Piedmont Office Realty Trust, Inc. Form 10-Q October 31, 2013 Table of Contents

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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FORM 10-Q

\_\_\_\_\_

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT of 1934

For the Quarterly Period Ended September 30, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT of 1934

For the Transition Period From

To

Commission file number 001-34626

PIEDMONT OFFICE REALTY TRUST, INC.

(Exact name of registrant as specified in its charter)

\_\_\_\_\_

Maryland 58-2328421

(State or other jurisdiction of incorporation or

(I.R.S. Employer Identification Number)

organization)

11695 Johns Creek Parkway

Ste. 350

Johns Creek, Georgia 30097

(Address of principal executive offices)

(Zip Code)

(770) 418-8800

(Registrant's telephone number, including area code)

N/A

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated filer x

Accelerated filer o

Non-Accelerated filer o (Do not check if a smaller reporting

Smaller reporting company o

company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x
Number of shares outstanding of the Registrant's common stock, as of October 30, 2013: 161,112,966 shares

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## CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Certain statements contained in this Form 10-Q and other written or oral statements made by or on behalf of Piedmont Office Realty Trust, Inc. ("Piedmont") may constitute forward-looking statements within the meaning of the federal securities laws. In addition, Piedmont, or its executive officers on Piedmont's behalf, may from time to time make forward-looking statements in reports and other documents Piedmont files with the Securities and Exchange Commission or in connection with oral statements made to the press, potential investors, or others. Statements regarding future events and developments and Piedmont's future performance, as well as management's expectations, beliefs, plans, estimates, or projections relating to the future, are forward-looking statements within the meaning of these laws. Forward-looking statements include statements preceded by, followed by, or that include the words "may," "will," "expect," "intend," "anticipate," "estimate," "believe," "continue," or other similar words. Examples of such statements report include descriptions of our real estate, financing, and operating objectives; discussions regarding future dividends and stock repurchases; and discussions regarding the potential impact of economic conditions on our portfolio.

These statements are based on beliefs and assumptions of Piedmont's management, which in turn are based on currently available information. Important assumptions relating to the forward-looking statements include, among others, assumptions regarding the demand for office space in the sectors in which Piedmont operates, competitive conditions, and general economic conditions. These assumptions could prove inaccurate. The forward-looking statements also involve risks and uncertainties, which could cause actual results to differ materially from those contained in any forward-looking statement. Many of these factors are beyond Piedmont's ability to control or predict. Such factors include, but are not limited to, the following:

Market and economic conditions remain challenging and the demand for office space, rental rates and property values may continue to lag the general economic recovery causing our business, results of operations, cash flows, financial condition and access to capital to be adversely affected or otherwise impact performance, including the potential recognition of impairment charges;

The success of our real estate strategies and investment objectives, including our ability to identify and consummate suitable acquisitions;

- Acquisitions of properties may have unknown risks and other liabilities at the time of acquisition;
- Lease terminations or lease defaults, particularly by one of our large lead tenants;
- The impact of competition on our efforts to renew existing leases or re-let space on terms similar to existing leases;
- Changes in the economies and other conditions of the office market in general and of the specific markets in which we operate, particularly in Chicago, Washington, D.C., and the New York metropolitan area;
- Economic and regulatory changes, including accounting standards, that impact the real estate market generally;
- Additional risks and costs associated with directly managing properties occupied by government tenants;
- Adverse market and economic conditions may continue to adversely affect us and could cause us to recognize impairment charges or otherwise impact our performance;
- Availability of financing and our lending banks' ability to honor existing line of credit commitments;
- We have significant indebtedness and may not be able to meet our debt service obligations;
- Costs of complying with governmental laws and regulations;
- Uncertainties associated with environmental and other regulatory matters;
- Potential changes in political environment and reduction in federal and/or state funding of our governmental tenants;
- We may be subject to litigation, which could have a material adverse effect on our financial condition;
- Piedmont's ability to continue to qualify as a REIT under the Internal Revenue Code (the "Code"); and
- Other factors, including the risk factors discussed under Item 1A. of Piedmont's Annual Report on Form 10-K for the year ended December 31, 2012, and the Risk Factors contained in Piedmont's Registration Statement on Form S-4 filed on June 4, 2013.

Management believes these forward-looking statements are reasonable; however, undue reliance should not be placed on any forward-looking statements, which are based on current expectations. Further, forward-looking statements speak only as of the date they are made, and management undertakes no obligation to update publicly any of them in light of new information or future events.

## PART I. FINANCIAL STATEMENTS

## ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

The information presented in the accompanying consolidated balance sheets and related consolidated statements of operations, comprehensive income, stockholders' equity, and cash flows reflects all adjustments that are, in management's opinion, necessary for a fair and consistent presentation of financial position, results of operations, and cash flows in accordance with U.S. generally accepted accounting principles.

The accompanying financial statements should be read in conjunction with the notes to Piedmont's financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations included in this report on Form 10-Q and with Piedmont's Annual Report on Form 10-K for the year ended December 31, 2012, as well as the Current Report on Form 8-K containing Exhibit 99.1 filed on June 4, 2013, for the purpose of recasting certain sections of Piedmont's Annual Report on Form 10-K for the year ended December 31, 2012 for dispositions subsequent to December 31, 2012. Piedmont's results of operations for the nine months ended September 30, 2013 are not necessarily indicative of the operating results expected for the full year.

# PIEDMONT OFFICE REALTY TRUST, INC. CONSOLIDATED BALANCE SHEETS

(in thousands, except for share and per share amounts)

(in thousands, except for share and per share amounts)		
	(Unaudited) September 30, 2013	December 31, 2012
Assets:		
Real estate assets, at cost:	Φ (75.201	Φ (07.051
Land  Division of the state of	\$675,281	\$627,351
Buildings and improvements, less accumulated depreciation of \$955,480 and \$877,644 as of September 30, 2013 and December 31, 2012, respectively	3,049,905	2,891,323
Intangible lease assets, less accumulated amortization of \$70,744 and \$67,940 as of September 30, 2013 and December 31, 2012, respectively	66,870	54,744
Construction in progress	61,162	20,373
Real estate assets held for sale, net	19,734	18,941
Total real estate assets	3,872,952	3,612,732
Investments in unconsolidated joint ventures	18,668	37,226
Cash and cash equivalents	15,972	12,957
Tenant receivables, net of allowance for doubtful accounts of \$306 and \$346 as of September 30, 2013 and December 31, 2012, respectively	31,006	25,038
Straight-line rent receivables	135,487	121,506
Due from unconsolidated joint ventures	_	463
Restricted cash and escrows	385	334
Prepaid expenses and other assets	17,610	13,022
Goodwill	180,097	180,097
Interest rate swaps	19,192	1,075
Deferred financing costs, less accumulated amortization of \$12,365 and \$10,479 as of September 30, 2013 and December 31, 2012, respectively	7,990	6,454
Deferred lease costs, less accumulated amortization of \$129,998 and \$112,496 as of September 30, 2013 and December 31, 2012, respectively	275,234	243,178
Other assets held for sale, net	1,960	793
Total assets	•	
Liabilities:	\$4,576,553	\$4,254,875
Unsecured debt	\$835,650	\$429,000
Secured debt	987,525	987,525
Accounts payable, accrued expenses, and accrued capital expenditures	159,675	127,263
	·	·
Deferred income	26,575	21,552
Intangible lease liabilities, less accumulated amortization of \$43,322 and \$40,931 as of September 30, 2013 and December 31, 2012, respectively	41,435	40,805
Interest rate swaps	5,010	8,235
Total liabilities	2,055,870	1,614,380
Commitments and Contingencies		_
Stockholders' Equity:		
Shares-in-trust, 150,000,000 shares authorized; none outstanding as of September 30,		
2013 or December 31, 2012		
Preferred stock, no par value, 100,000,000 shares authorized; none outstanding as of	_	_
September 30, 2013 or December 31, 2012		
Common stock, \$.01 par value, 750,000,000 shares authorized; 161,270,766 and 167,556,001 shares issued and outstanding as of September 30, 2013 and December 31,	1,613	1,676

2012, respectively			
Additional paid-in capital	3,668,424	3,667,051	
Cumulative distributions in excess of earnings	(1,165,794)	(1,022,681)	
Other comprehensive income/(loss)	14,827	(7,160)	
Piedmont stockholders' equity	2,519,070	2,638,886	
Noncontrolling interest	1,613	1,609	
Total stockholders' equity	2,520,683	2,640,495	
Total liabilities and stockholders' equity	\$4,576,553	\$4,254,875	
See accompanying notes			
5			

# PIEDMONT OFFICE REALTY TRUST, INC. CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except for share and per share amounts)

	(Unaudited) Three Months Ended September 30, 2013 2012		(Unaudited) Nine Months E September 30, 2013					
Revenues:								
Rental income	\$116,810		\$104,948		\$333,855		\$312,007	
Tenant reimbursements	27,418		27,132		77,168		80,290	
Property management fee revenue	890		520		2,034		1,720	
Troperty management ree revenue	145,118		132,600		413,057		394,017	
Expenses:	1.5,110		132,000		113,037		371,017	
Property operating costs	58,767		50,483		164,420		154,568	
Depreciation	30,785		27,921		90,688		81,721	
Amortization	13,878		15,165		34,244		39,095	
General and administrative	5,841		5,508		16,678		15,629	
General and administrative	109,271		99,077		306,030		291,013	
Real estate operating income	35,847		33,523		107,027		103,004	
Other income (expense):	33,047		33,323		107,027		103,004	
Interest expense	(19,331	)	(16,247	`	(53,932	`	(48,727	)
Interest and other income/(expense)	(611	)	383	,	(1,960	)	765	,
Litigation settlement recovery/(expense)	(011	,	(7,500	`	1,250	,	(7,500	`
Net recoveries of casualty loss	3,919		(7,300	,	6,061		(7,300	)
Equity in income of unconsolidated joint ventures	3,919 46		323		604		<del></del>	
Loss on consolidation	(898	`	323			`	139	
Loss on consondation	*	)	(22.041	`	(898	)		`
In a sure from a continuing a constitution	(16,875	)	(23,041	)	(48,875	)	(54,723	)
Income from continuing operations	18,972		10,482		58,152		48,281	
Discontinued operations:	120		607		1 100		2.014	
Operating income	128		607		1,109	`	2,914	
Impairment loss			<u> </u>	`	(6,402	)		
Gain/(loss) on sale of real estate assets			(254	)	16,258		27,583	
Income from discontinued operations	128		353		10,965		30,497	
Net income	19,100	`	10,835	,	69,117	,	78,778	,
Less: Net income attributable to noncontrolling interest		)	(4	)	(12	)	(12	)
Net income attributable to Piedmont	\$19,096		\$10,831		\$69,105		\$78,766	
Per share information – basic and diluted:	Φ0.13		40.06		<b>40.25</b>		<b>40.20</b>	
Income from continuing operations	\$0.12		\$0.06		\$0.35		\$0.28	
Income from discontinued operations					0.06		0.18	
Net income available to common stockholders	\$0.12		\$0.06		\$0.41		\$0.46	
Weighted-average common shares outstanding – basic	164,683,173		168,805,589		166,597,577		171,162,281	
Weighted-average common shares outstanding – diluted	164,796,275	)	168,929,039		166,734,464		171,295,098	3
See accompanying notes.								

