Piedmont Office Realty Trust, Inc.

Form 10-Q

October 30, 2018

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT of 1934 For the Quarterly Period Ended September 30, 2018 OR 0

TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT of 1934

For the Transition Period From _____ To _____

Commission file number 001-34626

PIEDMONT OFFICE REALTY TRUST, INC.

(Exact name of registrant as specified in its charter)

Maryland 58-2328421 (State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification Number)

5565 Glenridge Connector Ste. 450 Atlanta, Georgia 30342 (Address of principal executive offices) (Zip Code) (770) 418-8800 (Registrant's telephone number, including area code)

N/A

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated filer x

Non-Accelerated filer o (Do not check if a smaller reporting company)

Accelerated filer o Smaller reporting company o Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Number of shares outstanding of the Registrant's common stock, as of October 29, 2018: 128,371,442 shares

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CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Certain statements contained in this Form 10-Q may constitute forward-looking statements within the meaning of the federal securities laws. In addition, Piedmont Office Realty Trust, Inc. ("Piedmont," "we," "our," or "us"), or its executive officers on Piedmont's behalf, may from time to time make forward-looking statements in reports and other documents Piedmont files with the Securities and Exchange Commission or in connection with other written or oral statements made to the press, potential investors, or others. Statements regarding future events and developments and Piedmont's future performance, as well as management's expectations, beliefs, plans, estimates, or projections relating to the future, are forward-looking statements. Forward-looking statements include statements preceded by, followed by, or that include the words "may," "will," "expect," "intend," "anticipate," "estimate," "believe," "continue," or other similar Examples of such statements in this report include descriptions of our real estate, financing, and operating objectives; discussions regarding future dividends and share repurchases; and discussions regarding the potential impact of economic conditions on our real estate and lease portfolio.

These statements are based on beliefs and assumptions of Piedmont's management, which in turn are based on information available at the time the statements are made. Important assumptions relating to the forward-looking statements include, among others, assumptions regarding the demand for office space in the markets in which Piedmont operates, competitive conditions, and general economic conditions. These assumptions could prove inaccurate. The forward-looking statements also involve risks and uncertainties, which could cause actual results to differ materially from those contained in any forward-looking statement. Many of these factors are beyond Piedmont's ability to control or predict. Such factors include, but are not limited to, the following:

Economic, regulatory, and/or socio-economic changes (including accounting standards) that impact the real estate market generally, or that could affect patterns of use of commercial office space;

•The impact of competition on our efforts to renew existing leases or re-let space on terms similar to existing leases; Changes in the economies and other conditions affecting the office sector in general and specifically the eight markets in which we primarily operate where we have high concentrations of our Annualized Lease Revenue (see definition below);

Lease terminations, lease defaults, or changes in the financial condition of our tenants, particularly by one of our large lead tenants;

The effect on us of adverse market and economic conditions, including any resulting impairment charges on both our long-lived assets or goodwill;

The success of our real estate strategies and investment objectives, including our ability to identify and consummate suitable acquisitions and divestitures;

The illiquidity of real estate investments, including the resulting impediment on our ability to quickly respond to adverse changes in the performance of our properties;

The risks and uncertainties associated with our acquisition of properties, many of which risks and uncertainties may not be known at the time of acquisition;

Development and construction delays and resultant increased costs and risks;

Our real estate development strategies may not be successful;

Future acts of terrorism in any of the major metropolitan areas in which we own properties, or future cybersecurity attacks against us or any of our tenants;

Costs of complying with governmental laws and regulations;

Additional risks and costs associated with directly managing properties occupied by government tenants; Significant price and volume fluctuations in the public markets, including on the exchange which we listed our common stock;

The effect of future offerings of debt or equity securities or changes in market interest rates on the value of our common stock;

Uncertainties associated with environmental and other regulatory matters;

Potential changes in political environment and reduction in federal and/or state funding of our governmental tenants;

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The effect of any litigation to which we are, or may become, subject;

Changes in tax laws impacting real estate investment trusts ("REITs") and real estate in general, as well as our ability to continue to qualify as a REIT under the Internal Revenue Code of 1986 (the "Code") or otherwise adversely affect our stockholders;

The future effectiveness of our internal controls and procedures; and

Other factors, including the risk factors discussed under Item 1A. of our Annual Report on Form 10-K for the year ended December 31, 2017.

Management believes these forward-looking statements are reasonable; however, undue reliance should not be placed on any forward-looking statements, which are based on current expectations. Further, forward-looking statements speak only as of the

date they are made, and management undertakes no obligation to update publicly any of them in light of new information or future events.

Information Regarding Disclosures Presented

Annualized Lease Revenue ("ALR"), a non-U.S. generally accepted accounting principles ("GAAP") measure, is calculated by multiplying (i) rental payments (defined as base rent plus operating expense reimbursements, if payable by the tenant on a monthly basis under the terms of a lease that has been executed, but excluding (a) rental abatements and (b) rental payments related to executed but not commenced leases for space that was covered by an existing lease), by (ii) 12. In instances in which contractual rents or operating expense reimbursements are collected on an annual, semi-annual, or quarterly basis, such amounts are multiplied by a factor of 1, 2, or 4, respectively, to calculate the annualized figure. For leases that have been executed but not commenced relating to un-leased space, ALR is calculated by multiplying (i) the monthly base rental payment (excluding abatements) plus any operating expense reimbursements for the initial month of the lease term, by (ii) 12. Unless stated otherwise, this measure excludes revenues associated with re-development properties, if any. ALR should not be viewed as an alternative to rental revenues or net income calculated in accordance with GAAP or as a measurement of our operating performance. Piedmont believes that ALR is helpful to investors in assessing the relative magnitude of specific tenants, properties, or other components of our portfolio in relation to each other and to the portfolio as a whole.

PART I. FINANCIAL STATEMENTS

ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

The information presented in the accompanying consolidated balance sheets and related consolidated statements of income, comprehensive income, stockholders' equity, and cash flows reflects all adjustments that are, in management's opinion, necessary for a fair and consistent presentation of financial position, results of operations, and cash flows in accordance with GAAP.

The accompanying financial statements should be read in conjunction with the notes to Piedmont's financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations included in this report on Form 10-Q and with Piedmont's Annual Report on Form 10-K for the year ended December 31, 2017. Piedmont's results of operations for the nine months ended September 30, 2018 are not necessarily indicative of the operating results expected for the full year.

PIEDMONT OFFICE REALTY TRUST, INC. CONSOLIDATED BALANCE SHEETS

(in thousands, except for share and per share amounts)

	(Unaudited) September 30, 2018	December 31, 2017
Assets:		
Real estate assets, at cost:		
Land	\$523,994	\$521,186
Buildings and improvements, less accumulated depreciation of \$797,222 and \$728,134 as of September 30, 2018 and December 31, 2017, respectively	2,309,803	2,325,282
Intangible lease assets, less accumulated amortization of \$84,268 and \$99,145 as of September 30, 2018 and December 31, 2017, respectively	65,527	77,805
Construction in progress	22,753	11,681
Real estate assets held for sale, net	113,918	448,788
Total real estate assets	3,035,995	3,384,742
Amounts due from unconsolidated joint ventures	_	10
Cash and cash equivalents	6,807	7,382
Tenant receivables, net of allowance for doubtful accounts of \$599 and \$539 as of	10 500	
September 30, 2018 and December 31, 2017, respectively	10,522	12,139
Straight-line rent receivables	168,745	154,384
Note receivable	3,200	_
Restricted cash and escrows	1,374	1,373
Prepaid expenses and other assets	31,470	21,222
Goodwill	98,918	98,918
Interest rate swaps	4,069	688
Deferred lease costs, less accumulated amortization of \$177,412 and \$181,579 as of	,	
September 30, 2018 and December 31, 2017, respectively	250,038	257,916
Other assets held for sale, net	12,752	61,193
Total assets	\$3,623,890	\$3,999,967
Liabilities:	<i>\$0,020,090</i>	ψ <i>σ</i> , <i>γ</i>
Unsecured debt, net of discount and unamortized debt issuance costs of \$10,382 and \$7,689)	
as of September 30, 2018 and December 31, 2017, respectively	\$1,524,618	\$1,535,311
Secured debt, net of premiums and unamortized debt issuance costs of \$720 and \$946 as of September 30, 2018 and December 31, 2017, respectively	190,753	191,616
Accounts payable, accrued expenses, dividends payable, and accrued capital expenditures Deferred income	109,087 27,450	216,653 29,582
Intangible lease liabilities, less accumulated amortization of \$56,876 and \$55,847 as of	37,986	38,458
September 30, 2018 and December 31, 2017, respectively		
Interest rate swaps	—	1,478
Other liabilities held for sale, net	—	380
Total liabilities	1,889,894	2,013,478
Commitments and Contingencies	_	—
Stockholders' Equity:		
Shares-in-trust, 150,000,000 shares authorized; none outstanding as of September 30, 2018		
or December 31, 2017		
Preferred stock, no par value, 100,000,000 shares authorized; none outstanding as of		
September 30, 2018 or December 31, 2017	_	
Common stock, \$.01 par value, 750,000,000 shares authorized; 128,371,442 and 142,358,940 shares issued and outstanding as of September 30, 2018 and December 31,	1,284	1,424

