts presented by operating segment have been restated to reflect the new operating segment structure.

During the second quarter of fiscal 2005, DRS Data and Imaging Systems Ltd. was consolidated into C4I Group's DRS Tactical Systems Ltd. operating unit, to achieve certain operating synergies. DRS Data and Imaging Systems Ltd. previously had been managed as a part of the SR Group. Prior year balances and results of operations for both the C4I Group and SR Group have been restated to reflect this management reporting change.

2. Acquisition

On December 14, 2004, the Company acquired certain assets and liabilities of Night Vision Equipment Co., Inc. and Excalibur Electro Optics, Inc. (collectively referred to as NVEC hereinafter), a privately held business headquartered in Allentown, Pennsylvania. The purchase price was \$42.5 million in cash (subject to a working capital adjustment), with additional consideration of up to a maximum of \$37.5 million payable upon achieving certain annual revenue targets (for a period of three years). In addition to purchase price, the Company recorded approximately \$0.3 million for acquisition-related costs. The results of NVEC's operations have been included in the Company's financial statements since the date of the acquisition.

NVEC is a manufacturer and marketer of innovative night vision products and combat identification systems. The company focuses on the rapid development and delivery of lightweight, affordable image intensification (I2) night vision, uncooled thermal imaging, reflective combat identification and laser-based products for U.S. and international militaries and paramilitary organizations. NVEC maintains research, development and production facilities in Prescott Valley, Arizona, and has production and sales agreements with leading infrared and thermal imaging divisions of several major U.S. prime contractors. The acquisition of NVEC is expected to enhance DRS's position in the uncooled infrared sensor and thermal imaging systems market, as well as provide increased access to and participation in homeland defense efforts at the federal, state and local levels. NVEC is being managed as part of the Company's SR Group.

The Company is in the process of obtaining a third-party valuation of certain assets (including acquired intangible assets), as well as performing its own internal assessment of certain other assets and liabilities; thus the preliminary allocation of the purchase price will change, and such change could be significant. As of December 31, 2004, the excess of the purchase price over the carrying value of the net assets acquired was \$32.8 million and this excess has been recorded as goodwill, which has been allocated to the SR Group; no amounts have been allocated to acquired intangible assets pending receipt of the third-party valuation. The Company expects to complete its purchase price allocation in the first quarter of fiscal 2006.

The following unaudited pro forma combined financial statement information (pro forma information) shows the results of operations of DRS for the three-month period ended December 31, 2004 and 2003, and the nine-month periods ended December 31, 2004 and 2003, as though the acquisition of NVEC had occurred at the beginning of each period presented. The pro forma information does not reflect an estimate of amortization for acquired intangible assets, as the valuation of the acquired intangible assets is currently in process. The pro forma information reflects an adjustment to tax effect NVEC's pre-tax earnings, using a statutory tax rate of 40.5%. The pro forma information presented is based on a preliminary purchase price allocation. Actual adjustments will be

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based on analyses of the assets acquired and liabilities assumed, including identifiable tangible and intangible assets and deferred tax assets and liabilities, as well as estimates of useful lives of tangible and amortizable intangible assets, which will be completed after DRS obtains the third-party valuation, performs its own internal assessments and reviews all available data. The pro forma information is presented for illustrative purposes only and is not necessarily indicative of the operating results that would have been achieved had the acquisition been completed as of the beginning of the periods presented, or of the results of operations that may be attained by DRS in the future.

	Unaudited			
	Three Months Ended December 31,		Nine Months Ended December 31	
	2004	2003	2004	2003
	(in thousands, except per-share data)			
Revenues	\$ 359,152	\$ 284,934	\$ 1,018,280	\$ 683,696
Earnings from continuing operations	\$ 20,342	\$ 13,094	\$ 55,007	\$ 35,352
Earnings from discontinued operations, net of tax	\$ 624	\$ 391	\$ 1,822	\$ 391
Net earnings	\$ 20,966	\$ 13,485	\$ 56,829	\$ 35,743
Basic Earnings Per Share				
Earnings from continuing operations	\$ 0.75	\$ 0.52	\$ 2.03	\$ 1.51
Earnings from discontinued operations	\$ 0.02	\$ 0.02	\$ 0.07	\$ 0.02
Net earnings	\$ 0.77	\$ 0.53	\$ 2.10	\$ 1.53
Diluted Earnings Per Share				
Earnings from continuing operations	\$ 0.73	\$ 0.51	\$ 1.98	\$ 1.48
Earnings from discontinued operations	\$ 0.02	\$ 0.02	\$ 0.07	\$ 0.02
Net earnings	\$ 0.75	\$ 0.52	\$ 2.05	\$ 1.50

3. Discontinued Operations

During the third quarter of fiscal 2005, Company management approved a plan to sell the assets and liabilities of two of its operating units, DRS Weather and DRS Broadcast. DRS Weather designs, develops and produces meteorological surveillance and analysis products, including Doppler weather radar systems, and DRS Broadcast is a manufacturer of radio frequency broadcast transmission equipment. On January 24, 2005, the Company signed a definitive agreement to sell both operating units to a single buyer for \$31.5 million. The Company anticipates that it will record a gain in connection with the sale. The transaction is expected to close during the fourth quarter of fiscal 2005.

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A summary of the operating results of the discontinued operations for the three- and nine-month periods ended December 31, 2004 and 2003 is as follows:

	Three Months Ended December 31,		Nine Months Ended December 31	
	2004	2003	2004	2003
	(in thousands)			
Revenues	\$ 8,212	\$ 6,255	\$ 27,759	\$ 6,255
Earnings before income taxes	\$ 1,030	\$ 635	\$ 3,020	\$ 635
Income tax expense	406	244	1,198	244
Earnings from discontinued operations	\$ 624	\$ 391	\$ 1,822	\$ 391

The assets and liabilities of the discontinued operations included in the December 31, 2004 and March 31, 2004 consolidated balance sheets are comprised of:

	December 31, 2004	March 31, 2004
	(in thousands)	
Accounts receivable, net	\$ 9,133	\$ 11,679
Inventories, net	5,298	3,029
Property, plant and equipment	7,117	7,164
Goodwill	9,744	9,744
Acquired intangible assets, net	6,915	7,273
Other assets	657	1,725
Assets held for sale	\$ 38,864	\$ 40,614
Accounts payable	\$ 1,843	\$ 1,745
Accrued liabilities and other current liabilities	8,974	10,888
Other liabilities	446	124
Liabilities held for sale	\$ 11,263	\$ 12,757

4. Stock-Based Compensation

The Company has one stock-based compensation plan, the 1996 Omnibus Plan (Omnibus Plan). Under the terms of the Omnibus Plan, stock options and restricted stock may be granted to key employees, directors and consultants of the Company. The Company accounts for stock options granted to employees and directors under the recognition and measurement principles of Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" and related interpretations (APB Opinion No. 25). Compensation expense for stock options granted to an employee or director is recognized in earnings based on the excess, if any, of the quoted market price of DRS common stock at the date of the grant, or other measurement date, over the amount an employee or director must pay to acquire the common stock. When the exercise price of the option granted to an employee or director equals or exceeds the quoted market price of DRS common stock at the date of grant, the Company does not recognize compensation expense. Compensation cost for restricted stock is recorded based on the quoted market price of DRS common stock on the date of grant.