# PIEDMONT OFFICE REALTY TRUST, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in thousands)

(III tilousalius)								
	(Unaudit Three M Septemb 2013	onths Ende	ed 2012		(Unaudi Nine Mo Septemb 2013	onths Ende	d 2012	
	2013		2012		2013		2012	
Net income attributable to Piedmont Other comprehensive income/(loss): Effective portion of gain/(loss) on		\$19,096		\$10,831		\$69,105		\$78,766
derivative instruments that are designated and qualify as cash flow hedges (See Note 5) Plus: Reclassification of previously	(2,201)		(2,756)		19,659		(8,628)	
recorded loss included in net income	783		762		2,328		2,249	
(See Note 5) Other comprehensive income/(loss) Comprehensive income attributable to Piedmont		(1,418 ) \$17,678		(1,994 ) \$8,837		21,987 \$91,092		(6,379 ) \$72,387

See accompanying notes

PIEDMONT OFFICE REALTY TRUST, INC.
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
FOR THE YEAR ENDED DECEMBER 31, 2012
AND FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2013 (UNAUDITED)
(in thousands, except per share amounts)

	Common	Stock	Additional	Cumulative Distributions	Other	Non-	Total
	Shares	Amount	Paid-In Capital	in Excess of Earnings	Comprehensi Income/(Loss	-	gStockholders' Equity
Balance, December 31, 2011	172,630	\$1,726	\$3,663,662	\$(891,032)	\$ (2,537 )	\$ 1,609	\$2,773,428
Share repurchases as part of an announced plan	(5,255 )	(52)	_	(88,685)	_	_	(88,737 )
Offering costs associated with the issuance of common stock Dividends to common	_	_	567	_	_	_	567
stockholders (\$0.80 per share), distributions to noncontrolling interest, and dividends reinvested	_	_	(195 )	(136,168 )	_	(15 )	(136,378 )
Shares issued and amortized under the 2007 Omnibus Incentive Plan, net of tax	181	2	3,017	_	_	_	3,019
Net income attributable to noncontrolling interest	_	_	_	_	_	15	15
Net income attributable to Piedmont	_	_	_	93,204	_	_	93,204
Other comprehensive loss Balance, December 31, 2012	— 167,556	 1,676	— 3,667,051	— (1,022,681 )	(4,623 ) (7,160 )	 1,609	(4,623 ) 2,640,495
Share repurchases as part of an announced plan	(6,433 )	(64)	_	(112,287)	_	_	(112,351 )
Offering costs associated with the issuance of common stock	_	_	(91)	_	_	_	(91 )
Dividends to common stockholders (\$0.60 per share), distributions to noncontrolling interest, and dividends reinvested	_	_	(163 )	(99,931 )	_	(8)	(100,102 )
Shares issued and amortized under the 2007 Omnibus Incentive Plan, net of tax	148	1	1,627	_	_	_	1,628
Net income attributable to noncontrolling interest	_	_	_	_	_	12	12
Net income attributable to Piedmont	_	_	_	69,105		_	69,105
Other comprehensive income Balance, September 30, 2013	— 161,271	<del>-</del> \$1,613	<del></del>	— \$(1,165,794)	21,987 \$ 14,827	<del>-</del> \$1,613	21,987 \$2,520,683

See accompanying notes

# PIEDMONT OFFICE REALTY TRUST, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

(iii thousands)		-	
	(Unaudite	•	
		ths Ended	
	September 2013	2012	
Cash Flows from Operating Activities:	2013	2012	
Net income	\$60.117	¢70 770	
	\$69,117	\$78,778	
Operating distributions received from unconsolidated joint ventures  Adjustments to reconcile net income to net cash provided by operating activities:	1,475	1,805	
	01 276	94 100	
Depreciation	91,376	84,100	
Amortization of deferred financing costs	1,931 672	2,056	
Settlement of forward starting interest rate swaps		20.005	
Other amortization	34,384	38,895	
Impairment loss on real estate assets	6,402	1 400	
Stock compensation expense	1,489	1,492	`
Equity in income of unconsolidated joint ventures	(604	) (740	)
Gain on sale of real estate assets, net	(16,258	) (27,583	)
Loss on consolidation	898		
Changes in assets and liabilities:	(2.1.257	\ (15.050	
Increase in tenant receivables, net	(24,257	) (15,358	)
Increase in restricted cash and escrows	(51	) (13,813	)
Increase in prepaid expenses and other assets	(4,539	) (3,335	)
Increase/(decrease) in accounts payable and accrued expenses	1,291	(483	)
Increase/(decrease) in deferred income	5,022	(3,211	)
Net cash provided by operating activities	168,348	142,603	
Cash Flows from Investing Activities:			
Acquisition of real estate assets and related intangibles	(250,127		)
Capitalized expenditures, net of accruals	•	) (71,936	)
Acquisition of unconsolidated joint ventures, net of cash assumed	(14,242	) —	
Net sales proceeds from wholly-owned properties	49,326	74,845	
Investments in unconsolidated joint ventures	(793	) —	
Deferred lease costs paid	(28,349	) (39,319	)
Net cash used in investing activities	(356,671	) (38,910	)
Cash Flows from Financing Activities:			
Deferred financing costs paid	(3,447		)
Proceeds from debt	832,603	365,000	
Repayments of debt	(426,000	) (401,500	)
Costs of issuance of common stock	(91	) (229	)
Repurchases of common stock as part of announced plan	(111,625	) (80,130	)
Dividends paid and discount on dividend reinvestments	(100,102	) (102,770	)
Net cash provided by/(used in) financing activities	191,338	(222,620	)
Net increase/(decrease) in cash and cash equivalents	3,015	(118,927	)
Cash and cash equivalents, beginning of period	12,957	139,690	
Cash and cash equivalents, end of period	\$15,972	\$20,763	
Supplemental Disclosures of Significant Noncash Investing and Financing Activities:	¢700	¢	
Change in accrued share repurchases as part of an announced plan	\$726	\$—	

Accrued capital expenditures and deferred lease costs Accrued deferred financing costs

\$38,837 \$11,177 \$— \$110

See accompanying notes

PIEDMONT OFFICE REALTY TRUST, INC. CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2013 (unaudited)

## 1.Organization

Piedmont Office Realty Trust, Inc. ("Piedmont") (NYSE: PDM) is a Maryland corporation that operates in a manner so as to qualify as a real estate investment trust ("REIT") for federal income tax purposes and engages in the acquisition and ownership of commercial real estate properties throughout the United States, including properties that are under construction, are newly constructed, or have operating histories. Piedmont was incorporated in 1997 and commenced operations in June of 1998. Piedmont conducts business primarily through Piedmont Operating Partnership, L.P. ("Piedmont OP"), a Delaware limited partnership, as well as performing the management of its buildings through two wholly-owned subsidiaries, Piedmont Government Services, LLC and Piedmont Office Management, LLC. Piedmont owns 99.9% of, and is the sole general partner of, Piedmont OP and as such, possesses full legal control and authority over the operations of Piedmont OP. The remaining 0.1% ownership interest of Piedmont OP is held indirectly by Piedmont through its wholly-owned subsidiary, Piedmont Office Holdings, Inc ("POH"), the sole limited partner of Piedmont OP. Piedmont OP owns properties directly, through wholly-owned subsidiaries, and through both consolidated and unconsolidated joint ventures. References to Piedmont herein shall include Piedmont and all of its subsidiaries, including Piedmont OP and its subsidiaries and joint ventures.

As of September 30, 2013, Piedmont owned interests in 77 consolidated office properties, plus two buildings owned through an unconsolidated joint venture. Our 77 consolidated office properties are located in 18 metropolitan areas across the United States. These office properties comprise approximately 21.1 million square feet of primarily Class A commercial office space, and were approximately 86.7% leased as of September 30, 2013.

## 2.Summary of Significant Accounting Policies Basis of Presentation

The consolidated financial statements of Piedmont have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission (the "SEC"), including the instructions to Form 10-Q and Article 10 of Regulation S-X, and do not include all of the information and footnotes required by U.S. generally accepted accounting principles ("GAAP") for complete financial statements. In the opinion of management, the statements for the unaudited interim periods presented include all adjustments, which are of a normal and recurring nature, necessary for a fair presentation of the results for such periods. Results for these interim periods are not necessarily indicative of a full year's results and certain prior period amounts have been reclassified to conform to the current period financial statement presentation. The reclassifications relate to the required presentation of income from discontinued operations for properties sold during the nine months ended September 30, 2013 and during the year ended December 31, 2012 (see Note 9), as well as reclassifying other rental income as rental income to be consistent with current period presentation, as further described in "Revenue Recognition" below. None of these reclassifications affect net income attributable to Piedmont as presented in previous periods.

Piedmont's consolidated financial statements include the accounts of Piedmont, Piedmont's wholly-owned subsidiaries, any variable interest entity of which Piedmont or any of its wholly-owned subsidiaries is considered the primary beneficiary, or any entity in which Piedmont or any of its wholly-owned subsidiaries owns a controlling interest. For further information, refer to the financial statements and footnotes included in Piedmont's Annual Report on Form 10-K for the year ended December 31, 2012, as well as the Current Report on Form 8-K containing Exhibit 99.1 filed on June 4, 2013, for the purpose of recasting certain sections of Piedmont's Annual Report on Form 10-K for the year ended December 31, 2012 for dispositions subsequent to December 31, 2012.

Further, Piedmont has formed special purpose entities to acquire and hold real estate. Each special purpose entity is a separate legal entity and consequently the assets of the special purpose entities are not available to all creditors of Piedmont. The assets owned by these special purpose entities are being reported on a consolidated basis with Piedmont's assets for financial reporting purposes only.

## **Deferred Lease Costs**

Deferred lease costs are comprised of costs and incentives incurred to acquire operating leases, including intangible lease origination costs and direct payroll costs incurred related to negotiating and executing specific leases, and are capitalized and amortized on a straight-line basis over the terms of the related underlying leases. The amortization of deferred lease costs and intangibles is

recorded as amortization expense in the accompanying consolidated statements of income. Upon receipt of a lease termination notice, Piedmont adjusts any unamortized deferred lease costs to their net realizable value ratably over the revised remaining term of the lease after giving effect to the termination notice. If there is no remaining lease term and no other obligation to provide the tenant space in the property, then any unamortized tenant-specific costs are recognized immediately upon termination.

## Revenue Recognition

All leases of real estate assets held by Piedmont are classified as operating leases, and the related base rental income is recognized on a straight-line basis over the terms of the respective leases. Tenant reimbursements are recognized as revenue in the period that the related operating cost is incurred. Rents and tenant reimbursements collected in advance are recorded as deferred income in the accompanying consolidated balance sheets. Lease termination revenues are recognized ratably as rental revenue over the revised remaining lease term after giving effect to the termination notice. Contingent rental income recognition is deferred until the specific lease-related targets are achieved.

Gains on the sale of real estate assets are recognized upon completing the sale and, among other things, determining the sale price and transferring all of the risks and rewards of ownership without significant continuing involvement with the purchaser. Recognition of all or a portion of the gain would be deferred until both of these conditions are met. Losses are recognized through impairment charges when identified.

#### **Income Taxes**

Piedmont has elected to be taxed as a REIT under the Internal Revenue Code of 1986, as amended (the "Code"), and has operated as such, beginning with its taxable year ended December 31, 1998. To qualify as a REIT, Piedmont must meet certain organizational and operational requirements, including a requirement to distribute at least 90% of its annual REIT taxable income. As a REIT, Piedmont is generally not subject to federal income taxes. Piedmont is subject to certain taxes related to the operations of properties in certain locations, as well as operations conducted by its taxable REIT subsidiary, POH, which have been provided for in the financial statements.

## 3. Acquisitions

During the nine months ended September 30, 2013, Piedmont acquired the following properties:

Property		Metropolitan Statistical Area	Date of Acquisition	Rentable Square Feet	Percentage Leased as Acquisition	of	Contractual Purchase Price (in millions)	
Arlington Gateway		Washington, D.C.	March 4, 2013	333,948	99	%	\$175.6	
5 & 15 Wayside Road		Boston, MA	March 22, 2013	271,434	95	%	\$69.3	
2020 W. 89th Street	(1)	Kansas City, KS	August 12, 2013	68,376	89	%	\$4.3	(2)
5301 Maryland Way	(1)	Nashville, TN	August 12, 2013	201,237	100	%	\$18.5	(2)
4685 Investment Drive	(1)	Detroit, MI	August 12, 2013	77,045	100	%	\$10.0	(2)
Land Parcel		Metropolitan Statistical Area	Date of Acquisition	Acreage	Purchase Price (in millions)			
Royal Lane		Dallas, TX	August 1, 2013	10.59	\$2.6			

<sup>&</sup>lt;sup>(1)</sup> On August 12, 2013, Piedmont purchased all of the remaining interests in three office properties previously held through two unconsolidated joint ventures for approximately \$14.7 million in cash.