2017, respectively	
Additional paid-in capital	3,682,209 3,677,360
Cumulative distributions in excess of earnings	(1,964,135) (1,702,281)
Other comprehensive income	12,851 8,164
Piedmont stockholders' equity	1,732,209 1,984,667
Noncontrolling interest	1,787 1,822
Total stockholders' equity	1,733,996 1,986,489
Total liabilities and stockholders' equity	\$3,623,890 \$3,999,967
See accompanying notes	

PIEDMONT OFFICE REALTY TRUST, INC. CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except for share and per share amounts)

	(Unaudited)		(Unaudited)		
	Three Month	s Ended	Nine Months Ended		
	September 30),	September 30	,	
	2018	2017	2018	2017	
Revenues:					
Rental income	\$101,348	\$ 108,868	\$304,280	\$ 345,399	
Tenant reimbursements	23,170	24,253	68,211	73,375	
Property management fee revenue	368	454	1,059	1,379	
Other property related income	4,822	4,012	15,232	14,576	
	129,708	137,587	388,782	434,729	
Expenses:					
Property operating costs	49,679	54,518	154,175	166,635	
Depreciation	26,852	30,000	81,112	90,827	
Amortization	14,840	18,123	46,818	57,852	
General and administrative	6,677	6,190	21,487	21,868	
	98,048	108,831	303,592	337,182	
Real estate operating income	31,660	28,756	85,190	97,547	
Other income (expense):					
Interest expense) (16,183)	. , , ,	(52,661)	
Other income	303	290	1,480	228	
Equity in income of unconsolidated joint ventures	—	3,754	—	3,872	
Loss on extinguishment of debt	—	—	· · · · · ·		
Gain on sale of real estate assets	—	109,512	45,186	115,951	
Net income	16,114	126,129	84,882	164,937	
Plus: Net loss applicable to noncontrolling interest	—	4	4	10	
Net income applicable to Piedmont	\$16,114	\$ 126,133	\$84,886	\$ 164,947	
Per share information – basic and diluted:					
Net income applicable to common stockholders	\$0.13	\$ 0.87	\$0.65	\$1.13	
Weighted-average common shares outstanding – basic					
Weighted-average common shares outstanding – dilute See accompanying notes	d128,818,6	58 45,719,431	131,187,12	27 45,679,582	

PIEDMONT OFFICE REALTY TRUST, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(in thousands)

	(Unaudi	ted)			(Unaud	ited)		
	Three M	onths Ended	l		Nine Months Ended			
	Septemb	er 30,			Septem	ber 30,		
	2018		2017		2018		2017	
Net income applicable to Piedmont		\$16,114		\$126,133		\$84,886		\$164,947
Other comprehensive income:								
Effective portion of gain on derivative instruments								
that are designated and qualify as cash flow hedges	1,145		175		4,408		307	
(See <u>Note 6)</u>								
Plus: Reclassification of net (gain)/loss included in net income (See Note 6)	(434)		653		373		2,936	
Gain on investment in available for sale securities	_		25				53	
Other comprehensive income Comprehensive income applicable to Piedmont		711 \$16,825		853 \$126,986		4,781 \$89,667		3,296 \$168,243

See accompanying notes

PIEDMONT OFFICE REALTY TRUST, INC. CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2017 AND FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2018 (UNAUDITED)

(in thousands, except per share amounts)

	Common	Stock	Additional	Cumulative Distributions	Other	Non-	Total	
	Shares	Amount	Paid-In Capital	in Excess of Earnings	Comprehensiv Income/(Loss)		g Stockholde Equity	rs'
Balance, December 31, 2016	145,235	\$1,452	\$3,673,128	\$(1,580,863)	\$ 2,104	\$ 1,882	\$2,097,703	
Share repurchases as part of an announced plan	(3,133)	(31)	_	(61,719)	_	_	(61,750)
Offering costs			(182) —	_	_	(182)
Dividends to common stockholders (\$1.34 per share), stockholders of subsidiaries, and dividends reinvested		_	(233) (193,263)	_	(45)	(193,541)
Shares issued and amortized under the 2007 Omnibus Incentive Plan, net of tax	257	3	4,647	_	_	_	4,650	
Net loss applicable to noncontrolling interest	_		_	—	_	(15)	(15)
Net income applicable to Piedmont	—		_	133,564	_	_	133,564	
Other comprehensive income	—		—		6,060	—	6,060	
Balance, December 31, 2017	142,359	1,424	3,677,360	(1,702,281)	8,164	1,822	1,986,489	
Cumulative effect of accounting change (adoption of ASU 2016-01)	_	_	_	94	(94)	_	_	
Share repurchases as part of an announced plan	(14,343)	(143)	—	(264,642)	_	_	(264,785)
Dividends to common stockholders (\$0.63 per share), stockholders of subsidiaries, and dividends reinvested	_	_	(56) (82,192)	_	(31)	(82,279)
Shares issued and amortized under the 2007 Omnibus Incentive Plan, net of tax	355	3	4,905	_	_	_	4,908	
Net loss applicable to noncontrolling interest	—	_	—	_	_	(4)	(4)
Net income applicable to Piedmont	—	_	—	84,886	_	_	84,886	
Other comprehensive income	—	—	_	_	4,781	_	4,781	
Balance, September 30, 2018	128,371	\$1,284	\$3,682,209	\$(1,964,135)	\$ 12,851	\$ 1,787	\$1,733,996	

See accompanying notes

PIEDMONT OFFICE REALTY TRUST, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

(in thousands)	(Unaudite	d)
		ths Ended
	September	
	2018	2017
Cash Flows from Operating Activities:		
Net income	\$84,882	\$164,937
Operating distributions received from unconsolidated joint ventures	10	
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	81,112	90,827
Amortization of debt issuance costs net of favorable settlement of interest rate swaps		1,214
Other amortization	42,882	57,146
Loss on extinguishment of debt	1,665	_
Stock compensation expense	6,671	6,657
Equity in income of unconsolidated joint ventures	_	(3,872)
Gain on sale of real estate assets	(45,186)	(115,951)
Changes in assets and liabilities:		
Increase in tenant and straight-line rent receivables, net	(12,361)	(15,040)
Increase in prepaid expenses and other assets	(8,496)	(5,188)
Decrease in accounts payable and accrued expenses	(10,377)	(5,863)
(Decrease)/increase in deferred income	(2,265)	1,513
Net cash provided by operating activities	138,322	176,380
Cash Flows from Investing Activities:		
Acquisition of real estate assets and related intangibles	(28,176)	_
Capitalized expenditures	(44,998)	(65,407)
Net sales proceeds from wholly-owned properties	419,554	375,199
Net sales proceeds from unconsolidated joint ventures	—	12,334
Investments in unconsolidated joint ventures	—	(1,162)
Note receivable issuance	(3,200)	_
Deferred lease costs paid	(15,831)	(19,419)
Net cash provided by investing activities	327,349	301,545
Cash Flows from Financing Activities:		
Debt issuance and other costs paid	(947)	(101)
Proceeds from debt	820,061	147,000
Repayments of debt	(833,005)	(466,046)
Costs of issuance of common stock	—	(97)
Value of shares withheld for payment of taxes related to employee stock compensation		(3,385)
Repurchases of common stock as part of announced plan	(266,062)	(3,895)
Dividends paid and discount on dividend reinvestments	(184,073)	(122,237)
Net cash used in financing activities	(466,245)	(448,761)
Net (decrease)/increase in cash, cash equivalents, and restricted cash and escrows	(574)	29,164
Cash, cash equivalents, and restricted cash and escrows, beginning of period	8,755	8,204
Cash, cash equivalents, and restricted cash and escrows, end of period	\$8,181	\$37,368

See accompanying notes

PIEDMONT OFFICE REALTY TRUST, INC. CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2018 (unaudited)

1.Organization

Piedmont Office Realty Trust, Inc. ("Piedmont") (NYSE: PDM) is a Maryland corporation that operates in a manner so as to qualify as a real estate investment trust ("REIT") for federal income tax purposes and engages in the acquisition, development, management, and ownership of commercial real estate properties located primarily in the Eastern-half of the United States, including properties that are under construction, are newly constructed, or have operating histories. Piedmont Was incorporated in 1997 and commenced operations in 1998. Piedmont conducts business primarily through Piedmont Operating Partnership, L.P. ("Piedmont OP"), a Delaware limited partnership, as well as performing the management of its buildings through two wholly-owned subsidiaries, Piedmont Government Services, LLC and Piedmont Office Management, LLC. Piedmont owns 99.9% of, and is the sole general partner of, Piedmont OP and as such, possesses full legal control and authority over the operations of Piedmont OP. The remaining 0.1% ownership interest of Piedmont OP is held indirectly by Piedmont through its wholly-owned subsidiary, Piedmont Office Holdings, Inc. ("POH"), the sole limited partner of Piedmont OP. Piedmont OP owns properties directly, through wholly-owned subsidiaries, and through various joint ventures which we control. References to Piedmont herein shall include Piedmont and all of its subsidiaries, including Piedmont OP and its subsidiaries and joint ventures.