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The Company elected not to adopt the fair-value-based method of accounting for stock-based employee compensation, as permitted by Statement of Financial Accounting Standards (SFAS) No. 123, "Accounting for Stock-Based Compensation," as amended by SFAS No. 148, "Accounting for Stock- Based Compensation Transition and Disclosure an amendment of SFAS No. 123." Had the Company adopted the fair-value-based method of accounting for stock-based employee compensation, it would have recorded a non-cash expense for the estimated grant-date fair value of the stock options that the Company had granted to its employees and directors.

The table below compares the "as reported" net earnings and earnings per share to the "pro forma" net earnings and earnings per share that the Company would have reported for the three- and nine-month periods ended December 31, 2004 and 2003, if it had elected to recognize compensation expense in accordance with the fair value-based method of accounting of SFAS 123. For purposes of determining the pro forma effects of SFAS 123, the estimated fair value of options granted was calculated using the Black-Scholes option pricing valuation model.

	Three Months Ended December 31,		Nine Months Ended December 31,	
	2004	2003	2004	2003
	(in thousands, except per-share data)			
Net earnings	17,461	11,633	43,633	28,372
Add: Stock-based compensation expense included in reported net earnings, net of related tax effects	173	56	549	56
Less: Total stock-based compensation expense determined under fair-value based method for all awards, net of related tax effects	(1,426)	(689)	(3,897)	(2,022)
Pro forma net earnings	\$ 16,208	\$ 11,000	\$ 40,285	\$ 26,406
Earnings per share:				
Basic as reported	\$ 0.64	\$ 0.46	\$ 1.61	\$ 1.21
Basic pro forma	\$ 0.60	\$ 0.44	\$ 1.49	\$ 1.13
Diluted as reported	\$ 0.62	\$ 0.45	\$ 1.57	\$ 1.19
Diluted pro forma	\$ 0.59	\$ 0.43	\$ 1.47	\$ 1.12

5. Inventories

Inventories are summarized as follows:

	December 31, 2004	March 31, 2004
	(in thousands)	
Work-in-process	\$ 209,313	\$ 180,044
General and administrative costs	43,180	37,854
Raw material and finished goods	23,042	24,123
	275,535	242,021
Less: Progress payments and certain customer advances	(77,696)	(59,522)
Inventory reserve	(9,095)	(7,060)
Total	\$ 188,744	\$ 175,439

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Inventoried contract costs for the Company's businesses that are primarily government contractors include certain general and administrative (G&A) costs, including internal research and development costs (IRAD) and bid and proposal costs (B&P). G&A, IRAD and B&P costs are allowable, indirect contract costs under U.S. Government regulations. The Company allocates these costs to certain contracts, and accounts for them as product costs, not as period expenses.

The table below presents a summary of G&A, IRAD and B&P costs included in inventoried contract costs and changes to them, including amounts charged to costs and expenses for the three- and nine-month periods ended December 31, 2004 and 2003. The cost data in the tables below do not include the G&A, IRAD and B&P costs for the Company's businesses that are not primarily U.S. Government contractors, as these costs are expensed as incurred:

	Three Months Ended December 31,		Nine Months Ended December 31,	
	2004	2003	2004	2003
	(in thousands)			
Balance in inventory at beginning of period	\$ 43,307	\$ 33,339	\$ 37,854	\$ 26,219
Add: Incurred costs	50,729	40,943	150,068	103,619
Less: Amounts included in costs and expenses	(50,856)	(37,702)	(144,742)	(93,258)
	\$ 43,180	\$ 36,580	\$ 43,180	\$ 36,580

Total expenditures for internal research and development amounted to approximately \$9.2 million and \$7.1 million for the three-month periods ended December 31, 2004 and 2003, respectively, and \$26.1 million and \$13.8 million, respectively, for the nine-month periods then ended.

6. Goodwill and Intangible Assets

The following presents certain information about the Company's acquired intangible assets as of December 31, 2004 and March 31, 2004. All acquired intangible assets are being amortized over their estimated useful lives, as indicated below, with no estimated residual values.

Acquired Intangible Assets	Weighted Average Amortization Period	Gross Carrying Amount	Accumulated Amortization	Net Balance
	(in thousands)			
As of December 31, 2004				
Technology-based intangibles	19 years	\$ 45,170	\$ (10,418)	\$ 34,752
Customer-related intangibles	19 years	67,281	(9,107)	58,174
Total		\$ 112,451	\$ (19,525)	\$ 92,926
As of March 31, 2004				
Technology-based intangibles	19 years	\$ 45,170	\$ (8,951)	\$ 36,219
Customer-related intangibles	19 years	67,281	(5,578)	61,703
Total		\$ 112,451	\$ (14,529)	\$ 97,922

The aggregate acquired intangible asset amortization expense for the three-month periods ended December 31, 2004 and 2003 was \$1.7 million and \$1.6 million, respectively, and for the nine-month periods ended December 31, 2004 and 2003 was \$5.0 million and \$3.4 million, respectively. The estimated acquired intangible amortization expense, based on gross carrying amounts at December 31,

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2004, is estimated to be \$6.6 million per year for fiscal 2005 through fiscal 2009 and \$6.4 million for fiscal 2010.

The following table reconciles the change in the carrying amount of goodwill by operating segment for the period from March 31, 2004 to December 31, 2004.

	<u>C4I Group</u>	<u>SR Group</u>	<u>Total</u>
	(in thousands)		
Balance as of March 31, 2004	\$ 441,359	\$ 357,524	\$ 798,883
NVEC acquisition		32,800	32,800
IDT purchase price allocation adjustments(a)	2,660	(7,132)	(4,472)
Purchase price allocation unexercised options(b)		(873)	(873)
Acquisition earn-out adjustment		118	118
Foreign currency translation adjustment	1,468		1,468
Return of escrowed purchase price	(500)		(500)
	<u>\$ 444,987</u>	<u>\$ 382,437</u>	<u>\$ 827,424</u>

- (a) During the third quarter of fiscal 2004, the Company acquired IDT. The following table summarizes the IDT purchase price allocation adjustments recorded during the nine months ended December 31, 2004.

	<u>C4I Group</u>	<u>SR Group</u>	<u>Total</u>
	(in thousands)		
Severance and related charges and facility exit costs	\$ 2,801	\$	\$ 2,801
Adjustments to fair value of acquired contracts, including the impact of contract options that expired unexercised	198	(6,436)	(6,238)
Other	(339)	(696)	(1,035)
	<u>\$ 2,660</u>	<u>\$ (7,132)</u>	<u>\$ (4,472)</u>

The \$2.8 million increase to goodwill is associated with an IDT merger-related facility consolidation. The Company anticipates terminating a total of approximately sixty individuals and exiting a leased facility, with the severance and lease payments being completed by the first quarter of fiscal 2006 and fiscal 2007, respectively. During the nine months ended December 31, 2004, an immaterial amount of the facility consolidation accrual was expended.

- (b) The decrease to goodwill of \$0.9 million reflects acquired contract options that expired unexercised during the nine months ended December 31, 2004.

7. Product Warranties

Product warranty costs are accrued when the products under warranty are delivered to the customer. Product warranty expense is recognized based on the terms of the product warranty and the related estimated costs, considering historical claims expense. Accrued warranty costs are reduced as these costs are incurred and as the warranty period expires and may be otherwise modified as specific product performance issues are identified and resolved. The following table presents the changes in the Company's accrual for product warranties for the nine months ended December 31, 2004 and 2003, which is included in accrued expenses and other current liabilities.