<sup>(2)</sup> Purchase price represents the estimated fair value of the respective property which was derived by reference to a credible, unrelated third-party offer and verified using discounted cash flow analysis. Under the terms of the respective joint venture agreements, Piedmont exercised its dissenter's right to buy out each of its co-venturers' interests based upon the terms of the third-party offer. The \$0.9 million difference between the fair value of the properties acquired and the sum of Piedmont's previously recorded book value in investment in unconsolidated joint ventures plus cash consideration paid for the interests was recorded as a loss on consolidation in Piedmont's consolidated statement of operations for the three months ended September 30, 2013.

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#### 4.Debt

On May 9, 2013, Piedmont, through its 100% owned operating partnership, Piedmont OP, issued \$350 million in aggregate principal amount of 3.40% Senior Notes which mature on June 1, 2023 (the "Senior Notes"). The Senior Notes were originally offered in a private offering and subsequently exchanged for notes registered under the Securities Act of 1933, as amended. The Senior Notes are fully and unconditionally guaranteed on a senior unsecured basis by Piedmont.

Upon issuance of the Senior Notes, Piedmont OP received proceeds of approximately \$348.6 million, reflecting a discount of approximately \$1.4 million which is being amortized as interest expense under the effective interest method over the ten-year term of the Senior Notes. In addition, in conjunction with the issuance, Piedmont settled two forward starting rate swaps, consisting of notional amounts of \$220 million and \$30 million, respectively. The settlement of the swaps resulted in a gain of approximately \$0.7 million that is being amortized as an offset to interest expense over the ten-year term of the Senior Notes. See Note 5 for further detail.

During the nine months ended September 30, 2013, Piedmont incurred additional working capital borrowings of \$484.0 million and, utilizing the proceeds of the Senior Notes issuance described above as well as other cash on hand, made repayments totaling \$426.0 million on its \$500 Million Unsecured Line of Credit. Piedmont also made interest payments on all debt facilities, including interest rate swap cash settlements, of approximately \$15.5 million and \$15.7 million for the three months ended September 30, 2013 and 2012, respectively, and \$47.3 million and \$47.1 million for the nine months ended September 30, 2013 and 2012, respectively. For the nine months ended September 30, 2013 Piedmont had no capitalized interest.

See Note 7 for a description of Piedmont's estimated fair value of debt as of September 30, 2013.

The following table summarizes the terms of Piedmont's indebtedness outstanding as of September 30, 2013 and December 31, 2012 (in thousands):

Facility	Collateral	Rate <sup>(1)</sup>		Maturity	Amount Outsta September 30,	anding as of December 31,
					2013	2012
Secured (Fixed)	. ~					***
\$200.0 Million Mortgage Note	Aon Center	4.87	%	5/1/2014	\$200,000	\$200,000
\$25.0 Million Mortgage Note	Aon Center	5.70	%	5/1/2014	25,000	25,000
\$350.0 Million Secured Pooled Facility	Nine Property Collateralized Pool <sup>(2)</sup>	4.84	%	6/7/2014	350,000	350,000
\$105.0 Million Fixed-Rate Loan	US Bancorp Center	5.29	%	5/11/2015	105,000	105,000
\$125.0 Million Fixed-Rate Loan	Four Property Collateralized Pool <sup>(3)</sup>	5.50	%	4/1/2016	125,000	125,000
\$42.5 Million Fixed-Rate Loan	Las Colinas Corporate Center I & II	5.70	%	10/11/2016	42,525	42,525
\$140.0 Million WDC Mortgage Notes	1201 & 1225 Eye Street	5.76	%	11/1/2017	140,000	140,000
Subtotal/Weighted Average (4)		5.17	%		987,525	987,525
Unsecured (Variable and						
Fixed)		LIDOD				
\$300 Million Unsecured Term Loan		LIBOR + 1.45%	(5)	11/22/2016	300,000	300,000
\$500 Million Unsecured Line of Credit		1.36	%(6)	8/19/2016	187,000	129,000
\$350 Million Senior Notes		3.40	%(7)	6/1/2023	348,650	
Subtotal/Weighted Average (4)		2.71	%		835,650	429,000
Total/ Weighted Average (4)		4.04	%		\$1,823,175	\$1,416,525

- (1) All of Piedmont's outstanding debt as of September 30, 2013 and December 31, 2012 is interest-only debt. Nine property collateralized pool includes: 1200 Crown Colony Drive, Braker Pointe III, 2 Gatehall Drive, One
- <sup>(2)</sup> and Two Independence Square, 2120 West End Avenue, 400 Bridgewater Crossing, 200 Bridgewater Crossing, and Fairway Center II.
- (3) Four property collateralized pool includes 1430 Enclave Parkway, Windy Point I and II, and 1055 East Colorado Boulevard.
  - Weighted average is based on contractual balance of outstanding debt and interest rates in the table as of
- (4) September 30, 2013, except for the \$350 Million Senior Notes, which were issued at a discount (see footnote 7 below).
  - The \$300 Million Unsecured Term Loan has a stated variable rate; however, Piedmont entered into interest rate
- (5) swap agreements which effectively fix, exclusive of changes to Piedmont's credit rating, the rate on this facility to 2.69%.
  - Piedmont may select from multiple interest rate options with each draw, including the prime rate and various-length LIBOR locks. All LIBOR selections are subject to an additional spread (1.175% as of
- <sup>(6)</sup> September 30, 2013) over the selected rate based on Piedmont's current credit rating. The outstanding balance as of September 30, 2013 consisted of 30-day LIBOR draws ranging from 0.18% to 0.19% (subject to the additional spread mentioned above).

(7)

The \$350 Million Senior Notes have a fixed coupon rate of 3.40%, however, as a result of the issuance of the notes at a discount, Piedmont recognizes an effective interest rate on this debt issuance of 3.45%.

# 5.Derivative Instruments Risk Management Objective of Using Derivatives

In addition to operational risks which arise in the normal course of business, Piedmont is exposed to economic risks such as interest rate, liquidity, and credit risk. In certain situations, Piedmont has entered into derivative financial instruments such as interest rate swap agreements and other similar agreements to manage interest rate risk exposure arising from current or future variable rate debt transactions. Interest rate swap agreements involve the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. Piedmont's objective in using interest rate derivatives is to add stability to interest expense and to manage its exposure to interest rate movements.

## Cash Flow Hedges of Interest Rate Risk

Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for Piedmont making fixed-rate payments over the life of the agreements without changing the underlying notional amount. During the nine months ended September 30, 2013, Piedmont used four interest rate swap agreements with a total notional value of \$300 million to hedge the variable cash flows associated with its \$300 Million Unsecured Term Loan.

Additionally, over the course of the twelve months ended September 30, 2013, Piedmont entered into six forward starting interest rate swap agreements with a total notional value of \$530 million to hedge the risk of changes in the interest-related cash flows associated with various potential issuances of long-term debt. In conjunction with the issuance of the Senior Notes (see Note 4), Piedmont settled two of the forward starting swap agreements with a total notional value of \$250 million for a gain of approximately \$0.7 million. The gain was recorded as accumulated other comprehensive income and is being amortized as an offset to interest expense over the ten-year term of the Senior Notes. Piedmont continues to hold the remaining \$280 million of forward starting interest rate swaps to hedge its exposure to the variability in future cash flows for additional potential future debt issuances over a maximum period of 126 months.

A detail of Piedmont's interest rate derivatives outstanding as of September 30, 2013 is as follows:

Interest Rate Derivative	Notional Amount (in millions)	Effective Date	Maturity Date
Interest rate swap	\$ 125	11/22/2011	11/22/2016
Interest rate swap	75	11/22/2011	11/22/2016
Interest rate swap	50	11/22/2011	11/22/2016
Interest rate swap	50	11/22/2011	11/22/2016
Forward starting interest rate swap	70	3/3/2014	3/3/2024
Forward starting interest rate swap	70	3/3/2014	3/3/2024
Forward starting interest rate swap	70	3/3/2014	3/3/2024
Forward starting interest rate swap	70	3/3/2014	3/3/2024
Total	\$ 580		

Piedmont has elected to present its interest rate derivatives on its consolidated balance sheets on a gross basis as interest rate swap asset and interest rate swap liabilities. A detail of Piedmont's interest rate derivatives on a gross and net basis as of September 30, 2013 and December 31, 2012, respectively, is as follows (in thousands):

Interest rate swaps classified as:

September 30, December 31, 2013 2012

Gross derivative assets	\$19,192	\$1,075	
Gross derivative liabilities	(5,010	) (8,235	)
Net derivative asset/(liability)	\$14,182	\$(7,160	)

All of Piedmont's interest rate derivative agreements outstanding for the periods presented were designated as cash flow hedges of interest rate risk. As such, the effective portion of changes in the fair value of these derivatives designated as, and that qualify as, cash flow hedges is recorded in other comprehensive income ("OCI") and is reclassified into earnings as interest expense in the period that the hedged forecasted transaction affects earnings. The effective portion of Piedmont's interest rate derivatives that

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was recorded in the accompanying consolidated statements of income for the three and nine months ended September 30, 2013 and 2012, respectively, is as follows:

	Three Month	is Ended	Nine Months	Ended
Derivative in Cash Flow Hedging	September 30	0,September 30, 2012	September 30 2013	),September 30, 2012
Relationships (Interest Rate Swaps) (in thousands) Amount of gain/(loss) recognized in OCI on derivative	\$(2,201)	\$ (2,756)	\$19,659	\$ (8,628)
Amount of previously recorded loss reclassified from accumulated OCI into interest expense	\$783	\$ 762	\$2,328	\$ 2,249

Piedmont estimates that approximately \$5.9 million will be reclassified from accumulated other comprehensive loss to interest expense over the next twelve months. No gain or loss was recognized related to hedge ineffectiveness or to amounts excluded from effectiveness testing on Piedmont's cash flow hedges during the three and nine months ended September 30, 2013 or 2012.

Additionally, see Note 7 for fair value disclosures of Piedmont's derivative instruments.

## Credit-risk-related Contingent Features

Piedmont has agreements with its derivative counterparties that contain a provision whereby if Piedmont defaults on any of its indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, then Piedmont could also be declared in default on its derivative obligations. If Piedmont were to breach any of the contractual provisions of the derivative contracts, it would be required to settle its obligations under the agreements at their termination value of the fair values plus accrued interest, or approximately \$5.1 million. Additionally, Piedmont has rights of set-off under certain of its derivative agreements related to potential termination fees and amounts payable under the agreements, if a termination were to occur.

## 6. Variable Interest Entities

Variable interest holders who have the power to direct the activities of the VIE that most significantly impact the entity's economic performance and have the obligation to absorb the majority of losses of the entity or the right to receive significant benefits of the entity are considered to be the primary beneficiary and must consolidate the VIE. A summary of Piedmont's interests in and consolidation treatment of its VIEs as of September 30, 2013 is as follows (net carrying amount in millions):

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Entity	Piedmont's %  Ownership of Entity	Related	Consolidated/ Unconsolidated	Amount as		Primary Beneficiary Considerations
1201 Eye Street NW Associates, LLC	49.5%	1201 Eye Street	Consolidated	\$(4.5)	\$(5.7)	In accordance with the partnership's governing documents, Piedmont is entitled to 100% of the cash flow of the entity and has sole discretion in directing the management and leasing activities of the building.
1225 Eye Street NW Associates, LLC	49.5%	1225 Eye Street	Consolidated	\$(0.4)	\$(0.1)	In accordance with the partnership's governing documents, Piedmont is entitled to 100% of the cash flow of the entity and has sole discretion in directing the management and leasing activities of the building.
Piedmont 500 W. Monroe Fee, LLC	100%	500 W. Monroe	Consolidated	\$228.0	\$194.0	The Omnibus Agreement with the previous owner includes equity participation rights for the previous owner, if certain financial returns are achieved; however, Piedmont has sole decision making authority and is entitled to the economic benefits of the property until such returns are met.  The fee agreement
Suwanee Gateway One, LLC	100%	Suwanee Gateway One	Consolidated	\$7.4	\$7.6	includes equity participation rights for the incentive manager, if certain returns on investment are achieved; however, Piedmont has sole decision making authority and is entitled to the economic benefits of the property until such returns are met.
Medici Atlanta, LLC	100%	The Medici	Consolidated	\$14.5	\$13.7	The fee agreement includes equity

participation rights for the incentive manager, if certain returns on investment are achieved; however, Piedmont has sole decision making authority and is entitled to the economic benefits of the property until such returns are met. The fee agreement includes equity participation rights for the incentive manager, if certain returns on investment are achieved; however, Piedmont has sole decision making authority and is entitled to the economic benefits of the property until such returns are met.