As of September 30, 2018, Piedmont owned 53 in-service office properties and one redevelopment asset, comprising approximately 487,000 square feet. As of September 30, 2018, Piedmont's 53 in-service office properties comprise approximately 16.2 million square feet of primarily Class A commercial office space and were approximately 93.2% leased. As of September 30, 2018, approximately 90% of Piedmont's Annualized Lease Revenue (unaudited) was generated from select sub-markets located primarily within eight major office markets located in the Eastern-half of the United States: Atlanta, Boston, Chicago, Dallas, Minneapolis, New York, Orlando, and Washington, D.C.

Piedmont internally evaluates all of its real estate assets as one operating segment, and accordingly does not report segment information.

2.Summary of Significant Accounting Policies

Basis of Presentation and Principles of Consolidation

The consolidated financial statements of Piedmont have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission (the "SEC"), including the instructions to Form 10-Q and Article 10 of Regulation S-X, and do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, the statements for the unaudited interim periods presented include all adjustments, which are of a normal and recurring nature, necessary for a fair presentation of the results for such periods. Results for these interim periods are not necessarily indicative of a full year's results.

Piedmont's consolidated financial statements include the accounts of Piedmont, Piedmont's wholly-owned subsidiaries, any variable interest entity ("VIE") for which Piedmont or any of its wholly-owned subsidiaries is considered to have the power to direct the activities of the entity and the obligation to absorb losses/right to receive benefits, or any entity in which Piedmont or any of its wholly-owned subsidiaries owns a controlling interest. In determining whether Piedmont or Piedmont OP has a controlling interest, the following factors, among others, are considered: equity ownership, voting rights, protective rights of investors, and participatory rights of investors. For further information, refer to the financial statements and footnotes included in Piedmont's Annual Report on Form 10-K for the year ended December 31, 2017.

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All intercompany balances and transactions have been eliminated upon consolidation.

Further, Piedmont has formed special purpose entities to acquire and hold real estate. Each special purpose entity is a separate legal entity. Consequently, the assets of these special purpose entities are not available to all creditors of Piedmont. The assets owned by these special purpose entities are being reported on a consolidated basis with Piedmont's assets for financial reporting purposes only.

Use of Estimates

The preparation of the accompanying consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the accompanying consolidated financial statements and notes. Actual results could differ from those estimates.

Income Taxes

Piedmont has elected to be taxed as a REIT under the Internal Revenue Code of 1986, as amended, and has operated as such, beginning with its taxable year ended December 31, 1998. To qualify as a REIT, Piedmont must meet certain organizational and operational requirements, including a requirement to distribute at least 90% of its annual REIT taxable income. As a REIT, Piedmont is generally not subject to federal income taxes, subject to fulfilling, among other things, its taxable income distribution requirement. Piedmont is subject to certain taxes related to the operations of properties in certain locations, as well as operations conducted by its taxable REIT subsidiary, POH, which have been provided for in the financial statements.

Tax Cuts and Jobs Act

The Tax Cuts and Jobs Act ("H.R. 1"), which generally took effect for taxable years that began on or after January 1, 2018 (subject to certain exceptions), made many significant changes to the U.S. federal income tax laws that will profoundly impact the taxation of individuals and corporations (including both regular C corporations and corporations that have elected to be taxed as REITs). For example, H.R. 1 limits the ability of corporations to utilize net operating loss carryforwards and limits the deductibility of business interest for all taxpayers, subject to an exception for taxpayers that are engaged in certain specified real property trades or business who make an irrevocable election not to apply the limitation to a particular real property trade or business and to depreciate their real property investments held in such trade or business using the less favorable alternative depreciation system. To date, the IRS has issued limited guidance with respect to certain of the provisions of H.R. 1, and there are numerous interpretive issues that will require guidance. In addition, changes made by H.R. 1 may require Piedmont to accrue certain income for U.S. federal income tax purposes no later than when such income is taken into account as revenue on its GAAP-based financial statements, unless the income is already subject to certain special methods of accounting under the Code. This could cause Piedmont to recognize taxable income prior to the receipt of the associated cash and accordingly, increase its distribution levels in order to maintain its status as a REIT. H.R. 1 also includes limitations on the deductibility of certain compensation paid to Piedmont's executives, certain interest payments, and certain net operating loss carryforwards, each of which could potentially increase Piedmont's taxable income and its required distributions. Piedmont recorded an approximate \$0.2 million reduction to its tax liability related to its taxable REIT subsidiary as a result of the rate reduction included in H.R. 1 during the nine months ended September 30, 2018. Although management is still evaluating the other effects of H.R. 1, Piedmont does not believe that H.R. 1 will significantly impact its financial statements.

Reclassifications

Certain prior period amounts presented in the accompanying consolidated statements of income have been reclassified to conform to the current period financial statement presentation. These amounts included: (i) the reclassification of approximately \$4.0 million and \$14.6 million for the three and nine months ended September 30, 2017, respectively, of parking, antennae license and fiber income that was previously included in rental income into other property related income, as well as certain other miscellaneous revenue into tenant reimbursements and/or property management fee revenue in conjunction with the adoption of the Revenue Recognition Amendments, as further defined and described below; and (ii) the reclassification of \$0.4 million and \$1.4 million for the three and nine months ended September 30, 2017, respectively, of expense related to certain regional employees who are primarily engaged in the operation and

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management of properties that was previously included in general and administrative expense to property operating costs.

Accounting Pronouncements Adopted during the Nine Months Ended September 30, 2018

Revenue Recognition

On January 1, 2018, Piedmont adopted Accounting Standards Update No. 2014-09, *Revenue from Contracts with Customers (Topic 606)* ("ASU 2014-09") and Accounting Standards Update No. 2016-08, *Revenue from Contracts with Customers (Topic 606) Principal versus Agent Considerations (Reporting Revenue Gross versus Net)* ("ASU 2016-08") issued by the Financial Accounting Standards Board (the "FASB"). The amendments in ASU 2014-09, which are further clarified in ASU 2016-08, as well as Accounting Standards Update 2016-10, Accounting Standards Update 2016-12, and Accounting Standards Update 2016-20 (collectively the "Revenue Recognition Amendments") change the criteria for the recognition of certain revenue streams to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in

exchange for those goods or services using a five-step determination process.

Piedmont's revenues which are included in the scope of the Revenue Recognition Amendments include its property management fee revenue, the majority of its parking revenue, as well as certain license agreements which allow third-parties to place their antennas or fiber-optic cabling on or inside Piedmont's buildings. Lease contracts are specifically excluded from the Revenue Recognition Amendments and, Piedmont intends to utilize a leasing practical expedient (see further discussion below) to group certain non-lease components related to operating expense reimbursements with other leasing components, provided they meet certain criteria. Because the timing and pattern of transfer of Piedmont's non-lease related revenue already followed the prescribed method of the Revenue Recognition Amendments, Piedmont was able to effectively adopt these amendments on a full retrospective basis, with no impact to the timing of recognition of the related revenue; however, such non-lease revenues are now being presented as "Other property related income" in the accompanying consolidated statements of income. Further, for comparative purposes, Piedmont reclassified approximately \$4.0 million and \$14.6 million for the three and nine months ended September 30, 2017, respectively, of parking, antennae license, and fiber income that was previously included in rental income into other property related income, as well as certain other miscellaneous revenue into tenant reimbursements and/or property management fee revenue. Piedmont did not elect to adopt any practical expedients provided by the Revenue Recognition Amendments.

A detail of Piedmont's total revenues for the three months ended September 30, 2018 and 2017 (after reclassifications as a result of the adoption of the Revenue Recognition Amendments), including a detailed description of each line item is as follows:

		(After Adoption of Revenue Recognition Amendments)
	Three Months Ended September 30, 2018	Three Months Ended September 30, 2017
Rental income	\$101,348	\$ 108,868
Tenant reimbursements	23,170	24,253
Property management fee revenue	368	454
Other property related income	4,822	4,012
Total revenues	\$129,708	\$ 137,587

<u>Rental income</u> - consists of revenue from leases with Piedmont's tenants, which is not within the scope of the Revenue Recognition Amendments.

<u>*Tenant reimbursements*</u> - consists of separately billed revenue derived from reimbursements for services prescribed by leases with Piedmont's tenants separate from, but in conjunction with, the revenue generated from leasing office space. Such income is not within the scope of the Revenue Recognition Amendments.