	Nine Months Ended December 31,	
	2004	2003
	(in thousands)	
Balance, beginning of period	\$ 23,279	\$ 19,365
Acquisition	25	6,000
Accruals for product warranties issued during the period	5,695	3,799
Settlements made during the period	(5,478)	(5,770)
Balance at December 31, 2004	\$ 23,521	\$ 23,394

8. Debt

	December 31, 2004	March 31, 2004
	(in thousands)	
Senior subordinated notes	\$ 560,000	\$ 350,000
Term loan	188,030	214,820
Other obligations	3,204	6,619
	751,234	571,439
Less:		
Current installments of long-term debt	(2,683)	(5,864)
Short-term bank debt		(45)
Total long-term debt	\$ 748,551	\$ 565,530

On October 30, 2003, the Company issued \$350.0 million of 6⁷/₈% Senior Subordinated Notes, due November 1, 2013 (the Notes). The Notes were issued under an indenture with The Bank of New York (the Indenture). Subject to a number of exceptions, the indenture restricts the Company's ability and the ability of its subsidiaries to incur more debt, pay dividends and make distributions, make certain investments, repurchase stock, create liens, enter into transactions with affiliates, enter into sale lease-back transactions, merge or consolidate, and transfer or sell assets. The Notes are unconditionally guaranteed, jointly and severally, by certain of DRS's current and any future wholly-owned domestic subsidiaries. The foreign subsidiaries and certain domestic subsidiaries of DRS do not guarantee the Notes. See Note 15, "Guarantor and Non-guarantor Financial Statements," for additional disclosure.

On December 23, 2004 the Company issued an additional \$200.0 million aggregate principal amount of 6⁷/₈% senior subordinated notes due 2013. The notes were offered as additional debt securities under the Indenture with identical terms as the existing Notes. The notes were priced at 105 percent of the principal amount, reflecting an effective interest rate of approximately 6.13%. The

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net proceeds of the offering were approximately \$208.2 million (including \$2.0 million of advanced interest on the new notes that had accrued from November 1, 2004 to December 23, 2004), after deducting \$3.7 million in commissions and other costs related to the debt issuance.

The Company was obligated, pursuant to the terms of its credit agreement, to offer the lenders under its senior credit facility (the Lenders) their pro rata share of the net proceeds of the offering. The Company made such offer and none of the Lenders requested their pro rata share.

The fair value of the senior subordinated debt at December 31, 2004 was approximately \$577.5 million.

The Company has a \$411.0 million credit facility (the Credit Facility), consisting of a \$175.0 million senior secured revolving line of credit and a \$236.0 million senior secured term loan, and have the ability to borrow up to two additional term loans totaling \$100.0 million at any time prior to maturity. As of December 31, 2004 and March 31, 2004, the Company had \$188.0 million and \$214.8 million, respectively, of term loans outstanding against the Credit Facility. The Credit Facility is guaranteed by substantially all of DRS's domestic subsidiaries. In addition, it is collateralized by liens on substantially all of the assets of the Company's subsidiary guarantors' and certain of DRS's other subsidiaries' assets and by a pledge of certain of the Company's non-guarantor subsidiaries' capital stock. The term loan and the revolving credit facility will mature in November 2010 and November 2008, respectively. The weighted average interest rate on the Company's term loans was 4.1% as of December 31, 2004 (3.0% as of March 31, 2004), excluding the impact of the Company's interest rate swap agreements and the amortization of debt issuance costs. As of December 31, 2004, the Company had \$141.9 million available under its revolving line of credit. There were no borrowings under the Company's revolving line of credit as of December 31, 2004 and March 31, 2004.

During the nine months ended December 31, 2004, the Company repaid \$25.0 million of its term loan, at its discretion, and recorded a \$0.6 million charge to interest and related expenses for the related write-off of a portion of debt issuance costs. On January 7, 2005, the Company repaid an additional \$10.0 million of its term loan at its discretion and recorded a \$0.2 million charge to interest and related expenses for the write-off of a portion of the debt issuance costs.

From time to time, the Company enters into standby letter-of-credit agreements with financial institutions and customers, primarily relating to the guarantee of its future performance on certain contracts to provide products and services and to secure advanced payments it has received from its customers. As of December 31, 2004, \$35.6 million was contingently payable under letters of credit. Approximately \$1.5 million and \$1.1 million of the letters of credit outstanding as of December 31, 2004 were issued under the Company's previous credit agreement and IDT's previous credit agreement, respectively, and are not considered when determining the availability under the Company's revolving line of credit.

The Company has a mortgage note payable that is secured by a lien on its facility located in Palm Bay, Florida, which bears interest at a rate equal to the one-month LIBOR plus 1.65%. The balance of the mortgage at both December 31, 2004 and March 31, 2004 was \$3.1 million. The Company had an interest rate swap relating to the mortgage that did not qualify for hedge accounting. Pursuant to the swap, the Company received interest at a variable rate equal to the one-month LIBOR plus 1.65% and paid interest at a fixed rate of 7.85%. During the third quarter of fiscal 2005, the Company terminated the swap and paid \$0.4 million, an amount that approximated the fair value of the swap at termination. On October 12, 2004, the Company paid the remaining \$3.0 million principal and related accrued interest on an \$8.0 million promissory note bearing interest at 6% per annum, relating to DRS's October 15, 2002 acquisition of DKD, Inc.

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At December 31, 2004, the Company had two interest rate swap agreements, each in the amount of \$25.0 million, with Wachovia Bank, N.A. and Bank of America Corporation (the Banks), respectively (both of which had expiration dates of September 30, 2008). The swap agreements effectively converted the variable interest rate on a total of \$50.0 million of the Company's term loan to a fixed interest rate. Under the terms of these swap agreements, the Company paid or received the difference between the variable interest rate payable by the Banks and the fixed 2.59% interest rate payable by the Company. These swap agreements were accounted for as cash flow hedges, and as such, changes in the fair values of the swap agreements were recorded as adjustments to accumulated other comprehensive earnings. On January 18, 2005, the Company terminated the two swap agreements. As a result of the termination, the Company received \$1.8 million in cash, which will be amortized into earnings over the remaining life of the Company's term loan.