Each of the VIEs described above has the sole purpose of holding office buildings and their resulting operations, and are classified in the accompanying consolidated balance sheets in the same manner as Piedmont's wholly-owned properties.

#### 7. Fair Value Measurement of Financial Instruments

Piedmont considers its cash, accounts receivable, restricted cash and escrows, accounts payable and accrued expenses, interest rate swap agreements, and debt to meet the definition of financial instruments. The following table sets forth the carrying and estimated fair value for each of Piedmont's financial instruments, as well as its level within the GAAP fair value hierarchy, as of September 30, 2013 and December 31, 2012, respectively (in thousands):

	September 30, 2013			December 31, 2012				
Financial Instrument	Carrying Val	uŒs	stimated Fair Va	Level Within lue Fair Value Hierarchy	Carrying Valu	ıŒs	stimated Fair V	Level Within Fair alue Value Hierarchy
Assets:								
Cash and cash equivalents <sup>(1)</sup>	\$15,972	\$	15,972	Level 1	\$12,957	\$	12,957	Level 1
Tenant receivables, net <sup>(1)</sup>	\$31,006	\$	31,006	Level 1	\$25,038	\$	25,038	Level 1
Restricted cash and escrows <sup>(1)</sup>	\$385	\$	385	Level 1	\$334	\$	334	Level 1
Interest rate swap asset	\$19,192	\$	19,192	Level 2	\$1,075	\$	1,075	Level 2
Liabilities:								
Accounts payable and accrued expenses <sup>(1)</sup>	\$22,229	\$	22,229	Level 1	\$23,113	\$	23,113	Level 1
Interest rate swap liability	\$5,010	\$	5,010	Level 2	\$8,235	\$	8,235	Level 2
Debt	\$1,823,175	\$	1,836,413	Level 2	\$1,416,525	\$	1,470,002	Level 2

<sup>(1)</sup> For the periods presented, the carrying value of these financial instruments approximates estimated fair value due to their short-term maturity.

Piedmont's debt was carried at book value as of September 30, 2013 and December 31, 2012; however, Piedmont's estimate of its fair value is disclosed in the table above. Piedmont uses widely accepted valuation techniques including discounted cash flow analysis based on the contractual terms of the debt facilities, including the period to maturity of each instrument, and uses observable market-based inputs for similar debt facilities which have transacted recently in the market. Therefore, the fair values determined are considered to be based on significant other observable inputs (Level 2). Scaling adjustments are made to these inputs to make them applicable to the remaining life of Piedmont's outstanding debt. Piedmont has not changed its valuation technique for estimating the fair value of its debt.

Piedmont's interest rate swap and forward starting interest rate swap agreements presented above, and further discussed in Note 5, are classified as "Interest rate swap" assets and liabilities in the accompanying consolidated balance sheets and were carried at fair value as of September 30, 2013 and December 31, 2012. The valuation of these derivative instruments was determined using widely accepted valuation techniques including discounted cash flow analysis based on the contractual terms of the derivatives, including the period to maturity of each instrument, and uses observable market-based inputs, including interest rate curves and implied volatilities. Therefore, the fair values determined are considered to be based on significant other observable inputs (Level 2). In addition, Piedmont considered both its own and the respective counterparties' risk of nonperformance in determining the fair value of its derivative financial instruments by estimating the current and potential future exposure under the derivative financial instruments that both Piedmont and the counterparties were at risk for as of the valuation date. The credit risk of Piedmont and its counterparties was factored into the calculation of the estimated fair value of the interest rate swaps; however, as of September 30, 2013 and December 31, 2012, this credit valuation adjustment did not comprise a material portion of the estimated fair value. Therefore, Piedmont believes that any unobservable inputs used to determine the fair values of its derivative financial instruments are not significant to the fair value measurements in

their entirety, and does not consider any of its derivative financial instruments to be Level 3 assets or liabilities.

## 8. Commitments and Contingencies

## Commitments Under Existing Agreements

Certain lease agreements include provisions that, at the option of the tenant, may obligate Piedmont to provide funding for capital improvements. Under its existing lease agreements, Piedmont may be required to fund significant tenant improvements, leasing commissions, and building improvements. In addition, certain agreements contain provisions that require Piedmont to issue corporate or property guarantees to provide funding for capital improvements or other financial obligations. Further, Piedmont classifies such tenant and building improvements into two classes: (i) improvements which incrementally enhance the building's

asset value by expanding its revenue generating capacity ("incremental capital expenditures") and (ii) improvements which maintain the building's existing asset value and its revenue generating capacity ("non-incremental capital expenditures"). As of September 30, 2013, Piedmont anticipates funding potential non-incremental capital expenditures for tenant improvements of approximately \$93.7 million related to its existing lease portfolio over the respective lease terms, the majority of which Piedmont estimates may be required to be funded over the next several years. For most of Piedmont's leases, the timing of the actual funding of these tenant improvements is largely dependent upon tenant requests for reimbursement. In some cases, these obligations may expire with the leases without further recourse to Piedmont.

Additionally, as of September 30, 2013, commitments for incremental capital expenditures for tenant improvements associated with new leases, primarily at value-add properties, totaled approximately \$23.6 million.

## Contingencies Related to Tenant Audits/Disputes

Certain lease agreements include provisions that grant tenants the right to engage independent auditors to audit their annual operating expense reconciliations. Such audits may result in the re-interpretation of language in the lease agreements which could result in the refund of previously recognized tenant reimbursement revenues, resulting in financial loss to Piedmont. Piedmont recorded additional expense related to such tenant audits/disputes of approximately \$0.5 million and \$0.2 million during the three months ended September 30, 2013 and September 30, 2012, respectively, and approximately \$0.6 million and \$0.2 million for the nine months ended September 30, 2013 and September 30, 2012, respectively.

#### Letters of Credit

As of September 30, 2013, Piedmont was subject to the following letters of credit, which reduce the total outstanding capacity under its \$500 Million Unsecured Line of Credit:

Amount	Expiration of Letter of Credit (1)
\$7,696,548	July 2014
\$9,033,164	July 2014
\$382,556	July 2014

<sup>(1)</sup> These letter of credit agreements automatically renew for consecutive, one-year periods each anniversary, subject to the satisfaction of the credit obligation and certain other limitations.

## 9.Discontinued Operations

Piedmont has classified the results of operations related to the following properties as discontinued operations (in thousands):

Building(s) Sold Portland Portfolio <sup>(1)</sup> 26200 Enterprise Way	Location Beaverton, Oregon Lake Forest, California	Date of Sale March 19, 2012 May 31, 2012	Gain/(Loss) on Sale \$17,823 \$10,013	Net Sales Proceeds \$43,832 \$24,412
110 & 112 Hidden Lake Circle Buildings	Duncan, South Carolina	September 21, 2012	\$(259	\$25,595
1111 Durham Avenue	South Plainfield, New Jersey	March 28, 2013	\$(9	\$3,752
1200 Enclave Parkway	Houston, Texas	May 1, 2013	\$16,267	\$45,574
350 Spectrum Loop <sup>(2)</sup>	Colorado Springs, Colorado	Held for Sale <sup>(2)</sup>	N/A	N/A

- (1) The Portland Portfolio consisted of four office properties known as the Deschutes building, the Rhein building, the Rogue building, and the Willamette building, as well as 18.19 acres of adjoining, undeveloped land.

  On September 30, 2013, Piedmont entered into a binding agreement to sell the 350 Spectrum Loop building with an expected close in November 2013, and in accordance with GAAP, Piedmont reclassified the building from real
- (2) estate assets held-for-use to real estate assets held-for-sale on its consolidated balance sheet as of September 30, 2013. As such, Piedmont reclassified the operational results of the property as income from discontinued operations for prior periods to conform with current period presentation.

## Sale of 1111 Durham Avenue building

In accordance with GAAP during the quarter ended March 31, 2013, Piedmont re-classified the 1111 Durham Avenue building from real estate assets held-for-use (at cost) to real estate assets held for sale (at estimated fair value) and recorded an impairment charge of \$6.4 million, which represents the difference in carrying value of the asset at the time the asset met the held for sale criteria. The fair value measurement used in the evaluation of this non-financial asset is considered to be a Level 1 valuation within the fair value hierarchy as defined by GAAP, as there are direct observations and transactions involving the asset. After assessing the age of the building (constructed in 1975) and leasing prospects, Piedmont determined that the sales price should appropriately represent the land value of the asset. As a result, Piedmont disposed of the 1111 Durham Avenue building for a gross sale price of approximately \$4.0 million, exclusive of closing costs. The transaction closed on March 28, 2013.

## Assets Held for Sale

The details comprising assets held for sale, consisting solely of the 350 Spectrum Loop building, are presented below (in thousands):

	September 30, 2013	December 31, 2012
Real estate assets held for sale, net:		
Land	\$2,185	\$2,186
Building and improvements, less accumulated depreciation of \$6,737		
and \$6,313 as of September 30, 2013 and December 31, 2012,	16,332	16,755
respectively		
Construction in progress	1,217	_
Total real estate assets held for sale, net	\$19,734	\$18,941
Other assets held for sale:		
Straight-line rent	\$1,018	\$793
Deferred lease costs, less accumulated amortization of \$78 and \$0 as of	942	_
September 30, 2013 and December 31, 2012, respectively Total other assets held for sale, net	\$1,960	\$793
Total other assets held for sale, het	Φ1,900	Φ 1 7 3

**Income from Discontinued Operations** 

The details comprising income from discontinued operations are presented below (in thousands):

	Three Months E	nded	Nine Months Ended		
	September 30,	September 30,	September 30,	September 30,	
	2013	2012	2013	2012	
Revenues:					
Rental income	\$516	\$2,388	\$2,693	\$8,403	
Tenant reimbursements	91	410	650	1,298	
	607	2,798	3,343	9,701	
Expenses:					
Property operating costs	316	1,262	1,448	3,834	
Depreciation	141	732	687	2,379	
Amortization	21	159	138	527	
General and administrative	_	38	2	47	
	478	2,191	2,275	6,787	
Other income (expense):					
Interest and other income/(expense)	(1)	_	24		
Net recoveries of casualty loss			17		
	(1)	_	41	_	
Operating income, excluding gain/(loss) on sal	e 128	607	1,109	2,914	
Impairment loss	_	_	(6,402)	_	
Gain/(loss) on sale of real estate assets	_	(254)	16,258	27,583	
Income from discontinued operations	\$128	\$353	\$10,965	\$30,497	

10.Stock Based Compensation Deferred Stock Awards

Piedmont has granted deferred stock awards in the form of restricted stock to its employees. The awards are determined by the Compensation Committee of the board of directors of Piedmont on an annual basis and typically vest over a three-year period beginning on the grant date. In addition, Piedmont has adopted a multi-year performance share program for certain of its employees. Restricted shares are earned based on the relative performance of Piedmont's total stockholder return as compared with a predetermined peer group's total stockholder return over a three-year period. Shares are not awarded until after the end of the third year in the performance period and vest immediately upon award.