<u>Property management fee revenue</u> - consists of revenue earned by Piedmont related to operating and managing office properties owned by other third-parties. Such income is within the scope of the Revenue Recognition Amendments; however, because the property management services represent a performance obligation that would be satisfied over the length of the contract, not at any specific point in time, and has the same measure of transfer (time elapsed), property management fee revenue will be recognized over time, consistent with the timing of Piedmont's historic

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recognized in the quarter that the underlying cash receipts are collected, consistent with the allocation objective of allocating the transaction price in an amount that depicts the amount of consideration to which Piedmont expects to be entitled in exchange for transferring the promised service to the customer.

<u>Other property related income</u> - consists of all other property related income from Piedmont's customers (tenants) that is not derived from a contract meeting the definition of a lease. Examples of such income include parking revenue and income from licenses with unrelated third-parties to place antennae and/or fiber optic cables in or on Piedmont's buildings. Since these services are substantially the same and have the same pattern of transfer, there is no timing difference between the recognition of other property related income and the recognition of the underlying expense/delivery of "service" under the new Revenue Recognition Amendments. Additionally, no modification to the timing of Piedmont's previous revenue recognition is necessary, as these items have been recognized historically in accordance with this pattern of transfer.

Gain/(loss) on Sale of Real Estate Assets

On January 1, 2018, Piedmont adopted Accounting Standards Update No. 2017-05, *Other Income—Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets* ("ASU 2017-05") concurrent with the Revenue Recognition Amendments mentioned above. Piedmont elected to apply the amendments of ASU 2017-05 on a full retrospective basis; however, there were no adjustments to previously recorded gains/(losses) on sale of real estate as a result of the transition.

Equity Investments Held in Non-qualified Deferred Compensation Plan

On January 1, 2018, Piedmont adopted Accounting Standards Update No. 2016-01, *Financial Instruments - Overall (Subtopic 825-10), Recognition and Measurement of Financial Assets and Financial Liabilities* ("ASU 2016-01"), as well as Accounting Standards Update No. 2018-03 *Technical Corrections and Improvements to Financial Instruments-Overall (Subtopic 825-10)* ("ASU 2018-03"). These amendments require equity investments, except those accounted for under the equity method of accounting, to be measured at estimated fair value with changes in fair value recognized in net income. Investments in trading securities held in a "rabbi trust" by Piedmont are the only securities affected by ASU 2016-01 and ASU 2018-03. As such, Piedmont has made a cumulative-effect adjustment to its consolidated balance sheet and consolidated statements of stockholders' equity of approximately \$0.1 million from other comprehensive income ("OCI") to cumulative distributions in excess of earnings, and has recorded changes in fair value in net income for the three and nine months ended September 30, 2018 related to these investment securities.

Interest Rate Derivatives

On January 1, 2018, Piedmont early adopted Accounting Standards Update No. 2017-12, *Derivatives and Hedging: Targeted Improvements to Accounting for Hedging Activities* ("ASU 2017-12"). Piedmont adopted ASU 2017-12 using the modified retrospective transition method; however, no adjustment was necessary to account for the cumulative effect of the change on the opening balance of each affected component of equity in the consolidated balance sheet as of the date of adoption because there was no cumulative ineffectiveness that had been recorded on Piedmont's existing interest rate swaps as of December 31, 2017, and all trades were highly effective. The amended presentation and disclosure guidance which is required to be presented prospectively is provided in <u>Note 6</u>.

Other Recent Accounting Pronouncements

The FASB has issued Accounting Standards Update No. 2016-02, *Leases (Topic 842)* ("ASU 2016-02"), which fundamentally changes the definition of a lease, as well as the accounting for operating leases by requiring lessees to recognize assets and liabilities which arise from the lease, consisting of a liability to make lease payments (the lease liability) and a right-of-use asset, representing the right to use the leased asset over the term of the lease. Accounting for leases by lessors is substantially unchanged from prior practice as lessors will continue to recognize lease revenue on a straight-line basis.

Additionally, the FASB has subsequently issued a number of clarifying and technical corrections to ASU 2016-02 through several Accounting Standards Updates ("ASU") as follows:

ASU	Title	Summary	Anticipated Impact on Piedmont's Consolidated Financial Statements Based on Management's Assessment to Date
ASU 2018-01	Leases (Topic 842) Land Easement Practical Expedient for Transition to Topic 842	Clarifies that a land easement is required to be evaluated to determine whether it should be accounted for as a lease upon adoption of ASU 2016-02; also provides an optional practical transition expedient allowing entities not currently assessing land easements under existing leasing guidance prior to adoption of ASU 2016-02 to not apply the new guidance to land easements existing at the date of initial adoption of ASU 2016-02.	Not applicable as Piedmont has no land easements.
ASU 2018-10	Codification Improvements to Topic 842, Leases	Clarifications and technical corrections to ASU 2016-02.	No material impact expected.
ASU 2018-11	Leases (Topic 842) Targeted Improvements	Allows certain non-lease operating expense reimbursements which are included in the underlying stated lease rate to be accounted for as part of the lease provided certain criteria are met under an optional practical expedient.	All of Piedmont's operating expense reimbursements are expected to qualify to be accounted for as a part of the underlying lease.

Although management continues to evaluate the guidance and disclosures required by all of the above ASUs, Piedmont does not anticipate any material impact to its consolidated financial statements as a result of adoption related to lessor accounting. However, Piedmont does anticipate recording an immaterial right-to-use asset and offsetting lease liability under lessee accounting on its balance sheet upon adoption of ASU 2016-02 on January 1, 2019.

The FASB has issued Accounting Standards Update No. 2018-07, *Stock Compensation (Topic 718)*, Improvements to Nonemployee Share-Based Payment Accounting ("ASU 2018-07"). The provisions of ASU 2018-07 align accounting for stock based compensation for non-employees for goods and services with existing accounting for similar compensation for employees. The amendments supersede previous guidance on accounting for share-based payments to non-employees codified in the FASB's Accounting Standards Codification ("ASC") 505-50. ASU 2018-07 is effective in the first quarter of 2019, with early adoption permitted at any time provided that the entity has already adopted the provisions of ASC 606. Piedmont does not anticipate any material impact to its consolidated financial statements as a result of adoption.

The FASB has issued Accounting Standards Update No. 2016-13, *Financial Instruments—Credit Losses (Topic 326), Measurement of Credit Losses on Financial Instruments* ("ASU 2016-13"). The provisions of ASU 2016-13 replace the "incurred loss" approach with an "expected loss" model for impairing trade and other receivables, held-to-maturity debt securities, net investment in leases, and off-balance-sheet credit exposures, which will generally result in earlier recognition of allowances for credit losses. Additionally, the provisions change the classification of credit losses related to available-for-sale securities to an allowance, rather than a direct reduction of the amortized cost of the securities. ASU 2016-13 is effective in the first quarter of 2020, with early adoption permitted as of January 1, 2019. Piedmont is currently evaluating the potential impact of adoption.

3.Acquisitions

During the nine months ended September 30, 2018, Piedmont acquired one property using proceeds available as a result of dispositions (see <u>Note 9</u>) in January 2018 and cash on hand, as noted below:

Property	Metropolitan Statistical Area	Date of Acquisition	Ownership Percentage Acquired		Percentage Leased as of Acquisition	Price
501 West Church Street	Orlando, Florida	February 23, 2018	100 %	182,461	100 %	(in millions) \$28.2

4.Debt

During the nine months ended September 30, 2018, Piedmont fully repaid the balances of the \$300 Million Unsecured 2013 Term Loan and the \$170 Million Unsecured 2015 Term Loan using proceeds from the 2017 Disposition Portfolio (see <u>Note 9</u>) and cash on hand, as well as drawing on its \$500 Million Unsecured 2015 Line of Credit.

Additionally, during the nine months ended September 30, 2018, Piedmont replaced its \$500 Million Unsecured 2015 Line of Credit ("the 2015 Line of Credit") with a new \$500 Million Unsecured Line of Credit (the "\$500 Million Unsecured 2018 Line of Credit"). The 2015 Line of Credit was scheduled to expire on June 18, 2019, and was terminated concurrently with the closing of the new facility. The term of the new \$500 Million Unsecured 2018 Line of Credit is four years with a maturity date of September 30, 2022, and Piedmont may extend the term for up to one additional year (through two available six-month extensions) provided Piedmont is not then in default and all representations and warranties are true and correct in all material respects and upon payment of applicable extension fees. Additionally, under certain terms of the agreement, Piedmont may increase the new facility by up to an additional \$500 million, to an aggregate size of \$1.0 billion, provided that no existing bank has any obligation to participate in such increase. Piedmont paid customary arrangement and upfront fees to the lenders in connection with the closing of the new facility.