9. Earnings Per Share

Basic earnings per share (EPS) is computed by dividing net earnings by the weighted average number of shares of common stock outstanding during each period. The computation of diluted earnings per share includes the effect of shares from the assumed exercise of dilutive stock options, restricted stock and restricted stock units. The following table presents the components of basic and diluted earnings per share:

	Three Months Ended December 31,		Nine Months Ended December 31,	
	2004	2003	2004	2003
(in thousands, except per-share data)				
Basic EPS computation				
Earnings from continuing operations	\$ 16,837	\$ 11,242	\$ 41,811	\$ 27,981
Earnings from discontinued operations	624	391	1,822	391
Net earnings	\$ 17,461	\$ 11,633	\$ 43,633	\$ 28,372
Weighted average common shares outstanding	27,116	25,222	27,042	23,379
Basic earnings per share:				
Earnings from continuing operations	\$ 0.62	\$ 0.45	\$ 1.55	\$ 1.20
Earnings from discontinued operations	\$ 0.02	\$ 0.02	\$ 0.07	\$ 0.02
Net earnings	\$ 0.64	\$ 0.46	\$ 1.61	\$ 1.21
Diluted EPS computation				
Earnings from continuing operations	\$ 16,837	\$ 11,242	\$ 41,811	\$ 27,981
Earnings from discontinued operations	624	391	1,822	391
Net earnings	\$ 17,461	\$ 11,633	\$ 43,633	\$ 28,372
Diluted common shares outstanding:				
Weighted average common shares outstanding	27,116	25,222	27,042	23,379
Stock options, restricted stock and restricted stock units	846	477	688	499
Diluted common shares outstanding	27,962	25,699	27,730	23,878
Diluted earnings per share:				
Earnings from continuing operations	\$ 0.60	\$ 0.44	\$ 1.51	\$ 1.17
Earnings from discontinued operations	\$ 0.02	\$ 0.02	\$ 0.07	\$ 0.02
Net earnings	\$ 0.62	\$ 0.45	\$ 1.57	\$ 1.19

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At December 31, 2004 and 2003, there were zero and 1,259,674 options outstanding, respectively, that are excluded from the quarterly EPS calculation because their inclusion would have had an antidilutive effect on EPS. At December 31, 2004 and 2003, there were 758,750 and 1,259,674 options outstanding, respectively, that are excluded from the year to date EPS calculation because their inclusion would have had an antidilutive effect on EPS.

10. Comprehensive earnings

The components of comprehensive earnings for the three- and nine-month periods ended December 31, 2004 and 2003 consisted of the following:

	Three Months Ended December 31,		Nine Months Ended December 31,	
	2004	2003	2004	2003
	(in thousands)			
Net earnings	\$ 17,461	\$ 11,633	\$ 43,633	\$ 28,372
Other comprehensive earnings:				
Foreign currency translation adjustments	2,969	2,854	3,831	6,332
Unrealized net gains on cash flow hedges, net of income taxes	187	329	789	993
Comprehensive earnings	\$ 20,617	\$ 14,816	\$ 48,253	\$ 35,697

11. Pensions and Other Employee Benefits

The following table summarizes the components of net periodic benefit cost for the Company's pension and postretirement benefit plans for the three- and nine-month periods ended December 31, 2004 and 2003. These plans are more fully described in Note 12 to the Company's Consolidated Financial Statements for the year ended March 31, 2004.

	Funded Defined Benefit Pension Plans		Postretirement Benefit Plans		Unfunded Supplemental Retirement Plans	
	Three Months Ended December 31,					
	2004	2003	2004	2003	2004	2003
	(in thousands)					
Service cost	\$ 961	\$ 722	\$ 134	\$ 126	\$ 104	\$ 110
Interest cost	1,455	1,140	238	173	241	164
Expected return on plan assets	(1,600)	(1,110)	(23)	(8)		
Amortization of unrecognized loss (gain)	32	135	23	(1)	1	31
Amortization of transition obligation			9	9		
Amortization of unrecognized prior-service cost	1				194	74
Net periodic benefit cost	\$ 849	\$ 887	\$ 381	\$ 299	\$ 540	\$ 379

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	Funded Defined Benefit Pension Plans		Postretirement Benefit Plans		Unfunded Supplemental Retirement Plans	
Nine Months Ended December 31,						
	2004	2003	2004	2003	2004	2003
(in thousands)						
Service cost	\$ 2,883	\$ 2,166	\$ 402	\$ 378	\$ 312	\$ 330
Interest cost	4,365	3,420	714	519	723	492
Expected return on plan assets	(4,800)	(3,330)	(69)	(24)		
Amortization of unrecognized loss (gain)	96	405	69	(3)	3	93
Amortization of transition obligation			27	27		
Amortization of unrecognized prior-service cost	3				582	222
Net periodic benefit cost	\$ 2,547	\$ 2,661	\$ 1,143	\$ 897	\$ 1,620	\$ 1,137

In December 2003, Congress passed the Medicare Prescription Drug, Improvement and Modernization Act of 2003 (Medicare Act). In January 2004, the Financial Accounting Standards Board (FASB) issued FASB Staff Position No. 106-1 (FSP 106-1), "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003." FSP 106-1 permitted the deferred recognition of the effects of the Medicare Act in the accounting for postretirement health care plans. The Company elected the deferral provided by this FSP. In May 2004, the FASB issued FASB Staff Position No. 106-2 (FSP 106-2), "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003." FSP 106-2 discusses the effect of the Medicare Act and supersedes FSP 106-1. FSP 106-2 requires companies to account for the reduction in accumulated postretirement benefit obligation (APBO) as an actuarial gain to be amortized into earnings over the average remaining service period of plan participants. FSP 106-2 is effective for the first interim or annual period beginning after June 15, 2004. Companies may adopt the FSP retroactively or prospectively. In the second quarter of fiscal 2005, DRS determined that the Medicare Act had no impact on the financial statements of the Company, as the Company's postretirement plans that provide for Medicare payments have fixed employer funding requirements that are lower than the Medicare Act's minimum funding requirements and, therefore, are not actuarially equivalent to be eligible for a subsidy.

12. Operating Segments

As discussed in Note 1, during the fourth quarter of fiscal 2004, the Company implemented a new organizational operating structure, which realigned all of the Company's businesses into two operating segments from four operating segments. The Company's two principal operating segments, on the basis of products and services offered, are: the Command, Control, Communications, Computers and Intelligence (C4I) Group and the Surveillance and Reconnaissance (SR) Group. All other operations are grouped in Other. During the second quarter of fiscal 2005, DRS Data and Imaging Systems Ltd. was consolidated into C4I Group's DRS Tactical Systems Ltd. operating unit, to achieve certain operating synergies. DRS Data and Imaging Systems Ltd. previously had been managed as a part of the SR Group. Prior-year balances and results of operations for both the C4I Group and SR Group have been restated to reflect this management reporting change.

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The C4I Group is comprised of the following product categories: Command, Control and Communications (C3), which includes naval display systems, ship communications systems, radar systems, technical support, electronic manufacturing and system integration services, secure voice and data communications; Power Systems, which includes the naval and industrial power generation, conversion, propulsion, distribution and control systems lines; Intelligence Technologies, which includes signals intelligence, data collection, processing and dissemination equipment; and Tactical Systems, which includes battle management tactical computer systems and peripherals product lines.

The SR Group is comprised of the following product categories: Reconnaissance, Surveillance and Target Acquisition (RSTA), which develops and produces and markets electro-optical sighting, targeting and weapon sensor systems, high-speed digital data and imaging systems, aircraft weapons alignment systems and provides electronic manufacturing services; Training & Control Systems, which develops and produces air combat training, unmanned vehicles, electronic warfare and network systems; and Test & Energy Management, which develops and produces electronic test, diagnostics and vehicle electronics.

Other includes the activities of DRS Corporate Headquarters and certain non-operating subsidiaries of the Company. Information about the Company's operating segments for the three- and nine-month periods ended December 31, 2004 and 2003 is as follows.