A rollforward of Piedmont's deferred stock award activity for the nine months ended September 30, 2013 is as follows:

		Weighted-Average
	Shares	Grant Date Fair
		Value
Unvested Deferred Stock Awards as of December 31, 2012	318,893	\$ 18.41
Deferred Stock Awards Granted During Nine Months Ended September 30, 2013	161,257	\$ 19.47
Deferred Stock Awards Vested During Nine Months Ended September 30, 2013	(204,295	) \$ 18.93
Deferred Stock Awards Forfeited During Nine Months Ended September 30, 2013	(2,862	) \$ 18.55
Unvested Deferred Stock Awards as of September 30, 2013	272,993	\$ 18.64

The following table provides additional information regarding stock award activity during the three and nine months ended September 30, 2013 and 2012, respectively (in thousands except for per share data):

	Three Months Ended		Nine Months En	nded
	September 30,	September 30,	September 30,	September 30,
	2013	2012	2013	2012
Weighted-Average Grant Date Fair Value of Shares	<b>\$</b> —	\$17.10	\$19.47	\$17.48
Granted During the Period	•	,		
Total Grant Date Fair Value of Shares Vested	\$28	\$28	\$3,867	\$5,241
During the Period	<b>42</b> 0	<b>4-0</b>	Ψ2,007	<i>40,</i> 2.1
Share-based Liability Awards Paid During the	\$	<b>\$</b> —	\$103	\$798
Period <sup>(1)</sup>	Ψ	Ψ	Ψ105	Ψ170

<sup>(1)</sup> Amounts reflect the issuance of performance share awards during the period.

A detail of Piedmont's outstanding employee deferred stock awards as of September 30, 2013 is as follows:

Date of grant	Type of Award	Net Shares Granted <sup>(1)</sup>	Grant Date Fair Value	Vesting Schedule	Unvested Shares as September 30, 2013	
April 5, 2011	Annual Deferred Stock Award	116,116	\$19.40	Of the shares granted, 25% vested on the date of grant, and 25% vested or will vest on April 5, 2012, 2013, and 2014, respectively.	37,196	
April 5, 2011	Fiscal Year 2011-2013 Performance Share Program	_	\$18.27	Shares awarded, if any, will vest immediately upon determination of award in 2014.	_	(2)
April 4, 2012	Annual Deferred Stock Award	191,786	\$17.53	Of the shares granted, 25% vested on the date of grant, and 25% will vest on April 4, 2013, 2014, and 2015, respectively.	116,289	
April 4, 2012	Fiscal Year 2012-2014 Performance Share Program	_	\$17.42	Shares awarded, if any, will vest immediately upon determination of award in 2015.	_	(2)
April 2, 2013	Annual Deferred Stock Award	146,679	\$19.47	Of the shares granted, 25% vested on the date of grant, and 25% will vest on April 2, 2014, 2015, and 2016, respectively.	119,508	
April 2, 2013	Fiscal Year 2013-2015 Performance Share Program	_	\$18.91	Shares awarded, if any, will vest immediately upon determination of award in 2016.	_	(2)
Total					272,993	

<sup>(1)</sup> Amounts reflect the total grant, net of shares surrendered upon vesting to satisfy required minimum tax withholding obligations through September 30, 2013.

Estimated based on Piedmont's cumulative total stockholder return ("TSR") for the respective performance period through September 30, 2013. As of September 30, 2013, Piedmont's TSR for each of these respective plans was below threshold. Such estimates are subject to change in future periods based on both Piedmont's and its peers' stock performance and dividends paid.

During the three months ended September 30, 2013 and 2012, respectively, Piedmont recognized approximately \$0.7 million and \$0.9 million of compensation expense related to stock awards, all of which related to the amortization of nonvested shares. During the nine months ended September 30, 2013 and 2012, respectively, Piedmont recognized approximately \$3.0 million and \$3.1 million of compensation expense related to stock awards, of which approximately \$1.8 million and \$1.8 million relates to the amortization of nonvested shares, respectively. During the nine months ended September 30, 2013, a total of 147,515 shares were issued to employees, directors, and officers. As of September 30, 2013, approximately \$2.5 million of unrecognized compensation

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cost related to nonvested, annual deferred stock awards remained, which Piedmont will record in its consolidated statements of income over a weighted-average vesting period of approximately one year.

#### 11. Earnings Per Share

There are no adjustments to "Net income attributable to Piedmont" or "Income from continuing operations" for the diluted earnings per share computations.

Net income per share-basic is calculated as net income available to common stockholders divided by the weighted average number of common shares outstanding during the period. Net income per share-diluted is calculated as net income available to common stockholders divided by the diluted weighted average number of common shares outstanding during the period, including nonvested restricted stock. Diluted weighted average number of common shares is calculated to reflect the potential dilution under the treasury stock method that would occur as if the remaining unvested restricted stock awards has vested and resulted in additional common shares outstanding.

The following table reconciles the denominator for the basic and diluted earnings per share computations shown on the consolidated statements of income for the three and nine months ended September 30, 2013 and 2012, respectively (in thousands):

	Three Months I	Ended	Nine Months E	nded
	September 30,	September 30,	September 30,	September 30,
	2013	2012	2013	2012
Weighted-average common shares – basic	164,683	168,806	166,598	171,162
Plus incremental weighted-average shares from				
time-vested conversions:				
Restricted stock awards	113	123	136	133
Weighted-average common shares – diluted	164,796	168,929	166,734	171,295

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#### 12. Guarantor and Non-Guarantor Financial Information

The following condensed consolidating financial information for Piedmont Operating Partnership, LP (the "Issuer"), Piedmont Office Realty Trust, Inc. (the "Guarantor"), and the other directly and indirectly owned subsidiaries of the Guarantor (the "Non-Guarantor Subsidiaries") is provided pursuant to the requirements of Rule 3-10 of Regulation S-X regarding financial statements of guarantors and issuers of guaranteed registered securities. The principal elimination entries relate to investments in subsidiaries and intercompany balances and transactions, including transactions with the Non-Guarantor Subsidiaries. Additionally, certain reclassifications have been made to the statements presented below to reflect investments in subsidiaries, which had previously been presented on a net basis, on a gross basis. As all investments in subsidiaries are eliminated in consolidation, none of these reclassifications affect the total financial position or net income attributable to Piedmont as presented in previous periods.

Condensed Consolidated Balance Sheets
As of September 30, 2013

(in thousands)	Issuer	Guarantor	Non-Guaranton Subsidiaries	Eliminations	Consolidated
Assets:					
Real estate assets, at cost:					
Land	\$88,054	<b>\$</b> —	\$ 587,227	<b>\$</b> —	\$675,281
Buildings and improvements, less	492,098	_	2,558,107	(300	3,049,905
accumulated depreciation Intangible lease assets, less accumulated					
amortization	2,547		64,323		66,870
Construction in progress	2,546		58,616	_	61,162
Real estate assets held for sale, net	19,734	_	_	_	19,734
Total real estate assets	604,979	_	3,268,273	(300	3,872,952
Investments in and amounts due from			, ,		
unconsolidated joint ventures	18,668				18,668
Cash and cash equivalents	12,096	146	3,730		15,972
Tenant and straight-line rent receivables,	35,914		130,579	_	166,493
net	•				
Advances to affiliates	5,110,420	1,293,461	(1,086,177 )	(5,317,704	) —
Investment in subsidiary		4,035,964	199	(4,036,163	) —
Notes receivable	160,000	2,000	23,890	(185,890	) —
Prepaid expenses, restricted cash, escrows, and other assets	5,671	47	13,218	(941	17,995
Goodwill	180,097				180,097
Interest rate swaps	19,192		_		19,192
Deferred financing costs, net	6,703		1,287		7,990
Deferred lease costs, net	36,293		238,941		275,234
Other assets held for sale, net	1,960	_		_	1,960
Total assets	\$6,191,993	\$5,331,618	\$ 2,593,940	\$(9,540,998)	\$4,576,553
Liabilities:					
Secured and unsecured debt	\$859,540	\$	\$ 1,149,525	\$(185,890	\$ 1,823,175
Accounts payable, accrued expenses, and	20,937	1,360	138,319	(941	159,675
accrued capital expenditures					, 159,075
Advances from affiliates	306,636	4,807,113	244,499	(5,358,248	) —
Deferred income	8,533		18,042	_	26,575
Intangible lease liabilities, net	6		41,429		41,435
Interest rate swaps Total liabilities	5,010		1 501 014		5,010
Stockholders' Equity:	1,200,662	4,808,473	1,591,814	(5,545,079	2,055,870
Common stock		1,613	_	_	1,613
Additional paid-in capital	4,035,964	3,668,424		(4,036,163	•
Retained/(cumulative distributions in exces	4,033,704				
of) earnings	940,540	(3,146,892)	1,000,314	40,244	(1,165,794)
Other comprehensive loss	14,827		_		14,827
Piedmont stockholders' equity	4,991,331	523,145	1,000,513	(3,995,919	•
Noncontrolling interest			1,613	<del>_</del>	1,613
Total stockholders' equity	4,991,331	523,145	1,002,126	(3,995,919	·
Total liabilities and stockholders' equity	\$6,191,993	\$5,331,618	\$2,593,940	\$(9,540,998	\$4,576,553

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## Condensed Consolidated Balance Sheets As of December 31, 2012

(in thousands)	Issuer	Guarantor	Non-Guaranton	T Eliminations	Consolidated
	188UC1	Quarantoi	Subsidiaries	Lillilliations	Consolidated
Assets:					
Real estate assets, at cost:	ΦΩ1 702	¢	Φ.525.560	ф	¢ (07.251
Land	\$91,782	<b>\$</b> —	\$ 535,569	<b>\$</b> —	\$627,351
Buildings and improvements, less accumulated depreciation	511,793		2,379,530	_	2,891,323
Intangible lease assets, less accumulated					
amortization	3,265	_	51,479	_	54,744
Construction in progress	1,056		19,317		20,373
Real estate assets held for sale, net	18,941				18,941
Total real estate assets	626,837		2,985,895		3,612,732
Investments in and amounts due from			2,,,,,,,,		
unconsolidated joint ventures	37,689		_	_	37,689
Cash and cash equivalents	62,371	238	(49,652)	_	12,957
Tenant receivables, net	33,495	_	113,049		146,544
Advances to affiliates	4,623,173	1,300,158	(908,506)	(5,014,825)	•
Investment in subsidiary		4,068,844	200	(4,069,044)	
Notes receivable	160,000	2,500	23,890	(186,390 )	
Prepaid expenses, restricted cash, escrows,	4.210				12.256
and other assets	4,218	15	10,071	(948)	13,356
Goodwill	180,097	_	_		180,097
Interest rate swaps	1,075	_	_		1,075
Deferred financing costs, net	4,292		2,162		6,454
Deferred lease costs, net	31,357		211,821	_	243,178
Other assets held for sale, net	793		_		793
Total assets	\$5,765,397	\$5,371,755	\$ 2,388,930	\$(9,271,207)	\$4,254,875
Liabilities:					
Secured and unsecured debt	\$452,890	<b>\$</b> —	\$1,150,025	\$(186,390)	\$1,416,525
Accounts payable, accrued expenses, and	20,443	645	107,123	(948)	127,263
accrued capital expenditures	,				127,203
Advances from affiliates	274,159	4,636,936	135,940	(5,047,035)	
Deferred income	5,991		15,561		21,552
Intangible lease liabilities, net	24	_	40,781		40,805
Interest rate swaps	8,235			<del></del>	8,235
Total liabilities	761,742	4,637,581	1,449,430	(5,234,373)	1,614,380
Stockholders' Equity:		1.676			1.656
Common stock		1,676			1,676
Additional paid-in capital	4,068,844	3,667,051	200	(4,069,044)	3,667,051
Retained/(cumulative distributions in	941,971	(2,934,553)	937,691	32,210	(1,022,681)
excess of) earnings	(7.160				(7.160
Other comprehensive loss	(-) /	— 724 174	— 027 901	— (4.026.924.)	(7,160 )
Piedmont stockholders' equity	5,003,655	734,174	937,891	(4,036,834)	
Noncontrolling interest		— 73/1 17/	1,609	— (4 036 924 )	1,609
Total liabilities and stockholders' equity	5,003,655 \$ 5,765,307	734,174	939,500	(4,036,834)	
Total liabilities and stockholders' equity	\$5,765,397	\$5,371,755	\$ 2,388,930	\$(9,271,207)	φ4,234,873