The \$500 Million Unsecured 2018 Line of Credit has the option to bear interest at varying levels (determined with reference to the greater of the credit rating for Piedmont or Piedmont OP) based on the London Interbank Offered Rate ("LIBOR") or the Base Rate, defined as the greater of the prime rate, the federal funds rate plus 0.5%, or LIBOR for a one-month period plus 1.0%. LIBOR loans are available with interest periods selected by Piedmont of one, two (if available), three, or six months, or to the extent available from all lenders in each case, one year or periods of less than one month. The stated interest rate spread over LIBOR can vary from 0.775% to 1.45% based upon the greater of the then current credit rating of Piedmont. As of the closing of the \$500 Million Unsecured 2018 Line of Credit, based upon Piedmont's current credit rating, the current stated LIBOR spread on the loan is 0.9%, down from 1.0% for the 2015 Line of Credit.

Further, during the nine months ended September 30, 2018, Piedmont amended and restated its \$300 Million Unsecured 2011 Term Loan (the "Amended and Restated \$300 Million Unsecured 2011 Term Loan") to extend its maturity date 22 months, from January 15, 2020 to November 30, 2021. The amendment also decreases the stated interest rate spread over LIBOR from a range of 0.9% to 1.90% to a range of 0.85% to 1.65%. The specific spread in effect from time to time is based upon the greater of the credit rating for Piedmont or Piedmont OP. As of the closing of the Amended and Restated \$300 Million Unsecured 2011 Term Loan, based upon the Piedmont's current credit rating, the current stated LIBOR spread on the loan was 1.0%, down from 1.15% for the \$300 Million Unsecured 2011 Term Loan. All other material terms of the facility remain unchanged.

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Finally, during the nine months ended September 30, 2018, Piedmont entered into a \$250 million unsecured term loan facility (the "\$250 Million Unsecured 2018 Term Loan") with a consortium of lenders. The term of the \$250 Million Unsecured 2018 Term Loan is seven years with a maturity date of March 31, 2025; however, Piedmont may prepay the \$250 Million Unsecured 2018 Term Loan, in whole or in part, at any time after March 29, 2020 without premium or penalty. The \$250 Million Unsecured 2018 Term Loan has the option to bear interest at varying levels based on either (i) LIBOR for an interest period selected by Piedmont of one, two, three, or six months, or to the extent available from all lenders in each case, one year or periods of less than one month, or (ii) Base Rate, defined as the greater of the prime rate, the federal funds rate plus 0.5%, or LIBOR for a one-month period plus 1%; plus a stated interest rate spread based on the higher credit rating level issued for either Piedmont or Piedmont OP. The stated interest rate spread over LIBOR can vary from 1.45% to 2.40% based upon the then current credit rating of Piedmont or Piedmont OP, whichever is higher. Further, Piedmont entered into three interest rate swap agreements for a total notional amount

of \$150 million which effectively fixed \$150 million of the \$250 Million Unsecured 2018 Term Loan at an interest rate of approximately 4.11%.

The \$500 Million Unsecured 2018 Line of Credit, the Amended and Restated \$300 Million Unsecured 2011 Term Loan, and the \$250 Million Unsecured 2018 Term Loan all have certain financial covenants that require, among other things, the maintenance of an unencumbered interest coverage ratio of at least 1.75, an unencumbered leverage ratio of at least 1.60, a fixed charge coverage ratio of at least 1.50, a leverage ratio of no more than 0.60, and a secured debt ratio of no more than 0.40.

The following table summarizes the terms of Piedmont's indebtedness outstanding as of September 30, 2018 and December 31, 2017 (in thousands):

Facility ⁽¹⁾	S	tated Rate	Effective Rate ⁽²⁾	Maturity	Amount Outsta September 30, 2018	0
Secured (Fixed)						
\$35 Million Fixed-Rate Loan ⁽³⁾	5	5.55 %	b 3.75%	9/1/2021	\$30,033	\$30,670
\$160 Million Fixed-Rate Loan ⁽⁴⁾	3	5.48 %	5 3.58%	7/5/2022	160,000	160,000
Net premium and unamortized debt issua costs	nce				720	946
Subtotal/Weighted Average ⁽⁵⁾	3	8.81 %	, 2		190,753	191,616
Unsecured (Variable and Fixed)						
\$170 Million Unsecured 2015 Term Loan	า	LIBOR + 125%	2.54%	5/15/2018	_	170,000
\$300 Million Unsecured 2013 Term Loan	า	LIBOR + 20%	2.78% ⁽⁷⁾	1/31/2019	_	300,000
\$500 Million Unsecured 2015 Line of Cr	edit (0)	LIBOR + .00%	3.17%	6/18/2019	_	23,000
\$500 Million Unsecured 2018 Line of Cr	edit (0)	LIBOR + 0.90%	3.15%	9/30/2022 (8)	235,000	_
Amended and Restated \$300 Million Uns 2011 Term Loan		LIBOR + .00%	3.20% ⁽⁷⁾	11/30/2021	300,000	300,000
\$350 Million Senior Notes	3	8.40 %	5 3.43%	6/01/2023	350,000	350,000
\$400 Million Senior Notes	4	.45 %	6 4.10%	3/15/2024	400,000	400,000
\$250 Million Unsecured 2018 Term Loan	า	LIBOR + 60%	4.00% ⁽⁹⁾	3/31/2025	250,000	—
Discounts and unamortized debt issuance	costs				(10,382)	(7,689)
Subtotal/Weighted Average ⁽⁵⁾	3	8.69 %	, 2		1,524,618	1,535,311
Total/Weighted Average ⁽⁵⁾	3	5.71 %	, 2		\$1,715,371	\$1,726,927

⁽¹⁾ Other than the \$35 Million Fixed-Rate Loan, all of Piedmont's outstanding debt as of September 30, 2018 and December 31, 2017 is interest-only.

2) Effective rate after consideration of settled or in-place interest rate swap agreements, issuance premiums/discounts, and/or fair market value adjustments upon assumption of debt.

⁽³⁾ Collateralized by the 5 Wall Street building in Burlington, Massachusetts.

⁽⁴⁾ Collateralized by the 1901 Market Street building in Philadelphia, Pennsylvania.

⁽⁵⁾ Weighted average is based on contractual balance of outstanding debt and the stated or effectively fixed interest rates as of September 30, 2018.

(6) On a periodic basis, Piedmont may select from multiple interest rate options, including the prime rate and various-length LIBOR locks on all or a portion of the principal. All LIBOR selections are subject to an additional spread over the selected rate based on Piedmont's current credit rating.

(7) The facility has a stated variable rate; however, Piedmont has entered into interest rate swap agreements which effectively fix, exclusive of changes in

Piedmont's credit rating, the rate to that shown as the effective rate through the maturity date of the interest rate swap agreements (see <u>Note 6</u> for more detail).

(8) Piedmont may extend the term for up to one additional year (through two available six month extensions to a final extended maturity date of September 29, 2023) provided Piedmont is not then in default and upon payment of extension fees.

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The facility has a stated variable rate; however, Piedmont has entered into interest rate swap agreements which effectively fix, exclusive of changes to Piedmont's credit rating, \$150 million of the principal balance to 4.11% through March 29, 2020, and \$100 million of the principal balance to 4.21% from March 30, 2020 through the maturity date of the loan. For the remaining variable portion of the loan, Piedmont may periodically select from multiple interest

(9) March 30, 2020 through the maturity date of the loan. For the remaining variable portion of the loan, Piedmont may periodically select from multiple interest rate options, including the prime rate and various-length LIBOR locks on all or a portion of the principal. All LIBOR selections are subject to an additional spread over the selected rate based on Piedmont's current credit rating. The rate presented is the weighted-average rate for the effectively fixed and variable portions of the debt outstanding as of September 30, 2018.

Piedmont made interest payments on all debt facilities, including interest rate swap cash settlements, of approximately \$18.0 million for both the three months ended September 30, 2018 and 2017, respectively, and approximately \$48.7 million and \$54.0 million for the nine months ended September 30, 2018 and 2017, respectively. Also, Piedmont capitalized interest of approximately \$375,000 and \$37,000 for the three months ended September 30, 2018 and 2017, respectively, and approximately \$0.8 million and \$0.2 million for the nine months ended September 30, 2018 and 2017, respectively. As of September 30, 2018, Piedmont believes it was in compliance with all financial covenants associated with its debt instruments. See <u>Note 7</u> for a description of Piedmont's estimated fair value of debt as of September 30, 2018.

5.Variable Interest Entities

Variable interest holders who have the power to direct the activities of the VIE that most significantly impact the entity's economic performance and have the obligation to absorb the majority of losses of the entity or the right to receive significant benefits of the entity must consolidate the VIE. Each of the following VIEs has the sole purpose of holding land and office buildings and their resulting operations, and are classified in the accompanying consolidated balance sheets in the same manner as Piedmont's wholly-owned properties.