	C4I Group	SR Group	Other	Total
	(in thousands)			
Three Months Ended December 31, 2004				
Total revenues	\$ 189,589	\$ 151,745	\$	\$ 341,334
Intersegment revenues	(556)	(2,546)		(3,102)
	\$ 189,033	\$ 149,199	\$	\$ 338,232
Operating income (loss)	\$ 23,095	\$ 16,173	\$ (19)	\$ 39,249
Assets of continuing operations	\$ 778,182	\$ 748,782	\$ 276,619	\$ 1,803,583
Depreciation and amortization	\$ 3,145	\$ 5,831	\$ 725	\$ 9,701
Capital expenditures	\$ 3,033	\$ 3,431	\$ 698	\$ 7,162
Three Months Ended December 31, 2003				
Total revenues	\$ 160,981	\$ 114,378	\$	\$ 275,359
Intersegment revenues	(420)	(558)		(978)
	\$ 160,561	\$ 113,820	\$	\$ 274,381
Operating income (loss)	\$ 16,364	\$ 11,531	\$ (12)	\$ 27,883
Assets of continuing operations	\$ 768,944	\$ 664,763	\$ 172,665	\$ 1,606,372
Depreciation and amortization	\$ 3,315	\$ 4,680	\$ 627	\$ 8,622
Capital expenditures	\$ 2,180	\$ 3,015	\$ 1,386	\$ 6,581
Nine Months Ended December 31, 2004				
Total revenues	\$ 517,207	\$ 438,631	\$	\$ 955,838
Intersegment revenues	(1,466)	(6,936)		(8,402)
	\$ 515,741	\$ 431,695	\$	\$ 947,436
Operating income (loss)	\$ 55,772	\$ 45,888	\$ (105)	\$ 101,555
Assets of continuing operations	\$ 778,182	\$ 748,782	\$ 276,619	\$ 1,803,583
Depreciation and amortization	\$ 9,591	\$ 18,721	\$ 2,036	\$ 30,348
Capital expenditures	\$ 6,993	\$ 11,799	\$ 1,950	\$ 20,742

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	<u>C4I Group</u>	<u>SR Group</u>	<u>Other</u>	<u>Total</u>
	(in thousands)			
Nine Months Ended December 31, 2003				
Total revenues	\$ 381,106	\$ 268,798	\$	\$ 649,904
Intersegment revenues	(980)	(1,105)		(2,085)
External revenues	\$ 380,126	\$ 267,693	\$	\$ 647,819
Operating income (loss)	\$ 38,674	\$ 26,842	\$ (42)	\$ 65,474
Assets of continuing operations	\$ 768,944	\$ 664,763	\$ 172,665	\$ 1,606,372
Depreciation and amortization	\$ 7,271	\$ 10,650	\$ 1,720	\$ 19,641
Capital expenditures	\$ 4,811	\$ 7,677	\$ 3,205	\$ 15,693

The following table provides a reconciliation of total consolidated assets to total Assets of continuing operations presented above.

	<u>December 31,</u>	
	<u>2004</u>	<u>2003</u>
Assets of continuing operations	1,803,583	1,606,372
Assets of discontinued operations	38,864	37,994
Total assets	1,842,447	1,644,366

13. Supplemental Cash Flow Information

	<u>Nine Months Ended</u>	
	<u>December 31,</u>	
	<u>2004</u>	<u>2003</u>
	(in thousands)	
Cash paid for:		
Income taxes	\$ 7,271	\$ 6,664
Interest	\$ 30,523	\$ 8,656
Noncash investing and financing activities:		
Acquisition costs for business combinations, net	\$ 4,946	\$ 318

14. Contingencies and Related Party Transactions

Contingencies The Company is party to various legal actions and claims arising in the ordinary course of its business. In the Company's opinion, the Company has adequate legal defenses for each of the actions and claims, and believes that their ultimate disposition will not have a material adverse effect on the Company's consolidated financial position, results of operations or liquidity.

On October 3, 2001, a lawsuit was filed in the United States District Court of the Eastern District of New York by Miltope Corporation, a corporation of the State of Alabama, and IV Phoenix Group, Inc., a corporation of the State of New York, against DRS Technologies, Inc., DRS Electronic Systems, Inc. and a number of individual defendants, several of whom had been employed by DRS Electronic Systems, Inc. The plaintiffs' claims against DRS alleged infringement of a number of patents, breach of a confidentiality agreement, misappropriation of trade secrets, unjust enrichment and unfair competition. The claims relate generally to the activities of certain former employees of IV Phoenix Group and the hiring of some of those employees by the Company. The plaintiffs seek damages of not less than \$5.0 million for each of the

claims. The plaintiffs also allege claims for tortious interference with business relationships, tortious interference with contracts and conspiracy to breach fiduciary duty. The plaintiffs seek damages of not less than \$47.1 million for each claim. In addition, plaintiffs seek punitive and treble damages, injunctive relief and attorney's fees. In the Company's answer, the Company has denied the plaintiffs' allegations and intend to vigorously defend this action. In February 2002, plaintiffs filed an amended complaint, which eliminated the patent infringement claims and added claims related to statutory and common-law trademark infringement. Discovery has been completed, and the trial began on February 7, 2005. The Company believes that it has meritorious defenses and does not believe the action will have a material adverse effect on our financial position, results of operations or liquidity. The Company has accrued \$2.0 million in connection with attempting to resolve this matter; including a \$1.0 million charge recorded in the three-month period ended September 30, 2004. However, the Company may incur charges in excess of that amount, but is unable at this time to reasonably estimate the possible range of additional loss. The Company will continue to evaluate its estimate to the extent additional information arises.

Some environmental laws, such as the Comprehensive Environmental Response, Compensation and Liability Act of 1980 (also known as CERCLA or the Superfund law) and similar state statutes, can impose liability for the entire cost of the cleanup of contaminated sites upon any of the current or former site owners or operators (or upon parties who sent waste to these sites), regardless of the lawfulness of the original activities that led to the contamination. In July 2000, prior to its acquisition by IDT, and prior to acquisition of IDT, Tech-Sym Corporation received a Section 104(e) Request for Information from the National Park Service (NPS), pursuant to CERCLA, regarding a site known as the Orphan Mine site in the Grand Canyon National Park, Arizona, which is the subject of an NPS investigation regarding the presence of residual radioactive materials and contamination. Tech-Sym Corporation's predecessor operated this uranium mine from 1956 to 1967. In 1962, the land was sold to the U.S. Government, although the mining rights for the next twenty-five years were retained. Tech-Sym Corporation sold the mining rights in 1967, and the Company believes that the mine was operated until approximately 1972. The Company believes that there are several other companies in the chain of title to the mining rights subsequent to Tech-Sym, and, accordingly, that there are several other potentially responsible parties (PRPs) for the environmental conditions at the site, including the U.S. Government as owner of the land. During its period of ownership, IDT retained a technical consultant in connection with this matter, who conducted a limited, preliminary review of site conditions and communicated with the NPS regarding actions that may be required at the site by all of the PRPs. In addition, the Company retained a technical consultant, who reviewed the existing documentation. Although the NPS has not yet made a demand on the Company, nor, to the Company's knowledge, on any other PRP, the agency informed the Company in late January 2005 that it intends to deliver an Engineering Evaluation/Cost Analysis Work Plan under CERCLA within the next several weeks. The initial remediation estimate for the site was \$0.8 million and the second was \$1.0 million, each developed independently of the other. As of December 31, 2004 and March 31, 2004, the Company has approximately \$1.0 million accrued in connection with the potential remediation effort at the Orphan Mine site, an event that the Company believes to be probable. In such event, the Company may incur charges in excess of that amount and/or may have its liability reduced to the extent that other PRPs are required to participate in the remediation effort. The Company will continue to evaluate its estimate to the extent additional information arises. No assurances can be made, however, that material changes will not occur.