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Condensed Consolidated Statements of Income For the three months ended September 30, 2013

(in thousands)	Issuer	Guarantor	Non-Guaranton Subsidiaries	Elimination	s Consolidated
Revenues:					
Rental income	\$20,700	<b>\$</b> —	\$ 97,492	\$ (1,382	\$ 116,810
Tenant reimbursements	4,035		23,452	(69	27,418
Property management fee revenue			4,003	(3,113	890
	24,735		124,947	(4,564	) 145,118
Expenses:					
Property operating costs	10,939		52,597	(4,769	58,767
Depreciation	6,068	_	24,717	_	30,785
Amortization	1,353	_	12,525	_	13,878
General and administrative	5,624	64	6,469	(6,316	5,841
	23,984	64	96,308	(11,085	) 109,271
Real estate operating income/(loss)	751	(64)	28,639	6,521	35,847
Other income (expense):					
Interest expense	(6,444	<b>—</b>	(16,028)	3,141	(19,331)
Interest and other income/(expense)	2,262	42	226	(3,141	) (611 )
Net casualty (loss)/recoveries	(85	<b>—</b>	4,004		3,919
Equity in income of unconsolidated joint	46				46
ventures	40	_	_	_	40
Loss on consolidation	(898	<b>—</b>			(898)
	(5,119	42	(11,798)		(16,875)
Income/(loss) from continuing operations	(4,368	(22)	16,841	6,521	18,972
Discontinued operations:					
Operating income/(loss)	131		(3)		128
Income/(loss) from discontinued operations	131		(3)		128
Net income/(loss)	(4,237	(22)	16,838	6,521	19,100
Less: Net income attributable to			(1		(4
noncontrolling interest	_	_	(4)	_	(4)
Net income/(loss) attributable to Piedmont	\$(4,237	\$(22)	\$ 16,834	\$6,521	\$ 19,096
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Condensed Consolidated Statements of Income For the three months ended September 30, 2012

(in thousands)	Issuer	Guarantor	Non-Guaranto Subsidiaries	r Elimination	ns Consolidated
Revenues:			Substataties		
Rental income	\$18,889	<b>\$</b> —	\$ 87,448	\$ (1,389	) \$ 104,948
Tenant reimbursements	4,655	<del></del>	22,547	(70	) 27,132
Property management fee revenue		_	3,634	(3,114	) 520
	23,544	_	113,629	(4,573	) 132,600
Expenses:	,		,	,	,
Property operating costs	11,279		44,006	(4,802	) 50,483
Depreciation	6,200	_	21,721	_	27,921
Amortization	1,378	_	13,787		15,165
General and administrative	4,895	84	6,503	(5,974	) 5,508
	23,752	84	86,017	(10,776	) 99,077
Real estate operating income/(loss)	(208	) (84	27,612	6,203	33,523
Other income (expense):					
Interest expense	(3,360	) —	(16,041)	3,154	(16,247)
Interest and other income/(expense)	3,245		292	(3,154	) 383
Litigation settlement expense	(7,500	) —			(7,500)
Equity in income of unconsolidated joint ventures	323		_	_	323
ventures	(7,292	) —	(15,749)		(23,041)
Income/(loss) from continuing operations	(7,500	) (84	) 11,863	6,203	10,482
Discontinued operations:	(7,500	) (01	, 11,003	0,203	10,102
Operating income	509		98	_	607
Loss on sale of real estate assets	(254	) —	_		(254)
Income from discontinued operations	255	<u> </u>	98		353
Net income/(loss)	(7,245	) (84	) 11,961	6,203	10,835
Less: Net income attributable to	,		•	,	·
noncontrolling interest			(4)	_	(4)
Net income/(loss) attributable to Piedmont	\$(7,245	) \$(84	\$11,957	\$ 6,203	\$ 10,831

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Condensed Consolidated Statements of Income For the nine months ended September 30, 2013

(in thousands)	Issuer	Guarantor	Non-Guaranton Subsidiaries	<sup>r</sup> Eliminations	Consolidated
Revenues:					
Rental income	\$57,754	\$	\$ 279,931	\$ (3,830 )	\$ 333,855
Tenant reimbursements	12,018		65,357	(207)	77,168
Property management fee revenue	_		11,392	(9,358)	2,034
	69,772		356,680	(13,395)	413,057
Expenses:					
Property operating costs	31,107		147,014	(13,701)	164,420
Depreciation	18,074		72,614		90,688
Amortization	3,926		30,318		34,244
General and administrative	16,024	249	18,896	(18,491)	16,678
	69,131	249	268,842	(32,192)	306,030
Real estate operating income/(loss)	641	(249)	87,838	18,797	107,027
Other income (expense):					
Interest expense	(15,478)		(47,879 )	9,425	(53,932)
Interest and other income/(expense)	7,834	128	(497)	(9,425)	(1,960 )
Litigation settlement recovery	1,250		_		1,250
Net casualty (loss)/recoveries	(239)		6,300		6,061
Equity in income of unconsolidated joint ventures	604	_	_		604
Loss on consolidation	(898)		_		(898)
	(6,927)	128	(42,076)		(48,875)
Income/(loss) from continuing operations	(6,286)	(121)	45,762	18,797	58,152
Discontinued operations:					
Operating income, excluding impairment	503		606		1,109
loss	303		000		1,107
Impairment loss	(6,402)		_	_	(6,402)
Gain/(loss) on sale of real estate assets	(9)		16,267	_	16,258
Income/(loss) from discontinued operations	(5,908)		16,873		10,965
Net income/(loss)	(12,194)	(121)	62,635	18,797	69,117
Less: Net income attributable to noncontrolling interest	_	_	(12)	_	(12 )
Net income/(loss) attributable to Piedmont	\$(12,194)	\$(121)	\$ 62,623	\$ 18,797	\$ 69,105

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Condensed Consolidated Statements of Income For the nine months ended September 30, 2012

(in thousands)	Issuer	Guarantor	Non-Guaranton Subsidiaries	Elimination	S Consolidated
Revenues:					
Rental income	\$55,272	\$	\$ 260,287	\$ (3,552)	\$ 312,007
Tenant reimbursements	12,774	_	67,727	(211)	80,290
Property management fee revenue			10,705	(8,985)	1,720
	68,046		338,719	(12,748)	394,017
Expenses:					
Property operating costs	31,416		136,444	(13,292)	154,568
Depreciation	17,439		64,282		81,721
Amortization	3,981		35,114		39,095
General and administrative	14,930	224	18,057	(17,582)	15,629
	67,766	224	253,897	(30,874)	291,013
Real estate operating income/(loss)	280	(224	84,822	18,126	103,004
Other income (expense):					
Interest expense	(9,120	) —	(48,965)	9,358	(48,727)
Interest and other income/(expense)	9,268	_	855	(9,358)	765
Litigation settlement expense	(7,500	) —			(7,500)
Equity in income of unconsolidated joint ventures	739	_	_	_	739
	(6,613	) —	(48,110)	_	(54,723)
Income/(loss) from continuing operations	(6,333	) (224	36,712	18,126	48,281
Discontinued operations:					
Operating income	2,795		119		2,914
Gain on sale of real estate assets	27,582	_	1	_	27,583
Income from discontinued operations	30,377	_	120	_	30,497
Net income/(loss)	24,044	(224	36,832	18,126	78,778
Less: Net income attributable to			(12		(12
noncontrolling interest			(12)		(12)
Net income/(loss) attributable to Piedmont	\$24,044	\$(224	\$ 36,820	\$ 18,126	\$ 78,766

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Condensed Consolidated Statements of Cash Flows For the nine months ended September 30, 2013

(in thousands)	Issuer		Guarantor	Non-Guaranto Subsidiaries	or	Eliminatio	ns	Consolida	ted
Net Cash Provided by Operating Activities	\$18,325		\$1,363	\$ 129,863		\$ 18,797		\$ 168,348	}
Cash Flows from Investing Activities:									
Investment in real estate assets and real estate related intangibles, net of accruals	(5,858	)	_	(357,055)	)	300		(362,613	)
Intercompany note receivable			500	_		(500	)	_	
Assets assumed upon acquisition of joint ventures	18,045		_	(32,287)	)	_		(14,242	)
Net sales proceeds from wholly-owned properties	3,752			45,574		_		49,326	
Investments in unconsolidated joint ventures	(793	)	_	_		_		(793	)
Deferred lease costs paid	(10,015	)	_	(18,334)	)			(28,349	)
Net cash (used in)/provided by investing activities	5,131		500	(362,102)	)	(200	)	(356,671	)
Cash Flows from Financing Activities:									
Deferred financing costs paid	(3,447	)	_	_		_		(3,447	)
Proceeds from debt	832,603		_	_		_		832,603	
Repayments of debt	(426,000	)	_	_		_		(426,000	)
Intercompany note payable			_	(500)	)	500		_	
Costs of issuance of common stock	_		(91)					(91	)
Repurchases of common stock as part of announced plan	_		(111,625)	_		_		(111,625	)
Distributions to/repayments from affiliates	(476,887	)	209,855	286,129		(19,097	)		
Dividends paid and discount on dividend reinvestments	_		(100,094)	(8)	)	_		(100,102	)
Net cash provided by/(used in) financing activities	(73,731	)	(1,955)	285,621		(18,597	)	191,338	
Net increase/(decrease) in cash and cash equivalents	(50,275	)	(92)	53,382		_		3,015	
Cash and cash equivalents, beginning of period	62,371		238	(49,652)	)			12,957	
Cash and cash equivalents, end of period	\$12,096		\$146	\$ 3,730		\$ —		\$ 15,972	

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Condensed Consolidated Statements of Cash Flows For the nine months ended September 30, 2012

(in thousands)	Issuer	Guarantor	Non-Guaranto Subsidiaries	<sup>r</sup> Eliminations	Consolida	ited
Net Cash Provided by Operating Activities	\$748	\$1,527	\$ 122,202	\$ 18,126	\$ 142,603	3
Cash Flows from Investing Activities:						
Investment in real estate assets and real estate related intangibles, net of accruals	(16,558)	_	(57,878)	_	(74,436	)
Intercompany note receivable	(3,100)	_	_	3,100	_	
Net sales proceeds from wholly-owned properties	74,845		_	_	74,845	
Deferred lease costs paid	(2,837)		(36,482)	_	(39,319	)
Net cash provided by/(used in) investing activities	52,350	_	(94,360 )	3,100	(38,910	)
Cash Flows from Financing Activities:						
Deferred financing costs paid	(2,991)				(2,991	)
Proceeds from debt	365,000				365,000	
Repayments of debt	(216,500)		(185,000 )		(401,500	)
Intercompany note payable			3,100	(3,100)	_	
Costs of issuance of common stock		(229)	_		(229	)
Repurchases of common stock as part of announced plan	_	(80,130 )	_	_	(80,130	)
Distributions to/repayments from affiliates	(305,743)	181,605	142,264	(18,126)		
Dividends paid and discount on dividend reinvestments	_	(102,762)	(8)	_	(102,770	)
Net cash used in financing activities	(160,234)	(1,516)	(39,644)	(21,226)	(222,620	)
Net (decrease)/increase in cash and cash equivalents	(107,136)	11	(11,802)	_	(118,927	)
Cash and cash equivalents, beginning of period	166,920	139	(27,369)		139,690	
Cash and cash equivalents, end of period	\$59,784	\$150	\$ (39,171 )	\$ —	\$ 20,763	

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13.Other Subsequent Events

Fourth Quarter Dividend Declaration

On October 30, 2013, the board of directors of Piedmont declared dividends for the fourth quarter of 2013 in the amount of \$0.20 per common share outstanding to stockholders of record as of the close of business on November 29, 2013. Such dividends are to be paid on December 20, 2013.