A summary of Piedmont's interests in its consolidated VIEs and their related carrying values as of September 30, 2018 and December 31, 2017 is as follows (net carrying amount in millions):

Entity	Piedmont's % Ownership of Entity		• •	g Net Carrying f Amount as of December 31, 2017	
1201 Eye Street N.W. Associates, LLC	98.6%	1201 Eye Street	\$ 89.2	\$ 81.1	In accordance with the partnership's governing documents, Piedmont currently receives 100% of the cash flow of the entity and has sole discretion in directing the management and leasing activities of the building.
1225 Eye Street N.W. Associates, LLC	98.1%	1225 Eye Street	\$ 64.8	\$ 65.2	In accordance with the partnership's governing documents, Piedmont currently receives 100% of the cash flow of the entity and has sole discretion in directing the management and leasing activities of the building.
Piedmont 500 W. Monroe Fee, LLC	100%	500 W. Monroe	\$ 256.2	\$ 263.2	The Omnibus Agreement with the previous owner includes equity participation rights upon sale of the property for the previous owner, if certain financial returns are achieved; however, Piedmont has sole decision making authority and is entitled to 100% of the economic benefits of the property until such returns are met.

6.Derivative Instruments

Risk Management Objective of Using Derivatives

In addition to operational risks which arise in the normal course of business, Piedmont is exposed to economic risks such as interest rate, liquidity, and credit risk. In certain situations, Piedmont has entered into derivative financial instruments such as interest rate swap agreements and other similar agreements to manage interest rate risk exposure arising from current or future variable rate debt transactions. Interest rate swap agreements involve the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. Piedmont's

objective in using interest rate derivatives is to add stability to interest expense and to manage its exposure to interest rate movements.

Cash Flow Hedges of Interest Rate Risk

Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for Piedmont making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

As of September 30, 2018, Piedmont was party to interest rate swap agreements, all of which are designated as effective cash flow hedges and fully hedge the variable cash flows covering the entire outstanding balance of the Amended and Restated \$300 Million Unsecured 2011 Term Loan through January 2020, and \$150 million of the \$250 Million Unsecured 2018 Term Loan. The maximum length of time over which Piedmont is hedging its exposure to the variability in future cash flows for forecasted transactions is 78 months.

A detail of Piedmont's interest rate derivatives outstanding as of September 30, 2018 is as follows:

Interest Rate Derivatives:	Number of Swap Agreements	Associated Debt Instrument	No	tal tional Amour millions)	Maturity Date	
Interest rate swaps	3	Amended and Restated \$300 Million Unsecured 2011 Term Loan	\$	300	11/22/2016	1/15/2020
Interest rate swaps	2	\$250 Million Unsecured 2018 Term Loan	\$	100	3/29/2018	3/31/2025
Interest rate swaps Total	1	\$250 Million Unsecured 2018 Term Loan	\$ \$	50 450	3/29/2018	3/29/2020
Iotai			φ	450		

Piedmont presents its interest rate derivatives on its consolidated balance sheets on a gross basis as interest rate swap assets and interest rate swap liabilities. A detail of Piedmont's interest rate derivatives on a gross and net basis as of September 30, 2018 and December 31, 2017, respectively, is as follows (in thousands):

Interest rate swaps classified as:	September 30, 2018	December 2017	31,
Gross derivative assets	\$ 4,069	\$ 688	
Gross derivative liabilities	_	(1,478)
Net derivative asset/(liability)	\$ 4,069	\$ (790)

The gain/(loss) on Piedmont's interest rate derivatives, including previously settled forward swaps, that was recorded in OCI and the accompanying consolidated statements of income as a component of interest expense for the three and nine months ended September 30, 2018 and 2017, respectively, was as follows (in thousands):

	Three Mon	ths Ended	Nine Months Ended	
Interest Rate Swaps in Cash Flow Hedging Relationships	September 2018	39eptember 30, 2017	September 3 2018	0\$eptember 30, 2017
Amount of gain recognized in OCI	\$1,145	\$175	\$4,408	\$ 307
Amount of previously recorded gain/(loss) reclassified from OCI into Interest Expense	\$434	\$(653)	\$885	\$(2,936)
Amount of loss recognized on derivatives reclassified from OCI into Loss on Extinguishment of Debt	\$—	\$—	\$(1,258)	\$—
Total amount of Interest Expense presented in the consolidated statements of income	\$15,849	\$ 16,183	\$45,294	\$ 52,661

Total amount of Loss on Extinguishment of Debt presented in the consolidated statements of income ⁽¹⁾	\$—	\$ <i>—</i>	\$1,680	\$—
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(1) Includes the write-off of approximately \$0.4 million of discounts and unamortized debt issuance costs associated with the repayment of debt (see Note 4).

Piedmont estimates that approximately \$3.6 million will be reclassified from OCI as a reduction of interest expense over the next twelve months. Piedmont recognized no hedge ineffectiveness on its cash flow hedges during the three and nine months ended September 30, 2018 and 2017, respectively.

Additionally, see Note 7 for fair value disclosures of Piedmont's derivative instruments.

Credit-risk-related Contingent Features

Piedmont has agreements with its derivative counterparties that contain a provision whereby if Piedmont defaults on any of its indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, then Piedmont could also be declared in default on its derivative obligations. Because all of Piedmont's interest rate swaps are in an asset position, if Piedmont were to breach any of the contractual provisions of the derivative contracts, the settlement of its obligations under the agreements would not result in a penalty as of September 30, 2018. Additionally, Piedmont has rights of set-off under certain of its derivative agreements related to potential termination fees and amounts payable under the agreements, if a termination were to occur.

7. Fair Value Measurement of Financial Instruments

Piedmont considers its cash and cash equivalents, tenant receivables, notes receivable, restricted cash and escrows, accounts payable and accrued expenses, interest rate swap agreements, and debt to meet the definition of financial instruments. The following table sets forth the carrying and estimated fair value for each of Piedmont's financial instruments, as well as its level within the GAAP fair value hierarchy, as of September 30, 2018 and December 31, 2017, respectively (in thousands):

	September 30, 2018			December 31, 2017			
Financial Instrument	Carrying Value	Estimated Fair Value	Level Within Fair Value Hierarchy	Carrying Value	Estimated Fair Value	Level Within Fair Value Hierarchy	
Assets:							
Cash and cash equivalents ⁽¹⁾	\$6,807	\$6,807	Level 1	\$7,382	\$7,382	Level 1	
Tenant receivables, net ⁽¹⁾	\$10,522	\$10,522	Level 1	\$12,139	\$12,139	Level 1	
Notes receivable (1)	\$3,200	\$3,200	Level 1	\$—	\$—	Level 1	
Restricted cash and escrows ⁽¹⁾	\$1,374	\$1,374	Level 1	\$1,373	\$1,373	Level 1	
Interest rate swaps	\$4,069	\$4,069	Level 2	\$688	\$688	Level 2	
Liabilities:							
Accounts payable and accrued expenses ⁽¹⁾	\$14,584	\$14,584	Level 1	\$126,429	\$126,429	Level 1	
Interest rate swaps	\$ —	\$ —	Level 2	\$1,478	\$1,478	Level 2	
Debt, net	\$1,715,371	\$1,714,923	Level 2	\$1,726,927	\$1,759,905	Level 2	

⁽¹⁾ For the periods presented, the carrying value of these financial instruments approximates estimated fair value due to their short-term maturity.

Piedmont's debt was carried at book value as of September 30, 2018 and December 31, 2017; however, to estimate its fair value as disclosed in the table above, Piedmont used widely accepted valuation techniques including discounted cash flow analysis based on the contractual terms of the debt facilities, including the period to maturity of each instrument, and observable market-based inputs for similar debt facilities which have transacted recently in the market. Therefore, the estimated fair values determined are considered to be based on significant other observable inputs (Level 2). Scaling adjustments are made to these inputs to make them applicable to the remaining life of Piedmont's outstanding debt. Piedmont has not changed its valuation technique for estimating the fair value of its debt.

Piedmont's interest rate swap agreements presented above (further discussed in <u>Note 6</u>) are classified as "Interest rate swap" assets and liabilities in the accompanying consolidated balance sheets and were carried at estimated fair value as of September 30, 2018 and December 31, 2017. The estimated fair value of these derivative instruments was determined using widely accepted valuation techniques such as discounted cash flow analysis based on the contractual terms of the derivatives including the period to maturity of each instrument. Observable market-based inputs, including interest rate curves and implied volatilities, were also used.

Therefore, the estimated fair values determined are considered to be based on significant other observable inputs (Level 2). In addition, Piedmont considered both its own and the respective counterparties' risk of nonperformance in determining the estimated fair value of its derivative financial instruments by estimating the current and potential future exposure under the derivative financial instruments for both Piedmont and the counterparties that were at risk as of the valuation date. The credit risks of both Piedmont and its counterparties were factored into the calculation of the estimated fair value of the interest rate swaps; however, as of September 30, 2018 and December 31, 2017, this credit valuation adjustment did not comprise a material portion of the estimated fair value. Therefore, Piedmont believes that any unobservable inputs used to determine the estimated fair values of its derivative financial instruments are not significant to the fair value measurements in their entirety, and does not consider any of its derivative financial instruments to be Level 3 assets or liabilities.