On November 24, 2004, a lawsuit was filed in the United States District Court for the District of Colorado by ITT Industries, Inc., a corporation of the State of Indiana, against DRS Tactical Systems, Inc. The plaintiff alleges DRS breached a subcontract between DRS and ITT, and seeks

damages in excess of \$5.0 million. The claim generally relates to the performance by DRS and its predecessors, DRS Tactical Systems (West), Inc. and Catalina Research Inc., under a subcontract for a Spectral Monitoring Subsystem, which is a component being supplied to ITT under ITT's prime contract with the US Army Communications-Electronics Command for an Integrated Monitoring and Power Control Subsystem for military satellite communications. Our answer to the claim is due on February 14, 2005. The Company believes that it has meritorious defenses, as well as potential counterclaims, and does not believe the action will have a material adverse effect on its financial position, results of operations or liquidity.

Related Party Transactions The Company currently leases a building in Oakland, New Jersey, owned by LDR Realty Co., a partnership that was wholly owned in equal amounts by David E. Gross, DRS's cofounder and the former President and Chief Technical Officer, and the late Leonard Newman, DRS's cofounder and the former Chairman of the Board, Chief Executive Officer and Secretary and the father of Mark Newman, the Company's current Chairman of the Board, President and Chief Executive Officer. The lease agreement with a monthly rental of \$21,152 expires on April 30, 2007. Following Leonard Newman's death in November 1998, Mrs. Ruth Newman, the wife of Leonard Newman and the mother of Mark Newman, succeeded to Leonard Newman's interest in LDR Realty Co.

Skadden, Arps, Slate, Meagher & Flom LLP, a law firm to which a member of our Board is of counsel, provided legal services to DRS during the nine months ended December 31, 2004 and 2003. The amount paid to the firm during each period was approximately \$0.7 million and \$1.0 million, respectively.

Kronish Lieb Weiner & Hellman LLP, a law firm of which Alison Newman, sister of Mark Newman, is a partner, provided legal services to DRS during the three-months and nine months ended December 31, 2003. The amounts paid to the firm during each period were less than \$10 thousand.

15. Guarantor and Non-Guarantor Financial Statements

As further discussed in Note 8, "Debt," at December 31, 2004, the Company has \$550.0 million of 6⁷/₈% Senior Subordinated Notes outstanding. The Notes are fully and unconditionally guaranteed, jointly and severally, by the Company's wholly-owned domestic subsidiaries (the Guarantor Subsidiaries). The foreign subsidiaries and certain domestic subsidiaries of DRS (the Non-Guarantor Subsidiaries) do not guarantee the Notes. The following condensed consolidating financial information presents the Condensed Consolidating Balance Sheets as of December 31, 2004 and March 31, 2004, the Condensed Consolidating Statements of Earnings for the three- and nine-month periods ended December 31, 2004 and 2003, and the Condensed Consolidating Statements of Cash Flows for the nine months ended December 31, 2004 and 2003 for:

- a) DRS Technologies, Inc. (the Parent),
- b) the Guarantor Subsidiaries,
- c) the Non-guarantor Subsidiaries, and
- d) DRS Technologies, Inc. on a consolidated basis

The information includes elimination entries necessary to consolidate the Parent with the Guarantor and Non-guarantor Subsidiaries. The Guarantor and Non-guarantor Subsidiaries are presented on a combined basis. The principal elimination entries eliminate investments in subsidiaries and intercompany balances and transactions. Separate financial statements for each of the Guarantor and Non-guarantor Subsidiaries are not presented because management believes such financial statements would not be meaningful to investors.

Condensed Consolidating Balance Sheet
As of December 31, 2004
(in thousands)

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Assets					
Current assets					
Cash and cash equivalents	\$ 243,691	\$ 1,981	\$ 12,497	\$	\$ 258,169
Accounts receivable, net	3	211,568	36,470		248,041
Inventories, net		147,543	41,201		188,744
Prepaid expenses, deferred income taxes and other current assets	861	14,474	2,425	(550)	17,210
Assets of discontinued operations		38,864			38,864
Intercompany receivables	490,714	9,449	23,819	(523,982)	
Total current assets	735,269	423,879	116,412	(524,532)	751,028
Property, plant and equipment, net	9,745	123,232	6,684		139,661
Acquired intangibles, net		92,926			92,926
Goodwill		781,198	46,226		827,424
Deferred income taxes and other noncurrent assets	24,800	5,010	2,892	(1,294)	31,408
Investment in subsidiaries	397,168	49,635		(446,803)	
Total assets	\$ 1,166,982	\$ 1,475,880	\$ 172,214	\$ (972,629)	\$ 1,842,447
Liabilities and Stockholders' Equity					
Current liabilities					
Current installments of long-term debt	\$ 2,360	\$ 323	\$	\$	\$ 2,683
Short-term bank debt					
Accounts payable	2,520	76,846	21,046		100,412
Accrued expenses and other current liabilities	19,917	242,831	21,819	(1,297)	283,270
Liabilities of discontinued operations		11,263			11,263
Intercompany payables	3,141	526,130	43,512	(572,783)	
Total current liabilities	27,938	857,393	86,377	(574,080)	397,628
Long-term debt, excluding current installments	745,668	2,883			748,551
Other liabilities	7,184	28,125	12,323	(1,294)	46,338
Total liabilities	780,790	888,401	98,700	(575,374)	1,192,517
Total stockholders' equity	386,192	587,479	73,514	(397,255)	649,930
Total liabilities and stockholders' equity	\$ 1,166,982	\$ 1,475,880	\$ 172,214	\$ (972,629)	\$ 1,842,447

Condensed Consolidating Balance Sheet
As of March 31, 2004
(in thousands)

	<u>Parent Company</u>	<u>Guarantor Subsidiaries</u>	<u>Non- Guarantor Subsidiaries</u>	<u>Eliminations</u>	<u>Consolidated</u>
Assets					
Current assets					
Cash and cash equivalents	\$ 55,342	\$ (5,630)	\$ 7,078	\$	\$ 56,790
Accounts receivable, net	3	196,455	37,737		234,195
Inventories, net		140,469	35,056	(86)	175,439
Prepaid expenses, deferred income taxes and other current assets	6,208	11,654	1,256	(175)	18,943
Assets of discontinued operations		40,614			40,614
Intercompany receivables	539,192	121,242	27,841	(688,275)	
Total current assets	600,745	504,804	108,968	(688,536)	525,981
Property, plant and equipment, net	9,853	126,165	6,360		142,378
Acquired intangibles, net		97,922			97,922
Goodwill		744,013	54,870		798,883
Deferred income taxes and other noncurrent assets	23,172	5,019	2,891	(1,294)	29,788
Investment in subsidiaries	380,049	35,636		(415,685)	
Total assets	\$ 1,013,819	\$ 1,513,559	\$ 173,089	\$ (1,105,515)	\$ 1,594,952
Liabilities and Stockholders' Equity					
Current liabilities					
Current installments of long-term debt	\$ 5,360	\$ 504	\$	\$	\$ 5,864
Short-term bank debt		1	44		45
Accounts payable	2,415	70,442	11,435		84,292
Accrued expenses and other current liabilities	19,315	244,479	20,634	(68)	284,360
Liabilities of discontinued operations		12,757			12,757
Intercompany payables	89,148	575,893	72,545	(737,586)	
Total current liabilities	116,238	904,076	104,658	(737,654)	387,318
Long-term debt, excluding current installments	562,461	3,069			565,530
Other liabilities	6,724	30,159	10,890	(1,294)	46,479
Total liabilities	685,423	937,304	115,548	(738,948)	999,327
Total stockholders' equity	328,396	576,255	57,541	(366,567)	595,625
Total liabilities and stockholders' equity	\$ 1,013,819	\$ 1,513,559	\$ 173,089	\$ (1,105,515)	\$ 1,594,952