Amendment and Restatement of Stock Repurchase Plan

Our current stock repurchase plan expires in November of 2013. On October 30, 2013, our board of directors amended and restated the plan to authorize \$150 million in stock repurchases over the next two years. Piedmont may repurchase the shares from time to time, in accordance with applicable securities laws, in the open market or in privately negotiated transactions. Repurchases will depend upon market conditions and other factors, and repurchases may be commenced or suspended from time to time in Piedmont's discretion, without prior notice.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with the accompanying consolidated financial statements and notes thereto of Piedmont Office Realty Trust, Inc. ("Piedmont"). See also "Cautionary Note Regarding Forward-Looking Statements" preceding Part I, as well as the notes to our consolidated financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the year ended December 31, 2012, as well as the Current Report on Form 8-K containing Exhibit 99.1 filed on June 4, 2013, for the purpose of recasting certain sections of Piedmont's Annual Report on Form 10-K for the year ended December 31, 2012 for dispositions subsequent to December 31, 2012.

#### Liquidity and Capital Resources

We intend to use cash flows generated from the operation of our properties, proceeds from our \$500 Million Unsecured Line of Credit, and proceeds from selective property dispositions, as our primary sources of immediate liquidity. As of the time of this filing, we had approximately \$272.1 million in capacity under the line of credit facility available for future borrowing (approximately \$13.9 million of capacity is reserved as security for outstanding letters of credit required by various third parties). Depending on the timing and volume of property acquisition and disposition activities and debt maturities, we may also issue additional equity or debt securities from time to time. In addition, we may also seek additional borrowings from third-party lenders as additional sources of capital. The availability and attractiveness of terms for these additional sources of capital is highly dependent on market conditions.

We estimate that our most consistent use of capital will be to fund capital expenditures for our existing portfolio of properties. These expenditures include two types of specifically identified building improvement projects: (i) general repair and maintenance projects that we as the owner may choose to perform at our discretion at any of our various properties and (ii) tenant improvement allowances and leasing commissions that we have committed to as part of executed leases with our tenants. Due to the high lease rollover that we have experienced over the last several years, the majority of our expected capital expenditures relate to leasing commissions and tenant improvement allowances as we complete tenant build-outs in preparation for the commencement of executed leases. During the year ended December 31, 2012 and the nine months ended September 30, 2013, we incurred obligations averaging approximately \$5.39 and \$3.47 per square foot per year of lease term, respectively, for such capital expenditures. As of September 30, 2013, unrecorded contractual obligations for non-incremental tenant improvements related to our existing lease portfolio totaled \$93.7 million. The timing of the funding of these commitments is largely dependent upon tenant requests for reimbursement; however, we anticipate that the majority of this amount may be requested over the next 12 - 24 months as certain significant leases commence. In some instances, these obligations may expire with the respective lease, without further recourse to us. Additionally, commitments for incremental capital expenditures for tenant improvements associated with new leases, primarily at value-add properties, total approximately \$23.6 million.

We also anticipate incurring market-based concession packages, typically consisting of the tenant allowances described above and/or rent abatement periods, and paying broker commissions in conjunction with the commencement of recently executed, or soon to be executed, leases. Further, we anticipate continuing to grant such concession packages as we negotiate future leases. Given our average lease size of between 30,000 and 35,000 square feet, some of the concession packages that we grant can result in significant capital outlays. In particular, there are currently five blocks of space in excess of 200,000 square feet in our Washington, D.C. and Chicago portfolio that are subject to re-leasing efforts, and we may grant significant concession packages to secure new, or renew existing, tenants for those spaces. Both the timing and magnitude of any such concessions have yet to be determined and are highly dependent on competitive market conditions at the time of lease negotiations.

Subject to the identification and availability of attractive investment opportunities and our ability to consummate additional acquisitions on satisfactory terms, acquiring new assets compatible with our investment strategy could also

be a significant use of capital. In March 2013, we acquired two properties, Arlington Gateway in the Washington, D.C. market and 5 & 15 Wayside Road in the Boston, Massachusetts market. These purchases were initially funded using our \$500 Million Unsecured Line of Credit and subsequently refinanced with long-term debt through our Senior Notes issuance in May 2013. Additionally, we purchased the remaining partnership interests in three properties previously held through joint ventures, using available capacity under our \$500 Million Unsecured Line of Credit, in order to maximize stockholder value by gaining sole control of the leasing and exit strategy for these assets.

Additionally, during the nine months ended September 30, 2013, we have used \$111.6 million to repurchase shares of our common stock on the open market pursuant to our publicly announced stock repurchase plan. We have used the plan to repurchase our common stock when we believe that shares are trading at a meaningful discount to our estimate of the fair value of our assets. The current plan was set to expire in November of 2013. On October 30, 2013, our board of directors amended and restated the plan

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to authorize \$150 million in stock repurchases over the next two years. Consequently, dependent upon our prevailing stock price, we anticipate that stock repurchases may continue to be a use of capital over the next few years.

Finally, we expect to use capital to repay debt when obligations become due. We currently have no debt maturities scheduled for the remainder of 2013; however, we have \$575 million of secured debt maturing in the first six months of 2014. Subject to our assessment of market conditions, we currently anticipate refinancing these amounts with unsecured debt. In anticipation of incurring replacement debt and considering the historically low interest rate environment, we have entered into several forward starting interest rate swaps with a total notional value of \$280 million to partially protect us against rising interest rates by locking a portion of the interest rate on future unsecured debt with a 10-year maturity. Again, subject to our assessment of market conditions, we may enter into additional similar swaps in the future.

The amount and form of payment (cash or stock issuance) of future dividends to be paid to our stockholders will continue to be

largely dependent upon (i) the amount of cash generated from our operating activities; (ii) our expectations of future cash flows; (iii) our determination of near-term cash needs for debt repayments and selective acquisitions of new properties; (iv) the timing of significant expenditures for tenant improvements and general property capital improvements; (v) long-term payout ratios for comparable companies; (vi) our ability to continue to access additional sources of capital, including potential sales of our properties; and (vii) the amount required to be distributed to maintain our status as a REIT. Given the fluctuating nature of cash flows and expenditures, we may periodically borrow funds on a short-term basis to cover timing differences in cash receipts and cash disbursements.

#### **Results of Operations**

#### Overview

Our income from continuing operations increased from \$0.06 per share for the three months ended September 30, 2012 to \$0.12 per share for the three months ended September 30, 2013. The current quarter includes \$3.9 million, or approximately \$0.02 per diluted share, in insurance reimbursements related to casualty losses incurred in prior periods, whereas the third quarter of the prior year included \$7.5 million, or approximately \$0.05 per diluted share, of litigation settlement expense. In addition, the current quarter reflects increased interest expense associated with higher outstanding debt balances during the current quarter primarily as a result of property acquisitions made by the Company earlier this year.

Comparison of the three months ended September 30, 2013 versus the three months ended September 30, 2012

The following table sets forth selected data from our consolidated statements of income for the three months ended September 30, 2013 and 2012, respectively, as well as each balance as a percentage of total revenues for the same periods presented (dollars in millions):

	September 2013	er 30,	%		September 2012	er 30,	%		\$ Increase (Decrea	
Revenue:										
Rental income	\$116.8				\$ 105.0				\$11.8	
Tenant reimbursements	27.4				27.1				0.3	
Property management fee revenue	0.9				0.5				0.4	
Total revenues	145.1		100	%	132.6		100	%	12.5	
Expense:										
Property operating costs	58.8		40	%	50.5		38	%	8.3	
Depreciation	30.8		21	%	27.9		21	%	2.9	
Amortization	13.9		10	%	15.2		12	%	(1.3	)
General and administrative	5.8		4	%	5.5		4	%	0.3	
Real estate operating income	35.8		25	%	33.5		25	%	2.3	
Other income (expense):										
Interest expense	(19.3	)	(13	)%	(16.2)	)	(12	)%	(3.1	)
Interest and other income (expense)	(0.6	)	(1	)%	0.4		_	%	(1.0	)
Litigation settlement expense				%	(7.5	)	(5	)%	7.5	
Net recoveries of casualty loss	3.9		3	%	_		_	%	3.9	
Equity in income of unconsolidated joint ventures	0.1		_	%	0.3		_	%	(0.2	)
Loss on consolidation	(0.9	)	(1	)%				%	(0.9)	)
Income from continuing operations	\$19.0		13	%	\$ 10.5		8	%	\$8.5	
Income from discontinued operations	\$0.1				\$ 0.4				\$(0.3	)

#### **Continuing Operations**

#### Revenue

Rental income increased from approximately \$105.0 million for the three months ended September 30, 2012 to approximately \$116.8 million for the three months ended September 30, 2013 primarily due to approximately \$8.5 million of additional revenue attributable to properties acquired during the current year as well as the commencement of several significant leases over the last twelve months, partially offset by the expiration of a 330,000 square foot lease at our One Independence Square building in Washington, D. C. during March 2013.

Tenant reimbursements increased from approximately \$27.1 million for the three months ended September 30, 2012 to approximately \$27.4 million for the three months ended September 30, 2013. Although we recognized a \$1.1 million reduction in tenant reimbursements as a result of operating expense and tax abatements granted on a large lease renewal at the 500 W. Monroe building in Chicago, Illinois, this reduction was offset by higher property tax expense recoveries and utility expense reimbursements at certain of our properties as well as approximately \$0.5 million of additional tenant reimbursements associated with properties acquired during the current year.

Property management fee revenue increased approximately \$0.4 million for the three months ended September 30, 2013 compared to the same period in the prior year primarily due to the buyer retaining our property management services subsequent to the sale of our 1200 Enclave Parkway building in Houston, Texas in May 2013.

#### Expense

Property operating costs increased approximately \$8.3 million for the three months ended September 30, 2013 compared to the same period in the prior year primarily due to an increase in recoverable property tax expense of approximately \$4.4 million, as well as

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additional expense attributable to properties acquired and increased occupancy at several buildings, during the current period.

Depreciation expense increased approximately \$2.9 million for the three months ended September 30, 2013 compared to the same period in the prior year. The variance is largely attributable to depreciation on additional tenant and building improvements placed in service subsequent to the prior period which contributed approximately \$1.9 million of the increase. The remainder of the increase is due to additional depreciation recognized on new properties acquired during the current year.

Amortization expense decreased approximately \$1.3 million for the three months ended September 30, 2013 compared to the same period in the prior year. The variance is primarily attributable to the acceleration of amortization expense on certain lease intangible assets related to a lease termination due to a tenant bankruptcy at our 500 W. Monroe building in the prior period of approximately \$3.8 million. This variance was largely offset by the acceleration of amortization related to lease modifications/terminations in the current period of approximately \$2.4 million, primarily at our 5 & 15 Wayside Road building.

General and administrative expenses increased approximately \$0.3 million for the three months ended September 30, 2013 compared to the same period in the prior year. The increase in expenses is primarily attributable to lower insurance reimbursements of legal expenses in the current period related to litigation settled in October 2012.

#### Other Income (Expense)

Interest expense increased approximately \$3.1 million for the three months ended September 30, 2013 compared to the same period in the prior year. The increase is attributable to higher outstanding, long-term debt balances during the current quarter primarily as a result of property acquisitions during the first quarter of 2013.

Interest and other income/(expense) decreased approximately \$1.0 million for the three months ended September 30, 2013 compared to the same period in the prior year. Of the variance, \$0.4 million is attributable to the decrease in interest income associated with the repayment of a note receivable in October 2012. The remaining variance is attributable to higher costs related to unconsummated capital markets transactions in the current period.

During the prior period, we incurred \$7.5 million of litigation settlement expense related to settlement agreements of two class action lawsuits.

The approximate \$3.9 million net casualty gain recognized during the current period is attributable to insurance recoveries related to damages incurred during the fourth quarter of 2012 at certain of our assets in the New York/New Jersey markets as a result of Hurricane Sandy. We anticipate receiving additional insurance recoveries related to these damages in future periods.

During the three months ended September 30, 2013, we purchased all of the remaining interests in three office properties previously held through two unconsolidated joint ventures for \$14.7 million in cash. The estimated fair value of the respective properties were derived by reference to a credible, unrelated third-party offer and verified using discounted cash flow analysis. Under the terms of the respective joint venture agreements, Piedmont exercised its dissenter's right to buy out each of its co-venturers' interests based upon the terms of the third-party offer. The \$0.9 million difference between the fair value of the properties acquired and the sum of Piedmont's previously recorded book value in investment in unconsolidated joint ventures plus cash consideration paid for the interests was recorded as a loss on consolidation in Piedmont's consolidated statement of operations for the three months ended September 30, 2013. The acquisition also resulted in a decrease in equity in income of unconsolidated joint ventures as compared to the prior period, as the results of operations of these properties are now consolidated on the same basis as

Piedmont's other wholly-owned properties.