8. Commitments and Contingencies

Commitments Under Existing Lease Agreements

Under its existing lease agreements, Piedmont may be required to fund significant tenant improvements, leasing commissions, and building improvements. In addition, certain agreements contain provisions that require Piedmont to issue corporate or property guarantees to provide funding for capital improvements or other financial obligations. Piedmont classifies its capital improvements into two categories: (i) improvements which maintain the building's existing asset value and its revenue generating capacity ("non-incremental capital expenditures") and (ii) improvements which incrementally enhance the building's asset value by expanding its revenue generating capacity ("incremental capital expenditures"). As of September 30, 2018, commitments to fund potential non-incremental capital expenditures over the next five years for tenant improvements totaled approximately \$47.0 million related to Piedmont's existing lease portfolio over the respective lease terms, the majority of which Piedmont estimates may be required to be funded over the next three years based on when the underlying leases commence. For most of Piedmont's leases, the timing of the actual funding of these tenant improvements is largely dependent upon tenant requests for reimbursement. In some cases, these obligations may expire with the leases without further recourse to Piedmont. As of September 30, 2018, commitments associated with executed leases totaled approximately \$34.9 million.

Contingencies Related to Tenant Audits/Disputes

Certain lease agreements include provisions that grant tenants the right to engage independent auditors to audit their annual operating expense reconciliations. Such audits may result in the re-interpretation of language in the lease agreements which could result in the refund of previously recognized tenant reimbursement revenues, resulting in financial loss to Piedmont. Piedmont recorded \$61,000 and \$0 of such reductions in reimbursement revenues related to such tenant audits/disputes during the three months ended September 30, 2018 and 2017, respectively, and \$0.5 million and \$0.3 million of such reductions in reimbursement revenues related to such tenant audits/disputes during the nine months ended September 30, 2018 and 2017, respectively.

9.Assets Held for Sale

As of September 30, 2018, the 800 North Brand Boulevard building in Glendale, California met the criteria for held for sale classification; consequently its assets and liabilities as of December 31, 2017 have also been reclassified as held for sale in the accompanying consolidated balance sheets for comparability purposes. In addition, during the nine months ended September 30, 2018, Piedmont sold a portfolio of 14 properties (the "2017 Disposition Portfolio") which was also classified as held for sale as of December 31, 2017 in the consolidated balance sheets. Details of assets held for sale as of September 30, 2018 and December 31, 2017 are presented below (in thousands):

	September 30, 2018	December 31, 2017
Real estate assets held for sale, net:		
Land	\$23,608	\$98,106
Building and improvements, less accumulated depreciation of \$60,434 and \$226,188 as of September 30, 2018 and December 31, 2017, respectively	90,281	348,374
Construction in progress	29	2,308
Total real estate assets held for sale, net	\$113,918	\$448,788
Other assets held for sale, net: Straight-line rent receivables Prepaid expenses and other assets Deferred lease costs, less accumulated amortization of \$2,364 and \$18,710 as of September 30, 2018 and December 31, 2017, respectively Total other assets held for sale, net	\$7,607 1,157 3,988 \$12,752	\$ 34,750 1,624 24,819 \$ 61,193
Other liabilities held for sale, net: Intangible lease liabilities, less accumulated amortization of \$0 and \$935 as of September 30, 2018 and December 31, 2017, respectively	\$—	\$380

10.Stock Based Compensation

The Compensation Committee of Piedmont's Board of Directors has periodically granted deferred stock awards to all of Piedmont's employees and independent directors. Employee awards typically vest ratably over a multi-year period and independent director awards vest over one year. Certain employees' long-term equity incentive program is split equally between the time-vested awards described above and a multi-year performance share program whereby the actual awards are contingent upon Piedmont's total stockholder return ("TSR") relative to a peer group of office REITs' TSR. The peer group is predetermined by the Board of Directors, advised by an outside compensation consultant. Any shares earned are awarded at the end of the multi-year performance period and vest upon award.

A rollforward of Piedmont's equity based award activity for the nine months ended September 30, 2018 is as follows:

	Shares	Weighted-Average Grant Date Fair Value
Unvested and Potential Stock Awards as of December 31, 2017	868,437	\$ 21.69
Deferred Stock Awards Granted	354,236	\$ 17.84
Increase in Estimated Potential Share Award	313,827	\$ 23.80
Performance Stock Awards Vested	(161,005)	\$ 18.47
Deferred Stock Awards Vested	(332,019)	\$ 19.21
Deferred Stock Awards Forfeited	(8,481)	\$ 19.77
Unvested and Potential Stock Awards as of September 30, 2018	1,034,995	\$ 22.36

The following table provides additional information regarding stock award activity during the three and nine months ended September 30, 2018 and 2017, respectively (in thousands, except per share amounts):

	Three Months Ended Nine Months Ended					
	Septer	Septem September 30, September 30,				
	2018	201	7	2018	2017	
Weighted-Average Grant Date Fair Value of Deferred Stock Granted During the Period	\$ —	\$	_	\$17.84	\$ 21.38	
Total Grant Date Fair Value of Deferred Stock Vested During the Period	\$16	\$	11	\$6,378	\$ 5,852	
Share-based Liability Awards Paid During the Period ⁽¹⁾	\$ —	\$		\$2,947	\$ 2,877	

(1) Amounts reflect the issuance of performance share awards related to the 2014-16 and 2015-17 Performance Share Plans during the nine months ended September 30, 2018 and 2017, respectively.

A detail of Piedmont's outstanding stock awards as of September 30, 2018 is as follows:

Date of grant	Type of Award	Net Shares Granted (1)	Grant Date Fair Value	Vesting Schedule	Unvested Share	es
January 3, 2014	Deferred Stock Award	72,969	\$16.45	Of the shares granted, 20% vested or will vest on January 3, 2015, 2016, 2017, 2018, and 2019, respectively.	16,416	
May 24, 2016	Deferred Stock Award	208,003	\$19.91	Of the shares granted, 25% vested on the date of grant, and 25% vested or will vest on May 24, 2017, 2018, and 2019, respectively.	60,591	
May 24, 2016	Fiscal Year 2016-2018 Performance Share Program		\$23.02	Shares awarded, if any, will vest immediately upon determination of award in 2019.	99,337	(2)
May 18, 2017	Deferred Stock Award	219,863	\$21.38	Of the shares granted, 25% vested on the date of grant, and 25% vested or will vest on May 18, 2018, 2019, and 2020, respectively.	123,507	
May 18, 2017	Fiscal Year 2017-2019 Performance Share Program		\$30.45	Shares awarded, if any, will vest immediately upon determination of award in 2020.	143,335	(2)
May 17, 2018	Deferred Stock Award-Board of Directors	31,388	\$17.84	Of the shares granted, 100% will vest by May 17, 2019.	31,388	
May 17, 2018	Deferred Stock Award	302,706	\$17.84	Of the shares granted, 25% vested on the date of grant, and 25% vested or will vest on May 17, 2019, 2020, and 2021, respectively.	239,777	
May 17, 2018	Fiscal Year 2018-2020 Performance Share Program	_	\$23.52	Shares awarded, if any, will vest immediately upon determination of award in 2021.	320,644	(2)
Total	C C				1,034,995	

Amounts reflect the total grant to employees and independent directors, net of shares surrendered upon vesting to satisfy required minimum tax withholding obligations through September 30, 2018.

(2) Estimated based on Piedmont's cumulative TSR for the respective performance period through September 30, 2018. Share estimates are subject to change in future periods based upon Piedmont's relative performance compared to its peer group of office REITs' total stockholder return.

During the three months ended September 30, 2018 and 2017, Piedmont recognized approximately \$1.7 million and \$1.3 million of compensation expense related to stock awards all of which is related to the amortization of unvested shares. During the nine months ended September 30, 2018 and 2017, Piedmont recognized approximately \$6.7 million and \$7.0 million of compensation expense related to stock awards, of which \$5.6 million and \$5.4 million is related to the amortization of unvested to the amortization of unvested shares, respectively. During the nine months ended September 30, 2018, a net total of 355,055 shares were issued to employees. As of September 30, 2018, approximately \$5.1 million of unrecognized compensation cost related to unvested deferred stock awards remained, which Piedmont will record in its consolidated statements of income over a weighted-average vesting period of approximately one year.