Condensed Consolidating Statements of Earnings
Three Months Ended December 31, 2004
(in thousands)

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Revenues	\$	\$ 288,772	\$ 55,703	\$ (6,243)	\$ 338,232
Costs and expenses	19	252,313	52,896	(6,245)	298,983
Operating income	(19)	36,459	2,807	2	39,249
Interest income	302	62	25		389
Interest and related expenses	9,334	69	44		9,447
Other income (expense), net	26	(123)	(206)		(303)
Management fees	485	(446)	(39)		
Royalties	586		(586)		
Intercompany interest	6,289	(6,303)	14		
Earnings before minority interest and income taxes	(1,665)	29,580	1,971	2	29,888
Minority interests			551		551
Earnings before income taxes	(1,665)	29,580	1,420	2	29,337
Income taxes	(709)	12,604	604	1	12,500
Earnings from continuing operations	(956)	16,976	816	1	16,837
Earnings from discontinued operations, net of tax		624			624
Net earnings	\$ (956)	\$ 17,600	\$ 816	\$ 1	\$ 17,461

Condensed Consolidating Statements of Earnings
Three Months Ended December 31, 2003
(in thousands)

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Revenues	\$	\$ 226,760	\$ 61,207	\$ (13,586)	\$ 274,381
Costs and expenses	26	202,170	57,890	(13,588)	246,498
Operating income	(26)	24,590	3,317	2	27,883
Interest income	71	1	12		84
Interest and related expenses	7,428	51	32		7,511
Other income (expense), net	39	54	(296)		(203)
Management fees	350	(323)	(27)		
Royalties	501		(501)		
Intercompany interest	706	(152)	(300)	(254)	
Earnings before minority interest and income taxes	(5,787)	24,119	2,173	(252)	20,253
Minority interests			537		537
Earnings before income taxes	(5,787)	24,119	1,636	(252)	19,716
Income taxes	(2,505)	10,384	706	(111)	8,474
Earnings from continuing operations	(3,282)	13,735	930	(141)	11,242
Earnings from discontinued operations, net of tax		391			391
Net earnings	\$ (3,282)	\$ 14,126	\$ 930	\$ (141)	\$ 11,633

Condensed Consolidating Statements of Earnings
Nine Months Ended December 31, 2004
(in thousands)

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Revenues	\$	\$ 808,499	\$ 153,822	\$ (14,885)	\$ 947,436
Costs and expenses	102	712,866	147,881	(14,968)	845,881
Operating income	(102)	95,633	5,941	83	101,555
Interest income	575	62	50		687
Interest and related expenses	27,194	128	125		27,447
Other income (expense), net	121	(82)	(494)		(455)
Management fees	1,320	(1,212)	(108)		
Royalties	1,378		(1,378)		
Intercompany interest	20,647	(20,298)	(349)		
Earnings before minority interest and income taxes	(3,255)	73,975	3,537	83	74,340
Minority interests			1,476		1,476
Earnings before income taxes	(3,255)	73,975	2,061	83	72,864
Income taxes	(1,386)	31,524	878	37	31,053
Earnings from continuing operations	(1,869)	42,451	1,183	46	41,811
Earnings from discontinued operations, net of tax		1,822			1,822
Net earnings	\$ (1,869)	\$ 44,273	\$ 1,183	\$ 46	\$ 43,633

Condensed Consolidating Statements of Earnings
Nine Months Ended December 31, 2003
(in thousands)

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Revenues	\$	\$ 535,551	\$ 121,770	\$ (9,502)	\$ 647,819
Costs and expenses	56	477,531	114,260	(9,502)	582,345
Operating income	(56)	58,020	7,510		65,474
Interest income	472	1	127		600
Interest and related expenses	14,248	220	221		14,689
Other income (expense), net	127	161	(740)		(452)
Management fees	896	(817)	(79)		
Royalties	1,083		(1,083)		
Intercompany interest	1,792	(883)	(909)		
Earnings before minority interest and income taxes	(9,934)	56,262	4,605		50,933
Minority interests			1,326		1,326
Earnings before income taxes	(9,934)	56,262	3,279		49,607
Income taxes	(4,330)	24,527	1,429		21,626
Earnings from continuing operations	(5,604)	31,735	1,850		27,981
Earnings from discontinued operations, net of tax		391			391
Net earnings	\$ (5,604)	\$ 32,126	\$ 1,850	\$	\$ 28,372

Condensed Consolidating Statements of Cash Flows
Nine Months Ended December 31, 2004
(in thousands)

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Net cash (used in) provided by operating activities of continuing operations	\$ (29,729)	\$ 97,020	\$ 14,057	\$	\$ 81,348
Net cash provided by operating activities of discontinued operations		2,697			2,697
Net cash (used in) provided by operating activities	(29,729)	99,717	14,057		84,045
Cash Flows from Investing Activities					
Capital expenditures	(1,950)	(17,348)	(1,444)		(20,742)
Acquisition-related payments	(494)	(44,647)			(45,141)
Other investing activities	39	874	140		1,053
Net cash used in investing activities of continuing operations	(2,405)	(61,121)	(1,304)		(64,830)
Net cash used in investing activities of discontinued operations		(596)			(596)
Net cash used in investing activities	(2,405)	(61,717)	(1,304)		(65,426)
Cash Flows from Financing Activities					
Net payments of short-term debt			(82)		(82)
Proceeds from senior subordinated notes	211,986				211,986
Debt issuance costs	(3,745)				(3,745)
Repayments on long-term debt	(29,793)	(425)			(30,218)
Proceeds from stock option exercises	3,316				3,316
Borrowings from (repayments to) Parent Company	38,719	(30,181)	(8,538)		
Other, net		240			240
Net cash provided by (used in) financing activities of continuing operations	220,483	(30,366)	(8,620)		181,497
Net cash used in financing activities of discontinued operations		(23)			(23)
Net cash provided by (used in) financing activities	220,483	(30,389)	(8,620)		181,474
Effects of exchange rates on cash and cash equivalents			1,286		1,286
Net increase in cash and cash equivalents	188,349	7,611	5,419		201,379
Cash and cash equivalents, beginning of year	55,342	(5,630)	7,078		56,790
	\$ 243,691	\$ 1,981	\$ 12,497	\$	\$ 258,169

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	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Cash and cash equivalents, end of year					

Condensed Consolidating Statements of Cash Flows
Nine Months Ended December 31, 2003
(in thousands)