#### **Discontinued Operations**

The operations of the Deschutes building, the Rhein building, the Rogue building, and the Willamette building, and 18.19 acres of adjoining, undeveloped land in Beaverton, Oregon (collectively the "Portland Portfolio"), the 26200 Enterprise Way building in Lake Forest, California, the 110 and 112 Hidden Lake Circle buildings in Duncan, South Carolina, the 1111 Durham Avenue building in South Plainfield, New Jersey, the 1200 Enclave Parkway building and the 350 Spectrum Loop building (currently held for sale) in Colorado Springs, Colorado are classified as discontinued operations for all periods presented. Income from discontinued operations decreased approximately \$0.3 million for the three months ended September 30, 2013 compared to the same period in the prior year. We do not expect that income from discontinued operations will be comparable to future periods, as such income is subject to the occurrence and timing of future property dispositions.

Comparison of the nine months ended September 30, 2013 versus the nine months ended September 30, 2012

The following table sets forth selected data from our consolidated statements of income for the nine months ended September 30, 2013 and 2012, respectively, as well as each balance as a percentage of total revenues for the same periods presented (dollars in millions):

D.	September 2013	er 30	' %		September 2012	er 30,	%		\$ Increase (Decrea	
Revenue:	ф <b>222</b> О				¢ 212 0				¢21.0	
Rental income	\$ 333.9				\$ 312.0				\$21.9	,
Tenant reimbursements	77.2				80.3				(3.1	)
Property management fee revenue	2.0				1.7				0.3	
Total revenues	413.1		100	%	394.0		100	%	19.1	
Expense:										
Property operating costs	164.4		40	%	154.6		39	%	9.8	
Depreciation	90.7		22	%	81.7		21	%	9.0	
Amortization	34.3		8	%	39.1		10	%	(4.8	)
General and administrative	16.7		4	%	15.6		4	%	1.1	
Real estate operating income	107.0		26	%	103.0		26	%	4.0	
Other income (expense):										
Interest expense	(53.9	)	(13	)%	(48.7	)	(12	)%	(5.2	)
Interest and other income/(expense)	(2.0	)	_	%	0.8			%	(2.8	)
Litigation settlement recovery/(expense)	1.3		_	%	(7.5	)	(2	)%	8.8	
Net recoveries of casualty loss	6.1		1	%	_			%	6.1	
Equity in income of unconsolidated joint ventures	0.6		_	%	0.7		_	%	(0.1	)
Loss on consolidation	(0.9	)		%				%	(0.9)	)
Income from continuing operations	\$ 58.2		14	%	\$ 48.3		12	%	\$9.9	
Income from discontinued operations	\$ 11.0				\$ 30.5				\$(19.5	)

#### **Continuing Operations**

#### Revenue

Rental income increased from approximately \$312.0 million for the nine months ended September 30, 2012 to approximately \$333.9 million for the nine months ended September 30, 2013 primarily due to approximately \$15.4 million of additional revenue attributable to properties acquired during the current year, as well as the commencement of several significant leases over the last twelve months, offset by the expiration of a 330,000 square foot lease at our One Independence Square building during March 2013.

Tenant reimbursements decreased from approximately \$80.3 million for the nine months ended September 30, 2012 to approximately \$77.2 million for the nine months ended September 30, 2013. The variance is mainly attributable to an approximate \$4.2 million reduction in tenant reimbursements as a result of operating expense and tax abatements granted on a large lease renewal at the 500 W. Monroe building and an approximate \$1.7 million reduction in tenant reimbursements at the One Independence Square building due to the lease expiration discussed above. These decreases were partially offset by an increase in tenant reimbursements at our 60 Broad Street building and our US Bancorp Center building in Minneapolis, Minnesota primarily driven by higher recoverable property tax expense in the current period.

Property management fee revenue increased approximately \$0.3 million for the nine months ended September 30, 2013 compared to the same period in the prior year primarily due to the buyer retaining our property management services subsequent to the sale of our 1200 Enclave Parkway building in May 2013.

#### Expense

Property operating costs increased approximately \$9.8 million for the nine months ended September 30, 2013 compared to the same period in the prior year. Properties acquired during the current period contributed approximately \$4.7 million of additional operating costs and higher recoverable property tax expense at our existing properties contributed an additional \$4.7 of operating costs.

Depreciation expense increased approximately \$9.0 million for the nine months ended September 30, 2013 compared to the same period in the prior year. The variance is largely attributable to depreciation on additional tenant and building improvements placed in service subsequent to January 1, 2012 which contributed approximately \$6.5 million of the increase. The remainder of the increase is due to new properties acquired during the current period.

Amortization expense decreased approximately \$4.8 million for the nine months ended September 30, 2013 compared to the same period in the prior year. The variance is primarily attributable to reduced amortization expense as a result of lease intangible assets becoming fully amortized at certain of our existing properties subsequent to January 1, 2012, as well as higher accelerated amortization expense as a result of lease terminations during the prior period. However, these decreases were partially offset by approximately \$7.0 million of additional amortization expense related to property acquisitions during the current year.

General and administrative expenses increased approximately \$1.1 million for the nine months ended September 30, 2013 compared to the same period in the prior year primarily due to lower insurance reimbursements of legal expenses in the current period related to litigation settled in October 2012, as well as higher personnel and benefits costs in the current period.

#### Other Income (Expense)

Interest expense increased approximately \$5.2 million for the nine months ended September 30, 2013 compared to the same period in the prior year. The increase is attributable to higher outstanding debt balances during the current period primarily as a result of property acquisitions during the first quarter of 2013.

Interest and other income/(expense) decreased approximately \$2.8 million for the nine months ended September 30, 2013 compared to the same period in the prior year. The decrease reflects approximately \$1.3 million of costs associated with the acquisitions of the Arlington Gateway building and the 5 & 15 Wayside Road building during the current period, as well as a decrease in interest income associated with the repayment of a note receivable in October 2012. The remaining variance is attributable to higher costs related to unconsummated capital markets transactions in the current period.

During the nine months ended September 30, 2013, we recognized approximately \$1.3 million in insurance recoveries associated with the \$7.5 million of litigation settlement expense we recorded in the prior period related to settlement agreements of two class action lawsuits. We expect to receive additional insurance recoveries related to the settlements in future periods.

The approximate \$6.1 million net casualty gain we recognized during the current period is due to insurance recoveries received related to damages incurred at certain of our assets in the New York/New Jersey markets during the fourth quarter of 2012 as a result of Hurricane Sandy. We anticipate receiving additional insurance recoveries related to these damages in future periods.

During the nine months ended September 30, 2013, we purchased all of the remaining interests in three office properties previously held through two unconsolidated joint ventures for \$14.7 million in cash. The estimated fair

value of the respective properties were derived by reference to a credible, unrelated third-party offer and verified using discounted cash flow analysis. Under the terms of the respective joint venture agreements, Piedmont exercised its dissenter's right to buy out each of its co-venturers' interests based upon the terms of the third-party offer. The \$0.9 million difference between the fair value of the properties acquired and the sum of Piedmont's previously recorded book value in investment in unconsolidated joint ventures plus cash consideration paid for the interests was recorded as a loss on consolidation in Piedmont's consolidated statement of operations for the three months ended September 30, 2013. The acquisition also resulted in a decrease in equity in income of unconsolidated joint ventures as compared to the prior period, as the results of operations of these properties are now consolidated on the same basis as Piedmont's other wholly-owned properties.

#### **Discontinued Operations**

The operations of the Portland Portfolio, the 26200 Enterprise Way building, the 110 and 112 Hidden Lake Circle buildings, the 1111 Durham Avenue building, the 1200 Enclave Parkway building, and the 350 Spectrum Loop building are classified as discontinued operations for all periods presented. Income from discontinued operations decreased approximately \$19.5 million for the nine months ended September 30, 2013 compared to the same period in the prior year. The decrease is primarily due to the gain realized on the sale of the Portland Portfolio and the 26200 Enterprise Way building in the prior period of approximately \$17.8 million and \$10.0

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million, respectively. Although we recorded a \$16.3 million gain on the sale of the 1200 Enclave Parkway building in the current period, we also recorded an impairment charge of approximately \$6.4 million during the nine months ended September 30, 2013 to reflect the difference in carrying value of the 1111 Durham Avenue building at the time the asset met the held for sale criteria and its estimated fair value. We do not expect that income from discontinued operations will be comparable to future periods, as such income is subject to the timing and existence of future property dispositions.

Funds From Operations ("FFO"), Core FFO, and Adjusted Funds from Operations ("AFFO")

Net income calculated in accordance with GAAP is the starting point for calculating FFO, Core FFO, and AFFO. FFO, Core FFO, and AFFO are non-GAAP financial measures and should not be viewed as an alternative measurement of our operating performance to net income. Management believes that accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with market conditions, many industry investors and analysts have considered the presentation of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. As a result, we believe that the use of FFO, Core FFO, and AFFO, together with the required GAAP presentation, provides a more complete understanding of our performance relative to our competitors and a more informed and appropriate basis on which to make decisions involving operating, financing, and investing activities.

We calculate FFO in accordance with the current NAREIT definition as follows: Net income (computed in accordance with GAAP), excluding gains or losses from sales of property and impairment charges (including our proportionate share of any impairment charges and/or gains or losses from sales of property related to investments in unconsolidated joint ventures), plus depreciation and amortization on real estate assets (including our proportionate share of depreciation and amortization related to investments in unconsolidated joint ventures), excluding gains or losses on consolidation. Other REITs may not define FFO in accordance with the National Association of Real Estate Investment Trusts ("NAREIT") definition, or may interpret the current NAREIT definition differently than we do; therefore, our computation of FFO may not be comparable to such other REITs.

We calculate Core FFO as FFO (calculated as set forth above) exclusive of the net effects of acquisition costs and significant, non-recurring items.

We calculate AFFO as Core FFO (calculated as set forth above) exclusive of the net effects of: (i) amortization associated with deferred financing costs; (ii) depreciation of non real estate assets; (iii) straight-line lease revenue/expense; (iv) amortization of above and below-market lease intangibles; (v) stock-based and other non-cash compensation expense; (vi) amortization of discount on Senior Notes and interest rate swap settlements; (vii) acquisition costs, and (viii) non-incremental capital expenditures (as defined below). Our proportionate share of such adjustments related to investments in unconsolidated joint ventures are also included when calculating AFFO.

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Reconciliations of net income to FFO, Core FFO, and AFFO are presented below (in thousands except per share amounts):

	Three Months Ended				Nine Months Ended			
	September 3 2013	OPer Share	September 30 2012	Per Share <sup>(1)</sup>	September 3 2013	0,Per Share <sup>(1)</sup>	September 30, 2012	Per Share <sup>(1)</sup>
Net income attributable to Piedmont Depreciation of real estate assets <sup>(2)</sup> Amortization of lease-related costs <sup>(2)</sup>	\$19,096	\$0.12	\$ 10,831	\$0.06	\$69,105	\$0.41	\$ 78,766	\$0.46
	31,050	0.19	28,763	0.18	91,905	0.55	84,605	0.50
	13,939	0.08	15,366	0.09	34,509	0.21	39,744	0.23
Impairment loss					6,402	0.04	_	
Loss/(gain) on sale - wholly-owned properties	_	_	254	_	(16,258	(0.10 )	(27,583 )	(0.16)
Loss on consolidation	898		_		898	0.01		
Funds From Operations	s \$64,983	\$0.39	\$ 55,214	\$0.33	\$186,561	\$1.12	\$ 175,532	\$1.03
Adjustment:								
Acquisition costs	60	_	7		1,374	0.01	88	
Litigation settlement expense/(recovery)	_	_	7,500	0.04	(1,250	(0.01		