11.Supplemental Disclosures for the Statement of Consolidated Cash Flows

Certain noncash investing and financing activities for the nine months ended September 30, 2018 and 2017, (in thousands) are outlined below:

	Nine Months Ended	
	September 30, 2018	September 30, 2017
Accrued capital expenditures and deferred lease costs		\$8,590
Change in accrued dividends and discount on dividend reinvestments	\$(101,794)	\$(30,531)
Change in accrued share repurchases as part of an announced plan	\$(1,277)	\$—
Investment in consolidated joint venture	\$—	\$63,026

The following table provides a reconciliation of cash, cash equivalents, and restricted cash and escrows as reported, or previously reported, within the consolidated balance sheet to the consolidated statement of cash flows as of the nine months ended September 30, 2018 and 2017, respectively (in thousands).

	Septembe 2018	nths Ended erStytember 30, 2017
Cash and cash equivalents, beginning of period	\$7,382	\$ 6,992
Restricted cash and escrows, beginning of period	1,373	1,212
Total cash, cash equivalents, and restricted cash and escrows shown in the consolidated statement of cash flows, beginning of period	\$8,755	\$ 8,204
Cash and cash equivalents, end of period	\$6,807	\$ 36,108
Restricted cash and escrows, end of period	1,374	1,260
Total cash, cash equivalents, and restricted cash and escrows shown in the consolidated statement of cash flows, end of period	\$8,181	\$ 37,368

Amounts in restricted cash and escrows typically represent escrow accounts for the payment of real estate taxes which are required under certain of Piedmont's debt agreements; earnest money deposited by a buyer to secure the purchase of one of our properties; or security or utility deposits held for tenants as a condition of their lease agreement.

12.Earnings Per Share

There are no adjustments to "Net income applicable to Piedmont" for the diluted earnings per share computations.

Net income per share-basic is calculated as net income available to common stockholders divided by the weighted average number of common shares outstanding during the period. Net income per share-diluted is calculated as net income available to common stockholders divided by the diluted weighted average number of common shares outstanding during the period, including unvested deferred stock awards. Diluted weighted average number of common shares reflects the potential dilution under the treasury stock method that would occur if the remaining unvested deferred stock awards vested and resulted in additional common shares outstanding. Unvested deferred stock awards which are determined to be anti-dilutive are not included in the calculation of diluted weighted average common shares.

The following table reconciles the denominator for the basic and diluted earnings per share computations shown on the consolidated statements of income for the three and nine months ended September 30, 2018 and 2017, respectively (in thousands):

	Three Months E	nded	Nine Months En	ded
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Weighted-average common shares – basic Plus: Incremental weighted-average shares from time-vested deferred and performance stock awards Weighted-average common shares – diluted	128,371	145,416	130,837	145,372
	448	303	350	308
	128,819	145,719	131,187	145,680
Common stock issued and outstanding as of period end			128,371	145,295

13. Guarantor and Non-Guarantor Financial Information

The following condensed consolidating financial information for Piedmont (the "Parent", "Guarantor", and/or "Consolidated"), Piedmont OP (the "Issuer"), and the other directly and indirectly owned subsidiaries of Piedmont as the Guarantor (the "Non-Guarantors") is provided pursuant to the requirements of Rule 3-10 of Regulation S-X regarding financial statements of guarantors and issuers of guaranteed registered securities. The Issuer is a wholly-owned subsidiary of the Guarantor, and all guarantees by the Guarantor of securities issued by the Issuer are full and unconditional. The principal elimination entries relate to investments in subsidiaries and intercompany balances and transactions, including transactions with the Non-Guarantors.

Condensed Consolidating Balance Sheets As of September 30, 2018

(in thousands) Assets:	Piedmont (Parent) (Guarantor)	Piedmont OP (the Issuer)	Non-Guarantors	s Eliminations	Piedmont (Consolidated)
Real estate assets, at cost:					
Land	\$—	\$36,094	\$ 487,900	\$—	\$ 523,994
Buildings and improvements, less accumulated depreciation	_	174,627	2,135,476	(300) 2,309,803
Intangible lease assets, less accumulated amortization	_	_	65,527		65,527
Construction in progress		2,915	19,838		22,753
Real estate assets held for sale, net			113,918		113,918
Total real estate assets		213,636	2,822,659	(300) 3,035,995
Cash and cash equivalents	150	3,024	3,633		6,807
Tenant and straight-line rent receivables, net		15,757	163,510		179,267
Investment in subsidiaries	1,734,476	2,789,292	168	(4,523,936) —
Notes receivable		810	147,700	(145,310) 3,200
Prepaid expenses, restricted cash, escrows, interest rate swaps, and other assets	st 80	8,971	27,871	(9) 36,913
Goodwill		98,918		_	98,918
Deferred lease costs, net		15,625	234,413	_	250,038
Other assets held for sale, net			12,752		12,752
Total assets	\$1,734,706	\$3,146,033	\$ 3,412,706	\$(4,669,555)	\$ 3,623,890
Liabilities:					
Debt, net	\$—	\$1,524,558	\$ 336,123	\$(145,310) \$1,715,371
Accounts payable, accrued expenses, and accrued capital expenditures	710	14,321	94,065	(9) 109,087
Deferred income		1,853	25,597	_	27,450
Intangible lease liabilities, net			37,986		37,986
Total liabilities	710	1,540,732	493,771	(145,319) 1,889,894
Equity:					
Total stockholders' equity	1,733,996	1,605,301	2,918,935	(4,524,236) 1,733,996
Total liabilities and stockholders' equity	\$1,734,706	\$3,146,033	\$ 3,412,706	\$(4,669,555)	\$3,623,890

Condensed Consolidating Balance Sheets As of December 31, 2017

(<i>in thousands</i>) Assets:	Piedmont (Parent) (Guarantor)	Piedmont OP (the Issuer)	Non-Guarantors	Eliminations	Piedmont (Consolidated)
Real estate assets, at cost:					
Land	\$—	\$36,094	\$ 485,092	\$—	\$521,186
Buildings and improvements, less accumulated					
depreciation		180,886	2,144,696	(300)	2,325,282
Intangible lease assets, less accumulated					
amortization		181	77,624		77,805
Construction in progress		85	11,596		11,681
Real estate assets held for sale, net		32,815	415,973		448,788
Total real estate assets		250,061	3,134,981	(300)	3,384,742
Cash and cash equivalents	150	3,890	3,342		7,382
Tenant and straight-line rent receivables, net,					
and amounts due from unconsolidated joint		16,891	149,642		166,533
ventures					
Advances to affiliates	1,674,276	6,297,632	—	(7,971,908))
Investment in subsidiary	3,437,299	—	172	(-) -) /)
Notes receivable		88,810	144,500	(233,310)) <u> </u>
Prepaid expenses, restricted cash, escrows,	2	5,094	18,927	(740)	23,283
interest rate swaps and other assets	-		10,927	(, 10	
Goodwill		98,918			98,918
Deferred lease costs, net		16,611	241,305		257,916
Other assets held for sale, net	<u> </u>	2,266	58,927		61,193
Total assets	\$5,111,727	\$6,780,173	\$ 3,751,796	\$(11,643,729)	\$3,999,967
Liabilities:	¢	¢ 1 525 220	¢ 101 000	¢ (222.210	¢ 1 72 (007
Debt, net	\$—	\$1,535,239	\$ 424,998	\$(233,310)	\$1,726,927
Accounts payable, accrued expenses, dividends payable, and accrued capital expenditures	104,028	20,279	93,086	(740)	216,653
Advances from affiliates	5,277,957	941,494	1,850,712	(8,070,163)) <u> </u>
Deferred income		3,631	25,951		29,582
Intangible lease liabilities, net			38,458		38,458
Interest rate swaps		1,478			1,478
Liabilities held for sale, net		_	380		380
Total liabilities	5,381,985	2,502,121	2,433,585	(8,304,213)	2,013,478
Equity:					
Total stockholders' equity			1,318,211		1,986,489
Total liabilities and stockholders' equity	\$5,111,727	\$6,780,173	\$ 3,751,796	\$(11,643,729)	\$3,999,967

Consolidating Statements of Income For the three months ended September 30, 2018

(in thousands)	Piedmont (Parent) (Guarantor)	Piedmont OP (the Issuer)	Non-Guarantors	Eliminations	Consolidated
Revenues:					
Rental income	\$ —	\$8,403	\$ 93,498	\$ (553)	\$101,348
Tenant reimbursements		2,458	20,853	(141)	23,170
Property management fee revenue			4,296	(3,928)	368
Other property related income		35	4,787		4,822
		10,896	123,434	(4,622)	129,708
Expenses:					
Property operating costs		4,973	49,328	(4,622)	49,679
Depreciation		2,816	24,036		26,852
Amortization		446	14,394		14,840
General and administrative	42	1,424	5,211		6,677
	42	9,659	92,969	(4,622)	98,048
Real estate operating income/(loss)	(42)	1,237	30,465		31,660
Other income (expense):					
Interest expense		(14,119)	(3,624)	1,894	(15,849)
Other income/(expense)		40	2,157	(1,894)	303
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