	<u>Parent Company</u>	<u>Guarantor Subsidiaries</u>	<u>Non- Guarantor Subsidiaries</u>	<u>Eliminations</u>	<u>Consolidated</u>
Net cash (used in) provided by operating activities of continuing operations	\$ (143,508)	\$ 171,018	\$ 9,471	\$	\$ 36,981
Net cash provided by operating activities of discontinued operations		1,114			1,114
Net cash (used in) provided by operating activities	(143,508)	172,132	9,471		38,095
Cash Flows from Investing Activities					
Capital expenditures	(3,207)	(11,742)	(744)		(15,693)
Acquisition-related payments	(202,375)	(18,223)	(23,401)		(243,999)
Other investing activities	326	834	(2)		1,158
Net cash used in investing activities of continuing operations	(205,256)	(29,131)	(24,147)		(258,534)
Net cash used in investing activities of discontinued operations		(176)			(176)
Net cash used in investing activities	(205,256)	(29,307)	(24,147)		(258,710)
Cash Flows from Financing Activities					
Net borrowings of short-term debt			487		487
Additional borrowings of long-term debt	236,000	165			236,165
Proceeds from senior subordinated notes	350,000				350,000
Debt issuance costs	(14,955)				(14,955)
Repayments on long-term debt	(418,891)	(452)			(419,343)
Proceeds from stock option exercises	1,041				1,041
Borrowings from (repayments to) Parent Company	131,704	(142,748)	11,044		
Other, net	120				120
Net cash provided by (used in) financing activities of continuing operations	285,019	(143,035)	11,531		153,515
Net cash provided by (used in) financing activities of discontinued operations		(4)			(4)
Net cash provided by (used in) financing activities	285,019	(143,039)	11,531		153,511
Effects of exchange rates on cash and cash equivalents					
		(558)	1,410		852
	(63,745)	(772)	(1,735)		(66,252)

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	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Net decrease in cash and cash equivalents					
Cash and cash equivalents, beginning of year	88,114	3,251	4,573		95,938
Cash and cash equivalents, end of year	\$ 24,369	\$ 2,479	\$ 2,838	\$	\$ 29,686

16. Recently Issued Accounting Pronouncements

In response to the enactment of the American Job Creation Act of 2004 (the "Jobs Act") on October 22, 2004, the FASB issued FASB Staff Position No. 109-1, "Application of FASB Statement No. 109, *Accounting for Income Taxes*, for the Tax Deduction Provided to U.S. Based Manufacturers" (FSP 109-1), and FSP No.109-2, "Accounting and Disclosure Guidance for the Foreign Earnings Repatriation Provisions within the American Jobs Creation Act of 2004" (FSP 109-2).

FSP No. 109-1 clarifies how to apply SFAS No. 109 to the new law's tax deduction for income attributable to "domestic production activities." The fully phased-in tax deduction is up to nine percent of the lesser of taxable income or "qualified production activities income," as defined by the Jobs Act. The staff position requires that the deduction be accounted for as a special deduction in the period earned, not as a tax-rate reduction. As a result, the Company will recognize a reduction in its provision for income taxes for the domestic production activities in the quarterly period(s) in which the Company is eligible for the deduction.

The Jobs Act includes a provision that encourages companies to reinvest foreign earnings in the U.S. by temporarily making certain dividends received by a U.S. corporation from controlled foreign corporations eligible for an 85% dividends-received deduction. The Company may elect to take this special one-time deduction for dividends received during the fiscal year ending March 31, 2005 or 2006. FSP 109-2 permits time beyond the financial reporting period of enactment date to evaluate the effect of the Jobs Act on its plan for reinvestment or repatriation of foreign earnings for purposes of applying SFAS No. 109. The Company is still in the process of evaluating the effects of the repatriation provision. The related range of income tax effects of such repatriation cannot be reasonably estimated at the time of issuance of these financial statements. As provided for in FSP 109-2, there have been no amounts recognized under the repatriation provision to date and accordingly, there has been no effect on income tax expense (or benefit) included in these consolidated financial statements as of and for the three and nine months ended December 31, 2004.

In November 2004, the FASB issued SFAS No. 151, "Inventory Costs An Amendment of ARB No. 43, Chapter 4" (SFAS No. 151). SFAS No. 151 amends the guidance in ARB No. 43, Chapter 4, "Inventory Pricing," to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs, and wasted material (spoilage). Among other provisions, the new rule requires that items such as idle facility expense, excessive spoilage, double freight, and rehandling costs be recognized as current-period charges regardless of whether they meet the criterion of "so abnormal" as stated in ARB No. 43. Additionally, SFAS No. 151 requires that the allocation of fixed production overheads to the costs of conversion be based on the normal capacity of the production facilities. SFAS No. 151 is effective for fiscal years beginning after June 15, 2005 and is required to be adopted by the Company in the first quarter of fiscal 2007, beginning on April 1, 2006. The Company is currently evaluating the effect that the adoption of SFAS No. 151 will have on its consolidated results of operations and financial condition but does not expect SFAS No. 151 to have a material impact.

In December 2004, the FASB issued SFAS No. 123 (revised 2004), "Share-Based Payment" (SFAS No. 123R), which replaces SFAS No. 123 and supercedes APB Opinion No. 25. SFAS No. 123R addresses the accounting for transactions in which an enterprise receives employee services in exchange for (a) equity instruments of the enterprise or (b) liabilities that are based on the fair value of the enterprise's equity instruments or that may be settled by the issuance of such equity instruments. SFAS No. 123R requires all share-based payments to employees, including grants of employee stock options

and restrictive stock grants and units, to be recognized as a compensation cost based on their fair values. The pro forma disclosures previously permitted under SFAS No. 123 no longer will be an alternative to financial statement recognition. The Company is required to adopt SFAS No. 123R no later than July 1, 2005. Under SFAS No. 123R, the Company must determine the appropriate fair value model to be used for valuing share-based payments, the amortization method for compensation cost and the transition method to be used at date of adoption. The transition methods include prospective and retroactive adoption options. Under the retroactive option, prior periods may be restated either as of the beginning of the year of adoption or for all periods presented. The prospective method requires that compensation expense be recorded for all unvested stock options and restricted stock at the beginning of the first quarter of adoption of SFAS No. 123R, while the retroactive methods would record compensation expense for all unvested stock options and restricted stock beginning with the first period restated. The Company is evaluating the requirements of SFAS No. 123R and expects that the adoption of SFAS No. 123R will have a material impact on the Company's consolidated results of operations and earnings per share. The Company has not yet determined the method of adoption or the effect of adopting SFAS No. 123R, and it has not determined whether the adoption will result in amounts that are similar to the current pro forma disclosures under SFAS No. 123 included in Note 4 above.

In December 2004, the FASB issued SFAS No. 153, "Exchanges of Nonmonetary Assets - An Amendment of APB Opinion No. 29, Accounting for Nonmonetary Transactions" (SFAS No. 153). SFAS No. 153 eliminates the exception from fair value measurement for nonmonetary exchanges of similar productive assets in paragraph 21(b) of APB Opinion No. 29, "Accounting for Nonmonetary Transactions," and replaces it with an exception for exchanges that do not have commercial substance. SFAS No. 153 specifies that a nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. SFAS No. 153 is effective for nonmonetary exchanges occurring in fiscal periods beginning after June 15, 2005 and is required to be adopted by the Company in the quarter, beginning on July 1, 2005. The Company is currently evaluating the effect that the adoption of SFAS No. 153 will have on its consolidated results of operations and financial condition but does not expect it to have a material impact.

